



COMMONWEALTH of VIRGINIA

Office of the Governor

P.O. Box 1475
Richmond, Virginia 23218

October 27, 2004

The Honorable John H. Chichester
Chairman, Senate Finance Committee
Senate of Virginia
Post Office Box 904
Fredericksburg, Virginia 22404-0904

The Honorable Vincent F. Callahan, Jr.
Chairman, House Appropriations Committee
House of Delegates
Post Office Box 1173
McLean, Virginia 22101

The Honorable Harry J. Parrish
Chairman, House Finance Committee
House of Delegates
8898 Bond Court
Manassas, Virginia 20110-4327

Dear Messrs. Chairmen:

Attached you will find the report on the use of Virginia business incentives for the 2004 fiscal year as required by Chapter 4, Item 95 B of the Appropriations Act. This report provides available data by planning district commission for the incentives listed in the Virginia Economic Development Partnership publication [A Virginia Guide to Business Incentives](#).

If you have any questions regarding this report, or if I may ever be of assistance, please let me know.

Yours very truly,

A handwritten signature in black ink, appearing to read "Michael J. Schewel".

Michael J. Schewel

/vjn

cc: Mr. Mark R. Kilduff
Executive Director, Virginia Economic Development Partnership

Report on Business Incentives 2003-2004



A Report to the Chairmen of the House Committees on Appropriations and Finance and the Senate Finance Committee

Michael J. Schewel
Secretary of Commerce and Trade

October 30, 2004

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EXECUTIVE SUMMARY

In the 2004 Appropriations Act, the General Assembly requested the Secretary of Commerce and Trade to report to the Chairmen of the Senate Finance Committee and House Committees on Appropriations and Finance “on the use and efficacy of state incentives in creating investments and jobs in Virginia.”¹ In apparent recognition of the wide range of programs offered by the Commonwealth and its localities, the General Assembly asked that “for the purposes of this report, the incentives to be reviewed in the study are those incentives included in the Virginia Economic Development Partnership’s publication, *Virginia Guide to Business Incentives 1997-98*.” Thus, incentives offered by local governments and various other means of recruitment and expansion are not listed herein.²

Governor Warner has demonstrated his commitment to expanding and sustaining economic development in the Commonwealth. As his Secretary of Commerce and Trade, I am pleased to report that we have enjoyed tremendous success in economic development this year.

Despite this success, we must not rest on our accomplishments. Instead, we must ensure that we obtain the maximum return on our investment, both in the use of incentives and with any other economic development measures. Moreover, we must be vigilant to maintain our competitive edge. Our competitors, both in our region and across the nation and the world, are finding new ways to attract and retain business through fiscal and other policies.

This report, as requested, is a compilation of results from the last fiscal year. These results demonstrate an effective record of economic development in terms of investment and job creation. The multiplier effect on the community, including other industries attracted as a result of the new or expanded business, makes these results even more significant. Of course, in analyzing incentives, we must examine the total Virginia effort rather than only looking at each separate program in a vacuum.

In the area of business incentives, during the 2004 General Assembly session we sought passage of a new incentive program to appeal particularly to headquarters operations and financial services businesses as Virginia transitions away from reliance on manufacturing. In many situations our existing incentives are not available to these high-wage large employers, because these projects may not feature significant new capital investment. This legislation failed but we will continue to look at new programs to meet this need.

There are many examples of Virginia’s economic development successes, and they receive a more detailed presentation in the Annual Report of the Virginia Economic Development Partnership. This report is available on the VEDP website at www.yesvirginia.org/corporate_location/library.aspx.

¹ Chapter 4 of the Acts of Assembly, at Item 95 B.

² Recruitment often generates an entire negotiated range of activities, which can include private activity bond allocation, advantageous utility rates, regulatory assistance, proposed legislative changes, assistance in accessing private capital, and assistance with environmental certifications and permitting.

Report on Business Incentives

Part One of this report is organized by the individual incentives listed in the *Virginia Guide to Business Incentives 1997-98*. It should be noted, however, that some of the programs or benefits listed in the *Virginia Guide to Business Incentives* are not direct financial incentives, in the common usage of that term.³ For example, some of the items consist of financing or entrepreneurial assistance. Among these are Industrial Development Bonds or loans and loan guarantees issued by the Virginia Small Business Financing Authority. These are directed to assist industry in obtaining private capital. Others offer management and technical support, such as that provided by the Small Business Development Centers operated under the auspices of the Department of Business Assistance (DBA), the Center for Innovative Technology, or the A. L. Philpott Manufacturing Extension Partnership. Similarly, consulting and video production services offered by DBA through its Workforce Services Division are not traditional financial incentives.

Another group of items listed consists of federal monies provided under specific federal programs, such as the Community Development Block Grants (CDBG), Job Training Partnership Act, Dislocated Worker Program, and similar programs. This report does include CDBG funding to localities for economic development projects. In addition, other items listed simply are automatic entitlements, not negotiated, in amounts set by statute. This group primarily involves the tax credits applied by the Department of Taxation, including the Major Business Facility Job Tax Credit and the Recycling Tax Credit, which are used in business recruitment and expansion. In addition, the Coalfield Employment Enhancement Tax Credit seeks to maintain the viability of coal companies and coalfield employment in Virginia.

Of the incentives listed, the Appropriations Act requested the most recent data available (*i.e.*, FY 2004) identified by planning district commission as follows: (1) the number of companies receiving business incentives; (2) the dollar amounts received by each company for each incentive; (3) the number of jobs to be created; (4) the average salary; and (5) the amount of private investment agreed upon by the state and the company as a condition for receiving the incentives.⁴ The General Assembly specified that in Part One of the report the names of companies participating in the state's incentive programs shall not be revealed.

The body of Part One of this report is organized by the individual incentives listed. Appendix 1 provides the data in a composite fashion for FY 2004, showing all incentives received by company. The database was assembled by combining the records provided by various agencies and cross-referencing them by project, company, and fiscal year. Since the Virginia Department of Taxation is statutorily prohibited from revealing taxpayer names and information, certain tax credit programs were not included in the composite database but are included in the Tax Incentives section.

The Appropriations Act requires that Part Two of this report include the following information on the performance of projects receiving incentives in FY 1999: (1) name of the company receiving incentives; (2) the actual number of jobs created; (3) the average salary; and (4) the actual dollar value of private investment made by these companies.

In addition, the Appropriations Act requested identification of specific state actions taken by the state as part of its business incentive programs to create private investments and jobs in rural areas of the state and the success of these actions. This information is presented in Part Three of this report.

³ This statement is not meant to diminish the effectiveness of these programs. All of these programs are valuable economic development tools. Many of these are used in conjunction with other programs to recruit a new or expanding business. Job creation results are sometimes difficult to measure in connection with these programs.

⁴ Ordinarily, when incentives are offered to a company, they have a certain period of time to meet the investment and job creation performances for which they were provided. For example, a company receiving a Governor's Opportunity Fund grant must fulfill its performance expectations within 30 months of receipt of the grant. Therefore, the actual number of jobs, their average salary, and the level of investment used in this part of the report are the estimates used in calculating the incentive offered.

PART ONE

Tax Incentives

Due to the statutory privacy protections required for all taxpayers, corporate and individual, the Department of Taxation is prohibited from providing any information that directly identifies or indirectly could tend to identify any taxpayer and its income or tax situation. As a result, the information available for this report is summarized. It must also be noted that all data of the Department of Taxation is kept on a calendar year basis rather than by fiscal year. In addition, there is approximately an 18-month delay in the compilation of tax year data due to the filing patterns of corporate taxpayers, so the data presented in this report is from tax year 2002.

Two of these programs, the Major Business Facility Job Tax Credit and the Recycling Tax Credit, are statutory rather than discretionary; that is, the amount of the credit earned is determined objectively by the number of jobs created or the amount of money invested in facilities or recycling equipment, respectively. Nevertheless, these two tax credits are included as incentives because they are cited to economic development prospects as potential benefits of locating or expanding facilities in Virginia. A description of the two tax credit programs is provided below.

Major Business Facility Job Tax Credit

This statute provides a corporate income tax credit of \$1,000 per job over three years to qualified companies locating to or expanding in Virginia and creating either 50 new full-time jobs if in an enterprise zone or 100 new jobs if elsewhere. During tax year 2002, 38 taxpayers in Virginia claimed this tax credit against Virginia corporate income tax, for a total dollar amount of \$8,856,375. Figures 1 and 2 show that the number of corporate program participants and the dollar value of the credits increased significantly for tax years 2001 and 2002.

In addition to traditional corporate entities, this credit may also be claimed by "individuals" when an S-corporation, limited partnership, or limited liability corporation is involved. During tax year 2002, eight taxpayers received this credit for a total dollar amount of \$44,481.

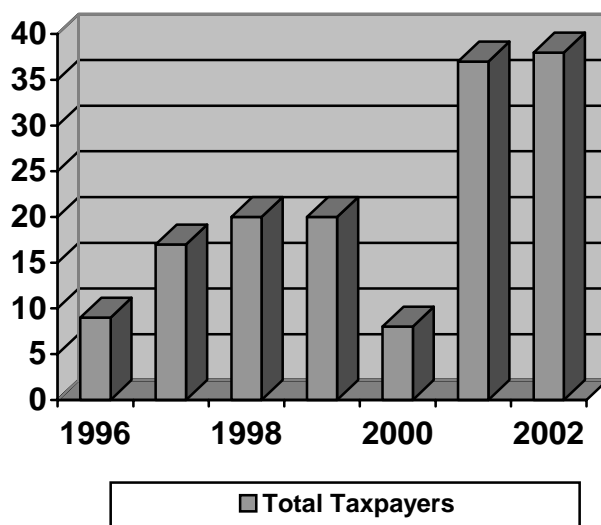


Figure 1

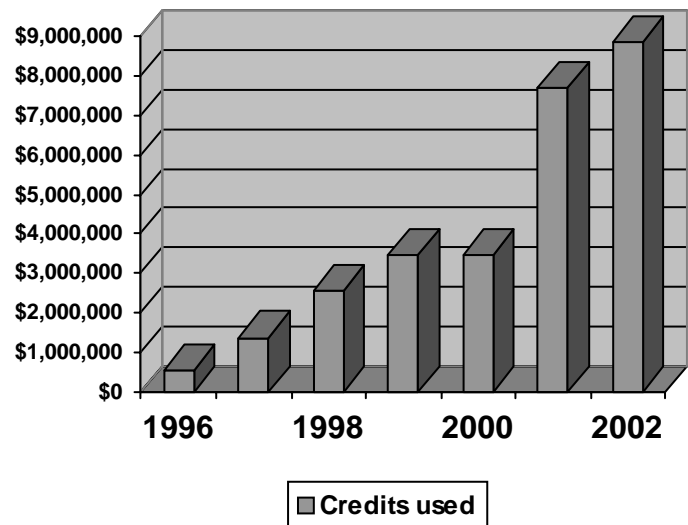


Figure 2

Recycling Equipment Tax Credit

This statutory program provides a tax credit of 10% of every dollar invested in certified recycling equipment or facilities. The certification is administered by the Department of Environmental Quality. During tax year 2002, ten Virginia corporate taxpayers claimed credits under this statute, for a total dollar amount of \$54,472.

In addition to traditional corporate entities, this credit may also be claimed by "individuals" when an S-corporation, limited partnership, or limited liability corporation is involved. During tax year 2002, 44 individual taxpayers received this credit for a total dollar amount of \$320,554. Figures 3 and 4 show that the number of total taxpayers participating in this program and the dollar value of credits used has decreased.

Figure 3

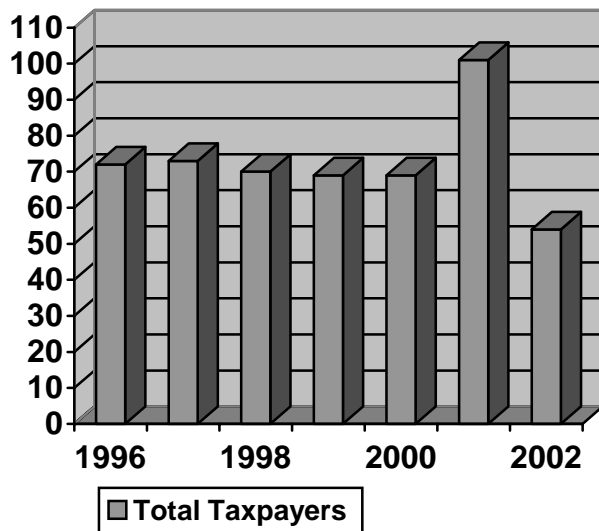
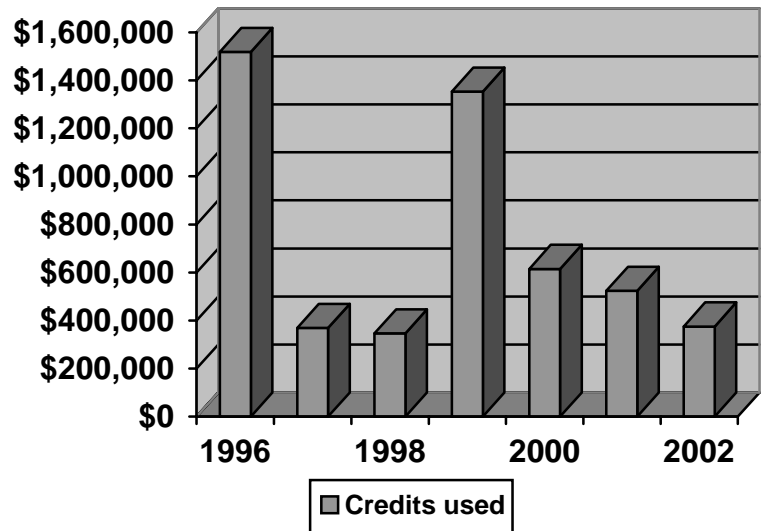


Figure 4



Worker Retraining Tax Credit

The Worker Retraining Tax Credit became effective during tax year 1998. In previous years, the data for this tax was withheld by the Department of Taxation to avoid disclosure of confidential taxpayer information. This typically occurs when the number of taxpayers is so small that any disclosure might reveal protected data. During tax year 2002, six individual taxpayers in Virginia received this tax credit for a total dollar amount of \$2,255.

Coalfield Employment Enhancement Tax Credit

The Coalfield Employment Enhancement Tax Credit provides a corporate income tax credit to companies that mine small coal seams. Credits are calculated per ton based on the thickness of the seam. During tax year 2002, 21 individual taxpayers claimed the credit for a total of \$4,257,140. In addition, 28 corporate taxpayers claimed \$17,145,105 in credits from this program. This is a significant increase from the 2001 data.

Enterprise Zone Incentives

Virginia's enterprise zone program offers a number of business incentives to encourage job creation and investment within designated zones across Virginia. The Department of Housing and Community Development (DHCD) administers the enterprise zone program, which offers four different types of benefits, of which three are tax credits and the fourth is a job grant.

Tax credits for the 2003 tax year were allocated in June 2004. The data provided in this report is current as of August 13, 2004. A total of 273 businesses used the tax credits, while 146 businesses used the enterprise zone job grants. A total of \$17,091,778 was allocated from the enterprise zone tax credit cap of \$19 million. DHCD anticipates that demand will exceed the \$19 million cap in FY 2005, resulting in prorating credits.

Businesses requested a total of \$2,752,105 in job grants for calendar year 2003. There was a job grant appropriation of \$1,960,000 allocated to DHCD for distribution. As a result, job grants were prorated.

It is important to note that companies can qualify for and receive the general income tax credit, job grants, and the real property improvement tax credit for the same year. DHCD does not collect wage information for these programs; therefore, this information is not provided. When a company also received assistance from another incentive program that does collect this information, the wage or salary information is provided in the composite data set contained in Appendix 1. A map containing the geographic breakdown by Planning District Commission (PDC) of the use of this incentive has been included in this report.

General Income Tax Credit

The general income tax credit is a ten-year tax credit against a business's state tax liability in an amount up to 80 percent in year one and 60 percent in years two through ten. In qualifying year 2003, 157 small-qualified businesses (i.e., businesses that invested less than \$15 million and created less than 50 new jobs) claimed this credit for a total of \$4,362,422. If a company invested more than \$15 million and created 50 or more full-time jobs (i.e. a large qualified business), it will receive a negotiated level of the General Income Tax Credit. Three new companies received \$1,920,622 in negotiated General Income Tax Credits in qualifying year 2003. In addition, one existing company claimed a total of \$240,000 in negotiated General Income Tax Credits.

Refundable Real Property Improvement Tax Credit

The real property improvement tax credit is equal to an amount up to 30 percent of qualified improvements to real property, with a maximum of \$125,000 within a five-year period. The credit is available for the tax year in which the property is placed in service. The credit is applied first to the firm's state tax liability. The remaining balance, if any, is then refunded to the business. This credit was claimed by 112 taxpayers during qualifying year 2003, for a total of \$10,568,734 in tax credits.

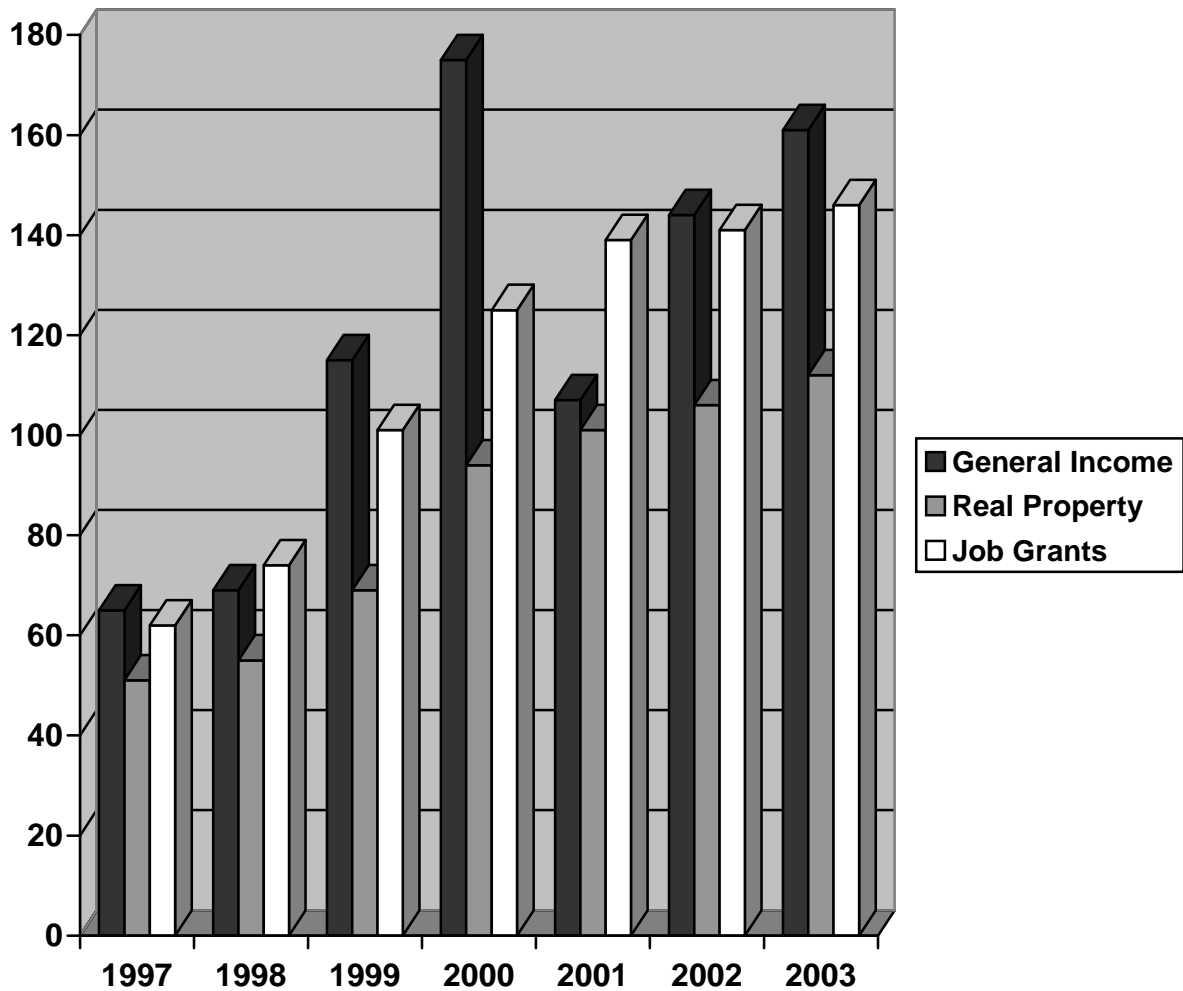
Investment Tax Credit

Businesses investing at least \$100 million and creating 200 or more jobs are eligible to apply for the Investment Tax Credit in lieu of the Real Property Improvement Tax Credit. The percentage amount of the credit is negotiable and could be worth up to five percent of the investment. No businesses qualified for the Investment Tax Credit.

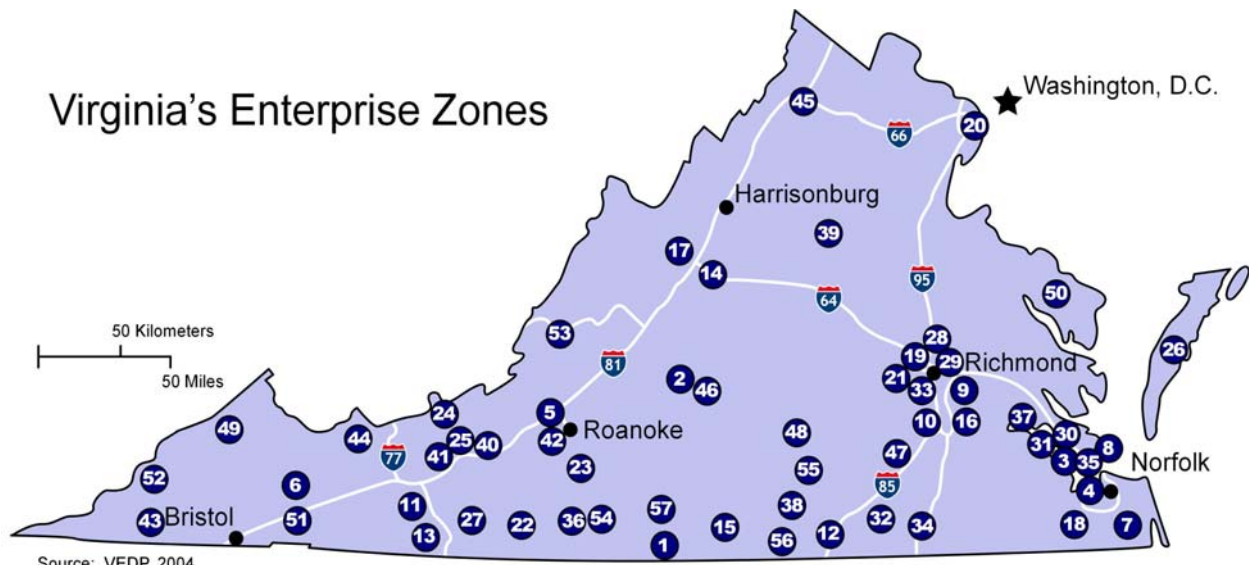
Enterprise Zone Job Grants

Businesses creating new full-time jobs may receive grants of up to \$500 per job (or \$1,000 if a zone resident fills the position), up to a maximum of \$100,000 per year for three consecutive years. The job grants claimed by taxpayers and paid during FY 2004 represent actual dollars paid rather than a tax credit. In FY 2004, 146 businesses received job grants totaling \$1,960,000. As noted above, the demand of over \$2.7 million exceeded appropriated funds, so eligible recipients received a prorated amount.

Figure 5 NUMBER OF TAXPAYERS PARTICIPATING IN CREDIT YEAR 1997-2003



Virginia's Enterprise Zones

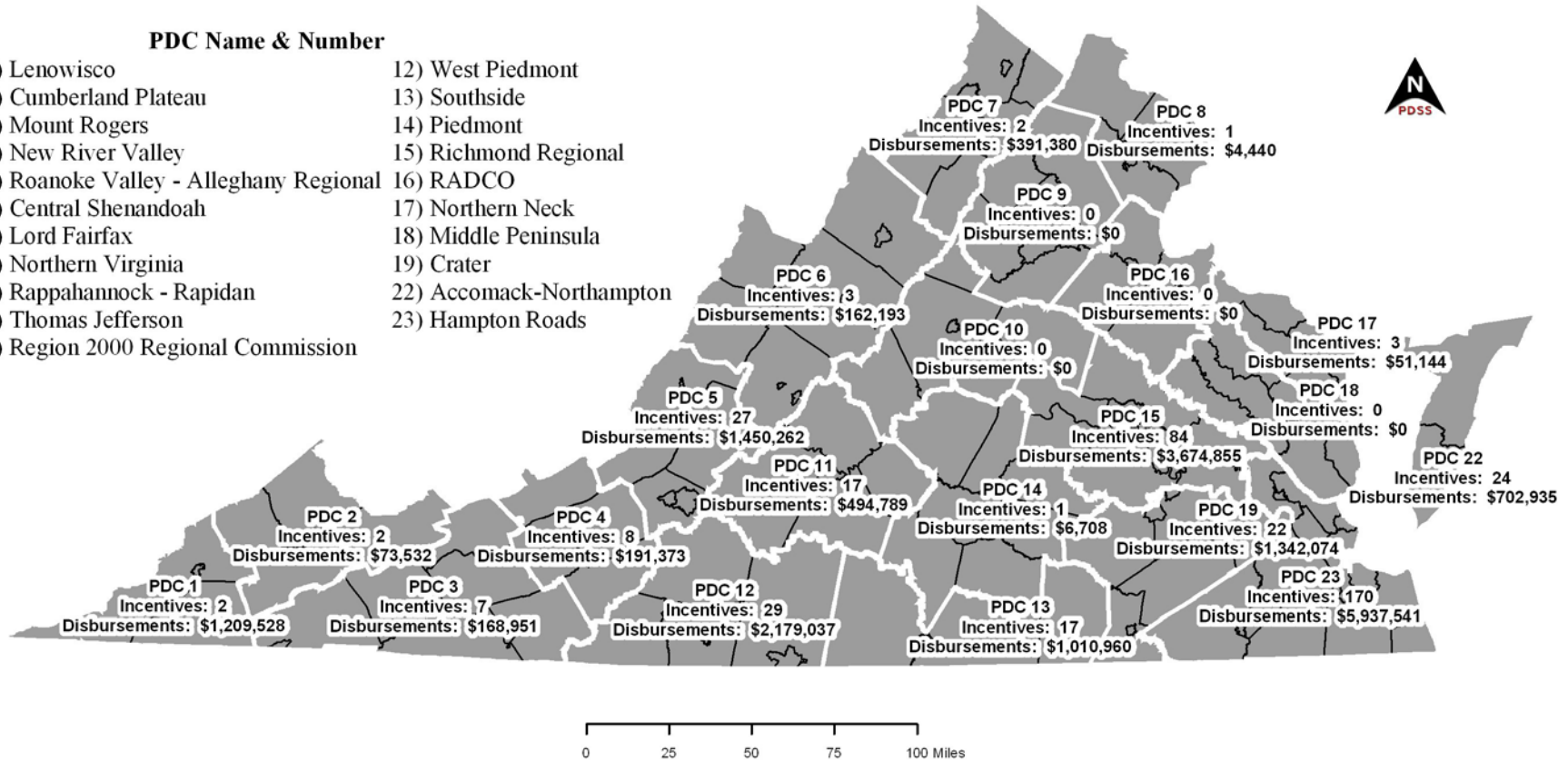


- | | | |
|----------------------------|--|---|
| 1 Danville | 18 Suffolk | 41 Town of Pulaski |
| 2 46 Lynchburg | 19 29 Richmond | 43 Scott |
| 3 30 31 Newport News | 28 Richmond/Henrico | 44 Tazewell |
| 4 Norfolk / Portsmouth | 20 Alexandria | 45 Warren |
| 5 42 Roanoke | 21 33 Chesterfield | 47 Dinwiddie / Petersburg |
| 6 Saltville / Smyth County | 22 Patrick/Stuart | 48 Charlotte / Lunenburg / Prince Edward |
| 7 Chesapeake | 23 Rocky Mount | 49 Dickenson / Clintwood / Haysi |
| 8 35 Hampton | 24 Narrows | 50 Lancaster / Northumberland / Richmond / Westmoreland / Kilmarnock / Warsaw |
| 9 Hopewell | 25 40 Pulaski | 51 Smyth / Washington / Chilhowie / Glade Spring |
| 10 Petersburg | 26 Accomack / Northampton | 52 Wise |
| 11 Carroll / Wythe | 27 Carroll / Hillsville | 53 Alleghany / Clifton Forge / Covington |
| 12 South Hill | 32 Brunswick / Lawrenceville | 55 Lunenburg / Kenbridge / Victoria |
| 13 Galax | 34 Greenville | 56 Mecklenburg / Clarksville |
| 14 Waynesboro | 36 54 Martinsville / Henry | 57 Pittsylvania / Danville |
| 15 Halifax / South Boston | 37 James City | |
| 16 Prince George | 38 Mecklenburg / South Hill / LaCrosse | |
| 17 Staunton | 39 Town of Orange | |

Enterprise Zone Incentives by Planning District Fiscal Year 2004

PDC Name & Number

- | | |
|--|--------------------------|
| 1) Lenowisco | 12) West Piedmont |
| 2) Cumberland Plateau | 13) Southside |
| 3) Mount Rogers | 14) Piedmont |
| 4) New River Valley | 15) Richmond Regional |
| 5) Roanoke Valley - Alleghany Regional | 16) RADCO |
| 6) Central Shenandoah | 17) Northern Neck |
| 7) Lord Fairfax | 18) Middle Peninsula |
| 8) Northern Virginia | 19) Crater |
| 9) Rappahannock - Rapidan | 22) Accomack-Northampton |
| 10) Thomas Jefferson | 23) Hampton Roads |
| 11) Region 2000 Regional Commission | |



Map created by Virginia Economic Development Partnership, October 2004.

Enterprise Zone - General Income Credit

Source: Department of Housing and Community Development

PDC: 1

Company	Zone	Requested	Disbursed
1976	Scott County	\$1,148,708.40	\$1,148,708.00
Tot. Incentives for PDC: 1			
Tot. Amount Requested:		\$1,148,708.40	Avg. Amount Requested: \$1,148,708.40
Tot. Amount Disbursed:		\$1,148,708.00	Avg. Amount Disbursed: \$1,148,708.00

PDC: 3

Company	Zone	Requested	Disbursed
2250	Carroll County/Hillsville	\$18,597.00	\$18,597.00
Tot. Incentives for PDC: 1			
Tot. Amount Requested:		\$18,597.00	Avg. Amount Requested: \$18,597.00
Tot. Amount Disbursed:		\$18,597.00	Avg. Amount Disbursed: \$18,597.00

PDC: 4

Company	Zone	Requested	Disbursed
269	Pulaski Zone 1	\$30,528.00	\$30,528.00
Tot. Incentives for PDC: 1			
Tot. Amount Requested:		\$30,528.00	Avg. Amount Requested: \$30,528.00
Tot. Amount Disbursed:		\$30,528.00	Avg. Amount Disbursed: \$30,528.00

PDC: 5

Company	Zone	Requested	Disbursed
1640	Roanoke Zone 1	\$16,090.80	\$16,090.00
2477	Roanoke Zone 1	\$5,316.60	\$5,316.00
2652	Roanoke Zone 1	\$0.00	\$0.00
435	Roanoke Zone 2	\$22,806.00	\$22,806.00
2243	Roanoke Zone 2	\$4,365.00	\$4,365.00
Tot. Incentives for PDC: 5			
Tot. Amount Requested:		\$48,578.40	Avg. Amount Requested: \$9,715.68
Tot. Amount Disbursed:		\$48,577.00	Avg. Amount Disbursed: \$9,715.40

PDC: 6

Company	Zone	Requested	Disbursed
2672	Staunton	\$4,638.40	\$4,638.00
Tot. Incentives for PDC: 1			
Tot. Amount Requested:		\$4,638.40	Avg. Amount Requested: \$4,638.40
Tot. Amount Disbursed:		\$4,638.00	Avg. Amount Disbursed: \$4,638.00

PDC: 7

Company	Zone	Requested	Disbursed
66	Warren County	\$243,065.40	\$243,065.00
309	Warren County	\$148,315.20	\$148,315.00
Tot. Incentives for PDC: 2			
Tot. Amount Requested:		\$391,380.60	Avg. Amount Requested: \$195,690.30
Tot. Amount Disbursed:		\$391,380.00	Avg. Amount Disbursed: \$195,690.00

PDC: 11

Company	Zone	Requested	Disbursed
247	Lynchburg Zone 1	\$46,231.20	\$46,231.00
260	Lynchburg Zone 1	\$8,601.00	\$8,601.00
264	Lynchburg Zone 1	\$3,051.00	\$3,051.00
410	Lynchburg Zone 1	\$60,798.00	\$60,798.00
1593	Lynchburg Zone 1	\$6,186.60	\$6,186.00
2183	Lynchburg Zone 1	\$17,367.00	\$17,367.00
2209	Lynchburg Zone 1	\$556.20	\$556.00
2291	Lynchburg Zone 1	\$65,569.70	\$65,569.00
2299	Lynchburg Zone 1	\$496.80	\$496.00
2348	Lynchburg Zone 1	\$371.40	\$371.00
2673	Lynchburg Zone 1	\$7,680.00	\$7,680.00
2679	Lynchburg Zone 1	\$20,830.40	\$20,830.00
Tot. Incentives for PDC: 12			
Tot. Amount Requested:		\$237,739.30	Avg. Amount Requested: \$19,811.61
Tot. Amount Disbursed:		\$237,736.00	Avg. Amount Disbursed: \$19,811.33

PDC: 12

Company	Zone	Requested	Disbursed
294	Danville	\$4,443.00	\$4,443.00
337	Danville	\$12,322.20	\$12,322.00
2691	Danville	\$0.00	\$0.00
146	Henry County/Martinsville Zone 1	\$240,000.00	\$240,000.00
178	Henry County/Martinsville Zone 1	\$60,797.40	\$60,797.00
238	Henry County/Martinsville Zone 1	\$125,263.80	\$125,263.00
419	Henry County/Martinsville Zone 1	\$45,079.02	\$45,079.00
2378	Henry County/Martinsville Zone 1	\$90,526.20	\$90,526.00
2429	Henry County/Martinsville Zone 1	\$528,849.60	\$528,849.00

Tot. Incentives for PDC: 9

Tot. Amount Requested: \$1,107,281.22

Avg. Amount Requested: \$123,031.25

Tot. Amount Disbursed: \$1,107,279.00

Avg. Amount Disbursed: \$123,031.00

PDC: 13

Company	Zone	Requested	Disbursed
2419	Halifax/South Boston	\$6,040.80	\$6,040.00
2664	Halifax/South Boston	\$6,908.80	\$6,908.00
2735	Halifax/South Boston	\$6,001.80	\$6,001.00
2235	Mecklenburg/South Hill/La Crosse	\$1,264.80	\$1,264.00
1642	South Hill	\$31,475.40	\$31,475.00
2720	South Hill	\$480,000.00	\$480,000.00

Tot. Incentives for PDC: 6

Tot. Amount Requested: \$531,691.60

Avg. Amount Requested: \$88,615.27

Tot. Amount Disbursed: \$531,688.00

Avg. Amount Disbursed: \$88,614.67

PDC: 15

Company	Zone	Requested	Disbursed
436	Chesterfield County - Jeff Davis	\$6,296.40	\$6,296.00
1583	Chesterfield County - Jeff Davis	\$13,452.60	\$13,452.00
2188	Chesterfield County - Jeff Davis	\$11,242.80	\$11,242.00
2225	Chesterfield County - Jeff Davis	\$19,949.60	\$19,949.00
2757	Chesterfield County - Jeff Davis	\$84,896.00	\$84,896.00
303	Chesterfield County - Walthall	\$30,000.00	\$30,000.00
1728	Chesterfield County - Walthall	\$3,192.58	\$3,192.00
352	Richmond East Zone	\$23,845.80	\$23,845.00
399	Richmond East Zone	\$4,428.00	\$4,428.00
1659	Richmond East Zone	\$9,910.80	\$9,910.00
230	Richmond South Zone	\$1,340.40	\$1,340.00
308	Richmond South Zone	\$69,000.00	\$69,000.00
342	Richmond South Zone	\$225.00	\$225.00
1724	Richmond South Zone	\$22,476.00	\$22,476.00
2260	Richmond South Zone	\$10,924.80	\$10,924.00
2315	Richmond South Zone	\$748.20	\$748.00
2695	Richmond South Zone	\$6,060.00	\$6,060.00
2752	Richmond South Zone	\$23,403.20	\$23,403.00
430	Richmond/Henrico	\$2,452.20	\$2,452.00
2215	Richmond/Henrico	\$20,251.80	\$20,251.00
2289	Richmond/Henrico	\$19,926.00	\$19,926.00
2375	Richmond/Henrico	\$1,811.40	\$1,811.00
2411	Richmond/Henrico	\$34,206.60	\$34,206.00

2654	Richmond/Henrico	\$183,267.20	\$183,267.00
2698	Richmond/Henrico	\$39,681.60	\$39,681.00
2703	Richmond/Henrico	\$7,417.50	\$7,417.00

Tot. Incentives for PDC: 26

Tot. Amount Requested: \$650,406.48

Avg. Amount Requested: \$25,015.63

Tot. Amount Disbursed: \$650,397.00

Avg. Amount Disbursed: \$25,015.27

PDC: 17

Company	Zone	Requested	Disbursed
2231	Northern Neck	\$3,748.20	\$3,748.00

Tot. Incentives for PDC: 1

Tot. Amount Requested: \$3,748.20

Avg. Amount Requested: \$3,748.20

Tot. Amount Disbursed: \$3,748.00

Avg. Amount Disbursed: \$3,748.00

PDC: 19

Company	Zone	Requested	Disbursed
1900	Dinwiddie/Petersburg	\$18,400.00	\$18,400.00
383	Petersburg	\$152,308.20	\$152,308.00
2293	Petersburg	\$44,616.60	\$44,616.00
1662	Prince George	\$1,063.80	\$1,063.00
2766	Prince George	\$31,275.00	\$31,275.00

Tot. Incentives for PDC: 5

Tot. Amount Requested: \$247,663.60

Avg. Amount Requested: \$49,532.72

Tot. Amount Disbursed: \$247,662.00

Avg. Amount Disbursed: \$49,532.40

PDC: 22

Company	Zone	Requested	Disbursed
263	Accomack/Northampton	\$7,381.48	\$7,381.00
422	Accomack/Northampton	\$1,792.20	\$1,792.00
1580	Accomack/Northampton	\$864.60	\$864.00
2370	Accomack/Northampton	\$11,421.00	\$11,421.00
2661	Accomack/Northampton	\$624.00	\$624.00
2678	Accomack/Northampton	\$2,546.40	\$2,546.00

Tot. Incentives for PDC: 6

Tot. Amount Requested: \$24,629.68

Avg. Amount Requested: \$4,104.95

Tot. Amount Disbursed: \$24,628.00

Avg. Amount Disbursed: \$4,104.67

PDC: 23

Company	Zone	Requested	Disbursed
315	Chesapeake	\$2,760.60	\$2,760.00
1615	Chesapeake	\$37,866.52	\$37,866.00
1620	Chesapeake	\$6,093.07	\$6,093.00
1714	Chesapeake	\$15,000.00	\$15,000.00
2376	Chesapeake	\$19,483.80	\$19,483.00
229	Hampton Roads Center Zone	\$19,290.60	\$19,290.00

424	Hampton Roads Center Zone	\$49,162.80	\$49,162.00
2463	Hampton Roads Center Zone	\$61,200.00	\$61,200.00
2733	Hampton Roads Center Zone	\$16,780.00	\$16,780.00
304	Hampton Urban Zone	\$23,510.40	\$23,510.00
334	Hampton Urban Zone	\$7,099.20	\$7,099.00
396	Hampton Urban Zone	\$1,682.40	\$1,682.00
431	Hampton Urban Zone	\$6,063.60	\$6,063.00
1589	Hampton Urban Zone	\$6,900.00	\$6,900.00
1692	Hampton Urban Zone	\$34,417.80	\$34,417.00
1710	Hampton Urban Zone	\$5,859.60	\$5,859.00
2257	Hampton Urban Zone	\$8,988.00	\$8,988.00
2333	Hampton Urban Zone	\$1,780.80	\$1,780.00
2377	Hampton Urban Zone	\$14,846.40	\$14,846.00
2732	Hampton Urban Zone	\$4,325.60	\$4,325.00
2732	Hampton Urban Zone	\$2,371.20	\$2,371.00
2732	Hampton Urban Zone	\$4,081.60	\$4,081.00
2745	Hampton Urban Zone	\$2,936.55	\$2,936.00
2701	James City County	\$7,992.00	\$7,992.00
433	Newport News Mid City	\$47,658.60	\$47,658.00
1727	Newport News Mid City	\$182,302.20	\$182,302.00
2324	Newport News Mid City	\$30,255.60	\$30,255.00
2352	Newport News Mid City	\$1,400.40	\$1,400.00
2373	Newport News Mid City	\$1,119.87	\$1,119.00
2681	Newport News Mid City	\$3,688.00	\$3,688.00
2732	Newport News Mid City	\$7,185.60	\$7,185.00
299	Newport News North Zone	\$10,548.60	\$10,548.00
2381	Newport News North Zone	\$8,744.40	\$8,744.00
2637	Newport News North Zone	\$9,518.40	\$9,518.00
237	Newport News South Zone	\$7,245.00	\$7,245.00
318	Newport News South Zone	\$9,291.00	\$9,291.00
319	Newport News South Zone	\$1,575.60	\$1,575.00
402	Newport News South Zone	\$6,354.00	\$6,354.00
1577	Newport News South Zone	\$12,114.00	\$12,114.00
1719	Newport News South Zone	\$3,568.00	\$3,568.00
1723	Newport News South Zone	\$12,638.40	\$12,638.00
2356	Newport News South Zone	\$15,255.14	\$15,255.00
2450	Newport News South Zone	\$21,035.40	\$21,035.00
2671	Newport News South Zone	\$1,656.60	\$1,656.00
2732	Newport News South Zone	\$720.80	\$720.00
250	Norfolk/Portsmouth	\$3,204.00	\$3,204.00
302	Norfolk/Portsmouth	\$7,660.80	\$7,660.00
320	Norfolk/Portsmouth	\$34,848.60	\$34,848.00
357	Norfolk/Portsmouth	\$120,006.00	\$120,006.00
361	Norfolk/Portsmouth	\$3,937.80	\$3,937.00
377	Norfolk/Portsmouth	\$54,677.50	\$54,677.00
405	Norfolk/Portsmouth	\$5,804.40	\$5,804.00
412	Norfolk/Portsmouth	\$1,490.40	\$1,490.00
415	Norfolk/Portsmouth	\$70,918.80	\$70,918.00
425	Norfolk/Portsmouth	\$49,485.60	\$49,485.00

438	Norfolk/Portsmouth	\$31,430.40	\$31,430.00
1573	Norfolk/Portsmouth	\$6,000.00	\$6,000.00
1590	Norfolk/Portsmouth	\$16,019.40	\$16,019.00
1643	Norfolk/Portsmouth	\$36,382.20	\$36,382.00
1660	Norfolk/Portsmouth	\$240,000.00	\$240,000.00
1682	Norfolk/Portsmouth	\$7,717.20	\$7,717.00
1729	Norfolk/Portsmouth	\$5,340.60	\$5,340.00
2168	Norfolk/Portsmouth	\$1,800.00	\$1,800.00
2178	Norfolk/Portsmouth	\$26,400.00	\$26,400.00
2186	Norfolk/Portsmouth	\$20,929.80	\$20,929.00
2193	Norfolk/Portsmouth	\$362,085.00	\$362,085.00
2199	Norfolk/Portsmouth	\$3,753.00	\$3,753.00
2280	Norfolk/Portsmouth	\$6,217.80	\$6,217.00
2292	Norfolk/Portsmouth	\$14,144.63	\$14,144.00
2357	Norfolk/Portsmouth	\$17,868.00	\$17,868.00
2407	Norfolk/Portsmouth	\$840.00	\$840.00
2434	Norfolk/Portsmouth	\$7,656.00	\$7,656.00
2693	Norfolk/Portsmouth	\$14,490.40	\$14,490.00
2762	Norfolk/Portsmouth	\$12,486.40	\$12,486.00
2768	Norfolk/Portsmouth	\$8,557.60	\$8,557.00
257	Suffolk	\$3,257.40	\$3,257.00
267	Suffolk	\$54,416.40	\$54,416.00
388	Suffolk	\$3,794.40	\$3,794.00
1602	Suffolk	\$9,196.20	\$9,196.00
1715	Suffolk	\$7,663.80	\$7,663.00
2313	Suffolk	\$14,991.20	\$14,991.00
2329	Suffolk	\$19,581.00	\$19,581.00
2360	Suffolk	\$4,460.40	\$4,460.00
2458	Suffolk	\$9,171.20	\$9,171.00
2458	Suffolk	\$4,456.00	\$4,456.00

Tot. Incentives for PDC: 85

Tot. Amount Requested: \$2,077,508.48

Avg. Amount Requested: \$24,441.28

Tot. Amount Disbursed: \$2,077,478.00

Avg. Amount Disbursed: \$24,440.92

GRAND TOTALS

Total Incentives: 161

Tot. Amount Requested: \$6,523,099.37

Avg. Amount Requested: \$40,516.15

Tot. Amount Disbursed: \$6,523,044.00

Avg. Amount \$40,515.80

Enterprise Zone - Real Property Credit

Source: Department of Housing and Community Development

PDC: 3

Company	Zone	Requested	Disbursed
2688	Smyth/Washington/Glade Spring/Chilhowie	\$89,348.10	\$89,348.00

Tot. Incentives for PDC: 1

Tot. Amount Requested: \$89,348.10	Avg. Amount Requested: \$89,348.10
Tot. Amount Disbursed: \$89,348.00	Avg. Amount Disbursed: \$89,348.00

PDC: 4

Company	Zone	Requested	Disbursed
2739	Pulaski Zone 1	\$33,000.00	\$33,000.00
2775	Pulaski Zone 1	\$45,786.21	\$45,786.00

Tot. Incentives for PDC: 2

Tot. Amount Requested: \$78,786.21	Avg. Amount Requested: \$39,393.11
Tot. Amount Disbursed: \$78,786.00	Avg. Amount Disbursed: \$39,393.00

PDC: 5

Company	Zone	Requested	Disbursed
2404	Alleghany/Covington/Clifton Forge	\$125,000.00	\$125,000.00
2635	Roanoke Zone 1	\$124,234.38	\$124,234.00
2649	Roanoke Zone 1	\$125,000.00	\$125,000.00
2657	Roanoke Zone 1	\$86,185.74	\$86,185.00
2663	Roanoke Zone 1	\$93,135.00	\$93,135.00
2675	Roanoke Zone 1	\$95,692.19	\$95,692.00
2731	Roanoke Zone 1	\$123,230.53	\$123,230.00
2756	Roanoke Zone 1	\$89,703.50	\$89,703.00
2763	Roanoke Zone 1	\$125,000.00	\$125,000.00
2770	Roanoke Zone 1	\$125,000.00	\$125,000.00
2776	Roanoke Zone 1	\$19,034.78	\$19,034.00
2776	Roanoke Zone 1	\$108,683.73	\$108,683.00
2769	Roanoke Zone 2	\$102,170.70	\$102,170.00

Tot. Incentives for PDC: 13

Tot. Amount Requested: \$1,342,070.55	Avg. Amount Requested: \$103,236.20
Tot. Amount Disbursed: \$1,342,066.00	Avg. Amount Disbursed: \$103,235.85

PDC: 6

Company	Zone	Requested	Disbursed
2765	Staunton	\$119,799.23	\$119,799.00
2650	Waynesboro	\$37,756.17	\$37,756.00

Tot. Incentives for PDC: 2

Tot. Amount Requested: \$157,555.41

Avg. Amount Requested: \$78,777.70

Tot. Amount Disbursed: \$157,555.00

Avg. Amount Disbursed: \$78,777.50

PDC: 11

Company	Zone	Requested	Disbursed
2747	Lynchburg Zone 1	\$17,269.17	\$17,269.00
2749	Lynchburg Zone 1	\$110,366.58	\$110,366.00
2760	Lynchburg Zone 1	\$125,000.00	\$125,000.00

Tot. Incentives for PDC: 3

Tot. Amount Requested: \$252,635.76

Avg. Amount Requested: \$84,211.92

Tot. Amount Disbursed: \$252,635.00

Avg. Amount Disbursed: \$84,211.67

PDC: 12

Company	Zone	Requested	Disbursed
1914	Danville	\$125,000.00	\$125,000.00
2633	Danville	\$125,000.00	\$125,000.00
1912	Henry County/Martinsville Zone 1	\$125,000.00	\$125,000.00
2662	Patrick/Stuart	\$45,220.59	\$45,220.00
2682	Patrick/Stuart	\$81,232.64	\$81,232.00
2773	Patrick/Stuart	\$78,594.30	\$78,594.00
1387	Rocky Mount	\$125,000.00	\$125,000.00

Tot. Incentives for PDC: 7

Tot. Amount Requested: \$705,047.53

Avg. Amount Requested: \$100,721.08

Tot. Amount Disbursed: \$705,046.00

Avg. Amount Disbursed: \$100,720.86

PDC: 13

Company	Zone	Requested	Disbursed
11	Halifax/South Boston	\$125,000.00	\$125,000.00
2658	Halifax/South Boston	\$125,000.00	\$125,000.00
2670	Halifax/South Boston	\$26,011.70	\$26,011.00
2677	Halifax/South Boston	\$100,574.70	\$100,574.00
2684	Halifax/South Boston	\$93,151.81	\$93,151.00

Tot. Incentives for PDC: 5

Tot. Amount Requested: \$469,738.20

Avg. Amount Requested: \$93,947.64

Tot. Amount Disbursed: \$469,736.00

Avg. Amount Disbursed: \$93,947.20

PDC: 15

Company	Zone	Requested	Disbursed
2666	Chesterfield County - Jeff Davis	\$69,801.30	\$69,801.00
2667	Chesterfield County - Jeff Davis	\$125,000.00	\$125,000.00
2689	Chesterfield County - Walthall	\$125,000.00	\$125,000.00
2409	Richmond East Zone	\$63,126.12	\$63,126.00
2645	Richmond East Zone	\$26,665.80	\$26,665.00
2660	Richmond East Zone	\$32,775.01	\$32,775.00
2704	Richmond East Zone	\$125,000.00	\$125,000.00
2759	Richmond East Zone	\$39,917.43	\$39,917.00
2767	Richmond East Zone	\$61,260.86	\$61,260.00
308	Richmond South Zone	\$125,000.00	\$125,000.00
2631	Richmond South Zone	\$125,000.00	\$125,000.00
2632	Richmond South Zone	\$125,000.00	\$125,000.00
2665	Richmond South Zone	\$73,963.22	\$73,963.00
2696	Richmond South Zone	\$125,000.00	\$125,000.00
2755	Richmond South Zone	\$125,000.00	\$125,000.00
2411	Richmond/Henrico	\$52,111.80	\$52,111.00
2641	Richmond/Henrico	\$31,744.90	\$31,744.00
2648	Richmond/Henrico	\$125,000.00	\$125,000.00
2659	Richmond/Henrico	\$18,918.35	\$18,918.00
2669	Richmond/Henrico	\$34,106.49	\$34,106.00
2674	Richmond/Henrico	\$55,454.10	\$55,454.00
2683	Richmond/Henrico	\$125,000.00	\$125,000.00
2685	Richmond/Henrico	\$125,000.00	\$125,000.00
2700	Richmond/Henrico	\$49,619.59	\$49,619.00
2703	Richmond/Henrico	\$91,455.00	\$91,455.00
2713	Richmond/Henrico	\$103,600.48	\$103,600.00
2721	Richmond/Henrico	\$125,000.00	\$125,000.00
2724	Richmond/Henrico	\$125,000.00	\$125,000.00
2738	Richmond/Henrico	\$64,494.32	\$64,494.00
2741	Richmond/Henrico	\$125,000.00	\$125,000.00
2743	Richmond/Henrico	\$125,000.00	\$125,000.00

Tot. Incentives for PDC: 31

Tot. Amount Requested: \$2,744,014.76

Avg. Amount Requested: \$88,516.61

Tot. Amount Disbursed: \$2,744,008.00

Avg. Amount Disbursed: \$88,516.39

PDC: 17

Company	Zone	Requested	Disbursed
2710	Northern Neck	\$41,532.00	\$41,532.00

Tot. Incentives for PDC: 1

Tot. Amount Requested: \$41,532.00	Avg. Amount Requested: \$41,532.00
Tot. Amount Disbursed: \$41,532.00	Avg. Amount Disbursed: \$41,532.00

PDC: 19

Company	Zone	Requested	Disbursed
2639	Petersburg	\$91,114.79	\$91,114.00
2640	Petersburg	\$83,147.84	\$83,147.00
2653	Petersburg	\$125,000.00	\$125,000.00
2655	Petersburg	\$125,000.00	\$125,000.00
2723	Petersburg	\$77,825.70	\$77,825.00
2740	Petersburg	\$86,398.80	\$86,398.00
2609	Prince George	\$125,000.00	\$125,000.00
2719	Prince George	\$125,000.00	\$125,000.00
2754	Prince George	\$125,000.00	\$125,000.00

Tot. Incentives for PDC: 9

Tot. Amount Requested: \$963,487.13	Avg. Amount Requested: \$107,054.13
Tot. Amount Disbursed: \$963,484.00	Avg. Amount Disbursed: \$107,053.78

PDC: 22

Company	Zone	Requested	Disbursed
2646	Accomack/Norhampton	\$125,000.00	\$125,000.00
2647	Accomack/Norhampton	\$57,006.00	\$57,006.00
2705	Accomack/Norhampton	\$125,000.00	\$125,000.00
2736	Accomack/Norhampton	\$35,053.06	\$35,053.00
2742	Accomack/Norhampton	\$116,792.10	\$116,792.00
2746	Accomack/Norhampton	\$15,829.18	\$15,829.00
2771	Accomack/Norhampton	\$114,283.52	\$114,283.00

Tot. Incentives for PDC: 7

Tot. Amount Requested: \$588,963.86	Avg. Amount Requested: \$84,137.69
Tot. Amount Disbursed: \$588,963.00	Avg. Amount Disbursed: \$84,137.57

PDC: 23

Company	Zone	Requested	Disbursed
2711	Hampton Roads Center Zone	\$125,000.00	\$125,000.00
1450	Hampton Urban Zone	\$125,000.00	\$125,000.00
2686	Hampton Urban Zone	\$125,000.00	\$125,000.00
2694	Hampton Urban Zone	\$125,000.00	\$125,000.00
2697	Hampton Urban Zone	\$125,000.00	\$125,000.00
2712	Hampton Urban Zone	\$125,000.00	\$125,000.00
2715	Hampton Urban Zone	\$125,000.00	\$125,000.00
2668	James City County	\$125,000.00	\$125,000.00
2642	Newport News Mid City	\$125,000.00	\$125,000.00
2671	Newport News South Zone	\$35,808.40	\$35,808.00
2431	Norfolk/Portsmouth	\$125,000.00	\$125,000.00
2651	Norfolk/Portsmouth	\$19,864.50	\$19,864.00
2699	Norfolk/Portsmouth	\$89,389.80	\$89,389.00
2702	Norfolk/Portsmouth	\$125,000.00	\$125,000.00
2707	Norfolk/Portsmouth	\$43,305.00	\$43,305.00
2709	Norfolk/Portsmouth	\$125,000.00	\$125,000.00
2716	Norfolk/Portsmouth	\$36,696.00	\$36,696.00
2718	Norfolk/Portsmouth	\$80,716.80	\$80,716.00
2725	Norfolk/Portsmouth	\$125,000.00	\$125,000.00
2726	Norfolk/Portsmouth	\$125,000.00	\$125,000.00
2728	Norfolk/Portsmouth	\$122,830.50	\$122,830.00
2748	Norfolk/Portsmouth	\$125,000.00	\$125,000.00
2758	Norfolk/Portsmouth	\$125,000.00	\$125,000.00
2774	Norfolk/Portsmouth	\$125,000.00	\$125,000.00
2630	Suffolk	\$125,000.00	\$125,000.00
2644	Suffolk	\$57,054.60	\$57,054.00
2690	Suffolk	\$45,763.17	\$45,763.00
2734	Suffolk	\$70,487.81	\$70,487.00
2750	Suffolk	\$33,663.60	\$33,663.00
2761	Suffolk	\$125,000.00	\$125,000.00
2764	Suffolk	\$125,000.00	\$125,000.00

Tot. Incentives for PDC: 31

Tot. Amount Requested: \$3,135,580.18

Avg. Amount Requested: \$101,147.75

Tot. Amount Disbursed: \$3,135,575.00

Avg. Amount Disbursed: \$101,147.58

GRAND TOTALS

Total Incentives: 112

Tot. Amount Requested: \$10,568,759.68

Avg. Amount Requested: \$94,363.93

Tot. Amount Disbursed: \$10,568,734.00

Avg. Amount Disbursed: \$94,363.70

Enterprise Zone - Job Grants

Source: Department of Housing and Community Development

PDC: 1

Company	Zone	Requested	Disbursed
1976	Scott County	\$85,400.00	\$60,820.00
Tot. Incentives for PDC: 1			
Tot. Amount Requested:		\$85,400.00	Avg. Amount Requested: \$85,400.00
Tot. Amount Disbursed:		\$60,820.00	Avg. Amount Disbursed: \$60,820.00

PDC: 2

Company	Zone	Requested	Disbursed
1978	Dickenson/Clintwood/Haysi	\$100,000.00	\$71,218.00
2278	Tazewell	\$3,250.00	\$2,314.00
Tot. Incentives for PDC: 2			
Tot. Amount Requested:		\$103,250.00	Avg. Amount Requested: \$51,625.00
Tot. Amount Disbursed:		\$73,532.00	Avg. Amount Disbursed: \$36,766.00

PDC: 3

Company	Zone	Requested	Disbursed
2250	Carroll County/Hillsville	\$39,335.00	\$28,013.00
345	Galax	\$11,345.00	\$8,079.00
1865	Smyth/Washington/Glade Spring/Chilhowie	\$9,460.00	\$6,737.00
2448	Smyth/Washington/Glade Spring/Chilhowie	\$19,250.00	\$13,709.00
2656	Smyth/Washington/Glade Spring/Chilhowie	\$6,275.00	\$4,468.00
Tot. Incentives for PDC: 5			
Tot. Amount Requested:		\$85,665.00	Avg. Amount Requested: \$17,133.00
Tot. Amount Disbursed:		\$61,006.00	Avg. Amount Disbursed: \$12,201.20

PDC: 4

Company	Zone	Requested	Disbursed
2445	Narrows	\$2,620.00	\$1,865.00
269	Pulaski Zone 1	\$1,750.00	\$1,246.00
2220	Pulaski Zone 1	\$100,000.00	\$71,218.00
2345	Pulaski Zone 1	\$4,975.00	\$3,543.00
2718	Pulaski Zone 2	\$5,880.00	\$4,187.00
Tot. Incentives for PDC: 5			
Tot. Amount Requested:		\$115,225.00	Avg. Amount Requested: \$23,045.00
Tot. Amount Disbursed:		\$82,059.00	Avg. Amount Disbursed: \$16,411.80

PDC: 5

Company	Zone	Requested	Disbursed
1381	Alleghany/Covington/Clifton Forge	\$23,700.00	\$16,878.00
2404	Alleghany/Covington/Clifton Forge	\$9,080.00	\$6,466.00
406	Roanoke Zone 1	\$5,335.00	\$3,799.00
1318	Roanoke Zone 1	\$625.00	\$445.00
1640	Roanoke Zone 1	\$14,125.00	\$10,059.00
2675	Roanoke Zone 1	\$4,000.00	\$2,848.00
2692	Roanoke Zone 1	\$3,830.00	\$2,727.00
1605	Roanoke Zone 2	\$11,380.00	\$8,104.00
2687	Roanoke Zone 2	\$11,645.00	\$8,293.00

Tot. Incentives for PDC: 9

Tot. Amount Requested: \$83,720.00

Avg. Amount Requested: \$9,302.22

Tot. Amount Disbursed: \$59,619.00

Avg. Amount Disbursed: \$6,624.33

PDC: 8

Company	Zone	Requested	Disbursed
2426	Alexandria	\$6,235.00	\$4,440.00

Tot. Incentives for PDC: 1

Tot. Amount Requested: \$6,235.00

Avg. Amount Requested: \$6,235.00

Tot. Amount Disbursed: \$4,440.00

Avg. Amount Disbursed: \$4,440.00

PDC: 11

Company	Zone	Requested	Disbursed
2291	Lynchburg Zone 1	\$5,290.00	\$3,767.00
2673	Lynchburg Zone 1	\$915.00	\$651.00

Tot. Incentives for PDC: 2

Tot. Amount Requested: \$6,205.00

Avg. Amount Requested: \$3,102.50

Tot. Amount Disbursed: \$4,418.00

Avg. Amount Disbursed: \$2,209.00

PDC: 12

Company	Zone	Requested	Disbursed
1424	Danville	\$17,875.00	\$12,730.00
1914	Danville	\$34,725.00	\$24,730.00
2397	Danville	\$3,790.00	\$2,699.00
2171	Henry County/Martinsville Zone 1	\$6,290.00	\$4,479.00
2295	Henry County/Martinsville Zone 1	\$100,000.00	\$71,218.00
2311	Henry County/Martinsville Zone 1	\$11,705.00	\$8,336.00
2428	Henry County/Martinsville Zone 1	\$78,830.00	\$56,141.00
2751	Henry County/Martinsville Zone 1	\$55,040.00	\$39,198.00
1695	Patrick/Stuart	\$835.00	\$594.00
1913	Patrick/Stuart	\$100,000.00	\$71,218.00
2638	Patrick/Stuart	\$915.00	\$651.00

1882	Pittsylvania/Danville	\$100,000.00	\$71,218.00
2383	Pittsylvania/Danville	\$4,915.00	\$3,500.00

Tot. Incentives for PDC: 13

Tot. Amount Requested: \$514,920.00

Avg. Amount Requested: \$39,609.23

Tot. Amount Disbursed: \$366,712.00

Avg. Amount Disbursed: \$28,208.62

PDC: 13

Company	Zone	Requested	Disbursed
11	Halifax/South Boston	\$1,585.00	\$1,128.00
2419	Halifax/South Boston	\$2,620.00	\$1,865.00
2618	Halifax/South Boston	\$6,165.00	\$4,390.00
2664	Halifax/South Boston	\$710.00	\$505.00
2676	Halifax/South Boston	\$665.00	\$473.00
2737	Halifax/South Boston	\$1,650.00	\$1,175.00

Tot. Incentives for PDC: 6

Tot. Amount Requested: \$13,395.00

Avg. Amount Requested: \$2,232.50

Tot. Amount Disbursed: \$9,536.00

Avg. Amount Disbursed: \$1,589.33

PDC: 14

Company	Zone	Requested	Disbursed
2433	Lunenburg/Kenbridge/Victoria	\$9,420.00	\$6,708.00

Tot. Incentives for PDC: 1

Tot. Amount Requested: \$9,420.00

Avg. Amount Requested: \$9,420.00

Tot. Amount Disbursed: \$6,708.00

Avg. Amount Disbursed: \$6,708.00

PDC: 15

Company	Zone	Requested	Disbursed
311	Chesterfield County - Jeff Davis	\$10,415.00	\$7,417.00
416	Chesterfield County - Jeff Davis	\$17,715.00	\$12,616.00
2225	Chesterfield County - Jeff Davis	\$21,530.00	\$15,333.00
2480	Chesterfield County - Jeff Davis	\$7,345.00	\$5,230.00
1728	Chesterfield County - Walthall	\$1,000.00	\$712.00
1941	Chesterfield County - Walthall	\$30,070.00	\$21,415.00
2224	Chesterfield County - Walthall	\$27,015.00	\$19,239.00
2422	Chesterfield County - Walthall	\$3,365.00	\$2,396.00
2480	Chesterfield County - Walthall	\$4,575.00	\$3,258.00
2409	Richmond East Zone	\$11,210.00	\$7,983.00
2467	Richmond East Zone	\$22,440.00	\$15,981.00
308	Richmond South Zone	\$3,065.00	\$2,182.00
2177	Richmond South Zone	\$77,075.00	\$54,891.00
2238	Richmond South Zone	\$2,475.00	\$1,762.00
2260	Richmond South Zone	\$3,195.00	\$2,275.00

2271	Richmond South Zone	\$12,185.00	\$8,677.00
2315	Richmond South Zone	\$3,810.00	\$2,713.00
2695	Richmond South Zone	\$14,725.00	\$10,486.00
2289	Richmond/Henrico	\$10,030.00	\$7,143.00
2375	Richmond/Henrico	\$3,335.00	\$2,375.00
2636	Richmond/Henrico	\$12,665.00	\$9,019.00
2654	Richmond/Henrico	\$50,890.00	\$36,242.00
2698	Richmond/Henrico	\$10,405.00	\$7,410.00
2717	Richmond/Henrico	\$8,490.00	\$6,046.00
2729	Richmond/Henrico	\$5,490.00	\$3,909.00
2730	Richmond/Henrico	\$1,665.00	\$1,185.00
2772	Richmond/Henrico	\$17,630.00	\$12,555.00

Tot. Incentives for PDC: 27

Tot. Amount Requested: \$393,810.00

Avg. Amount Requested: \$14,585.56

Tot. Amount Disbursed: \$280,450.00

Avg. Amount Disbursed: \$10,387.04

PDC: 17

Company	Zone	Requested	Disbursed
311	Northern Neck	\$8,235.00	\$5,864.00

Tot. Incentives for PDC: 1

Tot. Amount Requested: \$8,235.00

Avg. Amount Requested: \$8,235.00

Tot. Amount Disbursed: \$5,864.00

Avg. Amount Disbursed: \$5,864.00

PDC: 19

Company	Zone	Requested	Disbursed
1900	Dinwiddie/Petersburg	\$14,665.00	\$10,444.00
2714	Dinwiddie/Petersburg	\$8,875.00	\$6,320.00
2312	Petersburg	\$3,660.00	\$2,606.00
2744	Petersburg	\$875.00	\$623.00
208	Prince George	\$77,170.00	\$54,959.00
2609	Prince George	\$9,930.00	\$7,071.00
2706	Prince George	\$8,540.00	\$6,082.00
2766	Prince George	\$60,130.00	\$42,823.00

Tot. Incentives for PDC: 8

Tot. Amount Requested: \$183,845.00

Avg. Amount Requested: \$22,980.63

Tot. Amount Disbursed: \$130,928.00

Avg. Amount Disbursed: \$16,366.00

PDC: 22

Company	Zone	Requested	Disbursed
311	Accomack/Northampton	\$17,060.00	\$12,149.00
1641	Accomack/Northampton	\$14,205.00	\$10,116.00
2351	Accomack/Northampton	\$12,185.00	\$8,677.00

2358	Accomack/Northampton	\$40,295.00	\$28,697.00
2370	Accomack/Northampton	\$1,640.00	\$1,167.00
2442	Accomack/Northampton	\$1,965.00	\$1,399.00
2661	Accomack/Northampton	\$10,785.00	\$7,680.00
2678	Accomack/Northampton	\$1,670.00	\$1,189.00
2680	Accomack/Northampton	\$735.00	\$523.00
2708	Accomack/Northampton	\$19,000.00	\$13,531.00
2722	Accomack/Northampton	\$5,920.00	\$4,216.00

Tot. Incentives for PDC: 11

Tot. Amount Requested: \$125,460.00

Avg. Amount Requested: \$11,405.45

Tot. Amount Disbursed: \$89,344.00

Avg. Amount Disbursed: \$8,122.18

PDC: 23

Company	Zone	Requested	Disbursed
2453	Chesapeake	\$5,730.00	\$4,080.00
1258	Hampton Roads Center Zone	\$13,115.00	\$9,340.00
2268	Hampton Roads Center Zone	\$92,480.00	\$65,862.00
2399	Hampton Roads Center Zone	\$12,290.00	\$8,752.00
2463	Hampton Roads Center Zone	\$100,000.00	\$71,218.00
311	Hampton Urban Zone	\$15,595.00	\$11,106.00
1450	Hampton Urban Zone	\$66,585.00	\$47,420.00
1658	Hampton Urban Zone	\$51,580.00	\$36,734.00
2203	Hampton Urban Zone	\$12,145.00	\$8,649.00
2257	Hampton Urban Zone	\$2,950.00	\$2,100.00
2305	Hampton Urban Zone	\$11,445.00	\$8,150.00
2335	Hampton Urban Zone	\$10,220.00	\$7,278.00
2336	Hampton Urban Zone	\$16,995.00	\$12,103.00
2377	Hampton Urban Zone	\$665.00	\$473.00
2379	Hampton Urban Zone	\$14,975.00	\$10,664.00
2447	Hampton Urban Zone	\$38,275.00	\$27,258.00
2634	Hampton Urban Zone	\$2,475.00	\$1,762.00
2694	Hampton Urban Zone	\$5,445.00	\$3,877.00
2745	Hampton Urban Zone	\$2,625.00	\$1,869.00
168	James City County	\$100,000.00	\$71,218.00
2373	Newport News Mid City	\$4,275.00	\$3,044.00
2427	Newport News Mid City	\$9,770.00	\$6,958.00
2381	Newport News North Zone	\$12,040.00	\$8,574.00
416	Newport News South Zone	\$10,225.00	\$7,282.00
1719	Newport News South Zone	\$1,915.00	\$1,363.00
1723	Newport News South Zone	\$650.00	\$462.00
2165	Newport News South Zone	\$7,100.00	\$5,056.00
2450	Newport News South Zone	\$475.00	\$338.00
2671	Newport News South Zone	\$2,500.00	\$1,780.00

357	Norfolk/Portsmouth	\$60,150.00	\$42,837.00
405	Norfolk/Portsmouth	\$5,395.00	\$3,842.00
1601	Norfolk/Portsmouth	\$7,745.00	\$5,515.00
1660	Norfolk/Portsmouth	\$18,990.00	\$13,524.00
1770	Norfolk/Portsmouth	\$18,205.00	\$12,965.00
1846	Norfolk/Portsmouth	\$2,170.00	\$1,545.00
2168	Norfolk/Portsmouth	\$17,990.00	\$12,812.00
2179	Norfolk/Portsmouth	\$14,505.00	\$10,330.00
2199	Norfolk/Portsmouth	\$100,000.00	\$71,218.00
2280	Norfolk/Portsmouth	\$3,275.00	\$2,332.00
2292	Norfolk/Portsmouth	\$24,930.00	\$17,754.00
2347	Norfolk/Portsmouth	\$5,075.00	\$3,614.00
2363	Norfolk/Portsmouth	\$1,000.00	\$712.00
2367	Norfolk/Portsmouth	\$3,135.00	\$2,232.00
2421	Norfolk/Portsmouth	\$22,080.00	\$15,724.00
2434	Norfolk/Portsmouth	\$2,335.00	\$1,662.00
2643	Norfolk/Portsmouth	\$36,305.00	\$25,855.00
2727	Norfolk/Portsmouth	\$9,650.00	\$6,872.00
311	Suffolk	\$11,475.00	\$8,172.00
2298	Suffolk	\$2,000.00	\$1,424.00
2313	Suffolk	\$4,625.00	\$3,293.00
2329	Suffolk	\$2,940.00	\$2,093.00
2753	Suffolk	\$5,180.00	\$3,689.00
2753	Suffolk	\$3,170.00	\$2,257.00
2761	Suffolk	\$10,455.00	\$7,445.00

Tot. Incentives for PDC: 54

Tot. Amount Requested: \$1,017,320.00

Tot. Amount Disbursed: \$724,488.00

Avg. Amount Requested: \$18,839.26

Avg. Amount Disbursed: \$13,416.44

GRAND TOTALS

Total Incentives: 146

Tot. Amount Requested: \$2,752,105.00

Tot. Amount Disbursed: \$1,959,924.00

Avg. Amount Requested: \$18,850.03

Avg. Amount Disbursed: \$13,424.14

Workforce Services

Workforce Services, managed by the Department of Business Assistance pursuant to §2.2-902.A.1 of the *Code of Virginia*, provides partial reimbursement for training and retraining of individuals for specific newly-created employment opportunities at Virginia businesses. The program also offers services such as “Train the Trainer”, recruiting assistance, electronic media support, and funding. In order for companies to qualify for this incentive, they must create a minimum of 25 new jobs and make a capital investment of at least \$1 million. Recipient companies also must pay wages of at least \$8.00 per hour, and generate more than 50% of their revenue from outside the Commonwealth. This incentive is available for location or expansion projects in competition with at least one other state or country. This is one of the most frequently employed business incentives in Virginia for new and expanding operations.

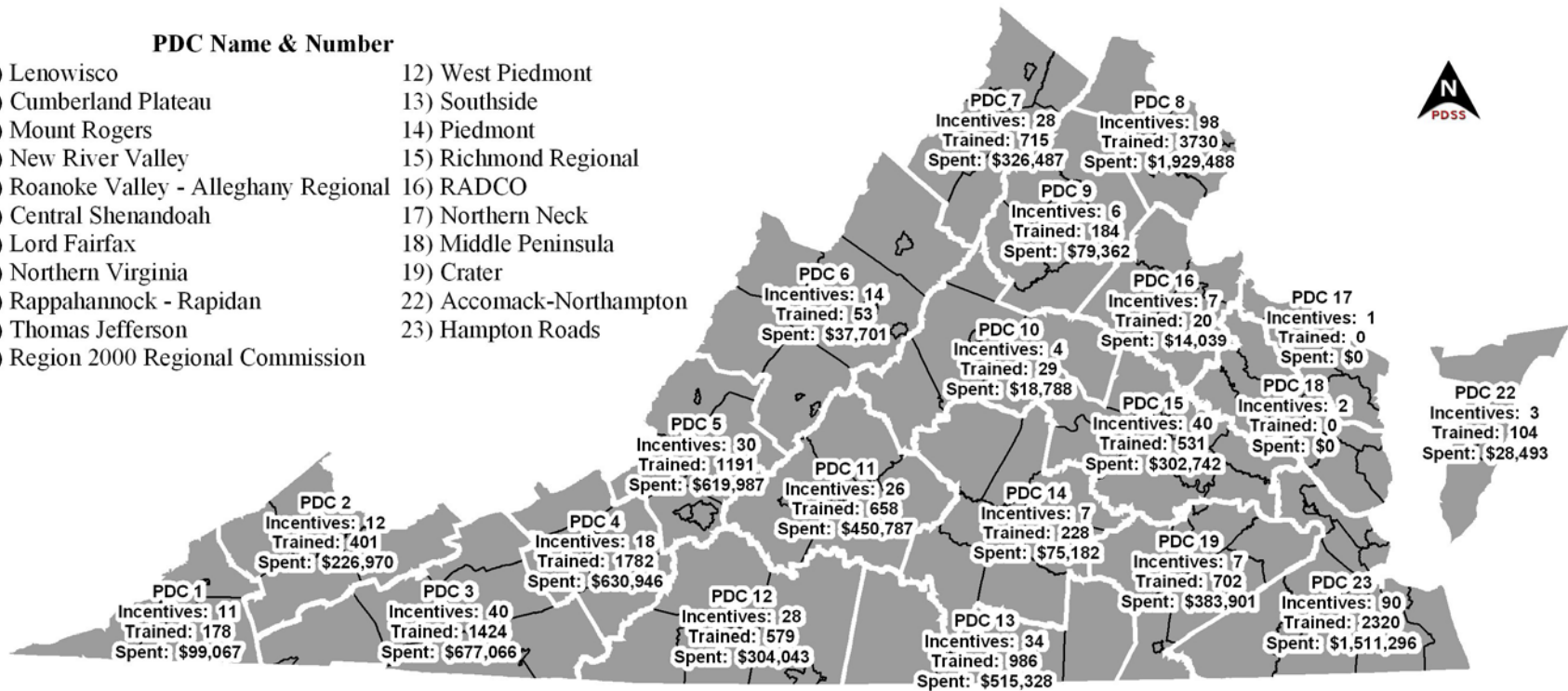
In FY 2004, Workforce Services worked with 507 companies and assisted in training for 16,016 jobs. The reimbursed value for this training amounted to \$8,231,673, and the average training reimbursement per job of \$515 compares favorably with other states’ programs and other economic development incentives.

Workforce Services programs were implemented in every region of the state. It is important to note that the project data covers active projects over multiple years. The total award allocated to each company is a multiple year figure that is shown as the “approved budget” column on the following pages. In those cases where a company has been allocated a workforce incentive but has not requested reimbursement during FY 2004, a zero is indicated in the “FY 2004 Spent” column. Since the program provides reimbursement, evidence of the company’s actual expenditures must first be provided to substantiate the amount claimed.

Workforce Service Incentives by Planning District Fiscal Year 2004

PDC Name & Number

- | | |
|--|--------------------------|
| 1) Lenowisco | 12) West Piedmont |
| 2) Cumberland Plateau | 13) Southside |
| 3) Mount Rogers | 14) Piedmont |
| 4) New River Valley | 15) Richmond Regional |
| 5) Roanoke Valley - Alleghany Regional | 16) RADCO |
| 6) Central Shenandoah | 17) Northern Neck |
| 7) Lord Fairfax | 18) Middle Peninsula |
| 8) Northern Virginia | 19) Crater |
| 9) Rappahannock - Rapidan | 22) Accomack-Northampton |
| 10) Thomas Jefferson | 23) Hampton Roads |
| 11) Region 2000 Regional Commission | |



Map created by Virginia Economic Development Partnership, October 2004.

All Workforce Services Incentives - FY 2004

Source: Department of Business Assistance

PDC: 1

Company	Type	Approved Budget	FY 2004 Trained	FY 2004 Spent
1368	Expansion	\$33,199.67	0	\$0.00
1855	New	\$332,088.60	0	\$0.00
1976	New	\$135,796.50	59	\$30,178.50
1978	New	\$224,374.33	45	\$22,512.60
2506	New	\$37,910.00	0	\$0.00
2856	Retraining	\$38,400.00	36	\$28,800.00
1953	Sm. Bus.	\$29,492.50	0	\$0.00
2857	Sm. Bus.	\$32,734.00	23	\$11,582.80
2962	Sm. Bus.	\$5,420.00	0	\$0.00
3007	Sm. Bus.	\$37,656.00	0	\$0.00
1368	WIA	\$7,192.00	15	\$5,993.40

Total Incentives for PDC: 11

Total Approved Budget: \$914,263.60

Avg. Approved Budget: \$83,114.87

Total FY 2004 Trained: 178

Avg. FY 2004 Trained: 16

Total FY 2004 Spent: \$99,067.30

Avg. FY 2004 Spent: \$9,006.12

PDC: 2

Company	Type	Approved Budget	FY 2004 Trained	FY 2004 Spent
1951	Expansion	\$120,298.00	0	\$0.00
2570	Expansion	\$58,370.00	40	\$23,348.00
134	New	\$75,538.50	0	\$0.00
1194	Retraining	\$150,000.08	186	\$149,999.70
2570	Retraining	\$76,093.50	0	\$0.00
2961	Retraining	\$7,385.00	0	\$0.00
1981	Sm. Bus.	\$17,767.33	0	\$0.00
2487	Sm. Bus.	\$6,319.50	0	\$0.00
2569	Sm. Bus.	\$3,200.00	0	\$0.00
2795	Sm. Bus.	\$82,357.33	31	\$15,956.63
1368	WIA	\$10,837.50	35	\$10,837.40
2828	WIA	\$26,827.80	109	\$26,828.17

Total Incentives for PDC: 12

Total Approved Budget: \$634,994.54

Avg. Approved Budget: \$52,916.21

Total FY 2004 Trained: 401

Avg. FY 2004 Trained: 33

Total FY 2004 Spent: \$226,969.90

Avg. FY 2004 Spent: \$18,914.16

PDC: 3

Company	Type	Approved Budget	FY 2004 Trained	FY 2004 Spent
95	Expansion	\$135,267.50	0	\$0.00
1261	Expansion	\$30,951.00	0	\$0.00
1373	Expansion	\$99,450.00	15	\$13,777.80
1828	Expansion	\$47,266.00	0	\$0.00
1866	Expansion	\$194,720.00	136	\$88,159.28
1965	Expansion	\$36,798.00	0	\$0.00
1975	Expansion	\$31,132.67	28	\$17,434.20
1984	Expansion	\$28,631.83	0	\$0.00
2494	Expansion	\$39,822.50	0	\$0.00
2516	Expansion	\$104,471.00	120	\$72,049.20
2826	Expansion	\$15,954.33	0	\$0.00
1958	New	\$36,297.50	0	\$0.00
1979	New	\$110,408.17	0	\$0.00
1980	New	\$178,261.67	59	\$30,007.40
1983	New	\$19,109.16	0	\$0.00
2490	New	\$299,204.54	225	\$151,353.54
2509	New	\$70,860.52	0	\$250.00
2836	New	\$166,103.00	36	\$18,011.16
1261	Retraining	\$25,731.50	48	\$25,731.36
1518	Retraining	\$26,323.03	42	\$25,710.72
1865	Retraining	\$22,400.00	0	\$0.00
2250	Retraining	\$31,250.00	51	\$31,250.25
2494	Retraining	\$26,126.00	57	\$26,125.95
2805	Retraining	\$40,143.00	200	\$40,144.00
2826	Retraining	\$16,020.00	64	\$16,019.84
2858	Retraining	\$7,813.50	16	\$7,813.44
2873	Retraining	\$81,363.00	257	\$76,038.59
220	Sm. Bus.	\$14,255.00	12	\$7,437.36
269	Sm. Bus.	\$7,657.00	15	\$7,657.05
1202	Sm. Bus.	\$113,937.08	0	\$0.00
1276	Sm. Bus.	\$14,289.67	0	\$250.00
1496	Sm. Bus.	\$28,725.41	0	\$0.00
1865	Sm. Bus.	\$35,849.33	6	\$2,773.98
2510	Sm. Bus.	\$31,462.33	9	\$5,663.25
2858	Sm. Bus.	\$12,077.67	16	\$8,783.68
2966	Sm. Bus.	\$4,240.33	0	\$0.00
2980	Sm. Bus.	\$8,320.00	0	\$0.00
2991	Sm. Bus.	\$15,000.00	0	\$0.00
220	WIA	\$4,623.50	12	\$4,623.48
2568	WIA	\$29,891.80	0	\$0.00

Total Incentives for PDC: 40

Total Approved Budget: \$2,242,208.54

Avg. Approved Budget: \$56,055.21

Total FY 2004 Trained: 1424

Avg. FY 2004 Trained: 36

Total FY 2004 Spent: \$677,065.53

Avg. FY 2004 Spent: \$16,926.64

PDC: 4

Company	Type	Approved Budget	FY 2004 Trained	FY 2004 Spent
14	Expansion	\$194,909.86	0	\$0.00
1265	Expansion	\$79,663.33	16	\$16,553.44
1518	Expansion	\$11,864.00	0	\$0.00
2565	Expansion	\$284,116.67	0	\$0.00
2566	Expansion	\$33,122.00	0	\$0.00
2567	Expansion	\$18,906.00	0	\$0.00
2805	Expansion	\$57,250.00	39	\$23,502.57
2840	Expansion	\$36,000.00	26	\$18,720.00
58	New	\$1,400,333.00	0	\$325.00
1265	Retraining	\$86,400.00	216	\$86,400.00
1553	Retraining	\$67,290.00	289	\$67,290.76
2840	Retraining	\$179,400.00	200	\$82,864.00
1461	Sm. Bus.	\$30,876.33	46	\$26,364.44
1810	Sm. Bus.	\$19,212.00	3	\$900.57
1812	Sm. Bus.	\$65,683.42	0	\$250.00
2973	Sm. Bus.	\$8,540.00	0	\$0.00
140	WIA	\$308,100.00	947	\$307,775.00
209	WIA	\$25,512.40	0	\$0.00

Total Incentives for PDC: 18**Total Approved Budget:** \$2,907,179.01**Avg. Approved Budget:** \$161,509.95**Total FY 2004 Trained:** 1782**Avg. FY 2004 Trained:** 99**Total FY 2004 Spent:** \$630,945.78**Avg. FY 2004 Spent:** \$35,052.54**PDC: 5**

Company	Type	Approved Budget	FY 2004 Trained	FY 2004 Spent
4	Expansion	\$120,750.00	28	\$16,870.00
21	Expansion	\$15,250.10	0	\$0.00
1365	Expansion	\$97,950.00	0	\$0.00
1384	Expansion	\$46,400.00	16	\$4,912.00
1387	Expansion	\$30,950.00	60	\$30,450.00
1454	Expansion	\$23,230.00	36	\$21,880.08
2498	Expansion	\$98,770.00	53	\$42,430.74
99	New	\$402,043.33	0	\$0.00
1743	New	\$90,250.20	0	\$0.00
1917	New	\$135,110.00	9	\$6,165.36
2339	New	\$195,362.50	0	\$250.00
2963	New	\$121,033.33	0	\$0.00
1365	Retraining	\$27,400.00	68	\$27,399.92
1381	Retraining	\$101,542.50	250	\$100,042.50
1454	Retraining	\$33,330.00	0	\$0.00
1904	Retraining	\$390,550.00	0	\$2,550.00
1917	Retraining	\$121,060.00	0	\$0.00
2560	Retraining	\$23,542.00	39	\$11,770.98
2813	Retraining	\$70,530.00	173	\$69,179.24
1386	Sm. Bus.	\$12,000.00	1	\$1,000.00
1889	Sm. Bus.	\$114,530.31	79	\$70,138.57

2560	Sm. Bus.	\$14,005.00	14	\$9,803.50
2561	Sm. Bus.	\$85,883.33	42	\$29,782.20
2571	Sm. Bus.	\$160,350.00	91	\$64,022.14
2867	Sm. Bus.	\$42,500.00	50	\$42,500.00
2874	Sm. Bus.	\$66,500.00	8	\$5,018.88
2970	Sm. Bus.	\$5,693.00	0	\$0.00
2559	WIA	\$33,990.00	0	\$0.00
2867	WIA	\$54,000.00	109	\$43,925.91
2874	WIA	\$25,405.00	65	\$19,895.20

Total Incentives for PDC: 30

Total Approved Budget: \$2,759,910.60

Avg. Approved Budget: \$91,997.02

Total FY 2004 Trained: 1191

Avg. FY 2004 Trained: 40

Total FY 2004 Spent: \$619,987.22

Avg. FY 2004 Spent: \$20,666.24

PDC: 6

Company	Type	Approved Budget	FY 2004 Trained	FY 2004 Spent
1796	Expansion	\$89,000.58	0	\$0.00
1956	Expansion	\$43,865.00	0	\$0.00
2557	Expansion	\$48,947.17	0	\$0.00
2558	Expansion	\$79,052.33	0	\$0.00
1213	Retraining	\$49,500.00	0	\$0.00
1231	Retraining	\$4,000.00	0	\$0.00
1218	Sm. Bus.	\$105,900.00	18	\$10,830.60
1231	Sm. Bus.	\$7,808.33	6	\$4,259.10
1779	Sm. Bus.	\$15,925.00	0	\$0.00
1893	Sm. Bus.	\$12,251.50	15	\$12,251.50
2556	Sm. Bus.	\$19,623.00	0	\$0.00
2824	Sm. Bus.	\$8,060.00	7	\$4,340.00
2851	Sm. Bus.	\$8,600.00	7	\$6,020.00
2594	WIA	\$10,001.67	0	\$0.00

Total Incentives for PDC: 14

Total Approved Budget: \$502,534.58

Avg. Approved Budget: \$35,895.33

Total FY 2004 Trained: 53

Avg. FY 2004 Trained: 4

Total FY 2004 Spent: \$37,701.20

Avg. FY 2004 Spent: \$2,692.94

PDC: 7

Company	Type	Approved Budget	FY 2004 Trained	FY 2004 Spent
88	Expansion	\$148,516.67	9	\$6,300.00
221	Expansion	\$92,085.00	28	\$19,987.52
1215	Expansion	\$51,500.00	0	\$0.00
1290	Expansion	\$45,651.67	0	\$0.00
1474	Expansion	\$210,250.00	0	\$0.00
1969	Expansion	\$59,400.00	0	\$0.00
1974	Expansion	\$259,370.00	0	\$0.00
1559	New	\$83,626.67	55	\$41,813.20
1709	New	\$75,014.00	61	\$30,506.10
1961	New	\$192,538.67	0	\$0.00

2792	New	\$45,425.00	0	\$0.00
2996	New	\$241,499.67	0	\$0.00
1382	Retraining	\$146,250.00	0	\$0.00
1781	Retraining	\$180,090.00	0	\$0.00
2607	Retraining	\$101,499.50	0	\$0.00
2835	Retraining	\$123,802.00	302	\$120,803.02
1264	Sm. Bus.	\$80,702.00	0	\$0.00
1337	Sm. Bus.	\$26,026.00	0	\$0.00
1815	Sm. Bus.	\$115,699.67	5	\$4,071.95
2503	Sm. Bus.	\$65,822.33	0	\$0.00
2601	Sm. Bus.	\$149,112.80	0	\$0.00
2833	Sm. Bus.	\$19,502.50	5	\$3,000.40
2957	Sm. Bus.	\$64,246.50	0	\$0.00
2965	Sm. Bus.	\$7,099.97	0	\$0.00
2968	Sm. Bus.	\$64,006.33	0	\$0.00
2998	Sm. Bus.	\$70,250.33	0	\$0.00
1309	WIA	\$101,504.00	250	\$100,005.00
1445	WIA	\$16,000.00	0	\$0.00

Total Incentives for PDC: 28

Total Approved Budget: \$2,836,491.28

Avg. Approved Budget: \$101,303.26

Total FY 2004 Trained: 715

Avg. FY 2004 Trained: 26

Total FY 2004 Spent: \$326,487.19

Avg. FY 2004 Spent: \$11,660.26

PDC: 8

Company	Type	Approved Budget	FY 2004 Trained	FY 2004 Spent
186	Expansion	\$38,150.00	0	\$0.00
1475	Expansion	\$2,167,500.00	1144	\$549,200.08
1757	Expansion	\$135,000.00	32	\$17,280.00
1759	Expansion	\$12,875.00	0	\$0.00
1780	Expansion	\$170,400.00	148	\$75,733.08
1884	Expansion	\$600,375.00	329	\$197,640.17
1946	Expansion	\$124,500.00	0	\$0.00
1952	Expansion	\$166,950.00	0	\$0.00
1955	Expansion	\$28,200.00	0	\$0.00
1974	Expansion	\$1,107,150.00	0	\$0.00
2533	Expansion	\$182,500.00	21	\$11,076.66
2539	Expansion	\$29,650.00	0	\$0.00
2563	Expansion	\$154,790.00	0	\$0.00
2573	Expansion	\$180,600.00	51	\$26,931.57
2574	Expansion	\$114,690.00	97	\$51,985.21
2575	Expansion	\$199,725.00	128	\$64,640.00
2577	Expansion	\$56,000.00	137	\$56,000.12
2577	Expansion	\$243,125.00	319	\$129,261.99
2577	Expansion	\$198,500.00	0	\$0.00
2577	Expansion	\$81,100.00	166	\$76,929.38

2578	Expansion	\$127,925.00	39	\$22,173.84
2592	Expansion	\$102,550.00	100	\$51,150.00
2616	Expansion	\$540,200.00	137	\$82,230.14
2806	Expansion	\$136,850.00	51	\$25,849.35
2807	Expansion	\$346,195.00	70	\$36,660.20
2810	Expansion	\$90,750.00	26	\$14,128.66
2838	Expansion	\$100,000.00	40	\$20,000.00
2839	Expansion	\$11,800.00	15	\$11,800.05
2861	Expansion	\$181,053.34	99	\$49,790.07
2988	Expansion	\$330,250.00	0	\$0.00
2990	Expansion	\$56,515.00	0	\$0.00
3009	Expansion	\$34,200.00	0	\$0.00
2809	Expansion	\$5,000.00	10	\$5,000.00
1911	New	\$549,500.00	83	\$83,532.03
1957	New	\$167,182.00	38	\$21,176.26
2536	New	\$586,500.00	0	\$0.00
2537	New	\$120,249.33	74	\$44,400.00
2538	New	\$75,750.00	0	\$0.00
2533	Retraining	\$12,600.00	0	\$0.00
2810	Retraining	\$5,000.00	20	\$5,000.00
1533	Sm. Bus.	\$61,500.00	0	\$0.00
1824	Sm. Bus.	\$60,800.00	0	\$0.00
1830	Sm. Bus.	\$70,489.00	8	\$6,243.44
1875	Sm. Bus.	\$21,800.00	0	\$0.00
1918	Sm. Bus.	\$18,250.00	0	\$0.00
1923	Sm. Bus.	\$18,745.00	0	\$0.00
1927	Sm. Bus.	\$151,150.00	25	\$12,772.00
1933	Sm. Bus.	\$29,105.00	0	\$0.00
1938	Sm. Bus.	\$71,000.00	0	\$0.00
1944	Sm. Bus.	\$53,300.00	0	\$0.00
1955	Sm. Bus.	\$26,640.00	0	\$0.00
1962	Sm. Bus.	\$37,824.20	0	\$0.00
1967	Sm. Bus.	\$28,635.00	16	\$10,412.80
2521	Sm. Bus.	\$38,453.00	10	\$5,910.00
2522	Sm. Bus.	\$5,250.00	0	\$0.00
2523	Sm. Bus.	\$75,000.00	63	\$31,500.00
2524	Sm. Bus.	\$12,410.00	0	\$0.00
2525	Sm. Bus.	\$11,250.00	13	\$11,249.94
2527	Sm. Bus.	\$48,900.00	0	\$0.00
2529	Sm. Bus.	\$4,900.00	0	\$0.00
2531	Sm. Bus.	\$25,610.00	12	\$9,603.72
2532	Sm. Bus.	\$15,400.00	0	\$0.00
2532	Sm. Bus.	\$9,000.00	0	\$0.00
2534	Sm. Bus.	\$15,400.00	0	\$0.00
2535	Sm. Bus.	\$6,400.00	0	\$0.00
2549	Sm. Bus.	\$54,650.00	0	\$0.00
2572	Sm. Bus.	\$76,450.00	27	\$16,450.00
2572	Sm. Bus.	\$12,100.00	0	\$0.00
2576	Sm. Bus.	\$76,750.00	0	\$0.00
2579	Sm. Bus.	\$7,200.00	0	\$0.00
2580	Sm. Bus.	\$50,475.00	8	\$4,038.00
2581	Sm. Bus.	\$48,300.00	0	\$0.00
2597	Sm. Bus.	\$43,900.00	29	\$16,115.30
2804	Sm. Bus.	\$54,950.00	41	\$20,481.55
2808	Sm. Bus.	\$13,640.00	7	\$3,536.33

2809	Sm. Bus.	\$15,600.00	5	\$3,120.00
2819	Sm. Bus.	\$72,600.00	10	\$5,041.70
2841	Sm. Bus.	\$12,500.00	11	\$5,500.00
2845	Sm. Bus.	\$50,033.33	38	\$19,012.54
2860	Sm. Bus.	\$25,900.00	16	\$10,360.00
2866	Sm. Bus.	\$120,000.00	17	\$8,571.40
2954	Sm. Bus.	\$15,330.00	0	\$0.00
2959	Sm. Bus.	\$6,315.00	0	\$0.00
2960	Sm. Bus.	\$9,916.67	0	\$0.00
2964	Sm. Bus.	\$10,050.00	0	\$0.00
2971	Sm. Bus.	\$52,390.00	0	\$0.00
2972	Sm. Bus.	\$15,625.00	0	\$0.00
2976	Sm. Bus.	\$7,200.00	0	\$0.00
2977	Sm. Bus.	\$4,740.00	0	\$0.00
2984	Sm. Bus.	\$18,870.00	0	\$0.00
2986	Sm. Bus.	\$4,550.00	0	\$0.00
2992	Sm. Bus.	\$5,225.00	0	\$0.00
2995	Sm. Bus.	\$56,875.00	0	\$0.00
3000	Sm. Bus.	\$17,525.00	0	\$0.00
3001	Sm. Bus.	\$30,000.00	0	\$0.00
3004	Sm. Bus.	\$8,000.00	0	\$0.00
3008	Sm. Bus.	\$20,650.00	0	\$0.00
3010	Sm. Bus.	\$14,940.00	0	\$0.00

Total Incentives for PDC: 98

Total Approved Budget: \$11,522,310.87

Avg. Approved Budget: \$117,574.60

Total FY 2004 Trained: 3730

Avg. FY 2004 Trained: 38

Total FY 2004 Spent: \$1,929,487.58

Avg. FY 2004 Spent: \$19,688.65

PDC: 9

Company	Type	Approved Budget	FY 2004 Trained	FY 2004 Spent
1305	Expansion	\$16,720.00	0	\$0.00
2518	New	\$76,090.00	0	\$0.00
2872	New	\$125,220.00	56	\$28,161.84
1447	Retraining	\$52,000.00	128	\$51,200.00
2519	Sm. Bus.	\$11,938.00	0	\$0.00
2958	Sm. Bus.	\$10,000.00	0	\$0.00

Total Incentives for PDC: 6

Total Approved Budget: \$291,968.00

Avg. Approved Budget: \$48,661.33

Total FY 2004 Trained: 184

Avg. FY 2004 Trained: 31

Total FY 2004 Spent: \$79,361.84

Avg. FY 2004 Spent: \$13,226.97

PDC: 10

Company	Type	Approved Budget	FY 2004 Trained	FY 2004 Spent
168	New	\$337,250.00	29	\$16,288.43
2979	New	\$30,300.00	0	\$0.00
2528	Retraining	\$160,233.67	0	\$2,500.00
1966	Sm. Bus.	\$18,290.00	0	\$0.00

Total Incentives for PDC: 4**Total Approved Budget:** \$546,073.67**Avg. Approved Budget:** \$136,518.42**Total FY 2004 Trained:** 29**Avg. FY 2004 Trained:** 7**Total FY 2004 Spent:** \$18,788.43**Avg. FY 2004 Spent:** \$4,697.11**PDC: 11**

Company	Type	Approved Budget	FY 2004 Trained	FY 2004 Spent
24	Expansion	\$138,150.00	31	\$28,447.77
35	Expansion	\$251,141.00	72	\$60,274.08
35	Expansion	\$294,713.00	0	\$0.00
71	Expansion	\$296,001.09	0	\$0.00
133	Expansion	\$25,519.50	0	\$0.00
1290	Expansion	\$29,566.67	25	\$27,116.75
1942	Expansion	\$80,250.33	25	\$10,000.00
2495	Expansion	\$309,020.00	134	\$135,617.38
2530	Expansion	\$25,350.00	0	\$0.00
2553	Expansion	\$112,433.33	44	\$35,178.88
2554	Expansion	\$90,250.00	0	\$0.00
1735	Expansion	\$151,375.00	128	\$77,557.76
1422	New	\$180,721.67	5	\$3,744.25
1909	New	\$20,873.33	0	\$0.00
1926	New	\$93,350.00	0	\$0.00
1960	New	\$125,251.00	32	\$16,000.00
1329	Retraining	\$57,932.43	0	\$0.00
2853	Retraining	\$28,500.00	95	\$28,500.00
2541	Sm. Bus.	\$4,371.00	0	\$0.00
2550	Sm. Bus.	\$17,583.33	0	\$0.00
2551	Sm. Bus.	\$5,350.00	0	\$1,350.00
2552	Sm. Bus.	\$38,538.50	0	\$200.00
2853	Sm. Bus.	\$11,795.00	0	\$0.00
3003	Sm. Bus.	\$9,400.00	0	\$0.00
2555	WIA	\$105,025.00	0	\$0.00
2820	WIA	\$26,800.00	67	\$26,800.00

Total Incentives for PDC: 26**Total Approved Budget:** \$2,529,261.18**Avg. Approved Budget:** \$97,279.28**Total FY 2004 Trained:** 658**Avg. FY 2004 Trained:** 25**Total FY 2004 Spent:** \$450,786.87**Avg. FY 2004 Spent:** \$17,337.96

PDC: 12

Company	Type	Approved Budget	FY 2004 Trained	FY 2004 Spent
49	Expansion	\$103,898.33	176	\$88,042.24
92	Expansion	\$59,970.00	0	\$0.00
1254	Expansion	\$126,593.23	0	\$0.00
1424	Expansion	\$19,181.00	0	\$0.00
1773	Expansion	\$42,150.00	5	\$3,165.40
2544	Expansion	\$82,166.67	0	\$0.00
2545	Expansion	\$236,596.67	233	\$118,049.45
2546	Expansion	\$35,600.00	0	\$0.00
2854	Expansion	\$202,525.00	43	\$21,717.58
1882	New	\$172,045.00	0	\$0.00
1914	New	\$115,761.20	0	\$0.00
1947	New	\$83,400.00	0	\$0.00
1959	New	\$197,625.00	0	\$0.00
2505	New	\$239,894.00	0	\$0.00
2829	New	\$99,493.33	32	\$19,719.52
92	Retraining	\$5,655.00	14	\$5,655.02
1254	Retraining	\$33,820.00	0	\$0.00
238	Sm. Bus.	\$22,616.67	0	\$0.00
1479	Sm. Bus.	\$26,800.00	0	\$0.00
1852	Sm. Bus.	\$53,632.67	2	\$1,123.84
1912	Sm. Bus.	\$63,830.00	44	\$26,788.16
1939	Sm. Bus.	\$18,405.01	0	\$0.00
2542	Sm. Bus.	\$24,651.67	15	\$9,244.35
2846	Sm. Bus.	\$30,220.00	9	\$4,533.03
2852	Sm. Bus.	\$65,050.00	6	\$6,004.62
2852	Sm. Bus.	\$150,000.00	0	\$0.00
2981	Sm. Bus.	\$20,210.00	0	\$0.00
2517	WIA	\$65,893.00	0	\$0.00

Total Incentives for PDC: 28**Total Approved Budget:** \$2,397,683.45**Avg. Approved Budget:** \$85,631.55**Total FY 2004 Trained:** 579**Avg. FY 2004 Trained:** 21**Total FY 2004 Spent:** \$304,043.21**Avg. FY 2004 Spent:** \$10,858.69**PDC: 13**

Company	Type	Approved Budget	FY 2004 Trained	FY 2004 Spent
11	Expansion	\$25,650.00	25	\$9,160.75
143	Expansion	\$227,040.24	0	\$0.00
335	Expansion	\$17,785.00	0	\$0.00
1471	Expansion	\$58,007.85	25	\$14,910.00
1776	Expansion	\$52,090.00	0	\$0.00
1950	Expansion	\$47,900.00	0	\$0.00
2720	Expansion	\$109,650.00	135	\$69,291.45
2751	Expansion	\$60,910.33	25	\$14,642.00
2777	Expansion	\$30,235.00	0	\$0.00
2805	Expansion	\$12,541.67	0	\$0.00
2822	Expansion	\$34,625.00	65	\$33,274.80
2969	Expansion	\$138,640.50	0	\$0.00

1819	New	\$30,080.00	0	\$0.00
1877	New	\$55,888.77	0	\$0.00
1906	New	\$150,256.50	47	\$23,500.94
1924	New	\$64,300.00	17	\$8,855.30
2368	New	\$97,753.00	0	\$0.00
2621	New	\$125,283.33	200	\$125,284.00
2793	New	\$747,675.00	0	\$0.00
1359	Retraining	\$32,180.00	16	\$4,884.00
1950	Retraining	\$12,500.00	25	\$12,500.00
2720	Retraining	\$40,990.00	101	\$40,989.84
2864	Retraining	\$7,333.33	7	\$3,019.59
1590	Sm. Bus.	\$22,456.67	0	\$0.00
2608	Sm. Bus.	\$32,120.00	0	\$0.00
2618	Sm. Bus.	\$34,950.00	6	\$3,626.34
2676	Sm. Bus.	\$10,500.05	0	\$0.00
2834	Sm. Bus.	\$16,475.00	22	\$13,310.00
2883	Sm. Bus.	\$24,770.00	0	\$0.00
2955	Sm. Bus.	\$83,200.00	0	\$0.00
2982	Sm. Bus.	\$13,650.00	0	\$0.00
2993	Sm. Bus.	\$25,100.00	0	\$0.00
180	WIA	\$120,080.00	240	\$120,079.20
2816	WIA	\$18,000.00	30	\$18,000.00

Total Incentives for PDC: 34

Total Approved Budget: \$2,580,617.24

Avg. Approved Budget: \$75,900.51

Total FY 2004 Trained: 986

Avg. FY 2004 Trained: 29

Total FY 2004 Spent: \$515,328.21

Avg. FY 2004 Spent: \$15,156.71

PDC: 14

Company	Type	Approved Budget	FY 2004 Trained	FY 2004 Spent
1756	New	\$34,950.00	0	\$0.00
2378	New	\$15,015.42	0	\$0.00
2822	Retraining	\$65,700.00	212	\$65,700.92
156	Sm. Bus.	\$10,466.67	8	\$3,349.36
2515	Sm. Bus.	\$54,420.00	8	\$6,131.84
2624	Sm. Bus.	\$18,200.00	0	\$0.00
2876	Sm. Bus.	\$38,500.00	0	\$0.00

Total Incentives for PDC: 7

Total Approved Budget: \$237,252.09

Avg. Approved Budget: \$33,893.16

Total FY 2004 Trained: 228

Avg. FY 2004 Trained: 33

Total FY 2004 Spent: \$75,182.12

Avg. FY 2004 Spent: \$10,740.30

PDC: 15

Company	Type	Approved Budget	FY 2004 Trained	FY 2004 Spent
308	Expansion	\$57,235.00	60	\$24,529.20
1794	Expansion	\$75,900.00	54	\$29,275.56
1870	Expansion	\$84,281.50	0	\$0.00
1880	Expansion	\$101,398.33	21	\$22,360.08
1885	Expansion	\$454,250.00	0	\$0.00
1931	Expansion	\$112,126.67	0	\$0.00
1964	Expansion	\$115,823.00	0	\$0.00
2987	Expansion	\$18,641.67	0	\$0.00
2496	Expansion	\$52,766.67	33	\$33,169.29
194	New	\$174,375.00	0	\$0.00
1941	New	\$61,165.00	0	\$0.00
1794	Retraining	\$29,795.00	66	\$6,666.00
1253	Sm. Bus.	\$9,650.00	8	\$9,400.00
1813	Sm. Bus.	\$16,065.00	0	\$0.00
1954	Sm. Bus.	\$85,017.37	0	\$0.00
2586	Sm. Bus.	\$17,731.00	14	\$8,739.78
2587	Sm. Bus.	\$83,450.00	0	\$0.00
2598	Sm. Bus.	\$45,800.00	49	\$44,884.00
2602	Sm. Bus.	\$21,810.00	1	\$580.00
2604	Sm. Bus.	\$7,100.00	0	\$0.00
2606	Sm. Bus.	\$40,250.33	0	\$0.00
2609	Sm. Bus.	\$80,250.33	37	\$29,600.00
2613	Sm. Bus.	\$7,869.67	8	\$6,519.68
2695	Sm. Bus.	\$76,791.67	16	\$7,926.88
2863	Sm. Bus.	\$32,431.50	24	\$13,655.28
2871	Sm. Bus.	\$36,100.00	0	\$0.00
2974	Sm. Bus.	\$18,200.00	0	\$0.00
2978	Sm. Bus.	\$26,150.00	0	\$0.00
2989	Sm. Bus.	\$7,899.99	0	\$0.00
2994	Sm. Bus.	\$7,500.17	0	\$0.00
3005	Sm. Bus.	\$105,500.00	0	\$0.00
3007	Sm. Bus.	\$22,890.00	0	\$0.00
3011	Sm. Bus.	\$5,699.97	0	\$0.00
1798	WIA	\$61,000.00	0	\$0.00
2593	WIA	\$30,000.00	0	\$0.00
2600	WIA	\$39,600.00	0	\$0.00
2604	WIA	\$13,050.00	0	\$0.00
2612	WIA	\$23,800.00	0	\$0.00
2868	WIA	\$20,391.67	50	\$20,391.50
2871	WIA	\$45,045.00	90	\$45,045.00

Total Incentives for PDC: 40

Total Approved Budget: \$2,324,801.51

Avg. Approved Budget: \$58,120.04

Total FY 2004 Trained: 531

Avg. FY 2004 Trained: 13

Total FY 2004 Spent: \$302,742.25

Avg. FY 2004 Spent: \$7,568.56

PDC: 16

Company	Type	Approved Budget	FY 2004 Trained	FY 2004 Spent
2611	Expansion	\$71,600.00	20	\$14,039.20
2997	Expansion	\$52,200.00	0	\$0.00
2338	New	\$180,000.00	0	\$0.00
2595	Sm. Bus.	\$21,070.00	0	\$0.00
2983	Sm. Bus.	\$68,570.00	0	\$0.00
2611	WIA	\$72,500.00	0	\$0.00
2997	WIA	\$35,578.00	0	\$0.00

Total Incentives for PDC: 7

Total Approved Budget: \$501,518.00 **Avg. Approved Budget:** \$71,645.43

Total FY 2004 Trained: 20 **Avg. FY 2004 Trained:** 3

Total FY 2004 Spent: \$14,039.20 **Avg. FY 2004 Spent:** \$2,005.60

PDC: 17

Company	Type	Approved Budget	FY 2004 Trained	FY 2004 Spent
2508	Expansion	\$191,985.33	0	\$0.00

Total Incentives for PDC: 1

Total Approved Budget: \$191,985.33 **Avg. Approved Budget:** \$191,985.33

Total FY 2004 Trained: 0 **Avg. FY 2004 Trained:** 0

Total FY 2004 Spent: \$0.00 **Avg. FY 2004 Spent:** \$0.00

PDC: 18

Company	Type	Approved Budget	FY 2004 Trained	FY 2004 Spent
2582	New	\$35,358.00	0	\$0.00
2508	Retraining	\$8,278.00	0	\$0.00

Total Incentives for PDC: 2

Total Approved Budget: \$43,636.00 **Avg. Approved Budget:** \$21,818.00

Total FY 2004 Trained: 0 **Avg. FY 2004 Trained:** 0

Total FY 2004 Spent: \$0.00 **Avg. FY 2004 Spent:** \$0.00

PDC: 19

Company	Type	Approved Budget	FY 2004 Trained	FY 2004 Spent
1764	Expansion	\$381,700.00	25	\$59,700.00
2870	Expansion	\$89,005.00	98	\$49,842.80
1900	New	\$40,925.00	18	\$14,267.70
46	Retraining	\$34,425.00	0	\$0.00
151	Retraining	\$85,050.00	210	\$83,699.70
2612	Retraining	\$171,300.00	341	\$170,302.22

2817	Sm. Bus.	\$289,570.00	10	\$6,088.10
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Total Incentives for PDC: 7

Total Approved Budget:	\$1,091,975.00	Avg. Approved Budget:	\$155,996.43
Total FY 2004 Trained:	702	Avg. FY 2004 Trained:	100
Total FY 2004 Spent:	\$383,900.52	Avg. FY 2004 Spent:	\$54,842.93

PDC: 22

Company	Type	Approved Budget	FY 2004 Trained	FY 2004 Spent
131	Expansion	\$39,000.00	0	\$0.00
2975	New	\$178,450.00	0	\$0.00
131	Retraining	\$60,000.00	104	\$28,492.88

Total Incentives for PDC: 3

Total Approved Budget:	\$277,450.00	Avg. Approved Budget:	\$92,483.33
Total FY 2004 Trained:	104	Avg. FY 2004 Trained:	35
Total FY 2004 Spent:	\$28,492.88	Avg. FY 2004 Spent:	\$9,497.63

PDC: 23

Company	Type	Approved Budget	FY 2004 Trained	FY 2004 Spent
186	Expansion	\$26,450.00	0	\$0.00
199	Expansion	\$84,610.00	72	\$58,057.20
1385	Expansion	\$336,562.63	17	\$17,520.20
1462	Expansion	\$44,905.00	0	\$0.00
1559	Expansion	\$685,760.00	263	\$265,130.30
1675	Expansion	\$147,750.60	15	\$9,923.85
1820	Expansion	\$188,925.00	0	\$0.00
1943	Expansion	\$55,656.67	0	\$0.00
2502	Expansion	\$281,522.33	97	\$67,907.76
2512	Expansion	\$182,750.00	304	\$182,749.60
2513	Expansion	\$522,753.68	58	\$35,500.64
2584	Expansion	\$76,349.83	0	\$1,350.00
2603	Expansion	\$108,850.00	11	\$7,618.38
2605	Expansion	\$131,250.00	35	\$21,366.45
2610	Expansion	\$110,000.33	55	\$38,500.00
2615	Expansion	\$51,950.00	0	\$0.00
2620	Expansion	\$27,700.00	0	\$0.00
3002	Expansion	\$52,763.00	0	\$0.00
149	New	\$250,073.33	44	\$22,006.60
154	New	\$859,066.67	125	\$107,321.25
182	New	\$269,300.00	54	\$43,369.02
191	New	\$161,825.00	0	\$0.00
1314	New	\$289,741.00	0	\$0.00
1411	New	\$55,000.00	0	\$0.00
1450	New	\$470,102.72	74	\$54,624.58
1802	New	\$39,500.66	5	\$3,634.30
1822	New	\$550,533.36	0	\$600.00
1872	New	\$320,213.64	110	\$66,488.38

1878	New	\$188,500.00	31	\$24,832.86
2511	New	\$137,725.00	10	\$10,754.70
2585	New	\$72,750.00	7	\$8,868.53
2585	New	\$150,400.00	166	\$133,510.48
2591	New	\$25,626.00	0	\$0.00
2619	New	\$80,250.33	37	\$29,600.37
1378	Retraining	\$36,500.00	0	\$0.00
2513	Retraining	\$345,600.00	0	\$0.00
2588	Retraining	\$165,300.01	0	\$0.00
2603	Retraining	\$108,850.00	0	\$0.00
2610	Retraining	\$121,499.00	300	\$120,000.00
2821	Retraining	\$84,299.15	207	\$82,800.00
1211	Sm. Bus.	\$56,060.00	0	\$0.00
1751	Sm. Bus.	\$72,610.00	20	\$9,681.40
1826	Sm. Bus.	\$23,456.00	0	\$0.00
1846	Sm. Bus.	\$43,862.00	0	\$0.00
1871	Sm. Bus.	\$9,916.68	0	\$0.00
1920	Sm. Bus.	\$33,083.33	7	\$4,596.69
1929	Sm. Bus.	\$32,250.00	25	\$14,545.50
1963	Sm. Bus.	\$88,250.00	0	\$0.00
2583	Sm. Bus.	\$15,000.00	3	\$3,000.00
2590	Sm. Bus.	\$13,500.00	6	\$3,375.00
2596	Sm. Bus.	\$36,771.67	20	\$13,280.60
2818	Sm. Bus.	\$14,400.00	13	\$7,488.00
2830	Sm. Bus.	\$41,350.00	5	\$3,759.10
2831	Sm. Bus.	\$17,947.33	10	\$6,578.90
2953	Sm. Bus.	\$123,740.17	0	\$0.00
2956	Sm. Bus.	\$33,500.03	0	\$0.00
2967	Sm. Bus.	\$19,502.00	0	\$0.00
2985	Sm. Bus.	\$19,500.10	0	\$0.00
3006	Sm. Bus.	\$12,000.00	0	\$0.00
234	WIA	\$250.00	1	\$250.00
1294	WIA	\$250.00	1	\$250.00
1577	WIA	\$250.00	1	\$250.00
1660	WIA	\$2,250.00	9	\$2,250.00
1682	WIA	\$1,750.00	7	\$1,750.00
1714	WIA	\$250.00	1	\$250.00
2520	WIA	\$68,200.00	0	\$0.00
2589	WIA	\$17,000.00	0	\$0.00
2712	WIA	\$2,000.00	8	\$2,000.00
2811	WIA	\$2,000.00	8	\$2,000.00
2812	WIA	\$750.00	3	\$750.00
2814	WIA	\$750.00	3	\$750.00
2815	WIA	\$750.00	3	\$750.00
2823	WIA	\$3,500.00	14	\$3,500.00
2825	WIA	\$1,000.00	4	\$1,000.00
2827	WIA	\$250.00	1	\$250.00
2832	WIA	\$500.00	2	\$500.00
2837	WIA	\$250.00	1	\$250.00
2842	WIA	\$1,000.00	4	\$1,000.00
2843	WIA	\$250.00	1	\$250.00
2844	WIA	\$250.00	1	\$250.00
2847	WIA	\$1,250.00	5	\$1,250.00
2848	WIA	\$500.00	2	\$500.00
2849	WIA	\$500.00	2	\$500.00

2850	WIA	\$250.00	1	\$250.00
2855	WIA	\$1,250.00	5	\$1,250.00
2859	WIA	\$5,705.00	13	\$5,705.05
2862	WIA	\$1,750.00	7	\$1,750.00
2865	WIA	\$250.00	1	\$250.00
2869	WIA	\$1,250.00	5	\$1,250.00
2999	WIA	\$100,000.00	0	\$0.00

Total Incentives for PDC: 90

Total Approved Budget: \$8,822,019.25

Avg. Approved Budget: \$98,022.44

Total FY 2004 Trained: 2320

Avg. FY 2004 Trained: 26

Total FY 2004 Spent: \$1,511,295.69

Avg. FY 2004 Spent: \$16,792.17

GRAND TOTALS

Total Incentives for All: 506

Total Approved Budget: \$46,156,133.74

Avg. Approved Budget: \$91,217.66

Total FY 2004 Trained: 15815

Avg FY 2004 Trained: 31

Total FY 2004 Spent: \$8,231,672.92

Avg FY 2004 Spent: \$16,268.13

Infrastructure Incentives

The Department of Transportation provides grants to localities for infrastructure associated with economic development projects. The two programs provide matching funds to localities for road and rail access to project sites.

Industrial Access Road Program

The Virginia Department of Transportation (VDOT) administers the Industrial Access Road Program through its Local Assistance Division. This program provides matching grants to Virginia localities to build or complete road access to industrial sites. It is important to note that this program frequently provides funds to localities for access to sites where no industry has yet located. These projects require the posting of a bond to ensure that an industry ultimately will locate at the site. Of the five projects funded during FY 2004, four of these projects were funded as bonded projects. All totaled, the five projects received \$1,940,000 from these FY 2004 awards.

Rail Industrial Access Program

The Virginia Department of Rail and Public Transportation administers the Rail Industrial Access Program, which operates in a similar fashion to the Road program outlined above, in the sense that matching grants are made to localities. In the Rail Access program, however, specific industries must be identified as requiring rail access to the site to be eligible. During FY 2004, nine awards were made for rail access totaling \$3,040,285.

Community Development Block Grants

The Department of Housing and Community Development administers the Community Development Block Grant (CDBG) program within Virginia. This program assists localities in preparing for economic development.

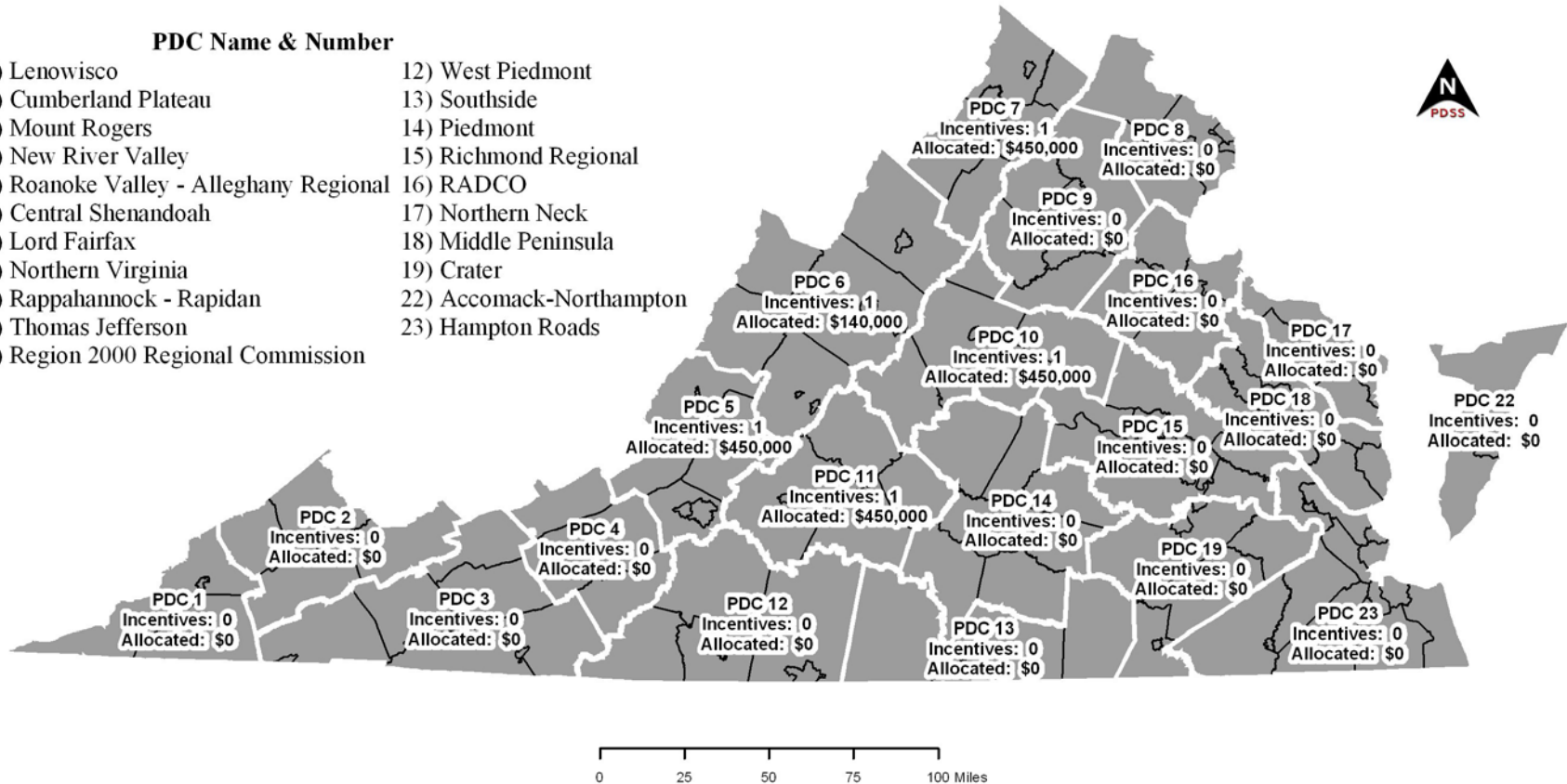
The CDBG Program is a federally-funded program administered by the Commonwealth of Virginia for the non-urban areas of the state. Grants are provided to local governments for a wide range of community needs including housing, facilities, services, and economic development. For economic development purposes, these funds are typically used for off-site improvements related to water and sewer utilities. Projects funded with CDBG resources must meet one of the following Congressionally-mandated national objectives: (1) provide primary benefit to low- and moderate-income citizens; (2) prevent or eliminate slums or blight; and (3) address an urgent community development need. Funds are provided on a competitive basis and demand has historically exceeded the resources available.

In FY 2004, CDBG funding was obligated for five projects that created 290 jobs. The five grant awards totaled \$2,794,600.

Industrial Road Access Incentives by Planning District Fiscal Year 2004

PDC Name & Number

- | | |
|--|--------------------------|
| 1) Lenowisco | 12) West Piedmont |
| 2) Cumberland Plateau | 13) Southside |
| 3) Mount Rogers | 14) Piedmont |
| 4) New River Valley | 15) Richmond Regional |
| 5) Roanoke Valley - Alleghany Regional | 16) RADCO |
| 6) Central Shenandoah | 17) Northern Neck |
| 7) Lord Fairfax | 18) Middle Peninsula |
| 8) Northern Virginia | 19) Crater |
| 9) Rappahannock - Rapidan | 22) Accomack-Northampton |
| 10) Thomas Jefferson | 23) Hampton Roads |
| 11) Region 2000 Regional Commission | |



Map created by Virginia Economic Development Partnership, October 2004.

Industrial Road Access Incentives – FY 2004

Source: Department of Transportation

PDC: 5

Company	Type	Allocated Amount	Bonded
Industrial Park		\$450,000.00	Yes
Total Incentives for PDC:	1		
Total Allocated Amount:	\$450,000.00	Avg. Allocated Amount:	\$450,000.00

PDC: 6

Company	Type	Allocated Amount	Bonded
Industrial Park		\$140,000.00	Yes
Total Incentives for PDC:	1		
Total Allocated Amount:	\$140,000.00	Avg. Allocated Amount:	\$140,000.00

PDC: 7

Company	Type	Allocated Amount	Bonded
2601		\$450,000.00	No
Total Incentives for PDC:	1		
Total Allocated Amount:	\$450,000.00	Avg. Allocated Amount:	\$450,000.00

PDC: 10

Company	Type	Allocated Amount	Bonded
Industrial Park		\$450,000.00	Yes
Total Incentives for PDC:	1		
Total Allocated Amount:	\$450,000.00	Avg. Allocated Amount:	\$450,000.00

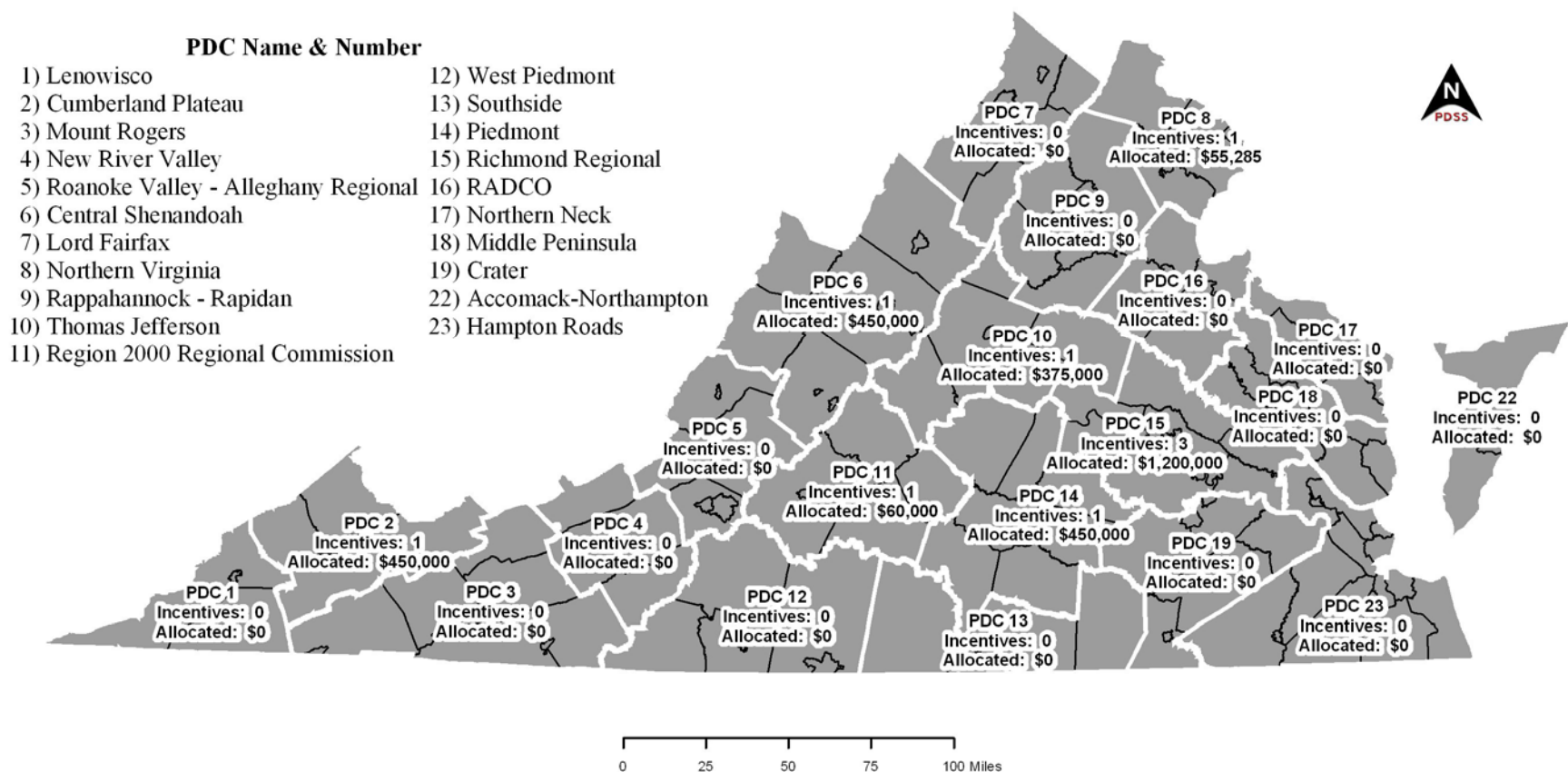
PDC: 11

Company	Type	Allocated Amount	Bonded
Industrial Park		\$450,000.00	Yes
Total Incentives for PDC:	1		
Total Allocated Amount:	\$450,000.00	Avg. Allocated Amount:	\$450,000.00

GRAND TOTALS

Total Incentives:	5
Total Allocated:	\$1,940,000.00
Avg. Allocated:	\$388,000.00

Industrial Rail Access Incentives by Planning District Fiscal Year 2004



Map created by Virginia Economic Development Partnership, October 2004.

Industrial Rail Access Incentives – FY 2004

Source: Department of Rail and Public Transportation

PDC: 2

Company	Type	Allocated Amount
2799		\$450,000.00
Total Incentives for PDC: 1		
Total Allocated Amount:	\$450,000.00	Avg. Allocated: \$450,000.00

PDC: 6

Company	Type	Allocated Amount
2797		\$450,000.00
Total Incentives for 1		
Total Allocated Amount:	\$450,000.00	Avg. Allocated: \$450,000.00

PDC: 8

Company	Type	Allocated Amount
2803		\$55,285.00
Total Incentives for PDC: 1		
Total Allocated Amount:	\$55,285.00	Avg. Allocated: \$55,285.00

PDC: 10

Company	Type	Allocated Amount
2798		\$375,000.00
Total Incentives for PDC: 1		
Total Allocated Amount:	\$375,000.00	Avg. Allocated: \$375,000.00

PDC: 11

Company	Type	Allocated Amount
2800		\$60,000.00
Total Incentives for PDC: 1		
Total Allocated Amount:	\$60,000.00	Avg. Allocated: \$60,000.00

PDC: 14

Company	Type	Allocated Amount
1904		\$450,000.00

Total Incentives for PDC: 1

Total Allocated Amount: \$450,000.00 **Avg. Allocated:** \$450,000.00

PDC: 15

Company	Type	Allocated Amount
281		\$450,000.00
2500		\$450,000.00
2801		\$300,000.00

Total Incentives for PDC: 3

Total Allocated Amount: \$1,200,000.00 **Avg. Allocated:** \$400,000.00

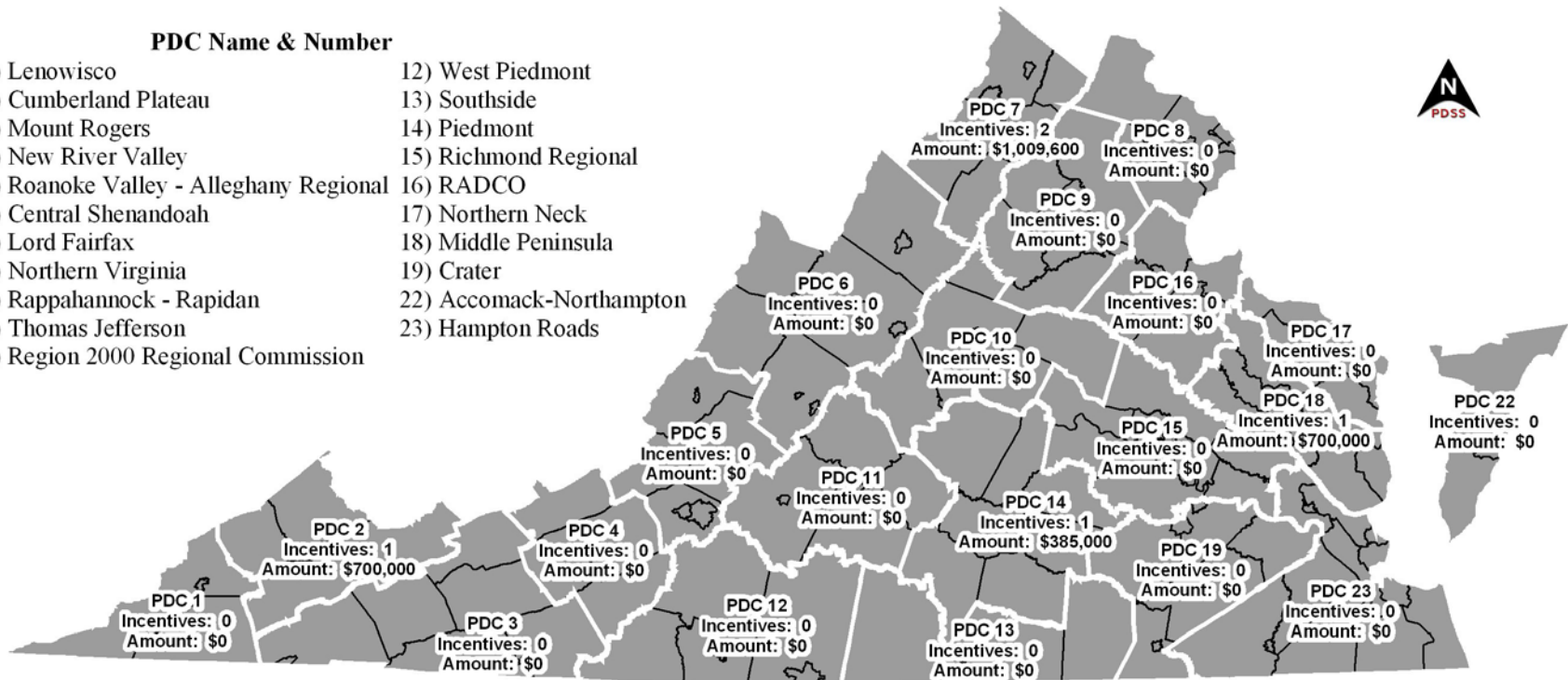
GRAND TOTALS

Total Incentives: 9
Total Allocated: \$3,040,285.00
Avg. Allocated: \$337,809.44

Community Development Block Grants Approved by Planning District Fiscal Year 2004

PDC Name & Number

- | | |
|--|--------------------------|
| 1) Lenowisco | 12) West Piedmont |
| 2) Cumberland Plateau | 13) Southside |
| 3) Mount Rogers | 14) Piedmont |
| 4) New River Valley | 15) Richmond Regional |
| 5) Roanoke Valley - Alleghany Regional | 16) RADCO |
| 6) Central Shenandoah | 17) Northern Neck |
| 7) Lord Fairfax | 18) Middle Peninsula |
| 8) Northern Virginia | 19) Crater |
| 9) Rappahannock - Rapidan | 22) Accomack-Northampton |
| 10) Thomas Jefferson | 23) Hampton Roads |
| 11) Region 2000 Regional Commission | |



Map created by Virginia Economic Development Partnership, October 2004.

CDBG Incentives – FY 2004

Source: Department of Housing and Community Development

PDC: 2

Company(s)	Jobs	CDBG Amount
2878	28	\$700,000.00

Total Incentives for PDC: 1

Total Jobs:	28	Avg. Jobs:	28
Total CDBG Amount:	\$700,000	Avg. CDBG Amount:	\$700,000

PDC: 7

Company(s)	Jobs	CDBG Amount
1200	116	\$465,000.00
1570	32	\$544,600.00

Total Incentives for PDC: 2

Total Jobs:	148	Avg. Jobs:	74
Total CDBG Amount:	\$1,009,600	Avg. CDBG Amount:	\$504,800

PDC: 14

Company(s)	Jobs	CDBG Amount
2876	50	\$385,000.00

Total Incentives for PDC: 1

Total Jobs:	50	Avg. Jobs:	50
Total CDBG Amount:	\$385,000	Avg. CDBG Amount:	\$385,000

PDC: 18

Company(s)	Jobs	CDBG Amount
1235	64	\$700,000.00

Total Incentives for PDC: 1

Total Jobs:	64	Avg. Jobs:	64
Total CDBG Amount:	\$700,000	Avg. CDBG Amount:	\$700,000

GRAND TOTALS

Total Incentives:	5		
Total Jobs:	290	Avg. Jobs:	58
Total CDBG Amount:	\$2,794,600	Avg. CDBG Amount:	\$558,920

Financial Assistance Incentives

Several programs provide direct grants to localities or companies to encourage the creation of jobs and new investment in Virginia.

Governor's Opportunity Fund (GOF)

The GOF, administered by the Virginia Economic Development Partnership, serves as a "deal closing fund" used at the Governor's discretion when necessary to secure a location or expansion for Virginia in the face of competition from other states or countries. A local government or industrial development authority may apply for matching funds to assist a prospect with site acquisition and development, construction or build-out, transportation access, or other allowable capital expenditures. Projects benefiting from a GOF grant must meet minimum levels of investment and job creation based on the population of the locality applying for the grant (see *Code of Virginia* § 2.2-115 et seq.).

In FY 2004, the GOF provided \$10,667,500 in the form of 33 grants. These grants resulted in companies announcing new investments of over \$1 billion and the creation of 6,119 new jobs. The average projected salary for these announced new jobs is \$40,690, up approximately \$6,500 from last year.

This equates to \$1,743 of state GOF investment per new job and \$105 of private investment for each dollar of state GOF grant. The dollar-per-job performance measure for job creation using the GOF compares very favorably with the national range of \$2,000 to \$5,000 of state investment per new job created. The efficacy of this incentive has remained high even in the face of increased competition for economic development locations nationally. This reflects Virginia's attractive business climate and aggressive recruitment and expansion efforts.

Twelve of the 21 PDCs received GOF grants, with Mount Rogers, Crater, and Hampton Roads receiving the highest number of grants (four, six, and seven respectively).

The Virginia Investment Partnership (VIP)

The Virginia Investment Partnership, administered by the Virginia Economic Development Partnership, is an investment performance grant program for existing Virginia manufacturers and large basic employers.

The program targets companies that have operated in Virginia for at least five years and propose competitive projects that fall into one of the following two tiers: (1) Tier One - existing Virginia manufacturers investing at least \$25 million to increase the productivity of a Virginia manufacturing facility or to utilize a more advanced technology; (2) Tier Two - existing Virginia basic employers investing at least \$100 million and creating at least 1,000 new jobs, or corporate headquarters and other basic employers that make a capital investment of at least \$100 million and create at least 400 jobs paying at least twice the prevailing average wage for the area.

Discretionary VIP performance grants are negotiated amounts based on the new revenue for the Commonwealth, as determined by the Governor based on the recommendations of the Secretary of Commerce and Trade and the Virginia Economic Development Partnership. Although no job creation is required for the first tier, the eligible manufacturer's employment base in Virginia must at least remain stable. A performance agreement between the company and the Commonwealth ensures the fulfillment of the promised capital investment and job creation. These performance grants are paid in five annual installments beginning in the sixth year after the capital investment and job creation (if applicable) is completed, or in the fourth year after the capital investment is completed and verified for companies located in fiscally distressed areas.

During FY 2004, four Tier One VIP grants were awarded totaling \$2,400,000. The projects associated with these four grants will result in the creation of \$157.1 million in new capital investment and 655 jobs. There were no Tier Two VIP grants awarded in FY 2004.

Solar Photovoltaic Manufacturing Incentive Grants (SMIG)

The Solar Photovoltaic Manufacturing Grant program, administered by the Department of Mines, Minerals, and Energy, is designed to encourage the full value-added product development and manufacture of solar photovoltaic panels and to promote the development of a high technology, renewable energy industry in Virginia.

Under this program, any manufacturer who sells photovoltaic panels manufactured in Virginia is eligible for an annual incentive grant of up to seventy-five cents per watt of the rated capacity of panels sold. The cap on grants available in any given calendar year is \$4.5 million (subject to appropriations). In the event that the applications exceed the annual limit, grant payments will be apportioned among the eligible applicants.

Solar photovoltaic panel manufacturers are eligible to receive annual incentive grants for six years. The amount of the grant would be awarded as follows:

- Years 1 and 2 - \$0.75/watt
- Years 3 and 4 - \$0.50/watt
- Years 5 and 6 - \$0.25/watt

The Commonwealth awarded \$1.9 million to BP Solar in FY 2004 as partial payment for manufacturing and sales in calendar years 2000 and 2001. The 2005 Appropriations Act commits the remaining \$1,877,758 due to BP Solar for its 2001 production and sales. No other companies are currently eligible for SMIG awards.

Virginia Coalfield Economic Development Authority (VCEDA)

VCEDA operates several loan and grant programs for its member localities of Buchanan, Dickenson, Lee, Russell, Scott, Tazewell, and Wise counties and the City of Norton. These programs seek to enhance the economic base of the area, attract new diversified industry, and assist existing business to expand.

VCEDA provided \$6,697,250 in seven loans and five grants to businesses during FY 2004. The loans totaled \$6,230,000, and grants totaled \$467,250, for projects projecting \$33.7 million in investments and nearly 1,000 new jobs.

Tobacco Region Opportunity Fund (TROF)

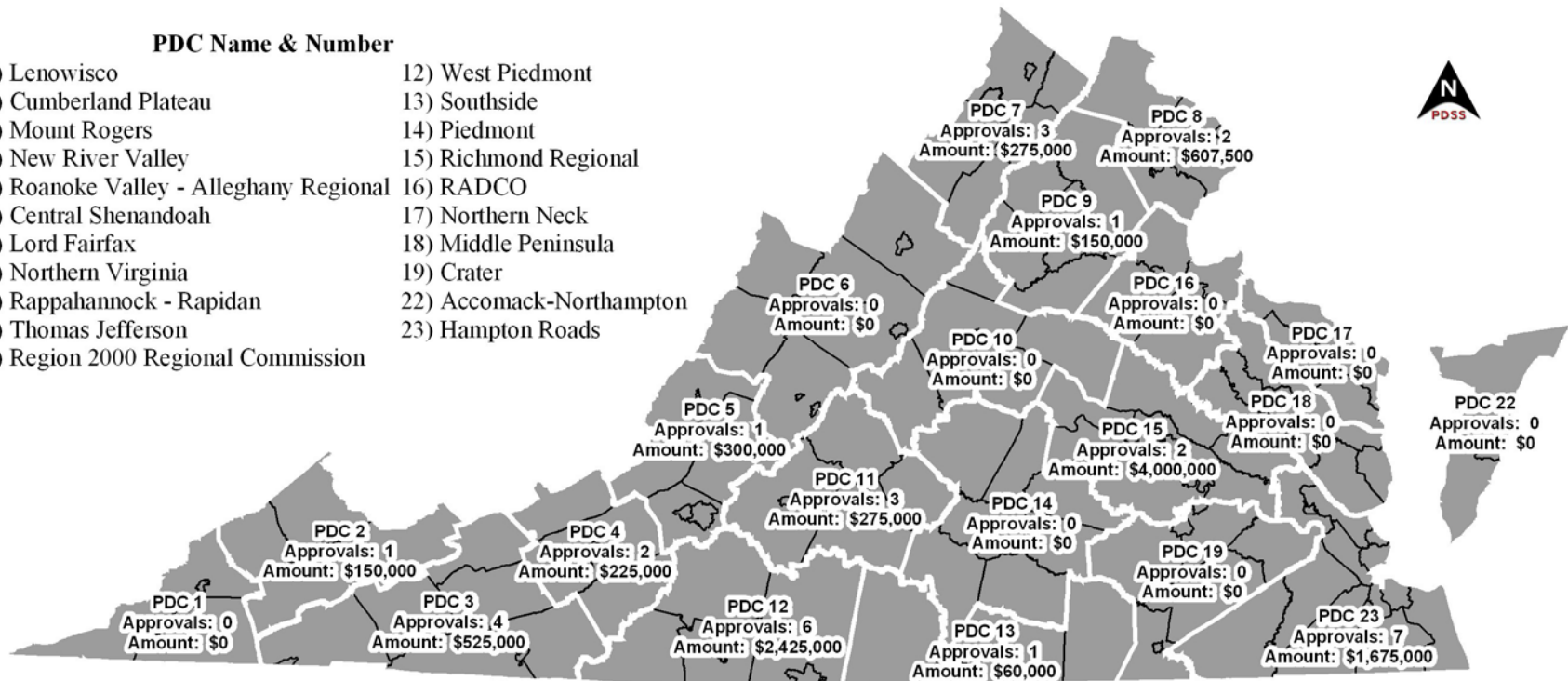
The TROF, under the Tobacco Indemnification and Community Revitalization Commission (TICRC), grants or lends funds to localities in Virginia's tobacco-producing regions (as defined by TICRC) to assist in the creation of new jobs and investment. These grants are used to attract locations or expansions that require incentives greater than those available to any individual locality.

In FY 2004, the TROF provided \$5,023,000 in the form of 29 grants. These grants resulted in companies announcing new investments of over \$147 million and creation of 3,192 new jobs.

Governor's Opportunity Funds Approved by Planning District Fiscal Year 2004

PDC Name & Number

- | | |
|--|--------------------------|
| 1) Lenowisco | 12) West Piedmont |
| 2) Cumberland Plateau | 13) Southside |
| 3) Mount Rogers | 14) Piedmont |
| 4) New River Valley | 15) Richmond Regional |
| 5) Roanoke Valley - Alleghany Regional | 16) RADCO |
| 6) Central Shenandoah | 17) Northern Neck |
| 7) Lord Fairfax | 18) Middle Peninsula |
| 8) Northern Virginia | 19) Crater |
| 9) Rappahannock - Rapidan | 22) Accomack-Northampton |
| 10) Thomas Jefferson | 23) Hampton Roads |
| 11) Region 2000 Regional Commission | |



Map created by Virginia Economic Development Partnership, October 2004.

Figure 6 Governor's Opportunity Fund, Number of Awards by PDC FY 2000-2004

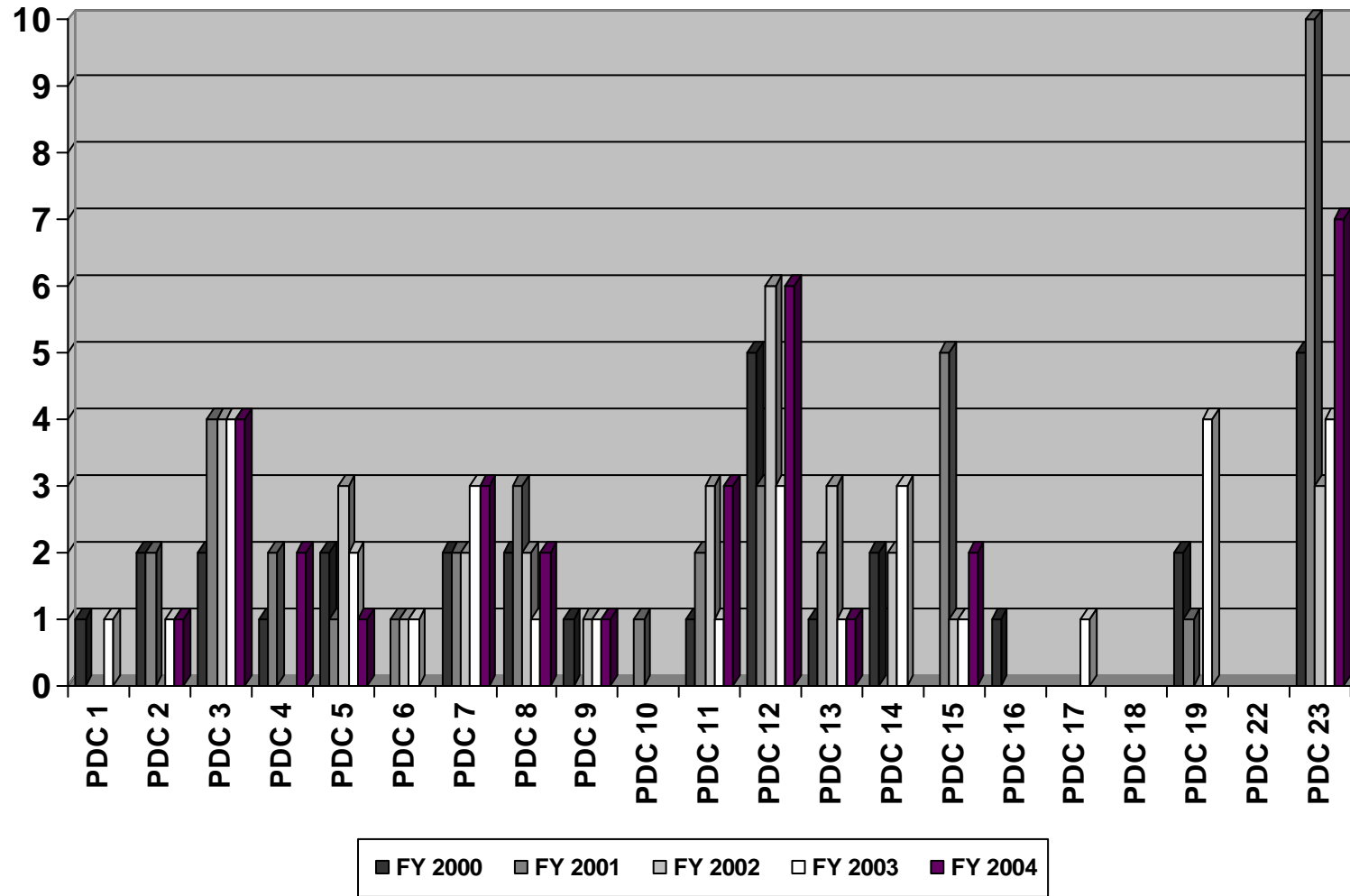
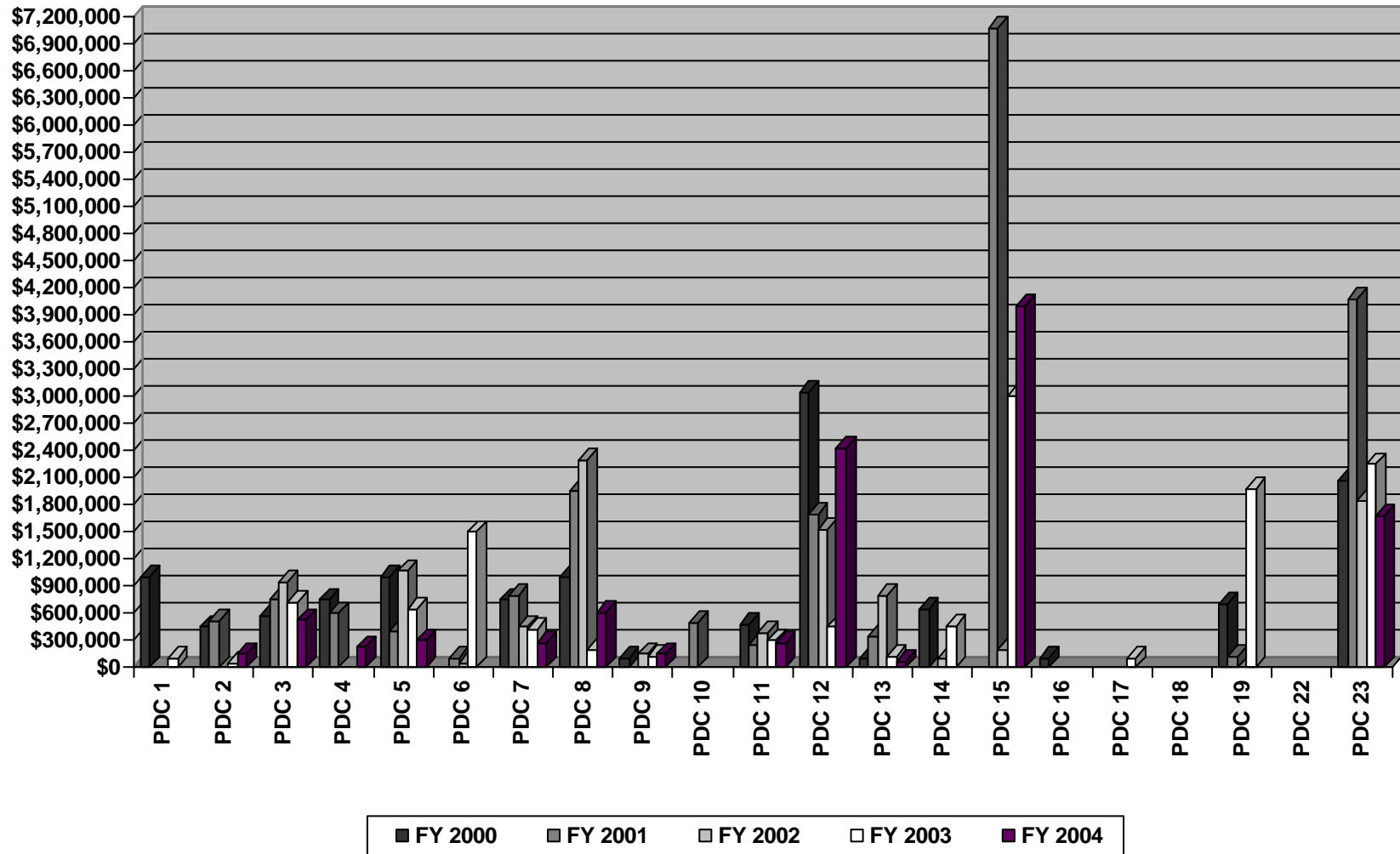


Figure 7 Governor's Opportunity Fund, Dollar Amount of Awards by PDC FY 2000-2004



GOF Approvals - FY 2004

Source: Virginia Economic Development Partnership

PDC: 2

Company	Type	Amount Approved	Jobs Created	Avg. Salary	Inv. Level
2795	New	\$150,000	160	\$20,509	\$3,640,000
Total Approvals for PDC:		1			
Total Amount Approved:		\$150,000	Avg. Amount Approved:	\$150,000	
Total Jobs Created:		160	Avg. Jobs Created:	160	
Avg. Salary:		\$20,509	Avg. Investment:	\$3,640,000	
Total Investment:		\$3,640,000			

PDC: 3

Company	Type	Amount Approved	Jobs Created	Avg. Salary	Inv. Level
160	Expansion	\$200,000	100	\$26,416	\$11,500,000
1261	Expansion	\$75,000	54	\$20,342	\$2,501,000
1983	Expansion	\$150,000	102	\$27,498	\$31,000,000
2783	Expansion	\$100,000	75	\$21,507	\$3,000,000
Total Approvals for PDC:		4			
Total Amount Approved:		\$525,000	Avg. Amount Approved:	\$131,250	
Total Jobs Created:		331	Avg. Jobs Created:	82.75	
Avg. Salary:		\$23,941	Avg. Investment:	\$12,000,250	
Total Investment:		\$48,001,000			

PDC: 4

Company	Type	Amount Approved	Jobs Created	Avg. Salary	Inv. Level
206	Expansion	\$150,000	55	\$75,000	\$10,000,000
1808	Expansion	\$75,000	71	\$45,986	\$2,851,000
Total Approvals for PDC:		2			
Total Amount Approved:		\$225,000	Avg. Amount Approved:	\$112,500	
Total Jobs Created:		126	Avg. Jobs Created:	63	
Avg. Salary:		\$60,493	Avg. Investment:	\$6,425,500	
Total Investment:		\$12,851,000			

PDC: 5

Company	Type	Amount Approved	Jobs Created	Avg. Salary	Inv. Level
2779	New	\$300,000	200	\$26,000	\$23,900,000
Total Approvals for PDC:		1			
Total Amount Approved:		\$300,000	Avg. Amount Approved:	\$300,000	
Total Jobs Created:		200	Avg. Jobs Created:	200	
Avg. Salary:		\$26,000	Avg. Investment:	\$23,900,000	
Total Investment:		\$23,900,000			

PDC: 7

Company	Type	Amount Approved	Jobs Created	Avg. Salary	Inv. Level
1215	Expansion	\$125,000	100	\$31,200	\$11,500,000
2778	New	\$50,000	28	\$26,000	\$3,100,000
2792	New	\$100,000	57	\$34,736	\$12,000,000
Total Approvals for PDC:		3			
Total Amount Approved:		\$275,000		Avg. Amount Approved: \$91,667	
Total Jobs Created:		185		Avg. Jobs Created: 61.67	
Avg. Salary:		\$30,645		Avg. Investment: \$8,866,667	
Total Investment:		\$26,600,000			

PDC: 8

Company	Type	Amount Approved	Jobs Created	Avg. Salary	Inv. Level
2781	New	\$400,000	100	\$44,982	\$10,400,000
2788	Expansion	\$207,500	115	\$103,000	\$5,000,000
Total Approvals for PDC:		2			
Total Amount Approved:		\$607,500		Avg. Amount Approved: \$303,750	
Total Jobs Created:		215		Avg. Jobs Created: 107.5	
Avg. Salary:		\$73,991		Avg. Investment: \$7,700,000	
Total Investment:		\$15,400,000			

PDC: 9

Company	Type	Amount Approved	Jobs Created	Avg. Salary	Inv. Level
2782	Expansion	\$150,000	149	\$56,348	\$6,989,000
Total Approvals for PDC:		1			
Total Amount Approved:		\$150,000		Avg. Amount Approved: \$150,000	
Total Jobs Created:		149		Avg. Jobs Created: 149	
Avg. Salary:		\$56,348		Avg. Investment: \$6,989,000	
Total Investment:		\$6,989,000			

PDC: 11

Company	Type	Amount Approved	Jobs Created	Avg. Salary	Inv. Level
133	Expansion	\$50,000	50	\$50,000	\$5,000,000
2553	Expansion	\$75,000	50	\$29,000	\$5,100,000
2780	New	\$150,000	542	\$17,473	\$5,500,000
Total Approvals for PDC:		3			
Total Amount Approved:		\$275,000		Avg. Amount Approved: \$91,667	
Total Jobs Created:		642		Avg. Jobs Created: 214	
Avg. Salary:		\$32,158		Avg. Investment: \$5,200,000	
Total Investment:		\$15,600,000			

PDC: 12

Company	Type	Amount Approved	Jobs Created	Avg. Salary	Inv. Level
1914	Expansion	\$75,000	50	\$27,040	\$10,000,000
2786	New	\$150,000	154	\$22,880	\$5,246,200

2787	New	\$250,000	150	\$49,700	\$4,400,000
2789	New	\$200,000	400	\$17,701	\$5,000,000
2791	New	\$250,000	54	\$39,000	\$6,409,000
2793	New	\$1,500,000	745	\$25,844	\$20,800,000

Total Approvals for PDC: 6
Total Amount Approved: \$2,425,000
Total Jobs Created: 1553
Avg. Salary: \$30,361
Total Investment: \$51,855,200
Avg. Amount Approved: \$404,167
Avg. Jobs Created: 258.83
Avg. Investment: \$8,642,533

PDC: 13

Company	Type	Amount Approved	Jobs Created	Avg. Salary	Inv. Level
2777	Expansion	\$60,000	40	\$25,000	\$2,500,000

Total Approvals for PDC: 1
Total Amount Approved: \$60,000
Total Jobs Created: 40
Avg. Salary: \$25,000
Total Investment: \$2,500,000
Avg. Amount Approved: \$60,000
Avg. Jobs Created: 40
Avg. Investment: \$2,500,000

PDC: 15

Company	Type	Amount Approved	Jobs Created	Avg. Salary	Inv. Level
1538	Expansion	\$1,000,000	1200	\$55,713	\$8,268,000
1885	Expansion	\$3,000,000	450	\$133,333	\$300,000,000

Total Approvals for PDC: 2
Total Amount Approved: \$4,000,000
Total Jobs Created: 1650
Avg. Salary: \$94,523
Total Investment: \$308,268,000
Avg. Amount Approved: \$2,000,000
Avg. Jobs Created: 825
Avg. Investment: \$154,134,000

PDC: 23

Company	Type	Amount Approved	Jobs Created	Avg. Salary	Inv. Level
168	Expansion	\$100,000	125	\$23,569	\$28,500,000
191	Expansion	\$225,000	190	\$22,672	\$27,200,000
1811	New	\$50,000	50	\$81,500	\$30,000,000
2610	Expansion	\$500,000	107	\$32,000	\$47,250,000
2784	New	\$500,000	210	\$70,000	\$450,000,000
2785	New	\$100,000	70	\$49,494	\$6,000,000
2796	New	\$200,000	116	\$52,000	\$11,511,000

Total Approvals for PDC: 7
Total Amount Approved: \$1,675,000
Total Jobs Created: 868
Avg. Salary: \$47,319
Total Investment: \$600,461,000
Avg. Amount Approved: \$239,286
Avg. Jobs Created: 124
Avg. Investment: \$85,780,143

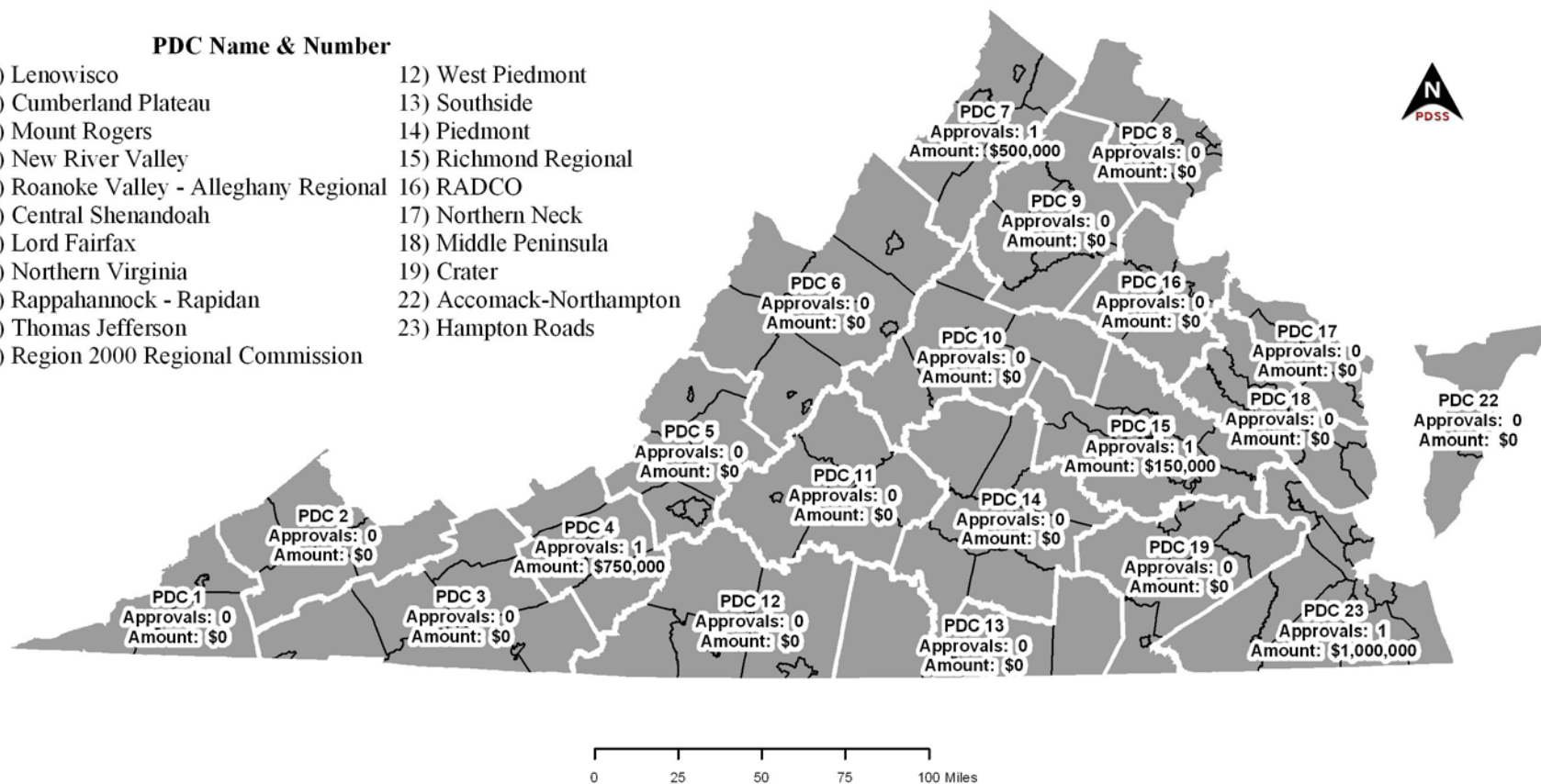
GRAND TOTALS

Total Approvals:	33	Avg. Amount	\$323,258
Total Amount	\$10,667,500	Avg. Jobs Created:	185.42
Total Jobs Created:	6119	Avg. Investment:	\$33,820,158
Avg. Salary:	\$41,923		
Total Investment:	\$1,116,065,200		

Virginia Investment Partnership Funds Approved by Planning District Fiscal Year 2004

PDC Name & Number

- | | |
|--|--------------------------|
| 1) Lenowisco | 12) West Piedmont |
| 2) Cumberland Plateau | 13) Southside |
| 3) Mount Rogers | 14) Piedmont |
| 4) New River Valley | 15) Richmond Regional |
| 5) Roanoke Valley - Alleghany Regional | 16) RADCO |
| 6) Central Shenandoah | 17) Northern Neck |
| 7) Lord Fairfax | 18) Middle Peninsula |
| 8) Northern Virginia | 19) Crater |
| 9) Rappahannock - Rapidan | 22) Accomack-Northampton |
| 10) Thomas Jefferson | 23) Hampton Roads |
| 11) Region 2000 Regional Commission | |



Map created by Virginia Economic Development Partnership, October 2004.

VIP Approvals - FY 2004

Source: Virginia Economic Development Partnership

PDC: 4

Company	Amount	Jobs	Jobs Saved	Inv. Level
140	\$750,000.00	458	600	\$28,000,000.00
Total Approvals for	1			
Total Amount	\$750,000.00		Avg. Amount	\$750,000.00
Total Jobs Created:	458		Avg. Jobs Created:	458
Total Jobs Saved:	600		Avg. Jobs Saved:	600
Total Investment:	\$28,000,000.00		Avg. Investment:	\$28,000,000.00

PDC: 7

Company	Amount	Jobs	Jobs Saved	Inv. Level
88	\$500,000.00	65		\$42,800,000.00
Total Approvals for	1			
Total Amount	\$500,000.00		Avg. Amount	\$500,000.00
Total Jobs Created:	65		Avg. Jobs Created:	65
Total Jobs Saved:			Avg. Jobs Saved:	
Total Investment:	\$42,800,000.00		Avg. Investment:	\$42,800,000.00

PDC: 15

Company	Amount	Jobs	Jobs Saved	Inv. Level
1290	\$150,000.00	25		\$39,000,000.00
Total Approvals for	1			
Total Amount	\$150,000.00		Avg. Amount	\$150,000.00
Total Jobs Created:	25		Avg. Jobs Created:	25
Total Jobs Saved:			Avg. Jobs Saved:	
Total Investment:	\$39,000,000.00		Avg. Investment:	\$39,000,000.00

PDC: 23

Company	Amount	Jobs	Jobs Saved	Inv. Level
2610	\$1,000,000.00	107		\$47,300,000.00
Total Approvals for	1			
Total Amount	\$1,000,000.00		Avg. Amount	\$1,000,000.00
Total Jobs Created:	107		Avg. Jobs Created:	107
Total Jobs Saved:			Avg. Jobs Saved:	
Total Investment:	\$47,300,000.00		Avg. Investment:	\$47,300,000.00

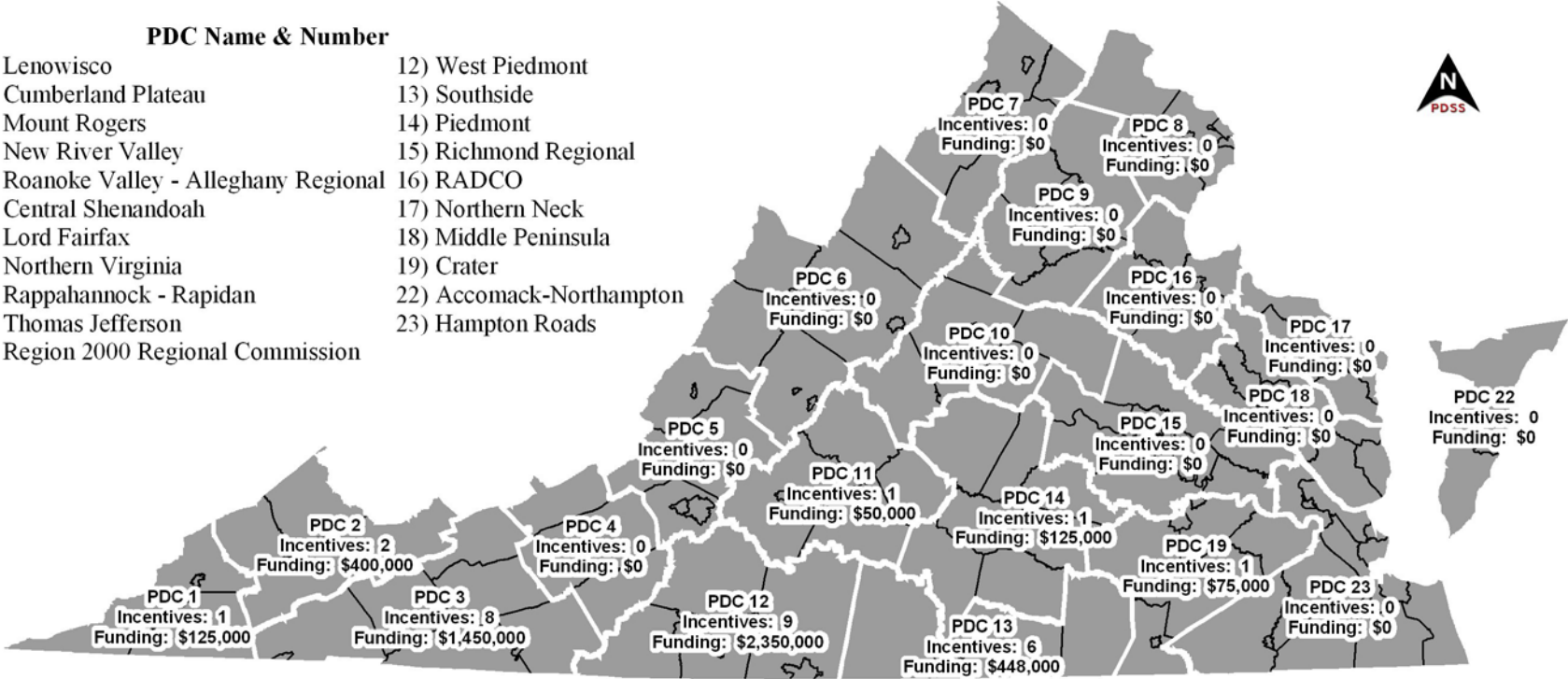
GRAND TOTALS

Total Approvals:	4	Avg. Amount	\$600,000.00
Total Amount	\$2,400,000.00	Avg. Jobs Created:	163.75
Total Jobs Created:	655	Avg. Jobs Saved:	600
Total Jobs Saved:	600	Avg. Investment:	\$39,275,000.00
Total Investment:	\$157,100,000.00		

Tobacco Region Opportunity Funds Approved by Planning District Fiscal Year 2004

PDC Name & Number

- | | |
|--|--------------------------|
| 1) Lenowisco | 12) West Piedmont |
| 2) Cumberland Plateau | 13) Southside |
| 3) Mount Rogers | 14) Piedmont |
| 4) New River Valley | 15) Richmond Regional |
| 5) Roanoke Valley - Alleghany Regional | 16) RADCO |
| 6) Central Shenandoah | 17) Northern Neck |
| 7) Lord Fairfax | 18) Middle Peninsula |
| 8) Northern Virginia | 19) Crater |
| 9) Rappahannock - Rapidan | 22) Accomack-Northampton |
| 10) Thomas Jefferson | 23) Hampton Roads |
| 11) Region 2000 Regional Commission | |



0 25 50 75 100 Miles

Map created by Virginia Economic Development Partnership, October 2004.

TROF Approvals for FY 2004

Source: Tobacco Indemnification and Community Revitalization Commission

PDC: 1

Company	Funding Committed	Jobs Created	Capital
2886	\$125,000.00	45	\$1,600,000.00
Total Approvals for PDC: 1			
Total Funding	\$125,000.00		Avg. Funding Committed: \$125,000.00
Total Jobs Created:	45		Avg. Jobs Created: 45
Total Capital Investment:	\$1,600,000.00		Avg. Capital Investment: \$1,600,000.00

PDC: 2

Company	Funding Committed	Jobs Created	Capital
2627	\$150,000.00	155	\$2,700,000.00
2795	\$250,000.00	120	\$1,248,000.00
Total Approvals for PDC: 2			
Total Funding	\$400,000.00		Avg. Funding Committed: \$200,000.00
Total Jobs Created:	275		Avg. Jobs Created: 138
Total Capital Investment:	\$3,948,000.00		Avg. Capital Investment: \$1,974,000.00

PDC: 3

Company	Funding Committed	Jobs Created	Capital
88	\$75,000.00	32	\$2,700,000.00
160	\$200,000.00	100	\$11,500,000.00
187	\$300,000.00	300	\$13,000,000.00
1983	\$250,000.00	96	\$31,150,000.00
2805	\$150,000.00	75	\$3,000,000.00
2879	\$100,000.00	150	\$1,000,000.00
2888	\$75,000.00	33	\$1,191,500.00
2889	\$300,000.00	217	\$11,084,000.00
Total Approvals for PDC: 8			
Total Funding	\$1,450,000.00		Avg. Funding Committed: \$181,250.00
Total Jobs Created:	1003		Avg. Jobs Created: 125
Total Capital Investment:	\$74,625,500.00		Avg. Capital Investment: \$9,328,187.50

PDC: 11

Company	Funding Committed	Jobs Created	Capital
2880	\$50,000.00	25	\$2,700,000.00
Total Approvals for PDC: 1			
Total Funding	\$50,000.00		Avg. Funding Committed: \$50,000.00
Total Jobs Created:	25		Avg. Jobs Created: 25
Total Capital Investment:	\$2,700,000.00		Avg. Capital Investment: \$2,700,000.00

PDC: 12

Company	Funding Committed	Jobs Created	Capital
1914	\$100,000.00	50	\$10,000,000.00
2786	\$150,000.00	154	\$4,012,200.00
2787	\$250,000.00	150	\$4,400,000.00
2789	\$300,000.00	400	\$5,000,000.00
2791	\$400,000.00	54	\$6,409,000.00
2793	\$750,000.00	399	\$14,615,000.00
2881	\$50,000.00	45	\$1,599,000.00
2885	\$50,000.00	75	\$400,000.00
2887	\$300,000.00	102	\$4,300,000.00
Total Approvals for PDC: 9			
Total Funding	\$2,350,000.00		Avg. Funding Committed: \$261,111.11
Total Jobs Created:	1429		Avg. Jobs Created: 159
Total Capital Investment:	\$50,735,200.00		Avg. Capital Investment: \$5,637,244.44

PDC: 13

Company	Funding Committed	Jobs Created	Capital
2777	\$70,000.00	40	\$2,500,000.00
2805	\$50,000.00	25	\$3,000,000.00
2882	\$108,000.00	45	\$1,000,000.00
2883	\$100,000.00	40	\$1,000,000.00
2884	\$50,000.00	40	\$2,500,000.00
2891	\$70,000.00	150	\$1,267,000.00
Total Approvals for PDC: 6			
Total Funding	\$448,000.00		Avg. Funding Committed: \$74,666.67
Total Jobs Created:	340		Avg. Jobs Created: 57
Total Capital Investment:	\$11,267,000.00		Avg. Capital Investment: \$1,877,833.33

PDC: 14

Company	Funding Committed	Jobs Created	Capital
2876	\$125,000.00	50	\$1,500,000.00
Total Approvals for PDC:	1		
Total Funding	\$125,000.00		Avg. Funding Committed: \$125,000.00
Total Jobs Created:	50		Avg. Jobs Created: 50
Total Capital Investment:	\$1,500,000.00		Avg. Capital Investment: \$1,500,000.00

PDC: 19

Company	Funding Committed	Jobs Created	Capital
2834	\$75,000.00	25	\$1,150,000.00
Total Approvals for PDC:	1		
Total Funding	\$75,000.00		Avg. Funding Committed: \$75,000.00
Total Jobs Created:	25		Avg. Jobs Created: 25
Total Capital Investment:	\$1,150,000.00		Avg. Capital Investment: \$1,150,000.00

GRAND TOTALS

Total Approvals:	29		
Total Funding	\$5,023,000.00		Avg. Funding Committed: \$173,206.90
Total Jobs Created:	3192		Avg. Jobs Created: 110
Total Capital Investment:	\$147,525,700.00		Avg. Capital Investment: \$5,087,093.10

PART TWO

FY 1999 Project Performance

The Appropriations Act requires that Part Two of this report include the following information on the performance of projects receiving incentives in Fiscal Year 1999: (1) the name of the company receiving incentives; (2) the actual number of jobs created; (3) the average salary; and (4) the actual dollar value of private investment made by these companies.

A complete data set is available for those projects receiving Governor's Opportunity Fund (GOF) grants in FY 1999, and those projects are presented in Appendix I. The information requested is not kept by the other incentive programs. The VIP was enacted in 1999 and no payments to companies have been made to date, as payment only begin in the sixth year after project completion.

In FY 1999, 34 projects were approved for GOF grants totaling \$17,810,000. Of these 34 projects, 29 grants actually were paid totaling \$14,910,000, and one grant of \$2 million still has not been paid. These 30 projects were expected to create 11,946 jobs and result in private investment of \$1.1 billion. The actual jobs created to date from these projects are 8,494 or 71% of the announced total. The actual private investment totaled \$1.4 billion, exceeding the announced amount by 23%⁵. The lower than expected achievement in meeting the total job target may be explained by the state of the economy during the 30-month performance period of these grants. Employment growth in Virginia peaked in July 2000 and declined steadily until March 2001 when the recession officially began. Given construction and ramp up periods, these companies were trying to meet their hiring targets as employment growth was shrinking and the recession began.

Of the 34 projects, 17 (or 50%) have fulfilled their performance agreement obligations to date, six projects are still active, and three projects either closed after operating for a short period (John Deere) or reduced their workforce below their baseline (Gateway and Vaughan-Bassett). In all three cases, the companies either will make or have made partial repayment. Two projects did not succeed and declared bankruptcy (eToys, LKM), and another project was cancelled due to a corporate change in direction (Energy Recovery). The GOF grants for these projects were not recovered, but since they were used for site and building development and these properties have been remarketed to new projects, the benefits from the original GOF were not lost. All these properties are now occupied and no additional GOF money was used as an incentive. One project (Sherwood Brands) failed, but in 2002, the monies were re-allocated to a new Sherwood Brands project in Mecklenburg County. Four projects never happened (cancelled after the announcement and before beginning operations), and the GOF was never paid. These unpaid funds were returned to the GOF and re-used for other projects. All 17 completed projects met or exceeded both their announced investment and employment targets.

Of the \$16,910,000 in GOF from FY 1999 projects, \$620,000 (3%) is unrecoverable. The projects in which GOF funds were lost occurred in rural parts of Virginia – Pittsylvania County (eToys), Alleghany County (LKM), and Northampton County (Energy Recovery). The unrecoverable GOF funds were used for site preparation and infrastructure improvements in all three cases. A new company (KB Toys) has been placed in the building in Pittsylvania County, and a new company (Wako Chemicals) has occupied part of the building in Northampton County.

⁵ Cumulative annual performance by GOF recipients in a given fiscal year can exceed the performance agreement levels even if several projects fail because the successful projects often create more jobs and receive more investments than required under the terms of the agreement.

GOF Performance FY 1999

Organization	Company	In Business in VA?	Amount Approved	Investment Expected	Investment Made	Jobs Expected	Jobs Created	Avg. Salary	Notes
Chesapeake City	First Data Corporation	Y	\$300,000	\$15,000,000	\$15,040,000	500	550	\$20,000	Project completed.
Winchester-Frederick County Economic Development Commission	Kraft/Lunchables	Y	\$250,000	\$14,000,000	\$16,800,000	250	265	\$17,680	Project completed.
Shenandoah County	Carmar (Americold Logistics)	Y	\$200,000	\$35,000,000	\$24,700,000	150	148	\$18,000	Project is still active. Grant paid. Additional extension request being discussed.
Virginia Beach City	Coastal Training	Y	\$500,000	\$14,000,000	\$18,933,693	366	67	\$27,000	Project is still active. Grant paid. Follow-up underway on status of July 2004 grant extension.
Pittsylvania County	eToys Distribution LLC	N	\$200,000	\$14,000,000	\$14,000,000	330	0	\$20,000	Project went bankrupt and grant has been paid. GOF funds are unrecoverable. Money had been spent on the building which was re-marketed and is now occupied by KB Toys, Inc.
Montgomery County	Rowe Furniture	Y	\$250,000	\$15,000,000	\$25,000,000	170	203	\$20,800	Project completed.
Halifax County Industrial Development Authority	Annin & Co.	Y	\$100,000	\$2,500,000	\$1,500,000	160	125	\$16,640	Grant paid. Working with Halifax County to determine if thresholds were fully met.
Prince William County	America Online Inc.	Y	\$500,000	\$500,000,000	\$520,000,000	175	175	\$60,000	Project completed.
Suffolk City	New Dominion Pictures	Y	\$340,000	\$5,500,000	\$5,666,000	130	231	\$43,000	Project completed.
James City County	John Deere Vehicle Group, Inc.	N	\$1,000,000	\$35,000,000	\$10,500,000	300	90	\$24,750	Repayable portion (\$700,000) of GOF in escrow with James City County for use with new project, which must be approved by VEDP. Money to be returned to VEDP in August 2005 unless extension is granted.
Grayson County	Tritex (McAllister Mills)	Y	\$100,000	\$4,410,000	\$4,500,000	30	60	\$18,720	Project completed.
Henry County	Springs Industries	Y	\$500,000	\$10,600,000	\$20,000,000	211	250	\$18,720	Project completed.

GOF Performance FY 1999

Washington County	Paramont/21st Century Containers	Y	\$200,000	\$6,000,000	\$7,356,725	120	113	\$19,968	Project completed.
Emporia City	Toll Integrated Systems	Y	\$200,000	\$6,580,000	\$6,600,000	100	154	\$16,640	Project completed.
Bristol City	Ball Corporation	Y	\$100,000	\$11,000,000	\$11,000,000	40	42	\$33,280	Project completed.
Prince George County	Perdue	Y	\$300,000	\$25,000,000	\$27,500,000	175	205	\$27,851	Project completed.
Scott County	Tempur-Pedic	Y	\$550,000	\$14,000,000	\$38,000,000	265	153	\$17,680	Project is still active. Grant paid. Extension granted until January 2005.
Charlotte County	Sherwood Brands	Y	\$150,000	\$4,000,000	\$0	150	0	\$14,000	Project failed. GOF paid in 1999 and collection actions initiated. In 2002, the moneys were reobligated to new Sherwood Brands project in Mecklenburg County.
Washington County	Bristol Compressors, Inc.	Y	\$500,000	\$20,000,000	\$21,600,000	350	394	\$17,000	Project completed.
Roanoke City	Innotech	Y	\$2,000,000	\$75,000,000	\$125,000,000	600	201	\$28,080	Project is still active. Job creation levels to be met by April 2005 (within three years of shipping line commencement, which began in April 2002).
Smyth County	Vaughan-Bassett	Y	\$150,000	\$8,100,000	\$10,200,000	96	0	\$14,560	Company did not reach required job level. Partial repayment of \$75,000 received.
Alleghany County	LKM Industries	N	\$250,000	\$7,000,000	\$0	125	0	\$35,000	Company went bankrupt and grant has been paid. GOF funds are unrecoverable. Hard asset created through the use of GOF and repayment not required.
Radford City	Aspen Motion Technologies	Y	\$250,000	\$9,225,000	\$9,900,000	171	205	\$26,000	Project completed.
Northampton County	Energy Recovery, Inc.	N	\$170,000	\$2,500,000	\$2,500,000	50	0	\$27,000	Building constructed but company changed management and vacated the project. Hard asset created through the use of GOF. Building partially occupied by Wako.

GOF Performance FY 1999

Greensville County	Wheeling-Pittsburgh Steel	Y	\$100,000	\$6,700,000	\$8,500,000	35	33	\$20,800	Project completed.
Pulaski County	Volvo-GM	Y	\$3,000,000	\$148,300,000	\$128,000,000	1,277	0	\$35,090	Project is still active. Grant paid. Extension granted to June 2005.
Henrico County	Hewlett-Packard	Y	\$650,000	\$35,400,000	\$60,000,000	700	710	\$38,000	Project completed.
Hampton City	Gateway 2000	Y	\$1,500,000	\$26,700,000	\$40,000,000	1,200	0	\$22,580	Project completed. Project did not meet job targets and laid off people below the baseline. Partial repayment of \$453,000 is pending, of which \$217,824 has been received to date. The project exceeded its investment figure.
Botetourt County	Koyo Seiko	Y	\$600,000	\$25,000,000	\$30,304,000	120	120	\$23,920	Project completed.
Loudoun County	MCI/WorldCom	Y	\$2,000,000	\$45,000,000	\$200,000,000	3,600	4,000	\$50,000	Project completed. Grant money not yet paid.
	Totals		\$16,910,000	\$1,140,515,000	\$1,403,160,418	11,946	8,494		
	Performance in meeting targets				123.00%		71.00%		

PART THREE

Rural Activities and Incentive Programs

The Appropriations Act requires that this report include identification of specific state actions as part of Virginia's business incentive programs to attract private investment and jobs to rural areas of the state and the success of these actions. For the purposes of this report, "urban" is defined as all "urban crescent" PDCs, i.e., PDCs 8, 15, 16, and 23. "Rural" constitutes all other PDCs. Geographic and tabular depictions of the FY 2004 activities of the programs listed below are included in this report.

Governor's Opportunity Fund (GOF)

The GOF, administered by the Virginia Economic Development Partnership, has provided more grants to rural Virginia than to other parts of the state. Since the inception of this deal-closing fund, the GOF has provided 59% of all GOF grants to rural Virginia. In FY 2004, 41% of the GOF funds awarded and 55% of the new jobs announced were in rural Virginia. Seventeen percent of the new investment resulting from the use of the GOF incentive was in rural localities.

In an effort to assist rural localities in southwestern and southside Virginia, VEDP revised the GOF guidelines related to the local match requirement. Grants from the Tobacco Region Opportunity Fund (TROF) may now be used as one-half of the local match. The locality applying for the grant provides the other half of the match in cash or in-kind. For localities with at least twice the statewide average unemployment rate, the local match can be reduced or delayed at the Governor's discretion.

The Virginia Investment Partnership (VIP)

Fifty percent of the grants provided by the Virginia Investment Partnership in FY 2004 were made to expansions at rural Virginia companies. The VIP program was changed to allow companies to receive their payout in year four instead of year six if they are located in a fiscally distressed area. Programs such as the VIP help encourage existing employers to expand in those rural areas.

Tobacco Region Opportunity Fund (TROF)

The Tobacco Indemnification and Community Revitalization Commission (TICRC) grants or lends funds to localities in Virginia's tobacco-producing regions (as defined by TICRC) to assist in the creation of new jobs and investment. These grants are used to attract locations or expansions that require incentives greater than those available to any individual locality. TICRC awarded 100% of the grants to rural localities in FY 2004.

Rail Industrial Access Program

The Virginia Department of Rail and Public Transportation awarded 56% of rail access grants to rural localities in FY 2004. Many rural localities have limited development sites with existing rail access, and this program has been successful in addressing this infrastructure issue for companies considering location in rural Virginia.

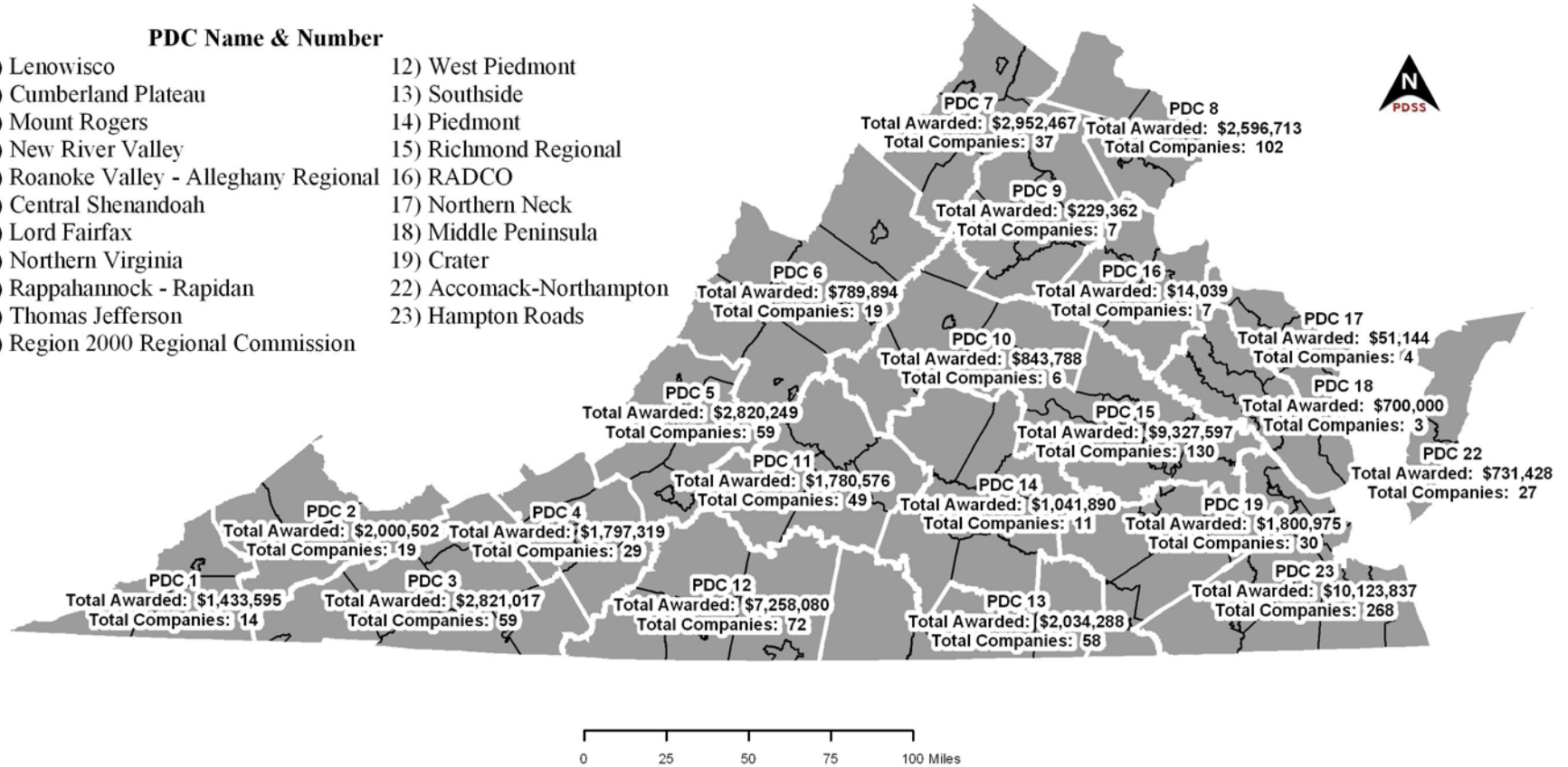
Industrial Access Road Program

The Virginia Department of Transportation (VDOT) administers this program and in FY 2004, 100% of road access grants went to rural localities. Many rural localities also have limited development sites with existing road access, and this program has been successful in addressing this infrastructure issue for companies considering location in rural Virginia.

Business Incentives by Planning District Fiscal Year 2004

PDC Name & Number

- | | |
|--|--------------------------|
| 1) Lenowisco | 12) West Piedmont |
| 2) Cumberland Plateau | 13) Southside |
| 3) Mount Rogers | 14) Piedmont |
| 4) New River Valley | 15) Richmond Regional |
| 5) Roanoke Valley - Alleghany Regional | 16) RADCO |
| 6) Central Shenandoah | 17) Northern Neck |
| 7) Lord Fairfax | 18) Middle Peninsula |
| 8) Northern Virginia | 19) Crater |
| 9) Rappahannock - Rapidan | 22) Accomack-Northampton |
| 10) Thomas Jefferson | 23) Hampton Roads |
| 11) Region 2000 Regional Commission | |



Map created by Virginia Economic Development Partnership, October 2004.

APPENDIX 1 Master Incentives Table for FY 2004

PDC 1

Company	CDBG	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
1368	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$5,993
1855	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1953	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1976	\$0	\$1,148,708	\$60,820	\$0	\$0	\$0	\$0	\$0	\$0	\$30,179
1978	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$22,513
2506	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2856	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$28,800
2857	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$11,583
2886	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$125,000	\$0	\$0
2962	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3007	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PDC 1 totals	\$0	\$1,148,708	\$60,820	\$0	\$0	\$0	\$0	\$125,000	\$0	\$99,067

PDC 2

Company	CDBG	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
134	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1194	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$150,000
1368	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,837
1951	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1978	\$0	\$0	\$71,218	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1981	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2278	\$0	\$0	\$2,314	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2487	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2569	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2570	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$23,348
2627	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$150,000	\$0	\$0
2795	\$0	\$0	\$0	\$0	\$150,000	\$0	\$0	\$250,000	\$0	\$15,957
2799	\$0	\$0	\$0	\$0	\$0	\$450,000	\$0	\$0	\$0	\$0
2828	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$26,828
2878	\$700,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2961	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PDC 2 totals	\$700,000	\$0	\$73,532	\$0	\$150,000	\$450,000	\$0	\$400,000	\$0	\$226,970

PDC 3

Company	CDBG	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
88	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$75,000	\$0	\$0
95	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
160	\$0	\$0	\$0	\$0	\$200,000	\$0	\$0	\$200,000	\$0	\$0
187	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$300,000	\$0	\$0
220	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$12,061
269	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$7,657
345	\$0	\$0	\$8,079	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1202	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

APPENDIX 1 Master Incentives Table for FY 2004

1261	\$0	\$0	\$0	\$0	\$75,000	\$0	\$0	\$0	\$0	\$25,731
1276	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$250
1373	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$13,778
1496	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1518	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$25,711
1828	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1865	\$0	\$0	\$6,737	\$0	\$0	\$0	\$0	\$0	\$0	\$2,774
1866	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$88,159
1958	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1965	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1975	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$17,434
1979	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1980	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$30,007
1983	\$0	\$0	\$0	\$0	\$150,000	\$0	\$0	\$250,000	\$0	\$0
1984	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2250	\$0	\$18,597	\$28,013	\$0	\$0	\$0	\$0	\$0	\$0	\$31,250
2448	\$0	\$0	\$13,709	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2490	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$151,354
2494	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$26,126
2509	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$250
2510	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$5,663
2516	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$72,049
2568	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2656	\$0	\$0	\$4,468	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2688	\$0	\$0	\$0	\$89,348	\$0	\$0	\$0	\$0	\$0	\$0
2783	\$0	\$0	\$0	\$0	\$100,000	\$0	\$0	\$0	\$0	\$0
2805	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$150,000	\$0	\$40,144
2826	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$16,020
2836	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$18,011
2858	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$16,597
2873	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$76,039
2879	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$100,000	\$0	\$0
2888	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$75,000	\$0	\$0
2889	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$300,000	\$0	\$0
2966	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2980	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2991	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PDC 3 totals	\$0	\$18,597	\$61,006	\$89,348	\$525,000	\$0	\$0	\$1,450,000	\$0	\$677,066

PDC 4

Company	CDBG	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
14	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
58	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$325
140	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$750,000	\$307,775
206	\$0	\$0	\$0	\$0	\$150,000	\$0	\$0	\$0	\$0	\$0
209	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
269	\$0	\$30,528	\$1,246	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1265	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$102,953
1461	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$26,364
1518	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1553	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$67,291

APPENDIX 1 Master Incentives Table for FY 2004

1808	\$0	\$0	\$0	\$0	\$75,000	\$0	\$0	\$0	\$0	\$0
1810	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$901
1812	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$250
2220	\$0	\$0	\$71,218	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2345	\$0	\$0	\$3,543	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2445	\$0	\$0	\$1,865	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2565	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2566	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2567	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2718	\$0	\$0	\$4,187	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2739	\$0	\$0	\$0	\$33,000	\$0	\$0	\$0	\$0	\$0	\$0
2775	\$0	\$0	\$0	\$45,786	\$0	\$0	\$0	\$0	\$0	\$0
2805	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$23,503
2840	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$101,584
2973	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PDC 4 totals	\$0	\$30,528	\$82,059	\$78,786	\$225,000	\$0	\$0	\$0	\$750,000	\$630,946

PDC 5

Company	CDBG	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
(none)	\$0	\$0	\$0	\$0	\$0	\$0	\$450,000	\$0	\$0	\$0
4	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$16,870
21	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
99	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
406	\$0	\$0	\$3,799	\$0	\$0	\$0	\$0	\$0	\$0	\$0
435	\$0	\$22,806	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1318	\$0	\$0	\$445	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1365	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$27,400
1381	\$0	\$0	\$16,878	\$0	\$0	\$0	\$0	\$0	\$0	\$100,043
1384	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$4,912
1386	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,000
1387	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$30,450
1454	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$21,880
1605	\$0	\$0	\$8,104	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1640	\$0	\$16,090	\$10,059	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1743	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1889	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$70,139
1904	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,550
1917	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,165
2243	\$0	\$4,365	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2339	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$250
2404	\$0	\$0	\$6,466	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2477	\$0	\$5,316	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2498	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$42,431
2559	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2560	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$21,574
2561	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$29,782
2571	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$64,022
2635	\$0	\$0	\$0	\$124,234	\$0	\$0	\$0	\$0	\$0	\$0
2649	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2652	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2657	\$0	\$0	\$0	\$86,185	\$0	\$0	\$0	\$0	\$0	\$0

APPENDIX 1 Master Incentives Table for FY 2004

2663	\$0	\$0	\$0	\$93,135	\$0	\$0	\$0	\$0	\$0	\$0
2675	\$0	\$0	\$2,848	\$95,692	\$0	\$0	\$0	\$0	\$0	\$0
2687	\$0	\$0	\$8,293	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2692	\$0	\$0	\$2,727	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2731	\$0	\$0	\$0	\$123,230	\$0	\$0	\$0	\$0	\$0	\$0
2756	\$0	\$0	\$0	\$89,703	\$0	\$0	\$0	\$0	\$0	\$0
2763	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2769	\$0	\$0	\$0	\$102,170	\$0	\$0	\$0	\$0	\$0	\$0
2770	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2776	\$0	\$0	\$0	\$127,717	\$0	\$0	\$0	\$0	\$0	\$0
2779	\$0	\$0	\$0	\$0	\$300,000	\$0	\$0	\$0	\$0	\$0
2813	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$69,179
2867	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$86,426
2874	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$24,914
2963	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2970	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

PDC 5 totals \$0 \$48,577 \$59,619 \$1,342,066 \$300,000 \$0 \$450,000 \$0 \$0 \$619,987

PDC 6

Company	CDBG	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
(none)	\$0	\$0	\$0	\$0	\$0	\$0	\$140,000	\$0	\$0	\$0
1213	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1218	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,831
1231	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$4,259
1779	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1796	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1893	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$12,252
1956	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2556	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2557	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2558	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2594	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2650	\$0	\$0	\$0	\$37,756	\$0	\$0	\$0	\$0	\$0	\$0
2672	\$0	\$4,638	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2765	\$0	\$0	\$0	\$119,799	\$0	\$0	\$0	\$0	\$0	\$0
2797	\$0	\$0	\$0	\$0	\$0	\$450,000	\$0	\$0	\$0	\$0
2824	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$4,340
2851	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,020

PDC 6 totals \$0 \$4,638 \$0 \$157,555 \$0 \$450,000 \$140,000 \$0 \$0 \$37,701

PDC 7

Company	CDBG	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
66	\$0	\$243,065	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
88	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$500,000	\$6,300
221	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$19,988
309	\$0	\$148,315	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1200	\$465,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1215	\$0	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0
1264	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

APPENDIX 1 Master Incentives Table for FY 2004

1290	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1309	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$100,005
1337	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1382	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1445	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1474	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1559	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$41,813
1570	\$544,600	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1709	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$30,506
1781	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1815	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$4,072
1961	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1969	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1974	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2503	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2601	\$0	\$0	\$0	\$0	\$0	\$0	\$450,000	\$0	\$0	\$0
2607	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2778	\$0	\$0	\$0	\$0	\$50,000	\$0	\$0	\$0	\$0	\$0
2792	\$0	\$0	\$0	\$0	\$100,000	\$0	\$0	\$0	\$0	\$0
2833	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3,000
2835	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$120,803
2957	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2965	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2968	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2996	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2998	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PDC 7 totals	\$1,009,600	\$391,380	\$0	\$0	\$275,000	\$0	\$450,000	\$0	\$500,000	\$326,487

PDC 8

Company	CDBG	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
186	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1475	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$549,200
1533	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1757	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$17,280
1759	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1780	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$75,733
1824	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1830	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,243
1875	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1884	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$197,640
1911	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$83,532
1918	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1923	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1927	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$12,772
1933	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1938	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1944	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1946	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1952	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1955	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1957	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$21,176

APPENDIX 1 Master Incentives Table for FY 2004

1962	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1967	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,413
1974	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2426	\$0	\$0	\$4,440	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2521	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$5,910
2522	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2523	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$31,500
2524	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2525	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$11,250
2527	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2529	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2531	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$9,604
2532	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2533	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$11,077
2534	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2535	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2536	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2537	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$44,400
2538	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2539	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2549	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2563	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2572	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$16,450
2573	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$26,932
2574	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$51,985
2575	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$64,640
2576	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2577	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$262,191
2578	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$22,174
2579	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2580	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$4,038
2581	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2592	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$51,150
2597	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$16,115
2616	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$82,230
2781	\$0	\$0	\$0	\$0	\$400,000	\$0	\$0	\$0	\$0	\$0
2788	\$0	\$0	\$0	\$0	\$207,500	\$0	\$0	\$0	\$0	\$0
2803	\$0	\$0	\$0	\$0	\$0	\$55,285	\$0	\$0	\$0	\$0
2804	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$20,482
2806	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$25,849
2807	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$36,660
2808	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3,536
2809	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$8,120
2810	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$19,129
2819	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$5,042
2838	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$20,000
2839	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$11,800
2841	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$5,500
2845	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$19,013
2860	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,360
2861	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$49,790
2866	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$8,571
2954	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

APPENDIX 1 Master Incentives Table for FY 2004

2959	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2960	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2964	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2971	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2972	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2976	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2977	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2984	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2986	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2988	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2990	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2992	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2995	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3001	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3004	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3008	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3009	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3010	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PDC 8 totals	\$0	\$0	\$4,440	\$0	\$607,500	\$55,285	\$0	\$0	\$0	\$1,929,488
PDC 9										
Company	CDBG	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
1305	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1447	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$51,200
2518	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2519	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2782	\$0	\$0	\$0	\$0	\$150,000	\$0	\$0	\$0	\$0	\$0
2872	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$28,162
2958	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PDC 9 totals	\$0	\$0	\$0	\$0	\$150,000	\$0	\$0	\$0	\$0	\$79,362
PDC 10										
Company	CDBG	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
(none)	\$0	\$0	\$0	\$0	\$0	\$0	\$450,000	\$0	\$0	\$0
168	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$16,288
1966	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2528	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,500
2798	\$0	\$0	\$0	\$0	\$0	\$375,000	\$0	\$0	\$0	\$0
2979	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PDC 10 totals	\$0	\$0	\$0	\$0	\$0	\$375,000	\$450,000	\$0	\$0	\$18,788
PDC 11										
Company	CDBG	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
(none)	\$0	\$0	\$0	\$0	\$0	\$0	\$450,000	\$0	\$0	\$0
24	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$28,448
35	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$60,274

APPENDIX 1 Master Incentives Table for FY 2004

71	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
133	\$0	\$0	\$0	\$0	\$50,000	\$0	\$0	\$0	\$0	\$0
247	\$0	\$46,231	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
260	\$0	\$8,601	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
264	\$0	\$3,051	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
410	\$0	\$60,798	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1290	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$27,117
1329	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1422	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3,744
1593	\$0	\$6,186	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1735	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$77,558
1909	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1926	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1942	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000
1960	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$16,000
2183	\$0	\$17,367	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2209	\$0	\$556	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2291	\$0	\$65,569	\$3,767	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2299	\$0	\$496	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2348	\$0	\$371	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2495	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$135,617
2530	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2541	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2550	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2551	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,350
2552	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$200
2553	\$0	\$0	\$0	\$0	\$75,000	\$0	\$0	\$0	\$0	\$35,179
2554	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2555	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2673	\$0	\$7,680	\$651	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2679	\$0	\$20,830	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2747	\$0	\$0	\$0	\$17,269	\$0	\$0	\$0	\$0	\$0	\$0
2749	\$0	\$0	\$0	\$110,366	\$0	\$0	\$0	\$0	\$0	\$0
2760	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2780	\$0	\$0	\$0	\$0	\$150,000	\$0	\$0	\$0	\$0	\$0
2800	\$0	\$0	\$0	\$0	\$0	\$60,000	\$0	\$0	\$0	\$0
2820	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$26,800
2853	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$28,500
2880	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$50,000	\$0	\$0
3003	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PDC 11 totals	\$0	\$237,736	\$4,418	\$252,635	\$275,000	\$60,000	\$450,000	\$50,000	\$0	\$450,787
PDC 12										
Company	CDBG	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
49	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$88,042
92	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$5,655
146	\$0	\$240,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
178	\$0	\$60,797	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
238	\$0	\$125,263	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
294	\$0	\$4,443	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
337	\$0	\$12,322	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

APPENDIX 1 Master Incentives Table for FY 2004

419	\$0	\$45,079	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1254	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1387	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
1424	\$0	\$0	\$12,730	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1479	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1695	\$0	\$0	\$594	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1773	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3,165
1852	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,124
1882	\$0	\$0	\$71,218	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1912	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$26,788
1913	\$0	\$0	\$71,218	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1914	\$0	\$0	\$24,730	\$125,000	\$75,000	\$0	\$0	\$100,000	\$0	\$0
1939	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1947	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1959	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2171	\$0	\$0	\$4,479	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2295	\$0	\$0	\$71,218	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2311	\$0	\$0	\$8,336	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2378	\$0	\$90,526	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2383	\$0	\$0	\$3,500	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2397	\$0	\$0	\$2,699	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2428	\$0	\$0	\$56,141	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2429	\$0	\$528,849	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2505	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2517	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2542	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$9,244
2544	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2545	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$118,049
2546	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2633	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2638	\$0	\$0	\$651	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2662	\$0	\$0	\$0	\$45,220	\$0	\$0	\$0	\$0	\$0	\$0
2682	\$0	\$0	\$0	\$81,232	\$0	\$0	\$0	\$0	\$0	\$0
2691	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2751	\$0	\$0	\$39,198	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2773	\$0	\$0	\$0	\$78,594	\$0	\$0	\$0	\$0	\$0	\$0
2786	\$0	\$0	\$0	\$0	\$150,000	\$0	\$0	\$150,000	\$0	\$0
2787	\$0	\$0	\$0	\$0	\$250,000	\$0	\$0	\$250,000	\$0	\$0
2789	\$0	\$0	\$0	\$0	\$200,000	\$0	\$0	\$300,000	\$0	\$0
2791	\$0	\$0	\$0	\$0	\$250,000	\$0	\$0	\$400,000	\$0	\$0
2793	\$0	\$0	\$0	\$0	\$1,500,000	\$0	\$0	\$750,000	\$0	\$0
2829	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$19,720
2846	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$4,533
2852	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,005
2854	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$21,718
2881	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$50,000	\$0	\$0
2885	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$50,000	\$0	\$0
2887	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$300,000	\$0	\$0
2981	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PDC 12 totals	\$0	\$1,107,279	\$366,712	\$705,046	\$2,425,000	\$0	\$0	\$2,350,000	\$0	\$304,043

APPENDIX 1 Master Incentives Table for FY 2004

Company	CDBG	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
11	\$0	\$0	\$1,128	\$125,000	\$0	\$0	\$0	\$0	\$0	\$9,161
143	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
180	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$120,079
335	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1359	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$4,884
1471	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$14,910
1590	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1642	\$0	\$31,475	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1776	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1819	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1877	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1906	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$23,501
1924	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$8,855
1950	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$12,500
2235	\$0	\$1,264	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2368	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2419	\$0	\$6,040	\$1,865	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2608	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2618	\$0	\$0	\$4,390	\$0	\$0	\$0	\$0	\$0	\$0	\$3,626
2621	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$125,284
2658	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2664	\$0	\$6,908	\$505	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2670	\$0	\$0	\$0	\$26,011	\$0	\$0	\$0	\$0	\$0	\$0
2676	\$0	\$0	\$473	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2677	\$0	\$0	\$0	\$100,574	\$0	\$0	\$0	\$0	\$0	\$0
2684	\$0	\$0	\$0	\$93,151	\$0	\$0	\$0	\$0	\$0	\$0
2720	\$0	\$480,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$110,281
2735	\$0	\$6,001	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2737	\$0	\$0	\$1,175	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2751	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$14,642
2777	\$0	\$0	\$0	\$0	\$60,000	\$0	\$0	\$70,000	\$0	\$0
2793	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2805	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$50,000	\$0	\$0
2816	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$18,000
2822	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$33,275
2834	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$13,310
2864	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3,020
2882	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$108,000	\$0	\$0
2883	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$100,000	\$0	\$0
2884	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$50,000	\$0	\$0
2891	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$70,000	\$0	\$0
2955	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2969	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2982	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2993	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PDC 13 totals	\$0	\$531,688	\$9,536	\$469,736	\$60,000	\$0	\$0	\$448,000	\$0	\$515,328

APPENDIX 1 Master Incentives Table for FY 2004

PDC 14										
Company	CDBG	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
156	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3,349
1756	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1904	\$0	\$0	\$0	\$0	\$0	\$450,000	\$0	\$0	\$0	\$0
2378	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2433	\$0	\$0	\$6,708	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2515	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,132
2624	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2822	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$65,701
2876	\$385,000	\$0	\$0	\$0	\$0	\$0	\$0	\$125,000	\$0	\$0
PDC 14 totals	\$385,000	\$0	\$6,708	\$0	\$0	\$450,000	\$0	\$125,000	\$0	\$75,182
PDC 15										
Company	CDBG	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
194	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
230	\$0	\$1,340	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
281	\$0	\$0	\$0	\$0	\$0	\$450,000	\$0	\$0	\$0	\$0
303	\$0	\$30,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
308	\$0	\$69,000	\$2,182	\$125,000	\$0	\$0	\$0	\$0	\$0	\$24,529
311	\$0	\$0	\$7,417	\$0	\$0	\$0	\$0	\$0	\$0	\$0
342	\$0	\$225	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
352	\$0	\$23,845	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
399	\$0	\$4,428	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
416	\$0	\$0	\$12,616	\$0	\$0	\$0	\$0	\$0	\$0	\$0
430	\$0	\$2,452	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
436	\$0	\$6,296	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1253	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$9,400
1290	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$150,000	\$0
1538	\$0	\$0	\$0	\$0	\$1,000,000	\$0	\$0	\$0	\$0	\$0
1583	\$0	\$13,452	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1659	\$0	\$9,910	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1724	\$0	\$22,476	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1728	\$0	\$3,192	\$712	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1794	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$35,942
1798	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1813	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1870	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1880	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$22,360
1885	\$0	\$0	\$0	\$0	\$3,000,000	\$0	\$0	\$0	\$0	\$0
1931	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1941	\$0	\$0	\$21,415	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1954	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1964	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2177	\$0	\$0	\$54,891	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2188	\$0	\$11,242	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2215	\$0	\$20,251	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2224	\$0	\$0	\$19,239	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2225	\$0	\$19,949	\$15,333	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2238	\$0	\$0	\$1,762	\$0	\$0	\$0	\$0	\$0	\$0	\$0

APPENDIX 1 Master Incentives Table for FY 2004

2260	\$0	\$10,924	\$2,275	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2271	\$0	\$0	\$8,677	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2289	\$0	\$19,926	\$7,143	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2315	\$0	\$748	\$2,713	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2375	\$0	\$1,811	\$2,375	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2409	\$0	\$0	\$7,983	\$63,126	\$0	\$0	\$0	\$0	\$0	\$0
2411	\$0	\$34,206	\$0	\$52,111	\$0	\$0	\$0	\$0	\$0	\$0
2422	\$0	\$0	\$2,396	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2467	\$0	\$0	\$15,981	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2480	\$0	\$0	\$8,488	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2496	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$33,169
2500	\$0	\$0	\$0	\$0	\$0	\$450,000	\$0	\$0	\$0	\$0
2586	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$8,740
2587	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2593	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2598	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$44,884
2600	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2602	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$580
2604	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2606	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2609	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$29,600
2612	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2613	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,520
2631	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2632	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2636	\$0	\$0	\$9,019	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2641	\$0	\$0	\$0	\$31,744	\$0	\$0	\$0	\$0	\$0	\$0
2645	\$0	\$0	\$0	\$26,665	\$0	\$0	\$0	\$0	\$0	\$0
2648	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2654	\$0	\$183,267	\$36,242	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2659	\$0	\$0	\$0	\$18,918	\$0	\$0	\$0	\$0	\$0	\$0
2660	\$0	\$0	\$0	\$32,775	\$0	\$0	\$0	\$0	\$0	\$0
2665	\$0	\$0	\$0	\$73,963	\$0	\$0	\$0	\$0	\$0	\$0
2666	\$0	\$0	\$0	\$69,801	\$0	\$0	\$0	\$0	\$0	\$0
2667	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2669	\$0	\$0	\$0	\$34,106	\$0	\$0	\$0	\$0	\$0	\$0
2674	\$0	\$0	\$0	\$55,454	\$0	\$0	\$0	\$0	\$0	\$0
2683	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2685	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2689	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2695	\$0	\$6,060	\$10,486	\$0	\$0	\$0	\$0	\$0	\$0	\$7,927
2696	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2698	\$0	\$39,681	\$7,410	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2700	\$0	\$0	\$0	\$49,619	\$0	\$0	\$0	\$0	\$0	\$0
2703	\$0	\$7,417	\$0	\$91,455	\$0	\$0	\$0	\$0	\$0	\$0
2704	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2713	\$0	\$0	\$0	\$103,600	\$0	\$0	\$0	\$0	\$0	\$0
2717	\$0	\$0	\$6,046	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2721	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2724	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2729	\$0	\$0	\$3,909	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2730	\$0	\$0	\$1,185	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2738	\$0	\$0	\$0	\$64,494	\$0	\$0	\$0	\$0	\$0	\$0

APPENDIX 1 Master Incentives Table for FY 2004

2741	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2743	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2752	\$0	\$23,403	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2755	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2757	\$0	\$84,896	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2759	\$0	\$0	\$0	\$39,917	\$0	\$0	\$0	\$0	\$0	\$0
2767	\$0	\$0	\$0	\$61,260	\$0	\$0	\$0	\$0	\$0	\$0
2772	\$0	\$0	\$12,555	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2801	\$0	\$0	\$0	\$0	\$0	\$300,000	\$0	\$0	\$0	\$0
2863	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$13,655
2868	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$20,392
2871	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$45,045
2974	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2978	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2987	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2989	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2994	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3005	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3007	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3011	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PDC 15 totals	\$0	\$650,397	\$280,450	\$2,744,008	\$4,000,000	\$1,200,000	\$0	\$0	\$150,000	\$302,742
PDC 16										
Company	CDBG	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
2338	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2595	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2611	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$14,039
2983	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2997	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PDC 16 totals	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$14,039
PDC 17										
Company	CDBG	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
311	\$0	\$0	\$5,864	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2231	\$0	\$3,748	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2508	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2710	\$0	\$0	\$0	\$41,532	\$0	\$0	\$0	\$0	\$0	\$0
PDC 17 totals	\$0	\$3,748	\$5,864	\$41,532	\$0	\$0	\$0	\$0	\$0	\$0
PDC 18										
Company	CDBG	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
1235	\$700,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2508	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2582	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PDC 18 totals	\$700,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

APPENDIX 1 Master Incentives Table for FY 2004

PDC 19

Company	CDBG	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
46	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
151	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$83,700
208	\$0	\$0	\$54,959	\$0	\$0	\$0	\$0	\$0	\$0	\$0
383	\$0	\$152,308	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1662	\$0	\$1,063	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1764	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$59,700
1900	\$0	\$18,400	\$10,444	\$0	\$0	\$0	\$0	\$0	\$0	\$14,268
2293	\$0	\$44,616	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2312	\$0	\$0	\$2,606	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2609	\$0	\$0	\$7,071	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2612	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$170,302
2639	\$0	\$0	\$0	\$91,114	\$0	\$0	\$0	\$0	\$0	\$0
2640	\$0	\$0	\$0	\$83,147	\$0	\$0	\$0	\$0	\$0	\$0
2653	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2655	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2706	\$0	\$0	\$6,082	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2714	\$0	\$0	\$6,320	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2719	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2723	\$0	\$0	\$0	\$77,825	\$0	\$0	\$0	\$0	\$0	\$0
2740	\$0	\$0	\$0	\$86,398	\$0	\$0	\$0	\$0	\$0	\$0
2744	\$0	\$0	\$623	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2754	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2766	\$0	\$31,275	\$42,823	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2817	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,088
2834	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$75,000	\$0	\$0
2870	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$49,843
PDC 19 totals	\$0	\$247,662	\$130,928	\$963,484	\$0	\$0	\$0	\$75,000	\$0	\$383,901

PDC 22

Company	CDBG	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
131	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$28,493
263	\$0	\$7,381	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
311	\$0	\$0	\$12,149	\$0	\$0	\$0	\$0	\$0	\$0	\$0
422	\$0	\$1,792	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1580	\$0	\$864	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1641	\$0	\$0	\$10,116	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2351	\$0	\$0	\$8,677	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2358	\$0	\$0	\$28,697	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2370	\$0	\$11,421	\$1,167	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2442	\$0	\$0	\$1,399	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2646	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2647	\$0	\$0	\$0	\$57,006	\$0	\$0	\$0	\$0	\$0	\$0
2661	\$0	\$624	\$7,680	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2678	\$0	\$2,546	\$1,189	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2680	\$0	\$0	\$523	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2705	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2708	\$0	\$0	\$13,531	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2722	\$0	\$0	\$4,216	\$0	\$0	\$0	\$0	\$0	\$0	\$0

APPENDIX 1 Master Incentives Table for FY 2004

2736	\$0	\$0	\$0	\$35,053	\$0	\$0	\$0	\$0	\$0	\$0
2742	\$0	\$0	\$0	\$116,792	\$0	\$0	\$0	\$0	\$0	\$0
2746	\$0	\$0	\$0	\$15,829	\$0	\$0	\$0	\$0	\$0	\$0
2771	\$0	\$0	\$0	\$114,283	\$0	\$0	\$0	\$0	\$0	\$0
2975	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PDC 22 totals	\$0	\$24,628	\$89,344	\$588,963	\$0	\$0	\$0	\$0	\$0	\$28,493

PDC 23										
Company	CDBG	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
149	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$22,007
154	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$107,321
168	\$0	\$0	\$71,218	\$0	\$100,000	\$0	\$0	\$0	\$0	\$0
182	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$43,369
186	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
191	\$0	\$0	\$0	\$0	\$225,000	\$0	\$0	\$0	\$0	\$0
199	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$58,057
229	\$0	\$19,290	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
234	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$250
237	\$0	\$7,245	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
250	\$0	\$3,204	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
257	\$0	\$3,257	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
267	\$0	\$54,416	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
299	\$0	\$10,548	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
302	\$0	\$7,660	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
304	\$0	\$23,510	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
311	\$0	\$0	\$19,278	\$0	\$0	\$0	\$0	\$0	\$0	\$0
315	\$0	\$2,760	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
318	\$0	\$9,291	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
319	\$0	\$1,575	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
320	\$0	\$34,848	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
334	\$0	\$7,099	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
357	\$0	\$120,006	\$42,837	\$0	\$0	\$0	\$0	\$0	\$0	\$0
361	\$0	\$3,937	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
377	\$0	\$54,677	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
388	\$0	\$3,794	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
396	\$0	\$1,682	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
402	\$0	\$6,354	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
405	\$0	\$5,804	\$3,842	\$0	\$0	\$0	\$0	\$0	\$0	\$0
412	\$0	\$1,490	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
415	\$0	\$70,918	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
416	\$0	\$0	\$7,282	\$0	\$0	\$0	\$0	\$0	\$0	\$0
424	\$0	\$49,162	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
425	\$0	\$49,485	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
431	\$0	\$6,063	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
433	\$0	\$47,658	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
438	\$0	\$31,430	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1211	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1258	\$0	\$0	\$9,340	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1294	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$250
1314	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1378	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

APPENDIX 1 Master Incentives Table for FY 2004

1385	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$17,520
1411	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1450	\$0	\$0	\$47,420	\$125,000	\$0	\$0	\$0	\$0	\$0	\$54,625
1462	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1559	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$265,130
1573	\$0	\$6,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1577	\$0	\$12,114	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$250
1589	\$0	\$6,900	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1590	\$0	\$16,019	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1601	\$0	\$0	\$5,515	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1602	\$0	\$9,196	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1615	\$0	\$37,866	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1620	\$0	\$6,093	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1643	\$0	\$36,382	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1658	\$0	\$0	\$36,734	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1660	\$0	\$240,000	\$13,524	\$0	\$0	\$0	\$0	\$0	\$0	\$2,250
1675	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$9,924
1682	\$0	\$7,717	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,750
1692	\$0	\$34,417	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1710	\$0	\$5,859	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1714	\$0	\$15,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$250
1715	\$0	\$7,663	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1719	\$0	\$3,568	\$1,363	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1723	\$0	\$12,638	\$462	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1727	\$0	\$182,302	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1729	\$0	\$5,340	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1751	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$9,681
1770	\$0	\$0	\$12,965	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1802	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3,634
1811	\$0	\$0	\$0	\$0	\$50,000	\$0	\$0	\$0	\$0	\$0
1820	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1822	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$600
1826	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1846	\$0	\$0	\$1,545	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1871	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1872	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$66,488
1878	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$24,833
1920	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$4,597
1929	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$14,546
1943	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
1963	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2165	\$0	\$0	\$5,056	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2168	\$0	\$1,800	\$12,812	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2178	\$0	\$26,400	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2179	\$0	\$0	\$10,330	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2186	\$0	\$20,929	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2193	\$0	\$362,085	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2199	\$0	\$3,753	\$71,218	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2203	\$0	\$0	\$8,649	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2257	\$0	\$8,988	\$2,100	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2268	\$0	\$0	\$65,862	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2280	\$0	\$6,217	\$2,332	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2292	\$0	\$14,144	\$17,754	\$0	\$0	\$0	\$0	\$0	\$0	\$0

APPENDIX 1 Master Incentives Table for FY 2004

2298	\$0	\$0	\$1,424	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2305	\$0	\$0	\$8,150	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2313	\$0	\$14,991	\$3,293	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2324	\$0	\$30,255	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2329	\$0	\$19,581	\$2,093	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2333	\$0	\$1,780	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2335	\$0	\$0	\$7,278	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2336	\$0	\$0	\$12,103	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2347	\$0	\$0	\$3,614	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2352	\$0	\$1,400	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2356	\$0	\$15,255	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2357	\$0	\$17,868	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2360	\$0	\$4,460	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2363	\$0	\$0	\$712	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2367	\$0	\$0	\$2,232	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2373	\$0	\$1,119	\$3,044	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2376	\$0	\$19,483	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2377	\$0	\$14,846	\$473	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2379	\$0	\$0	\$10,664	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2381	\$0	\$8,744	\$8,574	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2399	\$0	\$0	\$8,752	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2407	\$0	\$840	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2421	\$0	\$0	\$15,724	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2427	\$0	\$0	\$6,958	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2431	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2434	\$0	\$7,656	\$1,662	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2447	\$0	\$0	\$27,258	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2450	\$0	\$21,035	\$338	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2453	\$0	\$0	\$4,080	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2458	\$0	\$13,627	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2463	\$0	\$61,200	\$71,218	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2502	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$67,908
2511	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,755
2512	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$182,750
2513	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$35,501
2520	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2583	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3,000
2584	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,350
2585	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$142,379
2588	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2589	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2590	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3,375
2591	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2596	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$13,281
2603	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$7,618
2605	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$21,366
2610	\$0	\$0	\$0	\$0	\$500,000	\$0	\$0	\$0	\$1,000,000	\$158,500
2615	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2619	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$29,600
2620	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2630	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2634	\$0	\$0	\$1,762	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2637	\$0	\$9,518	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

APPENDIX 1 Master Incentives Table for FY 2004

2642	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2643	\$0	\$0	\$25,855	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2644	\$0	\$0	\$0	\$57,054	\$0	\$0	\$0	\$0	\$0	\$0
2651	\$0	\$0	\$0	\$19,864	\$0	\$0	\$0	\$0	\$0	\$0
2668	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2671	\$0	\$1,656	\$1,780	\$35,808	\$0	\$0	\$0	\$0	\$0	\$0
2681	\$0	\$3,688	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2686	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2690	\$0	\$0	\$0	\$45,763	\$0	\$0	\$0	\$0	\$0	\$0
2693	\$0	\$14,490	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2694	\$0	\$0	\$3,877	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2697	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2699	\$0	\$0	\$0	\$89,389	\$0	\$0	\$0	\$0	\$0	\$0
2701	\$0	\$7,992	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2702	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2707	\$0	\$0	\$0	\$43,305	\$0	\$0	\$0	\$0	\$0	\$0
2709	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2711	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2712	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$2,000
2715	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2716	\$0	\$0	\$0	\$36,696	\$0	\$0	\$0	\$0	\$0	\$0
2718	\$0	\$0	\$0	\$80,716	\$0	\$0	\$0	\$0	\$0	\$0
2725	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2726	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2727	\$0	\$0	\$6,872	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2728	\$0	\$0	\$0	\$122,830	\$0	\$0	\$0	\$0	\$0	\$0
2732	\$0	\$18,682	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2733	\$0	\$16,780	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2734	\$0	\$0	\$0	\$70,487	\$0	\$0	\$0	\$0	\$0	\$0
2745	\$0	\$2,936	\$1,869	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2748	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2750	\$0	\$0	\$0	\$33,663	\$0	\$0	\$0	\$0	\$0	\$0
2753	\$0	\$0	\$5,946	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2758	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2761	\$0	\$0	\$7,445	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2762	\$0	\$12,486	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2764	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2768	\$0	\$8,557	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2774	\$0	\$0	\$0	\$125,000	\$0	\$0	\$0	\$0	\$0	\$0
2784	\$0	\$0	\$0	\$0	\$500,000	\$0	\$0	\$0	\$0	\$0
2785	\$0	\$0	\$0	\$0	\$100,000	\$0	\$0	\$0	\$0	\$0
2796	\$0	\$0	\$0	\$0	\$200,000	\$0	\$0	\$0	\$0	\$0
2811	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,000
2812	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$750
2814	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$750
2815	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$750
2818	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$7,488
2821	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$82,800
2823	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3,500
2825	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,000
2827	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$250
2830	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3,759
2831	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,579

APPENDIX 1 Master Incentives Table for FY 2004

2832	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$500
2837	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$250
2842	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,000
2843	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$250
2844	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$250
2847	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,250
2848	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$500
2849	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$500
2850	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$250
2855	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,250
2859	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$5,705
2862	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,750
2865	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$250
2869	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,250
2953	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2956	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2967	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2985	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2999	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3002	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3006	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PDC 23 totals	\$0	\$2,077,478	\$724,488	\$3,135,575	\$1,675,000	\$0	\$0	\$0	\$1,000,000	\$1,511,296

GRAND TOTALS

CDBG	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
\$2,794,600	\$6,523,044	\$1,959,924	\$10,568,734	\$10,667,500	\$3,040,285	\$1,940,000	\$5,023,000	\$2,400,000	\$8,231,673