

VIRGINIA ECONOMIC DEVELOPMENT PARTNERSHIP

EXPENDITURE REPORT

***FOR THE FISCAL YEAR ENDED
JUNE 30, 2004***

VIRGINIA ECONOMIC DEVELOPMENT PARTNERSHIP
Expenditure Report
For the Fiscal Year Ended 2004

TOTAL VEDP

Expenditures

Salaries, Benefits, and Taxes	\$ 8,122,752
Wages & International Compensation	1,037,387
Marketing and Promotion	1,802,767
Delivery Services	94,415
Travel	289,120
Printing	35,760
Telecommunications	267,206
Personnel Development	119,065
Professional Services	742,789
Repairs and Maintenance	112,255
Information Systems Services	134,662
Other Contract Services	26,728
Supplies and Materials	193,197
Grants and Pass Through Payments	342,700
Insurance	70,996
Lease & Installment Payments	1,686,686
Fixed Asset Payments	501,253
Debt Service Payments	135,820
Total Expenditures	<u>\$ 15,715,556</u>

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BUSINESS DEVELOPMENT

Expenditures

Salaries, Benefits, and Taxes	\$ 2,500,418
Wages & International Compensation	545,766
Marketing, Promotion and Travel	435,738
Delivery Services	14,641
Printing	3,112
Telecommunications	71,914
Personnel Development	37,091
Professional Services	113,254
Repairs and Maintenance	18,415
Information Systems Services	12,945
Other Contract Services	8,344
Supplies and Materials	31,206
Grants and Pass Through Payments	232,444
Insurance	5,912
Lease & Installment Payments	318,505
Fixed Asset Payments	<u>55,004</u>
Total Expenditures	<u><u>\$ 4,404,708</u></u>

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INTERNATIONAL TRADE

Expenditures

Salaries, Benefits, and Taxes	\$ 1,304,797
Wages & International Compensation	395,738
Marketing and Promotion	317,511
Delivery Services	17,019
Travel	191,826
Printing	24,421
Telecommunications	58,493
Personnel Development	26,437
Professional Services	245,486
Repairs and Maintenance	5,415
Information Systems Services	948
Other Contract Services	7,984
Supplies and Materials	45,393
Grants and Pass Through Payments	4,825
Lease and Installment Payments	68,222
Fixed Asset Payments	<u>22,563</u>
Total Expenditures	<u><u>\$ 2,737,079</u></u>

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RESEARCH

Expenditures

Salaries, Benefits, and Taxes	\$ 1,293,519
Wage and International Compensation	5,541
Marketing and Promotion	8,838
Delivery Services	1,053
Travel	23,659
Printing	319
Telecommunications	10,834
Personnel Development	8,198
Professional Services	18,456
Repairs and Maintenance	22,587
Information Systems Services	1,616
Other Contract Services	1,732
Supplies and Materials	29,506
Grants and Pass Through Payments	876
Fixed Asset Payments	15,838
Debt Service Payments	<u>135,820</u>
Total Expenditures	<u><u>\$ 1,578,393</u></u>

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COMMUNICATIONS AND PROMOTIONS

Expenditures

Salaries, Benefits, and Taxes	\$ 473,880
Wage and International Compensation	90,343
Marketing and Promotion	1,014,637
Delivery Services	56,564
Travel	54,874
Printing	7,199
Telecommunications	30,565
Personnel Development	18,047
Professional Services	251,063
Repairs and Maintenance	26,574
Other Contract Services	2,072
Supplies and Materials	33,747
Grants and Pass Through Payments	368
Fixed Asset Payments	<u>18,050</u>
Total Expenditures	<u><u>\$ 2,077,984</u></u>

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INFORMATION TECHNOLOGY

Expenditures

Salaries, Benefits, and Taxes	\$ 1,087,796
Marketing and Promotion	639
Delivery Services	183
Travel	12,327
Telecommunications	78,600
Personnel Development	13,340
Repairs and Maintenance	11,920
Information Systems Services	119,153
Other Contract Services	162
Supplies and Materials	29,308
Fixed Asset Payments	<u>243,515</u>
Total Expenditures	<u><u>\$ 1,596,944</u></u>

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ADMINISTRATION

Expenditures

Salaries, Benefits, and Taxes	\$ 1,462,342
Marketing and Promotion	25,402
Delivery Services	4,955
Travel	6,435
Printing	708
Telecommunications	16,800
Personnel Development	15,951
Professional Services	114,529
Repairs and Maintenance	27,344
Other Contract Services	6,434
Supplies and Materials	24,036
Grants and Pass Through Payments	4,187
Insurance	65,084
Lease & Installment Payments	1,299,958
Fixed Asset Payments	<u>146,282</u>
Total Expenditures	<u><u>\$ 3,220,449</u></u>

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PASS THROUGH PAYMENTS

Expenditures

Grants and Pass Through Payments	<u>\$ 100,000</u>
Total Expenditures	<u><u>\$ 100,000</u></u>

All Salaried and Wage Personnel

As of June 30, 2004

Position Number	Salaries Paid	Partial Year	FY 2004 Spot Bonus	FY 2004 Total Paid
00115	27,276.90			27,276.90
00507	79,125.36			79,125.36
00773	7,175.22	*		7,175.22
00685(a)	43,003.63	*		43,003.63
00211(a)	42,877.55			42,877.55
WBD03	17,885.00			17,885.00
00303	69,452.46			69,452.46
00708	90,554.94			90,554.94
00806	44,830.64		2,000.00	46,830.64
00713	73,509.24		1,000.00	74,509.24
00327	75,850.14			75,850.14
00306	65,357.76		1,000.00	66,357.76
00339(a)	39,502.31	*		39,502.31
00610	89,892.00		1,000.00	90,892.00
00745	42,656.46			42,656.46
00501	42,354.78			42,354.78
00608	98,697.42			98,697.42
WBD06	822.50	*		822.50
00203	46,010.76			46,010.76
00104	59,010.95			59,010.95
00349	52,683.60			52,683.60
00355	36,102.72			36,102.72
00717(b)	34,485.00		1,000.00	35,485.00
00689	44,570.13			44,570.13
00739	47,589.84		1,000.00	48,589.84
00675	33,238.92			33,238.92
00325	46,096.92			46,096.92
00209	43,717.98		1,500.00	45,217.98
WBD01	84,378.77			84,378.77
WCP07	23,335.36			23,335.36
00663	58,613.52			58,613.52
00707	48,584.70			48,584.70
00539	82,193.16			82,193.16
00009	48,619.74			48,619.74
WIN12	5,821.92	*		5,821.92
00343(a)	32,560.07	*		32,560.07
00512	69,290.64		2,500.00	71,790.64
00571(b)	21,969.19			21,969.19
00606	74,414.58			74,414.58
00771	60,491.94			60,491.94
00767	56,599.32			56,599.32
00500	114,009.42			114,009.42
WBD04	16,322.32			16,322.32
00609	60,808.92		1,500.00	62,308.92
00357	50,635.00			50,635.00
00763	43,451.52			43,451.52
WCP10	1,862.50	*		1,862.50
00549	42,753.36			42,753.36
00571(b)	12,439.03			12,439.03
01201	40,694.40			40,694.40
00339(b)	4,435.36	*		4,435.36

All Salaried and Wage Personnel

As of June 30, 2004

Position Number	Salaries Paid	Partial Year	FY 2004 Spot Bonus	FY 2004 Total Paid
WCP09(b)	28,219.23			28,219.23
WRS04(a)	4,597.50	*		4,597.50
00531	41,149.08			41,149.08
00523	40,382.76			40,382.76
00000	193,284.00			193,284.00
00655	67,095.24			67,095.24
00737	58,652.76		1,300.00	59,952.76
00649	21,751.11			21,751.11
00683	26,218.91	*		26,218.91
00825	40,308.60		1,000.00	41,308.60
00616	90,554.94			90,554.94
00633	69,290.64			69,290.64
00579	43,641.10			43,641.10
00725	50,451.72			50,451.72
00801	33,230.06	*	500.00	33,730.06
00623	63,453.00			63,453.00
00679	4,374.99	*		4,374.99
00651	53,174.30		1,500.00	54,674.30
00700	113,602.44			113,602.44
00002	176,086.20			176,086.20
00319	86,321.58			86,321.58
00753	40,095.74			40,095.74
00647	50,830.14		1,000.00	51,830.14
00817	27,360.00	*	750.00	28,110.00
00577	40,653.79			40,653.79
00341	63,921.00			63,921.00
00211(b)	40,629.37	*		40,629.37
00200	100,344.18			100,344.18
00117	52,734.78			52,734.78
00351	57,891.30			57,891.30
00615	68,693.94		1,500.00	70,193.94
WCP09(a)	12,041.77	*		12,041.77
00347	2,400.69	*		2,400.69
00703	18,801.80	*		18,801.80
00603	692.28	*		692.28
00313	9,611.52	*		9,611.52
00653	69,247.56		1,000.00	70,247.56
00629(a)	19,889.39	*		19,889.39
00600	121,556.90			121,556.90
00685(b)	23,330.74			23,330.74
00617	63,592.98			63,592.98
00800	112,865.76			112,865.76
WRS04(b)	560.00	*		560.00
00541	71,772.24			71,772.24
00810	44,744.70			44,744.70
00721	68,423.46			68,423.46
00525	54,992.76			54,992.76
00629(b)	25,923.04	*		25,923.04
00604	165,968.53			165,968.53
00331	58,594.44			58,594.44
00607	67,856.76			67,856.76

