# **Report on Business Incentives 2005-2006**



# A Report to the Chairmen of the House Committees on Appropriations and Finance and the Senate Finance Committee

Patrick Gottschalk Secretary of Commerce and Trade October 30, 2006

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### **EXECUTIVE SUMMARY**

In the 2006 Appropriations Act, the General Assembly directed the Secretary of Commerce and Trade to report to the Chairmen of the Senate Finance Committee and House Committees on Appropriations and Finance "on the use and efficacy of state incentives in creating investments and jobs in Virginia." In apparent recognition of the wide range of programs offered by the Commonwealth and its localities, the General Assembly asked that "for the purposes of this report, the incentives to be reviewed in the study are those incentives included in the Virginia Economic Development Partnership's publication, *Virginia Guide to Business Incentives 1997-98.*" Thus, incentives offered by local governments and various other means of recruitment and expansion are not listed herein.<sup>2</sup>

Governor Kaine has demonstrated his commitment to expanding and sustaining economic development in all areas of the Commonwealth. As Secretary of Commerce and Trade, I am pleased to report that Virginia has enjoyed tremendous success in economic development this year.

Despite this success, we must not rest on our accomplishments. Instead, we must ensure that we obtain the maximum return on our investment, both in the use of incentives and with any other economic development measures. Moreover, we must be vigilant to maintain our competitive edge. Our competitors, both in our region and across the nation and the world, are finding new ways to attract and retain business through fiscal and other policies.

This report, as requested, is a compilation of results from the last fiscal year. These results demonstrate an effective record of economic development in terms of investment and job creation. The multiplier effect in the communities, including other industries attracted as a result of the new or expanded business, makes these results even more significant. Of course, in analyzing incentives, we must examine the total Virginia effort rather than only looking at each separate program in a vacuum.

In the area of business incentives, the 2006 General Assembly session passed a bill codifying many of VEDP's existing practices with respect to the Governor's Opportunity Fund. The primary change mandates that all projects receiving GOF grants pay at least as much as the local prevailing wage, unless that locality's unemployment rate exceeds the annual statewide average rate. As a diligent steward of GOF funds, VEDP has recouped over \$10 million to date from projects that underperformed.

There are many examples of Virginia's economic development successes, and they receive a more detailed presentation in the Annual Report of the Virginia Economic Development Partnership. This report is available on the VEDP website at <a href="https://www.yesvirginia.org/corporate-location/library.aspx">www.yesvirginia.org/corporate-location/library.aspx</a>.

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<sup>&</sup>lt;sup>1</sup> Chapter 3 of the 2006 Virginia Acts of Assembly, at Item 100 B.

<sup>&</sup>lt;sup>2</sup> Recruitment often generates an entire negotiated range of activities, which can include private activity bond allocation, advantageous utility rates, regulatory assistance, proposed legislative changes, assistance in accessing private capital, and assistance with environmental certifications and permitting.

### **Report on Business Incentives**

Part One of this report is organized by the individual incentives listed in the *Virginia Guide to Business Incentives 1997-98*. It should be noted, however, that some of the programs or benefits listed in the *Virginia Guide to Business Incentives* are not direct financial incentives, in the common usage of that term.<sup>3</sup> For example, some of the items consist of financing or entrepreneurial assistance. Among these are Industrial Development Bonds or loans and loan guarantees issued by the Virginia Small Business Financing Authority. These are directed to assist industry in obtaining private capital. Others offer management and technical support, such as that provided by the Small Business Development Centers, the Virginia Department of Business Assistance (DBA), the Center for Innovative Technology, or the A. L. Philpott Manufacturing Extension Partnership. Similarly, consulting and video production services offered by DBA through its Workforce Services Division are not traditional financial incentives.

Another group of items listed consists of federal monies provided under specific federal programs, such as the Community Development Block Grants (CDBG), Workforce Investment Act (WIA), Dislocated Worker Program, and similar programs. This report does include CDBG funding to localities for economic development projects. In addition, other items listed simply are automatic entitlements, not negotiated, in amounts set by statute. This group primarily involves the tax credits applied by the Department of Taxation, including the Major Business Facility Job Tax Credit and the Recycling Tax Credit, which are used in business recruitment and expansion. In addition, the Coalfield Employment Enhancement Tax Credit seeks to maintain the viability of coal companies and coalfield employment in Virginia.

Of the incentives listed, the Appropriations Act requested the most recent data available (*i.e.*, FY 2006) identified by planning district commission as follows: (1) the number of companies receiving business incentives; (2) the dollar amounts received by each company for each incentive; (3) the number of jobs to be created; (4) the average salary; and (5) the amount of private investment agreed upon by the state and the company as a condition for receiving the incentives.<sup>4</sup> The General Assembly specified that in Part One of the report the names of companies participating in the state's incentive programs shall not be revealed. In addition, the Appropriations Act mandates that incentives awarded be reported by PDC. Accordingly, as some localities lie in two separate PDCs, some summary data may slightly exceed the grants actually awarded due to that duplication.

The body of Part One of this report is organized by the individual incentives listed. Appendix 1 provides the data in a composite fashion for FY 2006, showing all incentives received by company. The database was assembled by combining the records provided by various agencies and cross-referencing them by project, company, and fiscal year. Since the Virginia Department of Taxation is statutorily prohibited from revealing taxpayer names and information, certain tax credit programs were not included in the composite database but are included in the Tax Incentives section.

The Appropriations Act requires that Part Two of this report include the following information on the performance of projects receiving incentives in FY 2002: (1) name of the company receiving incentives; (2) the actual number of jobs created; (3) the average salary; and (4) the actual dollar value of private investment made by these companies.

In addition, the Appropriations Act requested identification of specific state actions taken by the state as part of its business incentive programs to create private investments and jobs in rural areas of the state and the success of these actions. This information is presented in Part Three of this report.

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<sup>&</sup>lt;sup>3</sup> This statement is not meant to diminish the effectiveness of these programs. All of these programs are valuable economic development tools. Many of these are used in conjunction with other programs to recruit a new or expanding business. Job creation results are sometimes difficult to measure in connection with these programs.

<sup>&</sup>lt;sup>4</sup> Ordinarily, when incentives are offered to a company, they have a certain period of time to meet the investment and job creation performances for which they were provided. For example, a company receiving a Governor's Opportunity Fund grant must fulfill its performance expectations within 36 months of receipt of the grant. Therefore, the actual number of jobs, their average salary, and the level of investment used in this part of the report are the estimates used in calculating the incentive offered.

### **PART ONE**

#### Tax Incentives

Due to the statutory privacy protections required for all taxpayers, corporate and individual, the Department of Taxation is prohibited from providing any information that directly identifies or indirectly could tend to identify any taxpayer and its income or tax situation. As a result, the information available for this report is summarized. It must also be noted that all data of the Department of Taxation is kept on a calendar year basis rather than by fiscal year. In addition, there is approximately an 18-month delay in the compilation of tax year data due to the filing patterns of corporate taxpayers, so the data presented in this report is from tax year 2004.

Two of these programs, the Major Business Facility Job Tax Credit and the Recycling Tax Credit, are statutory rather than discretionary; that is, the amount of the credit earned is determined objectively by the number of jobs created or the amount of money invested in facilities or recycling equipment, respectively. Nevertheless, these two tax credits are included as incentives because they are cited to economic development prospects as potential benefits of locating or expanding facilities in Virginia. A description of the two tax credit programs is provided below.

### Major Business Facility Job Tax Credit

This statute provides a corporate income tax credit of \$1,000 per job over three years to qualified companies locating to or expanding in Virginia and creating either 50 new full-time jobs if in an enterprise zone, or an economically distressed area, or 100 new jobs if elsewhere. During tax year 2004, 19 taxpayers in Virginia claimed this tax credit against Virginia corporate income tax, for a total dollar amount of \$4,378,456.

### Recycling Equipment Tax Credit

This statutory program provides a tax credit of 10% of every dollar invested in certified recycling equipment or facilities. The certification is administered by the Department of Environmental Quality. During tax year 2004, 61 Virginia corporate taxpayers claimed credits under this statute, for a total dollar amount of \$338,325.

In addition to traditional corporate entities, this credit may also be claimed by "individuals" when an S-corporation, limited partnership, or limited liability corporation is involved. During tax year 2004, 15 individual taxpayers received this credit for a total dollar amount of \$874,190.

#### Worker Retraining Tax Credit

The Worker Retraining Tax Credit became effective during tax year 1998. In all but one previous years, the data for this tax was withheld by the Department of Taxation to avoid disclosure of confidential taxpayer information. This typically occurs when the number of taxpayers is so small that any disclosure might reveal protected data. During tax year 2004, 11 individual and corporate taxpayers in Virginia received this tax credit for a total dollar amount of \$17,110. Individual and corporate taxpayer data were combined to protect confidential taxpayer information.

### Coalfield Employment Enhancement Tax Credit

The Coalfield Employment Enhancement Tax Credit provides a corporate income tax credit to companies that mine small coal seams. Credits are calculated per ton based on the thickness of the seam. During tax year 2004, 31 individual taxpayers claimed the credit for a total of \$5,856,396. In addition, 7 corporate taxpayers claimed \$15,568,945 in credits from this program. This is a significant decrease from the 2003 data.

### **Enterprise Zone Incentives**

Virginia's Enterprise Zone Program offers a number of business incentives to encourage job creation and real property investment within designated zones across Virginia. The Department of Housing and Community Development (DHCD) administers the Enterprise Zone Program.

Two grant-based incentives were offered for the first time for the 2005 qualification year: Job Creation Grants and Real Property Investment Grants. In addition to the two new grants, the Enterprise Zone Statute had provisions that allowed businesses meeting certain conditions to receive incentives available under the previous Enterprise Zone Program. Businesses that had previously qualified for the General Income Tax Credit, Investment Tax Credit, and Job Grants are able to finish out their incentive qualification period provided they continued to meet the eligibility requirements for the respective incentives.

Business firms with signed agreements with DHCD in place by July 2005 could also initiate use of the tax credits once they met their negotiated targets. In order to qualify, the conditions of their agreement with DHCD must be met prior to the expiration of their zone or before 2019. Tax credits are only available through fiscal year 2019.

The 2005-2006 Report on Business Incentives includes data and incentive activity for the 2005 qualification year. Data for the following incentives is included in this report: Real Property Investment Grant, Job Creation Grant, pre-2005 Job Grants, and General Income Tax Credit. No businesses applied or qualified for the Investment Tax Credit in 2005.

The incentive data provided in this report is current as of July 5, 2006. For the fiscal year 2006, \$13.5 million in grants were allocated by the General Assembly to fund grant awards for the Real Property Investment Grant, Job Creation Grant, and pre-2005 Job Grant. 286 businesses and investors qualified for Enterprise Zone grants in 2005. From the 286, 201 businesses and investors received the new grants for the first time. The total amount of the grants requested exceeded \$22.2 million. As a result, the grants were prorated.

A total of 147 businesses qualified for the General Income Tax Credit. For tax year 2005, an annual fiscal limit of \$7.5 was applied to the tax credit. Tax credit requests totaled approximately \$6.9 million and, as a result, no pro-ration was necessary.

It is important to note that companies can qualify for multiple Enterprise Zone state incentives.

#### Real Property Investment Grant

The Real Property Investment Grant is based on the qualified real property investments made by an individual or entity to a non-residential or mixed use building or facility in an Enterprise Zone. The grant amounts to 30 percent of the total cost of qualified real property investment and is capped per building or facility at a maximum of \$250,000 within a five-consecutive year term. The grant is available for the calendar year the real property is placed in service.

For the 2005 grant year, 184 zone investors qualified for Real Property Investment Grants. The investors spent a total of \$157,293,677 in qualified real property improvements. The grants were pro-rated at 61 percent and with this pro-ration, totaled \$12,319,787.

# Job Creation Grant

The Job Creation Grant is based on net, new permanent full-time job creation over a four-job threshold. Grant eligible positions are those positions over the four-job threshold with wages of at least 175 percent of the Federal minimum wage and the availability of health benefits. For net, new positions earning at least 175 percent but less than 200 percent of the Federal minimum wage with health benefits, firms can receive up to \$500 per such positions per year. Firms can receive up to \$800 annually for job creation grant eligible positions earning at least 200 percent or more of the Federal minimum wage with health benefits. These grants are available for a five-year qualification period.

Eighteen businesses qualified for the new job creation grant and a total of \$235,820 was issued, at 61 percent pro-ration.

#### Pre-2005 Incentives

The following incentives were available to those businesses that had started qualification prior to 2005 or had signed agreements with DHCD in place by July 2005.

### Job Grants

Businesses that created net new full-time jobs could receive grants of up to \$500 per job (or \$1,000 if a zone resident fills the position), up to a maximum of \$100,000 per year for three consecutive years. Grant year 2006 will be the last year the Job Grants are available.

In 2005, 84 businesses received Job Grants. The grant amount issued to businesses was \$944,393, and like the other grants, was pro-rated at 61 percent.

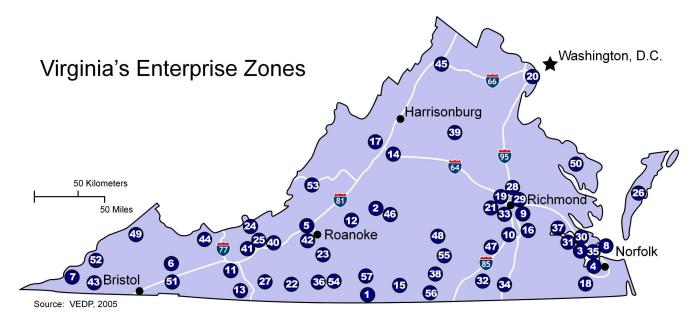
#### General Income Tax Credit

The General Income Tax credit is a ten-year tax credit against a business' state tax liability in an amount up to 80 percent in year one and 60 percent in years two through ten.

Businesses with signed agreements, creating at least 50 jobs, and investing more than \$15 million receive a negotiated amount of this credit.

In qualifying year 2005, 147 businesses claimed this credit. Tax credits totaled \$6,881,797. This summary number does not match the total of all PDC amounts, as some localities belong to more than one PDC, thus resulting in double-counting for some projects.

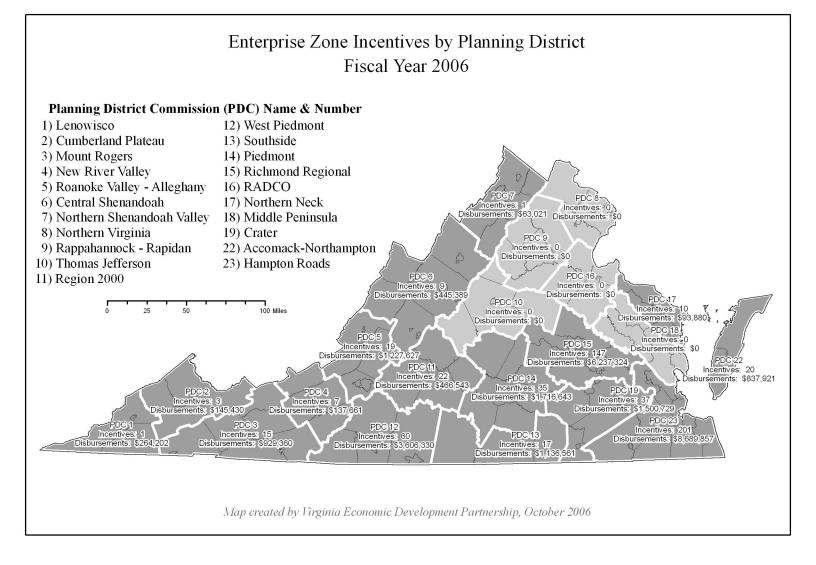
The businesses that qualified for the 2005 General Income Tax Credits did so by creating at total of 1,792 net new jobs.



- 1 Danville
- 246 Lynchburg
- 33031 Newport News
  - 4 Norfolk/Portsmouth
  - 542 Roanoke
    - 6 Saltville/Smyth County
    - Lee
  - 8 35 Hampton
    - 9 Hopewell
    - Petersburg
    - 11 Wythe
    - 12 Bedford
    - 13 Galax
    - 4 Waynesboro
    - 15 Halifax/South Boston
    - 16 Prince George
    - 17 Staunton
    - 18 Suffolk

- 1929 Richmond City
  - 20 Alexandria
- 2133 Chesterfield
  - 22 Patrick/Stuart
  - **23** Rocky Mount
  - 24 Narrows
- 2540 Pulaski
  - 26 Accomack/Northampton
  - 27 Carroll/Hillsville
  - 28 Richmond City/Henrico
  - 32 Brunswick/Lawrenceville
  - **34** Greensville
- 3654 Martinsville/Henry
  - 37 James City
  - Mecklenburg/South Hill/
    LaCrosse
  - 39 Town of Orange
  - 1 Town of Pulaski

- 43 Scott
- 44 Tazewell
- 45 Warren
- 47 Dinwiddie/Petersburg
- 48 Charlotte/Lunenburg/ Prince Edward
- 49 Dickenson/Clintwood/Haysi
- © Lancaster/Northumberland/ Richmond/Westmoreland/ Kilmarnock/Warsaw
- 5) Smyth/Washington/Chilhowie/ Glade Spring
- **52** Wise
- S Alleghany/Clifton Forge/Covington
- 55 Lunenburg/Kenbridge/Victoria
- 56 Mecklenburg/Clarksville
- 57 Pittsylvania/Danville



# Enterprise Zone - Real Property Investment Grant in 2005

**PDC:** 2

Company	Zone	Requested	Disbursed
3986	Dickenson/Clintwood/Haysi	\$125,000.00	\$75,760.43
356	Tazewell	\$113,149.79	\$68,578.21

**Tot. Incentives for** 2

Tot. Amount Requested\$238,149.79Avg. Amount Requested\$119,074.89Tot. Amount Disbursed\$144,338.64Avg. Amount Disbursed\$72,169.32

**PDC:** 3

Company	Zone	Requested	Disbursed
4017	Carroll County/Hillsville	\$125,000.00	\$75,760.43
4083	Carroll County/Hillsville	\$80,821.48	\$48,984.56
4000	Smyth/Washington/Glade Spring/Chilhowie	\$67,417.51	\$40,860.64
4000	Smyth/Washington/Glade Spring/Chilhowie	\$67,417.51	\$40,860.64
4040	Smyth/Washington/Glade Spring/Chilhowie	\$125,000.00	\$75,760.43
4040	Smyth/Washington/Glade Spring/Chilhowie	\$125,000.00	\$75,760.43
4051	Smyth/Washington/Glade Spring/Chilhowie	\$250,000.00	\$151,520.86
4051	Smyth/Washington/Glade Spring/Chilhowie	\$250,000.00	\$151,520.86
1983	Wythe	\$250,000.00	\$151,520.86

**Tot. Incentives for** 9

Tot. Amount Requested\$1,340,656.50Avg. Amount Requested\$148,961.83Tot. Amount Disbursed\$812,549.70Avg. Amount Disbursed\$90,283.30

Company	Zone	Requested	Disbursed
3971	Northern Neck	\$22,338.77	\$13,539.16
4043	Pulaski Zone 2	\$39,355.94	\$23,852.98

Tot. Amount Requested\$61,694.71Avg. Amount Requested\$30,847.36Tot. Amount Disbursed\$37,392.14Avg. Amount Disbursed\$18,696.07

# **PDC:** 5

Company	Zone	Requested	Disbursed
4042	Alleghany/Covington/Clifton Forge	\$125,000.00	\$75,760.43
4042	Alleghany/Covington/Clifton Forge	\$125,000.00	\$75,760.43
3794	Roanoke Zone 1	\$125,000.00	\$75,760.43
3974	Roanoke Zone 1	\$125,000.00	\$75,760.43
3991	Roanoke Zone 1	\$90,663.20	\$54,949.46
4105	Roanoke Zone 1	\$250,000.00	\$151,520.86
4116	Roanoke Zone 1	\$250,000.00	\$151,520.86
4084	Roanoke Zone 2	\$250,000.00	\$151,520.86
2223	Rocky Mount	\$125,000.00	\$75,760.43
4076	Rocky Mount	\$25,257.56	\$15,308.19
4110	Rocky Mount	\$125,000.00	\$75,760.43

**Tot. Incentives for** 11

Tot. Amount Requested\$1,615,920.76Avg. Amount Requested\$146,901.89Tot. Amount Disbursed\$979,382.81Avg. Amount Disbursed\$89,034.80

**PDC:** 6

Company	Zone	Requested	Disbursed
3608	Staunton	\$52,992.70	\$32,118.00
4015	Staunton	\$66,339.90	\$40,207.51
4080	Staunton	\$44,888.57	\$27,206.22
4095	Staunton	\$250,000.00	\$151,520.86
4096	Staunton	\$117,832.05	\$71,416.05
4115	Staunton	\$112,571.89	\$68,227.96
4029	Waynesboro	\$80,454.89	\$48,762.38

Tot. Amount Requested\$725,080.00Avg. Amount Requested\$103,582.86Tot. Amount Disbursed\$439,458.98Avg. Amount Disbursed\$62,779.85

**PDC:** 11

Company	Zone	Requested	Disbursed
3572	Lynchburg Zone 1	\$49,993.80	\$30,300.41
3944	Lynchburg Zone 1	\$125,000.00	\$75,760.43
3945	Lynchburg Zone 1	\$125,000.00	\$75,760.43
3959	Lynchburg Zone 1	\$125,000.00	\$75,760.43
4069	Lynchburg Zone 1	\$18,138.48	\$10,993.43

**Tot. Incentives for** 

Tot. Amount Requested\$443,132.28Avg. Amount Requested\$88,626.46Tot. Amount Disbursed\$268,575.14Avg. Amount Disbursed\$53,715.03

Company	Zone	Requested	Disbursed
1812	Danville	\$125,000.00	\$75,760.43
1841	Danville	\$38,990.40	\$23,631.44
3977	Danville	\$62,500.00	\$37,880.21
3981	Danville	\$56,244.23	\$34,088.70
4004	Danville	\$108,900.00	\$66,002.49
4005	Danville	\$15,851.10	\$9,607.09
4035	Danville	\$25,303.56	\$15,336.07
4039	Danville	\$125,000.00	\$75,760.43
4060	Danville	\$125,000.00	\$75,760.43
4073	Danville	\$17,610.00	\$10,673.13
3992	Henry County/Martinsville Zone 1	\$250,000.00	\$151,520.86
4031	Henry County/Martinsville Zone 1	\$125,000.00	\$75,760.43
311	Patrick/Stuart	\$250,000.00	\$151,520.86
3720	Patrick/Stuart	\$95,430.04	\$57,838.56
3868	Patrick/Stuart	\$250,000.00	\$151,520.86
4021	Patrick/Stuart	\$85,746.84	\$51,969.74

4094	Patrick/Stuart	\$120,837.20	\$73,237.43
4117	Patrick/Stuart	\$20,405.19	\$12,367.25
4090	Pittsylvania/Danville	\$40,652.40	\$24,638.75
4090	Pittsylvania/Danville	\$40,652.40	\$24,638.75
2223	Rocky Mount	\$125,000.00	\$75,760.43
4076	Rocky Mount	\$25,257.56	\$15,308.19
4110	Rocky Mount	\$125,000.00	\$75,760.43

Tot. Amount Requested\$2,254,380.92Avg. Amount Requested\$98,016.56Tot. Amount Disbursed\$1,366,342.94Avg. Amount Disbursed\$59,406.21

**PDC:** 13

Company	Zone	Requested	Disbursed
2658	Halifax/South Boston	\$250,000.00	\$151,520.86
3943	Halifax/South Boston	\$125,000.00	\$75,760.43
4112	Halifax/South Boston	\$37,386.94	\$22,659.61
3980	Mecklenburg/South Hill/La Crosse	\$250,000.00	\$151,520.86

**Tot. Incentives for** 4

Tot. Amount Requested\$662,386.94Avg. Amount Requested\$165,596.74Tot. Amount Disbursed\$401,461.75Avg. Amount Disbursed\$100,365.44

**PDC:** 14

Company	Zone	Requested	Disbursed
3902	Charlotte/Lunenburg/Prince Edward	\$125,000.00	\$75,760.43
3902	Charlotte/Lunenburg/Prince Edward	\$125,000.00	\$75,760.43
3902	Charlotte/Lunenburg/Prince Edward	\$125,000.00	\$75,760.43
3947	Charlotte/Lunenburg/Prince Edward	\$125,000.00	\$75,760.43
3947	Charlotte/Lunenburg/Prince Edward	\$125,000.00	\$75,760.43
3947	Charlotte/Lunenburg/Prince Edward	\$125,000.00	\$75,760.43
3994	Charlotte/Lunenburg/Prince Edward	\$30,614.04	\$18,554.66
3994	Charlotte/Lunenburg/Prince Edward	\$30,614.04	\$18,554.66
3994	Charlotte/Lunenburg/Prince Edward	\$30,614.04	\$18,554.66
4003	Charlotte/Lunenburg/Prince Edward	\$44,342.07	\$26,874.99

4003	Charlotte/Lunenburg/Prince Edward	\$44,342.07	\$26,874.99
4003	Charlotte/Lunenburg/Prince Edward	\$44,342.07	\$26,874.99
4008	Charlotte/Lunenburg/Prince Edward	\$125,000.00	\$75,760.43
4008	Charlotte/Lunenburg/Prince Edward	\$125,000.00	\$75,760.43
4008	Charlotte/Lunenburg/Prince Edward	\$125,000.00	\$75,760.43
4045	Charlotte/Lunenburg/Prince Edward	\$117,352.82	\$71,125.60
4045	Charlotte/Lunenburg/Prince Edward	\$117,352.82	\$71,125.60
4045	Charlotte/Lunenburg/Prince Edward	\$117,352.82	\$71,125.60
4078	Charlotte/Lunenburg/Prince Edward	\$125,000.00	\$75,760.43
4078	Charlotte/Lunenburg/Prince Edward	\$125,000.00	\$75,760.43
4078	Charlotte/Lunenburg/Prince Edward	\$125,000.00	\$75,760.43
4092	Charlotte/Lunenburg/Prince Edward	\$125,000.00	\$75,760.43
4092	Charlotte/Lunenburg/Prince Edward	\$125,000.00	\$75,760.43
4092	Charlotte/Lunenburg/Prince Edward	\$125,000.00	\$75,760.43
3972	Lunenburg/Kenbridge/Victoria	\$125,000.00	\$75,760.43

Tot. Amount Requested\$2,576,926.78Avg. Amount Requested\$103,077.07Tot. Amount Disbursed\$1,561,832.65Avg. Amount Disbursed\$62,473.31

**PDC:** 15

Company	Zone	Requested	Disbursed
4018	Chesterfield County - Jeff Davis	\$125,000.00	\$75,760.43
4114	Chesterfield County - Walthall	\$99,884.25	\$60,538.19
1619	Richmond East Zone	\$46,464.65	\$28,161.45
3949	Richmond East Zone	\$125,000.00	\$75,760.43
3955	Richmond East Zone	\$84,323.51	\$51,107.09
3996	Richmond East Zone	\$125,000.00	\$75,760.43
4047	Richmond East Zone	\$125,000.00	\$75,760.43
4056	Richmond East Zone	\$125,000.00	\$75,760.43
4079	Richmond East Zone	\$125,000.00	\$75,760.43
4085	Richmond East Zone	\$88,393.25	\$53,573.68
4097	Richmond East Zone	\$61,149.60	\$37,061.76
3995	Richmond South Zone	\$17,113.33	\$10,372.11
4037	Richmond South Zone	\$91,658.67	\$55,552.80

4046	Richmond South Zone	\$119,004.60	\$72,126.72
4067	Richmond South Zone	\$125,000.00	\$75,760.43
4104	Richmond South Zone	\$125,000.00	\$75,760.43
4108	Richmond South Zone	\$125,000.00	\$75,760.43
2738	Richmond/Henrico	\$125,000.00	\$75,760.43
2738	Richmond/Henrico	\$125,000.00	\$75,760.43
3948	Richmond/Henrico	\$250,000.00	\$151,520.86
3948	Richmond/Henrico	\$250,000.00	\$151,520.86
3953	Richmond/Henrico	\$125,000.00	\$75,760.43
3953	Richmond/Henrico	\$125,000.00	\$75,760.43
3954	Richmond/Henrico	\$125,000.00	\$75,760.43
3954	Richmond/Henrico	\$125,000.00	\$75,760.43
3958	Richmond/Henrico	\$36,007.67	\$21,823.65
3958	Richmond/Henrico	\$36,007.67	\$21,823.65
3961	Richmond/Henrico	\$97,128.71	\$58,868.10
3961	Richmond/Henrico	\$97,128.71	\$58,868.10
3962	Richmond/Henrico	\$109,528.12	\$66,383.18
3962	Richmond/Henrico	\$109,528.12	\$66,383.18
3963	Richmond/Henrico	\$79,111.04	\$47,947.89
3963	Richmond/Henrico	\$79,111.04	\$47,947.89
3964	Richmond/Henrico	\$62,456.09	\$37,853.60
3964	Richmond/Henrico	\$62,456.09	\$37,853.60
3965	Richmond/Henrico	\$66,619.82	\$40,377.17
3965	Richmond/Henrico	\$66,619.82	\$40,377.17
3978	Richmond/Henrico	\$250,000.00	\$151,520.86
3978	Richmond/Henrico	\$250,000.00	\$151,520.86
3987	Richmond/Henrico	\$22,120.44	\$13,406.83
3987	Richmond/Henrico	\$22,120.44	\$13,406.83
3988	Richmond/Henrico	\$125,000.00	\$75,760.43
3988	Richmond/Henrico	\$125,000.00	\$75,760.43
3990	Richmond/Henrico	\$88,443.38	\$53,604.07
3990	Richmond/Henrico	\$88,443.38	\$53,604.07
4014	Richmond/Henrico	\$50,263.86	\$30,464.09
4014	Richmond/Henrico	\$50,263.86	\$30,464.09
4019	Richmond/Henrico	\$93,727.96	\$56,806.96
4019	Richmond/Henrico	\$93,727.96	\$56,806.96

4028	Richmond/Henrico	\$35,457.86	\$21,490.42
4028	Richmond/Henrico	\$35,457.86	\$21,490.42
4032	Richmond/Henrico	\$125,000.00	\$75,760.43
4032	Richmond/Henrico	\$125,000.00	\$75,760.43
4033	Richmond/Henrico	\$62,406.87	\$37,823.77
4033	Richmond/Henrico	\$62,406.87	\$37,823.77
4041	Richmond/Henrico	\$67,986.63	\$41,205.57
4041	Richmond/Henrico	\$67,986.63	\$41,205.57
4052	Richmond/Henrico	\$125,000.00	\$75,760.43
4052	Richmond/Henrico	\$125,000.00	\$75,760.43
4057	Richmond/Henrico	\$125,000.00	\$75,760.43
4057	Richmond/Henrico	\$125,000.00	\$75,760.43
4058	Richmond/Henrico	\$92,314.25	\$55,950.14
4058	Richmond/Henrico	\$92,314.25	\$55,950.14
4070	Richmond/Henrico	\$62,107.50	\$37,642.33
4070	Richmond/Henrico	\$62,107.50	\$37,642.33
4074	Richmond/Henrico	\$117,500.54	\$71,215.13
4074	Richmond/Henrico	\$117,500.54	\$71,215.13
4087	Richmond/Henrico	\$40,855.24	\$24,761.68
4087	Richmond/Henrico	\$40,855.24	\$24,761.68
4093	Richmond/Henrico	\$100,013.10	\$60,616.28
4093	Richmond/Henrico	\$100,013.10	\$60,616.28
4099	Richmond/Henrico	\$89,845.89	\$54,454.11
4099	Richmond/Henrico	\$89,845.89	\$54,454.11
4101	Richmond/Henrico	\$125,000.00	\$75,760.43
4101	Richmond/Henrico	\$125,000.00	\$75,760.43
4102	Richmond/Henrico	\$125,000.00	\$75,760.43
4102	Richmond/Henrico	\$125,000.00	\$75,760.43
4118	Richmond/Henrico	\$125,000.00	\$75,760.43
4118	Richmond/Henrico	\$125,000.00	\$75,760.43

Tot. Amount Requested\$7,980,781.76Avg. Amount Requested\$101,022.55Tot. Amount Disbursed\$4,837,019.65Avg. Amount Disbursed\$61,228.10

**PDC:** 17

Company	Zone	Requested	Disbursed
3971	Northern Neck	\$22,338.77	\$13,539.16
3971	Northern Neck	\$22,338.77	\$13,539.16

Tot. Incentives for 2

Tot. Amount Requested\$44,677.54Avg. Amount Requested\$22,338.77Tot. Amount Disbursed\$27,078.32Avg. Amount Disbursed\$13,539.16

**PDC:** 19

Company	Zone	Requested	Disbursed
4018	Chesterfield County - Jeff Davis	\$125,000.00	\$75,760.43
4114	Chesterfield County - Walthall	\$99,884.25	\$60,538.19
3970	Hopewell	\$125,000.00	\$75,760.43
4024	Hopewell	\$250,000.00	\$151,520.86
3602	Petersburg	\$71,623.65	\$43,409.91
3603	Petersburg	\$125,000.00	\$75,760.43
3956	Petersburg	\$125,000.00	\$75,760.43
2754	Prince George	\$250,000.00	\$151,520.86

**Tot. Incentives for** 8

Tot. Amount Requested\$1,171,507.90Avg. Amount Requested\$146,438.49Tot. Amount Disbursed\$710,031.54Avg. Amount Disbursed\$88,753.94

Company	Zone	Requested	Disbursed
131	Accomack/Northampton	\$125,000.00	\$75,760.43
2355	Accomack/Northampton	\$250,000.00	\$151,520.86
3641	Accomack/Northampton	\$69,695.58	\$42,241.34
3973	Accomack/Northampton	\$82,654.93	\$50,095.78
3975	Accomack/Northampton	\$125,000.00	\$75,760.43
3983	Accomack/Northampton	\$83,836.50	\$50,811.91
3989	Accomack/Northampton	\$68,055.88	\$41,247.54
4002	Accomack/Northampton	\$125,000.00	\$75,760.43
4010	Accomack/Northampton	\$16,163.45	\$9,796.40

4034	Accomack/Northampton	\$20,207.75	\$12,247.58
4075	Accomack/Northampton	\$21,023.56	\$12,742.03
4081	Accomack/Northampton	\$15,351.61	\$9,304.36
4088	Accomack/Northampton	\$125,000.00	\$75,760.43
4089	Accomack/Northampton	\$25,042.84	\$15,178.05
4113	Accomack/Northampton	\$125,000.00	\$75,760.43

Tot. Amount Requested\$1,277,032.09Avg. Amount Requested\$85,135.47Tot. Amount Disbursed\$773,988.00Avg. Amount Disbursed\$51,599.20

**PDC:** 23

Company	Zone	Requested	Disbursed
4007	Hampton Roads Center Zone	\$125,000.00	\$75,760.43
4012	Hampton Roads Center Zone	\$125,000.00	\$75,760.43
4013	Hampton Roads Center Zone	\$125,000.00	\$75,760.43
4020	Hampton Roads Center Zone	\$125,000.00	\$75,760.43
4103	Hampton Roads Center Zone	\$85,296.76	\$51,696.95
4107	Hampton Roads Center Zone	\$125,000.00	\$75,760.43
2336	Hampton Urban Zone	\$125,000.00	\$75,760.43
3966	Hampton Urban Zone	\$125,000.00	\$75,760.43
4016	Hampton Urban Zone	\$250,000.00	\$151,520.86
4030	Hampton Urban Zone	\$17,649.16	\$10,696.86
4038	Hampton Urban Zone	\$22,188.30	\$13,447.96
4059	Hampton Urban Zone	\$77,771.25	\$47,135.87
4091	Hampton Urban Zone	\$35,818.50	\$21,709.00
4098	Hampton Urban Zone	\$250,000.00	\$151,520.86
168	James City County	\$250,000.00	\$151,520.86
4055	James City County	\$250,000.00	\$151,520.86
4011	Newport News Mid City	\$40,311.00	\$24,431.83
401	Newport News North Zone	\$47,682.75	\$28,899.72
3999	Newport News North Zone	\$92,231.96	\$55,900.26
3984	Newport News South Zone	\$250,000.00	\$151,520.86
283	Norfolk/Portsmouth	\$250,000.00	\$151,520.86
283	Norfolk/Portsmouth	\$250,000.00	\$151,520.86

2850	Norfolk/Portsmouth	\$125,000.00	\$75,760.43
2850	Norfolk/Portsmouth	\$125,000.00	\$75,760.43
3957	Norfolk/Portsmouth	\$125,000.00	\$75,760.43
3957	Norfolk/Portsmouth	\$125,000.00	\$75,760.43
3960	Norfolk/Portsmouth	\$125,000.00	\$75,760.43
3960	Norfolk/Portsmouth	\$125,000.00	\$75,760.43
3985	Norfolk/Portsmouth	\$125,000.00	\$75,760.43
3985	Norfolk/Portsmouth	\$125,000.00	\$75,760.43
3993	Norfolk/Portsmouth	\$92,124.88	\$55,835.36
3993	Norfolk/Portsmouth	\$92,124.88	\$55,835.36
4022	Norfolk/Portsmouth	\$125,000.00	\$75,760.43
4022	Norfolk/Portsmouth	\$125,000.00	\$75,760.43
4022	Norfolk/Portsmouth	\$125,000.00	\$75,760.43
4022	Norfolk/Portsmouth	\$125,000.00	\$75,760.43
4036	Norfolk/Portsmouth	\$20,040.45	\$12,146.18
4036	Norfolk/Portsmouth	\$20,040.45	\$12,146.18
4048	Norfolk/Portsmouth	\$125,000.00	\$75,760.43
4048	Norfolk/Portsmouth	\$125,000.00	\$75,760.43
4053	Norfolk/Portsmouth	\$125,000.00	\$75,760.43
4053	Norfolk/Portsmouth	\$125,000.00	\$75,760.43
4054	Norfolk/Portsmouth	\$125,000.00	\$75,760.43
4054	Norfolk/Portsmouth	\$125,000.00	\$75,760.43
4063	Norfolk/Portsmouth	\$125,000.00	\$75,760.43
4063	Norfolk/Portsmouth	\$125,000.00	\$75,760.43
4064	Norfolk/Portsmouth	\$6,700.19	\$4,060.87
4064	Norfolk/Portsmouth	\$6,700.19	\$4,060.87
4066	Norfolk/Portsmouth	\$59,292.10	\$35,935.96
4066	Norfolk/Portsmouth	\$59,292.10	\$35,935.96
4068	Norfolk/Portsmouth	\$56,259.00	\$34,097.65
4068	Norfolk/Portsmouth	\$56,259.00	\$34,097.65
4071	Norfolk/Portsmouth	\$32,495.64	\$19,695.07
4071	Norfolk/Portsmouth	\$32,495.64	\$19,695.07
4072	Norfolk/Portsmouth	\$250,000.00	\$151,520.86
4072	Norfolk/Portsmouth	\$250,000.00	\$151,520.86
4100	Norfolk/Portsmouth	\$43,414.84	\$26,313.02
4100	Norfolk/Portsmouth	\$43,414.84	\$26,313.02

4106	Norfolk/Portsmouth	\$250,000.00	\$151,520.86
4106	Norfolk/Portsmouth	\$250,000.00	\$151,520.86
4111	Norfolk/Portsmouth	\$10,107.14	\$6,125.77
4111	Norfolk/Portsmouth	\$10,107.14	\$6,125.77
1378	Suffolk	\$250,000.00	\$151,520.86
2174	Suffolk	\$65,273.22	\$39,561.02
3942	Suffolk	\$82,737.30	\$50,145.71
3946	Suffolk	\$78,963.60	\$47,858.53
3950	Suffolk	\$111,108.00	\$67,340.72
3951	Suffolk	\$17,098.20	\$10,362.94
3952	Suffolk	\$57,925.20	\$35,107.50
3998	Suffolk	\$125,000.00	\$75,760.43
4062	Suffolk	\$68,467.50	\$41,497.02
4086	Suffolk	\$125,000.00	\$75,760.43

 Tot. Amount Requested
 \$8,166,391.17
 Avg. Amount Requested
 \$113,422.10

 Tot. Amount Disbursed
 \$4,949,514.44
 Avg. Amount Disbursed
 \$68,743.26

### **GRAND TOTALS**

**Total Incentives:** 184

 Tot. Amount Requested
 \$20,326,882.84
 Avg. Amount Requested
 \$110,472.19

 Tot. Amount Disbursed
 \$12,319,787.05
 Avg. Amount Disbursed
 \$66,955.36

# Enterprise Zone - Job Creation Grants in 2005

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Company	Zone		Requested	Disbursed
3967	Tazewell		\$1,800.00	\$1,090.95
Tot. Incentive	s for	1		
Tot. Amount	Requested	\$1,800.00	Avg. Amount Requested \$1,800.00	
Tot. Amount	Disbursed	\$1,090.95	Avg. Amount Disbursed \$1,090.95	

# **PDC:** 5

Company	Zone		Req	uested	Disbursed
3706	Roanoke Zone 1		\$6	0,864.00	\$36,888.66
2545	Rocky Mount		\$7	8,328.00	\$47,473.30
Tot. Incentive	s for 2				
Tot. Amount l	Requested \$139,1	2.00 <b>Avg</b>	g. Amount Requested	\$69,596.00	
Tot. Amount l	Disbursed \$84,36	.97 <b>Avg</b>	g. Amount Disbursed	\$42,180.98	

# **PDC:** 11

Company	Zone	Requested	Disbursed
4151	Bedford	\$23,499.00	\$14,242.35
3831	Lynchburg Zone 1	\$3,940.00	\$2,387.97
4044	Lynchburg Zone 2	\$11,400.00	\$6,909.35
Tot. Incentive	s for 3		
Tot. Amount l	<b>Requested</b> \$38,839.00	Avg. Amount Requested \$12,946.33	
Tot. Amount l	<b>Disbursed</b> \$23,539.67	<b>Avg. Amount Disbursed</b> \$7,846.56	

Company	Zone	Requested	Disbursed
92	Danville	\$16,400.00	\$9,939.77
1841	Danville	\$4,000.00	\$2,424.33
3816	Danville	\$58,536.00	\$35,477.70
3979	Danville	\$7,400.00	\$4,485.02
4001	Pittsylvania/Danville	\$7,201.00	\$4,364.41
4001	Pittsylvania/Danville	\$7,201.00	\$4,364.41

2545	Rocky Mount	\$78,328.00	\$47,473.30
Tot. Incentive	es for 7		
Tot. Amount	<b>Requested</b> \$179,066.00	Avg. Amount Requested \$25,580.86	
Tot. Amount	<b>Disbursed</b> \$108,528.94	Avg. Amount Disbursed \$15,504.13	
<b>PDC:</b> 13			
Company	Zone	Requested	Disbursed
3982	Halifax/South Boston	\$16,664.00	\$10,099.77
Tot. Incentive	es for 1		
Tot. Amount	<b>Requested</b> \$16,664.00	Avg. Amount Requested \$16,664.00	
Tot. Amount	<b>Disbursed</b> \$10,099.77	Avg. Amount Disbursed \$10,099.77	
<b>PDC:</b> 15			
Company	Zone	Requested	Disbursed
4023	Richmond South Zone	\$14,938.00	\$9,053.67
4108	Richmond South Zone	\$49,928.00	\$30,260.53
Tot. Incentive	es for 2		
Tot. Amount	<b>Requested</b> \$64,866.00	Avg. Amount Requested \$32,433.00	
Tot. Amount	<b>Disbursed</b> \$39,314.21	<b>Avg. Amount Disbursed</b> \$19,657.10	
<b>PDC:</b> 23			
Company	Zone	Requested	Disbursed
4061	Hampton Roads Center Zone	\$8,672.00	\$5,255.96
4025	Newport News North Zone	\$6,072.00	\$3,680.14
2178	Norfolk/Portsmouth	\$15,510.00	\$9,400.35
2178	Norfolk/Portsmouth	\$15,510.00	\$9,400.35
3610	Suffolk	\$3,936.00	\$2,385.54
Tot. Incentive	es for 5		
Tot. Amount	<b>Requested</b> \$49,700.00	Avg. Amount Requested \$9,940.00	

Avg. Amount Disbursed \$6,024.47

**Tot. Amount Disbursed** \$30,122.35

# **GRAND TOTALS**

**Total Incentives:** 18

Tot. Amount Requested\$389,088.00Avg. Amount Requested\$21,616.00Tot. Amount Disbursed\$235,819.79Avg. Amount Disbursed\$13,101.10

# Enterprise Zone – Job Grants in 2005

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Company	Zone	Requested	Disbursed
1865	Smyth/Washington/Glade Spring/Chilhowie	\$42,540.00	\$25,782.79
1865	Smyth/Washington/Glade Spring/Chilhowie	\$42,540.00	\$25,782.79
2656	Smyth/Washington/Glade Spring/Chilhowie	\$17,055.00	\$10,336.75
2656	Smyth/Washington/Glade Spring/Chilhowie	\$17,055.00	\$10,336.75
3562	Smyth/Washington/Glade Spring/Chilhowie	\$36,770.00	\$22,285.69
3562	Smyth/Washington/Glade Spring/Chilhowie	\$36,770.00	\$22,285.69
Tot. Incentive	es for PDC: 6		
Tot. Amount	Requested \$192,730.00 Avg. Amour	nt Requested \$32,121.67	

Avg. Amount Disbursed \$19,468.41

# **PDC:** 4

**Tot. Amount Disbursed** \$116,810.46

Company	Zone	Requested	Disbursed
311	Northern Neck	\$8,665.00	\$5,251.71
3560	Northern Neck	\$500.00	\$303.04
3561	Northern Neck	\$915.00	\$554.57
Tot. Incentives	s for PDC: 3		
Tot. Amount I	<b>Requested</b> \$10,080.00	Avg. Amount Requested \$3,360.00	
Tot. Amount I	<b>Disbursed</b> \$6,109.32	Avg. Amount Disbursed \$2,036.44	

# **PDC:** 5

Company	Zone	Requested	Disbursed
3521	Roanoke Zone 2	\$6,460.00	\$3,915.30
1387 <b>Tot. Incentives</b>	Rocky Mount s for PDC: 2	\$24,155.00	\$14,639.95
Tot. Amount I	<b>Requested</b> \$30,615.00	Avg. Amount Requested \$15,307.50	
Tot. Amount I	<b>Disbursed</b> \$18,555.24	Avg. Amount Disbursed \$9,277.62	

Company	Zone	Requested	Disbursed
2673	Lynchburg Zone 1	\$915.00	\$554.57
3475	Lynchburg Zone 1	\$2,210.00	\$1,339.44
2291	Lynchburg Zone 2	\$10,625.00	\$6,439.64

Tot. Amount Requested\$13,750.00Avg. Amount Requested\$4,583.33Tot. Amount Disbursed\$8,333.65Avg. Amount Disbursed\$2,777.88

**PDC:** 12

Company	Zone	Requested	Disbursed
1914	Danville	\$69,105.00	\$41,883.40
2691	Danville	\$1,415.00	\$857.61
3558	Henry County/Martinsville Zone 1	\$4,665.00	\$2,827.38
3564	Henry County/Martinsville Zone 1	\$4,185.00	\$2,536.46
1695	Patrick/Stuart	\$1,045.00	\$633.36
3506	Patrick/Stuart	\$10,415.00	\$6,312.36
3544	Patrick/Stuart	\$1,520.00	\$921.25
3545	Patrick/Stuart	\$11,000.00	\$6,666.92
1882	Pittsylvania/Danville	\$100,000.00	\$60,608.34
1882	Pittsylvania/Danville	\$100,000.00	\$60,608.34
2383	Pittsylvania/Danville	\$8,290.00	\$5,024.43
2383	Pittsylvania/Danville	\$8,290.00	\$5,024.43
3522	Pittsylvania/Danville	\$10,535.00	\$6,385.09
3522	Pittsylvania/Danville	\$10,535.00	\$6,385.09
1387	Rocky Mount	\$24,155.00	\$14,639.95
Tot. Incentive	es for PDC: 15		
Tot. Amount	<b>Requested</b> \$365,155.00	Avg. Amount Requested \$24,343.67	

**PDC:** 13

**Tot. Amount Disbursed** \$221,314.40

Company	Zone	Requested	Disbursed
11	Halifax/South Boston	\$7,635.00	\$4,627.45
2618	Halifax/South Boston	\$12,540.00	\$7,600.29
2664	Halifax/South Boston	\$1,125.00	\$681.84
2676	Halifax/South Boston	\$2,500.00	\$1,515.21
2969	Halifax/South Boston	\$100,000.00	\$60,608.34
3533	Halifax/South Boston	\$2,085.00	\$1,263.68
2621	Mecklenburg/Clarksville	\$43,385.00	\$26,294.93
4049	South Hill	\$100,000.00	\$60,608.34

Avg. Amount Disbursed \$14,754.29

Tot. Amount Requested\$269,270.00Avg. Amount Requested\$33,658.75Tot. Amount Disbursed\$163,200.09Avg. Amount Disbursed\$20,400.01

**PDC:** 14

Company	Zone	Requested	Disbursed
2514	Charlotte/Lunenburg/Prince Edward	\$37,625.00	\$22,803.89
2514	Charlotte/Lunenburg/Prince Edward	\$37,625.00	\$22,803.89
2514	Charlotte/Lunenburg/Prince Edward	\$37,625.00	\$22,803.89
3976	Charlotte/Lunenburg/Prince Edward	\$16,000.00	\$9,697.34
3976	Charlotte/Lunenburg/Prince Edward	\$16,000.00	\$9,697.34
3976	Charlotte/Lunenburg/Prince Edward	\$16,000.00	\$9,697.34
311	Lunenburg/Kenbridge/Victoria	\$8,425.00	\$5,106.25
Tot. Incentive	s for PDC: 7		

Avg. Amount Disbursed \$14,658.56

**Tot. Amount Requested** \$169,300.00 **Avg. Amount Requested** \$24,185.71

**PDC:** 15

**Tot. Amount Disbursed** \$102,609.93

Company	Zone	Requested	Disbursed
311	Chesterfield County - Jeff Davis	\$12,560.00	\$7,612.41
2480	Chesterfield County - Jeff Davis	\$7,145.00	\$4,330.47
3543	Chesterfield County - Jeff Davis	\$10,565.00	\$6,403.27
1304	Chesterfield County - Walthall	\$9,810.00	\$5,945.68
1941	Chesterfield County - Walthall	\$61,065.00	\$37,010.49
2480	Chesterfield County - Walthall	\$6,310.00	\$3,824.39
3513	Chesterfield County - Walthall	\$33,160.00	\$20,097.73
1619	Richmond East Zone	\$2,625.00	\$1,590.97
3540	Richmond East Zone	\$960.00	\$581.84
4009	Richmond East Zone	\$11,300.00	\$6,848.74
3502	Richmond South Zone	\$1,460.00	\$884.88
3503	Richmond South Zone	\$2,960.00	\$1,794.01
3504	Richmond South Zone	\$7,950.00	\$4,818.36
3540	Richmond South Zone	\$2,890.00	\$1,751.58
2654	Richmond/Henrico	\$97,510.00	\$59,099.20
2654	Richmond/Henrico	\$97,510.00	\$59,099.20
2698	Richmond/Henrico	\$44,495.00	\$26,967.68
2698	Richmond/Henrico	\$44,495.00	\$26,967.68

Tot. Incentives	s for PDC: 26		
4006	Richmond/Henrico	\$1,290.00	\$781.85
4006	Richmond/Henrico	\$1,290.00	\$781.85
3550	Richmond/Henrico	\$1,280.00	\$775.79
3550	Richmond/Henrico	\$1,280.00	\$775.79
2729	Richmond/Henrico	\$9,110.00	\$5,521.42
2729	Richmond/Henrico	\$9,110.00	\$5,521.42
2715	Richmond/Henrico	\$760.00	\$460.62
2715	Richmond/Henrico	\$760.00	\$460.62

Tot. Amount Requested\$479,650.00Avg. Amount Requested\$18,448.08Tot. Amount Disbursed\$290,707.92Avg. Amount Disbursed\$11,181.07

**PDC:** 17

Company	Zone	Requested	Disbursed
311	Northern Neck	\$8,665.00	\$5,251.71
311	Northern Neck	\$8,665.00	\$5,251.71
3560	Northern Neck	\$500.00	\$303.04
3560	Northern Neck	\$500.00	\$303.04
3561	Northern Neck	\$915.00	\$554.57
3561	Northern Neck	\$915.00	\$554.57
Tot. Incentive	s for PDC: 6		
Tot. Amount	<b>Requested</b> \$20,160.00	Avg. Amount Requested \$3,360.00	
Tot. Amount	<b>Disbursed</b> \$12,218.64	Avg. Amount Disbursed \$2,036.44	

**PDC:** 19

Company	Zone	Requested	Disbursed
311	Chesterfield County - Jeff Davis	\$12,560.00	\$7,612.41
2480	Chesterfield County - Jeff Davis	\$7,145.00	\$4,330.47
3543	Chesterfield County - Jeff Davis	\$10,565.00	\$6,403.27
1304	Chesterfield County - Walthall	\$9,810.00	\$5,945.68
1941	Chesterfield County - Walthall	\$61,065.00	\$37,010.49
2480	Chesterfield County - Walthall	\$6,310.00	\$3,824.39
3513	Chesterfield County - Walthall	\$33,160.00	\$20,097.73
1900	Dinwiddie/Petersburg	\$27,875.00	\$16,894.58
208	Prince George	\$58,120.00	\$35,225.57
2609	Prince George	\$26,010.00	\$15,764.23
3499	Prince George	\$5,960.00	\$3,612.26

4109	Prince George	\$60,500,00	\$36,668,05

Tot. Amount Requested\$319,080.00Avg. Amount Requested\$26,590.00Tot. Amount Disbursed\$193,389.10Avg. Amount Disbursed\$16,115.76

**PDC:** 22

Company	Zone	Requested	Disbursed
2370	Accomack/Northampton	\$1,250.00	\$757.60
2708	Accomack/Northampton	\$11,425.00	\$6,924.50
3969	Accomack/Northampton	\$15,625.00	\$9,470.05
Tot. Incentive	s for PDC: 3		
Tot. Amount l	<b>Requested</b> \$28,300.00	Avg. Amount Requested \$9,433.33	
Tot. Amount l	<b>Disbursed</b> \$17,152.16	<b>Avg. Amount Disbursed</b> \$5,717.39	

**PDC:** 23

Company	Zone	Requested	Disbursed
2190	Chesapeake	\$16,750.00	\$10,151.90
3514	Hampton Roads Center Zone	\$5,940.00	\$3,600.14
4065	Hampton Roads Center Zone	\$15,755.00	\$9,548.84
1450	Hampton Urban Zone	\$75,275.00	\$45,622.93
2694	Hampton Urban Zone	\$9,275.00	\$5,621.42
2745	Hampton Urban Zone	\$3,085.00	\$1,869.77
3532	Hampton Urban Zone	\$2,345.00	\$1,421.27
2634	Newport News Mid City	\$3,255.00	\$1,972.80
2642	Newport News Mid City	\$6,930.00	\$4,200.16
3552	Newport News Mid City	\$1,000.00	\$606.08
2382	Newport News North Zone	\$485.00	\$293.95
1719	Newport News South Zone	\$5,710.00	\$3,460.74
2430	Norfolk/Portsmouth	\$12,690.00	\$7,691.20
2430	Norfolk/Portsmouth	\$12,690.00	\$7,691.20
2643	Norfolk/Portsmouth	\$24,150.00	\$14,636.92
2643	Norfolk/Portsmouth	\$24,150.00	\$14,636.92
2727	Norfolk/Portsmouth	\$10,430.00	\$6,321.45
2727	Norfolk/Portsmouth	\$10,430.00	\$6,321.45
3489	Norfolk/Portsmouth	\$3,710.00	\$2,248.57
3489	Norfolk/Portsmouth	\$3,710.00	\$2,248.57
3997	Norfolk/Portsmouth	\$730.00	\$442.44

3997	Norfolk/Portsmouth	\$730.00	\$442.44
4050	Norfolk/Portsmouth	\$77,855.00	\$47,186.63
4050	Norfolk/Portsmouth	\$77,855.00	\$47,186.63
311	Suffolk	\$9,780.00	\$5,927.50
2644	Suffolk	\$11,585.00	\$7,021.48
2761	Suffolk	\$14,475.00	\$8,773.06
2764	Suffolk	\$6,705.00	\$4,063.79
3537	Suffolk	\$4,000.00	\$2,424.33

Tot. Amount Requested\$451,480.00Avg. Amount Requested\$15,568.28Tot. Amount Disbursed\$273,634.55Avg. Amount Disbursed\$9,435.67

### **GRAND TOTALS**

**Total Incentives:** 84

Tot. Amount Requested\$1,558,190.00Avg. Amount Requested\$18,549.88Tot. Amount Disbursed\$944,393.15Avg. Amount Disbursed\$11,242.78

# Enterprise Zone - General Income Tax Credits in 2005

PDC:	1
rDC:	1

Company	Zone	Requested	Disbursed
1976	Scott County	\$264,202.00	\$264,202.00

**Tot. Incentives for PDC:** 1

Tot. Amount Requested\$264,202.00Avg. Amount Requested\$264,202.00Tot. Amount Disbursed\$264,202.00Avg. Amount Disbursed\$264,202.00

# **PDC:** 4

Company	Zone	Requested	Disbursed
2508	Northern Neck	\$27,291.60	\$27,291.60
269 <b>Tot. Incentives</b>	Pulaski Zone 1 for PDC: 2	\$66,868.20	\$66,868.20
Tot. Amount F	<b>Requested</b> \$94,159.80	Avg. Amount Requested \$47,079.90	
Tot. Amount I	<b>visbursed</b> \$94,159.80	Avg. Amount Disbursed \$47,079.90	

### **PDC:** 5

Company	Zone	Requested	Disbursed
435	Roanoke Zone 2	\$44,195.40	\$44,195.40
2243	Roanoke Zone 2	\$16,531.80	\$16,531.80
3521	Roanoke Zone 2	\$0.00	\$0.00
3506	Rocky Mount	\$84,600.00	\$84,600.00
Tot. Incentives	s for PDC: 4		
Tot. Amount l	<b>Requested</b> \$145,327.20	Avg. Amount Requested \$36,331.80	
Tot. Amount 1	<b>Disbursed</b> \$145,327.20	Avg. Amount Disbursed \$36,331.80	

Company	Zone		Requested Dis	bursed
2672	Staunton		\$4,835.40	4,835.40
3500	Staunton		\$1,095.00	1,095.00
Tot. Incentive	s for PDC:	2		
Tot. Amount	Requested	\$5,930.40	Avg. Amount Requested \$2,965.20	
Tot. Amount	Disbursed	\$5,930.40	Avg. Amount Disbursed \$2,965.20	

**PDC:** 7

Company	Zone		Requested Disbursed
309 <b>Tot. Incentive</b>	Warren	1	\$63,021.00 \$63,021.00
Tot. Amount		\$63,021.00	Avg. Amount Requested \$63,021.00
Tot. Amount	Disbursed	\$63,021.00	Avg. Amount Disbursed \$63,021.00

**PDC:** 11

Company	Zone	Requested	Disbursed
1593	Lynchburg Zone 1	\$6,129.60	\$6,129.60
1763	Lynchburg Zone 1	\$58,846.80	\$58,846.80
2209	Lynchburg Zone 1	\$378.00	\$378.00
2299	Lynchburg Zone 1	\$1,072.80	\$1,072.80
2673	Lynchburg Zone 1	\$10,557.00	\$10,557.00
2679	Lynchburg Zone 1	\$17,508.00	\$17,508.00
3475	Lynchburg Zone 1	\$6.00	\$6.00
3477	Lynchburg Zone 1	\$51.60	\$51.60
3478	Lynchburg Zone 1	\$2,655.60	\$2,655.60
3968	Lynchburg Zone 1	\$3,681.60	\$3,681.60
2291	Lynchburg Zone 2	\$65,208.00	\$65,208.00
Tot. Incentive	es for PDC: 11		
Tot. Amount	<b>Requested</b> \$166,095.00	Avg. Amount Requested \$15,099.55	
Tot. Amount	<b>Disbursed</b> \$166,095.00	Avg. Amount Disbursed \$15,099.55	

Company	Zone	Requested	Disbursed
294	Danville	\$5,708.40	\$5,708.40
2691	Danville	\$4,987.20	\$4,987.20
3473	Danville	\$6,820.20	\$6,820.20
4027	Danville	\$9,901.20	\$9,901.20
146	Henry County/Martinsville Zone 1	\$450,000.00	\$450,000.00
178	Henry County/Martinsville Zone 1	\$58,806.00	\$58,806.00
238	Henry County/Martinsville Zone 1	\$86,428.80	\$86,428.80
419	Henry County/Martinsville Zone 1	\$67,650.60	\$67,650.60
2378	Henry County/Martinsville Zone 1	\$145,659.00	\$145,659.00
2429	Henry County/Martinsville Zone 1	\$980,012.40	\$980,012.40

2383	Pittsylvania/Danville	\$4,785.00	\$4,785.00
2383	Pittsylvania/Danville	\$4,785.00	\$4,785.00
3522	Pittsylvania/Danville	\$0.00	\$0.00
3522	Pittsylvania/Danville	\$0.00	\$0.00
3506	Rocky Mount	\$84,600.00	\$84,600.00

Tot. Amount Requested\$1,910,143.80Avg. Amount Requested\$127,342.92Tot. Amount Disbursed\$1,910,143.80Avg. Amount Disbursed\$127,342.92

# **PDC:** 13

Company	Zone	Requested	Disbursed
2664	Halifax/South Boston	\$1,766.40	\$1,766.40
2735	Halifax/South Boston	\$26,813.40	\$26,813.40
2235	Mecklenburg/South Hill/La Crosse	\$17,220.00	\$17,220.00
4049	South Hill	\$516,000.00	\$516,000.00
Tot. Incentive	s for PDC: 4		
Tot. Amount	<b>Requested</b> \$561,799.80	Avg. Amount Requested \$140,449.95	5
Tot. Amount	<b>Disbursed</b> \$561,799.80	Avg. Amount Disbursed \$140,449.95	5

# **PDC:** 14

Company	Zone	Requested	Disbursed
2514	Charlotte/Lunenburg/Prince	Edward \$17,400.00	\$17,400.00
2514	Charlotte/Lunenburg/Prince	Edward \$17,400.00	\$17,400.00
2514 <b>Tot. Incentive</b>	Charlotte/Lunenburg/Prince s for PDC: 3	Edward \$17,400.00	\$17,400.00
Tot. Amount 1	<b>Requested</b> \$52,200.00	Avg. Amount Requested \$17,400.0	0
Tot. Amount 1	<b>Disbursed</b> \$52,200.00	Avg. Amount Disbursed \$17,400.0	0

Company	Zone	Requested	Disbursed
226	Chesterfield County - Jeff Davis	\$43,294.80	\$43,294.80
436	Chesterfield County - Jeff Davis	\$18,307.80	\$18,307.80
2225	Chesterfield County - Jeff Davis	\$9,876.60	\$9,876.60
3505	Chesterfield County - Jeff Davis	\$1,029.20	\$1,029.20
3543	Chesterfield County - Jeff Davis	\$12,265.80	\$12,265.80
299	Chesterfield County - Walthall	\$12,786.00	\$12,786.00
303	Chesterfield County - Walthall	\$36,000.00	\$36,000.00

3512	Chesterfield County - Walthall	\$14,046.60	\$14,046.60
3513	Chesterfield County - Walthall	\$5,880.00	\$5,880.00
399	Richmond East Zone	\$2,873.40	\$2,873.40
1619	Richmond East Zone	\$1,908.60	\$1,908.60
4026	Richmond East Zone	\$5,711.40	\$5,711.40
308	Richmond South Zone	\$32,535.60	\$32,535.60
2260	Richmond South Zone	\$20,475.60	\$20,475.60
2315	Richmond South Zone	\$4,164.60	\$4,164.60
2766	Richmond South Zone	\$19,428.00	\$19,428.00
3502	Richmond South Zone	\$15,910.80	\$15,910.80
3503	Richmond South Zone	\$4,068.60	\$4,068.60
3504	Richmond South Zone	\$5,064.00	\$5,064.00
3508	Richmond South Zone	\$3,348.98	\$3,348.98
430	Richmond/Henrico	\$1,305.00	\$1,305.00
430	Richmond/Henrico	\$1,305.00	\$1,305.00
2289	Richmond/Henrico	\$5,277.56	\$5,277.56
2289	Richmond/Henrico	\$5,277.56	\$5,277.56
2290	Richmond/Henrico	\$1,576.20	\$1,576.20
2290	Richmond/Henrico	\$1,576.20	\$1,576.20
2411	Richmond/Henrico	\$57,039.60	\$57,039.60
2411	Richmond/Henrico	\$57,039.60	\$57,039.60
2654	Richmond/Henrico	\$274,107.60	\$274,107.60
2654	Richmond/Henrico	\$274,107.60	\$274,107.60
2698	Richmond/Henrico	\$37,033.23	\$37,033.23
2698	Richmond/Henrico	\$37,033.23	\$37,033.23
2703	Richmond/Henrico	\$5,898.00	\$5,898.00
2703	Richmond/Henrico	\$5,898.00	\$5,898.00
3508	Richmond/Henrico	\$3,456.20	\$3,456.20
3508	Richmond/Henrico	\$5,587.16	\$5,587.16
3508	Richmond/Henrico	\$5,587.16	\$5,587.16
3508	Richmond/Henrico	\$3,456.20	\$3,456.20
3510	Richmond/Henrico	\$9,372.60	\$9,372.60
3510	Richmond/Henrico	\$9,372.60	\$9,372.60
T-4 I	a for DDC. 40		

Tot. Amount Requested\$1,070,282.69Avg. Amount Requested\$26,757.07Tot. Amount Disbursed\$1,070,282.69Avg. Amount Disbursed\$26,757.07

**PDC:** 17

Company	Zone	Requested	Disbursed
2508	Northern Neck	\$27,291.60	\$27,291.60
2508	Northern Neck	\$27,291.60	\$27,291.60
Tot. Incentives	s for PDC: 2		
Tot. Amount I	<b>Requested</b> \$54,583.20	Avg. Amount Requested \$27,291.60	
Tot. Amount I	<b>Disbursed</b> \$54,583.20	Avg. Amount Disbursed \$27,291.60	

**PDC:** 19

Company	Zone	Requested	Disbursed
226	Chesterfield County - Jeff Davis	\$43,294.80	\$43,294.80
436	Chesterfield County - Jeff Davis	\$18,307.80	\$18,307.80
2225	Chesterfield County - Jeff Davis	\$9,876.60	\$9,876.60
3505	Chesterfield County - Jeff Davis	\$1,029.20	\$1,029.20
3543	Chesterfield County - Jeff Davis	\$12,265.80	\$12,265.80
299	Chesterfield County - Walthall	\$12,786.00	\$12,786.00
303	Chesterfield County - Walthall	\$36,000.00	\$36,000.00
3512	Chesterfield County - Walthall	\$14,046.60	\$14,046.60
3513	Chesterfield County - Walthall	\$5,880.00	\$5,880.00
1900	Dinwiddie/Petersburg	\$90,540.00	\$90,540.00
383	Petersburg	\$67,530.00	\$67,530.00
2501	Petersburg	\$122,481.60	\$122,481.60
3495	Petersburg	\$738.60	\$738.60
1662	Prince George	\$18,000.60	\$18,000.60
1667	Prince George	\$76,177.20	\$76,177.20
2609	Prince George	\$59,263.20	\$59,263.20
3499	Prince George	\$9,090.00	\$9,090.00
Tot. Incentive	es for PDC: 17		
Tot. Amount	<b>Requested</b> \$597,308.00	Avg. Amount Requested \$35,135.76	
Tot. Amount	<b>Disbursed</b> \$597,308.00	Avg. Amount Disbursed \$35,135.76	

Company	Zone	Requested	Disbursed
263	Accomack/Northampton	\$8,899.20	\$8,899.20
373	Accomack/Northampton	\$37,881.60	\$37,881.60

Tot. Amount Requested\$46,780.80Avg. Amount Requested\$23,390.40Tot. Amount Disbursed\$46,780.80Avg. Amount Disbursed\$23,390.40

Company	Zone	Requested	Disbursed
315	Chesapeake	\$2,652.60	\$2,652.60
1615	Chesapeake	\$342,211.80	\$342,211.80
2376	Chesapeake	\$32,323.80	\$32,323.80
2453	Chesapeake	\$12,720.00	\$12,720.00
229	Hampton Roads Center Zone	\$14,200.80	\$14,200.80
424	Hampton Roads Center Zone	\$61,200.00	\$61,200.00
2463	Hampton Roads Center Zone	\$48,300.00	\$48,300.00
3514	Hampton Roads Center Zone	\$7,064.40	\$7,064.40
3516	Hampton Roads Center Zone	\$3,545.40	\$3,545.40
3517	Hampton Roads Center Zone	\$12,802.80	\$12,802.80
3520	Hampton Roads Center Zone	\$17,255.40	\$17,255.40
334	Hampton Urban Zone	\$7,108.80	\$7,108.80
380	Hampton Urban Zone	\$39,816.36	\$39,816.36
431	Hampton Urban Zone	\$10,059.60	\$10,059.60
1450	Hampton Urban Zone	\$222,810.00	\$222,810.00
1575	Hampton Urban Zone	\$3,450.00	\$3,450.00
2257	Hampton Urban Zone	\$4,350.45	\$4,350.45
2333	Hampton Urban Zone	\$174.00	\$174.00
2732	Hampton Urban Zone	\$5,837.40	\$5,837.40
2732	Hampton Urban Zone	\$4,530.60	\$4,530.60
2732	Hampton Urban Zone	\$3,436.80	\$3,436.80
2381	James City County	\$13,335.00	\$13,335.00
2701	James City County	\$7,547.40	\$7,547.40
433	Newport News Mid City	\$65,295.60	\$65,295.60
1727	Newport News Mid City	\$322,948.20	\$322,948.20
2642	Newport News Mid City	\$1,347.88	\$1,347.88
2681	Newport News Mid City	\$5,577.00	\$5,577.00
2732	Newport News Mid City	\$9,412.80	\$9,412.80
401	Newport News North Zone	\$5,043.00	\$5,043.00
319	Newport News South Zone	\$2,435.40	\$2,435.40
402	Newport News South Zone	\$11,839.80	\$11,839.80
416	Newport News South Zone	\$7,933.20	\$7,933.20

416	Newport News South Zone	\$4,274.40	\$4,274.40
2356	Newport News South Zone	\$98,022.60	\$98,022.60
2450	Newport News South Zone	\$24,823.20	\$24,823.20
2732	Newport News South Zone	\$473.40	\$473.40
270	Norfolk/Portsmouth	\$17,439.60	\$17,439.60
270	Norfolk/Portsmouth	\$17,439.60	\$17,439.60
320	Norfolk/Portsmouth	\$8,797.20	\$8,797.20
320	Norfolk/Portsmouth	\$8,797.20	\$8,797.20
377	Norfolk/Portsmouth	\$86,250.60	\$86,250.60
377	Norfolk/Portsmouth	\$86,250.60	\$86,250.60
405	Norfolk/Portsmouth	\$16,265.61	\$16,265.61
405	Norfolk/Portsmouth	\$16,265.61	\$16,265.61
415	Norfolk/Portsmouth	\$93,006.00	\$93,006.00
415	Norfolk/Portsmouth	\$93,006.00	\$93,006.00
425	Norfolk/Portsmouth	\$63,236.40	\$63,236.40
425	Norfolk/Portsmouth	\$63,236.40	\$63,236.40
438	Norfolk/Portsmouth	\$26,796.60	\$26,796.60
438	Norfolk/Portsmouth	\$26,796.60	\$26,796.60
1590	Norfolk/Portsmouth	\$10,151.40	\$10,151.40
1590	Norfolk/Portsmouth	\$10,151.40	\$10,151.40
1660	Norfolk/Portsmouth	\$13,528.20	\$13,528.20
1660	Norfolk/Portsmouth	\$13,528.20	\$13,528.20
1729	Norfolk/Portsmouth	\$5,994.00	\$5,994.00
1729	Norfolk/Portsmouth	\$5,994.00	\$5,994.00
2178	Norfolk/Portsmouth	\$18,000.00	\$18,000.00
2178	Norfolk/Portsmouth	\$18,000.00	\$18,000.00
2179	Norfolk/Portsmouth	\$3,450.00	\$3,450.00
2179	Norfolk/Portsmouth	\$3,450.00	\$3,450.00
2193	Norfolk/Portsmouth	\$333,674.40	\$333,674.40
2193	Norfolk/Portsmouth	\$333,674.40	\$333,674.40
2344	Norfolk/Portsmouth	\$15,666.00	\$15,666.00
2344	Norfolk/Portsmouth	\$15,666.00	\$15,666.00
2389	Norfolk/Portsmouth	\$5,363.40	\$5,363.40
2389	Norfolk/Portsmouth	\$5,363.40	\$5,363.40
2430	Norfolk/Portsmouth	\$17,515.20	\$17,515.20
2430	Norfolk/Portsmouth	\$17,515.20	\$17,515.20
2693	Norfolk/Portsmouth	\$8,199.00	\$8,199.00
2693	Norfolk/Portsmouth	\$8,199.00	\$8,199.00
3481	Norfolk/Portsmouth	\$14,070.00	\$14,070.00

3481	Norfolk/Portsmouth	\$14,070.00	\$14,070.00			
3483	Norfolk/Portsmouth	\$19,906.20	\$19,906.20			
3483	Norfolk/Portsmouth	\$19,906.20	\$19,906.20			
3485	Norfolk/Portsmouth	\$6,000.00	\$6,000.00			
3485	Norfolk/Portsmouth	\$6,000.00	\$6,000.00			
3486	Norfolk/Portsmouth	\$36,225.00	\$36,225.00			
3486	Norfolk/Portsmouth	\$36,225.00	\$36,225.00			
3487	Norfolk/Portsmouth	\$558.60	\$558.60			
3487	Norfolk/Portsmouth	\$558.60	\$558.60			
3490	Norfolk/Portsmouth	\$3,960.60	\$3,960.60			
3490	Norfolk/Portsmouth	\$3,960.60	\$3,960.60			
3491	Norfolk/Portsmouth	\$16,627.80	\$16,627.80			
3491	Norfolk/Portsmouth	\$16,627.80	\$16,627.80			
3751	Norfolk/Portsmouth	\$1,981.80	\$1,981.80			
3751	Norfolk/Portsmouth	\$1,981.80	\$1,981.80			
4119	Norfolk/Portsmouth	\$11,050.80	\$11,050.80			
4119	Norfolk/Portsmouth	\$11,050.80	\$11,050.80			
257	Suffolk	\$2,554.80	\$2,554.80			
1602	Suffolk	\$4,033.80	\$4,033.80			
2313	Suffolk	\$31,436.40	\$31,436.40			
2329	Suffolk	\$216,429.00	\$216,429.00			
2360	Suffolk	\$37,883.40	\$37,883.40			
2761	Suffolk	\$600.00	\$600.00			
4082	Suffolk	\$60.00	\$60.00			
Tot Incentive	Tot Incentives for PDC: 05					

Tot. Amount Requested\$3,436,586.11Avg. Amount Requested\$36,174.59Tot. Amount Disbursed\$3,436,586.11Avg. Amount Disbursed\$36,174.59

#### **GRAND TOTALS**

**Total Incentives:** 147

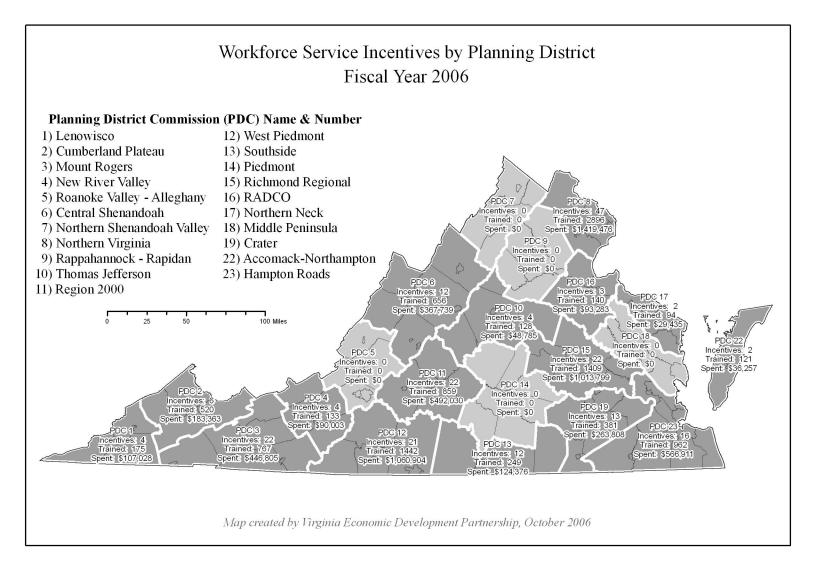
Tot. Amount Requested\$6,881,797.23Avg. Amount Requested\$46,814.95Tot. Amount Disbursed\$6,881,797.23Avg. Amount Disbursed\$46,814.95

#### Workforce Services Virginia Jobs Investment Program

The Workforce Services Virginia Jobs Investment Program (WSVJIP), managed by the Department of Business Assistance pursuant to §2.2-902.A.1 of the *Code of Virginia*, has been a cornerstone of Virginia's economic development efforts for 40 years, helping to recruit new businesses and encouraging existing businesses to expand. The program reduces the human resource development costs of new and expanding companies that are creating jobs. WSVJIP offers services such as "Train the Trainer," recruiting assistance, electronic media support, and funding.

In order to qualify, companies must be for-profit and paying at least \$8/hour in one of five business sectors: manufacturing, distribution centers, corporate headquarters for companies with multiple facilities, call centers, and information technology services for businesses. Companies with 250 employees or less must make a minimum capital investment of \$100,000 and create at least 5 new full-time jobs. Companies with over 250 employees must make a minimum capital investment of \$1,000,000 and create at least 25 new full-time jobs. These larger companies must generate at least 50% revenue from outside of Virginia and the project must be in competition with at least one other state or country. In order to qualify for retraining assistance, companies must have a minimum new capital investment of \$500,000 as the catalyst for the project and at least 10 full-time employees requiring a skills upgrade.

In FY06, WSVJIP assisted 575 companies, and provided funding to 249 firms involving 13,252 jobs. Jobs funded had an average wage of \$17.67 per hour or \$36,754 annually, which generated approximately \$1,770 per job in annual state tax revenues. The program's goal is to recover the Commonwealth's investment within one year, through income and sales taxes paid by each new job created. With an average reimbursement rate of \$577 per job, the program's return on investment was achieved in less than 4 months. This economic development incentive is performance based, and no funding is expended until the capital investment has been made and the jobs are created by the company.



# All Workforce Services Incentives

## **PDC:** 1

Company	Type	FY 2006 Trained	FY 2006 Spent
426	Expansion	55	\$33,157.30
1368	Expansion	23	\$14,407.43
4120	New	78	\$40,463.28
3783	WIA	19	\$19,000.00

**Total Incentives for PDC:** 4

**Total FY 2006** 175 **Avg. FY 2006 Trained:** 44

**Total FY 2006 Spent:** \$107,028.01 **Avg. FY 2006 Spent:** \$26,757.00

**PDC:** 2

Company	Type	FY 2006 Trained	FY 2006 Spent
2575	New	78	\$47,404.50
3843	New	35	\$20,444.55
1194	Retraining	190	\$44,870.40
3789	Sm. Bus.	6	\$3,702.66
4121	Sm. Bus.	21	\$11,808.93
1194	WIA	190	\$55,132.30

**Total Incentives for PDC:** 6

**Total FY 2006** 520 **Avg. FY 2006 Trained:** 87

**Total FY 2006 Spent:** \$183,363.34 **Avg. FY 2006 Spent:** \$30,560.56

**PDC:** 3

Company	Type	FY 2006 Trained	FY 2006 Spent
1373	Expansion	22	\$20,207.44
1494	Expansion	0	\$675.00
2494	Expansion	40	\$33,067.79
2623	Expansion	40	\$24,016.80
2805	Expansion	33	\$28,439.79
3713	Expansion	104	\$64,644.32
1983	New	37	\$29,629,60

2509	New	24	\$19,874.40
2836	New	85	\$42,846.80
3901	New	27	\$13,599.90
3940	New	42	\$25,778.34
1975	Retraining	72	\$30,088.08
1980	Sm. Bus.	22	\$11,189.20
2656	Sm. Bus.	12	\$7,203.60
2858	Sm. Bus.	6	\$3,293.88
2966	Sm. Bus.	6	\$3,634.56
2980	Sm. Bus.	12	\$8,319.96
3710	Sm. Bus.	31	\$16,380.40
4122	WIA	45	\$19,962.90
4123	WIA	76	\$17,973.24
4124	WIA	1	\$1,301.25
4125	WIA	30	\$24,677.40

**Total FY 2006** 767 **Avg. FY 2006 Trained:** 35

**Total FY 2006 Spent:** \$446,804.65 **Avg. FY 2006 Spent:** \$20,309.30

**PDC:** 4

Company	Type	FY 2006 Trained	FY 2006 Spent
1265	Expansion	10	\$10,345.90
3013	New	84	\$61,002.48
209	Sm. Bus.	22	\$13,509.10
3717	WIA	17	\$5,145.05

**Total Incentives for PDC:** 4

**Total FY 2006** 133 **Avg. FY 2006 Trained:** 33

**Total FY 2006 Spent:** \$90,002.53 **Avg. FY 2006 Spent:** \$22,500.63

**PDC:** 5

Company	Type	FY 2006 Trained	FY 2006 Spent
1435	Expansion	41	\$29,100.16
2498	Expansion	20	\$17,128.40
4126	Expansion	53	\$53,055.12
4128	Expansion	250	\$150,582.50
1743	New	108	\$65,350.00
2339	New	48	\$29,358.24

2963	New	188	\$120,825.26
3794	New	239	\$170,089.13
4	Retraining	250	\$80,572.50
1435	Retraining	25	\$10,100.00
4127	Retraining	11	\$4,376.46
1532	Sm. Bus.	65	\$45,925.10
3729	Sm. Bus.	37	\$28,702.95
3825	Sm. Bus.	10	\$8,500.00
4129	WIA	64	\$9,482.24

**Total FY 2006** 1409 **Avg. FY 2006 Trained:** 94

**Total FY 2006 Spent:** \$823,148.06 **Avg. FY 2006 Spent:** \$54,876.54

**PDC:** 6

Company	Type	FY 2006 Trained	FY 2006 Spent
1796	Expansion	31	\$21,700.00
2557	Expansion	67	\$47,447.39
4130	Expansion	41	\$28,700.00
3890	New	80	\$37,546.40
133	Retraining	25	\$25,000.00
1503	Retraining	228	\$84,227.76
4133	Retraining	50	\$21,360.00
3768	Sm. Bus.	16	\$11,401.28
3852	Sm. Bus.	37	\$26,245.58
3865	Sm. Bus.	12	\$9,601.08
4131	Sm. Bus.	58	\$46,456.26
4132	Sm. Bus.	11	\$8,053.65

**Total Incentives for PDC:** 12

**Total FY 2006** 656 **Avg. FY 2006 Trained:** 55

**Total FY 2006 Spent:** \$367,739.40 **Avg. FY 2006 Spent:** \$30,644.95

**PDC:** 7

Company	Type	FY 2006 Trained	FY 2006 Spent
4134	New	302	\$181,200.00
79	Retraining	70	\$28,000.00
3016	Retraining	0	\$250.00
4135	Retraining	21	\$12,143.46

1815	Sm. Bus.	5	\$4,071.95
2833	Sm. Bus.	12	\$7,450.96
3755	Sm. Bus.	20	\$14,015.40
3829	Sm. Bus.	8	\$5,600.00
4136	Sm. Bus.	61	\$36,669.54

**Total FY 2006** 499 **Avg. FY 2006 Trained:** 55

**Total FY 2006 Spent:** \$289,401.31 **Avg. FY 2006 Spent:** \$32,155.70

**PDC:** 8

Company	Type	FY 2006 Trained	FY 2006 Spent
1884	Expansion	272	\$108,800.00
1974	Expansion	482	\$207,240.72
2574	Expansion	44	\$23,580.92
2575	Expansion	96	\$48,480.00
2838	Expansion	40	\$20,000.00
2861	Expansion	43	\$21,625.99
2988	Expansion	182	\$100,176.44
3017	Expansion	425	\$179,252.25
3711	Expansion	233	\$93,666.00
3747	Expansion	30	\$16,200.00
3858	Expansion	40	\$22,746.40
1811	New	42	\$21,000.00
2516	New	61	\$48,800.00
1830	Sm. Bus.	10	\$6,530.00
2781	Sm. Bus.	5	\$3,677.50
2959	Sm. Bus.	6	\$3,444.54
2964	Sm. Bus.	9	\$6,030.00
2977	Sm. Bus.	8	\$4,740.00
2995	Sm. Bus.	40	\$23,453.60
3001	Sm. Bus.	5	\$2,500.00
3010	Sm. Bus.	6	\$3,319.98
3728	Sm. Bus.	68	\$42,345.64
3730	Sm. Bus.	25	\$12,500.00
3738	Sm. Bus.	50	\$26,206.50
3740	Sm. Bus.	23	\$10,649.00
3763	Sm. Bus.	26	\$16,124.16
3765	Sm. Bus.	18	\$10,535.94
3772	Sm. Bus.	17	\$8,882.50
3776	Sm. Bus.	20	\$15,200.00

3781	Sm. Bus.	12	\$8,561.52
3792	Sm. Bus.	18	\$9,402.84
3799	Sm. Bus.	8	\$5,600.00
3800	Sm. Bus.	4	\$3,100.00
3803	Sm. Bus.	18	\$14,099.94
3813	Sm. Bus.	25	\$14,502.25
3815	Sm. Bus.	5	\$2,725.00
3817	Sm. Bus.	8	\$6,866.64
3824	Sm. Bus.	90	\$49,500.40
3840	Sm. Bus.	46	\$28,092.66
3877	Sm. Bus.	6	\$3,300.00
4137	Sm. Bus.	7	\$3,679.69
4139	Sm. Bus.	11	\$8,726.63
4140	Sm. Bus.	19	\$10,450.00
4141	Sm. Bus.	203	\$122,451.63
4142	Sm. Bus.	19	\$10,189.70
4138	WIA	52	\$7,704.32
4143	WIA	19	\$2,815.04

**Total FY 2006** 2896 **Avg. FY 2006 Trained:** 62

**Total FY 2006 Spent:** \$1,419,476.34 **Avg. FY 2006 Spent:** \$30,201.62

**PDC:** 9

Company	Type	FY 2006 Trained	FY 2006 Spent
1305	Expansion	12	\$7,058.52
3933	Expansion	170	\$102,000.00
2872	New	27	\$13,578.03
2519	Sm. Bus.	6	\$3,049.02
2782	Sm. Bus.	16	\$8,133.92
2958	Sm. Bus.	14	\$10,000.06
3878	Sm. Bus.	21	\$10,590.93
4144	Sm. Bus.	21	\$10,532.34

**Total Incentives for PDC:** 8

**Total FY 2006** 287 **Avg. FY 2006 Trained:** 36

**Total FY 2006 Spent:** \$164,942.82 **Avg. FY 2006 Spent:** \$20,617.85

**PDC:** 10

Company	Type	FY 2006 Trained	FY 2006 Spent
168	New	50	\$28,500.00
4145	Sm. Bus.	4	\$4,033.32
4146	Sm. Bus.	15	\$7,510.05
4147	WIA	59	\$8,741.44

**Total FY 2006** 128 **Avg. FY 2006 Trained:** 32

**Total FY 2006 Spent:** \$48,784.81 **Avg. FY 2006 Spent:** \$12,196.20

**PDC:** 11

Company	Type	FY 2006 Trained	FY 2006 Spent
24	Expansion	45	\$41,295.15
35	Expansion	63	\$52,739.82
71	Expansion	46	\$46,000.00
2553	Expansion	32	\$25,584.64
4148	Expansion	0	\$250.00
1960	New	70	\$35,000.00
2780	New	80	\$48,009.60
3736	Sm. Bus.	0	\$250.00
3742	Sm. Bus.	50	\$30,000.00
3743	Sm. Bus.	7	\$4,200.00
3780	Sm. Bus.	17	\$11,795.28
3831	Sm. Bus.	14	\$9,669.66
3832	Sm. Bus.	29	\$17,172.93
3845	Sm. Bus.	0	\$250.00
3882	Sm. Bus.	7	\$4,200.00
4149	Sm. Bus.	5	\$2,595.85
4151	Sm. Bus.	10	\$6,002.20
4152	Sm. Bus.	15	\$9,000.00
2555	WIA	132	\$53,214.48
2749	WIA	23	\$9,200.00
3922	WIA	89	\$35,600.00
4150	WIA	125	\$50,000.00

**Total FY 2006** 859 **Avg. FY 2006 Trained:** 39

**Total FY 2006 Spent:** \$492,029.61 **Avg. FY 2006 Spent:** \$22,364.98

**PDC:** 12

Company	Type	FY 2006 Trained	FY 2006 Spent
92	Expansion	44	\$26,386.80
1295	Expansion	23	\$13,965.60
1773	Expansion	7	\$3,902.71
1841	Expansion	22	\$14,315.62
1914	New	17	\$12,365.46
2780	New	199	\$119,403.07
2789	New	357	\$203,775.60
2793	New	156	\$156,402.48
3721	New	58	\$58,572.46
3816	New	42	\$25,337.76
4156	New	50	\$31,950.00
1773	Retraining	34	\$15,759.00
238	Sm. Bus.	13	\$7,899.06
1812	Sm. Bus.	10	\$10,095.00
2675	Sm. Bus.	16	\$9,592.00
3837	Sm. Bus.	24	\$14,229.98
3868	Sm. Bus.	19	\$9,658.27
4153	Sm. Bus.	12	\$7,376.44
4154	Sm. Bus.	30	\$15,150.00
4155	Sm. Bus.	9	\$4,763.61
25	WIA	300	\$300,003.00

**Total Incentives for PDC:** 21

**Total FY 2006** 1442 **Avg. FY 2006 Trained:** 69

**Total FY 2006 Spent:** \$1,060,903.92 **Avg. FY 2006 Spent:** \$50,519.23

**PDC:** 13

Company	Type	FY 2006 Trained	FY 2006 Spent
180	Expansion	25	\$12,507.25
2777	Expansion	20	\$12,285.00
4157	Expansion	70	\$36,342.00
4158	New	14	\$7,094.22

2618	Sm. Bus.	5	\$3,021.95
2883	Sm. Bus.	20	\$12,385.00
2993	Sm. Bus.	2	\$1,187.50
3859	Sm. Bus.	20	\$12,300.00
4160	Sm. Bus.	16	\$8,236.80
1531	WIA	24	\$4,800.00
3853	WIA	25	\$10,016.75
4159	WIA	8	\$4,200.00

**Total FY 2006** 249 **Avg. FY 2006 Trained:** 21

**Total FY 2006 Spent:** \$124,376.47 **Avg. FY 2006 Spent:** \$10,364.71

**PDC:** 14

Company	Type	FY 2006 Trained	FY 2006 Spent
3761	Expansion	16	\$8,026.72
2515	Sm. Bus.	27	\$20,694.96
2624	Sm. Bus.	8	\$4,853.36
2876	Sm. Bus.	30	\$21,792.60
4161	WIA	44	\$6,519.04

**Total Incentives for PDC:** 5

**Total FY 2006** 125 **Avg. FY 2006 Trained:** 25

**Total FY 2006 Spent:** \$61,886.68 **Avg. FY 2006 Spent:** \$12,377.34

**PDC:** 15

Company	Type	FY 2006 Trained	FY 2006 Spent
1538	Expansion	743	\$669,316.69
4165	Expansion	56	\$33,911.92
4169	Expansion	46	\$47,664.28
1941	New	16	\$8,156.64
3885	New	32	\$19,402.56
4168	New	32	\$22,782.40
4170	New	36	\$18,300.00
4173	New	7	\$5,600.00
2224	Retraining	100	\$40,100.00
4162	Retraining	70	\$19,464.20
4163	Retraining	40	\$14,000.00
4171	Retraining	43	\$20,640.00

4172	Retraining	33	\$13,125.09
1647	Sm. Bus.	18	\$9,000.00
2598	Sm. Bus.	38	\$28,944.60
3003	Sm. Bus.	8	\$4,024.96
3005	Sm. Bus.	25	\$17,583.25
3750	Sm. Bus.	5	\$4,000.00
3753	Sm. Bus.	5	\$4,000.00
4167	Sm. Bus.	14	\$7,560.00
4164	WIA	31	\$4,592.96
4166	WIA	11	\$1,629.76

**Total FY 2006** 1409 **Avg. FY 2006 Trained:** 64

**Total FY 2006 Spent:** \$1,013,799.31 **Avg. FY 2006 Spent:** \$46,081.79

**PDC:** 16

Company	Type	FY 2006 Trained	FY 2006 Spent
3827	Expansion	119	\$83,349.98
2338	Sm. Bus.	7	\$4,200.00
3795	WIA	14	\$5,733.28

**Total Incentives for PDC:** 3

**Total FY 2006** 140 **Avg. FY 2006 Trained:** 47

**Total FY 2006 Spent:** \$93,283.26 **Avg. FY 2006 Spent:** \$31,094.42

**PDC:** 17

Company	Type	FY 2006 Trained	FY 2006 Spent
2508	Expansion	44	\$22,027.28
4174	WIA	50	\$7,408.00

**Total Incentives for PDC:** 2

**Total FY 2006** 94 **Avg. FY 2006 Trained:** 47

**Total FY 2006 Spent:** \$29,435.28 **Avg. FY 2006 Spent:** \$14,717.64

**PDC:** 19

 Company
 Type
 FY 2006 Trained
 FY 2006 Spent

 1764
 Expansion
 48
 \$110,400.00

2870	Expansion	12	\$6,099.96
1900	New	6	\$4,755.90
4175	New	25	\$20,064.50
4176	New	90	\$45,856.80
3760	Retraining	92	\$11,500.00
1954	Sm. Bus.	20	\$8,452.00
2834	Sm. Bus.	19	\$11,590.00
3764	Sm. Bus.	25	\$15,435.50
3769	Sm. Bus.	10	\$6,160.00
3862	Sm. Bus.	8	\$5,573.36
3866	Sm. Bus.	18	\$13,080.06
3876	Sm. Bus.	8	\$4,840.00

**Total FY 2006** 381 **Avg. FY 2006 Trained:** 29

**Total FY 2006 Spent:** \$263,808.08 **Avg. FY 2006 Spent:** \$20,292.93

**PDC:** 22

Company	Type	FY 2006 Trained	FY 2006 Spent
4177	Expansion	6	\$4,750.02
131	Retraining	115	\$31,506.55

**Total Incentives for PDC:** 2

**Total FY 2006** 121 **Avg. FY 2006 Trained:** 61

**Total FY 2006 Spent:** \$36,256.57 **Avg. FY 2006 Spent:** \$18,128.29

**PDC:** 23

Company	Type	FY 2006 Trained	FY 2006 Spent
283	Expansion	0	\$300.00
1385	Expansion	74	\$76,264.40
1675	Expansion	15	\$9,923.85
1872	Expansion	273	\$165,165.00
3002	Expansion	75	\$40,371.75
3881	Expansion	148	\$74,414.40
149	New	146	\$73,021.90
2511	New	16	\$13,367.52
4178	New	65	\$35,224.80
4180	New	33	\$27,761.25
2591	Sm. Bus.	5	\$2,537.60

2712	Sm. Bus.	34	\$20,808.34
3791	Sm. Bus.	5	\$3,250.00
3819	Sm. Bus.	22	\$13,632.52
3848	Sm. Bus.	6	\$4,200.00
4179	WIA	45	\$6,667.20

**Total FY 2006** 962 **Avg. FY 2006 Trained:** 60

**Total FY 2006 Spent:** \$566,910.53 **Avg. FY 2006 Spent:** \$35,431.91

#### **GRAND TOTALS**

**Total Incentives for All** 249

**Total FY 2006** 13252 **Avg FY 2006 Trained:** 53

**Total FY 2006 Spent:** \$7,683,380.98 **Avg FY 2006 Spent:** \$30,856.95

# Expansion Workforce Services Incentives - FY 2006

## Source: Department of Business Assistance

#### **PDC**: 1

Company	Type	FY 2006 Trained	FY 2006 Spent
426	Expansion	55	\$33,157.30
1368	Expansion	23	\$14.407.43

**Total Incentives for PDC:** 2

**Total FY 2006** 78 **Avg. FY 2006 Trained:** 39

**Total FY 2006 Spent:** \$47,564.73 **Avg FY 2006 Spent:** \$23,782.37

#### **PDC:** 3

Company	Type	FY 2006 Trained	FY 2006 Spent
1373	Expansion	22	\$20,207.44
1494	Expansion	0	\$675.00
2494	Expansion	40	\$33,067.79
2623	Expansion	40	\$24,016.80
2805	Expansion	33	\$28,439.79
3713	Expansion	104	\$64,644.32

**Total Incentives for PDC:** 6

**Total FY 2006** 239 **Avg. FY 2006 Trained:** 40

**Total FY 2006 Spent:** \$171,051.14 **Avg FY 2006 Spent:** \$28,508.52

**PDC:** 4

 Company
 Type
 FY 2006 Trained
 FY 2006 Spent

 1265
 Expansion
 10
 \$10,345.90

**Total Incentives for PDC:** 1

**Total FY 2006** 10 **Avg. FY 2006 Trained:** 10

**Total FY 2006 Spent:** \$10,345.90 **Avg FY 2006 Spent:** \$10,345.90

**PDC:** 5

Company	Type	FY 2006 Trained	FY 2006 Spent
1435	Expansion	41	\$29,100.16
2498	Expansion	20	\$17,128.40
4126	Expansion	53	\$53,055.12
4128	Expansion	250	\$150,582.50

**Total Incentives for PDC:** 4

**Total FY 2006** 364 **Avg. FY 2006 Trained:** 91

**Total FY 2006 Spent:** \$249,866.18 **Avg FY 2006 Spent:** \$62,466.55

**PDC:** 6

Company	Type	FY 2006 Trained	FY 2006 Spent
1796	Expansion	31	\$21,700.00
2557	Expansion	67	\$47,447.39
4130	Expansion	41	\$28,700.00

**Total Incentives for PDC:** 3

**Total FY 2006** 139 **Avg. FY 2006 Trained:** 46

**Total FY 2006 Spent:** \$97,847.39 **Avg FY 2006 Spent:** \$32,615.80

**PDC:** 8

Company	Type	FY 2006 Trained	FY 2006 Spent
1884	Expansion	272	\$108,800.00
1974	Expansion	482	\$207,240.72
2574	Expansion	44	\$23,580.92
2575	Expansion	96	\$48,480.00
2838	Expansion	40	\$20,000.00
2861	Expansion	43	\$21,625.99
2988	Expansion	182	\$100,176.44
3017	Expansion	425	\$179,252.25
3711	Expansion	233	\$93,666.00
3747	Expansion	30	\$16,200.00
3858	Expansion	40	\$22,746.40

**Total FY 2006** 1887 **Avg. FY 2006 Trained:** 172

**Total FY 2006 Spent:** \$841,768.72 **Avg FY 2006 Spent:** \$76,524.43

**PDC:** 9

Company	Type	FY 2006 Trained	FY 2006 Spent
1305	Expansion	12	\$7,058.52
3933	Expansion	170	\$102,000.00

**Total Incentives for PDC:** 2

**Total FY 2006** 182 **Avg. FY 2006 Trained:** 91

**Total FY 2006 Spent:** \$109,058.52 **Avg FY 2006 Spent:** \$54,529.26

**PDC:** 11

Company	Type	FY 2006 Trained	FY 2006 Spent
24	Expansion	45	\$41,295.15
35	Expansion	63	\$52,739.82
71	Expansion	46	\$46,000.00
2553	Expansion	32	\$25,584.64
4148	Expansion	0	\$250.00

**Total Incentives for PDC:** 5

**Total FY 2006** 186 **Avg. FY 2006 Trained:** 37

**Total FY 2006 Spent:** \$165,869.61 **Avg FY 2006 Spent:** \$33,173.92

**PDC:** 12

Company	Type	FY 2006 Trained	FY 2006 Spent
92	Expansion	44	\$26,386.80
1295	Expansion	23	\$13,965.60
1773	Expansion	7	\$3,902.71
1841	Expansion	22	\$14,315.62

**Total FY 2006** 96 **Avg. FY 2006 Trained:** 24

**Total FY 2006 Spent:** \$58,570.73 **Avg FY 2006 Spent:** \$14,642.68

**PDC:** 13

Company	Type	FY 2006 Trained	FY 2006 Spent
180	Expansion	25	\$12,507.25
2777	Expansion	20	\$12,285.00
4157	Expansion	70	\$36,342.00

**Total Incentives for PDC:** 3

**Total FY 2006** 115 **Avg. FY 2006 Trained:** 38

**Total FY 2006 Spent:** \$61,134.25 **Avg FY 2006 Spent:** \$20,378.08

**PDC:** 14

 Company
 Type
 FY 2006 Trained
 FY 2006 Spent

 3761
 Expansion
 16
 \$8,026.72

**Total Incentives for PDC:** 1

**Total FY 2006** 16 **Avg. FY 2006 Trained:** 16

**Total FY 2006 Spent:** \$8,026.72 **Avg FY 2006 Spent:** \$8,026.72

**PDC:** 15

Company	Type	FY 2006 Trained	FY 2006 Spent
1538	Expansion	743	\$669,316.69
4165	Expansion	56	\$33,911.92
4169	Expansion	46	\$47,664.28

**Total Incentives for PDC:** 3

**Total FY 2006** 845 **Avg. FY 2006 Trained:** 282

**Total FY 2006 Spent:** \$750,892.89 **Avg FY 2006 Spent:** \$250,297.63

**PDC:** 16

 Company
 Type
 FY 2006 Trained
 FY 2006 Spent

 3827
 Expansion
 119
 \$83,349.98

**Total Incentives for PDC:** 1

**Total FY 2006** 119 **Avg. FY 2006 Trained:** 119

**Total FY 2006 Spent:** \$83,349.98 **Avg FY 2006 Spent:** \$83,349.98

**PDC:** 17

 Company
 Type
 FY 2006 Trained
 FY 2006 Spent

 2508
 Expansion
 44
 \$22,027.28

**Total Incentives for PDC:** 1

**Total FY 2006** 44 **Avg. FY 2006 Trained:** 44

**Total FY 2006 Spent:** \$22,027.28 **Avg FY 2006 Spent:** \$22,027.28

**PDC:** 19

 Company
 Type
 FY 2006 Trained
 FY 2006 Spent

 1764
 Expansion
 48
 \$110,400.00

 2870
 Expansion
 12
 \$6,099.96

**Total Incentives for PDC:** 2

**Total FY 2006** 60 **Avg. FY 2006 Trained:** 30

**Total FY 2006 Spent:** \$116,499.96 **Avg FY 2006 Spent:** \$58,249.98

**PDC:** 22

 Company
 Type
 FY 2006 Trained
 FY 2006 Spent

 4177
 Expansion
 6
 \$4,750.02

**Total FY 2006** 6 **Avg. FY 2006 Trained:** 6

**Total FY 2006 Spent:** \$4,750.02 **Avg FY 2006 Spent:** \$4,750.02

**PDC:** 23

Company	Type	FY 2006 Trained	FY 2006 Spent
283	Expansion	0	\$300.00
1385	Expansion	74	\$76,264.40
1675	Expansion	15	\$9,923.85
1872	Expansion	273	\$165,165.00
3002	Expansion	75	\$40,371.75
3881	Expansion	148	\$74,414.40

**Total Incentives for PDC:** 6

**Total FY 2006** 585 **Avg. FY 2006 Trained:** 98

**Total FY 2006 Spent:** \$366,439.40 **Avg FY 2006 Spent:** \$61,073.23

## **GRAND TOTALS**

**Total Incentives for All** 56

**Total FY 2006** 4971 **Avg FY 2006 Trained:** 89

**Total FY 2006 Spent:** \$3,165,063.42 **Avg FY 2006 Spent:** \$56,518.99

# New Workforce Services Incentives - FY 2006

## Source: Department of Business Assistance

**PDC**: 1

Company	Type	FY 2006 Trained	FY 2006 Spent
4120	New	78	\$40,463.28

**Total Incentives for PDC:** 1

**Total FY 2006** 78 **Avg. FY 2006 Trained:** 78

**Total FY 2006 Spent:** \$40,463.28 **Avg FY 2006 Spent:** \$40,463.28

**PDC:** 2

Company	Type	FY 2006 Trained	FY 2006 Spent
2575	New	78	\$47,404.50
3843	New	35	\$20,444.55

**Total Incentives for PDC:** 2

**Total FY 2006** 113 **Avg. FY 2006 Trained:** 57

**Total FY 2006 Spent:** \$67,849.05 **Avg FY 2006 Spent:** \$33,924.53

**PDC:** 3

Company	Type	FY 2006 Trained	FY 2006 Spent
1983	New	37	\$29,629.60
2509	New	24	\$19,874.40
2836	New	85	\$42,846.80
3901	New	27	\$13,599.90
3940	New	42	\$25,778.34

**Total Incentives for PDC:** 5

**Total FY 2006** 215 **Avg. FY 2006 Trained:** 43

**Total FY 2006 Spent:** \$131,729.04 **Avg FY 2006 Spent:** \$26,345.81

**PDC:** 4

 Company
 Type
 FY 2006 Trained
 FY 2006 Spent

 3013
 New
 84
 \$61,002.48

**Total Incentives for PDC:** 1

**Total FY 2006** 84 **Avg. FY 2006 Trained:** 84

**Total FY 2006 Spent:** \$61,002.48 **Avg FY 2006 Spent:** \$61,002.48

**PDC:** 5

Company	Type	FY 2006 Trained	FY 2006 Spent
1743	New	108	\$65,350.00
2339	New	48	\$29,358.24
2963	New	188	\$120,825.26
3794	New	239	\$170,089.13

**Total Incentives for PDC:** 4

**Total FY 2006** 583 **Avg. FY 2006 Trained:** 146

**Total FY 2006 Spent:** \$385,622.63 **Avg FY 2006 Spent:** \$96,405.66

**PDC**: 6

 Company
 Type
 FY 2006 Trained
 FY 2006 Spent

 3890
 New
 80
 \$37,546.40

**Total Incentives for PDC:** 1

**Total FY 2006** 80 **Avg. FY 2006 Trained:** 80

**Total FY 2006 Spent:** \$37,546.40 **Avg FY 2006 Spent:** \$37,546.40

**PDC:** 7

 Company
 Type
 FY 2006 Trained
 FY 2006 Spent

 4134
 New
 302
 \$181,200.00

**Total FY 2006** 302 **Avg. FY 2006 Trained:** 302

**Total FY 2006 Spent:** \$181,200.00 **Avg FY 2006 Spent:** \$181,200.00

**PDC:** 8

 Company
 Type
 FY 2006 Trained
 FY 2006 Spent

 1811
 New
 42
 \$21,000.00

 2516
 New
 61
 \$48,800.00

**Total Incentives for PDC:** 2

**Total FY 2006** 103 **Avg. FY 2006 Trained:** 52

**Total FY 2006 Spent:** \$69,800.00 **Avg FY 2006 Spent:** \$34,900.00

**PDC:** 9

 Company
 Type
 FY 2006 Trained
 FY 2006 Spent

 2872
 New
 27
 \$13,578.03

**Total Incentives for PDC:** 1

**Total FY 2006** 27 **Avg. FY 2006 Trained:** 27

**Total FY 2006 Spent:** \$13,578.03 **Avg FY 2006 Spent:** \$13,578.03

**PDC:** 10

 Company
 Type
 FY 2006 Trained
 FY 2006 Spent

 168
 New
 50
 \$28,500.00

**Total Incentives for PDC:** 1

**Total FY 2006** 50 **Avg. FY 2006 Trained:** 50

**Total FY 2006 Spent:** \$28,500.00 **Avg FY 2006 Spent:** \$28,500.00

**PDC:** 11

Company Type FY 2006 Trained FY 2006 Spent

1960	New	70	\$35,000.00
2780	New	80	\$48,009.60

**Total FY 2006** 150 **Avg. FY 2006 Trained:** 75

**Total FY 2006 Spent:** \$83,009.60 **Avg FY 2006 Spent:** \$41,504.80

**PDC**: 12

Company	Type	FY 2006 Trained	FY 2006 Spent
1914	New	17	\$12,365.46
2780	New	199	\$119,403.07
2789	New	357	\$203,775.60
2793	New	156	\$156,402.48
3721	New	58	\$58,572.46
3816	New	42	\$25,337.76
4156	New	50	\$31,950.00

**Total Incentives for PDC:** 7

 Total FY 2006
 879
 Avg. FY 2006 Trained:
 126

 Total FY 2006 Spent:
 \$607,806.83
 Avg FY 2006 Spent:
 \$86,829.55

**PDC:** 13

 Company
 Type
 FY 2006 Trained
 FY 2006 Spent

 4158
 New
 14
 \$7,094.22

**Total Incentives for PDC:** 1

 Total FY 2006
 14
 Avg. FY 2006 Trained:
 14

 Total FY 2006 Spent:
 \$7,094.22
 Avg FY 2006 Spent:
 \$7,094.22

**PDC:** 15

Type	FY 2006 Trained	FY 2006 Spent
New	16	\$8,156.64
New	32	\$19,402.56
New	32	\$22,782.40
	New New	New 16 New 32

4170	New	36	\$18,300.00
4173	New	7	\$5,600.00

**Total FY 2006** 123 **Avg. FY 2006 Trained:** 25

**Total FY 2006 Spent:** \$74,241.60 **Avg FY 2006 Spent:** \$14,848.32

**PDC:** 19

Company	Type	FY 2006 Trained	FY 2006 Spent
1900	New	6	\$4,755.90
4175	New	25	\$20,064.50
4176	New	90	\$45,856.80

**Total Incentives for PDC:** 3

**Total FY 2006** 121 **Avg. FY 2006 Trained:** 40

**Total FY 2006 Spent:** \$70,677.20 **Avg FY 2006 Spent:** \$23,559.07

**PDC:** 23

Company	Type	FY 2006 Trained	FY 2006 Spent
149	New	146	\$73,021.90
2511	New	16	\$13,367.52
4178	New	65	\$35,224.80
4180	New	33	\$27,761.25

**Total Incentives for PDC:** 4

**Total FY 2006** 260 **Avg. FY 2006 Trained:** 65

**Total FY 2006 Spent:** \$149,375.47 **Avg FY 2006 Spent:** \$37,343.87

**GRAND TOTALS** 

**Total Incentives for All** 41

**Total FY 2006** 3182 **Avg FY 2006 Trained:** 78

**Total FY 2006 Spent:** \$2,009,495.83 **Avg FY 2006 Spent:** \$49,012.09

# **Infrastructure Incentives**

The Department of Transportation provides grants to localities for infrastructure associated with economic development projects. The two programs provide matching funds to localities for road and rail access to project sites.

#### Industrial Access Road Program

The Virginia Department of Transportation (VDOT) administers the Industrial Access Road Program through its Local Assistance Division. This program provides matching grants to Virginia localities to build or complete road access to industrial sites. It is important to note that this program frequently provides funds to localities for access to sites where no industry has yet located. These projects require the posting of a bond to ensure that an industry ultimately will locate at the site. Of the 11 projects funded during FY 2006, nine of these projects were funded as bonded projects. All totaled, the 11 projects received \$3,487,000 from these FY 2006 awards.

#### Rail Industrial Access Program

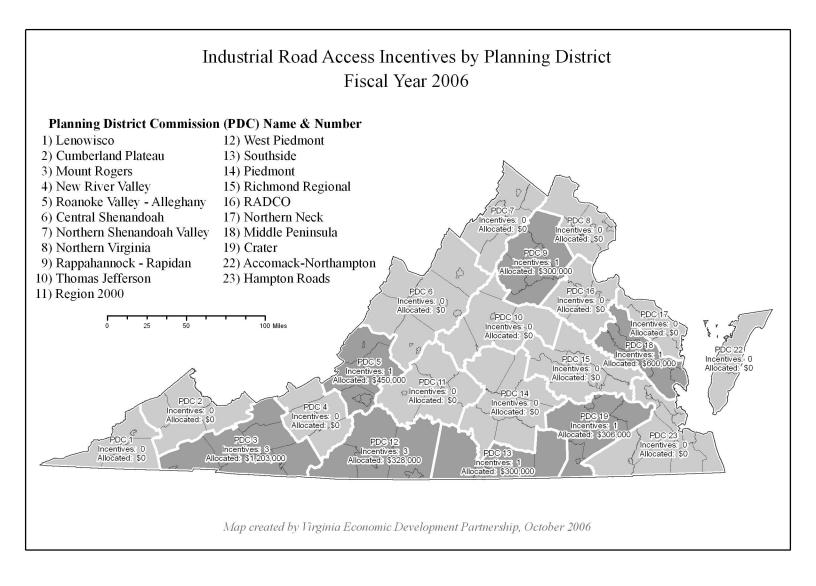
The Virginia Department of Rail and Public Transportation administers the Rail Industrial Access Program, which operates in a similar fashion to the Road program outlined above, in the sense that matching grants are made to localities. In the Rail Access program, however, specific industries must be identified as requiring rail access to the site to be eligible. During FY 2006, seven awards were made for rail access totaling \$1,805,818.

### Community Development Block Grants

The Department of Housing and Community Development administers the Community Development Block Grant (CDBG) program within Virginia. This program assists localities in preparing for economic development.

The CDBG Program is a federally-funded program administered by the Commonwealth of Virginia for the non-urban areas of the state. Grants are provided to local governments for a wide range of community needs including housing, facilities, services, and economic development. For economic development purposes, these funds are typically used for off-site improvements related to water and sewer utilities. Projects funded with CDBG resources must meet one of the following Congressionally-mandated national objectives: (1) provide primary benefit to low- and moderate-income citizens; (2) prevent or eliminate slums or blight; and (3) address an urgent community development need. Funds are provided on a competitive basis and demand has historically exceeded the resources available.

In FY 2006, CDBG funding was obligated for four projects that created 455 jobs. The four grant awards totaled \$2,170,500.



# Industrial Road Access Incentives - 2006

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Company	<b>Allocated Amount</b>	Bonded
Industrial Park	\$450,000.00	Yes
Industrial Park	\$340,000.00	Yes
3923	\$413,000.00	No

**Total Incentives for** 

**Total Allocated** \$1,203,000.00 Avg. Allocated Amount: \$401,000.00

**PDC:** 5

**Company Allocated Amount Bonded** Industrial Park \$450,000.00 Yes

**Total Incentives for** 

**Total Allocated** \$450,000.00 Avg. Allocated Amount: \$450,000.00

**PDC:** 9

**Bonded Company Allocated Amount** No

1

3878 \$300,000.00

**Total Incentives for** 

**Total Allocated** \$300,000.00 Avg. Allocated Amount: \$300,000.00

**PDC:** 12

**Allocated Amount Bonded Company** Industrial Park \$211,000.00 Yes Industrial Park \$117,000.00 Yes 1903 \$0.00 Yes

**Total Incentives for** 3

**Total Allocated** \$328,000.00 Avg. Allocated Amount: \$109,333.33

**PDC:** 13

**Company Allocated Amount Bonded** Industrial Park \$300,000.00 Yes

**Total Incentives for** 1

**Total Allocated** \$300,000.00 Avg. Allocated Amount: \$300,000.00 **PDC:** 18

Company Allocated Amount Bonded

Industrial Park \$600,000.00 Yes

**Total Incentives for** 1

Total Allocated \$600,000.00 Avg. Allocated Amount: \$600,000.00

**PDC:** 19

Company Allocated Amount Bonded

Industrial Park \$306,000.00 Yes

**Total Incentives for** 

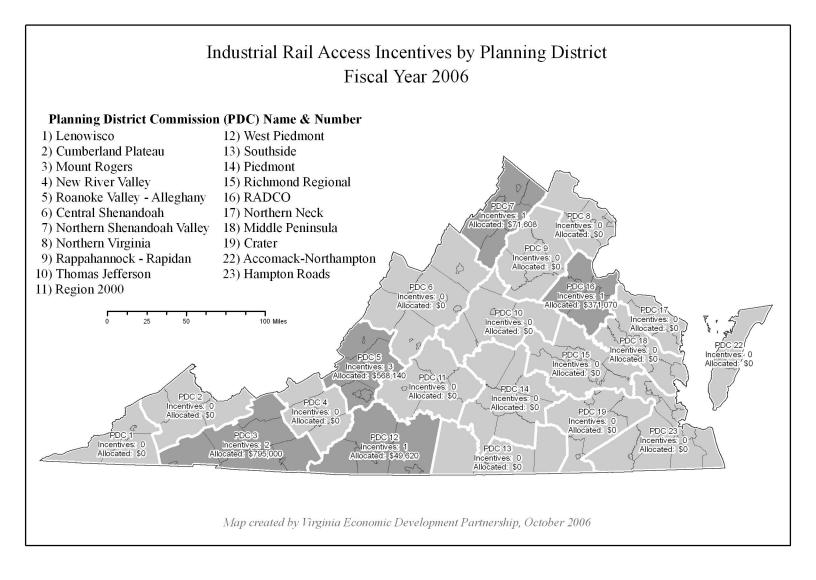
**Total Allocated** \$306,000.00 **Avg. Allocated Amount:** \$306,000.00

**GRAND TOTALS** 

 Total
 11

 Total Allocated:
 \$3,487,000.00

 Avg. Allocated:
 \$317,000.00



# Industrial Rail Access Incentives - 2006

**PDC:** 3

**Company Allocated Amount** 

3923 \$345,000.00 4184 \$450,000.00

**Total Incentives for** 2

**Total Allocated** \$795,000.00 **Avg. Allocated** \$397,500.00

**PDC:** 5

**Company** Allocated Amount

1387 \$49,620.00 4182 \$450,000.00 4183 \$68,520.00

**Total Incentives for** 

**Total Allocated** \$568,140.00 **Avg. Allocated** \$189,380.00

**PDC:** 7

**Company Allocated Amount** 

4181 \$71,608.00

**Total Incentives for** 1

**Total Allocated** \$71,608.00 **Avg. Allocated** \$71,608.00

**PDC:** 12

**Company** Allocated Amount

1387 \$49,620.00

**Total Incentives for** 1

**Total Allocated** \$49,620.00 **Avg. Allocated** \$49,620.00

**PDC:** 16

**Company** Allocated Amount

4181 \$371,070.00

**Total Incentives for** 1

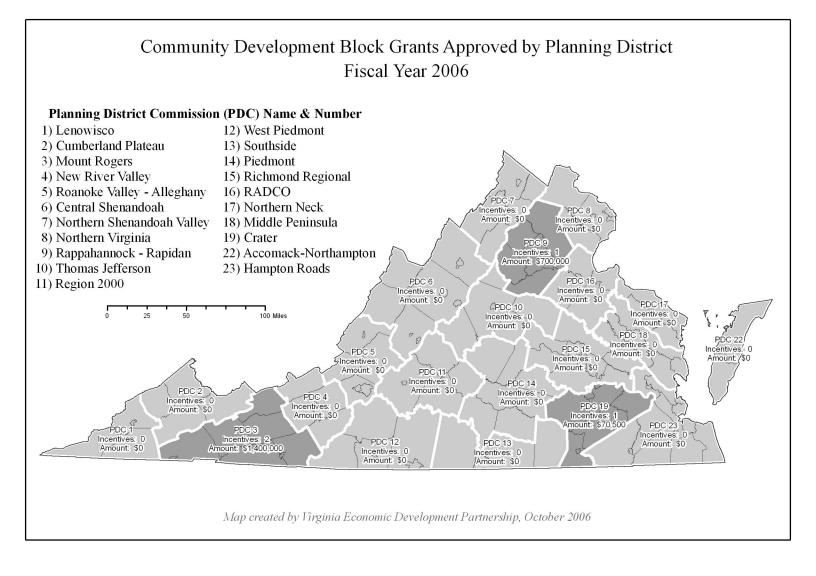
**Total Allocated** \$371,070.00 **Avg. Allocated** \$371,070.00

**GRAND TOTALS** 

 Total
 7

 Total Allocated:
 \$1,805,818.00

 Avg. Allocated:
 \$257,974.00



# **CDBG** Incentives

**PDC:** 3

Company Jobs CDBG Amount Awarded

 3923
 120
 \$700,000.00

 4197
 250
 \$700,000.00

**Total Incentives for PDC:** 2

 Total Jobs:
 370
 Avg. Jobs:
 185

 Total CDBG
 \$1,400,000
 Avg. CDBG Amount:
 \$700,000

**PDC:** 9

Company Jobs CDBG Amount Awarded

3878 75 \$700,000.00

**Total Incentives for PDC:** 1

Total Jobs: 75 Avg. Jobs: 75

Total CDBG \$700,000 Avg. CDBG Amount: \$700,000

**PDC:** 19

Company Jobs CDBG Amount Awarded

4198 10 \$70,500.00

**Total Incentives for PDC:** 1

 Total Jobs:
 10
 Avg. Jobs:
 10

 Total CDBG
 \$70,500
 Avg. CDBG Amount:
 \$70,500

**GRAND TOTALS** 

**Total Incentives:** 4

 Total Jobs:
 455
 Avg. Jobs:
 114

 Total CDBG Amount:
 \$2,170,500
 Avg. CDBG Amount:
 \$542,625

# **Financial Assistance Incentives**

Several programs provide direct grants to localities or companies to encourage the creation of jobs and new investment in Virginia.

# Governor's Opportunity Fund (GOF)

The GOF, administered by the Virginia Economic Development Partnership, serves as a "deal closing fund" used at the Governor's discretion when necessary to secure a location or expansion for Virginia in the face of competition from other states or countries. A local government or industrial development authority may apply for matching funds to assist a prospect with site acquisition and development, construction or build-out, transportation access, or other allowable capital expenditures, as well as workforce training. Projects benefiting from a GOF grant must meet minimum levels of investment and job creation based on the population of the locality applying for the grant (see *Code of Virginia* § 2.2-115 et seq.).

In FY 2006, the GOF provided \$14,707,500 in the form of 37 grants. These grants resulted in companies announcing new investments of \$1.3 billion and the creation of 5,850 new jobs. The average projected salary for these announced new jobs is \$35,029.

This equates to \$2,514 of state GOF investment per new job and \$90 of private investment for each dollar of state GOF grant. The dollar-per-job performance measure for job creation using the GOF compares very favorably with the national range of \$2,000 to \$5,000 of state investment per new job created. The efficacy of this incentive has remained high even in the face of increased competition for economic development locations nationally. This reflects Virginia's attractive business climate and aggressive recruitment and expansion efforts.

Fifteen of the 21 PDCs received GOF grants, with Mount Rogers, West Piedmont, Cumberland Plateau and Hampton Roads receiving the highest number of grants (six, five, four, and four respectively).

#### The Virginia Investment Partnership (VIP)

The Virginia Investment Partnership (VIP) Grant Fund is a discretionary performance incentive designed to encourage continued investment by Virginia companies, resulting in added capacity, modernization, increased productivity, or the creation, development and utilization of advanced technology. The program is targeted at companies that have operated in Virginia for at least five years and propose projects that fall into one of the following two categories:

- 1. Virginia manufacturers, or research and development services supporting manufacturing, that make a capitalized investment of at least \$25 million while at least maintaining stable employment levels.
- Virginia major basic employers (manufacturing and non-manufacturing) that make a
  capitalized investment of at least \$100 million and create at least 1,000 new jobs (a
  minimum of 400 jobs, if average pay is at least twice the area's prevailing average
  wage).

The performance grant is determined by the Secretary of Commerce and Trade, based in part on the Virginia Economic Development Partnership's return on investment analysis and recommendation, and is subject to the approval of the Governor. VIP grants are paid in five equal annual installments, beginning in the fourth year after the capital investment and job creation are completed, or in the third year if the company is locating in a fiscally distressed area of the state. Companies are required to execute a performance agreement before receipt of the grant to ensure that performance expectations are met and the project must not be publicly announced prior to award of the grant.

In FY 2006, Virginia awarded VIP grants to five projects totaling \$13.1 million. These five projects anticipate investing a total of \$399 million and creating 579 new jobs. Those awards will be paid in the years following completion of the investment and job creation for each project. Of those five, four received Tier One awards for Virginia manufacturers and the fifth received a Tier Two major employer

award of \$12 million. No VIP grants were actually paid out in FY 2006. That will occur for the first time in FY 2007.

## Virginia Economic Development Incentive Grant

The Virginia Economic Development Incentive Grant (VEDIG) is a discretionary performance incentive, designed to assist and encourage companies to invest and create new employment opportunities by locating significant headquarters, administrative or service sector operations in Virginia. Selected companies must meet the following eligibility requirements:

- A company locating in a Metropolitan Statistical Area (MSA) with a population of 300,00 or more in the 2000 census must:
  - create 400 new full-time jobs with average salaries at least 50 percent greater than the prevailing average wage
  - make a capital investment of at least \$5 million or \$6,500 per job, whichever is greater
- A company locating elsewhere in Virginia must:
  - create 200 new full-time jobs with average salaries at least 50 percent greater than the prevailing average wage
  - make a capital investment of at least \$6,500 per job
- The Company is not currently participating in another Virginia performance grant program
- The Company is working with the Virginia Economic Development Partnership in the location decision and no public announcement of the project has been made

During FY 2006, three VEDIGs were awarded totaling \$15,000,000. Those three projects anticipate investing a total of \$51 million and creating 2,100 jobs at an average (weighted) salary of \$64,000 per annum. These projects are located in PDCs 15 (two) and 23 (one). As VEDIG is a performance grant program, the grants will not actually be paid until the years following completion. Accordingly, no grants were paid in FY 2006.

#### Solar Photovoltaic Manufacturing Incentive Grants (SMIG)

The Solar Photovoltaic Manufacturing Grant program, administered by the Department of Mines, Minerals and Energy, is designed to encourage the full value-added product development and manufacture of solar photovoltaic panels and to promote the development of a high technology, renewable energy industry in Virginia.

Under this program, any manufacturer who sells photovoltaic panels manufactured in Virginia is eligible for an annual incentive grant of up to seventy-five cents per watt of the rated capacity of panels sold. The cap on grants available in any given calendar year is \$4.5 million (subject to appropriations). In the event that the applications exceed the annual limit, grant payments will be apportioned among the eligible applicants.

Solar photovoltaic panel manufacturers are eligible to receive annual incentive grants for six years. The amount of the grant would be awarded as follows:

- Years 1 and 2 \$0.75/watt
- Years 3 and 4 \$0.50/watt
- Years 5 and 6 \$0.25/watt

In FY 2006, the Commonwealth awarded \$1,877,758 due to BP Solar (PDC 23) for its 2001 production and sales. No other companies are currently eligible for SMIG awards.

#### Biofuels Production Incentive Grants (BPIG)

The Biofuels Production Incentive Grant program, administered by the Department of Mines, Minerals and Energy, is designed to encourage the establishment of a large-scale biofuels production industry in Virginia.

Under this program, any producer who begins selling neat biofuels produced in Virginia on or after January 1, 2007, and who produces at least ten million gallons per year, is eligible for an annual incentive grant of ten cents per gallon sold in a calendar year. Neat biofuels are defined as either biodiesel or ethanol fuels that are not mixed with traditional gasoline or diesel fuel; they may be later blended with traditional fuels before being sold to end users, but the traditional fuel fraction does not count toward the grant requirements. Companies beginning production before 2007 are eligible for the incentive grant if they increase their annual production by ten million gallons after 2006 and maintain that level of production.

In the event that the applications exceed available grant funds, grant payments will be apportioned among the eligible applicants on a pro rata basis, based upon the total number of qualifying gallons sold in a particular calendar year. Biofuels producers are eligible for receiving incentive grants for six years. The 2006 Appropriations Act budgeted \$1,000,000 for this program. Currently, no Virginia businesses are eligible to receive a BPIG award.

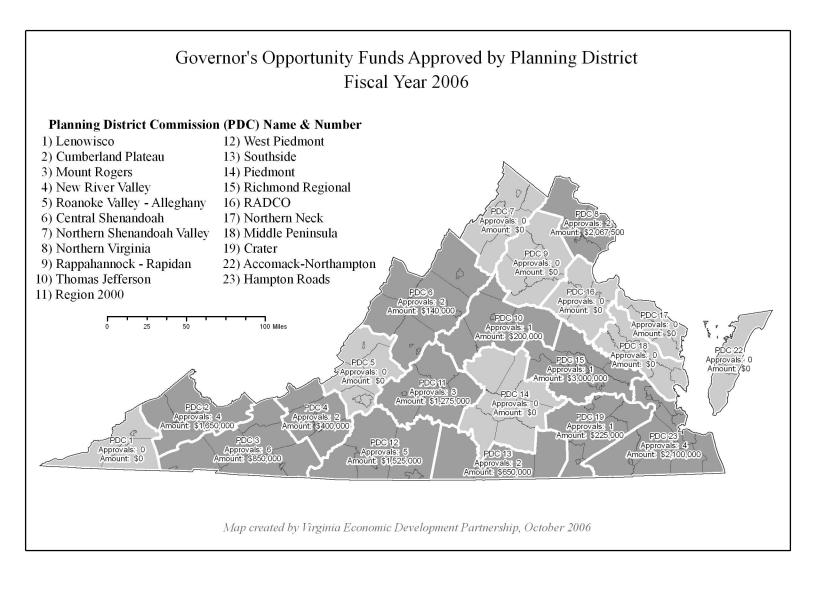
#### Virginia Coalfield Economic Development Authority (VCEDA)

VCEDA operates several loan and grant programs for its member localities of Buchanan, Dickenson, Lee, Russell, Scott, Tazewell, and Wise counties and the City of Norton. These programs seek to enhance the economic base of the area, attract new diversified industry, and assist existing business to expand.

VCEDA provided \$10,119,696 in six loans and nine grants to businesses during FY2006. The loans totaled \$3,149,248, and grants totaled \$6,970,448, for projects announcing \$38.8 million in investments and 1,052 new jobs.

#### Tobacco Region Opportunity Fund (TROF)

The TROF, under the Tobacco Indemnification and Community Revitalization Commission (TICRC), grants or lends funds to localities in Virginia's tobacco-producing regions (as defined by TICRC) to assist in the creation of new jobs and investment. These grants are used to attract locations or expansions that require incentives greater than those available to any individual locality. The TICRC awarded grants or loans to 30 projects in FY 2006, in the total amount of \$5,814,000.00. These 30 projects announced the creation of 3,583 new jobs and the capital investment of \$555,874,652.00 in the (all-rural) Tobacco Region.



# GOF Approvals - FY 2006

PDC: 2
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Company	Type	<b>Amount Approved</b>	Jobs Created	Inv. Level
2577	Expansion	\$500,000	219	\$16,700,000
3900	New	\$150,000	102	\$4,300,000
3927	New	\$700,000	300	\$6,000,000
3928	New	\$300,000	220	\$6,000,000

**Total Approvals for PDC:** 4

 Total Amount
 \$1,650,000
 Avg. Amount Approved:
 \$412,500

 Total Jobs Created:
 841
 Avg. Jobs Created:
 210.25

 Total Investment:
 \$33,000,000
 Avg. Investment:
 \$8,250,000

**PDC:** 3

Company	Type	<b>Amount Approved</b>	Jobs Created	Inv. Level
1979	Expansion	\$50,000	40	\$2,746,000
2805	Expansion	\$75,000	30	\$3,000,000
2858	Expansion	\$75,000	35	\$2,579,000
3923	New	\$400,000	144	\$105,000,000
3936	New	\$50,000	25	\$4,910,000
3940	Expansion	\$200,000	82	\$8,000,000

**Total Approvals for PDC:** 6

Total Amount\$850,000Avg. Amount Approved:\$141,667Total Jobs Created:356Avg. Jobs Created:59.33Total Investment:\$126,235,000Avg. Investment:\$21,039,167

**PDC:** 4

Company	Type	<b>Amount Approved</b>	Jobs Created	Inv. Level
1309	Expansion	\$150,000	71	\$12,730,000
1360	Expansion	\$250,000	175	\$14,300,000

**Total Approvals for PDC:** 2

Total Amount\$400,000Avg. Amount Approved:\$200,000Total Jobs Created:246Avg. Jobs Created:123

**Total Investment:** \$27,030,000 **Avg. Investment:** \$13,515,000

**PDC:** 5

Company Type Amount Approved Jobs Created Inv. Level

133	Expansion	\$1,000,000	139	\$85,234,000
1293	Expansion	\$125,000	52	\$11,700,000
2545	Expansion	\$100,000	175	\$22,974,000
3932	New	\$500,000	120	\$55,300,000
3939	Expansion	\$100,000	250	\$5,000,000
Total App	rovals for PD	<b>C:</b> 5		
Total Amo	unt	\$1,825,000	Avg. Amount Appro	ved: \$365,000
<b>Total Jobs</b>	<b>Created:</b>	736	Avg. Jobs Created:	147.2
<b>Total Inve</b>	stment:	\$180,208,000	Avg. Investment:	\$36,041,600
<b>PDC:</b> 6				
Company	Type	<b>Amount Approved</b>	Jobs Created	Inv. Level
3865	Expansion	\$100,000	25	\$6,000,000
3931	Expansion	\$40,000	25	\$26,400,000
Total App	rovals for PD	<b>C:</b> 2		
Total Amo		\$140,000	Avg. Amount Appro	ved: \$70,000
<b>Total Jobs</b>	Created:	50	Avg. Jobs Created:	25
<b>Total Inve</b>	stment:	\$32,400,000	Avg. Investment:	\$16,200,000
<b>PDC:</b> 7				
Company	Type	<b>Amount Approved</b>	<b>Jobs Created</b>	Inv. Level
3933	Expansion	\$150,000	150	\$16,000,000
Total App	rovals for PD	<b>C:</b> 1		
Total Amo	unt	\$150,000	Avg. Amount Appro	ved: \$150,000
<b>Total Jobs</b>	Created:	150	Avg. Jobs Created:	150
<b>Total Inve</b>	stment:	\$16,000,000	Avg. Investment:	\$16,000,000
<b>PDC:</b> 8				
Company	Type	<b>Amount Approved</b>	Jobs Created	Inv. Level
3934	Expansion	\$2,000,000	320	\$400,000,000
2027	Exmansion	¢67.500	27	\$4,000,000

3934	Expansion	\$2,000,000	320	\$400,000,000
3937	Expansion	\$67,500	27	\$4,000,000
Total Approvals for PDC: 2				
Total Am	ount	\$2,067,500	Avg. Amount A	<b>Approved:</b> \$1,033,750

**Total Jobs Created:** 347 **Avg. Jobs Created:** 173.5

**Total Investment:** \$404,000,000 **Avg. Investment:** \$202,000,000

**PDC:** 9

CompanyTypeAmount ApprovedJobs CreatedInv. Level3929New\$250,000200\$10,167,500

Total Amount\$250,000Avg. Amount Approved:\$250,000Total Jobs Created:200Avg. Jobs Created:200

**Total Investment:** \$10,167,500 **Avg. Investment:** \$10,167,500

**PDC:** 10

CompanyTypeAmount ApprovedJobs CreatedInv. Level3935Expansion\$200,00070\$4,820,000

**Total Approvals for PDC:** 1

Total Amount\$200,000Avg. Amount Approved:\$200,000Total Jobs Created:70Avg. Jobs Created:70

**Total Investment:** \$4,820,000 **Avg. Investment:** \$4,820,000

**PDC**: 11

Company	Type	<b>Amount Approved</b>	Jobs Created	Inv. Level
133	Expansion	\$1,000,000	139	\$85,234,000
1512	Expansion	\$150,000	50	\$10,270,000
2495	Expansion	\$125,000	130	\$5,000,000

**Total Approvals for PDC:** 3

 Total Amount
 \$1,275,000
 Avg. Amount Approved:
 \$425,000

 Total Jobs Created:
 319
 Avg. Jobs Created:
 106.33

 Total Investment:
 \$100,504,000
 Avg. Investment:
 \$33,501,333

**PDC:** 12

Company	Type	<b>Amount Approved</b>	<b>Jobs Created</b>	Inv. Level
2545	Expansion	\$100,000	175	\$22,974,000
3926	New	\$300,000	145	\$24,000,000
3930	Expansion	\$325,000	325	\$8,500,000
3932	New	\$500,000	120	\$55,300,000
3938	New	\$300,000	194	\$5,534,000

**Total Approvals for PDC:** 5

 Total Amount
 \$1,525,000
 Avg. Amount Approved:
 \$305,000

 Total Jobs Created:
 959
 Avg. Jobs Created:
 191.8

 Total Investment:
 \$116,308,000
 Avg. Investment:
 \$23,261,600

**PDC:** 13

Company	Type	Amount Approved	Jobs Created	Inv. Level
2805	Expansion	\$400,000	127	\$27,348,000
3925	New	\$250,000	85	\$11,000,000

**Total Amount** \$650,000 **Avg. Amount Approved:** \$325,000 **Total Jobs Created:** 212 **Avg. Jobs Created:** 106

**Total Investment:** \$38,348,000 **Avg. Investment:** \$19,174,000

**PDC:** 15

CompanyTypeAmount ApprovedJobs CreatedInv. Level1885Expansion\$3,000,000500\$266,000,000

**Total Approvals for PDC:** 1

**Total Amount** \$3,000,000 **Avg. Amount Approved:** \$3,000,000 **Total Jobs Created:** 500 **Avg. Jobs Created:** 500

**Total Investment:** \$266,000,000 **Avg. Investment:** \$266,000,000

**PDC:** 19

CompanyTypeAmount ApprovedJobs CreatedInv. Level2780New\$225,000500\$4,630,000

**Total Approvals for PDC:** 1

Total Amount\$225,000Avg. Amount Approved:\$225,000Total Jobs Created:500Avg. Jobs Created:500Total Investment:\$4,630,000Avg. Investment:\$4,630,000

**PDC:** 23

Company Type **Amount Approved Jobs Created** Inv. Level 1211 Expansion \$700,000 303 \$7,868,000 1493 Expansion \$68,800,000 \$150,000 150 3924 New \$200,000 250 \$13,700,000 3941 New \$1,050,000 420 \$30,000,000

**Total Approvals for PDC:** 4

 Total Amount
 \$2,100,000
 Avg. Amount Approved:
 \$525,000

 Total Jobs Created:
 1123
 Avg. Jobs Created:
 280.75

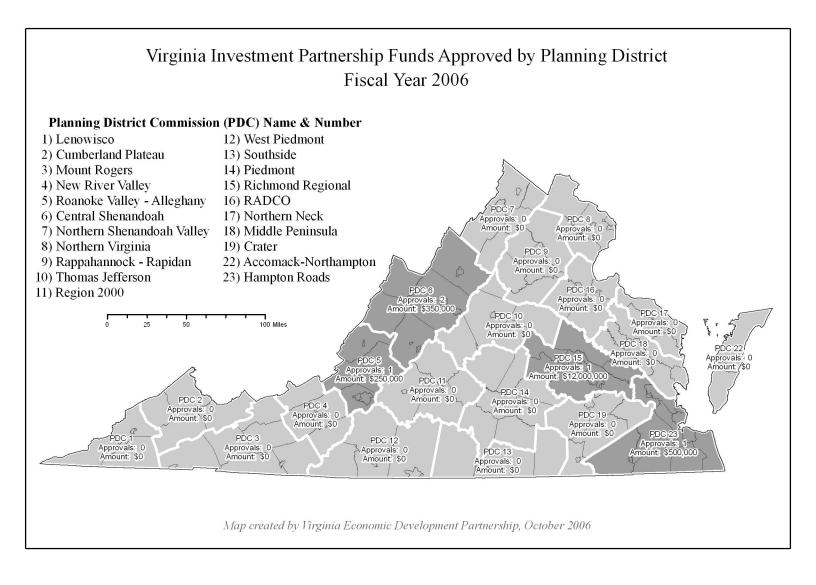
 Total Investment:
 \$120,368,000
 Avg. Investment:
 \$30,092,000

#### **GRAND TOTALS**

**Total Approvals:** 37

**Total Amount** \$14,707,500 **Avg. Amount Approved:** \$397,500 **Total Jobs Created:** 6175 **Avg. Jobs Created:** 167

**Total Investment:** \$1,316,510,500 **Avg. Investment:** \$35,581,365



## VIP Approvals - FY 2006

**PDC:** 5

Company Amount Approved Jobs CreatedJobs Saved Inv. Level

4182 \$250,000.00 3 0 \$30,808,000.00

**Total Approvals for** 1

**Total Amount** \$250,000.00 **Avg. Amount** \$250,000.00

Total Jobs Created: 3 Avg. Jobs Created: 3
Total Jobs Saved: 0 Avg. Jobs Saved: 0

**Total Investment:** \$30,808,000.00 **Avg. Investment:** \$30,808,000.00

PDC: 6

Company Amount Approved Jobs Created Jobs Saved Inv. Level

1898 \$250,000.00 8 0 \$24,000,000.00 3931 \$100,000.00 25 0 \$26,400,000.00

**Total Approvals for** 2

**Total Amount** \$350,000.00 **Avg. Amount** \$175,000.00 **Total Jobs Created:** 33 **Avg. Jobs Created:** 16.5

Total Jobs Saved: 0 Avg. Jobs Saved: 0

**Total Investment:** \$50,400,000.00 **Avg. Investment:** \$25,200,000.00

**PDC:** 15

Company Amount Approved Jobs Created Jobs Saved Inv. Level

1885 \$12,000,000.00 500 0 \$266,000,000.00

**Total Approvals for** 1

**Total Amount** \$12,000,000.00 **Avg. Amount** \$12,000,000.00

Total Jobs Created:500Avg. Jobs Created:500Total Jobs Saved:0Avg. Jobs Saved:0

**Total Investment:** \$266,000,000.00 **Avg. Investment:** \$266,000,000.00

**PDC**: 23

Company Amount Approved Jobs Created Jobs Saved Inv. Level

3855 \$500,000.00 43 0 \$51,900,000.00

Total Approvals for

**Total Amount** \$500,000.00 **Avg. Amount** \$500,000.00

Total Jobs Created:43Avg. Jobs Created:43Total Jobs Saved:0Avg. Jobs Saved:0

**Total Investment:** \$51,900,000.00 **Avg. Investment:** \$51,900,000.00

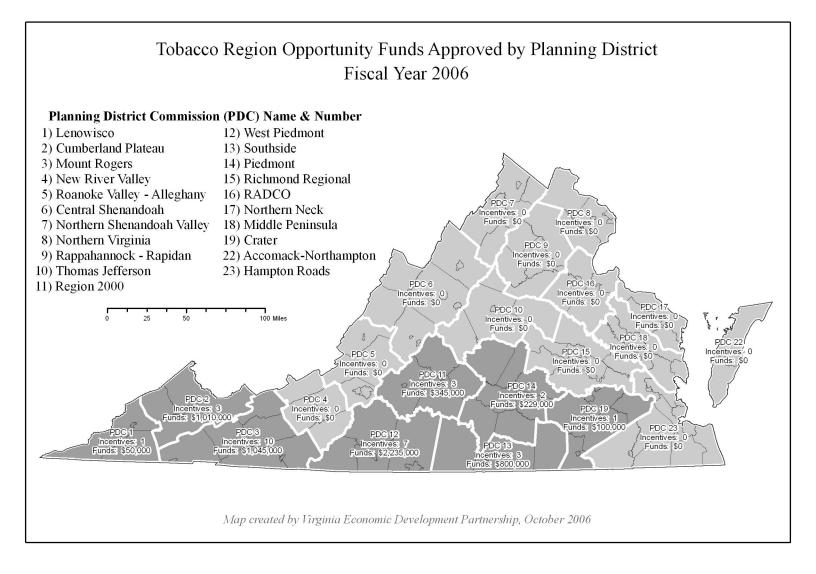
#### **GRAND TOTALS**

**Total Approvals for** 5

**Total Amount** \$13,100,000.00 **Avg. Amount** \$2,620,000.00

Total Jobs Created:579Avg. Jobs Created:115.8Total Jobs Saved:0Avg. Jobs Saved:0

**Total Investment:** \$399,108,000.00 **Avg. Investment:** \$79,821,600.00



## TROF Approvals for Year 2006

**PDC**: 1

 Company
 Funding
 Jobs Created
 Capital

 2317
 \$50,000.00
 60
 \$3,500,000.00

**Total Approvals for PDC:** 1

**Total Funding** \$50,000.00 **Avg. Funding Committed:** \$50,000.00

Total Jobs Created: 60 Avg. Jobs Created: 60

**Total Capital Investment:** \$3,500,000.00 **Avg. Capital Investment:** \$3,500,000.00

**PDC:** 2

**Company Funding Jobs Created** Capital 3927 \$700,000.00 \$4,800,000.00 290 3928 \$250,000.00 220 \$6,000,000.00 4192 \$60,000.00 \$6,000,000.00 70

**Total Approvals for PDC:** 3

**Total Funding** \$1,010,000.00 **Avg. Funding Committed:** \$336,666.67

Total Jobs Created: 580 Avg. Jobs Created: 193

**Total Capital Investment:** \$16,800,000.00 **Avg. Capital Investment:** \$5,600,000.00

**PDC:** 3

Company	Funding	Jobs Created	Capital
1547	\$100,000.00	50	\$5,000,000.00
1979	\$50,000.00	40	\$2,746,000.00
1980	\$100,000.00	90	\$1,318,500.00
2805	\$75,000.00	400	\$3,000,000.00
2858	\$75,000.00	35	\$4,579,000.00
3923	\$300,000.00	144	\$105,000,000.00
3936	\$50,000.00	25	\$4,260,000.00
4187	\$60,000.00	38	\$8,000,000.00
4190	\$35,000.00	16	\$872,000.00
4196	\$200,000.00	82	\$8,000,000.00

**Total Funding** \$1,045,000.00 **Avg. Funding Committed:** \$104,500.00

Total Jobs Created: 920 Avg. Jobs Created: 92

**Total Capital Investment:** \$142,775,500.00 **Avg. Capital Investment:** \$14,277,550.00

**PDC:** 11

Company	Funding	<b>Jobs Created</b>	Capital
1512	\$125,000.00	50	\$10,300,000.00
1763	\$150,000.00	110	\$1,000,000.00
4195	\$70,000.00	37	\$11,500,000.00

**Total Approvals for PDC:** 3

**Total Funding** \$345,000.00 **Avg. Funding Committed:** \$115,000.00

**Total Jobs Created:** 197 **Avg. Jobs Created:** 66

**Total Capital Investment:** \$22,800,000.00 **Avg. Capital Investment:** \$7,600,000.00

**PDC:** 12

Company	Funding	<b>Jobs Created</b>	Capital
92	\$200,000.00	94	\$44,200,000.00
2545	\$100,000.00	175	\$24,974,000.00
3926	\$300,000.00	145	\$24,000,000.00
3930	\$235,000.00	325	\$7,950,000.00
3932	\$500,000.00	120	\$55,300,000.00
3938	\$300,000.00	194	\$5,534,000.00
4191	\$600,000.00	195	\$93,000,000.00

**Total Approvals for PDC:** 7

**Total Funding** \$2,235,000.00 **Avg. Funding Committed:** \$319,285.71

Total Jobs Created: 1248 Avg. Jobs Created: 178

**Total Capital Investment:** \$254,958,000.00 **Avg. Capital Investment:** \$36,422,571.43

**PDC:** 13

Company	Funding	Jobs Created	Capital
3925	\$300,000.00	120	\$11,000,000.00
4186	\$50,000.00	32	\$834,652.00
4189	\$450,000.00	200	\$55,000,000.00

**Total Funding** \$800,000.00 **Avg. Funding Committed:** \$266,666.67

Total Jobs Created: 352 Avg. Jobs Created: 117

Total Capital Investment: \$66,834,652.00 Avg. Capital Investment: \$22,278,217.33

**PDC:** 14

 Company
 Funding
 Jobs Created
 Capital

 4188
 \$125,000.00
 106
 \$4,456,500.00

 4194
 \$104,000.00
 79
 \$10,000,000.00

**Total Approvals for PDC:** 2

Total Funding \$229,000.00 Avg. Funding Committed: \$114,500.00

Total Jobs Created: 185 Avg. Jobs Created: 93

**Total Capital Investment:** \$14,456,500.00 **Avg. Capital Investment:** \$7,228,250.00

**PDC:** 19

Company Funding Jobs Created Capital

4193 \$100,000.00 41 \$33,750,000.00

**Total Approvals for PDC:** 1

**Total Funding** \$100,000.00 **Avg. Funding Committed:** \$100,000.00

Total Jobs Created: 41 Avg. Jobs Created: 41

**Total Capital Investment:** \$33,750,000.00 **Avg. Capital Investment:** \$33,750,000.00

**GRAND TOTALS** 

**Total Approvals:** 30

**Total Funding** \$5,814,000.00 **Avg. Funding Committed:** \$193,800.00

Total Jobs Created: 3583 Avg. Jobs Created: 119

**Total Capital Investment:** \$555,874,652.00 **Avg. Capital Investment:** \$18,529,155.07

#### **PART TWO**

#### **FY 2002 Project Performance**

The FY 2006 Appropriations Act requires that Part Two of this report include the following information on the performance of projects receiving incentives in Fiscal Year 2002.

A complete data set is available for those projects receiving Governor's Opportunity Fund (GOF) grants in FY 2002, and those projects are presented in Appendix I. The VIP was enacted in 2002 and no payments to companies have been made to date, as payments only begin in the sixth year after project completion. VIP project data will be included in the FY 2007 incentives report.

In FY 2002, 28 projects were approved for GOF grants totaling \$9,675,000. These 28 projects were expected to create 5.896 jobs and result in private investment of \$834,212,000. The actual jobs created to date from these projects are 4,989 or 84.6% of the announced total. The actual private investment totaled \$411,186,157, or 49.2% of the announced total. It is important to note that one GOF grant recipient (Prince William County for Eli Lilly, with \$325 million investment) is still within the performance period; thus, investment and job totals have not yet been captured for this project. In addition, numbers have not yet been reported for Novozymes, Nautica, U.S. Food Service, Star Scientific, and Essel Propack. Therefore, in this report those projects are averaged in with zeros for job creation and investment, resulting in an artificially low performance percentage. Excluding these projects, the expected private investment totals \$402,762,000, with 102% of the announced total being met and the expected job creation totals \$4,776 or 104% of the announced total. The lower than expected achievement in meeting the total job target may be explained by the state of the economy during the 30month performance period of these grants. Employment growth in Virginia peaked in July 2000 and declined steadily until March 2001 when the recession officially began. Given construction and ramp up periods, these companies were trying to meet their hiring targets as employment growth was shrinking and the recession began.

Of the 28 projects, 16 (or 57%) have fulfilled their performance agreement obligations to date, one project is still active, and two projects did not achieve their new job and/or capital investment thresholds (Magnolia Manufacturing and Power Systems). In both cases, the companies have made partial repayment as negotiated. Two projects (Keystone Dyeing and Narroflex) did not meet their hiring or investment goals, and VEDP is currently working with the locality to recover a portion of the funds. In three cases, VEDP is working with the locality to determine whether the projects met their goals. One extension has been granted to U.S. Foodservice, Atlanta Pulp and Paper (Brunswick County) and Cerxon (Henry County), and it is expected that payment will be requested for Novozymes in November 2006. In two additional cases, the companies went bankrupt and hard assets were created through the use of the GOF. No repayments are anticipated for these two projects.

### **GOF Performance FY 2002**

		In			I	l				
		Business	Amount	Investment	Investment	Jobs	Jobs	Projected	Average	
Locality	Company	in VA?	Approved	Expected	Made	Expected	Created	Salary	Salary	Notes
Newport News	Ferguson Enterprises	Yes	\$750,000	\$20,550,000	\$21,441,186	250	335	32,500	\$27,322	Completed
Nottoway Co.	LaJobi Industries	Yes	\$75,000	\$4,000,000	\$3,600,000	110	104	21,216	\$20,800	Completed
Washington Co.	Bristol Compressors	Yes	\$250,000	\$45,000,000	\$45,000,000	209	350	22,880	n/a	Completed
Henrico Co.	Alfa-Laval	Yes	\$200,000	\$10,000,000	\$11,309,973	100	100	40,000	\$42,949	Completed
Roanoke City	Advance Auto Parts	Yes	\$670,000	\$14,209,000	\$14,209,000	234	234	30,769	\$30,769	Completed
Fairfax Co.	BAE Systems	Yes	\$50,000	\$51,633,000	\$50,000,000	999	1,200	80,000	\$80,000	Completed
Roanoke Co.	Novozymes Biologicals	Yes	\$100,000	\$11,900,000		25		59,000		Not yet requested; request expected in 11/06
Pittsylvania Co.	Unique Industries	Yes	\$250,000	\$6,100,000	\$9,154,000	420	353	17,805	\$20,009	Completed (performance agreement based on 390 jobs; thus, 353 falls within 90%
Frederick Co.	Kraft Foods	Yes	\$200,000	\$29,000,000	\$29,389,000	75	91	27,040	\$29,120	threshold) Completed
Brunswick Co.	Atlanta Pulp and Paper	No	\$450,000	\$5,300,000	n/a	282	n/a	17,680	n/a	Company went bankrupt; hard asset created through GOF
Carroll Co.	Magnolia Manufacturing	Yes	\$150,000	\$10,000,000	\$2,000,000	25	13	19,552	n/a	Partial repayment of \$90,053 received
Suffolk	Unilever Bestfoods	Yes	\$100,000	\$15,000,000	\$14,400,000	65	87	38,000	\$42,000	Completed

	In Business	Amount	Investment	Investment	lohs	lohs	Projected	Average	
Company							_	_	Notes
Nautica	Yes	\$500,000	\$5,000,000	Made	150	Createu	36,449	Salaly	Extension granted to 5/1/06; follow-up underway
Ross Products	Yes	\$100,000	\$29,000,000	\$29,000,000	61	61	33,696	\$25,792	Completed
Company	In Business in VA?	Amount Approved	Investment Expected	Investment Made	Jobs Expected	Jobs Created	Projected Salary	Average Salary	Notes
Rubbermaid	Yes	\$250,000	\$45,000,000	\$45,200,000	250	408	36,387	\$29,120	Completed
Cerxon	No	\$200,000	\$6,570,000	n/a	250	n/a	29,120	n/a	Company went bankrupt, hard asset created through GOF
Barr Laboratories	Yes	\$200,000	\$7,000,000	\$26,000,000	75	160	32,718	\$35,651	Completed
Power Systems Int'l	Yes	\$50,000	\$2,500,000	\$750,000	64	105	29,120	\$29,000	Partial repayment of \$17,500 received; investment threshold
Star Scientific	Yes	\$300,000	\$49,900,000		315		26,000		not fully met Working with community to determine status
Keystone Dyeing	Yes	\$150,000	\$2,500,000	\$3,000,000	125	88	27,040	\$26,540	Partial repayment of \$18,500 pending
Target	Yes	\$1,000,000	\$65,000,000	\$68,500,000	500	444	27,560	\$28,829	Completed (89% of job goal met but at higher than anticipated wages)
Trinity Packaging	Yes	\$450,000	\$9,100,000	\$10,879,000	300	282	18,720	\$22,672	Completed
Kentucky Derby Hosiery	Yes	\$100,000	\$10,600,000	\$13,012,647	72	77	22,568	\$22,568	Completed
	Ross Products  Company  Rubbermaid  Cerxon  Barr Laboratories  Power Systems Int'l  Star Scientific  Keystone Dyeing  Target  Trinity Packaging  Kentucky	Ross Products Yes  Ross Products Yes  Company In Business in VA?  Rubbermaid Yes  Cerxon No  Barr Laboratories Yes  Power Systems Int'l Yes  Keystone Dyeing Yes  Kentucky  Kentucky	CompanyBusiness in VA?Amount ApprovedNauticaYes\$500,000Ross ProductsYes\$100,000CompanyIn Business in VA?Amount ApprovedRubbermaidYes\$250,000CerxonNo\$200,000Barr LaboratoriesYes\$200,000Power Systems Int'lYes\$50,000Keystone DyeingYes\$150,000TargetYes\$1,000,000TargetYes\$450,000Kentucky\$450,000	Company         Business in VA?         Amount Approved         Investment Expected           Nautica         Yes         \$500,000         \$5,000,000           Ross Products         Yes         \$100,000         \$29,000,000           Company         In Business in VA?         Amount Approved         Investment Expected           Rubbermaid         Yes         \$250,000         \$45,000,000           Cerxon         No         \$200,000         \$6,570,000           Barr Laboratories         Yes         \$200,000         \$7,000,000           Power Systems Int'l         Yes         \$50,000         \$49,900,000           Star Scientific         Yes         \$300,000         \$49,900,000           Keystone Dyeing         Yes         \$150,000         \$2,500,000           Target         Yes         \$1,000,000         \$65,000,000           Kentucky         Yes         \$450,000         \$9,100,000	Company         Business in VA?         Amount Approved Approved         Investment Expected         Investment Made           Nautica         Yes         \$500,000         \$5,000,000         \$29,000,000           Ross Products         Yes         \$100,000         \$29,000,000         \$29,000,000           Company         In Business in VA?         Amount Approved         Investment Expected         Investment Made           Rubbermaid         Yes         \$250,000         \$45,000,000         \$45,200,000           Cerxon         No         \$200,000         \$6,570,000         n/a           Barr Laboratories         Yes         \$200,000         \$7,000,000         \$26,000,000           Power Systems Int'l         Yes         \$50,000         \$2,500,000         \$750,000           Star Scientific         Yes         \$150,000         \$2,500,000         \$3,000,000           Keystone Dyeing         Yes         \$1,000,000         \$65,000,000         \$68,500,000           Target         Yes         \$450,000         \$9,100,000         \$10,879,000           Kentucky         Yes         \$450,000         \$9,100,000         \$10,879,000	Company         Business in VA? Approved Approved Expected         Investment Expected Made Expected         Investment Made Expected         Jobs Expected           Nautica         Yes         \$500,000         \$5,000,000         \$29,000,000         61           Ross Products         Yes         \$100,000         \$29,000,000         \$29,000,000         61           Company         In Business in VA? Approved Approved Expected         Investment Expected         Jobs Expected           Rubbermaid         Yes         \$250,000         \$45,000,000         \$45,200,000         250           Cerxon         No         \$200,000         \$7,000,000         \$26,000,000         75           Barr Laboratories         Yes         \$50,000         \$2,500,000         \$750,000         64           Star Scientific         Yes         \$300,000         \$49,900,000         \$3,000,000         125           Keystone Dyeing         Yes         \$150,000         \$2,500,000         \$3,000,000         500           Trinity Packaging         Yes         \$450,000         \$9,100,000         \$10,879,000         300           Kentucky         Yes         \$450,000         \$9,100,000         \$10,879,000         300	Business   Amount   Investment   Made   Expected   Made   Expected   Expected   Made   Expected   Expected   Made   Expected   Expected   Made   Expected   Expecte	Nautica	Rusiness   Amount   Expected   Made   Expected   Created   Salary   Salary

		In Business	Amount	Investment	Investment	Jobs	Jobs	Projected	Average	
Locality	Company	in VA?	Approved	Expected	Made	Expected	Created	Salary	Salary	Notes
Salem	U.S. Foodservice	Yes	\$300,000	\$22,000,000		200		34,000		Extension granted to 8/1/07
Prince William Co.	Eli Lilly	Yes	\$2,250,000	\$325,000,000		350		44,400		12/31/06 - Phase 1 follow-up due 12/31/08 - Phase 2 follow-up due 12/31/11 - Phase 3 follow-up due
Henry Co.	Knauss Foods	Yes	\$180,000	\$5,700,000	\$6,029,368	105	119	17,430	\$17,430	Completed
Locality	Company	In Business in VA?	Amount Approved	Investment Expected	Investment Made	Jobs Expected	Jobs Created	Projected Salary	Average Salary	Notes
Patrick Co.	Narroflex	Yes	\$200,000	\$9,000,000	\$8,311,983	205	378	20,800	\$20,800	Partial repayment of \$16,000 pending, as performance agreement was based on new and saved jobs total of 450
Danville	Essel Propack	Yes	\$200,000	\$17,650,000		80		24,960		4/6/05 - Follow-up sent

Projects Completed Partial Repayment

Follow-up Underway

Negotiations Underway to Recoup Funds Projects Still in 30-month performance

period

Project Failed; GOF created hard asset

Extensions Granted Not Yet Paid

TOTAL FY 02

Full Repayment: Town of South Hill for Basalt Fibers (\$50,000)

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- 2 (Magnolia Manufacturing, Power Systems)
- 3 (Star Scientific, Essel Propack, Nautica)
- 2 (Keystone Dyeing, Narroflex)
- 1 (Fli Lilly)
- 2 (Atlanta Pulp and Paper, Cerxon)
- 1 (U.S. Foodservice)
- 1 (Novozymes)

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#### **PART THREE**

#### **Rural Activities and Incentive Programs**

The Appropriations Act requires that this report include identification of specific state actions as part of Virginia's business incentive programs to attract private investment and jobs to rural areas of the state and the success of these actions. For the purposes of this report, "urban" is defined as all "urban crescent" PDCs, i.e., PDCs 8, 15, 16, and 23. "Rural" constitutes all other PDCs. <sup>5</sup> Geographic and tabular depictions of the FY 2006 activities of the programs listed below are included in this report.

#### Governor's Opportunity Fund (GOF)

The GOF, administered by the Virginia Economic Development Partnership, has provided more grants to rural Virginia than to other parts of the state. Since the inception of this deal-closing fund, the GOF has provided 62% of all GOF grants to rural Virginia. In FY 2006, 51% of the GOF funds awarded and 66% of the new jobs announced were in rural Virginia. Forty percent of the new investment resulting from the use of the GOF incentive was in rural localities. (Numbers based on all projects approved in FY06.)

In an effort to assist rural localities in southwestern and southside Virginia, VEDP revised the GOF guidelines related to the local match requirement. Grants from the Tobacco Region Opportunity Fund (TROF) may now be used as one-half of the local match. The locality applying for the grant provides the other half of the match in cash or in-kind. For localities with at least twice the statewide average unemployment rate, the local match can be reduced or delayed at the Governor's discretion.

#### The Virginia Investment Partnership (VIP)

Three of the four Tier One grants provided by the Virginia Investment Partnership in FY 2006 (\$600,000 of the \$1.1 million total) were made to expansions in rural Virginia companies. The VIP program was changed to allow companies to receive their payout in year four instead of year six if they are located in a fiscally distressed area. Programs such as the VIP help encourage existing employers to expand in those rural areas.

#### Tobacco Region Opportunity Fund (TROF)

The Tobacco Indemnification and Community Revitalization Commission (TICRC) grants or lends funds to localities in Virginia's tobacco-producing regions (as defined by TICRC) to assist in the creation of new jobs and investment. These grants are used to attract locations or expansions that require incentives greater than those available to any individual locality. TICRC awarded 100% of the grants to rural localities in FY 2006, amounting to 30 projects receiving total funding of \$5,814,000.00. These projects announced creation of 3,583 new jobs and capital investment of \$555,874,652.00.

#### Rail Industrial Access Program

The Virginia Department of Rail and Public Transportation awarded about 80% of rail access grants to rural localities in FY 2006. Many rural localities have limited development sites with existing rail access, and this program has been successful in addressing this infrastructure issue for companies considering location in rural Virginia.

#### Industrial Access Road Program

The Virginia Department of Transportation (VDOT) administers this program and in FY 2006, 100% of road access grants went to rural localities. Many rural localities also have limited development sites with existing road access, and this program has been successful in addressing this infrastructure issue for companies considering location in rural Virginia.

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<sup>&</sup>lt;sup>5</sup> As this document is required to report all incentives by PDC, some MSA's are included in the rural PDC's listed (e.g. Danville, Roanoke, Charlottesville, Bristol, and Lynchburg). To ensure that all rural areas appear, these non-rural areas are included as well.

# Appendix 1

### Master Incentives – FY2006 by PDC

PDC	1										
Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
426	0	0	0	0	0	0	0	0	0	0	33,157
1368	0	0	0	0	0	0	0	0	0	0	14,407
1976	0	0	264,202	0	0	0	0	0	0	0	0
2317	0	0	0	0	0	0	0	0	50,000	0	0
3783	0	0	0	0	0	0	0	0	0	0	19,000
4120	0	0	0	0	0	0	0	0	0	0	40,463
	PDC 1 totals										
	0	0	264,202	0	0	0	0	0	50,000	0	107,028
PDC	2										
Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
356	0	0	0	0	68,578	0	0	0	0	0	0
1194	0	0	0	0	0	0	0	0	0	0	100,003
2575	0	0	0	0	0	0	0	0	0	0	47,405
2577	0	0	0	0	0	500,000	0	0	0	0	0
3789	0	0	0	0	0	0	0	0	0	0	3,703
3843	0	0	0	0	0	0	0	0	0	0	20,445
3900	0	0	0	0	0	150,000	0	0	0	0	0
3927	0	0	0	0	0	700,000	0	0	700,000	0	0
3928	0	0	0	0	0	300,000	0	0	250,000	0	0
3967	0	0	0	1,091	0	0	0	0	0	0	0
3986	0	0	0	0	75,760	0	0	0	0	0	0
4121	0	0	0	0	0	0	0	0	0	0	11,809
4192	0	0	0	0	0	0	0	0	60,000	0	0
	PDC 2 totals										
	0	0	0	1,091	144,339	1,650,000	0	0	1,010,000	0	183,363
PDC	3										
Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
(none)	0	0	0	0	0	0	0	790,000	0	0	0
1373	0	0	0	0	0	0	0	0	0	0	20,207
1494	0	0	0	0	0	0	0	0	0	0	675
1547	0	0	0	0	0	0	0	0	100,000	0	0
1865	0	25,783	0	0	0	0	0	0	0	0	0

Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
1975	0	0	0	0	0	0	0	0	0	0	30,088
1979	0	0	0	0	0	50,000	0	0	50,000	0	0
1980	0	0	0	0	0	0	0	0	100,000	0	11,189
1983	0	0	0	0	151,521	0	0	0	0	0	29,630
2494	0	0	0	0	0	0	0	0	0	0	33,068
2509	0	0	0	0	0	0	0	0	0	0	19,874
2623	0	0	0	0	0	0	0	0	0	0	24,017
2656	0	10,337	0	0	0	0	0	0	0	0	7,204
2805	0	0	0	0	0	75,000	0	0	75,000	0	28,440
2836	0	0	0	0	0	0	0	0	0	0	42,847
2858	0	0	0	0	0	75,000	0	0	75,000	0	3,294
2966	0	0	0	0	0	0	0	0	0	0	3,635
2980	0	0	0	0	0	0	0	0	0	0	8,320
3562	0	22,286	0	0	0	0	0	0	0	0	0
3710	0	0	0	0	0	0	0	0	0	0	16,380
3713	0	0	0	0	0	0	0	0	0	0	64,644
3901	0	0	0	0	0	0	0	0	0	0	13,600
3923	700,000	0	0	0	0	400,000	345,000	413,000	300,000	0	0
3936	0	0	0	0	0	50,000	0	0	50,000	0	0
3940	0	0	0	0	0	200,000	0	0	0	0	25,778
4000	0	0	0	0	40,861	0	0	0	0	0	0
4017	0	0	0	0	75,760	0	0	0	0	0	0
4040	0	0	0	0	75,760	0	0	0	0	0	0
4051	0	0	0	0	151,521	0	0	0	0	0	0
4083	0	0	0	0	48,985	0	0	0	0	0	0
4122	0	0	0	0	0	0	0	0	0	0	19,963
4123	0	0	0	0	0	0	0	0	0	0	17,973
4124	0	0	0	0	0	0	0	0	0	0	1,301
4125	0	0	0	0	0	0	0	0	0	0	24,677
4184	0	0	0	0	0	0	450,000	0	0	0	0
4187	0	0	0	0	0	0	0	0	60,000	0	0
4190	0	0	0	0	0	0	0	0	35,000	0	0
4196	0	0	0	0	0	0	0	0	200,000	0	0
4197	700,000	0	0	0	0	0	0	0	0	0	0
	PDC 3 totals										
	1,400,000	58,405	0	0	544,408	850,000	795,000	1,203,000	1,045,000	0	446,805
Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
PDC	4										
209	0	0	0	0	0	0	0	0	0	0	13,509
269	0	0	66,868	0	0	0	0	0	0	0	0
311	0	5,252	0	0	0	0	0	0	0	0	0
1265	0	0	0	0	0	0	0	0	0	0	10,346
1309	0	0	0	0	0	150,000	0	0	0	0	0
1360	0	0	0	0	0	250,000	0	0	0	0	0
2508	0	0	27,292	0	0	0	0	0	0	0	0
3013	0	0	0	0	0	0	0	0	0	0	61,002
3560	0	303	0	0	0	0	0	0	0	0	0

Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
3561	0	555	0	0	0	0	0	0	0	0	0
3717	0	0	0	0	0	0	0	0	0	0	5,145
3971	0	0	0	0	13,539	0	0	0	0	0	0
4043	0	0	0	0	23,853	0	0	0	0	0	0
	PDC 4 totals										
	0	6,109	94,160	0	37,392	400,000	0	0	0	0	90,003
Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
PDC	5										
(none)	0	0	0	0	0	0	0	450,000	0	0	0
4	0	0	0	0	0	0	0	0	0	0	80,573
133	0	0	0	0	0	1,000,000	0	0	0	0	0
435	0	0	44,195	0	0	0	0	0	0	0	0
1293	0	0	0	0	0	125,000	0	0	0	0	0
1387	0	14,640	0	0	0	0	49,620	0	0	0	0
1435	0	0	0	0	0	0	0	0	0	0	39,200
1532	0	0	0	0	0	0	0	0	0	0	45,925
1743	0	0	0	0	0	0	0	0	0	0	65,350
2223	0	0	0	0	75,760	0	0	0	0	0	0
2243	0	0	16,532	0	0	0	0	0	0	0	0
2339	0	0	0	0	0	0	0	0	0	0	29,358
2498	0	0	0	0	0	0	0	0	0	0	17,128
2545	0	0	0	47,473	0	100,000	0	0	0	0	0
2963	0	0	0	0	0	0	0	0	0	0	120,825
3506	0	0	84,600	0	0	0	0	0	0	0	0
3521	0	3,915	0	0	0	0	0	0	0	0	0
3706	0	0	0	36,889	0	0	0	0	0	0	0
3729	0	0	0	0	0	0	0	0	0	0	28,703
3794	0	0	0	0	75,760	0	0	0	0	0	170,089
3825	0	0	0	0	0	0	0	0	0	0	8,500
3932	0	0	0	0	0	500,000	0	0	0	0	0
3939	0	0	0	0	0	100,000	0	0	0	0	0
3974	0	0	0	0	75,760	0	0	0	0	0	0
3991	0	0	0	0	54,949	0	0	0	0	0	0
4042	0	0	0	0	75,760	0	0	0	0	0	0
4076	0	0	0	0	15,308	0	0	0	0	0	0
4084	0	0	0	0	151,521	0	0	0	0	0	0
4105	0	0	0	0	151,521	0	0	0	0	0	0
4110	0	0	0	0	75,760	0	0	0	0	0	0
4116	0	0	0	0	151,521	0	0	0	0	0	0
4126	0	0	0	0	0	0	0	0	0	0	53,055
4127	0	0	0	0	0	0	0	0	0	0	4,376
4128	0	0	0	0	0	0	0	0	0	0	150,583
4129	0	0	0	0	0	0	0	0	0	0	9,482
4182	0	0	0	0	0	0	450,000	0	0	250,000	0
4183	0	0	0	0	0	0	68,520	0	0	0	0
	PDC 5 totals										

Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
	0	18,555	145,327	84,362	903,622	1,825,000	568,140	450,000	0	250,000	823,148
Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
PDC	6										
133	0	0	0	0	0	0	0	0	0	0	25,000
1503	0	0	0	0	0	0	0	0	0	0	84,228
1796	0	0	0	0	0	0	0	0	0	0	21,700
1898	0	0	0	0	0	0	0	0	0	250,000	0
2557	0	0	0	0	0	0	0	0	0	0	47,447
2672	0	0	4,835	0	0	0	0	0	0	0	0
3500	0	0	1,095	0	0	0	0	0	0	0	0
3608	0	0	0	0	32,118	0	0	0	0	0	0
3768	0	0	0	0	0	0	0	0	0	0	11,401
3852	0	0	0	0	0	0	0	0	0	0	26,246
3865	0	0	0	0	0	100,000	0	0	0	0	9,601
3890	0	0	0	0	0	0	0	0	0	0	37,546
3931	0	0	0	0	0	40,000	0	0	0	100,000	0
4015	0	0	0	0	40,208	0	0	0	0	0	0
4029	0	0	0	0	48,762	0	0	0	0	0	0
4080	0	0	0	0	27,206	0	0	0	0	0	0
4095	0	0	0	0	151,521	0	0	0	0	0	0
4096	0	0	0	0	71,416	0	0	0	0	0	0
4115	0	0	0	0	68,228	0	0	0	0	0	0
4130	0	0	0	0	0	0	0	0	0	0	28,700
4131	0	0	0	0	0	0	0	0	0	0	46,456
4132	0	0	0	0	0	0	0	0	0	0	8,054
4133	0	0	0	0	0	0	0	0	0	0	21,360
	PDC 6 totals										
	0	0	5,930	0	439,459	140,000	0	0	0	350,000	367,739
Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
PDC	7										
79	0	0	0	0	0	0	0	0	0	0	28,000
309	0	0	63,021	0	0	0	0	0	0	0	0
1815	0	0	0	0	0	0	0	0	0	0	4,072
2833	0	0	0	0	0	0	0	0	0	0	7,451
3016	0	0	0	0	0	0	0	0	0	0	250
3755	0	0	0	0	0	0	0	0	0	0	14,015
3829	0	0	0	0	0	0	0	0	0	0	5,600
3933	0	0	0	0	0	150,000	0	0	0	0	0
4134	0	0	0	0	0	0	0	0	0	0	181,200
4135	0	0	0	0	0	0	0	0	0	0	12,143
4136	0	0	0	0	0	0	0	0	0	0	36,670
4181	0	0	0	0	0	0	71,608	0	0	0	0
	PDC 7 totals										

Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
	0	0	63,021	0	0	150,000	71,608	0	0	0	289,401
Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
PDC	8										
1811	0	0	0	0	0	0	0	0	0	0	21,000
1830	0	0	0	0	0	0	0	0	0	0	6,530
1884	0	0	0	0	0	0	0	0	0	0	108,800
1974	0	0	0	0	0	0	0	0	0	0	207,241
2516	0	0	0	0	0	0	0	0	0	0	48,800
2574	0	0	0	0	0	0	0	0	0	0	23,581
2575	0	0	0	0	0	0	0	0	0	0	48,480
2781	0	0	0	0	0	0	0	0	0	0	3,678
2838	0	0	0	0	0	0	0	0	0	0	20,000
2861	0	0	0	0	0	0	0	0	0	0	21,626
2959	0	0	0	0	0	0	0	0	0	0	3,445
2964	0	0	0	0	0	0	0	0	0	0	6,030
2977	0	0	0	0	0	0	0	0	0	0	4,740
2988	0	0	0	0	0	0	0	0	0	0	100,176
2995	0	0	0	0	0	0	0	0	0	0	23,454
3001	0	0	0	0	0	0	0	0	0	0	2,500
3010	0	0	0	0	0	0	0	0	0	0	3,320
3017	0	0	0	0	0	0	0	0	0	0	179,252
3711	0	0	0	0	0	0	0	0	0	0	93,666
3728	0	0	0	0	0	0	0	0	0	0	42,346
3730	0	0	0	0	0	0	0	0	0	0	12,500
3738	0	0	0	0	0	0	0	0	0	0	26,207
3740	0	0	0	0	0	0	0	0	0	0	10,649
3747	0	0	0	0	0	0	0	0	0	0	16,200
3763	0	0	0	0	0	0	0	0	0	0	16,124
3765	0	0	0	0	0	0	0	0	0	0	10,536
3772	0	0	0	0	0	0	0	0	0	0	8,883
3776	0	0	0	0	0	0	0	0	0	0	15,200
3781	0	0	0	0	0	0	0	0	0	0	8,562
3792	0	0	0	0	0	0	0	0	0	0	9,403
3799 3800	0	0	0	0	0	0	0	0	0	0	5,600 3,100
3803	0	0	0	0	0	0	0	0	0		14,100
3813	0	0	0	0	0	0	0	0	0	0	14,100
3815	0	0	0	0	0	0	0	0	0	0	2,725
3817	0	0	0	0	0	0	0	0	0	0	6,867
3824	0	0	0	0	0	0	0	0	0	0	49,500
3840	0	0	0	0	0	0	0	0	0	0	28,093
3858	0	0	0	0	0	0	0	0	0	0	22,746
3877	0	0	0	0	0	0	0	0	0	0	3,300
3934	0	0	0	0	0	2,000,000	0	0	0	0	0
3937	0	0	0	0	0	67,500	0	0	0	0	0
4137	0	0	0	0	0	0	0	0	0	0	3,680

Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
4138	0	0	0	0	0	0	0	0	0	0	7,704
4139	0	0	0	0	0	0	0	0	0	0	8,727
4140	0	0	0	0	0	0	0	0	0	0	10,450
4141	0	0	0	0	0	0	0	0	0	0	122,452
4142	0	0	0	0	0	0	0	0	0	0	10,190
4143	0	0	0	0	0	0	0	0	0	0	2,815
	PDC 8 totals										
	0	0	0	0	0	2,067,500	0	0	0	0	1,419,476
Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
PDC	9										
1305	0	0	0	0	0	0	0	0	0	0	7,059
2519	0	0	0	0	0	0	0	0	0	0	3,049
2782	0	0	0	0	0	0	0	0	0	0	8,134
2872	0	0	0	0	0	0	0	0	0	0	13,578
2958	0	0	0	0	0	0	0	0	0	0	10,000
3878	700,000	0	0	0	0	0	0	300,000	0	0	10,591
3929	0	0	0	0	0	250,000	0	0	0	0	0
3933	0	0	0	0	0	0	0	0	0	0	102,000
4144	0	0	0	0	0	0	0	0	0	0	10,532
	PDC 9 totals										
	700,000	0	0	0	0	250,000	0	300,000	0	0	164,943
Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
PDC	10										
168	0	0	0	0	0	0	0	0	0	0	28,500
3935	0	0	0	0	0	200,000	0	0	0	0	0
4145	0	0	0	0	0	0	0	0	0	0	4,033
4146	0	0	0	0	0	0	0	0	0	0	7,510
4147	0	0	0	0	0	0	0	0	0	0	8,741
	PDC 10 totals										
	0	0	0	0	0	200,000	0	0	0	0	48,785
Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
PDC	11										
24	0	0	0	0	0	0	0	0	0	0	41,295
35	0	0	0	0	0	0	0	0	0	0	52,740
71	0	0	0	0	0	0	0	0	0	0	46,000
133	0	0	0	0	0	1,000,000	0	0	0	0	0
1512	0	0	0	0	0	150,000	0	0	125,000	0	0
1593	0	0	6,130	0	0	0	0	0	0	0	0
1763	0	0	58,847	0	0	0	0	0	150,000	0	0
1960	0	0	0	0	0	0	0	0	0	0	35,000

Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
2209	0	0	378	0	0	0	0	0	0	0	0
2291	0	6,440	65,208	0	0	0	0	0	0	0	0
2299	0	0	1,073	0	0	0	0	0	0	0	0
2495	0	0	0	0	0	125,000	0	0	0	0	0
2553	0	0	0	0	0	0	0	0	0	0	25,585
2555	0	0	0	0	0	0	0	0	0	0	53,214
2673	0	555	10,557	0	0	0	0	0	0	0	0
2679	0	0	17,508	0	0	0	0	0	0	0	0
2749	0	0	0	0	0	0	0	0	0	0	9,200
2780	0	0	0	0	0	0	0	0	0	0	48,010
3475	0	1,339	6	0	0	0	0	0	0	0	0
3477	0	0	52	0	0	0	0	0	0	0	0
3478	0	0	2,656	0	0	0	0	0	0	0	0
3572	0	0	0	0	30,300	0	0	0	0	0	0
3736	0	0	0	0	0	0	0	0	0	0	250
3742	0	0	0	0	0	0	0	0	0	0	30,000
3743	0	0	0	0	0	0	0	0	0	0	4,200
3780	0	0	0	0	0	0	0	0	0	0	11,795
3831	0	0	0	2,388	0	0	0	0	0	0	9,670
3832	0	0	0	0	0	0	0	0	0	0	17,173
3845	0	0	0	0	0	0	0	0	0	0	250
3882	0	0	0	0	0	0	0	0	0	0	4,200
3922	0	0	0	0	0	0	0	0	0	0	35,600
3944	0	0	0	0	75,760	0	0	0	0	0	0
3945	0	0	0	0	75,760	0	0	0	0	0	0
3959	0	0	0	0	75,760	0	0	0	0	0	0
3968	0	0	3,682	0	0	0	0	0	0	0	0
4044	0	0	0	6,909	0	0	0	0	0	0	0
4069	0	0	0	0	10,993	0	0	0	0	0	0
4148	0	0	0	0	0	0	0	0	0	0	250
4149	0	0	0	0	0	0	0	0	0	0	2,596
4150	0	0	0	0	0	0	0	0	0	0	50,000
4151	0	0	0	14,242	0	0	0	0	0	0	6,002
4152	0	0	0	0	0	0	0	0	0	0	9,000
4195	0	0	0	0	0	0	0	0	70,000	0	0
	PDC 11 totals										
	0	8,334	166,095	23,540	268,575	1,275,000	0	0	345,000	0	492,030
Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
PDC	12										
(none)	0	0	0	0	0	0	0	328,000	0	0	0
25	0	0	0	0	0	0	0	0	0	0	300,003
92	0	0	0	9,940	0	0	0	0	200,000	0	26,387
146	0	0	450,000	0	0	0	0	0	0	0	0
178	0	0	58,806	0	0	0	0	0	0	0	0
238	0	0	86,429	0	0	0	0	0	0	0	7,899
294	0	0	5,708	0	0	0	0	0	0	0	0

Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
311	0	0	0	0	151,521	0	0	0	0	0	0
419	0	0	67,651	0	0	0	0	0	0	0	0
1295	0	0	0	0	0	0	0	0	0	0	13,966
1387	0	14,640	0	0	0	0	49,620	0	0	0	0
1695	0	633	0	0	0	0	0	0	0	0	0
1773	0	0	0	0	0	0	0	0	0	0	19,662
1812	0	0	0	0	75,760	0	0	0	0	0	10,095
1841	0	0	0	2,424	23,631	0	0	0	0	0	14,316
1882	0	60,608	0	0	0	0	0	0	0	0	0
1903	0	0	0	0	0	0	0	0	0	0	0
1914	0	41,883	0	0	0	0	0	0	0	0	12,365
2223	0	0	0	0	75,760	0	0	0	0	0	0
2378	0	0	145,659	0	0	0	0	0	0	0	0
2383	0	5,024	4,785	0	0	0	0	0	0	0	0
2429	0	0	980,012	0	0	0	0	0	0	0	0
2545	0	0	0	47,473	0	100,000	0	0	100,000	0	0
2675	0	0	0	0	0	0	0	0	0	0	9,592
2691	0	858	4,987	0	0	0	0	0	0	0	0
2780	0	0	0	0	0	0	0	0	0	0	119,403
2789	0	0	0	0	0	0	0	0	0	0	203,776
2793	0	0	0	0	0	0	0	0	0	0	156,402
3473	0	0	6,820	0	0	0	0	0	0	0	0
3506	0	6,312	84,600	0	0	0	0	0	0	0	0
3522	0	6,385	0	0	0	0	0	0	0	0	0
3544	0	921	0	0	0	0	0	0	0	0	0
3545	0	6,667	0	0	0	0	0	0	0	0	0
3558	0	2,827	0	0	0	0	0	0	0	0	0
3564	0	2,536	0	0	0	0	0	0	0	0	0
3720	0	0	0	0	57,839	0	0	0	0	0	0
3721	0	0	0	0	0	0	0	0	0	0	58,572
3816	0	0	0	35,478	0	0	0	0	0	0	25,338
3837	0	0	0	0	0	0	0	0	0	0	14,230
3868	0	0	0	0	151,521	0	0	0	0	0	9,658
3926	0	0	0	0	0	300,000	0	0	300,000	0	0
3930	0	0	0	0	0	325,000	0	0	235,000	0	0
3932	0	0	0	0	0	500,000	0	0	500,000	0	0
3938	0	0	0	0	0	300,000	0	0	300,000	0	0
3977	0	0	0	0	37,880	0	0	0	0		0
3979	0	0	0	4,485	0	0	0	0	0	0	0
			0		-					0	-
3981	0	0		0	34,089	0	0	0	0	0	0
3992	0	0	0	0	151,521	0	0	0	0	0	0
4001	0	0	0	4,364	0	0	0	0	0	0	0
4004	0	0	0	0	66,002	0	0	0	0	0	0
4005	0	0	0	0	9,607	0	0	0	0	0	0
4021	0	0	0	0	51,970	0	0	0	0	0	0
4027	0	0	9,901	0	0	0	0	0	0	0	0
4031	0	0	0	0	75,760	0	0	0	0	0	0
4035	0	0	0	0	15,336	0	0	0	0	0	0
4039	0	0	0	0	75,760	0	0	0	0	0	0
4060	0	0	0	0	75,760	0	0	0	0	0	0

Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
4073	0	0	0	0	10,673	0	0	0	0	0	0
4076	0	0	0	0	15,308	0	0	0	0	0	0
4090	0	0	0	0	24,639	0	0	0	0	0	0
4094	0	0	0	0	73,237	0	0	0	0	0	0
4110	0	0	0	0	75,760	0	0	0	0	0	0
4117	0	0	0	0	12,367	0	0	0	0	0	0
4153	0	0	0	0	0	0	0	0	0	0	7,376
4154	0	0	0	0	0	0	0	0	0	0	15,150
4155	0	0	0	0	0	0	0	0	0	0	4,764
4156	0	0	0	0	0	0	0	0	0	0	31,950
4191	0	0	0	0	0	0	0	0	600,000	0	0
	PDC 12 totals										
	0	149,297	1,905,359	104,165	1,341,704	1,525,000	49,620	328,000	2,235,000	0	1,060,904
Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
PDC	13										
(none)	0	0	0	0	0	0	0	300,000	0	0	0
11	0	4,627	0	0	0	0	0	0	0	0	0
180	0	0	0	0	0	0	0	0	0	0	12,507
1531	0	0	0	0	0	0	0	0	0	0	4,800
2235	0	0	17,220	0	0	0	0	0	0	0	0
2618	0	7,600	0	0	0	0	0	0	0	0	3,022
2621	0	26,295	0	0	0	0	0	0	0	0	0
2658	0	0	0	0	151,521	0	0	0	0	0	0
2664	0	682	1,766	0	0	0	0	0	0	0	0
2676	0	1,515	0	0	0	0	0	0	0	0	0
2735	0	0	26,813	0	0	0	0	0	0	0	0
2777	0	0	0	0	0	0	0	0	0	0	12,285
2805	0	0	0	0	0	400,000	0	0	0	0	0
2883	0	0	0	0	0	0	0	0	0	0	12,385
2969	0	60,608	0	0	0	0	0	0	0	0	0
2993	0	0	0	0	0	0	0	0	0	0	1,188
3533	0	1,264	0	0	0	0	0	0	0	0	0
3853	0	0	0	0	0	0	0	0	0	0	10,017
3859	0	0	0	0	0	0	0	0	0	0	12,300
3925	0	0	0	0	0	250,000	0	0	300,000	0	0
3943	0	0	0	0	75,760	0	0	0	0	0	0
3980	0	0	0	0	151,521	0	0	0	0	0	0
3982	0	0	0	10,100	0	0	0	0	0	0	0
4049	0	60,608	516,000	0	0	0	0	0	0	0	0
4112	0	0	0	0	22,660	0	0	0	0	0	0
4157	0	0	0	0	0	0	0	0	0	0	36,342
4158	0	0	0	0	0	0	0	0	0	0	7,094
4159	0	0	0	0	0	0	0	0	0	0	4,200
4160	0	0	0	0	0	0	0	0	0	0	8,237
4186	0	0	0	0	0	0	0	0	50,000	0	0
4189	0	0	0	0	0	0	0	0	450,000	0	0

	PDC 13 totals										
	0	163,200	561,800	10,100	401,462	650,000	0	300,000	800,000	0	124,376
Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
PDC	14										
Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
311	0	5,106	0	0	0	0	0	0	0	0	0
2514	0	22,804	17,400	0	0	0	0	0	0	0	0
2515	0	0	0	0	0	0	0	0	0	0	20,695
2624	0	0	0	0	0	0	0	0	0	0	4,853
2876	0	0	0	0	0	0	0	0	0	0	21,793
3761	0	0	0	0	0	0	0	0	0	0	8,027
3902	0	0	0	0	75,760	0	0	0	0	0	0
3947	0	0	0	0	75,760	0	0	0	0	0	0
3972	0	0	0	0	75,760	0	0	0	0	0	0
3976	0	9,697	0	0	0	0	0	0	0	0	0
3994	0	0	0	0	18,555	0	0	0	0	0	0
4003	0	0	0	0	26,875	0	0	0	0	0	0
4008	0	0	0	0	75,760	0	0	0	0	0	0
4045	0	0	0	0	71,126	0	0	0	0	0	0
4078	0	0	0	0	75,760	0	0	0	0	0	0
4092	0	0	0	0	75,760	0	0	0	0	0	0
4161	0	0	0	0	0	0	0	0	0	0	6,519
4188	0	0	0	0	0	0	0	0	125,000	0	0
4194	0	0	0	0	0	0	0	0	104,000	0	0
	PDC 14 totals										
	0	37,607	17,400	0	571,118	0	0	0	229,000	0	61,887
Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
PDC	15										
226	0	0	43,295	0	0	0	0	0	0	0	0
299	0	0	12,786	0	0	0	0	0	0	0	0
303	0	0	36,000	0	0	0	0	0	0	0	0
308	0	0	32,536	0	0	0	0	0	0	0	0
311	0	7,612	0	0	0	0	0	0	0	0	0
399	0	0	2,873	0	0	0	0	0	0	0	0
430	0	0	1,305	0	0	0	0	0	0	0	0
436	0	0	18,308	0	0	0	0	0	0	0	0
1304	0	5,946	0	0	0	0	0	0	0	0	0
1538	0	0	0	0	0	0	0	0	0	0	669,317
1619	0	1,591	1,909	0	28,161	0	0	0	0	0	0
1647	0	0	0	0	0	0	0	0	0	0	9,000
1885	0	0	0	0	0	3,000,000	0	0	0	12,000,000	0
1941	0	37,010	0	0	0	0	0	0	0	0	8,157
2224	0	0	0	0	0	0	0	0	0	0	40,100
2225	0	0	9,877	0	0	0	0	0	0	0	0

Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
2260	0	0	20,476	0	0	0	0	0	0	0	0
2289	0	0	5,278	0	0	0	0	0	0	0	0
2290	0	0	1,576	0	0	0	0	0	0	0	0
2315	0	0	4,165	0	0	0	0	0	0	0	0
2411	0	0	57,040	0	0	0	0	0	0	0	0
2480	0	8,155	0	0	0	0	0	0	0	0	0
2598	0	0	0	0	0	0	0	0	0	0	28,945
2654	0	59,099	274,108	0	0	0	0	0	0	0	0
2698	0	26,968	37,033	0	0	0	0	0	0	0	0
2703	0	0	5,898	0	0	0	0	0	0	0	0
2715	0	461	0	0	0	0	0	0	0	0	0
2729	0	5,521	0	0	0	0	0	0	0	0	0
2738	0	0	0	0	75,760	0	0	0	0	0	0
2766	0	0	19,428	0	0	0	0	0	0	0	0
3003	0	0	0	0	0	0	0	0	0	0	4,025
3005	0	0	0	0	0	0	0	0	0	0	17,583
3502	0	885	15,911	0	0	0	0	0	0	0	0
3503	0	1,794	4,069	0	0	0	0	0	0	0	0
3504	0	4,818	5,064	0	0	0	0	0	0	0	0
3505	0	0	1,029	0	0	0	0	0	0	0	0
3508	0	0	12,392	0	0	0	0	0	0	0	0
3510	0	0	9,373	0	0	0	0	0	0	0	0
3512	0	0	14,047	0	0	0	0	0	0	0	0
3513	0	20,098	5,880	0	0	0	0	0	0	0	0
3540	0	2,333	0	0	0	0	0	0	0	0	0
3543	0	6,403	12,266	0	0	0	0	0	0	0	0
3550	0	776	0	0	0	0	0	0	0	0	0
3750	0	0	0	0	0	0	0	0	0	0	4,000
3753	0	0	0	0	0	0	0	0	0	0	4,000
3885	0	0	0	0	0	0	0	0	0	0	19,403
3948	0	0	0	0	151,521	0	0	0	0	0	0
3949	0	0	0	0	75,760	0	0	0	0	0	0
3953	0	0	0	0	75,760	0	0	0	0	0	0
3954	0	0	0	0	75,760	0	0	0	0	0	0
3955	0	0	0	0	51,107	0	0	0	0	0	0
3958	0	0	0	0	21,824	0	0	0	0	0	0
3961	0	0	0	0	58,868	0	0	0	0	0	0
3962	0	0	0	0	66,383	0	0	0	0	0	0
3963	0	0	0	0	47,948	0	0	0	0	0	0
3964	0	0	0	0	37,854	0	0	0	0	0	0
3965	0	0	0	0	40,377	0	0	0	0	0	0
3978	0	0	0	0	151,521	0	0	0	0	0	0
3987	0	0	0	0	13,407	0	0	0	0	0	0
3988	0	0	0	0	75,760	0	0	0	0	0	0
3990	0	0	0	0	53,604	0	0	0	0	0	0
3995	0	0	0	0	10,372	0	0	0	0	0	0
3996	0	0	0	0	75,760	0	0	0	0	0	0
4006	0	782	0	0	0	0	0	0	0	0	0
4009	0	6,849	0	0	0	0	0	0	0	0	0
4014	0	0	0	0	30,464	0	0	0	0	0	0

Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
4018	0	0	0	0	75,760	0	0	0	0	0	0
4019	0	0	0	0	56,807	0	0	0	0	0	0
4023	0	0	0	9,054	0	0	0	0	0	0	0
4026	0	0	5,711	0	0	0	0	0	0	0	0
4028	0	0	0	0	21,490	0	0	0	0	0	0
4032	0	0	0	0	75,760	0	0	0	0	0	0
4033	0	0	0	0	37,824	0	0	0	0	0	0
4037	0	0	0	0	55,553	0	0	0	0	0	0
4041	0	0	0	0	41,206	0	0	0	0	0	0
4046	0	0	0	0	72,127	0	0	0	0	0	0
4047	0	0	0	0	75,760	0	0	0	0	0	0
4052	0	0	0	0	75,760	0	0	0	0	0	0
4056	0	0	0	0	75,760	0	0	0	0	0	0
4057	0	0	0	0	75,760	0	0	0	0	0	0
4058	0	0	0	0	55,950	0	0	0	0	0	0
4067	0	0	0	0	75,760	0	0	0	0	0	0
4070	0	0	0	0	37,642	0	0	0	0	0	0
4074	0	0	0	0	71,215	0	0	0	0	0	0
4079	0	0	0	0	75,760	0	0	0	0	0	0
4085	0	0	0	0	53,574	0	0	0	0	0	0
4087	0	0	0	0	24,762	0	0	0	0	0	0
4093	0	0	0	0	60,616	0	0	0	0	0	0
4097	0	0	0	0	37,062	0	0	0	0	0	0
4099	0	0	0	0	54,454	0	0	0	0	0	0
4101	0	0	0	0	75,760	0	0	0	0	0	0
4102	0	0	0	0	75,760	0	0	0	0	0	0
4104	0	0	0	0	75,760	0	0	0	0	0	0
4108	0	0	0	30,261	75,760	0	0	0	0	0	0
4114	0	0	0	0	60,538	0	0	0	0	0	0
4118	0	0	0	0	75,760	0	0	0	0	0	0
4162	0	0	0	0	0	0	0	0	0	0	19,464
4163	0	0	0	0	0	0	0	0	0	0	14,000
4164	0	0	0	0	0	0	0	0	0	0	4,593
4165	0	0	0	0	0	0	0	0	0	0	33,912
4166	0	0	0	0	0	0	0	0	0	0	1,630
4167	0	0	0	0	0	0	0	0	0	0	7,560
4168	0	0	0	0	0	0	0	0	0	0	22,782
4169	0	0	0	0	0	0	0	0	0	0	47,664
4170	0	0	0	0	0	0	0	0	0	0	18,300
4171	0	0	0	0	0	0	0	0	0	0	20,640
4172	0	0	0	0	0	0	0	0	0	0	13,125
4173	0	0	0	0	0	0	0	0	0	0	5,600
	PDC 15 totals										
	0	197,101	669,630	39,314	2,943,679	3,000,000	0	0	0	12,000,000	1,013,799
Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
PDC	16										
					•			•			

Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
3795	0	0	0	0	0	0	0	0	0	0	5,733
3827	0	0	0	0	0	0	0	0	0	0	83,350
4181	0	0	0	0	0	0	371,070	0	0	0	0
	PDC 16 totals										
Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
	0	0	0	0	0	0	371,070	0	0	0	93,283
PDC	17										
311	0	5,252	0	0	0	0	0	0	0	0	0
2508	0	0	27,292	0	0	0	0	0	0	0	22,027
3560	0	303	0	0	0	0	0	0	0	0	0
3561	0	555	0	0	0	0	0	0	0	0	0
3971	0	0	0	0	13,539	0	0	0	0	0	0
4174	0	0	0	0	0	0	0	0	0	0	7,408
	PDC 17 totals										
	0	6,109	27,292	0	13,539	0	0	0	0	0	29,435
Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
PDC	18										
(none)	0	0	0	0	0	0	0	600,000	0	0	0
	PDC 18 totals										
	0	0	0	0	0	0	0	600,000	0	0	0
Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
PDC	19										
(none)	0	0	0	0	0	0	0	306,000	0	0	0
208	0	35,226	0	0	0	0	0	0	0	0	0
226	0	0	43,295	0	0	0	0	0	0	0	0
299	0	0	12,786	0	0	0	0	0	0	0	0
303	0	0	36,000	0	0	0	0	0	0	0	0
311	0	7,612	0	0	0	0	0	0	0	0	0
383	0	0	67,530	0	0	0	0	0	0	0	0
436	0	0	18,308	0	0	0	0	0	0	0	0
1304	0	5,946	0	0	0	0	0	0	0	0	0
1662	0	0	18,001	0	0	0	0	0	0	0	0
1667	0	0	76,177	0	0	0	0	0	0	0	0
1764	0	0	0	0	0	0	0	0	0	0	110,400
1900	0	16,895	90,540	0	0	0	0	0	0	0	4,756
1941	0	37,010	0	0	0	0	0	0	0	0	0
1954	0	0	0	0	0	0	0	0	0	0	8,452
2225	0	0	9,877	0	0	0	0	0	0	0	0

Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
2480	0	8,155	0	0	0	0	0	0	0	0	0
2501	0	0	122,482	0	0	0	0	0	0	0	0
2609	0	15,764	59,263	0	0	0	0	0	0	0	0
2754	0	0	0	0	151,521	0	0	0	0	0	0
2780	0	0	0	0	0	225,000	0	0	0	0	0
2834	0	0	0	0	0	0	0	0	0	0	11,590
2870	0	0	0	0	0	0	0	0	0	0	6,100
3495	0	0	739	0	0	0	0	0	0	0	0
3499	0	3,612	9,090	0	0	0	0	0	0	0	0
3505	0	0	1,029	0	0	0	0	0	0	0	0
3512	0	0	14,047	0	0	0	0	0	0	0	0
3513	0	20,098	5,880	0	0	0	0	0	0	0	0
3543	0	6,403	12,266	0	0	0	0	0	0	0	0
3602	0	0	0	0	43,410	0	0	0	0	0	0
3603	0	0	0	0	75,760	0	0	0	0	0	0
3760	0	0	0	0	0	0	0	0	0	0	11,500
3764	0	0	0	0	0	0	0	0	0	0	15,436
3769	0	0	0	0	0	0	0	0	0	0	6,160
3862	0	0	0	0	0	0	0	0	0	0	5,573
3866	0	0	0	0	0	0	0	0	0	0	13,080
3876	0	0	0	0	0	0	0	0	0	0	4,840
3956	0	0	0	0	75,760	0	0	0	0	0	0
3970	0	0	0	0	75,760	0	0	0	0	0	0
4018	0	0	0	0	75,760	0	0	0	0	0	0
4024	0	0	0	0	151,521	0	0	0	0	0	0
4109	0	36,668	0	0	0	0	0	0	0	0	0
4114	0	0	0	0	60,538	0	0	0	0	0	0
4175	0	0	0	0	0	0	0	0	0	0	20,065
4176	0	0	0	0	0	0	0	0	0	0	45,857
4193	0	0	0	0	0	0	0	0	100,000	0	0
4198	70,500	0	0	0	0	0	0	0	0	0	0
	PDC 19 totals										
	70,500	193,389	597,308	0	710,032	225,000	0	306,000	100,000	0	263,808
Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
PDC	22										
131	0	0	0	0	75,760	0	0	0	0	0	31,507
263	0	0	8,899	0	0	0	0	0	0	0	0
373	0	0	37,882	0	0	0	0	0	0	0	0
2355	0	0	0	0	151,521	0	0	0	0	0	0
2370	0	758	0	0	0	0	0	0	0	0	0
2708	0	6,925	0	0	0	0	0	0	0	0	0
3641	0	0	0	0	42,241	0	0	0	0	0	0
3969	0	9,470	0	0	0	0	0	0	0	0	0
3973	0	0	0	0	50,096	0	0	0	0	0	0
3975	0	0	0	0	75,760	0	0	0	0	0	0
3983	0	0	0	0	50,812	0	0	0	0	0	0

Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
3989	0	0	0	0	41,248	0	0	0	0	0	0
4002	0	0	0	0	75,760	0	0	0	0	0	0
4010	0	0	0	0	9,796	0	0	0	0	0	0
4034	0	0	0	0	12,248	0	0	0	0	0	0
4075	0	0	0	0	12,742	0	0	0	0	0	0
4081	0	0	0	0	9,304	0	0	0	0	0	0
4088	0	0	0	0	75,760	0	0	0	0	0	0
4089	0	0	0	0	15,178	0	0	0	0	0	0
4113	0	0	0	0	75,760	0	0	0	0	0	0
4177	0	0	0	0	0	0	0	0	0	0	4,750
	PDC 22 totals	47.450	10 701		770.000						00.057
	0	17,152	46,781	0	773,988	0	0	0	0	0	36,257
PDC	23										
Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
149	0	0	0	0	0	0	0	0	0	0	73,022
168	0	0	0	0	151,521	0	0	0	0	0	0
229	0	0	14,201	0	0	0	0	0	0	0	0
257	0	0	2,555	0	0	0	0	0	0	0	0
270	0	0	17,440	0	0	0	0	0	0	0	0
283	0	0	0	0	151,521	0	0	0	0	0	300
311	0	5,927	0	0	0	0	0	0	0	0	0
315	0	0	2,653	0	0	0	0	0	0	0	0
319	0	0	2,435	0	0	0	0	0	0	0	0
320	0	0	8,797	0	0	0	0	0	0	0	0
334	0	0	7,109	0	0	0	0	0	0	0	0
377	0	0	86,251	0	0	0	0	0	0	0	0
380	0	0	39,816	0	0	0	0	0	0	0	0
401	0	0	5,043	0	28,900	0	0	0	0	0	0
402	0	0	11,840	0	0	0	0	0	0	0	0
405	0	0	16,266	0	0	0	0	0	0	0	0
415	0	0	93,006	0	0	0	0	0	0	0	0
416	0	0	12,208	0	0	0	0	0	0	0	0
424	0	0	61,200	0	0	0	0	0	0	0	0
425	0	0	63,236	0	0	0	0	0	0	0	0
431	0	0	10,060	0	0	0	0	0	0	0	0
433	0	0	65,296	0	0	0	0	0	0	0	0
438	0	0	26,797	0	0	0	0	0	0	0	0
1211	0	0	0	0	0	700,000	0	0	0	0	0
1378	0	0	0	0	151,521	0	0	0	0	0	0
1385	0	0	0	0	0	0	0	0	0	0	76,264
1450	0	45,623	222,810	0	0	0	0	0	0	0	0
1493	0	0	0	0	0	150,000	0	0	0	0	0
1575	0	0	3,450	0	0	0	0	0	0	0	0
1590	0	0	10,151	0	0	0	0	0	0	0	0
1602	0	0	4,034	0	0	0	0	0	0	0	0
1615	0	0	342,212	0	0	0	0	0	0	0	0

Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
1660	0	0	13,528	0	0	0	0	0	0	0	0
1675	0	0	0	0	0	0	0	0	0	0	9,924
1719	0	3,461	0	0	0	0	0	0	0	0	0
1727	0	0	322,948	0	0	0	0	0	0	0	0
1729	0	0	5,994	0	0	0	0	0	0	0	0
1872	0	0	0	0	0	0	0	0	0	0	165,165
2174	0	0	0	0	39,561	0	0	0	0	0	0
2178	0	0	18,000	9,400	0	0	0	0	0	0	0
2179	0	0	3,450	0	0	0	0	0	0	0	0
2190	0	10,152	0	0	0	0	0	0	0	0	0
2193	0	0	333,674	0	0	0	0	0	0	0	0
2257	0	0	4,350	0	0	0	0	0	0	0	0
2313	0	0	31,436	0	0	0	0	0	0	0	0
2329	0	0	216,429	0	0	0	0	0	0	0	0
2333	0	0	174	0	0	0	0	0	0	0	0
2336	0	0	0	0	75,760	0	0	0	0	0	0
2344	0	0	15,666	0	0	0	0	0	0	0	0
2356	0	0	98,023	0	0	0	0	0	0	0	0
2360	0	0	37,883	0	0	0	0	0	0	0	0
2376	0	0	32,324	0	0	0	0	0	0	0	0
2381	0	0	13,335	0	0	0	0	0	0	0	0
2382	0	294	0	0	0	0	0	0	0	0	0
2389	0	0	5,363	0	0	0	0	0	0	0	0
2430	0	7,691	17,515	0	0	0	0	0	0	0	0
2450	0	0	24,823	0	0	0	0	0	0	0	0
2453	0	0	12,720	0	0	0	0	0	0	0	0
2463	0	0	48,300	0	0	0	0	0	0	0	0
2511	0	0	0	0	0	0	0	0	0	0	13,368
2591	0	0	0	0	0	0	0	0	0	0	2,538
2634	0	1,973	0	0	0	0	0	0	0	0	0
2642	0	4,200	1,348	0	0	0	0	0	0	0	0
2643	0	14,637	0	0	0	0	0	0	0	0	0
2644	0	7,021	0	0	0	0	0	0	0	0	0
2681	0	0	5,577	0	0	0	0	0	0	0	0
2693	0	0	8,199	0	0	0	0	0	0	0	0
2694	0	5,621	0,199	0	0	0	0	0	0	0	0
2701	0	0	7,547	0	0	0	0	0	0	0	0
2712	0	0	0	0	0	0	0	0	0	0	20,808
2727	0	6,321	0	0	0	0	0	0	0	0	0
2732	0	0	23,691	0	0	0	0	0	0	0	0
2745	0	1,870	0	0	0	0	0	0	0	0	0
2761	0	8,773	600	0	0	0	0	0	0	0	0
2764	0	4,064	0	0	0	0	0	0	0	0	0
2850	0	0	0	0	75,760	0	0	0	0	0	0
3002	0	0	0	0	0	0	0	0	0	0	40,372
	0	0		0	0	0	0	0	0	0	
3481	_		14,070								0
3483	0	0	19,906	0	0	0	0	0	0	0	0
3485 3486	0	0	6,000	0	0	0	0	0	0	0	0
	0	0	36,225	0	0	0	0	0	0	0	0

Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
3489	0	2,249	0	0	0	0	0	0	0	0	0
3490	0	0	3,961	0	0	0	0	0	0	0	0
3491	0	0	16,628	0	0	0	0	0	0	0	0
3514	0	3,600	7,064	0	0	0	0	0	0	0	0
3516	0	0	3,545	0	0	0	0	0	0	0	0
3517	0	0	12,803	0	0	0	0	0	0	0	0
3520	0	0	17,255	0	0	0	0	0	0	0	0
3532	0	1,421	0	0	0	0	0	0	0	0	0
3537	0	2,424	0	0	0	0	0	0	0	0	0
3552	0	606	0	0	0	0	0	0	0	0	0
3610	0	0	0	2,386	0	0	0	0	0	0	0
3751	0	0	1,982	0	0	0	0	0	0	0	0
3791	0	0	0	0	0	0	0	0	0	0	3,250
3819	0	0	0	0	0	0	0	0	0	0	13,633
3848	0	0	0	0	0	0	0	0	0	0	4,200
3855	0	0	0	0	0	0	0	0	0	500,000	0
3881	0	0	0	0	0	0	0	0	0	0	74,414
3924	0	0	0	0	0	200,000	0	0	0	0	0
3941	0	0	0	0	0	1,050,000	0	0	0	0	0
3942	0	0	0	0	50,146	0	0	0	0	0	0
3946	0	0	0	0	47,859	0	0	0	0	0	0
3950	0	0	0	0	67,341	0	0	0	0	0	0
3951	0	0	0	0	10,363	0	0	0	0	0	0
3952	0	0	0	0	35,108	0	0	0	0	0	0
3957	0	0	0	0	75,760	0	0	0	0	0	0
3960	0	0	0	0	75,760	0	0	0	0	0	0
3966	0	0	0	0	75,760	0	0	0	0	0	0
3984	0	0	0	0	151,521	0	0	0	0	0	0
3985	0	0	0	0	75,760	0	0	0	0	0	0
3993	0	0	0	0	55,835	0	0	0	0	0	0
3997	0	442	0	0	0	0	0	0	0	0	0
3998	0	0	0	0	75,760	0	0	0	0	0	0
3999	0	0	0	0	55,900	0	0	0	0	0	0
4007	0	0	0	0	75,760	0	0	0	0	0	0
4011	0	0	0	0	24,432	0	0	0	0	0	0
4012	0	0	0	0	75,760	0	0	0	0	0	0
4013	0	0	0	0	75,760	0	0	0	0	0	0
4016	0	0	0	0	151,521	0	0	0	0	0	0
4020	0	0	0	0	75,760	0	0	0	0	0	0
4022	0	0	0	0	75,760	0	0	0	0	0	0
4025	0	0	0	3,680	0	0	0	0	0	0	0
4030	0	0	0	0	10,697	0	0	0	0	0	0
4036	0	0	0	0	12,146	0	0	0	0	0	0
4038	0	0	0	0	13,448	0	0	0	0	0	0
4048	0	0	0	0	75,760	0	0	0	0	0	0
4050	0	47,187	0	0	0	0	0	0	0	0	0
4053	0	0	0	0	75,760	0	0	0	0	0	0
4054	0	0	0	0	75,760	0	0	0	0	0	0
4055	0	0	0	0	151,521	0	0	0	0	0	0
4059	0	0	0	0	47,136	0	0	0	0	0	0

Company	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
4061	0	0	0	5,256	0	0	0	0	0	0	0
4062	0	0	0	0	41,497	0	0	0	0	0	0
4063	0	0	0	0	75,760	0	0	0	0	0	0
4064	0	0	0	0	4,061	0	0	0	0	0	0
4065	0	9,549	0	0	0	0	0	0	0	0	0
4066	0	0	0	0	35,936	0	0	0	0	0	0
4068	0	0	0	0	34,098	0	0	0	0	0	0
4071	0	0	0	0	19,695	0	0	0	0	0	0
4072	0	0	0	0	151,521	0	0	0	0	0	0
4082	0	0	60	0	0	0	0	0	0	0	0
4086	0	0	0	0	75,760	0	0	0	0	0	0
4091	0	0	0	0	21,709	0	0	0	0	0	0
4098	0	0	0	0	151,521	0	0	0	0	0	0
4100	0	0	0	0	26,313	0	0	0	0	0	0
4103	0	0	0	0	51,697	0	0	0	0	0	0
4106	0	0	0	0	151,521	0	0	0	0	0	0
4107	0	0	0	0	75,760	0	0	0	0	0	0
4111	0	0	0	0	6,126	0	0	0	0	0	0
4119	0	0	11,051	0	0	0	0	0	0	0	0
4178	0	0	0	0	0	0	0	0	0	0	35,225
4179	0	0	0	0	0	0	0	0	0	0	6,667
4180	0	0	0	0	0	0	0	0	0	0	27,761
	PDC 23 totals										
	0	195,107	2,582,872	20,722	3,467,377	2,100,000	0	0	0	500,000	566,911
	GRAND TOTALS										
	CDBG	EZExisting	EZGeneral	EZJobs	EZReal	GOF	Rail Access	RoadAccess	TROF	VIP	WFS
	2,170,500	944,393	6,881,797	235,820	12,319,787	14,707,500	1,805,818	3,487,000	5,814,000	13,100,000	7,683,381