

Financial Statements
Year Ended
June 30, 2005

Assistive Technology Loan Fund Authority

Goodman
& COMPANY

Certified Public Accountants
Financial Planning
Specialized Services

Assistive Technology Loan Fund Authority

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Certified Public Accountants
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Report of Independent Auditors

Board of Directors
Assistive Technology Loan Fund Authority

We have audited the accompanying financial statements of the governmental activities of the *Assistive Technology Loan Fund Authority* as of and for the year ended June 30, 2005, as listed in the table of contents. These financial statements are the responsibility of the management of *Assistive Technology Loan Fund Authority*. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and *Specifications for Audits of Authorities, Boards and Commissions* issued by the Auditor of Public Accounts of the Commonwealth of Virginia. Those standards and specifications require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the governmental activities of the *Assistive Technology Loan Fund Authority* as of June 30, 2005, and the results of its operations for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards* we have also issued our report dated November 18, 2005 on our consideration of *Assistive Technology Loan Fund Authority's* internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over the financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

The Management's Discussion and Analysis on pages 3 through 6 is not a required part of the basic financial statements but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

4510 Cox Road, Suite 200
Glen Allen, VA 23060-3394
ph: 804.282.7636
fax: 804.282.1461
www.goodmanco.com

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the *Assistive Technology Loan Fund Authority's* basic financial statements. The accompanying supplementary information and compliance section, including the schedule of expenditures of federal awards as required by the U. S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, as listed in the table of contents are presented for the purpose of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, are fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Goodman & Company

Richmond, Virginia
November 18, 2005

Assistive Technology Loan Fund Authority
Management's Discussion and Analysis
Year Ended June 30, 2005

The discussion and analysis of the *Assistive Technology Loan Fund Authority's* (Authority) financial performance provides an overview of the financial activities for the year ended June 30, 2005. It should be read in conjunction with the financial statements.

AUTHORITY ACTIVITIES AND FINANCIAL HIGHLIGHTS

The Assistive Technology Loan Fund Authority was created by the General Assembly in 1995 to fulfill "a need to provide assistance with loans and in the purchase of assistive technology, or other equipment, which is designed to enable Virginians with disabilities to become more independent or more productive members of the community, with an improved quality of life". The Authority has now been in existence for a decade, and has made significant strides in fulfilling its mission.

From inception through the fiscal year ended June 30, 2005 the Authority has been granted a total of \$10,991,797 in federal grants. From these grants certain administrative fees and indirect cost recovery were retained by the Virginia Department of Rehabilitative Services (DRS) for their collaborative efforts in obtaining the grants. During this fiscal year the final installments of the federal grants awarded to date were drawn down as follows:

Access for Telework, US Dept. of Education	\$1,227,162
Alternative Financing Program (AFP), US Dept. of Education	\$2,718,194

It is largely through the receipt of these grant funds, which are to be administered in perpetuity in the service of our mandated purpose, that the Authority reports a balance of \$12,386,911 in cash and cash equivalents on hand at June 30, 2005.

As in prior years, the Authority maintains its cash in "safe" investments in money market funds and the Local Government Investment Pool (LGIP). The LGIP is a short-term investment pool offered to public entities of the Commonwealth of Virginia; it is managed by the Virginia Department of the Treasury. The investments of the LGIP include U.S. government obligations, certificates of deposit, and banker's acceptances, among others. While the average monthly yield earned by funds in the LGIP during this fiscal year was only 2.122%, the Authority is cognizant of a responsibility to avoid any excessive risk with its monetary holdings. The LGIP has a stated top investment objective of safety, which mirrors the Authority's foremost investment goal as well. With the recent upward trend in interest rates, as well as the formation of an investment committee to pursue other safe, yet higher yielding investments, the Authority expects to have higher earnings, and therefore a reduced invasion of "principal," in the future.

At June 30, 2005, the Authority is the guarantor of \$1,151,232 in loans granted by our financial partner, SunTrust Bank. The Authority can, at the direction of our loan committee and in compliance with our loan procedures, make such guarantees to enable disabled Virginians to purchase assistive technology through financing that would otherwise be denied to them. This total is the combined balance of loans made to ninety-five individuals. These loans are established through a combination of fees paid by the Authority on behalf of these individuals, and the maintenance of a certain level of funds owned by the Authority in accounts with our financial partner. During this fiscal year, the Authority facilitated over 60% more dollars in loans with SunTrust Bank than in fiscal year 2004.

At June 30, 2005, \$486,294 in loans has been provided to eligible Virginians directly from the Authority out of our grant revenues. The current balance of these loans, as reported net in the Statement of Net Assets, is \$294,784. In fiscal year 2005 the Authority more than doubled the number and dollar value of new direct loans granted by the Authority as compared to the previous fiscal year.

Like all entities involved in lending, the Authority realizes some losses as a result of granting or guaranteeing loans. Pursuant to our mission, the Authority guarantees loans granted by SunTrust Bank that do not always meet the more stringent credit standards of other lending institutions. When it becomes necessary as per our agreement with SunTrust Bank, the Authority will make rescue payments to bring a loan current, or purchase a note when the loan holder stops making payments altogether. While the Authority will try to restructure these note purchases and therefore attempt to recoup the money paid to SunTrust Bank, it can be difficult to yield much of a return on these rescue payment and note purchase outlays. Also like other lending institutions, the Authority realizes some credit losses on the direct loans it grants as well. After fiscal years 2003 and 2004 which showed significant catch-up with regard to loan loss amounts, the Authority reports this year a satisfactory and much improved provision for loan loss of \$8,341, less than 10% of the fiscal year 2004 provision.

At fiscal year end the Authority had over \$187,000 in trade accounts payable. Over \$45,000 was related to audit and consulting fees, and over \$70,000 was connected with amounts due to the regional Virginia Assistive Technology System (VATS) sites as described below.

This fiscal year there was an increase in salaries and benefits due to the hiring of a Marketing Specialist and a Financial Director. The Authority will, where practical, mirror the state in its hiring activities and benefit offerings. Since the Authority is not part of the state retirement program a SEP/IRA program has been put into place.

In fiscal year 2004 the Authority launched a marketing effort through the development and first phase of distribution of a public service announcement to increase visibility and knowledge of the Authority and its services. This campaign continued and was completed in fiscal year 2005. This endeavor accounted for 69% of the marketing expense of \$247,304 as reported on the Statement of Revenues and Expenditures.

Fiscal year 2005 saw a continuation of distribution of funds that started in the previous year to three regional VATS sites: Virginia Polytechnic Institute and State University, George Mason University and Old Dominion University. The Authority entered into agreements with the sites to reimburse them for certain assistive technology related costs as a result of the VATS matching fund contributions made to provide matching funds for our federal grants. These expenses totaled \$132,834 in this fiscal year.

The Consumer Service Fund (CSF), or "fund of last resort", is an additional safety net funded by the Commonwealth of Virginia for eligible persons to acquire the assistive technology they need when all other means have been exhausted. The Assistive Technology Loan Fund Authority began to fully administrate this fund on July 1, 2003, a function previously performed by Virginia's Department of Rehabilitative Services. In these financial statements the Authority reports the awarding of \$154,936 in Consumer Service Fund grants.

A one-time, one-year pilot program between the Authority and the Department of Housing and Community Development (DHCD) began on November 1, 2004. The Home Accessibility and Modification Improvements Grant Pilot Program was established to assist with home modifications that could not be funded through other existing programs in order to increase the likelihood that persons with disabilities will remain independent and injury-free in their homes. \$350,000 was transferred to the Authority by DHCD in November 2005 in order to administer the awarding of these grants. It was to be serviced much like the Consumer Service Fund described above. While this program was tremendously successful, in that many more people wished to avail themselves of this service than those that funding was available for, the program came to a close on October 31, 2005. It is hoped that more funding will be made available by the General Assembly of Virginia in the future. The Authority reports \$171,287 in DHCD Grants in fiscal year 2005, with the remaining portion expensed in fiscal year 2006.

SUMMARY STATEMENT OF NET ASSETS

The following condensed statement of net assets shows the financial position of the Authority at June 30, 2005.

	<u>2005</u>	<u>2004</u>
Assets		
Cash and cash equivalents	\$ 12,386,911	\$ 8,046,655
Receivables (net of allowances)	301,126	114,630
Prepaid expenses	3,835	1,742
Capital assets (net of depreciation)	77,366	-
	<hr/>	<hr/>
Total assets	\$ 12,769,238	\$ 8,163,027
Liabilities		
Trade accounts payable	\$ 65,477	\$ 46,425
Other accrued liabilities	231,588	62,262
Long-term note payable	500,000	-
	<hr/>	<hr/>
Total liabilities	\$ 797,065	\$ 108,687
Net assets		
Invested in capital assets – net of related debt	\$ 77,366	\$ -
Unrestricted net assets	11,894,807	8,054,340
	<hr/>	<hr/>
Total net assets	\$ 11,972,173	\$ 8,054,340

SUMMARY STATEMENT OF REVENUES AND EXPENDITURES

The condensed statement of activities and governmental fund revenues, expenditures and changes in fund balances for fiscal year 2005 is as follows:

	2005	2004
Revenues		
Grants, gifts and transfers	\$ 5,042,750	\$ 4,596,878
Interest and dividends	258,435	71,244
Total revenues	<u>5,301,185</u>	<u>4,668,122</u>
Expenditures		
Program and operating expenses	866,513	529,372
Salary and benefits	258,295	196,052
Marketing	247,304	100,522
Other	11,240	69,469
Total expenditures	<u>1,383,352</u>	<u>895,415</u>
Total net assets	<u>\$ 3,917,833</u>	<u>\$ 3,772,707</u>

ECONOMIC OUTLOOK

As a result of the state appropriations, transfers from state agencies and the success the Authority has achieved in obtaining the previously mentioned federal grant awards, the Assistive Technology Loan Fund Authority is fortunate to be one of the largest programs of its type in the United States, presiding over the largest Alternative Financing Program (AFP) and Telework loan funds of the thirty-five federally funded AFP and twenty Telework programs. The Authority reports a net increase of revenue for the fiscal year ended June 30, 2005 due to the receipt of \$5,042,750 in grants, gifts and governmental transfers during the period. Our financial position is positive based on these and our past receipt of funds to use in the fulfillment of our future lending goals and activities.

REQUESTS FOR INFORMATION

This financial report is designed to provide a general overview of the Authority's finances for all those interested. Questions concerning any of the information provided in this report or requests for additional information should be addressed in writing to the Assistive Technology Loan Fund Authority, 1602 Rolling Hills Drive, Suite 107, Richmond, Virginia 23229 or by email to atlfa@atlfa.org.

Assistive Technology Loan Fund Authority

Statement of Net Assets and Governmental Fund Balance Sheet

June 30, 2005

Assets	General Fund	Adjustments	Statement of Net Assets
Cash and cash equivalents	\$ 12,386,911	\$ -	\$ 12,386,911
Loans receivable - net of allowance of \$46,519	294,784	-	294,784
Due from employee	-	1,000	1,000
Other receivables	-	5,342	5,342
Prepaid expenses	-	3,835	3,835
Capital assets - net	-	77,366	77,366
Total assets	\$ 12,681,695	\$ 87,543	\$ 12,769,238
Liabilities			
Current liabilities			
Due within one year	\$ -	\$ 297,065	\$ 297,065
Long-term liabilities	-	500,000	500,000
Total liabilities	-	797,065	797,065
Fund Balances/Net Assets			
Fund balance			
Unreserved	12,681,695	(12,681,695)	-
Total fund balances	12,681,695	(12,681,695)	-
Total liabilities and fund balances	\$ 12,681,695		
Unrestricted net assets			
Invested in capital assets-net of related debt		77,366	77,366
Unrestricted net assets		11,600,321	11,600,321
Unrestricted net assets - Board designated		294,486	294,486
Total net assets		\$ 11,972,173	\$ 11,972,173

The accompanying notes are an integral part of these financial statements.

Assistive Technology Loan Fund Authority

*Statement of Activities and Governmental Fund Revenues, Expenditures,
and Changes in Fund Balances*

Year Ended June 30, 2005

	General Fund	Adjustments	Statement of Activities
Program revenues			
Operating grants and contributions	\$ 5,042,750	\$ -	\$ 5,042,750
Interest income on loans	5,203	-	5,203
	5,047,953	-	5,047,953
General revenues			
Investment earnings	253,232	-	253,232
Total revenues	5,301,185	-	5,301,185
Expenditures			
Alternative Financing Program	721,581	77,605	799,186
Consumer Service Fund	184,491	81,041	265,532
Department of Housing and Community Development	175,215	(2,394)	172,821
Access for Telework	89,055	33,427	122,482
Administrative	26,223	(2,892)	23,331
Capital outlays	83,210	(83,210)	-
Total expenditures	1,279,775	103,577	1,383,352
Excess of revenues over expenditures	4,021,410	(103,577)	3,917,833
Other financing sources	500,000	(500,000)	-
Fund balance/net assets			
Fund balance/net assets - beginning of year	8,160,285	(105,945)	8,054,340
Fund balance/net assets - end of year	\$ 12,681,695	\$ (209,522)	\$ 11,972,173

The accompanying notes are an integral part of these financial statements.

Assistive Technology Loan Fund Authority

Notes to Financial Statements

June 30, 2005

1. Organization and Nature of Activities

The *Assistive Technology Loan Fund Authority* (Authority) was created by the Virginia General Assembly in 1995 pursuant to Sections 51.5-53 to 51.5-59 of the Code of Virginia (Act). The Authority was created to provide assistance to individuals in the Commonwealth of Virginia with loans and in the purchase of assistive technology equipment, or other equipment, which is designed to enable persons with disabilities to become more independent or more productive members of the community with an improved quality of life. As provided in the Act, the Authority is governed by a Board of Directors (Board) consisting of twelve members as follows: the Secretary of Health and Human Services, or his designee, an employee of Woodrow Wilson Rehabilitation Center and ten citizen members appointed by the Governor and confirmed by the General Assembly.

2. Summary of Significant Accounting Policies

Accounting Principles

The financial statements of the Authority have been prepared in accordance with statements of the Governmental Accounting Standards Board (GASB) whose statements are recognized to represent generally accepted accounting principles applicable to governmental units.

Financial Reporting Entity

In June 1999, GASB issued Statement No. 34, *Basic Financial Statements – and Management’s Discussion and Analysis – for State and Local Governments*. This statement, known as the “Reporting Model” statement, affects the way the Authority prepares and presents financial information. State and local governments traditionally have used a financial reporting model substantially different from the one used to prepare private-sector financial reports.

GASB Statement No. 34 established new requirements and a new reporting model for the annual financial reports of state and local governments. The statement was developed to make annual reports easier to understand and more useful to the people who use governmental financial information to make decisions. The major changes for the Authority were the addition of Management’s Discussion and Analysis (MD&A) and the consolidation format of the fund financial statements with the new government-wide financial statements. The government-wide financial statements consist of a statement of net assets and a statement of activities. The Authority adopted GASB Statement No. 34, effective July 1, 2002.

The Authority also adopted GASB Statement No. 37, *Basic Financial Statements – and Management’s Discussion and Analysis - for State and Local Governments; Omnibus* which clarified the contents of the MD&A, GASB Statement No. 38, *Certain Financial Statement Note Disclosures*, which updated note disclosure items added by GASB No. 34 and GASB Statement No. 40, *Deposit and Investment Risk Disclosures*, which modified the disclosure requirements regarding deposit and investment risk.

Government-wide and Fund Accounting Financial Statements

The Authority's financial statements include both government-wide and the governmental fund financial statements. While the previous reporting model emphasized fund types and account groups, in the new reporting model the focus is on the Authority as a whole.

The government-wide statement of net assets column reflects a full accrual basis of accounting incorporating long-term assets as well as long-term debt and other obligations. The government-wide statement of activities column is reported using the economic resources measurement focus and the accrual basis of accounting which reflects both the gross and net cost per functional category. The statement of activities reduces gross expenses (including depreciation) by related program revenues, operating grants and contributions and capital grants. The program revenues must be directly associated with a function. The operating grants and contributions include operating-specific and discretionary grants while the capital grants reflect capital-specific grants.

The governmental fund types are those through which most governmental functions of the Authority are financed. The acquisition, use and balances of the Authority's expendable financial resources and the related liabilities are accounted for through governmental funds. The measurement focus is upon determination of changes in financial position, rather than upon net income determination. The General Fund is the only governmental fund type. It is the general operating fund of the Authority. It is used to account for all financial resources except those specifically required to be accounted for in other funds.

The modified accrual basis of accounting is followed by the governmental fund types. Under the modified accrual basis of accounting, revenues are recorded when susceptible to accrual, i.e., both measurable and available. Available means collectible within the current period or soon enough thereafter to be used to pay liabilities of the current period. Expenditures, other than interest on long-term debt which is recorded when due, are recorded when the liability is incurred.

Cash and Cash Equivalents

Cash includes amounts in demand deposits and cash on hand. Certificates of deposit with a purchased maturity of three months or less are considered to be cash equivalents.

Capital Assets

General capital assets are not capitalized in the funds used to acquire them. Instead, capital acquisitions are reflected as expenditures in governmental funds, while the related assets are reported in the government-wide statement of net assets. The Authority has adopted a capitalization policy whereby additions greater than \$2,500 will be capitalized. All capital assets are stated at cost. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend asset lives are not capitalized.

Advertising

The Authority expenses the cost of advertising as incurred.

Compensated Absences

The Authority has an established policy in regard to vacation and sick pay for all full-time employees. Earned but unpaid vacation pay is recorded as a liability in the government-wide statement of net assets. The liability is not recorded in the governmental fund since it will not be liquidated with expendable available financial resources. The expenditures for vacation pay are recorded in the governmental funds when the obligation is paid.

Accumulated sick leave earned but unpaid at the end of the fiscal year is also recorded as expenditure when payment is actually made, but unlike vacation pay, accumulated sick leave is not paid to employees upon termination of employment. In accordance with accounting principles generally accepted in the United States of America, no liability is recorded for nonvesting accumulating rights to receive sick leave benefits in the government-wide statement of net assets.

For the year ended June 30, 2005, the Authority has \$12,605 accrued for compensated absences.

Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

3. Protection of Public Deposits

Deposits

At year end the carrying value of the Authority's deposits with banks was \$854,093 and the banks balances were \$855,793. Of the bank balances, \$120,565 was covered by federal depository insurance.

Under the provisions of the Virginia Security for Public Deposits Act (Act), banks holding public deposits in excess of the amounts insured by federal depository insurance must pledge collateral in the amount of 50% of excess deposits to a collateral pool in the name of the State Treasury Board. Savings institutions are required to collateralize 100% of deposits in excess of federal depository insurance limits. The State Treasury Board is responsible for monitoring compliance with the collateralization and reporting requirements of the Act and notifying local governments and authorities of compliance by banks and savings institutions.

Investments

The Authority has no formal investment policy that limits its investment choices other than the limitation of the Commonwealth of Virginia's law which authorizes the Authority to invest in obligations of the United States or agencies thereof, obligations of the Commonwealth of Virginia or political subdivisions thereof, obligations of the International Bank for Reconstruction and Development (World Bank), the Asian Development Bank, the African Development Bank, prime quality commercial paper and certain corporate notes, bankers acceptances, repurchase agreements, the State Treasurer's Local Government Investment Pool (LGIP), and the State Treasurer's Non-Arbitrage Program Investment Pool. The Authority held investments in the LGIP in the amount of \$11,532,818 at June 30, 2005. The Authority considers investments held in the LGIP to be cash equivalents and not subject to custodial credit risk or concentrated investment credit risk.

4. Retirement Plan

The Authority follows Governmental Accounting Standards Board No. 27 (GASB 27) - *Accounting for Pensions by State and Local Government Employees*. This statement establishes standards for the measurement, recognition and display of pension expenditures and related liabilities, assets and note disclosures.

The Authority sponsors a voluntary 403(b) employee annuity benefit plan. Employees have the option to participate in the plan whereby the Authority purchases authorized investments on behalf of the participants. Employees are fully vested in their accounts. In addition, the Authority sponsors a SEP plan which provides for an employer contribution in the amount of 5% of annual salary for all full-time employees. Authority contributions to the SEP plan totaled \$10,082 for the year ended June 30, 2005.

5. Adjustments from Governmental Fund to Government-Wide Financial Statements

Amounts reported for governmental activities in the statement of net assets are different because:

Total fund balance for governmental funds	\$ 12,681,695
Some assets, including prepaid expenses, are not financial resources and therefore are not reported in the funds.	3,835
Some assets, including receivables from employees, are not financial resources and therefore are not reported in the funds.	1,000
Some assets, including other receivables, are not financial resources and therefore are not reported in the funds.	5,342
Capital assets used in governmental activities are not financial resources and therefore are not reported in the funds.	77,366
Some liabilities, including accounts payable, are not payable with current financial resources and therefore are not reported in the funds.	(200,432)
Some liabilities, including Department of Housing and Community Development commitments are not payable with current financial resources and therefore are not reported in the funds.	(73,937)
Some liabilities, including Consumer Service Fund commitments are not payable with current financial resources and therefore are not reported in the funds.	(22,696)
Some liabilities, including notes payable, are not due and payable in the current period and therefore are not reported in the funds.	<u>(500,000)</u>
Net assets of governmental activities	<u>\$ 11,972,173</u>

Amounts reported for governmental activities in the statement of activities are different because:

Excess of revenues over expenditures - governmental funds	\$ 4,021,410
Governmental funds report prepaid expenses as expenditures. However in the statement of activities these outlays are allocated over their period of service and reported as expense in the following year. This amount is the net effect of the difference in treatment of prepaid expenses.	2,093
Governmental funds do not report amounts of unpaid expenses for current year services as expenditures. However, in the statement of activities, this is recorded as an expense. This amount is the net effect of the difference in the treatment of unpaid expenses.	(104,955)
Governmental funds do not report amounts of unpaid commitments for current year services as expenditures. However, in the statement of activities, this is recorded as an expense. This amount is the net effect of the difference in the treatment of unpaid commitments	(78,081)
Governmental funds report capital outlays as expenditures. However in the statement of activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense. This is the amount by which capital outlays (\$83,210) exceeded depreciation expense (\$5,844)	<u>77,366</u>
Excess of revenues over expenditures of governmental activities	<u>\$ 3,917,833</u>

6. Long-term Debt

On July 13, 2004, the Authority signed a non-interest-bearing promissory note with Virginia Housing Development Authority in the amount of \$500,000. Monthly payments of principal in the amount of \$3,788 shall commence on August 1, 2008 and the entire principal balance shall be due and payable on July 1, 2019.

Estimated future maturities are as follows for the years ending June 30:

2009	\$ 18,940
2010	45,456
2011	45,456
2012	45,456
2013	45,456
2014-2018	227,280
2019-2020	<u>71,956</u>
	<u>\$ 500,000</u>

7. Litigation

Management is not aware of any pending or threatened litigation against the Authority that would not be covered by its insurance.

8. Commitments and Contingencies

Federal Grants

The Authority participates in federally assisted grant programs. These programs are subject to program compliance audits by the grantors or their representatives. Management of the Authority does not expect the results of any governmental agencies program audits to have a material impact on the financial condition of the Authority.

Guarantees

As of June 30, 2005, the Authority, as a participating entity under the Alternative Financing Program grant, is the guarantor of approximately \$1,152,000 of loans issued by their financial partner, SunTrust Bank, to Virginians with disabilities. Pursuant to the Loan Fund Agreement with the bank, the bank requires that the Authority maintain a business money market account (Loan Fund) in the amount of \$.50 for every dollar of guarantee plus \$37,500. At June 30, 2005, in accordance with this agreement, the Authority had \$699,107 in a business money market account.

Should any loan become 90 days delinquent, the bank automatically drafts the Loan Fund to make the past due payment or payments thereby bringing the loan current. If any loan becomes more than 90 days delinquent, the bank automatically drafts the Loan Fund in the amount necessary for the Authority to purchase the loan from the bank.

Operating Leases

The Authority entered into an operating lease agreement for office space effective April 30, 2004 for a term of 62 months, beginning upon the substantial completion of tenant improvements (commencement date). The Authority was granted the right to rent temporary space during renovation. The commencement date of the lease was October 3, 2004 and will terminate on December 2, 2009. The lease calls for monthly installments in the amount of \$3,198, which will increase at a rate of 3% per year. The lease contains a one-time option for termination of the lease by the Authority at the end of the thirty-eighth month with twelve months prior written notice and a termination penalty payment of \$11,996.

Estimated future minimum lease payments are as follows for years ending June 30:

2006	\$	39,050
2007		40,221
2008		41,428
2009		42,671
2010		17,998
		<hr/>
	\$	181,368

The Authority leases office equipment under a non-cancelable operating lease which calls for monthly installments in the amount of \$242 for 36 months. The lease will expire May 20, 2007.

Estimated future minimum lease payments are as follows for years ending June 30:

2006	\$	2,904
2007		<u>2,662</u>
	\$	<u>5,566</u>

Children's Hospital

On October 1, 2003, the Authority entered into an agreement with Children's Hospital (Hospital) in which the Authority agreed to reimburse the Hospital a total of \$375,000 towards expenditures incurred by the Hospital, in accordance with the budget of the Authority's federal funding under the Assistive Technology Act of 1998, for the construction, purchase of equipment and services for an assistive technology laboratory by the Hospital. The Hospital has no time limit in which it must expend the funds therefore the Authority has unrestricted net assets in the amount of \$294,486 designated for future payments to the Hospital. At June 30, 2005, the Authority had paid \$80,514 to the Hospital in accordance with this agreement.

9. Subsequent Event

During October 2005 the Authority exercised a purchase option and acquired the previously leased office equipment (copier) for \$8,658.

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Assistive Technology Loan Fund Authority

Supplementary Information

June 30, 2005

Assistive Technology Loan Fund Authority

Combining Schedule of General Fund Revenues and Expenditures By Program

Year Ended June 30, 2005

	Alternative Financing Program	Consumer Service Fund	Department of Housing and Community Development	Access for Telework	Administrative	Total
Revenues						
Intergovernmental revenues:						
From the U. S. Department of Education:						
Pass-through:						
Department of Rehabilitative Services	\$ 2,718,194	\$ -	\$ -	\$ 1,227,162	\$ -	\$ 3,945,356
From the Commonwealth of Virginia:						
Department of Rehabilitative Services	448,596	148,798	-	-	-	597,394
Department of Housing and Community Development	-	-	350,000	-	-	350,000
Contributions	-	-	-	150,000	-	150,000
Interest income on loans	5,202	-	-	-	-	5,202
Investment earnings	182,023	1,908	4,431	55,440	9,431	253,233
Total revenues	3,354,015	150,706	354,431	1,432,602	9,431	5,301,185
Expenditures						
Personnel:						
Salaries	129,747	42,679	861	15,015	9,963	198,265
Employee benefits	19,704	8,782	180	2,341	313	31,320
Payroll taxes	10,557	3,473	70	1,222	811	16,133
Total personnel expenditures	160,008	54,934	1,111	18,578	11,087	245,718
Other:						
Marketing and advertising	177,213	17	-	40,892	4	218,126
DHCD awards	-	-	173,774	-	-	173,774
Regional application centers	120,642	-	-	-	-	120,642
Capital outlays	46,642	7,023	140	27,764	1,641	83,210
CSF awards	-	80,999	-	-	-	80,999
Professional fees	49,370	-	-	22,616	-	71,986
Interest rate buydown	68,283	-	-	-	-	68,283
Office expenses	35,669	6,696	126	2,787	3,654	48,932
Assistive technology lab	48,821	-	-	-	-	48,821
Assistive technology assessments and services	-	31,614	-	-	-	31,614
Rent	20,481	6,738	135	2,369	1,574	31,297
Discount on zero percent loans	17,466	-	-	-	-	17,466
Travel and meals	8,618	2,835	57	997	1,135	13,642
Meetings and conferences	689	196	4	69	7,678	8,636
Loan loss	8,341	-	-	-	-	8,341
Communications	4,179	462	8	747	837	6,233
Consumer counseling and loan services	1,801	-	-	-	254	2,055
Total other expenditures	608,215	136,580	174,244	98,241	16,777	1,034,057
Total expenditures	768,223	191,514	175,355	116,819	27,864	1,279,775
Excess (deficiency) of revenues over expenditures	\$ 2,585,792	\$ (40,808)	179,076	\$ 1,315,783	\$ (18,433)	\$ 4,021,410

See report of independent auditors.

Assistive Technology Loan Fund Authority

Compliance Reports

Year Ended June 30, 2005



Certified Public Accountants
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***Report on Internal Control over Financial Reporting
and on Compliance and Other Matters Based on an
Audit of Financial Statements Performed in Accordance
With Government Auditing Standards***

Board of Directors
Assistive Technology Loan Fund Authority

We have audited the financial statements of *Assistive Technology Loan Fund Authority* as of and for the year ended June 30, 2005, and have issued our report thereon dated November 18, 2005. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit we considered *Assistive Technology Loan Fund Authority's* internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide an opinion on the internal control over financial reporting. However, we noted a certain matter involving the internal control over financial reporting and its operation that we consider to be a reportable condition. Reportable conditions involve matters coming to our attention relating to significant deficiencies in the design or operation of the internal control over financial reporting that, in our judgment, could adversely affect *Assistive Technology Loan Fund Authority's* ability to record, process, summarize, and report financial data consistent with the assertions of management in the financial statements. The reportable condition is reported in the accompanying schedule of findings and questioned costs as item 05-1.

A material weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control that might be reportable conditions and, accordingly, would not necessarily disclose all reportable conditions that are also considered to be material weaknesses. However, we believe that the reportable condition described above is not a material weakness.

4510 Cox Road, Suite 200
Glen Allen, VA 23060-3394
ph: 804.282.7636
fax: 804.282.1461
www.goodmanco.com

Compliance and Other Matters

As part of obtaining reasonable assurance about whether *Assistive Technology Loan Fund Authority's* financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed an instance of noncompliance that is required to be reported under *Government Auditing Standards* which is described in the accompanying schedule of findings and questioned costs as item 05-2.

We noted certain matters that we reported to management of *Assistive Technology Loan Fund Authority* in a separate letter dated November 18, 2005.

This report is intended solely for the information and use of the Board of Directors, federal awarding agencies and pass-through entities, and is not intended to be, and should not be, used by anyone other than these specified parties.

Goodman & Company

Richmond, Virginia
November 18, 2005



Certified Public Accountants
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***Report on Compliance with Requirements
Applicable to Each Major Program and on Internal
Control Over Compliance in Accordance With OMB Circular A-133***

Board of Directors
Assistive Technology Loan Fund Authority

Compliance

We have audited the compliance of *Assistive Technology Loan Fund Authority* with the types of compliance requirements described in the U.S. Office of Management and Budget (OMB) *Circular A-133 Compliance Supplement* that are applicable to its major federal program for the year ended June 30, 2005. *Assistive Technology Loan Fund Authority's* major federal program is identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts, and grants applicable to its major federal program is the responsibility of *Assistive Technology Loan Fund Authority's* management. Our responsibility is to express an opinion on *Assistive Technology Loan Fund Authority's* compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about *Assistive Technology Loan Fund Authority's* compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination on *Assistive Technology Loan Fund Authority's* compliance with those requirements.

As described in item 05-2 in the accompanying schedule of findings and questioned costs, *Assistive Technology Loan Fund Authority* did not comply with the requirements regarding allowed costs and allowable cost principles that are applicable to its major federal program. Compliance with such requirements is necessary, in our opinion, for *Assistive Technology Loan Fund Authority* to comply with requirements applicable to that program.

In our opinion, except for the noncompliance described in the preceding paragraph, *Assistive Technology Loan Fund Authority* complied, in all material respects, with the requirements referred to above that are applicable to its major federal program for the year ended June 30, 2005.

4510 Cox Road, Suite 200
Glen Allen, VA 23060-3394
ph: 804.282.7636
fax: 804.282.1461
www.goodmanco.com

Internal Control Over Compliance

The management of *Assistive Technology Loan Fund Authority* is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts, and grants applicable to federal programs. In planning and performing our audit, we considered *Assistive Technology Loan Fund Authority's* internal control over compliance with requirements that could have a direct and material effect on a major federal program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133.

We noted certain matters involving the internal control over compliance and its operation that we consider to be reportable conditions. Reportable conditions involve matters coming to our attention relating to significant deficiencies in the design or operation of the internal control over compliance that, in our judgment, could adversely affect *Assistive Technology Loan Fund Authority's* ability to administer a major federal program in accordance with applicable requirements of laws, regulations, contracts, and grants. The reportable conditions are described in the accompanying schedule of findings and questioned costs as items 05-1 and 05-2.

A material weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that noncompliance with applicable requirements of laws, regulations, contracts, and grants caused by error or fraud that would be material in relation to a major federal program being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. Our consideration of the internal control over compliance would not necessarily disclose all matters in the internal control that might be reportable conditions and, accordingly, would not necessarily disclose all reportable conditions that are also considered to be material weaknesses.

However, we believe that none of the reportable conditions described above is a material weakness.

This report is intended solely for the information and use of management, federal awarding agencies and pass-through entities, and is not intended to be, and should not be, used by anyone other than these specified parties.

Goodman & Company

Richmond, Virginia
November 18, 2005

Assistive Technology Loan Fund Authority

Schedule of Expenditures of Federal Awards

Year Ended June 30, 2005

Federal Grantor/ Pass-Through Grantor/ Program Title	Federal CFDA Number	Expenditures
United States Department of Education		
Pass-Through Payments		
Virginia Department of Rehabilitative Services		
Access for Telework	84.235T	\$ 148,798
Alternative Financing Program	* 84.224C	<u>1,052,172</u>
		<u>\$ 1,200,970</u>

Notes:

* Denotes major program

1) Type A program dollar threshold - \$300,000.

2) The schedule is prepared using the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in preparation of the basic financial statements.

Assistive Technology Loan Fund Authority

Schedule of Findings and Questioned Costs and Responses

Year Ended June 30, 2005

1. SUMMARY OF AUDITORS' RESULTS

- a. An unqualified opinion was issued on the financial statements.
- b. There was a reportable condition noted in internal control that is not considered to be a material weakness.
- c. There was a compliance issue noted in the audit that is not considered to be material to the financial statements.
- d. There were reportable conditions noted in internal control over major programs that are not considered material weaknesses.
- e. The auditor's report issued on compliance for major programs is qualified.
- f. There were audit findings disclosed that are required to be reported in accordance with Section 510(a) of Circular A-133.
- g. The major program is the United States Department of Education Alternative Financing Program. (CFDA No. 84.224C)
- h. The dollar threshold used to distinguish between Type A and Type B programs was \$300,000.
- i. The auditee did not qualify as a low-risk auditee.

2. FINDINGS RELATED TO THE FINANCIAL STATEMENTS WHICH ARE REQUIRED TO BE REPORTED IN ACCORDANCE WITH GAGAS

05-1 Criteria or Specific Requirement - The compliance requirements for federal award programs require that the design and operation of internal controls be sufficient to provide adequate segregation of duties between the performance, review and recordkeeping of a task.

Condition - The internal control policies and procedures of the Authority did not provide for adequate segregation of duties or appropriate reviews and approvals of transactions, accounting entries or system outputs.

Context - Disbursement testing as described in Finding 05-2 and receipts testing on loan files noted that there were only limited invoice approval procedures formally in place and that controls to mitigate the lack of separation of duties in the small office environment were deficient.

Effect - Deficiencies in internal control could affect the Authority's ability to record, process, summarize, and report financial data consistent with the assertions of management in the financial statements.

Assistive Technology Loan Fund Authority

Schedule of Findings and Questioned Costs and Responses

Year Ended June 30, 2005

2. FINDINGS RELATED TO THE FINANCIAL STATEMENTS WHICH ARE REQUIRED TO BE REPORTED IN ACCORDANCE WITH GAGAS (Continued)

Cause - The Authority did not have in place policies and procedures to maximize the segregation of duties of its small staff and did not have adequate oversight functions to mitigate this control risk.

Recommendation - The Authority should see that appropriate controls are put in place to ensure adequate segregation of the duties of performance, review and recording of tasks are maximized to the extent possible within its small staff.

05-2 Criteria or Specific Requirement - The compliance requirements for the federal grant require that costs charged to the federal grant be both allowed as specified in the grant document and use allowable cost principles.

Condition - Records were not maintained in such a way that it can be determined that all costs charged to the federal grant were allowed as specified in the grant document; or that cost principles for allocation of indirect costs were maintained.

Context - A sample of 40 disbursements was selected for testing from a total population of 585 for the year ended June 30, 2005. Two exceptions were noted in which the documentation could not support the charge to the federal grant as allowed. In addition it was noted that no allocation plan was in place for indirect costs.

Effect - The Alternative Financing Program could have been spending federal funds on costs which were specifically unallowed or unallowable.

Cause - The Authority is not maintaining adequate documentation to provide sufficient evidence that all costs charged to federal grants are allowed under the grant document. In addition, the Authority is not maintaining an allocation of costs for charges that may benefit more than one of the Authority's programs.

Recommendation - The Authority should ensure that appropriate evidence is maintained to support the costs charged to federal grants. In addition, the Authority should implement an allocation procedure for indirect costs that may benefit more than one of the Authority's programs.

3. FINDINGS AND QUESTIONED COSTS RELATED TO FEDERAL AWARDS

05-2 Dollar values could not be quantified. Findings detailed above.

Assistive Technology Loan Fund Authority

Schedule of Findings and Questioned Costs and Responses

Year Ended June 30, 2005

4. MANagements Comments and Corrective Action Plan

- 05-1 Having become an independent authority with limited staffing in November 2002, the Executive Director and the Board of the Authority fully recognized the need, and have implemented new procedures to provide to the extent possible, for the adequate separation of duties. Effective with the election of a new Treasurer on July 1, 2005, no check is issued by the Authority without the Treasurer's approval and signature on both the supporting documentation and the check. The current Treasurer - whose term expires June 30, 2006 - is a Certified Public Accountant. The Treasurer - who reports only to the Board - also periodically reviews various financial reports prepared by the Financial Director. The Financial Director's position was created March 17, 2005 and is held by a Certified Public Accountant. Procedures already implemented provide that the Financial Director only process, but not be able to sign, disbursement checks, and very specific controls are now in place, as of July 1, 2005, with regard to the approval and disbursement of direct loan checks, including the signing of a loan file checklist by both the Executive Director and the Treasurer. The Authority contends that the performance, review, and recordkeeping tasks involved in cash receipts and cash disbursements have now been segregated to a satisfactory extent given its small staff, particularly since the creation of a fiscal procedures manual in May 2005 (which is reviewed and updated regularly, when appropriate) and the aforementioned increased involvement of the Treasurer.
- 05-2 The Authority has conscientiously attempted to provide adequate documentation with regard to the charges to a specific program, whether it be state or federal. In the second half of fiscal year 2005 vastly improved record keeping and approval procedures began to be implemented. A methodical allocation of costs was used in the preparation of the 2005 financial statements, and in February 2006 a specific testing of our allocation procedures will take place. With input from our Treasurer, Financial Director and external auditors, we will continually refine our procedures to ensure that we fully document all disbursements and properly allocate, in accordance with the proper cost principles, all overhead costs.

Assistive Technology Loan Fund Authority

Schedule of Prior Audit Findings

Year Ended June 30, 2005

Finding 05-1 is a repeat of finding 04-1.

Finding 05-2 is a repeat of finding 04-2.