

VIRGINIA TOBACCO Indemnification and Community Revitalization COMMISSION



ANNUAL REPORT Fiscal Year 2008



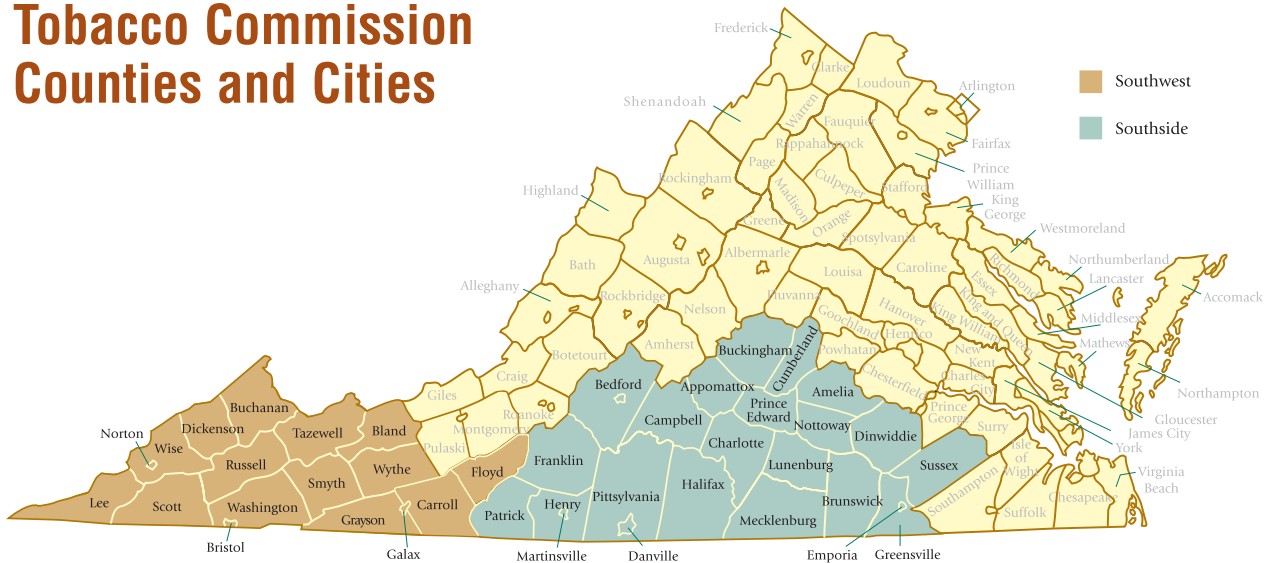


Our Mission

“The Commission is established for the purposes of determining the appropriate recipients of moneys in the Tobacco Indemnification and Community Revitalization Fund and causing distribution of such moneys for the purposes provided in this chapter, including using moneys in the Fund to (i) provide payments to tobacco farmers as compensation for the adverse economic effects resulting from loss of investment in specialized tobacco equipment and barns and lost tobacco production opportunities associated with a decline in quota and (ii) revitalize tobacco dependent communities.”

Section 3.1-1107, *Code of Virginia*

Tobacco Commission Counties and Cities



Community colleges are using Education grant funds to train hundreds of tobacco region residents annually at several sites for high-demand occupations that support economic development recruitment efforts such as advanced manufacturing and warehousing/distribution.



The Honorable Charles R. Hawkins
Chairman

The Honorable Terry G. Kilgore
Vice Chairman

Neal E. Noyes
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Virginia Tobacco Indemnification and Community Revitalization Commission

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October 1, 2008

To the Governor and Members of the General Assembly of Virginia:

The close of fiscal year 2008 marks the Commission's 9th year of promoting economic growth in the Commonwealth's most challenging economic region. Thanks to your vision and continued support, our long-term objectives of indemnification and revitalization are steadily being realized. On behalf of the Commission, I am pleased to report our progress to you in this Annual Report.

Tobacco growers and quota owners in Virginia sustained cataclysmic losses since the Master Settlement Agreement was reached in 1998. The monetary loss was determined to be \$479 million and to date, the Commission, together with other sources, has redeemed 87.1% of that loss and is on course to reach 100% by 2011. This effort has stabilized and supported significant improvements in the economy of Virginia's tobacco-dependent regions.

The Commission's efforts to revitalize tobacco communities have taken many forms, as you will see in the pages that follow. This year, under the leadership of Delegate Kathy Byron, Chairman of the Strategic Planning Committee, the Commission undertook a comprehensive review of its structure and objectives. That effort was enhanced by the Blue Ribbon Advisory Panel, a group of non-Commission members led by former Governor Gerald Balliles to give the Committee impartial advice about Commission practices. The Commission remains indebted to the Blue Ribbon Panel and Delegate Byron's Committee for continuous improvement brought to the Commission through their efforts.

On behalf of the Commission, I am grateful for your continued support and understanding of our mission and look forward to another year of partnership with you in bringing renewed prosperity to this area of the Commonwealth that we are privileged to serve.

Sincerely,

Charles R. Hawkins



Fund Descriptions and Commission Priorities

Using the earnings and corpus from the Tobacco Indemnification and Community Revitalization Endowment established from securitization proceeds, the Commission made available \$20.2 million for indemnification and \$91.9 million for economic revitalization in the tobacco-growing region in fiscal year 2008. Revitalization is accomplished through seven grant programs that make awards to local governments, government entities (such as Planning District Commissions and Industrial Development Authorities), and non-profit organizations. Awards are guided by the Commission's Strategic Plan, recommended by a committee for each program, and monitored by Commission staff. The Plan's Funding Policies call for projects that maximize leveraging from applicants and other partner organizations, and give preference to projects that have regional participation and generate the most significant outcomes for the residents, businesses and localities in the tobacco region.

Regional Economic Development

Regional economic development funds for Southside and Southwest are designated for projects that will expand and diversify the economic base in the tobacco-dependent region, creating new employment opportunities and reducing dependence on tobacco-related activities. The funds are used to develop industrial sites and business/technology parks, improve water, sewer and other utility infrastructure, establish workforce training facilities, and develop tourism infrastructure. Southside localities and organizations received grants totaling \$20.7 million, and Southwest received grants totaling \$15.9 million.

Education

Education funds are awarded for projects designed to create a world-class workforce in the tobacco region, including scholarships, community college programs, workforce training, and vocational and adult education programs. Grants totaling \$14.0 million were awarded this fiscal year for educational projects, including \$3.9 million to the tobacco region's eight community colleges and \$3.8 million in scholarships and loans for tobacco region residents who are attending four-year degree-granting institutions.

Technology

Technology grants are awarded to develop regional networks that provide open access to high-speed, redundant connectivity at an affordable cost to regional users. These networks will allow the tobacco region to grow businesses that require this connectivity and to more effectively market the region as a location for business development. Grants totaling \$19.1 million were awarded to build infrastructure in the tobacco region. To date, nearly 1,700 miles of fiberoptic "backbone" have been constructed in southern and southwestern Virginia.

Innovation

Innovation grants include three areas of funding: Special Projects, Tobacco Region Opportunity Fund (TROF), and Agribusiness.

Grants are awarded under the Special Projects fund for projects that benefit several localities within one region or have the potential to have a significant impact on the economy of the tobacco region as a whole. These funds are provided for projects such as research facilities and regional business development that impact the larger geographic area. Special Projects totaling \$5.5 million were funded this fiscal year for projects such as regional water systems, energy research and development centers, motorsports, e-commerce and regional tourism destinations.

The TROF was created to revitalize the economies of the tobacco region through incentive grants to companies that will create new jobs and bring new private capital investment of at least \$1 million to localities within the region. This fund is successfully assisting communities by diversifying their economic base and reducing dependency on tobacco-related employment. The Commission works closely with the Virginia Economic Development Partnership to leverage the Governor's Opportunity Fund. The Commission made \$15.0 in commitments to help attract 44 new companies, create 4,408 new jobs, and provide \$508 million in capital investment to the tobacco region.

Agribusiness grants are awarded to assist tobacco producers and the tobacco region's agricultural community in diversifying into new production opportunities and developing value-added enterprises. Eleven agribusiness projects received grants totaling \$1.7 million for programs and facilities, including regional programs for beef cattle incentives, aquaculture development, bio-energy and cooperatively marketing locally-grown produce.

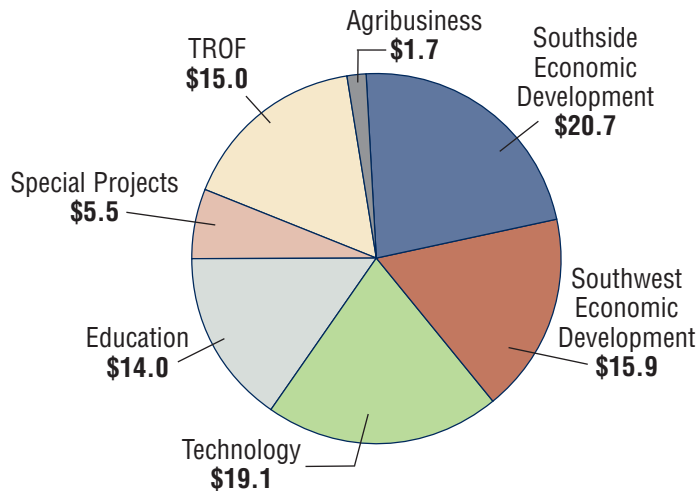
Indemnification

Total quota losses for a given year are calculated to be the difference between that year and the average quota for 1995-98. According to the Code of Virginia, the total value of quota in Virginia is estimated to be \$1.2 billion, and the Commission has adopted a rate of \$12 per pound to compensate for those losses (to be divided between producers and quota owners). Annually, the Commission determines an amount to be made available for indemnification of these losses. From its inception through the end of fiscal year 2008, the Commission has made available for indemnification \$247.1 million, leaving a remaining obligation of \$61.8 million for losses through 2002, the effective year of the federal tobacco quota buyout. Actual amounts paid are determined by verification forms submitted to the Commission by producers and quota owners. Over 46,500 claims were processed in the fiscal year.

Economic Revitalization Grant Awards

Fiscal Year 2008 Grant Awards

(in \$ millions)



Organization	Grant Amount
<i>Project Description</i>	

Agribusiness

Appalachian Sustainable Development	\$475,000
Agriculture Markets and Infrastructure Expansion	
Bedford County	75,000
Bedford's 21st Century Agribusiness Initiative	
Campbell County	183,750
Central Virginia Value-Added Beef Initiative Expansion	
Concerned Friends for Tobacco	162,000
Bioenergy Demonstration Facility Construction	
Halifax County Agricultural Development Office	15,000
Meeting the Domestic Demands for Goat Meat: A Viable Option for Southside	
Marion Downtown Revitalization Association, Inc.	45,000
Marion Downtown Regional Farmers Market	
Pittsylvania County Farm Bureau Federation	84,000
Pittsylvania County Agricultural Complex – Phase I	
Regional Industrial Facilities Authority	225,000
Agriculture Cooling	
Virginia Aquaculture Association	200,000
Virginia Aquafarmers Network Market Development	
Virginia Tech Office of Sponsored Programs	104,000
Supplemental Funding for Fabrication of the ROI Wood Distillation Plant Re: Bio-based Energy and Products Research and Development Center	

Organization	Grant Amount
<i>Project Description</i>	

Wytheville Feeder Cattle Association	150,000
Wythe, Bland, Carroll Value-Added Beef Initiative Expansion Project	
Total Agribusiness	\$1,718,750

Education

Appomattox County	\$250,000
Appomattox Workforce Development Center, Phase II	
Central Virginia Community College Educational Foundation, Inc.	302,500
Building Workforce Infrastructure in Virginia's Region 2000	
Crater Regional Partnership	100,000
Skill Streams For Success – A Workforce Development Program	
Cumberland County	200,000
Cumberland County Education Advancement Center: Phase II	
Danville Community College	518,875
Meeting the Challenge: Providing Basic, Workplace, and Job Competencies for the Current and Future Southside Virginia Workforce	
Franklin County	216,721
The Franklin Center Career Initiative	
Greensville County	220,838
Truck Driving Training School	
Longwood University	392,293
Development of a Critical Needs Rural Bachelor of Nursing Curriculum	
Mountain Empire Community College	120,000
Scholarships for Tobacco Families and 08 Cohort of AIMS Higher Scholars	
Mountain Empire Community College	300,000
Workforce Preparation for Energy Jobs	
Old Dominion University	100,000
Building a Web-based Resource to Expand Education and Professional Development Opportunities for Nurses in Southern and Southwest Virginia	
Patrick County Education Foundation	42,500
Patrick County Entrepreneurship and Educational Advancement Initiative	
Patrick Henry Community College	434,000
Educational Attainment: Diplomas, Degrees and GED	



Economic Revitalization Grant Awards

Organization <i>Project Description</i>	Grant Amount	Organization <i>Project Description</i>	Grant Amount
Smyth-Washington Regional Industrial Facilities Authority (SWIFA) Dream It – Do It Manufacturing Skills Training	190,000	Brunswick County IDA I-85 Business Center Park Improvement Project	826,730
South Central Area Health Education Center South Central Licensed Practical Nurse Program	110,000	Charlotte County Drakes Branch Prison Project Sewer and Water Enhancement	820,906
Southern Virginia Higher Education Center Center for Nursing Excellence	158,000	Charlotte County Project Installation of Force Main	820,905
Southside Virginia Community College Foundation Southside Workforce Academy Preparation	640,516	Cumberland County Cumberland County's Water service Extension Project	96,630
Southwest Virginia Community College SVCC Tobacco Outreach Scholarship Program	550,000	Danville, City of Com40 Limited, SP	794,168
Southwest Virginia Higher Education Center Facility Expansion Construction Project	1,400,000	Danville, City of Old Belt #1 – Nanotechnology Products Manufacturing Center	1,263,946
Southwest Virginia Higher Education Center 2008-09 Southwest Burley Scholarship Program	1,000,000	Dinwiddie County Earle M. Jorgensen Company	100,000
Southwest Virginia Higher Education Center 2008-09 Southside Virginia Loan Forgiveness Program	2,800,000	Farmville, Town of Immigration Centers of America-Farmville Campus Sewer Line Extension	151,760
Virginia Advanced Studies Strategies Advanced Placement Training for Teachers	2,500,000	Greensville County Southside Virginia Workforce Development Center	189,404
Virginia Highlands Community College VHCC Tobacco Scholarship & AIMS Higher Programs	450,000	Greensville County Greensville Mega OEM Site	189,404
Virginia Highlands Community College VHCC Greenhouse Motorized Shade System	37,420	Henry County RTI International Metals	455,698
Virginia Highlands Community College Career Advancement for Paramedics	260,000	Institute for Advanced Learning and Research Foundation The Virginia Institute for Performance Engineering and Research	1,009,300
Virginia Industry Foundation – Virginia Manufacturers Rural Virginia Advanced Manufacturing Skills Project	270,000	Kenbridge, Town of Wastewater Treatment Plant Expansion (II)	887,965
VirginiaFIRST VirginiaFIRST-Increasing Understanding of Math, Science and Technology in the tobacco regions of Virginia	76,000	Mecklenburg County Roanoke River Regional Wastewater Treatment Plant Expansion Project	1,653,068
West Piedmont Workforce Investment Board Building a 21st Century Workforce	103,000	Mecklenburg County OSAGE Location Enhancement	1,000,000
Wytheville Community College Truck Driver's Training Program	280,000	Mid-Atlantic Broadband Cooperative, Inc. Town of Blackstone Broadband	366,200
Total Education	\$14,022,663	Nottoway County Piedmont Park Development Project	96,100
Southside Economic Development		Nottoway County Showbest, Inc.	100,000
Amelia County Amelia County Industrial Park-2nd Access Road Construction	\$237,748		
Appomattox County Appomattox Workforce Development Center	71,401		



Economic Revitalization Grant Awards

Organization <i>Project Description</i>	Grant Amount	Organization <i>Project Description</i>	Grant Amount
Patrick County Economic Development Authority Rich Creek Corporate Park Shell Building Build Out #2	175,000	Virginia Polytechnic Institute and State University Office of Sponsored Programs Modeling and Simulation Center for Excellence – Environmental and Energy Sector	1,196,532
Pittsylvania County Henry and Pittsylvania County Regional Water System – Phase III	1,125,000	Total Southside Economic Development	\$20,714,991
Pittsylvania County Gretna Industrial Park – Phase III	1,500,000	Southwest Economic Development	
Pittsylvania County Berry Hill Road Industrial Project	3,548,925	Abingdon, Town of	\$50,000
Prince Edward County Prince Edward Business Park Development	193,510	Acquisition of Dunn’s Meadow Properties, A Cultural Heritage Tourism Resource	
Roanoke River Rails to Trails, Inc. Tobacco Heritage Trail-Lacrosse/Lawrenceville Segment	863,891	Jonesville, Town of	250,000
Rocky Mount, Town of Franklin County – Rocky Mount Joint Industrial Park Phase I	421,000	Cumberland Bowl RV Park and Campground	
South Hill, Town of Industrial Parks Wetlands and Stream Remediation Project	281,800	Lee County IDA	487,000
Stuart, Town of Town of Stuart Farmers Market Arcade	228,000	Industrial Building Acquisition	
Virginia Motorsports Coalition Destination Quality All Terrain Vehicle Park	50,000	Oxbow Corporation	5,000
		Oxbow Small Business Assistance Center Facility Improvement	
		Round the Mountain:	
		Southwest Virginia’s Artisan Network	6,150,000
		Southwest Virginia Artisan Center	
		Scott County Economic Development Authority	270,000
		Pioneer Center Tenant Renovations	
		Scott County Economic Development Authority	4,300,000
		Duffield Regional Technology Center	



Commission investments totaling \$1.65 million from TROF and Special Projects have to date helped leverage the creation of more than 500 jobs and private capital investment exceeding \$280 million at Progress Park, a regional revenue-sharing site in Wythe County. Pictured are the side-by-side production facilities for PepsiCo/Gatorade and Amcor PET Packaging.



Economic Revitalization Grant Awards

Organization <i>Project Description</i>	Grant Amount	Organization <i>Project Description</i>	Grant Amount
Smyth County Exit 32 Mega Site Project	102,934	Institute for Advanced Learning and Research Foundation Sustainable Energy Technology Center (SENTEC) Planning Initiative	400,000
Southwest Virginia Agricultural Association, Inc. Southwest Virginia Hay Relief Program	500,000	Lebanon, Town of Industrial/Commercial Water Improvements	250,000
Southwest Virginia Community Foundation, Inc. Gate City Performing Arts Center	50,000	Martinsville-Henry County Economic Development Corporation Carlisle International Motorsports Academy	107,000
Tazewell County Bluestone Regional Business & Technology Center, Phase 1A	1,781,000	Region 2000 Research Institute Center for Advanced Engineering & Research – Research Facility Planning	400,000
Virginia Intermont College Retaining Higher Education Options in Southwest Virginia: The revitalization of Virginia Intermont College	400,000	Round the Mountain: Southwest Virginia's Artisan Network Round the Mountain Regional Trail Network Development Project	200,000
Washington County Exit 32 Mega Site Project	102,934	Southwest Virginia Higher Education Center Southwest Virginia Energy Research and Development Planning	400,000
Wise County IDA Lonesome Pine Technology Center	450,000	Virginia/North Carolina Regional Water Authority Regional Water System	2,500,000
Wise County IDA Appalachia America Energy Research Center	1,000,000	The Virginia Electronic Commerce Technology Center at Christopher Newport University (VECTEC) Promote e-commerce implementation	150,000
Total Southwest Economic Dev	15,898,867	Total Special Projects	\$5,518,885
Special Projects			
Danville, City of Building A World Class Manufacturing Center to meet the Challenges of a Global Economy	\$500,000		
Halifax County Historical Society, Inc. Crossing of the Dan Regional Tourism Initiative	100,000		
Halifax Educational Foundation Center for Nursing Excellence	511,885		



Results' Stuart facility in Patrick County employs more than 235 area residents at a call center in a former shell building at Rich Creek Corporate Park. Commission grants totaling \$1.4 million from Southside Economic Development and TROF have helped expand the park, build the shell, and upfit the structure for Results.

Groundbreaking was held this past summer for the Duffield Regional Technology Center in Scott County's eCorridor Regional Park. Grants totaling \$6.6 million from three Commission programs have helped expand the park and construct this initial building, which will house 40 high-paying jobs at a medical records data center for Holston Medical Group, as well as college classes and other office tenants.

Economic Revitalization Grant Awards



Organization <i>Project Description</i>	Grant Amount	Organization <i>Project Description</i>	Grant Amount
Technology		Greenville County	100,000
Bristol Virginia Utilities	\$5,200,000	Oran Safety Glass 2	
Installation of Backbone Fiber-Optic Infrastructure		Halifax County IDA	98,646
Cumberland Plateau Company, Inc.	1,550,000	Virginia Enterprise Zone supplement	
Southwest Virginia Fiber Optic Backbone Phase III Funding Match		Halifax County IDA	50,000
Lenowisco Inc. I	3,588,360	Lasco Bathware Inc.	
Lenowisco Fiber Backbone Geodesic Mesh – Phase V(b)		Halifax County IDA	50,000
Mid-Atlantic Broadband Cooperative, Inc.	125,000	Trak Motorsports, Inc.	
Marketing Outreach Campaign for Southside		Henry County	149,367
Mid-Atlantic Broadband Cooperative, Inc.	7,700,000	Virginia Enterprise Zone supplement	
Phase 3 Regional Backbone Initiative Expansion (Revision 1)		Henry County	870,274
Scott County Telephone Cooperative	900,000	RTI International Metals	
Fiber to the Premises – Gate City, Virginia		Lunenburg County	49,240
Total Technology	\$19,063,360	Virginia Enterprise Zone supplement	
TROF		Lunenburg County	120,000
Bedford County Economic Development Authority	\$100,000	Lignetic, Inc.	
Innovative Wireless Technologies, Inc.		Nottoway County	200,000
Bedford County Economic Development Authority	500,000	Showbest Fixtures Corp.	
Barr Laboratories, Inc.		Patrick County	200,000
Bedford, City of	9,257	Aerial Machine & Tool Corporation	
Virginia Enterprise Zone supplement		Patrick County Economic Development Authority	300,000
Buchanan County IDA	1,100,000	Results Stuart LLC	
Sykes Enterprises, Inc.		Pittsylvania County	54,869
Danville, City of	1,100,000	Virginia Enterprise Zone supplement	
Goodyear Tire & Rubber		Prince Edward County	336,773
Danville, City of	344,325	Virginia Enterprise Zone supplement	
Virginia Enterprise Zone supplement		Scott County Economic Development Authority	75,000
Danville, City of	900,000	Benjamin Case	
Com40 Limited,SP		Tazewell County	100,000
Dinwiddie County	13,000	Metal Manufacturing & Processing	
Virginia Motorsports Park		Wise County IDA	200,000
Dinwiddie County	65,000	Pinnacle Wood Products	
Earle M. Jorgensen Company		Committed funds for projects not yet announced	7,379,000
Greenville County	500,000	Total TROF	\$14,964,751
BIOFREE-USA Corp.		Grand Total	\$91,902,267

Statement of Activities



Farmers markets in several tobacco region communities, including this new facility in downtown Marion (Smyth County) that was funded by the Agribusiness Committee, generate visitor traffic and additional income for area agricultural producers.

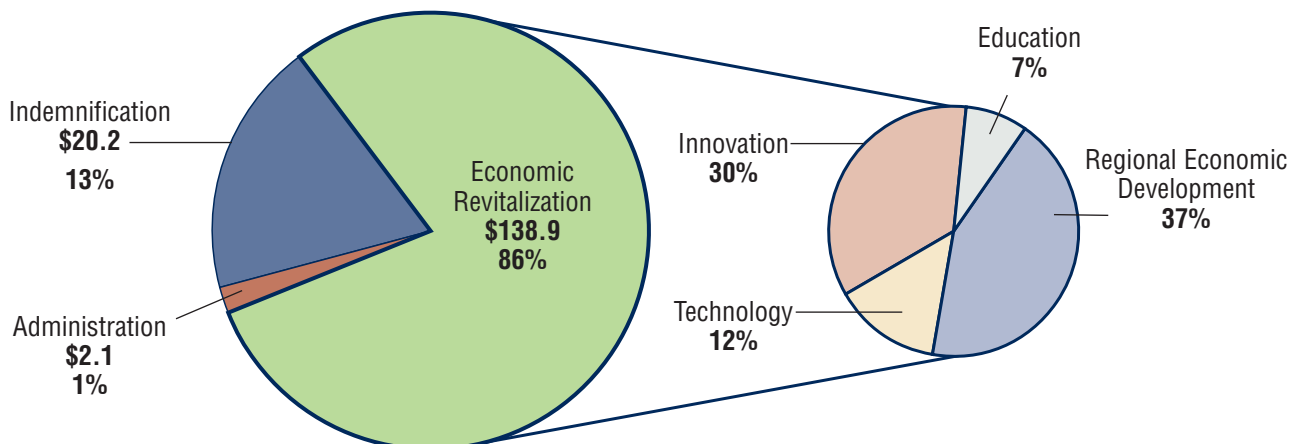
	FY08	FY07
REVENUES:		
Master settlement agreement payments		\$31,062,30
Other income	248,853	1,288,367
Interest, dividends, and other investment income	1,249,184	2,816,132
Total revenues	\$1,489,037	\$35,166,807
EXPENDITURES:		
Administration	\$2,142,576	\$1,959,633
Indemnification payments	19,200,560	14,371,268
Community revitalization	65,854,856	51,464,203
Payments for securities lending transactions	265,766	793,432
Total expenditures	\$87,463,758	\$68,588,536
Revenues over (under) expenditures	(85,965,721)	(33,421,729)
OTHER FINANCING SOURCES (USES):		
Transfers in from TIGR Endowment	91,911,390	154,202,435
Excess (deficiency) of revenues and transfers in over expenditures and transfers out	5,945,669	120,780,706
Fund balance, July 1	235,560,505	114,779,799
Fund balance, June 30	\$241,506,174*	\$235,560,505

The Tobacco Indemnification and Community Revitalization Endowment has a June 30, 2008, balance of \$747.7 million from which withdrawals are limited to 15 percent annually by the Code of Virginia.

* In accordance with GASB Statement No. 33, *Accounting and Financial Reporting for Non-exchange Transactions*, this fund balance does not reflect \$97.0 million in obligations for grant awards made prior to June 30, 2008. The Commission awarded an additional \$50.6 million in grants in July 2008 that are not reflected in this statement.

Fiscal Year 2008 Budget

(in \$ millions)



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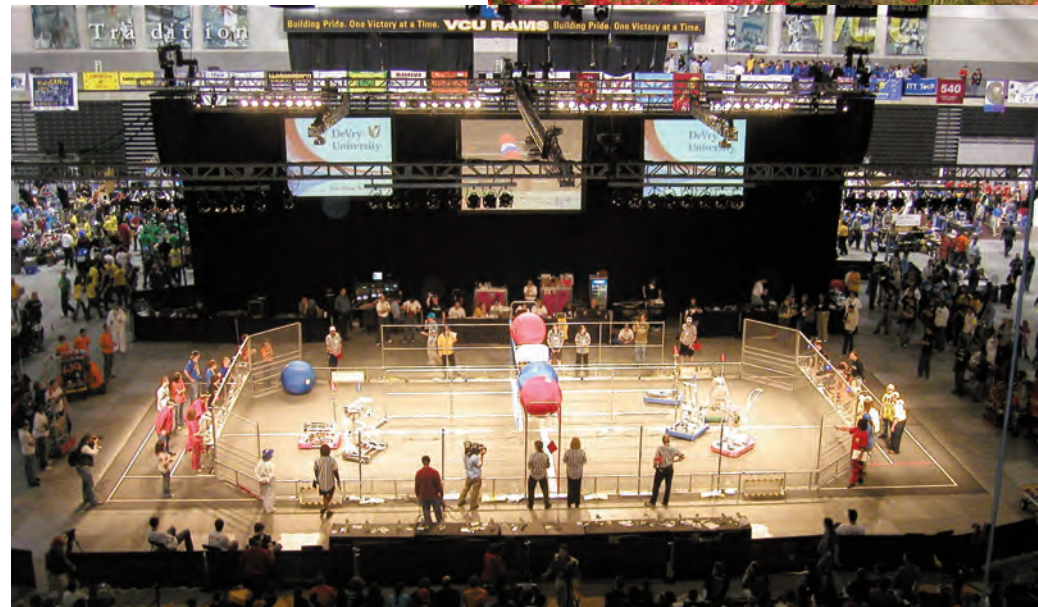
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Danville and Pittsylvania celebrated the opening of IKEA's million-square-foot Swedwood production facility at Cane Creek Centre in spring-2008.



An Education grant helped make it affordable for teams from tobacco region high schools to battle for spots in the statewide FIRST Robotics competition in Richmond.

COMMISSION MEMBERS

House of Delegates Members

The Honorable Kathy J. Byron
 The Honorable Clarke N. Hogan
 The Honorable Joseph P. Johnson
 The Honorable Terry G. Kilgore, *Vice-Chairman*
 The Honorable Daniel W. Marshall, III
 The Honorable Thomas C. Wright, Jr.

Lynchburg
 Keysville
 Abingdon
 Gate City
 Danville
 Victoria

Senate Members

The Honorable Phillip Puckett
 The Honorable W. Roscoe Reynolds
 The Honorable Frank M. Ruff
 The Honorable William Wampler, Jr.

Lebanon
 Martinsville
 Clarksville
 Bristol

Secretary of Commerce and Trade

The Honorable Patrick O. Gottschalk

Richmond

Secretary of Finance

The Honorable Richard D. Brown

Richmond

Secretary of Agriculture and Forestry

The Honorable Robert Bloxom

Richmond

Active Flue-Cured Tobacco Producers

Mr. Kenney F. Barnard
 Mr. Clarence D. Bryant, III
 Mr. Buddy Mayhew

Amelia Court House
 Blairs
 Blairs

Active Burley Tobacco Producers

Mr. Stephen S. Banner
 Mr. Fred M. Fields
 Mr. Kenneth O. Reynolds

Castlewood
 Pennington Gap
 Abingdon

Virginia Farm Bureau Federation Representative

Mr. Jordon M. Jenkins, Jr

Blackstone

Citizens

The Honorable Bernie K. Day
 Ms. Linda P. DiYorio
 Mr. Scott M. Harwood, Sr.
 The Honorable Charles Hawkins, *Chairman*
 Mr. L. Jackson Hite
 The Honorable Harrison A. Moody
 Ms. Connie Lee Greene Nyholm
 The Honorable Edward Owens
 Mr. David S. Redwine
 Mr. Bryant L. Stith
 Mr. James C. Thompson

Meadows of Dan
 Wytheville
 Farmville
 Chatham
 Clarkesville
 Blackstone
 Alton
 South Boston
 Gate City
 Lawrenceville
 Tazewell

Heritage tourism destinations like historic Whites Mill in Washington County attract visitor spending from around the world to experience the tobacco region's rich blend of history, music, art and recreation.



Virginia Tobacco Indemnification and Community Revitalization Commission

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