

What does five acres preserved every hour look like?

see inside.

Annual Report Fiscal Year 2010







Board & Staff

As of November 1, 2010

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VOF is governed by a board of seven trustees appointed by the Governor for staggered four-year terms.

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Andrew Fotinos, Stewardship Specialist
Brian Fuller, Assistant Director of Stewardship
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Abbe Kennedy, Stewardship Assistant
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Brian Laposay, Bull Run Mountains Ranger
John Peters, Stewardship Specialist
Andrea Reese, Stewardship Specialist
Erika Richardson, Stewardship Specialist
Amanda Scheps, Owned Lands Manager
George Sutton, Stewardship Assistant
Bill Wasserman, Stewardship Assistant

On the cover: From top, a 103-acre easement in Grayson County, an 875-acre easement in Albemarle County, and a 65-acre easement in Bath County—all recorded in FY 2010.

Dear Friends of VOF,

In the first decade of the Virginia Outdoors Foundation's existence, only 53 open-space easements were recorded. Most of VOF's work focused on conservation land acquisition, particularly in the Bull Run Mountains of Northern Virginia.

Today, VOF has a portfolio of more than 3,000 easements. As far as we know, we hold more easements than any other public or private land trust in the nation. Open-space and conservation easements are now the key ingredient in Virginia's land conservation program, and the easement program has been the primary focus at VOF for several decades. Since 2000, we have used easements to permanently protect open space at a rate



of five acres every hour. We now manage easements on nearly 600,000 acres. Only the U.S. Forest Service manages more protected land in Virginia.

As part of the recent VOF strategic planning process, the Board of Trustees was briefed on the history of VOF operations. The list of state parks, state forests, and natural area preserves originally acquired by VOF provided a compelling testament to the value of fee acquisitions. The adopted 2010-2013 Strategic Plan, under the Land Conservation section, directs the Board and staff to "Pursue land donations and acquisition opportunities that serve Commonwealth and VOF goals, including new conservation lands and trade lands." Components of this strategic priority include:

- · Adopt clear policies for when VOF will consider accepting gifts of land or funds for acquisition.
- Evaluate acquisition opportunities when they arise based on adopted policies and criteria.
- Pursue opportunities for receipt of trade lands, life estates, and other gifts that could provide support for VOF and its mission.

It is clear that conservation easements alone will not meet all of the open-space needs of Virginians. It is also clear that state funding for conservation land acquisition is likely to be extremely limited for the foreseeable future. Therefore, it seems appropriate for VOF to reenergize its efforts to collaborate with private sector philanthropists to fulfill our mission. Regrettably, some of VOF's early visionaries are no longer here to help; but others remain and new conservation stalwarts have been engaged. We are committed to renewing the private/public cooperation and collaboration for land conservation envisioned in the farsighted prescriptions of the Virginia Outdoors Recreation Study Commission. Indeed, the creation of the Virginia Outdoors Foundation was one of the prescient recommendations of the Commission.

The past good conservation land acquisitions by VOF, the Virginia Chapter of The Nature Conservancy, and other regional, state, and national non-profit conservation organizations represent focused and complementary models to inform our renewed emphasis on conservation lands ownership. If you would like to be part of this "back-to-the-future" program for permanent protection of Virginia's irreplaceable cultural and natural heritage landscapes, contact Leslie Grayson, VOF's deputy director for policy and acquisitions, at (540) 347-7727 to explore the opportunities.

G. Robert Lee Executive Director Frank M. Hartz, III, Chair, Board of Trustees

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About the Virginia Outdoors Foundation

The Virginia Outdoors Foundation was created by the General Assembly in 1966 to promote the preservation of open-space lands in the Commonwealth. VOF currently holds nearly 600,000 acres of donated conservation easements in 105 counties and cities, making its portfolio of more than 3,000 conservation easements the largest in the nation. It also holds the title for about 3,500 acres of public land in four counties.

A POWERFUL, COST-EFFECTIVE TOOL FOR LAND CONSERVATION

Conservation easements—their negotiation, acquisition, recordation, and stewardship—are the heart and soul of VOF. An easement is a voluntary legal agreement between a landowner and a land trust or government agency that permanently limits the uses of the land to protect its natural, scenic, historic, open-space, or recreational values, while allowing the landowners to continue to own and use the land and sell it or pass it on to heirs. Because these values yield substantial public benefits, landowners receive both state and federal tax incentives for donating easements.

PARTNERSHIPS

Partnerships with government agencies, nonprofit land trusts and conservation groups, and the private sector are critical to VOF's success. Among state agencies, a particularly close working relationship is maintained with the Department of Conservation and Recreation, Department of Forestry, Department of Game and Inland Fisheries, and Department of Historic Resources. VOF also is an active member of Virginia United Land Trusts and Land Trust Alliance.

FY 2010 Highlights

- VOF protected 51,489 acres of open space during the fiscal year period between July 1, 2009 and June 30, 2010. That's an average of 5.8 acres preserved every hour.
- We surpassed 590,000 acres of protected land—an area three times the size of Shenandoah National Park.
- We completed our largest easement project ever, protecting 11,363 acres on Carvins Cove in Roanoke and Botetourt counties.
- We recorded our first easements in Isle of Wight County and the City of Hampton. VOF now protects land in 92 of the Commonwealth's 95 counties and in 13 of its 39 independent cities.

In Their Own Words

Why have thousands of Virginians chosen to protect their land with a VOF easement? During the easement consideration process, we ask them to explain their reasons in the form of a letter of intent. Here's one example from the 192 easements we recorded in FY 2010. For a picture of the Leech family, see page 10.

INGLESIDE DAIRY FARM

2218 SPRING VALLEY ROAD LEXINGTON, VA 24450 (540) 464-9760 DECEMBER 16, 2008

We wish to thank you for considering Ingleside Dairy, the Charles Leech family, for a conservation easement through the Farm and Ranch Lands Protection program. Following is a bit of information to

Linda grew up in Rockingham County, VA on her parent's dairy farm, which is currently owned and help you to better understand and know us. operated by her two brothers. Charlie grew up on his parents beef cattle farm in Rockbridge County, VA. In 1967 the Leech family made the decision to phase out of the beef cattle business and begin a dairy

Charlie and Linda both graduated from Virginia Tech in 1978 with B. S. Degrees in Dairy Science. Their two children, Beau, 26, and Jennifer, 24, are also Virginia Tech graduates with B. S. Degrees in Dairy farm, Ingleside Dairy Farm. Science. All four family members are employed by the farm and all family income is from farming.

While Beau and Jennifer were attending college, and planning to return to the home farm, Charlie and Linda knew the farm would have to expand to generate income to support two future families. A portion of the David Tardy farm, Buffalo Farms, located 7 miles away was rented to raise crops for the growing dairy herd. A couple of years later pasture land was also rented from Buffalo Farms to raise the expanding number of young animals. Ingleside Dairy Farm had grown to about 650 owned acres, milking 180 cows with 160 replacement animals when Beau and Jennifer returned from college.

In July, 2007, 168 acres of Buffalo Farms was purchased by Ingleside Dairy Farm. About 95 of those acres are currently in crops and the remainder is pasture for dairy heifers. The dairy currently milks 250

David Tardy, the previous owner, had a wish that this land remain in agriculture production. While we cows with approximately 310 replacement heifers. were in discussion with the Tardy's, we mutually agreed that this is a special block of premium land with exceptional soils that needs protection from development pressures. We too, echo David's wish.

When we purchased the 168 acres, several people, including neighbors, our accountant, and others, commented that the farm is in such a wonderful location and is such a beautiful farm that we could easily sell off some housing lots to help pay for the farm. Yes, there are many beautiful sites with wonderful views, but once they are sold for houses they are gone from agriculture forever. Our feeling is: we didn't buy this farm to turn around and sell part of it. Our intent is to keep every acre as a working part of the

With today's economy, the high cost of farm inputs, and the gloomy forecast for milk pricing; making our payments is more challenging than when we negotiated the purchase price with Buffalo Farms. A conservation easement on this farm will be a win-win situation for everyone except the developer. We will be able to continue making our payments on the farm without causing unbearable stress on Ingleside Dairy Farm; the land will be preserved, protecting viewsheds, water quality, exceptional soils, etc.; and this land will continue in agriculture production for generations to come.

Our family's blood, sweat, and tears are embedded in agriculture, but more importantly, our family's heart is deeply embedded in agriculture as well.

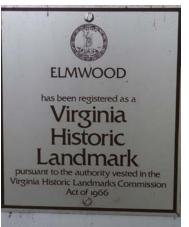
We sincerely thank you for your consideration.

Charles B Leeches, Linda C. Beech, Charles B Leeches & Jumis Check Charles B Steech I & Jumis Check

Central Region





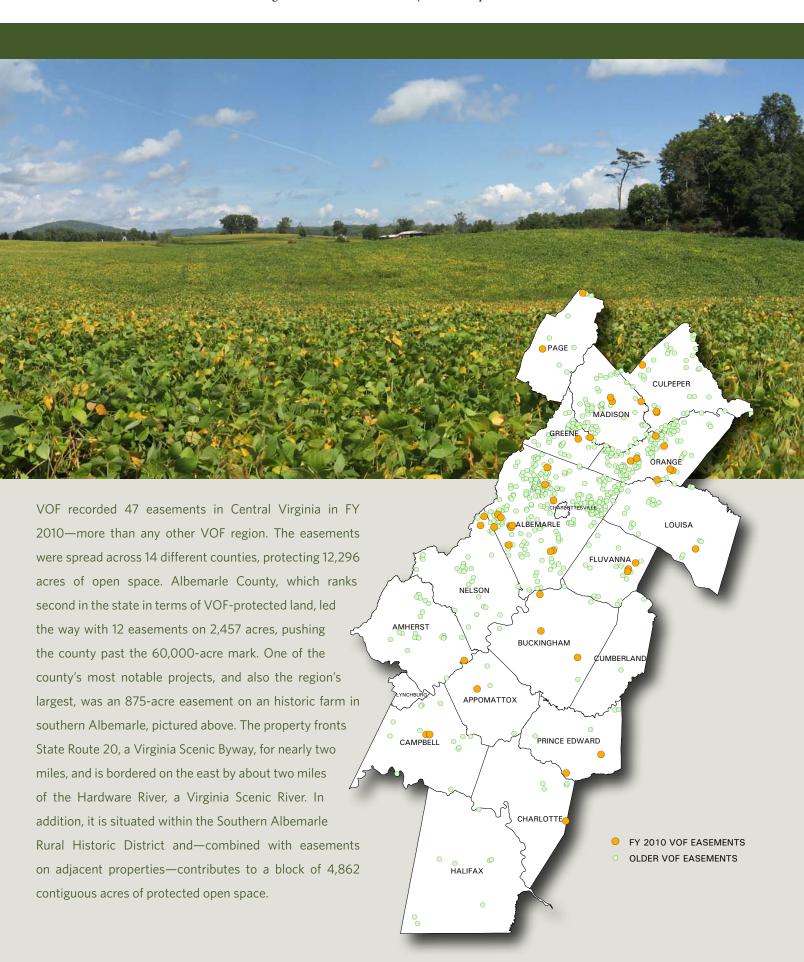




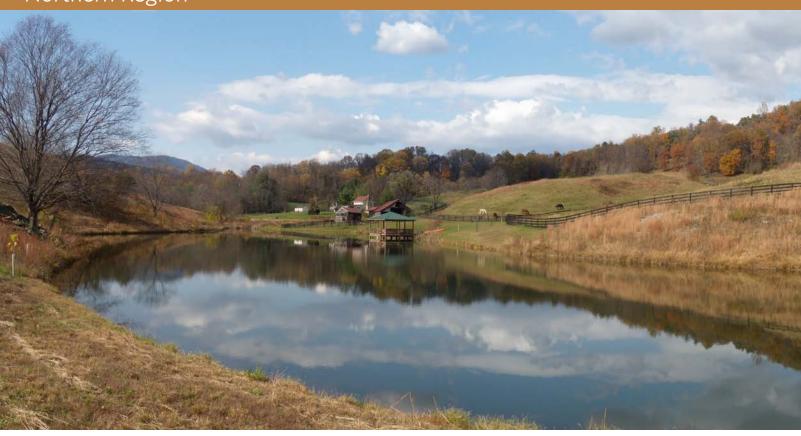
CONSERVING A LANDMARK

One of the most significant historic properties in Central Virginia was permanently protected in FY 2010 when the Leavell family of Culpeper placed their family home, Elmwood Farm, under easement with VOF. Getting all of her siblings and their families to agree on the easement terms was a long journey but well worth it, says Frances Byrd Goddard, pictured with her husband, Anthony. The 591-acre easement includes a house listed on the National Register of Historic Places, as well as the sites of Culpeper's first store, first post office, and the old Boston-to-Culpeper road, pictured at right where travelers used to ford the Hazel River.





Northern Region









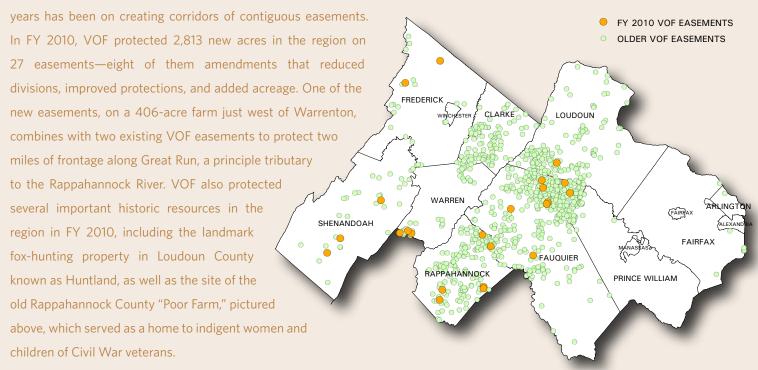


A WATERSHED PERSPECTIVE

There's a place in Shenandoah County where the North Fork of the Shenandoah River forms seven large meanders known as the Seven Bends. One of them is protected by Shenandoah River Raymond R. "Andy" Guest, Jr. State Park, which was acquired by the state in 2005. Now, a second bend (above) has been protected forever thanks to the family's decision to donate an easement on their farm to VOF in FY 2010. Elsewhere in the region, other easements shared an emphasis on water quality. Pictured at left, clockwise, are a 245-acre easement in Frederick County with frontage along Brush and Back creeks, which contain threatened species; a 60-acre easement in Fauquier County with streams feeding Goose Creek, a state Scenic River; and a 65-acre easement in Shenandoah County containing a portion of Mill Creek, a state-stocked trout stream.



About 25 percent of all VOF-protected lands lie in Virginia's northern counties. Fauquier County has more VOF easements than any other locality in the Commonwealth—457 across 68,503 acres at the end of FY 2010. With many of the biggest blocks of open space protected, the emphasis in recent



Shenandoah Valley Region











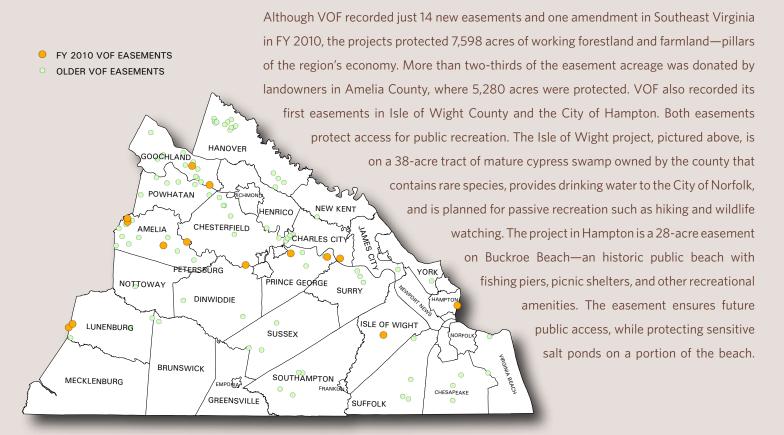
THE FUTURE OF FAMILY FARMING

Most farmers will tell you that farming is in their blood. The Leech family of Rockbridge County is no exception. Charlie, Linda, Jennifer, and Beau (above)—all graduates of Virginia's Tech's dairy science program—are committed to preserving the land their family has been farming for generations. Their operation is one of the county's few remaining full-time dairy farms, and thanks to an easement they placed on 166 acres with VOF and the Natural Resources Conservation Service, their land will always be available for agriculture.



Southeast Region













FERTILE GROUND ON THE LOWER JAMES

About half of one of the largest working landscapes left on the lower James River is now permanently protected, thanks to a 253-acre easement in Prince George County donated to VOF in FY 2010. Owned by James W. Clements II (above), the farm is located on a 5,000-acre oxbow known locally as Brandon Neck. It sits between two other farms under easement, one with VOF (top left) and the other held by The Nature Conservancy and the American Farmland Trust. Together, they comprise about 2,400 acres of contiguous protected land. Brandon Neck has extensive undeveloped shoreline and both tidal and non-tidal wetlands, making it prime habitat for waterfowl and bald eagles. The soils are some of the richest in the state for farming, and the easements are designed to ensure that the properties continue to function as working farms and timberland.

Southwest Region



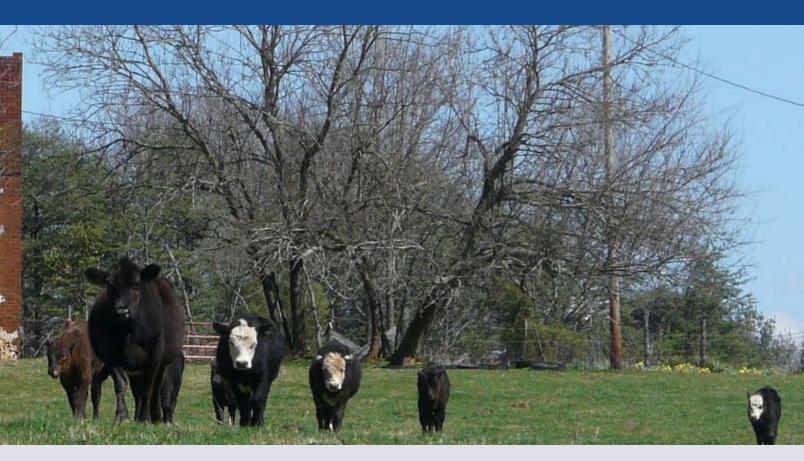
THE PEOPLE PRINCIPLE

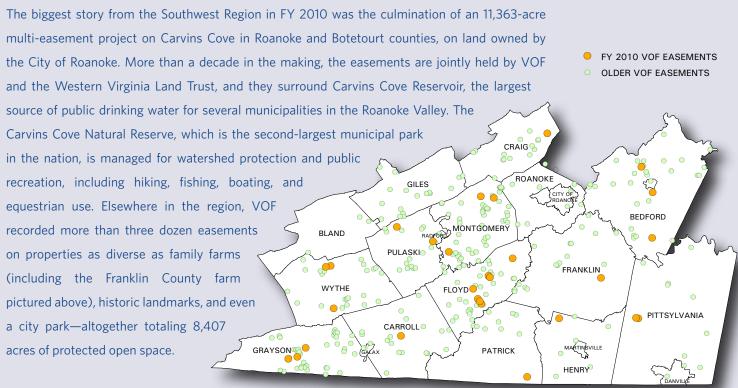
For most easements, the public values are in the land, the water, and the wildlife being protected. But for some easements, the value is in the connection to people. That is the case with two easements recorded in the Radford area in FY 2010. One is a 313-acre easement on the ancestral home of Mary Draper Ingles, an American pioneer who was captured by Shawnee warriors in 1755 and taken to an area near present day Cincinnati, only to escape and walk hundreds of miles back to Virginia following the Ohio, Kanawha, and New rivers. Her story is legendary, and now, thanks to the easement donated by her descendents on Ingles Ferry Farm in Pulaski County (right-top), that history will be preserved forever. The second easement familiar to the region's residents is on Wildwood Park in downtown Radford (rightbottom). Over the centuries, Wildwood Park has been a Native American burial ground, a saltpeter mine, the site of a Civil War battle, and the city's first park. Today, it contains a city greenway for recreation and nature study, with biking and hiking trails, marshes, meadows, limestone cliffs, and numerous rare species—all of which will be forever safe from development thanks to the easement donated to VOF.











Tidewater Region









THE NEXT GENERATION OF STEWARDS

In 1839, through the marriage of the Baird and Rouzie families, a legacy of farming in upper Essex County was born. Today, Ben Baird, his wife, Paula, and their sons, Zach and Samuel, continue that tradition by farming the family's land holdings that total roughly 2,000 acres of land rich with prime farming soils, shoreline, and tidal wetlands. Wanting to ensure the land's protection for future generations, Baird placed 781 acres under easement with VOF in FY 2010. "The land has held the family together through six generations and many hard times, including the years after the Civil War, the Great Depression, and the current economic climate," he says. "When I stand on this land that has supported us and I look out at the fields and think about my ancestors who have looked over the same fields, I know that I'm a small cog in a big wheel."



Appalachian Highlands Region

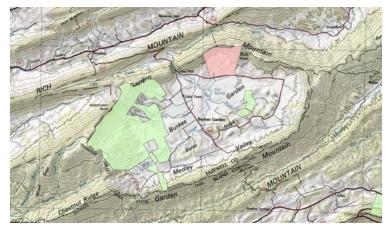


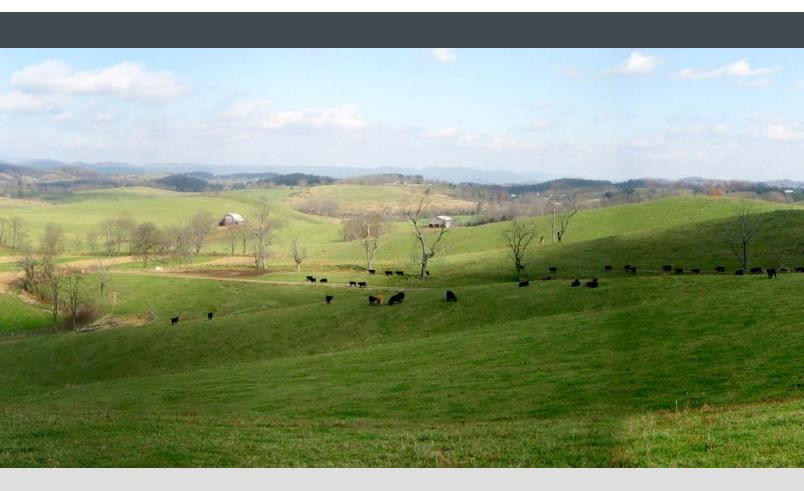


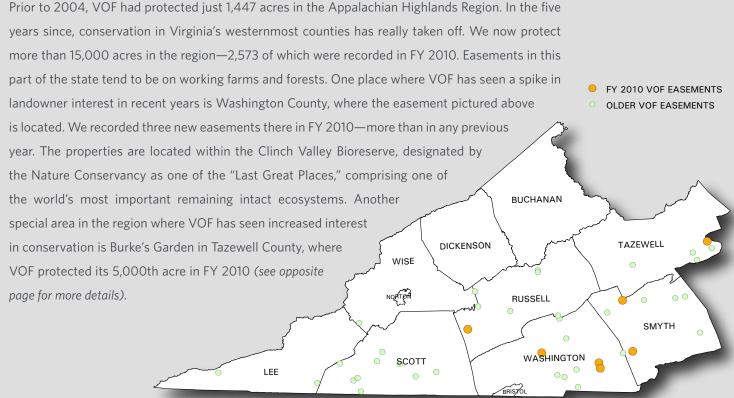


PRESERVING "GOD'S THUMBPRINT"

In eastern Tazewell County, the mountains form an oval on the landscape, creating a geographic feature that's sometimes called "God's Thumbprint." The roughly 20,000-acre valley contained within the bowl is Burke's Garden—one of Virginia's most remote, historic, and beautiful areas. In recent years, VOF has been working with landowners to protect this natural landscape from extensive development using easements. With the donation of an 888-acre easement in June 2010 (pictured above, and highlighted in pink in the map showing other VOF easements), VOF has now protected 5,434 acres in the valley. Among the conservation values being protected are frontage along designated Scenic Byways, views from the Appalachian Trail, frontage along the Beartown Wilderness Area, streams that drain into the New River, and extensive cave and karst ecosystems.







Statement of Net Assets For the Year Ended June 30, 2010

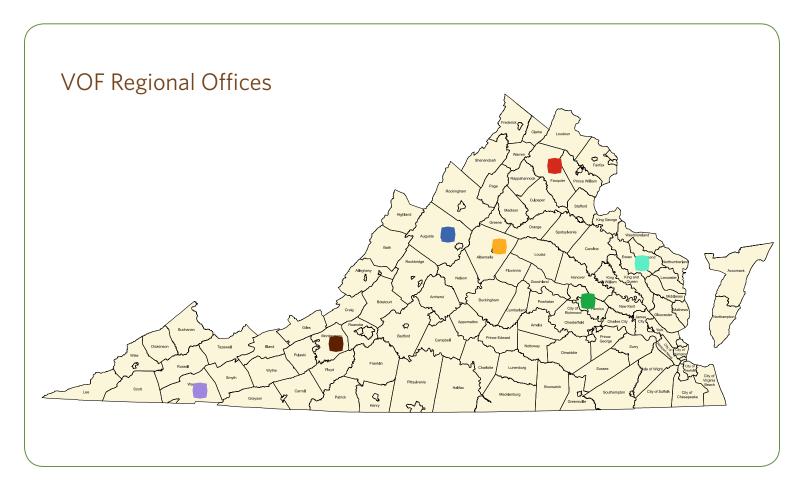
		Description	Amount
Assets			
Cash held with the Treasurer of Virginia (GLA 101))		
Cash not held with the Treasurer of Virginia			104,257
Cash Equivalents with the Treasurer of Virginia - Se	_		
Local Government Investment Pool - Cash Equivale	ents		2,043,017
State Non-Arbitrage Program (SNAP) Pool Funds			
SNAP Individual Portfolio - Cash Equivalents			
Cash Equivalents with the Treasurer of Virginia (exc			
Cash Equivalents not with the Treasurer of Virginia	(excludes SNAP)		
Cash and Cash Equivalents - Total			2,147,274
SNAP Individual Portfolio - Investments			
Investments with the Treasurer of Virginia - Securiti	ies Lending		
Local Government Investment Pool - Investments	ies Lending		
Investments with the Treasurer of Virginia (excludes	s SNAP & LGIP)		
Investments not with the Treasurer of Virginia (excl			
Investments - Total	,		
A			5 100
Accounts and Loans Receivable, net Taxes Receivable, net			5,120
Interest Receivable			
Other Receivable, net (include description)	USDA-NRCS (FRPP)		271 000
Receivables, Net - Total	USDA-NRCS (FRFF)		271,000
Receivables, Net - Total			276,120
Due from Primary Government (include description)	Comptroller- Land Recordation Fee (58.1-8	317)	94,491
Due from Component Units (include description)			
Inventory			
Prepaid Items			9,725
rrepaid tiems			9,723
Cash and Travel Advances			
Advances (nonexchange transactions)			
Unamortized Bond Issuance Expense			
Other Assets (include description)			
Other Assets - Total			-
Restricted Cash held with the Treasurer of Virginia (GLA 101)		
Restricted Cash not held with the Treasurer of Virginia			
Restricted Local Government Investment Pool - Cash			1,503,438
Restricted State Non-Arbitrage Program (SNAP) Poor	•		1,000,100
Restricted SNAP Individual Portfolio - Cash Equival			
Restricted Cash Equivalents with the Treasurer of Vi			
Restricted Cash Equivalents not with the Treasurer o			
Restricted Cash and Cash Equivalents - To			1,503,438
Restricted SNAP Individual Portfolio - Investments			
Restricted SNAP Individual Portiolio - Investments Restricted Local Government Investment Pool - Inve	astmants		
Restricted Investments with the Treasurer of Virginia			
Restricted Investments not with the Treasurer of Virg Restricted Investments - Total	ginia (excludes SIVAF)		_
Total III. Salitolità Total			
Restricted Cash and Travel Advances			
Restricted Advances (nonexchange transactions)			
Restricted Unamortized Bond Issuance Expense			
Restricted Other Assets (include description)			
Restricted Other Assets - Total			

Annual Financial Statements of the Virginia Outdoors Foundation for Fiscal Year 2010

Nondepreciable Capital Assets		8,310,182
Depreciable Capital Assets, Net		107,729
TOTAL ASSETS		12,448,959
	Description	Amount
Liabilities	•	
Vendor		149,660
Salaries/Wages		96,844
Retainage Payable		
Other (include description)		246 504
Accounts Payable - Total		246,504
Due to Component Units (include description)		
Due to Primary Government		
Unearned Revenue		
Contract Contract		
Obligations Under Securities Lending Program		
Accrued Interest Payable		
Other Liabilities (include description)		_
Deposits Pending Distribution		750
Short-term Debt		
Grants Payable		
Other Liabilities - Due Within One Year - Total		750
Loans Payable to Primary Government		
Bonds Payable - Due Within One Year		
Installment Purchase Obligations - Due within one year		
Capital Lease Obligations - Due Within One Year		
Notes Payable - Due Within One Year		
Compensated Absences - Due Within One Year		64,096
Pension Liability - Due Within One Year		
Bond Anticipation Notes - Due Within One Year		
Other - Due Within One Year (include description)		
Long-term Liabilities - Due Within One Year		64,096
Accrued Interest Payable		
Other Liabilities (include description)		
Deposits Pending Distribution		
Short-term Debt		
Grants Payable		
Other Liabilities - Due Greater Than One Year - Total		-
Bonds Payable - Due Greater Than One Year		
nstallment Purchase Obligations - Due Greater Than One Year		
Capital Lease Obligations - Due Greater Than One Year		
Notes Payable - Due Greater Than One Year		
Compensated Absences - Due Greater Than One Year		42,730
Pension Liability - Due Greater Than One Year		
Other Postemployment Benefits (OPEB) - Due Greater Than One Year		7,242
Bond Anticipation Notes - Due Greater Than One Year		
Other - Due Greater Than One Year (include description)		10.070
Long-term Liabilities - Due Greater Than One Year		49,972
TOTAL LIABILITIES		361,322

Annual Financial Statements of the Virginia Outdoors Foundation for Fiscal Year 2010

Net Assets Invested in Capital Assets, Net of Related Debt		8,417,911
Restricted for:		8,417,911
Nonexpendable		
Expendable		
Capital Projects Construction		
Capital Acquisition Gifts and Grants		
Debt Service		
Bond Indenture		
Other (include description) Bull Run Mt. & Open Space La	ands Preservation Trust Funds	1,653,553
Unrestricted TOTAL NET ASSETS		2,016,173 12,087,637
	Description	Amount
Program Revenues Charges for Sarvings		501.734
Charges for Services Operating Grants and Contributions		581,734 4,075,968
Capital Grants and Contributions (include capital appropriations here)		.,070,700
Income From Security Lending Transactions		
Program Revenues - Total		4,657,702
Program Expenses		
Operating and Nonoperating Expenses		4,144,364
Loss on Sale/Disposal/Impairment of Capital Assets Expenses For Security Lending Transactions		
Program Expenses - Total		4,144,364
Net Revenue (Expense)		513,338
		313,336
General Revenues Operating Appropriations from Primary Government		1,850,124
Unrestricted Grants and Contributions		122,855
Investment Earnings		20,391
Income From Security Lending Transactions Miscellaneous (only enter a positive amount)		
Gain on Sale/Disposal/Impairment of Capital Assets		-
Tobacco Master Settlement		
Special Items (include description)		
Extraordinary Items (include description) Contributions to Term Endowments		
Contributions to Permanent Endowments		
General Revenue - Total		1,993,370
Change in Net Assets		2,506,708
Net Assets, Beginning		9,580,929
Net Assets, Ending		12,087,637
net Assets, Litting		12,08/,03/



Executive Office / Northern Piedmont

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Appalachian Highlands

468 Main Street, Suite 400-B Abingdon, VA 24210 (276) 623-8256

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Tidewater

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Southeast

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Central

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