

July 18, 2011

The Honorable Charles J. Colgan
Chairman
Senate Finance Committee
Senate of Virginia
10660 Aviation Lane
Manassas, Virginia 20110

The Honorable Harry R. Purkey
Chairman
House Finance Committee
House of Delegates
2352 Leeward Shore Drive
Virginia Beach, Virginia 23451

The Honorable Lacey E. Putney
Chairman
House Appropriations Committee
House of Delegates
P.O. Box 127
Bedford, Virginia 24523

Dear Messrs. Chairmen:

I am writing to provide documentation of the transactions of the Governor's Opportunity Fund which have occurred during the fourth quarter of the 2011 fiscal year as required by Chapter 874, Item 114.G.

As of June 30, 2011, a total of \$216,089,624 had been appropriated to the Fund. As of June 30, 2011, the CARS cash balance was \$45,027,096, and the balance available for future commitments totaled \$29,402,097. However, when the GOF preapprovals made by the Secretary of Commerce and Trade are taken into account, the available balance is reduced to \$6,102,097. Active grants awarded since the inception of the fund total 441.

For the fourth quarter of the 2011 fiscal year, ended June 30, 2011, a total of \$2,100,000 was committed from the Opportunity Fund to assist seven projects relocating to or expanding in the state. Total job creation of these projects was 381, while investment totaled \$74.5 million. Summaries on these projects follow:

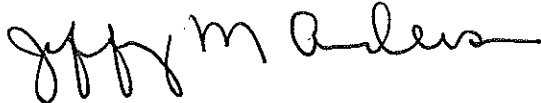
1. City of Staunton: **Cadence, Inc.**, a manufacturer of custom-made cutting blades, will expand its existing facility in the City of Staunton. Cadence will create 60 new jobs and invest \$15 million (amount of grant: \$150,000; use of grant: site development). This project has been announced.
2. City of Danville: **Noblis**, a provider of high performance computing applications, will locate its Center for Applied High Performance Computing in the City of Danville. This location will create 15 new jobs and an investment of \$2 million (amount of grant: \$1,000,000; use of grant: technology infrastructure, upgrades, and building improvements). This project has been announced.
3. Pulaski County: **Phoenix Packaging Operations, LLC**, a manufacturer of plastic packaging and food service disposable products, will expand its existing facility in Pulaski County. Phoenix will create 100 jobs and invest \$17.5 million (amount of grant: \$350,000; use of grant: building improvements). This project has been announced.
4. Lunenburg County: **Safety Technologies Incorporated**, a manufacturer of detonation suppression systems, will expand its existing facility in Lunenburg County. Investment will total \$5.9 million, with 46 new jobs being created (amount of grant: \$100,000; use of grant: site improvements). This project has been announced.
5. City of Charlottesville: **Chartered Financial Analyst (CFA Institute)**, a provider of education, training, and certifications for financial investment professionals, will relocate its facility to the City of Charlottesville. This relocation will create 45 new jobs and save the existing 350 jobs. Investment will total \$24.5 million (amount of grant: \$200,000; use of grant: site development and building construction). This project has been announced.
6. Fairfax County: **ITT Defense** will expand its existing facility in Fairfax County. ITT is a high-technology engineering and manufacturing company. This expansion will create 100 new jobs and invest \$5 million (amount of grant: \$100,000; use of grant: workforce training). This project has been announced.
7. Halifax County: **ABB Inc.**, a manufacturer of distribution transformers, will expand its existing facility in Halifax County. ABB will create 15 new jobs and invest \$4.6 million (amount of grant: \$200,000; use of grant: workforce training and building improvements). This project has been announced.

For the projects which have been announced, I am enclosing a profile, an analysis and recommendation by the Virginia Economic Development Partnership, and a scoring sheet.

Committee Chair
July 18, 2011
Page Three

For the fourth quarter of the 2011 fiscal year, actual disbursements from the Fund were made to Henrico County for PPD, Botetourt County for Dynax, Fairfax County for GeoEye, the City of Lynchburg for Delta Star, and Albemarle County for MicroAire. Actual disbursements totaled \$634,000.

Sincerely,

A handwritten signature in black ink, appearing to read "Jeffrey M. Anderson". The signature is fluid and cursive, with the first name "Jeffrey" being the most prominent.

Jeffrey M. Anderson
President and Chief Executive Officer

JMA:kme

Enclosures

cc The Honorable James S. Cheng
Secretary of Commerce and Trade