

# **Report on Business Incentives 2010-2011**



**A Report to the Chairmen of the  
House Committees on Appropriations and Finance  
and the Senate Finance Committee**

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## EXECUTIVE SUMMARY

Through the 2010-12 Appropriation Act, the General Assembly directed the Secretary of Commerce and Trade to report to the Chairmen of the Senate Finance Committee and House Committees on Appropriations and Finance “on the use and efficacy of state incentives in creating investments and jobs in Virginia.”<sup>1</sup> In apparent recognition of the wide range of programs offered by the Commonwealth and its localities, the General Assembly asked that “for the purposes of this report, the incentives to be reviewed in the study are those incentives included in the Virginia Economic Development Partnership’s (VEDP) publication, *Virginia Guide to Business Incentives 1997-98* as well as business incentive programs authorized and funded by the General Assembly since the 1999 Session.” Incentives offered by local governments and certain various other means of recruitment and expansion are not listed herein.<sup>2</sup>

Governor Bob McDonnell has demonstrated his commitment to recruiting new jobs to all areas of the Commonwealth. As Secretary of Commerce and Trade, I am pleased to report Virginia has enjoyed significant success in economic development this year, even while the national economy experiences slow growth.

Despite this success, we must not rest on our accomplishments. Instead, we must ensure we obtain the maximum return on our investment, both in the use of incentives and with any other economic development measures. We must also be vigilant to maintain our competitive edge. Our competitors in our region, across the nation and around the world are finding new ways to attract and retain business through fiscal and other policies.

This report is a compilation of results from the last fiscal year. These results demonstrate an effective record of economic development in terms of investment and job creation. The multiplier effect in the communities, including other industries attracted as a result of the new or expanded business, makes these results even more significant. Of course, in analyzing incentives, we must examine the total Virginia effort rather than only looking at each separate program in a vacuum.

There are many examples of Virginia’s economic development successes and they receive a more detailed presentation in the Annual Report of the VEDP. This report is available on the VEDP website at [http://www.yesvirginia.org/About\\_Us/Library.aspx](http://www.yesvirginia.org/About_Us/Library.aspx).

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<sup>1</sup> Chapter 874 of the 2010 Virginia Acts of Assembly, Item 95 B.

<sup>2</sup> Recruitment often generates an entire negotiated range of activities, which can include private activity bond allocation, advantageous utility rates, regulatory assistance, proposed legislative changes, assistance in accessing private capital, and assistance with environmental certifications and permitting.

## **Report on Business Incentives**

Part One of this report is organized by the individual incentives listed in the *Virginia Guide to Business Incentives 1997-98*. It should be noted that some of the programs or benefits listed in the *Virginia Guide to Business Incentives* are not direct financial incentives in the common usage of that term.<sup>3</sup> For example, some of the items consist of financing or entrepreneurial assistance. Among these are Industrial Development Bonds or loans and loan guarantees issued by the Virginia Small Business Financing Authority. These are directed to assist industry in obtaining private capital. Others offer management and technical support, such as that provided by the Small Business Development Centers, the Virginia Department of Business Assistance (DBA), the Center for Innovative Technology, or the GenEdge Alliance. Similarly, consulting and video production services offered by DBA through its Virginia Jobs Investment Program division are not traditional financial incentives.

Another group of items listed consists of federal monies provided under specific federal programs, such as the Community Development Block Grants (CDBG), Workforce Investment Act, Dislocated Worker Program and similar programs. This report includes CDBG funding to localities for economic development projects. In addition, other items listed simply are automatic entitlements, not negotiated, in amounts set by statute. This group primarily involves the tax credits applied by the Virginia Department of Taxation (TAX), including the Major Business Facility Job Tax Credit and the Recycling Tax Credit, which are used in business recruitment and expansion. In addition, the Coalfield Employment Enhancement Tax Credit seeks to maintain the viability of coal companies and coalfield employment in Virginia.

Of the incentives listed, the Appropriation Act requested the most recent data available (*i.e.*, FY 2011) identified by planning district commission (PDC) as follows: (1) the number of companies receiving business incentives; (2) the dollar amounts received by each company for each incentive; (3) the number of jobs to be created; (4) the average salary; and (5) the amount of private investment agreed upon by the state and the company as a condition for receiving the incentives.<sup>4</sup> The General Assembly specified that in Part One of the report the names of companies participating in the state's incentive programs shall not be revealed. As some localities lie in two separate PDCs, some summary data may slightly exceed the grants actually awarded due to that duplication. Conversely, Nottoway County does not participate in any PDC. In order to maintain common reporting practices, all incentives administered in Nottoway County have been counted in PDC 14, the Commonwealth Regional Council.

The body of Part One of this report is organized by the individual incentives listed. Appendix 1 provides the data in a composite fashion for FY 2011, showing all incentives received by company. The database was assembled by combining the records provided by various agencies and cross-referencing them by project, company, and fiscal year. Since TAX is statutorily prohibited from revealing taxpayer names and information, certain tax credit programs were not included in the composite database but are included in the Tax Incentives section.

The Appropriation Act requires that Part Two of this report include the following information on the performance of projects receiving incentives in FY 2007: (1) name of the company receiving incentives; (2) the actual number of jobs created; (3) the average salary; and (4) the actual dollar value of private investment made by these companies.

In addition, the Appropriation Act requested identification of specific state actions taken by the state as part of its business incentive programs to create private investments and jobs in rural areas of the state and the success of these actions. This information is presented in Part Three of this report.

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<sup>3</sup> This statement is not meant to diminish the effectiveness of these programs. All of these programs are valuable economic development tools and contribute to the state's overall positive business climate. Many of these are used in conjunction with other programs to recruit a new or expanding business. Job creation results are sometimes difficult to measure in connection with these programs.

<sup>4</sup> Ordinarily, when incentives are offered to a company, they have a certain period of time to meet the investment and job creation performances for which they were provided. For example, a company receiving a Governor's Opportunity Fund grant generally must fulfill its performance expectations within 36 months of receipt of the grant. Therefore, the actual number of jobs, their average salary, and the level of investment used in this part of the report are the estimates used in calculating the incentive offered.

# PART ONE

## Tax Incentives

Due to the statutory privacy protections required for all taxpayers, corporate and individual, the Department of Taxation is prohibited from providing any information that directly identifies or indirectly could tend to identify any taxpayer or its income or tax situation. As a result, the information available for this report is summarized. It must also be noted that in the past, all data of the Department of Taxation was kept on a calendar year basis rather than by fiscal year. In this report and going forward, all tax year data is presented on a fiscal year basis. Due to this change, the number of returns and amount of credits are for the most recent data available, which represents income tax returns processed during FY 2010, regardless of the taxable year. In some cases, returns for multiple tax years were processed during the fiscal year. The total for each return may include carryovers from prior years. If a return was amended during the fiscal year, only the additional credit amount (or reduction) was included.

Two of these programs, the Major Business Facility Job Tax Credit and the Recycling Tax Credit, are statutory rather than discretionary; that is, the amount of the credit earned is determined objectively by the number of jobs created or the amount of money invested in facilities or recycling equipment, respectively. Nevertheless, these two tax credits are included as incentives because they are cited to economic development prospects as potential benefits of locating or expanding facilities in Virginia. A description of the two tax credit programs is provided below.

### Major Business Facility Job Tax Credit

This statute provides a corporate income tax credit of \$1,000 per job above a threshold number of jobs over two or three years to qualified companies locating to or expanding in Virginia. Eligible companies must create either at least 50 new full-time jobs if locating in an enterprise zone, or an economically distressed area, or at least 100 new jobs if locating elsewhere. During fiscal year 2010, 117 taxpayers in Virginia claimed this tax credit against Virginia corporate income tax, for a total dollar amount of \$3,174,753.

### Recycling Equipment Tax Credit

This statutory program provides a tax credit of 10% of every dollar invested in certified recycling equipment or facilities. The certification is administered by the Department of Environmental Quality. During fiscal year 2010, 68 Virginia taxpayers claimed credits under this statute, for a total dollar amount of \$1,208,570.

### Worker Retraining Tax Credit

The Worker Retraining Tax Credit became effective during tax year 1998. The credit allows eligible employers to receive an income tax credit equal to 30 percent of all eligible expenditures made by the employer for worker retraining. The credit has an overall spending cap of \$2.5 million in any taxable year. During fiscal year 2010, eight taxpayers in Virginia received this tax credit for a total dollar amount of \$29,640.

### Coalfield Employment Enhancement Tax Credit

The Coalfield Employment Enhancement Tax Credit provides a corporate income tax credit to companies that mine small coal seams. Credits are calculated per ton based on the thickness of the seam. During fiscal year 2010, 86 taxpayers claimed the credit for a total of \$44,136,297.

### Day Care Facility Investment Tax Credit

The Day Care Facility Investment Tax Credit provides a tax credit for employers who establish a day-care facility for the children of employees. The tax credit applies to incurred expenditures such as site preparation, construction and equipment. The maximum credit is \$25,000 and the Department of Taxation may not approve more than \$100,000 in total credits in any fiscal year. In fiscal year 2010, this tax credit was not accessed by any taxpayer and no money was distributed for this purpose.

## Enterprise Zone Incentives

Virginia's Enterprise Zone Program offers a number of business incentives to encourage job creation and real property investment within designated zones across Virginia. The Department of Housing and Community Development (DHCD) administers the Enterprise Zone Program.

The Enterprise Zone statute has provisions that allow businesses meeting certain conditions to receive incentives available under the previous Enterprise Zone program. Businesses that had previously qualified for the General Income Tax Credit, Investment Tax Credit, and Job Grants are able to finish out their incentive qualification period provided they continue to meet the eligibility requirements for the respective incentives, but no new businesses may participate.

Businesses with signed agreements with DHCD in place by July 1, 2005, could also initiate use of the tax credits once they met their negotiated targets. In order to qualify, the conditions of their agreement with DHCD must be met prior to the expiration of their zone or before 2019. Tax credits are only available through FY 2019.

This report includes data and incentive activity for the 2010 qualification year. Data for the following incentives is included in this report: Real Property Investment Grant, Job Creation Grant, General Income Tax Credit and Investment Tax Credit. It is possible for companies to qualify for multiple Enterprise Zone state incentives.

The incentive data provided in this report is current as of August 2011. For FY 2011, the General Assembly allocated \$12,120,834.17 in grants to fund awards for the Real Property Investment Grant and Job Creation Grant. A total of 170 investors qualified for Enterprise Zone grants. The Real Property Investment Grants are pro-rated pursuant to §59.1-549 of the *Code of Virginia*.

### Real Property Investment Grant

The Real Property Investment Grant is based on the qualified real property investments made by an individual or entity to a non-residential or mixed use building or facility in an Enterprise Zone. For the 2010 grant year, the Real Property Investment Grant amounts to 20 percent of the total cost of qualified real property investment and is capped per building or facility at a maximum of \$200,000 within a five-consecutive year term. The second tier of investment for this grant is \$5 million. For qualified real property investments of less than \$5 million, the maximum grant available is \$100,000. The grant is available for the calendar year the real property is placed in service.

For the 2010 grant year, 120 zone investors qualified for Real Property Investment Grants. In the past, the grants have been prorated. In FY 2011, however, available funds allowed the Real Property Investment Grants to be paid out in full for a total of \$9,498,375.17.

### Job Creation Grant

The Job Creation Grant is based on net, new permanent full-time job creation over a four-job threshold. Grant eligible positions are those positions over the four-job threshold with wages of at least 175 percent of the federal minimum wage and the availability of health benefits. For net, new positions earning at least 175 percent but less than 200 percent of the federal minimum wage with health benefits, firms can receive up to \$500 per such position per year. Firms can receive up to \$800 annually for job creation grant eligible positions earning at least 200 percent of the federal minimum wage with health benefits. These grants are available for a five-year qualification period.

Fifty businesses qualified for the new job creation grant and a total of \$2,622,459.00 was disbursed. The grants were not prorated and therefore were paid out at 100 percent.

### **Pre-2005 Incentives**

The following incentives were available to those businesses that had qualified prior to 2005 or had signed agreements with DHCD in place by July 2005.

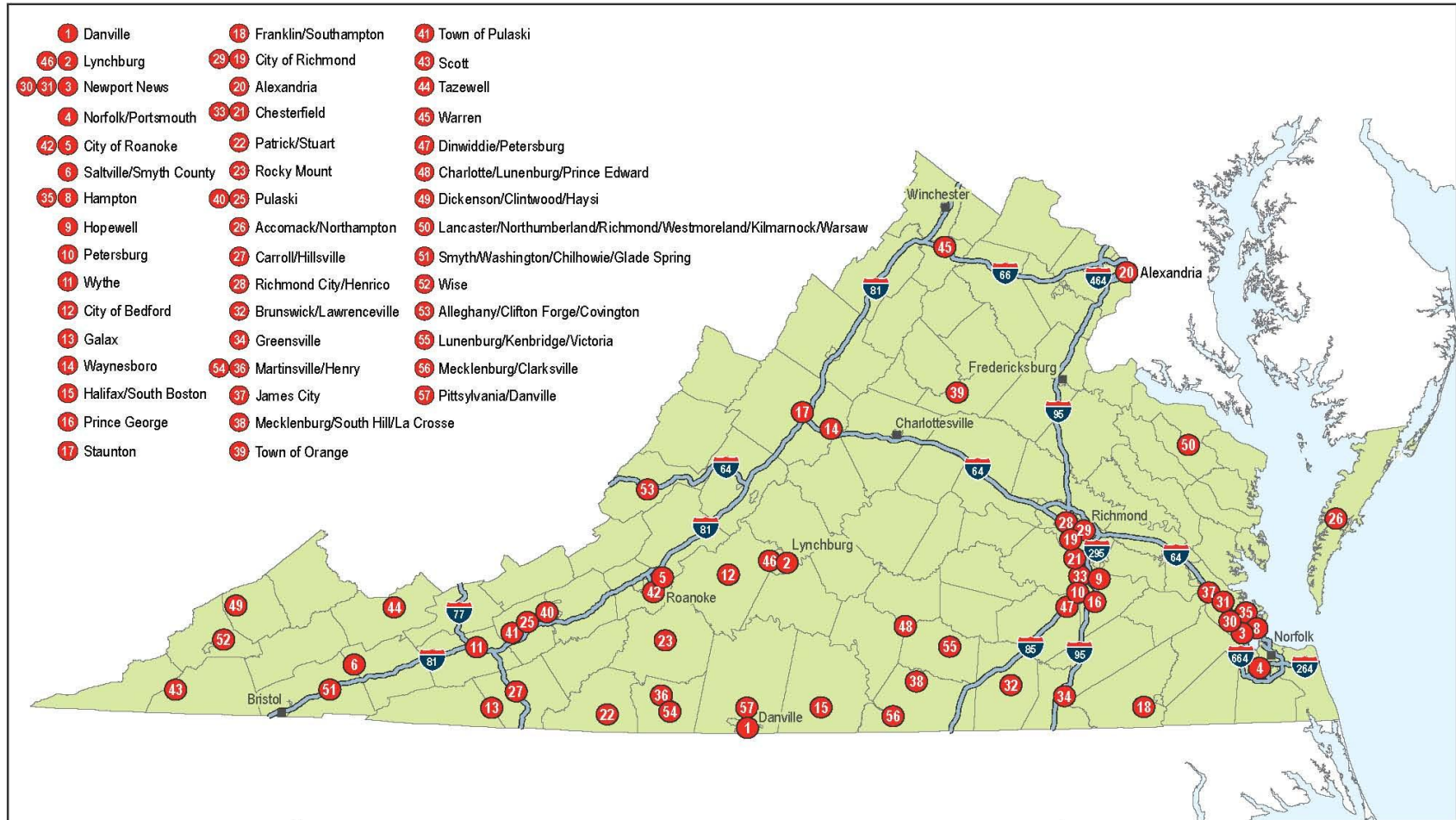
#### Investment Tax Credit

Firms claiming the Investment Tax Credit must meet their negotiated job creation and investment thresholds prior to utilizing the tax credit. One business qualified for the Investment Tax Credit in 2010 and received a \$50,040 tax credit.

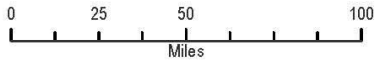
#### General Income Tax Credit

The General Income Tax credit is a ten-year tax credit against a business' state tax liability in an amount up to 80 percent in year one and 60 percent in years two through ten.

Only businesses with signed agreements, creating at least 50 jobs, and investing more than \$15 million receive a negotiated amount of this credit. In qualifying year 2010, 28 businesses claimed this credit for a total of \$1,745,664.60.



### VIRGINIA'S ENTERPRISE ZONES



Sources: DHCD 2010; ESRI 2009; VEDP 2010  
©2010 VEDP [Map Central/Incentives]

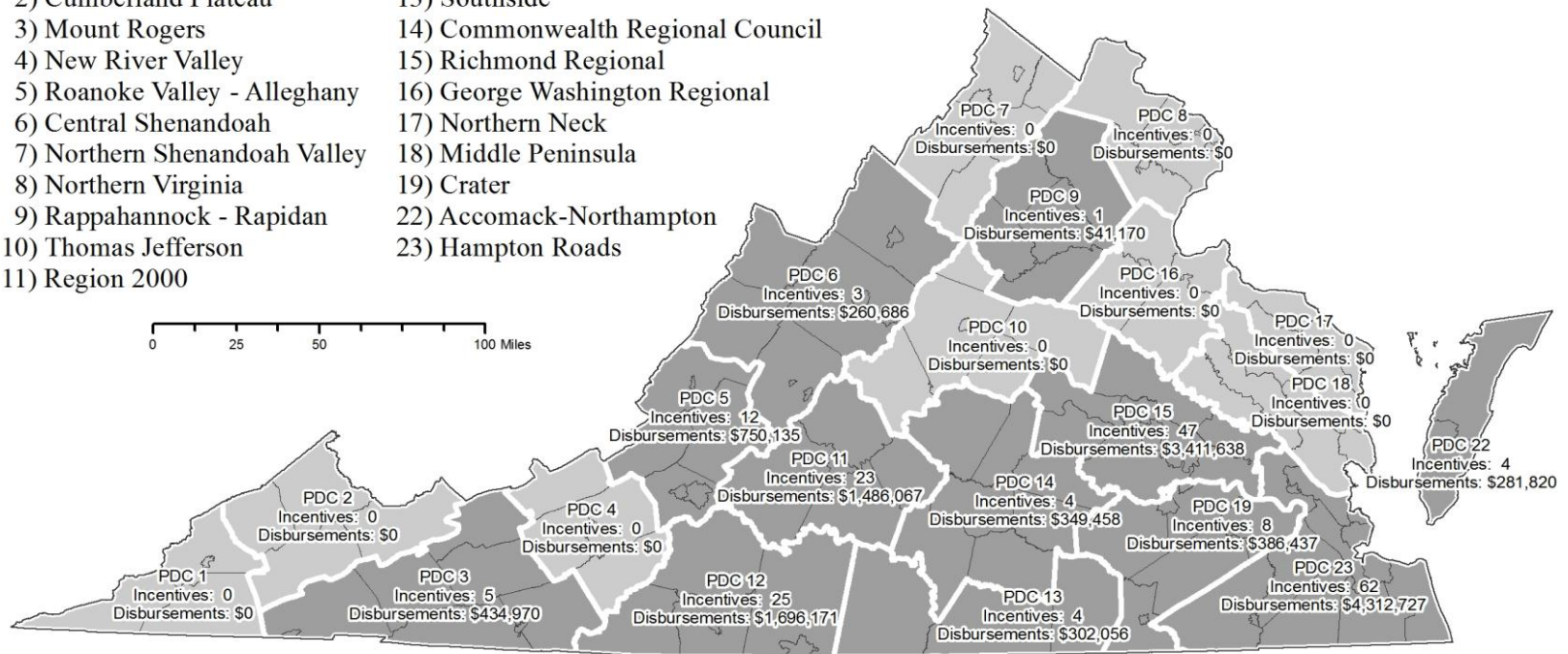




## Enterprise Zone Incentives by Planning District Fiscal Year 2011

### Planning District Commission (PDC) Name & Number

- |                               |                                   |
|-------------------------------|-----------------------------------|
| 1) Lenowisco                  | 12) West Piedmont                 |
| 2) Cumberland Plateau         | 13) Southside                     |
| 3) Mount Rogers               | 14) Commonwealth Regional Council |
| 4) New River Valley           | 15) Richmond Regional             |
| 5) Roanoke Valley - Alleghany | 16) George Washington Regional    |
| 6) Central Shenandoah         | 17) Northern Neck                 |
| 7) Northern Shenandoah Valley | 18) Middle Peninsula              |
| 8) Northern Virginia          | 19) Crater                        |
| 9) Rappahannock - Rapidan     | 22) Accomack-Northampton          |
| 10) Thomas Jefferson          | 23) Hampton Roads                 |
| 11) Region 2000               |                                   |



*Map created by Virginia Economic Development Partnership, October 2011*

## Enterprise Zone - Real Property FY 2011

**PDC: 3**

| <b>Company</b> | <b>Zone</b>       | <b>Requested</b> | <b>Disbursed</b> |
|----------------|-------------------|------------------|------------------|
| 6962           | Smyth County      | \$30,319.09      | \$30,319.09      |
| 8313           | Town of Chilhowie | \$12,027.36      | \$12,027.36      |
| 8314           | Town of Chilhowie | \$100,000.00     | \$100,000.00     |

**Tot. Incentives for PDC: 3**

|                             |              |                             |             |
|-----------------------------|--------------|-----------------------------|-------------|
| <b>Tot. Amt. Requested:</b> | \$142,346.45 | <b>Avg. Amt. Requested:</b> | \$47,448.82 |
| <b>Tot. Amt. Disbursed:</b> | \$142,346.45 | <b>Avg. Amt. Disbursed:</b> | \$47,448.82 |

**PDC: 5**

| <b>Company</b> | <b>Zone</b>    | <b>Requested</b> | <b>Disbursed</b> |
|----------------|----------------|------------------|------------------|
| 5327           | Roanoke Zone 1 | \$45,259.44      | \$45,259.44      |
| 8296           | Roanoke Zone 1 | \$138,237.42     | \$138,237.42     |
| 8297           | Roanoke Zone 1 | \$25,290.88      | \$25,290.88      |
| 8298           | Roanoke Zone 1 | \$100,000.00     | \$100,000.00     |
| 8299           | Roanoke Zone 1 | \$87,647.76      | \$87,647.76      |
| 8300           | Roanoke Zone 1 | \$71,916.16      | \$71,916.16      |
| 8301           | Roanoke Zone 1 | \$32,287.05      | \$32,287.05      |
| 7053           | Roanoke Zone 2 | \$76,474.84      | \$76,474.84      |
| 8305           | Roanoke Zone 2 | \$78,975.40      | \$78,975.40      |

**Tot. Incentives for PDC: 9**

|                             |              |                             |             |
|-----------------------------|--------------|-----------------------------|-------------|
| <b>Tot. Amt. Requested:</b> | \$656,088.95 | <b>Avg. Amt. Requested:</b> | \$72,898.77 |
| <b>Tot. Amt. Disbursed:</b> | \$656,088.95 | <b>Avg. Amt. Disbursed:</b> | \$72,898.77 |

**PDC: 6**

| <b>Company</b> | <b>Zone</b> | <b>Requested</b> | <b>Disbursed</b> |
|----------------|-------------|------------------|------------------|
| 8312           | Staunton    | \$200,000.00     | \$200,000.00     |

**Tot. Incentives for PDC: 1**

**Tot. Amt. Requested:** \$200,000.00

**Avg. Amt. Requested:** \$200,000.00

**Tot. Amt. Disbursed:** \$200,000.00

**Avg. Amt. Disbursed:** \$200,000.00

**PDC: 9**

| <b>Company</b> | <b>Zone</b> | <b>Requested</b> | <b>Disbursed</b> |
|----------------|-------------|------------------|------------------|
| 8242           | Orange Town | \$41,170.35      | \$41,170.35      |

**Tot. Incentives for PDC: 1**

**Tot. Amt. Requested:** \$41,170.35

**Avg. Amt. Requested:** \$41,170.35

**Tot. Amt. Disbursed:** \$41,170.35

**Avg. Amt. Disbursed:** \$41,170.35

**PDC: 11**

| <b>Company</b> | <b>Zone</b>      | <b>Requested</b> | <b>Disbursed</b> |
|----------------|------------------|------------------|------------------|
| 1283           | Lynchburg Zone 1 | \$42,343.54      | \$42,343.54      |
| 7760           | Lynchburg Zone 1 | \$200,000.00     | \$200,000.00     |
| 8188           | Lynchburg Zone 1 | \$100,000.00     | \$100,000.00     |
| 8189           | Lynchburg Zone 1 | \$8,852.29       | \$8,852.29       |
| 8191           | Lynchburg Zone 1 | \$100,000.00     | \$100,000.00     |
| 8192           | Lynchburg Zone 1 | \$54,749.40      | \$54,749.40      |
| 8193           | Lynchburg Zone 1 | \$100,000.00     | \$100,000.00     |
| 8194           | Lynchburg Zone 1 | \$100,000.00     | \$100,000.00     |
| 8194           | Lynchburg Zone 1 | \$100,000.00     | \$100,000.00     |
| 8194           | Lynchburg Zone 1 | \$100,000.00     | \$100,000.00     |
| 8197           | Lynchburg Zone 2 | \$37,551.16      | \$37,551.16      |
| 8198           | Lynchburg Zone 2 | \$100,000.00     | \$100,000.00     |
| 8199           | Lynchburg Zone 2 | \$76,813.80      | \$76,813.80      |
| 8200           | Lynchburg Zone 2 | \$79,590.80      | \$79,590.80      |

**Tot. Incentives for PDC:**

14

**Tot. Amt. Requested:** \$1,199,900.99

**Avg. Amt. Requested:** \$85,707.21

**Tot. Amt. Disbursed:** \$1,199,900.99

**Avg. Amt. Disbursed:** \$85,707.21

**PDC: 12**

| <b>Company</b> | <b>Zone</b> | <b>Requested</b> | <b>Disbursed</b> |
|----------------|-------------|------------------|------------------|
| 8133           | Danville 1  | \$100,000.00     | \$100,000.00     |
| 8135           | Danville 1  | \$55,479.60      | \$55,479.60      |
| 8136           | Danville 1  | \$4,721.40       | \$4,721.40       |

|      |                |              |              |
|------|----------------|--------------|--------------|
| 7826 | Henry County 1 | \$53,167.20  | \$53,167.20  |
| 7893 | Henry County 1 | \$20,917.68  | \$20,917.68  |
| 8201 | Martinsville 1 | \$77,135.34  | \$77,135.34  |
| 5767 | Martinsville 2 | \$42,313.93  | \$42,313.93  |
| 8203 | Martinsville 2 | \$93,380.80  | \$93,380.80  |
| 8243 | Patrick County | \$200,000.00 | \$200,000.00 |
| 8307 | Rocky Mount    | \$66,987.05  | \$66,987.05  |
| 8308 | Rocky Mount    | \$100,000.00 | \$100,000.00 |

**Tot. Incentives for PDC: 11**

|                             |              |                             |             |
|-----------------------------|--------------|-----------------------------|-------------|
| <b>Tot. Amt. Requested:</b> | \$814,103.00 | <b>Avg. Amt. Requested:</b> | \$74,009.36 |
| <b>Tot. Amt. Disbursed:</b> | \$814,103.00 | <b>Avg. Amt. Disbursed:</b> | \$74,009.36 |

**PDC: 13**

| <b>Company</b> | <b>Zone</b>    | <b>Requested</b> | <b>Disbursed</b> |
|----------------|----------------|------------------|------------------|
| 8147           | Halifax County | \$200,000.00     | \$200,000.00     |

**Tot. Incentives for PDC: 1**

|                             |              |                             |              |
|-----------------------------|--------------|-----------------------------|--------------|
| <b>Tot. Amt. Requested:</b> | \$200,000.00 | <b>Avg. Amt. Requested:</b> | \$200,000.00 |
| <b>Tot. Amt. Disbursed:</b> | \$200,000.00 | <b>Avg. Amt. Disbursed:</b> | \$200,000.00 |

**PDC: 14**

| <b>Company</b> | <b>Zone</b>                   | <b>Requested</b> | <b>Disbursed</b> |
|----------------|-------------------------------|------------------|------------------|
| 8255           | Prince Edward County          | \$200,000.00     | \$200,000.00     |
| 8256           | Prince Edward County          | \$18,418.20      | \$18,418.20      |
| 8260           | Pulaski County New River Zone | \$100,000.00     | \$100,000.00     |
| 2775           | Pulaski County Zone 1         | \$31,039.73      | \$31,039.73      |

**Tot. Incentives for PDC: 4**

|                             |              |                             |             |
|-----------------------------|--------------|-----------------------------|-------------|
| <b>Tot. Amt. Requested:</b> | \$349,457.93 | <b>Avg. Amt. Requested:</b> | \$87,364.48 |
| <b>Tot. Amt. Disbursed:</b> | \$349,457.93 | <b>Avg. Amt. Disbursed:</b> | \$87,364.48 |

**PDC: 15**

| <b>Company</b> | <b>Zone</b>                              | <b>Requested</b> | <b>Disbursed</b> |
|----------------|--|------------------|------------------|
| 8121           | Chesterfield County Jefferson Davis Zone | \$100,000.00     | \$100,000.00     |
| 8122           | Chesterfield County Jefferson Davis Zone | \$79,887.60      | \$79,887.60      |
| 5701           | Chesterfield County Walthall Zone        | \$11,860.51      | \$11,860.51      |
| 5701           | Chesterfield County Walthall Zone        | \$38,237.42      | \$38,237.42      |

|      |                                   |              |              |
|------|-----------------------------------|--------------|--------------|
| 8127 | Chesterfield County Walthall Zone | \$42,214.46  | \$42,214.46  |
| 8128 | Chesterfield County Walthall Zone | \$200,000.00 | \$200,000.00 |
| 5889 | Henrico County                    | \$32,359.51  | \$32,359.51  |
| 5895 | Henrico County                    | \$16,537.88  | \$16,537.88  |
| 8171 | Henrico County                    | \$100,000.00 | \$100,000.00 |
| 8172 | Henrico County                    | \$20,955.10  | \$20,955.10  |
| 8173 | Henrico County                    | \$100,000.00 | \$100,000.00 |
| 308  | Richmond Zone (East)              | \$25,493.00  | \$25,493.00  |
| 7038 | Richmond Zone (East)              | \$50,528.20  | \$50,528.20  |
| 8264 | Richmond Zone (East)              | \$40,564.82  | \$40,564.82  |
| 8265 | Richmond Zone (East)              | \$65,686.42  | \$65,686.42  |
| 8266 | Richmond Zone (East)              | \$59,960.84  | \$59,960.84  |
| 8267 | Richmond Zone (East)              | \$92,080.00  | \$92,080.00  |
| 8268 | Richmond Zone (East)              | \$100,000.00 | \$100,000.00 |
| 8269 | Richmond Zone (East)              | \$82,078.58  | \$82,078.58  |
| 8270 | Richmond Zone (East)              | \$11,581.34  | \$11,581.34  |
| 5873 | Richmond Zone (North)             | \$21,135.58  | \$21,135.58  |
| 5912 | Richmond Zone (North)             | \$36,600.90  | \$36,600.90  |
| 7034 | Richmond Zone (North)             | \$38,237.42  | \$38,237.42  |
| 8122 | Richmond Zone (North)             | \$68,331.80  | \$68,331.80  |
| 8277 | Richmond Zone (North)             | \$100,000.00 | \$100,000.00 |
| 8278 | Richmond Zone (North)             | \$200,000.00 | \$200,000.00 |
| 8279 | Richmond Zone (North)             | \$100,000.00 | \$100,000.00 |
| 8280 | Richmond Zone (North)             | \$46,040.60  | \$46,040.60  |
| 8281 | Richmond Zone (North)             | \$18,866.80  | \$18,866.80  |
| 8282 | Richmond Zone (North)             | \$26,815.39  | \$26,815.39  |
| 8283 | Richmond Zone (North)             | \$33,550.54  | \$33,550.54  |
| 8284 | Richmond Zone (North)             | \$22,706.08  | \$22,706.08  |
| 8285 | Richmond Zone (North)             | \$200,000.00 | \$200,000.00 |
| 8286 | Richmond Zone (North)             | \$21,916.09  | \$21,916.09  |
| 8288 | Richmond Zone (North)             | \$10,845.42  | \$10,845.42  |
| 5936 | Richmond Zone (South)             | \$92,020.94  | \$92,020.94  |
| 8289 | Richmond Zone (South)             | \$100,000.00 | \$100,000.00 |
| 8290 | Richmond Zone (South)             | \$200,000.00 | \$200,000.00 |
| 8291 | Richmond Zone (South)             | \$100,000.00 | \$100,000.00 |
| 8292 | Richmond Zone (South)             | \$100,000.00 | \$100,000.00 |

**Tot. Incentives for PDC:** 40

**Tot. Amt. Requested:** \$2,807,093.24

**Avg. Amt. Requested:** \$70,177.33

**Tot. Amt. Disbursed:** \$2,807,093.24

**Avg. Amt. Disbursed:** \$70,177.33

**PDC:** 19

| <b>Company</b> | <b>Zone</b>  | <b>Requested</b> | <b>Disbursed</b> |
|----------------|--------------|------------------|------------------|
| 8245           | Petersburg 2 | \$6,878.11       | \$6,878.11       |
| 8246           | Petersburg 2 | \$100,000.00     | \$100,000.00     |
| 8247           | Petersburg 2 | \$100,000.00     | \$100,000.00     |

**Tot. Incentives for PDC:**

3

**Tot. Amt. Requested:** \$206,878.11

**Avg. Amt. Requested:** \$68,959.37

**Tot. Amt. Disbursed:** \$206,878.11

**Avg. Amt. Disbursed:** \$68,959.37

**PDC:** 22

| <b>Company</b> | <b>Zone</b>        | <b>Requested</b> | <b>Disbursed</b> |
|----------------|--------------------|------------------|------------------|
| 8118           | Accomack County    | \$100,000.00     | \$100,000.00     |
| 8240           | Northampton County | \$64,764.22      | \$64,764.22      |
| 8241           | Northampton County | \$63,325.11      | \$63,325.11      |

**Tot. Incentives for PDC:** 3

**Tot. Amt. Requested:** \$228,089.33

**Avg. Amt. Requested:** \$76,029.78

**Tot. Amt. Disbursed:** \$228,089.33

**Avg. Amt. Disbursed:** \$76,029.78

**PDC:** 23

| <b>Company</b> | <b>Zone</b>               | <b>Requested</b> | <b>Disbursed</b> |
|----------------|---------------------------|------------------|------------------|
| 8143           | Franklin                  | \$100,000.00     | \$100,000.00     |
| 8153           | Hampton Roads Center Zone | \$35,423.76      | \$35,423.76      |
| 8154           | Hampton Roads Center Zone | \$100,000.00     | \$100,000.00     |
| 8155           | Hampton Roads Center Zone | \$37,708.38      | \$37,708.38      |
| 8156           | Hampton Roads Center Zone | \$200,000.00     | \$200,000.00     |
| 8157           | Hampton Roads Center Zone | \$95,138.83      | \$95,138.83      |
| 8158           | Hampton Roads Center Zone | \$100,000.00     | \$100,000.00     |
| 8159           | Hampton Roads Center Zone | \$49,436.20      | \$49,436.20      |
| 5751           | Hampton Urban Zone        | \$54,417.17      | \$54,417.17      |
| 6908           | Hampton Urban Zone        | \$18,337.00      | \$18,337.00      |
| 8162           | Hampton Urban Zone        | \$100,000.00     | \$100,000.00     |
| 8165           | Hampton Urban Zone        | \$100,000.00     | \$100,000.00     |
| 8166           | Hampton Urban Zone        | \$15,480.00      | \$15,480.00      |

|      |                              |              |              |
|------|------------------------------|--------------|--------------|
| 8205 | Newport News Zone (Mid City) | \$71,400.00  | \$71,400.00  |
| 8206 | Newport News Zone (Mid City) | \$100,000.00 | \$100,000.00 |
| 8207 | Newport News Zone (Mid City) | \$100,000.00 | \$100,000.00 |
| 1236 | Newport News Zone (South)    | \$76,474.84  | \$76,474.84  |
| 4877 | Newport News Zone (South)    | \$88,474.20  | \$88,474.20  |
| 8221 | Newport News Zone (South)    | \$100,000.00 | \$100,000.00 |
| 8222 | Newport News Zone (South)    | \$100,000.00 | \$100,000.00 |
| 8223 | Newport News Zone (South)    | \$100,000.00 | \$100,000.00 |
| 8224 | Newport News Zone (South)    | \$52,329.00  | \$52,329.00  |
| 8225 | Newport News Zone (South)    | \$74,230.60  | \$74,230.60  |
| 8235 | Norfolk                      | \$100,000.00 | \$100,000.00 |
| 8236 | Norfolk                      | \$100,000.00 | \$100,000.00 |
| 8237 | Norfolk                      | \$100,000.00 | \$100,000.00 |
| 8238 | Norfolk                      | \$200,000.00 | \$200,000.00 |
| 8239 | Norfolk                      | \$100,000.00 | \$100,000.00 |
| 5114 | Portsmouth                   | \$42,313.93  | \$42,313.93  |
| 8253 | Portsmouth                   | \$65,811.80  | \$65,811.80  |
| 8254 | Portsmouth                   | \$76,271.11  | \$76,271.11  |

**Tot. Incentives for PDC:** 31

**Tot. Amt. Requested:** \$2,653,246.82

**Tot. Amt. Disbursed:** \$2,653,246.82

**Avg. Amt. Requested:** \$85,588.61

**Avg. Amt. Disbursed:** \$85,588.61

**GRAND TOTALS**

**Total Incentives:** 121

**Tot. Amount Requested:** \$9,498,375.17

**Tot. Amount Disbursed:** \$9,498,375.17

**Avg. Amount Requested:** \$78,498.97

**Avg. Amount** \$78,498.97

## Enterprise Zone - Job Creation Grant

**PDC: 0**

| <b>Company</b>                    | <b>Zone</b>      | <b>Requested</b>            | <b>Disbursed</b> |
|-----------------------------------|------------------|-----------------------------|------------------|
| 4976                              | Any Expired Zone | \$25,872.00                 | \$25,872.00      |
| <b>Tot. Incentives for PDC: 1</b> |                  |                             |                  |
| <b>Tot. Amt. Requested:</b>       | \$25,872.00      | <b>Avg. Amt. Requested:</b> | \$25,872.00      |
| <b>Tot. Amt. Disbursed:</b>       | \$25,872.00      | <b>Avg. Amt. Disbursed:</b> | \$25,872.00      |

**PDC: 3**

| <b>Company</b>                    | <b>Zone</b>  | <b>Requested</b>            | <b>Disbursed</b> |
|-----------------------------------|--------------|-----------------------------|------------------|
| 4978                              | Wythe County | \$226,432.00                | \$226,432.00     |
| 8316                              | Wythe County | \$66,192.00                 | \$66,192.00      |
| <b>Tot. Incentives for PDC: 2</b> |              |                             |                  |
| <b>Tot. Amt. Requested:</b>       | \$292,624.00 | <b>Avg. Amt. Requested:</b> | \$146,312.00     |
| <b>Tot. Amt. Disbursed:</b>       | \$292,624.00 | <b>Avg. Amt. Disbursed:</b> | \$146,312.00     |

**PDC: 5**

| <b>Company</b>                    | <b>Zone</b>    | <b>Requested</b>            | <b>Disbursed</b> |
|-----------------------------------|----------------|-----------------------------|------------------|
| 5327                              | Roanoke Zone 1 | \$57,792.00                 | \$57,792.00      |
| 6848                              | Roanoke Zone 2 | \$31,430.00                 | \$31,430.00      |
| 7050                              | Roanoke Zone 2 | \$4,824.00                  | \$4,824.00       |
| <b>Tot. Incentives for PDC: 3</b> |                |                             |                  |
| <b>Tot. Amt. Requested:</b>       | \$94,046.00    | <b>Avg. Amt. Requested:</b> | \$31,348.67      |
| <b>Tot. Amt. Disbursed:</b>       | \$94,046.00    | <b>Avg. Amt. Disbursed:</b> | \$31,348.67      |

**PDC: 6**

| <b>Company</b>                    | <b>Zone</b> | <b>Requested</b>            | <b>Disbursed</b> |
|-----------------------------------|-------------|-----------------------------|------------------|
| 5586                              | Staunton    | \$36,306.00                 | \$36,306.00      |
| 8311                              | Staunton    | \$24,380.00                 | \$24,380.00      |
| <b>Tot. Incentives for PDC: 2</b> |             |                             |                  |
| <b>Tot. Amt. Requested:</b>       | \$60,686.00 | <b>Avg. Amt. Requested:</b> | \$30,343.00      |
| <b>Tot. Amt. Disbursed:</b>       | \$60,686.00 | <b>Avg. Amt. Disbursed:</b> | \$30,343.00      |



**PDC: 11**

| <b>Company</b>                    | <b>Zone</b>      | <b>Requested</b>            | <b>Disbursed</b> |
|-----------------------------------|------------------|-----------------------------|------------------|
| 1283                              | Lynchburg Zone 1 | \$29,131.00                 | \$29,131.00      |
| <b>Tot. Incentives for PDC: 1</b> |                  |                             |                  |
| <b>Tot. Amt. Requested:</b>       | \$29,131.00      | <b>Avg. Amt. Requested:</b> | \$29,131.00      |
| <b>Tot. Amt. Disbursed:</b>       | \$29,131.00      | <b>Avg. Amt. Disbursed:</b> | \$29,131.00      |

**PDC: 12**

| <b>Company</b>                    | <b>Zone</b>           | <b>Requested</b>            | <b>Disbursed</b> |
|-----------------------------------|-----------------------|-----------------------------|------------------|
| 6852                              | Danville 1            | \$12,700.00                 | \$12,700.00      |
| 8132                              | Danville 1            | \$45,595.00                 | \$45,595.00      |
| 8133                              | Danville 1            | \$14,392.00                 | \$14,392.00      |
| 4723                              | Danville 2            | \$189,474.00                | \$189,474.00     |
| 4963                              | Danville 2            | \$25,956.00                 | \$25,956.00      |
| 5131                              | Danville 2            | \$44,643.00                 | \$44,643.00      |
| 6856                              | Danville 2            | \$26,077.00                 | \$26,077.00      |
| 4153                              | Pittsylvania County 1 | \$2,280.00                  | \$2,280.00       |
| <b>Tot. Incentives for PDC: 8</b> |                       |                             |                  |
| <b>Tot. Amt. Requested:</b>       | \$361,117.00          | <b>Avg. Amt. Requested:</b> | \$45,139.63      |
| <b>Tot. Amt. Disbursed:</b>       | \$361,117.00          | <b>Avg. Amt. Disbursed:</b> | \$45,139.63      |

**PDC: 13**

| <b>Company</b>                    | <b>Zone</b>    | <b>Requested</b>            | <b>Disbursed</b> |
|-----------------------------------|----------------|-----------------------------|------------------|
| 5552                              | Halifax County | \$66,953.00                 | \$66,953.00      |
| 6849                              | Halifax County | \$19,631.00                 | \$19,631.00      |
| 8146                              | Halifax County | \$15,472.00                 | \$15,472.00      |
| <b>Tot. Incentives for PDC: 3</b> |                |                             |                  |
| <b>Tot. Amt. Requested:</b>       | \$102,056.00   | <b>Avg. Amt. Requested:</b> | \$34,018.67      |
| <b>Tot. Amt. Disbursed:</b>       | \$102,056.00   | <b>Avg. Amt. Disbursed:</b> | \$34,018.67      |

**PDC: 15**

| <b>Company</b> | <b>Zone</b>                       | <b>Requested</b> | <b>Disbursed</b> |
|----------------|-----------------------------------|------------------|------------------|
| 84             | Chesterfield County Walthall Zone | \$178,039.00     | \$178,039.00     |
| 7859           | Chesterfield County Walthall Zone | \$13,119.00      | \$13,119.00      |

|      |                       |              |              |
|------|-----------------------|--------------|--------------|
| 6845 | Henrico County        | \$14,992.00  | \$14,992.00  |
| 8168 | Henrico County        | \$10,264.00  | \$10,264.00  |
| 5579 | Richmond Zone (North) | \$30,488.00  | \$30,488.00  |
| 8273 | Richmond Zone (North) | \$280,000.00 | \$280,000.00 |

**Tot. Incentives for PDC:** 6

|                             |              |                             |             |
|-----------------------------|--------------|-----------------------------|-------------|
| <b>Tot. Amt. Requested:</b> | \$526,902.00 | <b>Avg. Amt. Requested:</b> | \$87,817.00 |
| <b>Tot. Amt. Disbursed:</b> | \$526,902.00 | <b>Avg. Amt. Disbursed:</b> | \$87,817.00 |

**PDC: 19**

| <b>Company</b> | <b>Zone</b>          | <b>Requested</b> | <b>Disbursed</b> |
|----------------|----------------------|------------------|------------------|
| 4428           | Petersburg 1         | \$16,067.00      | \$16,067.00      |
| 4333           | Prince George County | \$85,818.00      | \$85,818.00      |

**Tot. Incentives for PDC:** 2

|                             |              |                             |             |
|-----------------------------|--------------|-----------------------------|-------------|
| <b>Tot. Amt. Requested:</b> | \$101,885.00 | <b>Avg. Amt. Requested:</b> | \$50,942.50 |
| <b>Tot. Amt. Disbursed:</b> | \$101,885.00 | <b>Avg. Amt. Disbursed:</b> | \$50,942.50 |

**PDC: 22**

| <b>Company</b> | <b>Zone</b>     | <b>Requested</b> | <b>Disbursed</b> |
|----------------|-----------------|------------------|------------------|
| 8117           | Accomack County | \$53,731.00      | \$53,731.00      |

**Tot. Incentives for PDC:** 1

|                             |             |                             |             |
|-----------------------------|-------------|-----------------------------|-------------|
| <b>Tot. Amt. Requested:</b> | \$53,731.00 | <b>Avg. Amt. Requested:</b> | \$53,731.00 |
| <b>Tot. Amt. Disbursed:</b> | \$53,731.00 | <b>Avg. Amt. Disbursed:</b> | \$53,731.00 |

**PDC: 23**

| <b>Company</b> | <b>Zone</b>               | <b>Requested</b> | <b>Disbursed</b> |
|----------------|---------------------------|------------------|------------------|
| 2268           | Hampton Roads Center Zone | \$27,749.00      | \$27,749.00      |
| 4947           | Hampton Roads Center Zone | \$14,120.00      | \$14,120.00      |
| 5553           | Hampton Roads Center Zone | \$14,974.00      | \$14,974.00      |
| 8152           | Hampton Roads Center Zone | \$11,608.00      | \$11,608.00      |
| 6837           | Hampton Urban Zone        | \$11,456.00      | \$11,456.00      |
| 4790           | Newport News Zone (North) | \$76,583.00      | \$76,583.00      |
| 1236           | Newport News Zone (South) | \$151,070.00     | \$151,070.00     |
| 4877           | Newport News Zone (South) | \$31,160.00      | \$31,160.00      |
| 6838           | Newport News Zone (South) | \$19,072.00      | \$19,072.00      |
| 6839           | Newport News Zone (South) | \$40,463.00      | \$40,463.00      |

|      |                           |              |              |
|------|---------------------------|--------------|--------------|
| 8211 | Newport News Zone (South) | \$56,924.00  | \$56,924.00  |
| 8213 | Newport News Zone (South) | \$21,636.00  | \$21,636.00  |
| 8215 | Newport News Zone (South) | \$25,586.00  | \$25,586.00  |
| 8218 | Newport News Zone (South) | \$5,432.00   | \$5,432.00   |
| 283  | Norfolk                   | \$98,856.00  | \$98,856.00  |
| 2179 | Norfolk                   | \$18,176.00  | \$18,176.00  |
| 4954 | Norfolk                   | \$280,000.00 | \$280,000.00 |
| 8233 | Norfolk                   | \$10,960.00  | \$10,960.00  |
| 4957 | Portsmouth                | \$46,256.00  | \$46,256.00  |
| 8251 | Portsmouth                | \$12,328.00  | \$12,328.00  |

**Tot. Incentives for PDC:** 20

**Tot. Amt. Requested:** \$974,409.00

**Avg. Amt. Requested:** \$48,720.45

**Tot. Amt. Disbursed:** \$974,409.00

**Avg. Amt. Disbursed:** \$48,720.45

**GRAND TOTALS**

**Total Incentives:** 49

**Tot. Amount Requested:** \$2,622,459.00

**Avg. Amount Requested:** \$53,519.57

**Tot. Amount Disbursed:** \$2,622,459.00

**Avg. Amount** \$53,519.57

## Enterprise Zone - General Income Tax Credit

### PDC: 0

| Company                           | Zone             | Requested    | Disbursed                                |
|-----------------------------------|------------------|--------------|--|
| 6803                              | Any Expired Zone | \$177,330.00 | \$177,330.00                             |
| <b>Tot. Incentives for PDC: 1</b> |                  |              |  |
| <b>Tot. Amt. Requested:</b>       |                  | \$177,330.00 | <b>Avg. Amt. Requested:</b> \$177,330.00 |
| <b>Tot. Amt. Disbursed:</b>       |                  | \$177,330.00 | <b>Avg. Amt. Disbursed:</b> \$177,330.00 |

### PDC: 11

| Company                           | Zone             | Requested    | Disbursed                               |
|-----------------------------------|------------------|--------------|---|
| 2209                              | Lynchburg Zone 1 | \$3,648.60   | \$3,648.60                              |
| 2673                              | Lynchburg Zone 1 | \$7,939.80   | \$7,939.80                              |
| 3475                              | Lynchburg Zone 1 | \$0.00       | \$0.00                                  |
| 3477                              | Lynchburg Zone 1 | \$17,364.60  | \$17,364.60                             |
| 3968                              | Lynchburg Zone 1 | \$1,145.40   | \$1,145.40                              |
| 4916                              | Lynchburg Zone 1 | \$31,247.40  | \$31,247.40                             |
| 6015                              | Lynchburg Zone 1 | \$2,107.20   | \$2,107.20                              |
| 6791                              | Lynchburg Zone 1 | \$193,582.20 | \$193,582.20                            |
| <b>Tot. Incentives for PDC: 8</b> |                  |              |   |
| <b>Tot. Amt. Requested:</b>       |                  | \$257,035.20 | <b>Avg. Amt. Requested:</b> \$32,129.40 |
| <b>Tot. Amt. Disbursed:</b>       |                  | \$257,035.20 | <b>Avg. Amt. Disbursed:</b> \$32,129.40 |

### PDC: 12

| Company                           | Zone           | Requested    | Disbursed                               |
|-----------------------------------|----------------|--------------|---|
| 2691                              | Danville 1     | \$2,884.20   | \$2,884.20                              |
| 3473                              | Danville 1     | \$7,021.80   | \$7,021.80                              |
| 5131                              | Danville 2     | \$33,221.40  | \$33,221.40                             |
| 5597                              | Henry County 1 | \$274,726.20 | \$274,726.20                            |
| 8175                              | Henry County 1 | \$165,863.40 | \$165,863.40                            |
| 3506                              | Rocky Mount    | \$37,234.20  | \$37,234.20                             |
| <b>Tot. Incentives for PDC: 6</b> |                |              |   |
| <b>Tot. Amt. Requested:</b>       |                | \$520,951.20 | <b>Avg. Amt. Requested:</b> \$86,825.20 |
| <b>Tot. Amt. Disbursed:</b>       |                | \$520,951.20 | <b>Avg. Amt. Disbursed:</b> \$86,825.20 |

**PDC: 15**

| <b>Company</b>                    | <b>Zone</b>           | <b>Requested</b>            | <b>Disbursed</b> |
|-----------------------------------|-----------------------|-----------------------------|------------------|
| 4932                              | Richmond Zone (North) | \$77,643.00                 | \$77,643.00      |
| <b>Tot. Incentives for PDC: 1</b> |                       |                             |                  |
| <b>Tot. Amt. Requested:</b>       | \$77,643.00           | <b>Avg. Amt. Requested:</b> | \$77,643.00      |
| <b>Tot. Amt. Disbursed:</b>       | \$77,643.00           | <b>Avg. Amt. Disbursed:</b> | \$77,643.00      |

**PDC: 19**

| <b>Company</b>                    | <b>Zone</b>          | <b>Requested</b>            | <b>Disbursed</b> |
|-----------------------------------|----------------------|-----------------------------|------------------|
| 3499                              | Prince George County | \$12,075.00                 | \$12,075.00      |
| 6779                              | Prince George County | \$15,559.20                 | \$15,559.20      |
| <b>Tot. Incentives for PDC: 2</b> |                      |                             |                  |
| <b>Tot. Amt. Requested:</b>       | \$27,634.20          | <b>Avg. Amt. Requested:</b> | \$13,817.10      |
| <b>Tot. Amt. Disbursed:</b>       | \$27,634.20          | <b>Avg. Amt. Disbursed:</b> | \$13,817.10      |

**PDC: 23**

| <b>Company</b>                     | <b>Zone</b>                  | <b>Requested</b>            | <b>Disbursed</b> |
|------------------------------------|------------------------------|-----------------------------|------------------|
| 3514                               | Hampton Roads Center Zone    | \$13,397.40                 | \$13,397.40      |
| 2732                               | Hampton Urban Zone           | \$4,500.00                  | \$4,500.00       |
| 2732                               | Newport News Zone (Mid City) | \$9,226.20                  | \$9,226.20       |
| 4877                               | Newport News Zone (South)    | \$122,143.80                | \$122,143.80     |
| 8209                               | Newport News Zone (South)    | \$23,233.80                 | \$23,233.80      |
| 1660                               | Norfolk                      | \$28,376.40                 | \$28,376.40      |
| 2193                               | Norfolk                      | \$375,642.60                | \$375,642.60     |
| 2199                               | Norfolk                      | \$8,428.80                  | \$8,428.80       |
| 2344                               | Norfolk                      | \$13,968.60                 | \$13,968.60      |
| 2389                               | Norfolk                      | \$6,075.00                  | \$6,075.00       |
| 3485                               | Portsmouth                   | \$80,078.40                 | \$80,078.40      |
| <b>Tot. Incentives for PDC: 11</b> |                              |                             |                  |
| <b>Tot. Amt. Requested:</b>        | \$685,071.00                 | <b>Avg. Amt. Requested:</b> | \$62,279.18      |
| <b>Tot. Amt. Disbursed:</b>        | \$685,071.00                 | <b>Avg. Amt. Disbursed:</b> | \$62,279.18      |

**GRAND TOTALS**

|                               |                |                               |             |
|-------------------------------|----------------|-------------------------------|-------------|
| <b>Total Incentives:</b>      | 29             |                               |             |
| <b>Tot. Amount Requested:</b> | \$1,745,664.60 | <b>Avg. Amount Requested:</b> | \$60,195.33 |
| <b>Tot. Amount Disbursed:</b> | \$1,745,664.60 | <b>Avg. Amount</b>            | \$60,195.33 |

## Enterprise Zone - Investment Tax Credit

PDC: 19

| <b>Company</b>                    | <b>Zone</b>      | <b>Requested</b>            | <b>Disbursed</b> |
|-----------------------------------|------------------|-----------------------------|------------------|
| 8142                              | Dinwiddie County | \$50,040.00                 | \$50,040.00      |
| <b>Tot. Incentives for PDC: 1</b> |                  |                             |                  |
| <b>Tot. Amt. Requested:</b>       | \$50,040.00      | <b>Avg. Amt. Requested:</b> | \$50,040.00      |
| <b>Tot. Amt. Disbursed:</b>       | \$50,040.00      | <b>Avg. Amt. Disbursed:</b> | \$50,040.00      |

### GRAND TOTALS

|                               |             |                               |             |
|-------------------------------|-------------|-------------------------------|-------------|
| <b>Total Incentives:</b>      | 1           |                               |             |
| <b>Tot. Amount Requested:</b> | \$50,040.00 | <b>Avg. Amount Requested:</b> | \$50,040.00 |
| <b>Tot. Amount Disbursed:</b> | \$50,040.00 | <b>Avg. Amount</b>            | \$50,040.00 |

## **Virginia Jobs Investment Program**

The Virginia Jobs Investment Program (VJIP), managed by the Department of Business Assistance pursuant to §2.2-902.A.1 of the *Code of Virginia*, has been a cornerstone in Virginia's economic development efforts for over 45 years, helping to recruit new businesses and encouraging existing businesses to expand. The program reduces the human resource development costs of new and expanding companies that are creating jobs. In addition to funding, VJIP offers value-added services such as:

- Customized recruiting and training analysis to identify needs and match resources;
- Introduction to and coordination of community and educational resources to provide assistance with application intake; job fairs; temporary training and recruiting facilities; equipment and instruction;
- Organizational development facilitation for Company Start-up Team; and,
- Electronic media services.

In order to qualify, companies must be for-profit and paying at least \$10/hour in one of five business sectors: manufacturing, distribution centers, corporate headquarters for companies with multiple facilities, call centers, and information technology services exclusively for businesses. In addition:

- Companies with 250 employees or less must make a minimum capital investment of \$100,000 and create at least 5 new full-time jobs.
- Companies with over 250 employees must make a minimum capital investment of \$1,000,000 and create at least 25 new full-time jobs. These larger companies must generate at least 50% revenue from outside of Virginia and the project must be in competition with at least one other state or country.
- In order to qualify for retraining assistance, companies must be in manufacturing or distribution, have a minimum new capital investment of \$500,000 as the catalyst for the project and at least 10 full-time employees requiring a skills upgrade.

The Virginia Jobs Investment Program also worked jointly with the local Workforce Investment Boards (WIBs) in Charlottesville and the Shenandoah Valley to implement a Local Incumbent Worker Training program. However, the funding for these 89 projects originated with the local WIBs.

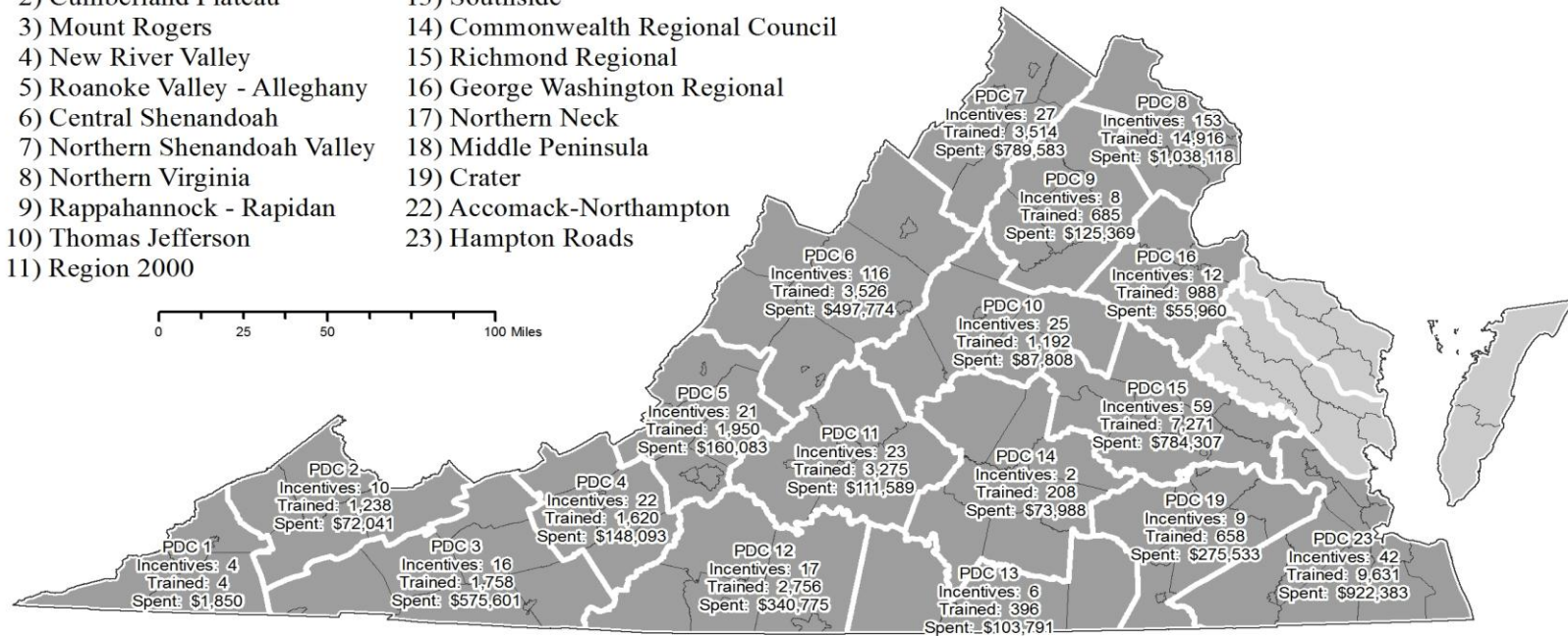
In FY 2011, VJIP assisted 576 companies, and provided funding to 221 firms. The number of jobs created or retained was 11,074. Jobs funded had an average wage of \$22.43 per hour or \$46,654 annually, which generated approximately \$2,707 per job in annual state income and sales tax revenues. The program's goal is to recover the Commonwealth's investment within one year, through income and sales taxes paid by each new job created. With an average reimbursement rate of \$557 per job, the program's return on investment is 386% in the first year.

This economic development incentive is performance based, and no funding is expended until the capital investment has been made and the jobs are created by the company. As a result, data on the following pages may show a zero amount for dollars spent during FY 2011. Moneys have been allocated for these projects, but many have not been paid yet, and therefore expenditures are not reflected in "FY 11 Spent".

## Virginia Jobs Investment Program Incentives by Planning District Fiscal Year 2011

### Planning District Commission (PDC) Name & Number

- |                               |                                   |
|-------------------------------|-----------------------------------|
| 1) Lenowisco                  | 12) West Piedmont                 |
| 2) Cumberland Plateau         | 13) Southside                     |
| 3) Mount Rogers               | 14) Commonwealth Regional Council |
| 4) New River Valley           | 15) Richmond Regional             |
| 5) Roanoke Valley - Alleghany | 16) George Washington Regional    |
| 6) Central Shenandoah         | 17) Northern Neck                 |
| 7) Northern Shenandoah Valley | 18) Middle Peninsula              |
| 8) Northern Virginia          | 19) Crater                        |
| 9) Rappahannock - Rapidan     | 22) Accomack-Northampton          |
| 10) Thomas Jefferson          | 23) Hampton Roads                 |
| 11) Region 2000               |                                   |



*Map created by Virginia Economic Development Partnership, October 2011*



# Virginia Jobs Investment Program Incentives FY 2011

## PDC: 1

| Company | Type       | FY 2011 Trained | FY 2011 Spent |
|---------|------------|-----------------|---------------|
| 7501    | Retraining | 1               | \$350.00      |
| 7628    | Retraining | 1               | \$500.00      |
| 7894    | Retraining | 1               | \$500.00      |
| 8056    | Retraining | 1               | \$500.00      |

**Total Incentives for PDC:** 4

**Total FY 2011 Trained:** 4

**Avg. FY 2011 Trained:** 1

**Total FY 2011 Spent:** \$1,850.00

**Avg. FY 2011 Spent:** \$462.50

## PDC: 2

| Company | Type       | FY 2011 Trained | FY 2011 Spent |
|---------|------------|-----------------|---------------|
| 5307    | Expansion  | 70              | \$0.00        |
| 7591    | Expansion  | 150             | \$19,200.00   |
| 179     | New        | 400             | \$0.00        |
| 5308    | New        | 401             | \$0.00        |
| 6427    | New        | 113             | \$26,841.32   |
| 5229    | Retraining | 1               | \$500.00      |
| 7587    | Retraining | 1               | \$500.00      |
| 7595    | Retraining | 1               | \$500.00      |
| 7601    | Retraining | 1               | \$500.00      |
| 7592    | WIA Spec   | 100             | \$24,000.00   |

**Total Incentives for PDC:** 10

**Total FY 2011 Trained:** 1238

**Avg. FY 2011 Trained:** 124

**Total FY 2011 Spent:** \$72,041.32

**Avg. FY 2011 Spent:** \$7,204.13

## PDC: 3

| Company | Type      | FY 2011 Trained | FY 2011 Spent |
|---------|-----------|-----------------|---------------|
| 3940    | Expansion | 167             | \$101,355.64  |
| 4187    | Expansion | 54              | \$10,015.00   |
| 7990    | Expansion | 79              | \$0.00        |

|      |            |     |              |
|------|------------|-----|--------------|
| 8077 | Expansion  | 100 | \$0.00       |
| 4214 | New        | 172 | \$0.00       |
| 6431 | New        | 65  | \$0.00       |
| 4569 | Retraining | 233 | \$116,403.68 |
| 7582 | Retraining | 32  | \$16,110.08  |
| 7665 | Retraining | 1   | \$500.00     |
| 7753 | Retraining | 500 | \$232,310.00 |
| 7753 | Retraining | 2   | \$1,000.00   |
| 8061 | Retraining | 126 | \$75,000.00  |
| 4219 | Sm. Bus.   | 26  | \$0.00       |
| 6118 | Sm. Bus.   | 75  | \$13,904.19  |
| 6437 | Sm. Bus.   | 60  | \$9,002.55   |
| 7868 | Sm. Bus.   | 66  | \$0.00       |

**Total Incentives for PDC:** 16

**Total FY 2011 Trained:** 1758

**Avg. FY 2011 Trained:** 110

**Total FY 2011 Spent:** \$575,601.14

**Avg. FY 2011 Spent:** \$35,975.07

**PDC: 4**

| <b>Company</b> | <b>Type</b> | <b>FY 2011 Trained</b> | <b>FY 2011 Spent</b> |
|----------------|-------------|------------------------|----------------------|
| 4250           | Expansion   | 160                    | \$0.00               |
| 8068           | Expansion   | 70                     | \$0.00               |
| 4545           | New         | 62                     | \$250.00             |
| 4582           | New         | 44                     | \$0.00               |
| 7958           | New         | 300                    | \$44,831.36          |
| 8009           | New         | 20                     | \$0.00               |
| 7606           | Retraining  | 40                     | \$16,040.00          |
| 7781           | Retraining  | 30                     | \$12,069.90          |
| 7747           | SBJGF       | 20                     | \$0.00               |
| 8034           | Serv. Only  | 5                      | \$0.00               |
| 4589           | Sm. Bus.    | 17                     | \$0.00               |
| 5319           | Sm. Bus.    | 168                    | \$0.00               |
| 6438           | Sm. Bus.    | 50                     | \$0.00               |
| 7536           | Sm. Bus.    | 36                     | \$4,299.05           |
| 7540           | Sm. Bus.    | 52                     | \$3,603.84           |
| 7574           | Sm. Bus.    | 40                     | \$0.00               |
| 7767           | Sm. Bus.    | 82                     | \$0.00               |
| 7888           | Sm. Bus.    | 53                     | \$6,490.44           |
| 7970           | Sm. Bus.    | 36                     | \$0.00               |
| 7978           | Sm. Bus.    | 10                     | \$0.00               |
| 8081           | Sm. Bus.    | 300                    | \$60,508.50          |

|      |          |    |        |
|------|----------|----|--------|
| 8097 | Sm. Bus. | 25 | \$0.00 |
|------|----------|----|--------|

**Total Incentives for PDC:** 22

**Total FY 2011 Trained:** 1620

**Total FY 2011 Spent:** \$148,093.09

**Avg. FY 2011 Trained:** 74

**Avg. FY 2011 Spent:** \$6,731.50

**PDC: 5**

| <b>Company</b> | <b>Type</b> | <b>FY 2011 Trained</b> | <b>FY 2011 Spent</b> |
|----------------|-------------|------------------------|----------------------|
| 1318           | Expansion   | 158                    | \$0.00               |
| 3794           | Expansion   | 180                    | \$0.00               |
| 6446           | Expansion   | 82                     | \$0.00               |
| 7491           | Expansion   | 90                     | \$19,500.00          |
| 8067           | Expansion   | 225                    | \$0.00               |
| 1293           | New         | 95                     | \$0.00               |
| 5956           | New         | 76                     | \$17,660.64          |
| 1889           | Retraining  | 149                    | \$1,275.16           |
| 7490           | Retraining  | 228                    | \$94,164.00          |
| 7809           | Retraining  | 65                     | \$15,000.00          |
| 7820           | Retraining  | 75                     | \$5,773.20           |
| 8085           | Retraining  | 73                     | \$0.00               |
| 1528           | Sm. Bus.    | 33                     | \$0.00               |
| 4608           | Sm. Bus.    | 45                     | \$0.00               |
| 5324           | Sm. Bus.    | 25                     | \$0.00               |
| 5329           | Sm. Bus.    | 41                     | \$5,000.00           |
| 5334           | Sm. Bus.    | 72                     | \$0.00               |
| 6448           | Sm. Bus.    | 21                     | \$1,710.00           |
| 6457           | Sm. Bus.    | 26                     | \$0.00               |
| 7557           | Sm. Bus.    | 160                    | \$0.00               |
| 7622           | Sm. Bus.    | 31                     | \$0.00               |

**Total Incentives for PDC:** 21

**Total FY 2011 Trained:** 1950

**Total FY 2011 Spent:** \$160,083.00

**Avg. FY 2011 Trained:** 93

**Avg. FY 2011 Spent:** \$7,623.00

**PDC: 6**

| <b>Company</b> | <b>Type</b> | <b>FY 2011 Trained</b> | <b>FY 2011 Spent</b> |
|----------------|-------------|------------------------|----------------------|
| 1796           | Expansion   | 200                    | \$21,700.00          |
| 4131           | Expansion   | 308                    | \$22,454.60          |
| 4626           | Expansion   | 25                     | \$0.00               |

|      |           |     |             |
|------|-----------|-----|-------------|
| 4629 | Expansion | 50  | \$0.00      |
| 6492 | Expansion | 30  | \$0.00      |
| 7555 | Expansion | 3   | \$0.00      |
| 7814 | Expansion | 102 | \$0.00      |
| 7858 | Expansion | 80  | \$44,415.00 |
| 7890 | Expansion | 32  | \$0.00      |
| 7891 | Expansion | 100 | \$0.00      |
| 7954 | Expansion | 60  | \$28,000.00 |
| 8040 | Expansion | 58  | \$30,800.00 |
| 1956 | LIWT      | 7   | \$0.00      |
| 3768 | LIWT      | 2   | \$0.00      |
| 4131 | LIWT      | 2   | \$0.00      |
| 4261 | LIWT      | 9   | \$0.00      |
| 4533 | LIWT      | 2   | \$0.00      |
| 4626 | LIWT      | 3   | \$0.00      |
| 5351 | LIWT      | 10  | \$0.00      |
| 5353 | LIWT      | 158 | \$0.00      |
| 5369 | LIWT      | 0   | \$0.00      |
| 5373 | LIWT      | 8   | \$0.00      |
| 6532 | LIWT      | 53  | \$0.00      |
| 7507 | LIWT      | 15  | \$0.00      |
| 7538 | LIWT      | 10  | \$0.00      |
| 7542 | LIWT      | 1   | \$0.00      |
| 7543 | LIWT      | 1   | \$0.00      |
| 7550 | LIWT      | 9   | \$0.00      |
| 7551 | LIWT      | 1   | \$0.00      |
| 7552 | LIWT      | 25  | \$0.00      |
| 7553 | LIWT      | 1   | \$0.00      |
| 7554 | LIWT      | 1   | \$0.00      |
| 7565 | LIWT      | 34  | \$0.00      |
| 7565 | LIWT      | 14  | \$0.00      |
| 7567 | LIWT      | 10  | \$0.00      |
| 7568 | LIWT      | 6   | \$0.00      |
| 7569 | LIWT      | 18  | \$0.00      |
| 7578 | LIWT      | 1   | \$0.00      |
| 7610 | LIWT      | 6   | \$0.00      |
| 7611 | LIWT      | 19  | \$0.00      |
| 7661 | LIWT      | 22  | \$0.00      |
| 7775 | LIWT      | 3   | \$0.00      |
| 7776 | LIWT      | 5   | \$0.00      |
| 7782 | LIWT      | 4   | \$0.00      |
| 7783 | LIWT      | 2   | \$0.00      |
| 7784 | LIWT      | 6   | \$0.00      |

|      |      |    |        |
|------|------|----|--------|
| 7785 | LIWT | 1  | \$0.00 |
| 7786 | LIWT | 2  | \$0.00 |
| 7787 | LIWT | 6  | \$0.00 |
| 7788 | LIWT | 14 | \$0.00 |
| 7789 | LIWT | 3  | \$0.00 |
| 7829 | LIWT | 2  | \$0.00 |
| 7861 | LIWT | 1  | \$0.00 |
| 7862 | LIWT | 1  | \$0.00 |
| 7863 | LIWT | 2  | \$0.00 |
| 7866 | LIWT | 9  | \$0.00 |
| 7867 | LIWT | 8  | \$0.00 |
| 7891 | LIWT | 28 | \$0.00 |
| 7915 | LIWT | 2  | \$0.00 |
| 7916 | LIWT | 14 | \$0.00 |
| 7917 | LIWT | 10 | \$0.00 |
| 7918 | LIWT | 2  | \$0.00 |
| 7919 | LIWT | 1  | \$0.00 |
| 7941 | LIWT | 1  | \$0.00 |
| 7942 | LIWT | 4  | \$0.00 |
| 7943 | LIWT | 3  | \$0.00 |
| 7945 | LIWT | 22 | \$0.00 |
| 7947 | LIWT | 18 | \$0.00 |
| 7948 | LIWT | 19 | \$0.00 |
| 7949 | LIWT | 1  | \$0.00 |
| 7950 | LIWT | 1  | \$0.00 |
| 7951 | LIWT | 3  | \$0.00 |
| 7952 | LIWT | 6  | \$0.00 |
| 7953 | LIWT | 18 | \$0.00 |
| 7954 | LIWT | 19 | \$0.00 |
| 7954 | LIWT | 2  | \$0.00 |
| 8005 | LIWT | 13 | \$0.00 |
| 8007 | LIWT | 1  | \$0.00 |
| 8008 | LIWT | 1  | \$0.00 |
| 8042 | LIWT | 30 | \$0.00 |
| 8051 | LIWT | 28 | \$0.00 |
| 8072 | LIWT | 1  | \$0.00 |
| 8073 | LIWT | 1  | \$0.00 |
| 8074 | LIWT | 1  | \$0.00 |
| 8075 | LIWT | 5  | \$0.00 |
| 8076 | LIWT | 1  | \$0.00 |
| 8088 | LIWT | 15 | \$0.00 |
| 8089 | LIWT | 21 | \$0.00 |
| 8090 | LIWT | 1  | \$0.00 |

|      |            |     |              |
|------|------------|-----|--------------|
| 8091 | LIWT       | 1   | \$0.00       |
| 8092 | LIWT       | 5   | \$0.00       |
| 8093 | LIWT       | 5   | \$0.00       |
| 4635 | New        | 50  | \$0.00       |
| 7616 | New        | 300 | \$135,451.47 |
| 7769 | New        | 102 | \$0.00       |
| 5339 | Retraining | 22  | \$12,432.64  |
| 7945 | Retraining | 160 | \$24,728.32  |
| 7954 | Retraining | 44  | \$15,200.00  |
| 7965 | Retraining | 14  | \$7,700.00   |
| 7987 | Retraining | 10  | \$5,000.00   |
| 8040 | Retraining | 430 | \$102,035.00 |
| 4133 | Sm. Bus.   | 20  | \$2,100.00   |
| 4261 | Sm. Bus.   | 60  | \$0.00       |
| 4533 | Sm. Bus.   | 75  | \$0.00       |
| 4616 | Sm. Bus.   | 15  | \$7,000.00   |
| 4620 | Sm. Bus.   | 30  | \$0.00       |
| 5339 | Sm. Bus.   | 25  | \$6,780.00   |
| 5370 | Sm. Bus.   | 21  | \$0.00       |
| 6479 | Sm. Bus.   | 30  | \$11,042.50  |
| 6514 | Sm. Bus.   | 20  | \$500.00     |
| 7578 | Sm. Bus.   | 22  | \$0.00       |
| 7648 | Sm. Bus.   | 50  | \$0.00       |
| 7879 | Sm. Bus.   | 40  | \$3,250.00   |
| 7899 | Sm. Bus.   | 25  | \$13,184.04  |
| 7986 | Sm. Bus.   | 20  | \$4,000.00   |
| 8004 | Sm. Bus.   | 72  | \$0.00       |

**Total Incentives for PDC:** 116

**Total FY 2011 Trained:** 3526

**Avg. FY 2011 Trained:** 30

**Total FY 2011 Spent:** \$497,773.57

**Avg. FY 2011 Spent:** \$4,291.15

**PDC: 7**

| <b>Company</b> | <b>Type</b> | <b>FY 2011 Trained</b> | <b>FY 2011 Spent</b> |
|----------------|-------------|------------------------|----------------------|
| 4263           | Expansion   | 225                    | \$39,156.17          |
| 6537           | Expansion   | 175                    | \$77,996.37          |
| 7739           | Expansion   | 53                     | \$38,841.74          |
| 7793           | Expansion   | 74                     | \$20,958.08          |
| 7833           | Expansion   | 158                    | \$0.00               |
| 4134           | LIWT        | 4                      | \$0.00               |
| 4136           | LIWT        | 48                     | \$0.00               |

|      |            |     |              |
|------|------------|-----|--------------|
| 6534 | LIWT       | 1   | \$0.00       |
| 7528 | LIWT       | 3   | \$0.00       |
| 7529 | LIWT       | 4   | \$0.00       |
| 7530 | LIWT       | 31  | \$0.00       |
| 7667 | LIWT       | 5   | \$0.00       |
| 7992 | LIWT       | 1   | \$0.00       |
| 8024 | LIWT       | 25  | \$0.00       |
| 5379 | New        | 400 | \$0.00       |
| 6538 | New        | 130 | \$16,592.52  |
| 2503 | Retraining | 200 | \$30,030.00  |
| 4134 | Retraining | 318 | \$0.00       |
| 6535 | Retraining | 343 | \$137,288.60 |
| 6537 | Retraining | 150 | \$36,167.76  |
| 7626 | Retraining | 153 | \$57,529.44  |
| 7739 | Retraining | 166 | \$58,748.90  |
| 7793 | Retraining | 60  | \$0.00       |
| 7833 | Retraining | 223 | \$0.00       |
| 7933 | Retraining | 378 | \$222,273.80 |
| 8050 | Retraining | 90  | \$54,000.00  |
| 6541 | Sm. Bus.   | 96  | \$0.00       |

**Total Incentives for PDC:** 27

**Total FY 2011 Trained:** 3514

**Avg. FY 2011 Trained:** 130

**Total FY 2011 Spent:** \$789,583.38

**Avg. FY 2011 Spent:** \$29,243.83

**PDC: 8**

| <b>Company</b> | <b>Type</b> | <b>FY 2011 Trained</b> | <b>FY 2011 Spent</b> |
|----------------|-------------|------------------------|----------------------|
| 5414           | Expansion   | 737                    | \$0.00               |
| 6566           | Expansion   | 24                     | \$2,387.50           |
| 7513           | Expansion   | 200                    | \$15,828.00          |
| 7561           | Expansion   | 400                    | \$133,250.00         |
| 7596           | Expansion   | 680                    | \$0.00               |
| 7639           | Expansion   | 110                    | \$0.00               |
| 7645           | Expansion   | 362                    | \$32,761.89          |
| 7756           | Expansion   | 127                    | \$0.00               |
| 7796           | Expansion   | 383                    | \$46,827.75          |
| 7819           | Expansion   | 129                    | \$39,504.08          |
| 7889           | Expansion   | 75                     | \$0.00               |
| 7906           | Expansion   | 25                     | \$16,083.25          |
| 7909           | Expansion   | 280                    | \$25,950.12          |
| 8013           | Expansion   | 109                    | \$0.00               |

|      |            |     |              |
|------|------------|-----|--------------|
| 3741 | New        | 58  | \$0.00       |
| 4530 | New        | 430 | \$0.00       |
| 4534 | New        | 250 | \$0.00       |
| 5396 | New        | 30  | \$0.00       |
| 5399 | New        | 225 | \$27,445.00  |
| 5404 | New        | 356 | \$7,489.04   |
| 6543 | New        | 175 | \$0.00       |
| 6584 | New        | 200 | \$0.00       |
| 6587 | New        | 100 | \$7,140.00   |
| 6591 | New        | 75  | \$4,123.98   |
| 6597 | New        | 15  | \$3,416.65   |
| 7480 | New        | 357 | \$20,387.32  |
| 7510 | New        | 50  | \$0.00       |
| 7646 | New        | 132 | \$11,802.99  |
| 7780 | New        | 460 | \$71,871.62  |
| 7827 | New        | 150 | \$13,335.00  |
| 7836 | New        | 458 | \$198,016.64 |
| 7923 | New        | 300 | \$0.00       |
| 8048 | New        | 100 | \$7,839.96   |
| 5397 | Retraining | 33  | \$0.00       |
| 7494 | Retraining | 25  | \$8,600.00   |
| 7546 | SBJGF      | 10  | \$4,056.25   |
| 7733 | SBJGF      | 75  | \$11,882.00  |
| 7907 | SBJGF      | 50  | \$12,100.05  |
| 7974 | SBJGF      | 30  | \$4,830.00   |
| 8047 | SBJGF      | 20  | \$0.00       |
| 8066 | SBJGF      | 14  | \$0.00       |
| 7588 | Serv. Only | 5   | \$0.00       |
| 7869 | Serv. Only | 5   | \$0.00       |
| 7938 | Serv. Only | 5   | \$0.00       |
| 8045 | Serv. Only | 5   | \$0.00       |
| 1937 | Sm. Bus.   | 31  | \$0.00       |
| 2538 | Sm. Bus.   | 45  | \$0.00       |
| 4658 | Sm. Bus.   | 40  | \$4,966.64   |
| 4662 | Sm. Bus.   | 182 | \$0.00       |
| 4680 | Sm. Bus.   | 50  | \$0.00       |
| 4684 | Sm. Bus.   | 50  | \$0.00       |
| 5387 | Sm. Bus.   | 300 | \$0.00       |
| 5389 | Sm. Bus.   | 55  | \$0.00       |
| 5391 | Sm. Bus.   | 100 | \$0.00       |
| 5392 | Sm. Bus.   | 133 | \$0.00       |
| 5394 | Sm. Bus.   | 50  | \$0.00       |
| 5398 | Sm. Bus.   | 25  | \$0.00       |



|      |          |     |             |
|------|----------|-----|-------------|
| 5405 | Sm. Bus. | 30  | \$0.00      |
| 5411 | Sm. Bus. | 80  | \$0.00      |
| 5413 | Sm. Bus. | 47  | \$0.00      |
| 5421 | Sm. Bus. | 90  | \$0.00      |
| 6544 | Sm. Bus. | 50  | \$0.00      |
| 6550 | Sm. Bus. | 100 | \$0.00      |
| 6551 | Sm. Bus. | 30  | \$5,760.00  |
| 6555 | Sm. Bus. | 19  | \$0.00      |
| 6560 | Sm. Bus. | 218 | \$0.00      |
| 6561 | Sm. Bus. | 51  | \$0.00      |
| 6567 | Sm. Bus. | 40  | \$0.00      |
| 6568 | Sm. Bus. | 73  | \$2,904.12  |
| 6569 | Sm. Bus. | 70  | \$9,007.18  |
| 6572 | Sm. Bus. | 15  | \$0.00      |
| 6573 | Sm. Bus. | 63  | \$0.00      |
| 6574 | Sm. Bus. | 192 | \$0.00      |
| 6581 | Sm. Bus. | 45  | \$0.00      |
| 6583 | Sm. Bus. | 200 | \$2,856.25  |
| 6586 | Sm. Bus. | 20  | \$0.00      |
| 6592 | Sm. Bus. | 67  | \$10,507.52 |
| 7481 | Sm. Bus. | 15  | \$0.00      |
| 7488 | Sm. Bus. | 30  | \$9,180.00  |
| 7494 | Sm. Bus. | 60  | \$19,684.09 |
| 7500 | Sm. Bus. | 40  | \$16,155.00 |
| 7502 | Sm. Bus. | 366 | \$4,366.39  |
| 7521 | Sm. Bus. | 50  | \$11,916.71 |
| 7534 | Sm. Bus. | 15  | \$0.00      |
| 7537 | Sm. Bus. | 15  | \$0.00      |
| 7539 | Sm. Bus. | 5   | \$0.00      |
| 7545 | Sm. Bus. | 57  | \$11,485.63 |
| 7547 | Sm. Bus. | 18  | \$3,694.45  |
| 7556 | Sm. Bus. | 90  | \$0.00      |
| 7560 | Sm. Bus. | 19  | \$0.00      |
| 7572 | Sm. Bus. | 23  | \$0.00      |
| 7584 | Sm. Bus. | 60  | \$0.00      |
| 7594 | Sm. Bus. | 45  | \$0.00      |
| 7597 | Sm. Bus. | 12  | \$0.00      |
| 7598 | Sm. Bus. | 26  | \$0.00      |
| 7600 | Sm. Bus. | 50  | \$7,047.00  |
| 7619 | Sm. Bus. | 15  | \$0.00      |
| 7620 | Sm. Bus. | 24  | \$2,600.00  |
| 7621 | Sm. Bus. | 30  | \$0.00      |
| 7623 | Sm. Bus. | 140 | \$7,702.40  |

|      |          |     |             |
|------|----------|-----|-------------|
| 7632 | Sm. Bus. | 87  | \$2,448.28  |
| 7634 | Sm. Bus. | 11  | \$10,900.01 |
| 7635 | Sm. Bus. | 120 | \$0.00      |
| 7636 | Sm. Bus. | 125 | \$0.00      |
| 7637 | Sm. Bus. | 16  | \$5,512.50  |
| 7640 | Sm. Bus. | 40  | \$4,916.65  |
| 7651 | Sm. Bus. | 19  | \$5,157.88  |
| 7728 | Sm. Bus. | 45  | \$0.00      |
| 7731 | Sm. Bus. | 100 | \$0.00      |
| 7732 | Sm. Bus. | 15  | \$0.00      |
| 7737 | Sm. Bus. | 41  | \$0.00      |
| 7750 | Sm. Bus. | 300 | \$0.00      |
| 7762 | Sm. Bus. | 53  | \$0.00      |
| 7798 | Sm. Bus. | 17  | \$5,768.64  |
| 7800 | Sm. Bus. | 61  | \$0.00      |
| 7801 | Sm. Bus. | 25  | \$0.00      |
| 7805 | Sm. Bus. | 10  | \$0.00      |
| 7807 | Sm. Bus. | 20  | \$0.00      |
| 7815 | Sm. Bus. | 100 | \$0.00      |
| 7821 | Sm. Bus. | 65  | \$0.00      |
| 7824 | Sm. Bus. | 162 | \$0.00      |
| 7831 | Sm. Bus. | 100 | \$0.00      |
| 7835 | Sm. Bus. | 45  | \$8,152.21  |
| 7844 | Sm. Bus. | 20  | \$0.00      |
| 7852 | Sm. Bus. | 35  | \$15,069.31 |
| 7853 | Sm. Bus. | 100 | \$20,002.50 |
| 7855 | Sm. Bus. | 12  | \$0.00      |
| 7872 | Sm. Bus. | 19  | \$0.00      |
| 7881 | Sm. Bus. | 27  | \$0.00      |
| 7886 | Sm. Bus. | 49  | \$0.00      |
| 7898 | Sm. Bus. | 90  | \$0.00      |
| 7903 | Sm. Bus. | 21  | \$4,300.02  |
| 7910 | Sm. Bus. | 232 | \$0.00      |
| 7912 | Sm. Bus. | 20  | \$0.00      |
| 7927 | Sm. Bus. | 25  | \$0.00      |
| 7928 | Sm. Bus. | 94  | \$0.00      |
| 7930 | Sm. Bus. | 11  | \$0.00      |
| 7931 | Sm. Bus. | 160 | \$0.00      |
| 7940 | Sm. Bus. | 25  | \$0.00      |
| 7983 | Sm. Bus. | 31  | \$0.00      |
| 7997 | Sm. Bus. | 61  | \$17,901.52 |
| 7999 | Sm. Bus. | 38  | \$4,424.56  |
| 8001 | Sm. Bus. | 23  | \$4,413.90  |

|      |          |     |             |
|------|----------|-----|-------------|
| 8002 | Sm. Bus. | 30  | \$7,975.00  |
| 8019 | Sm. Bus. | 18  | \$6,000.00  |
| 8020 | Sm. Bus. | 284 | \$10,235.87 |
| 8031 | Sm. Bus. | 27  | \$0.00      |
| 8036 | Sm. Bus. | 40  | \$16,823.00 |
| 8046 | Sm. Bus. | 100 | \$12,747.00 |
| 8058 | Sm. Bus. | 25  | \$8,544.00  |
| 8063 | Sm. Bus. | 17  | \$0.00      |
| 8064 | Sm. Bus. | 60  | \$10,062.45 |
| 8103 | Sm. Bus. | 40  | \$0.00      |

**Total Incentives for PDC:** 153

**Total FY 2011 Trained:** 14916

**Avg. FY 2011 Trained:** 97

**Total FY 2011 Spent:** \$1,038,117.77

**Avg. FY 2011 Spent:** \$6,785.08

**PDC: 9**

| <b>Company</b> | <b>Type</b> | <b>FY 2011 Trained</b> | <b>FY 2011 Spent</b> |
|----------------|-------------|------------------------|----------------------|
| 6598           | Expansion   | 90                     | \$0.00               |
| 8044           | New         | 300                    | \$30,419.00          |
| 7989           | Retraining  | 85                     | \$32,400.00          |
| 8015           | Retraining  | 140                    | \$58,950.00          |
| 7758           | Sm. Bus.    | 10                     | \$0.00               |
| 7766           | Sm. Bus.    | 10                     | \$3,600.00           |
| 7975           | Sm. Bus.    | 20                     | \$0.00               |
| 8015           | Sm. Bus.    | 30                     | \$0.00               |

**Total Incentives for PDC:** 8

**Total FY 2011 Trained:** 685

**Avg. FY 2011 Trained:** 86

**Total FY 2011 Spent:** \$125,369.00

**Avg. FY 2011 Spent:** \$15,671.13

**PDC: 10**

| <b>Company</b> | <b>Type</b> | <b>FY 2011 Trained</b> | <b>FY 2011 Spent</b> |
|----------------|-------------|------------------------|----------------------|
| 7511           | New         | 16                     | \$0.00               |
| 7630           | New         | 87                     | \$0.00               |
| 7830           | New         | 75                     | \$15,040.00          |
| 7896           | New         | 17                     | \$13,000.00          |
| 7774           | SBJGF       | 27                     | \$0.00               |
| 7880           | SBJGF       | 36                     | \$0.00               |
| 4692           | Sm. Bus.    | 207                    | \$8,387.47           |

|      |          |     |             |
|------|----------|-----|-------------|
| 5294 | Sm. Bus. | 35  | \$4,885.74  |
| 5428 | Sm. Bus. | 30  | \$1,830.00  |
| 5431 | Sm. Bus. | 47  | \$0.00      |
| 5432 | Sm. Bus. | 60  | \$0.00      |
| 6602 | Sm. Bus. | 14  | \$0.00      |
| 6608 | Sm. Bus. | 53  | \$5,214.79  |
| 7549 | Sm. Bus. | 18  | \$0.00      |
| 7589 | Sm. Bus. | 100 | \$22,500.00 |
| 7882 | Sm. Bus. | 15  | \$0.00      |
| 7885 | Sm. Bus. | 89  | \$9,000.00  |
| 7944 | Sm. Bus. | 12  | \$0.00      |
| 7959 | Sm. Bus. | 6   | \$0.00      |
| 7960 | Sm. Bus. | 38  | \$0.00      |
| 8010 | Sm. Bus. | 62  | \$0.00      |
| 8011 | Sm. Bus. | 73  | \$0.00      |
| 8038 | Sm. Bus. | 26  | \$4,200.00  |
| 8062 | Sm. Bus. | 30  | \$3,750.00  |
| 8083 | Sm. Bus. | 19  | \$0.00      |

**Total Incentives for PDC:** 25

**Total FY 2011 Trained:** 1192

**Avg. FY 2011 Trained:** 48

**Total FY 2011 Spent:** \$87,808.00

**Avg. FY 2011 Spent:** \$3,512.32

**PDC: 11**

| <b>Company</b> | <b>Type</b> | <b>FY 2011 Trained</b> | <b>FY 2011 Spent</b> |
|----------------|-------------|------------------------|----------------------|
| 1283           | Expansion   | 78                     | \$0.00               |
| 4148           | Expansion   | 800                    | \$0.00               |
| 7477           | Expansion   | 87                     | \$0.00               |
| 7524           | Expansion   | 100                    | \$30,000.00          |
| 7746           | Expansion   | 30                     | \$0.00               |
| 7760           | Expansion   | 25                     | \$0.00               |
| 7768           | Expansion   | 300                    | \$0.00               |
| 1805           | New         | 300                    | \$45,000.00          |
| 6609           | New         | 50                     | \$0.00               |
| 7482           | New         | 5                      | \$0.00               |
| 3818           | Retraining  | 34                     | \$0.00               |
| 7477           | Retraining  | 95                     | \$18,189.36          |
| 7770           | Retraining  | 669                    | \$0.00               |
| 3818           | Sm. Bus.    | 25                     | \$0.00               |
| 4291           | Sm. Bus.    | 60                     | \$6,400.00           |
| 5436           | Sm. Bus.    | 100                    | \$0.00               |

|      |          |     |            |
|------|----------|-----|------------|
| 6610 | Sm. Bus. | 100 | \$6,000.00 |
| 6615 | Sm. Bus. | 20  | \$0.00     |
| 6616 | Sm. Bus. | 15  | \$6,000.00 |
| 6618 | Sm. Bus. | 320 | \$0.00     |
| 7493 | Sm. Bus. | 10  | \$0.00     |
| 7925 | Sm. Bus. | 12  | \$0.00     |
| 8037 | Sm. Bus. | 40  | \$0.00     |

**Total Incentives for PDC:** 23

**Total FY 2011 Trained:** 3275

**Avg. FY 2011 Trained:** 142

**Total FY 2011 Spent:** \$111,589.36

**Avg. FY 2011 Spent:** \$4,851.71

**PDC: 12**

| <b>Company</b> | <b>Type</b> | <b>FY 2011 Trained</b> | <b>FY 2011 Spent</b> |
|----------------|-------------|------------------------|----------------------|
| 1289           | Expansion   | 37                     | \$0.00               |
| 7795           | Expansion   | 539                    | \$0.00               |
| 7904           | Expansion   | 50                     | \$0.00               |
| 8057           | Expansion   | 110                    | \$13,375.05          |
| 4712           | New         | 447                    | \$0.00               |
| 4716           | New         | 460                    | \$106,807.36         |
| 6126           | New         | 100                    | \$4,258.20           |
| 6624           | New         | 159                    | \$4,905.18           |
| 6625           | New         | 60                     | \$26,664.00          |
| 7460           | New         | 38                     | \$11,270.00          |
| 7735           | New         | 250                    | \$61,480.17          |
| 7826           | New         | 67                     | \$0.00               |
| 7893           | New         | 120                    | \$106,500.00         |
| 8069           | New         | 250                    | \$0.00               |
| 3720           | Sm. Bus.    | 30                     | \$5,515.47           |
| 6628           | Sm. Bus.    | 24                     | \$0.00               |
| 7761           | Sm. Bus.    | 15                     | \$0.00               |

**Total Incentives for PDC:** 17

**Total FY 2011 Trained:** 2756

**Avg. FY 2011 Trained:** 162

**Total FY 2011 Spent:** \$340,775.43

**Avg. FY 2011 Spent:** \$20,045.61

**PDC: 13**

| <b>Company</b> | <b>Type</b> | <b>FY 2011 Trained</b> | <b>FY 2011 Spent</b> |
|----------------|-------------|------------------------|----------------------|
| 1950           | Expansion   | 50                     | \$0.00               |

|      |            |     |             |
|------|------------|-----|-------------|
| 5792 | New        | 52  | \$47,828.61 |
| 4944 | Retraining | 19  | \$11,952.72 |
| 7982 | Retraining | 157 | \$0.00      |
| 5457 | Sm. Bus.   | 18  | \$600.56    |
| 7981 | Sm. Bus.   | 100 | \$43,409.25 |

**Total Incentives for PDC:** 6

**Total FY 2011 Trained:** 396

**Avg. FY 2011 Trained:** 66

**Total FY 2011 Spent:** \$103,791.14

**Avg. FY 2011 Spent:** \$17,298.52

**PDC: 14**

| <b>Company</b> | <b>Type</b> | <b>FY 2011 Trained</b> | <b>FY 2011 Spent</b> |
|----------------|-------------|------------------------|----------------------|
| 7848           | New         | 65                     | \$13,366.76          |
| 7797           | Sm. Bus.    | 143                    | \$60,621.12          |

**Total Incentives for PDC:** 2

**Total FY 2011 Trained:** 208

**Avg. FY 2011 Trained:** 104

**Total FY 2011 Spent:** \$73,987.88

**Avg. FY 2011 Spent:** \$36,993.94

**PDC: 15**

| <b>Company</b> | <b>Type</b> | <b>FY 2011 Trained</b> | <b>FY 2011 Spent</b> |
|----------------|-------------|------------------------|----------------------|
| 84             | Expansion   | 410                    | \$7,000.00           |
| 1378           | Expansion   | 100                    | \$19,000.00          |
| 4168           | Expansion   | 75                     | \$0.00               |
| 4748           | Expansion   | 25                     | \$9,600.00           |
| 6634           | Expansion   | 175                    | \$0.00               |
| 7662           | Expansion   | 12                     | \$0.00               |
| 7854           | Expansion   | 125                    | \$17,160.00          |
| 7859           | Expansion   | 35                     | \$0.00               |
| 7963           | Expansion   | 190                    | \$0.00               |
| 8018           | Expansion   | 188                    | \$0.00               |
| 3885           | New         | 45                     | \$0.00               |
| 4738           | New         | 251                    | \$14,515.20          |
| 4757           | New         | 135                    | \$0.00               |
| 5467           | New         | 50                     | \$0.00               |
| 6638           | New         | 150                    | \$23,724.87          |
| 6644           | New         | 318                    | \$29,041.96          |
| 6658           | New         | 260                    | \$63,000.00          |
| 7668           | New         | 60                     | \$0.00               |

|      |            |     |              |
|------|------------|-----|--------------|
| 7729 | New        | 50  | \$9,600.00   |
| 7977 | New        | 86  | \$13,256.87  |
| 1378 | Retraining | 475 | \$128,000.00 |
| 2612 | Retraining | 165 | \$128,224.80 |
| 4743 | Retraining | 458 | \$9,503.50   |
| 7603 | Retraining | 140 | \$0.00       |
| 7608 | Retraining | 85  | \$0.00       |
| 7778 | Retraining | 84  | \$0.00       |
| 7874 | Retraining | 99  | \$35,200.00  |
| 7878 | Retraining | 37  | \$14,800.00  |
| 7517 | SBJGF      | 15  | \$0.00       |
| 7811 | Serv. Only | 5   | \$0.00       |
| 5461 | Sm. Bus.   | 105 | \$0.00       |
| 5462 | Sm. Bus.   | 15  | \$0.00       |
| 6642 | Sm. Bus.   | 55  | \$0.00       |
| 6645 | Sm. Bus.   | 20  | \$4,200.00   |
| 6646 | Sm. Bus.   | 257 | \$94,708.18  |
| 6647 | Sm. Bus.   | 39  | \$0.00       |
| 6649 | Sm. Bus.   | 50  | \$12,000.00  |
| 7475 | Sm. Bus.   | 85  | \$3,774.10   |
| 7489 | Sm. Bus.   | 90  | \$0.00       |
| 7586 | Sm. Bus.   | 50  | \$0.00       |
| 7603 | Sm. Bus.   | 50  | \$0.00       |
| 7607 | Sm. Bus.   | 53  | \$7,227.99   |
| 7608 | Sm. Bus.   | 21  | \$0.00       |
| 7644 | Sm. Bus.   | 443 | \$46,800.00  |
| 7647 | Sm. Bus.   | 15  | \$6,600.00   |
| 7664 | Sm. Bus.   | 15  | \$0.00       |
| 7743 | Sm. Bus.   | 36  | \$19,800.00  |
| 7764 | Sm. Bus.   | 40  | \$0.00       |
| 7816 | Sm. Bus.   | 200 | \$0.00       |
| 7823 | Sm. Bus.   | 15  | \$0.00       |
| 7897 | Sm. Bus.   | 772 | \$39,342.24  |
| 7905 | Sm. Bus.   | 100 | \$0.00       |
| 7908 | Sm. Bus.   | 140 | \$0.00       |
| 7937 | Sm. Bus.   | 140 | \$10,827.18  |
| 7961 | Sm. Bus.   | 10  | \$0.00       |
| 7972 | Sm. Bus.   | 25  | \$0.00       |
| 8025 | Sm. Bus.   | 100 | \$17,400.00  |
| 8026 | Sm. Bus.   | 15  | \$0.00       |
| 8086 | Sm. Bus.   | 12  | \$0.00       |

**Total Incentives for PDC:** 59

**Total FY 2011 Trained:** 7271

**Total FY 2011 Spent:** \$784,306.89

**Avg. FY 2011 Trained:** 123

**Avg. FY 2011 Spent:** \$13,293.34

**PDC: 16**

| <b>Company</b> | <b>Type</b> | <b>FY 2011 Trained</b> | <b>FY 2011 Spent</b> |
|----------------|-------------|------------------------|----------------------|
| 7971           | Expansion   | 30                     | \$0.00               |
| 7515           | New         | 400                    | \$40,800.00          |
| 7864           | New         | 190                    | \$0.00               |
| 8059           | New         | 80                     | \$0.00               |
| 7745           | Retraining  | 15                     | \$6,000.00           |
| 8012           | Retraining  | 116                    | \$0.00               |
| 7939           | SBJGF       | 30                     | \$0.00               |
| 5483           | Sm. Bus.    | 25                     | \$0.00               |
| 6663           | Sm. Bus.    | 25                     | \$0.00               |
| 6665           | Sm. Bus.    | 35                     | \$9,159.77           |
| 7533           | Sm. Bus.    | 17                     | \$0.00               |
| 8098           | Sm. Bus.    | 25                     | \$0.00               |

**Total Incentives for PDC:** 12

**Total FY 2011 Trained:** 988

**Avg. FY 2011 Trained:** 82

**Total FY 2011 Spent:** \$55,959.77

**Avg. FY 2011 Spent:** \$4,663.31

**PDC: 17**

| <b>Company</b> | <b>Type</b> | <b>FY 2011 Trained</b> | <b>FY 2011 Spent</b> |
|----------------|-------------|------------------------|----------------------|
| 5062           | Retraining  | 160                    | \$0.00               |

**Total Incentives for PDC:** 1

**Total FY 2011 Trained:** 160

**Avg. FY 2011 Trained:** 160

**Total FY 2011 Spent:** \$0.00

**Avg. FY 2011 Spent:** \$0.00

**PDC: 18**

| <b>Company</b> | <b>Type</b> | <b>FY 2011 Trained</b> | <b>FY 2011 Spent</b> |
|----------------|-------------|------------------------|----------------------|
| 7504           | SBJGF       | 60                     | \$0.00               |
| 7476           | Sm. Bus.    | 25                     | \$0.00               |

**Total Incentives for PDC:** 2

**Total FY 2011 Trained:** 85

**Avg. FY 2011 Trained:** 43

**Total FY 2011 Spent:** \$0.00

**Avg. FY 2011 Spent:** \$0.00



**PDC: 19**

| <b>Company</b> | <b>Type</b> | <b>FY 2011 Trained</b> | <b>FY 2011 Spent</b> |
|----------------|-------------|------------------------|----------------------|
| 7876           | Expansion   | 31                     | \$0.00               |
| 7985           | New         | 167                    | \$260,250.00         |
| 8104           | New         | 39                     | \$0.00               |
| 7419           | Retraining  | 218                    | \$0.00               |
| 7876           | Retraining  | 11                     | \$0.00               |
| 6671           | Sm. Bus.    | 90                     | \$0.00               |
| 6672           | Sm. Bus.    | 71                     | \$0.00               |
| 7757           | Sm. Bus.    | 15                     | \$0.00               |
| 7988           | Sm. Bus.    | 16                     | \$15,283.38          |

**Total Incentives for PDC:** 9

**Total FY 2011 Trained:** 658

**Avg. FY 2011 Trained:** 73

**Total FY 2011 Spent:** \$275,533.38

**Avg. FY 2011 Spent:** \$30,614.82

**PDC: 22**

| <b>Company</b> | <b>Type</b> | <b>FY 2011 Trained</b> | <b>FY 2011 Spent</b> |
|----------------|-------------|------------------------|----------------------|
| 6674           | Expansion   | 105                    | \$0.00               |

**Total Incentives for PDC:** 1

**Total FY 2011 Trained:** 105

**Avg. FY 2011 Trained:** 105

**Total FY 2011 Spent:** \$0.00

**Avg. FY 2011 Spent:** \$0.00

**PDC: 23**

| <b>Company</b> | <b>Type</b> | <b>FY 2011 Trained</b> | <b>FY 2011 Spent</b> |
|----------------|-------------|------------------------|----------------------|
| 1236           | Expansion   | 860                    | \$20,987.82          |
| 4777           | Expansion   | 145                    | \$19,000.00          |
| 4791           | Expansion   | 150                    | \$9,000.00           |
| 5495           | Expansion   | 71                     | \$10,140.80          |
| 5513           | Expansion   | 1000                   | \$0.00               |
| 6693           | Expansion   | 424                    | \$9,634.52           |
| 7575           | Expansion   | 88                     | \$4,840.92           |
| 7828           | Expansion   | 128                    | \$0.00               |
| 7847           | Expansion   | 419                    | \$62,359.22          |
| 7851           | Expansion   | 226                    | \$0.00               |
| 7998           | Expansion   | 82                     | \$0.00               |
| 4794           | New         | 1181                   | \$0.00               |
| 5510           | New         | 40                     | \$3,525.00           |
| 7505           | New         | 150                    | \$0.00               |
| 7605           | New         | 300                    | \$3,351.06           |
| 7752           | New         | 35                     | \$14,514.20          |
| 8055           | New         | 360                    | \$78,139.32          |
| 8094           | New         | 357                    | \$0.00               |

|      |            |      |              |
|------|------------|------|--------------|
| 8102 | New        | 31   | \$10,709.70  |
| 4180 | Retraining | 138  | \$53,159.80  |
| 6690 | Retraining | 119  | \$9,000.00   |
| 6692 | Retraining | 163  | \$50,874.22  |
| 7558 | Retraining | 125  | \$0.00       |
| 7615 | Retraining | 190  | \$97,782.93  |
| 7979 | Retraining | 900  | \$285,003.00 |
| 7995 | Retraining | 98   | \$31,428.60  |
| 8029 | Retraining | 1000 | \$77,000.00  |
| 8099 | SBJGF      | 38   | \$5,043.40   |
| 7509 | Serv. Only | 5    | \$0.00       |
| 7633 | Serv. Only | 5    | \$0.00       |
| 3514 | Sm. Bus.   | 121  | \$0.00       |
| 4786 | Sm. Bus.   | 50   | \$2,833.32   |
| 4957 | Sm. Bus.   | 61   | \$0.00       |
| 5511 | Sm. Bus.   | 35   | \$0.00       |
| 7503 | Sm. Bus.   | 30   | \$0.00       |
| 7531 | Sm. Bus.   | 23   | \$0.00       |
| 7649 | Sm. Bus.   | 33   | \$8,527.32   |
| 7657 | Sm. Bus.   | 30   | \$6,019.98   |
| 7799 | Sm. Bus.   | 36   | \$5,351.12   |
| 7802 | Sm. Bus.   | 275  | \$29,145.14  |
| 7901 | Sm. Bus.   | 90   | \$15,011.70  |
| 8022 | Sm. Bus.   | 19   | \$0.00       |

**Total Incentives for PDC:** 42

**Total FY 2011 Trained:** 9631

**Total FY 2011 Spent:** \$922,383.09

**Avg. FY 2011 Trained:** 229

**Avg. FY 2011 Spent:** \$21,961.50

## GRAND TOTALS

**Total Incentives for All** 576

**Total FY 2011 Trained:** 55936

**Total FY 2011 Spent:** \$6,164,647.21

**Avg FY 2011 Trained:** 97

**Avg FY 2011 Spent:** \$22,664.14

## **Infrastructure Incentives**

Virginia's transportation agencies provide grants to localities for infrastructure associated with economic development projects. The two programs described below provide funds for road and rail access to qualifying project sites.

### **Economic Development Access Program and Transportation Partnership Opportunity Fund**

The Virginia Department of Transportation (VDOT) administers the Economic Development Access Program (EDAP) through its Local Assistance Division. The EDAP program provides grants to Virginia localities to build or complete road access to economic development sites. At levels up to \$500,000, state participation is unmatched and up to an additional \$150,000 is matched dollar for dollar by the locality. It is important to note that this program frequently provides funds to localities for access to sites where no industry has yet located. These projects require the posting of a bond to ensure that an industry ultimately will locate at the site. All totaled, seven projects received \$3,779,500 from these FY 2011 awards.

The Transportation Partnership Opportunity Fund (TPOF) is to be used by the Governor to provide monies to address the transportation aspects of economic development opportunities. In FY 2011, the TPOF program made one grant to an economic development project in the County of Accomack for \$3,427,412. The grant will finance the aspects of developing an unrestricted height transportation corridor along public roadways utilized by the Mid-Atlantic Regional Spaceport (MARS) located in the County. Activities involve the relocation of utility lines and the reconfiguration of signal lights around the Wallops Flight Facility. The project provides adequate clearance along public roads from assembly buildings to the launch area for the delivery of large payloads at MARS.

### **Industrial Rail Access Program**

The Virginia Department of Rail and Public Transportation (DRPT) administers the Industrial Rail Access Program, which operates in a similar fashion to the Road program outlined above, in the sense that matching grants are made to localities. At levels of \$300,000, state participation is unmatched and up to an additional \$150,000 is matched dollar for dollar. Rail Industrial Access grants are administered to localities, businesses, commercial or industrial enterprises, and railroads. In the Rail Access Program, however, specific industries must be identified as requiring rail access to the site to be eligible. During FY 2011, four awards were made for rail access totaling \$1,644,458.

### **Community Development Block Grants**

The Department of Housing and Community Development administers the Community Development Block Grant (CDBG) program within Virginia. This program assists localities in preparing for economic development.

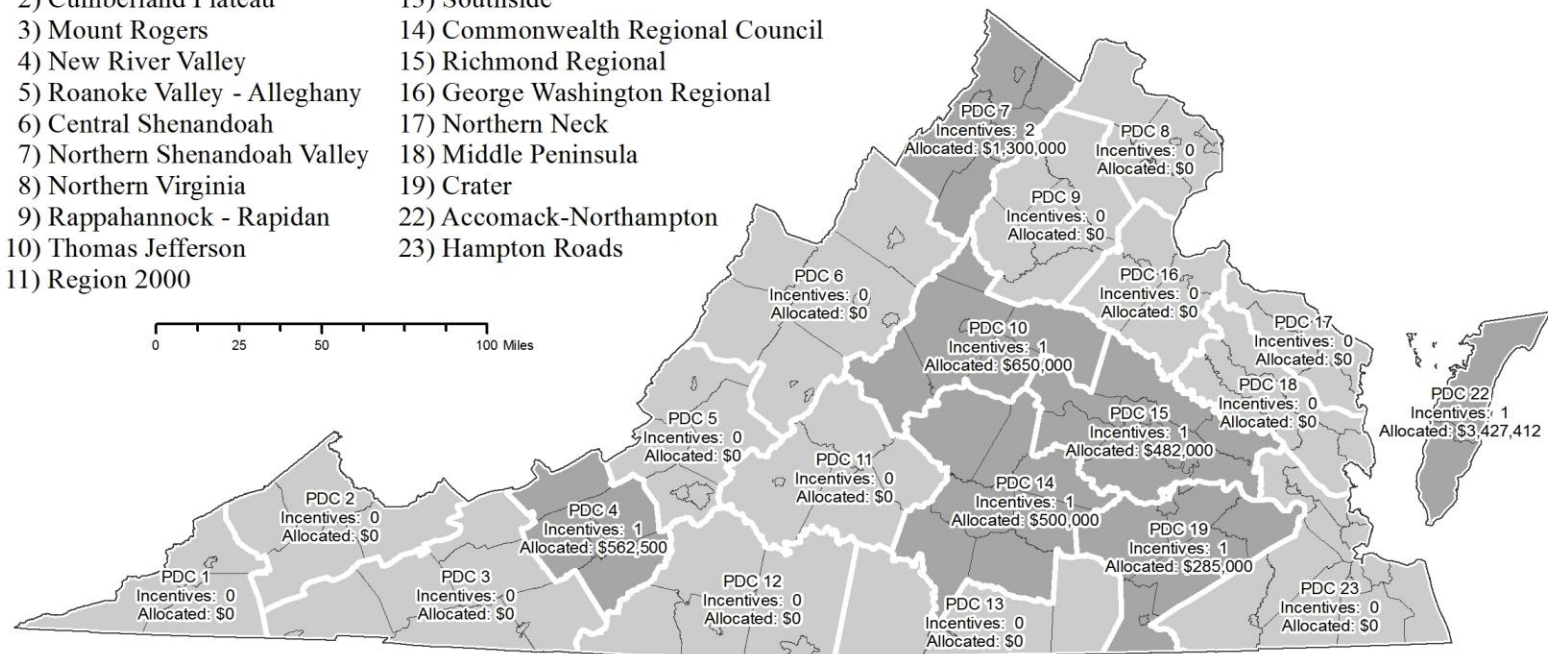
The CDBG Program is a federally-funded program administered by the Commonwealth of Virginia for the non-urban areas of the state. Grants are provided to local governments for a wide range of community needs including housing, facilities, services and economic development. For economic development purposes, these funds are typically used for off-site improvements related to water and sewer utilities. Projects funded with CDBG resources must meet one of the following Congressionally-mandated national objectives: (1) provide primary benefit to low- and moderate-income citizens; (2) prevent or eliminate slums or blight; and (3) address an urgent community development need. Funds are provided on a competitive basis and demand has historically exceeded the resources available.

In FY 2011, CDBG-funded projects included seven economic development projects that are expected to create 109 jobs. These seven grant awards totaled \$3,454,481.

## Economic Development Access Program and Transportation Partnership Opportunity Fund By Planning District, Fiscal Year 2011

### Planning District Commission (PDC) Name & Number

- |                               |                                   |
|-------------------------------|-----------------------------------|
| 1) Lenowisco                  | 12) West Piedmont                 |
| 2) Cumberland Plateau         | 13) Southside                     |
| 3) Mount Rogers               | 14) Commonwealth Regional Council |
| 4) New River Valley           | 15) Richmond Regional             |
| 5) Roanoke Valley - Alleghany | 16) George Washington Regional    |
| 6) Central Shenandoah         | 17) Northern Neck                 |
| 7) Northern Shenandoah Valley | 18) Middle Peninsula              |
| 8) Northern Virginia          | 19) Crater                        |
| 9) Rappahannock - Rapidan     | 22) Accomack-Northampton          |
| 10) Thomas Jefferson          | 23) Hampton Roads                 |
| 11) Region 2000               |                                   |

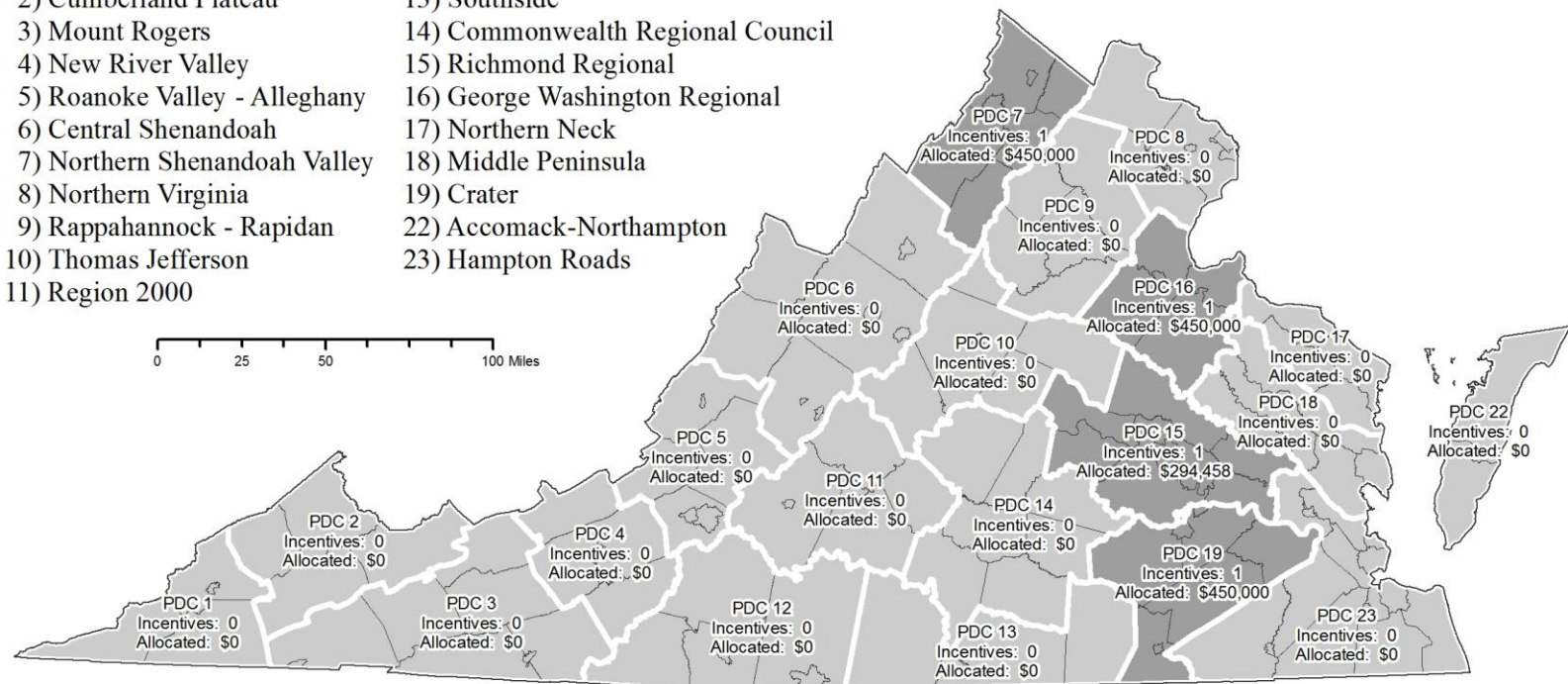


*Map created by Virginia Economic Development Partnership, October 2011*

## Industrial Rail Access Incentives by Planning District Fiscal Year 2011

### Planning District Commission (PDC) Name & Number

- |                               |                                   |
|-------------------------------|-----------------------------------|
| 1) Lenowisco                  | 12) West Piedmont                 |
| 2) Cumberland Plateau         | 13) Southside                     |
| 3) Mount Rogers               | 14) Commonwealth Regional Council |
| 4) New River Valley           | 15) Richmond Regional             |
| 5) Roanoke Valley - Alleghany | 16) George Washington Regional    |
| 6) Central Shenandoah         | 17) Northern Neck                 |
| 7) Northern Shenandoah Valley | 18) Middle Peninsula              |
| 8) Northern Virginia          | 19) Crater                        |
| 9) Rappahannock - Rapidan     | 22) Accomack-Northampton          |
| 10) Thomas Jefferson          | 23) Hampton Roads                 |
| 11) Region 2000               |                                   |



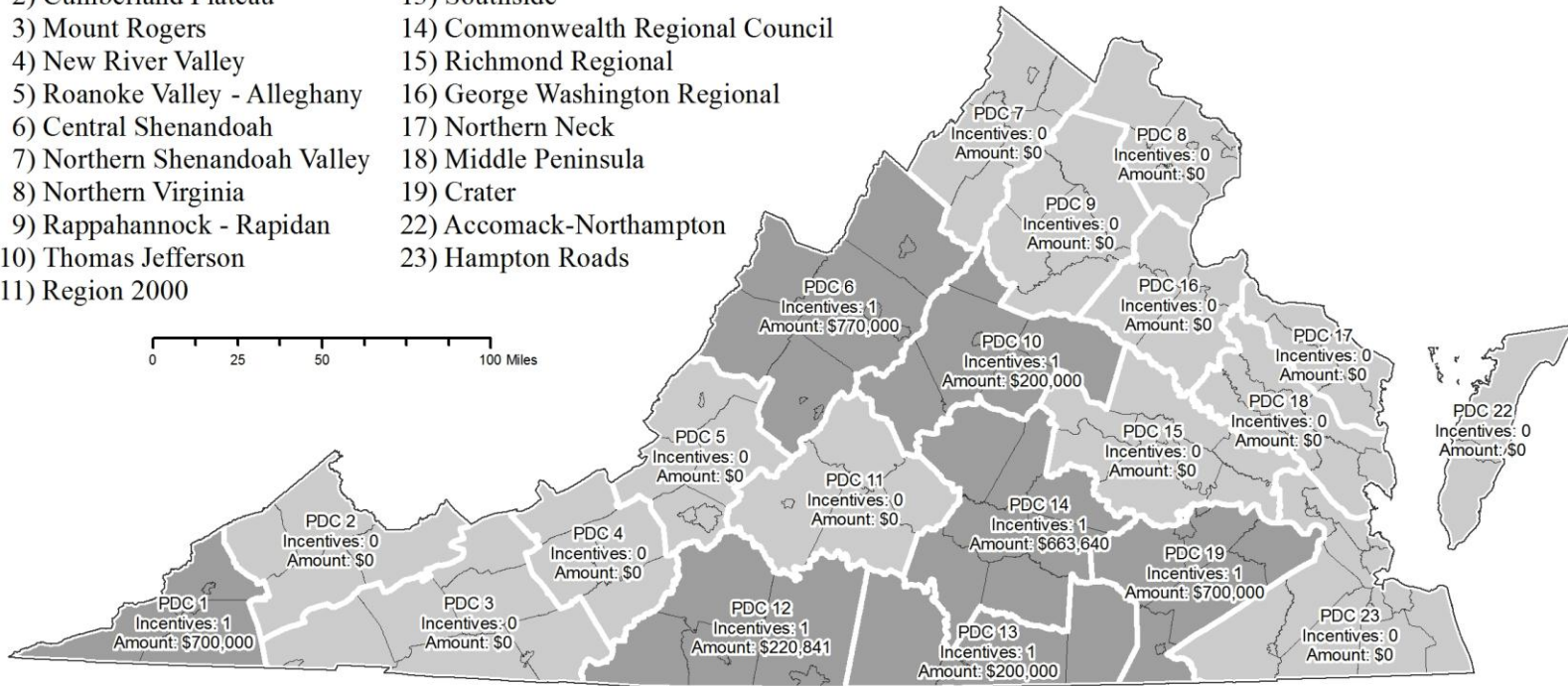
*Map created by Virginia Economic Development Partnership, October 2011*



# Community Development Block Grants Approved by Planning District Fiscal Year 2011

**Planning District Commission (PDC) Name & Number**

- |                               |                                   |
|-------------------------------|-----------------------------------|
| 1) Lenowisco                  | 12) West Piedmont                 |
| 2) Cumberland Plateau         | 13) Southside                     |
| 3) Mount Rogers               | 14) Commonwealth Regional Council |
| 4) New River Valley           | 15) Richmond Regional             |
| 5) Roanoke Valley - Alleghany | 16) George Washington Regional    |
| 6) Central Shenandoah         | 17) Northern Neck                 |
| 7) Northern Shenandoah Valley | 18) Middle Peninsula              |
| 8) Northern Virginia          | 19) Crater                        |
| 9) Rappahannock - Rapidan     | 22) Accomack-Northampton          |
| 10) Thomas Jefferson          | 23) Hampton Roads                 |
| 11) Region 2000               |                                   |



*Map created by Virginia Economic Development Partnership, October 2011*

# Community Development Block Grant Incentives - 2011

## PDC: 1

| Company | Jobs | CDBG Amount Awarded |
|---------|------|---------------------|
| 7384    | 7    | \$700,000.00        |

### Total Incentives for PDC: 1

|                    |           |                          |           |
|--------------------|-----------|--------------------------|-----------|
| <b>Total Jobs:</b> | 7         | <b>Avg. Jobs:</b>        | 7         |
| <b>Total CDBG</b>  | \$700,000 | <b>Avg. CDBG Amount:</b> | \$700,000 |

## PDC: 6

| Company | Jobs | CDBG Amount Awarded |
|---------|------|---------------------|
| 7379    | 7    | \$770,000.00        |

### Total Incentives for PDC: 1

|                    |           |                          |           |
|--------------------|-----------|--------------------------|-----------|
| <b>Total Jobs:</b> | 7         | <b>Avg. Jobs:</b>        | 7         |
| <b>Total CDBG</b>  | \$770,000 | <b>Avg. CDBG Amount:</b> | \$770,000 |

## PDC: 10

| Company | Jobs | CDBG Amount Awarded |
|---------|------|---------------------|
| 7383    | 11   | \$200,000.00        |

### Total Incentives for PDC: 1

|                    |           |                          |           |
|--------------------|-----------|--------------------------|-----------|
| <b>Total Jobs:</b> | 11        | <b>Avg. Jobs:</b>        | 11        |
| <b>Total CDBG</b>  | \$200,000 | <b>Avg. CDBG Amount:</b> | \$200,000 |

## PDC: 12

| Company | Jobs | CDBG Amount Awarded |
|---------|------|---------------------|
| 7381    | 29   | \$220,841.00        |

### Total Incentives for PDC: 1

|                    |           |                          |           |
|--------------------|-----------|--------------------------|-----------|
| <b>Total Jobs:</b> | 29        | <b>Avg. Jobs:</b>        | 29        |
| <b>Total CDBG</b>  | \$220,841 | <b>Avg. CDBG Amount:</b> | \$220,841 |



**PDC: 13**

| <b>Company</b> | <b>Jobs</b> | <b>CDBG Amount Awarded</b> |
|----------------|-------------|----------------------------|
| 7382           | 8           | \$200,000.00               |

**Total Incentives for PDC: 1**

|                    |           |                          |           |
|--------------------|-----------|--------------------------|-----------|
| <b>Total Jobs:</b> | 8         | <b>Avg. Jobs:</b>        | 8         |
| <b>Total CDBG</b>  | \$200,000 | <b>Avg. CDBG Amount:</b> | \$200,000 |

**PDC: 14**

| <b>Company</b> | <b>Jobs</b> | <b>CDBG Amount Awarded</b> |
|----------------|-------------|----------------------------|
| 7385           | 8           | \$663,640.00               |

**Total Incentives for PDC: 1**

|                    |           |                          |           |
|--------------------|-----------|--------------------------|-----------|
| <b>Total Jobs:</b> | 8         | <b>Avg. Jobs:</b>        | 8         |
| <b>Total CDBG</b>  | \$663,640 | <b>Avg. CDBG Amount:</b> | \$663,640 |

**PDC: 19**

| <b>Company</b> | <b>Jobs</b> | <b>CDBG Amount Awarded</b> |
|----------------|-------------|----------------------------|
| 6074           | 39          | \$700,000.00               |

**Total Incentives for PDC: 1**

|                    |           |                          |           |
|--------------------|-----------|--------------------------|-----------|
| <b>Total Jobs:</b> | 39        | <b>Avg. Jobs:</b>        | 39        |
| <b>Total CDBG</b>  | \$700,000 | <b>Avg. CDBG Amount:</b> | \$700,000 |

**GRAND TOTALS**

|                           |             |                          |           |
|---------------------------|-------------|--------------------------|-----------|
| <b>Total Incentives:</b>  | 7           | <b>Avg. Jobs:</b>        | 16        |
| <b>Total Jobs:</b>        | 109         | <b>Avg. CDBG Amount:</b> | \$493,497 |
| <b>Total CDBG Amount:</b> | \$3,454,481 |                          |           |

## **Financial Assistance Incentives**

Several programs provide direct grants to localities or companies to encourage the creation of jobs and new investment in Virginia.

### **Governor's Opportunity Fund (GOF)**

The GOF, administered by the Virginia Economic Development Partnership, serves as a "deal closing fund" used at the Governor's discretion when necessary to secure a location or expansion for Virginia in the face of competition from other states or countries. A local government or industrial development authority may apply for matching funds to assist a prospect with site acquisition and development, construction or build-out, transportation access, or other allowable capital expenditures, as well as workforce training. Projects benefiting from a GOF grant must meet minimum levels of investment and job creation based on the population of the locality applying for the grant (see *Code of Virginia* §2.2-115 et seq.).

In FY 2011, the GOF provided \$11,194,000 in the form of 27 grants. These grants resulted in companies announcing new capital investments of \$714,221,000 and the creation of 3,099 new jobs. The average projected salary for these announced new jobs is \$53,444, which is 36% higher than the prevailing average wage of \$39,311, among the localities that received GOF funds.

GOF support throughout FY 2011 equates to \$3,612 of state GOF investment per new job and \$64 of private investment for each dollar of state GOF grant. The dollar-per-job performance measure for job creation using the GOF compares very favorably with the national range of \$2,000 to \$5,000 of state investment per new job created. The efficacy of this incentive has remained high even in the face of increased competition for economic development locations nationally. This reflects Virginia's attractive business climate and aggressive recruitment and expansion efforts.

Thirteen of the 21 PDCs received GOF grants, with the Northern Virginia, West Piedmont and Southside PDCs receiving the highest number of grants, each receiving four.

### **The Virginia Investment Partnership (VIP) Grant Fund**

The Virginia Investment Partnership Act (See *Code of Virginia* §2.2-5100 et seq.) created three incentives: the Virginia Investment Partnership grants (VIP grants), Major Eligible Employer Grants (MEE grants) and Virginia Economic Development Incentive Grants (VEDIG grants). The VIP Grant Fund is a discretionary performance incentive designed to encourage continued investment by Virginia companies, resulting in added capacity, modernization, increased productivity, or the creation, development and utilization of advanced technology. The program is targeted at companies that propose projects that fall into one of the following two categories:

1. **VIP Grants:** Existing Virginia manufacturers, or research and development services supporting manufacturing, that make a capitalized investment of at least \$25 million while at least maintaining stable employment levels.
2. **MEE Grants:** Virginia major basic employers (manufacturing and non-manufacturing) that make a capitalized investment of at least \$100 million and create at least 1,000 new jobs (or a minimum of 400 jobs, if average pay is at least twice the area's prevailing average wage).

The amount of the performance grant is recommended by the Secretary of Commerce and Trade, based in part on VEDP's return on investment analysis and recommendation, and is subject to the approval of the Governor. VIP grants are paid in five equal annual installments, beginning in the third year after the capital investment and job creation are completed, or in the second year if the company is locating in a fiscally distressed area of the state. MEE Grants are paid in five to seven equal annual installments, beginning in the sixth year after the capital investment and job creation are completed, or in the fourth year if the company is locating in a fiscally distressed area of the state. Each company is required to execute a performance agreement before receipt of the grant to ensure that performance expectations are met and the project must not be publicly announced prior to award of the grant.

In FY 2011, Virginia awarded VIP grants to five projects totaling \$3.25 million. These projects anticipate investing a total of \$437 million and creating 502 new jobs. Those awards will be paid in the years following completion of the investment and job creation for each project.

3. Virginia Economic Development Incentive Grant: The Virginia Economic Development Incentive Grant (VEDIG) is a discretionary performance incentive designed to assist and encourage companies to invest and create new employment opportunities by locating significant headquarters, administrative or service sector operations in Virginia. Selected companies must meet the following eligibility requirements:
  - A company locating in a Metropolitan Statistical Area (MSA) with a population of 300,000 or more in the 2000 census must:
    - create 400 new full-time jobs with average salaries at least 50 percent greater than the prevailing average wage, or 300 jobs with average salaries at least 100 percent greater than the prevailing average wage
    - make a capital investment of at least \$5 million or \$6,500 per job, whichever is greater
  - A company locating elsewhere in Virginia must:
    - create 200 new full-time jobs with average salaries at least 50 percent greater than the prevailing average wage
    - make a capital investment of at least \$6,500 per job

During FY 2011, one VEDIG was awarded, totaling \$10 million. This project anticipates investing a total of \$24 million, creating 300 new jobs.

#### Solar Photovoltaic Manufacturing Incentive Grants (SMIG)

The Solar Photovoltaic Manufacturing Grant program, administered by the Department of Mines, Minerals and Energy, is designed to encourage the full value-added product development and manufacture of solar photovoltaic panels and to promote the development of a high technology, renewable energy industry in Virginia.

Under this program, any manufacturer who sells photovoltaic panels manufactured in Virginia is eligible for an annual incentive grant of up to \$0.75 per watt of the rated capacity of panels sold. The cap on grants available in any given calendar year is \$4.5 million. In the event that the applications exceed the annual limit, grant payments will be apportioned among the eligible applicants.

Solar photovoltaic panel manufacturers are eligible to receive annual incentive grants for six years. The amount of the grant would be awarded as follows:

- Years 1 and 2 - \$0.75/watt
- Years 3 and 4 - \$0.50/watt
- Years 5 and 6 - \$0.25/watt

There were no SMIG awards in FY 2011. One Virginia company remains eligible to receive a SMIG and, if accessed, this grant amount will be reflected in the FY 2012 report.

#### Biofuels Production Incentive Grants (BPIG)

The Biofuels Production Incentive Grant program, administered by the Department of Mines, Minerals and Energy, is designed to encourage the establishment of a large-scale biofuels production industry in Virginia.

Under this program, any producer who begins selling neat biofuels produced in Virginia on or after January 1, 2007, and who produces at least ten million gallons per year, is eligible for an annual incentive grant of \$0.10 per gallon sold in a calendar year. Neat biofuels are defined as either biodiesel or ethanol fuels that are not mixed with traditional gasoline or diesel fuel; they may be later blended with traditional

fuels before being sold to end users, but the traditional fuel fraction does not count toward the grant requirements. Companies beginning production before 2007 are eligible for the incentive grant if they increase their annual production by ten million gallons after 2006 and maintain that level of production.

In the event that the applications exceed available grant funds, grant payments will be apportioned among the eligible applicants on a pro rata basis, based upon the total number of qualifying gallons sold in a particular calendar year. Biofuels producers are eligible for receiving incentive grants for six years. Currently, no Virginia businesses are eligible to receive a BPIG award.

There were no BPIG awards in FY 2011.

*\*During the 2011 Virginia General Assembly session, legislation was approved to eliminate SMIG and BPIG and create a new program, the Clean Energy Manufacturing Incentive Grant (CEMIG) Program. Except for a potential payment to one company grandfathered under the SMIG program, SMIG and BPIG will be obsolete in the FY 2012 report.*

Virginia Coalfield Economic Development Authority (VCEDA)

VCEDA operates several loan and grant programs for its member localities of Buchanan, Dickenson, Lee, Russell, Scott, Tazewell, and Wise Counties and the City of Norton. These programs seek to enhance the economic base of the area, attract new diversified industry and assist existing business to expand.

VCEDA provided \$16,932,213 in six loans and five grants to businesses during FY 2011. The loans totaled \$14,197,000, and grants totaled \$2,735,213. These projects announced more than \$10,793,277 in capital investments and 174 new jobs.

Tobacco Region Opportunity Fund (TROF)

The TROF, administered by the Tobacco Indemnification and Community Revitalization Commission (TICRC), grants funds to localities in Virginia's tobacco-producing regions (as defined by TICRC) to assist in the creation of new jobs and capital investment. These grants are used to attract locations or expansions that require incentives greater than those available to any individual locality. The TICRC approved grants or loans to 25 projects in FY 2011, for a total amount of \$16,860,000. These 25 projects may announce the creation of up to 1,969 new jobs and capital investments exceeding \$771 million in the (all-rural) Tobacco Region.

Special Performance Grants: During FY 2011, several specific economic development projects received annual payments of a special performance grant. Each of these projects is bound by specific capital investment and job creation criteria outlined in a performance agreement. The table below details the payments made in FY 2011.

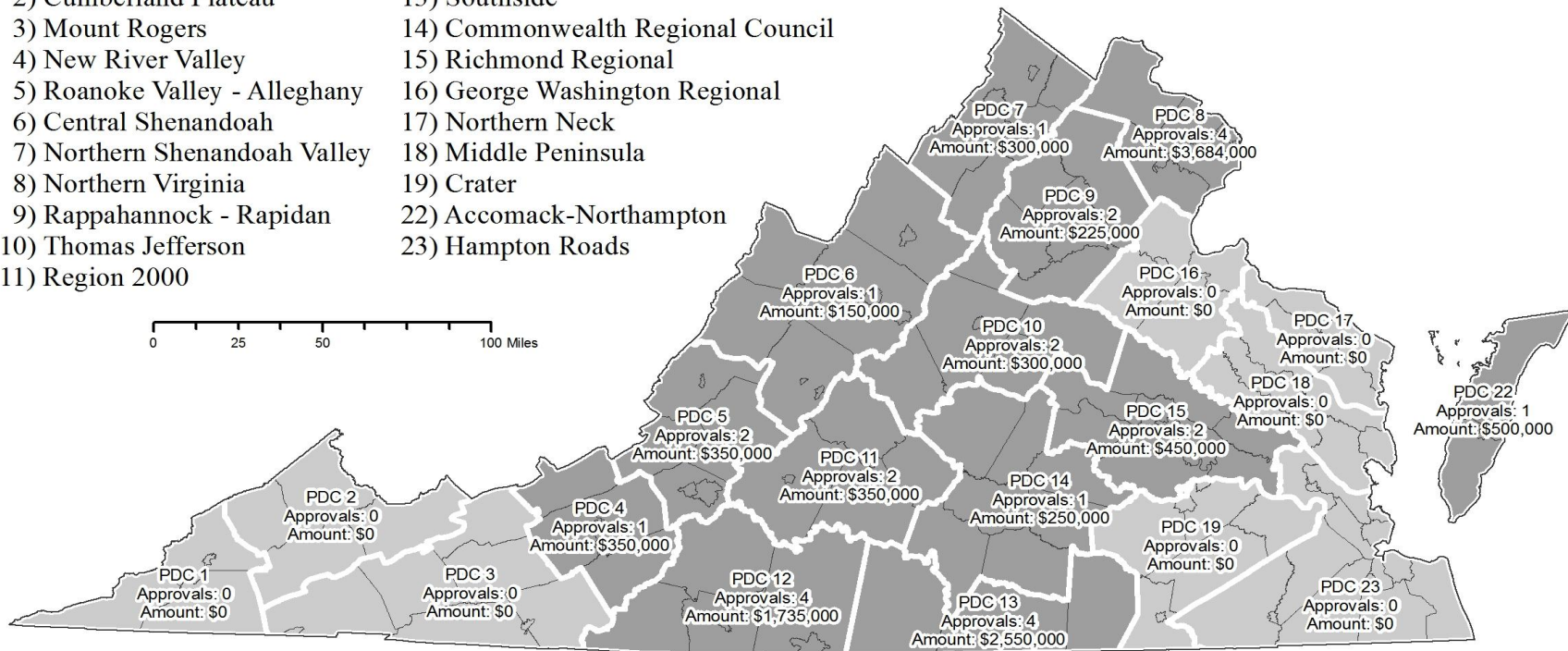
| <b>Company</b>   | <b>FY 2011 Amount</b> | <b>Locality</b> | <b>PDC</b> |
|--|-----------------------|-----------------|------------|
| Orbital Sciences/VA Commercial Space Flight Authority* | \$5,306,092           | Accomack        | 19         |
| Rolls-Royce North America                              | \$9,769,000           | Prince George   | 15         |
| SRI International                                      | \$1,000,000           | Harrisonburg    | 8          |

\*Virginia committed to financing up to \$26 million of improvements at the Mid-Atlantic Regional Spaceport that is maintained by the Virginia Commercial Space Flight Authority. The Orbital Sciences/VA Commercial Space Flight Authority project is listed as receiving \$5,306,092 during FY 2011; this represents the amount of bond proceeds spent during FY 2011.

## Governor's Opportunity Funds Approved by Planning District Fiscal Year 2011

### Planning District Commission (PDC) Name & Number

- |                               |                                   |
|-------------------------------|-----------------------------------|
| 1) Lenowisco                  | 12) West Piedmont                 |
| 2) Cumberland Plateau         | 13) Southside                     |
| 3) Mount Rogers               | 14) Commonwealth Regional Council |
| 4) New River Valley           | 15) Richmond Regional             |
| 5) Roanoke Valley - Alleghany | 16) George Washington Regional    |
| 6) Central Shenandoah         | 17) Northern Neck                 |
| 7) Northern Shenandoah Valley | 18) Middle Peninsula              |
| 8) Northern Virginia          | 19) Crater                        |
| 9) Rappahannock - Rapidan     | 22) Accomack-Northampton          |
| 10) Thomas Jefferson          | 23) Hampton Roads                 |
| 11) Region 2000               |                                   |



*Map created by Virginia Economic Development Partnership, October 2011*

## Governor's Opportunity Fund Approvals - FY 2011

**PDC: 4**

| Company                         | Type      | Amount Approved | Jobs Created              | Inv. Level   |
|---------------------------------|-----------|-----------------|---------------------------|--------------|
| 6079                            | Expansion | \$350,000       | 100                       | \$17,500,000 |
| <b>Total Approvals for PDC:</b> |           | <b>1</b>        |                           |              |
| <b>Total Amount</b>             |           | \$350,000       | <b>Avg. Amount</b>        | \$350,000    |
| <b>Total Jobs Created:</b>      |           | 100             | <b>Avg. Jobs Created:</b> | 100          |
| <b>Total Investment:</b>        |           | \$17,500,000    | <b>Avg. Investment:</b>   | \$17,500,000 |

**PDC: 5**

| Company                         | Type      | Amount Approved | Jobs Created              | Inv. Level   |
|---------------------------------|-----------|-----------------|---------------------------|--------------|
| 8355                            | Expansion | \$200,000       | 95                        | \$15,660,000 |
| 8356                            | New       | \$150,000       | 100                       | \$4,700,000  |
| <b>Total Approvals for PDC:</b> |           | <b>2</b>        |                           |              |
| <b>Total Amount</b>             |           | \$350,000       | <b>Avg. Amount</b>        | \$175,000    |
| <b>Total Jobs Created:</b>      |           | 195             | <b>Avg. Jobs Created:</b> | 97.5         |
| <b>Total Investment:</b>        |           | \$20,360,000    | <b>Avg. Investment:</b>   | \$10,180,000 |

**PDC: 6**

| Company                         | Type      | Amount Approved | Jobs Created              | Inv. Level   |
|---------------------------------|-----------|-----------------|---------------------------|--------------|
| 5340                            | Expansion | \$150,000       | 60                        | \$15,000,000 |
| <b>Total Approvals for PDC:</b> |           | <b>1</b>        |                           |              |
| <b>Total Amount</b>             |           | \$150,000       | <b>Avg. Amount</b>        | \$150,000    |
| <b>Total Jobs Created:</b>      |           | 60              | <b>Avg. Jobs Created:</b> | 60           |
| <b>Total Investment:</b>        |           | \$15,000,000    | <b>Avg. Investment:</b>   | \$15,000,000 |

**PDC: 7**

| Company                         | Type      | Amount Approved | Jobs Created              | Inv. Level   |
|---------------------------------|-----------|-----------------|---------------------------|--------------|
| 8340                            | Expansion | \$300,000       | 174                       | \$28,000,000 |
| <b>Total Approvals for PDC:</b> |           | <b>1</b>        |                           |              |
| <b>Total Amount</b>             |           | \$300,000       | <b>Avg. Amount</b>        | \$300,000    |
| <b>Total Jobs Created:</b>      |           | 174             | <b>Avg. Jobs Created:</b> | 174          |
| <b>Total Investment:</b>        |           | \$28,000,000    | <b>Avg. Investment:</b>   | \$28,000,000 |

**PDC: 8**

| <b>Company</b>                    | <b>Type</b> | <b>Amount Approved</b> | <b>Jobs Created</b>       | <b>Inv. Level</b> |
|-----------------------------------|-------------|------------------------|---------------------------|-------------------|
| 3934                              | Expansion   | \$500,000              | 123                       | \$56,000,000      |
| 5308                              | New         | \$3,000,000            | 300                       | \$24,000,000      |
| 8344                              | Expansion   | \$84,000               | 100                       | \$10,000,000      |
| 8365                              | Expansion   | \$100,000              | 100                       | \$5,000,000       |
| <b>Total Approvals for PDC: 4</b> |             |                        |                           |                   |
| <b>Total Amount</b>               |             | \$3,684,000            | <b>Avg. Amount</b>        | \$921,000         |
| <b>Total Jobs Created:</b>        |             | 623                    | <b>Avg. Jobs Created:</b> | 155.75            |
| <b>Total Investment:</b>          |             | \$95,000,000           | <b>Avg. Investment:</b>   | \$23,750,000      |

**PDC: 9**

| <b>Company</b>                    | <b>Type</b> | <b>Amount Approved</b> | <b>Jobs Created</b>       | <b>Inv. Level</b> |
|-----------------------------------|-------------|------------------------|---------------------------|-------------------|
| 6074                              | New         | \$75,000               | 28                        | \$8,600,000       |
| 6598                              | Expansion   | \$150,000              | 38                        | \$8,200,000       |
| <b>Total Approvals for PDC: 2</b> |             |                        |                           |                   |
| <b>Total Amount</b>               |             | \$225,000              | <b>Avg. Amount</b>        | \$112,500         |
| <b>Total Jobs Created:</b>        |             | 66                     | <b>Avg. Jobs Created:</b> | 33                |
| <b>Total Investment:</b>          |             | \$16,800,000           | <b>Avg. Investment:</b>   | \$8,400,000       |

**PDC: 10**

| <b>Company</b>                    | <b>Type</b> | <b>Amount Approved</b> | <b>Jobs Created</b>       | <b>Inv. Level</b> |
|-----------------------------------|-------------|------------------------|---------------------------|-------------------|
| 8354                              | Expansion   | \$100,000              | 51                        | \$8,000,000       |
| 8363                              | Expansion   | \$200,000              | 45                        | \$24,500,000      |
| <b>Total Approvals for PDC: 2</b> |             |                        |                           |                   |
| <b>Total Amount</b>               |             | \$300,000              | <b>Avg. Amount</b>        | \$150,000         |
| <b>Total Jobs Created:</b>        |             | 96                     | <b>Avg. Jobs Created:</b> | 48                |
| <b>Total Investment:</b>          |             | \$32,500,000           | <b>Avg. Investment:</b>   | \$16,250,000      |

**PDC: 11**

| <b>Company</b>                    | <b>Type</b> | <b>Amount Approved</b> | <b>Jobs Created</b>       | <b>Inv. Level</b> |
|-----------------------------------|-------------|------------------------|---------------------------|-------------------|
| 8342                              | Expansion   | \$250,000              | 60                        | \$63,400,000      |
| 8353                              | Expansion   | \$100,000              | 78                        | \$10,000,000      |
| <b>Total Approvals for PDC: 2</b> |             |                        |                           |                   |
| <b>Total Amount</b>               |             | \$350,000              | <b>Avg. Amount</b>        | \$175,000         |
| <b>Total Jobs Created:</b>        |             | 138                    | <b>Avg. Jobs Created:</b> | 69                |
| <b>Total Investment:</b>          |             | \$73,400,000           | <b>Avg. Investment:</b>   | \$36,700,000      |

**PDC: 12**

| <b>Company</b>                  | <b>Type</b> | <b>Amount Approved</b> | <b>Jobs Created</b>       | <b>Inv. Level</b> |
|---------------------------------|-------------|------------------------|---------------------------|-------------------|
| 8057                            | Expansion   | \$100,000              | 25                        | \$5,850,000       |
| 8348                            | Expansion   | \$135,000              | 67                        | \$1,700,000       |
| 8357                            | New         | \$500,000              | 539                       | \$15,000,000      |
| 8360                            | New         | \$1,000,000            | 15                        | \$2,000,000       |
| <b>Total Approvals for PDC:</b> |             | 4                      |                           |                   |
| <b>Total Amount</b>             |             | \$1,735,000            | <b>Avg. Amount</b>        | \$433,750         |
| <b>Total Jobs Created:</b>      |             | 646                    | <b>Avg. Jobs Created:</b> | 161.5             |
| <b>Total Investment:</b>        |             | \$24,550,000           | <b>Avg. Investment:</b>   | \$6,137,500       |

**PDC: 13**

| <b>Company</b>                  | <b>Type</b> | <b>Amount Approved</b> | <b>Jobs Created</b>       | <b>Inv. Level</b> |
|---------------------------------|-------------|------------------------|---------------------------|-------------------|
| 8343                            | New         | \$150,000              | 150                       | \$1,500,000       |
| 8351                            | New         | \$2,100,000            | 50                        | \$299,000,000     |
| 8362                            | Expansion   | \$100,000              | 46                        | \$5,890,000       |
| 8364                            | Expansion   | \$200,000              | 15                        | \$4,621,000       |
| <b>Total Approvals for PDC:</b> |             | 4                      |                           |                   |
| <b>Total Amount</b>             |             | \$2,550,000            | <b>Avg. Amount</b>        | \$637,500         |
| <b>Total Jobs Created:</b>      |             | 261                    | <b>Avg. Jobs Created:</b> | 65.25             |
| <b>Total Investment:</b>        |             | \$311,011,000          | <b>Avg. Investment:</b>   | \$77,752,750      |

**PDC: 14**

| <b>Company</b>                  | <b>Type</b> | <b>Amount Approved</b> | <b>Jobs Created</b>       | <b>Inv. Level</b> |
|---------------------------------|-------------|------------------------|---------------------------|-------------------|
| 8358                            | New         | \$250,000              | 150                       | \$2,500,000       |
| <b>Total Approvals for PDC:</b> |             | 1                      |                           |                   |
| <b>Total Amount</b>             |             | \$250,000              | <b>Avg. Amount</b>        | \$250,000         |
| <b>Total Jobs Created:</b>      |             | 150                    | <b>Avg. Jobs Created:</b> | 150               |
| <b>Total Investment:</b>        |             | \$2,500,000            | <b>Avg. Investment:</b>   | \$2,500,000       |

**PDC: 15**

| <b>Company</b>                  | <b>Type</b> | <b>Amount Approved</b> | <b>Jobs Created</b>       | <b>Inv. Level</b> |
|---------------------------------|-------------|------------------------|---------------------------|-------------------|
| 1768                            | Expansion   | \$300,000              | 250                       | \$21,600,000      |
| 7418                            | Expansion   | \$150,000              | 190                       | \$28,000,000      |
| <b>Total Approvals for PDC:</b> |             | 2                      |                           |                   |
| <b>Total Amount</b>             |             | \$450,000              | <b>Avg. Amount</b>        | \$225,000         |
| <b>Total Jobs Created:</b>      |             | 440                    | <b>Avg. Jobs Created:</b> | 220               |
| <b>Total Investment:</b>        |             | \$49,600,000           | <b>Avg. Investment:</b>   | \$24,800,000      |

**PDC: 22**

| <b>Company</b> | <b>Type</b> | <b>Amount Approved</b> | <b>Jobs Created</b> | <b>Inv. Level</b> |
|----------------|-------------|------------------------|---------------------|-------------------|
| 8341           | Expansion   | \$500,000              | 150                 | \$28,000,000      |



|                                 |              |                           |              |
|---------------------------------|--------------|---------------------------|--------------|
| <b>Total Approvals for PDC:</b> | 1            |                           |              |
| <b>Total Amount</b>             | \$500,000    | <b>Avg. Amount</b>        | \$500,000    |
| <b>Total Jobs Created:</b>      | 150          | <b>Avg. Jobs Created:</b> | 150          |
| <b>Total Investment:</b>        | \$28,000,000 | <b>Avg. Investment:</b>   | \$28,000,000 |

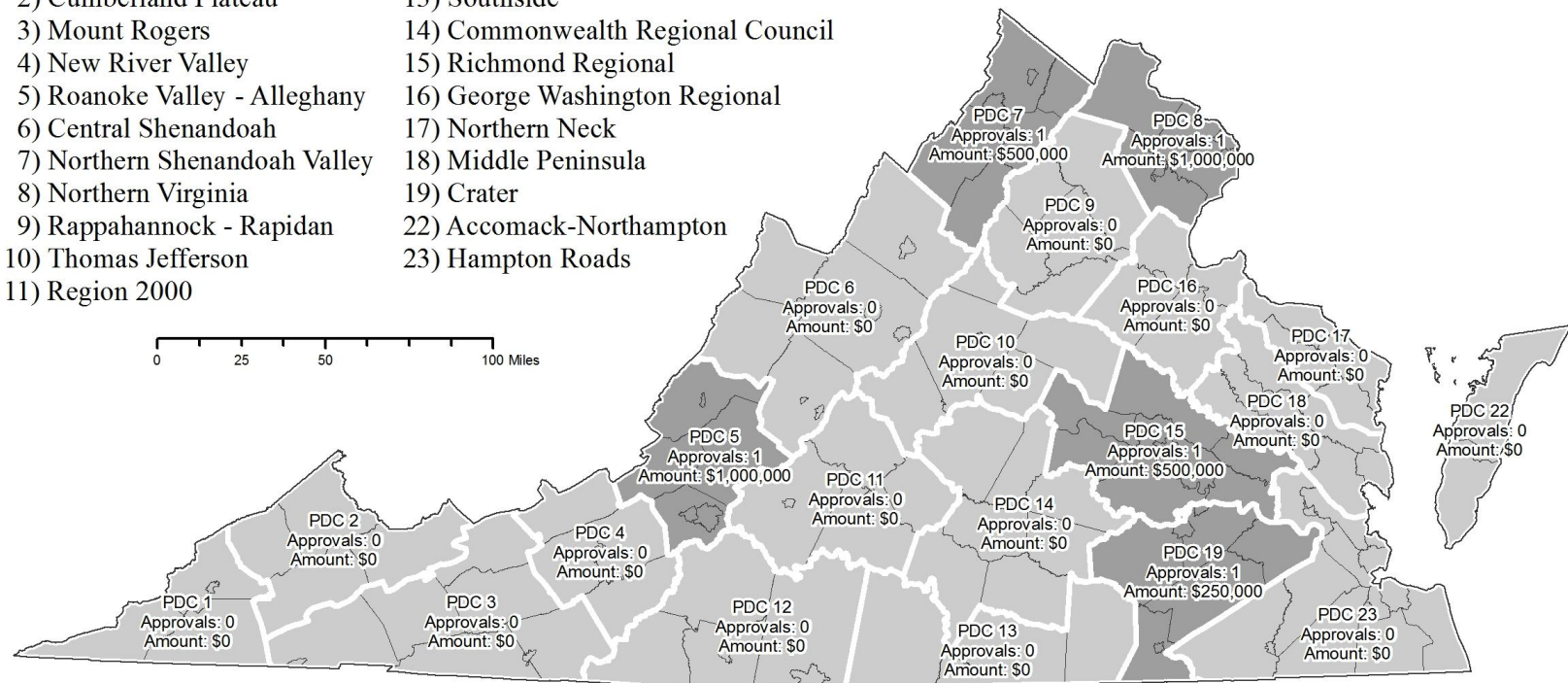
**GRAND TOTALS**

|                            |               |                           |              |
|----------------------------|---------------|---------------------------|--------------|
| <b>Total Approvals:</b>    | 27            |                           |              |
| <b>Total Amount</b>        | \$11,194,000  | <b>Avg. Amount</b>        | \$414,593    |
| <b>Total Jobs Created:</b> | 3099          | <b>Avg. Jobs Created:</b> | 115          |
| <b>Total Investment:</b>   | \$714,221,000 | <b>Avg. Investment:</b>   | \$26,452,630 |

## Virginia Investment Partnership Funds Approved by Planning District Fiscal Year 2011

### Planning District Commission (PDC) Name & Number

- |                               |                                   |
|-------------------------------|-----------------------------------|
| 1) Lenowisco                  | 12) West Piedmont                 |
| 2) Cumberland Plateau         | 13) Southside                     |
| 3) Mount Rogers               | 14) Commonwealth Regional Council |
| 4) New River Valley           | 15) Richmond Regional             |
| 5) Roanoke Valley - Alleghany | 16) George Washington Regional    |
| 6) Central Shenandoah         | 17) Northern Neck                 |
| 7) Northern Shenandoah Valley | 18) Middle Peninsula              |
| 8) Northern Virginia          | 19) Crater                        |
| 9) Rappahannock - Rapidan     | 22) Accomack-Northampton          |
| 10) Thomas Jefferson          | 23) Hampton Roads                 |
| 11) Region 2000               |                                   |



*Map created by Virginia Economic Development Partnership, October 2011*

## Virginia Investment Partnership Program Approvals - FY 2011

**PDC: 5**

| Company                           | Amount Approved | Jobs Created | Jobs Saved                | Inv. Level    |
|-----------------------------------|-----------------|--------------|---------------------------|---------------|
| 7420                              | \$1,000,000     | 0            |                           | \$285,000,000 |
| <b>Total Approvals for PDC: 1</b> |                 |              |                           |               |
| <b>Total Amount Approved:</b>     | \$1,000,000     |              | <b>Avg. Amount</b>        | \$1,000,000   |
| <b>Total Jobs Created:</b>        | 0               |              | <b>Avg. Jobs Created:</b> | 0             |
| <b>Total Jobs Saved:</b>          |                 |              | <b>Avg. Jobs Saved:</b>   |               |
| <b>Total Investment:</b>          | \$285,000,000   |              | <b>Avg. Investment:</b>   | \$285,000,000 |

**PDC: 7**

| Company                           | Amount Approved | Jobs Created | Jobs Saved                | Inv. Level   |
|-----------------------------------|-----------------|--------------|---------------------------|--------------|
| 7416                              | \$500,000       | 174          |                           | \$28,800,000 |
| <b>Total Approvals for PDC: 1</b> |                 |              |                           |              |
| <b>Total Amount Approved:</b>     | \$500,000       |              | <b>Avg. Amount</b>        | \$500,000    |
| <b>Total Jobs Created:</b>        | 174             |              | <b>Avg. Jobs Created:</b> | 174          |
| <b>Total Jobs Saved:</b>          |                 |              | <b>Avg. Jobs Saved:</b>   |              |
| <b>Total Investment:</b>          | \$28,800,000    |              | <b>Avg. Investment:</b>   | \$28,800,000 |

**PDC: 8**

| Company                           | Amount Approved | Jobs Created | Jobs Saved                | Inv. Level   |
|-----------------------------------|-----------------|--------------|---------------------------|--------------|
| 3934                              | \$1,000,000     | 123          |                           | \$56,000,000 |
| <b>Total Approvals for PDC: 1</b> |                 |              |                           |              |
| <b>Total Amount Approved:</b>     | \$1,000,000     |              | <b>Avg. Amount</b>        | \$1,000,000  |
| <b>Total Jobs Created:</b>        | 123             |              | <b>Avg. Jobs Created:</b> | 123          |
| <b>Total Jobs Saved:</b>          |                 |              | <b>Avg. Jobs Saved:</b>   |              |
| <b>Total Investment:</b>          | \$56,000,000    |              | <b>Avg. Investment:</b>   | \$56,000,000 |

**PDC: 15**

| Company | Amount Approved | Jobs Created | Jobs Saved | Inv. Level   |
|---------|-----------------|--------------|------------|--------------|
| 7418    | \$500,000       | 190          |            | \$28,000,000 |

|                                 |              |                           |              |
|---------------------------------|--------------|---------------------------|--------------|
| <b>Total Approvals for PDC:</b> | 1            |                           |              |
| <b>Total Amount Approved:</b>   | \$500,000    | <b>Avg. Amount</b>        | \$500,000    |
| <b>Total Jobs Created:</b>      | 190          | <b>Avg. Jobs Created:</b> | 190          |
| <b>Total Jobs Saved:</b>        |              | <b>Avg. Jobs Saved:</b>   |              |
| <b>Total Investment:</b>        | \$28,000,000 | <b>Avg. Investment:</b>   | \$28,000,000 |

**PDC: 19**

| <b>Company</b> | <b>Amount Approved</b> | <b>Jobs Created</b> | <b>Jobs Saved</b> | <b>Inv. Level</b> |
|----------------|------------------------|---------------------|-------------------|-------------------|
| 7419           | \$250,000              | 15                  |                   | \$39,200,000      |

|                                 |              |                           |              |
|---------------------------------|--------------|---------------------------|--------------|
| <b>Total Approvals for PDC:</b> | 1            |                           |              |
| <b>Total Amount Approved:</b>   | \$250,000    | <b>Avg. Amount</b>        | \$250,000    |
| <b>Total Jobs Created:</b>      | 15           | <b>Avg. Jobs Created:</b> | 15           |
| <b>Total Jobs Saved:</b>        |              | <b>Avg. Jobs Saved:</b>   |              |
| <b>Total Investment:</b>        | \$39,200,000 | <b>Avg. Investment:</b>   | \$39,200,000 |

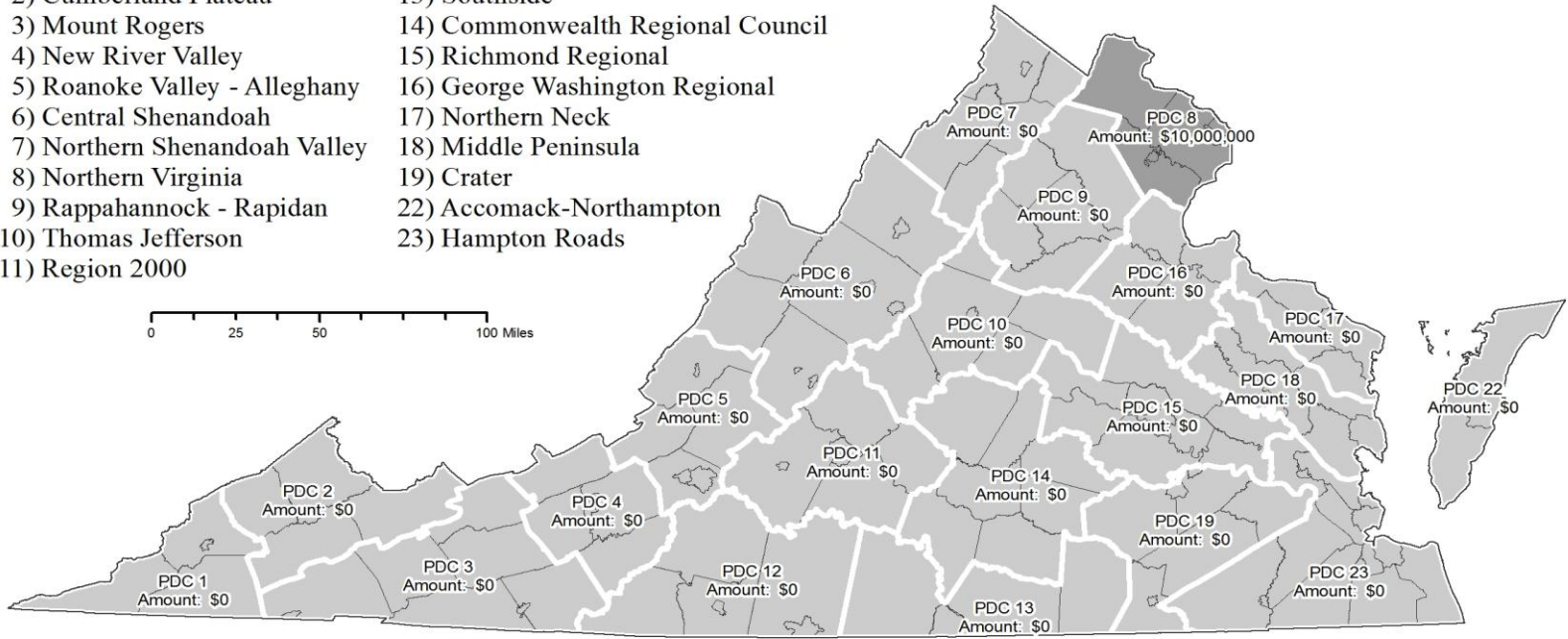
**GRAND TOTALS**

|                                 |                  |                           |                 |
|---------------------------------|------------------|---------------------------|-----------------|
| <b>Total Approvals for PDC:</b> | 5                |                           |                 |
| <b>Total Amount</b>             | \$3,250,000      | <b>Avg. Amount</b>        | \$650,000.00    |
| <b>Total Jobs Created:</b>      | 502              | <b>Avg. Jobs Created:</b> | 100.4           |
| <b>Total Jobs Saved:</b>        |                  | <b>Avg. Jobs Saved:</b>   |                 |
| <b>Total Investment:</b>        | \$437,000,000.00 | <b>Avg. Investment:</b>   | \$87,400,000.00 |

# Virginia Economic Development Incentive Grants by Planning District Fiscal Year 2011

**Planning District Commission (PDC) Name & Number**

- |                               |                                   |
|-------------------------------|-----------------------------------|
| 1) Lenowisco                  | 12) West Piedmont                 |
| 2) Cumberland Plateau         | 13) Southside                     |
| 3) Mount Rogers               | 14) Commonwealth Regional Council |
| 4) New River Valley           | 15) Richmond Regional             |
| 5) Roanoke Valley - Alleghany | 16) George Washington Regional    |
| 6) Central Shenandoah         | 17) Northern Neck                 |
| 7) Northern Shenandoah Valley | 18) Middle Peninsula              |
| 8) Northern Virginia          | 19) Crater                        |
| 9) Rappahannock - Rapidan     | 22) Accomack-Northampton          |
| 10) Thomas Jefferson          | 23) Hampton Roads                 |
| 11) Region 2000               |                                   |



*Map created by Virginia Economic Development Partnership, October 2011*

# Virginia Economic Development Incentive Grants - FY2011

**PDC: 8**

| <b>Company</b> | <b>Jobs</b> | <b>Investment</b> | <b>VEDIG Amount</b> |
|----------------|-------------|-------------------|---------------------|
| 5308           | 300         | \$24,000,000      | \$10,000,000        |

**Total Incentives for PDC:** 1  
**Total Jobs:** 300  
**Total Investment:** \$24,000,000  
**Total Amount Approved:** \$10,000,000

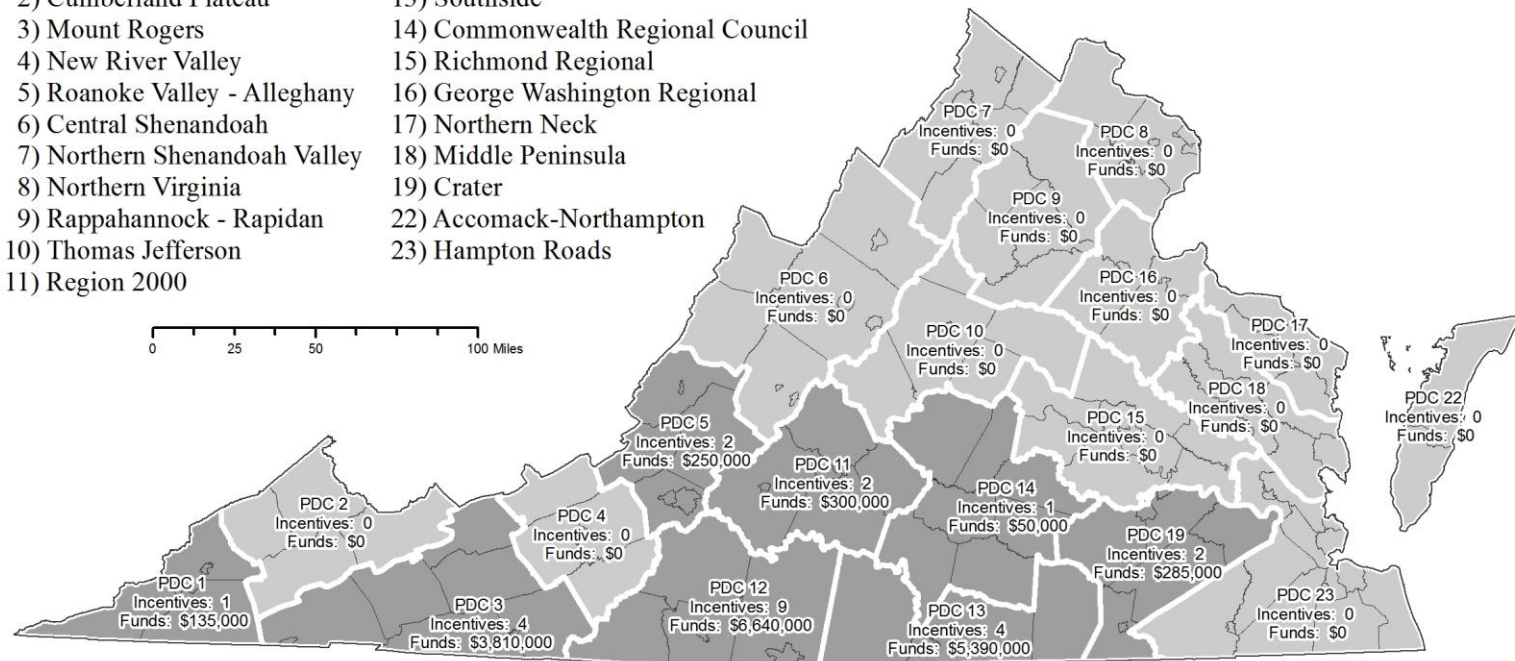
## **GRAND TOTALS**

**Total Incentives:** 1  
**Total Jobs:** 300  
**Total Investments:** \$24,000,000  
**Total Amount** \$10,000,000

## Tobacco Region Opportunity Funds Approved by Planning District Fiscal Year 2011

### Planning District Commission (PDC) Name & Number

- |                               |                                   |
|-------------------------------|-----------------------------------|
| 1) Lenowisco                  | 12) West Piedmont                 |
| 2) Cumberland Plateau         | 13) Southside                     |
| 3) Mount Rogers               | 14) Commonwealth Regional Council |
| 4) New River Valley           | 15) Richmond Regional             |
| 5) Roanoke Valley - Alleghany | 16) George Washington Regional    |
| 6) Central Shenandoah         | 17) Northern Neck                 |
| 7) Northern Shenandoah Valley | 18) Middle Peninsula              |
| 8) Northern Virginia          | 19) Crater                        |
| 9) Rappahannock - Rapidan     | 22) Accomack-Northampton          |
| 10) Thomas Jefferson          | 23) Hampton Roads                 |
| 11) Region 2000               |                                   |



*Map created by Virginia Economic Development Partnership, October 2011*

# Tobacco Region Opportunity Fund Approvals - FY2011

## PDC: 1

| Company                                      | Funding Committed | Jobs Created | Capital Investment                          |
|--|-------------------|--------------|---|
| 1368   | \$135,000.00      | 51           | \$1,152,000.00                              |
| <b>Total Approvals for PDC: 1</b>            |                   |              |   |
| <b>Total Funding Committed:</b> \$135,000    |                   |              | <b>Avg. Funding Committed:</b> \$135,000    |
| <b>Total Jobs Created:</b> 51                |                   |              | <b>Avg. Jobs Created:</b> 51                |
| <b>Total Capital Investment:</b> \$1,152,000 |                   |              | <b>Avg. Capital Investment:</b> \$1,152,000 |

## PDC: 3

| Company                                       | Funding Committed | Jobs Created | Capital Investment                          |
|---|-------------------|--------------|---|
| 6071  | \$3,400,000.00    | 69           | \$22,500,000.00                             |
| 7452  | \$100,000.00      | 40           | \$2,100,000.00                              |
| 7453  | \$235,000.00      | 84           | \$3,500,000.00                              |
| 7454  | \$75,000.00       | 42           | \$1,000,000.00                              |
| <b>Total Approvals for PDC: 4</b>             |                   |              |   |
| <b>Total Funding Committed:</b> \$3,810,000   |                   |              | <b>Avg. Funding Committed:</b> \$952,500    |
| <b>Total Jobs Created:</b> 235                |                   |              | <b>Avg. Jobs Created:</b> 59                |
| <b>Total Capital Investment:</b> \$29,100,000 |                   |              | <b>Avg. Capital Investment:</b> \$7,275,000 |

## PDC: 5

| Company                                      | Funding Committed | Jobs Created | Capital Investment                          |
|--|-------------------|--------------|---|
| 1906   | \$100,000.00      | 25           | \$5,750,000.00                              |
| 7381   | \$150,000.00      | 80           | \$2,225,000.00                              |
| <b>Total Approvals for PDC: 2</b>            |                   |              |   |
| <b>Total Funding Committed:</b> \$250,000    |                   |              | <b>Avg. Funding Committed:</b> \$125,000    |
| <b>Total Jobs Created:</b> 105               |                   |              | <b>Avg. Jobs Created:</b> 53                |
| <b>Total Capital Investment:</b> \$7,975,000 |                   |              | <b>Avg. Capital Investment:</b> \$3,987,500 |

## PDC: 11

| Company | Funding Committed | Jobs Created | Capital Investment |
|---------|-------------------|--------------|--------------------|
| 1805    | \$100,000.00      | 150          | \$2,000,000.00     |
| 7457    | \$200,000.00      | 60           | \$30,000,000.00    |



**Total Approvals for PDC:** 2  
**Total Funding Committed:** \$300,000  
**Total Jobs Created:** 210  
**Total Capital Investment:** \$32,000,000

**Avg. Funding Committed:** \$150,000  
**Avg. Jobs Created:** 105  
**Avg. Capital Investment:** \$16,000,000

**PDC: 12**

| <b>Company</b> | <b>Funding Committed</b> | <b>Jobs Created</b> | <b>Capital Investment</b> |
|----------------|--------------------------|---------------------|---------------------------|
| 238            | \$175,000.00             | 40                  | \$6,000,000.00            |
| 2751           | \$380,000.00             | 67                  | \$2,900,000.00            |
| 7460           | \$75,000.00              | 25                  | \$1,100,000.00            |
| 7461           | \$2,175,000.00           | 539                 | \$15,000,000.00           |
| 7462           | \$1,500,000.00           | 0                   | \$3,000,000.00            |
| 7463           | \$205,000.00             | 67                  | \$1,000,000.00            |
| 7464           | \$450,000.00             | 150                 | \$4,000,000.00            |
| 7466           | \$80,000.00              | 25                  | \$2,000,000.00            |
| 7467           | \$1,600,000.00           | 116                 | \$30,000,000.00           |

**Total Approvals for PDC:** 9  
**Total Funding Committed:** \$6,640,000  
**Total Jobs Created:** 1029  
**Total Capital Investment:** \$65,000,000

**Avg. Funding Committed:** \$737,778  
**Avg. Jobs Created:** 114  
**Avg. Capital Investment:** \$7,222,222

**PDC: 13**

| <b>Company</b> | <b>Funding Committed</b> | <b>Jobs Created</b> | <b>Capital Investment</b> |
|----------------|--------------------------|---------------------|---------------------------|
| 7468           | \$50,000.00              | 15                  | \$1,000,000.00            |
| 7469           | \$390,000.00             | 150                 | \$1,500,000.00            |
| 7470           | \$4,800,000.00           | 31                  | \$597,500,000.00          |
| 7471           | \$150,000.00             | 63                  | \$1,538,000.00            |

**Total Approvals for PDC:** 4  
**Total Funding Committed:** \$5,390,000  
**Total Jobs Created:** 259  
**Total Capital Investment:** \$601,538,000

**Avg. Funding Committed:** \$1,347,500  
**Avg. Jobs Created:** 65  
**Avg. Capital Investment:** \$150,384,500

**PDC: 14**

| <b>Company</b> | <b>Funding Committed</b> | <b>Jobs Created</b> | <b>Capital Investment</b> |
|----------------|--------------------------|---------------------|---------------------------|
| 7472           | \$50,000.00              | 12                  | \$1,670,000.00            |

**Total Approvals for PDC:** 1  
**Total Funding Committed:** \$50,000  
**Total Jobs Created:** 12  
**Total Capital Investment:** \$1,670,000

**Avg. Funding Committed:** \$50,000  
**Avg. Jobs Created:** 12  
**Avg. Capital Investment:** \$1,670,000

**PDC: 19**

| Company | Funding Committed | Jobs Created | Capital Investment |
|---------|-------------------|--------------|--------------------|
| 6074    | \$175,000.00      | 40           | \$24,650,000.00    |
| 7473    | \$110,000.00      | 28           | \$8,085,170.00     |

**Total Approvals for PDC:** 2  
**Total Funding Committed:** \$285,000  
**Total Jobs Created:** 68  
**Total Capital Investment:** \$32,735,170

**Avg. Funding Committed:** \$142,500  
**Avg. Jobs Created:** 34  
**Avg. Capital Investment:** \$16,367,585

**GRAND TOTALS**

**Total Approvals:** 25  
**Total Funding Committed:** \$16,860,000  
**Total Jobs Created:** 1969  
**Total Capital Investment:** \$771,170,170

**Avg. Funding Committed:** \$674,400  
**Avg. Jobs Created:** 79  
**Avg. Capital Investment:** \$30,846,807

## **PART TWO**

### **FY 2007 Project Performance**

The FY 2010-2012 Appropriation Act requires that Part Two of this report include the following information on the performance of projects receiving incentives in FY 2007.

A complete data set for those projects receiving Governor's Opportunity Fund (GOF) grants in FY 2007 is presented in the table on the next page. Virginia Investment Partnership project performance for projects receiving payments in FY 2011 follows the GOF project performance report.

In FY 2007, 23 projects were approved for GOF grants totaling \$8,310,000. Repayments (in part or in full) of four GOF grants have been received due to insufficient performance by the companies involved. Wolseley and Corning repaid their GOF grants in full, totaling \$1,340,000. Philip Morris repaid a partial amount of its initial award for a total of \$57,600. Further, full repayments totaling \$175,000 are pending due to insufficient performance by Alderman Rail Car Services and Wellborn Cabinet.

Excluding Wolseley and Corning, the remaining 21 projects were expected to create 2,676 jobs and result in private investment of \$860,217,000. The actual jobs created to date from these projects total 805, or 30% of the announced total.

The actual private investment totaled \$235,471,051, or 27% of the announced total. It is important to note that 10 GOF grant recipients, totaling an expected \$652,917,000 investment and 1,727 jobs, are still within the performance period; thus, investment and job totals have not yet been captured for these projects. Once these are reached, FY 2007 projects will have met 95% of their job creation targets and 103% of their investment targets.

Of the 21 projects, 9 (or 43%) have fulfilled their performance agreement obligations to date, and 9 projects are still active. Extensions have been granted to three companies (Jennmar, Matrixx, and Gates Corporation).

## FY 2007 GOF Project Performance

| Locality              | Company                                   | In Business in Virginia? | Amount Approved | Investment Expected | Investment Made | Jobs Expected | Jobs Created | Average Salary | Notes  |
|-----------------------|---|--------------------------|-----------------|---------------------|-----------------|---------------|--------------|----------------|--|
| Tazewell Co.          | Jennmar                                   | Yes                      | \$150,000       | \$5,740,000         | \$6,000,000     | 70            | 43           | \$23,920       | Extension granted to 3/31/10 for job creation; follow-up underway                          |
| Greensville Co.       | Oran Safety Glass                         | Yes                      | \$125,000       | \$4,100,000         | \$4,100,000     | 50            | 139          | \$33,648       | Completed  |
| Chesapeake            | Dollar Tree                               | Yes                      | \$200,000       | \$16,600,000        | \$15,928,000    | 100           | 102          | \$53,500       | Completed  |
| West Point            | U.S. Components                           | Yes                      | \$100,000       | \$5,100,000         | \$6,561,387     | 104           | 97           | \$34,500       | Completed  |
| Wythe Co.             | Mid-Atlantic Manufacturing and Hydraulics | Yes                      | \$75,000        | \$6,000,000         | \$6,374,250     | 50            | 47           | \$44,771       | Completed  |
| Greensville Co.       | Quality Culvert                           | Yes                      | \$100,000       | \$6,800,000         |                 | 50            |              |                | Follow-up due 12/8/11  |
| Saltville (Smyth Co.) | Virginia Cobia Farms                      | Yes                      | \$100,000       | \$31,327,000        |                 | 60            |              |                | Follow-up due 12/31/11   |
| Danville              | Swedwood Int'l                            | Yes                      | \$3,000,000     | \$281,100,000       |                 | 740           |              |                | Follow-up underway   |
| Scott Co.             | Holston Medical Group                     | Yes                      | \$150,000       | \$3,000,000         |                 | 40            |              |                | Follow-up underway   |
| Botetourt Co.         | Smorgon Steel                             | Yes                      | \$375,000       | \$24,400,000        |                 | 55            |              |                | Follow-up due 12/23/11   |
| York Co.              | Philip Morris                             | Yes                      | \$320,000       | \$97,000,000        | \$96,507,414    | 180           | 104          | \$52,000       | Partial repayment of \$57,600 received; job threshold not fully met                        |
| Culpeper Co.          | Terremark                                 | Yes                      | \$1,000,000     | \$270,000,000       |                 | 250           |              |                | Follow-up underway   |
| Smyth Co.             | Wellborn Cabinet                          | Yes                      | \$75,000        | \$3,000,000         |                 | 100           |              |                | Full repayment of \$75,000 required; to be repaid over three-year period beginning 6/15/11 |
| Chesapeake            | American Funds                            | Yes                      | \$200,000       | \$12,000,000        |                 | 250           |              |                | Follow-up underway   |
| Harrisonburg          | Ariake                                    | Yes                      | \$50,000        | \$18,000,000        | \$22,900,000    | 25            | 27           | \$34,000       | Completed  |

| Locality                  | Company                    | In Business in Virginia? | Amount Approved | Investment Expected | Investment Made | Jobs Expected | Jobs Created | Average Salary | Notes                               |
|---------------------------|----------------------------|--------------------------|-----------------|---------------------|-----------------|---------------|--------------|----------------|-------------------------------------|
| Bedford City              | Matrixx                    | Yes                      | \$175,000       | \$9,850,000         |                 | 40            |              |                | Extension granted to 2/28/12        |
| Danville                  | Nestle                     | Yes                      | \$75,000        | \$20,000,000        | \$27,000,000    | 50            | 57           | \$53,785       | Completed                           |
| Augusta Co.               | Hershey                    | Yes                      | \$200,000       | \$25,000,000        | \$33,000,000    | 150           | 156          | \$48,340       | Completed                           |
| Charlotte Co.             | Alderman Rail Car Services | Yes                      | \$100,000       | \$3,500,000         |                 | 110           |              |                | Full repayment of \$100,000 pending |
| Smyth Co./ Washington Co. | Gates Corporation          | Yes                      | \$300,000       | \$8,700,000         |                 | 172           |              |                | Extension granted to 6/30/11*       |
| Smyth Co.                 | American Wood Fibers       | Yes                      | \$100,000       | \$9,000,000         | \$17,100,000    | 30            | 33           | \$32,822       | Completed                           |

**Projects Completed**

Partial Repayment

Follow-up Underway

Negotiations Underway to Recoup Funds

Projects Still in 36-month performance period

Extensions Granted

**TOTAL FY 07**

**8**

1 (Philip Morris)

4 (Swedwood, Holston, Terremark, American Funds)

2 (Alderman Rail, Wellborn Cabinet)

3 (Quality Culvert, Virginia Cobia Farms, Smorgon Steel)

3 (Jennmar, Gates, Matrixx)

**21**

Full Repayment

2 City of Newport News for Wolseley (\$1,190,000); City of Danville for Corning (\$150,000)

*\*A tornado destroyed the building at Gates Corporation in April of FY2011; discussions continue about how to proceed as of October 30, 2011.*

## FY 2011 VIP Project Performance

|                            | Amount Awarded | Locality         | Expected New Jobs | Actual Jobs | Saved Jobs | Salary | Expected Investment (in Millions) | Actual Investment in Millions | Total Amount to Pay Out | FY 11 Amount Paid |
|----------------------------|----------------|------------------|-------------------|-------------|------------|--------|-----------------------------------|-------------------------------|-------------------------|-------------------|
| Nylstar/Amfibe             | 450,000        | Henry Co.        | 50                | 66          | 160        | 22,000 | 44                                | 53.2                          | 450,000                 | 90,000            |
| Babcock & Wilcox (BWX)     | 500,000        | Campbell Co.     | 320               | 365         |            | 26,728 | 41.1                              | 41.1                          | 500,000                 | 100,000           |
| Hershey Chocolate of VA    | 425,000        | Stuarts Draft    | 100               | 117         |            | 27,414 | 45                                | 54.8                          | 425,000                 | 85,000            |
| Kraft                      | 300,000        | Frederick Co.    | 75                | 0           |            | 27,040 | 28.8                              | 29                            | 148,950                 | 29,790            |
| Ross Products/ Abbott Labs | 300,000        | Altavista        | 61                | 64          | 72         | 33,696 | 29                                | 30.7                          | 300,000                 | 60,000            |
| Rowe Furniture             | 750,000        | Montgomery Co.   | 458               | 188         | 600        | 23,088 | 28                                | 28                            | 654,830                 | 130,966           |
| Thermo Fisher Scientific   | 350,000        | Frederick Co.    | 50                | 24          | 200        | 38,000 | 25.5                              | 25.5                          | 341,250                 | 68,250            |
| B.I. Chemicals             | 500,000        | Petersburg       | 104               | 104         |            | 56,000 | 52                                | 52                            | 500,000                 | 100,000           |
| Metalsa                    | 300,000        | Botetourt Co.    | 70                | 105         |            | 30,014 | 25                                | 32                            | 300,000                 | 60,000            |
| Sara Lee                   | 500,000        | Suffolk          | 100               | 94          |            | 46,000 | 93                                | 98.4                          | 485,000                 | 97,000            |
| Degussa Goldschmidt        | 300,000        | Hopewell         | 28                | 41          |            | 68,512 | 26.6                              | 26.6                          | 300,000                 | 60,000            |
| HP Hood                    | 500,000        | Frederick Co.    | 65                | 69          |            | 34,320 | 42.8                              | 42.8                          | 500,000                 | 100,000           |
| McKee Foods                | 425,000        | Stuarts Draft    | 229               | 172         |            | 26,624 | 45.3                              | 45.4                          | 371,875                 | 74,375            |
| DuPont                     | 650,000        | Chesterfield Co. | 51                | 51          |            | 53,130 | 146                               | 146                           | 650,000                 | 130,000           |
| Klockner Pentaplast        | 200,000        | Wythe Co.        | 108               | 108         |            | 34,050 | 34                                | 38.4                          | 200,000                 | 40,000            |
| Stihl                      | 700,000        | Virginia Beach   | 200               | 232         | 211        | 35,400 | 60.8                              | 70.8                          | 700,000                 | 140,000           |
| SVC (Gatorade)             | 1,500,000      | Wythe Co.        | 250               | 290         |            | 37,600 | 140                               | 143.5                         | 1,500,000               | 300,000           |
| Mennel Milling             | 250,000        | Roanoke Co.      | 3                 | 4           |            | 26,374 | 30.8                              | 30.8                          | 250,000                 | 50,000            |

The projects listed in this Virginia Investment Partnership (VIP) project performance section received an annual payment during FY 2011 of a grant previously awarded to it. VIP grants are paid two to three fiscal years after a company has demonstrated full performance of its capital investment creation and new jobs creation targets. If a company does not fully perform, a reduced grant may be paid out.

The Kraft, Rowe Furniture, Fisher Diagnostics, McKee Foods, and Sara Lee projects are receiving reduced grant payments due to incomplete performance on their new jobs creation targets. All projects did, however, fully perform on their capital investment creation targets.

## **PART THREE**

### **Rural Activities and Incentive Programs**

The Appropriation Act requires that this report include identification of specific state actions as part of Virginia's business incentive programs to attract private investment and jobs to rural areas of the state and the success of these actions. For the purposes of this report, "urban" is defined as all "urban crescent" PDCs, i.e., PDCs 8, 15, 16, and 23. "Rural" constitutes all other PDCs.<sup>5</sup> Geographic and tabular depictions of the FY 2011 activities of the programs listed below are included in this report.

#### **Governor's Opportunity Fund (GOF)**

Historically, the GOF, administered by VEDP, has provided more grants to rural Virginia than to other parts of the state. In FY 2011, 21 of the 27 (77%) GOF grants were awarded to communities in rural Virginia. In FY 2011, 62% of the GOF funds awarded and 73% of the new jobs announced were in rural Virginia. Eighty percent of the new investment resulting from the use of the GOF incentive was in rural localities. (Numbers based on all projects approved in FY 2011.)

In an effort to assist rural localities in southwestern and southern Virginia, the GOF guidelines related to the local match requirement allow grants from the Tobacco Region Opportunity Fund (TROF) to be used as one-half of the local match. The locality applying for the grant provides the other half of the match in cash or in-kind. For localities with at least twice the statewide average unemployment rate, the local match can be reduced or delayed at the Governor's discretion.

#### **Virginia Investment Partnership (VIP) Grant Fund**

Three of the five (60%) VIP grants provided by the Virginia Investment Partnership program in FY 2011 (\$1.75 million or 53% of the \$3.25 million total) were made to expansions of rural Virginia companies. Programs such as the VIP help encourage existing employers to expand in those rural areas.

#### **Tobacco Region Opportunity Fund (TROF)**

The Tobacco Indemnification and Community Revitalization Commission (TICRC) grants funds to localities in Virginia's tobacco-producing regions (as defined by TICRC) to assist in the creation of new jobs and investment. These grants are used to attract locations or expansions that require incentives greater than those available to any individual locality. TICRC awarded 100% of the grants to rural localities in FY 2011, approving 25 projects for a total amount of \$16,860,000. These 25 projects may announce the creation of up to 1,969 new jobs and capital investments exceeding \$771 million in the Tobacco Region.

#### **Rail Industrial Access Program**

The Virginia Department of Rail and Public Transportation awarded 50% of rail access grants to rural localities in FY 2011, totaling \$900,000. Many rural localities have limited development sites with existing rail access, and this program has been successful in addressing this infrastructure issue for companies considering a location in rural Virginia.

#### **Economic Development Access Road Program**

The Virginia Department of Transportation (VDOT) administers this program and in FY 2011, six of the seven (86%) road access grants went to rural localities, totaling \$3,297,500. Many rural localities also have limited development sites with existing road access, and this program has been successful in addressing this infrastructure issue for companies considering a location in rural Virginia.

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<sup>5</sup> As this document is required to report all incentives by PDC, some MSA's are included in the rural PDC's listed (e.g. Danville, Roanoke, Charlottesville, Bristol, and Lynchburg). To ensure that all rural areas appear, these non-rural areas are included as well.

## FY 2011 Master Incentives Table

| PDC 1        |         |           |        |        |       |     |             |           |         |           |       |         |
|--------------|---------|-----------|--------|--------|-------|-----|-------------|-----------|---------|-----------|-------|---------|
| Company      | CDBG    | EZGeneral | EZJobs | EZReal | EZTax | GOF | Rail Access | Road/TPOF | TROF    | VIP/VEDIG | VJIP  | Total   |
| 1368         | 0       | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 135,000 | 0         | 0     | 135,000 |
| 7384         | 700,000 | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0       | 0         | 0     | 700,000 |
| 7393         | 0       | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0       | 0         | 0     | 0       |
| 7394         | 0       | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0       | 0         | 0     | 0       |
| 7395         | 0       | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0       | 0         | 0     | 0       |
| 7396         | 0       | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0       | 0         | 0     | 0       |
| 7501         | 0       | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0       | 0         | 350   | 350     |
| 7628         | 0       | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0       | 0         | 500   | 500     |
| 7894         | 0       | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0       | 0         | 500   | 500     |
| 8056         | 0       | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0       | 0         | 500   | 500     |
| PDC 1 totals |         |           |        |        |       |     |             |           |         |           |       |         |
|              | 700,000 | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 135,000 | 0         | 1,850 | 836,850 |



| PDC 2        |      |           |        |        |       |     |             |           |      |           |        |        |
|--------------|------|-----------|--------|--------|-------|-----|-------------|-----------|------|-----------|--------|--------|
| Company      | CDBG | EZGeneral | EZJobs | EZReal | EZTax | GOF | Rail Access | Road/TPOF | TROF | VIP/VEDIG | VJIP   | Total  |
| 179          | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 0      |
| 5229         | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 500    | 500    |
| 5307         | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 0      |
| 5308         | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 0      |
| 6427         | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 26,841 | 26,841 |
| 7397         | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 0      |
| 7398         | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 0      |
| 7399         | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 0      |
| 7400         | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 0      |
| 7401         | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 0      |
| 7403         | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 0      |
| 7587         | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 500    | 500    |
| 7591         | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 19,200 | 19,200 |
| 7592         | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 24,000 | 24,000 |
| 7595         | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 500    | 500    |
| 7601         | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 500    | 500    |
| PDC 2 totals |      |           |        |        |       |     |             |           |      |           |        |        |
|              | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 72,041 | 72,041 |

PDC 3

| Company      | CDBG | EZGeneral | EZJobs  | EZReal  | EZTax | GOF | Rail Access | Road/TPOF | TROF      | VIP/VEDIG | VJIP    | Total     |
|--------------|------|-----------|---------|---------|-------|-----|-------------|-----------|-----------|-----------|---------|-----------|
| 3940         | 0    | 0         | 0       | 0       | 0     | 0   | 0           | 0         | 0         | 0         | 101,356 | 101,356   |
| 4187         | 0    | 0         | 0       | 0       | 0     | 0   | 0           | 0         | 0         | 0         | 10,015  | 10,015    |
| 4214         | 0    | 0         | 0       | 0       | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 0         |
| 4219         | 0    | 0         | 0       | 0       | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 0         |
| 4569         | 0    | 0         | 0       | 0       | 0     | 0   | 0           | 0         | 0         | 0         | 116,404 | 116,404   |
| 4978         | 0    | 0         | 226,432 | 0       | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 226,432   |
| 6071         | 0    | 0         | 0       | 0       | 0     | 0   | 0           | 0         | 3,400,000 | 0         | 0       | 3,400,000 |
| 6118         | 0    | 0         | 0       | 0       | 0     | 0   | 0           | 0         | 0         | 0         | 13,904  | 13,904    |
| 6431         | 0    | 0         | 0       | 0       | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 0         |
| 6437         | 0    | 0         | 0       | 0       | 0     | 0   | 0           | 0         | 0         | 0         | 9,003   | 9,003     |
| 6962         | 0    | 0         | 0       | 30,319  | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 30,319    |
| 7452         | 0    | 0         | 0       | 0       | 0     | 0   | 0           | 0         | 100,000   | 0         | 0       | 100,000   |
| 7453         | 0    | 0         | 0       | 0       | 0     | 0   | 0           | 0         | 235,000   | 0         | 0       | 235,000   |
| 7454         | 0    | 0         | 0       | 0       | 0     | 0   | 0           | 0         | 75,000    | 0         | 0       | 75,000    |
| 7582         | 0    | 0         | 0       | 0       | 0     | 0   | 0           | 0         | 0         | 0         | 16,110  | 16,110    |
| 7665         | 0    | 0         | 0       | 0       | 0     | 0   | 0           | 0         | 0         | 0         | 500     | 500       |
| 7753         | 0    | 0         | 0       | 0       | 0     | 0   | 0           | 0         | 0         | 0         | 233,310 | 233,310   |
| 7868         | 0    | 0         | 0       | 0       | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 0         |
| 7990         | 0    | 0         | 0       | 0       | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 0         |
| 8061         | 0    | 0         | 0       | 0       | 0     | 0   | 0           | 0         | 0         | 0         | 75,000  | 75,000    |
| 8077         | 0    | 0         | 0       | 0       | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 0         |
| 8313         | 0    | 0         | 0       | 12,027  | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 12,027    |
| 8314         | 0    | 0         | 0       | 100,000 | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 100,000   |
| 8316         | 0    | 0         | 66,192  | 0       | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 66,192    |
| PDC 3 totals |      |           |         |         |       |     |             |           |           |           |         |           |
|              | 0    | 0         | 292,624 | 142,346 | 0     | 0   | 0           | 0         | 3,810,000 | 0         | 575,601 | 4,820,572 |

PDC 4

| Company      | CDBG | EZGeneral | EZJobs | EZReal | EZTax | GOF     | Rail Access | Road/TPOF | TROF | VIP/VEDIG | VJIP    | Total     |
|--------------|------|-----------|--------|--------|-------|---------|-------------|-----------|------|-----------|---------|-----------|
| 4250         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0         |
| 4545         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 250     | 250       |
| 4582         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0         |
| 4589         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0         |
| 5319         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0         |
| 6079         | 0    | 0         | 0      | 0      | 0     | 350,000 | 0           | 0         | 0    | 0         | 0       | 350,000   |
| 6438         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0         |
| 7414         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 562,500   | 0    | 0         | 0       | 562,500   |
| 7536         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 4,299   | 4,299     |
| 7540         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 3,604   | 3,604     |
| 7574         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0         |
| 7606         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 16,040  | 16,040    |
| 7747         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0         |
| 7767         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0         |
| 7781         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 12,070  | 12,070    |
| 7888         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 6,490   | 6,490     |
| 7958         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 44,831  | 44,831    |
| 7970         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0         |
| 7978         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0         |
| 8009         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0         |
| 8034         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0         |
| 8068         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0         |
| 8081         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 60,509  | 60,509    |
| 8097         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0         |
| PDC 4 totals |      |           |        |        |       |         |             |           |      |           |         |           |
|              | 0    | 0         | 0      | 0      | 0     | 350,000 | 0           | 562,500   | 0    | 0         | 148,093 | 1,060,593 |

PDC 5

| Company | CDBG | EZGeneral | EZJobs | EZReal  | EZTax | GOF | Rail Access | Road/TPOF | TROF    | VIP/VEDIG | VJIP   | Total     |
|---------|------|-----------|--------|---------|-------|-----|-------------|-----------|---------|-----------|--------|-----------|
| 1293    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 0         |
| 1318    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 0         |
| 1528    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 0         |
| 1889    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 1,275  | 1,275     |
| 1906    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 100,000 | 0         | 0      | 100,000   |
| 3794    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 0         |
| 4608    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 0         |
| 5324    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 0         |
| 5327    | 0    | 0         | 57,792 | 45,259  | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 103,051   |
| 5329    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 5,000  | 5,000     |
| 5334    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 0         |
| 5956    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 17,661 | 17,661    |
| 6446    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 0         |
| 6448    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 1,710  | 1,710     |
| 6457    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 0         |
| 6848    | 0    | 0         | 31,430 | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 31,430    |
| 7050    | 0    | 0         | 4,824  | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 4,824     |
| 7053    | 0    | 0         | 0      | 76,475  | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 76,475    |
| 7381    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 150,000 | 0         | 0      | 150,000   |
| 7420    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 1,000,000 | 0      | 1,000,000 |
| 7490    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 94,164 | 94,164    |
| 7491    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 19,500 | 19,500    |
| 7557    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 0         |
| 7622    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 0         |
| 7809    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 15,000 | 15,000    |
| 7820    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 5,773  | 5,773     |
| 8067    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 0         |
| 8085    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 0         |
| 8296    | 0    | 0         | 0      | 138,237 | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 138,237   |
| 8297    | 0    | 0         | 0      | 25,291  | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 25,291    |
| 8298    | 0    | 0         | 0      | 100,000 | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 100,000   |
| 8299    | 0    | 0         | 0      | 87,648  | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 87,648    |
| 8300    | 0    | 0         | 0      | 71,916  | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 71,916    |

|              |   |   |        |         |   |         |   |   |         |           |         |   |           |
|--------------|---|---|--------|---------|---|---------|---|---|---------|-----------|---------|---|-----------|
| 8301         | 0 | 0 | 0      | 32,287  | 0 | 0       | 0 | 0 | 0       | 0         | 0       | 0 | 32,287    |
| 8305         | 0 | 0 | 0      | 78,975  | 0 | 0       | 0 | 0 | 0       | 0         | 0       | 0 | 78,975    |
| 8355         | 0 | 0 | 0      | 0       | 0 | 200,000 | 0 | 0 | 0       | 0         | 0       | 0 | 200,000   |
| 8356         | 0 | 0 | 0      | 0       | 0 | 150,000 | 0 | 0 | 0       | 0         | 0       | 0 | 150,000   |
| PDC 5 totals |   |   |        |         |   |         |   |   |         |           |         |   |           |
|              | 0 | 0 | 94,046 | 656,089 | 0 | 350,000 | 0 | 0 | 250,000 | 1,000,000 | 160,083 |   | 2,510,218 |

PDC 6

| Company | CDBG    | EZGeneral | EZJobs | EZReal | EZTax | GOF     | Rail Access | Road/TPOF | TROF | VIP/VEDIG | VJIP   | Total   |
|---------|---------|-----------|--------|--------|-------|---------|-------------|-----------|------|-----------|--------|---------|
| 1796    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 21,700 | 21,700  |
| 1956    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0       |
| 3768    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0       |
| 4131    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 22,455 | 22,455  |
| 4133    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 2,100  | 2,100   |
| 4261    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0       |
| 4533    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0       |
| 4616    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 7,000  | 7,000   |
| 4620    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0       |
| 4626    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0       |
| 4629    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0       |
| 4635    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0       |
| 5339    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 19,213 | 19,213  |
| 5340    | 0       | 0         | 0      | 0      | 0     | 150,000 | 0           | 0         | 0    | 0         | 0      | 150,000 |
| 5351    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0       |
| 5353    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0       |
| 5369    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0       |
| 5370    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0       |
| 5373    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0       |
| 5586    | 0       | 0         | 36,306 | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 36,306  |
| 6479    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 11,043 | 11,043  |
| 6492    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0       |
| 6514    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 500    | 500     |
| 6532    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0       |
| 7379    | 770,000 | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 770,000 |
| 7507    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0       |
| 7538    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0       |
| 7542    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0       |
| 7543    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0       |
| 7550    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0       |
| 7551    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0       |
| 7552    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0       |
| 7553    | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0       |

|      |   |   |   |   |   |   |   |   |   |   |         |         |
|------|---|---|---|---|---|---|---|---|---|---|---------|---------|
| 7554 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7555 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7565 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7567 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7568 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7569 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7578 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7610 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7611 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7616 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 135,451 | 135,451 |
| 7648 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7661 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7769 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7775 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7776 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7782 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7783 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7784 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7785 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7786 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7787 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7788 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7789 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7814 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7829 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7858 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 44,415  | 44,415  |
| 7861 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7862 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7863 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7866 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7867 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7879 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3,250   | 3,250   |
| 7890 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7891 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7899 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 13,184  | 13,184  |
| 7915 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |

|      |   |   |   |   |   |   |   |   |   |   |         |         |
|------|---|---|---|---|---|---|---|---|---|---|---------|---------|
| 7916 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7917 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7918 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7919 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7941 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7942 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7943 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7945 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 24,728  | 24,728  |
| 7947 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7948 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7949 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7950 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7951 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7952 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7953 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7954 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 43,200  | 43,200  |
| 7965 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7,700   | 7,700   |
| 7986 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4,000   | 4,000   |
| 7987 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5,000   | 5,000   |
| 8004 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 8005 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 8007 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 8008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 8040 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 132,835 | 132,835 |
| 8042 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 8051 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 8072 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 8073 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 8074 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 8075 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 8076 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 8088 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 8089 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 8090 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 8091 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 8092 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |



|              |         |   |        |         |   |         |   |   |   |   |   |         |           |
|--------------|---------|---|--------|---------|---|---------|---|---|---|---|---|---------|-----------|
| 8093         | 0       | 0 | 0      | 0       | 0 | 0       | 0 | 0 | 0 | 0 | 0 | 0       | 0         |
| 8311         | 0       | 0 | 24,380 | 0       | 0 | 0       | 0 | 0 | 0 | 0 | 0 | 0       | 24,380    |
| 8312         | 0       | 0 | 0      | 200,000 | 0 | 0       | 0 | 0 | 0 | 0 | 0 | 0       | 200,000   |
| PDC 6 totals |         |   |        |         |   |         |   |   |   |   |   |         |           |
|              | 770,000 | 0 | 60,686 | 200,000 | 0 | 150,000 | 0 | 0 | 0 | 0 | 0 | 497,774 | 1,678,460 |

PDC 7

| Company      | CDBG | EZGeneral | EZJobs | EZReal | EZTax | GOF     | Rail Access | Road/TPOF | TROF | VIP/VEDIG | VJIP    | Total     |
|--------------|------|-----------|--------|--------|-------|---------|-------------|-----------|------|-----------|---------|-----------|
| 2503         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 30,030  | 30,030    |
| 4134         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0         |
| 4136         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0         |
| 4263         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 39,156  | 39,156    |
| 5379         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0         |
| 6534         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0         |
| 6535         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 137,289 | 137,289   |
| 6537         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 114,164 | 114,164   |
| 6538         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 16,593  | 16,593    |
| 6541         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0         |
| 7407         | 0    | 0         | 0      | 0      | 0     | 0       | 450,000     | 0         | 0    | 0         | 0       | 450,000   |
| 7410         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 650,000   | 0    | 0         | 0       | 650,000   |
| 7411         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 650,000   | 0    | 0         | 0       | 650,000   |
| 7416         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 500,000   | 0       | 500,000   |
| 7528         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0         |
| 7529         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0         |
| 7530         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0         |
| 7626         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 57,529  | 57,529    |
| 7667         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0         |
| 7739         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 97,591  | 97,591    |
| 7793         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 20,958  | 20,958    |
| 7833         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0         |
| 7933         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 222,274 | 222,274   |
| 7992         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0         |
| 8024         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0         |
| 8050         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 54,000  | 54,000    |
| 8340         | 0    | 0         | 0      | 0      | 0     | 300,000 | 0           | 0         | 0    | 0         | 0       | 300,000   |
| PDC 7 totals | 0    | 0         | 0      | 0      | 0     | 300,000 | 450,000     | 1,300,000 | 0    | 500,000   | 789,583 | 3,339,583 |

PDC 8

| Company | CDBG | EZGeneral | EZJobs | EZReal | EZTax | GOF       | Rail Access | Road/TPOF | TROF | VIP/VEDIG  | VJIP   | Total      |
|---------|------|-----------|--------|--------|-------|-----------|-------------|-----------|------|------------|--------|------------|
| 1937    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 0      | 0          |
| 2538    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 0      | 0          |
| 3741    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 0      | 0          |
| 3934    | 0    | 0         | 0      | 0      | 0     | 500,000   | 0           | 0         | 0    | 1,000,000  | 0      | 1,500,000  |
| 4530    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 0      | 0          |
| 4534    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 0      | 0          |
| 4658    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 4,967  | 4,967      |
| 4662    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 0      | 0          |
| 4680    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 0      | 0          |
| 4684    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 0      | 0          |
| 5308    | 0    | 0         | 0      | 0      | 0     | 3,000,000 | 0           | 0         | 0    | 10,000,000 | 0      | 13,000,000 |
| 5387    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 0      | 0          |
| 5389    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 0      | 0          |
| 5391    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 0      | 0          |
| 5392    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 0      | 0          |
| 5394    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 0      | 0          |
| 5396    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 0      | 0          |
| 5397    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 0      | 0          |
| 5398    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 0      | 0          |
| 5399    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 27,445 | 27,445     |
| 5404    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 7,489  | 7,489      |
| 5405    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 0      | 0          |
| 5411    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 0      | 0          |
| 5413    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 0      | 0          |
| 5414    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 0      | 0          |
| 5421    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 0      | 0          |
| 6543    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 0      | 0          |
| 6544    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 0      | 0          |
| 6550    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 0      | 0          |
| 6551    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 5,760  | 5,760      |
| 6555    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 0      | 0          |
| 6560    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 0      | 0          |
| 6561    | 0    | 0         | 0      | 0      | 0     | 0         | 0           | 0         | 0    | 0          | 0      | 0          |

|      |   |   |   |   |   |   |   |   |   |   |         |         |
|------|---|---|---|---|---|---|---|---|---|---|---------|---------|
| 6566 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,388   | 2,388   |
| 6567 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 6568 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,904   | 2,904   |
| 6569 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 9,007   | 9,007   |
| 6572 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 6573 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 6574 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 6581 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 6583 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,856   | 2,856   |
| 6584 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 6586 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 6587 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7,140   | 7,140   |
| 6591 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4,124   | 4,124   |
| 6592 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10,508  | 10,508  |
| 6597 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3,417   | 3,417   |
| 7480 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 20,387  | 20,387  |
| 7481 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7488 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 9,180   | 9,180   |
| 7494 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 28,284  | 28,284  |
| 7500 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 16,155  | 16,155  |
| 7502 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4,366   | 4,366   |
| 7510 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7513 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 15,828  | 15,828  |
| 7521 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 11,917  | 11,917  |
| 7534 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7537 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7539 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7545 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 11,486  | 11,486  |
| 7546 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4,056   | 4,056   |
| 7547 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3,694   | 3,694   |
| 7556 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7560 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7561 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 133,250 | 133,250 |
| 7572 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7584 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7588 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |

|      |   |   |   |   |   |   |   |   |   |   |        |        |   |
|------|---|---|---|---|---|---|---|---|---|---|--------|--------|---|
| 7594 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 0      | 0 |
| 7596 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 0      | 0 |
| 7597 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 0      | 0 |
| 7598 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 0      | 0 |
| 7600 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7,047  | 7,047  |   |
| 7619 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 0      |   |
| 7620 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,600  | 2,600  |   |
| 7621 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 0      |   |
| 7623 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7,702  | 7,702  |   |
| 7632 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,448  | 2,448  |   |
| 7634 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10,900 | 10,900 |   |
| 7635 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 0      |   |
| 7636 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 0      |   |
| 7637 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5,513  | 5,513  |   |
| 7639 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 0      |   |
| 7640 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4,917  | 4,917  |   |
| 7645 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 32,762 | 32,762 |   |
| 7646 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 11,803 | 11,803 |   |
| 7651 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5,158  | 5,158  |   |
| 7728 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 0      |   |
| 7731 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 0      |   |
| 7732 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 0      |   |
| 7733 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 11,882 | 11,882 |   |
| 7737 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 0      |   |
| 7750 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 0      |   |
| 7756 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 0      |   |
| 7762 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 0      |   |
| 7780 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 71,872 | 71,872 |   |
| 7796 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 46,828 | 46,828 |   |
| 7798 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5,769  | 5,769  |   |
| 7800 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 0      |   |
| 7801 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 0      |   |
| 7805 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 0      |   |
| 7807 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 0      |   |
| 7815 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 0      |   |
| 7819 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 39,504 | 39,504 |   |

|      |   |   |   |   |   |   |   |   |   |   |         |         |
|------|---|---|---|---|---|---|---|---|---|---|---------|---------|
| 7821 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7824 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7827 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 13,335  | 13,335  |
| 7831 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7835 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 8,152   | 8,152   |
| 7836 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 198,017 | 198,017 |
| 7844 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7852 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 15,069  | 15,069  |
| 7853 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 20,003  | 20,003  |
| 7855 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7869 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7872 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7881 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7886 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7889 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7898 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7903 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4,300   | 4,300   |
| 7906 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 16,083  | 16,083  |
| 7907 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 12,100  | 12,100  |
| 7909 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 25,950  | 25,950  |
| 7910 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7912 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7923 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7927 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7928 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7930 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7931 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7938 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7940 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7974 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4,830   | 4,830   |
| 7983 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7997 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 17,902  | 17,902  |
| 7999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4,425   | 4,425   |
| 8001 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4,414   | 4,414   |
| 8002 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7,975   | 7,975   |
| 8013 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |

|              |   |   |   |   |   |           |   |   |   |   |            |           |            |
|--------------|---|---|---|---|---|-----------|---|---|---|---|------------|-----------|------------|
| 8019         | 0 | 0 | 0 | 0 | 0 | 0         | 0 | 0 | 0 | 0 | 0          | 6,000     | 6,000      |
| 8020         | 0 | 0 | 0 | 0 | 0 | 0         | 0 | 0 | 0 | 0 | 0          | 10,236    | 10,236     |
| 8031         | 0 | 0 | 0 | 0 | 0 | 0         | 0 | 0 | 0 | 0 | 0          | 0         | 0          |
| 8036         | 0 | 0 | 0 | 0 | 0 | 0         | 0 | 0 | 0 | 0 | 0          | 16,823    | 16,823     |
| 8045         | 0 | 0 | 0 | 0 | 0 | 0         | 0 | 0 | 0 | 0 | 0          | 0         | 0          |
| 8046         | 0 | 0 | 0 | 0 | 0 | 0         | 0 | 0 | 0 | 0 | 0          | 12,747    | 12,747     |
| 8047         | 0 | 0 | 0 | 0 | 0 | 0         | 0 | 0 | 0 | 0 | 0          | 0         | 0          |
| 8048         | 0 | 0 | 0 | 0 | 0 | 0         | 0 | 0 | 0 | 0 | 0          | 7,840     | 7,840      |
| 8058         | 0 | 0 | 0 | 0 | 0 | 0         | 0 | 0 | 0 | 0 | 0          | 8,544     | 8,544      |
| 8063         | 0 | 0 | 0 | 0 | 0 | 0         | 0 | 0 | 0 | 0 | 0          | 0         | 0          |
| 8064         | 0 | 0 | 0 | 0 | 0 | 0         | 0 | 0 | 0 | 0 | 0          | 10,062    | 10,062     |
| 8066         | 0 | 0 | 0 | 0 | 0 | 0         | 0 | 0 | 0 | 0 | 0          | 0         | 0          |
| 8103         | 0 | 0 | 0 | 0 | 0 | 0         | 0 | 0 | 0 | 0 | 0          | 0         | 0          |
| 8344         | 0 | 0 | 0 | 0 | 0 | 84,000    | 0 | 0 | 0 | 0 | 0          | 0         | 84,000     |
| 8365         | 0 | 0 | 0 | 0 | 0 | 100,000   | 0 | 0 | 0 | 0 | 0          | 0         | 100,000    |
| PDC 8 totals | 0 | 0 | 0 | 0 | 0 | 3,684,000 | 0 | 0 | 0 | 0 | 11,000,000 | 1,038,118 | 15,722,118 |

| PDC 9        |      |           |        |        |       |         |             |           |      |           |         |         |
|--------------|------|-----------|--------|--------|-------|---------|-------------|-----------|------|-----------|---------|---------|
| Company      | CDBG | EZGeneral | EZJobs | EZReal | EZTax | GOF     | Rail Access | Road/TPOF | TROF | VIP/VEDIG | VJIP    | Total   |
| 6074         | 0    | 0         | 0      | 0      | 0     | 75,000  | 0           | 0         | 0    | 0         | 0       | 75,000  |
| 6598         | 0    | 0         | 0      | 0      | 0     | 150,000 | 0           | 0         | 0    | 0         | 0       | 150,000 |
| 7758         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0       |
| 7766         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 3,600   | 3,600   |
| 7975         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0       |
| 7989         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 32,400  | 32,400  |
| 8015         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 58,950  | 58,950  |
| 8044         | 0    | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 30,419  | 30,419  |
| 8242         | 0    | 0         | 0      | 41,170 | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 41,170  |
| PDC 9 totals |      |           |        |        |       |         |             |           |      |           |         |         |
|              | 0    | 0         | 0      | 41,170 | 0     | 225,000 | 0           | 0         | 0    | 0         | 125,369 | 391,539 |



PDC 10

| Company       | CDBG    | EZGeneral | EZJobs | EZReal | EZTax | GOF     | Rail Access | Road/TPOF | TROF | VIP/VEDIG | VJIP   | Total     |
|---------------|---------|-----------|--------|--------|-------|---------|-------------|-----------|------|-----------|--------|-----------|
| 4692          | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 8,387  | 8,387     |
| 5294          | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 4,886  | 4,886     |
| 5428          | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 1,830  | 1,830     |
| 5431          | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0         |
| 5432          | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0         |
| 6602          | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0         |
| 6608          | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 5,215  | 5,215     |
| 7383          | 200,000 | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 200,000   |
| 7408          | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 650,000   | 0    | 0         | 0      | 650,000   |
| 7511          | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0         |
| 7549          | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0         |
| 7589          | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 22,500 | 22,500    |
| 7630          | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0         |
| 7774          | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0         |
| 7830          | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 15,040 | 15,040    |
| 7880          | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0         |
| 7882          | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0         |
| 7885          | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 9,000  | 9,000     |
| 7896          | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 13,000 | 13,000    |
| 7944          | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0         |
| 7959          | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0         |
| 7960          | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0         |
| 8010          | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0         |
| 8011          | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0         |
| 8038          | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 4,200  | 4,200     |
| 8062          | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 3,750  | 3,750     |
| 8083          | 0       | 0         | 0      | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0      | 0         |
| 8354          | 0       | 0         | 0      | 0      | 0     | 100,000 | 0           | 0         | 0    | 0         | 0      | 100,000   |
| 8363          | 0       | 0         | 0      | 0      | 0     | 200,000 | 0           | 0         | 0    | 0         | 0      | 200,000   |
| PDC 10 totals |         |           |        |        |       |         |             |           |      |           |        |           |
|               | 200,000 | 0         | 0      | 0      | 0     | 300,000 | 0           | 650,000   | 0    | 0         | 87,808 | 1,237,808 |

PDC 11

| Company | CDBG | EZGeneral | EZJobs | EZReal  | EZTax | GOF | Rail Access | Road/TPOF | TROF    | VIP/VEDIG | VJIP   | Total   |
|---------|------|-----------|--------|---------|-------|-----|-------------|-----------|---------|-----------|--------|---------|
| 1283    | 0    | 0         | 29,131 | 42,344  | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 71,475  |
| 1805    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 100,000 | 0         | 45,000 | 145,000 |
| 2209    | 0    | 3,649     | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 3,649   |
| 2673    | 0    | 7,940     | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 7,940   |
| 3475    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 0       |
| 3477    | 0    | 17,365    | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 17,365  |
| 3818    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 0       |
| 3968    | 0    | 1,145     | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 1,145   |
| 4148    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 0       |
| 4291    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 6,400  | 6,400   |
| 4916    | 0    | 31,247    | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 31,247  |
| 5436    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 0       |
| 6015    | 0    | 2,107     | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 2,107   |
| 6609    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 0       |
| 6610    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 6,000  | 6,000   |
| 6615    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 0       |
| 6616    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 6,000  | 6,000   |
| 6618    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 0       |
| 6791    | 0    | 193,582   | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 193,582 |
| 7457    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 200,000 | 0         | 0      | 200,000 |
| 7477    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 18,189 | 18,189  |
| 7482    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 0       |
| 7493    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 0       |
| 7524    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 30,000 | 30,000  |
| 7746    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 0       |
| 7760    | 0    | 0         | 0      | 200,000 | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 200,000 |
| 7768    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 0       |
| 7770    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 0       |
| 7925    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 0       |
| 8037    | 0    | 0         | 0      | 0       | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 0       |
| 8188    | 0    | 0         | 0      | 100,000 | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 100,000 |
| 8189    | 0    | 0         | 0      | 8,852   | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 8,852   |
| 8191    | 0    | 0         | 0      | 100,000 | 0     | 0   | 0           | 0         | 0       | 0         | 0      | 100,000 |

|               |   |         |        |           |   |         |   |   |         |   |         |           |
|---------------|---|---------|--------|-----------|---|---------|---|---|---------|---|---------|-----------|
| 8192          | 0 | 0       | 0      | 54,749    | 0 | 0       | 0 | 0 | 0       | 0 | 0       | 54,749    |
| 8193          | 0 | 0       | 0      | 100,000   | 0 | 0       | 0 | 0 | 0       | 0 | 0       | 100,000   |
| 8194          | 0 | 0       | 0      | 300,000   | 0 | 0       | 0 | 0 | 0       | 0 | 0       | 300,000   |
| 8197          | 0 | 0       | 0      | 37,551    | 0 | 0       | 0 | 0 | 0       | 0 | 0       | 37,551    |
| 8198          | 0 | 0       | 0      | 100,000   | 0 | 0       | 0 | 0 | 0       | 0 | 0       | 100,000   |
| 8199          | 0 | 0       | 0      | 76,814    | 0 | 0       | 0 | 0 | 0       | 0 | 0       | 76,814    |
| 8200          | 0 | 0       | 0      | 79,591    | 0 | 0       | 0 | 0 | 0       | 0 | 0       | 79,591    |
| 8342          | 0 | 0       | 0      | 0         | 0 | 250,000 | 0 | 0 | 0       | 0 | 0       | 250,000   |
| 8353          | 0 | 0       | 0      | 0         | 0 | 100,000 | 0 | 0 | 0       | 0 | 0       | 100,000   |
| PDC 11 totals |   |         |        |           |   |         |   |   |         |   |         |           |
|               | 0 | 257,035 | 29,131 | 1,199,901 | 0 | 350,000 | 0 | 0 | 300,000 | 0 | 111,589 | 2,247,657 |

PDC 12

| Company | CDBG    | EZGeneral | EZJobs  | EZReal | EZTax | GOF | Rail Access | Road/TPOF | TROF      | VIP/VEDIG | VJIP    | Total     |
|---------|---------|-----------|---------|--------|-------|-----|-------------|-----------|-----------|-----------|---------|-----------|
| 238     | 0       | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 175,000   | 0         | 0       | 175,000   |
| 1289    | 0       | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 0         |
| 2691    | 0       | 2,884     | 0       | 0      | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 2,884     |
| 2751    | 0       | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 380,000   | 0         | 0       | 380,000   |
| 3473    | 0       | 7,022     | 0       | 0      | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 7,022     |
| 3506    | 0       | 37,234    | 0       | 0      | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 37,234    |
| 3720    | 0       | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 0         | 0         | 5,515   | 5,515     |
| 4153    | 0       | 0         | 2,280   | 0      | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 2,280     |
| 4712    | 0       | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 0         |
| 4716    | 0       | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 0         | 0         | 106,807 | 106,807   |
| 4723    | 0       | 0         | 189,474 | 0      | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 189,474   |
| 4963    | 0       | 0         | 25,956  | 0      | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 25,956    |
| 5131    | 0       | 33,221    | 44,643  | 0      | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 77,864    |
| 5597    | 0       | 274,726   | 0       | 0      | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 274,726   |
| 5767    | 0       | 0         | 0       | 42,314 | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 42,314    |
| 6126    | 0       | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 0         | 0         | 4,258   | 4,258     |
| 6624    | 0       | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 0         | 0         | 4,905   | 4,905     |
| 6625    | 0       | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 0         | 0         | 26,664  | 26,664    |
| 6628    | 0       | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 0         |
| 6852    | 0       | 0         | 12,700  | 0      | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 12,700    |
| 6856    | 0       | 0         | 26,077  | 0      | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 26,077    |
| 7381    | 220,841 | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 220,841   |
| 7460    | 0       | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 75,000    | 0         | 11,270  | 86,270    |
| 7461    | 0       | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 2,175,000 | 0         | 0       | 2,175,000 |
| 7462    | 0       | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 1,500,000 | 0         | 0       | 1,500,000 |
| 7463    | 0       | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 205,000   | 0         | 0       | 205,000   |
| 7464    | 0       | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 450,000   | 0         | 0       | 450,000   |
| 7466    | 0       | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 80,000    | 0         | 0       | 80,000    |
| 7467    | 0       | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 1,600,000 | 0         | 0       | 1,600,000 |
| 7735    | 0       | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 0         | 0         | 61,480  | 61,480    |
| 7761    | 0       | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 0         |
| 7795    | 0       | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 0         |
| 7826    | 0       | 0         | 0       | 53,167 | 0     | 0   | 0           | 0         | 0         | 0         | 0       | 53,167    |

|               |         |         |         |         |   |           |   |   |           |   |         |            |
|---------------|---------|---------|---------|---------|---|-----------|---|---|-----------|---|---------|------------|
| 7893          | 0       | 0       | 0       | 20,918  | 0 | 0         | 0 | 0 | 0         | 0 | 106,500 | 127,418    |
| 7904          | 0       | 0       | 0       | 0       | 0 | 0         | 0 | 0 | 0         | 0 | 0       | 0          |
| 8057          | 0       | 0       | 0       | 0       | 0 | 100,000   | 0 | 0 | 0         | 0 | 13,375  | 113,375    |
| 8069          | 0       | 0       | 0       | 0       | 0 | 0         | 0 | 0 | 0         | 0 | 0       | 0          |
| 8132          | 0       | 0       | 45,595  | 0       | 0 | 0         | 0 | 0 | 0         | 0 | 0       | 45,595     |
| 8133          | 0       | 0       | 14,392  | 100,000 | 0 | 0         | 0 | 0 | 0         | 0 | 0       | 114,392    |
| 8135          | 0       | 0       | 0       | 55,480  | 0 | 0         | 0 | 0 | 0         | 0 | 0       | 55,480     |
| 8136          | 0       | 0       | 0       | 4,721   | 0 | 0         | 0 | 0 | 0         | 0 | 0       | 4,721      |
| 8175          | 0       | 165,863 | 0       | 0       | 0 | 0         | 0 | 0 | 0         | 0 | 0       | 165,863    |
| 8201          | 0       | 0       | 0       | 77,135  | 0 | 0         | 0 | 0 | 0         | 0 | 0       | 77,135     |
| 8203          | 0       | 0       | 0       | 93,381  | 0 | 0         | 0 | 0 | 0         | 0 | 0       | 93,381     |
| 8243          | 0       | 0       | 0       | 200,000 | 0 | 0         | 0 | 0 | 0         | 0 | 0       | 200,000    |
| 8307          | 0       | 0       | 0       | 66,987  | 0 | 0         | 0 | 0 | 0         | 0 | 0       | 66,987     |
| 8308          | 0       | 0       | 0       | 100,000 | 0 | 0         | 0 | 0 | 0         | 0 | 0       | 100,000    |
| 8348          | 0       | 0       | 0       | 0       | 0 | 135,000   | 0 | 0 | 0         | 0 | 0       | 135,000    |
| 8357          | 0       | 0       | 0       | 0       | 0 | 500,000   | 0 | 0 | 0         | 0 | 0       | 500,000    |
| 8360          | 0       | 0       | 0       | 0       | 0 | 1,000,000 | 0 | 0 | 0         | 0 | 0       | 1,000,000  |
| PDC 12 totals |         |         |         |         |   |           |   |   |           |   |         |            |
|               | 220,841 | 520,951 | 361,117 | 814,103 | 0 | 1,735,000 | 0 | 0 | 6,640,000 | 0 | 340,775 | 10,632,788 |

PDC 13

| Company       | CDBG    | EZGeneral | EZJobs  | EZReal  | EZTax | GOF       | Rail Access | Road/TPOF | TROF      | VIP/VEDIG | VJIP    | Total     |
|---------------|---------|-----------|---------|---------|-------|-----------|-------------|-----------|-----------|-----------|---------|-----------|
| 1950          | 0       | 0         | 0       | 0       | 0     | 0         | 0           | 0         | 0         | 0         | 0       | 0         |
| 4944          | 0       | 0         | 0       | 0       | 0     | 0         | 0           | 0         | 0         | 0         | 11,953  | 11,953    |
| 5457          | 0       | 0         | 0       | 0       | 0     | 0         | 0           | 0         | 0         | 0         | 601     | 601       |
| 5552          | 0       | 0         | 66,953  | 0       | 0     | 0         | 0           | 0         | 0         | 0         | 0       | 66,953    |
| 5792          | 0       | 0         | 0       | 0       | 0     | 0         | 0           | 0         | 0         | 0         | 47,829  | 47,829    |
| 6849          | 0       | 0         | 19,631  | 0       | 0     | 0         | 0           | 0         | 0         | 0         | 0       | 19,631    |
| 7382          | 200,000 | 0         | 0       | 0       | 0     | 0         | 0           | 0         | 0         | 0         | 0       | 200,000   |
| 7468          | 0       | 0         | 0       | 0       | 0     | 0         | 0           | 0         | 50,000    | 0         | 0       | 50,000    |
| 7469          | 0       | 0         | 0       | 0       | 0     | 0         | 0           | 0         | 390,000   | 0         | 0       | 390,000   |
| 7470          | 0       | 0         | 0       | 0       | 0     | 0         | 0           | 0         | 4,800,000 | 0         | 0       | 4,800,000 |
| 7471          | 0       | 0         | 0       | 0       | 0     | 0         | 0           | 0         | 150,000   | 0         | 0       | 150,000   |
| 7981          | 0       | 0         | 0       | 0       | 0     | 0         | 0           | 0         | 0         | 0         | 43,409  | 43,409    |
| 7982          | 0       | 0         | 0       | 0       | 0     | 0         | 0           | 0         | 0         | 0         | 0       | 0         |
| 8146          | 0       | 0         | 15,472  | 0       | 0     | 0         | 0           | 0         | 0         | 0         | 0       | 15,472    |
| 8147          | 0       | 0         | 0       | 200,000 | 0     | 0         | 0           | 0         | 0         | 0         | 0       | 200,000   |
| 8343          | 0       | 0         | 0       | 0       | 0     | 150,000   | 0           | 0         | 0         | 0         | 0       | 150,000   |
| 8351          | 0       | 0         | 0       | 0       | 0     | 2,100,000 | 0           | 0         | 0         | 0         | 0       | 2,100,000 |
| 8362          | 0       | 0         | 0       | 0       | 0     | 100,000   | 0           | 0         | 0         | 0         | 0       | 100,000   |
| 8364          | 0       | 0         | 0       | 0       | 0     | 200,000   | 0           | 0         | 0         | 0         | 0       | 200,000   |
| PDC 13 totals |         |           |         |         |       |           |             |           |           |           |         |           |
|               | 200,000 | 0         | 102,056 | 200,000 | 0     | 2,550,000 | 0           | 0         | 5,390,000 | 0         | 103,791 | 8,545,847 |

| PDC 14        |         |           |        |         |       |         |             |           |        |           |        |           |
|---------------|---------|-----------|--------|---------|-------|---------|-------------|-----------|--------|-----------|--------|-----------|
| Company       | CDBG    | EZGeneral | EZJobs | EZReal  | EZTax | GOF     | Rail Access | Road/TPOF | TROF   | VIP/VEDIG | VJIP   | Total     |
| 2775          | 0       | 0         | 0      | 31,040  | 0     | 0       | 0           | 0         | 0      | 0         | 0      | 31,040    |
| 7385          | 663,640 | 0         | 0      | 0       | 0     | 0       | 0           | 0         | 0      | 0         | 0      | 663,640   |
| 7409          | 0       | 0         | 0      | 0       | 0     | 0       | 0           | 500,000   | 0      | 0         | 0      | 500,000   |
| 7472          | 0       | 0         | 0      | 0       | 0     | 0       | 0           | 0         | 50,000 | 0         | 0      | 50,000    |
| 7797          | 0       | 0         | 0      | 0       | 0     | 0       | 0           | 0         | 0      | 0         | 60,621 | 60,621    |
| 7848          | 0       | 0         | 0      | 0       | 0     | 0       | 0           | 0         | 0      | 0         | 13,367 | 13,367    |
| 8255          | 0       | 0         | 0      | 200,000 | 0     | 0       | 0           | 0         | 0      | 0         | 0      | 200,000   |
| 8256          | 0       | 0         | 0      | 18,418  | 0     | 0       | 0           | 0         | 0      | 0         | 0      | 18,418    |
| 8260          | 0       | 0         | 0      | 100,000 | 0     | 0       | 0           | 0         | 0      | 0         | 0      | 100,000   |
| 8358          | 0       | 0         | 0      | 0       | 0     | 250,000 | 0           | 0         | 0      | 0         | 0      | 250,000   |
| PDC 14 totals |         |           |        |         |       |         |             |           |        |           |        |           |
|               | 663,640 | 0         | 0      | 349,458 | 0     | 250,000 | 0           | 500,000   | 50,000 | 0         | 73,988 | 1,887,086 |

PDC 15

| Company | CDBG | EZGeneral | EZJobs  | EZReal | EZTax | GOF     | Rail Access | Road/TPOF | TROF | VIP/VEDIG | VJIP    | Total   |
|---------|------|-----------|---------|--------|-------|---------|-------------|-----------|------|-----------|---------|---------|
| 84      | 0    | 0         | 178,039 | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 7,000   | 185,039 |
| 308     | 0    | 0         | 0       | 25,493 | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 25,493  |
| 1378    | 0    | 0         | 0       | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 147,000 | 147,000 |
| 1768    | 0    | 0         | 0       | 0      | 0     | 300,000 | 0           | 0         | 0    | 0         | 0       | 300,000 |
| 2612    | 0    | 0         | 0       | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 128,225 | 128,225 |
| 3885    | 0    | 0         | 0       | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0       |
| 4168    | 0    | 0         | 0       | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0       |
| 4738    | 0    | 0         | 0       | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 14,515  | 14,515  |
| 4743    | 0    | 0         | 0       | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 9,504   | 9,504   |
| 4748    | 0    | 0         | 0       | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 9,600   | 9,600   |
| 4757    | 0    | 0         | 0       | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0       |
| 4932    | 0    | 77,643    | 0       | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 77,643  |
| 5461    | 0    | 0         | 0       | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0       |
| 5462    | 0    | 0         | 0       | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0       |
| 5467    | 0    | 0         | 0       | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0       |
| 5579    | 0    | 0         | 30,488  | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 30,488  |
| 5701    | 0    | 0         | 0       | 50,098 | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 50,098  |
| 5873    | 0    | 0         | 0       | 21,136 | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 21,136  |
| 5889    | 0    | 0         | 0       | 32,360 | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 32,360  |
| 5895    | 0    | 0         | 0       | 16,538 | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 16,538  |
| 5912    | 0    | 0         | 0       | 36,601 | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 36,601  |
| 5936    | 0    | 0         | 0       | 92,021 | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 92,021  |
| 6634    | 0    | 0         | 0       | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0       |
| 6638    | 0    | 0         | 0       | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 23,725  | 23,725  |
| 6642    | 0    | 0         | 0       | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0       |
| 6644    | 0    | 0         | 0       | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 29,042  | 29,042  |
| 6645    | 0    | 0         | 0       | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 4,200   | 4,200   |
| 6646    | 0    | 0         | 0       | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 94,708  | 94,708  |
| 6647    | 0    | 0         | 0       | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 0       |
| 6649    | 0    | 0         | 0       | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 12,000  | 12,000  |
| 6658    | 0    | 0         | 0       | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 63,000  | 63,000  |
| 6845    | 0    | 0         | 14,992  | 0      | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 14,992  |
| 7034    | 0    | 0         | 0       | 38,237 | 0     | 0       | 0           | 0         | 0    | 0         | 0       | 38,237  |



|      |   |   |        |        |   |         |         |         |   |         |        |         |
|------|---|---|--------|--------|---|---------|---------|---------|---|---------|--------|---------|
| 7038 | 0 | 0 | 0      | 50,528 | 0 | 0       | 0       | 0       | 0 | 0       | 0      | 50,528  |
| 7405 | 0 | 0 | 0      | 0      | 0 | 0       | 294,458 | 0       | 0 | 0       | 0      | 294,458 |
| 7413 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 482,000 | 0 | 0       | 0      | 482,000 |
| 7418 | 0 | 0 | 0      | 0      | 0 | 150,000 | 0       | 0       | 0 | 500,000 | 0      | 650,000 |
| 7475 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 3,774  | 3,774   |
| 7489 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 0      | 0       |
| 7517 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 0      | 0       |
| 7586 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 0      | 0       |
| 7603 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 0      | 0       |
| 7607 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 7,228  | 7,228   |
| 7608 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 0      | 0       |
| 7644 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 46,800 | 46,800  |
| 7647 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 6,600  | 6,600   |
| 7662 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 0      | 0       |
| 7664 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 0      | 0       |
| 7668 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 0      | 0       |
| 7729 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 9,600  | 9,600   |
| 7743 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 19,800 | 19,800  |
| 7764 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 0      | 0       |
| 7778 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 0      | 0       |
| 7811 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 0      | 0       |
| 7816 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 0      | 0       |
| 7823 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 0      | 0       |
| 7854 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 17,160 | 17,160  |
| 7859 | 0 | 0 | 13,119 | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 0      | 13,119  |
| 7874 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 35,200 | 35,200  |
| 7878 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 14,800 | 14,800  |
| 7897 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 39,342 | 39,342  |
| 7905 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 0      | 0       |
| 7908 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 0      | 0       |
| 7937 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 10,827 | 10,827  |
| 7961 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 0      | 0       |
| 7963 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 0      | 0       |
| 7972 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 0      | 0       |
| 7977 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 13,257 | 13,257  |
| 8018 | 0 | 0 | 0      | 0      | 0 | 0       | 0       | 0       | 0 | 0       | 0      | 0       |

|      |   |   |         |         |   |   |   |   |   |   |        |         |
|------|---|---|---------|---------|---|---|---|---|---|---|--------|---------|
| 8025 | 0 | 0 | 0       | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 17,400 | 17,400  |
| 8026 | 0 | 0 | 0       | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 0       |
| 8086 | 0 | 0 | 0       | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 0       |
| 8121 | 0 | 0 | 0       | 100,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 100,000 |
| 8122 | 0 | 0 | 0       | 148,219 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 148,219 |
| 8127 | 0 | 0 | 0       | 42,214  | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 42,214  |
| 8128 | 0 | 0 | 0       | 200,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 200,000 |
| 8168 | 0 | 0 | 10,264  | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 10,264  |
| 8171 | 0 | 0 | 0       | 100,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 100,000 |
| 8172 | 0 | 0 | 0       | 20,955  | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 20,955  |
| 8173 | 0 | 0 | 0       | 100,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 100,000 |
| 8264 | 0 | 0 | 0       | 40,565  | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 40,565  |
| 8265 | 0 | 0 | 0       | 65,686  | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 65,686  |
| 8266 | 0 | 0 | 0       | 59,961  | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 59,961  |
| 8267 | 0 | 0 | 0       | 92,080  | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 92,080  |
| 8268 | 0 | 0 | 0       | 100,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 100,000 |
| 8269 | 0 | 0 | 0       | 82,079  | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 82,079  |
| 8270 | 0 | 0 | 0       | 11,581  | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 11,581  |
| 8273 | 0 | 0 | 280,000 | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 280,000 |
| 8277 | 0 | 0 | 0       | 100,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 100,000 |
| 8278 | 0 | 0 | 0       | 200,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 200,000 |
| 8279 | 0 | 0 | 0       | 100,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 100,000 |
| 8280 | 0 | 0 | 0       | 46,041  | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 46,041  |
| 8281 | 0 | 0 | 0       | 18,867  | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 18,867  |
| 8282 | 0 | 0 | 0       | 26,815  | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 26,815  |
| 8283 | 0 | 0 | 0       | 33,551  | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 33,551  |
| 8284 | 0 | 0 | 0       | 22,706  | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 22,706  |
| 8285 | 0 | 0 | 0       | 200,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 200,000 |
| 8286 | 0 | 0 | 0       | 21,916  | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 21,916  |
| 8288 | 0 | 0 | 0       | 10,845  | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 10,845  |
| 8289 | 0 | 0 | 0       | 100,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 100,000 |
| 8290 | 0 | 0 | 0       | 200,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 200,000 |
| 8291 | 0 | 0 | 0       | 100,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 100,000 |
| 8292 | 0 | 0 | 0       | 100,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0      | 100,000 |

|               |        |         |           |   |         |         |         |   |         |         |           |
|---------------|--------|---------|-----------|---|---------|---------|---------|---|---------|---------|-----------|
| PDC 15 totals |        |         |           |   |         |         |         |   |         |         |           |
| 0             | 77,643 | 526,902 | 2,807,093 | 0 | 450,000 | 294,458 | 482,000 | 0 | 500,000 | 784,307 | 5,922,403 |

PDC 16

| Company       | CDBG | EZGeneral | EZJobs | EZReal | EZTax | GOF | Rail Access | Road/TPOF | TROF | VIP/VEDIG | VJIP   | Total   |
|---------------|------|-----------|--------|--------|-------|-----|-------------|-----------|------|-----------|--------|---------|
| 5483          | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 0       |
| 6663          | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 0       |
| 6665          | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 9,160  | 9,160   |
| 7406          | 0    | 0         | 0      | 0      | 0     | 0   | 450,000     | 0         | 0    | 0         | 0      | 450,000 |
| 7515          | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 40,800 | 40,800  |
| 7533          | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 0       |
| 7745          | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 6,000  | 6,000   |
| 7864          | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 0       |
| 7939          | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 0       |
| 7971          | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 0       |
| 8012          | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 0       |
| 8059          | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 0       |
| 8098          | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 0       |
| PDC 16 totals | 0    | 0         | 0      | 0      | 0     | 0   | 450,000     | 0         | 0    | 0         | 55,960 | 505,960 |

| PDC 17        |      |           |        |        |       |     |             |           |      |           |      |       |
|---------------|------|-----------|--------|--------|-------|-----|-------------|-----------|------|-----------|------|-------|
| Company       | CDBG | EZGeneral | EZJobs | EZReal | EZTax | GOF | Rail Access | Road/TPOF | TROF | VIP/VEDIG | VJIP | Total |
| 5062          | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0    | 0     |
| PDC 17 totals |      |           |        |        |       |     |             |           |      |           |      |       |
|               | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0    | 0     |

PDC 18

| Company       | CDBG | EZGeneral | EZJobs | EZReal | EZTax | GOF | Rail Access | Road/TPOF | TROF | VIP/VEDIG | VJIP | Total |
|---------------|------|-----------|--------|--------|-------|-----|-------------|-----------|------|-----------|------|-------|
| 7476          | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0    | 0     |
| 7504          | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0    | 0     |
| PDC 18 totals | 0    | 0         | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0    | 0     |

PDC 19

| Company       | CDBG    | EZGeneral | EZJobs  | EZReal  | EZTax  | GOF | Rail Access | Road/TPOF | TROF    | VIP/VEDIG | VJIP    | Total     |
|---------------|---------|-----------|---------|---------|--------|-----|-------------|-----------|---------|-----------|---------|-----------|
| 3499          | 0       | 12,075    | 0       | 0       | 0      | 0   | 0           | 0         | 0       | 0         | 0       | 12,075    |
| 4333          | 0       | 0         | 85,818  | 0       | 0      | 0   | 0           | 0         | 0       | 0         | 0       | 85,818    |
| 4428          | 0       | 0         | 16,067  | 0       | 0      | 0   | 0           | 0         | 0       | 0         | 0       | 16,067    |
| 6074          | 700,000 | 0         | 0       | 0       | 0      | 0   | 450,000     | 0         | 175,000 | 0         | 0       | 1,325,000 |
| 6671          | 0       | 0         | 0       | 0       | 0      | 0   | 0           | 0         | 0       | 0         | 0       | 0         |
| 6672          | 0       | 0         | 0       | 0       | 0      | 0   | 0           | 0         | 0       | 0         | 0       | 0         |
| 6738          | 0       | 0         | 0       | 0       | 0      | 0   | 0           | 285,000   | 0       | 0         | 0       | 285,000   |
| 6779          | 0       | 15,559    | 0       | 0       | 0      | 0   | 0           | 0         | 0       | 0         | 0       | 15,559    |
| 7419          | 0       | 0         | 0       | 0       | 0      | 0   | 0           | 0         | 0       | 250,000   | 0       | 250,000   |
| 7473          | 0       | 0         | 0       | 0       | 0      | 0   | 0           | 0         | 110,000 | 0         | 0       | 110,000   |
| 7757          | 0       | 0         | 0       | 0       | 0      | 0   | 0           | 0         | 0       | 0         | 0       | 0         |
| 7876          | 0       | 0         | 0       | 0       | 0      | 0   | 0           | 0         | 0       | 0         | 0       | 0         |
| 7985          | 0       | 0         | 0       | 0       | 0      | 0   | 0           | 0         | 0       | 0         | 260,250 | 260,250   |
| 7988          | 0       | 0         | 0       | 0       | 0      | 0   | 0           | 0         | 0       | 0         | 15,283  | 15,283    |
| 8104          | 0       | 0         | 0       | 0       | 0      | 0   | 0           | 0         | 0       | 0         | 0       | 0         |
| 8142          | 0       | 0         | 0       | 0       | 50,040 | 0   | 0           | 0         | 0       | 0         | 0       | 50,040    |
| 8245          | 0       | 0         | 0       | 6,878   | 0      | 0   | 0           | 0         | 0       | 0         | 0       | 6,878     |
| 8246          | 0       | 0         | 0       | 100,000 | 0      | 0   | 0           | 0         | 0       | 0         | 0       | 100,000   |
| 8247          | 0       | 0         | 0       | 100,000 | 0      | 0   | 0           | 0         | 0       | 0         | 0       | 100,000   |
| PDC 19 totals |         |           |         |         |        |     |             |           |         |           |         |           |
|               | 700,000 | 27,634    | 101,885 | 206,878 | 50,040 | 0   | 450,000     | 285,000   | 285,000 | 250,000   | 275,533 | 2,631,971 |

PDC 22

| Company       | CDBG | EZGeneral | EZJobs | EZReal  | EZTax | GOF     | Rail Access | Road/TPOF | TROF | VIP/VEDIG | VJIP | Total     |
|---------------|------|-----------|--------|---------|-------|---------|-------------|-----------|------|-----------|------|-----------|
| 6674          | 0    | 0         | 0      | 0       | 0     | 0       | 0           | 0         | 0    | 0         | 0    | 0         |
| 8117          | 0    | 0         | 53,731 | 0       | 0     | 0       | 0           | 0         | 0    | 0         | 0    | 53,731    |
| 8118          | 0    | 0         | 0      | 100,000 | 0     | 0       | 0           | 0         | 0    | 0         | 0    | 100,000   |
| 8240          | 0    | 0         | 0      | 64,764  | 0     | 0       | 0           | 0         | 0    | 0         | 0    | 64,764    |
| 8241          | 0    | 0         | 0      | 63,325  | 0     | 0       | 0           | 0         | 0    | 0         | 0    | 63,325    |
| 8317          | 0    | 0         | 0      | 0       | 0     | 0       | 0           | 3,427,412 | 0    | 0         | 0    | 3,427,412 |
| 8341          | 0    | 0         | 0      | 0       | 0     | 500,000 | 0           | 0         | 0    | 0         | 0    | 500,000   |
| PDC 22 totals |      |           |        |         |       |         |             |           |      |           |      |           |
|               | 0    | 0         | 53,731 | 228,089 | 0     | 500,000 | 0           | 3,427,412 | 0    | 0         | 0    | 781,820   |



PDC 23

| Company | CDBG | EZGeneral | EZJobs  | EZReal | EZTax | GOF | Rail Access | Road/TPOF | TROF | VIP/VEDIG | VJIP   | Total   |
|---------|------|-----------|---------|--------|-------|-----|-------------|-----------|------|-----------|--------|---------|
| 283     | 0    | 0         | 98,856  | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 98,856  |
| 1236    | 0    | 0         | 151,070 | 76,475 | 0     | 0   | 0           | 0         | 0    | 0         | 20,988 | 248,533 |
| 1660    | 0    | 28,376    | 0       | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 28,376  |
| 2179    | 0    | 0         | 18,176  | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 18,176  |
| 2193    | 0    | 375,643   | 0       | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 375,643 |
| 2199    | 0    | 8,429     | 0       | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 8,429   |
| 2268    | 0    | 0         | 27,749  | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 27,749  |
| 2344    | 0    | 13,969    | 0       | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 13,969  |
| 2389    | 0    | 6,075     | 0       | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 6,075   |
| 2732    | 0    | 13,726    | 0       | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 13,726  |
| 3485    | 0    | 80,078    | 0       | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 80,078  |
| 3514    | 0    | 13,397    | 0       | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 13,397  |
| 4180    | 0    | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 53,160 | 53,160  |
| 4777    | 0    | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 19,000 | 19,000  |
| 4786    | 0    | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 2,833  | 2,833   |
| 4790    | 0    | 0         | 76,583  | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 76,583  |
| 4791    | 0    | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 9,000  | 9,000   |
| 4794    | 0    | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 0       |
| 4877    | 0    | 122,144   | 31,160  | 88,474 | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 241,778 |
| 4947    | 0    | 0         | 14,120  | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 14,120  |
| 4954    | 0    | 0         | 280,000 | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 280,000 |
| 4957    | 0    | 0         | 46,256  | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 46,256  |
| 5114    | 0    | 0         | 0       | 42,314 | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 42,314  |
| 5495    | 0    | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 10,141 | 10,141  |
| 5510    | 0    | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 3,525  | 3,525   |
| 5511    | 0    | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 0       |
| 5513    | 0    | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 0       |
| 5553    | 0    | 0         | 14,974  | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 14,974  |
| 5751    | 0    | 0         | 0       | 54,417 | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 54,417  |
| 6690    | 0    | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 9,000  | 9,000   |
| 6692    | 0    | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 50,874 | 50,874  |
| 6693    | 0    | 0         | 0       | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 9,635  | 9,635   |
| 6837    | 0    | 0         | 11,456  | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0      | 11,456  |

|      |   |   |        |         |   |   |   |   |   |   |         |         |
|------|---|---|--------|---------|---|---|---|---|---|---|---------|---------|
| 6838 | 0 | 0 | 19,072 | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 19,072  |
| 6839 | 0 | 0 | 40,463 | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 40,463  |
| 6908 | 0 | 0 | 0      | 18,337  | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 18,337  |
| 7503 | 0 | 0 | 0      | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7505 | 0 | 0 | 0      | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7509 | 0 | 0 | 0      | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7531 | 0 | 0 | 0      | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7558 | 0 | 0 | 0      | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7575 | 0 | 0 | 0      | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 4,841   | 4,841   |
| 7605 | 0 | 0 | 0      | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 3,351   | 3,351   |
| 7615 | 0 | 0 | 0      | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 97,783  | 97,783  |
| 7633 | 0 | 0 | 0      | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7649 | 0 | 0 | 0      | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 8,527   | 8,527   |
| 7657 | 0 | 0 | 0      | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 6,020   | 6,020   |
| 7752 | 0 | 0 | 0      | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 14,514  | 14,514  |
| 7799 | 0 | 0 | 0      | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 5,351   | 5,351   |
| 7802 | 0 | 0 | 0      | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 29,145  | 29,145  |
| 7828 | 0 | 0 | 0      | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7847 | 0 | 0 | 0      | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 62,359  | 62,359  |
| 7851 | 0 | 0 | 0      | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 7901 | 0 | 0 | 0      | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 15,012  | 15,012  |
| 7979 | 0 | 0 | 0      | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 285,003 | 285,003 |
| 7995 | 0 | 0 | 0      | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 31,429  | 31,429  |
| 7998 | 0 | 0 | 0      | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 8022 | 0 | 0 | 0      | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 8029 | 0 | 0 | 0      | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 77,000  | 77,000  |
| 8055 | 0 | 0 | 0      | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 78,139  | 78,139  |
| 8094 | 0 | 0 | 0      | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 0       |
| 8099 | 0 | 0 | 0      | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 5,043   | 5,043   |
| 8102 | 0 | 0 | 0      | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 10,710  | 10,710  |
| 8143 | 0 | 0 | 0      | 100,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 100,000 |
| 8152 | 0 | 0 | 11,608 | 0       | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 11,608  |
| 8153 | 0 | 0 | 0      | 35,424  | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 35,424  |
| 8154 | 0 | 0 | 0      | 100,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 100,000 |
| 8155 | 0 | 0 | 0      | 37,708  | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 37,708  |
| 8156 | 0 | 0 | 0      | 200,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 200,000 |

|               |   |         |         |           |   |   |   |   |   |   |         |           |
|---------------|---|---------|---------|-----------|---|---|---|---|---|---|---------|-----------|
| 8157          | 0 | 0       | 0       | 95,139    | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 95,139    |
| 8158          | 0 | 0       | 0       | 100,000   | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 100,000   |
| 8159          | 0 | 0       | 0       | 49,436    | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 49,436    |
| 8162          | 0 | 0       | 0       | 100,000   | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 100,000   |
| 8165          | 0 | 0       | 0       | 100,000   | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 100,000   |
| 8166          | 0 | 0       | 0       | 15,480    | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 15,480    |
| 8205          | 0 | 0       | 0       | 71,400    | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 71,400    |
| 8206          | 0 | 0       | 0       | 100,000   | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 100,000   |
| 8207          | 0 | 0       | 0       | 100,000   | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 100,000   |
| 8209          | 0 | 23,234  | 0       | 0         | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 23,234    |
| 8211          | 0 | 0       | 56,924  | 0         | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 56,924    |
| 8213          | 0 | 0       | 21,636  | 0         | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 21,636    |
| 8215          | 0 | 0       | 25,586  | 0         | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 25,586    |
| 8218          | 0 | 0       | 5,432   | 0         | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 5,432     |
| 8221          | 0 | 0       | 0       | 100,000   | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 100,000   |
| 8222          | 0 | 0       | 0       | 100,000   | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 100,000   |
| 8223          | 0 | 0       | 0       | 100,000   | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 100,000   |
| 8224          | 0 | 0       | 0       | 52,329    | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 52,329    |
| 8225          | 0 | 0       | 0       | 74,231    | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 74,231    |
| 8233          | 0 | 0       | 10,960  | 0         | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 10,960    |
| 8235          | 0 | 0       | 0       | 100,000   | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 100,000   |
| 8236          | 0 | 0       | 0       | 100,000   | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 100,000   |
| 8237          | 0 | 0       | 0       | 100,000   | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 100,000   |
| 8238          | 0 | 0       | 0       | 200,000   | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 200,000   |
| 8239          | 0 | 0       | 0       | 100,000   | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 100,000   |
| 8251          | 0 | 0       | 12,328  | 0         | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 12,328    |
| 8253          | 0 | 0       | 0       | 65,812    | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 65,812    |
| 8254          | 0 | 0       | 0       | 76,271    | 0 | 0 | 0 | 0 | 0 | 0 | 0       | 76,271    |
| PDC 23 totals |   |         |         |           |   |   |   |   |   |   |         |           |
|               | 0 | 685,071 | 974,409 | 2,653,247 | 0 | 0 | 0 | 0 | 0 | 0 | 922,383 | 5,235,110 |

| PDC 0*       |      |           |        |        |       |     |             |           |      |           |      |         |
|--------------|------|-----------|--------|--------|-------|-----|-------------|-----------|------|-----------|------|---------|
| Company      | CDBG | EZGeneral | EZJobs | EZReal | EZTax | GOF | Rail Access | Road/TPOF | TROF | VIP/VEDIG | VJIP | Total   |
| 4976         | 0    | 0         | 25,872 | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0    | 25,872  |
| 6803         | 0    | 177,330   | 0      | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0    | 177,330 |
| PDC 0 totals |      |           |        |        |       |     |             |           |      |           |      |         |
|              | 0    | 177,330   | 25,872 | 0      | 0     | 0   | 0           | 0         | 0    | 0         | 0    | 203,202 |

**GRAND TOTALS - See Note Below**

| <b>CDBG</b> | <b>EZGeneral</b> | <b>EZJobs</b> | <b>EZReal</b> | <b>EZTax</b> | <b>GOF</b> | <b>Rail Access</b> | <b>RoadAccess/TPOF</b> | <b>TROF</b> | <b>VIP/VEDIG</b> | <b>VJIP</b> | <b>Grand Total:</b> |
|-------------|------------------|---------------|---------------|--------------|------------|--------------------|------------------------|-------------|------------------|-------------|---------------------|
| 3,454,481   | 1,745,665        | 2,622,459     | 9,498,375     | 50,040       | 11,194,000 | 1,644,458          | 7,206,912              | 16,860,000  | 13,250,000       | 6,164,647   | 73,640,997          |

Note - This Grand Total includes incentives either paid in or awarded in FY 2011. In particular, incentives awarded through the following programs were not necessarily paid in FY 2011, but were instead awarded or committed: GOF, TROF and VIP/VEDIG. Speaking to the VIP/VEDIG incentives: these incentive programs require companies to demonstrate full performance on agreed upon performance metrics (new capital investment and jobs) before any payments are made. These grants are paid in two to three years after a company demonstrates full performance.

\*PDC 0 represents two expired Enterprise Zones