VIRGINIA MUSEUM OF FINE ARTS

FINANCIAL STATEMENTS

<u>JUNE 30, 2010</u>

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VIRGINIA MUSEUM OF FINE ARTS Synopsis of Financial Statements June 30, 2010

<u>PA(</u>	<u>DESCRIPTION</u>	<u>2010-2009</u>	<u>2008-2009</u>
1	Balance Sheet: Repurchase Agreements & Cash Equivalents	2,625,884	2,614,023
2	Consolidated Statement-Revenue & Expenditures: Total Revenues	28,899,478	24,480,369
	Percent of Increase (Decrease)	18.1%	-
	Total Expenditures	27,753,572	34,024,503
4	Museum Operations Total Revenue	18,617,764	15,643,942
	Percent of Increase (Decrease)	19.0%	(4.9%)
	Total Expenditures	18,586,749	15,789,676
	Percent of Increase (Decrease)	17.7%	(2.4%)
	Percent of Budget	82.6%	86.7%
	Level Spending	100.0%	100.0%
6	Lettie Pate Whitehead Evans Fund: Total Revenue	179,847	205,979
	Balance	58,448	78,700
7	<u>Council Funds:</u> Balance Transferred From Museum Shop	69,638 328,224	330,048 -
8	<u>Art Purchase Funds:</u> Balance	(52,788)	(1,186,352)
10	<u>Food Service Operations:</u> Net Income (Loss) - (Food & Beverages)	351,686	(104,574)
11	<u>Museum Shop Operations:</u> Net Income(Loss)	(18,813)	(79,877)

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VIRGINIA MUSEUM OF FINE ARTS

Museum Funds Balance Sheet June 30, 2010 (Cash Basis)

ASSETS

COMMONWEALTH FUNDS:		
Cash:		
On Deposit-Treasurer of Virginia		62,932
Appropriations Available: General Fund-Operations		
Capital Projects		15,691,047
Capital Pojecis		10,001,047
Fixed Assets:		
Land (Assessed Value)	670,000	
Buildings (Cost or Reproduction)	20,361,365	
Equipment (Cost or Reproduction)	401,074	
Construction in Progress	<u>140,137,658</u>	161,570,097
LOCAL FUNDS:		
Cash:		0.005.004
Repurchase Agreements & Cash Equivalents		2,625,884
Petty Cash Funds		2,200
RECEIVABLES:		
Travel Advances		_
Other Advances/Receivable		376
Other Advances/Receivable		
TOTAL ASSETS		179,952,535
		<u>,.,.</u>
LIABILITIES AND FUND BALANO	CES	
LIABILITIES:		
Accounts Payable		5,842
Due to VMFA Foundation		1,349,635
Deferred Credits		15,106
Payroll Taxes		35
FUND BALANCES:		
Expendable-Operating (Page 2)		17,011,821
Investment-Fixed Assets		161,570,097
TOTAL LIABILITIES AND FUND BALANCES		<u>179,952,536</u>

<u>VIRGINIA MUSEUM OF FINE ARTS</u> <u>Consolidated Statement of Revenues, Expenditures and Fund Balances</u> <u>Fiscal Year Ending June 30, 2010</u> <u>(Cash Basis)</u>

<u>FUNDS</u>	Balance July 1, 2009	Revenue and <u>Transfers</u>	Expenditures and <u>Transfer</u> s	Balance June 30, 2010
Commonwealth:				
Museum (Page 4)	55,186	18,617,764	18,610,018	62,932
Other (Page 5)	2 <u>1,798,524</u>	3 <u>0,190,669</u>	36,298,146	1 <u>5,691,047</u>
Total Commonwealth	2 <u>1,853,710</u>	48,808,433	54,908,164	1 <u>5,753,979</u>
Museum Funds Operating:				
Council (Page 7)	330,047	130,315	390,724	69,638
Library	17,254	60,037	54,603	22,688
Art Conservation	24,524	-	-	24,524
Third Thursdays	1,270	8,795	10,065	-
Art After Hours	9,494	20,947	30,441	-
Jumpin	-	42,606	37,087	5,519
Jesse Ball DuPont Funds	23,846	-	1,537	22,309
State Budget Support	182,165	7,417,020	7,185,114	414,071
Summer Institute Fund	40,630	-	-	40,630
Director Discretionary Fund	(9)	-	-	(9)
VMFA Support Funds-Local	474,443	177,480	136,804	515,119
Total Operating	1,103,665	7,857,199	7,846,376	1,114,487
Local Funds Endowment Income:				
Artist Fellowship	115,575	252,508	237,246	130,836
Fellows Library	2,685	3,403	3,281	2,807
Evans Fund (Page 6)	78,701	179,847	200,100	58,448
J.G. Hayes	5,407	9,114	10,473	4,049
Art Purchase (Page 8)	(1,186,350)	1,979,643	846,078	(52,784)
Total Endowment Income	<u>(983,983)</u>	2,424,516	1 <u>,297,178</u>	143,355
Grand Total	21,973,393	59,090,147	64,051,718	17,011,821

VIRGINIA MUSEUM OF FINE ARTS <u>Museum Operations-Commonwealth and Private</u> <u>Actual Compared To Budget</u> <u>FY 2009-2010</u> <u>Fiscal Year Ending June 30, 2010</u>

	Fiscal Year <u>Actual</u>	Fiscal Year <u>Budget</u>	Percent of <u>Budget</u>
Balance-July 1	1,021,567	1,021,567	<u> 100</u> %
<u>Revenue and Support:</u>			
Commonwealth Appropriations Virginia Museum Foundation:	9,799,061	9,931,301	99%
Gifts/Endowments	7,460,622	11,520,602	65%
Earned Revenues	1,358,081	1,361,280	100%
Federal & other Gov't Grants	-	30,000	0%
Other Funds	-	336,860	0%
Net Revenue And Support	18,617,764	23,180,043	
Total-Balance and Revenue	<u>19,639,331</u>	24,201,610	
Expenditures:			
Museum Operations-Commonwealth	18,586,749	22,492,337	83%
Lettie Pate Whitehead Evans Fund	200,100	189,431	106%
Council Funds	-	283,000	
Fellowship Fund	237,246	224,600	106%
Library Funds	54,603	95,030	57%
Other	<u> </u>	374,593	0%
Net Expenditures	19,078,698	23,658,991	
Non/General Fund Reversion	23,269	3,195	
Balance-June 30	537,364	539,424	

Note:

Interfund Transfers are Eliminated

<u>VIRGINIA MUSEUM OF FINE ARTS</u> <u>Museum Operations-Commonwealth</u> <u>Comparative Statement of Revenues, Expenditures and Budget</u> <u>Fiscal Year Ending June 30, 2010 and 2009</u>

	Fiscal Years		Annual Budget	Percent of Actual
	2 <u>009-10</u>	2008-09	FY 09-10	To Budget
Balance Available-July 1	<u>55,186</u>	<u>204,381</u>	<u>55,186</u>	_100%
Revenues:				
Appropriations	9,799,061	8,704,663	9,931,301	98.7%
Admissions	126,241	9,465	177,565	71.1%
Tuitions & Fees	257,904	246,086	253,214	101.9%
Memberships	770,577	324,170	350,000	220.2%
Publication & Video Sales	21,298	10,303	57,108	37.3%
Program Ticket Sales	12,267	11,089	11,831	103.7%
Facilities Usage	15,640	25,318	21,000	74.5%
Collection Loans	2,500	100	15,500	16.1%
Affiliate Programs	10,110	11,623	10,000	101.1%
Photography Sales	21,458	21,482	28,000	76.6%
Parking Fees	86,355	69,538	60,000	143.9%
Other Museum	33,732	16,446	30,911	109.1%
Grants-Federal	-	73,825	30,000	0.0%
Food Service/Museum Shop	-	-	126,076	0.0%
Other		217,984	442,804	0.0%
Virginia Museum Foundation:				
Gifts/Endowments	7,460,622	5,901,850	10,895,036	<u>68.5</u> %
<u>Total Revenues</u>	18,617,764	15,643,942	22,440,346	<u>83.0</u> %
Expenditures:				
Administration	3,042,082	2,872,028	3,318,111	92%
Building & Grounds	3,526,133	2,812,583	3,873,358	91%
Risk Mgmt & Protective Services	1,430,976	1,485,105	1,793,474	80%
Membership	245,077	226,883	261,100	94%
Marketing & Sales	2,319,132	1,513,929	3,301,699	70%
Education & Statewide Programs	1,395,092	1,530,005	1,566,179	89%
Curatorial	1,316,625	1,393,157	1,446,142	91%
Collections Mgmt & Conservation	2,069,740	1,777,914	2,474,721	84%
	2,390,193	1,309,129	J, I I∠,∠40	03%
Exhibitions	476,245	578,078	1,123,501	42%
Protecting the Collection	175,454	290,866	221,806	79%
Total Expenditures	18,586,749	15,789,677	22,492,337	83%
Non General Fund Reversion	23,269	3,461	3,195	
Balance Available-June 30	62,932	55,185	-	
	(To Page 2)	,		

VIRGINIA MUSEUM OF FINE ARTS Statement of Revenue and Expenditures Maintenance Reserve & Capital Projects Fiscal Year Ending June 30, 2010

Description	Balance July 1, 2009	Approps. or R <u>evenue</u>	Transfers or <u>Expenditures</u>	Balance June 30, 2010
Maintenance Reserve	162,077	1,290,000	1,010,436	441,641
Capital Projects				
Fire Suppression System Study	2,328,128	-	1,254,061	1,074,067
Trustee Expansion Funds	20,550	27,331,000	26,786,391	- 565,159
Parking Deck	852,355	772,585	1,565,974	58,966
Expansion & Renovation	15,637,971	27,491,084	30,777,237	12,351,818
Cooling Tower	12,989	-	5,088	7,901
Security System Upgrade	881,452	637,000	928,235	590,217
Plywood Replacement	551,419	-	161,745	389,674
Exterior Staircase	576,116	-	35,951	540,165
Renovate Carpenter Shop	-			
Replace Boiler Plant	517,776	-	287,808	229,968
Replace Chiller Plant	278,241	<u> </u>	271,612	6,630
<u>Total</u> s	2 <u>1,798,524</u>	30,190,669	36,298,146	1 <u>5,691,047</u>

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VIRGINIA MUSEUM OF FINE ARTS Lettie Pate Whitehead Evans Fund Fiscal Year Ending June 30, 2010

	Fiscal Year Actual <u>2009-10</u>	Annual Budget <u>FY 09-10</u>	Percent of Actual To Budget
Balance, July 1	78,701	78,701	<u>100</u> %
<u>Revenue:</u>	407	100	400/
Interest-Cash Pool VMFA Foundation Transfer	197 <u>179,650</u>	400 <u>179,650</u>	49% 1 <u>00%</u>
<u>Total Reven</u> ue	<u>179,847</u>	<u>180,050</u>	9 <u>9.9%</u>
Total Balance and Revenue	258,548	258,751	<u>100%</u>
Expenditures:			
Trustee Expenses			
Board Meetings	42,253	72,000	58.7%
President's Expenses	1,449	1,500	96.6%
Pensions	10,000	10,000	100.0%
Discretionary Funds			
Director's Office	72,139	42,765	168.7%
Curatorial	1,831	2,000	91.6%
COO	543	2,000	27.1%
Associate Director-Marketing & Sales	2,405	2,000	120.3%
Associate Director-Architecture & Design	318	2,000	15.9%
Associate Director-Education & Outreach	-	216	0.0%
Associate Director-Exhibitions	458	500	91.7%
Community Affairs Associate Director-Collections & Conservation	266 569	500 750	53.2% 75.8%
Promotion	8,738	17,700	49.4%
Contracts	39,130	15,500	252.4%
Museum on the Boulevard	-	-	0.0%
Transfer Out - Product Development	20,000	20,000	10 <u>0.0%</u>
Total Expenses & Transfers	200,100	189,431	10 <u>5.6%</u>
Fund Balance - June 30	58,448	69,320	

(To Page 2)

VIRGINIA MUSEUM OF FINE ARTS Council Funds Fiscal Year Ending June 30, 2010

Fund	Balance 0 Revenues &		Expenditures	Balance
Description	<u>July 1, 2009</u> 0 Tra	ansfers In	& Transfer Out	June 30, 2010
Council Designated:	0			
Council Art Purchase Fund	6,117	1,015		7,132
Museum Shop Renovation Func	284,036 0	112,919	334,448	62,507
Museum Shop Equipment Fund	39,895	16,381	56,276	
Total Designated Funds	<u>330,047</u> 0	130,314	390,724	69,639
TOTAL ALL FUNDS	330,047	130,314	390,724	69,639

VIRGINIA MUSEUM OF FINE ARTS ART PURCHASE FUNDS Fiscal Year Ending June 30, 2010

	Balance July 1, 2009		Expenditures	Balance June 30, <u>2010</u>
Trustee-Operating:				
Mary M. Parsons	1,902	5	-	1,907
De-Accession Sales	<u>915,877</u>	10,427	2 <u>50,000</u>	676,304
T ()	<u>917,779</u>	10,431	2 <u>50,000</u>	678,212
<u>Total</u> <u>Trustee-Endowment:</u> <u>Income:</u> A.G. Glasgow	109,167	185,825	31,650	263,342
Williams Funds:				
Special Objects	(2,535,688)	829,517	(435,563)	(1,270,608)
Other Objects	322,388	953,869	<u>999,991</u>	276,267
<u>Total</u>	(2,104,132)	1,969,212	596,078	(730,999)
Grand Total	(<u>1,186,353</u>)	1,979,643	846,078	(52,788)

VIRGINIA MUSEUM OF FINE ARTS

Enterprise Funds Balance Sheet June 30, 2010

	FOOD	MUSEUM	
ASSETS	SERVICE	SHOP	T <u>OTAL</u>
	040.000	050 400	574 000
Cash & Short Term Investments	312,223	259,100	571,323
Petty Cash Funds	2,800	4,200	7,000
Receivables	226,786	14,430	241,216
Box Inventory	-	12,468	12,468
Inventories	62,714	283,028	<u>345,742</u>
<u>Total</u>	604,523	573,226	1 <u>,177,749</u>

LIABILITIES AND FUND EQUITY:

Liabilities:

Accounts Payable Taxes & Insurance Withheld Salaries Payable Sales Taxes Payable Other Liabilities	88,617 _ 30,973 107,815	48,950 _ 8,310 2,179	137,568 - 39,283 109,993
Total Liabilities	2 <u>27,405</u>	59,439	286,844
<u>Fund Equity:</u>			
Balance-July 1, 2009 Add: Net (Loss) Income (Pg 10-FS/Pg 11-MS) Add: Transfers In (Out)	89,008 351,686 <u>(63,576</u>)	204,376 (18,813) <u>328,224</u>	293,384 332,873 <u>264,648</u>
Total Fund Equity	377,119	513,787	890,905
<u>Total</u>	604,523	573,226	1,177,749

				Page 10
<u>Food Service Operations</u> <u>Fiscal Year Ending June 30, 2010 and 2009</u>				
<u></u>		of June	Fiscal	Years
	<u>2010</u>	<u>2009</u>	<u>2009-10</u>	<u>2008-09</u>
Sales-Food	245,053	44,176	1, <u>137,667</u>	599,075
Inventory-Beginning	21,305	10,703	7,242	8,863
Purchases	86,881	13,166	341,717	212,308
Inventory-Ending	(25,962)	(7,242)	(25,962)	(7,242)
Cost of Sales-Food	82,224	16,627	322,997	213,929
Gross Profit \$-Food	1 <u>62,829</u>	27,549	814,670	385,146
Gross Profit %-Food	<u>66.4%</u>	62.4%	71.6%	64.3%
Sales-Beverages	64,800	11,379	332,664	176,926
Cost of Sales-Beverages:				
Inventory-Beginning	27,970	10,600	8,930	10,610
Purchases	22,834	961	127,693	42,863
Inventory-Ending	(<u>36,752</u>)	<u>(8,930</u>)	(<u>36,752)</u>	<u>(8,930)</u>
Cost of Sales-Beverages	1 <u>4,052</u>	2,631	9 <u>9,871</u>	44,543
<u>Gross Profit \$-Beverages</u>	5 <u>0,748</u>	8,748	232,793	1 <u>32,383</u>
Gross Profit %-Beverages	<u>78.3%</u>	76.9%	70.0%	74.8%
INCOME-FOOD & BEVERAGES	213,577	36,297	1,047,463	517,529
Interest Income	31	24	359	1,195
Special Events Income	9,403	1,665	167,741	39,524
Miscellaneous Income	42,155	21,458	427,699	109,647
TOTAL INCOME	265,166	59,444	1,643,262	667,895
Operating Expenses:				
Salaries	61,933	28,235	270,952	352,310
Wages	79,790	(983)	175,266	68,031
Employee Benefits	22,526	14,207	105,950	143,313
Linen & Uniform Expenses	6,067	1,926	21,331	33,307
Flower & Candle Expenses	-	- 359	733 98	630
Printing & Postage Services Supplies	- 17,218	181	90,408	1,434 7,663
Telecommunications	194	295	1,469	1,848
Repairs & Maintenance	1,930	739	18,678	12,553
Other Expenses	6,281	1,547	53,084	25,672
Special Events Expense	22,035	7,902	<u>393,082</u>	_72,148_
Total Operating Expenses	217,973	54,408	1,131,050	718,909
Income (Loss) Before Discounts	47,193	5,036	512,214	(51,014)
Discounts	12,224	6,097	160,527	52,560
OPERATING INCOME(LOSS)	<u>34,970</u>	(1,061)	351,686	(103,574)

VIRGINIA MUSEUM OF FINE ARTS <u>Museum Shop</u> Fiscal Year Ending June 30, 2010 and 2009

	Month	of June	Fiscal	Years
Income:	<u>2010</u>	<u>2009</u>	<u>2009-10</u>	<u>2008-09</u>
Sales-Merchandise	163,793	48,806	348,820	296,519
Less: Discounts	2,247	6,309	14,861	18,610
<u>Net Sales</u>	1 <u>61,546</u>	42,497	333,959	277,909
Cost of Sales:	200 122	76 200	60 247	109 071
Inventory-Beginning Merchandise Purchases	288,123	76,200	62,347	108,071
Merchandise Purchases	80,760	<u>16,151</u>	<u>369,949</u>	<u>124,164</u>
Land Landston En Para	368,883	92,351	432,296	232,235
Less:Inventory-Ending	283,028	62,347	283,028	62,347
Cost of Goods Sold	85,855	30,004	149,268	169,888
Gross Profit on Sales	75,691	12,493	184,691	108,021
Interest Income	28	(21)	409	1,164
Royalty Income	1,631	-	1,922	642
Miscellaneous Income	-	1,529	3,409	2,035
Product Development Income	-	-	809	4,510
Sales Tax Discount	301		301	
Total Income	77,651	14,001	191,541	116,372
Operating Expenses:				
Salaries and Wages	27,758	9,661	102,868	132,006
Office Expenses	(75)	486	51,428	3,355
Travel Expense	(10)	85	7,147	2,613
Telephone & Postal Services	316	107	1,340	1,640
Fringe Benefits	3,432	4,068	25,001	40,694
Professional Fees	-	-	-	270
Public Relations	-	-	75	-
Storage/Booth Rental	50	(1,007)	1,150	3,998
Computer Support	878	2,428	8,242	2,428
Cash Shortage (Overage)	4	2	(30)	77
Bank Merchant Expense	3,509	1,566	6,332	7,562
Box Supplies	6,615		<u>6,800</u>	1,606
Total Operating Expenses	12 187	17,396	210,354	106 2/0
Total Operaning Expenses	<u>42,487</u>	17,390	210,004	196,249
Net Operating Income (Loss)	3 <u>5,165</u>	<u>(3,395)</u>	(<u>18,813)</u>	(<u>79,877)</u>

VIRGINIA MUSEUM OF FINE ARTS <u>Product Development</u> Fiscal Year Ending June 30, 2010 and 2009

	Mont	th of June	Fiscal	l Years
Income:	<u>2010</u>	<u>2009</u>	<u>2009-10</u>	<u>2008-09</u>
Sales-Merchandise	17,967	7,178	31,402	33,423
Less: Discounts		2,410	3,681	6,837
			<u> </u>	
<u>Net Sales</u>	17,967	4,768	27,721	26,586
Cost of Sales:				
Inventory-Beginning	222,368	132,473	129,640	117,524
Merchandise Purchases	7,108	341	128,665	32,013
	,	-	- ,	-
	229,476	132,814	258,305	149,537
Less:Inventory-Ending	(212,653)	(129,640)	(212,653)	(129,640)
	((((
Cost of Goods Sold	16,823	3,174	45,652	19,897
<u>Gross Profit on Sales</u>	1,144	1,594	(17,931)	6,689
Interest Income	8	21	337	985
Foundation Support	-	-	-	-
Royalty Income	_	_	9,184	21,407
Royally income				21,407
<u>Total Income</u>	1,152	1,615	<u>(8,410)</u>	29,081
Operating Expenses:				
Salaries & Payroll Taxes	-	-	-	1,491
Meal Expenditures	-	115	139	210
Public Carrier	-	-	70	289
Printing & Office Supplies	-	-	234	51
Lodging	-	-	1,123	282
Skilled Services	-	-	9,760	8,871
Personal Vehicle Expenditure	-	-	49	-
Convention Expense	-	-	-	495
Selling Expenses	-	-	37	-
Commissions	-	-	1,618	9,019
Professional Fees/ Photo Services	-	-	-	3,500
Freight & Postal Charges	-	-	950	670
Office Furniture	-	-	-	200
Advertising & Public Relations	-	-	-	-
Booth Rental	-	-	-	1,350
Miscellaneous			151	<u> </u>
Total Operating Expenses		115	14,131	26,428
<u>Net Income (Loss)</u>	1,152	1,500	(22,541)	2,653

MUSEUM SHOP Balance Sheet June 30, 2010

ASSETS

Cash & Short Term Investments	259,100
Petty Cash Funds	4,200
Advances/Receivables	14,430
Box Inventory	12,468
Inventories	283,028
<u>Total</u>	573,226

LIABILITIES AND FUND EQUITY:

<u>Liabilities:</u> Accounts Payable Payroll Taxes Withheld Salaries Payable Sales Taxes Payable Other Liabilities	48,950 - - 8,310
Total Liabilities	<u>59,439</u>
Fund Equity:	
Balance-July 1, 2009	204,376
Add: Net Income (Loss) Add: Transfer In (out)	(18,813) <u>328,224</u>
Total Fund Equity	<u>513,787</u>
Total	573,226

Product Development Balance Sheet June 30, 2010

ASSETS

Petty Cash Funds	-
Advances/Deposits	1,345
Inventories	212,653
<u>Total</u>	290,142

LIABILITIES AND FUND EQUITY:

Liabilities:	
Accounts Payable	502
Due To Museum Shop	-
Sales Taxes Payable	-
Other Liabilities	
Total Liabilities	502
Fund Equity:	
Balance-July 1, 2009	- 292,181
Add: Net Income (Loss)	(22,541)
Add: Transfers In	20,000
Total Fund Equity	289,640
<u>Total</u>	290,142

Food Service Operations
Balance Sheet
June 30, 2010

<u>ASSETS</u>

Cash & Short Term Investments	312,223
Petty Cash Funds	2,800
Advances/Receivables	226,786
Inventories	62,714
Total	604,523

LIABILITIES AND FUND EQUITY:

Liabilities:

Accounts Payable Salaries & Wages Payable Payroll Taxes Withheld Sales Taxes Payable Other Liabilities	88,617 - - 30,973 <u>107,815</u>
Total Liabilities	227,405
Fund Equity:	
Balance-July 1, 2009 Add: Net Income (Loss) Deduct: Transfers	89,008 351,686 <u>(63,576)</u>
Total Fund Equity	<u>377,119</u>
<u>Total</u>	604,523