

Report on Business Incentives 2011-2012



A Report to the Chairmen of the House Committees on Appropriations and Finance and the Senate Finance Committee

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Secretary of Commerce and Trade

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EXECUTIVE SUMMARY

Through the 2012-14 Appropriation Act, the General Assembly directed the Secretary of Commerce and Trade to report to the Chairmen of the Senate Finance Committee and House Committees on Appropriations and Finance “on the use and efficacy of state incentives in creating investments and jobs in Virginia.”¹ In apparent recognition of the wide range of programs offered by the Commonwealth and its localities, the General Assembly asked that “for the purposes of this report, the incentives to be reviewed in the study are those incentives included in the Virginia Economic Development Partnership’s (VEDP) publication, *Virginia Guide to Business Incentives* as well as business incentive programs authorized and funded by the General Assembly.” Incentives offered by local governments and certain various other means of recruitment and expansion are not listed herein.²

Governor Bob McDonnell has demonstrated his commitment to recruiting new jobs to all areas of the Commonwealth. As Secretary of Commerce and Trade, I am pleased to report Virginia has enjoyed significant success in economic development this year, even while the national economy experiences slow growth.

Despite this success, we must not rest on our accomplishments. Instead, we must ensure we obtain the maximum return on our investment, both in the use of incentives and with any other economic development measures. We must also be vigilant to maintain our competitive edge. Our competitors in our region, across the nation and around the world are finding new ways to attract and retain business through fiscal and other policies.

This report is a compilation of results from the last fiscal year. These results demonstrate an effective record of economic development in terms of investment and job creation. The multiplier effect in the communities, including other industries attracted as a result of the new or expanded business, makes these results even more significant. Of course, in analyzing incentives, we must examine the total Virginia effort rather than only looking at each separate program in a vacuum.

There are many examples of Virginia’s economic development successes and they receive a more detailed presentation in the Annual Report of the VEDP. This report is available on the VEDP website at http://www.yesvirginia.org/About_Us/Library.aspx.

¹ Chapter 3 of the 2012 Virginia Acts of Assembly, Item 104 B.

² Recruitment often generates an entire negotiated range of activities, which can include private activity bond allocation, advantageous utility rates, regulatory assistance, proposed legislative changes, assistance in accessing private capital, and assistance with environmental certifications and permitting.

Report on Business Incentives

Part One of this report is organized by the individual incentives listed in the *Virginia Guide to Business Incentives* published annually by VEDP. It should be noted that some of the programs or benefits listed in the *Virginia Guide to Business Incentives* are not direct financial incentives in the common usage of that term.³ For example, some of the items consist of financing or entrepreneurial assistance. Among these are Industrial Development Bonds or loans and loan guarantees issued by the Virginia Small Business Financing Authority. These are directed to assist industry in obtaining private capital. Others offer management and technical support, such as that provided by the Small Business Development Centers, the Virginia Department of Business Assistance (DBA), the Center for Innovative Technology, or the GenEdge Alliance. Similarly, consulting and video production services offered by DBA through its Virginia Jobs Investment Program division are not traditional financial incentives.

Another group of items listed consists of federal monies provided under specific federal programs, such as the Community Development Block Grants (CDBG), Workforce Investment Act, Dislocated Worker Program and similar programs. This report includes CDBG funding to localities for economic development projects. In addition, other items listed simply are automatic entitlements, not negotiated, in amounts set by statute. This group primarily involves the tax credits applied by the Virginia Department of Taxation (TAX), including the Major Business Facility Job Tax Credit and the Recycling Tax Credit, which are used in business recruitment and expansion. In addition, the Coalfield Employment Enhancement Tax Credit seeks to maintain the viability of coal companies and coalfield employment in Virginia.

Of the incentives listed, the Appropriation Act requested the most recent data available (*i.e.*, FY 2012) identified by planning district commission (PDC) as follows: (1) the number of companies receiving business incentives; (2) the dollar amounts received by each company for each incentive; (3) the number of jobs to be created; (4) the average salary; and (5) the amount of private investment agreed upon by the state and the company as a condition for receiving the incentives.⁴ The General Assembly specified that in Part One of the report the names of companies participating in the state's incentive programs shall not be revealed. As some localities lie in two separate PDCs, some summary data may slightly exceed the grants actually awarded due to that duplication. Conversely, Nottoway County does not participate in any PDC. In order to maintain common reporting practices, all incentives administered in Nottoway County have been counted in PDC 14, the Commonwealth Regional Council.

The body of Part One of this report is organized by the individual incentives listed. Appendix 1 provides the data in a composite fashion for FY 2012, showing all incentives received by company. The database was assembled by combining the records provided by various agencies and cross-referencing them by project, company, and fiscal year. Since TAX is statutorily prohibited from revealing taxpayer names and information, certain tax credit programs were not included in the composite database but are included in the Tax Incentives section.

The Appropriation Act requires that Part Two of this report include the following information on the performance of projects receiving incentives in FY 2008: (1) name of the company receiving incentives; (2) the actual number of jobs created; (3) the average salary; and (4) the actual dollar value of private investment made by these companies.

In addition, the Appropriation Act requested identification of specific state actions as part of its business incentive programs to create private investments and jobs in rural areas of the state and the success of these actions. This information is presented in Part Three of this report.

³ This statement is not meant to diminish the effectiveness of these programs. All of these programs are valuable economic development tools and contribute to the state's overall positive business climate. Many of these are used in conjunction with other programs to recruit a new or expanding business. Job creation results are sometimes difficult to measure in connection with these programs.

⁴ Ordinarily, when incentives are offered to a company, they have a certain period of time to meet the investment and job creation performances for which they were provided. For example, a company receiving a Governor's Opportunity Fund grant generally must fulfill its performance expectations within 36 months of receipt of the grant. Therefore, the actual number of jobs, their average salary, and the level of investment used in this part of the report are the estimates used in calculating the incentive offered.

PART ONE

Tax Incentives

Due to the statutory privacy protections required for all taxpayers, corporate and individual, the Department of Taxation is prohibited from providing any information that directly identifies or indirectly could tend to identify any taxpayer or its income or tax situation. As a result, the information available for this report is summarized. It must also be noted that in the past, all data of the Department of Taxation was kept on a calendar year basis rather than by fiscal year. In this report and going forward, all tax year data is presented on a fiscal year basis. Due to this change, the number of returns and amount of credits are for the most recent data available, which represents income tax returns processed during FY 2011, regardless of the taxable year. In some cases, returns for multiple tax years were processed during the fiscal year. The total for each return may include carryovers from prior years. If a return was amended during the fiscal year, only the additional credit amount (or reduction) was included.

Two of these programs, the Major Business Facility Job Tax Credit and the Recycling Tax Credit, are statutory rather than discretionary; that is, the amount of the credit earned is determined objectively by the number of jobs created or the amount of money invested in facilities or recycling equipment, respectively. Nevertheless, these two tax credits are included as incentives because they are cited to economic development prospects as potential benefits of locating or expanding facilities in Virginia. A description of the two tax credit programs is provided below.

Major Business Facility Job Tax Credit

This statute provides a corporate income tax credit of \$1,000 per job above a threshold number of jobs over two or three years to qualified companies locating to or expanding in Virginia. Eligible companies must create either at least 50 new full-time jobs if locating in an enterprise zone, or an economically distressed area, or at least 100 new jobs if locating elsewhere. During FY 2011, 123 taxpayers in Virginia claimed this tax credit against Virginia corporate income tax, for a negative total dollar amount of \$858,143. This figure is based upon all returns processed during the fiscal year, so amended returns and returns for more than one taxable year may be included, affecting the reported credit amount.

Recycling Equipment Tax Credit

This statutory program provides a tax credit of 10% of every dollar invested in certified recycling equipment or facilities. The certification is administered by the Department of Environmental Quality. During FY 2011, 83 Virginia taxpayers claimed credits under this statute, for a total dollar amount of \$603,233.

Worker Retraining Tax Credit

The Worker Retraining Tax Credit allows eligible employers to receive an income tax credit equal to 30 percent of all eligible expenditures made by the employer for worker retraining. The credit has an overall spending cap of \$2.5 million in any taxable year. Data for this credit is not available for release because fewer than four returns claiming the credit were processed in FY 2011.

Coalfield Employment Enhancement Tax Credit

The Coalfield Employment Enhancement Tax Credit provides a corporate income tax credit to companies that mine small coal seams. Credits are calculated per ton based on the thickness of the seam. During FY 2011, 50 taxpayers claimed the credit for a total of \$27,250,091.

Day Care Facility Investment Tax Credit

The Day Care Facility Investment Tax Credit provides a tax credit for employers who establish a day-care facility for the children of employees. The tax credit applies to expenditures such as site preparation, construction and equipment. The maximum credit is \$25,000 and the Department of Taxation may not approve more than \$100,000 in total credits in any fiscal year. In FY 2011, this tax credit was not accessed by any taxpayer and no money was distributed for this purpose.

Enterprise Zone Incentives

Virginia's Enterprise Zone Program offers a number of business incentives to encourage job creation and real property investment within designated zones across Virginia. The Department of Housing and Community Development (DHCD) administers the Enterprise Zone Program.

The Enterprise Zone statute has provisions that allow businesses meeting certain conditions to receive incentives available under the previous Enterprise Zone program. Businesses that had previously qualified for the General Income Tax Credit, Investment Tax Credit, and Job Grants are able to finish out their incentive qualification period provided they continue to meet the eligibility requirements for the respective incentives, but no new businesses may participate.

Businesses with signed agreements with DHCD in place by July 1, 2005, could also initiate use of the tax credits once they met their negotiated targets. In order to qualify, the conditions of their agreement with DHCD must be met prior to the expiration of their zone or before 2019. Tax credits are only available through FY 2019.

This report includes data and incentive activity for the 2011 qualification year, the most recent available data. Data for the following incentives is included in this report: Real Property Investment Grant, Job Creation Grant, General Income Tax Credit and Investment Tax Credit. It is possible for companies to qualify for multiple Enterprise Zone state incentives.

The incentive data provided in this report is current as of July 2012. For FY 2012, the General Assembly allocated \$14,193,435.07 in grants to fund awards for the Real Property Investment Grant and Job Creation Grant. A total of 189 investors qualified for Enterprise Zone grants. The Real Property Investment Grants are pro-rated pursuant to §59.1-549 of the *Code of Virginia*.

Real Property Investment Grant

The Real Property Investment Grant is based on the qualified real property investments made by an individual or entity to a non-residential or mixed-use building or facility in an Enterprise Zone. For the 2011 grant year, the Real Property Investment Grant amounts to 20 percent of the total cost of qualified real property investment and is capped per building or facility at a maximum of \$200,000 within a five-consecutive year term. The second tier of investment for this grant is \$5 million. For qualified real property investments of less than \$5 million, the maximum grant available is \$100,000. The grant is available for the calendar year the real property is placed in service.

For the 2011 grant year, 133 zone investors qualified for Real Property Investment Grants. In the past, the grants have been prorated. In FY 2012, however, available funds allowed the Real Property Investment Grants to be paid out in full for a total of \$11,205,301.07.

Job Creation Grant

The Job Creation Grant is based on net, new permanent full-time job creation over a four-job threshold. Grant eligible positions are those positions over the four-job threshold with wages of at least 175 percent of the federal minimum wage and the availability of health benefits. For net, new positions earning at least 175 percent but less than 200 percent of the federal minimum wage with health benefits, firms can receive up to \$500 per such position per year. Firms can receive up to \$800 annually for job creation grant eligible positions earning at least 200 percent of the federal minimum wage with health benefits. These grants are available for a five-year qualification period.

Fifty-six businesses qualified for the new job creation grant and a total of \$2,988,134 was disbursed. The grants were not prorated and therefore were paid out at 100 percent.

Pre-2005 Incentives

The following incentives were available to those businesses that had qualified prior to 2005 or had signed agreements with DHCD in place by July 2005.

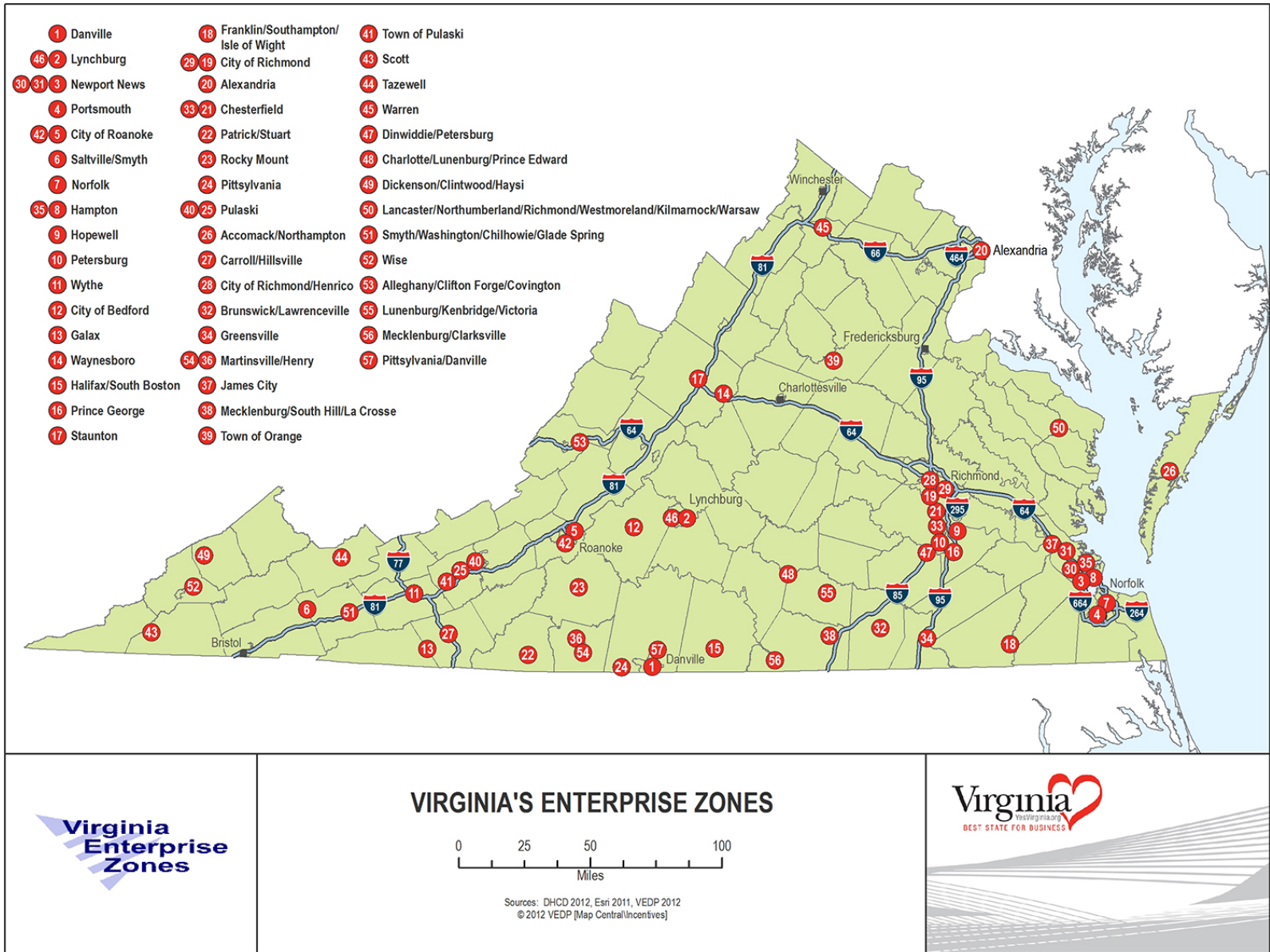
Investment Tax Credit

Firms claiming the Investment Tax Credit must meet their negotiated job creation and investment thresholds prior to utilizing the tax credit. One business qualified for the Investment Tax Credit in 2011 and received a \$100,000 tax credit.

General Income Tax Credit

The General Income Tax credit is a ten-year tax credit against a business' state tax liability in an amount up to 80 percent in year one and 60 percent in years two through ten.

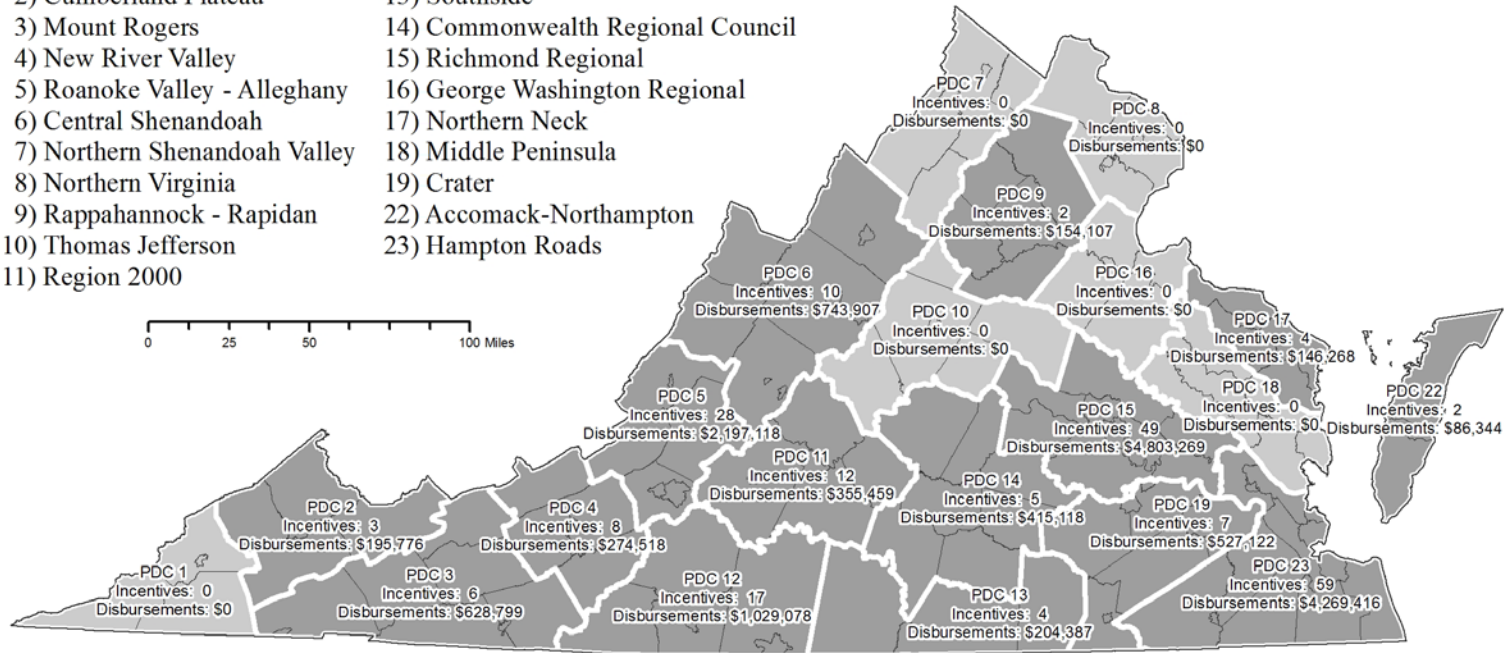
Only businesses with signed agreements, creating at least 50 jobs, and investing more than \$15 million receive a negotiated amount of this credit. In qualifying year 2011, 15 businesses claimed this credit for a total of \$1,938,851.40.



Enterprise Zone Incentives by Planning District Fiscal Year 2012

Planning District Commission (PDC) Name & Number

- | | |
|-------------------------------|-----------------------------------|
| 1) Lenowisco | 12) West Piedmont |
| 2) Cumberland Plateau | 13) Southside |
| 3) Mount Rogers | 14) Commonwealth Regional Council |
| 4) New River Valley | 15) Richmond Regional |
| 5) Roanoke Valley - Alleghany | 16) George Washington Regional |
| 6) Central Shenandoah | 17) Northern Neck |
| 7) Northern Shenandoah Valley | 18) Middle Peninsula |
| 8) Northern Virginia | 19) Crater |
| 9) Rappahannock - Rapidan | 22) Accomack-Northampton |
| 10) Thomas Jefferson | 23) Hampton Roads |
| 11) Region 2000 | |



Map created by Virginia Economic Development Partnership, October 2012

Enterprise Zone - Real Property FY 2012

PDC: 2

Company	Zone	Requested	Disbursed
9034	Tazewell County	\$100,000.00	\$100,000.00
9058	Tazewell County	\$64,373.94	\$64,373.94
9098	Tazewell County	\$31,402.51	\$31,402.51

Tot. Incentives for PDC: 3

Tot. Amt. Requested:	\$195,776.45	Avg. Amt. Requested:	\$65,258.82
Tot. Amt. Disbursed:	\$195,776.45	Avg. Amt. Disbursed:	\$65,258.82

PDC: 3

Company	Zone	Requested	Disbursed
8314	Smyth County	\$11,646.62	\$11,646.62
9083	Smyth County	\$100,000.00	\$100,000.00
9106	Smyth County	\$100,000.00	\$100,000.00
9107	Smyth County	\$100,000.00	\$100,000.00

Tot. Incentives for PDC: 4

Tot. Amt. Requested:	\$311,646.62	Avg. Amt. Requested:	\$77,911.66
Tot. Amt. Disbursed:	\$311,646.62	Avg. Amt. Disbursed:	\$77,911.66

PDC: 4

Company	Zone	Requested	Disbursed
9056	Pulaski County New River Zone	\$90,837.08	\$90,837.08
9103	Pulaski County New River Zone	\$15,404.10	\$15,404.10
2775	Pulaski County Zone 1	\$57,442.07	\$57,442.07
9075	Pulaski County Zone 1	\$30,071.14	\$30,071.14
9103	Pulaski County Zone 1	\$11,019.51	\$11,019.51
9069	Pulaski Town	\$25,825.78	\$25,825.78

Tot. Incentives for PDC: 6

Tot. Amt. Requested: \$230,599.68

Tot. Amt. Disbursed: \$230,599.68

Avg. Amt. Requested: \$38,433.28

Avg. Amt. Disbursed: \$38,433.28

PDC: 5

Company	Zone	Requested	Disbursed
9070	Alleghany County	\$100,000.00	\$100,000.00
9111	Covington	\$81,796.41	\$81,796.41
5327	Roanoke Zone 1	\$9,374.09	\$9,374.09
5948	Roanoke Zone 1	\$16,179.75	\$16,179.75
8122	Roanoke Zone 1	\$78,737.05	\$78,737.05
9010	Roanoke Zone 1	\$7,272.00	\$7,272.00
9011	Roanoke Zone 1	\$25,434.93	\$25,434.93
9012	Roanoke Zone 1	\$12,802.49	\$12,802.49
9021	Roanoke Zone 1	\$100,000.00	\$100,000.00
9026	Roanoke Zone 1	\$100,000.00	\$100,000.00
9045	Roanoke Zone 1	\$88,464.01	\$88,464.01
9046	Roanoke Zone 1	\$100,000.00	\$100,000.00
9049	Roanoke Zone 1	\$100,000.00	\$100,000.00
9057	Roanoke Zone 1	\$64,287.78	\$64,287.78
9061	Roanoke Zone 1	\$100,000.00	\$100,000.00
9062	Roanoke Zone 1	\$200,000.00	\$200,000.00
9068	Roanoke Zone 1	\$100,000.00	\$100,000.00
9091	Roanoke Zone 1	\$100,000.00	\$100,000.00
9093	Roanoke Zone 1	\$200,000.00	\$200,000.00
9109	Roanoke Zone 1	\$100,000.00	\$100,000.00
9112	Roanoke Zone 1	\$100,000.00	\$100,000.00
9113	Roanoke Zone 1	\$100,000.00	\$100,000.00
9126	Roanoke Zone 1	\$24,636.69	\$24,636.69
9134	Roanoke Zone 1	\$25,461.20	\$25,461.20

8067	Roanoke Zone 2	\$100,000.00	\$100,000.00
9108	Roanoke Zone 2	\$26,598.30	\$26,598.30
9135	Roanoke Zone 2	\$87,873.32	\$87,873.32

Tot. Incentives for PDC: 27

Tot. Amt. Requested:	\$2,148,918.02	Avg. Amt. Requested:	\$79,589.56
Tot. Amt. Disbursed:	\$2,148,918.02	Avg. Amt. Disbursed:	\$79,589.56

PDC: 6

Company	Zone	Requested	Disbursed
9023	Staunton	\$68,312.87	\$68,312.87
9097	Staunton	\$100,000.00	\$100,000.00
9122	Staunton	\$13,908.60	\$13,908.60
8286	Waynesboro	\$100,000.00	\$100,000.00
8688	Waynesboro	\$100,000.00	\$100,000.00
8983	Waynesboro	\$200,000.00	\$200,000.00
9100	Waynesboro	\$100,000.00	\$100,000.00

Tot. Incentives for PDC: 7

Tot. Amt. Requested:	\$682,221.47	Avg. Amt. Requested:	\$97,460.21
Tot. Amt. Disbursed:	\$682,221.47	Avg. Amt. Disbursed:	\$97,460.21

PDC: 9

Company	Zone	Requested	Disbursed
5122	Orange Town	\$95,277.54	\$95,277.54
8242	Orange Town	\$58,829.65	\$58,829.65

Tot. Incentives for PDC: 2

Tot. Amt. Requested:	\$154,107.19	Avg. Amt. Requested:	\$77,053.60
Tot. Amt. Disbursed:	\$154,107.19	Avg. Amt. Disbursed:	\$77,053.60

PDC: 11

Company	Zone	Requested	Disbursed
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9088	Lynchburg Zone 1	\$49,157.60	\$49,157.60
9132	Lynchburg Zone 1	\$27,492.13	\$27,492.13
9132	Lynchburg Zone 1	\$38,038.26	\$38,038.26
9020	Lynchburg Zone 2	\$100,000.00	\$100,000.00
9095	Lynchburg Zone 2	\$22,052.22	\$22,052.22

Tot. Incentives for PDC: 5

Tot. Amt. Requested:	\$236,740.21	Avg. Amt. Requested:	\$47,348.04
Tot. Amt. Disbursed:	\$236,740.21	Avg. Amt. Disbursed:	\$47,348.04

PDC: 12

Company	Zone	Requested	Disbursed
9128	Danville 1	\$100,000.00	\$100,000.00
5131	Danville 2	\$51,652.69	\$51,652.69
9063	Henry County 1	\$100,000.00	\$100,000.00
9119	Martinsville 1	\$7,461.78	\$7,461.78
9123	Martinsville 1	\$100,000.00	\$100,000.00
9130	Martinsville 1	\$29,641.40	\$29,641.40

Tot. Incentives for PDC: 6

Tot. Amt. Requested:	\$388,755.87	Avg. Amt. Requested:	\$64,792.65
Tot. Amt. Disbursed:	\$388,755.87	Avg. Amt. Disbursed:	\$64,792.65

PDC: 13

Company	Zone	Requested	Disbursed
9052	Town of South Hill	\$100,000.00	\$100,000.00

Tot. Incentives for PDC: 1

Tot. Amt. Requested:	\$100,000.00	Avg. Amt. Requested:	\$100,000.00
Tot. Amt. Disbursed:	\$100,000.00	Avg. Amt. Disbursed:	\$100,000.00

PDC: 14

Company	Zone	Requested	Disbursed
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2433	Lunenburg County	\$53,920.00	\$53,920.00
5691	Prince Edward County	\$177,276.50	\$177,276.50
9041	Prince Edward County	\$100,000.00	\$100,000.00
9136	Prince Edward County	\$12,952.40	\$12,952.40

Tot. Incentives for PDC: 4

Tot. Amt. Requested:	\$344,148.90	Avg. Amt. Requested:	\$86,037.23
Tot. Amt. Disbursed:	\$344,148.90	Avg. Amt. Disbursed:	\$86,037.23

PDC: 15

Company	Zone	Requested	Disbursed
9103	Chesterfield County Jefferson Davis Zone	\$43,762.25	\$43,762.25
5696	Chesterfield County Walthall Zone	\$100,000.00	\$100,000.00
8121	Chesterfield County Walthall Zone	\$100,000.00	\$100,000.00
9031	Chesterfield County Walthall Zone	\$55,099.30	\$55,099.30
9121	Chesterfield County Walthall Zone	\$91,731.68	\$91,731.68
5888	Henrico County	\$84,627.85	\$84,627.85
8286	Henrico County	\$40,005.58	\$40,005.58
8286	Henrico County	\$59,994.42	\$59,994.42
9042	Henrico County	\$100,000.00	\$100,000.00
9079	Henrico County	\$54,966.90	\$54,966.90
9089	Henrico County	\$100,000.00	\$100,000.00
9115	Henrico County	\$45,033.00	\$45,033.00
9120	Henrico County	\$100,000.00	\$100,000.00
9137	Henrico County	\$91,478.00	\$91,478.00
9047	Richmond Zone (East)	\$100,000.00	\$100,000.00
9071	Richmond Zone (East)	\$7,785.73	\$7,785.73
9078	Richmond Zone (East)	\$100,000.00	\$100,000.00
9114	Richmond Zone (East)	\$100,000.00	\$100,000.00
9117	Richmond Zone (East)	\$44,851.61	\$44,851.61
2437	Richmond Zone (North)	\$100,000.00	\$100,000.00

3665	Richmond Zone (North)	\$100,000.00	\$100,000.00
8286	Richmond Zone (North)	\$200,000.00	\$200,000.00
8286	Richmond Zone (North)	\$78,083.91	\$78,083.91
8977	Richmond Zone (North)	\$200,000.00	\$200,000.00
9073	Richmond Zone (North)	\$100,000.00	\$100,000.00
9074	Richmond Zone (North)	\$100,000.00	\$100,000.00
9080	Richmond Zone (North)	\$100,000.00	\$100,000.00
9081	Richmond Zone (North)	\$100,000.00	\$100,000.00
9082	Richmond Zone (North)	\$100,000.00	\$100,000.00
9086	Richmond Zone (North)	\$100,000.00	\$100,000.00
9096	Richmond Zone (North)	\$56,961.60	\$56,961.60
9101	Richmond Zone (North)	\$4,687.51	\$4,687.51
9101	Richmond Zone (North)	\$10,220.20	\$10,220.20
9124	Richmond Zone (North)	\$100,000.00	\$100,000.00
9125	Richmond Zone (North)	\$80,331.47	\$80,331.47
9138	Richmond Zone (North)	\$45,248.30	\$45,248.30
9051	Richmond Zone (South)	\$50,763.05	\$50,763.05
9053	Richmond Zone (South)	\$58,501.60	\$58,501.60
9072	Richmond Zone (South)	\$100,000.00	\$100,000.00

Tot. Incentives for PDC: 39

Tot. Amt. Requested: \$3,204,133.96

Avg. Amt. Requested: \$82,157.28

Tot. Amt. Disbursed: \$3,204,133.96

Avg. Amt. Disbursed: \$82,157.28

PDC: 17

Company	Zone	Requested	Disbursed
9084	Richmond County	\$80,078.08	\$80,078.08
9038	Westmoreland County	\$41,798.35	\$41,798.35

Tot. Incentives for PDC: 2

Tot. Amt. Requested: \$121,876.43
Tot. Amt. Disbursed: \$121,876.43

Avg. Amt. Requested: \$60,938.22
Avg. Amt. Disbursed: \$60,938.22

PDC: 19

Company	Zone	Requested	Disbursed
5836	Petersburg 1	\$42,313.93	\$42,313.93
9076	Petersburg 2	\$100,000.00	\$100,000.00
9102	Petersburg 2	\$38,074.10	\$38,074.10
7985	Prince George County	\$200,000.00	\$200,000.00
9027	Prince George County	\$31,494.00	\$31,494.00

Tot. Incentives for PDC: 5

Tot. Amt. Requested: \$411,882.03
Tot. Amt. Disbursed: \$411,882.03

Avg. Amt. Requested: \$82,376.41
Avg. Amt. Disbursed: \$82,376.41

PDC: 22

Company	Zone	Requested	Disbursed
9037	Northampton County	\$35,213.53	\$35,213.53

Tot. Incentives for PDC: 1

Tot. Amt. Requested: \$35,213.53
Tot. Amt. Disbursed: \$35,213.53

Avg. Amt. Requested: \$35,213.53
Avg. Amt. Disbursed: \$35,213.53

PDC: 23

Company	Zone	Requested	Disbursed
9009	Hampton Roads Center Zone	\$42,313.93	\$42,313.93
5744	Hampton Urban Zone	\$100,000.00	\$100,000.00
9036	Hampton Urban Zone	\$100,000.00	\$100,000.00
8554	James City County	\$14,896.25	\$14,896.25
4790	Newport News Zone 1 (North)	\$200,000.00	\$200,000.00
9025	Newport News Zone 1 (North)	\$100,000.00	\$100,000.00

9028	Newport News Zone 1 (North)	\$100,000.00	\$100,000.00
9087	Newport News Zone 1 (North)	\$83,186.00	\$83,186.00
428	Newport News Zone 2 (Mid City)	\$100,000.00	\$100,000.00
4106	Newport News Zone 2 (Mid City)	\$100,000.00	\$100,000.00
9043	Newport News Zone 2 (Mid City)	\$100,000.00	\$100,000.00
9064	Newport News Zone 2 (Mid City)	\$16,541.02	\$16,541.02
9077	Newport News Zone 2 (Mid City)	\$34,488.00	\$34,488.00
9090	Newport News Zone 2 (Mid City)	\$76,023.50	\$76,023.50
9114	Newport News Zone 2 (Mid City)	\$100,000.00	\$100,000.00
6948	Newport News Zone 3 (South)	\$70,012.62	\$70,012.62
6950	Newport News Zone 3 (South)	\$38,237.42	\$38,237.42
9029	Newport News Zone 3 (South)	\$100,000.00	\$100,000.00
9035	Newport News Zone 3 (South)	\$100,000.00	\$100,000.00
9050	Newport News Zone 3 (South)	\$100,000.00	\$100,000.00
9065	Newport News Zone 3 (South)	\$100,000.00	\$100,000.00
9066	Newport News Zone 3 (South)	\$100,000.00	\$100,000.00
9067	Newport News Zone 3 (South)	\$35,223.73	\$35,223.73
9094	Newport News Zone 3 (South)	\$84,161.60	\$84,161.60
283	Norfolk	\$200,000.00	\$200,000.00
4954	Norfolk	\$200,000.00	\$200,000.00
6937	Norfolk	\$25,383.40	\$25,383.40
9115	Norfolk	\$100,000.00	\$100,000.00
9019	Portsmouth	\$23,728.89	\$23,728.89
1595	Southampton County	\$95,084.35	\$95,084.35

Tot. Incentives for PDC: 30

Tot. Amt. Requested: \$2,639,280.71

Avg. Amt. Requested: \$87,976.02

Tot. Amt. Disbursed: \$2,639,280.71

Avg. Amt. Disbursed: \$87,976.02

GRAND TOTALS

Total Incentives: 142

Tot. Amount Requested: \$11,205,301.07

Avg. Amount Requested: \$78,910.57

Tot. Amount Disbursed: \$11,205,301.07

Avg. Amount \$78,910.57

Enterprise Zone - Job Creation Grant FY 2012

PDC: 3

Company	Zone	Requested	Disbursed
4978	Wythe County	\$248,320.00	\$248,320.00
8955	Wythe County	\$68,832.00	\$68,832.00

Tot. Incentives for PDC: 2

Tot. Amt. Requested:	\$317,152.00	Avg. Amt. Requested:	\$158,576.00
Tot. Amt. Disbursed:	\$317,152.00	Avg. Amt. Disbursed:	\$158,576.00

PDC: 4

Company	Zone	Requested	Disbursed
8996	Pulaski County New River Zone	\$4,558.00	\$4,558.00
8981	Pulaski County Zone 1	\$39,360.00	\$39,360.00

Tot. Incentives for PDC: 2

Tot. Amt. Requested:	\$43,918.00	Avg. Amt. Requested:	\$21,959.00
Tot. Amt. Disbursed:	\$43,918.00	Avg. Amt. Disbursed:	\$21,959.00

PDC: 5

Company	Zone	Requested	Disbursed
5327	Roanoke Zone 1	\$48,200.00	\$48,200.00

Tot. Incentives for PDC: 1

Tot. Amt. Requested:	\$48,200.00	Avg. Amt. Requested:	\$48,200.00
Tot. Amt. Disbursed:	\$48,200.00	Avg. Amt. Disbursed:	\$48,200.00

PDC: 6

Company	Zone	Requested	Disbursed
6819	Staunton	\$10,240.00	\$10,240.00
8311	Staunton	\$27,630.00	\$27,630.00
8983	Waynesboro	\$23,816.00	\$23,816.00

Tot. Incentives for PDC: 3

Tot. Amt. Requested:	\$61,686.00	Avg. Amt. Requested:	\$20,562.00
Tot. Amt. Disbursed:	\$61,686.00	Avg. Amt. Disbursed:	\$20,562.00

PDC: 11

Company	Zone	Requested	Disbursed
1283	Lynchburg Zone 1	\$50,128.00	\$50,128.00
6614	Lynchburg Zone 1	\$29,328.00	\$29,328.00
8985	Lynchburg Zone 1	\$4,504.00	\$4,504.00
Tot. Incentives for PDC: 3			
Tot. Amt. Requested:	\$83,960.00	Avg. Amt. Requested:	\$27,986.67
Tot. Amt. Disbursed:	\$83,960.00	Avg. Amt. Disbursed:	\$27,986.67

PDC: 12

Company	Zone	Requested	Disbursed
6852	Danville 1	\$12,507.00	\$12,507.00
8946	Danville 1	\$84,035.00	\$84,035.00
8976	Danville 1	\$25,328.00	\$25,328.00
6126	Danville 2	\$46,297.00	\$46,297.00
7826	Henry County 1	\$25,176.00	\$25,176.00
8990	Martinsville 1	\$7,509.00	\$7,509.00
4153	Pittsylvania County 1	\$992.00	\$992.00
4723	Pittsylvania County 1	\$211,753.00	\$211,753.00
Tot. Incentives for PDC: 8			
Tot. Amt. Requested:	\$413,597.00	Avg. Amt. Requested:	\$51,699.63
Tot. Amt. Disbursed:	\$413,597.00	Avg. Amt. Disbursed:	\$51,699.63

PDC: 13

Company	Zone	Requested	Disbursed
5552	Halifax County	\$64,554.00	\$64,554.00
8146	Halifax County	\$22,879.00	\$22,879.00
7469	Mecklenburg County 1	\$16,954.00	\$16,954.00
Tot. Incentives for PDC: 3			
Tot. Amt. Requested:	\$104,387.00	Avg. Amt. Requested:	\$34,795.67
Tot. Amt. Disbursed:	\$104,387.00	Avg. Amt. Disbursed:	\$34,795.67

PDC: 14

Company	Zone	Requested	Disbursed
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8994	Prince Edward County	\$70,969.00	\$70,969.00
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Tot. Incentives for PDC: 1

Tot. Amt. Requested:	\$70,969.00	Avg. Amt. Requested:	\$70,969.00
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Tot. Amt. Disbursed:	\$70,969.00	Avg. Amt. Disbursed:	\$70,969.00
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PDC: 15

Company	Zone	Requested	Disbursed
8993	Chesterfield County Jefferson Davis Zone	\$114,224.00	\$114,224.00
6658	Chesterfield County Walthall Zone	\$165,915.00	\$165,915.00
8989	Chesterfield County Walthall Zone	\$19,632.00	\$19,632.00
8168	Henrico County	\$10,624.00	\$10,624.00
8968	Henrico County	\$19,968.00	\$19,968.00
5579	Richmond Zone (North)	\$36,424.00	\$36,424.00
8977	Richmond Zone (North)	\$280,000.00	\$280,000.00

Tot. Incentives for PDC: 7

Tot. Amt. Requested:	\$646,787.00	Avg. Amt. Requested:	\$92,398.14
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Tot. Amt. Disbursed:	\$646,787.00	Avg. Amt. Disbursed:	\$92,398.14
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PDC: 17

Company	Zone	Requested	Disbursed
8995	Lancaster County	\$12,192.00	\$12,192.00
8987	Westmoreland County	\$12,200.00	\$12,200.00

Tot. Incentives for PDC: 2

Tot. Amt. Requested:	\$24,392.00	Avg. Amt. Requested:	\$12,196.00
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Tot. Amt. Disbursed:	\$24,392.00	Avg. Amt. Disbursed:	\$12,196.00
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PDC: 19

Company	Zone	Requested	Disbursed
8952	Petersburg 1	\$15,240.00	\$15,240.00

Tot. Incentives for PDC: 1

Tot. Amt. Requested:	\$15,240.00	Avg. Amt. Requested:	\$15,240.00
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Tot. Amt. Disbursed:	\$15,240.00	Avg. Amt. Disbursed:	\$15,240.00
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PDC: 22

Company	Zone	Requested	Disbursed
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8117	Accomack County	\$51,130.00	\$51,130.00
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Tot. Incentives for PDC: 1

Tot. Amt. Requested:	\$51,130.00	Avg. Amt. Requested:	\$51,130.00
Tot. Amt. Disbursed:	\$51,130.00	Avg. Amt. Disbursed:	\$51,130.00

PDC: 23

Company	Zone	Requested	Disbursed
4947	Hampton Roads Center Zone	\$16,534.00	\$16,534.00
8152	Hampton Roads Center Zone	\$33,410.00	\$33,410.00
8964	Hampton Roads Center Zone	\$17,002.00	\$17,002.00
6837	Hampton Urban Zone	\$11,320.00	\$11,320.00
8986	James City County	\$1,936.00	\$1,936.00
8997	James City County	\$64,488.00	\$64,488.00
4790	Newport News Zone 1 (North)	\$75,548.00	\$75,548.00
8988	Newport News Zone 1 (North)	\$60,822.00	\$60,822.00
1236	Newport News Zone 3 (South)	\$201,023.00	\$201,023.00
6836	Newport News Zone 3 (South)	\$30,872.00	\$30,872.00
6838	Newport News Zone 3 (South)	\$14,664.00	\$14,664.00
6839	Newport News Zone 3 (South)	\$47,715.00	\$47,715.00
8941	Newport News Zone 3 (South)	\$55,184.00	\$55,184.00
8949	Newport News Zone 3 (South)	\$23,328.00	\$23,328.00
8984	Newport News Zone 3 (South)	\$47,872.00	\$47,872.00
283	Norfolk	\$144,776.00	\$144,776.00
2179	Norfolk	\$30,528.00	\$30,528.00
4954	Norfolk	\$73,278.00	\$73,278.00
8233	Norfolk	\$15,920.00	\$15,920.00
8943	Norfolk	\$70,040.00	\$70,040.00
8991	Norfolk	\$20,728.00	\$20,728.00
8992	Norfolk	\$10,168.00	\$10,168.00
4957	Portsmouth	\$39,560.00	\$39,560.00

Tot. Incentives for PDC: 23

Tot. Amt. Requested:	\$1,106,716.00	Avg. Amt. Requested:	\$48,118.09
Tot. Amt. Disbursed:	\$1,106,716.00	Avg. Amt. Disbursed:	\$48,118.09

GRAND TOTALS

Total Incentives:	57		
Tot. Amount Requested:	\$2,988,134.00	Avg. Amount Requested:	\$52,423.40
Tot. Amount Disbursed:	\$2,988,134.00	Avg. Amount	\$52,423.40

Enterprise Zone - General Income Tax Credit FY 2012

PDC: 0

Company	Zone	Requested	Disbursed
6803	Any Expired Zone	\$201,600.00	\$201,600.00
Tot. Incentives for PDC: 1			
Tot. Amt. Requested:		\$201,600.00	Avg. Amt. Requested: \$201,600.00
Tot. Amt. Disbursed:		\$201,600.00	Avg. Amt. Disbursed: \$201,600.00

PDC: 11

Company	Zone	Requested	Disbursed
2673	Lynchburg Zone 1	\$3,354.60	\$3,354.60
3968	Lynchburg Zone 1	\$1,702.20	\$1,702.20
4916	Lynchburg Zone 1	\$29,187.00	\$29,187.00
6015	Lynchburg Zone 1	\$514.80	\$514.80
Tot. Incentives for PDC: 4			
Tot. Amt. Requested:		\$34,758.60	Avg. Amt. Requested: \$8,689.65
Tot. Amt. Disbursed:		\$34,758.60	Avg. Amt. Disbursed: \$8,689.65

PDC: 12

Company	Zone	Requested	Disbursed
3473	Danville 1	\$2,671.80	\$2,671.80
5597	Henry County 1	\$219,567.60	\$219,567.60
3506	Rocky Mount	\$4,486.20	\$4,486.20
Tot. Incentives for PDC: 3			
Tot. Amt. Requested:		\$226,725.60	Avg. Amt. Requested: \$75,575.20
Tot. Amt. Disbursed:		\$226,725.60	Avg. Amt. Disbursed: \$75,575.20

PDC: 15

Company	Zone	Requested	Disbursed
8934	Chesterfield County Jefferson Davis Zone	\$22,950.00	\$22,950.00
5471	Chesterfield County Walthall Zone	\$198,000.00	\$198,000.00
4932	Henrico County	\$731,397.60	\$731,397.60

Tot. Incentives for PDC: 3

Tot. Amt. Requested: \$952,347.60

Avg. Amt. Requested: \$317,449.20

Tot. Amt. Disbursed: \$952,347.60

Avg. Amt. Disbursed: \$317,449.20

PDC: 23

Company	Zone	Requested	Disbursed
2732	Hampton Urban Zone	\$4,753.20	\$4,753.20
2732	Hampton Urban Zone	\$5,243.40	\$5,243.40
4866	Hampton Urban Zone	\$351,960.00	\$351,960.00
2732	Newport News Zone 2 (Mid City)	\$8,289.60	\$8,289.60
3479	Newport News Zone 3 (South)	\$21,777.60	\$21,777.60
1660	Norfolk	\$131,395.80	\$131,395.80

Tot. Incentives for PDC: 6

Tot. Amt. Requested: \$523,419.60

Avg. Amt. Requested: \$87,236.60

Tot. Amt. Disbursed: \$523,419.60

Avg. Amt. Disbursed: \$87,236.60

GRAND TOTALS

Total Incentives: 17

Tot. Amount Requested: \$1,938,851.40

Avg. Amount Requested: \$114,050.08

Tot. Amount Disbursed: \$1,938,851.40

Avg. Amount \$114,050.08

Enterprise Zone - Investment Tax Credit FY 2012

PDC: 19

Company	Zone	Requested	Disbursed
8940	Dinwiddie County	\$100,000.00	\$100,000.00
Tot. Incentives for PDC: 1			
Tot. Amt. Requested:	\$100,000.00	Avg. Amt. Requested:	\$100,000.00
Tot. Amt. Disbursed:	\$100,000.00	Avg. Amt. Disbursed:	\$100,000.00

GRAND TOTALS

Total Incentives:	1		
Tot. Amount Requested:	\$100,000.00	Avg. Amount Requested:	\$100,000.00
Tot. Amount Disbursed:	\$100,000.00	Avg. Amount	\$100,000.00

Virginia Jobs Investment Program

The Virginia Jobs Investment Program (VJIP), managed by the Department of Business Assistance pursuant to §2.2-902.A.1 of the *Code of Virginia*, has been a cornerstone in Virginia's economic development efforts for over 45 years, helping to recruit new businesses and encouraging existing businesses to expand. The program reduces the human resource development costs of new and expanding companies that are creating jobs. In addition to funding, VJIP offers value-added services such as:

- Customized recruiting and training analysis to identify needs and match resources;
- Introduction to and coordination of community and educational resources to provide assistance with application intake; job fairs; temporary training and recruiting facilities; equipment and instruction;
- Organizational development facilitation for Company Start-up Team; and,
- Electronic media services.

In order to qualify, companies must be for-profit and paying at least \$10/hour in one of five business sectors: manufacturing, distribution centers, corporate headquarters for companies with multiple facilities, call centers, and information technology services exclusively for businesses. In addition:

- Companies with 250 employees or less must make a minimum capital investment of \$100,000 and create at least 5 new full-time jobs.
- Companies with over 250 employees must make a minimum capital investment of \$1,000,000 and create at least 25 new full-time jobs. These larger companies must generate at least 50% revenue from outside of Virginia and the project must be in competition with at least one other state or country.
- In order to qualify for retraining assistance, companies must be in manufacturing or distribution, have a minimum new capital investment of \$500,000 as the catalyst for the project and at least 10 full-time employees requiring a skills upgrade.

The Virginia Jobs Investment Program also worked jointly with the local Workforce Investment Boards (WIBs) in Charlottesville and the Shenandoah Valley to implement a Local Incumbent Worker Training program. However, the funding for these 35 projects originated with the local WIBs.

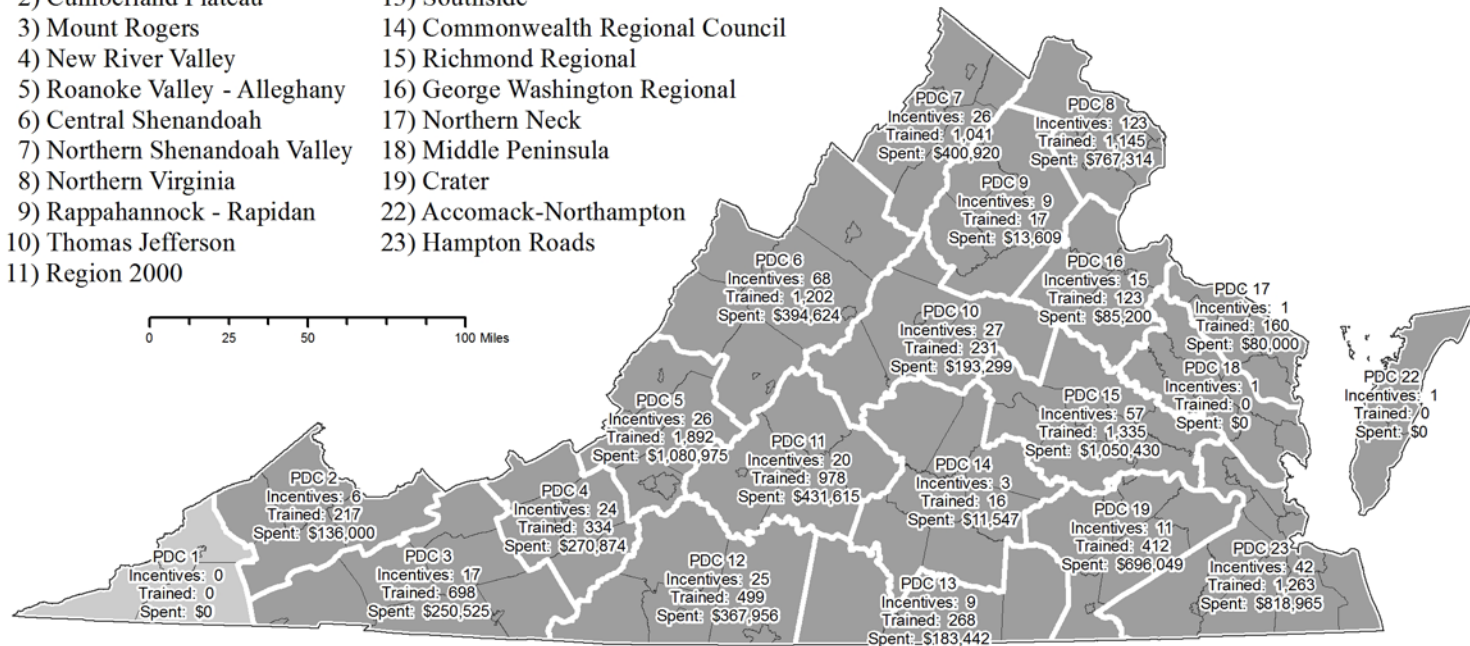
In FY 2012, VJIP assisted 511 companies, and provided funding to 183 firms for a total spend of \$7,233,344.93. The number of jobs created or retained was 11,831. Jobs funded had an average wage of \$21.17 per hour or \$44,033 annually, which generated approximately \$1,100 per job in annual state income and sales tax revenues. The program's goal is to recover the Commonwealth's investment within one year, through income and sales taxes paid by each new job created. The average reimbursement rate is \$651 per job.

This economic development incentive is performance based, and no funding is expended until the capital investment has been made and the jobs are created by the company. As a result, data on the following pages may show a zero amount for dollars spent during FY 2012. Moneys have been allocated for these projects, but many have not been paid yet, and therefore expenditures are not reflected in "FY 2012 Spent".

Virginia Jobs Investment Program Incentives by Planning District Fiscal Year 2012

Planning District Commission (PDC) Name & Number

- | | |
|-------------------------------|-----------------------------------|
| 1) Lenowisco | 12) West Piedmont |
| 2) Cumberland Plateau | 13) Southside |
| 3) Mount Rogers | 14) Commonwealth Regional Council |
| 4) New River Valley | 15) Richmond Regional |
| 5) Roanoke Valley - Alleghany | 16) George Washington Regional |
| 6) Central Shenandoah | 17) Northern Neck |
| 7) Northern Shenandoah Valley | 18) Middle Peninsula |
| 8) Northern Virginia | 19) Crater |
| 9) Rappahannock - Rapidan | 22) Accomack-Northampton |
| 10) Thomas Jefferson | 23) Hampton Roads |
| 11) Region 2000 | |



Map created by Virginia Economic Development Partnership, October 2012

**Map totals include both VJIP and WIB funding*

Virginia Jobs Investment Program Incentives - FY 2012

PDC: 2

Company	Type	FY 2012 Trained	FY 2012 Spent
4801	Sm. Bus.	163	\$65,200.00
5307	Sm. Bus.		\$0.00
5308	Sm. Bus.		\$0.00
6427	Sm. Bus.		\$0.00
7591	Sm. Bus.	34	\$40,800.00
7592	Sm. Bus.	20	\$30,000.00

Total Incentives for PDC: 6

Total FY 2012 Trained:	217	Avg. FY 2012 Trained:	72
Total FY 2012 Spent:	\$136,000.00	Avg. FY 2012 Spent:	\$22,666.67

PDC: 3

Company	Type	FY 2012 Trained	FY 2012 Spent
1975	Sm. Bus.	200	\$73,334.00
4187	Sm. Bus.		\$0.00
6118	Sm. Bus.	15	\$9,067.95
6437	Sm. Bus.		\$0.00
7452	Sm. Bus.	68	\$41,289.60
7868	Sm. Bus.		\$0.00
7990	Sm. Bus.		\$0.00
8077	Sm. Bus.		\$0.00
8771	Sm. Bus.		\$0.00
8772	Sm. Bus.	12	\$7,469.52
8774	Sm. Bus.		\$0.00
8778	Sm. Bus.		\$0.00
8787	Sm. Bus.	15	\$7,425.00
8788	Sm. Bus.		\$0.00
8793	Sm. Bus.	320	\$64,627.20
8794	Sm. Bus.		\$0.00
8810	Sm. Bus.	68	\$47,311.68

Total Incentives for PDC: 17

Total FY 2012 Trained: 698

Total FY 2012 Spent: \$250,524.95

Avg. FY 2012 Trained: 100

Avg. FY 2012 Spent: \$14,736.76

PDC: 4

Company	Type	FY 2012 Trained	FY 2012 Spent
4250	Retraining	21	\$14,700.00
4545	Sm. Bus.	3	\$2,104.02
4589	Sm. Bus.		\$0.00
6438	Sm. Bus.		\$0.00
7536	Sm. Bus.	3	\$2,579.43
7540	Sm. Bus.		\$0.00
7574	Sm. Bus.	8	\$6,420.00
7767	Sm. Bus.		\$0.00
7888	Sm. Bus.	6	\$4,326.96
7888	Sm. Bus.	9	\$9,036.00
7958	Sm. Bus.	170	\$136,095.20
7978	Sm. Bus.		\$0.00
8009	Sm. Bus.		\$0.00
8068	Sm. Bus.		\$0.00
8097	Sm. Bus.		\$0.00
8769	Sm. Bus.		\$0.00
8775	Sm. Bus.		\$0.00
8783	Sm. Bus.		\$0.00
8785	Sm. Bus.		\$0.00
8786	Sm. Bus.	93	\$75,030.54
8791	Sm. Bus.		\$0.00
8801	Sm. Bus.		\$0.00
8802	Sm. Bus.	9	\$10,929.96
8809	Sm. Bus.	12	\$9,652.20

Total Incentives for PDC: 24

Total FY 2012 Trained: 334

Total FY 2012 Spent: \$270,874.31

Avg. FY 2012 Trained: 33

Avg. FY 2012 Spent: \$11,286.43

PDC: 5

Company	Type	FY 2012 Trained	FY 2012 Spent
1293	Retraining	93	\$74,400.00

5324	Retraining	18	\$11,700.00
6446	Retraining		\$0.00
7491	Retraining	64	\$48,000.00
7557	Retraining	25	\$17,500.00
7622	Retraining		\$0.00
8610	Retraining		\$0.00
8637	Retraining		\$0.00
8638	Retraining	7	\$5,425.00
3794	SB Retr.	180	\$159,499.80
1889	SBJGF	6	\$1,912.74
5329	SBJGF		\$0.00
6448	SBJGF		\$0.00
7820	SBJGF	11	\$7,535.00
7820	SBJGF	35	\$5,051.55
8273	SBJGF	27	\$21,600.00
8676	SBJGF	1195	\$567,625.00
8678	SBJGF	8	\$6,200.00
5334	Sm. Bus.	48	\$32,064.00
5956	Sm. Bus.		\$0.00
6457	Sm. Bus.		\$0.00
8067	Sm. Bus.	116	\$92,800.00
8699	Sm. Bus.		\$0.00
8703	Sm. Bus.	5	\$3,250.00
8716	Sm. Bus.	54	\$26,411.94
8716	Sm. Bus.		\$0.00

Total Incentives for PDC: 26

Total FY 2012 Trained: 1892

Avg. FY 2012 Trained: 118

Total FY 2012 Spent: \$1,080,975.03

Avg. FY 2012 Spent: \$41,575.96

PDC: 6

Company	Type	FY 2012 Trained	FY 2012 Spent
4131	LIWT	6	\$0.00
4261	LIWT	44	\$0.00
4626	LIWT	1	\$0.00
4629	LIWT	8	\$0.00
4636	LIWT	1	\$0.00
5350	LIWT	7	\$0.00
5351	LIWT	9	\$0.00
5353	LIWT	19	\$0.00
5369	LIWT	2	\$0.00

5373	LIWT	10	\$0.00
5586	LIWT	38	\$0.00
6532	LIWT	349	\$0.00
7538	LIWT	10	\$0.00
7542	LIWT	1	\$0.00
7551	LIWT	1	\$0.00
7553	LIWT	2	\$0.00
7578	LIWT	3	\$0.00
7661	LIWT	8	\$0.00
7787	LIWT	5	\$0.00
7945	LIWT	25	\$0.00
7954	LIWT	13	\$0.00
8005	LIWT	13	\$0.00
8075	LIWT	5	\$0.00
8088	LIWT	14	\$0.00
8092	LIWT	5	\$0.00
8093	LIWT	5	\$0.00
8311	LIWT	1	\$0.00
8641	LIWT	15	\$0.00
8667	LIWT	5	\$0.00
8684	LIWT	12	\$0.00
8688	LIWT	2	\$0.00
8690	LIWT	33	\$0.00
7899	New		\$0.00
4261	Retraining	9	\$6,300.00
4616	Retraining	6	\$6,000.00
5586	Retraining	47	\$44,607.08
7565	Retraining	14	\$962.50
7578	Retraining	7	\$5,250.00
7648	Retraining		\$0.00
8611	Retraining		\$0.00
8632	Retraining		\$0.00
8633	Retraining		\$0.00
8644	Retraining	127	\$101,847.65
8646	Retraining		\$0.00
1956	SBJGF		\$0.00
5360	SBJGF	40	\$30,800.00
6479	SBJGF		\$0.00
6479	SBJGF		\$0.00
7769	SBJGF	48	\$38,750.00
7785	SBJGF		\$0.00
7814	SBJGF	8	\$7,200.00
7879	SBJGF	9	\$5,850.00

7890	SBJGF		\$0.00
8657	SBJGF		\$0.00
8658	SBJGF		\$0.00
8664	SBJGF	48	\$24,116.16
8666	SBJGF		\$0.00
8682	SBJGF	5	\$3,750.00
7945	Sm. Bus.	16	\$3,091.04
7954	Sm. Bus.		\$0.00
7954	Sm. Bus.	25	\$20,000.00
7954	Sm. Bus.	19	\$19,000.00
7986	Sm. Bus.		\$0.00
8004	Sm. Bus.		\$0.00
8040	Sm. Bus.	83	\$58,100.00
8042	Sm. Bus.		\$0.00
8697	Sm. Bus.	19	\$19,000.00
8723	Sm. Bus.		\$0.00

Total Incentives for PDC: 68

Total FY 2012 Trained: 1202

Avg. FY 2012 Trained: 25

Total FY 2012 Spent: \$394,624.43

Avg. FY 2012 Spent: \$5,803.30

PDC: 7

Company	Type	FY 2012 Trained	FY 2012 Spent
4134	LIWT	39	\$0.00
6534	LIWT	1	\$0.00
8024	LIWT	14	\$0.00
2503	New	140	\$70,070.00
6537	New		\$0.00
7793	New		\$0.00
7793	New	60	\$30,000.00
2833	Retraining	20	\$12,000.00
4134	Retraining	315	\$12,007.80
7626	Retraining	45	\$23,970.60
7667	Retraining		\$0.00
8614	Retraining		\$0.00
8614	Retraining		\$0.00
8616	Retraining		\$0.00
8629	Retraining	55	\$32,175.00
8651	Retraining		\$0.00
7739	SB Retr.	25	\$19,312.44
8653	SB Retr.	42	\$21,456.12

4263	SBJGF	16	\$13,329.76
7833	SBJGF	223	\$134,000.70
7833	SBJGF	29	\$23,200.00
8655	SBJGF	17	\$9,397.26
8685	SBJGF		\$0.00
4136	Sm. Bus.		\$0.00
7992	Sm. Bus.		\$0.00
8710	Sm. Bus.		\$0.00

Total Incentives for PDC: 26

Total FY 2012 Trained: 1041

Avg. FY 2012 Trained: 69

Total FY 2012 Spent: \$400,919.68

Avg. FY 2012 Spent: \$15,419.99

PDC: 8

Company	Type	FY 2012 Trained	FY 2012 Spent
1258	Expansion		\$0.00
3741	Expansion		\$0.00
4680	Expansion	5	\$3,270.00
5392	Expansion	14	\$9,986.90
5404	Expansion	45	\$25,923.60
5414	Expansion		\$0.00
6555	Expansion	3	\$2,105.79
6560	Expansion		\$0.00
6561	Expansion		\$0.00
6568	Expansion		\$0.00
6569	Expansion		\$0.00
6587	Expansion	26	\$15,470.00
7480	Expansion		\$0.00
7494	Expansion		\$0.00
7502	Expansion	110	\$68,614.70
7510	Expansion	10	\$9,583.30
7513	Expansion		\$0.00
7521	Expansion		\$0.00
7545	Expansion	14	\$12,369.14
7546	Expansion		\$0.00
7547	Expansion		\$0.00
7561	Expansion		\$0.00
7594	Expansion		\$0.00
7596	Expansion		\$0.00
7598	Expansion		\$0.00
7600	Expansion		\$0.00

7620	Expansion		\$0.00
7636	Expansion		\$0.00
7639	Expansion		\$0.00
7640	Expansion	7	\$6,883.31
7645	Expansion	118	\$67,822.86
7651	Expansion		\$0.00
7731	Expansion		\$0.00
7733	Expansion	8	\$7,312.00
7737	Expansion		\$0.00
7750	Expansion	39	\$27,300.00
7756	Expansion		\$0.00
7762	Expansion	26	\$27,143.74
7780	Expansion	67	\$38,436.56
7796	Expansion		\$0.00
7800	Expansion		\$0.00
7801	Expansion		\$0.00
7819	Expansion	70	\$49,380.10
7824	Expansion	65	\$35,950.85
7835	Expansion		\$0.00
7836	Expansion	82	\$43,184.48
7872	Expansion	6	\$4,578.96
7881	Expansion	9	\$6,666.66
7889	Expansion		\$0.00
7903	Expansion	5	\$3,583.35
7909	Expansion		\$0.00
7923	Expansion		\$0.00
7927	Expansion		\$0.00
7931	Expansion	9	\$7,226.28
7997	Expansion	18	\$11,508.12
8001	Expansion	5	\$3,678.25
8013	Expansion		\$0.00
8019	Expansion	10	\$7,500.00
8020	Expansion		\$0.00
8031	Expansion		\$0.00
8036	Expansion		\$0.00
8046	Expansion		\$0.00
8048	Expansion	3	\$1,959.99
8064	Expansion	20	\$13,416.60
8103	Expansion		\$0.00
8409	Expansion	10	\$7,650.00
8412	Expansion	10	\$6,244.40
8414	Expansion	29	\$16,023.08
8418	Expansion		\$0.00

8423	Expansion		\$0.00
8431	Expansion		\$0.00
8436	Expansion	4	\$3,150.00
8444	Expansion		\$0.00
8455	Expansion		\$0.00
8478	Expansion		\$0.00
8481	Expansion		\$0.00
8484	Expansion		\$0.00
5389	New		\$0.00
5394	New	14	\$9,809.38
6544	New		\$0.00
6567	New	1	\$697.92
6573	New	12	\$8,413.32
6574	New	28	\$15,108.24
6597	New		\$0.00
7619	New		\$0.00
7623	New		\$0.00
7827	New	50	\$44,450.00
7886	New		\$0.00
7907	New	20	\$16,133.40
7910	New		\$0.00
7974	New		\$0.00
8561	New	13	\$9,425.00
8566	New		\$0.00
8568	New	9	\$6,412.50
8569	New		\$0.00
8570	New	9	\$6,489.72
8574	New		\$0.00
8579	New		\$0.00
8580	New		\$0.00
5396	Sm. Bus.		\$0.00
5399	Sm. Bus.	61	\$38,048.75
5421	Sm. Bus.		\$0.00
6550	Sm. Bus.		\$0.00
6572	Sm. Bus.		\$0.00
6583	Sm. Bus.		\$0.00
6584	Sm. Bus.	6	\$4,195.02
6586	Sm. Bus.		\$0.00
6592	Sm. Bus.	8	\$5,253.76
7500	Sm. Bus.	12	\$10,770.00
7635	Sm. Bus.	7	\$6,562.50
7805	Sm. Bus.		\$0.00
7815	Sm. Bus.		\$0.00

7844	Sm. Bus.	5	\$4,408.35
7853	Sm. Bus.	14	\$13,335.00
7898	Sm. Bus.		\$0.00
7930	Sm. Bus.		\$0.00
7940	Sm. Bus.	5	\$4,222.90
8047	Sm. Bus.		\$0.00
8066	Sm. Bus.	14	\$11,225.06
8876	Sm. Bus.	5	\$4,555.55
8881	Sm. Bus.		\$0.00
8889	Sm. Bus.		\$0.00
8897	Sm. Bus.	5	\$3,875.00

Total Incentives for PDC: 123

Total FY 2012 Trained: 1145

Avg. FY 2012 Trained: 23

Total FY 2012 Spent: \$767,314.39

Avg. FY 2012 Spent: \$6,238.33

PDC: 9

Company	Type	FY 2012 Trained	FY 2012 Spent
8044	New	17	\$13,608.50
6598	Sm. Bus.		\$0.00
7758	Sm. Bus.		\$0.00
7766	Sm. Bus.		\$0.00
7975	Sm. Bus.		\$0.00
8015	Sm. Bus.		\$0.00
8877	Sm. Bus.		\$0.00
8877	Sm. Bus.		\$0.00
8887	Sm. Bus.		\$0.00

Total Incentives for PDC: 9

Total FY 2012 Trained: 17

Avg. FY 2012 Trained: 17

Total FY 2012 Spent: \$13,608.50

Avg. FY 2012 Spent: \$1,512.06

PDC: 10

Company	Type	FY 2012 Trained	FY 2012 Spent
7630	Expansion	37	\$30,982.32
8490	Expansion		\$0.00
8491	Expansion	3	\$2,442.87
4691	New		\$0.00
5428	New	8	\$5,680.00

7511	New		\$0.00
7589	New	25	\$22,500.00
7774	New		\$0.00
7880	New	19	\$19,000.00
7885	New		\$0.00
7896	New	1	\$1,000.00
7944	New	5	\$3,766.65
7960	New	2	\$2,000.00
8010	New		\$0.00
8011	New	67	\$53,600.00
8038	New	19	\$13,300.00
8062	New	5	\$3,750.00
8503	New	11	\$8,272.00
8590	New		\$0.00
8592	New	9	\$9,000.00
8595	New	4	\$4,000.00
8599	New	1	\$1,000.00
8602	New	5	\$4,000.00
4692	Retraining		\$0.00
8608	Retraining	5	\$4,000.00
7549	Sm. Bus.	5	\$5,005.55
7616	Sm. Bus.		\$0.00

Total Incentives for PDC: 27

Total FY 2012 Trained: 231

Avg. FY 2012 Trained: 13

Total FY 2012 Spent: \$193,299.39

Avg. FY 2012 Spent: \$7,159.24

PDC: 11

Company	Type	FY 2012 Trained	FY 2012 Spent
7477	Expansion		\$0.00
7477	Expansion		\$0.00
1283	Sm. Bus.	38	\$30,400.00
1805	Sm. Bus.	125	\$75,000.00
3818	Sm. Bus.		\$0.00
3818	Sm. Bus.	31	\$15,500.00
4291	Sm. Bus.	17	\$13,600.00
6610	Sm. Bus.		\$0.00
7482	Sm. Bus.		\$0.00
7524	Sm. Bus.	62	\$62,000.00
7760	Sm. Bus.		\$0.00
7768	Sm. Bus.	58	\$46,400.00

7768	Sm. Bus.	635	\$181,514.75
8037	Sm. Bus.		\$0.00
8374	Sm. Bus.		\$0.00
8821	Sm. Bus.	12	\$7,200.00
8906	Sm. Bus.		\$0.00
8909	Sm. Bus.		\$0.00
8913	Sm. Bus.		\$0.00
8915	WIA Spec		\$0.00

Total Incentives for PDC: 20

Total FY 2012 Trained: 978

Avg. FY 2012 Trained: 122

Total FY 2012 Spent: \$431,614.75

Avg. FY 2012 Spent: \$21,580.74

PDC: 12

Company	Type	FY 2012 Trained	FY 2012 Spent
78	Sm. Bus.		\$0.00
1289	Sm. Bus.	37	\$25,956.61
3720	Sm. Bus.		\$0.00
4712	Sm. Bus.		\$0.00
4965	Sm. Bus.	5	\$3,685.00
6126	Sm. Bus.	21	\$14,903.70
6624	Sm. Bus.		\$0.00
6625	Sm. Bus.		\$0.00
6628	Sm. Bus.		\$0.00
6856	Sm. Bus.	172	\$120,860.96
7460	Sm. Bus.	19	\$15,295.00
7735	Sm. Bus.	65	\$50,584.95
7761	Sm. Bus.	11	\$9,918.37
7795	Sm. Bus.		\$0.00
7826	Sm. Bus.	50	\$35,839.50
7893	Sm. Bus.		\$0.00
8057	Sm. Bus.		\$0.00
8069	Sm. Bus.		\$0.00
8744	Sm. Bus.		\$0.00
8745	Sm. Bus.		\$0.00
8748	Sm. Bus.	6	\$4,906.80
8750	Sm. Bus.		\$0.00
8757	Sm. Bus.	43	\$34,937.50
8762	Sm. Bus.	23	\$17,425.03
8764	Sm. Bus.	47	\$33,642.60

Total Incentives for PDC: 25
Total FY 2012 Trained: 499 **Avg. FY 2012 Trained:** 42
Total FY 2012 Spent: \$367,956.02 **Avg. FY 2012 Spent:** \$14,718.24

PDC: 13

Company	Type	FY 2012 Trained	FY 2012 Spent
4307	Sm. Bus.		\$0.00
4307	Sm. Bus.	25	\$25,016.75
4944	Sm. Bus.		\$0.00
5457	Sm. Bus.	6	\$3,603.36
5792	Sm. Bus.		\$0.00
7981	Sm. Bus.		\$0.00
7982	Sm. Bus.	121	\$73,136.03
8739	Sm. Bus.	18	\$13,005.00
8752	Sm. Bus.	98	\$68,681.34

Total Incentives for PDC: 9
Total FY 2012 Trained: 268 **Avg. FY 2012 Trained:** 54
Total FY 2012 Spent: \$183,442.48 **Avg. FY 2012 Spent:** \$20,382.50

PDC: 14

Company	Type	FY 2012 Trained	FY 2012 Spent
7797	Sm. Bus.	16	\$11,546.88
7848	Sm. Bus.		\$0.00
8728	Sm. Bus.		\$0.00

Total Incentives for PDC: 3
Total FY 2012 Trained: 16 **Avg. FY 2012 Trained:** 16
Total FY 2012 Spent: \$11,546.88 **Avg. FY 2012 Spent:** \$3,848.96

PDC: 15

Company	Type	FY 2012 Trained	FY 2012 Spent
1378	Expansion	7	\$7,000.00
3885	Expansion	43	\$26,349.54
4738	Expansion		\$0.00
6638	Expansion		\$0.00

6646	Expansion		\$0.00
7963	Expansion	172	\$172,316.48
8406	Expansion		\$0.00
8487	Expansion	62	\$43,949.32
8497	Expansion		\$0.00
6644	New	76	\$60,941.36
7977	New	17	\$20,487.89
8498	New	67	\$101,170.00
7608	Retraining	77	\$46,290.86
7778	Retraining	84	\$51,900.24
4168	Sm. Bus.		\$0.00
5462	Sm. Bus.		\$0.00
6642	Sm. Bus.		\$0.00
6645	Sm. Bus.		\$0.00
6646	Sm. Bus.	115	\$111,137.15
6649	Sm. Bus.		\$0.00
6658	Sm. Bus.	75	\$45,000.00
7475	Sm. Bus.	5	\$3,774.10
7603	Sm. Bus.	140	\$83,494.60
7607	Sm. Bus.		\$0.00
7608	Sm. Bus.	14	\$11,733.40
7644	Sm. Bus.	18	\$11,700.00
7647	Sm. Bus.		\$0.00
7662	Sm. Bus.		\$0.00
7664	Sm. Bus.		\$0.00
7668	Sm. Bus.	22	\$17,600.00
7743	Sm. Bus.	14	\$12,600.00
7764	Sm. Bus.	7	\$4,200.00
7816	Sm. Bus.	34	\$27,200.00
7823	Sm. Bus.		\$0.00
7854	Sm. Bus.	48	\$24,960.00
7859	Sm. Bus.		\$0.00
7897	Sm. Bus.	127	\$89,222.58
7905	Sm. Bus.		\$0.00
7908	Sm. Bus.		\$0.00
7961	Sm. Bus.		\$0.00
7972	Sm. Bus.	5	\$3,000.00
8025	Sm. Bus.	17	\$10,200.00
8509	Sm. Bus.		\$0.00
8515	Sm. Bus.	5	\$4,000.00
8727	Sm. Bus.		\$0.00
8732	Sm. Bus.		\$0.00
8822	Sm. Bus.		\$0.00

8827	Sm. Bus.	24	\$9,600.00
8831	Sm. Bus.		\$0.00
8834	Sm. Bus.		\$0.00
8844	Sm. Bus.	10	\$8,000.00
8850	Sm. Bus.		\$0.00
8858	Sm. Bus.		\$0.00
8862	Sm. Bus.	50	\$42,602.50
8864	Sm. Bus.		\$0.00
8905	Sm. Bus.		\$0.00
8910	Sm. Bus.		\$0.00

Total Incentives for PDC: 57

Total FY 2012 Trained: 1335

Avg. FY 2012 Trained: 49

Total FY 2012 Spent: \$1,050,430.02

Avg. FY 2012 Spent: \$18,428.60

PDC: 16

Company	Type	FY 2012 Trained	FY 2012 Spent
6663	Sm. Bus.		\$0.00
6665	Sm. Bus.		\$0.00
7515	Sm. Bus.		\$0.00
7864	Sm. Bus.	72	\$50,400.00
7971	Sm. Bus.	30	\$18,000.00
8012	Sm. Bus.		\$0.00
8098	Sm. Bus.		\$0.00
8816	Sm. Bus.		\$0.00
8856	Sm. Bus.	11	\$8,800.00
8865	Sm. Bus.		\$0.00
8866	Sm. Bus.		\$0.00
8867	Sm. Bus.		\$0.00
8868	Sm. Bus.	10	\$8,000.00
8869	Sm. Bus.		\$0.00
8870	Sm. Bus.		\$0.00

Total Incentives for PDC: 15

Total FY 2012 Trained: 123

Avg. FY 2012 Trained: 31

Total FY 2012 Spent: \$85,200.00

Avg. FY 2012 Spent: \$5,680.00

PDC: 17

Company	Type	FY 2012 Trained	FY 2012 Spent
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5062	Sm. Bus.	160	\$80,000.00
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Total Incentives for PDC: 1

Total FY 2012 Trained: 160

Total FY 2012 Spent: \$80,000.00

Avg. FY 2012 Trained: 160

Avg. FY 2012 Spent: \$80,000.00

PDC: 18

Company	Type	FY 2012 Trained	FY 2012 Spent
8835	Sm. Bus.		\$0.00

Total Incentives for PDC: 1

Total FY 2012 Trained:

Total FY 2012 Spent: \$0.00

Avg. FY 2012 Trained:

Avg. FY 2012 Spent: \$0.00

PDC: 19

Company	Type	FY 2012 Trained	FY 2012 Spent
7876	Expansion		\$0.00
8488	Expansion		\$0.00
8513	Expansion		\$0.00
7985	New	53	\$530,200.00
7876	Retraining		\$0.00
8510	Retraining	82	\$58,097.82
8513	Retraining	59	\$20,550.88
7419	Sm. Bus.	218	\$87,200.00
7757	Sm. Bus.		\$0.00
7988	Sm. Bus.		\$0.00
8104	Sm. Bus.		\$0.00

Total Incentives for PDC: 11

Total FY 2012 Trained: 412

Total FY 2012 Spent: \$696,048.70

Avg. FY 2012 Trained: 103

Avg. FY 2012 Spent: \$63,277.15

PDC: 22

Company	Type	FY 2012 Trained	FY 2012 Spent
6674	Expansion		\$0.00

Total Incentives for PDC: 1

Total FY 2012 Trained:

Avg. FY 2012 Trained:

Total FY 2012 Spent: \$0.00

Avg. FY 2012 Spent: \$0.00

PDC: 23

Company	Type	FY 2012 Trained	FY 2012 Spent
1236	Expansion	129	\$64,462.59
4957	Expansion	44	\$36,751.00
7575	Expansion	23	\$18,556.86
7847	Expansion	41	\$33,204.26
8527	Expansion	24	\$19,263.60
8537	Expansion		\$0.00
6690	New		\$0.00
6693	New	47	\$23,832.76
7605	New	35	\$39,095.70
7901	New	9	\$9,007.02
7998	New		\$0.00
8022	New	5	\$7,763.15
8029	New	480	\$240,000.00
8055	New	3	\$2,416.68
8094	New		\$0.00
8099	New		\$0.00
8102	New	2	\$2,141.94
8528	New	11	\$7,982.81
8529	New		\$0.00
8530	New		\$0.00
8534	New	196	\$196,001.96
8546	New	37	\$24,173.21
8547	New		\$0.00
8548	New		\$0.00
8549	New	35	\$24,563.70
8550	New		\$0.00
8551	New		\$0.00
8553	New	16	\$8,218.24
8554	New		\$0.00
8555	New		\$0.00
8559	New		\$0.00
7558	Retraining	91	\$36,436.40
7503	SBJGF		\$0.00
4786	Sm. Bus.	5	\$3,541.65

7531	Sm. Bus.	5	\$5,000.00
7649	Sm. Bus.	6	\$4,263.66
7657	Sm. Bus.		\$0.00
7799	Sm. Bus.		\$0.00
7802	Sm. Bus.	19	\$12,288.21
7828	Sm. Bus.		\$0.00
8522	Sm. Bus.		\$0.00
8531	Sm. Bus.		\$0.00

Total Incentives for PDC: 42

Total FY 2012 Trained: 1263

Total FY 2012 Spent: \$818,965.40

Avg. FY 2012 Trained: 57

Avg. FY 2012 Spent: \$19,499.18

GRAND TOTALS

Total Incentives for All 511

Total FY 2012 Trained: 11831

Total FY 2012 Spent: \$7,233,344.93

Avg FY 2012 Trained: 47

Avg FY 2012 Spent: \$33,180.48

Infrastructure Incentives

Virginia's transportation agencies administer program funding for infrastructure associated with qualifying economic development projects.

Economic Development Access Program and Transportation Partnership Opportunity Fund

The Virginia Department of Transportation (VDOT) administers the Economic Development Access Program (EDAP) through its Local Assistance Division. The EDAP program provides grants to Virginia localities to build or complete road access to economic development sites. At levels up to \$500,000, state participation is unmatched and up to an additional \$150,000 is matched dollar for dollar by the locality. It is important to note that this program frequently provides funds to localities for access to sites where no industry has yet located. These projects require the posting of a bond to ensure that an industry ultimately will locate at the site. All totaled, seven projects received \$4,063,000 from these FY 2012 awards.

The Transportation Partnership Opportunity Fund (TPOF) is to be used by the Governor to provide monies to address the transportation aspects of economic development opportunities. In FY 2012, the TPOF program made three grants, totaling \$14,984,500, to economic development projects. Two \$5,000,000 grants were awarded to the Virginia Commercial Space Flight Authority to finance certain aspects of the development of the Mid-Atlantic Regional Spaceport (MARS) located in the County of Accomack. One \$5,000,000 grant is being utilized to assist in funding the final phase of the overall development of Launch Pad 0A at MARS. The second \$5,000,000 grant is being used to finance the completion of the Liquid Fuel Facility at MARS. The City of Winchester was awarded a \$4,984,500 grant to finance transportation improvements associated with an expansion of Rubbermaid Commercial Products.

Industrial Rail Access Program

The Virginia Department of Rail and Public Transportation administers the Rail Industrial Access Program. At levels of \$300,000, state participation is unmatched and up to an additional \$150,000 is matched dollar for dollar. Rail Industrial Access grants are administered to localities, businesses, commercial or industrial enterprises, and railroads. Under the Rail Access Program, specific industries must be identified as requiring rail access for the site to be eligible. During FY 2012, six awards were made for rail access totaling \$1,830,000.

Community Development Block Grants

The Department of Housing and Community Development administers the Community Development Block Grant (CDBG) program within Virginia. This program assists localities in preparing for economic development.

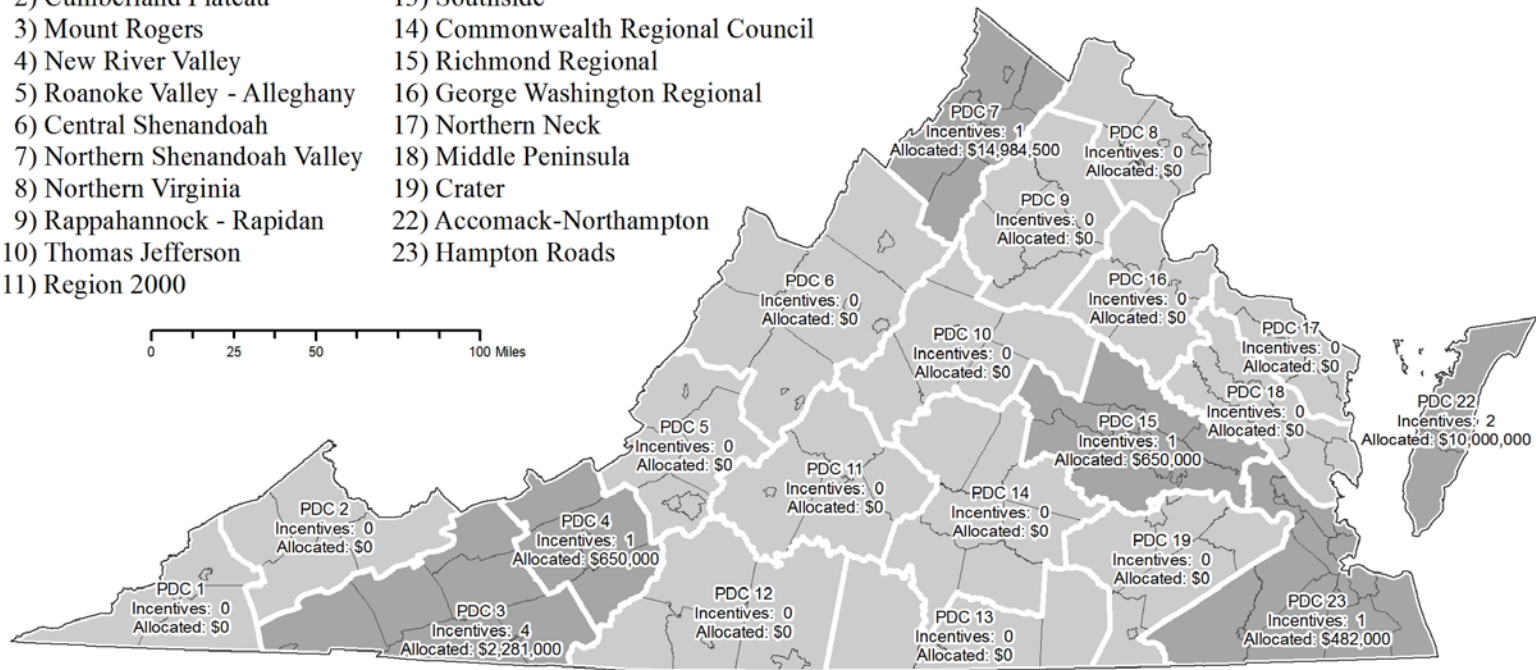
The CDBG Program is a federally-funded program administered by the Commonwealth of Virginia for the non-urban areas of the state. Grants are provided to local governments for a wide range of community needs including housing, facilities, services and economic development. For economic development purposes, these funds are typically used for off-site improvements related to water and sewer utilities. Projects funded with CDBG resources must meet one of the following Congressionally-mandated national objectives: (1) provide primary benefit to low- and moderate-income citizens; (2) prevent or eliminate slums or blight; and (3) address an urgent community development need. Funds are provided on a competitive basis and demand has historically exceeded the resources available.

In FY 2012, CDBG-funded projects included seven economic development projects that are expected to create 159 jobs. These seven grant awards totaled \$4,428,196.

Economic Development Access Program and Transportation Partnership Opportunity Fund By Planning District, Fiscal Year 2012

Planning District Commission (PDC) Name & Number

- | | |
|-------------------------------|-----------------------------------|
| 1) Lenowisco | 12) West Piedmont |
| 2) Cumberland Plateau | 13) Southside |
| 3) Mount Rogers | 14) Commonwealth Regional Council |
| 4) New River Valley | 15) Richmond Regional |
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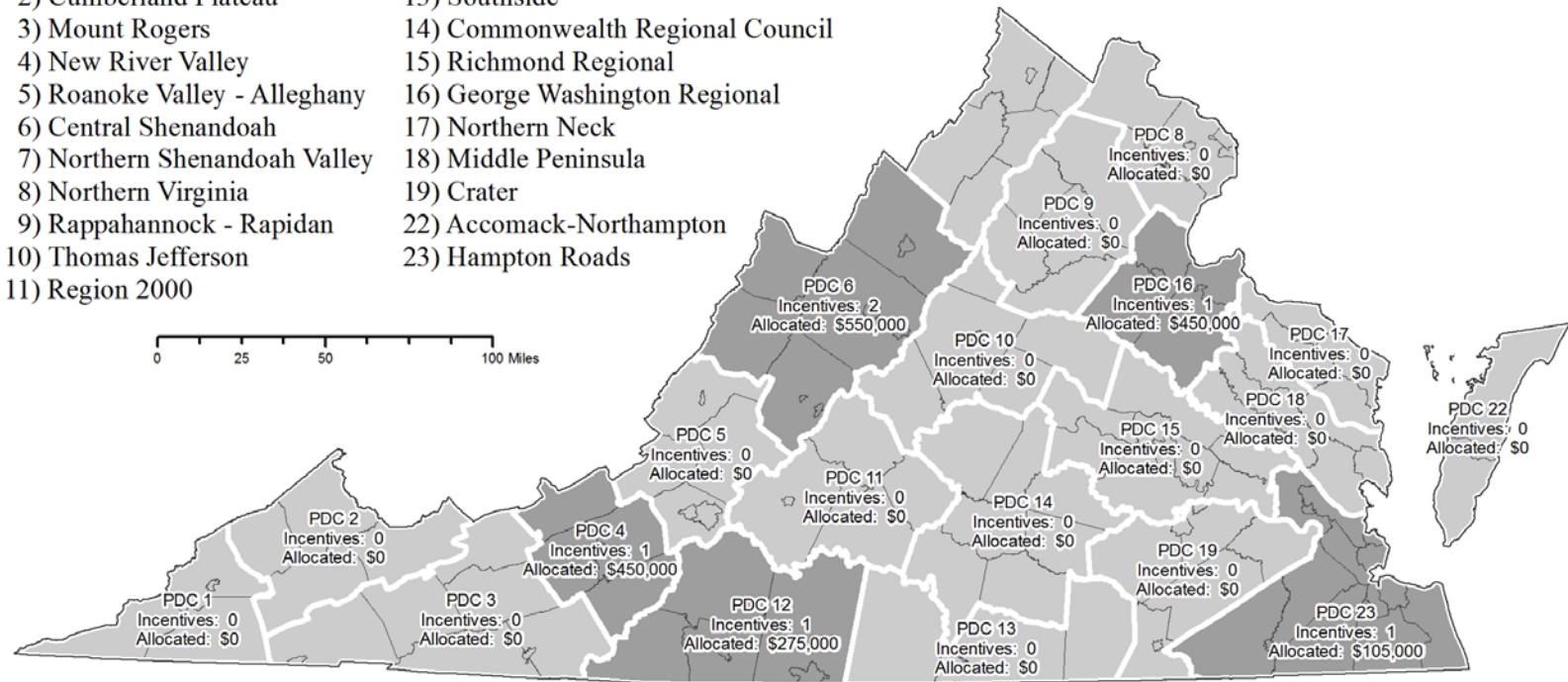


Map created by Virginia Economic Development Partnership, October 2012

Industrial Rail Access Incentives by Planning District Fiscal Year 2012

Planning District Commission (PDC) Name & Number

- | | |
|-------------------------------|-----------------------------------|
| 1) Lenowisco | 12) West Piedmont |
| 2) Cumberland Plateau | 13) Southside |
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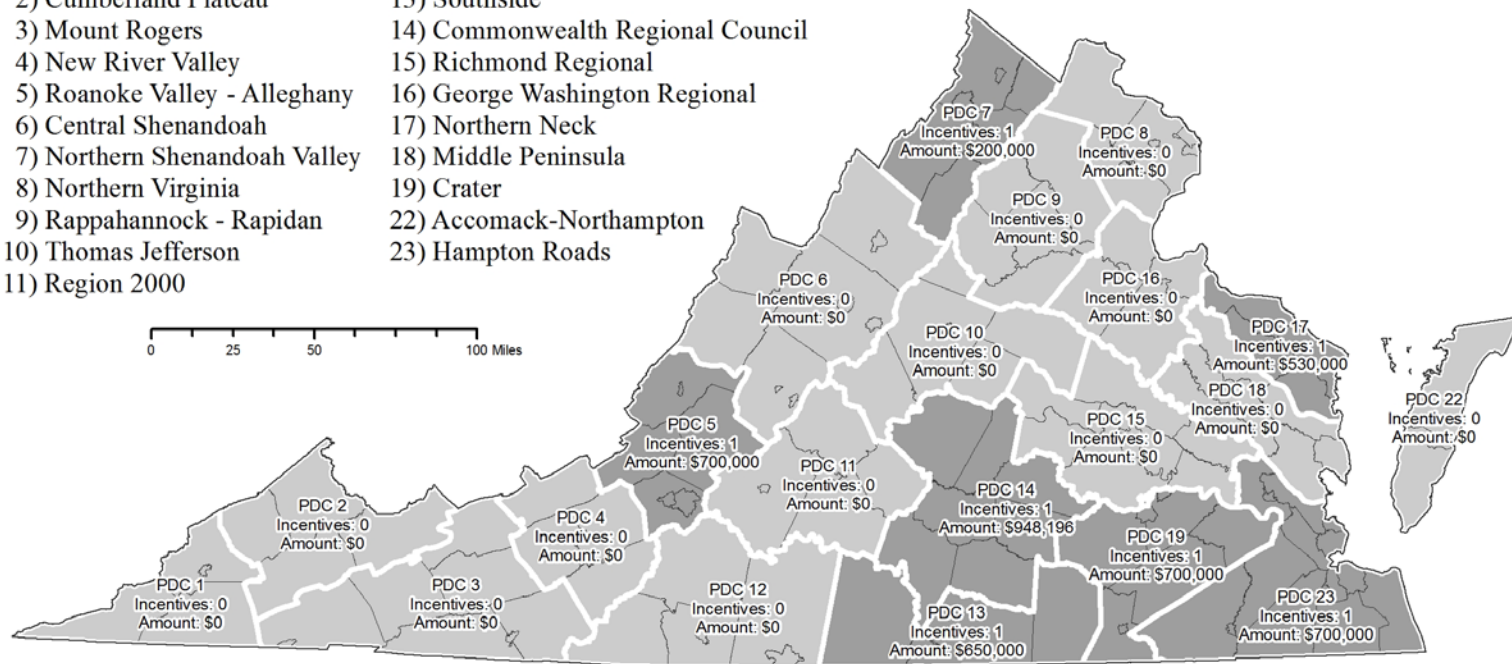


Map created by Virginia Economic Development Partnership, October 2012

Community Development Block Grants Approved by Planning District Fiscal Year 2012

Planning District Commission (PDC) Name & Number

- | | |
|-------------------------------|-----------------------------------|
| 1) Lenowisco | 12) West Piedmont |
| 2) Cumberland Plateau | 13) Southside |
| 3) Mount Rogers | 14) Commonwealth Regional Council |
| 4) New River Valley | 15) Richmond Regional |
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| 8) Northern Virginia | 19) Crater |
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| 10) Thomas Jefferson | 23) Hampton Roads |
| 11) Region 2000 | |



Map created by Virginia Economic Development Partnership, October 2012

Community Development Block Grant Incentives - 2012

PDC: 5

Company	Jobs	CDBG Amount Awarded
8922	4	\$700,000.00

Total Incentives for PDC: 1

Total Jobs:	4	Avg. Jobs:	4
Total CDBG	\$700,000	Avg. CDBG Amount:	\$700,000

PDC: 7

Company	Jobs	CDBG Amount Awarded
8917	20	\$200,000.00

Total Incentives for PDC: 1

Total Jobs:	20	Avg. Jobs:	20
Total CDBG	\$200,000	Avg. CDBG Amount:	\$200,000

PDC: 13

Company	Jobs	CDBG Amount Awarded
8918	26	\$650,000.00

Total Incentives for PDC: 1

Total Jobs:	26	Avg. Jobs:	26
Total CDBG	\$650,000	Avg. CDBG Amount:	\$650,000

PDC: 14

Company	Jobs	CDBG Amount Awarded
8920	10	\$948,196.00

Total Incentives for PDC: 1

Total Jobs:	10	Avg. Jobs:	10
Total CDBG	\$948,196	Avg. CDBG Amount:	\$948,196

PDC: 17

Company	Jobs	CDBG Amount Awarded
8921	7	\$530,000.00

Total Incentives for PDC: 1

Total Jobs:	7	Avg. Jobs:	7
Total CDBG	\$530,000	Avg. CDBG Amount:	\$530,000

PDC: 19

Company	Jobs	CDBG Amount Awarded
8916	28	\$700,000.00

Total Incentives for PDC: 1

Total Jobs:	28	Avg. Jobs:	28
Total CDBG	\$700,000	Avg. CDBG Amount:	\$700,000

PDC: 23

Company	Jobs	CDBG Amount Awarded
8919	64	\$700,000.00

Total Incentives for PDC: 1

Total Jobs:	64	Avg. Jobs:	64
Total CDBG	\$700,000	Avg. CDBG Amount:	\$700,000

GRAND TOTALS

Total Incentives:	7	Avg. Jobs:	23
Total Jobs:	159	Avg. CDBG Amount:	\$632,599
Total CDBG Amount:	\$4,428,196		

Financial Assistance Incentives

Several programs provide direct grants to localities or companies to encourage the creation of jobs and new investment in Virginia.

Governor's Development Opportunity Fund (GOF)

The GOF, administered by the Virginia Economic Development Partnership, serves as a "deal closing fund" used at the Governor's discretion when necessary to secure a location or expansion for Virginia in the face of competition from other states or countries. A local government or industrial development authority may apply for matching funds to assist a prospect with site acquisition and development, construction or build-out, transportation access, or other allowable capital expenditures, as well as workforce training. Projects benefiting from a GOF grant must meet minimum levels of investment and job creation based on the population of the locality applying for the grant (see *Code of Virginia* §2.2-115 et seq.).

In FY 2012, the GOF provided \$15,125,000 in the form of 26 grants. These grants resulted in companies announcing new capital investments of \$970,897,218 and the creation of 5,051 new jobs. The average projected salary for these announced new jobs is \$57,022, which is 36% higher than the prevailing average wage of \$42,210, among the localities that received GOF funds.

GOF support throughout FY 2012 equates to \$2,994 of state GOF investment per new job and \$64 of private investment for each dollar of state GOF grant. The dollar-per-job performance measure for job creation using the GOF compares very favorably with the national range of \$2,000 to \$5,000 of state investment per new job created. The efficacy of this incentive has remained high even in the face of increased competition for economic development locations nationally. This reflects Virginia's attractive business climate and aggressive recruitment and expansion efforts.

Twelve of the 21 PDCs received GOF grants, with the highest number of grants received by the Richmond Regional PDC for a total of five.

The Virginia Investment Partnership (VIP) Grant Fund

The Virginia Investment Partnership Act (See *Code of Virginia* §2.2-5100 et seq.) created three incentives: the Virginia Investment Partnership grants (VIP grants), Major Eligible Employer Grants (MEE grants) and Virginia Economic Development Incentive Grants (VEDIG grants). The VIP Grant Fund is a discretionary performance incentive designed to encourage continued investment by Virginia companies, resulting in added capacity, modernization, increased productivity, or the creation, development and utilization of advanced technology. The program is targeted at companies that propose projects that fall into one of the following two categories:

1. **VIP Grants:** Existing Virginia manufacturers, or research and development services supporting manufacturing, that make a capitalized investment of at least \$25 million while at least maintaining stable employment levels.
2. **MEE Grants:** Virginia major basic employers (manufacturing and non-manufacturing) that make a capitalized investment of at least \$100 million and create at least 1,000 new jobs (or a minimum of 400 jobs, if average pay is at least twice the area's prevailing average wage).

The amount of the performance grant is recommended by the Secretary of Commerce and Trade, based in part on VEDP's return on investment analysis and recommendation, and is subject to the approval of the Governor. VIP grants are paid in five equal annual installments, beginning in the third year after the capital investment and job creation are completed, or in the second year if the company is locating in a fiscally distressed area of the state. MEE Grants are paid in five to seven equal annual installments, beginning in the sixth year after the capital investment and job creation are completed, or in the fourth year if the company is locating in a fiscally distressed area of the state. Each company is required to execute a performance agreement before receipt of the grant to ensure that performance expectations are met and the project must not be publicly announced prior to award of the grant.

In FY 2012, Virginia awarded VIP grants to six projects totaling \$2,550,000. These projects anticipate investing a total of \$258,300,000 million and creating 316 new jobs. Those awards will be paid in the years following completion of the investment and job creation for each project.

3. Virginia Economic Development Incentive Grant: The Virginia Economic Development Incentive Grant (VEDIG) is a discretionary performance incentive designed to assist and encourage companies to invest and create new employment opportunities by locating significant headquarters, administrative or service sector operations in Virginia. Selected companies must meet the following eligibility requirements:
 - A company locating in a Metropolitan Statistical Area (MSA) with a population of 300,000 or more in the most recent decennial census must:
 - create 400 new full-time jobs with average salaries at least 50 percent greater than the prevailing average wage, or 300 jobs with average salaries at least 100 percent greater than the prevailing average wage
 - make a capital investment of at least \$5 million or \$6,500 per job, whichever is greater
 - A company locating elsewhere in Virginia must:
 - create 200 new full-time jobs with average salaries at least 50 percent greater than the prevailing average wage
 - make a capital investment of at least \$6,500 per job

During FY 2012, one VEDIG was awarded, totaling \$5 million. This project anticipates investing a total of \$18 million and creating 625 new jobs.

Clean Energy Manufacturing Incentive Grant

The Clean Energy Manufacturing Incentive Grant Program (CEMIG) was established during the 2011 Virginia General Assembly session and may be available to eligible companies engaged in the manufacture of equipment, systems or products used to produce clean energy, or for products used for energy conservation, storage or grid efficiency purposes. A clean energy manufacturer may be eligible to receive a clean energy manufacturing grant under the following conditions unless waived by the Governor for a project in a distressed locality:

- Makes a capital investment of at least \$50 million in real estate and tangible personal property
- Creates at least 200 new full-time jobs paying at least the prevailing average wage of the locality

A wind energy supplier may be eligible to receive a clean energy manufacturing grant under the following conditions:

- Makes a capital investment of at least \$10 million in real estate and tangible personal property
- Creates at least 30 new full-time jobs paying at least the prevailing average wage of the locality

The amount of each Clean Energy Manufacturing Incentive Grant is determined by the Secretary of Commerce and Trade, based in part on the Virginia Economic Development Partnership's return on investment analysis and recommendation, and is subject to the approval of the Governor. CEMIG grants may be paid out over a period of up to six years and payment of the grant is likely to begin after capital investment and job creation or retention is achieved. Each company is required to execute a performance agreement before receipt of the grant to ensure that performance expectations are met and the project must not be publicly announced prior to award of the grant.

To date, a CEMIG grant has not been awarded and the program has not yet been accessed by any company.

Virginia Coalfield Economic Development Authority (VCEDA)

VCEDA operates several loan and grant programs for its member localities of Buchanan, Dickenson, Lee, Russell, Scott, Tazewell, and Wise Counties and the City of Norton. These programs seek to enhance the economic base of the area, attract new diversified industry and assist existing business to expand.

VCEDA provided \$1,277,000 in one loan and three grants to businesses during FY 2012. The loan totaled \$500,000 and the grants totaled \$777,000. These projects announced more than \$1,000,000 in capital investment and 80 new jobs.

Tobacco Region Opportunity Fund (TROF)

The TROF, administered by the Tobacco Indemnification and Community Revitalization Commission (TICRC), grants funds to localities in Virginia's tobacco-producing regions (as defined by TICRC) to assist in the creation of new jobs and capital investment. These grants are used to attract locations or expansions that require incentives greater than those available to any individual locality. The TICRC approved grants or loans to 22 projects in FY 2012, for a total amount of \$12,608,349. These 22 projects may announce the creation of up to 2,132 new jobs and capital investments exceeding \$310 million in the (all-rural) Tobacco Region.

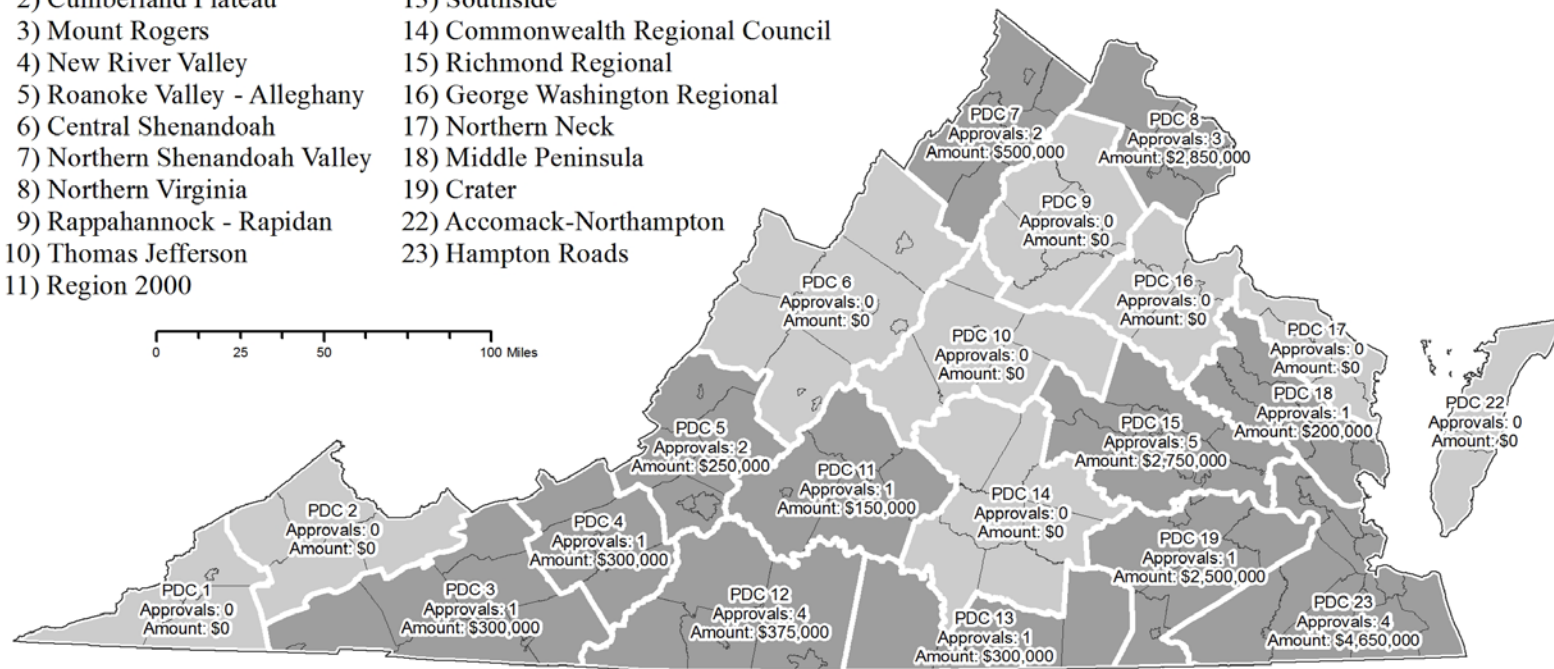
Special Performance Grants: During FY 2012, several specific economic development projects received annual payments of a special performance grant. Each of these projects is bound by specific capital investment and job creation criteria outlined in a performance agreement. The table below details the payments made in FY 2012.

Company	FY 2012 Amount	Locality	PDC
Orbital Sciences/VA Commercial Space Flight Authority	\$5,000,000	Accomack	19
Rolls-Royce North America	\$10,517,000	Prince George	15
SRI International	\$1,000,000	Harrisonburg	8
Micron	\$5,400,000	Manassas	8
Pro-Football, Inc.	\$1,000,000	Loudoun	8

Governor's Opportunity Funds Approved by Planning District Fiscal Year 2012

Planning District Commission (PDC) Name & Number

- | | |
|-------------------------------|-----------------------------------|
| 1) Lenowisco | 12) West Piedmont |
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| 11) Region 2000 | |



Map created by Virginia Economic Development Partnership, October 2012

Governor's Opportunity Fund Approvals - FY 2012

PDC: 3

Company	Type	Amount Approved	Jobs Created	Inv. Level
8368	New	\$300,000	335	\$2,500,000
Total Approvals for PDC:		1		
Total Amount		\$300,000	Avg. Amount	\$300,000
Total Jobs Created:		335	Avg. Jobs Created:	335
Total Investment:		\$2,500,000	Avg. Investment:	\$2,500,000

PDC: 4

Company	Type	Amount Approved	Jobs Created	Inv. Level
9154	New	\$300,000	216	\$20,500,000
Total Approvals for PDC:		1		
Total Amount		\$300,000	Avg. Amount	\$300,000
Total Jobs Created:		216	Avg. Jobs Created:	216
Total Investment:		\$20,500,000	Avg. Investment:	\$20,500,000

PDC: 5

Company	Type	Amount Approved	Jobs Created	Inv. Level
9149	Expansion	\$100,000	100	\$5,000,000
9170	New	\$150,000	55	\$18,850,000
Total Approvals for PDC:		2		
Total Amount		\$250,000	Avg. Amount	\$125,000
Total Jobs Created:		155	Avg. Jobs Created:	77.5
Total Investment:		\$23,850,000	Avg. Investment:	\$11,925,000

PDC: 7

Company	Type	Amount Approved	Jobs Created	Inv. Level
1221	Expansion	\$200,000	84	\$10,614,250
1473	Expansion	\$300,000	71	\$67,251,104
Total Approvals for PDC:		2		
Total Amount		\$500,000	Avg. Amount	\$250,000
Total Jobs Created:		155	Avg. Jobs Created:	77.5
Total Investment:		\$77,865,354	Avg. Investment:	\$38,932,677

PDC: 8

Company	Type	Amount Approved	Jobs Created	Inv. Level
9140	Expansion	\$1,500,000	625	\$18,000,000
9168	Expansion	\$350,000	50	\$6,500,000
9171	Expansion	\$1,000,000	125	\$12,800,000
Total Approvals for PDC: 3				
Total Amount		\$2,850,000	Avg. Amount	\$950,000
Total Jobs Created:		800	Avg. Jobs Created:	266.67
Total Investment:		\$37,300,000	Avg. Investment:	\$12,433,333

PDC: 11

Company	Type	Amount Approved	Jobs Created	Inv. Level
1859	Expansion	\$150,000	60	\$4,800,000
Total Approvals for PDC: 1				
Total Amount		\$150,000	Avg. Amount	\$150,000
Total Jobs Created:		60	Avg. Jobs Created:	60
Total Investment:		\$4,800,000	Avg. Investment:	\$4,800,000

PDC: 12

Company	Type	Amount Approved	Jobs Created	Inv. Level
8378	New	\$50,000	30	\$3,000,000
9151	New	\$50,000	31	\$4,960,000
9157	Expansion	\$200,000	40	\$16,500,000
9166	Expansion	\$75,000	61	\$1,500,204
Total Approvals for PDC: 4				
Total Amount		\$375,000	Avg. Amount	\$93,750
Total Jobs Created:		162	Avg. Jobs Created:	40.5
Total Investment:		\$25,960,204	Avg. Investment:	\$6,490,051

PDC: 13

Company	Type	Amount Approved	Jobs Created	Inv. Level
9158	New	\$300,000	64	\$75,000,000
Total Approvals for PDC: 1				
Total Amount		\$300,000	Avg. Amount	\$300,000
Total Jobs Created:		64	Avg. Jobs Created:	64
Total Investment:		\$75,000,000	Avg. Investment:	\$75,000,000

PDC: 15

Company	Type	Amount Approved	Jobs Created	Inv. Level
1768	New	\$500,000	50	\$175,000,000
9150	Expansion	\$650,000	90	\$42,000,000
9160	New	\$1,000,000	1060	\$85,000,000
9164	New	\$350,000	200	\$5,886,660
9169	Expansion	\$250,000	90	\$28,000,000
Total Approvals for PDC: 5				
Total Amount		\$2,750,000	Avg. Amount	\$550,000
Total Jobs Created:		1490	Avg. Jobs Created:	298
Total Investment:		\$335,886,660	Avg. Investment:	\$67,177,332

PDC: 18

Company	Type	Amount Approved	Jobs Created	Inv. Level
9165	Expansion	\$200,000	31	\$4,650,000
Total Approvals for PDC: 1				
Total Amount		\$200,000	Avg. Amount	\$200,000
Total Jobs Created:		31	Avg. Jobs Created:	31
Total Investment:		\$4,650,000	Avg. Investment:	\$4,650,000

PDC: 19

Company	Type	Amount Approved	Jobs Created	Inv. Level
9160	New	\$2,500,000	390	\$50,000,000
Total Approvals for PDC: 1				
Total Amount		\$2,500,000	Avg. Amount	\$2,500,000
Total Jobs Created:		390	Avg. Jobs Created:	390
Total Investment:		\$50,000,000	Avg. Investment:	\$50,000,000

PDC: 23

Company	Type	Amount Approved	Jobs Created	Inv. Level
176	Expansion	\$100,000	75	\$14,085,000
9144	Expansion	\$200,000	80	\$35,500,000
9148	New	\$350,000	238	\$83,000,000
9156	New	\$4,000,000	800	\$180,000,000
Total Approvals for PDC: 4				
Total Amount		\$4,650,000	Avg. Amount	\$1,162,500
Total Jobs Created:		1193	Avg. Jobs Created:	298.25
Total Investment:		\$312,585,000	Avg. Investment:	\$78,146,250

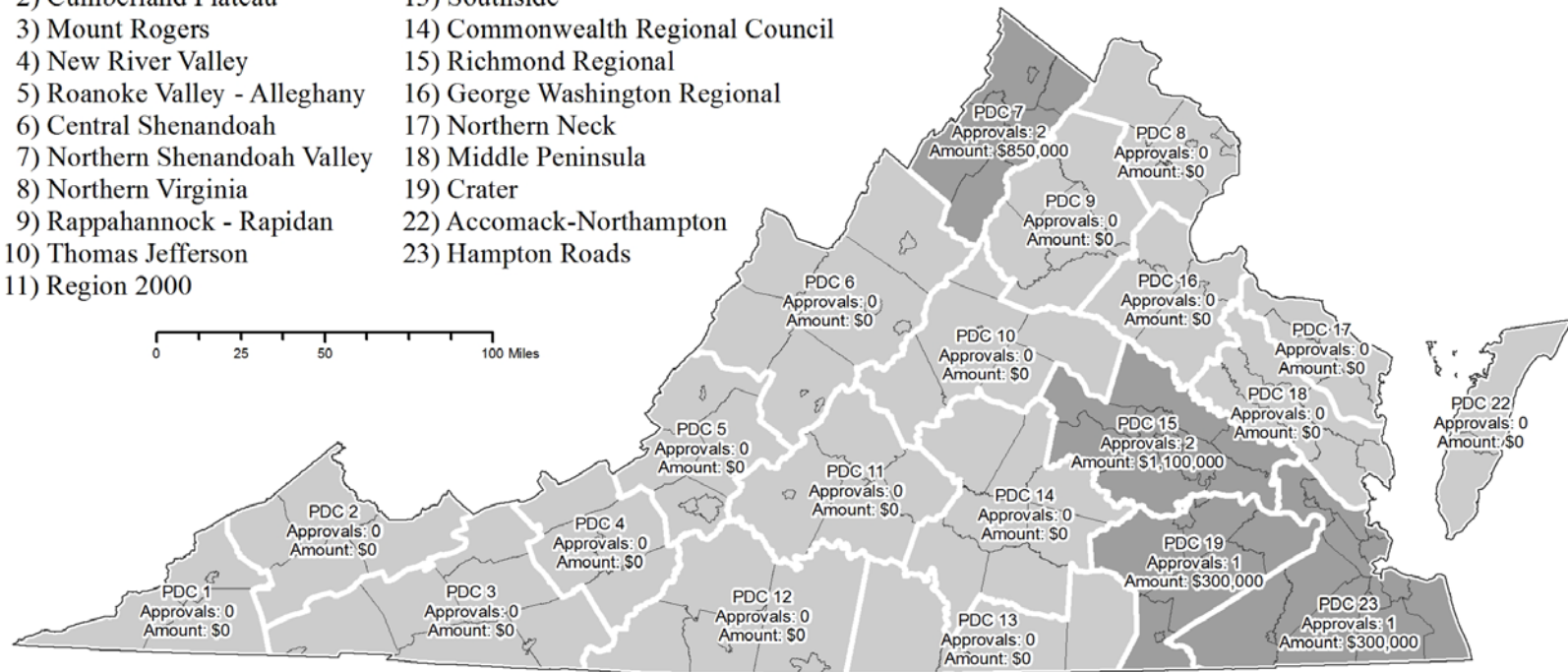
GRAND TOTALS

Total Approvals:	26	Avg. Amount	\$581,731
Total Amount	\$15,125,000	Avg. Jobs Created:	194
Total Jobs Created:	5051	Avg. Investment:	\$37,342,201
Total Investment:	\$970,897,218		

Virginia Investment Partnership Funds Approved by Planning District Fiscal Year 2012

Planning District Commission (PDC) Name & Number

- | | |
|-------------------------------|-----------------------------------|
| 1) Lenowisco | 12) West Piedmont |
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| 11) Region 2000 | |



Map created by Virginia Economic Development Partnership, October 2012

Virginia Investment Partnership Program Approvals - FY 2012

PDC: 7

Company	Amount Approved	Jobs Created	Jobs Saved	Inv. Level
1473	\$600,000	71		\$67,300,000
9147	\$250,000	25		\$45,000,000
Total Approvals for PDC:		2		
Total Amount Approved:	\$850,000		Avg. Amount	\$425,000
Total Jobs Created:	96		Avg. Jobs Created:	48
Total Jobs Saved:			Avg. Jobs Saved:	
Total Investment:	\$112,300,000		Avg. Investment:	\$56,150,000

PDC: 15

Company	Amount Approved	Jobs Created	Jobs Saved	Inv. Level
9142	\$800,000	90	494	\$42,000,000
9146	\$300,000	50		\$27,500,000
Total Approvals for PDC:		2		
Total Amount Approved:	\$1,100,000		Avg. Amount	\$550,000
Total Jobs Created:	140		Avg. Jobs Created:	70
Total Jobs Saved:	494		Avg. Jobs Saved:	494
Total Investment:	\$69,500,000		Avg. Investment:	\$34,750,000

PDC: 19

Company	Amount Approved	Jobs Created	Jobs Saved	Inv. Level
7405	\$300,000		270	\$41,000,000
Total Approvals for PDC:		1		
Total Amount Approved:	\$300,000		Avg. Amount	\$300,000
Total Jobs Created:			Avg. Jobs Created:	
Total Jobs Saved:	270		Avg. Jobs Saved:	270
Total Investment:	\$41,000,000		Avg. Investment:	\$41,000,000

PDC: 23

Company	Amount Approved	Jobs Created	Jobs Saved	Inv. Level
9144	\$300,000	80		\$35,500,000

Total Approvals for PDC:	1		
Total Amount Approved:	\$300,000	Avg. Amount	\$300,000
Total Jobs Created:	80	Avg. Jobs Created:	80
Total Jobs Saved:		Avg. Jobs Saved:	
Total Investment:	\$35,500,000	Avg. Investment:	\$35,500,000

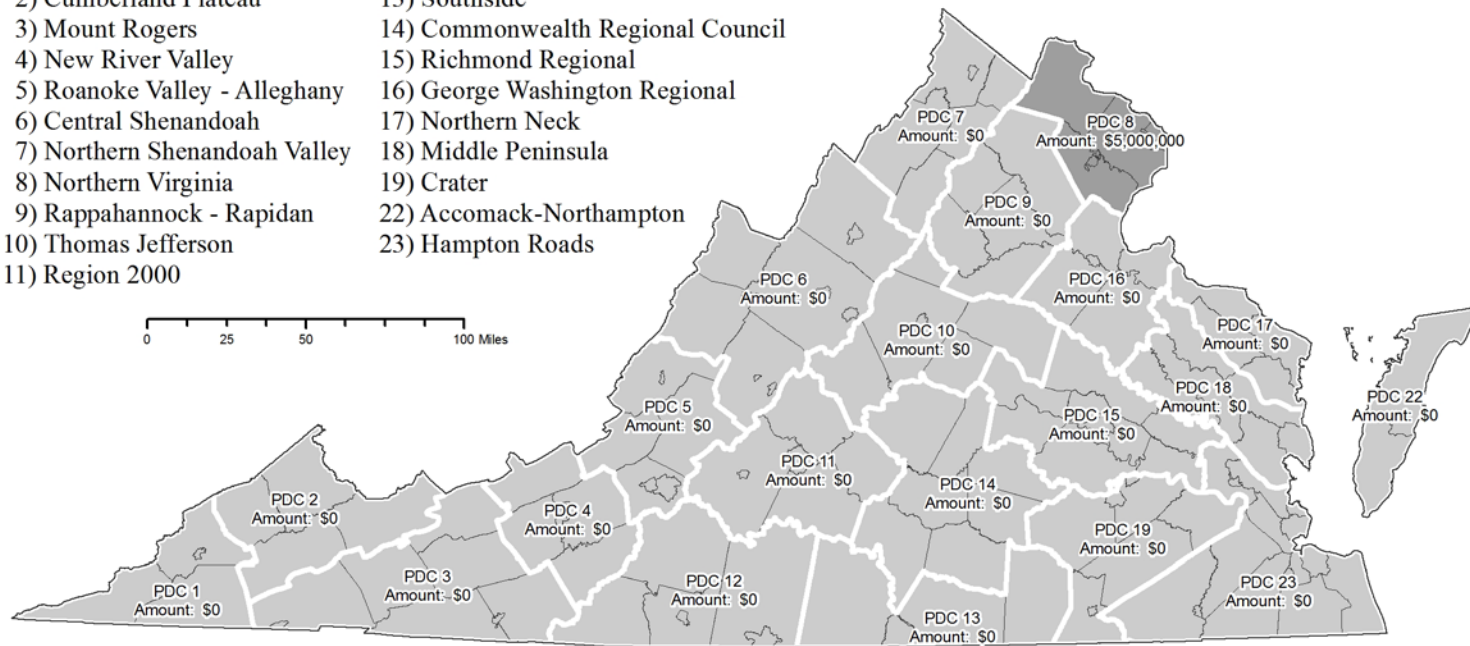
GRAND TOTALS

Total Approvals for PDC:	6		
Total Amount	\$2,550,000	Avg. Amount	\$425,000.00
Total Jobs Created:	316	Avg. Jobs Created:	63.2
Total Jobs Saved:	764	Avg. Jobs Saved:	382
Total Investment:	\$258,300,000.00	Avg. Investment:	\$43,050,000.00

Virginia Economic Development Incentive Grants by Planning District Fiscal Year 2012

Planning District Commission (PDC) Name & Number

- | | |
|-------------------------------|-----------------------------------|
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Map created by Virginia Economic Development Partnership, October 2012

Virginia Economic Development Incentive Grants - FY2012

PDC: 8

Company	Jobs	Investment	VEDIG Amount
9140	625	\$18,000,000	\$5,000,000

Total Incentives for PDC: 1

Total Jobs: 625

Total Investment: \$18,000,000

Total Amount Approved: \$5,000,000

GRAND TOTALS

Total Incentives: 1

Total Jobs: 625

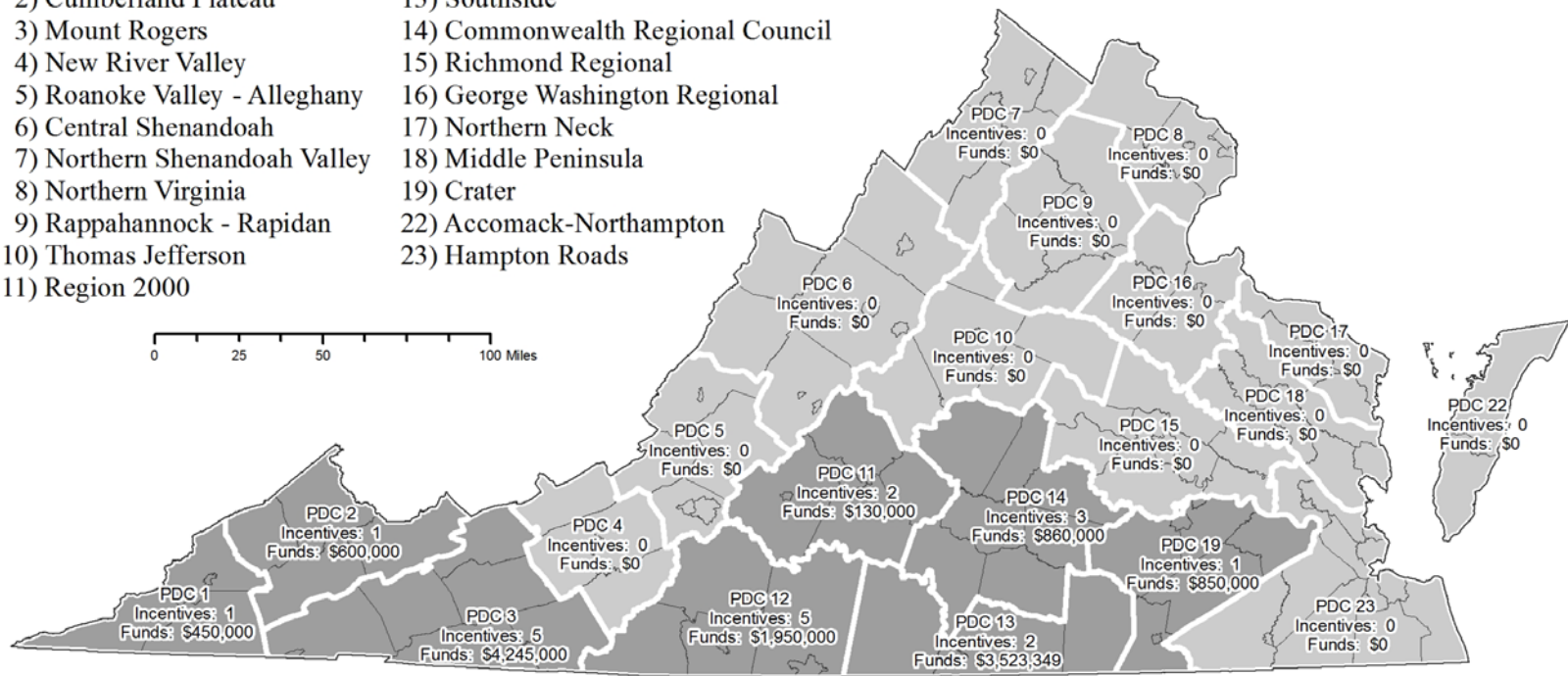
Total Investments: \$18,000,000

Total Amount \$5,000,000

Tobacco Region Opportunity Funds Approved by Planning District Fiscal Year 2012

Planning District Commission (PDC) Name & Number

- | | |
|-------------------------------|-----------------------------------|
| 1) Lenowisco | 12) West Piedmont |
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Map created by Virginia Economic Development Partnership, October 2012

Tobacco Region Opportunity Fund Approvals – FY 2012

PDC: 1

Company	Funding Committed	Jobs Created	Capital Investment
8366	\$450,000.00	150	\$25,000,000.00
Total Approvals for PDC: 1			
Total Funding Committed: \$450,000		Avg. Funding Committed: \$450,000	
Total Jobs Created: 150		Avg. Jobs Created: 150	
Total Capital Investment: \$25,000,000		Avg. Capital Investment: \$25,000,000	

PDC: 2

Company	Funding Committed	Jobs Created	Capital Investment
8367	\$600,000.00	80	\$6,000,000.00
Total Approvals for PDC: 1			
Total Funding Committed: \$600,000		Avg. Funding Committed: \$600,000	
Total Jobs Created: 80		Avg. Jobs Created: 80	
Total Capital Investment: \$6,000,000		Avg. Capital Investment: \$6,000,000	

PDC: 3

Company	Funding Committed	Jobs Created	Capital Investment
8368	\$680,000.00	335	\$3,700,000.00
8369	\$165,000.00	63	\$1,050,000.00
8370	\$200,000.00	72	\$2,230,000.00
8371	\$3,000,000.00	25	\$20,433,000.00
8372	\$200,000.00	75	\$5,000,000.00
Total Approvals for PDC: 5			
Total Funding Committed: \$4,245,000		Avg. Funding Committed: \$849,000	
Total Jobs Created: 570		Avg. Jobs Created: 114	
Total Capital Investment: \$32,413,000		Avg. Capital Investment: \$6,482,600	

PDC: 11

Company	Funding Committed	Jobs Created	Capital Investment
8373	\$50,000.00	19	\$5,200,000.00
8374	\$80,000.00	35	\$3,560,000.00

Total Approvals for PDC: 2
Total Funding Committed: \$130,000
Total Jobs Created: 54
Total Capital Investment: \$8,760,000

Avg. Funding Committed: \$65,000
Avg. Jobs Created: 27
Avg. Capital Investment: \$4,380,000

PDC: 12

Company	Funding Committed	Jobs Created	Capital Investment
8375	\$100,000.00	36	\$4,960,000.00
8376	\$320,000.00	40	\$16,500,000.00
8377	\$420,000.00	150	\$1,500,000.00
8378	\$110,000.00	30	\$3,000,000.00
8379	\$1,000,000.00	260	\$10,000,000.00

Total Approvals for PDC: 5
Total Funding Committed: \$1,950,000
Total Jobs Created: 516
Total Capital Investment: \$35,960,000

Avg. Funding Committed: \$390,000
Avg. Jobs Created: 103
Avg. Capital Investment: \$7,192,000

PDC: 13

Company	Funding Committed	Jobs Created	Capital Investment
7735	\$800,000.00	150	\$2,200,000.00
8381	\$2,723,349.00	26	\$140,211,365.00

Total Approvals for PDC: 2
Total Funding Committed: \$3,523,349
Total Jobs Created: 176
Total Capital Investment: \$142,411,365

Avg. Funding Committed: \$1,761,675
Avg. Jobs Created: 88
Avg. Capital Investment: \$71,205,683

PDC: 14

Company	Funding Committed	Jobs Created	Capital Investment
8382	\$400,000.00	0	\$0.00
8383	\$300,000.00	150	\$3,600,000.00
8384	\$160,000.00	46	\$5,890,000.00

Total Approvals for PDC: 3
Total Funding Committed: \$860,000
Total Jobs Created: 196
Total Capital Investment: \$9,490,000

Avg. Funding Committed: \$286,667
Avg. Jobs Created: 65
Avg. Capital Investment: \$3,163,333

PDC: 19

Company	Funding Committed	Jobs Created	Capital Investment
8385	\$850,000.00	390	\$50,000,000.00
Total Approvals for PDC:	1		
Total Funding Committed:	\$850,000	Avg. Funding Committed:	\$850,000
Total Jobs Created:	390	Avg. Jobs Created:	390
Total Capital Investment:	\$50,000,000	Avg. Capital Investment:	\$50,000,000

GRAND TOTALS

Total Approvals:	20	Avg. Funding Committed:	\$630,417
Total Funding Committed:	\$12,608,349	Avg. Jobs Created:	107
Total Jobs Created:	2132	Avg. Capital Investment:	\$15,501,718
Total Capital Investment:	\$310,034,365		

PART TWO

FY 2008 Project Performance

The FY 2012-2014 Appropriation Act requires that Part Two of this report include the following information on the performance of projects receiving incentives in FY 2008.

A complete data set for those projects receiving Governor's Opportunity Fund (GOF) grants in FY 2008 is presented in the table on the next page. Virginia Investment Partnership project performance for projects receiving payments in FY 2012 follows the GOF project performance report.

In FY 2008, 24 projects were approved for GOF grants totaling \$18,025,000. Repayments (in part or in full) of five GOF grants have been received due to insufficient performance by the companies involved. The following companies repaid their GOF grants in full: French Gourmet for a total of \$100,000; Covance for a total of \$1 million; Areva for a total of \$1 million; Innovative Wireless Technologies for a total of \$150,000; and GridPoint for a total of \$500,000.

Negotiations are underway to recoup funds from Premier Technical Services for a total of \$300,000. Excluding that project, the remaining 18 projects were expected to create 3,709 jobs and result in private investment of \$1,464,520,000. The actual jobs created to date from these projects total 1,415, or 38% of the announced total.

The actual private investment totaled \$623,021,136, or 43% of the announced total. It is important to note that several of these projects are either in the follow-up stage or still within the performance period; thus, investment and job totals have not yet been captured for these projects.

Of the 19 active projects, 8 (or 42%) have fulfilled their performance agreement obligations to date, and extensions have been granted to three companies (RTI, Rolls-Royce, and Lignetics).

FY 2008 GOF Project Performance

Locality	Company	In Business in Virginia?	Amount Approved	Investment Expected	Investment Made	Jobs Expected	Jobs Created	Average Salary	Notes
Richmond City	MeadWestvaco	Yes	\$2,000,000	\$80,000,000	\$130,000,000	400	414	\$120,000	Completed
Staunton	Universal Impact	Yes	\$50,000	\$2,500,000		50			Follow-up underway
Fairfax Co.	Volkswagen	Yes	\$1,500,000	\$118,000,000	\$107,498,082	401	405	\$117,822	Completed
Mecklenburg Co.	Electronic Data Systems (EDS)	Yes	\$1,500,000	\$255,000,000	\$237,654,118	110	116	\$70,286	Completed
Shenandoah Co.	International Automotive Components	Yes	\$50,000	\$3,000,000		60			Follow-up underway
Staunton	Carded Graphics	Yes	\$75,000	\$6,500,000	\$8,100,000	35	36	\$37,444	Completed
Prince George Co.	Rolls-Royce 1	Yes	\$3,000,000	\$90,000,000	\$82,086,000	100	121	\$63,100	Completed
Prince George Co.	Rolls-Royce 2	Yes	\$3,000,000	\$60,000,000		70			Extension granted to 10/28/13
Lunenburg Co.	Lignetics	Yes	\$75,000	\$5,350,000		35			Extension granted to 8/28/12; follow-up underway
Nottoway Co.	Showbest Fixtures	Yes	\$100,000	\$2,850,000		104			Follow-up sent 3/8/11
Bedford Co.	Barr Laboratories	Yes	\$200,000	\$31,900,000	\$48,194,936	129	215	\$47,841	Completed
Henry Co.	RTI	Yes	\$500,000	\$100,000,000		150			Extension granted to 9/30/12; follow-up underway
Danville	Com.40	Yes	\$1,000,000	\$36,300,000		813			Follow-up underway
Christiansburg	Inorganic Ventures	Yes	\$100,000	\$3,020,000	\$3,618,000	47	44	\$32,000	Completed
Hanover Co.	Mother Parkers Tea and Coffee	Yes	\$200,000	\$40,100,000		85			Not yet requested
Greensville Co.	OSG	Yes	\$50,000	\$2,500,000		25			Follow-up underway

Locality	Company	In Business in Virginia?	Amount Approved	Investment Expected	Investment Made	Jobs Expected	Jobs Created	Average Salary	Notes
Page Co.	Shenandoah Waste Services	Yes	\$75,000	\$4,000,000	\$5,870,000	60	64	\$38,644	Completed
Newport News	Canon	Yes	\$1,500,000	\$623,500,000		1,035			Follow-up due 12/31/12
Page Co.	Premier Technical Svcs.	Yes	\$300,000	\$16,500,000		96			Repayment of \$300,000 pending

Projects Completed	8
Partial Repayment	0
Follow-up Underway	5
Negotiations Underway to Recoup Funds	1 (Premier Technical)
Projects Still in 36-month performance period	1
Project Failed; GOF created hard asset	0
Extensions Granted	3 (RTI, Rolls-Royce 2, Lignetics)
Not Yet Paid	1
TOTAL FY 08	19

Full Repayment:

City of Winchester for French Gourmet (\$100,000)
 Prince William County for Covance (\$1,000,000)
 Bedford County for Innovative Wireless Technologies (\$150,000)
 Arlington County for GridPoint (\$500,000)
 City of Lynchburg for Areva (\$1,000,000)

FY 2012 VIP Project Performance

	Amount Awarded	Locality	Expected New Jobs	Actual Jobs	Saved Jobs	Salary	Expected Investment (\$ Millions)	Actual Investment in Millions	Total Amount to Pay Out	FY 12 Amount Paid
Babcock & Wilcox (BWX)	500,000	Campbell Co.	320	365		26,728	41.1	41.1	500,000	100,000
Kraft	300,000	Frederick Co.	75	0		27,040	29	28.8	148,950	29,790
Ross Products/ Abbott Labs	300,000	Altavista	61	64	72	33,696	29	30.7	300,000	60,000
Thermo Fisher Scientific	350,000	Frederick Co.	50	24	200	38,000	25.5	25.5	341,250	68,250
B.I. Chemicals (Phase II)	2,500,000	Petersburg	165	180		56,000	260	260.5	2,500,000	312,500
Metalsa	300,000	Botetourt Co.	70	105		30,014	25	32	300,000	60,000
Sara Lee	500,000	Suffolk	100	94		46,000	93	98.4	485,000	97,000
Degussa Goldschmidt	300,000	Hopewell	28	41		68,512	26.6	26.6	300,000	60,000
HP Hood	500,000	Frederick Co.	65	69		34,320	42.8	42.8	500,000	100,000
McKee Foods	425,000	Stuarts Draft	229	172		26,624	45.3	45.4	371,875	74,375
DuPont	650,000	Chesterfield Co.	51	51		53,130	146	146	650,000	130,000
Klockner Pentaplast	200,000	Wythe Co.	108	108		34,050	34	38.4	200,000	40,000
Stihl	700,000	Virginia Beach	200	232	211	35,400	60.8	70.8	700,000	140,000
SVC (Gatorade)	1,500,000	Wythe Co.	250	290		37,600	140	143.5	1,500,000	300,000
Mennel Milling	250,000	Roanoke Co.	3	4		26,374	30.8	30.8	250,000	50,000
Merck (15075)	500,000	Rockingham Co.	0	0	35	55,0000	40	29.5	389,570	77,914
AREVA (Framatome)	500,000	Lynchburg/Campbell Co.	300	413		73,974	32	40	500,000	100,000
Morningstar (White Wave)	400,000	Rockingham Co.	50	56		37,773	49	84.1	400,000	80,000
Interbake Foods	500,000	Warren Co.	133	257	248	32,136	40.2	57.2	500,000	100,000
Philip Morris	25,000,000	Richmond/Henrico Co.	450	450		156,596	300	425.6	25,000,000	5,000,000

Swedwood Danville	1,000,000	Danville	271	302		28,920	85.5	110	1,000,000	200,000
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The projects listed in this Virginia Investment Partnership (VIP) project performance section received an annual payment during FY 2012 of a grant previously awarded to it. VIP grants are paid two to three fiscal years after a company has demonstrated full performance of its capital investment creation and new jobs creation targets. If a company does not fully perform, a reduced grant may be paid out.

The Kraft, Thermo-Fisher, McKee Foods, and Sara Lee projects are receiving reduced grant payments due to incomplete performance on their new jobs creation targets. All projects did, however, fully perform on their capital investment creation targets. Merck is receiving reduced grant payments due to incomplete performance on its investment target. B.I. Chemicals achieved its employment and capital investment targets; however, the company has since reduced its employment level; therefore, the first installment was reduced accordingly

PART THREE

Rural Activities and Incentive Programs

The Appropriation Act requires that this report include identification of specific state actions as part of Virginia's business incentive programs to attract private investment and jobs to rural areas of the state and the success of these actions. For the purposes of this report, "urban" is defined as all "urban crescent" PDCs, i.e., PDCs 8, 15, 16, and 23. "Rural" constitutes all other PDCs.⁵ Geographic and tabular depictions of the FY 2012 activities of the programs listed below are included in this report.

Governor's Opportunity Fund (GOF)

Historically, the GOF, administered by VEDP, has provided more grants to rural Virginia than to other parts of the state. In FY 2012, 14 of the 26 (54%) GOF grants were awarded to communities in rural Virginia. In FY 2012, 42% of the GOF funds awarded and 43% of the new jobs announced were in rural Virginia. Thirty-one percent of the new investment resulting from the use of the GOF incentive was in rural localities. (Numbers based on all projects approved in FY 2012.)

In an effort to assist rural localities in southwestern and southern Virginia, the GOF guidelines related to the local match requirement allow grants from the Tobacco Region Opportunity Fund (TROF) to be used as one-half of the local match. The locality applying for the grant provides the other half of the match in cash or in-kind. For localities with at least twice the statewide average unemployment rate, the local match can be reduced or delayed at the Governor's discretion.

Virginia Investment Partnership (VIP) Grant Fund

Three of the six (50%) VIP grants provided by the Virginia Investment Partnership program in FY 2012 (\$1.15 million or 45% of the \$2.25 million total) were made to expansions of rural Virginia companies. Programs such as the VIP help encourage existing employers to expand in those rural areas.

Tobacco Region Opportunity Fund (TROF)

The Tobacco Indemnification and Community Revitalization Commission (TICRC) grants funds to localities in Virginia's tobacco-producing regions (as defined by TICRC) to assist in the creation of new jobs and investment. These grants are used to attract locations or expansions that require incentives greater than those available to any individual locality. TICRC awarded 100% of the grants to rural localities in FY 2012, approving 22 projects for a total amount of \$12,608,349. These 22 projects may announce the creation of up to 2,132 new jobs and capital investments exceeding \$310 million in the Tobacco Region.

Rail Industrial Access Program

The Virginia Department of Rail and Public Transportation awarded four of the six (67%) rail access grants to rural localities in FY 2012, totaling \$1,275,000. Many rural localities have limited development sites with existing rail access, and this program has been successful in addressing this infrastructure issue for companies considering a location in rural Virginia.

Economic Development Access Road Program

The Virginia Department of Transportation (VDOT) administers this program and in FY 2012, five of the seven (71%) road access grants went to rural localities, totaling \$2,931,000. Many rural localities also have limited development sites with existing road access, and this program has been successful in addressing this infrastructure issue for companies considering a location in rural Virginia.

⁵ As this document is required to report all incentives by PDC, some MSA's are included in the rural PDC's listed (e.g. Danville, Roanoke, Charlottesville, Bristol, and Lynchburg). To ensure that all rural areas appear, these non-rural areas are included as well.

FY 2012 Master Incentives Table

PDC 0*												
Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEDIG	VJIP	Total
6803	0	201,600	0	0	0	0	0	0	0	0	0	201,600
PDC 0 totals	0	201,600	0	0	0	0	0	0	0	0	0	201,600

**PDC 0 represents two expired Enterprise Zones*

PDC 1

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/VEDIG	VJIP	Total
8366	0	0	0	0	0	0	0	0	450,000	0	0	450,000
PDC 1 totals												
	0	0	0	0	0	0	0	0	450,000	0	0	450,000

PDC 2

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/VEDIG	VJIP	Total
4801	0	0	0	0	0	0	0	0	0	0	65,200	65,200
7591	0	0	0	0	0	0	0	0	0	0	40,800	40,800
7592	0	0	0	0	0	0	0	0	0	0	30,000	30,000
8367	0	0	0	0	0	0	0	0	600,000	0	0	600,000
9034	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9058	0	0	0	64,374	0	0	0	0	0	0	0	64,374
9098	0	0	0	31,403	0	0	0	0	0	0	0	31,403
PDC 2 totals												
	0	0	0	195,776	0	0	0	0	600,000	0	136,000	931,776

PDC 3

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEDIG	VJIP	Total
1975	0	0	0	0	0	0	0	0	0	0	73,334	73,334
4840	0	0	0	0	0	0	0	580,000	0	0	0	580,000
4978	0	0	248,320	0	0	0	0	0	0	0	0	248,320
6118	0	0	0	0	0	0	0	0	0	0	9,068	9,068
7452	0	0	0	0	0	0	0	0	0	0	41,290	41,290
8314	0	0	0	11,647	0	0	0	0	0	0	0	11,647
8368	0	0	0	0	0	300,000	0	0	680,000	0	0	980,000
8369	0	0	0	0	0	0	0	0	165,000	0	0	165,000
8370	0	0	0	0	0	0	0	0	200,000	0	0	200,000
8371	0	0	0	0	0	0	0	0	3,000,000	0	0	3,000,000
8372	0	0	0	0	0	0	0	0	200,000	0	0	200,000
8394	0	0	0	0	0	0	0	650,000	0	0	0	650,000
8395	0	0	0	0	0	0	0	401,000	0	0	0	401,000
8397	0	0	0	0	0	0	0	650,000	0	0	0	650,000
8772	0	0	0	0	0	0	0	0	0	0	7,470	7,470
8787	0	0	0	0	0	0	0	0	0	0	7,425	7,425
8793	0	0	0	0	0	0	0	0	0	0	64,627	64,627
8810	0	0	0	0	0	0	0	0	0	0	47,312	47,312
8955	0	0	68,832	0	0	0	0	0	0	0	0	68,832
9083	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9106	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9107	0	0	0	100,000	0	0	0	0	0	0	0	100,000
PDC 3 totals	0	0	317,152	311,647	0	300,000	0	2,281,000	4,245,000	0	250,525	7,705,324

PDC 4

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEDIG	VJIP	Total
2775	0	0	0	57,442	0	0	0	0	0	0	0	57,442
4250	0	0	0	0	0	0	0	0	0	0	14,700	14,700
4545	0	0	0	0	0	0	0	0	0	0	2,104	2,104
6079	0	0	0	0	0	0	0	450,000	0	0	0	450,000
7536	0	0	0	0	0	0	0	0	0	0	2,579	2,579
7574	0	0	0	0	0	0	0	0	0	0	6,420	6,420
7888	0	0	0	0	0	0	0	0	0	0	13,363	13,363
7958	0	0	0	0	0	0	0	0	0	0	136,095	136,095
8393	0	0	0	0	0	0	0	650,000	0	0	0	650,000
8786	0	0	0	0	0	0	0	0	0	0	75,031	75,031
8802	0	0	0	0	0	0	0	0	0	0	10,930	10,930
8809	0	0	0	0	0	0	0	0	0	0	9,652	9,652
8981	0	0	39,360	0	0	0	0	0	0	0	0	39,360
8996	0	0	4,558	0	0	0	0	0	0	0	0	4,558
9056	0	0	0	90,837	0	0	0	0	0	0	0	90,837
9069	0	0	0	25,826	0	0	0	0	0	0	0	25,826
9075	0	0	0	30,071	0	0	0	0	0	0	0	30,071
9103	0	0	0	26,424	0	0	0	0	0	0	0	26,424
9154	0	0	0	0	0	300,000	0	0	0	0	0	300,000
PDC 4 totals	0	0	43,918	230,600	0	300,000	0	1,100,000	0	0	270,874	1,945,392

PDC 5

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEDIG	VJIP	Total
1293	0	0	0	0	0	0	0	0	0	0	74,400	74,400
1889	0	0	0	0	0	0	0	0	0	0	1,913	1,913
3794	0	0	0	0	0	0	0	0	0	0	159,500	159,500
5324	0	0	0	0	0	0	0	0	0	0	11,700	11,700
5327	0	0	48,200	9,374	0	0	0	0	0	0	0	57,574
5334	0	0	0	0	0	0	0	0	0	0	32,064	32,064
5948	0	0	0	16,180	0	0	0	0	0	0	0	16,180
7491	0	0	0	0	0	0	0	0	0	0	48,000	48,000
7557	0	0	0	0	0	0	0	0	0	0	17,500	17,500
7820	0	0	0	0	0	0	0	0	0	0	12,587	12,587
8067	0	0	0	100,000	0	0	0	0	0	0	92,800	192,800
8122	0	0	0	78,737	0	0	0	0	0	0	0	78,737
8273	0	0	0	0	0	0	0	0	0	0	21,600	21,600
8638	0	0	0	0	0	0	0	0	0	0	5,425	5,425
8676	0	0	0	0	0	0	0	0	0	0	567,625	567,625
8678	0	0	0	0	0	0	0	0	0	0	6,200	6,200
8703	0	0	0	0	0	0	0	0	0	0	3,250	3,250
8716	0	0	0	0	0	0	0	0	0	0	26,412	26,412
8922	700,000	0	0	0	0	0	0	0	0	0	0	700,000
9010	0	0	0	7,272	0	0	0	0	0	0	0	7,272
9011	0	0	0	25,435	0	0	0	0	0	0	0	25,435
9012	0	0	0	12,802	0	0	0	0	0	0	0	12,802
9021	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9026	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9045	0	0	0	88,464	0	0	0	0	0	0	0	88,464
9046	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9049	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9057	0	0	0	64,288	0	0	0	0	0	0	0	64,288
9061	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9062	0	0	0	200,000	0	0	0	0	0	0	0	200,000
9068	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9070	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9091	0	0	0	100,000	0	0	0	0	0	0	0	100,000

9093	0	0	0	200,000	0	0	0	0	0	0	0	200,000
9108	0	0	0	26,598	0	0	0	0	0	0	0	26,598
9109	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9111	0	0	0	81,796	0	0	0	0	0	0	0	81,796
9112	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9113	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9126	0	0	0	24,637	0	0	0	0	0	0	0	24,637
9134	0	0	0	25,461	0	0	0	0	0	0	0	25,461
9135	0	0	0	87,873	0	0	0	0	0	0	0	87,873
9149	0	0	0	0	0	100,000	0	0	0	0	0	100,000
9170	0	0	0	0	0	150,000	0	0	0	0	0	150,000
PDC 5 totals												
	700,000	0	48,200	2,148,918	0	250,000	0	0	0	0	1,080,975	4,228,093

PDC 6

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEDIG	VJIP	Total
4261	0	0	0	0	0	0	0	0	0	0	6,300	6,300
4616	0	0	0	0	0	0	0	0	0	0	6,000	6,000
5360	0	0	0	0	0	0	0	0	0	0	30,800	30,800
5517	0	0	0	0	0	0	0	375,000	0	0	0	375,000
5586	0	0	0	0	0	0	0	0	0	0	44,607	44,607
6819	0	0	10,240	0	0	0	0	0	0	0	0	10,240
7565	0	0	0	0	0	0	0	0	0	0	963	963
7578	0	0	0	0	0	0	0	0	0	0	5,250	5,250
7769	0	0	0	0	0	0	0	0	0	0	38,750	38,750
7814	0	0	0	0	0	0	0	0	0	0	7,200	7,200
7879	0	0	0	0	0	0	0	0	0	0	5,850	5,850
7945	0	0	0	0	0	0	0	0	0	0	3,091	3,091
7954	0	0	0	0	0	0	0	0	0	0	39,000	39,000
8040	0	0	0	0	0	0	0	0	0	0	58,100	58,100
8286	0	0	0	100,000	0	0	0	0	0	0	0	100,000
8311	0	0	27,630	0	0	0	0	0	0	0	0	27,630
8400	0	0	0	0	0	0	0	175,000	0	0	0	175,000
8644	0	0	0	0	0	0	0	0	0	0	101,848	101,848
8664	0	0	0	0	0	0	0	0	0	0	24,116	24,116
8682	0	0	0	0	0	0	0	0	0	0	3,750	3,750
8688	0	0	0	100,000	0	0	0	0	0	0	0	100,000
8697	0	0	0	0	0	0	0	0	0	0	19,000	19,000
8983	0	0	23,816	200,000	0	0	0	0	0	0	0	223,816
9023	0	0	0	68,313	0	0	0	0	0	0	0	68,313
9097	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9100	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9122	0	0	0	13,909	0	0	0	0	0	0	0	13,909
PDC 6 totals												
	0	0	61,686	682,221	0	0	0	550,000	0	0	394,624	1,688,532

PDC 7

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEDIG	VJIP	Total
1221	0	0	0	0	0	200,000	0	0	0	0	0	200,000
1473	0	0	0	0	0	300,000	0	4,984,500	0	600,000	0	5,884,500
2503	0	0	0	0	0	0	0	0	0	0	70,070	70,070
2833	0	0	0	0	0	0	0	0	0	0	12,000	12,000
4134	0	0	0	0	0	0	0	0	0	0	12,008	12,008
4263	0	0	0	0	0	0	0	0	0	0	13,330	13,330
7626	0	0	0	0	0	0	0	0	0	0	23,971	23,971
7739	0	0	0	0	0	0	0	0	0	0	19,312	19,312
7793	0	0	0	0	0	0	0	0	0	0	30,000	30,000
7833	0	0	0	0	0	0	0	0	0	0	157,201	157,201
8629	0	0	0	0	0	0	0	0	0	0	32,175	32,175
8653	0	0	0	0	0	0	0	0	0	0	21,456	21,456
8655	0	0	0	0	0	0	0	0	0	0	9,397	9,397
8917	200,000	0	0	0	0	0	0	0	0	0	0	200,000
9147	0	0	0	0	0	0	0	0	0	250,000	0	250,000
PDC 7 totals												
	200,000	0	0	0	0	500,000	0	4,984,500	0	850,000	400,920	6,935,420

PDC 8

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEDIG	VJIP	Total
3934	0	0	0	0	0	0	5,400,000	0	0	0	0	5,400,000
4680	0	0	0	0	0	0	0	0	0	0	3,270	3,270
5392	0	0	0	0	0	0	0	0	0	0	9,987	9,987
5394	0	0	0	0	0	0	0	0	0	0	9,809	9,809
5399	0	0	0	0	0	0	0	0	0	0	38,049	38,049
5404	0	0	0	0	0	0	0	0	0	0	25,924	25,924
6004	0	0	0	0	0	0	1,000,000	0	0	0	0	1,000,000
6555	0	0	0	0	0	0	0	0	0	0	2,106	2,106
6567	0	0	0	0	0	0	0	0	0	0	698	698
6573	0	0	0	0	0	0	0	0	0	0	8,413	8,413
6574	0	0	0	0	0	0	0	0	0	0	15,108	15,108
6584	0	0	0	0	0	0	0	0	0	0	4,195	4,195
6587	0	0	0	0	0	0	0	0	0	0	15,470	15,470
6592	0	0	0	0	0	0	0	0	0	0	5,254	5,254
7500	0	0	0	0	0	0	0	0	0	0	10,770	10,770
7502	0	0	0	0	0	0	0	0	0	0	68,615	68,615
7510	0	0	0	0	0	0	0	0	0	0	9,583	9,583
7545	0	0	0	0	0	0	0	0	0	0	12,369	12,369
7635	0	0	0	0	0	0	0	0	0	0	6,563	6,563
7640	0	0	0	0	0	0	0	0	0	0	6,883	6,883
7645	0	0	0	0	0	0	0	0	0	0	67,823	67,823
7733	0	0	0	0	0	0	0	0	0	0	7,312	7,312
7750	0	0	0	0	0	0	0	0	0	0	27,300	27,300
7762	0	0	0	0	0	0	0	0	0	0	27,144	27,144
7780	0	0	0	0	0	0	0	0	0	0	38,437	38,437
7819	0	0	0	0	0	0	0	0	0	0	49,380	49,380
7824	0	0	0	0	0	0	0	0	0	0	35,951	35,951
7827	0	0	0	0	0	0	0	0	0	0	44,450	44,450
7836	0	0	0	0	0	0	0	0	0	0	43,184	43,184
7844	0	0	0	0	0	0	0	0	0	0	4,408	4,408
7853	0	0	0	0	0	0	0	0	0	0	13,335	13,335
7872	0	0	0	0	0	0	0	0	0	0	4,579	4,579
7881	0	0	0	0	0	0	0	0	0	0	6,667	6,667

7903	0	0	0	0	0	0	0	0	0	0	0	3,583	3,583
7907	0	0	0	0	0	0	0	0	0	0	0	16,133	16,133
7931	0	0	0	0	0	0	0	0	0	0	0	7,226	7,226
7940	0	0	0	0	0	0	0	0	0	0	0	4,223	4,223
7997	0	0	0	0	0	0	0	0	0	0	0	11,508	11,508
8001	0	0	0	0	0	0	0	0	0	0	0	3,678	3,678
8019	0	0	0	0	0	0	0	0	0	0	0	7,500	7,500
8048	0	0	0	0	0	0	0	0	0	0	0	1,960	1,960
8064	0	0	0	0	0	0	0	0	0	0	0	13,417	13,417
8066	0	0	0	0	0	0	0	0	0	0	0	11,225	11,225
8409	0	0	0	0	0	0	0	0	0	0	0	7,650	7,650
8412	0	0	0	0	0	0	0	0	0	0	0	6,244	6,244
8414	0	0	0	0	0	0	0	0	0	0	0	16,023	16,023
8436	0	0	0	0	0	0	0	0	0	0	0	3,150	3,150
8561	0	0	0	0	0	0	0	0	0	0	0	9,425	9,425
8568	0	0	0	0	0	0	0	0	0	0	0	6,413	6,413
8570	0	0	0	0	0	0	0	0	0	0	0	6,490	6,490
8876	0	0	0	0	0	0	0	0	0	0	0	4,556	4,556
8897	0	0	0	0	0	0	0	0	0	0	0	3,875	3,875
9140	0	0	0	0	0	1,500,000	0	0	0	0	5,000,000	0	6,500,000
9168	0	0	0	0	0	350,000	0	0	0	0	0	0	350,000
9171	0	0	0	0	0	1,000,000	0	0	0	0	0	0	1,000,000
PDC 8 totals	0	0	0	0	0	2,850,000	6,400,000	0	0	0	5,000,000	767,314	15,017,314

PDC 9

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/VEDIG	VJIP	Total
5122	0	0	0	95,278	0	0	0	0	0	0	0	95,278
8044	0	0	0	0	0	0	0	0	0	0	13,609	13,609
8242	0	0	0	58,830	0	0	0	0	0	0	0	58,830
PDC 9 totals												
	0	0	0	154,107	0	0	0	0	0	0	13,609	167,716

PDC 10

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/VEDIG	VJIP	Total
5428	0	0	0	0	0	0	0	0	0	0	5,680	5,680
7549	0	0	0	0	0	0	0	0	0	0	5,006	5,006
7589	0	0	0	0	0	0	0	0	0	0	22,500	22,500
7630	0	0	0	0	0	0	0	0	0	0	30,982	30,982
7880	0	0	0	0	0	0	0	0	0	0	19,000	19,000
7896	0	0	0	0	0	0	0	0	0	0	1,000	1,000
7944	0	0	0	0	0	0	0	0	0	0	3,767	3,767
7960	0	0	0	0	0	0	0	0	0	0	2,000	2,000
8011	0	0	0	0	0	0	0	0	0	0	53,600	53,600
8038	0	0	0	0	0	0	0	0	0	0	13,300	13,300
8062	0	0	0	0	0	0	0	0	0	0	3,750	3,750
8491	0	0	0	0	0	0	0	0	0	0	2,443	2,443
8503	0	0	0	0	0	0	0	0	0	0	8,272	8,272
8592	0	0	0	0	0	0	0	0	0	0	9,000	9,000
8595	0	0	0	0	0	0	0	0	0	0	4,000	4,000
8599	0	0	0	0	0	0	0	0	0	0	1,000	1,000
8602	0	0	0	0	0	0	0	0	0	0	4,000	4,000
8608	0	0	0	0	0	0	0	0	0	0	4,000	4,000
PDC 10 totals												
	0	0	0	0	0	0	0	0	0	0	193,299	193,299

PDC 11

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEDIG	VJIP	Total
1283	0	0	50,128	0	0	0	0	0	0	0	30,400	80,528
1805	0	0	0	0	0	0	0	0	0	0	75,000	75,000
1859	0	0	0	0	0	150,000	0	0	0	0	0	150,000
2673	0	3,355	0	0	0	0	0	0	0	0	0	3,355
3818	0	0	0	0	0	0	0	0	0	0	15,500	15,500
3968	0	1,702	0	0	0	0	0	0	0	0	0	1,702
4291	0	0	0	0	0	0	0	0	0	0	13,600	13,600
4916	0	29,187	0	0	0	0	0	0	0	0	0	29,187
6015	0	515	0	0	0	0	0	0	0	0	0	515
6614	0	0	29,328	0	0	0	0	0	0	0	0	29,328
7524	0	0	0	0	0	0	0	0	0	0	62,000	62,000
7768	0	0	0	0	0	0	0	0	0	0	227,915	227,915
8373	0	0	0	0	0	0	0	0	50,000	0	0	50,000
8374	0	0	0	0	0	0	0	0	80,000	0	0	80,000
8821	0	0	0	0	0	0	0	0	0	0	7,200	7,200
8985	0	0	4,504	0	0	0	0	0	0	0	0	4,504
9020	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9088	0	0	0	49,158	0	0	0	0	0	0	0	49,158
9095	0	0	0	22,052	0	0	0	0	0	0	0	22,052
9132	0	0	0	65,530	0	0	0	0	0	0	0	65,530
PDC 11 totals												
	0	34,759	83,960	236,740	0	150,000	0	0	130,000	0	431,615	1,067,074

PDC 12

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEDIG	VJIP	Total
1289	0	0	0	0	0	0	0	0	0	0	25,957	25,957
3473	0	2,672	0	0	0	0	0	0	0	0	0	2,672
3506	0	4,486	0	0	0	0	0	0	0	0	0	4,486
4153	0	0	992	0	0	0	0	0	0	0	0	992
4723	0	0	211,753	0	0	0	0	0	0	0	0	211,753
4965	0	0	0	0	0	0	0	0	0	0	3,685	3,685
5131	0	0	0	51,653	0	0	0	0	0	0	0	51,653
5597	0	219,568	0	0	0	0	0	0	0	0	0	219,568
6126	0	0	46,297	0	0	0	0	0	0	0	14,904	61,201
6852	0	0	12,507	0	0	0	0	0	0	0	0	12,507
6856	0	0	0	0	0	0	0	0	0	0	120,861	120,861
7460	0	0	0	0	0	0	0	0	0	0	15,295	15,295
7735	0	0	0	0	0	0	0	0	0	0	50,585	50,585
7761	0	0	0	0	0	0	0	0	0	0	9,918	9,918
7826	0	0	25,176	0	0	0	0	0	0	0	35,840	61,016
8057	0	0	0	0	0	0	0	275,000	0	0	0	275,000
8375	0	0	0	0	0	0	0	0	100,000	0	0	100,000
8376	0	0	0	0	0	0	0	0	320,000	0	0	320,000
8377	0	0	0	0	0	0	0	0	420,000	0	0	420,000
8378	0	0	0	0	0	50,000	0	0	110,000	0	0	160,000
8379	0	0	0	0	0	0	0	0	1,000,000	0	0	1,000,000
8748	0	0	0	0	0	0	0	0	0	0	4,907	4,907
8757	0	0	0	0	0	0	0	0	0	0	34,938	34,938
8762	0	0	0	0	0	0	0	0	0	0	17,425	17,425
8764	0	0	0	0	0	0	0	0	0	0	33,643	33,643
8946	0	0	84,035	0	0	0	0	0	0	0	0	84,035
8976	0	0	25,328	0	0	0	0	0	0	0	0	25,328
8990	0	0	7,509	0	0	0	0	0	0	0	0	7,509
9063	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9119	0	0	0	7,462	0	0	0	0	0	0	0	7,462
9123	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9128	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9130	0	0	0	29,641	0	0	0	0	0	0	0	29,641

9151	0	0	0	0	0	50,000	0	0	0	0	0	50,000
9157	0	0	0	0	0	200,000	0	0	0	0	0	200,000
9166	0	0	0	0	0	75,000	0	0	0	0	0	75,000

PDC 12 totals

0	226,726	413,597	388,756	0	375,000	0	275,000	1,950,000	0	367,956	3,997,034
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PDC 13

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/VEDIG	VJIP	Total
4307	0	0	0	0	0	0	0	0	0	0	25,017	25,017
5457	0	0	0	0	0	0	0	0	0	0	3,603	3,603
5552	0	0	64,554	0	0	0	0	0	0	0	0	64,554
7469	0	0	16,954	0	0	0	0	0	0	0	0	16,954
7735	0	0	0	0	0	0	0	0	800,000	0	0	800,000
7982	0	0	0	0	0	0	0	0	0	0	73,136	73,136
8146	0	0	22,879	0	0	0	0	0	0	0	0	22,879
8381	0	0	0	0	0	0	0	0	2,723,349	0	0	2,723,349
8739	0	0	0	0	0	0	0	0	0	0	13,005	13,005
8752	0	0	0	0	0	0	0	0	0	0	68,681	68,681
8918	650,000	0	0	0	0	0	0	0	0	0	0	650,000
9052	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9158	0	0	0	0	0	300,000	0	0	0	0	0	300,000

PDC 13 totals

650,000	0	104,387	100,000	0	300,000	0	0	0	3,523,349	0	183,442	4,861,178
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PDC 14

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEDIG	VJIP	Total
2433	0	0	0	53,920	0	0	0	0	0	0	0	53,920
5691	0	0	0	177,277	0	0	0	0	0	0	0	177,277
7797	0	0	0	0	0	0	0	0	0	0	11,547	11,547
8382	0	0	0	0	0	0	0	0	400,000	0	0	400,000
8383	0	0	0	0	0	0	0	0	300,000	0	0	300,000
8384	0	0	0	0	0	0	0	0	160,000	0	0	160,000
8920	948,196	0	0	0	0	0	0	0	0	0	0	948,196
8994	0	0	70,969	0	0	0	0	0	0	0	0	70,969
9041	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9136	0	0	0	12,952	0	0	0	0	0	0	0	12,952
PDC 14 totals												
	948,196	0	70,969	344,149	0	0	0	0	860,000	0	11,547	2,234,861

PDC 15

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEDIG	VJIP	Total
1378	0	0	0	0	0	0	0	0	0	0	7,000	7,000
1768	0	0	0	0	0	500,000	0	0	0	0	0	500,000
2437	0	0	0	100,000	0	0	0	0	0	0	0	100,000
3665	0	0	0	100,000	0	0	0	0	0	0	0	100,000
3885	0	0	0	0	0	0	0	0	0	0	26,350	26,350
4537	0	0	0	0	0	0	10,517,000	0	0	0	0	10,517,000
4932	0	731,398	0	0	0	0	0	0	0	0	0	731,398
5471	0	198,000	0	0	0	0	0	0	0	0	0	198,000
5579	0	0	36,424	0	0	0	0	0	0	0	0	36,424
5696	0	0	0	100,000	0	0	0	0	0	0	0	100,000
5888	0	0	0	84,628	0	0	0	0	0	0	0	84,628
6644	0	0	0	0	0	0	0	0	0	0	60,941	60,941
6646	0	0	0	0	0	0	0	0	0	0	111,137	111,137
6658	0	0	165,915	0	0	0	0	0	0	0	45,000	210,915
7475	0	0	0	0	0	0	0	0	0	0	3,774	3,774
7603	0	0	0	0	0	0	0	0	0	0	83,495	83,495
7608	0	0	0	0	0	0	0	0	0	0	58,024	58,024
7644	0	0	0	0	0	0	0	0	0	0	11,700	11,700
7668	0	0	0	0	0	0	0	0	0	0	17,600	17,600
7743	0	0	0	0	0	0	0	0	0	0	12,600	12,600
7764	0	0	0	0	0	0	0	0	0	0	4,200	4,200
7778	0	0	0	0	0	0	0	0	0	0	51,900	51,900
7816	0	0	0	0	0	0	0	0	0	0	27,200	27,200
7854	0	0	0	0	0	0	0	0	0	0	24,960	24,960
7897	0	0	0	0	0	0	0	0	0	0	89,223	89,223
7963	0	0	0	0	0	0	0	0	0	0	172,316	172,316
7972	0	0	0	0	0	0	0	0	0	0	3,000	3,000
7977	0	0	0	0	0	0	0	0	0	0	20,488	20,488
8025	0	0	0	0	0	0	0	0	0	0	10,200	10,200
8121	0	0	0	100,000	0	0	0	0	0	0	0	100,000
8168	0	0	10,624	0	0	0	0	0	0	0	0	10,624
8286	0	0	0	378,084	0	0	0	0	0	0	0	378,084
8391	0	0	0	0	0	0	0	650,000	0	0	0	650,000

8487	0	0	0	0	0	0	0	0	0	0	0	43,949	43,949
8498	0	0	0	0	0	0	0	0	0	0	0	101,170	101,170
8515	0	0	0	0	0	0	0	0	0	0	0	4,000	4,000
8827	0	0	0	0	0	0	0	0	0	0	0	9,600	9,600
8844	0	0	0	0	0	0	0	0	0	0	0	8,000	8,000
8862	0	0	0	0	0	0	0	0	0	0	0	42,603	42,603
8934	0	22,950	0	0	0	0	0	0	0	0	0	0	22,950
8968	0	0	19,968	0	0	0	0	0	0	0	0	0	19,968
8977	0	0	280,000	200,000	0	0	0	0	0	0	0	0	480,000
8989	0	0	19,632	0	0	0	0	0	0	0	0	0	19,632
8993	0	0	114,224	0	0	0	0	0	0	0	0	0	114,224
9031	0	0	0	55,099	0	0	0	0	0	0	0	0	55,099
9042	0	0	0	100,000	0	0	0	0	0	0	0	0	100,000
9047	0	0	0	100,000	0	0	0	0	0	0	0	0	100,000
9051	0	0	0	50,763	0	0	0	0	0	0	0	0	50,763
9053	0	0	0	58,502	0	0	0	0	0	0	0	0	58,502
9071	0	0	0	7,786	0	0	0	0	0	0	0	0	7,786
9072	0	0	0	100,000	0	0	0	0	0	0	0	0	100,000
9073	0	0	0	100,000	0	0	0	0	0	0	0	0	100,000
9074	0	0	0	100,000	0	0	0	0	0	0	0	0	100,000
9078	0	0	0	100,000	0	0	0	0	0	0	0	0	100,000
9079	0	0	0	54,967	0	0	0	0	0	0	0	0	54,967
9080	0	0	0	100,000	0	0	0	0	0	0	0	0	100,000
9081	0	0	0	100,000	0	0	0	0	0	0	0	0	100,000
9082	0	0	0	100,000	0	0	0	0	0	0	0	0	100,000
9086	0	0	0	100,000	0	0	0	0	0	0	0	0	100,000
9089	0	0	0	100,000	0	0	0	0	0	0	0	0	100,000
9096	0	0	0	56,962	0	0	0	0	0	0	0	0	56,962
9101	0	0	0	14,908	0	0	0	0	0	0	0	0	14,908
9103	0	0	0	43,762	0	0	0	0	0	0	0	0	43,762
9114	0	0	0	100,000	0	0	0	0	0	0	0	0	100,000
9115	0	0	0	45,033	0	0	0	0	0	0	0	0	45,033
9117	0	0	0	44,852	0	0	0	0	0	0	0	0	44,852
9120	0	0	0	100,000	0	0	0	0	0	0	0	0	100,000
9121	0	0	0	91,732	0	0	0	0	0	0	0	0	91,732
9124	0	0	0	100,000	0	0	0	0	0	0	0	0	100,000

9125	0	0	0	80,331	0	0	0	0	0	0	0	80,331
9137	0	0	0	91,478	0	0	0	0	0	0	0	91,478
9138	0	0	0	45,248	0	0	0	0	0	0	0	45,248
9142	0	0	0	0	0	0	0	0	0	800,000	0	800,000
9146	0	0	0	0	0	0	0	0	0	300,000	0	300,000
9150	0	0	0	0	0	650,000	0	0	0	0	0	650,000
9160	0	0	0	0	0	1,000,000	0	0	0	0	0	1,000,000
9164	0	0	0	0	0	350,000	0	0	0	0	0	350,000
9169	0	0	0	0	0	250,000	0	0	0	0	0	250,000

PDC 15 totals

0	952,348	646,787	3,204,134	0	2,750,000	10,517,000	650,000	0	1,100,000	1,050,430	20,870,699
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PDC 16

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/VEDIG	VJIP	Total
7406	0	0	0	0	0	0	0	450,000	0	0	0	450,000
7864	0	0	0	0	0	0	0	0	0	0	50,400	50,400
7971	0	0	0	0	0	0	0	0	0	0	18,000	18,000
8856	0	0	0	0	0	0	0	0	0	0	8,800	8,800
8868	0	0	0	0	0	0	0	0	0	0	8,000	8,000

PDC 16 totals

0	0	0	0	0	0	0	0	450,000	0	0	85,200	535,200
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PDC 17

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/VEDIG	VJIP	Total
5062	0	0	0	0	0	0	0	0	0	0	80,000	80,000
8921	530,000	0	0	0	0	0	0	0	0	0	0	530,000
8987	0	0	12,200	0	0	0	0	0	0	0	0	12,200
8995	0	0	12,192	0	0	0	0	0	0	0	0	12,192
9038	0	0	0	41,798	0	0	0	0	0	0	0	41,798
9084	0	0	0	80,078	0	0	0	0	0	0	0	80,078

PDC 17 totals

530,000	0	24,392	121,876	0	0	0	0	0	0	0	80,000	756,268
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PDC 18

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/VEDIG	VJIP	Total
9165	0	0	0	0	0	200,000	0	0	0	0	0	200,000
PDC 18 totals												
	0	0	0	0	0	200,000	0	0	0	0	0	200,000

PDC 19

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/VEDIG	VJIP	Total
1437	0	0	0	0	0	0	5,000,000	0	0	0	0	5,000,000
5836	0	0	0	42,314	0	0	0	0	0	0	0	42,314
7405	0	0	0	0	0	0	0	0	0	300,000	0	300,000
7419	0	0	0	0	0	0	0	0	0	0	87,200	87,200
7985	0	0	0	200,000	0	0	0	0	0	0	530,200	730,200
8385	0	0	0	0	0	0	0	0	850,000	0	0	850,000
8510	0	0	0	0	0	0	0	0	0	0	58,098	58,098
8513	0	0	0	0	0	0	0	0	0	0	20,551	20,551
8916	700,000	0	0	0	0	0	0	0	0	0	0	700,000
8940	0	0	0	0	100,000	0	0	0	0	0	0	100,000
8952	0	0	15,240	0	0	0	0	0	0	0	0	15,240
9027	0	0	0	31,494	0	0	0	0	0	0	0	31,494
9076	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9102	0	0	0	38,074	0	0	0	0	0	0	0	38,074
9160	0	0	0	0	0	2,500,000	0	0	0	0	0	2,500,000
PDC 19 totals												
	700,000	0	15,240	411,882	100,000	2,500,000	5,000,000	0	850,000	300,000	696,049	10,573,171

PDC 22

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/VEDIG	VJIP	Total
8117	0	0	51,130	0	0	0	0	0	0	0	0	51,130
8317	0	0	0	0	0	0	0	5,000,000	0	0	0	5,000,000
9037	0	0	0	35,214	0	0	0	0	0	0	0	35,214
9174	0	0	0	0	0	0	0	5,000,000	0	0	0	5,000,000
PDC 22 totals												
	0	0	51,130	35,214	0	0	0	10,000,000	0	0	0	10,086,344

PDC 23

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEDIG	VJIP	Total
176	0	0	0	0	0	100,000	0	0	0	0	0	100,000
283	0	0	144,776	200,000	0	0	0	0	0	0	0	344,776
428	0	0	0	100,000	0	0	0	0	0	0	0	100,000
1236	0	0	201,023	0	0	0	0	0	0	0	64,463	265,486
1595	0	0	0	95,084	0	0	0	0	0	0	0	95,084
1660	0	131,396	0	0	0	0	0	0	0	0	0	131,396
2179	0	0	30,528	0	0	0	0	0	0	0	0	30,528
2732	0	18,286	0	0	0	0	0	0	0	0	0	18,286
3479	0	21,778	0	0	0	0	0	0	0	0	0	21,778
4106	0	0	0	100,000	0	0	0	0	0	0	0	100,000
4786	0	0	0	0	0	0	0	0	0	0	3,542	3,542
4790	0	0	75,548	200,000	0	0	0	0	0	0	0	275,548
4866	0	351,960	0	0	0	0	0	0	0	0	0	351,960
4947	0	0	16,534	0	0	0	0	0	0	0	0	16,534
4954	0	0	73,278	200,000	0	0	0	0	0	0	0	273,278
4957	0	0	39,560	0	0	0	0	0	0	0	36,751	76,311
5744	0	0	0	100,000	0	0	0	0	0	0	0	100,000
6693	0	0	0	0	0	0	0	0	0	0	23,833	23,833
6836	0	0	30,872	0	0	0	0	0	0	0	0	30,872
6837	0	0	11,320	0	0	0	0	0	0	0	0	11,320
6838	0	0	14,664	0	0	0	0	0	0	0	0	14,664
6839	0	0	47,715	0	0	0	0	0	0	0	0	47,715
6937	0	0	0	25,383	0	0	0	0	0	0	0	25,383
6948	0	0	0	70,013	0	0	0	0	0	0	0	70,013
6950	0	0	0	38,237	0	0	0	0	0	0	0	38,237
7531	0	0	0	0	0	0	0	0	0	0	5,000	5,000
7558	0	0	0	0	0	0	0	0	0	0	36,436	36,436
7575	0	0	0	0	0	0	0	0	0	0	18,557	18,557
7605	0	0	0	0	0	0	0	0	0	0	39,096	39,096
7649	0	0	0	0	0	0	0	0	0	0	4,264	4,264
7802	0	0	0	0	0	0	0	0	0	0	12,288	12,288
7847	0	0	0	0	0	0	0	0	0	0	33,204	33,204
7901	0	0	0	0	0	0	0	0	0	0	9,007	9,007

8022	0	0	0	0	0	0	0	0	0	0	0	7,763	7,763
8029	0	0	0	0	0	0	0	0	0	0	0	240,000	240,000
8055	0	0	0	0	0	0	0	0	0	0	0	2,417	2,417
8102	0	0	0	0	0	0	0	0	0	0	0	2,142	2,142
8152	0	0	33,410	0	0	0	0	0	0	0	0	0	33,410
8233	0	0	15,920	0	0	0	0	0	0	0	0	0	15,920
8396	0	0	0	0	0	0	0	482,000	0	0	0	0	482,000
8402	0	0	0	0	0	0	0	105,000	0	0	0	0	105,000
8527	0	0	0	0	0	0	0	0	0	0	0	19,264	19,264
8528	0	0	0	0	0	0	0	0	0	0	0	7,983	7,983
8534	0	0	0	0	0	0	0	0	0	0	0	196,002	196,002
8546	0	0	0	0	0	0	0	0	0	0	0	24,173	24,173
8549	0	0	0	0	0	0	0	0	0	0	0	24,564	24,564
8553	0	0	0	0	0	0	0	0	0	0	0	8,218	8,218
8554	0	0	0	14,896	0	0	0	0	0	0	0	0	14,896
8919	700,000	0	0	0	0	0	0	0	0	0	0	0	700,000
8941	0	0	55,184	0	0	0	0	0	0	0	0	0	55,184
8943	0	0	70,040	0	0	0	0	0	0	0	0	0	70,040
8949	0	0	23,328	0	0	0	0	0	0	0	0	0	23,328
8964	0	0	17,002	0	0	0	0	0	0	0	0	0	17,002
8984	0	0	47,872	0	0	0	0	0	0	0	0	0	47,872
8986	0	0	1,936	0	0	0	0	0	0	0	0	0	1,936
8988	0	0	60,822	0	0	0	0	0	0	0	0	0	60,822
8991	0	0	20,728	0	0	0	0	0	0	0	0	0	20,728
8992	0	0	10,168	0	0	0	0	0	0	0	0	0	10,168
8997	0	0	64,488	0	0	0	0	0	0	0	0	0	64,488
9009	0	0	0	42,314	0	0	0	0	0	0	0	0	42,314
9019	0	0	0	23,729	0	0	0	0	0	0	0	0	23,729
9025	0	0	0	100,000	0	0	0	0	0	0	0	0	100,000
9028	0	0	0	100,000	0	0	0	0	0	0	0	0	100,000
9029	0	0	0	100,000	0	0	0	0	0	0	0	0	100,000
9035	0	0	0	100,000	0	0	0	0	0	0	0	0	100,000
9036	0	0	0	100,000	0	0	0	0	0	0	0	0	100,000
9043	0	0	0	100,000	0	0	0	0	0	0	0	0	100,000
9050	0	0	0	100,000	0	0	0	0	0	0	0	0	100,000
9064	0	0	0	16,541	0	0	0	0	0	0	0	0	16,541

9065	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9066	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9067	0	0	0	35,224	0	0	0	0	0	0	0	35,224
9077	0	0	0	34,488	0	0	0	0	0	0	0	34,488
9087	0	0	0	83,186	0	0	0	0	0	0	0	83,186
9090	0	0	0	76,024	0	0	0	0	0	0	0	76,024
9094	0	0	0	84,162	0	0	0	0	0	0	0	84,162
9114	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9115	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9144	0	0	0	0	0	200,000	0	0	0	300,000	0	500,000
9148	0	0	0	0	0	350,000	0	0	0	0	0	350,000
9156	0	0	0	0	0	4,000,000	0	0	0	0	0	4,000,000
PDC 23 totals												
	700,000	523,420	1,106,716	2,639,281	0	4,650,000	0	587,000	0	300,000	818,965	11,325,382

GRAND TOTALS - See Note Below

CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/VEDIG	VJIP	Grand Total:
4,428,196	1,938,851	2,988,134	11,205,301	100,000	15,125,000	21,917,000	20,877,500	12,608,349	7,550,000	7,233,345	105,971,676

***Note** - This Grand Total includes incentives either paid in or awarded in FY 2012. In particular, incentives awarded through the following programs were not necessarily paid in FY 2012, but were instead awarded or committed: GOF, TROF and VIP/VEDIG. Speaking to the VIP/VEDIG incentives: these incentive programs require companies to demonstrate full performance on agreed upon performance metrics (new capital investment and jobs) before any payments are made. These grants are paid in two to three years after a company demonstrates full performance.