

# **REPORT ON BUSINESS INCENTIVES**

**2012-2013**



**A Report to the Chairmen of the  
House Committees on Appropriations and Finance  
and the Senate Finance Committee**

**James S. Cheng  
Secretary of Commerce and Trade**

**October 30, 2013**

<b>TABLE OF CONTENTS</b>
--------------------------

<b>Executive Summary .....</b>	<b>2</b>
<b>Report on Business Incentives .....</b>	<b>3</b>

**PART ONE**

<b>Tax Incentives .....</b>	<b>4</b>
<b>Enterprise Zone Incentives .....</b>	<b>6</b>
<i>Current Enterprise Zones (MAP) .....</i>	<i>8</i>
<i>Distribution of Enterprise Zone Incentives by PDC (MAP) .....</i>	<i>9</i>
<i>General Income Tax Credits by PDC .....</i>	<i>10</i>
<i>Job Creation Grants by PDC .....</i>	<i>11</i>
<i>Real Property Investment Grants by PDC .....</i>	<i>14</i>
<b>Virginia Jobs Investment Program .....</b>	<b>21</b>
<i>Distribution of VJIP Incentives by PDC (MAP) .....</i>	<i>22</i>
<i>VJIP Incentives by PDC .....</i>	<i>23</i>
<b>Infrastructure Incentives .....</b>	<b>32</b>
<i>Distribution of Economic Development Access Program &amp; Transportation Partnership Opportunity Fund Incentives by PDC (MAP) .....</i>	<i>34</i>
<i>Industrial Rail Access Incentives by PDC (MAP) .....</i>	<i>35</i>
<i>Distribution of Community Development Block Grant Incentives by PDC (MAP) .....</i>	<i>36</i>
<i>Community Development Block Grant Incentives by PDC .....</i>	<i>37</i>
<b>Financial Assistance and Special Incentives .....</b>	<b>38</b>
<i>Governor’s Development Opportunity Fund Incentives by PDC (MAP) .....</i>	<i>41</i>
<i>Governor’s Development Opportunity Fund Incentives by PDC .....</i>	<i>42</i>
<i>Virginia Investment Partnership Incentives by PDC (MAP) .....</i>	<i>45</i>
<i>Virginia Investment Partnership Incentives by PDC .....</i>	<i>46</i>
<i>Distribution of Tobacco Region Opportunity Fund Incentives by PDC (MAP) .....</i>	<i>48</i>
<i>Tobacco Region Opportunity Fund Incentives by PDC .....</i>	<i>49</i>

**PART TWO**

<b>Performance of FY 2009 Governor’s Opportunity Fund and Virginia Investment Partnership Incentives .....</b>	<b>51</b>
--	-----------

**PART THREE**

<b>Rural Activities and Incentives Programs .....</b>	<b>55</b>
---	-----------

**APPENDIX I**

<b>Master Incentives Table for FY 2013 by PDC .....</b>	<b>56</b>
---	-----------

## EXECUTIVE SUMMARY

Through the 2012-14 Appropriation Act, the General Assembly directed the Secretary of Commerce and Trade to report to the Chairmen of the Senate Finance Committee and House Committees on Appropriations and Finance “on the use and efficacy of state incentives in creating investments and jobs in Virginia.”<sup>1</sup> In recognition of the wide range of programs offered by the Commonwealth and its localities, the General Assembly asked that “for the purposes of this report, the incentives to be reviewed in the study are those incentives included in the Virginia Economic Development Partnership’s (VEDP) publication, *Virginia Guide to Business Incentives* as well as business incentive programs authorized and funded by the General Assembly.” Incentives offered by local governments and certain various other means of recruitment and expansion are not listed herein.<sup>2</sup>

Governor Bob McDonnell has demonstrated his continued commitment to recruiting new jobs to all areas of the Commonwealth. As Secretary of Commerce and Trade, I am pleased to report Virginia has enjoyed significant success in economic development this year, even while the national economy experiences slow growth and the country endures the effects of federal budget uncertainty.

We must continue to ensure we obtain the maximum return on our investment, both in the use of incentives and with any other economic development measures. We must also be vigilant to maintain our competitive edge in an increasingly competitive global economy. Our competitors in neighboring states, across the nation and around the world are finding new ways to attract and retain business through innovative policies.

This report is a compilation of results from the last fiscal year. These results demonstrate an effective record of economic development in terms of investment and job creation. The multiplier effect in the communities, including other industries attracted as a result of the new or expanded business, makes these results even more significant. In analyzing incentives, we must examine the total Virginia effort rather than only looking at each separate program in a vacuum.

There are many examples of Virginia’s economic development successes and they receive a more detailed presentation in the Annual Report of the VEDP. This report is available on the VEDP website at <http://www.yesvirginia.org/ToolsResources/Library>.

---

<sup>1</sup> Chapter 806 of the 2013 Virginia Acts of Assembly, Item 104 B.

<sup>2</sup> Recruitment often generates an entire negotiated range of activities, which can include private activity bond allocation, advantageous utility rates, regulatory assistance, proposed legislative changes, assistance in accessing private capital, and assistance with environmental certifications and permitting.

## **Report on Business Incentives**

Part One of this report is organized by the individual incentives listed in the *Virginia Guide to Business Incentives* published annually by VEDP. It should be noted some of the programs or benefits listed in the *Virginia Guide to Business Incentives* are not direct financial incentives in the common usage of the term.<sup>3</sup> For example, some of the items consist of financing or entrepreneurial assistance. Among these are Industrial Development Bonds or loans and loan guarantees issued by the Virginia Small Business Financing Authority. These are directed to assist industry in obtaining private capital. Others offer management and technical support, such as that provided by the Small Business Development Centers, the Virginia Department of Business Assistance (DBA), the Center for Innovative Technology, or the GenEdge Alliance.

Another group of items listed consists of federal monies provided under specific federal programs, such as the Community Development Block Grants (CDBG), Workforce Investment Act, Dislocated Worker Program and similar programs. This report includes CDBG funding to localities for economic development projects. In addition, other items listed simply are automatic entitlements, not negotiated, in amounts set by statute. This group primarily involves the tax credits applied by the Virginia Department of Taxation (TAX), including the Major Business Facility Job Tax Credit and the Recycling Tax Credit, which are used in business recruitment and expansion. In addition, the Coalfield Employment Enhancement Tax Credit seeks to maintain the viability of coal companies and coalfield employment in Virginia.

Of the incentives listed, the Appropriation Act requested the most recent data available (*i.e.*, FY 2013) identified by planning district commission (PDC) as follows: (1) the number of companies receiving business incentives; (2) the dollar amounts received by each company for each incentive; (3) the number of jobs to be created; (4) the average salary; and (5) the amount of private investment agreed upon by the state and the company as a condition for receiving the incentives.<sup>4</sup> The General Assembly specified in Part One of the report the names of companies participating in the state's incentive programs shall not be revealed. As some localities lie in two separate PDCs, some summary data may slightly exceed the grants actually awarded due to that duplication. Conversely, Nottoway County does not participate in a PDC. In order to maintain common reporting practices, any incentives administered in Nottoway County have been counted in PDC 14, the Commonwealth Regional Council.

The body of Part One of this report is organized by the individual incentives listed. Appendix 1 provides the data in a composite fashion for FY 2013, showing all incentives received by company. The database was assembled by combining the records provided by various agencies and cross-referencing them by project, company, and fiscal year. Since TAX is statutorily prohibited from revealing taxpayer names and information, certain tax credit programs were not included in the composite database but are included in the Tax Incentives section.

The Appropriation Act requires Part Two of this report include the following information on the performance of projects receiving incentives in FY 2009: (1) name of the company receiving incentives; (2) the actual number of jobs created; (3) the average salary; and (4) the actual dollar value of private investment made by these companies.

In addition, the Appropriation Act requested identification of specific state actions as part of its business incentive programs to create private investments and jobs in rural areas of the state and the success of these actions. This information is presented in Part Three of this report.

---

<sup>3</sup> This statement is not meant to diminish the effectiveness of these programs. All of these programs are valuable economic development tools and contribute to the state's overall positive business climate. Many of these are used in conjunction with other programs to recruit a new or expanding business. Job creation results are sometimes difficult to measure in connection with these programs.

<sup>4</sup> Ordinarily, when incentives are offered to a company, they have a certain period of time to meet the investment and job creation performances for which they were provided. For example, a company receiving a Governor's Opportunity Fund grant generally must fulfill its performance expectations within 36 months of receipt of the grant. Therefore, the actual number of jobs, their average salary, and the level of investment used in this part of the report are the estimates used in calculating the incentive offered.

## **PART ONE**

### **Tax Incentives**

Due to the statutory privacy protections required for all taxpayers, corporate and individual, the Department of Taxation is prohibited from providing any information directly identifying or indirectly could tend to identify any taxpayer or its income or tax situation. As a result, the information available for this report is summarized. It must also be noted in the past, all data of the Department of Taxation was kept on a calendar year basis rather than by fiscal year. In this report and going forward, all tax year data is presented on a fiscal year basis. Due to this change, the number of returns and amount of credits are for the most recent data available, which represents income tax returns processed during either FY 2012 or FY 2013 as noted below, regardless of the taxable year. In some cases, returns for multiple tax years were processed during the fiscal year. The total for each return may include carryovers from prior years. If a return was amended during the fiscal year, only the additional credit amount (or reduction) was included.

Two of these programs, the Major Business Facility Job Tax Credit and the Recycling Tax Credit, are statutory rather than discretionary; that is, the amount of the credit earned is determined objectively by the number of jobs created or the amount of money invested in facilities or recycling equipment, respectively. Nevertheless, these two tax credits are included as incentives because they are cited to economic development prospects as potential benefits of locating or expanding facilities in Virginia. A description of the two tax credit programs is provided below.

#### **Major Business Facility Job Tax Credit**

This statute provides a corporate income tax credit of \$1,000 per job above a threshold number of jobs over two or three years to qualified companies locating to or expanding in Virginia. Eligible companies must create either at least 25 new full-time jobs if locating in an enterprise zone, or an economically distressed area, or at least 50 new jobs if locating elsewhere. During FY 2012, 138 taxpayers in Virginia claimed this tax credit against Virginia corporate income tax, for a total dollar amount of \$4,297,690. This figure is based upon all returns processed during the fiscal year, so amended returns and returns for more than one taxable year may be included, affecting the reported credit amount.

#### **Recycling Equipment Tax Credit**

This statutory program provides a tax credit of 10 percent of every dollar invested in certified recycling equipment or facilities. The certification is administered by the Department of Environmental Quality. During FY 2012, 62 Virginia taxpayers claimed credits under this statute, for a total dollar amount of \$656,223.

#### **Worker Retraining Tax Credit**

The Worker Retraining Tax Credit allows eligible employers to receive an income tax credit equal to 30 percent of all eligible expenditures made by the employer for worker retraining. The credit has an overall spending cap of \$2.5 million in any taxable year. During fiscal year 2012, 10 taxpayers in Virginia received this tax credit for a total dollar amount of \$181,859.

#### **Coalfield Employment Enhancement Tax Credit**

The Coalfield Employment Enhancement Tax Credit provides a corporate income tax credit to companies that mine small coal seams. Credits are calculated per ton based on the thickness of the seam. During FY 2012, 31 taxpayers claimed the credit for a total of \$24,972,670.

#### **Day Care Facility Investment Tax Credit**

The Day Care Facility Investment Tax Credit provides a tax credit for employers who establish a day-care facility for the children of employees. The tax credit applies to expenditures such as site preparation, construction and equipment. The maximum credit is \$25,000 and the Department of Taxation may not approve more than \$100,000 in total credits in any fiscal year. In FY 2012, this tax credit was not accessed by any taxpayer and no money was distributed for this purpose.

#### Research & Development Tax Credit

In FY 2012, this tax credit was not accessed by any taxpayer and no money was distributed for this purpose. Businesses may claim a tax credit equal to 15 percent of the first \$167,000 (\$25,050) in Virginia qualified research and development expenses incurred during the taxable year or they may claim a tax credit equal to 20 percent of the first \$175,000 (\$35,000) in Virginia qualified research and development expenses if the qualified research was conducted in conjunction with a Virginia college or university. There is an annual statewide cap of \$5 million.

#### International Trade Facility Tax Credit

In FY 2012, this tax credit was not accessed by any taxpayer and no money was distributed for this purpose. Prior to January 1, 2017, a taxpayer is allowed a credit against its income tax liability if the taxpayer is engaged in port-related activities and increases the amount of cargo transported through Virginia maritime port facilities by at least 10 percent and hires new employees or makes a new capital investment to facilitate trade. The amount of the credit earned is equal to either \$3,500 per qualified full-time employee or two percent (2%) of the new capital investment made by the taxpayer. The amount of the credit allowed shall not exceed 50 percent of the tax imposed for the taxable year. Any remaining credit amount may be carried forward for the next 10 taxable years. There is an annual cap of \$250,000 and credits may be prorated if they are oversubscribed.

#### Port Volume Increase Tax Credit

In FY 2012, this tax credit was not accessed by any taxpayer and no money was distributed for this purpose. Prior to January 1, 2017, a taxpayer that is an agricultural entity, manufacturing-related entity, or mineral and gas entity that uses port facilities in the Commonwealth and increases its port cargo volume at these facilities by a minimum of five percent in a single calendar year over its base year port cargo volume is eligible to claim a credit against its income tax liability. The amount of the credit is generally equal to \$50 for each 20-foot equivalent unit (TEU) above the base year port cargo volume.

For payout purposes, 16 tons of non-containerized cargo is equal to one TEU. The Virginia Port Authority may waive the requirement that port cargo volume be increased by a minimum of five percent over base year port cargo volume for any taxpayer that qualifies as a major facility. The maximum amount of tax credits allowed to all qualifying taxpayers pursuant to this section may not exceed \$3.2 million for each calendar year.

#### Barge & Rail Usage Tax Credit

In FY 2012, this tax credit was not accessed by any taxpayer and no money was distributed for this purpose. A company that is an international trade facility (as defined under the Barge and Rail Usage Tax Credit) and transports cargo through Virginia ports by barge or rail rather than by trucks or other motor vehicles on the Commonwealth's highways is allowed a credit against its income tax liability. The amount of the credit is \$25 per 20-foot equivalent unit (TEU) or 16 tons of non-containerized cargo moved by barge or rail. The credit has a spending cap of \$1.5 million in any taxable year. Unused credits may be carried forward for 5 years. The credit is scheduled to expire for taxable years beginning on and after January 1, 2017.

#### Green Job Creation Tax Credit

In FY 2012, this tax credit was not accessed by any taxpayer and no money was distributed for this purpose. For taxable years before January 1, 2015, a taxpayer will be allowed a credit against the Virginia personal or corporate income tax for each new green job created within the Commonwealth by the taxpayer. The amount of the annual credit for each new green job will be \$500 for each annual salary that is \$50,000 or more. The credit will be first allowed for the taxable year in which the job has been filled for at least one year and for each of the four succeeding taxable years, provided that the job is continuously filled during the respective taxable year. Each taxpayer may claim the credit for up to 350 green jobs.

A "green job" means employment in industries relating to the field of renewable, alternative energies, including the manufacture and operation of products used to generate electricity and other forms of energy from alternative sources that include hydrogen and fuel cell technology, landfill gas, geothermal

heating systems, solar heating systems, hydropower systems, wind systems, and biomass and biofuel systems.

### **Enterprise Zone Incentives**

Virginia's Enterprise Zone Program offers a number of business incentives to encourage job creation and real property investment within designated zones across Virginia. The Department of Housing and Community Development (DHCD) administers the Enterprise Zone Program.

The Enterprise Zone statute has provisions allowing businesses meeting certain conditions to receive incentives available under the previous Enterprise Zone program. Businesses previously qualified for the General Income Tax Credit, Investment Tax Credit, and Job Grants are able to finish out their incentive qualification period provided they continue to meet the eligibility requirements for the respective incentives, but no new businesses may participate.

Businesses with signed agreements with DHCD in place by July 1, 2005, could also initiate use of the tax credits once they met their negotiated targets. In order to qualify, the conditions of their agreement with DHCD must be met prior to the expiration of their zone or before 2019. Tax credits are only available through FY 2019.

This report includes data and incentive activity for the 2012 qualification year, the most recent available data. Data for the following incentives is included in this report: Real Property Investment Grant, Job Creation Grant, General Income Tax Credit and Investment Tax Credit. It is possible for companies to qualify for multiple Enterprise Zone state incentives.

#### **Real Property Investment Grant**

The Real Property Investment Grant is based on the qualified real property investments made by an individual or entity to a non-residential or mixed-use building or facility in an Enterprise Zone. For the 2012 grant year, the Real Property Investment Grant amounts to 20 percent of the total cost of qualified real property investment and is capped per building or facility at a maximum of \$200,000 within a five-consecutive year term. The second tier of investment for this grant is \$5 million. For qualified real property investments of less than \$5 million, the maximum grant available is \$100,000. The grant is available for the calendar year the real property is placed in service.

For the 2012 grant year, 135 zone investors qualified for Real Property Investment Grants and were paid out in full for a total of \$11,245,731.

#### **Job Creation Grant**

The Job Creation Grant is based on net, new permanent full-time job creation over a four-job threshold. Grant eligible positions are those positions over the four-job threshold with wages of at least 175 percent of the federal minimum wage and the availability of health benefits. For net, new positions earning at least 175 percent but less than 200 percent of the federal minimum wage with health benefits, firms can receive up to \$500 per such position per year. Firms can receive up to \$800 annually for job creation grant eligible positions earning at least 200 percent of the federal minimum wage with health benefits. These grants are available for a five-year qualification period.

Sixty businesses qualified for the new job creation grant and a total of \$2,904,269 was disbursed. The grants were not prorated and therefore were paid out at 100 percent.

**Pre-2005 Incentives**

The following incentives were available to those businesses that had qualified prior to 2005 or had signed agreements with DHCD in place by July 2005.

Investment Tax Credit

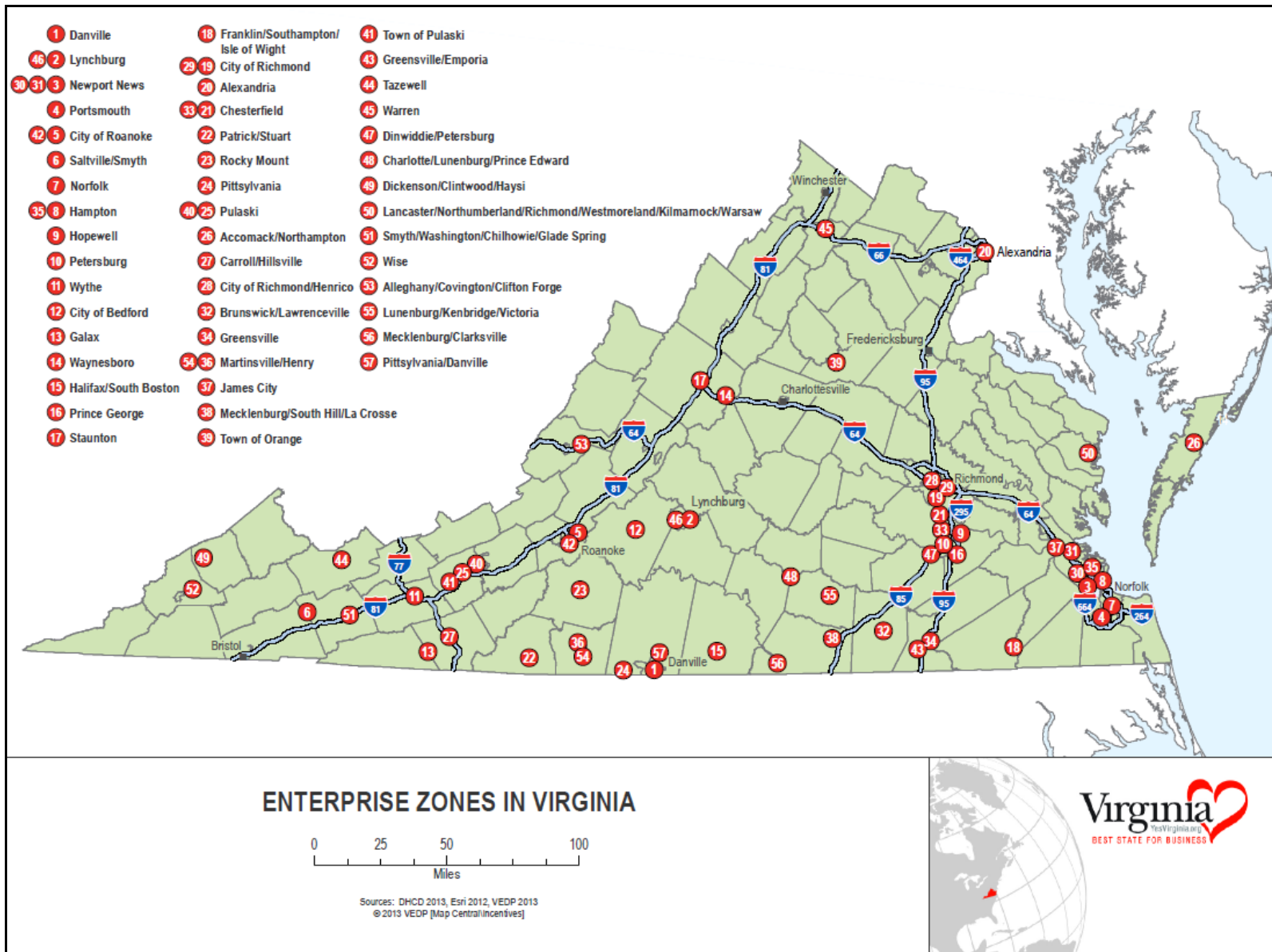
Firms claiming the Investment Tax Credit must meet their negotiated job creation and investment thresholds prior to utilizing the tax credit. No businesses qualified for the Investment Tax Credit in 2012 and therefore no money was distributed for this purpose.

General Income Tax Credit

The General Income Tax credit is a ten-year tax credit against a business' state tax liability in an amount up to 80 percent in year one and 60 percent in years two through ten.

Only businesses with signed agreements, creating at least 50 jobs, and investing more than \$15 million receive a negotiated amount of this credit. In qualifying year 2012, 10 businesses claimed this credit for a total of \$1,884,925.87.

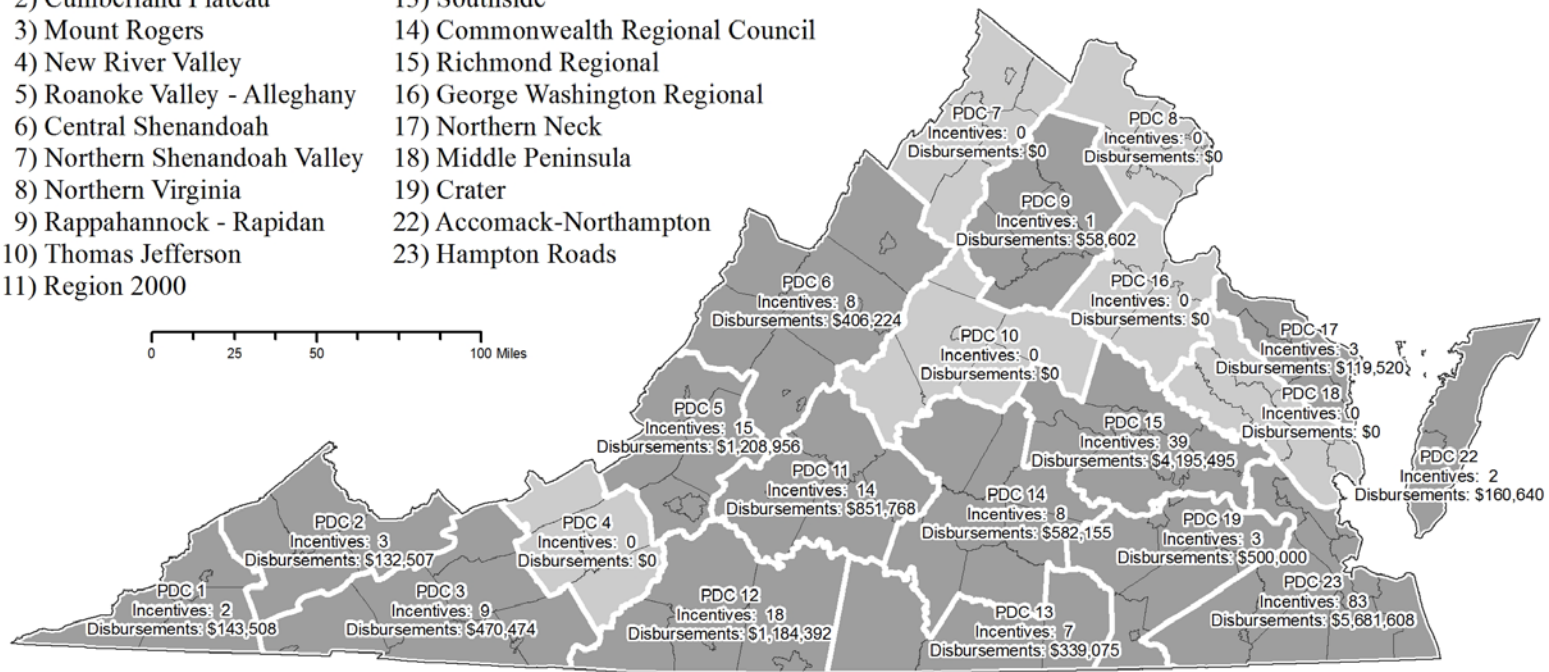




## Enterprise Zone Incentives by Planning District Fiscal Year 2013

### Planning District Commission (PDC) Name & Number

- |                               |                                   |
|-------------------------------|-----------------------------------|
| 1) Lenowisco                  | 12) West Piedmont                 |
| 2) Cumberland Plateau         | 13) Southside                     |
| 3) Mount Rogers               | 14) Commonwealth Regional Council |
| 4) New River Valley           | 15) Richmond Regional             |
| 5) Roanoke Valley - Alleghany | 16) George Washington Regional    |
| 6) Central Shenandoah         | 17) Northern Neck                 |
| 7) Northern Shenandoah Valley | 18) Middle Peninsula              |
| 8) Northern Virginia          | 19) Crater                        |
| 9) Rappahannock - Rapidan     | 22) Accomack-Northampton          |
| 10) Thomas Jefferson          | 23) Hampton Roads                 |
| 11) Region 2000               |                                   |



*Map created by Virginia Economic Development Partnership, October 2013*

# Enterprise Zone - General Income Tax Credit FY 2013

## PDC: 11

Company	Zone	Requested	Disbursed
2673	Lynchburg Zone 1	\$10,383.60	\$10,383.60
4916	Lynchburg Zone 1	\$40,716.00	\$40,716.00
<b>Tot. Incentives for PDC: 2</b>			
<b>Tot. Amt. Requested:</b>	\$51,099.60	<b>Avg. Amt. Requested:</b>	\$25,549.80
<b>Tot. Amt. Disbursed:</b>	\$51,099.60	<b>Avg. Amt. Disbursed:</b>	\$25,549.80

## PDC: 12

Company	Zone	Requested	Disbursed
9691	Henry County 1	\$79,094.47	\$79,094.47
<b>Tot. Incentives for PDC: 1</b>			
<b>Tot. Amt. Requested:</b>	\$79,094.47	<b>Avg. Amt. Requested:</b>	\$79,094.47
<b>Tot. Amt. Disbursed:</b>	\$79,094.47	<b>Avg. Amt. Disbursed:</b>	\$79,094.47

## PDC: 15

Company	Zone	Requested	Disbursed
4932	Richmond Zone (North)	\$924,835.20	\$924,835.20
5471	Chesterfield County	\$72,000.00	\$72,000.00
8934	Chesterfield County	\$15,203.40	\$15,203.40
<b>Tot. Incentives for PDC: 3</b>			
<b>Tot. Amt. Requested:</b>	\$1,012,038.60	<b>Avg. Amt. Requested:</b>	\$337,346.20
<b>Tot. Amt. Disbursed:</b>	\$1,012,038.60	<b>Avg. Amt. Disbursed:</b>	\$337,346.20

## PDC: 23

Company	Zone	Requested	Disbursed
3479	Newport News Zone 3	\$15,859.80	\$15,859.80
1660	Norfolk	\$78,063.60	\$78,063.60
6693	Hampton Urban Zone	\$630,000.00	\$630,000.00
2732	Hampton Urban Zone	\$5,076.00	\$5,076.00
2732	Hampton Urban Zone	\$6,073.20	\$6,073.20
2732	Newport News Zone 2 (Mid	\$7,620.60	\$7,620.60
<b>Tot. Incentives for PDC: 6</b>			
<b>Tot. Amt. Requested:</b>	\$742,693.20	<b>Avg. Amt. Requested:</b>	\$123,782.20
<b>Tot. Amt. Disbursed:</b>	\$742,693.20	<b>Avg. Amt. Disbursed:</b>	\$123,782.20

## GRAND TOTALS

<b>Total Incentives:</b>	12		
<b>Tot. Amount Requested:</b>	\$1,884,925.87	<b>Avg. Amount Requested:</b>	\$157,077.16
<b>Tot. Amount Disbursed:</b>	\$1,884,925.87	<b>Avg. Amount</b>	\$157,077.16

## Enterprise Zone - Job Creation Grant FY 2013

### PDC: 5

Company	Zone	Requested	Disbursed
5327	Roanoke Zone 1	\$48,027.00	\$48,027.00
9743	Roanoke Zone 2	\$11,872.00	\$11,872.00
<b>Tot. Incentives for PDC: 2</b>			
<b>Tot. Amt. Requested:</b>		\$59,899.00	<b>Avg. Amt. Requested:</b> \$29,949.50
<b>Tot. Amt. Disbursed:</b>		\$59,899.00	<b>Avg. Amt. Disbursed:</b> \$29,949.50

### PDC: 6

Company	Zone	Requested	Disbursed
5586	Staunton	\$31,879.00	\$31,879.00
8983	Waynesboro	\$23,760.00	\$23,760.00
9100	Waynesboro	\$11,136.00	\$11,136.00
<b>Tot. Incentives for PDC: 3</b>			
<b>Tot. Amt. Requested:</b>		\$66,775.00	<b>Avg. Amt. Requested:</b> \$22,258.33
<b>Tot. Amt. Disbursed:</b>		\$66,775.00	<b>Avg. Amt. Disbursed:</b> \$22,258.33

### PDC: 11

Company	Zone	Requested	Disbursed
8821	Bedford City	\$14,041.00	\$14,041.00
4291	Lynchburg Zone 2	\$23,256.00	\$23,256.00
1283	Lynchburg Zone 1	\$73,144.00	\$73,144.00
6614	Lynchburg Zone 1	\$18,872.00	\$18,872.00
3818	Lynchburg Zone 1	\$5,672.00	\$5,672.00
<b>Tot. Incentives for PDC: 5</b>			
<b>Tot. Amt. Requested:</b>		\$134,985.00	<b>Avg. Amt. Requested:</b> \$26,997.00
<b>Tot. Amt. Disbursed:</b>		\$134,985.00	<b>Avg. Amt. Disbursed:</b> \$26,997.00

### PDC: 12

Company	Zone	Requested	Disbursed
8375	Pittsylvania County 1	\$2,856.00	\$2,856.00
6126	Danville 2	\$51,987.00	\$51,987.00
7460	Danville 1	\$10,673.00	\$10,673.00
5754	Henry County 1	\$14,571.00	\$14,571.00
6856	Danville 2	\$72,813.00	\$72,813.00
5131	Pittsylvania County 1	\$27,395.00	\$27,395.00
7795	Henry County 1	\$28,450.00	\$28,450.00
8976	Danville 1	\$30,144.00	\$30,144.00
7826	Henry County 1	\$29,586.00	\$29,586.00
8990	Martinsville 1	\$16,000.00	\$16,000.00

4723	Pittsylvania County 1	\$234,279.00	\$234,279.00
------	-----------------------	--------------	--------------

**Tot. Incentives for PDC:** 11

<b>Tot. Amt. Requested:</b>	\$518,754.00	<b>Avg. Amt. Requested:</b>	\$47,159.45
<b>Tot. Amt. Disbursed:</b>	\$518,754.00	<b>Avg. Amt. Disbursed:</b>	\$47,159.45

**PDC: 13**

<b>Company</b>	<b>Zone</b>	<b>Requested</b>	<b>Disbursed</b>
5552	Halifax County	\$13,647.00	\$13,647.00
8146	Halifax County	\$21,020.00	\$21,020.00
5727	Halifax County	\$2,678.00	\$2,678.00

**Tot. Incentives for PDC:** 3

<b>Tot. Amt. Requested:</b>	\$37,345.00	<b>Avg. Amt. Requested:</b>	\$12,448.33
<b>Tot. Amt. Disbursed:</b>	\$37,345.00	<b>Avg. Amt. Disbursed:</b>	\$12,448.33

**PDC: 14**

<b>Company</b>	<b>Zone</b>	<b>Requested</b>	<b>Disbursed</b>
9754	Pulaski County Zone 1	\$22,808.00	\$22,808.00
9740	Prince Edward County	\$96,074.00	\$96,074.00
9730	Pulaski County Zone 1	\$25,307.00	\$25,307.00

**Tot. Incentives for PDC:** 3

<b>Tot. Amt. Requested:</b>	\$144,189.00	<b>Avg. Amt. Requested:</b>	\$48,063.00
<b>Tot. Amt. Disbursed:</b>	\$144,189.00	<b>Avg. Amt. Disbursed:</b>	\$48,063.00

**PDC: 15**

<b>Company</b>	<b>Zone</b>	<b>Requested</b>	<b>Disbursed</b>
8993	Chesterfield County Jefferson Davis Zone	\$146,264.00	\$146,264.00
8977	Richmond Zone (North)	\$280,000.00	\$280,000.00
9728	Chesterfield County Walthall Zone	\$201,226.00	\$201,226.00
8168	Henrico County	\$9,976.00	\$9,976.00
8968	Henrico County	\$40,824.00	\$40,824.00

**Tot. Incentives for PDC:** 5

<b>Tot. Amt. Requested:</b>	\$678,290.00	<b>Avg. Amt. Requested:</b>	\$135,658.00
<b>Tot. Amt. Disbursed:</b>	\$678,290.00	<b>Avg. Amt. Disbursed:</b>	\$135,658.00

**PDC: 17**

<b>Company</b>	<b>Zone</b>	<b>Requested</b>	<b>Disbursed</b>
9741	Town of Kilmarnock	\$17,328.00	\$17,328.00
9745	Westmoreland County	\$2,192.00	\$2,192.00

**Tot. Incentives for PDC:** 2

<b>Tot. Amt. Requested:</b>	\$19,520.00	<b>Avg. Amt. Requested:</b>	\$9,760.00
<b>Tot. Amt. Disbursed:</b>	\$19,520.00	<b>Avg. Amt. Disbursed:</b>	\$9,760.00

**PDC: 22**

<b>Company</b>	<b>Zone</b>	<b>Requested</b>	<b>Disbursed</b>
8117	Accomack County	\$60,640.00	\$60,640.00
<b>Tot. Incentives for PDC: 1</b>			
<b>Tot. Amt. Requested:</b>	\$60,640.00	<b>Avg. Amt. Requested:</b>	\$60,640.00
<b>Tot. Amt. Disbursed:</b>	\$60,640.00	<b>Avg. Amt. Disbursed:</b>	\$60,640.00

**PDC: 23**

<b>Company</b>	<b>Zone</b>	<b>Requested</b>	<b>Disbursed</b>
4954	Norfolk	\$136,008.00	\$136,008.00
9747	Norfolk	\$15,757.00	\$15,757.00
2179	Norfolk	\$52,088.00	\$52,088.00
1236	Newport News Zone 3 (South)	\$245,556.00	\$245,556.00
283	Norfolk	\$9,096.00	\$9,096.00
3788	Norfolk	\$6,520.00	\$6,520.00
6836	Newport News Zone 3 (South)	\$32,880.00	\$32,880.00
7735	Hampton Urban Zone	\$6,376.00	\$6,376.00
9744	James City County	\$5,592.00	\$5,592.00
8534	Isle of Wight	\$121,095.00	\$121,095.00
9094	Newport News Zone 3 (South)	\$93,992.00	\$93,992.00
6837	Hampton Urban Zone	\$25,912.00	\$25,912.00
8943	Norfolk	\$93,304.00	\$93,304.00
7901	Portsmouth	\$2,272.00	\$2,272.00
8997	James City County	\$64,592.00	\$64,592.00
6838	Newport News Zone 3 (South)	\$13,808.00	\$13,808.00
8964	Hampton Roads Center Zone	\$20,115.00	\$20,115.00
9746	Newport News Zone 3 (South)	\$21,952.00	\$21,952.00
8152	Hampton Roads Center Zone	\$54,760.00	\$54,760.00
9752	Portsmouth	\$2,192.00	\$2,192.00
8941	Newport News Zone 3 (South)	\$47,240.00	\$47,240.00
6839	Newport News Zone 3 (South)	\$68,709.00	\$68,709.00
8986	James City County	\$5,600.00	\$5,600.00
8991	Norfolk	\$36,848.00	\$36,848.00
9749	Newport News Zone 3 (South)	\$1,608.00	\$1,608.00
<b>Tot. Incentives for PDC: 25</b>			
<b>Tot. Amt. Requested:</b>	\$1,183,872.00	<b>Avg. Amt. Requested:</b>	\$47,354.88
<b>Tot. Amt. Disbursed:</b>	\$1,183,872.00	<b>Avg. Amt. Disbursed:</b>	\$47,354.88

**GRAND TOTALS**

<b>Total Incentives:</b>	60		
<b>Tot. Amount Requested:</b>	\$2,904,269.00	<b>Avg. Amount Requested:</b>	\$48,404.48
<b>Tot. Amount Disbursed:</b>	\$2,904,269.00	<b>Avg. Amount</b>	\$48,404.48

## Enterprise Zone - Real Property FY 2013

**PDC: 1**

<b>Company</b>	<b>Zone</b>	<b>Requested</b>	<b>Disbursed</b>
9875	Wise County	\$53,791.83	\$53,791.83
9859	Wise County	\$89,716.57	\$89,716.57

**Tot. Incentives for PDC: 2**

<b>Tot. Amt. Requested:</b>	\$143,508.40	<b>Avg. Amt. Requested:</b>	\$71,754.20
<b>Tot. Amt. Disbursed:</b>	\$143,508.40	<b>Avg. Amt. Disbursed:</b>	\$71,754.20

**PDC: 2**

<b>Company</b>	<b>Zone</b>	<b>Requested</b>	<b>Disbursed</b>
9835	Tazewell County	\$37,097.29	\$37,097.29
9874	Tazewell County	\$27,155.00	\$27,155.00
9837	Tazewell County	\$68,255.15	\$68,255.15

**Tot. Incentives for PDC: 3**

<b>Tot. Amt. Requested:</b>	\$132,507.44	<b>Avg. Amt. Requested:</b>	\$44,169.15
<b>Tot. Amt. Disbursed:</b>	\$132,507.44	<b>Avg. Amt. Disbursed:</b>	\$44,169.15

**PDC: 3**

<b>Company</b>	<b>Zone</b>	<b>Requested</b>	<b>Disbursed</b>
9785	Town of Glades Springs	\$100,000.00	\$100,000.00
9852	Town of Chilhowie	\$20,767.16	\$20,767.16
9841	Smyth County	\$100,000.00	\$100,000.00
5235	Smyth County	\$11,271.63	\$11,271.63
9899	Saltville	\$7,077.98	\$7,077.98
9878	Smyth County	\$57,249.60	\$57,249.60
9898	Hillsville	\$70,200.35	\$70,200.35
9872	Town of Chilhowie	\$76,987.14	\$76,987.14
9779	Town of Glades Springs	\$26,919.80	\$26,919.80

**Tot. Incentives for PDC: 9**

<b>Tot. Amt. Requested:</b>	\$470,473.66	<b>Avg. Amt. Requested:</b>	\$52,274.85
<b>Tot. Amt. Disbursed:</b>	\$470,473.66	<b>Avg. Amt. Disbursed:</b>	\$52,274.85

**PDC: 5**

<b>Company</b>	<b>Zone</b>	<b>Requested</b>	<b>Disbursed</b>
9789	Roanoke Zone 1	\$100,000.00	\$100,000.00
4987	Roanoke Zone 2	\$92,444.79	\$92,444.79
9093	Roanoke Zone 1	\$200,000.00	\$200,000.00
9823	Roanoke Zone 1	\$93,155.97	\$93,155.97
9858	Roanoke Zone 1	\$23,111.23	\$23,111.23
9822	Roanoke Zone 1	\$90,216.84	\$90,216.84
9777	Roanoke Zone 1	\$100,000.00	\$100,000.00
9788	Roanoke Zone 1	\$100,000.00	\$100,000.00
5052	Roanoke Zone 1	\$80,627.00	\$80,627.00
9824	Roanoke Zone 1	\$100,000.00	\$100,000.00
2269	Roanoke Zone 2	\$19,849.64	\$19,849.64
9796	Roanoke Zone 1	\$49,652.00	\$49,652.00
9775	Roanoke Zone 2	\$100,000.00	\$100,000.00

**Tot. Incentives for PDC:** 13

**Tot. Amt. Requested:** \$1,149,057.47

**Tot. Amt. Disbursed:** \$1,149,057.47

**Avg. Amt. Requested:** \$88,389.04

**Avg. Amt. Disbursed:** \$88,389.04

**PDC: 6**

<b>Company</b>	<b>Zone</b>	<b>Requested</b>	<b>Disbursed</b>
5586	Staunton	\$100,000.00	\$100,000.00
9849	Staunton	\$32,643.00	\$32,643.00
9846	Staunton	\$100,000.00	\$100,000.00
9845	Staunton	\$100,000.00	\$100,000.00
9836	Waynesboro	\$6,806.20	\$6,806.20

**Tot. Incentives for PDC:** 5

**Tot. Amt. Requested:** \$339,449.20

**Tot. Amt. Disbursed:** \$339,449.20

**Avg. Amt. Requested:** \$67,889.84

**Avg. Amt. Disbursed:** \$67,889.84

**PDC: 9**

<b>Company</b>	<b>Zone</b>	<b>Requested</b>	<b>Disbursed</b>
9758	Orange Town	\$58,601.95	\$58,601.95

**Tot. Incentives for PDC:** 1

**Tot. Amt. Requested:** \$58,601.95

**Tot. Amt. Disbursed:** \$58,601.95

**Avg. Amt. Requested:** \$58,601.95

**Avg. Amt. Disbursed:** \$58,601.95



**PDC: 11**

<b>Company</b>	<b>Zone</b>	<b>Requested</b>	<b>Disbursed</b>
8821	Bedford City	\$7,996.12	\$7,996.12
4291	Lynchburg Zone 2	\$100,000.00	\$100,000.00
9805	Lynchburg Zone 1	\$100,000.00	\$100,000.00
9860	Lynchburg Zone 2	\$100,000.00	\$100,000.00
9842	Lynchburg Zone 2	\$200,000.00	\$200,000.00
4300	Lynchburg Zone 1	\$100,000.00	\$100,000.00
9786	Lynchburg Zone 1	\$57,686.83	\$57,686.83

**Tot. Incentives for PDC: 7**

<b>Tot. Amt. Requested:</b>	\$665,682.95	<b>Avg. Amt. Requested:</b>	\$95,097.56
<b>Tot. Amt. Disbursed:</b>	\$665,682.95	<b>Avg. Amt. Disbursed:</b>	\$95,097.56

**PDC: 12**

<b>Company</b>	<b>Zone</b>	<b>Requested</b>	<b>Disbursed</b>
4153	Pittsylvania County 1	\$60,492.40	\$60,492.40
9800	Danville 1	\$100,000.00	\$100,000.00
7460	Danville 1	\$39,451.19	\$39,451.19
9810	Danville 2	\$100,000.00	\$100,000.00
9900	Henry County 1	\$200,000.00	\$200,000.00
9794	Martinsville 1	\$86,600.23	\$86,600.23

**Tot. Incentives for PDC: 6**

<b>Tot. Amt. Requested:</b>	\$586,543.82	<b>Avg. Amt. Requested:</b>	\$97,757.30
<b>Tot. Amt. Disbursed:</b>	\$586,543.82	<b>Avg. Amt. Disbursed:</b>	\$97,757.30

**PDC: 13**

<b>Company</b>	<b>Zone</b>	<b>Requested</b>	<b>Disbursed</b>
5019	Lawrenceville	\$63,492.97	\$63,492.97
8122	Lawrenceville	\$100,000.00	\$100,000.00
9768	Halifax County	\$38,237.42	\$38,237.42
9764	Halifax County	\$100,000.00	\$100,000.00

**Tot. Incentives for PDC: 4**

<b>Tot. Amt. Requested:</b>	\$301,730.39	<b>Avg. Amt. Requested:</b>	\$75,432.60
<b>Tot. Amt. Disbursed:</b>	\$301,730.39	<b>Avg. Amt. Disbursed:</b>	\$75,432.60

**PDC: 14**

<b>Company</b>	<b>Zone</b>	<b>Requested</b>	<b>Disbursed</b>
9754	Pulaski County Zone 1	\$100,000.00	\$100,000.00
9773	Prince Edward County	\$59,668.92	\$59,668.92
9730	Pulaski County Zone 1	\$100,000.00	\$100,000.00
9888	Pulaski County Zone 1	\$78,297.48	\$78,297.48
9765	Prince Edward County	\$100,000.00	\$100,000.00

**Tot. Incentives for PDC: 5**

**Tot. Amt. Requested:** \$437,966.40  
**Tot. Amt. Disbursed:** \$437,966.40

**Avg. Amt. Requested:** \$87,593.28  
**Avg. Amt. Disbursed:** \$87,593.28

**PDC: 15**

<b>Company</b>	<b>Zone</b>	<b>Requested</b>	<b>Disbursed</b>
9863	Richmond Zone (North)	\$31,977.49	\$31,977.49
9881	Richmond Zone (East)	\$94,997.95	\$94,997.95
9871	Richmond Zone (North)	\$100,000.00	\$100,000.00
9827	Richmond Zone (East)	\$81,406.86	\$81,406.86
6996	Richmond Zone (North)	\$76,474.84	\$76,474.84
9802	Richmond Zone (North)	\$200,000.00	\$200,000.00
9873	Henrico County	\$90,049.04	\$90,049.04
9862	Chesterfield County Walthall Zone	\$81,604.20	\$81,604.20
5004	Chesterfield County Walthall Zone	\$100,000.00	\$100,000.00
9769	Richmond Zone (North)	\$38,237.42	\$38,237.42
9856	Richmond Zone (North)	\$26,491.07	\$26,491.07
4447	Henrico County	\$100,000.00	\$100,000.00
9821	Henrico County	\$200,000.00	\$200,000.00
9834	Richmond Zone (South)	\$37,542.95	\$37,542.95
8286	Chesterfield County Walthall Zone	\$200,000.00	\$200,000.00
9843	Richmond Zone (North)	\$100,000.00	\$100,000.00
9893	Richmond Zone (North)	\$27,506.58	\$27,506.58
9831	Richmond Zone (South)	\$100,000.00	\$100,000.00
9865	Richmond Zone (East)	\$32,437.60	\$32,437.60
9787	Richmond Zone (North)	\$13,523.20	\$13,523.20
9114	Richmond Zone (East)	\$100,000.00	\$100,000.00
9811	Richmond Zone (East)	\$9,720.21	\$9,720.21
5895	Henrico County	\$68,089.97	\$68,089.97
9806	Richmond Zone (South)	\$42,313.93	\$42,313.93

6981	Richmond Zone (North)	\$86,580.27	\$86,580.27
5182	Richmond Zone (North)	\$46,037.80	\$46,037.80
5701	Chesterfield County Walthall Zone	\$83,821.52	\$83,821.52
5701	Chesterfield County Walthall Zone	\$100,000.00	\$100,000.00
9815	Richmond Zone (North)	\$83,041.00	\$83,041.00
9820	Richmond Zone (North)	\$100,000.00	\$100,000.00
9854	Richmond Zone (North)	\$53,312.65	\$53,312.65

**Tot. Incentives for PDC:** 31

<b>Tot. Amt. Requested:</b>	\$2,505,166.55	<b>Avg. Amt. Requested:</b>	\$80,811.82
<b>Tot. Amt. Disbursed:</b>	\$2,505,166.55	<b>Avg. Amt. Disbursed:</b>	\$80,811.82

**PDC:** 17

<b>Company</b>	<b>Zone</b>	<b>Requested</b>	<b>Disbursed</b>
4396	Northumberland County	\$100,000.00	\$100,000.00

**Tot. Incentives for PDC:** 1

<b>Tot. Amt. Requested:</b>	\$100,000.00	<b>Avg. Amt. Requested:</b>	\$100,000.00
<b>Tot. Amt. Disbursed:</b>	\$100,000.00	<b>Avg. Amt. Disbursed:</b>	\$100,000.00

**PDC:** 19

<b>Company</b>	<b>Zone</b>	<b>Requested</b>	<b>Disbursed</b>
9857	Petersburg 2	\$100,000.00	\$100,000.00
9803	Petersburg 2	\$200,000.00	\$200,000.00
9861	Dinwiddie County	\$200,000.00	\$200,000.00

**Tot. Incentives for PDC:** 3

<b>Tot. Amt. Requested:</b>	\$500,000.00	<b>Avg. Amt. Requested:</b>	\$166,666.67
<b>Tot. Amt. Disbursed:</b>	\$500,000.00	<b>Avg. Amt. Disbursed:</b>	\$166,666.67

**PDC:** 22

<b>Company</b>	<b>Zone</b>	<b>Requested</b>	<b>Disbursed</b>
9833	Northampton County	\$100,000.00	\$100,000.00

**Tot. Incentives for PDC:** 1

<b>Tot. Amt. Requested:</b>	\$100,000.00	<b>Avg. Amt. Requested:</b>	\$100,000.00
<b>Tot. Amt. Disbursed:</b>	\$100,000.00	<b>Avg. Amt. Disbursed:</b>	\$100,000.00

PDC: 23

<b>Company</b>	<b>Zone</b>	<b>Requested</b>	<b>Disbursed</b>
9826	Portsmouth	\$69,911.32	\$69,911.32
9814	Newport News Zone 3 (South)	\$76,166.60	\$76,166.60
9801	Norfolk	\$28,038.05	\$28,038.05
9896	James City County	\$15,982.97	\$15,982.97
9847	Southampton County	\$100,000.00	\$100,000.00
2179	Hampton Urban Zone	\$37,316.93	\$37,316.93
9793	Norfolk	\$100,000.00	\$100,000.00
9783	Hampton Urban Zone	\$53,305.40	\$53,305.40
9829	Norfolk	\$100,000.00	\$100,000.00
9828	Newport News Zone 3 (South)	\$19,958.31	\$19,958.31
9889	Newport News Zone 3 (South)	\$82,053.81	\$82,053.81
9890	Newport News Zone 3 (South)	\$100,000.00	\$100,000.00
9832	Hampton Urban Zone	\$50,328.20	\$50,328.20
9780	Newport News Zone 3 (South)	\$25,845.81	\$25,845.81
9759	Newport News Zone 3 (South)	\$100,000.00	\$100,000.00
9807	Newport News Zone 3 (South)	\$18,165.60	\$18,165.60
7735	Hampton Urban Zone	\$100,000.00	\$100,000.00
8122	Franklin	\$100,000.00	\$100,000.00
8122	Norfolk	\$70,447.80	\$70,447.80
8122	Hampton Urban Zone	\$20,304.04	\$20,304.04
9790	Hampton Urban Zone	\$100,000.00	\$100,000.00
9791	Newport News Zone 3 (South)	\$100,000.00	\$100,000.00
9784	Newport News Zone 2 (Mid City)	\$100,000.00	\$100,000.00
9760	Portsmouth	\$23,973.51	\$23,973.51
9879	Hampton Urban Zone	\$32,258.00	\$32,258.00
9844	Newport News Zone 3 (South)	\$100,000.00	\$100,000.00
9761	Hampton Urban Zone	\$53,003.60	\$53,003.60
9877	Hampton Urban Zone	\$100,000.00	\$100,000.00
9797	James City County	\$100,000.00	\$100,000.00
9797	James City County	\$100,000.00	\$100,000.00
9094	Newport News Zone 3 (South)	\$15,838.40	\$15,838.40

9816	Hampton Roads Center Zone	\$34,037.00	\$34,037.00
9778	Newport News Zone 3 (South)	\$100,000.00	\$100,000.00
9895	Newport News Zone 2 (Mid City)	\$33,319.01	\$33,319.01
9776	Norfolk	\$100,000.00	\$100,000.00
9864	Newport News Zone 3 (South)	\$59,355.60	\$59,355.60
9782	Hampton Urban Zone	\$64,378.00	\$64,378.00
9848	Newport News Zone 2 (Mid City)	\$100,000.00	\$100,000.00
9838	Newport News Zone 1 (North)	\$200,000.00	\$200,000.00
9103	Hampton Urban Zone	\$41,722.15	\$41,722.15
9103	Franklin	\$31,633.74	\$31,633.74
8997	James City County	\$100,000.00	\$100,000.00
9813	Newport News Zone 2 (Mid City)	\$100,000.00	\$100,000.00
9855	James City County	\$100,000.00	\$100,000.00
9825	Hampton Urban Zone	\$100,000.00	\$100,000.00
9883	Hampton Urban Zone	\$5,116.67	\$5,116.67
9851	Hampton Urban Zone	\$75,967.96	\$75,967.96
9853	Norfolk	\$100,000.00	\$100,000.00
9830	Portsmouth	\$95,555.50	\$95,555.50
9781	Hampton Roads Center Zone	\$100,000.00	\$100,000.00
9792	Newport News Zone 3 (South)	\$21,058.79	\$21,058.79
5851	Hampton Urban Zone	\$100,000.00	\$100,000.00

**Tot. Incentives for PDC:** 52

**Tot. Amt. Requested:** \$3,755,042.77

**Tot. Amt. Disbursed:** \$3,755,042.77

**Avg. Amt. Requested:** \$72,212.36

**Avg. Amt. Disbursed:** \$72,212.36

**GRAND TOTALS**

**Total Incentives:** 143

**Tot. Amount Requested:** \$11,245,731.00

**Tot. Amount Disbursed:** \$11,245,731.00

**Avg. Amount Requested:** \$78,641.48

**Avg. Amount** \$78,641.48

## Virginia Jobs Investment Program

The Virginia Jobs Investment Program (VJIP), managed by the Department of Business Assistance pursuant to §2.2-902.A.1 of the *Code of Virginia*, has been a cornerstone in Virginia's economic development efforts for over 45 years, helping to recruit new businesses and encouraging existing businesses to expand. The program reduces the human resource development costs of new and expanding companies that are creating jobs. In addition to funding, VJIP offers value-added services such as:

- Customized recruiting and training analysis to identify needs and match resources;
- Introduction to and coordination of community and educational resources to provide assistance with application intake; job fairs; temporary training and recruiting facilities; equipment and instruction;
- Organizational development facilitation for Company Start-up Team; and,
- Electronic media services.

In order to qualify, companies must be for-profit and paying at least \$10/hour in one of five business sectors: manufacturing, distribution centers, corporate headquarters for companies with multiple facilities, call centers, and information technology services exclusively for businesses. In addition:

- Companies with 250 employees or less must make a minimum capital investment of \$100,000 and create at least 5 new full-time jobs.
- Companies with over 250 employees must make a minimum capital investment of \$1,000,000 and create at least 25 new full-time jobs. These larger companies must generate at least 50 percent revenue from outside of Virginia and the project must be in competition with at least one other state or country.
- In order to qualify for retraining assistance, companies must be in manufacturing or distribution, have a minimum new capital investment of \$500,000 as the catalyst for the project and at least 10 full-time employees requiring a skills upgrade.

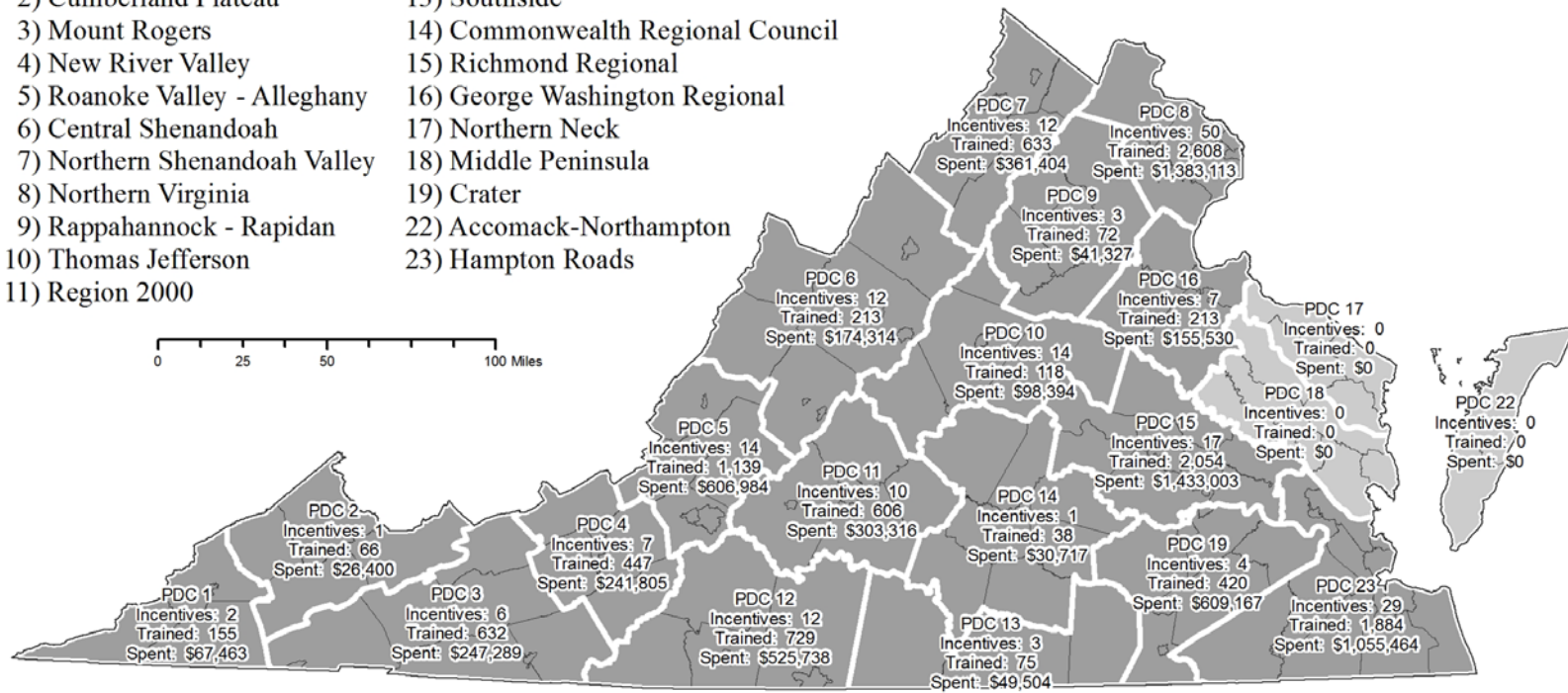
In FY 2013, VJIP assisted 433 companies, and provided funding to 204 firms for a total spending of \$7,410,931.59. The number of jobs created or retained was 12,102. Jobs funded had an average wage of \$23.41 per hour or \$48,693 annually, which generated approximately \$2,829 in annual state income and sales tax revenues per job. The program's goal is to recover the Commonwealth's investment within one year, through income and sales taxes paid by each new job created. The average reimbursement rate is \$612.37 per job.

This economic development incentive is performance based, and no funding is expended until the capital investment has been made and the jobs are created by the company. As a result, data on the following pages may show a zero amount for dollars spent during FY 2013. Moneys have been allocated for these projects, but many have not been paid yet, and therefore expenditures are not reflected in "FY 2013 Spent".

## Virginia Jobs Investment Program Incentives by Planning District Fiscal Year 2013

### Planning District Commission (PDC) Name & Number

- |                               |                                   |
|-------------------------------|-----------------------------------|
| 1) Lenowisco                  | 12) West Piedmont                 |
| 2) Cumberland Plateau         | 13) Southside                     |
| 3) Mount Rogers               | 14) Commonwealth Regional Council |
| 4) New River Valley           | 15) Richmond Regional             |
| 5) Roanoke Valley - Alleghany | 16) George Washington Regional    |
| 6) Central Shenandoah         | 17) Northern Neck                 |
| 7) Northern Shenandoah Valley | 18) Middle Peninsula              |
| 8) Northern Virginia          | 19) Crater                        |
| 9) Rappahannock - Rapidan     | 22) Accomack-Northampton          |
| 10) Thomas Jefferson          | 23) Hampton Roads                 |
| 11) Region 2000               |                                   |



*Map created by Virginia Economic Development Partnership, October 2013*

# Virginia Jobs Investment Program - FY 2013

## PDC: 1

Company	Type	FY 2013 Trained	FY 2013 Spent
10231	Expansion	26	\$15,863.12
10304	Retraining	129	\$51,600.00

**Total Incentives for PDC:** 2

<b>Total FY 2013 Trained:</b>	155	<b>Avg. FY 2013 Trained:</b>	78
<b>Total FY 2013 Spent:</b>	\$67,463.12	<b>Avg. FY 2013 Spent:</b>	\$33,731.56

## PDC: 2

Company	Type	FY 2013 Trained	FY 2013 Spent
4801	Expansion	66	\$26,400.00

**Total Incentives for PDC:** 1

<b>Total FY 2013 Trained:</b>	66	<b>Avg. FY 2013 Trained:</b>	66
<b>Total FY 2013 Spent:</b>	\$26,400.00	<b>Avg. FY 2013 Spent:</b>	\$26,400.00

## PDC: 3

Company	Type	FY 2013 Trained	FY 2013 Spent
8810	Expansion	2	\$1,391.52
8771	New	83	\$66,785.12
10274	Retraining	61	\$24,400.00
10284	Retraining	80	\$32,048.00
10318	Retraining	392	\$113,201.76
8774	Sm. Bus.	14	\$9,462.74

**Total Incentives for PDC:** 6

<b>Total FY 2013 Trained:</b>	632	<b>Avg. FY 2013 Trained:</b>	105
<b>Total FY 2013 Spent:</b>	\$247,289.14	<b>Avg. FY 2013 Spent:</b>	\$41,214.86



**PDC: 4**

<b>Company</b>	<b>Type</b>	<b>FY 2013 Trained</b>	<b>FY 2013 Spent</b>
8809	Expansion	3	\$2,413.05
7958	New	61	\$48,834.16
10316	Retraining	290	\$115,849.20
8791	SBJGF	8	\$6,057.20
7536	Sm. Bus.	4	\$3,439.24
7574	Sm. Bus.	32	\$25,680.00
8786	Sm. Bus.	49	\$39,532.22

**Total Incentives for PDC:** 7

**Total FY 2013 Trained:** 447

**Avg. FY 2013 Trained:** 64

**Total FY 2013 Spent:** \$241,805.07

**Avg. FY 2013 Spent:** \$34,543.58

**PDC: 5**

<b>Company</b>	<b>Type</b>	<b>FY 2013 Trained</b>	<b>FY 2013 Spent</b>
1293	Expansion	2	\$1,600.00
10264	Expansion	41	\$30,750.00
10292	Expansion	96	\$72,000.00
7050	Retraining	319	\$129,565.04
8637	Retraining	221	\$121,638.40
10305	Retraining	152	\$60,800.00
10307	Retraining	169	\$84,635.20
8638	SBJGF	28	\$21,700.00
10169	SBJGF	8	\$5,400.00
7557	Sm. Bus.	21	\$14,700.00
7820	Sm. Bus.	5	\$3,425.00
8610	Sm. Bus.	63	\$50,400.00
8678	Sm. Bus.	2	\$1,550.00
8699	Sm. Bus.	12	\$8,820.00

**Total Incentives for PDC:** 14

**Total FY 2013 Trained:** 1139

**Avg. FY 2013 Trained:** 81

**Total FY 2013 Spent:** \$606,983.64

**Avg. FY 2013 Spent:** \$43,355.97

**PDC: 6**

<b>Company</b>	<b>Type</b>	<b>FY 2013 Trained</b>	<b>FY 2013 Spent</b>
8040	Expansion	11	\$7,700.00
10283	Expansion	78	\$66,300.00
8664	Retraining	14	\$7,033.88
5586	SBJGF	28	\$30,392.92
6479	SBJGF	8	\$7,480.00
8311	SBJGF	13	\$9,100.00
8697	SBJGF	14	\$14,000.00
6479	Sm. Bus.	5	\$3,597.50
7879	Sm. Bus.	9	\$5,850.00
8611	Sm. Bus.	6	\$4,560.00
8632	Sm. Bus.	26	\$17,550.00
8682	Sm. Bus.	1	\$750.00

**Total Incentives for PDC:** 12

**Total FY 2013 Trained:** 213

**Total FY 2013 Spent:** \$174,314.30

**Avg. FY 2013 Trained:** 18

**Avg. FY 2013 Spent:** \$14,526.19

**PDC: 7**

<b>Company</b>	<b>Type</b>	<b>FY 2013 Trained</b>	<b>FY 2013 Spent</b>
7739	Expansion	20	\$15,948.80
10288	Expansion	84	\$67,200.00
8629	Retraining	91	\$53,235.00
8655	Retraining	27	\$14,925.06
10278	Retraining	65	\$37,375.00
10308	Retraining	174	\$70,591.80
2833	SB Retr.	4	\$2,400.00
10214	SB Retr.	19	\$9,500.00
10227	SB Retr.	24	\$14,772.72
10242	SB Retr.	30	\$18,292.80
10254	SB Retr.	37	\$20,363.32
10272	SB Retr.	58	\$36,799.84

**Total Incentives for PDC:** 12

**Total FY 2013 Trained:** 633

**Total FY 2013 Spent:** \$361,404.34

**Avg. FY 2013 Trained:** 53

**Avg. FY 2013 Spent:** \$30,117.03

PDC: 8

<b>Company</b>	<b>Type</b>	<b>FY 2013 Trained</b>	<b>FY 2013 Spent</b>
1258	Expansion	237	\$116,942.91
7756	Expansion	41	\$32,863.14
7909	Expansion	40	\$24,714.40
7923	Expansion	220	\$183,700.00
7931	Expansion	39	\$31,313.88
8566	Expansion	30	\$18,636.30
10237	Expansion	28	\$16,290.96
10281	Expansion	71	\$44,299.03
10293	Expansion	98	\$52,748.50
10321	Expansion	993	\$248,250.00
5399	New	5	\$3,118.75
7510	New	6	\$5,749.98
8048	New	3	\$1,959.99
7640	SBJGF	19	\$18,683.27
7733	SBJGF	17	\$15,538.00
7737	SBJGF	10	\$7,317.10
8001	SBJGF	5	\$3,678.25
8031	SBJGF	8	\$6,435.52
10137	SBJGF	5	\$4,088.70
10147	SBJGF	5	\$3,416.20
10159	SBJGF	7	\$5,203.31
10188	SBJGF	11	\$8,729.05
10238	SBJGF	28	\$18,388.16
10246	SBJGF	33	\$24,053.37
10298	SBJGF	109	\$82,813.84
5392	Sm. Bus.	5	\$3,566.75
5394	Sm. Bus.	19	\$13,312.73
6573	Sm. Bus.	10	\$7,011.10
6592	Sm. Bus.	32	\$21,015.04
7545	Sm. Bus.	5	\$4,417.55
7824	Sm. Bus.	50	\$27,654.50
7827	Sm. Bus.	36	\$32,004.00
7853	Sm. Bus.	8	\$7,620.00
7886	Sm. Bus.	10	\$9,231.30
8020	Sm. Bus.	23	\$13,848.53
8064	Sm. Bus.	14	\$9,391.62
8103	Sm. Bus.	40	\$28,000.00
8409	Sm. Bus.	3	\$2,295.00
8412	Sm. Bus.	8	\$4,995.52
8414	Sm. Bus.	34	\$18,785.68
8561	Sm. Bus.	3	\$2,175.00
8568	Sm. Bus.	3	\$1,800.00
8579	Sm. Bus.	7	\$4,916.66
8876	Sm. Bus.	5	\$4,555.55
8881	Sm. Bus.	12	\$9,096.00
10171	Sm. Bus.	8	\$5,490.16
10223	Sm. Bus.	23	\$15,159.07
10247	Sm. Bus.	33	\$22,864.38

10276	Sm. Bus.	62	\$58,125.00
10290	Sm. Bus.	87	\$76,849.71

**Total Incentives for PDC:** 50

**Total FY 2013 Trained:** 2608

**Avg. FY 2013 Trained:** 52

**Total FY 2013 Spent:** \$1,383,113.46

**Avg. FY 2013 Spent:** \$27,662.27

**PDC: 9**

<b>Company</b>	<b>Type</b>	<b>FY 2013 Trained</b>	<b>FY 2013 Spent</b>
1305	Expansion	23	\$18,400.00
10266	Retraining	45	\$20,526.75
7766	Sm. Bus.	4	\$2,400.00

**Total Incentives for PDC:** 3

**Total FY 2013 Trained:** 72

**Avg. FY 2013 Trained:** 24

**Total FY 2013 Spent:** \$41,326.75

**Avg. FY 2013 Spent:** \$13,775.58

**PDC: 10**

<b>Company</b>	<b>Type</b>	<b>FY 2013 Trained</b>	<b>FY 2013 Spent</b>
7589	Expansion	14	\$12,600.00
7630	New	24	\$20,096.64
7896	New	3	\$3,000.00
7880	SBJGF	4	\$4,000.00
8592	SBJGF	8	\$8,000.00
7885	Sm. Bus.	13	\$11,700.00
8010	Sm. Bus.	9	\$7,200.00
8038	Sm. Bus.	11	\$7,700.00
8062	Sm. Bus.	6	\$4,500.00
8491	Sm. Bus.	4	\$3,257.16
8590	Sm. Bus.	10	\$7,500.00
8608	Sm. Bus.	2	\$1,600.00
10124	Sm. Bus.	3	\$2,130.00
10160	Sm. Bus.	7	\$5,110.00

**Total Incentives for PDC:** 14

**Total FY 2013 Trained:** 118

**Avg. FY 2013 Trained:** 8

**Total FY 2013 Spent:** \$98,393.80

**Avg. FY 2013 Spent:** \$7,028.13

**PDC: 11**

<b>Company</b>	<b>Type</b>	<b>FY 2013 Trained</b>	<b>FY 2013 Spent</b>
1283	Expansion	40	\$32,000.00
7524	Expansion	8	\$8,000.00
8913	Expansion	40	\$22,000.00
10251	Expansion	34	\$23,800.00
10319	Retraining	406	\$162,400.00
4291	Sm. Bus.	10	\$8,000.00
8374	Sm. Bus.	20	\$12,216.00
8821	Sm. Bus.	15	\$9,000.00
8909	Sm. Bus.	10	\$7,500.00
8915	Sm. Bus.	23	\$18,400.00

**Total Incentives for PDC:** 10

**Total FY 2013 Trained:** 606

**Avg. FY 2013 Trained:** 61

**Total FY 2013 Spent:** \$303,316.00

**Avg. FY 2013 Spent:** \$30,331.60

**PDC: 12**

<b>Company</b>	<b>Type</b>	<b>FY 2013 Trained</b>	<b>FY 2013 Spent</b>
7795	Expansion	43	\$34,790.44
10240	Expansion	30	\$24,650.10
10315	Expansion	254	\$179,410.36
7460	New	5	\$4,025.00
7826	New	15	\$10,751.85
78	Retraining	220	\$183,321.60
10182	Retraining	10	\$4,250.00
10295	Retraining	100	\$50,750.00
10215	SB Retr.	20	\$9,150.00
4965	Sm. Bus.	7	\$5,159.00
8748	Sm. Bus.	14	\$11,449.20
10187	Sm. Bus.	11	\$8,030.00

**Total Incentives for PDC:** 12

**Total FY 2013 Trained:** 729

**Avg. FY 2013 Trained:** 61

**Total FY 2013 Spent:** \$525,737.55

**Avg. FY 2013 Spent:** \$43,811.46

**PDC: 13**

<b>Company</b>	<b>Type</b>	<b>FY 2013 Trained</b>	<b>FY 2013 Spent</b>
8739	Expansion	19	\$13,727.50
7982	Retraining	36	\$21,759.48
8752	Sm. Bus.	20	\$14,016.60

**Total Incentives for PDC:** 3

<b>Total FY 2013 Trained:</b> 75	<b>Avg. FY 2013 Trained:</b> 25
<b>Total FY 2013 Spent:</b> \$49,503.58	<b>Avg. FY 2013 Spent:</b> \$16,501.19

**PDC: 14**

<b>Company</b>	<b>Type</b>	<b>FY 2013 Trained</b>	<b>FY 2013 Spent</b>
8728	New	38	\$30,716.54

**Total Incentives for PDC:** 1

<b>Total FY 2013 Trained:</b> 38	<b>Avg. FY 2013 Trained:</b> 38
<b>Total FY 2013 Spent:</b> \$30,716.54	<b>Avg. FY 2013 Spent:</b> \$30,716.54

**PDC: 15**

<b>Company</b>	<b>Type</b>	<b>FY 2013 Trained</b>	<b>FY 2013 Spent</b>
6638	Expansion	58	\$35,283.14
6646	Expansion	129	\$77,916.00
8487	Expansion	8	\$5,670.88
6644	New	108	\$86,600.88
8498	New	38	\$57,380.00
9160	New	1406	\$984,439.02
10221	New	23	\$18,451.52
8905	Retraining	81	\$24,300.00
8406	SBJGF	7	\$5,600.00
6645	Sm. Bus.	9	\$5,400.00
8025	Sm. Bus.	27	\$16,200.00
8515	Sm. Bus.	6	\$4,800.00
8727	Sm. Bus.	100	\$69,950.00
8732	Sm. Bus.	7	\$10,433.50
8850	Sm. Bus.	9	\$7,278.03
8858	Sm. Bus.	5	\$3,500.00
8864	Sm. Bus.	33	\$19,800.00

**Total Incentives for PDC:** 17

<b>Total FY 2013 Trained:</b> 2054	<b>Avg. FY 2013 Trained:</b> 121
<b>Total FY 2013 Spent:</b> \$1,433,002.97	<b>Avg. FY 2013 Spent:</b> \$84,294.29

**PDC: 16**

<b>Company</b>	<b>Type</b>	<b>FY 2013 Trained</b>	<b>FY 2013 Spent</b>
7864	Expansion	118	\$82,600.00
8856	SBJGF	6	\$4,800.00
8868	SBJGF	9	\$7,200.00
8865	Sm. Bus.	15	\$12,000.00
8867	Sm. Bus.	24	\$19,200.00
10186	Sm. Bus.	11	\$6,600.00
10243	Sm. Bus.	30	\$23,130.00

**Total Incentives for PDC:** 7**Total FY 2013 Trained:** 213**Avg. FY 2013 Trained:** 30**Total FY 2013 Spent:** \$155,530.00**Avg. FY 2013 Spent:** \$22,218.57**PDC: 19**

<b>Company</b>	<b>Type</b>	<b>FY 2013 Trained</b>	<b>FY 2013 Spent</b>
8488	Expansion	48	\$38,414.88
7985	New	40	\$400,000.80
8510	Retraining	153	\$108,402.03
8513	Retraining	179	\$62,349.28

**Total Incentives for PDC:** 4**Total FY 2013 Trained:** 420**Avg. FY 2013 Trained:** 105**Total FY 2013 Spent:** \$609,166.99**Avg. FY 2013 Spent:** \$152,291.75**PDC: 23**

<b>Company</b>	<b>Type</b>	<b>FY 2013 Trained</b>	<b>FY 2013 Spent</b>
4957	Expansion	83	\$69,816.13
6693	Expansion	126	\$63,892.08
7575	Expansion	23	\$18,556.86
7847	Expansion	69	\$55,880.34
8527	Expansion	73	\$58,593.45
8537	Expansion	6	\$5,114.28
10300	Expansion	122	\$85,622.04
208	New	34	\$27,454.66
8529	New	84	\$63,060.03
8530	New	128	\$103,168.00
8534	New	30	\$30,000.30
7558	Retraining	16	\$6,406.40
8546	Retraining	57	\$37,239.81
10296	Retraining	105	\$80,220.00
10310	Retraining	205	\$82,000.00
10320	Retraining	500	\$100,000.00
10148	SB Retr.	5	\$2,500.00
10208	SB Retr.	16	\$8,111.68
10229	SB Retr.	25	\$13,200.00
7649	SBJGF	15	\$10,659.15

10185	SBJGF	11	\$9,191.16
10270	SBJGF	57	\$57,000.00
7657	Sm. Bus.	14	\$14,046.62
7799	Sm. Bus.	19	\$13,914.65
7802	Sm. Bus.	28	\$17,740.52
7901	Sm. Bus.	3	\$3,002.34
8553	Sm. Bus.	14	\$7,190.96
8555	Sm. Bus.	8	\$5,614.32
10167	Sm. Bus.	8	\$6,268.56

**Total Incentives for PDC:** 29

**Total FY 2013 Trained:** 1884

**Total FY 2013 Spent:** \$1,055,464.34

**Avg. FY 2013 Trained:** 65

**Avg. FY 2013 Spent:** \$36,395.32

### GRAND TOTALS

**Total Incentives for All** 204

**Total FY 2013 Trained:** 12102

**Total FY 2013 Spent:** \$7,410,931.59

**Avg FY 2013 Trained:** 59

**Avg FY 2013 Spent:** \$36,328.10



## **Infrastructure Incentives**

Virginia's transportation agencies administer program funding for infrastructure associated with qualifying economic development projects.

### **Economic Development Access Program, Transportation Partnership Opportunity Fund and Virginia Transportation Infrastructure Bank**

The Virginia Department of Transportation (VDOT) administers the Economic Development Access Program (EDAP) through its Local Assistance Division. The EDAP provides grants to Virginia localities to build or complete road access to economic development sites. State participation, up to \$500,000, is unmatched and up to an additional \$150,000 is matched dollar for dollar by the locality. It is important to note that this program frequently provides funds to localities for access to sites where no industry has yet located. These projects require the posting of a bond to ensure that an industry ultimately will locate at the site. Additionally, for development sites meeting the Major Employment and Investment (MEI) project criteria established under § 2.2-2260 of the *Code of Virginia*, the EDAP provides up to \$500,000 in unmatched funding and up to \$150,000 in matching aid for a design-only project. Also, an access road construction project to a MEI site may receive two separate, cumulative unmatched allocations, up to the maximum \$500,000 each, and up to an additional \$500,000 in matching funds for each of the two cumulative unmatched allocations if necessary to adequately access the site. All totaled, two projects received \$1,158,000 from these FY 2013 awards.

The Transportation Partnership Opportunity Fund (TPOF) is to be used by the Governor to provide monies to address the transportation aspects of economic development opportunities. In FY 2013, the TPOF program made four grants, totaling \$10,887,088 and one \$5,000,000 loan, to economic development projects. Two \$5,000,000 grants and one \$5,000,000 loan were awarded to the Virginia Commercial Space Flight Authority to assist in funding with the completion of Launch Pad 0A and its Liquid Fuel Facility system at the Wallops Flight Facility's Mid-Atlantic Regional Spaceport. One \$162,210 grant was awarded to the Virginia Department of Aviation to reimburse the Emporia - Greenville Regional Airport Commission for the costs to rehabilitate 25 feet of runway width and for the local share of a Federal Aviation Administration (FAA) grant to rehabilitate 75 feet of runway width. One \$724,878 grant was awarded to the County of Giles to assist with the construction a new unsignalized industrial access intersection from U.S. 460 into the Celanese Acetate, LLC facility. The grant was approved by the TPOF Advisory Panel in May 2013 and received the Governor's approval in July 2013.

Chapters 830 and 868 of the 2011 Acts of Assembly created the legal framework for the Virginia Transportation Infrastructure Bank (VTIB, or the bank). VTIB is a special non-reverting, revolving loan fund that is a sub-fund of the Transportation Trust Fund. The bank was created for the purpose of making loans and providing other financial assistance to localities, certain private entities, and other eligible borrowers, and grants to localities to finance transportation projects. As provided in § 33.1-23.6 of the *Code of Virginia*, the Act and the bank are intended to alleviate, in part, a critical need for additional sources of funding to finance "present and future needs of the Commonwealth for the design and construction of roads and highways, including toll facilities, mass transit, freight, passenger and commuter rail, including rolling stock, port and airport and other transportation facilities." The purpose of the bank is to encourage the investment of both public and private funds in the development of eligible transportation projects and to provide an alternative source of financing for present and future transportation needs in the Commonwealth.

- On November 15, 2012, the VTIB closed on the loan with the City of Chesapeake totaling \$151,893,495 for the U.S. Route 17/Dominion Boulevard project. The total projected construction costs for the U.S. Route 17/Dominion Boulevard project is approximately \$345.2 million.
- On December 20, 2012, the VTIB closed on an \$80 million line of credit to the Route 460 Funding Corporation, a Virginia Nonstock Corporation, for the U.S. Route 460 Corridor Improvement

Project. This finances a portion of the estimated \$1.4 billion in construction costs required to build approximately 55 miles of tolled highway between Petersburg and Suffolk, Virginia.

- On April 17, 2013, the CTB passed a resolution approving a \$36,000,000 VTIB loan to the Industrial Development Authority of Loudoun County, VA for construction of the extension and expansion of Pacific Boulevard.

#### Industrial Rail Access Program

The Virginia Department of Rail and Public Transportation administers the Rail Industrial Access Program. At levels of \$300,000, state participation is unmatched and up to an additional \$150,000 is matched dollar for dollar. Rail Industrial Access grants are administered to localities, businesses, commercial or industrial enterprises, and railroads. Under the Rail Access Program, specific industries must be identified as requiring rail access for the site to be eligible. During FY 2013, six awards were made for rail access totaling \$1,330,000.

#### Community Development Block Grants

The Department of Housing and Community Development administers the Community Development Block Grant (CDBG) program within Virginia. This program assists localities in preparing for economic development.

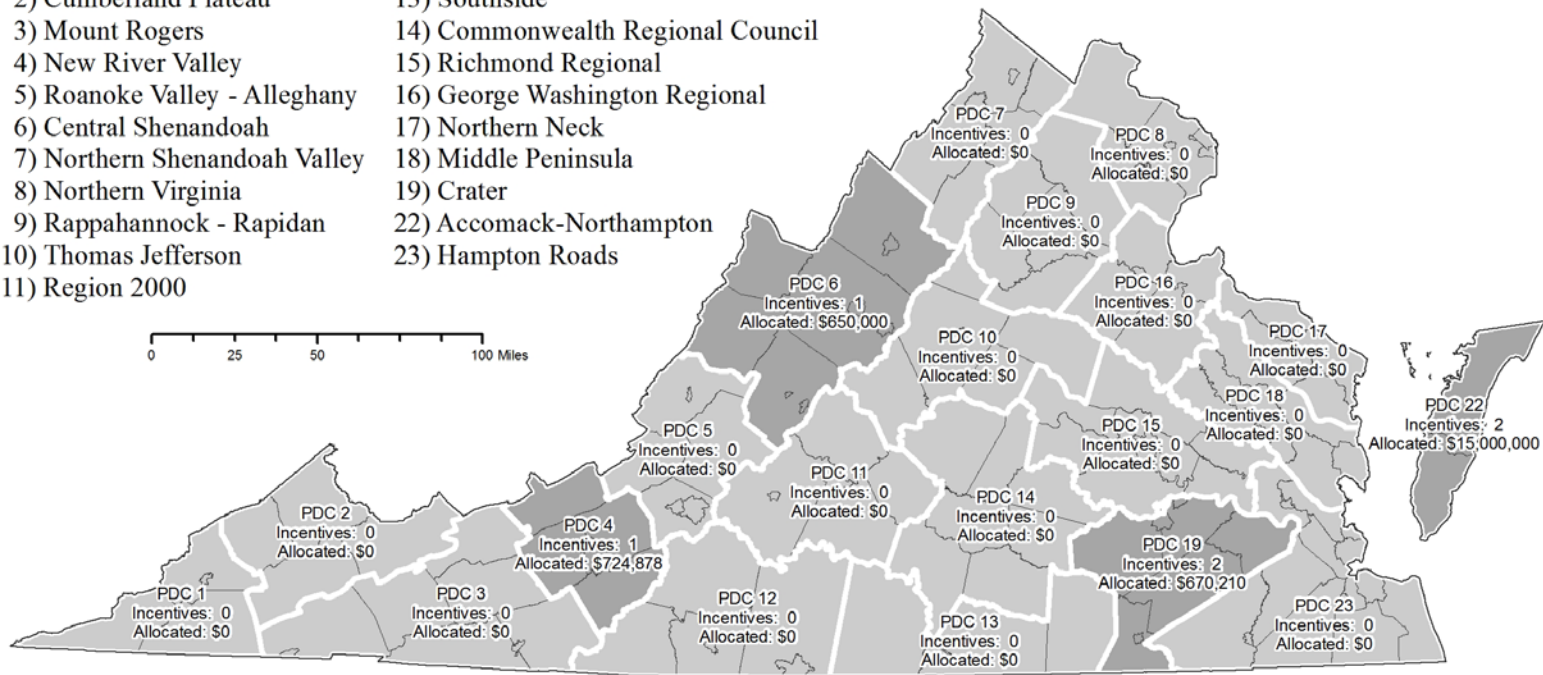
The CDBG Program is a federally-funded program administered by the Commonwealth of Virginia for the non-urban areas of the state. Grants are provided to local governments for a wide range of community needs including housing, facilities, services and economic development. For economic development purposes, these funds are typically used for off-site improvements related to water and sewer utilities. Projects funded with CDBG resources must meet one of the following Congressionally-mandated national objectives: (1) provide primary benefit to low- and moderate-income citizens; (2) prevent or eliminate slums or blight; and (3) address an urgent community development need. Funds are provided on a competitive basis and demand has historically exceeded the resources available.

In FY 2013, CDBG-funded projects included three economic development projects that are expected to create 48 jobs. These three grant awards totaled \$1,812,176.

## Economic Development Access Program and Transportation Partnership Opportunity Fund By Planning District, Fiscal Year 2013

### Planning District Commission (PDC) Name & Number

- |                               |                                   |
|-------------------------------|-----------------------------------|
| 1) Lenowisco                  | 12) West Piedmont                 |
| 2) Cumberland Plateau         | 13) Southside                     |
| 3) Mount Rogers               | 14) Commonwealth Regional Council |
| 4) New River Valley           | 15) Richmond Regional             |
| 5) Roanoke Valley - Alleghany | 16) George Washington Regional    |
| 6) Central Shenandoah         | 17) Northern Neck                 |
| 7) Northern Shenandoah Valley | 18) Middle Peninsula              |
| 8) Northern Virginia          | 19) Crater                        |
| 9) Rappahannock - Rapidan     | 22) Accomack-Northampton          |
| 10) Thomas Jefferson          | 23) Hampton Roads                 |
| 11) Region 2000               |                                   |

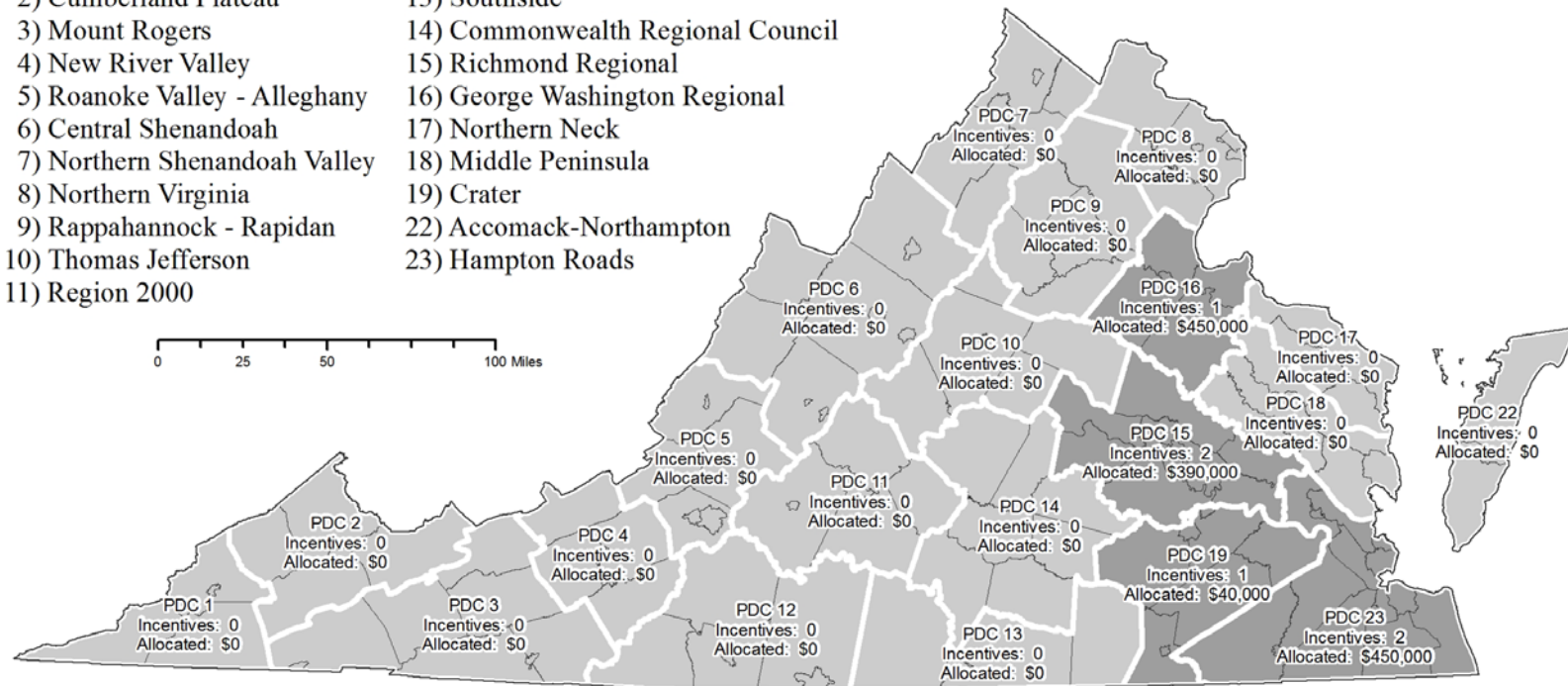


*Map created by Virginia Economic Development Partnership, October 2013*

## Industrial Rail Access Incentives by Planning District Fiscal Year 2013

### Planning District Commission (PDC) Name & Number

- |                               |                                   |
|-------------------------------|-----------------------------------|
| 1) Lenowisco                  | 12) West Piedmont                 |
| 2) Cumberland Plateau         | 13) Southside                     |
| 3) Mount Rogers               | 14) Commonwealth Regional Council |
| 4) New River Valley           | 15) Richmond Regional             |
| 5) Roanoke Valley - Alleghany | 16) George Washington Regional    |
| 6) Central Shenandoah         | 17) Northern Neck                 |
| 7) Northern Shenandoah Valley | 18) Middle Peninsula              |
| 8) Northern Virginia          | 19) Crater                        |
| 9) Rappahannock - Rapidan     | 22) Accomack-Northampton          |
| 10) Thomas Jefferson          | 23) Hampton Roads                 |
| 11) Region 2000               |                                   |

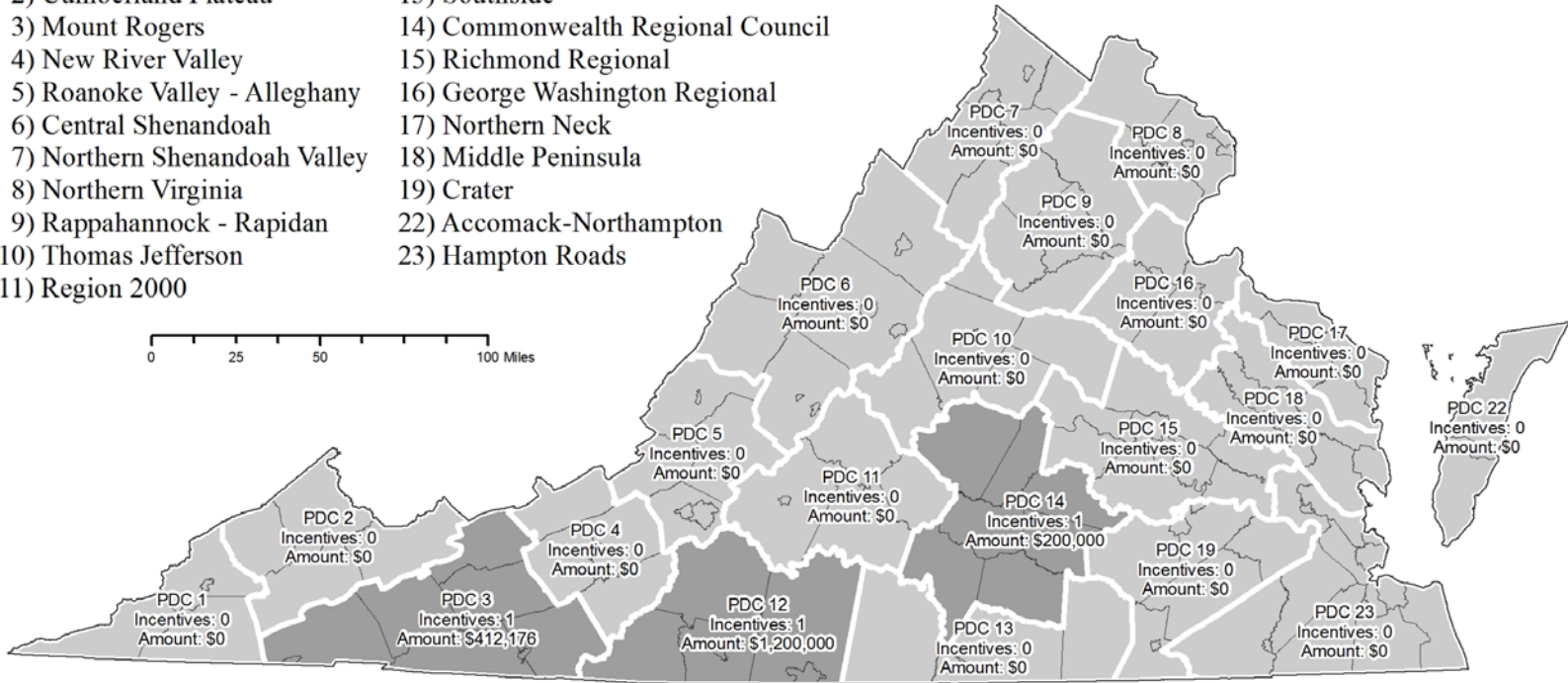


*Map created by Virginia Economic Development Partnership, October 2013*

# Community Development Block Grants Approved by Planning District Fiscal Year 2013

**Planning District Commission (PDC) Name & Number**

- |                               |                                   |
|-------------------------------|-----------------------------------|
| 1) Lenowisco                  | 12) West Piedmont                 |
| 2) Cumberland Plateau         | 13) Southside                     |
| 3) Mount Rogers               | 14) Commonwealth Regional Council |
| 4) New River Valley           | 15) Richmond Regional             |
| 5) Roanoke Valley - Alleghany | 16) George Washington Regional    |
| 6) Central Shenandoah         | 17) Northern Neck                 |
| 7) Northern Shenandoah Valley | 18) Middle Peninsula              |
| 8) Northern Virginia          | 19) Crater                        |
| 9) Rappahannock - Rapidan     | 22) Accomack-Northampton          |
| 10) Thomas Jefferson          | 23) Hampton Roads                 |
| 11) Region 2000               |                                   |



*Map created by Virginia Economic Development Partnership, October 2013*

## Community Development Block Grant Incentives – FY 2013

**PDC: 3**

Company	Jobs	CDBG Amount Awarded
10117	10	\$412,176.00

**Total Incentives for PDC: 1**

<b>Total Jobs:</b>	10	<b>Avg. Jobs:</b>	10
<b>Total CDBG</b>	\$412,176	<b>Avg. CDBG Amount:</b>	\$412,176

**PDC: 12**

Company	Jobs	CDBG Amount Awarded
10118	30	\$1,200,000.00

**Total Incentives for PDC: 1**

<b>Total Jobs:</b>	30	<b>Avg. Jobs:</b>	30
<b>Total CDBG</b>	\$1,200,000	<b>Avg. CDBG Amount:</b>	\$1,200,000

**PDC: 14**

Company	Jobs	CDBG Amount Awarded
10116	8	\$200,000.00

**Total Incentives for PDC: 1**

<b>Total Jobs:</b>	8	<b>Avg. Jobs:</b>	8
<b>Total CDBG</b>	\$200,000	<b>Avg. CDBG Amount:</b>	\$200,000

**GRAND TOTALS**

<b>Total Incentives:</b>	3		
<b>Total Jobs:</b>	48	<b>Avg. Jobs:</b>	16
<b>Total CDBG Amount:</b>	\$1,812,176	<b>Avg. CDBG Amount:</b>	\$604,059

## **Financial Assistance Incentives**

Several programs provide direct grants to localities or companies to encourage the creation of jobs and new investment in Virginia.

### **Governor's Development Opportunity Fund (GOF)**

The GOF, administered by the Virginia Economic Development Partnership, serves as a "deal closing fund" used at the Governor's discretion when necessary to secure a location or expansion for Virginia in the face of competition from other states or countries. A local government or industrial development authority may apply for matching funds to assist a prospect with site acquisition and development, construction or build-out, transportation access, or other allowable capital expenditures, as well as workforce training. Projects benefiting from a GOF grant must meet minimum levels of investment and job creation based on the population of the locality applying for the grant, along with its unemployment and poverty levels (see *Code of Virginia* §2.2-115 et seq.).

In FY 2013, the GOF provided \$7,395,000 in the form of 24 grants. These grants resulted in companies announcing new capital investments of \$1,091,580,071 and the creation of 3,035 new jobs. The average projected salary for these announced new jobs is \$48,886, which is 21 percent higher than the prevailing average wage of \$40,388 among the localities that received GOF funds.

GOF support throughout FY 2013 equates to \$2,437 of state GOF investment per new job and \$148 of private investment for each dollar of state GOF grant. The dollar-per-job performance measure for job creation using the GOF compares very favorably with the national range of \$2,000 to \$5,000 of state investment per new job created. The efficacy of this incentive has remained high even in the face of increased competition for economic development locations nationally. This reflects Virginia's attractive business climate and aggressive recruitment and expansion efforts.

Eleven of the 21 PDCs received GOF grants, with the highest number of grants received by the Central Shenandoah and Hampton Roads PDCs for a total of four each.

### **The Virginia Investment Partnership (VIP) Grant Fund**

The Virginia Investment Partnership Act (See *Code of Virginia* §2.2-5100 et seq.) created three incentives: the Virginia Investment Partnership grants (VIP grants), Major Eligible Employer Grants (MEE grants) and Virginia Economic Development Incentive Grants (VEDIG grants). The VIP Grant Fund is a discretionary performance incentive designed to encourage continued investment by Virginia companies, resulting in added capacity, modernization, increased productivity, or the creation, development and utilization of advanced technology. The program is targeted at companies that propose projects that fall into one of the following two categories:

1. **VIP Grants:** Existing Virginia manufacturers, or research and development services supporting manufacturing, that make a capitalized investment of at least \$25 million while at least maintaining stable employment levels.
2. **MEE Grants:** Virginia major basic employers (manufacturing and non-manufacturing) that make a capitalized investment of at least \$100 million and create at least 1,000 new jobs (or a minimum of 400 jobs, if average pay is at least twice the area's prevailing average wage).

The amount of the performance grant is recommended by the Secretary of Commerce and Trade, based in part on VEDP's return on investment analysis and recommendation, and is subject to the approval of the Governor. VIP grants are paid in five equal annual installments, beginning in the third year after the capital investment and job creation are completed, or in the second year if the company is locating in a fiscally distressed area of the state. MEE Grants are paid in five to seven equal annual installments, beginning in the sixth year after the capital investment and job creation are completed, or in the fourth year if the company is locating in a fiscally distressed area of the state. Each company is required to

execute a performance agreement before receipt of the grant to ensure that performance expectations are met and the project must not be publicly announced prior to award of the grant.

In FY 2013, Virginia awarded VIP grants to eleven projects totaling \$14,400,000. These projects anticipate investing a total of \$1,045,600,000 and creating 960 new jobs. Those awards will be paid in the years following completion of the investment and job creation for each project.

Further, one MEE grant was awarded totaling \$5,000,000. The project is expected to achieve a total investment of \$425,600,000 and create 450 jobs.

3. Virginia Economic Development Incentive Grant: The Virginia Economic Development Incentive Grant (VEDIG) is a discretionary performance incentive designed to assist and encourage companies to invest and create new employment opportunities by locating significant headquarters, administrative or service sector operations in Virginia. Selected companies must meet the following eligibility requirements:
  - A company locating in a Metropolitan Statistical Area (MSA) with a population of 300,000 or more in the most recent decennial census must:
    - create 400 new full-time jobs with average salaries at least 50 percent greater than the prevailing average wage, or 300 jobs with average salaries at least 100 percent greater than the prevailing average wage
    - make a capital investment of at least \$5 million or \$6,500 per job, whichever is greater
  - A company locating elsewhere in Virginia must:
    - create 200 new full-time jobs with average salaries at least 50 percent greater than the prevailing average wage
    - make a capital investment of at least \$6,500 per job

During FY 2013, no VEDIG awards were approved.

#### Clean Energy Manufacturing Incentive Grant

The Clean Energy Manufacturing Incentive Grant Program (CEMIG) was established during the 2011 Virginia General Assembly session and may be available to eligible companies engaged in the manufacture of equipment, systems or products used to produce clean energy, or for products used for energy conservation, storage or grid efficiency purposes. A clean energy manufacturer may be eligible to receive a clean energy manufacturing grant under the following conditions unless waived by the Governor for a project in a distressed locality:

- Makes a capital investment of at least \$50 million in real estate and tangible personal property
- Creates at least 200 new full-time jobs paying at least the prevailing average wage of the locality

A wind energy supplier may be eligible to receive a clean energy manufacturing grant under the following conditions:

- Makes a capital investment of at least \$10 million in real estate and tangible personal property
- Creates at least 30 new full-time jobs paying at least the prevailing average wage of the locality

The amount of each Clean Energy Manufacturing Incentive Grant is determined by the Secretary of Commerce and Trade, based in part on the Virginia Economic Development Partnership's return on investment analysis and recommendation, and is subject to the approval of the Governor. CEMIG grants may be paid out over a period of up to six years and payment of the grant is likely to begin after capital investment and job creation or retention is achieved. Each company is required to execute a performance agreement before receipt of the grant to ensure that performance expectations are met and the project must not be publicly announced prior to award of the grant.

To date, a CEMIG grant has not been awarded and the program has not yet been accessed by any company.



Virginia Coalfield Economic Development Authority (VCEDA)

VCEDA operates several loan and grant programs for its member localities of Buchanan, Dickenson, Lee, Russell, Scott, Tazewell, and Wise Counties and the City of Norton. These programs seek to enhance the economic base of the area, attract new diversified industry and assist existing business to expand.

During FY 2013, VCEDA provided a total of \$7,007,314 to businesses in its region. This amount includes eight loans totaling \$6,953,015 and one grant totaling \$54,299. These projects announced more than \$4,316,000 in capital investment and 567 new jobs. Five of the loans were in PDC 1, while three loans and the grant were in PDC 2.

Tobacco Region Opportunity Fund (TROF)

The TROF, administered by the Tobacco Indemnification and Community Revitalization Commission (TICRC), grants funds to localities in Virginia's tobacco-producing regions (as defined by TICRC) to assist in the creation of new jobs and capital investment. These grants are used to attract locations or expansions that require incentives greater than those available to any individual locality. The TICRC approved grants or loans to 20 projects in FY 2013, for a total amount of \$16,024,480. These 20 projects may announce the creation of up to 1,296 new jobs and capital investments of \$1,133,403,035 in the (all-rural) Tobacco Region.

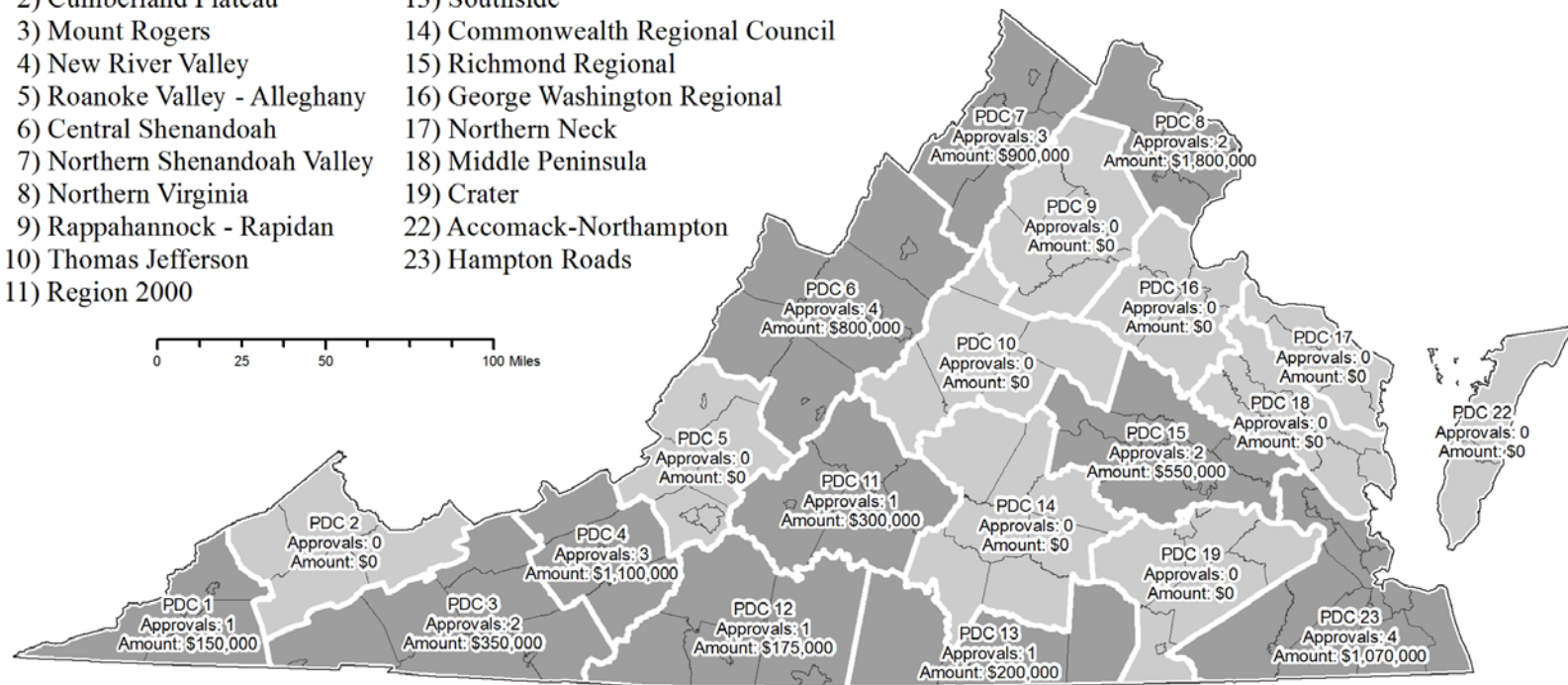
Special Performance Grants: During FY 2013, several specific economic development projects received annual payments of a special performance grant. Each of these projects is bound by specific capital investment and job creation criteria outlined in a performance agreement. The table below details the payments made in FY 2013.

<b>Company</b>	<b>FY 2013 Amount</b>	<b>Locality</b>	<b>PDC</b>
Rolls-Royce North America	\$9,273,000	Prince George	19
SRI International	\$1,000,000	Harrisonburg	6
Micron	\$5,400,000	Manassas	8
Huntington Ingalls Incorporated	\$5,000,000	Newport News	23

## Governor's Opportunity Funds Approved by Planning District Fiscal Year 2013

### Planning District Commission (PDC) Name & Number

- |                               |                                   |
|-------------------------------|-----------------------------------|
| 1) Lenowisco                  | 12) West Piedmont                 |
| 2) Cumberland Plateau         | 13) Southside                     |
| 3) Mount Rogers               | 14) Commonwealth Regional Council |
| 4) New River Valley           | 15) Richmond Regional             |
| 5) Roanoke Valley - Alleghany | 16) George Washington Regional    |
| 6) Central Shenandoah         | 17) Northern Neck                 |
| 7) Northern Shenandoah Valley | 18) Middle Peninsula              |
| 8) Northern Virginia          | 19) Crater                        |
| 9) Rappahannock - Rapidan     | 22) Accomack-Northampton          |
| 10) Thomas Jefferson          | 23) Hampton Roads                 |
| 11) Region 2000               |                                   |



*Map created by Virginia Economic Development Partnership, October 2013*

## GOF Approvals - FY 2013

### PDC: 1

Company	Type	Amount Approved	Jobs Created	Inv. Level
150	Expansion	\$150,000	42	\$13,300,000
<b>Total Approvals for PDC: 1</b>				
<b>Total Amount</b>		\$150,000	<b>Avg. Amount</b>	\$150,000
<b>Total Jobs Created:</b>		42	<b>Avg. Jobs Created:</b>	42
<b>Total Investment:</b>		\$13,300,000	<b>Avg. Investment:</b>	\$13,300,000

### PDC: 3

Company	Type	Amount Approved	Jobs Created	Inv. Level
4212	New	\$300,000	83	\$35,500,000
10324	New	\$50,000	32	\$1,900,000
<b>Total Approvals for PDC: 2</b>				
<b>Total Amount</b>		\$350,000	<b>Avg. Amount</b>	\$175,000
<b>Total Jobs Created:</b>		115	<b>Avg. Jobs Created:</b>	57.5
<b>Total Investment:</b>		\$37,400,000	<b>Avg. Investment:</b>	\$18,700,000

### PDC: 4

Company	Type	Amount Approved	Jobs Created	Inv. Level
6079	Expansion	\$250,000	100	\$20,000,000
10331	Expansion	\$500,000	22	\$145,000,000
10342	New	\$350,000	142	\$21,133,600
<b>Total Approvals for PDC: 3</b>				
<b>Total Amount</b>		\$1,100,000	<b>Avg. Amount</b>	\$366,667
<b>Total Jobs Created:</b>		264	<b>Avg. Jobs Created:</b>	88
<b>Total Investment:</b>		\$186,133,600	<b>Avg. Investment:</b>	\$62,044,533

### PDC: 6

Company	Type	Amount Approved	Jobs Created	Inv. Level
1403	Expansion	\$200,000	78	\$19,000,000
4533	Expansion	\$100,000	34	\$7,045,000
10338	Expansion	\$250,000	50	\$9,200,000
10340	New	\$250,000	60	\$50,000,000
<b>Total Approvals for PDC: 4</b>				
<b>Total Amount</b>		\$800,000	<b>Avg. Amount</b>	\$200,000
<b>Total Jobs Created:</b>		222	<b>Avg. Jobs Created:</b>	55.5
<b>Total Investment:</b>		\$85,245,000	<b>Avg. Investment:</b>	\$21,311,250

**PDC: 7**

<b>Company</b>	<b>Type</b>	<b>Amount Approved</b>	<b>Jobs Created</b>	<b>Inv. Level</b>
88	Expansion	\$500,000	75	\$84,628,856
10325	Expansion	\$250,000	400	\$20,000,000
10330	New	\$150,000	205	\$36,900,000
<b>Total Approvals for PDC:</b>		<b>3</b>		
<b>Total Amount</b>		\$900,000	<b>Avg. Amount</b>	\$300,000
<b>Total Jobs Created:</b>		680	<b>Avg. Jobs Created:</b>	226.67
<b>Total Investment:</b>		\$141,528,856	<b>Avg. Investment:</b>	\$47,176,285

**PDC: 8**

<b>Company</b>	<b>Type</b>	<b>Amount Approved</b>	<b>Jobs Created</b>	<b>Inv. Level</b>
10332	New	\$1,300,000	432	\$24,800,000
10343	New	\$500,000	380	\$9,500,000
<b>Total Approvals for PDC:</b>		<b>2</b>		
<b>Total Amount</b>		\$1,800,000	<b>Avg. Amount</b>	\$900,000
<b>Total Jobs Created:</b>		812	<b>Avg. Jobs Created:</b>	406
<b>Total Investment:</b>		\$34,300,000	<b>Avg. Investment:</b>	\$17,150,000

**PDC: 11**

<b>Company</b>	<b>Type</b>	<b>Amount Approved</b>	<b>Jobs Created</b>	<b>Inv. Level</b>
10341	New	\$300,000	120	\$1,800,000
<b>Total Approvals for PDC:</b>		<b>1</b>		
<b>Total Amount</b>		\$300,000	<b>Avg. Amount</b>	\$300,000
<b>Total Jobs Created:</b>		120	<b>Avg. Jobs Created:</b>	120
<b>Total Investment:</b>		\$1,800,000	<b>Avg. Investment:</b>	\$1,800,000

**PDC: 12**

<b>Company</b>	<b>Type</b>	<b>Amount Approved</b>	<b>Jobs Created</b>	<b>Inv. Level</b>
9157	Expansion	\$175,000	60	\$5,450,000
<b>Total Approvals for PDC:</b>		<b>1</b>		
<b>Total Amount</b>		\$175,000	<b>Avg. Amount</b>	\$175,000
<b>Total Jobs Created:</b>		60	<b>Avg. Jobs Created:</b>	60
<b>Total Investment:</b>		\$5,450,000	<b>Avg. Investment:</b>	\$5,450,000

**PDC: 13**

<b>Company</b>	<b>Type</b>	<b>Amount Approved</b>	<b>Jobs Created</b>	<b>Inv. Level</b>
8351	Expansion	\$200,000	30	\$348,950,292
<b>Total Approvals for PDC:</b>		<b>1</b>		
<b>Total Amount</b>		\$200,000	<b>Avg. Amount</b>	\$200,000
<b>Total Jobs Created:</b>		30	<b>Avg. Jobs Created:</b>	30
<b>Total Investment:</b>		\$348,950,292	<b>Avg. Investment:</b>	\$348,950,292

**PDC: 15**

<b>Company</b>	<b>Type</b>	<b>Amount Approved</b>	<b>Jobs Created</b>	<b>Inv. Level</b>
9169	Expansion	\$350,000	140	\$86,000,000
10327	New	\$200,000	174	\$32,116,000
<b>Total Approvals for PDC:</b>		2		
<b>Total Amount</b>		\$550,000	<b>Avg. Amount</b>	\$275,000
<b>Total Jobs Created:</b>		314	<b>Avg. Jobs Created:</b>	157
<b>Total Investment:</b>		\$118,116,000	<b>Avg. Investment:</b>	\$59,058,000

**PDC: 23**

<b>Company</b>	<b>Type</b>	<b>Amount Approved</b>	<b>Jobs Created</b>	<b>Inv. Level</b>
10326	New	\$200,000	85	\$60,000,000
10334	Expansion	\$500,000	174	\$45,426,323
10339	New	\$120,000	60	\$7,330,000
10344	Expansion	\$250,000	57	\$6,600,000
<b>Total Approvals for PDC:</b>		4		
<b>Total Amount</b>		\$1,070,000	<b>Avg. Amount</b>	\$267,500
<b>Total Jobs Created:</b>		376	<b>Avg. Jobs Created:</b>	94
<b>Total Investment:</b>		\$119,356,323	<b>Avg. Investment:</b>	\$29,839,081

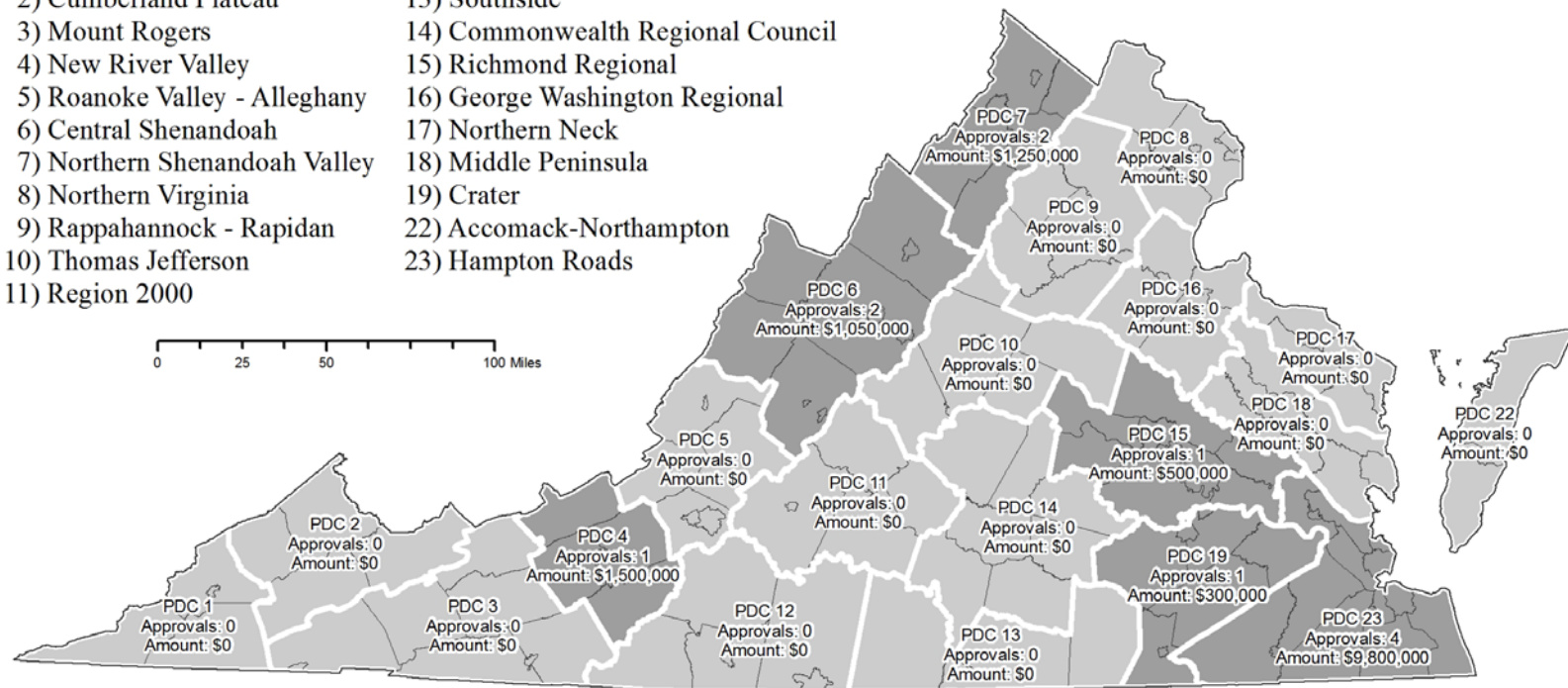
**GRAND TOTALS**

<b>Total Approvals:</b>	24		
<b>Total Amount</b>	\$7,395,000	<b>Avg. Amount</b>	\$308,125
<b>Total Jobs Created:</b>	3035	<b>Avg. Jobs Created:</b>	126
<b>Total Investment:</b>	\$1,091,580,071	<b>Avg. Investment:</b>	\$45,482,503

## Virginia Investment Partnership Funds Approved by Planning District Fiscal Year 2013

### Planning District Commission (PDC) Name & Number

- |                               |                                   |
|-------------------------------|-----------------------------------|
| 1) Lenowisco                  | 12) West Piedmont                 |
| 2) Cumberland Plateau         | 13) Southside                     |
| 3) Mount Rogers               | 14) Commonwealth Regional Council |
| 4) New River Valley           | 15) Richmond Regional             |
| 5) Roanoke Valley - Alleghany | 16) George Washington Regional    |
| 6) Central Shenandoah         | 17) Northern Neck                 |
| 7) Northern Shenandoah Valley | 18) Middle Peninsula              |
| 8) Northern Virginia          | 19) Crater                        |
| 9) Rappahannock - Rapidan     | 22) Accomack-Northampton          |
| 10) Thomas Jefferson          | 23) Hampton Roads                 |
| 11) Region 2000               |                                   |



*Map created by Virginia Economic Development Partnership, October 2013*

## Virginia Investment Partnership Approvals - FY 2013

### PDC: 4

Company	Amount Approved	Jobs Created	Jobs Saved	Inv. Level
206	\$1,500,000	22	0	\$145,000,000

<b>Total Approvals for PDC:</b>	1			
<b>Total Amount Approved:</b>	\$1,500,000		<b>Avg. Amount</b>	\$1,500,000
<b>Total Jobs Created:</b>	22		<b>Avg. Jobs Created:</b>	22
<b>Total Jobs Saved:</b>	0		<b>Avg. Jobs Saved:</b>	0
<b>Total Investment:</b>	\$145,000,000		<b>Avg. Investment:</b>	\$145,000,000

### PDC: 6

Company	Amount Approved	Jobs Created	Jobs Saved	Inv. Level
6532	\$800,000	36	0	\$69,800,000
10371	\$250,000	0	100	\$29,600,000

<b>Total Approvals for PDC:</b>	2			
<b>Total Amount Approved:</b>	\$1,050,000		<b>Avg. Amount</b>	\$525,000
<b>Total Jobs Created:</b>	36		<b>Avg. Jobs Created:</b>	18
<b>Total Jobs Saved:</b>	100		<b>Avg. Jobs Saved:</b>	50
<b>Total Investment:</b>	\$99,400,000		<b>Avg. Investment:</b>	\$49,700,000

### PDC: 7

Company	Amount Approved	Jobs Created	Jobs Saved	Inv. Level
88	\$1,000,000	75	0	\$84,600,000
10368	\$250,000	25	0	\$25,000,000

<b>Total Approvals for PDC:</b>	2			
<b>Total Amount Approved:</b>	\$1,250,000		<b>Avg. Amount</b>	\$625,000
<b>Total Jobs Created:</b>	100		<b>Avg. Jobs Created:</b>	50
<b>Total Jobs Saved:</b>	0		<b>Avg. Jobs Saved:</b>	0
<b>Total Investment:</b>	\$109,600,000		<b>Avg. Investment:</b>	\$54,800,000

### PDC: 15

Company	Amount Approved	Jobs Created	Jobs Saved	Inv. Level
9169	\$500,000	140	0	\$86,000,000

<b>Total Approvals for PDC:</b>	1			
<b>Total Amount Approved:</b>	\$500,000		<b>Avg. Amount</b>	\$500,000
<b>Total Jobs Created:</b>	140		<b>Avg. Jobs Created:</b>	140
<b>Total Jobs Saved:</b>	0		<b>Avg. Jobs Saved:</b>	0
<b>Total Investment:</b>	\$86,000,000		<b>Avg. Investment:</b>	\$86,000,000

**PDC: 19**

<b>Company</b>	<b>Amount Approved</b>	<b>Jobs Created</b>	<b>Jobs Saved</b>	<b>Inv. Level</b>
10375	\$300,000	86	0	\$67,000,000

<b>Total Approvals for PDC:</b>	1			
<b>Total Amount Approved:</b>	\$300,000		<b>Avg. Amount</b>	\$300,000
<b>Total Jobs Created:</b>	86		<b>Avg. Jobs Created:</b>	86
<b>Total Jobs Saved:</b>	0		<b>Avg. Jobs Saved:</b>	0
<b>Total Investment:</b>	\$67,000,000		<b>Avg. Investment:</b>	\$67,000,000

**PDC: 23**

<b>Company</b>	<b>Amount Approved</b>	<b>Jobs Created</b>	<b>Jobs Saved</b>	<b>Inv. Level</b>
10334	\$800,000	174	0	\$45,400,000
10370	\$1,000,000	0	250	\$96,200,000
10376	\$5,000,000	402	0	\$370,000,000
10377	\$3,000,000	0	12	\$27,000,000

<b>Total Approvals for PDC:</b>	4			
<b>Total Amount Approved:</b>	\$9,800,000		<b>Avg. Amount</b>	\$2,450,000
<b>Total Jobs Created:</b>	576		<b>Avg. Jobs Created:</b>	144
<b>Total Jobs Saved:</b>	262		<b>Avg. Jobs Saved:</b>	65.5
<b>Total Investment:</b>	\$538,600,000		<b>Avg. Investment:</b>	\$134,650,000

**GRAND TOTALS**

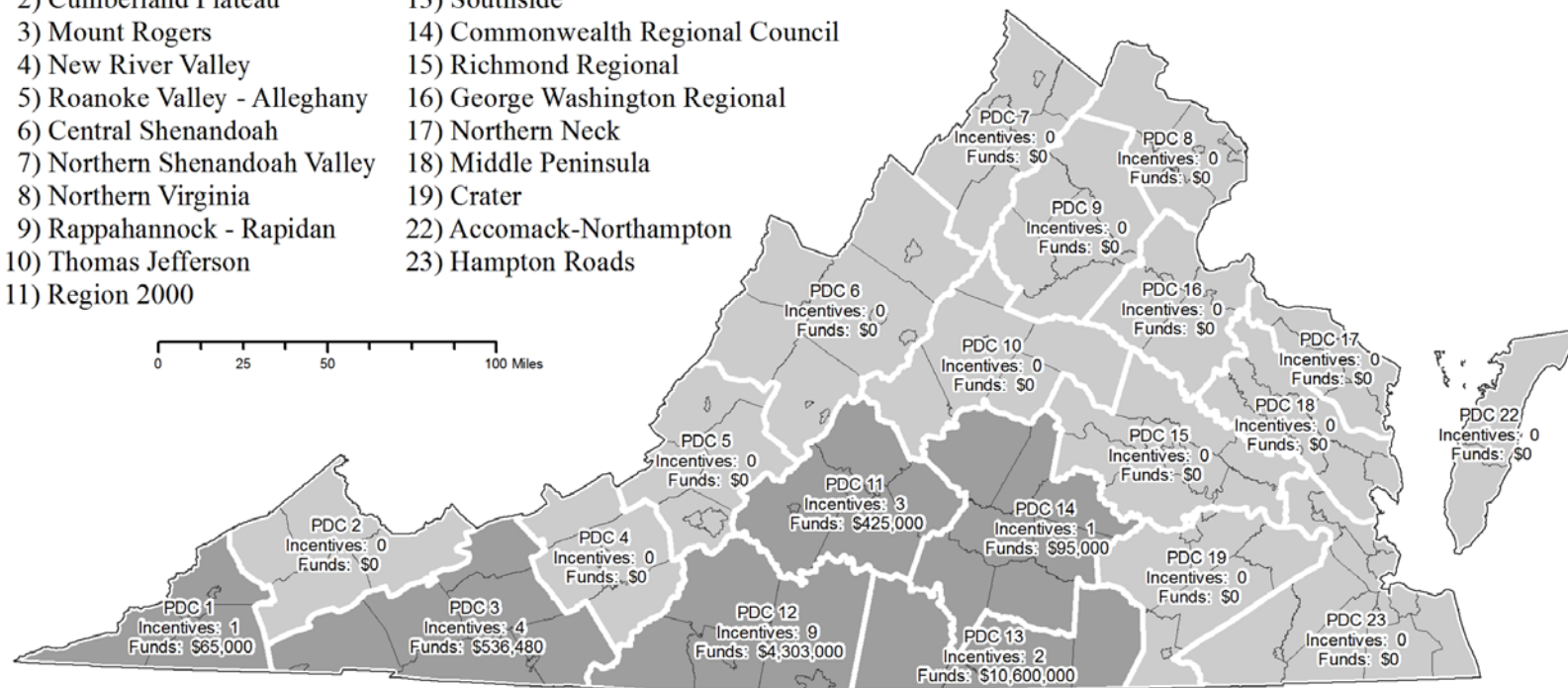
<b>Total Approvals for PDC:</b>	11			
<b>Total Amount</b>	\$14,400,000		<b>Avg. Amount</b>	\$1,309,090.91
<b>Total Jobs Created:</b>	960		<b>Avg. Jobs Created:</b>	87.27
<b>Total Jobs Saved:</b>	362		<b>Avg. Jobs Saved:</b>	32.91
<b>Total Investment:</b>	\$1,045,600,000.00		<b>Avg. Investment:</b>	\$95,054,545.45



## Tobacco Region Opportunity Funds Approved by Planning District Fiscal Year 2013

### Planning District Commission (PDC) Name & Number

- |                               |                                   |
|-------------------------------|-----------------------------------|
| 1) Lenowisco                  | 12) West Piedmont                 |
| 2) Cumberland Plateau         | 13) Southside                     |
| 3) Mount Rogers               | 14) Commonwealth Regional Council |
| 4) New River Valley           | 15) Richmond Regional             |
| 5) Roanoke Valley - Alleghany | 16) George Washington Regional    |
| 6) Central Shenandoah         | 17) Northern Neck                 |
| 7) Northern Shenandoah Valley | 18) Middle Peninsula              |
| 8) Northern Virginia          | 19) Crater                        |
| 9) Rappahannock - Rapidan     | 22) Accomack-Northampton          |
| 10) Thomas Jefferson          | 23) Hampton Roads                 |
| 11) Region 2000               |                                   |



*Map created by Virginia Economic Development Partnership, October 2013*

## Tobacco Region Opportunity Fund Approvals – FY 2013

### PDC: 1

Company	Funding Committed	Jobs Created	Capital Investment
10347	\$65,000.00	28	\$1,200,000.00
<b>Total Approvals for PDC: 1</b>			
<b>Total Funding Committed:</b>			<b>Avg. Funding Committed:</b>
\$65,000			\$65,000
<b>Total Jobs Created:</b>			<b>Avg. Jobs Created:</b>
28			28
<b>Total Capital Investment:</b>			<b>Avg. Capital Investment:</b>
\$1,200,000			\$1,200,000

### PDC: 3

Company	Funding Committed	Jobs Created	Capital Investment
1202	\$85,000.00	35	\$1,100,000.00
10348	\$151,480.00	0	\$6,128,035.00
10349	\$175,000.00	55	\$1,425,000.00
10351	\$125,000.00	32	\$1,900,000.00
<b>Total Approvals for PDC: 4</b>			
<b>Total Funding Committed:</b>			<b>Avg. Funding Committed:</b>
\$536,480			\$134,120
<b>Total Jobs Created:</b>			<b>Avg. Jobs Created:</b>
122			31
<b>Total Capital Investment:</b>			<b>Avg. Capital Investment:</b>
\$10,553,035			\$2,638,259

### PDC: 11

Company	Funding Committed	Jobs Created	Capital Investment
4919	\$50,000.00	50	\$2,450,000.00
8913	\$160,000.00	75	\$5,150,000.00
10352	\$215,000.00	30	\$16,000,000.00
<b>Total Approvals for PDC: 3</b>			
<b>Total Funding Committed:</b>			<b>Avg. Funding Committed:</b>
\$425,000			\$141,667
<b>Total Jobs Created:</b>			<b>Avg. Jobs Created:</b>
155			52
<b>Total Capital Investment:</b>			<b>Avg. Capital Investment:</b>
\$23,600,000			\$7,866,667

**PDC: 12**

<b>Company</b>	<b>Funding Committed</b>	<b>Jobs Created</b>	<b>Capital Investment</b>
5754	\$325,000.00	60	\$5,450,000.00
10182	\$45,000.00	20	\$1,100,000.00
10240	\$555,000.00	50	\$1,600,000.00
10355	\$600,000.00	101	\$8,000,000.00
10356	\$1,000,000.00	300	\$12,500,000.00
10357	\$625,000.00	108	\$2,200,000.00
10358	\$250,000.00	40	\$14,500,000.00
10360	\$400,000.00	200	\$3,200,000.00
10362	\$503,000.00	50	\$40,000,000.00
<b>Total Approvals for PDC:</b>	<b>9</b>		
<b>Total Funding Committed:</b>	<b>\$4,303,000</b>		<b>Avg. Funding Committed:</b> \$478,111
<b>Total Jobs Created:</b>	<b>929</b>		<b>Avg. Jobs Created:</b> 103
<b>Total Capital Investment:</b>	<b>\$88,550,000</b>		<b>Avg. Capital Investment:</b> \$9,838,889

**PDC: 13**

<b>Company</b>	<b>Funding Committed</b>	<b>Jobs Created</b>	<b>Capital Investment</b>
10364	\$10,000,000.00	0	\$1,000,000,000.00
10365	\$600,000.00	37	\$5,000,000.00
<b>Total Approvals for PDC:</b>	<b>2</b>		
<b>Total Funding Committed:</b>	<b>\$10,600,000</b>		<b>Avg. Funding Committed:</b> \$5,300,000
<b>Total Jobs Created:</b>	<b>37</b>		<b>Avg. Jobs Created:</b> 19
<b>Total Capital Investment:</b>	<b>\$1,005,000,000</b>		<b>Avg. Capital Investment:</b> \$502,500,000

**PDC: 14**

<b>Company</b>	<b>Funding Committed</b>	<b>Jobs Created</b>	<b>Capital Investment</b>
10366	\$95,000.00	25	\$4,500,000.00
<b>Total Approvals for PDC:</b>	<b>1</b>		
<b>Total Funding Committed:</b>	<b>\$95,000</b>		<b>Avg. Funding Committed:</b> \$95,000
<b>Total Jobs Created:</b>	<b>25</b>		<b>Avg. Jobs Created:</b> 25
<b>Total Capital Investment:</b>	<b>\$4,500,000</b>		<b>Avg. Capital Investment:</b> \$4,500,000

**GRAND TOTALS**

<b>Total Approvals:</b>	<b>20</b>		
<b>Total Funding Committed:</b>	<b>\$16,024,480</b>		<b>Avg. Funding Committed:</b> \$801,224
<b>Total Jobs Created:</b>	<b>1296</b>		<b>Avg. Jobs Created:</b> 65
<b>Total Capital Investment:</b>	<b>\$1,133,403,035</b>		<b>Avg. Capital Investment:</b> \$56,670,152

## **PART TWO**

### **FY 2009 Project Performance**

The FY 2012-2014 Appropriation Act requires that Part Two of this report include the following information on the performance of projects receiving incentives in FY 2009.

A complete data set for those projects receiving Governor's Opportunity Fund (GOF) grants in FY 2009 is presented in the table on the next page. Virginia Investment Partnership project performance for projects receiving payments in FY 2013 follows the GOF project performance report.

In FY 2009, 17 projects were approved for GOF grants totaling \$9,640,000. Repayments (in part or in full) of four GOF grants have been received due to insufficient performance by the companies involved. The following companies repaid their GOF grants in full: Nautilus for a total of \$50,000; Areva Newport News for a total of \$2 million; AmeriPumps for a total of \$150,000; and Lasco Bathware for a total of \$60,000. GOFs were approved for an additional six companies but never paid due to the project not reaching completion: Danaher Motion (\$100,000); Raytheon (\$500,000); MPS (\$50,000); Harris Teeter (\$200,000); MTU Detroit Diesel (\$1,500,000); and Continental (\$3,000,000).

Negotiations are underway to recoup funds from Premier Technical Services for a total of \$300,000. Excluding that project, the remaining six projects were expected to create 840 jobs and result in private investment of \$90,100,000. The actual jobs created to date from these projects total 784, or 93 percent of the announced total. The actual private investment totaled \$91,133,640, or 101 percent of the announced total. It is important to note that several of these projects are either in the follow-up stage or still within the performance period; thus, investment and job totals have not yet been captured for these projects.

Of the six active projects, three (or 50 percent) have fulfilled their performance agreement obligations to date, extensions have been granted to two companies (C3RS and Vaughan-Bassett), and follow-up is underway on one project (Columbus McKinnon).

## FY 2009 GOF Project Performance

Locality	Company	In Business in Virginia?	Amount Approved	Investment Expected	Investment Made	Jobs Expected	Jobs Created	Average Salary	Notes
Louisa Co.	C3RS	Yes	\$65,000	\$4,000,000		35			Extension granted to 9/1/13
Giles Co.	Jennmar	Yes	\$100,000	\$2,650,000	\$3,933,640	50	58	\$33,322	Completed
Chesterfield Co.	Sabra Dipping/Frito-Lay	Yes	\$350,000	\$59,300,000	\$68,000,000	260	304	\$40,560	Completed
Fairfax Co.	Hilton	Yes	\$1,000,000	\$17,000,000	\$19,200,000	325	422	\$136,186	Completed
Galax	Vaughan-Bassett	Yes	\$75,000	\$2,150,000		100			Extension granted to 9/1/13
Suffolk	Sparta Composites	Yes	\$300,000	\$13,200,000		92			Full repayment of \$300,000 pending
Washington Co.	Columbus McKinnon	Yes	\$140,000	\$5,000,000		70			Follow-up underway
			\$2,030,000	\$103,300,000	\$91,133,640	932	784		

Projects Completed	3	
Projects Partial Repayment	0	
Projects Follow-up Underway	1	(Columbus McKinnon)
Projects Negotiations Underway to Recoup Funds	1	(Sparta)
Projects Still in 36-month performance period	0	
Projects Project Failed; GOF created hard asset	0	
Projects Extensions Granted	2	(C3RS, Vaughan-Bassett)
TOTAL FY 09	7	

Full Repayment: City of Radford for Danaher Motion (\$100,000); Grayson County for Nautilus (\$50,000); Loudoun County for Raytheon (\$500,000); Orange County for MPS (\$50,000); King George County for Harris Teeter (\$200,000); Chesterfield County for MTU Detroit Diesel (\$1,500,000); City of Newport News for Areva Newport News (\$2,000,000); City of Newport News for Continental (\$3,000,000); Carroll County for AmeriPumps (\$150,000); Halifax County for Lasco Bathware (\$60,000)

## FY 2013 VIP Project Performance

	Amount Awarded	Locality	Expected New Jobs	Actual Jobs	Saved Jobs	Salary	Expected Investment (in Millions)	Actual Investment in Millions	Total Amount to Pay Out	FY 12 Amount Paid
Babcock & Wilcox (BWX)	500,000	Campbell Co.	320	365		26,728	41.1	41.1	500,000	100,000
Kraft	300,000	Frederick Co.	75	0		27,040	29	28.8	148,950	29,790
Thermo Fisher Scientific	350,000	Frederick Co.	50	24	200	38,000	25.5	25.5	341,250	68,250
Metalsa	300,000	Botetourt Co.	70	105		30,014	25	32	300,000	60,000
Sara Lee	500,000	Suffolk	100	94		46,000	93	98.4	485,000	97,000
Degussa Goldschmidt	300,000	Hopewell	28	41		68,512	26.6	26.6	300,000	60,000
HP Hood	500,000	Frederick Co.	65	69		34,320	42.8	42.8	500,000	100,000
McKee Foods	425,000	Stuarts Draft	229	172		26,624	45.3	45.4	371,875	74,375
DuPont	650,000	Chesterfield Co.	51	51		53,130	146	146	650,000	130,000
Klockner Pentaplast	200,000	Wythe Co.	108	108		34,050	34	38.4	200,000	40,000
Stihl	700,000	Virginia Beach	200	232	211	35,400	60.8	70.8	700,000	140,000
SVC (Gatorade)	1,500,000	Wythe Co.	250	290		37,600	140	143.5	1,500,000	300,000
Mennel Milling	250,000	Roanoke Co.	3	4		26,374	30.8	30.8	250,000	50,000
Merck (15075)	500,000	Rockingham Co.	0	0	35	55,0000	40	29.5	389,570	77,914
AREVA (Framatome)	500,000	Lynchburg/Campbell Co.	300	413		73,974	32	40	500,000	100,000
Morningstar (White Wave)	400,000	Rockingham Co.	50	56		37,773	49	84.1	400,000	80,000
Interbake Foods	500,000	Warren Co.	133	257	248	32,136	40.2	57.2	500,000	100,000
Philip Morris	25,000,000	Richmond/Henrico Co.	450	450		156,596	300	425.6	25,000,000	5,000,000
Swedwood Danville	1,000,000	Danville	271	302		28,920	85.5	110	1,000,000	200,000
MillerCoors	750,000	Rockingham Co.	12	15	80	48,500	229	330	750,000	150,000

The projects listed in this Virginia Investment Partnership (VIP) project performance section received an annual payment during FY 2013 of a grant previously awarded to it. VIP grants are paid two to three fiscal years after a company has demonstrated full performance of its capital investment creation and new jobs creation targets. If a company does not fully perform, a reduced grant may be paid out.

The Thermo-Fisher, McKee Foods, and Sara Lee projects are receiving reduced grant payments due to incomplete performance on their new jobs creation targets. All projects did, however, fully perform on their capital investment creation targets. Merck and Kraft are receiving reduced grant payments due to incomplete performance on investment and jobs targets.

## **PART THREE**

### **Rural Activities and Incentive Programs**

The Appropriation Act requires that this report include identification of specific state actions as part of Virginia's business incentive programs to attract private investment and jobs to rural areas of the state and the success of these actions. For the purposes of this report, "urban" is defined as all "urban crescent" PDCs, i.e., PDCs 8, 15, 16, and 23. "Rural" constitutes all other PDCs.<sup>5</sup> Geographic and tabular depictions of the FY 2013 activities of the programs listed below are included in this report.

#### **Governor's Opportunity Fund (GOF)**

Historically, the GOF, administered by VEDP, has provided more grants to rural Virginia than to other parts of the state. In FY 2013, 16 of the 24 (67 percent) GOF grants were awarded to communities in rural Virginia. In FY 2013, 54 percent of the GOF funds awarded and 51 percent of the new jobs announced were in rural Virginia. Seventy-five percent of the new investment resulting from the use of the GOF incentive was in rural localities. (Numbers based on all projects approved in FY 2013.)

In an effort to assist rural localities in southwestern and southern Virginia, the GOF guidelines related to the local match requirement allow grants from the Tobacco Region Opportunity Fund (TROF) to be used as one-half of the local match. The locality applying for the grant provides the other half of the match in cash or in-kind. For localities with at least twice the statewide average unemployment rate, the local match can be reduced or delayed at the Governor's discretion.

#### **Virginia Investment Partnership (VIP) Grant Fund**

Six of the eleven (55 percent) VIP grants provided by the Virginia Investment Partnership program in FY 2013 (\$4.1 million or 29 percent of the \$14.4 million total) were made to expansions of rural Virginia companies. Programs such as the VIP help encourage existing employers to expand in those rural areas.

#### **Tobacco Region Opportunity Fund (TROF)**

The Tobacco Indemnification and Community Revitalization Commission (TICRC) grants funds to localities in Virginia's tobacco-producing regions (as defined by TICRC) to assist in the creation of new jobs and investment. These grants are used to attract locations or expansions that require incentives greater than those available to any individual locality. TICRC awarded 100 percent of the grants to rural localities in FY 2013, approving 20 projects for a total amount of \$16,024,480. These 20 projects may announce the creation of up to 1,296 new jobs and capital investments exceeding \$1.1 billion in the Tobacco Region.

#### **Rail Industrial Access Program**

The Virginia Department of Rail and Public Transportation awarded one of the six (17 percent) rail access grants to rural localities in FY 2013, totaling \$40,000. Many rural localities have limited development sites with existing rail access, and this program has been successful in addressing this infrastructure issue for companies considering a location in rural Virginia.

#### **Economic Development Access Road Program**

The Virginia Department of Transportation (VDOT) administers this program and in FY 2013, two of the two (100 percent) road access grants went to rural localities, totaling \$1,158,000. Many rural localities also have limited development sites with existing road access, and this program has been successful in addressing this infrastructure issue for companies considering a location in rural Virginia.

---

<sup>5</sup> As this document is required to report all incentives by PDC, some MSA's are included in the rural PDC's listed (e.g. Danville, Roanoke, Charlottesville, Bristol, and Lynchburg). To ensure that all rural areas appear, these non-rural areas are included as well.



## FY 2013 Master Incentives Table

### PDC 1

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEE	VJIP	Total
150	0	0	0	0	0	150,000	0	0	0	0	0	150,000
9859	0	0	0	89,717	0	0	0	0	0	0	0	89,717
9875	0	0	0	53,792	0	0	0	0	0	0	0	53,792
10231	0	0	0	0	0	0	0	0	0	0	15,863	15,863
10304	0	0	0	0	0	0	0	0	0	0	51,600	51,600
10347	0	0	0	0	0	0	0	0	65,000	0	0	65,000
PDC 1 totals												
	0	0	0	143,508	0	150,000	0	0	65,000	0	67,463	425,972

### PDC 2

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEE	VJIP	Total
4801	0	0	0	0	0	0	0	0	0	0	26,400	26,400
9835	0	0	0	37,097	0	0	0	0	0	0	0	37,097
9837	0	0	0	68,255	0	0	0	0	0	0	0	68,255
9874	0	0	0	27,155	0	0	0	0	0	0	0	27,155
PDC 2 totals												
	0	0	0	132,507	0	0	0	0	0	0	26,400	158,907

**PDC 3**

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEE	VJIP	Total
1202	0	0	0	0	0	0	0	0	85,000	0	0	85,000
4212	0	0	0	0	0	300,000	0	0	0	0	0	300,000
5235	0	0	0	11,272	0	0	0	0	0	0	0	11,272
8771	0	0	0	0	0	0	0	0	0	0	66,785	66,785
8774	0	0	0	0	0	0	0	0	0	0	9,463	9,463
8810	0	0	0	0	0	0	0	0	0	0	1,392	1,392
9779	0	0	0	26,920	0	0	0	0	0	0	0	26,920
9785	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9841	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9852	0	0	0	20,767	0	0	0	0	0	0	0	20,767
9872	0	0	0	76,987	0	0	0	0	0	0	0	76,987
9878	0	0	0	57,250	0	0	0	0	0	0	0	57,250
9898	0	0	0	70,200	0	0	0	0	0	0	0	70,200
9899	0	0	0	7,078	0	0	0	0	0	0	0	7,078
10117	412,176	0	0	0	0	0	0	0	0	0	0	412,176
10274	0	0	0	0	0	0	0	0	0	0	24,400	24,400
10284	0	0	0	0	0	0	0	0	0	0	32,048	32,048
10318	0	0	0	0	0	0	0	0	0	0	113,202	113,202
10324	0	0	0	0	0	50,000	0	0	0	0	0	50,000
10348	0	0	0	0	0	0	0	0	151,480	0	0	151,480
10349	0	0	0	0	0	0	0	0	175,000	0	0	175,000
10351	0	0	0	0	0	0	0	0	125,000	0	0	125,000
PDC 3 totals												
	412,176	0	0	470,474	0	350,000	0	0	536,480	0	247,289	2,016,419

**PDC 4**

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEE	VJIP	Total
206	0	0	0	0	0	0	0	0	0	1,500,000	0	1,500,000
6079	0	0	0	0	0	250,000	0	0	0	0	0	250,000
7536	0	0	0	0	0	0	0	0	0	0	3,439	3,439
7574	0	0	0	0	0	0	0	0	0	0	25,680	25,680
7958	0	0	0	0	0	0	0	0	0	0	48,834	48,834
8786	0	0	0	0	0	0	0	0	0	0	39,532	39,532
8791	0	0	0	0	0	0	0	0	0	0	6,057	6,057
8809	0	0	0	0	0	0	0	0	0	0	2,413	2,413
10316	0	0	0	0	0	0	0	0	0	0	115,849	115,849
10331	0	0	0	0	0	500,000	0	724,878	0	0	0	1,224,878
10342	0	0	0	0	0	350,000	0	0	0	0	0	350,000
PDC 4 totals												
	0	0	0	0	0	1,100,000	0	724,878	0	1,500,000	241,805	3,566,683

**PDC 5**

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEE	VJIP	Total
1293	0	0	0	0	0	0	0	0	0	0	1,600	1,600
2269	0	0	0	19,850	0	0	0	0	0	0	0	19,850
4987	0	0	0	92,445	0	0	0	0	0	0	0	92,445
5052	0	0	0	80,627	0	0	0	0	0	0	0	80,627
5327	0	0	48,027	0	0	0	0	0	0	0	0	48,027
7050	0	0	0	0	0	0	0	0	0	0	129,565	129,565
7557	0	0	0	0	0	0	0	0	0	0	14,700	14,700
7820	0	0	0	0	0	0	0	0	0	0	3,425	3,425
8610	0	0	0	0	0	0	0	0	0	0	50,400	50,400
8637	0	0	0	0	0	0	0	0	0	0	121,638	121,638
8638	0	0	0	0	0	0	0	0	0	0	21,700	21,700
8678	0	0	0	0	0	0	0	0	0	0	1,550	1,550
8699	0	0	0	0	0	0	0	0	0	0	8,820	8,820
9093	0	0	0	200,000	0	0	0	0	0	0	0	200,000
9743	0	0	11,872	0	0	0	0	0	0	0	0	11,872
9775	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9777	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9788	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9789	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9796	0	0	0	49,652	0	0	0	0	0	0	0	49,652
9822	0	0	0	90,217	0	0	0	0	0	0	0	90,217
9823	0	0	0	93,156	0	0	0	0	0	0	0	93,156
9824	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9858	0	0	0	23,111	0	0	0	0	0	0	0	23,111
10169	0	0	0	0	0	0	0	0	0	0	5,400	5,400
10264	0	0	0	0	0	0	0	0	0	0	30,750	30,750
10292	0	0	0	0	0	0	0	0	0	0	72,000	72,000
10305	0	0	0	0	0	0	0	0	0	0	60,800	60,800
10307	0	0	0	0	0	0	0	0	0	0	84,635	84,635
PDC 5 totals	0	0	59,899	1,149,057	0	0	0	0	0	0	606,984	1,815,940

**PDC 6**

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEE	VJIP	Total
1403	0	0	0	0	0	200,000	0	0	0	0	0	200,000
4533	0	0	0	0	0	100,000	0	0	0	0	0	100,000
5586	0	0	31,879	100,000	0	0	0	0	0	0	30,393	162,272
6004	0	0	0	0	0	0	1,000,000	0	0	0	0	1,000,000
6479	0	0	0	0	0	0	0	0	0	0	11,078	11,078
6532	0	0	0	0	0	0	0	0	0	800,000	0	800,000
7879	0	0	0	0	0	0	0	0	0	0	5,850	5,850
8040	0	0	0	0	0	0	0	0	0	0	7,700	7,700
8311	0	0	0	0	0	0	0	0	0	0	9,100	9,100
8611	0	0	0	0	0	0	0	0	0	0	4,560	4,560
8632	0	0	0	0	0	0	0	0	0	0	17,550	17,550
8664	0	0	0	0	0	0	0	0	0	0	7,034	7,034
8682	0	0	0	0	0	0	0	0	0	0	750	750
8697	0	0	0	0	0	0	0	0	0	0	14,000	14,000
8983	0	0	23,760	0	0	0	0	0	0	0	0	23,760
9100	0	0	11,136	0	0	0	0	0	0	0	0	11,136
9836	0	0	0	6,806	0	0	0	0	0	0	0	6,806
9845	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9846	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9849	0	0	0	32,643	0	0	0	0	0	0	0	32,643
10283	0	0	0	0	0	0	0	0	0	0	66,300	66,300
10338	0	0	0	0	0	250,000	0	0	0	0	0	250,000
10340	0	0	0	0	0	250,000	0	0	0	0	0	250,000
10371	0	0	0	0	0	0	0	0	0	250,000	0	250,000
10384	0	0	0	0	0	0	0	650,000	0	0	0	650,000
PDC 6 totals	0	0	66,775	339,449	0	800,000	1,000,000	650,000	0	1,050,000	174,314	4,080,539

**PDC 7**

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEE	VJIP	Total
88	0	0	0	0	0	500,000	0	0	0	1,000,000	0	1,500,000
2833	0	0	0	0	0	0	0	0	0	0	2,400	2,400
7739	0	0	0	0	0	0	0	0	0	0	15,949	15,949
8629	0	0	0	0	0	0	0	0	0	0	53,235	53,235
8655	0	0	0	0	0	0	0	0	0	0	14,925	14,925
10214	0	0	0	0	0	0	0	0	0	0	9,500	9,500
10227	0	0	0	0	0	0	0	0	0	0	14,773	14,773
10242	0	0	0	0	0	0	0	0	0	0	18,293	18,293
10254	0	0	0	0	0	0	0	0	0	0	20,363	20,363
10272	0	0	0	0	0	0	0	0	0	0	36,800	36,800
10278	0	0	0	0	0	0	0	0	0	0	37,375	37,375
10288	0	0	0	0	0	0	0	0	0	0	67,200	67,200
10308	0	0	0	0	0	0	0	0	0	0	70,592	70,592
10325	0	0	0	0	0	250,000	0	0	0	0	0	250,000
10330	0	0	0	0	0	150,000	0	0	0	0	0	150,000
10368	0	0	0	0	0	0	0	0	0	250,000	0	250,000
PDC 7 totals	0	0	0	0	0	900,000	0	0	0	1,250,000	361,404	2,511,404

**PDC 8**

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEE	VJIP	Total
1258	0	0	0	0	0	0	0	0	0	0	116,943	116,943
3934	0	0	0	0	0	0	5,400,000	0	0	0	0	5,400,000
5392	0	0	0	0	0	0	0	0	0	0	3,567	3,567
5394	0	0	0	0	0	0	0	0	0	0	13,313	13,313
5399	0	0	0	0	0	0	0	0	0	0	3,119	3,119
6573	0	0	0	0	0	0	0	0	0	0	7,011	7,011
6592	0	0	0	0	0	0	0	0	0	0	21,015	21,015
7510	0	0	0	0	0	0	0	0	0	0	5,750	5,750
7545	0	0	0	0	0	0	0	0	0	0	4,418	4,418
7640	0	0	0	0	0	0	0	0	0	0	18,683	18,683
7733	0	0	0	0	0	0	0	0	0	0	15,538	15,538
7737	0	0	0	0	0	0	0	0	0	0	7,317	7,317
7756	0	0	0	0	0	0	0	0	0	0	32,863	32,863
7824	0	0	0	0	0	0	0	0	0	0	27,655	27,655
7827	0	0	0	0	0	0	0	0	0	0	32,004	32,004
7853	0	0	0	0	0	0	0	0	0	0	7,620	7,620
7886	0	0	0	0	0	0	0	0	0	0	9,231	9,231
7909	0	0	0	0	0	0	0	0	0	0	24,714	24,714
7923	0	0	0	0	0	0	0	0	0	0	183,700	183,700
7931	0	0	0	0	0	0	0	0	0	0	31,314	31,314
8001	0	0	0	0	0	0	0	0	0	0	3,678	3,678
8020	0	0	0	0	0	0	0	0	0	0	13,849	13,849
8031	0	0	0	0	0	0	0	0	0	0	6,436	6,436
8048	0	0	0	0	0	0	0	0	0	0	1,960	1,960
8064	0	0	0	0	0	0	0	0	0	0	9,392	9,392
8103	0	0	0	0	0	0	0	0	0	0	28,000	28,000
8409	0	0	0	0	0	0	0	0	0	0	2,295	2,295
8412	0	0	0	0	0	0	0	0	0	0	4,996	4,996
8414	0	0	0	0	0	0	0	0	0	0	18,786	18,786
8561	0	0	0	0	0	0	0	0	0	0	2,175	2,175
8566	0	0	0	0	0	0	0	0	0	0	18,636	18,636
8568	0	0	0	0	0	0	0	0	0	0	1,800	1,800
8579	0	0	0	0	0	0	0	0	0	0	4,917	4,917
8876	0	0	0	0	0	0	0	0	0	0	4,556	4,556
8881	0	0	0	0	0	0	0	0	0	0	9,096	9,096
10137	0	0	0	0	0	0	0	0	0	0	4,089	4,089
10147	0	0	0	0	0	0	0	0	0	0	3,416	3,416
10159	0	0	0	0	0	0	0	0	0	0	5,203	5,203
10171	0	0	0	0	0	0	0	0	0	0	5,490	5,490
10188	0	0	0	0	0	0	0	0	0	0	8,729	8,729
10223	0	0	0	0	0	0	0	0	0	0	15,159	15,159
10237	0	0	0	0	0	0	0	0	0	0	16,291	16,291
10238	0	0	0	0	0	0	0	0	0	0	18,388	18,388
10246	0	0	0	0	0	0	0	0	0	0	24,053	24,053
10247	0	0	0	0	0	0	0	0	0	0	22,864	22,864
10276	0	0	0	0	0	0	0	0	0	0	58,125	58,125
10281	0	0	0	0	0	0	0	0	0	0	44,299	44,299
10290	0	0	0	0	0	0	0	0	0	0	76,850	76,850
10293	0	0	0	0	0	0	0	0	0	0	52,749	52,749

10298	0	0	0	0	0	0	0	0	0	0	82,814	82,814
10321	0	0	0	0	0	0	0	0	0	0	248,250	248,250
10332	0	0	0	0	0	1,300,000	0	0	0	0	0	1,300,000
10343	0	0	0	0	0	500,000	0	0	0	0	0	500,000

PDC 8 totals												
0	0	0	0	0	0	1,800,000	5,400,000	0	0	0	1,383,113	8,583,113

**PDC 9**

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEE	VJIP	Total
1305	0	0	0	0	0	0	0	0	0	0	18,400	18,400
7766	0	0	0	0	0	0	0	0	0	0	2,400	2,400
9758	0	0	0	58,602	0	0	0	0	0	0	0	58,602
10266	0	0	0	0	0	0	0	0	0	0	20,527	20,527

PDC 9 totals												
0	0	0	0	58,602	0	0	0	0	0	0	41,327	99,929

**PDC 10**

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEE	VJIP	Total
7589	0	0	0	0	0	0	0	0	0	0	12,600	12,600
7630	0	0	0	0	0	0	0	0	0	0	20,097	20,097
7880	0	0	0	0	0	0	0	0	0	0	4,000	4,000
7885	0	0	0	0	0	0	0	0	0	0	11,700	11,700
7896	0	0	0	0	0	0	0	0	0	0	3,000	3,000
8010	0	0	0	0	0	0	0	0	0	0	7,200	7,200
8038	0	0	0	0	0	0	0	0	0	0	7,700	7,700
8062	0	0	0	0	0	0	0	0	0	0	4,500	4,500
8491	0	0	0	0	0	0	0	0	0	0	3,257	3,257
8590	0	0	0	0	0	0	0	0	0	0	7,500	7,500
8592	0	0	0	0	0	0	0	0	0	0	8,000	8,000
8608	0	0	0	0	0	0	0	0	0	0	1,600	1,600
10124	0	0	0	0	0	0	0	0	0	0	2,130	2,130
10160	0	0	0	0	0	0	0	0	0	0	5,110	5,110

PDC 10 totals												
0	0	0	0	0	0	0	0	0	0	0	98,394	98,394

**PDC 11**

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEE	VJIP	Total
1283	0	0	73,144	0	0	0	0	0	0	0	32,000	105,144
2673	0	10,384	0	0	0	0	0	0	0	0	0	10,384
3818	0	0	5,672	0	0	0	0	0	0	0	0	5,672
4291	0	0	23,256	100,000	0	0	0	0	0	0	8,000	131,256
4300	0	0	0	100,000	0	0	0	0	0	0	0	100,000
4916	0	40,716	0	0	0	0	0	0	0	0	0	40,716
4919	0	0	0	0	0	0	0	0	50,000	0	0	50,000
6614	0	0	18,872	0	0	0	0	0	0	0	0	18,872
7524	0	0	0	0	0	0	0	0	0	0	8,000	8,000
8374	0	0	0	0	0	0	0	0	0	0	12,216	12,216
8821	0	0	14,041	7,996	0	0	0	0	0	0	9,000	31,037

8909	0	0	0	0	0	0	0	0	0	0	7,500	7,500
8913	0	0	0	0	0	0	0	0	160,000	0	22,000	182,000
8915	0	0	0	0	0	0	0	0	0	0	18,400	18,400
9786	0	0	0	57,687	0	0	0	0	0	0	0	57,687
9805	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9842	0	0	0	200,000	0	0	0	0	0	0	0	200,000
9860	0	0	0	100,000	0	0	0	0	0	0	0	100,000
10251	0	0	0	0	0	0	0	0	0	0	23,800	23,800
10319	0	0	0	0	0	0	0	0	0	0	162,400	162,400
10341	0	0	0	0	0	300,000	0	0	0	0	0	300,000
10352	0	0	0	0	0	0	0	0	215,000	0	0	215,000
PDC 11 totals	0	51,100	134,985	665,683	0	300,000	0	0	425,000	0	303,316	1,880,084



**PDC 12**

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEE	VJIP	Total
78	0	0	0	0	0	0	0	0	0	0	183,322	183,322
4153	0	0	0	60,492	0	0	0	0	0	0	0	60,492
4723	0	0	234,279	0	0	0	0	0	0	0	0	234,279
4965	0	0	0	0	0	0	0	0	0	0	5,159	5,159
5131	0	0	27,395	0	0	0	0	0	0	0	0	27,395
5754	0	0	14,571	0	0	0	0	0	325,000	0	0	339,571
6126	0	0	51,987	0	0	0	0	0	0	0	0	51,987
6856	0	0	72,813	0	0	0	0	0	0	0	0	72,813
7460	0	0	10,673	39,451	0	0	0	0	0	0	4,025	54,149
7795	0	0	28,450	0	0	0	0	0	0	0	34,790	63,240
7826	0	0	29,586	0	0	0	0	0	0	0	10,752	40,338
8375	0	0	2,856	0	0	0	0	0	0	0	0	2,856
8748	0	0	0	0	0	0	0	0	0	0	11,449	11,449
8976	0	0	30,144	0	0	0	0	0	0	0	0	30,144
8990	0	0	16,000	0	0	0	0	0	0	0	0	16,000
9157	0	0	0	0	0	175,000	0	0	0	0	0	175,000
9691	0	79,094	0	0	0	0	0	0	0	0	0	79,094
9794	0	0	0	86,600	0	0	0	0	0	0	0	86,600
9800	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9810	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9900	0	0	0	200,000	0	0	0	0	0	0	0	200,000
10118	1,200,000	0	0	0	0	0	0	0	0	0	0	1,200,000
10182	0	0	0	0	0	0	0	0	45,000	0	4,250	49,250
10187	0	0	0	0	0	0	0	0	0	0	8,030	8,030
10215	0	0	0	0	0	0	0	0	0	0	9,150	9,150
10240	0	0	0	0	0	0	0	0	555,000	0	24,650	579,650
10295	0	0	0	0	0	0	0	0	0	0	50,750	50,750
10315	0	0	0	0	0	0	0	0	0	0	179,410	179,410
10355	0	0	0	0	0	0	0	0	600,000	0	0	600,000
10356	0	0	0	0	0	0	0	0	1,000,000	0	0	1,000,000
10357	0	0	0	0	0	0	0	0	625,000	0	0	625,000
10358	0	0	0	0	0	0	0	0	250,000	0	0	250,000
10360	0	0	0	0	0	0	0	0	400,000	0	0	400,000
10362	0	0	0	0	0	0	0	0	503,000	0	0	503,000
PDC 12 totals												
	1,200,000	79,094	518,754	586,544	0	175,000	0	0	4,303,000	0	525,738	7,388,130

**PDC 13**

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEE	VJIP	Total
5019	0	0	0	63,493	0	0	0	0	0	0	0	63,493
5552	0	0	13,647	0	0	0	0	0	0	0	0	13,647
5727	0	0	2,678	0	0	0	0	0	0	0	0	2,678
7982	0	0	0	0	0	0	0	0	0	0	21,759	21,759
8122	0	0	0	100,000	0	0	0	0	0	0	0	100,000
8146	0	0	21,020	0	0	0	0	0	0	0	0	21,020
8351	0	0	0	0	0	200,000	0	0	0	0	0	200,000
8739	0	0	0	0	0	0	0	0	0	0	13,728	13,728
8752	0	0	0	0	0	0	0	0	0	0	14,017	14,017
9764	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9768	0	0	0	38,237	0	0	0	0	0	0	0	38,237
10364	0	0	0	0	0	0	0	0	10,000,000	0	0	10,000,000
10365	0	0	0	0	0	0	0	0	600,000	0	0	600,000
PDC 13 totals												
	0	0	37,345	301,730	0	200,000	0	0	10,600,000	0	49,504	11,188,579

**PDC 14**

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEE	VJIP	Total
8728	0	0	0	0	0	0	0	0	0	0	30,717	30,717
9730	0	0	25,307	100,000	0	0	0	0	0	0	0	125,307
9740	0	0	96,074	0	0	0	0	0	0	0	0	96,074
9754	0	0	22,808	100,000	0	0	0	0	0	0	0	122,808
9765	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9773	0	0	0	59,669	0	0	0	0	0	0	0	59,669
9888	0	0	0	78,297	0	0	0	0	0	0	0	78,297
10116	200,000	0	0	0	0	0	0	0	0	0	0	200,000
10366	0	0	0	0	0	0	0	0	95,000	0	0	95,000
PDC 14 totals												
	200,000	0	144,189	437,966	0	0	0	0	95,000	0	30,717	907,872

**PDC 15**

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEE	VJIP	Total
1885	0	0	0	0	0	0	0	0	0	10,000,000	0	10,000,000
4447	0	0	0	100,000	0	0	0	0	0	0	0	100,000
4932	0	924,835	0	0	0	0	0	0	0	0	0	924,835
5004	0	0	0	100,000	0	0	0	0	0	0	0	100,000
5182	0	0	0	46,038	0	0	0	0	0	0	0	46,038
5471	0	72,000	0	0	0	0	0	0	0	0	0	72,000
5701	0	0	0	183,822	0	0	0	0	0	0	0	183,822
5895	0	0	0	68,090	0	0	0	0	0	0	0	68,090
6638	0	0	0	0	0	0	0	0	0	0	35,283	35,283
6644	0	0	0	0	0	0	0	0	0	0	86,601	86,601
6645	0	0	0	0	0	0	0	0	0	0	5,400	5,400
6646	0	0	0	0	0	0	0	0	0	0	77,916	77,916
6981	0	0	0	86,580	0	0	0	0	0	0	0	86,580
6996	0	0	0	76,475	0	0	0	0	0	0	0	76,475
8025	0	0	0	0	0	0	0	0	0	0	16,200	16,200
8168	0	0	9,976	0	0	0	0	0	0	0	0	9,976
8286	0	0	0	200,000	0	0	0	0	0	0	0	200,000
8406	0	0	0	0	0	0	0	0	0	0	5,600	5,600
8487	0	0	0	0	0	0	0	0	0	0	5,671	5,671
8498	0	0	0	0	0	0	0	0	0	0	57,380	57,380
8515	0	0	0	0	0	0	0	0	0	0	4,800	4,800
8727	0	0	0	0	0	0	0	0	0	0	69,950	69,950
8732	0	0	0	0	0	0	0	0	0	0	10,434	10,434
8850	0	0	0	0	0	0	0	0	0	0	7,278	7,278
8858	0	0	0	0	0	0	0	0	0	0	3,500	3,500
8864	0	0	0	0	0	0	0	0	0	0	19,800	19,800
8905	0	0	0	0	0	0	0	0	0	0	24,300	24,300
8934	0	15,203	0	0	0	0	0	0	0	0	0	15,203
8968	0	0	40,824	0	0	0	0	0	0	0	0	40,824
8977	0	0	280,000	0	0	0	0	0	0	0	0	280,000
8993	0	0	146,264	0	0	0	0	0	0	0	0	146,264
9114	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9160	0	0	0	0	0	0	0	0	0	0	984,439	984,439
9169	0	0	0	0	0	350,000	0	0	0	500,000	0	850,000
9728	0	0	201,226	0	0	0	0	0	0	0	0	201,226
9769	0	0	0	38,237	0	0	0	0	0	0	0	38,237
9787	0	0	0	13,523	0	0	0	0	0	0	0	13,523
9802	0	0	0	200,000	0	0	0	0	0	0	0	200,000
9806	0	0	0	42,314	0	0	0	0	0	0	0	42,314
9811	0	0	0	9,720	0	0	0	0	0	0	0	9,720
9815	0	0	0	83,041	0	0	0	0	0	0	0	83,041
9820	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9821	0	0	0	200,000	0	0	0	0	0	0	0	200,000
9827	0	0	0	81,407	0	0	0	0	0	0	0	81,407
9831	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9834	0	0	0	37,543	0	0	0	0	0	0	0	37,543
9843	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9854	0	0	0	53,313	0	0	0	0	0	0	0	53,313
9856	0	0	0	26,491	0	0	0	0	0	0	0	26,491

9862	0	0	0	81,604	0	0	0	0	0	0	0	81,604
9863	0	0	0	31,977	0	0	0	0	0	0	0	31,977
9865	0	0	0	32,438	0	0	0	0	0	0	0	32,438
9871	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9873	0	0	0	90,049	0	0	0	0	0	0	0	90,049
9881	0	0	0	94,998	0	0	0	0	0	0	0	94,998
9893	0	0	0	27,507	0	0	0	0	0	0	0	27,507
10221	0	0	0	0	0	0	0	0	0	0	18,452	18,452
10327	0	0	0	0	0	200,000	0	0	0	0	0	200,000
10379	0	0	0	0	0	0	0	127,500	0	0	0	127,500
10382	0	0	0	0	0	0	0	262,500	0	0	0	262,500

PDC 15 totals												
0	1,012,039	678,290	2,505,167	0	550,000	0	390,000	0	10,500,000	1,433,003	17,068,498	

**PDC 16**

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEE	VJIP	Total
7864	0	0	0	0	0	0	0	0	0	0	82,600	82,600
8856	0	0	0	0	0	0	0	0	0	0	4,800	4,800
8865	0	0	0	0	0	0	0	0	0	0	12,000	12,000
8867	0	0	0	0	0	0	0	0	0	0	19,200	19,200
8868	0	0	0	0	0	0	0	0	0	0	7,200	7,200
10186	0	0	0	0	0	0	0	0	0	0	6,600	6,600
10243	0	0	0	0	0	0	0	0	0	0	23,130	23,130
10381	0	0	0	0	0	0	0	450,000	0	0	0	450,000

PDC 16 totals												
0	0	0	0	0	0	0	0	450,000	0	0	155,530	605,530

**PDC 17**

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEE	VJIP	Total
4396	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9741	0	0	17,328	0	0	0	0	0	0	0	0	17,328
9745	0	0	2,192	0	0	0	0	0	0	0	0	2,192

PDC 17 totals												
0	0	19,520	100,000	0	0	0	0	0	0	0	0	119,520

**PDC 19**

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEE	VJIP	Total
4537	0	0	0	0	0	0	9,273,000	0	0	0	0	9,273,000
4768	0	0	0	0	0	0	0	40,000	0	0	0	40,000
7985	0	0	0	0	0	0	0	0	0	0	400,001	400,001
8488	0	0	0	0	0	0	0	0	0	0	38,415	38,415
8510	0	0	0	0	0	0	0	0	0	0	108,402	108,402
8513	0	0	0	0	0	0	0	0	0	0	62,349	62,349
9803	0	0	0	200,000	0	0	0	0	0	0	0	200,000
9857	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9861	0	0	0	200,000	0	0	0	0	0	0	0	200,000
10375	0	0	0	0	0	0	0	0	0	300,000	0	300,000
10385	0	0	0	0	0	0	0	508,000	0	0	0	508,000
10388	0	0	0	0	0	0	0	162,210	0	0	0	162,210
PDC 19 totals												
	0	0	0	500,000	0	0	9,273,000	710,210	0	300,000	609,167	11,392,377

**PDC 22**

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEE	VJIP	Total
8117	0	0	60,640	0	0	0	0	0	0	0	0	60,640
9833	0	0	0	100,000	0	0	0	0	0	0	0	100,000
10386	0	0	0	0	0	0	0	15,000,000	0	0	0	15,000,000
PDC 22 totals												
	0	0	60,640	100,000	0	0	0	15,000,000	0	0	0	15,160,640

**PDC 23**

Company	CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEE	VJIP	Total
208	0	0	0	0	0	0	0	0	0	0	27,455	27,455
283	0	0	9,096	0	0	0	0	0	0	0	0	9,096
1236	0	0	245,556	0	0	0	0	0	0	0	0	245,556
1660	0	78,064	0	0	0	0	0	0	0	0	0	78,064
2179	0	0	52,088	37,317	0	0	0	0	0	0	0	89,405
2732	0	18,770	0	0	0	0	0	0	0	0	0	18,770
3479	0	15,860	0	0	0	0	0	0	0	0	0	15,860
3788	0	0	6,520	0	0	0	0	0	0	0	0	6,520
4954	0	0	136,008	0	0	0	0	0	0	0	0	136,008
4957	0	0	0	0	0	0	0	0	0	0	69,816	69,816
5851	0	0	0	100,000	0	0	0	0	0	0	0	100,000
6693	0	630,000	0	0	0	0	0	0	0	0	63,892	693,892
6836	0	0	32,880	0	0	0	0	0	0	0	0	32,880
6837	0	0	25,912	0	0	0	0	0	0	0	0	25,912
6838	0	0	13,808	0	0	0	0	0	0	0	0	13,808
6839	0	0	68,709	0	0	0	0	0	0	0	0	68,709
7558	0	0	0	0	0	0	0	0	0	0	6,406	6,406
7575	0	0	0	0	0	0	0	0	0	0	18,557	18,557
7649	0	0	0	0	0	0	0	0	0	0	10,659	10,659
7657	0	0	0	0	0	0	0	0	0	0	14,047	14,047
7735	0	0	6,376	100,000	0	0	0	0	0	0	0	106,376
7799	0	0	0	0	0	0	0	0	0	0	13,915	13,915
7802	0	0	0	0	0	0	0	0	0	0	17,741	17,741
7847	0	0	0	0	0	0	0	0	0	0	55,880	55,880
7901	0	0	2,272	0	0	0	0	0	0	0	3,002	5,274
8122	0	0	0	190,752	0	0	0	0	0	0	0	190,752
8152	0	0	54,760	0	0	0	0	0	0	0	0	54,760
8527	0	0	0	0	0	0	0	0	0	0	58,593	58,593
8529	0	0	0	0	0	0	0	0	0	0	63,060	63,060
8530	0	0	0	0	0	0	0	0	0	0	103,168	103,168
8534	0	0	121,095	0	0	0	0	0	0	0	30,000	151,095
8537	0	0	0	0	0	0	0	0	0	0	5,114	5,114
8546	0	0	0	0	0	0	0	0	0	0	37,240	37,240
8553	0	0	0	0	0	0	0	0	0	0	7,191	7,191
8555	0	0	0	0	0	0	0	0	0	0	5,614	5,614
8941	0	0	47,240	0	0	0	0	0	0	0	0	47,240
8943	0	0	93,304	0	0	0	0	0	0	0	0	93,304
8964	0	0	20,115	0	0	0	0	0	0	0	0	20,115
8986	0	0	5,600	0	0	0	0	0	0	0	0	5,600
8991	0	0	36,848	0	0	0	0	0	0	0	0	36,848
8997	0	0	64,592	100,000	0	0	0	0	0	0	0	164,592
9094	0	0	93,992	15,838	0	0	0	0	0	0	0	109,830
9103	0	0	0	73,356	0	0	0	0	0	0	0	73,356
9744	0	0	5,592	0	0	0	0	0	0	0	0	5,592
9746	0	0	21,952	0	0	0	0	0	0	0	0	21,952
9747	0	0	15,757	0	0	0	0	0	0	0	0	15,757
9749	0	0	1,608	0	0	0	0	0	0	0	0	1,608
9752	0	0	2,192	0	0	0	0	0	0	0	0	2,192
9759	0	0	0	100,000	0	0	0	0	0	0	0	100,000

9760	0	0	0	23,974	0	0	0	0	0	0	0	23,974
9761	0	0	0	53,004	0	0	0	0	0	0	0	53,004
9776	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9778	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9780	0	0	0	25,846	0	0	0	0	0	0	0	25,846
9781	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9782	0	0	0	64,378	0	0	0	0	0	0	0	64,378
9783	0	0	0	53,305	0	0	0	0	0	0	0	53,305
9784	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9790	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9791	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9792	0	0	0	21,059	0	0	0	0	0	0	0	21,059
9793	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9797	0	0	0	200,000	0	0	0	0	0	0	0	200,000
9801	0	0	0	28,038	0	0	0	0	0	0	0	28,038
9807	0	0	0	18,166	0	0	0	0	0	0	0	18,166
9813	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9814	0	0	0	76,167	0	0	0	0	0	0	0	76,167
9816	0	0	0	34,037	0	0	0	0	0	0	0	34,037
9825	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9826	0	0	0	69,911	0	0	0	0	0	0	0	69,911
9828	0	0	0	19,958	0	0	0	0	0	0	0	19,958
9829	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9830	0	0	0	95,556	0	0	0	0	0	0	0	95,556
9832	0	0	0	50,328	0	0	0	0	0	0	0	50,328
9838	0	0	0	200,000	0	0	0	0	0	0	0	200,000
9844	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9847	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9848	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9851	0	0	0	75,968	0	0	0	0	0	0	0	75,968
9853	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9855	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9864	0	0	0	59,356	0	0	0	0	0	0	0	59,356
9877	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9879	0	0	0	32,258	0	0	0	0	0	0	0	32,258
9883	0	0	0	5,117	0	0	0	0	0	0	0	5,117
9889	0	0	0	82,054	0	0	0	0	0	0	0	82,054
9890	0	0	0	100,000	0	0	0	0	0	0	0	100,000
9895	0	0	0	33,319	0	0	0	0	0	0	0	33,319
9896	0	0	0	15,983	0	0	0	0	0	0	0	15,983
10148	0	0	0	0	0	0	0	0	0	0	2,500	2,500
10167	0	0	0	0	0	0	0	0	0	0	6,269	6,269
10185	0	0	0	0	0	0	0	0	0	0	9,191	9,191
10208	0	0	0	0	0	0	0	0	0	0	8,112	8,112
10229	0	0	0	0	0	0	0	0	0	0	13,200	13,200
10270	0	0	0	0	0	0	0	0	0	0	57,000	57,000
10296	0	0	0	0	0	0	0	0	0	0	80,220	80,220
10300	0	0	0	0	0	0	0	0	0	0	85,622	85,622
10310	0	0	0	0	0	0	0	0	0	0	82,000	82,000
10320	0	0	0	0	0	0	0	0	0	0	100,000	100,000
10326	0	0	0	0	0	200,000	0	0	0	0	0	200,000
10334	0	0	0	0	0	500,000	0	0	0	800,000	0	1,300,000
10339	0	0	0	0	0	120,000	0	0	0	0	0	120,000

10344	0	0	0	0	0	250,000	0	0	0	0	0	250,000
10370	0	0	0	0	0	0	0	0	0	1,000,000	0	1,000,000
10376	0	0	0	0	0	0	0	0	0	5,000,000	0	5,000,000
10377	0	0	0	0	0	0	0	0	0	3,000,000	0	3,000,000
10378	0	0	0	0	0	0	0	142,000	0	0	0	142,000
10383	0	0	0	0	0	0	0	308,000	0	0	0	308,000
PDC 23 totals	0	742,693	1,183,872	3,755,043	0	1,070,000	0	450,000	0	9,800,000	1,055,464	18,057,072

**GRAND TOTALS - See Note Below**

CDBG	EZGeneral	EZJobs	EZReal	EZTax	GOF	Custom	Road/Rail/TPOF	TROF	VIP/MEE	VJIP	Grand Total:
1,812,176	1,884,926	2,904,269	11,245,731	0	7,395,000	20,673,000	18,375,088	16,024,480	19,400,000	7,410,932	107,125,601

\*Note - This Grand Total includes incentives either paid in or awarded in FY 2013. In particular, incentives awarded through the following programs were not necessarily paid in FY 2013, but were instead awarded or committed: GOF, TROF and VIP/MEE. Speaking to the VIP/MEE incentives: these incentive programs require companies to demonstrate full performance on agreed upon performance metrics (new capital investment and jobs) before any payments are made. These grants are paid in two to three years after a company demonstrates full performance.