

April 30, 2014

The Honorable Walter A. Stosch
Co-Chairman
Senate Finance Committee
Senate of Virginia
4551 Cox Road, Suite 110
Innsbrook Centre
Glen Allen, Virginia 23060

The Honorable R. Lee Ware
Chairman
House Finance Committee
House of Delegates
P.O. Box 689
Powhatan, Virginia 23139

The Honorable Charles J. Colgan
Co-Chairman
Senate Finance Committee
Senate of Virginia
10660 Aviation Lane
Manassas, Virginia 20110

The Honorable S. Chris Jones
Chairman
House Appropriations Committee
House of Delegates
P.O. Box 5059
Suffolk, Virginia 23435

Dear Messrs. Chairmen:

I am writing to provide documentation of the transactions of the Governor's Opportunity Fund which have occurred during the third quarter of the 2014 fiscal year as required by Chapter 806, Item 123.G.

As of March 31, 2014, a total of \$239,522,789 had been appropriated to the Fund. As of March 31, 2014, the CARS cash balance was \$42,860,409, and the balance available for future commitments totaled \$34,732,775. However, when the GOF preapprovals made by the Secretary of Commerce and Trade are taken into account, the available balance is reduced to \$25,627,775. Active grants awarded since the inception of the Fund total 503.

For the third quarter of the 2014 fiscal year, ended March 31, 2014, a total of \$1,540,000 was committed from the Opportunity Fund to assist five projects relocating to or expanding in the state. Total job creation of these projects was 883, while investment totaled \$48.5 million. Summaries on these projects follow:

1. Loudoun County: **Telos Corporation**, an information technology company, will expand its existing facility in Loudoun County. Telos will create 160 new jobs and invest \$5 million (amount of grant: \$500,000; use of grant: building improvements). This project has been announced.
2. Henry County: **Kilgour Industries Ltd.**, a provider of precision engineering and treatment services for the aerospace industry, will locate a new facility in Henry County. This location will create 155 new jobs and an investment of \$27.3 million (amount of grant: \$250,000; use of grant: site and building construction and improvements). This project has been announced.
3. Northampton County: **Bayshore Concrete Products Corporation** will expand its existing facility in Northampton County. Bayshore is a manufacturer of concrete structural materials. This project will create 135 new jobs and an investment of \$4 million (amount of grant: \$150,000; use of grant: rehabilitation of existing internal pier and new docking structure). This project has been announced.
4. Orange County: **Green Distribution** is a manufacturer and distributor of print merchandise. Investing \$9.7 million and creating 323 new jobs, Green Distribution will locate a new facility in Orange County (amount of grant: \$540,000; use of grant: building improvements and site utility infrastructure). This project has been announced.
5. Charlotte County: **The Corsi Group**, a manufacturer of cabinets, will locate a new facility in Charlotte County. This location will create 110 new jobs and an investment of \$2.5 million (amount of grant: \$100,000; use of grant: site improvements). This project has been announced.

For the projects which have been announced, I am enclosing a profile, an analysis and recommendation by the Virginia Economic Development Partnership, and a scoring sheet.

Committee Chair

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For the third quarter of the 2014 fiscal year, actual disbursements from the Fund were made to the City of Chesapeake for Atomized Products, Henry County for Eastman Performance Films, Pulaski County for El Rosal/Red Sun Farms, Southampton County for Hampton Farms, Smyth County for Liaoyang Ningfeng Woodenware, the City of Chesapeake for Oceaneering, Henry County for Bassett Furniture, Floyd County for Hollingsworth and Vose, Frederick County for HP Hood, Henry County for Kilgour Industries, the City of Danville for North American Mold Technology, the City of Virginia Beach for Prufrex, the City of Bristol for Shearer's Foods, and Scott County for VFP. Actual disbursements totaled \$3,170,000.

Sincerely,



Martin J. Briley

President and Chief Executive Officer

MJB:kme

Enclosures

cc The Honorable Maurice A. Jones
Secretary of Commerce and Trade