

COMMONWEALTH of VIRGINIA

Office of the Attorney General

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The Honorable S. Chris Jones Chair, House Appropriations Committee Virginia House of Delegates P.O. Box 406 Richmond, Virginia 23218

The Honorable Walter A. Stosch Chair, Senate Finance Committee Senate of Virginia P.O. Box 396 Richmond, VA 23218

The Honorable Charles J. Colgan Co-Chair, Senate Finance Committee Senate of Virginia P.O. Box 396 Richmond, VA 23218

Dear Chairman Jones, Chairman Stosch, and Chairman Colgan:

Enclosed is the report required by the enacted 2014-2016 biennial budget regarding outside counsel utilization by agencies of the executive branch. I trust that you will find it informative. Item 56 #2s in the budget requires this Office to submit a report "detailing expenditures in the prior fiscal year for special outside counsel by any executive branch agencies including "the reasoning why outside counsel is necessary, the hourly rate charged by outside counsel, total expenditures, and funding source." The attached report covers all of the items requested.

As you know, Virginia State Code § 2.2-507 requires that "all legal service in civil matters for the Commonwealth, the Governor, and every state department, institution, division, commission, board, bureau, agency, entity, official, court, or judge, including the conduct of all civil litigation in which any of them are interested, shall be rendered and performed by the Attorney General, except as provided in this chapter and except for any litigation concerning a justice or judge initiated by the Judicial Inquiry and Review Commission." Virginia State Code §§ 2.2-507 and 2.2-510 authorize the Attorney General to engage and manage the engagement of outside counsel in certain circumstances when "it is impracticable or uneconomical for the Attorney General's office to render such service." Accordingly, regarding the budget requirement to provide reasoning for engagement of outside counsel. I note here that, unless otherwise

The Honorable S. Chris Jones The Honorable Walter A. Stosch The Honorable Charles J. Colgan

indicated, the reason for engagements described in the report is that it was "impracticable or uneconomical for the Attorney General's office to render such service."

The exception to that general reason ("impracticable or uneconomical") was the engagement of outside counsel to represent former Governor McDonnell and members of his staff in investigations of certain conduct and related legal proceedings. Those engagements were made by the former Attorney General because of a conflict of interest cited by him as the basis for the engagement.

The most common circumstances that make it either impracticable or uneconomical for this Office to provide legal services and trigger the engagement of outside counsel, are the lack of certain specialized or unique legal expertise among the Office staff, or the lack of legal staff in the geographic location where services are necessary.

The majority of outside counsel work is performed under engagements procured competitively pursuant to "Solicitations for Proposal" (SFPs) where firms bid for the opportunity to provide legal services, resulting in a slate of pre-approved firms. However, selection as a qualified provider under an SFP is not a guarantee of work. This arrangement has existed for many years and essentially places firms on an unpaid retainer for categories of legal work the state agencies know they will likely need. In this report you will find all outside counsel engagements made under each SFP effective during FY '14, the agency receiving services, the amount billed, and the hourly rates established under each SFP. In FY'14, SFP work totaled \$10,600,407.25 compared to approximately \$16,075,288.04 in FY'13, \$11,498,688.25 in FY'12, and \$10,714,552.79 in FY'11.

Outside counsel may also be procured on a "single case appointment" (SCA) basis for one specific transaction, issue or matter not covered by an existing SFP term engagement. The attached report includes data on SCA outside counsel engagements, the agency receiving services, the amount billed, and the hourly rates for each SCA. In FY'14, SCA work totaled \$1,034,006.96, compared to approximately \$1,740,294.77 in FY'13, \$990,964.19 in FY'12, and \$703,414.28 in FY'11.

Once outside counsel is engaged, whether by SFP or SCA, the Office of Attorney General manages the relationship to include establishing the engagement contract terms, negotiating rates, reviewing invoices to ensure compliance with the terms of the engagement, and authorizing payment from the client agency. With specific reference to the budget outside counsel reporting requirements, please note further that, unless otherwise indicated, the legal services described in the report were "paid out of the funds appropriated for the administration of the board, commission, division or department being represented or whose members, officers, inspectors, investigators, or other employees are being represented," as dictated by state law. The sole exception to Office of Attorney General management of an outside counsel relationship in FY '14 was the engagement of counsel to represent former Governor McDonnell and members of his family or staff during the legal investigation(s) and proceedings referenced above. By prior arrangement at the time of engagement, these engagements were reviewed, handled, and paid by the Office of the Governor and are not included in this report. The Honorable S. Chris Jones The Honorable Walter A. Stosch The Honorable Charles J. Colgan

For your further information, please be advised that I began significant reforms to the outside counsel process this year to improve coordination, oversight, effectiveness, and efficiency of the Commonwealth's use of outside counsel. While there is no reason to believe that any outside counsel has been engaged improperly or has been inappropriately compensated, the nature of the prior record keeping and tracking/accounting procedures has made it extremely difficult to judge the efficacy of the state's outside counsel expenditures or to even prepare this report. That is why we are currently in the process of procuring an electronic case management system that will allow for much more efficient and effective tracking and monitoring of the use of outside counsel and any associated costs. This will move us away from the paper and manual monitoring that has been the norm in the office, and allow us to make data-driven decisions regarding outside counsel.

Upon taking office, I required my Chief Deputy Attorney General to review nearly all uses of outside counsel by executive branch agencies while we developed the office's first written, adopted policy on outside counsel. This policy was implemented in June and is publicly available on my office's website. The policy is administered by the Office of Attorney General's first Compliance and Transparency Counsel who continues the practice of prior review and approval of outside counsel before referral. Other than in exigent circumstances, it requires a documented determination of need be made in writing prior to assignment of a matter to outside counsel, a competitive procurement to ensure that taxpayers are getting maximum value for their dollar, and an objective evaluation process in selecting qualified firms to provide services. Additionally, the policy establishes procedures and includes reforms to the management of outside counsel. Outside counsel generally must coordinate general legal strategy with the office by submission of a case management plan to ensure the Commonwealth's goals are met; budgets will now be uniformly required for engagement; invoices will be even more closely reviewed by the Office of Attorney General and the agency receiving services for appropriateness of charges; and greater restrictions and oversight regarding potential or actual conflicts of interest are in place.

I am proud to lead a team that provides exceptional legal work on such a broad scope of issues, often of great depth, complexity and significance. It is a truly remarkable team. The attorneys in the Office of Attorney General are dedicated professionals who, in many cases, are sacrificing more lucrative opportunities in the private sector to serve our Commonwealth. On the occasions when the people of Virginia are best served by the engagement of outside counsel, I will make sure the Commonwealth gets maximum value for each and every dollar.

Sincerely,

Mark R. Herring

cc:

Mr. Robert Vaughn, Staff Director, House Appropriations Committee Ms. Betsey Daley, Staff Director, Senate Finance Committee

Report on Executive Branch Agency Use of Special Outside Counsel FY2013-2014

Office of the Attorney General

Report on Executive Branch Agency Use of Special Outside Counsel FY2013-2014

By Solicitation for Proposal Topic

Office of the Attorney General

Socilitation for Proposal Outside Counsel Spending
FY2013-2014

F 12013-2014		
Intellectual Property	•	
College of William & Mary		\$23,109.00
George Mason University		\$184,050.75
James Madison University		\$1,728.00
Norfolk State University		\$20,654.50
Old Dominion University		\$7,621.70
University of Virginia		\$26,423.96
Virginia Commonwealth University		\$47,323.76
Virginia Department of Agriculture and Consumer Services		\$307.50
Virginia Military Institute		\$1,500.00
Virginia Polytechnic Institute and State University		\$20,361.28
Virginia Port Authority		\$1,632.60
Virginia Tourism Authority		19,670.00
Virginia Wine Board		\$730.00
Te	stal	\$355,113.05
Hourly Rate Rat	nge	\$192 - \$640

Bankruptcy	
Department of Rail and Public Transportation	\$5,781.00
Virginia Department of Historic Resources	\$22,350.60
Virginia Outdoors Foundation	\$1,704.00
Total	\$29,835.60
Hourly Rate Range	\$160 - \$310

Debt Collection	
Department of Behavioral Health and Developmental Services	\$412.50
Virginia Polytechnic Institute and State University	\$42,295.58
Total	\$42,708.08

\$125 plus 27% Hourly Rate Range contingent fee on debts recovered

Workers' Compensation		
Department of Human Resource Management		\$950,608.30
	Total	\$950,608.30
	Hourly Rate Range	\$125 - \$175

Eminent Domain		
Virginia Department of Transportation		\$4,413,614.18
Virginia Outdoors Foundation		\$480.00
	Total	\$4,414,094.18
	Hourly Rate Range	\$100 - \$275

Division of Risk Manageme	nt -Medical Malpractice	
Department of Corrections		\$3,858.87
Division of Risk Management		\$506,250.00
	Total	\$510,108.87
	Hourly Rate Range	\$120 - \$250

Division of Risk Management - Auto Liability		
Alcoholic Beverage Control	\$2,962.99	
Department of Corrections	\$19,623.53	
Department of Behavioral Health and Developmental Services	\$2,816.50	
Department of Game and Inland Fisheries	\$3,297.50	
George Mason University	\$5,047.50	
James Madison University	\$6,982.50	
Marine Resources Commission	\$17,228.43	
State Board of Elections	\$35,275.00	
Virginia State Police	\$34,561.44	
University of Virginia	\$20,688.04	
Virginia Commonwealth University	\$11,622.33	
Virginia Department of Transportation	\$30,554.19	
Virginia State Bar	\$2,400.00	
Virginia Tech	\$54,419.24	
Total	\$247,479.19	
Hourly Rate Range	\$120 - \$250	

Department of Child Support and Social Services		
Department of Child Support and Social Services	\$184,299.75	
Total	\$184,299.75	
\$275 for each JDR day with 20 or fewer hearings		
\$275 for each day of attending a meeting lasting 4 hours or less		
\$550 for each JDR day with more than 20 hearings		
\$550 for each day of attending a meeting lasting more than 4 hours		
\$125 per hour in 15 minute increments for other legal work		
\$40 for travel time to and from courts when traveling 50 to 99 miles roundtrip		
\$60 for travel time to and from courts 100 or more miles roundtrip		

Department of Medical Assistance Services		
Department of Medical Assistance Services		\$3,920.00
Virginia Commonwealth University		\$2,189.46
	Total	\$6,109.46
	Hourly Rate Range	\$310 - \$525

FCC/Communications		
Norfolk State University		\$21,476.00
Radford University		\$6,496.00
Southside Virginia Community College		\$33,488.65
Virginia State Police		\$32,590.20
	Total	\$94,050.85
]	Iourly Rate Range	\$171 - \$299

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Construction		
Virginia Polytechnic Institute and State University	\$200,382.51	
Total	\$200,382.51	
Hourly Rate Range	\$145 - \$265	

Employee Benefits - ERISA	
Christopher Newport University	\$447.56
College of William & Mary	\$420.09
George Mason University	\$28,851.54
James Madison University	\$26,657.21
Norfolk State University	\$3,803.59
Old Dominion University	\$3,729.89
Radford University	\$1,659.59
University of Mary Washington	\$782.56
University of Virginia	\$96,707.29
Virginia Commonwealth University	\$72,237.39
Virginia Community College System	\$1,260.27
Virginia Department of Transportation	\$2,817.35
Virginia Military Institute	\$6,672.53
Virginia Polytechnic Institute and State University	\$39,336.39
Virginia Port Authority	\$75,538.40
Virginia Retirement System	\$209,895.00
Virginia State University	\$1,291.09
Longwood University	\$280.06
Total	\$572,387.80
Hourly Rate Range	\$247 - \$495

Virginia Retirement System - Investment		
Virginia Retirement System		\$322,134.06
	Total	\$322,134.06
	Hourly Rate Range	\$220 - \$720

Immigration Matters		
Christopher Newport University		\$9,750.00
College of William & Mary		\$2,000.00
George Mason University		\$57,030.00
Jamestown-Yorktown Foundation		\$1,250.00
Old Dominion University		\$9,680.00
Radford University		\$2,000.00
University of Virginia		\$56,369.61
Virginia Commonwealth University		\$58,700.00
Virginia Community College System		\$5,304.60
Longwood University		\$6,150.00
	Total	\$208,234.21
	Hourly Rate Range	\$150 - \$268
	Flat Fees	\$500 - \$5,000

Higher Education Bonds & Public Financing		
University of Virginia		\$54,369.61
Virginia Commonwealth University		\$138,413.75
	Total	\$192,783.36
Н	ourly Rate Range	\$162 - \$524

University of Virginia Medical Center		
University of Virginia		\$281,978.65
	Total	\$281,978.65
]	Iourly Rate Range	\$255 - \$695

Virginia Port Authority Matters		
Virginia Port Authority		\$294,725.39
	Total	\$294,725.39
	Hourly Rate Range	\$200 - \$405

Virginia Resources Authority - Revolving Loan Fund Transactions	
Virginia Resources Authority \$223,63	
Total	\$223,639.70
Hourly Rate Range	\$162 - \$284

Virginia Port Authority - Bond		
Virginia Port Authority		\$54,180.91
	Total	\$54,180.91
	Hourly Rate Range	\$150 - \$465

Virginia Port Authority - Complex Contractual & Real Estate Matters		
Virginia Port Authority		\$317,122.56
	Total	\$317,122.56
	Hourly Rate Range	\$195 - \$465

Transportation Privatization Matters		
Virginia Office of Public-Private Partnerships	3	\$85,410.00
Virginia Port Authority		\$279,132.65
Virginia Department of Transportation		\$103,575.93
	Total	\$468,118.58
	Hourly Rate Range	\$160 - \$450

Hourly Rate Range \$160 - \$450

VDOT and CTB Matters		
Virginia Department of Transportation		\$222,895.67
Virginia Retirement System		\$7,487.50
	Total	\$230,383.17
	Hourly Rate Range	\$346 - \$480

Virginia College Building Authority		
Virginia College Building Authority		\$121,655.19
	Total	\$121,655.19
	Hourly Rate Range	\$340- \$425

Virginia Small Business Financing Authority			
Virginia Small Business Financing Authority \$4,417.03			
	Total	\$4,417.03	
	Hourly Rate Range	\$187 - \$608	

Export Control Matters		
Virginia Commonwealth University	\$1,485.00	
Virginia Polytechnic Institute and State University	\$4,313.25	
Total	\$5,798.25	
Hourly Rate Range	\$315 - \$495	

Department of Education - NCAA Matters		
Virginia State University	\$7,901.60	
College of William & Mary	\$10,612.80	
Total	\$18,514.40	
Hourly Rate Range	\$140 - \$452	

Tobacco Indemnification and Community Reivtalization Commission		
Tobacco Indemnification and Community Reivtalization Commission \$188,638		
Total	\$188,638.15	
Hourly Rate Range	\$171 - \$295	

Virginia Public Building Authority		
Virginia Public Building Authority	\$60,849.00	
Total	\$60,849.00	
Hourly Rate Range	\$180 - \$315	

UVAMC Software Contracts	
Virginia Innovation and Entrepreneurship Authority	\$57.00
Total	\$57.00
Hourly Rate Range	\$230 - \$395

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SFP Total	\$10,600,407.25

Report on Executive Branch Agency Use of Special Outside Counsel FY2013-2014

By Single Case Appointment

Office of the Attorney General

Single Case Appointments FY2013-2014

SCA	Agency	Amount	Range of Hourly Rate
SCA	Agency	Approved	Range of nourly Kate
2009-01- Local Counsel, Branch Campus	Old Dominion University	\$40.00	225.00
2011-22- Out of State Bankruptcy Proceeding	Virginia Retirement System	\$2,748.10	185.00
2011-27- Bankruptcy Proceeding	Innovation and Entrepreneurship Investment Authori	\$399.00	\$195-\$285
2012-03- Out of State Bankruptcy Proceeding	Birth Injury Fund	\$3,052.50	\$420-\$750
2012-44- Distance Learning Matters	Old Dominion University	\$5,000.00	Flat Fee
2012-05- Investment Matters	Virginia Retirement System	\$53,743.50	\$300-\$455
2012-06- Estate Law	Mary Washington, University of	\$890.10	\$180-\$333
2012-10- Insurance Litigation	Virginia Tech	\$571,443.27	\$300-\$640
2012-12- Local Counsel, Out of state litigation	Virginia Lottery	\$18,993.90	\$165-\$255
2012-17- Local Counsel, Immigration Matter	Virginia Tech	\$6,296.63	Flat Fee plus expenses
2012-43- Local Counsel, Immigration	Virginia Tech	\$411.54	Flat Fee
2012-16- Estate Law	Conservation and Recreation, Department of	\$8,997.75	\$87.50-\$102.50
2012-18- Local Counsel, International Law	Virginia Tech	\$5,752.00	295.00
2012-28- Estate Law	Virginia Outdoors Foundation	\$1,447.50	250.00
2012-35- Local Counsel, International Law	University of Virginia	\$16,452.26	315.00

Single Case Appointments FY2013-2014

2012-36- Deed/Real Estate Acquisition	Virginia State University	\$3,000.00	\$225-\$250
2012-37- Procurement	VDOT	\$32,368.46	\$165-\$497
2012-28- Estate Law	Virginia Outdoors Foundation	\$367.50	250.00
2012-39- Local Counsel, Out of State Litigation	Medicine, Board of	\$10,000.00	\$175-\$200
2012-41- Local Counsel, Out of State Litigation	Health, Department of	\$3,830.00	\$155-\$160
2012-44- Distance Learning Matters	Old Dominion University	\$10,000.00	Flat Fee
2012-46- Litigation	Norfolk State University	\$23,778.96	250.00
2012-50- Real Estate Matter	University of Virginia	\$15,000.00	\$135-\$245
2012-51- Litigation	Department of Profesional and Occupational Regulation, Fair Housing Board	\$11,868.75	175.00
2012-18- Local Counsel, International Law	Virginia Tech	\$1,720.00	295.00
2013-03- FOIA Response	Virginia State Police	\$5,477.50	175.00
2013-08- Local Counsel, out of state litigation	Virginia Employment Commission	\$3,190.30	270.00
2013-09- Local Counsel, out of state litigation	George Mason University	\$1,708.00	\$245-\$305
2013-11- Employee Representation	Virginia Commonwealth University	\$1,512.50	250.00
2013-17- Employee Representation	Virginia State Bar	\$5,101.68	175.00
2013-18- Employee Representation	Virginia State Bar	\$1,610.00	175.00

Single Case Appointments FY2013-2014

2013-19- Specialized Legal Issue	Virginia Economic Development Partnership	\$11,355.50	\$315-\$495
2013-22- Employee Representation	Virginia State Police	\$15,460.95	175.00
2013-26- Distance Learning Matter	College of William and Mary	\$15,309.00	\$295-\$625
2013-28- Local Counsel, out of state litigation	Old Dominion University	\$6,760.00	\$200-\$325
2013-29- Employee greivance	Medical Assistance Service, Department of	\$2,250.00	225.00
2013-33- Local Counsel, Immigration	Virginia Tech	\$2,317.31	Flat fee plus expenses
2013-28- Local Counsel, out of state litigation	Old Dominion University	\$3,762.50	\$200-\$325
2013-38- Specialized Legal Services	Virginia Port Authority	\$9,744.00	\$325-\$435
2013-39- Local Counsel, Estate Law	College of William and Mary	\$876.00	150.00
2014-02- Federal Regulatory Compliance	Virginia Military Institute	\$36,450.00	\$350-\$450
2012-58- Local Counsel Real Estate Transaction	University of Virginia- Wise	\$2,500.00	\$250.00
2013-25- Local Counsel, International Law	Virginia Commonwealth University	\$1,020.00	\$161.50-\$565.25
2012-56- Complex Litigation	VDOT	\$ 100,000.00	\$283.50-\$562.50

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	TOTAL	\$1,034,006.96

Report on Executive Branch Agency Use of Special Outside Counsel FY2013-2014

By Agency

Office of the Attorney General

Agency	SFP Category	Amount
Alcoholic Beverage Control	Division of Risk Management - Auto Liability	\$2,962.99
Birth Injury Fund	SCA-Out of State Bankruptcy Proceeding	\$3,052.50
Christopher Newport University	Employee Benefits - ERISA	\$447.56
Christopher Newport University	Immigration Matters	\$9,750.00
College of William & Mary	Intellectual Property	\$23,109.00
College of William & Mary	Employee Benefits - ERISA	\$420.09
College of William & Mary	Immigration Matters	\$2,000.00
College of William & Mary	Department of Education - NCAA Matters	\$10,612.80
College of William and Mary	SCA- Distance Learning Matter	\$15,309.00
College of William and Mary	SCA- Local Counsel, Estate Law	\$876.00
Conservation and Recreation, Department of	SCA- Estate Law	\$8,997.75
Department of Behavioral Health and		¢ 412 50
Developmental Services	Debt Collection	\$412.50
Department of Behavioral Health and		#0.017.CO
Developmental Services	Division of Risk Management - Auto Liability	\$2,816.50
Department of Child Support and Social Services	Department of Child Support and Social Services	\$184,299.75
Department of Corrections	Division of Risk Management -Medical Malpractice	\$3,858.87
Department of Corrections	Division of Risk Management - Auto Liability	\$19,623.53
Department of Game and Inland Fisheries	Division of Risk Management - Auto Liability	\$3,297.50
Department of Human Resource Management	Workers' Compensation	\$950,608.30
Department of Medical Assistance Services	Department of Medical Assistance Services	\$3,920.00
Department of Profesional and Occupational		
Regulation, Fair Housing Board	SCA- Litigation	\$11,868.75
Department of Rail and Public Transportation	Bankruptcy	\$5,781.00
Division of Risk Management	Division of Risk Management -Medical Malpractice	\$506,250.00
George Mason University	Intellectual Property	\$184,050.75
George Mason University	Employee Benefits - ERISA	\$28,851.54
George Mason University	Immigration Matters	\$57,030.00
George Mason University	Division of Risk Management - Auto Liability	\$5,047.50
George Mason University	SCA- Local Counsel, out of state litigation	\$1,708.00
Health, Department of	SCA- Local Counsel, Out of State Litigation	\$3,830.00
James Madison University	Intellectual Property	\$1,728.00

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James Madison University	Employee Benefits - ERISA	\$26,657.21
James Madison University	Division of Risk Management - Auto Liability	\$6,982.50
Jamestown-Yorktown Foundation	Immigration Matters	\$1,250.00
Longwood University	Employee Benefits - ERISA	\$280.06
Longwood University	Immigration Matters	\$6,150.00
Marine Resources Commission	Division of Risk Management - Auto Liability	\$17,228.43
Mary Washington, University of	SCA- Estate Law	\$890.10
Medical Assistance Service, Department of	SCA- Employee greivance	\$2,250.00
Medicine, Board of	SCA- Local Counsel, Out of State Litigation	\$10,000.00
Norfolk State University	Intellectual Property	\$20,654.50
Norfolk State University	FCC/Communications	\$21,476.00
Norfolk State University	Employee Benefits - ERISA	\$3,803.59
Norfolk State University	SCA- Litigation	\$23,778.96
Old Dominion University	Intellectual Property	\$7,621.70
Old Dominion University	Employee Benefits - ERISA	\$3,729.89
Old Dominion University	Immigration Matters	\$9,680.00
Old Dominion University	SCA-Distance Learning Matters	\$5,000.00
Old Dominion University	SCA- Distance Learning Matters	\$10,000.00
Old Dominion University	SCA- Local Counsel, out of state litigation	\$6,760.00
Old Dominion University	SCA- Local Counsel, out of state litigation	\$3,762.50
Old Dominion University	SCA- Local Counsel, Branch Campus	\$40.00
Radford University	FCC/Communications	\$6,496.00
Radford University	Employee Benefits - ERISA	\$1,659.59
Radford University	Immigration Matters	\$2,000.00
Southside Virginia Community College	FCC/Communications	\$33,488.65
State Board of Elections	Division of Risk Management - Auto Liability	\$35,275.00
Tobacco Indemnification and Community Reivtaliza	Tobacco Indemnification and Community Reivtalization Commission	\$188,638.15
University of Mary Washington	Employee Benefits - ERISA	\$782.56
University of Virginia	Intellectual Property	\$26,423.96
University of Virginia	Employee Benefits - ERISA	\$96,707.29
University of Virginia	Immigration Matters	\$56,369.61
University of Virginia	Higher Education Bonds & Public Financing	\$54,369.61
University of Virginia	University of Virginia Medical Center	\$281,978.65

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University of Virginia	Division of Risk Management - Auto Liability	\$20,688.04
University of Virginia	SCA- Local Counsel, International Law	\$16,452.26
University of Virginia	SCA- Real Estate Matter	\$15,000.00
University of Virginia- Wise	SCA- Local Counsel Real Estate Transaction	\$2,500.00
Virginia College Building Authority	Virginia College Building Authority	\$121,655.19
Virginia Commonwealth University	Intellectual Property	\$47,323.76
Virginia Commonwealth University	Department of Medical Assistance Services	\$2,189.46
Virginia Commonwealth University	Employee Benefits - ERISA	\$72,237.39
Virginia Commonwealth University	Immigration Matters	\$58,700.00
Virginia Commonwealth University	Higher Education Bonds & Public Financing	\$138,413.75
Virginia Commonwealth University	Export Control Matters	\$1,485.00
Virginia Commonwealth University	Division of Risk Management - Auto Liability	\$11,622.33
Virginia Commonwealth University	SCA- Employee Representation	\$1,512.50
Virginia Commonwealth University	SCA- Local Counsel, International Law	\$1,020.00
Virginia Community College System	Employee Benefits - ERISA	\$1,260.27
Virginia Community College System	Immigration Matters	\$5,304.60
Virginia Department of Agriculture and Consumer	Tetallastus! Drawatu	\$307.50
Services	Intellectual Property	\$307.30
Virginia Department of Historic Resources	Bankruptcy	\$22,350.60
Virginia Department of Transportation	Eminent Domain	\$4,413,614.18
Virginia Department of Transportation	Division of Risk Management - Auto Liability	\$30,554.19
Virginia Department of Transportation	Employee Benefits - ERISA	\$2,817.35
Virginia Department of Transportation	Transportation Privatization Matters	\$103,575.93
Virginia Department of Transportation	VDOT and CTB Matters	\$222,895.67
Virginia Department of Transportation	SCA- Procurement	\$32,368.46
Virginia Department of Transportation	SCA- Complex Litigation	\$100,000.00
Virginia Economic Development Partnership	SCA- Specialized Legal Issue	\$11,355.50
Virginia Employment Commission	SCA- Local Counsel, out of state litigation	\$3,190.30
Virginia Innovation and Entrepreneurship Authority	UVAMC Software Contracts	\$57.00
Virginia Innovation and Entrepreneurship Investmen	SCA-Bankruptcy Proceeding	\$399.00
Virginia Lottery	SCA- Local Counsel, Out of state litigation	\$18,993.90
Virginia Military Institute	Intellectual Property	\$1,500.00
Virginia Military Institute	Employee Benefits - ERISA	\$6,672.53

Virginia Military Institute	SCA- Federal Regulatory Compliance	\$36,450.00
Virginia Office of Public-Private Partnerships	Transportation Privatization Matters	\$85,410.00
Virginia Outdoors Foundation	Bankruptcy	\$1,704.00
Virginia Outdoors Foundation	Eminent Domain	\$480.00
Virginia Outdoors Foundation	SCA-Estate Law	\$1,447.50
Virginia Outdoors Foundation	SCA- Estate Law	\$367.50
Virginia Polytechnic Institute and State University	Intellectual Property	\$20,361.28
Virginia Polytechnic Institute and State University	Debt Collection	\$42,295.58
Virginia Polytechnic Institute and State University	Construction	\$200,382.51
Virginia Polytechnic Institute and State University	Employee Benefits - ERISA	\$39,336.39
Virginia Polytechnic Institute and State University	Export Control Matters	\$4,313.25
Virginia Polytechnic Institute and State University	SCA- Insurance Litigation	\$571,443.27
Virginia Polytechnic Institute and State University	SCA- Local Counsel, Immigration Matter	\$6,296.63
Virginia Polytechnic Institute and State University	Division of Risk Management - Auto Liability	\$54,419.24
Virginia Polytechnic Institute and State University	SCA- Local Counsel, Immigration	\$411.54
Virginia Polytechnic Institute and State University	SCA- Local Counsel, International Law	\$5,752.00
Virginia Polytechnic Institute and State University	SCA- Local Counsel, International Law	\$1,720.00
Virginia Polytechnic Institute and State University	SCA- Local Counsel, Immigration	\$2,317.31
Virginia Port Authority	Intellectual Property	\$1,632.60
Virginia Port Authority	Employee Benefits - ERISA	\$75,538.40
Virginia Port Authority	Virginia Port Authority Matters	\$294,725.39
Virginia Port Authority	Virginia Port Authority - Bond	\$54,180.91
Virginia Port Authority	Virginia Port Authority - Complex Contractual & Real Estate Matters	\$317,122.56
Virginia Port Authority	Transportation Privatization Matters	\$279,132.65
Virginia Port Authority	SCA- Specialized Legal Services	\$9,744.00
Virginia Public Building Authority	Virginia Public Building Authority	\$60,849.00

Virginia Resources Authority	Virginia Resources Authority - Revolving Loan Fund Transactions	\$223,639.70
Virginia Retirement System	Employee Benefits - ERISA	\$209,895.00
Virginia Retirement System	Virginia Retirement System - Investment	\$322,134.06
Virginia Retirement System	VDOT and CTB Matters	\$7,487.50
Virginia Retirement System	SCA-Out of State Bankruptcy Proceeding	\$2,748.10
Virginia Retirement System	SCA-Investment Matters	\$53,743.50
Virginia Small Business Financing Authority	Virginia Small Business Financing Authority	\$4,417.03
Virginia State Bar	Division of Risk Management - Auto Liability	\$2,400.00
Virginia State Bar	SCA- Employee Representation	\$5,101.68
Virginia State Bar	SCA- Employee Representation	\$1,610.00
Virginia State Police	Division of Risk Management - Auto Liability	\$34,561.44
Virginia State Police	FCC/Communications	\$32,590.20
Virginia State Police	SCA- FOIA Response	\$5,477.50
Virginia State Police	SCA- Employee Representation	\$15,460.95
Virginia State University	Employee Benefits - ERISA	\$1,291.09
Virginia State University	Department of Education - NCAA Matters	\$7,901.60
Virginia State University	SCA- Deed/Real Estate Acquisition	\$3,000.00
Virginia Tourism Authority	Intellectual Property	19,670.00
Virginia Wine Board	Intellectual Property	\$730.00
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