

**COMMONWEALTH of VIRGINIA** 

DEPARTMENT OF SOCIAL SERVICES

Margaret Ross Schultze COMMISSIONER

Office of the Commissioner

October 1, 2015

## **MEMORANDUM**

TO: Honorable Terence R. McAuliffe Governor of Virginia

Members, Virginia General Assembly

Margaret Ross Schultze Margaret Leger FROM:

SUBJECT: Report on the Effectiveness of Low-Income Energy Assistance Programs

I am pleased to submit the Department of Social Services' biennial report on the effectiveness of low-income energy assistance programs, prepared pursuant to § 63.2-805 of the Code of Virginia. If you have questions or need additional information concerning this report, please contact me.

MRS:kc

A report of the Department of Social Services Commonwealth of Virginia

# Biennial Report on the Effectiveness of Low-Income Energy Assistance Programs

October 2015

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#### **Executive Summary**

This biennial report on the effectiveness of energy assistance programs in the Commonwealth (1) evaluates the extent to which these programs meet the needs of low-income Virginians and (2) assesses the adequacy of the services provided to recipient households. The report examines whether a duplication of services exists among programs designed to serve these households. Energy assistance services - including heating and cooling subsidies, crisis intervention, and weatherization - are available through a number of programs administered by the Departments of Social Services, Aging and Rehabilitative Services, and Housing and Community Development, and Virginia's major utilities. This report concludes that there is little duplication across programs, and that the poorest and most vulnerable households in the Commonwealth benefit from energy assistance programs.

The struggle to pay rising home energy costs continues to create additional hardships for many vulnerable, low-income individuals and families in the Commonwealth. Approximately 45% of all households who receive energy assistance have family incomes less than \$10,000, which is well below the federal poverty limit. Even in a stable economy, these families have little room in their budgets to absorb even modest increases in energy costs; given limited family resources, the need for energy assistance services continues to be critical.

During State Fiscal Year (SFY) 15 Virginia provided services to 234,806 households, representing a decrease of 33,582 households from SFY 13. Total spending across programs during SFY 15 was \$83,271,363 representing a decrease of \$25,792,694 from SFY 13. Decreases in federal funding, particularly funding from the American Recovery and Reinvestment Act (ARRA), as well as improvements in the economy contributed to the decrease in households served and total spending. Currently, Virginia's energy assistance programs provide a benefit that covers approximately 33% of recipient household's heating needs compared to SFY 13 where the benefit covered approximately 29% of heating needs. Included in this report are statistics, which highlight the difficult choices these households must make, some of which jeopardize the health, safety, and well-being of individual household members.

Typically, the Low-Income Home Energy Assistance Program (LIHEAP) operates under a continuing resolution for the first several months of the Federal Fiscal Year (FFY). Final grantee allocations are often not available until the middle to end of the second quarter making program planning and administration difficult. Virginia received an allocation of just over \$81 million for FFY 14 and 15; however, the allocations were approximately \$26 million less than FFY 11.

According to the U. S. Census Bureau and the U.S. Department of Health and Human Services (HHS), there are over 865,843 families living at or below 150% of the federal defined poverty limit in Virginia. Over 408,843 of these households have incomes at or below 130% of poverty, meaning they are income eligible for most, if not all, of Virginia's energy assistance programs. In an effort to increase program awareness and participation, various outreach and enrollment strategies are pursued each year. An overview of major energy assistance programs offered by state agencies and utilities as well as analysis of households served, expenditures, and case denial data are included in the overview of programs. Additionally, the results of surveys that focused

on benefit adequacy, program utilization, and energy insecurity of program participants and lowincome Virginians are included. An analysis of benefit adequacy, based on energy costs and the extent to which benefits actually subsidize total energy costs, as well as a discussion on recipient households' energy burden, is also included.

The number of potentially income eligible households continues to increase each year. Data from surveys, the census, and energy assistance programs indicate that fewer eligible households received assistance in SFY 15 (27%) than in SFY 13 (34%). Energy benefits that cover only 33% of home heating needs, increases in energy costs, and the current economy resulted in hardships and difficult choices for families which can further compromise their health and safety. The need for energy assistance programs in Virginia continues to exist. These programs are part of a safety net that clearly makes a significant difference in the lives of many low-income, vulnerable Virginians.

## Biennial Report on the Effectiveness of Low-Income Energy Assistance Programs October 2015

## **Report Mandate**

§ 63.2-805. Home Energy Assistance Program; report; survey.

A. The General Assembly declares that it is the policy of this Commonwealth to support the efforts of public agencies, private utility service providers, and charitable and community groups seeking to assist low-income Virginians in meeting their residential energy needs. To this end, the Department is designated as the state agency responsible for coordinating state efforts in this regard.

B. There is hereby created in the state treasury a special nonreverting fund to be known as the Home Energy Assistance Fund, hereinafter the "Fund." Moneys in the Fund shall be used to:

1. Supplement the assistance provided through the Department's administration of the federal Low-Income Home Energy Assistance Program Block Grant; and

2. Assist the Commonwealth in maximizing the amount of federal funds available under the Low-Income Home Energy Assistance Program and the Weatherization Assistance Program by providing funds to comply with fund-matching requirements, and by means of leveraging in accordance with the rules set by the Home Energy Assistance Program.

The Fund shall be established on the books of the Comptroller. The Fund shall consist of donations and contributions to the Fund and such moneys as shall be appropriated by the General Assembly. Interest earned on money in the Fund shall remain in the Fund and be credited to it. Any moneys remaining in the Fund, including interest thereon, at the end of each fiscal year shall not revert to the general fund but shall remain in the Fund. Moneys in the Fund shall be used solely for the purposes set forth in this section. The State Treasurer shall make expenditures and disbursements from the Fund on warrants issued by the Comptroller upon written request signed by the Commissioner. Up to twelve percent of the Fund may be used to pay the Department's expenses in administering the Home Energy Assistance Program.

C. The Department shall establish and operate the Home Energy Assistance Program. In administering the Home Energy Assistance Program, it shall be the responsibility of the Department to:

1. Administer distributions from the Fund;

2. Lead and facilitate meetings with the Department of Housing and Community Development, the Department of Mines, Minerals and Energy, and other agencies of the Commonwealth, as well as any nonstate programs that elect to participate in the Home Energy Assistance Program, for the purpose of sharing information directed at alleviating the seasonal energy needs of lowincome Virginians, including needs for weatherization assistance services; 3. Collect and analyze data regarding the amounts of energy assistance provided through the Department, categorized by fuel type in order to identify the unmet need for energy assistance in the Commonwealth;

4. Develop and maintain a statewide list of available private and governmental resources for lowincome Virginians in need of energy assistance; and

5. Report annually to the Governor and the General Assembly on or before October 1 of each year through October 1, 2007, and biennially thereafter, on the effectiveness of low-income energy assistance programs in meeting the needs of low-income Virginians. In preparing the report, the Department shall:

a. Conduct a survey biennially in each year that the report is due to the General Assembly that shall collect information regarding the extent to which the Commonwealth's efforts in assisting low-income Virginians are adequate and are not duplicative of similar services provided by utility services providers, charitable organizations and local governments;

b. Obtain information on energy programs in other states; and

c. Obtain necessary information from the Department of Housing and Community Development, the Department of Mines, Minerals and Energy, and other agencies of the Commonwealth, as well as any nonstate programs that elect to participate in the Home Energy Assistance Program, to complete the biennial survey and to compile the required report. The Department of Housing and Community Development, the Department of Mines, Minerals and Energy, and other agencies of the Commonwealth, as well as any nonstate programs that elect to participate in the Home Energy Assistance Program, shall provide the necessary information to the Department. The Department is authorized to assume responsibility for administering all or any portion of any private, voluntary low-income energy assistance program upon the application of the administrator thereof, on such terms as the Department and such administrator shall agree and in accordance with applicable law and regulations. If the Department assumes administrative responsibility for administering such a voluntary program, it is authorized to receive funds collected through such voluntary program and distribute them through the Fund.

D. Local departments may, to the extent that funds are available, promote interagency cooperation at the local level by providing technical assistance, data collection and service delivery.

E. Subject to Board regulations and to the availability of state or private funds for low-income households in need of energy assistance, the Department is authorized to:

1. Receive state and private funds for such services; and

2. Disburse funds to state agencies, and vendors of energy services, to provide energy assistance programs for low-income households.

F. Actions of the Department relating to the review, allocation and awarding of benefits and grants shall be exempt from the provisions of Article 3 (§ 2.2-4018 et seq.) and Article 4 (§ 2.2-4024 et seq.) of Chapter 40 of the Administrative Process Act (§ 2.2-4000 et seq.).

G. No employee or former employee of the Department shall divulge any information acquired by him in the performance of his duties with respect to the income or assistance eligibility of any individual or household obtained in the course of administering the Home Energy Assistance Program, except in accordance with proper judicial order. The provisions of this section shall not apply to (i) acts performed or words spoken or published in the line of duty under law; (ii) inquiries and investigations to obtain information as to the implementation of this chapter by a duly constituted committee of the General Assembly, or when such inquiry or investigation is relevant to its study, provided that any such information shall be privileged; or (iii) the publication of statistics so classified as to prevent the identification of any individual or household.

#### Background

In 2015, the Department of Social Services (DSS) conducted its sixth biennial survey. The survey's primary purpose was to determine the extent to which the Commonwealth's efforts in assisting low-income households are adequate and not duplicative of similar services provided by utility services providers, charitable organizations, and local governments. Results, findings, and analysis from the 2015 survey are included in this report; the report also includes information on energy assistance programs in other states. (Appendix A includes a chart of the Total Number of Households Receiving LIHEAP Benefits in FY 2014 by state.)

In addition to results and analysis from the 2015 survey, this report assesses the adequacy of low-income energy assistance programs in targeting and serving low-income households. The report also examines home energy costs, duplication of services among energy assistance programs, benefit adequacy, and the difficult choices facing low-income Virginians.

This report contains data from the DSS Energy Assistance Program (EAP) database, as well as data compiled in collaboration with the Department of Housing and Community Development (DHCD), Dominion Virginia Power (DVP), and American Electric Power (AEP). DSS appreciates the contributions made to the report by all people and organizations involved.

### **Overview of Low Income Energy Assistance Programs**

Virginia's low-income energy assistance programs are available through a myriad of public and private organizations. DSS oversees the largest heating and cooling assistance programs for low-income households through the federally funded LIHEAP block grant, sometimes supplemented by the release of LIHEAP contingency funds. Contingency funds are funds released by the President to address a specific or immediate need.

Various sources fund other energy assistance programs and provide assistance on a smaller scale. For example, funding for the Weatherization Assistance Program (WAP) is through multiple federal sources, while EnergyShare, Fan Care, and Neighbor-To-Neighbor are utility-funded programs. Programs operated by the Commonwealth, the EAP and the WAP, provide statewide assistance. Programs sponsored by utility companies provide assistance in their service areas.

The following chart outlines the major energy programs and includes the application period, service area, types of services offered, and the target group of each program.

Program	Application Period	Service Area	Assistance Provided	Target Group
EAP – Fuel	Second Tuesday October to second Friday November (Prior year recipients are mailed an application in late September)	Statewide	Pays for primary heating fuel delivery, past fuel bills or payment of heating utility bills	All income eligible households with a heat expense
EAP – Crisis	November 1 to March 15	Statewide	Averts no heat situations through heating equipment purchase/repair, and payment of security deposits	All income eligible households with an energy crisis
EAP – Crisis Primary Fuel/Utility	January 1 to March 15	Statewide	Averts no heat situations by securing a fuel delivery or maintaining heat utility	All income eligible households with an energy crisis
EAP – Weatherization	Year round	Statewide	Air infiltration measures and heating systems replacement	All income eligible households
Neighbor- To- Neighbor	January 1 to February 28	Localities in American Electric Power (AEP) service area	Pays towards past due AEP electric bills once EAP benefits are exhausted	AEP customers only
EnergyShare – Heating/Cooling	Year round	Dominion Virginia	Secures a fuel delivery or	Elderly, ill, unemployed,

		Power's (DVP) service area	maintains a heating utility bill . in the winter and pays electric bills in the summer	in crisis
Department of Energy (DOE) - Weatherization	Year round	Statewide	Air infiltration measures and heating system replacement	All income eligible households
EAP – Cooling	June 15 to August 15	Statewide	Purchase and/or installation of a window a/c unit, fan, attic fan or whole house fan and repair of a central a/c unit or heat pump unit or installed fan. Payment of electricity bills or a security deposit	Income eligible households with at least one vulnerable household member
Fan Care	June through September	Statewide	Purchase fans and air conditioners for seniors with more serious conditions	Age 60 and over

All low-income energy assistance programs base eligibility on income and energy needs. Some programs have further eligibility criteria such as a vulnerable household member requirement. For the EAP, a vulnerable individual is defined as someone who is: 60 years of age or older; a child under the age of six; or a disabled individual. In most programs, energy assistance benefits are paid directly to contracted providers who receive authorization to provide assistance to households in their service area.

The following is a summary of services, utilization, expenditures, and reasons for case denials, indicative of unmet needs of customers, for the public and private sector programs for SFY 15. Data collection differs among programs as indicated by not applicable (N/A) in columns when data are not available.

**EAP - Fuel Assistance** provides assistance with purchasing primary home heating fuel or paying primary home heating utility bills. Eligible households receive a benefit based on individual household conditions such as primary energy type, climate zone, income, energy burden, vulnerability conditions, and household size. The average household payment was \$340 in SFY 15.

		Multiple I	Program Needs	R	eason Cases Deni	ed
Total Family units Served	Total Cost	# of Cases	Funds Needed	Excess Income	Benefit too Small	Out of Funds
127,994	\$43,461,220	N/A	N/A	6,799	N/A	N/A

**EAP - Crisis Assistance/Crisis Primary Fuel/Utility** provides assistance in meeting a household's immediate emergency heating needs. To be eligible for Crisis Assistance, the benefit provided must ensure the crisis is averted. Even using other resources as a supplement, for 2,546 households the benefit was not enough to resolve the immediate crisis. Types of Crisis Assistance include: one-time heat security deposit; portable space heater for temporary use; buying home heating fuel; paying a primary heat utility bill; and purchasing and installing or repairing heating equipment. The average household payment was \$372 in SFY 15.

	1949-82 M. A.	Multiple I	Program Needs	R	eason Cases Deni	ed
Total Family units Served	Total Cost	# of Cases	Funds Needed	Excess Income	Benefit too Small	Out of Funds
22,225	8,271,323	1,647	447,797	1,831	2,546	None

EAP – WAP applies energy efficiency measures to the housing structure to decrease home energy consumption for low-income families. After an inspection process using energy efficiency technologies and testing protocols, air sealing, insulation, heating system tune-up or replacement, and health and safe efficiency measures are completed. The DHCD administers this program with 15% of the LIHEAP block grant. In SFY 15, the average direct cost per unit allowable under the program guidelines was \$6,977 per unit. The average payment of direct and indirect cost was \$8,009 per unit. Per unit cost increased due to license and certificate requirements for technical workers, whole house ventilation requirements, and increased health and safety measure costs after the start of the program year.

		Multiple I	Program Needs	R	eason Cases Deni	ed
Total Family units Served	Total Cost	# of Cases	Funds Needed	Excess Income	Benefit too Small	Out of Funds
1,544	12,365,911	N/A	N/A	N/A	N/A	N/A

**Neighbor-To-Neighbor Program** provides assistance with payment of electric bills for AEP customers in 29 localities. The average household payment was \$239 in SFY 15. This year, AEP contributed \$249,964 to the program.

		Multiple I	Program Needs	R	eason Cases Deni	ed
Total Family units Served	Total Cost	# of Cases	Funds Needed	Excess Income	Benefit too Small	Out of Funds
1,360	\$324,964	N/A	N/A	N/A	None	N/A

**EnergyShare (Heating Program)** provides assistance with heating costs for any energy type to residents in DVP's service area. DVP contributed \$1 million to Virginia's EnergyShare Program. The maximum benefit amount was \$600 in SFY 15. The average payment was \$276.

<b>Total Family units</b>		Multiple I	Program Needs	R	eason Cases Deni	ed
Served	Total Cost	# of Cases	Funds Needed	Excess Income	Benefit too Small	Out of Funds
8,035	\$2,220,307	N/A	N/A	None	None	None

**EnergyShare (Cooling Program)** DVP expanded EnergyShare in 2008 to provide assistance with cooling costs for electricity to residents in DVP's service area. In SFY 15, DVP contributed \$350,000 to Virginia's EnergyShare Program. The average payment was \$204.

<b>Total Family units</b>	1. 特許的知識	Multiple I	Program Needs	R	eason Cases Denie	ed
Served	Total Cost	# of Cases	Funds Needed	Excess Income	Benefit too Small	Out of Funds
3,026	\$616,100	N/A	N/A	None	None	None

**The Department of Energy (DOE) WAP** regulated by the United States DOE and administered by the DHCD installs cost-effective energy efficiency measures to decrease home energy consumption. The WAP enables low-income families to decrease their energy bills permanently by making their homes more energy efficient. Funds are used to improve the energy performance of dwellings of needy families using the latest energy efficiency technologies and testing protocols available in the housing industry. In SFY 15, the average direct cost per unit allowable under the program guidelines was \$6,977 per unit. The average payment of direct and indirect cost was \$4,193 per unit.

		Multiple I	Program Needs	R	eason Cases Denie	ed
Total Family units Served	Total Cost	# of Cases	Funds Needed	Excess Income	Benefit too Small	Out of Funds
1,085	\$4,549,555	N/A	N/A	None	None	None

**EAP - Cooling Assistance** provides for the purchase or repair of cooling equipment, one-time payment of cooling utility security deposit, and payment for electricity to operate cooling equipment. The average household payment in SFY 15 was \$167.

	Total	Multiple I	Program Needs	R	eason Cases Denie	ed
Total Family units Served	Cost	# of Cases	Funds Needed	Excess Income	Benefit too Small	Out of Funds
68,222	\$11,411,983	2,076	549,086	3,074	1,281	None

Fan Care Program purchases fans for the elderly. Limited funds are allocated to purchase air conditioners for seniors with a serious condition. The Virginia Department for Aging and

Rehabilitative Services administers this program with \$50,000 provided by DVP. For SFY 15, the average household payment was \$38.

		Multiple I	Program Needs	R	eason Cases Deni	ed
Total Family units Served	Total Cost	# of Cases	Funds Needed	Excess Income	Benefit too Small	Out of Funds
1,315	\$50,000	N/A	N/A	N/A	N/A	N/A

#### **Analysis of Program Summary Reports**

During SFY 15, Virginia's energy assistance programs provided \$83 million in energy subsidies to 234,806 low-income households. An analysis of the program summaries indicates that the number of households assisted during SFY 15 has decreased by 13% since SFY 13. Administrative data collected from two of the programs (EAP – Cooling and Crisis) indicates that for 4,907 recipient households, the benefits received did not fully meet their immediate need. Even with assistance provided, low-income households were required to spend \$996,883 in additional funding to meet their immediate energy needs. Depending on the program, income in excess of 130% of poverty resulted in the denial of energy subsidies to 11,704 households.

In addition to the programs summarized in this report, numerous other small community and faith-based energy assistance programs operate throughout Virginia. These programs provide assistance to households in their communities, offering assistance that helps defray energy costs.

## **Home Energy Assistance Program**

In anticipation of contributions from utilities, businesses, and private citizens, the 2002 Session of the General Assembly established the Home Energy Assistance Program (HEAP), administered by the DSS. HEAP receives annual donations from private citizens.

Beginning in January 2004, the Virginia state income tax form provided a check-off option for contributions to HEAP. In SFY 15, donations to HEAP through the tax check-off initiative totaled \$12,241. HEAP funds are used to supplement Fuel Assistance and Crisis Assistance. To date, HEAP fund contributions, including interest, total \$317,511. Virginia will continue to promote the HEAP income tax check-off in SFY 16.

### **Effectiveness and Adequacy of Energy Assistance Programs**

For the purposes of this report, the effectiveness of Virginia's energy assistance programs is measured by the percentage of eligible households served, the level to which services meet the needs of target households, the extent to which energy assistance benefits actually subsidize total energy costs, and the degree to which programs are duplicative. The data used for this analysis is from program administrative data, census data, data from the U.S. Department of Health and Human Services LIHEAP Notebook, results from a random survey of low-income EAP applicant households conducted by DSS, and data from the National Energy Assistance (NEA) Survey Reports.

#### Percentage of Eligible Households Served

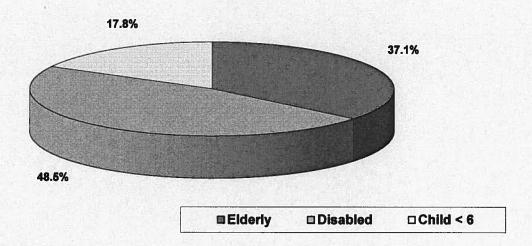
The demand for energy assistance programs exceeds available funding and service capacity. Data from 2-1-1 Virginia shows the need for heating assistance was by far the number one reason for calls to 2-1-1 representing 43% of the total requests for assistance from individuals and families in the Commonwealth. The remaining top reasons for calls in SFY 15 were financial aid/housing and food pantry/emergency.

Many low-income households do not receive assistance in meeting their energy needs. The programs outlined in this report provided benefits and services to 234,806 low-income households during the last fiscal year. Some of these programs assist eligible households with income up to 150% of the federally defined poverty limits. (Appendix B delineates these income levels by family size.) According to the U.S. Census Current Population Survey (CPS) Annual Social and Economic Supplement (ASEC) and HHS, there are 865,843 LIHEAP-eligible households in Virginia, with 327,868 of these households containing at least one individual 60 years of age or older. (Appendix C includes estimates of federal and state LIHEAP households by vulnerable group.) The energy assistance programs in the Commonwealth served 27% of potentially eligible households in SFY 15.

#### Percentage of Vulnerable Households Served

Many LIHEAP income-eligible households do not receive assistance. For households that do receive assistance, steps have been taken to ensure those with the lowest incomes and the highest energy costs or needs are awarded the highest benefits. The two groups of low-income households identified as having the highest home energy needs are households with vulnerable individuals and households with high energy burdens. Targeting these households is in keeping with the intent of the LIHEAP federal statute. Though Virginia considers a variety of factors in the determination of benefits, priority is given to households with one or more vulnerable members. These individuals include low-income seniors, disabled individuals, and children under the age of six. The largest of the three DSS EAP programs, Fuel Assistance, provides a weighted benefit for households containing at least one vulnerable individual. Additionally, due to funding limitations, the second largest program, Cooling Assistance, requires that households include at least one vulnerable individual as a condition of eligibility.

Vulnerable individuals face a number of environmental factors that place them at significant risk of injury or death due to their inability to pay high residential energy costs. Although many lowincome households are forced to suffer without air conditioning in the summer or heat during the winter, the effects of energy insecurity can be particularly harmful to children and seniors. Of additional concern are the choices these individuals and families are often forced to make while trying to maintain stable, safe, temperatures in their homes. Fuel Assistance represents 55% of all households served by energy assistance programs included in this report. As illustrated in the following pie chart, a large percentage of Fuel Assistance households include at least one vulnerable individual. Additionally, since the Cooling Assistance Program requires that households include at least one vulnerable individual, all 68,222 cooling recipient households include vulnerable household members.



### Figure 1: Households Served Containing Vulnerable individuals

Figure 1 shows the proportion of total Fuel Assistance households served that included at least one vulnerable member in SFY 15. Households with elderly (age 60 or older) total 37.1%, households with disabled total 48.5%, and households with young child (under age 6) total 17.8%. Individuals can be included in more than one vulnerability category. The data are derived from EAP administrative data for the 2014-15 winter season.

#### **Extent to which Benefits Meet Household Need**

While Virginia's energy assistance programs provide support to low-income households, studies show that the need for energy assistance exceeds the capacity of current funding. The DSS 2015 survey found that, among those participating in the Fuel Assistance Program of EAP, 28% responded that the fuel benefit covered 1.0% to 25% of their heating bill. Thirty-one percent of the households reported that the EAP benefit covered 26% to 50% of their residential heating expenses for the winter. There was less participation in the Cooling Assistance Program than Fuel Assistance by many households surveyed. Seventeen percent of households that received Cooling Assistance indicated that the benefit met 1.0% to 25% of their needs, while 18% said it covered between 26% to and 50%.

The results of a survey on energy costs completed in November 2014 indicated that from 2012 to 2014, overall energy costs across fuel types increased by 2%. The increase in energy costs coupled with reduced spending across programs since SFY 13 placed additional stress on recipient households.

As in previous years, many low-income families struggled to pay their monthly energy bills, accruing large unpaid balances and facing disconnections. For some Fuel Assistance recipients, the entire benefit was used to eliminate or reduce arrearages or outstanding balances owed to a vendor. These households may seek assistance from other energy assistance programs to supplement additional costs incurred for the remainder of the year.

The average household payment for Fuel Assistance in SFY 15 was \$340. The hardships encountered when experiencing high home energy costs are even more devastating when combined with drastically lower household income. In Virginia, the annual income of approximately 45% of recipient households is less than \$10,000.

Even though the average benefit subsidy does not fully meet the needs of low-income households, studies show energy assistance programs significantly reduce the energy burden of recipient households. Energy burden is defined as the ratio of household energy expenditures to income. Energy burden is much higher for low-income households than for higher income households. According to HHS, the energy burden for low-income households is twice that of the average of all households and four times that of non-low-income households. For the purposes of the report, severe residential energy burden is defined as energy costs exceeding 11% of income. According to HHS, the net effect of LIHEAP benefits is to lower recipient home heating burdens to levels closer to the levels of the average households. This is referred to as the LIHEAP burden offset.

Benefits paid with LIHEAP reduce the energy burden of households. The percentage of households with lower energy burdens increases after LIHEAP benefits have been applied. Figure 2 shows the level of energy burden nationally for recipients of LIHEAP prior to subtracting benefits from residential energy costs (pre-LIHEAP) and after subtracting benefits (post-LIHEAP), as reported by the latest NEA survey conducted in 2011. The data reveal that LIHEAP programs can have a tremendous impact on recipient households. In 2011, LIHEAP benefits reduced the proportion of households with a severe residential energy burden by 28%.

	Percent of Households Served			
Energy Burden	Pre-LIHEAP	Post-LIHEAP		
0 -10%	41%	58%		
11 – 25%	45%	34%		
>25%	13%	8%		

## Figure 2 Total Residential Energy Burden 2011 NEA Survey

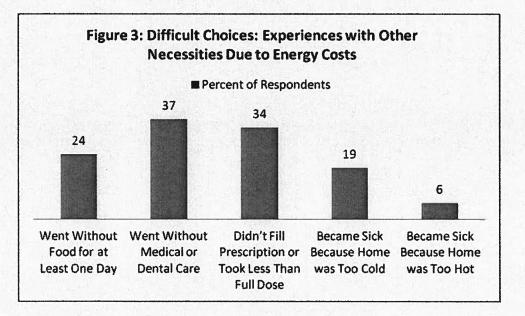
Figure 2 represents total residential energy costs, as that data is more accessible and apparent to recipient households than a breakdown of expenditures by type of use. However, data available from the national Residential Energy Consumption Survey (RECS) indicates recipient households spend 32% of their residential expenditures on heating and 12% on cooling.

Moreover, any reduction in home heating and cooling costs leads to a direct reduction in total residential energy costs.

When evaluating the adequacy of energy assistance benefits, it is important to note that energy benefits positively affect recipient households by reducing the energy burden. With energy subsidies only covering approximately 33% of most households' heating costs in SFY 15, low-income Virginians continue to face significant challenges in meeting their immediate home energy needs while maintaining other basic necessities.

The 2011 NEA report surveyed 13 states. The 2011 NEA survey collected information on the choices made by LIHEAP households when faced with high energy bills. A new sample of 2011 LIHEAP recipients was selected to document changes in the need for LIHEAP and changes in the choices that low-income households make when faced with unaffordable energy bills. The report presents the findings from the 2011 NEA Survey and provides comparisons to the 2003, 2008 and 2009 NEA Surveys. The 2003 survey contained state specific data and showed the biggest sacrifices made by Virginians were health related with 43% depriving themselves of medical or dental care and 34% choosing not to fill prescriptions or reducing the recommended dosage of their prescribed medication. Twenty-two percent stated that they went without food for at least one day and 20% were unable to pay their energy bills because of their medical expenses. Although the subsequent surveys do not include state level detail like the 2003 survey, the national findings continue to highlight the fact that low-income households face difficult choices in attempting to pay their energy bills. Additionally, the national findings are similar to the findings in the DSS 2015 biennial survey.

Figure 3 represents the proportion of total respondents in the 2011 NEA survey where someone in their household became sick due to household temperature or went without food, medical care, or medicine in the past five years due in part to their residential energy expenses.



### **Degree to which Programs are Duplicative**

Another important component in assessing the effectiveness of energy assistance programs in the Commonwealth is the degree to which program duplication exists. In examining the major state and utility-sponsored programs, it appears that there is little duplication of services among programs. Each program offers a discrete and complementary energy assistance benefit to low-income Virginians.

The state programs funded by the LIHEAP block grant include the EAP Fuel Assistance Program, the EAP Crisis Assistance Program, the EAP Cooling Assistance Program, and the DHCD Weatherization Assistance Program. The three DSS Energy Assistance Programs provide subsidies to offset the costs of heating and cooling or to avoid an energy crisis. The Weatherization Assistance Programs serve a very different purpose by helping households make their homes more energy efficient, thus reducing future costs for energy.

An examination of the major utility-sponsored programs indicates that a duplication of services may exist between the EnergyShare Program operated by DVP and the EAP. In addition to operating a heating assistance program, DVP implemented a cooling assistance program in 2008 expanding EnergyShare to a year around program. The EnergyShare Program provided subsidies to 11,061 households in the past fiscal year. Some of the households served by DVP may have also received EAP assistance. However, given the benefit amounts for various programs do not cover a households' entire cost, while some households may receive assistance from multiple sources, it is unlikely their entire energy costs are covered.

The other major utility-sponsored program is Neighbor-To-Neighbor sponsored by AEP. This program served 29 localities last year and is administered by Dollar Energy Fund, Incorporated. Like EnergyShare it is possible that households served by the AEP Neighbor-To-Neighbor Program are being served by EAP; however, given the benefit levels of these programs, it is unlikely that assistance from multiple sources meet the households' total costs.

#### **Results of Virginia's Low-Income Household Survey**

In 2015, DSS conducted a biennial survey to assess the extent to which the Commonwealth's efforts in assisting low-income families in Virginia with their energy needs is adequate and not duplicative of similar services provided by utility companies, charitable organizations, and local governments. The results of the survey showed that the majority of households received assistance from only one source, their local department of social services, for heating and cooling needs. Utility payments and fuel deliveries were the primary types of benefits received.

Thirty-one percent of the households reported that the EAP benefit covered 26% to 50% of their residential heating expenses for the winter, while 28% stated that the benefit covered 1.0% to 25%. Almost all households surveyed had taken one or more preventive measures to reduce heating costs, such as closing off rooms, turning down thermostats, covering windows with plastic, and wearing additional layers of clothing. Sixty-seven percent of the low-income households stated they had to choose between purchasing groceries, medication, or paying

heating and cooling expenses. This represents a significant increase over the 52% who responded they made a similar choice in the prior survey.

### The Future of LIHEAP Funding

Federal funding for FFY 14 was \$3.39 billion for the LIHEAP block grant. No emergency contingency funds or leveraging funds were provided. Virginia was awarded \$81.9 million in block grant funds.

Federal funding for FFY 15 was \$3.39 billion for the LIHEAP block grant. No emergency contingency funds or leveraging funds were provided. For FFY 15, Virginia was awarded \$81.4 million in block grant funds.

For FFY 16, the Administration's proposed budget decreases LIHEAP funding by approximately \$30 million from \$3.39 billion to \$3.36 billion. In an effort to return LIHEAP funding to the authorized level of \$5.1 billion, lobbying efforts continue by the National Energy Assistance Directors' Association and numerous utility and fuel fund networks/organizations. Based on the last several years, it is unlikely that LIHEAP funding will be restored to the last authorized level of \$5.1 billion but will remain relatively stable at \$3.3 billion.

#### Conclusion

Increases in energy costs, the current economy, and static, if not potentially reduced, benefit levels will continue to result in increased hardships for Virginia residents. Since FFY 09 LIHEAP funding for Virginia has decreased from \$127.6 million to \$81.4 million. Further decreases in federal funding will result in reduced benefit levels for low-income individuals and families in Virginia. Given the current benefit only covers approximately 33% of costs, additional benefit reductions will potentially jeopardize the health and safety of many of Virginia's most vulnerable families.

Studies show many individuals and families who receive energy assistance continue to choose between basic human needs such as groceries, prescription medication, or heating and cooling their homes. The need for energy assistance programs in Virginia continues to exist; maintaining the current federal funding level is critical, particularly given the volatility of energy costs and the income levels of the households assisted.

## Appendix A

State	Total Households Served	Elderly (60+)	Disabled	Young children (5 and under)	Total Vulnerable	Total Vulnerable as a % of Households
Alabama	89,251	31,478	40,597	17,690	65,519	73.4%
Alaska	10,425	3,213	2,968	2,712	7,093	68.0%
Arizona	30,520	5,879	12,487	8,472	18,533	60.7%
Arkansas	87,493	28,173	52,774	12,879	60,611	69.3%
California	219,178	69,107	76,765	58,174	157,697	71.9%
Colorado	90,066	25,088	28,145	20,279	60,694	67.4%
Connecticut	102,681	31,831	31,766	20,828	68,115	66.3%
Delaware	16,445	6,375	4,537	2,639	11,170	67.9%
District of Columbia	12,493	2,851	886	3,242	6,675	53.4%
Florida	134,691	45,047	40,530	30,423	91,536	68.0%
Georgia	161,806	68,382	57,095	24,003	103,099	63.7%
Hawaii	9,529	4,195	2,182	2,045	7,062	74.1%
Idaho	50,263	13,883	21,128	11,752	34,294	68.2%
Illinois	335,843	136,009	88,901	61,725	248,111	73.9%
Indiana	133,625	38,641	50,007	27,865	94,715	70.9%
Iowa	93,994	27,598	43,967	21,239	47,869	50.9%
Kansas	48,215	13,293	20,601	10,459	35,345	73.3%
Kentucky	129,657	34,797	60,039	23,777	88,670	68.4%
Louisiana	68,979	28,135	34,013	10,948	53,435	77.5%
Maine	39,571	18,836	11,247	4,741	28,875	73.0%
Maryland	117,748	34,784	36,592	26,069	77,200	65.6%
Massachusetts	183,009	70,177	55,554	30,970	127,550	69.7%

## Total Number of Households Receiving LIHEAP Benefits in FY 2014

A-1

State	Total Households Served	Elderly (60+)	Disabled	Young children (5 and under)	Total Vulnerable	Total Vulnerable as a % of Households
Michigan	468,159	86,767	69,012	97,462	204,326	43.6%
Minnesota	135,647	38,841	47,661	29,675	94,418	69.6%
Mississippi	44,451	15,476	24,358	6,253	32,590	73.3%
Missouri	148,453	37,696	74,026	31,715	108,313	73.0%
Montana	20,088	6,451	7,651	3,452	14,158	70.5%
Nebraska	39,013	6,904	14,354	19,015	36,226	92.9%
Nevada	23,318	9,105	10,616	4,522	18,358	78.7%
New Hampshire	36,011	9,080	13,713	5,724	24,873	69.1%
New Jersey	292,273	112,048	65,991	52,806	193,626	66.2%
New Mexico	60,592	16,201	28,673	14,603	44,592	73.6%
New York	1,202,723	405,279	573,741	205,083	1,133,136	94.2%
North Carolina	184,206	57,766	58,420	90,265	121,080	65.7%
North Dakota	13,375	3,741	3,265	2,990	9,133	68.3%
Ohio	431,254	128,072	155,739	71,836	281,189	65.2%
Oklahoma	127,380	29,820	21,630	27,605	79,055	62.1%
Oregon	65,402	22,616	23,733	13,938	47,306	72.3%
Pennsylvania	398,488	131,315	203,347	82,422	303,928	76.3%
Rhode Island	31,120	10,861	7,830	5,711	20,224	65.0%
South Carolina	53,664	16,211	16,836	10,637	34,723	64.7%
South Dakota	24,517	8,758	6,785	5,312	17,545	71.6%
Tennessee	106,387	42,536	55,627	20,455	86,170	81.0%
Texas	113,960	44,552	57,633	29,271	57,633	50.6%
Utah	37,028	11,140	14,302	11,665	22,406	60.5%
Vermont	31,481	11,208	9,327	6,149	25,771	81.9%
Virginia	158,003	54,115	77,058	36,549	129,745	82.1%
Washington	73,967	19,824	26,418	16,913	50,204	67.9%

State	Total Households Served	Elderly (60+)	Disabled	Young children (5 and under)	Total Vulnerable	Total Vulnerable as a % of Households
West Virginia	81,510	20,364	42,487	11,455	70,325	86.3%
Wisconsin	225,800	67,717	83,471	49,632	159,317	70.6%
Wyoming	9,897	3,859	4,041	1,849	7,589	76.7%
Total	6,803,649	2,166,095	2,570,526	1,397,895	4,921,827	72.3%

Source: Preliminary Data as Reported by States on the FY 2014 LIHEAP Household Report Long Form. Summary table prepared by the National Energy Assistance Directors Association 5/22/15.

## **Appendix B**

## Low-Income Home Energy Assistance Program Eligibility Guidance

## **Annual Federal Poverty Guidelines\***

For All States (Except Alaska and Hawaii) and for the District of Columbia

Size of Family Unit	100% of Poverty	130% of Poverty	150% of Poverty
1	11,670	15,171	17,505
2	15,730	20,449	23,595
3	19,790	25,727	29,685
4	23,850	31,005	35,775
5	27,910	36,283	41,865
6	31,970	41,561	47,955
7	36,030	46,839	54,045
8	40,090	52,117	60,135

Federal law requires the income criteria for the use of LIHEAP funds not exceed 150% of the federal poverty limit. Virginia uses 130%.

\*Published January 22, 2014, 130% of the federal poverty limit is used for the DSS EAP Cooling Assistance Program Summer 2014 and Fuel/Crisis Assistance Fall/Winter 2014 – 2015.

## Appendix C

## LIHEAP Income Eligibility Eatimates<sup>1</sup> For Virginia Federal Fiscal Year (FFY) 11

## Estimates of Federal and State LIHEAP Eligible Households by Vulnerable Group, FFY 11

Vulnerable Group	Number of LIHEAP Eligible Households (Federal Maximum Standard) <sup>2</sup>	Number of LIHEAP Eligible Households (Virginia Maximum Standard)	
All	865,843	408,843	
Elderly	327,868	140,880	
Disabled	315,526	163,433	
Young Child	157,526	82,155	

<sup>1</sup> State level estimates and the number of eligible households were developed using the American Community Survey (ACS). To estimate the number of LIHEAP eligible households for FFY 11, averages derived from the 2007, 2008, 2009, and 2011 ACS were used. Estimates are subject to sampling error.

<sup>2</sup> The greater of 60% of state median income or 150% of the federal poverty limit.

Note: The Census Bureau changed the questions on disability in ACS in 2008. Since the new questions were not comparable to those in previous years, the reader should exercise caution in comparing the estimates of households with disabled individuals with those in previous Notebooks.

Data Source: US Department of Health and Human Services, Administration for Children and Families, LIHEAP Home Energy Notebook for FFY 11; Appendix B, Tables B-1 and B-2.