

November 30, 2015

The Honorable Walter A. Stosch  
Co-Chair, Senate Committee on Finance  
Post Office Box 396  
Richmond, Virginia 23218

The Honorable Charles J. Colgan  
Co-Chair, Senate Committee on Finance  
Post Office Box 396  
Richmond, Virginia 23218

The Honorable S. Chris Jones  
Chair, House Committee on Appropriations  
Post Office Box 406  
Richmond, Virginia 23218

Re: MEI Project Approval Commission; Report on Economic Development Incentives

Dear Senator Stosch, Senator Colgan, and Delegate Jones:

Pursuant to Chapter 761 of the 2015 Acts of Assembly, the Virginia Economic Development Partnership is required to submit to the MEI Commission by November 30, 2015, a written report identifying the specific statutes or programs under which state incentives were committed or allowed to economic development projects between January 1, 2010, and January 1, 2015, pursuant to incentive packages of the Virginia Economic Development Partnership.

The table below, which shows the aggregate dollar value of state incentives committed or allowed under each statute or program during the five year period, meets this requirement.

Program	2010	2011	2012	2013	2014	Total (in millions)
COF	<b>\$10.39</b>	<b>\$15.18</b>	<b>\$6.16</b>	<b>\$8.50</b>	<b>\$27.30</b>	<b>\$67.51</b>
VIP	<b>\$3.35</b>	<b>\$3.25</b>	<b>\$2.30</b>	<b>\$9.40</b>	<b>\$6.70</b>	<b>\$25.00</b>
VJIP	<b>\$6.58</b>	<b>\$13.44</b>	<b>\$6.61</b>	<b>\$6.72</b>	<b>\$10.80</b>	<b>\$44.15</b>
VEDIG	<b>\$10.00</b>	<b>\$5.00</b>	\$0.00	\$0.00	<b>\$5.00</b>	<b>\$20.00</b>
Road	\$0.00	<b>\$1.00</b>	<b>\$0.10</b>	<b>\$1.10</b>	\$0.00	<b>\$2.20</b>
Rail	<b>\$1.93</b>	<b>\$0.75</b>	\$0.00	<b>\$1.01</b>	<b>\$1.33</b>	<b>\$5.02</b>
TROF	<b>\$10.38</b>	<b>\$22.81</b>	<b>\$7.66</b>	<b>\$5.97</b>	<b>\$7.87</b>	<b>\$54.68</b>
Enterprise Zone	<b>\$4.83</b>	<b>\$6.43</b>	<b>\$2.88</b>	<b>\$2.13</b>	<b>\$3.75</b>	<b>\$20.02</b>
Semiconductor Grant	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
MBFJTC	<b>\$0.62</b>	<b>\$0.43</b>	<b>\$0.28</b>	<b>\$0.68</b>	<b>\$0.05</b>	<b>\$2.05</b>
AFID	\$0.00	\$0.00	<b>\$0.06</b>	<b>\$0.78</b>	<b>\$0.30</b>	<b>\$1.14</b>


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CDBG	<b>\$0.22</b>	\$0.00	\$0.00	\$0.00	\$0.00	<b>\$0.22</b>
VPA	\$0.00	\$0.00	\$0.00	\$0.00	<b>\$0.89</b>	<b>\$0.89</b>
Tobacco Commission	<b>\$0.80</b>	<b>\$2.00</b>	<b>\$0.22</b>	\$0.00	\$0.00	<b>\$3.02</b>
VCEDA	\$0.00	<b>\$2.50</b>	\$0.00	\$0.00	\$0.00	<b>\$2.50</b>
VSBFA	<b>\$2.00</b>	\$0.00	\$0.00	\$0.00	\$0.00	<b>\$2.00</b>

Chapter 761 of the 2015 Acts of Assembly also directs VEDP to provide to the MEI Commission by November 30, 2015, an evaluation on the relative effectiveness of each state incentive and an evaluation of how each could be improved to better address the economic growth of the Commonwealth. Please find enclosed a report on the *Effectiveness of Economic Development Incentive Grant Programs Administered by the Commonwealth of Virginia*, required by § 2.2-206.2, that also meets the requirements set forth in Chapter 761 of the 2015 Acts of Assembly.

I hope you find this information relevant and helpful. As always, please do not hesitate to contact me with any questions.

Regards,



Alexander R. Thorup  
Manager, Legislation & Policy

Enclosure

# Effectiveness of Economic Development Incentive Grant Programs Administered by the Commonwealth of Virginia

In accordance with Chapter 817 of the 2014 Acts of Assembly

November 16, 2015

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## Executive Summary

In accordance with HB1191<sup>1</sup>, Virginia Economic Development Partnership (VEDP) served as the aggregator of data on seventeen different incentive programs across nine separate and distinct entities<sup>2</sup>. This is the second annual report detailing summary information on economic development incentive programs administered by the Commonwealth of Virginia. The goal of this report is to provide data on incentive programs and relevant measures of program effectiveness in a transparent and easy-to-understand format.

In total, from FY2011 through FY2015, these seventeen incentive programs awarded \$499,685,613 in incentive funds across 2,013 projects and \$9,663,023 in investment funds across 142 projects.

Communicating these results, and understanding the goals of each program is critical to evaluating projects for success and programs for effectiveness.

The FY2015 report integrates comments and feedback attached to the FY2014 report from the Joint Legislative Audit and Review Commission (JLARC). As a result, the FY2015 report has a number of improvements and enhancements over the FY2014 report, including developing an interactive and online database which contains the data herein and is accessible to legislators and the public at-large (currently in development). Other additions include a *Summary Table of Results*, where programs with the same overall measure of effectiveness are grouped together; a *Program Comparison*, where program requirements, similarities, and differences may be compared and understood; and an increase in the length of period examined from three years to five years. Further improvements and enhancements are detailed in the *Reporting Timeline & Milestones* section.

While these changes reflect a marked improvement over the FY2014 report, much work remains for the Commonwealth to become the national leader in incentive management, assessment, and evaluation. With the report capturing data on seventeen unique incentive programs across nine entities, the creation of a Central Data Repository (CDR) is critical to accurately and effectively link and track individual projects that receive multiple incentives from multiple entities over multiple periods of time. To date, and in the absence of a CDR, there is not an efficient and repeatable method for achieving this.

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<sup>1</sup> For the purposes of this report, HB1191 is used interchangeably with Chapter 817 of the 2014 Acts of Assembly.

<sup>2</sup> For the purposes of this report, an entity may be an agency, authority, or other unit that is authorized to use state funds in conjunction with an economic development incentive program.

## Program Summaries

The following pages contain summary information about each incentive program and projects incented under that program. The structure of each summary is consistent across each program. Data on individual projects by program by fiscal year is included in **Appendix A: Data on Individual Incented Projects**.

Appendix A also contains select summary information by program by fiscal year. The program summary pages report data on projects that have reached completion or a performance milestone in each cohort. However, this is reported relative to the cohort *at large* (i.e. as a subset of the entire cohort). Appendix A contains metrics for projects that have reached completion in each cohort, along with the expected values for the same set of projects (i.e. how projects that have completed performed against expected goals). The proportion of projects that met or exceeded project-specific goals (metrics) is also reported.

The FY2015 report departs from the previous report by shifting focus to relevant goals or measures for each program. For example, a program may not have data on job creation or retention if the program was not designed to have those as relevant goals or measures. Additionally, the FY2015 report groups projects by *entry cohort* – that is, projects are grouped by the fiscal year the performance agreement or other contractual obligation is signed, and remain in this group or tranche over time.<sup>3</sup>

Each program summary contains background information on the administering entity, the section of Virginia Code governing the program, a narrative on *Program Goals and Structural Information*, as well as a table reflecting *Summary of Incentives, Relevant Goals, and Performance*.

The table is split into two parts, with *Projects Awarded* at the top and *Projects Completed or at Milestone* at the bottom. The *Projects Awarded* section of the table is static, as these data are historical. The *Projects Completed or at Milestone* section of the table is dynamic, and these data may be updated annually. Many incented projects, even under the same program, complete at different times. The table will be updated as

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<sup>3</sup> Grouping projects by *entry cohort* or *exit cohort* was discussed at-length among entities submitting data for the report. To group by *entry cohort* meant that projects in programs which disburse funds at a subsequent date or over a subsequent period of time after the award date, may not have performance data to populate the *Summary of Incentives, Relevant Goals, and Performance* table (e.g. the EDIG, IPG, and MEEG programs). One solution was to group projects by *exit cohort*, however the majority of programs report and measure progress by *entry cohort*. Another solution was to split how each program reports (i.e. some by entry cohort, some by exit cohort), but to do so would break the standard reporting format and risk portraying project data by program in a confusing manner. The agreed solution was to extend the period covered by the report from 3-years to 5-years, so programs affected by this should have at least one year of performance data to report. Performance data beyond the 5-year timeframe will be accessible through the online dashboard.

projects currently at a milestone reach completion, or as initial projects move to a milestone after data are received.

Project completion is determined by each reporting entity – a project is considered to be completed once the reporting entity internally closes the project.

Milestone data simply reflect the latest data received on an incented project *even if no formal milestone exists*. For example, an incented project may begin in FY2011 with a target completion date in FY2015, and a milestone in FY2013. However, if an entity receives data on the progress of that project in FY2012, those data are included in the table as a milestone despite FY2012 not being a formal milestone. This was done to increase transparency and provide the latest data available on incented projects.

The table also contains *Funds Appropriated* and *Incentives Awarded*. Funds Appropriated reflects total dollars appropriated to a program in the specified fiscal year. This amount does *not* include funds carried over from the previous fiscal year, and should match amounts in the State Budget. Incentives Awarded reflects total incentive dollars awarded to projects in the specified fiscal year. This total may be less than or greater than the amount shown in Funds Appropriated.

One reason for this is that the entry cohort (fiscal year) of a project is determined by the date the performance agreement or other contractual obligation is signed – the award date – which may be different than the date and fiscal year the project announced. Another reason is that a project may be awarded incentives that are disbursed at a subsequent date, and in some instances, over a subsequent period of time. For example, the Investment Partnership Grant disburses funds after performance is met, and typically over 5-years. However, funds may not be appropriated for these projects until the fiscal year(s) disbursement is due.

The value of *Average Wage* is the arithmetic mean, and values that are calculated with a weighted average are noted.

Reporting data on incented projects in this format is an observable improvement from the FY2014 report, which grouped projects in multiple ways, at times in a confusing manner that was not easy to understand or interpret. The format used in the FY2015 report sought to resolve these shortcomings. Due to the new format of data, results provided in the FY2015 report may not align with those in the FY2014 report.

# Advanced Shipbuilding Training Facility Performance Grant Program

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.23

## Program Goals:

The goal of awarding the Advanced Shipbuilding Training Facility Performance Grant Program (ASTFPG) is to promote and expand advanced shipbuilding in the Commonwealth. This tailored performance-based grant is available to a qualified shipbuilder that meets or exceeds requirements specified in the governing statute. Metrics are contained in the table below.

## Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed, and performance milestones have been achieved.

The performance period is unique to each project and specified in the performance agreement; milestones reflect latest information received from company in the specified fiscal year.

## Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2011	FY2012	FY2013	FY2014	FY2015	Total
Funds Appropriated		\$0	\$0	\$5,000,000	\$5,000,000	\$8,029,323	\$18,029,323
Number of Projects		1	-	-	-	-	1
Incentives Awarded		\$32,777,745	-	-	-	-	\$32,777,745
Average Incentive per Job		\$32,778	-	-	-	-	\$32,778
Expected	Jobs Created	1,000	-	-	-	-	1,000
	Apprentice Program Enrollment	750	-	-	-	-	750
	Training Expenses	\$59,957,919	-	-	-	-	\$59,957,919
	Average Wage (≥ Average Wage in locality)	-	-	-	-	-	-
	Value of Capital Investment	\$300,000,000	-	-	-	-	\$300,000,000
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		1	-	-	-	-	1
Incentives Awarded		\$32,777,745	-	-	-	-	\$32,777,745
Incentives Paid		\$18,029,323	-	-	-	-	\$18,029,323
Incentives Repaid		\$0	-	-	-	-	\$0
Milestone	Jobs Created	1,520	-	-	-	-	1,520
	Apprentice Program Enrollment	825	-	-	-	-	825
	Training Expenses	\$87,490,715	-	-	-	-	\$87,490,715
	Average Wage	Requirement Met	-	-	-	-	-
	Value of Capital Investment	\$357,960,000	-	-	-	-	\$357,960,000
Completed	Jobs Created	-	-	-	-	-	-
	Apprentice Program Enrollment	-	-	-	-	-	-
	Training Expenses	-	-	-	-	-	-
	Average Wage	-	-	-	-	-	-
	Value of Capital Investment	-	-	-	-	-	-



# Aerospace Engine Manufacturing Performance Grant Program

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.20

## Program Goals:

The goal of awarding the Aerospace Engine Manufacturing Performance Grant Program (AEMPG) is to incentivize an aerospace engine manufacturer to locate in the Commonwealth. This tailored performance-based grant is available to a qualified aerospace engine manufacturer that meets or exceeds requirements specified in the governing statute. The program is made up of five distinct grants.<sup>4</sup> Metrics are contained in the table below.

## Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed, and performance milestones have been achieved.

The performance period is unique to each project and specified in the performance agreement; milestones reflect latest information received from company in the specified fiscal year.

## Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2007
Funds Appropriated		\$0
Number of Projects		1
Incentives Awarded		\$50,683,000
Average Incentive per Job		\$78,945
Expected	Jobs Created	642
	Average Wage (≥ Average Wage in locality)	-
	Value of Capital Investment	\$501,300,000
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>		
Number of Projects		1
Incentives Awarded		\$50,683,000
Incentives Paid		\$8,307,000
Incentives Repaid		\$0
Milestone	Jobs Created	240
	Average Wage	Requirement Met
	Value of Capital Investment	\$195,067,576
Completed	Jobs Created	-
	Average Wage	-
	Value of Capital Investment	-

## Additional Notes:

There is a single project that has been incented under the Aerospace Engine Manufacturing Grant Program. The project was awarded in FY2007 under a target completion date of FY2023. Although this date falls outside of the scope of this report, data are provided for transparency on this ongoing project.

Funds appropriated reflect the funds appropriated to the program in FY2007. A total of \$50,683,000 of incentives were awarded under the program in FY2007.

The average wage requirement for the program is greater than or equal to the prevailing average wage in the locality (Prince George County).

The latest milestone data document cumulative capital investment of \$195,067,576. The goal investment through this period was \$235,000,000, with total investment of \$501,300,000 at project completion.

The latest milestone data document 240 cumulative jobs created. The goal job creation through this period was 378, with total job creation of 642 at project completion.

<sup>4</sup> One or more of the grants cited here are paid by VJIP as pass-through funds, and are included in the VJIP amount awarded. While this could constitute double-counting of dollars awarded, the amounts are included here to provide a complete and transparent representation of the program. Per VJIP data, the pass-through funds are for an on-going project that is not yet completed.

**Commonwealth's Development Opportunity Fund**  
**Administered by: Virginia Economic Development Partnership**  
*Va. Code § 2.2-115*

**Program Goals:**

The goal of awarding the Commonwealth's Development Opportunity Fund (CDOF) is to attract economic development prospects and secure the expansion of existing business and industry in the Commonwealth. The program uses the following metrics:

- Virginia jobs created, and their average wage
- Value of capital investment in Virginia

**Structural Information:**

The incentive is paid after an approved performance agreement between the locality and company has been signed. The performance agreement contains a clawback provision. The performance period is typically 36-months; milestones reflect latest information received from company in the specified fiscal year.

**Summary of Incentives, Relevant Goals, and Performance:**

<i>Projects Awarded</i>		FY2011	FY2012	FY2013	FY2014	FY2015	Total
Funds Appropriated		\$23,911,055	\$11,811,055	\$11,811,055	\$11,811,055	\$19,916,000	\$79,260,220
Number of Projects		21	21	24	33	27	126
Incentives Awarded		\$10,594,000	\$13,150,000	\$7,875,000	\$9,635,000	\$24,839,000	\$66,093,000
Average Incentive per Job		\$2,499	\$2,738	\$3,838	\$2,476	\$3,698	\$3,045
Benefit-to-Cost Ratio		7.9	5.4	6.5	7.3	5.2	6.2
Expected	Jobs Created	4,239	4,802	2,052	3,892	6,717	21,702
	Average Wage (weighted)	\$76,294	\$45,660	\$58,415	\$49,198	\$61,691	\$58,446
	Value of Capital Investment	\$1,009,709,003	\$550,001,308	\$1,114,830,449	\$676,492,146	\$3,081,058,783	\$6,432,091,689
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		21	21	24	33	27	126
Incentives Awarded		\$10,594,000	\$13,150,000	\$7,875,000	\$9,635,000	\$24,839,000	\$66,093,000
Incentives Paid		\$10,594,000	\$13,150,000	\$7,875,000	\$9,635,000	\$24,839,000	\$66,093,000
Incentives Repaid		\$1,675,000	\$0	\$0	\$0	\$0	\$0
Milestone <sup>5</sup>	Jobs Created	-	2,081	-	-	-	2,081
	Average Wage (weighted)	-	\$50,000 <sup>6</sup>	-	-	-	\$50,000
	Value of Capital Investment	-	\$135,814,447	-	-	-	\$135,814,447
Completed <sup>5</sup>	Jobs Created	2,958	4,010	310	-	-	7,278
	Average Wage (weighted)	\$81,261	\$33,892	\$83,083	-	-	\$55,239
	Value of Capital Investment	\$425,541,401	\$288,459,634	\$723,286,056	-	-	\$1,437,287,091
Expected Benefit-to-Cost Ratio		7.9	5.4	6.5	7.3	5.2	<b>6.2</b>
Current Benefit-to-Cost Ratio		9.2	6.8	7.6	8.8	5.2	<b>6.9</b>

<sup>5</sup> Values reported here are only survey results; VEDP uses QCEW data as milestone data and in calculating Current Benefit-to-Cost ratios, however these data cannot be shared publicly.

<sup>6</sup> Average wage reflects survey data from one project with associated jobs created of 65; the remaining 2,016 jobs created are from a second project which did not report average wage in the survey.

## Economic Development Incentive Grant subfund

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-5102.1

### Program Goals:

The goal of awarding the Economic Development Incentive Grant (EIDG) is to encourage companies to invest and to provide new employment opportunities by locating significant headquarters, administrative, research and development, and/or similar service and basic sector operations in the Commonwealth. The program uses the following metrics:

- Virginia jobs created, and their average wage
- Value of capital investment in Virginia

### Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed, and performance milestones have been achieved.

The performance agreement does not contain a clawback provision – the incentive is typically paid in five installments (once per year) after qualified and maintained performance.

The performance period is typically 10-years (5-years to meet milestones, 5-years of payment); milestones reflect latest information received from company in the specified fiscal year.

### Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2011	FY2012	FY2013	FY2014	FY2015	Total
Funds Appropriated		\$0	\$0	\$800,000	\$1,300,000	\$4,500,000	\$6,600,000
Number of Projects		1	1	0	1	2	5
Incentives Awarded		\$10,000,000	\$5,000,000	\$0	\$5,000,000	\$6,000,000	\$26,000,000
Average Incentive per Job		\$33,333	\$8,000	-	\$6,250	\$5,000	\$8,889
Benefit-to-Cost Ratio		4.1	9.1	-	10.9	9.5	7.8
Expected	Jobs Created	300	625	-	800	1,200	2,925
	Average Wage (weighted)	\$200,000	\$134,200	-	\$122,083	\$128,583	\$135,330
	Value of Capital Investment	\$24,000,000	\$18,000,000	-	\$149,700,000	\$87,000,000	\$278,700,000
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		1	1	-	-	-	2
Incentives Awarded		\$10,000,000	\$5,000,000	-	-	-	\$15,000,000
Incentives Paid		\$0	\$0	-	-	-	\$0
Incentives Repaid		\$0	\$0	-	-	-	\$0
Milestone	Jobs Created	322	-	-	-	-	322
	Average Wage (weighted)	\$254,770	-	-	-	-	\$254,770
	Value of Capital Investment	\$78,000,000	-	-	-	-	\$78,000,000
Completed	Jobs Created	-	-	-	-	-	-
	Average Wage (weighted)	-	-	-	-	-	-
	Value of Capital Investment	-	-	-	-	-	-
Expected Benefit-to-Cost Ratio		4.1	9.1	-	-	-	<b>5.8</b>
Current Benefit-to-Cost Ratio		6.6	13.8	-	-	-	<b>8.9</b>

## Investment Partnership Grant subfund

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-5101

### Program Goals:

The goal of awarding the Investment Partnership Grant (IPG) is to encourage continued capital investment by existing Virginia manufacturers, or research and development services that support manufacturing in the Commonwealth. While no new job creation is required, existing employment levels must be maintained over time. The program uses the following metrics:

- Virginia jobs created and/or saved, and their average wage (if applicable)
- Value of capital investment in Virginia

### Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed, and performance milestones have been achieved.

The performance agreement does not contain a clawback provision – the incentive is typically paid in five installments (once per year) after qualified and maintained performance.

The performance period is typically 10-years (5-years to meet milestones, 5-years of payment); milestones reflect latest information received from company in the specified fiscal year.

### Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2011	FY2012	FY2013	FY2014	FY2015	Total
Funds Appropriated		\$1,795,381	\$2,547,329	\$2,492,329	\$3,872,539	\$3,957,289	\$14,664,867
Number of Projects		5	5	10	6	9	35
Incentives Awarded		\$2,750,000	\$2,250,000	\$14,150,000	\$2,300,000	\$9,700,000	\$31,150,000
Benefit-to-Cost Ratio		8.5	4.2	3.2	3.0	2.7	<b>3.5</b>
Expected	Jobs Created	502	236	929	267	930	2,864
	Average Wage (weighted)	\$54,552	\$54,305	\$44,464	\$51,106	\$44,019	\$47,518
	Value of Capital Investment	\$436,202,000	\$222,751,104	\$1,242,655,179	\$195,313,000	\$524,275,000	\$2,621,196,286
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		2	1	3	-	-	6
Incentives Awarded		\$1,250,000	\$300,000	\$6,100,000	-	-	\$7,650,000
Incentives Paid		\$450,000	-	-	-	-	\$450,000
Incentives Repaid		-	-	-	-	-	-
Milestone	Jobs Created	142	-	559	-	-	701
	Average Wage (weighted)	\$68,710	-	\$38,028	-	-	\$44,244
	Value of Capital Investment	\$155,200,000	\$147,000,000	\$493,300,000	-	-	\$794,500,000
Completed	Jobs Created	-	-	-	-	-	-
	Average Wage (weighted)	-	-	-	-	-	-
	Value of Capital Investment	-	-	-	-	-	-
Expected Benefit-to-Cost Ratio		8.5	0.0	3.5	-	-	<b>4.0</b>
Current Benefit-to-Cost Ratio		14.6	4.0	2.7	4.4	-	<b>4.5</b>

## Major Eligible Employer Grant subfund

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-5102

### Program Goals:

The goal of awarding the Major Eligible Employer Grant (MEEG) is to encourage major eligible employers to invest in the Commonwealth and to provide a number of stable employment opportunities by either making a significant expansion to existing operations, or constructing new ones with specific qualification requirements. The program uses the following metrics:

- Virginia jobs created, and their average wage
- Value of capital investment in Virginia

### Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed, and performance milestones have been achieved.

The performance agreement does not contain a clawback provision – the incentive is typically paid in five installments (once per year) after qualified and maintained performance.

The performance period is typically 10-years (5-years to meet milestones, 5-years of payment); milestones reflect latest information received from company in the specified fiscal year.

### Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2005	FY2006
Funds Appropriated		\$0	\$0
Number of Projects		1	1
Incentives Awarded		\$9,000,000	\$25,000,000
Average Incentive per Job		\$1,957	\$55,556
Benefit-to-Cost Ratio		121.9	1.7
Expected	Jobs Created	4,600	450
	Average Wage (weighted)	\$79,591	\$133,333
	Value of Capital Investment	\$133,000,000	\$300,000,000
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>			
Number of Projects		1	1
Incentives Awarded		\$9,000,000	\$25,000,000
Incentives Paid		\$1,800,000	\$20,000,000
Incentives Repaid		\$0	\$0
Milestone	Jobs Created	5,094	450
	Average Wage (weighted)	\$79,591	\$156,596
	Value of Capital Investment	\$171,800,000	\$425,600,000
Completed	Jobs Created	-	-
	Average Wage (weighted)	-	-
	Value of Capital Investment	-	-
Expected Benefit-to-Cost Ratio		121.9	1.7
Current Benefit-to-Cost Ratio		88.9	3.0

### Additional Notes:

There are two projects that have been incented under the Major Eligible Employer Grant subfund in FY2005 and FY2006. Although these dates fall outside the scope of this report, data are provided for transparency on these ongoing projects.

Funds appropriated reflect the funds appropriated to the program in FY2005 and FY2006. A total of \$34,000,000 of incentives were awarded under the program in FY2005 and FY2006.

# Semiconductor Memory or Logic Wafer Manufacturing Performance Grant Program

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.14

## Program Goals:

The goal of awarding the Semiconductor Memory or Logic Wafer Manufacturing Performance Grant (SEMI) is to promote and expand semiconductor product manufacturing in the Commonwealth. This tailored performance-based grant is available to a qualified manufacturer of semiconductor memory or logic wafers that meets or exceeds requirements specified in the governing statute. The program uses the following metrics:

- Virginia jobs created
- Value of capital investment in Virginia

## Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed, and performance milestones have been achieved.

The performance period is unique to each project and specified in the performance agreement; milestones reflect latest information received from company in the specified fiscal year.

## Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2005
Funds Appropriated		\$6,720,000
Number of Projects		1
Incentives Awarded		\$27,000,000
Average Incentive per Job		\$31,395
Benefit-to-Cost Ratio		2.3
Expected	Jobs Created	860
	Value of Capital Investment	\$1,200,000,000
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>		
Number of Projects		1
Incentives Awarded		\$27,000,000
Incentives Paid		\$27,000,000
Incentives Repaid		\$0
Milestone	Jobs Created	-
	Value of Capital Investment	-
Completed	Jobs Created	860
	Value of Capital Investment	\$1,200,000,000
Expected Benefit-to-Cost Ratio		2.3
Current Benefit-to-Cost Ratio		7.9

## Additional Notes:

There is a single project that has been incented under the Semiconductor Memory or Logic Wafer Manufacturing Grant Program. The project was awarded in FY2005 and completed in early FY2016. Although this date falls outside of the scope of this report, data are provided for transparency on the project.

Funds appropriated reflect the funds appropriated to the program in FY2005. A total of \$27,000,000 of incentives were awarded under the program in FY2005.

The average wage requirement for the program is greater than or equal to the prevailing average wage in the locality (Manassas City).

# Virginia Jobs Investment Program

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-2204.3

## Program Goals:

There are three components of the Virginia Jobs Investment Program (VJIP): a New Jobs Program, which is open to new or expanding businesses; a Retraining Program for applicants updating facilities with new technology and processes; and a Small Business New Jobs Program which focuses on entrepreneurial entities. The program uses the following metrics:

- Virginia jobs created and/or retrained, and their average wage
- Value of capital investment in Virginia

## Structural Information:

The company must apply and receive approval under each of the three programs, and fulfill the approved levels within 36-months.

The incentive is paid after proof of performance has been submitted and verified. Each component also contains a minimum revenue requirement and minimum wage requirement.

## Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2011	FY2012	FY2013	FY2014	FY2015	Total
Funds Appropriated <sup>7</sup>		\$11,516,787	\$7,967,287	\$7,410,931	\$7,207,264	\$5,669,833	\$39,772,102 <sup>8</sup>
Number of Projects		234	149	80	73	86	622
Incentives Awarded		\$15,383,160	\$13,872,150	\$7,753,836	\$11,027,807	\$7,148,209	\$55,185,162
Average Incentive per Job		\$840	\$1,109	\$970	\$934	\$971	\$952
Expected	Jobs Created	18,323	12,507	7,993	11,806	7,363	57,992
	Jobs Retrained	5,435	5,063	5,902	3,625	1,951	21,976
	Average Wage (weighted)	\$49,261	\$50,350	\$53,617	\$48,771	\$46,040	\$49,787
	Value of Capital Investment	\$1,241,057,231	\$1,654,805,158	\$928,352,982	\$1,060,147,449	\$727,335,611	\$5,611,698,431
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		234	149	80	73	86	622
Incentives Awarded		\$15,383,160	\$13,872,150	\$7,753,836	\$11,027,807	\$7,148,209	\$55,185,162
Incentives Paid		\$7,927,660	\$7,280,410	\$4,949,722	\$6,552,431	\$1,324,370	\$28,034,593
Milestone	Jobs Created	702	1,763	1,337	3,137	1,120	8,059
	Jobs Retrained	-	81	393	473	201	1,148
	Average Wage (weighted)	\$86,455	\$61,909	\$62,182	\$50,548	\$42,385	\$56,541
	Value of Capital Investment	\$55,169,000	\$536,913,197	\$415,446,030	\$559,786,642	\$613,553,207	\$2,180,868,076
Completed	Jobs Created	7,567	2,373	3,350	3,566	156	17,012
	Jobs Retrained	5,065	4,266	4,983	2,665	550	17,529
	Average Wage (weighted)	\$48,303	\$38,979	\$48,591	\$40,102	\$61,148	\$45,363
	Value of Capital Investment	\$1,185,888,231	\$1,117,891,961	\$512,906,952	\$500,360,807	\$113,782,404	\$3,430,830,355

<sup>7</sup> The VJIP is structured such that incentives are paid *after* performance – historically, performance is approximately 2/3 of the award, and why award amounts may exceed funds appropriated.

<sup>8</sup> Total *excludes* additional funds of \$1,814,543 (\$1,789,550 in carryover and \$24,993 in accrued interest) from FY2014 in to FY2015 to avoid double-counting of funding available.

## **Customized Incentive Grants**

**Administered by: Virginia Economic Development Partnership**

*Va. Code Not Applicable*

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For the periods covered by the report, there are no active or awarded projects that have received a customized incentive grant.



# Agriculture and Forestry Industries Incentive Grant

Administered by: Virginia Department of Agriculture and Consumer Services

Va. Code § 3.2-305

## Program Goals:

The goal of awarding Facility Grants from Agriculture and Forestry Industries Development Fund Grant (AFID) is to attract new and expanding agriculture and forestry processing / value-added facilities using Virginia-grown products. The AFID is a recently created incentive program with the first award occurring in FY2013. As a result, the Department of Agriculture and Consumer Services continues to research an appropriate overall measure or ratio to gauge program effectiveness. The program uses the following metrics:

- Virginia jobs created, and their average wage
- Value of capital investment in Virginia
- Value of new purchases of Virginia-grown agriculture and forestry products

## Structural Information:

The incentive is paid after an approved performance agreement between the locality and company has been signed. The performance agreement contains a clawback provision. The performance period is typically 36-months; milestones reflect latest information received from company in the specified fiscal year.

## Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2011	FY2012	FY2013	FY2014	FY2015	Total
Funds Appropriated		-	-	\$1,000,000	\$1,000,000	\$1,750,000	\$3,750,000
Number of Projects		-	-	5	8	11	24
Incentives Awarded		-	-	\$435,000	\$864,700	\$800,000	\$2,099,700
Expected	Jobs Created	-	-	643	440	344	1,427
	Average Wage (weighted)	-	-	\$30,942	\$31,661	\$29,392	\$30,790
	Value of Capital Investment	-	-	\$92,395,800	\$17,710,990	\$100,646,500	\$210,753,290
	Value of Agriculture and/or Forestry Products	-	-	\$36,732,808	\$337,229,308	\$43,112,940	\$417,075,056
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		-	-	5	8	4	17
Incentives Awarded		-	-	\$435,000	\$864,700	\$450,000	\$1,749,700
Incentives Paid		-	-	\$435,000	\$864,700	\$450,000	\$1,749,700
Incentives Repaid		-	-	\$0	\$150,000	\$0	\$150,000
Milestone	Jobs Created	-	-	120	271	0	391
	Average Wage (weighted)	-	-	-	-	-	-
	Value of Capital Investment	-	-	\$8,852,012	\$11,211,906	\$0	\$20,063,918
	Value of Agriculture and/or Forestry Products	-	-	\$4,261,268	\$17,090,110	\$0	\$21,351,379
Completed	Jobs Created	-	-	-	-	-	-
	Average Wage (weighted)	-	-	-	-	-	-
	Value of Capital Investment	-	-	-	-	-	-
	Value of Agriculture and/or Forestry Products	-	-	-	-	-	-

## Enterprise Zone Job Creation Grant

Administered by: Department of Housing & Community Development

Va. Code § 59.1-547

### Program Goals:

The goal of the Enterprise Zone Job Creation Grant (JCG) is to offer distressed communities (rural and urban) a tool to increase their attractiveness as a place for job creation and private investment. The intent is to spur overall community economic growth and expansion by the use of two stand-alone, but complimentary incentives: the Job Creation Grant and Real Property Investment Grant. The program uses the primary metric below.

- Virginia jobs created since base year of application

### Structural Information:

Applications for the grant are submitted *after* qualified jobs have been created; grants are performance-based and by-right.

There is a statutory minimum number of jobs that must be created, and a minimum wage threshold for grant-eligible positions, based on Federal Minimum Wage.

### Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded &amp; Completed</i>	FY2011	FY2012	FY2013	FY2014	FY2015	Total <sup>9</sup>
Total Enterprise Zone Funds Appropriated <sup>10</sup>	\$12,150,000	\$15,650,000	\$14,150,000	\$14,150,000	\$12,150,000	\$68,250,000
Funding Available for JCG	\$12,150,000	\$15,650,000	\$14,150,000	\$14,150,000	\$12,150,000	\$68,250,000
Number of Projects	49	57	60	62	67	295
Incentives Awarded	\$2,668,379	\$2,988,134	\$2,904,269	\$2,893,705	\$3,097,733	\$14,552,220
Jobs Created in Grant Year	1,317	2,017	1,815	1,269	1,393	7,811
Jobs Maintained in Grant Year	3,728	2,496	2,726	3,689	3,758	-
Net Jobs Created over Base Year	5,045	4,513	4,541	4,958	5,150	-

### Additional Notes:

The Job Creation Grant is available for up to five consecutive years, starting with Grant Year 1. The application includes a base number of employees, the number of jobs created since that base year, and the wages for those permanent, full-time employees (PFTE). The base year may be either of the two calendar years immediately preceding the first year of grant eligibility, at the choice of the applicant. Subsequent years verify the number of jobs created or maintained since the base year. Base year jobs are not grant eligible. Grant awards are calculated per PFTE that is offered health benefits and earns at least 175% (\$500/PFTE) or 200% (\$800/PFTE) of the Federal Minimum Wage. Applicants from High Unemployment Areas can qualify PFTE at a reduced wage threshold of 150% of the Federal Minimum Wage (\$500/PFTE). Applications are due April 1 of each year.

The Job Creation Grant is paid *after* qualified jobs have been created. Projects are considered completed once the application is approved and payment disbursed.

<sup>9</sup> Totals for "Jobs Maintained in Grant Year" and "Net Jobs Created over Base Year" do not contain values as adding these variables over time results in double-counting.

<sup>10</sup> Both the JCG and RPIG are funded from an overall Enterprise Zone appropriation. What is not awarded under JCG in a given FY is subsequently made available for RPIG.

## Enterprise Zone Real Property Investment Grant

Administered by: Department of Housing & Community Development

Va. Code § 59.1-548

### Program Goals:

The goal of the Enterprise Zone Real Property Investment Grant (RPIG) is to offer distressed communities (rural and urban) a tool to increase their attractiveness as a place for job creation and private investment. The intent is to spur overall community economic growth and expansion by the use of two stand-alone, but complimentary incentives: the Job Creation Grant and Real Property Investment Grant. The program uses the primary metric below.

- Value of real property investment in Virginia

### Structural Information:

Applications for the grant are submitted *after* the property receiving investment has been placed in service. The grant is performance-based and by-right.

There is a statutory minimum amount of investment that must be made.

The grant is paid out from the remaining Enterprise Zone allocation after Job Creation Grants are paid in full. When grant requests exceed the available funding, the grant is prorated.

### Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded &amp; Completed</i>	FY2011	FY2012	FY2013	FY2014	FY2015	Total
Total Enterprise Zone Funds Appropriated <sup>11</sup>	\$12,150,000	\$15,650,000	\$14,150,000	\$14,150,000	\$12,150,000	\$68,250,000
Funding Available for RPIG	\$9,527,541	\$12,661,866	\$11,527,541	\$11,256,295	\$9,052,267	\$54,025,510
Number of Projects	121	142	143	158	166	730
Incentives Awarded	\$9,498,375	\$11,205,301	\$11,245,731	\$11,256,295	\$9,052,275	\$52,257,978
Qualified Real Property Investment Made	\$271,389,331	\$178,453,631	\$178,758,938	\$204,030,271	\$242,131,768	\$1,074,763,938
RPIG Proration Rate	0%	0%	0%	90.8%	69.1%	-
<i>Type of Qualified Real Property Investment (Count)</i>						
New Construction	25	23	28	22	37	135
Expansion of Existing Building or Facility	16	26	25	24	19	110
Rehabilitation of Existing Building or Facility	80	93	90	112	110	485
Investment-to-Cost Ratio	28.6	15.9	15.9	18.1	26.7	<b>20.6</b>

### Additional Notes:

Applications to the Real Property Investment Grant are submitted the calendar year following the year in which the property was placed in service. A statutory minimum investment of \$100,000 is required for a single building or facility in the case of rehabilitation or expansion, or \$500,000 in the case of new construction. Grant requests are capped at \$100,000 for Qualified Real Property Investments under \$5 million and \$200,000 for investments over \$5 million. Applications are due April 1 of each year.

The Real Property Investment Grant is paid *after* qualified investment has been made. Projects are considered completed once the application is approved and payment disbursed.

<sup>11</sup> Both the JCG and RPIG are funded from an overall Enterprise Zone appropriation. What is not awarded under JCG in a given FY is subsequently made available for RPIG.

## Rail Industrial Access Fund

Administered by: Virginia Department of Rail & Public Transportation

Va. Code § 33.2-1600

### Program Goals:

The goal of the Rail Industrial Access Fund (RIAF) is to promote truck diversion by connecting new or expanding businesses to the freight rail network. The program is available to localities, businesses, or industries who seek access to a common carrier railroad. The program uses the following metrics:

- Value of capital investment in Virginia
- Increase in number of carloads along the route

### Structural Information:

The incentive is paid after an approved performance agreement between Department of Rail and Public Transportation and company has been signed and construction is complete. The performance agreement contains a clawback provision.

The program scores applicants from 0 to 100, a minimum score of 50 is required to receive recommendation for approval to the Commonwealth Transportation Board.

### Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2011	FY2012	FY2013	FY2014	FY2015	Total
Funds Appropriated		\$5,500,000	\$5,500,000	\$5,500,000	\$5,500,000	\$5,500,000	\$27,500,000
Funding Available for RIAF		\$3,000,000	\$3,000,000	\$3,000,000	\$3,000,000	\$3,000,000	\$15,000,000
Number of Projects		4	6	4	5	1	20
Incentives Awarded		\$1,644,458	\$1,855,000	\$617,500	\$2,587,382	\$365,400	\$7,069,740
Expected	Value of Capital Investment	\$63,820,000	\$32,320,000	\$7,800,000	\$111,024,764	\$2,600,000	\$217,564,764
	Increase in Carloads	3,520	2,545	1,768	12,990	150	20,973
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		2	4	4	1	0	11
Incentives Awarded		\$744,458	\$1,230,000	\$617,500	\$450,000	\$0	\$3,041,958
Incentives Paid		\$716,013	\$1,205,000	\$543,070	\$450,000	\$0	\$2,914,083
Incentives Repaid <sup>12</sup>		\$0	\$0	\$0	\$0	\$0	\$0
Milestone	Value of Capital Investment	-	-	-	-	-	-
	Increase in Carloads	-	-	-	-	-	-
Completed	Value of Capital Investment	\$44,372,000	\$31,351,268	\$6,256,723	\$15,358,248	-	\$97,338,239
	Increase in Carloads	3,120	2,044	1,768	1,000	-	7,932

### Additional Notes:

The Rail Industrial Access Fund (DRPT), Economic Development Access Program (VDOT), and Airport Access Program (VDOT) all share a \$5.5 million appropriation each fiscal year. During program review in FY2015, the Commonwealth Transportation Board put a moratorium on the Rail Industrial Access Fund accepting applications.

<sup>12</sup> While no incentives have been repaid, in FY2011 one project had funds deobligated and one project is on hold; in FY2012 one project had funds deobligated and one project is on hold; in FY2014 one project had funds deobligated and three projects are underway; and in FY2015 one project is underway. Projects underway have no milestone or completion data.

## Tobacco Region Opportunity Fund

### Administered by: Tobacco Region Revitalization Commission

Va. Code Not Applicable

#### Program Goals:

The goal of the Tobacco Region Opportunity Fund (TROF) is to assist in the creation of new jobs and investments in tobacco-dependent regions and communities, whether through new business attraction or existing business expansion. The program uses the following metrics:

- Virginia jobs created, and their average wage
- Value of taxable assets in Virginia

#### Structural Information:

The incentive is paid after an approved performance agreement between the locality and company has been signed. The performance agreement contains a clawback provision. The performance period is typically 36-months; milestones reflect latest information received from company in the specified fiscal year.

#### Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2011	FY2012	FY2013	FY2014	FY2015	Total
Funds Appropriated		\$16,690,855	\$18,973,900	\$5,250,000	\$19,877,660	\$20,465,000	\$81,257,415
Number of Projects		18	21	22	30	15	106
Incentives Awarded		\$14,420,000	\$10,109,829	\$18,795,000	\$18,082,000	\$16,190,000	\$77,596,829
Expected	Jobs Created	2,141	2,268	1,337	1,621	1,281	8,648
	Value of Taxable Assets	\$436,133,170	\$309,589,400	\$1,543,325,000	\$663,696,671	\$92,199,750	\$3,044,943,991
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		12	12	3	0	0	27
Incentives Awarded		\$9,195,000	\$6,199,829	\$1,190,000	\$0	\$0	\$16,584,829
Incentives Paid		\$9,195,000	\$6,199,829	\$1,190,000	\$0	\$0	\$16,584,829
Incentives Repaid		\$357,313	\$224,700	\$1,190,000	\$0	\$0	\$1,772,013
Milestone	Jobs Created	-	-	-	-	-	-
	Value of Taxable Assets	-	-	-	-	-	-
Completed	Jobs Created	663	969	-	-	-	1,632
	Value of Taxable Assets	\$344,143,170	\$237,609,400	-	-	-	\$581,752,570
Percentage of Performance Agreement Compliance <sup>13</sup>		100%	100%	100%	100%	100%	<b>100%</b>

<sup>13</sup> This overall measure reflects the percentage of performance agreements for which the terms and conditions within were met. During the past 5-years, all grants have either met performance obligations or repaid incentives as deemed appropriate by the Tobacco Region Revitalization Commission.

## Economic Development Access Program

Administered by: Virginia Department of Transportation

Va. Code § 33.2-1509

### Program Goals:

The goal of awarding projects under the Economic Development Access Program (EDAP) is to provide funding for the construction, improvement, or maintenance of roads serving new or expanding qualifying economic development sites. The funds must be used to create adequate access, in consideration of the type and volume of traffic anticipated, to qualifying sites. The program uses the following metric:

- Value of subsequent capital investment in Virginia

### Structural Information:

The incentive is paid after an approved performance agreement between Virginia Department of Transportation and the locality (applicant) has been signed and upon documenting eligible capital investment (costs). The performance agreement contains a clawback provision.

Value of subsequent capital investment in Virginia reflects capital investment made by qualifying companies who locate at the economic development site.

### Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2011	FY2012	FY2013	FY2014	FY2015	Total
Funds Appropriated		\$5,500,000	\$5,500,000	\$5,500,000	\$5,500,000	\$5,500,000	\$27,500,000
Funding Available for EDAP		\$3,779,500	\$4,063,000	\$1,158,000	\$3,053,000	\$1,300,000	\$13,353,500
Number of Projects		7	6	2	5	2	22
Incentives Awarded		\$3,779,500	\$3,413,000	\$1,158,000	\$3,053,000	\$1,300,000	\$12,703,500
Investment-to-Cost Ratio		5.0	5.0	5.0	5.0	5.0	5.0
Expected	Value of Capital Investment	\$18,897,500	\$17,065,000	\$5,790,000	\$15,265,000	\$6,500,000	\$63,517,500
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		1	2	1	0	0	4
Incentives Awarded		\$650,000	\$883,000	\$650,000	\$0	\$0	\$2,183,000
Incentives Paid		\$628,467	\$882,581	\$567,458	\$0	\$0	\$2,078,506
Incentives Repaid		\$0	\$0	\$0	\$0	\$0	\$0
Milestone	Value of Capital Investment	\$1,549,369	\$0	\$0	\$0	\$0	\$1,549,369
Completed	Value of Capital Investment	\$0	\$4,412,907	\$2,837,920	\$0	\$0	\$7,250,197
Expected Investment-to-Cost Ratio		2.4	5.0	4.4	-	-	<b>4.0</b>
Current Investment-to-Cost Ratio		2.5	5.0	5.0	-	-	<b>4.2</b>

### Additional Notes:

The Economic Development Access Program (VDOT), Airport Access Program (VDOT), and Rail Industrial Access Fund (DRPT) all share a \$5.5 million appropriation each year.

## Governor's Motion Picture Opportunity Fund

Administered by: Virginia Tourism Authority doing business as Virginia Tourism Corporation

Va. Code § 2.2-2320

### Program Goals:

The goal of the Governor's Motion Picture Opportunity Fund (GMPOF) is to support the growth of the film and television industries in Virginia. Specifically, the program provides a financial incentive for production companies to film in Virginia. The program uses the two primary metrics below. When applicable, an additional metric is used to determine the value of ancillary deliverables that are specified in the performance agreement. Examples include broadcast advertising and informational videos to promote Virginia as a travel destination.

- Total Virginia hires
- Project expenditures in Virginia

### Structural Information:

The company enters into a performance agreement with the Virginia Tourism Authority.

The incentive is paid at project completion after proof of qualified spending in Virginia is submitted.

### Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>	FY2011	FY2012	FY2013	FY2014	FY2015	Total
Funds Appropriated	\$1,279,217	\$3,220,962	\$3,155,809	\$3,145,968	\$2,512,063	\$13,314,019
Number of Projects	5	4	3	3	7	22
Incentives Awarded	\$2,119,500	\$2,400,000	\$800,000	\$1,700,000	\$2,997,239	\$10,016,739
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>						
Number of Projects	5	4	3	3	3	18
Incentives Awarded	\$2,119,500	\$2,400,000	\$800,000	\$1,700,000	\$1,850,000	\$8,869,500
Incentives Paid	\$2,119,500	\$2,400,000	\$628,236	\$1,700,000	\$1,754,184	\$8,601,920
Total Hires	1,246	2,237	800	1,033	1,021	6,337
Project Expenditures	\$7,460,998	\$45,805,305	\$7,704,747	\$28,525,136	\$10,109,401	\$99,604,587
Value of Ancillary Deliverables	-	\$184,600,000	\$300,000	\$600,000	\$10,600,000	\$196,100,000
Benefit-to-Cost Ratio <sup>14</sup>	9.7	22.5	8.8	9.9	9.2	12.0

### Additional Notes:

For some productions, the Governor's Motion Picture Opportunity Fund is used in conjunction with the Motion Picture Production tax credit. For projects that received both of these, a total of \$17.1 million in Motion Picture Production tax credits were awarded to projects from FY2011 through FY2015. Of the projects that completed or reached a milestone during the period, a total of \$11.6 million in tax credits were issued.

Incentives for film production support the growth of the entire statewide film and television production industry. In addition to associated jobs and economic impact, film and television projects promote Virginia and encourage travel and tourism. Many projects receiving incentives are required to provide ancillary deliverables that promote travel and tourism in Virginia.

<sup>14</sup> The Benefit-to-Cost ratio was calculated by dividing estimated total economic impact generated by the motion picture industry in Virginia (direct, indirect, and induced) by the total cost (GMPOF and MPP tax credits, where applicable). Estimated total economic impact was calculated with IMPLAN. Data used as an input to the IMPLAN model were sourced from the Virginia Employment Commission and the Virginia Film Office.

# Port of Virginia Economic and Infrastructure Development Zone Grant Program

Administered by: Virginia Port Authority (Port of Virginia)

Va. Code § 62.1-132.3:2

## Program Goals:

The goal of awarding Port of Virginia Economic and Infrastructure Development Grant (POVEIDG) is to incentivize companies to locate new maritime-related employment centers or expand existing centers in Virginia to encourage and facilitate the growth of the Port of Virginia. The POVEIDG is a recently created incentive program, with the first award occurring in FY2014. As a result, the Port of Virginia continues to research an appropriate overall measure or ratio to gauge program effectiveness. The program uses the following metrics:

- Virginia jobs created
- Verification of Port of Virginia customer

## Structural Information:

The incentive is paid after an approved performance agreement between Port of Virginia and the company has been signed. The performance agreement contains a clawback provision.

The performance period is typically 36-months; milestones reflect latest information received from company in the specified fiscal year.

## Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2011	FY2012	FY2013	FY2014	FY2015	Total
Funds Appropriated		-	-	-	\$5,000,000	\$5,000,000	\$10,000,000
Number of Projects		-	-	-	1	0	1
Incentives Awarded		-	-	-	\$500,000	-	\$500,000
Average Incentive per Job		-	-	-	\$2,500	-	\$2,500
Expected	Jobs Created	-	-	-	200	-	200
	Port of Virginia Customer	-	-	-	100%	-	100%
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		-	-	-	1	-	1
Incentives Awarded		-	-	-	\$500,000	-	\$500,000
Incentives Paid		-	-	-	\$500,000	-	\$500,000
Incentives Repaid		-	-	-	\$0	-	\$0
Milestone	Jobs Created	-	-	-	200	-	200
	Port of Virginia Customer	-	-	-	100%	-	100%
Completed	Jobs Created	-	-	-	-	-	-
	Port of Virginia Customer	-	-	-	-	-	-



## Growth Acceleration Program

Administered by: Virginia Center for Innovative Technology

Va. Code § 2.2-2221.1

### Program Goals:

The goal of the Growth Acceleration Program (GAP) fund is to invest in early stage companies headquartered in Virginia who focus on Energy, Life Sciences, or Technology. Program investments are either in the form of a convertible note or through seed rounds to establish equity. Unlike grant programs, CIT holds an ownership position in the investee company and maintains that ownership for a multi-year holding period of indefinite length while the company grows operations and value. The program uses the following metrics:

- Venture and Angel Capital Attracted
- GAP Fund Program Return

### Structural Information:

Investments are either in the form of a convertible note or through seed rounds to establish equity; both include a clawback provision if the company moves from the Commonwealth. Investments are held for a multi-year period of indefinite length; CIT recovers GAP fund investments only upon the sale of the company.

### Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2011	FY2012	FY2013	FY2014	FY2015	Total
Funds Appropriated		\$500,000	\$5,000,000	\$4,200,000	\$4,200,000	\$1,100,000	\$15,000,000
Number of Projects		4	28	26	57	27	142
Investments Awarded		\$400,000	\$2,098,001	\$2,059,809	\$3,530,162	\$1,575,050	\$9,663,023
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		3	24	26	45	11	109
Investments Awarded		\$300,000	\$1,798,001	\$2,059,809	\$3135,162	\$820,050	\$8,113,023
Investments at Milestone		3	21	22	44	11	101
Investments Completed		0	3	4	1	0	8
Milestone	Venture and Angel Capital Attracted	\$12,283,387	\$125,303,925	\$37,544,828	\$54,738,378	\$3,046,000	\$232,916,518
	GAP Fund Program Return		\$28,515		\$1,206		\$29,721
Completed	Venture and Angel Capital Attracted	-	\$2,975,000	\$3,140,000	-	-	\$6,115,000
	GAP Fund Program Return	-	\$766,154	\$336,076	-	-	\$1,132,230
Leveraged Cash on Investment		30.7	61.1	19.8	15.5	1.9	<b>24.7</b>

### Additional Notes:

CIT was appropriated \$15.0M from FY11 to FY15 (FY11 - \$500K from General Fund; FY12 - \$1M General Fund, \$4M CRCF appropriation, FY13 - \$1M General Fund, \$3.2M CRCF appropriation, FY14 - \$1M General Fund, \$3.2M CRCF appropriation, FY15 - \$1.1M CRCF appropriation) to fund equity investment in selected companies and direct costs of the program. Of this \$15M, CIT spent \$5.7M on direct costs and invested \$9.7M invested into seed and early stage companies. Since inception of CIT GAP Funds, CIT has invested \$17.9M in 138 companies, leveraging \$331M in venture and angel capital. From inception through FY15, the cumulative leveraged cash on investment is 18.1. The leverage cash on investment above is calculated on a fiscal year basis and only takes into consideration venture and angel capital attracted for new investments in that fiscal year. In FY15, CIT invested \$3.6M (\$1.6M from appropriated funds) and leveraged \$30.3M in privately invested angel and venture dollars.

## Summary Table of Results

The table below reflects a summary of results by program over the covered period. Programs are grouped if based on performance measures. A program that strictly measures "jobs" and a program that strictly measures "capital investment" would be grouped separately as these measures are distinct and comparing performance or results between these programs is not appropriate.

Entity	Program Name	Overall Measure	Results Over Period
VEDP	Commonwealth's Development Opportunity Fund	Current Benefit-to-Cost Ratio	6.9
VEDP	Economic Development Incentive Grant subfund	Current Benefit-to-Cost Ratio	8.9
VEDP	Investment Partnership Grant subfund	Current Benefit-to-Cost Ratio	4.5
VEDP	Major Eligible Employer subfund	Current Benefit-to-Cost Ratio	15.6
VEDP	Semiconductor Memory or Logic Wafer Manufacturing Performance Grant Program	Current Benefit-to-Cost Ratio	7.9
DHCD	Enterprise Zone Real Property Investment Grant	Investment-to-Cost Ratio	20.6
VDOT	Economic Development Access Program	Investment-to-Cost Ratio	4.2
VTA	Governor's Motion Picture Opportunity Fund	Benefit-to-Cost Ratio	12.0
CIT	Growth Acceleration Program	Leveraged Cash on Investment	24.7
TRRC	Tobacco Region Opportunity Fund	Percentage of Performance Agreement Compliance	100%

Programs not included here either do not have or use a single overall measure or ratio, or are currently researching an appropriate overall measure or ratio to gauge program effectiveness.

## Program Comparison & Overview

The program comparison and overview is a quick reference guide to easily discern differences in incentive programs across entities. Due to space, each program is abbreviated with an acronym that corresponds to the ones used in program summaries and are provided on the following page. Links correspond program information (Responsible Entity) and the appropriate section(s) of the Code of Virginia (Program Name).

Responsible Entity	CIT	DHCD		DRPT	TRRC	VDACS	VDOT	VEDP							VTC	VPA	
Program Name	GAP	JCG	RPIG	RIAF	TROF	AFID	EDAP	ASTFPG	AEMPG	CDOF	EDIG	IPG	MEEG	SEMI	VJIP	GMPOF	POVEIDG
Eligibility Requirements	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
<i>Incentive Type:</i>																	
Tax Incentive	NA <sup>15</sup>																
Grant Incentive		•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
<i>Incentive Amount:</i>																	
Limited by Statute		•	•			•		•	•	•	•	•	•	•			
Determined by Statute	•	•	•					•	•					•			•
Determined by Program Policy				•			•									•	
Influenced by ROI <sup>16</sup>	•			•	•	•	•			•	•	•	•		•		
<i>Incentive Distribution:</i>																	
In Advance	•				•	•	•			•							•
At Completion or Milestone	•	•	•	•	•			•	•		•	•	•	•	•	•	•
Received by Company <sup>17</sup>	•	•	•	•	•	•			•	•	•	•	•	•	•	•	•
Received by Locality							•	•									
<i>Survey or Verification:</i>																	
Required by Statute		•	•												•		•
Conducted	•	•	•	•	•	•		•	•	•	•	•	•	•	•	•	•
In Advance	•	•	•														
During	•			•	•	•		•	•	•	•	•	•	•			•
At Completion	•	•	•	•	•	•		•	•	•	•	•	•	•	•	•	•
Response by Company	•	•	•	•	•	•			•	•	•	•	•	•	•	•	•
Response by Locality								•									
<i>Contractual Agreement Contains:</i>																	
Statutory Measurements		•	•	•		•		•	•	•	•	•	•	•	•	•	•
Additional Measurements	•			•	•	•	•	•	•	•	•	•	•	•		•	•

Note: Categories above are not necessarily mutually exclusive. Please see "Interpreting Program Comparison & Overview" on the following page.

<sup>15</sup> GAP invests in early stage companies headquartered in Virginia who focus on Energy, Life Sciences, or Technology. The funds are either in the form of a convertible note or through seed rounds to establish equity; both include a clawback provision.

<sup>16</sup> ROI refers to Return on Incentive (not Investment). More generally, ROI refers to internal analysis, research, and/or due diligence by the entity that may influence the dollar amount of the incentive prior to entering a contractual agreement with the company.

<sup>17</sup> For the AFID, CDOF, and TROF programs, funds are distributed to the locality who then distributes them to the company. For a more complete view, these bullets reflect the destination and origin of the incentive funds and survey or verification responses.

## Interpreting Program Comparison & Overview

Definitions of the terms and phrases in the Program Comparison & Overview are included below. A dot in a cell should be interpreted as yes, while the absence of a dot should be interpreted as no.

<i>Terms &amp; Phrases</i>	<i>Definition</i>
Eligibility Requirements	Does the program have eligibility requirements, or shall <i>any</i> applicant be entitled to receive approval in the program?
<i>Incentive Type:</i>	<i>Describe the type of incentive.</i>
Tax Incentive	Is the incentive a tax incentive (credit, refund, etc.)?
Grant Incentive	Is the incentive a grant incentive?
<i>Incentive Amount:</i>	<i>Describe the fiscal properties of the incentive.</i>
Limited by Statute	Does the statute contain a statutory limit or cap on the <i>program</i> over a period of time (e.g. Fiscal Year)?
Determined by Statute	Is the incentive amount determined by a formula or method prescribed in the statute?
Determined by Program Policy	Is the incentive amount determined by program policy by the awarding entity?
Influenced by ROI	Is the incentive amount influenced by a calculation by the awarding entity (e.g. ROI analysis)?
<i>Incentive Distribution:</i>	<i>Describe when the incentive is distributed, and who receives the incentive.</i>
In Advance	Is the incentive distributed in advance of performance?
At Completion or Milestone	Is the incentive distributed at a performance milestone, or at the completion of performance, or both?
Received by Company	Is the incentive <i>ultimately</i> received by the company?
Received by Locality	Is the incentive <i>ultimately</i> received by the locality?
<i>Survey or Verification:</i>	<i>Describe any survey or verification process associated with the incentive.</i>
Required by Statute	Does the statute specifically require a survey or other verification of performance?
Conducted	Is a survey or other verification of performance conducted (regardless of statutory requirements)?
In Advance	If a survey or other verification is conducted, is one done in advance or as part of application?
During	If a survey or other verification is conducted, is one done during the project?
At Completion	If a survey or other verification is conducted, is one done at project completion?
Response by Company	Does the company respond to the survey?
Response by Locality	Does the locality respond to the survey?
<i>Contractual Agreement Contains:</i>	<i>Describe the contractual agreement, legally binding agreement, or performance agreement.</i>
Statutory Measurements	Does the agreement contain performance measures specified in the statute (note: statute may not specify measures)?
Additional Measurements	Does the agreement contain performance measures determined outside the statute (e.g. via policy)?

## Acronyms in Report

<i>Programs</i>	<i>Definition</i>	<i>Responsible Entity</i>
AEMPG	Aerospace Engine Manufacturing Performance Grant Program	VEDP
AFID	Agriculture and Forestry Industries Development Fund – Facility Grant	VDACS
ASTFPG	Advanced Shipbuilding Training Facility Performance Grant Program	VEDP
CDOF	Commonwealth's Development Opportunity Fund (note: formerly Governor's Development Opportunity Fund)	VEDP
EDAP	Economic Development Access Program	VDOT
EDIG	Economic Development Incentive Grant subfund	VEDP
GAP	Growth Acceleration Program	CIT
GMPOF	Governor's Motion Picture Opportunity Fund	VTC
IPG	Investment Partnership Grant subfund	VEDP
JCG	Enterprise Zone Job Creation Grant Program	DHCD
MEEG	Major Eligible Employer Grant subfund	VEDP
POVEIDG	Port of Virginia Economic and Infrastructure Development Zone Grant Program	VPA
RIAF	Rail Industrial Access Fund	DRPT
RPIG	Enterprise Zone Real Property Investment Grant Program	DHCD
SEMI	Semiconductor Memory or Logic Wager Manufacturing Performance Grant Program	VEDP
TROF	Tobacco Region Opportunity Fund	TRRC
VJIP	Virginia Jobs Investment Program	VEDP
<i>Entities</i>	<i>Definition</i>	
CIT	Virginia Center for Innovative Technology	
DHCD	Virginia Department of Housing & Community Development	
DRPT	Virginia Department of Rail & Public Transportation	
TAX	Virginia Department of Taxation	
TRRC	Tobacco Region Revitalization Commission	
VDACS	Virginia Department of Agriculture and Consumer Services	
VDOT	Virginia Department of Transportation	
VEDP	Virginia Economic Development Partnership	
VTC	Virginia Tourism Corporation	
VPA	Virginia Port Authority (Port of Virginia)	

## Next Steps & Recommendations

Following the submission and review of comments and feedback received on the FY2014 report, Virginia Economic Development Partnership (VEDP) organized an interagency working group composed of the entities named in the HB1191 legislation and three additional entities that offer state incentive programs (DRPT, VDACS, and VDOT). This working group met, and continues to meet, on a recurring basis. The group established a proposed reporting timeline with milestones to enhance and streamline data collection and reporting among entities.

There are two primary goals established by the working group:

- Establish a Central Data Repository (CDR) to facilitate effective and accurate data collection on projects which receive state incentive dollars across these entities.
- Establish a neutral entity for evaluation of incentive program effectiveness. Clearly separate the roles of reporting and evaluating. The neutral entity would own, maintain, and update the CDR.

The rationale and benefits of these goals are detailed below.

### Items Excluded from FY2015 Report

Two items named in the HB1191 legislation that are not included in the FY2015 report include reporting, for projects that have reached completion or a performance milestone:

- an aggregate estimate of the projects' total economic impact on the basis of estimated state tax revenues generated directly or indirectly by the projects (where applicable), and
- an aggregate final comparison of jobs reported by companies at the time of completion and jobs at the end of the most recent calendar year, and an aggregate final comparison of the projects' rate of return at the time of completion and a five-year rate of return based on the most recent job levels.

Estimating total economic impact across projects is complicated by the fact that a single project may receive multiple incentives from multiple entities with multiple completion dates. The primary benefit of establishing a CDR is the ability to track a single project over time regardless of these complicating factors. This would greatly minimize double-counting of jobs (the basis for estimating state tax revenues) that result from a single project during aggregation. For this and other reasons, while an estimate for total economic impact can be computed with available data, the estimate will not be accurate.

Comparing job levels five years after project completion to those at the time of completion is complicated by the fact that *no entity conducts post-completion surveys*. Of the entities included in the report, only VEDP is authorized to access Quarterly Census of Employment and Wages (QCEW) data, which could aid in this calculation. However, how these data are reported and shared are limited by law. Furthermore, there are limitations with QCEW data (full discussion on these is outside the scope of this report) and whenever possible, survey data should be used.

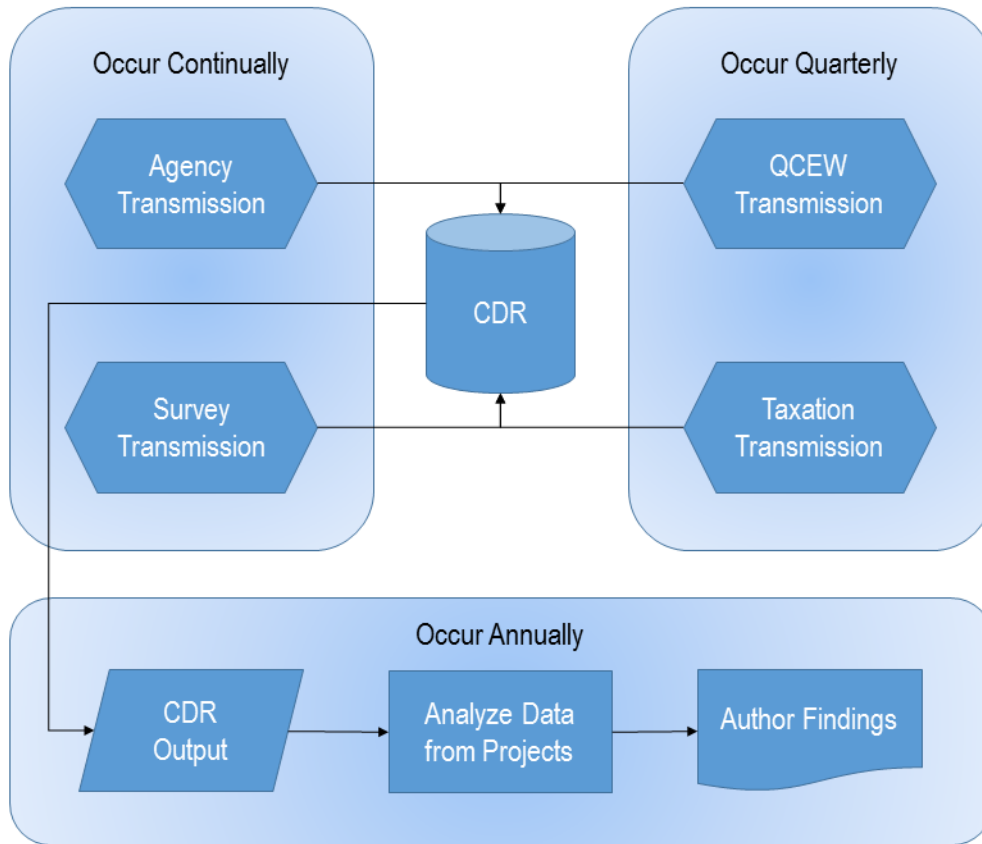
### Role of a CDR

The creation of an authoritative CDR is a goal of the working group, and the system can be designed in a way that addresses these and other items:

- *Centralized project tracking*: A CDR could assign a unique identifier to track a project, regardless of the number of incentives, entities involved, or completion dates. This would greatly reduce or eliminate double-counting of jobs to be used in the estimated economic impact.
- *Centralized QCEW data*: A CDR could centralize QCEW data, rather than having each entity purchase, access, and maintain these data. As QCEW data are subject to revision, this would also create an authoritative source of QCEW data rather than relying on each entity to have (and use) the latest version of the data.
- *Centralized survey data*: A CDR could integrate a centralized survey process. This would reduce the quantity of surveys an incented project responds to (one vs. one under each incentive program awarded), while also capturing post-completion jobs data.
- *Centralized taxation data*: A CDR could centralize Department of Taxation data. While this would likely require legislative action, the resulting aggregate estimate of projects' total economic impact on the basis of state tax revenues for all projects that have reached completion or a performance milestone would be greatly enhanced.
- *Items excluded from FY2015 report*: A CDR could address issues with producing an estimated economic impact and other post-completion analysis not included in the FY2015 report.

An example of how a CDR might be designed is illustrated in the figure that follows.

Figure 1: Example CDR for use in Incentives Tracking



### Role of a Neutral Entity

The creation of a neutral entity for evaluating program effectiveness is a goal of the working group. The neutral entity would own, maintain, and update the CDR. A neutral entity would remove any real or perceived bias resulting from program evaluation. In evaluating incentive programs for effectiveness, a neutral entity could also review similar programs in other states and make recommendations (if necessary) on ways to retool Virginia programs. Such recommendations carry more weight coming from an independent and neutral entity than from an entity who is reporting, evaluating, and making recommendations on programs they administer.

Since 2012, 17 states and the District of Columbia have passed legislation establishing ongoing processes for evaluating economic development incentives or strengthening existing processes. Because the decisions involved are often complex, Nebraska and Maine took a two-step approach by first creating interim study committees. These committees were responsible for recommending a structure and plan for



ongoing evaluation and drafting legislative language to be considered the following session. Both states adopted a process for regular evaluation that implemented these recommendations.

As an important intermediate step, the working group recommends that the General Assembly create an independent study committee to develop a plan for a CDR and an ongoing process for independent, rigorous evaluation of economic development incentives.

## Reporting Timeline & Milestones

The near-, mid-, and long-term goals of the working group are below. These integrate the goals of creating a CDR and establishing a neutral entity for evaluation as previously mentioned in *Next Steps*.

### FY2015 Report: Near-term Goals

For the FY2015 report, the working group first reviewed the comments and feedback from the Joint Legislative Audit and Review Commission (JLARC) attached to the FY2014 report. Established goals integrated these comments and feedback, and in some instances expanded beyond them.

- *Awarded date vs. approved date*: treat awarded date and approved date as one and the same – this addressed feedback on the FY2014 report that multiple groupings of projects may be confusing and difficult to interpret
- *Entry cohort vs. exit cohort*: incented projects should be grouped and reported on by awarded date (entry cohort) rather than by completed date – this addressed feedback on the FY2014 report that multiple groupings of projects may be confusing and difficult to interpret
- *Completed date and milestone date*: for data submitted on incented projects, completed date will reflect the date the project is considered closed by the reporting entity; milestone date will reflect latest data received on an incented project in that cohort
- *Definitions*: definitions will be standardized and used throughout future reports – terms such as "jobs", "capital investment", "taxable asset", and others should be used in the same sense across entities, allowing for more accurate comparisons between programs that share definitions<sup>18</sup>
- *Reporting database*: a central data repository (CDR) should be developed to provide greater transparency on incented projects, take less duration and effort to create the text report, and feed the interactive web-based dashboard

### FY2016 Report: Mid-term Goals

For the FY2016 report, the working group created additional goals that built on those from the FY2015 report.

- *Effectiveness of definitions*: assess whether or not the standardized definitions used for incented projects in the FY2016 cohort worked well or as intended, and if necessary, revise these definitions

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<sup>18</sup> *Note*: the standardized definitions are effective for projects in the FY2016 cohort; data reported in this report are not yet reflective these standardized definitions as they cannot be applied ex post facto

- *Enhance reporting database*: enhance the reporting database for more automated data collection and reporting of data, determine frequencies for doing so (annual, quarterly, monthly), and ensure the database is configured to accept additional data or measures on projects in each program or cohort (e.g. if a program establishes new measures, ensure the database can store these data)
- *Explore central survey process*: if definitions are standardized across entities, explore the creation of a central survey process to enhance data integrity and increase the ease of doing business in Virginia; have an incented company respond to a single survey rather than multiple surveys, with multiple definitions, at multiple frequencies

### FY2017 Report: Long-term Goals

For the FY2017 report, the working group built on the goals from the FY2015 and FY2016 reports.

- *Enhance reporting database*: further enhance the reporting database to integrate – when, if, or as appropriate – Quarterly Census of Employment and Wages (QCEW) data from the Virginia Employment Commission (VEC) and Department of Taxation data to more accurately and reliably report data on incented projects<sup>19</sup>
  - These enhancements require clearly defined and documented security measures taken to ensure the data are sufficiently protected and handled.
  - These enhancements are invaluable to producing an accurate estimate of economic impact and conducting post-completion analysis.
- *Pursue lagged goals*: pursue incomplete goals from FY2016 report

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<sup>19</sup> *Note*: this is categorized as a long-term goal as it may require legislative authorization

## Standardized Definitions

One goal of the FY2015 report was to create and establish, where possible and appropriate, standardized definitions to be used across entities and programs beginning with incented projects in FY2016 (July 1, 2015). There were multiple reasons for this goal:

*Standardized definitions make it more feasible to compare incented projects or cohorts across programs.*

- For programs whose goal is to measure "jobs", the same definition applies across programs, and comparison between programs is more appropriate than multiple programs defining job in multiple ways

*Standardized definitions make it easier for an incented company to respond to survey requests.*

- For a company that receives three state incentives from three different entities that each measure "jobs", the company computes job in the same way for all three programs

*Standardized definitions enhance data quality and data integrity.*

- For similar reasons to the bullet above, a single method of calculating job should be less error-prone than calculating job in three (or more) different ways, and keeping track of which programs define job in which ways

*Standardized definitions are a precursor to an effective and efficient centralized survey process.*

- With identical definitions across entities and programs, a company that receives three state incentives from three different entities could respond to a single survey rather than three different surveys each with their own unique definition(s) and each at differing frequencies (e.g. one program surveys quarterly, one surveys annually at the beginning of the fiscal year, and one surveys annually in the middle of the fiscal year)
- A centralized survey process could be automated, and used as an indicator to determine if an incented project is on-track, or if the project is not on-track then a system flag could be created to alert Project Manager(s) to reach out and touch base with the company

### Definitions

The standardized definitions the working group established are included below. These are effective beginning with projects in FY2016, so these definitions *are not* effective in this report. Furthermore, while moving to these definitions is beneficial in the long-term, in the short- to mid-term, comparing programs

year-over-year becomes more difficult as the definition used in FY2015 for "job" may differ than the definition used in FY2016 for "job". However, the working group agreed that the benefits of standardized definitions across programs could be extremely beneficial, even if that means a program or programs are less comparable against themselves for some years. This issue ceases to exist after all years in the report make use of the same definition.

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## PROPOSED DEFINITIONS FOR STATE INCENTIVE REPORTING

### Capital Investment

#### *Part 1: Basic Definition:*

"Capital investment" means an investment made by or on behalf of the Company in taxable real property, taxable personal property, or both, at the Company's Facility within the Locality that is or may be capitalized by the Company.

#### *Part 2: Basic Verification:*

The Company agrees that only those capital assets owned or leased by the Company, and on record with the [Commissioner of the Revenue] in the name of the Company or its lessor, all during the [36-month period] following the Base Year shall be counted in fulfillment of the Company's capital investment obligation. Company assets located, constructed, or leased in the Locality prior to or during the Base Year will not be counted in fulfillment of the Company's capital investment obligation.

Leased assets not on record with the [Commissioner of the Revenue] in the name of the Company will be counted in fulfillment of the Company's capital investment obligation only if a copy of the lease is submitted to the Grantor indicating that the asset(s) under lease meet the other requirements listed above and were not leased from the Locality or its control affiliates at a substantial discount from market rates.

The Company's achievement toward meeting its capital investment obligation shall be based on asset values assessed by the [Commissioner of the Revenue] for the Locality and shall be the sum of the following:

- a. the highest real property assessed value of record for any one of the three years following the Base Year, less and except the assessed value for the Base Year, PLUS
- b. the first personal property assessed value for each asset first appearing of record during the three calendar years following the Base Year.

The Grantor shall rely upon the information described above as the same is reported to the Grantor by the [Commissioner of the Revenue] in writing, without exception.

#### *Part 3: Access to Confidential Information:*

The Company hereby authorizes the Locality, including the [Offices of the Commissioner of the Revenue and the Treasurer] for the Locality, to release to the Grantor the Company's real estate tax, business personal property tax and machinery and tools tax information. Such information shall be marked and considered confidential and proprietary and shall be used by the Grantor solely for verifying satisfaction of the capital investment target. If the Locality, [the Office of the Commissioner of the Revenue or the Office of the Treasurer] should require additional documentation or consents from the Company to access such

information, the Company shall promptly provide, at the Company's expense, such additional documentation or consents as the Locality, the Authority or the Grantor may request.

**Part 4: Make Whole Provision:**

In the event that capital investments have been made by or on behalf of the Company since the Base Year, but such capital investments have not been fully reflected in the assessed valuations described on the records of the [Commission of the Revenue], the Company may provide to the Grantor copies of invoices, receipts, bills of lading or other documentation that demonstrate that the full value of those capital investment has not been so reflected. The Grantor may determine that such additional costs should count toward the Company's achievement of its capital investment obligation.

**Jobs**

*Part 1: Basic Definition:*

"New job" means new permanent [full-time] employment of [an indefinite duration], created on or after \_\_\_\_\_, 2015 as the direct result of the private investment, for which the Company provides an average [annual average] [hourly] wage of at least \$\_\_\_\_\_ [and provides standard fringe benefits for its employee,] requiring a minimum of either (i) 35 hours of the employee's time a week for the entire normal year of the firm's operations, which "normal year" shall consist of at least 48 weeks, or (ii) 1,680 hours per year. [Seasonal or temporary positions,] positions created when a job function is shifted from an existing location in the Commonwealth to the location of the economic development project, positions with suppliers, and multiplier or spin-off jobs shall not qualify as new jobs. The term "new job" may include positions with contractors provided that all requirements included within the definition of the term are met.

*Part 2: Part-Time/Seasonal/FTEs:*

Each Grantor may determine if seasonal, temporary, FTE (full time equivalent), or positions without fringe benefits may be counted toward satisfying the new job obligation. If they may, such Grantor will make appropriate adjustments to the Basic Definition.

*Part 3: Basic Verification:*

The Grantor may verify new jobs through a Company survey, data from the Virginia Employment Commission, and/or other methods as appropriate.

*Part 4: Access to Confidential Information:*

The Company should understand that the information provided to the Grantor will be verified by the Grantor with the Virginia Employment Commission. The Company may be requested to provide copies to the Grantor of the Company's quarterly reports provided to the Virginia Employment Commission.

**Performance criteria for certain programs**

"Value-added agricultural or forestal products" means any agricultural or forestal product that (i) has undergone a change in physical state; (ii) was produced in a manner that enhances the value of the agricultural commodity or product; (iii) is physically segregated in a manner that results in the enhancement of the value of the agricultural or forestal product; (iv) is a source of renewable energy; or (v) is aggregated and marketed as a locally produced agricultural or forestal product.

**Virginia Hires**

Number of Virginians employed on a full-time or part-time basis in association with a project in the Commonwealth. Determination of full-time or part-time hires shall be specified in the performance agreement and/or contractual obligation between the Company and the Grantor.

**Virginia Project Spending**

Number of dollars spent on Virginia goods and/or services by the Company in association with a project in the Commonwealth. Qualifying expenditures shall be specified in the performance agreement and/or contractual obligation between the Company and Grantor.

## Appendix A: Additional Data

### Individual Projects

The following contains a list of all incented projects covered by the entities and programs in this report. Each incented project provides basic background information, such as company name and Virginia locality. Each entity provided data on specific and relevant metrics or measures about their program – either specified by the governing statute or used by the entity to align with program goals.

A single project may receive multiple incentives from multiple entities over multiple periods of time with multiple completion dates. Some incented companies appear in this manner in the appendix, and this is one reason aggregating these data back to the single incented project can prove difficult.

Each project is also assigned a specific *type*. This is typically either *initial*, *milestone*, or *completed*. A type of *initial* means the project has been awarded and/or received the incentive, but no data on the progress of the project has been received, typically due to the timing of the project (e.g. a recent project from FY2015). A type of *milestone* simply means data about the progress of the project toward completion has been received and is being reported – regardless of the program having official milestones or not. Finally, a type of *completed* means the project has reached completion (defined by the entity) and is considered complete.

### Summary Statistics on Completed Projects

Following program data on individual incented projects, additional summary statistics on completed projects is also provided. These statistics isolate completed projects from the Program Summary table *Summary of Incentives, Relevant Goals, and Performance*. For each program goal, a percent of target measure – which compares the actual measure at completion to the expected measure at award – is also provided.



**Advanced Shipbuilding Training Facility Performance Grant Program**  
**Administered by: Virginia Economic Development Partnership**  
*Va. Code § 59.1-284.23*

**All Projects : Individual Performance**

Company Name	Locality	Awarded	Incentives		Capital Investment		Jobs		Apprentices		Average Wage		Type
			Paid	Repaid	Expected	Actual	Expected	Actual	Expected	Actual	Expected	Actual	
<b>FY2011</b>													
Northrop Grumman / Huntington-Ingalls Shipbuilding	Newport News City	\$32,777,745	\$18,029,323	\$0	\$300,000,000	\$357,960,000	1,000	1,520	750	825	Requirement Met	Milestone	
<b>FY2012</b>													
<i>No projects to report</i>													
<b>FY2013</b>													
<i>No projects to report</i>													
<b>FY2014</b>													
<i>No projects to report</i>													
<b>FY2015</b>													
<i>No projects to report</i>													

**Advanced Shipbuilding Training Facility Performance Grant Program**  
**Administered by: Virginia Economic Development Partnership**  
 Va. Code § 59.1-284.23

**Completed Projects: Additional Summary Statistics**

Year	Projects			Incentives			Capital Investment			Jobs			Apprentices			Average Wage	
	Total	Completed	Awarded	Paid	Repaid	Expected	Actual	% of Target	Expected	Actual	% of Target	Expected	Actual	% of Target	Expected	Actual	% of Target
<b>FY2011</b>	1	0															
<b>FY2012</b>	0	0															
<b>FY2013</b>	0	0															
<b>FY2014</b>	0	0															
<b>FY2015</b>	0	0															
<b>Total</b>	<b>1</b>	<b>0</b>															

**No projects to report**

**Aerospace Engine Manufacturing Performance Grant Program**  
**Administered by: Virginia Economic Development Partnership**  
*Va. Code § 59.1–284.20*

**All Projects : Individual Performance**

Company Name	Locality	Awarded	<i>Incentives</i> Paid	Repaid	<i>Jobs</i>		<i>Average Wage</i>		<i>Capital Investment</i>		Type
					Expected	Actual	Expected	Actual	Expected	Actual	
<b><i>FY2007</i></b>											
Rolls-Royce North America	Prince George County	\$50,683,000	\$8,307,000	\$0	642	240	Requirement Met		\$501,300,000	\$195,067,576	Milestone

**Aerospace Engine Manufacturing Performance Grant Program**  
**Administered by: Virginia Economic Development Partnership**  
*Va. Code § 59.1–284.20*

**Completed Projects : Additional Summary Statistics**

Year	Projects		Awarded	Incentives		Capital Investment			Jobs		Average Wage			
	Total	Completed		Paid	Repaid	Expected	Actual	% of Target	Expected	Actual	% of Target	Expected	Actual	% of Target
<b>FY2007</b>	1	0												
<b>Total</b>	1	0												

**No projects to report**

**Commonwealth's Development Opportunity Fund**  
**Administered by: Virginia Economic Development Partnership**  
*Va. Code § 2.2-115*

**All Projects : Individual Performance**

Company Name	Locality	Awarded	Incentives		Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
			Paid	Repaid	Expected	Actual	Expected	Actual	Expected	Current	Expected	Current	
<b>FY2011</b>													
Capital One Services, Inc.	Henrico County	\$300,000	\$300,000	\$0	\$39,100,000	\$21,600,000	700	700	\$39,500	\$39,500	13.1	78.6	Completed
Delta Star, Inc.	Lynchburg City	\$100,000	\$100,000	\$0	\$10,000,000	\$13,804,253	78	73	\$34,715	\$47,590	3.7	3.4	Completed
Dynax America Corporation	Botetourt County	\$200,000	\$200,000	\$0	\$15,661,000	\$19,886,678	95	145	\$26,016	\$37,542	11.0	13.2	Completed
Evantran	Wythe County	\$150,000	\$150,000	\$0	\$3,500,000	-	84	-	\$34,100	-	6.0	0.2	Milestone
GeoEye	Fairfax County	\$84,000	\$84,000	\$0	\$10,000,000	-	100	-	\$85,000	-	193.2	140.4	Milestone
Home Care Industries	Mecklenburg County	\$150,000	\$150,000	\$0	\$1,500,000	\$0	150	-	\$32,000	\$0	3.7	0.4	Completed
KPMG	Fairfax County	\$250,000	\$250,000	\$0	\$12,000,000	\$12,200,000	372	702	\$98,000	\$109,500	86.2	150.7	Completed
Kraft Capri Sun	Frederick County	\$200,000	\$200,000	\$0	\$40,000,000	\$40,000,000	100	99	\$40,276	\$40,276	8.6	5.5	Completed
Mercury Paper	Shenandoah County	\$250,000	\$250,000	\$0	\$21,200,000	-	150	-	\$39,200	-	5.4	4.3	Milestone
MicroAire	Albemarle County	\$100,000	\$100,000	\$0	\$8,000,000	-	51	-	\$56,937	-	18.0	19.2	Milestone
Micron	Manassas City	\$500,000	\$500,000	\$0	\$56,000,000	\$122,000,000	123	275	\$69,000	\$71,613	10.5	23.2	Completed
Microsoft	Mecklenburg County	\$2,100,000	\$2,100,000	\$0	\$499,500,000	-	50	-	\$49,700	-	0.9	0.6	Milestone
Monogram Food Solutions	Henry County	\$100,000	\$100,000	\$0	\$4,000,000	\$4,432,863	150	250	\$21,840	\$21,840	7.6	7.4	Completed
Northrop Grumman HQ	Fairfax County	\$3,000,000	\$3,000,000	\$0	\$117,000,000	\$78,000,000	300	322	\$200,000	\$254,770	4.1	6.6	Completed
O'Sullivan Films	Winchester City	\$300,000	\$300,000	\$0	\$28,000,000	-	174	-	\$40,000	-	6.0	7.6	Milestone
Pharmaceutical Product Development, Inc. (PPD)	Henrico County	\$150,000	\$150,000	\$0	\$28,002,003	\$29,918,186	190	172	\$58,891	\$53,000	11.9	12.0	Completed
Polymer Group	Waynesboro City	\$750,000	\$750,000	\$0	\$65,000,000	\$73,324,271	41	42	\$37,939	\$40,705	1.2	0.9	Completed
SAIC	Fairfax County	\$1,500,000	\$1,500,000	\$1,500,000	\$25,000,000	-	1200	-	\$106,290	-	11.8	0.0	Milestone
Southern Finishing	Martinsville City	\$135,000	\$135,000	\$0	\$1,700,000	\$2,600,000	67	152	\$27,040	\$27,040	6.2	4.3	Completed
Trinity Packaging Corporation	Franklin County	\$100,000	\$100,000	\$0	\$5,850,000	\$7,775,150	25	26	\$24,960	\$31,577	4.9	3.6	Completed
Wood Fuel Developers	Greensville County	\$175,000	\$175,000	\$175,000	\$18,696,000	-	39	-	\$31,075	-	3.3	6.3	Milestone
<b>FY2012</b>													
Albany Industries, Inc.	Galax City	\$300,000	\$300,000	\$0	\$2,500,000	\$3,602,424	335	-	\$24,385	-	3.3	2.0	Milestone
Amazon (Chesterfield)	Chesterfield County	\$1,000,000	\$1,000,000	\$0	\$85,000,000	\$133,295,849	1060	2780	\$27,255	\$33,409	12.0	31.5	Completed
Amazon (Dinwiddie)	Dinwiddie County	\$2,500,000	\$2,500,000	\$0	\$50,000,000	\$66,218,311	390	872	\$27,920	\$32,620	1.7	4.0	Completed
Axxor	Pittsylvania County	\$50,000	\$50,000	\$0	\$4,960,000	-	31	-	\$33,900	-	3.1	3.2	Milestone
Backcountry.com	Montgomery County	\$300,000	\$300,000	\$0	\$20,500,000	\$22,000,000	216	2016	\$26,555	-	9.3	7.8	Milestone
Bechtel	Fairfax County	\$1,500,000	\$1,500,000	\$0	\$18,000,000	-	625	-	\$134,200	-	8.1	13.8	Milestone
Cadence	Staunton City	\$150,000	\$150,000	\$0	\$15,000,000	\$13,800,000	60	63	\$39,000	\$36,036	4.4	7.5	Completed
CFA Institute	Charlottesville City	\$200,000	\$200,000	\$0	\$24,500,000	\$29,327,519	45	52	\$45,000	\$90,760	12.2	24.2	Completed
Commonwealth Laminating	Henry County	\$200,000	\$200,000	\$0	\$16,500,000	\$19,231,343	40	65	\$50,000	\$50,000	2.3	0.9	Milestone
eBay/GSI Commerce	Henry County	\$75,000	\$75,000	\$0	\$1,500,204	-	61	-	\$24,315	-	5.9	20.6	Milestone
Genesis Products	Charlotte County	\$250,000	\$250,000	\$0	\$2,500,000	-	150	-	\$31,200	-	3.6	1.9	Milestone
Green Mountain Coffee Roasters	Isle of Wight County	\$4,000,000	\$4,000,000	\$0	\$180,000,000	-	800	-	\$39,220	-	8.2	2.8	Milestone
ICF International	Henry County	\$500,000	\$500,000	\$0	\$15,000,000	-	539	-	\$30,169	-	2.5	1.5	Milestone
Laminate Technologies	Henry County	\$50,000	\$50,000	\$0	\$3,000,000	-	30	-	\$27,892	-	3.2	1.9	Milestone
Noblis/Center for Applied High Performance Computing	Danville City	\$1,000,000	\$1,000,000	\$0	\$2,000,000	-	15	-	\$200,000	-	2.3	2.0	Milestone
Phoenix Packaging	Pulaski County	\$350,000	\$350,000	\$0	\$17,500,000	\$35,500,000	100	210	\$28,080	\$30,000	4.0	6.9	Completed
Rubbermaid	Winchester City	\$300,000	\$300,000	\$0	\$67,251,104	\$90,980,680	71	-	\$73,732	-	2.3	2.3	Milestone
Safety Technologies (STI)	Lunenburg County	\$100,000	\$100,000	\$0	\$5,890,000	-	46	-	\$36,891	-	3.6	2.9	Milestone
Tessy Plastics	Lynchburg City	\$150,000	\$150,000	\$0	\$4,800,000	-	60	-	\$37,440	-	3.7	3.8	Milestone
Tread Corporation	Botetourt County	\$100,000	\$100,000	\$0	\$5,000,000	-	100	-	\$36,400	-	20.5	33.4	Milestone

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**Administered by: Virginia Economic Development Partnership**  
*Va. Code § 2.2-115*

**All Projects : Individual Performance**

Company Name	Locality	Incentives			Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
		Awarded	Paid	Repaid	Expected	Actual	Expected	Actual	Expected	Current	Expected	Current	
Wood Fuel Developers	Sussex County	\$75,000	\$75,000	\$0	\$8,600,000	\$10,317,955	28	33	\$36,462	\$39,250	4.2	6.8	Completed
<b>FY2013</b>													
ABB Halifax	Halifax County	\$200,000	\$200,000	\$0	\$4,621,000	-	60	-	\$36,400	-	5.7	11.8	Milestone
Balchem Corporation	Alleghany County	\$150,000	\$150,000	\$0	\$18,850,000	-	55	-	\$33,963	-	7.5	5.8	Milestone
Berryville Graphics	Clarke County	\$200,000	\$200,000	\$0	\$10,614,520	-	84	-	\$41,584	-	9.3	17.7	Milestone
Big R Bridge	Washington County	\$50,000	\$50,000	\$0	\$1,925,002	-	32	-	\$36,964	-	5.1	5.0	Milestone
Capital One Data Center	Chesterfield County	\$500,000	\$500,000	\$0	\$175,995,652	-	50	-	\$75,000	-	12.7	10.3	Milestone
Carded Graphics	Staunton City	\$100,000	\$100,000	\$0	\$7,045,000	-	34	-	\$33,970	-	3.7	6.0	Milestone
Celanese Acetate	Giles County	\$500,000	\$500,000	\$0	\$145,000,000	-	22	-	\$100,000	-	1.4	4.8	Milestone
Commonwealth Laminating	Henry County	\$175,000	\$175,000	\$0	\$5,450,000	-	60	-	\$40,000	-	2.5	2.3	Milestone
Daikin McQuay	Augusta County	\$250,000	\$250,000	\$0	\$9,200,000	-	50	-	\$50,000	-	7.2	11.1	Milestone
DRS Technologies	Arlington County	\$1,000,000	\$1,000,000	\$0	\$9,800,000	-	125	-	\$165,000	-	20.2	24.9	Milestone
Enviva	Southampton County	\$300,000	\$300,000	\$0	\$91,000,000	-	72	-	\$36,337	-	1.8	2.0	Milestone
Euro-Composites Corporation	Culpeper County	\$150,000	\$150,000	\$0	\$8,200,000	\$15,000,000	38	-	\$43,214	\$42,437	8.0	8.5	Completed
Fulcrum Concepts	King and Queen County	\$200,000	\$200,000	\$0	\$4,650,000	-	31	-	\$107,967	-	3.3	1.6	Milestone
General Electric	Henrico County	\$350,000	\$350,000	\$0	\$5,886,660	\$5,994,163	200	-	\$100,000	\$100,000	23.6	25.8	Completed
Intelsat	Fairfax County	\$1,300,000	\$1,300,000	\$0	\$24,800,000	-	50	-	\$138,688	-	3.8	4.2	Milestone
International Paper	Isle of Wight County	\$350,000	\$350,000	\$0	\$83,000,000	-	238	-	\$44,595	-	9.9	11.1	Milestone
Liebherr Mining Equipment Company	Newport News City	\$500,000	\$500,000	\$0	\$45,426,323	-	174	-	\$46,067	-	3.6	1.5	Milestone
McKee Foods	Augusta County	\$200,000	\$200,000	\$0	\$19,000,000	-	78	-	\$36,134	-	13.8	17.8	Milestone
Microsoft	Mecklenburg County	\$200,000	\$200,000	\$0	\$348,950,292	\$702,291,893	30	-	\$44,311	\$59,322	5.2	5.6	Completed
Phoenix Packaging	Pulaski County	\$250,000	\$250,000	\$0	\$20,000,000	-	100	-	\$31,096	-	4.2	7.4	Milestone
Porter's Fabrications	Lynchburg City	\$300,000	\$300,000	\$0	\$1,800,000	-	120	-	\$40,000	-	5.0	4.8	Milestone
Sabra Dipping Company	Chesterfield County	\$250,000	\$250,000	\$0	\$28,000,000	-	90	-	\$50,333	-	9.3	15.8	Milestone
Tak Investments (ST Tissue)	Isle of Wight County	\$200,000	\$200,000	\$0	\$17,000,000	-	85	-	\$42,000	-	5.1	6.7	Milestone
Vitamin Shoppe	Hanover County	\$200,000	\$200,000	\$0	\$28,616,000	-	174	-	\$29,789	-	14.4	18.3	Milestone
<b>FY2014</b>													
Amazon Web Services	Fairfax County	\$500,000	\$500,000	\$0	\$9,500,000	-	380	-	\$114,000	-	56.8	79.3	Milestone
Ardagh Metal Packaging	Roanoke County	\$750,000	\$750,000	\$0	\$94,234,000	-	96	-	\$40,000	-	3.9	4.5	Milestone
Atomized Products	Chesapeake City	\$100,000	\$100,000	\$0	\$4,383,525	-	26	-	\$43,058	-	12.8	11.5	Milestone
Bassett Furniture Industries	Henry County	\$50,000	\$50,000	\$0	\$1,510,962	-	25	-	\$44,891	-	15.1	43.8	Milestone
Bayshore Concrete Products	Northampton County	\$150,000	\$150,000	\$0	\$3,645,000	-	135	-	\$26,500	-	3.3	9.2	Milestone
Cvent	Fairfax County	\$1,000,000	\$1,000,000	\$0	\$7,032,430	-	400	-	\$62,256	-	23.3	29.8	Milestone
Eastman Performance Films	Henry County	\$75,000	\$75,000	\$0	\$40,000,000	-	25	-	\$35,610	-	1.5	4.0	Milestone
El Rosal	Pulaski County	\$350,000	\$350,000	\$0	\$21,133,600	-	142	-	\$26,583	-	3.9	7.6	Milestone
Falls Stamping	Pulaski County	\$175,000	\$175,000	\$0	\$5,300,000	-	112	-	\$31,200	-	5.8	2.0	Milestone
Green Distribution	Orange County	\$540,000	\$540,000	\$0	\$9,750,000	-	323	-	\$33,779	-	9.6	7.7	Milestone
Hampton Farms	Southampton County	\$200,000	\$200,000	\$0	\$6,050,000	-	60	-	\$33,400	-	4.8	4.8	Milestone
Hanwha Azdel	Lynchburg City	\$350,000	\$350,000	\$0	\$21,335,000	-	33	-	\$56,921	-	4.0	3.8	Milestone
High Liner Foods	Newport News City	\$250,000	\$250,000	\$0	\$6,600,000	-	57	-	\$35,422	-	4.9	0.2	Milestone
Hollingsworth and Vose Company	Floyd County	\$100,000	\$100,000	\$0	\$6,110,000	-	17	-	\$39,518	-	3.1	5.5	Milestone
HP Hood	Frederick County	\$500,000	\$500,000	\$0	\$84,628,856	-	75	-	\$44,080	-	3.5	4.8	Milestone

**Commonwealth's Development Opportunity Fund**  
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*Va. Code § 2.2-115*

**All Projects : Individual Performance**

Company Name	Locality	Awarded	Incentives		Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
			Paid	Repaid	Expected	Actual	Expected	Actual	Expected	Current	Expected	Current	
IMS Gear, Inc.	Virginia Beach City	\$200,000	\$200,000	\$0	\$35,500,000	-	80	-	\$48,000	-	3.6	3.6	Milestone
Kilgour Industries	Henry County	\$250,000	\$250,000	\$0	\$27,300,000	-	155	-	\$30,722	-	1.7	1.1	Milestone
Korona Candles	Pulaski County	\$600,000	\$600,000	\$0	\$18,380,000	-	170	-	\$31,632	-	2.2	2.9	Milestone
Liaoyang Ningfeng Woodenware	Smyth County	\$250,000	\$250,000	\$0	\$2,100,000	-	125	-	\$30,000	-	2.3	2.3	Milestone
McKesson	Frederick County	\$150,000	\$150,000	\$0	\$36,900,000	-	205	-	\$29,580	-	16.7	18.1	Milestone
Navy Federal Credit Union	Frederick County	\$250,000	\$250,000	\$0	\$20,000,000	-	400	-	\$40,000	-	22.3	40.1	Milestone
North American Mold Technology	Danville City	\$250,000	\$250,000	\$0	\$4,350,000	-	120	-	\$50,000	-	3.4	1.4	Milestone
Oceaneering International	Chesapeake City	\$750,000	\$750,000	\$0	\$32,900,000	-	67	-	\$55,560	-	2.2	3.4	Milestone
Prufrex	Virginia Beach City	\$120,000	\$120,000	\$0	\$7,330,000	-	60	-	\$39,020	-	12.6	13.9	Milestone
Rochester Wire and Cable (TE Connectivity)	Culpeper County	\$100,000	\$100,000	\$0	\$4,000,000	-	30	-	\$41,166	-	12.9	15.6	Milestone
Sabra Dipping Company	Chesterfield County	\$350,000	\$350,000	\$0	\$86,000,000	-	140	-	\$45,000	-	10.3	7.1	Milestone
Shamrock Foods	Augusta County	\$250,000	\$250,000	\$0	\$50,000,000	-	60	-	\$39,553	-	4.3	3.7	Milestone
Shearer's Foods	Bristol City	\$75,000	\$75,000	\$0	\$4,750,000	-	22	-	\$28,642	-	2.5	12.5	Milestone
Steel Fab	Russell County	\$100,000	\$100,000	\$0	\$1,500,000	-	50	-	\$32,240	-	4.4	9.6	Milestone
Telos	Loudoun County	\$500,000	\$500,000	\$0	\$5,000,000	-	160	-	\$100,000	-	21.9	22.8	Milestone
Tempur-Pedic	Scott County	\$150,000	\$150,000	\$0	\$13,300,000	-	42	-	\$40,000	-	2.7	2.6	Milestone
VFP, Inc.	Scott County	\$100,000	\$100,000	\$0	\$2,900,000	-	50	-	\$25,680	-	2.5	3.0	Milestone
W & B Fabricators	Bland County	\$100,000	\$100,000	\$0	\$3,068,773	-	50	-	\$33,533	-	8.3	8.0	Milestone
<b>FY2015</b>													
Alcoa Howmet	Hampton City	\$200,000	\$200,000	\$0	\$25,000,000	-	75	-	\$62,000	-	3.5	-	Initial
Alexander Industries	Pulaski County	\$150,000	\$150,000	\$0	\$1,685,000	-	64	-	\$43,150	-	4.8	-	Initial
Bechtel	Fairfax County	\$500,000	\$500,000	\$0	\$10,000,000	-	700	-	\$129,000	-	10.7	-	Initial
Blue Ridge Railcar	Charlotte County	\$100,000	\$100,000	\$0	\$2,411,882	-	37	-	\$39,191	-	2.6	-	Initial
Continental Automotive Systems	Newport News	\$2,000,000	\$2,000,000	\$0	\$152,000,000	-	525	-	\$36,532	-	2.8	-	Initial
Coperion	Hampton City	\$75,000	\$75,000	\$0	\$3,000,000	-	22	-	\$50,400	-	2.9	-	Initial
Core Health and Fitness	Grayson County	\$350,000	\$350,000	\$0	\$2,000,000	-	250	-	\$30,000	-	2.0	-	Initial
Corporate Executive Board	Arlington County	\$4,500,000	\$4,500,000	\$0	\$149,700,000	-	800	-	\$122,083	-	10.9	-	Initial
Corsi	Charlotte County	\$100,000	\$100,000	\$0	\$2,500,000	-	110	-	\$27,248	-	2.4	-	Initial
Evonik Goldschmidt	Chesterfield County	\$500,000	\$500,000	\$0	\$9,000,000	-	50	-	\$98,400	-	9.1	-	Initial
Fareva	Henrico County	\$650,000	\$650,000	\$0	\$42,000,000	-	90	-	\$51,500	-	7.0	-	Initial
Global Refining Group	Lunenburg County	\$100,000	\$100,000	\$0	\$4,308,000	-	30	-	\$48,000	-	2.6	-	Initial
Hansen Turbine	Grayson County	\$50,000	\$50,000	\$0	\$2,100,000	-	25	-	\$29,120	-	2.7	-	Initial
Hardide	Henry County	\$150,000	\$150,000	\$0	\$7,250,000	-	29	-	\$50,000	-	3.1	-	Initial
James Hardie Building Products	Pulaski County	\$250,000	\$250,000	\$0	\$25,000,000	-	69	-	\$36,795	-	2.2	-	Initial
K2M	Loudoun County	\$450,000	\$450,000	\$0	\$28,400,000	-	97	-	\$103,000	-	6.6	-	Initial
Liberty Source	Hampton City	\$300,000	\$300,000	\$0	\$1,567,452	-	596	-	\$34,599	-	16.4	-	Initial
Lindenburg Industry	Hampton City	\$1,400,000	\$1,400,000	\$0	\$113,000,000	-	349	-	\$32,000	-	3.0	-	Initial
Mavalerio	Hanover County	\$50,000	\$50,000	\$0	\$5,000,000	-	55	-	\$38,693	-	12.0	-	Initial
Mayville Engineering	Smyth County	\$300,000	\$300,000	\$0	\$10,000,000	-	160	-	\$32,396	-	3.3	-	Initial
McKesson Medical-Surgical	Henrico County	\$500,000	\$500,000	\$0	\$12,200,000	-	135	-	\$104,000	-	18.4	-	Initial
Microsoft	Mecklenburg County	\$1,600,000	\$1,600,000	\$0	\$346,760,699	-	90	-	\$44,964	-	3.2	-	Initial
Monogram Food Solutions	Hampton City	\$400,000	\$400,000	\$0	\$36,475,750	-	200	-	\$25,979	-	3.9	-	Initial
Nulife Glass	Bristol City	\$110,000	\$110,000	\$0	\$5,900,000	-	46	-	\$36,630	-	3.5	-	Initial

**Commonwealth's Development Opportunity Fund**  
**Administered by: Virginia Economic Development Partnership**  
*Va. Code § 2.2-115*

**All Projects : Individual Performance**

Company Name	Locality	Awarded	Incentives		Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
			Paid	Repaid	Expected	Actual	Expected	Actual	Expected	Current	Expected	Current	
Shandong Tranlin Paper Company	Chesterfield County	\$5,000,000	\$5,000,000	\$0	\$2,000,000,000	-	2000	-	\$45,663	-	3.8	-	Initial
Stone Brewing	Richmond City	\$5,000,000	\$5,000,000	\$0	\$74,300,000	-	88	-	\$57,024	-	6.6	-	Initial
Trinity Packaging Corporation	Franklin County	\$54,000	\$54,000	\$0	\$9,500,000	-	25	-	\$26,021	-	2.5	-	Initial



**Commonwealth's Development Opportunity Fund**  
**Administered by: Virginia Economic Development Partnership**  
*Va. Code § 2.2-115*

**Completed Projects : Additional Summary Statistics**

Year	Project Count		Incentives			Capital Investment			Jobs			Average Wage (weighted)		
	Total	Completed	Awarded	Paid	Repaid	Expected	Actual	% of Target	Expected	Actual	% of Target	Expected	Current	% of Target
<b>FY2011</b>	21	13	\$ 5,935,000	\$ 5,935,000	\$ -	\$ 395,813,003	\$ 425,541,401	108%	2,391	2,958	124%	\$ 69,032	\$ 81,261	118%
<b>FY2012</b>	21	6	\$ 4,275,000	\$ 4,275,000	\$ -	\$ 200,600,000	\$ 288,459,634	144%	1,683	4,010	238%	\$ 28,504	\$ 33,892	119%
<b>FY2013</b>	24	3	\$ 700,000	\$ 700,000	\$ -	\$ 363,036,952	\$ 723,286,056	199%	268	-	0%	\$ 85,714	\$ -	0%
<b>FY2014</b>	33	0	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	-	-	\$ -	\$ -	-
<b>FY2015</b>	27	0	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	-	-	\$ -	\$ -	-
<b>Total</b>	126	22	\$ 10,910,000	\$ 10,910,000	\$ -	\$ 959,449,955	\$ 1,437,287,091	150%	4,342	6,968	160%	\$ 54,353	\$ 54,001	99%

**Economic Development Incentive Grant subfund**  
**Administered by: Virginia Economic Development Partnership**  
*Va. Code § 2.2-5102.1*

**All Projects : Individual Performance**

Company Name	Locality	Awarded	Incentives		Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
			Paid	Repaid	Expected	Actual	Expected	Actual	Expected	Actual	Expected	Current	
<b>FY2011</b>													
Northrop Grumman	Fairfax County	\$10,000,000	\$0	\$0	\$24,000,000	\$78,000,000	300	322	\$200,000	\$254,770	4.1	6.6	Milestone
<b>FY2012</b>													
Bechtel	Fairfax County	\$5,000,000	\$0	\$0	\$18,000,000	-	625	-	\$134,200	-	9.1	13.8	Milestone
<b>FY2013</b>													
<i>No projects to report</i>													
<b>FY2014</b>													
Corporate Executive Board	Arlington County	\$5,000,000	\$0	\$0	\$149,700,000	-	800	-	\$122,083	-	10.9	-	Initial
<b>FY2015</b>													
Bechtel	Fairfax County	\$4,000,000	\$0	\$0	\$10,000,000	-	700	-	\$129,000	-	10.7	-	Initial
Lidl	Arlington County	\$2,000,000	\$0	\$0	\$77,000,000	-	500	-	\$128,000	-	8.8	-	Initial

**Economic Development Incentive Grant subfund**  
**Administered by: Virginia Economic Development Partnership**  
*Va. Code § 2.2-5102.1*

**Completed Projects : Additional Summary Statistics**

Year	Project Count		Awarded	Incentives			Capital Investment			Jobs		Average Wage (weighted)	
	Total	Completed		Paid	Repaid	Expected	Actual	% of Target	Expected	Actual	% of Target	Expected	Current
<b>FY2011</b>	1	0											
<b>FY2012</b>	1	0											
<b>FY2013</b>	0	0											
<b>FY2014</b>	1	0											
<b>FY2015</b>	2	0											
<b>Total</b>	5	0											

**No projects to report**

**Investment Partnership Grant subfund**  
**Administered by: Virginia Economic Development Partnership**  
*Va. Code § 2.2-5101*

**All Projects : Individual Performance**

Company Name	Locality	Awarded	Incentives		Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
			Paid	Repaid	Expected	Actual	Expected	Actual	Expected	Actual	Expected	Current	
<b>FY2011</b>													
Ashland, Inc.	Hopewell City	\$250,000	\$50,000	\$0	\$39,200,000	\$39,200,000	15	19	\$49,920	\$49,920	5.3	6.6	Milestone
MeadWestvaco Covington	Covington City	\$1,000,000	\$0	\$0	\$285,000,000	-	N/A	-	N/A	-	6.4	10.2	Initial
Micron	Manassas City	\$1,000,000	\$400,000	\$0	\$56,000,000	\$116,000,000	123	123	\$69,000	\$71,613	10.5	23.2	Milestone
O'Sullivan Films	Winchester City	\$500,000	\$0	\$0	\$28,000,000	-	174	-	\$40,000	-	6.0	7.6	Initial
Pharmaceutical Product Development, Inc. (PPD)	Henrico County	\$0	\$0	\$0	\$28,002,003	-	190	-	\$58,891	-	11.9	12.0	Initial
<b>FY2012</b>													
Carmeuse	Frederick County	\$250,000	\$0	\$0	\$45,000,000	-	25	-	\$43,673	-	2.2	1.9	Initial
Fareva	Henrico County	\$800,000	\$0	\$0	\$42,000,000	-	90	-	\$51,500	-	7.0	N/A	Initial
Honeywell	Chesterfield County	\$300,000	\$0	\$0	\$27,500,000	-	50	-	\$37,086	-	8.2	9.5	Initial
Rock-Tenn (formerly Smurfit-Stone)	Hopewell City	\$300,000	\$0	\$0	\$41,000,000	\$147,000,000	0	-	N/A	\$62,548	0.0	11.5	Milestone
Rubbermaid	Winchester City	\$600,000	\$0	\$0	\$67,251,104	-	71	-	\$73,732	-	2.3	2.3	Initial
<b>FY2013</b>													
Canon Toner	Newport News City	\$3,000,000	\$0	\$0	\$27,000,000	-	N/A	-	\$38,000	-	0.4	0.2	Initial
Canon Virginia	Newport News City	\$5,000,000	\$0	\$0	\$623,500,000	\$370,000,000	402	402	\$40,169	\$34,550	3.5	1.9	Milestone
Celanese Acetate	Giles County	\$1,500,000	\$0	\$0	\$145,000,000	-	22	-	\$100,000	-	1.4	4.8	Initial
Hollister	Augusta County	\$250,000	\$0	\$0	\$29,600,000	-	N/A	-	N/A	-	1.0	14.5	Initial
HP Hood	Frederick County	\$1,000,000	\$0	\$0	\$84,628,856	-	75	-	\$44,080	-	3.5	4.8	Initial
IMS Gear, Inc.	Virginia Beach City	\$300,000	\$0	\$0	\$35,500,000	\$37,800,000	80	93	\$48,000	\$50,170	3.6	3.6	Milestone
Liebherr Mining Equipment Company	Newport News City	\$800,000	\$0	\$0	\$45,426,323	-	174	-	\$46,067	-	3.6	1.5	Initial
Sabra Dipping Company	Chesterfield County	\$500,000	\$0	\$0	\$86,000,000	-	140	-	\$45,000	-	10.3	7.1	Initial
Unilever United States, Inc.	Suffolk City	\$1,000,000	\$0	\$0	\$96,200,000	-	N/A	-	N/A	-	0.3	1.6	Initial
WhiteWave	Rockingham County	\$800,000	\$0	\$0	\$69,800,000	\$84,500,000	36	64	\$41,600	\$42,234	3.8	7.3	Milestone
<b>FY2014</b>													
Alcoa Howmet	Hampton City	\$450,000	\$0	\$0	\$25,000,000	-	75	-	\$62,000	-	3.6	N/A	Initial
AREVA Kansas II	Lynchburg City	\$350,000	\$0	\$0	\$26,300,000	-	12	-	\$125,320	-	3.4	3.5	Initial
Dominion Packaging (Mac Pack)	Henrico County	\$300,000	\$0	\$0	\$25,363,000	-	113	-	\$33,354	-	9.6	14.5	Initial
Greif Brothers	Lynchburg City	\$350,000	\$0	\$0	\$45,000,000	-	N/A	-	N/A	-	0.0	0.1	Initial
Mondelez (DJMJOHTS)	Henrico County	\$100,000	\$0	\$0	\$40,750,000	-	N/A	-	N/A	-	1.3	5.0	Initial
Oceaneering International	Chesapeake City	\$750,000	\$0	\$0	\$32,900,000	-	67	-	\$55,560	-	2.2	3.4	Initial
<b>FY2015</b>													
Ashland Inc.	Hopewell City	\$700,000	\$0	\$0	\$89,250,000	-	17	-	\$75,000	-	2.5	-	Initial
Canon (Roadrunner)	Newport News City	\$3,000,000	\$0	\$0	\$100,000,000	-	60	-	\$34,528	-	0.0	-	Initial
Continental (Zeus)	Newport News City	\$4,000,000	\$0	\$0	\$152,000,000	-	525	-	\$36,532	-	2.7	-	Initial
Dynax America	Botetourt County	\$250,000	\$0	\$0	\$32,625,000	-	75	-	\$40,683	-	5.4	-	Initial
James Hardie	Pulaski County	\$250,000	\$0	\$0	\$25,000,000	-	69	-	\$36,795	-	2.2	-	Initial
K2M	Loudoun County	\$400,000	\$0	\$0	\$28,400,000	-	97	-	\$103,000	-	6.6	-	Initial
Kingspan	Frederick County	\$500,000	\$0	\$0	\$25,000,000	-	15	-	\$34,320	-	1.8	-	Initial
McKee	Augusta County	\$300,000	\$0	\$0	\$34,000,000	-	54	-	\$34,055	-	3.6	-	Initial

**Investment Partnership Grant subfund**  
**Administered by: Virginia Economic Development Partnership**  
*Va. Code § 2.2-5101*

**All Projects : Individual Performance**

Company Name	Locality	Awarded	Incentives		Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
			Paid	Repaid	Expected	Actual	Expected	Actual	Expected	Actual	Expected	Current	
San J	Henrico County	\$300,000	\$0	\$0	\$38,000,000	-	18	-	\$26,489	-	7.0	-	Initial

**Investment Partnership Grant subfund**  
**Administered by: Virginia Economic Development Partnership**  
*Va. Code § 2.2-5101*

**Completed Projects : Additional Summary Statistics**

Year	Project Count		Awarded	Incentives			Capital Investment			Jobs		Average Wage (weighted)		
	Total	Completed		Paid	Repaid	Expected	Actual	% of Target	Expected	Actual	% of Target	Expected	Current	% of Target
<b>FY2011</b>	5	0												
<b>FY2012</b>	5	0												
<b>FY2013</b>	10	0												
<b>FY2014</b>	6	0												
<b>FY2015</b>	9	0												
<b>Total</b>	35	0												

**No projects to report**

**Major Eligible Employer Grant subfund**  
**Administered by: Virginia Economic Development Partnership**  
*Va. Code § 2.2-5102*

**All Projects : Individual Performance**

Company Name	Locality	Awarded	Incentives		Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
			Paid	Repaid	Expected	Actual	Expected	Actual	Expected	Actual	Expected	Current	
<b>FY2005</b>													
Booz Allen Hamilton	Fairfax County	\$9,000,000	\$1,800,000	\$0	\$133,000,000	\$171,800,000	4,600	5,094	\$79,591	\$79,591	121.9	88.9	Milestone
<b>FY2006</b>													
Philip Morris (HQ)	Henrico County	\$25,000,000	\$20,000,000	\$0	\$300,000,000	\$425,600,000	450	450	\$133,333	\$156,596	1.7	3.0	Milestone

**Major Eligible Employer Grant subfund**  
**Administered by: Virginia Economic Development Partnership**  
*Va. Code § 2.2-5102*

**Completed Projects : Additional Summary Statistics**

Year	Project Count		Awarded	Incentives Paid	Repaid	Expected	Capital Investment			Jobs		Average Wage (weighted)			
	Total	Completed					Actual	% of Target	Expected	Actual	% of Target	Expected	Current	% of Target	
<b>FY2005</b>	1	0													
<b>FY2006</b>	1	0													
<b>Total</b>	2	0													

**No projects to report**



**Semiconductor Memory or Logic Wafer Manufacturing Performance Grant Program**

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1–284.14

**All Projects : Individual Performance**

Company Name	Locality	Awarded	Incentives Paid	Repaid	Capital Investment Expected	Capital Investment Actual	Jobs Expected	Jobs Actual	Benefit-to-Cost Ratio Expected	Benefit-to-Cost Ratio Current	Type
<b>FY2006</b>											
Micron	Manassas City	\$27,000,000	\$27,000,000	\$0	\$1,200,000,000	\$1,200,000,000	860	860	2.3	7.9	Completed

**Semiconductor Memory or Logic Wafer Manufacturing Performance Grant Program**  
**Administered by: Virginia Economic Development Partnership**  
*Va. Code § 59.1-284.14*

**Completed Projects : Additional Summary Statistics**

Year	Project Count		Awarded	Incentives			Capital Investment			Jobs		
	Total	Completed		Paid	Repaid	Expected	Actual	% of Target	Expected	Actual	% of Target	
<b>FY2006</b>	1	1	\$ 27,000,000	\$ 27,000,000	\$ -	\$ 1,200,000,000	\$ 1,200,000,000	100%	860	860	100%	
<b>Total</b>	1	1	\$ 27,000,000	\$ 27,000,000	\$ -	\$ 1,200,000,000	\$ 1,200,000,000	100%	860	860	100%	

**Virginia Jobs Investment Program**  
**Administered by: Virginia Economic Development Partnership**  
*Va. Code § 2.2-2204.3*

**All Projects : Individual Performance**

Company Name	Locality	Incentives			Capital Investment		Jobs Created		Jobs Retrained		Total Jobs		Type
		Awarded	Paid	Repaid	Expected	Completed	Expected	Actual	Expected	Actual	Expected	Current	
<b>FY2011</b>													
Acumen Solutions, Inc.	Fairfax County	\$257,000	\$20,387	\$0	\$1,400,000	\$1,400,000	357	28	0	0	357	28	Completed
Altec (Retraining)	Botetourt County	\$94,164	\$94,164	\$0	\$520,000	\$520,000	0	0	228	228	228	228	Completed
Altec Industries Inc. (2010)	Botetourt County	\$67,500	\$67,500	\$0	\$1,500,000	\$1,500,000	90	90	0	0	90	90	Completed
American Cadastre, LLC	Fairfax County	\$8,600	\$8,600	\$0	\$500,000	\$500,000	0	0	25	25	25	25	Completed
American Cadastre, LLC	Fairfax County	\$51,350	\$19,684	\$0	\$300,000	\$300,000	60	23	0	0	60	23	Completed
Appalachian Technical Services Inc.	Wise County	\$350	\$350	\$0	\$0	\$0	0	0	1	1	1	1	Completed
AppAssure Software, Inc.	Fairfax County	\$228,300	\$72,981	\$0	\$300,000	\$300,000	366	117	0	0	366	117	Completed
Ariake USA	Harrisonburg	\$5,000	\$0	\$0	\$392,000	\$392,000	0	0	15	15	15	15	Completed
Arky Packaging Corp.	Botetourt County	\$16,250	\$16,250	\$0	\$6,000,000	\$6,000,000	25	25	0	0	25	25	Completed
ASCOM Network Testing, Inc.	Fairfax County	\$47,917	\$11,500	\$0	\$1,000,000	\$1,000,000	50	12	0	0	50	12	Completed
Ashland, Inc.	Hopewell City	\$87,201	\$87,200	\$0	\$20,000,000	\$20,000,000	0	0	218	218	218	218	Completed
ASM Research, Inc.	Fairfax County	\$195,000	\$15,828	\$0	\$43,000,000	\$43,000,000	200	25	0	0	200	25	Completed
A-T Solutions, Inc	Spotsylvania County	\$240,001	\$40,800	\$0	\$1,600,000	\$1,600,000	400	68	0	0	400	68	Completed
Auto Recyclers LLC	Buena Vista	\$12,433	\$12,433	\$0	\$1,772,000	\$1,772,000	0	0	22	22	22	22	Completed
Baugh Northeast Co-op, Inc.	Warren County	\$12,123	\$12,008	\$0	\$4,356,245	\$4,356,245	0	0	318	315	318	315	Completed
Baugh Northeast Co-op, Inc. 2	Warren County	\$1,485	\$0	\$0	\$0	\$0	0	0	3	3	3	3	Completed
Baugh Northeast Co-op, Inc. 3	Warren County	\$4,380	\$0	\$0	\$0	\$0	0	0	4	4	4	4	Completed
Baugh Northeast Co-op, Inc. 5	Warren County	\$1,644	\$0	\$0	\$0	\$0	0	0	31	31	31	31	Completed
Bay Diesel Corporation	Chesapeake	\$23,000	\$12,000	\$0	\$1,000,000	\$1,000,000	23	0	0	12	23	12	Completed
Belvac Production Machinery, Inc.	Lynchburg	\$48,000	\$41,600	\$0	\$4,500,000	\$4,500,000	60	52	0	0	60	52	Completed
BimmerWorld, Inc	Pulaski County	\$30,953	\$14,617	\$0	\$2,500,000	\$2,500,000	36	17	0	0	36	17	Milestone
Binkley & Hurst	Rockingham County	\$5,260	\$0	\$0	\$27,000	\$27,000	0	0	10	10	10	10	Completed
Blue Mountain Organics, LLC	Floyd County	\$31,233	\$3,604	\$0	\$500,000	\$500,000	52	6	0	0	52	6	Completed
Blue Ridge Machine Works, Inc.	Augusta County	\$225	\$0	\$0	\$0	\$0	0	0	1	1	1	1	Completed
Blue Ridge Machine Works, Inc. 2	Augusta County	\$181	\$0	\$0	\$0	\$0	0	0	1	0	1	0	Completed
Brilliant Corporation	Fairfax County	\$50,360	\$25,622	\$0	\$160,000	\$160,000	57	0	0	0	57	0	Completed
C.C. Pace Systems, Inc.	Fairfax County	\$13,300	\$3,694	\$0	\$864,000	\$864,000	18	5	0	0	18	5	Completed
Cableform, Incorporated	Louisa County	\$18,020	\$5,006	\$0	\$600,000	\$600,000	18	5	0	0	18	5	Completed
Cadence 6	Staunton City	\$3,850	\$0	\$0	\$0	\$0	0	0	25	25	25	25	Completed
Cadence 7	Staunton City	\$985	\$0	\$0	\$0	\$0	0	0	2	2	2	2	Completed
Cadence 9	Staunton City	\$375	\$0	\$0	\$0	\$0	0	0	3	3	3	3	Completed
Canon Information Technology Services, Inc.	Chesapeake City	\$50,050	\$42,843	\$0	\$0	\$0	0	0	125	107	125	107	Completed
Carded Graphics	Staunton City	\$250	\$0	\$0	\$0	\$0	0	0	2	2	2	2	Completed
Cargill 3	Rockingham County	\$350	\$0	\$0	\$0	\$0	0	0	6	6	6	6	Completed
Cargill 5	Rockingham County	\$1,200	\$0	\$0	\$0	\$0	0	0	18	14	18	14	Completed
Catoctin Creek Distilling Company LLC	Loudoun County	\$19,000	\$6,609	\$0	\$386,000	\$386,000	23	8	0	0	23	8	Completed
CCS-Inc	Montgomery County	\$32,100	\$32,100	\$0	\$1,000,000	\$1,000,000	40	40	0	0	40	40	Completed
CDYNE Corporation	Chesapeake City	\$71,000	\$41,955	\$0	\$100,000	\$100,000	88	52	0	0	88	52	Completed
CEMS, Inc.	Augusta County	\$0	\$0	\$0	\$0	\$0	0	0	3	3	3	3	Completed
CEMS, Inc.	Augusta County	\$16,500	\$5,250	\$0	\$1,200,000	\$1,200,000	22	7	0	0	22	7	Completed
CEMSI-ComSonics	Augusta County	\$895	\$0	\$0	\$0	\$0	0	0	2	2	2	2	Completed
Centurum Information Technology, Inc.	Fairfax County	\$94,875	\$13,554	\$0	\$440,160	\$440,160	133	19	0	0	133	19	Completed
Ceramic Technology	Tazewell County	\$500	\$500	\$0	\$0	\$0	0	0	1	1	1	1	Completed

**Virginia Jobs Investment Program**  
**Administered by: Virginia Economic Development Partnership**  
*Va. Code § 2.2-2204.3*

**All Projects : Individual Performance**

Company Name	Locality	Incentives			Capital Investment		Jobs Created		Jobs Retrained		Total Jobs		Type
		Awarded	Paid	Repaid	Expected	Completed	Expected	Actual	Expected	Actual	Expected	Current	
CFA Institute	Albemarle County	\$90,000	\$60,300	\$0	\$26,000,000	\$26,000,000	100	67	0	0	100	67	Completed
Chantilly Biopharma LLC	Fairfax County	\$31,500	\$0	\$0	\$150,000	\$150,000	45	0	0	0	45	0	Completed
C-Health	Russell County	\$500	\$500	\$0	\$0	\$0	0	0	1	1	1	1	Completed
Chenega Federal Systems LLC	Fairfax County	\$409,800	\$0	\$0	\$1,000,000	\$1,000,000	680	0	0	0	680	0	Completed
Circle Solutions, Inc	Fairfax County	\$21,600	\$0	\$0	\$250,000	\$250,000	26	0	0	0	26	0	Completed
ClearSoft, Inc.	Fairfax County	\$39,150	\$7,047	\$0	\$100,000	\$100,000	50	9	0	0	50	9	Completed
Clinch Valley Medical Center	Tazewell County	\$500	\$500	\$0	\$0	\$0	0	0	1	1	1	1	Completed
CMP Holdings, (StampTech)	Chesterfield County	\$83,494	\$83,495	\$0	\$2,240,000	\$2,240,000	0	0	140	140	140	140	Completed
Cobham Composite Products, Inc.	Suffolk City	\$330,250	\$57,197	\$0	\$4,500,000	\$4,500,000	300	56	0	0	300	56	Completed
Cobham Sensor Systems	Montgomery County	\$16,040	\$16,040	\$0	\$3,000,000	\$3,000,000	0	0	40	40	40	40	Completed
ComSonics 4	Harrisonburg City	\$600	\$0	\$0	\$500	\$500	0	0	6	6	6	6	Completed
ComSonics 5	Harrisonburg City	\$600	\$0	\$0	\$500	\$500	0	0	19	19	19	19	Completed
ComSonics, Inc.	Harrisonburg City	\$42,000	\$5,600	\$0	\$500,000	\$500,000	60	8	0	0	60	8	Completed
Continental Automotive Systems (Retraining)	Newport News City	\$98,300	\$97,783	\$0	\$31,000,000	\$31,000,000	0	0	190	189	190	189	Completed
Convergys Customer Management Group, Inc	Pulaski County	\$212,750	\$135,451	\$0	\$500,000	\$500,000	300	191	0	0	300	191	Completed
CorpComm, Inc	Fairfax County	\$12,825	\$0	\$0	\$180,000	\$180,000	15	0	0	0	15	0	Completed
Covington Farm and Fuel, LLC	Covington City	\$17,050	\$0	\$0	\$260,000	\$260,000	31	0	0	0	31	0	Completed
CPS Professional Services, LLC	Fairfax County	\$107,833	\$7,702	\$0	\$1,202,285	\$1,202,285	140	10	0	0	140	10	Completed
Crown Cork & Seal (USA), Inc.	Frederick County	\$81,500	\$81,500	\$0	\$12,000,000	\$12,000,000	0	0	153	153	153	153	Completed
Cumberland River Coal Company	Wise County	\$500	\$500	\$0	\$0	\$0	0	0	1	0	1	1	Completed
Cyber Data Inc.	Fairfax County	\$10,900	\$10,900	\$0	\$120,000	\$120,000	11	11	0	0	11	11	Completed
Cyber Defense Solutions	Fairfax City	\$84,750	\$0	\$0	\$300,000	\$300,000	125	0	0	0	125	0	Completed
CyberData Technologies, Inc.	Fairfax County	\$112,500	\$112,500	\$0	\$125,000	\$125,000	120	120	0	0	120	120	Completed
Daon, Inc.	Fairfax County	\$12,600	\$8,663	\$0	\$100,000	\$100,000	16	11	0	0	16	11	Completed
Delta Pure Filtration	Hanover County	\$10,500	\$3,500	\$0	\$102,000	\$102,000	15	5	0	0	15	5	Milestone
Delta Star, Inc.	Lynchburg City	\$62,400	\$62,400	\$0	\$10,000,000	\$10,000,000	78	78	0	0	78	78	Completed
Diamedix Healthcare, LLC	Henrico County	\$287,950	\$58,500	\$0	\$218,842	\$218,842	443	90	0	0	443	90	Completed
DISYS, Digital Intelligence Systems Corporation	Fairfax County	\$208,067	\$100,585	\$0	\$1,000,000	\$1,000,000	362	175	0	0	362	175	Completed
Donald's Meat Processing	Lexington City	\$30,000	\$0	\$0	\$200,000	\$200,000	50	0	0	0	50	0	Completed
Dynax America Corporation	Botetourt County	\$76,000	\$76,000	\$0	\$15,000,000	\$15,000,000	95	95	0	0	95	95	Completed
Eagle Technologies, LLC	Hampton City	\$30,100	\$29,097	\$0	\$100,000	\$100,000	30	29	0	0	30	29	Completed
EFCO	Augusta County	\$11,000	\$0	\$0	\$17,638	\$17,638	0	0	22	8	22	8	Completed
Efficiency Management, LLC	Chesterfield County	\$9,600	\$0	\$0	\$100,000	\$100,000	12	0	0	0	12	0	Completed
Electro-LuminX	Richmond City	\$12,000	\$0	\$0	\$100,000	\$100,000	15	0	0	0	15	0	Completed
Electro-Mechanical Corporation	Bristol City	\$500	\$500	\$0	\$0	\$0	0	0	1	1	1	1	Completed
EMCO Enterprises	Page County	\$2,388	\$0	\$0	\$0	\$0	0	0	5	5	5	5	Completed
Emerson Ecologics, LLC	Chesterfield County	\$65,600	\$17,600	\$0	\$800,000	\$800,000	60	22	0	0	60	22	Completed
Everis, Inc.	Fairfax County	\$63,000	\$0	\$0	\$3,000,000	\$3,000,000	100	0	0	0	100	0	Completed
Faneuil, Inc.	Martinsville City	\$194,557	\$112,065	\$0	\$2,400,000	\$2,400,000	250	144	0	0	250	144	Completed
First Fruits Beverage Company, LLC	Smyth County	\$45,340	\$22,972	\$0	\$5,000,000	\$5,000,000	75	38	0	0	75	38	Completed
FNF Servicing, Inc.	Virginia Beach City	\$181,400	\$150,898	\$0	\$2,084,625	\$2,084,625	226	188	0	0	226	188	Completed
Foley Material Handling Co. Inc.	Hanover County	\$32,400	\$32,400	\$0	\$200,000	\$200,000	36	36	0	0	36	36	Completed
FreightCar Roanoke, Inc.	Roanoke City	\$159,500	\$159,500	\$0	\$1,000,000	\$1,000,000	180	180	0	0	180	180	Completed
Gate Gourmet, Inc	Fairfax County	\$210,000	\$27,300	\$0	\$10,200,000	\$10,200,000	300	39	0	0	300	39	Completed

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Company Name	Locality	Incentives			Capital Investment		Jobs Created		Jobs Retrained		Total Jobs		Type
		Awarded	Paid	Repaid	Expected	Completed	Expected	Actual	Expected	Actual	Expected	Current	
General Cigar Co. Inc.	Hampton City	\$25,400	\$22,497	\$0	\$1,227,228	\$1,227,228	35	31	0	0	35	31	Completed
General Dynamics ATP	Smyth County	\$1,000	\$1,000	\$0	\$0	\$0	0	0	2	2	2	2	Completed
General Dynamics ATP	Smyth County	\$232,310	\$232,310	\$0	\$500,000	\$500,000	500	500	0	0	500	500	Completed
GeoEye Imagery Collection Systems, Inc.	Fairfax County	\$101,795	\$32,863	\$0	\$10,000,000	\$10,000,000	127	41	0	0	127	41	Milestone
GRC Direct	Fauquier County	\$8,000	\$0	\$0	\$100,000	\$100,000	10	0	0	0	10	0	Completed
Grede Radford, LLC	Radford City	\$242,035	\$175,071	\$0	\$9,200,000	\$9,200,000	300	217	0	0	300	217	Completed
Griffith Lumber Company	Patrick County	\$13,525	\$9,918	\$0	\$2,150,000	\$2,150,000	15	11	0	0	15	11	Completed
HADPRO Hood and Duct Professionals, LLC	Fairfax County	\$55,332	\$27,144	\$0	\$250,000	\$250,000	53	26	0	0	53	26	Completed
Hanover Career Student Resource, Inc.	Hanover County	\$9,504	\$9,504	\$0	\$0	\$0	458	458	0	0	458	458	Completed
Harris Communications and Information Handling	Lynchburg City	\$191,235	\$181,515	\$0	\$1,000,000	\$1,000,000	0	0	669	635	669	635	Completed
Harris Communications and Information Handling	Lynchburg City	\$240,000	\$46,400	\$0	\$3,000,000	\$3,000,000	300	58	0	0	300	58	Completed
Harris Corporation	Harrisonburg City	\$81,600	\$38,750	\$0	\$300,000,000	\$300,000,000	102	48	0	0	102	48	Completed
Health Diagnostic Laboratory, Inc.	Richmond City	\$247,945	\$247,945	\$0	\$4,200,000	\$4,200,000	257	257	0	0	257	257	Completed
Hershey Chocolate of Virginia 7	Augusta County	\$3,750	\$0	\$0	\$0	\$0	0	0	5	5	5	5	Completed
Hilex Poly Company LLC	Henrico County	\$51,900	\$51,900	\$0	\$750,000	\$750,000	0	0	84	84	84	84	Completed
Hilton Worldwide Inc.	Fairfax County	\$238,015	\$238,014	\$0	\$17,000,000	\$17,000,000	460	460	0	0	460	460	Completed
Hollingsworth & Vose	Floyd County	\$12,070	\$12,070	\$0	\$3,400,000	\$3,400,000	0	0	30	30	30	30	Completed
Hollister Incorporated (LIWT)	Augusta County	\$725	\$0	\$0	\$0	\$0	0	0	2	0	2	0	Completed
Hollister Incorporated 11	Augusta County	\$750	\$0	\$0	\$0	\$0	0	0	6	5	6	5	Completed
Hollister Incorporated 12	Augusta County	\$250	\$0	\$0	\$0	\$0	0	0	1	0	1	0	Completed
Hollister Incorporated 13	Augusta County	\$120	\$0	\$0	\$0	\$0	0	0	2	2	2	2	Completed
Hollister Incorporated 14	Augusta County	\$750	\$0	\$0	\$0	\$0	0	0	6	5	6	5	Completed
Hollister Incorporated 9	Augusta County	\$593	\$0	\$0	\$0	\$0	0	0	3	3	3	3	Completed
ICF Consulting Group	Fairfax County	\$206,150	\$99,576	\$0	\$30,933,000	\$30,933,000	383	185	0	0	383	185	Completed
ICF Consulting Group, Inc.	Henry County	\$436,094	\$140,780	\$0	\$15,000,000	\$15,000,000	539	174	0	0	539	174	Completed
Infinitive Inc.	Loudoun County	\$44,000	\$0	\$0	\$419,500	\$419,500	61	0	0	0	61	0	Completed
Information Experts, Inc.	Fairfax County	\$20,000	\$0	\$0	\$100,000	\$100,000	25	0	0	0	25	0	Completed
IntraPac (Harrisonburg) Inc.	Harrisonburg	\$91,800	\$7,200	\$0	\$11,250,000	\$11,250,000	102	8	0	0	102	8	Completed
Ironworks Consulting, LLC	Henrico County	\$160,000	\$27,200	\$0	\$3,800,000	\$3,800,000	200	34	0	0	200	34	Completed
JK Moving and Storage, Inc	Loudoun County	\$91,000	\$88,884	\$0	\$1,250,000	\$1,250,000	129	126	0	0	129	126	Completed
John C. Nordt Co. Inc.	Roanoke City	\$10,825	\$10,825	\$0	\$482,000	\$482,000	0	0	75	75	75	75	Completed
Jump Start Consultants, Inc.	Henrico County	\$9,000	\$0	\$0	\$100,000	\$100,000	15	0	0	0	15	0	Completed
JVH Company, Inc.	Hanover County	\$12,000	\$8,000	\$0	\$100,000	\$100,000	15	10	0	0	15	10	Completed
K2M, Inc.	Loudoun County	\$89,600	\$63,605	\$0	\$20,000,000	\$20,000,000	162	115	0	0	162	115	Completed
Kimball Hospitality, Inc.	Martinsville City	\$48,025	\$46,591	\$0	\$1,000,000	\$1,000,000	67	65	0	0	67	65	Completed
KingFisher Systems, Inc	Fairfax County	\$133,350	\$133,350	\$0	\$200,000	\$200,000	150	150	0	0	150	150	Milestone
KITCO Fiber Optics, Inc.	Virginia Beach City	\$103,133	\$0	\$0	\$100,000	\$100,000	128	0	0	0	128	0	Completed
Klann Plastics	Waynesboro City	\$250	\$0	\$0	\$0	\$0	0	0	2	1	2	1	Completed
Koniag Services, Inc.	Fairfax County	\$33,350	\$8,152	\$0	\$32,000,000	\$32,000,000	45	11	0	0	45	11	Completed
KPMG Corporate Finance LLC	Fairfax County	\$241,200	\$241,201	\$0	\$12,000,000	\$12,000,000	458	458	0	0	458	458	Completed
L & R Precision Tooling, Inc.	Lynchburg City	\$17,000	\$15,500	\$0	\$500,000	\$500,000	0	0	34	31	34	31	Completed
L & R Precision Tooling, Inc.	Lynchburg City	\$20,000	\$0	\$0	\$587,000	\$587,000	25	0	0	0	25	0	Completed
Liebherr Mining & Construction Equipment, Inc	Newport News City	\$339,330	\$151,444	\$0	\$66,000,000	\$66,000,000	419	187	0	0	419	187	Completed
Lindstrand USA, Inc.	Halifax County	\$12,617	\$11,953	\$0	\$200,000	\$200,000	0	0	19	18	19	18	Completed

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Company Name	Locality	Incentives			Capital Investment		Jobs Created		Jobs Retrained		Total Jobs		Type
		Awarded	Paid	Repaid	Expected	Completed	Expected	Actual	Expected	Actual	Expected	Current	
Marathon TS, Inc	Fairfax County	\$95,250	\$40,958	\$0	\$110,000	\$110,000	100	43	0	0	100	43	Completed
Masland Anderson Information Services LLC	Fairfax County	\$9,600	\$0	\$0	\$200,000	\$200,000	12	0	0	0	12	0	Completed
Mazda Motor of America, Inc.	Chesterfield County	\$24,500	\$0	\$0	\$2,500,000	\$2,500,000	35	0	0	0	35	0	Completed
McKee Foods Corporation 5	Augusta County	\$750	\$0	\$0	\$0	\$0	0	0	1	1	1	1	Completed
McKee Foods Corporation 6	Augusta County	\$713	\$0	\$0	\$0	\$0	0	0	1	0	1	0	Completed
McKee Foods Corporation 7	Augusta County	\$1,500	\$0	\$0	\$0	\$0	0	0	2	2	2	2	Completed
McKesson Corporation	Caroline County	\$133,001	\$133,000	\$0	\$60,000,000	\$60,000,000	190	190	0	0	190	190	Completed
McKinney & McKinney Technical Services, Inc.	Fairfax County	\$31,025	\$15,069	\$0	\$120,000	\$120,000	35	17	0	0	35	17	Completed
McQuay International 7	Augusta County	\$0	\$0	\$0	\$0	\$0	0	0	8	6	8	6	Completed
Med-Fit Systems, Inc.	Grayson County	\$46,567	\$0	\$0	\$500,000	\$500,000	66	0	0	0	66	0	Completed
Merck	Rockingham County	\$0	\$0	\$0	\$0	\$0	0	0	67	6	67	6	Completed
Meridian Imaging Solutions, Inc.	Alexandria City	\$14,500	\$4,579	\$0	\$166,481	\$166,481	19	6	0	0	19	6	Completed
Merit Medical Systems, Inc.	Chesterfield County	\$60,000	\$0	\$0	\$1,000,000	\$1,000,000	75	0	0	0	75	0	Completed
Merit Medical, Retraining	Chesterfield County	\$39,600	\$35,200	\$0	\$1,100,000	\$1,100,000	0	0	99	88	99	88	Completed
MGC Advanced Polymers	Chesterfield County	\$14,800	\$14,800	\$0	\$1,700,000	\$1,700,000	0	0	37	37	37	37	Completed
Mikro Systems, Inc	Albemarle County	\$80,100	\$38,700	\$0	\$1,800,000	\$1,800,000	89	43	0	0	89	43	Completed
Millennium Corporation	Arlington County	\$45,233	\$31,386	\$0	\$400,000	\$400,000	49	34	0	0	49	34	Milestone
Modern Technology Solutions, Inc. - MTSI	Fairfax County	\$57,750	\$0	\$0	\$1,000,000	\$1,000,000	75	0	0	0	75	0	Completed
Modine Manufacturing Company	Buena Vista	\$24,000	\$0	\$0	\$1,400,000	\$1,400,000	32	0	0	0	32	0	Completed
Morgan McClure	Wise County	\$500	\$500	\$0	\$0	\$0	0	0	1	1	1	1	Completed
MRIGlobal	Albemarle County	\$17,000	\$17,000	\$0	\$4,942,900	\$4,942,900	17	17	0	0	17	17	Completed
MS Marketing LLC	Chesterfield County	\$542,360	\$128,565	\$0	\$230,000	\$230,000	772	183	0	0	772	183	Completed
Multivision, Inc.	Fairfax County	\$69,150	\$0	\$0	\$200,000	\$200,000	90	0	0	0	90	0	Completed
Mundet - Hermetite, Inc.	Buena Vista	\$27,467	\$13,184	\$0	\$3,500,000	\$3,500,000	25	12	0	0	25	12	Completed
Net Metering, Inc.	Richmond	\$80,000	\$0	\$0	\$1,000,000	\$1,000,000	100	0	0	0	100	0	Completed
Networking Technologies and Support, Inc.	Chesterfield County	\$111,999	\$0	\$0	\$1,565,015	\$1,565,015	140	0	0	0	140	0	Completed
Neustar, Inc.	Loudoun County	\$173,000	\$130,368	\$0	\$11,200,000	\$11,200,000	280	211	0	0	280	211	Milestone
New Media Strategies	Arlington County	\$191,233	\$0	\$0	\$630,000	\$630,000	232	0	0	0	232	0	Completed
New Peoples Bank	Russell County	\$500	\$500	\$0	\$0	\$0	0	0	1	1	1	1	Completed
NIBCO of Virginia, Inc. 4	Augusta County	\$1,300	\$0	\$0	\$0	\$0	0	0	14	14	14	14	Completed
NIBCO of Virginia, Inc. 5	Augusta County	\$701	\$0	\$0	\$0	\$0	0	0	10	0	10	0	Completed
NIBCO of Virginia, Inc. 6	Augusta County	\$1,500	\$0	\$0	\$0	\$0	0	0	2	2	2	2	Completed
NIBCO of Virginia, Inc. 7	Augusta County	\$325	\$0	\$0	\$0	\$0	0	0	1	1	1	1	Completed
Northrop Grumman Corporation	Fairfax County	\$250,500	\$250,500	\$0	\$24,000,000	\$24,000,000	300	300	0	0	300	300	Completed
Omega Protein, Inc.	Northumberland County	\$80,001	\$80,000	\$0	\$16,450,000	\$16,450,000	0	0	160	160	160	160	Completed
One Voice Communications, Inc.	Fairfax County	\$9,913	\$0	\$0	\$110,000	\$110,000	11	0	0	0	11	0	Completed
OPOWER, INC.	Arlington County	\$128,467	\$122,044	\$0	\$24,000,000	\$24,000,000	160	152	0	0	160	152	Milestone
O'Sullivan	Winchester City	\$227,080	\$222,274	\$0	\$2,000,500	\$2,000,500	0	0	378	370	378	370	Completed
PC Recycler, Inc.	Fairfax County	\$21,115	\$4,223	\$0	\$250,000	\$250,000	25	5	0	0	25	5	Completed
Performance Signs	Greene County	\$9,040	\$6,027	\$0	\$617,000	\$617,000	12	8	0	0	12	8	Milestone
Personna American Safety Razor 4	Augusta County	\$2,500	\$0	\$0	\$0	\$0	0	0	18	17	18	17	Completed
Personna American Safety Razor 5	Augusta County	\$12,000	\$0	\$0	\$0	\$0	0	0	16	16	16	16	Completed
PGI 22	Waynesboro City	\$250	\$0	\$0	\$0	\$0	0	0	6	6	6	6	Completed
PGI 24	Waynesboro City	\$880	\$0	\$0	\$0	\$0	0	0	18	18	18	18	Completed

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Company Name	Locality	Incentives			Capital Investment		Jobs Created		Jobs Retrained		Total Jobs		Type
		Awarded	Paid	Repaid	Expected	Completed	Expected	Actual	Expected	Actual	Expected	Current	
PGI, Inc. (Chicopee, Inc.)	Waynesboro City	\$35,200	\$35,200	\$0	\$50,000,000	\$50,000,000	0	0	44	44	44	44	Completed
PGI, Inc. (Chicopee, Inc.)	Waynesboro City	\$60,000	\$47,000	\$0	\$50,000,000	\$50,000,000	60	47	0	0	60	47	Completed
PGI, Inc. (Chicopee, Inc.)	Waynesboro City	\$0	\$0	\$0	\$0	\$0	0	0	19	13	19	13	Completed
Phoenix Packaging Operations, LLC	Pulaski County	\$240,167	\$240,168	\$0	\$20,710,000	\$20,710,000	300	0	0	0	300	0	Completed
PPD Development LP	Henrico County	\$190,350	\$172,316	\$0	\$28,000,000	\$28,000,000	190	172	0	0	190	172	Completed
Precision Fabricators, Inc.	Augusta County	\$7,700	\$7,700	\$0	\$700,000	\$700,000	0	0	14	14	14	14	Completed
Quadd, Inc.	Fauquier County	\$16,000	\$0	\$0	\$142,000	\$142,000	20	0	0	0	20	0	Completed
Quality Technology Services, LLC	Henrico County	\$103,645	\$33,745	\$0	\$30,000,000	\$30,000,000	86	28	0	0	86	28	Completed
QVC	Suffolk City	\$285,000	\$285,003	\$0	\$8,500,000	\$8,500,000	0	0	900	900	900	900	Completed
Regitex USA, LLC	Mecklenburg County	\$73,575	\$43,409	\$0	\$1,540,000	\$1,540,000	100	59	0	0	100	59	Completed
Reynolds Consumer Products, Inc. (Presto)	South Boston	\$94,895	\$94,896	\$0	\$1,300,000	\$1,300,000	0	0	157	157	157	157	Completed
Rose Time Inc.	Staunton City	\$16,000	\$4,000	\$0	\$600,000	\$600,000	20	5	0	0	20	5	Completed
Rose Time Incorporated (Retraining)	Staunton City	\$5,000	\$5,000	\$0	\$750,000	\$750,000	0	0	10	10	10	10	Completed
Roslyn Converters, Inc.	Colonial Heights	\$17,467	\$15,283	\$0	\$4,750,000	\$4,750,000	16	14	0	0	16	14	Completed
Ross Industries, Inc.	Fauquier County	\$34,000	\$32,400	\$0	\$850,000	\$850,000	0	0	85	81	85	81	Completed
Royal Mouldings Limited	Smyth County	\$62,945	\$0	\$0	\$2,500,000	\$2,500,000	79	0	0	0	79	0	Completed
RR Donnelley - Strasburg	Shenandoah County	\$800	\$0	\$0	\$0	\$0	0	0	1	1	1	1	Completed
Scientific Research Corporation	Chesapeake City	\$82,000	\$0	\$0	\$2,199,770	\$2,199,770	82	0	0	0	82	0	Completed
Shickel Corporation	Rockingham County	\$0	\$0	\$0	\$0	\$0	0	0	2	2	2	2	Completed
Shickel Corporation 2	Rockingham County	\$750	\$0	\$0	\$0	\$0	0	0	1	1	1	1	Completed
Shickel Corporation 4	Rockingham County	\$313	\$0	\$0	\$0	\$0	0	0	1	1	1	1	Completed
Show-Case Shutters, Inc	Montgomery County	\$12,033	\$0	\$0	\$130,000	\$130,000	20	0	0	0	20	0	Completed
Silverchair Learning Systems, LLC	Charlottesville City	\$49,600	\$7,200	\$0	\$450,220	\$450,220	62	9	0	0	62	9	Completed
Silverchair Science + Communications, LLC	Charlottesville City	\$58,400	\$53,600	\$0	\$251,109	\$251,109	73	67	0	0	73	67	Completed
Simmons Manufacturing Company, LLC, The	Fredericksburg City	\$46,994	\$0	\$0	\$525,000	\$525,000	0	0	116	0	116	0	Completed
Simplexity, LLC	Fairfax County	\$78,200	\$0	\$0	\$2,500,000	\$2,500,000	109	0	0	0	109	0	Completed
Smith-Midland Corporation	Fauquier County	\$24,000	\$0	\$0	\$1,000,000	\$1,000,000	30	0	0	0	30	0	Completed
Smith-Midland Corporation	Fauquier County	\$63,000	\$58,950	\$0	\$500,000	\$500,000	0	0	140	131	140	131	Completed
Smurfit-Stone Container Corp.	Henrico County	\$128,225	\$128,225	\$0	\$32,000,000	\$32,000,000	0	0	165	165	165	165	Completed
SNVC, L.C.	Fairfax County	\$13,500	\$13,500	\$0	\$120,000	\$120,000	18	18	0	0	18	18	Completed
Soft Tech Consulting, Inc.	Fairfax County	\$171,000	\$28,299	\$0	\$300,000	\$300,000	284	47	0	0	284	47	Milestone
Solutionz Videoconferencing, Inc.	Williamsburg City	\$29,500	\$7,763	\$0	\$2,400,000	\$2,400,000	19	5	0	0	19	5	Completed
Stamptech, Inc.	Chesterfield County	\$42,603	\$42,603	\$0	\$2,000,000	\$2,000,000	50	50	0	0	50	50	Completed
Toray Plastics (America), Inc.	Warren County	\$54,000	\$54,000	\$0	\$2,400,000	\$2,400,000	0	0	90	90	90	90	Completed
Trex	Winchester City	\$1,956	\$0	\$0	\$0	\$0	0	0	48	0	48	0	Completed
TRG Customer Solutions, Inc.	Hampton City	\$290,000	\$80,556	\$0	\$1,425,213	\$1,425,213	360	100	0	0	360	100	Completed
Tri County Tire Service	Wise County	\$500	\$500	\$0	\$0	\$0	0	0	1	1	1	1	Completed
Trinity Packaging	Franklin County	\$77,435	\$26,046	\$0	\$5,850,000	\$5,850,000	110	37	0	0	110	37	Milestone
TRW	Smyth County	\$75,600	\$75,000	\$0	\$12,000,000	\$12,000,000	0	0	126	125	126	125	Completed
Turman Tye River, LLC	Nelson County	\$22,500	\$15,000	\$0	\$1,200,000	\$1,200,000	30	20	0	0	30	20	Completed
U.S. Information Technologies Corporation	Fairfax County	\$40,250	\$32,871	\$0	\$250,000	\$250,000	60	49	0	0	60	49	Completed
UHS of Delaware, Inc.	Chesterfield County	\$27,575	\$26,350	\$0	\$1,003,000	\$1,003,000	45	43	0	0	45	43	Completed
United HealthCare Services, Inc.	Roanoke City	\$180,000	\$92,800	\$0	\$7,000,000	\$7,000,000	225	116	0	0	225	116	Completed
United Pet Group, Tetra Holdings (US), Inc.	Montgomery County	\$49,020	\$0	\$0	\$3,787,000	\$3,787,000	70	0	0	0	70	0	Completed

**Virginia Jobs Investment Program**  
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**All Projects : Individual Performance**

Company Name	Locality	Incentives			Capital Investment		Jobs Created		Jobs Retrained		Total Jobs		Type
		Awarded	Paid	Repaid	Expected	Completed	Expected	Actual	Expected	Actual	Expected	Current	
Universal Fiber Systems	Washington County	\$101,355	\$101,356	\$0	\$13,000,000	\$13,000,000	167	167	0	0	167	167	Completed
Valley Industrial Piping 3	Waynesboro City	\$372	\$0	\$0	\$0	\$0	0	0	1	1	1	1	Completed
Valley Industrial Piping 4	Waynesboro City	\$2,250	\$0	\$0	\$4,500	\$4,500	0	0	5	5	5	5	Completed
Valley Industrial Piping, Inc.	Waynesboro City	\$375	\$0	\$0	\$0	\$0	0	0	1	1	1	1	Completed
Video Gaming Technologies	Greene County	\$123,280	\$61,987	\$0	\$2,000,000	\$2,000,000	207	112	0	0	207	112	Completed
Virginia Forge Company LLC	Botetourt County	\$23,925	\$0	\$0	\$1,000,000	\$1,000,000	33	0	0	0	33	0	Completed
Virginia Forge Company LLC	Botetourt County	\$35,705	\$26,412	\$0	\$1,000,000	\$1,000,000	0	0	73	54	73	54	Completed
Virginia Panel Corporation 19	Waynesboro City	\$698	\$0	\$0	\$0	\$0	0	0	1	1	1	1	Completed
Virginia Panel Corporation 20	Waynesboro City	\$698	\$0	\$0	\$0	\$0	0	0	1	1	1	1	Completed
Virginia Panel Corporation 21	Waynesboro City	\$1,903	\$0	\$0	\$0	\$0	0	0	5	5	5	5	Completed
Virginia Panel Corporation 23	Waynesboro City	\$2,400	\$0	\$0	\$0	\$0	0	0	5	5	5	5	Completed
Viridian Motor Corporation	Norfolk City	\$274,290	\$0	\$0	\$1,000,000	\$1,000,000	357	0	0	0	357	0	Completed
VTLS	Montgomery County	\$25,020	\$0	\$0	\$110,000	\$110,000	25	0	0	0	25	0	Completed
Willard Marine, Inc.	Virginia Beach City	\$33,200	\$12,852	\$0	\$600,000	\$600,000	31	12	0	0	31	12	Completed
Windward Consulting Group, Inc.	Fairfax County	\$28,000	\$28,000	\$0	\$250,000	\$250,000	40	40	0	0	40	40	Completed
<b>FY2012</b>													
AAP Financial Services, Inc.	Roanoke City	\$60,000	\$50,400	\$0	\$2,800,000	\$2,800,000	75	63	0	0	75	63	Completed
ABB - South Boston	South Boston Town	\$25,017	\$25,017	\$0	\$5,000,000	\$5,000,000	25	25	0	0	25	25	Completed
ABB - South Boston	South Boston Town	\$41,892	\$0	\$0	\$5,000,000	\$5,000,000	0	0	100	0	100	0	Completed
ACTS Solutions, LLC	Caroline County	\$30,400	\$0	\$0	\$100,000	\$100,000	38	0	0	0	38	0	Completed
Afton Scientific, LLC	Albemarle County	\$31,950	\$7,810	\$0	\$800,000	\$800,000	45	11	0	0	45	11	Completed
Albany Industries-Galax, LLC	Galax City	\$269,555	\$123,110	\$0	\$1,900,000	\$1,900,000	335	153	0	0	335	153	Milestone
Alleghany Highlands Agricultural Center	Highland County	\$5,320	\$5,320	\$0	\$1,400,000	\$1,400,000	7	7	0	0	7	7	Completed
American Century, LLC	Bristol City	\$39,215	\$7,470	\$0	\$1,050,000	\$1,050,000	63	12	0	0	63	12	Completed
Amsted Rail Company, Inc.	Petersburg City	\$83,232	\$38,415	\$0	\$4,500,000	\$4,500,000	104	48	0	0	104	48	Completed
Amthor International, Inc.	Pittsylvania County	\$36,850	\$11,055	\$0	\$500,000	\$500,000	50	15	0	0	50	15	Milestone
Applied Predictive Technologies, Inc.	Arlington County	\$118,792	\$58,567	\$0	\$1,000,000	\$1,000,000	215	106	0	0	215	106	Milestone
Aquatic Co.	Halifax County	\$130,050	\$43,350	\$0	\$1,000,000	\$1,000,000	180	60	0	0	180	60	Completed
Ashworth Bros., Inc.	Winchester City	\$0	\$0	\$0	\$40,000	\$40,000	0	0	11	0	11	0	Completed
Ashworth Bros., Inc.	Winchester City	\$25,115	\$0	\$0	\$2,460,000	\$2,460,000	40	0	0	0	40	0	Completed
Ashworth Bros., Inc. (Retraining)	Winchester City	\$57,300	\$0	\$0	\$1,400,000	\$1,400,000	0	0	114	0	114	0	Completed
Atsumi Car Equipment, Inc.	Wythe County	\$20,953	\$14,870	\$0	\$1,813,197	\$1,813,197	31	22	0	0	31	22	Milestone
Backcountry.com, Inc.	Montgomery County	\$150,000	\$66,000	\$0	\$19,000,000	\$19,000,000	250	110	0	0	250	110	Milestone
Baugh Northeast Co-op, Inc.	Warren County	\$0	\$0	\$0	\$0	\$0	0	0	48	39	48	39	Completed
BGB Technology, Inc.	Chesterfield County	\$16,000	\$12,800	\$0	\$2,700,000	\$2,700,000	20	16	0	0	20	16	Completed
Biomass Energy LLC	Louisa County	\$8,000	\$0	\$0	\$2,450,000	\$2,450,000	10	0	0	0	10	0	Completed
Blue Mountain Barrel House, LLC	Nelson County	\$12,000	\$12,000	\$0	\$2,000,000	\$2,000,000	16	16	0	0	16	16	Completed
Blue Ridge Machine Works, Inc.	Augusta County	\$0	\$0	\$0	\$0	\$0	0	0	1	1	1	1	Completed
Brainware, Inc.	Loudoun County	\$66,400	\$0	\$0	\$500,000	\$500,000	100	0	0	0	100	0	Completed
Bunge Oil	Henrico County	\$24,300	\$24,300	\$0	\$500,000	\$500,000	0	0	81	81	81	81	Completed
Cadence, Inc.	Staunton City	\$0	\$0	\$0	\$225,000	\$225,000	0	0	38	38	38	38	Completed
Carded Graphics, LLC	Staunton City	\$0	\$0	\$0	\$1,200,000	\$1,200,000	0	0	1	1	1	1	Completed
Cargill	Rockingham County	\$963	\$963	\$0	\$0	\$0	0	0	34	14	34	14	Completed



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Company Name	Locality	Incentives			Capital Investment		Jobs Created		Jobs Retrained		Total Jobs		Type
		Awarded	Paid	Repaid	Expected	Completed	Expected	Actual	Expected	Actual	Expected	Current	
Carmeuse Lime & Stone (Retraining)	Shenandoah County	\$107,640	\$107,640	\$0	\$35,813,325	\$35,813,325	0	0	184	184	184	184	Completed
Cask Technologies, LLC	Stafford County	\$25,600	\$16,000	\$0	\$125,000	\$125,000	32	20	0	0	32	20	Completed
Cetan Corporation	Chesapeake City	\$24,900	\$0	\$0	\$900,000	\$900,000	31	0	0	0	31	0	Completed
Classic Distribution Inc.	Rockingham County	\$20,250	\$20,250	\$0	\$200,000	\$200,000	30	30	0	0	30	30	Completed
Clean Planet Manufacturing & Labs, Inc.	Staunton City	\$9,750	\$0	\$0	\$350,000	\$350,000	15	0	0	0	15	0	Completed
CMAT Container, LLC	Amherst County	\$21,050	\$0	\$0	\$2,500,000	\$2,500,000	42	0	0	0	42	0	Completed
ColorTree Inc. of Virginia	Henrico County	\$51,100	\$46,291	\$0	\$1,045,000	\$1,045,000	0	0	85	77	85	77	Completed
ColorTree Inc. of Virginia	Henrico County	\$17,600	\$11,733	\$0	\$1,330,000	\$1,330,000	21	14	0	0	21	14	Completed
Computer Sciences Corporation	Fairfax County	\$419,417	\$198,852	\$0	\$2,000,000	\$2,000,000	850	403	0	0	850	403	Milestone
ComSonics, Inc.	Harrisonburg City	\$0	\$0	\$0	\$0	\$0	0	0	50	44	50	44	Completed
Comter Systems, Inc.	Fairfax County	\$19,500	\$0	\$0	\$200,000	\$200,000	0	0	50	0	50	0	Completed
Consolidated Glass and Mirror Corporation	Galax City	\$63,148	\$41,290	\$0	\$2,100,000	\$2,100,000	104	68	0	0	104	68	Completed
Cooper Crouse-Hinds, LLC (Retraining)	Roanoke City	\$121,638	\$121,638	\$0	\$1,600,000	\$1,600,000	0	0	221	221	221	221	Completed
Direct Mail Solutions, The Moore Companies	Henrico County	\$69,950	\$69,950	\$0	\$3,500,000	\$3,500,000	100	100	0	0	100	100	Completed
Dixie Gas and Oil Corporation	Augusta County	\$0	\$0	\$0	\$0	\$0	0	0	17	15	17	15	Completed
Dove's Industries, Inc	Pulaski County	\$120,400	\$0	\$0	\$2,500,000	\$2,500,000	150	0	0	0	150	0	Completed
Dynamic Aviation	Rockingham County	\$0	\$0	\$0	\$0	\$0	0	0	6	6	6	6	Completed
East Penn Manufacturing	Hanover County	\$9,600	\$9,600	\$0	\$1,000,000	\$1,000,000	0	0	24	24	24	24	Completed
Eastern Bioplastics, LLC	Rockingham County	\$16,750	\$0	\$0	\$750,000	\$750,000	25	0	0	0	25	0	Completed
EIT, LLC	Danville City	\$35,360	\$0	\$0	\$5,000,000	\$5,000,000	50	0	0	0	50	0	Completed
EMI Imaging	Patrick County	\$24,508	\$0	\$0	\$750,000	\$750,000	35	0	0	0	35	0	Completed
Equustock Virginia, Inc.	Chesterfield County	\$30,000	\$0	\$0	\$4,000,000	\$4,000,000	50	0	0	0	50	0	Completed
Executive Protection Systems	Frederick County	\$14,400	\$14,400	\$0	\$60,000	\$60,000	0	0	24	24	24	24	Completed
Exelis, Inc.	Fairfax County	\$221,667	\$0	\$0	\$2,500,000	\$2,500,000	700	0	0	0	700	0	Completed
Fabritek Company	Winchester City	\$21,750	\$0	\$0	\$100,000	\$100,000	29	0	0	0	29	0	Completed
Fairfield Technologies, Inc.	Fairfax County	\$41,000	\$4,556	\$0	\$110,000	\$110,000	45	5	0	0	45	5	Completed
Fareva Richmond, Inc.	Henrico County	\$175,000	\$0	\$0	\$40,000,000	\$40,000,000	175	0	0	0	175	0	Completed
Fisher Scientific Company LLC	Frederick County	\$74,900	\$74,103	\$0	\$9,900,000	\$9,900,000	92	92	0	0	92	92	Completed
Four Season Recycling & Trading, LLC	Hanover County	\$7,763	\$0	\$0	\$100,000	\$100,000	10	0	0	0	10	0	Completed
Gabriel Services, Inc.	Franklin County	\$20,445	\$20,445	\$0	\$749,000	\$749,000	25	25	0	0	25	25	Completed
Gaithersburg Cabinetry and Millwork Co.	Fauquier County	\$25,331	\$22,516	\$0	\$1,000,000	\$1,000,000	0	0	54	48	54	48	Completed
Gaithersburg Cabinetry and Millwork Co.	Fauquier County	\$20,000	\$4,800	\$0	\$5,000,000	\$5,000,000	25	6	0	0	25	6	Completed
Gauge Works, LLC	Fairfax County	\$18,000	\$1,800	\$0	\$110,000	\$110,000	30	3	0	0	30	3	Completed
General Electric Company	Henrico County	\$302,000	\$279,350	\$0	\$8,582,878	\$8,582,878	200	185	0	0	200	185	Completed
Genesis Products Incorporated	Charlotte County	\$121,250	\$30,717	\$0	\$2,500,000	\$2,500,000	150	38	0	0	150	38	Milestone
Goodyear	Danville City	\$208,320	\$183,322	\$0	\$33,969,624	\$33,969,624	0	0	250	220	250	220	Completed
Goodyear Tire & Rubber Company	Danville City	\$142,546	\$0	\$0	\$33,969,000	\$33,969,000	143	0	0	0	143	0	Completed
Green Bay Packaging (Retraining)	Frederick County	\$39,800	\$39,800	\$0	\$5,000,000	\$5,000,000	0	0	72	72	72	72	Completed
Green Mountain Coffee Roasters, Inc.	Isle of Wight County	\$752,800	\$432,016	\$0	\$180,000,000	\$180,000,000	934	536	0	0	934	536	Milestone
Hansen Turbine Assemblies Corporation	Galax City	\$7,425	\$7,425	\$0	\$1,344,548	\$1,344,548	0	0	15	15	15	15	Completed
Hapco-Division of Kearney-National, Inc.	Washington County	\$28,448	\$0	\$0	\$1,000,000	\$1,000,000	40	0	0	0	40	0	Completed
Hawkins Glass Wholesalers	Fairfax County	\$13,000	\$0	\$0	\$100,000	\$100,000	26	0	0	0	26	0	Completed
Health Diagnostic Laboratory, Inc.	Richmond City	\$1,208,000	\$179,992	\$0	\$25,000,000	\$25,000,000	2,000	298	0	0	2,000	298	Completed
Hermle Uhren GmbH & Co., K.G.	Amherst County	\$12,000	\$7,500	\$0	\$750,000	\$750,000	16	10	0	0	16	10	Completed

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Company Name	Locality	Incentives			Capital Investment		Jobs Created		Jobs Retrained		Total Jobs		Type
		Awarded	Paid	Repaid	Expected	Completed	Expected	Actual	Expected	Actual	Expected	Current	
Hobbs & Associates, Inc.	Norfolk City	\$16,100	\$0	\$0	\$3,350,000	\$3,350,000	20	0	0	0	20	0	Completed
Home Care Industries Inc.	Mecklenburg County	\$110,031	\$82,698	\$0	\$1,570,000	\$1,570,000	157	118	0	0	157	118	Completed
Honeywell Specialty Materials	Chesterfield County	\$26,113	\$0	\$0	\$27,000,000	\$27,000,000	26	0	0	0	26	0	Completed
Integrity One Partners, Inc.	Fairfax County	\$219,058	\$0	\$0	\$900,000	\$900,000	352	0	0	0	352	0	Completed
InterChange Group, Inc.	Rockingham County	\$31,150	\$31,150	\$0	\$4,800,000	\$4,800,000	0	0	62	62	62	62	Completed
International Paper Company	Isle of Wight County	\$226,002	\$226,002	\$0	\$83,060,000	\$83,060,000	226	226	0	0	226	226	Completed
Jacobs Mechanical Contractors, Inc.	Augusta County	\$24,850	\$0	\$0	\$100,000	\$100,000	35	0	0	0	35	0	Completed
Jacobs Mechanical Contractors, Inc. LIWT	Augusta County	\$0	\$0	\$0	\$0	\$0	0	0	10	5	10	5	Completed
JM METAL & MECHANICAL INC.	Fairfax County	\$65,188	\$9,096	\$0	\$200,000	\$200,000	86	12	0	0	86	12	Completed
John C. Nordt Co. Inc.	Roanoke City	\$54,115	\$10,960	\$0	\$777,445	\$777,445	79	16	0	0	79	16	Completed
Kennametal, Inc	Smyth County	\$7,390	\$7,390	\$0	\$988,000	\$988,000	0	0	18	18	18	18	Completed
Kohl's Department Stores, Inc.	Frederick County	\$126,400	\$23,200	\$0	\$1,000,000	\$1,000,000	158	29	0	0	158	29	Completed
Kohl's Department Stores, Inc.	Frederick County	\$134,000	\$133,400	\$0	\$26,000,000	\$26,000,000	0	0	223	222	223	222	Completed
K-VA-T Food Stores, Inc.	Washington County	\$72,505	\$64,627	\$0	\$1,086,052	\$1,086,052	0	0	359	320	359	320	Completed
Mail America Communications, Inc.	Bedford County	\$43,450	\$43,450	\$0	\$3,000,000	\$3,000,000	79	79	0	0	79	79	Completed
Manufacturing and Design Technology, Inc.	Chesapeake City	\$17,900	\$5,967	\$0	\$1,800,000	\$1,800,000	21	7	0	0	21	7	Milestone
McAirlaids, Inc	Franklin County	\$131,625	\$81,250	\$0	\$55,300,000	\$55,300,000	162	100	0	0	162	100	Milestone
McKee Foods Corporation	Augusta County	\$0	\$0	\$0	\$0	\$0	0	0	7	7	7	7	Completed
McQuay International	Augusta County	\$0	\$0	\$0	\$0	\$0	0	0	11	9	11	9	Completed
MeadWestvaco Corporation	Covington City	\$133,600	\$100,000	\$0	\$53,343,600	\$53,343,600	167	125	0	0	167	125	Completed
MeadWestvaco Corporation (Retraining)	Covington City	\$567,621	\$567,625	\$0	\$391,186,400	\$391,186,400	0	0	1,195	1,195	1,195	1,195	Completed
Mercury Data Exchange, Inc.	Roanoke City	\$7,750	\$7,750	\$0	\$100,000	\$100,000	10	10	0	0	10	10	Completed
Metl-Span LLC	Prince George County	\$7,700	\$0	\$0	\$8,000,000	\$8,000,000	0	0	11	0	11	0	Completed
Metl-Span LLC	Prince George County	\$31,030	\$0	\$0	\$8,000,000	\$8,000,000	31	0	0	0	31	0	Completed
MetroStar Systems	Fairfax County	\$45,600	\$19,200	\$0	\$400,000	\$400,000	57	24	0	0	57	24	Completed
MRT Manufacturing, Inc.	Bedford County	\$21,378	\$21,378	\$0	\$4,200,000	\$4,200,000	35	35	0	0	35	35	Completed
Munters Corporation	Buena Vista City	\$69,300	\$30,800	\$0	\$1,000,000	\$1,000,000	90	40	0	0	90	40	Completed
NCI Group, Inc.	Chesterfield County	\$37,263	\$37,263	\$0	\$15,000,000	\$15,000,000	25	25	0	0	25	25	Completed
Neuman Aluminium Impact Extrusion Inc.	Waynesboro City	\$0	\$0	\$0	\$0	\$0	0	0	12	12	12	12	Completed
New World Pasta Company / Ebro North America	Frederick County	\$58,100	\$56,700	\$0	\$1,500,000	\$1,500,000	0	0	83	81	83	81	Milestone
NIBCO of Virginia, Inc.	Augusta County	\$0	\$0	\$0	\$900,000	\$900,000	0	0	4	1	4	1	Completed
Ntelos Communications Inc.	Waynesboro City	\$0	\$0	\$0	\$100,000	\$100,000	0	0	2	2	2	2	Completed
Perdue Farms Incorporated	Rockingham County	\$0	\$0	\$0	\$0	\$0	0	0	41	33	41	33	Completed
Personna American Safety Razor	Augusta County	\$0	\$0	\$0	\$0	\$0	0	0	25	25	25	25	Completed
Process Engineering & Fabrication, Inc.	Nelson County	\$16,000	\$4,000	\$0	\$300,000	\$300,000	20	5	0	0	20	5	Completed
Project AESYS	Richmond City	\$32,000	\$0	\$0	\$0	\$0	40	0	0	0	40	0	Completed
QSI, LLC	Chesterfield County	\$10,500	\$4,200	\$0	\$4,000,000	\$4,000,000	15	0	0	10	15	10	Completed
Qualichem	Salem City	\$22,050	\$16,170	\$0	\$1,819,000	\$1,819,000	30	22	0	0	30	22	Completed
Remedi SeniorCare of Virginia, LLC	Hanover County	\$30,950	\$30,950	\$0	\$7,000,000	\$7,000,000	38	38	0	0	38	38	Completed
RJB Telecom Consultants, LLC	Fairfax County	\$44,250	\$20,369	\$0	\$120,000	\$120,000	63	29	0	0	63	29	Completed
RockTenn CP, LLC (Hopewell)	Hopewell City	\$166,500	\$166,500	\$0	\$90,000,000	\$90,000,000	0	0	235	235	235	235	Completed
Rolls-Royce Crosspointe LLC	Prince George County	\$3,430,454	\$2,410,451	\$0	\$267,400,000	\$267,400,000	343	250	0	0	343	250	Milestone
RR Donnelley - Harrisonburg	Rockingham County	\$0	\$0	\$0	\$0	\$0	0	0	12	8	12	8	Completed
Salem Vent International, Inc.	Roanoke County	\$3,250	\$3,250	\$0	\$56,367	\$56,367	0	0	5	5	5	5	Completed

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		Awarded	Paid	Repaid	Expected	Completed	Expected	Actual	Expected	Actual	Expected	Current	
Schultz-Creehan Holdings, Inc.	Montgomery County	\$30,572	\$7,643	\$0	\$400,000	\$400,000	40	10	0	0	40	10	Milestone
Shenandoah Valley Social Services	Augusta County	\$0	\$0	\$0	\$0	\$0	0	0	26	13	26	13	Completed
Simply RFID Inc.	Fauquier County	\$48,000	\$0	\$0	\$8,000,000	\$8,000,000	60	0	0	0	60	0	Completed
Solution Matrix	Franklin County	\$27,274	\$21,213	\$0	\$1,700,000	\$1,700,000	36	5	0	0	36	5	Milestone
Southeastern Container, Inc.	Frederick County	\$0	\$0	\$0	\$0	\$0	0	0	77	39	77	39	Completed
Standard Motor Products	Prince George County	\$57,525	\$0	\$0	\$1,058,000	\$1,058,000	95	0	0	0	95	0	Completed
Standard Motor Products, Inc. - 2011	Prince George County	\$124,350	\$82,900	\$0	\$1,103,000	\$1,103,000	0	0	357	238	357	238	Completed
Steel Fab	Washington County	\$73,333	\$73,334	\$0	\$935,000	\$935,000	0	0	200	200	200	200	Completed
Sumitomo Machinery Corp. of America	Chesapeake City	\$78,400	\$61,413	\$0	\$13,250,000	\$13,250,000	0	0	120	94	120	94	Completed
Sumitomo Machinery Corporation of America	Chesapeake City	\$96,008	\$0	\$0	\$13,250,000	\$13,250,000	96	0	0	0	96	0	Completed
Superior Quality Manufacturing LLC	Chesapeake City	\$13,300	\$0	\$0	\$455,950	\$455,950	19	0	0	0	19	0	Completed
TASC	Fairfax County	\$443,925	\$0	\$0	\$23,794,772	\$23,794,772	825	0	0	0	825	0	Completed
Teachstone Training, LLC	Charlottesville City	\$37,800	\$34,300	\$0	\$541,000	\$541,000	54	49	0	0	54	49	Completed
Tempus Jet Centers II, LLC	Newport News City	\$120,750	\$0	\$0	\$4,200,000	\$4,200,000	150	0	0	0	150	0	Completed
Tenneco Automotive Operating Company, Inc.	Harrisonburg City	\$110,600	\$96,600	\$0	\$7,900,000	\$7,900,000	158	138	0	0	158	138	Completed
Tessy Plastics, LLC	Lynchburg City	\$48,000	\$40,000	\$0	\$4,800,000	\$4,800,000	60	50	0	0	60	50	Completed
The Henkel Harris Company, Inc.	Winchester City	\$0	\$0	\$0	\$0	\$0	0	0	25	0	25	0	Completed
The Peggs Company, Inc.	Hanover County	\$59,400	\$26,400	\$0	\$2,900,000	\$2,900,000	99	44	0	0	99	44	Completed
The Signature Group, Inc.	Fairfax County	\$51,133	\$0	\$0	\$6,500,000	\$6,500,000	64	0	0	0	64	0	Completed
The Southern Finishing Company, inc.	Martinsville City	\$71,580	\$33,643	\$0	\$1,700,000	\$1,700,000	100	47	0	0	100	47	Completed
Tienda, Inc. - 2011	James City County	\$22,767	\$0	\$0	\$172,000	\$172,000	32	0	0	0	32	0	Completed
TORC Robotics, LLC	Montgomery County	\$18,500	\$9,652	\$0	\$700,000	\$700,000	23	12	0	0	23	12	Completed
Tread Corporation	Botetourt County	\$104,876	\$48,096	\$0	\$7,200,000	\$7,200,000	157	0	0	0	157	0	Completed
Tru Tech Doors (USA) Inc.	Spotsylvania County	\$32,035	\$5,960	\$0	\$100,000	\$100,000	43	8	0	0	43	8	Milestone
TRW Automotive US, LLC	Smyth County	\$48,703	\$48,703	\$0	\$3,000,000	\$3,000,000	70	70	0	0	70	70	Completed
UltraLife Corporation	Virginia Beach City	\$36,468	\$15,409	\$0	\$1,250,000	\$1,250,000	0	0	71	30	71	30	Completed
UNIVERSAL STONES FREDERICKSBURG, INC.	Stafford County	\$64,000	\$0	\$0	\$5,000,000	\$5,000,000	80	0	0	0	80	0	Completed
Virginia Packing LLC - 2011	James City County	\$12,875	\$0	\$0	\$120,000	\$120,000	18	0	0	0	18	0	Completed
Virginia Panel Corporation	Waynesboro City	\$0	\$0	\$0	\$0	\$0	0	0	10	10	10	10	Completed
Virginia Toy & Novelty Company	Virginia Beach City	\$36,493	\$6,316	\$0	\$130,000	\$130,000	52	9	0	0	52	9	Completed
Wharton Aldhizer & Weaver PLC	Harrisonburg City	\$0	\$0	\$0	\$37,000	\$37,000	0	0	29	0	29	0	Completed
WhiteWave	Rockingham County	\$0	\$0	\$0	\$0	\$0	0	0	353	349	353	349	Completed
Wild Wolf Brewing Company, Inc.	Nelson County	\$5,600	\$5,600	\$0	\$2,300,000	\$2,300,000	7	7	0	0	7	7	Completed
Wupima, Inc. (Hook Mobile)	Fairfax County	\$19,400	\$0	\$0	\$105,000	\$105,000	25	0	0	0	25	0	Completed
<b>FY2013</b>													
Ace Hardware Corporation	Suffolk City	\$47,642	\$27,455	\$0	\$14,085,000	\$14,085,000	59	34	0	0	59	34	Milestone
Advance Auto Parts (Retraining)	Roanoke City	\$105,050	\$105,050	\$0	\$255,000,000	\$255,000,000	0	0	191	191	191	191	Completed
Aerojet - General Corporation	Orange County	\$170,600	\$75,721	\$0	\$4,277,929	\$4,277,929	0	0	374	166	374	166	Milestone
Altec Industries Inc. (2012)	Botetourt County	\$72,000	\$72,000	\$0	\$2,240,000	\$2,240,000	96	96	0	0	96	96	Completed
Amcor Rigid Plastics USA, Inc	Wythe County	\$24,400	\$24,400	\$0	\$3,921,021	\$3,921,021	0	0	61	61	61	61	Completed
Atlas Logistics (Americold)	Roanoke County	\$55,000	\$23,100	\$0	\$4,300,000	\$4,300,000	100	42	0	0	100	42	Milestone
Balchem Corporation	Alleghany County	\$45,750	\$0	\$0	\$19,200,000	\$19,200,000	61	0	0	0	61	0	Milestone
Bechtel Corporation	Fairfax County	\$382,500	\$382,503	\$0	\$18,000,000	\$18,000,000	617	617	0	0	617	617	Completed

**Virginia Jobs Investment Program**  
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**All Projects : Individual Performance**

Company Name	Locality	Incentives			Capital Investment		Jobs Created		Jobs Retrained		Total Jobs		Type
		Awarded	Paid	Repaid	Expected	Completed	Expected	Actual	Expected	Actual	Expected	Current	
Berryville Graphics, Inc.	Clarke County	\$67,200	\$67,200	\$0	\$10,614,520	\$10,614,520	84	84	0	0	84	84	Completed
Blue Ridge Industries, Inc.	Frederick County	\$20,825	\$0	\$0	\$893,000	\$893,000	23	0	0	0	23	0	Milestone
Blue Ridge Industries, Inc. (Retraining)	Frederick County	\$36,800	\$16,291	\$0	\$1,131,424	\$1,131,424	0	0	58	28	58	28	Completed
Bottling Group, LLC	Wythe County	\$116,400	\$116,400	\$0	\$750,000	\$750,000	0	0	291	291	291	291	Completed
Bristol Compressors International, Inc	Bristol City	\$113,200	\$113,202	\$0	\$3,226,000	\$3,226,000	0	0	392	392	392	392	Completed
Carmeuse Lime & Stone, Inc.	Winchester City	\$17,500	\$0	\$0	\$45,000,000	\$45,000,000	25	0	0	0	25	0	Completed
CBN Secure Technologies, Inc.	Danville City	\$50,740	\$36,232	\$0	\$11,800,000	\$11,800,000	63	45	0	0	63	45	Milestone
Corning Incorporated (Retraining)	Montgomery County	\$146,210	\$115,849	\$0	\$6,000,000	\$6,000,000	0	0	366	290	366	290	Completed
CVENT, Inc.	Fairfax County	\$218,375	\$218,276	\$0	\$2,500,000	\$2,500,000	350	350	0	0	350	350	Completed
Deloitte LLP	Arlington County	\$250,000	\$248,250	\$0	\$7,000,000	\$7,000,000	1,000	993	0	0	1,000	993	Completed
Design Ready Controls, Inc.	Henrico County	\$53,750	\$29,683	\$0	\$300,000	\$300,000	67	37	0	0	67	37	Completed
Eastern Microfilm Sales and Service, Inc.	Patrick County	\$9,150	\$9,150	\$0	\$750,000	\$750,000	0	0	20	20	20	20	Completed
Evolent Health, Inc.	Arlington County	\$498,400	\$267,436	\$0	\$2,000,000	\$2,000,000	656	352	0	0	656	352	Milestone
Family Dollar Services, Inc.	Warren County	\$119,200	\$113,200	\$0	\$898,000	\$898,000	0	0	298	283	298	283	Completed
Flying Mouse Brewery LLC	Botetourt County	\$12,750	\$0	\$0	\$943,000	\$943,000	15	0	0	0	15	0	Milestone
Frito Lay III	Lynchburg City	\$162,400	\$162,400	\$0	\$2,000,000	\$2,000,000	0	0	406	406	406	406	Completed
Global Logistics Management, LLC	Suffolk City	\$90,300	\$73,653	\$0	\$13,500,000	\$13,500,000	120	98	0	0	120	98	Milestone
Hanesbrands, Inc.	Patrick County	\$41,083	\$24,650	\$0	\$1,600,000	\$1,600,000	50	30	0	0	50	30	Milestone
Hanesbrands, Inc. (Retraining)	Patrick County	\$50,750	\$50,750	\$0	\$1,600,000	\$1,600,000	0	0	100	100	100	100	Completed
Hanover Foils, LLC	Hanover County	\$16,200	\$4,500	\$0	\$500,000	\$500,000	18	5	0	0	18	5	Milestone
Hessian Company LTD (Faddis Concrete)	King George County	\$31,800	\$22,200	\$0	\$3,057,500	\$3,057,500	53	37	0	0	53	37	Completed
Heyo, Inc.	Montgomery County	\$195,782	\$0	\$0	\$100,000	\$100,000	278	0	0	0	278	0	Completed
Homestead Creamery	Franklin County	\$4,250	\$4,250	\$0	\$50,000	\$50,000	0	0	10	10	10	10	Completed
Homestead Creamery, Inc.	Franklin County	\$18,375	\$3,675	\$0	\$1,600,000	\$1,600,000	30	6	0	0	30	6	Milestone
ID.me, Inc.	Fairfax County	\$70,000	\$26,765	\$0	\$2,500,000	\$2,500,000	102	39	0	0	102	39	Milestone
Integrity Windows & Doors (2012)	Roanoke County	\$87,640	\$84,635	\$0	\$2,200,000	\$2,200,000	0	0	175	169	175	169	Completed
ISF (USA), LLC	Newport News City	\$159,190	\$37,093	\$0	\$6,600,000	\$6,600,000	206	48	0	0	206	48	Milestone
J Crew, Inc.	Lynchburg City	\$137,900	\$86,100	\$0	\$20,200,200	\$20,200,200	197	123	0	0	197	123	Completed
Kennametal, Inc.	Shenandoah County	\$46,000	\$46,000	\$0	\$595,000	\$595,000	0	0	80	80	80	80	Completed
Kimball Hospitality 2 Inc.	Henry County	\$35,325	\$0	\$0	\$1,000,000	\$1,000,000	45	0	0	0	45	0	Milestone
Kraft Foods - Winchester (2012)	Frederick County	\$17,500	\$0	\$0	\$25,000,000	\$25,000,000	25	0	0	0	25	0	Completed
Kraft Foods Group, Inc.	Suffolk City	\$191,000	\$191,000	\$0	\$4,700,000	\$4,700,000	0	0	250	250	250	250	Completed
Labels Unlimited LLC	Virginia Beach City	\$43,600	\$20,279	\$0	\$3,500,000	\$3,500,000	0	0	86	40	86	40	Milestone
Labels Unlimited, LLC	Virginia Beach City	\$55,633	\$6,269	\$0	\$3,500,000	\$3,500,000	71	8	0	0	71	8	Milestone
Laminate Technologies of Virginia, Inc.	Henry County	\$21,900	\$11,680	\$0	\$3,500,000	\$3,500,000	30	16	0	0	30	16	Completed
Maple Leaf Bakery, Inc.	Roanoke City	\$145,000	\$144,999	\$0	\$4,000,000	\$4,000,000	0	0	357	357	357	357	Completed
Massimo Zanetti Beverage USA, Inc.	Suffolk City	\$154,600	\$106,567	\$0	\$8,500,000	\$8,500,000	184	127	0	0	184	127	Milestone
MBO Enterprise Solutions, Inc.	Fairfax County	\$72,500	\$15,159	\$0	\$1,500,000	\$1,500,000	110	23	0	0	110	23	Milestone
MBO Partners	Fairfax County	\$245,530	\$16,291	\$0	\$1,500,000	\$1,500,000	422	28	0	0	422	28	Completed
McKee Foods (2012)	Augusta County	\$66,300	\$66,300	\$0	\$19,000,000	\$19,000,000	78	78	0	0	78	78	Completed
Melnor	Frederick County	\$20,313	\$20,312	\$0	\$515,000	\$515,000	0	0	33	33	33	33	Completed
MicroStrategy Incorporated	Fairfax County	\$233,000	\$81,474	\$0	\$59,195,861	\$59,195,861	306	107	0	0	306	107	Milestone
Mid-Atlantic Manufacturing and Hydraulics, Inc.	Wythe County	\$33,250	\$32,048	\$0	\$535,000	\$535,000	0	0	83	80	83	80	Completed
Miller Milling Company	Frederick County	\$25,000	\$25,000	\$0	\$20,000,000	\$20,000,000	0	0	41	41	41	41	Completed

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Company Name	Locality	Incentives			Capital Investment		Jobs Created		Jobs Retrained		Total Jobs		Type
		Awarded	Paid	Repaid	Expected	Completed	Expected	Actual	Expected	Actual	Expected	Current	
Monoflo International, Inc.	Frederick County	\$92,500	\$89,660	\$0	\$2,500,000	\$2,500,000	0	0	228	221	228	221	Completed
Mullican Flooring L.P.-Retraining	Norton City	\$62,000	\$51,600	\$0	\$625,000	\$625,000	0	0	155	129	155	129	Completed
Mullican Flooring, L.P.	Norton City	\$17,083	\$15,863	\$0	\$1,250,000	\$1,250,000	28	26	0	0	28	26	Completed
Navy Federal Credit Union (2012)	Frederick County	\$225,002	\$225,000	\$0	\$20,000,000	\$20,000,000	450	450	0	0	450	450	Completed
Optical Cable	Roanoke County	\$17,165	\$0	\$0	\$1,000,000	\$1,000,000	25	0	0	0	25	0	Milestone
Optical Cable (Retraining)	Roanoke County	\$41,850	\$36,000	\$0	\$500,000	\$500,000	0	0	93	80	93	80	Milestone
Pepsi Bottling Company - Hollins	Botetourt County	\$60,800	\$60,800	\$0	\$2,500,000	\$2,500,000	0	0	152	152	152	152	Completed
Pepsi Bottling Company - Newport News	Newport News City	\$82,000	\$82,000	\$0	\$7,500,000	\$7,500,000	0	0	205	205	205	205	Completed
Pepsi Bottling Company - Virginia Distribution	Newport News City	\$100,000	\$100,000	\$0	\$1,000,000	\$1,000,000	0	0	500	500	500	500	Completed
Ply Gem Windows	Franklin County	\$293,838	\$179,410	\$0	\$3,200,000	\$3,200,000	416	254	0	0	416	254	Completed
Primatics Financial, LLC	Hanover County	\$200,800	\$0	\$0	\$727,877	\$727,877	251	0	0	0	251	0	Completed
Red Hat, Inc.	Fairfax County	\$89,025	\$0	\$0	\$1,700,000	\$1,700,000	110	0	0	0	110	0	Milestone
Reingold & Associates, Inc.	Alexandria City	\$79,500	\$79,500	\$0	\$4,000,000	\$4,000,000	90	90	0	0	90	90	Completed
Rolling Frito-Lay Sales, LP-Virginia Distribution	Wise County	\$139,200	\$139,200	\$0	\$1,000,000	\$1,000,000	0	0	580	580	580	580	Completed
Signet Screen Printing & Embroidery	Frederick County	\$10,000	\$10,000	\$0	\$175,000	\$175,000	0	0	20	20	20	20	Completed
SimVentions	Fredericksburg City	\$47,802	\$47,802	\$0	\$150,000	\$150,000	62	62	0	0	62	62	Completed
Starr Hill Brewery LLC	Albemarle County	\$10,950	\$6,570	\$0	\$1,500,000	\$1,500,000	15	9	0	0	15	9	Completed
Sutherland Global Services, Inc.	Chesapeake City	\$381,686	\$211,747	\$0	\$4,291,240	\$4,291,240	427	258	0	0	427	258	Milestone
Tecton Products (Retraining)	Roanoke County	\$12,800	\$10,800	\$0	\$500,000	\$500,000	0	0	32	27	32	27	Completed
Tempur Production USA, LLC	Scott County	\$58,842	\$0	\$0	\$13,300,000	\$13,300,000	58	0	0	0	58	0	Milestone
Tempur Production USA, LLC-Retraining	Scott County	\$99,675	\$55,260	\$0	\$13,300,000	\$13,300,000	0	0	193	107	193	107	Milestone
The Income Tax School	Henrico County	\$7,000	\$0	\$0	\$100,000	\$100,000	10	0	0	0	10	0	Completed
Tienda - Retraining	James City County	\$13,200	\$13,200	\$0	\$74,120	\$74,120	0	0	25	25	25	25	Completed
Virginia Packing, LLC	James City County	\$2,500	\$2,500	\$0	\$67,290	\$67,290	0	0	5	5	5	5	Completed
Virginia Transformer Corporation (2012)	Roanoke City	\$75,000	\$75,000	\$0	\$6,000,000	\$6,000,000	100	100	0	0	100	100	Milestone
VISA U.S.A. Inc.	Loudoun County	\$374,540	\$0	\$0	\$212,000,000	\$212,000,000	372	0	0	0	372	0	Milestone
WeightPack, Inc.	Powhatan County	\$30,400	\$12,000	\$0	\$2,360,000	\$2,360,000	38	15	0	0	38	15	Milestone
Winchester Metals	Frederick County	\$23,115	\$20,363	\$0	\$154,000	\$154,000	0	0	42	37	42	37	Completed
<b>FY2014</b>													
Aditya Burla Minacs Worldwide dBa Minacs	Henrico County	\$614,840	\$352,833	\$0	\$1,600,000	\$1,600,000	704	404	0	0	704	404	Milestone
Altec Industries, Inc.	Botetourt County	\$152,249	\$20,250	\$0	\$3,900,000	\$3,900,000	203	27	0	0	203	27	Milestone
Amazon Web Services	Fairfax County	\$863,460	\$500,526	\$0	\$10,000,000	\$10,000,000	750	713	0	0	750	713	Milestone
Amazon.com	Chesterfield County	\$2,331,839	\$2,331,841	\$0	\$135,000,000	\$135,000,000	3,290	3,290	0	0	3,290	3,290	Completed
Appian Corporation	Fairfax County	\$145,600	\$42,000	\$0	\$2,750,000	\$2,750,000	208	60	0	0	208	60	Milestone
Approved Colleges, LLC	Harrisonburg City	\$40,000	\$0	\$0	\$1,500,000	\$1,500,000	40	0	0	0	40	0	Milestone
Ardagh Metal Packaging USA, Inc.	Roanoke County	\$82,450	\$82,450	\$0	\$93,500,000	\$93,500,000	97	97	0	0	97	97	Milestone
Arrington Performance Products	Henry County	\$8,395	\$0	\$0	\$1,200,000	\$1,200,000	8	0	0	0	8	0	Completed
Ashworth Bros., Inc. (2013)	Winchester City	\$80,400	\$73,091	\$0	\$621,842	\$621,842	0	0	121	110	121	110	Milestone
Barrett Machine, Inc.	Frederick County	\$20,440	\$4,542	\$0	\$1,000,000	\$1,000,000	27	6	0	0	27	6	Milestone
Busch Manufacturing LLC	Virginia Beach City	\$18,000	\$18,000	\$0	\$2,541,395	\$2,541,395	0	0	24	24	24	24	Completed
Canline USA, Inc.	Roanoke County	\$18,700	\$5,950	\$0	\$1,000,000	\$1,000,000	22	7	0	0	22	7	Milestone
Capco Machinery Systems, Inc	Botetourt County	\$30,000	\$0	\$0	\$4,200,000	\$4,200,000	30	0	0	0	30	0	Completed
CMH, Inc. - CroppMetcalfe	Fairfax County	\$60,000	\$0	\$0	\$9,743,700	\$9,743,700	60	0	0	0	60	0	Milestone

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Company Name	Locality	Incentives			Capital Investment		Jobs Created		Jobs Retrained		Total Jobs		Type
		Awarded	Paid	Repaid	Expected	Completed	Expected	Actual	Expected	Actual	Expected	Current	
comScore, Inc.	Fairfax County	\$242,000	\$22,587	\$0	\$39,200,000	\$39,200,000	300	28	0	0	300	28	Milestone
Corps Solutions LLC	Stafford County	\$84,606	\$16,397	\$0	\$6,000,000	\$6,000,000	129	25	0	0	129	25	Milestone
Creative Urethanes, Inc.	Frederick County	\$40,500	\$0	\$0	\$2,825,000	\$2,825,000	54	0	0	0	54	0	Milestone
CustomInk, LLC	Albemarle County	\$560,191	\$275,491	\$0	\$46,000,000	\$46,000,000	669	329	0	0	669	329	Milestone
Daikin McQuay	Augusta County	\$97,750	\$0	\$0	\$9,200,000	\$9,200,000	115	0	0	0	115	0	Milestone
DBT-DATA BRDC, LLC	Harrisonburg City	\$35,000	\$0	\$0	\$37,000,000	\$37,000,000	35	0	0	0	35	0	Completed
Electro-Luminx Lighting Corporation	Richmond City	\$19,517	\$0	\$0	\$200,000	\$200,000	26	0	0	0	26	0	Milestone
Electro-Mechanical Corporation (Retraining)	Bristol City	\$336,667	\$336,666	\$0	\$1,332,000	\$1,332,000	0	0	560	560	560	560	Completed
Federal-Mogul Corporation	Montgomery County	\$178,260	\$173,984	\$0	\$17,413,000	\$17,413,000	251	245	0	0	251	245	Milestone
FerraTex, Inc.	Dinwiddie County	\$28,800	\$0	\$0	\$1,250,000	\$1,250,000	35	0	0	0	35	0	Completed
Fishbowl, Inc.	Alexandria City	\$522,614	\$40,474	\$0	\$4,000,000	\$4,000,000	736	57	0	0	736	57	Milestone
Frontline Test Equipment, Inc.	Albemarle County	\$58,000	\$9,000	\$0	\$150,000	\$150,000	58	9	0	0	58	9	Milestone
Green Applications LLC	Orange County	\$243,424	\$35,421	\$0	\$9,750,000	\$9,750,000	323	47	0	0	323	47	Milestone
Greencore USA	Fredericksburg	\$211,310	\$163,284	\$0	\$2,600,000	\$2,600,000	352	138	0	0	352	138	Milestone
Greif Packaging LLC (Retraining)	Amherst County	\$48,740	\$48,740	\$0	\$50,000,000	\$50,000,000	0	0	70	70	70	70	Completed
Henkel Harris, LLC	Winchester City	\$18,000	\$0	\$0	\$4,000,000	\$4,000,000	18	0	0	0	18	0	Milestone
Henkel Harris, LLC (Retraining)	Winchester City	\$24,500	\$21,500	\$0	\$161,000	\$161,000	0	0	49	43	49	43	Milestone
HP Hood LLC (2013)	Frederick County	\$53,600	\$53,600	\$0	\$84,600,000	\$84,600,000	67	67	0	0	67	67	Completed
Induplate Operations, LLC	James City County	\$139,400	\$37,448	\$0	\$2,500,000	\$2,500,000	180	50	0	0	180	50	Milestone
International Automotive Components Group	Shenandoah County	\$148,499	\$82,000	\$0	\$5,700,000	\$5,700,000	297	164	0	0	297	164	Milestone
International Business Machines	Fairfax County	\$265,000	\$265,003	\$0	\$515,165	\$515,165	0	0	658	658	658	658	Completed
Lumi Juices, LLC	Albemarle County	\$28,800	\$0	\$0	\$1,000,000	\$1,000,000	36	0	0	0	36	0	Milestone
Management Systems International, Inc.	Arlington County	\$87,760	\$69,758	\$0	\$8,000,000	\$8,000,000	117	93	0	0	117	93	Milestone
Mason Mfg. Co., LLC	Richmond City	\$24,000	\$4,200	\$0	\$2,000,000	\$2,000,000	40	7	0	0	40	7	Milestone
McKesson Medical-Surgical, Inc.	Frederick County	\$143,500	\$134,400	\$0	\$36,900,000	\$36,900,000	205	192	0	0	205	192	Milestone
Micron Technology, Inc.	Prince William County	\$219,200	\$0	\$0	\$49,743,451	\$49,743,451	216	0	0	0	216	0	Completed
Moda Hardwood Flooring	Clarke County	\$17,000	\$0	\$0	\$250,000	\$250,000	17	0	0	0	17	0	Completed
National Fruit Product Company (2013)	Winchester City	\$21,775	\$6,322	\$0	\$1,000,000	\$1,000,000	31	9	0	0	31	9	Milestone
National Fruit Product Company Retraining (2013)	Winchester City	\$82,500	\$64,856	\$0	\$1,525,600	\$1,525,600	0	0	173	136	173	136	Milestone
NIBCO, Inc.	Augusta County	\$43,500	\$21,000	\$0	\$12,000,000	\$12,000,000	58	28	0	0	58	28	Milestone
NIBCO, Inc. (Retraining)	Augusta County	\$24,000	\$24,000	\$0	\$8,400,000	\$8,400,000	0	0	48	48	48	48	Completed
Pactiv, LLC	Frederick County	\$56,010	\$56,010	\$0	\$5,000,000	\$5,000,000	0	0	80	80	80	80	Completed
Quad/Graphics, Inc.	Frederick County	\$118,000	\$108,654	\$0	\$7,600,000	\$7,600,000	0	0	202	186	202	186	Completed
R&K Solutions, Inc.	Roanoke City	\$19,478	\$0	\$0	\$304,257	\$304,257	21	0	0	0	21	0	Completed
Regional Conveyor Services, Inc.	Salem City	\$24,000	\$5,600	\$0	\$1,500,000	\$1,500,000	30	7	0	0	30	7	Milestone
Retail Relay, Inc. (Relay Foods)	Charlottesville City	\$166,545	\$20,919	\$0	\$1,400,000	\$1,400,000	207	26	0	0	207	26	Milestone
Rock-Tenn Services, Inc.	Henrico County	\$83,400	\$83,400	\$0	\$6,165,539	\$6,165,539	0	0	115	115	115	115	Completed
Ross Industries, Inc.	Fauquier County	\$13,080	\$4,905	\$0	\$1,000,000	\$1,000,000	16	6	0	0	16	6	Milestone
RR Donnelley - Salem	Roanoke County	\$20,400	\$20,400	\$0	\$1,036,000	\$1,036,000	0	0	34	34	34	34	Completed
Sabra Dipping Company, LLC (2)	Chesterfield County	\$83,250	\$83,250	\$0	\$19,000,000	\$19,000,000	104	104	0	0	104	104	Completed
Sabra Dipping Company, LLC (R&D Project)	Chesterfield County	\$50,000	\$50,000	\$0	\$9,000,000	\$9,000,000	50	50	0	0	50	50	Completed
Schick Manufacturing (Energizer)	Augusta County	\$74,500	\$7,602	\$0	\$2,890,000	\$2,890,000	0	0	147	15	147	15	Completed
Sevatec Inc.	Fairfax County	\$421,851	\$60,357	\$0	\$2,000,000	\$2,000,000	650	93	0	0	650	93	Milestone
Southeastern Container, Inc. (2014)	Frederick County	\$46,200	\$17,050	\$0	\$2,000,000	\$2,000,000	0	0	84	31	84	31	Milestone

**Virginia Jobs Investment Program**  
**Administered by: Virginia Economic Development Partnership**  
*Va. Code § 2.2-2204.3*

**All Projects : Individual Performance**

Company Name	Locality	Incentives			Capital Investment		Jobs Created		Jobs Retrained		Total Jobs		Type
		Awarded	Paid	Repaid	Expected	Completed	Expected	Actual	Expected	Actual	Expected	Current	
Specialty Coating and Laminating, LLC (continuation)	Hanover County	\$84,860	\$49,316	\$0	\$10,000,000	\$10,000,000	140	82	0	0	140	82	Milestone
Standard Motor Products, Inc.	Prince George County	\$40,200	\$40,201	\$0	\$1,103,000	\$1,103,000	0	0	115	115	115	115	Completed
Stone Dynamics, Inc.	Henry County	\$20,258	\$0	\$0	\$1,200,000	\$1,200,000	25	0	0	0	25	0	Milestone
SVC Manufacturing, Inc.	Wythe County	\$126,000	\$125,200	\$0	\$750,000	\$750,000	0	0	315	313	315	313	Completed
Taxing Authority Consulting Services	Chesterfield County	\$85,100	\$24,870	\$0	\$1,600,000	\$1,600,000	105	31	0	0	105	31	Milestone
The Rimm-Kaufman Group, LLC	Charlottesville City	\$128,801	\$0	\$0	\$1,200,000	\$1,200,000	161	0	0	0	161	0	Milestone
The Vitamin Shoppe Industries, Inc.	Hanover County	\$121,800	\$56,000	\$0	\$39,411,500	\$39,411,500	174	80	0	0	174	80	Milestone
Trout River Dry Kilns, LLC	Amelia County	\$38,670	\$0	\$0	\$5,100,000	\$5,100,000	48	0	0	0	48	0	Milestone
TRW Automotive US, LLC	Smyth County	\$82,625	\$37,282	\$0	\$535,000	\$535,000	0	0	164	74	164	74	Milestone
Unilever Manufacturing (US), Inc.	Suffolk City	\$178,300	\$64,319	\$0	\$122,500,000	\$122,500,000	0	0	219	79	219	79	Milestone
Valley Processing Virginia, LLC	Bedford City	\$47,400	\$18,348	\$0	\$2,000,000	\$2,000,000	62	24	0	0	62	24	Milestone
Valley Proteins Inc.	Frederick County	\$181,095	\$181,093	\$0	\$1,680,000	\$1,680,000	0	0	447	447	447	447	Completed
Vireol Bio Energy, LLC	Hopewell City	\$60,450	\$39,293	\$0	\$30,000,000	\$30,000,000	60	39	0	0	60	39	Milestone
WhiteWave Foods Company	Rockingham County	\$46,750	\$46,750	\$0	\$69,800,000	\$69,800,000	55	55	0	0	55	55	Completed
WillowTree Apps, Inc.	Charlottesville	\$94,000	\$14,000	\$0	\$600,000	\$600,000	94	14	0	0	94	14	Milestone
<b>FY2015</b>													
22nd Century Technologies	Fairfax County	\$296,409	\$21,878	\$0	\$1,000,000	\$1,000,000	420	31	0	0	420	31	Milestone
ABC Imaging	Fairfax County	\$174,001	\$0	\$0	\$9,707,006	\$9,707,006	232	0	0	0	232	0	Milestone
Afton Scientific	Albemarle County	\$12,070	\$0	\$0	\$1,000,000	\$1,000,000	17	0	0	0	17	0	Milestone
Andros Foods North America	Shenandoah County	\$81,500	\$0	\$0	\$73,000,000	\$73,000,000	163	0	0	0	163	0	Milestone
Anord Critical Power, Inc.	Henrico County	\$197,100	\$0	\$0	\$960,000	\$960,000	98	0	0	0	98	0	Milestone
Apex Clean Energy	Charlottesville City	\$27,900	\$12,600	\$0	\$1,122,543	\$1,122,543	31	14	0	0	31	14	Milestone
Apex Systems	Fairfax County	\$41,266	\$0	\$0	\$1,000,000	\$1,000,000	50	0	0	0	50	0	Milestone
AppTech Solutions LLC	Roanoke County	\$78,000	\$3,750	\$0	\$210,000	\$210,000	104	5	0	0	104	5	Milestone
BASF North America	Suffolk City	\$36,450	\$0	\$0	\$4,500,000	\$4,500,000	0	0	54	0	54	0	Milestone
Beacon Roofing Supply	Fairfax County	\$71,858	\$0	\$0	\$1,000,000	\$1,000,000	102	0	0	0	102	0	Milestone
Bloomaker	Augusta County	\$10,000	\$0	\$0	\$1,800,000	\$1,800,000	10	0	0	0	10	0	Milestone
Blue Ridge Machine Works, Inc. (2013)	Augusta County	\$42,000	\$0	\$0	\$800,000	\$800,000	56	0	0	0	56	0	Milestone
Bode Technology	Fairfax County	\$145,750	\$0	\$0	\$18,000,000	\$18,000,000	175	0	0	0	175	0	Milestone
Buckingham Branch Rail Road	Buckingham County	\$10,482	\$0	\$0	\$2,000,000	\$2,000,000	7	0	0	0	7	0	Milestone
Buckingham Branch Rail Road Retraining.	Buckingham County	\$53,200	\$0	\$0	\$2,000,000	\$2,000,000	85	0	0	0	85	0	Milestone
Bytecubed	Arlington County	\$219,970	\$0	\$0	\$307,900	\$307,900	217	0	0	0	217	0	Milestone
Canvas Solutions	Fairfax County	\$170,768	\$7,614	\$0	\$550,000	\$550,000	157	7	0	0	157	7	Milestone
Carded Graphics	Staunton City	\$35,000	\$22,400	\$0	\$2,000,000	\$2,000,000	50	32	0	0	50	32	Milestone
Cardinal IG (Retraining)	Roanoke County	\$39,550	\$39,550	\$0	\$550,000	\$550,000	0	0	79	79	79	79	Completed
Cerro Fabricated Products (2015)	Augusta County	\$42,625	\$4,650	\$0	\$5,100,000	\$5,100,000	55	6	0	0	55	6	Milestone
Champion Brewing Company, LLC	Albemarle County	\$17,600	\$0	\$0	\$1,000,000	\$1,000,000	22	0	0	0	22	0	Milestone
Clark Brothers Welding	Roanoke City	\$20,155	\$0	\$0	\$275,000	\$275,000	26	0	0	0	26	0	Milestone
Classic Creations LLC	Carroll County	\$56,440	\$28,220	\$0	\$2,500,000	\$2,500,000	68	34	0	0	68	34	Milestone
Co-construct	Albemarle County	\$48,000	\$10,000	\$0	\$144,000	\$144,000	48	10	0	0	48	10	Milestone
Continental - Zeus	Newport News	\$363,148	\$0	\$0	\$152,000,000	\$152,000,000	302	0	0	0	302	0	Milestone
Discover Technologies, LLC	Fairfax County	\$96,590	\$10,499	\$0	\$105,000	\$105,000	92	10	0	0	92	10	Milestone
Doma Technologies, LLC	Virginia Beach City	\$312,609	\$73,125	\$0	\$7,500,000	\$7,500,000	342	80	0	0	342	80	Milestone

**Virginia Jobs Investment Program**  
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**All Projects : Individual Performance**

Company Name	Locality	Incentives			Capital Investment		Jobs Created		Jobs Retrained		Total Jobs		Type
		Awarded	Paid	Repaid	Expected	Completed	Expected	Actual	Expected	Actual	Expected	Current	
Dynax America	Botetourt County	\$80,800	\$0	\$0	\$32,600,000	\$32,600,000	101	0	0	0	101	0	Milestone
Enclos Corporation, TA Facade Works	Chesterfield County	\$201,650	\$156,279	\$0	\$3,000,000	\$3,000,000	200	155	0	0	200	155	Milestone
Essel Propack America, LLC	Danville City	\$23,155	\$21,752	\$0	\$2,100,000	\$2,100,000	33	31	0	0	33	31	Milestone
E-waste Tech Systems, LLC	Richmond City	\$48,290	\$28,406	\$0	\$330,000	\$330,000	34	20	0	0	34	20	Milestone
Ferguson Enterprizes	Hampton City	\$292,642	\$12,059	\$0	\$1,290,483	\$1,290,483	364	15	0	0	364	15	Milestone
FreightCar Roanoke (2014)	Roanoke City	\$60,000	\$57,750	\$0	\$3,000,000	\$3,000,000	80	77	0	0	80	77	Milestone
Hanwha Azdel, Inc.	Bedford County	\$81,725	\$47,839	\$0	\$21,335,000	\$21,335,000	82	48	0	0	82	48	Milestone
HMB, Inc	Louisa County	\$10,907	\$0	\$0	\$200,000	\$200,000	15	0	0	0	15	0	Milestone
Indoor Biotechnologies Inc.	Charlottesville City	\$8,000	\$0	\$0	\$2,481,920	\$2,481,920	8	0	0	0	8	0	Milestone
Intelsat	Fairfax City	\$50,000	\$50,000	\$0	\$18,832,404	\$18,832,404	50	50	0	0	50	50	Completed
Intelsat (Retraining)	Fairfax City	\$25,000	\$24,999	\$0	\$500,000	\$500,000	0	0	253	253	253	253	Completed
Interbake Foods (2014)	Warren County	\$24,800	\$0	\$0	\$10,600,000	\$10,600,000	31	0	0	0	31	0	Milestone
Interbake Foods (2014) (Retraining)	Warren County	\$19,500	\$0	\$0	\$500,000	\$500,000	0	0	39	0	39	0	Milestone
Ippon Technologies Inc	Richmond City	\$35,400	\$4,827	\$0	\$112,000	\$112,000	44	6	0	0	44	6	Milestone
Kearney National, Inc. (Hapco)	Washington County	\$191,400	\$95,700	\$0	\$2,100,000	\$2,100,000	0	0	174	174	174	174	Completed
Liberty Source, PBC	Hampton City	\$477,441	\$49,539	\$0	\$1,500,000	\$1,500,000	665	69	0	0	665	69	Milestone
Lighthouse Instruments	Albemarle County	\$6,800	\$0	\$0	\$185,404	\$185,404	8	0	0	0	8	0	Milestone
Lowers Risk Group, LLC	Loudoun County	\$165,765	\$17,047	\$0	\$439,000	\$439,000	282	29	0	0	282	29	Milestone
M & H Plastics (2013)	Frederick County	\$33,750	\$32,250	\$0	\$5,500,000	\$5,500,000	45	43	0	0	45	43	Milestone
M&H Plastics Retraining (2013)	Frederick County	\$35,500	\$34,000	\$0	\$5,500,000	\$5,500,000	0	0	71	68	71	68	Milestone
Magnets USA (Stickers Plus)	Roanoke County	\$20,000	\$0	\$0	\$750,000	\$750,000	25	0	0	0	25	0	Milestone
Mercury Paper (2014)	Shenandoah County	\$81,600	\$11,050	\$0	\$25,000,000	\$25,000,000	96	13	0	0	96	13	Milestone
MetroStar (extension - 2014)	Fairfax County	\$72,000	\$24,000	\$0	\$2,300,000	\$2,300,000	90	30	0	0	90	30	Milestone
Mondelez Global, LLC	Henrico County	\$123,800	\$51,073	\$0	\$70,000,000	\$70,000,000	0	0	303	125	303	125	Milestone
Mountain View Brewery, LLC	Rockbridge County	\$30,750	\$12,000	\$0	\$10,150,000	\$10,150,000	41	16	0	0	41	16	Milestone
MRT Manufacturing, Inc. - Revised	Bedford County	\$28,324	\$10,848	\$0	\$120,000	\$120,000	47	18	0	0	47	18	Milestone
Nature's Touch Frozen Foods, LLC	Warren County	\$18,000	\$0	\$0	\$1,800,000	\$1,800,000	25	0	0	0	25	0	Milestone
Neuman Aluminium Impact Extrusion	Waynesboro City	\$20,800	\$0	\$0	\$2,800,000	\$2,800,000	26	0	0	0	26	0	Completed
New Country Organics (Countyside Natural Products)	Waynesboro City	\$12,750	\$0	\$0	\$200,000	\$200,000	15	0	0	0	15	0	Milestone
nexVortex	Fairfax County	\$23,596	\$0	\$0	\$259,000	\$259,000	32	0	0	0	32	0	Milestone
Opus Group, LLC	Fairfax County	\$61,110	\$0	\$0	\$104,178	\$104,178	58	0	0	0	58	0	Milestone
Origo	Roanoke County	\$14,400	\$0	\$0	\$150,000	\$150,000	18	0	0	0	18	0	Milestone
O'Sullivan Films	Winchester City	\$72,250	\$0	\$0	\$6,000,000	\$6,000,000	96	0	0	0	96	0	Milestone
Penny Plate (Project Coating)	Augusta County	\$26,400	\$26,400	\$0	\$3,000,000	\$3,000,000	0	0	44	44	44	44	Completed
Provides US, Inc.	Augusta County	\$42,300	\$8,100	\$0	\$6,100,000	\$6,100,000	47	9	0	0	47	9	Milestone
PsiKick, Inc.	Charlottesville City	\$40,000	\$0	\$0	\$1,000,000	\$1,000,000	40	0	0	0	40	0	Milestone
Route 11 Potato Chips	Shenandoah County	\$10,400	\$0	\$0	\$1,250,000	\$1,250,000	13	0	0	0	13	0	Milestone
Sabra Dipping Company LLC (3)	Chesterfield County	\$84,849	\$84,849	\$0	\$86,000,000	\$86,000,000	106	106	0	0	106	106	Completed
Savvy Rest, Inc.	Albemarle County	\$8,200	\$4,100	\$0	\$100,000	\$100,000	10	5	0	0	10	5	Milestone
SC&A, Inc	Fairfax County	\$73,930	\$0	\$0	\$1,000,000	\$1,000,000	92	0	0	0	92	0	Milestone
Scitent	Charlottesville City	\$15,000	\$0	\$0	\$100,000	\$100,000	15	0	0	0	15	0	Milestone
Service Center Metals, LLC	Prince George County	\$32,150	\$23,309	\$0	\$17,500,000	\$17,500,000	40	29	0	0	40	29	Milestone
Seven Hills	Lynchburg City	\$42,220	\$0	\$0	\$3,000,000	\$3,000,000	61	0	0	0	61	0	Milestone
Shamrock Farms	Augusta County	\$75,750	\$39,750	\$0	\$50,000,000	\$50,000,000	101	53	0	0	101	53	Milestone



**Virginia Jobs Investment Program**  
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**All Projects : Individual Performance**

Company Name	Locality	Incentives			Capital Investment		Jobs Created		Jobs Retrained		Total Jobs		Type
		Awarded	Paid	Repaid	Expected	Completed	Expected	Actual	Expected	Actual	Expected	Current	
SimVentions - 2013	Fredericksburg City	\$180,900	\$42,300	\$0	\$328,000	\$328,000	201	47	0	0	201	47	Milestone
Siteline Cabinetry LLC	Charlotte County	\$112,421	\$6,132	\$0	\$5,000,000	\$5,000,000	110	6	0	0	110	6	Milestone
Steel Fab of Virginia	Emporia City	\$6,345	\$0	\$0	\$650,000	\$650,000	6	0	0	0	6	0	Milestone
Sunset Digital Communications	Scott County	\$18,000	\$4,800	\$0	\$100,000	\$100,000	0	0	30	8	30	8	Milestone
Systems Engineering & Manufacturing	Bedford County	\$10,024	\$0	\$0	\$1,500,000	\$1,500,000	14	0	0	0	14	0	Milestone
TalentWise	Frederick County	\$63,449	\$38,250	\$0	\$1,000,000	\$1,000,000	141	85	0	0	141	85	Milestone
Tech Dynamism	Charlottesville	\$24,000	\$8,000	\$0	\$100,000	\$100,000	30	10	0	0	30	10	Milestone
Technology Management Associates	Fairfax County	\$85,372	\$10,570	\$0	\$1,500,000	\$1,500,000	105	13	0	0	105	13	Milestone
Timbr	Charlottesville	\$29,000	\$0	\$0	\$100,000	\$100,000	29	0	0	0	29	0	Milestone
TPUSA, Inc (Teleperformance- Project Grant)	Henrico County	\$338,833	\$0	\$0	\$3,500,000	\$3,500,000	500	0	0	0	500	0	Milestone
Tread Corporation	Botetourt County	\$40,650	\$0	\$0	\$400,000	\$400,000	0	0	59	0	59	0	Milestone
Virginia Forge	Botetourt County	\$47,480	\$16,900	\$0	\$4,000,000	\$4,000,000	59	21	0	0	59	21	Milestone
Vivid Cortex	Albemarle County	\$39,750	\$0	\$0	\$150,000	\$150,000	53	0	0	0	53	0	Milestone
W and B Fabricators, Inc	Bland County	\$40,940	\$35,208	\$0	\$3,086,773	\$3,086,773	50	43	0	0	50	43	Milestone
Yokohama Tire Manufacturing Virginia, LLC	Salem City	\$507,500	\$0	\$0	\$15,000,000	\$15,000,000	0	0	845	0	845	0	Milestone

**Virginia Jobs Investment Program**  
**Administered by: Virginia Economic Development Partnership**  
 Va. Code § 2.2-2204.3

**Completed Projects : Additional Summary Statistics**

Year	Projects		Incentives		Capital Investment			Jobs Created			Jobs Retrained			Total Jobs		
	Total	Completed	Awarded	Paid	Expected	Completed	% of Target	Expected	Actual	% of Target	Expected	Actual	% of Target	Expected	Current	% of Target
<b>FY2011</b>	234	224	\$ 14,502,387	\$ 7,399,160	\$ 1,185,888,231	\$ 1,185,888,231	100%	17,100	7,567	44%	5,435	5,065	93%	22,535	12,632	56%
<b>FY2012</b>	149	134	\$ 8,254,573	\$ 3,756,039	\$ 1,117,891,961	\$ 1,117,891,961	100%	9,047	2,373	26%	4,980	4,266	86%	14,027	6,639	47%
<b>FY2013</b>	80	51	\$ 4,694,139	\$ 3,729,687	\$ 512,906,952	\$ 512,906,952	100%	4,644	3,350	72%	5,156	4,983	97%	9,800	8,333	85%
<b>FY2014</b>	73	25	\$ 4,315,323	\$ 3,880,410	\$ 500,360,807	\$ 500,360,807	100%	3,928	3,566	91%	2,815	2,665	95%	6,743	6,231	92%
<b>FY2015</b>	86	7	\$ 437,999	\$ 321,497	\$ 113,782,404	\$ 113,782,404	100%	182	156	86%	550	550	100%	732	706	96%
<b>Total</b>	<b>622</b>	<b>441</b>	<b>\$ 32,204,421</b>	<b>\$ 19,086,793</b>	<b>\$ 3,430,830,355</b>	<b>\$ 3,430,830,355</b>	<b>100%</b>	<b>34,901</b>	<b>17,012</b>	<b>49%</b>	<b>18,936</b>	<b>17,529</b>	<b>93%</b>	<b>53,837</b>	<b>34,541</b>	<b>64%</b>

*Note: While varying percentages are reported under the "% of Target" column, VJIP is structured to disburse funds only after proof of completion. During the approval and award process, many projects take an optimistic tone with number of jobs created or retrained. Since funds are disbursed only after this has occurred, projects should be viewed as meeting 100% of their targets. This is different than programs which pay out in advance, and proportionately claw funds back for not meeting performance targets*

**Agriculture and Forestry Industries Incentive Grant**  
**Administered by: Virginia Department of Agriculture and Consumer Services**  
*Va. Code § 3.2-305*

**All Projects : Individual Performance**

Company Name	Locality	Awarded	Incentives		Capital Investment		Jobs		Average Wage		Value of Agriculture		Type
			Paid	Repaid	Expected	Actual	Expected	Actual	Expected	Current	Expected	Actual	
<b>FY2011</b>													
<i>No projects to report</i>													
<b>FY2012</b>													
<i>No projects to report</i>													
<b>FY2013</b>													
Franklin Lumber, LLC	Isle of Wight County	\$150,000	\$150,000	\$0	\$14,795,800	\$3,022,450	71	61	\$42,500	-	\$2,315,505	\$2,314,619	Milestone
Greencore USA	Stafford County	\$75,000	\$75,000	\$0	\$5,500,000	\$4,749,000	350	45	\$29,000	-	\$1,495,106	\$133,255	Milestone
Homestead Creamery, Inc.	Franklin County	\$60,000	\$60,000	\$0	\$1,100,000	\$1,080,562	20	14	\$29,016	-	\$1,485,669	\$1,813,394	Milestone
Red Sun Farms, LLC	Pulaski County	\$100,000	\$100,000	\$0	\$21,000,000	-	142	-	\$26,583	-	\$17,886,528	-	Initial
Shamrock Farms	Augusta County	\$50,000	\$50,000	\$0	\$50,000,000	-	60	-	\$39,553	-	\$13,550,000	-	Initial
<b>FY2014</b>													
Bloomaker USA, Inc.	Augusta County	\$50,000	\$50,000	\$0	\$2,000,000	-	98	-	\$20,800	-	\$17,660,000	-	Initial
Dan River Plants, LLC	Pittsylvania County	\$150,000	\$150,000	\$150,000	\$1,525,000	-	27	-	\$42,500	-	\$7,688,000	-	Completed
Montague Farms, Inc.	Isle of Wight County	\$14,700	\$14,700	\$0	\$618,490	\$615,490	3	5	\$39,067	-	\$3,900,000	\$1,587,011	Milestone
Relay Foods	Charlottesville	\$50,000	\$50,000	\$0	\$735,000	\$190,300	25	6	\$42,515	-	\$353,309	\$317,150	Milestone
Shenandoah Processing, LLC	Harrisonburg	\$50,000	\$50,000	\$0	\$2,205,000	\$3,330,822	102	180	\$35,498	-	\$160,000,000	\$10,228,330	Milestone
Trout River Dry Kiln	Nottoway County	\$100,000	\$100,000	\$0	\$5,467,500	\$5,471,500	40	28	\$24,856	-	\$30,600,000	\$2,089,900	Milestone
Vireol Bio Energy, LLC	Hopewell	\$250,000	\$250,000	\$0	\$2,620,000	-	70	-	\$50,075	-	\$105,027,999	-	Initial
Virginia Produce Company	Carroll County	\$200,000	\$200,000	\$0	\$2,540,000	\$1,603,794	75	52	\$19,261	-	\$12,000,000	\$2,867,720	Milestone
<b>FY2015</b>													
Andros Bowman Foods North America	Shenandoah County	\$100,000	\$0	\$0	\$73,000,000	-	160	-	\$27,581	-	\$1,269,000	-	Initial
Big Trouble Malting and Spirits	Petersburg	\$50,000	\$50,000	\$0	\$810,000	-	7	-	\$37,440	-	\$1,356,300	-	Milestone
Black Hops Farm	Loudon County	\$40,000	\$0	\$0	\$911,500	-	11	-	\$13,009	-	\$21,500	-	Initial
Copper Fox Distillery	Williamsburg	\$50,000	\$50,000	\$0	\$2,025,000	-	28	-	\$28,214	-	\$457,710	-	Milestone
Independence Lumber, Inc.	Grayson County	\$100,000	\$100,000	\$0	\$5,050,000	-	25	-	\$31,200	-	\$6,000,000	-	Milestone
Kelly Turkeys USA, LLC	Albermarle County	\$29,000	\$0	\$0	\$5,500,000	-	33	-	\$40,479	-	\$3,062,500	-	Initial
Old House Distillery	Culpeper County	\$20,000	\$0	\$0	\$229,000	-	3	-	\$20,107	-	\$101,500	-	Initial
Route 11 Potato Chips	Harrisonburg	\$50,000	\$0	\$0	\$1,200,000	-	13	-	\$36,005	-	\$586,000	-	Initial
Seven Hills Food, LLC	Lynchburg	\$250,000	\$250,000	\$0	\$2,900,000	-	43	-	\$31,256	-	\$14,475,000	-	Milestone
Shenandoah Growers, LLC	Rockingham County	\$100,000	\$0	\$0	\$8,700,000	-	15	-	\$20,800	-	\$14,880,000	-	Initial
Twenty Paces	Albermarle County	\$11,000	\$0	\$0	\$321,000	-	6	-	\$33,773	-	\$903,430	-	Initial

**Agriculture and Forestry Industries Incentive Grant**  
**Administered by: Virginia Department of Agriculture and Consumer Services**  
*Va. Code § 3.2-305*

**Completed Projects: Additional Summary Statistics**

Year	Project Count		Incentives			Capital Investment			Jobs			Average Wage (weighted)			Value of Agriculture Products		
	Total	Completed	Awarded	Paid	Repaid	Expected	Actual	% of Target	Expected	Actual	% of Target	Expected	Current	% of Target	Expected	Actual	% of Target
<b>FY2011</b>	0	0	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	-	-	\$ -	\$ -	-	\$ -	\$ -	-
<b>FY2012</b>	0	0	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	-	-	\$ -	\$ -	-	\$ -	\$ -	-
<b>FY2013</b>	5	0	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	-	-	\$ -	\$ -	-	\$ -	\$ -	-
<b>FY2014</b>	8	1	\$ 150,000	\$ 150,000	\$ 150,000	\$ 1,525,000	\$ -	0%	27	-	0%	\$ 42,500	\$ -	0%	\$ 7,688,000	\$ -	0%
<b>FY2015</b>	11	0	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	-	-	\$ -	\$ -	-	\$ -	\$ -	-
<b>Total</b>	<b>24</b>	<b>1</b>	<b>\$ 150,000</b>	<b>\$ 150,000</b>	<b>\$ 150,000</b>	<b>\$ 1,525,000</b>	<b>\$ -</b>	<b>0%</b>	<b>27</b>	<b>-</b>	<b>0%</b>	<b>\$ 42,500</b>	<b>\$ -</b>	<b>0%</b>	<b>\$ 7,688,000</b>	<b>\$ -</b>	<b>0%</b>

*Note: No projects occurred in FY2011 and FY2012; the AFID is a recently created incentive program with the first award occurring in FY2013*

**Enterprise Zone Job Creation Grant**  
**Administered by: Department of Housing & Community Development**  
*Va. Code § 59.1-547*

**All Projects : Individual Performance**

Company Name	Locality	Incentives			Jobs		Net Created over Base	Type
		Awarded	Paid	Repaid	Created	Maintained		
<b>FY2011</b>								
ABB, Inc.	Halifax County	\$66,953	\$66,953	\$0	0	90	90	Completed
Airway Breathing Co., Inc.	Hampton City	\$14,120	\$14,120	\$0	4	18	22	Completed
Allied Crawford (Petersbug), Inc.	Petersburg City	\$16,067	\$16,067	\$0	0	29	29	Completed
Amcor Rigid Plastics USA Inc.	Wythe County	\$66,192	\$66,192	\$0	0	87	87	Completed
Amthor International	Pittsylvania County	\$2,280	\$2,280	\$0	0	7	7	Completed
Annin & Co., Inc.	Halifax County	\$19,631	\$19,631	\$0	0	37	37	Completed
Arista Tubes, Inc.	Danville City	\$25,956	\$25,956	\$0	0	47	47	Completed
BAE Systems Norfolk Ship Repair, Inc.	Norfolk City	\$280,000	\$280,000	\$0	94	492	586	Completed
Bay Disposal, Inc.	Norfolk City	\$18,176	\$18,176	\$0	16	10	27	Completed
Bay Electric Co., Inc.	Newport News City	\$31,160	\$31,160	\$0	25	18	43	Completed
Blue Ridge Fiberboard, Inc.	Danville City	\$45,595	\$45,595	\$0	67	0	67	Completed
Bruce S. Rosenblatt & Associates, LLC	Newport News City	\$5,432	\$5,432	\$0	11	0	11	Completed
Cadence, Inc.	Staunton City	\$36,306	\$36,306	\$0	13	43	56	Completed
Canon Virginia, Inc.	Newport News City	\$151,070	\$151,070	\$0	16	303	318	Completed
Carded Graphics, LLC	Staunton City	\$24,380	\$24,380	\$0	1	43	43	Completed
Code X, Inc.	Richmond City	\$30,488	\$30,488	\$0	0	42	42	Completed
Colonna's Shipyard, Inc.	Norfolk City	\$144,776	\$144,776	\$0	0	128	128	Completed
Delta Star, Inc.	Lynchburg City	\$29,131	\$29,131	\$0	44	0	44	Completed
Dominion Terminal Associates, LLP	Newport News City	\$25,586	\$25,586	\$0	7	29	36	Completed
East Mental Health Services LLC	Roanoke City	\$31,430	\$31,430	\$0	23	27	49	Completed
EBI, LLC	Danville City	\$26,077	\$26,077	\$0	40	120	159	Completed
Essel Propack America, LLC	Pittsylvania County	\$44,643	\$44,643	\$0	0	62	62	Completed
Foot Levelers, Inc.	Roanoke City	\$57,792	\$57,792	\$0	0	110	110	Completed
Hill PHOENIX, Inc.	Chesterfield County	\$178,039	\$178,039	\$0	105	425	531	Completed
Icelandic USA, Inc.	Newport News City	\$76,583	\$76,583	\$0	0	113	113	Completed
JT1 Leaf Services US, LLC	Danville City	\$14,392	\$14,392	\$0	22	0	22	Completed
Kraft Foods Global, Inc.	Suffolk City	\$25,872	\$25,872	\$0	0	36	36	Completed
M2 Pictures, LLC	Hampton City	\$11,456	\$11,456	\$0	0	18	18	Completed
Massimo Zanetti Beverage USA, Inc.	Portsmouth City	\$46,256	\$46,256	\$0	2	60	62	Completed
Mazda Motor of America, Inc.	Chesterfield County	\$13,119	\$13,119	\$0	0	21	21	Completed
MeadWestVaco Corp	Richmond City	\$280,000	\$280,000	\$0	442	0	442	Completed
MYMIC LLC	Portsmouth City	\$12,328	\$12,328	\$0	19	0	19	Completed
Nash Finch Company	Norfolk City	\$10,960	\$10,960	\$0	18	0	18	Completed
NCO Financial Systems, Inc.	Hampton City	\$27,749	\$27,749	\$0	0	434	434	Completed

**Enterprise Zone Job Creation Grant**  
**Administered by: Department of Housing & Community Development**  
*Va. Code § 59.1-547*

**All Projects : Individual Performance**

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Paid	Repaid	Created	Maintained	Net Created over Base	
Perfect Commerce Holdings, LLC	Newport News City	\$21,636	\$21,636	\$0	17	14	31	Completed
Rand Enterprises, Inc.	Newport News City	\$19,072	\$19,072	\$0	22	6	28	Completed
Registrar Corp	Hampton City	\$14,974	\$14,974	\$0	9	20	29	Completed
Reinhart FoodService, L.L.C.	Prince George County	\$85,818	\$85,818	\$0	23	101	124	Completed
Reynolds Consumer Products	Halifax County	\$15,472	\$15,472	\$0	83	0	83	Completed
Science Systems and Applications, Inc.	Hampton City	\$11,608	\$11,608	\$0	31	0	31	Completed
Spectrum Comm, Inc.	Newport News City	\$56,924	\$56,924	\$0	45	32	77	Completed
SVC Manufacturing, Inc.	Wythe County	\$226,432	\$226,432	\$0	5	282	287	Completed
Swedwood Danville, LLC	Pittsylvania County	\$189,474	\$189,474	\$0	8	283	291	Completed
Therapeutic Interventions, Inc.	Accomack County	\$53,731	\$53,731	\$0	43	30	73	Completed
Tidewater Physicians Multispecialty Group, P.C.	Newport News City	\$40,463	\$40,463	\$0	21	36	57	Completed
Two Rivers Law Group, PC	Henrico County	\$10,264	\$10,264	\$0	17	0	17	Completed
Udig, LLC	Henrico County	\$14,992	\$14,992	\$0	14	8	23	Completed
Unarco Industries, LLC	Danville City	\$12,700	\$12,700	\$0	0	71	71	Completed
Wholesome Harvest Baking, LLC	Roanoke City	\$4,824	\$4,824	\$0	10	0	10	Completed
<b>FY2012</b>								
ABB, Inc.	Halifax County	\$64,554	\$64,554	\$0	2	90	92	Completed
Abilene Motor Express, Inc.	Chesterfield County	\$114,224	\$114,224	\$0	147	0	147	Completed
Airway Breathing Co., Inc.	Hampton City	\$16,534	\$16,534	\$0	4	29	33	Completed
Allied Crawford (Petersbug), Inc.	Petersburg City	\$15,240	\$15,240	\$0	0	28	28	Completed
Amcor Rigid Plastics USA Inc.	Wythe County	\$68,832	\$68,832	\$0	4	33	36	Completed
Amthor International	Pittsylvania County	\$992	\$992	\$0	0	5	5	Completed
BAE Systems Norfolk Ship Repair, Inc.	Norfolk City	\$73,278	\$73,278	\$0	97	0	97	Completed
Bay Disposal, Inc.	Norfolk City	\$30,528	\$30,528	\$0	15	70	85	Completed
Blue Ridge Fiberboard, Inc.	Danville City	\$46,297	\$46,297	\$0	3	67	69	Completed
Cadence, Inc.	Staunton City	\$10,240	\$10,240	\$0	40	0	40	Completed
Canon Virginia, Inc.	Newport News City	\$201,023	\$201,023	\$0	71	66	137	Completed
Carded Graphics, LLC	Staunton City	\$27,630	\$27,630	\$0	1	43	45	Completed
Chicopee, Inc.	Waynesboro City	\$23,816	\$23,816	\$0	34	0	34	Completed
Code X, Inc.	Richmond City	\$36,424	\$36,424	\$0	7	128	135	Completed
Colonna's Shipyard, Inc.	Norfolk City	\$144,776	\$144,776	\$0	57	128	185	Completed
Delphinus Engineering, Inc.	Norfolk City	\$10,168	\$10,168	\$0	17	0	17	Completed
Delta Star, Inc.	Lynchburg City	\$50,128	\$50,128	\$0	23	44	67	Completed
Dominion Terminal Associates, LLP	Newport News City	\$30,872	\$30,872	\$0	7	41	48	Completed

**Enterprise Zone Job Creation Grant**  
**Administered by: Department of Housing & Community Development**  
*Va. Code § 59.1-547*

**All Projects : Individual Performance**

Company Name	Locality	Incentives			Jobs		Net Created over Base	Type
		Awarded	Paid	Repaid	Created	Maintained		
Foot Levelers, Inc.	Roanoke City	\$48,200	\$48,200	\$0	0	71	71	Completed
Goodyear Tire and Rubber Co	Danville City	\$84,035	\$84,035	\$0	110	0	110	Completed
Griffin Pipe Products	Lynchburg City	\$29,328	\$29,328	\$0	41	0	41	Completed
Home Care Industries, Inc.	Mecklenburg County	\$16,954	\$16,954	\$0	32	0	32	Completed
ICA Farmville, LLC	Newport News City	\$70,969	\$70,969	\$0	112	0	112	Completed
Icelandic USA, Inc.	Prince Edward County	\$75,548	\$75,548	\$0	1	138	138	Completed
JTI Leaf Services US, LLC	Danville City	\$25,328	\$25,328	\$0	14	22	36	Completed
Kimball Hospitality, Inc.	Henry County	\$25,176	\$25,176	\$0	46	0	46	Completed
L&R Precision Tooling, Inc.	Lynchburg City	\$4,504	\$4,504	\$0	10	0	10	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News City	\$47,872	\$47,872	\$0	64	0	64	Completed
M2 Pictures, LLC	Hampton City	\$11,320	\$11,320	\$0	0	18	18	Completed
Manufacturing Techniques, Inc.	Lancaster County	\$12,192	\$12,192	\$0	19	0	19	Completed
Massimo Zanetti Beverage USA, Inc.	Portsmouth City	\$39,560	\$39,560	\$0	0	53	53	Completed
MeadWestVaco Corp	Richmond City	\$280,000	\$280,000	\$0	182	442	624	Completed
Metro Machine Corp.	Norfolk City	\$70,040	\$70,040	\$0	92	0	92	Completed
Nash Finch Company	Norfolk City	\$15,920	\$15,920	\$0	-20	44	24	Completed
NUVOTRONICS, LLC	Pulaski County	\$4,558	\$4,558	\$0	11	0	11	Completed
O'Gara Training & Services, LLC	Westmoreland County	\$12,200	\$12,200	\$0	30	0	30	Completed
Orion Air Group LLC	Newport News City	\$60,822	\$60,822	\$0	88	0	88	Completed
Owens-Brockway Glass Container, Inc.	James City County	\$64,488	\$64,488	\$0	86	0	86	Completed
Perfect Commerce Holdings, LLC	Newport News City	\$23,328	\$23,328	\$0	2	116	118	Completed
Phoenix Packagng Operations, LLC	Pulaski County	\$39,360	\$39,360	\$0	72	0	72	Completed
Rand Enterprises, Inc.	Newport News City	\$14,664	\$14,664	\$0	0	22	22	Completed
Registrar Corp	Hampton City	\$17,002	\$17,002	\$0	2	29	32	Completed
Reynolds Consumer Products	Halifax County	\$22,879	\$22,879	\$0	0	53	53	Completed
Sabra Dipping Company	Chesterfield County	\$165,915	\$165,915	\$0	242	0	242	Completed
Science Systems and Applications, Inc.	Hampton City	\$33,410	\$33,410	\$0	22	31	54	Completed
Southern Finishing Company, Inc.	Martinsville City	\$7,509	\$7,509	\$0	45	0	45	Completed
Spectrum Comm, Inc.	Newport News City	\$55,184	\$55,184	\$0	0	73	73	Completed
SVC Manufacturing, Inc.	Wythe County	\$248,320	\$248,320	\$0	27	291	318	Completed
Swedwood Danville, LLC	Pittsylvania County	\$211,753	\$211,753	\$0	75	45	119	Completed
Therapeutic Interventions, Inc.	Accomack County	\$51,130	\$51,130	\$0	0	68	68	Completed
Tidewater Physicians Multispecialty Group, P.C.	Newport News City	\$47,715	\$47,715	\$0	11	64	75	Completed
Tienda, Inc.	James City County	\$1,936	\$1,936	\$0	6	0	6	Completed
Two Rivers Law Group, PC	Henrico County	\$10,624	\$10,624	\$0	0	17	17	Completed

**Enterprise Zone Job Creation Grant**  
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**All Projects : Individual Performance**

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Paid	Repaid	Created	Maintained	Net Created over Base	
Udig, LLC	Henrico County	\$19,968	\$19,968	\$0	6	98	105	Completed
Unarco Industries, LLC	Danville City	\$12,507	\$12,507	\$0	0	30	30	Completed
URS Federal Services, Inc.	Norfolk City	\$20,728	\$20,728	\$0	30	0	30	Completed
Virginia College LLC	Chesterfield County	\$19,632	\$19,632	\$0	29	0	29	Completed
<b>FY2013</b>								
ABB, Inc.	Halifax County	\$13,647	\$13,647	\$0	24	0	24	Completed
Abilene Motor Express, Inc.	Chesterfield County	\$146,264	\$146,264	\$0	40	147	187	Completed
Axxor N.A., LLC	Pittsylvania County	\$2,856	\$2,856	\$0	8	0	8	Completed
BAE Systems Norfolk Ship Repair, Inc.	Norfolk City	\$136,008	\$136,008	\$0	77	97	174	Completed
Baker Sheet Metal Corporation	Norfolk City	\$15,757	\$15,757	\$0	49	0	49	Completed
Bay Disposal, Inc.	Norfolk City	\$52,088	\$52,088	\$0	27	43	70	Completed
Bedford Storage Investment, LLC	Bedford Town	\$14,041	\$14,041	\$0	28	0	28	Completed
Belvac Production Machinery, Inc.	Lynchburg City	\$23,256	\$23,256	\$0	33	0	33	Completed
Blue Ridge Fiberboard, Inc.	Danville City	\$51,987	\$51,987	\$0	8	69	77	Completed
Cadence, Inc.	Staunton City	\$31,879	\$31,879	\$0	57	40	97	Completed
Canon Virginia, Inc.	Newport News City	\$245,556	\$245,556	\$0	23	43	66	Completed
Carry On Trucking, Inc.	Pulaski County	\$22,808	\$22,808	\$0	34	0	34	Completed
CBN Secure Technologies, Inc.	Danville City	\$10,673	\$10,673	\$0	23	0	23	Completed
Chicopee, Inc.	Waynesboro City	\$23,760	\$23,760	\$0	0	34	34	Completed
Colonna's Shipyard, Inc.	Norfolk City	\$9,096	\$9,096	\$0	15	0	15	Completed
Commonwealth Laminating and Coating, Inc.	Henry County	\$14,571	\$14,571	\$0	32	0	32	Completed
Delphinus Engineering, Inc.	Norfolk City	\$6,520	\$6,520	\$0	0	12	12	Completed
Delta Star, Inc.	Lynchburg City	\$73,144	\$73,144	\$0	29	67	95	Completed
Dominion Terminal Associates, LLP	Newport News City	\$32,880	\$32,880	\$0	2	38	41	Completed
EBI, LLC	Danville City	\$72,813	\$72,813	\$0	327	159	487	Completed
Essel Propack America, LLC	Pittsylvania County	\$27,395	\$27,395	\$0	41	0	41	Completed
Faneuil, Inc.	Hampton City	\$6,376	\$6,376	\$0	12	0	12	Completed
Foot Levelers, Inc.	Roanoke City	\$48,027	\$48,027	\$0	0	67	67	Completed
Gilco Restoration, Inc.	James City County	\$5,592	\$5,592	\$0	11	0	11	Completed
Griffin Pipe Products	Lynchburg City	\$18,872	\$18,872	\$0	0	28	28	Completed
ICA Farmville, LLC	Prince Edward County	\$96,074	\$96,074	\$0	42	112	154	Completed
ICF Consulting Group, Inc.	Henry County	\$28,450	\$28,450	\$0	138	0	138	Completed
International Paper Company	Isle of Wight County	\$121,095	\$121,095	\$0	201	0	201	Completed
JTI Leaf Services US, LLC	Danville City	\$30,144	\$30,144	\$0	6	36	42	Completed



**Enterprise Zone Job Creation Grant**  
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**All Projects : Individual Performance**

Company Name	Locality	Incentives			Jobs		Net Created over Base	Type
		Awarded	Paid	Repaid	Created	Maintained		
Kimball Hospitality, Inc.	Henry County	\$29,586	\$29,586	\$0	8	36	44	Completed
L&R Precision Tooling, Inc.	Lynchburg City	\$5,672	\$5,672	\$0	1	10	12	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News City	\$93,992	\$93,992	\$0	58	64	121	Completed
Lumos Telephone Inc.	Waynesboro City	\$11,136	\$11,136	\$0	18	0	18	Completed
M2 Pictures, LLC	Hampton City	\$25,912	\$25,912	\$0	18	26	44	Completed
Manufacturing Techniques, Inc.	Kilmarnock Town	\$17,328	\$17,328	\$0	6	19	26	Completed
MeadWestVaco Corp	Richmond City	\$280,000	\$280,000	\$0	45	624	669	Completed
Metro Machine Corp.	Norfolk City	\$93,304	\$93,304	\$0	29	92	121	Completed
MTEQ Precision Machining, LLC	Westmoreland County	\$2,192	\$2,192	\$0	7	0	7	Completed
MYMIC LLC	Portsmouth City	\$2,272	\$2,272	\$0	0	7	7	Completed
Owens-Brockway Glass Container, Inc.	James City County	\$64,592	\$64,592	\$0	0	86	87	Completed
Phoenix Packagng Operations, LLC	Pulaski County	\$25,307	\$25,307	\$0	44	72	116	Completed
Precision Steel Manufacturing Corporation	Roanoke City	\$11,872	\$11,872	\$0	19	0	19	Completed
Rand Enterprises, Inc.	Newport News City	\$13,808	\$13,808	\$0	0	21	21	Completed
Registrar Corp	Hampton City	\$20,115	\$20,115	\$0	0	29	29	Completed
Rex Companies, Inc.	Newport News City	\$21,952	\$21,952	\$0	31	0	31	Completed
Reynolds Consumer Products	Halifax County	\$21,020	\$21,020	\$0	0	40	40	Completed
Sabra Dipping Company	Chesterfield County	\$201,226	\$201,226	\$0	51	242	293	Completed
Science Systems and Applications, Inc.	Hampton City	\$54,760	\$54,760	\$0	19	54	72	Completed
SimIS, Inc.	Portsmouth City	\$2,192	\$2,192	\$0	7	0	7	Completed
Southern Finishing Company, Inc.	Martinsville City	\$16,000	\$16,000	\$0	34	45	79	Completed
Spectrum Comm, Inc.	Newport News City	\$47,240	\$47,240	\$0	0	63	63	Completed
Swedwood Danville, LLC	Pittsylvania County	\$234,279	\$234,279	\$0	34	10	45	Completed
Therapeutic Interventions, Inc.	Accomack County	\$60,640	\$60,640	\$0	11	24	35	Completed
Tidewater Physicians Multispecialty Group, P.C.	Newport News City	\$68,709	\$68,709	\$0	23	41	64	Completed
Tienda, Inc.	James City County	\$5,600	\$5,600	\$0	5	6	11	Completed
TMI Auto Tech, Inc.	Halifax County	\$2,678	\$2,678	\$0	7	0	7	Completed
Two Rivers Law Group, PC	Henrico County	\$9,976	\$9,976	\$0	0	16	16	Completed
Udig, LLC	Henrico County	\$40,824	\$40,824	\$0	26	72	98	Completed
URS Federal Services, Inc.	Norfolk City	\$36,848	\$36,848	\$0	20	33	53	Completed
Virginia Pharmaceutical Services	Newport News City	\$1,608	\$1,608	\$0	6	0	6	Completed
<b>FY2014</b>								
ABB, Inc.	Halifax County	\$24,536	\$24,536	\$0	10	24	35	Completed
Abilene Motor Express, Inc.	Chesterfield County	\$166,456	\$166,456	\$0	25	187	212	Completed

**Enterprise Zone Job Creation Grant**  
**Administered by: Department of Housing & Community Development**  
*Va. Code § 59.1-547*

**All Projects : Individual Performance**

Company Name	Locality	Incentives			Jobs		Net Created over Base	Type
		Awarded	Paid	Repaid	Created	Maintained		
Advance Stores Company, Inc.	Roanoke City	\$94,704	\$94,704	\$0	122	0	122	Completed
Amthor International	Pittsylvania County	\$9,048	\$9,048	\$0	15	0	15	Completed
Annin & Co., Inc.	Halifax County	\$7,416	\$7,416	\$0	18	0	18	Completed
Axxor N.A., LLC	Pittsylvania County	\$5,704	\$5,704	\$0	4	8	11	Completed
BAE Systems Norfolk Ship Repair, Inc.	Norfolk City	\$141,808	\$141,808	\$0	7	174	181	Completed
Baker Sheet Metal Corporation	Norfolk City	\$9,954	\$9,954	\$0	0	28	28	Completed
Belvac Production Machinery, Inc.	Lynchburg City	\$35,368	\$35,368	\$0	15	33	48	Completed
Blue Ridge Fiberboard, Inc.	Danville City	\$54,502	\$54,502	\$0	3	77	80	Completed
Cadence, Inc.	Staunton City	\$45,971	\$45,971	\$0	0	77	77	Completed
Carded Graphics, LLC	Staunton City	\$7,832	\$7,832	\$0	14	0	14	Completed
Carry On Trucking, Inc.	Pulaski County	\$18,072	\$18,072	\$0	0	27	27	Completed
CBN Secure Technologies, Inc.	Danville City	\$13,646	\$13,646	\$0	5	23	28	Completed
Chicopee, Inc.	Waynesboro City	\$18,024	\$18,024	\$0	0	27	27	Completed
Colonna's Shipyard, Inc.	Norfolk City	\$34,816	\$34,816	\$0	32	15	48	Completed
Commonwealth Laminating and Coating, Inc.	Henry County	\$29,910	\$29,910	\$0	20	32	52	Completed
Delta Star, Inc.	Lynchburg City	\$76,400	\$76,400	\$0	4	95	100	Completed
Dominion Terminal Associates, LLP	Newport News City	\$27,584	\$27,584	\$0	0	38	38	Completed
EBI, LLC	Danville City	\$95,644	\$95,644	\$0	0	422	422	Completed
Faneuil, Inc.	Hampton City	\$10,808	\$10,808	\$0	6	12	18	Completed
Fiberight, LLC	Brunswick County	\$2,580	\$2,580	\$0	14	0	14	Completed
Foot Levelers, Inc.	Roanoke City	\$5,664	\$5,664	\$0	11	0	11	Completed
Gilco Restoration, Inc.	James City County	\$6,024	\$6,024	\$0	1	110	110	Completed
Griffin Pipe Products	Lynchburg City	\$19,008	\$19,008	\$0	0	37	37	Completed
Hanwha Azdel, Inc	Lynchburg City	\$26,432	\$26,432	\$0	37	0	37	Completed
ICA Farmville, LLC	Prince Edward County	\$131,381	\$131,381	\$0	18	154	173	Completed
ICF Consulting Group, Inc.	Henry County	\$41,844	\$41,844	\$0	64	138	201	Completed
International Paper Company	Isle of Wight County	\$138,711	\$138,711	\$0	11	201	212	Completed
Jarrett Welding & Machine, Inc.	Danville City	\$4,828	\$4,828	\$0	13	0	13	Completed
JTI Leaf Services US, LLC	Danville City	\$35,704	\$35,704	\$0	7	42	49	Completed
Keurig Green Mountain, Inc.	Isle of Wight County	\$149,437	\$149,437	\$0	236	0	236	Completed
L&R Precision Tooling, Inc.	Lynchburg City	\$4,832	\$4,832	\$0	0	10	10	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News City	\$86,792	\$86,792	\$0	0	112	112	Completed
M2 Pictures, LLC	Hampton City	\$30,976	\$30,976	\$0	6	19	26	Completed
Manufacturing Techniques, Inc.	Kilmarnock Town	\$5,152	\$5,152	\$0	0	10	10	Completed
MeadWestVaco Corp	Richmond City	\$280,000	\$280,000	\$0	43	669	712	Completed

**Enterprise Zone Job Creation Grant**  
**Administered by: Department of Housing & Community Development**  
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**All Projects : Individual Performance**

Company Name	Locality	Incentives			Jobs		Net Created over Base	Type
		Awarded	Paid	Repaid	Created	Maintained		
Metro Machine Corp.	Norfolk City	\$100,672	\$100,672	\$0	9	121	130	Completed
Miller Precision Manufacturing Integration, LLC	Portsmouth City	\$8,239	\$8,239	\$0	19	0	19	Completed
MTEQ Precision Machining, LLC	Westmoreland County	\$1,056	\$1,056	\$0	0	5	5	Completed
Owens-Brockway Glass Container, Inc.	James City County	\$47,392	\$47,392	\$0	0	63	63	Completed
Porter's Group Lynchburg, LLC	Lynchburg City	\$44,013	\$44,013	\$0	61	0	61	Completed
Rand Enterprises, Inc.	Newport News City	\$8,680	\$8,680	\$0	0	15	15	Completed
Rex Companies, Inc.	Newport News City	\$24,112	\$24,112	\$0	3	31	34	Completed
Reynolds Consumer Products	Halifax County	\$22,254	\$22,254	\$0	0	40	40	Completed
RockTenn CP, LLC	Hopewell City	\$22,640	\$22,640	\$0	32	0	32	Completed
RTI Martinsville, Inc.	Henry County	\$11,176	\$11,176	\$0	18	0	18	Completed
Sabra Dipping Company	Chesterfield County	\$222,123	\$222,123	\$0	65	293	359	Completed
Science Systems and Applications, Inc.	Hampton City	\$58,176	\$58,176	\$0	4	72	77	Completed
SimIS, Inc.	Portsmouth City	\$10,216	\$10,216	\$0	10	7	17	Completed
Southern Finishing Company, Inc.	Martinsville City	\$20,348	\$20,348	\$0	43	79	122	Completed
ST Tissue, LLC	Isle of Wight County	\$47,965	\$47,965	\$0	66	0	66	Completed
Therapeutic Interventions, Inc.	Accomack County	\$73,072	\$73,072	\$0	16	8	24	Completed
Tidewater Physicians Multispecialty Group, P.C.	Newport News City	\$94,716	\$94,716	\$0	35	6	41	Completed
Tienda, Inc.	James City County	\$8,757	\$8,757	\$0	5	11	16	Completed
TMI Auto Tech, Inc.	Halifax County	\$3,554	\$3,554	\$0	1	7	8	Completed
Two Rivers Law Group, PC	Henrico County	\$7,528	\$7,528	\$0	0	13	13	Completed
Udig, LLC	Henrico County	\$41,912	\$41,912	\$0	1	71	72	Completed
URS Federal Services, Inc.	Norfolk City	\$22,824	\$22,824	\$0	0	33	33	Completed
Virginia Packaging, LLC	James City County	\$632	\$632	\$0	5	0	5	Completed
Virginia Transformer	Roanoke City	\$31,624	\$31,624	\$0	44	0	44	Completed
Wholesome Harvest Baking, LLC	Roanoke City	\$62,456	\$62,456	\$0	72	10	82	Completed
<b>FY2015</b>								
ABB, Inc.	Halifax County	\$39,888	\$39,888	\$0	25	35	60	Completed
Abilene Motor Express, Inc.	Chesterfield County	\$202,976	\$202,976	\$0	46	212	258	Completed
American Medical Response Mid-Atlantic, Inc	Hampton City	\$12,567	\$12,567	\$0	33	0	33	Completed
Amthor International	Pittsylvania County	\$3,596	\$3,596	\$0	13	15	29	Completed
Annin & Co., Inc.	Halifax County	\$5,750	\$5,750	\$0	0	14	14	Completed
Axxor N.A., LLC	Pittsylvania County	\$6,504	\$6,504	\$0	1	11	12	Completed
BAE Systems Norfolk Ship Repair, Inc.	Norfolk City	\$203,344	\$203,344	\$0	77	181	258	Completed
Baker Sheet Metal Corporation	Norfolk City	\$10,600	\$10,600	\$0	0	18	18	Completed

**Enterprise Zone Job Creation Grant**  
**Administered by: Department of Housing & Community Development**  
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**All Projects : Individual Performance**

Company Name	Locality	Incentives			Jobs		Net Created over Base	Type
		Awarded	Paid	Repaid	Created	Maintained		
Bauer Compressors, Inc.	Norfolk City	\$19,696	\$19,696	\$0	29	0	29	Completed
Belvac Production Machinery, Inc.	Lynchburg City	\$39,760	\$39,760	\$0	5	48	54	Completed
Blue Ridge Fiberboard, Inc.	Danville City	\$61,150	\$61,150	\$0	8	80	87	Completed
Cadence, Inc.	Staunton City	\$63,051	\$63,051	\$0	22	77	98	Completed
Carry On Trucking, Inc.	Pulaski County	\$8,392	\$8,392	\$0	0	14	14	Completed
CBN Secure Technologies, Inc.	Danville City	\$19,883	\$19,883	\$0	4	28	33	Completed
Chicopee, Inc.	Waynesboro City	\$10,912	\$10,912	\$0	0	18	18	Completed
Colonna's Shipyard, Inc.	Norfolk City	\$95,688	\$95,688	\$0	76	48	124	Completed
Commonwealth Laminating and Coating, Inc.	Henry County	\$39,614	\$39,614	\$0	13	52	66	Completed
Delphinus Engineering, Inc.	Norfolk City	\$24,256	\$24,256	\$0	22	12	34	Completed
Delta Star, Inc.	Lynchburg City	\$67,296	\$67,296	\$0	0	88	88	Completed
Enviva Pellets Southampton, LLC	Southampton County	\$65,674	\$65,674	\$0	92	0	92	Completed
Faneuil, Inc.	Hampton City	\$19,392	\$19,392	\$0	11	18	28	Completed
Foot Levelers, Inc.	Roanoke City	\$9,128	\$9,128	\$0	4	11	15	Completed
FreightCar Roanoke, Inc.	Roanoke City	\$70,560	\$70,560	\$0	92	0	92	Completed
Greystone of Virginia, Inc.	James City County	\$22,005	\$22,005	\$0	55	0	55	Completed
Hanwha Azdel, Inc	Lynchburg City	\$32,008	\$32,008	\$0	7	37	44	Completed
Highground Services, Inc.	Franklin City	\$4,560	\$4,560	\$0	10	0	10	Completed
Highground Services, Inc.	Newport News City	\$3,112	\$3,112	\$0	8	0	8	Completed
ICA Farmville, LLC	Prince Edward County	\$125,952	\$125,952	\$0	0	161	161	Completed
ICF Consulting Group, Inc.	Henry County	\$51,245	\$51,245	\$0	0	187	187	Completed
Insignia Technology Services, LLC	Newport News City	\$20,904	\$20,904	\$0	30	0	30	Completed
International Communications Group, Inc.	Newport News City	\$15,536	\$15,536	\$0	23	0	23	Completed
International Paper Company	Petersburg City	\$13,664	\$13,664	\$0	21	0	21	Completed
International Paper Company	Isle of Wight County	\$154,148	\$154,148	\$0	18	212	230	Completed
Jarrett Welding & Machine, Inc.	Danville City	\$6,608	\$6,608	\$0	2	13	15	Completed
JTI Leaf Services US, LLC	Danville City	\$38,728	\$38,728	\$0	4	49	52	Completed
Keurig Green Mountain, Inc.	Isle of Wight County	\$252,682	\$252,682	\$0	197	236	433	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News City	\$29,072	\$29,072	\$0	0	40	40	Completed
Manufacturing Techniques, Inc.	Kilmarnock Town	\$8,008	\$8,008	\$0	4	10	14	Completed
Marine Specialty Painting, Inc.	Portsmouth City	\$6,536	\$6,536	\$0	12	0	12	Completed
MeadWestVaco Corp	Richmond City	\$280,000	\$280,000	\$0	0	616	616	Completed
Metro Machine Corp.	Norfolk City	\$82,864	\$82,864	\$0	0	108	108	Completed
MTEQ Precision Machining, LLC	Westmoreland County	\$688	\$688	\$0	0	5	5	Completed
NCI Group, Inc.	Chesterfield County	\$28,731	\$28,731	\$0	44	0	44	Completed

**Enterprise Zone Job Creation Grant**  
**Administered by: Department of Housing & Community Development**  
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**All Projects : Individual Performance**

Company Name	Locality	Incentives			Jobs		Net Created over Base	Type
		Awarded	Paid	Repaid	Created	Maintained		
Owens-Brockway Glass Container, Inc.	James City County	\$38,232	\$38,232	\$0	0	52	52	Completed
Phoenix Packagng Operations, LLC	Pulaski County	\$47,270	\$47,270	\$0	0	114	114	Completed
Porter's Group Lynchburg, LLC	Lynchburg City	\$64,521	\$64,521	\$0	51	61	112	Completed
Recycling and Disposal Solutions of Virginia Inc	Portsmouth City	\$2,432	\$2,432	\$0	7	0	7	Completed
Registrar Corp	Hampton City	\$8,768	\$8,768	\$0	18	0	18	Completed
Rex Companies, Inc.	Newport News City	\$24,824	\$24,824	\$0	1	34	35	Completed
Reynolds Consumer Products	Halifax County	\$45,505	\$45,505	\$0	39	40	79	Completed
RockTenn CP, LLC	Hopewell City	\$28,304	\$28,304	\$0	7	32	39	Completed
RTI Martinsville, Inc.	Henry County	\$10,824	\$10,824	\$0	0	18	18	Completed
Sabra Dipping Company	Chesterfield County	\$276,244	\$276,244	\$0	62	359	420	Completed
Science Systems and Applications, Inc.	Hampton City	\$56,488	\$56,488	\$0	4	77	81	Completed
Service Center Metals, LLC	Prince George County	\$5,440	\$5,440	\$0	17	0	17	Completed
SimIS, Inc.	Portsmouth City	\$9,408	\$9,408	\$0	0	16	16	Completed
Southern Finishing Company, Inc.	Martinsville City	\$27,707	\$27,707	\$0	43	122	165	Completed
ST Tissue, LLC	Isle of Wight County	\$55,776	\$55,776	\$0	8	66	74	Completed
Taxing Authority Consulting Services, P.C.	Henrico County	\$4,344	\$4,344	\$0	10	0	10	Completed
ThreatTec	Hampton City	\$3,344	\$3,344	\$0	8	0	8	Completed
Tienda, Inc.	James City County	\$9,453	\$9,453	\$0	1	16	17	Completed
TMI Auto Tech, Inc.	Halifax County	\$5,168	\$5,168	\$0	2	8	10	Completed
Tri-Boro Rack & Storage Products, LLC	Prince Edward County	\$11,490	\$11,490	\$0	32	0	32	Completed
Tri-Boro Shelving & Partition Corp	Prince Edward County	\$4,775	\$4,775	\$0	18	0	18	Completed
Two Rivers Law Group, PC	Henrico County	\$6,848	\$6,848	\$0	0	13	13	Completed
VFP, Inc.	Scott County	\$14,400	\$14,400	\$0	56	0	56	Completed
Wholesome Harvest Baking, LLC	Roanoke City	\$59,440	\$59,440	\$0	0	78	78	Completed

**Enterprise Zone Job Creation Grant**  
**Administered by: Department of Housing & Community Development**  
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**Completed Projects : Additional Summary Statistics**

Year	Project Count		Incentives		Jobs		Net Created over Base	% of Target
	Total	Completed	Awarded	Paid	Created	Maintained		
<b>FY2011</b>	49	49	\$ 2,668,379	\$ 2,668,379	1,317	3,728	5,045	100%
<b>FY2012</b>	57	57	\$ 2,988,134	\$ 2,988,134	2,017	2,496	4,513	100%
<b>FY2013</b>	60	60	\$ 2,904,269	\$ 2,904,269	1,815	2,726	4,541	100%
<b>FY2014</b>	62	62	\$ 2,893,705	\$ 2,893,705	1,269	3,689	4,958	100%
<b>FY2015</b>	67	67	\$ 3,097,733	\$ 3,097,733	1,393	3,758	5,150	100%
<b>Total</b>	295	295	\$ 14,552,220	\$ 14,552,220	7,811	16,396	24,207	100%

*Note: Enterprise Zone JCG is performance-based, by-right, and is structured to disburse funds only after proof of completion. Therefore 100% of projects met their targets.*

*Note: Totals for "Jobs Maintained" and "Net Created over Base" do not contain values as adding these variables over time results in double-counting.*

**Enterprise Zone Real Property Investment Grant**  
**Administered by: Department of Housing & Community Development**  
*Va. Code § 59.1-548*

***All Projects : Individual Performance***

Company Name	Locality	Incentives		Qualified Real Property Investment	Type
		Awarded	Paid		
<b>FY2011</b>					
1001 North 25th Street, LLC	Richmond City	\$59,961	\$59,961	\$399,804	Completed
1019 Hull Street, LLC	Richmond City	\$100,000	\$100,000	\$639,100	Completed
1105 Main Street, LLC	Lynchburg City City	\$79,591	\$79,591	\$497,954	Completed
11250 Jefferson, LLC	Newport News City	\$100,000	\$100,000	\$1,409,725	Completed
133-39 North Sycamore Street, LLC	Petersburg City City	\$100,000	\$100,000	\$2,026,452	Completed
1711 E. Franklin LLC	Richmond City	\$82,079	\$82,079	\$510,393	Completed
17-5 LLC	Richmond City	\$11,581	\$11,581	\$157,907	Completed
23 WEST MARSHALL STREET, LP	Richmond City	\$18,867	\$18,867	\$194,334	Completed
2824 East Broad LLC	Richmond City	\$65,686	\$65,686	\$428,432	Completed
409 BUILDING, LLC	Danville City	\$4,721	\$4,721	\$123,607	Completed
5th & Campbell, LLC	Roanoke City	\$25,291	\$25,291	\$226,454	Completed
612 Hull, LLC	Richmond City	\$100,000	\$100,000	\$1,186,784	Completed
725 High LLC	Portsmouth City	\$42,314	\$42,314	\$735,819	Completed
908MAINSTREETLynchburg City, LLC	Lynchburg City	\$100,000	\$100,000	\$773,671	Completed
908MAINSTREETLynchburg City, LLC	Lynchburg City	\$100,000	\$100,000	\$710,866	Completed
908MAINSTREETLynchburg City, LLC	Lynchburg City	\$100,000	\$100,000	\$788,285	Completed
A. Byron Smith	Roanoke City	\$32,287	\$32,287	\$661,435	Completed
AH Richmond Towers I, LLC	Richmond City	\$200,000	\$200,000	\$28,180,401	Completed
Albert S Miller III & Janet G Miller	Hampton City	\$15,480	\$15,480	\$177,400	Completed
AMG, Inc	Lynchburg City	\$76,814	\$76,814	\$484,069	Completed
Antisprawl, L.L.C.	Northampton County	\$63,325	\$63,325	\$416,626	Completed
Bay Electric Co., Inc.	Newport News City City	\$88,474	\$88,474	\$542,371	Completed
Bayshore Concrete Products, Inc.	Northampton County	\$64,764	\$64,764	\$3,410,192	Completed
Biotech 8, LLC	Richmond City	\$36,601	\$36,601	\$998,052	Completed
Booman LLC	Richmond City	\$26,815	\$26,815	\$234,077	Completed
Brookland Park Realty, LLC	Richmond City	\$10,845	\$10,845	\$154,227	Completed
Brothers Two, LLC	Newport News City	\$100,000	\$100,000	\$1,485,252	Completed
Buckroe Associates, LLC	Hampton City	\$18,337	\$18,337	\$191,685	Completed
Busted Rock Corporation	Patrick County	\$200,000	\$200,000	\$34,534,951	Completed
C.A. LAND, LLC	Lynchburg City	\$54,749	\$54,749	\$373,747	Completed
Canon Virginia, Inc.	Newport News City	\$76,475	\$76,475	\$1,201,771	Completed
CB&T AUG RE, LLC	Hampton City	\$49,436	\$49,436	\$747,181	Completed
CBP Development, L.L.C.	Norfolk City	\$100,000	\$100,000	\$633,201	Completed
Chuck Lee and Associates	Hampton City	\$100,000	\$100,000	\$1,214,450	Completed

**Enterprise Zone Real Property Investment Grant**  
**Administered by: Department of Housing & Community Development**  
*Va. Code § 59.1-548*

***All Projects : Individual Performance***

Company Name	Locality	Incentives		Qualified Real Property Investment	Type
		Awarded	Paid		
Circle Realty LLC	Richmond City	\$100,000	\$100,000	\$649,021	Completed
City Center at Oyster Point II, L.L.C.	Newport News City	\$52,329	\$52,329	\$361,645	Completed
Coastline Developers, LLC	Hampton City	\$100,000	\$100,000	\$1,253,819	Completed
Commonwealth Blvd Associates, LLC	Martinsville City	\$42,314	\$42,314	\$601,921	Completed
Delta Star, Inc.	Lynchburg City	\$42,344	\$42,344	\$311,718	Completed
Dogtown Dance, LLC	Richmond City	\$100,000	\$100,000	\$994,577	Completed
E&E Investment Group, LLC	Hampton City	\$95,139	\$95,139	\$575,694	Completed
East Marshall, LLC	Richmond City	\$40,565	\$40,565	\$302,824	Completed
Eastern Hospitality LLC	Richmond City	\$200,000	\$200,000	\$5,297,906	Completed
Eastern Shore Rural Health System, Inc.	Accomack County	\$100,000	\$100,000	\$3,366,530	Completed
Edmond Noel Dempsey	Richmond City	\$22,706	\$22,706	\$213,530	Completed
ELIM USA, LLC	Newport News City	\$71,400	\$71,400	\$857,000	Completed
Engine Co. No. 2 LLC	Richmond City	\$92,080	\$92,080	\$560,400	Completed
Evergreen Enterprises, Inc.	Richmond City	\$25,493	\$25,493	\$227,465	Completed
Executive Crossing West, L.L.C.	Hampton City	\$35,424	\$35,424	\$277,119	Completed
Family Service of Roanoke Valley	Roanoke City	\$71,916	\$71,916	\$459,581	Completed
Food Lion, LLC	Chesterfield County	\$79,888	\$79,888	\$499,438	Completed
Food Lion, LLC	Richmond City	\$68,332	\$68,332	\$441,659	Completed
Foot Levelers, Inc.	Roanoke City	\$45,259	\$45,259	\$326,297	Completed
Forest Avenue Office, LLC	Henrico County	\$32,360	\$32,360	\$300,792	Completed
Fort Norfolk City Plaza, L.L.C.	Norfolk City	\$200,000	\$200,000	\$26,670,489	Completed
General Dynamics Armament & Technical Products, Inc.	Smyth County	\$30,319	\$30,319	\$251,595	Completed
Glen Allen Hotel, LLC	Henrico County	\$100,000	\$100,000	\$3,073,618	Completed
GRIFFIN PIPE PRODUCTS	Lynchburg City	\$200,000	\$200,000	\$5,003,738	Completed
Gypsy Hill Place, LLC	Staunton	\$200,000	\$200,000	\$8,021,488	Completed
H. B. Hunter Company, Inc.	Norfolk City	\$100,000	\$100,000	\$792,095	Completed
Hampton City Roads Associates, L.L.C.	Hampton City	\$100,000	\$100,000	\$1,610,494	Completed
Hampton City University Proton Therapy Institute	Hampton City	\$200,000	\$200,000	\$28,504,953	Completed
Harris-Marek Company, LLC	Rocky Mount	\$100,000	\$100,000	\$2,210,446	Completed
Haxall View, LLC	Richmond City	\$50,528	\$50,528	\$554,785	Completed
HEF Innovation, LP	Halifax County	\$200,000	\$200,000	\$8,724,323	Completed
Hill Phoenix, Inc.	Chesterfield County	\$100,000	\$100,000	\$645,610	Completed
HOT SPOT ONE, LLC	Richmond City	\$38,237	\$38,237	\$422,457	Completed
Howard Family Properties, LLC	Danville City	\$55,480	\$55,480	\$377,398	Completed
HRC Mast One, LLC	Portsmouth	\$76,271	\$76,271	\$481,356	Completed



**Enterprise Zone Real Property Investment Grant**  
**Administered by: Department of Housing & Community Development**  
*Va. Code § 59.1-548*

***All Projects : Individual Performance***

Company Name	Locality	Incentives		Qualified	Type
		Awarded	Paid	Real Property Investment	
Immigration Centers of America LLC	Prince Edward County	\$200,000	\$200,000	\$7,918,623	Completed
JTI Leaf Services US, LLC	Danville City	\$100,000	\$100,000	\$2,773,068	Completed
Kimball Hospitality, Inc.	Henry County	\$53,167	\$53,167	\$365,836	Completed
Kroger Limited Partnership I	Richmond City	\$21,916	\$21,916	\$609,580	Completed
Lester Development Corporation	Martinsville City	\$93,381	\$93,381	\$566,904	Completed
Liberty Property Trust	Hampton City	\$37,708	\$37,708	\$288,542	Completed
Lynchburg City College	Lynchburg City	\$100,000	\$100,000	\$1,243,803	Completed
Maryland and Virginia Milk Producers Cooperative Association	Newport News City	\$100,000	\$100,000	\$706,581	Completed
Maui VA Company, LLC	Petersburg City	\$6,878	\$6,878	\$134,391	Completed
MELROSE PROPERTIES, LLC	Martinsville City	\$77,135	\$77,135	\$485,677	Completed
Member One Federal Credit Union	Roanoke City	\$100,000	\$100,000	\$3,278,232	Completed
Monogram Snacks Martinsville City, LLC	Henry County	\$20,918	\$20,918	\$204,588	Completed
MURRAY PLACE LLC	Lynchburg City	\$100,000	\$100,000	\$1,742,305	Completed
MYRTLE PROPERTIES LLC	Chilhowie	\$100,000	\$100,000	\$1,048,087	Completed
N&W Salvage, Inc.	Henrico County	\$20,955	\$20,955	\$204,776	Completed
New Century Development Co., LLC	Roanoke City	\$78,975	\$78,975	\$894,877	Completed
New Manchester Flats II, LLC	Richmond City	\$92,021	\$92,021	\$560,105	Completed
Nolan Wayne GroupI, LLC	Lynchburg City	\$8,852	\$8,852	\$144,261	Completed
OLD FLOYD PIKE ASSOCIATE	Rocky Mount	\$66,987	\$66,987	\$434,935	Completed
Orange Main Street Restoration Partners, LLC	Orange Town	\$41,170	\$41,170	\$305,852	Completed
Peninsula Town Center	Hampton City	\$54,417	\$54,417	\$6,365,761	Completed
Phillip Y. Shou	Chesterfield County	\$42,214	\$42,214	\$711,072	Completed
RCC Olde Towne Marketplace II, L.L.C.	Portsmouth	\$65,812	\$65,812	\$429,059	Completed
Reynolds Crossing I, LLC	Henrico County	\$16,538	\$16,538	\$182,689	Completed
Richards Commercial Properties of Virginia, LLC	Chilhowie Town	\$12,027	\$12,027	\$160,137	Completed
Richmond Ford, LLC	Richmond City	\$21,136	\$21,136	\$205,678	Completed
Richmond Volleyball Club, Inc	Henrico County	\$100,000	\$100,000	\$1,360,435	Completed
River Street Lofts Associates, LP	Petersburg City	\$100,000	\$100,000	\$690,437	Completed
Riverside Hospital, Inc.	Newport News City	\$74,231	\$74,231	\$471,153	Completed
RJR Properties, L.C.	Norfolk City	\$100,000	\$100,000	\$697,687	Completed
Roanoke Electric Steel Corportion	Roanoke City	\$138,237	\$138,237	\$2,665,857	Completed
Roanoke Lodging, LLC	Roanoke City	\$76,475	\$76,475	\$912,646	Completed
Robert D. Moore	Richmond City	\$100,000	\$100,000	\$697,510	Completed
RPAC, Inc.	Richmond City	\$200,000	\$200,000	\$15,967,327	Completed
Sabra Dipping Company	Chesterfield County	\$200,000	\$200,000	\$9,520,799	Completed

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**All Projects : Individual Performance**

Company Name	Locality	Incentives		Qualified Real Property Investment	Type
		Awarded	Paid		
SAGE INVESTMENTS, LLC	Lynchburg City	\$37,551	\$37,551	\$981,629	Completed
Surgery Center of Lynchburg City, LLC	Lynchburg City	\$100,000	\$100,000	\$1,012,933	Completed
Ted R. Santarella	Richmond City	\$33,551	\$33,551	\$267,753	Completed
The Landmark Company, Inc.	Chesterfield County	\$11,861	\$11,861	\$159,303	Completed
The Landmark Company, Inc.	Chesterfield County	\$38,237	\$38,237	\$402,548	Completed
The Rescue Mission of Roanoke Incorporated	Roanoke City	\$87,648	\$87,648	\$538,239	Completed
TKC CXXXV, LLC	Franklin City	\$100,000	\$100,000	\$1,370,433	Completed
Twinz Realty, LLC	Newport News City	\$100,000	\$100,000	\$852,512	Completed
VIRGINIA BEER WHOLESALERS ASSOCIATION	Richmond City	\$46,041	\$46,041	\$330,203	Completed
Virginia Tech Foundation, Inc.	Pulaski County	\$100,000	\$100,000	\$3,241,004	Completed
Warehouse 888, L.L.C.	Norfolk City	\$100,000	\$100,000	\$624,325	Completed
Warwick & Denbigh, LLC	Newport News City	\$100,000	\$100,000	\$1,773,014	Completed
Warwick Plumbing & Heating Corporation	Hampton City	\$100,000	\$100,000	\$847,597	Completed
WEGMANN USA, INC	Lynchburg City	\$100,000	\$100,000	\$761,571	Completed
William E and Missy DeRegibus	Prince Edward County	\$18,418	\$18,418	\$192,091	Completed
Wurno Warehouses, Inc.	Pulaski County	\$31,040	\$31,040	\$255,199	Completed
Yellow Brook Road, LLC	Richmond City	\$100,000	\$100,000	\$1,155,251	Completed
<b>FY2012</b>					
105 Franklin Associates	Roanoke City	\$25,461	\$25,461	\$227,306	Completed
1425 E Cary Street, LLC	Richmond City	\$100,000	\$100,000	\$740,600	Completed
214 West Broad Street, LLC	Richmond City	\$45,248	\$45,248	\$326,241	Completed
24 Campbell, LLC	Roanoke City	\$100,000	\$100,000	\$3,493,283	Completed
2400 Maury St, LLC	Richmond City	\$50,763	\$50,763	\$353,815	Completed
2416 West Cary, LLC	Richmond City	\$100,000	\$100,000	\$650,616	Completed
3101 West Cary Street LLC	Richmond City	\$80,331	\$80,331	\$501,657	Completed
611 Jefferson LLC	Roanoke City	\$200,000	\$200,000	\$8,491,873	Completed
777 PROPERTIES LLC	Newport News City	\$100,000	\$100,000	\$1,114,440	Completed
A & M ENTERPRISES, L.P.	Roanoke City	\$100,000	\$100,000	\$893,008	Completed
Adama Faroh, LLC	Lynchburg City	\$49,158	\$49,158	\$345,788	Completed
ADC II, LLC	Richmond City	\$100,000	\$100,000	\$1,078,973	Completed
ADC III, LLC	Petersburg City	\$100,000	\$100,000	\$862,350	Completed
B & S Associates, LLC	Newport News City	\$16,541	\$16,541	\$182,705	Completed
BAE Systems Norfolk City Ship Repair, Inc.	Norfolk City	\$200,000	\$200,000	\$5,069,850	Completed
Baum Development Company, LLC	Richmond City	\$100,000	\$100,000	\$1,374,131	Completed

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**All Projects : Individual Performance**

Company Name	Locality	Incentives		Qualified Real Property Investment	Type
		Awarded	Paid		
BellSouth Communication Systems, LLC	Roanoke City	\$87,873	\$87,873	\$539,367	Completed
Billie Brown	Richmond City	\$10,220	\$10,220	\$151,101	Completed
Billie Brown	Richmond City	\$4,688	\$4,688	\$123,438	Completed
BIRDSONG CORPORATION	Southampton County	\$95,084	\$95,084	\$575,422	Completed
Blue Eagle Partnership, LLC	Roanoke City	\$100,000	\$100,000	\$721,969	Completed
Blue Ridge Highlands, Inc.	Roanoke City	\$12,802	\$12,802	\$164,012	Completed
Bowles LLC	Martinsville City	\$100,000	\$100,000	\$1,359,715	Completed
Branch Retail LLC	Richmond City	\$44,852	\$44,852	\$324,258	Completed
Broad & Allison Streets, LLC	Richmond City	\$100,000	\$100,000	\$663,777	Completed
Campus Properties II, LLC	Newport News City	\$100,000	\$100,000	\$3,164,197	Completed
Carilion Clinic Properties, LLC	Roanoke City	\$24,637	\$24,637	\$223,183	Completed
CCOP Town Center One, LLC	Newport News City	\$70,013	\$70,013	\$450,063	Completed
Center Landlord, LLC	Roanoke City	\$200,000	\$200,000	\$5,141,098	Completed
CHARLES P & KATHRYN T OVERSTREET	Lynchburg City	\$100,000	\$100,000	\$854,408	Completed
CHEMSOLV, INC.	Roanoke City	\$100,000	\$100,000	\$2,615,530	Completed
Chicopee, Inc.	Waynesboro	\$200,000	\$200,000	\$5,257,608	Completed
Colonna's Shipyard, Inc.	Norfolk City	\$200,000	\$200,000	\$7,122,234	Completed
Columbia/Alleghany Regional Hospital, Incorporated	Alleghany County	\$100,000	\$100,000	\$927,615	Completed
Custom Vinyl Products, LLC	Newport News City	\$100,000	\$100,000	\$1,229,955	Completed
Cydon, Inc.	Covington	\$81,796	\$81,796	\$908,982	Completed
CYNTHIA M. SOUTHERN DDS	Pulaski Town	\$25,826	\$25,826	\$229,129	Completed
Disputanta Animal Hospital, LLC	Prince George County	\$31,494	\$31,494	\$257,470	Completed
Dotter Par V, LLC	Lynchburg City	\$22,052	\$22,052	\$210,261	Completed
DUC Real Estate, LLC	Martinsville City	\$29,641	\$29,641	\$248,207	Completed
Ellmer Properties Chesterfield II, LLC	Chesterfield County	\$100,000	\$100,000	\$4,534,867	Completed
Ernest P. Sullins and Carol R. Sullins	Smyth County	\$100,000	\$100,000	\$791,141	Completed
Essel Propack America, LLC	Danville City	\$51,653	\$51,653	\$2,694,688	Completed
ET Investments LLC	Staunton	\$100,000	\$100,000	\$1,255,749	Completed
Faison - Roanoke Office Limited Partnership	Roanoke City	\$25,435	\$25,435	\$227,175	Completed
Farris Dairy LLC.	Pulaski County	\$30,071	\$30,071	\$250,356	Completed
First Campbell Square, LLC	Roanoke City	\$100,000	\$100,000	\$794,311	Completed
First Citizens Bank & Trust Company	Roanoke City	\$64,288	\$64,288	\$421,439	Completed
First Community Bank	Tazewell County	\$100,000	\$100,000	\$1,499,912	Completed
Food Lion, LLC	Roanoke City	\$78,737	\$78,737	\$493,685	Completed
Foodbank of Virginia Peninsula, Inc.	Hampton City	\$100,000	\$100,000	\$4,356,392	Completed

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***All Projects : Individual Performance***

Company Name	Locality	Incentives		Qualified	Type
		Awarded	Paid	Real Property Investment	
Foot Levelers, Inc.	Roanoke City	\$9,374	\$9,374	\$146,870	Completed
Forest Avenue Hotel Associates, LLC	Henrico County	\$84,628	\$84,628	\$1,608,961	Completed
GERRY & DONNA WILKINS LLC	Newport News City	\$83,186	\$83,186	\$915,930	Completed
God's Storehouse, Inc.	Danville City	\$100,000	\$100,000	\$764,300	Completed
GOODVIEW PROPERTIES LLC	Roanoke City	\$100,000	\$100,000	\$2,244,031	Completed
Goodwill Industries of the Valleys, Inc.	Roanoke City	\$16,180	\$16,180	\$253,389	Completed
HASH PROPERTIES LLC	Pulaski County	\$90,837	\$90,837	\$954,185	Completed
Heintzmann Corporation	Tazewell County	\$31,403	\$31,403	\$257,013	Completed
Henry J. and Sandra L. Mayer	Northampton County	\$35,214	\$35,214	\$276,068	Completed
Hill PHOENIX, Inc.	Chesterfield County	\$100,000	\$100,000	\$1,681,141	Completed
HIPPODROME-TAYLOR MANSION, LLC	Richmond City	\$100,000	\$100,000	\$3,313,757	Completed
Hopkins Lumber Contractors, Inc.	Henry County	\$100,000	\$100,000	\$792,683	Completed
HRC Mast One, LLC	Portsmouth	\$23,729	\$23,729	\$847,247	Completed
Humana Health Plan, Inc.	Henrico County	\$45,033	\$45,033	\$699,555	Completed
Humana Health Plan, Inc.	Norfolk City	\$100,000	\$100,000	\$692,348	Completed
HYON & IN LLC	Newport News City	\$34,488	\$34,488	\$678,040	Completed
Icelandic USA, Inc.	Newport News City	\$200,000	\$200,000	\$6,919,049	Completed
Innovative Educational Partners, LLC	Roanoke City	\$100,000	\$100,000	\$1,180,820	Completed
INTERACTIVE ACHIEVEMENT HOLDING CO, LLC	Roanoke City	\$7,272	\$7,272	\$136,360	Completed
Interstate Professional Center, LLC	Newport News City	\$100,000	\$100,000	\$2,506,870	Completed
JDJ EMPIRE LLC	Richmond City	\$56,962	\$56,962	\$384,808	Completed
JOHN JUTRAS, INC. T/A SKIPS AUTO BODY SHOP	Newport News City	\$76,024	\$76,024	\$480,118	Completed
Kathleen E. Pokrana-McElroy	Staunton	\$13,909	\$13,909	\$169,543	Completed
KG Property Holdings, LLC	Smyth County	\$100,000	\$100,000	\$1,363,746	Completed
Kroger Limited Partnership I	Henrico County	\$40,006	\$40,006	\$2,020,848	Completed
Kroger Limited Partnership I	Henrico County	\$59,994	\$59,994	\$799,972	Completed
Kroger Limited Partnership I	Richmond City	\$200,000	\$200,000	\$6,711,862	Completed
Kroger Limited Partnership I	Richmond City	\$78,084	\$78,084	\$718,328	Completed
Kroger Limited Partnership I	Waynesboro	\$100,000	\$100,000	\$989,106	Completed
LANGLEY FEDERAL CREDIT UNION	Hampton City	\$100,000	\$100,000	\$617,667	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News City	\$84,162	\$84,162	\$520,808	Completed
LKA, Incorporated	Roanoke City	\$26,598	\$26,598	\$632,991	Completed
Lumos Telephone Inc.	Waynesboro	\$100,000	\$100,000	\$885,107	Completed
Masonic Boom, LLC	Staunton	\$68,313	\$68,313	\$441,564	Completed
MeadWestvac Corp	Richmond City	\$200,000	\$200,000	\$5,108,986	Completed

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***All Projects : Individual Performance***

Company Name	Locality	Incentives		Qualified	Type
		Awarded	Paid	Real Property Investment	
Metal Traders, Inc.	Petersburg City	\$42,314	\$42,314	\$373,364	Completed
Montaldo's LLC	Richmond City	\$100,000	\$100,000	\$1,092,350	Completed
Montgomery G. Turner, Sr.	Henrico County	\$100,000	\$100,000	\$1,010,020	Completed
Mt View Properties, LLC	Smyth County	\$100,000	\$100,000	\$806,350	Completed
Municipal Partners, LLC	Newport News City	\$38,237	\$38,237	\$432,491	Completed
Myrtle Properties LLC	Smyth County	\$11,647	\$11,647	\$158,233	Completed
North 623, LLC	Richmond City	\$7,786	\$7,786	\$138,929	Completed
North Hills 2, LLC	South Hill	\$100,000	\$100,000	\$1,503,175	Completed
NTELOS Communications Inc.	Waynesboro	\$100,000	\$100,000	\$624,257	Completed
Old Spence Tavern, LLC	Westmoreland County	\$41,798	\$41,798	\$308,992	Completed
Old Town RA, LP	Petersburg City	\$38,074	\$38,074	\$290,370	Completed
One City Center, LLC	Newport News City	\$35,224	\$35,224	\$276,119	Completed
One Step Properties, LLC	Richmond County	\$80,078	\$80,078	\$500,390	Completed
Orange Main Street Restoration Partners, LLC	Orange Town	\$58,830	\$58,830	\$435,150	Completed
O'Reilly Automotive Stores, Inc.	Chesterfield County	\$43,762	\$43,762	\$718,811	Completed
O'Reilly Automotive Stores, Inc.	Pulaski County	\$15,404	\$15,404	\$177,020	Completed
O'Reilly Automotive Stores, Inc.	Pulaski County	\$11,020	\$11,020	\$555,098	Completed
PCS Glen Lea LLC	Henrico County	\$54,967	\$54,967	\$374,835	Completed
Pennington Seed, Inc.	Lunenburg County	\$53,920	\$53,920	\$369,600	Completed
Peters Equipment Company, LLC	Tazewell County	\$64,374	\$64,374	\$421,870	Completed
Porter Properties, LLC	Richmond City	\$100,000	\$100,000	\$725,903	Completed
PreCon, Inc.	Chesterfield County	\$55,099	\$55,099	\$299,240	Completed
Preservation on Main, Inc.	Newport News City	\$100,000	\$100,000	\$910,894	Completed
Preservation on Main, Inc.	Richmond City	\$100,000	\$100,000	\$977,314	Completed
Pro Investments, LLC	Orange Town	\$95,278	\$95,278	\$976,388	Completed
PSR1101, LLC	Henrico County	\$91,478	\$91,478	\$557,390	Completed
R C Realty Corp.	Martinsville City	\$7,462	\$7,462	\$137,309	Completed
Richmond (Ruffin) DVP V LLC	Richmond City	\$58,502	\$58,502	\$792,508	Completed
Ritchie Development, LLC	Newport News City	\$100,000	\$100,000	\$1,189,605	Completed
Robert Russa Moton Museum, Inc.	Prince Edward County	\$100,000	\$100,000	\$778,300	Completed
Rolls-Royce Crosspointe LLC	Prince George County	\$200,000	\$200,000	\$6,174,343	Completed
Roxy Properties, LLC	Richmond City	\$100,000	\$100,000	\$679,708	Completed
SA-2 Properties, LLC	Roanoke City	\$88,464	\$88,464	\$542,320	Completed
SECAM, Inc.	Richmond City	\$100,000	\$100,000	\$1,097,641	Completed
Sixteen West Church LLC	Roanoke City	\$100,000	\$100,000	\$1,733,193	Completed

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**All Projects : Individual Performance**

Company Name	Locality	Incentives		Qualified Real Property Investment	Type
		Awarded	Paid		
SS Laburnum, LLC	Henrico County	\$100,000	\$100,000	\$808,174	Completed
Tempus Jet Centers, LLC	Newport News City	\$100,000	\$100,000	\$3,959,946	Completed
Ten West Broad, LLC	Richmond City	\$100,000	\$100,000	\$605,850	Completed
The Boiler Room, LLC	Lynchburg City	\$38,038	\$38,038	\$290,191	Completed
The Boiler Room, LLC	Lynchburg City	\$27,492	\$27,492	\$237,461	Completed
The Woodland, Inc	Prince Edward County	\$177,277	\$177,277	\$5,369,521	Completed
Three Forty Seven Campbell, LLC	Roanoke City	\$100,000	\$100,000	\$997,550	Completed
TIMOTHY D MARSHALL, DDS, PLLC	Prince Edward County	\$12,952	\$12,952	\$164,762	Completed
TKC HOLDINGS LLC	Newport News City	\$100,000	\$100,000	\$1,103,887	Completed
TowneBank	Newport News City	\$100,000	\$100,000	\$705,718	Completed
TPTI - J Clyde, LLC	Newport News City	\$100,000	\$100,000	\$954,584	Completed
Tysinger Real Estate, LLC	Hampton City	\$42,314	\$42,314	\$3,442,572	Completed
United HealthCare Services, Inc.	Roanoke City	\$100,000	\$100,000	\$1,108,206	Completed
VIRGINIA HEALTH SERVICES, INC.	Newport News City	\$100,000	\$100,000	\$1,512,737	Completed
Virginia Packing, LLC	James City County	\$14,896	\$14,896	\$174,481	Completed
Westview Investments, LLC	Richmond City	\$100,000	\$100,000	\$631,053	Completed
Wexford ODU 2, LLC	Norfolk City	\$25,383	\$25,383	\$226,917	Completed
WRI Southern Industrial Pool, LLC	Chesterfield County	\$91,732	\$91,732	\$558,658	Completed
Wurno Warehouses, Inc.	Pulaski County	\$57,442	\$57,442	\$387,210	Completed
YMCA of Roanoke Valley, Inc.	Roanoke City	\$100,000	\$100,000	\$1,176,248	Completed
Zeller & Gmelin Corporation	Henrico County	\$100,000	\$100,000	\$695,003	Completed
<b>FY2013</b>					
1326 West Broad LLC/Hunter T Wagener Trust	Richmond City	\$31,977	\$31,977	\$259,887	Completed
220 North Sycamore Street LLC	Petersburg City	\$100,000	\$100,000	\$3,710,064	Completed
401 Campbell Landlord, LLC	Roanoke City	\$100,000	\$100,000	\$2,586,670	Completed
500 Crawford Street, LLC	Portsmouth	\$69,911	\$69,911	\$449,557	Completed
7 Eleven, Inc.	Richmond City	\$94,998	\$94,998	\$574,990	Completed
783 Properties LLC	Newport News City	\$76,167	\$76,167	\$480,833	Completed
ADJO, LLC	Norfolk City	\$28,038	\$28,038	\$240,190	Completed
Amthor International	Pittsylvania County	\$60,492	\$60,492	\$402,462	Completed
Appalachian Plastics, Inc.	Glade Springs	\$100,000	\$100,000	\$1,422,840	Completed
Apple REIT Six, Inc.	Richmond City	\$100,000	\$100,000	\$1,185,175	Completed
ARD Real Estate, LLC	James City County	\$15,983	\$15,983	\$179,915	Completed
Area Development Group, Inc.	Danville City	\$100,000	\$100,000	\$1,976,305	Completed

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Company Name	Locality	Incentives		Qualified Real Property Investment	Type
		Awarded	Paid		
Ashland Inc	Southampton City County	\$100,000	\$100,000	\$3,839,926	Completed
B. Randolph Wellford	Richmond City	\$81,407	\$81,407	\$507,034	Completed
Bay Disposal, Inc.	Hampton City	\$37,317	\$37,317	\$286,585	Completed
Bedford Storage Investment, LLC	Bedford	\$7,996	\$7,996	\$139,981	Completed
Belvac Production Machinery, Inc.	Lynchburg City	\$100,000	\$100,000	\$763,275	Completed
Benchmark Bankshares, Inc.	Lawrenceville	\$63,493	\$63,493	\$417,465	Completed
Branch Management Corporation	Roanoke City	\$92,445	\$92,445	\$562,224	Completed
BTP Boulevard Square, LLC	Richmond City	\$76,475	\$76,475	\$1,207,877	Completed
C.B. Fleet Company, Inc.	Lynchburg City	\$100,000	\$100,000	\$740,609	Completed
Cadence, Inc.	Staunton	\$100,000	\$100,000	\$2,010,656	Completed
Cameron Building, LLC	Petersburg City	\$200,000	\$200,000	\$5,071,311	Completed
Canyon Meadows, LLC	Norfolk City	\$100,000	\$100,000	\$692,372	Completed
Cape Charles Ventures LLC	Northampton County	\$100,000	\$100,000	\$1,172,392	Completed
Carry On Trucking, Inc.	Pulaski County	\$100,000	\$100,000	\$608,326	Completed
Carytown Place Associates, LLLP	Richmond City	\$200,000	\$200,000	\$6,665,767	Completed
CBN Secure Technologies, Inc.	Danville City	\$39,451	\$39,451	\$297,256	Completed
CCJ, LLC	Hampton City	\$53,305	\$53,305	\$766,527	Completed
Cellular Sales of Virginia, LLC	Henrico County	\$90,049	\$90,049	\$550,245	Completed
Center Landlord, LLC	Roanoke City	\$200,000	\$200,000	\$8,306,807	Completed
Children's Hospital of the Kings Daughters	Norfolk City	\$100,000	\$100,000	\$760,781	Completed
Children's Hospital of the Kings Daughters, Inc.	Newport News City	\$19,958	\$19,958	\$199,792	Completed
Chilhowie Commons LLC	Chilhowie	\$20,767	\$20,767	\$203,836	Completed
Chipotle Mexican Grill of Colorado, LLC	Chesterfield County	\$81,604	\$81,604	\$508,021	Completed
City Center at Oyster Point I, LLC	Newport News City	\$82,054	\$82,054	\$510,269	Completed
City Center at Oyster Point II, LLC	Newport News City	\$100,000	\$100,000	\$2,864,475	Completed
Clarion Investments LLC	Lynchburg City	\$100,000	\$100,000	\$2,064,586	Completed
CMA Properties, Inc.	Chesterfield County	\$100,000	\$100,000	\$1,611,531	Completed
Coliseum Pediatric Dentistry, PLLC	Hampton City	\$50,328	\$50,328	\$351,641	Completed
Criner Construction Company, Inc.	Newport News City	\$25,846	\$25,846	\$229,229	Completed
Dales Investment Group, LLC	Tazewell County	\$37,097	\$37,097	\$285,486	Completed
David W. Brown	Staunton	\$32,643	\$32,643	\$263,215	Completed
Davis Boat Works, Inc.	Newport News City	\$100,000	\$100,000	\$836,976	Completed
Diversified Properties of Virginia, L.L.C.	Newport News City	\$18,166	\$18,166	\$190,828	Completed
E.T. Holding Inc.	Richmond City	\$38,237	\$38,237	\$387,165	Completed
Ecomnets, Inc.	Danville City	\$100,000	\$100,000	\$665,359	Completed

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***All Projects : Individual Performance***

Company Name	Locality	Incentives		Qualified Real Property Investment	Type
		Awarded	Paid		
Emory & Henry College	Smyth County	\$100,000	\$100,000	\$1,086,235	Completed
Fairway North LLC	Richmond City	\$26,491	\$26,491	\$232,455	Completed
Faneuil, Inc.	Hampton City	\$100,000	\$100,000	\$942,018	Completed
FAP Properties XXXI, LLC	Staunton	\$100,000	\$100,000	\$987,118	Completed
Federal Realty Investment Trust	Henrico County	\$100,000	\$100,000	\$2,280,383	Completed
Fisher Auto Parts, Inc.	Staunton	\$100,000	\$100,000	\$708,585	Completed
Food Lion, LLC	Norfolk City	\$100,000	\$100,000	\$697,633	Completed
Food Lion, LLC	Hampton City	\$20,304	\$20,304	\$323,140	Completed
Food Lion, LLC	Lawrenceville	\$100,000	\$100,000	\$656,315	Completed
Food Lion, LLC	Norfolk City	\$70,448	\$70,448	\$452,239	Completed
Forest Medical Office Building, LLC	Henrico County	\$200,000	\$200,000	\$10,656,407	Completed
Forty One Sixteen, LLC	Hampton City	\$100,000	\$100,000	\$646,084	Completed
Fulton Bank N.A.	Newport News City	\$100,000	\$100,000	\$791,326	Completed
H. L. LAWSON & SON, INC.	Roanoke City	\$93,156	\$93,156	\$565,780	Completed
Halifax Regional Properties, Inc.	Halifax County	\$38,237	\$38,237	\$1,630,639	Completed
Hansco SS 2, LP	Richmond City	\$37,543	\$37,543	\$287,715	Completed
Harpersville Storage, LLC	Newport News City	\$100,000	\$100,000	\$2,520,996	Completed
HEW, Inc.	Orange Town	\$58,602	\$58,602	\$393,010	Completed
High Meadow Holdings, LLC	Portsmouth	\$23,974	\$23,974	\$219,868	Completed
Hungate Business Services, Inc.	Smyth County	\$11,272	\$11,272	\$156,358	Completed
ICALL BTS (VA) LLC	Henry County	\$200,000	\$200,000	\$8,320,302	Completed
INDUSTRIAL DEVELOPMENT & INVESTMENT COMPANY	Roanoke City	\$23,111	\$23,111	\$215,556	Completed
J L Scott, LLC	Hampton City	\$32,258	\$32,258	\$261,290	Completed
J M P Development Company, LLC	Saltville	\$7,078	\$7,078	\$666,314	Completed
J. Crew, Inc.	Lynchburg City	\$200,000	\$200,000	\$7,581,707	Completed
James C. Justice Companies, Inc.	Roanoke City	\$90,217	\$90,217	\$551,084	Completed
Jane K. and John C. Willis	Tazewell County	\$27,155	\$27,155	\$235,775	Completed
JS Property Holdings, LLC	Roanoke City	\$100,000	\$100,000	\$636,079	Completed
KELLER HOLDINGS, LLC	Newport News City	\$100,000	\$100,000	\$3,711,942	Completed
KNI Investments, LLC	Roanoke City	\$100,000	\$100,000	\$1,251,799	Completed
Kroger Limited Partnership I	Chesterfield County	\$200,000	\$200,000	\$5,124,156	Completed
K-VA-T Food Stores, Inc.	Smyth County	\$57,250	\$57,250	\$786,248	Completed
L & M PROPERTIES, LLC	Roanoke City	\$80,627	\$80,627	\$503,135	Completed
L D Amory and Company, Incorporated	Hampton City	\$53,004	\$53,004	\$365,018	Completed
Lawrence Brothers, Inc.	Tazewell County	\$68,255	\$68,255	\$441,276	Completed



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Company Name	Locality	Incentives		Qualified Real Property Investment	Type
		Awarded	Paid		
Lawrence I, LP	Richmond City	\$100,000	\$100,000	\$953,440	Completed
LeCam, LLC	Hampton City	\$100,000	\$100,000	\$707,821	Completed
Leebcor Properties at McLaws, LLC	James City County	\$100,000	\$100,000	\$1,428,021	Completed
Leebcor Properties at McLaws, LLC	James City County	\$100,000	\$100,000	\$1,715,150	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News City	\$15,838	\$15,838	\$1,692,825	Completed
Lumber Liquidators Services, LLC	Hampton City	\$34,037	\$34,037	\$270,185	Completed
Mainly Clay, LLC	Prince Edward County	\$59,669	\$59,669	\$398,345	Completed
Maritime Square, LLC	Newport News City	\$100,000	\$100,000	\$1,773,960	Completed
Market Street Partners, LLC	Roanoke City	\$100,000	\$100,000	\$1,855,686	Completed
MAR-LIN LTD	Hillsville	\$70,200	\$70,200	\$451,002	Completed
Master Land Holdings, LLC	Newport News City	\$33,319	\$33,319	\$266,595	Completed
Merroir RVA, LLC	Richmond City	\$27,507	\$27,507	\$237,533	Completed
MGA Enterprises Inc	Chilhowie	\$76,987	\$76,987	\$484,936	Completed
Midtown Development Corp.	Norfolk City	\$100,000	\$100,000	\$1,095,126	Completed
MINERS EXCHANGE BANK	Wise County	\$53,792	\$53,792	\$768,959	Completed
Muller Martini Corp	Newport News City	\$59,356	\$59,356	\$396,778	Completed
N & R Associates, LLC	Hampton City	\$64,378	\$64,378	\$421,890	Completed
New Manchester Flats III, LLC	Richmond City	\$100,000	\$100,000	\$788,359	Completed
Newbern Properties, LLC	Roanoke City	\$19,850	\$19,850	\$199,248	Completed
Newport Crossing Associates, LLC	Newport News City	\$100,000	\$100,000	\$1,563,411	Completed
Newport News City Industrial	Newport News City	\$200,000	\$200,000	\$5,015,753	Completed
North 400, LLC	Richmond City	\$32,438	\$32,438	\$262,188	Completed
O'Reilly Automotive Stores, Inc.	Franklin City	\$31,634	\$31,634	\$658,169	Completed
O'Reilly Automotive Stores, Inc.	Hampton City	\$41,722	\$41,722	\$708,611	Completed
Owens-Brockway Glass Container, Inc.	James City County	\$100,000	\$100,000	\$1,153,689	Completed
Page Reynolds, LLC	Richmond City	\$13,523	\$13,523	\$167,616	Completed
PECA Associates	Newport News City	\$100,000	\$100,000	\$1,836,069	Completed
Peninsula Metropolitan YMCA	Northumberland County	\$100,000	\$100,000	\$1,820,172	Completed
Phoenix Packaging Operations LLC	Pulaski County	\$100,000	\$100,000	\$1,085,077	Completed
Preservation on Main, Inc.	Richmond City	\$100,000	\$100,000	\$1,039,907	Completed
Puffin LLC	Richmond City	\$9,720	\$9,720	\$148,601	Completed
Reynolds Crossing I, LLC	Henrico County	\$68,090	\$68,090	\$1,029,670	Completed
Richmond Auto Auction of Va., Inc.	Richmond City	\$42,314	\$42,314	\$400,937	Completed
Richmond Indoor Soccer and Sports, Ltd.	Richmond City	\$86,580	\$86,580	\$823,428	Completed
RMC Real Estate LLC	Martinsville City	\$86,600	\$86,600	\$533,001	Completed

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***All Projects : Individual Performance***

Company Name	Locality	Incentives		Qualified Real Property Investment	Type
		Awarded	Paid		
Roanoke Melrose DVP V LLC	Roanoke City	\$49,652	\$49,652	\$748,260	Completed
Rockfish Development, LLC	Richmond City	\$46,038	\$46,038	\$330,189	Completed
Smithfield Packing Co., Inc. dba Smithfield Specialty Foods	James City County	\$100,000	\$100,000	\$793,071	Completed
South River Development Corporation	Waynesboro	\$6,806	\$6,806	\$134,031	Completed
Southern Coal Sales Corp	Wise County	\$89,717	\$89,717	\$948,583	Completed
SPIVEY CREEK, LLC	Hampton City	\$100,000	\$100,000	\$2,909,201	Completed
Stevens Group, LLC	Glade Springs	\$26,920	\$26,920	\$234,599	Completed
Suburban Commons, LLC	Hampton City	\$5,117	\$5,117	\$125,583	Completed
Sunshine Foods - Pulaski	Pulaski County	\$78,297	\$78,297	\$891,487	Completed
The Landmark Company, Inc.	Chesterfield County	\$83,822	\$83,822	\$919,108	Completed
The Landmark Company, Inc.	Chesterfield County	\$100,000	\$100,000	\$1,254,088	Completed
The Rosser Foundation d/b/a International Cooperating Minis	Hampton City	\$75,968	\$75,968	\$479,840	Completed
The Tuckawana Group, LLC	Roanoke City	\$100,000	\$100,000	\$1,686,163	Completed
Timid Heartbeat, LLC	Richmond City	\$83,041	\$83,041	\$515,205	Completed
Tofeb, LC	Richmond City	\$100,000	\$100,000	\$1,158,690	Completed
Trebor Real Estate , LLC	Richmond City	\$53,313	\$53,313	\$366,563	Completed
Tri Tech Laboratories, Inc.	Lynchburg City	\$100,000	\$100,000	\$871,226	Completed
Tri-Boro Shelving & Partition Corp	Prince Edward County	\$100,000	\$100,000	\$1,075,831	Completed
UNIVERSAL AIR PROPERTIES LLC	Norfolk City	\$100,000	\$100,000	\$920,388	Completed
US Rio LP	Dinwiddie County	\$200,000	\$200,000	\$6,306,938	Completed
VB Hospitality II, LLC	Portsmouth	\$95,556	\$95,556	\$577,777	Completed
ViJo, LLC	Halifax County	\$100,000	\$100,000	\$703,649	Completed
Virginia Company Bank	Hampton City	\$100,000	\$100,000	\$1,076,352	Completed
W & S Properties, LLC	Newport News City	\$21,059	\$21,059	\$205,294	Completed
WALGREEN CO.	Hampton City	\$100,000	\$100,000	\$2,091,533	Completed
WCS Investments LLC	Lynchburg City	\$57,687	\$57,687	\$388,434	Completed
<b><i>FY2014</i></b>					
108 Campbell Ave., LLC	Roanoke City	\$90,821	\$90,821	\$773,830	Completed
306 Grace LLC	Richmond City	\$90,821	\$90,821	\$936,728	Completed
3700 LLC	Norfolk City	\$66,243	\$66,243	\$464,687	Completed
6605 Broad, LLC	Henrico County	\$90,821	\$90,821	\$979,445	Completed
702E4, LLC	Richmond City	\$26,271	\$26,271	\$244,629	Completed
805MainStreetLynchburg City LLC	Lynchburg City	\$90,821	\$90,821	\$650,915	Completed
805MainStreetLynchburg City LLC	Lynchburg City	\$90,821	\$90,821	\$768,286	Completed

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		Awarded	Paid		
805MainStreetLynchburg City LLC	Lynchburg City	\$90,821	\$90,821	\$2,817,928	Completed
919 21st Street , LLC	Norfolk City	\$90,821	\$90,821	\$617,159	Completed
Abilene Motor Express, Inc.	Any Expired Zone	\$90,821	\$90,821	\$931,120	Completed
Advance stores Company, Inc.	Roanoke City	\$90,821	\$90,821	\$1,533,148	Completed
Air Water & Soil Laboratories, Inc.	Chesterfield County	\$66,085	\$66,085	\$463,820	Completed
Alison Barber	Richmond City	\$45,987	\$45,987	\$353,175	Completed
Anderson Woodrow LLC	Norfolk City	\$44,785	\$44,785	\$346,556	Completed
AT Main Street Richmond, LLC	Richmond City	\$90,821	\$90,821	\$1,635,355	Completed
AT Main Street Richmond, LLC	Richmond City	\$90,821	\$90,821	\$891,666	Completed
Audiology Hearing Aid Associates, Inc.	Lynchburg City	\$29,584	\$29,584	\$262,871	Completed
Augusta Investors, LLC	Richmond City	\$74,831	\$74,831	\$511,966	Completed
Bacon Enterprises, Inc.	Henry County	\$38,206	\$38,206	\$310,338	Completed
Bacon Enterprises, Inc.	Henry County	\$32,445	\$32,445	\$278,618	Completed
Baja Bean Co.	Richmond City	\$16,078	\$16,078	\$188,514	Completed
Bay Creek South, LLC	Northampton County	\$90,821	\$90,821	\$3,375,344	Completed
BayPort Credit Union	Hampton City	\$90,821	\$90,821	\$1,148,559	Completed
Belfield Building Associates	Emporia	\$65,200	\$65,200	\$458,946	Completed
Berglund Chevrolet, Inc.	Roanoke City	\$54,830	\$54,830	\$401,855	Completed
Berglund Chevrolet, Inc. DBA Berglund Chrysler Jeep Dodge	Roanoke City	\$90,821	\$90,821	\$612,352	Completed
Biotech 8, LLC	Richmond City	\$181,643	\$181,643	\$17,627,335	Completed
Blue Chip Racing Resorts, LLC	Halifax County	\$90,821	\$90,821	\$692,068	Completed
BreenSmith, LLC	Newport News City	\$43,349	\$43,349	\$338,652	Completed
BRYANT RESOURCES, LLC	James City County	\$90,118	\$90,118	\$596,126	Completed
Carilion Tazewell Community Hospital	Tazewell County	\$90,821	\$90,821	\$701,835	Completed
CBN Secure Technologies, Inc.	Danville City	\$54,991	\$54,991	\$2,755,278	Completed
CCJ, LLC	Newport News City	\$56,727	\$56,727	\$412,301	Completed
CCW PROPERTIES, LLC	James City County	\$80,734	\$80,734	\$944,466	Completed
CDI Summit, LLC	Richmond City	\$5,906	\$5,906	\$132,513	Completed
Centra Health, Inc.	Lynchburg City	\$181,643	\$181,643	\$5,095,605	Completed
Chick-fil-A, Inc.	Hampton City	\$90,821	\$90,821	\$712,479	Completed
Chincoteague Sunsets, LLC	Accomack County	\$181,643	\$181,643	\$7,874,064	Completed
Christopoulos Brothers, LLC	Norfolk City	\$24,531	\$24,531	\$235,052	Completed
Colony Village, LLC	Chesterfield County	\$90,821	\$90,821	\$1,095,505	Completed
Comfort Systems USA (MidAtlantic), LLC	Halifax County	\$57,337	\$57,337	\$415,657	Completed
Commonwealth Laminating and Coating, Inc.	Henry County	\$90,821	\$90,821	\$4,566,720	Completed

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Company Name	Locality	Incentives		Qualified Real Property Investment	Type
		Awarded	Paid		
Commonwealth Laminating and Coating, Inc.	Henry County	\$90,821	\$90,821	\$2,569,765	Completed
Cunningham Brothers Enterprises, LLC	Roanoke City	\$90,821	\$90,821	\$712,994	Completed
D&S Development, LLC	Roanoke City	\$90,821	\$90,821	\$1,002,979	Completed
D&T Realty Associates, LLLP	Hampton City	\$90,821	\$90,821	\$1,088,689	Completed
De Rien, LC	Richmond City	\$25,120	\$25,120	\$238,292	Completed
Delta Dental of Virginia	Roanoke City	\$90,821	\$90,821	\$1,472,212	Completed
Denbigh Medical, LLC	Newport News City	\$90,821	\$90,821	\$602,894	Completed
DENNIS KERBY MOORE	Prince Edward County	\$5,323	\$5,323	\$129,307	Completed
Dominion Solutions, Inc.	Roanoke City	\$84,464	\$84,464	\$565,001	Completed
Don-Barry LLC	Richmond City	\$181,643	\$181,643	\$6,465,519	Completed
Eastern Shore Rural Health System, Inc.	Accomack County	\$90,821	\$90,821	\$4,424,117	Completed
EHC Properties, LLC	Staunton	\$58,357	\$58,357	\$421,274	Completed
ELLIOTT & ELLIOTT LLC	Staunton	\$90,821	\$90,821	\$902,909	Completed
Elliott Chevrolet, Inc	Staunton	\$71,985	\$71,985	\$496,301	Completed
Ellmer Properties Chesterfield, LLC	Chesterfield County	\$181,643	\$181,643	\$5,707,097	Completed
EMG Partners LLC	Roanoke City	\$32,089	\$32,089	\$276,660	Completed
Empire Theatre, LLC	Richmond City	\$90,821	\$90,821	\$751,504	Completed
Englewood Enterprises, Inc.	Richmond City	\$90,821	\$90,821	\$1,306,706	Completed
FAC, LLC	Hampton City	\$16,149	\$16,149	\$188,905	Completed
Farrell Properties, LC	Roanoke City	\$7,269	\$7,269	\$140,018	Completed
Feed More Inc.	Richmond City	\$32,092	\$32,092	\$276,676	Completed
Ferguson Land and Lumber Company, Inc.	Rocky Mount	\$90,795	\$90,795	\$599,857	Completed
First Citizens Bank & Trust Company	Emporia	\$90,821	\$90,821	\$1,097,233	Completed
First Citizens Bank & Trust Company	Roanoke City	\$32,434	\$32,434	\$350,049	Completed
First Piedmont Corporation	Danville City	\$90,821	\$90,821	\$1,004,633	Completed
Foodbank of Southeastern Virginia	Norfolk City	\$90,821	\$90,821	\$763,765	Completed
FQSR, LLC	Henrico County	\$22,147	\$22,147	\$221,924	Completed
FQSR,LLC	Norfolk City	\$6,492	\$6,492	\$135,741	Completed
Georgia-Pacific Wood Products LLC	Emporia	\$181,643	\$181,643	\$5,110,618	Completed
GMRI, Inc.	Lynchburg City	\$62,112	\$62,112	\$441,947	Completed
Grove Christian Outreach Center	James City County	\$90,821	\$90,821	\$1,048,297	Completed
Helton House, Inc.	Prince Edward County	\$31,746	\$31,746	\$274,770	Completed
Highlands Community Bank	Covington	\$44,719	\$44,719	\$346,190	Completed
Infinity Realty Company, LC	Hampton City	\$14,725	\$14,725	\$181,064	Completed
Interbake Foods LLC	Warren County	\$16,559	\$16,559	\$191,163	Completed

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***All Projects : Individual Performance***

Company Name	Locality	Incentives		Qualified Real Property Investment	Type
		Awarded	Paid		
J.R. Commercial Properties, LLC	Richmond City	\$90,821	\$90,821	\$634,612	Completed
JACKAN, LC	Richmond City	\$90,821	\$90,821	\$880,132	Completed
Jackson's Corner, LLC	Richmond City	\$25,036	\$25,036	\$237,830	Completed
James Hardie Building Products, Inc.	Pulaski County	\$90,821	\$90,821	\$861,500	Completed
John F Alexander Marital Trust	Richmond City	\$90,821	\$90,821	\$764,833	Completed
John R. Cannon	Halifax County	\$90,821	\$90,821	\$621,311	Completed
JOHNSON CHEVROLET BUICK INC.	Dickenson County	\$90,821	\$90,821	\$660,784	Completed
Kickers Building LLC	Richmond City	\$90,571	\$90,571	\$598,623	Completed
Kinston IOTC, LLC	Chesterfield County	\$90,821	\$90,821	\$2,381,165	Completed
L & M PROPERTIES LLC	Roanoke City	\$18,096	\$18,096	\$199,625	Completed
Lakeside Crossing Lynchburg City LLC	Lynchburg City	\$181,643	\$181,643	\$5,518,578	Completed
Lanes, L.L.C.	Pulaski County	\$42,694	\$42,694	\$335,042	Completed
Langley Federal Credit Union	Newport News City	\$90,821	\$90,821	\$676,443	Completed
Langley Federal Credit Union	Newport News City	\$73,995	\$73,995	\$507,368	Completed
Leebcor Properties at McLaws, LLC	James City County	\$90,821	\$90,821	\$1,438,000	Completed
Liberty Property Limited Partnership	Hampton City	\$7,840	\$7,840	\$143,163	Completed
Liberty University, Inc.	Lynchburg City	\$90,821	\$90,821	\$616,834	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News City	\$90,821	\$90,821	\$7,958,007	Completed
Lorene J. Kegley	Covington	\$24,048	\$24,048	\$232,391	Completed
Matthew L. Turner	Lynchburg City	\$41,595	\$41,595	\$328,994	Completed
Member One Federal Credit Union	Roanoke City	\$61,940	\$61,940	\$441,000	Completed
Middle Ground Realty Partners, LLC	Newport News City	\$90,821	\$90,821	\$639,016	Completed
M-KAL Enterprises, LLC	Newport News City	\$32,516	\$32,516	\$279,010	Completed
MOFO Realty, LLC	Richmond City	\$61,506	\$61,506	\$438,609	Completed
Morgan McClure Chevy, Inc.	Wise County	\$90,821	\$90,821	\$620,022	Completed
N & R Associates, LLC	Hampton City	\$70,851	\$70,851	\$490,055	Completed
Newmarket Plaza Associates, LLC	Newport News City	\$65,778	\$65,778	\$462,127	Completed
Newport News City Industrial	Newport News City	\$90,821	\$90,821	\$1,168,756	Completed
North Falls Restaurant, LLC	Richmond City	\$88,205	\$88,205	\$585,595	Completed
NORTHERN NECK CHEVROLET, INC	Westmoreland County	\$90,821	\$90,821	\$802,055	Completed
Northwest Hardware Company, Incorporated	Pulaski County	\$48,128	\$48,128	\$432,687	Completed
Old Town 2 RA, LP (OTRA2 LP)	Petersburg City	\$13,478	\$13,478	\$174,200	Completed
One Danville City, LLC	Danville City	\$90,821	\$90,821	\$1,996,895	Completed
O'Reilly Automotive Stores, Inc.	Hampton City	\$22,848	\$22,848	\$225,784	Completed
Par 5 Development Group, LLC	Henry County	\$33,065	\$33,065	\$682,035	Completed

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***All Projects : Individual Performance***

Company Name	Locality	Incentives		Qualified Real Property Investment	Type
		Awarded	Paid		
Parrot Properties, LLC	Norfolk City	\$90,821	\$90,821	\$638,078	Completed
PEMCO CORPORATION	Tazewell County	\$90,821	\$90,821	\$636,734	Completed
Phillip Y. Shou	Chesterfield County	\$9,222	\$9,222	\$150,769	Completed
PMC Seaboard LLC	Richmond City	\$181,643	\$181,643	\$16,068,154	Completed
Port Warwick Realty Partner, LLC	Newport News City	\$30,893	\$30,893	\$270,076	Completed
Praxair, Inc	Hopewell	\$90,821	\$90,821	\$4,266,308	Completed
Printpack Inc.	Newport News City	\$72,611	\$72,611	\$499,745	Completed
PTC Corporation	Newport News City	\$90,105	\$90,105	\$596,055	Completed
Q Street, LLC	Richmond City	\$15,067	\$15,067	\$182,949	Completed
RAD Real Estate, LLC	Newport News City	\$6,167	\$6,167	\$133,952	Completed
Railroad Y, LP	Richmond City	\$90,821	\$90,821	\$653,123	Completed
RARE Hospitality International, Inc.	Hampton City	\$90,821	\$90,821	\$1,639,406	Completed
RGS Properties	Richmond City	\$26,375	\$26,375	\$245,203	Completed
Riblet Rentals II, LLC	Lynchburg City	\$36,189	\$36,189	\$699,229	Completed
Rise Up Properties, LLC	Lynchburg City	\$59,675	\$59,675	\$428,527	Completed
RIVER CITY RANGE LLC	Henrico County	\$181,643	\$181,643	\$8,270,600	Completed
RK Motors LLC dba RK Toyota	Hampton City	\$90,821	\$90,821	\$1,061,202	Completed
Robert W Williams	Lunenburg County	\$18,375	\$18,375	\$201,157	Completed
RRG Properties II LLC	Richmond City	\$90,821	\$90,821	\$820,336	Completed
RTI Martinsville City, Inc.	Henry County	\$181,643	\$181,643	\$5,610,000	Completed
Sentara Medical Group	Norfolk City	\$66,290	\$66,290	\$486,075	Completed
Senzefine LLC	Portsmouth	\$20,748	\$20,748	\$214,225	Completed
Sherman Hubert Company LLC	Richmond City	\$90,821	\$90,821	\$698,594	Completed
SIJ LTD	Hampton City	\$72,607	\$72,607	\$499,722	Completed
Slate Hill LLC Ronald W. Denney, Member	Staunton	\$33,152	\$33,152	\$282,510	Completed
Southside Holdings, LLC	Prince Edward County	\$17,431	\$17,431	\$195,961	Completed
Swift Creek Mill Associates, LLC	Chesterfield County	\$90,821	\$90,821	\$1,034,674	Completed
Ted Santarella	Richmond City	\$90,821	\$90,821	\$790,267	Completed
Tessy Plastics, LLC	Lynchburg City	\$90,821	\$90,821	\$795,626	Completed
The Boulevard Gateway, LLC	Richmond City	\$9,453	\$9,453	\$152,041	Completed
The Landmark Company, Inc.	Chesterfield County	\$14,694	\$14,694	\$341,593	Completed
The Petersburg City Home for Ladies, Inc.	Petersburg City	\$90,821	\$90,821	\$893,002	Completed
The Postman, LLC	Hampton City	\$68,575	\$68,575	\$477,527	Completed
The Tatum Living Trust	Richmond City	\$33,935	\$33,935	\$286,821	Completed
Tidewater Orthopaedic Associates, Inc.	Hampton City	\$40,823	\$40,823	\$324,743	Completed

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Company Name	Locality	Incentives		Qualified Real Property Investment	Type
		Awarded	Paid		
Todd Shopping Center, LLC	Hampton City	\$20,691	\$20,691	\$213,909	Completed
Todd Shopping Center, LLC	Hampton City	\$21,739	\$21,739	\$619,681	Completed
TRS Holding Co., LLC	Norfolk City	\$57,495	\$57,495	\$416,526	Completed
Valley Bank	Roanoke City	\$90,821	\$90,821	\$761,437	Completed
VTI Holdings, Inc.	Richmond City	\$57,128	\$57,128	\$414,507	Completed
VWI Williamsburg, LLC	James City County	\$90,821	\$90,821	\$1,431,021	Completed
W. Laburnum, LLC	Richmond City	\$33,285	\$33,285	\$283,244	Completed
WALTERS, LLC	Roanoke City	\$90,821	\$90,821	\$729,060	Completed
Wholesome Harvest Baking, LLC (formerly Maple Leaf Bake	Roanoke City	\$32,447	\$32,447	\$278,631	Completed
Wilton Apartments, Inc.	Henrico County	\$29,484	\$29,484	\$262,316	Completed
Young Men's Christian Association of South Hampton City R	Norfolk City	\$181,643	\$181,643	\$5,381,333	Completed
<b><i>FY2015</i></b>					
113 Norfolk City Avenue LLC	Roanoke City	\$69,107	\$69,107	\$1,232,376	Completed
1300 Main, LLC	Lynchburg City	\$69,107	\$69,107	\$938,061	Completed
1537 West Main LLC	Richmond City	\$42,684	\$42,684	\$408,823	Completed
170 East Main, LLC	Wythe County	\$69,107	\$69,107	\$3,023,072	Completed
21st Street Partners, LC	Norfolk City	\$69,107	\$69,107	\$3,188,958	Completed
306 6th Street, LLC	Roanoke City	\$69,107	\$69,107	\$662,478	Completed
3800 Deep Water Terminal LLC	Richmond City	\$69,107	\$69,107	\$3,191,146	Completed
425 Campbell Avenue LLC	Roanoke City	\$69,107	\$69,107	\$1,377,722	Completed
720 Church Street, LLC	Norfolk City	\$46,126	\$46,126	\$433,727	Completed
7-Eleven, Inc.	Henrico County	\$69,107	\$69,107	\$1,338,414	Completed
801 N 23rd Street, LLC	Richmond City	\$36,757	\$36,757	\$365,942	Completed
A R N Ventures LLC dba ABC Recycling	Kenbridge	\$58,746	\$58,746	\$525,037	Completed
AA Properties - Church Avenue, LLC	Roanoke City	\$69,107	\$69,107	\$706,791	Completed
ACO Development, LLC	Hampton City	\$3,933	\$3,933	\$528,454	Completed
Advanced Technologies, Inc.	Newport News City	\$69,107	\$69,107	\$1,293,434	Completed
Advex Corporation	Hampton City	\$59,840	\$59,840	\$532,947	Completed
Allied Arts, LLC	Lynchburg City	\$46,344	\$46,344	\$435,303	Completed
Altos International, LLC	Pulaski County	\$20,927	\$20,927	\$251,411	Completed
Anderson Woodrow LLC	Norfolk City	\$35,858	\$35,858	\$359,435	Completed
Apple Nine Hospitality Ownership, Inc.	Richmond City	\$138,215	\$138,215	\$23,001,284	Completed
Augusta Investors, LLC	Richmond City	\$17,394	\$17,394	\$303,756	Completed
Automated Conveyor Systems, Inc.	Lynchburg City	\$69,107	\$69,107	\$1,460,409	Completed

**Enterprise Zone Real Property Investment Grant**  
**Administered by: Department of Housing & Community Development**  
*Va. Code § 59.1-548*

***All Projects : Individual Performance***

Company Name	Locality	Incentives		Qualified Real Property Investment	Type
		Awarded	Paid		
B & S Associates, LLC	Newport News City	\$27,063	\$27,063	\$295,801	Completed
Bauer Real Estate, Inc.	Norfolk City	\$138,215	\$138,215	\$8,362,637	Completed
Beaver, LLC	Henrico County	\$69,107	\$69,107	\$957,657	Completed
Berglund Chevrolet, Inc.	Roanoke City	\$31,216	\$31,216	\$501,055	Completed
Beth Lynn LLC	Norfolk City	\$45,475	\$45,475	\$429,014	Completed
Biotech 8, LLC	Richmond City	\$12,686	\$12,686	\$262,094	Completed
Blue Chip Racing Resorts, LLC	Halifax County	\$6,343	\$6,343	\$1,015,196	Completed
Boxley Asphalt, LLC	Lynchburg City	\$69,107	\$69,107	\$1,053,476	Completed
Canavos Holdings, LLC	Newport News City	\$20,165	\$20,165	\$245,895	Completed
Canon Virginia, Inc.	Newport News City	\$69,107	\$69,107	\$1,044,887	Completed
Carrols Corporation	Chesterfield County	\$32,594	\$32,594	\$335,819	Completed
Carrols Corporation	Portsmouth	\$27,064	\$27,064	\$295,811	Completed
Carrols Corporation	Richmond City	\$36,885	\$36,885	\$366,869	Completed
Carrols Corporation	Richmond City	\$31,406	\$31,406	\$327,227	Completed
Carrols Corporation	Richmond City	\$32,617	\$32,617	\$335,990	Completed
CCOP Thimble Shoals One, LLC	Newport News City	\$138,215	\$138,215	\$9,360,993	Completed
CCOP Town Center One, LLC	Newport News City	\$30,899	\$30,899	\$323,556	Completed
CDI Leigh, LLC	Richmond City	\$69,107	\$69,107	\$610,173	Completed
Centra Medical Group, LLC	Pittsylvania County	\$138,215	\$138,215	\$7,228,211	Completed
CFDQ, Inc.	Clifton Forge	\$22,303	\$22,303	\$261,363	Completed
Charles T. Small	Richmond City	\$7,680	\$7,680	\$155,564	Completed
Chick-fil-A, Inc.	Norfolk City	\$69,107	\$69,107	\$1,843,714	Completed
Chick-fil-A, Inc.	Portsmouth	\$69,107	\$69,107	\$1,663,902	Completed
City Center at Oyster Point II, LLC	Newport News City	\$69,107	\$69,107	\$645,511	Completed
CML Pizza, Inc	Henrico County	\$3,842	\$3,842	\$127,797	Completed
COMEBACK INN LLC	Lynchburg City	\$69,107	\$69,107	\$2,385,680	Completed
D & D Henderson Properties	Smyth County	\$17,077	\$17,077	\$223,552	Completed
Dan River Plants, LLC	Pittsylvania County	\$42,744	\$42,744	\$809,255	Completed
Delta Star, Inc.	Lynchburg City	\$39,845	\$39,845	\$2,636,182	Completed
Dijon Properties, LLC	Richmond City	\$65,155	\$65,155	\$571,404	Completed
Diversified Properties of Virginia, L.L.C.	Newport News City	\$38,351	\$38,351	\$377,477	Completed
DKOD, LLC	Accomack County	\$17,803	\$17,803	\$628,808	Completed
Duesenberg Properties LLC	Richmond City	\$138,215	\$138,215	\$5,016,268	Completed
Eastern Shore Rural Health System, Inc.	Accomack County	\$26,491	\$26,491	\$291,666	Completed
Edelen Property Holdings, LLC	Henry County	\$19,834	\$19,834	\$243,500	Completed



**Enterprise Zone Real Property Investment Grant**  
**Administered by: Department of Housing & Community Development**  
*Va. Code § 59.1–548*

***All Projects : Individual Performance***

Company Name	Locality	Incentives		Qualified Real Property Investment	Type
		Awarded	Paid		
Ellis Hospitality Properties LLC	Smyth County	\$38,588	\$38,588	\$379,189	Completed
Family Dollar Services, Inc.	Warren County	\$69,107	\$69,107	\$841,222	Completed
Feed More Inc.	Richmond City	\$46,835	\$46,835	\$438,857	Completed
Ferguson Enterprises, Inc.	Hampton City	\$41,076	\$41,076	\$397,187	Completed
Four Corner Plaza, LLC	Accomack County	\$18,122	\$18,122	\$231,116	Completed
FQSR, LLC	Hampton City	\$17,882	\$17,882	\$229,378	Completed
FQSR, LLC	Henrico County	\$20,420	\$20,420	\$247,740	Completed
FQSR, LLC	Henrico County	\$28,891	\$28,891	\$309,032	Completed
FQSR, LLC	Newport News City	\$12,226	\$12,226	\$188,455	Completed
FQSR, LLC	Richmond City	\$16,195	\$16,195	\$217,169	Completed
Gateway Hyundai Inc	Chesterfield County	\$43,972	\$43,972	\$418,140	Completed
GE Mobile Water, Inc.	Norfolk City	\$69,107	\$69,107	\$659,604	Completed
Glaize Properties, LC	Winchester	\$69,107	\$69,107	\$1,000,749	Completed
Goodwill Industries of Central Virginia	Newport News City	\$69,107	\$69,107	\$1,594,624	Completed
H & S Motors, LLC	Lynchburg City	\$69,107	\$69,107	\$629,231	Completed
Hammersley, LLC	Lynchburg City	\$47,584	\$47,584	\$444,274	Completed
Hampton City Roads Orthopedic and Sports Medicine, PLC	Newport News City	\$22,217	\$22,217	\$260,745	Completed
Hardywood Park Craft Brewery, LLC	Richmond City	\$57,619	\$57,619	\$516,878	Completed
HPSE, LLC	Richmond City	\$27,083	\$27,083	\$695,946	Completed
Inland Harbor, LLC	Richmond City	\$69,107	\$69,107	\$1,086,609	Completed
ISJ, Inc.	Newport News City	\$69,107	\$69,107	\$1,023,286	Completed
J. Crew, Inc.	Lynchburg City	\$69,107	\$69,107	\$1,712,204	Completed
J1C4, LLC	James City County	\$16,893	\$16,893	\$622,220	Completed
John Freeland Properties, LLC	Richmond City	\$43,418	\$43,418	\$414,132	Completed
Johnny L Guilliams & Flora S. Guilliams	Radford	\$2,999	\$2,999	\$521,700	Completed
Joshuas House, LLC c/o George S. Sanchez	Lynchburg City	\$23,551	\$23,551	\$270,393	Completed
Karn Custom Woodwork, Inc.	Richmond City	\$22,886	\$22,886	\$265,584	Completed
Kato Finishing Systems, Inc.	Newport News City	\$69,107	\$69,107	\$631,383	Completed
Kinder Morgan Bulk Terminals, Inc.	Newport News City	\$138,215	\$138,215	\$5,024,317	Completed
Korona Candles, Inc.	Pulaski County	\$69,107	\$69,107	\$2,943,065	Completed
Kroger Limited Partnership I	Martinsville City	\$69,107	\$69,107	\$767,056	Completed
Kroger Limited Partnership I	Portsmouth	\$138,215	\$138,215	\$9,420,562	Completed
Langley Federal Credit Union	Hampton City	\$69,107	\$69,107	\$1,643,955	Completed
Langley Federal Credit Union	Newport News City	\$68,799	\$68,799	\$597,771	Completed
Langley Federal Credit Union	Newport News City	\$2,457	\$2,457	\$117,776	Completed

**Enterprise Zone Real Property Investment Grant**  
**Administered by: Department of Housing & Community Development**  
*Va. Code § 59.1-548*

***All Projects : Individual Performance***

Company Name	Locality	Incentives		Qualified Real Property Investment	Type
		Awarded	Paid		
Langley Federal Credit Union	Newport News City	\$17,971	\$17,971	\$418,491	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News City	\$6,343	\$6,343	\$170,195	Completed
LM Retail, LLC	Henrico County	\$138,215	\$138,215	\$7,892,501	Completed
LOVES TRAVELS STOPS AND COUNTRY STORES, INC	Franklin City	\$138,215	\$138,215	\$6,056,141	Completed
Lunsford Enterprises, LLC	Petersburg City	\$5,470	\$5,470	\$139,579	Completed
Lynchburg City Humane Society Inc.	Lynchburg City	\$69,107	\$69,107	\$3,740,057	Completed
Major Properties, LLC	Winchester	\$69,107	\$69,107	\$1,114,169	Completed
MGC Advanced Polymers, Inc.	Chesterfield County	\$69,107	\$69,107	\$791,682	Completed
Mincon Inc.	Roanoke City	\$53,468	\$53,468	\$486,849	Completed
Monmouth Real Estate Investment Corporation	Roanoke City	\$69,107	\$69,107	\$601,842	Completed
NCI Group, Inc.	Chesterfield County	\$69,107	\$69,107	\$1,406,012	Completed
Nickerson Plaza Associates GP	Hampton City	\$15,644	\$15,644	\$213,187	Completed
NSONAN, LLC	Accomack County	\$3,829	\$3,829	\$127,703	Completed
OAP - Nine Mile, LLC	Henrico County	\$49,142	\$49,142	\$855,547	Completed
O'Connor Brewing Company, LLC	Norfolk City	\$69,107	\$69,107	\$813,042	Completed
OLD POINT NATIONAL BANK	Hampton City	\$138,215	\$138,215	\$11,870,875	Completed
O'Reilly Automotive Stores, Inc.	Richmond City	\$19,446	\$19,446	\$640,696	Completed
O'Reilly Automotive Stores, Inc.	Richmond City	\$20,997	\$20,997	\$651,919	Completed
Par 3 Development Group, LLC	Richmond City	\$27,991	\$27,991	\$702,521	Completed
PEMCO CORPORATION	Tazewell County	\$6,343	\$6,343	\$173,911	Completed
Peninsula Main VA, LLC	Hampton City	\$27,716	\$27,716	\$300,531	Completed
Peninsula Main VA, LLC	Hampton City	\$69,107	\$69,107	\$1,006,490	Completed
Piedmont Regional Community Services Board	Patrick County	\$69,107	\$69,107	\$721,175	Completed
Pioneer Health Services of Patrick County, Inc.	Patrick County	\$69,107	\$69,107	\$1,868,343	Completed
Port Warwick Realty Partner, LLC	Newport News City	\$62,680	\$62,680	\$553,495	Completed
Porter's Group Lynchburg City, LLC	Lynchburg City	\$69,107	\$69,107	\$2,452,445	Completed
Progress Dodson, LLC	Richmond City	\$69,107	\$69,107	\$764,385	Completed
RandyMac II, LLC	Richmond City	\$63,913	\$63,913	\$562,415	Completed
Research Holdings, LLC	Hampton City	\$69,107	\$69,107	\$614,915	Completed
Richmond Area High Blood Pressure Center	Richmond City	\$12,298	\$12,298	\$188,977	Completed
RICHMOND RESIDENTIAL SERVICES INC.	Richmond City	\$59,528	\$59,528	\$530,692	Completed
Rick Barker Properties, LLC	Danville City	\$69,107	\$69,107	\$1,760,093	Completed
River City Veterinary Hospital, LLC	Henrico County	\$12,262	\$12,262	\$188,716	Completed
Ruin Creek Properties, LLC	Emporia	\$69,107	\$69,107	\$3,475,250	Completed
S&V Warehousing Services LLC	Hampton City	\$36,379	\$36,379	\$363,209	Completed

**Enterprise Zone Real Property Investment Grant**  
**Administered by: Department of Housing & Community Development**  
*Va. Code § 59.1-548*

***All Projects : Individual Performance***

Company Name	Locality	Incentives		Qualified Real Property Investment	Type
		Awarded	Paid		
SAM Wards Corner, LLC	Norfolk City	\$138,215	\$138,215	\$5,406,003	Completed
SHAH DEVELOPMENT LLC	Pulaski County	\$69,107	\$69,107	\$1,247,831	Completed
Slocum Adhesives Corporation	Lynchburg City	\$69,107	\$69,107	\$1,176,810	Completed
Smoke LLC	Newport News City	\$41,010	\$41,010	\$396,712	Completed
Southern Air, Inc.	Lynchburg City	\$58,312	\$58,312	\$521,896	Completed
Southgate Associates II, L.P.	Prince Edward County	\$12,756	\$12,756	\$192,292	Completed
Southgate Associates II, L.P.	Prince Edward County	\$63,633	\$63,633	\$960,389	Completed
Steves Properties LLC	Richmond City	\$69,107	\$69,107	\$1,027,687	Completed
Stokes Hampton City Warehouse, LLC	Hampton City	\$33,493	\$33,493	\$342,326	Completed
Summit Investments II	Prince George County	\$138,215	\$138,215	\$5,112,103	Completed
Sycamore Crossings, LLC	Petersburg City	\$69,107	\$69,107	\$947,752	Completed
T. O. Williams, Inc.	Portsmouth	\$30,842	\$30,842	\$323,144	Completed
Taylor Landlord, LLC	Winchester	\$69,107	\$69,107	\$986,032	Completed
The Alleghany Foundation	Covington	\$60,534	\$60,534	\$537,969	Completed
THE HORTON PROJECT	Roanoke City	\$69,107	\$69,107	\$1,548,269	Completed
THE NASH, LLC	Petersburg City	\$69,107	\$69,107	\$1,479,228	Completed
Third Capital Inc	Portsmouth	\$69,107	\$69,107	\$765,726	Completed
Tisa Leasing, LLC	Roanoke City	\$45,118	\$45,118	\$826,433	Completed
Todd Shopping Center, LLC	Hampton City	\$14,028	\$14,028	\$201,492	Completed
TowneBank	Norfolk City	\$69,107	\$69,107	\$2,290,780	Completed
TRP JULIANS LLC	Richmond City	\$69,107	\$69,107	\$634,134	Completed
TUCKAHOE MANAGEMENT LLC	Henrico County	\$38,422	\$38,422	\$377,984	Completed
Two City Center, LLC	Newport News City	\$69,107	\$69,107	\$1,280,535	Completed
Ty's Hauling and Paving, Inc.	Richmond City	\$53,268	\$53,268	\$485,401	Completed
Tysinger Real Estate, LLC	Hampton City	\$138,215	\$138,215	\$8,439,027	Completed
U. S. Waterways Transportation, LLC	Norfolk City	\$69,107	\$69,107	\$699,453	Completed
Union Developments, LLC	Petersburg City	\$69,107	\$69,107	\$1,507,576	Completed
United Network for Organ Sharing	Richmond City	\$69,107	\$69,107	\$874,330	Completed
Valentine Richmond History Center	Richmond City	\$69,107	\$69,107	\$794,360	Completed
VersAbility Resources, Inc.	Hampton City	\$46,457	\$46,457	\$436,124	Completed
VILMA N. PAMBID	Halifax County	\$14,357	\$14,357	\$203,876	Completed
Virginia Commonwealth University Real Estate Foundation	Richmond City	\$11,952	\$11,952	\$186,472	Completed
Virginia Commonwealth University Real Estate Foundation	Richmond City	\$69,107	\$69,107	\$2,080,123	Completed
Virginia Produce Company, Inc	Carroll County	\$64,757	\$64,757	\$568,528	Completed
West End Center, Inc.	Roanoke City	\$36,209	\$36,209	\$761,973	Completed

**Enterprise Zone Real Property Investment Grant**  
**Administered by: Department of Housing & Community Development**  
*Va. Code § 59.1-548*

***All Projects : Individual Performance***

Company Name	Locality	<i>Incentives</i>		Qualified Real Property Investment	Type
		Awarded	Paid		
Wholesome Harvest Baking, LLC (formerly Maple Leaf Bake	Roanoke City	\$44,475	\$44,475	\$421,782	Completed
Wilton Commercial I, LLC	Henrico County	\$38,235	\$38,235	\$376,631	Completed
YOUNG MEN'S CHRISTIAN ASSOCIATION OF Danville Cit	Danville City	\$138,215	\$138,215	\$7,343,834	Completed
Young Men's Christian Association of Greater Richmond	Petersburg City	\$68,578	\$68,578	\$596,170	Completed

**Enterprise Zone Real Property Investment Grant**  
**Administered by: Department of Housing & Community Development**  
*Va. Code § 59.1-548*

**Completed Projects : Additional Summary Statistics**

Year	Project Count		Incentives		Qualified Real Property Investment	% of Target
	Total	Completed	Awarded	Paid		
<b>FY2011</b>	121	121	\$ 9,498,375	\$ 9,498,375	\$ 271,389,331	100%
<b>FY2012</b>	142	142	\$ 11,205,301	\$ 11,205,301	\$ 178,453,631	100%
<b>FY2013</b>	143	143	\$ 11,245,731	\$ 11,245,731	\$ 178,758,938	100%
<b>FY2014</b>	158	158	\$ 11,256,295	\$ 11,256,295	\$ 204,030,271	100%
<b>FY2015</b>	166	166	\$ 9,052,275	\$ 9,052,275	\$ 242,131,768	100%
<b>Total</b>	<b>730</b>	<b>730</b>	<b>\$ 52,257,978</b>	<b>\$ 52,257,978</b>	<b>\$ 1,074,763,938</b>	<b>100%</b>

*Note: Enterprise Zone RPIG is performance-based, by-right, and is structured to disburse funds only after proof of completion. Therefore 100% of projects met their targets.*

**Rail Industrial Access Fund**  
**Administered by: Virginia Department of Rail & Public Transportation**  
*Va. Code § 33.2-1600*

**All Projects : Individual Performance**

Company Name	Locality	Awarded	Incentives		Capital Investment		Carloads		Type
			Paid	Repaid	Expected	Actual	Expected	Actual	
<b>FY2011</b>									
Carmeuse Lime & Stone of Northern Virginia	Frederick County	\$450,000	\$450,000	\$0	\$10,470,000	\$10,470,000	2,600	2,600	Completed
CSX Transportation	Fredericksburg City	\$450,000	\$0	\$0	\$450,000	-	-	-	On Hold
CSX Transportation	Spotsylvania County								
Smurfit Stone Corporation / RockTenn	Henrico County	\$294,458	\$266,013	\$0	\$34,200,000	\$33,902,000	520	532	Completed
Wood Fuel Developers, LLC	Greenville County	\$450,000	\$0	\$0	\$18,700,000	-	400	-	Deobligated
<b>FY2012</b>									
CSX Transportation	Fredericksburg City	\$450,000	\$0	\$0	\$450,000	-	-	-	On Hold
CSX Transportation	Spotsylvania County								
Cycle Systems, Inc	Staunton City	\$175,000	\$0	\$0	\$2,085,000	-	501		Deobligated
Perdue AgriBusiness Inc.	Chesapeake City	\$105,000	\$105,000	\$0	\$700,000	\$715,294	1,620	5,348	Completed
Phoenix Packaging Operations, LLC	Pulaski County	\$450,000	\$450,000	\$0	\$20,710,000	\$22,260,974	154	154	Completed
Trinity Packaging Corporation	Town of Rocky Mount	\$300,000	\$275,000	\$0	\$5,875,000	\$5,875,000	120	381	Completed
Valley Recycling, LLC	Augusta County	\$375,000	\$375,000	\$0	\$2,500,000	\$2,500,000	150	150	Completed
<b>FY2013</b>									
AMAC Leasing, LLC	Southampton County	\$308,000	\$308,000	\$0	\$5,600,000	\$4,350,000	566	181	Completed
BleachTech, LLC	Petersburg City	\$40,000	\$35,379	\$0	\$400,000	\$404,872	101	101	Completed
Greenwood RRST, LLC	Southampton County	\$142,000	\$72,191	\$0	\$950,000	\$481,277	501	501	Completed
Houff's Feed & Fertilizer Company, Inc.	Hanover County	\$127,500	\$127,500	\$0	\$850,000	\$1,020,574	600	2,431	Completed
<b>FY2014</b>									
Bayshore Concrete Products	Cape Charles	\$412,382	\$0	\$0	\$4,124,764	-	240	-	Initial
Carmeuse Lime & Stone, Inc.	Frederick County	\$1,050,000	\$0	\$0	\$81,400,000	-	10,500	-	Initial
HGAC, LLC	King George County	\$450,000	\$0	\$0	\$12,000,000	-	1,000	-	Deobligated
Miller Milling Company	Frederick County	\$450,000	\$450,000	\$0	\$12,000,000	\$15,358,248	1,000	1,000	Completed
Railside Industries, Inc.	Augusta County	\$225,000	\$0	\$0	\$1,500,000	-	250	-	Initial
<b>FY2015</b>									
Coastline Chemical, Inc.	Accomack County	\$365,400	\$0	\$0	\$2,600,000	-	150	-	Initial

**Rail Industrial Access Fund**

Administered by: Virginia Department of Rail & Public Transportation

Va. Code § 33.2-1600

**Completed Projects : Additional Summary Statistics**

Year	Project Count		Incentives			Capital Investment			Carloads		
	Total	Completed	Awarded	Paid	Repaid	Expected	Actual	% of Target	Expected	Actual	% of Target
<b>FY2011</b>	5	2	\$ 744,458	\$ 716,013	\$ -	\$ 44,670,000	\$ 44,372,000	99%	3,120	3,132	100%
<b>FY2012</b>	7	4	\$ 1,230,000	\$ 1,205,000	\$ -	\$ 29,785,000	\$ 31,351,268	105%	2,044	6,033	295%
<b>FY2013</b>	4	4	\$ 617,500	\$ 543,070	\$ -	\$ 7,800,000	\$ 6,256,723	80%	1,768	3,214	182%
<b>FY2014</b>	5	1	\$ 450,000	\$ 450,000	\$ -	\$ 12,000,000	\$ 15,358,248	128%	1,000	1,000	1.00
<b>FY2015</b>	1	0	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	-	-
<b>Total</b>	22	11	\$ 3,041,958	\$ 2,914,083	\$ -	\$ 94,255,000	\$ 97,338,239	103%	7,932	13,379	169%

**Tobacco Region Opportunity Fund**  
**Administered by: Tobacco Region Revitalization Commission**  
*Va. Code Not Applicable*

**All Projects : Individual Performance**

Company Name	Locality	Awarded	Incentives		Taxable Assets		Jobs		Type
			Paid	Repaid	Expected	Actual	Expected	Actual	
<b>FY2011</b>									
ABB, Inc. (FY11)	Halifax County	\$600,000	\$0	\$0	\$5,000,000	-	37	-	Initial
American Wood Finishing Institute, LLC	Halifax County	\$50,000	\$50,000	\$20,000	\$1,000,000	\$1,000,000	15	3	Completed
Applied Felts, Inc.	Henry County	\$175,000	\$175,000	\$24,063	\$6,000,000	\$6,000,000	40	11	Completed
Babcock and Wilcox Technical Services Group, Inc.	Campbell County	\$200,000	\$200,000	\$200,000	\$30,000,000	\$0	60	0	Completed
CBN Secure Technologies, Inc.	Pittsylvania County	\$75,000	\$75,000	\$0	\$1,100,000	\$1,100,000	25	25	Completed
Consolidated Glass and Mirror Corporation	Galax City	\$100,000	\$100,000	\$0	\$2,100,000	\$2,100,000	40	40	Completed
Genesis Products, Inc.	Charlotte County	\$300,000	\$0	\$0	\$3,600,000	-	150	-	Initial
Home Care Industries, Inc.(aka Home Care Products)	Mecklenburg County	\$390,000	\$0	\$0	\$1,500,000	-	150	-	Initial
ICF Consulting, Inc.	Henry County	\$2,175,000	\$0	\$0	\$15,000,000	-	539	-	Initial
Independence Homes, LLC	Grayson County	\$75,000	\$75,000	\$75,000	\$1,000,000	\$0	42	0	Completed
K-VA-T Food Stores Inc	Washington County	\$3,000,000	\$3,000,000	\$0	\$20,433,000	\$20,433,000	375	375	Completed
Microsoft Inc.	Mecklenburg County	\$4,800,000	\$4,800,000	\$0	\$299,500,000	\$299,500,000	50	50	Completed
Safety Technologies, Inc.	Lunenburg County	\$160,000	\$0	\$0	\$5,890,000	-	46	-	Initial
Solution Matrix, Inc.	Franklin County	\$150,000	\$150,000	\$38,250	\$2,225,000	\$2,225,000	80	39	Completed
Southern Finishing Company	Martinsville City	\$380,000	\$380,000	\$0	\$1,700,000	\$1,700,000	67	67	Completed
The Tile Shop LLC	Henry County	\$80,000	\$80,000	\$0	\$2,000,000	\$2,000,000	25	25	Completed
US Green Energy Corporation	Danville City	\$1,600,000	\$0	\$0	\$30,000,000	-	372	-	Initial
Wood Fuel Developers LLC #2	Sussex County	\$110,000	\$110,000	\$0	\$8,085,170	\$8,085,170	28	28	Completed
<b>FY2012</b>									
Albany Industries	Galax City	\$680,000	\$0	\$0	\$3,700,000	-	335	-	Initial
Amazon.com.kydc LLC	Dinwiddie County	\$850,000	\$850,000	\$0	\$50,000,000	\$50,000,000	390	390	Completed
American Century, LLC.	Bristol City	\$165,000	\$165,000	\$165,000	\$1,050,000	\$0	63	0	Completed
Areva, Inc.	Campbell County	\$50,000	\$50,000	\$25,000	\$5,200,000	\$5,200,000	19	0	Completed
Axxor N.A., LLC	Pittsylvania County	\$100,000	\$100,000	\$34,700	\$4,960,000	\$4,960,000	36	11	Completed
Bland County County Public Service Authority	Bland County	\$151,480	\$151,480	\$0	\$6,128,035	\$6,128,035	0	0	Completed
Cardinal Homes, Inc.	Charlotte County	\$400,000	\$400,000	\$0	\$1,000,000	\$1,000,000	42	42	Completed
Commonwealth Laminating and Coating Inc.	Henry County	\$320,000	\$320,000	\$0	\$16,000,000	\$16,000,000	40	40	Completed
Faneuil, Inc.	Halifax County	\$800,000	\$800,000	\$0	\$2,200,000	\$2,200,000	150	150	Completed
Green USA Recycling LLC	Lee County	\$450,000	\$0	\$0	\$25,000,000	-	150	-	Initial
Hybrid Vehicles of Danville City, Inc.	Danville City	\$420,000	\$0	\$0	\$1,500,000	-	150	-	Initial
IstobalUSA Corp (IUSA)	Bristol City	\$200,000	\$0	\$0	\$2,230,000	-	72	-	Initial
Laminate Technologies	Henry County	\$110,000	\$0	\$0	\$3,000,000	-	30	-	Initial
Mail America Communications, Inc.	Bedford County	\$160,000	\$160,000	\$0	\$5,150,000	\$5,150,000	75	75	Completed
MRT Manufacturing, Inc.	Bedford County	\$80,000	\$80,000	\$0	\$3,560,000	\$3,560,000	35	35	Completed



**Tobacco Region Opportunity Fund**  
**Administered by: Tobacco Region Revitalization Commission**  
*Va. Code Not Applicable*

**All Projects : Individual Performance**

Company Name	Locality	Awarded	Incentives		Taxable Assets		Jobs		Type
			Paid	Repaid	Expected	Actual	Expected	Actual	
MW Manufacturers, Inc.(Ply Gem Window Group)	Franklin County	\$400,000	\$400,000	\$0	\$3,200,000	\$3,200,000	200	200	Completed
Pyott-Boone Electronics, Inc.	Tazewell County	\$600,000	\$0	\$0	\$6,000,000	-	80	-	Initial
River District Development, LLC(RDD, LLC.)	Danville City	\$250,000	\$0	\$0	\$14,500,000	-	40	-	Initial
South Boston Energy, LLC	Halifax County	\$2,723,349	\$2,723,349	\$0	\$140,211,365	\$140,211,365	26	26	Completed
Vaughan-Bassett Furniture Co.	Galax City	\$200,000	\$0	\$0	\$5,000,000	-	75	-	Initial
Web Parts, Inc.	Danville City	\$1,000,000	\$0	\$0	\$10,000,000	-	260	-	Initial
<b>FY2013</b>									
Agri-Nutrients Associates, LLC	Dinwiddie County	\$125,000	\$0	\$0	\$5,500,000	-	25	-	Initial
AllergEase Inc.	Danville City	\$1,125,000	\$0	\$0	\$7,500,000	-	150	-	Initial
Appalachian Cast Products	Washington County	\$85,000	\$0	\$0	\$1,100,000	-	35	-	Initial
Appalachian Cast Products, Inc.	Wythe County	\$65,000	\$65,000	\$65,000	\$1,600,000	\$0	16	0	Completed
Babcock & Wilcox Nuclear Energy, Inc.	Bedford County	\$215,000	\$0	\$0	\$16,000,000	-	30	-	Initial
Banker Steel Company, LLC	Campbell County	\$50,000	\$0	\$0	\$2,450,000	-	50	-	Initial
Big R Manufacturing LLC (DBA Big R Bridge)	Washington County	\$125,000	\$0	\$0	\$1,900,000	-	32	-	Initial
Classic Creations	Carroll	\$175,000	\$0	\$0	\$1,425,000	-	55	-	Initial
Commonwealth Laminating and Coating, Inc.	Henry County	\$325,000	\$0	\$0	\$5,450,000	-	60	-	Initial
Cross Laminated Technologies/USA(CLT USA, LLC)	Patrick County	\$503,000	\$0	\$0	\$40,000,000	-	50	-	Initial
GOK International Corp.	Danville City	\$1,000,000	\$0	\$0	\$12,500,000	-	300	-	Initial
Hanesbrands, Inc.	Patrick County	\$555,000	\$0	\$0	\$1,600,000	-	50	-	Initial
Homestead Creamery	Franklin County	\$45,000	\$0	\$0	\$1,100,000	-	20	-	Initial
Iluka Resources Inc	Dinwiddie County	\$525,000	\$525,000	\$525,000	\$67,000,000	\$0	86	0	Completed
Macerata Wheels, LLC	Danville City	\$600,000	\$600,000	\$600,000	\$8,000,000	\$0	101	0	Completed
Microsoft	Mecklenburg County	\$2,000,000	\$0	\$0	\$348,000,000	-	30	-	Initial
Mullican Flooring, Inc	Wise County	\$65,000	\$0	\$0	\$1,200,000	-	28	-	Initial
Norhurst Inc.	Danville City	\$625,000	\$0	\$0	\$2,200,000	-	108	-	Initial
Stone Dynamics, Inc.	Martinsville City	\$310,000	\$0	\$0	\$1,000,000	-	44	-	Initial
Tempur Pedic North America, LLC	Scott County	\$182,000	\$0	\$0	\$13,300,000	-	42	-	Initial
Tri-Boro Rack and Storage Products, LLC	Prince Edward County	\$95,000	\$0	\$0	\$4,500,000	-	25	-	Initial
Virginia Electric & Power Company (VEPCO)	Brunswick	\$10,000,000	\$0	\$0	\$1,000,000,000	-	0	-	Initial
<b>FY2014</b>									
ABC Recycling	Lunenburg County	\$45,000	\$0	\$0	\$1,184,000	-	10	-	Initial
Blue Ridge Railcar Repair LLC	Charlotte County	\$155,000	\$0	\$0	\$3,350,000	-	40	-	Initial
CBH Bristol City, LLC (aka Creative Boutique Hotels)	Bristol City	\$265,000	\$0	\$0	\$19,823,298	-	75	-	Initial
Coast 2 Coast Trucking, Inc.	Lunenburg County	\$100,000	\$0	\$0	\$3,765,000	-	21	-	Initial

**Tobacco Region Opportunity Fund**  
**Administered by: Tobacco Region Revitalization Commission**  
*Va. Code Not Applicable*

**All Projects : Individual Performance**

Company Name	Locality	Incentives			Taxable Assets		Jobs		Type
		Awarded	Paid	Repaid	Expected	Actual	Expected	Actual	
CP Films, Inc.(Eastman Chemical Company)	Henry County	\$230,000	\$0	\$0	\$40,000,000	-	25	-	Initial
Dominion Aquaculture, LLC.	Tazewell County	\$1,000,000	\$0	\$0	\$134,294,600	-	268	-	Initial
Falcon Turbine, Inc.	Grayson County	\$105,000	\$0	\$0	\$2,500,000	-	25	-	Initial
G. A. & F. C. Wagman, Inc.	Dinwiddie County	\$235,000	\$0	\$0	\$5,125,000	-	65	-	Initial
Global Refining Group, Inc.(sister company to ABC)	Lunenburg County	\$145,000	\$0	\$0	\$5,400,000	-	30	-	Initial
Helton House, Inc.	Prince Edward County	\$80,000	\$0	\$0	\$1,025,000	-	28	-	Initial
Hollingsworth & Vose	Floyd County	\$65,000	\$0	\$0	\$6,110,000	-	17	-	Initial
Independence Lumber, Inc.	Grayson County	\$150,000	\$0	\$0	\$5,000,000	-	25	-	Initial
J. R. Tharpe Trucking Co., Inc.	Prince Edward County	\$95,000	\$0	\$0	\$2,000,000	-	25	-	Initial
Liao Yang Ning Feng Woodenware Co., Ltd	Smyth County	\$450,000	\$0	\$0	\$4,600,000	-	125	-	Initial
Mayville Engineering Company (MEC)	Smyth County	\$505,000	\$0	\$0	\$10,000,000	-	160	-	Initial
Microsoft Corporation	Mecklenburg County	\$1,600,000	\$0	\$0	\$350,000,000	-	90	-	Initial
North American Mold Technology, LLC	Danville City	\$520,000	\$0	\$0	\$4,350,000	-	120	-	Initial
Pioneer Health Services of Patrick County County	Patrick County	\$185,000	\$0	\$0	\$2,200,000	-	20	-	Initial
Secure Mountain LLC.	Scott County	\$460,000	\$0	\$0	\$22,000,000	-	28	-	Initial
Snack Alliance, Inc.(Shearer's Foods, Inc.)	Bristol City	\$245,000	\$0	\$0	\$4,750,000	-	30	-	Initial
Solid Stone Fabrics	Martinsville City	\$100,000	\$0	\$0	\$1,000,000	-	16	-	Initial
Steel Fab, Inc.	Russell County	\$160,000	\$0	\$0	\$4,000,000	-	50	-	Initial
Studio Brew, LLC.	Bristol City	\$67,000	\$0	\$0	\$2,011,000	-	14	-	Initial
The Corsi Group/Siteline Cabinetry (Project Casey)	Charlotte County	\$375,000	\$0	\$0	\$5,900,000	-	100	-	Initial
Trinity Packaging	Franklin County	\$75,000	\$0	\$0	\$9,500,000	-	25	-	Initial
VFP, Inc.	Scott County	\$160,000	\$0	\$0	\$3,500,000	-	50	-	Initial
Virginia Electric & Power Company (VEPCO)	Brunswick	\$10,000,000	\$0	\$0	\$0	-	0	-	Initial
Virginia Intermont College	Bristol City	\$210,000	\$0	\$0	\$3,000,000	-	24	-	Initial
Virginia Produce Company, Inc.	Carroll County	\$200,000	\$0	\$0	\$2,540,000	-	65	-	Initial
W & B Fabricators, Inc.	Bland County	\$100,000	\$0	\$0	\$4,768,773	-	50	-	Initial
<b>FY2015</b>									
3B Consulting Services & Highland Stone Company	Russell County	\$75,000	\$0	\$0	\$2,500,000	-	15	-	Initial
510nano VA LLC	Greensville County	\$635,000	\$0	\$0	\$11,000,000	-	110	-	Initial
Andrews Farming, Inc andANDCO Logistics, Inc	Carroll County	\$225,000	\$0	\$0	\$5,610,000	-	51	-	Initial
Appalachian Biofuels, LLC	Russell County	\$565,000	\$0	\$0	\$3,500,000	-	40	-	Initial
Consolidated Glass & Mirror Corporation	Galax City	\$125,000	\$0	\$0	\$1,574,000	-	30	-	Initial
Coperion	Wythe County	\$80,000	\$0	\$0	\$3,000,000	-	22	-	Initial
Core Health & Fitness, LLC	Grayson County	\$1,045,000	\$0	\$0	\$2,000,000	-	250	-	Initial
eBay Enterprise, Inc.	Henry County	\$710,000	\$0	\$0	\$5,800,000	-	191	-	Initial

**Tobacco Region Opportunity Fund**  
**Administered by: Tobacco Region Revitalization Commission**  
*Va. Code Not Applicable*

**All Projects : Individual Performance**

Company Name	Locality	Awarded	Incentives		Taxable Assets		Jobs		Type
			Paid	Repaid	Expected	Actual	Expected	Actual	
Hardide Coatings, Inc.	Henry County	\$170,000	\$0	\$0	\$7,250,000	-	29	-	Initial
Integrative Centers for Science and Medicine & College of Henricopolis School of Medicine	Martinsville City	\$800,000	\$0	\$0	\$3,000,000	-	111	-	Initial
McAllister Mills, Inc.	Grayson County	\$110,000	\$0	\$0	\$1,046,000	-	16	-	Initial
Monogram Meat Snacks, LLC	Henry County	\$1,205,000	\$0	\$0	\$43,719,750	-	301	-	Initial
Oak Hall Industries (Oak Hall Cap & Gown)	Grayson County	\$385,000	\$0	\$0	\$1,200,000	-	100	-	Initial
Thomas Automation Management, LLC	Carroll County	\$60,000	\$0	\$0	\$1,000,000	-	15	-	Initial
Virginia Electric & Power Company (VEPCO)	Brunswick County	\$10,000,000	\$0	\$0	\$0	-	0	-	Initial

**Tobacco Region Opportunity Fund**  
**Administered by: Tobacco Region Revitalization Commission**  
*Va. Code Not Applicable*

**Completed Projects : Additional Summary Statistics**

Year	Project Count		Incentives			Taxable Assets			Jobs		
	Total	Completed	Awarded	Paid	Repaid	Expected	Actual	% of Target	Expected	Actual	% of Target
<b>FY2011</b>	18	12	\$ 9,195,000	\$ 9,195,000	\$ 357,313	\$ 375,143,170	\$ 344,143,170	92%	847	663	78%
<b>FY2012</b>	21	12	\$ 6,199,829	\$ 6,199,829	\$ 224,700	\$ 238,659,400	\$ 237,609,400	100%	1,076	969	90%
<b>FY2013</b>	22	3	\$ 1,190,000	\$ 1,190,000	\$ 1,190,000	\$ 76,600,000	\$ -	0%	203	-	0%
<b>FY2014</b>	30	0	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	-	-
<b>FY2015</b>	15	0	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	-	-
<b>Total</b>	106	27	\$ 16,584,829	\$ 16,584,829	\$ 1,772,013	\$ 690,402,570	\$ 581,752,570	84%	2,126	1,632	77%

**Economic Development Access Program**  
**Administered by: Virginia Department of Transportation**  
*Va. Code § 33.2-1509*

**All Projects : Individual Performance**

Company Name	Locality	Awarded	Incentives		Capital Investment		Type
			Paid	Repaid	Expected	Actual	
<b>FY2011</b>							
Fernclyff Business Park	Louisa County	\$650,000	\$628,467	\$0	\$3,250,000	\$1,549,369	Milestone
Graystone Corporation Office & Industrial Park II	Frederick County	\$650,000	\$0	\$0	\$3,250,000	-	Initial
ICA-Farmville, LLC	Town of Farmville	\$500,000	\$0	\$0	\$2,500,000	-	Initial
Marten Transport, Ltd.	Chesterfield County	\$482,000	\$0	\$0	\$2,410,000	-	Initial
NanoSonic, Inc. / Wheatland Eco-Park	Giles County	\$562,500	\$0	\$0	\$2,812,500	-	Initial
North Shenandoah Industrial Park, Phase II	Shenandoah County	\$650,000	\$0	\$0	\$3,250,000	-	Initial
Wood Fuel Developers, LLC	Greensville County	\$285,000	\$0	\$0	\$1,425,000	-	Initial
<b>FY2012</b>							
Albany Industries-Galax, Inc.	Galax	\$401,000	\$400,581	\$0	\$2,005,000	\$2,002,907	Completed
Commerce Park	Bland County	\$580,000	\$0	\$0	\$2,900,000	-	Initial
IMS Gear Virginia, Inc.	Virginia Beach City	\$482,000	\$482,000	\$0	\$2,410,000	\$2,410,000	Completed
Progress Park (Lot 24)	Wythe County	\$650,000	\$0	\$0	\$3,250,000	-	Initial
ShaeDawn Industrial Park	Pulaski County	\$650,000	\$0	\$0	\$3,250,000	-	Initial
Wildwood Commerce Park	Carroll County	\$650,000	\$0	\$0	\$3,250,000	-	Initial
<b>FY2013</b>							
Mid-Atlantic Advanced Manufacturing Center	Greensville County	\$508,000	\$0	\$0	\$2,540,000	-	Initial
Shamrock Farms	Augusta County	\$650,000	\$567,458	\$0	\$3,250,000	\$2,837,290	Completed
<b>FY2014</b>							
Bland County Industrial Park	Bland County	\$650,000	\$0	\$0	\$3,250,000	-	Initial
Green Flash Brewing Company	Virginia Beach City	\$453,000	\$0	\$0	\$2,265,000	-	Initial
Kilgour Industries, Ltd.	Henry County	\$650,000	\$0	\$0	\$3,250,000	-	Initial
Liebherr Mining & Construction Equipment, Inc.	Newport News	\$650,000	\$0	\$0	\$3,250,000	-	Initial
Oceaneering International, Inc.	Chesapeake	\$650,000	\$0	\$0	\$3,250,000	-	Initial
<b>FY2015</b>							
K2M Company	Town of Leesburg	\$650,000	\$0	\$0	\$3,250,000	-	Initial
Patriot Centre - Lot 12	Henry County	\$650,000	\$0	\$0	\$3,250,000	-	Initial

**Economic Development Access Program**  
**Administered by: Virginia Department of Transportation**  
*Va. Code § 33.2-1509*

**Completed Projects : Additional Summary Statistics**

Year	Project Count		Incentives			Capital Investment			% of Target
	Total	Completed	Awarded	Paid	Repaid	Expected	Actual		
<b>FY2011</b>	7	0	\$ -	\$ -	\$ -	\$ -	\$ -	0%	
<b>FY2012</b>	6	2	\$ 883,000	\$ 882,581	\$ -	\$ 4,415,000	\$ 4,412,907	100%	
<b>FY2013</b>	2	1	\$ 650,000	\$ 567,458	\$ -	\$ 3,250,000	\$ 2,837,290	87%	
<b>FY2014</b>	5	0	\$ -	\$ -	\$ -	\$ -	\$ -	-	
<b>FY2015</b>	2	0	\$ -	\$ -	\$ -	\$ -	\$ -	-	
<b>Total</b>	22	3	\$ 1,533,000	\$ 1,450,039	\$ -	\$ 7,665,000	\$ 7,250,197	95%	

**Governor's Motion Picture Opportunity Fund**  
**Administered by: Virginia Tourism Authority doing business as Virginia Tourism Corporation**  
*Va. Code § 2.2-2320*

**All Projects : Individual Performance**

Company Name	Locality	Awarded	Incentives Paid	Repaid	Hires	Virginia Spend	Ancillary Benefits	Type
<b>FY2011</b>								
Austere Films	Multiple	\$6,500	\$6,500	\$0	17	\$49,050	-	Completed
AYNA, LLC	Multiple	\$600,000	\$600,000	\$0	378	\$2,227,734	-	Completed
Stormcatcher Films, LLC	Petersburg	\$8,000	\$8,000	\$0	8	\$46,574	-	Completed
The Branching, LLC	Richmond City	\$5,000	\$5,000	\$0	22	\$28,939	-	Completed
Woodridge Productions, Inc.	Multiple	\$1,500,000	\$1,500,000	\$0	821	\$5,108,700	-	Completed
<b>FY2012</b>								
Bravo Platoon Productions	Multiple	\$300,000	\$300,000	\$0	147	\$2,566,858	-	Completed
New Dominion Pictures, LLC	Multiple	\$500,000	\$500,000	\$0	225	\$2,026,307	-	Completed
Office Seekers Productions, LLC	Multiple	\$1,000,000	\$1,000,000	\$0	1,609	\$32,358,748	\$184,600,000	Completed
To Have and To Hold, LLC	Multiple	\$600,000	\$600,000	\$0	256	\$8,852,392	-	Completed
<b>FY2013</b>								
American Cousin, LLC	Multiple	\$250,000	\$250,000	\$0	277	\$2,739,854	\$300,000	Completed
M2 Pictures, LLC	Multiple	\$300,000	\$128,236	\$0	56	\$607,256	-	Completed
Scott Free, Inc.	Multiple	\$250,000	\$250,000	\$0	467	\$4,357,637	-	Completed
<b>FY2014</b>								
Big Stone Gap Productions, LLC	Big Stone Gap Town	\$600,000	\$600,000	\$0	103	\$2,103,931	-	Completed
Turn Productions I, LLC	Multiple	\$200,000	\$200,000	\$0	561	\$4,071,222	-	Completed
Turn Productions, LLC	Multiple	\$900,000	\$900,000	\$0	369	\$22,349,983	\$600,000	Completed
<b>FY2015</b>								
ABC Signature Studios, Inc.	Multiple	\$350,000	\$350,000	\$0	440	\$5,714,023	-	Completed
Belltower Pictures	TBD	\$90,000	\$0	\$0	-	-	-	Initial
Coming Through the Rye Productions, LLC	Multiple	\$400,000	\$304,184	\$0	99	\$1,573,781	-	Completed
Josephine Productions, LLC	TBD	\$200,000	\$0	\$0	-	-	-	Initial
Turn Productions II, LLC	TBD	\$773,239	\$0	\$0	-	-	\$10,600,000	Initial
Virginia Filmworks, LLC	TBD	\$84,000	\$0	\$0	-	-	-	Initial
Yes to All Things, LLC	Multiple	\$1,100,000	\$1,100,000	\$0	482	\$2,821,597	-	Completed

**Governor's Motion Picture Opportunity Fund**  
**Administered by: Virginia Tourism Authority doing business as Virginia Tourism Corporation**  
*Va. Code § 2.2-2320*

**Completed Projects : Additional Summary Statistics**

Year	Project Count		Incentives			Virginia		Ancillary	% of Target
	Total	Completed	Awarded	Paid	Repaid	Hires	Spend	Benefits	
<b>FY2011</b>	5	5	\$ 2,119,500	\$ 2,119,500	\$ -	1,246	\$ 7,460,998	\$ -	100%
<b>FY2012</b>	4	4	\$ 2,400,000	\$ 2,400,000	\$ -	2,237	\$ 45,804,305	\$ 184,600,000	100%
<b>FY2013</b>	3	3	\$ 800,000	\$ 628,236	\$ -	800	\$ 7,704,747	\$ 300,000	100%
<b>FY2014</b>	3	3	\$ 1,700,000	\$ 1,700,000	\$ -	1,033	\$ 28,525,136	\$ 600,000	100%
<b>FY2015</b>	7	3	\$ 1,850,000	\$ 1,754,184	\$ -	1,021	\$ 10,109,401	\$ -	100%
<b>Total</b>	22	18	\$ 8,869,500	\$ 8,601,920	\$ -	6,337	\$ 99,604,587	\$ 185,500,000	100%

*Note: GMPOF is performance-based, and is structured to disburse funds only after proof of qualified expenditures and Virginia hires have been submitted. Therefore, 100% of projects met their targets.*



**Port of Virginia Economic and Infrastructure Development Grant**  
**Administered by: Virginia Port Authority (Port of Virginia)**  
*Va. Code § 62.1-132.3:2*

**All Projects : Individual Performance**

Company Name	Locality	Awarded	Incentives		Jobs Created		Port User	Type
			Paid	Repaid	Expected	Actual		
<b>FY2011</b>								
<i>No projects to report</i>								
<b>FY2012</b>								
<i>No projects to report</i>								
<b>FY2013</b>								
<i>No projects to report</i>								
<b>FY2014</b>								
International Paper	Isle of Wight County	\$500,000	\$500,000	\$0	200	200	Yes	Milestone
<b>FY2015</b>								
<i>No projects to report</i>								

**Port of Virginia Economic and Infrastructure Development Grant**  
**Administered by: Virginia Port Authority (Port of Virginia)**  
*Va. Code § 62.1-132.3:2*

**Completed Projects : Additional Summary Statistics**

Year	Project Count		Awarded	Incentives		Expected	Jobs Created		% of Target	Port User
	Total	Completed		Paid	Repaid		Actual			
<b>FY2011</b>	0	0								
<b>FY2012</b>	0	0								
<b>FY2013</b>	0	0								
<b>FY2014</b>	1	0								
<b>FY2015</b>	0	0								
<b>Total</b>	1	0								

***No projects to report***

*Note: No projects occurred in FY2011 through FY2013; the POVEIDG is a recently created incentive program with the first award occurring in FY2014.*

**Growth Acceleration Program**  
**Administered by: Virginia Center for Innovative Technology**  
*Va. Code § 2.2-2221.1*

**All Projects : Individual Performance**

Company Name	Locality	Awarded	Incentives Paid	Repaid
<b>FY2011</b>				
Airside	Arlington County	\$100,000	\$100,000	\$0
Canvas	Fairfax County	\$100,000	\$100,000	\$0
ClearEdge 3D	Manassas City	\$100,000	\$100,000	\$0
Uknow.com	Fairfax County	\$100,000	\$100,000	\$0
<b>FY2012</b>				
Altruista Health	Fairfax County	\$50,000	\$50,000	\$0
Brazen Careerist	Arlington County	\$100,000	\$100,000	\$0
BrightContext	Arlington County	\$100,002	\$100,002	\$0
Canvas	Fairfax County	\$55,000	\$55,000	\$0
Distil	Arlington County	\$100,000	\$100,000	\$0
Efficient Photon	Fairfax County	\$75,000	\$75,000	\$0
Harbinger Technology Solutions (ARCSys)	City of Norfolk	\$100,000	\$100,000	\$0
Heyo (Lujure Media LLC)	Montgomery County	\$25,000	\$25,000	\$0
Hunt	Fairfax County	\$50,000	\$50,000	\$0
ID.Me	Fairfax County	\$100,000	\$100,000	\$0
IntroHive	Loudoun County	\$50,000	\$50,000	\$0
Invincea	Fairfax County	\$42,999	\$42,999	\$0
Latista	Fairfax County	\$50,000	\$50,000	\$0
Marz Industries	Richmond City	\$75,000	\$75,000	\$0
Power FingerPrinting	Montgomery County	\$50,000	\$50,000	\$0
Public Relay	Fairfax County	\$200,000	\$200,000	\$0
RecargaX	Loudoun County	\$100,000	\$100,000	\$0
Ringio	Fairfax County	\$100,000	\$100,000	\$0
Ringio	Fairfax County	\$100,000	\$100,000	\$0
Rivanna	Albermarle County	\$50,000	\$50,000	\$0
ROI2	Fairfax County	\$75,000	\$75,000	\$0
Sphynx	Albermarle County	\$50,000	\$50,000	\$0
SpydrSafe	Fairfax County	\$50,000	\$50,000	\$0
Synoptos (OhMyGov)	Fairfax County	\$50,000	\$50,000	\$0
Synoptos (OhMyGov)	Fairfax County	\$100,000	\$100,000	\$0
Uknow.com	Fairfax County	\$50,000	\$50,000	\$0
VanGogh Imaging	Fairfax County	\$100,000	\$100,000	\$0
Xdynia	Albermarle County	\$50,000	\$50,000	\$0

**Growth Acceleration Program**  
**Administered by: Virginia Center for Innovative Technology**  
*Va. Code § 2.2-2221.1*

**All Projects : Individual Performance**

Company Name	Locality	Awarded	Incentives Paid	Repaid
<b>FY2013</b>				
ArcheMedX	Albermarle County	\$100,000	\$100,000	\$0
Brazen Careerist	Arlington County	\$100,000	\$100,000	\$0
BrightContext	Arlington County	\$28,756	\$28,756	\$0
Canvas	Fairfax County	\$45,000	\$45,000	\$0
Cirrus Works	Arlington County	\$100,000	\$100,000	\$0
ClearEdge 3D	Manassas City	\$16,360	\$16,360	\$0
Cont3nt	Loudoun County	\$50,000	\$50,000	\$0
Distil	Arlington County	\$100,000	\$100,000	\$0
Gryphn/Uppidy	Fairfax County	\$50,000	\$50,000	\$0
Hunt	Fairfax County	\$100,000	\$100,000	\$0
ID.Me	Fairfax County	\$50,000	\$50,000	\$0
Invincea	Fairfax County	\$69,693	\$69,693	\$0
Kaprica	Fairfax County	\$100,000	\$100,000	\$0
Latista	Fairfax County	\$25,000	\$25,000	\$0
LendPro	Albermarle County	\$100,000	\$100,000	\$0
Mobile System 7	Fairfax County	\$100,000	\$100,000	\$0
Naaya	Fairfax County	\$100,000	\$100,000	\$0
Speek	Loudoun County	\$100,000	\$100,000	\$0
SpydrSafe	Fairfax County	\$100,000	\$100,000	\$0
Uknow.com	Fairfax County	\$25,000	\$25,000	\$0
Veenome	Arlington County	\$100,000	\$100,000	\$0
VividCortex	Albermarle County	\$100,000	\$100,000	\$0
YaSabe	Fairfax County	\$100,000	\$100,000	\$0
YaSabe	Fairfax County	\$100,000	\$100,000	\$0
ZoomData	Fairfax County	\$100,000	\$100,000	\$0
ZoomData	Fairfax County	\$100,000	\$100,000	\$0
<b>FY2014</b>				
ADR Software	Fairfax County	\$100,000	\$100,000	\$0
Axon Ghost	Rockingham County	\$25,000	\$25,000	\$0
Axon Ghost	Rockingham County	\$25,000	\$25,000	\$0
BrightContext	Arlington County	\$5,000	\$5,000	\$0
Card Kill	Fairfax County	\$25,000	\$25,000	\$0
Card Kill	Fairfax County	\$25,000	\$25,000	\$0
CirrusWorks	Arlington County	\$100,000	\$100,000	\$0

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***All Projects : Individual Performance***

Company Name	Locality	Awarded	Incentives	
			Paid	Repaid
ClearEdge3D	Manassas City	\$11,140	\$11,140	\$0
Conatix	Fairfax County	\$25,000	\$25,000	\$0
DataRPM	Fairfax County	\$100,000	\$100,000	\$0
DataRPM	Fairfax County	\$100,000	\$100,000	\$0
Disrupt6	Loudoun County	\$25,000	\$25,000	\$0
Disrupt6	Loudoun County	\$25,000	\$25,000	\$0
DivvyCloud	Fairfax County	\$100,000	\$100,000	\$0
Encore	Arlington County	\$50,000	\$50,000	\$0
EVS Glaucoma Therapeutics	Fairfax County	\$20,000	\$20,000	\$0
Fast Orientation	Fairfax County	\$25,000	\$25,000	\$0
Fast Orientation	Fairfax County	\$25,000	\$25,000	\$0
FitNet	Montgomery County	\$50,000	\$50,000	\$0
FitNet	Montgomery County	\$100,000	\$100,000	\$0
ID.me	Fairfax County	\$15,000	\$15,000	\$0
ID.me	Fairfax County	\$54,026	\$54,026	\$0
IDentia	Fairfax County	\$25,000	\$25,000	\$0
IDentia	Fairfax County	\$25,000	\$25,000	\$0
Invincea	Fairfax County	\$100,002	\$100,002	\$0
Key Cyber Security	Prince William	\$25,000	\$25,000	\$0
Key Cyber Security	Prince William	\$25,000	\$25,000	\$0
Key Cyber Security	Prince William	\$100,000	\$100,000	\$0
LiveSafe	Arlington County	\$100,000	\$100,000	\$0
Loop88	Arlington County	\$25,000	\$25,000	\$0
Lujure dba Heyo	Montgomery County	\$75,000	\$75,000	\$0
MSB Associates	City of Alexandria	\$25,000	\$25,000	\$0
MSB Associates	City of Alexandria	\$25,000	\$25,000	\$0
Neoantigenics	Albermarle County	\$150,000	\$150,000	\$0
PerformYard	Arlington County	\$100,000	\$100,000	\$0
PierceGTI	Fairfax County	\$25,000	\$25,000	\$0
PierceGTI	Fairfax County	\$100,000	\$100,000	\$0
PierceGTI	Fairfax County	\$25,000	\$25,000	\$0
Power Fingerprinting	Montgomery County	\$99,995	\$99,995	\$0
Power Supply	Arlington County	\$100,000	\$100,000	\$0
Private Practice	Albermarle County	\$100,000	\$100,000	\$0
Private Practice	Albermarle County	\$100,000	\$100,000	\$0
Riogin	Albermarle County	\$125,000	\$125,000	\$0
Siekernes	Fairfax County	\$25,000	\$25,000	\$0

**Growth Acceleration Program**  
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***All Projects : Individual Performance***

Company Name	Locality	Awarded	Incentives	
			Paid	Repaid
SL8Z	Fairfax County	\$50,000	\$50,000	\$0
SL8Z	Fairfax County	\$100,000	\$100,000	\$0
Speek	Loudoun County	\$50,000	\$50,000	\$0
Speek	Loudoun County	\$50,000	\$50,000	\$0
Sphynkx	Albermarle County	\$100,000	\$100,000	\$0
Tau	Albermarle County	\$100,000	\$100,000	\$0
Triblio	Fairfax County	\$50,000	\$50,000	\$0
Urgent.ly	Fairfax County	\$50,000	\$50,000	\$0
VanGogh Imaging	Fairfax County	\$100,000	\$100,000	\$0
Veenome	Arlington County	\$100,000	\$100,000	\$0
VividCortex	Albermarle County	\$99,999	\$99,999	\$0
WealthForge	Richmond City	\$50,000	\$50,000	\$0
Zoobean	Arlington County	\$100,000	\$100,000	\$0
<b><i>FY2015</i></b>				
Antatrobe	Fairfax County	\$50,000	\$50,000	\$0
Atomic Corp	Fairfax County	\$50,000	\$50,000	\$0
BiJoTi	Fairfax County	\$50,000	\$50,000	\$0
BiJoTi	Fairfax County	\$62,500	\$62,500	\$0
Biotherapeutics	Montgomery County	\$125,000	\$125,000	\$0
Bloompop	Arlington County	\$100,000	\$100,000	\$0
Blue Triangle	Hanover	\$100,000	\$100,000	\$0
Brazen Careerist	Arlington County	\$7,550	\$7,550	\$0
Cyph	Fairfax County	\$50,000	\$50,000	\$0
Eunomic	Fairfax County	\$50,000	\$50,000	\$0
iAspire	Fairfax County	\$50,000	\$50,000	\$0
JeKuDo	Fairfax County	\$25,000	\$25,000	\$0
JeKuDo	Fairfax County	\$25,000	\$25,000	\$0
nvite	Arlington County	\$100,000	\$100,000	\$0
Ostendio	Arlington County	\$100,000	\$100,000	\$0
Ovastasis	Albermarle County	\$25,000	\$25,000	\$0
PhosImmune	Albermarle County	\$125,000	\$125,000	\$0
Riff Digital	Montgomery County	\$5,000	\$5,000	\$0
SecureDB	Loudoun County	\$50,000	\$50,000	\$0
SecureDB	Loudoun County	\$100,000	\$100,000	\$0
Shevirah	Fairfax County	\$50,000	\$50,000	\$0

**Growth Acceleration Program**  
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*Va. Code § 2.2-2221.1*

***All Projects : Individual Performance***

Company Name	Locality	Awarded	Incentives	
			Paid	Repaid
Siekernes	Fairfax County	\$25,000	\$25,000	\$0
Syncurity	Fairfax County	\$50,000	\$50,000	\$0
Virgil	Manassas City	\$25,000	\$25,000	\$0
Virgil	Manassas City	\$25,000	\$25,000	\$0
vThreat	Fairfax County	\$50,000	\$50,000	\$0
vThreat	Fairfax County	\$100,000	\$100,000	\$0

**Growth Acceleration Program**

**Administered by: Virginia Center for Innovative Technology**

*Va. Code § 2.2-2221.1*

***Completed Projects : Additional Summary Statistics***

*Note: Due to non-disclosure agreements, and/or and other legally binding agreements, data on completed projects (either at the individual level or summary level) cannot be reported.*





# COMMONWEALTH of VIRGINIA

*Joint Legislative Audit and Review Commission*  
*201 North 9th Street, General Assembly Building, Suite 1100*  
*Richmond, Virginia 23219*

*Hal E. Greer*  
*Director*

*(804) 786-1258*

November 16, 2015

The Honorable Maurice A. Jones  
Secretary of Commerce and Trade  
Patrick Henry Building  
1111 East Broad Street  
Richmond, VA 23219

Dear Secretary Jones:

Pursuant to § 2.2-206.2 of the Code of Virginia, I am submitting comments on the content and analysis contained in the 2015 issue of the report *Effectiveness of Economic Development Incentive Grant Programs Administered by the Commonwealth of Virginia*, which my office received on September 30, 2015, with subsequent revisions on November 6, 2015. My staff has reviewed the report for completeness and accuracy and has shared technical comments with staff of the Virginia Economic Development Partnership (VEDP). As of the latest draft of the report, the information presented appears to be accurate based on the underlying information made available to us.

Tremendous improvements have been made to the content and substance of the report since it was first issued in 2014. Many of the concerns raised last year have been addressed, particularly with respect to satisfying legislative intent. A great deal of effort has also been invested in developing standard definitions across agencies in order to facilitate cross-program comparisons. The progress realized is a reflection of the commitment of the agencies that administer incentive grant programs and of the leadership of the Virginia Economic Development Partnership. We appreciate their responsiveness in incorporating many of the recommendations and technical comments we offered.

Most notably, the 2015 report offers useful and far more complete information on the performance of incentive grant programs in Virginia. This report lays out the unique goals relevant to each incentive grant program, and measures performance against these relevant goals. For example, "capital investment" is measured as the value of taxable assets for the Tobacco Region Opportunity Fund program, and as the value of agricultural and forestry products for the Agriculture and Forestry Industries Incentive Grant Program. This distinction allows for the most relevant assessment of program performance. In contrast, much of the information presented in the 2014 report was labeled "not applicable" because the same measures were used for every program, even where measures were not suitable.

The 2015 report now complies with statute by capturing the performance of projects that have reached a performance milestone. This information is especially important for customized

grant programs, which may not be completed for several years but may receive interim awards when they achieve certain milestones. The 2014 report offered mostly descriptive rather than measurable information about performance against these milestones. Although certain information required by statute remains unavailable, the 2015 report offers a plan for obtaining this information in future years.

The 2015 report also includes new and useful information that exceeds statutory requirements. For example, the performance of grant programs is shown for five years instead of the required three. This results in a more useful assessment of programs with a long time horizon between award and project completion. In addition, the 2015 report includes customized grant programs, such as the Semiconductor Memory or Logic Wafer Manufacturing Performance Grant Program, that fall outside of the standard five-year period. Doing so provides information on these prominent and often highly-publicized projects regardless of the year of approval and completion.

Strong content and data accuracy are the most important aspects of a robust report on the effectiveness of incentive grant programs and have rightfully been made first priority. Now that content and accuracy have been addressed, future versions of the report would benefit from additional attention to the presentation of the information. The report would be more user-friendly if information were prioritized and easier to find. For example, the proportion of projects that met or exceeded project-specific goals, which is a key metric specifically required by statute, could be incorporated in program summary tables rather than being presented across multiple pages of a lengthy appendix.

I wish to thank VEDP staff for their cooperation and for the opportunity to comment on this report.

Sincerely,



Hal E Greer  
Director

cc: The Honorable John C. Watkins  
The Honorable Robert D. Orrock, Sr.  
Martin J. Briley  
Robert W. McClintock