

February 3, 2015

The Honorable Walter A. Stosch  
Co-Chairman  
Senate Finance Committee  
Senate of Virginia  
General Assembly Building, Room 626  
Capitol Square  
Richmond, Virginia 23219

The Honorable Charles J. Colgan  
Co-Chairman  
Senate Finance Committee  
Senate of Virginia  
General Assembly Building, Room 326  
Capitol Square  
Richmond, Virginia 23219

The Honorable R. Lee Ware  
Chairman  
House Finance Committee  
House of Delegates  
General Assembly Building, Room 421  
Capitol Square  
Richmond, Virginia 23219

The Honorable S. Chris Jones  
Chairman  
House Appropriations Committee  
House of Delegates  
General Assembly Building, Room 948  
Capitol Square  
Richmond, Virginia 23219

Dear Messrs. Chairmen:

I am writing to provide documentation of the transactions of the Governor's Opportunity Fund which have occurred during the second quarter of the 2015 fiscal year as required by Chapter 2, Item 120.G.

As of December 31, 2014, a total of \$242,322,789 had been appropriated to the Fund. As of December 31, 2014, the CARS cash balance was \$30,719,103, and the balance available for future commitments totaled \$13,180,503. However, when the GOF preapprovals of \$28,425,000 made by the Secretary of Commerce and Trade are taken into account, the available balance is reduced to (\$15,244,497). Observing the rule that 40% of preapprovals, or \$12,656,000, will not move forward, the available balance becomes (\$3,874,497). Active grants awarded since the inception of the Fund total 528.

For the second quarter of the 2015 fiscal year, ended December 31, 2014, a total of \$7,475,000 was committed from the Opportunity Fund to assist ten projects relocating to or expanding in the state. Total job creation of these projects was 1,019, while investment totaled \$202 million. Summaries on these projects follow:

1. City of Richmond: **Stone Brewing Company** will locate a brewery and distribution center in the City of Richmond. Stone will create 88 new jobs and invest \$74.3 million (amount of grant: \$5,000,000; use of grant: building construction and site development). This project has been announced.
2. City of Salem: **Mersen**, a manufacturer of graphite and silicon heat exchangers and skid systems, will expand its existing facility in the City of Salem. This expansion will create 50 new jobs and an investment of \$5.7 million (amount of grant: \$140,000; use of grant: site and building improvements). This project has been announced.
3. Montgomery County: **Wolverine Advanced Materials** will expand its existing facility in Montgomery County. Wolverine is a manufacturer of specialty rubber coated materials. This project will create 93 new jobs and an investment of \$10.6 million (amount of grant: \$250,000; use of grant: building improvements and workforce training). This project has been announced.
4. Botetourt County: **Dynax America Corporation** is a manufacturer of automotive components. Investing \$32.6 million and creating 75 new jobs, Dynax will expand its facility in Botetourt County (amount of grant: \$225,000; use of grant: site development and building construction). This project has been announced.
5. Charlotte County: **Blue Ridge Railcar Repair LLC**, a railcar repair facility, will expand its existing operation in Charlotte County. Blue Ridge Railcar will create 37 new jobs and invest \$2.4 million (amount of grant: \$100,000; use of grant: building improvements). This project has been announced.
6. City of Petersburg: **UniTao Pharmaceuticals, LLC**, a manufacturer of pharmaceuticals, will locate a new facility in the City of Petersburg. UniTao will create 376 new jobs and invest \$22.5 million (amount of grant: \$1,000,000; use of grant: site development). This project has been announced.
7. Henry County: **Hardide Coatings Ltd.** will locate a new manufacturing facility in Henry County. Hardide, a manufacturer of metal coatings, will create 29 new jobs and invest \$7.3 million (amount of grant: \$150,000; use of grant: workforce training). This project has been announced.

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8. Madison County: **VivaTerra, LLC**, an online retailer of home decor products, will locate its call center and warehousing operations in Madison County. This location will create 25 jobs and an investment of \$4.5 million (amount of grant: \$100,000; use of grant: building improvements). This project has been announced.
9. Henry County: **Monogram Food Solutions** is a manufacturer of meat snack foods. Investing \$36.5 million and creating 200 new jobs, Monogram will expand its existing facility in Henry County (amount of grant: \$400,000; use of grant: building improvements and workforce training). This project has been announced.
10. City of Bristol: **Nulife Glass, Inc.**, a recycler of lead and glass, will locate a new facility in the City of Bristol. This location will create 46 new jobs and an investment of \$5.9 million (amount of grant: \$110,000; use of grant: building improvements). This project has been announced.

For the projects which have been announced, I am enclosing a profile, an analysis and recommendation by the Virginia Economic Development Partnership, and a scoring sheet.

For the second quarter of the 2015 fiscal year, actual disbursements from the Fund were made to the City of Hampton for Liberty Source, the City of Hampton for Alcoa Howmet, Mecklenburg County for Microsoft, Arlington County for Corporate Executive Board, Lunenburg County for Global Refining Group, and Chesterfield County for Tranlin. Actual disbursements totaled \$11,700,000.

Sincerely,



Martin J. Briley  
President and Chief Executive Officer

MJB:kme

Enclosures

cc The Honorable Maurice A. Jones  
Secretary of Commerce and Trade