



# COMMONWEALTH of VIRGINIA

Office of the Governor

Terence R. McAuliffe  
Governor

February 17, 2016

The Honorable Thomas K. Norment, Jr.  
Co-Chairman  
Senate Finance Committee  
Senate of Virginia  
General Assembly Building, Room 626  
Richmond, Virginia 23219

Dear Senator Norment:

I am writing to provide documentation of the transactions of the Commonwealth's Opportunity Fund which have occurred during the first half of the 2016 fiscal year as required by § 2.2-115(G) of the Code of Virginia.

For the first half of the 2016 fiscal year, ended December 31, 2015, a total of \$7,300,000 was committed from the Opportunity Fund to assist 19 projects relocating to or expanding in the state. A summary for each of these projects is enclosed. For the projects which have been announced, I am enclosing a profile, an analysis and recommendation by the Virginia Economic Development Partnership, and a scoring sheet.

For the first half of the 2016 fiscal year, actual disbursements from the Fund were made to Russell County for 3B Consulting, Henry County for Monogram Foods, Orange County for Aerojet, Spotsylvania County for LIDL, Tazewell County for Tadano Mantis, Carroll County for CWW Conveyor Systems, Montgomery County for Hubbell Lighting, Greensville County for 510nano, Shenandoah County for Andros, the City of Harrisonburg for Axon Ghost Sentinel, Washington County for Qore Systems, Washington County for Chris Renee Cosmetics, Fairfax County for Navy Federal Credit Union, Wise County for NorrisBuilt Fabrication, Botetourt County for Dynax, and Mecklenburg County for Microsoft. Actual disbursements totaled \$5,105,000.

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Sincerely,

A handwritten signature in black ink, appearing to read "Terence R. McAuliffe". The signature is stylized and cursive, with a large initial "T" and "M".

Terence R. McAuliffe

TRM:kme

Enclosures

cc: The Honorable Maurice A. Jones  
Secretary of Commerce and Trade

Mr. Martin J. Briley  
President and CEO, Virginia Economic Development Partnership

## PROJECT SUMMARIES

1. Goochland County: **Hardywood Park Craft Brewery** will expand its brewery operation in Goochland County. The company will create 56 new jobs and invest \$28.25 million (amount of grant: \$500,000; use of grant: site improvements; other grants awarded: Virginia Jobs Investment Program grant of \$56,000, Virginia Investment Partnership grant of \$400,000, Agriculture and Forestry Industries Incentive grant of \$250,000; local match: \$500,000; anticipated completion date: December 2020; average wage of new jobs: \$51,000; prevailing average wage: \$50,646). This project has been announced.
2. Wise County: **NorrisBuilt Fabrication LLC** will expand its welding and fabricating operations in Wise County. This expansion will create 24 new jobs and an investment of \$1.5 million (amount of grant: \$75,000; use of grant: infrastructure and building improvements and workforce training; other grants awarded: Virginia Jobs Investment Program grant of \$19,200, Tobacco Region Opportunity Fund grant of \$75,000; local match: \$75,000; anticipated completion date: February 2019; average wage of new jobs: \$29,000; prevailing average wage: \$34,113). This project has been announced.
3. Fairfax County: **Ernst & Young, LLP**, a provider of professional services, will expand its existing facility in Fairfax County. This project will create 462 new jobs and an investment of \$12.7 million (amount of grant: \$1,300,000; use of grant: building improvements; other grants awarded: Virginia Jobs Investment Program grant of \$277,200; local match: \$1,300,000; anticipated completion date: July 2018; average wage of new jobs: \$98,042; prevailing average wage: \$78,316). This project has been announced.
4. City of Hampton: **TE Connectivity Ltd.**, a manufacturer of technology components, will expand its existing facility in the City of Hampton. This expansion will create 66 new jobs and an investment of \$9 million (amount of grant: \$200,000; use of grant: workforce training; other grants awarded: Virginia Jobs Investment Program grant of \$52,800, Enterprise Zone Job Creation grant of \$224,000; local match: \$200,000; anticipated completion date: July 2018; average wage of new jobs: \$42,727; prevailing average wage: \$44,088). This project has been announced.
5. Fairfax County: **CARFAX**, a provider of vehicle history information, will expand its existing facility in Fairfax County. CARFAX will create 120 new jobs and invest \$5 million (amount of grant: \$150,000; use of grant: building upfits; other grants awarded: Virginia Jobs Investment Program grant of \$84,000; local match: \$150,000; anticipated completion date: December 2018; average wage of new jobs: \$95,000; prevailing average wage: \$78,466). This project has been announced.

6. Washington County: **Chris Renee Cosmetics, LLC** will expand its operations in Washington County. The company is a producer of natural beauty products and will create 37 new jobs and invest \$2 million (amount of grant: \$115,000; use of grant: infrastructure and building development; other grants awarded: Virginia Jobs Investment Program grant of \$29,600, Tobacco Region Opportunity Fund grant of \$80,000; local match: \$200,750; anticipated completion date: December 2018; average wage of new jobs: \$30,700; prevailing average wage: \$36,113). This project has been announced.
7. Project Not Yet Announced.
8. Project Not Yet Announced.
9. Tazewell County: **Blue Wolf Sales & Service, Inc.** will expand its existing facility in Tazewell County. The company is a manufacturer of cleaners and will create 15 new jobs and invest \$1.6 million (amount of grant: \$45,000; use of grant: building and infrastructure improvements and workforce training; other grants awarded: Virginia Jobs Investment Program grant of \$12,000, Tobacco Region Opportunity Fund grant of \$50,000, Enterprise Zone Job Creation grant of \$21,000; local match: \$189,000; anticipated completion date: May 2019; average wage of new jobs: \$27,435; prevailing average wage: \$32,276). This project has been announced.
10. Wythe County: **Schaffner-MTC Transformers**, a manufacturer of electrical transformers, will expand its existing facility in Wythe County. Schaffner will create 79 new jobs and invest \$3.1 million (amount of grant: \$175,000; use of grant: infrastructure improvements and workforce training; other grants awarded: Virginia Jobs Investment Program grant of \$79,000, Tobacco Region Opportunity Fund grant of \$260,000, Enterprise Zone Job Creation grant of \$269,600, Enterprise Zone Real Property Investment grant of \$100,000; local match: \$175,000; anticipated completion date: September 2018; average wage of new jobs: \$38,517; prevailing average wage: \$31,188). This project has been announced.
11. Pulaski County: **Volvo Trucks North America** is a manufacturer of trucks. With an investment of \$13.7 million and the creation of 32 new jobs, Volvo will expand its existing facility in Pulaski County (amount of grant: \$100,000; use of grant: building improvements; other grants awarded: Virginia Jobs Investment Program grant of \$48,000, Enterprise Zone Job Creation grant of \$99,200, Enterprise Zone Real Property Investment grant of \$200,000; local match: \$500,000; anticipated completion date: September 2018; average wage of new jobs: \$59,800; prevailing average wage: \$37,790). This project has been announced.
12. Appomattox County: **Xpress Natural Gas (XNG)**, a distributor of natural gas, will locate a new facility in Appomattox County. XNG will create 50 new jobs and invest \$7.8 million (amount of grant: \$100,000; use of grant: building and site improvements; other grants awarded: Virginia Jobs Investment Program grant of \$35,000, Tobacco Region Opportunity Fund grant of \$100,000, Economic Development Access Program grant of \$212,534; local match: \$100,000; anticipated completion date: October 2018; average wage of new jobs: \$29,120; prevailing average wage: \$26,911). This project has been announced.

13. Scott County: **Teletech**, a global provider of onshore, offshore, and work-from-home business process outsourcing services, will locate a new call center in Scott County. This location will create 300 new jobs and an investment of \$4.1 million (amount of grant: \$75,000; use of grant: site and building preparation; other grants awarded: Virginia Jobs Investment Program grant of \$240,000, Tobacco Region Opportunity Fund grant of \$645,000; local match: \$75,000; anticipated completion date: October 2018; average wage of new jobs: \$20,800; prevailing average wage: \$30,464). This project has been announced.
14. Project Not Yet Announced.
15. Accomack County: **KmX Chemical Corporation**, a manufacturer of chemicals, will expand its existing facility in Accomack County. This expansion will create 16 new jobs and an investment of \$2 million (amount of grant: \$40,000; use of grant: workforce training; other grants awarded: Virginia Jobs Investment Program grant of \$16,000, Enterprise Zone Job Creation grant of \$39,200; local match: \$40,000; anticipated completion date: November 2018; average wage of new jobs: \$41,215; prevailing average wage: \$34,350). This project has been announced.
16. Mecklenburg County: **Microsoft** will expand its existing data center operations in Mecklenburg County. The company will create 42 new jobs and invest \$402.4 million (amount of grant: \$700,000; use of grant: site preparation and utility improvements; other grants awarded: Tobacco Region Opportunity Fund grant of \$1,340,000; local match: \$20,580,000; anticipated completion date: November 2018; average wage of new jobs: \$45,000; prevailing average wage: \$30,673). This project has been announced.
17. Project Not Yet Announced.
18. City of Norfolk: **Colonna's Shipyard, Inc.** will expand its shipyard in the City of Norfolk. This project will create 51 new jobs and invest \$34.3 million (amount of grant: \$200,000; use of grant: infrastructure improvements; other grants awarded: Virginia Jobs Investment Program grant of \$45,900, Enterprise Zone Job Creation grant of \$68,000; Virginia Investment Partnership grant of \$250,000; local match: \$200,000; anticipated completion date: December 2018; average wage of new jobs: \$46,072; prevailing average wage: \$48,947). This project has been announced.
19. Caroline County: **Harris Teeter, LLC** will locate a new distribution center in Caroline County. The company will create 400 new jobs and invest \$115.3 million (amount of grant: \$650,000; use of grant: site preparation; other grants awarded: Virginia Jobs Investment Program grant of \$320,000; Economic Development Access Program grant of \$450,000; local match: \$3,400,000; anticipated completion date: December 2018; average wage of new jobs: \$38,000; prevailing average wage: \$35,348). This project has been announced.