



COMMONWEALTH of VIRGINIA

Office of the Governor

Terence R. McAuliffe
Governor

January 23, 2017

The Honorable Terence R. McAuliffe
Governor of Virginia
Office of the Governor

Dear Governor McAuliffe:

As required by § 3.2-309 of the Code of Virginia, enclosed is the biannual report for the Governor's Agriculture and Forestry Industries Development (AFID) fund covering July 1, 2016 through December 31, 2016. The report includes details on all new projects awarded AFID Facility and Planning grants and updates on previously awarded Facility grant projects.

Should you have any questions regarding this submission, please do not hesitate to contact me.

Sincerely,

A handwritten signature in black ink that reads "Basil I. Gooden".

Basil I. Gooden

BIG
Enclosures

cc: Sandra J. Adams, Commissioner, Virginia Department of Agriculture and Consumer Services

The General Assembly created the AFID incentive program during the 2012 legislative session, funding it at \$1 million per year beginning in fiscal year (FY) 2013, with \$750,000 of each year's amount dedicated to AFID Facility Grants and \$250,000 to AFID Planning Grants. In FY 2015, amendments to the AFID program were approved by the General Assembly through Item 89 of the 2015 Appropriation Act (Chapter 665, 2015 Acts of Assembly). The amendments removed the budget language which specified a portion of the funding to be used for Planning Grants, so that both AFID Facility and Planning Grant programs draw upon the fund without restriction. In addition, the amendments authorized the transfer of support to the AFID fund from other general fund appropriations for economic development incentives (Item 471.40 of the 2015 Appropriation Act). For FY 2017, \$2,000,000 was appropriated to the AFID fund (Chapter 780, 2016 Acts of Assembly). In October, the Governor approved a budget reduction plan that reduced the general fund amount deposited to the AFID fund by \$220,000, resulting in a total deposit of \$1,780,000 for FY 2017.

AFID Facility Grant Program

As of December 31, 2016, forty-three (43) AFID Facility Grants have been awarded since the inception of the program, supporting a variety of agriculture and forestry based economic development projects. Of these, forty-one (41) have executed Performance Agreements between the localities and the companies and funds have been disbursed; progress is being made in completing the Performance Agreements for the other awardees. Total AFID Facility Grant awards for these 43 projects amount to \$3,616,200. Of this amount, \$2,946,200 has been expended, with the balance of \$670,000 expected to be expended to projects already committed in the next six months. These 43 projects represent 1,414 new jobs and 205.4 Full-Time Equivalent (FTEs) across 32 localities, \$332,622,422 in new capital investments and \$400,722,212 in new Virginia-grown purchases. These agribusinesses have, on average, committed to purchase from Virginia approximately 88% of all the additional agricultural and forest products they will use to meet their new value-added processing needs.

Since July, three projects were removed from the active list. Handsome Brook Farms decided not to move forward with the investment in Clarke County. Gregory Lumber discovered that the company would not be able to meet and maintain the new jobs performance measure due to several retirements. Pilot Malt House was unable to execute the Performance Agreement by the requested deadline.

One project, Homestead Creamery, has successfully completed all performance measures accounting for \$2,173,615 in capital investment, 21 new jobs, and \$3,209,285 in Virginia-grown purchases.

The Secretary of Agriculture and Forestry and Virginia Department of Agriculture and Consumer Services (VDACS) continues to receive a great number of inquiries and expressions of interest into the program. In addition to the 43 announced projects, there are several others in various stages of development and consideration by the Secretariat with the opportunity for multiple announcements to be made during the next six months.

For the first half of FY 2017, a total of \$1,020,000 was committed in AFID Facility Grant funds to assist ten (10) new and expanding projects in the Commonwealth, representing \$27,360,529 in new

capital investment, 113 new jobs and 25.4 FTEs, and \$21,640,566 in new Virginia-grown purchases. These companies have, on average, committed to purchase from Virginia approximately 85% of all the additional agricultural and forest products they will use to meet their new value-added processing needs. Summaries of these projects organized by announcement date are listed below:

Announced AFID Facility Grant Projects for the period July - December 2016:

KO Distilling (announced August 2016) Expansion of craft distillery	
Location	City of Manassas
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$25,000 AFID – building improvements
Other funds from the political subdivision and their use	\$25,000 local cash grant – building improvements
New jobs	Three (3) new jobs and three (3) FTEs
New investment	\$675,000
Minimum purchase Virginia-grown products	\$63,750 or 300 tons of net new purchases of Virginia-grown corn, wheat and rye (100% of all grain purchases)
Projected impact on agricultural and forestal producers	This project will create a new, high-profile market for Virginia producers of high-quality grain.
Timetable for project completion	2016-2018
Prevailing average wage in locality	\$59,543
Average wage of project	\$28,266
Status	Performance Agreement completed. Performance period ends Q2 FY 2019

Appalachian Mountain Spirits (announced August 2016) Expansion of craft distillery	
Location	Smyth County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$25,000 AFID – building improvements
Other funds from the political subdivision and their use	\$25,000 local cash grant – any lawful purpose
New jobs	Thirteen (13)
New investment	\$480,000
Minimum purchase Virginia-grown products	\$226,000 or 1,476,667 pounds of net new purchases of Virginia-grown corn, barley and rye (100% of all ag purchases)
Projected impact on agricultural and forestal producers	This project will commit the company to increased agricultural purchases and will support Virginia grain growers.
Timetable for project completion	2016-2018
Prevailing average wage in locality	\$34,040
Average wage of project	\$33,592
Status	Performance Agreement under review.

Speyside Bourbon Cooperage (announced August 2016) Location of new stave mill	
Location	Bath County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$250,000 AFID – site improvements and construction \$22,500 Virginia Job Investment Program (VJIP) – training and recruitment
Other funds from the political subdivision and their use	\$370,000 in donated land (47 acres valued at \$10,000)
New jobs	Thirty (30)
New investment	\$5,500,000
Minimum purchase Virginia-grown products	\$11,200,000 or 8,000,000 log feet of Virginia white oak (80% of all timber purchases)
Projected impact on agricultural and forestal producers	New forestry purchases will support Virginia forestland owners and forestry businesses.
Timetable for project completion	2017-2018
Prevailing average wage in locality	\$35,562
Average wage of project	\$28,662
Status	Performance Agreement completed; funds released to the County. Performance period ends Q2 FY 2019

North Lock LLC, dba Port City Brewing Company (announced August 2016) Expansion of craft brewery	
Location	City of Alexandria
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$250,000 AFID – building improvements
Other funds from the political subdivision and their use	\$155,000 local cash grant – any lawful purpose \$95,000 in-kind – transportation improvements
New jobs	Fourteen (14) new jobs and 7.4 FTEs
New investment	\$2,680,000
Minimum purchase Virginia-grown products	\$41,042 or 115,110 pounds of net new purchases of Virginia-grown wheat and oysters (75% of all ag purchases by volume)
Projected impact on agricultural and forestal producers	This project will expand a high-profile market for Virginia wheat and oyster producers.
Timetable for project completion	2016-2018
Prevailing average wage in locality	\$71,795
Average wage of project	\$37,500
Status	Performance Agreement completed; funds released to the City. Performance period ends Q2 FY 2019

Salatin & Cloud LLC., dba T&E Meats (announced September 2016) Expansion of meat co-packer	
Location	City of Harrisonburg
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$50,000 AFID – building improvements
Other funds from the political subdivision and their use	\$50,000 local cash grant – building improvements

New jobs	Seven (7)
New investment	\$642,464
Minimum purchase Virginia-grown products	\$1,188,864 or 902,068 pounds in net new purchases of Virginia-grown meat (90% of purchases)
Projected impact on agricultural and forestal producers	This project will expand a critical new meat processing capacity for Virginia livestock producers.
Timetable for project completion	2016-2018
Prevailing average wage in locality	\$35,420
Average wage of project	\$33,509
Status	Performance Agreement completed; funds released to the City. Performance period ends Q3 FY 2020

Burton Brewing, LLC dba Strangeways Brewing (announced September 2016) New location of existing craft brewery	
Location	City of Fredericksburg
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$150,000 AFID – building improvements
Other funds from the political subdivision and their use	\$150,000 local cash grant – any lawful purpose
New jobs	Twelve (12) new jobs and fifteen (15) FTEs
New investment	\$2,540,000
Minimum purchase Virginia-grown products	\$33,482 or 12,160 pounds of net new purchases of Virginia-grown hops, pumpkins, honey, fruits, and vegetables (43% of all ag purchases by volume)
Projected impact on agricultural and forestal producers	This project will create a high-profile market for Virginia-grown specialty crops.
Timetable for project completion	2016-2018
Prevailing average wage in locality	\$41,396
Average wage of project	\$37,407
Status	Performance Agreement completed; funds released to the City. Performance period ends Q2 FY 2019

River Ridge Land and Cattle Company, LLC (announced October 2016) New meat processing facility	
Location	Grayson County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	<ul style="list-style-type: none"> • \$50,000 AFID – building improvements • \$8,800 VJIP – job training • \$45,000 Tobacco Region Opportunity Fund (TROF) - building improvements • \$26,100 Enterprise Zone Job Grant- any lawful purpose • \$100,000 Enterprise Zone Real Property Investment Grant – any lawful purpose
Other funds from the political subdivision and their use	\$70,000 Grayson County Performance Grant – site acquisition
New jobs	Eleven (11)
New investment	\$2,110,000

Minimum purchase Virginia-grown products	\$3,994,370 or 1,527,600 pounds of Virginia-grown beef and pork (95% of total purchases)
Projected impact on agricultural and forestal producers	This project will create a critical new meat processing capacity for Virginia livestock producers.
Timetable for project completion	2016-2018
Prevailing average wage in locality	\$29,805
Average wage of project	\$33,222
Status	Performance Agreement completed; funds released to the County. Performance period ends Q3 FY 2020

Rock Wood Products of Dillwyn, Inc. (announced October 2016) Expansion and relocation of sawmill	
Location	Buckingham County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$150,000 AFID – building improvements \$9,600 VJIP – job training
Other funds from the political subdivision and their use	\$150,000 local tax abatement – any lawful purpose
New jobs	Twelve (12)
New investment	\$8,750,000
Minimum purchase Virginia-grown products	\$3,646,000 or 9,500,000 board feet of net new purchases of Virginia-grown timber (100% of all timber purchases)
Projected impact on agricultural and forestal producers	This project will preserve and expand an important market for Virginia forestland owners.
Timetable for project completion	2016-2018
Prevailing average wage in locality	\$34,948
Average wage of project	\$37,275
Status	Performance Agreement under review by locality and company.

Coyote Hole Ciderworks (announced November 2016) Location of hard cider production and agri-tourism facility	
Location	Louisa County
Grant amount committed from AFID How these funds will be used	\$20,000 AFID – site improvements, construction
Other funds from the political subdivision and their use	\$20,000 local cash grant – any lawful purpose
New jobs	Six (6)
New investment	\$775,000
Minimum purchase Virginia-grown products	\$346,416 (or 1,149,120 pounds) apples and other fruit. (100% of all agricultural purchases)
Projected impact on agricultural and forestal producers	This project will create new agricultural purchases that will support Virginia growers.
Timetable for project completion	2017-2020
Prevailing average wage in locality	\$48,342
Average wage of project	\$35,333
	Performance Agreement completed. Performance period ends Q3 FY 2020

Blue Ridge Aquaculture, Inc. (announced December 2016) Expansion of aquaculture operation	
Location	Henry County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	<ul style="list-style-type: none"> • \$50,000 AFID – building improvements • \$25,000 TROF – building improvements • \$100,000 Enterprise Zone Real Property Improvement Grant – building improvements
Other funds from the political subdivision and their use	<ul style="list-style-type: none"> • \$8,784 – Henry Co. Real Property Enterprise Zone grant • \$93,024 – Henry Co. M&T Enterprise Zone grant
New jobs	Five (5)
New investment	\$3,208,065
Minimum purchase Virginia-grown products	\$900,642 or 5,400 tons of Virginia-grown corn (100% of all expected corn purchases)
Projected impact on agricultural and forestal producers	Project will create new local market for area corn producers.
Timetable for project completion	2016-2018
Prevailing average wage in locality	\$31,489
Average wage of project	\$39,184
Status	Performance Agreement completed; funds released to the County. Performance period ends Q3 FY 2020

The status of the previously announced AFID projects is detailed below:

Ongoing AFID Facility Grant Projects

Greencore USA, Inc. (announced March 2013) Expansion of sandwich and packaged food production operation	
Location	Stafford County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	<ul style="list-style-type: none"> • \$75,000 AFID – site improvements • \$154,000 VJIP – job training
Other funds from the political subdivision and their use	\$75,000 local cash grant – any lawful purposes
New jobs	Three hundred fifty (350)
New investment	\$5.5 million
Minimum purchase Virginia-grown products	\$171,600 or 40,200 pounds of Virginia-grown produce
Projected impact on agricultural and forestal producers	This project will provide an expanded sales opportunity for Virginia vegetable growers.
Timetable for project completion	2013 - 2016
Prevailing average wage in locality	\$46,646/year
Average wage of project	\$29,000/year
Status	Performance Agreement completed; funds released to the County. Attainment to Date: Capital investment - \$4,749,000

	New jobs - 45 VA-grown products - \$133,225.62 Performance period has been extended to October 1, 2017 at request of locality.
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Red Sun Farms, LLC (Agricola El Rosal) - (announced January 2013) First U.S. location for major Mexican high-technology, climate controlled greenhouses operation	
Location	Pulaski County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	<ul style="list-style-type: none"> • \$100,000 AFID – site improvements • \$350,000 Commonwealth’s Opportunity Fund Grant (COF) – secure business location or expansion • \$113,600 VJIP – job training • \$200,000 Enterprise Zone Real Property Investment Grant – property improvements • \$38,400 Enterprise Zone Job Creation Grants – incentivize jobs
Other funds from the political subdivision and their use	\$2,000,000 – 100 acres of land (valued at \$20,000 per acre)
New jobs	One hundred-forty-two (142)
New investment	\$21 million
Minimum purchase Virginia-grown products	\$17.9 million or 13.5 million pounds of tomatoes grown at facility
Projected impact on agricultural and forestal producers	The presence of such a large producer of tomatoes and peppers will attract packaging, shipping and related companies that will benefit from this agriculture industry in the region and state.
Timetable for project completion	2013 - 2018
Prevailing average wage in locality	\$34,758/year
Average wage of project	\$26,583/year
Status	Performance Agreement completed; funds released to County. Attainment to Date: Capital investment - \$23,295,862.48 New jobs - 100 VA-grown products - \$11,619,778.50 Performance period ends Q4 FY 2017

Shamrock Foods Company, dba Shamrock Farms (announced January 2013) New, state-of-the-art dairy manufacturing facility producing extended shelf life (ESL) products	
Location	Augusta County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	<ul style="list-style-type: none"> • \$50,000 AFID – site improvements • \$250,000 COF – secure business location or expansion • \$650,000 (up to) Economic Development Access Funds – construction, improvements, and/or maintenance for road access • \$50,000 VJIP – job training • \$10,000 (up to) Major Business Facility Jobs Tax Credit – any lawful purposes
Other funds from the political subdivision and their use	<ul style="list-style-type: none"> • \$800,000 local cash grant – any lawful purposes • 40 acres of land (valued at \$32,000 per acre) for a total value of \$1,280,000 • \$45,000 matching VJIP dollars – job training

New jobs	Sixty (60)
New investment	\$50 million
Minimum purchase Virginia-grown products	\$13.5 million or 7.54 million gallons of Virginia milk
Projected impact on agricultural and forestal producers	The facility will be a significant new purchaser of Virginia milk.
Timetable for project completion	2013 - 2014
Prevailing average wage in locality	\$38,360/year
Average wage of project	\$39,553/year
Status	Performance Agreement completed; funds released to County. Attainment to Date: Capital investment - \$59,817,572 New jobs - 53 VA-grown products - \$2,791,549 Performance period ends Q4 FY 2017

Franklin Lumber, LLC (announced June 2013) New pine sawmill facility in the former Franklin IP plant	
Location	Isle of Wight County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	<ul style="list-style-type: none"> • \$150,000 AFID – construction and installation costs • \$71,000 VJIP – job training • \$260,000 Enterprise Zone Job Creation Grants – job creation
Other funds from the political subdivision and their use	<ul style="list-style-type: none"> • \$74,900 – Local Enterprise Zone 25% machinery & tools discount – any lawful purpose • \$10,000 – Local Enterprise Zone jobs grant – incentivize job creation • \$91,000 – Local Economic Development Incentive Grant – any lawful purpose
New jobs	Seventy-one (71)
New investment	\$14.8 million
Minimum purchase Virginia-grown products	\$11.5 million or 580,000 tons of Virginia-grown logs
Projected impact on agricultural and forestal producers	This project will have a significant positive impact on loggers and forest landowners in an area hard hit by the closure of the IP facility.
Timetable for project completion	2013 - 2018
Prevailing average wage in locality	\$38,523/year
Average wage of project	\$42,500/year
Status	Performance Agreement completed; funds released to County. Attainment to Date: Capital investment - \$3,341,381.58 New jobs - 125 VA-grown products - 250,656 tons of logs Performance period ends Q2 FY 2018

Virginia Produce Company, Inc. (announced September 2013) Expansion/relocation of produce grading, packing and distribution company	
Location	Carroll County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	<ul style="list-style-type: none"> • \$200,000 AFID – building improvements • \$20,000 VJIP – job training • \$20,000 Enterprise Zone Job Creation Grants – incentivize

	<p>job creation</p> <ul style="list-style-type: none"> • \$100,000 Enterprise Zone Real Property Improvement Grant – property improvements • \$200,000 TROF – new jobs and investment
Other funds from the political subdivision and their use	<ul style="list-style-type: none"> • \$1,056,500 – Reduced price sale of county owned building • \$28,613 – Local Enterprise Zone benefits – any lawful purposes • \$23,718 – Machinery and Tools Rebate – any lawful purposes • \$13,090 – Local Economic Development grant - any lawful purposes • \$40,000 – Local cash grant – any lawful purposes
New jobs	Twenty-five (25) new jobs and fifty (50) FTEs
New investment	\$2.5 million
Minimum purchase Virginia-grown products	\$12 million of Virginia-grown produce
Projected impact on agricultural and forestal producers	This project will have a significant positive impact on the current and prospective produce growers in the region – both through increased sales of current crops and opportunities for new crops.
Timetable for project completion	2013 - 2014
Prevailing average wage in locality	\$27,109/year
Average wage of project	\$19,261/year
Status	<p>Performance Agreement completed; funds released to County.</p> <p>Attainment to Date:</p> <p>Capital investment - \$2,072,883.90</p> <p>New jobs - 137</p> <p>VA-grown products - \$6,925,156.66</p> <p>Performance period has been extended to March 31, 2018 at request of locality.</p>

Shenandoah Processing, LLC (announced December 2013)	
New organic-certified custom poultry processor	
Location	City of Harrisonburg
Grant amount committed from AFID	• \$50,000 AFID – building improvements
Other funds committed by the Commonwealth	• \$79,050 VJIP – job training
How these funds will be used	
Other funds from the political subdivision and their use	\$50,000 local cash grant – any lawful purposes
New jobs	One hundred and two (102)
New investment	\$2.5 million
Minimum purchase Virginia-grown products	\$160 million or 25 million Virginia-grown chickens
Projected impact on agricultural and forestal producers	This project creates a significant positive impact on Valley poultry growers who will have a new market niche to exploit, a use for old (but viable) poultry houses, and a new processing option for their flocks.
Timetable for project completion	2014 - 2016
Prevailing average wage in locality	\$31,250/year
Average wage of project	\$35,498/year
Status	<p>Performance Agreement completed; funds released to City.</p> <p>Attainment to Date:</p> <p>Capital investment - \$8,327,564</p> <p>New jobs - 300</p>

	VA-grown products - \$29,857,179 Performance period ends Q3 2017
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Montague Farms, Inc. (announced March 2014) New bagging line, warehouse and lab for soybean production	
Location	Isle of Wight County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$14,700 AFID – construction
Other funds from the political subdivision and their use	\$14,700 rebate of local taxes paid over three years – any lawful purposes
New jobs	One (1) new job and two (2) FTEs
New investment	\$618,490
Minimum purchase Virginia-grown products	\$3,257,368 or 6,500 metric tons in natto soybean purchases
Projected impact on agricultural and forestal producers	This project provides area farmers access to the new, high-value Korean sprouting soybean market.
Timetable for project completion	2014 - 2015
Prevailing average wage in locality	\$35,833/year
Average wage of project	\$39,067/year
Status	Performance Agreement completed; funds released to the County. Attainment to Date: Capital investment - \$637,396 New jobs - 5 VA-grown products - 9,786 metric tons of natto soybeans Performance period end Q3 FY 2017

Trout River Dry Kiln, LLC (announced March 2014) New hardwood dry kiln facility	
Location	Nottoway County (Town of Crewe)
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	<ul style="list-style-type: none"> • \$100,000 AFID – site improvements • \$36,000 VJIP – work training
Other funds from the political subdivision and their use	\$115,720 in donated land in the Crewe industrial park (5.26 acres valued at \$22,000 per acre)
New jobs	Forty (40)
New investment	\$5.5 million
Minimum purchase Virginia-grown products	\$30.6M of Virginia lumber purchases
Projected impact on agricultural and forestal producers	This project creates a major new demand for Virginia hardwood, providing new market opportunities for sawmills, loggers and landowners.
Timetable for project completion	2014 - 2015
Prevailing average wage in locality	\$31,828 /year
Average wage of project	\$24,856/year
Status	Performance Agreement completed; funds released to the County. Attainment to Date: Capital investment - \$5,471,500

	New jobs – 36 VA-grown products - \$8,314,218.58 Performance period ends Q4 2017
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Vireol Bio Energy, LLC - (announced April 2014)	
Restart and upgrade of former Osage Bioenergy ethanol plant	
Location	City of Hopewell
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	<ul style="list-style-type: none"> • \$250,000 AFID – site improvements • \$60,000 VJIP – worker training • \$180,000 Enterprise Zone Job Creation Grant – job creation • \$100,000 Enterprise Zone Real Property Improvement Grant – property improvements • Up to \$3,295,000, as authorized in the FY15 – FY16 biennial budget – Biofuels Production Incentive Grant Program (BPIG)
Other funds from the political subdivision and their use	\$250,000 awarded as Machinery & Tools tax rebate through City’s local Enterprise Zone incentive
New jobs	Seventy (70) - 45 direct, 25 qualifying contractor positions
New investment	\$26.2 million
Minimum purchase Virginia-grown products	\$105 million or 21.7 million bushels of Virginia-grown grain
Projected impact on agricultural and forestal producers	This project creates a massive new market for Virginia-grown grain.
Timetable for project completion	2014 - 2016
Prevailing average wage in locality	\$49,229 /year
Average wage of project	\$50,075/year
Status	Performance Agreement completed; funds released to the City. Attainment to Date: Capital investment - \$101,795 New jobs - 76 VA-grown products - \$29,182,920 Vireol Bio Energy, LLC was purchased by Green Plains, LLC October 2015. Vireol Bio Energy declared Chapter 11 bankruptcy November 2015. Hopewell filed a claim March 2016 in bankruptcy court to recover AFID funds. Case is still active.

Bloomaker USA, Inc. (announced June 2014)	
Expansion of flower producer	
Location	Augusta County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	<ul style="list-style-type: none"> • \$50,000 AFID – natural gas line extension • \$8,000 VJIP – worker training
Other funds from the political subdivision and their use	\$58,000 local cash grant – natural gas line and employee training
New jobs	Eight (8) new jobs and ninety (90) FTEs
New investment	\$2 million
Minimum purchase Virginia-grown products	\$17.6 million in new plant sales
Projected impact on agricultural and forestal producers	In addition to supporting the greenhouse and nursery industry, this project provides important cold-weather employment for ag workers.
Timetable for project completion	2014 - 2015

Prevailing average wage in locality	\$39,183/year
Average wage of project	\$20,800/year
Status	Performance Agreement completed; funds released to the County. Attainment to Date: Capital investment - \$2,000,000 New jobs – 8 new jobs and 49 FTEs VA-grown products - \$2,329,206 Performance period ends Q1 FY 2018

Retail Relay, Inc., dba Relay Foods - (announced June 2014) Expansion of on-line grocer specializing in local foods	
Location	City of Charlottesville
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	<ul style="list-style-type: none"> • \$50,000 AFID – building improvements • \$20,000 VJIP – worker training
Other funds from the political subdivision and their use	\$50,000 local cash grant – any lawful purposes
New jobs	Twenty-five (25)
New investment	\$735,000
Minimum purchase Virginia-grown products	\$353,309 of new purchases of meat, milk & produce
Projected impact on agricultural and forestal producers	Relay’s retail platform and dedication to sourcing local provides a powerful, cost-effective retail and distribution network for numerous local ag and specialty foods producers.
Timetable for project completion	2014 - 2016
Prevailing average wage in locality	\$44,447 /year
Average wage of project	\$42,515/year
Status	Performance Agreement completed; funds released to the City. Attainment to Date: Capital investment - \$206,387 New jobs - 9 VA-grown products - \$7,503,466.74 The company merged with Colorado-based Door to Door Organics, Inc. in June 2016. In January 2017, Relay announced layoffs in connection to the merger. Full clawback of AFID funds will be enforced. Performance period ends Q1 FY 2018

Independence Lumber, Inc. (announced August 2014) Reconstruction of sawmill at existing lumber operation	
Location	Grayson County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	<ul style="list-style-type: none"> • \$100,000 AFID – reconstruction and building improvements • \$20,000 VJIP – job training • \$150,000 TROF – new jobs and investment
Other funds from the political subdivision and their use	\$175,000 Grayson County Performance Grant (cash reimbursement of taxes over a five year period)
New jobs	Twenty-five (25)
New investment	\$5.1 million
Minimum purchase Virginia-grown products	\$18 million or 60 metric board feet (mbf) in timber purchases
Projected impact on agricultural and forestal producers	This project provides a new market to area loggers and forest land owners.

Timetable for project completion	2014 - 2015
Prevailing average wage in locality	\$26,882/year
Average wage of project	\$31,200/year
Status	Performance Agreement completed; funds released to the County. Attainment to Date: Capital investment - \$13,938,905 New jobs - 65 VA-grown products \$13,343,968 Performance period ends Q4 FY 2017

Black Hops Farm, LLC (announced December 2014) New hops production and processing facility	
Location	Loudoun County
Grant amount committed from AFID	\$40,000 AFID – construction
Other funds committed by the Commonwealth	
How these funds will be used	
Other funds from the political subdivision and their use	<ul style="list-style-type: none"> • \$39,700 local cash grant • \$300 Permit Fee Waiver
New jobs	Eleven (11) part-time and seasonal employees
New investment	\$911,500
Minimum purchase Virginia-grown products	\$21,500 or 2,150 pounds of Virginia hops
Projected impact on agricultural and forestal producers	This project will revolutionize hops production in Virginia by making commercial scale production economically viable.
Timetable for project completion	2015 – 2017
Prevailing average wage in locality	\$59,921/year
Average wage of project	\$13,009/year
Status	Performance Agreement completed; funds released to the County. Attainment to Date: Capital investment - \$579,127 New jobs – 1 part-time employee Virginia-grown products – \$0 Performance period ends Q3 FY 2018

Copper Fox Distillery, LLC (announced December 2014) New production facility for craft distiller	
Location	City of Williamsburg
Grant amount committed from AFID	<ul style="list-style-type: none"> • \$50,000 AFID – building renovations • \$19,600 (estimated) VJIP – job training
Other funds committed by the Commonwealth	
How these funds will be used	
Other funds from the political subdivision and their use	\$204,000 – reduced priced sales of City-owned site and repair work done to site
New jobs	Twenty-five (25) new jobs and three (3) FTEs
New investment	\$2 million
Minimum purchase Virginia-grown products	\$457,710 or 1,087 tons of Virginia grain
Projected impact on agricultural and forestal producers	This project creates a new market for specialty grain producers and highlights the role of Virginia agriculture products in craft spirits.
Timetable for project completion	2015-2018

Prevailing average wage in locality	\$34,843/year
Average wage of project	\$28,214/year
Status	Performance Agreement completed; funds released to the City. Attainment to Date: Capital investment - \$450,000 New jobs – 3 FTEs VA-grown products - \$0 Performance period ends Q3 FY 2019

Seven Hills Food, LLC (announced December 2014) Major new independent meat processing facility	
Location	City of Lynchburg
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	<ul style="list-style-type: none"> • \$250,000 AFID – building renovations • \$34,400 VJIP – job training • \$30,300 Enterprise Zone Job Creation Grant – project equity • \$100,000 Enterprise Zone Real Property Improvement – project equity
Other funds from the political subdivision and their use	<ul style="list-style-type: none"> • \$250,000 Lynchburg Economic Development Authority Strategic Initiatives Grant – building upgrades • \$25,000 Local Enterprise Zone Redevelopment Program – building upgrades
New jobs	Forty-three (43)
New investment	\$2.9 million
Minimum purchase Virginia-grown products	\$14.5 million or 12,000 cattle and hogs
Projected impact on agricultural and forestal producers	This project creates a major new market for independent Virginia producers of finished cattle and hogs.
Timetable for project completion	2015 - 2018
Prevailing average wage in locality	\$40,831/year
Average wage of project	\$31,256/year
Status	Performance Agreement completed; funds released to the City. Attainment to Date: Capital investment - \$3,000,000 New jobs - 17 VA-grown products - \$1,127,261 Performance period ends Q3 FY 2019

Big Trouble, LLC dba Big Trouble Malting and Spirits (announced March 2015) New malting facility and craft distillery	
Location	City of Petersburg
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	<ul style="list-style-type: none"> • \$50,000 AFID – building renovations • \$60,000 Enterprise Zone Real Property Improvement Grant – property improvements
Other funds from the political subdivision and their use	<ul style="list-style-type: none"> • \$5,000 Façade Grant • \$2,500 Architectural Grant • \$8,000 Permit Waiver Fee • \$5,000 Tap Free reduction • \$5,000 Water Sewer Connection Fee reduction • \$12,500 Machinery and Tools tax reduction • \$14,000 Real Estate Tax abatement

New jobs	Six (6) new jobs and two (2) FTEs
New investment	\$810,000
Minimum purchase Virginia-grown products	\$1,356,300 or 40,000 bushels of Virginia grain and fruit
Projected impact on agricultural and forestal producers	This project creates a new market for specialty grain producers and highlights the role of Virginia agriculture products in craft beverages.
Timetable for project completion	2015 - 2018
Prevailing average wage in locality	\$38,898/year
Average wage of project	\$37,440/year
Status	Performance Agreement completed; funds released to City. Attainment to Date: Capital investment - \$0 New jobs - 0 VA-grown products - \$0 The Year 1 annual report was submitted June 16, 2016 reporting no attainment. A response letter was sent to request updates on performance targets for the first half of Year 2, including a plan of action, and a revised timeline of performance measures to ensure compliance by the Performance Date. Performance period ends Q4 FY 2018

Route 11 Potato Chips, LLC (announced March 2015) Expansion of specialty potato chip production facility	
Location	Shenandoah County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$50,000 AFID – construction
Other funds from the political subdivision and their use	\$50,000 – partial rebate of local machinery and tools and real estate taxes over four years
New jobs	Thirteen (13)
New investment	\$1.2 million
Minimum purchase Virginia-grown products	\$586,000 or 1,585,000 pounds in new purchases of Virginia potatoes and sweet potatoes
Projected impact on agricultural and forestal producers	This project creates an important new market for sweet potato producers and farmers diversifying into the chipping potato production.
Timetable for project completion	2015 – 2017
Prevailing average wage in locality	\$32,050/year
Average wage of project	\$36,005/year
Status	Performance Agreement completed; funds released to the County. Attainment to Date: Capital investment - \$800,000 New jobs - 2 VA-grown products - 0 Performance period ends Q3 FY 2019

Shenandoah Growers, Inc. (announced April 2015) Expansion of innovative greenhouse potted and fresh herb producer	
Location	Rockingham County

Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	<ul style="list-style-type: none"> • \$100,000 AFID – construction • \$9,750 VJIP – job training
Other funds from the political subdivision and their use	\$100,000 local cash grant – any lawful purposes
New jobs	Fifteen (15)
New investment	\$8.7 million
Minimum purchase Virginia-grown products	\$14,880,000 in new sales of organic herbs
Projected impact on agricultural and forestal producers	In addition to the company’s own technologically driven expansion, they also buy herbs from area farmers to supplement supply.
Timetable for project completion	2015 – 2018
Prevailing average wage in locality	\$39,168/year
Average wage of project	\$20,800/year
Status	Performance Agreement completed; funds released to the County. Attainment to Date: Capital investment – \$10,464,094 New jobs – 9 Virginia-grown products – \$1,095,550 Performance period ends Q4 FY 2018

Andros Foods North America, d.b.a. Bowman Andros Foods (announced April 2015) Expansion of major fruit processing and packaging facility	
Location	Shenandoah County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	<ul style="list-style-type: none"> • \$100,000 AFID – building improvements • \$400,000 COF – secure business location or expansion • \$600,000 Virginia Investment Partnership grant – investment • \$80,000 VJIP – job training • \$480,000 Port of Virginia Economic Development Grant – assist with expansion of operation
Other funds from the political subdivision and their use	\$500,000 local cash grant – any lawful purposes
New jobs	One-hundred and sixty (160)
New investment	\$73 million
Minimum purchase Virginia-grown products	\$12.7 million or 126.9 million pounds of net new purchases of Virginia apples
Projected impact on agricultural and forestal producers	This project supports and grows the company’s major purchases of Virginia apples, supporting an industry under pressure.
Timetable for project completion	2015 – 2018
Prevailing average wage in locality	\$32,050/year
Average wage of project	\$27,581/year
Status	Performance Agreement completed; funds released to the County. Performance period ends Q2 FY 2018

Kelly Turkeys USA, LLC (announced April 2015) New high-end turkey production and processing operation	
Location	Albemarle County
Grant amount committed from AFID Other funds committed by the Commonwealth	\$29,000 AFID – building improvements

How these funds will be used	
Other funds from the political subdivision and their use	\$29,000 local cash grant – building improvements
New jobs	One (1) new jobs and five (5) FTEs
New investment	\$1.4 million
Minimum purchase Virginia-grown products	\$3.1 million or 17,500 turkeys
Projected impact on agricultural and forestal producers	This project showcases the Commonwealth as a source of high-quality, premium turkeys and supports Virginia’s poultry production infrastructure.
Timetable for project completion	2015 - 2018
Prevailing average wage in locality	\$49,480/year
Average wage of project	\$40,479/year
Status	Performance Agreement completed; funds released to the County. Attainment to Date: Capital investment – \$2,000,000 New jobs – 1 part-time and 16 seasonal Virginia-grown products – \$350,000 Performance period ends Q1 FY 2018

Ewes Guys, LLC dba Twenty Paces (announced April 2015) New farmstead sheep and goat’s milk cheese production operation	
Location	Albemarle County
Grant amount committed from AFID	\$11,000 AFID – building improvements
Other funds committed by the Commonwealth	
How these funds will be used	
Other funds from the political subdivision and their use	\$11,000 Local cash grant – any lawful purposes
New jobs	Five (5) and one (1) FTE
New investment	\$321,000
Minimum purchase Virginia-grown products	\$903,430 or 37,760 gallons of sheep and goat milk
Projected impact on agricultural and forestal producers	The high-quality, authentic farmstead cheese company bolsters the Commonwealth’s reputation as the center for artisanal food production.
Timetable for project completion	2015 – 2018
Prevailing average wage in locality	\$49,482/year
Average wage of project	\$33,773/year
Status	Performance Agreement completed; funds released to the County. Attainment to Date: Capital investment - \$321,000 New jobs – 0 VA-grown products – \$794,252.46 Performance period ends Q1 FY 2018

Old House Vineyards, LLC dba Old House Distillery (announced May 2015) New craft distillery	
Location	Culpeper County
Grant amount committed from AFID	\$20,000 AFID – building renovations
Other funds committed by the Commonwealth	
How these funds will be used	
Other funds from the political subdivision and their use	\$20,000 local cash grant – equipment purchases

New jobs	Three (3) FTEs
New investment	\$229,000
Minimum purchase Virginia-grown products	\$101,500 of Virginia grapes, grain, and honey
Projected impact on agricultural and forestal producers	This project creates a new market for a variety of Virginia-grown products and will offer new distillation service to Virginia winemakers.
Timetable for project completion	2015 - 2018
Prevailing average wage in locality	\$38,073/year
Average wage of project	\$22,107/year
Status	Performance Agreement completed; funds released to the County. Attainment to Date: Capital investment – \$100,659.42 New jobs – 1 FTE VA-grown products – \$21,662.10 Performance period ends Q1 FY 2018

Ironclad Distillery, Inc. (announced July 2015) New small-batch bourbon distillery	
Location	City of Newport News
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$12,000 AFID – building renovation
Other funds from the political subdivision and their use	\$12,000 local cash grant – any lawful purposes
New jobs	Eight (8) FTEs
New investment	\$100,000
Minimum purchase Virginia-grown products	\$126,000 or 675,000 pound of Virginia-grown corn, wheat and rye
Projected impact on agricultural and forestal producers	This project creates a new market for specialty grain producers and highlights the role of Virginia agriculture products in craft spirits.
Timetable for project completion	2015 - 2018
Prevailing average wage in locality	\$48,667/year
Average wage of project	\$31,595/year
Status	Performance Agreement completed; funds released to the City. Attainment to Date: Capital investment - \$86,224 New jobs - 3 FTEs VA-grown products - \$13,015 Performance period ends Q2 FY 2018

Hardywood Park Craft Brewery, LLC (announced July 2015) New production facility for existing Virginia craft brewery	
Location	Goochland County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	<ul style="list-style-type: none"> • \$250,000 AFID – building and site improvements • \$500,000 COF – building and site improvements • \$400,000 Virginia Investment Partnership – any lawful purpose

	<ul style="list-style-type: none"> • \$56,000 VJIP – job training
Other funds from the political subdivision and their use	\$500,000 awarded to rebate 50% of the Company’s Machinery and Tools and Tangible Personal Property taxes through the County, and other payments – any lawful purposes
New jobs	Fifty-six (56)
New investment	\$24.3 million
Minimum purchase Virginia-grown products	\$1.4 million in Virginia agricultural products
Projected impact on agricultural and forestal producers	This new facility will significantly increase the use of Virginia-grown specialty crops in Virginia craft beers, building the role Virginia agriculture will play in fast-growing craft brewing industry.
Timetable for project completion	2016 - 2020
Prevailing average wage in locality	\$79,793/year
Average wage of project	\$51,000/year
Status	Performance Agreement completed; funds released to the County. Performance period ends Q2 FY 2020

Virginia Poultry Growers Cooperative, Inc. (announced July 2015) Expansion of turkey production and processing cooperative	
Location	Rockingham County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	<ul style="list-style-type: none"> • \$250,000 AFID – building improvements • \$500,000 Virginia Investment Partnership Grant – any lawful purposes • \$50,000 VJIP – job training
Other funds from the political subdivision and their use	\$250,000 local cash grant – any lawful purposes
New jobs	Six (6)
New investment	\$61.9 million
Minimum purchase Virginia-grown products	\$9.1 million or 15.5 million pounds of net new Virginia-grown turkey
Projected impact on agricultural and forestal producers	Expansion of this facility ensures a prominent role of turkey production in Virginia and support dozens of new poultry houses.
Timetable for project completion	2015 - 2018
Prevailing average wage in locality	\$39,757/year
Average wage of project	\$27,290/year
Status	Performance Agreement completed; funds released to the County. Performance period ends Q1 FY 2020

WDC Greenhouse, LLC dba BrightFarms, Inc. (announced October 2015) New leaf lettuce and tomato production greenhouse	
Location	Culpeper County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$75,000 AFID – construction
Other funds from the political subdivision and their use	\$75,000 local cash grant – any lawful purposes
New jobs	Twenty-four (24)

New investment	\$7.3 million
Minimum purchase Virginia-grown products	\$10.7 million or 750,000 cases of baby lettuce and basil, and 30,000 cases of tomatoes
Projected impact on agricultural and forestal producers	While an immediate impact to local producers is small, this project could begin a shift towards local produce buying by major national retailers that could benefit Virginia's agricultural producers in the future.
Timetable for project completion	2015 - 2018
Prevailing average wage in locality	\$38,073/year
Average wage of project	\$35,948/year
Status	Performance Agreement completed; funds released to the County. Performance period ends Q3 FY 2018

Pilot Malt House Virginia, LLC (announced December 2015) New artisan craft maltster	
Location	Loudoun County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$19,500 AFID – building improvements
Other funds from the political subdivision and their use	<ul style="list-style-type: none"> • \$1,000 waiver of permit fees • \$18,500 local cash grant – any lawful purposes
New jobs	Seven (7)
New investment	\$885,000
Minimum purchase Virginia-grown products	\$315,000 or 2.1 million pounds of Virginia barley, wheat and rye
Projected impact on agricultural and forestal producers	This project provides an important new market for high-value, malt-quality Virginia barley and further integrates Virginia agriculture into a fast growing craft brewing and distilling industries.
Timetable for project completion	2016 - 2018
Prevailing average wage in locality	\$59,899/year
Average wage of project	\$76,000/year
Status	Grant offer expired December 30, 2016. Company did not complete Performance Agreement before deadline. This project will be deleted in future reports.

Shawnee Canning Company, Inc. (announced January 2016) Expansion of family-owned fruit co-packer	
Location	Frederick County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$7,500 AFID – building improvements
Other funds from the political subdivision and their use	\$7,500 local cash grant – any lawful purposes
New jobs	Five (5)
New investment	\$499,500
Minimum purchase Virginia-grown products	\$57,000 or 312,000 pounds in net new purchases of Virginia-grown apples and peaches

Projected impact on agricultural and forestal producers	This project grows the market for Virginia fruit producers and farm stands benefiting from the company's private label co-packing operation.
Timetable for project completion	2015 – 2017
Prevailing average wage in locality	\$39,836/year
Average wage of project	\$32,829/year
Status	Performance Agreement completed; funds released to the County. Performance period ends Q3 FY 2019

Monroe Bay Vineyard, LLC (announced February 2016) Expansion of Virginia farm winery	
Location	Westmoreland County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$30,000 AFID – building construction
Other funds from the political subdivision and their use	\$30,000 – any lawful purpose
New jobs	Seven (7) FTEs
New investment	\$385,632
Minimum purchase Virginia-grown products	\$29,899 or 35.3 tons of Virginia-grown fruit
Projected impact on agricultural and forestal producers	This project expands the market for Virginia apple and grape producers.
Timetable for project completion	2016 - 2020
Prevailing average wage in locality	\$28,916/year
Average wage of project	\$34,507/year
Status	Performance Agreement completed; funds released to the County. Performance period ends Q1 FY 2021

Blue Bee Cider, LLC (announced February 2016) Relocation and expansion of urban cidery	
Location	City of Richmond
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	<ul style="list-style-type: none"> • 50,000 AFID – building improvements • \$100,000 Enterprise Zone Real Property Investment Grant – building improvements
Other funds from the political subdivision and their use	\$50,000 Local Enterprise Zone benefits and real estate tax rebates – building improvements
New jobs	Four (4) FTEs
New investment	\$1.1 million
Minimum purchase Virginia-grown products	\$257,700 or 21,821 bushels of Virginia-grown apples and berries
Projected impact on agricultural and forestal producers	This project creates an expanded market for Virginia producers of specialty hard cider apple varieties.
Timetable for project completion	2016 - 2019
Prevailing average wage in locality	\$57,011/year
Average wage of project	\$30,710/year
Status	Performance Agreement completed; funds released to the City.

	Performance period ends Q4 FY 2019
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Slick Rock Lumber, LLC (announced March 2016) New sawmill	
Location	Halifax County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	<ul style="list-style-type: none"> • \$12,000 AFID – building and site improvements • \$9,750 VJIP – job training
Other funds from the political subdivision and their use	\$12,000 – site improvements
New jobs	Thirteen (13)
New investment	\$535,000
Minimum purchase Virginia-grown products	\$5.1 million or 14.6 million mbf of Virginia-grown timber
Projected impact on agricultural and forestal producers	This project expands the market for Virginia hardwoods and non-pine species of softwoods.
Timetable for project completion	2016 – 2018
Prevailing average wage in locality	\$33,758/year
Average wage of project	\$27,200/year
Status	Performance Agreement completed; funds released to the County. Performance period ends Q1 FY 2019

Springfield 1842, LLC (announced March 2016) New craft distillery	
Location	Halifax County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	<ul style="list-style-type: none"> • \$10,000 AFID – building renovations • \$3,750 VJIP – job training
Other funds from the political subdivision and their use	\$10,000 local cash grant – any lawful purpose
New jobs	Five (5) FTEs
New investment	\$160,000
Minimum purchase Virginia-grown products	\$15,156 or 148,176 pounds of Virginia-grown grain
Projected impact on agricultural and forestal producers	This project provides a new market for high-value, Virginia-grown grain and further integrates Virginia agriculture into a fast growing craft distilling industry.
Timetable for project completion	2015 – 2018
Prevailing average wage in locality	\$33,758/year
Average wage of project	\$25,792/year
Status	Performance Agreement completed; funds released to the County. Performance period ends Q1 FY 2019

Woodgrain Millwork, Inc. (announced April 2016) Expansion of door and window frame manufacturer	
Location	Smyth County
Grant amount committed from AFID	• \$100,000 AFID – building improvements

Other funds committed by the Commonwealth How these funds will be used	<ul style="list-style-type: none"> • \$13,300 VJIP – job training • \$75,000 TROF – building improvements • \$29,000 Enterprise Zone Job Creation Grant – incentivize job creation
Other funds from the political subdivision and their use	\$100,000 local cash grant – any lawful purpose
New jobs	Seventeen (17)
New investment	\$1.9 million
Minimum purchase Virginia-grown products	\$4.7 million or 9.2 mbf of net new purchases of Virginia-grown white pine and other species
Projected impact on agricultural and forestal producers	This project expands the market for Virginia-grown white pine and other species.
Timetable for project completion	2016 – 2018
Prevailing average wage in locality	\$34,341/year
Average wage of project	\$29,195/year
Status	Performance Agreement completed; funds released to the County. Performance period ends Q1 FY 2019

Gregory Lumber, Inc. (announced June 2016) Expansion of existing sawmill	
Location	Pittsylvania County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$50,000 AFID – building improvements
Other funds from the political subdivision and their use	\$97,100 local cash grant – any lawful purposes
New jobs	Three (3)
New investment	\$3 million
Minimum purchase Virginia-grown products	\$7.9 million or 7.2 mbf of net new purchase of Virginia-grown pine
Projected impact on agricultural and forestal producers	This project is a major expansion of an existing market for Virginia-grown pine; expanded specialty market for large dimension timber.
Timetable for project completion	2016 – 2018
Prevailing average wage in locality	\$31,274/year
Average wage of project	\$37,440/year
Status	In October 2016, the locality notified VDACS that Gregory Lumber would not be able to meet the new jobs performance measure. The Performance Agreement was not executed and no funds were released. This project will be removed from future reports.

Performance Livestock and Feed Company, Inc. (announced June 2016) New location of NC-based feed producer	
Location	Henry County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	<ul style="list-style-type: none"> • \$100,000 AFID – building improvements • \$25,600 VJIP – job training • \$170,000 TROF – building improvements • \$67,500 Enterprise Zone Job Creation Grant – any lawful

	purpose <ul style="list-style-type: none"> • \$70,000 Enterprise Zone Real Property Investment Grant – any lawful purpose • \$345,000 Rail Industrial Access Grant – rail improvement
Other funds from the political subdivision and their use	<ul style="list-style-type: none"> • \$170,000 Local Grant for Rail Assistance – rail improvements • \$102,253 Henry County Local Enterprise Zone Incentives – any lawful purpose
New jobs	Thirty-two (32)
New investment	\$4.2 million
Minimum purchase Virginia-grown products	\$11 million or 115,145 tons of Virginia-grown grains and non-traditional feed ingredients
Projected impact on agricultural and forestal producers	This project will create a robust new market for traditional and non-traditional Virginia-grown feed ingredients; large new feed producer will benefit from livestock producers in feed deficient state.
Timetable for project completion	2016 -2019
Prevailing average wage in locality	\$30,195/year
Average wage of project	\$26,000/year
Status	Performance Agreement completed; funds released to the County. Performance period ends Q2 FY 2019

Handsome Brook Farm, LLC (announced June 2016) New pasture-raised egg processing facility	
Location	Clarke County (Town of Berryville)
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	<ul style="list-style-type: none"> • \$200,000 AFID – building improvements • \$57,750 VJIP – job training
Other funds from the political subdivision and their use	\$200,000 local cash grant – any lawful purpose
New jobs	One hundred and five (105)
New investment	\$6.4 million
Minimum purchase Virginia-grown products	\$50.6 million or 20.2 million dozen of net new purchases of Virginia-grown eggs
Projected impact on agricultural and forestal producers	This project will create a major new market for egg producers, impacting over 100 Virginia farms directly.
Timetable for project completion	2016 – 2018
Prevailing average wage in locality	\$42,796/year
Average wage of project	\$33,955/year
Status	In October 2016, VDACS was notified that Handsome Brook Farms would not be moving forward with the Berryville project and would repay funds. Full funding was received January 10, 2017. This project will be removed from future reports. .

Completed AFID Facility Grant Projects

Homestead Creamery, Inc. (announced December 2012) New manufacturer of dairy-related products

Location	Franklin County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	<ul style="list-style-type: none"> • \$60,000 AFID – building expansion and renovations • \$12,240 VJIP – job training • \$45,000 TROF –building expansion and renovations
Other funds from the political subdivision and their use	\$30,000 local cash grant – any lawful purposes
New jobs	Twenty (20)
New investment	\$1.1 million
Minimum purchase Virginia-grown products	\$1.5 million of Virginia milk, cream, eggs, and produce
Projected impact on agricultural and forestal producers	The impact on Virginia agriculture is especially strong; over 45 Virginia producers will benefit directly.
Timetable for project completion	2013 - 2016
Prevailing average wage in locality	\$29,665/year
Average wage of project	\$29,016/year
Status	Performance Agreement completed; funds released to County. Attainment to Date: Capital investment - \$2,173,615 (198% attainment) New jobs – 21 (105% attainment) VA-grown products - \$3,209,285 (170% attainment) Performance period ended Q3 FY 2016. All performance measures were met.

AFID Planning Grant Program

The AFID Planning Grant program was established to encourage localities to think strategically about how they can better support and integrate agriculture and forestry into their community’s overall economic development efforts. AFID Planning Grant applications are accepted on a rolling basis, allowing for applicants to work with the AFID Fund Coordinator to refine their project and submit stronger applications. Since the inception of the AFID Planning Grant, \$744,650 has been awarded to 36 projects, directly impacting 57 unique localities. Of these funded projects, twenty-three (23) have successfully completed activities.

During the first half of the fiscal year 2017, Governor McAuliffe announced three (3) AFID Planning Grant awards totaling \$64,000, covering seven (7) localities. A summary of these projects are listed below:

Project Title: Floyd County Ag-Forestry Value-Chain Enhancement Program
 Applicant: Floyd County
 Amount: \$20,000
 Summary: Floyd County is implementing an initiative to assist its county agriculture, food and forestry based businesses to achieve greater sales, income, and employees. This multipronged effort includes surveying local businesses and assets in this sector to identify needs and opportunities, creating a Floyd brand, providing direct assistance to new businesses, and researching options for an online store of made-in Floyd products.

Project Title: Economic and Fiscal Impact of Agritourism in Virginia

Applicant: New River Valley Regional Commission (lead applicant) and Augusta, Halifax, Loudoun and Rockingham Counties (co-applicants)

Amount: \$24,000

Summary: Agritourism is an important part of Virginia's agricultural economy. Understanding its economic impact to the Commonwealth is critical to sustaining and growing support for this industry. There is significant interest among the industry and its partners for a new study to be conducted and shared at the 2017 Virginia Conference on Agritourism. The purpose of this study is to measure the economic and fiscal impact of agritourism in Virginia. The study will be conducted by Virginia Tech.

Project Title: Old School Food Center at Prices Fork

Applicant: New River Valley Regional Commission (lead applicant) and Montgomery County and Town of Blacksburg (co-applicants)

Amount: \$20,000

Summary: New River Valley Regional Commission is leading an effort involving Montgomery County and Town of Blacksburg to redevelop the former Prices Fork Elementary school site to create new mixed income rental housing and a center for food entrepreneurs. Over \$1M in grant funding has been secured to convert approximately 4,000 square feet of the school building into a kitchen, local food restaurant and retail area that could be used to sell foods prepared in the kitchen. The project will help the Old School Food Center define the Center's target markets and their specific product/service needs in order to develop a sustainable business model, appropriate kitchen design, and business incubator training curriculum.