

June 7, 2017

The Honorable Thomas K. Norment, Jr.
The Honorable Emmett W. Hanger, Jr.
Co-Chairs, Senate Finance Committee
Senate of Virginia
P. O. Box 396
Richmond, VA 23218

The Honorable S. Chris Jones
Chair, House Appropriations Committee
General Assembly Building
P.O. Box 406
Richmond, VA 23218

Dear Chairmen Norment, Hanger and Jones:

Norfolk State University (NSU) was awarded funds under Item 142.10 of the Appropriation Act (Regular Session 2015) to increase the number of students eligible as transfers under *Code of Virginia* §§ 23-38.10:9 to 23-38.10:13. The Two-Year College Transfer Grant goal for Norfolk State was set in the Appropriation Act at 80 eligible students. Norfolk State University continues to offer high quality, affordable academic programs that have resulted in a continued rise in the number of applications for first time freshmen and transfer students.

The following details the accounting of the Two-Year College Transfer Grant funds for FY 2015-2016 and NSU's efforts to achieve the transfer target established for this Grant. In the AY2015-2016, the institution enrolled 8 transfer grant students. In AY2016-2017, the institution enrolled 12 transfer grant students, representing a 50% increase.

Norfolk State University remains steadfast to its goal of increasing the number of transfer students with associate's degrees. It continues to review practices and revise strategies for recruiting and enrolling transfer students. The institution expects to continue its gradual growth toward established objectives.

Associated efforts include but are not limited to:

- Improving the partnership with community colleges,
- Continuing to offer on-site admissions for transfer fair, campus visits, walk-ins, etc,
- Working closely with community college counselors.

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The Honorable Emmett W. Hanger, Jr.
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June 7, 2017
Page 2

Should you need additional information, do not hesitate to contact me.

Respectfully,

A handwritten signature in cursive script that reads "Michael M. Shackleford".

Michael M. Shackleford, Ed.D.
Vice President for Student Affairs
and Enrollment Management
Norfolk State University

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