

Effectiveness of Economic Development Incentive Grant Programs Administered by the Commonwealth of Virginia

In accordance with Chapter 817 of the 2014 Acts of Assembly

November 15, 2017

Table of Contents

Executive Summary	3
Program Summaries	4
Virginia Economic Development Partnership	
Advanced Shipbuilding Training Facility Performance Grant Program	6
Aerospace Engine Manufacturing Performance Grant Program	8
Commonwealth's Development Opportunity Fund	10
Economic Development Incentive Grant subfund	12
Investment Partnership Grant subfund	14
Major Eligible Employer Grant subfund	16
Semiconductor Memory / Logic Wafer Manufacturing Performance Grant Program	18
Virginia Jobs Investment Program	20
Customized Incentive Grants	22
Department of Agriculture and Consumer Services	
Agriculture and Forestry Industries Incentive Grant	23
Department of Housing and Community Development	
Enterprise Zone Job Creation Grant	25
Enterprise Zone Real Property Investment Grant	27
Department of Rail and Public Transportation	
Rail Industrial Access Fund	29
Tobacco Region Revitalization Commission	
Tobacco Region Opportunity Fund	31
Virginia Department of Transportation	
Economic Development Access Program	33
Virginia Tourism Authority	
Governor's Motion Picture Opportunity Fund	35
Virginia Port Authority	
Port of Virginia Economic and Infrastructure Development Zone Grant Program	37
Innovation and Entrepreneurship Investment Authority	
Growth Acceleration Program	39
Summary Table of Results	41
Program Comparison & Overview	42
Acronyms in Report	44
Next Steps and Recommendations	45
Actions and Goals	48
Standardized Definitions	50
Appendix A: Additional Data on Individual Projects	54
Appendix B: Code of Virginia § 2.2-206.2	138
Appendix C: Comments from the Joint Legislative Audit and Review Commission (JLARC)	140

Executive Summary

In accordance with §2.2-206.2 of the Code of Virginia of 1950, as amended,¹ the Virginia Economic Development Partnership (VEDP) serves as the aggregator of data on eighteen different incentive programs across nine separate entities.² This is the fourth annual report detailing summary information on economic development incentive programs administered by the Commonwealth of Virginia. The goal of this report is to provide data on incentive programs and relevant measures of program effectiveness in a transparent and easy-to-understand format.

In total, from FY2013 through FY2017, these eighteen incentive programs awarded \$413,465,598 in incentive funds across 2,017 projects and \$10,836,553 in investment funds across 164 projects. Virginia Code requires the report to include the previous three years, but to better demonstrate the progress of each program the previous five years have been included. Communicating these results and understanding the goals of each program is critical to evaluating projects for success and programs for effectiveness.

This FY2017 report follows the basic format established in the FY2016 report with the exception of moving the location of the completed project summary from the Appendix to the page following the summary for ease of reading as suggested by JLARC. Ideas for improvements are detailed in the *Next Steps and Recommendations* and *Actions and Goals* sections. In addition to this report, the reporting agencies launched an interactive website (<http://www.virginiaincentives.org>) to help people access the data on Virginia's incentives.

This report shows the sustainability of the existing reporting process but more work remains for the Commonwealth to become the national leader in incentive management, assessment, and evaluation. Since the report captures data on eighteen unique incentive programs across nine entities, the creation of a Central Data Repository (CDR) is critical to accurately and effectively link and track individual projects which receive multiple incentives from multiple entities over multiple periods of time. Without a CDR, there is not an efficient and repeatable method for achieving this.

¹ For the purposes of this report, Virginia Code § 2.2-206.2 is used interchangeably with HB1191 or Virginia Code.

² For the purposes of this report, an entity may be an agency, authority, or other unit that is authorized to use state funds in conjunction with an economic development incentive program.

Program Summaries

The following pages contain summary information about each incentive program and projects incented under that program. The structure of each summary is consistent across each program. The program summary pages report aggregated data on projects which have reached completion or a performance milestone.

The report groups the projects by the fiscal year the performance agreement or other contractual obligation is signed, and projects remain in this group or tranche over time. Grouping by start date suits most incentive programs but delayed payout grants, like the Virginia Investment Partnership (VIP), may not show grant payouts until after the five-year scope of the report. The new Virginia Incentives website, however, will contain the updated data.

Each program summary contains background information on the administering entity, the Virginia Code section governing the program, a narrative on *Program Goals* and *Structural Information*, as well as a table reflecting *Summary of Incentives, Relevant Goals, and Performance*.

The program summary table is split into two parts, with *Projects Awarded* at the top and *Projects Completed or at Milestone* at the bottom. The *Projects Awarded* section of the table should be static, as these data are historical. However, any revisions made to the historical data by the administering entities and reported to VEDP will be reflected in the report. The *Projects Completed or at Milestone* section of the table is dynamic, and these data may be updated annually. Many incented projects, even under the same program, complete at different times. The table will be updated annually as projects previously at a milestone reach completion, or as initial projects move to a milestone.

Project completion is determined by each reporting entity and is considered to be completed once the reporting entity internally closes the project based on its administrative process. A completed project may not have met all or any of its performance measures, and could include projects in which a company repaid some or all of the incentives it received. The awarding of an incentive to a company does not necessarily result in the payment of an incentive to that company. A company which does not meet the performance measures for its project either is not paid the incentive or is required to repay the incentive.

Milestone data reflect the latest data received on an incented project even if no formal milestone exists. For example, an incented project may begin in FY2013 with a target completion date in FY2017, and a milestone in FY2015. However, if an entity receives data on the progress of that project in FY2014, those data are

included in the table as a milestone despite FY2014 not being a formal milestone. This was done to increase transparency and provide the latest data available on incented projects.

The table also contains *Funds Appropriated* and *Incentives Awarded*. Funds Appropriated reflects total dollars appropriated to a program in the specified fiscal year. This amount does not include funds carried over from the previous fiscal year, and should match amounts in the State Budget. Incentives Awarded reflects total incentive dollars awarded to projects in the specified fiscal year. This total may be less than or greater than the amount shown in Funds Appropriated.

One reason for this is the start of a project (by fiscal year) is determined by the date the performance agreement or other contractual obligation is signed, but the award date may be different than the date and fiscal year the project announced. Another reason is a project may be awarded incentives which are disbursed at a subsequent date, and in some instances, over a subsequent period of time. For example, the VIP grant disburses funds after performance is met, and typically over 5 years. However, funds may not be appropriated for these projects until the fiscal year(s) disbursement is due.

This means it is possible for an entity to issue an award to a company but never pay the company an incentive because the company failed to perform. This could result in a closed project being reported as never receiving funds, creating jobs, or making investments.

The value of *Average Wage* is the arithmetic mean, and values which are calculated with a weighted average are noted.

The project summary also contains select completed summary information by program by fiscal year. It contains metrics for projects which have reached completion in each cohort, along with the expected values for the same set of projects to show how projects which have completed performed against expected goals.

Data on individual projects by program by fiscal year are included in *Appendix A: Data on Individual Incented Projects*.

Advanced Shipbuilding Training Facility Performance Grant Program (ASTFPG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.23

Program Goals:

The goal of awarding the Advanced Shipbuilding Training Facility Performance Grant Program (ASTFPG) is to promote and expand advanced shipbuilding in the Commonwealth. This tailored performance-based grant is available to a qualified shipbuilder which meets or exceeds requirements specified in the governing statute. Metrics are contained in the table below.

Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed, and performance milestones have been achieved.

The performance period is unique to each project and specified in the performance agreement; milestones reflect latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2013	FY2014	FY2015	FY2016	FY2017	Total
Funds Appropriated		\$5,000,000	\$5,000,000	\$8,029,323	\$7,592,582	\$7,155,840	\$32,777,745
Number of Projects		-	-	-	-	-	1
Incentives Awarded		-	-	-	-	-	\$32,777,745
Average Incentive per Job		-	-	-	-	-	\$32,778
Expected	Jobs Created	-	-	-	-	-	1,000
	Apprentice Program Enrollment	-	-	-	-	-	750
	Training Expenses	-	-	-	-	-	\$59,957,919
	Average Wage (≥ Average Wage in locality)	-	-	-	-	-	-
	Value of Capital Investment	-	-	-	-	-	\$300,000,000
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		-	-	-	-	-	1
Incentives Awarded		-	-	-	-	-	\$32,777,745
Incentives Paid		-	-	-	-	-	\$32,777,745
Incentives Repaid		-	-	-	-	-	\$0
Completed	Jobs Created	-	-	-	-	-	1,520
	Apprentice Program Enrollment	-	-	-	-	-	825
	Training Expenses	-	-	-	-	-	\$87,490,715
	Average Wage	-	-	-	-	-	Requirement Met
	Value of Capital Investment	-	-	-	-	-	\$357,960,000

Notes:

Only one award has been made for ASTFPG; this occurred in FY2011 and therefore is not shown on this table. The "Total" column includes "Awarded", "Expected", and "Milestone" data from FY2011; otherwise the table could be read as the recipient received the grant without having done anything. The value of the grant is \$32,777,745. The grant recipient is expected to create 1,000 jobs at an average wage above the locality's prevailing wage, enroll 750 apprentices, spend \$59,957,919 annually in training expenses, and create aggregate capital investment of \$300,000,000. The grant recipient has met or exceeded its metrics. The last payment to the company was made in FY2017.

Advanced Shipbuilding Training Facility Performance Grant Program (ASTFPG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.23

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs			Apprentices			Average Wage (<i>weighted</i>)		
	Total	Completed	Awarded	Received	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
FY2011	1	1	\$32,777,745	\$32,777,745	\$0	\$300,000,000	\$357,960,000	119%	1,000	1,520	152%	750	825	110%	<i>Requirement Met</i>		
FY2012	0	0															
FY2013	0	0															
FY2014	0	0															
FY2015	0	0															
FY2016	0	0															
FY2017	0	0															
<i>Total</i>	<i>1</i>	<i>1</i>	<i>\$32,777,745</i>	<i>\$32,777,745</i>	<i>\$0</i>	<i>\$300,000,000</i>	<i>\$357,960,000</i>	<i>119%</i>	<i>1,000</i>	<i>1,520</i>	<i>152%</i>	<i>750</i>	<i>825</i>	<i>110%</i>	<i>Requirement Met</i>		

Aerospace Engine Manufacturing Performance Grant Program (AEMPG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.20

Program Goals:

The goal of awarding the Aerospace Engine Manufacturing Performance Grant Program (AEMPG) is to incentivize an aerospace engine manufacturer to locate in the Commonwealth. This tailored performance-based grant is available to a qualified aerospace engine manufacturer which meets or exceeds requirements specified in the governing statute. The program is made up of five distinct grants.³ Metrics are contained in the table below.

Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed, and performance milestones have been achieved.

The performance period is unique to each project and specified in the performance agreement; milestones reflect latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2007
Funds Appropriated		\$0
Number of Projects		1
Incentives Awarded		\$50,683,000
Average Incentive per Job		\$78,945
Expected	Jobs Created	642
	Average Wage (≥ Average Wage in locality)	-
	Value of Capital Investment	\$501,300,000
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>		
Number of Projects		1
Incentives Awarded		\$50,683,000
Incentives Paid		\$5,250,000
Incentives Repaid		\$0
Milestone	Jobs Created	250
	Average Wage	Requirement Met
	Value of Capital Investment	\$267,400,000
Completed	Jobs Created	-
	Average Wage	-
	Value of Capital Investment	-

Notes:

There is a single project which has been incented under the Aerospace Engine Manufacturing Grant Program. The project was awarded in FY2007 under a target completion date of FY2023. Although this date falls outside of the scope of this report, data are provided for transparency on this ongoing project.

Funds appropriated reflect the funds appropriated to the program in FY2007. A total of \$50,683,000 of incentives was awarded under the program in FY2007.

The average wage requirement for the program is greater than or equal to the prevailing average wage in the locality (Prince George County).

The latest milestone data documents cumulative capital investment of \$267,400,000. The goal investment through this period was \$472,700,000, with total investment of \$501,300,000 at project completion.

The latest milestone data documents 250 cumulative jobs created. The goal job creation through this period was 458, with total job creation of 642 at project completion.

The project is eligible for future payments, but there have not been any further submissions for reimbursement at the time of this report.

³ One or more of the grants cited here are paid by VJIP as pass-through funds, and are included in the VJIP amount awarded. While this could constitute double-counting of dollars awarded, the amounts are included here to provide a complete and transparent representation of the program. Per VJIP data, the pass-through funds are for an on-going project that is not yet completed.

Aerospace Engine Manufacturing Performance Grant Program (AEMPG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.20

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs			Average Wage (<i>weighted</i>)		
	Total	Completed	Awarded	Paid	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
<i>FY2007</i>	1	0	<i>No projects to report</i>											
<i>FY2013</i>	0	0												
<i>FY2014</i>	0	0												
<i>FY2015</i>	0	0												
<i>FY2016</i>	0	0												
<i>FY2017</i>	1	0												
<i>Total</i>	1	0												

Commonwealth's Development Opportunity Fund (COF)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-115

Program Goals:

The goal of awarding the Commonwealth's Development Opportunity Fund (COF) is to attract economic development prospects and secure the expansion of existing business and industry in the Commonwealth. The program uses the following metrics:

- Virginia jobs created, and their average wage
- Value of capital investment in Virginia

Structural Information:

The incentive is paid after an approved performance agreement between the locality and company has been signed. The performance agreement contains a clawback provision.

The performance period is typically 36-months; milestones reflect latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded⁴</i>		FY2013	FY2014	FY2015	FY2016	FY2017	Total
Funds Appropriated		\$11,811,055	\$11,811,055	\$19,916,000	\$21,750,000	\$20,750,000	\$86,038,110
Number of Projects		22	33	30	35	19	139
Incentives Awarded		\$7,175,000	\$9,550,000	\$24,625,000	\$28,460,000	\$17,740,000	\$87,550,000
Average Incentive per Job		\$3,712	\$2,755	\$3,489	\$4,447	\$5,747	\$3,990
Expected	Jobs Created	1,933	3,467	7,058	6,400	3,087	21,945
	Average Wage (weighted)	\$66,453	\$43,011	\$59,599	\$48,868	\$86,873	\$58,925
	Value of Capital Investment	\$825,527,137	\$575,377,146	\$3,098,384,783	\$1,432,580,372	\$716,058,335	\$6,647,927,773
	Benefit-to-Cost Ratio (10-Year)	7.4	5.8	4.7	8.7	5.8	6.2
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		22	33	30	29	-	114
Incentives Awarded		\$7,175,000	\$9,550,000	\$24,625,000	\$18,495,000	\$-	\$59,845,000
Incentives Paid		\$7,175,000	\$9,550,000	\$24,625,000	\$18,495,000	\$-	\$59,845,000
Incentives Repaid		\$-	\$250,000	\$65,000	\$200,000	\$-	\$515,500
Milestone ⁵	Jobs Created	-	-	-	-	-	-
	Average Wage (weighted)	\$-	\$-	\$-	\$-	\$-	\$-
	Value of Capital Investment	\$-	\$-	\$-	\$-	\$-	\$-
Completed	Jobs Created	2,231	1,545	73	165	-	4,014
	Average Wage (weighted)	\$88,978	\$45,442	\$53,533	\$98,292	\$-	\$73,748
	Value of Capital Investment	\$1,254,301,591	\$478,514,469	\$3,630,928	\$8,640,257	\$-	\$1,745,087,245
Projected Benefit-to-Cost Ratio ⁶ (10-Year)		7.4	5.8	4.7	8.7	5.8	6.2
Current Benefit-to-Cost Ratio (July 2016)		2.4	1.4	1.8	13.1	N/A	1.4

⁴ Projects may vary from the fiscal year they were previously reported in to establish consistency with other programs. They will remain static in subsequent reports.

⁵ Values reported here are only survey results; VEDP uses QCEW data as milestone data and in calculating Current Benefit-to-Cost ratios, however these data cannot be shared publicly.

⁶ The Projected and Current Benefit-to-Cost Ratios are calculated using total state benefits divided by total state costs and include data which are not shown. The Current Benefit-to-Cost Ratio may be low in the early years because companies typically have 36 months to perform. The Projected BCR is the same as the Expected BCR in FY2017 because the projected analysis stops at FY2016.

Commonwealth's Development Opportunity Fund (COF)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-115

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs			Average Wage (<i>weighted</i>)		
	Total	Completed	Awarded	Paid	Repaid	Expected	Actual	% of Target	Expected	Actual	% of Target	Expected	Current	% of Target
<i>FY2013</i>	22	19	\$4,375,000	\$4,375,000	\$0	\$745,500,814	\$1,254,301,591	168%	1,584	2,231	141%	\$58,636	\$88,978	152%
<i>FY2014</i>	33	15	\$4,625,000	\$4,625,000	\$250,000	\$396,167,418	\$478,514,469	121%	1,688	1,545	92%	\$36,158	\$45,442	126%
<i>FY2015</i>	30	3	\$715,000	\$715,000	\$65,000	\$5,567,452	\$3,630,928	65%	866	73	8%	\$33,315	\$53,533	161%
<i>FY2016</i>	35	2	\$2,125,000	\$2,125,000	\$200,000	\$20,000,000	\$8,640,257	43%	113	165	146%	\$36,109	\$98,292	272%
<i>FY2017</i>	19	0	\$0	\$0	\$0	\$0	\$0	0%	-	-	0%	\$0	\$0	0%
<i>Total</i>	<i>139</i>	<i>39</i>	<i>\$11,840,000</i>	<i>\$11,840,000</i>	<i>\$515,000</i>	<i>\$1,167,235,684</i>	<i>\$1,745,087,245</i>	<i>150%</i>	<i>4,251</i>	<i>4,014</i>	<i>94%</i>	<i>\$32,844</i>	<i>\$73,748</i>	<i>225%</i>

Economic Development Incentive Grant subfund (VEDIG)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-5102.1

Program Goals:

The goal of awarding the Economic Development Incentive Grant (VEDIG) is to encourage companies to invest and to provide new employment opportunities by locating significant headquarters, administrative, research and development, and/or similar service and basic sector operations in the Commonwealth. The program uses the following metrics:

- Virginia jobs created, and their average wage
- Value of capital investment in Virginia

Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed, and performance milestones have been achieved.

The performance agreement does not contain a clawback provision- the incentive is typically paid in five installments (once per year) after qualified and maintained performance.

The performance period is typically 10-years (5-years to meet milestones, 5-years of payment); milestones reflect latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2013	FY2014	FY2015	FY2016	FY2017	Total
Funds Appropriated		\$800,000	\$1,300,000	\$4,500,000	\$0	\$4,200,000	\$10,800,000
Number of Projects		0	1	2	0	2	5
Incentives Awarded		\$-	\$5,000,000	\$6,000,000	\$-	\$9,300,000	\$20,300,000
Average Incentive per Job		\$-	\$6,250	\$5,000	\$-	\$6,899	\$6,050
Expected	Jobs Created	-	800	1,200	-	1,348	3,348
	Average Wage (weighted)	\$-	\$122,083	\$128,583	\$-	\$98,022	\$114,725
	Value of Capital Investment	\$-	\$149,700,000	\$87,000,000	\$-	\$146,300,000	\$383,000,000
	Benefit-to-Cost Ratio (10-Year)	-	10.9	9.5	-	4.5	6.6
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		-	-	-	-	-	-
Incentives Awarded		\$-	\$-	\$-	\$-	\$-	\$-
Incentives Paid		\$-	\$-	\$-	\$-	\$-	\$-
Incentives Repaid		\$-	\$-	\$-	\$-	\$-	\$-
Milestone	Jobs Created	-	-	-	-	-	-
	Average Wage (weighted)	\$-	\$-	\$-	\$-	\$-	\$-
	Value of Capital Investment	\$-	\$-	\$-	\$-	\$-	\$-
Completed	Jobs Created	-	-	-	-	-	-
	Average Wage (weighted)	\$-	\$-	\$-	\$-	\$-	\$-
	Value of Capital Investment	\$-	\$-	\$-	\$-	\$-	\$-
Projected Benefit-to-Cost Ratio ⁷ (10-Year)		-	9.3	15.1	-	4.5	7.6
Current Benefit-to-Cost Ratio (July 2016)		-	0.8	1.1	-	N/A	0.8

⁷ The Projected and Current Benefit-to-Cost Ratios are calculated using total state benefits divided by total state costs (not shown) using milestone data or projections from most current data.

Economic Development Incentive Grant subfund (VEDIG)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-5102.1

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs			Average Wage (<i>weighted</i>)		
	Total	Completed	Awarded	Paid	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
<i>FY2013</i>	0	0	<i>No projects to report</i>											
<i>FY2014</i>	1	0												
<i>FY2015</i>	2	0												
<i>FY2016</i>	0	0												
<i>FY2017</i>	2	0												
<i>Total</i>	5	0												

Investment Partnership Grant subfund (VIP)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-5101

Program Goals:

The goal of awarding the Investment Partnership Grant (VIP) is to encourage continued capital investment by existing Virginia manufacturers, or research and development services which support manufacturing in the Commonwealth. While no new job creation is required, existing employment levels must be maintained over time. The program uses the following metrics:

- Virginia jobs created and/or saved, and their average wage (if applicable)
- Value of capital investment in Virginia

Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed, and performance milestones have been achieved.

The performance agreement does not contain a clawback provision – the incentive is typically paid in five installments (once per year) after qualified and maintained performance.

The performance period is typically 10-years (5-years to meet milestones, 5-years of payment); milestones reflect latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2013	FY2014	FY2015	FY2016	FY2017	Total
Funds Appropriated		\$2,492,329	\$3,872,539	\$3,957,289	\$3,602,914	\$2,722,310	\$16,647,381
Number of Projects		10	6	9	4	10	39
Incentives Awarded		\$14,150,000	\$2,300,000	\$9,700,000	\$2,800,000	\$6,100,000	\$35,050,000
Expected	Jobs Created	929	267	930	94	666	2,886
	Average Wage (weighted)	\$44,464	\$51,106	\$44,019	\$42,970	\$42,762	\$44,669
	Value of Capital Investment	\$1,242,655,179	\$195,313,000	\$524,275,000	\$320,295,591	\$416,205,264	\$2,698,744,034
	Benefit-to-Cost Ratio (10-Year)	3.2	2.9	2.6	4.1	3.1	3.1
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		7	1	-	-	-	8
Incentives Awarded		\$12,100,000	\$100,000	\$-	\$-	\$-	\$12,200,000
Incentives Paid		\$-	\$-	\$-	\$-	\$-	\$-
Incentives Repaid		\$-	\$-	\$-	\$-	\$-	\$-
Milestone	Jobs Created	1,057	-	-	-	-	1,057
	Average Wage (weighted)	\$43,695	\$-	\$-	\$-	\$-	\$43,695
	Value of Capital Investment	\$874,836,672	\$47,780,000	\$-	\$-	\$-	\$922,616,672
Completed	Jobs Created	-	-	-	-	-	-
	Average Wage (weighted)	\$-	\$-	\$-	\$-	\$-	\$-
	Value of Capital Investment	\$-	\$-	\$-	\$-	\$-	\$-
Projected Benefit-to-Cost Ratio (10-Year)		4.0	9.1	4.8	8.3	3.1	5.5
Current Benefit-to-Cost Ratio ⁸ (July 2016)		5.0	2.1	0.7	N/A	N/A	3.6

⁸ The Current Benefit-to Cost Ratio for fiscal years where no milestones have yet to occur is calculated using the projected values at the time of this report. For FY2017, the Projected BCR is the same as the Expected 10 year BCR because the projected analysis only goes through FY2016.

Investment Partnership Grant subfund (VIP)
 Administered by: Virginia Economic Development Partnership
 Va. Code § 2.2-5101

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs			Average Wage (<i>weighted</i>)		
	Total	Completed	Awarded	Received	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
<i>FY2013</i>	10	0	<i>No projects to report</i>											
<i>FY2014</i>	6	0												
<i>FY2015</i>	9	0												
<i>FY2016</i>	4	0												
<i>FY2017</i>	10	0												
<i>Total</i>	<i>39</i>	<i>0</i>												

Major Eligible Employer Grant subfund (MEE)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-5102

Program Goals:

The goal of awarding the Major Eligible Employer Grant (MEE) is to encourage major eligible employers to invest in the Commonwealth and to provide a number of stable employment opportunities by either making a significant expansion to existing operations, or constructing new ones with specific qualification requirements. The program uses the following metrics:

- Virginia jobs created, and their average wage
- Value of capital investment in Virginia

Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed, and performance milestones have been achieved.

The performance agreement does not contain a clawback provision – the incentive is typically paid in five installments (once per year) after qualified and maintained performance.

The performance period is typically 10-years (5-years to meet milestones, 5-years of payment); milestones reflect latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2005	FY2006
Funds Appropriated		\$0	\$0
Number of Projects		1	1
Incentives Awarded		\$9,000,000	\$25,000,000
Average Incentive per Job		\$1,957	\$55,556
Expected	Jobs Created	4,600	450
	Average Wage (weighted)	\$79,591	\$133,333
	Value of Capital Investment	\$133,000,000	\$300,000,000
	Benefit-to-Cost Ratio (10-Year)	121.9	1.7
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>			
Number of Projects		1	1
Incentives Awarded		\$9,000,000	\$25,000,000
Incentives Paid		\$1,800,000	\$20,000,000
Incentives Repaid		\$0	\$0
Milestone	Jobs Created	5,094	450
	Average Wage (weighted)	\$79,591	\$156,596
	Value of Capital Investment	\$171,800,000	\$425,600,000
Completed	Jobs Created	-	-
	Average Wage (weighted)	-	-
	Value of Capital Investment	-	-
Projected Benefit-to-Cost Ratio (10-Year)		88.6	3.1
Current Benefit-to-Cost Ratio (July 2016)		88.8	2.6

Additional Notes:

There are two projects which have been incented under the Major Eligible Employer Grant subfund in FY2005 and FY2006. Although these dates fall outside the scope of this report, data are provided for transparency on these ongoing projects.

Funds appropriated reflect the funds appropriated to the program in FY2005 and FY2006. A total of \$34,000,000 of incentives was awarded under the program in FY2005 and FY2006.

Major Eligible Employer Grant subfund (MEE)
 Administered by: Virginia Economic Development Partnership
 Va. Code § 2.2-5102

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs			Average Wage (<i>weighted</i>)		
	Total	Completed	Awarded	Paid	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
<i>FY2005</i>	1	0	<i>No projects to report</i>											
<i>FY2006</i>	1	0												
<i>Total</i>	2	0												

Semiconductor Memory or Logic Wafer Manufacturing Performance Grant Program (SEMI)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.14

Program Goals:

The goal of awarding the Semiconductor Memory or Logic Wafer Manufacturing Performance Grant (SEMI) is to promote and expand semiconductor product manufacturing in the Commonwealth. This tailored performance-based grant is available to a qualified manufacturer of semiconductor memory or logic wafers which meets or exceeds requirements specified in the governing statute. The program uses the following metrics:

- Virginia jobs created
- Value of capital investment in Virginia

Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed, and performance milestones have been achieved.

The performance period is unique to each project and specified in the performance agreement; milestones reflect latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2005
Funds Appropriated		\$6,720,000
Number of Projects		1
Incentives Awarded		\$27,000,000
Average Incentive per Job		\$31,395
Expected	Jobs Created	860
	Value of Capital Investment	\$1,200,000,000
	Benefit-to-Cost Ratio (10-Year)	2.3
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>		
Number of Projects		1
Incentives Awarded		\$27,000,000
Incentives Paid		\$27,000,000
Incentives Repaid		\$0
Milestone	Jobs Created	-
	Value of Capital Investment	-
Completed	Jobs Created	860
	Value of Capital Investment	\$1,200,000,000
Projected Benefit-to-Cost Ratio (10-Year)		7.8
Current Benefit-to-Cost Ratio (July 2016)		6.9

Additional Notes:

There is a single project which has been incented under the Semiconductor Memory or Logic Wafer Manufacturing Grant Program. The project was awarded in FY2005 and completed in early FY2016. Although this date falls outside of the scope of this report, data are provided for transparency on the project.

Funds appropriated reflect the funds appropriated to the program in FY2005. A total of \$27,000,000 of incentives was awarded under the program in FY2005.

The average wage requirement for the program is greater than or equal to the prevailing average wage in the locality (Manassas City).

Semiconductor Memory or Logic Wafer Manufacturing Performance Grant Program (SEMI)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.14

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs		
	Total	Completed	Awarded	Paid	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target
<i>FY2005</i>	1	1	\$27,000,000	\$27,000,000	\$0	\$1,200,000,000	\$1,200,000,000	100%	860	860	100%
<i>Total</i>	<i>1</i>	<i>1</i>	<i>\$27,000,000</i>	<i>\$27,000,000</i>	<i>\$0</i>	<i>\$1,200,000,000</i>	<i>\$1,200,000,000</i>	<i>100%</i>	<i>860</i>	<i>860</i>	<i>100%</i>

Virginia Jobs Investment Program (VJIP)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-2204.3

Program Goals:

There are three components of the Virginia Jobs Investment Program (VJIP): a New Jobs Program, which is open to new or expanding businesses; a Retraining Program for applicants updating facilities with new technology and processes; and a Small Business New Jobs Program which focuses on entrepreneurial entities. The program uses the following metrics:

- Virginia jobs created and/or retrained, and their average wage
- Value of capital investment in Virginia

Structural Information:

The company must apply and receive approval under each of the three programs, and fulfill the approved levels within 36-months.

The incentive is paid after proof of performance has been submitted and verified. Each component also contains a minimum revenue requirement and minimum wage requirement.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded⁹</i>		FY2013	FY2014	FY2015	FY2016	FY2017	Total
Funds Appropriated ¹⁰		\$7,410,931	\$7,207,264	\$5,669,833	\$5,669,833	\$5,669,833	\$31,627,694
Number of Projects		67	54	79	97	141	438
Incentives Awarded		\$8,172,726	\$6,635,981	\$7,137,571	\$11,971,650	\$16,768,342	\$50,686,269
Average Incentive per Job		\$594	\$627	\$724	\$751	\$830	\$721
Expected	Jobs Created	9,531	5,985	8,206	12,673	16,452	52,847
	Jobs Retrained	4,224	4,595	1,651	3,260	3,758	17,488
	Average Wage (weighted)	\$43,650	\$49,972	\$53,994	\$55,998	\$58,781	53,195
	Value of Capital Investment	\$476,906,121	\$1,013,023,915	\$725,187,821	\$1,056,986,966	\$1,698,620,234	\$4,970,725,057
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		65	46	63	73	80	327
Incentives Awarded		\$8,076,576	\$5,506,606	\$4,735,830	\$9,431,154	\$7,976,268	\$35,726,434
Incentives Paid		\$7,353,353	\$4,701,397	\$3,195,177	\$10,618,188	\$4,027,230	\$29,895,345
Milestone	Jobs Created	2,698	1,018	897	860	778	6,251
	Jobs Retrained	1,305	1,521	412	41	137	3,416
	Average Wage (weighted)	\$57,080	\$33,348	\$44,514	\$16,865	\$46,993	\$44,442
	Value of Capital Investment	\$-	\$-	\$-	\$-	\$-	\$-
Completed	Jobs Created	5,510	1,817	1,174	910	292	9,703
	Jobs Retrained	3,156	3,289	1,067	2,109	642	10,263
	Average Wage (weighted)	\$39,690	\$52,042	\$52,939	\$60,099	\$48,137	\$47,817
	Value of Capital Investment	\$330,212,951	\$548,734,961	\$324,659,799	\$90,024,051	\$261,553,793	\$1,555,185,555

⁹ Projects may vary from the fiscal year they were previously reported in to establish consistency with other programs. They will remain static in subsequent reports.

¹⁰ VJIP is structured such that incentives are paid *after* performance. Historically, performance is approximately 2/3 of the award, which is why award amounts may exceed funds appropriated.

Virginia Jobs Investment Program (VJIP)
Administered by: Virginia Economic Development Partnership
Va. Code § 2.2-2204.3

Completed Projects:

Year	Projects		Incentives		Capital Investment			Jobs Created			Jobs Retrained			Total Jobs		
	Total	Completed	Awarded	Received	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
FY2013	67	32	\$4,725,795	\$5,226,216	\$330,212,951	\$330,212,951	100%	5,076	5,510	109%	2,657	3,156	119%	7,733	8,666	112%
FY2014	54	21	\$2,544,283	\$2,611,139	\$548,734,961	\$548,734,961	100%	1,867	1,817	97%	3,093	3,289	106%	4,960	5,106	103%
FY2015	79	19	\$1,592,357	\$1,447,296	\$324,659,799	\$324,659,799	100%	1,174	1,174	100%	1,067	1,067	100%	2,241	2,241	100%
FY2016	97	14	\$1,788,604	\$1,802,907	\$90,024,051	\$90,024,051	100%	809	910	112%	2,166	2,109	97%	2,975	3,019	101%
FY2017	141	13	\$591,204	\$591,204	\$261,553,793	\$261,553,793	100%	292	292	100%	642	642	100%	934	934	100%
<i>Total</i>	<i>438</i>	<i>99</i>	<i>\$11,242,244</i>	<i>\$11,678,763</i>	<i>\$1,555,185,555</i>	<i>\$1,555,185,555</i>	<i>100%</i>	<i>9,218</i>	<i>9,703</i>	<i>105%</i>	<i>9,625</i>	<i>10,263</i>	<i>107%</i>	<i>18,843</i>	<i>19,966</i>	<i>106%</i>

Note: While varying percentages are reported under the "% of Target" column, VJIP is structured to disburse funds only after proof of completion. During the approval and award process, many projects take an optimistic tone with number of jobs created or retrained. Since funds are disbursed after proof of hiring performance has been submitted and verified projects should be viewed as meeting 100% of their targets. This is different than programs which pay out in advance, and proportionately claw funds back for not meeting performance targets.

Customized Incentive Grants

Administered by: Virginia Economic Development Partnership

Va. Code Not Applicable

For the periods covered by the report, there are no active or awarded projects which have received a customized incentive grant.

When appropriate, future reports will contain information regarding the Pulp, Paper, and Fertilizer Advanced Manufacturing Performance Grant program under Virginia Code Section 59.1-284.28 and the Advanced Shipbuilding Production Facility Grant program under Virginia Code Section 59.1-284.29. In each case, the incentive will be paid after an approved performance agreement between the Commonwealth and company has been signed, and performance milestones have been achieved. The performance milestones in each program relate to the number of new jobs created at certain wage levels and the amount of capital investment in Virginia by the grantee.

The terms of the performance agreement signed for the Pulp, Paper, and Fertilizer Advanced Manufacturing Performance Grant are \$2,000,000,000 in capital investment and 2,000 full-time jobs created by December 2020. The grant has a maximum aggregate payment of \$20,000,000 by the Commonwealth and annual disbursements will be made after meeting the performance goals.

Agriculture and Forestry Industries Incentive Grant (AFID)

Administered by: Virginia Department of Agriculture and Consumer Services

Va. Code § 3.2-305

Program Goals:

The goal of awarding Facility Grants from Agriculture and Forestry Industries Development Fund Grant (AFID) is to attract new and expanding agriculture and forestry processing / value-added facilities using Virginia-grown products. The AFID is a recently created incentive program with the first award occurring in FY2013. As a result, the Department of Agriculture and Consumer Services continues to research an appropriate overall measure or ratio to gauge program effectiveness. The program uses the following metrics:

- Virginia jobs created, and their average wage
- Value of capital investment in Virginia
- Value of new purchases of Virginia-grown agriculture and forestry products

Structural Information:

The incentive is paid after an approved performance agreement between the locality and company has been signed. The performance agreement contains a clawback provision. The performance period is typically 36-months; milestones reflect latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2013	FY2014	FY2015	FY2016	FY2017	Total
Funds Appropriated		\$1,000,000	\$1,000,000	\$1,750,000	\$1,250,000	\$1,780,000	\$6,780,000
Number of Projects		5	8	12	14	13	52
Incentives Awarded		\$435,000	\$864,700	\$850,000	\$1,166,000	\$1,446,000	\$4,761,700
Expected	Jobs Created	643	490	343	292	218	1,986
	Average Wage (weighted)	\$30,942	\$31,853	\$29,500	\$37,243	\$36,630	\$32,476
	Value of Capital Investment	\$92,445,800	\$41,345,990	\$97,281,500	\$112,721,423	\$72,143,004	\$415,937,717
	Value of Agriculture and/or Forestry Products	\$44,593,797	\$337,282,304	\$66,887,249	\$102,659,456	\$45,620,751	\$597,043,557
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		5	7	12	4	0	28
Incentives Awarded		\$435,000	\$814,700	\$850,000	\$337,000	-	\$2,436,700
Incentives Paid		\$435,000	\$814,700	\$850,000	\$337,000	-	\$2,436,700
Incentives Repaid		-	\$400,000	\$50,000	\$200,000	-	\$650,000
Milestone	Jobs Created	391	230	189	38	-	848
	Average Wage (weighted)	\$36,446	\$20,518	\$28,442	\$35,053	-	\$30,280
	Value of Capital Investment	\$92,967,421	\$9,796,454	\$46,347,662	\$1,327,706	-	\$150,439,243
	Value of Agriculture and/or Forestry Products	\$35,592,421	\$20,592,274	\$23,267,367	\$4,444,407	-	\$83,896,494
Completed	Jobs Created	21	484	9	-	-	514
	Average Wage (weighted)	\$29,016	\$37,824	\$42,515	-	-	\$37,546
	Value of Capital Investment	\$2,173,615	\$9,633,008	\$101,795	-	-	\$11,908,418
	Value of Agriculture and/or Forestry Products	\$3,209,285	\$148,934,371	\$1,035,767	-	-	\$153,179,423

Agriculture and Forestry Industries Incentive Grant (AFID)
Administered by: Virginia Department of Agriculture and Consumer Services
Va. Code § 3.2-305

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs			Value of Agriculture Products		
	Total	Completed	Awarded	Received	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
FY2013	5	1	\$60,000	\$60,000	\$0	\$1,150,000	\$2,173,615	189%	20	21	105%	\$1,485,669	\$3,209,285	216%
FY2014	8	4	\$464,700	\$464,700	\$400,000	\$30,628,490	\$9,633,008	31%	202	484	240%	\$276,615,999	\$148,934,371	54%
FY2015	12	1	\$50,000	\$50,000	\$50,000	\$735,000	\$101,795	14%	25	9	36%	\$353,309	\$1,035,767	293%
FY2016	13	1	\$200,000	\$200,000	\$200,000	\$6,412,820	\$0	0%	105	0	0%	\$50,581,125	\$0	0%
FY2017	14	0	\$0	\$0	\$0	\$0	\$0	0%	0	0	0%	\$0	\$0	0%
<i>Total</i>	<i>52</i>	<i>7</i>	<i>\$774,700</i>	<i>\$774,700</i>	<i>\$650,000</i>	<i>\$38,926,310</i>	<i>\$11,908,418</i>	<i>31%</i>	<i>352</i>	<i>514</i>	<i>146%</i>	<i>\$329,036,102</i>	<i>\$153,179,423</i>	<i>47%</i>

Note: AFID is a recently created incentive program with the first award occurring in FY2013.
 Closed projects which did not materialize are not included in this summary, but are listed in Appendix A.

Enterprise Zone Job Creation Grant (JCG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-547

Program Goals:

The goal of the Enterprise Zone Job Creation Grant (JCG) is to offer distressed communities (rural and urban) a tool to increase their attractiveness as a place for job creation and private investment. The intent is to spur overall community economic growth and expansion by the use of two stand-alone, but complimentary incentives: the Job Creation Grant and Real Property Investment Grant. The program uses the primary metric below.

- Virginia jobs created since base year of application

Structural Information:

Applications for the grant are submitted *after* qualified jobs have been created; grants are performance-based and by-right.

There is a statutory minimum number of jobs which must be created, and a minimum wage threshold for grant-eligible positions, based on Federal Minimum Wage.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded & Completed</i>	FY2013	FY2014	FY2015	FY2016	FY2017	Total ¹¹
Total Enterprise Zone Funds Appropriated ¹²	\$14,150,000	\$14,150,000	\$12,150,000	\$12,071,571	\$12,650,000	\$65,171,571
Funding Available for JCG	\$2,622,459	\$2,893,705	\$3,097,733	\$11,138,551	\$1,791,829	\$21,544,277
Number of Projects	60	62	67	58	63	310
Incentives Awarded	\$2,904,269	\$2,893,705	\$3,097,733	\$2,738,137	\$1,791,829	\$13,425,673
Jobs Created in Grant Year	1,815	1,269	1,393	1,657	1,040	7,174
Jobs Maintained in Grant Year	2,726	3,689	3,758	3,215	2,009	15,396
Net Jobs Created over Base Year	4,541	4,958	5,150	4,869	3,049	22,568

Additional Notes:

The Job Creation Grant is available for up to five consecutive years, starting with Grant Year 1. The application includes a base number of employees, the number of jobs created since that base year, and the wages for those permanent, full-time employees (PFTE). The base year may be either of the two calendar years immediately preceding the first year of grant eligibility, at the choice of the applicant. Subsequent years verify the number of jobs created or maintained since the base year. Base year jobs are not grant eligible. Grant awards are calculated per PFTE which is offered health benefits and earns at least 175% (\$500/PFTE) or 200% (\$800/PFTE) of the Federal Minimum Wage. Applicants from High Unemployment Areas can qualify PFTE at a reduced wage threshold of 150% of the Federal Minimum Wage (\$500/PFTE). Applications are due April 1 of each year.

The Job Creation Grant is paid after qualified jobs have been created. Projects are considered completed once the application is approved and payment disbursed.

¹¹ Totals for "Jobs Maintained in Grant Year" and "Net Jobs Created over Base Year" do not contain values as adding these variables over time results in double-counting.

¹² Both the JCG and RPIG are funded from an overall Enterprise Zone appropriation. What is not awarded under JCG in a given FY is subsequently made available for RPIG.

Enterprise Zone Job Creation Grant (JCG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-547

Completed Projects:

Year	Projects		Incentives		Jobs			
	Total	Completed	Awarded	Received	Created	Maintained	Net Created over Base Year	% of Target
FY2013	60	60	\$2,904,269	\$2,904,269	1,815	2,726	4,541	100%
FY2014	62	62	\$2,893,705	\$2,893,705	1,269	3,689	4,958	100%
FY2015	67	67	\$3,097,733	\$3,097,733	1,393	3,758	5,150	100%
FY2016	58	58	\$2,738,137	\$2,738,137	1,657	3,215	4,869	100%
FY2017	63	63	\$1,791,829	\$1,791,829	1,040	2,009	3,049	100%
<i>Total</i>	<i>310</i>	<i>310</i>	<i>\$13,425,673</i>	<i>\$13,425,673</i>	<i>7,174</i>	<i>15,396</i>	<i>22,568</i>	<i>100%</i>

Note: Enterprise Zone JCG is performance-based, by-right, and is structured to disburse funds only after proof of completion. Therefore 100% of projects met their targets.

Note: Totals for "Jobs Maintained" and "Net Created over Base" do not contain values as adding these variables over time results in double-counting.

Enterprise Zone Real Property Investment Grant (RPIG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-548

Program Goals:

The goal of the Enterprise Zone Real Property Investment Grant (RPIG) is to offer distressed communities (rural and urban) a tool to increase their attractiveness as a place for job creation and private investment. The intent is to spur overall community economic growth and expansion by the use of two stand-alone, but complimentary incentives: the Job Creation Grant and Real Property Investment Grant. The program uses the primary metric below.

- Value of real property investment in Virginia

Structural Information:

Applications for the grant are submitted *after* the property receiving investment has been placed in service. The grant is performance-based and by-right.

There is a statutory minimum amount of investment which must be made.

The grant is paid out from the remaining Enterprise Zone allocation after Job Creation Grants are paid in full. When grant requests exceed the available funding, the grant is prorated.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded & Completed</i>	FY2013	FY2014	FY2015	FY2016	FY2017	Total
Total Enterprise Zone Funds Appropriated ¹³	\$14,150,000	\$14,150,000	\$12,150,000	\$12,071,571	\$12,650,000	\$65,171,571
Funding Available for RPIG	\$11,527,541	\$11,256,295	\$9,052,267	\$9,333,020	\$10,858,171	\$43,627,294
Number of Projects	143	158	166	157	166	790
Incentives Awarded	\$11,245,731	\$11,256,295	\$9,052,275	\$9,333,020	\$10,858,171	\$51,745,492
Qualified Real Property Investment Made	\$178,758,938	\$204,030,271	\$242,131,768	\$300,484,639	\$275,733,033	\$1,201,138,650
RPIG Proration Rate	100%	90.82%	69.11%	66.64%	73.68%	-
Type of Qualified Real Property Investment (Count)						
New Construction	28	22	37	43	41	171
Expansion of Existing Building or Facility	25	24	19	11	17	96
Rehabilitation of Existing Building or Facility	90	112	110	103	108	523
Investment-to-Cost Ratio	15.9	18.1	26.7	32.2	25.4	23.2

Additional Notes:

Applications to the Real Property Investment Grant are submitted the calendar year following the year in which the property was placed in service. A statutory minimum investment of \$100,000 is required for a single building or facility in the case of rehabilitation or expansion, or \$500,000 in the case of new construction. Grant requests are capped at \$100,000 for Qualified Real Property Investments under \$5 million and \$200,000 for investments over \$5 million. Applications are due April 1 of each year.

The Real Property Investment Grant is paid after qualified investment has been made. Projects are considered completed once the application is approved and payment disbursed.

¹³ Both the JCG and RPIG are funded from an overall Enterprise Zone appropriation. What is not awarded under JCG in a given FY is subsequently made available for RPIG.

Enterprise Zone Real Property Investment Grant (RPIG)
Administered by: Department of Housing & Community Development
Va. Code § 59.1-548

Completed Projects:

Year	Projects		Incentives		Real Property Investment	
	Total	Completed	Awarded	Received	Qualified Real Property Investment	% of Target
<i>FY2013</i>	143	143	\$11,245,731	\$11,245,731	\$178,758,938	100%
<i>FY2014</i>	158	158	\$11,256,295	\$11,256,295	\$204,030,271	100%
<i>FY2015</i>	166	166	\$9,052,275	\$9,052,275	\$242,131,768	100%
<i>FY2016</i>	157	157	\$9,333,020	\$9,333,020	\$300,484,639	100%
<i>FY2017</i>	166	166	\$10,858,171	\$10,858,171	\$275,733,033	100%
<i>Total</i>	<i>790</i>	<i>790</i>	<i>\$51,745,492</i>	<i>\$51,745,492</i>	<i>\$1,201,138,650</i>	<i>100%</i>

Rail Industrial Access Fund (RIAF)

Administered by: Virginia Department of Rail & Public Transportation

Va. Code § 33.2-1600

Program Goals:

The goal of the Rail Industrial Access Fund (RIAF) is to promote truck diversion by connecting new or expanding businesses to the freight rail network. The program is available to localities, businesses, or industries who seek access to a common carrier railroad. The program uses the following metrics:

- Value of capital investment in Virginia
- Increase in number of carloads along the route

Structural Information:

The incentive is paid after an approved performance agreement between Department of Rail and Public Transportation and company has been signed and construction is complete. The performance agreement contains a clawback provision.

The program scores applicants from 0 to 100, a minimum score of 50 is required to receive recommendation for approval to the Commonwealth Transportation Board.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2013	FY2014	FY2015	FY2016	FY2017	Total
Funds Appropriated		\$5,500,000	\$5,500,000	\$5,500,000	\$5,500,000	\$5,500,000	\$27,500,000
Funding Available for RIAF		\$3,000,000	\$3,000,000	\$3,000,000	\$3,000,000	\$3,000,000	\$15,000,000
Number of Projects		4	5	1	3	0	13
Incentives Awarded		\$617,500	\$2,587,382	\$365,400	\$1,095,000	\$-	\$4,665,282
Expected	Value of Capital Investment	\$7,800,000	\$111,024,764	\$2,600,000	\$10,914,000	\$-	\$132,338,764
	Increase in Carloads	1,768	14,190	150	1,610	-	17,718
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		4	4	1	0	0	9
Incentives Awarded		\$617,500	\$2,137,382	\$365,400	\$-	\$-	\$3,120,282
Incentives Paid		\$543,070	\$2,137,360	\$291,488	\$-	\$-	\$2,971,918
Incentives Repaid ¹⁴		\$-	\$-	\$-	\$-	\$-	\$-
Number of Projects with Funds De-obligated		0	1	0	0	0	1
Funds De-obligated		\$	\$450,000	\$-	\$-	\$-	\$450,000
Milestone	Value of Capital Investment	\$-	\$-	\$-	\$-	\$-	\$-
	Increase in Carloads	0	0	0	0	0	0
Completed	Value of Capital Investment	\$6,256,723	\$136,532,218	\$2,100,042	\$	\$-	\$144,888,983
	Increase in Carloads	522	221	10	-	-	753

Additional Notes:

The Rail Industrial Access Fund (DRPT), Economic Development Access Program (VDOT), and Airport Access Program (VDOT) all share a \$5.5 million appropriation each fiscal year. During program review in FY2015, the Commonwealth Transportation Board put a moratorium on the Rail Industrial Access Fund accepting applications.

¹⁴ While no incentives have been repaid, de-obligated funds are noted in the table. De-obligated projects and projects underway have no milestone or completion data.

Rail Industrial Access Fund (RIAF)

Administered by: Virginia Department of Rail & Public Transportation

Va. Code § 33.2-1600

Completed Projects:

Year	Projects		Incentives			Capital Investment			Carloads		
	Total	Completed	Awarded	Received	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target
<i>FY2013</i>	4	4	\$617,500	\$543,070	\$0	\$7,800,000	\$6,256,723	80%	1,768	522	30%
<i>FY2014</i>	5	4	\$2,137,382	\$2,137,360	\$0	\$99,024,764	\$136,532,218	138%	13,190	221	2%
<i>FY2015</i>	1	1	\$365,400	\$291,488	\$0	\$2,600,000	\$2,100,042	81%	150	10	7%
<i>FY2016</i>	3	0	\$0	\$0	\$0	\$0	\$0	0%	0	0	0%
<i>FY2017</i>	0	0	\$0	\$0	\$0	\$0	\$0	0%	0	0	0%
<i>Total</i>	<i>13</i>	<i>9</i>	<i>\$3,120,282</i>	<i>\$2,971,918</i>	<i>\$0</i>	<i>\$109,424,764</i>	<i>\$144,888,983</i>	<i>132%</i>	<i>15,108</i>	<i>753</i>	<i>5%</i>

Closed projects which did not materialize (de-obligated) are not included in this summary, but are listed in Appendix A.

Tobacco Region Opportunity Fund (TROF)

Administered by: Tobacco Region Revitalization Commission

Va. Code Not Applicable

Program Goals:

The goal of the Tobacco Region Opportunity Fund (TROF) is to assist in the creation of new jobs and investments in tobacco-dependent regions and communities, whether through new business attraction or existing business expansion. The program uses the following metrics:

- Virginia jobs created, and their average wage
- Value of taxable assets in Virginia

Structural Information:

The incentive is paid after an approved performance agreement between the locality and company has been signed. The performance agreement contains a clawback provision. The performance period is typically 36-months; milestones reflect latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2013	FY2014	FY2015	FY2016	FY2017	Total
Funds Appropriated		\$5,250,000	\$19,877,660	\$20,465,000	\$3,700,000	\$3,000,000	\$52,292,660
Number of Projects		27	43	34	34	26	164
Incentives Awarded		\$20,557,000	\$26,750,000	\$32,855,000	\$16,448,000	\$4,457,500	\$101,067,500
Expected	Jobs Created	1,940	3,699	5,179	3,351	1,024	15,193
	Value of Taxable Assets	\$1,633,550,125	\$1,042,735,371	\$547,081,086	\$1,199,307,050	\$218,710,205	\$4,641,383,837
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		22	31	21	24	19	117
Incentives Awarded		\$18,692,000	\$18,115,000	\$16,985,000	\$9,468,000	\$3,497,500	\$66,757,500
Incentives Paid		\$18,795,000	\$18,077,000	\$16,960,000	\$7,130,000	\$1,735,000	\$62,697,000
Incentives Repaid		\$3,583,375	\$599,198	\$645,000	\$-	\$-	\$4,827,573
Milestone	Jobs Created	-	101	-	-	-	101
	Value of Taxable Assets	\$-	\$10,247,885	\$-	\$-	\$-	\$10,247,885
Completed	Jobs Created	343	293	62	42	-	740
	Value of Taxable Assets	\$394,017,372	\$379,123,691	\$3,946,094	\$402,000,000	\$-	\$1,179,087,157
Percentage of Performance Agreement Compliance ¹⁵		100%	100%	100%	100%	100%	100%

¹⁵ This overall measure reflects the percentage of performance agreements for which the terms and conditions within were met. During the past 5-years, all awarded grants have met performance obligations, not been paid, or been repaid as deemed appropriate by the Tobacco Region Revitalization Commission.

Tobacco Region Opportunity Fund (TROF)
Administered by: Tobacco Region Revitalization Commission
Va. Code Not Applicable

Completed Projects:

Year	Projects		Incentives			Taxable Assets			Jobs		
	Total	Completed	Awarded	Received	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target
FY2013	27	14	\$4,520,000	\$4,495,000	\$1,269,325	\$465,225,000	\$394,017,372	85%	593	343	58%
FY2014	43	10	\$3,345,000	\$3,320,000	\$591,823	\$382,899,000	\$379,123,691	99%	484	293	61%
FY2015	34	4	\$925,000	\$830,000	\$645,000	\$10,599,000	\$3,946,094	37%	150	62	41%
FY2016	34	1	\$1,340,000	\$1,340,000	\$0	\$402,000,000	\$402,000,000	100%	42	42	100%
FY2017	26	0	\$0	\$0	\$0	\$0	\$0	-	0	0	0%
<i>Total</i>	<i>164</i>	<i>29</i>	<i>\$10,130,000</i>	<i>\$9,985,000</i>	<i>\$2,506,148</i>	<i>\$1,260,723,000</i>	<i>\$1,179,087,157</i>	<i>94%</i>	<i>1,269</i>	<i>740</i>	<i>58%</i>

Closed projects which did not materialize are not included in this summary, but are listed in Appendix A.

Economic Development Access Program (EDAP)

Administered by: Virginia Department of Transportation

Va. Code § 33.2-1509

Program Goals:

The goal of awarding projects under the Economic Development Access Program (EDAP) is to provide funding for the construction, improvement, or maintenance of roads serving new or expanding qualifying economic development sites. The funds must be used to create adequate access, in consideration of the type and volume of traffic anticipated, to qualifying sites. The program uses the following metric:

- Value of subsequent capital investment in Virginia

Structural Information:

The incentive is paid after an approved performance agreement between Virginia Department of Transportation and the locality (applicant) has been signed and upon documenting eligible capital investment (costs). The performance agreement contains a clawback provision.

Value of subsequent capital investment in Virginia reflects capital investment made by qualifying companies who locate at the economic development site.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2013	FY2014	FY2015	FY2016	FY2017	Total
Funds Appropriated		\$5,500,000	\$5,500,000	\$5,500,000	\$5,500,000	\$5,500,000	\$27,500,000
Funding Available for EDAP		\$1,158,000	\$3,053,000	\$1,300,000	\$953,000	\$1,200,000	\$7,664,000
Number of Projects		2	5	2	2	7	18
Incentives Awarded		\$1,158,000	\$3,053,000	\$1,300,000	\$953,000	\$3,846,000	\$10,310,000
Investment-to-Cost Ratio		2.8	5.0	5.0	5.0	5.0	4.8
Expected	Value of Capital Investment	\$3,250,000	\$15,265,000	\$6,500,000	\$4,765,000	\$19,230,000	\$49,010,000
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		2	3	1	0	3	9
Incentives Awarded		\$1,158,000	\$1,753,000	\$650,000	\$-	\$1,246,000	\$4,807,000
Incentives Paid		\$1,079,7260	\$779,697	\$651,534	\$-	\$-	\$2,510,957
Incentives Repaid ¹⁶		\$-	\$-	\$-	\$-	\$-	\$-
Projects Cancelled		-	1	-	-	-	1
Funding De-Allocated to Cancelled Projects		\$-	\$650,000	\$-	\$-	\$-	\$650,000
Milestone	Value of Capital Investment	\$0	\$0	\$0	\$0	\$0	\$0
Completed	Value of Capital Investment	\$2,840,000	\$7,148,500	\$3,250,000	\$-	\$6,230,000	\$19,468,500
Actual Investment-to-Cost Ratio		2.6	9.2	5.0	-	-	7.8

Additional Notes:

The Economic Development Access Program (VDOT), Airport Access Program (VDOT), and Rail Industrial Access Fund (DRPT) all share a \$5.5 million appropriation each year.

¹⁶ While no incentives have been repaid, de-allocated (did not materialize) funds are noted in the table and have no milestone or completion data.

Economic Development Access Program (EDAP)

Administered by: Virginia Department of Transportation

Va. Code § 33.2-1509

Completed Projects: Additional Summary Statistics

Year	Projects		Incentives			Capital Investment		
	Total	Completed	Awarded	Paid	Repaid	Expected	Actual	% of Target
<i>FY2013</i>	2	2	\$1,158,000	\$1,079,726	\$0	\$3,250,000	\$2,840,000	87%
<i>FY2014</i>	5	3	\$1,753,000	\$779,697	\$0	\$8,765,000	\$7,148,500	82%
<i>FY2015</i>	2	1	\$650,000	\$651,534	\$0	\$3,250,000	\$3,250,000	100%
<i>FY2016</i>	2	0	\$0	\$0	\$0	\$0	\$0	0%
<i>FY2017</i>	7	3	\$1,246,000	\$0	\$0	\$6,230,000	\$6,230,000	100%
<i>Total</i>	<i>18</i>	<i>9</i>	<i>\$4,807,000</i>	<i>\$2,510,957</i>	<i>\$0</i>	<i>\$21,495,000</i>	<i>\$19,468,500</i>	<i>91%</i>

Projects that did not materialize (de-allocated) are not included, but are listed in Appendix A.

Governor's Motion Picture Opportunity Fund (GMPOF)

Administered by: Virginia Tourism Authority doing business as Virginia Tourism Corporation

Va. Code § 2.2-2320

Program Goals:

The goal of the Governor's Motion Picture Opportunity Fund (GMPOF) is to support the growth of the film and television industries in Virginia. Specifically, the program provides a financial incentive for production companies to film in Virginia. The program uses the two primary metrics below. When applicable, an additional metric is used to determine the value of ancillary deliverables which are specified in the performance agreement. Examples include broadcast advertising and informational videos to promote Virginia as a travel destination.

- Total Virginia hires
- Project expenditures in Virginia

Structural Information:

The company enters into a performance agreement with the Virginia Tourism Authority.

The incentive is paid at project completion after proof of qualified spending in Virginia is submitted.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>	FY2013	FY2014	FY2015	FY2016	FY2017	Total
Funds Appropriated	\$3,155,809	\$3,145,968	\$2,512,063	\$2,514,013	\$6,085,338	\$17,413,191
Number of Projects	3	3	7	13	11	37
Incentives Awarded	\$800,000	\$1,700,000	\$2,997,239	\$13,727,239	\$11,236,704	\$30,461,182
Tax Credit (Refundable) Awarded	\$1,850,000	\$6,083,321	\$6,714,009	\$6,361,969	\$7,594,663	\$28,603,962
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>						
Number of Projects	3	3	3	7	7	23
Incentives Awarded	\$800,000	\$1,700,000	\$1,850,000	\$4,602,239	\$7,886,704	\$16,838,943
Incentives Paid	\$628,236	\$1,700,000	\$1,754,184	\$4,544,869	\$6,601,953	\$15,229,242
Tax Credit (Refundable) Awarded	\$660,277	\$2,100,000	\$6,383,321	\$5,414,009	\$6,361,969	\$20,919,576
Total Hires	800	1,033	1,021	1,606	2,252	6,712
Project Expenditures	\$7,704,747	\$28,525,136	\$10,109,401	\$41,280,634	\$51,489,306	\$139,109,224
Value of Ancillary Deliverables	\$300,000	\$600,000	\$10,600,000	\$12,200,000	\$13,375,000	\$36,975,000
Economic Output (Estimated)	\$12,389,051	\$35,530,812	\$82,902,452	\$109,014,261	\$116,411,464	\$356,248,040
Benefit-to-Cost Ratio ¹⁷	8.8	9.2	9.2	10.9	9.1	9.7

Additional Notes:

For some productions, GMPOF is used in conjunction with the Motion Picture Production tax credit, so data on the tax credit also are listed.

Incentives for film production support the growth of the entire statewide film and television production industry. In addition to associated jobs and economic impact, film and television projects promote Virginia and encourage travel and tourism. Many projects receiving incentives are required to provide ancillary deliverables which promote travel and tourism in Virginia.

¹⁷ The Benefit-to-Cost ratio was calculated by dividing estimated total economic output generated by the motion picture industry in Virginia (direct, indirect, and induced) by the total cost (GMPOF and MPP tax credits, where applicable). Estimated total economic output was calculated with IMPLAN. Data used as an input to the IMPLAN model were sourced from the Virginia Employment Commission and the Virginia Film Office.

Governor's Motion Picture Opportunity Fund (GMPOF)

Administered by: Virginia Tourism Authority doing business as Virginia Tourism Corporation

Va. Code § 2.2-2320

Completed Projects:

Year	Projects		Incentives			Virginia			
	Total	Completed	Awarded	Paid	Repaid	Hires	Spend	Ancillary Benefits	% of Target
<i>FY2013</i>	3	3	\$800,000	\$628,236	\$0	800	\$7,704,747	\$300,000	100%
<i>FY2014</i>	3	3	\$1,700,000	\$1,700,000	\$0	1,033	\$28,525,136	\$600,000	100%
<i>FY2015</i>	7	3	\$1,850,000	\$1,754,184	\$0	1,021	\$10,109,401	\$10,600,000	100%
<i>FY2016</i>	13	7	\$4,602,239	\$4,544,869	\$0	1,606	\$41,280,634	\$12,100,000	100%
<i>FY2017</i>	11	7	\$7,886,704	\$6,601,953	\$0	2,252	\$51,489,306	\$13,375,000	100%
<i>Total</i>	<i>37</i>	<i>23</i>	<i>\$16,838,943</i>	<i>\$15,229,242</i>	<i>\$0</i>	<i>6,712</i>	<i>\$139,109,224</i>	<i>\$36,375,000</i>	<i>100%</i>

Note: GMPOF is performance-based, and is structured to disburse funds only after proof of qualified expenditures and Virginia hires have been submitted. Therefore, 100% of projects met their targets.

Port of Virginia Economic and Infrastructure Development Zone Grant Program (POVEIDG)

Administered by: Virginia Port Authority (Port of Virginia)

Va. Code § 62.1-132.3:2

Program Goals:

The goal of awarding Port of Virginia Economic and Infrastructure Development Grant (POVEIDG) is to incentivize companies to locate new maritime-related employment centers or expand existing centers in Virginia to encourage and facilitate the growth of the Port of Virginia. The POVEIDG is a recently created incentive program, with the first award occurring in FY2014. As a result, the Port of Virginia continues to research an appropriate overall measure or ratio to gauge program effectiveness. The program uses the following metrics:

- Virginia jobs created
- Verification of Port of Virginia customer

Structural Information:

The incentive is paid after an approved performance agreement between Port of Virginia and the company has been signed. The performance agreement contains a clawback provision. The performance period is typically 36-months; milestones reflect latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2013	FY2014	FY2015	FY2016	FY2017	Total
Funds Appropriated		-	\$1,000,000	\$1,500,000	\$2,000,000	\$2,000,000	\$6,500,000
Number of Projects		-	1	-	1	7	9
Incentives Awarded		-	\$500,000	-	\$309,000	\$2,173,500	\$2,982,500
Average Incentive per Job		-	\$2,500	-	\$3,000	\$1,920	\$2,078
Expected	Jobs Created	-	200	-	103	1,132	1,435
	Port of Virginia Customer	-	100%	-	100%	100%	100%
<i>Projects Completed or at Milestone (subset of Projects Awarded)</i>							
Number of Projects		-	1	-	1	7	9
Incentives Awarded		-	\$500,000	-	\$309,000	\$2,173,500	\$2,982,500
Incentives Paid		-	\$500,000	-	\$309,000	\$2,173,500	\$2,982,500
Incentives Repaid		-	-	-	-	-	\$0
Milestone	Jobs Created	-	-	-	-	-	-
	Port of Virginia Customer	-	-	-	-	-	-
Completed	Jobs Created	-	200	-	103	1,132	1,435
	Port of Virginia Customer	-	100%	-	100%	100%	100%

Port of Virginia Economic and Infrastructure Development Zone Grant Program (POVEIDG)

Administered by: Virginia Port Authority (Port of Virginia)

Va. Code § 62.1-132.3:2

Completed Projects:

Year	Projects		Incentives			Jobs Created			
	Total	Completed	Awarded	Paid	Repaid	Expected	Actual	% of Target	Port User
<i>FY2013</i>	0	0	\$0	\$0	\$0	0	0	0%	N/A
<i>FY2014</i>	1	1	\$500,000	\$500,000	\$0	200	200	100%	Yes
<i>FY2015</i>	0	0	\$0	\$0	\$0	0	0	0%	N/A
<i>FY2016</i>	1	1	\$309,000	\$309,000	\$0	103	103	100%	Yes
<i>FY2017</i>	7	7	\$2,173,500	\$2,173,500	\$0	1,132	1,132	100%	Yes
<i>Total</i>	<i>9</i>	<i>9</i>	<i>\$2,982,500</i>	<i>\$2,982,500</i>	<i>\$0</i>	<i>1,435</i>	<i>1435</i>	<i>100%</i>	<i>100%</i>

Note: No projects occurred in FY2013; the POVEIDG is a recently created incentive program with the first award occurring in FY2014.

Growth Acceleration Program (GAP)

Administered by: Virginia Center for Innovative Technology

Va. Code § 2.2-2221.1

Program Goals:

The goal of the Growth Acceleration Program (GAP) fund is to invest in early stage companies headquartered in Virginia who focus on Energy, Life Sciences, or Technology. Program investments are either in the form of a convertible note or through seed rounds to establish equity. Unlike grant programs, CIT holds an ownership position in the investee company and maintains that ownership for a multi-year holding period of indefinite length while the company grows operations and value. The program uses the following metrics:

- Venture and Angel Capital Attracted
- GAP Fund Program Return

Structural Information:

Investments are either in the form of a convertible note or through seed rounds to establish equity; both include a clawback provision if the company moves from the Commonwealth. Investments are held for a multi-year period of indefinite length; CIT recovers GAP fund investments only upon the sale of the company.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2013	FY2014	FY2015	FY2016	FY2017	Total
General Fund Appropriation		\$4,200,000	\$4,200,000	\$1,100,000	\$3,100,000	\$2,875,596	\$15,475,596
Number of Projects		26	57	27	24	30	164
Investments Awarded		\$2,059,809	\$3,530,162	\$1,575,050	\$1,625,000	\$2,046,532	\$10,836,553
<hr/>							
Investments at Milestone		17	39	23	10	12	101
Investments Completed		9	8	0	2	0	19
Milestone	Venture and Angel Capital Attracted	\$134,207,555	\$133,845,653	\$22,008,430	\$5,185,001	\$29,025,000	\$324,271,639
	GAP Fund Program Return	\$0	\$1,206	\$0	\$0	\$0	\$1,206
Completed	Venture and Angel Capital Attracted	\$12,742,241	\$32,059,751	\$0	\$790,000	\$0	\$45,592,002
	GAP Fund Program Return	\$1,191,033	\$875,209	\$0	\$100,096	\$0	\$2,166,38
Leveraged Cash on Investment		71.3	47.0	14.0	3.7	14.5	34.1

Additional Notes:

FY17 Milestones are through FY17 Q3. Leverage Cash on Investment is achieved by adding Milestone Venture and Angel Capital Attracted plus Completed Venture and Angel Capital Attracted and dividing by Investments Awarded.

Growth Acceleration Program (GAP)

Administered by: Virginia Center for Innovative Technology

Va. Code § 2.2-2221.1

Completed Projects:

Note: Due to non-disclosure agreements, and/or and other legally binding agreements, data on completed projects (either at the individual level or summary level) cannot be reported.

Summary Table of Results

The table below reflects a summary of results by program over the covered period. Programs are grouped if based on performance measures. A program which strictly measures "jobs" and a program which strictly measures "capital investment" would be grouped separately as these measures are distinct and comparing performance or results between these programs are not appropriate.

Entity	Program Name	Overall Measure	Results Over Period
VEDP	Commonwealth's Development Opportunity Fund ¹⁸	Current Benefit-to-Cost Ratio	1.4
VEDP	Economic Development Incentive Grant subfund	Current Benefit-to-Cost Ratio	0.8
VEDP	Investment Partnership Grant subfund	Current Benefit-to-Cost Ratio	3.6
VEDP	Major Eligible Employer subfund	Current Benefit-to-Cost Ratio	2.6
VEDP	Semiconductor Memory or Logic Wafer Manufacturing Performance Grant Program	Current Benefit-to-Cost Ratio	6.9
DHCD	Enterprise Zone Real Property Investment Grant	Investment-to-Cost Ratio	23.2
VDOT	Economic Development Access Program	Investment-to-Cost Ratio	7.8
VTA	Governor's Motion Picture Opportunity Fund	Benefit-to-Cost Ratio	9.7
CIT	Growth Acceleration Program	Leveraged Cash on Investment	34.1
TRRC	Tobacco Region Opportunity Fund	Percentage of Performance Agreement Compliance	100%

Programs not included here either do not have or use a single overall measure or ratio, or are identifying an appropriate overall measure or ratio to gauge program effectiveness.

¹⁸ COF projects typically have 36 months to reach their performance goals, so the Current Benefit-to-Cost Ratio reflects results from FY2013 to FY2016.

Program Comparison & Overview

The program comparison and overview is a quick reference guide to easily discern differences in incentive programs across entities. Due to space, each program is abbreviated with an acronym which corresponds to the ones used in program summaries and are provided on the following pages. Links correspond program information (Responsible Entity) and the appropriate section(s) of the Code of Virginia (Program Name).

<i>Responsible Entity</i>	CIT	DHCD		DRPT	TRRC	VDACS	VDOT	VEDP							VTC	VPA	
<i>Program Name</i>	GAP	JCG	RPIG	RIAF	TROF	AFID	EDAP	ASTFPG	AEMPG	COF	VEDIG	VIP	MEE	SEMI	VJIP	GMPOF	POVEIDG
Eligibility Requirements	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
<i>Incentive Type:</i>																	
Tax Incentive	NA ¹⁹																
Grant Incentive		•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
<i>Incentive Amount:</i>																	
Limited by Statute		•	•			•		•	•	•	•	•	•	•			
Determined by Statute	•	•	•					•	•					•			•
Determined by Program Policy				•			•									•	
Influenced by ROI ²⁰	•			•	•	•	•			•	•	•	•		•		
<i>Incentive Distribution:</i>																	
In Advance, if appropriate	•				•	•	•			•							•
At Completion or Milestone	•	•	•	•	•			•	•		•	•	•	•	•	•	•
Received by Company ²¹	•	•	•	•	•	•		•	•	•	•	•	•	•	•	•	•
Received by Locality							•	•									
<i>Survey or Verification:</i>																	
Required by Statute		•	•												•		•
Conducted	•	•	•	•	•	•		•	•	•	•	•	•	•	•	•	•
In Advance	•	•	•														
During	•			•	•	•		•	•	•	•	•	•	•			•
At Completion	•	•	•	•	•	•		•	•	•	•	•	•	•	•	•	•
Response by Company	•	•	•	•	•	•		•	•	•	•	•	•	•	•	•	•
Response by Locality								•									
<i>Contractual Agreement Contains:</i>																	
Statutory Measurements		•	•	•		•		•	•	•	•	•	•	•	•	•	•
Additional Measurements	•			•	•	•	•	•	•	•	•	•	•	•	•	•	•

Note: Categories above are not necessarily mutually exclusive. Please see "Interpreting Program Comparison & Overview" on the following page.

¹⁹ GAP invests in early stage companies headquartered in Virginia who focus on Energy, Life Sciences, or Technology. The funds are either in the form of a convertible note or through seed rounds to establish equity; both include a clawback provision.

²⁰ ROI stands for Return on Incentive and refers to any internal analysis, research, and/or due diligence by the entity that may influence the dollar amount of the incentive prior to entering a contractual agreement with the company.

²¹ For the AFID, COF, and TROF programs, funds are distributed to the locality who then distributes them to the company. For a more complete view, these bullets reflect the *destination* and *origin* of the incentive funds and survey or verification responses.

Interpreting Program Comparison & Overview

Definitions of the terms and phrases in the Program Comparison & Overview are included below. A dot in a cell should be interpreted as yes, while the absence of a dot should be interpreted as no.

<i>Terms & Phrases</i>	<i>Definition</i>
Eligibility Requirements	Does the program have eligibility requirements, or shall <i>any</i> applicant be entitled to receive approval in the program?
<i>Incentive Type:</i>	<i>Describe the type of incentive.</i>
Tax Incentive	Is the incentive a tax incentive (credit, refund, etc.)?
Grant Incentive	Is the incentive a grant incentive?
<i>Incentive Amount:</i>	<i>Describe the fiscal properties of the incentive.</i>
Limited by Statute	Does the statute contain a statutory limit or cap on the <i>program</i> over a period of time (e.g. Fiscal Year)?
Determined by Statute	Is the incentive amount determined by a formula or method prescribed in the statute?
Determined by Program Policy	Is the incentive amount determined by program policy by the awarding entity?
Influenced by ROI	Is the incentive amount influenced by a calculation by the awarding entity (e.g. ROI analysis)?
<i>Incentive Distribution:</i>	<i>Describe when the incentive is distributed, and who receives the incentive.</i>
In Advance	Is the incentive distributed in advance of performance?
At Completion or Milestone	Is the incentive distributed at a performance milestone, or at the completion of performance, or both?
Received by Company	Is the incentive <i>ultimately</i> received by the company?
Received by Locality	Is the incentive <i>ultimately</i> received by the locality?
<i>Survey or Verification:</i>	<i>Describe any survey or verification process associated with the incentive.</i>
Required by Statute	Does the statute specifically require a survey or other verification of performance?
Conducted	Is a survey or other verification of performance conducted (regardless of statutory requirements)?
In Advance	If a survey or other verification is conducted, is one done in advance or as part of application?
During	If a survey or other verification is conducted, is one done during the project?
At Completion	If a survey or other verification is conducted, is one done at project completion?
Response by Company	Does the company respond to the survey?
Response by Locality	Does the locality respond to the survey?
<i>Contractual Agreement Contains:</i>	<i>Describe the contractual agreement, legally binding agreement, or performance agreement.</i>
Statutory Measurements	Does the agreement contain performance measures specified in the statute (note: statute may not specify measures)?
Additional Measurements	Does the agreement contain performance measures determined outside the statute (e.g. via policy)?

Acronyms in Report

<i>Programs</i>	<i>Definition</i>	<i>Responsible Entity</i>
AEMPG	Aerospace Engine Manufacturing Performance Grant Program	VEDP
AFID	Agriculture and Forestry Industries Development Fund – Facility Grant	VDACS
ASTFPG	Advanced Shipbuilding Training Facility Performance Grant Program	VEDP
COF	Commonwealth's Development Opportunity Fund (note: formerly Governor's Development Opportunity Fund)	VEDP
EDAP	Economic Development Access Program	VDOT
VEDIG	Economic Development Incentive Grant subfund	VEDP
GAP	Growth Acceleration Program	CIT
GMPOF	Governor's Motion Picture Opportunity Fund	VTC
VIP	Investment Partnership Grant subfund	VEDP
JCG	Enterprise Zone Job Creation Grant Program	DHCD
MEE	Major Eligible Employer Grant subfund	VEDP
POVEIDG	Port of Virginia Economic and Infrastructure Development Zone Grant Program	VPA
RIAF	Rail Industrial Access Fund	DRPT
RPIG	Enterprise Zone Real Property Investment Grant Program	DHCD
SEMI	Semiconductor Memory or Logic Wager Manufacturing Performance Grant Program	VEDP
TROF	Tobacco Region Opportunity Fund	TRRC
VJIP	Virginia Jobs Investment Program	VEDP
<i>Entities</i>	<i>Definition</i>	
CIT	Virginia Center for Innovative Technology	
DHCD	Virginia Department of Housing & Community Development	
DRPT	Virginia Department of Rail & Public Transportation	
TAX	Virginia Department of Taxation	
TRRC	Tobacco Region Revitalization Commission	
VDACS	Virginia Department of Agriculture and Consumer Services	
VDOT	Virginia Department of Transportation	
VEDP	Virginia Economic Development Partnership	
VTC	Virginia Tourism Corporation	
VPA	Virginia Port Authority (Port of Virginia)	

Next Steps and Recommendations

Following the submission and review of comments and feedback received on the original FY2014 report, VEDP organized an interagency working group composed of the entities named in the *Va. Code* and three additional entities which offer state incentive programs (DRPT, VDACS, and VDOT). This working group continues to meet on a recurring basis. The group primarily discusses, in consultation with JLARC staff, how to improve the report through better data collection and reporting among entities.

There are two primary goals identified by the working group:

- Establish a Central Data Repository (CDR) to facilitate effective and accurate data collection on projects which receive state incentive dollars across these entities.
- Establish a neutral entity for evaluation of incentive program effectiveness. Clearly separate the roles of reporting and evaluating. The neutral entity would own, maintain, and update the CDR.

The rationale and benefits of these goals are detailed below.

Role of a CDR

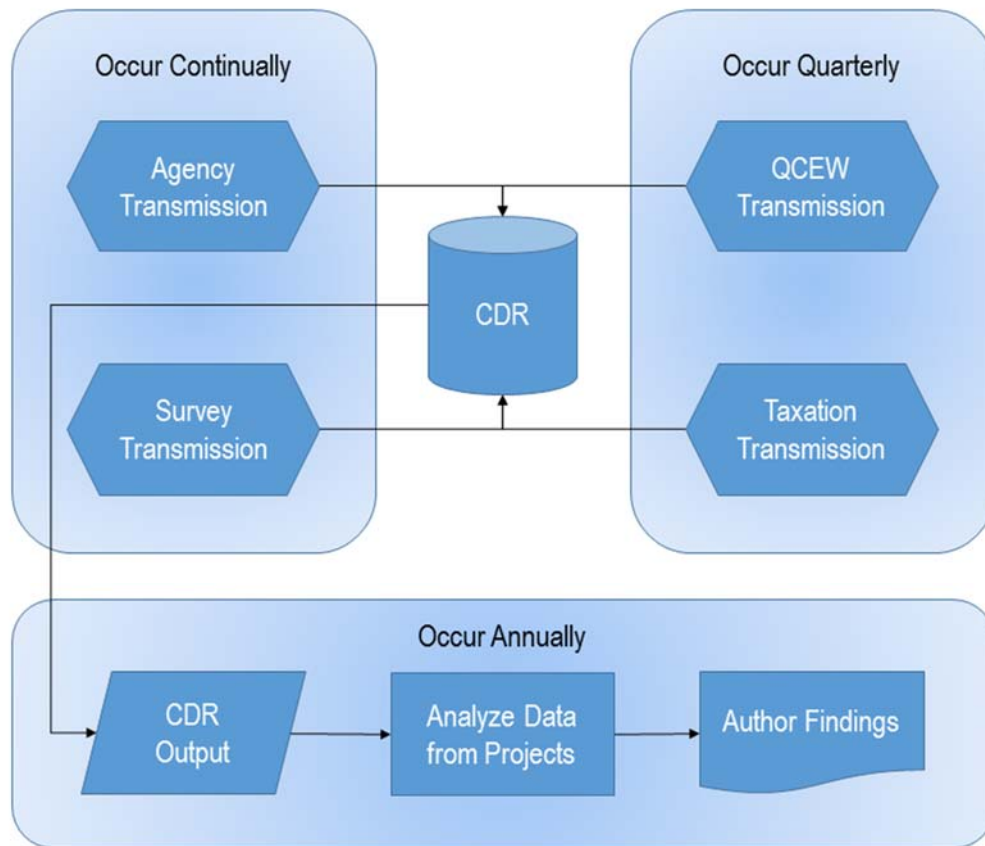
The creation of an authoritative CDR is a goal of the working group, and the system can be designed in a way which addresses these and other items:

- *Centralized project tracking.* A CDR could assign a unique identifier to track a project, regardless of the number of incentives, entities involved, or completion dates. This would greatly reduce or eliminate double-counting of jobs and would aid in the estimation of economic impact.
- *Centralized QCEW data.* A CDR could centralize QCEW data, rather than having each entity purchase, access, and maintain these data. As QCEW data are subject to revision, this would also create an authoritative source of QCEW data rather than relying on each entity to manage and use the data.
- *Centralized survey data.* A CDR could integrate a centralized survey process. This would reduce the quantity of surveys an incented project responds to (one survey versus surveys for each incentive program awarded), while also capturing post-completion jobs data.
- *Centralized taxation data.* A CDR could centralize Department of Taxation data. While this would likely require legislative action, the resulting aggregate estimate of projects' total economic impact on the basis of state tax revenues for all projects which have reached completion or a performance milestone would be greatly enhanced.

- *Items excluded from FY2017 report:* A CDR could better address issues with producing an estimated economic impact and other post-completion analysis which could not be developed for the FY2017 report.

An example of how a CDR might be designed is illustrated in the figure which follows.

Figure 1: Example CDR for use in Incentives Tracking



Role of a Neutral Entity

The creation of a neutral entity for evaluating program effectiveness is a goal of the working group. The neutral entity would own, maintain, and update the CDR. A neutral entity would remove any real or perceived bias resulting from program evaluation. In evaluating incentive programs for effectiveness, a neutral entity could also review similar programs in other states and make recommendations (if necessary) on ways to retool Virginia programs. Such recommendations carry more weight coming from an independent and neutral

entity than from an entity which is reporting, evaluating, and making recommendations on programs they administer. Since the decisions involved are often complex, Nebraska and Maine took a two-step approach by first creating interim study committees. These committees were responsible for recommending a structure and plan for ongoing evaluation and drafting legislative language to be considered the following session. Both states adopted a process for regular evaluation which implemented these recommendations.

As an important intermediate step, the working group recommends the General Assembly create an independent study committee to develop a plan for a CDR and an ongoing process for independent, rigorous evaluation of economic development incentives.

Actions and Goals

The near-, mid-, and long-term goals of the working group are below. These aspirational goals also would support the creation a CDR and the establishment of a neutral entity for evaluation as previously mentioned in *Next Steps*.

FY2017 Actions

- *Evaluated standardized definitions:* used for incented projects and revised them as necessary. Determined that a new category of “Did Not Materialize” should be included to better represent projects where neither “clawback” nor “complete” fully describe the outcome of the project (see definitions page 53 for more details).
- *Updated the Virginia Incentives website:* www.virginiaincentives.org, which was launched on September 1, 2016. The online database includes performance statistics from all projects that have been relayed in previous iterations of this report.
- *Central project identity for projects:* worked with reporting entities to establish methods of identifying a project across all agencies for its full lifecycle. It was determined within the working group that VEDP would take the lead on administering these identifiers. The results were incomplete due to variations in data collected by each administrator. For example, EZ real estate grant incents the property owner, not the company which will create the jobs, so it is not clear the two different company names are associated with the same project. This would lead to the same project being counted twice. Also, upon further exploration it became apparent that a lack of resources and an efficient way to account for incomplete information would need to be addressed before implementing this practice.
- *The incentives division:* was established within VEDP and became fully staffed in September 2017. Its purposes include initial financial vetting of projects being considered for incentives and to monitor compliance of incentives administered by VEDP. This team will be incorporated into future meetings of the working group.

Short-term Goal

- *Supplement the Virginia Incentives website:* include additional performance statistics on all VEDP incented projects to provide a better scope of each project. Then, determine a method for other agencies to add supplementary information appropriate for their programs.

- *Determine a centralized project identity for projects across agencies:* in order to effectively estimate the economic impact all agencies involved need to identify it the same way as to correctly estimate the project's overall benefits to the Commonwealth.
- *Effectiveness of definitions:* assess whether or not the standardized definitions used for incented projects in the FY2017 cohort worked well or as intended, and if necessary, revise these definitions.

Mid-term Goals

- *Enhance the reporting database:* develop a process for more automated data collection and reporting of data, determine frequencies for doing so (annual, quarterly, or monthly), and ensure the database is configured to accept additional data or measures on projects in each program or cohort (if a program establishes new measures, ensure the database can store these data).
- *Explore central survey process:* if definitions are standardized across entities, then explore the creation of a central survey process to enhance data integrity and increase the ease of doing business in Virginia; have an incented company respond to a single survey rather than multiple surveys, with multiple definitions, at multiple frequencies.

Long-term Goal

- *Establish a Central Data Repository:* to facilitate effective and accurate data collection on projects which receive state incentive dollars across these entities.
- *Enhance reporting database:* further enhance the reporting database to integrate Quarterly Census of Employment and Wages (QCEW) data from the Virginia Employment Commission (VEC) and Department of Taxation data to more accurately and reliably report data on incented projects.²²
 - These enhancements require clearly defined and documented security measures taken to ensure the data are sufficiently protected and handled.
 - These enhancements will help to produce a more accurate estimate of economic impact and conducting post-completion analysis.
 - In 2015, we worked with the Virginia Department of Taxation to compare VEDP's income tax estimates from its Return on Incented Capital analysis with Taxation's income tax withholding data. The results of the comparison were inconclusive because of differences between Taxation's data and VEDP's estimates. Also, complicating the comparison process is that Virginia law does not allow Taxation to share the withholding data with other agencies.

²² Note: this is categorized as a long-term goal as it may require legislative authorization

Standardized Definitions

One goal of the FY2015 report was to create and establish, where possible and appropriate, standardized definitions to be used across entities and programs beginning with incented projects in FY2016 (July 1, 2015).

There were multiple reasons for this goal:

Standardized definitions make it more feasible to compare incented projects or cohorts across programs.

- For programs whose goal is to measure "jobs", the same definition applies across programs, and comparison between programs is more appropriate than multiple programs defining job in multiple ways.

Standardized definitions make it easier for an incented company to respond to survey requests.

- For a company which receives three state incentives from three different entities which each measure "jobs", the company computes job in the same way for all three programs.

Standardized definitions enhance data quality and data integrity.

- For similar reasons to the bullet above, a single method of calculating job should be less error-prone than calculating job in three (or more) different ways, and keeping track of which programs define job in which ways.

Standardized definitions are a precursor to an effective and efficient centralized survey process.

- With identical definitions across entities and programs, a company which receives three state incentives from three different entities could respond to a single survey rather than three different surveys each with their own unique definition(s) and each at differing frequencies (e.g. one program surveys quarterly, one surveys annually at the beginning of the fiscal year, and one surveys annually in the middle of the fiscal year).
- A centralized survey process could be automated, and used as an indicator to determine if an incented project is on-track, or if the project is not on-track then a system flag could be created to alert Project Manager(s) to reach out and touch base with the company.

Definitions

The standardized definitions the working group established are included below. These are effective beginning with projects in FY2017, so these definitions are effective in this report. Furthermore, while moving to these

definitions is beneficial in the long-term, in the short- to mid-term, comparing programs year-over-year becomes more difficult as the definition used in FY2015 for "job" may differ than the definition used in FY2016 for "job". However, the working group agreed the benefits of standardized definitions across programs could be extremely beneficial, even if it means a program or programs are less comparable against themselves for some years. This issue ceases to exist after all years in the report make use of the same definition.

PROPOSED DEFINITIONS FOR STATE INCENTIVE REPORTING

Capital Investment

Part 1: Basic Definition:

"Capital investment" means an investment made by or on behalf of the Company in taxable real property, taxable personal property, or both, at the Company's Facility within the Locality which is or may be capitalized by the Company.

Part 2: Basic Verification:

The Company agrees only those capital assets owned or leased by the Company, and on record with the [Commissioner of the Revenue] in the name of the Company or its lessor, all during the [36-month period] following the Base Year shall be counted in fulfillment of the Company's capital investment obligation. Company assets located, constructed, or leased in the Locality prior to or during the Base Year will not be counted in fulfillment of the Company's capital investment obligation.

Leased assets not on record with the [Commissioner of the Revenue] in the name of the Company will be counted in fulfillment of the Company's capital investment obligation only if a copy of the lease is submitted to the Grantor indicating the asset(s) under lease meet the other requirements listed above and were not leased from the Locality or its control affiliates at a substantial discount from market rates.

The Company's achievement toward meeting its capital investment obligation shall be based on asset values assessed by the [Commissioner of the Revenue] for the Locality and shall be the sum of the following:

- a. the highest real property assessed value of record for any one of the three years following the Base Year, less and except the assessed value for the Base Year, PLUS
- b. the first personal property assessed value for each asset first appearing of record during the three calendar years following the Base Year.

The Grantor shall rely upon the information described above as the same is reported to the Grantor by the [Commissioner of the Revenue] in writing, without exception.

Part 3: Access to Confidential Information:

The Company hereby authorizes the Locality, including the [Offices of the Commissioner of the Revenue and the Treasurer] for the Locality, to release to the Grantor the Company's real estate tax, business personal property tax and machinery and tools tax information. Such information shall be marked and considered confidential and proprietary and shall be used by the Grantor solely for verifying satisfaction of the capital investment target. If the Locality, [the Office of the Commissioner of the Revenue or the Office of the Treasurer] should require additional documentation or consents from the Company to access such

information, the Company shall promptly provide, at the Company's expense, such additional documentation or consents as the Locality, the Authority or the Grantor may request.

Part 4: Make Whole Provision:

In the event capital investments have been made by or on behalf of the Company since the Base Year, but such capital investments have not been fully reflected in the assessed valuations described on the records of the [Commission of the Revenue], the Company may provide to the Grantor copies of invoices, receipts, bills of lading or other documentation which demonstrate the full value of those capital investment has not been so reflected. The Grantor may determine such additional costs should count toward the Company's achievement of its capital investment obligation.

Jobs

Part 1: Basic Definition:

"New job" means new permanent [full-time] employment of [an indefinite duration], created on or after _____, 2017 as the direct result of the private investment, for which the Company provides an average [annual average] [hourly] wage of at least \$_____ [and provides standard fringe benefits for its employee,] requiring a minimum of either (i) 35 hours of the employee's time a week for the entire normal year of the firm's operations, which "normal year" shall consist of at least 48 weeks, or (ii) 1,680 hours per year. [Seasonal or temporary positions,] positions created when a job function is shifted from an existing location in the Commonwealth to the location of the economic development project, positions with suppliers, and multiplier or spin-off jobs shall not qualify as new jobs. The term "new job" may include positions with contractors provided that all requirements included within the definition of the term are met.

Part 2: Part-Time/Seasonal/FTEs:

Each Grantor may determine if seasonal, temporary, FTE (full time equivalent), or positions without fringe benefits may be counted toward satisfying the new job obligation. If they may, such Grantor will make appropriate adjustments to the Basic Definition.

Part 3: Basic Verification:

The Grantor may verify new jobs through a Company survey, data from the Virginia Employment Commission, and/or other methods as appropriate.

Part 4: Access to Confidential Information:

The Company should understand the information provided to the Grantor will be verified by the Grantor with the Virginia Employment Commission. The Company may be requested to provide copies to the Grantor of the Company's quarterly reports provided to the Virginia Employment Commission.

Performance criteria for certain programs

"Value-added agricultural or forestal products" means any agricultural or forestal product that (i) has undergone a change in physical state; (ii) was produced in a manner that enhances the value of the agricultural commodity or product; (iii) is physically segregated in a manner that results in the enhancement of the value of the agricultural or forestal product; (iv) is a source of renewable energy; or (v) is aggregated and marketed as a locally produced agricultural or forestal product.

Virginia Hires

Number of Virginians employed on a full-time or part-time basis in association with a project in the Commonwealth. Determination of full-time or part-time hires shall be specified in the performance agreement and/or contractual obligation between the Company and the Grantor.

Virginia Project Spending

Number of dollars spent on Virginia goods and/or services by the Company in association with a project in the Commonwealth. Qualifying expenditures shall be specified in the performance agreement and/or contractual obligation between the Company and Grantor.

Did Not Materialize

A project in which the Company is awarded funds and a performance agreement and/or contractual obligation between the Company and Grantor is signed, but no payments are ever made by the Grantor. Projects that “did not materialize” will be considered complete; however, they will not be included in the completed project statistics for the program.

Appendix A: Additional Data

Individual Projects

The following contains a list of all incented projects covered by the entities and programs in this report. Each incented project provides basic background information, such as company name and Virginia locality. Each entity provided data on specific and relevant metrics or measures about their program – either specified by the governing statute or used by the entity to align with program goals. While all historical data are expected to remain static revisions may be made and the updated data are reflected in the report.

A single project may receive multiple incentives from multiple entities over multiple periods of time with multiple completion dates. Some incented companies appear in this manner in the appendix, and this is one reason aggregating these data back to the single incented project can prove difficult.

Each project is also assigned a specific *type*. This is typically either *initial*, *milestone*, or *completed*. A type of *initial* means the project has been awarded and/or received the incentive, but no data on the progress of the project have been received, typically due to the timing of the project (e.g. a recent project from FY2016). A type of *milestone* simply means data about the progress of the project toward completion has been received and is being reported – regardless of the program having official milestones or not. Finally, a type of *completed* means the project has reached completion (defined by the entity) and is considered complete.

For some grants, a Benefit-to-Cost Ratio may be included where there are no values for jobs or capital investment. Milestone data, or confidential information that cannot be publicly shared, are used to derive these measurements. For VEDP administered grants, the Expected BCR is the BCR at the proposal stage, the Projected BCR is calculated using the current data forecasted 10 years into the future, and the Current BCR is calculated using current milestone data.

Advanced Shipbuilding Training Facility Performance Grant Program (ASTFPG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.23

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Apprentices		Average Wage		Capital Investment		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Actual	Incented	Actual	
<i>FY2011</i>													
Huntington-Ingalls Shipbuilding	Newport News City	\$32,777,745	\$32,777,745	\$0	1,000	1,520	750	825	Requirement Met		\$300,000,000	\$357,960,000	Completed

Aerospace Engine Manufacturing Performance Grant Program (AEMPG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.20

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Average Wage		Capital Investment		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Actual	
<i>FY2007</i>											
Rolls-Royce North America	Prince George County	\$50,683,000	\$5,250,000	\$0	642	250	Requirement Met		\$501,300,000	\$267,400,000	Milestone

Commonwealth's Development Opportunity Fund (COF)
Administered by: Virginia Economic Development Partnership
Va. Code § 2.2-115

All Projects: Individual Performance

Company Name	Locality	Incentives			Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Current	
<i>FY2013</i>													
Amazon Web Services	Fairfax County	\$500,000	\$500,000	\$0	\$9,500,000	\$108,729,602	380	677	\$114,000	\$195,439	56.8	6.7	Completed
Balchem Corporation	Alleghany County	\$150,000	\$150,000	\$0	\$18,850,000	\$12,823,263	55	17	\$33,963	\$43,543	7.5	1.6	Completed
Berryville Graphics	Clarke County	\$200,000	\$200,000	\$0	\$10,614,520	\$10,163,234	84	100	\$41,584	\$45,953	9.3	1.0	Completed
Big R Bridge	Washington County	\$50,000	\$50,000	\$0	\$1,925,002	\$2,099,623	32	25	\$36,964	\$36,964	5.1	1.1	Completed
Carded Graphics	Staunton City	\$100,000	\$100,000	\$0	\$7,045,000	\$7,291,839	34	79	\$33,970	\$32,000	3.7	1.8	Completed
Celanese Acetate	Giles County	\$500,000	\$500,000	\$0	\$145,000,000	\$150,000,000	22	25	\$100,000	\$90,000	1.4	4.0	Completed
Commonwealth Laminating	Henry County	\$175,000	\$175,000	\$0	\$5,450,000	\$7,300,000	60	55	\$40,000	\$40,000	2.5	0.9	Completed
DRS Technologies	Arlington County	\$1,000,000	\$1,000,000	\$0	\$9,800,000	\$0	125	0	\$165,000	\$0	20.2	3.0	Milestone
Fulcrum Concepts	King and Queen County	\$200,000	\$200,000	\$0	\$4,650,000	\$4,742,398	31	31	\$107,967	\$109,308	3.3	0.2	Completed
High Liner Foods	Newport News City	\$250,000	\$250,000	\$0	\$6,600,000	\$10,716,182	57	57	\$35,422	\$36,670	4.9	0.2	Completed
Intelsat	Fairfax County	\$1,300,000	\$1,300,000	\$0	\$24,800,000	\$0	50	0	\$138,688	\$0	3.8	0.9	Milestone
Liebherr Mining Equipment Company	Newport News City	\$500,000	\$500,000	\$0	\$45,426,323	\$0	174	0	\$46,067	\$0	3.6	0.8	Milestone
McKee Foods	Augusta County	\$200,000	\$200,000	\$0	\$19,000,000	\$19,000,000	78	206	\$36,134	\$56,260	13.8	3.8	Completed
McQuay Test Center	Augusta County	\$250,000	\$250,000	\$0	\$9,200,000	\$11,014,741	50	100	\$50,000	\$71,800	7.2	5.4	Completed
Microsoft	Mecklenburg County	\$200,000	\$200,000	\$0	\$348,950,292	\$676,212,147	30	30	\$44,311	\$45,318	5.2	3.7	Completed
Phoenix Packaging	Pulaski County	\$250,000	\$250,000	\$0	\$20,000,000	\$17,790,000	100	110	\$31,096	\$30,000	4.2	1.8	Completed
Porter's Fabrications	Lynchburg City	\$300,000	\$300,000	\$0	\$1,800,000	\$8,164,730	120	133	\$40,000	\$40,000	5.0	1.7	Completed
Sabra Dipping Company	Chesterfield County	\$250,000	\$250,000	\$0	\$28,000,000	\$29,000,000	90	251	\$50,333	\$54,800	9.3	5.6	Completed
Shamrock Foods	Augusta County	\$250,000	\$250,000	\$0	\$50,000,000	\$59,817,572	60	57	\$39,553	\$40,000	4.3	1.7	Completed
Tak Investments (ST Tissue)	Isle of Wight County	\$200,000	\$200,000	\$0	\$17,000,000	\$60,000,000	85	87	\$42,000	\$42,000	5.1	2.9	Completed
Tempur-Pedic	Scott County	\$150,000	\$150,000	\$0	\$13,300,000	\$13,986,260	42	45	\$40,000	\$41,642	2.7	0.3	Completed
Vitamin Shoppe	Hanover County	\$200,000	\$200,000	\$0	\$28,616,000	\$45,450,000	174	146	\$29,789	\$29,786	14.4	7.0	Completed

Company Name	Locality	Incentives			Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Current	
<i>FY2014</i>													
Alexander Industries	Pulaski County	\$150,000	150,000	\$0	\$1,685,000	\$0	64	0	\$37,500	\$0	4.3	0.0	Milestone
Ardagh Metal Packaging	Roanoke County	\$750,000	750,000	\$0	\$94,234,000	\$104,888,057	96	105	\$40,000	\$54,003	3.9	1.0	Completed
Atomized Products	Chesapeake City	\$100,000	100,000	\$0	\$4,383,525	\$0	26	0	\$43,058	\$0	12.8	1.8	Milestone
Bassett Furniture Industries	Henry County	\$50,000	50,000	\$0	\$1,510,962	\$3,196,000	25	58	\$44,891	\$38,000	15.1	6.3	Completed
Bayshore Concrete Products	Northampton County	\$150,000	150,000	\$0	\$3,645,000	\$4,207,659	135	73	\$26,500	\$32,448	3.3	1.4	Completed
Cvent	Fairfax County	\$1,000,000	1,000,000	\$0	\$7,032,430	\$0	400	0	\$62,256	\$0	23.3	3.1	Milestone
Eastman Performance Films	Henry County	\$75,000	75,000	\$0	\$40,000,000	\$0	25	0	\$35,610	\$0	1.5	0.8	Milestone
El Rosal	Pulaski County	\$350,000	350,000	\$0	\$21,133,600	\$22,839,752	142	0	\$26,583	\$0	3.9	0.9	Completed
Evonik Goldschmidt	Chesterfield County	\$500,000	500,000	\$0	\$9,000,000	\$0	50	0	\$98,400	\$0	7.8	1.0	Milestone
Falls Stamping	Pulaski County	\$175,000	175,000	\$0	\$5,300,000	\$0	112	0	\$31,200	\$21,200	5.8	0.2	Milestone
Fareva	Henrico County	\$650,000	650,000	\$0	\$42,000,000	\$59,800,000	90	0	\$51,500	\$0	6.3	1.8	Completed
Green Distribution	Orange County	\$540,000	540,000	\$0	\$9,750,000	\$0	323	0	\$33,779	\$0	9.6	0.2	Milestone
Hampton Farms	Southampton County	\$200,000	200,000	\$0	\$6,050,000	\$24,221,129	60	55	\$33,400	\$34,778	4.8	0.3	Completed
Hansen Turbine	Grayson County	\$50,000	50,000	\$0	\$2,100,000	\$0	25	0	\$29,120	\$0	2.2	0.2	Milestone
Hanwha Azdel	Lynchburg City	\$350,000	350,000	\$0	\$21,335,000	\$23,389,153	33	0	\$56,921	\$0	4.0	0.9	Completed
Hollingsworth and Vose Company	Floyd County	\$100,000	100,000	\$0	\$6,110,000	\$0	17	0	\$39,518	\$0	3.1	0.8	Milestone
HP Hood	Frederick County	\$500,000	500,000	\$0	\$84,628,856	\$102,000,000	75	99	\$44,080	\$44,080	3.5	4.8	Completed
IMS Gear, Inc.	Virginia Beach City	\$200,000	200,000	\$0	\$35,500,000	\$37,836,672	80	102	\$48,000	\$51,244	3.6	1.6	Completed
Kilgour Industries	Henry County	\$250,000	250,000	\$0	\$27,300,000	\$0	155	0	\$30,722	\$0	1.7	0.1	Milestone
Korona Candles	Pulaski County	\$600,000	600,000	\$0	\$18,380,000	\$18,236,047	170	0	\$31,632	\$0	2.2	0.4	Completed
Liaoyang Ningfeng Woodenware	Smyth County	\$250,000	250,000	\$250,000	\$2,100,000	\$0	125	0	\$30,000	\$0	2.3	0.0	Completed
McKesson	Frederick County	\$150,000	150,000	\$0	\$36,900,000	\$44,400,000	205	208	\$29,580	\$41,057	16.7	6.3	Completed
Navy Federal Credit Union	Frederick County	\$250,000	250,000	\$0	\$20,000,000	\$20,500,000	400	730	\$40,000	\$50,116	22.3	8.7	Completed
North American Mold Technology	Danville City	\$250,000	250,000	\$0	\$4,350,000	\$0	120	0	\$50,000	\$0	3.4	0.0	Milestone
Oceaneering International	Chesapeake City	\$750,000	750,000	\$0	\$32,900,000	\$0	67	0	\$55,560	\$0	2.2	1.5	Milestone
Prufrex	Virginia Beach City	\$120,000	120,000	\$0	\$7,330,000	\$0	60	0	\$39,020	\$0	12.6	0.6	Milestone
Rochester Wire and Cable	Culpeper County	\$100,000	100,000	\$0	\$4,000,000	\$4,000,000	30	0	\$41,166	\$0	12.9	2.0	Completed

Company Name	Locality	Incentives			Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Current	
Shearer's Foods	Bristol City	\$75,000	75,000	\$0	\$4,750,000	\$9,000,000	22	115	\$28,642	\$29,018	2.5	1.4	Completed
Steel Fab	Russell County	\$100,000	100,000	\$0	\$1,500,000	\$0	50	0	\$32,240	\$32,240	4.4	0.5	Milestone
Telos	Loudoun County	\$500,000	500,000	\$0	\$5,000,000	\$0	160	0	\$100,000	\$0	21.9	0.8	Milestone
Trinity Packaging Corporation	Franklin County	\$65,000	65,000	\$0	\$9,500,000	\$0	25	0	\$26,021	\$0	2.1	0.0	Milestone
VFP, Inc.	Scott County	\$100,000	100,000	\$0	\$2,900,000	\$0	50	0	\$25,680	\$0	2.5	0.4	Milestone
W & B Fabricators	Bland County	\$100,000	100,000	\$0	\$3,068,773	\$0	50	0	\$33,533	\$0	8.3	1.4	Milestone
<i>FY2015</i>													
3B Consulting Services, LLC	Russell County	\$50,000	\$50,000	\$0	\$2,500,000	\$0	15	0	\$65,000	\$0	5.9	0.0	Milestone
Alcoa Howmet	Hampton City	\$200,000	\$200,000	\$0	\$25,000,000	\$0	75	0	\$62,000	\$0	3.3	0.3	Milestone
Blue Ridge Railcar	Charlotte County	\$100,000	\$100,000	\$0	\$2,411,882	\$0	37	0	\$39,191	\$0	2.3	0.3	Milestone
Bechtel	Fairfax County	\$500,000	\$500,000	\$0	\$10,000,000	\$0	700	0	\$129,000	\$0	10.7	0.0	Milestone
Continental Automotive Systems	Newport News City	\$2,000,000	\$2,000,000	\$0	\$152,000,000	\$0	525	0	\$36,532	\$0	2.6	0.1	Milestone
Coperion	Wythe County	\$75,000	\$75,000	\$0	\$3,000,000	\$0	22	0	\$50,400	\$0	2.6	0.0	Milestone
Core Health and Fitness	Grayson County	\$350,000	\$350,000	\$0	\$2,000,000	\$2,890,771	250	0	\$30,000	\$0	1.8	0.0	Completed
Corporate Executive Board	Arlington County	\$4,500,000	\$4,500,000	\$0	\$149,700,000	\$0	800	0	\$122,083	\$0	10.1	0.8	Milestone
Corsi	Charlotte County	\$100,000	\$100,000	\$0	\$2,500,000	\$0	110	0	\$27,248	\$0	2.1	1.2	Milestone
CWW Conveyors	Carroll County	\$65,000	\$65,000	\$65,000	\$2,000,000	\$0	20	0	\$36,504	\$0	2.6	8.6	Completed
Dynax America Corporation	Botetourt County	\$225,000	\$225,000	\$0	\$32,625,000	\$0	75	0	\$40,683	\$0	5.2	0.7	Milestone
Friant and Associates	Suffolk City	\$200,000	\$200,000	\$0	\$17,419,000	\$0	166	0	\$28,567	\$0	6.5	3.8	Milestone
Global Refining Group	Lunenburg County	\$100,000	\$100,000	\$0	\$4,308,000	\$0	30	0	\$48,000	\$0	2.3	0.4	Milestone
Hardide	Henry County	\$150,000	\$150,000	\$0	\$7,250,000	\$0	29	0	\$50,000	\$0	2.7	0.0	Milestone
Hubbell Lighting, Inc.	Montgomery County	\$100,000	\$100,000	\$0	\$4,665,000	\$0	100	0	\$38,526	\$0	7.9	40.9	Milestone
James Hardie Building Products	Pulaski County	\$250,000	\$250,000	\$0	\$25,000,000	\$0	69	0	\$36,795	\$0	2.0	1.7	Milestone
K2M	Loudoun County	\$450,000	\$450,000	\$0	\$28,400,000	\$0	97	0	\$103,000	\$0	6.0	0.9	Milestone
Liberty Source	Hampton City	\$300,000	\$300,000	\$0	\$1,567,452	\$740,157	596	73	\$34,599	\$53,533	14.0	0.5	Completed
Lindenbunrg Industry	Appomattox County	\$1,400,000	\$1,400,000	\$0	\$113,000,000	\$0	349	0	\$32,000	\$0	2.6	0.0	Milestone
Mavalerio	Hanover County	\$50,000	\$50,000	\$0	\$5,000,000	\$0	55	0	\$38,693	\$0	11.1	0.4	Milestone
Mayville Engineering	Smyth County	\$300,000	\$300,000	\$0	\$10,000,000	\$0	160	0	\$32,396	\$0	2.9	0.1	Milestone
McKesson Medical-Surgical	Henrico County	\$500,000	\$500,000	\$0	\$12,200,000	\$0	135	0	\$104,000	\$0	15.7	1.3	Milestone
Microsoft	Mecklenburg County	\$1,600,000	\$1,600,000	\$0	\$346,760,699	\$0	90	0	\$44,964	\$0	3.0	2.1	Milestone
Monogram Food Solutions	Henry County	\$400,000	\$400,000	\$0	\$36,475,750	\$0	200	0	\$25,979	\$0	3.4	0.4	Milestone
Monogram Snacks LLC	Henry County	\$200,000	\$200,000	\$0	\$7,244,000	\$0	101	0	\$25,666	\$0	3.9	7.2	Milestone

Company Name	Locality	Incentives			Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Current	
Nulife Glass	Bristol City	\$110,000	\$110,000	\$0	\$5,900,000	\$0	46	0	\$36,630	\$0	3.0	0.1	Milestone
Shandong Tranlin Paper Company	Chesterfield County	\$5,000,000	\$5,000,000	\$0	\$2,000,000,000	\$0	2,000	0	\$45,663	\$0	3.6	0.0	Milestone
Stone Brewing	Richmond City	\$5,000,000	\$5,000,000	\$0	\$74,300,000	\$0	88	0	\$57,024	\$0	5.3	0.3	Milestone
VivaTerra (Plow and Hearth)	Madison County	\$100,000	\$100,000	\$0	\$4,533,000	\$0	25	0	\$32,040	\$0	5.0	1.6	Milestone
Wolverine	Montgomery County	\$250,000	\$250,000	\$0	\$10,625,000	\$0	93	0	\$34,609	\$0	4.1	0.2	Milestone
<i>FY2016</i>													
510nano Inc.	Greenville County	\$200,000	\$200,000	\$200,000	\$11,000,000	\$0	113	0	\$36,109	\$0	5.9	5.5	Completed
Accutec Blades	Augusta County	\$125,000	\$125,000	\$0	\$5,376,000	\$0	53	0	\$47,281	\$0	6.9	10.5	Milestone
ADP	Norfolk City	\$5,000,000	\$5,000,000	\$0	\$32,250,000	\$0	1,800	0	\$36,000	\$0	7.9	12.4	Milestone
Aerojet-Rocketdyne	Orange County	\$300,000	\$300,000	\$0	\$11,000,000	\$0	100	0	\$70,000	\$0	8.9	31.9	Milestone
Axon Ghost Sentinal	Harrisonburg City	\$75,000	\$75,000	\$0	\$1,500,000	\$0	29	0	\$82,778	\$0	10.9	18.5	Milestone
Ballast Point Brewing	Botetourt County	\$2,400,000	\$0	\$0	\$47,800,000	\$0	178	0	\$41,075	\$0	11.9	11.9	Initial
Blue Wolf Sales and Service, Inc	Tazewell County	\$45,000	\$45,000	\$0	\$1,559,000	\$0	15	0	\$27,435	\$0	12.9	4.9	Milestone
Bowman Andros Productst, LLC.	Shenandoah County	\$400,000	\$400,000	\$0	\$73,000,000	\$0	160	0	\$27,581	\$0	9.9	25.1	Milestone
Carfax Inc	Fairfax County	\$150,000	\$150,000	\$0	\$15,800,000	\$0	120	0	\$95,000	\$0	13.9	189.6	Milestone
Chris Renee Cosmetics, LLC	Washington County	\$115,000	\$115,000	\$0	\$2,025,750	\$0	37	0	\$30,700	\$0	14.9	6.6	Milestone
Colonna's Shipyard, Inc.	Norfolk City	\$200,000	\$200,000	\$0	\$34,250,000	\$0	51	0	\$46,072	\$0	15.9	110.8	Milestone
Continental Automotive Systems	Culpeper County	\$175,000	\$175,000	\$0	\$49,004,750	\$0	25	0	\$59,971	\$0	16.9	39.8	Milestone
Deschutes Brewery	Roanoke City	\$3,000,000	\$3,000,000	\$0	\$85,000,000	\$0	108	0	\$44,928	\$0	17.9	1.5	Milestone
Eldor Corporation	Botetourt County	\$3,200,000	\$0	\$0	\$75,200,000	\$0	350	0	\$37,950	\$0	18.9	18.9	Initial
Ernst & Young	Fairfax County	\$1,300,000	\$1,300,000	\$0	\$12,666,600	\$0	462	0	\$98,042	\$0	19.9	22.7	Milestone
Euro-Composites Corp	Culpeper County	\$150,000	\$150,000	\$0	\$10,500,000	\$0	58	0	\$38,931	\$0	20.9	38.1	Milestone
Graphic Packaging (Wilson)	Staunton City	\$250,000	\$0	\$0	\$20,000,000	\$0	43	0	\$31,893	\$0	21.9	21.9	Initial
Hardywood Craft Beer	Goochland County	\$500,000	\$500,000	\$0	\$28,250,000	\$0	56	0	\$51,000	\$0	22.9	10.0	Milestone
Harris Teeter Supermarkets, Inc	Caroline County	\$650,000	\$650,000	\$0	\$115,250,000	\$0	400	0	\$38,000	\$0	23.9	10.2	Milestone
KmX Expansion	Accomack County	\$40,000	\$0	\$0	\$2,075,500	\$0	16	0	\$41,125	\$0	24.9	24.9	Initial
Lidl US	Spotsylvania County	\$1,000,000	\$1,000,000	\$0	\$125,000,000	\$0	200	0	\$80,000	\$0	25.9	10.5	Milestone
Lidl US HQ (Base)	Arlington County	\$4,000,000	\$0	\$0	\$77,000,000	\$0	500	0	\$128,000	\$0	26.9	26.9	Initial
Lohmann Specialties	Orange County	\$85,000	\$85,000	\$0	\$6,700,000	\$0	56	0	\$51,429	\$0	27.9	30.7	Milestone
Microsoft- Mecklenburg	Mecklenburg County	\$700,000	\$700,000	\$0	\$402,400,000	\$0	42	0	\$45,000	\$0	28.9	4.0	Milestone
Navy Federal Credit Union (NFCU)	Fairfax County	\$1,000,000	\$1,000,000	\$0	\$114,600,000	\$0	600	0	\$53,535	\$0	29.9	46.9	Milestone

Company Name	Locality	Incentives			Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Current	
NorrisBuilt	Wise County	\$75,000	\$75,000	\$0	\$1,500,000	\$0	24	0	\$29,000	\$0	30.9	3.2	Milestone
Norfolk Southern Corporation	Norfolk City	\$1,925,000	\$1,925,000	\$0	\$9,000,000	\$8,640,257	0	165	\$120,807	\$98,292	31.9	7.0	Completed
Ply Gem Rocky Mount	Franklin County	\$100,000	\$100,000	\$0	\$1,980,000	\$0	76	0	\$26,083	\$0	32.9	4.1	Milestone
Printpack Expansion (Rigid)	Newport News City	\$150,000	\$150,000	\$0	\$25,700,000	\$0	50	0	\$42,800	\$0	33.9	10.8	Milestone
Qore Systems	Washington County	\$500,000	\$500,000	\$0	\$12,800,000	\$0	140	0	\$45,000	\$0	34.9	4.1	Milestone
Rochester Wire and Cable	Hampton City	\$200,000	\$200,000	\$0	\$9,000,000	\$0	66	0	\$42,727	\$0	35.9	29.0	Milestone
Schaffner-Mtc Transformers	Wythe County	\$175,000	\$175,000	\$0	\$3,128,336	\$0	79	0	\$38,517	\$0	36.9	8.4	Milestone
StarSprings	Henry County	\$100,000	\$100,000	\$0	\$3,689,875	\$0	68	0	\$27,428	\$0	37.9	4.9	Milestone
Tadano/Mantis Cranes	Tazewell County	\$100,000	\$100,000	\$0	\$2,500,000	\$0	25	0	\$31,200	\$0	38.9	0.2	Milestone
TeleTech (Peoria 2)	Scott County	\$75,000	\$0	\$0	\$4,074,561	\$0	300	0	\$20,800	\$0	3.2	3.2	Initial
<i>FY2017</i>													
Aldi Food	Dinwiddie County	\$450,000	\$450,000	\$0	\$57,000,000	\$0	145	0	\$46,204	\$0	2.2	0.0	Initial
Applied Predictive Technologies - APT	Arlington County	\$1,750,000	\$1,750,000	\$0	\$6,800,000	\$0	368	0	\$148,231	\$0	18.7	18.7	Initial
Dollar Tree	Chesapeake City	\$4,000,000	\$4,000,000	\$0	\$110,000,000	\$0	600	0	\$61,000	\$0	3.1	3.1	Initial
Dominion Packaging	Henrico County	\$150,000	\$150,000	\$0	\$25,100,000	\$0	60	0	\$53,000	\$0	4.9	4.9	Initial
Eastman	Henry County	\$50,000	\$50,000	\$0	\$11,700,000	\$0	15	0	\$43,000	\$0	3.0	3.0	Initial
Grant Thornton Office	Arlington County	\$1,000,000	\$1,000,000	\$0	\$15,750,000	\$0	348	0	\$87,000	\$0	15.9	15.9	Initial
IDX Corporation	Spotsylvania County	\$400,000	\$400,000	\$0	\$7,200,000	\$0	150	0	\$55,502	\$0	10.7	10.7	Initial
Microsoft BN8	Mecklenburg County	\$500,000	\$500,000	\$0	\$251,000,000	\$0	42	0	\$47,000	\$0	8.2	8.2	Initial
Movement Mortgage	Norfolk City	\$600,000	\$600,000	\$0	\$2,000,000	\$0	200	0	\$44,000	\$0	10.7	10.7	Initial
Nestle	Arlington County	\$6,000,000	\$6,000,000	\$0	\$36,300,000	\$0	748	0	\$127,719	\$0	6.1	6.1	Initial
Niagara Bottling	Chesterfield County	\$500,000	\$500,000	\$0	\$95,440,093	\$0	76	0	\$50,630	\$0	9.9	9.9	Initial
Novatech	Henry County	\$100,000	\$100,000	\$0	\$3,150,000	\$0	50	0	\$28,724	\$0	2.6	2.6	Initial
Overfinch	Danville City	\$125,000	\$125,000	\$0	\$1,945,260	\$0	41	0	\$42,000	\$0	2.2	2.2	Initial
OVH	Fauquier County	\$1,250,000	\$1,250,000	\$0	\$47,528,400	\$0	54	0	\$58,333	\$0	3.9	3.9	Initial
American Woodmark Corporation	Frederick County	\$550,000	\$550,000	\$0	\$30,000,000	\$0	55	0	\$45,500	\$0	3.5	3.5	Initial
Solid Stone Fabrics, Inc.	Henry County	\$50,000	\$50,000	\$0	\$1,500,000	\$0	22	0	\$33,280	\$0	3.9	3.9	Initial
SteelFab of Virginia, Inc.	Emporia City	\$50,000	\$50,000	\$0	\$2,144,582	\$0	18	0	\$29,400	\$0	4.8	4.8	Initial
Blue Tiger Ventures	Arlington County	\$125,000	\$125,000	\$0	\$10,000,000	\$0	65	0	\$95,000	\$0	37.4	37.4	Initial
Universal Companies	Washington County	\$90,000	\$90,000	\$0	\$1,500,000	\$0	30	0	\$50,000	\$0	1.9	1.9	Initial

Economic Development Incentive Grant subfund (VEDIG)
 Administered by: Virginia Economic Development Partnership
 Va. Code § 2.2-5102.1

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Average Wage		Capital Investment		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Actual	Incented	Current	
<i>FY2013</i>													
No projects to report													
<i>FY2014</i>													
Corporate Executive Board	Arlington County	\$5,000,000	\$0	\$0	800	-	\$122,083	-	\$149,700,000	-	10.9	0.8	Milestone
<i>FY2015</i>													
Bechtel	Fairfax County	\$4,000,000	\$0	\$0	700	-	\$129,000	-	\$10,000,000		10.7	1.1	Milestone
Lidl	Arlington County	\$2,000,000	\$0	\$0	500	-	\$128,000	-	\$77,000,000	-	8.8	-	Initial
<i>FY2016</i>													
No projects to report													
<i>FY2017</i>													
Dollar Tree	Chesapeake City	\$5,300,000	\$0	\$0	600	-	\$61,000	-	\$110,000,000	-	3.1	-	Initial
Nestle	Arlington County	\$4,000,000	\$0	\$0	748	-	\$127,719	-	\$36,300,000	-	6.1	-	Initial

Investment Partnership Grant subfund (VIP)
Administered by: Virginia Economic Development Partnership
Va. Code § 2.2-5101

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Average Wage		Capital Investment		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Actual	Incented	Current	
<i>FY2013</i>													
Canon Toner	Newport News City	\$3,000,000	\$0	\$0	0	49	\$38,000	\$42,700	\$27,000,000	\$44,500,000	0.4	0.0	Milestone
Canon Virginia	Newport News City	\$5,000,000	\$0	\$0	402	468	\$40,169	\$33,866	\$623,500,000	\$370,000,000	3.5	8.2	Milestone
Celanese Acetate	Giles County	\$1,500,000	\$0	\$0	22	25	\$100,000	\$90,000	\$145,000,000	\$150,000,000	1.4	4.0	Milestone
Hollister	Augusta County	\$250,000	\$0	\$0	0	0	\$0	\$0	\$29,600,000	\$0	1.0	21.3	Initial
HP Hood	Frederick County	\$1,000,000	\$0	\$0	75	99	\$44,080	\$44,080	\$84,628,856	\$102,000,000	3.5	4.8	Milestone
IMS Gear, Inc.	Virginia Beach City	\$300,000	\$0	\$0	80	102	\$48,000	\$51,244	\$35,500,000	\$37,836,672	3.6	1.6	Milestone
Liebherr Mining Equipment Company	Newport News City	\$800,000	\$0	\$0	174	0	\$46,067	\$0	\$45,426,323	\$0	3.6	0.8	Initial
Sabra Dipping Company	Chesterfield County	\$500,000	\$0	\$0	140	250	\$45,000	\$54,800	\$86,000,000	\$86,000,000	10.3	4.7	Milestone
Unilever United States, Inc.	Suffolk City	\$1,000,000	\$0	\$0	0	0	\$0	\$0	\$96,200,000	\$0	0.3	0.0	Initial
WhiteWave	Rockingham County	\$800,000	\$0	\$0	36	64	\$41,600	\$42,234	\$69,800,000	\$84,500,000	3.8	119.7	Milestone
<i>FY2014</i>													
Alcoa Howmet	Hampton City	\$450,000	\$0	\$0	75	0	\$62,000	\$0	\$25,000,000	\$0	3.3	0.3	Initial
AREVA Kansas II	Lynchburg City	\$350,000	\$0	\$0	12	0	\$125,320	\$0	\$26,300,000	\$0	3.4	0.0	Initial
Dominion Packaging	Henrico County	\$300,000	\$0	\$0	113	0	\$33,354	\$0	\$25,363,000	\$0	9.6	4.5	Initial
Greif Brothers	Lynchburg City	\$350,000	\$0	\$0	0	0	\$0	\$0	\$45,000,000	\$0	0.0	0.0	Initial
Mondelez (DJMJOHTS)	Henrico County	\$100,000	\$0	\$0	0	0	\$0	\$64,773	\$40,750,000	\$47,780,000	1.3	2.0	Milestone
Oceaneering International	Chesapeake City	\$750,000	\$0	\$0	67	0	\$55,560	\$0	\$32,900,000	\$0	2.2	1.5	Initial
<i>FY2015</i>													
Ashland Inc.	Hopewell City	\$700,000	\$0	\$0	17	0	\$75,000	\$0	\$89,250,000	\$0	2.5	0.0	Initial
Canon	Newport News City	\$3,000,000	\$0	\$0	60	0	\$34,528	\$0	\$100,000,000	\$0	0.0	0.0	Initial
Continental Automotive Systems	Newport News City	\$4,000,000	\$0	\$0	525	0	\$36,532	\$0	\$152,000,000	\$0	2.6	0.1	Initial
Dynax America	Botetourt County	\$250,000	\$0	\$0	75	0	\$40,683	\$0	\$32,625,000	\$0	5.2	0.7	Initial
James Hardie	Pulaski County	\$250,000	\$0	\$0	69	0	\$36,795	\$0	\$25,000,000	\$0	2.0	1.7	Initial
K2M	Loudoun County	\$400,000	\$0	\$0	97	0	\$103,000	\$0	\$28,400,000	\$0	6.0	0.9	Initial
Kingspan Insulation, LLC*	Frederick County	\$500,000	\$0	\$0	15	0	\$34,320	\$0	\$25,000,000	\$0	2.0	0.0	Initial
McKee	Augusta County	\$300,000	\$0	\$0	54	0	\$34,055	\$0	\$34,000,000	\$0	3.7	0.0	Initial

Company Name	Locality	Incentives			Jobs		Average Wage		Capital Investment		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Actual	Incented	Current	
San J	Henrico County	\$300,000	\$0	\$0	18	0	\$26,489	\$0	\$38,000,000	\$0	7.7	19.9	Initial
<i>FY2016</i>													
Abbott Laboratories	Campbell County	\$300,000	\$0	\$0	34	0	\$41,600	\$0	\$34,000,000	\$0	4.8	85.8	Initial
Merck & Co	Rockingham County	\$1,300,000	\$0	\$0	0	0	\$0	\$0	\$168,000,000	\$0	3.3	4.8	Initial
Polykon Manufacturing LLC*	Henrico County	\$700,000	\$0	\$0	54	0	\$45,950	\$0	\$56,406,798	\$0	7.8	70.1	Initial
Virginia Poultry Growers Cooperative	Rockingham County	\$500,000	\$0	\$0	6	0	\$23,920	\$0	\$61,888,793	\$0	1.8	0.0	Initial
<i>FY2017</i>													
Bowman Andros Product, LLC.	Shenandoah County	\$600,000	\$0	\$0	160	0	\$27,581	\$0	\$73,000,000	\$0	3.9	25.1	Initial
Colonna's Shipyard, Inc.	Norfolk	\$250,000	\$0	\$0	51	0	\$46,072	\$0	\$34,250,000	\$0	5.4	110.8	Initial
Continental Automotive Systems	Culpeper County	\$550,000	\$0	\$0	25	0	\$59,971	\$0	\$49,000,000	\$0	1.7	39.8	Initial
Dominion Packaging	Henrico County	\$200,000	\$0	\$0	60	0	\$51,283	\$0	\$25,100,000	\$0	4.9	0.0	Initial
Hardywood Craft Beer	Goochland County	\$400,000	\$0	\$0	56	0	\$51,000	\$0	\$28,250,000	\$0	5.8	10.0	Initial
MillerCoors	Rockingham County	\$500,000	\$0	\$0	27	0	\$73,112	\$0	\$60,000,000	\$0	3.4	152.2	Initial
Phoenix Packaging	Pulaski County	\$1,000,000	\$0	\$0	145	0	\$40,978	\$0	\$48,705,264	\$0	2.1	0.0	Initial
Printpack	Newport News	\$200,000	\$0	\$0	50	0	\$42,840	\$0	\$25,700,000	\$0	4.7	10.8	Initial
Shamrock Farms	Augusta County	\$400,000	\$0	\$0	60	0	\$45,760	\$0	\$34,000,000	\$0	4.0	0.0	Initial
Volvo Trucks North America	Pulaski County	\$2,000,000	\$0	\$0	32	0	\$59,800	\$0	\$38,200,000	\$0	1.1	3.7	Initial

Major Eligible Employer Grant subfund (MEE)
 Administered by: Virginia Economic Development Partnership
 Va. Code § 2.2-5102

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Average Wage		Capital Investment		Benefit-to-Cost Ratio		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Actual	Incented	Current	
<i>FY2005</i>													
Booz Allen Hamilton	Fairfax County	\$9,000,000	\$1,800,000	\$0	4,600	5,094	\$79,591	\$79,591	\$133,000,000	\$171,800,000	121.9	88.8	Milestone
<i>FY2006</i>													
Philip Morris (HQ)	Henrico County	\$25,000,000	\$20,000,000	\$0	450	450	\$133,333	\$156,596	\$300,000,000	\$425,600,000	1.7	2.6	Milestone

Semiconductor Memory or Logic Wafer Manufacturing Performance Grant Program (SEMI)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.14

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Capital Investment		Benefit-to-Cost Ratio		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Current	
<i>FY2005</i>											
Micron	Manassas City	\$27,000,000	\$27,000,000	\$0	860	860	\$1,200,000,000	\$1,200,000,000	2.3	6.9	Completed

Virginia Jobs Investment Program (VJIP)
Administered by: Virginia Economic Development Partnership
Va. Code § 2.2-2204.3

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
<i>FY2013</i>													
MBO Partners	Fairfax County	\$245,530	\$16,291	\$0	422	28	0	0	422	28	\$1,500,000	\$0	Milestone
Aerojet - General Corporation	Orange County	\$170,600	\$105,371	\$0	0	0	374	231	374	231	\$4,277,929	\$0	Milestone
CBN Secure Technologies, Inc.	Danville City	\$30,590	\$36,232	\$0	63	45	0	0	63	45	\$11,800,000	\$0	Milestone
Specialty Coating and Laminating, LLC (continuation)	Hanover County	\$60,000	\$60,960	\$0	140	101	0	0	140	101	\$10,000,000	\$0	Milestone
Deloitte LLP	Arlington County	\$250,000	\$248,250	\$0	1,000	993	0	0	1,000	993	\$7,000,000	\$0	Milestone
Mountain View Brewery, LLC	Rockbridge County	\$30,750	\$30,750	\$0	41	41	0	0	41	41	\$10,150,000	\$10,150,000	Completed
J Crew, Inc.	Lynchburg City	\$137,900	\$86,100	\$0	197	123	0	0	197	123	\$20,200,200	\$0	Milestone
Massimo Zanetti Beverage USA, Inc.	Suffolk City	\$154,600	\$106,567	\$0	184	127	0	0	184	127	\$8,500,000	\$0	Milestone
Balchem Corporation	Alleghany County	\$45,750	\$36,232	\$0	61	45	0	0	61	45	\$19,200,000	\$0	Milestone
Sutherland Global Services, Inc.	Chesapeake City	\$381,686	\$364,592	\$0	427	410	0	0	427	410	\$4,291,240	\$0	Milestone
Global Logistics Management, LLC	Suffolk City	\$90,300	\$73,653	\$0	120	98	0	0	120	98	\$13,500,000	\$0	Milestone
CVENT, Inc.	Fairfax County	\$218,375	\$218,276	\$0	350	350	0	0	350	350	\$2,500,000	\$2,500,000	Completed
Reingold & Associates, Inc.	Alexandria City	\$79,500	\$79,500	\$0	90	90	0	0	90	90	\$4,000,000	\$4,000,000	Completed
Ace Hardware Corporation	Suffolk City	\$47,642	\$47,642	\$0	59	59	0	0	59	59	\$14,085,000	\$14,085,000	Completed
Amazon.com	Chesterfield County	\$2,331,839	\$2,331,841	\$0	3,290	3,290	0	0	3,290	3,290	\$135,000,000	\$135,000,000	Completed
Taxing Authority Consulting Services	Henrico County	\$85,100	\$24,870	\$0	105	31	0	0	105	31	\$1,600,000	\$0	Milestone
Labels Unlimited, LLC	Virginia Beach City	\$55,633	\$6,269	\$0	71	8	0	0	71	8	\$3,500,000	\$0	Milestone
Design Ready Controls, Inc.	Henrico County	\$53,750	\$29,683	\$0	67	37	0	0	67	37	\$300,000	\$0	Milestone
Carmeuse Lime & Stone, Inc.	Winchester City	\$17,500	\$218,276	\$0	25	350	0	0	25	350	\$45,000,000	\$45,000,000	Completed
Laminate Technologies of Virginia, Inc.	Henry County	\$21,900	\$11,680	\$0	30	16	0	0	30	16	\$3,500,000	\$0	Milestone
Berryville Graphics, Inc.	Clarke County	\$67,200	\$67,200	\$0	84	84	0	0	84	84	\$10,614,520	\$10,614,520	Completed
Monoflo International, Inc.	Frederick County	\$92,500	\$89,660	\$0	0	0	228	221	228	221	\$2,500,000	\$0	Milestone
SimVentions	Fredericksburg City	\$47,802	\$47,802	\$0	62	62	0	0	62	62	\$150,000	\$150,000	Completed
Starr Hill Brewery LLC	Albemarle County	\$10,950	\$6,570	\$0	15	9	0	0	15	9	\$1,500,000	\$0	Milestone
ID.me, Inc. (TroopSwap)	Fairfax County	\$70,000	\$26,765	\$0	102	39	0	0	102	39	\$2,500,000	\$0	Milestone
Altec Industries Inc. (2012)	Botetourt County	\$72,000	\$72,000	\$0	96	96	0	0	96	96	\$2,240,000	\$2,240,000	Completed
Maple Leaf Bakery, Inc.	Roanoke City	\$145,000	\$144,999	\$0	0	0	357	357	357	357	\$4,000,000	\$4,000,000	Completed

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Mid-Atlantic Manufacturing and Hydraulics, Inc.	Wythe County	\$33,250	\$32,048	\$0	0	0	83	80	83	80	\$535,000	\$0	Milestone
Ply Gem Windows	Franklin County	\$293,838	\$179,410	\$0	416	254	0	0	416	254	\$3,200,000	\$0	Milestone
MBO Enterprise Solutions, Inc.	Fairfax County	\$72,500	\$15,159	\$0	110	23	0	0	110	23	\$1,500,000	\$0	Milestone
Kennametal, Inc.	Shenandoah County	\$46,000	\$46,000	\$0	0	0	80	80	80	80	\$595,000	\$595,000	Completed
Corning Incorporated (Retraining)	Montgomery County	\$146,210	\$115,849	\$0	0	0	366	290	366	290	\$6,000,000	\$0	Milestone
Heyo, Inc.	Montgomery County	\$195,782	\$32,048	\$0	278	0	0	80	278	80	\$100,000	\$0	Milestone
The Income Tax School	Henrico County	\$7,000	\$179,410	\$0	10	254	0	0	10	254	\$100,000	\$100,000	Completed
Mullican Flooring, L.P.	Norton City	\$17,083	\$15,863	\$0	28	26	0	0	28	26	\$1,250,000	\$0	Milestone
Bristol Compressors International, Inc	Bristol City	\$113,200	\$113,202	\$0	0	0	392	392	392	392	\$3,226,000	\$3,226,000	Completed
McKee Foods (2012)	Augusta County	\$66,300	\$66,300	\$0	78	78	0	0	78	78	\$19,000,000	\$19,000,000	Completed
Hessian Company LTD (Faddis Concrete)	King George County	\$31,800	\$22,200	\$0	53	37	0	0	53	37	\$3,057,500	\$0	Milestone
Winchester Metals	Frederick County	\$23,115	\$20,363	\$0	0	0	42	37	42	37	\$154,000	\$0	Milestone
Induplate Operations, LLC	James City County	\$139,400	\$73,523	\$0	180	96	0	0	180	96	\$2,500,000	\$0	Milestone
Evolent Health, Inc.	Arlington County	\$498,400	\$498,403	\$0	656	656	0	0	656	656	\$2,000,000	\$2,000,000	Completed
Miller Milling Company	Frederick County	\$25,000	\$25,000	\$0	0	0	41	41	41	41	\$20,000,000	\$20,000,000	Completed
Flying Mouse Brewery LLC	Botetourt County	\$12,750	\$0	\$0	15	0	0	0	15	0	\$943,000	\$0	Initial
Hanesbrands, Inc.	Patrick County	\$41,083	\$24,650	\$0	50	30	0	0	50	30	\$1,600,000	\$0	Milestone
Melnor	Frederick County	\$20,313	\$20,312	\$0	0	0	33	33	33	33	\$515,000	\$515,000	Completed
Blue Ridge Industries, Inc. (Retraining)	Frederick County	\$36,800	\$16,291	\$0	0	0	58	28	58	28	\$1,131,424	\$0	Milestone
Virginia Transformer Corporation (2012)	Roanoke City	\$75,000	\$75,000	\$0	100	100	0	0	100	100	\$6,000,000	\$6,000,000	Completed
Pepsi Bottling Company - Hollins	Botetourt County	\$60,800	\$60,800	\$0	0	0	152	152	152	152	\$2,500,000	\$2,500,000	Completed
Frito Lay III	Lynchburg City	\$162,400	\$162,400	\$0	0	0	406	406	406	406	\$2,000,000	\$2,000,000	Completed
Pepsi Bottling Company - Newport News	Newport News City	\$82,000	\$82,000	\$0	0	0	205	205	205	205	\$7,500,000	\$7,500,000	Completed
Primatics Financial, LLC	Hanover County	\$200,800	\$81,474	\$0	251	107	0	0	251	107	\$727,877	\$0	Milestone
Labels Unlimited LLC	Virginia Beach City	\$43,600	\$20,279	\$0	0	0	86	40	86	40	\$3,500,000	\$0	Milestone
Pepsi Bottling Company - Virginia Distribution	Newport News City	\$100,000	\$100,000	\$0	0	0	500	500	500	500	\$1,000,000	\$1,000,000	Completed
Kraft Foods - Winchester (2012)	Frederick County	\$17,500	\$125,200	\$0	25	0	0	313	25	313	\$25,000,000	\$25,000,000	Completed
Kimball Hospitality 2 Inc.	Henry County	\$35,325	\$0	\$0	45	0	0	0	45	0	\$1,000,000	\$0	Initial
Red Hat, Inc.	Fairfax County	\$89,025	\$108,654	\$0	110	0	0	186	110	186	\$1,700,000	\$1,700,000	Completed
Mullican Flooring L.P.-Retraining	Norton City	\$62,000	\$51,600	\$0	0	0	155	129	155	129	\$625,000	\$0	Milestone
Integrity Windows & Doors (2012)	Roanoke County	\$87,640	\$84,635	\$0	0	0	175	169	175	169	\$2,200,000	\$0	Milestone
Optical Cable	Roanoke County	\$17,165	\$12,000	\$0	25	15	0	0	25	15	\$1,000,000	\$0	Milestone
Signet Screen Printing & Embroidery	Frederick County	\$10,000	\$10,000	\$0	0	0	20	20	20	20	\$175,000	\$175,000	Completed

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Homestead Creamery	Franklin County	\$4,250	\$4,250	\$0	0	0	10	10	10	10	\$50,000	\$50,000	Completed
Arcor Rigid Plastics USA, Inc	Wythe County	\$24,400	\$24,400	\$0	0	0	61	61	61	61	\$3,921,021	\$3,921,021	Completed
Eastern Microfilm Sales and Service, Inc.	Patrick County	\$9,150	\$9,150	\$0	0	0	20	20	20	20	\$750,000	\$750,000	Completed
Kraft Foods Group, Inc.	Suffolk City	\$191,000	\$191,000	\$0	0	0	250	250	250	250	\$4,700,000	\$4,700,000	Completed
Hanesbrands, Inc. (Retraining)	Patrick County	\$50,750	\$50,750	\$0	0	0	100	100	100	100	\$1,600,000	\$1,600,000	Completed
Tienda - Retraining	James City County	\$13,200	\$13,200	\$0	0	0	25	25	25	25	\$74,120	\$74,120	Completed
Virginia Packing, LLC	James City County	\$2,500	\$2,500	\$0	0	0	5	5	5	5	\$67,290	\$67,290	Completed
<i>FY2014</i>													
Sabra Dipping Company, LLC (R&D Project)	Chesterfield County	\$50,000	\$50,000	\$0	50	50	0	0	50	50	\$9,000,000	\$9,000,000	Completed
Federal-Mogul Corporation	Montgomery County	\$173,984	\$173,984	\$0	251	245	0	0	251	245	\$17,413,000	\$0	Milestone
Unilever Manufacturing (US), Inc.	Suffolk City	\$178,300	\$131,894	\$0	0	0	219	162	219	162	\$122,500,000	\$0	Milestone
CustomInk, LLC	Albemarle County	\$560,191	\$16,291	\$0	669	28	0	0	669	28	\$46,000,000	\$0	Milestone
Bechtel Corporation	Fairfax County	\$382,500	\$382,503	\$0	617	617	0	0	617	617	\$18,000,000	\$18,000,000	Completed
Sabra Dipping Company, LLC (2)	Chesterfield County	\$83,250	\$83,250	\$0	104	104	0	0	104	104	\$19,000,000	\$19,000,000	Completed
Navy Federal Credit Union (2012)	Frederick County	\$225,002	\$225,000	\$0	450	450	0	0	450	450	\$20,000,000	\$20,000,000	Completed
McKesson Medical-Surgical, Inc.	Frederick County	\$143,500	\$143,500	\$0	205	205	0	0	205	205	\$36,900,000	\$36,900,000	Completed
The Vitamin Shoppe Industries, Inc.	Hanover County	\$121,800	\$114,800	\$0	174	0	0	17	174	17	\$39,411,500	\$0	Milestone
Advance Auto Parts (Retraining)	Roanoke City	\$105,050	\$105,050	\$0	0	0	191	191	191	191	\$255,000,000	\$255,000,000	Completed
Frontline Test Equipment, Inc.	Albemarle County	\$58,000	\$9,000	\$0	58	9	0	0	58	9	\$150,000	\$0	Milestone
Greencore USA	Fredericksburg City	\$211,310	\$163,284	\$0	352	272	0	0	352	272	\$2,600,000	\$0	Milestone
ISF (USA), LLC	Newport News City	\$159,190	\$37,093	\$0	206	48	0	0	206	48	\$6,600,000	\$0	Milestone
MicroStrategy Incorporated	Fairfax County	\$233,000	\$81,474	\$0	306	107	0	0	306	107	\$59,195,861	\$0	Milestone
SVC Manufacturing, Inc.	Wythe County	\$126,000	\$125,200	\$0	0	0	315	313	315	313	\$750,000	\$0	Milestone
Homestead Creamery, Inc.	Franklin County	\$18,375	\$3,675	\$0	30	6	0	0	30	6	\$1,600,000	\$0	Milestone
Quad/Graphics, Inc.	Frederick County	\$118,000	\$108,654	\$0	0	0	202	186	202	186	\$7,600,000	\$0	Milestone
International Automotive Components Group	Shenandoah County	\$148,499	\$148,500	\$0	297	297	0	0	297	297	\$5,700,000	\$5,700,000	Completed
Trout River Dry Kilns, LLC	Amelia County	\$38,670	\$0	\$0	48	0	0	0	48	0	\$5,100,000	\$0	Initial
Optical Cable (Retraining)	Roanoke County	\$41,850	\$39,150	\$0	0	0	93	87	93	87	\$500,000	\$0	Milestone
Tecton Products (Retraining)	Roanoke County	\$12,800	\$10,800	\$0	0	0	32	27	32	27	\$500,000	\$0	Milestone
Tempur Production USA, LLC-Retraining	Scott County	\$99,675	\$99,675	\$0	0	0	193	193	193	193	\$13,300,000	\$13,300,000	Completed
WhiteWave Foods Company	Rockingham County	\$46,750	\$46,750	\$0	55	55	0	0	55	55	\$69,800,000	\$69,800,000	Completed
Atlas Logistics (Americold)	Roanoke County	\$55,000	\$23,100	\$0	100	42	0	0	100	42	\$4,300,000	\$0	Milestone

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
R&K Solutions, Inc.	Roanoke City	\$19,478	\$24,400	\$0	21	0	0	61	21	61	\$304,257	\$304,257	Completed
International Business Machines	Fairfax County	\$265,000	\$265,003	\$0	0	0	658	658	658	658	\$515,165	\$515,165	Completed
Aditya Birla Minacs Worldwide dBa Minacs	Henrico County	\$614,840	\$563,311	\$0	704	0	0	10	704	10	\$1,600,000	\$0	Milestone
Capco Machinery Systems, Inc	Botetourt County	\$30,000	\$10,599	\$0	30	14	0	0	30	14	\$4,200,000	\$0	Milestone
Stone Dynamics, Inc.	Henry County	\$20,258	\$13,200	\$0	25	0	0	25	25	25	\$1,200,000	\$1,200,000	Completed
Family Dollar Services, Inc.	Warren County	\$119,200	\$226,400	\$0	0	0	298	566	298	566	\$898,000	\$0	Milestone
Micron Technology, Inc.	Prince William County	\$219,200	\$0	\$0	216	0	0	0	216	0	\$49,743,451	\$0	Initial
Rolling Frito-Lay Sales, LP-Virginia Distribution	Wise County	\$139,200	\$139,200	\$0	0	0	580	580	580	580	\$1,000,000	\$1,000,000	Completed
ZF TRW Automotive LLC	Smyth County	\$82,625	\$82,625	\$0	0	0	164	164	164	164	\$535,000	\$535,000	Completed
comScore, Inc.	Fairfax County	\$242,000	\$22,587	\$0	300	28	0	0	300	28	\$39,200,000	\$0	Milestone
Electro-Mechanical Corporation (Retraining)	Bristol City	\$336,667	\$336,666	\$0	0	0	560	560	560	560	\$1,332,000	\$1,332,000	Completed
Standard Motor Products, Inc.	Prince George County	\$40,200	\$40,201	\$0	0	0	115	115	115	115	\$1,103,000	\$1,103,000	Completed
Valley Proteins Inc.	Frederick County	\$181,095	\$181,093	\$0	0	0	447	447	447	447	\$1,680,000	\$1,680,000	Completed
National Fruit Product Company (2013)	Winchester City	\$21,775	\$6,322	\$0	31	9	0	0	31	9	\$1,000,000	\$0	Milestone
Ashworth Bros., Inc. (2013)	Winchester City	\$80,400	\$73,091	\$0	0	0	121	110	121	110	\$621,842	\$0	Milestone
Henkel Harris, LLC	Winchester City	\$18,000	\$0	\$0	18	0	0	0	18	0	\$4,000,000	\$0	Initial
National Fruit Product Company Retraining (2013)	Winchester City	\$82,500	\$61,518	\$0	0	136	173	0	173	136	\$1,525,600	\$0	Milestone
Moda Hardwood Flooring	Clarke County	\$17,000	\$6,322	\$0	17	9	0	0	17	9	\$250,000	\$0	Milestone
DBT-DATA BRDC, LLC	Harrisonburg City	\$35,000	\$73,091	\$0	35	0	0	110	35	110	\$37,000,000	\$37,000,000	Completed
Vireol Bio Energy, LLC	Hopewell City	\$60,450	\$39,293	\$0	60	39	0	0	60	39	\$30,000,000	\$0	Milestone
Arrington Performance Products	Henry County	\$8,395	\$39,293	\$0	8	39	0	0	8	39	\$1,200,000	\$1,200,000	Completed
Electro-Luminox Lighting Corporation	Henrico County	\$19,517	\$0	\$0	26	0	0	0	26	0	\$200,000	\$0	Initial
Retail Relay, Inc. (Relay Foods)	Charlottesville City	\$166,545	\$20,919	\$0	207	26	0	0	207	26	\$1,400,000	\$0	Milestone
Approved Colleges, LLC	Harrisonburg City	\$40,000	\$0	\$0	40	0	0	0	40	0	\$1,500,000	\$0	Initial
Rock-Tenn Services, Inc.	Henrico County	\$83,400	\$83,400	\$0	0	0	115	115	115	115	\$6,165,539	\$6,165,539	Completed
Greif Packaging LLC (Retraining)	Amherst County	\$48,740	\$48,740	\$0	0	0	70	70	70	70	\$50,000,000	\$50,000,000	Completed
Creative Urethanes, Inc.	Frederick County	\$40,500	\$0	\$0	54	0	0	0	54	0	\$2,825,000	\$0	Initial
The Rimm-Kaufman Group, LLC	Charlottesville City	\$128,801	\$0	\$0	161	0	0	0	161	0	\$1,200,000	\$0	Initial
Henkel Harris, LLC (Retraining)	Winchester City	\$24,500	\$21,500	\$0	0	0	49	43	49	43	\$161,000	\$0	Milestone
CMH, Inc. - CroppMetcalfe	Fairfax County	\$60,000	\$0	\$0	60	0	0	0	60	0	\$9,743,700	\$0	Initial

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
<i>FY2015</i>													
W and B Fabricators, Inc	Bland County	\$40,940	\$35,208	\$0	50	43	0	0	50	43	\$3,086,773	\$0	Milestone
Valley Processing Virginia, LLC	Bedford County	\$47,400	\$31,345	\$0	62	41	0	0	62	41	\$2,000,000	\$0	Milestone
WillowTree, Inc.	Charlottesville City	\$94,000	\$86,000	\$0	94	86	0	0	94	86	\$600,000	\$0	Milestone
Intelsat	Fairfax City	\$50,000	\$50,000	\$0	50	50	0	0	50	50	\$18,832,404	\$18,832,404	Completed
Shamrock Farms	Augusta County	\$75,750	\$2,250	\$0	101	0	0	0	101	0	\$50,000,000	\$0	Milestone
Sabra Dipping Company LLC (3)	Chesterfield County	\$84,849	\$84,849	\$0	106	106	0	0	106	106	\$86,000,000	\$86,000,000	Completed
WeightPack, Inc.	Powhatan County	\$30,400	\$12,000	\$0	38	15	0	0	38	15	\$2,360,000	\$0	Milestone
Intelsat (Retraining)	Fairfax City	\$25,000	\$24,999	\$0	0	0	253	253	253	253	\$500,000	\$500,000	Completed
Enclos Corporation, TA Facade Works	Chesterfield County	\$201,650	\$201,650	\$0	200	200	0	0	200	200	\$3,000,000	\$3,000,000	Completed
Barrett Machine, Inc.	Frederick County	\$20,440	\$10,599	\$0	27	14	0	0	27	14	\$1,000,000	\$0	Milestone
Ardagh Metal Packaging USA, Inc.	Roanoke County	\$82,450	\$82,450	\$0	97	97	0	0	97	97	\$93,500,000	\$93,500,000	Completed
HP Hood LLC (2013)	Frederick County	\$53,600	\$53,600	\$0	67	67	0	0	67	67	\$84,600,000	\$84,600,000	Completed
Management Systems International, Inc.	Arlington County	\$87,760	\$69,758	\$0	117	93	0	0	117	93	\$8,000,000	\$0	Milestone
Hanover Foils, LLC	Hanover County	\$16,200	\$9,900	\$0	18	11	0	0	18	11	\$500,000	\$0	Milestone
Origo	Roanoke County	\$14,400	\$0	\$0	18	0	0	0	18	0	\$150,000	\$0	Initial
Bottling Group, LLC	Wythe County	\$116,400	\$116,400	\$0	0	0	291	291	291	291	\$750,000	\$750,000	Completed
Canline USA, Inc.	Roanoke County	\$18,700	\$5,950	\$0	22	7	0	0	22	7	\$1,000,000	\$0	Milestone
Ross Industries, Inc.	Fauquier County	\$13,080	\$8,175	\$0	16	10	0	0	16	10	\$1,000,000	\$0	Milestone
Blue Ridge Machine Works, Inc. (2013)	Augusta County	\$42,000	\$5,950	\$0	56	7	0	0	56	7	\$800,000	\$0	Milestone
Pactiv, LLC	Frederick County	\$56,010	\$56,010	\$0	0	0	80	80	80	80	\$5,000,000	\$5,000,000	Completed
Mercury Paper (2014)	Shenandoah County	\$81,600	\$48,450	\$0	96	57	0	0	96	57	\$25,000,000	\$0	Milestone
Schick Manufacturing (Energizer)	Augusta County	\$74,500	\$7,602	\$0	0	0	147	15	147	15	\$2,890,000	\$0	Milestone
Sevatec Inc.	Fairfax County	\$421,851	\$91,509	\$0	650	0	0	0	650	0	\$2,000,000	\$0	Milestone
M & H Plastics (2013)	Frederick County	\$33,750	\$32,250	\$0	45	43	0	0	45	43	\$5,500,000	\$0	Milestone
M&H Plastics Retraining (2013)	Frederick County	\$35,500	\$34,000	\$0	0	0	71	68	71	68	\$5,500,000	\$0	Milestone
NIBCO, Inc.	Augusta County	\$43,500	\$32,250	\$0	58	47	0	0	58	47	\$12,000,000	\$0	Milestone
Sunset Digital Communications	Scott County	\$18,000	\$9,000	\$0	0	15	30	0	30	15	\$100,000	\$0	Milestone
Classic Creations LLC	Carroll County	\$56,440	\$56,440	\$0	68	68	0	0	68	68	\$2,500,000	\$2,500,000	Completed
Hanwha Azdel, Inc.	Bedford County	\$81,725	\$47,839	\$0	82	0	0	0	82	0	\$21,335,000	\$0	Milestone
Fishbowl, Inc.	Alexandria City	\$522,614	\$40,474	\$0	736	57	0	0	736	57	\$4,000,000	\$0	Milestone
Appian Corporation	Fairfax County	\$145,600	\$145,600	\$0	208	208	0	0	208	208	\$2,750,000	\$2,750,000	Completed
NIBCO, Inc. (Retraining)	Augusta County	\$24,000	\$24,000	\$0	0	0	48	48	48	48	\$8,400,000	\$8,400,000	Completed
Green Applications LLC	Orange County	\$243,424	\$135,653	\$0	323	0	0	0	323	0	\$9,750,000	\$0	Milestone
Altec Industries, Inc.	Botetourt County	\$152,249	\$51,750	\$0	203	69	0	0	203	69	\$3,900,000	\$0	Milestone

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Mason Mfg. Co., LLC	Henrico County	\$24,000	\$4,200	\$0	40	7	0	0	40	7	\$2,000,000	\$0	Milestone
TPUSA, Inc (Teleperformance- Project Grant)	Henrico County	\$338,833	\$0	\$0	500	0	0	0	500	0	\$3,500,000	\$0	Initial
Mondelez Global, LLC	Henrico County	\$123,800	\$121,757	\$0	0	0	303	298	303	298	\$70,000,000	\$0	Milestone
Southeastern Container, Inc. (2014)	Frederick County	\$46,200	\$46,200	\$0	0	0	84	84	84	84	\$2,000,000	\$2,000,000	Completed
Corps Solutions LLC	Stafford County	\$84,606	\$22,299	\$0	129	0	0	0	129	0	\$5,000,000	\$0	Milestone
Busch Manufacturing LLC	Virginia Beach City	\$18,000	\$18,000	\$0	0	0	24	24	24	24	\$2,541,395	\$2,541,395	Completed
Apex Clean Energy	Charlottesville City	\$165,601	\$83,700	\$0	184	0	0	0	184	0	\$2,364,662	\$0	Milestone
Neuman Aluminium Impact Extrusion	Waynesboro City	\$20,800	\$0	\$0	26	0	0	0	26	0	\$2,800,000	\$0	Initial
Regional Conveyor Services, Inc.	Salem City	\$24,000	\$5,600	\$0	30	7	0	0	30	7	\$1,500,000	\$0	Milestone
FreightCar Roanoke (2014)	Roanoke City	\$60,000	\$60,000	\$0	80	80	0	0	80	80	\$3,000,000	\$3,000,000	Completed
O'Sullivan Films	Winchester City	\$72,250	\$0	\$0	96	0	0	0	96	0	\$6,000,000	\$0	Initial
Cardinal IG (Retraining)	Roanoke County	\$39,550	\$39,550	\$0	0	0	79	79	79	79	\$550,000	\$550,000	Completed
Champion Brewing Company, LLC	Albemarle County	\$17,600	\$0	\$0	22	0	0	0	22	0	\$1,000,000	\$0	Initial
Dynax America	Botetourt County	\$80,800	\$0	\$0	101	0	0	0	101	0	\$32,600,000	\$0	Initial
E-waste Tech Systems, LLC	Richmond City	\$48,290	\$28,406	\$0	34	20	0	0	34	20	\$330,000	\$0	Milestone
Carded Graphics / Graphic Packaging	Staunton City	\$35,000	\$22,400	\$0	50	32	0	0	50	32	\$2,000,000	\$0	Milestone
RR Donnelley - Salem	Roanoke County	\$20,400	\$20,400	\$0	0	0	34	34	34	34	\$1,036,000	\$1,036,000	Completed
Tech Dynamism	Charlottesville City	\$24,000	\$16,800	\$0	30	21	0	0	30	21	\$100,000	\$0	Milestone
MRT Manufacturing, Inc. - Revised	Bedford County	\$28,324	\$24,106	\$0	47	0	0	0	47	0	\$120,000	\$0	Milestone
Ferguson Enterprises 86945	Hampton City	\$292,642	\$61,101	\$0	364	76	0	0	364	76	\$1,290,483	\$0	Milestone
Savvy Rest, Inc.	Albemarle County	\$8,200	\$8,200	\$0	10	10	0	0	10	10	\$100,000	\$100,000	Completed
Ippon Technologies Inc	Richmond City	\$35,400	\$22,527	\$0	44	0	0	0	44	0	\$112,000	\$0	Milestone
TalentWise	Frederick County	\$63,449	\$45,450	\$0	141	101	0	0	141	101	\$1,000,000	\$0	Milestone
Afton Scientific	Albemarle County	\$12,070	\$0	\$0	17	0	0	0	17	0	\$1,000,000	\$0	Initial
Co-construct	Albemarle County	\$48,000	\$44,000	\$0	48	0	0	0	48	0	\$144,000	\$0	Milestone
Liberty Source, PBC	Hampton City	\$477,441	\$130,669	\$0	665	0	0	0	665	0	\$1,500,000	\$0	Milestone
MetroStar (extension - 2014)	Fairfax County	\$72,000	\$24,000	\$0	90	0	0	0	90	0	\$2,300,000	\$0	Milestone
Technology Management Associates	Fairfax County	\$85,372	\$34,962	\$0	105	0	0	0	105	0	\$1,500,000	\$0	Milestone
Clark Brothers Welding	Roanoke City	\$20,155	\$0	\$0	26	0	0	0	26	0	\$275,000	\$0	Initial
AppTech Solutions LLC	Roanoke County	\$78,000	\$13,500	\$0	104	18	0	0	104	18	\$210,000	\$0	Milestone
Seven Hills	Lynchburg City	\$42,220	\$0	\$0	61	0	0	0	61	0	\$3,000,000	\$0	Initial
Timbr.io	Charlottesville City	\$29,000	\$0	\$0	29	0	0	0	29	0	\$100,000	\$0	Initial
Kearney National, Inc. (Hapco)	Washington County	\$191,400	\$95,700	\$0	0	0	174	174	174	174	\$2,100,000	\$2,100,000	Completed
Andros Foods North America	Shenandoah County	\$81,500	\$0	\$0	163	0	0	0	163	0	\$73,000,000	\$0	Initial

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Lowers Risk Group, LLC	Loudoun County	\$165,765	\$112,861	\$0	282	0	0	0	282	0	\$439,000	\$0	Milestone
Cerro Fabricated Products (2015)	Augusta County	\$42,625	\$10,850	\$0	55	0	0	0	55	0	\$5,100,000	\$0	Milestone
Doma Technologies, LLC	Virginia Beach City	\$312,609	\$263,249	\$0	288	288	0	0	288	288	\$7,500,000	\$7,500,000	Completed
SimVentions - 2013	Fredericksburg City	\$180,900	\$73,800	\$0	201	0	0	0	201	0	\$328,000	\$0	Milestone
SC&A, Inc	Fairfax County	\$73,930	\$0	\$0	67	0	0	0	67	0	\$1,000,000	\$0	Initial
Essel Propack America, LLC	Danville City	\$23,155	\$21,752	\$0	0	0	33	31	33	31	\$2,100,000	\$0	Milestone
Indoor Biotechnologies Inc.	Charlottesville City	\$8,000	\$0	\$0	8	0	0	0	8	0	\$2,481,920	\$0	Initial
Opus Group, LLC	Fairfax County	\$61,110	\$0	\$0	58	0	0	0	58	0	\$104,178	\$0	Initial
ABC Imaging	Fairfax County	\$174,001	\$0	\$0	232	0	0	0	232	0	\$9,707,006	\$0	Initial
Canvas Solutions	Fairfax County	\$170,768	\$15,228	\$0	157	0	0	0	157	0	\$550,000	\$0	Milestone
Systems Engineering & Manufacturing	Bedford County	\$10,024	\$0	\$0	14	0	0	0	14	0	\$1,500,000	\$0	Initial
<i>FY2016</i>													
FerraTex, Inc.	Dinwiddie County	\$28,800	\$21,394	\$0	35	26	0	0	35	26	\$1,250,000	\$0	Milestone
Red Sun Farms (El Rosal)	Pulaski County	\$107,999	\$79,200	\$0	135	99	0	0	135	99	\$30,000,000	\$0	Milestone
Amazon Web Services	Fairfax County	\$1,027,026	\$5,005,826	\$0	1,463	0	0	0	1,463	0	\$256,000,000	\$0	Milestone
Daikin McQuay	Augusta County	\$97,750	\$76,500	\$0	115	90	0	0	115	90	\$9,200,000	\$0	Milestone
VISA U.S.A. Inc.	Loudoun County	\$374,540	\$83,567	\$0	372	0	0	0	372	0	\$212,000,000	\$0	Milestone
Service Center Metals, LLC	Prince George County	\$32,150	\$23,309	\$0	40	0	0	0	40	0	\$17,500,000	\$0	Milestone
Korona Candles, Inc.	Pulaski County	\$136,205	\$124,188	\$0	170	0	0	0	170	0	\$18,380,000	\$0	Milestone
Beacon Roofing Supply	Fairfax County	\$71,858	\$31,702	\$0	102	0	0	0	102	0	\$1,000,000	\$0	Milestone
Blue Ridge Industries, Inc.	Frederick County	\$20,825	\$4,527	\$0	23	5	0	0	23	5	\$893,000	\$0	Milestone
Lumi Company, LLC	Albemarle County	\$28,800	\$4,000	\$0	36	5	0	0	36	5	\$1,000,000	\$0	Milestone
Yokohama Tire Manufacturing Virginia, LLC	Salem City	\$507,500	\$149,547	\$0	0	249	845	0	845	249	\$15,000,000	\$0	Milestone
Penny Plate (Project Coating)	Augusta County	\$26,400	\$26,400	\$0	0	0	44	44	44	44	\$3,000,000	\$3,000,000	Completed
Bloomaker	Augusta County	\$10,000	\$5,000	\$0	10	0	0	0	10	0	\$1,800,000	\$0	Milestone
Anord Critical Power, Inc.	Henrico County	\$197,100	\$158,886	\$0	98	0	0	0	98	0	\$960,000	\$0	Milestone
Continental - Zeus	Newport News City	\$363,148	\$268,153	\$0	302	0	0	0	302	0	\$152,000,000	\$0	Milestone
McKee Foods (2014)	Augusta County	\$66,300	\$22,950	\$0	78	27	0	0	78	27	\$34,000,000	\$0	Milestone
GEICO - Fredericksburg/Va Beach	Fredericksburg City	\$879,324	\$436,657	\$0	1,758	0	0	0	1,758	0	\$1,730,310	\$0	Milestone
Lighthouse Instruments	Albemarle County	\$6,800	\$4,250	\$0	8	0	0	0	8	0	\$185,404	\$0	Milestone
McKesson Medical-Surgical - 1114	Henrico County	\$227,900	\$64,825	\$0	225	0	0	0	225	0	\$12,200,000	\$0	Milestone
Faneuil 2014	Hampton City	\$280,626	\$250,441	\$0	344	0	0	0	344	0	\$1,500,000	\$0	Milestone
Hermes Abrasives, Ltd.	Virginia Beach City	\$84,606	\$84,606	\$0	0	0	122	122	122	122	\$1,300,000	\$1,300,000	Completed

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Virginia Forge	Botetourt County	\$47,480	\$20,119	\$0	59	25	0	0	59	25	\$4,000,000	\$0	Milestone
Nature's Touch Frozen Foods, LLC	Warren County	\$18,000	\$18,000	\$0	25	25	0	0	25	25	\$1,800,000	\$1,800,000	Completed
Magnets USA (Stickers Plus)	Roanoke County	\$20,000	\$12,000	\$0	25	0	0	0	25	0	\$750,000	\$0	Milestone
Bode Technology	Fairfax County	\$145,750	\$53,303	\$0	175	0	0	0	175	0	\$1,200,000	\$0	Milestone
Tactical & Survival Specialties Inc. (2015)	Harrisonburg City	\$19,800	\$18,450	\$0	0	0	44	41	44	41	\$400,000	\$0	Milestone
Rowe Fine Furniture, Inc.	Montgomery County	\$55,000	\$55,000	\$0	0	0	55	55	55	55	\$58,610	\$58,610	Completed
Provides US, Inc.	Augusta County	\$42,300	\$34,200	\$0	47	0	0	0	47	0	\$6,100,000	\$0	Milestone
Corrugated Container Corporation	Roanoke County	\$15,400	\$3,500	\$0	22	5	0	0	22	5	\$117,900	\$0	Milestone
Chaparral (Virginia), Inc.	Petersburg City	\$31,150	\$45,450	\$0	0	101	57	0	57	101	\$8,551,000	\$8,551,000	Completed
BASF Corporation	Suffolk City	\$36,450	\$36,450	\$0	0	0	54	54	54	54	\$4,500,000	\$4,500,000	Completed
Countyside Natural Products, Inc.(New Country Organics)	Waynesboro City	\$12,750	\$5,100	\$0	15	0	0	0	15	0	\$200,000	\$0	Milestone
Scitent	Charlottesville City	\$15,000	\$9,000	\$0	15	0	0	0	15	0	\$100,000	\$0	Milestone
Corrugated Container Corporation (Retraining)	Roanoke County	\$28,000	\$26,400	\$0	0	66	70	0	70	66	\$164,514	\$0	Milestone
PsiKick, Inc.	Charlottesville City	\$40,000	\$7,000	\$0	40	0	0	0	40	0	\$1,000,000	\$0	Milestone
Canon, Project Road Runner	Newport News City	\$42,000	\$34,300	\$0	0	49	60	0	60	49	\$75,000,000	\$0	Milestone
Monogram Snack Foods inc.	Henry County	\$329,380	\$167,101	\$0	410	0	0	0	410	0	\$39,000	\$0	Milestone
Simplimatic Automation 2014	Bedford County	\$25,581	\$20,154	\$0	33	0	0	0	33	0	\$5,342,000	\$0	Milestone
Apex Systems	Fairfax County	\$41,266	\$41,266	\$0	50	50	0	0	50	50	\$1,000,000	\$1,000,000	Completed
Discover Technologies, LLC	Fairfax County	\$96,590	\$29,397	\$0	92	0	0	0	92	0	\$105,000	\$0	Milestone
Elephant Insurance	Henrico County	\$939,020	\$225,151	\$0	1,173	0	0	0	1,173	0	\$1,100,000	\$0	Milestone
Mavalero USA Inc.	Hanover County	\$36,016	\$0	\$0	51	0	0	0	51	0	\$5,000,000	\$0	Initial
Novel Applications of Vital Information, Inc.	Fairfax County	\$78,579	\$0	\$0	87	0	0	0	87	0	\$102,811	\$0	Initial
nexVortex	Fairfax County	\$23,596	\$7,374	\$0	32	0	0	0	32	0	\$259,000	\$0	Milestone
22nd Century Technologies	Fairfax County	\$296,409	\$191,961	\$0	420	0	0	0	420	0	\$1,000,000	\$0	Milestone
Trex (2015)	Frederick County	\$93,750	\$93,750	\$0	125	125	0	0	125	125	\$17,500,000	\$17,500,000	Completed
Buckingham Branch Rail Road	Buckingham County	\$10,482	\$10,482	\$0	7	7	0	0	7	7	\$1,000,000	\$1,000,000	Completed
Plow and Hearth, LLC	Madison County	\$17,323	\$0	\$0	30	0	0	0	30	0	\$4,533,000	\$0	Initial
Lynchburg Metalics	Lynchburg City	\$10,788	\$0	\$0	0	0	25	0	25	0	\$6,945,000	\$0	Initial
Bristol Compressors International	Washington County	\$243,500	\$150,971	\$0	300	186	0	0	300	186	\$1,000,000	\$0	Milestone
Zerion Software, Inc	Fairfax County	\$23,200	\$8,800	\$0	29	0	0	0	29	0	\$138,507	\$0	Milestone
Bingham and Taylor	Stafford County	\$24,500	\$0	\$0	35	0	0	0	35	0	\$3,000,000	\$0	Initial
Bytecubed	Arlington County	\$219,970	\$97,313	\$0	217	0	0	0	217	0	\$307,900	\$0	Milestone

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Siteline Cabinetry LLC	Charlotte County	\$112,421	\$50,078	\$0	110	0	0	0	110	0	\$5,000,000	\$0	Milestone
Perfect Sense Digital	Fairfax County	\$89,520	\$19,308	\$0	102	0	0	0	102	0	\$500,000	\$0	Milestone
Arkay Packaging Corp. (2015)	Botetourt County	\$48,000	\$34,400	\$0	60	0	0	0	60	0	\$11,000,000	\$0	Milestone
Buckingham Branch Rail Road Retraining.	Buckingham County	\$53,200	\$53,200	\$0	0	0	85	85	85	85	\$1,000,000	\$1,000,000	Completed
Convoke Systems	Arlington County	\$18,006	\$12,004	\$0	18	0	0	0	18	0	\$560,000	\$0	Milestone
Ventech Solutions	Manassas City	\$198,600	\$65,935	\$0	250	0	0	0	250	0	\$1,000,000	\$0	Milestone
Borrowed and Blue	Charlottesville City	\$24,500	\$0	\$0	28	0	0	0	28	0	\$250,000	\$0	Initial
Resilient	Fairfax County	\$53,323	\$8,742	\$0	61	0	0	0	61	0	\$250,000	\$0	Milestone
Walmart Technologies	Fairfax County	\$261,340	\$40,275	\$0	292	0	0	0	292	0	\$7,551,365	\$0	Milestone
CRA, Inc.	Fairfax County	\$16,184	\$0	\$0	20	0	0	0	20	0	\$200,000	\$0	Initial
Precision Pipeline Solutions	Prince William County	\$197,250	\$57,750	\$0	263	0	0	0	263	0	\$5,000,000	\$0	Milestone
BDO	Fairfax County	\$191,399	\$166,800	\$0	319	0	0	0	319	0	\$4,500,000	\$0	Milestone
Virid	Fairfax County	\$19,950	\$0	\$0	21	0	0	0	21	0	\$500,000	\$0	Initial
Manalto	Fairfax County	\$17,556	\$0	\$0	19	0	0	0	19	0	\$103,742	\$0	Initial
Ernst & Young (Project Alpha)	Fairfax County	\$277,200	\$277,200	\$0	462	462	0	0	462	462	\$12,666,600	\$12,666,600	Completed
Phoenix Packaging Operations	Pulaski County	\$112,001	\$112,000	\$0	140	140	0	0	140	140	\$37,500,000	\$37,500,000	Completed
Stihl Incorporated retraining	Virginia Beach City	\$921,600	\$921,604	\$0	0	0	1,694	1,694	1,694	1,694	\$47,841	\$47,841	Completed
Sestra Systems	Loudoun County	\$99,876	\$24,318	\$0	115	0	0	0	115	0	\$804,275	\$0	Milestone
Promote Your Team, LLC	Manassas City	\$27,950	\$0	\$0	43	0	0	0	43	0	\$1,070,000	\$0	Initial
Aqueous Solutions Global, LLC	Richmond City	\$20,650	\$0	\$0	23	0	0	0	23	0	\$1,800,000	\$0	Initial
Ozmo, Inc.	Montgomery County	\$55,000	\$44,000	\$0	55	0	0	0	55	0	\$560,000	\$0	Milestone
Camrett Logistics (Fairlawn)	Pulaski County	\$37,600	\$24,800	\$0	47	0	0	0	47	0	\$3,125,000	\$0	Milestone
Java Productions, Inc	Montgomery County	\$17,000	\$7,650	\$0	20	0	0	0	20	0	\$100,000	\$0	Milestone
Hubbell Lighting (Exp)	Montgomery County	\$90,000	\$84,600	\$0	100	0	0	0	100	0	\$6,015,000	\$0	Milestone
Wolf Hills Fabricators, LLC	Washington County	\$40,000	\$22,400	\$0	0	28	50	0	50	28	\$1,300,000	\$0	Milestone
Norrisbuilt Fabrication and Mobile Welding	Wise County	\$32,800	\$28,800	\$0	41	0	0	0	41	0	\$1,200,000	\$0	Milestone
Ironnet	Fairfax County	\$85,500	\$23,750	\$0	90	0	0	0	90	0	\$1,400,000	\$0	Milestone
IV Labs, Inc.	Montgomery County	\$27,500	\$27,500	\$0	0	0	55	55	55	55	\$100,000	\$100,000	Completed
Clearforce, LLC	Fairfax County	\$51,850	\$0	\$0	61	0	0	0	61	0	\$101,000	\$0	Initial
Emser Tile LLC	Suffolk City	\$86,400	\$0	\$0	96	0	0	0	96	0	\$16,250,000	\$0	Initial
Collaborative Solutions	Fairfax County	\$321,342	\$37,365	\$0	344	0	0	0	344	0	\$150,000	\$0	Milestone
AvePoint, Inc	Richmond City	\$240,665	\$0	\$0	100	0	0	0	100	0	\$1,500,000	\$0	Initial
Carbon-Core Corp.	Fluvanna County	\$11,230	\$0	\$0	16	0	0	0	16	0	\$500,000	\$0	Initial
Integrity Windows Inc.	Roanoke County	\$45,000	\$0	\$0	60	0	0	0	60	0	\$1,692,487	\$0	Initial

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
AvePoint Public Sector Inc.	Arlington County	\$46,963	\$0	\$0	55	0	0	0	55	0	\$1,000,000	\$0	Initial
Sutherland Global Services (Phase II)	Chesapeake City	\$187,020	\$121,663	\$0	186	0	0	0	186	0	\$2,168,750	\$0	Milestone
Rivanna Medical, LLC	Charlottesville City	\$12,622	\$0	\$0	13	0	0	0	13	0	\$242,950	\$0	Initial
Virginia Power Technologies (VPT)	Montgomery County	\$15,600	\$0	\$0	16	0	0	0	16	0	\$1,000,000	\$0	Initial
Premier Fabrication Solutions, LLC	Buena Vista City	\$12,000	\$0	\$0	12	0	0	0	12	0	\$465,000	\$0	Initial
IMT Holdings	Fairfax County	\$24,751	\$4,125	\$0	30	0	0	0	30	0	\$100,000	\$0	Milestone
Blue Ridge Fiberboard 2016	Danville City	\$26,075	\$0	\$0	26	0	0	0	26	0	\$2,000,000	\$0	Initial
Old Barn Reclaimed Wood & Antique Flooring	Henrico County	\$22,848	\$0	\$0	25	0	0	0	25	0	\$100,000	\$0	Initial
Polymer Solutions Incorporated (PSI)	Montgomery County	\$19,000	\$0	\$0	19	0	0	0	19	0	\$650,000	\$0	Initial
Hudson Industries, Inc	Henrico County	\$47,672	\$0	\$0	87	0	0	0	87	0	\$750,000	\$0	Initial
<i>FY2017</i>													
Prufrex USA, Inc.	Virginia Beach City	\$60,000	\$20,000	\$0	60	0	0	0	60	0	\$4,730,000	\$0	Milestone
Coperion Corporation	Wythe County	\$43,200	\$27,200	\$0	54	0	0	0	54	0	\$5,500,000	\$0	Milestone
Teletech Healthcare Solutions, INC	Scott County	\$344,608	\$240,000	\$0	422	0	0	0	422	0	\$1,525,000	\$0	Milestone
Tempur Production USA, LLC	Scott County	\$58,842	\$39,566	\$0	58	39	0	0	58	39	\$13,300,000	\$0	Milestone
Shearer Foods (Project Salt and Pepper)	Bristol City	\$17,600	\$0	\$0	22	0	0	0	22	0	\$4,750,000	\$0	Initial
Project Mac Pac (Dominion)	Henrico County	\$113,000	\$113,000	\$0	113	113	0	0	113	113	\$35,000,000	\$35,000,000	Completed
Euro-Composites, Inc. (2014)	Culpeper County	\$48,198	\$14,460	\$0	60	0	0	0	60	0	\$10,000,000	\$0	Milestone
Hollingsworth and Vose	Floyd County	\$24,000	\$0	\$0	30	0	0	0	30	0	\$15,210,000	\$0	Initial
Project Island (Corporate Executive Board)	Arlington County	\$640,000	\$296,800	\$0	800	0	0	0	800	0	\$17,320,566	\$0	Milestone
Micronic Technologies	Wise County	\$25,055	\$12,026	\$0	25	0	0	0	25	0	\$2,000,000	\$0	Milestone
James Hardie Building Products (Expansion)	Pulaski County	\$65,000	\$65,000	\$0	65	65	0	0	65	65	\$25,000,000	\$25,000,000	Completed
Tread Corporation	Botetourt County	\$40,650	\$40,650	\$0	0	0	59	59	59	59	\$400,000	\$400,000	Completed
Stone Brewing	Richmond City	\$108,613	\$70,835	\$0	92	0	0	0	92	0	\$50,000,000	\$0	Milestone
Toray Plastics (America)	Warren County	\$26,400	\$0	\$0	33	0	0	0	33	0	\$45,000,000	\$0	Initial
Vivid Cortex	Charlottesville City	\$39,750	\$7,500	\$0	53	0	0	0	53	0	\$150,000	\$0	Milestone
Steel Fab of Virginia	Emporia City	\$6,345	\$6,345	\$0	6	6	0	0	6	6	\$650,000	\$650,000	Completed
Route 11 Potato Chips	Shenandoah County	\$10,400	\$8,800	\$0	13	0	0	0	13	0	\$1,250,000	\$0	Milestone
Core Health and Fitness	Grayson County	\$211,567	\$88,012	\$0	250	0	0	0	250	0	\$2,000,000	\$0	Milestone
Interbake Foods (2014)	Warren County	\$24,800	\$24,800	\$0	31	31	0	0	31	31	\$10,600,000	\$10,600,000	Completed
Friant and Associates	Suffolk City	\$133,617	\$48,806	\$0	167	0	0	0	167	0	\$16,000,000	\$0	Milestone
Wolverine Advanced Materials	Montgomery County	\$80,197	\$72,177	\$0	100	0	0	0	100	0	\$10,600,000	\$0	Milestone

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Continental Automotive Systems, Inc	Culpeper County	\$19,421	\$19,421	\$0	0	0	32	32	32	32	\$49,000,000	\$49,000,000	Completed
Virginia Poultry Growers Cooperative (2014)	Rockingham County	\$50,001	\$50,000	\$0	0	0	133	133	133	133	\$61,888,793	\$61,888,793	Completed
Innovative Refrigeration Systems	Augusta County	\$93,500	\$17,765	\$0	100	0	0	0	100	0	\$1,600,000	\$0	Milestone
InMotionInMotion US, LLC	Montgomery County	\$71,000	\$24,000	\$0	71	0	0	0	71	0	\$7,000,000	\$0	Milestone
Interbake Foods (2014) (Retraining)	Warren County	\$19,500	\$19,500	\$0	0	0	39	39	39	39	\$500,000	\$500,000	Completed
Corrugated Container of Shenandoah Valley	Roanoke County	\$10,500	\$0	\$0	15	0	0	0	15	0	\$5,083,346	\$0	Initial
Corrugated Container of Shenandoah Valley (Retraining)	Roanoke County	\$14,800	\$0	\$0	0	0	37	0	37	0	\$110,105	\$0	Initial
Shenandoah Growers (2014)	Rockingham County	\$22,500	\$21,000	\$0	30	28	0	0	30	28	\$8,700,000	\$0	Milestone
Aerojet - Rocketdyne	Orange County	\$87,812	\$20,327	\$0	108	0	0	0	108	0	\$11,500,000	\$0	Milestone
AccuTec Blades	Augusta County	\$53,000	\$28,000	\$0	53	0	0	0	53	0	\$5,376,000	\$0	Milestone
Merck (2015)	Rockingham County	\$450,000	\$225,750	\$0	0	301	600	0	600	301	\$168,000,000	\$0	Milestone
HMB, Inc	Louisa County	\$10,907	\$10,907	\$0	15	15	0	0	15	15	\$200,000	\$200,000	Completed
Niagara Bottling	Chesterfield County	\$114,011	\$82,508	\$0	76	0	0	0	76	0	\$95,000,000	\$0	Milestone
Carfax	Fairfax County	\$84,000	\$37,800	\$0	120	0	0	0	120	0	\$5,000,000	\$0	Milestone
Printpack Inc.	Newport News City	\$40,840	\$36,836	\$0	51	0	0	0	51	0	\$20,000,000	\$0	Milestone
Target (Maximus) (Ravens 2)	Suffolk City	\$627,206	\$397,605	\$0	784	0	0	0	784	0	\$50,000,000	\$0	Milestone
Detectamet	Henrico County	\$22,688	\$7,563	\$0	30	0	0	0	30	0	\$500,000	\$0	Milestone
Axon AI, Inc.	Harrisonburg City	\$34,000	\$5,000	\$0	34	0	0	0	34	0	\$1,500,000	\$0	Milestone
On Deck Capital, Inc.	Arlington County	\$89,500	\$29,535	\$0	100	0	0	0	100	0	\$1,000,000	\$0	Milestone
Hardywood	Goochland County	\$55,665	\$8,247	\$0	54	0	0	0	54	0	\$30,000,000	\$0	Milestone
ProChem, Inc	Montgomery County	\$23,250	\$4,650	\$0	30	0	0	0	30	0	\$400,000	\$0	Milestone
Stable Craft Brewing (Hermitage Hill Farm and Stables / Ag Events, Inc.)	Augusta County	\$9,600	\$6,400	\$0	12	0	0	0	12	0	\$650,000	\$0	Milestone
Graphic Packaging International, Inc.	Staunton City	\$45,000	\$16,000	\$0	45	0	0	0	45	0	\$20,000,000	\$0	Milestone
Science Logic	Fairfax County	\$123,000	\$0	\$0	164	0	0	0	164	0	\$1,300,000	\$0	Initial
Great Circle Technologies	Fairfax County	\$269,758	\$4,977	\$0	271	0	0	0	271	0	\$100,000	\$0	Milestone
Sentry Control Systems	Loudoun County	\$35,700	\$26,350	\$0	42	0	0	0	42	0	\$128,065	\$0	Milestone
MillerCoors	Rockingham County	\$175,000	\$175,000	\$0	0	0	350	350	350	350	\$60,000,000	\$60,000,000	Completed
Tactical Walls	Page County	\$22,400	\$0	\$0	28	0	0	0	28	0	\$892,427	\$0	Initial
Zero Point	Virginia Beach City	\$35,200	\$6,400	\$0	44	0	0	0	44	0	\$2,530,000	\$0	Milestone
Atlantic Core Building Products	Chesapeake City	\$40,000	\$0	\$0	50	0	0	0	50	0	\$3,000,000	\$0	Initial
Colonna's Shipyard (Project Delta)	Norfolk City	\$51,000	\$0	\$0	51	0	0	0	51	0	\$34,250,000	\$0	Initial
ADP	Norfolk City	\$2,200,002	\$349,000	\$0	2,200	0	0	0	2,200	0	\$42,150,000	\$0	Milestone

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Hampton Farms	Franklin City	\$45,601	\$45,601	\$0	57	57	0	0	57	57	\$18,000,000	\$18,000,000	Completed
Grant Thornton	Arlington County	\$348,000	\$0	\$0	348	0	0	0	348	0	\$6,000,000	\$0	Initial
Unilin Flooring North America, LLC	Danville City	\$37,014	\$0	\$0	46	0	0	0	46	0	\$18,294,165	\$0	Initial
AG Laser Technology (Williams Brothers)	Warren County	\$30,400	\$11,400	\$0	32	0	0	0	32	0	\$3,100,000	\$0	Milestone
Whereoware	Fairfax County	\$126,434	\$7,024	\$0	144	0	0	0	144	0	\$225,000	\$0	Milestone
Tech Wizards	King George County	\$27,200	\$0	\$0	32	0	0	0	32	0	\$100,000	\$0	Initial
84 Lumber	Winchester City	\$75,000	\$0	\$0	100	0	0	0	100	0	\$3,900,000	\$0	Initial
Winchester Metals (Retraining 2016)	Frederick County	\$15,975	\$15,975	\$0	0	0	29	29	29	29	\$140,000	\$140,000	Completed
TAG Lumber Services	Winchester City	\$21,763	\$0	\$0	27	0	0	0	27	0	\$5,000,000	\$0	Initial
Wholesome Harvest (2016)	Roanoke City	\$129,825	\$0	\$0	0	0	324	0	324	0	\$22,100,000	\$0	Initial
Fleetwood Homes 2016	Franklin County	\$95,538	\$56,367	\$0	100	0	0	0	100	0	\$2,303,863	\$0	Milestone
Jemison Metals	Amherst County	\$5,005	\$5,005	\$0	5	5	0	0	5	5	\$175,000	\$175,000	Completed
Opterna	Loudoun County	\$12,000	\$0	\$0	20	0	0	0	20	0	\$250,000	\$0	Initial
Glad Manufacturing	Amherst County	\$82,962	\$0	\$0	83	0	0	0	83	0	\$20,600,000	\$0	Initial
Eaton Crouse-Hinds, LLC	Roanoke City	\$100,270	\$0	\$0	0	0	271	0	271	0	\$1,052,060	\$0	Initial
Target Flavors	Newport News City	\$45,000	\$0	\$0	30	0	0	0	30	0	\$1,775,000	\$0	Initial
Global Guardian	Fairfax County	\$18,700	\$0	\$0	22	0	0	0	22	0	\$125,000	\$0	Initial
Confluence Coffee	Richmond City	\$20,070	\$0	\$0	33	0	0	0	33	0	\$100,000	\$0	Initial
Coming (2016)	Montgomery County	\$136,850	\$41,300	\$0	0	118	391	0	391	118	\$805,240	\$0	Milestone
Modea	Montgomery County	\$55,010	\$0	\$0	55	0	0	0	55	0	\$100,000	\$0	Initial
Qualtrax	Montgomery County	\$35,000	\$7,000	\$0	35	0	0	0	35	0	\$2,000,000	\$0	Milestone
Alarm.com	Fairfax County	\$153,000	\$49,725	\$0	200	0	0	0	200	0	\$3,000,000	\$0	Milestone
Pacific Life Call center	Lynchburg City	\$210,000	\$0	\$0	300	0	0	0	300	0	\$3,698,800	\$0	Initial
Lohmann Specialty Coatings, LLC	Orange County	\$67,824	\$0	\$0	56	0	0	0	56	0	\$6,700,000	\$0	Initial
Independence Lumber (Exp)	Grayson County	\$37,742	\$33,726	\$0	47	0	0	0	47	0	\$5,200,000	\$0	Milestone
Somic America	Wythe County	\$151,500	\$126,000	\$0	0	252	303	0	303	252	\$16,200,000	\$0	Milestone
Abbott Laboratories.	Campbell County	\$34,078	\$28,064	\$0	34	0	0	0	34	0	\$34,000,000	\$0	Milestone
The Moore Company - Direct Mail Solutions	Henrico County	\$209,972	\$103,690	\$0	243	0	0	0	243	0	\$1,000,000	\$0	Milestone
Blue Ridge Industries (Retraining)	Frederick County	\$55,200	\$12,600	\$0	0	21	92	0	92	21	\$2,000,000	\$0	Milestone
Evonik Corporation (Vision)	Henrico County	\$100,000	\$0	\$0	50	0	0	0	50	0	\$15,000,000	\$0	Initial
Excella	Arlington County	\$497,650	\$15,725	\$0	538	0	0	0	538	0	\$203,772	\$0	Milestone
Rolls-Royce Crosspointe LLC (continuation)	Prince George County	\$930,123	\$58,000	\$0	93	0	0	0	93	0	\$267,400,000	\$0	Milestone
Nomadic Display (Retraining)	Fairfax County	\$33,550	\$0	\$0	0	0	61	0	61	0	\$630,110	\$0	Initial

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Notarize, Inc.	Arlington County	\$385,900	\$0	\$0	454	0	0	0	454	0	\$500,000	\$0	Initial
Cvent Project Blue	Fairfax County	\$76,875	\$29,375	\$0	123	0	0	0	123	0	\$9,609,173	\$0	Milestone
Validatek	Arlington County	\$206,400	\$54,400	\$0	258	0	0	0	258	0	\$450,000	\$0	Milestone
The Standard	Campbell County	\$194,957	\$49,142	\$0	242	0	0	0	242	0	\$1,714,235	\$0	Milestone
IOMAXIS	Fredericksburg City	\$277,500	\$3,500	\$0	555	0	0	0	555	0	\$150,000	\$0	Milestone
Infolock Technologies	Arlington County	\$11,200	\$0	\$0	14	0	0	0	14	0	\$200,000	\$0	Initial
JK Moving and Storage, II	Loudoun County	\$544,475	\$76,125	\$0	751	0	0	0	751	0	\$19,000,000	\$0	Milestone
Hershey (Retraining)	Augusta County	\$77,000	\$75,350	\$0	0	0	140	137	140	137	\$16,900,000	\$0	Milestone
Kno Corrosion Technologies, LLC	Orange County	\$27,348	\$0	\$0	28	0	0	0	28	0	\$2,200,000	\$0	Initial
Thomas Automation Management, LLC	Carroll County	\$23,700	\$18,433	\$0	27	0	0	0	27	0	\$750,000	\$0	Milestone
Universal Companies, Inc. (Project Bubbles)	Washington County	\$24,000	\$0	\$0	30	0	0	0	30	0	\$1,500,000	\$0	Initial
Vorsight	Arlington County	\$84,000	\$0	\$0	112	0	0	0	112	0	\$105,701	\$0	Initial
BMS	Lynchburg City	\$41,153	\$28,579	\$0	36	0	0	0	36	0	\$1,181,052	\$0	Milestone
Favor TechConsulting, LLC	Fairfax County	\$894,207	\$58,913	\$0	1,275	0	0	0	1,275	0	\$1,650,000	\$0	Milestone
Lake Region Medical, Inc. (Integer)	Salem City	\$102,000	\$18,750	\$0	136	0	0	0	136	0	\$7,000,000	\$0	Milestone
Abbott Laboratories Retrain	Campbell County	\$65,639	\$11,442	\$0	0	19	109	0	109	19	\$500,000	\$0	Milestone
Hershey	Augusta County	\$51,750	\$0	\$0	69	0	0	0	69	0	\$26,800,000	\$0	Initial
Aeroprobe Corporation	Montgomery County	\$7,750	\$0	\$0	10	0	0	0	10	0	\$300,000	\$0	Initial
Wal-mart Distribution-Dinwiddie	Dinwiddie County	\$77,947	\$48,185	\$0	110	0	0	0	110	0	\$4,000,000	\$0	Milestone
Micro Health, LLC	Fairfax County	\$48,750	\$0	\$0	65	0	0	0	65	0	\$395,000	\$0	Initial
Trustify	Arlington County	\$119,600	\$0	\$0	184	0	0	0	184	0	\$1,043,440	\$0	Initial
Mikro Systems	Albemarle County	\$34,910	\$19,292	\$0	38	0	0	0	38	0	\$1,550,000	\$0	Milestone
Atlantic Bay Mortgage LLC	Virginia Beach City	\$83,999	\$21,000	\$0	120	0	0	0	120	0	\$1,000,000	\$0	Milestone
Canatal Steel USA	Botetourt County	\$26,600	\$3,500	\$0	38	0	0	0	38	0	\$1,500,000	\$0	Milestone
Wal-mart Distribution - Mt. Crawford	Rockingham County	\$86,100	\$35,700	\$0	123	0	0	0	123	0	\$6,000,000	\$0	Milestone
Tri-Dim Filter Corporation	Louisa County	\$7,058	\$0	\$0	0	0	11	0	11	0	\$700,000	\$0	Initial
MacPac II (Dominion Packaging)	Henrico County	\$60,000	\$0	\$0	60	0	0	0	60	0	\$25,100,000	\$0	Initial
Steel Dynamics, Inc. - Roanoke Bar Division	Roanoke City	\$153,500	\$0	\$0	0	0	307	0	307	0	\$28,000,000	\$0	Initial
Anheuser-Busch, Inc. (New Jobs)	James City County	\$41,000	\$0	\$0	41	0	0	0	41	0	\$17,000,000	\$0	Initial
Grand Springs	Halifax County	\$22,400	\$11,200	\$0	28	0	0	0	28	0	\$800,000	\$0	Milestone
Co Star	Richmond City	\$732,000	\$0	\$0	732	0	0	0	732	0	\$8,170,000	\$0	Initial
Allfirst, L.L.C. (New Jobs)	Suffolk City	\$19,305	\$0	\$0	27	0	0	0	27	0	\$130,000	\$0	Initial
Allfirst, L.L.C. (Retraining)	Suffolk City	\$31,000	\$0	\$0	0	0	62	0	62	0	\$130,000	\$0	Initial
Munters	Buena Vista City	\$80,000	\$0	\$0	100	0	0	0	100	0	\$2,500,000	\$0	Initial

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
2ndLife	Richmond City	\$51,013	\$0	\$0	66	0	0	0	66	0	\$975,000	\$0	Initial
All Traffic Solutions	Fairfax County	\$73,100	\$7,650	\$0	86	0	0	0	86	0	\$100,000	\$0	Milestone
Dulles Glass	Prince William County	\$25,500	\$5,100	\$0	30	0	0	0	30	0	\$6,100,000	\$0	Milestone
Kam Custom Woodwork	Richmond City	\$23,700	\$0	\$0	30	0	0	0	30	0	\$2,550,000	\$0	Initial
Temperpack	Richmond City	\$18,550	\$0	\$0	23	0	0	0	23	0	\$2,000,000	\$0	Initial
Concept Plus, LLC	Fairfax County	\$27,125	\$0	\$0	31	0	0	0	31	0	\$140,000	\$0	Initial
Windward Consulting Group	Fairfax County	\$84,875	\$7,875	\$0	97	0	0	0	97	0	\$825,000	\$0	Milestone
VideoBlocks	Arlington County	\$57,600	\$0	\$0	64	0	0	0	64	0	\$3,857,350	\$0	Initial
Kosmo Machine Inc	Henrico County	\$28,800	\$0	\$0	36	0	0	0	36	0	\$750,000	\$0	Initial
Accelerated Financial Solutions (Project Forward)	Isle of Wight County	\$31,500	\$0	\$0	90	0	0	0	90	0	\$430,000	\$0	Initial
Mythics	Virginia Beach City	\$24,000	\$0	\$0	30	0	0	0	30	0	\$7,500,000	\$0	Initial
Numbers Place, Inc.	Fairfax County	\$39,600	\$0	\$0	44	0	0	0	44	0	\$100,000	\$0	Initial
Spectrum Brands	Montgomery County	\$73,200	\$0	\$0	0	0	183	0	183	0	\$7,281,737	\$0	Initial
I R Engraving	Henrico County	\$19,800	\$0	\$0	22	0	0	0	22	0	\$850,344	\$0	Initial
Perrone Robotics, Inc.	Albemarle County	\$52,000	\$0	\$0	52	0	0	0	52	0	\$1,805,000	\$0	Initial
Winchester Metals (2017)	Frederick County	\$13,600	\$0	\$0	17	0	0	0	17	0	\$870,000	\$0	Initial
Granules	Fairfax County	\$76,500	\$0	\$0	102	0	0	0	102	0	\$35,000,000	\$0	Initial
Nomadic Display (New Jobs)	Fredericksburg City	\$18,000	\$0	\$0	30	0	0	0	30	0	\$309,890	\$0	Initial
Anheuser-Busch, Inc. (Retraining)	James City County	\$202,500	\$0	\$0	0	0	225	0	225	0	\$17,000,000	\$0	Initial
Draftco, Inc.	Augusta County	\$12,000	\$0	\$0	16	0	0	0	16	0	\$450,000	\$0	Initial
Unanet	Loudoun County	\$28,500	\$0	\$0	38	0	0	0	38	0	\$1,675,000	\$0	Initial

Agriculture and Forestry Industries Incentive Grant (AFID)

Administered by: Virginia Department of Agriculture and Consumer Services

Va. Code § 3.2-305

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Average Wage	Capital Investment		Value of Agriculture Products		Type
		Awarded	Received	Repaid	Incented	Actual		Incented	Actual	Incented	Actual	
<i>FY2013</i>												
Franklin Lumber, LLC	Isle of Wight County	\$150,000	\$150,000	\$0	71	189	\$42,500	\$14,795,800	\$4,519,187	\$11,500,000	\$7,955,878	Milestone
Greencore USA	Stafford County	\$75,000	\$75,000	\$0	350	45	\$29,000	\$5,500,000	\$5,334,800	\$171,600	\$133,226	Milestone
Homestead Creamery, Inc.	Franklin County	\$60,000	\$60,000	\$0	20	21	\$29,016	\$1,150,000	\$2,173,615	\$1,485,669	\$3,209,285	Completed
Red Sun Farms, LLC	Pulaski County	\$100,000	\$100,000	\$0	142	100	\$26,583	\$21,000,000	\$23,295,862	\$17,886,528	\$19,328,512	Milestone
Shamrock Farms	Augusta County	\$50,000	\$50,000	\$0	60	57	\$39,553	\$50,000,000	\$59,817,572	\$13,550,000	\$8,174,831	Milestone
<i>FY2014</i>												
Bloomaker USA, Inc.	Augusta County	\$50,000	\$50,000	\$0	98	57	\$20,800	\$2,000,000	\$2,000,000	\$17,660,000	\$1,958,206	Milestone
Dan River Plants, LLC	Pittsylvania County	\$150,000	\$150,000	\$150,000	27	0	\$31,250	\$1,325,000	\$0	\$7,688,000	\$0	Completed
Montague Farms, Inc.	Isle of Wight County	\$14,700	\$14,700	\$0	3	5	\$39,067	\$618,490	\$637,396	\$3,900,000	\$4,904,029	Completed
Relay Foods	City of Richmond	\$50,000	\$0	\$0	75	0	\$40,581	\$710,000	\$0	\$406,305	\$0	Did Not Materialize
Shenandoah Processing, LLC	City of Harrisonburg	\$50,000	\$50,000	\$0	102	403	\$35,498	\$2,485,000	\$8,995,612	\$160,000,000	\$144,030,342	Completed
Trout River Dry Kiln	Nottoway County	\$100,000	\$100,000	\$0	40	36	\$24,856	\$5,467,500	\$5,471,500	\$30,600,000	\$8,314,219	Milestone
Vireol Bio Energy, LLC	City of Hopewell	\$250,000	\$250,000	\$250,000	70	76	\$50,075	\$26,200,000	\$0	\$105,027,999	\$0	Completed
Virginia Produce Company	Carroll County	\$200,000	\$200,000	\$0	75	137	\$19,261	\$2,540,000	\$2,324,954	\$12,000,000	\$10,319,850	Milestone
<i>FY2015</i>												
Andros Bowman Foods North America	Shenandoah County	\$100,000	\$100,000	\$0	160	56	\$27,581	\$73,000,000	\$13,388,000	\$12,690,000	\$4,266,092	Milestone
Big Trouble Malting and Spirits	City of Petersburg	\$50,000	\$50,000	\$0	8	0	\$37,440	\$810,000	\$0	\$1,356,300	\$0	Milestone
Black Hops Farm	Loudoun County	\$40,000	\$40,000	\$0	11	13	\$13,009	\$911,500	\$635,004	\$21,500	\$2,360	Milestone
Copper Fox Distillery	City of Williamsburg	\$50,000	\$50,000	\$0	28	9	\$28,214	\$2,025,000	\$1,250,000	\$457,710	\$50,000	Milestone

Company Name	Locality	Incentives			Jobs		Average Wage	Capital Investment		Value of Agriculture Products		Type
		Awarded	Received	Repaid	Incented	Actual		Incented	Actual	Incented	Actual	
Independence Lumber, Inc.	Grayson County	\$100,000	\$100,000	\$0	25	65	\$31,200	\$5,050,000	\$13,938,905	\$18,000,000	\$13,343,968	Milestone
Kelly Turkeys USA, LLC	Albermarle County	\$29,000	\$29,000	\$0	6	0	\$40,479	\$1,400,000	\$2,000,000	\$3,062,500	\$350,000	Milestone
Old House Distillery	Culpeper County	\$20,000	\$20,000	\$0	3	1	\$20,107	\$229,000	\$100,659	\$101,500	\$21,662	Milestone
Relay Foods	City of Charlottesville	\$50,000	\$50,000	\$50,000	25	9	\$42,515	\$735,000	\$101,795	\$353,309	\$1,035,767	Completed
Route 11 Potato Chips	Shenandoah County	\$50,000	\$50,000	\$0	13	10	\$36,005	\$1,200,000	\$1,200,000	\$586,000	\$322,854	Milestone
Seven Hills Food, LLC	City of Lynchburg	\$250,000	\$250,000	\$0	43	26	\$31,256	\$2,900,000	\$3,050,000	\$14,475,000	\$3,020,628	Milestone
Shenandoah Growers, LLC	Rockingham County	\$100,000	\$100,000	\$0	15	9	\$20,800	\$8,700,000	\$10,464,094	\$14,880,000	\$1,095,550	Milestone
Twenty Paces	Albermarle County	\$11,000	\$11,000	\$0	6	0	\$33,773	\$321,000	\$321,000	\$903,430	\$794,252	Milestone
<i>FY2016</i>												
Blue Bee Cider	City of Richmond	\$50,000	\$50,000	\$0	4	4	\$30,710	\$1,143,000	\$1,241,482	\$257,700	\$88,312	Milestone
BrightFarms	Culpeper County	\$75,000	\$75,000	\$0	24	31	\$35,948	\$7,348,678	\$0	\$10,718,100	\$4,343,080	Milestone
Gregory Lumber	Pittsylvania County	\$50,000	\$0	\$0	3	0	\$36,000	\$3,000,000	\$0	\$7,893,600	\$0	Initial
Handsome Brook Farms	Clarke County	\$200,000	\$200,000	\$200,000	105	0	\$36,000	\$6,412,820	\$0	\$50,581,125	\$0	Completed
Hardwood Park	Goochland County	\$250,000	\$0	\$0	56	0	\$51,000	\$24,300,000	\$0	\$1,400,000	\$0	Initial
Ironclad Distillery	City of Newport News	\$12,000	\$12,000	\$0	8	3	\$31,595	\$100,000	\$86,224	\$126,000	\$13,015	Milestone
Monroe Bay Vineries	Westmoreland County	\$30,000	\$0	\$0	7	0	\$34,507	\$385,632	\$0	\$1,400,000	\$0	Initial
Performance Livestock and Feed Company	Henry County	\$100,000	\$0	\$0	32	0	\$26,000	\$4,203,000	\$0	\$10,991,925	\$0	Initial
Pilot Malt House	Loudoun County	\$19,500	\$0	\$0	7	0	\$76,061	\$885,000	\$0	\$315,000	\$0	Initial
Shawnee Canning	Frederick County	\$7,500	\$0	\$0	5	0	\$32,829	\$499,500	\$0	\$57,000	\$0	Initial
Slick Rock Lumber	Halifax County	\$12,000	\$0	\$0	13	0	\$27,200	\$535,000	\$0	\$5,118,750	\$0	Initial
Springfield 1842	Halifax County	\$10,000	\$0	\$0	5	0	\$25,792	\$160,000	\$0	\$15,156	\$0	Initial
Virginia Poultry Growers Cooperative	Rockingham County	\$250,000	\$0	\$0	6	0	\$23,920	\$61,888,793	\$0	\$9,100,000	\$0	Initial
Woodgrain Millwork	Smyth County	\$100,000	\$0	\$0	17	0	\$29,195	\$1,860,000	\$0	\$4,685,100	\$0	Initial
<i>FY2017</i>												
BadWolf Public House	City of Manassas	\$10,000	\$0	\$0	2	0	\$22,880	\$207,475	\$0	\$21,945	\$0	Initial
Black Narrows Brewing	Accomack County	\$11,000	\$0	\$0	5	0	\$27,000	\$360,000	\$0	\$42,590	\$0	Initial
Blue Ridge Aquaculture	Henry County	\$50,000	\$0	\$0	5	0	\$39,184	\$3,208,065	\$0	\$900,642	\$0	Initial
Coyote Hole Ciderworks	Louisa County	\$20,000	\$0	\$0	6	0	\$35,333	\$775,000	\$0	\$346,416	\$0	Initial
Filibuster Distillery	Shenandoah County	\$30,000	\$0	\$0	8	0	\$28,500	\$795,000	\$0	\$263,250	\$0	Initial
KO Distilling	City of Manassas	\$25,000	\$0	\$0	6	0	\$28,266	\$675,000	\$0	\$63,750	\$0	Initial

Company Name	Locality	Incentives			Jobs		Average Wage	Capital Investment		Value of Agriculture Products		Type
		Awarded	Received	Repaid	Incented	Actual		Incented	Actual	Incented	Actual	
Port City Brewing	City of Alexandria	\$250,000	\$0	\$0	21	0	\$24,960	\$2,680,000	\$0	\$41,042	\$0	Initial
River Ridge Land and Cattle Company	Grayson County	\$50,000	\$0	\$0	11	0	\$33,222	\$2,110,000	\$0	\$3,994,370	\$0	Initial
Rock Wood Products	Buckingham County	\$150,000	\$0	\$0	12	0	\$37,275	\$8,750,000	\$0	\$3,646,000	\$0	Initial
Shamrock Farms	Augusta County	\$400,000	\$0	\$0	78	0	\$45,760	\$43,900,000	\$0	\$23,878,400	\$0	Initial
Speyside Cooperage Stave Mill	Bath County	\$250,000	\$0	\$0	30	0	\$28,662	\$5,500,000	\$0	\$11,200,000	\$0	Initial
Strangeway Brewing	City of Fredericksburg	\$150,000	\$0	\$0	27	0	\$37,407	\$2,540,000	\$0	\$33,482	\$0	Initial
T&E Meats	City of Harrisonburg	\$50,000	\$0	\$0	7	0	\$32,531	\$642,464	\$0	\$1,188,864	\$0	Initial

Enterprise Zone Job Creation Grant (JCG)
Administered by: Department of Housing & Community Development
Va. Code § 59.1-547

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
<i>FY2013</i>								
ABB, Inc.	Halifax County	\$13,647	\$13,647	\$0	24	0	24	Completed
Abilene Motor Express, Inc.	Chesterfield County	\$146,264	\$146,264	\$0	40	147	187	Completed
Axxor N.A., LLC	Pittsylvania County	\$2,856	\$2,856	\$0	8	0	8	Completed
BAE Systems Norfolk Ship Repair, Inc.	Norfolk City	\$136,008	\$136,008	\$0	77	97	174	Completed
Baker Sheet Metal Corporation	Norfolk City	\$15,757	\$15,757	\$0	49	0	49	Completed
Bay Disposal, Inc.	Norfolk City	\$52,088	\$52,088	\$0	27	43	70	Completed
Bedford Storage Investment, LLC	Bedford Town	\$14,041	\$14,041	\$0	28	0	28	Completed
Belvac Production Machinery, Inc.	Lynchburg City	\$23,256	\$23,256	\$0	33	0	33	Completed
Blue Ridge Fiberboard, Inc.	Danville City	\$51,987	\$51,987	\$0	8	69	77	Completed
Cadence, Inc.	Staunton City	\$31,879	\$31,879	\$0	57	40	97	Completed
Canon Virginia, Inc.	Newport News City	\$245,556	\$245,556	\$0	23	43	66	Completed
Carry On Trucking, Inc.	Pulaski County	\$22,808	\$22,808	\$0	34	0	34	Completed
CBN Secure Technologies, Inc.	Danville City	\$10,673	\$10,673	\$0	23	0	23	Completed
Chicopee, Inc.	Waynesboro City	\$23,760	\$23,760	\$0	0	34	34	Completed
Colonna's Shipyard, Inc.	Norfolk City	\$9,096	\$9,096	\$0	15	0	15	Completed
Commonwealth Laminating and Coating, Inc.	Henry County	\$14,571	\$14,571	\$0	32	0	32	Completed
Delphinus Engineering, Inc.	Norfolk City	\$6,520	\$6,520	\$0	0	12	12	Completed
Delta Star, Inc.	Lynchburg City	\$73,144	\$73,144	\$0	29	67	95	Completed
Dominion Terminal Associates, LLP	Newport News City	\$32,880	\$32,880	\$0	2	38	41	Completed
EBI, LLC	Danville City	\$72,813	\$72,813	\$0	327	159	487	Completed
Essel Propack America, LLC	Pittsylvania County	\$27,395	\$27,395	\$0	41	0	41	Completed
Faneuil, Inc.	Hampton City	\$6,376	\$6,376	\$0	12	0	12	Completed
Foot Levelers, Inc.	Roanoke City	\$48,027	\$48,027	\$0	0	67	67	Completed
Gilco Restoration, Inc.	James City County	\$5,592	\$5,592	\$0	11	0	11	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
Griffin Pipe Products	Lynchburg City	\$18,872	\$18,872	\$0	0	28	28	Completed
ICA Farmville, LLC	Prince Edward County	\$96,074	\$96,074	\$0	42	112	154	Completed
ICF Consulting Group, Inc.	Henry County	\$28,450	\$28,450	\$0	138	0	138	Completed
International Paper Company	Isle of Wight County	\$121,095	\$121,095	\$0	201	0	201	Completed
JTI Leaf Services US, LLC	Danville City	\$30,144	\$30,144	\$0	6	36	42	Completed
Kimball Hospitality, Inc.	Henry County	\$29,586	\$29,586	\$0	8	36	44	Completed
L&R Precision Tooling, Inc.	Lynchburg City	\$5,672	\$5,672	\$0	1	10	12	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News City	\$93,992	\$93,992	\$0	58	64	121	Completed
Lumos Telephone Inc.	Waynesboro City	\$11,136	\$11,136	\$0	18	0	18	Completed
M2 Pictures, LLC	Hampton City	\$25,912	\$25,912	\$0	18	26	44	Completed
Manufacturing Techniques, Inc.	Kilmarnock Town	\$17,328	\$17,328	\$0	6	19	26	Completed
MeadWestVaco Corp	Richmond City	\$280,000	\$280,000	\$0	45	624	669	Completed
Metro Machine Corp.	Norfolk City	\$93,304	\$93,304	\$0	29	92	121	Completed
MTEQ Precision Machining, LLC	Westmoreland County	\$2,192	\$2,192	\$0	7	0	7	Completed
MYMIC LLC	Portsmouth City	\$2,272	\$2,272	\$0	0	7	7	Completed
Owens-Brockway Glass Container, Inc.	James City County	\$64,592	\$64,592	\$0	0	86	87	Completed
Phoenix Packagng Operations, LLC	Pulaski County	\$25,307	\$25,307	\$0	44	72	116	Completed
Precision Steel Manufacturing Corporation	Roanoke City	\$11,872	\$11,872	\$0	19	0	19	Completed
Rand Enterprises, Inc.	Newport News City	\$13,808	\$13,808	\$0	0	21	21	Completed
Registrar Corp	Hampton City	\$20,115	\$20,115	\$0	0	29	29	Completed
Rex Companies, Inc.	Newport News City	\$21,952	\$21,952	\$0	31	0	31	Completed
Reynolds Consumer Products	Halifax County	\$21,020	\$21,020	\$0	0	40	40	Completed
Sabra Dipping Company	Chesterfield County	\$201,226	\$201,226	\$0	51	242	293	Completed
Science Systems and Applications, Inc.	Hampton City	\$54,760	\$54,760	\$0	19	54	72	Completed
SimIS, Inc.	Portsmouth City	\$2,192	\$2,192	\$0	7	0	7	Completed
Southern Finishing Company, Inc.	Martinsville City	\$16,000	\$16,000	\$0	34	45	79	Completed
Spectrum Comm, Inc.	Newport News City	\$47,240	\$47,240	\$0	0	63	63	Completed
Swedwood Danville, LLC	Pittsylvania County	\$234,279	\$234,279	\$0	34	10	45	Completed
Therapeutic Interventions, Inc.	Accomack County	\$60,640	\$60,640	\$0	11	24	35	Completed
Tidewater Physicians Multispecialty Group, P.C.	Newport News City	\$68,709	\$68,709	\$0	23	41	64	Completed
Tienda, Inc.	James City County	\$5,600	\$5,600	\$0	5	6	11	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
TMI Auto Tech, Inc.	Halifax County	\$2,678	\$2,678	\$0	7	0	7	Completed
Two Rivers Law Group, PC	Henrico County	\$9,976	\$9,976	\$0	0	16	16	Completed
Udig, LLC	Henrico County	\$40,824	\$40,824	\$0	26	72	98	Completed
URS Federal Services, Inc.	Norfolk City	\$36,848	\$36,848	\$0	20	33	53	Completed
Virginia Pharmaceutical Services	Newport News City	\$1,608	\$1,608	\$0	6	0	6	Completed
<i>FY2014</i>								
ABB, Inc.	Halifax County	\$24,536	\$24,536	\$0	10	24	35	Completed
Abilene Motor Express, Inc.	Chesterfield County	\$166,456	\$166,456	\$0	25	187	212	Completed
Advance Stores Company, Inc.	Roanoke City	\$94,704	\$94,704	\$0	122	0	122	Completed
Amthor International	Pittsylvania County	\$9,048	\$9,048	\$0	15	0	15	Completed
Annin & Co., Inc.	Halifax County	\$7,416	\$7,416	\$0	18	0	18	Completed
Axxor N.A., LLC	Pittsylvania County	\$5,704	\$5,704	\$0	4	8	11	Completed
BAE Systems Norfolk Ship Repair, Inc.	Norfolk City	\$141,808	\$141,808	\$0	7	174	181	Completed
Baker Sheet Metal Corporation	Norfolk City	\$9,954	\$9,954	\$0	0	28	28	Completed
Belvac Production Machinery, Inc.	Lynchburg City	\$35,368	\$35,368	\$0	15	33	48	Completed
Blue Ridge Fiberboard, Inc.	Danville City	\$54,502	\$54,502	\$0	3	77	80	Completed
Cadence, Inc.	Staunton City	\$45,971	\$45,971	\$0	0	77	77	Completed
Carded Graphics, LLC	Staunton City	\$7,832	\$7,832	\$0	14	0	14	Completed
Carry On Trucking, Inc.	Pulaski County	\$18,072	\$18,072	\$0	0	27	27	Completed
CBN Secure Technologies, Inc.	Danville City	\$13,646	\$13,646	\$0	5	23	28	Completed
Chicopee, Inc.	Waynesboro City	\$18,024	\$18,024	\$0	0	27	27	Completed
Colonna's Shipyard, Inc.	Norfolk City	\$34,816	\$34,816	\$0	32	15	48	Completed
Commonwealth Laminating and Coating, Inc.	Henry County	\$29,910	\$29,910	\$0	20	32	52	Completed
Delta Star, Inc.	Lynchburg City	\$76,400	\$76,400	\$0	4	95	100	Completed
Dominion Terminal Associates, LLP	Newport News City	\$27,584	\$27,584	\$0	0	38	38	Completed
EBI, LLC	Danville City	\$95,644	\$95,644	\$0	0	422	422	Completed
Faneuil, Inc.	Hampton City	\$10,808	\$10,808	\$0	6	12	18	Completed
Fiberight, LLC	Brunswick County	\$2,580	\$2,580	\$0	14	0	14	Completed
Foot Levelers, Inc.	Roanoke City	\$5,664	\$5,664	\$0	11	0	11	Completed
Gilco Restoration, Inc.	James City County	\$6,024	\$6,024	\$0	1	110	110	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
Griffin Pipe Products	Lynchburg City	\$19,008	\$19,008	\$0	0	37	37	Completed
Hanwha Azdel, Inc	Lynchburg City	\$26,432	\$26,432	\$0	37	0	37	Completed
ICA Farmville, LLC	Prince Edward County	\$131,381	\$131,381	\$0	18	154	173	Completed
ICF Consulting Group, Inc.	Henry County	\$41,844	\$41,844	\$0	64	138	201	Completed
International Paper Company	Isle of Wight County	\$138,711	\$138,711	\$0	11	201	212	Completed
Jarrett Welding & Machine, Inc.	Danville City	\$4,828	\$4,828	\$0	13	0	13	Completed
JTI Leaf Services US, LLC	Danville City	\$35,704	\$35,704	\$0	7	42	49	Completed
Keurig Green Mountain, Inc.	Isle of Wight County	\$149,437	\$149,437	\$0	236	0	236	Completed
L&R Precision Tooling, Inc.	Lynchburg City	\$4,832	\$4,832	\$0	0	10	10	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News City	\$86,792	\$86,792	\$0	0	112	112	Completed
M2 Pictures, LLC	Hampton City	\$30,976	\$30,976	\$0	6	19	26	Completed
Manufacturing Techniques, Inc.	Kilmarnock Town	\$5,152	\$5,152	\$0	0	10	10	Completed
MeadWestVaco Corp	Richmond City	\$280,000	\$280,000	\$0	43	669	712	Completed
Metro Machine Corp.	Norfolk City	\$100,672	\$100,672	\$0	9	121	130	Completed
Miller Precision Manufacturing Integration, LLC	Portsmouth City	\$8,239	\$8,239	\$0	19	0	19	Completed
MTEQ Precision Machining, LLC	Westmoreland County	\$1,056	\$1,056	\$0	0	5	5	Completed
Owens-Brockway Glass Container, Inc.	James City County	\$47,392	\$47,392	\$0	0	63	63	Completed
Porter's Group Lynchburg, LLC	Lynchburg City	\$44,013	\$44,013	\$0	61	0	61	Completed
Rand Enterprises, Inc.	Newport News City	\$8,680	\$8,680	\$0	0	15	15	Completed
Rex Companies, Inc.	Newport News City	\$24,112	\$24,112	\$0	3	31	34	Completed
Reynolds Consumer Products	Halifax County	\$22,254	\$22,254	\$0	0	40	40	Completed
RockTenn CP, LLC	Hopewell City	\$22,640	\$22,640	\$0	32	0	32	Completed
RTI Martinsville, Inc.	Henry County	\$11,176	\$11,176	\$0	18	0	18	Completed
Sabra Dipping Company	Chesterfield County	\$222,123	\$222,123	\$0	65	293	359	Completed
Science Systems and Applications, Inc.	Hampton City	\$58,176	\$58,176	\$0	4	72	77	Completed
SimIS, Inc.	Portsmouth City	\$10,216	\$10,216	\$0	10	7	17	Completed
Southern Finishing Company, Inc.	Martinsville City	\$20,348	\$20,348	\$0	43	79	122	Completed
ST Tissue, LLC	Isle of Wight County	\$47,965	\$47,965	\$0	66	0	66	Completed
Therapeutic Interventions, Inc.	Accomack County	\$73,072	\$73,072	\$0	16	8	24	Completed
Tidewater Physicians Multispecialty Group, P.C.	Newport News City	\$94,716	\$94,716	\$0	35	6	41	Completed
Tienda, Inc.	James City County	\$8,757	\$8,757	\$0	5	11	16	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
TMI Auto Tech, Inc.	Halifax County	\$3,554	\$3,554	\$0	1	7	8	Completed
Two Rivers Law Group, PC	Henrico County	\$7,528	\$7,528	\$0	0	13	13	Completed
Udig, LLC	Henrico County	\$41,912	\$41,912	\$0	1	71	72	Completed
URS Federal Services, Inc.	Norfolk City	\$22,824	\$22,824	\$0	0	33	33	Completed
Virginia Packaging, LLC	James City County	\$632	\$632	\$0	5	0	5	Completed
Virginia Transformer	Roanoke City	\$31,624	\$31,624	\$0	44	0	44	Completed
Wholesome Harvest Baking, LLC	Roanoke City	\$62,456	\$62,456	\$0	72	10	82	Completed
<i>FY2015</i>								
ABB, Inc.	Halifax County	\$39,888	\$39,888	\$0	25	35	60	Completed
Abilene Motor Express, Inc.	Chesterfield County	\$202,976	\$202,976	\$0	46	212	258	Completed
American Medical Response Mid-Atlantic, Inc	Hampton City	\$12,567	\$12,567	\$0	33	0	33	Completed
Amthor International	Pittsylvania County	\$3,596	\$3,596	\$0	13	15	29	Completed
Annin & Co., Inc.	Halifax County	\$5,750	\$5,750	\$0	0	14	14	Completed
Axxor N.A., LLC	Pittsylvania County	\$6,504	\$6,504	\$0	1	11	12	Completed
BAE Systems Norfolk Ship Repair, Inc.	Norfolk City	\$203,344	\$203,344	\$0	77	181	258	Completed
Baker Sheet Metal Corporation	Norfolk City	\$10,600	\$10,600	\$0	0	18	18	Completed
Bauer Compressors, Inc.	Norfolk City	\$19,696	\$19,696	\$0	29	0	29	Completed
Belvac Production Machinery, Inc.	Lynchburg City	\$39,760	\$39,760	\$0	5	48	54	Completed
Blue Ridge Fiberboard, Inc.	Danville City	\$61,150	\$61,150	\$0	8	80	87	Completed
Cadence, Inc.	Staunton City	\$63,051	\$63,051	\$0	22	77	98	Completed
Carry On Trucking, Inc.	Pulaski County	\$8,392	\$8,392	\$0	0	14	14	Completed
CBN Secure Technologies, Inc.	Danville City	\$19,883	\$19,883	\$0	4	28	33	Completed
Chicopee, Inc.	Waynesboro City	\$10,912	\$10,912	\$0	0	18	18	Completed
Colonna's Shipyard, Inc.	Norfolk City	\$95,688	\$95,688	\$0	76	48	124	Completed
Commonwealth Laminating and Coating, Inc.	Henry County	\$39,614	\$39,614	\$0	13	52	66	Completed
Delphinus Engineering, Inc.	Norfolk City	\$24,256	\$24,256	\$0	22	12	34	Completed
Delta Star, Inc.	Lynchburg City	\$67,296	\$67,296	\$0	0	88	88	Completed
Enviva Pellets Southampton, LLC	Southampton County	\$65,674	\$65,674	\$0	92	0	92	Completed
Faneuil, Inc.	Hampton City	\$19,392	\$19,392	\$0	11	18	28	Completed
Foot Levelers, Inc.	Roanoke City	\$9,128	\$9,128	\$0	4	11	15	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
FreightCar Roanoke, Inc.	Roanoke City	\$70,560	\$70,560	\$0	92	0	92	Completed
Greystone of Virginia, Inc.	James City County	\$22,005	\$22,005	\$0	55	0	55	Completed
Hanwha Azdel, Inc	Lynchburg City	\$32,008	\$32,008	\$0	7	37	44	Completed
Highground Services, Inc.	Franklin City	\$4,560	\$4,560	\$0	10	0	10	Completed
Highground Services, Inc.	Newport News City	\$3,112	\$3,112	\$0	8	0	8	Completed
ICA Farmville, LLC	Prince Edward County	\$125,952	\$125,952	\$0	0	161	161	Completed
ICF Consulting Group, Inc.	Henry County	\$51,245	\$51,245	\$0	0	187	187	Completed
Insignia Technology Services, LLC	Newport News City	\$20,904	\$20,904	\$0	30	0	30	Completed
International Communications Group, Inc.	Newport News City	\$15,536	\$15,536	\$0	23	0	23	Completed
International Paper Company	Isle of Wight County	\$154,148	\$154,148	\$0	18	212	230	Completed
International Paper Company	Petersburg City	\$13,664	\$13,664	\$0	21	0	21	Completed
Jarrett Welding & Machine, Inc.	Danville City	\$6,608	\$6,608	\$0	2	13	15	Completed
JTI Leaf Services US, LLC	Danville City	\$38,728	\$38,728	\$0	4	49	52	Completed
Keurig Green Mountain, Inc.	Isle of Wight County	\$252,682	\$252,682	\$0	197	236	433	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News City	\$29,072	\$29,072	\$0	0	40	40	Completed
Manufacturing Techniques, Inc.	Kilmarnock Town	\$8,008	\$8,008	\$0	4	10	14	Completed
Marine Specialty Painting, Inc.	Portsmouth City	\$6,536	\$6,536	\$0	12	0	12	Completed
MeadWestVaco Corp	Richmond City	\$280,000	\$280,000	\$0	0	616	616	Completed
Metro Machine Corp.	Norfolk City	\$82,864	\$82,864	\$0	0	108	108	Completed
MTEQ Precision Machining, LLC	Westmoreland County	\$688	\$688	\$0	0	5	5	Completed
NCI Group, Inc.	Chesterfield County	\$28,731	\$28,731	\$0	44	0	44	Completed
Owens-Brockway Glass Container, Inc.	James City County	\$38,232	\$38,232	\$0	0	52	52	Completed
Phoenix Packagng Operations, LLC	Pulaski County	\$47,270	\$47,270	\$0	0	114	114	Completed
Porter's Group Lynchburg, LLC	Lynchburg City	\$64,521	\$64,521	\$0	51	61	112	Completed
Recycling and Disposal Solutions of Virginia Inc	Portsmouth City	\$2,432	\$2,432	\$0	7	0	7	Completed
Registrar Corp	Hampton City	\$8,768	\$8,768	\$0	18	0	18	Completed
Rex Companies, Inc.	Newport News City	\$24,824	\$24,824	\$0	1	34	35	Completed
Reynolds Consumer Products	Halifax County	\$45,505	\$45,505	\$0	39	40	79	Completed
RockTenn CP, LLC	Hopewell City	\$28,304	\$28,304	\$0	7	32	39	Completed
RTI Martinsville, Inc.	Henry County	\$10,824	\$10,824	\$0	0	18	18	Completed
Sabra Dipping Company	Chesterfield County	\$276,244	\$276,244	\$0	62	359	420	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
Science Systems and Applications, Inc.	Hampton City	\$56,488	\$56,488	\$0	4	77	81	Completed
Service Center Metals, LLC	Prince George County	\$5,440	\$5,440	\$0	17	0	17	Completed
SimIS, Inc.	Portsmouth City	\$9,408	\$9,408	\$0	0	16	16	Completed
Southern Finishing Company, Inc.	Martinsville City	\$27,707	\$27,707	\$0	43	122	165	Completed
ST Tissue, LLC	Isle of Wight County	\$55,776	\$55,776	\$0	8	66	74	Completed
Taxing Authority Consulting Services, P.C.	Henrico County	\$4,344	\$4,344	\$0	10	0	10	Completed
ThreatTec	Hampton City	\$3,344	\$3,344	\$0	8	0	8	Completed
Tienda, Inc.	James City County	\$9,453	\$9,453	\$0	1	16	17	Completed
TMI Auto Tech, Inc.	Halifax County	\$5,168	\$5,168	\$0	2	8	10	Completed
Tri-Boro Rack & Storage Products, LLC	Prince Edward County	\$11,490	\$11,490	\$0	32	0	32	Completed
Tri-Boro Shelving & Partition Corp	Prince Edward County	\$4,775	\$4,775	\$0	18	0	18	Completed
Two Rivers Law Group, PC	Henrico County	\$6,848	\$6,848	\$0	0	13	13	Completed
VFP, Inc.	Scott County	\$14,400	\$14,400	\$0	56	0	56	Completed
Wholesome Harvest Baking, LLC	Roanoke City	\$59,440	\$59,440	\$0	0	78	78	Completed
<i>FY2016</i>								
ABB Inc	Halifax County	\$13,501.00	\$13,501.00	\$0	0	28	28	Completed
Abilene Motor Express, Inc.	Chesterfield County	\$217,712.00	\$217,712.00	\$0	18	258	276	Completed
Amthor International	Pittsylvania County	\$5,841.00	\$5,841.00	\$0	0	21	21	Completed
Annin & Co. Inc	Halifax County	\$4,870.00	\$4,870.00	\$0	0	12	12	Completed
Axxor N.A., LLC	Pittsylvania County	\$3,680.00	\$3,680.00	\$0	0	9	9	Completed
Baker Sheet Metal Corporation	Norfolk City	\$15,563.00	\$15,563.00	\$0	6	18	24	Completed
Bauer Compressors, Inc.	Norfolk City	\$41,576.00	\$41,576.00	\$0	27	29	56	Completed
Bayshore Concrete Products Corporation	Northampton County	\$68,596.00	\$68,596.00	\$0	253	0	253	Completed
Bedford Storage Investment, LLC	Bedford Town	\$34,844.00	\$34,844.00	\$0	21	28	49	Completed
Belvac Production Machinery, Inc.	Lynchburg City	\$38,760.00	\$38,760.00	\$0	0	52	52	Completed
Burns & McDonnell Engineering Co., Inc.	Roanoke City	\$5,552.00	\$5,552.00	\$0	11	0	11	Completed
Cadence, Inc.	Staunton City	\$70,710.00	\$70,710.00	\$0	123	98	222	Completed
Carry On Trucking, Inc .	Pulaski County	\$6,360.00	\$6,360.00	\$0	0	12	12	Completed
CBN Secure Technologies, Inc.	Danville City	\$19,813.00	\$19,813.00	\$0	0	31	31	Completed
Center Manufacturing Inc.	Smyth County	\$4,952.00	\$4,952.00	\$0	10	0	10	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
Chicopee, Inc.	Waynesboro City	\$12,520.00	\$12,520.00	\$0	2	18	20	Completed
Colonna's Shipyard, Inc.	Norfolk City	\$135,776.00	\$135,776.00	\$0	50	124	174	Completed
Continental Automotive Systems, Inc.	Newport News City	\$34,144.00	\$34,144.00	\$0	64	0	64	Completed
Core Health & Fitness, LLC	Grayson County	\$51,877.00	\$51,877.00	\$0	101	0	101	Completed
Delphinus Engineering, Inc.	Norfolk City	\$41,480.00	\$41,480.00	\$0	22	34	56	Completed
Delta Star, Inc.	Lynchburg City	\$15,112.00	\$15,112.00	\$0	35	0	35	Completed
Enviva Pellets Southampton, LLC	Southampton County	\$66,392.00	\$66,392.00	\$0	0	91	91	Completed
Ferguson Enterprises, Inc.	Hampton City	\$60,017.00	\$60,017.00	\$0	90	0	90	Completed
FreightCar Roanoke, LLC	Roanoke City	\$132,160.00	\$132,160.00	\$0	77	92	169	Completed
Greystone of Virginia, Inc.	James City County	\$35,035.00	\$35,035.00	\$0	30	55	85	Completed
Hardywood Park Craft Brewery, LLC	Richmond City	\$4,544.00	\$4,544.00	\$0	10	0	10	Completed
Highground Services, Inc.	Franklin City	\$4,040.00	\$4,040.00	\$0	1	8	9	Completed
Highground Services, Inc.	Newport News City	\$10,264.00	\$10,264.00	\$0	9	10	17	Completed
Huber Engineered Woods LLC	Halifax County	\$10,184.00	\$10,184.00	\$0	17	0	17	Completed
ICA Farmville, LLC	Prince Edward County	\$133,624.00	\$133,624.00	\$0	10	161	171	Completed
ICF Consulting Group, Incorporated	Henry County	\$69,165.00	\$69,165.00	\$0	0	116	116	Completed
Insignia Technology Services, LLC	Newport News City	\$27,424.00	\$27,424.00	\$0	8	30	38	Completed
International Paper - Petersburg	Petersburg City	\$10,944.00	\$10,944.00	\$0	0	18	18	Completed
International Paper Company	Isle of Wight County	\$152,432.00	\$152,432.00	\$0	0	212	212	Completed
Jarrett Welding & Machine, Inc.	Danville City	\$7,513.00	\$7,513.00	\$0	3	15	18	Completed
Keurig Green Mountain, Inc.	Isle of Wight County	\$280,000.00	\$280,000.00	\$0	71	433	504	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News City	\$16,688.00	\$16,688.00	\$0	0	25	25	Completed
Monogram Snacks Martinsville, LLC	Henry County	\$33,411.00	\$33,411.00	\$0	152	0	152	Completed
Owens-Brockway Glass Container, Inc.	James City County	\$38,648.00	\$38,648.00	\$0	1	52	52	Completed
Phoenix Packaging Operations LLC	Pulaski County	\$197,160.00	\$197,160.00	\$0	259	114	373	Completed
Porter's Group Lynchburg, LLC	Lynchburg City	\$71,867.00	\$71,867.00	\$0	22	112	133	Completed
Prism Contractors & Engineers, Inc.	James City County	\$3,968.00	\$3,968.00	\$0	9	0	9	Completed
Recycling and Disposal Solutions of Virginia Inc	Portsmouth 20 (Zone 2)	\$1,360.00	\$1,360.00	\$0	0	6	6	Completed
Registrar Corp	Hampton City	\$15,184.00	\$15,184.00	\$0	7	18	24	Completed
Rex Companies, Inc.	Newport News City	\$24,872.00	\$24,872.00	\$0	0	35	35	Completed
Reynolds Consumer Products	Halifax County	\$4,729.00	\$4,729.00	\$0	13	0	13	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
RTI Martinsville, Inc.	Henry County	\$9,839.00	\$9,839.00	\$0	0	17	17	Completed
Sabra Dipping Company	Chesterfield County	\$280,000.00	\$280,000.00	\$0	69	420	489	Completed
Service Center Metals, LLC	Prince George County	\$11,364.00	\$11,364.00	\$0	10	17	27	Completed
Southern Finishing Company, Inc.	Martinsville City	\$26,905.00	\$26,905.00	\$0	0	161	161	Completed
ST Tissue LLC	Isle of Wight County	\$56,413.00	\$56,413.00	\$0	1	74	75	Completed
Threat Tec, LLC	Hampton City	\$5,744.00	\$5,744.00	\$0	3	8	11	Completed
Tienda, Inc.	James City County	\$10,219.00	\$10,219.00	\$0	1	17	18	Completed
TMI Auto Tech, Inc.	Halifax County	\$5,240.00	\$5,240.00	\$0	0	10	11	Completed
Trex Company, Inc.	Winchester City	\$20,792.00	\$20,792.00	\$0	30	0	30	Completed
Tri-Boro Rack & Storage Products, LLC	Prince Edward County	\$8,469.00	\$8,469.00	\$0	0	20	20	Completed
VFP, Inc.	Scott County	\$17,136.00	\$17,136.00	\$0	7	56	63	Completed
WestRock CP, LLC	Hopewell City	\$31,152.00	\$31,152.00	\$0	4	39	43	Completed
<i>FY2017</i>								
Advanced Plumbing LLC	Richmond City	\$4,656	\$4,656	\$0	10	0	10	Completed
ALCOVA Mortgage Inc	Roanoke City	\$4,448	\$4,448	\$0	10	0	10	Completed
AMTHOR INTERNATIONAL	Pittsylvania County	\$13,903	\$13,903	\$0	13	21	35	Completed
Annin & Co. Inc.	Halifax County	\$13,806	\$13,806	\$0	16	12	27	Completed
AvePoint, Inc.	Richmond City	\$7,576	\$7,576	\$0	13	0	13	Completed
Axxor N.A., LLC	Pittsylvania County	\$4,240	\$4,240	\$0	0	9	9	Completed
Baker Sheet Metal Corporation	Norfolk City	\$15,936	\$15,936	\$0	0	24	24	Completed
Bauer Compressors, Inc.	Norfolk City	\$67,744	\$67,744	\$0	33	56	89	Completed
Bayshore Concrete Products Corporation	Northampton County	\$74,333	\$74,333	\$0	0	130	130	Completed
Bedford Storage Investment, LLC	Bedford Town	\$36,336	\$36,336	\$0	1	50	51	Completed
Belvac Production Machinery, Inc.	Lynchburg City	\$44,656	\$44,656	\$0	7	52	60	Completed
Blue Ridge Fiberboard, Inc.	Danville City	\$10,465	\$10,465	\$0	18	0	18	Completed
Burns & McDonnell Engineering Co., Inc.	Roanoke City	\$14,960	\$14,960	\$0	12	11	23	Completed
Carry On Trucking, Inc .	Pulaski County	\$4,592	\$4,592	\$0	0	10	10	Completed
CBN Secure Technologies, Inc.	Danville City	\$21,194	\$21,194	\$0	0	31	32	Completed
Center Manufacturing Inc.	Smyth County	\$11,073	\$11,073	\$0	12	10	22	Completed
CIMC Intermodal Equipment, LLC	Greensville County	\$14,276	\$14,276	\$0	24	0	24	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
Colonna's Shipyard, Inc.	Norfolk City	\$88,368	\$88,368	\$0	0	114	114	Completed
Continental Automotive Systems, Inc.	Newport News City	\$61,085	\$61,085	\$0	67	64	131	Completed
EBI, LLC	Danville, City of	\$18,675	\$18,675	\$0	117	0	117	Completed
Elizabeth River Mechanical LLC	Portsmouth City	\$3,838	\$3,838	\$0	11	0	11	Completed
Enviva Partners, LP	Southampton County	\$65,518	\$65,518	\$0	0	88	88	Completed
EsselPropack America, LLC	Danville City	\$66,304	\$66,304	\$0	51	41	92	Completed
Faneuil, Inc	Hampton City	\$29,984	\$29,984	\$0	13	28	41	Completed
Ferguson Enterprises, Inc.	Hampton City	\$87,372	\$87,372	\$0	27	90	117	Completed
FreightCar America, Inc.	Roanoke City	\$104,456	\$104,456	\$0	46	88	135	Completed
Genesis Properties, Inc.	Richmond City	\$8,328	\$8,328	\$0	14	0	14	Completed
Global Refining Group, Inc.	Lunenburg County	\$10,976	\$10,976	\$0	18	0	18	Completed
Greystone of Virginia, Inc.	James City County	\$34,900	\$34,900	\$0	12	85	97	Completed
Hardide Coatings, Inc.	Henry County	\$1,472	\$1,472	\$0	6	0	6	Completed
Helping Hands Veterinary Care, LLC	Richmond City	\$3,288	\$3,288	\$0	8	0	8	Completed
Highground Services, Inc.	Newport News City	\$3,040	\$3,040	\$0	0	8	8	Completed
Highground Services, Inc.	Franklin City	\$7,680	\$7,680	\$0	0	14	14	Completed
Howmet Castings & Services, Inc.	Hampton City	\$51,896	\$51,896	\$0	69	0	69	Completed
Huber Engineered Woods LLC	Halifax County	\$12,896	\$12,896	\$0	3	17	20	Completed
ICF Consulting Group, Inc.	Henry County	\$72,893	\$72,893	\$0	50	116	166	Completed
Integrated Health Services, LLC	Hampton City	\$7,960	\$7,960	\$0	14	0	14	Completed
International Paper - Petersburg (7405)	Petersburg City	\$372	\$372	\$0	0	14	14	Completed
International Paper Company	Isle of Wight County	\$173,904	\$173,904	\$0	23	212	235	Completed
JARRETT WELDING & MACHINE, INC.	Danville City	\$7,448	\$7,448	\$0	0	15	15	Completed
KoochenVagner's Brewing Co. dba Stone Brewing Co.	Richmond City	\$23,124	\$23,124	\$0	34	0	34	Completed
Monogram Snacks Martinsville, LLC	Henry County	\$64,251	\$64,251	\$0	64	152	215	Completed
Neathawk Dubuque, Inc.	Richmond City	\$1,552	\$1,552	\$0	6	0	6	Completed
Porter's Group Lynchburg, LLC	Lynchburg City	\$78,901	\$78,901	\$0	0	130	130	Completed
Prism Contractors & Engineers, Inc.	James City County	\$8,944	\$8,944	\$0	6	9	15	Completed
RDS of Virginia LLC	Roanoke City	\$1,608	\$1,608	\$0	8	0	8	Completed
Registrar Corp	Hampton City	\$13,520	\$13,520	\$0	0	21	21	Completed
Rex Companies, Inc.	Newport News City	\$24,928	\$24,928	\$0	0	35	35	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
REYNOLDS CONSUMER PRODUCTS	Halifax County	\$16,319	\$16,319	\$0	14	13	27	Completed
Rolls-Royce North America Inc.	Prince George County	\$52,488	\$52,488	\$0	70	0	70	Completed
RTI Martinsville, Inc.	Henry County	\$12,928	\$12,928	\$0	3	17	20	Completed
Service Center Metals, LLC	Prince George County	\$16,636	\$16,636	\$0	15	27	43	Completed
Severn Peanut Co. Inc. dba Hampton Farms	Southampton County	\$16,537	\$16,537	\$0	32	0	32	Completed
ST Tissue LLC	Isle of Wight County	\$58,824	\$58,824	\$0	2	75	78	Completed
TAXING AUTHORITY CONSULTING SERVICES P.C	Henrico County	\$9,803	\$9,803	\$0	8	9	18	Completed
THE CARPENTRY AND PAINTING EXPERTS, LLC	Henrico County	\$3,920	\$3,920	\$0	9	0	9	Completed
The Mimslyn Inn, LLC	Page County	\$368	\$368	\$0	4	0	4	Completed
Threat Tec, LLC	Hampton City	\$6,872	\$6,872	\$0	1	11	13	Completed
Tidewater Physicians Multispecialty Group, PC	Newport News City	\$26,592	\$26,592	\$0	37	0	37	Completed
TMI AUTO TECH, INC	Halifax County	\$4,248	\$4,248	\$0	0	9	9	Completed
Trex Company, Inc.	Winchester City	\$21,648	\$21,648	\$0	1	30	31	Completed
TRI-BORO RACK & STORAGE PRODUCTS,LLC	Prince Edward County	\$12,131	\$12,131	\$0	6	20	26	Completed
WestRock CP, LLC	Hopewell City	\$28,840	\$28,840	\$0	0	40	40	Completed

Enterprise Zone Real Property Investment Grant (RPIG)
Administered by: Department of Housing & Community Development
Va. Code § 59.1-548

All Projects: Individual Performance

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
<i>FY2013</i>				
1326 West Broad LLC/Hunter T Wagener Trust	Richmond City	\$31,977.49	\$259,887.45	Completed
220 North Sycamore Street LLC	Petersburg	\$100,000.00	\$3,710,064.00	Completed
401 Campbell Landlord, LLC	Roanoke City	\$100,000.00	\$2,586,670.00	Completed
500 Crawford Street, LLC	Portsmouth	\$69,911.32	\$449,556.61	Completed
7 Eleven, Inc.	Richmond City	\$94,997.95	\$574,989.73	Completed
783 Properties LLC	Newport News	\$76,166.60	\$480,833.00	Completed
ADJO, LLC	Norfolk	\$28,038.05	\$240,190.24	Completed
Amthor International	Pittsylvania County	\$60,492.40	\$402,462.00	Completed
Appalachian Plastics, Inc.	Glade Springs	\$100,000.00	\$1,422,840.00	Completed
Apple REIT Six, Inc.	Richmond City	\$100,000.00	\$1,185,175.10	Completed
ARD Real Estate, LLC	James City County	\$15,982.97	\$179,914.83	Completed
Area Development Group, Inc.	Danville	\$100,000.00	\$1,976,305.00	Completed
Ashland Inc	Southampton County	\$100,000.00	\$3,839,925.81	Completed
B. Randolph Wellford	Richmond City	\$81,406.86	\$507,034.29	Completed
Bay Disposal, Inc.	Hampton	\$37,316.93	\$286,584.66	Completed
Bedford Storage Investment, LLC	Bedford, Town of	\$7,996.12	\$139,980.62	Completed
Belvac Production Machinery, Inc.	Lynchburg	\$100,000.00	\$763,275.00	Completed
Benchmark Bankshares, Inc.	Lawrenceville	\$63,492.97	\$417,464.83	Completed
Branch Management Corporation	Roanoke City	\$92,444.79	\$562,223.95	Completed
BTP Boulevard Square, LLC	Richmond City	\$76,474.84	\$1,207,877.00	Completed
C.B. Fleet Company, Inc.	Lynchburg	\$100,000.00	\$740,609.25	Completed
Cadence, Inc.	Staunton	\$100,000.00	\$2,010,656.45	Completed
Cameron Building, LLC	Petersburg	\$200,000.00	\$5,071,311.00	Completed
Canyon Meadows, LLC	Norfolk	\$100,000.00	\$692,372.32	Completed
Cape Charles Ventures LLC	Northampton County	\$100,000.00	\$1,172,392.26	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Carry On Trucking, Inc.	Pulaski County	\$100,000.00	\$608,325.51	Completed
Carytown Place Associates, LLLP	Richmond City	\$200,000.00	\$6,665,767.17	Completed
CBN Secure Technologies, Inc.	Danville	\$39,451.19	\$297,255.94	Completed
CCJ, LLC	Hampton	\$53,305.40	\$766,527.00	Completed
Cellular Sales of Virginia, LLC	Henrico County	\$90,049.04	\$550,245.18	Completed
Center Landlord, LLC	Roanoke City	\$200,000.00	\$8,306,807.00	Completed
Children's Hospital of the Kings Daughters	Norfolk	\$100,000.00	\$760,780.57	Completed
Children's Hospital of the Kings Daughters, Inc.	Newport News	\$19,958.31	\$199,791.54	Completed
Chilhowie Commons LLC	Chilhowie	\$20,767.16	\$203,835.82	Completed
Chipotle Mexican Grill of Colorado, LLC	Chesterfield County	\$81,604.20	\$508,021.00	Completed
City Center at Oyster Point I, LLC	Newport News	\$82,053.81	\$510,269.05	Completed
City Center at Oyster Point II, LLC	Newport News	\$100,000.00	\$2,864,474.77	Completed
Clarion Investments LLC	Lynchburg	\$100,000.00	\$2,064,586.15	Completed
CMA Properties, Inc.	Chesterfield County	\$100,000.00	\$1,611,531.00	Completed
Coliseum Pediatric Dentistry, PLLC	Hampton	\$50,328.20	\$351,641.00	Completed
Criner Construction Company, Inc.	Newport News	\$25,845.81	\$229,229.04	Completed
Dales Investment Group, LLC	Tazewell County	\$37,097.29	\$285,486.44	Completed
David W. Brown	Staunton	\$32,643.00	\$263,215.00	Completed
Davis Boat Works, Inc.	Newport News	\$100,000.00	\$836,976.19	Completed
Diversified Properties of Virginia, L.L.C.	Newport News	\$18,165.60	\$190,828.00	Completed
E.T. Holding Inc.	Richmond City	\$38,237.42	\$387,165.10	Completed
Ecomnets, Inc.	Danville	\$100,000.00	\$665,359.32	Completed
Emory & Henry College	Smyth County	\$100,000.00	\$1,086,235.26	Completed
Fairway North LLC	Richmond City	\$26,491.07	\$232,455.35	Completed
Faneuil, Inc.	Hampton	\$100,000.00	\$942,018.00	Completed
FAP Properties XXXI, LLC	Staunton	\$100,000.00	\$987,117.50	Completed
Federal Realty Investment Trust	Henrico County	\$100,000.00	\$2,280,383.00	Completed
Fisher Auto Parts, Inc.	Staunton	\$100,000.00	\$708,585.08	Completed
Food Lion, LLC	Hampton	\$20,304.04	\$323,140.00	Completed
Food Lion, LLC	Lawrenceville	\$100,000.00	\$656,315.00	Completed
Food Lion, LLC	Norfolk	\$100,000.00	\$697,633.00	Completed
Food Lion, LLC	Norfolk	\$70,447.80	\$452,239.00	Completed
Forest Medical Office Building, LLC	Henrico County	\$200,000.00	\$10,656,407.00	Completed
Forty One Sixteen, LLC	Hampton	\$100,000.00	\$646,084.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Fulton Bank N.A.	Newport News	\$100,000.00	\$791,326.00	Completed
H. L. LAWSON & SON, INC.	Roanoke City	\$93,155.97	\$565,779.83	Completed
Halifax Regional Properties, Inc.	Halifax County	\$38,237.42	\$1,630,639.00	Completed
Hansco SS 2, LP	Richmond City	\$37,542.95	\$287,714.73	Completed
Harpersville Storage, LLC	Newport News	\$100,000.00	\$2,520,996.00	Completed
HEW, Inc.	Orange Town	\$58,601.95	\$393,009.73	Completed
High Meadow Holdings, LLC	Portsmouth	\$23,973.51	\$219,867.54	Completed
Hungate Business Services, Inc.	Smyth County	\$11,271.63	\$156,358.13	Completed
ICALL BTS (VA) LLC	Henry County	\$200,000.00	\$8,320,302.00	Completed
INDUSTRIAL DEVELOPMENT & INVESTMENT COMPANY	Roanoke City	\$23,111.23	\$215,556.13	Completed
J L Scott, LLC	Hampton	\$32,258.00	\$261,290.00	Completed
J M P Development Company, LLC	Saltville	\$7,077.98	\$666,314.27	Completed
J. Crew, Inc.	Lynchburg	\$200,000.00	\$7,581,707.00	Completed
James C. Justice Companies, Inc.	Roanoke City	\$90,216.84	\$551,084.22	Completed
Jane K. and John C. Willis	Tazewell County	\$27,155.00	\$235,774.99	Completed
JS Property Holdings, LLC	Roanoke City	\$100,000.00	\$636,079.00	Completed
KELLER HOLDINGS, LLC	Newport News	\$100,000.00	\$3,711,941.85	Completed
KNI Investments, LLC	Roanoke City	\$100,000.00	\$1,251,799.00	Completed
Kroger Limited Partnership I	Chesterfield County	\$200,000.00	\$5,124,155.96	Completed
K-VA-T Food Stores, Inc.	Smyth County	\$57,249.60	\$786,248.00	Completed
L & M PROPERTIES, LLC	Roanoke City	\$80,627.00	\$503,135.00	Completed
L D Amory and Company, Incorporated	Hampton	\$53,003.60	\$365,018.00	Completed
Lawrence Brothers, Inc.	Tazewell County	\$68,255.15	\$441,275.74	Completed
Lawrence I, LP	Richmond City	\$100,000.00	\$953,440.23	Completed
LeCam, LLC	Hampton	\$100,000.00	\$707,821.00	Completed
Leebcor Properties at McLaws, LLC	James City County	\$100,000.00	\$1,428,020.71	Completed
Leebcor Properties at McLaws, LLC	James City County	\$100,000.00	\$1,715,150.00	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News	\$15,838.40	\$1,692,824.64	Completed
Lumber Liquidators Services, LLC	Hampton	\$34,037.00	\$270,185.00	Completed
Mainly Clay, LLC	Prince Edward County	\$59,668.92	\$398,344.59	Completed
Maritime Square, LLC	Newport News	\$100,000.00	\$1,773,960.12	Completed
Market Street Partners, LLC	Roanoke City	\$100,000.00	\$1,855,686.21	Completed
MAR-LIN LTD	Hillsville	\$70,200.35	\$451,001.75	Completed
Master Land Holdings, LLC	Newport News	\$33,319.01	\$266,595.04	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Merroir RVA, LLC	Richmond City	\$27,506.58	\$237,532.92	Completed
MGA Enterprises Inc	Chilhowie	\$76,987.14	\$484,935.69	Completed
Midtown Development Corp.	Norfolk	\$100,000.00	\$1,095,126.00	Completed
MINERS EXCHANGE BANK	Wise County	\$53,791.83	\$768,959.14	Completed
Muller Martini Corp	Newport News	\$59,355.60	\$396,778.00	Completed
N & R Associates, LLC	Hampton	\$64,378.00	\$421,890.00	Completed
New Manchester Flats III, LLC	Richmond City	\$100,000.00	\$788,359.00	Completed
Newbern Properties, LLC	Roanoke City	\$19,849.64	\$199,248.18	Completed
Newport Crossing Associates, LLC	Newport News	\$100,000.00	\$1,563,411.00	Completed
Newport News Industrial	Newport News	\$200,000.00	\$5,015,753.00	Completed
North 400, LLC	Richmond City	\$32,437.60	\$262,188.00	Completed
O'Reilly Automotive Stores, Inc.	Franklin City	\$31,633.74	\$658,168.71	Completed
O'Reilly Automotive Stores, Inc.	Hampton	\$41,722.15	\$708,610.75	Completed
Owens-Brockway Glass Container, Inc.	James City County	\$100,000.00	\$1,153,688.67	Completed
Page Reynolds, LLC	Richmond City	\$13,523.20	\$167,616.00	Completed
PECA Associates	Newport News	\$100,000.00	\$1,836,069.00	Completed
Peninsula Metropolitan YMCA	Northumberland County	\$100,000.00	\$1,820,172.00	Completed
Phoenix Packaging Operations LLC	Pulaski County	\$100,000.00	\$1,085,076.98	Completed
Preservation on Main, Inc.	Richmond City	\$100,000.00	\$1,039,906.94	Completed
Puffin LLC	Richmond City	\$9,720.21	\$148,601.05	Completed
Reynolds Crossing I, LLC	Henrico County	\$68,089.97	\$1,029,670.00	Completed
Richmond Auto Auction of Va., Inc.	Richmond City	\$42,313.93	\$400,937.00	Completed
Richmond Indoor Soccer and Sports, Ltd.	Richmond City	\$86,580.27	\$823,428.00	Completed
RMC Real Estate LLC	Martinsville	\$86,600.23	\$533,001.17	Completed
Roanoke Melrose DVP V LLC	Roanoke City	\$49,652.00	\$748,260.00	Completed
Rockfish Development, LLC	Richmond City	\$46,037.80	\$330,189.00	Completed
Smithfield Packing Co., Inc. dba Smithfield Specialty Foods Group	James City County	\$100,000.00	\$793,070.80	Completed
South River Development Corporation	Waynesboro	\$6,806.20	\$134,031.00	Completed
Southern Coal Sales Corp	Wise County	\$89,716.57	\$948,582.87	Completed
SPIVEY CREEK, LLC	Hampton	\$100,000.00	\$2,909,201.00	Completed
Stevens Group, LLC	Glade Springs	\$26,919.80	\$234,599.00	Completed
Suburban Commons, LLC	Hampton	\$5,116.67	\$125,583.34	Completed
Sunshine Foods - Pulaski	Pulaski County	\$78,297.48	\$891,487.38	Completed
The Landmark Company, Inc.	Chesterfield County	\$83,821.52	\$919,107.58	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
The Landmark Company, Inc.	Chesterfield County	\$100,000.00	\$1,254,088.10	Completed
The Rosser Foundation d/b/a International Cooperating Ministries	Hampton	\$75,967.96	\$479,839.82	Completed
The Tuckawana Group, LLC	Roanoke City	\$100,000.00	\$1,686,162.83	Completed
Timid Heartbeat, LLC	Richmond City	\$83,041.00	\$515,205.00	Completed
Tofeb, LC	Richmond City	\$100,000.00	\$1,158,690.00	Completed
Trebor Real Estate , LLC	Richmond City	\$53,312.65	\$366,563.27	Completed
Tri Tech Laboratories, Inc.	Lynchburg	\$100,000.00	\$871,226.00	Completed
Tri-Boro Shelving & Partition Corp	Prince Edward County	\$100,000.00	\$1,075,831.31	Completed
UNIVERSAL AIR PROPERTIES LLC	Norfolk	\$100,000.00	\$920,388.14	Completed
US Rio LP	Dinwiddie County	\$200,000.00	\$6,306,938.10	Completed
VB Hospitality II, LLC	Portsmouth	\$95,555.50	\$577,777.49	Completed
ViJo, LLC	Halifax County	\$100,000.00	\$703,649.19	Completed
Virginia Company Bank	Hampton	\$100,000.00	\$1,076,352.00	Completed
W & S Properties, LLC	Newport News	\$21,058.79	\$205,293.97	Completed
WALGREEN CO.	Hampton	\$100,000.00	\$2,091,533.00	Completed
WCS Investments LLC	Lynchburg	\$57,686.83	\$388,434.16	Completed
<i>FY2014</i>				
108 Campbell Ave., LLC	Roanoke City	\$90,821.38	\$773,829.56	Completed
306 Grace LLC	Richmond City	\$90,821.38	\$936,728.00	Completed
3700 LLC	Norfolk	\$66,242.77	\$464,687.13	Completed
6605 Broad, LLC	Henrico County	\$90,821.38	\$979,445.00	Completed
702E4, LLC	Richmond City	\$26,270.79	\$244,628.92	Completed
805MainStreetLynchburg LLC	Lynchburg	\$90,821.38	\$650,915.39	Completed
805MainStreetLynchburg LLC	Lynchburg	\$90,821.38	\$768,285.74	Completed
805MainStreetLynchburg LLC	Lynchburg	\$90,821.38	\$2,817,927.97	Completed
919 21st Street , LLC	Norfolk	\$90,821.38	\$617,159.03	Completed
Abilene Motor Express, Inc.	Chesterfield County	\$90,821.38	\$931,119.59	Completed
Advance stores Company, Inc.	Roanoke City	\$90,821.38	\$1,533,147.88	Completed
Air Water & Soil Laboratories, Inc.	Chesterfield County	\$66,085.29	\$463,820.15	Completed
Alison Barber	Richmond City	\$45,987.40	\$353,175.00	Completed
Anderson Woodrow LLC	Norfolk	\$44,785.07	\$346,555.74	Completed
AT Main Street Richmond, LLC	Richmond City	\$90,821.38	\$1,635,355.24	Completed
AT Main Street Richmond, LLC	Richmond City	\$90,821.38	\$891,666.22	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Audiology Hearing Aid Associates, Inc.	Lynchburg	\$29,584.38	\$262,871.26	Completed
Augusta Investors, LLC	Richmond City	\$74,830.70	\$511,966.37	Completed
Bacon Enterprises, Inc.	Henry County	\$38,206.44	\$310,338.35	Completed
Bacon Enterprises, Inc.	Henry County	\$32,444.69	\$278,618.14	Completed
Baja Bean Co.	Richmond City	\$16,077.93	\$188,514.00	Completed
Bay Creek South, LLC	Northampton County	\$90,821.38	\$3,375,343.57	Completed
Belfield Building Associates	Emporia	\$65,199.96	\$458,946.08	Completed
Berglund Chevrolet, Inc.	Roanoke City	\$54,829.74	\$401,854.79	Completed
Berglund Chevrolet, Inc. DBA Berglund Chrysler Jeep Dodge	Roanoke City	\$90,821.38	\$612,352.27	Completed
Biotech 8, LLC	Richmond City	\$181,642.75	\$17,627,335.00	Completed
Blue Chip Racing Resorts, LLC	Halifax County	\$90,821.38	\$692,068.20	Completed
BreenSmith, LLC	Newport News	\$43,349.41	\$338,652.00	Completed
BRYANT RESOURCES, LLC	James City County	\$90,117.69	\$596,126.00	Completed
Carilion Tazewell Community Hospital	Tazewell County	\$90,821.38	\$701,835.00	Completed
CBN Secure Technologies, Inc.	Danville	\$54,991.26	\$2,755,278.40	Completed
CCJ, LLC	Newport News	\$56,727.21	\$412,301.00	Completed
CCW PROPERTIES, LLC	James City County	\$80,734.06	\$944,466.20	Completed
CDI Summit, LLC	Richmond City	\$5,905.70	\$132,512.70	Completed
Centra Health, Inc.	Lynchburg	\$181,642.75	\$5,095,604.92	Completed
Chick-fil-A, Inc.	Hampton	\$90,821.38	\$712,478.97	Completed
Chincoteague Sunsets, LLC	Accomack County	\$181,642.75	\$7,874,064.00	Completed
Christopoulos Brothers, LLC	Norfolk	\$24,531.31	\$235,052.48	Completed
Colony Village, LLC	Chesterfield County	\$90,821.38	\$1,095,505.40	Completed
Comfort Systems USA (MidAtlantic), LLC	Halifax County	\$57,336.81	\$415,657.00	Completed
Commonwealth Laminating and Coating, Inc.	Henry County	\$90,821.38	\$4,566,720.26	Completed
Commonwealth Laminating and Coating, Inc.	Henry County	\$90,821.38	\$2,569,765.38	Completed
Cunningham Brothers Enterprises, LLC	Roanoke City	\$90,821.38	\$712,993.56	Completed
D&S Development, LLC	Roanoke City	\$90,821.38	\$1,002,978.64	Completed
D&T Realty Associates, LLLP	Hampton	\$90,821.38	\$1,088,689.38	Completed
De Rien, LC	Richmond City	\$25,119.74	\$238,292.00	Completed
Delta Dental of Virginia	Roanoke City	\$90,821.38	\$1,472,212.32	Completed
Denbigh Medical, LLC	Newport News	\$90,821.38	\$602,894.00	Completed
DENNIS KERBY MOORE	Prince Edward County	\$5,323.31	\$129,306.50	Completed
Dominion Solutions, Inc.	Roanoke City	\$84,464.14	\$565,001.43	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Don-Barry LLC	Richmond City	\$181,642.75	\$6,465,519.00	Completed
Eastern Shore Rural Health System, Inc.	Accomack County	\$90,821.38	\$4,424,117.00	Completed
EHC Properties, LLC	Staunton	\$58,357.16	\$421,274.39	Completed
ELLIOTT & ELLIOTT LLC	Staunton	\$90,821.38	\$902,909.41	Completed
Elliott Chevrolet, Inc	Staunton	\$71,985.20	\$496,300.93	Completed
Ellmer Properties Chesterfield, LLC	Chesterfield County	\$181,642.75	\$5,707,096.90	Completed
EMG Partners LLC	Roanoke City	\$32,089.01	\$276,660.00	Completed
Empire Theatre, LLC	Richmond City	\$90,821.38	\$751,504.00	Completed
Englewood Enterprises, Inc.	Richmond City	\$90,821.38	\$1,306,706.00	Completed
FAC, LLC	Hampton	\$16,149.01	\$188,905.33	Completed
Farrell Properties, LC	Roanoke City	\$7,269.05	\$140,018.40	Completed
Feed More Inc.	Richmond City	\$32,091.91	\$276,676.00	Completed
Ferguson Land and Lumber Company, Inc.	Rocky Mount	\$90,795.31	\$599,856.50	Completed
First Citizens Bank & Trust Company	Emporia	\$90,821.38	\$1,097,233.00	Completed
First Citizens Bank & Trust Company	Roanoke City	\$32,434.33	\$350,049.00	Completed
First Piedmont Corporation	Danville	\$90,821.38	\$1,004,632.71	Completed
Foodbank of Southeastern Virginia	Norfolk	\$90,821.38	\$763,764.75	Completed
FQSR, LLC	Henrico County	\$22,146.61	\$221,924.00	Completed
FQSR, LLC	Norfolk	\$6,492.09	\$135,741.00	Completed
Georgia-Pacific Wood Products LLC	Emporia	\$181,642.75	\$5,110,618.13	Completed
GMRI, Inc.	Lynchburg	\$62,112.15	\$441,946.73	Completed
Grove Christian Outreach Center	James City County	\$90,821.38	\$1,048,296.72	Completed
Helton House, Inc.	Prince Edward County	\$31,745.70	\$274,770.00	Completed
Highlands Community Bank	Covington	\$44,718.63	\$346,190.00	Completed
Infinity Realty Company, LC	Hampton	\$14,724.60	\$181,063.52	Completed
Interbake Foods LLC	Warren County	\$16,559.10	\$191,163.00	Completed
J.R. Commercial Properties, LLC	Richmond City	\$90,821.38	\$634,612.00	Completed
JACKAN, LC	Richmond City	\$90,821.38	\$880,131.72	Completed
Jackson's Corner, LLC	Richmond City	\$25,035.82	\$237,830.00	Completed
James Hardie Building Products, Inc.	Pulaski County	\$90,821.38	\$861,499.97	Completed
John F Alexander Marital Trust	Richmond City	\$90,821.38	\$764,833.40	Completed
John R. Cannon	Halifax County	\$90,821.38	\$621,311.23	Completed
JOHNSON CHEVROLET BUICK INC.	Dickenson County	\$90,821.38	\$660,783.65	Completed
Kickers Building LLC	Richmond City	\$90,571.25	\$598,623.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Kinston IOTC, LLC	Chesterfield County	\$90,821.38	\$2,381,164.79	Completed
L & M PROPERTIES LLC	Roanoke City	\$18,096.16	\$199,625.00	Completed
Lakeside Crossing Lynchburg LLC	Lynchburg	\$181,642.75	\$5,518,578.00	Completed
Lanes, L.L.C.	Pulaski County	\$42,693.68	\$335,042.04	Completed
Langley Federal Credit Union	Newport News	\$90,821.38	\$676,443.00	Completed
Langley Federal Credit Union	Newport News	\$73,995.44	\$507,368.00	Completed
Leebcor Properties at McLaws, LLC	James City County	\$90,821.38	\$1,438,000.00	Completed
Liberty Property Limited Partnership	Hampton	\$7,840.25	\$143,163.00	Completed
Liberty University, Inc.	Lynchburg	\$90,821.38	\$616,834.13	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News	\$90,821.38	\$7,958,007.49	Completed
Lorene J. Kegley	Covington	\$24,047.96	\$232,391.48	Completed
Matthew L. Turner	Lynchburg	\$41,595.10	\$328,994.00	Completed
Member One Federal Credit Union	Roanoke City	\$61,940.18	\$441,000.00	Completed
Middle Ground Realty Partners, LLC	Newport News	\$90,821.38	\$639,015.89	Completed
M-KAL Enterprises, LLC	Newport News	\$32,515.87	\$279,010.00	Completed
MOFO Realty, LLC	Richmond City	\$61,505.87	\$438,609.00	Completed
Morgan McClure Chevy, Inc.	Wise County	\$90,821.38	\$620,022.00	Completed
N & R Associates, LLC	Hampton	\$70,850.66	\$490,055.00	Completed
Newmarket Plaza Associates, LLC	Newport News	\$65,777.65	\$462,126.54	Completed
Newport News Industrial	Newport News	\$90,821.38	\$1,168,756.00	Completed
BayPort Credit Union	Hampton	\$90,821.38	\$1,148,559.00	Completed
North Falls Restaurant, LLC	Richmond City	\$88,204.85	\$585,595.19	Completed
NORTHERN NECK CHEVROLET, INC	Westmoreland County	\$90,821.38	\$802,055.35	Completed
Northwest Hardware Company, Incorporated	Pulaski County	\$48,127.69	\$432,686.90	Completed
Old Town 2 RA, LP (OTRA2 LP)	Petersburg	\$13,477.89	\$174,200.00	Completed
One Danville, LLC	Danville	\$90,821.38	\$1,996,895.00	Completed
O'Reilly Automotive Stores, Inc.	Hampton	\$22,847.68	\$225,783.61	Completed
Par 5 Development Group, LLC	Henry County	\$33,065.37	\$682,035.13	Completed
Parrot Properties, LLC	Norfolk	\$90,821.38	\$638,078.00	Completed
PEMCO CORPORATION	Tazewell County	\$90,821.38	\$636,733.82	Completed
Phillip Y. Shou	Chesterfield County	\$9,221.82	\$150,769.00	Completed
PMC Seaboard LLC	Richmond City	\$181,642.75	\$16,068,154.42	Completed
Port Warwick Realty Partner, LLC	Newport News	\$30,893.14	\$270,076.39	Completed
Praxair, Inc	Hopewell	\$90,821.38	\$4,266,308.30	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Printpack Inc.	Newport News	\$72,610.78	\$499,745.00	Completed
PTC Corporation	Newport News	\$90,104.80	\$596,055.01	Completed
Q Street, LLC	Richmond City	\$15,067.16	\$182,949.42	Completed
RAD Real Estate, LLC	Newport News	\$6,167.12	\$133,951.92	Completed
Railroad Y, LP	Richmond City	\$90,821.38	\$653,123.00	Completed
RARE Hospitality International, Inc.	Hampton	\$90,821.38	\$1,639,406.21	Completed
RGS Properties	Richmond City	\$26,375.07	\$245,203.00	Completed
Riblet Rentals II, LLC	Lynchburg	\$36,188.50	\$699,229.00	Completed
Rise Up Properties, LLC	Lynchburg	\$59,674.55	\$428,527.00	Completed
RIVER CITY RANGE LLC	Henrico County	\$181,642.75	\$8,270,600.00	Completed
RK Motors LLC dba RK Toyota	Hampton	\$90,821.38	\$1,061,202.00	Completed
Robert W Williams	Lunenburg County	\$18,374.51	\$201,157.41	Completed
RRG Properties II LLC	Richmond City	\$90,821.38	\$820,336.00	Completed
RTI Martinsville, Inc.	Henry County	\$181,642.75	\$5,610,000.00	Completed
Sentara Medical Group	Norfolk	\$66,290.07	\$486,075.00	Completed
Senzefine LLC	Portsmouth	\$20,748.14	\$214,225.02	Completed
Sherman Hubert Company LLC	Richmond City	\$90,821.38	\$698,594.00	Completed
SIJ LTD	Hampton	\$72,606.60	\$499,722.00	Completed
Slate Hill LLC Ronald W. Denney, Member	Staunton	\$33,151.56	\$282,509.68	Completed
Southside Holdings, LLC	Prince Edward County	\$17,430.62	\$195,961.00	Completed
Swift Creek Mill Associates, LLC	Chesterfield County	\$90,821.38	\$1,034,674.00	Completed
Ted Santarella	Richmond City	\$90,821.38	\$790,267.49	Completed
Tessy Plastics, LLC	Lynchburg	\$90,821.38	\$795,626.00	Completed
The Boulevard Gateway, LLC	Richmond City	\$9,452.92	\$152,041.25	Completed
The Landmark Company, Inc.	Chesterfield County	\$14,693.52	\$341,592.92	Completed
The Petersburg Home for Ladies, Inc.	Petersburg	\$90,821.38	\$893,002.00	Completed
The Postman, LLC	Hampton	\$68,575.13	\$477,527.45	Completed
The Tatum Living Trust	Richmond City	\$33,934.68	\$286,821.01	Completed
Tidewater Orthopaedic Associates, Inc.	Hampton	\$40,822.99	\$324,743.29	Completed
Todd Shopping Center, LLC	Hampton	\$20,690.74	\$213,909.00	Completed
Todd Shopping Center, LLC	Hampton	\$21,739.19	\$619,681.00	Completed
TRS Holding Co., LLC	Norfolk	\$57,494.56	\$416,525.54	Completed
Valley Bank	Roanoke City	\$90,821.38	\$761,437.00	Completed
VTI Holdings, Inc.	Richmond City	\$57,127.92	\$414,507.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
VWI Williamsburg, LLC	James City County	\$90,821.38	\$1,431,020.92	Completed
W. Laburnum, LLC	Richmond City	\$33,284.91	\$283,243.82	Completed
WALTERS, LLC	Roanoke City	\$90,821.38	\$729,059.98	Completed
Wholesome Harvest Baking, LLC	Roanoke City	\$32,447.09	\$278,631.34	Completed
Wilton Apartments, Inc.	Henrico County	\$29,483.53	\$262,316.00	Completed
Young Men's Christian Association of South Hampton Roads	Norfolk	\$181,642.75	\$5,381,332.94	Completed
<i>FY2015</i>				
113 Norfolk Avenue LLC	Roanoke City	\$69,107.43	\$1,232,375.53	Completed
1300 Main, LLC	Lynchburg	\$69,107.43	\$938,061.00	Completed
1537 West Main LLC	Richmond City	\$42,683.93	\$408,823.00	Completed
170 East Main, LLC	Wythe County	\$69,107.43	\$3,023,072.00	Completed
21st Street Partners, LC	Norfolk	\$69,107.43	\$3,188,957.60	Completed
306 6th Street, LLC	Roanoke City	\$69,107.43	\$662,478.39	Completed
3800 Deep Water Terminal LLC	Richmond City	\$69,107.43	\$3,191,146.00	Completed
425 Campbell Avenue LLC	Roanoke City	\$69,107.43	\$1,377,722.00	Completed
720 Church Street, LLC	Norfolk	\$46,125.97	\$433,726.60	Completed
7-Eleven, Inc.	Henrico County	\$69,107.43	\$1,338,414.29	Completed
801 N 23rd Street, LLC	Richmond City	\$36,757.13	\$365,942.00	Completed
A R N Ventures LLC dba ABC Recycling	Kenbridge	\$58,746.43	\$525,037.00	Completed
AA Properties - Church Avenue, LLC	Roanoke City	\$69,107.43	\$706,791.00	Completed
ACO Development, LLC	Hampton	\$3,932.72	\$528,453.69	Completed
Advanced Technologies, Inc.	Newport News	\$69,107.43	\$1,293,434.00	Completed
Advex Corporation	Hampton	\$59,839.71	\$532,947.00	Completed
Allied Arts, LLC	Lynchburg	\$46,343.91	\$435,303.41	Completed
Altos International, LLC	Pulaski County	\$20,927.24	\$251,410.96	Completed
Anderson Woodrow LLC	Norfolk	\$35,857.70	\$359,434.50	Completed
Apple Nine Hospitality Ownership, Inc.	Richmond City	\$138,214.85	\$23,001,283.93	Completed
Augusta Investors, LLC	Richmond City	\$17,393.86	\$303,755.55	Completed
Automated Conveyor Systems, Inc.	Lynchburg	\$69,107.43	\$1,460,409.00	Completed
B & S Associates, LLC	Newport News	\$27,062.59	\$295,800.87	Completed
Bauer Real Estate, Inc.	Norfolk	\$138,214.85	\$8,362,636.83	Completed
Beaver, LLC	Henrico County	\$69,107.43	\$957,656.66	Completed
Berglund Chevrolet, Inc.	Roanoke City	\$31,216.00	\$501,055.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Beth Lynn LLC	Norfolk	\$45,474.63	\$429,014.06	Completed
Biotech 8, LLC	Richmond City	\$12,686.22	\$262,094.00	Completed
Blue Chip Racing Resorts, LLC	Halifax County	\$6,343.11	\$1,015,196.47	Completed
Boxley Asphalt, LLC	Lynchburg	\$69,107.43	\$1,053,475.83	Completed
Canavos Holdings, LLC	Newport News	\$20,164.89	\$245,895.23	Completed
Canon Virginia, Inc.	Newport News	\$69,107.43	\$1,044,887.00	Completed
Carrols Corporation	Chesterfield County	\$32,593.73	\$335,819.30	Completed
Carrols Corporation	Portsmouth	\$27,063.95	\$295,810.73	Completed
Carrols Corporation	Richmond City	\$36,885.29	\$366,869.19	Completed
Carrols Corporation	Richmond City	\$31,406.14	\$327,226.94	Completed
Carrols Corporation	Richmond City	\$32,617.34	\$335,990.12	Completed
CCOP Thimble Shoals One, LLC	Newport News	\$138,214.85	\$9,360,993.00	Completed
CCOP Town Center One, LLC	Newport News	\$30,898.77	\$323,556.10	Completed
CDI Leigh, LLC	Richmond City	\$69,107.43	\$610,173.00	Completed
Centra Medical Group, LLC	Pittsylvania County	\$138,214.85	\$7,228,211.00	Completed
CFDQ, Inc.	Clifton Forge	\$22,302.76	\$261,363.00	Completed
Charles T. Small	Richmond City	\$7,679.80	\$155,564.22	Completed
Chick-fil-A, Inc.	Norfolk	\$69,107.43	\$1,843,713.85	Completed
Chick-fil-A, Inc.	Portsmouth	\$69,107.43	\$1,663,902.00	Completed
City Center at Oyster Point II, LLC	Newport News	\$69,107.43	\$645,510.71	Completed
CML Pizza, Inc	Henrico County	\$3,841.93	\$127,796.78	Completed
COMEBACK INN LLC	Lynchburg	\$69,107.43	\$2,385,680.04	Completed
D & D Henderson Properties	Smyth County	\$17,076.76	\$223,552.28	Completed
Dan River Plants, LLC	Pittsylvania County	\$42,743.65	\$809,255.09	Completed
Delta Star, Inc.	Lynchburg	\$39,844.90	\$2,636,181.50	Completed
Dijon Properties, LLC	Richmond City	\$65,155.01	\$571,403.83	Completed
Diversified Properties of Virginia, L.L.C.	Newport News	\$38,351.44	\$377,477.00	Completed
DKOD, LLC	Accomack County	\$17,803.18	\$628,808.00	Completed
Duesenberg Properties LLC	Richmond City	\$138,214.85	\$5,016,268.00	Completed
Eastern Shore Rural Health System, Inc.	Accomack County	\$26,491.03	\$291,665.59	Completed
Edelen Property Holdings, LLC	Henry County	\$19,833.84	\$243,500.05	Completed
Ellis Hospitality Properties LLC	Smyth County	\$38,588.07	\$379,189.00	Completed
Family Dollar Services, Inc.	Warren County	\$69,107.43	\$841,222.33	Completed
Feed More Inc.	Richmond City	\$46,835.07	\$438,857.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Ferguson Enterprises, Inc.	Hampton	\$41,075.71	\$397,187.36	Completed
Four Corner Plaza, LLC	Accomack County	\$18,122.23	\$231,116.35	Completed
FQSR, LLC	Hampton	\$17,881.96	\$229,378.00	Completed
FQSR, LLC	Henrico County	\$20,419.86	\$247,740.00	Completed
FQSR, LLC	Henrico County	\$28,891.33	\$309,032.00	Completed
FQSR, LLC	Newport News	\$12,225.79	\$188,455.00	Completed
FQSR, LLC	Richmond City	\$16,194.50	\$217,169.00	Completed
Gateway Hyundai Inc	Chesterfield County	\$43,971.61	\$418,139.56	Completed
GE Mobile Water, Inc.	Norfolk	\$69,107.43	\$659,604.00	Completed
Glaize Properties, LC	Winchester	\$69,107.43	\$1,000,749.00	Completed
Goodwill Industries of Central Virginia	Newport News	\$69,107.43	\$1,594,624.00	Completed
H & S Motors, LLC	Lynchburg	\$69,107.43	\$629,231.00	Completed
Hammersley, LLC	Lynchburg	\$47,583.78	\$444,274.00	Completed
Hampton Roads Orthopedic and Sports Medicine, PLC	Newport News	\$22,217.35	\$260,745.00	Completed
Hardwood Park Craft Brewery, LLC	Richmond City	\$57,618.72	\$516,877.92	Completed
HPSE, LLC	Richmond City	\$27,082.65	\$695,946.00	Completed
Inland Harbor, LLC	Richmond City	\$69,107.43	\$1,086,609.42	Completed
ISJ, Inc.	Newport News	\$69,107.43	\$1,023,286.00	Completed
J. Crew, Inc.	Lynchburg	\$69,107.43	\$1,712,204.00	Completed
J1C4, LLC	James City County	\$16,892.65	\$622,220.27	Completed
John Freeland Properties, LLC	Richmond City	\$43,417.67	\$414,131.76	Completed
Johnny L. Williams & Flora S. Williams	Radford	\$2,999.28	\$521,700.16	Completed
Joshuas House, LLC c/o George S. Sanchez	Lynchburg	\$23,550.84	\$270,393.00	Completed
Karn Custom Woodwork, Inc.	Richmond City	\$22,886.22	\$265,584.38	Completed
Kato Finishing Systems, Inc.	Newport News	\$69,107.43	\$631,383.00	Completed
Kinder Morgan Bulk Terminals, Inc.	Newport News	\$138,214.85	\$5,024,317.21	Completed
Korona Candles, Inc.	Pulaski County	\$69,107.43	\$2,943,065.00	Completed
Kroger Limited Partnership I	Martinsville	\$69,107.43	\$767,056.27	Completed
Kroger Limited Partnership I	Portsmouth	\$138,214.85	\$9,420,561.77	Completed
Langley Federal Credit Union	Hampton	\$69,107.43	\$1,643,955.00	Completed
Langley Federal Credit Union	Newport News	\$68,799.35	\$597,771.00	Completed
Langley Federal Credit Union	Newport News	\$2,456.91	\$117,776.00	Completed
Langley Federal Credit Union	Newport News	\$17,971.08	\$418,491.00	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News	\$6,343.11	\$170,194.82	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
LM Retail, LLC	Henrico County	\$138,214.85	\$7,892,501.00	Completed
LOVES TRAVELS STOPS AND COUNTRY STORES, INC	Franklin City	\$138,214.85	\$6,056,140.74	Completed
Lunsford Enterprises, LLC	Petersburg	\$5,470.43	\$139,579.20	Completed
Lynchburg Humane Society Inc.	Lynchburg	\$69,107.43	\$3,740,057.00	Completed
Major Properties, LLC	Winchester	\$69,107.43	\$1,114,169.00	Completed
MGC Advanced Polymers, Inc.	Chesterfield County	\$69,107.43	\$791,682.18	Completed
Mincon Inc.	Roanoke City	\$53,468.30	\$486,849.15	Completed
Monmouth Real Estate Investment Corporation	Roanoke City	\$69,107.43	\$601,842.00	Completed
NCI Group, Inc.	Chesterfield County	\$69,107.43	\$1,406,011.86	Completed
Nickerson Plaza Associates GP	Hampton	\$15,644.08	\$213,186.69	Completed
NSONAN, LLC	Accomack County	\$3,829.02	\$127,703.39	Completed
OAP - Nine Mile, LLC	Henrico County	\$49,141.88	\$855,547.00	Completed
O'Connor Brewing Company, LLC	Norfolk	\$69,107.43	\$813,041.65	Completed
OLD POINT NATIONAL BANK	Hampton	\$138,214.85	\$11,870,875.00	Completed
O'Reilly Automotive Stores, Inc.	Richmond City	\$19,446.28	\$640,696.01	Completed
O'Reilly Automotive Stores, Inc.	Richmond City	\$20,997.42	\$651,918.69	Completed
Par 3 Development Group, LLC	Richmond City	\$27,991.34	\$702,520.51	Completed
PEMCO CORPORATION	Tazewell County	\$6,343.11	\$173,910.81	Completed
Peninsula Main VA, LLC	Hampton	\$27,716.36	\$300,531.00	Completed
Peninsula Main VA, LLC	Hampton	\$69,107.43	\$1,006,490.00	Completed
Piedmont Regional Community Services Board	Patrick County	\$69,107.43	\$721,175.00	Completed
Pioneer Health Services of Patrick County, Inc.	Patrick County	\$69,107.43	\$1,868,343.00	Completed
Port Warwick Realty Partner, LLC	Newport News	\$62,679.79	\$553,495.32	Completed
Porter's Group Lynchburg, LLC	Lynchburg	\$69,107.43	\$2,452,445.00	Completed
Progress Dodson, LLC	Richmond City	\$69,107.43	\$764,385.00	Completed
RandyMac II, LLC	Richmond City	\$63,912.62	\$562,415.00	Completed
Research Holdings, LLC	Hampton	\$69,107.43	\$614,915.00	Completed
Richmond Area High Blood Pressure Center	Richmond City	\$12,297.94	\$188,977.00	Completed
RICHMOND RESIDENTIAL SERVICES INC.	Richmond City	\$59,528.03	\$530,692.00	Completed
Rick Barker Properties, LLC	Danville	\$69,107.43	\$1,760,093.00	Completed
River City Veterinary Hospital, LLC	Henrico County	\$12,261.87	\$188,716.00	Completed
Ruin Creek Properties, LLC	Emporia City	\$69,107.43	\$3,475,250.20	Completed
S&V Warehousing Services LLC	Hampton	\$36,379.39	\$363,209.00	Completed
SAM Wards Corner, LLC	Norfolk	\$138,214.85	\$5,406,002.72	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
SHAH DEVELOPMENT LLC	Pulaski County	\$69,107.43	\$1,247,830.88	Completed
Slocum Adhesives Corporation	Lynchburg	\$69,107.43	\$1,176,810.00	Completed
Smoke LLC	Newport News	\$41,010.01	\$396,712.00	Completed
Southern Air, Inc.	Lynchburg	\$58,312.29	\$521,895.97	Completed
Southgate Associates II, L.P.	Prince Edward County	\$12,756.13	\$192,292.00	Completed
Southgate Associates II, L.P.	Prince Edward County	\$63,632.60	\$960,389.00	Completed
Steves Properties LLC	Richmond City	\$69,107.43	\$1,027,687.45	Completed
Stokes Hampton Warehouse, LLC	Hampton	\$33,493.00	\$342,325.60	Completed
Summit Investments II	Prince George County	\$138,214.85	\$5,112,102.86	Completed
Sycamore Crossings, LLC	Petersburg	\$69,107.43	\$947,752.00	Completed
T. O. Williams, Inc.	Portsmouth	\$30,841.84	\$323,144.14	Completed
Taylor Landlord, LLC	Winchester	\$69,107.43	\$986,032.00	Completed
The Alleghany Foundation	Covington	\$60,533.77	\$537,968.62	Completed
THE HORTON PROJECT	Roanoke City	\$69,107.43	\$1,548,268.65	Completed
THE NASH, LLC	Petersburg	\$69,107.43	\$1,479,228.35	Completed
Third Capital Inc	Portsmouth	\$69,107.43	\$765,725.62	Completed
Tisa Leasing, LLC	Roanoke City	\$45,117.89	\$826,433.00	Completed
Todd Shopping Center, LLC	Hampton	\$14,027.70	\$201,492.00	Completed
TowneBank	Norfolk	\$69,107.43	\$2,290,779.54	Completed
TRP JULIANS LLC	Richmond City	\$69,107.43	\$634,134.00	Completed
TUCKAHOE MANAGEMENT LLC	Henrico County	\$38,421.56	\$377,984.30	Completed
Two City Center, LLC	Newport News	\$69,107.43	\$1,280,535.00	Completed
Ty's Hauling and Paving, Inc.	Richmond City	\$53,268.14	\$485,401.00	Completed
Tysinger Real Estate, LLC	Hampton	\$138,214.85	\$8,439,027.00	Completed
U. S. Waterways Transportation, LLC	Norfolk	\$69,107.43	\$699,453.00	Completed
Union Developments, LLC	Petersburg	\$69,107.43	\$1,507,576.00	Completed
United Network for Organ Sharing	Richmond City	\$69,107.43	\$874,330.20	Completed
Valentine Richmond History Center	Richmond City	\$69,107.43	\$794,360.00	Completed
VersAbility Resources, Inc.	Hampton	\$46,457.32	\$436,123.97	Completed
VILMA N. PAMBID	Halifax County	\$14,357.22	\$203,876.10	Completed
Virginia Commonwealth University Real Estate Foundation	Richmond City	\$11,951.71	\$186,472.00	Completed
Virginia Commonwealth University Real Estate Foundation	Richmond City	\$69,107.43	\$2,080,123.00	Completed
Virginia Produce Company, Inc	Carroll County	\$64,757.49	\$568,527.71	Completed
West End Center, Inc.	Roanoke City	\$36,208.62	\$761,973.47	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Wholesome Harvest Baking, LLC	Roanoke City	\$44,475.05	\$421,782.00	Completed
Wilton Commercial I, LLC	Henrico County	\$38,234.51	\$376,631.00	Completed
YOUNG MEN'S CHRISTIAN ASSOCIATION OF DANVILLE, VIRGINIA	Danville	\$138,214.85	\$7,343,834.00	Completed
Young Men's Christian Association of Greater Richmond	Petersburg	\$68,578.06	\$596,170.00	Completed
<i>FY2016</i>				
1016JEFFERSONSTREETLYNCHBURG LLC	Lynchburg	\$66,643.25	\$799,090.00	Completed
110 Campbell Ave., LLC	Roanoke City	\$66,643.25	\$2,797,450.62	Completed
119 Leigh LP	Richmond City	\$10,423.00	\$178,200.00	Completed
1220 Commerce, LLC	Lynchburg	\$23,520.55	\$276,466.11	Completed
13 S. 13th Street, LLC	Richmond City	\$66,643.25	\$830,942.78	Completed
1512 Willow Lawn LLC	Henrico County	\$66,643.25	\$700,886.94	Completed
21st Street Partners MOB, LC	Norfolk	\$66,643.25	\$2,089,600.87	Completed
2740 Fort Avenue, LLC	Lynchburg	\$66,643.25	\$848,725.00	Completed
3300 West Clay Street LLC	Richmond City	\$45,299.81	\$439,868.00	Completed
337 West Main, LLC	Radford	\$66,643.25	\$814,001.83	Completed
360 Toyota, LLC	Roanoke City	\$133,286.49	\$7,304,428.00	Completed
3620 Cowardin, LLC	Richmond City	\$133,286.49	\$7,615,823.00	Completed
420 E Grace Richmond, LLC	Richmond City	\$66,643.25	\$1,314,321.00	Completed
500 West Marshall LLC and 6200 Lakeside Ave LLC	Richmond City	\$66,643.25	\$810,242.00	Completed
6605 Broad, LLC	Henrico County	\$6,116.93	\$502,325.00	Completed
6627 Broad, LLC	Henrico County	\$133,286.49	\$5,674,252.00	Completed
68 FIRST STREET LLC	Pulaski Town	\$66,643.25	\$3,378,807.00	Completed
7000 Forest, LLC	Henrico County	\$66,643.25	\$2,925,755.00	Completed
738 City Center Blvd., LLC	Newport News	\$3,109.84	\$123,332.00	Completed
759 Granby LLC	Norfolk	\$66,643.25	\$1,428,700.00	Completed
800 East Main, LLC	Richmond City	\$66,643.25	\$3,504,848.00	Completed
826, LLC	Portsmouth	\$66,643.25	\$807,034.06	Completed
Acrospire, LLC	Portsmouth	\$66,643.25	\$1,201,966.01	Completed
Advex Corporation	Bristol	\$26,764.12	\$670,673.00	Completed
Advex Corporation	Hampton	\$63,118.22	\$573,553.00	Completed
American Youth Hostels, Inc.	Hampton	\$66,643.25	\$1,775,648.00	Completed
Anstey Holdings, LLC	Richmond City	\$44,504.09	\$433,898.00	Completed
Appalachian Capital Investments, LLC	Roanoke City	\$34,086.11	\$755,735.65	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Aragon Group, A Virginia Limited Partnership	Tazewell County	\$66,643.25	\$636,099.00	Completed
Arlington Road, LLC	Richmond City	\$66,643.25	\$1,062,373.58	Completed
AT Main Street Richmond LLC	Richmond City	\$72,760.18	\$5,819,258.00	Completed
Autobell Car Wash, Inc.	Richmond City	\$66,643.25	\$1,054,079.15	Completed
Bayshore Concrete Products Corporation	Portsmouth	\$66,643.25	\$890,774.95	Completed
BEACON CREDIT UNION, INC	Northampton County	\$27,490.74	\$706,253.00	Completed
Bee Green Recycling, LLC	Lynchburg	\$66,643.25	\$1,603,699.00	Completed
Beechwood, Inc.	Bedford, Town of	\$66,643.25	\$657,306.36	Completed
Bek-Le Investments, LLC	Henrico County	\$11,760.51	\$188,234.86	Completed
Blue Ridge Highlands, Inc.	Chesterfield County	\$66,643.25	\$639,340.00	Completed
Boulevard Master Tenant, LLC	Tazewell County	\$48,542.67	\$464,198.00	Completed
Brooks Lyon, LLC	Roanoke City	\$36,753.11	\$375,745.20	Completed
BUSTED ROCK CORPORATION	Richmond City	\$133,286.49	\$6,009,506.08	Completed
C&C North America, Inc.	Halifax County	\$26,226.23	\$296,765.87	Completed
CAH Holdings, LLC	Patrick County	\$39,082.70	\$393,223.23	Completed
Cape Charles Animal Hospital, Inc	Hampton	\$19,364.53	\$245,285.00	Completed
CCOP Town Center One, LLC	Newport News	\$20,406.16	\$253,100.00	Completed
CEDA, LLC	Northampton County	\$30,289.87	\$727,253.85	Completed
Center Avenue Plaza II, LLC	Newport News	\$20,264.13	\$252,034.34	Completed
Centra Health, Inc.	Alleghany County	\$66,643.25	\$1,724,131.00	Completed
Centra Health, Inc.	Lynchburg	\$133,286.49	\$8,823,436.50	Completed
Centra Health, Inc.	Newport News	\$133,286.49	\$8,148,174.00	Completed
CGP Chilhowie TB, LLC	Lynchburg	\$46,823.81	\$851,302.00	Completed
Chester Dental Property, LLC	Prince Edward County	\$66,643.25	\$1,060,931.00	Completed
Chippenham Square LLC	Smyth County	\$47,238.00	\$454,409.49	Completed
Coastline Developers, LLC	Chesterfield County	\$22,255.38	\$266,974.00	Completed
COP Farmville, LLC	Chesterfield County	\$66,643.25	\$2,278,781.37	Completed
CRES-EG Development, LLC	Hampton	\$53,135.19	\$898,654.00	Completed
D.K.B.A. PROPERTIES, LLC	Prince Edward County	\$66,643.25	\$687,109.19	Completed
Deepwater Properties LLC	Portsmouth	\$133,286.49	\$5,038,205.21	Completed
DEHM, LLC	Bristol	\$27,663.91	\$707,552.20	Completed
Dr. Mark T. Mahoney	Richmond City	\$66,307.94	\$997,484.36	Completed
ECS Investments LLC	James City County	\$66,643.25	\$1,440,751.69	Completed
Ellwood, LC	Henry County	\$21,841.92	\$263,872.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Enviva Pellets Southampton, LLC	LaCrosse, Town of	\$133,286.49	\$13,269,593.11	Completed
EOS Surfaces, LLC	Richmond City	\$63,633.74	\$577,420.80	Completed
FALLS STAMPING & WELDING COMPANY, INC	Southampton County	\$34,225.28	\$356,779.82	Completed
FEEDMORE, INC.	Norfolk	\$14,043.74	\$561,575.00	Completed
Ferguson Enterprises, Inc.	Pulaski Town	\$133,286.49	\$5,483,353.00	Completed
Ferguson Enterprises, Inc.	Richmond City	\$42,811.62	\$725,393.00	Completed
First Piedmont Corporation	Newport News	\$6,116.93	\$820,949.47	Completed
FLINT HOLDINGS LLC	Newport News	\$21,777.28	\$263,387.00	Completed
Food Country USA of Duffield, Inc.	Danville	\$39,080.24	\$393,204.82	Completed
Forest Avenue Office, LLC	Richmond City	\$20,621.02	\$254,712.00	Completed
Fort Norfolk Retirement Community, Inc. DBA Harbor's Edge	Scott County	\$66,643.25	\$628,954.51	Completed
Fort Tar Associates, LLC	Henrico County	\$66,643.25	\$2,075,155.54	Completed
Four Corner Plaza, LLC	Norfolk	\$40,592.26	\$404,548.95	Completed
Glass Wheel Studio, LLC	Norfolk	\$66,643.25	\$1,540,966.51	Completed
Global Refining Group, Inc.	Accomack County	\$66,643.25	\$1,694,800.16	Completed
Goodyear Tire and Rubber Co	Norfolk	\$66,643.25	\$1,546,252.64	Completed
Guiseppe Buffa, LLC	Victoria, Town of	\$65,038.04	\$987,956.69	Completed
H & S Motors, LLC.	Danville	\$20,073.38	\$250,603.25	Completed
Halifax County World of Sports	Dinwiddie County	\$66,643.25	\$656,001.36	Completed
Handcraft Cleaners & Launderers, Inc.	Lynchburg	\$66,643.25	\$3,064,503.00	Completed
Hardide Coatings, Inc.	Halifax County	\$28,555.96	\$314,245.00	Completed
HBIC, LLC	Richmond City	\$30,837.24	\$331,360.59	Completed
Henry Uptown LLC	Henry County	\$66,643.25	\$1,103,000.00	Completed
Hilton Properties, LLC	Roanoke City	\$10,726.48	\$180,476.90	Completed
HISTORIC CALFEE PARK LLC	Martinsville	\$66,643.25	\$2,790,715.00	Completed
Historic Hotels of Richmond, LLC	Newport News	\$133,286.49	\$10,839,665.00	Completed
HRIP Miller & Rhoads Acquisition, LLC	Pulaski Town	\$133,286.49	\$6,866,976.60	Completed
Jamerson - Lewis Construction, Inc.	Richmond City	\$42,134.92	\$416,122.95	Completed
James A. Scott & Son, Inc.	Richmond City	\$28,039.49	\$310,370.09	Completed
JETR, LLC	Lynchburg	\$66,643.25	\$1,346,863.77	Completed
Judd Brook 4, LLC	Lynchburg	\$8,734.56	\$165,532.18	Completed
Keurig Green Mountain, Inc.	Roanoke City	\$133,286.49	\$7,171,848.57	Completed
Liberty Hill Properties, LLC	Accomack County	\$11,507.16	\$186,334.00	Completed
Liebherr Mining & Construction Equipment, Inc.	Isle of Wight County	\$1,889.68	\$4,066,917.30	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Lillie R. Bennett MD, LTD	Roanoke City	\$50,990.36	\$482,562.12	Completed
LM Office/Retail A, LLC	Newport News	\$133,286.49	\$5,756,063.00	Completed
MACADO'S INC	Richmond City	\$57,592.56	\$532,096.00	Completed
McAllister Mills, Inc.	Henrico County	\$30,102.89	\$325,851.00	Completed
Member One Federal Credit Union	Radford	\$25,364.30	\$3,008,551.15	Completed
Midtown Marketplace 2, LLC	Grayson County	\$66,643.25	\$2,696,414.00	Completed
Midtown Marketplace 2, LLC	Roanoke City	\$66,643.25	\$1,153,083.00	Completed
Miller Investment J II, LLC	Portsmouth	\$66,643.25	\$1,049,081.00	Completed
Mondelez Global, LLC	Portsmouth	\$133,286.49	\$6,731,629.17	Completed
Monogram Snacks Martinsville, LLC	Hampton	\$133,286.49	\$7,049,164.22	Completed
MVG WM Investments LLC	Henrico County	\$133,286.49	\$5,733,887.25	Completed
MVG WM Investments LLC	Henrico County	\$133,286.49	\$5,258,356.05	Completed
MVG WM Investments LLC	Henry County	\$133,286.49	\$5,499,567.30	Completed
New Ravenna, Inc.	Roanoke City	\$31,007.77	\$332,639.98	Completed
NOSMADA HOLDINGS, LLC	Roanoke City	\$2,263.44	\$116,981.77	Completed
Orange Slices, Inc.	Northampton County	\$10,646.11	\$179,873.91	Completed
O'Reilly Automotive Stores, Inc.	Richmond City	\$23,337.18	\$675,090.34	Completed
Par 3 Development Group, LLC	Martinsville	\$66,643.25	\$1,028,526.55	Completed
Par 3 Development Group, LLC	Newport News	\$59,723.47	\$948,083.47	Completed
Par 3 Development Group, LLC	Orange Town	\$34,818.52	\$761,230.66	Completed
PARCO International, LLC	Henrico County	\$17,323.78	\$229,974.00	Completed
Patterson Properties, Inc.	Danville	\$12,769.65	\$195,806.00	Completed
Patterson Properties, Inc.	Portsmouth	\$46,999.35	\$452,619.00	Completed
PAW IV, LLC	Henrico County	\$66,643.25	\$677,145.11	Completed
Pawsatively Purrfect, LLC	Henrico County	\$66,643.25	\$781,357.20	Completed
Phillips-Brown, LLC	Pulaski County	\$66,643.25	\$844,268.36	Completed
Piedmont Access to Health Services, Inc.	Richmond City	\$66,643.25	\$1,747,983.00	Completed
Plasticell, LLC	Hampton	\$53,506.75	\$501,441.64	Completed
PlymKraft, Inc.	Danville	\$66,643.25	\$1,052,651.33	Completed
Poquoson Motors	Bedford, Town of	\$29,452.18	\$320,969.00	Completed
Powers Bros LLC	Newport News	\$43,294.44	\$424,822.40	Completed
Prism Holdings, LLC	Hampton	\$10,492.71	\$178,723.00	Completed
Pro Investments, LLC	Richmond City	\$55,911.49	\$519,483.52	Completed
Progress Realty Group, Inc	James City County	\$25,532.89	\$291,564.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Red Sun Farms Virginia LLC	Orange Town	\$133,286.49	\$5,881,632.24	Completed
Richmond Area Association for Retarded Citizens	Richmond City	\$66,643.25	\$1,891,778.24	Completed
Robert L. Lambert Jr.	Pulaski County	\$42,404.96	\$418,149.00	Completed
Rock Ridge Holdings, LLC	Richmond City	\$66,643.25	\$2,317,569.00	Completed
Royal Oak Associates, LLC	Newport News	\$66,643.25	\$1,093,537.00	Completed
Serve it Up VCU LLC	Richmond City	\$37,058.40	\$378,035.65	Completed
Seven Hills Food LLC	Smyth County	\$66,643.25	\$1,384,574.68	Completed
Shen-Valley, LLC	Richmond City	\$66,643.25	\$1,101,203.24	Completed
SKYLIMIT TRW LLC	Lynchburg	\$66,643.25	\$733,845.09	Completed
Southgate Lot 3, LLC	Warren County	\$66,643.25	\$1,204,013.00	Completed
Southside Holdings, LLC	Lynchburg	\$40,227.54	\$401,812.54	Completed
SRQ Hull Partners. LLC	Prince Edward County	\$66,643.25	\$791,507.00	Completed
Tacala Tennessee Corp	Prince Edward County	\$50,678.25	\$880,220.47	Completed
Taylor Hollow Management, LLC	Richmond City	\$16,667.92	\$225,053.37	Completed
The Marketplace at Tech Center, LLC	Tazewell County	\$133,286.49	\$23,528,366.06	Completed
THIBAUT ENTERPRISES	Radford	\$66,643.25	\$1,242,032.73	Completed
Third Capital Inc	Newport News	\$35,174.39	\$363,900.67	Completed
United Network for Organ Sharing	Chesterfield County	\$20,587.81	\$302,177.00	Completed
VA Donuts XIII, LLC	Roanoke City	\$25,765.30	\$293,307.65	Completed
Vernon J. Harris East End Community Health Center	Richmond City	\$66,643.25	\$1,526,616.52	Completed
Virginia Commonwealth University Real Estate Foundation	Richmond City	\$66,643.25	\$742,069.84	Completed
Virginia Commonwealth University Real Estate Foundation	Richmond City	\$133,286.49	\$8,917,312.50	Completed
Virginia Credit Union League	Richmond City	\$66,643.25	\$2,526,725.45	Completed
VIRGINIA TRANSFORMER CORPORATION	Richmond City	\$66,643.25	\$638,258.00	Completed
Wal-Mart Stores East, LP	Richmond City	\$133,286.49	\$5,149,595.22	Completed
WALTERS, LLC	Roanoke City	\$66,643.25	\$622,875.73	Completed
Young Men's Christian Association of Greater Richmond	Chesterfield County	\$20,195.96	\$251,522.89	Completed
<i>FY2017</i>				
201 LLC	Richmond City	\$147,360.50	\$10,705,478.00	Completed
2011 Tate Springs Co., LLC	Lynchburg	\$53,104.59	\$460,371.93	Completed
210 E Clay Street LLC	Richmond City	\$73,680.25	\$688,932.00	Completed
219 E BANK ST, LLC	Petersburg	\$147,360.50	\$6,254,400.00	Completed
229 North Sycamore LLC	Petersburg	\$73,680.25	\$813,703.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
2816 W. Broad Street LLC	Richmond City	\$73,680.25	\$1,230,158.00	Completed
315 Broad, LLC	Richmond City	\$73,680.25	\$1,386,024.00	Completed
315 North Main Street, LLC	Marion	\$73,680.25	\$1,559,089.49	Completed
322 Wise Hundley, LLC	Danville	\$73,680.25	\$2,330,590.00	Completed
401 Gordon Ave, LLC	Bristol	\$147,360.50	\$6,915,907.26	Completed
412 E Grace LLC	Richmond	\$73,680.25	\$600,500.00	Completed
416 Salem LLC	Roanoke	\$73,680.25	\$849,055.00	Completed
613 North Lombardy LLC	Richmond	\$73,680.25	\$690,819.00	Completed
631 Campbell Avenue, LLC	Roanoke	\$73,680.25	\$640,940.00	Completed
6627 Broad, LLC	Henrico	\$49,154.68	\$474,318.00	Completed
700 Main, LLC	Richmond City	\$147,360.50	\$21,708,825.84	Completed
7-Eleven, Inc.	Richmond City	\$73,680.25	\$789,733.83	Completed
808 Triton, LLC	Newport News	\$73,680.25	\$1,037,341.00	Completed
Accurate Marine Environmental, Inc.	Portsmouth	\$73,680.25	\$611,649.00	Completed
Adams Construction Company	Prospect	\$73,680.25	\$1,008,478.00	Completed
Alam Properties LLC	Roanoke	\$73,680.25	\$717,344.00	Completed
ALDI (N.C.) L.L.C.	Lynchburg	\$73,680.25	\$1,751,483.00	Completed
Aqueous Solutions Global, LLC	Richmond City	\$24,577.34	\$598,309.18	Completed
BARRY WILSON	Richmond City	\$32,630.24	\$321,431.42	Completed
BB&T Building, LLC	Petersburg	\$73,680.25	\$3,787,972.00	Completed
Bedford Storage Investment, LLC	Bedford	\$67,788.69	\$573,609.41	Completed
BELLA ROSE PLANTATION, LLC	Lynchburg	\$73,680.25	\$756,784.85	Completed
Benchmark Community Bank	Victoria	\$64,539.33	\$537,969.00	Completed
Benchmark Community Bank	Kenbridge	\$73,680.25	\$989,418.00	Completed
Benchtop Brewing Company LLC	Norfolk	\$15,078.86	\$202,326.33	Completed
Berglund Luxury Auto, Inc.	Lynchburg	\$73,680.25	\$649,731.00	Completed
BMS DIRECT, INC.	Lynchburg	\$44,589.52	\$402,588.00	Completed
Boos-Lynchburg, LLC	Lynchburg	\$73,680.25	\$1,025,704.00	Completed
Bowditch on Jefferson, LLC	Newport News	\$147,360.50	\$5,235,225.27	Completed
Brandy DeGraw dba Simple Splendor Salon	South Boston	\$5,905.74	\$140,076.83	Completed
Broad LLC	Richmond	\$73,680.25	\$982,811.00	Completed
Brooks-Lyon Funeral Home, LLC	South Boston	\$73,680.25	\$654,246.25	Completed
Butler Land & Timber Company, Inc.	Newport News	\$37,093.00	\$351,716.00	Completed
Casey Chevrolet Corporation	Newport News	\$73,680.25	\$667,759.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Centra Health, Inc.	Farmville	\$73,680.25	\$1,144,853.86	Completed
Centra Health, Inc.	Lynchburg	\$73,680.25	\$2,068,687.00	Completed
Centra Health, Inc.	Lynchburg	\$73,680.25	\$3,501,226.51	Completed
Challenge, LLC	Roanoke	\$43,245.56	\$393,467.78	Completed
Children's Hospital of the King's Daughters Inc	Norfolk	\$73,680.25	\$1,975,275.42	Completed
Children's Hospital of the King's Daughters Inc.	Newport News	\$73,680.25	\$1,824,785.88	Completed
City Market Investors, LLC	Petersburg	\$73,680.25	\$1,033,735.08	Completed
Coleman LLC	Norfolk	\$38,628.68	\$362,137.23	Completed
Coliseum Crossing Associates, LLC	Hampton	\$73,680.25	\$963,570.38	Completed
Collegiate Development Co LLC	Radford	\$29,826.84	\$702,407.29	Completed
Corbett Holdings, LLC	Richmond	\$21,966.35	\$249,065.40	Completed
CRANKY OWL LLC	Lynchburg	\$73,680.25	\$720,079.00	Completed
D.P. Facilities Inc. South, LLC	Wise	\$147,360.50	\$6,359,740.57	Completed
Diamond Virginia Partners, LLC	Henrico	\$73,680.25	\$1,744,415.00	Completed
Ellmer Properties Jefferson Avenue II, LLC	Newport News	\$73,680.25	\$2,645,661.00	Completed
Exotic Nutrition LLC	Newport News	\$13,279.94	\$190,118.71	Completed
Fareva Richmond Inc	Henrico	\$147,360.50	\$5,389,690.00	Completed
Fastlap VA, LLC	Newport News	\$15,996.28	\$402,258.06	Completed
Ferguson Enterprises, Inc.	Newport News	\$49,154.68	\$1,647,779.00	Completed
Fleetmaster Express Incorporated	Roanoke	\$25,875.77	\$275,595.00	Completed
FLINT HOLDINGS LLC	Richmond City	\$22,494.73	\$252,651.00	Completed
Foodbank of Southeastern Virginia	Tasley	\$32,306.58	\$319,235.00	Completed
Forest Avenue Office, LLC	Henrico	\$58,486.63	\$1,739,682.00	Completed
Four Corner Plaza, LLC	Onley	\$15,448.73	\$204,836.32	Completed
Frisbie-Fulton, LLC	Farmville	\$33,132.37	\$324,838.86	Completed
GMRI, INC.	Hampton	\$34,646.81	\$335,115.96	Completed
HABITAT FOR HUMANITY IN THE ROANOKE VALLEY	Roanoke	\$68,414.94	\$564,269.19	Completed
Hampton Commerce Center LP	Hampton	\$28,764.33	\$295,197.00	Completed
HISTORIC MASONIC THEATRE, LLC	Clifton Forge	\$147,360.50	\$5,777,948.00	Completed
HOTEL ACQUISITIONS I LLC	Lynchburg	\$73,680.25	\$1,371,430.00	Completed
Hudson Century, LLC	Richmond City	\$73,680.25	\$2,504,431.00	Completed
ICE HOUSE PARTNERS, LLC	Petersburg	\$73,680.25	\$2,619,550.00	Completed
Immigration Centers of America LLC	Farmville	\$35,523.78	\$341,067.22	Completed
Immigration Centers of America, LLC	Farmville	\$73,680.25	\$1,744,736.90	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
J. R. Tharpe Trucking, Inc.	Rice	\$26,760.50	\$281,598.83	Completed
James R Strozier dba Union Street Properties, LLC	Franklin	\$73,680.25	\$719,932.28	Completed
Jaymack Properties South, LLC	Newport News	\$73,680.25	\$1,080,548.00	Completed
Jessie Silver, LLC	Richmond City	\$73,680.25	\$659,371.94	Completed
Joseph E Thompson	Roanoke	\$61,154.61	\$915,000.00	Completed
Karditsa Properties, LLC	Hampton	\$27,353.65	\$685,624.00	Completed
Kemper Properties, LLC	Covington	\$9,331.95	\$563,327.37	Completed
KoochenVagner's Brewing Co. dba Stone Brewing Co.	Richmond City	\$147,360.50	\$5,036,540.67	Completed
L & M Properties, LLC	Bedford	\$65,672.59	\$545,659.34	Completed
Land 501, LLC	Emporia	\$73,680.25	\$1,124,982.86	Completed
Langley Federal Credit Union	Hampton	\$73,680.25	\$4,261,542.00	Completed
Legacy Development Group LLC	Roanoke	\$73,680.25	\$652,658.00	Completed
Loom, Inc.	Lynchburg	\$22,949.53	\$255,737.35	Completed
Maida Enterprises, LLC	Richmond City	\$72,408.97	\$591,373.00	Completed
Maplewoods Plaza LLC	Norfolk	\$73,680.25	\$1,729,050.00	Completed
Mark on Broad LLC	Richmond City	\$73,680.25	\$624,569.00	Completed
Mark T. Motley	Richmond City	\$61,299.91	\$515,986.00	Completed
Midtown Land Partners, LLC	Henrico	\$49,154.68	\$1,243,762.40	Completed
Midtown Land Partners, LLC	Henrico	\$147,360.50	\$7,616,906.00	Completed
Mishorim Gold Newport News, LP	Newport News	\$57,683.97	\$491,448.00	Completed
Municipal Partners III LLC	Newport News	\$73,680.25	\$661,182.09	Completed
NANCY GREEVER BROOKS	Tazewell	\$21,981.13	\$249,165.72	Completed
NAPA Transportation, Inc.	Richmond City	\$19,447.31	\$231,971.00	Completed
Netcenter Owners, LLC	Hampton	\$73,680.25	\$1,326,265.00	Completed
New Oak Hill Plaza LLC	Richmond City	\$26,061.44	\$276,855.00	Completed
Newport Plaza LP	Norfolk	\$73,680.25	\$614,479.00	Completed
Next Century Properties, LLC	Newport News	\$5,004.95	\$133,964.00	Completed
NIRMAM, LLC	South Boston	\$50,166.43	\$440,433.36	Completed
Northern Neck Electric Cooperative	Warsaw	\$147,360.50	\$8,052,631.43	Completed
O'Reilly Automotive Stores, Inc.	Henrico	\$64,937.18	\$940,668.78	Completed
OSullivan Films Inc	Winchester	\$73,680.25	\$1,311,490.15	Completed
Parham Plaza SC, LLC	Henrico	\$73,680.25	\$1,810,184.00	Completed
Parker Farms Holding, LLC	Oak Grove	\$73,680.25	\$608,016.60	Completed
Parkside Storage, LLC	Roanoke	\$73,680.25	\$1,902,711.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Patrick Henry Commons, LLC	Newport News	\$73,680.25	\$1,147,329.00	Completed
Peninsula Main VA, LLC	Hampton	\$73,680.25	\$1,571,998.00	Completed
Peninsula Main VA, LLC	Hampton	\$73,680.25	\$1,169,489.00	Completed
PierceProps, LLC	Richmond City	\$48,182.46	\$426,970.00	Completed
Pittza LLC	Lynchburg	\$38,690.61	\$362,557.50	Completed
Prasom Realty Group LLC	Franklin	\$73,680.25	\$1,002,353.18	Completed
Progress Dodson III. LLC	Richmond City	\$73,680.25	\$1,287,975.62	Completed
RADVA Corporation	Radford	\$73,680.25	\$846,003.47	Completed
RCA HOLDINGS, LLC	Prospect	\$73,680.25	\$1,013,460.67	Completed
Rebkee Partners Newmarket, LLC	Hampton	\$22,058.84	\$649,693.00	Completed
Restaurant Property Investors II, LLC	Portsmouth	\$67,551.53	\$958,410.00	Completed
Richmond Belly Ventures, LLC	Richmond City	\$45,297.15	\$407,390.00	Completed
Richmond SPCA Land Company, LLC	Richmond City	\$73,680.25	\$999,999.00	Completed
Rick Barker Properties, LLC	Danville	\$22,761.72	\$549,870.13	Completed
Roseneath Brewers, LLC	Richmond	\$73,680.25	\$851,005.00	Completed
Royal Oak Associates, LLC	Marion	\$24,577.34	\$1,044,758.44	Completed
Scharke, LLC	Staunton	\$19,223.51	\$230,452.23	Completed
Schaubach Rentals, LLP	Norfolk	\$73,680.25	\$3,184,683.46	Completed
Schaubach Rentals, LLP	Hampton	\$46,185.04	\$1,632,909.97	Completed
Seibel Truck & Auto Repair LLC	Selma	\$28,705.53	\$694,798.00	Completed
Sentara Halifax Regional Properties, Inc.	Clarksville	\$73,680.25	\$1,301,295.83	Completed
Severn Peanut Co. Inc. dba Hampton Farms	Franklin	\$147,360.50	\$5,668,876.34	Completed
Shelley K. Blackwell	Danville	\$4,418.73	\$129,985.87	Completed
SilasNellie Investments, LLC	Petersburg	\$20,218.45	\$237,204.00	Completed
SLW & Associates, LLC	Danville	\$62,577.23	\$524,654.00	Completed
Somic America	Wytheville	\$73,680.25	\$4,142,947.03	Completed
South Commonwealth Partners LLC	Roanoke	\$147,360.50	\$6,519,250.00	Completed
Southeast Commerce Center Associates, LLC	Newport News	\$41,024.48	\$778,395.35	Completed
Southeast Commerce Center Associates, LLC	Newport News	\$33,877.02	\$729,892.09	Completed
Southeastern Virginia Powersports, LLC	Newport News	\$73,680.25	\$1,467,206.12	Completed
Southern Air, Inc.	Lynchburg	\$29,770.25	\$302,023.24	Completed
STARSPRINGS USA INC.	Ridgeway	\$15,150.87	\$202,815.00	Completed
Summit Development Co LLC	Radford	\$73,680.25	\$1,369,087.88	Completed
Summit Stables LLC	Richmond	\$73,680.25	\$724,893.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Sunset Beach Investments, LLC	Cape Charles	\$147,360.50	\$6,447,571.45	Completed
SW Unit C - Storage, LLC	Richmond City	\$73,680.25	\$2,457,235.00	Completed
TAZEWELL DEVELOPMENT, LLC	Roanoke	\$147,360.50	\$7,583,173.00	Completed
Tech Center Office, LLC	Newport News	\$73,680.25	\$3,213,330.27	Completed
The 1998 Diradour Trust	Richmond City	\$12,820.22	\$186,999.00	Completed
The Community Library, Inc.	Kilmarnock	\$73,680.25	\$1,572,557.55	Completed
The Hurrah Players, Inc.	Norfolk	\$73,680.25	\$641,498.00	Completed
The Mimslyn Inn Properties, LLC	Luray	\$73,680.25	\$785,864.23	Completed
Theodore Watson Holding Company, LLC	Shenandoah	\$44,558.96	\$402,380.62	Completed
Torq Holdings, LLC	Richmond City	\$73,680.25	\$1,191,125.00	Completed
Tradition Brewing Company LLC	Newport News	\$73,680.25	\$722,303.55	Completed
TWN, LLC	Lynchburg	\$73,680.25	\$1,680,056.61	Completed
Vane Marine Terminal, LLC	Portsmouth	\$73,680.25	\$1,573,760.00	Completed
VersAbility Resources, Inc.	Hampton	\$14,095.51	\$195,653.23	Completed
VRE Warwick, LLC	Newport News	\$73,680.25	\$1,117,010.40	Completed
Wal-Mart Stores, Inc.	Waynesboro	\$147,360.50	\$10,212,892.00	Completed
Warehouse 888 L.L.C.	Norfolk	\$24,528.68	\$266,453.54	Completed
WAYNE THEATER PARTNERS, LLC	Waynesboro	\$147,360.50	\$5,288,367.76	Completed
WEGMANN USA, INC	Lynchburg	\$21,187.32	\$243,778.82	Completed
Wholesome Harvest Baking, LLC	Roanoke	\$40,910.92	\$1,259,742.40	Completed
William Henry Talley III	Richmond City	\$73,680.25	\$1,149,294.98	Completed
William J Gentry Jr	Danville	\$57,917.90	\$493,035.41	Completed
WKE, Inc.	Petersburg	\$47,733.47	\$823,923.09	Completed
Wythe Shopping Center, LP	Hampton	\$44,403.83	\$401,327.88	Completed
YOUNG MEN'S CHRISTIAN ASSOCIATION OF GREATER RICHMOND	Richmond City	\$50,851.10	\$445,079.60	Completed

Rail Industrial Access Fund (RIAF)
Administered by: Virginia Department of Rail & Public Transportation
Va. Code § 33.2-1600

All Projects: Individual Performance

Company Name	Locality	Incentives			Capital Investment		Carloads		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	
<i>FY2013</i>									
AMAC Leasing, LLC	Southampton County	\$308,000	\$308,000	\$0	\$5,600,000	\$4,350,000	566	10	Completed
BleachTech, LLC	Petersburg City	\$40,000	\$35,379	\$0	\$400,000	\$404,872	101	10	Completed
Greenwood RRST, LLC	Southampton County	\$142,000	\$72,191	\$0	\$950,000	\$481,277	501	201	Completed
Houff's Feed & Fertilizer Company, Inc.	Hanover County	\$127,500	\$127,500	\$0	\$850,000	\$1,020,574	600	301	Completed
<i>FY2014</i>									
Bayshore Concrete Products	Northampton County	\$412,382	\$412,382	\$0	\$4,124,764	\$597,432	240	100	Completed
Carmeuse Lime & Stone, Inc.	Frederick County	\$1,050,000	\$1,050,000	\$0	\$81,400,000	\$8,732,712	10,500	10	Initial
HGAC, LLC*****	King George County	\$450,000	\$0	\$0	\$12,000,000	\$0	1,000	0	Did Not Materialize
Miller Milling Company	Frederick County	\$450,000	\$450,000	\$0	\$12,000,000	\$125,358,248	1,000	101	Completed
Railside Industries, Inc.	Augusta County	\$225,000	\$224,978	\$0	\$1,500,000	\$1,843,826	1,450	10	Completed
<i>FY2015</i>									
Coastline Chemical, Inc.	Accomack County	\$365,400	\$291,488	\$0	\$2,600,000	\$2,100,042	150	10	Completed
<i>FY2016</i>									
Hampton Roads Integrated Bioenergy Complex #1	Chesapeake City	\$450,000	\$0	\$0	\$4,850,000	\$0	360	0	Initial
Performance Livestock & Feed Company	Henry County	\$345,000	\$0	\$0	\$4,400,000	\$0	1,000	0	Initial
Trex Company, Inc.	Frederick County	\$300,000	\$0	\$0	\$1,664,000	\$0	250	0	Initial
<i>FY2017</i>									
No projects reported									

Tobacco Region Opportunity Fund (TROF)
Administered by: Tobacco Region Revitalization Commission
Va. Code Not Applicable

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Taxable Assets		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	
<i>FY2013</i>									
Advanced Technologies of Southwest Virginia, Inc.	Wise	\$90,000	\$0	\$0	44	0	\$1,725,125	\$0	Did Not Materialize
Agri-Nutrients Associates, LLC	Dinwiddie	\$125,000	\$125,000	\$35,000	25	11	\$5,500,000	\$5,454,808	Completed
AllergEase Inc.	Danville	\$1,125,000	\$1,125,000	\$843,750	150	0	\$7,500,000	\$0	Milestone
Commonwealth Applied Silica Technologies	Campbell	\$835,000	\$0	\$0	300	0	\$35,600,000	\$0	Did Not Materialize
Appalachian Cast Products	Washington	\$85,000	\$85,000	\$15,725	35	22	\$1,100,000	\$1,900,000	Completed
Appalachian Cast Products, Inc.	Wythe	\$65,000	\$65,000	\$65,000	16	0	\$1,600,000	\$0	Completed
Babcock & Wilcox Nuclear Energy, Inc.	Bedford County	\$215,000	\$215,000	\$0	30	30	\$16,000,000	\$16,000,000	Completed
Banker Steel Company, LLC	Campbell	\$50,000	\$50,000	\$0	50	51	\$2,450,000	\$3,605,292	Completed
Big R Manufacturing LLC	Washington	\$125,000	\$125,000	\$21,250	32	23	\$1,900,000	\$1,782,683	Completed
Classic Creations	Carroll	\$175,000	\$175,000	\$7,350	55	46	\$1,425,000	\$1,425,000	Completed
Commonwealth Laminating and Coating, Inc.	Henry	\$325,000	\$325,000	\$0	60	55	\$5,450,000	\$4,837,636	Completed
Cross Laminated Technologies	Patrick	\$375,000	\$503,000	\$503,000	50	0	\$40,000,000	\$0	Milestone
GOK International Corp.	Danville	\$1,000,000	\$1,000,000	\$750,000	300	0	\$12,500,000	\$0	Milestone
Hanesbrands, Inc.	Patrick	\$555,000	\$555,000	\$61,050	50	0	\$1,600,000	\$0	Milestone
Homestead Creamery	Franklin County	\$45,000	\$45,000	\$0	20	20	\$1,100,000	\$1,479,353	Completed
Iluka Resources Inc	Dinwiddie	\$525,000	\$525,000	\$525,000	86	0	\$67,000,000	\$0	Completed
Independence Lumber, Inc.	Grayson	\$140,000	\$0	\$0	131	0	\$6,500,000	\$0	Did Not Materialize
Macerata Wheels, LLC	Danville	\$600,000	\$600,000	\$600,000	101	0	\$8,000,000	\$0	Completed
Microsoft	Mecklenburg	\$2,000,000	\$2,000,000	\$0	30	30	\$348,000,000	\$348,000,000	Completed
Mullican Flooring, Inc.	Wise	\$65,000	\$65,000	\$0	28	28	\$1,200,000	\$4,357,300	Completed
Norhurst Inc.	Danville	\$625,000	\$625,000	\$156,250	108	0	\$2,200,000	\$0	Milestone
Olympus Dairy USA	Bristol	\$500,000	\$0	\$0	83	0	\$35,000,000	\$0	Did Not Materialize
Scholle Packaging	Smyth	\$300,000	\$0	\$0	45	0	\$11,400,000	\$0	Did Not Materialize
Stone Dynamics, Inc.	Martinsville	\$310,000	\$310,000	\$0	44	0	\$1,000,000	\$0	Milestone

Company Name	Locality	Incentives			Jobs		Taxable Assets		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	
Tempur Pedic North America, LLC	Scott	\$182,000	\$182,000	\$0	42	0	\$13,300,000	\$0	Milestone
Tri-Boro Rack and Storage Products, LLC	Prince Edward	\$120,000	\$95,000	\$0	25	27	\$4,500,000	\$5,175,300	Completed
Virginia Electric & Power Company	Brunswick	\$10,000,000	\$10,000,000	\$0	0	0	\$1,000,000,000	\$0	Milestone
<i>FY2014</i>									
ABB, Inc. - Bland	Bland	\$610,000	\$0	\$0	25	0	\$26,900,000	\$0	Did Not Materialize
ABC Recycling	Lunenburg	\$45,000	\$45,000	\$22,500	10	0	\$1,184,000	\$1,184,000	Completed
Blue Ridge Railcar Repair LLC	Charlotte	\$130,000	\$155,000	\$0	40	0	\$3,350,000	\$3,530,264	Milestone
Bolefloor	Mecklenburg	\$55,000	\$0	\$0	220	0	\$3,000,000	\$0	Did Not Materialize
CBH Bristol, LLC	Bristol	\$265,000	\$265,000	\$0	75	0	\$19,823,298	\$0	Milestone
Coast 2 Coast Trucking, Inc.	Lunenburg	\$100,000	\$100,000	\$0	21	0	\$3,765,000	\$0	Milestone
CP Films, Inc.	Henry	\$230,000	\$230,000	\$0	25	25	\$40,000,000	\$0	Milestone
Dominion Aquaculture, LLC.	Tazewell	\$1,000,000	\$1,500,000	\$0	268		\$134,198,300	\$0	Milestone
Falcon Turbine, Inc.	Grayson	\$105,000	\$105,000	\$0	25	0	\$2,500,000	\$0	Milestone
G. A. & F. C. Wagman, Inc.	Dinwiddie	\$160,000	\$235,000	\$40,773	65	127	\$5,125,000	\$3,349,132	Completed
Global Refining Group, Inc.	Lunenburg	\$100,000	\$0	\$0	30	0	\$4,500,000	\$0	Completed
Global Refining Group, Inc.	Lunenburg	\$145,000	\$145,000	\$0	30	0	\$5,400,000	\$0	Milestone
Helton House, Inc.	Prince Edward	\$80,000	\$80,000	\$0	28	0	\$1,025,000	\$0	Milestone
Hollingsworth & Vose	Floyd	\$65,000	\$65,000	\$0	17	0	\$6,110,000	\$0	Milestone
Independence Lumber, Inc.	Grayson	\$150,000	\$150,000	\$0	25	49	\$5,000,000	\$5,070,052	Completed
Interstate Development, LLC	Bristol	\$5,500,000	\$0	\$0	800	0	\$105,000,000	\$0	Did Not Materialize
J. R. Tharpe Trucking Co., Inc.	Prince Edward	\$95,000	\$95,000	\$0	25	6	\$2,000,000	\$0	Milestone
Kilgour Industries Ltd	Henry	\$200,000	\$0	\$0	60	0	\$3,000,000	\$0	Did Not Materialize
Liao Yang Ning Feng Woodenware Co., Ltd.	Smyth	\$450,000	\$450,000	\$274,050	125	0	\$4,600,000	\$3,598,600	Completed
Mayville Engineering Company	Smyth	\$505,000	\$0	\$0	160	0	\$10,000,000	\$0	Milestone
Microsoft Corporation	Mecklenburg	\$1,600,000	\$1,600,000	\$0	90	0	\$350,000,000	\$350,000,000	Completed
North American Mold Technology, LLC	Danville	\$520,000	\$520,000	\$0	120	70	\$4,350,000	\$1,980,718	Milestone
Nulife Glass Ltd	Mecklenburg	\$125,000	\$0	\$0	25	0	\$8,000,000	\$0	Did Not Materialize
Pioneer Health Services of Patrick County	Patrick	\$185,000	\$185,000	\$0	20	21	\$2,200,000	\$8,870,081	Completed
Rapid Manufacturing, Inc.	Cumberland	\$55,000	\$0	\$0	10	0	\$6,785,000	\$0	Did Not Materialize

Company Name	Locality	Incentives			Jobs		Taxable Assets		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	
Revolution Aquaculture, LLC	Dinwiddie	\$1,400,000	\$0	\$0	701	0	\$57,400,000	\$0	Did Not Materialize
Secure Mountain LLC.	Scott	\$460,000	\$460,000	\$0	28	0	\$22,000,000	\$0	Milestone
Simmons Equipment Company	Tazewell	\$0	\$0	\$0	41	0	\$1,350,000	\$0	Did Not Materialize
Snack Alliance, Inc.	Bristol	\$245,000	\$245,000	\$0	30	30	\$4,750,000	\$4,831,419	Completed
Solid Stone Fabrics	Martinsville	\$100,000	\$100,000	\$0	16	0	\$1,000,000	\$0	Milestone
Southside Manufacturing Corp.	Pittsylvania	\$120,000	\$0	\$0	40	0	\$1,500,000	\$0	Did Not Materialize
Steel Fab, Inc.	Russell	\$160,000	\$160,000	\$0	50	0	\$4,000,000	\$4,736,903	Milestone
Studio Brew, LLC.	Bristol	\$100,000	\$67,000	\$0	14	0	\$2,011,000	\$0	Milestone
Sun Coke Energy Inc.	Buchanan	\$220,000	\$0	\$0	11	0	\$45,700,000	\$0	Did Not Materialize
The Corsi Group	Charlotte	\$375,000	\$375,000	\$0	100	0	\$5,900,000	\$0	Milestone
Trinity Packaging	Franklin County	\$75,000	\$75,000	\$0	25	0	\$9,500,000	\$0	Milestone
VFP, Inc.	Scott	\$160,000	\$160,000	\$0	50	0	\$3,500,000	\$0	Milestone
Virginia Electric & Power Company	Brunswick	\$10,000,000	\$10,000,000	\$0	0	0	\$100,000,000	\$0	Milestone
Virginia Highlands Brewing Co.	Washington	\$0	\$0	\$0	15	0	\$1,000,000	\$0	Did Not Materialize
Virginia Intermont College	Bristol	\$210,000	\$210,000	\$210,000	24	22	\$3,000,000	\$0	Completed
Virginia Produce Company, Inc.	Carroll	\$200,000	\$200,000	\$44,500	65	44	\$2,540,000	\$2,220,407	Completed
W & B Fabricators, Inc.	Bland	\$100,000	\$100,000	\$7,375	50	0	\$4,768,773	\$0	Milestone
Zeyuan Flooring International Corp.	Pittsylvania	\$350,000	\$0	\$0	100	0	\$15,000,000	\$0	Did Not Materialize
<i>FY2015</i>									
3B CONSULTING SERVICES, LLD	Russell	\$75,000	\$75,000	\$0	15	0	\$2,500,000	\$0	Milestone
510nano VA LLC	Greensville	\$635,000	\$0	\$0	110	0	\$11,000,000	\$0	Did Not Materialize
Andrews Farming, Inc andANDCO Logistics, Inc	Carroll	\$225,000	\$225,000	\$0	51	0	\$5,610,000	\$0	Milestone
APPALACHIAN BIOFUELS, LLC	Russell	\$210,000	\$565,000	\$0	40	0	\$3,500,000	\$0	Milestone
Bram Industries, LTD.	Greensville	\$305,000	\$0	\$0	80	0	\$5,000,000	\$0	Did Not Materialize
CONFIDENTIAL - CHOBE ADVISORS, LLC	Scott	\$450,000	\$0	\$0	83	0	\$20,700,000	\$0	Did Not Materialize
Consolidated Glass & Mirror Corporation	Galax	\$125,000	\$125,000	\$0	30	47	\$1,574,000	\$2,913,545	Completed
Coperion	Wythe	\$80,000	\$80,000	\$0	22	0	\$3,000,000	\$0	Milestone

Company Name	Locality	Incentives			Jobs		Taxable Assets		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	
Core Health & Fitness, LLC	Grayson	\$1,045,000	\$1,045,000	\$0	250	0	\$2,000,000	\$0	Milestone
CWW Conveyors, LLC	Carroll	\$85,000	\$0	\$0	20	0	\$2,000,000	\$0	Did Not Materialize
eBay Enterprise, Inc.	Henry	\$710,000	\$710,000	\$0	191	0	\$5,800,000	\$0	Milestone
Energy Enterprises of Norton, LLC	Wise	\$95,000	\$0	\$0	25	0	\$1,725,000	\$0	Completed
Hardide Coatings, Inc.	Henry	\$170,000	\$170,000	\$0	29	0	\$7,250,000	\$0	Milestone
Hotel Bristol at Reynolds Park	Bristol;Washington	\$750,000	\$500,000	\$0	25	0	\$1,300,000	\$0	Milestone
Hutchinson Sealing Systems Inc.	Wythe	\$140,000	\$0	\$0	44	0	\$1,200,000	\$0	Did Not Materialize
Integrative Centers for Science and Medicine	Martinsville	\$800,000	\$800,000	\$0	111	0	\$3,000,000	\$0	Milestone
Interstate Snacks	Bristol	\$360,000	\$0	\$0	90	0	\$3,660,000	\$0	Did Not Materialize
Lindenburg Industry, LLC	Appomattox	\$1,170,000	\$0	\$0	349	0	\$113,000,000	\$0	Did Not Materialize
McAllister Mills, Inc.	Grayson	\$110,000	\$110,000	\$0	16	0	\$1,046,000	\$0	Milestone
Monogram Meat Snacks, LLC	Henry	\$835,000	\$1,205,000	\$0	301	0	\$43,719,750	\$0	Milestone
Norsk Titanium	Dinwiddie	\$2,735,000	\$0	\$0	426	0	\$90,000,000	\$0	Did Not Materialize
Nulife Glass VA, INC	Bristol	\$190,000	\$0	\$0	46	0	\$7,568,000	\$0	Milestone
Oak Hall Industries	Grayson	\$385,000	\$385,000	\$0	100	0	\$1,200,000	\$0	Milestone
Project Lunchbox	Greensville	\$250,000	\$0	\$0	80	0	\$5,000,000	\$0	Did Not Materialize
Project Roy	Halifax	\$4,120,000	\$0	\$0	1000	0	\$60,000,000	\$0	Did Not Materialize
Qore Systems, LLC	Washington	\$420,000	\$0	\$0	140	0	\$12,800,000	\$0	Did Not Materialize
Revolution Aquaculture	Mecklenburg	\$2,900,000	\$0	\$0	700	0	\$65,000,000	\$0	Did Not Materialize
Revolution Aquaculture	Mecklenburg	\$2,300,000	\$0	\$0	580	0	\$48,000,000	\$0	Did Not Materialize
Schaffner MTC LLC	Wythe	\$260,000	\$260,000	\$0	79	0	\$3,128,336	\$0	Milestone
Tadano Mantis Cranes	Tazewell	\$140,000	\$0	\$0	25	0	\$2,500,000	\$0	Milestone
The Dhiyo House	Wise	\$645,000	\$645,000	\$645,000	80	0	\$6,300,000	\$0	Completed
Thomas Automation Management, LLC	Carroll	\$60,000	\$60,000	\$0	15	15	\$1,000,000	\$1,032,549	Completed
Virginia Electric & Power Company	Brunswick	\$10,000,000	\$10,000,000	\$0	0	0	\$0	\$0	Milestone
Xpress Natural Gas LLC	Appomattox	\$75,000	\$0	\$0	26	0	\$6,000,000	\$0	Milestone
<i>FY2016</i>									
Abbott Laboratories	Campbell	\$240,000	\$0	\$0	56	0	\$34,000,000	\$0	Milestone

Company Name	Locality	Incentives			Jobs		Taxable Assets		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	
BGF Industries Inc.	Campbell	\$63,000	\$0	\$0	32	0	\$2,400,000	\$0	Milestone
Blue Wolf Sales and Service	Tazewell	\$50,000	\$50,000	\$0	15	0	\$1,559,000	\$0	Milestone
Branch Botanicals, Inc.	Wythe	\$200,000	\$200,000	\$0	40	0	\$21,900,000	\$0	Milestone
CHN, LLC.	Greenville	\$60,000	\$60,000	\$0	32	0	\$3,500,000	\$0	Milestone
Chris Renee Cosmetics LLC	Washington	\$80,000	\$0	\$0	37	0	\$2,025,750	\$0	Milestone
Classic Creations LLC	Carroll	\$130,000	\$130,000	\$0	50	0	\$1,400,000	\$0	Milestone
Clinch River Corporation - Elgin Equipment Group	Tazewell	\$100,000	\$0	\$0	35	0	\$3,373,600	\$0	Did Not Materialize
Consolidated Glass and Mirror Corporation	Galax	\$110,000	\$0	\$0	30	0	\$3,000,000	\$0	Did Not Materialize
Dinwiddie County Infrastructure Improvements (Aldi)	Dinwiddie	\$1,880,000	\$1,880,000	\$0	145	0	\$57,000,000	\$0	Milestone
Drake Extrusion, Inc.	Henry	\$100,000	\$100,000	\$0	30	0	\$6,000,000	\$0	Milestone
eBay Enterprise, Inc.	Henry	\$3,000,000	\$0	\$0	829	0	\$72,600,000	\$0	Did Not Materialize
Frontier Communications Corporation	Wise	\$2,000,000	\$2,000,000	\$0	470	0	\$10,900,000	\$0	Milestone
Goodyear Tire & Rubber Co.	Danville	\$960,000	\$0	\$0	1	0	\$251,000,000	\$0	Milestone
Hotel Weyanoke, LLC	Prince Edward	\$145,000	\$0	\$0	70	0	\$3,063,700	\$0	Did Not Materialize
Hutchinson Sealing Systems, Inc.	Wythe	\$60,000	\$0	\$0	22	0	\$1,236,000	\$0	Did Not Materialize
Innerspec Technologies Inc.	Bedford County	\$20,000	\$20,000	\$0	3	0	\$3,900,000	\$0	Milestone
KYOCERA SGS TECH HUB, LLC	Danville	\$350,000	\$0	\$0	35	0	\$9,500,000	\$0	Initial
Microsoft Corporation	Mecklenburg	\$970,000	\$0	\$0	42	0	\$251,000,000	\$0	Initial
Microsoft Corporation	Mecklenburg	\$1,340,000	\$1,340,000	\$0	42	42	\$402,000,000	\$402,000,000	Completed
MW Manufacturers, Inc	Franklin County	\$160,000	\$160,000	\$0	76	0	\$1,980,000	\$0	Milestone
Natty Greene's Brewing Company	Danville	\$1,405,000	\$0	\$0	150	0	\$15,000,000	\$0	Did Not Materialize
NorrisBuilt Fabrication, LLC.	Wise	\$75,000	\$75,000	\$0	15	0	\$1,500,000	\$0	Milestone
Overfinch North America	Danville	\$275,000	\$0	\$0	41	0	\$8,653,000	\$0	Milestone
Performance Livestock & Feed Company Inc.	Henry	\$170,000	\$170,000	\$0	32	0	\$3,800,000	\$0	Milestone
River Ridge Land and Cattle Co., LLC	Grayson	\$45,000	\$0	\$0	11	0	\$2,110,000	\$0	Milestone
RTI Martinsville, Inc.	Henry	\$80,000	\$80,000	\$0	15	0	\$8,596,000	\$0	Milestone
Standard Insurance Company	Campbell	\$320,000	\$0	\$0	178	0	\$1,500,000	\$0	Milestone
Starsprings	Henry	\$220,000	\$220,000	\$0	68	0	\$3,035,000	\$0	Milestone
Swelect Energy, LLC	Mecklenburg	\$475,000	\$0	\$0	155	0	\$4,750,000	\$0	Did Not Materialize
Teletch Healthcare Solutions, Inc	Scott	\$645,000	\$645,000	\$0	300	0	\$1,525,000	\$0	Milestone

Company Name	Locality	Incentives			Jobs		Taxable Assets		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	
UAV Pro, INC	Nottoway	\$280,000	\$0	\$0	75	0	\$1,200,000	\$0	Milestone
Valley Processing Virginia, LLC	Bedford County	\$365,000	\$0	\$0	200	0	\$2,700,000	\$0	Did Not Materialize
Woodgrain Millwork	Smyth	\$75,000	\$0	\$0	19	0	\$1,600,000	\$0	Milestone
<i>FY2017</i>									
Aldi (Virginia) LLC	Dinwiddie	\$680,000	\$0	\$0	145	0	\$57,000,000	\$0	Completed
Applied Felts	Henry	\$35,000	\$35,000	\$0	15	0	\$2,500,000	\$0	Milestone
Bassett Furniture Industries, Inc.	Henry	\$95,000	\$95,000	\$0	22	0	\$1,500,000	\$0	Milestone
Becker Global America	Washington	\$90,000	\$0	\$0	40	0	\$1,057,000	\$0	Did Not Materialize
Blue Ridge Aquaculture, Inc.	Henry	\$25,000	\$25,000	\$0	5	0	\$3,200,000	\$0	Milestone
Blue Ridge Fiberboard Inc.	Danville	\$75,000	\$0	\$0	26	0	\$2,000,000	\$0	Milestone
Central Carolina Bottling Co, Inc. DBA Grand Springs Distribution	Halifax	\$45,000	\$0	\$0	20	0	\$1,135,150	\$0	Initial
CPFilms Inc. (Eastman Chemical Company)	Henry	\$110,000	\$110,000	\$0	15	0	\$11,700,000	\$0	Milestone
Delta Response Team	Appomattox	\$25,000	\$0	\$0	0	0	\$1,200,000	\$0	Milestone
DP Facilities, Inc.	Wise	\$350,000	\$350,000	\$0	40	0	\$32,000,000	\$0	Milestone
Hollingsworth & Vose	Floyd	\$50,000	\$0	\$0	13	0	\$9,100,000	\$0	Milestone
Honaker Animal Health	Russell	\$25,000	\$0	\$0	10	0	\$500,000	\$0	Initial
Hotel Weyanoke, LLC	Prince Edward	\$145,000	\$145,000	\$0	70	0	\$3,063,700	\$0	Milestone
Jenchem, LLC	Russell	\$322,500	\$0	\$0	40	0	\$5,000,000	\$0	Milestone
Liquid Performance of America, Inc.	Franklin County	\$10,000	\$10,000	\$0	2	0	\$475,000	\$0	Milestone
Novatech USA Inc.	Henry	\$130,000	\$130,000	\$0	50	0	\$3,000,000	\$0	Milestone
Oran Safety Glass, Inc. (OSG)	Greensville	\$352,500	\$0	\$0	55	0	\$4,450,000	\$0	Milestone
Runk & Pratt	Franklin County	\$65,000	\$0	\$0	35	0	\$15,700,000	\$0	Initial
Runk & Pratt Senior Living Communities	Pittsylvania	\$155,000	\$0	\$0	60	0	\$6,000,000	\$0	Initial
SteelFab, Inc.	Emporia	\$60,000	\$60,000	\$0	18	0	\$2,000,000	\$0	Milestone
Sunset Digital Communications Incorporated	Tazewell	\$680,000	\$680,000	\$0	50	0	\$47,000,000	\$0	Milestone
The Results Customer Solutions LLC	Galax	\$65,000	\$0	\$0	59	0	\$29,355	\$0	Initial
Trina Health of Pounding Mill, LLC	Tazewell	\$135,000	\$0	\$0	14	0	\$500,000	\$0	Initial
Universal Companies, Inc. (Project Bubbles)	Washington	\$210,000	\$0	\$0	30	0	\$1,500,000	\$0	Milestone
VA Produce	Carroll	\$142,500	\$95,000	\$0	80	0	\$600,000	\$0	Milestone
Wal-Mart Stores East, LP	Dinwiddie	\$380,000	\$0	\$0	110	1	\$6,500,000	\$0	Milestone

Economic Development Access Program (EDAP)
 Administered by: Virginia Department of Transportation
 Va. Code § 33.2-1509

All Projects: Individual Performance

Company Name	Locality	Incentives			Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	
FY2013							
Mid-Atlantic Advanced Manufacturing Center	Greensville County	\$508,000	\$512,268	\$0	\$0	\$0	Complete
Shamrock Farms	Augusta County	\$650,000	\$567,458	\$0	\$3,250,000	\$2,840,000	Complete
FY2014							
Bland County Industrial Park	Bland County	\$650,000	\$0	\$0	\$3,250,000	\$0	Did Not Materialize
Green Flash Brewing Company	Virginia Beach	\$453,000	\$453,000	\$0	\$2,265,000	\$2,265,000	Complete
Kilgour Industries, Inc.	Henry County	\$650,000	\$0	\$0	\$3,250,000	\$0	Initial
Leibherr Mining & Construction Equipment, Inc.	Newport News	\$650,000	\$0	\$0	\$3,250,000	\$3,250,000	Complete
Oceaneering International, Inc.	Chesapeake	\$650,000	\$326,697	\$0	\$3,250,000	\$1,633,500	Complete
FY2015							
K2M Company	Leesburg	\$650,000	\$651,534	\$0	\$3,250,000	\$3,250,000	Complete
Patriot Centre at Beaver Creek - Lot 12	Henry County	\$650,000	\$0	\$0	\$3,250,000	\$0	Initial
FY2016							
CenterPoint Intermodal Center - Lot 5	Suffolk	\$650,000	\$0	\$0	\$3,250,000	\$0	Initial
Xpress Natural Gas	Appomattox County	\$303,000	\$0	\$0	\$1,515,000	\$0	Initial
FY2017							
River Ridge Land and Cattle Company, LLC. - Grayson County Industrial Park	Grayson County	\$346,000	\$0	\$0	\$1,730,000	\$1,730,000	Complete
ALDI-Patton Park Development	Dinwiddie County	\$650,000	\$0	\$0	\$3,250,000	\$3,250,000	Complete
IT Federal, LLC	Front Royal	\$650,000	\$0	\$0	\$3,250,000	\$0	Initial
Sumitomo Drive Technologies- Mill Place Parkway	Augusta County	\$250,000	\$0	\$0	\$1,250,000	\$1,250,000	Complete
Deschutes Brewery, Inc.	Roanoke	\$650,000	\$0	\$0	\$3,250,000	\$0	Initial
Dollar Tree, Inc.	Chesapeake	\$650,000	\$0	\$0	\$3,250,000	\$0	Initial
Summit View Business Park	Franklin County	\$650,000	\$0	\$0	\$3,250,000	\$0	Initial

Governor's Motion Picture Opportunity Fund (GMPOF)

Administered by: Virginia Tourism Authority doing business as Virginia Tourism Corporation

Va. Code § 2.2-2320

All Projects: Individual Performance

Company Name	Locality	Incentives			Virginia		Ancillary Benefits	Type
		Awarded	Received	Repaid	Hires	Spend		
<i>FY2013</i>								
American Cousin, LLC	Multiple	\$250,000	\$250,000	\$0	277	\$2,739,854	\$300,000	Completed
M2 Pictures, LLC	Multiple	\$300,000	\$128,236	\$0	56	\$607,256		Completed
Scott Free, Inc.	Multiple	\$250,000	\$250,000	\$0	467	\$4,357,637		Completed
<i>FY2014</i>								
Big Stone Gap Productions, LLC	Big Stone Gap Town	\$600,000	\$600,000	\$0	103	\$2,103,931		Completed
Turn Productions I, LLC	Multiple	\$200,000	\$200,000	\$0	561	\$4,071,222		Completed
Turn Productions, LLC	Multiple	\$900,000	\$900,000	\$0	369	\$22,349,983	\$600,000	Completed
<i>FY2015</i>								
ABC Signature Studios, Inc.	Multiple	\$350,000	\$350,000	\$0	440	\$5,714,023		Completed
Belltower Pictures	TBD	\$90,000	\$0	\$0				Initial
Coming Through the Rye Productions, LLC	Multiple	\$400,000	\$304,184	\$0	99	\$1,573,781		Completed
Josephine Productions, LLC	TBD	\$200,000	\$0	\$0				Initial
Turn Productions II, LLC	TBD	\$773,239	\$0	\$0			\$10,600,000	Initial
Virginia Filmworks, LLC	TBD	\$84,000	\$0	\$0				Initial
Yes to All Things, LLC	Multiple	\$1,100,000	\$1,100,000	\$0	482	\$2,821,597		Completed
<i>FY2016</i>								
Believe The Film, LLC	Bristol	\$350,000	\$0	\$0				Initial
Belltower Pictures, Inc.	Richmond	\$90,000	\$90,000	\$0	84	\$511,393		Completed
Big Beach, LLC	Richmond	\$1,400,000	\$0	\$0				Initial
Josephine Productions, LLC	Halifax County	\$175,000	\$175,000	\$0	87	\$588,653		Completed
MIHC, LLC d/b/a Mansion House Productions	Richmond	\$2,800,000	\$2,800,000	\$0	598	\$11,713,622	\$1,500,000	Completed
MIHC, LLC d/b/a Mansion House Productions	Richmond	\$2,800,000	\$0	\$0				Initial

Company Name	Locality	Incentives			Virginia		Ancillary Benefits	Type
		Awarded	Received	Repaid	Hires	Spend		
TDS, LLC	Hopewell	\$650,000	\$600,000	\$0	360	\$2,801,854		Completed
Turn Productions II, LLC	Henrico	\$773,239	\$773,239	\$0	381	\$25,069,407	\$10,600,000	Completed
Turn Productions III, LLC	Henrico	\$4,000,000	\$0	\$0				Initial
Underground 5, LLC	Petersburg	\$200,000	\$0	\$0				Initial
Virginia Commonwealth University	Richmond	\$30,000	\$30,000	\$0	50	\$91,507		Completed
Virginia Filmworks, LLC	Virginia Beach	\$84,000	\$76,630	\$0	46	\$504,198		Completed
Warm Springs Productions, LLC	Chesterfield	\$375,000	\$0	\$0				Initial
<i>FY2017</i>								
Coming Through the Rye Productions, LLC	Orange County	\$25,000	\$25,000	\$0	0	\$0	\$50,000	Completed
Warm Springs Productions, LLC	Chesterfield	\$375,000	\$296,686	\$0	296	\$1,417,847	\$0	Completed
Big Beach, LLC	Richmond	\$2,306,477	\$1,100,040	\$0	203	\$8,874,397	\$1,000,000	Completed
Turn Productions III, LLC	Henrico	\$2,000,000	\$2,000,000	\$0	916	\$26,462,733	\$10,600,000	Completed
Mansion House Productions	Richmond	\$2,800,000	\$2,800,000	\$0	758	\$13,782,506	\$1,500,000	Completed
Zapruder Film, LLC	Norfolk	\$280,227	\$280,227	\$0	79	\$951,823	\$25,000	Completed
Permanent Productions, LLC	Richmond	\$100,000	\$100,000	\$0	0	\$0	\$200,000	Completed
Believe the Film, LLC	Bristol	\$350,000	\$0	\$0	0	\$0	\$0	Initial
Permanent Productions, LLC	Richmond	\$450,000	\$0	\$0	0	\$0	\$0	Initial
Juanita 5, LLC	Petersburg	\$550,000	\$0	\$0	0	\$0	\$0	Initial
Turn Productions III, LLC	Henrico	\$2,000,000	\$0	\$0	0	\$0	\$0	Initial

Port of Virginia Economic and Infrastructure Development Zone Grant Program (POVEIDG)
 Administered by: Virginia Port Authority (Port of Virginia)
 Va. Code § 62.1-132.3:2

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs Created		Port User	Type
		Awarded	Received	Repaid	Incented	Actual		
FY2013								
No projects to report								
FY2014								
International Paper	Isle of Wight County	\$500,000	\$500,000	\$0	200	200	Yes	Completed
FY2015								
No projects to report								
FY2016								
Core Heath & Fitness, LLC	Grayson County	\$309,000	\$309,000	\$0	103	103	Yes	Completed
FY2017								
Continental Automotive Systems Inc.	Newport News	\$417,000	\$417,000	\$0	139	139	Yes	Completed
Friant and Associates	Suffolk	\$315,000	\$315,000	\$0	105	105	Yes	Completed
Haulotte U.S. Inc.	Virginia Beach	\$35,000	\$35,000	\$0	35	35	Yes	Completed
Hubbell Lighting Inc.	Christiansburg	\$315,000	\$315,000	\$0	105	105	Yes	Completed
Rubbermaid Commercial Products	Winchester	\$500,000	\$500,000	\$0	224	224	Yes	Completed
Target	Suffolk	\$500,000	\$500,000	\$0	463	463	Yes	Completed
Wolverine Advanced Materials	Blacksburg	\$91,500	\$91,500	\$0	61	61	Yes	Completed

Governor's Motion Picture Opportunity Fund (GMPOF)

Administered by: Virginia Tourism Authority doing business as Virginia Tourism Corporation

Va. Code § 2.2-2320

All Projects: Individual Performance

Company Name	Locality	Incentives			Virginia		Ancillary Benefits	Type
		Awarded	Received	Repaid	Hires	Spend		
<i>FY2013</i>								
American Cousin, LLC	Multiple	\$250,000	\$250,000	\$0	277	\$2,739,854	\$300,000	Completed
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Turn Productions II, LLC	TBD	\$773,239	\$0	\$0	0	\$0	\$10,600,000	Initial
Virginia Filmworks, LLC	TBD	\$84,000	\$0	\$0	0	\$0	\$0	Initial
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Turn Productions II, LLC	Henrico	\$773,239	\$773,239	\$0	381	\$25,069,407	\$10,600,000	Completed
Turn Productions III, LLC	Henrico	\$4,000,000	\$0	\$0	0	\$0	\$0	Initial
Underground 5, LLC	Petersburg	\$200,000	\$0	\$0	0	\$0	\$0	Initial
Virginia Commonwealth University	Richmond	\$30,000	\$30,000	\$0	50	\$91,507	\$0	Completed
Virginia Filmworks, LLC	Virginia Beach	\$84,000	\$76,630	\$0	46	\$504,198	\$0	Completed
Warm Springs Productions, LLC	Chesterfield	\$375,000	\$0	\$0	0	\$0	\$0	Initial
<i>FY2017</i>								
Coming Through the Rye Productions, LLC	Orange County	\$25,000	\$25,000	\$0	0	\$0	\$50,000	Completed
Warm Springs Productions, LLC	Chesterfield	\$375,000	\$296,686	\$0	296	\$1,417,847	\$0	Completed
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Turn Productions III, LLC	Henrico	\$2,000,000	\$2,000,000	\$0	916	\$26,462,733	\$10,600,000	Completed
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Zapruder Film, LLC	Norfolk	\$280,227	\$280,227	\$0	79	\$951,823	\$25,000	Completed
Permanent Productions, LLC	Richmond	\$100,000	\$100,000	\$0	0	\$0	\$200,000	Completed
Believe the Film, LLC	Bristol	\$350,000	\$0	\$0	0	\$0	\$0	Initial
Permanent Productions, LLC	Richmond	\$450,000	\$0	\$0	0	\$0	\$0	Initial
Juanita 5, LLC	Petersburg	\$550,000	\$0	\$0	0	\$0	\$0	Initial
Turn Productions III, LLC	Henrico	\$2,000,000	\$0	\$0	0	\$0	\$0	Initial

Growth Acceleration Program (GAP)
 Administered by: Virginia Center for Innovative Technology
 Va. Code § 2.2-2221.1

All Projects: Individual Performance

Company Name	Locality	Incentives	
		Awarded	Repaid
<i>FY 2013</i>			
ArcheMedX	Albemarle	\$100,000	\$0
Brazen Careerist	Arlington	\$100,000	\$0
BrightContext	Arlington	\$28,756	\$0
Canvas	Fairfax	\$45,000	\$0
Cirrus Works	Arlington	\$100,000	\$0
ClearEdge 3D	City of Manassas	\$16,360	\$0
Cont3nt	Loudoun	\$50,000	\$0
Distil	Arlington	\$100,000	\$0
Gryphn/Uppidy	Fairfax	\$50,000	\$0
Hunt	Fairfax	\$100,000	\$0
ID.Me	Fairfax	\$50,000	\$0
Invincea	Fairfax	\$69,693	\$0
Kaprica	Fairfax	\$100,000	\$0
Latista	Fairfax	\$25,000	\$0
LendPro	Albemarle	\$100,000	\$0
Mobile System 7	Fairfax	\$100,000	\$0
Naaya	Fairfax	\$100,000	\$0
Speek	Loudoun	\$100,000	\$0
SpydrSafe	Fairfax	\$100,000	\$0
Uknow.com	Fairfax	\$25,000	\$0
Veenome	Arlington	\$100,000	\$0
VividCortex	Albemarle	\$100,000	\$0
YaSabe	Fairfax	\$100,000	\$0
YaSabe	Fairfax	\$100,000	\$0
ZoomData	Fairfax	\$100,000	\$0
ZoomData	Fairfax	\$100,000	\$0

Company Name	Locality	Incentives	
		Awarded	Repaid
<i>FY 2014</i>			
ADR Software	Fairfax	\$100,000	\$0
Axon Ghost	Rockingham	\$25,000	\$0
Axon Ghost	Rockingham	\$25,000	\$0
BrightContext	Arlington	\$5,000	\$0
Card Kill	Fairfax	\$25,000	\$0
Card Kill	Fairfax	\$25,000	\$0
CirrusWorks	Arlington	\$100,000	\$0
ClearEdge3D	City of Manassas	\$11,140	\$0
Conatix	Fairfax	\$25,000	\$0
DataRPM	Fairfax	\$100,000	\$0
DataRPM	Fairfax	\$100,000	\$0
Disrupt6	Loudoun	\$25,000	\$0
Disrupt6	Loudoun	\$25,000	\$0
DivvyCloud	Fairfax	\$100,000	\$0
Encore	Arlington	\$50,000	\$0
EVS Glaucoma Therapeutics	Fairfax	\$20,000	\$0
Fast Orientation	Fairfax	\$25,000	\$0
Fast Orientation	Fairfax	\$25,000	\$0
FitNet	Montgomery	\$50,000	\$0
FitNet	Montgomery	\$100,000	\$0
ID.me	Fairfax	\$15,000	\$0
ID.me	Fairfax	\$54,026	\$0
IDentia	Fairfax	\$25,000	\$0
IDentia	Fairfax	\$25,000	\$0
Invincea	Fairfax	\$100,002	\$0
Key Cyber Security	Prince William	\$25,000	\$0
Key Cyber Security	Prince William	\$25,000	\$0
Key Cyber Security	Prince William	\$100,000	\$0
LiveSafe	Arlington	\$100,000	\$0
Loop88	Arlington	\$25,000	\$0
Lujure dba Heyo	Montgomery	\$75,000	\$0
MSB Associates	City of Alexandria	\$25,000	\$0
MSB Associates	City of Alexandria	\$25,000	\$0

Company Name	Locality	Incentives	
		Awarded	Repaid
Neoantigenics	Albemarle	\$150,000	\$0
PerformYard	Arlington	\$100,000	\$0
PierceGTI	Fairfax	\$25,000	\$0
PierceGTI	Fairfax	\$100,000	\$0
PierceGTI	Fairfax	\$25,000	\$0
Power Fingerprinting	Montgomery	\$99,995	\$0
Power Supply	Arlington	\$100,000	\$0
Private Practice	Albemarle	\$100,000	\$0
Private Practice	Albemarle	\$100,000	\$0
Riogin	Albemarle	\$125,000	\$0
Siekernes	Fairfax	\$25,000	\$0
SL8Z	Fairfax	\$50,000	\$0
SL8Z	Fairfax	\$100,000	\$0
Speek	Loudoun	\$50,000	\$0
Speek	Loudoun	\$50,000	\$0
Sphynkx	Albemarle	\$100,000	\$0
Tau	Albemarle	\$100,000	\$0
Triblio	Fairfax	\$50,000	\$0
Urgent.ly	Fairfax	\$50,000	\$0
VanGogh Imaging	Fairfax	\$100,000	\$0
Veenome	Arlington	\$100,000	\$0
VividCortex	Albemarle	\$99,999	\$0
WealthForge	City of Richmond	\$50,000	\$0
Zoobean	Arlington	\$100,000	\$0
<i>FY 2015</i>			
Antatrobe	Fairfax	\$50,000	\$0
Atomic Corp	Fairfax	\$50,000	\$0
BiJoTi	Fairfax	\$50,000	\$0
BiJoTi	Fairfax	\$62,500	\$0
Biotherapeutics	Montgomery	\$125,000	\$0
Bloompop	Arlington	\$100,000	\$0
Blue Triangle	Hanover	\$100,000	\$0
Brazen Careerist	Arlington	\$7,550	\$0
Cyph	Fairfax	\$50,000	\$0

Company Name	Locality	Incentives	
		Awarded	Repaid
Euomic	Fairfax	\$50,000	\$0
iAspire	Fairfax	\$50,000	\$0
JeKuDo	Fairfax	\$25,000	\$0
JeKuDo	Fairfax	\$25,000	\$0
nvite	Arlington	\$100,000	\$0
Ostendio	Arlington	\$100,000	\$0
Ovastasis	Albemarle	\$25,000	\$0
PhosImmune	Albemarle	\$125,000	\$0
Riff Digital	Montgomery	\$5,000	\$0
SecureDB	Loudoun	\$50,000	\$0
SecureDB	Loudoun	\$100,000	\$0
Shevirah	Fairfax	\$50,000	\$0
Siekernes	Fairfax	\$25,000	\$0
Syncurity	Fairfax	\$50,000	\$0
Virgil	City of Manassas	\$25,000	\$0
Virgil	City of Manassas	\$25,000	\$0
vThreat	Fairfax	\$50,000	\$0
vThreat	Fairfax	\$100,000	\$0
<i>FY 2016</i>			
418 Intelligence	Fairfax	\$50,000	\$0
Atriceps	Fairfax	\$50,000	\$0
AxonGhost	Rockingham	\$100,000	\$0
ChurnZero	Fairfax	\$100,000	\$0
Cyber Algorithms	Fairfax	\$50,000	\$0
Cyber2020	Fairfax	\$50,000	\$0
Cyph	Fairfax	\$100,000	\$0
Encore	Arlington	\$50,000	\$0
Gyomo	Fairfax	\$50,000	\$0
Hill Top Security	Fairfax	\$50,000	\$0
Huntress Labs	Fairfax	\$50,000	\$0
Locurity	Fairfax	\$50,000	\$0
MobilePhire	Fairfax	\$100,000	\$0
NormShield	Fairfax	\$50,000	\$0
PCPursuit	Fairfax	\$50,000	\$0

Company Name	Locality	Incentives	
		Awarded	Repaid
ProvenCyber	Fairfax	\$50,000	\$0
Tear Solutions	Albemarle	\$25,000	\$0
TearSolutions	Albemarle	\$125,000	\$0
TenantTurner	Richmond	\$100,000	\$0
Tensorwrench	Fairfax	\$50,000	\$0
TypeZero	Albemarle	\$125,000	\$0
Unblinkr	Fairfax	\$50,000	\$0
Zoobean	Fairfax	\$50,000	\$0
Zoomph	Fairfax	\$100,000	\$0
<i>FY 2017</i>			
418 Intelligence	Fairfax	\$100,000	\$0
Adlumin	Fairfax	\$49,000	\$0
Aida Health	Fairfax	\$50,000	\$0
AtomicCorp	Fairfax	\$100,000	\$0
AutomatedDL	Fairfax	\$49,000	\$0
BoradBridge	Fairfax	\$49,000	\$0
bThere	Fairfax	\$50,000	\$0
Contraline	Albermarle	\$125,000	\$0
Coulomb	Albermarle	\$50,000	\$0
DarkCubed	Fairfax	\$67,532	\$0
Ekran	Fairfax	\$49,000	\$0
Eunomic	Fairfax	\$100,000	\$0
Hilltop Securities	Fairfax	\$80,000	\$0
INF Robotics	Fairfax	\$20,000	\$0
InfraScan	Fairfax	\$49,000	\$0
Natural Insight (South49)	Loudoun	\$50,000	\$0
NeoEyed	Fairfax	\$49,000	\$0
NS8	Fairfax	\$49,000	\$0
Riogin	Albermarle	\$75,000	\$0
Scryb	Fairfax	\$100,000	\$0
SecureHome	Loudoun	\$49,000	\$0
Shevirah	Fairfax	\$100,000	\$0
Steel Mountain	Fairfax	\$49,000	\$0

Company Name	Locality	Incentives	
		Awarded	Repaid
ThreatQuotient	Fairfax	\$90,000	\$0
ThreatSwitch	Fairfax	\$49,000	\$0
Triblio	Fairfax	\$100,000	\$0
Trovolone	Fairfax	\$49,000	\$0
TypeZero	Albermarle	\$100,000	\$0
UpsideDoor	Fairfax	\$50,000	\$0
Zoomph	Fairfax	\$100,000	\$0

Economic incentive grant programs; responsibilities of the Secretary.

A. By July 15 of each year, the agencies listed in subdivisions B 1 through 7 shall report the information outlined in subsection C to the Secretary of Commerce and Trade for the three prior calendar or fiscal years, as applicable, so that the Secretary may develop and issue a report on the effectiveness of economic development incentive grant programs administered by the Commonwealth in meeting performance goals and stimulating economic activity.

By September 15 of each year, the Secretary shall submit the draft report to the Joint Legislative Audit and Review Commission for its review of the accuracy of the information contained in the report and the effectiveness of the evaluation methods.

The Joint Legislative Audit and Review Commission shall provide its comments on the content of the report and the Secretary's analysis to the Secretary, and such comments shall be included as an appendix to the final report, which shall be submitted to the Chairmen of the House Appropriations and Senate Finance Committees by November 15 of each year.

B. The report shall include a review of allocations from the following economic development incentive programs and funds for the previous three calendar or fiscal years, as applicable, as follows:

1. Virginia Economic Development Partnership: Advanced Shipbuilding Training Facility Grant Program, Aerospace Engine Manufacturing Performance Grant Program, Clean Energy Manufacturing Incentive Grant Program as it was in effect prior to July 1, 2015, Commonwealth's Development Opportunity Fund, Investment Partnership Grant subfund, Major Eligible Employer Grant subfund, Semiconductor Memory or Logic Wafer Manufacturing Performance Grant Program as it was in effect prior to July 1, 2016, Specialized Biotechnology Research Performance Grant Program as it was in effect prior to July 1, 2015, Economic Development Incentive Grant subfund, and any customized incentive grants;
2. Virginia Economic Development Partnership Authority: Virginia Jobs Investment Program;
3. Department of Housing and Community Development: Enterprise Zone Job Creation and Real Property Investment Grant Programs;
4. Tobacco Region Revitalization Commission: Tobacco Region Opportunity Fund;
5. Virginia Tourism Authority: Governor's Motion Picture Opportunity Fund;
6. Virginia Port Authority: Port of Virginia Economic and Infrastructure Development Grant Program; and
7. Innovation and Entrepreneurship Investment Authority: Growth Acceleration Program.

C. The report shall assess the effectiveness of allocations made for each program listed in subsection B. Each agency administering programs outlined in subsection B shall submit the applicable data regarding jobs, wages, capital investment, and any other related information requested by the Secretary of Commerce and Trade for purposes of evaluating economic development incentive programs in meeting their performance goals and stimulating economic activity.

For each program, the report shall include (i) an explanation of the overall goals of the program, describing whether the program is focused on job creation and capital investment or investments are governed by ancillary goals of community development and revitalization or the development of a particular industry sector in the Commonwealth; (ii) for each of the previous three calendar or fiscal years, as applicable, summary information, including the total amount of grant funding made available for the program, the total dollar amount of the grants awarded, the total number of grants awarded, the average dollar amount approved per job and average wage expected, where applicable, and any grant amounts repaid; (iii) for each of the three previous calendar or fiscal years, as applicable, for projects that have reached completion or a performance milestone, an aggregate comparison of the projects' performance measures, including the actual number of jobs created, the actual average wages paid, and the actual amount of capital investment, with the expected number of jobs, assumed average wage, and planned capital investment when the grant awards were made, and the proportion of projects that met or exceeded the project-specific goals relevant to the program; (iv) for each of the three previous calendar or fiscal years, as applicable, for all projects that have reached completion or a performance milestone, an aggregate assessment of the projects' actual rate of return on the Commonwealth's investment compared with the expected rate of return when the grant awards were made; (v) for each of the three previous calendar or fiscal years, as applicable, for all projects that have reached completion or a performance milestone, an aggregate estimate of the projects' total economic impact measured by the Virginia Economic Development Partnership Authority on the basis of estimated state tax revenues generated directly or indirectly by the projects, where applicable; and (vi) for all projects that reached completion five calendar or fiscal years, as applicable, prior to the year of the report, an aggregate final comparison of jobs reported by companies at the time of completion and jobs at the end of the most recent calendar year, and an aggregate final comparison of the projects' rate of return at the time of completion and a five-year rate of return based on the most recent job levels.

2014, c. [817](#); 2015, cc. [761](#), [763](#), [777](#).

The chapters of the acts of assembly referenced in the historical citation at the end of this section may not constitute a comprehensive list of such chapters and may exclude chapters whose provisions have expired.

Appendix C: Comments from the Joint Legislative Audit and Review Commission (JLARC)

November 13, 2017

The Honorable Todd P. Haymore
Secretary of Commerce and Trade
Patrick Henry Building
1111 East Broad Street
Richmond, VA 23219

Dear Secretary Haymore:

As required by statute, staff of the Joint Legislative Audit and Review Commission (JLARC) reviewed the 2017 report, the *Effectiveness of Economic Development Incentive Grant Programs Administered by the Commonwealth of Virginia*, which is prepared annually by the Virginia Economic Development Partnership (VEDP) (§ 2.2-206.2).

JLARC received the first draft of the report on September 13, 2017. My staff reviewed the content and analysis for completeness and accuracy and sent technical recommendations. VEDP staff were responsive and incorporated many of the recommendations, and they sent a revised draft on November 6, 2017. As of the latest draft of the report, the information presented appears to be accurate based on the underlying information made available to us.

VEDP has made significant improvements to the content and substance of the report since it was first issued in 2014. One key improvement in the 2017 report is that the percentage of expected jobs that were created—one of the metrics required in statute—is reported with other summary information for each program rather than included in the report appendix as it was in prior years.

As I indicated last year, the report still does not satisfy all aspects of legislative intent. Specifically, the actual rate of return and total economic impact of grant projects are not included because this information is not readily available. Last year I suggested that agencies that administer the grants included in this report should collaborate to ensure this information is included by the 2018 edition. VEDP agreed to coordinate with agencies to assign a unique identifier to each grant-funded project to be used by all programs, which will enable a more accurate estimation of the economic impact of grant projects. I encourage the agencies to continue working together so that the report fully meets statutory requirements by 2018.

I would like to thank VEDP staff for their cooperation and for the opportunity to review this report.

Sincerely,



Hal E. Greer
Director

cc: The Honorable Robert D. Orrock, Sr.
The Honorable Thomas K. Norment, Jr.
Stephen Moret
Robert W. McClintock