

Effectiveness of Economic Development Incentive Grant Programs Administered by the Commonwealth of Virginia

In accordance with Chapter 817 of the 2014 Acts of Assembly

November 15, 2018

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Executive Summary

In accordance with §2.2-206.2 of the Code of Virginia, the Virginia Economic Development Partnership (VEDP) serves as the aggregator of data on seventeen different incentive programs administered by nine separate entities. This is the fifth annual report providing summary information on the performance of these economic development incentive programs. The goal of this report is to provide data and relevant measures of effectiveness on each incentive program in a transparent and easy-to-understand format.

From FY2014 through FY2018, a total of \$386,556,572 was awarded to 2,247 projects through the seventeen incentive programs captured in this report. The Code of Virginia requires at least three years of historical data be included, but the report goes back five years to better illustrate the performance of each program.

This FY2018 report follows the format established in 2016. In addition to this document, the reporting agencies launched an interactive website (<http://www.virginiaincentives.org>) to provide interested citizens with access to data on Virginia's incentives.

Program Summaries

This section contains summary information about each incentive program and the projects incented under that program. The structure of each summary is consistent across programs, and its contents are described and explained below.

Each program summary contains background information on the administering entity, the Virginia Code section governing the program, a narrative on **Program Goals** and **Structural Information**, as well as a table reflecting **Summary of Incentives, Relevant Goals, and Performance**.

The program summary table is split into two parts, with **Projects Awarded** at the top and **Projects Completed or at Milestone** at the bottom. Projects are grouped according to the fiscal year during which the performance agreement or other contractual obligation was signed, and projects remain in this grouping over time. Grouping by start date suits most incentive programs but delayed payout grants, like the Virginia Investment Partnership (VIP), may not show grant payouts until after the five-year scope of the report.

The **Projects Awarded** section includes summary information on the volume and magnitude of projects that received an incentive during a given fiscal year, as well as the expected performance of the projects in that year. This section of the table should be static,¹ as this data is historical. Because some of the projects are still ongoing, their performance cannot yet be assessed. The **Projects Completed or at Milestone** section of the table is a subset of all projects awarded in a given fiscal year, which includes only those projects that were since completed or that reached a milestone. For some programs the data is dynamic, and will change in every report, as more projects are completed or reach a milestone. Project completion is determined by each reporting entity and is considered to be achieved once the reporting entity internally closes the project based on its administrative process. A project does not have to meet all or any of its performance measures to be considered “completed”. A company that does not meet the performance measures for its project either is not paid the incentive or is required to repay the incentive. Because only completed projects are included, their performance against expectations can be assessed. This analysis is shown on a separate table directly after the summary of each program.

Milestone data reflect the latest data received on an incented project even if no formal milestone exists. For example, an incented project may begin in FY2014 with a target completion date in FY2018, and a milestone

¹ However, any revisions made to the historical data by the administering entities and reported to VEDP will be reflected in the report.

in FY2016. However, if a reporting entity receives data on the progress of that project in FY2015, this data is included in the table as a milestone even though FY2015 is not a formal milestone. This was done to increase transparency and provide the latest data available on incented projects.

The table contains **Funds Appropriated** and **Incentives Awarded**. **Funds Appropriated** are total dollars directed to a program through the Appropriation Act in the specified fiscal year. This amount does not include funds carried over from the previous fiscal year. **Incentives Awarded** reflects total incentive dollars committed to projects in the specified fiscal year. This total may be lower than or greater than the amount shown in **Funds Appropriated**. The discrepancy is partly attributable to the lag between when the contractual obligation is signed and the funds are obligated, and when the projects is announced and funds are officially committed. A project may also be awarded incentives that will be disbursed at a subsequent date, and in some instances over a long period of time. For example, the VIP grant disburses funds after performance is met and typically over 5 years. However, funds may not be appropriated for these projects until the fiscal year(s) when disbursement is due to occur.

The value of **Average Wage** is the arithmetic mean, and values that are calculated with a weighted average are noted.

Data on individual projects by program by fiscal year are included in *Appendix A: Data on Individual Incented Projects*.

Advanced Shipbuilding Training Facility Performance Grant Program (ASTFPG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.23

Program Goals:

The goal of awarding the Advanced Shipbuilding Training Facility Performance Grant Program (ASTFPG) is to promote and expand advanced shipbuilding in the Commonwealth. This tailored performance-based grant is available to a qualified shipbuilder which meets or exceeds requirements specified in the governing statute. Metrics are contained in the table below.

Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed and performance milestones have been achieved.

The performance period is unique to each project and specified in the performance agreement; milestones reflect latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

Projects Awarded		FY2014	FY2015	FY2016	FY2017	FY2018	Total
Funds Appropriated		\$5,000,000	\$8,029,323	\$7,592,582	\$7,155,840	-	\$27,777,745
Number of Projects		-	-	-	-	-	1
Incentives Awarded		-	-	-	-	-	\$32,777,745
Average Incentive per Job		-	-	-	-	-	\$32,778
Expected	Jobs Created	-	-	-	-	-	1,000
	Apprentice Program Enrollment	-	-	-	-	-	750
	Training Expenses	-	-	-	-	-	\$59,957,919
	Average Wage (≥ Average Wage in locality)	-	-	-	-	-	-
	Value of Capital Investment	-	-	-	-	-	\$300,000,000
Projects Completed or at Milestone (subset of Projects Awarded)							
Number of Projects		-	-	-	-	-	1
Incentives Awarded		-	-	-	-	-	\$32,777,745
Incentives Paid		-	-	-	-	-	\$32,777,745
Incentives Repaid		-	-	-	-	-	\$0
Completed	Jobs Created	-	-	-	-	-	1,520
	Apprentice Program Enrollment	-	-	-	-	-	825
	Training Expenses	-	-	-	-	-	\$87,490,715
	Average Wage	-	-	-	-	-	Requirement Met
	Value of Capital Investment	-	-	-	-	-	\$357,960,000

Notes:

Only one award has been made for ASTFPG; this occurred in FY2011 and therefore is not shown on this table. The "Total" column includes "Awarded", "Expected", and "Milestone" data from FY2011; otherwise the table could be read as the recipient received the grant without having done anything. The value of the grant is \$32,777,745. The grant recipient is expected to create 1,000 jobs at an average wage above the locality's prevailing wage, enroll 750 apprentices, spend \$59,957,919 annually in training expenses, and create aggregate capital investment of \$300,000,000. The grant recipient has met or exceeded its metrics. The last payment to the company was made in FY2017.

Advanced Shipbuilding Training Facility Performance Grant Program (ASTFPG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.23

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs			Apprentices			Average Wage (weighted)		
	Total	Completed	Awarded	Received	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
FY2011	1	1	\$32,777,745	\$32,777,745	\$0	\$300,000,000	\$357,960,000	119%	1,000	1,520	152%	750	825	110%	Requirement Met		
FY2012	-	-															
FY2013	-	-															
FY2014	-	-															
FY2015	-	-															
FY2016	-	-															
FY2017	-	-															
FY2018	-	-															
Total	1	1	\$32,777,745	\$32,777,745	\$0	\$300,000,000	\$357,960,000	119%	1,000	1,520	152%	750	825	110%	Requirement Met		

Aerospace Engine Manufacturing Performance Grant Program (AEMPG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.20

Program Goals:

The goal of awarding the Aerospace Engine Manufacturing Performance Grant Program (AEMPG) is to incentivize an aerospace engine manufacturer to locate in the Commonwealth. This tailored performance-based grant is available to a qualified aerospace engine manufacturer which meets or exceeds requirements specified in the governing statute. The program is made up of five distinct grants.² Metrics are contained in the table below.

Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed and performance milestones have been achieved.

The performance period is unique to each project and specified in the performance agreement; milestones reflect latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

Projects Awarded		FY2007
Funds Appropriated		\$0
Number of Projects		1
Incentives Awarded		\$50,683,000
Average Incentive per Job		\$78,945
Expected	Jobs Created	642
	Average Wage (≥ Average Wage in locality)	-
	Value of Capital Investment	\$501,300,000
Projects Completed or at Milestone (subset of Projects Awarded)		
Number of Projects		1
Incentives Awarded		\$50,683,000
Incentives Paid		\$5,250,000
Incentives Repaid		\$0
Milestone	Jobs Created	250
	Average Wage	Requirement Met
	Value of Capital Investment	\$267,400,000
Completed	Jobs Created	-
	Average Wage	-
	Value of Capital Investment	-

Notes:

There is a single project which has been incented under the Aerospace Engine Manufacturing Grant Program. The project was awarded in FY2007 under a target completion date of FY2023. Although this date falls outside of the scope of this report, data are provided for transparency on this ongoing project.

Funds appropriated reflects the funds appropriated to the program in FY2007. A total of \$50,683,000 of incentives was awarded under the program in FY2007.

The average wage requirement for the program is greater than or equal to the prevailing average wage in the locality (Prince George County).

The latest milestone data documents cumulative capital investment of \$267,400,000. The goal investment through this period was \$472,700,000, with total investment of \$501,300,000 at project completion.

The latest milestone data documents 250 cumulative jobs created. The goal job creation through this period was 458, with total job creation of 642 at project completion.

The project is eligible for future payments, but there have not been any further submissions for reimbursement at the time of this report.

² One or more of the grants cited here are paid by VJIP as pass-through funds, and are included in the VJIP amount awarded. While this could constitute double-counting of dollars awarded, the amounts are included here to provide a complete and transparent representation of the program. Per VJIP data, the pass-through funds are for an on-going project that is not yet completed.

Aerospace Engine Manufacturing Performance Grant Program (AEMPG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.20

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs			Average Wage (<i>weighted</i>)		
	Total	Completed	Awarded	Paid	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
<i>FY2007</i>	1	0	<i>No projects to report</i>											
<i>FY2013</i>	-	-												
<i>FY2014</i>	-	-												
<i>FY2015</i>	-	-												
<i>FY2016</i>	-	-												
<i>FY2017</i>	-	-												
<i>FY2018</i>	-	-												
<i>Total</i>	1	0												

Commonwealth's Development Opportunity Fund (COF)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-115

Program Goals:

The goal of awarding the Commonwealth's Development Opportunity Fund (COF) is to attract economic development prospects and secure the expansion of existing business and industry in the Commonwealth. The program uses the following metrics:

- Virginia jobs created, and their average wage
- Value of capital investment in Virginia

Structural Information:

The incentive is paid after an approved performance agreement between the locality and company has been signed. The performance agreement contains a clawback provision.

The performance period is typically 36-months; milestones reflect latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

Projects Awarded		FY2014	FY2015	FY2016	FY2017	FY2018	Total
Funds Appropriated		\$11,811,055	\$19,916,000	\$21,750,000	\$20,750,000	\$19,750,000	\$93,977,055
Number of Projects		33	30	35	19	29	146
Incentives Awarded		\$9,550,000	\$24,625,000	\$28,460,000	\$17,740,000	\$11,157,500	\$91,532,500
Average Incentive per Job		\$2,755	\$3,489	\$4,447	\$5,747	\$2,385	\$3,707
Expected	Jobs Created	3,467	7,058	6,400	3,087	4,678	24,690
	Average Wage (weighted)	\$43,011	\$59,599	\$48,868	\$86,873	\$55,687	\$58,184
	Value of Capital Investment	\$575,377,146	\$3,098,384,783	\$1,432,580,372	\$716,058,335	\$521,436,348	\$6,343,836,984
	Benefit-to-Cost Ratio (10-Year)	5.8	4.7	8.7	5.8	6.2	6.1
Projects Completed or at Milestone (subset of Projects Awarded)							
Number of Projects		33	30	35	19	17	134
Incentives Awarded		\$9,550,000	\$24,625,000	\$28,460,000	\$17,740,000	\$8,292,500	\$88,667,500
Incentives Paid		\$9,550,000	\$24,625,000	\$28,460,000	\$17,740,000	\$8,292,500	\$88,667,500
Incentives Repaid		\$864,500	\$346,250	\$3,430,000	\$0	\$0	\$4,640,750
Milestone ³	Jobs Created	2,099	1,973	2,800	1,020	904	8,796
	Average Wage (weighted)	\$60,506	\$73,055	\$91,002	\$110,610	\$56,262	\$83,679
	Value of Capital Investment	\$193,165,632	\$451,215,560	\$822,773,743	\$306,832,519	\$155,916,272	\$1,929,903,726
Completed	Jobs Created	1,815	731	155	None Completed	None Completed	2,701
	Average Wage (weighted)	\$49,749	\$68,102	\$83,916			\$56,413
	Value of Capital Investment	\$445,575,301	\$1,238,268,361	\$126,185,220			\$1,810,028,882
Projected Benefit-to-Cost Ratio ⁴ (10-Year)		5.8	4.7	8.7	5.8	6.2	6.1
Current Benefit-to-Cost Ratio (July 2017)		2.5	1.5	1.0	n/a	n/a	1.4

³ Values reported here are only survey results; VEDP uses VEC QCEW data as milestone data and in calculating Current Benefit-to-Cost ratios, however these data cannot be shared publicly.

⁴ The Projected and Current Benefit-to-Cost Ratios are calculated using total state benefits divided by total state costs and include data which are not shown. The Current Benefit-to-Cost Ratio may be low in the early years because companies typically have 36 months to perform. The Projected BCR is the same as the Expected BCR in FY2018 because the projected analysis stops at FY2017.

Commonwealth's Development Opportunity Fund (COF)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-115

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs			Average Wage (<i>weighted</i>)		
	Total	Completed	Awarded	Paid	Repaid	Expected	Actual	% of Target	Expected	Actual	% of Target	Expected	Current	% of Target
FY2014	33	11	\$2,200,000	\$2,200,000	\$864,500	\$210,474,962	\$198,528,388	94%	990	546	55%	\$33,263	\$43,974	132%
FY2015	30	7	\$6,390,000	\$6,390,000	\$346,250	\$2,086,758,000	\$69,284,724	3%	2,422	257	11%	\$48,037	\$57,938	121%
FY2016	35	4	\$3,440,000	\$3,440,000	\$3,430,000	\$107,075,500	\$3,424,490	3%	303	6	2%	\$40,959	\$67,360	164%
FY2017	19	1	\$150,000	\$150,000	\$0	\$25,100,000	\$25,090,928	100%	60	60	100%	\$53,000	\$38,456	73%
FY2018	29	0	No completed projects											
Total	146	23	\$12,180,000	\$12,180,000	\$4,640,750	\$2,429,408,462	\$296,328,530	12%	3,775	869	23%	\$35,052	\$56,413	161%

Economic Development Incentive Grant subfund (VEDIG)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-5102.1

Program Goals:

The goal of awarding the Economic Development Incentive Grant (VEDIG) is to encourage companies to invest and to provide new employment opportunities by locating significant headquarters, administrative, research and development, or similar service and basic sector operations in the Commonwealth. The program uses the following metrics:

- Virginia jobs created, and their average wage
- Value of capital investment in Virginia

Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed and performance milestones have been achieved.

The performance agreement does not contain a clawback provision: the incentive is typically paid in five installments (once per year) after qualified and maintained performance.

The performance period is typically 10-years (5-years to meet milestones, 5-years of payment); milestones reflect latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

Projects Awarded		FY2014	FY2015	FY2016	FY2017	FY2018	Total	
Funds Appropriated		\$1,300,000	\$4,500,000	-	\$4,200,000	\$1,600,000	\$11,600,000	
Number of Projects		1	2	0	2	1	6	
Incentives Awarded		\$5,000,000	\$6,000,000	-	\$9,300,000	\$4,000,000	\$24,300,000	
Average Incentive per Job		\$6,250	\$5,000	-	\$6,899	\$2,857	\$3,689	
Expected	Jobs Created	800	1,200	n/a	1,348	1,400	4,748	
	Average Wage (weighted)	\$122,083	\$128,583		\$98,022	\$60,314	6.8	
	Value of Capital Investment	\$149,700,000	\$87,000,000		\$146,300,000	\$100,000,000	\$98,682	
	Benefit-to-Cost Ratio (10-Year)	10.9	9.5		4.5	7.8	\$483,000,000	
Projects Completed or at Milestone (subset of Projects Awarded)								
Number of Projects		1	0	n/a	0	0	1	
Incentives Awarded		\$5,000,000	None		None	None	\$5,000,000	
Incentives Paid		\$0	Completed or		Completed or	Completed or	\$0	
Incentives Repaid		\$0	at Milestone		at Milestone	at Milestone	\$0	
Milestone ⁵	Jobs Created	83	n/a	n/a	n/a	n/a	83	
	Average Wage (weighted)	\$122,586					\$122,586	
	Value of Capital Investment	\$92,466,562					\$92,466,562	
Completed	Jobs Created	None	Completed	n/a	n/a	n/a	None	
	Average Wage (weighted)							Completed
	Value of Capital Investment							Completed
Projected Benefit-to-Cost Ratio ⁶ (10-Year)		9.3	15.1	-	4.5	7.8	7.6	
Current Benefit-to-Cost Ratio (July 2017)		0.8	1.1	-	0.9	0.1	0.8	

⁵ Values reported here are only survey results; VEDP uses VEC QCEW data as milestone data and in calculating Current Benefit-to-Cost ratios, however these data cannot be shared publicly.

⁶ The Projected and Current Benefit-to-Cost Ratios are calculated using total state benefits divided by total state costs (not shown) using milestone data or projections from most current data.

Economic Development Incentive Grant subfund (VEDIG)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-5102.1

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs			Average Wage (weighted)		
	Total	Completed	Awarded	Received	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
<i>FY2014</i>	1	0	No completed projects											
<i>FY2015</i>	2	0												
<i>FY2016</i>	0	-												
<i>FY2017</i>	2	0												
<i>FY2018</i>	1	0												
<i>Total</i>	6	0												

Investment Partnership Grant subfund (VIP)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-5101

Program Goals:

The goal of awarding the Investment Partnership Grant (VIP) is to encourage continued capital investment by existing Virginia manufacturers or research and development services that support manufacturing in the Commonwealth. While no new job creation is required, existing employment levels must be maintained over time. The program uses the following metrics:

- Virginia jobs created and/or saved, and their average wage (if applicable)
- Value of capital investment in Virginia

Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed and performance milestones have been achieved.

The performance agreement does not contain a clawback provision – the incentive is typically paid in five installments (once per year) after qualified and maintained performance.

The performance period is typically 10-years (5-years to meet milestones, 5-years of payment); milestones reflect latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

Projects Awarded		FY2014	FY2015	FY2016	FY2017	FY2018	Total
Funds Appropriated		\$3,872,539	\$3,957,289	\$3,602,914	\$2,722,310	\$2,220,330	\$16,375,382
Number of Projects		6	9	4	10	4	33
Incentives Awarded		\$2,300,000	\$9,700,000	\$2,800,000	\$6,100,000	\$4,400,000	\$25,300,000
Expected	Jobs Created	267	930	94	666	1,397	3,354
	Average Wage (weighted)	\$51,106	\$44,019	\$42,970	\$42,762	\$69,422	\$55,014
	Value of Capital Investment	\$195,313,000	\$524,275,000	\$320,295,591	\$416,205,264	\$190,143,000	\$1,646,231,855
	Benefit-to-Cost Ratio (10-Year)	2.9	2.6	4.1	3.1	10.6	4.3
Projects Completed or at Milestone (subset of Projects Awarded)							
Number of Projects		0	3	0	4	0	7
Incentives Awarded		None	\$4,500,000	None	\$1,400,000	None	\$5,900,000
Incentives Paid		Completed or	\$0	Completed or	\$0	Completed or	\$0
Incentives Repaid		at Milestone	\$0	at Milestone	\$0	at Milestone	\$0
Milestone ⁷	Jobs Created		354		95		449
	Average Wage (weighted)	n/a	\$35,724	n/a	\$44,395	n/a	\$37,559
	Value of Capital Investment		\$128,010,473		\$108,818,333		\$236,828,806
Completed	Jobs Created	n/a	None Completed	n/a	None Completed	n/a	None Completed
	Average Wage (weighted)						
	Value of Capital Investment						
Projected Benefit-to-Cost Ratio (10-Year)		9.1	4.8	8.3	5.6	3.1	6.1
Current Benefit-to-Cost Ratio ⁸ (July 2017)		2.0	1.7	5.0	0.6	n/a	1.3

⁷ Values reported here are only survey results; VEDP uses VEC QCEW data as milestone data and in calculating Current Benefit-to-Cost ratios, however these data cannot be shared publicly.

⁸ The Current Benefit-to-Cost Ratio for fiscal years where no milestones have yet to occur is calculated using the projected values at the time of this report. For FY2018, the Projected BCR is the same as the Expected 10 year BCR because the projected analysis only goes through FY2017.

Investment Partnership Grant subfund (VIP)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-5101

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs			Average Wage (<i>weighted</i>)		
	Total	Completed	Awarded	Received	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
FY2014	6	0	No completed projects											
FY2015	9	0												
FY2016	4	0												
FY2017	10	0												
FY2018	4	0												
Total	33	0												

Major Eligible Employer Grant subfund (MEE)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-5102

Program Goals:

The goal of awarding the Major Eligible Employer Grant (MEE) is to encourage major eligible employers to invest in the Commonwealth and to provide a number of stable employment opportunities by either making a significant expansion to existing operations or constructing new ones with specific qualification requirements. The program uses the following metrics:

- Virginia jobs created, and their average wage
- Value of capital investment in Virginia

Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed and performance milestones have been achieved.

The performance agreement does not contain a clawback provision – the incentive is typically paid in five installments (once per year) after qualified and maintained performance.

The performance period is typically 10-years (5-years to meet milestones, 5-years of payment); milestones reflect latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

Projects Awarded		FY2005	FY2006
Funds Appropriated		\$0	\$0
Number of Projects		1	1
Incentives Awarded		\$9,000,000	\$25,000,000
Average Incentive per Job		\$1,957	\$55,556
Expected	Jobs Created	4,600	450
	Average Wage (weighted)	\$79,591	\$133,333
	Value of Capital Investment	\$133,000,000	\$300,000,000
	Benefit-to-Cost Ratio (10-Year)	121.9	1.7
Projects Completed or at Milestone (subset of Projects Awarded)			
Number of Projects		1	1
Incentives Awarded		\$9,000,000	\$25,000,000
Incentives Paid		\$3,474,000	\$25,000,000
Incentives Repaid		\$0	\$0
Milestone	Jobs Created	5,094	n/a
	Average Wage (weighted)	\$104,000	
	Value of Capital Investment	\$171,800,000	
Completed	Jobs Created	None Completed	450
	Average Wage (weighted)		\$156,596
	Value of Capital Investment		\$425,600,000
Projected Benefit-to-Cost Ratio (10-Year)		88.6	3.1
Current Benefit-to-Cost Ratio (July 2017)		88.8	2.6

Additional Notes:

There are two projects which have been incented under the Major Eligible Employer Grant subfund in FY2005 and FY2006. Although these dates fall outside the scope of this report, data are provided for transparency on these ongoing projects.

Funds appropriated reflects the funds appropriated to the program in FY2005 and FY2006. A total of \$34,000,000 of incentives was awarded under the program in FY2005 and FY2006.

Major Eligible Employer Grant subfund (MEE)
Administered by: Virginia Economic Development Partnership
Va. Code § 2.2-5102

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs			Average Wage (<i>weighted</i>)		
	Total	Completed	Awarded	Received	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
FY2005	1		No completed projects											
FY2006	1	1	\$25,000,000	\$25,000,000	\$0	\$300,000,000	\$425,600,000	142%	450	450	100%	\$133,333	\$156,596	117%
Total	2	1	\$25,000,000	\$25,000,000	\$0	\$300,000,000	\$425,600,000	142%	450	450	100%	\$133,333	\$156,596	117%

Semiconductor Memory or Logic Wafer Manufacturing Performance Grant Program (SEMI)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.14

Program Goals:

The goal of awarding the Semiconductor Memory or Logic Wafer Manufacturing Performance Grant (SEMI) is to promote and expand semiconductor product manufacturing in the Commonwealth. This tailored performance-based grant is available to a qualified manufacturer of semiconductor memory or logic wafers which meets or exceeds requirements specified in the governing statute. The program uses the following metrics:

- Virginia jobs created
- Value of capital investment in Virginia

Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed and performance milestones have been achieved.

The performance period is unique to each project and specified in the performance agreement; milestones reflect latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

Projects Awarded		FY2005
Funds Appropriated		\$6,720,000
Number of Projects		1
Incentives Awarded		\$27,000,000
Average Incentive per Job		\$31,395
Expected	Jobs Created	860
	Value of Capital Investment	\$1,200,000,000
	Benefit-to-Cost Ratio (10-Year)	2.3
Projects Completed or at Milestone (subset of Projects Awarded)		
Number of Projects		1
Incentives Awarded		\$27,000,000
Incentives Paid		\$27,000,000
Incentives Repaid		\$0
Milestone	Jobs Created	n/a
	Value of Capital Investment	n/a
Completed	Jobs Created	860
	Value of Capital Investment	\$1,200,000,000
Projected Benefit-to-Cost Ratio (10-Year)		7.8
Current Benefit-to-Cost Ratio (July 2016)		6.9

Additional Notes:

There is a single project which has been incented under the Semiconductor Memory or Logic Wafer Manufacturing Grant Program. The project was awarded in FY2005 and completed in early FY2016. Although this date falls outside of the scope of this report, data are provided for transparency on the project.

Funds appropriated reflects the funds appropriated to the program in FY2005. A total of \$27,000,000 of incentives was awarded under the program in FY2005.

The average wage requirement for the program is greater than or equal to the prevailing average wage in the locality (Manassas City).

Semiconductor Memory or Logic Wafer Manufacturing Performance Grant Program (SEMI)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.14

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs		
	Total	Completed	Awarded	Paid	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target
FY2005	1	1	\$27,000,000	\$27,000,000	\$0	\$1,200,000,000	\$1,200,000,000	100%	860	860	100%
Total	1	1	\$27,000,000	\$27,000,000	\$0	\$1,200,000,000	\$1,200,000,000	100%	860	860	100%

Virginia Jobs Investment Program (VJIP)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-2204.3

Program Goals:

There are three components of the Virginia Jobs Investment Program (VJIP): a New Jobs Program, which is open to new or expanding businesses; a Retraining Program for applicants updating facilities with new technology and processes; and a Small Business New Jobs Program which focuses on entrepreneurial entities. The program uses the following metrics:

- Virginia jobs created and/or retrained, and their average wage
- Value of capital investment in Virginia

Structural Information:

The company must apply and receive approval under each of the three programs and fulfill the approved levels within 36-months.

The incentive is paid after proof of performance has been submitted and verified. Each component also contains a minimum revenue requirement and minimum wage requirement.

Summary of Incentives, Relevant Goals, and Performance:

Projects Awarded⁹		FY2014	FY2015	FY2016	FY2017	FY2018	Total
Funds Appropriated ¹⁰		\$7,207,264	\$5,669,833	\$5,669,833	\$5,669,833	\$5,669,833	\$29,886,646
Number of Projects		73	83	94	105	105	460
Incentives Awarded		\$10,228,056	\$7,118,595	\$11,483,804	\$12,516,612	\$9,787,350	\$51,134,416
Average Incentive per Job		\$696	\$759	\$726	\$790	\$787	\$750
Expected	Jobs Created	11,065	7,300	12,382	13,310	11,719	55,776
	Jobs Retrained	3,625	2,084	3,441	2,536	722	12,408
	Average Wage (weighted)	\$47,082	\$45,771	\$53,300	\$51,220	\$54,226	\$50,610
	Value of Capital Investment	\$1,043,251	\$685,238,664	\$887,830,834	\$942,663,965	\$1,478,813,707	\$5,027,799,019
Projects Completed or at Milestone (subset of Projects Awarded)							
Number of Projects		73	83	63	73	58	350
Incentives Awarded		\$10,228,056	\$7,118,595	\$11,208,864	\$11,216,169	\$1,400,550	\$41,172,234
Incentives Paid		\$7,407,139	\$4,392,804	\$7,003,497	\$5,616,442	\$2,271,300	\$26,691,182
Milestone	Jobs Created	None at Milestone	17	1,282	3,358	1,198	5,855
	Jobs Retrained		0	336	1,215	0	1,551
	Average Wage (weighted)		\$29,211	\$49,299	\$45,779	\$51,776	\$47,480
	Value of Capital Investment		\$3,731,920	\$160,808,367	\$269,104,874	\$380,343,053	\$813,988,214
Completed	Jobs Created	7,982	4,040	5,556	1,698	1,159	20,435
	Jobs Retrained	3,023	1,869	2,911	1,016	255	9,074
	Average Wage (weighted)	\$39,946	\$48,368	\$54,030	\$45,925	\$67,783	\$47,557
	Value of Capital Investment	\$924,885,441	\$627,970,560	\$665,027,964	\$520,968,851	\$247,000,000	\$2,985,852,816

⁹ Projects may vary from the fiscal year they were previously reported in to establish consistency with other programs. They will remain static in subsequent reports.

¹⁰ VJIP is structured to pay the incentive after performance. VJIP is structured to pay the incentive after performance. Historically, job creation is lower than the number of jobs expected because companies can be reimbursed only up to the number of jobs listed on the VJIP application. This is why award amounts may exceed funds appropriated.

Virginia Jobs Investment Program (VJIP)
Administered by: Virginia Economic Development Partnership
Va. Code § 2.2-2204.3

Completed Projects:

Year	Projects		Incentives		Capital Investment			Jobs Created			Jobs Retrained			Total Jobs		
	Total	Completed	Awarded	Received	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
FY2014	73	58	\$9,521,239	\$7,407,139	\$924,885,441	\$924,885,441	100%	10,291	3,023	29%	3,625	1,259	35%	13,916	4,282	31%
FY2015	83	70	\$6,530,039	\$4,378,004	\$627,970,560	\$627,970,560	100%	6,649	1,869	28%	1,984	1,641	83%	8,633	3,510	41%
FY2016	94	49	\$8,145,948	\$5,858,799	\$665,027,964	\$665,027,964	100%	8,656	2,911	34%	2,918	1,354	46%	11,574	4,265	37%
FY2017	105	34	\$2,856,237	\$2,006,151	\$520,968,851	\$520,968,851	100%	2,681	1,016	38%	1,096	685	63%	3,777	1,701	45%
FY2018	105	10	\$1,349,900	\$1,218,700	\$247,000,000	\$247,000,000	100%	1,323	255	19%	255	240	94%	1,578	495	31%
Total	460	221	\$28,403,363	\$20,868,793	\$2,985,852,816	\$2,985,852,816	100%	29,600	9,074	31%	9,878	5,179	52%	39,478	14,253	36%

Note: VJIP is structured to pay the incentive after performance. Historically, job creation is lower than the number of jobs expected because companies can be reimbursed only up to the number of jobs listed on the VJIP application.

Agriculture and Forestry Industries Incentive Grant (AFID)
Administered by: Virginia Department of Agriculture and Consumer Services

Va. Code § 3.2-305

Program Goals:

The goal of awarding Facility Grants from Agriculture and Forestry Industries Development Fund Grant (AFID) is to attract new and expanding agriculture and forestry processing / value-added facilities using Virginia-grown products. The program uses the following metrics:

- Virginia jobs created, and their average wage
- Value of capital investment in Virginia
- Value of new purchases of Virginia-grown agriculture and forestry products

Structural Information:

The incentive is paid after an approved performance agreement between the locality and company has been signed. The performance agreement contains a clawback provision. The performance period is typically 36-months; milestones reflect latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

Projects Awarded		FY2014	FY2015	FY2016	FY2017	FY2018	Total
Funds Appropriated		\$1,000,000	\$1,000,000	\$1,750,000	\$1,250,000	\$1,780,000	\$6,780,000
Number of Projects		12	6	12	20	13	63
Incentives Awarded		\$1,299,700	\$490,000	\$1,045,000	\$1,837,500	\$862,000	\$5,534,200
Expected	Jobs Created	985	213	330	386	247	2,161
	Average Wage (weighted)	\$31,677	\$26,657	\$32,257	\$34,991	\$33,537	\$32,076
	Value of Capital Investment	\$136,131,790	\$9,381,500	\$183,893,471	\$82,685,956	\$32,484,197	\$444,576,914
	Value of Agriculture and/or Forestry Products	\$381,809,796	\$34,323,819	\$64,706,311	\$107,609,226	\$21,760,659	\$610,209,811
Projects Completed or at Milestone (subset of Projects Awarded)							
Number of Projects		12	6	12	17	1	48
Incentives Awarded		\$1,299,700	\$490,000	\$1,045,000	\$1,377,500	\$100,000	\$4,312,200
Incentives Paid		\$1,299,700	\$490,000	\$1,045,000	\$1,377,500	\$100,000	\$4,312,200
Incentives Repaid		\$400,000	\$50,000	-	\$200,000	-	\$650,000
Milestone	Jobs Created	104	127	133	920	29	482
	Average Wage (weighted)	\$35,714	\$22,998	\$33,095	\$32,530	\$21,273	\$30,185
	Value of Capital Investment	\$10,114,362	\$7,535,004	\$103,072,663	\$29,455,439	\$4,426,273	\$154,603,740
	Value of Agriculture and/or Forestry Products	\$23,788,762	\$10,511,329	\$385,174,788	\$6,320,402	\$3,719,055	\$429,514,036
Completed	Jobs Created	952	9				961
	Average Wage (weighted)	\$31,777	\$42,515	None Completed	None Completed	None Completed	\$31,877
	Value of Capital Investment	\$117,827,511	\$206,387				\$118,033,898
	Value of Agriculture and/or Forestry Products	\$253,968,038	\$7,503,467				\$261,471,504

Agriculture and Forestry Industries Incentive Grant (AFID)
Administered by: Virginia Department of Agriculture and Consumer Services
Va. Code § 3.2-305

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs			Value of Agriculture Products		
	Total	Completed	Awarded	Received	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
FY2014	12	10	\$1,049,700	\$1,049,700	\$400,000	\$115,868,490	\$117,827,511	102%	874	952	109%	\$339,709,796	\$253,968,038	75%
FY2015	6	1	\$50,000	\$50,000	\$50,000	\$735,000	\$206,387	28%	25	9	36%	\$353,309	\$7,503,467	2,124%
FY2016	12	0	No completed projects											
FY2017	20	1	\$200,000	\$200,000	\$200,000	\$6,412,820	\$0	0%	105	0	0%	\$50,581,125	\$0	0%
FY2018	13	0	No completed projects											
Total	63	12	\$1,299,700	\$1,299,700	\$650,000	\$123,016,310	\$118,033,898	96%	1004	961	96%	\$390,644,230	\$261,471,504	67%

Note: AFID is a recently created incentive program with the first award occurring in FY2013.
 Closed projects which did not materialize are not included in this summary, but are listed in Appendix A.

Enterprise Zone Job Creation Grant (JCG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-547

Program Goals:

The goal of the Enterprise Zone Job Creation Grant (JCG) is to offer distressed communities (rural and urban) a tool to increase their attractiveness as a place for job creation and private investment. The intent is to spur overall community economic growth and expansion by the use of two stand-alone, but complimentary, incentives: the Job Creation Grant and Real Property Investment Grant. The program uses the primary metric below.

- Virginia jobs created since base year of application

Structural Information:

Applications for the grant are submitted *after* qualified jobs have been created; grants are performance-based and by-right.

There is a statutory minimum number of jobs which must be created, and a minimum wage threshold for grant-eligible positions, based on Federal Minimum Wage.

Summary of Incentives, Relevant Goals, and Performance:

Projects Awarded & Completed	FY2014	FY2015	FY2016	FY2017	FY2018	Total ¹¹
Total Enterprise Zone Funds Appropriated ¹²	\$14,150,000	\$14,150,000	\$12,071,157	\$12,650,000	\$12,814,467	\$65,835,624
Funding Available for JCG	\$2,893,705	\$5,097,733	\$11,138,137	\$1,791,829	\$2,161,632	\$23,083,036
Number of Projects	62	67	58	63	48	298
Incentives Awarded	\$2,893,705	\$3,097,733	\$2,738,137	\$1,791,829	\$2,161,632	\$12,683,036
Jobs Created in Grant Year	1,269	1,393	1,657	1,040	1,610	6,969
Jobs Maintained in Grant Year	3,689	3,758	3,215	2,009	2,025	14,695
Net Jobs Created over Base Year	4,958	5,150	4,869	3,049	3,635	21,662

Additional Notes:

The Job Creation Grant is available for up to five consecutive years, starting with Grant Year 1. The application includes a base number of employees, the number of jobs created since that base year, and the wages for those permanent, full-time employees (PFTE). The base year may be either of the two calendar years immediately preceding the first year of grant eligibility, at the choice of the applicant. Subsequent years verify the number of jobs created or maintained since the base year. Base year jobs are not grant eligible. Grant awards are calculated per PFTE which is offered health benefits and earns at least 175% (\$500/PFTE) or 200% (\$800/PFTE) of the Federal Minimum Wage. Applicants from High Unemployment Areas can qualify PFTE at a reduced wage threshold of 150% of the Federal Minimum Wage (\$500/PFTE). Applications are due April 1 of each year.

The Job Creation Grant is paid after qualified jobs have been created. Projects are considered completed once the application is approved and payment disbursed.

¹¹ Totals for "Jobs Maintained in Grant Year" and "Net Jobs Created over Base Year" do not contain values as adding these variables over time results in double-counting.

¹² Both the JCG and RPIG are funded from an overall Enterprise Zone appropriation. What is not awarded under JCG in a given FY is subsequently made available for RPIG.

Enterprise Zone Job Creation Grant (JCG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-547

Completed Projects:

Year	Projects		Incentives		Jobs			
	Total	Completed	Awarded	Received	Created	Maintained	Net Created over Base Year	% of Target
FY2014	62	62	\$2,893,705	\$2,893,705	1,269	3,689	4,958	100%
FY2015	67	67	\$3,097,733	\$3,097,733	1,393	3,758	5,150	100%
FY2016	58	58	\$2,738,137	\$2,738,137	1,657	3,215	4,869	100%
FY2017	63	63	\$1,791,829	\$1,791,829	1,040	2,009	3,049	100%
FY2018	48	48	\$2,161,632	\$2,161,632	1,610	2,025	3,635	100%
Total	298	298	\$12,683,036	\$12,683,036	6,969	14,695	21,662	100%

Note: Enterprise Zone JCG is performance-based, by-right, and is structured to disburse funds only after proof of completion. Therefore 100% of projects met their targets.

Note: Totals for "Jobs Maintained" and "Net Created over Base" do not contain values as adding these variables over time results in double-counting.

Enterprise Zone Real Property Investment Grant (RPIG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-548

Program Goals:

The goal of the Enterprise Zone Real Property Investment Grant (RPIG) is to offer distressed communities (rural and urban) a tool to increase their attractiveness as a place for job creation and private investment. The intent is to spur overall community economic growth and expansion by the use of two stand-alone, but complimentary, incentives: the Job Creation Grant and Real Property Investment Grant. The program uses the primary metric below.

- Value of real property investment in Virginia

Structural Information:

Applications for the grant are submitted *after* the property receiving investment has been placed in service. The grant is performance-based and by-right.

There is a statutory minimum amount of investment which must be made.

The grant is paid out from the remaining Enterprise Zone allocation after Job Creation Grants are paid in full. When grant requests exceed the available funding, the grant is prorated.

Summary of Incentives, Relevant Goals, and Performance:

Projects Awarded & Completed	FY2014	FY2015	FY2016	FY2017	FY2018	Total
Total Enterprise Zone Funds Appropriated ¹³	\$14,150,000	\$14,150,000	\$12,071,157	\$12,650,000	\$12,814,467	\$65,835,624
Funding Available for RPIG	\$11,256,295	\$9,052,267	\$933,020	\$10,858,171	\$10,652,835	\$42,752,588
Number of Projects	158	166	157	166	168	815
Incentives Awarded	\$11,256,295	\$9,052,275	\$9,333,020	\$10,858,171	\$10,652,835	\$51,152,596
Qualified Real Property Investment Made	\$204,030,271	\$242,131,768	\$300,484,639	\$275,733,033	\$241,345,100	\$1,263,724,811
RPIG Proration Rate	90.82%	69.11%	66.64%	73.68%	69.97%	-
Type of Qualified Real Property Investment (Count)						
New Construction	22	37	43	41	38	181
Expansion of Existing Building or Facility	24	19	11	17	15	86
Rehabilitation of Existing Building or Facility	112	110	103	108	115	548
Investment-to-Cost Ratio	18.1	26.7	32.2	25.4	22.7	24.7

Additional Notes:

Applications to the Real Property Investment Grant are submitted the calendar year following the year in which the property was placed in service. A statutory minimum investment of \$100,000 is required for a single building or facility in the case of rehabilitation or expansion, or \$500,000 in the case of new construction. Grant requests are capped at \$100,000 for Qualified Real Property Investments under \$5 million and \$200,000 for investments over \$5 million. Applications are due April 1 of each year.

The Real Property Investment Grant is paid after qualified investment has been made. Projects are considered completed once the application is approved and payment disbursed.

¹³ Both the JCG and RPIG are funded from an overall Enterprise Zone appropriation. What is not awarded under JCG in a given FY is subsequently made available for RPIG.

Enterprise Zone Real Property Investment Grant (RPIG)
Administered by: Department of Housing & Community Development
Va. Code § 59.1-548

Completed Projects:

Year	Projects		Incentives		Jobs	
	Total	Completed	Awarded	Received	Qualified Real Property Investment	% of Target
FY2014	158	158	\$11,256,295	\$11,256,295	\$204,030,271	100%
FY2015	166	166	\$9,052,275	\$9,052,275	\$242,131,768	100%
FY2016	157	157	\$9,333,020	\$9,333,020	\$300,484,639	100%
FY2017	166	166	\$10,858,171	\$10,858,171	\$275,733,033	100%
FY2018	168	168	\$10,652,835	\$10,652,835	\$241,345,100	100%
Total	815	815	\$51,152,596	\$51,152,596	\$1,263,724,811	100%

Rail Industrial Access Fund (RIAF)

Administered by: Virginia Department of Rail & Public Transportation

Va. Code § 33.2-1600

Program Goals:

The goal of the Rail Industrial Access Fund (RIAF) is to promote truck diversion by connecting new or expanding businesses to the freight rail network. The program is available to localities, businesses, or industries who seek access to a common carrier railroad. The program uses the following metrics:

- Value of capital investment in Virginia
- Increase in number of carloads along the route

Structural Information:

The incentive is paid after an approved performance agreement between Department of Rail and Public Transportation and company has been signed and construction is complete. The performance agreement contains a clawback provision.

The program scores applicants from 0 to 100, a minimum score of 50 is required to receive recommendation for approval to the Commonwealth Transportation Board.

Summary of Incentives, Relevant Goals, and Performance:

Projects Awarded		FY2014	FY2015	FY2016	FY2017	FY2018	Total
Funds Appropriated		\$5,500,000	\$5,500,000	\$5,500,000	\$5,500,000	\$5,500,000	\$27,500,000
Funding Available for RIAF		\$3,000,000	\$3,000,000	\$3,000,000	\$3,000,000	\$3,000,000	\$15,000,000
Number of Projects		5	1	3	0	4	13
Incentives Awarded		\$2,587,382	\$365,400	\$1,095,000	\$0	\$1,788,000	\$5,835,782
Expected	Value of Capital Investment	\$111,024,764	\$2,600,000	\$10,914,000	-	\$47,315,000	\$171,853,764
	Increase in Carloads	14,190	150	1,610	-	3,104	19,054
Projects Completed or at Milestone (subset of Projects Awarded)							
Number of Projects		4	1	3	0	3	11
Incentives Awarded		\$2,587,382	\$365,400	\$1,095,000	None Completed or at Milestone	\$1,788,000	\$5,835,782
Incentives Paid		\$2,137,360	\$291,488	\$495,000		\$450,000	\$3,373,848
Incentives Repaid ¹⁴		\$0	\$0	\$0		\$0	\$0
Number of Projects with Funds De-obligated		1	0	0		1	2
Funds De-obligated		\$450,000	n/a	n/a		\$450,000	\$900,000
Milestone	Value of Capital Investment	-	-	\$0	-	\$0	\$0
	Increase in Carloads	-	-	10	-	502	512
Completed	Value of Capital Investment	\$26,532,218	\$2,100,042	\$7,477,885	-	\$405,159	\$72,515,304
	Increase in Carloads	221	10	20	-	101	352

Additional Notes:

The Rail Industrial Access Fund (DRPT), Economic Development Access Program (VDOT), and Airport Access Program (VDOT) all share a \$5.5 million appropriation each fiscal year. During program review in FY2015, the Commonwealth Transportation Board put a moratorium on the Rail Industrial Access Fund accepting applications.

¹⁴ While no incentives have been repaid, de-obligated funds are noted in the table. De-obligated projects and projects underway have no milestone or completion data.

Rail Industrial Access Fund (RIAF)

Administered by: Virginia Department of Rail & Public Transportation

Va. Code § 33.2-1600

Completed Projects:

Year	Projects		Incentives			Capital Investment			Carloads		
	Total	Completed	Awarded	Received	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target
FY2014	5	4	\$2,137,382	\$2,137,360	\$0	\$99,024,764	\$26,532,218	27%	13,190	221	2%
FY2015	1	1	\$365,400	\$291,488	\$0	\$2,600,000	\$2,100,042	81%	150	10	7%
FY2016	3	2	\$645,000	\$495,000	\$0	\$6,064,000	\$7,477,885	123%	1,250	20	2%
FY2017	0		n/a								
FY2018	4	1	\$450,000	\$450,000	\$0	\$28,000,000	\$36,405,159	130%	1,988	101	5%
Total	13	8	\$3,597,782	\$3,373,848	\$0	\$135,688,764	\$72,515,304	53%	16,578	352	2%

Closed projects which did not materialize (de-obligated) are not included in this summary, but are listed in Appendix A.

Tobacco Region Opportunity Fund (TROF)

Administered by: Tobacco Region Revitalization Commission

Va. Code Not Applicable

Program Goals:

The goal of the Tobacco Region Opportunity Fund (TROF) is to assist in the creation of new jobs and investments in tobacco-dependent regions and communities, whether through new business attraction or existing business expansion. The program uses the following metrics:

- Virginia jobs created, and their average wage
- Value of taxable assets in Virginia

Structural Information:

The incentive is paid after an approved performance agreement between the locality and company has been signed. The performance agreement contains a clawback provision.

The performance period is typically 36-months; milestones reflect latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

Projects Awarded		FY2014	FY2015	FY2016	FY2017	FY2018	Total
Funds Appropriated		\$19,877,660	\$20,465,000	\$3,700,000	\$3,000,000	\$0	\$47,042,660
Number of Projects		44	34	34	25	33	170
Incentives Awarded		\$36,750,000	\$22,875,000	\$17,108,000	\$4,457,500	\$5,912,500	\$87,103,000
Expected	Jobs Created	3,699	5,182	3,492	879	1,412	14,664
	Value of Taxable Assets	\$2,042,735,371	\$550,981,086	\$1,252,407,050	\$161,710,205	\$161,934,797	\$4,169,768,509
Projects Completed or at Milestone (subset of Projects Awarded)							
Number of Projects		31	20	18	16	11	96
Incentives Awarded		\$28,015,000	\$6,815,000	\$10,000,000	\$3,452,500	\$1,462,500	\$49,745,000
Incentives Paid		\$28,077,000	\$7,080,800	\$8,360,000	\$3,452,500	\$1,462,500	\$48,432,800
Incentives Repaid		\$1,077,484	\$1,000,000	\$0	\$0	\$0	\$2,077,484
Milestone	Jobs Created	267	392	260	None	None	919
	Value of Taxable Assets	\$9,932,355	\$22,236,198	\$1,280,000	Completed or at Milestone	Completed or at Milestone	\$33,448,553
Completed	Jobs Created	498	96	42	None	None	636
	Value of Taxable Assets	\$406,486,641	\$15,165,373	\$402,000,000	Completed or at Milestone	Completed or at Milestone	\$823,652,014
Percentage of Performance Agreement Compliance ¹⁵		100%	100%	100%	100%	100%	100%

¹⁵ This overall measure reflects the percentage of performance agreements for which the terms and conditions within were met. During the past 5-years, all awarded grants have met performance obligations, not been paid, or been repaid as deemed appropriate by the Tobacco Region Revitalization Commission.

Tobacco Region Opportunity Fund (TROF)
Administered by: Tobacco Region Revitalization Commission
Va. Code Not Applicable

Completed Projects:

Year	Projects		Incentives			Taxable Assets			Jobs		
	Total	Completed	Awarded	Received	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target
FY2014	31	18	\$4,565,000	\$4,607,000	\$1,077,484	\$424,813,773	\$406,486,641	96%	732	498	68%
FY2015	20	7	\$1,290,000	\$1,475,000	\$1,000,000	\$23,099,000	\$15,165,373	66%	238	96	40%
FY2016	18	3	\$2,980,000	\$1,340,000	\$0	\$710,000,000	\$402,000,000	57%	187	42	22%
FY2017	16	0	\$0	\$0	\$0	\$0	\$0	0%	0	0	0%
FY2018	11	0	No completed projects								
Total	96	28	\$8,835,000	\$7,422,000	\$2,077,484	\$1,157,912,773	\$823,652,014	71%	1,157	636	55%

Note: Closed projects which did not materialize are not included in this summary, but are listed in Appendix A.

Economic Development Access Program (EDAP)

Administered by: Virginia Department of Transportation

Va. Code § 33.2-1509

Program Goals:

The goal of awarding projects under the Economic Development Access Program (EDAP) is to provide funding for the construction, improvement, or maintenance of roads serving new or expanding qualifying economic development sites. The funds must be used to create adequate access, in consideration of the type and volume of traffic anticipated, to qualifying sites. The program uses the following metric:

- Value of subsequent capital investment in Virginia

Structural Information:

The incentive is paid after an approved performance agreement between Virginia Department of Transportation and the locality (applicant) has been signed and upon documenting eligible capital investment (costs). The performance agreement contains a clawback provision.

Value of subsequent capital investment in Virginia reflects capital investment made by qualifying companies who locate at the economic development site.

Summary of Incentives, Relevant Goals, and Performance:

Projects Awarded		FY2014	FY2015	FY2016	FY2017	FY2018	Total
Funds Appropriated		\$5,500,000	\$5,500,000	\$5,500,000	\$5,500,000	\$5,500,000	\$27,500,000
Funding Available for EDAP		\$3,053,000	\$1,300,000	\$953,000	\$1,200,000	\$1,200,000	\$7,706,000
Number of Projects		5	2	2	7	5	21
Incentives Awarded		\$3,053,000	\$1,300,000	\$953,000	\$3,846,000	\$3,100,000	\$12,252,000
Investment-to-Cost Ratio		5.0	5.0	5.0	5.0	5.0	5.0
Expected	Value of Capital Investment	\$15,265,000	\$6,500,000	\$4,765,000	\$19,230,000	\$15,500,000	\$61,260,000
Projects Completed or at Milestone (subset of Projects Awarded)							
Number of Projects		4	1	0	3	0	8
Incentives Awarded		\$2,403,000	\$650,000	None Completed or at Milestone	\$1,246,000	None Completed or at Milestone	\$4,299,000
Incentives Paid		\$1,441,997	\$651,534		\$0		\$2,093,532
Incentives Repaid ¹⁶		-	-		\$0		-
Projects Cancelled		1	1		0		2
Funding De-Allocated to Cancelled Projects		\$650,000	\$650,000		n/a		\$1,300,000
Milestone	Value of Capital Investment	\$0	\$0		-		\$0
Completed	Value of Capital Investment	\$7,148,500	\$3,250,000	\$6,230,000	\$16,628,500		
Actual Investment-to-Cost Ratio		5.0	5.0	-	7.9		

Additional Notes:

The Economic Development Access Program (VDOT), Airport Access Program (VDOT), and Rail Industrial Access Fund (DRPT) all share a \$5.5 million appropriation each year.

¹⁶ While no incentives have been repaid, de-allocated (did not materialize) funds are noted in the table and have no milestone or completion data.

Economic Development Access Program (EDAP)

Administered by: Virginia Department of Transportation

Va. Code § 33.2-1509

Completed Projects: Additional Summary Statistics

Year	Projects		Incentives			Capital Investment		
	Total	Completed	Awarded	Paid	Repaid	Expected	Actual	% of Target
FY2014	5	4	\$2,403,000	\$1,441,997	\$0	\$12,015,000	\$7,148,500	59%
FY2015	2	1	\$650,000	\$651,534	\$0	\$3,250,000	\$3,250,000	100%
FY2016	2	0	No completed projects					
FY2017	7	3	\$1,246,000	\$0	\$0	\$6,230,000	\$6,230,000	100%
FY2018	5	0	No completed projects					
Total	21	8	\$4,299,000	\$2,093,532	\$0	\$21,495,000	\$16,628,500	77%

Projects that did not materialize (de-allocated) are not included, but are listed in Appendix A.

Governor's Motion Picture Opportunity Fund (GMPOF)

Administered by: Virginia Tourism Authority doing business as Virginia Tourism Corporation

Va. Code § 2.2-2320

Program Goals:

The goal of the Governor's Motion Picture Opportunity Fund (GMPOF) is to support the growth of the film and television industries in Virginia. Specifically, the program provides a financial incentive for production companies to film in Virginia. The program uses the two primary metrics below. When applicable, an additional metric is used to determine the value of ancillary deliverables which are specified in the performance agreement. Examples include broadcast advertising and informational videos to promote Virginia as a travel destination.

- Total Virginia hires
- Project expenditures in Virginia

Structural Information:

The company enters into a performance agreement with the Virginia Tourism Authority.

The incentive is paid at project completion after proof of qualified spending in Virginia is submitted.

Summary of Incentives, Relevant Goals, and Performance:

Projects Awarded	FY2014	FY2015	FY2016	FY2017	FY2018	Total
Funds Appropriated	\$3,145,968	\$2,512,063	\$2,518,261	\$6,100,589	\$3,074,196	\$17,351,077
Number of Projects	3	7	13	11	9	43
Incentives Awarded	\$1,700,000	\$2,997,239	\$13,727,239	\$11,236,704	\$1,732,000	\$31,393,182
Tax Credit (Refundable) Awarded	\$6,083,321	\$6,714,009	\$6,361,969	\$7,594,663	\$6,573,080	\$33,327,042
Projects Completed or at Milestone (subset of Projects Awarded)						
Number of Projects	3	4	7	7	5	26
Incentives Awarded	\$1,700,000	\$2,623,239	\$4,602,239	\$7,886,704	\$3,500,000	\$20,312,182
Incentives Paid	\$1,700,000	\$1,754,184	\$4,544,869	\$6,601,953	\$3,295,152	\$17,896,158
Tax Credit (Refundable) Awarded	\$2,100,000	\$6,383,321	\$5,414,009	\$6,361,969	\$6,058,480	\$26,317,779
Total Hires	1,033	1,021	1,606	2,252	1,389	7,301
Project Expenditures	\$28,525,136	\$10,109,401	\$41,280,634	\$51,489,306	\$33,684,296	\$165,088,773
Value of Ancillary Deliverables	\$600,000	\$10,600,000	\$12,100,000	\$13,375,000	\$11,050,000	\$47,725,000
Economic Output (Estimated)	\$35,530,812	\$82,902,452	\$109,014,261	\$116,411,464	\$70,331,047	\$414,190,036
Benefit-to-Cost Ratio ¹⁷	9.9	9.2	10.9	9.1	7.5	9.2

Additional Notes:

For some productions, GMPOF is used in conjunction with the Motion Picture Production tax credit, so data on the tax credit also are listed.

Incentives for film production support the growth of the entire statewide film and television production industry. In addition to associated jobs and economic impact, film and television projects promote Virginia and encourage travel and tourism. Many projects receiving incentives are required to provide ancillary deliverables which promote travel and tourism in Virginia.

¹⁷ The Benefit-to-Cost ratio was calculated by dividing estimated total economic output generated by the motion picture industry in Virginia (direct, indirect, and induced) by the total cost (GMPOF and MPP tax credits, where applicable). Estimated total economic output was provided by VTC.

Governor's Motion Picture Opportunity Fund (GMPOF)

Administered by: Virginia Tourism Authority doing business as Virginia Tourism Corporation

Va. Code § 2.2-2320

Completed Projects:

Year	Projects		Incentives			Virginia			
	Total	Completed	Awarded	Paid	Repaid	Hires	Spend	Ancillary Benefits	% of Target
FY2014	3	3	\$1,700,000	\$1,700,000	\$0	1,033	\$28,525,136	\$600,000	100%
FY2015	7	4	\$2,623,239	\$1,754,184	\$0	1,021	\$10,109,401	\$10,600,000	100%
FY2016	13	7	\$4,602,239	\$4,544,869	\$0	1,606	\$41,280,634	\$12,100,000	100%
FY2017	11	7	\$7,886,704	\$6,601,953	\$0	2,252	\$51,489,306	\$13,375,000	100%
FY2018	9	5	\$3,500,000	\$3,295,152	\$0	1,389	\$33,684,296	\$11,050,000	100%
Total	43	26	\$20,312,182	\$17,896,158	\$0	7,301	\$165,088,773	\$47,725,000	100%

Note: GMPOF is performance-based, and is structured to disburse funds only after proof of qualified expenditures and Virginia hires have been submitted. Therefore, 100% of projects met their targets.

Port of Virginia Economic and Infrastructure Development Zone Grant Program (POVEIDG)

Administered by: Virginia Port Authority (Port of Virginia)

Va. Code § 62.1-132.3:2

Program Goals:

The goal of awarding Port of Virginia Economic and Infrastructure Development Grant (POVEIDG) is to incentivize companies to locate new maritime-related employment centers or expand existing centers in Virginia to encourage and facilitate the growth of the Port of Virginia. As a result, the Port of Virginia continues to research an appropriate overall measure or ratio to gauge program effectiveness. The program uses the following metrics:

- Virginia jobs created
- Verification of Port of Virginia customer

Structural Information:

The incentive is paid after an approved performance agreement between Port of Virginia and the company has been signed. The performance agreement contains a clawback provision.

The performance period is typically 36-months; milestones reflect latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

Projects Awarded		FY2014	FY2015	FY2016	FY2017	FY2018	Total
Funds Appropriated		\$1,000,000	\$1,500,000	\$2,000,000	\$2,000,000	\$2,000,000	\$8,500,000
Number of Projects		1	0	1	7	2	11
Incentives Awarded		\$500,000	n/a	\$309,000	\$2,173,500	\$508,000	\$3,490,500
Average Incentive per Job		\$2,500		\$3,000	\$1,920	\$2,674	\$2,148
Expected	Jobs Created	200	n/a	103	1,132	190	1,625
	Port of Virginia Customer	100%		100%	100%	100%	100%
Projects Completed or at Milestone (subset of Projects Awarded)							
Number of Projects		1	n/a	1	7	2	11
Incentives Awarded		\$500,000		\$309,000	\$2,173,500	\$508,000	\$3,490,500
Incentives Paid		\$500,000		\$309,000	\$2,173,500	\$508,000	\$3,490,500
Incentives Repaid		\$0		\$0	\$0	\$0	\$0
Milestone	Jobs Created	n/a	n/a	n/a	n/a	n/a	n/a
	Port of Virginia Customer						
Completed	Jobs Created	200	n/a	103	1,132	190	1,625
	Port of Virginia Customer	100%		100%	100%	100%	100%

Port of Virginia Economic and Infrastructure Development Zone Grant Program (POVEIDG)

Administered by: Virginia Port Authority (Port of Virginia)

Va. Code § 62.1-132.3:2

Completed Projects:

Year	Projects		Incentives			Jobs Created			
	Total	Completed	Awarded	Paid	Repaid	Expected	Actual	% of Target	Port User
FY2014	1	1	\$500,000	\$500,000	\$0	200	200	0%	Yes
FY2015	0	-	n/a						
FY2016	1	1	\$309,000	\$309,000	\$0	103	103	100%	Yes
FY2017	7	7	\$2,173,500	\$2,173,500	\$0	1,132	1,132	100%	Yes
FY2018	2	2	\$508,000	\$508,000	\$0	190	190	100%	Yes
Total	11	11	\$3,490,500	\$3,490,500	\$0	1,625	1,625	100%	100%

Growth Acceleration Program (GAP)

Administered by: Virginia Center for Innovative Technology

Va. Code § 2.2-2221.1

Program Goals:

The goal of the Growth Acceleration Program (GAP) fund is to invest in early stage companies headquartered in Virginia who focus on Energy, Life Sciences, or Technology. Program investments are either in the form of a convertible note or through seed rounds to establish equity. Unlike grant programs, CIT holds an ownership position in the investee company and maintains that ownership for a multi-year holding period of indefinite length while the company grows operations and value. The program uses the following metrics:

- Venture and Angel Capital Attracted
- GAP Fund Program Return

Structural Information:

Investments are either in the form of a convertible note or through seed rounds to establish equity; both include a clawback provision if the company moves from the Commonwealth. Investments are held for a multi-year period of indefinite length; CIT recovers GAP fund investments only upon the sale of the company.

Summary of Incentives, Relevant Goals, and Performance:

Projects Awarded		FY2014	FY2015	FY2016	FY2017	FY2018	Total
General Fund Appropriation		\$4,200,000	\$1,100,000	\$3,100,000	\$2,875,596	\$3,100,000	\$14,375,596
Number of Projects		57	27	24	30	30	168
Investments Awarded		\$3,530,162	\$1,575,050	\$1,625,000	\$2,046,532	\$2,138,956	\$10,915,700
Projects Completed or at Milestone (subset of Projects Awarded)							
Investments at Milestone		26	15	11	13	1	66
Investments Completed		22	8	5	2	0	37
Milestone	Venture and Angel Capital Attracted	\$149,548,258	\$25,022,948	\$13,309,751	\$67,258,001	\$2,400,000	\$257,538,959
	GAP Fund Program Return	\$97,669	\$155,000	\$0	\$0	\$1,295	\$253,964
Completed	Venture and Angel Capital Attracted	\$15,784,415	\$232,500	\$150,000	None	None	\$16,166,915
	GAP Fund Program Return	\$700,322	\$200,315	\$28,554	Completed	Completed	\$929,201
Leveraged Cash on Investment		46.8	16.0	8.3	32.9	1.1	42.2

Additional Notes:

Leverage Cash on Investment is achieved by adding Milestone Venture and Angel Capital Attracted plus Completed Venture and Angel Capital Attracted and dividing by Investments Awarded. Return on investment and venture and angel capital attracted are recognized during the first fiscal year CIT made an investment in the company.

Since inception, CIT has considered over 5,000 companies for investment. CIT has deployed \$25.2M in 200 seed and early stage companies. CIT has attracted \$770.7M in angel and venture dollars, for an inception-to-date leverage factor of 30.6. Return on investments has totaled \$5.9M.

Growth Acceleration Program (GAP)

Administered by: Virginia Center for Innovative Technology

Va. Code § 2.2-2221.1

Completed Projects:

Note: Due to non-disclosure agreements, and/or and other legally binding agreements, data on completed projects (either at the individual level or summary level) cannot be reported.

Program Comparison & Overview

The program comparison and overview is a quick reference guide to easily discern differences in incentive programs across entities. Due to space, each program is abbreviated with an acronym which corresponds to the ones used in program summaries and are provided on the following pages. Links correspond program information (Responsible Entity) and the appropriate section(s) of the Code of Virginia (Program Name).

Responsible Entity	CIT	DHCD		DRPT	TRRC	VDACS	VDOT	VEDP							VTC	VPA	
Program Name	GAP	JCG	RPIG	RIAF	TROF	AFID	EDAP	ASTFPG	AEMPG	COF	VEDIG	VIP	MEE	SEMI	VJIP	GMPOF	POVEIDG
Eligibility Requirements	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
<i>Incentive Type:</i>																	
Tax Incentive	NA ¹⁸																
Grant Incentive		•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
<i>Incentive Amount:</i>																	
Limited by Statute		•	•			•		•	•	•	•	•	•	•			
Determined by Statute	•	•	•					•	•					•			•
Determined by Program Policy				•			•									•	
Influenced by ROI ¹⁹	•			•	•	•	•			•	•	•	•		•		
<i>Incentive Distribution:</i>																	
In Advance, if appropriate	•				•	•	•			•							•
At Completion or Milestone	•	•	•	•	•			•	•		•	•	•	•	•	•	
Received by Company ²⁰	•	•	•	•	•	•			•	•	•	•	•	•	•	•	•
Received by Locality							•	•									
<i>Survey or Verification:</i>																	
Required by Statute		•	•												•		•
Conducted	•	•	•	•	•	•		•	•	•	•	•	•	•	•	•	•
In Advance	•	•	•														
During	•			•	•	•		•	•	•	•	•	•	•			•
At Completion	•	•	•	•	•	•		•	•	•	•	•	•	•	•	•	•
Response by Company	•	•	•	•	•	•			•	•	•	•	•	•	•	•	•
Response by Locality								•									
<i>Contractual Agreement Contains:</i>																	
Statutory Measurements		•	•	•		•		•	•	•	•	•	•	•	•	•	•
Additional Measurements	•			•	•	•	•	•	•	•	•	•	•	•	•	•	•

Note: Categories above are not necessarily mutually exclusive. Please see "Interpreting Program Comparison & Overview" on the following page.

¹⁸ GAP invests in early stage companies headquartered in Virginia who focus on Energy, Life Sciences, or Technology. The funds are either in the form of a convertible note or through seed rounds to establish equity; both include a clawback provision.

¹⁹ ROI stands for Return on Incentive and refers to any internal analysis, research, and/or due diligence by the entity that may influence the dollar amount of the incentive prior to entering a contractual agreement with the company.

²⁰ For the AFID, COF, and TROF programs, funds are distributed to the locality who then distributes them to the company. For a more complete view, these bullets reflect the *destination* and *origin* of the incentive funds and survey or verification responses.

Interpreting Program Comparison & Overview

Definitions of the terms and phrases in the Program Comparison & Overview are included below. A dot in a cell should be interpreted as yes, while the absence of a dot should be interpreted as no.

<i>Terms & Phrases</i>	<i>Definition</i>
Eligibility Requirements	Does the program have eligibility requirements, or shall <i>any</i> applicant be entitled to receive approval in the program?
<i>Incentive Type:</i>	<i>Describe the type of incentive.</i>
Tax Incentive	Is the incentive a tax incentive (credit, refund, etc.)?
Grant Incentive	Is the incentive a grant incentive?
<i>Incentive Amount:</i>	<i>Describe the fiscal properties of the incentive.</i>
Limited by Statute	Does the statute contain a statutory limit or cap on the <i>program</i> over a period of time (e.g. Fiscal Year)?
Determined by Statute	Is the incentive amount determined by a formula or method prescribed in the statute?
Determined by Program Policy	Is the incentive amount determined by program policy by the awarding entity?
Influenced by ROI	Is the incentive amount influenced by a calculation by the awarding entity (e.g. ROI analysis)?
<i>Incentive Distribution:</i>	<i>Describe when the incentive is distributed, and who receives the incentive.</i>
In Advance	Is the incentive distributed in advance of performance?
At Completion or Milestone	Is the incentive distributed at a performance milestone, or at the completion of performance, or both?
Received by Company	Is the incentive <i>ultimately</i> received by the company?
Received by Locality	Is the incentive <i>ultimately</i> received by the locality?
<i>Survey or Verification:</i>	<i>Describe any survey or verification process associated with the incentive.</i>
Required by Statute	Does the statute specifically require a survey or other verification of performance?
Conducted	Is a survey or other verification of performance conducted (regardless of statutory requirements)?
In Advance	If a survey or other verification is conducted, is one done in advance or as part of application?
During	If a survey or other verification is conducted, is one done during the project?
At Completion	If a survey or other verification is conducted, is one done at project completion?
Response by Company	Does the company respond to the survey?
Response by Locality	Does the locality respond to the survey?
<i>Contractual Agreement Contains:</i>	<i>Describe the contractual agreement, legally binding agreement, or performance agreement.</i>
Statutory Measurements	Does the agreement contain performance measures specified in the statute (note: statute may not specify measures)?
Additional Measurements	Does the agreement contain performance measures determined outside the statute (e.g. via policy)?

Acronyms in Report

<i>Programs</i>	<i>Definition</i>	<i>Responsible Entity</i>
AEMPG	Aerospace Engine Manufacturing Performance Grant Program	VEDP
AFID	Agriculture and Forestry Industries Development Fund – Facility Grant	VDACS
ASTFPG	Advanced Shipbuilding Training Facility Performance Grant Program	VEDP
COF	Commonwealth's Development Opportunity Fund (note: formerly Governor's Development Opportunity Fund)	VEDP
EDAP	Economic Development Access Program	VDOT
VEDIG	Economic Development Incentive Grant subfund	VEDP
GAP	Growth Acceleration Program	CIT
GMPOF	Governor's Motion Picture Opportunity Fund	VTC
VIP	Investment Partnership Grant subfund	VEDP
JCG	Enterprise Zone Job Creation Grant Program	DHCD
MEE	Major Eligible Employer Grant subfund	VEDP
POVEIDG	Port of Virginia Economic and Infrastructure Development Zone Grant Program	VPA
RIAF	Rail Industrial Access Fund	DRPT
RPIG	Enterprise Zone Real Property Investment Grant Program	DHCD
SEMI	Semiconductor Memory or Logic Wager Manufacturing Performance Grant Program	VEDP
TROF	Tobacco Region Opportunity Fund	TRRC
VJIP	Virginia Jobs Investment Program	VEDP
<i>Entities</i>	<i>Definition</i>	
CIT	Virginia Center for Innovative Technology	
DHCD	Virginia Department of Housing & Community Development	
DRPT	Virginia Department of Rail & Public Transportation	
TAX	Virginia Department of Taxation	
TRRC	Tobacco Region Revitalization Commission	
VDACS	Virginia Department of Agriculture and Consumer Services	
VDOT	Virginia Department of Transportation	
VEDP	Virginia Economic Development Partnership	
VTC	Virginia Tourism Corporation	
VPA	Virginia Port Authority (Port of Virginia)	

Definitions

The standardized definitions below became effective beginning with projects in FY2017. Although adopting these definitions is beneficial in the long-term, it is more difficult to compare programs year-over-year in the near term because the definition used in FY2015 for "job", for example, may differ from the definition used in FY2018. This issue will cease to exist after all years in the report make use of the same definition.

DEFINITIONS FOR STATE INCENTIVE REPORTING

Capital Investment

Part 1: Basic Definition:

"Capital investment" means an investment made by or on behalf of the Company in taxable real property, taxable personal property, or both, at the Company's Facility within the Locality which is or may be capitalized by the Company.

Part 2: Basic Verification:

The Company agrees only those capital assets owned or leased by the Company, and on record with the [Commissioner of the Revenue] in the name of the Company or its lessor, all during the [36-month period] following the Base Year shall be counted in fulfillment of the Company's capital investment obligation. Company assets located, constructed, or leased in the Locality prior to or during the Base Year will not be counted in fulfillment of the Company's capital investment obligation.

Leased assets not on record with the [Commissioner of the Revenue] in the name of the Company will be counted in fulfillment of the Company's capital investment obligation only if a copy of the lease is submitted to the Grantor indicating the asset(s) under lease meet the other requirements listed above and were not leased from the Locality or its control affiliates at a substantial discount from market rates.

The Company's achievement toward meeting its capital investment obligation shall be based on asset values assessed by the [Commissioner of the Revenue] for the Locality and shall be the sum of the following:

- a. the highest real property assessed value of record for any one of the three years following the Base Year, less and except the assessed value for the Base Year, PLUS
- b. the first personal property assessed value for each asset first appearing of record during the three calendar years following the Base Year.

The Grantor shall rely upon the information described above as the same is reported to the Grantor by the [Commissioner of the Revenue] in writing, without exception.

Part 3: Access to Confidential Information:

The Company hereby authorizes the Locality, including the [Offices of the Commissioner of the Revenue and the Treasurer] for the Locality, to release to the Grantor the Company's real estate tax, business personal property tax and machinery and tools tax information. Such information shall be marked and considered confidential and proprietary and shall be used by the Grantor solely for verifying satisfaction of the capital investment target. If the Locality, [the Office of the Commissioner of the Revenue or the Office of the Treasurer] should require additional documentation or consents from the Company to access such

information, the Company shall promptly provide, at the Company's expense, such additional documentation or consents as the Locality, the Authority or the Grantor may request.

Part 4: Make Whole Provision:

In the event capital investments have been made by or on behalf of the Company since the Base Year, but such capital investments have not been fully reflected in the assessed valuations described on the records of the [Commission of the Revenue], the Company may provide to the Grantor copies of invoices, receipts, bills of lading or other documentation which demonstrate the full value of those capital investment has not been so reflected. The Grantor may determine such additional costs should count toward the Company's achievement of its capital investment obligation.

Jobs

Part 1: Basic Definition:

"New job" means new permanent [full-time] employment of [an indefinite duration], created on or after _____, 2017 as the direct result of the private investment, for which the Company provides an average [annual average] [hourly] wage of at least \$_____ [and provides standard fringe benefits for its employee,] requiring a minimum of either (i) 35 hours of the employee's time a week for the entire normal year of the firm's operations, which "normal year" shall consist of at least 48 weeks, or (ii) 1,680 hours per year. [Seasonal or temporary positions,] positions created when a job function is shifted from an existing location in the Commonwealth to the location of the economic development project, positions with suppliers, and multiplier or spin-off jobs shall not qualify as new jobs. The term "new job" may include positions with contractors provided that all requirements included within the definition of the term are met.

Part 2: Part-Time/Seasonal/FTEs:

Each Grantor may determine if seasonal, temporary, FTE (full time equivalent), or positions without fringe benefits may be counted toward satisfying the new job obligation. If they may, such Grantor will make appropriate adjustments to the Basic Definition.

Part 3: Basic Verification:

The Grantor may verify new jobs through a Company survey, data from the Virginia Employment Commission, and/or other methods as appropriate.

Part 4: Access to Confidential Information:

The Company should understand the information provided to the Grantor will be verified by the Grantor with the Virginia Employment Commission. The Company may be requested to provide copies to the Grantor of the Company's quarterly reports provided to the Virginia Employment Commission.

Performance criteria for certain programs

"Value-added agricultural or forestal products" means any agricultural or forestal product that (i) has undergone a change in physical state; (ii) was produced in a manner that enhances the value of the agricultural commodity or product; (iii) is physically segregated in a manner that results in the enhancement of the value of the agricultural or forestal product; (iv) is a source of renewable energy; or (v) is aggregated and marketed as a locally produced agricultural or forestal product.

Virginia Hires

Number of Virginians employed on a full-time or part-time basis in association with a project in the Commonwealth. Determination of full-time or part-time hires shall be specified in the performance agreement and/or contractual obligation between the Company and the Grantor.

Virginia Project Spending

Number of dollars spent on Virginia goods and/or services by the Company in association with a project in the Commonwealth. Qualifying expenditures shall be specified in the performance agreement and/or contractual obligation between the Company and Grantor.

Did Not Materialize

A project in which the Company is awarded funds and a performance agreement and/or contractual obligation between the Company and Grantor is signed, but no payments are ever made by the Grantor. Projects that “did not materialize” will be considered complete; however, they will not be included in the completed project statistics for the program.

Appendix A: Additional Data

Individual Projects

The following includes all incented projects covered by the entities and programs in this report. For each incented project, basic background information such as company name and Virginia locality is provided. Each entity provided data on specific and relevant metrics or measures about their program – either specified by the governing statute or used by the entity to align with program goals. Although all historical data are expected to remain static, revisions may be made and the updated data are reflected in the report.

A single project may have received more than one incentive, from multiple entities, during different periods of time, with different completion dates. Some incented companies therefore appear multiple times in this appendix.

Each project is also assigned a specific *type*, which indicates its status as: *initial*, *milestone*, *completed*, or *did not materialize*. *Initial* means the project has been awarded and/or received the incentive, but no data on the progress of the project have been received, typically due to the timing of the project (e.g. a recent project from FY2018). *Milestone* means that data about the progress of the project toward completion has been received and is being reported – whether or not the program has official milestones. *Completed* means the project has reached completion (defined by the entity) and is considered complete. Finally, *did not materialize* means that a company was awarded funds and signed a contractual obligation, but no payments are ever made and the contract is cancelled.

For some grants, a Benefit-to-Cost Ratio (BCR) may be included even though there are no values for jobs or capital investment. In those instances, milestone data, or confidential information that cannot be publicly shared, are used to derive these measurements. For VEDP administered grants, the Expected BCR is the BCR at the proposal stage, the Projected BCR is calculated using the current data forecasted 10 years into the future, and the Current BCR is calculated using current milestone data.

Advanced Shipbuilding Training Facility Performance Grant Program (ASTFPG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.23

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Apprentices		Average Wage		Capital Investment		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Actual	Incented	Actual	
FY2011													
Huntington-Ingalls Shipbuilding	Newport News City	\$32,777,745	\$32,777,745	\$0	1,000	1,520	750	825	Requirement Met		\$300,000,000	\$357,960,000	Completed

Aerospace Engine Manufacturing Performance Grant Program (AEMPG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.20

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Average Wage		Capital Investment		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Actual	
FY2007											
Rolls-Royce North America	Prince George County	\$50,683,000	\$5,250,000	\$0	642	250	Requirement Met		\$501,300,000	\$267,400,000	Milestone

Commonwealth's Development Opportunity Fund (COF)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-115

All Projects: Individual Performance

Company Name	Locality	Incentives			Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Current	
FY2014													
Alexander Industries	Pulaski County	\$150,000	\$150,000	\$150,000	\$1,685,000	\$0	64	0	\$37,500	\$0	4.3	Repaid	Completed
Ardagh Metal Packaging	Roanoke County	\$750,000	\$750,000	\$0	\$94,234,000	\$104,888,057	96	105	\$40,000	\$54,003	3.9	1.9	Completed
Atomized Products	Chesapeake City	\$100,000	\$100,000	\$0	\$4,383,525	Confidential	26	Confidential	\$43,058	Confidential	12.8	Confidential	Milestone
Bassett Furniture Industries	Henry County	\$50,000	\$50,000	\$0	\$1,510,962	\$3,196,000	25	58	\$44,891	\$38,000	15.1	18.1	Completed
Bayshore Concrete Products	Northampton County	\$150,000	\$150,000	\$34,500	\$3,645,000	\$4,207,659	135	73	\$26,500	\$32,448	3.3	2.1	Completed
Cvent	Fairfax County	\$1,000,000	\$1,000,000	\$0	\$7,032,430	\$8,686,032	400	270	\$62,256	\$74,395	23.3	8.5	Milestone
Eastman Performance Films	Henry County	\$75,000	\$75,000	\$0	\$40,000,000	Confidential	25	Confidential	\$35,610	Confidential	1.5	Confidential	Milestone
El Rosal	Pulaski County	\$350,000	\$350,000	\$0	\$21,133,600	\$22,839,752	142	Confidential	\$26,583	Confidential	3.9	Confidential	Milestone
Evonik Goldschmidt	Chesterfield County	\$500,000	\$500,000	\$0	\$9,000,000	Confidential	50	Confidential	\$98,400	Confidential	7.8	Confidential	Milestone
Falls Stamping	Pulaski County	\$175,000	\$175,000	\$0	\$5,300,000	\$19,231,343	112	65	\$31,200	\$50,000	5.8	1.3	Milestone
Fareva	Henrico County	\$650,000	\$650,000	\$0	\$42,000,000	Confidential	90	Confidential	\$51,500	Confidential	6.3	Confidential	Milestone
Green Distribution	Orange County	\$540,000	\$540,000	\$0	\$9,750,000	Confidential	323	Confidential	\$33,779	Confidential	9.6	Confidential	Milestone
Hampton Farms	Southampton County	\$200,000	\$200,000	\$0	\$6,050,000	Confidential	60	Confidential	\$33,400	Confidential	4.8	Confidential	Milestone
Hansen Turbine	Grayson County	\$50,000	\$50,000	\$50,000	\$2,100,000	\$0	25	0	\$29,120	\$0	2.2	Repaid	Completed
Hanwha Azdel	Lynchburg City	\$350,000	\$350,000	\$0	\$21,335,000	Confidential	33	Confidential	\$56,921	Confidential	4.0	Confidential	Milestone
Hollingsworth and Vose Company	Floyd County	\$100,000	\$100,000	\$0	\$6,110,000	Confidential	17	Confidential	\$39,518	Confidential	3.1	Confidential	Milestone

Company Name	Locality	Incentives			Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Current	
HP Hood	Frederick County	\$500,000	\$500,000	\$0	\$84,628,856	Confidential	75	Confidential	\$44,080	Confidential	3.5	Confidential	Milestone
IMS Gear, Inc.	Virginia Beach City	\$200,000	\$200,000	\$0	\$35,500,000	\$37,836,672	80	102	\$48,000	\$51,244	3.6	2.9	Completed
Kilgour Industries	Henry County	\$250,000	\$250,000	\$250,000	\$27,300,000	\$0	155	0	\$30,722	\$0	1.7	Repaid	Completed
Korona Candles	Pulaski County	\$600,000	\$600,000	\$0	\$18,380,000	\$18,236,047	170	Confidential	\$31,632	Confidential	2.2	Confidential	Milestone
Liaoyang Ningfeng Woodenware	Smyth County	\$250,000	\$250,000	\$250,000	\$2,100,000	\$0	125	0	\$30,000	\$0	2.3	Repaid	Completed
McKesson	Frederick County	\$150,000	\$150,000	\$0	\$36,900,000	\$44,400,000	205	208	\$29,580	\$41,057	16.7	10.3	Completed
Navy Federal Credit Union	Frederick County	\$250,000	\$250,000	\$0	\$20,000,000	Confidential	400	Confidential	\$40,000	Confidential	22.3	Confidential	Milestone
North American Mold Technology	Danville City	\$250,000	\$250,000	\$0	\$4,350,000	Confidential	120	Confidential	\$50,000	Confidential	3.4	Confidential	Milestone
Oceaneering International	Chesapeake City	\$750,000	\$750,000	\$0	\$32,900,000	Confidential	67	Confidential	\$55,560	Confidential	2.2	Confidential	Milestone
Prufrex	Virginia Beach City	\$120,000	\$120,000	\$0	\$7,330,000	Confidential	60	Confidential	\$39,020	Confidential	12.6	Confidential	Milestone
Rochester Wire and Cable	Culpeper County	\$100,000	\$100,000	\$100,000	\$4,000,000	\$4,000,000	30	0	\$41,166	\$0	12.9	Repaid	Completed
Shearer's Foods	Bristol City	\$75,000	\$75,000	\$0	\$4,750,000	Confidential	22	Confidential	\$28,642	Confidential	2.5	Confidential	Milestone
Steel Fab	Russell County	\$100,000	\$100,000	\$30,000	\$1,500,000	\$0	50	0	\$32,240	\$32,240	4.4	1.7	Completed
Telos	Loudoun County	\$500,000	\$500,000	\$0	\$5,000,000	Confidential	160	Confidential	\$100,000	\$100,000	21.9	Confidential	Milestone
Trinity Packaging Corporation	Franklin County	\$65,000	\$65,000	\$0	\$9,500,000	Confidential	25	Confidential	\$26,021	Confidential	2.1	Confidential	Milestone
VFP, Inc.	Scott County	\$100,000	\$100,000	\$0	\$2,900,000	Confidential	50	Confidential	\$25,680	Confidential	2.5	Confidential	Milestone
W & B Fabricators	Bland County	\$100,000	\$100,000	\$0	\$3,068,773	Confidential	50	Confidential	\$33,533	Confidential	8.3	Confidential	Milestone
FY2015													
3B Consulting Services, LLC	Russell County	\$50,000	\$50,000	\$0	\$2,500,000	Confidential	15	Confidential	\$65,000	Confidential	5.9	Confidential	Milestone
Alcoa Howmet	Hampton City	\$200,000	\$200,000	\$0	\$25,000,000	Confidential	75	Confidential	\$62,000	Confidential	3.3	Confidential	Milestone
Blue Ridge Railcar	Charlotte County	\$100,000	\$100,000	\$0	\$2,411,882	Confidential	37	Confidential	\$39,191	Confidential	2.3	Confidential	Milestone
Bechtel	Fairfax County	\$500,000	\$500,000	\$0	\$10,000,000	Confidential	700	Confidential	\$129,000	Confidential	10.7	Confidential	Milestone

Company Name	Locality	Incentives			Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Current	
Continental Automotive Systems	Newport News City	\$2,000,000	\$2,000,000	\$0	\$152,000,000	\$74,925,749	525	272	\$36,532	\$35,339	2.6	0.2	Milestone
Coperion	Wythe County	\$75,000	\$75,000	\$0	\$3,000,000	Confidential	22	Confidential	\$50,400	Confidential	2.6	Confidential	Milestone
Core Health and Fitness	Grayson County	\$350,000	\$350,000	\$0	\$2,000,000	Confidential	250	Confidential	\$30,000	Confidential	1.8	Confidential	Milestone
Corporate Executive Board	Arlington County	\$4,500,000	\$4,500,000	\$0	\$149,700,000	\$92,466,562	800	83	\$122,083	\$112,586	10.1	2.1	Milestone
Corsi	Charlotte County	\$100,000	\$100,000	\$0	\$2,500,000	Confidential	110	Confidential	\$27,248	Confidential	2.1	Confidential	Milestone
CWW Conveyors	Carroll County	\$65,000	\$65,000	\$65,000	\$2,000,000	\$0	20	0	\$36,504	\$0	2.6	Repaid	Completed
Dynax America Corporation	Botetourt County	\$225,000	\$225,000	\$225,000	\$32,625,000	\$19,441,593	75	0	\$40,683	\$0	5.2	Repaid	Completed
Friant and Associates	Suffolk City	\$200,000	\$200,000	\$0	\$17,419,000	\$15,500,000	166	106	\$28,567	\$30,000	6.5	0.4	Milestone
Global Refining Group	Lunenburg County	\$100,000	\$100,000	\$20,000	\$4,308,000	\$0	30	0	\$48,000	\$0	2.3	1.0	Completed
Hardide	Henry County	\$150,000	\$150,000	\$0	\$7,250,000	\$2,320,000	29	9	\$50,000	\$59,467	2.7	0.1	Milestone
Hubbell Lighting, Inc.	Montgomery County	\$100,000	\$100,000	\$0	\$4,665,000	Confidential	100	Confidential	\$38,526	Confidential	7.9	Confidential	Milestone
James Hardie Building Products	Pulaski County	\$250,000	\$250,000	\$0	\$25,000,000	\$33,643,131	69	82	\$36,795	\$37,000	2.0	3.7	Completed
K2M	Loudoun County	\$450,000	\$450,000	\$0	\$28,400,000	Confidential	97	Confidential	\$103,000	Confidential	6.0	Confidential	Milestone
Liberty Source	Hampton City	\$300,000	\$300,000	\$0	\$1,567,452	Confidential	596	Confidential	\$34,599	Confidential	14.0	Confidential	Milestone
Lindenburg Industry	Appomattox County	\$1,400,000	\$1,400,000	\$0	\$113,000,000	Confidential	349	Confidential	\$32,000	Confidential	2.6	Confidential	Milestone
Mavalerio	Hanover County	\$50,000	\$50,000	\$0	\$5,000,000	\$1,047,849	55	23	\$38,693	\$40,580	11.1	0.9	Milestone
Mayville Engineering	Smyth County	\$300,000	\$300,000	\$0	\$10,000,000	\$9,259,846	160	76	\$32,396	\$35,228	2.9	0.7	Milestone
McKesson Medical-Surgical	Henrico County	\$500,000	\$500,000	\$0	\$12,200,000	\$11,900,000	135	114	\$104,000	\$104,000	15.7	6.6	Completed
Microsoft	Mecklenburg County	\$1,600,000	\$1,600,000	\$0	\$346,760,699	\$1,130,038,792	90	337	\$44,964	\$61,226	3.0	2.7	Milestone
Monogram Food Solutions	Henry County	\$400,000	\$400,000	\$0	\$36,475,750	\$73,996,009	200	178	\$25,979	\$26,540	3.4	0.6	Milestone
Monogram Snacks LLC	Henry County	\$200,000	\$200,000	\$0	\$7,244,000	\$73,996,009	101	178	\$25,666	\$26,540	3.9	0.1	Milestone

Company Name	Locality	Incentives			Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Current	
Nulife Glass	Bristol City	\$110,000	\$110,000	\$0	\$5,900,000	Confidential	46	Confidential	\$36,630	\$36,630	3.0	Confidential	Milestone
Shandong Tranlin Paper Company	Chesterfield County	\$5,000,000	\$5,000,000	\$0	\$2,000,000,000	\$0	2,000	0	\$45,663	\$0	3.6	0.0	Completed
Stone Brewing	Richmond City	\$5,000,000	\$5,000,000	\$0	\$74,300,000	\$76,222,992	88	62	\$57,024	\$50,125	5.3	0.5	Milestone
VivaTerra (Plow and Hearth)	Madison County	\$100,000	\$100,000	\$0	\$4,533,000	\$4,800,000	25	23	\$32,040	\$36,949	5.0	3.5	Milestone
Wolverine	Montgomery County	\$250,000	\$250,000	\$36,250	\$10,625,000	\$4,300,000	93	61	\$34,609	Confidential	4.1	Confidential	Completed
FY2016													
510nano Inc.	Greenville County	\$200,000	\$200,000	\$200,000	\$11,000,000	\$0	113	0	\$36,109	\$0	5.9	Repaid	Completed
Accutec Blades	Augusta County	\$125,000	\$125,000	\$0	\$5,376,000	Confidential	53	Confidential	\$47,281	Confidential	6.9	Confidential	Milestone
ADP	Norfolk City	\$5,000,000	\$5,000,000	\$0	\$32,250,000	Confidential	1,800	Confidential	\$36,000	Confidential	7.9	Confidential	Milestone
Aerojet-Rocketdyne	Orange County	\$300,000	\$300,000	\$0	\$11,000,000	Confidential	100	Confidential	\$70,000	Confidential	8.9	Confidential	Milestone
Axon Ghost Sentinel	Harrisonburg City	\$75,000	\$75,000	\$0	\$1,500,000	Confidential	29	Confidential	\$82,778	Confidential	10.9	Confidential	Milestone
Ballast Point Brewing	Botetourt County	\$2,400,000	\$2,400,000	\$0	\$47,800,000	Confidential	178	Confidential	\$41,075	Confidential	11.9	Confidential	Milestone
Blue Wolf Sales and Service, Inc	Tazewell County	\$45,000	\$45,000	\$0	\$1,559,000	\$1,212,943	15	19	\$27,435	\$36,091	12.9	0.5	Milestone
Bowman Andros Product, LLC.	Shenandoah County	\$400,000	\$400,000	\$0	\$73,000,000	Confidential	160	Confidential	\$27,581	Confidential	9.9	Confidential	Milestone
Carfax Inc	Fairfax County	\$150,000	\$150,000	\$0	\$15,800,000	\$6,002,906	120	78	\$95,000	\$95,627	13.9	5.6	Milestone
Chris Renee Cosmetics, LLC	Washington County	\$115,000	\$115,000	\$0	\$2,025,750	Confidential	37	Confidential	\$30,700	Confidential	14.9	Confidential	Milestone
Colonna's Shipyard, Inc.	Norfolk City	\$200,000	\$200,000	\$0	\$34,250,000	\$41,141,382	51	Confidential	\$46,072	Confidential	15.9	Confidential	Milestone
Continental Automotive Systems	Culpeper County	\$175,000	\$175,000	\$0	\$49,004,750	\$23,210,023	25	18	\$59,971	\$65,767	16.9	0.1	Milestone
Deschutes Brewery	Roanoke City	\$3,000,000	\$3,000,000	\$3,000,000	\$85,000,000	\$0	108	0	\$44,928	\$0	17.9	Repaid	Completed
Eldor Corporation	Botetourt County	\$3,200,000	\$3,200,000	\$0	\$75,200,000	Confidential	350	Confidential	\$37,950	Confidential	18.9	Confidential	Milestone
Ernst & Young	Fairfax County	\$1,300,000	\$1,300,000	\$0	\$12,666,600	Confidential	462	Confidential	\$98,042	Confidential	19.9	Confidential	Milestone

Company Name	Locality	Incentives			Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Current	
Euro-Composites Corp	Culpeper County	\$150,000	\$150,000	\$0	\$10,500,000	\$8,069,183	58	23	\$38,931	\$39,073	20.9	2.0	Milestone
Graphic Packaging (Wilson)	Staunton City	\$250,000	\$250,000	\$0	\$20,000,000	Confidential	43	Confidential	\$31,893	Confidential	21.9	Confidential	Milestone
Hardywood Craft Beer	Goochland County	\$500,000	\$500,000	\$0	\$28,250,000	\$19,376,000	56	17	\$51,000	\$42,729	22.9	0.9	Milestone
Harris Teeter Supermarkets, Inc	Caroline County	\$650,000	\$650,000	\$0	\$115,250,000	\$44,175	400	Confidential	\$38,000	Confidential	23.9	Confidential	Milestone
KmX Expansion	Accomack County	\$40,000	\$40,000	\$30,000	\$2,075,500	\$0	16	0	\$41,125	\$0	24.9	0.0	Completed
Lidl US	Spotsylvania County	\$1,000,000	\$1,000,000	\$0	\$125,000,000	Confidential	200	Confidential	\$80,000	Confidential	25.9	Confidential	Milestone
Lidl US HQ (Base)	Arlington County	\$4,000,000	\$4,000,000	\$0	\$77,000,000	Confidential	500	Confidential	\$128,000	Confidential	26.9	Confidential	Milestone
Lohmann Specialties	Orange County	\$85,000	\$85,000	\$0	\$6,700,000	\$7,095,870	56	22	\$51,429	\$54,313	27.9	4.5	Milestone
Microsoft-Mecklenburg	Mecklenburg County	\$700,000	\$700,000	\$0	\$402,400,000	\$309,376,442	42	44	\$45,000	\$60,804	28.9	1.1	Milestone
Navy Federal Credit Union (NFCU)	Fairfax County	\$1,000,000	\$1,000,000	\$0	\$114,600,000	Confidential	600	Confidential	\$53,535	Confidential	29.9	Confidential	Milestone
NorrisBuilt	Wise County	\$75,000	\$75,000	\$0	\$1,500,000	Confidential	24	Confidential	\$29,000	Confidential	30.9	Confidential	Milestone
Norfolk Southern Corporation	Norfolk City	\$1,925,000	\$1,925,000	\$0	\$9,000,000	\$8,640,257	0	148	\$120,807	\$103,212	31.9	1.0	Milestone
Ply Gem Rocky Mount	Franklin County	\$100,000	\$100,000	\$0	\$1,980,000	Confidential	76	Confidential	\$26,083	Confidential	32.9	Confidential	Milestone
Printpack Expansion (Rigid)	Newport News City	\$150,000	\$150,000	\$0	\$25,700,000	Confidential	50	Confidential	\$42,800	Confidential	33.9	Confidential	Milestone
Qore Systems	Washington County	\$500,000	\$500,000	\$0	\$12,800,000	Confidential	140	Confidential	\$45,000	Confidential	34.9	Confidential	Milestone
Rochester Wire and Cable	Hampton City	\$200,000	\$200,000	\$200,000	\$9,000,000	\$3,424,490	66	6	\$42,727	\$67,360	35.9	Repaid	Completed
Schaffner-Mtc Transformers	Wythe County	\$175,000	\$175,000	\$0	\$3,128,336	\$1,737,145	79	57	\$38,517	\$46,352	36.9	0.0	Milestone
StarSprings	Henry County	\$100,000	\$100,000	\$0	\$3,689,875	Confidential	68	Confidential	\$27,428	Confidential	37.9	Confidential	Milestone
Tadano/Mantis Cranes	Tazewell County	\$100,000	\$100,000	\$0	\$2,500,000	Confidential	25	Confidential	\$31,200	Confidential	38.9	Confidential	Milestone

Company Name	Locality	Incentives			Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Current	
TeleTech (Peoria 2)	Scott County	\$75,000	\$75,000	\$0	\$4,074,561	\$917,580	300	414	\$20,800	Confidential	3.2	Confidential	Milestone
FY2017													
Aldi Food	Dinwiddie County	\$450,000	\$450,000	\$0	\$57,000,000	\$34,035,477	145	2	\$46,204	Confidential	2.2	Confidential	Milestone
Applied Predictive Technologies - APT	Arlington County	\$1,750,000	\$1,750,000	\$0	\$6,800,000	Confidential	368	Confidential	\$148,231	Confidential	18.7	Confidential	Milestone
Dollar Tree	Chesapeake City	\$4,000,000	\$4,000,000	\$0	\$110,000,000	\$54,200,000	600	155	\$61,000	\$131,028	3.1	0.9	Milestone
Dominion Packaging	Henrico County	\$150,000	\$150,000	\$0	\$25,100,000	\$25,090,928	60	60	\$53,000	\$38,456	4.9	4.7	Completed
Eastman	Henry County	\$50,000	\$50,000	\$0	\$11,700,000	Confidential	15	Confidential	\$43,000	Confidential	3.0	Confidential	Milestone
Grant Thornton Office	Arlington County	\$1,000,000	\$1,000,000	\$0	\$15,750,000	Confidential	348	Confidential	\$87,000	Confidential	15.9	Confidential	Milestone
IDX Corporation	Spotsylvania County	\$400,000	\$400,000	\$0	\$7,200,000	Confidential	150	Confidential	\$55,502	Confidential	10.7	Confidential	Milestone
Microsoft BN8	Mecklenburg County	\$500,000	\$500,000	\$0	\$251,000,000	Confidential	42	Confidential	\$47,000	Confidential	8.2	Confidential	Milestone
Movement Mortgage	Norfolk City	\$600,000	\$600,000	\$0	\$2,000,000	Confidential	200	Confidential	\$44,000	Confidential	10.7	Confidential	Milestone
Nestle	Arlington County	\$6,000,000	\$6,000,000	\$0	\$36,300,000	Confidential	748	Confidential	\$127,719	Confidential	6.1	Confidential	Milestone
Niagara Bottling	Chesterfield County	\$500,000	\$500,000	\$0	\$95,440,093	Confidential	76	Confidential	\$50,630	Confidential	9.9	Confidential	Milestone
Novatech	Henry County	\$100,000	\$100,000	\$0	\$3,150,000	Confidential	50	Confidential	\$28,724	Confidential	2.6	Confidential	Milestone
Overfinch	Danville City	\$125,000	\$125,000	\$0	\$1,945,260	Confidential	41	Confidential	\$42,000	Confidential	2.2	Confidential	Milestone
OVH	Fauquier County	\$1,250,000	\$1,250,000	\$0	\$47,528,400	Confidential	54	Confidential	\$58,333	Confidential	3.9	Confidential	Milestone
American Woodmark Corporation	Frederick County	\$550,000	\$550,000	\$0	\$30,000,000	Confidential	55	Confidential	\$45,500	Confidential	3.5	Confidential	Milestone
Solid Stone Fabrics, Inc.	Henry County	\$50,000	\$50,000	\$0	\$1,500,000	Confidential	22	Confidential	\$33,280	Confidential	3.9	Confidential	Milestone
SteelFab of Virginia, Inc.	Emporia City	\$50,000	\$50,000	\$0	\$2,144,582	Confidential	18	Confidential	\$29,400	Confidential	4.8	Confidential	Milestone
Blue Tiger Ventures	Arlington County	\$125,000	\$125,000	\$0	\$10,000,000	Confidential	65	Confidential	\$95,000	Confidential	37.4	Confidential	Milestone
Universal Companies	Washington County	\$90,000	\$90,000	\$0	\$1,500,000	Confidential	30	Confidential	\$50,000	Confidential	1.9	Confidential	Milestone

Company Name	Locality	Incentives			Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Current	
FY2018													
Altec Botetourt Expansion	Botetourt	\$400,000	\$400,000	\$0	\$30,200,000	\$0	180	0	\$55,000	\$0	12.7	0.0	Initial
American Merchant (Project Linen)	Bristol	\$300,000	\$300,000	\$0	\$19,908,100	\$0	405	0	\$32,664	\$0	2.8	0.0	Initial
Atarfil	Suffolk	\$60,000	\$60,000	\$0	\$5,139,122	\$0	15	0	\$52,547	\$0	11.3	0.0	Initial
Belt	Russell	\$100,000	\$100,000	\$0	\$5,000,000	\$0	40	0	\$38,740	\$0	3.3	0.0	Initial
Bloomberg BNA (Project Fusion)	Arlington	\$500,000	\$500,000	\$0	\$5,500,000	\$0	125	0	\$85,500	\$0	7.3	0.0	Initial
Cogar Relocation	Giles	\$150,000	\$150,000	\$0	\$2,500,000	\$0	60	0	\$40,267	\$0	7.4	0.0	Initial
Emser Tile, LLC (Rubicon)	Suffolk	\$250,000	\$250,000	\$0	\$16,250,000	Confidential	98	Confidential	\$39,873	Confidential	7.2	Confidential	Milestone
Hokies	Giles	\$200,000	\$200,000	\$0	\$4,100,000	\$0	83	0	\$37,200	\$0	6.5	0.0	Initial
Independence (Koinonia)	Pulaski	\$100,000	\$100,000	\$0	\$4,905,000	\$0	40	0	\$35,300	\$0	5.2	0.0	Initial
Intertape Polymer 17	Pittsylvania	\$50,000	\$50,000	\$0	\$7,000,000	Confidential	15	Confidential	\$40,066	Confidential	2.1	Confidential	Milestone
LifeNet Health 2017	Virginia Beach	\$700,000	\$700,000	\$0	\$12,254,000	Confidential	321	Confidential	\$70,524	Confidential	13.1	Confidential	Milestone
MARX	Arlington	\$500,000	\$500,000	\$0	\$12,500,000	\$0	320	0	\$90,000	\$0	45.7	0.0	Initial
Music	Roanoke City	\$150,000	\$150,000	\$0	\$10,000,000	Confidential	46	Confidential	\$39,462	Confidential	5.3	Confidential	Milestone
Navy Federal Credit Union (Ladder)	Frederick	\$2,000,000	\$2,000,000	\$0	\$100,000,000	Confidential	1,400	Confidential	\$60,314	Confidential	7.8	Confidential	Milestone
OSG 2015	Greensville	\$150,000	\$150,000	\$0	\$4,450,000	Confidential	55	Confidential	\$43,000	Confidential	2.9	Confidential	Milestone
Owens & Minor (Engage)	Richmond City	\$1,500,000	\$1,500,000	\$0	\$15,000,000	Confidential	300	Confidential	\$52,700	Confidential	3.4	Confidential	Milestone
Pacific Life (PL 2016)	Lynchburg	\$500,000	\$500,000	\$0	\$3,698,800	Confidential	300	Confidential	\$51,527	Confidential	4.6	Confidential	Milestone
Peet's Coffee & Tea (Tomahawk)	Suffolk	\$1,000,000	\$1,000,000	\$0	\$58,799,600	Confidential	135	Confidential	\$38,625	Confidential	4.1	Confidential	Milestone
Phoenix Packaging (Project Pellet)	Pulaski	\$600,000	\$600,000	\$0	\$48,705,264	Confidential	145	Confidential	\$40,978	Confidential	2.0	Confidential	Milestone

Company Name	Locality	Incentives			Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Current	
Project Keikoku (Ariake U.S.A.)	Harrisonburg	\$75,000	\$75,000	\$0	\$17,000,000	Confidential	22	Confidential	\$40,000	Confidential	10.7	Confidential	Milestone
Project Learning Hub (Power School)	Roanoke City	\$250,000	\$250,000	\$0	\$1,785,000	Confidential	96	Confidential	\$68,116	Confidential	6.5	Confidential	Milestone
Project Money	Roanoke City	\$250,000	\$250,000	\$0	\$4,000,000	Confidential	115	Confidential	\$43,333	Confidential	3.8	Confidential	Milestone
Sanjo U.S.	Virginia Beach	\$250,000	\$250,000	\$0	\$17,500,000	\$0	85	0	\$40,400	\$0	5.6	0.0	Initial
SGS Carbide	Danville	\$200,000	\$200,000	\$0	\$9,500,000	Confidential	35	Confidential	\$62,000	Confidential	2.3	Confidential	Milestone
ST Tissue (Expansion 2016)	Isle of Wight	\$167,500	\$167,500	\$0	\$35,000,000	Confidential	50	Confidential	\$53,000	Confidential	8.4	Confidential	Milestone
Sumo Expansion	Chesapeake	\$200,000	\$200,000	\$0	\$10,000,000	\$0	26	0	\$38,917	\$0	6.2	0.0	Initial
Unison	Pittsylvania	\$105,000	\$105,000	\$0	\$5,041,462	\$0	35	0	\$51,771	\$0	2.5	0.0	Initial
JS Foods (Scorpion)	Prince William	\$350,000	\$350,000	\$0	\$42,000,000	Confidential	99	Confidential	\$51,000	Confidential	15.7	Confidential	Milestone
Volvo (Honey)	Pulaski	\$100,000	\$100,000	\$0	\$13,700,000	Confidential	32	Confidential	\$59,800	Confidential	1.1	Confidential	Milestone

Economic Development Incentive Grant subfund (VEDIG)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-5102.1

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Average Wage		Capital Investment		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Actual	Incented	Current	
FY2014													
Corporate Executive Board	Arlington County	\$5,000,000	\$0	\$0	800	83	\$122,083	\$112,586	\$149,700,000	\$92,466,562	10.9	2.1	Milestone
FY2015													
Bechtel	Fairfax County	\$4,000,000	\$0	\$0	700	-	\$129,000	-	\$10,000,000	-	10.7	1.8	Initial
Lidl	Arlington County	\$2,000,000	\$0	\$0	500	-	\$128,000	-	\$77,000,000	-	8.8	1.1	Initial
FY2016													
No projects to report													
FY2017													
Dollar Tree	Chesapeake City	\$5,300,000	\$0	\$0	600	-	\$61,000	-	\$110,000,000	-	3.1	0.9	Initial
Nestle	Arlington County	\$4,000,000	\$0	\$0	748	-	\$127,719	-	\$36,300,000	-	6.1	1.2	Initial
FY2018													
Navy Federal Credit Union	Frederick County	\$4,000,000	\$0	\$0	1,400	-	\$61,000	-	\$100,000,000	-	7.8	0.4	Initial

Investment Partnership Grant subfund (VIP)
Administered by: Virginia Economic Development Partnership
Va. Code § 2.2-5101

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Average Wage		Capital Investment		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Actual	Incented	Current	
FY2014													
Alcoa Howmet	Hampton City	\$450,000	\$0	\$0	75	0	\$62,000	\$0	\$25,000,000	\$0	3.3	2.3	Initial
AREVA Kansas II	Lynchburg City	\$350,000	\$0	\$0	12	0	\$125,320	\$0	\$26,300,000	\$0	3.4	2.0	Initial
Dominion Packaging	Henrico County	\$300,000	\$0	\$0	113	0	\$33,354	\$0	\$25,363,000	\$0	9.6	4.5	Initial
Greif Brothers	Lynchburg City	\$350,000	\$0	\$0	0	0	\$0	\$0	\$45,000,000	\$0	0.0	0.0	Initial
Mondelez (DJMJOHTS)	Henrico County	\$100,000	\$0	\$0	0	0	\$0	\$0	\$40,750,000	\$0	1.3	2.0	Initial
Oceanering International	Chesapeake City	\$750,000	\$0	\$0	67	0	\$55,560	\$0	\$32,900,000	\$0	2.2	1.7	Initial
FY2015													
Ashland Inc.	Hopewell City	\$700,000	\$0	\$0	17	0	\$75,000	\$0	\$89,250,000	\$0	2.5	1.8	Initial
Canon	Newport News City	\$3,000,000	\$0	\$0	60	0	\$34,528	\$0	\$100,000,000	\$0	0.0	1.5	Initial
Continental Automotive Systems	Newport News City	\$4,000,000	\$0	\$0	525	272	\$36,532	\$35,339	\$152,000,000	\$74,925,749	2.6	0.2	Milestone
Dynax America	Botetourt County	\$250,000	\$0	\$0	75	Confidential	\$40,683	Confidential	\$32,625,000	\$19,441,593	5.2	Confidential	Milestone
James Hardie	Pulaski County	\$250,000	\$0	\$0	69	82	\$36,795	\$37,000	\$25,000,000	\$33,643,131	2.0	3.7	Milestone
K2M	Loudoun County	\$400,000	\$0	\$0	97	0	\$103,000	\$0	\$28,400,000	\$0	6.0	2.6	Initial
Kingspan Insulation, LLC*	Frederick County	\$500,000	\$0	\$0	15	0	\$34,320	\$0	\$25,000,000	\$0	2.0	0.8	Initial
McKee	Augusta County	\$300,000	\$0	\$0	54	0	\$34,055	\$0	\$34,000,000	\$0	3.7	2.2	Initial
San J	Henrico County	\$300,000	\$0	\$0	18	0	\$26,489	\$0	\$38,000,000	\$0	7.7	4.6	Initial
FY2016													
Abbott Laboratories	Campbell County	\$300,000	\$0	\$0	34	0	\$41,600	\$0	\$34,000,000	\$0	4.8	3.2	Initial
Merck & Co	Rockingham County	\$1,300,000	\$0	\$0	0	0	\$0	\$0	\$168,000,000	\$0	3.3	5.0	Initial
Polykon Manufacturing LLC*	Henrico County	\$700,000	\$0	\$0	54	0	\$45,950	\$0	\$56,406,798	\$0	7.8	7.0	Initial
Virginia Poultry Growers Cooperative	Rockingham County	\$500,000	\$0	\$0	6	0	\$23,920	\$0	\$61,888,793	\$0	1.8	6.6	Initial
FY2017													
Bowman Andros Productst, LLC.	Shenandoah County	\$600,000	\$0	\$0	160	0	\$27,581	\$0	\$73,000,000	\$0	3.9	0.6	Initial
Colonna's Shipyard, Inc.	Norfolk	\$250,000	\$0	\$0	51	Confidential	\$46,072	Confidential	\$34,250,000	\$41,141,382	5.4	Confidential	Milestone
Continental Automotive Systems	Culpeper County	\$550,000	\$0	\$0	25	18	\$59,971	\$65,767	\$49,000,000	\$23,210,023	1.7	0.1	Milestone

Company Name	Locality	Incentives			Jobs		Average Wage		Capital Investment		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Actual	Incented	Current	
Dominion Packaging	Henrico County	\$200,000	\$0	\$0	60	60	\$51,283	\$38,456	\$25,100,000	\$25,090,928	4.9	4.7	Milestone
Hardywood Craft Beer	Goochland County	\$400,000	\$0	\$0	56	17	\$51,000	\$42,729	\$28,250,000	\$19,376,000	5.8	0.9	Milestone
MillerCoors	Rockingham County	\$500,000	\$0	\$0	27	0	\$73,112	\$0	\$60,000,000	\$0	3.4	1.9	Initial
Phoenix Packaging	Pulaski County	\$1,000,000	\$0	\$0	145	0	\$40,978	\$0	\$48,705,264	\$0	2.1	0.0	Initial
Printpack	Newport News	\$200,000	\$0	\$0	50	0	\$42,840	\$0	\$25,700,000	\$0	4.7	0.2	Initial
Shamrock Farms	Augusta County	\$400,000	\$0	\$0	60	0	\$45,760	\$0	\$34,000,000	\$0	4.0	4.7	Initial
Volvo Trucks North America	Pulaski County	\$2,000,000	\$0	\$0	32	0	\$59,800	\$0	\$38,200,000	\$0	1.1	0.0	Initial
FY2018													
Silk	Rockingham County	\$700,000	\$0	\$0	49	0	\$49,500	\$0	\$60,000,000	\$0	5.2	0.0	Initial
Altec Botetourt Expansion	Botetourt County	\$300,000	\$0	\$0	180	0	\$55,000	\$0	\$30,200,000	\$0	14.2	0.0	Initial
Green	Virginia Beach City	\$3,000,000	\$0	\$0	1,110	0	\$73,372	\$0	\$54,700,000	\$0	11.7	0.0	Initial
Henley	Prince George County	\$400,000	\$0	\$0	58	0	\$55,411	\$0	\$45,243,000	\$0	2.8	0.0	Initial

Major Eligible Employer Grant subfund (MEE)
Administered by: Virginia Economic Development Partnership
Va. Code § 2.2-5102

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Average Wage		Capital Investment		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Actual	Incented	Current	
FY2005													
Booz Allen Hamilton	Fairfax County	\$9,000,000	\$3,474,000	\$0	4,600	5,094	\$79,591	\$104,000	\$133,000,000	\$171,800,000	121.9	88.8	Milestone
FY2006													
Philip Morris (HQ)	Henrico County	\$25,000,000	\$0	\$0	450	0	\$133,333	\$0	\$300,000,000	\$0	1.7	2.6	Completed

Semiconductor Memory or Logic Wafer Manufacturing Performance Grant Program (SEMI)
Administered by: Virginia Economic Development Partnership
Va. Code § 59.1-284.14

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Capital Investment		Benefit-to-Cost Ratio		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Current	
FY2005											
Micron	Manassas City	\$27,000,000	\$27,000,000	\$0	860	860	\$1,200,000,000	\$1,200,000,000	2.3	6.9	Completed

Virginia Jobs Investment Program (VJIP)
Administered by: Virginia Economic Development Partnership
Va. Code § 2.2-2204.3

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs Created		Jobs Retained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
FY2014													
Accutec Blades	Augusta	\$74,500	\$7,602	\$0	0	15	147	37	147	52	\$2,890,000	\$2,890,000	Completed
Aditya-Birla Minacs	Henrico	\$614,838	\$563,312	\$0	704	0	0	10	704	10	\$1,600,000	\$1,600,000	Completed
Altec Industries-Roanoke	Botetourt	\$152,250	\$51,750	\$0	203	0	0	20	203	20	\$3,900,000	\$3,900,000	Completed
Amazon.com, Inc.	Chesterfield	\$2,355,541	\$2,355,541	\$0	3,290	0	0	12	3,290	12	\$135,000,000	\$135,000,000	Completed
Appian Corp	Fairfax	\$145,600	\$145,600	\$0	208	0	0	44	208	44	\$2,750,000	\$2,750,000	Completed
Approved Colleges LLC	Harrisonburg	\$40,000	\$0	\$0	40	0	0	0	40	0	\$1,500,000	\$0	Did Not Materialize
Ardagh Group	Roanoke	\$82,450	\$82,450	\$0	97	0	0	18	97	18	\$93,500,000	\$93,500,000	Completed
Arrington Performance Products LLC	Henry	\$8,395	\$0	\$0	8	0	0	0	8	0	\$1,200,000	\$0	Did Not Materialize
Ashworth Bros., Inc.	Winchester	\$80,400	\$73,090	\$0	0	110	121	17	121	127	\$621,842	\$621,842	Completed
Barrett Machine	Frederick	\$20,440	\$10,598	\$0	27	0	0	15	27	15	\$1,000,000	\$1,000,000	Completed
Busch, Inc.	Virginia Beach	\$18,000	\$18,000	\$0	0	24	24	23	24	47	\$2,541,395	\$2,541,395	Completed
Canline USA, Inc.	Roanoke	\$18,700	\$5,950	\$0	22	0	0	21	22	21	\$1,000,000	\$1,000,000	Completed
Capco	Botetourt	\$30,000	\$0	\$0	30	0	0	0	30	0	\$4,200,000	\$0	Did Not Materialize
Comscore	Fairfax	\$242,001	\$22,587	\$0	300	0	0	35	300	35	\$39,200,000	\$39,200,000	Completed
Corps Solutions	Stafford	\$84,606	\$22,300	\$0	129	0	0	46	129	46	\$5,000,000	\$5,000,000	Completed
Creative Urethanes, Inc.	Frederick	\$40,500	\$0	\$0	54	0	0	0	54	0	\$2,825,000	\$0	Did Not Materialize
CroppMetcalfe	Fairfax	\$60,000	\$0	\$0	60	0	0	0	60	0	\$9,743,700	\$0	Did Not Materialize
CustomInk, LLC	Albemarle	\$560,194	\$507,441	\$0	669	0	0	22	669	22	\$46,000,000	\$46,000,000	Completed
DBT-Data	Harrisonburg	\$35,000	\$0	\$0	35	0	0	0	35	0	\$37,000,000	\$0	Did Not Materialize
Electro-Luminx Lighting Corporation	Richmond City	\$12,000	\$0	\$0	15	0	0	0	15	0	\$100,000	\$0	Did Not Materialize

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Electro-Luminix Lighting Corporation	Henrico County	\$19,517	\$0	\$0	26	0	0	0	26	0	\$0	\$0	Did Not Materialize
Electro-Mechanical Corporation	Bristol	\$336,666	\$336,666	\$0	0	560	560	18	560	578	\$1,332,000	\$1,332,000	Completed
eWaste Tech Systems	Richmond City	\$48,290	\$28,406	\$0	34	0	0	10	34	10	\$330,000	\$330,000	Completed
Federal-Mogul Corporation	Montgomery	\$178,910	\$174,634	\$0	251	0	0	18	251	18	\$17,413,000	\$17,413,000	Completed
Fishbowl, Inc.	Alexandria	\$522,612	\$40,474	\$0	736	0	0	38	736	38	\$4,000,000	\$4,000,000	Completed
Frontline Test Equipment, Inc.	Albemarle	\$58,000	\$9,000	\$0	58	0	0	17	58	17	\$150,000	\$150,000	Completed
Green Distribution LLC/Green Applications	Orange	\$243,422	\$171,074	\$0	323	0	0	15	323	15	\$9,750,000	\$9,750,000	Completed
Greencore USA	Fredericksburg	\$211,309	\$163,285	\$0	352	0	0	14	352	14	\$2,600,000	\$2,600,000	Completed
Greif Riverville LLC	Amherst	\$48,740	\$48,741	\$0	0	70	70	20	70	90	\$50,000,000	\$50,000,000	Completed
Greystone of Virginia Inc. (Induplate Operations)	James City	\$141,165	\$75,289	\$0	180	0	0	13	180	13	\$2,500,000	\$2,500,000	Completed
Henkel Harris Company, LLC	Winchester	\$18,000	\$0	\$0	18	0	0	0	18	0	\$4,000,000	\$0	Did Not Materialize
Henkel Harris Company, LLC	Winchester	\$24,500	\$21,500	\$0	0	43	49	16	49	59	\$161,000	\$161,000	Completed
HP Hood	Frederick	\$53,600	\$53,600	\$0	67	0	0	20	67	20	\$84,600,000	\$84,600,000	Completed
International Automotive Components Group (IAC) (formerly Lear)	Shenandoah	\$148,500	\$148,500	\$0	297	0	0	11	297	11	\$5,700,000	\$5,700,000	Completed
International Business Machines	Fairfax	\$265,003	\$265,003	\$0	0	658	658	52	658	710	\$515,165	\$515,165	Completed
Kingspan (was Pactiv)	Frederick	\$56,010	\$56,010	\$0	0	80	80	19	80	99	\$5,000,000	\$5,000,000	Completed
Lumi Juices, LLC	Albemarle	\$28,800	\$4,000	\$0	36	0	0	22	36	22	\$1,000,000	\$1,000,000	Completed
Management Systems International	Arlington	\$87,761	\$69,759	\$0	117	0	0	41	117	41	\$8,000,000	\$8,000,000	Completed
McKesson Corporation	Frederick	\$143,500	\$143,500	\$0	205	0	0	14	205	14	\$36,900,000	\$36,900,000	Completed
McQuay International -A Member of Daikin Group	Augusta	\$97,750	\$76,500	\$0	115	0	0	25	115	25	\$9,200,000	\$9,200,000	Completed
Micron Technology Virginia	Manassas	\$219,199	\$0	\$0	216	0	0	0	216	0	\$49,743,451	\$0	Did Not Materialize
Mitchell Rubber Products (dba Valley Processing)	Bedford	\$47,400	\$31,345	\$0	62	0	0	21	62	21	\$2,000,000	\$2,000,000	Completed
Moda Wood Flooring	Clarke	\$17,000	\$0	\$0	17	0	0	0	17	0	\$250,000	\$0	Did Not Materialize
National Fruit Product (White House Brands)	Winchester	\$21,775	\$6,322	\$0	31	0	0	10	31	10	\$1,000,000	\$1,000,000	Completed
National Fruit Product (White House Brands)	Winchester	\$82,500	\$64,856	\$0	0	136	173	10	173	146	\$1,000,000	\$1,000,000	Completed
NIBCO, Inc.	Augusta	\$24,000	\$24,000	\$0	0	48	48	13	48	61	\$8,400,000	\$8,400,000	Completed
NIBCO, Inc.	Augusta	\$43,500	\$35,250	\$0	58	0	0	13	58	13	\$8,400,000	\$8,400,000	Completed
Pepsico	Wythe	\$126,000	\$125,200	\$0	0	0	315	18	315	18	\$750,000	\$750,000	Completed

Company Name	Locality	Incentives			Jobs Created		Jobs Retained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Quebecor World	Frederick	\$118,000	\$108,653	\$0	0	186	202	18	202	204	\$7,600,000	\$7,600,000	Completed
R&K Solutions, Inc.	Roanoke City	\$19,478	\$0	\$0	21	0	0	0	21	0	\$304,257	n/a	Did Not Materialize
RCS, Inc./Regional Conveyor	Salem	\$24,000	\$5,600	\$0	30	0	0	16	30	16	\$1,500,000	\$1,500,000	Completed
Relay Foods	Charlottesville	\$166,546	\$20,918	\$0	207	0	0	10	207	10	\$1,400,000	\$1,400,000	Completed
Ross Industries	Fauquier	\$13,080	\$8,175	\$0	16	0	0	31	16	31	\$1,000,000	\$1,000,000	Completed
RR Donnelley	Roanoke	\$20,400	\$20,400	\$0	0	34	34	19	34	53	\$1,036,000	\$1,036,000	Completed
Sabra Dipping Company (formerly Blue & White Food Products Corp.)	Chesterfield	\$83,250	\$83,250	\$0	104	0	0	26	104	26	\$19,000,000	\$19,000,000	Completed
Sabra Dipping Company (formerly Blue & White Food Products Corp.)	Chesterfield	\$50,000	\$50,000	\$0	50	0	0	35	50	35	\$9,000,000	\$9,000,000	Completed
Sevatec Inc.	Fairfax	\$421,850	\$91,509	\$0	650	0	0	48	650	48	\$2,000,000	\$2,000,000	Completed
Smither and Company	Hanover	\$85,798	\$61,897	\$0	140	0	0	22	140	22	\$10,000,000	\$10,000,000	Completed
Southeastern Container, Inc.	Frederick	\$46,200	\$46,200	\$0	0	84	84	23	84	107	\$2,000,000	\$2,000,000	Completed
Spiniello	Dinwiddie	\$28,800	\$21,394	\$0	35	0	0	22	35	22	\$1,250,000	\$1,250,000	Completed
Standard Motor Products, Inc.	Prince George	\$40,201	\$40,201	\$0	0	115	115	16	115	131	\$1,103,000	\$1,103,000	Completed
Stone Dynamics	Henry	\$20,258	\$0	\$0	25	0	0	0	25	0	\$1,200,000	\$0	Did Not Materialize
Taxing Authority Consulting Services	Henrico	\$85,462	\$43,953	\$0	105	0	0	13	105	13	\$1,600,000	\$1,600,000	Completed
The Marquis Group	Henrico	\$83,400	\$83,400	\$0	0	115	115	25	115	140	\$6,165,539	\$6,165,539	Completed
The Rimm-Kaufman Group, LLC (RKG)	Charlottesville	\$128,800	\$0	\$0	161	0	0	0	161	0	\$1,200,000	\$0	Did Not Materialize
Trout River Lumber, L.L.C.	Amelia	\$38,670	\$0	\$0	48	0	0	0	48	0	\$5,100,000	\$0	Did Not Materialize
TRW Automotive US, LLC (VA)	Smyth	\$82,625	\$82,625	\$0	0	164	164	12	164	176	\$535,000	\$535,000	Completed
Unilever Bestfoods Lipton	Suffolk	\$178,301	\$131,893	\$0	0	134	219	21	219	155	\$122,500,000	\$122,500,000	Completed
Valley Proteins	Frederick	\$181,093	\$181,093	\$0	0	447	447	16	447	463	\$1,680,000	\$1,680,000	Completed
Vireol (Future Fuels)	Hopewell	\$60,450	\$39,293	\$0	60	0	0	22	60	22	\$30,000,000	\$30,000,000	Completed
Vitamin Shoppe Industries	Hanover	\$121,800	\$114,800	\$0	174	0	0	19	174	19	\$39,411,500	\$39,411,500	Completed
WhiteWave/ Danone	Rockingham	\$46,750	\$46,750	\$0	55	0	0	20	55	20	\$69,800,000	\$69,800,000	Completed
WillowTree Apps Inc	Charlottesville	\$94,000	\$86,000	\$0	94	0	0	39	94	39	\$600,000	\$600,000	Completed
FY2015													
22nd Century Technologies Inc	Fairfax	\$296,411	\$279,472	\$0	420	0	0	42	420	42	\$1,000,000	\$1,000,000	Completed

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
ABB South Boston	Halifax	\$41,892	\$0	\$0	0	0	100	0	100	0	\$5,000,000	\$0	Did Not Materialize
ABC Imaging	Fairfax	\$174,000	\$0	\$0	232	0	0	0	232	0	\$9,707,006	\$0	Did Not Materialize
Afton Scientific	Albemarle	\$12,070	\$0	\$0	17	0	0	0	17	0	\$1,000,000	\$0	Did Not Materialize
Anord Control Systems Ltd.	Henrico	\$197,100	\$197,100	\$0	98	0	0	15	98	15	\$960,000	\$960,000	Completed
Apex Systems Inc.	Fairfax	\$41,266	\$41,266	\$0	50	0	0	15	50	15	\$1,000,000	\$1,000,000	Completed
AppTech Solutions (dba Applied Technologies??)	Roanoke	\$78,000	\$13,500	\$0	104	0	0	20	104	20	\$210,000	\$210,000	Completed
Azdel	Bedford	\$81,724	\$47,839	\$0	82	0	0	23	82	23	\$21,335,000	\$21,335,000	Completed
Beacon Roofing Supply, Inc.	Fairfax	\$71,858	\$31,702	\$0	102	0	0	66	102	66	\$1,000,000	\$1,000,000	Completed
Bloomaker USA, Inc.	Augusta	\$10,000	\$5,000	\$0	10	0	0	24	10	24	\$1,800,000	\$1,800,000	Completed
Blue Ridge Machine Works	Augusta	\$42,000	\$0	\$0	56	0	0	0	56	0	\$800,000	\$0	Did Not Materialize
Bode Technology	Fairfax	\$145,751	\$53,303	\$0	175	0	0	18	175	18	\$1,200,000	\$1,200,000	Completed
Bowman Andros Products, LLC	Shenandoah	\$81,500	\$13,000	\$0	163	0	0	21	163	21	\$73,000,000	\$73,000,000	Completed
Buckingham Branch Railroad	Buckingham	\$10,482	\$10,482	\$0	7	0	0	24	7	24	\$1,000,000	\$1,000,000	Completed
ByteCubed LLC	Arlington	\$219,969	\$97,313	\$0	217	0	0	56	217	56	\$307,900	\$307,900	Completed
Canvas Solutions (Go Canvas)	Fairfax	\$170,767	\$40,244	\$0	157	0	0	39	157	39	\$550,000	\$550,000	Completed
Cardinal Glass	Roanoke	\$39,550	\$39,549	\$0	0	79	79	12	79	91	\$550,000	\$550,000	Completed
Cerro Fabricated Products, Inc.	Augusta	\$42,625	\$10,850	\$0	55	0	0	12	55	12	\$5,100,000	\$5,100,000	Completed
Champion Brewing Company, LLC	Albemarle	\$17,600	\$6,400	\$0	22	0	0	18	22	18	\$1,000,000	\$1,000,000	Completed
Ciba Specialty Chemicals Corporation USA (BASF VA)	Suffolk	\$36,450	\$36,450	\$0	0	54	54	17	54	71	\$4,500,000	\$4,500,000	Completed
Clark Brothers Welding	Roanoke City	\$20,155	\$0	\$0	26	0	0	0	26	0	\$275,000	\$0	Did Not Materialize
Classic Creations	Carroll	\$56,440	\$56,440	\$0	68	0	0	12	68	12	\$2,500,000	\$2,500,000	Completed
Co-Construct LLC	Albemarle	\$48,000	\$48,000	\$0	48	0	0	18	48	18	\$144,000	\$144,000	Completed
Continental (formerly Siemens VDO Automotive)	Newport News	\$363,149	\$268,154	\$0	302	0	0	16	302	16	\$152,000,000	\$152,000,000	Completed
Corsi Group Inc.	Charlotte	\$112,421	\$50,078	\$0	110	0	0	11	110	11	\$5,000,000	\$5,000,000	Completed
Countryside Natural Products, Inc. (Countryside Organics)	Waynesboro	\$12,750	\$5,100	\$0	15	0	0	12	15	12	\$200,000	\$200,000	Completed
Discover Technology	Fairfax	\$96,590	\$29,397	\$0	92	0	0	66	92	66	\$105,000	\$105,000	Completed
Doma Technologies	Virginia Beach	\$263,249	\$263,249	\$0	288	0	0	12	288	12	\$7,500,000	\$7,500,000	Completed

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Dynax America Corporation	Botetourt	\$80,800	\$0	\$0	101	0	0	0	101	0	\$32,600,000	\$0	Did Not Materialize
Enclos Corp	Chesterfield	\$201,650	\$201,650	\$0	200	0	0	36	200	36	\$3,000,000	\$3,000,000	Completed
Essel Propack Americas	Danville	\$23,155	\$21,752	\$0	0	31	33	14	33	45	\$2,100,000	\$2,100,000	Completed
Forestry Equipment of VA (MRT Mfg)	Bedford	\$28,324	\$24,105	\$0	47	0	0	18	47	18	\$120,000	\$120,000	Completed
FR Drake	Hampton	\$292,641	\$61,101	\$0	364	0	0	15	364	15	\$1,290,483	\$1,290,483	Completed
Freightcar Roanoke	Roanoke City	\$60,000	\$60,000	\$0	80	0	0	19	80	19	\$3,000,000	\$3,000,000	Completed
Graphic Packaging Staunton (formerly Carded Graphics)	Staunton	\$35,000	\$22,400	\$0	50	0	0	13	50	13	\$2,000,000	\$2,000,000	Completed
Hapco Aluminum Pole Products	Washington	\$95,700	\$95,700	\$0	0	174	174	19	174	193	\$2,100,000	\$2,100,000	Completed
Health Diagnostic Laboratory (HDL)	Richmond City	\$248,367	\$248,368	\$0	257	0	0	31	257	31	\$4,200,000	\$4,200,000	Completed
Indoor Biotechnologies	Charlottesville	\$8,000	\$6,000	\$0	8	6	0	0	8	6	\$2,481,920	\$0	Milestone
Intelsat	Fairfax	\$24,999	\$24,999	\$0	0	253	253	46	253	299	\$500,000	\$500,000	Completed
Intelsat	Fairfax	\$50,000	\$50,000	\$0	50	0	0	46	50	46	\$500,000	\$500,000	Completed
Interbake Foods Front Royal	Warren	\$24,800	\$24,800	\$0	31	0	0	24	31	24	\$500,000	\$500,000	Completed
Interbake Foods Front Royal	Warren	\$19,500	\$19,500	\$0	0	39	39	24	39	63	\$500,000	\$500,000	Completed
Liberty-Source, PBC	Hampton	\$477,443	\$166,566	\$0	665	0	0	13	665	13	\$1,500,000	\$1,500,000	Completed
Lighthouse Instruments	Albemarle	\$6,800	\$4,250	\$0	8	0	0	27	8	27	\$185,404	\$185,404	Completed
Lowers Risk Group	Loudoun	\$165,765	\$112,862	\$0	282	0	0	12	282	12	\$439,000	\$439,000	Completed
M&H Plastics	Frederick	\$33,750	\$32,250	\$0	45	0	0	11	45	11	\$5,500,000	\$5,500,000	Completed
M&H Plastics	Frederick	\$35,500	\$34,000	\$0	0	68	71	11	71	79	\$5,500,000	\$5,500,000	Completed
Magnets USA	Roanoke	\$20,000	\$12,000	\$0	25	0	0	13	25	13	\$750,000	\$750,000	Completed
Mercury Paper	Shenandoah	\$81,600	\$48,450	\$0	96	0	0	15	96	15	\$25,000,000	\$25,000,000	Completed
MetroStar Systems	Fairfax	\$72,000	\$24,000	\$0	90	0	0	44	90	44	\$2,300,000	\$2,300,000	Completed
Mondelez Global (Nabisco Kraft Foods)	Henrico	\$123,800	\$121,757	\$0	0	298	303	29	303	327	\$70,000,000	\$70,000,000	Completed
Mountain View Brewery	Rockbridge	\$30,750	\$30,750	\$0	41	0	0	22	41	22	\$10,150,000	\$10,150,000	Completed
Nature's Touch Frozen Foods, Inc.	Warren	\$18,000	\$18,000	\$0	25	0	0	11	25	11	\$1,800,000	\$1,800,000	Completed
Neuman Aluminium Impact Extrusion, Inc.	Waynesboro	\$20,800	\$0	\$0	26	0	0	0	26	0	\$2,800,000	\$0	Did Not Materialize
NexVortex	Fairfax	\$23,596	\$10,323	\$0	32	0	0	38	32	38	\$259,000	\$259,000	Completed
Opus Group, LLC	Fairfax	\$61,110	\$0	\$0	58	0	0	0	58	0	\$104,178	\$0	Did Not Materialize
Origo (Mill Mountain Capital)	Roanoke	\$14,400	\$0	\$0	18	0	0	0	18	0	\$150,000	\$0	Did Not Materialize

Company Name	Locality	Incentives			Jobs Created		Jobs Retained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
O'Sullivan Films Corporation	Winchester	\$72,250	\$21,825	\$0	96	0	0	22	96	22	\$6,000,000	\$6,000,000	Completed
Penny Plate of Virginia	Augusta	\$26,400	\$26,400	\$0	0	44	44	15	44	59	\$3,000,000	\$3,000,000	Completed
Piedmont Metal Fabricators (HMB)	Louisa	\$10,907	\$10,907	\$0	15	0	0	16	15	16	\$200,000	\$200,000	Completed
Provides Metalmeccanica	Augusta	\$42,300	\$42,300	\$0	47	0	0	20	47	20	\$6,100,000	\$6,100,000	Completed
Psikick, Inc.	Charlottesville	\$40,000	\$7,000	\$0	40	0	0	60	40	60	\$1,000,000	\$1,000,000	Completed
R.B. Mining Specialists	Bland	\$40,940	\$35,208	\$0	50	0	0	14	50	14	\$3,086,773	\$3,086,773	Completed
Route 11 Potato Chips	Shenandoah	\$10,400	\$8,800	\$0	13	11	0	0	13	11	\$1,250,000	\$0	Milestone
Sabra Dipping Company LLC	Chesterfield	\$84,849	\$84,849	\$0	106	0	0	17	106	17	\$86,000,000	\$86,000,000	Completed
Savvy Rest, Inc.	Albemarle	\$8,200	\$8,200	\$0	10	0	0	15	10	15	\$100,000	\$100,000	Completed
SC & A Inc.	Fairfax	\$73,930	\$0	\$0	67	0	0	0	67	0	\$1,000,000	\$0	Did Not Materialize
SCITENT	Charlottesville	\$15,000	\$9,000	\$0	15	0	0	38	15	38	\$100,000	\$100,000	Completed
SCM - Service Center Metals	Prince George	\$32,150	\$32,150	\$0	40	0	0	18	40	18	\$17,500,000	\$17,500,000	Completed
Seven Hills Food	Lynchburg	\$42,220	\$24,225	\$0	61	0	0	11	61	11	\$3,000,000	\$3,000,000	Completed
Shamrock Farms	Augusta	\$75,750	\$45,000	\$0	101	0	0	14	101	14	\$50,000,000	\$50,000,000	Completed
SimVentions, inc	Fredericksburg	\$180,900	\$73,800	\$0	201	0	0	43	201	43	\$328,000	\$328,000	Completed
SteelFab of Virginia, Inc.	Emporia	\$6,345	\$6,345	\$0	6	0	0	12	6	12	\$650,000	\$650,000	Completed
Sunset Digital Communications	Scott	\$18,000	\$9,000	\$0	0	15	30	11	30	26	\$100,000	\$100,000	Completed
TalentWise	Frederick	\$63,450	\$45,450	\$0	141	0	0	11	141	11	\$1,000,000	\$1,000,000	Completed
Tech Dynamism LLC	Charlottesville	\$24,000	\$16,800	\$0	30	0	0	31	30	31	\$100,000	\$100,000	Completed
Technology Management Associates	Fairfax	\$85,372	\$34,960	\$0	105	0	0	66	105	66	\$1,500,000	\$1,500,000	Completed
Teleperformance USA Corp	Henrico	\$338,835	\$209,400	\$0	500	0	0	12	500	12	\$3,500,000	\$3,500,000	Completed
Timbr (Timbrio)	Charlottesville	\$29,000	\$0	\$0	29	0	0	0	29	0	\$100,000	\$0	Did Not Materialize
Tread Corporation	Botetourt	\$40,650	\$40,649	\$0	0	59	59	18	59	77	\$400,000	\$400,000	Completed
Virginia Forge Company	Botetourt	\$47,480	\$20,119	\$0	59	0	0	16	59	16	\$4,000,000	\$4,000,000	Completed
VividCortex Inc	Charlottesville	\$39,750	\$7,500	\$0	53	0	0	23	53	23	\$150,000	\$150,000	Completed
Yokohama Tire Manufacturing Virginia LLC	Salem	\$507,499	\$453,446	\$0	0	755	845	17	845	772	\$15,000,000	\$15,000,000	Completed
FY2016													
Aerojet-Rocketdyne	Orange	\$87,812	\$20,327	\$0	108	0	0	32	108	32	\$11,500,000	\$11,500,000	Completed
aesys	Richmond City	\$32,000	\$0	\$0	40	0	0	0	40	0	\$0	\$0	Did Not Materialize
Ag Lasers Technologies LLC	Warren	\$30,400	\$20,900	\$0	32	22	0	0	32	22	\$3,100,000	\$0	Milestone

Company Name	Locality	Incentives			Jobs Created		Jobs Retained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Agricola El Rosal SA de CV	Pulaski	\$108,000	\$79,200	\$0	135	0	0	12	135	12	\$30,000,000	\$30,000,000	Completed
Alarm.com, Incorporated	Fairfax	\$153,000	\$99,450	\$0	200	130	0	0	200	130	\$3,000,000	\$0	Milestone
Amazon.com, Inc.	Fairfax	\$526,500	\$500,526	\$0	750	0	0	38	750	38	\$18,000,000	\$18,000,000	Completed
Apex Clean Energy, Inc.	Charlottesville	\$165,600	\$83,700	\$0	184	0	0	168	184	168	\$234,662	\$234,662	Completed
Aqueous Solutions LLC	Richmond City	\$20,650	\$0	\$0	23	0	0	0	23	0	\$1,800,000	\$0	Did Not Materialize
Arkay Packaging	Botetourt	\$48,000	\$34,400	\$0	60	0	0	16	60	16	\$11,000,000	\$11,000,000	Completed
Bam Bams	Manassas	\$27,950	\$9,750	\$0	43	15	0	0	43	15	\$1,070,000	\$0	Milestone
BDO Fairfax	Fairfax	\$191,400	\$166,800	\$0	319	278	0	0	319	278	\$4,500,000	\$0	Milestone
Bingham and Taylor	Stafford	\$24,500	\$0	\$0	35	0	0	0	35	0	\$3,000,000	\$0	Did Not Materialize
Blue Ridge Fiberboard	Danville	\$26,075	\$0	\$0	26	0	0	0	26	0	\$2,000,000	\$0	Did Not Materialize
Borrowed & Blue Inc	Charlottesville	\$24,500	\$0	\$0	28	0	0	0	28	0	\$250,000	\$0	Did Not Materialize
Bristol Compressors International	Washington	\$243,501	\$150,971	\$0	300	0	0	19	300	19	\$1,000,000	\$1,000,000	Completed
Buckingham Branch Railroad	Buckingham	\$53,200	\$53,200	\$0	0	85	85	24	85	109	\$1,000,000	\$1,000,000	Completed
Camrett Logistics	Pulaski	\$37,600	\$37,600	\$0	47	47	0	0	47	47	\$3,125,000	\$0	Milestone
Canon Virginia, Inc.	Newport News	\$42,000	\$42,000	\$0	0	60	60	12	60	72	\$75,000,000	\$75,000,000	Completed
Carbon-Core	Fluvanna	\$11,230	\$0	\$0	16	0	0	0	16	0	\$500,000	\$0	Did Not Materialize
Carfax Inc	Fairfax	\$84,000	\$70,000	\$0	120	100	0	0	120	100	\$5,000,000	\$0	Milestone
ClearForce LLC	Fairfax	\$51,850	\$0	\$0	61	0	0	0	61	0	\$101,000	\$0	Did Not Materialize
Collaborative Solutions LLC	Fairfax	\$321,341	\$37,365	\$0	344	40	0	0	344	40	\$150,000	\$0	Milestone
ConvergentAI, Inc. (formerly Axon Ghost Sentinel)	Harrisonburg	\$34,000	\$5,000	\$0	34	5	0	0	34	5	\$1,500,000	\$0	Milestone
Convoke, Inc.	Arlington	\$18,006	\$13,004	\$0	18	0	0	55	18	55	\$560,000	\$560,000	Completed
Coming, Inc	Montgomery	\$136,850	\$106,400	\$0	0	0	391	304	391	304	\$805,240	\$0	Milestone
Corrugated Container Corporation (Roanoke County)	Roanoke	\$15,400	\$3,500	\$0	22	0	0	19	22	19	\$164,514	\$164,514	Completed
Corrugated Container Corporation (Roanoke County)	Roanoke	\$28,000	\$26,400	\$0	0	66	70	19	70	85	\$164,514	\$164,514	Completed
CRA Inc	Fairfax	\$16,184	\$0	\$0	20	0	0	0	20	0	\$200,000	\$0	Did Not Materialize

Company Name	Locality	Incentives			Jobs Created		Jobs Retained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Detectamet	Henrico	\$22,688	\$7,563	\$0	30	10	0	0	30	10	\$500,000	\$0	Milestone
Elephant Auto Insurance	Henrico	\$939,022	\$244,962	\$0	1,173	0	0	16	1,173	16	\$1,100,000	\$1,100,000	Completed
Emser Tile, LLC	Suffolk	\$86,400	\$0	\$0	96	0	0	0	96	0	\$16,250,000	\$0	Initial
Ernst & Young	Fairfax	\$277,200	\$277,200	\$0	462	0	0	41	462	41	\$12,666,600	\$12,666,600	Completed
Faneuil, Inc.	Hampton	\$280,625	\$245,547	\$0	344	0	0	12	344	12	\$1,500,000	\$1,500,000	Completed
Fleetwood Homes	Franklin	\$95,538	\$56,367	\$0	100	0	0	12	100	12	\$2,303,863	\$2,303,863	Completed
Friant and Associates	Suffolk	\$133,617	\$48,806	\$0	167	0	0	12	167	12	\$17,419,000	\$17,419,000	Completed
GEICO Insurance	Fredericksburg	\$879,316	\$436,657	\$0	1,758	0	0	18	1,758	18	\$1,730,310	\$1,730,310	Completed
Gerdau Ameristeel (Chaparral VIRGINIA) Inc	Petersburg	\$31,150	\$0	\$0	0	0	57	0	57	0	\$8,551,000	\$0	Did Not Materialize
Great-Circle Technologies	Fairfax	\$269,759	\$4,977	\$0	271	5	0	0	271	5	\$100,000	\$0	Milestone
Hardywood Craft Beer	Goochland	\$55,664	\$8,247	\$0	54	8	0	0	54	8	\$30,000,000	\$0	Milestone
Hermes Abrasives	Virginia Beach	\$84,606	\$84,606	\$0	0	122	122	22	122	144	\$1,300,000	\$1,300,000	Completed
Hermitage Hill Farm and Stables	Augusta	\$9,600	\$9,600	\$0	12	0	0	13	12	13	\$650,000	\$650,000	Completed
Hubbell Lighting, Inc.	Montgomery	\$90,000	\$90,000	\$0	100	0	0	17	100	17	\$6,015,000	\$6,015,000	Completed
Hudson industries	Henrico	\$47,672	\$0	\$0	87	0	0	0	87	0	\$750,000	\$0	Did Not Materialize
IMT Holdings Herndon	Fairfax	\$24,751	\$12,375	\$0	30	0	0	44	30	44	\$100,000	\$100,000	Completed
Innovative Refrigeration Systems, Inc.	Augusta	\$93,500	\$38,335	\$0	100	41	0	0	100	41	\$1,600,000	\$0	Milestone
Inorganic Ventures, Inc.	Montgomery	\$27,500	\$27,500	\$0	0	55	55	17	55	72	\$100,000	\$100,000	Completed
Integrity Windows (Marvin Windows and Doors)	Roanoke	\$45,000	\$34,500	\$0	60	46	0	0	60	46	\$1,692,487	\$0	Milestone
IPPON	Richmond City	\$35,400	\$22,527	\$0	44	0	0	45	44	45	\$112,000	\$112,000	Completed
IronNet Cybersecurity	Fairfax	\$85,500	\$33,250	\$0	90	35	0	0	90	35	\$1,400,000	\$0	Milestone
Java Productions, Inc	Montgomery	\$17,000	\$14,450	\$0	20	0	0	23	20	23	\$100,000	\$100,000	Completed
Korona S.A.	Pulaski	\$136,206	\$136,205	\$0	170	0	0	12	170	12	\$18,380,000	\$18,380,000	Completed
Lynchburg Metallics (Chaparral Gerdau)	Lynchburg	\$10,788	\$0	\$0	0	0	25	0	25	0	\$6,945,000	\$0	Did Not Materialize
Manalto Inc.	Fairfax	\$17,556	\$0	\$0	19	0	0	0	19	0	\$103,742	\$0	Did Not Materialize
Mavalero Ltd. (Industria de Produtos Alimenticios Mail Cores)	Hanover	\$36,016	\$0	\$0	51	0	0	0	51	0	\$5,000,000	\$0	Did Not Materialize
McKee Foods Corporation	Augusta	\$66,300	\$22,950	\$0	78	0	0	16	78	16	\$34,000,000	\$34,000,000	Completed
McKesson Medical-Surgical	Henrico	\$227,900	\$125,598	\$0	225	0	0	30	225	30	\$12,200,000	\$12,200,000	Completed
Meherrin Agriculture (Hampton Farms)	Franklin City	\$45,601	\$45,601	\$0	57	0	0	15	57	15	\$18,000,000	\$18,000,000	Completed

Company Name	Locality	Incentives			Jobs Created		Jobs Retained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Merck and Co	Rockingham	\$450,000	\$450,000	\$0	0	600	600	38	600	638	\$168,000,000	\$168,000,000	Completed
Monogram Snacks LLC	Henry	\$329,382	\$167,101	\$0	410	208	0	0	410	208	\$36,500,000	\$0	Milestone
Moore Company, The	Henrico	\$209,971	\$103,690	\$0	243	0	0	11	243	11	\$1,000,000	\$1,000,000	Completed
Novel Applications	Fairfax	\$78,579	\$0	\$0	87	0	0	0	87	0	\$102,811	\$0	Did Not Materialize
Old Barn Reclaimed Wood	Henrico	\$22,848	\$0	\$0	25	0	0	0	25	0	\$200,000	\$0	Initial
OnDeck	Arlington	\$89,500	\$29,535	\$0	100	0	0	33	100	33	\$1,000,000	\$1,000,000	Completed
Ozmo App	Montgomery	\$55,000	\$44,000	\$0	55	44	0	0	55	44	\$560,000	\$0	Milestone
Perfect Sense	Fairfax	\$89,520	\$58,802	\$0	102	0	0	63	102	63	\$500,000	\$500,000	Completed
Phoenix Packaging Group (Dublin, VA)	Pulaski	\$112,000	\$112,000	\$0	140	0	0	10	140	10	\$37,500,000	\$37,500,000	Completed
Polymer Solutions	Montgomery	\$19,000	\$6,000	\$0	19	6	0	0	19	6	\$650,000	\$0	Milestone
Precision Pipeline Solutions	Prince William	\$197,250	\$57,750	\$0	263	77	0	0	263	77	\$5,000,000	\$0	Milestone
Premier Fabrication Solutions	Buena Vista	\$12,000	\$0	\$0	12	0	0	0	12	0	\$465,000	\$0	Did Not Materialize
Printpack, Inc.	Newport News	\$40,840	\$36,835	\$0	51	0	0	18	51	18	\$20,000,000	\$20,000,000	Completed
ProChem Inc.	Montgomery	\$23,250	\$7,750	\$0	30	10	0	0	30	10	\$400,000	\$0	Milestone
REAN Cloud LLC	Fairfax	\$54,935	\$54,935	\$0	61	0	0	48	61	48	\$103,000	\$103,000	Completed
Resilient Corp	Fairfax	\$53,323	\$8,742	\$0	61	0	0	71	61	71	\$250,000	\$250,000	Completed
Rivanna Medical, LLC	Charlottesville	\$12,622	\$0	\$0	13	0	0	0	13	0	\$242,950	\$0	Initial
Rowe Furniture, Inc.	Montgomery	\$55,000	\$55,000	\$0	0	55	55	11	55	66	\$58,610	\$58,610	Completed
Sestra Systems (formerly Five Grapes Dispensing)	Loudoun	\$99,876	\$24,318	\$0	115	28	0	0	115	28	\$804,275	\$0	Milestone
Shenandoah Growers, Inc./Fresh Herbs	Rockingham	\$22,500	\$21,000	\$0	30	0	0	12	30	12	\$8,700,000	\$8,700,000	Completed
Simplimatic Automation	Bedford	\$25,581	\$25,580	\$0	33	0	0	20	33	20	\$5,342,000	\$5,342,000	Completed
STIHL Incorporated	Virginia Beach	\$921,604	\$921,604	\$0	0	1,694	1,694	25	1,694	1,719	\$47,841	\$47,841	Completed
Stone Brewing Co.	Richmond City	\$108,613	\$74,377	\$0	92	63	0	0	92	63	\$50,000,000	\$0	Milestone
Sutherland Global VA	Chesapeake	\$187,019	\$136,746	\$0	186	0	0	14	186	14	\$2,168,750	\$2,168,750	Completed
Target. Suffolk	Suffolk	\$627,208	\$594,407	\$0	784	0	0	16	784	16	\$50,000,000	\$50,000,000	Completed
Trex Company	Frederick	\$93,750	\$93,750	\$0	125	0	0	21	125	21	\$17,500,000	\$17,500,000	Completed
TSSI Tactical and Survival Specialties, Inc.	Harrisonburg	\$19,800	\$18,450	\$0	0	41	44	28	44	69	\$400,000	\$400,000	Completed
VA Poultry Growers Cooperative	Rockingham	\$50,000	\$50,000	\$0	0	133	133	11	133	144	\$61,888,793	\$61,888,793	Completed
Ventech Solutions LLC	Prince William	\$198,600	\$89,767	\$0	250	0	0	52	250	52	\$1,000,000	\$1,000,000	Completed
Virid, Inc	Fairfax	\$19,950	\$6,650	\$0	21	7	0	0	21	7	\$500,000	\$0	Milestone

Company Name	Locality	Incentives			Jobs Created		Jobs Retained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
VivaTerra	Madison	\$17,323	\$0	\$0	30	0	0	0	30	0	\$4,533,000	\$0	Did Not Materialize
VPT, Inc	Montgomery	\$15,600	\$0	\$0	16	0	0	0	16	0	\$1,000,000	\$0	Initial
WalMart IT	Fairfax	\$261,340	\$51,015	\$0	292	57	0	0	292	57	\$7,551,365	\$0	Milestone
Wolf Hills Fabricators	Washington	\$40,000	\$25,600	\$0	0	0	50	32	50	32	\$1,300,000	\$0	Milestone
Wolverine Advanced Materials	Montgomery	\$80,197	\$72,177	\$0	100	0	0	14	100	14	\$10,600,000	\$10,600,000	Completed
Zerion Software, Inc	Fairfax	\$23,200	\$11,200	\$0	29	0	0	33	29	33	\$138,507	\$138,507	Completed
Zero Point	Virginia Beach	\$35,200	\$6,400	\$0	44	0	0	27	44	27	\$2,530,000	\$2,530,000	Completed
FY2017													
2nd Life Inc	Richmond City	\$51,013	\$0	\$0	66	0	0	0	66	0	\$975,000	\$0	Initial
84 Lumber Components	Frederick	\$75,000	\$0	\$0	100	0	0	0	100	0	\$3,900,000	\$0	Initial
Abbott Laboratories (Abbott Nutrition)	Campbell	\$34,078	\$34,078	\$0	34	0	0	21	34	21	\$34,000,000	\$34,000,000	Completed
Abbott Laboratories (Abbott Nutrition)	Campbell	\$65,639	\$20,475	\$0	0	34	109	21	109	55	\$34,000,000	\$34,000,000	Completed
Accutec Blades	Augusta	\$53,000	\$28,000	\$0	53	28	0	0	53	28	\$5,376,000	\$0	Milestone
ADP (Automatic Data Processing)	Norfolk	\$2,200,000	\$926,000	\$0	2,200	926	0	0	2,200	926	\$42,150,000	\$0	Milestone
Aeroprobe (was Schultz-Creehan Holdings, Inc.)	Montgomery	\$7,750	\$0	\$0	10	0	0	0	10	0	\$300,000	\$0	Initial
All Traffic Solutions	Fairfax	\$73,100	\$18,700	\$0	86	22	0	0	86	22	\$100,000	\$0	Milestone
Allfirst L.L.C.	Suffolk	\$31,000	\$31,000	\$0	0	62	62	26	62	88	\$86,000	\$86,000	Completed
Allfirst L.L.C.	Suffolk	\$19,305	\$31,000	\$0	27	0	0	62	27	62	\$86,000	\$0	Milestone
Anheuser-Busch (Williamsburg)	James City	\$41,000	\$0	\$0	41	0	0	0	41	0	\$8,500,000	\$0	Did Not Materialize
Anheuser-Busch (Williamsburg)	James City	\$202,500	\$159,300	\$0	0	0	225	177	225	177	\$8,500,000	\$0	Milestone
Atlantic Bay Mortgage Group, L.L.C.	Virginia Beach	\$84,000	\$51,100	\$0	120	0	0	22	120	22	\$1,000,000	\$1,000,000	Completed
Atlantic Core Building Products	Chesapeake	\$40,000	\$0	\$0	50	0	0	0	50	0	\$3,000,000	\$0	Did Not Materialize
Blue Ridge Industries, Inc.	Frederick	\$55,200	\$55,200	\$0	0	92	92	15	92	107	\$2,000,000	\$2,000,000	Completed
BMS Direct	Lynchburg	\$41,153	\$38,867	\$0	36	0	0	15	36	15	\$1,181,052	\$1,181,052	Completed
Bryce D Jewett Machine Manufacturing	Richmond City	\$24,000	\$4,200	\$0	40	0	0	15	40	15	\$2,000,000	\$2,000,000	Completed
Canatal Steel USA, Inc.	Botetourt	\$26,600	\$5,600	\$0	38	8	0	0	38	8	\$1,500,000	\$0	Milestone
Colonna's Shipyard, Inc.	Norfolk	\$51,000	\$51,000	\$0	51	0	0	22	51	22	\$34,250,000	\$34,250,000	Completed
Columbia Flooring	Danville	\$37,014	\$0	\$0	46	0	0	0	46	0	\$18,294,165	\$0	Did Not Materialize
Concept Plus, LLC	Fairfax	\$27,125	\$7,000	\$0	31	8	0	0	31	8	\$140,000	\$0	Milestone

Company Name	Locality	Incentives			Jobs Created		Jobs Retained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Continental (formerly Siemens VDO Automotive)	Culpeper	\$19,421	\$19,421	\$0	0	32	32	23	32	55	\$49,000,000	\$49,000,000	Completed
Convergent Coffee Co. (Confluence Coffee)	Richmond City	\$20,070	\$0	\$0	33	0	0	0	33	0	\$100,000	\$0	Did Not Materialize
Core Health & Fitness, LLC	Grayson	\$211,568	\$93,936	\$0	250	0	0	24	250	24	\$2,000,000	\$2,000,000	Completed
Corrugated Container Corporation	Frederick	\$10,500	\$0	\$0	15	0	0	0	15	0	\$110,104	\$0	Did Not Materialize
Corrugated Container Corporation	Frederick	\$14,800	\$0	\$0	0	0	37	0	37	0	\$110,104	\$0	Did Not Materialize
CoStar Group	Richmond City	\$732,000	\$617,000	\$0	732	617	0	0	732	617	\$8,170,000	\$0	Milestone
CVENT	Fairfax	\$76,875	\$95,000	\$0	123	0	0	33	123	33	\$9,609,173	\$9,609,173	Completed
Davis Defense Group	Orange	\$27,348	\$0	\$0	28	0	0	0	28	0	\$2,200,000	\$0	Initial
Dominion Packaging	Henrico	\$113,000	\$113,000	\$0	113	0	0	17	113	17	\$35,000,000	\$35,000,000	Completed
Dominion Packaging	Henrico	\$60,000	\$60,000	\$0	60	0	0	19	60	19	\$25,100,000	\$25,100,000	Completed
Draftco, Inc.	Augusta	\$12,000	\$0	\$0	16	0	0	0	16	0	\$450,000	\$0	Initial
Dulles Glass and Mirror	Prince William	\$25,500	\$11,050	\$0	30	13	0	0	30	13	\$6,100,000	\$0	Milestone
Eaton Crouse-Hinds	Roanoke City	\$100,270	\$99,900	\$0	0	270	271	16	271	286	\$1,052,060	\$1,052,060	Completed
Euro-Composites Corp	Culpeper	\$48,199	\$25,706	\$0	60	32	0	0	60	32	\$10,000,000	\$0	Milestone
Evonik Degussa (formerly Degussa Goldschmidt)	Chesterfield	\$100,000	\$0	\$0	50	0	0	0	50	0	\$15,000,000	\$0	Initial
Excella Consulting	Arlington	\$497,650	\$90,650	\$0	538	98	0	0	538	98	\$203,772	\$0	Milestone
Favor TechConsulting	Fairfax	\$894,209	\$181,646	\$0	1,275	259	0	0	1,275	259	\$1,650,000	\$0	Milestone
Glad Manufacturing Company	Amherst	\$82,962	\$10,995	\$0	83	0	0	20	83	20	\$20,600,000	\$20,600,000	Completed
Global Guardian	Fairfax	\$18,700	\$0	\$0	22	0	0	0	22	0	\$125,000	\$0	Did Not Materialize
Grand Springs, Inc.	Halifax	\$22,400	\$22,400	\$0	28	0	0	10	28	10	\$800,000	\$800,000	Completed
Grant Thornton LLP	Arlington	\$348,000	\$93,000	\$0	348	93	0	0	348	93	\$6,000,000	\$0	Milestone
Granules India	Fairfax	\$76,500	\$0	\$0	102	0	0	0	102	0	\$35,000,000	\$0	Initial
Graphic Packaging	Staunton	\$45,000	\$32,000	\$0	45	0	0	16	45	16	\$20,000,000	\$20,000,000	Completed
Hershey Chocolate of Virginia, Inc.	Augusta	\$77,000	\$75,350	\$0	0	137	140	18	140	155	\$16,900,000	\$16,900,000	Completed
Hershey Chocolate of Virginia, Inc.	Augusta	\$51,750	\$36,750	\$0	69	49	0	0	69	49	\$26,800,000	\$0	Milestone
Hillenbrand Industries, Inc. (Hill-Rom Holdings)	Wythe	\$43,200	\$27,200	\$0	54	0	0	25	54	25	\$5,500,000	\$5,500,000	Completed
Hollingsworth & Vose Company	Floyd	\$24,000	\$0	\$0	30	0	0	0	30	0	\$15,210,000	\$0	Initial
I R Engraving LLC	Henrico	\$19,800	\$4,500	\$0	22	5	0	0	22	5	\$850,344	\$0	Milestone
Independence Lumber	Grayson	\$37,741	\$33,726	\$0	47	42	0	0	47	42	\$5,200,000	\$0	Milestone
Infolock Technologies	Arlington	\$11,200	\$8,800	\$0	14	11	0	0	14	11	\$200,000	\$0	Milestone

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
InMotion U.S. (Zapi, Inc.)	Montgomery	\$71,000	\$24,000	\$0	71	0	0	22	71	22	\$7,000,000	\$7,000,000	Completed
IOMAXIS	Fairfax	\$277,500	\$30,500	\$0	555	61	0	0	555	61	\$150,000	\$0	Milestone
James Hardie Building Products, Virginia	Pulaski	\$65,000	\$65,000	\$0	65	0	0	20	65	20	\$25,000,000	\$25,000,000	Completed
Jemison Metals	Amherst	\$5,005	\$5,005	\$0	5	0	0	14	5	14	\$175,000	\$175,000	Completed
JK Moving & Storage, Inc.	Loudoun	\$544,475	\$76,125	\$0	751	105	0	0	751	105	\$19,000,000	\$0	Milestone
Kam Custom Woodwork	Richmond City	\$23,700	\$7,110	\$0	30	9	0	0	30	9	\$2,550,000	\$0	Milestone
Kosmo Machine, Inc.	Henrico	\$28,800	\$8,800	\$0	36	11	0	0	36	11	\$1,000,000	\$0	Milestone
Lake Region Medical	Salem	\$102,000	\$66,000	\$0	136	88	0	0	136	88	\$7,000,000	\$0	Milestone
Lohmann Specialties	Orange	\$67,824	\$32,701	\$0	56	27	0	0	56	27	\$6,700,000	\$0	Milestone
MicroHealth, LLC	Fairfax	\$48,750	\$3,750	\$0	65	5	0	0	65	5	\$395,000	\$0	Milestone
Micronic Technologies	Wise	\$25,055	\$12,026	\$0	25	12	0	0	25	12	\$2,000,000	\$0	Milestone
MIKRO, Inc.	Albemarle	\$34,910	\$34,909	\$0	38	0	0	15	38	15	\$1,550,000	\$1,550,000	Completed
MillerCoors	Rockingham	\$175,000	\$175,000	\$0	0	350	350	33	350	383	\$60,000,000	\$60,000,000	Completed
Modea	Montgomery	\$55,010	\$0	\$0	55	0	0	0	55	0	\$100,000	\$0	Initial
Munters (Formerly Des Champs Technologies)	Buena Vista	\$80,000	\$44,000	\$0	100	55	0	0	100	55	\$2,500,000	\$0	Milestone
Mythics	Virginia Beach	\$24,000	\$12,000	\$0	30	15	0	0	30	15	\$7,500,000	\$0	Milestone
Niagara Bottling LLC	Chesterfield	\$114,011	\$114,011	\$0	76	0	0	15	76	15	\$95,000,000	\$95,000,000	Completed
Nomadic Display	Fairfax	\$18,000	\$26,400	\$0	30	0	0	48	30	48	\$630,110	\$0	Milestone
Nomadic Display	Fairfax	\$33,550	\$26,400	\$0	0	0	61	48	61	48	\$630,110	\$0	Milestone
Notarize Inc.	Arlington	\$385,900	\$11,050	\$0	454	13	0	0	454	13	\$500,000	\$0	Milestone
Numbers Place, Inc.	Fairfax	\$39,600	\$0	\$0	44	0	0	0	44	0	\$100,000	\$0	Initial
Optema International	Loudoun	\$12,000	\$0	\$0	20	0	0	0	20	0	\$250,000	\$0	Initial
Pacific Life	Lynchburg	\$210,000	\$177,100	\$0	300	253	0	0	300	253	\$3,698,800	\$0	Milestone
Prufrex Innovative Power Products GmbH	Virginia Beach	\$60,000	\$24,000	\$0	60	0	0	11	60	11	\$4,730,000	\$4,730,000	Completed
Qualtrax	Montgomery	\$35,000	\$12,000	\$0	35	0	0	39	35	39	\$2,000,000	\$2,000,000	Completed
ScienceLogic, LLC	Fairfax	\$123,000	\$16,500	\$0	164	22	0	0	164	22	\$1,300,000	\$0	Milestone
Sentry Control Systems	Loudoun	\$35,700	\$26,350	\$0	42	31	0	0	42	31	\$128,065	\$0	Milestone
Shearer Foods	Bristol	\$17,600	\$17,600	\$0	22	0	0	12	22	12	\$4,750,000	\$4,750,000	Completed
Somic America, Inc.	Wythe	\$151,500	\$137,500	\$0	0	0	303	275	303	275	\$16,200,000	\$0	Milestone
Spectrum Brands Blacksburg	Montgomery	\$73,200	\$26,800	\$0	0	0	183	67	183	67	\$7,281,737	\$0	Milestone
Steel Dynamics Roanoke Bar Division	Roanoke City	\$153,500	\$112,000	\$0	0	0	307	224	307	224	\$28,000,000	\$0	Milestone
Tactical Walls	Page	\$22,400	\$0	\$0	28	0	0	0	28	0	\$892,427	\$0	Did Not Materialize
TAG Lumber Services	Winchester	\$21,763	\$21,763	\$0	27	0	0	10	27	10	\$5,000,000	\$5,000,000	Completed

Company Name	Locality	Incentives			Jobs Created		Jobs Retained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Target Flavors Inc	Newport News	\$45,000	\$13,500	\$0	30	9	0	0	30	9	\$1,775,000	\$0	Milestone
Tech Wizards	King George	\$27,200	\$5,100	\$0	32	6	0	0	32	6	\$100,000	\$0	Milestone
TeleTech	Scott	\$337,600	\$240,000	\$0	422	0	0	10	422	10	\$1,525,000	\$1,525,000	Completed
TemperPack Technologies Inc.	Richmond City	\$18,550	\$18,550	\$0	23	0	0	33	23	33	\$2,000,000	\$2,000,000	Completed
The Corporate Executive Board	Arlington	\$640,000	\$296,800	\$0	800	0	0	32	800	32	\$17,320,566	\$17,320,566	Completed
The Standard Insurance Company	Campbell	\$194,958	\$99,896	\$0	242	124	0	0	242	124	\$1,714,235	\$0	Milestone
Thomas Automation Management, LLC	Carroll	\$23,700	\$20,189	\$0	27	23	0	0	27	23	\$750,000	\$0	Milestone
Toray Plastics America, Inc.	Warren	\$26,400	\$0	\$0	33	0	0	0	33	0	\$45,000,000	\$0	Initial
Tri-Dim Filter Corporation	Louisa	\$7,058	\$6,416	\$0	0	10	11	20	11	30	\$700,000	\$700,000	Completed
Trustify, Inc	Arlington	\$119,600	\$0	\$0	184	0	0	0	184	0	\$1,043,440	\$0	Initial
Universal Companies	Washington	\$24,000	\$0	\$0	30	0	0	0	30	0	\$1,500,000	\$0	Initial
ValidaTek	Arlington	\$206,400	\$82,400	\$0	258	103	0	0	258	103	\$450,000	\$0	Milestone
Vance and Huffman	Isle of Wight	\$31,500	\$0	\$0	90	0	0	0	90	0	\$430,000	n/a	Did Not Materialize
Vorsight	Arlington	\$84,000	\$4,500	\$0	112	6	0	0	112	6	\$105,701	\$0	Milestone
Wal-Mart Distribution (Dinwiddie)	Dinwiddie	\$77,947	\$48,185	\$0	110	68	0	0	110	68	\$4,000,000	\$0	Milestone
Wal-mart Distribution Center Rockingham	Rockingham	\$86,100	\$35,700	\$0	123	51	0	0	123	51	\$6,000,000	\$0	Milestone
Whereaware	Fairfax	\$126,433	\$26,340	\$0	144	30	0	0	144	30	\$225,000	\$0	Milestone
Wholesome Harvest (formerly Maple Leaf Bakery)	Roanoke City	\$129,824	\$125,816	\$0	0	0	324	314	324	314	\$22,100,000	\$0	Milestone
Winchester Metals, Inc.	Frederick	\$15,975	\$15,975	\$0	0	29	29	19	29	48	\$140,000	\$140,000	Completed
Winchester Metals, Inc.	Frederick	\$13,600	\$4,000	\$0	17	5	0	0	17	5	\$870,000	\$0	Milestone
Windward IT Solutions	Fairfax	\$84,875	\$13,125	\$0	97	15	0	0	97	15	\$825,000	\$0	Milestone
FY2018													
Aldi Food, Inc.	Dinwiddie	\$116,000	\$0	\$0	145	0	0	0	145	0	\$47,700,000	\$0	Initial
Altec Industries-Roanoke	Botetourt	\$139,500	\$139,500	\$0	180	0	0	26	180	26	\$30,200,000	\$30,200,000	Completed
Amazon.com, Inc.	Frederick	\$770,000	\$0	\$0	1,100	0	0	0	1,100	0	\$163,000,000	\$0	Initial
American Electric Power (AEP)	Roanoke	\$54,000	\$0	\$0	90	0	0	0	90	0	\$12,700,000	\$0	Initial
American Woodmark Corporation	Frederick	\$55,000	\$39,000	\$0	55	39	0	0	55	39	\$30,000,000	\$0	Milestone
Amthor International	Pittsylvania	\$52,500	\$0	\$0	70	0	0	0	70	0	\$2,800,000	\$0	Initial
Applied Predictive Technologies	Arlington	\$368,000	\$78,000	\$0	368	78	0	0	368	78	\$6,800,000	\$0	Milestone
Ariake U.S.A., Inc.	Harrisonburg	\$17,600	\$0	\$0	22	0	0	0	22	0	\$17,000,000	\$0	Initial
Astraea	Charlottesville	\$31,000	\$7,000	\$0	31	7	0	0	31	7	\$1,005,000	\$0	Milestone

Company Name	Locality	Incentives			Jobs Created		Jobs Retained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Atarfil SL	Suffolk	\$19,500	\$0	\$0	15	0	0	0	15	0	\$5,000,000	\$0	Initial
Atlantic Credit and Finance	Roanoke City	\$92,000	\$26,400	\$0	115	33	0	0	115	33	\$4,000,000	\$0	Milestone
Auxiliary Systems Inc.	Norfolk	\$42,250	\$0	\$0	0	0	65	0	65	0	\$220,000	\$0	Initial
AvePoint	Richmond City	\$120,000	\$43,200	\$0	100	36	0	0	100	36	\$1,500,000	\$0	Milestone
AvePoint	Arlington	\$66,000	\$9,600	\$0	55	8	0	0	55	8	\$1,000,000	\$0	Milestone
Avizia 2017	Fairfax	\$22,950	\$0	\$0	27	0	0	0	27	0	\$191,680	\$0	Initial
Bcause	Virginia Beach	\$70,000	\$0	\$0	100	0	0	0	100	0	\$64,800,000	\$0	Initial
Becker Global America	Washington	\$44,100	\$44,100	\$0	0	63	63	14	63	77	\$150,000	\$150,000	Completed
BGF Industries Altavista Specialty Weaving Plant	Campbell	\$34,000	\$17,000	\$0	34	17	0	0	34	17	\$2,400,000	\$0	Milestone
Bioinformatics	Arlington	\$20,250	\$3,750	\$0	27	5	0	0	27	5	\$175,000	\$0	Milestone
Blue Ridge Optics, LLC	Bedford	\$5,600	\$0	\$0	0	0	7	0	7	0	\$750,000	\$0	Initial
BrightFarms	Culpeper	\$14,400	\$0	\$0	24	0	0	0	24	0	\$7,350,000	\$0	Initial
Cardinal Glass	Roanoke	\$36,000	\$0	\$0	60	0	0	0	60	0	\$6,700,000	\$0	Initial
Carmeuse Natural Chemicals	Frederick	\$21,000	\$0	\$0	30	0	0	0	30	0	\$28,700,000	\$0	Did Not Materialize
Carmeuse Natural Chemicals	Shenandoah	\$46,900	\$0	\$0	67	0	0	0	67	0	\$8,700,000	\$0	Did Not Materialize
Chemres	Chesapeake	\$14,400	\$5,400	\$0	16	2	0	0	16	2	\$3,000,000	\$0	Milestone
Co-Construct LLC	Albemarle	\$69,000	\$6,000	\$0	69	6	0	0	69	6	\$485,000	\$0	Milestone
ComSonics	Augusta	\$21,250	\$0	\$0	34	0	0	0	34	0	\$615,000	\$0	Initial
Convergys Corporation	Lynchburg	\$360,000	\$0	\$0	450	0	0	0	450	0	\$3,000,000	\$0	Initial
Corenso North America Corporation	Richmond City	\$6,000	\$0	\$0	0	0	12	0	12	0	\$160,000	\$0	Initial
Defense Technology Equipment, Inc.	Loudoun	\$12,000	\$0	\$0	20	0	0	0	20	0	\$866,500	\$0	Initial
Delta Pure Filtration, LLC	Hanover	\$12,600	\$0	\$0	18	0	0	0	18	0	\$2,000,000	\$0	Initial
Dollar Tree Stores	Chesapeake	\$715,000	\$0	\$0	715	0	0	0	715	0	\$110,000,000	\$0	Initial
Dominion Outsourcing LLC	Henrico	\$76,000	\$6,800	\$0	190	17	0	0	190	17	\$370,000	\$0	Milestone
Eastern Panel Manufacturing	Pittsylvania	\$15,000	\$0	\$0	15	0	0	0	15	0	\$1,000,000	\$0	Initial
Eldor Corporation S.p.A.	Botetourt	\$399,000	\$18,000	\$0	266	12	0	0	266	12	\$75,000,000	\$0	Milestone
Electric Motor & Contracting Company, Inc.	Chesapeake	\$104,000	\$104,000	\$0	0	130	130	23	130	153	\$3,000,000	\$3,000,000	Completed
England Furniture Company	Lee	\$40,000	\$0	\$0	50	0	0	0	50	0	\$1,300,000	\$0	Initial
Envera	Richmond City	\$169,400	\$0	\$0	242	0	0	0	242	0	\$11,718,375	\$0	Initial
Excivity, Incl	Fairfax	\$27,000	\$0	\$0	45	0	0	0	45	0	\$392,123	\$0	Initial
Fairlead	Newport News	\$48,000	\$12,800	\$0	60	15	0	0	60	15	\$3,000,000	\$0	Milestone
Foxguard Solutions	Montgomery	\$43,000	\$14,000	\$0	43	14	0	0	43	14	\$106,303	\$0	Milestone

Company Name	Locality	Incentives			Jobs Created		Jobs Retained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Global Technical Systems (GTS)	Virginia Beach	\$18,900	\$0	\$0	21	0	0	0	21	0	\$4,100,000	\$0	Did Not Materialize
Graham Packaging Company	Campbell	\$29,600	\$29,600	\$0	0	37	37	16	37	53	\$3,350,000	\$3,350,000	Completed
Graham Packaging Company	Campbell	\$7,200	\$7,200	\$0	8	0	0	16	8	16	\$3,350,000	\$3,350,000	Completed
GS Industries of Bassett, Inc.	Henry	\$3,000	\$0	\$0	0	0	6	0	6	0	\$451,720	\$0	Initial
Hapco Aluminum Pole Products	Washington	\$22,400	\$7,200	\$0	28	9	0	0	28	9	\$6,750,000	\$0	Milestone
Hardide	Henry	\$29,000	\$0	\$0	29	0	0	0	29	0	\$7,250,000	\$0	Initial
Hutchins and Hutchins, Inc.	Augusta	\$12,000	\$0	\$0	15	0	0	0	15	0	\$224,000	\$0	Initial
IMS Gear Virginia Inc.	Virginia Beach	\$57,500	\$0	\$0	0	0	115	0	115	0	\$1,050,000	\$0	Initial
Instant Systems	Norfolk	\$57,600	\$4,000	\$0	72	5	0	0	72	5	\$460,000	\$0	Milestone
Instant Systems	Norfolk	\$15,600	\$4,000	\$0	0	5	26	0	26	5	\$460,000	\$0	Milestone
J&F Alliance Group	Hampton	\$83,300	\$0	\$0	119	0	0	0	119	0	\$100,000	\$0	Did Not Materialize
JM Conveyors, LLC	Russell	\$32,000	\$16,800	\$0	40	21	0	0	40	21	\$4,500,000	\$0	Milestone
KMR Aviation Services, Inc.	Bedford	\$12,000	\$0	\$0	12	0	0	0	12	0	\$1,000,000	\$0	Initial
Lidl US	Arlington	\$64,000	\$64,000	\$0	80	0	0	42	80	42	\$125,000,000	\$125,000,000	Completed
Lidl US	Arlington	\$500,000	\$500,000	\$0	500	0	0	55	500	55	\$77,000,000	\$77,000,000	Completed
Lighthouse Instruments	Albemarle	\$8,500	\$0	\$0	10	0	0	0	10	0	\$4,885,000	\$0	Initial
M&H Plastics	Frederick	\$117,750	\$28,500	\$0	157	38	0	0	157	38	\$12,000,000	\$0	Milestone
Magnets USA	Roanoke	\$35,000	\$0	\$0	0	0	70	0	70	0	\$1,500,000	\$0	Initial
Maximus	Hampton	\$113,400	\$42,000	\$0	189	70	0	0	189	70	\$2,771,182	\$0	Milestone
MI Technical Solutions	Chesapeake	\$12,750	\$0	\$0	15	0	0	0	15	0	\$100,000	\$0	Initial
Mission Services, Inc.	Fairfax	\$240,000	\$17,400	\$0	400	29	0	0	400	29	\$820,000	\$0	Milestone
Movement Mortgage	Norfolk	\$140,000	\$0	\$0	200	0	0	0	200	0	\$5,000,000	\$0	Did Not Materialize
Muhlbauer, Inc.	Newport News	\$17,500	\$17,500	\$0	0	25	25	21	25	46	\$3,500,000	\$3,500,000	Completed
Muhlbauer, Inc.	Newport News	\$9,600	\$4,000	\$0	12	5	0	0	12	5	\$3,500,000	\$0	Milestone
Navy Federal Credit Union (NFCU)	Fairfax	\$480,000	\$115,200	\$0	600	144	0	0	600	144	\$114,600,000	\$0	Milestone
Navy Federal Credit Union (NFCU)	Frederick	\$700,000	\$0	\$0	1,400	0	0	0	1,400	0	\$102,000,000	\$0	Initial
New Ravenna Mosaics Inc	Northampton	\$27,900	\$0	\$0	31	0	0	0	31	0	\$826,256	\$0	Initial
NIBCO, Inc.	Augusta	\$22,500	\$0	\$0	30	0	0	0	30	0	\$8,000,000	\$0	Initial
NIBCO, Inc.	Augusta	\$58,500	\$0	\$0	0	0	117	0	117	0	\$8,000,000	\$0	Initial
NorrisBuilt Fabrication, LLC	Wise	\$44,000	\$44,000	\$0	55	0	0	13	55	13	\$1,450,000	\$1,450,000	Completed
NorrisBuilt Fabrication, LLC	Wise	\$39,200	\$11,200	\$0	49	14	0	0	49	14	\$925,000	\$0	Milestone

Company Name	Locality	Incentives			Jobs Created		Jobs Retained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Novatech Patio Doors	Martinsville	\$45,000	\$27,900	\$0	50	31	0	0	50	31	\$4,000,000	\$0	Milestone
NZO, LLC dba Central Virginia Manufacturing	Bedford	\$7,650	\$0	\$0	9	0	0	0	9	0	\$300,000	\$0	Initial
Owens & Minor, Inc.	Henrico	\$300,000	\$209,000	\$0	300	209	0	0	300	209	\$15,000,000	\$0	Milestone
Park Hotels & Resorts	Fairfax	\$100,000	\$26,000	\$0	100	26	0	0	100	26	\$2,485,000	\$0	Milestone
Perrone Robotoics	Albemarle	\$127,000	\$8,000	\$0	127	8	0	0	127	8	\$3,866,343	\$0	Milestone
Phone2Action	Arlington	\$127,800	\$25,200	\$0	142	28	0	0	142	28	\$150,000	\$0	Milestone
Provides US, Inc.	Augusta	\$18,000	\$0	\$0	20	0	0	0	20	0	\$897,000	\$0	Initial
River Ridge Meats, LLC	Grayson	\$8,800	\$4,800	\$0	11	6	0	0	11	6	\$2,100,000	\$0	Milestone
Rockwell Collins	Loudoun	\$43,500	\$18,750	\$0	58	25	0	0	58	25	\$3,500,000	\$0	Milestone
RPC Superfos US, Inc.	Frederick	\$26,250	\$6,750	\$0	35	9	0	0	35	9	\$9,700,000	\$0	Milestone
Sanjo Fineblanking	Virginia Beach	\$61,500	\$0	\$0	41	0	0	0	41	0	\$17,500,000	\$0	Initial
SAP NS2	Fairfax	\$80,750	\$18,700	\$0	95	22	0	0	95	22	\$6,000,000	\$0	Milestone
SCM - Service Center Metals	Prince George	\$46,400	\$0	\$0	58	0	0	0	58	0	\$45,243,000	\$0	Initial
SGS Carbide Tool (UK) Ltd	Danville	\$42,000	\$0	\$0	28	0	0	0	28	0	\$9,500,000	\$0	Initial
Shamrock Farms	Augusta	\$58,500	\$0	\$0	78	0	0	0	78	0	\$43,900,000	\$0	Initial
Speyside Cooperage	Bath	\$22,500	\$3,750	\$0	30	5	0	0	30	5	\$6,000,000	\$0	Milestone
ST Tissue LLC	Isle of Wight	\$59,000	\$31,000	\$0	59	31	0	0	59	31	\$40,000,000	\$0	Milestone
Standard Calibrations, Inc.	Chesapeake	\$120,000	\$7,200	\$0	150	9	0	0	150	9	\$221,000	\$0	Milestone
Standard Calibrations, Inc.	Chesapeake	\$21,700	\$7,200	\$0	0	9	31	0	31	9	\$221,000	\$0	Milestone
StarSprings (Norse 1)	Henry	\$68,000	\$23,000	\$0	68	23	0	0	68	23	\$3,689,875	\$0	Milestone
SteelFab of Virginia, Inc.	Emporia	\$14,400	\$0	\$0	0	0	18	0	18	0	\$2,500,000	\$0	Initial
Studio Center	Virginia Beach	\$16,000	\$0	\$0	20	0	0	0	20	0	\$1,300,000	\$0	Did Not Materialize
Sykes Enterprises, Inc.	Wise	\$400,000	\$268,800	\$0	500	0	0	14	500	14	\$0	\$0	Completed
Symplicity Corporation	Arlington	\$78,000	\$0	\$0	120	0	0	0	120	0	\$300,000	\$0	Initial
TemperPack Technologies Inc.	Henrico	\$98,700	\$0	\$0	141	0	0	0	141	0	\$10,400,000	\$0	Initial
Thermo Fisher Scientific Co VA	Frederick	\$45,600	\$0	\$0	57	0	0	0	57	0	\$9,500,000	\$0	Did Not Materialize
Thomson Reuters	Richmond City	\$68,000	\$0	\$0	68	0	0	0	68	0	\$2,180,000	\$0	Initial
UDig LLC	Henrico	\$45,900	\$0	\$0	51	0	0	0	51	0	\$1,600,000	\$0	Initial
Unanet	Loudoun	\$28,500	\$28,500	\$0	38	38	0	0	38	38	\$1,675,000	\$0	Milestone
Unison Ltd	Pittsylvania	\$35,000	\$0	\$0	35	0	0	0	35	0	\$5,200,000	\$0	Initial
VideoBlocks	Arlington	\$57,600	\$12,600	\$0	64	14	0	0	64	14	\$3,857,350	\$0	Milestone
Vignet	Fairfax	\$72,750	\$57,000	\$0	97	76	0	0	97	76	\$2,250,000	\$0	Milestone

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
WhiteWave/ Danone	Rockingham	\$41,650	\$0	\$0	49	0	0	0	49	0	\$60,000,000	\$0	Initial

Agriculture and Forestry Industries Incentive Grant (AFID)

Administered by: Virginia Department of Agriculture and Consumer Services

Va. Code § 3.2-305

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Average Wage	Capital Investment		Value of Agriculture Products		Type
		Awarded	Received	Rep aid	Incented	Actual		Incented	Actual	Incented	Actual	
FY2014												
Dan River Plants, LLC	Pittsylvania County	\$150,000	\$150,000	\$150,000	27	0	\$31,250	\$1,325,000	\$0	\$7,688,000	\$0	Completed
Franklin Lumber, LLC	Isle of Wight County	\$150,000	\$150,000	\$0	71	64	\$42,500	\$14,795,800	\$4,642,862	\$11,500,000	\$7,955,878	Milestone
Greencore USA	Stafford County	\$75,000	\$75,000	\$0	350	0	\$29,000	\$5,500,000	\$5,334,800	\$171,600	\$169,528	Completed
Homestead Creamery, Inc.	Franklin County	\$60,000	\$60,000	\$0	20	21	\$29,016	\$1,150,000	\$2,173,615	\$1,485,669	\$3,209,285	Completed
Independence Lumber, Inc.	Grayson County	\$100,000	\$100,000	\$0	25	65	\$31,200	\$5,050,000	\$15,145,905	\$18,000,000	\$19,723,968	Completed
Montague Farms, Inc.	Isle of Wight County	\$14,700	\$14,700	\$0	3	5	\$39,067	\$618,490	\$637,396	\$3,900,000	\$4,904,092	Completed
Red Sun Farms, LLC	Pulaski County	\$100,000	\$100,000	\$0	142	100	\$26,583	\$21,000,000	\$23,295,862	\$17,886,528	\$25,563,533	Completed
Shamrock Farms	Augusta County	\$50,000	\$50,000	\$0	60	60	\$39,553	\$50,000,000	\$59,817,572	\$13,550,000	\$13,145,466	Completed
Shenandoah Processing, LLC	City of Harrisonburg	\$50,000	\$50,000	\$0	102	403	\$35,498	\$2,485,000	\$8,995,612	\$160,000,000	\$144,030,342	Completed
Trout River Dry Kiln	Nottoway County	\$100,000	\$100,000	\$0	40	40	\$24,856	\$5,467,500	\$5,471,500	\$30,600,000	\$15,832,884	Milestone
Vireol Bio Energy, LLC	City of Hopewell	\$250,000	\$250,000	\$250,000	70	76	\$50,075	\$26,200,000	\$101,795	\$105,027,999	\$29,182,920	Completed
Virginia Produce Company	Carroll County	\$200,000	\$200,000	\$0	75	222	\$19,261	\$2,540,000	\$2,324,954	\$12,000,000	\$14,038,905	Completed
FY2015												
Big Trouble Malting and Spirits	City of Petersburg	\$50,000	\$50,000	\$0	8	0	\$37,440	\$810,000	\$800,000	\$1,356,300	\$0	Milestone
Black Hops Farm	Loudoun County	\$40,000	\$40,000	\$0	11	13	\$13,009	\$911,500	\$635,004	\$21,500	\$2,360	Milestone
Bloomaker USA, Inc.	Augusta County	\$50,000	\$50,000	\$0	98	75	\$20,800	\$2,000,000	\$200,000	\$17,660,000	\$3,898,311	Milestone
Copper Fox Distillery	City of Williamsburg	\$50,000	\$50,000	\$0	28	9	\$28,214	\$2,025,000	\$1,350,000	\$457,710	\$50,000	Milestone

Company Name	Locality	Incentives			Jobs		Average Wage	Capital Investment		Value of Agriculture Products		Type
		Awarded	Received	Rep aid	Incented	Actual		Incented	Actual	Incented	Actual	
Relay Foods	City of Charlottesville	\$50,000	\$50,000	\$50,000	25	9	\$42,515	\$735,000	\$206,387	\$353,309	\$7,503,467	Completed
Seven Hills Food, LLC	City of Lynchburg	\$250,000	\$250,000	\$0	43	30	\$31,256	\$2,900,000	\$4,550,000	\$14,475,000	\$6,560,658	Milestone
FY2016												
Andros Bowman Foods North America	Shenandoah County	\$100,000	\$100,000	\$0	160	45	\$27,581	\$73,000,000	\$13,388,000	\$12,690,000	\$9,069,841	Milestone
Blue Bee Cider	City of Richmond	\$50,000	\$50,000	\$0	4	4	\$30,710	\$1,143,000	\$1,241,482	\$257,700	\$88,312	Milestone
BrightFarms	Culpeper County	\$75,000	\$75,000	\$0	24	31	\$35,948	\$7,348,678	\$0	\$10,718,100	\$43,434,080	Milestone
Hardywood Park	Goochland County	\$250,000	\$250,000	\$0	56	17	\$51,000	\$24,300,000	\$19,500,000	\$1,400,000	\$124,166	Milestone
Kelly Turkeys USA, LLC	Albermarle County	\$29,000	\$29,000	\$0	6	4	\$40,479	\$1,400,000	\$2,000,000	\$3,062,500	\$650,000	Milestone
Old House Distillery	Culpeper County	\$20,000	\$20,000	\$0	3	3	\$20,107	\$229,000	\$150,419	\$101,500	\$185,709	Milestone
Performance Livestock and Feed Company	Henry County	\$100,000	\$100,000	\$0	32	8	\$26,000	\$4,203,000	\$3,500,000	\$10,991,925	\$802,500	Milestone
Route 11 Potato Chips	Shenandoah County	\$50,000	\$50,000	\$0	13	11	\$36,005	\$1,200,000	\$1,200,000	\$586,000	\$628,158	Milestone
Shenandoah Growers, LLC	Rockingham County	\$100,000	\$100,000	\$0	15	9	\$20,800	\$8,700,000	\$10,464,094	\$14,880,000	\$1,095,550	Milestone
Springfield 1842	Halifax County	\$10,000	\$10,000	\$0	5	0	\$25,792	\$160,000	\$173,000	\$15,156	\$5,200	Milestone
Twenty Paces	Albermarle County	\$11,000	\$11,000	\$0	6	1	\$33,773	\$321,000	\$321,000	\$903,430	\$90,972	Milestone
Virginia Poultry Growers Cooperative	Rockingham County	\$250,000	\$250,000	\$0	6	0	\$23,920	\$61,888,793	\$51,134,668	\$9,100,000	\$329,000,000	Milestone
FY2017												
BadWolf Public House	City of Manassas	\$10,000	\$10,000	\$0	2	1	\$22,880	\$207,475	\$225,000	\$21,945	\$0	Milestone
Black Narrows Brewing	Accomack County	\$11,000	\$11,000	\$0	5	4	\$27,000	\$360,000	\$280,285	\$42,590	\$16,103	Milestone
Blue Ridge Aquaculture	Henry County	\$50,000	\$50,000	\$0	5	5	\$39,184	\$3,208,065	\$4,180,707	\$900,642	\$42,301	Milestone
Coyote Hole Ciderworks	Louisa County	\$20,000	\$20,000	\$0	6	2	\$35,333	\$775,000	\$449,000	\$346,416	\$31,893	Milestone
Filibuster Distillery	Shenandoah County	\$30,000	\$0	\$0	8	0	\$28,500	\$795,000	\$0	\$263,250	\$0	Initial
Handsome Brook Farms	Clarke County	\$200,000	\$200,000	\$20,000	105	0	\$36,000	\$6,412,820	\$0	\$50,581,125	\$0	Completed
Ironclad Distillery	City of Newport News	\$12,000	\$12,000	\$0	8	3	\$31,595	\$100,000	\$154,869	\$126,000	\$25,828	Milestone
KO Distilling	City of Manassas	\$25,000	\$25,000	\$0	6	3	\$28,266	\$675,000	\$877,268	\$63,750	\$82,888	Milestone
Monroe Bay Vineryards	Westmoreland County	\$30,000	\$30,000	\$0	7	1	\$34,507	\$385,632	\$144,850	\$1,400,000	\$17,823	Milestone

Company Name	Locality	Incentives			Jobs		Average Wage	Capital Investment		Value of Agriculture Products		Type
		Awarded	Received	Rep aid	Incented	Actual		Incented	Actual	Incented	Actual	
Parkway Brewing Company	City of Salem	\$30,000	\$0	\$0	13	0	\$17,845	\$750,000	\$0	\$20,500	\$0	Initial
Port City Brewing	City of Alexandria	\$250,000	\$250,000	\$0	21	3	\$24,960	\$2,680,000	\$1,858,523	\$41,042	\$48,600	Milestone
River Ridge Land and Cattle Company	Grayson County	\$50,000	\$50,000	\$0	11	8	\$33,222	\$2,110,000	\$2,110,000	\$3,994,370	\$472,232	Milestone
Rock Wood Products	Buckingham County	\$150,000	\$150,000	\$0	12	12	\$37,275	\$8,750,000	\$13,942,124	\$3,646,000	\$2,923,243	Milestone
Shamrock Farms	Augusta County	\$400,000	\$0	\$0	78	0	\$45,760	\$43,900,000	\$0	\$23,878,400	\$0	Initial
Shawnee Canning	Frederick County	\$7,500	\$7,500	\$0	5	5	\$32,829	\$499,500	\$427,807	\$57,000	\$25,431	Milestone
Slick Rock Lumber	Halifax County	\$12,000	\$12,000	\$0	13	17	\$27,200	\$535,000	\$2,000,000	\$5,118,750	\$298,350	Milestone
Speyside Cooperage Stave Mill	Bath County	\$250,000	\$250,000	\$0	30	3	\$28,662	\$5,500,000	\$1,220,000	\$11,200,000	\$634,500	Milestone
Strangeways Brewing	City of Fredericksburg	\$150,000	\$150,000	\$0	27	16	\$37,407	\$2,540,000	\$880,718	\$33,482	\$3,000	Milestone
T&E Meats	City of Harrisonburg	\$50,000	\$50,000	\$0	7	4	\$32,531	\$642,464	\$154,288	\$1,188,864	\$105,226	Milestone
Woodgrain Millwork	Smyth County	\$100,000	\$100,000	\$0	17	3	\$29,195	\$1,860,000	\$550,000	\$4,685,100	\$1,592,985	Milestone
FY2018												
Blue Ridge Lumber	Essex County	\$50,000	\$0	\$0	17	0	\$40,040	\$2,687,647	\$0	\$5,245,511	\$0	Initial
Chaos Mountain Distillery	Franklin County	\$8,000	\$0	\$0	5	0	\$33,400	\$247,000	\$0	\$19,654	\$0	Initial
Chrysalis Vineyards	Loudoun County	\$24,000	\$0	\$0	12	0	\$35,666	\$478,000	\$0	\$537,000	\$0	Initial
Farmhouse Cidery	City of Virginia Beach	\$20,000	\$0	\$0	9	0	\$34,167	\$750,000	\$0	\$476,160	\$0	Initial
Heritage Brewing Company	City of Manassas	\$250,000	\$0	\$0	66	0	\$32,167	\$8,900,000	\$0	\$235,300	\$0	Initial
JBR Vineyards	Giles County	\$5,000	\$0	\$0	2	0	\$16,500	\$227,250	\$0	\$28,000	\$0	Initial
Kappa Farms	Loudoun County	\$40,000	\$0	\$0	21	0	\$41,190	\$865,000	\$0	\$7,128,000	\$0	Initial
Lickinghole Creek Craft Brewery	Goochland County	\$250,000	\$0	\$0	36	0	\$34,281	\$12,050,000	\$0	\$449,334	\$0	Initial
Richlands Creamery	Dinwiddie County	\$20,000	\$0	\$0	17	0	\$24,235	\$1,700,000	\$0	\$959,071	\$0	Initial
Sly Clyde Ciderworks	City of Hampton	\$30,000	\$0	\$0	7	0	\$28,486	\$494,300	\$0	\$157,235	\$0	Initial
Stable Craft Brewing	Augusta County	\$15,000	\$0	\$0	13	0	\$33,462	\$500,000	\$0	\$33,860	\$0	Initial
Three Notch'd Brewery	City of Charlottesville	\$50,000	\$0	\$0	9	0	\$77,444	\$2,935,000	\$0	\$175,616	\$0	Initial
Virginia Produce Company	Carroll County	\$100,000	\$100,000	\$0	33	29	\$21,273	\$650,000	\$4,426,273	\$6,315,918	\$3,719,055	Milestone

Enterprise Zone Job Creation Grant (JCG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-547

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
FY2014								
ABB, Inc.	Halifax County	\$24,536	\$24,536	\$0	10	24	35	Completed
Abilene Motor Express, Inc.	Chesterfield County	\$166,456	\$166,456	\$0	25	187	212	Completed
Advance Stores Company, Inc.	Roanoke City	\$94,704	\$94,704	\$0	122	n/a	122	Completed
Amthor International	Pittsylvania County	\$9,048	\$9,048	\$0	15	n/a	15	Completed
Annin & Co., Inc.	Halifax County	\$7,416	\$7,416	\$0	18	n/a	18	Completed
Axxor N.A., LLC	Pittsylvania County	\$5,704	\$5,704	\$0	4	8	11	Completed
BAE Systems Norfolk Ship Repair, Inc.	Norfolk City	\$141,808	\$141,808	\$0	7	174	181	Completed
Baker Sheet Metal Corporation	Norfolk City	\$9,954	\$9,954	\$0	0	28	28	Completed
Belvac Production Machinery, Inc.	Lynchburg City	\$35,368	\$35,368	\$0	15	33	48	Completed
Blue Ridge Fiberboard, Inc.	Danville City	\$54,502	\$54,502	\$0	3	77	80	Completed
Cadence, Inc.	Staunton City	\$45,971	\$45,971	\$0	0	77	77	Completed
Carded Graphics, LLC	Staunton City	\$7,832	\$7,832	\$0	14	n/a	14	Completed
Carry On Trucking, Inc.	Pulaski County	\$18,072	\$18,072	\$0	0	27	27	Completed
CBN Secure Technologies, Inc.	Danville City	\$13,646	\$13,646	\$0	5	23	28	Completed
Chicopee, Inc.	Waynesboro City	\$18,024	\$18,024	\$0	0	27	27	Completed
Colonna's Shipyard, Inc.	Norfolk City	\$34,816	\$34,816	\$0	32	15	48	Completed
Commonwealth Laminating and Coating, Inc.	Henry County	\$29,910	\$29,910	\$0	20	32	52	Completed
Delta Star, Inc.	Lynchburg City	\$76,400	\$76,400	\$0	4	95	100	Completed
Dominion Terminal Associates, LLP	Newport News City	\$27,584	\$27,584	\$0	0	38	38	Completed
EBI, LLC	Danville City	\$95,644	\$95,644	\$0	0	422	422	Completed
Faneuil, Inc.	Hampton City	\$10,808	\$10,808	\$0	6	12	18	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
Fiberight, LLC	Brunswick County	\$2,580	\$2,580	\$0	14	n/a	14	Completed
Foot Levelers, Inc.	Roanoke City	\$5,664	\$5,664	\$0	11	n/a	11	Completed
Gilco Restoration, Inc.	James City County	\$6,024	\$6,024	\$0	1	110	110	Completed
Griffin Pipe Products	Lynchburg City	\$19,008	\$19,008	\$0	0	37	37	Completed
Hanwha Azdel, Inc	Lynchburg City	\$26,432	\$26,432	\$0	37	n/a	37	Completed
ICA Farmville, LLC	Prince Edward County	\$131,381	\$131,381	\$0	18	154	173	Completed
ICF Consulting Group, Inc.	Henry County	\$41,844	\$41,844	\$0	64	138	201	Completed
International Paper Company	Isle of Wight County	\$138,711	\$138,711	\$0	11	201	212	Completed
Jarrett Welding & Machine, Inc.	Danville City	\$4,828	\$4,828	\$0	13	n/a	13	Completed
JTI Leaf Services US, LLC	Danville City	\$35,704	\$35,704	\$0	7	42	49	Completed
Keurig Green Mountain, Inc.	Isle of Wight County	\$149,437	\$149,437	\$0	236	n/a	236	Completed
L&R Precision Tooling, Inc.	Lynchburg City	\$4,832	\$4,832	\$0	0	10	10	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News City	\$86,792	\$86,792	\$0	0	112	112	Completed
M2 Pictures, LLC	Hampton City	\$30,976	\$30,976	\$0	6	19	26	Completed
Manufacturing Techniques, Inc.	Kilmamock Town	\$5,152	\$5,152	\$0	0	10	10	Completed
MeadWestVaco Corp	Richmond City	\$280,000	\$280,000	\$0	43	669	712	Completed
Metro Machine Corp.	Norfolk City	\$100,672	\$100,672	\$0	9	121	130	Completed
Miller Precision Manufacturing Integration, LLC	Portsmouth City	\$8,239	\$8,239	\$0	19	n/a	19	Completed
MTEQ Precision Machining, LLC	Westmoreland County	\$1,056	\$1,056	\$0	0	5	5	Completed
Owens-Brockway Glass Container, Inc.	James City County	\$47,392	\$47,392	\$0	0	63	63	Completed
Porter's Group Lynchburg, LLC	Lynchburg City	\$44,013	\$44,013	\$0	61	n/a	61	Completed
Rand Enterprises, Inc.	Newport News City	\$8,680	\$8,680	\$0	0	15	15	Completed
Rex Companies, Inc.	Newport News City	\$24,112	\$24,112	\$0	3	31	34	Completed
Reynolds Consumer Products	Halifax County	\$22,254	\$22,254	\$0	0	40	40	Completed
RockTenn CP, LLC	Hopewell City	\$22,640	\$22,640	\$0	32	n/a	32	Completed
RTI Martinsville, Inc.	Henry County	\$11,176	\$11,176	\$0	18	n/a	18	Completed
Sabra Dipping Company	Chesterfield County	\$222,123	\$222,123	\$0	65	293	359	Completed
Science Systems and Applications, Inc.	Hampton City	\$58,176	\$58,176	\$0	4	72	77	Completed
SimIS, Inc.	Portsmouth City	\$10,216	\$10,216	\$0	10	7	17	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
Southern Finishing Company, Inc.	Martinsville City	\$20,348	\$20,348	\$0	43	79	122	Completed
ST Tissue, LLC	Isle of Wight County	\$47,965	\$47,965	\$0	66	n/a	66	Completed
Therapeutic Interventions, Inc.	Accomack County	\$73,072	\$73,072	\$0	16	8	24	Completed
Tidewater Physicians Multispecialty Group, P.C.	Newport News City	\$94,716	\$94,716	\$0	35	6	41	Completed
Tienda, Inc.	James City County	\$8,757	\$8,757	\$0	5	11	16	Completed
TMI Auto Tech, Inc.	Halifax County	\$3,554	\$3,554	\$0	1	7	8	Completed
Two Rivers Law Group, PC	Henrico County	\$7,528	\$7,528	\$0	0	13	13	Completed
Udig, LLC	Henrico County	\$41,912	\$41,912	\$0	1	71	72	Completed
URS Federal Services, Inc.	Norfolk City	\$22,824	\$22,824	\$0	0	33	33	Completed
Virginia Packaging, LLC	James City County	\$632	\$632	\$0	5	n/a	5	Completed
Virginia Transformer	Roanoke City	\$31,624	\$31,624	\$0	44	n/a	44	Completed
Wholesome Harvest Baking, LLC	Roanoke City	\$62,456	\$62,456	\$0	72	10	82	Completed
FY2015								
ABB, Inc.	Halifax County	\$39,888	\$39,888	\$0	25	35	60	Completed
Abilene Motor Express, Inc.	Chesterfield County	\$202,976	\$202,976	\$0	46	212	258	Completed
American Medical Response Mid-Atlantic, Inc	Hampton City	\$12,567	\$12,567	\$0	33	n/a	33	Completed
Amthor International	Pittsylvania County	\$3,596	\$3,596	\$0	13	15	29	Completed
Annin & Co., Inc.	Halifax County	\$5,750	\$5,750	\$0	0	14	14	Completed
Axxor N.A., LLC	Pittsylvania County	\$6,504	\$6,504	\$0	1	11	12	Completed
BAE Systems Norfolk Ship Repair, Inc.	Norfolk City	\$203,344	\$203,344	\$0	77	181	258	Completed
Baker Sheet Metal Corporation	Norfolk City	\$10,600	\$10,600	\$0	0	18	18	Completed
Bauer Compressors, Inc.	Norfolk City	\$19,696	\$19,696	\$0	29	n/a	29	Completed
Belvac Production Machinery, Inc.	Lynchburg City	\$39,760	\$39,760	\$0	5	48	54	Completed
Blue Ridge Fiberboard, Inc.	Danville City	\$61,150	\$61,150	\$0	8	80	87	Completed
Cadence, Inc.	Staunton City	\$63,051	\$63,051	\$0	22	77	98	Completed
Carry On Trucking, Inc.	Pulaski County	\$8,392	\$8,392	\$0	0	14	14	Completed
CBN Secure Technologies, Inc.	Danville City	\$19,883	\$19,883	\$0	4	28	33	Completed
Chicopee, Inc.	Waynesboro City	\$10,912	\$10,912	\$0	0	18	18	Completed
Colonna's Shipyard, Inc.	Norfolk City	\$95,688	\$95,688	\$0	76	48	124	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
Commonwealth Laminating and Coating, Inc.	Henry County	\$39,614	\$39,614	\$0	13	52	66	Completed
Delphinus Engineering, Inc.	Norfolk City	\$24,256	\$24,256	\$0	22	12	34	Completed
Delta Star, Inc.	Lynchburg City	\$67,296	\$67,296	\$0	0	88	88	Completed
Enviva Pellets Southampton, LLC	Southampton County	\$65,674	\$65,674	\$0	92	n/a	92	Completed
Faneuil, Inc.	Hampton City	\$19,392	\$19,392	\$0	11	18	28	Completed
Foot Levelers, Inc.	Roanoke City	\$9,128	\$9,128	\$0	4	11	15	Completed
FreightCar Roanoke, Inc.	Roanoke City	\$70,560	\$70,560	\$0	92	n/a	92	Completed
Greystone of Virginia, Inc.	James City County	\$22,005	\$22,005	\$0	55	n/a	55	Completed
Hanwha Azdel, Inc	Lynchburg City	\$32,008	\$32,008	\$0	7	37	44	Completed
Highground Services, Inc.	Franklin City	\$4,560	\$4,560	\$0	10	n/a	10	Completed
Highground Services, Inc.	Newport News City	\$3,112	\$3,112	\$0	8	n/a	8	Completed
ICA Farmville, LLC	Prince Edward County	\$125,952	\$125,952	\$0	0	161	161	Completed
ICF Consulting Group, Inc.	Henry County	\$51,245	\$51,245	\$0	0	187	187	Completed
Insignia Technology Services, LLC	Newport News City	\$20,904	\$20,904	\$0	30	n/a	30	Completed
International Communications Group, Inc.	Newport News City	\$15,536	\$15,536	\$0	23	n/a	23	Completed
International Paper Company	Isle of Wight County	\$154,148	\$154,148	\$0	18	212	230	Completed
International Paper Company	Petersburg City	\$13,664	\$13,664	\$0	21	n/a	21	Completed
Jarrett Welding & Machine, Inc.	Danville City	\$6,608	\$6,608	\$0	2	13	15	Completed
JTI Leaf Services US, LLC	Danville City	\$38,728	\$38,728	\$0	4	49	52	Completed
Keurig Green Mountain, Inc.	Isle of Wight County	\$252,682	\$252,682	\$0	197	236	433	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News City	\$29,072	\$29,072	\$0	0	40	40	Completed
Manufacturing Techniques, Inc.	Kilmarnock Town	\$8,008	\$8,008	\$0	4	10	14	Completed
Marine Specialty Painting, Inc.	Portsmouth City	\$6,536	\$6,536	\$0	12	n/a	12	Completed
MeadWestVaco Corp	Richmond City	\$280,000	\$280,000	\$0	0	616	616	Completed
Metro Machine Corp.	Norfolk City	\$82,864	\$82,864	\$0	0	108	108	Completed
MTEQ Precision Machining, LLC	Westmoreland County	\$688	\$688	\$0	0	5	5	Completed
NCI Group, Inc.	Chesterfield County	\$28,731	\$28,731	\$0	44	n/a	44	Completed
Owens-Brockway Glass Container, Inc.	James City County	\$38,232	\$38,232	\$0	0	52	52	Completed
Phoenix Packagng Operations, LLC	Pulaski County	\$47,270	\$47,270	\$0	0	114	114	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
Porter's Group Lynchburg, LLC	Lynchburg City	\$64,521	\$64,521	\$0	51	61	112	Completed
Recycling and Disposal Solutions of Virginia Inc	Portsmouth City	\$2,432	\$2,432	\$0	7	n/a	7	Completed
Registrar Corp	Hampton City	\$8,768	\$8,768	\$0	18	n/a	18	Completed
Rex Companies, Inc.	Newport News City	\$24,824	\$24,824	\$0	1	34	35	Completed
Reynolds Consumer Products	Halifax County	\$45,505	\$45,505	\$0	39	40	79	Completed
RockTenn CP, LLC	Hopewell City	\$28,304	\$28,304	\$0	7	32	39	Completed
RTI Martinsville, Inc.	Henry County	\$10,824	\$10,824	\$0	0	18	18	Completed
Sabra Dipping Company	Chesterfield County	\$276,244	\$276,244	\$0	62	359	420	Completed
Science Systems and Applications, Inc.	Hampton City	\$56,488	\$56,488	\$0	4	77	81	Completed
Service Center Metals, LLC	Prince George County	\$5,440	\$5,440	\$0	17	n/a	17	Completed
SimIS, Inc.	Portsmouth City	\$9,408	\$9,408	\$0	0	16	16	Completed
Southern Finishing Company, Inc.	Martinsville City	\$27,707	\$27,707	\$0	43	122	165	Completed
ST Tissue, LLC	Isle of Wight County	\$55,776	\$55,776	\$0	8	66	74	Completed
Taxing Authority Consulting Services, P.C.	Henrico County	\$4,344	\$4,344	\$0	10	n/a	10	Completed
ThreatTec	Hampton City	\$3,344	\$3,344	\$0	8	n/a	8	Completed
Tienda, Inc.	James City County	\$9,453	\$9,453	\$0	1	16	17	Completed
TMI Auto Tech, Inc.	Halifax County	\$5,168	\$5,168	\$0	2	8	10	Completed
Tri-Boro Rack & Storage Products, LLC	Prince Edward County	\$11,490	\$11,490	\$0	32	n/a	32	Completed
Tri-Boro Shelving & Partition Corp	Prince Edward County	\$4,775	\$4,775	\$0	18	n/a	18	Completed
Two Rivers Law Group, PC	Henrico County	\$6,848	\$6,848	\$0	0	13	13	Completed
VFP, Inc.	Scott County	\$14,400	\$14,400	\$0	56	n/a	56	Completed
Wholesome Harvest Baking, LLC	Roanoke City	\$59,440	\$59,440	\$0	0	78	78	Completed
FY2016								
ABB Inc	Halifax County	\$13,501	\$13,501	\$0	0	28	28	Completed
Abilene Motor Express, Inc.	Chesterfield County	\$217,712	\$217,712	\$0	18	258	276	Completed
Amthor International	Pittsylvania County	\$5,841	\$5,841	\$0	0	21	21	Completed
Annin & Co. Inc	Halifax County	\$4,870	\$4,870	\$0	0	12	12	Completed
Axxor N.A., LLC	Pittsylvania County	\$3,680	\$3,680	\$0	0	9	9	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
Baker Sheet Metal Corporation	Norfolk City	\$15,563	\$15,563	\$0	6	18	24	Completed
Bauer Compressors, Inc.	Norfolk City	\$41,576	\$41,576	\$0	27	29	56	Completed
Bayshore Concrete Products Corporation	Northampton County	\$68,596	\$68,596	\$0	253	n/a	253	Completed
Bedford Storage Investment, LLC	Bedford Town	\$34,844	\$34,844	\$0	21	28	49	Completed
Belvac Production Machinery, Inc.	Lynchburg City	\$38,760	\$38,760	\$0	0	52	52	Completed
Burns & McDonnell Engineering Co., Inc.	Roanoke City	\$5,552	\$5,552	\$0	11	n/a	11	Completed
Cadence, Inc.	Staunton City	\$70,710	\$70,710	\$0	123	98	222	Completed
Carry On Trucking, Inc.	Pulaski County	\$6,360	\$6,360	\$0	0	12	12	Completed
CBN Secure Technologies, Inc.	Danville City	\$19,813	\$19,813	\$0	0	31	31	Completed
Center Manufacturing Inc.	Smyth County	\$4,952	\$4,952	\$0	10	n/a	10	Completed
Chicopee, Inc.	Waynesboro City	\$12,520	\$12,520	\$0	2	18	20	Completed
Colonna's Shipyard, Inc.	Norfolk City	\$135,776	\$135,776	\$0	50	124	174	Completed
Continental Automotive Systems, Inc.	Newport News City	\$34,144	\$34,144	\$0	64	n/a	64	Completed
Core Health & Fitness, LLC	Grayson County	\$51,877	\$51,877	\$0	101	n/a	101	Completed
Delphinus Engineering, Inc.	Norfolk City	\$41,480	\$41,480	\$0	22	34	56	Completed
Delta Star, Inc.	Lynchburg City	\$15,112	\$15,112	\$0	35	n/a	35	Completed
Enviva Pellets Southampton, LLC	Southampton County	\$66,392	\$66,392	\$0	0	91	91	Completed
Ferguson Enterprises, Inc.	Hampton City	\$60,017	\$60,017	\$0	90	n/a	90	Completed
FreightCar Roanoke, LLC	Roanoke City	\$132,160	\$132,160	\$0	77	92	169	Completed
Greystone of Virginia, Inc.	James City County	\$35,035	\$35,035	\$0	30	55	85	Completed
Hardywood Park Craft Brewery, LLC	Richmond City	\$4,544	\$4,544	\$0	10	n/a	10	Completed
Highground Services, Inc.	Franklin City	\$4,040	\$4,040	\$0	1	8	9	Completed
Highground Services, Inc.	Newport News City	\$10,264	\$10,264	\$0	9	10	17	Completed
Huber Engineered Woods LLC	Halifax County	\$10,184	\$10,184	\$0	17	n/a	17	Completed
ICA Farmville, LLC	Prince Edward County	\$133,624	\$133,624	\$0	10	161	171	Completed
ICF Consulting Group, Incorporated	Henry County	\$69,165	\$69,165	\$0	0	116	116	Completed
Insignia Technology Services, LLC	Newport News City	\$27,424	\$27,424	\$0	8	30	38	Completed
International Paper - Petersburg	Petersburg City	\$10,944	\$10,944	\$0	0	18	18	Completed
International Paper Company	Isle of Wight County	\$152,432	\$152,432	\$0	0	212	212	Completed
Jarrett Welding & Machine, Inc.	Danville City	\$7,513	\$7,513	\$0	3	15	18	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
Keurig Green Mountain, Inc.	Isle of Wight County	\$280,000	\$280,000	\$0	71	433	504	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News City	\$16,688	\$16,688	\$0	0	25	25	Completed
Monogram Snacks Martinsville, LLC	Henry County	\$33,411	\$33,411	\$0	152	n/a	152	Completed
Owens-Brockway Glass Container, Inc.	James City County	\$38,648	\$38,648	\$0	1	52	52	Completed
Phoenix Packaging Operations LLC	Pulaski County	\$197,160	\$197,160	\$0	259	114	373	Completed
Porter's Group Lynchburg, LLC	Lynchburg City	\$71,867	\$71,867	\$0	22	112	133	Completed
Prism Contractors & Engineers, Inc.	James City County	\$3,968	\$3,968	\$0	9	n/a	9	Completed
Recycling and Disposal Solutions of Virginia Inc	Portsmouth 20 (Zone 2)	\$1,360	\$1,360	\$0	0	6	6	Completed
Registrar Corp	Hampton City	\$15,184	\$15,184	\$0	7	18	24	Completed
Rex Companies, Inc.	Newport News City	\$24,872	\$24,872	\$0	0	35	35	Completed
Reynolds Consumer Products	Halifax County	\$4,729	\$4,729	\$0	13	n/a	13	Completed
RTI Martinsville, Inc.	Henry County	\$9,839	\$9,839	\$0	0	17	17	Completed
Sabra Dipping Company	Chesterfield County	\$280,000	\$280,000	\$0	69	420	489	Completed
Service Center Metals, LLC	Prince George County	\$11,364	\$11,364	\$0	10	17	27	Completed
Southern Finishing Company, Inc.	Martinsville City	\$26,905	\$26,905	\$0	0	161	161	Completed
ST Tissue LLC	Isle of Wight County	\$56,413	\$56,413	\$0	1	74	75	Completed
Threat Tec, LLC	Hampton City	\$5,744	\$5,744	\$0	3	8	11	Completed
Tienda, Inc.	James City County	\$10,219	\$10,219	\$0	1	17	18	Completed
TMI Auto Tech, Inc.	Halifax County	\$5,240	\$5,240	\$0	0	10	11	Completed
Trex Company, Inc.	Winchester City	\$20,792	\$20,792	\$0	30	n/a	30	Completed
Tri-Boro Rack & Storage Products, LLC	Prince Edward County	\$8,469	\$8,469	\$0	0	20	20	Completed
VFP, Inc.	Scott County	\$17,136	\$17,136	\$0	7	56	63	Completed
WestRock CP, LLC	Hopewell City	\$31,152	\$31,152	\$0	4	39	43	Completed
FY2017								
Advanced Plumbing LLC	Richmond, City of	\$4,656	\$4,656	\$0	10	n/a	10	Completed
ALCOVA Mortgage Inc	Roanoke, City of	\$4,448	\$4,448	\$0	10	n/a	10	Completed
AMTHOR INTERNATIONAL	Pittsylvania County	\$13,903	\$13,903	\$0	13	21	35	Completed
Annin & Co. Inc.	Halifax County	\$13,806	\$13,806	\$0	16	12	27	Completed
AvePoint, Inc.	Richmond, City of	\$7,576	\$7,576	\$0	13	n/a	13	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
Axxor N.A., LLC	Pittsylvania County	\$4,240	\$4,240	\$0	0	9	9	Completed
Baker Sheet Metal Corporation	Norfolk, City of	\$15,936	\$15,936	\$0	0	24	24	Completed
Bauer Compressors, Inc.	Norfolk, City of	\$67,744	\$67,744	\$0	33	56	89	Completed
Bayshore Concrete Products Corporation	Northampton County	\$74,333	\$74,333	\$0	0	130	130	Completed
Bedford Storage Investment, LLC	Bedford, Town of	\$36,336	\$36,336	\$0	1	50	51	Completed
Belvac Production Machinery, Inc.	Lynchburg, City of	\$44,656	\$44,656	\$0	7	52	60	Completed
Blue Ridge Fiberboard, Inc.	Danville, City of	\$10,465	\$10,465	\$0	18	n/a	18	Completed
Burns & McDonnell Engineering Co., Inc.	Roanoke, City of	\$14,960	\$14,960	\$0	12	11	23	Completed
Carry On Trucking, Inc.	Pulaski County	\$4,592	\$4,592	\$0	0	10	10	Completed
CBN Secure Technologies, Inc.	Danville, City of	\$21,194	\$21,194	\$0	0	31	32	Completed
Center Manufacturing Inc.	Smyth County	\$11,073	\$11,073	\$0	12	10	22	Completed
CIMC Intermodal Equipment, LLC	Greensville County	\$14,276	\$14,276	\$0	24	n/a	24	Completed
Colonna's Shipyard, Inc.	Norfolk, City of	\$88,368	\$88,368	\$0	0	114	114	Completed
Continental Automotive Systems, Inc.	Newport News, City of	\$61,085	\$61,085	\$0	67	64	131	Completed
EBI, LLC	Danville, City of	\$18,675	\$18,675	\$0	117	n/a	117	Completed
Elizabeth River Mechanical LLC	Portsmouth, City of	\$3,838	\$3,838	\$0	11	n/a	11	Completed
Enviva Partners, LP	Southampton County	\$65,518	\$65,518	\$0	0	88	88	Completed
EsselPropack America, LLC	Danville, City of	\$66,304	\$66,304	\$0	51	41	92	Completed
Faneuil, Inc	Hampton, City of	\$29,984	\$29,984	\$0	13	28	41	Completed
Ferguson Enterprises, Inc.	Hampton, City of	\$87,372	\$87,372	\$0	27	90	117	Completed
FreightCar America, Inc.	Roanoke, City of	\$104,456	\$104,456	\$0	46	88	135	Completed
Genesis Properties, Inc.	Richmond, City of	\$8,328	\$8,328	\$0	14	n/a	14	Completed
Global Refining Group, Inc.	Lunenburg County	\$10,976	\$10,976	\$0	18	n/a	18	Completed
Greystone of Virginia, Inc.	James City County	\$34,900	\$34,900	\$0	12	85	97	Completed
Hardide Coatings, Inc.	Henry County	\$1,472	\$1,472	\$0	6	n/a	6	Completed
Helping Hands Veterinary Care, LLC	Richmond, City of	\$3,288	\$3,288	\$0	8	n/a	8	Completed
Highground Services, Inc.	Newport News, City of	\$3,040	\$3,040	\$0	0	8	8	Completed
Highground Services, Inc.	Franklin, City of	\$7,680	\$7,680	\$0	0	14	14	Completed
Howmet Castings & Services, Inc.	Hampton, City of	\$51,896	\$51,896	\$0	69	n/a	69	Completed
Huber Engineered Woods LLC	Halifax County	\$12,896	\$12,896	\$0	3	17	20	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
ICF Consulting Group, Inc.	Henry County	\$72,893	\$72,893	\$0	50	116	166	Completed
Integrated Health Services, LLC	Hampton, City of	\$7,960	\$7,960	\$0	14	n/a	14	Completed
International Paper - Petersburg (7405)	Petersburg, City of	\$372	\$372	\$0	0	14	14	Completed
International Paper Company	Isle of Wight County	\$173,904	\$173,904	\$0	23	212	235	Completed
JARRETT WELDING & MACHINE, INC.	Danville, City of	\$7,448	\$7,448	\$0	0	15	15	Completed
KoochenVagner's Brewing Co. dba Stone Brewing Co.	Richmond, City of	\$23,124	\$23,124	\$0	34	n/a	34	Completed
Monogram Snacks Martinsville, LLC	Henry County	\$64,251	\$64,251	\$0	64	152	215	Completed
Neathawk Dubuque, Inc.	Richmond, City of	\$1,552	\$1,552	\$0	6	n/a	6	Completed
Porter's Group Lynchburg, LLC	Lynchburg, City of	\$78,901	\$78,901	\$0	0	130	130	Completed
Prism Contractors & Engineers, Inc.	James City County	\$8,944	\$8,944	\$0	6	9	15	Completed
RDS of Virginia LLC	Roanoke, City of	\$1,608	\$1,608	\$0	8	n/a	8	Completed
Registrar Corp	Hampton, City of	\$13,520	\$13,520	\$0	0	21	21	Completed
Rex Companies, Inc.	Newport News, City of	\$24,928	\$24,928	\$0	0	35	35	Completed
REYNOLDS CONSUMER PRODUCTS	Halifax County	\$16,319	\$16,319	\$0	14	13	27	Completed
Rolls-Royce North America Inc.	Prince George County	\$52,488	\$52,488	\$0	70	n/a	70	Completed
RTI Martinsville, Inc.	Henry County	\$12,928	\$12,928	\$0	3	17	20	Completed
Service Center Metals, LLC	Prince George County	\$16,636	\$16,636	\$0	15	27	43	Completed
Severn Peanut Co. Inc. dba Hampton Farms	Southampton County	\$16,537	\$16,537	\$0	32	n/a	32	Completed
ST Tissue LLC	Isle of Wight County	\$58,824	\$58,824	\$0	2	75	78	Completed
TAXING AUTHORITY CONSULTING SERVICES P.C	Henrico County	\$9,803	\$9,803	\$0	8	9	18	Completed
THE CARPENTRY AND PAINTING EXPERTS, LLC	Henrico County	\$3,920	\$3,920	\$0	9	n/a	9	Completed
The Mimslyn Inn, LLC	Page County	\$368	\$368	\$0	4	n/a	4	Completed
Threat Tec, LLC	Hampton, City of	\$6,872	\$6,872	\$0	1	11	13	Completed
Tidewater Physicians Multispecialty Group, PC	Newport News, City of	\$26,592	\$26,592	\$0	37	n/a	37	Completed
TMI AUTO TECH, INC	Halifax County	\$4,248	\$4,248	\$0	0	9	9	Completed
Trex Company, Inc.	Winchester, City of	\$21,648	\$21,648	\$0	1	30	31	Completed
TRI-BORO RACK & STORAGE PRODUCTS,LLC	Prince Edward County	\$12,131	\$12,131	\$0	6	20	26	Completed
WestRock CP, LLC	Hopewell, City of	\$28,840	\$28,840	\$0	0	40	40	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
FY2018								
ALCOVA Mortgage LLC	Roanoke, City of	\$14,144	\$14,144	\$0	12	10	22	Completed
AvePoint, Inc.	Richmond, City of	\$24,664	\$24,664	\$0	21	13	35	Completed
Axxor NA, LLC	Pittsylvania County	\$3,160	\$3,160	\$0	8	0	8	Completed
Bauer Compressors, Inc.	Norfolk, City of	\$35,096	\$35,096	\$0	0	48	48	Completed
Blue Ridge Fiberboard, Inc.	Danville, City of	\$10,336	\$10,336	\$0	0	17	17	Completed
Center Manufacturing Inc.	Smyth County	\$21,575	\$21,575	\$0	18	22	40	Completed
Continental Automotive Systems, Inc.	Newport News, City of	\$130,515	\$130,515	\$0	166	131	298	Completed
CoStar Realty Information, Inc.	Richmond, City of	\$280,000	\$280,000	\$0	438	NA	438	Completed
EBI, LLC	Danville, City of	\$28,232	\$28,232	\$0	16	117	133	Completed
Enviva Partners, LP	Southampton County	\$63,705	\$63,705	\$0	0	86	86	Completed
Ferguson Enterprises, Inc.	Hampton, City of	\$87,416	\$87,416	\$0	0	113	113	Completed
Gateway Health Alliance, Inc.	Danville, City of	\$5,067	\$5,067	\$0	11	NA	11	Completed
Genesis Properties, Inc.	Richmond, City of	\$11,168	\$11,168	\$0	4	14	18	Completed
Global Refining Group, Inc	Lunenburg County	\$14,846	\$14,846	\$0	8	18	26	Completed
Greystone of Virginia, Inc.	James City County	\$47,030	\$47,030	\$0	0	92	92	Completed
Helping Hands Veterinary Care, LLC	Richmond, City of	\$6,064	\$6,064	\$0	4	8	12	Completed
Highground Services Inc.	Newport News, City of	\$2,152	\$2,152	\$0	0	7	7	Completed
Highground Services, Inc.	Franklin, City of	\$3,992	\$3,992	\$0	0	9	9	Completed
Howmet Castings & Services, Inc.	Hampton, City of	\$103,064	\$103,064	\$0	64	69	133	Completed
Huber Engineered Woods, LLC	Halifax County	\$17,408	\$17,408	\$0	6	20	26	Completed
Jarrett Welding & Machine	Danville, City of	\$7,781	\$7,781	\$0	1	14	15	Completed
Keurig Green Mountain, Inc.	Isle of Wight County	\$280,000	\$280,000	\$0	0	494	494	Completed
Korona Candles, Inc.	Pulaski County	\$16,560	\$16,560	\$0	57	NA	57	Completed
MAXIMUS, Inc.	Hampton, City of	\$13,616	\$13,616	\$0	21	NA	21	Completed
Monogram Snacks Martinsville	Henry County	\$78,095	\$78,095	\$0	0	176	176	Completed
Neathawk Dubuque, Inc.	Richmond, City of	\$8,152	\$8,152	\$0	14	NA	14	Completed
NOVATECH USA INC.	Henry County	\$3,330	\$3,330	\$0	23	NA	23	Completed
Pacific Life Insurance Company	Lynchburg, City of	\$130,528	\$130,528	\$0	167	NA	167	Completed
Porter's Group Lynchburg, LLC	Lynchburg, City of	\$72,956	\$72,956	\$0	0	112	112	Completed

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
Portfolio Recovery Associates, LLC	Hampton, City of	\$51,084	\$51,084	\$0	102	NA	102	Completed
Prism Contractors & Engineers, Inc.	James City County	\$11,624	\$11,624	\$0	3	15	19	Completed
RDS of Virginia LLC	Roanoke, City of	\$2,362	\$2,362	\$0	1	8	9	Completed
Registrar Corp	Hampton, City of	\$28,224	\$28,224	\$0	18	21	39	Completed
Reynolds Consumer Products	Halifax County	\$5,208	\$5,208	\$0	0	11	11	Completed
Rolls-Royce North America Inc.	Prince George County	\$100,640	\$100,640	\$0	60	70	130	Completed
RTI Martinsville, Inc.	Henry County	\$20,712	\$20,712	\$0	10	20	30	Completed
Service Center Metals, LLC	Prince George County	\$59,824	\$59,824	\$0	36	43	79	Completed
Solsys Medical, LLC	Newport News, City of	\$4,504	\$4,504	\$0	10	NA	10	Completed
ST Tissue LLC	Isle of Wight County	\$74,296	\$74,296	\$0	19	78	97	Completed
Stone Brewing Co., LLC	Richmond, City of	\$35,875	\$35,875	\$0	16	34	50	Completed
TAXING AUTHORITY CONSULTING SERVICES P.C.	Henrico County	\$19,669	\$19,669	\$0	16	18	34	Completed
THE CARPENTRY AND PAINTING EXPERTS, LLC	Henrico County	\$9,232	\$9,232	\$0	7	9	16	Completed
Threat Tec, LLC	Hampton, City of	\$7,960	\$7,960	\$0	1	13	14	Completed
Trex Company Inc.	Winchester, City of	\$26,432	\$26,432	\$0	6	31	37	Completed
Tri-Boro Rack & Storage Products, LLC	Prince Edward County	\$13,184	\$13,184	\$0	0	25	25	Completed
W.F. Magann Corporation	Portsmouth, City of	\$22,864	\$22,864	\$0	33	NA	33	Completed
WestRock CP, LLC	Hopewell, City of	\$29,104	\$29,104	\$0	0	40	40	Completed
Wisconsin Physicians Service Insurance Corporation dba WPS Health Solutions	Hampton, City of	\$118,182	\$118,182	\$0	213	NA	213	Completed

Enterprise Zone Real Property Investment Grant (RPIG)
Administered by: Department of Housing & Community Development
Va. Code § 59.1-548

All Projects: Individual Performance

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
FY2014				
108 Campbell Ave., LLC	Roanoke City	\$90,821.38	\$773,829.56	Completed
306 Grace LLC	Richmond City	\$90,821.38	\$936,728.00	Completed
3700 LLC	Norfolk	\$66,242.77	\$464,687.13	Completed
6605 Broad, LLC	Henrico County	\$90,821.38	\$979,445.00	Completed
702E4, LLC	Richmond City	\$26,270.79	\$244,628.92	Completed
805MainStreetLynchburg LLC	Lynchburg	\$90,821.38	\$650,915.39	Completed
805MainStreetLynchburg LLC	Lynchburg	\$90,821.38	\$768,285.74	Completed
805MainStreetLynchburg LLC	Lynchburg	\$90,821.38	\$2,817,927.97	Completed
919 21st Street , LLC	Norfolk	\$90,821.38	\$617,159.03	Completed
Abilene Motor Express, Inc.	Chesterfield County	\$90,821.38	\$931,119.59	Completed
Advance stores Company, Inc.	Roanoke City	\$90,821.38	\$1,533,147.88	Completed
Air Water & Soil Laboratories, Inc.	Chesterfield County	\$66,085.29	\$463,820.15	Completed
Alison Barber	Richmond City	\$45,987.40	\$353,175.00	Completed
Anderson Woodrow LLC	Norfolk	\$44,785.07	\$346,555.74	Completed
AT Main Street Richmond, LLC	Richmond City	\$90,821.38	\$1,635,355.24	Completed
AT Main Street Richmond, LLC	Richmond City	\$90,821.38	\$891,666.22	Completed
Audiology Hearing Aid Associates, Inc.	Lynchburg	\$29,584.38	\$262,871.26	Completed
Augusta Investors, LLC	Richmond City	\$74,830.70	\$511,966.37	Completed
Bacon Enterprises, Inc.	Henry County	\$38,206.44	\$310,338.35	Completed
Bacon Enterprises, Inc.	Henry County	\$32,444.69	\$278,618.14	Completed
Baja Bean Co.	Richmond City	\$16,077.93	\$188,514.00	Completed
Bay Creek South, LLC	Northampton County	\$90,821.38	\$3,375,343.57	Completed
Belfield Building Associates	Emporia	\$65,199.96	\$458,946.08	Completed
Berglund Chevrolet, Inc.	Roanoke City	\$54,829.74	\$401,854.79	Completed
Berglund Chevrolet, Inc. DBA Berglund Chrysler Jeep Dodge	Roanoke City	\$90,821.38	\$612,352.27	Completed
Biotech 8, LLC	Richmond City	\$181,642.75	\$17,627,335.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Blue Chip Racing Resorts, LLC	Halifax County	\$90,821.38	\$692,068.20	Completed
BreenSmith, LLC	Newport News	\$43,349.41	\$338,652.00	Completed
BRYANT RESOURCES, LLC	James City County	\$90,117.69	\$596,126.00	Completed
Carilion Tazewell Community Hospital	Tazewell County	\$90,821.38	\$701,835.00	Completed
CBN Secure Technologies, Inc.	Danville	\$54,991.26	\$2,755,278.40	Completed
CCJ, LLC	Newport News	\$56,727.21	\$412,301.00	Completed
CCW PROPERTIES, LLC	James City County	\$80,734.06	\$944,466.20	Completed
CDI Summit, LLC	Richmond City	\$5,905.70	\$132,512.70	Completed
Centra Health, Inc.	Lynchburg	\$181,642.75	\$5,095,604.92	Completed
Chick-fil-A, Inc.	Hampton	\$90,821.38	\$712,478.97	Completed
Chincoteague Sunsets, LLC	Accomack County	\$181,642.75	\$7,874,064.00	Completed
Christopoulos Brothers, LLC	Norfolk	\$24,531.31	\$235,052.48	Completed
Colony Village, LLC	Chesterfield County	\$90,821.38	\$1,095,505.40	Completed
Comfort Systems USA (MidAtlantic), LLC	Halifax County	\$57,336.81	\$415,657.00	Completed
Commonwealth Laminating and Coating, Inc.	Henry County	\$90,821.38	\$4,566,720.26	Completed
Commonwealth Laminating and Coating, Inc.	Henry County	\$90,821.38	\$2,569,765.38	Completed
Cunningham Brothers Enterprises, LLC	Roanoke City	\$90,821.38	\$712,993.56	Completed
D&S Development, LLC	Roanoke City	\$90,821.38	\$1,002,978.64	Completed
D&T Realty Associates, LLLP	Hampton	\$90,821.38	\$1,088,689.38	Completed
De Rien, LC	Richmond City	\$25,119.74	\$238,292.00	Completed
Delta Dental of Virginia	Roanoke City	\$90,821.38	\$1,472,212.32	Completed
Denbigh Medical, LLC	Newport News	\$90,821.38	\$602,894.00	Completed
DENNIS KERBY MOORE	Prince Edward County	\$5,323.31	\$129,306.50	Completed
Dominion Solutions, Inc.	Roanoke City	\$84,464.14	\$565,001.43	Completed
Don-Barry LLC	Richmond City	\$181,642.75	\$6,465,519.00	Completed
Eastern Shore Rural Health System, Inc.	Accomack County	\$90,821.38	\$4,424,117.00	Completed
EHC Properties, LLC	Staunton	\$58,357.16	\$421,274.39	Completed
ELLIOTT & ELLIOTT LLC	Staunton	\$90,821.38	\$902,909.41	Completed
Elliott Chevrolet, Inc	Staunton	\$71,985.20	\$496,300.93	Completed
Ellmer Properties Chesterfield, LLC	Chesterfield County	\$181,642.75	\$5,707,096.90	Completed
EMG Partners LLC	Roanoke City	\$32,089.01	\$276,660.00	Completed
Empire Theatre, LLC	Richmond City	\$90,821.38	\$751,504.00	Completed
Englewood Enterprises, Inc.	Richmond City	\$90,821.38	\$1,306,706.00	Completed
FAC, LLC	Hampton	\$16,149.01	\$188,905.33	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Farrell Properties, LC	Roanoke City	\$7,269.05	\$140,018.40	Completed
Feed More Inc.	Richmond City	\$32,091.91	\$276,676.00	Completed
Ferguson Land and Lumber Company, Inc.	Rocky Mount	\$90,795.31	\$599,856.50	Completed
First Citizens Bank & Trust Company	Emporia	\$90,821.38	\$1,097,233.00	Completed
First Citizens Bank & Trust Company	Roanoke City	\$32,434.33	\$350,049.00	Completed
First Piedmont Corporation	Danville	\$90,821.38	\$1,004,632.71	Completed
Foodbank of Southeastern Virginia	Norfolk	\$90,821.38	\$763,764.75	Completed
FQSR, LLC	Henrico County	\$22,146.61	\$221,924.00	Completed
FQSR,LLC	Norfolk	\$6,492.09	\$135,741.00	Completed
Georgia-Pacific Wood Products LLC	Emporia	\$181,642.75	\$5,110,618.13	Completed
GMRI, Inc.	Lynchburg	\$62,112.15	\$441,946.73	Completed
Grove Christian Outreach Center	James City County	\$90,821.38	\$1,048,296.72	Completed
Helton House, Inc.	Prince Edward County	\$31,745.70	\$274,770.00	Completed
Highlands Community Bank	Covington	\$44,718.63	\$346,190.00	Completed
Infinity Realty Company, LC	Hampton	\$14,724.60	\$181,063.52	Completed
Interbake Foods LLC	Warren County	\$16,559.10	\$191,163.00	Completed
J.R. Commercial Properties, LLC	Richmond City	\$90,821.38	\$634,612.00	Completed
JACKAN, LC	Richmond City	\$90,821.38	\$880,131.72	Completed
Jackson's Corner, LLC	Richmond City	\$25,035.82	\$237,830.00	Completed
James Hardie Building Products, Inc.	Pulaski County	\$90,821.38	\$861,499.97	Completed
John F Alexander Marital Trust	Richmond City	\$90,821.38	\$764,833.40	Completed
John R. Cannon	Halifax County	\$90,821.38	\$621,311.23	Completed
JOHNSON CHEVROLET BUICK INC.	Dickenson County	\$90,821.38	\$660,783.65	Completed
Kickers Building LLC	Richmond City	\$90,571.25	\$598,623.00	Completed
Kinston IOTC, LLC	Chesterfield County	\$90,821.38	\$2,381,164.79	Completed
L & M PROPERTIES LLC	Roanoke City	\$18,096.16	\$199,625.00	Completed
Lakeside Crossing Lynchburg LLC	Lynchburg	\$181,642.75	\$5,518,578.00	Completed
Lanes, L.L.C.	Pulaski County	\$42,693.68	\$335,042.04	Completed
Langley Federal Credit Union	Newport News	\$90,821.38	\$676,443.00	Completed
Langley Federal Credit Union	Newport News	\$73,995.44	\$507,368.00	Completed
Leebcor Properties at McLaws, LLC	James City County	\$90,821.38	\$1,438,000.00	Completed
Liberty Property Limited Partnership	Hampton	\$7,840.25	\$143,163.00	Completed
Liberty University, Inc.	Lynchburg	\$90,821.38	\$616,834.13	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News	\$90,821.38	\$7,958,007.49	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Lorene J. Kegley	Covington	\$24,047.96	\$232,391.48	Completed
Matthew L. Turner	Lynchburg	\$41,595.10	\$328,994.00	Completed
Member One Federal Credit Union	Roanoke City	\$61,940.18	\$441,000.00	Completed
Middle Ground Realty Partners, LLC	Newport News	\$90,821.38	\$639,015.89	Completed
M-KAL Enterprises, LLC	Newport News	\$32,515.87	\$279,010.00	Completed
MOFO Realty, LLC	Richmond City	\$61,505.87	\$438,609.00	Completed
Morgan McClure Chevy, Inc.	Wise County	\$90,821.38	\$620,022.00	Completed
N & R Associates, LLC	Hampton	\$70,850.66	\$490,055.00	Completed
Newmarket Plaza Associates, LLC	Newport News	\$65,777.65	\$462,126.54	Completed
Newport News Industrial	Newport News	\$90,821.38	\$1,168,756.00	Completed
Newport News Shipbuilding Employees' Credit Union, Inc. dba BayPort Credit Union	Hampton	\$90,821.38	\$1,148,559.00	Completed
North Falls Restaurant, LLC	Richmond City	\$88,204.85	\$585,595.19	Completed
NORTHERN NECK CHEVROLET, INC	Westmoreland County	\$90,821.38	\$802,055.35	Completed
Northwest Hardware Company, Incorporated	Pulaski County	\$48,127.69	\$432,686.90	Completed
Old Town 2 RA, LP (OTRA2 LP)	Petersburg	\$13,477.89	\$174,200.00	Completed
One Danville, LLC	Danville	\$90,821.38	\$1,996,895.00	Completed
O'Reilly Automotive Stores, Inc.	Hampton	\$22,847.68	\$225,783.61	Completed
Par 5 Development Group, LLC	Henry County	\$33,065.37	\$682,035.13	Completed
Parrot Properties, LLC	Norfolk	\$90,821.38	\$638,078.00	Completed
PEMCO CORPORATION	Tazewell County	\$90,821.38	\$636,733.82	Completed
Phillip Y. Shou	Chesterfield County	\$9,221.82	\$150,769.00	Completed
PMC Seaboard LLC	Richmond City	\$181,642.75	\$16,068,154.42	Completed
Port Warwick Realty Partner, LLC	Newport News	\$30,893.14	\$270,076.39	Completed
Praxair, Inc	Hopewell	\$90,821.38	\$4,266,308.30	Completed
Printpack Inc.	Newport News	\$72,610.78	\$499,745.00	Completed
PTC Corporation	Newport News	\$90,104.80	\$596,055.01	Completed
Q Street, LLC	Richmond City	\$15,067.16	\$182,949.42	Completed
RAD Real Estate, LLC	Newport News	\$6,167.12	\$133,951.92	Completed
Railroad Y, LP	Richmond City	\$90,821.38	\$653,123.00	Completed
RARE Hospitality International, Inc.	Hampton	\$90,821.38	\$1,639,406.21	Completed
RGS Properties	Richmond City	\$26,375.07	\$245,203.00	Completed
Riblet Rentals II, LLC	Lynchburg	\$36,188.50	\$699,229.00	Completed
Rise Up Properties, LLC	Lynchburg	\$59,674.55	\$428,527.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
RIVER CITY RANGE LLC	Henrico County	\$181,642.75	\$8,270,600.00	Completed
RK Motors LLC dba RK Toyota	Hampton	\$90,821.38	\$1,061,202.00	Completed
Robert W Williams	Lunenburg County	\$18,374.51	\$201,157.41	Completed
RRG Properties II LLC	Richmond City	\$90,821.38	\$820,336.00	Completed
RTI Martinsville, Inc.	Henry County	\$181,642.75	\$5,610,000.00	Completed
Sentara Medical Group	Norfolk	\$66,290.07	\$486,075.00	Completed
Senzefine LLC	Portsmouth	\$20,748.14	\$214,225.02	Completed
Sherman Hubert Company LLC	Richmond City	\$90,821.38	\$698,594.00	Completed
SIJ LTD	Hampton	\$72,606.60	\$499,722.00	Completed
Slate Hill LLC Ronald W. Denney, Member	Staunton	\$33,151.56	\$282,509.68	Completed
Southside Holdings, LLC	Prince Edward County	\$17,430.62	\$195,961.00	Completed
Swift Creek Mill Associates, LLC	Chesterfield County	\$90,821.38	\$1,034,674.00	Completed
Ted Santarella	Richmond City	\$90,821.38	\$790,267.49	Completed
Tessy Plastics, LLC	Lynchburg	\$90,821.38	\$795,626.00	Completed
The Boulevard Gateway, LLC	Richmond City	\$9,452.92	\$152,041.25	Completed
The Landmark Company, Inc.	Chesterfield County	\$14,693.52	\$341,592.92	Completed
The Petersburg Home for Ladies, Inc.	Petersburg	\$90,821.38	\$893,002.00	Completed
The Postman, LLC	Hampton	\$68,575.13	\$477,527.45	Completed
The Tatum Living Trust	Richmond City	\$33,934.68	\$286,821.01	Completed
Tidewater Orthopaedic Associates, Inc.	Hampton	\$40,822.99	\$324,743.29	Completed
Todd Shopping Center, LLC	Hampton	\$20,690.74	\$213,909.00	Completed
Todd Shopping Center, LLC	Hampton	\$21,739.19	\$619,681.00	Completed
TRS Holding Co., LLC	Norfolk	\$57,494.56	\$416,525.54	Completed
Valley Bank	Roanoke City	\$90,821.38	\$761,437.00	Completed
VTI Holdings, Inc.	Richmond City	\$57,127.92	\$414,507.00	Completed
VWI Williamsburg, LLC	James City County	\$90,821.38	\$1,431,020.92	Completed
W. Laburnum, LLC	Richmond City	\$33,284.91	\$283,243.82	Completed
WALTERS, LLC	Roanoke City	\$90,821.38	\$729,059.98	Completed
Wholesome Harvest Baking, LLC (formerly Maple Leaf Bakery, Inc.)	Roanoke City	\$32,447.09	\$278,631.34	Completed
Wilton Apartments, Inc.	Henrico County	\$29,483.53	\$262,316.00	Completed
Young Men's Christian Association of South Hampton Roads	Norfolk	\$181,642.75	\$5,381,332.94	Completed
FY2015				

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
113 Norfolk Avenue LLC	Roanoke City	\$69,107.43	\$1,232,375.53	Completed
1300 Main, LLC	Lynchburg	\$69,107.43	\$938,061.00	Completed
1537 West Main LLC	Richmond City	\$42,683.93	\$408,823.00	Completed
170 East Main, LLC	Wythe County	\$69,107.43	\$3,023,072.00	Completed
21st Street Partners, LC	Norfolk	\$69,107.43	\$3,188,957.60	Completed
306 6th Street, LLC	Roanoke City	\$69,107.43	\$662,478.39	Completed
3800 Deep Water Terminal LLC	Richmond City	\$69,107.43	\$3,191,146.00	Completed
425 Campbell Avenue LLC	Roanoke City	\$69,107.43	\$1,377,722.00	Completed
720 Church Street, LLC	Norfolk	\$46,125.97	\$433,726.60	Completed
7-Eleven, Inc.	Henrico County	\$69,107.43	\$1,338,414.29	Completed
801 N 23rd Street, LLC	Richmond City	\$36,757.13	\$365,942.00	Completed
A R N Ventures LLC dba ABC Recycling	Kenbridge	\$58,746.43	\$525,037.00	Completed
AA Properties - Church Avenue, LLC	Roanoke City	\$69,107.43	\$706,791.00	Completed
ACO Development, LLC	Hampton	\$3,932.72	\$528,453.69	Completed
Advanced Technologies, Inc.	Newport News	\$69,107.43	\$1,293,434.00	Completed
Advex Corporation	Hampton	\$59,839.71	\$532,947.00	Completed
Allied Arts, LLC	Lynchburg	\$46,343.91	\$435,303.41	Completed
Altos International, LLC	Pulaski County	\$20,927.24	\$251,410.96	Completed
Anderson Woodrow LLC	Norfolk	\$35,857.70	\$359,434.50	Completed
Apple Nine Hospitality Ownership, Inc.	Richmond City	\$138,214.85	\$23,001,283.93	Completed
Augusta Investors, LLC	Richmond City	\$17,393.86	\$303,755.55	Completed
Automated Conveyor Systems, Inc.	Lynchburg	\$69,107.43	\$1,460,409.00	Completed
B & S Associates, LLC	Newport News	\$27,062.59	\$295,800.87	Completed
Bauer Real Estate, Inc.	Norfolk	\$138,214.85	\$8,362,636.83	Completed
Beaver, LLC	Henrico County	\$69,107.43	\$957,656.66	Completed
Berglund Chevrolet, Inc.	Roanoke City	\$31,216.00	\$501,055.00	Completed
Beth Lynn LLC	Norfolk	\$45,474.63	\$429,014.06	Completed
Biotech 8, LLC	Richmond City	\$12,686.22	\$262,094.00	Completed
Blue Chip Racing Resorts, LLC	Halifax County	\$6,343.11	\$1,015,196.47	Completed
Boxley Asphalt, LLC	Lynchburg	\$69,107.43	\$1,053,475.83	Completed
Canavos Holdings, LLC	Newport News	\$20,164.89	\$245,895.23	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Canon Virginia, Inc.	Newport News	\$69,107.43	\$1,044,887.00	Completed
Carrols Corporation	Chesterfield County	\$32,593.73	\$335,819.30	Completed
Carrols Corporation	Portsmouth	\$27,063.95	\$295,810.73	Completed
Carrols Corporation	Richmond City	\$36,885.29	\$366,869.19	Completed
Carrols Corporation	Richmond City	\$31,406.14	\$327,226.94	Completed
Carrols Corporation	Richmond City	\$32,617.34	\$335,990.12	Completed
CCOP Thimble Shoals One, LLC	Newport News	\$138,214.85	\$9,360,993.00	Completed
CCOP Town Center One, LLC	Newport News	\$30,898.77	\$323,556.10	Completed
CDI Leigh, LLC	Richmond City	\$69,107.43	\$610,173.00	Completed
Centra Medical Group, LLC	Pittsylvania County	\$138,214.85	\$7,228,211.00	Completed
CFDQ, Inc.	Clifton Forge	\$22,302.76	\$261,363.00	Completed
Charles T. Small	Richmond City	\$7,679.80	\$155,564.22	Completed
Chick-fil-A, Inc.	Norfolk	\$69,107.43	\$1,843,713.85	Completed
Chick-fil-A, Inc.	Portsmouth	\$69,107.43	\$1,663,902.00	Completed
City Center at Oyster Point II, LLC	Newport News	\$69,107.43	\$645,510.71	Completed
CML Pizza, Inc	Henrico County	\$3,841.93	\$127,796.78	Completed
COMEBACK INN LLC	Lynchburg	\$69,107.43	\$2,385,680.04	Completed
D & D Henderson Properties	Smyth County	\$17,076.76	\$223,552.28	Completed
Dan River Plants, LLC	Pittsylvania County	\$42,743.65	\$809,255.09	Completed
Delta Star, Inc.	Lynchburg	\$39,844.90	\$2,636,181.50	Completed
Dijon Properties, LLC	Richmond City	\$65,155.01	\$571,403.83	Completed
Diversified Properties of Virginia, L.L.C.	Newport News	\$38,351.44	\$377,477.00	Completed
DKOD, LLC	Accomack County	\$17,803.18	\$628,808.00	Completed
Duesenberg Properties LLC	Richmond City	\$138,214.85	\$5,016,268.00	Completed
Eastern Shore Rural Health System, Inc.	Accomack County	\$26,491.03	\$291,665.59	Completed
Edelen Property Holdings, LLC	Henry County	\$19,833.84	\$243,500.05	Completed
Ellis Hospitality Properties LLC	Smyth County	\$38,588.07	\$379,189.00	Completed
Family Dollar Services, Inc.	Warren County	\$69,107.43	\$841,222.33	Completed
Feed More Inc.	Richmond City	\$46,835.07	\$438,857.00	Completed
Ferguson Enterprises, Inc.	Hampton	\$41,075.71	\$397,187.36	Completed
Four Corner Plaza, LLC	Accomack County	\$18,122.23	\$231,116.35	Completed
FQSR, LLC	Hampton	\$17,881.96	\$229,378.00	Completed
FQSR, LLC	Henrico County	\$20,419.86	\$247,740.00	Completed
FQSR, LLC	Henrico County	\$28,891.33	\$309,032.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
FQSR, LLC	Newport News	\$12,225.79	\$188,455.00	Completed
FQSR, LLC	Richmond City	\$16,194.50	\$217,169.00	Completed
Gateway Hyundai Inc	Chesterfield County	\$43,971.61	\$418,139.56	Completed
GE Mobile Water, Inc.	Norfolk	\$69,107.43	\$659,604.00	Completed
Glaize Properties, LC	Winchester	\$69,107.43	\$1,000,749.00	Completed
Goodwill Industries of Central Virginia	Newport News	\$69,107.43	\$1,594,624.00	Completed
H & S Motors, LLC	Lynchburg	\$69,107.43	\$629,231.00	Completed
Hammersley, LLC	Lynchburg	\$47,583.78	\$444,274.00	Completed
Hampton Roads Orthopedic and Sports Medicine, PLC	Newport News	\$22,217.35	\$260,745.00	Completed
Hardywood Park Craft Brewery, LLC	Richmond City	\$57,618.72	\$516,877.92	Completed
HPSE, LLC	Richmond City	\$27,082.65	\$695,946.00	Completed
Inland Harbor, LLC	Richmond City	\$69,107.43	\$1,086,609.42	Completed
ISJ, Inc.	Newport News	\$69,107.43	\$1,023,286.00	Completed
J. Crew, Inc.	Lynchburg	\$69,107.43	\$1,712,204.00	Completed
J1C4, LLC	James City County	\$16,892.65	\$622,220.27	Completed
John Freeland Properties, LLC	Richmond City	\$43,417.67	\$414,131.76	Completed
Johnny L. Guilliams & Flora S. Guilliams	Radford	\$2,999.28	\$521,700.16	Completed
Joshuas House, LLC c/o George S. Sanchez	Lynchburg	\$23,550.84	\$270,393.00	Completed
Kam Custom Woodwork, Inc.	Richmond City	\$22,886.22	\$265,584.38	Completed
Kato Finishing Systems, Inc.	Newport News	\$69,107.43	\$631,383.00	Completed
Kinder Morgan Bulk Terminals, Inc.	Newport News	\$138,214.85	\$5,024,317.21	Completed
Korona Candles, Inc.	Pulaski County	\$69,107.43	\$2,943,065.00	Completed
Kroger Limited Partnership I	Martinsville	\$69,107.43	\$767,056.27	Completed
Kroger Limited Partnership I	Portsmouth	\$138,214.85	\$9,420,561.77	Completed
Langley Federal Credit Union	Hampton	\$69,107.43	\$1,643,955.00	Completed
Langley Federal Credit Union	Newport News	\$68,799.35	\$597,771.00	Completed
Langley Federal Credit Union	Newport News	\$2,456.91	\$117,776.00	Completed
Langley Federal Credit Union	Newport News	\$17,971.08	\$418,491.00	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News	\$6,343.11	\$170,194.82	Completed
LM Retail, LLC	Henrico County	\$138,214.85	\$7,892,501.00	Completed
LOVES TRAVELS STOPS AND COUNTRY STORES, INC	Franklin City	\$138,214.85	\$6,056,140.74	Completed
Lunsford Enterprises, LLC	Petersburg	\$5,470.43	\$139,579.20	Completed
Lynchburg Humane Society Inc.	Lynchburg	\$69,107.43	\$3,740,057.00	Completed
Major Properties, LLC	Winchester	\$69,107.43	\$1,114,169.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
MGC Advanced Polymers, Inc.	Chesterfield County	\$69,107.43	\$791,682.18	Completed
Mincon Inc.	Roanoke City	\$53,468.30	\$486,849.15	Completed
Monmouth Real Estate Investment Corporation	Roanoke City	\$69,107.43	\$601,842.00	Completed
NCI Group, Inc.	Chesterfield County	\$69,107.43	\$1,406,011.86	Completed
Nickerson Plaza Associates GP	Hampton	\$15,644.08	\$213,186.69	Completed
NSONAN, LLC	Accomack County	\$3,829.02	\$127,703.39	Completed
OAP - Nine Mile, LLC	Henrico County	\$49,141.88	\$855,547.00	Completed
O'Connor Brewing Company, LLC	Norfolk	\$69,107.43	\$813,041.65	Completed
OLD POINT NATIONAL BANK	Hampton	\$138,214.85	\$11,870,875.00	Completed
O'Reilly Automotive Stores, Inc.	Richmond City	\$19,446.28	\$640,696.01	Completed
O'Reilly Automotive Stores, Inc.	Richmond City	\$20,997.42	\$651,918.69	Completed
Par 3 Development Group, LLC	Richmond City	\$27,991.34	\$702,520.51	Completed
PEMCO CORPORATION	Tazewell County	\$6,343.11	\$173,910.81	Completed
Peninsula Main VA, LLC	Hampton	\$27,716.36	\$300,531.00	Completed
Peninsula Main VA, LLC	Hampton	\$69,107.43	\$1,006,490.00	Completed
Piedmont Regional Community Services Board	Patrick County	\$69,107.43	\$721,175.00	Completed
Pioneer Health Services of Patrick County, Inc.	Patrick County	\$69,107.43	\$1,868,343.00	Completed
Port Warwick Realty Partner, LLC	Newport News	\$62,679.79	\$553,495.32	Completed
Porter's Group Lynchburg, LLC	Lynchburg	\$69,107.43	\$2,452,445.00	Completed
Progress Dodson, LLC	Richmond City	\$69,107.43	\$764,385.00	Completed
RandyMac II, LLC	Richmond City	\$63,912.62	\$562,415.00	Completed
Research Holdings, LLC	Hampton	\$69,107.43	\$614,915.00	Completed
Richmond Area High Blood Pressure Center	Richmond City	\$12,297.94	\$188,977.00	Completed
RICHMOND RESIDENTIAL SERVICES INC.	Richmond City	\$59,528.03	\$530,692.00	Completed
Rick Barker Properties, LLC	Danville	\$69,107.43	\$1,760,093.00	Completed
River City Veterinary Hospital, LLC	Henrico County	\$12,261.87	\$188,716.00	Completed
Ruin Creek Properties, LLC	Emporia City	\$69,107.43	\$3,475,250.20	Completed
S&V Warehousing Services LLC	Hampton	\$36,379.39	\$363,209.00	Completed
SAM Wards Corner, LLC	Norfolk	\$138,214.85	\$5,406,002.72	Completed
SHAH DEVELOPMENT LLC	Pulaski County	\$69,107.43	\$1,247,830.88	Completed
Slocum Adhesives Corporation	Lynchburg	\$69,107.43	\$1,176,810.00	Completed
Smoke LLC	Newport News	\$41,010.01	\$396,712.00	Completed
Southern Air, Inc.	Lynchburg	\$58,312.29	\$521,895.97	Completed
Southgate Associates II, L.P.	Prince Edward County	\$12,756.13	\$192,292.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Southgate Associates II, L.P.	Prince Edward County	\$63,632.60	\$960,389.00	Completed
Steves Properties LLC	Richmond City	\$69,107.43	\$1,027,687.45	Completed
Stokes Hampton Warehouse, LLC	Hampton	\$33,493.00	\$342,325.60	Completed
Summit Investments II	Prince George County	\$138,214.85	\$5,112,102.86	Completed
Sycamore Crossings, LLC	Petersburg	\$69,107.43	\$947,752.00	Completed
T. O. Williams, Inc.	Portsmouth	\$30,841.84	\$323,144.14	Completed
Taylor Landlord, LLC	Winchester	\$69,107.43	\$986,032.00	Completed
The Alleghany Foundation	Covington	\$60,533.77	\$537,968.62	Completed
THE HORTON PROJECT	Roanoke City	\$69,107.43	\$1,548,268.65	Completed
THE NASH, LLC	Petersburg	\$69,107.43	\$1,479,228.35	Completed
Third Capital Inc	Portsmouth	\$69,107.43	\$765,725.62	Completed
Tisa Leasing, LLC	Roanoke City	\$45,117.89	\$826,433.00	Completed
Todd Shopping Center, LLC	Hampton	\$14,027.70	\$201,492.00	Completed
TowneBank	Norfolk	\$69,107.43	\$2,290,779.54	Completed
TRP JULIANS LLC	Richmond City	\$69,107.43	\$634,134.00	Completed
TUCKAHOE MANAGEMENT LLC	Henrico County	\$38,421.56	\$377,984.30	Completed
Two City Center, LLC	Newport News	\$69,107.43	\$1,280,535.00	Completed
Ty's Hauling and Paving, Inc.	Richmond City	\$53,268.14	\$485,401.00	Completed
Tysinger Real Estate, LLC	Hampton	\$138,214.85	\$8,439,027.00	Completed
U. S. Waterways Transportation, LLC	Norfolk	\$69,107.43	\$699,453.00	Completed
Union Developments, LLC	Petersburg	\$69,107.43	\$1,507,576.00	Completed
United Network for Organ Sharing	Richmond City	\$69,107.43	\$874,330.20	Completed
Valentine Richmond History Center	Richmond City	\$69,107.43	\$794,360.00	Completed
VersAbility Resources, Inc.	Hampton	\$46,457.32	\$436,123.97	Completed
VILMA N. PAMBID	Halifax County	\$14,357.22	\$203,876.10	Completed
Virginia Commonwealth University Real Estate Foundation	Richmond City	\$11,951.71	\$186,472.00	Completed
Virginia Commonwealth University Real Estate Foundation	Richmond City	\$69,107.43	\$2,080,123.00	Completed
Virginia Produce Company, Inc	Carroll County	\$64,757.49	\$568,527.71	Completed
West End Center, Inc.	Roanoke City	\$36,208.62	\$761,973.47	Completed
Wholesome Harvest Baking, LLC (formerly Maple Leaf Bakery, Inc.)	Roanoke City	\$44,475.05	\$421,782.00	Completed
Wilton Commercial I, LLC	Henrico County	\$38,234.51	\$376,631.00	Completed
YOUNG MEN'S CHRISTIAN ASSOCIATION OF DANVILLE, VIRGINIA	Danville	\$138,214.85	\$7,343,834.00	Completed
Young Men's Christian Association of Greater Richmond	Petersburg	\$68,578.06	\$596,170.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
FY2016				
1016JEFFERSONSTREETLYNCHBURG LLC	Lynchburg	\$66,643.25	\$799,090.00	Completed
110 Campbell Ave., LLC	Roanoke City	\$66,643.25	\$2,797,450.62	Completed
119 Leigh LP	Richmond City	\$10,423.00	\$178,200.00	Completed
1220 Commerce, LLC	Lynchburg	\$23,520.55	\$276,466.11	Completed
13 S. 13th Street, LLC	Richmond City	\$66,643.25	\$830,942.78	Completed
1512 Willow Lawn LLC	Henrico County	\$66,643.25	\$700,886.94	Completed
21st Street Partners MOB, LC	Norfolk	\$66,643.25	\$2,089,600.87	Completed
2740 Fort Avenue, LLC	Lynchburg	\$66,643.25	\$848,725.00	Completed
3300 West Clay Street LLC	Richmond City	\$45,299.81	\$439,868.00	Completed
337 West Main, LLC	Radford	\$66,643.25	\$814,001.83	Completed
360 Toyota, LLC	Roanoke City	\$133,286.49	\$7,304,428.00	Completed
3620 Cowardin, LLC	Richmond City	\$133,286.49	\$7,615,823.00	Completed
420 E Grace Richmond, LLC	Richmond City	\$66,643.25	\$1,314,321.00	Completed
500 West Marshall LLC and 6200 Lakeside Ave LLC Tenants in Common	Richmond City	\$66,643.25	\$810,242.00	Completed
6605 Broad, LLC	Henrico County	\$6,116.93	\$502,325.00	Completed
6627 Broad, LLC	Henrico County	\$133,286.49	\$5,674,252.00	Completed
68 FIRST STREET LLC	Pulaski Town	\$66,643.25	\$3,378,807.00	Completed
7000 Forest, LLC	Henrico County	\$66,643.25	\$2,925,755.00	Completed
738 City Center Blvd., LLC	Newport News	\$3,109.84	\$123,332.00	Completed
759 Granby LLC	Norfolk	\$66,643.25	\$1,428,700.00	Completed
800 East Main, LLC	Richmond City	\$66,643.25	\$3,504,848.00	Completed
826, LLC	Portsmouth	\$66,643.25	\$807,034.06	Completed
Acrospire, LLC	Portsmouth	\$66,643.25	\$1,201,966.01	Completed
Advex Corporation	Bristol	\$26,764.12	\$670,673.00	Completed
Advex Corporation	Hampton	\$63,118.22	\$573,553.00	Completed
American Youth Hostels, Inc.	Hampton	\$66,643.25	\$1,775,648.00	Completed
Anstey Holdings, LLC	Richmond City	\$44,504.09	\$433,898.00	Completed
Appalachian Capital Investments, LLC	Roanoke City	\$34,086.11	\$755,735.65	Completed
Aragon Group, A Virginia Limited Partnership	Tazewell County	\$66,643.25	\$636,099.00	Completed
Arlington Road, LLC	Richmond City	\$66,643.25	\$1,062,373.58	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
AT Main Street Richmond LLC	Richmond City	\$72,760.18	\$5,819,258.00	Completed
Autobell Car Wash, Inc.	Richmond City	\$66,643.25	\$1,054,079.15	Completed
Bayshore Concrete Products Corporation	Portsmouth	\$66,643.25	\$890,774.95	Completed
BEACON CREDIT UNION, INC	Northampton County	\$27,490.74	\$706,253.00	Completed
Bee Green Recycling, LLC	Lynchburg	\$66,643.25	\$1,603,699.00	Completed
Beechwood, Inc.	Bedford, Town of	\$66,643.25	\$657,306.36	Completed
Bek-Le Investments, LLC	Henrico County	\$11,760.51	\$188,234.86	Completed
Blue Ridge Highlands, Inc.	Chesterfield County	\$66,643.25	\$639,340.00	Completed
Boulevard Master Tenant, LLC	Tazewell County	\$48,542.67	\$464,198.00	Completed
Brooks Lyon, LLC	Roanoke City	\$36,753.11	\$375,745.20	Completed
BUSTED ROCK CORPORATION	Richmond City	\$133,286.49	\$6,009,506.08	Completed
C&C North America, Inc.	Halifax County	\$26,226.23	\$296,765.87	Completed
CAH Holdings, LLC	Patrick County	\$39,082.70	\$393,223.23	Completed
Cape Charles Animal Hospital, Inc	Hampton	\$19,364.53	\$245,285.00	Completed
CCOP Town Center One, LLC	Newport News	\$20,406.16	\$253,100.00	Completed
CEDA, LLC	Northampton County	\$30,289.87	\$727,253.85	Completed
Center Avenue Plaza II, LLC	Newport News	\$20,264.13	\$252,034.34	Completed
Centra Health, Inc.	Alleghany County	\$66,643.25	\$1,724,131.00	Completed
Centra Health, Inc.	Lynchburg	\$133,286.49	\$8,823,436.50	Completed
Centra Health, Inc.	Newport News	\$133,286.49	\$8,148,174.00	Completed
CGP Chilhowie TB, LLC	Lynchburg	\$46,823.81	\$851,302.00	Completed
Chester Dental Property, LLC	Prince Edward County	\$66,643.25	\$1,060,931.00	Completed
Chippenham Square LLC	Smyth County	\$47,238.00	\$454,409.49	Completed
Coastline Developers, LLC	Chesterfield County	\$22,255.38	\$266,974.00	Completed
COP Farmville, LLC	Chesterfield County	\$66,643.25	\$2,278,781.37	Completed
CRES-EG Development, LLC	Hampton	\$53,135.19	\$898,654.00	Completed
D.K.B.A. PROPERTIES, LLC	Prince Edward County	\$66,643.25	\$687,109.19	Completed
Deepwater Properties LLC	Portsmouth	\$133,286.49	\$5,038,205.21	Completed
DEHM, LLC	Bristol	\$27,663.91	\$707,552.20	Completed
Dr. Mark T. Mahoney	Richmond City	\$66,307.94	\$997,484.36	Completed
ECS Investments LLC	James City County	\$66,643.25	\$1,440,751.69	Completed
Ellwood, LC	Henry County	\$21,841.92	\$263,872.00	Completed
Enviva Pellets Southampton, LLC	LaCrosse, Town of	\$133,286.49	\$13,269,593.11	Completed
EOS Surfaces, LLC	Richmond City	\$63,633.74	\$577,420.80	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
FALLS STAMPING & WELDING COMPANY, INC	Southampton County	\$34,225.28	\$356,779.82	Completed
FEEDMORE, INC.	Norfolk	\$14,043.74	\$561,575.00	Completed
Ferguson Enterprises, Inc.	Pulaski Town	\$133,286.49	\$5,483,353.00	Completed
Ferguson Enterprises, Inc.	Richmond City	\$42,811.62	\$725,393.00	Completed
First Piedmont Corporation	Newport News	\$6,116.93	\$820,949.47	Completed
FLINT HOLDINGS LLC	Newport News	\$21,777.28	\$263,387.00	Completed
Food Country USA of Duffield, Inc.	Danville	\$39,080.24	\$393,204.82	Completed
Forest Avenue Office, LLC	Richmond City	\$20,621.02	\$254,712.00	Completed
Fort Norfolk Retirement Community, Inc. DBA Harbor's Edge	Scott County	\$66,643.25	\$628,954.51	Completed
Fort Tar Associates, LLC	Henrico County	\$66,643.25	\$2,075,155.54	Completed
Four Corner Plaza, LLC	Norfolk	\$40,592.26	\$404,548.95	Completed
Glass Wheel Studio, LLC	Norfolk	\$66,643.25	\$1,540,966.51	Completed
Global Refining Group, Inc.	Accomack County	\$66,643.25	\$1,694,800.16	Completed
Goodyear Tire and Rubber Co	Norfolk	\$66,643.25	\$1,546,252.64	Completed
Guiseppe Buffa, LLC	Victoria, Town of	\$65,038.04	\$987,956.69	Completed
H & S Motors, LLC.	Danville	\$20,073.38	\$250,603.25	Completed
Halifax County World of Sports	Dinwiddie County	\$66,643.25	\$656,001.36	Completed
Handcraft Cleaners & Launderers, Inc.	Lynchburg	\$66,643.25	\$3,064,503.00	Completed
Hardide Coatings, Inc.	Halifax County	\$28,555.96	\$314,245.00	Completed
HBIC, LLC	Richmond City	\$30,837.24	\$331,360.59	Completed
Henry Uptown LLC	Henry County	\$66,643.25	\$1,103,000.00	Completed
Hilton Properties, LLC	Roanoke City	\$10,726.48	\$180,476.90	Completed
HISTORIC CALFEE PARK LLC	Martinsville	\$66,643.25	\$2,790,715.00	Completed
Historic Hotels of Richmond, LLC	Newport News	\$133,286.49	\$10,839,665.00	Completed
HRIP Miller & Rhoads Acquisition, LLC	Pulaski Town	\$133,286.49	\$6,866,976.60	Completed
Jamerson - Lewis Construction, Inc.	Richmond City	\$42,134.92	\$416,122.95	Completed
James A. Scott & Son, Inc.	Richmond City	\$28,039.49	\$310,370.09	Completed
JETR, LLC	Lynchburg	\$66,643.25	\$1,346,863.77	Completed
Judd Brook 4, LLC	Lynchburg	\$8,734.56	\$165,532.18	Completed
Keurig Green Mountain, Inc.	Roanoke City	\$133,286.49	\$7,171,848.57	Completed
Liberty Hill Properties, LLC	Accomack County	\$11,507.16	\$186,334.00	Completed
Liebherr Mining & Construction Equipment, Inc.	Isle of Wight County	\$1,889.68	\$4,066,917.30	Completed
Lillie R. Bennett MD, LTD	Roanoke City	\$50,990.36	\$482,562.12	Completed
LM Office/Retail A, LLC	Newport News	\$133,286.49	\$5,756,063.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
MACADO'S INC	Richmond City	\$57,592.56	\$532,096.00	Completed
McAllister Mills, Inc.	Henrico County	\$30,102.89	\$325,851.00	Completed
Member One Federal Credit Union	Radford	\$25,364.30	\$3,008,551.15	Completed
Midtown Marketplace 2, LLC	Grayson County	\$66,643.25	\$2,696,414.00	Completed
Midtown Marketplace 2, LLC	Roanoke City	\$66,643.25	\$1,153,083.00	Completed
Miller Investment J II, LLC	Portsmouth	\$66,643.25	\$1,049,081.00	Completed
Mondelez Global, LLC	Portsmouth	\$133,286.49	\$6,731,629.17	Completed
Monogram Snacks Martinsville, LLC	Hampton	\$133,286.49	\$7,049,164.22	Completed
MVG WM Investments LLC	Henrico County	\$133,286.49	\$5,733,887.25	Completed
MVG WM Investments LLC	Henrico County	\$133,286.49	\$5,258,356.05	Completed
MVG WM Investments LLC	Henry County	\$133,286.49	\$5,499,567.30	Completed
New Ravenna, Inc.	Roanoke City	\$31,007.77	\$332,639.98	Completed
NOSMADA HOLDINGS, LLC	Roanoke City	\$2,263.44	\$116,981.77	Completed
Orange Slices, Inc.	Northampton County	\$10,646.11	\$179,873.91	Completed
O'Reilly Automotive Stores, Inc.	Richmond City	\$23,337.18	\$675,090.34	Completed
Par 3 Development Group, LLC	Martinsville	\$66,643.25	\$1,028,526.55	Completed
Par 3 Development Group, LLC	Newport News	\$59,723.47	\$948,083.47	Completed
Par 3 Development Group, LLC	Orange Town	\$34,818.52	\$761,230.66	Completed
PARCO International, LLC	Henrico County	\$17,323.78	\$229,974.00	Completed
Patterson Properties, Inc.	Danville	\$12,769.65	\$195,806.00	Completed
Patterson Properties, Inc.	Portsmouth	\$46,999.35	\$452,619.00	Completed
PAW IV, LLC	Henrico County	\$66,643.25	\$677,145.11	Completed
Pawsatively Purrfect, LLC	Henrico County	\$66,643.25	\$781,357.20	Completed
Phillips-Brown, LLC	Pulaski County	\$66,643.25	\$844,268.36	Completed
Piedmont Access to Health Services, Inc.	Richmond City	\$66,643.25	\$1,747,983.00	Completed
Plasticell, LLC	Hampton	\$53,506.75	\$501,441.64	Completed
PlymKraft, Inc.	Danville	\$66,643.25	\$1,052,651.33	Completed
Poquoson Motors	Bedford, Town of	\$29,452.18	\$320,969.00	Completed
Powers Bros LLC	Newport News	\$43,294.44	\$424,822.40	Completed
Prism Holdings, LLC	Hampton	\$10,492.71	\$178,723.00	Completed
Pro Investments, LLC	Richmond City	\$55,911.49	\$519,483.52	Completed
Progress Realty Group, Inc	James City County	\$25,532.89	\$291,564.00	Completed
Red Sun Farms Virginia LLC	Orange Town	\$133,286.49	\$5,881,632.24	Completed
Richmond Area Association for Retarded Citizens	Richmond City	\$66,643.25	\$1,891,778.24	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Robert L. Lambert Jr.	Pulaski County	\$42,404.96	\$418,149.00	Completed
Rock Ridge Holdings, LLC	Richmond City	\$66,643.25	\$2,317,569.00	Completed
Royal Oak Associates, LLC	Newport News	\$66,643.25	\$1,093,537.00	Completed
Serve it Up VCU LLC	Richmond City	\$37,058.40	\$378,035.65	Completed
Seven Hills Food LLC	Smyth County	\$66,643.25	\$1,384,574.68	Completed
Shen-Valley, LLC	Richmond City	\$66,643.25	\$1,101,203.24	Completed
SKYLIMIT TRW LLC	Lynchburg	\$66,643.25	\$733,845.09	Completed
Southgate Lot 3, LLC	Warren County	\$66,643.25	\$1,204,013.00	Completed
Southside Holdings, LLC	Lynchburg	\$40,227.54	\$401,812.54	Completed
SRQ Hull Partners. LLC	Prince Edward County	\$66,643.25	\$791,507.00	Completed
Tacala Tennessee Corp	Prince Edward County	\$50,678.25	\$880,220.47	Completed
Taylor Hollow Management, LLC	Richmond City	\$16,667.92	\$225,053.37	Completed
The Marketplace at Tech Center, LLC	Tazewell County	\$133,286.49	\$23,528,366.06	Completed
THIBAUT ENTERPRISES	Radford	\$66,643.25	\$1,242,032.73	Completed
Third Capital Inc	Newport News	\$35,174.39	\$363,900.67	Completed
United Network for Organ Sharing	Chesterfield County	\$20,587.81	\$302,177.00	Completed
VA Donuts XIII, LLC	Roanoke City	\$25,765.30	\$293,307.65	Completed
Vernon J. Harris East End Community Health Center	Richmond City	\$66,643.25	\$1,526,616.52	Completed
Virginia Commonwealth University Real Estate Foundation	Richmond City	\$66,643.25	\$742,069.84	Completed
Virginia Commonwealth University Real Estate Foundation	Richmond City	\$133,286.49	\$8,917,312.50	Completed
Virginia Credit Union League	Richmond City	\$66,643.25	\$2,526,725.45	Completed
VIRGINIA TRANSFORMER CORPORATION	Richmond City	\$66,643.25	\$638,258.00	Completed
Wal-Mart Stores East, LP	Richmond City	\$133,286.49	\$5,149,595.22	Completed
WALTERS, LLC	Roanoke City	\$66,643.25	\$622,875.73	Completed
Young Men's Christian Association of Greater Richmond	Chesterfield County	\$20,195.96	\$251,522.89	Completed
FY2017				
201 LLC	Richmond, City of	\$147,360.50	\$10,705,478.00	Completed
2011 Tate Springs Co., LLC	Lynchburg, City of	\$53,104.59	\$460,371.93	Completed
210 E Clay Street LLC	Richmond, City of	\$73,680.25	\$688,932.00	Completed
219 E BANK ST, LLC	Petersburg, City of	\$147,360.50	\$6,254,400.00	Completed
229 North Sycamore LLC	Petersburg, City of	\$73,680.25	\$813,703.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
2816 W. Broad Street LLC	Richmond, City of	\$73,680.25	\$1,230,158.00	Completed
315 Broad, LLC	Richmond, City of	\$73,680.25	\$1,386,024.00	Completed
315 North Main Street, LLC	Smyth County	\$73,680.25	\$1,559,089.49	Completed
322 Wise Hundley, LLC	Danville, City of	\$73,680.25	\$2,330,590.00	Completed
401 Gordon Ave, LLC	Bristol, City of	\$147,360.50	\$6,915,907.26	Completed
412 E Grace LLC	Richmond, City of	\$73,680.25	\$600,500.00	Completed
416 Salem LLC	Roanoke, City of	\$73,680.25	\$849,055.00	Completed
613 North Lombardy LLC	Richmond, City of	\$73,680.25	\$690,819.00	Completed
631 Campbell Avenue, LLC	Roanoke, City of	\$73,680.25	\$640,940.00	Completed
6627 Broad, LLC	Henrico County	\$49,154.68	\$474,318.00	Completed
700 Main, LLC	Richmond, City of	\$147,360.50	\$21,708,825.84	Completed
7-Eleven, Inc.	Richmond, City of	\$73,680.25	\$789,733.83	Completed
808 Triton, LLC	Newport News, City of	\$73,680.25	\$1,037,341.00	Completed
Accurate Marine Environmental, Inc.	Portsmouth, City of	\$73,680.25	\$611,649.00	Completed
Adams Construction Company	Prince Edward County	\$73,680.25	\$1,008,478.00	Completed
Alam Properties LLC	Roanoke, City of	\$73,680.25	\$717,344.00	Completed
ALDI (N.C.) L.L.C.	Lynchburg, City of	\$73,680.25	\$1,751,483.00	Completed
Aqueous Solutions Global, LLC	Richmond, City of	\$24,577.34	\$598,309.18	Completed
BARRY WILSON	Henrico County	\$32,630.24	\$321,431.42	Completed
BB&T Building, LLC	Petersburg, City of	\$73,680.25	\$3,787,972.00	Completed
Bedford Storage Investment, LLC	Bedford, Town of	\$67,788.69	\$573,609.41	Completed
BELLA ROSE PLANTATION, LLC	Lynchburg, City of	\$73,680.25	\$756,784.85	Completed
Benchmark Community Bank	Victoria, Town of	\$64,539.33	\$537,969.00	Completed
Benchmark Community Bank	Kenbridge, Town of	\$73,680.25	\$989,418.00	Completed
Benchtop Brewing Company LLC	Norfolk, City of	\$15,078.86	\$202,326.33	Completed
Berglund Luxury Auto, Inc.	Lynchburg, City of	\$73,680.25	\$649,731.00	Completed
BMS DIRECT, INC.	Lynchburg, City of	\$44,589.52	\$402,588.00	Completed
Boos-Lynchburg, LLC	Lynchburg, City of	\$73,680.25	\$1,025,704.00	Completed
Bowditch on Jefferson, LLC	Newport News, City of	\$147,360.50	\$5,235,225.27	Completed
Brandy DeGraw dba Simple Splendor Salon	Halifax County	\$5,905.74	\$140,076.83	Completed
Broad LLC	Richmond, City of	\$73,680.25	\$982,811.00	Completed
Brooks-Lyon Funeral Home, LLC	Halifax County	\$73,680.25	\$654,246.25	Completed
Butler Land & Timber Company, Inc.	Newport News, City of	\$37,093.00	\$351,716.00	Completed
Casey Chevrolet Corporation	Newport News, City of	\$73,680.25	\$667,759.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Centra Health, Inc.	Prince Edward County	\$73,680.25	\$1,144,853.86	Completed
Centra Health, Inc.	Lynchburg, City of	\$73,680.25	\$2,068,687.00	Completed
Centra Health, Inc.	Lynchburg, City of	\$73,680.25	\$3,501,226.51	Completed
Challenge, LLC	Roanoke, City of	\$43,245.56	\$393,467.78	Completed
Children's Hospital of the King's Daughters Inc	Norfolk, City of	\$73,680.25	\$1,975,275.42	Completed
Children's Hospital of the King's Daughters Inc.	Newport News, City of	\$73,680.25	\$1,824,785.88	Completed
City Market Investors, LLC	Petersburg, City of	\$73,680.25	\$1,033,735.08	Completed
Coleman LLC	Norfolk, City of	\$38,628.68	\$362,137.23	Completed
Coliseum Crossing Associates, LLC	Hampton, City of	\$73,680.25	\$963,570.38	Completed
Collegiate Development Co LLC	Radford, City of	\$29,826.84	\$702,407.29	Completed
Corbett Holdings, LLC	Richmond, City of	\$21,966.35	\$249,065.40	Completed
CRANKY OWL LLC	Lynchburg, City of	\$73,680.25	\$720,079.00	Completed
D.P. Facilities Inc. South, LLC	Wise County	\$147,360.50	\$6,359,740.57	Completed
Diamond Virginia Partners, LLC	Henrico County	\$73,680.25	\$1,744,415.00	Completed
Ellmer Properties Jefferson Avenue II, LLC	Newport News, City of	\$73,680.25	\$2,645,661.00	Completed
Exotic Nutrition LLC	Newport News, City of	\$13,279.94	\$190,118.71	Completed
Fareva Richmond Inc	Henrico County	\$147,360.50	\$5,389,690.00	Completed
Fastlap VA, LLC	Newport News, City of	\$15,996.28	\$402,258.06	Completed
Ferguson Enterprises, Inc.	Newport News, City of	\$49,154.68	\$1,647,779.00	Completed
Fleetmaster Express Incorporated	Roanoke, City of	\$25,875.77	\$275,595.00	Completed
FLINT HOLDINGS LLC	Richmond, City of	\$22,494.73	\$252,651.00	Completed
Foodbank of Southeastern Virginia	Accomack County	\$32,306.58	\$319,235.00	Completed
Forest Avenue Office, LLC	Henrico County	\$58,486.63	\$1,739,682.00	Completed
Four Corner Plaza, LLC	Accomack County	\$15,448.73	\$204,836.32	Completed
Frisbie-Fulton, LLC	Prince Edward County	\$33,132.37	\$324,838.86	Completed
GMRI, INC.	Hampton, City of	\$34,646.81	\$335,115.96	Completed
HABITAT FOR HUMANITY IN THE ROANOKE VALLEY	Roanoke, City of	\$68,414.94	\$564,269.19	Completed
Hampton Commerce Center LP	Hampton, City of	\$28,764.33	\$295,197.00	Completed
HISTORIC MASONIC THEATRE, LLC	Clifton Forge, Town of	\$147,360.50	\$5,777,948.00	Completed
HOTEL ACQUISITIONS I LLC	Lynchburg, City of	\$73,680.25	\$1,371,430.00	Completed
Hudson Century, LLC	Richmond, City of	\$73,680.25	\$2,504,431.00	Completed
ICE HOUSE PARTNERS, LLC	Petersburg, City of	\$73,680.25	\$2,619,550.00	Completed
Immigration Centers of America LLC	Prince Edward County	\$35,523.78	\$341,067.22	Completed
Immigration Centers of America, LLC	Prince Edward County	\$73,680.25	\$1,744,736.90	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
J. R. Tharpe Trucking, Inc.	Prince Edward County	\$26,760.50	\$281,598.83	Completed
James R Strozier dba Union Street Properties, LLC	Franklin, City of	\$73,680.25	\$719,932.28	Completed
Jaymack Properties South, LLC	Newport News, City of	\$73,680.25	\$1,080,548.00	Completed
Jessie Silver, LLC	Richmond, City of	\$73,680.25	\$659,371.94	Completed
Joseph E Thompson	Roanoke, City of	\$61,154.61	\$915,000.00	Completed
Karditsa Properties, LLC	Hampton, City of	\$27,353.65	\$685,624.00	Completed
Kemper Properties, LLC	Alleghany County	\$9,331.95	\$563,327.37	Completed
KoochenVagner's Brewing Co. dba Stone Brewing Co.	Richmond, City of	\$147,360.50	\$5,036,540.67	Completed
L & M Properties, LLC	Bedford, Town of	\$65,672.59	\$545,659.34	Completed
Land 501, LLC	Emporia, City of	\$73,680.25	\$1,124,982.86	Completed
Langley Federal Credit Union	Hampton, City of	\$73,680.25	\$4,261,542.00	Completed
Legacy Development Group LLC	Roanoke, City of	\$73,680.25	\$652,658.00	Completed
Loom, Inc.	Lynchburg, City of	\$22,949.53	\$255,737.35	Completed
Maida Enterprises, LLC	Richmond, City of	\$72,408.97	\$591,373.00	Completed
Maplewoods Plaza LLC	Norfolk, City of	\$73,680.25	\$1,729,050.00	Completed
Mark on Broad LLC	Richmond, City of	\$73,680.25	\$624,569.00	Completed
Mark T. Motley	Richmond, City of	\$61,299.91	\$515,986.00	Completed
Midtown Land Partners, LLC	Henrico County	\$49,154.68	\$1,243,762.40	Completed
Midtown Land Partners, LLC	Henrico County	\$147,360.50	\$7,616,906.00	Completed
Mishorim Gold Newport News, LP	Newport News, City of	\$57,683.97	\$491,448.00	Completed
Municipal Partners III LLC	Newport News, City of	\$73,680.25	\$661,182.09	Completed
NANCY GREEVER BROOKS	Tazewell County	\$21,981.13	\$249,165.72	Completed
NAPA Transportation, Inc.	Richmond, City of	\$19,447.31	\$231,971.00	Completed
Netcenter Owners, LLC	Hampton, City of	\$73,680.25	\$1,326,265.00	Completed
New Oak Hill Plaza LLC	Henrico County	\$26,061.44	\$276,855.00	Completed
Newport Plaza LP	Norfolk, City of	\$73,680.25	\$614,479.00	Completed
Next Century Properties, LLC	Newport News, City of	\$5,004.95	\$133,964.00	Completed
NIRMAM, LLC	Halifax County	\$50,166.43	\$440,433.36	Completed
Northern Neck Electric Cooperative	Richmond County	\$147,360.50	\$8,052,631.43	Completed
O'Reilly Automotive Stores, Inc.	Henrico County	\$64,937.18	\$940,668.78	Completed
OSullivan Films Inc	Winchester, City of	\$73,680.25	\$1,311,490.15	Completed
Parham Plaza SC, LLC	Henrico County	\$73,680.25	\$1,810,184.00	Completed
Parker Farms Holding, LLC	Westmoreland County	\$73,680.25	\$608,016.60	Completed
Parkside Storage, LLC	Roanoke, City of	\$73,680.25	\$1,902,711.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Patrick Henry Commons, LLC	Newport News, City of	\$73,680.25	\$1,147,329.00	Completed
Peninsula Main VA, LLC	Hampton, City of	\$73,680.25	\$1,571,998.00	Completed
Peninsula Main VA, LLC	Hampton, City of	\$73,680.25	\$1,169,489.00	Completed
PierceProps, LLC	Richmond, City of	\$48,182.46	\$426,970.00	Completed
Pittza LLC	Lynchburg, City of	\$38,690.61	\$362,557.50	Completed
Prasom Realty Group LLC	Franklin, City of	\$73,680.25	\$1,002,353.18	Completed
Progress Dodson III. LLC	Richmond, City of	\$73,680.25	\$1,287,975.62	Completed
RADVA Corporation	Radford, City of	\$73,680.25	\$846,003.47	Completed
RCA HOLDINGS, LLC	Prince Edward County	\$73,680.25	\$1,013,460.67	Completed
Rebkee Partners Newmarket, LLC	Hampton, City of	\$22,058.84	\$649,693.00	Completed
Restaurant Property Investors II, LLC	Portsmouth, City of	\$67,551.53	\$958,410.00	Completed
Richmond Belly Ventures, LLC	Richmond, City of	\$45,297.15	\$407,390.00	Completed
Richmond SPCA Land Company, LLC	Richmond, City of	\$73,680.25	\$999,999.00	Completed
Rick Barker Properties, LLC	Danville, City of	\$22,761.72	\$549,870.13	Completed
Roseneath Brewers, LLC	Richmond, City of	\$73,680.25	\$851,005.00	Completed
Royal Oak Associates, LLC	Smyth County	\$24,577.34	\$1,044,758.44	Completed
Scharke, LLC	Staunton, City of	\$19,223.51	\$230,452.23	Completed
Schaubach Rentals, LLP	Norfolk, City of	\$73,680.25	\$3,184,683.46	Completed
Schaubach Rentals, LLP	Hampton, City of	\$46,185.04	\$1,632,909.97	Completed
Seibel Truck & Auto Repair LLC	Alleghany County	\$28,705.53	\$694,798.00	Completed
Sentara Halifax Regional Properties, Inc.	Mecklenburg County	\$73,680.25	\$1,301,295.83	Completed
Severn Peanut Co. Inc. dba Hampton Farms	Southampton County	\$147,360.50	\$5,668,876.34	Completed
Shelley K. Blackwell	Danville, City of	\$4,418.73	\$129,985.87	Completed
SilasNellie Investments, LLC	Petersburg, City of	\$20,218.45	\$237,204.00	Completed
SLW & Associates, LLC	Danville, City of	\$62,577.23	\$524,654.00	Completed
Somic America	Wythe County	\$73,680.25	\$4,142,947.03	Completed
South Commonwealth Partners LLC	Roanoke, City of	\$147,360.50	\$6,519,250.00	Completed
Southeast Commerce Center Associates, LLC	Newport News, City of	\$41,024.48	\$778,395.35	Completed
Southeast Commerce Center Associates, LLC	Newport News, City of	\$33,877.02	\$729,892.09	Completed
Southeastern Virginia Powersports, LLC	Newport News, City of	\$73,680.25	\$1,467,206.12	Completed
Southern Air, Inc.	Lynchburg, City of	\$29,770.25	\$302,023.24	Completed
STARSPRINGS USA INC.	Henry County	\$15,150.87	\$202,815.00	Completed
Summit Development Co LLC	Radford, City of	\$73,680.25	\$1,369,087.88	Completed
Summit Stables LLC	Richmond, City of	\$73,680.25	\$724,893.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Sunset Beach Investments, LLC	Northampton County	\$147,360.50	\$6,447,571.45	Completed
SW Unit C - Storage, LLC	Richmond, City of	\$73,680.25	\$2,457,235.00	Completed
TAZEWELL DEVELOPMENT, LLC	Roanoke, City of	\$147,360.50	\$7,583,173.00	Completed
Tech Center Office, LLC	Newport News, City of	\$73,680.25	\$3,213,330.27	Completed
The 1998 Diradour Trust	Richmond, City of	\$12,820.22	\$186,999.00	Completed
The Community Library, Inc.	Kilmarnock, Town of	\$73,680.25	\$1,572,557.55	Completed
The Hurrah Players, Inc.	Norfolk, City of	\$73,680.25	\$641,498.00	Completed
The Mimslyn Inn Properties, LLC	Page County	\$73,680.25	\$785,864.23	Completed
Theodore Watson Holding Company, LLC	Page County	\$44,558.96	\$402,380.62	Completed
Torq Holdings, LLC	Richmond, City of	\$73,680.25	\$1,191,125.00	Completed
Tradition Brewing Company LLC	Newport News, City of	\$73,680.25	\$722,303.55	Completed
TWN, LLC	Lynchburg, City of	\$73,680.25	\$1,680,056.61	Completed
Vane Marine Terminal, LLC	Portsmouth, City of	\$73,680.25	\$1,573,760.00	Completed
VersAbility Resources, Inc.	Hampton, City of	\$14,095.51	\$195,653.23	Completed
VRE Warwick, LLC	Newport News, City of	\$73,680.25	\$1,117,010.40	Completed
Wal-Mart Stores, Inc.	Waynesboro, City of	\$147,360.50	\$10,212,892.00	Completed
Warehouse 888 L.L.C.	Norfolk, City of	\$24,528.68	\$266,453.54	Completed
WAYNE THEATER PARTNERS, LLC	Waynesboro, City of	\$147,360.50	\$5,288,367.76	Completed
WEGMANN USA, INC	Lynchburg, City of	\$21,187.32	\$243,778.82	Completed
Wholesome Harvest Baking, LLC	Roanoke, City of	\$40,910.92	\$1,259,742.40	Completed
William Henry Talley III	Henrico County	\$73,680.25	\$1,149,294.98	Completed
William J Gentry Jr	Danville, City of	\$57,917.90	\$493,035.41	Completed
WKE, Inc.	Petersburg, City of	\$47,733.47	\$823,923.09	Completed
Wythe Shopping Center, LP	Hampton, City of	\$44,403.83	\$401,327.88	Completed
YOUNG MEN'S CHRISTIAN ASSOCIATION OF GREATER RICHMOND	Richmond, City of	\$50,851.10	\$445,079.60	Completed
FY2018				
1001 N. 25th Street, LLC	Richmond, City of	\$67,255.07	\$580,595.86	Completed
130 WEST MAIN TAZEWELL, LLC	Tazewell County	\$69,970.51	\$603,682.14	Completed
1975 Cunningham Drive, LLC	Hampton, City of	\$139,941.02	\$9,339,018.00	Completed
200 N Main, LLC	Prince Edward County	\$69,970.51	\$625,000.00	Completed
2040 Coliseum Drive LLC	Hampton, City of	\$27,821.98	\$298,812.20	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
2912, LLC	Richmond, City of	\$69,970.51	\$1,257,351.00	Completed
3300 West Clay Street LLC	Richmond, City of	\$38,274.00	\$476,089.00	Completed
403 Salem LLC	Roanoke, City of	\$69,970.51	\$692,939.00	Completed
416 Campbell Avenue LLC	Roanoke, City of	\$69,970.51	\$609,012.75	Completed
4X LLC (ECK Enterprises LLC)	Richmond, City of	\$49,819.56	\$456,004.00	Completed
4X LLC (ECK Enterprises LLC)	Richmond, City of	\$69,970.51	\$828,560.00	Completed
4X LLC (ECK Enterprises LLC)	Richmond, City of	\$53,361.89	\$481,317.00	Completed
600 Craghead LLC	Danville, City of	\$139,941.02	\$5,898,562.00	Completed
7-Eleven, Inc.	Newport News, City of	\$69,970.51	\$1,510,621.00	Completed
7-Eleven, Inc.	Newport News, City of	\$69,970.51	\$1,247,726.25	Completed
95/58 EMPORIA PARTNERS, LLC	Emporia, City of	\$14,780.29	\$205,618.00	Completed
AKTA ENTERPRISES, INC.	Alleghany County	\$69,970.51	\$2,998,384.72	Completed
Aldi (N.C.) L.L.C.	Martinsville, City of	\$69,970.51	\$1,225,783.00	Completed
Aldi Inc. (Maryland)	Richmond, City of	\$69,970.51	\$1,410,894.00	Completed
AMAZEMENT SQUARE, INC.	Lynchburg, City of	\$69,970.51	\$1,910,040.00	Completed
AmeriStaff, Inc.	Martinsville, City of	\$30,088.05	\$315,005.18	Completed
APPLIED FELTS, INC	Henry County	\$69,970.51	\$1,761,910.00	Completed
B & K Hotels, LLC	Westmoreland County	\$53,491.87	\$482,245.87	Completed
Baker Building Partnership, LLC	Roanoke, City of	\$69,970.51	\$794,439.00	Completed
BANKER STEEL CO., LLC	Lynchburg, City of	\$34,921.37	\$349,543.48	Completed
Bayside Hospitality, LLC	Accomack County	\$139,941.02	\$5,636,524.30	Completed
BEDFORD BREWING LLC	Bedford, Town of	\$69,970.51	\$1,014,324.00	Completed
Benchmark Community Bank	Lunenburg County	\$28,068.00	\$300,570.26	Completed
Benchmark Community Bank	Prince Edward County	\$60,645.96	\$533,367.98	Completed
Blue Ridge Aquaculture Inc	Henry County	\$64,388.26	\$960,110.00	Completed
Blue Whaler LLC	Richmond, City of	\$67,497.05	\$582,325.00	Completed
Bon Secours – Richmond Community Hospital, Inc.	Richmond, City of	\$69,970.51	\$1,037,429.00	Completed
Calvin B. Taylor Banking Company	Accomack County	\$53,349.69	\$481,229.79	Completed
Capital GMC Trucks, Inc.	Henrico County	\$69,970.51	\$678,684.16	Completed
Caudill & Hand, LLC	Wythe County	\$25,948.21	\$285,422.46	Completed
CCJ, LLC	Newport News, City of	\$69,970.51	\$1,383,047.00	Completed
CD Restaurants, Inc.	Hopewell, City of	\$63,696.67	\$955,168.00	Completed
Center Building Properties, L.L.C.	Smyth County	\$69,970.51	\$2,755,755.00	Completed
Centra Health Inc.	Lynchburg, City of	\$69,970.51	\$4,918,765.23	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Centra Health, Inc.	Lynchburg, City of	\$59,162.07	\$522,764.33	Completed
Central Virginia Foundation for Economic Education & Improvement, Inc.	Lynchburg, City of	\$42,282.06	\$402,142.00	Completed
Church Hill Ventures, LLC	Richmond, City of	\$69,970.51	\$667,624.00	Completed
Coastline Developers, LLC	Hampton, City of	\$23,940.97	\$271,079.00	Completed
Coliseum Crossing Associates, LLC	Hampton, City of	\$69,970.51	\$1,050,743.21	Completed
COP Halifax LLC	Halifax County	\$69,970.51	\$2,092,052.00	Completed
Darwin Walker	Smyth County	\$69,970.51	\$1,615,140.16	Completed
Dean M. & Cecelia G. Hymes	Tazewell County	\$30,420.80	\$317,383.07	Completed
Delhaize US Holding, Inc DBA Food Lion, LLC	Prince Edward County	\$65,406.90	\$567,389.03	Completed
Delhaize US Holding, Inc.	Henrico County	\$69,970.51	\$675,742.19	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	Henrico County	\$66,175.22	\$572,879.36	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	Henrico County	\$69,970.51	\$666,383.27	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	Hopewell, City of	\$69,970.51	\$671,600.59	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	Northumberland County	\$69,970.51	\$738,656.69	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	Kilmarnock, Town of	\$69,970.51	\$687,911.83	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	Warsaw, Town of	\$69,650.34	\$597,712.11	Completed
Denbigh Boulevard Medical, LLC	Newport News, City of	\$69,970.51	\$946,010.00	Completed
Dupont and Downtown LLC	Westmoreland County	\$19,275.32	\$237,738.92	Completed
Eagle on 3, LLC	Westmoreland County	\$49,109.95	\$850,933.21	Completed
EBI, LLC	Danville, City of	\$19,003.99	\$235,800.00	Completed
Eclipse Building, LLC	Richmond, City of	\$69,970.51	\$1,797,567.00	Completed
E-Commerce Center of Hampton, LLC	Hampton, City of	\$139,941.02	\$7,746,756.00	Completed
F. Read Hopkins Pediatric Associates, Inc.	Lynchburg, City of	\$12,088.20	\$186,380.72	Completed
FAIRLAWN AT JEFFERSON, LLC	Roanoke, City of	\$69,970.51	\$2,058,566.27	Completed
FEDERAL REALTY INVESTMENT TRUST, a Maryland real estate investment trust	Henrico County	\$69,970.51	\$2,780,087.31	Completed
First National Bank	Lynchburg, City of	\$69,970.51	\$4,386,451.00	Completed
Fishing Creek Investments, LLC	Lynchburg, City of	\$69,970.51	\$906,950.00	Completed
Flowserve US Inc.	Lynchburg, City of	\$68,628.61	\$590,411.00	Completed
Gatehouse II, LLC	Norfolk, City of	\$69,970.51	\$1,245,468.61	Completed
GEMCAP Development, LLC	Wise County	\$69,970.51	\$1,061,488.83	Completed
Goodwill of Central and Coastal Virginia, Inc.	Hampton, City of	\$69,970.51	\$1,089,541.00	Completed
Goodwill of Central and Coastal Virginia, Inc.	Portsmouth, City of	\$69,970.51	\$1,726,551.00	Completed
Hamdy Properties LLC	Martinsville, City of	\$16,259.85	\$616,190.74	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Hampton Medical, LLC	Hampton, City of	\$69,970.51	\$1,405,627.00	Completed
Helena Chemical Company	Richmond County	\$69,970.51	\$2,320,299.15	Completed
HHN BUILDING LLC	Halifax County	\$47,947.02	\$442,623.08	Completed
High Bridge Lofts, LLC	Prince Edward County	\$69,970.51	\$684,650.00	Completed
Historic Broad Pioneers LLC	Richmond, City of	\$69,970.51	\$627,455.00	Completed
Historic Broad Pioneers, LLC	Richmond, City of	\$69,970.51	\$1,094,629.00	Completed
HISTORIC CALFEE PARK LLC	Pulaski County	\$23,339.89	\$1,453,820.76	Completed
Hopewell Properties, LLC	Hopewell, City of	\$57,418.64	\$510,306.00	Completed
Hopkins LLC	Patrick County	\$29,825.17	\$313,126.77	Completed
Hudson Century, LLC	Richmond, City of	\$18,416.06	\$407,040.25	Completed
Interstate Professional Center LLC	Newport News, City of	\$69,970.51	\$731,006.10	Completed
JACL, Inc.	Richmond, City of	\$24,935.84	\$278,188.19	Completed
JAMES LAPRADE DBA APOLLO INVESTMENTS LLC	Lynchburg, City of	\$69,970.51	\$684,291.49	Completed
JanJak LLC	Lancaster County	\$35,319.10	\$752,385.60	Completed
JM REAL ESTATE, LLC	Petersburg, City of	\$69,970.51	\$729,046.60	Completed
Johnson Health Center	Lynchburg, City of	\$56,948.16	\$506,944.00	Completed
JTI Leaf Services US LLC	Danville, City of	\$139,941.02	\$5,355,354.14	Completed
Kenneth W. Roop	Wythe County	\$50,197.12	\$458,702.00	Completed
Kentucky Fried Chicken of Farmville	Prince Edward County	\$15,695.13	\$212,155.28	Completed
Korona Candles, Inc.	Pulaski County	\$20,479.60	\$246,344.51	Completed
L.D. Amory and Company, Inc.	Hampton, City of	\$69,970.51	\$948,216.95	Completed
Lakeside Animal Hospital LLC	Henrico County	\$15,987.00	\$214,241.00	Completed
Legacy Development Group, LLC	Roanoke, City of	\$18,416.06	\$231,600.00	Completed
Lidl US Operations LLC	Henrico County	\$139,941.02	\$5,743,531.00	Completed
Lidl US Operations LLC	Newport News, City of	\$139,941.02	\$5,924,431.00	Completed
Lidl US Operations, LLC	Hampton, City of	\$139,941.02	\$5,885,027.00	Completed
Lidl US Operations, LLC	Henrico County	\$139,941.02	\$6,520,771.00	Completed
Lidl US Operations, LLC	Newport News, City of	\$139,941.02	\$5,663,795.00	Completed
Lunch RVA, Inc.	Richmond, City of	\$14,714.94	\$205,150.98	Completed
Marianne P. Metzger	Henrico County	\$69,970.51	\$996,810.00	Completed
Marianne P. Metzger	Henrico County	\$52,282.24	\$473,602.00	Completed
Marion Plaza Venture, LLC	Smyth County	\$69,970.51	\$932,753.00	Completed
Martinsville DuPont Employees Credit Union Inc. dba ValleyStar Credit Union	Waynesboro, City of	\$49,715.73	\$455,262.00	Completed
MDR Specialty Distribution Corp.	Newport News, City of	\$69,970.51	\$604,694.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
MDT, LLC	Richmond, City of	\$69,970.51	\$1,868,336.71	Completed
MDV SpartanNash LLC	Norfolk, City of	\$69,970.51	\$1,150,000.00	Completed
MF Development LLC	Richmond, City of	\$26,841.25	\$291,804.00	Completed
Modest Apparel, LLC	Richmond, City of	\$61,398.28	\$538,744.00	Completed
NetCenter Owner, LLC	Hampton, City of	\$18,416.06	\$1,353,222.00	Completed
Newmarket Outparcels, LLC	Newport News, City of	\$47,752.39	\$841,232.28	Completed
Newport News Shipbuilding Employees's Credit Union dba BayPort Credit Union	Newport News, City of	\$69,970.51	\$611,493.00	Completed
Ocular 501 LLC	Richmond, City of	\$69,970.51	\$656,363.00	Completed
OSS Village Ave, LLC	Norfolk, City of	\$31,533.89	\$325,337.00	Completed
Owens & Minor Medical, Inc.	Richmond, City of	\$69,970.51	\$880,969.09	Completed
P.A.M. Inc.	Danville, City of	\$57,199.97	\$508,743.46	Completed
Paper Trails, LLC	Newport News, City of	\$69,970.51	\$1,409,415.00	Completed
Par 3 Development Group, LLC	Dinwiddie County	\$49,768.26	\$855,637.42	Completed
Par 5 Development Group, LLC	Northampton County	\$69,970.51	\$1,023,225.91	Completed
Patrick Henry Square LLC	Richmond, City of	\$69,970.51	\$1,737,883.00	Completed
Patton Landlord, LLC	Winchester, City of	\$69,970.51	\$622,265.00	Completed
Peninsula Main VA, LLC	Hampton, City of	\$69,970.51	\$2,393,133.00	Completed
Perpetual Corporation DBA Sinclair Television Stations LLC WSET-TV	Lynchburg, City of	\$64,239.10	\$559,044.16	Completed
Philomena, LLC	Norfolk, City of	\$15,157.71	\$208,315.00	Completed
Pierce Props, LLC	Richmond, City of	\$68,796.68	\$591,612.00	Completed
Pinnacle Agriculture Distribution, Inc.	Franklin, City of	\$69,970.51	\$1,849,447.00	Completed
Pointe Hope, LLC	Newport News, City of	\$21,615.69	\$426,631.97	Completed
Pointe Hope, LLC	Newport News, City of	\$41,101.16	\$393,703.46	Completed
Printpack, Inc.	Newport News, City of	\$89,134.88	\$15,676,885.93	Completed
Publix North Carolina LP	Henrico County	\$139,941.02	\$5,014,766.00	Completed
R. A. Siewers, Inc.	Richmond, City of	\$49,391.80	\$452,947.27	Completed
Richard A. Lambert Investments, LLC	Richmond, City of	\$69,970.51	\$1,460,717.07	Completed
Richard T. Hood	Richmond, City of	\$69,970.51	\$625,013.82	Completed
Rick Barker Properties LLC	Danville, City of	\$5,689.20	\$251,933.47	Completed
Rick Barker Properties LLC	Danville, City of	\$69,970.51	\$1,374,117.93	Completed
Rick Barker Properties LLC	Danville, City of	\$34,559.57	\$346,958.12	Completed
River District Tower, LLC	Danville, City of	\$139,941.02	\$5,118,076.00	Completed
RIVER RIDGE LAND & CATTLE CO, LLC	Grayson County	\$69,970.51	\$1,538,887.63	Completed
Riverside Healthcare Association, Inc.	Newport News, City of	\$32,249.41	\$330,450.00	Completed

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
Rock Landing Commons, LLC	Newport News, City of	\$69,970.51	\$1,562,800.00	Completed
Rock Landing Partners III, LLC	Newport News, City of	\$17,827.37	\$227,392.00	Completed
Roseleigh Partners, LLC	Richmond, City of	\$69,970.51	\$2,075,115.12	Completed
Shendow Real Estate, LLC	Winchester, City of	\$69,970.51	\$841,020.30	Completed
Sherman D. and Pamela M. Moore	Bristol, City of	\$11,350.36	\$181,108.17	Completed
Steven Dandalides	Norfolk, City of	\$57,721.30	\$512,468.77	Completed
Summit Suites, LLC	Richmond, City of	\$69,970.51	\$789,596.09	Completed
Sunshine Foods - Ft Chiswell LLC	Wythe County	\$69,048.02	\$593,408.04	Completed
SW Unit A - Flex, LLC	Richmond, City of	\$69,970.51	\$825,044.00	Completed
SW Unit A - Flex, LLC	Richmond, City of	\$69,970.51	\$825,044.00	Completed
SW Unit A - Flex, LLC	Richmond, City of	\$69,970.51	\$872,508.00	Completed
SW Unit A - Flex, LLC	Richmond, City of	\$69,970.51	\$859,775.00	Completed
Symbol Development Office LLC	Richmond, City of	\$139,941.02	\$5,930,660.00	Completed
The Jury's Inn, LLC	Petersburg, City of	\$69,970.51	\$749,522.00	Completed
The Postman, LLC	Hampton, City of	\$63,234.96	\$551,868.67	Completed
The Treated Lumber Outlet of Virginia, LLC	Newport News, City of	\$69,970.51	\$1,217,481.00	Completed
The Wilton Companies, Inc.	Henrico County	\$43,786.56	\$412,893.00	Completed
TRC Hull Street, LLC	Richmond, City of	\$53,038.90	\$879,009.00	Completed
UrbanCore Holdings LLC	Richmond, City of	\$69,970.51	\$629,087.00	Completed
Valley Land Associates, LLC	Pulaski County	\$2,273.97	\$116,249.49	Completed
Vilma Pambid	Halifax County	\$21,752.68	\$255,441.80	Completed
Virginian Hotel LLC	Lynchburg, City of	\$139,941.02	\$5,310,160.00	Completed
VM Acquisition Waynesboro, LLC	Waynesboro, City of	\$69,970.51	\$1,595,424.00	Completed
VRE Roanoke, LLC	Roanoke, City of	\$58,916.41	\$921,008.86	Completed
Willis Properties, LLC	Wise County	\$139,941.02	\$5,120,729.00	Completed
WILZER, LLC	Roanoke, City of	\$52,971.27	\$478,525.70	Completed
Wisconsin Physicians Service Insurance Corporation dba WPS Health Solutions	Hampton, City of	\$69,970.51	\$771,065.00	Completed
ZES, LLC	Hopewell, City of	\$52,832.63	\$477,535.00	Completed

Rail Industrial Access Fund (RIAF)
Administered by: Virginia Department of Rail & Public Transportation
Va. Code § 33.2-1600

All Projects: Individual Performance

Company Name	Locality	Incentives			Capital Investment		Carloads		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	
FY2014									
Bayshore Concrete Products	Northampton County	\$412,382	\$412,382	\$0	\$4,124,764	\$597,432	240	100	Completed
Carmeuse Lime & Stone, Inc.	Frederick County	\$1,050,000	\$1,050,000	\$0	\$81,400,000	\$8,732,712	10,500	10	Completed
HGAC, LLC*****	King George County	\$450,000	\$0	\$0	\$12,000,000	\$0	1,000	0	Did Not Materialize
Miller Milling Company	Frederick County	\$450,000	\$450,000	\$0	\$12,000,000	\$15,358,248	1,000	101	Completed
Railside Industries, Inc.	Augusta County	\$225,000	\$224,978	\$0	\$1,500,000	\$1,843,826	1,450	10	Completed
FY2015									
Coastline Chemical, Inc.	Accomack County	\$365,400	\$291,488	\$0	\$2,600,000	\$2,100,042	150	10	Completed
FY2016									
Hampton Roads Integrated Bioenergy Complex #1	Chesapeake City	\$450,000	\$0	\$0	\$4,850,000	\$0	360	10	Milestone
Performance Livestock & Feed Company	Henry County	\$345,000	\$345,000	\$0	\$4,400,000	\$5,589,120	1,000	10	Completed
Trex Company, Inc.	Frederick County	\$300,000	\$150,000	\$0	\$1,664,000	\$1,888,765	250	10	Completed
FY2017									
No projects reported									
FY2018									
Buckingham Branch Railroad	Hanover County	\$450,000	\$0	\$0	\$12,395,000	\$0	205	101	Milestone
Houff Corporation	Alleghany County	\$438,000	\$0	\$0	\$2,920,000	\$0	401	401	Milestone
Seagate Terminals, LLC	Chesapeake City	\$450,000	\$0	\$0	\$4,000,000	\$0	510	0	Did Not Materialize
Steel Dynamics Roanoke Bar Division	Roanoke City	\$450,000	\$450,000	\$0	\$28,000,000	\$36,405,159	1,988	101	Completed

Tobacco Region Opportunity Fund (TROF)
Administered by: Tobacco Region Revitalization Commission
Va. Code Not Applicable

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Taxable Assets		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	
FY2014									
ABB, Inc.	Bland	\$610,000	\$0	\$0	25	0	\$26,900,000	\$0	Did Not Materialize
ABC Recycling	Lunenburg	\$45,000	\$45,000	\$22,500	10	0	\$1,184,000	\$1,184,000	Complete
Blue Ridge Railcar Repair LLC	Charlotte	\$130,000	\$155,000	\$0	40	0	\$3,350,000	\$3,530,264	Milestone
Bolefloor	Mecklenburg	\$55,000	\$0	\$0	220	0	\$3,000,000	\$0	Did Not Materialize
CBH Bristol, LLC.	Bristol	\$265,000	\$265,000	\$0	75	0	\$19,823,298	\$0	Milestone
Coast 2 Coast Trucking, Inc.	Lunenburg	\$100,000	\$100,000	\$0	21	7	\$3,765,000	\$0	Milestone
CP Films, Inc.(Eastman Chemical Company)	Henry	\$230,000	\$230,000	\$0	25	25	\$40,000,000	\$0	Milestone
Dominion Aquaculture, LLC.	Tazewell	\$1,000,000	\$1,500,000	\$0	268	0	\$134,198,300	\$0	Milestone
Falcon Turbine, Inc.	Grayson	\$105,000	\$105,000	\$0	25	20	\$2,500,000	\$997,543	Milestone
G. A. & F. C. Wagman, Inc.	Dinwiddie	\$160,000	\$235,000	\$40,773	65	127	\$5,125,000	\$3,349,132	Complete
Global Refining Group, Inc.	Lunenburg	\$100,000	\$0	\$0	30	0	\$4,500,000	\$0	Did Not Materialize
Global Refining Group, Inc.	Lunenburg	\$145,000	\$145,000	\$0	30	8	\$5,400,000	\$0	Milestone
Helton House, Inc.	Prince Edward	\$80,000	\$80,000	\$17,428	28	28	\$1,025,000	\$564,266	Complete
Hollingsworth & Vose	Floyd	\$65,000	\$65,000	\$0	17	17	\$6,110,000	\$7,369,585	Complete

Company Name	Locality	Incentives			Jobs		Taxable Assets		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	
Independence Lumber, Inc.	Grayson	\$150,000	\$150,000	\$0	25	49	\$5,000,000	\$5,070,052	Complete
Interstate Development, LLC	Bristol	\$5,500,000	\$0	\$0	800	0	\$105,000,000	\$0	Did Not Materialize
J. R. Tharpe Trucking Co., Inc.	Prince Edward	\$95,000	\$95,000	\$20,900	25	14	\$2,000,000	\$2,000,000	Complete
Kilgour Industries Ltd	Henry	\$200,000	\$0	\$0	60	0	\$3,000,000	\$0	Did Not Materialize
Liao Yang Ning Feng Woodenware Co., Ltd.	Smyth	\$450,000	\$450,000	\$274,050	125	0	\$4,600,000	\$3,598,600	Complete
Mayville Engineering Company (MEC)	Smyth	\$505,000	\$0	\$0	160	31	\$10,000,000	\$3,423,830	Milestone
Microsoft Corporation	Mecklenburg	\$1,600,000	\$1,600,000	\$0	90	0	\$350,000,000	\$350,000,000	Complete
North American Mold Technology, LLC	Danville	\$520,000	\$520,000	\$0	120	70	\$4,350,000	\$1,980,718	Milestone
Nulife Glass Ltd	Mecklenburg	\$125,000	\$0	\$0	25	0	\$8,000,000	\$0	Did Not Materialize
Pioneer Health Services of Patrick County	Patrick	\$185,000	\$185,000	\$0	20	21	\$2,200,000	\$8,870,081	Complete
Rapid Manufacturing, Inc.	Cumberland	\$55,000	\$0	\$0	10	0	\$6,785,000	\$0	Did Not Materialize
Revolution Aquaculture, LLC	Dinwiddie	\$1,400,000	\$0	\$0	701	0	\$57,400,000	\$0	Did Not Materialize
Secure Mountain LLC.	Scott	\$460,000	\$460,000	\$412,408	28	0	\$22,000,000	\$0	Complete
Simmons Equipment Company	Tazewell	\$0	\$0	\$0	41	0	\$1,350,000	\$0	Did Not Materialize
Snack Alliance, Inc.(Shearer's Foods, Inc.)	Bristol	\$245,000	\$245,000	\$0	30	30	\$4,750,000	\$4,831,419	Complete
Solid Stone Fabrics	Martinsville	\$100,000	\$100,000	\$0	16	17	\$1,000,000	\$2,961,187	Complete
Southside Manufacturing Corp.	Pittsylvania	\$120,000	\$0	\$0	40	0	\$1,500,000	\$0	Did Not Materialize

Company Name	Locality	Incentives			Jobs		Taxable Assets		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	
Steel Fab, Inc.	Russell	\$160,000	\$160,000	\$12,800	50	10	\$4,000,000	\$4,736,903	Complete
Studio Brew, LLC.	Bristol	\$100,000	\$67,000	\$0	14	22	\$2,011,000	\$2,400,000	Complete
Sun Coke Energy Inc.	Buchanan	\$220,000	\$0	\$0	11	0	\$45,700,000	\$0	Did Not Materialize
The Corsi Group/Siteline Cabinetry	Charlotte	\$375,000	\$375,000	\$0	100	69	\$5,900,000	\$0	Milestone
Trinity Packaging	Franklin County	\$75,000	\$75,000	\$0	25	37	\$9,500,000	\$0	Milestone
VFP, Inc.	Scott	\$160,000	\$160,000	\$0	50	49	\$3,500,000	\$4,728,844	Complete
Virginia Electric & Power Company (VEPCO)	Brunswick	\$10,000,000	\$10,000,000	\$0	0	0	\$100,000,000	\$0	Milestone
Virginia Electric & Power Company (VEPCO)	Brunswick	\$10,000,000	\$10,000,000	\$0	0	0	\$1,000,000,000	\$0	Milestone
Virginia Highlands Brewing Co. dba Wolf Hills Brewing Co.	Washington	\$0	\$0	\$0	15	0	\$1,000,000	\$0	Did Not Materialize
Virginia Intermont College	Bristol	\$210,000	\$210,000	\$210,000	24	22	\$3,000,000	\$0	Complete
Virginia Produce Company, Inc.	Carroll	\$200,000	\$200,000	\$44,500	65	44	\$2,540,000	\$2,220,407	Complete
W & B Fabricators, Inc.	Bland	\$100,000	\$100,000	\$22,125	50	48	\$4,768,773	\$2,602,165	Complete
Zeyuan Flooring International Corp.	Pittsylvania	\$350,000	\$0	\$0	100	0	\$15,000,000	\$0	Did Not Materialize
FY2015									
3B CONSULTING SERVICES, LLD & HIGHLAND STONE COMPANY, LLC	Russell	\$75,000	\$75,000	\$0	15	15	\$2,500,000	\$0	Milestone
510nano VA LLC	Greensville	\$635,000	\$0	\$0	110	0	\$11,000,000	\$0	Did Not Materialize
Andrews Farming, Inc andANDCO Logistics, Inc	Carroll	\$225,000	\$225,000	\$0	51	2	\$5,610,000	\$0	Milestone

Company Name	Locality	Incentives			Jobs		Taxable Assets		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	
APPALACHIAN BIOFUELS, LLC	Russell	\$210,000	\$565,000	\$355,000	40	0	\$3,500,000	\$0	Complete
Bram Industries, LTD.	Greensville	\$305,000	\$0	\$0	80	0	\$5,000,000	\$0	Did Not Materialize
CHOBE ADVISORS, LLC	Scott	\$450,000	\$0	\$0	83	0	\$20,700,000	\$0	Did Not Materialize
Consolidated Glass & Mirror Corporation and Consolidated Glass & Mirror Trucking Corporation	Galax	\$125,000	\$125,000	\$0	30	47	\$1,574,000	\$2,913,545	Complete
Coperion	Wythe	\$80,000	\$80,000	\$0	22	34	\$3,000,000	\$11,219,279	Complete
Core Health & Fitness, LLC (Star Trac and StairMaster)	Grayson	\$1,045,000	\$1,045,000	\$0	250	104	\$2,000,000	\$0	Milestone
CWW Conveyors, LLC	Carroll	\$85,000	\$0	\$0	20	0	\$2,000,000	\$0	Did Not Materialize
eBay Enterprise, Inc. (Radial, Inc.)	Henry	\$710,000	\$710,000	\$0	191	0	\$5,800,000	\$18,244,810	Milestone
Energy Enterprises of Norton, LLC	Wise	\$95,000	\$0	\$0	25	0	\$1,725,000	\$0	Complete
Hardide Coatings, Inc.	Henry	\$170,000	\$170,000	\$0	29	4	\$7,250,000	\$0	Milestone
Hotel Bristol at Reynolds Park	Bristol; Washington	\$750,000	\$500,000	\$0	25	0	\$1,300,000	\$0	Milestone
Hutchinson Sealing Systems Inc.	Wythe	\$140,000	\$0	\$0	44	0	\$1,200,000	\$0	Did Not Materialize
Innerspec Technologies Inc.	Bedford County	\$20,000	\$20,000	\$0	3	2	\$3,900,000	\$0	Milestone
Integrative Centers for Science and Medicine & College of Henricopolis School of Medicine	Martinsville	\$800,000	\$800,000	\$0	111	6	\$3,000,000	\$0	Milestone
Interstate Snacks	Bristol	\$360,000	\$0	\$0	90	0	\$3,660,000	\$0	Did Not Materialize
Lindenburg Industry, LLC	Appomattox	\$1,170,000	\$0	\$0	349	0	\$113,000,000	\$0	Did Not Materialize
McAllister Mills, Inc.	Grayson	\$110,000	\$110,000	\$0	16	1	\$1,046,000	\$0	Milestone
Monogram Meat Snacks, LLC	Henry	\$835,000	\$1,205,000	\$0	301	222	\$43,719,750	\$0	Milestone
Norsk Titanium	Dinwiddie	\$2,735,000	\$0	\$0	426	0	\$90,000,000	\$0	Did Not Materialize
Nulife Glass VA, INC	Bristol	\$190,000	\$0	\$0	46	0	\$7,568,000	\$0	Initial
Oak Hall Industries (Oak Hall Cap & Gown)	Grayson	\$385,000	\$385,000	\$0	100	12	\$1,200,000	\$0	Milestone

Company Name	Locality	Incentives			Jobs		Taxable Assets		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	
Bram Industries)	Greensville	\$250,000	\$0	\$0	80	0	\$5,000,000	\$0	Did Not Materialize
Project Roy	Halifax	\$4,120,000	\$0	\$0	1000	0	\$60,000,000	\$0	Did Not Materialize
Qore Systems, LLC	Washington	\$420,000	\$0	\$0	140	0	\$12,800,000	\$0	Did Not Materialize
Revolution Aquaculture	Mecklenburg	\$2,900,000	\$0	\$0	700	0	\$65,000,000	\$0	Did Not Materialize
Revolution Aquaculture	Mecklenburg	\$2,300,000	\$0	\$0	580	0	\$48,000,000	\$0	Did Not Materialize
Schaffner MTC LLC	Wythe	\$260,000	\$260,000	\$0	79	13	\$3,128,336	\$0	Milestone
Tadano Mantis Cranes	Tazewell	\$140,000	\$100,800	\$0	25	11	\$2,500,000	\$3,991,388	Milestone
The Dhiyo House	Wise	\$645,000	\$645,000	\$645,000	80	0	\$6,300,000	\$0	Complete
Thomas Automation Management, LLC and Thomas Automation Holdings Group, LLC	Carroll	\$60,000	\$60,000	\$0	15	15	\$1,000,000	\$1,032,549	Complete
Xpress Natural Gas LLC (XNG LLC)	Appomattox	\$75,000	\$0	\$0	26	0	\$6,000,000	\$0	Complete
FY2016									
Abbott Laboratories	Campbell	\$240,000	\$0	\$0	56	0	\$34,000,000	\$0	Initial
Aldi (Virginia) LLC	Dinwiddie	\$680,000	\$0	\$0	145	0	\$57,000,000	\$0	Complete
BGF Industries Inc.	Campbell	\$63,000	\$0	\$0	32	0	\$2,400,000	\$0	Initial
Blue Wolf Sales and Service	Tazewell	\$50,000	\$50,000	\$0	15	5	\$1,559,000	\$0	Milestone
Branch Botanicals, Inc.	Wythe	\$200,000	\$200,000	\$0	40	0	\$21,900,000	\$0	Milestone
CHN, LLC. (aka: Sadler Bros Oil Co., Jade Food Woks, LLC & Slip In Food Marts, Inc.)	Greensville	\$60,000	\$60,000	\$0	32	0	\$3,500,000	\$0	Milestone
Chris Renee Cosmetics LLC	Washington	\$80,000	\$0	\$0	37	0	\$2,025,750	\$0	Initial
Classic Creations LLC	Carroll	\$130,000	\$130,000	\$0	50	9	\$1,400,000	\$0	Milestone
Clinch River Corporation - Elgin Equipment Group	Tazewell	\$100,000	\$0	\$0	35	0	\$3,373,600	\$0	Did Not Materialize
Consolidated Glass and Mirror Corporation	Galax	\$110,000	\$0	\$0	30	0	\$3,000,000	\$0	Did Not Materialize
Dinwiddie County Infrastructure Improvements (Aldi)	Dinwiddie	\$1,880,000	\$1,880,000	\$0	145	0	\$57,000,000	\$0	Milestone
Drake Extrusion, Inc.	Henry	\$100,000	\$100,000	\$0	30	0	\$6,000,000	\$0	Milestone

Company Name	Locality	Incentives			Jobs		Taxable Assets		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	
eBay Enterprise, Inc.	Henry	\$3,000,000	\$0	\$0	829	0	\$72,600,000	\$0	Did Not Materialize
Frontier Communications Corporation (aka Citizens Telecom Services Company, LLC.)	Wise	\$2,000,000	\$2,000,000	\$0	470	28	\$10,900,000	\$0	Milestone
Goodyear Tire & Rubber Co.	Danville	\$960,000	\$0	\$0	0	0	\$251,000,000	\$0	Complete
Hotel Weyanoke, LLC	Prince Edward	\$145,000	\$0	\$0	70	0	\$3,063,700	\$0	Did Not Materialize
Hutchinson Sealing Systems, Inc.	Wythe	\$60,000	\$0	\$0	22	0	\$1,236,000	\$0	Did Not Materialize
KYOCERA SGS TECH HUB, LLC	Danville	\$350,000	\$0	\$0	35	0	\$9,500,000	\$0	Initial
Microsoft Corporation	Mecklenburg	\$970,000	\$970,000	\$0	42	0	\$251,000,000	\$0	Milestone
Microsoft Corporation	Mecklenburg	\$1,340,000	\$1,340,000	\$0	42	42	\$402,000,000	\$402,000,000	Complete
MW Manufacturers, Inc (PlyGem Window Group)	Franklin County	\$160,000	\$160,000	\$0	76	4	\$1,980,000	\$0	Milestone
Natty Greene's Brewing Company	Danville	\$1,405,000	\$0	\$0	150	0	\$15,000,000	\$0	Did Not Materialize
NorrisBuilt Fabrication, LLC.	Wise	\$75,000	\$75,000	\$0	15	2	\$1,500,000	\$0	Milestone
Overfinch North America	Danville	\$275,000	\$0	\$0	41	0	\$8,653,000	\$0	Initial
Performance Livestock & Feed Company Inc.	Henry	\$170,000	\$170,000	\$0	32	0	\$3,800,000	\$0	Milestone
River Ridge Land and Cattle Co., LLC	Grayson	\$45,000	\$0	\$0	11	0	\$2,110,000	\$0	Initial
RTI Martinsville, Inc.	Henry	\$80,000	\$80,000	\$0	15	0	\$8,596,000	\$0	Milestone
Standard Insurance Company	Campbell	\$320,000	\$0	\$0	178	0	\$1,500,000	\$0	Initial
Starsprings	Henry	\$220,000	\$220,000	\$0	68	0	\$3,035,000	\$0	Milestone
Swelect Energy, LLC	Mecklenburg	\$475,000	\$0	\$0	155	0	\$4,750,000	\$0	Did Not Materialize
Teletech Healthcare Solutions, Inc, Teletech Holdings, Inc, Teletech Services Corporation	Scott	\$645,000	\$645,000	\$0	300	86	\$1,525,000	\$0	Milestone
UAV Pro, INC	Nottoway	\$280,000	\$280,000	\$0	75	126	\$1,200,000	\$1,280,000	Milestone
Valley Processing Virginia, LLC	Bedford County	\$365,000	\$0	\$0	200	0	\$2,700,000	\$0	Did Not Materialize
Woodgrain Millwork	Smyth	\$75,000	\$0	\$0	19	0	\$1,600,000	\$0	Initial
FY2017									

Company Name	Locality	Incentives			Jobs		Taxable Assets		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	
Applied Felts	Henry	\$35,000	\$35,000	\$0	15	0	\$2,500,000	\$0	Milestone
Bassett Furniture Industries, Inc.	Henry	\$95,000	\$95,000	\$0	22	0	\$1,500,000	\$0	Milestone
Becker Global America	Washington	\$90,000	\$0	\$0	40	0	\$1,057,000	\$0	Did Not Materialize
Blue Ridge Aquaculture, Inc.	Henry	\$25,000	\$25,000	\$0	5	0	\$3,200,000	\$0	Milestone
Blue Ridge Fiberboard Inc.	Danville	\$75,000	\$0	\$0	26	0	\$2,000,000	\$0	Initial
Central Carolina Bottling Co, Inc. DBA Grand Springs Distribution	Halifax	\$45,000	\$0	\$0	20	0	\$1,135,150	\$0	Did Not Materialize
CPFilms Inc. (Eastman Chemical Company)	Henry	\$110,000	\$110,000	\$0	15	0	\$11,700,000	\$0	Milestone
Delta Response Team	Appomattox	\$25,000	\$25,000	\$0	0	0	\$1,200,000	\$0	Milestone
DP Facilities, Inc.	Wise	\$350,000	\$350,000	\$0	40	0	\$32,000,000	\$0	Milestone
Hollingsworth & Vose	Floyd	\$50,000	\$0	\$0	13	0	\$9,100,000	\$0	Initial
Honaker Animal Health	Russell	\$25,000	\$0	\$0	10	0	\$500,000	\$0	Did Not Materialize
Hotel Weyanoke, LLC	Prince Edward	\$145,000	\$145,000	\$0	70	0	\$3,063,700	\$0	Milestone
Jenchem, LLC	Russell	\$322,500	\$322,500	\$0	40	0	\$5,000,000	\$0	Milestone
Liquid Performance of America, Inc.	Franklin County	\$10,000	\$10,000	\$0	2	0	\$475,000	\$0	Milestone
Novatech USA Inc.	Henry	\$130,000	\$130,000	\$0	50	0	\$3,000,000	\$0	Milestone
Oran Safety Glass, Inc. (OSG)	Greenville	\$352,500	\$352,500	\$0	55	0	\$4,450,000	\$0	Milestone
Runk & Pratt	Franklin County	\$65,000	\$0	\$0	35	0	\$15,700,000	\$0	Initial
Runk & Pratt Senior Living Communities	Pittsylvania	\$155,000	\$155,000	\$0	60	0	\$6,000,000	\$0	Milestone
SteelFab, Inc.	Emporia	\$60,000	\$60,000	\$0	18	0	\$2,000,000	\$0	Milestone
Sunset Digital Communications Incorporated	Tazewell	\$1,360,000	\$1,360,000	\$0	50	0	\$47,000,000	\$0	Milestone
The Results Customer Solutions LLC	Galax	\$65,000	\$0	\$0	59	0	\$29,355	\$0	Did Not Materialize
Trina Health of Pounding Mill, LLC	Tazewell	\$135,000	\$135,000	\$0	14	0	\$500,000	\$0	Milestone
Universal Companies, Inc.	Washington	\$210,000	\$0	\$0	30	0	\$1,500,000	\$0	Initial

Company Name	Locality	Incentives			Jobs		Taxable Assets		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	
VA Produce	Carroll	\$142,500	\$142,500	\$0	80	0	\$600,000	\$0	Milestone
Wal-Mart Stores East, LP	Dinwiddie	\$380,000	\$0	\$0	110	0	\$6,500,000	\$0	Initial
FY2018									
AirShip Technologies	Nottoway	\$620,000	\$0	\$0	71	0	\$5,000,000	\$0	Initial
American Merchant Inc. (formerly Merchant House International Ltd)	Bristol	\$590,000	\$0	\$0	263	0	\$19,908,100	\$0	Initial
Amthor International, Inc.	Pittsylvania	\$255,000	\$0	\$0	90	0	\$7,000,000	\$0	Initial
Beach Mold and Tool Virginia, Inc.	Greensville	\$130,000	\$0	\$0	45	0	\$14,500,000	\$0	Initial
Blue Ridge Eye Care Associates	Carroll	\$30,000	\$0	\$0	7	0	\$3,000,000	\$0	Did Not Materialize
Daley Acquisitions, LLC	Floyd	\$150,000	\$150,000	\$0	56	0	\$700,000	\$0	Milestone
Eastern Panel Manufacturing, Inc.	Pittsylvania	\$30,000	\$0	\$0	15	0	\$1,000,000	\$0	Initial
England, Inc.	Lee	\$135,000	\$135,000	\$0	50	0	\$1,000,005	\$0	Milestone
Hapco Pole Products	Washington	\$95,000	\$0	\$0	28	0	\$6,318,500	\$0	Initial
Highlands Automotive Inc.	Washington	\$140,000	\$0	\$0	42	0	\$3,170,000	\$0	Initial
Innovairre Communications Inc.	Bedford County	\$65,000	\$0	\$0	12	0	\$4,850,000	\$0	Initial
Innovatio Sealing Technologies, LLC	Appomattox	\$120,000	\$120,000	\$0	28	0	\$2,120,000	\$0	Milestone
Interstate Group LLC	Carroll	\$260,000	\$0	\$0	93	0	\$7,430,000	\$0	Did Not Materialize
Intertape Polymer Corporation	Pittsylvania	\$75,000	\$75,000	\$0	15	0	\$7,000,000	\$0	Milestone
KMR Aviation Services Inc.	Bedford County	\$35,000	\$0	\$0	12	0	\$1,045,000	\$0	Initial
Martinsville DuPont Credit Union-D/B/A ValleyStar Credit Union	Franklin County	\$40,000	\$0	\$0	10	0	\$5,250,000	\$0	Initial
Mohawk Industries	Carroll	\$95,000	\$95,000	\$0	6	0	\$6,900,000	\$0	Milestone
Mountain Top Timber Products, LLC	Scott	\$250,000	\$250,000	\$0	52	0	\$3,495,000	\$0	Milestone
New River Polymers	Carroll	\$50,000	\$0	\$0	15	0	\$1,125,000	\$0	Initial

Company Name	Locality	Incentives			Jobs		Taxable Assets		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	
Panacea BioMatx	Pittsylvania	\$415,000	\$0	\$0	70	0	\$5,675,000	\$0	Initial
Piedmont Access to Health Services, Inc.	Pittsylvania	\$90,000	\$0	\$0	21	0	\$1,500,000	\$0	Initial
Reynolds Presto Products	Halifax	\$40,000	\$0	\$0	0	0	\$13,700,000	\$0	Initial
Richlands Creamery, Inc.	Dinwiddie	\$40,000	\$0	\$0	17	0	\$1,700,000	\$0	Initial
S & S Transporters, Inc.	Carroll	\$250,000	\$250,000	\$0	20	0	\$5,250,000	\$0	Milestone
Select Engineering Services LLC	Cumberland	\$470,000	\$0	\$0	154	0	\$12,500,000	\$0	Initial
Southwest Virginia Community Health Systems, Inc.	Tazewell	\$230,000	\$230,000	\$0	9	0	\$2,887,290	\$0	Milestone
Stateline Heart & Vascular	Martinsville	\$120,000	\$0	\$0	10	0	\$187,291	\$0	Initial
Trina Health of Pounding Mill, LLC DBA Trina Health Town Center	Buchanan	\$82,500	\$82,500	\$0	10	0	\$1,115,000	\$0	Milestone
JAV Pro, Inc.	Nottoway	\$520,000	\$0	\$0	75	0	\$2,500,000	\$0	Initial
Unison Tube L.L.C.	Pittsylvania	\$330,000	\$0	\$0	55	0	\$3,810,000	\$0	Initial
Vanguard Furniture	Carroll	\$40,000	\$40,000	\$0	30	0	\$125,000	\$0	Milestone
Virginia Mirror Corp.	Martinsville	\$35,000	\$35,000	\$0	9	0	\$3,776,996	\$0	Milestone
Willis LLC c/o St. Paul IDA	Wise	\$85,000	\$0	\$0	22	0	\$6,396,615	\$0	Initial

Economic Development Access Program (EDAP)

Administered by: Virginia Department of Transportation

Va. Code § 33.2-1509

All Projects: Individual Performance

Company Name	Locality	Incentives			Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	
FY2014							
Bland County Industrial Park	Bland County	\$650,000	\$0	\$0	\$3,250,000	\$0	Did Not Materialize
Green Flash Brewing Company	Virginia Beach	\$453,000	\$453,000	\$0	\$2,265,000	\$2,265,000	Complete
Kilgour Industries Ltd.	Henry County	\$650,000	\$12,291	\$0	\$3,250,000	\$0	Complete
Liebherr Mining & Construction Equipment, Inc.	Newport News	\$650,000	\$650,009	\$0	\$3,250,000	\$3,250,000	Complete
2100 Steppingstone Square	Chesapeake	\$650,000	\$326,697	\$0	\$3,250,000	\$1,633,500	Complete
FY2015							
K2M Company	Leesburg	\$650,000	\$651,534	\$0	\$3,250,000	\$3,250,000	Complete
Patriot Centre, Lot 12	Henry County	\$650,000	\$0	\$0	\$3,250,000	\$0	Did Not Materialize
FY2016							
CenterPoint Intermodal Center - Lot 5	Suffolk	\$650,000	\$0	\$0	\$3,250,000	\$0	Initial
Xpress Natural Gas	Appomattox County	\$303,000	\$0	\$0	\$1,515,000	\$0	Initial
FY2017							
Patton Park Development	Dinwiddie County	\$650,000	\$0	\$0	\$3,250,000	\$3,250,000	Complete
Deschutes Brewery, Inc.	Roanoke	\$650,000	\$0	\$0	\$3,250,000	\$0	Initial
Dollar Tree, Inc.	Chesapeake	\$650,000	\$0	\$0	\$3,250,000	\$0	Initial
IT Federal, LLC	Front Royal	\$650,000	\$0	\$0	\$3,250,000	\$0	Initial
Grayson County Industrial Park - Project Process II	Grayson County	\$346,000	\$0	\$0	\$1,730,000	\$1,730,000	Complete
Mill Place Parkway	Augusta County	\$250,000	\$0	\$0	\$1,250,000	\$1,250,000	Complete
Summit View Business Park	Franklin County	\$650,000	\$0	\$0	\$3,250,000	\$0	Initial
FY2018							
New River Valley Commerce Park	Pulaski County	\$500,000	\$0	\$0	\$2,500,000	\$0	Initial
Patriot Centre at Beaver Creek (Lot4)	Henry County	\$650,000	\$0	\$0	\$3,250,000	\$0	Initial
Shenandoah Valley Industrial Park South, Phase 1	Rockingham County	\$650,000	\$0	\$0	\$3,250,000	\$0	Initial
Summit View Park, Phase 2	Franklin County	\$650,000	\$0	\$0	\$3,250,000	\$0	Initial
White Oak Technology Park	Henrico County	\$650,000	\$0	\$0	\$3,250,000	\$0	Initial

Governor's Motion Picture Opportunity Fund (GMPOF)

Administered by: Virginia Tourism Authority doing business as Virginia Tourism Corporation

Va. Code § 2.2-2320

All Projects: Individual Performance

Company Name	Locality	Incentives			Virginia		Ancillary Benefits	Type
		Awarded	Received	Repaid	Hires	Spend		
FY2014								
Big Stone Gap Productions, LLC	Big Stone Gap Town	\$600,000	\$600,000	\$0	103	\$2,103,931	\$0	Completed
Turn Productions I, LLC	Multiple	\$200,000	\$200,000	\$0	561	\$4,071,222	\$0	Completed
Turn Productions, LLC	Multiple	\$900,000	\$900,000	\$0	369	\$22,349,983	\$600,000	Completed
FY2015								
ABC Signature Studios, Inc.	Multiple	\$350,000	\$350,000	\$0	440	\$5,714,023	\$0	Completed
Belltower Pictures	TBD	\$90,000	\$0	\$0	0	\$0	\$0	Initial
Coming Through the Rye Productions, LLC	Multiple	\$400,000	\$304,184	\$0	99	\$1,573,781	\$0	Completed
Josephine Productions, LLC	TBD	\$200,000	\$0	\$0	0	\$0	\$0	Initial
Turn Productions II, LLC	TBD	\$773,239	\$0	\$0	0	\$0	\$10,600,000	Completed
Virginia Filmworks, LLC	TBD	\$84,000	\$0	\$0	0	\$0	\$0	Initial
Yes to All Things, LLC	Multiple	\$1,100,000	\$1,100,000	\$0	482	\$2,821,597	\$0	Completed
FY2016								
Believe The Film, LLC	Bristol	\$350,000	\$0	\$0	0	\$0	\$0	Initial
Belltower Pictures, Inc.	Richmond	\$90,000	\$90,000	\$0	84	\$511,393	\$0	Completed
Big Beach, LLC	Richmond	\$1,400,000	\$0	\$0	0	\$0	\$0	Initial
Josephine Productions, LLC	Halifax County	\$175,000	\$175,000	\$0	87	\$588,653	\$0	Completed
MIHC, LLC d/b/a Mansion House Productions	Richmond	\$2,800,000	\$2,800,000	\$0	598	\$11,713,622	\$1,500,000	Completed
MIHC, LLC d/b/a Mansion House Productions	Richmond	\$2,800,000	\$0	\$0	0	\$0	\$0	Initial
TDSD, LLC	Hopewell	\$650,000	\$600,000	\$0	360	\$2,801,854	\$0	Completed
Turn Productions II, LLC	Henrico	\$773,239	\$773,239	\$0	381	\$25,069,407	\$10,600,000	Completed
Turn Productions III, LLC	Henrico	\$4,000,000	\$0	\$0	0	\$0	\$0	Initial
Underground 5, LLC	Petersburg	\$200,000	\$0	\$0	0	\$0	\$0	Initial
Virginia Commonwealth University	Richmond	\$30,000	\$30,000	\$0	50	\$91,507	\$0	Completed
Virginia Filmworks, LLC	Virginia Beach	\$84,000	\$76,630	\$0	46	\$504,198	\$0	Completed

Company Name	Locality	Incentives			Virginia		Ancillary Benefits	Type
		Awarded	Received	Repaid	Hires	Spend		
Warm Springs Productions, LLC	Chesterfield	\$375,000	\$0	\$0	0	\$0	\$0	Initial
FY2017								
Coming Through the Rye Productions, LLC	Orange County	\$25,000	\$25,000	\$0	0	\$0	\$50,000	Completed
Warm Springs Productions, LLC	Chesterfield	\$375,000	\$296,686	\$0	296	\$1,417,847	\$0	Completed
Big Beach, LLC	Richmond	\$2,306,477	\$1,100,040	\$0	203	\$8,874,397	\$1,000,000	Completed
Turn Productions III, LLC	Henrico	\$2,000,000	\$2,000,000	\$0	916	\$26,462,733	\$10,600,000	Completed
Mansion House Productions	Richmond	\$2,800,000	\$2,800,000	\$0	758	\$13,782,506	\$1,500,000	Completed
Zapruder Film, LLC	Norfolk	\$280,227	\$280,227	\$0	79	\$951,823	\$25,000	Completed
Permanent Productions, LLC	Richmond	\$100,000	\$100,000	\$0	0	\$0	\$200,000	Completed
Believe the Film, LLC	Bristol	\$350,000	\$0	\$0	0	\$0	\$0	Initial
Permanent Productions, LLC	Richmond	\$450,000	\$0	\$0	0	\$0	\$0	Initial
Juanita 5, LLC	Petersburg	\$550,000	\$0	\$0	0	\$0	\$0	Initial
Turn Productions III, LLC	Henrico	\$2,000,000	\$0	\$0	0	\$0	\$0	Initial
FY2018								
All the Animals LLC	Virginia Beach	\$150,000	\$122,230	\$0	34	\$370,393	\$0	Completed
Believe the Film, LLC	Bristol	\$350,000	\$300,000	\$0	75	\$1,481,767	\$100,000	Completed
Crown City Pictures Inc.	Alexandria	\$750,000	\$0	\$0	0	\$0	\$0	Initial
Juanita 5, LLC	Petersburg	\$550,000	\$550,000	\$0	316	\$2,446,681	\$150,000	Completed
LMOCC LLC	Norfolk	\$50,000	\$0	\$0	0	\$0	\$0	Initial
Pacific 2.1 Entertainment Group, Inc.	Richmond	\$700,000	\$0	\$0	0	\$0	\$0	Initial
Permanent Productions, LLC	Richmond	\$450,000	\$322,922	\$0	241	\$1,233,856	\$200,000	Completed
Turn Productions IV, LLC	Henrico	\$2,000,000	\$2,000,000	\$0	723	\$28,151,599	\$10,600,000	Completed
Virginia Filmworks 2, LLC	Smithfield	\$82,000	\$0	\$0	0	\$0	\$0	Initial

Port of Virginia Economic and Infrastructure Development Zone Grant Program (POVEIDG)

Administered by: Virginia Port Authority (Port of Virginia)

Va. Code § 62.1-132.3:2

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs Created		Port User	Type
		Awarded	Received	Repaid	Incented	Actual		
FY2014								
International Paper	Isle of Wight County	\$500,000	\$500,000	\$0	200	200	Yes	Completed
FY2015								
No projects to report								
FY2016								
Core Heath & Fitness, LLC	Grayson County	\$309,000	\$309,000	\$0	103	103	Yes	Completed
FY2017								
Continental Automotive Systems Inc.	Newport News	\$417,000	\$417,000	\$0	139	139	Yes	Completed
Friant and Associates	Suffolk	\$315,000	\$315,000	\$0	105	105	Yes	Completed
Haulotte U.S. Inc.	Virginia Beach	\$35,000	\$35,000	\$0	35	35	Yes	Completed
Hubbell Lighting Inc.	Christiansburg	\$315,000	\$315,000	\$0	105	105	Yes	Completed
Rubbermaid Commercial Products	Winchester	\$500,000	\$500,000	\$0	224	224	Yes	Completed
Target	Suffolk	\$500,000	\$500,000	\$0	463	463	Yes	Completed
Wolverine Advanced Materials	Blacksburg	\$91,500	\$91,500	\$0	61	61	Yes	Completed
FY2018								
Lidl US, LLC	Fredericksburg	\$477,000	\$477,000	\$0	159	159	Yes	Completed
Printpack, Inc.	Newport News	\$31,000	\$31,000	\$0	31	31	Yes	Completed

Growth Acceleration Program (GAP)
Administered by: Virginia Center for Innovative Technology
Va. Code § 2.2-2221.1

All Projects: Individual Performance

Company Name	Locality	Incentives	
		Awarded	Repaid
FY 2014			
ADR Software	Fairfax	\$100,000	\$0
Axon Ghost	Rockingham	\$25,000	\$0
Axon Ghost	Rockingham	\$25,000	\$0
BrightContext	Arlington	\$5,000	\$0
Card Kill	Fairfax	\$25,000	\$0
Card Kill	Fairfax	\$25,000	\$0
CirrusWorks	Arlington	\$100,000	\$0
ClearEdge3D	City of Manassas	\$11,140	\$0
Conatix	Fairfax	\$25,000	\$0
DataRPM	Fairfax	\$100,000	\$0
DataRPM	Fairfax	\$100,000	\$0
Disrupt6	Loudoun	\$25,000	\$0
Disrupt6	Loudoun	\$25,000	\$0
DivvyCloud	Fairfax	\$100,000	\$0
Encore	Arlington	\$50,000	\$0
EVS Glaucoma Therapeutics	Fairfax	\$20,000	\$0
Fast Orientation	Fairfax	\$25,000	\$0
Fast Orientation	Fairfax	\$25,000	\$0
FitNet	Montgomery	\$50,000	\$0
FitNet	Montgomery	\$100,000	\$0
ID.me	Fairfax	\$15,000	\$0
ID.me	Fairfax	\$54,026	\$0
IDentia	Fairfax	\$25,000	\$0
IDentia	Fairfax	\$25,000	\$0
Invincea	Fairfax	\$100,002	\$0
Key Cyber Security	Prince William	\$25,000	\$0
Key Cyber Security	Prince William	\$25,000	\$0

Company Name	Locality	Incentives	
		Awarded	Repaid
Key Cyber Security	Prince William	\$100,000	\$0
LiveSafe	Arlington	\$100,000	\$0
Loop88	Arlington	\$25,000	\$0
Lujure dba Heyo	Montgomery	\$75,000	\$0
MSB Associates	City of Alexandria	\$25,000	\$0
MSB Associates	City of Alexandria	\$25,000	\$0
Neoantigenics	Albemarle	\$150,000	\$0
PerformYard	Arlington	\$100,000	\$0
PierceGTI	Fairfax	\$25,000	\$0
PierceGTI	Fairfax	\$100,000	\$0
PierceGTI	Fairfax	\$25,000	\$0
Power Fingerprinting	Montgomery	\$99,995	\$0
Power Supply	Arlington	\$100,000	\$0
Private Practice	Albemarle	\$100,000	\$0
Private Practice	Albemarle	\$100,000	\$0
Riogin	Albemarle	\$125,000	\$0
Siekernes	Fairfax	\$25,000	\$0
SL8Z	Fairfax	\$50,000	\$0
SL8Z	Fairfax	\$100,000	\$0
Speek	Loudoun	\$50,000	\$0
Speek	Loudoun	\$50,000	\$0
Sphynkx	Albemarle	\$100,000	\$0
Tau	Albemarle	\$100,000	\$0
Triblio	Fairfax	\$50,000	\$0
Urgent.ly	Fairfax	\$50,000	\$0
VanGogh Imaging	Fairfax	\$100,000	\$0
Veenome	Arlington	\$100,000	\$0
VividCortex	Albemarle	\$99,999	\$0
WealthForge	City of Richmond	\$50,000	\$0
Zoobean	Arlington	\$100,000	\$0
FY 2015			
Antatlope	Fairfax	\$50,000	\$0
Atomic Corp	Fairfax	\$50,000	\$0

Company Name	Locality	Incentives	
		Awarded	Repaid
BiJoTi	Fairfax	\$50,000	\$0
BiJoTi	Fairfax	\$62,500	\$0
Biotherapeutics	Montgomery	\$125,000	\$0
Bloompop	Arlington	\$100,000	\$0
Blue Triangle	Hanover	\$100,000	\$0
Brazen Careerist	Arlington	\$7,550	\$0
Cyph	Fairfax	\$50,000	\$0
Eunomic	Fairfax	\$50,000	\$0
iAspire	Fairfax	\$50,000	\$0
JeKuDo	Fairfax	\$25,000	\$0
JeKuDo	Fairfax	\$25,000	\$0
nvite	Arlington	\$100,000	\$0
Ostendio	Arlington	\$100,000	\$0
Ovastasis	Albemarle	\$25,000	\$0
PhosImmune	Albemarle	\$125,000	\$0
Riff Digital	Montgomery	\$5,000	\$0
SecureDB	Loudoun	\$50,000	\$0
SecureDB	Loudoun	\$100,000	\$0
Shevirah	Fairfax	\$50,000	\$0
Siekernes	Fairfax	\$25,000	\$0
Syncurity	Fairfax	\$50,000	\$0
Virgil	City of Manassas	\$25,000	\$0
Virgil	City of Manassas	\$25,000	\$0
vThreat	Fairfax	\$50,000	\$0
vThreat	Fairfax	\$100,000	\$0
FY 2016			
418 Intelligence	Fairfax	\$50,000	\$0
Atriceps	Fairfax	\$50,000	\$0
AxonGhost	Rockingham	\$100,000	\$0
ChurnZero	Fairfax	\$100,000	\$0
Cyber Algorithms	Fairfax	\$50,000	\$0
Cyber2020	Fairfax	\$50,000	\$0
Cyph	Fairfax	\$100,000	\$0

Company Name	Locality	Incentives	
		Awarded	Repaid
Encore	Arlington	\$50,000	\$0
Gyomo	Fairfax	\$50,000	\$0
Hill Top Security	Fairfax	\$50,000	\$0
Huntress Labs	Fairfax	\$50,000	\$0
Locurity	Fairfax	\$50,000	\$0
MobilePhire	Fairfax	\$100,000	\$0
NormShield	Fairfax	\$50,000	\$0
PCPursuit	Fairfax	\$50,000	\$0
ProvenCyber	Fairfax	\$50,000	\$0
Tear Solutions	Albemarle	\$25,000	\$0
TearSolutions	Albemarle	\$125,000	\$0
TenantTurner	Richmond	\$100,000	\$0
Tensorwrench	Fairfax	\$50,000	\$0
TypeZero	Albemarle	\$125,000	\$0
Unblinkr	Fairfax	\$50,000	\$0
Zoobean	Fairfax	\$50,000	\$0
Zoomph	Fairfax	\$100,000	\$0
FY 2017			
418 Intelligence	Fairfax	\$100,000	\$0
Adlumin	Fairfax	\$49,000	\$0
Aida Health	Fairfax	\$50,000	\$0
AtomicCorp	Fairfax	\$100,000	\$0
AutomatedDL	Fairfax	\$49,000	\$0
BoradBridge	Fairfax	\$49,000	\$0
bThere	Fairfax	\$50,000	\$0
Contraline	Albermarle	\$125,000	\$0
Coulomb	Albermarle	\$50,000	\$0
DarkCubed	Fairfax	\$67,532	\$0
Ekran	Fairfax	\$49,000	\$0
Eunomic	Fairfax	\$100,000	\$0
Hilltop Securities	Fairfax	\$80,000	\$0
INF Robotics	Fairfax	\$20,000	\$0
InfraScan	Fairfax	\$49,000	\$0

Company Name	Locality	Incentives	
		Awarded	Repaid
Natural Insight (South49)	Loudoun	\$50,000	\$0
NeoEyed	Fairfax	\$49,000	\$0
NS8	Fairfax	\$49,000	\$0
Riogin	Albermarle	\$75,000	\$0
Scriyb	Fairfax	\$100,000	\$0
SecureHome	Loudoun	\$49,000	\$0
Shevirah	Fairfax	\$100,000	\$0
Steel Mountain	Fairfax	\$49,000	\$0
ThreatQuotient	Fairfax	\$90,000	\$0
ThreatSwitch	Fairfax	\$49,000	\$0
Triblio	Fairfax	\$100,000	\$0
Trovolone	Fairfax	\$49,000	\$0
TypeZero	Albermarle	\$100,000	\$0
UpsideDoor	Fairfax	\$50,000	\$0
Zoomph	Fairfax	\$100,000	\$0
FY 2018			
Advanced Aircraft	Hampton	\$50,000	\$0
Aquanta	Fairfax	\$100,000	\$0
ChurnZero	Fairfax	\$100,000	\$0
Cynja Tech	Fairfax	\$50,000	\$0
CytoRecovery	Montgomery	\$50,000	\$0
DeepSig	Arlington	\$100,000	\$0
EdConnective	Richmond	\$50,000	\$0
FarmRaiser	Arlington	\$100,000	\$0
Hashlit	Fairfax	\$50,000	\$0
Hideez	Fairfax	\$50,000	\$0
Hungry	Arlington	\$100,000	\$0
INF Robotics	Fairfax	\$25,000	\$0
Loci	Fairfax	\$15,000	\$0
MarginEdge	Arlington	\$100,000	\$0
Pype	Fairfax	\$100,000	\$0
Runsafte	Fairfax	\$50,000	\$0

Company Name	Locality	Incentives	
		Awarded	Repaid
RunSafe	Fairfax	\$100,000	\$0
Rybbon	Fairfax	\$100,000	\$0
Student Opportunity Center	Arlington	\$50,000	\$0
Status Identity	Fairfax	\$25,000	\$0
Status Identity	Fairfax	\$25,000	\$0
Status Identity	Fairfax	\$50,000	\$0
Tear Solutions	Albermarle	\$55,604	\$0
Tear Solutions	Albermarle	\$168,352	\$0
ThreatLocker	Fairfax	\$50,000	\$0
Ubiquity Link	Fairfax	\$50,000	\$0
UpsideDoor	Fairfax	\$100,000	\$0
DeepSig	Arlington	\$100,000	\$0
Contraline	Albermarle	\$125,000	\$0
Network Security	Fairfax	\$50,000	\$0

Appendix B: Virginia Code § 2.2-206.2

Economic incentive grant programs; responsibilities of the Secretary.

A. By July 15 of each year, the agencies listed in subdivisions B 1 through 7 shall report the information outlined in subsection C to the Secretary of Commerce and Trade for the three prior calendar or fiscal years, as applicable, so that the Secretary may develop and issue a report on the effectiveness of economic development incentive grant programs administered by the Commonwealth in meeting performance goals and stimulating economic activity.

By September 15 of each year, the Secretary shall submit the draft report to the Joint Legislative Audit and Review Commission for its review of the accuracy of the information contained in the report and the effectiveness of the evaluation methods.

The Joint Legislative Audit and Review Commission shall provide its comments on the content of the report and the Secretary's analysis to the Secretary, and such comments shall be included as an appendix to the final report, which shall be submitted to the Chairmen of the House Appropriations and Senate Finance Committees by November 15 of each year.

B. The report shall include a review of allocations from the following economic development incentive programs and funds for the previous three calendar or fiscal years, as applicable, as follows:

1. Virginia Economic Development Partnership: Advanced Shipbuilding Training Facility Grant Program, Aerospace Engine Manufacturing Performance Grant Program, Clean Energy Manufacturing Incentive Grant Program as it was in effect prior to July 1, 2015, Commonwealth's Development Opportunity Fund, Investment Partnership Grant subfund, Major Eligible Employer Grant subfund, Semiconductor Memory or Logic Wafer Manufacturing Performance Grant Program as it was in effect prior to July 1, 2016, Specialized Biotechnology Research Performance Grant Program as it was in effect prior to July 1, 2015, Economic Development Incentive Grant subfund, and any customized incentive grants;
2. Virginia Economic Development Partnership Authority: Virginia Jobs Investment Program;
3. Department of Housing and Community Development: Enterprise Zone Job Creation and Real Property Investment Grant Programs;
4. Tobacco Region Revitalization Commission: Tobacco Region Opportunity Fund;
5. Virginia Tourism Authority: Governor's Motion Picture Opportunity Fund;
6. Virginia Port Authority: Port of Virginia Economic and Infrastructure Development Grant Program; and
7. Innovation and Entrepreneurship Investment Authority: Growth Acceleration Program.

C. The report shall assess the effectiveness of allocations made for each program listed in subsection B. Each agency administering programs outlined in subsection B shall submit the applicable data regarding jobs, wages, capital investment, and any other related information requested by the Secretary of Commerce and Trade for purposes of evaluating economic development incentive programs in meeting their performance goals and stimulating economic activity.

For each program, the report shall include (i) an explanation of the overall goals of the program, describing whether the program is focused on job creation and capital investment or investments are governed by ancillary goals of community development and revitalization or the development of a particular industry sector in the Commonwealth; (ii) for each of the previous three calendar or fiscal years, as applicable, summary information, including the total amount of grant funding made available for the program, the total dollar amount of the grants awarded, the total number of grants awarded, the average dollar amount approved per job and average wage expected, where applicable, and any grant amounts repaid; (iii) for each of the three previous calendar or fiscal years, as applicable, for projects that have reached completion or a performance milestone, an aggregate comparison of the projects' performance measures, including the actual number of jobs created, the actual average wages paid, and the actual amount of capital investment, with the expected number of jobs, assumed average wage, and planned capital investment when the grant awards were made, and the proportion of projects that met or exceeded the project-specific goals relevant to the program; (iv) for each of the three previous calendar or fiscal years, as applicable, for all projects that have reached completion or a performance milestone, an aggregate assessment of the projects' actual rate of return on the Commonwealth's investment compared with the expected rate of return when the grant awards were made; (v) for each of the three previous calendar or fiscal years, as applicable, for all projects that have reached completion or a performance milestone, an aggregate estimate of the projects' total economic impact measured by the Virginia Economic Development Partnership Authority on the basis of estimated state tax revenues generated directly or indirectly by the projects, where applicable; and (vi) for all projects that reached completion five calendar or fiscal years, as applicable, prior to the year of the report, an aggregate final comparison of jobs reported by companies at the time of completion and jobs at the end of the most recent calendar year, and an aggregate final comparison of the projects' rate of return at the time of completion and a five-year rate of return based on the most recent job levels.

2014, c. [817](#); 2015, cc. [761](#), [763](#), [777](#).

The chapters of the acts of assembly referenced in the historical citation at the end of this section may not constitute a comprehensive list of such chapters and may exclude chapters whose provisions have expired.

Appendix C: Comments from the Joint Legislative Audit and Review Commission (JLARC)

COMMONWEALTH OF VIRGINIA



JLARC.VIRGINIA.GOV

November 7, 2018

The Honorable Brian Ball
Secretary of Commerce and Trade
Patrick Henry Building
1111 East Broad Street
Richmond, VA 23219

Dear Secretary Ball:

As required by statute, staff of the Joint Legislative Audit and Review Commission (JLARC) reviewed the 2018 report, the *Effectiveness of Economic Development Incentive Grant Programs Administered by the Commonwealth of Virginia*, which is prepared annually by the Virginia Economic Development Partnership (VEDP). VEDP has made significant improvements to the content and substance of the report since it was first issued in 2014. However, the report still does not satisfy all aspects of legislative intent. Specifically, the actual rate of return and total economic impact of grant projects are not included because this information is not readily available.

Given recent requirements for JLARC to evaluate economic development incentives, this report has become duplicative of a more comprehensive JLARC annual report on all economic development incentives including grants, tax credits and exemptions, and other incentives. The JLARC report includes similar information as the report prepared by VEDP. The JLARC report also includes information on the economic impact of Virginia's economic development incentive grants and other incentive programs.

I would be glad to work with you, VEDP staff, and other stakeholders to reduce the duplicative efforts that are necessary to produce these two reports. Please contact me at your earliest convenience, or have your staff contact me, so that we can come up with a data collection and reporting process that fulfills the information needs of all stakeholders, including the legislature, VEDP, and my staff.

As always, I thank VEDP staff for their cooperation and for the opportunity to review this report.

Sincerely,

A handwritten signature in black ink that reads "Hal E. Greer".

Hal E. Greer
Director

cc: The Honorable Thomas K. Norment, Jr.
The Honorable R. Steven Landes
Stephen Moret
Nathalie Molliet-Ribet