

Ralph S. Northam Governor

January 25, 2018

The Honorable Thomas K. Norment Co-Chair
Senate Finance Committee
Senate of Virginia

The Honorable Emmett W. Hanger, Jr. Co-Chair
Senate Finance Committee
Senate of Virginia

The Honorable R. Lee Ware, Jr. Chair
House Finance Committee
House of Delegates

The Honorable Brenda L. Pogge Vice Chair House Finance Committee House of Delegates

The Honorable S. Chris Jones Chairman House Appropriations Committee House of Delegates

The Honorable R. Steven Landes Vice-Chairman House Appropriations Committee House of Delegates

Dear Senators and Delegates:

As required by § 3.2-309 of the Code of Virginia, enclosed is the biannual report for the Governor's Agriculture and Forestry Industries Development (AFID) fund covering July 1, 2017

through December 31, 2017. The report includes details on all new projects awarded AFID Facility and Planning grants and updates on previously awarded Facility grant projects.

Should you have any questions regarding this submission, please do not hesitate to contact me or the Secretary of Agriculture and Forestry, Bettina Ring

Sincerely,

Governor Ralph Northam

RSN Enclosures

cc: The Honorable Bettina Ring, Secretary of Agriculture and Forestry

Charles Green, Acting Commissioner, Virginia Department of Agriculture and Consumer Services

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The General Assembly created the AFID incentive program during the 2012 legislative session, funding it at approximately \$1 million per year beginning in fiscal year (FY) 2013, with \$750,000 of each year's amount dedicated to AFID Facility Grants and \$250,000 to AFID Planning Grants. In FY 2015, amendments to the AFID program were approved by the General Assembly through Item 89 of the 2015 Appropriation Act (Chapter 665, 2015 Acts of Assembly). The amendments removed the budget language, which specified a portion of the funding to be used for Planning Grants, so that both AFID Facility and Planning Grant programs draw upon the fund without restriction. For FY 2018, \$1,000,000 was appropriated to the AFID fund.

AFID Facility Grant Program

As of December 31, 2017, fifty-eight (58) AFID Facility Grants have been awarded since the inception of the program, supporting a variety of agriculture and forestry based economic development projects. Of these, fifty-two (52) have executed Performance Agreements between the localities and the companies and funds have been disbursed. Progress is being made in completing the Performance Agreements for the other awardees. Total AFID Facility Grant awards for these 58 projects amount to \$4,993,200. Of this amount, \$4,587,200 has been expended, with the grant award balance of \$406,000 expected to be expended to projects already committed in the next six months. These 58 projects represent the creation of 1,635 new jobs and 281.4 Full-Time Equivalents (FTEs) across 38 localities, \$408,182,094 in new capital investments, and \$398,547,469 in new Virginia-grown purchases. These agribusinesses have, on average, committed to purchase from Virginia approximately 81% of the additional agricultural and forest products they will use to meet their new value-added processing needs.

Since the last report, Lickinghole Creek Craft Brewery, LLC in Lynchburg was removed from the active list. In August, VDACS was notified that the company was not able to lease the building space in the City of Lynchburg and decided not to accept the AFID funds awarded to the City for this project. No funds had been disbursed.

Within the reporting period, three (3) projects - Shamrock Farms, Independence Lumber, and Greencore USA - have completed their performance period. A total of six (6) projects have completed their award, resulting in \$92,104,900 in new capital investment, 599 new jobs, and \$185,193,680 in new Virginia-grown purchases. Independence Lumber will be added to the completed projects list when it reaches its subsequent performance date, the date until which it is required to maintain the new jobs created over the initial performance period.

The Secretary of Agriculture and Forestry and Virginia Department of Agriculture and Consumer Services (VDACS) continues to receive a great number of inquiries and expressions of interest into the program. In addition to the 58 announced projects, there are more than 20 in various stages of development and consideration by the Secretariat with the opportunity for multiple announcements to be made during the next six months.

For the first half of FY 2018, a total of \$534,000 was committed in AFID Facility Grant funds to assist nine (9) new and expanding projects in the Commonwealth, which represents the commitment of \$15,552,197 in new capital investment, 117 new jobs and 63 FTEs, and \$20,166,984 in new Virginia-grown purchases. These companies have, on average, committed to purchase from Virginia

approximately 82% of the new agricultural and forest products they will use to meet their new value-added processing needs. Summaries of these projects organized by announcement date are listed below:

Completed AFID Facility Grant Projects

Greencore USA, Inc. (announced March 2013) Expansion of sandwich and packaged food production op	peration
Location	Stafford County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	 \$75,000 AFID – site improvements \$154,000 VJIP – job training
Other funds from the political subdivision and their use	\$75,000 local cash grant – any lawful purposes
New jobs	Three hundred fifty (350)
New investment	\$5.5 million
Minimum purchase Virginia-grown products	\$171,600 or 40,200 pounds of Virginia-grown produce
Projected impact on agricultural and forestal producers	This project will provide an expanded sales opportunity for Virginia vegetable growers.
Timetable for project completion	2013 – 2016
Prevailing average wage in locality	\$46,646/year
Average wage of project	\$29,000/year
Status	Performance Agreement completed; funds released to the County. Attainment to Date: Capital investment - \$5,334,800 (96% attainment) New jobs - 192 (54% attainment) VA-grown products - \$169,527.62 (99% attainment) Performance period has ended. Staff is working to confirm the data and then will initiate the claw-back process, as required.

Location	Augusta County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	 \$50,000 AFID – site improvements \$250,000 COF – secure business location or expansion \$650,000 (up to) Economic Development Access Funds – construction, improvements, and/or maintenance for road access \$50,000 VJIP – job training \$10,000 (up to) Major Business Facility Jobs Tax Credit – any lawful purposes
Other funds from the political subdivision and their use	 \$800,000 local cash grant – any lawful purposes \$1,280,000 in donated land - 40 acres of land valued at \$32,000 per acre – site acquisition \$45,000 matching VJIP dollars – job training
New jobs	Sixty (60)
New investment	\$50 million
Minimum purchase Virginia-grown products	\$13.5 million or 7.5 million gallons of Virginia milk
Projected impact on agricultural and forestal producers	The facility will be a significant new purchaser of Virginia milk.
Timetable for project completion	2013 – 2014

Prevailing average wage in locality	\$38,360/year
Average wage of project	\$39,553/year
Status	Performance Agreement completed; funds released to County. Attainment to Date: Capital investment - \$59,817,572 (119% attainment) New jobs - 60 (100% attainment) VA-grown products - \$13,156,466 (97% attainment) Performance period ended Q4 FY 2017. All performance measures were met.

Shenandoah Processing, LLC (announced December 20	013)
New organic-certified custom poultry processor	
Location	City of Harrisonburg
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	 \$50,000 AFID – building improvements \$79,050 VJIP – job training
Other funds from the political subdivision and their use	\$50,000 local cash grant – any lawful purposes
New jobs	One hundred and two (102)
New investment	\$2.5 million
Minimum purchase Virginia-grown products	\$1 14.7 million or 25 million Virginia-grown chickens
Projected impact on agricultural and forestal producers	This project creates a significant positive impact on Valley poultry growers who will have a new market niche to exploit, a use for old (but viable) poultry houses, and a new processing option for their flocks.
Timetable for project completion	2014 – 2016
Prevailing average wage in locality	\$31,250/year
Average wage of project	\$35,498/year
Status	Performance Agreement completed; funds released to City. Attainment to Date: Capital investment - \$8,995,612 (361% attainment) New jobs - 403 (395% attainment) VA-grown products - \$144,030,342 (125% attainment) Performance period ended Q3 FY 2017. All performance measures were met.

Location	Isle of Wight County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$14,700 AFID – construction
Other funds from the political subdivision and their use	\$14,700 rebate of local taxes paid over three years – any lawfu purposes
New jobs	One (1) new job and two (2) FTEs
New investment	\$618,490
Minimum purchase Virginia-grown products	\$3.3 million or 6,500 metric tons in natto soybean purchases
Projected impact on agricultural and forestal producers	This project provides area farmers access to the new, high- value Korean sprouting soybean market.
Timetable for project completion	2014 – 2015
Prevailing average wage in locality	\$35,833/year

Average wage of project	\$39,067/year
Status	Performance Agreement completed; funds released to the
	County.
	Attainment to Date:
	Capital investment - \$637,396 (103% attainment)
	New jobs - 5 (166% attainment)
	VA-grown products - 9,786 metric tons of natto soybeans
	(151% attainment)
	Performance period ended Q3 FY 2017. All performance
	measures were met.

Homestead Creamery, Inc. (announced December 2012 New manufacturer of dairy-related products	2)
Location	Franklin County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	 \$60,000 AFID – building expansion and renovations \$12,240 VJIP – job training \$45,000 TROF –building expansion and renovations
Other funds from the political subdivision and their use	\$30,000 local cash grant – any lawful purposes
New jobs	Twenty (20)
New investment	\$1.1 million
Minimum purchase Virginia-grown products	\$1.5 million of Virginia milk, cream, eggs, and produce
Projected impact on agricultural and forestal producers	The impact on Virginia agriculture is especially strong; over 45 Virginia producers will benefit directly.
Timetable for project completion	2013 – 2016
Prevailing average wage in locality	\$29,665/year
Average wage of project	\$29,016/year
Status	Performance Agreement completed; funds released to County. Attainment to Date: Capital investment - \$2,173,615 (198% attainment) New jobs - 21 (105% attainment) VA-grown products - \$3,209,285 (170% attainment) Performance period ended Q3 FY 2016. All performance measures were met.

Announced AFID Facility Grant Projects for the period July - December 2017:

Blue Ridge Lumber Co LLC (announced December 2017) Expansion of lumber producer	
Location	Essex County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$50,000 AFID – building improvements
Other funds from the political subdivision and their use	\$50,000 local cash grant – building improvements
New jobs	Seventeen (17)
New investment	\$2,687,647
Minimum purchase Virginia-grown products	\$5.2 million or 5.2 mbf of Virginia logs and lumber
Projected impact on agricultural and forestal producers	This project will creates a new marker for Virginia logs and lumber and will boost wood exports.
Timetable for project completion	2017 – 2019

Prevailing average wage in locality	\$32,381/year
Average wage of project	\$40,040/year
Status	Performance Agreement sent to the County for review.

New expansion of winery in Giles County	
Location	Giles County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$5,000 AFID – building improvements
Other funds from the political subdivision and their use	\$50,000 Strategic Initiatives \$5,000 Giles Co. IDA façade improvement grant – building improvements
New jobs	One (1) new job and one (1) FTE
New investment	\$227,250
Minimum purchase Virginia-grown products	\$28,000 or 14 tons of Virginia-grown grapes
Projected impact on agricultural and forestal producers	This project creates a new local market for wine grape producers.
Timetable for project completion	2017-2019
Prevailing average wage in locality	\$38,719/year
Average wage of project	\$16,500/year
Status	Performance Agreement sent to the County for signature.

Back Bay Brew House, LLC d/b/a Farmhouse Cidery (announced November 2017) New hard cider producer	
Location	City of Virginia Beach
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$20,000 AFID – building improvements
Other funds from the political subdivision and their use	\$20,000 local funds – building improvements
New jobs	Nine (9)
New investment	\$750,000
Minimum purchase Virginia-grown products	\$476,160 or 3 million pounds of Virginia-grown apples
Projected impact on agricultural and forestal producers	This project will create a new high-profile market for Virginia-grown apples.
Timetable for project completion	2017-2019
Prevailing average wage in locality	\$41,009/year
Average wage of project	\$34,167/year
Status	Performance Agreement sent to the Authority for review.

Virginia Produce Company, Inc. (announced October 2017) Expansion by produce company	
Location	Carroll County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	 \$100,000 AFID – building improvements \$95,000 TROF – building improvements \$40,000 EZ RPIG – building improvements \$26,400 VJIP – job training
Other funds from the political subdivision and their use	\$100,000 local cash grant – building improvements
New jobs	Thirty-three (33)

New investment	\$650,000
Minimum purchase Virginia-grown products	\$6.3 million of Virginia-grown produce
Projected impact on agricultural and forestal producers	This expansion creates a major new market for Virginia produce growers.
Timetable for project completion	2017 - 2020
Prevailing average wage in locality	\$30,305/year
Average wage of project	\$21,273/year
Status	Performance Agreement completed; funds released to the County. Performance period end Q3 FY 2021

Location	Loudoun County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$40,000 AFID – building improvements
Other funds from the political subdivision and their use	 \$50,000 Strategic Initiatives \$40,000 Loudoun County EDA cash grant – building improvements
New jobs	Twenty-one (21)
New investment	\$865,000
Minimum purchase Virginia-grown products	\$7.1 million of baby lettuces and leafy greens
Projected impact on agricultural and forestal producers	While an immediate impact to local producers is small, this project could begin a shift towards local produce buying that could benefit Virginia's agricultural producers in the future.
Timetable for project completion	2018 - 2020
Prevailing average wage in locality	\$61,300/year
Average wage of project	\$41,190/year
Status	Performance Agreement sent to the County for review

Location	Loudoun County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$24,000 AFID – building improvements
Other funds from the political subdivision and their use	 \$50,000 Strategic Initiatives \$24,000 Loudoun County EDA cash grant – building improvements
New jobs	Twelve (12)
New investment	\$478,000
Minimum purchase Virginia-grown products	\$547,000 or \$1.7 million pounds of Virginia-grown mill and grain
Projected impact on agricultural and forestal producers	This high-profile project demonstrates the tie between Virginia-grown ingredients and products of exceptional quality to consumers.
Timetable for project completion	2017 – 2020
Prevailing average wage in locality	\$61,312/year
Average wage of project	\$35,666/year

Agreement sent to the County for review.
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Ag Events Incorporated dba taStable Craft Brewery	at Hermitage Hill Farms and Stables (announced August
2017)	
Expansion of craft brewery	2-7
Location	Augusta County
Grant amount committed from AFID	 \$15,000 AFID – building improvements
Other funds committed by the Commonwealth	• \$8,000 VJIP – job training
How these funds will be used	
Other funds from the political subdivision and their use	\$15,000 in local cash grants – building improvements
New jobs	Ten (10) new jobs and three (3) FTEs
New investment	\$500,000
Minimum purchase Virginia-grown products	\$33,860 or 2,243 pounds of net new Virginia-grown ingredients
Projected impact on agricultural and forestal producers	This project expands a high-profile market for Virginia- grown hops, grain, honey and produce.
Timetable for project completion	2017 - 2020
Prevailing average wage in locality	\$42,269/year
Average wage of project	\$33,462/year
Status	Performance Agreement completed; funds released to the
	County.
	Performance period end Q2 FY 2021

Heritage Brewing Co. (announced August 2017) Relocation and expansion of existing craft brewery	
Location	City of Manassas
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$250,000 AFID – building improvements
Other funds from the political subdivision and their use	\$750,000 in local cash grants – building improvements
New jobs	Eleven (11) new jobs and fifty-five (55) FTEs
New investment	\$8.9 million
Minimum purchase Virginia-grown products	\$235,300 or 169,390 pounds of Virginia-grown ingredients
Projected impact on agricultural and forestal producers	This project expands a high-profile market for Virginia- grown hops, grain, honey and produce.
Timetable for project completion	2017 - 2020
Prevailing average wage in locality	\$60,929/year
Average wage of project	\$32,167/year
Status	Performance Agreement completed. Performance period end Q2 FY 2021

Sly Clyde, LLC dba Sly Clyde Ciderworks (announced New hard cider producer	d July 2017)
Location	City of Hampton
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$30,000 AFID – building improvements
Other funds from the political subdivision and their use	\$70,000 Downtown Hampton & Phoebus Retail Incentive Program – building improvements

New jobs	Three (3) new jobs and four (4) FTEs
New investment	\$494,300
Minimum purchase Virginia-grown products	\$157,235 or 12,095 bushels in new purchases of Virginia- grown apples
Projected impact on agricultural and forestal producers	This project will create a new high-profile market for Virginia-grown apples.
Timetable for project completion	2017 – 2019
Prevailing average wage in locality	\$45,014/year
Average wage of project	\$28,486/year
Status	Performance Agreement completed; funds released to the
	City. Performance period end Q2 FY 2021

The status of the previously announced AFID projects is detailed below:

Ongoing AFID Facility Grant Projects

Location	Pulaski County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	 \$100,000 AFID – site improvements \$350,000 Commonwealth's Opportunity Fund Grant (COF) – secure business location or expansion \$113,600 VJIP – job training \$200,000 Enterprise Zone Real Property Investment Grant – property improvements \$38,400 Enterprise Zone Job Creation Grants – incentivize jobs
Other funds from the political subdivision and their use	\$2,000,000 in donated land – 100 acres valued at \$20,000 per acre – site acquisition
New jobs	One hundred-forty-two (142)
New investment	\$21 million
Minimum purchase Virginia-grown products	\$17.9 million or 13.5 million pounds of tomatoes grown at facility
Projected impact on agricultural and forestal producers	The presence of such a large producer of tomatoes and peppers will attract packaging, shipping and related companies that will benefit from this agriculture industry in the region and state.
Timetable for project completion	2013 - 2018
Prevailing average wage in locality	\$34,758/year
Average wage of project	\$26,583/year
Status	Performance Agreement completed; funds released to County. Attainment to Date: Capital investment - \$23,295,862.48 New jobs - 100 VA-grown products - \$19,328,511.80 Performance period ended Q4 FY 2017. Waiting for Year 3/final report to close-out project.

Franklin Lumber, LLC (announced June 2013) New pine sawmill facility in the former Franklin IP plant	
Location Grant amount committed from AFID	Isle of Wight County • \$150,000 AFID – construction and installation costs
Other funds committed by the Commonwealth How these funds will be used	 \$71,000 VJIP – job training \$260,000 Enterprise Zone Job Creation Grants – job creation
Other funds from the political subdivision and their use	 \$74,900 - Local Enterprise Zone 25% machinery & tools discount - any lawful purpose \$10,000 - Local Enterprise Zone jobs grant - incentivize job creation \$91,000 - Local Economic Development Incentive Grant - any lawful purpose
New jobs	Seventy-one (71)
New investment	\$14.8 million
Minimum purchase Virginia-grown products	\$11.5 million or 580,000 tons of Virginia-grown logs
Projected impact on agricultural and forestal producers	This project will have a significant positive impact on loggers and forest landowners in an area hard hit by the closure of the IP facility.
Timetable for project completion	2013 – 2018
Prevailing average wage in locality	\$38,523/year
Average wage of project	\$42,500/year
Status	Performance Agreement completed; funds released to County. Attainment to Date: Capital investment - \$4,642,861.58
	New jobs - 64
	VA-grown products - 401,253 tons of logs Performance period ends Q2 FY 2019

Location	Carroll County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	 \$200,000 AFID – building improvements \$20,000 VJIP – job training \$20,000 Enterprise Zone Job Creation Grants – incentivize job creation \$100,000 Enterprise Zone Real Property Improvement Grant – property improvements \$200,000 TROF – new jobs and investment
Other funds from the political subdivision and their use	 \$1,056,500 - Reduced price sale of county owned building \$28,613 - Local Enterprise Zone benefits - any lawful purposes \$23,718 - Machinery and Tools Rebate - any lawful purposes \$13,090 - Local Economic Development grant - any lawful purposes \$40,000 - Local cash grant - any lawful purposes
New jobs	Twenty-five (25) new jobs and fifty (50) FTEs
New investment	\$2.5 million
Minimum purchase Virginia-grown products	\$12 million of Virginia-grown produce

Projected impact on agricultural and forestal producers	This project will have a significant positive impact on the current and prospective produce growers in the region – both through increased sales of current crops and opportunities for new crops.
Timetable for project completion	2013 – 2014
Prevailing average wage in locality	\$27,109/year
Average wage of project	\$19,261/year
Status	Performance Agreement completed; funds released to County. Attainment to Date: Capital investment - \$2,324,953.68 New jobs - 25 New Jobs and 52 FTEs VA-grown products - \$10,319,849.66 Performance period has been extended to March 31, 2018 at request of locality.

Location	Nottoway County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	 \$100,000 AFID – site improvements \$36,000 VJIP – job training
Other funds from the political subdivision and their use	\$115,720 in donated land in the Crewe industrial park - 5.26 acres valued at \$22,000 per acre - site acquisition
New jobs	Forty (40)
New investment	\$5.5 million
Minimum purchase Virginia-grown products	\$30.6 million of Virginia lumber
Projected impact on agricultural and forestal producers	This project creates a major new demand for Virginia hardwood, providing new market opportunities for sawmills, loggers and landowners.
Timetable for project completion	2014 – 2015
Prevailing average wage in locality	\$31,828 /year
Average wage of project	\$24,856/year
Status	Performance Agreement completed; funds released to the County. Attainment to Date: Capital investment - \$5,471,500 New jobs - 40 VA-grown products - \$15,832,884 Performance period has been extended to September 30, 2018 at request of locality.

Vireol Bio Energy, LLC - (announced April 2014) Restart and upgrade of former Osage Bioenergy ethanol plant Location City of Hopewell	
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	 \$250,000 AFID – site improvements \$60,000 VJIP – job training \$180,000 Enterprise Zone Job Creation Grant – job creation \$100,000 Enterprise Zone Real Property Improvement Grant – property improvements

	Up to \$3,295,000, as authorized in the FY15 – FY16 biennial budget – Biofuels Production Incentive Grant Program (BPIG)
Other funds from the political subdivision and their use	\$250,000 awarded as Machinery & Tools tax rebate through City's local Enterprise Zone incentive
New jobs	Seventy (70) - 45 direct, 25 qualifying contractor positions
New investment	\$26.2 million
Minimum purchase Virginia-grown products	\$105 million or 21.7 million bushels of Virginia-grown grain
Projected impact on agricultural and forestal producers	This project creates a massive new market for Virginia-grown grain.
Timetable for project completion	2014 – 2016
Prevailing average wage in locality	\$49,229 /year
Average wage of project	\$50,075/year
Status	Performance Agreement completed; funds released to the City. Attainment to Date: Capital investment - \$101,795 New jobs - 76
	VA-grown products - \$29,182,920 Vireol Bio Energy, LLC was purchased by Green Plains, LLC October 2015. Vireol Bio Energy declared Chapter 11 bankruptcy November 2015. Hopewell filed a claim March 2016 in bankruptcy court to recover AFID funds. Case remains active. The City notified VDACS December 2017 that the bankruptcy was settled and they received a check to repay a portion of the claw-back owed. This project will be removed from future reports.

Location	Augusta County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	 \$50,000 AFID – natural gas line extension \$8,000 VJIP – job training
Other funds from the political subdivision and their use	\$58,000 local cash grant – natural gas line and employee training
New jobs	Eight (8) new jobs and ninety (90) FTEs
New investment	\$2 million
Minimum purchase Virginia-grown products	\$17.6 million in new plant sales
Projected impact on agricultural and forestal producers	In addition to supporting the greenhouse and nursery industry, this project provides important cold-weather employment for ag workers.
Timetable for project completion	2014 – 2015
Prevailing average wage in locality	\$39,183/year
Average wage of project	\$20,800/year
Status	Performance Agreement completed; funds released to the County. Attainment to Date:
	Capital investment - \$2,000,000
	New jobs – 21 new jobs and 75 FTEs
	VA-grown products - \$1,958,206
	Performance period has been extended to October 1, 2018 at request of locality.

Location	Grayson County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	 \$100,000 AFID – reconstruction and building improvements \$20,000 VJIP – job training \$150,000 TROF – new jobs and investment
Other funds from the political subdivision and their use	\$175,000 Grayson County Performance Grant (cash reimbursement of taxes over a five year period)
New jobs	Twenty-five (25)
New investment	\$5.1 million
Minimum purchase Virginia-grown products	\$18 million or 60 metric board feet (mbf) in timber purchases
Projected impact on agricultural and forestal producers	This project provides a new market to area loggers and forest land owners.
Timetable for project completion	2014 – 2015
Prevailing average wage in locality	\$26,882/year
Average wage of project	\$31,200/year
Status	Performance Agreement completed; funds released to the County. Attainment to Date:
	Capital investment - \$15,145,905
	New jobs - 65
	VA-grown products \$19,723,968 Performance period ends Q4 FY 2020

Location	Loudoun County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$40,000 AFID – construction
Other funds from the political subdivision and their use	\$39,700 local cash grant\$300 permit fee waiver
New jobs	Eleven (11) part-time and seasonal employees
New investment	\$911,500
Minimum purchase Virginia-grown products	\$21,500 or 2,150 pounds of Virginia hops
Projected impact on agricultural and forestal producers	This project will revolutionize hops production in Virginia by making commercial scale production economically viable.
Timetable for project completion	2015 – 2017
Prevailing average wage in locality	\$59,921/year
Average wage of project	\$13,009/year
Status	Performance Agreement completed; funds released to the County. Attainment to Date:
	Capital investment - \$635,003.81
	New jobs – 3 full-time, 4 part-time, 6 seasonal part-time positions
	Virginia-grown products – 2,000 pounds
	Performance period ends Q3 FY 2018

Location	City of Williamsburg
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	 \$50,000 AFID – building renovations \$19,600 VJIP – job training
Other funds from the political subdivision and their use	\$204,000 - reduced priced sales of City-owned site and repair work done to site
New jobs	Twenty-five (25) new jobs and three (3) FTEs
New investment	\$2 million
Minimum purchase Virginia-grown products	\$457,710 or 1,087 tons of Virginia grain
Projected impact on agricultural and forestal producers	This project creates a new market for specialty grain producers and highlights the role of Virginia agriculture products in craft spirits.
Timetable for project completion	2015 – 2018
Prevailing average wage in locality	\$34,843/year
Average wage of project	\$28,214/year
Status	Performance Agreement completed; funds released to the City Attainment to Date:
	Capital investment - \$1,250,000
	New jobs – 6 new jobs and 3 FTEs
	VA-grown products - \$50,000
	Performance period ends Q3 FY 2019

Location	City of Lynchburg
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	 \$250,000 AFID – building renovations \$34,400 VJIP – job training \$30,300 Enterprise Zone Job Creation Grant – project equity \$100,000 Enterprise Zone Real Property Improvement – project equity
Other funds from the political subdivision and their use	 \$250,000 Lynchburg Economic Development Authority Strategic Initiatives Grant – building upgrades \$25,000 Local Enterprise Zone Redevelopment Program – building upgrades
New jobs	Forty-three (43)
New investment	\$2.9 million
Minimum purchase Virginia-grown products	\$14.5 million or 12,000 cattle and hogs
Projected impact on agricultural and forestal producers	This project creates a major new market for independent Virginia producers of finished cattle and hogs.
Timetable for project completion	2015 – 2018
Prevailing average wage in locality	\$40,831/year
Average wage of project	\$31,256/year
Status	Performance Agreement completed; funds released to the City. Attainment to Date: Capital investment - \$3,050,000 New jobs - 26
	VA-grown products - \$3,020,628 Performance period ends Q3 FY 2021

Location	City of Petersburg
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	 \$50,000 AFID – building renovations \$60,000 Enterprise Zone Real Property Improvement Grant – property improvements
Other funds from the political subdivision and their use	 \$5,000 Façade Grant \$2,500 Architectural Grant \$8,000 Permit Waiver Fee \$5,000 Tap Free reduction \$5,000 Water Sewer Connection Fee reduction \$12,500 Machinery and Tools tax reduction \$14,000 Real Estate Tax abatement
New jobs	Six (6) new jobs and two (2) FTEs
New investment	\$810,000
Minimum purchase Virginia-grown products	\$1.4 million or 40,000 bushels of Virginia grain and fruit
Projected impact on agricultural and forestal producers	This project creates a new market for specialty grain producers and highlights the role of Virginia agriculture products in craft beverages.
Timetable for project completion	2015 – 2018
Prevailing average wage in locality	\$38,898/year
Average wage of project	\$37,440/year
Status	Performance Agreement completed; funds released to City. Attainment to Date: Capital investment - \$800,000 New jobs - 0 VA-grown products - \$0 Performance period has been extended to September 30, 2019 at request of locality.

Location	Shenandoah County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$50,000 AFID – construction
Other funds from the political subdivision and their use	\$50,000 – partial rebate of local machinery and tools and real estate taxes over four years
New jobs	Thirteen (13)
New investment	\$1.2 million
Minimum purchase Virginia-grown products	\$586,000 or 1,585,000 pounds of Virginia potatoes and swee potatoes
Projected impact on agricultural and forestal producers	This project creates an important new market for sweet potate producers and farmers diversifying into the chipping potato production.
Timetable for project completion	2015 – 2017
Prevailing average wage in locality	\$32,050/year
Average wage of project	\$36,005/year
Status	Performance Agreement completed; funds released to the County.

Attainment to Date:
Capital investment - \$1,200,000
New jobs - 10
VA-grown products - \$322,854
Performance period ends Q3 FY 2019

Location	Rockingham County
Grant amount committed from AFID	\$100,000 AFID – construction
Other funds committed by the Commonwealth How these funds will be used	• \$9,750 VJIP – job training
Other funds from the political subdivision and their use	\$100,000 local cash grant – any lawful purposes
New jobs	Fifteen (15)
New investment	\$8.7 million
Minimum purchase Virginia-grown products	\$14,880,000 in new sales of organic herbs
Projected impact on agricultural and forestal producers	In addition to the company's own technologically driven expansion, they also buy herbs from area farmers to supplement supply.
Timetable for project completion	2015 – 2018
Prevailing average wage in locality	\$39,168/year
Average wage of project	\$20,800/year
Status	Performance Agreement completed; funds released to the County.
	Attainment to Date:
	Capital investment - \$10,464,094
	New jobs – 9
	Virginia-grown products - \$1,095,550
	Performance period ends Q4 FY 2018

Location	Shenandoah County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	 \$100,000 AFID – building improvements \$400,000 COF – secure business location or expansion \$600,000 Virginia Investment Partnership grant – investment \$80,000 VJIP – job training \$480,000 Port of Virginia Economic Development Grant – assist with expansion of operation
Other funds from the political subdivision and their use	\$500,000 local cash grant – any lawful purposes
New jobs	One-hundred and sixty (160)
New investment	\$73 million
Minimum purchase Virginia-grown products	\$12.7 million or 126.9 million pounds of Virginia apples
Projected impact on agricultural and forestal producers	This project supports and grows the company's major purchases of Virginia apples, supporting an industry under pressure.
Timetable for project completion	2015 – 2018
Prevailing average wage in locality	\$32,050/year
	\$27,581/year

Status	Performance Agreement completed; funds released to the
	County.
	Capital investment – \$13,388,000
	New jobs – 56
	Virginia-grown products - \$1,095,550
	Performance period ends Q2 FY 2019

Location	Albemarle County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$29,000 AFID – building improvements
Other funds from the political subdivision and their use	\$29,000 local cash grant – building improvements
New jobs	One (1) new jobs and five (5) FTEs
New investment	\$1.4 million
Minimum purchase Virginia-grown products	\$3.1 million or 17,500 turkeys
Projected impact on agricultural and forestal producers	This project showcases the Commonwealth as a source of high-quality, premium turkeys and supports Virginia's poultry production infrastructure.
Timetable for project completion	2015 – 2018
Prevailing average wage in locality	\$49,480/year
Average wage of project	\$40,479/year
Status	Performance Agreement completed; funds released to the County.
	Attainment to Date:
	Capital investment – \$2,000,000
	New jobs – 4.37 FTEs
	Virginia-grown products – \$650,000
	Performance period ends Q1 FY 2019

Location	Albemarle County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$11,000 AFID – building improvements
Other funds from the political subdivision and their use	\$11,000 local cash grant – any lawful purposes
New jobs	Five (5) and one (1) FTE
New investment	\$321,000
Minimum purchase Virginia-grown products	\$903,430 or 37,760 gallons of sheep and goat milk
Projected impact on agricultural and forestal producers	The high-quality, authentic farmstead cheese company bolsters the Commonwealth's reputation as the center for artisanal food production.
Timetable for project completion	2015 – 2018
Prevailing average wage in locality	\$49,482/year
Average wage of project	\$33,773/year
Status	Performance Agreement completed; funds released to the County.
	Attainment to Date: Capital investment - \$321,000

New jobs – .75 FTEs
VA-grown products – \$90,972
Performance period ends Q1 FY 2019

Location	Culpeper County
Grant amount committed from AFID	\$20,000 AFID – building renovations
Other funds committed by the Commonwealth	
How these funds will be used	
Other funds from the political subdivision and their use	\$20,000 local cash grant – equipment purchases
New jobs	Three (3) FTEs
New investment	\$229,000
Minimum purchase Virginia-grown products	\$101,500 of Virginia grapes, grain, and honey
Projected impact on agricultural and forestal producers	This project creates a new market for a variety of Virginia- grown products and will offer new distillation service to Virginia winemakers.
Timetable for project completion	2015 – 2018
Prevailing average wage in locality	\$38,073/year
Average wage of project	\$22,107/year
Status	Performance Agreement completed; funds released to the
	County.
	Attainment to Date:
	Capital investment – \$150,418.58
	New jobs – 2.5 FTE
	VA-grown products - \$185,708.90
	Performance period ends Q1 FY 2019

Ironclad Distillery, Inc. (announced July 2015)	
New small-batch bourbon distillery	
Location	City of Newport News
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$12,000 AFID – building renovation
Other funds from the political subdivision and their use	\$12,000 local cash grant – any lawful purposes
New jobs	Eight (8) FTEs
New investment	\$100,000
Minimum purchase Virginia-grown products	\$126,000 or 675,000 pounds of Virginia-grown corn, wheat and rye
Projected impact on agricultural and forestal producers	This project creates a new market for specialty grain producers and highlights the role of Virginia agriculture products in craft spirits.
Timetable for project completion	2015 – 2018
Prevailing average wage in locality	\$48,667/year
Average wage of project	\$31,595/year
Status	Performance Agreement completed; funds released to the City. Attainment to Date:
	Capital investment - \$154,869
	New jobs - 3 FTEs
	VA-grown products - \$25,828
	Performance period ends Q2 FY 2019

Hardywood Park Craft Brewery, LLC (announced July 2015) New production facility for existing Virginia craft brewery	
Location	Goochland County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	 \$250,000 AFID – building and site improvements \$500,000 COF – building and site improvements \$400,000 VIP – any lawful purpose \$56,000 VJIP – job training
Other funds from the political subdivision and their use	\$500,000 awarded to rebate 50% of the Company's Machinery and Tools and Tangible Personal Property taxes through the County, and other payments – any lawful purpose
New jobs	Fifty-six (56)
New investment	\$24.3 million
Minimum purchase Virginia-grown products	\$1.4 million in Virginia agricultural products
Projected impact on agricultural and forestal producers	This new facility will significantly increase the use of Virginia grown specialty crops in Virginia craft beers, building the role Virginia agriculture will play in fast-growing craft brewing industry.
Timetable for project completion	2016 – 2020
Prevailing average wage in locality	\$79,793/year
Average wage of project	\$51,000/year
Status	Performance Agreement completed; funds released to the County. Performance period ends Q2 FY 2021

Location	Rockingham County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	 \$250,000 AFID – building improvements \$500,000 Virginia Investment Partnership Grant – any lawful purposes \$50,000 VJIP – job training
Other funds from the political subdivision and their use	\$250,000 local cash grant – any lawful purpose
New jobs	Six (6)
New investment	\$61.9 million
Minimum purchase Virginia-grown products	\$9.1 million or 15.5 million pounds of net new Virginia-grown turkey
Projected impact on agricultural and forestal producers	Expansion of this facility ensures a prominent role of turkey production in Virginia and support dozens of new poultry houses.
Timetable for project completion	2015 – 2018
Prevailing average wage in locality	\$39,757/year
Average wage of project	\$27,290/year
Status	Performance Agreement completed; funds released to the County. Performance period ends Q1 FY 2020

Location	Culpeper County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$75,000 AFID – construction
Other funds from the political subdivision and their use	\$75,000 local cash grant – any lawful purpose
New jobs	Twenty-four (24)
New investment	\$7.3 million
Minimum purchase Virginia-grown products	\$10.7 million or 750,000 cases of baby lettuce and basil, and 30,000 cases of tomatoes
Projected impact on agricultural and forestal producers	While an immediate impact to local producers is small, this project could begin a shift towards local produce buying by major national retailers that could benefit Virginia's agricultural producers in the future.
Timetable for project completion	2015 – 2018
Prevailing average wage in locality	\$38,073/year
Average wage of project	\$35,948/year
Status	Performance Agreement completed; funds released to the County. Attainment to Date: Capital investment - \$7,348,678
	New jobs - 7
	VA-grown products - \$4,343,079.98
	Performance period ends Q3 FY 2019

Location	Frederick County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$7,500 AFID – building improvements
Other funds from the political subdivision and their use	\$7,500 local cash grant – any lawful purposes
New jobs	Five (5)
New investment	\$499,500
Minimum purchase Virginia-grown products	\$57,000 or 312,000 pounds in net new purchases of Virginia- grown apples and peaches
Projected impact on agricultural and forestal producers	This project grows the market for Virginia fruit producers and farm stands benefiting from the company's private label copacking operation.
Timetable for project completion	2015 – 2017
Prevailing average wage in locality	\$39,836/year
Average wage of project	\$32,829/year
Status	Performance Agreement completed; funds released to the County.
	Attainment to Date:
	Capital investment - \$427,807.01
	New jobs - 5
	VA-grown products - \$25,431.44
	Performance period ends Q3 FY 2019

Monroe Bay Vineyard, LLC (announced February 2016) Expansion of Virginia farm winery	
Location	Westmoreland County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$30,000 AFID – building construction
Other funds from the political subdivision and their use	\$30,000 – any lawful purpose
New jobs	Seven (7) FTEs
New investment	\$385,632
Minimum purchase Virginia-grown products	\$29,899 or 35.3 tons of Virginia-grown fruit
Projected impact on agricultural and forestal producers	This project expands the market for Virginia apple and grape producers.
Timetable for project completion	2016 – 2020
Prevailing average wage in locality	\$28,916/year
Average wage of project	\$34,507/year
Status	Performance Agreement completed; funds released to the County. Attainment to Date: Capital investment - \$144,850 New jobs7 FTEs VA-grown products - \$17,822.60 Performance period ends Q1 FY 2021

Location	City of Richmond	
Grant amount committed from AFID	 50,000 AFID – building improvements 	
Other funds committed by the Commonwealth	 \$100,000 Enterprise Zone Real Property Investment 	
How these funds will be used	Grant – building improvements	
Other funds from the political subdivision and their use	\$50,000 Local Enterprise Zone benefits and real estate tax rebates – building improvements	
New jobs	Four (4) FTEs	
New investment	\$1.1 million	
Minimum purchase Virginia-grown products	\$257,700 or 21,821 bushels of Virginia-grown apples and berries	
Projected impact on agricultural and forestal producers	This project creates an expanded market for Virginia produc of specialty hard cider apple varieties.	
Timetable for project completion	2016 – 2019	
Prevailing average wage in locality	\$57,011/year	
Average wage of project	\$30,710/year	
Status	Performance Agreement completed; funds released to the City.	
	Attainment to Date:	
	Capital investment - \$1,241,482	
	New jobs – 4 FTEs	
	VA-grown products - \$88,312	
	Performance period ends Q4 FY 2025	

Halifax County
 \$12,000 AFID – building and site improvements \$9,750 VJIP – job training
\$12,000 – site improvements
Thirteen (13)
\$535,000
\$5.1 million or 14.6 mbf of Virginia-grown timber
This project expands the market for Virginia hardwoods and non-pine species of softwoods.
2016 – 2018
\$33,758/year
\$27,200/year
Performance Agreement completed; funds released to the County. Performance period ends Q1 FY 2020

Location	Halifax County	
Grant amount committed from AFID	 \$10,000 AFID – building renovations 	
Other funds committed by the Commonwealth How these funds will be used	• \$3,750 VJIP – job training	
Other funds from the political subdivision and their use	\$10,000 local cash grant – any lawful purpose	
New jobs	Five (5) FTEs	
New investment	\$160,000	
Minimum purchase Virginia-grown products	\$15,156 or 148,176 pounds of Virginia-grown grain	
Projected impact on agricultural and forestal producers	This project provides a new market for high-value, Virginia- grown grain and further integrates Virginia agriculture into a fast growing craft distilling industry.	
Timetable for project completion	2015 – 2018	
Prevailing average wage in locality	\$33,758/year	
Average wage of project	\$25,792/year	
Status	Performance Agreement completed; funds released to the	
	County.	
	Attainment to Date:	
	Capital investment - \$173,000	
	New jobs – 0	
	VA-grown products - \$5,200	
	Performance period ends Q1 FY 2020	

Woodgrain Millwork, Inc. (announced April 2016) Expansion of door and window frame manufacturer	
Location	Smyth County
Grant amount committed from AFID	 \$100,000 AFID – building improvements
Other funds committed by the Commonwealth	• \$13,300 VJIP – job training

How these funds will be used	 \$75,000 TROF – building improvements \$29,000 Enterprise Zone Job Creation Grant – incentivize job creation
Other funds from the political subdivision and their use	\$100,000 local cash grant – any lawful purpose
New jobs	Seventeen (17)
New investment	\$1.9 million
Minimum purchase Virginia-grown products	\$4.7 million or 9.2 mbf of Virginia-grown white pine and other species
Projected impact on agricultural and forestal producers	This project expands the market for Virginia-grown white pine and other species.
Timetable for project completion	2016 – 2018
Prevailing average wage in locality	\$34,341/year
Average wage of project	\$29,195/year
Status	Performance Agreement completed; funds released to the
	County.
	Attainment to Date:
	Capital investment - \$550,000
	New jobs – 3
	VA-grown products - \$1,592,985
	Performance period ends Q1 FY 2026

Location	Henry County	
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	 \$100,000 AFID – building improvements \$25,600 VJIP – job training \$170,000 TROF – building improvements \$67,500 Enterprise Zone Job Creation Grant – any lawful purpose \$70,000 Enterprise Zone Real Property Investment Grant – any lawful purpose \$345,000 Rail Industrial Access Grant – rail improvement 	
Other funds from the political subdivision and their use	 \$170,000 Local Grant for Rail Assistance – rail improvements \$102,253 Henry County Local Enterprise Zone Incentives – any lawful purpose 	
New jobs	Thirty-two (32)	
New investment	\$4.2 million	
Minimum purchase Virginia-grown products	\$11 million or 115,145 tons of Virginia-grown grains and non traditional feed ingredients	
Projected impact on agricultural and forestal producers	This project will create a robust new market for traditional at non-traditional Virginia-grown feed ingredients; large new feed producer will benefit from livestock producers in feed deficient state.	
Timetable for project completion	2016 – 2019	
Prevailing average wage in locality	\$30,195/year	
Average wage of project	\$26,000/year	
Status	Performance Agreement completed; funds released to the County. Attainment to Date:	

New jobs – 8
VA-grown products - \$802,500
Performance period ends Q4 FY 2027

Location	City of Manassas
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$25,000 AFID – building improvements
Other funds from the political subdivision and their use	\$25,000 local cash grant – building improvements
New jobs	Three (3) new jobs and three (3) FTEs
New investment	\$675,000
Minimum purchase Virginia-grown products	\$63,750 or 300 tons of Virginia-grown corn, wheat and rye
Projected impact on agricultural and forestal producers	This project will create a new, high-profile market for Virginia producers of high-quality grain.
Timetable for project completion	2016 - 2018
Prevailing average wage in locality	\$59,543/year
Average wage of project	\$28,266/year
Status	Performance Agreement completed; funds released to the City. Performance period ends Q2 FY 2020

Location	Bath County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$250,000 AFID – site improvements and construction \$22,500 Virginia Job Investment Program (VJIP) – training and recruitment
Other funds from the political subdivision and their use	\$370,000 in donated land – 47 acres valued at \$10,000 per acre – site acquisition
New jobs	Thirty (30)
New investment	\$5.5 million
Minimum purchase Virginia-grown products	\$11.2 million or 8 million log feet of Virginia white oak
Projected impact on agricultural and forestal producers	New forestry purchases will support Virginia forestland owners and forestry businesses.
Timetable for project completion	2017 - 2018
Prevailing average wage in locality	\$35,562/year
Average wage of project	\$28,662/year
Status	Performance Agreement completed; funds released to the County. Attainment to Date: Capital investment - \$1,220,000 New jobs - 3 VA-grown products - \$634,500 Performance period ends Q2 FY 2020

North Lock LLC, dba Port City Brewing Company (announced August 2016) Expansion of craft brewery		
Location	City of Alexandria	

Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$250,000 AFID – building improvements	
Other funds from the political subdivision and their use	 \$155,000 local cash grant – any lawful purpose \$95,000 in-kind – transportation improvements 	
New jobs	Fourteen (14) new jobs and 7.4 FTEs	
New investment	\$2.7 million	
Minimum purchase Virginia-grown products	\$41,042 or 115,110 pounds of Virginia-grown wheat and oysters	
Projected impact on agricultural and forestal producers	This project will expand a high-profile market for Virginia wheat and oyster producers.	
Timetable for project completion	2016 - 2018	
Prevailing average wage in locality	\$71,795/year	
Average wage of project	\$37,500/year	
Status	Performance Agreement completed; funds released to the City. Performance period ends Q2 FY 2020	

Salatin & Cloud LLC., dba T&E Meats (announced S Expansion of meat co-packer	eptember 2016)
Location	City of Harrisonburg
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$50,000 AFID – building improvements
Other funds from the political subdivision and their use	\$50,000 local cash grant – building improvements
New jobs	Seven (7)
New investment	\$642,464
Minimum purchase Virginia-grown products	\$1.2 million or 902,068 pounds of Virginia-grown meat
Projected impact on agricultural and forestal producers	This project will expand a critical new meat processing capacity for Virginia livestock producers.
Timetable for project completion	2016-2018
Prevailing average wage in locality	\$35,420/year
Average wage of project	\$33,509/year
Status	Performance Agreement completed; funds released to the City. Performance period ends Q3 FY 2020

Burton Brewing, LLC dba Strangeways Brewing (announced September 2016) New location of existing craft brewery	
Location	City of Fredericksburg
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$150,000 AFID – building improvements
Other funds from the political subdivision and their use	\$150,000 local cash grant – any lawful purpose
New jobs	Twelve (12) new jobs and fifteen (15) FTEs
New investment	\$2.5 million
Minimum purchase Virginia-grown products	\$33,482 or 12,160 pounds of net new purchases of Virginia- grown hops, pumpkins, honey, fruits, and vegetables
Projected impact on agricultural and forestal producers	This project will create a high-profile market for Virginia- grown specialty crops.
Timetable for project completion	2016 – 2018
Prevailing average wage in locality	\$41,396/year

Average wage of project	\$37,407/year
Status	Performance Agreement completed; funds released to the City.
	Performance period ends Q2 FY 2020

Location	Grayson County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	 \$50,000 AFID – building improvements \$8,800 VJIP – job training \$45,000 Tobacco Region Opportunity Fund (TROF) - building improvements \$26,100 Enterprise Zone Job Grant- any lawful purpose \$100,000 Enterprise Zone Real Property Investment Grant – any lawful purpose
Other funds from the political subdivision and their use	\$70,000 Grayson County Performance Grant – site acquisition
New jobs	Eleven (11)
New investment	\$2.1 million
Minimum purchase Virginia-grown products	\$4 million or 1.5 million pounds of Virginia-grown beef and pork
Projected impact on agricultural and forestal producers	This project will create a critical new meat processing capacity for Virginia livestock producers.
Timetable for project completion	2016 – 2018
Prevailing average wage in locality	\$29,805/year
Average wage of project	\$33,222/year
Status	Performance Agreement completed; funds released to the County. Performance period ends Q3 FY 2020

Location	Buckingham County
Grant amount committed from AFID	 \$150,000 AFID – building improvements
Other funds committed by the Commonwealth How these funds will be used	• \$9,600 VJIP – job training
Other funds from the political subdivision and their use	\$150,000 local tax abatement – any lawful purpose
New jobs	Twelve (12)
New investment	\$8.6 million
Minimum purchase Virginia-grown products	\$3.6 million or 9.5 million board feet of Virginia-grown timbe
Projected impact on agricultural and forestal producers	This project will preserve and expand an important market for Virginia forestland owners.
Timetable for project completion	2016 – 2018
Prevailing average wage in locality	\$34,948/year
Average wage of project	\$37,275/year
Status	Performance Agreement completed; funds released to the County. Performance period ends Q3 FY 2020

Coyote Hole Ciderworks (announced November 2016) Location of hard cider production and agri-tourism facility

Location	Louisa County
Grant amount committed from AFID How these funds will be used	\$20,000 AFID – site improvements, construction
Other funds from the political subdivision and their use	\$20,000 local cash grant – any lawful purpose
New jobs	Six (6)
New investment	\$775,000
Minimum purchase Virginia-grown products	\$346,416 or 1,149,120 pounds of apples and other fruit
Projected impact on agricultural and forestal producers	This project will create new agricultural purchases that will support Virginia growers.
Timetable for project completion	2017 - 2020
Prevailing average wage in locality	\$48,342/year
Average wage of project	\$35,333/year
	Performance Agreement completed; funds released to the
	County.
	Performance period ends Q3 FY 2020

Location	Henry County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	 \$50,000 AFID – building improvements \$25,000 TROF – building improvements \$100,000 Enterprise Zone Real Property Improvement Grant – building improvements
Other funds from the political subdivision and their use	 \$8,784 – Henry Co. Real Property Enterprise Zone grant \$93,024 – Henry Co. M&T Enterprise Zone grant
New jobs	Five (5)
New investment	\$3.2 million
Minimum purchase Virginia-grown products	\$900,642 or 5,400 tons of Virginia-grown corn
Projected impact on agricultural and forestal producers	This project will create new local market for area corn producers.
Timetable for project completion	2016 – 2018
Prevailing average wage in locality	\$31,489/year
Average wage of project	\$39,184/year
Status	Performance Agreement completed; funds released to the County. Performance period ends Q3 FY 2020

Black Narrows Brewing Company (announced January 2017) New craft brewery	
Location	Accomack County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$11,000 AFID – building improvements
Other funds from the political subdivision and their use	\$11,000 of local Enterprise Zone– any lawful purpose
New jobs	Five (5)
New investment	\$360,000
Minimum purchase Virginia-grown products	\$42,590 or 4,270 pounds of Virginia-grown ingredients
Projected impact on agricultural and forestal producers	This project will create a new high-profile market for Virginia- grown hops, oysters, fruit and honey.

Timetable for project completion	2017 – 2019
Prevailing average wage in locality	\$26,215
Average wage of project	\$27,000
Status	Performance Agreement completed; funds released to the
	County.
	Performance period ends Q3 FY 2020

Bad Wolf Public House (announced February 2017) New craft brewery	
Location	City of Manassas
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$10,000 AFID – building improvements
Other funds from the political subdivision and their use	\$10,000 local cash grant – building improvement
New jobs	Two (2)
New investment	\$207,475
Minimum purchase Virginia-grown products	\$21,945 or 1,695 pounds of Virginia-grown ingredients
Projected impact on agricultural and forestal producers	This project will create a new high-profile market for Virginia- grown hops, honey, pumpkins and raspberries.
Timetable for project completion	2017 – 2019
Prevailing average wage in locality	\$59,908
Average wage of project	\$22,880
Status	Performance Agreement completed; funds released to the City. Performance period ends Q4 FY 2020

Location	Shenandoah County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$30,000 AFID – building improvement
Other funds from the political subdivision and their use	\$30,000 local cash grant – building improvements
New jobs	Eight (8)
New investment	\$795,000
Minimum purchase Virginia-grown products	\$263,250 or 1.6 million pounds of Virginia-grown grain
Projected impact on agricultural and forestal producers	This project will create a new, high-profile market for Virginia producers of high-quality grain.
Timetable for project completion	2016 – 2019
Prevailing average wage in locality	\$32,835/year
Average wage of project	\$28,500/year
Status	Performance Agreement completed; funds released to the County. Performance period ends Q4 FY 2020

Shamrock Foods Company dba Shamrock Farms (announced March 2017) Expansion of state-of-the-art dairy manufacturing facility producing extended shelf life (ESL) products	
Location	Augusta County
Grant amount committed from AFID Other funds committed by the Commonwealth	\$400,000 AFID – building improvements

How these funds will be used	 \$400,000 Virginia Investment Partnership (VIP) – any lawful purpose \$58,500 Virginia Jobs Investment Program (VJIP) – job training
Other funds from the political subdivision and their use	\$458,500 in local cash grant over five years – any lawful purpose
New jobs	Seventy-eight (78)
New investment	\$44 million
Minimum purchase Virginia-grown products	\$24 million or 15 million gallons of Virginia-produced milk
Projected impact on agricultural and forestal producers	This project will create a major new market for Virginia milk producers.
Timetable for project completion	2017 – 2020
Prevailing average wage in locality	\$41,964/year
Average wage of project	\$45,760/year
Status	Performance Agreement completed; funds released to the County.
	Performance period end Q4 FY 2020

Expansion of craft distillery Location	Albemarle County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$17,000 AFID – building improvements
Other funds from the political subdivision and their use	\$17,000 local cash grant – building improvements
New jobs	Four (4)
New investment	\$225,000
Minimum purchase Virginia-grown products	\$9,047 or 80,927 pounds of Virginia-grown grain
Projected impact on agricultural and forestal producers	This project will create new, high-profile market for Virginia grown grain.
Timetable for project completion	2016 – 2018
Prevailing average wage in locality	\$50,587/year
Average wage of project	\$39,000/year
Status	Performance Agreement sent to the County for signatures.

Parkway Brewing Company (announced May 2017) Expansion of craft brewery	
Location	City of Salem
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	 \$150,000 AFID – building improvements \$4,800 Virginia Jobs Investment Program – job training
Other funds from the political subdivision and their use	\$150,000 local cash grant – building improvements
New jobs	Six (6) new jobs and seven (7) FTEs
New investment	\$750,000
Minimum purchase Virginia-grown products	\$20,500 or 7,300 pounds of Virginia-grown ingredients
Projected impact on agricultural and forestal producers	This project will expand a high-profile market for Virginia- grown hops, wheat, honey and fruits.
Timetable for project completion	2017 – 2019

Prevailing average wage in locality	\$47,272/year
Average annual wage of project	\$17,845/year (New jobs: \$22,000, FTEs: \$14,285)
Status	Performance Agreement completed; funds released to the
	County.
	Performance period ends Q1 FY 2021

Lickinghole Creek Craft Brewery LLC (announced M Major expansion by craft brewery	ay 2017)
Location	Goochland County
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	 \$250,000 AFID – building improvements \$16,800 VJIP – job training
Other funds from the political subdivision and their use	\$250,000 in local cash grants – building improvements
New jobs	Thirty-six (36)
New investment	\$12.1 million
Minimum purchase Virginia-grown products	\$449,334 or 189,525 pounds of Virginia-grown ingredients
Projected impact on agricultural and forestal producers	This project expands a high-profile market for Virginia-grown hops, grain, honey and produce.
Timetable for project completion	2017 – 2020
Prevailing average wage in locality	\$86,918/year
Average wage of project	\$34,281/year
Status	Performance Agreement completed; funds released to the County. Performance period ends Q1 FY 2021

Location	City of Lynchburg
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	 \$50,000 AFID – building improvements \$7,200 VJIP –job training \$15,200 EZ Job Creation Grant – building improvements \$100,000 EZ Real Property Improvement Grant – building improvements
Other funds from the political subdivision and their use	\$50,000 local cash grant
New jobs	Twenty-eight (28)
New investment	\$2.6 million
Minimum purchase Virginia-grown products	\$102,444 or 48,231 pounds of Virginia-grown hops, grain and other produce
Projected impact on agricultural and forestal producers	This project will create a new local market for area hops, grain and fruit and vegetable producers.
Timetable for project completion	2017 – 2018
Prevailing average wage in locality	\$35,750/year
Average wage of project	\$33,556/year
Status	In August, VDACS was notified that the company was not able to lease the building space in Lynchburg, and decided not to accept the AFID funds awarded to the City of Lynchburg for this project. This project will be removed from future reports.

Location	City of Charlottesville
Grant amount committed from AFID Other funds committed by the Commonwealth How these funds will be used	\$50,000 AFID – building improvements
Other funds from the political subdivision and their use	\$50,000 local cash grant – building improvements
New jobs	Eight (8) new jobs and one (1) FTE
New investment	\$2.9 million
Minimum purchase Virginia-grown products	\$175,616 or 124,405 pounds of Virginia-grown hops, wheat, honey
Projected impact on agricultural and forestal producers	This project expands a high-profile market for Virginia-grown hops, honey, wheat and produce.
Timetable for project completion	2017 – 2019
Prevailing average wage in locality	\$51,920
Average wage of project	\$77,444
Status	Performance Agreement completed; funds released to the City Performance period end Q1 FY 2021

AFID Planning Grant Program

The AFID Planning Grant program was established to encourage localities to think strategically about how they can better support and integrate agriculture and forestry into their community's overall economic development efforts. AFID Planning Grant applications are accepted on a rolling basis, allowing applicants to work with the AFID Fund Coordinator to refine their project and submit stronger applications.

Since the inception of the AFID Planning Grant, \$770,597 has been awarded to 38 projects, directly impacting 59 unique localities. Of these funded projects, thirty (30) have successfully completed activities.

During the first half of the FY 2018, Governor McAuliffe announced two (2) AFID Planning Grant awards totaling \$75,947, covering eight (8) localities. A summary of these projects are listed below:

Project Title: Regional Food Port Feasibility Study

Applicant: Fauquier County (in cooperation with Loudoun County)

Amount Requested \$35,000

Summary: Fauquier and Loudon Counties will evaluate the feasibility of a regional food port. The port could act as a commercial-scale food distribution center where individual farms, cooperatives and local food hubs aggregate product supply for efficient storage, processing, and preparation for urban markets. With this study, the counties will be able to identify opportunities for increased agricultural production and to target infrastructure investments for economic growth. In addition, results of the study will be shared statewide to encourage more farms and local food hubs to participate as suppliers of the food port.

Project Title: Clarke County Cost of Community Services Study

Applicant: Clarke County

Amount Requested: \$5,947

Summary: Clarke County will undertake an effort to study the cost of community services of differing land uses in the county. The project will compute the ratio of expenditures-to-revenues for the different land use categories (i.e. agriculture, residential, commercial, industrial, etc.), study the county's conservation easements, and show how existing land uses affect the county budget. Results can be used to support continued investment in agricultural and forestland conservation as a benefit to taxpayers, the environment, and the community.