

July 24, 2019

The Honorable Thomas K. Norment, Jr.  
Co-Chairman  
Senate Finance Committee  
P.O. Box 6205  
Williamsburg, Virginia 23188

The Honorable Emmett W. Hanger, Jr.  
Co-Chairman  
Senate Finance Committee  
P.O. Box 2  
Mount Solon, Virginia 22843

The Honorable R. Lee Ware  
Chairman  
House Finance Committee  
P.O. Box 689  
Powhatan, Virginia 23139

The Honorable S. Chris Jones  
Chairman  
House Appropriations Committee  
P.O. Box 5059  
Suffolk, Virginia 23435

Dear Messrs. Chairmen:

I am writing to provide documentation of the transactions of the Commonwealth's Opportunity Fund (COF) which have occurred during the fourth quarter of the 2019 fiscal year as required by Chapter 836, Item 125.G.

As of June 30, 2019, a total of \$319,001,998 had been appropriated to the Fund. As of June 30, 2019, the Cardinal Financial System cash balance was \$25,875,640, and the balance available for future commitments totaled \$15,805,039. However, when the COF preapprovals of \$8,900,000 made by the Secretary of Commerce and Trade are taken into account, the available balance is reduced to \$6,905,039. Observing the rule that 40% of preapprovals, or \$3,560,000, will not move forward, the available balance becomes \$10,465,039. Active grants awarded since the inception of the Fund total 637.

For the fourth quarter of the 2019 fiscal year, ended June 30, 2019, a total of \$3,800,000 was committed from the Opportunity Fund to assist four projects relocating to or expanding in the state. Total committed job creation of these projects was 976, while committed investment totaled \$372.1 million. Summaries on these projects follow:

1. **Augusta County: The Hershey Company**, a confectionary manufacturer, will expand its existing facility in Augusta County. This project will create 65 new jobs and an investment of \$104.4 million (amount of grant: \$600,000; use of grant: building construction and workforce training). This project has been announced.
2. **Augusta County: Flow Alkaline Spring Water**, a manufacturer of mineral hydration beverages, will locate a new facility in Augusta County. This project will create 51 new jobs and an investment of \$15.5 million (amount of grant: \$250,000; use of grant: building improvements). This project has been announced.

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3. City of Danville: Litehouse, Inc., a manufacturer of refrigerated salad dressings, dips, and cheeses, will locate a new facility in the City of Danville. This location will create 160 new jobs and an investment of \$46.2 million (amount of grant: \$600,000; use of grant: site preparation and building construction). This project has been announced.
4. Not Yet Announced.

For the projects which have been announced, I am enclosing a profile and analysis and recommendation by the Virginia Economic Development Partnership.

For the fourth quarter of the 2019 fiscal year, actual disbursements from the Fund were made to Franklin County for Empire Bakery, Caroline County for M.C. Dean, Franklin County for McAiraid's, the City of Chesapeake for Standard Calibrations, Botetourt County for Pratt Industries, Smyth County for Scholle, King and Queen County for Premier Tech, Prince George County for Service Center Metals, the City of Lynchburg for Tessy Plastics, the City of Danville for BGF Industries, the City of Winchester for O'Sullivan Films, and Arlington County for Gerber. Actual disbursements totaled \$3,275,431.

Sincerely,



Stephen Moret  
President and Chief Executive Officer

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Enclosures

cc The Honorable Brian Ball  
Secretary of Commerce and Trade