

Mark R. Herring Attorney General

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The Honorable S. Chris Jones Chair, House Appropriations Committee Virginia House of Delegates P.O. Box 406 Richmond, Virginia 23218

The Honorable Thomas K. Norment, Jr. Co-Chair, Senate Finance Committee Senate of Virginia P.O. Box 396 Richmond, Virginia 23218

The Honorable Emmett W. Hanger, Jr. Co-Chair, Senate Finance Committee Senate of Virginia P.O. Box 396 Richmond, Virginia 23218

Dear Chairman Jones, Chairman Norment, and Chairman Hanger:

Enclosed is the report required by Item 59F of the enacted biennial budget requiring this Office to submit a report "detailing expenditures in the prior fiscal year for special outside counsel by any executive branch agencies" including "the reasoning why outside counsel is necessary, the hourly rate charged by outside counsel, total expenditures, and funding source." The attached report covers all of the items requested.

Virginia Code § 2.2-507 requires that "all legal service in civil matters for the Commonwealth, the Governor, and every state department, institution, division, commission, board, bureau, agency, entity, official, court, or judge, including the conduct of all civil litigation in which any of them are interested, shall be rendered and performed by the Attorney General, except as provided in this chapter and except for any litigation concerning a justice or judge initiated by the Judicial Inquiry and Review Commission." Virginia Code §§ 2.2-507 and 2.2-510 authorize the Attorney General to engage and manage the engagement of outside counsel in certain circumstances when "it is impracticable or uneconomical for the Attorney General's office to render such service." Accordingly, with regard to the requirement to provide reasoning for engagement of outside counsel, I note here that, unless otherwise indicated, the reason for

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engagements described in the report is that it was "impracticable or uneconomical for the Attorney General's office to render such service."

The most common circumstances that make it either impracticable or uneconomical for this Office to provide legal services and therefore necessitate the engagement of outside counsel are the lack of certain specialized or unique legal expertise among the Office staff or the lack of legal staff in the geographic location where services are necessary.

The majority of outside counsel work is performed under engagements procured competitively pursuant to "Solicitations for Proposal" (SFPs) in which firms bid for the opportunity to provide legal services, resulting in a slate of pre-approved firms that provide legal services at significantly discounted, guaranteed rates negotiated by the OAG. This arrangement has existed for many years and selection as a qualified provider under an SFP is not a guarantee of work. In this report you will find all outside counsel engagements made under each SFP effective during FY'19, the agency receiving services, the amount authorized for payment, and the hourly rates established under each SFP. As in most years, Virginia Department of Transportation eminent domain proceedings comprised the largest portion of SFP expenditures, with VDOT privatization, Worker's Compensation Commission work, and medical malpractice work accounting for additional significant portions.

Outside counsel may also be procured for state agencies on a "Single Case Appointment" (SCA) basis for one specific transaction, issue, or matter not covered by an existing SFP term engagement. The attached report includes data on SCA outside counsel engagements, the agency receiving services, the amount authorized for payment, and the hourly rates for each SCA. These matters include cases where the Commonwealth is a defendant, cases in which the Commonwealth or its agencies are seeking financial recovery, and a number of one-time expenses. Approximately one third of SCA expenses were incurred in connection with litigation involving the Virginia Information Technology Agency (VITA) and its former vendor Northrop Grumman.

Once outside counsel is engaged, whether by SFP or SCA, the Office of Attorney General manages the relationship to include establishing the engagement contract terms, negotiating rates, reviewing invoices to ensure compliance with the terms of the engagement, and authorizing payment from the client agency. With specific reference to the budget's outside counsel reporting requirements, please note further that, unless otherwise indicated, the legal services described in the report were "paid out of the funds appropriated for the administration of the board, commission, division, or department being represented or whose members, officers, inspectors, investigators, or other employees are being represented," as dictated by state law.

I have continued to implement significant reforms to improve coordination, oversight, effectiveness, and efficiency of the use of outside counsel by state agencies. I have centralized and improved record keeping and invoice review, and implemented the Office of Attorney General's first written, adopted policy on outside counsel, requiring, among other things, a documented determination of need to be made in writing prior to assignment of a matter to outside counsel, a competitive procurement to ensure that taxpayers are getting maximum value, and an objective evaluation process in selecting qualified firms to provide services. I have also

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required coordination of general legal strategy, development of budget and case management plans for all engagements, and solicited performance feedback from agencies on the services they receive. Recently acquired technology is also allowing for better tracking, management, monitoring, and invoice review for outside counsel engagements. In fact, leveraging this new technology allowed my team to save taxpayers approximately \$600,000 by striking improper or unauthorized expenses on submitted invoices.

I am proud to lead a team that provides exceptional legal work on such a broad scope of issues, often of great depth, complexity, and significance. It is a truly remarkable team. The attorneys in the Office of Attorney General are dedicated professionals who, in many cases, are sacrificing more lucrative opportunities in the private sector to serve our Commonwealth. On the occasions when the people of Virginia are best served by the engagement of outside counsel, I will make sure the Commonwealth gets maximum value for each and every dollar.

Sincerely.

Mark R. Herring

cc: Mr. Robert Vaughn, Staff Director, House Appropriations Committee

Ms. April Kees, Co-Staff Director, Senate Finance Committee

Mr. Jason Powell, Co-Staff Director, Senate Finance Committee

Report on Executive Branch Agency Use of Special/Outside Counsel FY 2019

By Solicitation for Proposal

Office of the Attorney General

Automobile Liability	176
Department of the Treasury, Division of Risk Management	\$192,250.54
Total:	\$192,250.54
Hourly Rate Ran	s145.00 – \$340.00

Child Support Enforcement		
Department Social Services, Division of Child Support Enforcement \$1:		
Total:	\$157,105.00	

\$275 for each JDR Day with 20 or fewer hearings

\$275 for each day at a statewide or quarterly regional legal services meeting lasting 4 hours or less \$550 for each JDR Day with more than 20 hearings

\$550 for each day at a statewide or quarterly regional legal services meeting lasting more than 4 hours \$40 for travel time to and from courts and legal services meetings between 50 and 99 miles roundtrip \$60 for travel time to and from courts and legal services meetings 100 or more miles roundtrip \$125 per hour for other pre-approved legal work, including circuit court appeals (inclusive of any and all expenses, including travel expenses)

Commercial Real Estate		
Department of Corrections		\$2,565.00
Department of General Services		\$2,160.00
Department of Historic Resources		\$15,000.00
Total:		\$19,725.00
	Housely Data Danga	\$221.00 -
Hourly Rate Range:	\$360.00	

Commonwealth Transportation Board		
Virginia Department of Transportation, Commonwealth T Board	\$293,943.27	
Total:		\$293,943.27
	Hourly Rate Range:	\$300.00 - \$760.00

Construction		
Virginia Polytechnic Institute & State University		\$24,400.50
Total:		\$24,400.50
	Hayely Data Dangar	\$200.00 -
Hourly Rate Range:	\$250.00	

Debt Collection	
Virginia Polytechnic Institute & State University	\$58,101.44
Total:	\$58,101.44

- A. Property damage claims with a principal balance in excess of \$25,000: Total compensation of twenty-two percent (22%) of the total amount collected on cases that settle prior to filing suit; and twenty-seven percent (27%) of the total amount collected on cases where suit is filed and served. This contingent fee shall be all-inclusive and will be interpreted as being the entirety of expenditure for this engagement. No other costs or fees, except those noted in this letter, shall be charged to or accepted by the OAG, absent express written authority from the OAG.
- B. All other contingency fee claims: Total compensation of twenty-five percent (25%) of the total amount collected. This contingent fee shall be all-inclusive and will be interpreted as being the entirety of expenditure for this engagement. No other costs or fees shall be charged to or accepted by the OAG, absent express prior written authority from the OAG.
- C. Hourly rates: For collection matters where the OAG deems that the hourly rate is an appropriate method of compensation, the rate shall be \$150.00 an hour for all attorney timekeepers. For non-attorney timekeepers, \$75.00 an hour shall be the standard rate.

Department of Medical Assistance Services		
Department of Medical Assistance Services Total:		\$154,182.50 \$154,182.50
Hourly Rate Range:	\$550.00	

Eminent Domain		
	\$4,042,290.65	
	\$32,858.15	
	4,075,148.80	
Hourly Rate Range:	\$105.00 - \$390.00	

Employment		
Christopher Newport University	\$175.00	
Department of Accounts	\$7,290.00	
Department of Alcoholic Beverage Control	\$40,027.90	
Department of Conservation & Recreation	\$12,496.95	
Department of Criminal Justice Services	\$3,240.00	
Department of Fire Programs	\$8,105.00	

Employment		
Department of Health	\$15,242.75	
Department of Health Professions	\$6,750.00	
Department of Human Resource Management	\$11,682.50	
Department of Motor Vehicles	\$6,907.50	
Department of Social Services	\$41,487.50	
Department of the Treasury	\$3,105.00	
Department of Veterans Services	\$95,845.85	
Genedge	\$4,584.41	
George Mason University	\$10,534.50	
James Madison University	\$175.00	
Longwood University	\$1,675.00	
Norfolk State University	\$175.00	
Old Dominion University	\$8,305.50	
Radford University	\$175.00	
Richard Bland College	\$2,279.20	
University of Mary Washington	\$7,212.80	
University of Virginia	\$62,739.08	
Virginia Commonwealth University	\$59,955.50	
Virginia Community College System	\$175.00	
Virginia Department of Emergency Management	\$17,236.50	
Virginia Department of Transportation	\$38,296.00	
Virginia Employment Commission	\$4,893.75	
Virginia Military Institute	\$2,760.40	
Virginia Polytechnic Institute & State University	\$4,057.50	
Virginia Port Authority	\$27,258.00	
Virginia Retirement System	\$105,016.80	
Virginia State University	\$73,999.75	
Total:	\$683,860.64	
Hourly Rate Range:	\$105.00 - \$553.00	

FCC/Communications		
Norfolk State University		\$1,426.00
Radford University		\$1,280.00
Virginia State Police		\$5,701.00
Total:		\$8,407.00
	Hourly Rate Range:	\$170.00 -
Hourry Rate Range.	\$345.00	

General Civ	il Litigation	
Department of Motor Vehicles		\$36,756.00
Virginia Polytechnic Institute & State University		\$67,531.76
Total:		\$104,287.76
Hourly Rate Range:	\$185.00 -	
	\$585.00	

Higher Education Bonds & Public Financing		
University of Virginia		\$21,763.40
Virginia Commonwealth University		\$159,332.00
Virginia Polytechnic Institute & State University		\$42,819.00
Total:		\$223,914.40
×	Hourly Rate Range:	\$310.00 - \$697.00

Higher Education Charitable Trust & Investment		
University of Virginia		\$4,662.00
Total:		\$4,662.00
	Hourly Rate Range:	\$324.00 -
Hourly Rate Railge.		\$658.75

Immigration Matters	
Christopher Newport University	\$7,460.00
College of William & Mary	\$8,150.00
Department of Behavioral Health & Developmental Services	\$6,700.00
Department of Education	\$9,800.00
George Mason University	\$67,668.00

Immigration Matters	
James Madison University	\$950.00
Longwood University	\$4,900.00
Norfolk State University	\$4,900.00
Old Dominion University	\$16,540.00
Radford University	\$12,250.00
University of Mary Washington	\$9,690.00
University of Virginia	\$50,300.00
Virginia Commonwealth University	\$44,299.50
Virginia Community College System	\$950.00
Virginia Department of Transportation	\$19,400.00
Virginia Military Institute	\$6,900.00
Virginia Polytechnic Institute & State University	\$2,750.00
Virginia Retirement System	\$7,400.00
Virginia State University	\$950.00
Total:	\$281,957.50
Hourly Rate Range:	\$125.00 - \$270.00
Flat Fees	\$500 - \$6,600

Intellectual Property		
College of William & Mary		\$15,270.00
George Mason University	Y	\$131,608.35
Longwood University		\$4,748.00
Norfolk State University		\$9,415.00
Old Dominion University		\$4,175.00
Virginia Polytechnic Institute & State University		\$29,459.25
Virginia Retirement System		\$585.00
Virginia State University	*	\$3,330.00
Virginia Tourism Authority		\$27,470.00
Total:		\$226,060.60
Н	ourly Rate Range:	\$75.00 -
Troury Rate Range.	Tuito Ruingo.	\$715.00

Medical Malpractice		
Department of Corrections		\$501,527.08
Department of the Treasury, Division of Risk Management		\$583,319.99
Total:		\$1,084,847.07
Hourly Rate Range:	\$105.00 -	
Hourty Rate Range.		\$255.00

Transportation Privatization	
Department of Rail and Public Transportation	\$89,527.50
Virginia Department of Transportation, Office of Public-Private Partnerships	\$961,878.69
Total:	\$1,051,406.19
Hourly Rate Range:	\$200.00 -
Hourry Rate Range.	\$760.00

Treasury	
Department of Treasury	\$70,914.00
Department of Treasury, Tobacco Settlement Financing Corporation	\$164.40
Department of Treasury, Virginia College Building Authority	\$112,231.50
Department of Treasury, Virginia Public Building Authority	\$118,471.40
Total:	\$301,781.30
Hourly Rate Range:	\$171.00 -
Trourry Rate Range.	\$675.00

University Medical Centers		
University of Virginia		\$552,468.85
Virginia Polytechnic Institute & State University		\$15,345.00
Total:		\$567,813.85
	Housely Data Danger	\$237.50 -
Hourry Rate	Hourly Rate Range:	\$865.00

Virginia Port Authority		
Virginia Port Authority		\$94,454.60
Total:		\$94,454.60
	Hourly Rate Range:	\$270.00 -
Troutry Rate Range.		\$495.00

Virginia Small Business Financing Authority		
Virginia Small Business Financing Authority Total:		\$4,263.60
		\$4,263.60
	Hourly Rate Range:	\$191.00 - \$336.00

Workers' Compensation	
Workers' Compensation Commission	\$70,477.55
Workers' Compensation Comm'n – Criminal Injuries Compensation Fund	\$6,030.00
Workers' Compensation Comm'n – Uninsured Employers' Fund	\$942,741.32
Total:	\$1,019,248.87
Hourly Rate Range:	\$110.00 - \$280.00

Outside Counsel Spending by Solicitation for Proposal		
TOTAL:	\$10,631,822.43	

Report on Executive Branch Agency Use of Special/Outside Counsel FY 2019

By Single Case Appointment

Single Case Appointment Number	Description	Agency	Amount Authorized	Range of Hourly Rates
2012-50	Specialized legal matter	University of Virginia	\$30,409.50	\$175.00 - \$300.00
2013-46	Tax collection litigation	Department of Taxation	\$8,288.85	\$234.00 - \$484.00
2013-47	Tax collection litigation	Department of Taxation	\$44,075.41	\$289.00 - \$472.00
2014-N30	Tax collection litigation	Department of Taxation	\$855.00	\$450.00
2015-N28	Tax collection litigation	Department of Taxation	\$53,653.70	\$250.00 - \$450.00
2015-N35	Local counsel, out of state litigation	Office of the Governor	\$136.50	\$195.00 - \$315.00
2015-N44	Litigation matter	Virginia Outdoors Foundation	\$37,275.14	\$204.00 - \$315.00
2015-N56	Specialized legal matter	Virginia Birth-Related Neurological Injury Compensation Program	\$41,001.25	\$300.00 - \$675.00
2015-N60	Local counsel, out of state litigation	Department of Education	\$5,087.50	\$275.00
2015-N68	Compliance matter	University of Virginia	\$55,957.00	\$300.00 - \$630.00
2016-N03	Local counsel, out of state litigation	Office of the Attorney General	\$12,100.00	\$250.00
2016-N15	Specialized legal matter	Department of General Services	\$5,520.00	\$385.00
2016-N18	Specialized legal matter	Department of Behavioral Health & Developmental Services	\$133,657.44	\$170.00 - \$215.00
2016-N24	Specialized legal matter	Department of Medical Assistance Services	\$8,958.42	\$300.00 - \$675.00
2016-N27	Employee grievance	Virginia Port Authority	\$18,438.40	\$285.00 - \$385.00
2016-N33	Employee grievance	University of Virginia	\$103,850.67	\$265.00 - \$395.00

Single Case Appointment Number	Description	Agency	Amount Authorized	Range of Hourly Rates
2016-N37	Specialized legal matter	Department of Behavioral Health & Developmental Services	\$108,979.51	\$185.00 - \$200.00
2016-N43	Employee grievance	Virginia Information Technologies Agency	\$8,932.50	\$225.00
2016-N50	Specialized legal matter	Department of Behavioral Health & Developmental Services	\$201,085.43	\$200.00
2016-N57	Specialized legal matter	Department of Medical Assistance Services	\$2,640.00	\$275.00 - \$525.00
2016-N62	Specialized legal matter	Department of Behavioral Health & Developmental Services	\$38,396.25	\$200.00
2016-N74	Specialized legal matter	Department of Behavioral Health & Developmental Services	\$3,960.00	\$200.00
2017-N05	International law	Virginia Commonwealth University	\$18,670.80	\$225.00 - \$553.00
2017-N08	International law	University of Virginia	\$1,560.42	€270.00
2017-N10	Local counsel, out of state litigation	Virginia Polytechnic Institute & State University	\$4,351.10	\$175.00
2017-N13	Debt collection matter	Virginia Department of Transportation	\$173,783.26	Contingent fee*
2017-N14	Debt collection matter	Virginia Department of Transportation	\$143,000.00	Contingent fee*
2017-N17	Debt collection matter	Virginia Department of Transportation	\$10,307.30	Contingent fee*
2017-N18	Debt collection matter	Virginia Department of Transportation	\$37,591.30	Contingent fee*
2017-N19	Debt collection matter	Virginia Department of Transportation	\$43,395.00	Contingent fee*
2017-N26	Highly specialized and complex legal matter	Virginia Information Technologies Agency	\$3,017,824.49	\$288.00 - \$846.00

^{*} Total compensation of twenty-two percent (22%) of the total amount collected on cases that settle prior to filing suit; and twenty-seven percent (27%) of the total amount collected on cases where suit is filed and served.

Single Case Appointment Number	Description	Agency	Amount Authorized	Range of Hourly Rates
2017-N31	Specialized legal matter	Virginia Polytechnic Institute & State University	\$123,943.17	\$450.00 – \$726.25
2017-N32	Specialized legal matter	Department of the Treasury, Division of Risk Management	\$74,235.49	\$175.00
2017 N22	C	Department of Corrections	\$100,001.12	4105.00
2017-N33	Specialized legal matter	Department of the Treasury, Division of Risk Management	\$20,594.00	\$195.00
2017-N35	Specialized legal matter	Virginia Commonwealth University	\$3,723.00	\$315.00 - \$685.00
2017-N37	Specialized legal matter	Department of Corrections	\$182,245.61	\$205.00
2017-N39	Highly specialized and complex legal matter	Virginia Information Technologies Agency	\$300,679.50	\$391.50 - 823.50
2017-N40	Specialized legal matter	Office of the Attorney General	\$800.00	\$200.00
2017-N41	Specialized legal matter	Tobacco Region Revitalization Commission	\$10,744.30	\$548.00
2017-N43	Local counsel, out of state litigation	Office of the Attorney General	\$967.50	\$225.00
2017-N44	Specialized legal matter	Office of the Executive Secretary	\$82,664.95	\$310.00 - \$330.00
2017-N45	Specialized legal matter	George Mason University	\$3,330.00	\$427.50 – \$450.00
2017-N47	Local counsel, out of state litigation	Virginia State Police	\$54.00	\$135.00 – \$255.00
2017-N48	Specialized legal matter	Department of the Treasury, Division of Risk Management	\$8,909.00	\$175.00
2018-N01	Specialized legal matter	Department of the Treasury, Division of Risk Management	\$9,425.50	\$180.00 - \$220.00
2018-N02	Highly specialized legal matter	Virginia Polytechnic Institute & State University	\$200,950.15	\$255.00 - \$905.00
2018-N03	Specialized legal matter	Virginia State University	\$37,979.50	\$225.00 - \$275.00

Single Case Appointment Number	Description	Agency	Amount Authorized	Range of Hourly Rates
2018-N04	Specialized legal matter	Department of Corrections	\$283,416.64	\$225.00
2010 2706	T 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Christopher Newport University	\$1,435.91	¢225.00
2018-N06	Local counsel, out of state litigation	Virginia State Police	\$1,435.92	\$225.00
2018-N07	Specialized legal matter	George Mason University	\$41,610.12	\$225.00 - \$300.00
	et .	Christopher Newport University	\$3,266.00	
		College of William & Mary	\$3,266.00	_ 1
		George Mason University	\$3,266.00	
		James Madison University	\$3,266.00	
		Longwood University	\$3,266.00	
	, (E)	Radford University	\$3,266.00	
2018-N08	International law	University of Mary Washington	\$3,266.00	\$415.00 - \$935.00
		University of Virginia	\$3,266.00	Ψ,33.00
		Virginia Commonwealth University	\$3,266.00	
		Virginia Community College System	\$3,266.00	
	5.80	Virginia Military Institute	\$3,266.00	
	4.	Virginia Polytechnic Institute & State University	\$3,266.00	
4		Virginia State University	\$3,266.00	
2018-N11	Local counsel, out of state litigation	Office of the Attorney General	\$5,760.00	\$400.00
2018-N12	Local counsel, out of state litigation	Department of the Treasury, Division of Risk Management	\$17,688.64	\$155.00
2018-N13	Specialized legal matter	University of Virginia	\$24,611.80	\$330.00

Single Case Appointment Number	Description	Agency	Amount Authorized	Range of Hourly Rates
2018-N14	Specialized legal matter	Virginia Outdoors Foundation	\$173,155.89	\$210.00 - \$410.00
2018-N15	Specialized legal matter	Department of Alcoholic Beverage Control	\$283,882.50	\$525.00
2018-N16	Specialized legal matter	Department of Rail and Public Transportation	\$20,781.50	\$250.00 - \$470.00
2018-N18	Specialized legal matter	Virginia Commonwealth University	\$8,569.60	\$250.00 - \$300.00
2018-N19	International law	University of Virginia	\$1,721.00	\$505.00 - \$935.00
2018-N21	Highly specialized legal matter	University of Mary Washington	\$44,826.50	\$305.00 - \$685.00
2018-N22	Highly specialized legal matter	Department of Medical Assistance Services	\$851,230.00	Flat fee
2018-N23	Highly specialized legal matter	Department of Accounts	\$136,686.47	\$275.00 - \$525.00
2018-N24	Highly specialized legal matter	Department of Medical Assistance Services	\$55,760.00	\$220.00 - \$585.00
2018-N25	Highly specialized and complex legal matter	Virginia Department of Health	\$1,467,548.87	\$365.00 - \$495.00
2018-N26	Specialized legal matter	Virginia Department of Transportation	\$195,215.00	\$350.00 - \$400.00
2018-N27	Highly specialized legal matter	Old Dominion University	\$5,350.00	\$500.00
2018-N28	Specialized legal matter	Department of Behavioral Health & Developmental Services	\$24,956.72	\$200.00
2018-N29	Specialized legal matter	Department of Behavioral Health & Developmental Services	\$5,000.00	\$200.00
2018-N31	Specialized legal matter	Virginia Department of Transportation	\$3,627.00	\$175.00
2018-N32	Third-party subpoena response	University of Virginia	\$26,627.38	\$310.00 - \$330.00
2018-N33	Specialized legal matter	Virginia Department of Transportation	\$9,550.35	\$535.00

Single Case Appointment Number	Description	Agency	Amount Authorized	Range of Hourly Rates
2018-N34	Local counsel, out of state litigation	Department of Health Professions	\$8,282.50	\$235.00 - \$375.00
2018-N36	International law	University of Virginia	\$15,689.49	\$279.00 - \$860.00
2018-N37	International law	University of Virginia	\$23,002.00	\$228.00 - \$860.00
2018-N38	Highly specialized and complex legal matter	Department of Motor Vehicles	\$803,607.72	\$495.00 - \$725.00
2018-N40	Highly specialized legal matter	Virginia Polytechnic Institute & State University	\$10,000.00	\$500.00
2019-N03	Local counsel, out of state litigation	Department of the Treasury, Division of Risk Management	\$860.00	\$200.00
2019-N04	Specialized legal matter	James Madison University	\$8,622.00	\$468.00
2019-N06T	Highly specialized legal matter	Department of Rail and Public Transportation	\$3,852.50	\$575.00
2019-N07	Local counsel, out of state litigation	George Mason University	\$2,000.00	\$250.00 - \$350.00
2019-N09	Highly specialized legal matter	Office of the Attorney General	\$1,498.50	\$225.00 - \$405.00

	Outside Counsel Spending by Single Case Assignment	
TOTAL:	#	\$10,145,172.95