

Effectiveness of Economic Development Incentive Grant Programs Administered by the Commonwealth of Virginia

In accordance with Chapter 817 of the 2014 Acts of Assembly

November 15, 2019

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Executive Summary

The Virginia Economic Development Partnership (VEDP) has prepared this report in accordance with the Code of Virginia §2.2-206.2 (“the Code”), in order to provide a summary of information on the performance of economic development incentive programs within the Commonwealth of Virginia. This is the sixth annual report providing such summary information on these programs. The goal of this report is to provide data and relevant measures of effectiveness on each incentive program in a transparent and easy-to-understand format.

The Code requires at least three years of historical data be included, but the report includes five years of historical data to better illustrate the performance of each program.

In accordance with the Code, VEDP has prepared this report for the required State entities that administer the following incentive programs: 1| VEDP: *Advanced Shipbuilding Training Facility Grant Program (ASTFGP), Aerospace Engine Manufacturing Performance Grant Program (AEMPFG), Commonwealth's Development Opportunity Fund (COF), Investment Partnership Grant subfund (VIP), Major Eligible Employer Grant subfund (MEE), Semiconductor Memory or Logic Wafer Manufacturing Performance Grant Program (SEMI) as it was in effect prior to July 1, 2016, Economic Development Incentive Grant subfund (VEDIG), Virginia Jobs Investment Program (VJIP), and any customized incentive grants [Advanced Shipbuilding Production Facility Grant (ASPFG), Major Headquarters Workforce Grant Program (MHWG), Semiconductor Manufacturing Grant Fund (SMG), and Special Workforce Grant Program (SWG)],* 2| Department of Housing and Community Development: *Enterprise Zone Job Creation and Enterprise Zone Real Property Investment Grants (JCG & RPIG, respectively),* 3| Tobacco Region Revitalization Commission: *Tobacco Region Opportunity Fund (TROF),* 4| Virginia Tourism Authority: *Governor's Motion Picture Opportunity Fund (GMPOF),* 5| Virginia Port Authority: *Port of Virginia Economic and Infrastructure Development Grant Program (POVEIDGP),* and 6| Innovation and Entrepreneurship Investment Authority: *Growth Acceleration Program (GAP).*

In addition, three additional incentives programs have been included in this report for added transparency purposes. The State entity and incentive programs for these are as follows: 1| Virginia Department of Agriculture and Consumer Services: *Agriculture & Forestry Industries Development Fund (AFID),* 2| Department of Rail and Public Transportation: *Rail and Industrial Access Fund (RIAF),* and 3| Virginia Department of Transportation: *Economic Development Access Program (EDAP).* Absent from this report are the Clean Energy Manufacturing Incentive Grant Program (CEMIG) and Specialized Biotechnology Research Performance Grant Program (SBRPG), which were required to be reported in §2.2-206.2 but have been subsequently repealed by legislative act.

This FY2019 report follows the format established in 2016. In addition to this report, the reporting agencies launched an interactive website (<http://www.virginiaincentives.org>) to provide interested citizens with access to data on Virginia's incentives.

Program Summaries

This section contains summary information about each incentive program and projects incented under that program. The structure of each summary is consistent across programs. A description and explanation of the contents of program summaries are offered below.

Each program summary contains background information on the administering entity, the Virginia Code section governing the program, a narrative on *Program Goals* and *Structural Information*, as well as a table reflecting *Summary of Incentives*, *Relevant Goals*, and *Performance*.

The program summary table is split into two parts, with *Projects Awarded* at the top and *Projects Completed or at Milestone* at the bottom. Projects are grouped according to the fiscal year during which the performance agreement or other contractual obligation was signed, and projects remain in this grouping over time. Grouping by start date suits most incentive programs. However, delayed payout grants, like the Virginia Investment Partnership (VIP), may not show grant payouts until after the five-year scope of the report.

The *Projects Awarded* part of the table includes summary information on the volume and magnitude of projects that received an incentive during a given fiscal year, as well as the expected performance of the projects. This section of the table should be static, as this data is historical. However, if revisions are reported to VEDP by the administering agencies, these new numbers will be reflected in the report. The *Projects Completed or at Milestone* part of the table is a subset of all projects awarded in a given fiscal year, which includes only those projects that were completed or that reached a milestone on or before June 30, 2019. For some programs the data is dynamic, and will change in every report, as more projects are completed or reach a milestone. Project completion is determined by each reporting entity and is considered to be achieved once the reporting entity internally closes the project based on its administrative process. A project does not have to meet all or any of its performance measures to be considered “completed”. The awarding of an incentive to a company does not necessarily result in the payment of an incentive to that company. A company that does not meet the performance measures for its project either is not paid the incentive or is required to repay the incentive. Because only completed projects are included, their performance against expectations can be assessed. This analysis is shown on a separate table directly after the summary of each program.

Milestone data reflect the latest data received on an incented project even if no formal milestone exists. For example, an incented project may begin in FY2015 with a target completion date in FY2019, and a milestone in FY2017. However, if a reporting entity receives data on the progress of that project in FY2016, this data is included in the table as a milestone even though FY2016 is not a formal milestone. This was done to increase transparency and provide the latest data available on incented projects.

The table contains *Funds Appropriated* and *Incentives Awarded*. *Funds Appropriated* are total dollars appropriated to a program in the specified fiscal year. This amount does not include funds carried over from the previous fiscal year, and should match amounts in the Appropriation Act. *Incentives Awarded* reflects total incentive dollars awarded to projects in the specified fiscal year. This total may be

lower than or greater than the amount shown in *Funds Appropriated*. The discrepancy is partly attributable to the lag between when the contractual obligation is signed and the funds are obligated, and when the project is announced and funds are officially committed. A project may also be awarded incentives that will be disbursed at a subsequent date, and in some instances over a long period of time. For example, the VIP grant disburses funds starting 2 or 3 years after performance is met and typically over 5 years. However, funds may not be appropriated for these projects until the fiscal year(s) when disbursement is due to occur.

The value of *Average Wage* is typically the arithmetic mean, and values which are calculated with a weighted average are noted.

Data on individual projects by program by fiscal year are included in *Appendix A: Data on Individual Incented Projects*.

Advanced Shipbuilding Production Facility Grant Program (ASPFG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.29

Program Goals:

The goal of awarding the Advanced Shipbuilding Production Facility Grant (ASPFG) is to promote and expand advanced shipbuilding in the Commonwealth. This tailored performance-based grant is available to a qualified shipbuilder which meets or exceeds requirements specified in the governing statute. Metrics are contained in the table below.

Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed and performance milestones have been achieved.

The performance period is unique to each project and specified in the performance agreement; milestones reflect latest information received from the company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2019
Funds Appropriated		\$ -
Number of Projects		1
Incentives Awarded		\$ 40,000,000
Average Incentive per Job		\$ 40,000
Expected at time of award	Jobs Created	1,000
	Average Wage (\geq Average Wage in locality)	\$ 50,289
	Value of Capital Investment	\$ 750,000,000
<i>Projects awarded in Fiscal Year that were Completed or at Milestone on or before 6/30/2019 (subset of Projects Awarded)</i>		
Number of Projects		1
Incentives Awarded		\$ 40,000,000
Incentives Paid		\$ 6,000,000
Incentives Repaid		\$ -
Completed	Jobs Created	No completed projects
	Apprentice Program Enrollment	
	Average Wage	
	Value of Capital Investment	

Notes: Only one award has been made for ASPFG; this occurred in 2019. The "FY2019" column includes "Awarded", "Expected", and "Milestone" data from the FY2017 Memorandum of Understanding between the Commonwealth and the Grant recipient.

The value of the FY2019 grant is \$40,000,000, of which \$6,000,000 was paid upfront in FY2019 as part of a Foundry Improvement project to be utilized during the remaining portion of the project. The grant recipient is expected to create 1,000 full-time jobs at an average wage at or above the locality's prevailing wage, and create aggregate capital investment of \$750,000,000.

Advanced Shipbuilding Production Facility Grant Program (ASPFG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.29

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs			Average Wage (<i>weighted</i>)		
	Total	Completed	Awarded	Received	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
<i>FY2019</i>	1	0	<i>No projects to report</i>											
<i>Total</i>	<i>1</i>	<i>0</i>	\$ -	\$ -	\$ -	\$ -	\$ -	0%	\$ -	\$ -	0%	<i>0</i>		

Advanced Shipbuilding Training Facility Performance Grant Program (ASTFPG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.23

Program Goals:

The goal of awarding the Advanced Shipbuilding Training Facility Performance Grant (ASTFPG) is to promote and expand advanced shipbuilding in the Commonwealth. This tailored performance-based grant is available to a qualified shipbuilder which meets or exceeds requirements specified in the governing statute. Metrics are contained in the table below.

Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed and performance milestones have been achieved.

The performance period is unique to each project and specified in the performance agreement; milestones reflect latest information received from the company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2015	FY2016	FY2017	FY2018	FY2019	Total
Funds Appropriated		\$ 8,029,323	\$ 7,592,582	\$ 7,155,840	\$ -	\$ -	\$ 32,777,745
Number of Projects		-	-	-	-	-	1
Incentives Awarded		\$ -	\$ -	\$ -	\$ -	\$ -	\$ 32,777,745
Average Incentive per Job		\$ -	\$ -	\$ -	\$ -	\$ -	\$ 32,778
Expected at time of award	Jobs Created	-	-	-	-	-	1,000
	Apprentice Program Enrollment	-	-	-	-	-	750
	Annual Training Expenses	\$ 57,957,919	\$ 60,987,242	\$ 60,550,501	\$ -	\$ -	\$ 59,957,919
	Average Wage (≥ Average Wage in locality)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Value of Capital Investment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 300,000,000
<i>Projects awarded in Fiscal Year that were Completed or at Milestone on or before 6/30/2019 (subset of Projects Awarded)</i>							
Number of Projects		-	-	-	-	-	1
Incentives Awarded		\$ -	\$ -	\$ -	\$ -	\$ -	\$ 32,777,745
Incentives Paid		\$ 8,029,323	\$ 7,592,582	\$ 7,155,840	\$ -	\$ -	\$ 32,777,745
Incentives Repaid		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Completed	Jobs Created	-	-	-	-	-	1,520
	Apprentice Program Enrollment	-	-	-	-	-	825
	Average Annual Training Expenses Incurred	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 87,490,715
	Average Wage	\$ -	\$ -	\$ -	\$ -	\$ -	Requirement Met
	Value of Capital Investment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 357,960,000

Notes:

Only one award has been made for ASTFPG; this occurred in FY2011 and therefore is not shown on the table. The "Total" column includes "Awarded", "Expected", and "Milestone" data from FY2011 through the completion of the project. The value of the FY2011 grant is \$32,777,745. The grant recipient is expected to create 1,000 jobs at an average wage above the locality's prevailing wage, enroll 750 apprentices, annually spend \$52,957,919 plus the previous years' funds appropriated for training expenses, and create aggregate capital investment of \$300,000,000. The grant recipient has met or exceeded its metrics. The last payment to the company was made in FY2017.

Advanced Shipbuilding Training Facility Performance Grant Program (ASTFPG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.23

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs			Apprentices			Average Wage (<i>weighted</i>)		
	Total	Completed	Awarded	Received	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
<i>FY2011</i>	1	1	\$ 32,777,745	\$ 32,777,745	\$ -	\$ 300,000,000	\$ 357,960,000	119%	1,000	1,520	152%	750	825	110%	<i>Requirement Met</i>		
<i>FY2012</i>	0	0	<i>No projects to report</i>														
<i>FY2013</i>	0	0															
<i>FY2014</i>	0	0															
<i>FY2015</i>	0	0															
<i>FY2016</i>	0	0															
<i>FY2017</i>	0	0															
<i>FY2018</i>	0	0															
<i>FY2019</i>	1	0															
<i>Total</i>	1	1	\$ 32,777,745	\$ 32,777,745	\$ -	\$ 300,000,000	\$ 357,960,000	119%	1,000	1,520	152%	750	825	110%	<i>Requirement Met</i>		

Aerospace Engine Manufacturing Performance Grant Program (AEMPG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.20

Program Goals:

The goal of awarding the Aerospace Engine Manufacturing Performance Grant Program (AEMPG) is to incentivize an aerospace engine manufacturer to locate in the Commonwealth. This tailored performance-based grant is available to a qualified aerospace engine manufacturer which meets or exceeds requirements specified in the governing statute. The program is made up of five distinct grants.² Metrics are contained in the table below.

Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed and performance milestones have been achieved. The performance period is unique to each project and specified in the performance agreement; milestones reflect latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2007
Funds Appropriated		\$ -
Number of Projects		1
Incentives Awarded		\$ 50,683,000
Average Incentive per Job		\$ 78,945
Expected at time of award	Jobs Created	642
	Average Wage (≥ Average Wage in locality)	\$ -
	Value of Capital Investment	\$ 501,300,000
<i>Projects awarded in Fiscal Year that were Completed or at Milestone on or before 6/30/2019 (subset of Projects Awarded)</i>		
Number of Projects		1
Incentives Awarded		\$ 50,683,000
Incentives Paid		\$ 5,250,000
Incentives Repaid		\$ -
Milestone	Jobs Created	250
	Average Wage	Requirement Met
	Value of Capital Investment	\$ 267,400,000
Completed	Jobs Created	No completed projects
	Average Wage	
	Value of Capital Investment	

Notes:

There is a single project which has been incented under the Aerospace Engine Manufacturing Grant Program. The project was awarded in FY2007 under a target completion date of FY2023. Although this date falls outside of the scope of this report, data are provided for transparency on this ongoing project.

Funds appropriated reflects the funds appropriated to the program in FY2007. A total of \$50,683,000 of incentives was awarded under the program in FY2007.

The average wage requirement for the program is greater than or equal to the prevailing average wage in the locality (Prince George County).

The latest milestone data documents cumulative capital investment of \$267,400,000. The investment goal through this period was \$479,600,000, with total investment of \$501,300,000 at project completion.

The latest milestone data documents 250 cumulative jobs created. The job creation goal through this period was 638, with total job creation of 642 at project completion.

The project is eligible for future payments, but there have not been any further submissions for reimbursement at the end of fiscal year 2019.

² One or more of the grants cited here are paid by VJIP as pass-through funds, and are included in the VJIP amount awarded. While this could constitute double-counting of dollars awarded, the amounts are included here to provide a complete and transparent representation of the program. Per VJIP data, the pass-through funds are for an on-going project that is not yet completed.

Aerospace Engine Manufacturing Performance Grant Program (AEMPG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.20

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs			Average Wage (<i>weighted</i>)		
	Total	Completed	Awarded	Received	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
<i>FY2007</i>	1	0	<i>No projects to report</i>											
<i>FY2012</i>	0	0												
<i>FY2013</i>	0	0												
<i>FY2014</i>	0	0												
<i>FY2015</i>	0	0												
<i>FY2016</i>	0	0												
<i>FY2017</i>	0	0												
<i>FY2018</i>	0	0												
<i>FY2019</i>	0	0												
<i>Total</i>	<i>1</i>	<i>0</i>												

Commonwealth's Development Opportunity Fund (COF)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-115

Program Goals:

The goals of awarding the Commonwealth's Development Opportunity Fund (COF) are to attract economic development prospects and secure the expansion of existing business and industry in the Commonwealth. The program uses the following metrics:

- Virginia jobs created, and their average wage
- Value of capital investment in Virginia

Structural Information:

The incentive is paid after an approved performance agreement among the locality, the Commonwealth, and the receiving company has been signed. The performance agreement contains a clawback provision. The performance period is typically 36 months; milestones reflect latest information received from the company and may fluctuate between fiscal years.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2015	FY2016	FY2017	FY2018	FY2019	Total
Funds Appropriated		\$ 11,811,055	\$ 19,916,000	\$ 21,750,000	\$ 20,750,000	\$ 19,750,000	\$ 93,977,055
Number of Projects		30	35	26	24	32	147
Incentives Awarded		\$ 25,225,000	\$ 28,460,000	\$ 24,007,500	\$ 10,890,000	\$ 18,853,431	\$ 107,435,931
Average Incentive per Job		\$ 3,392	\$ 4,481	\$ 5,342	\$ 2,453	\$ 4,011	\$ 3,918
Expected at time of award	Jobs Created	7,436	6,351	4,494	4,439	4,701	27,421
	Average Wage (weighted)	\$ 59,923	\$ 57,959	\$ 76,182	\$ 55,929	\$ 79,895	\$ 64,910
	Value of Capital Investment	\$ 3,111,284,783	\$ 1,395,430,811	\$ 852,516,735	\$ 476,537,948	\$ 1,812,755,537	\$ 7,648,525,814
	Benefit-to-Cost Ratio (10-year)	5.6	8.7	5.5	7.3	7.6	9.2
<i>Projects awarded in Fiscal Year that were Completed or at Milestone on or before 6/30/2019 (subset of Projects Awarded)</i>							
Number of Projects		30	35	26	24	10	125
Incentives Awarded		\$ 25,225,000	\$ 28,460,000	\$ 21,607,500	\$ 10,890,000	\$ 10,350,000	\$ 96,532,500
Incentives Paid		\$ 25,225,000	\$ 28,460,000	\$ 21,607,500	\$ 10,890,000	\$ 10,350,000	\$ 96,532,500
Incentives Repaid		\$ 3,608,063	\$ 6,344,125	\$ 125,000	\$ -	\$ -	\$ 10,077,188
Milestone ³	Jobs Created	1,241	3,294	2,350	1,633	846	9,364
	Average Wage (weighted)	\$ 84,971	\$ 77,240	\$ 73,998	\$ 64,223	\$ 155,527	\$ 58,916
	Value of Capital Investment	\$ 991,792,458	\$ 1,052,572,590	\$ 986,860,285	\$ 271,534,740	\$ 84,365,714	\$ 3,387,125,787
Completed	Jobs Created	942	1,284	-	162	-	2,388
	Average Wage (weighted)	\$ 63,500	\$ 112,157	\$ -	\$ 59,800	\$ -	\$ 49,872
	Value of Capital Investment	\$ 260,790,788	\$ 33,143,298	\$ -	\$ 64,705,705	\$ -	\$ 358,639,791
Projected Benefit-to-Cost Ratio ⁴ (10-year)		4.4	13.0	12.0	11.5	17.5	9.2
Current Benefit-to-Cost Ratio ⁴		2.0	3.4	2.6	1.3	n/a	2.5

³Values reported here are primarily based on survey results during unofficial milestone reporting for added transparency. VEDP uses this data, as well as VEC QCEW data (when applicable—contractual milestone needing verification) to calculate the Current and Projected Benefit-to-Cost Ratios. ⁴ The Current Benefit-to-Cost Ratio is calculated by determining state revenues generated to date from direct, indirect, and induced effects from survey data provided by companies, and dividing that amount by Incentives Awarded. The Projected Benefit-to-Cost Ratio takes the results from the Current ratio calculation, and models the remaining portion of the Company's 10-year revenue generation assuming original project parameters.

Commonwealth Development Opportunity Fund (COF)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-115

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs			Average Wage (<i>weighted</i>)		
	Total	Completed	Awarded	Paid	Repaid	Expected	Actual	% of Target	Expected	Actual	% of Target	Expected	Current	% of Target
<i>FY2015</i>	30	15	\$ 3,825,000	\$ 3,825,000	\$ 1,732,750	\$ 184,756,000	\$ 164,938,639	89%	1,433	632	44%	\$ 55,950	\$ 68,600	123%
<i>FY2016</i>	35	10	\$ 9,005,000	\$ 9,005,000	\$ 5,365,000	\$ 288,467,850	\$ 128,995,447	45%	1,636	1,594	97%	\$ 64,867	\$ 100,672	155%
<i>FY2017</i>	26	0	\$ -	\$ -	\$ -	\$ -	\$ -	0%	-	-	0%	\$ -	\$ -	0%
<i>FY2018</i>	24	1	\$ 100,000	\$ 100,000	\$ -	\$ 13,700,000	\$ 64,705,705	472%	32	162	506%	\$ 59,800	\$ 59,800	100%
<i>FY2019</i>	32	1	\$ 750,000	\$ 750,000	\$ 750,000	\$ 5,175,000	\$ -	0%	58	-	0%	\$ 347,275	\$ -	0%
<i>Total</i>	<i>147</i>	<i>27</i>	<i>\$13,680,000</i>	<i>\$13,680,000</i>	<i>\$7,847,750</i>	<i>\$492,098,850</i>	<i>\$358,639,791</i>	<i>73%</i>	<i>3,159</i>	<i>2,388</i>	<i>76%</i>	<i>\$105,578</i>	<i>\$81,608</i>	<i>77%</i>

Note: Projects which are considered Active, but have not provided an annual report (primarily for FY2019) and projects that Did Not Materialize (de-obligated), are included in the count for 'Number of Projects' in the Projects Awarded section of the previous page, but are not included in this summary. Projects that did not materialize, but for which incentives were provided and subsequently repaid, are included in this summary. See Appendix A for expanded information pertaining to these projects.

Economic Development Incentive Grant Subfund (VEDIG)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-5102.1

Program Goals:

The goal of awarding the Economic Development Incentive Grant (VEDIG) is to encourage companies to invest and to provide new employment opportunities by locating significant headquarters, administrative, research and development, or similar service and basic sector operations in the Commonwealth. The program uses the following metrics:

- Virginia jobs created, and their average wage
- Value of capital investment in Virginia

Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed and performance milestones have been achieved.

The performance does not contain a clawback provision because the incentive is always paid (typically in five annual installments) after performance has been achieved and maintained.

The performance period is typically 10 years (5 years to meet milestones, 5 years of payment); milestones reflect latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2015	FY2016	FY2017	FY2018	FY2019	Total
Funds Appropriated		\$ 4,500,000	\$ -	\$ 4,200,000	\$ 1,600,000	\$ 4,400,000	\$ 14,700,000
Number of Projects		2	-	2	1	1	6
Incentives Awarded		\$ 6,000,000	\$ -	\$ 9,300,000	\$ 4,000,000	\$ 1,500,000	\$ 20,800,000
Average Incentive per Job		\$ 5,000	\$ -	\$ 6,899	\$ 2,857	\$ 7,500	\$ 5,014
Expected at time of award	Jobs Created	1,200	-	1,348	1,400	200	4,148
	Average Wage (weighted)	\$ 128,583	n/a	\$ 98,022	\$ 60,314	\$ 80,000	\$ 93,267
	Value of Capital Invested	\$ 87,000,000	\$ -	\$ 146,300,000	\$ 100,000,000	\$ 12,302,000	\$ 345,602,000
	Benefit-to-Cost Ratio (10-year)	10.4	n/a	6.7	3.4	5.3	7.0
<i>Projects awarded in Fiscal Year that were Completed or at Milestone on or before 6/30/2019 (subset of Projects Awarded)</i>							
Milestone ⁵	Jobs Created	Confidential	None Completed or at Milestone	Confidential	Confidential	Confidential	Confidential
	Average Wage (weighted)						
	Value of Capital Invested						
Completed	Jobs Created	None Completed or at Milestone	None Completed or at Milestone	None Completed or at Milestone	None Completed or at Milestone	None Completed or at Milestone	None Completed or at Milestone
	Average Wage (weighted)						
	Value of Capital Invested						
Projected Benefit-to-Cost Ratio ⁶		17.4	n/a	4.9	13.5	n/a	10.9
Current Benefit-to-Cost Ratio (December 2018) ⁶		4.1		2.2	1.5		2.7

⁵Values considered confidential due to reporting thresholds set by the VEC. In order to be reported, the Commission requires at least 3 projects in a particular fiscal year and no one project making up more than 80% of employment totals. Because no one fiscal year has more than 3 active projects, no milestone data is available for the years being reported. VEDP, however, used this data to calculate the Current and Projected Benefit-to-Cost Ratios. ⁶ The Current Benefit-to-Cost Ratio is calculated by determining state revenues generated to date from direct, indirect, and induced effects from survey data provided by companies, and dividing that amount by Incentives Awarded. The Projected Benefit-to-Cost Ratio takes the results from the Current ratio calculation, and models the remaining portion of the Company's 10-year revenue generation assuming original project parameters.

Economic Development Incentive Grant Subfund (VEDIG)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-5102.1

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs			Average Wage (<i>weighted</i>)		
	Total	Completed	Awarded	Received	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
<i>FY2015</i>	2	0	<i>No projects to report</i>											
<i>FY2016</i>	0	0												
<i>FY2017</i>	2	0												
<i>FY2018</i>	1	0												
<i>FY2019</i>	1	0												
<i>Total</i>	6	0												

Investment Partnership Grant subfund (VIP)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-5101

Program Goals:

The goal of awarding the Investment Partnership Grant (VIP) is to encourage continued capital investment by existing Virginia manufacturers or research and development services which support manufacturing in the Commonwealth. While no new job creation is required, existing employment levels must be maintained over time. The program uses the following metrics:

- Virginia jobs created and/or saved, and their average wage (if applicable)
- Value of capital investment in Virginia

Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed and performance milestones have been achieved.

The performance agreement does not contain a clawback provision because the incentive is always paid (typically in five annual installments) after performance has been achieved and maintained.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2015	FY2016	FY2017	FY2018	FY2019	Total
Funds Appropriated		\$ 3,957,289	\$ 3,602,914	\$ 2,722,310	\$ 2,220,330	\$ 2,220,330	\$ 14,723,173
Number of Projects		9	4	10	4	4	31
Incentives Awarded		\$ 9,650,000	\$ 2,800,000	\$ 6,100,000	\$ 4,400,000	\$ 2,850,000	25,800,000
Average Incentive per Job		\$ 10,376	\$ 29,787	\$ 9,414	\$ 3,150	\$ 6,404	\$ 7,342
Expected at time of award	Jobs Created	930	94	648	1,397	445	3,514
	Average Wage (weighted)	\$ 44,019	\$ 42,970	\$ 42,643	\$ 69,422	\$ 36,181	235,235
	Value of Capital Investment	\$ 524,275,000	\$ 320,295,591	\$ 412,910,014	\$ 190,143,000	\$ 334,692,396	1,782,316,001
	Benefit-to-Cost Ratio (10-Year)	2.76	3.89	3.19	9.92	2.88	4.91
<i>Projects awarded in Fiscal Year that were Completed or at Milestone on or before 6/30/2019 (subset of Projects Awarded)</i>							
Number of Projects		9	1	2	-	-	12
Incentives Awarded		\$ 9,650,000	\$ 1,300,000	\$ 2,600,000	None Completed or at Milestone	None Completed or at Milestone	\$ 13,550,000
Incentives Paid		\$ -	\$ -	\$ -			\$ -
Incentives Repaid		\$ -	\$ -	\$ -			\$ -
Milestone ⁷	Jobs Created	568	-	53	None at Milestone	None at Milestone	621
	Average Wage (weighted)	\$ 51,450	\$ -	\$ 78,824			\$ 37,559
	Value of Capital Investment	\$ 447,016,063	\$ 282,000,000	\$ 31,440,000			\$ 760,456,063
Completed	Jobs Created	None Completed	None Completed	None Completed	None Completed	None Completed	None Completed
	Average Wage (weighted)						
	Value of Capital Investment						
Projected Benefit-to-Cost Ratio ⁸ (10-Year)		4.1	14.8	7.6	17.0	n/a	8.4
Current Benefit-to-Cost Ratio ⁸ (December 2018)		2.9	17.1	4.5	4.8	0.0	5.0

⁷ Values reported here are primarily based on survey results during unofficial milestone reporting for added transparency. VEDP uses this data, as well as VEC QCEW data (when applicable—contractual milestone needing verification) to calculate the Current and Projected Benefit-to-Cost Ratios. ⁸ The Current Benefit-to-Cost Ratio is calculated by determining state revenues generated to date from direct, indirect, and induced effects from survey data provided by companies, and dividing that amount by Incentives Awarded. The Projected Benefit-to-Cost Ratio takes the results from the Current ratio calculation, and models the remaining portion of the Company's 10-year revenue generation assuming original project parameters.

Investment Partnership Grant subfund (VIP)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-5101

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs			Average Wage <i>(weighted)</i>		
	Total	Completed	Awarded	Received	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
<i>FY2015</i>	9	0	<i>No projects to report</i>											
<i>FY2016</i>	4	0												
<i>FY2017</i>	10	0												
<i>FY2018</i>	4	0												
<i>FY2019</i>	4	0												
<i>Total</i>	<i>31</i>	<i>0</i>												

Major Eligible Employer Grant subfund (MEE)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-5102

Program Goals:

The goal of awarding the Major Eligible Employer Grant (MEE) is to encourage major eligible employers to invest in the Commonwealth and to provide a number of stable employment opportunities by either making a significant expansion to existing operations or constructing new ones with specific qualification requirements. The program uses the following metrics:

- Virginia jobs created, and their average wage
- Value of capital investment in Virginia

Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed and performance milestones have been achieved.

The performance agreement does not contain a clawback provision because the incentive is always paid (typically in five annual installments) after performance has been achieved and maintained.

The performance period is typically 10 years (5 years to meet milestones, 5 years of payment); milestones reflect latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

Projects Awarded		FY2005	FY2006
Funds Appropriated		\$ -	\$ -
Number of Projects		1	1
Incentives Awarded		\$ 9,000,000	\$ 25,000,000
Average Incentive per Job		\$ 1,957	\$ 55,556
Expected	Jobs Created	4,600	450
	Average Wage (weighted)	\$ 79,591	\$ 133,333
	Value of Capital Investment	\$ 133,000,000	\$ 300,000,000
	Benefit-to-Cost Ratio (10-Year)	121.9	1.7
Projects Completed or at Milestone (subset of Projects Awarded)			
Number of Projects		1	1
Incentives Awarded		\$ 9,000,000	\$ 25,000,000
Incentives Paid		\$ 3,474,000	\$ 25,000,000
Incentives Repaid		\$ -	\$ -
Milestone	Jobs Created	n/a	n/a
	Average Wage (weighted)		
	Value of Capital Investment		
Completed	Jobs Created	5,094	450
	Average Wage (weighted)	\$ 104,000	\$ 156,596
	Value of Capital Investment	\$ 171,800,000	\$ 425,600,000
Projected Benefit-to-Cost Ratio (10-Year) ⁹		80.5	2.8
Current Benefit-to-Cost Ratio (December 2018) ⁹		91.7	2.7

Notes:

There are two projects which have been incented under the Major Eligible Employer Grant subfund in FY2005 and FY2006. Although these dates fall outside the scope of this report, data are provided for transparency on these ongoing projects.

Incentives awarded reflects the contractual obligations the Commonwealth entered during FY2005 and FY2006. A total of \$34,000,000 of incentives was awarded under the program in these years.

⁹ The Current Benefit-to-Cost Ratio is calculated by determining state revenues generated to date from direct, indirect, and induced effects from survey data provided by companies, and dividing that amount by Incentives Awarded. The Projected Benefit-to-Cost Ratio takes the results from the Current ratio calculation, and models the remaining portion of the Company's 10-year revenue generation assuming original project parameters.

Major Eligible Employer Grant subfund (MEE)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-5102

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs			Average Wage (<i>weighted</i>)		
	Total	Completed	Awarded	Received	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
<i>FY2005</i>	1	1	\$9,000,000	\$3,474,000	\$0	\$133,000,000	\$171,800,000	129%	4,600	5,094	111%	\$79,591	\$104,000	131%
<i>FY2006</i>	1	1	\$25,000,000	\$25,000,000	\$0	\$300,000,000	\$425,600,000	142%	450	450	100%	\$133,333	\$156,596	117%
<i>Total</i>	<i>2</i>	<i>2</i>	<i>\$34,000,000</i>	<i>\$28,474,000</i>	<i>\$0</i>	<i>\$433,000,000</i>	<i>\$597,400,000</i>	<i>138%</i>	<i>5,050</i>	<i>5,544</i>	<i>110%</i>	<i>\$212,924</i>	<i>\$260,596</i>	<i>248%</i>

Major Headquarters Workforce Grant Program (MHWG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.31

Program Goals:

The goal of awarding the Major Headquarters Workforce Grant Program (MHWG) is to incentivize a major international company to locate their corporate headquarters to the Commonwealth. This tailored performance-based grant is available to a qualified businesses which meets or exceeds requirements specified in the governing statute. The program uses the following metrics:

- Virginia jobs created and/or saved, and their average wage (if applicable)
- Value of capital investment in Virginia
- Percentage of new jobs working on non-Federal Government Contracts

Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed and performance milestones have been achieved.

The performance period is unique to each project and specified in the performance agreement; milestones reflect latest information received from company in the specified fiscal year.

Incentive payments are made 4 years after the Annual Application for Grant Payment has been submitted and approved.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2019
Funds Appropriated		\$ -
Number of Projects		1
Incentives Awarded		750,000,000
Average Incentive per Job		\$ 19,815
Expected at time of award	Jobs Created	37,850
	Value of Capital Investment	\$ 2,000,000,000
	Benefit-to-Cost Ratio (10-Year)	2.6
<i>Projects awarded in Fiscal Year that were Completed or at Milestone on or before 6/30/2019 (subset of Projects Awarded)</i>		
Number of Projects		-
Incentives Awarded		\$ -
Incentives Paid		\$ -
Incentives Repaid		\$ -
Milestone	Jobs Created	n/a
	Value of Capital Investment	n/a
Completed	Jobs Created	n/a
	Value of Capital Investment	n/a
Projected Benefit-to-Cost Ratio (10-Year)		n/a
Current Benefit-to-Cost Ratio (December 2018)		n/a

Notes:

There is a single project which has been incented under the Major Headquarters Workforce Grant Program. The project was awarded in FY2019 under a target completion date of FY2039.

Funds appropriated reflects the funds appropriated to the program in FY2019. A total of \$750,000,000 of incentives were awarded under the program in FY2019, which is split into two project phases. Phase 1 incentivizes 25,000 new jobs for a grant of \$550,000,000, while Phase 2 incentivizes an additional 12,850 new jobs for a grant of \$200,000,000. The jobs counted for these funds must meet the applicable Average Annual Wage Target.

The average annual wage target for the program is \$150,000 + 1.5% per year.

This project is eligible for additional grant payments, predicated on reaching employment numbers 5 years early (Dec. 2034) and MEI approval.

Major Headquarters Workforce Grant Program (MHWG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.31

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs		
	Total	Completed	Awarded	Received	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target
<i>FY2019</i>	<i>No projects to report</i>										
<i>Total</i>	-	-	\$ -	\$ -	\$ -	\$ -	\$ -	0%	-	-	0%

Semiconductor Manufacturing Grant Fund (SMG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.32

Program Goals:

The goal of awarding the Semiconductor Manufacturing Grant Fund (SMG) is to promote and expand semiconductor product manufacturing in the Commonwealth. This tailored performance-based grant is available to a qualified manufacturer of semiconductor memory or logic wafers which meets or exceeds requirements specified in the governing statute. The program uses the following metrics:

- Virginia jobs created
- Value of capital investment in Virginia

Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed and performance milestones have been achieved.

The performance period is unique to each project and specified in the performance agreement; milestones reflect latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2019
Funds Appropriated		\$ -
Number of Projects		1
Incentives Awarded		70,000,000
Average Incentive per Job		\$ 63,291
Expected at time of award	Jobs Created	1,106
	Value of Capital Investment	\$ 2,980,000,000
	Benefit-to-Cost Ratio (10-Year)	1.4
<i>Projects awarded in Fiscal Year that were Completed or at Milestone on or before 6/30/2019 (subset of Projects Awarded)</i>		
Number of Projects		-
Incentives Awarded		\$ -
Incentives Paid		\$ -
Incentives Repaid		\$ -
Milestone	Jobs Created	n/a
	Value of Capital Investment	n/a
Completed	Jobs Created	n/a
	Value of Capital Investment	n/a
Projected Benefit-to-Cost Ratio (10-Year)		n/a
Current Benefit-to-Cost Ratio (December 2018)		n/a

Notes:

There is one project which has been incented under the Semiconductor Manufacturing Grant Fund. The first project was awarded in FY2019.

A total of \$70,000,000 of incentives were awarded under the program in FY 2019.

The average wage requirement for the program is greater than or equal to the prevailing average wage in the locality (Manassas City).

Semiconductor Manufacturing Grant Fund (SMG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.32

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs		
	Total	Completed	Awarded	Received	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target
<i>FY2019</i>	1	0	No projects to report								
<i>Total</i>	1	0	\$ -	\$ -	\$ -	\$ -	\$ -	0%	-	-	0%

Semiconductor Memory or Logic Wafer Manufacturing Performance Grant Program (SEMI)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.14

Program Goals:

The goal of awarding the Semiconductor Memory or Logic Wafer Manufacturing Performance Grant (SEMI) is to promote and expand semiconductor product manufacturing in the Commonwealth. This tailored performance-based grant is available to a qualified manufacturer of semiconductor memory or logic wafers which meets or exceeds requirements specified in the governing statute. The program uses the following metrics:

- Virginia jobs created
- Value of capital investment in Virginia

Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed and performance milestones have been achieved. The performance period is unique to each project and specified in the performance agreement; milestones reflect latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2015	FY2016	Total
Funds Appropriated		\$ 5,400,000	\$ 3,800,000	\$ 27,000,000
Number of Projects		1	1	1
Incentives Paid		\$ 5,400,000	\$ 3,800,000	27,000,000
Average Incentive per Job		\$ -	\$ -	\$ 31,395
Expected at time of award	Jobs Created			860
	Value of Capital Investment	n/a	n/a	\$ 1,200,000,000
	Benefit-to-Cost Ratio (10-Year)			2.3
<i>Projects awarded in Fiscal Year that were Completed or at Milestone on or before 6/30/2019 (subset of Projects Awarded)</i>				
Number of Projects		1	1	1
Incentives Awarded		\$ 5,400,000	\$ 3,800,000	\$ 27,000,000
Incentives Paid		\$ 5,400,000	\$ 3,800,000	\$ 27,000,000
Incentives Repaid		\$ -	\$ -	\$ -
Milestone	Jobs Created	n/a	n/a	n/a
	Value of Capital Investment			
Completed	Jobs Created	n/a	n/a	860
	Value of Capital Investment			\$ 1,200,000,000
Projected Benefit-to-Cost Ratio (10-Year) ¹⁰		n/a	n/a	7.1
Current Benefit-to-Cost Ratio (December 2018) ¹⁰				8.2

Notes:

There is one project which has been incented under the Semiconductor Memory or Logic Wafer Manufacturing Grant Program. The project was awarded in FY2005 and received payments totaling \$27,000,000 between FY2011 and FY2016. Although FY2005 falls outside of the scope of this report, the last few years of activity were provided for transparency on the project.

Funds appropriated reflects the funds awarded to the program in FY2005. A total of \$27,000,000 of incentives was awarded under the program in FY 2005.

The average wage requirement for the program is greater than or equal to the prevailing average wage in the locality (Manassas City).

¹⁰ The Current Benefit-to-Cost Ratio is calculated by determining state revenues generated to date from direct, indirect, and induced effects from survey data provided by companies, and dividing that amount by Incentives Awarded. The Projected Benefit-to-Cost Ratio takes the results from the Current ratio calculation, and models the remaining portion of the Company's 10-year revenue generation assuming original project parameters.

Semiconductor Memory or Logic Wafer Manufacturing Performance Grant Program (SEMI)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.14

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs		
	Total	Completed	Awarded	Received	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target
<i>FY2005</i>	1	1	\$27,000,000	\$27,000,000	\$0	\$1,200,000,000	\$1,200,000,000	100%	860	860	100%
<i>Total</i>	<i>1</i>	<i>1</i>	<i>\$27,000,000</i>	<i>\$27,000,000</i>	<i>\$0</i>	<i>\$1,200,000,000</i>	<i>\$1,200,000,000</i>	<i>100%</i>	<i>860</i>	<i>860</i>	<i>100%</i>

Special Workforce Grant Program (SWG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.30

Program Goals:

The goal of awarding the Special Workforce Grant Fund Program (SWG) is to pay or reimburse workforce development, recruitment, and training to qualified e-commerce businesses operating within the Commonwealth. The program uses the following metrics:

- Virginia jobs created and their average wage (if applicable)
- Value of capital investment in Virginia

Structural Information:

The incentive is paid after an approved performance agreement between the Commonwealth and company has been signed and performance milestones have been achieved.

The performance period is unique to each project and specified in the performance agreement; milestones reflect latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2019
Funds Appropriated		\$ -
Number of Projects		1
Incentives Awarded		\$ 10,500,000
Average Incentive per Job		\$ 7,000
Benefit-to-Cost		7.9
Expected at time of award	Jobs Created	1,500
	Value of Capital Investment	\$ 84,000,000
<i>Projects awarded in Fiscal Year that were Completed or at Milestone on or before 6/30/2019 (subset of Projects Awarded)</i>		
Number of Projects		-
Incentives Awarded		\$ -
Incentives Paid		\$ -
Incentives Repaid		\$ -
Milestone	Jobs Created	-
	Value of Capital Investment	\$ -
Completed	Jobs Created	-
	Value of Capital Investment	\$ -
Projected Benefit-to-Cost Ratio		n/a
Current Benefit-to-Cost Ratio		n/a

Notes:

There is a single project which has been incented under the Special Workforce Grant Fund Program. The project was awarded in FY2019 and has not met any milestone or completion metrics at the time of the report.

Funds appropriated reflects the funds appropriated to the program in FY2019. A total of \$10,500,000 of incentives were awarded under the program in FY 2019.

The average wage requirement for the program is at least \$90,000, and the employee must be considered 'full time' by working more than 35 hours a week, for a 'normal year' of 48 weeks.

Special Workforce Grant Program (SWG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.30

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs		
	Total	Completed	Awarded	Received	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target
<i>FY2019</i>	<i>No projects to report</i>										
<i>Total</i>	-	-	\$ -	\$ -	\$ -	\$ -	\$ -	0%	-	-	0%

Virginia Jobs Investment Program (VJIP)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-2204.3

Program Goals:

There are three components of the Virginia Jobs Investment Program (VJIP): a New Jobs Program, which is open to new or expanding business; a Retraining Program for applicants updating facilities with new technology and processes; and a Small Business New Jobs Program which focuses on entrepreneurial entities. The program uses the following metrics:

- Virginia jobs created and/or retrained, and their average wage
- Value of capital investment in Virginia

Structural Information:

The company must apply and receive approval under each of the three programs and fulfill the approved levels within 36 months.

The incentive is paid after proof of performance has been submitted and verified. Each component also contains a minimum revenue requirement and minimum wage requirement.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2015	FY2016	FY2017	FY2018	FY2019	Total
Funds Appropriated ¹¹		\$ 5,669,833	\$ 5,669,833	\$ 5,669,833	\$ 5,669,883	\$ 5,669,833	\$ 28,349,215
Number of Projects		83	94	105	105	70	457
Incentives Awarded		\$ 7,185,454	\$ 10,642,696	\$ 12,263,408	\$ 9,592,243	\$ 6,885,400	\$ 46,569,201
Average Incentive per Job		\$ 766	\$ 673	\$ 769	\$ 771	\$ 514	\$ 695
Expected at time of award	Jobs Created	7,300	12,382	13,407	11,719	10,390	55,198
	Jobs Retrained	2,084	3,441	2,536	722	3,015	11,798
	Average Wage (weighted)	\$ 45,771	\$ 94,162	\$ 58,564	\$ 44,868	\$ 73,647	\$ 61,500
	Value of Capital Investment	\$ 713,671,068	\$ 877,784,220	\$ 916,230,987	\$ 1,476,880,253	\$ 1,158,015,232	\$ 5,142,581,760
<i>Projects awarded in Fiscal Year that were Completed or at Milestone on or before 6/30/2019 (subset of Projects Awarded)</i>							
Number of Projects		72	78	93	96	67	406
Incentives Awarded		\$ 6,433,559	\$ 10,189,234	\$ 11,927,290	\$ 9,186,844	\$ 6,758,800	\$ 44,495,727
Incentives Paid		\$ 4,346,954	\$ 7,140,851	\$ 3,294,976	\$ 1,801,750	\$ 337,000	\$ 16,921,531
Milestone ¹²	Jobs Created	None at Milestone	None at Milestone	-	-	-	-
	Jobs Retrained			291	74	20	385
	Average Wage (weighted)			\$ 31,273	\$ 45,830	\$ 56,867	\$ 47,480
	Value of Capital Investment			\$ -	\$ -	\$ -	\$ -
Completed	Jobs Created	4,060	6,980	2,696	1,742	-	15,478
	Jobs Retrained	1,869	3,247	1,858	467	2,930	10,371
	Average Wage (weighted)	\$ 47,608	\$ 54,415	\$ 48,276	\$ 62,201	\$ 52,612	\$ 52,233
	Value of Capital Investment	\$ 635,134,884	\$ 795,789,717	\$ 647,767,261	\$ 322,715,448	\$ 50,245,492	\$ 2,451,652,802

¹¹ VJIP is structured to pay the incentive after performance. Historically, job creation is lower than the number of jobs expected because companies can be reimbursed only up to the number of jobs listed on the VJIP application. This is why award amounts may exceed funds appropriated. ¹² Values reported here are primarily based on survey results during unofficial milestone reporting for added transparency. VEDP uses this data, as well as VEC QCEW data (when applicable—contractual milestone needing verification). For Fiscal Years 2015 and 2016, there were no projects at milestone, as this is outside of the 36 month timeframe and projects are either completed or did not materialize.

Virginia Jobs Investment Program (VJIP)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-2204.3

Completed Projects:

Year	Projects		Incentives		Capital Investment			Jobs Created			Jobs Retrained			Total Jobs		
	Total	Completed	Awarded	Received	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
FY2015	83	72	\$7,185,454	\$4,530,195	\$709,771,068	\$631,234,884	89%	7,300	4,060	56%	1,721	1,509	88%	9,021	5,569	62%
FY2016	94	73	\$10,642,696	\$7,114,451	\$886,170,706	\$795,625,203	90%	12,382	6,980	56%	3,428	3,181	93%	15,810	10,161	64%
FY2017	105	57	\$12,263,408	\$3,294,976	\$906,905,987	\$647,767,261	71%	13,310	2,696	20%	2,536	2,115	83%	15,846	4,811	30%
FY2018	105	31	\$9,592,243	\$1,830,750	\$1,469,570,253	\$321,405,448	22%	11,719	1,742	15%	722	541	75%	12,441	2,283	18%
FY2019	70	3	\$6,885,400	\$337,000	\$1,158,015,232	\$50,245,492	4%	10,390	-	0%	3,015	2,950	98%	13,405	2,950	22%
<i>Total</i>	<i>457</i>	<i>236</i>	<i>\$46,569,201</i>	<i>\$17,107,372</i>	<i>\$5,130,433,246</i>	<i>\$2,446,278,288</i>	<i>48%</i>	<i>55,101</i>	<i>15,478</i>	<i>28%</i>	<i>11,422</i>	<i>10,296</i>	<i>90%</i>	<i>66,523</i>	<i>25,774</i>	<i>39%</i>

Notes: VJIP is structured to pay the incentive after performance. Historically, job creation is lower than the number of jobs expected because companies can be reimbursed only up to the number of jobs listed on the VJIP application. Projects which are considered Active, but have not provided an annual report (primarily for FY2019), and projects that Did Not Materialize (de-obligated), are included in the count for 'Number of Projects' in the Projects Awarded section of the previous page, but are not included in this summary. See Appendix A for expanded information pertaining to these projects.

Agriculture and Forestry Industries Development Fund (AFID)

Administered by: Virginia Department of Agriculture and Consumer Services

Va. Code § 3.2-305

Program Goals:

The goal of awarding Facility Grants from Agriculture and Forestry Industries Development Fund Grant (AFID) is to attract new and expanding agriculture and forestry processing / value-added facilities using Virginia-grown products. The program uses the following metrics:

- Virginia jobs created, and their average wage
- Value of capital investment in Virginia
- Value of new purchases of Virginia-grown agriculture and forestry products

Structural Information:

The incentive is paid after an approved performance agreement between the locality and company has been signed. The performance agreement contains a clawback provision. The performance period is typically 36 months; milestones reflect latest information received from the company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2015	FY2016	FY2017	FY2018	FY2019	Total
Funds Appropriated		\$ 1,000,000	\$ 1,750,000	\$ 1,250,000	\$ 1,780,000	\$ -	\$ 5,780,000
Number of Projects		6	12	20	13	18	69
Incentives Awarded		\$ 490,000	\$ 1,045,000	\$ 1,837,500	\$ 862,000	\$ 1,066,200	\$ 5,300,700
Expected at time of award	Jobs Created	213	330	386	247	296	1,472
	Average Wage (weighted)	\$ 26,657	\$ 32,257	\$ 34,991	\$ 33,537	\$ 30,730	\$ 158,172
	Value of Capital Investment	\$ 9,381,500	\$ 183,893,471	\$ 82,685,956	\$ 32,484,197	\$ 32,421,841	\$ 340,866,965
	Value of Agriculture Products and/or Forestry Products	\$ 34,323,819	\$ 64,706,311	\$ 107,609,226	\$ 21,760,659	\$ 41,652,236	\$ 270,052,251
<i>Projects awarded in Fiscal Year that were Completed or at Milestone on or before 6/30/2019 (subset of Projects Awarded)</i>							
Number of Projects		5	12	19	8	-	44
Incentives Awarded		\$ 490,000	\$ 1,045,000	\$ 1,837,500	\$ 862,000	\$ 1,066,200	\$ 5,300,700
Incentives Paid		\$ 490,000	\$ 1,045,000	\$ 1,837,500	\$ 822,000	\$ 1,066,200	\$ 5,260,700
Incentives Repaid		\$ 50,000	\$ -	\$ 200,000	\$ 250,000	\$ -	\$ 500,000
Milestone ¹³	Jobs Created	155	233	242	97	-	726
	Average Wage (weighted)	\$ 22,838	\$ 29,711	\$ 35,564	\$ 42,316	\$ -	\$ 130,428
	Value of Capital Investment	\$ 11,324,234	\$ 193,909,238	\$ 106,232,718	\$ 4,823,566	\$ -	\$ 316,289,756
	Value of Agriculture Products and/or Forestry Products	\$ 19,288,022	\$ 74,871,015	\$ 33,656,903	\$ 10,006,542	\$ -	\$ 137,822,481
Completed	Jobs Created	None Completed	None Completed	None Completed	None Completed	None Completed	n/a
	Average Wage (weighted)						
	Value of Capital Investment						
	Value of Agriculture Products and/or Forestry Products						

¹³ Values reported here are primarily based on survey results during unofficial milestone reporting for added transparency. VEDP uses this data, as well as VEC QCEW data (when applicable—contractual milestone needing verification) to calculate the Current and Projected Benefit-to-Cost Ratios.

Agriculture and Forestry Industries Development Fund (AFID)
Administered by: Virginia Department of Agriculture and Consumer Services
 Va. Code § 3.2-305

Completed Projects:

Year	Projects		Incentives			Capital Investment			Jobs			Value of Agriculture Products		
	Total	Completed	Awarded	Received	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target	Incented	Actual	% of Target
FY2015	6	1*	\$ 50,000	\$ 50,000	\$ 50,000	\$ 735,000	\$ -	0%	25	-	0%	\$ 353,309	\$ -	0%
FY2016	12	0	No completed projects											
FY2017	20	1*	\$ 200,000	\$ 200,000	\$ 200,000	\$ 6,412,820	\$ -	0%	105	-	0%	\$ 50,581,125	\$ -	0%
FY2018	13	1*	\$ 250,000	\$ 250,000	\$ 250,000	\$ 8,900,000	\$ -	0%	66	-	0%	\$ 235,300	\$ -	0%
FY2019	18	0	No completed projects											
<i>Total</i>	<i>69</i>	<i>0</i>	<i>\$ 500,000</i>	<i>\$ 500,000</i>	<i>\$ 500,000</i>	<i>\$ 16,047,820</i>	<i>\$ -</i>	<i>0%</i>	<i>196</i>	<i>-</i>	<i>-</i>	<i>\$ 51,169,734</i>	<i>\$ -</i>	<i>0%</i>

Note: *Closed projects that did not materialize, but for which incentives were provided and subsequently repaid, are included in this summary.

Enterprise Zone Job Creation Grant (JCG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-547

Program Goals:

The goal of the Enterprise Zone Job Creation Grant (JCG) is to offer distressed communities (rural and urban) a tool to increase their attractiveness as a place for job creation and private investment. The intent is to spur overall community economic growth and expansion by the use of two stand-alone, but complimentary, incentives: the Job Creation Grant and Real Property Investment Grant. The program uses the primary metric below.

- Virginia jobs created since base year of application

Structural Information:

Applications for the grant are submitted after qualified jobs have been created; grants are performance-based and by-right.

There is a statutory minimum number of jobs which must be created, and a minimum wage threshold for grant-eligible positions, based on Federal Minimum Wage.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded & Completed</i>	FY2015	FY2016	FY2017	FY2018	FY2019	Total ¹⁴
Total Enterprise Zone Funds Appropriated ¹⁵	\$ 12,150,000	\$ 12,071,157	\$ 12,650,000	\$ 12,814,467	\$ 13,500,000	\$ 63,185,624
Funding Available for JCG	\$ 3,097,733	\$ 2,739,022	\$ 1,791,829	\$ 2,161,632	\$ 2,696,732	\$ 12,486,948
Number of Projects	67	58	63	48	55	291
Incentives Awarded	\$ 3,097,733	\$ 2,738,137	\$ 1,791,829	\$ 2,161,632	\$ 2,696,732	\$ 12,486,063
Jobs Created in Grant Year	1,393	1,657	1,040	1,610	2,108	7,808
Jobs Maintained in Grant Year	3,758	3,215	2,009	2,025	2,562	n/a
Net Jobs Created over Base Year	5,150	4,869	3,049	3,635	4,670	n/a

Notes:

The Job Creation Grant is available for up to five consecutive years, starting with Grant Year 1. The application includes a base number of employees, the number of jobs created since that base year, and the wages for those permanent, full-time employees (PFTE). The base year may be either of the two calendar years immediately preceding the first year of grant eligibility, at the choice of the applicant. Subsequent years verify the number of jobs created or maintained since the base year. Base year jobs are not grant eligible. Grant awards are calculated per PFTE which is offered health benefits and earns at least 175% (\$500/PFTE) or 200% (\$800/PFTE) of the Federal Minimum Wage. Applicants from High Unemployment Areas can qualify PFTE at a reduced wage threshold of 150% of the Federal Minimum Wage (\$500/PFTE). Applications are due April 1 of each year.

The Job Creation Grant is paid after qualified jobs have been created. Projects are considered completed once the application is approved and payment disbursed.

¹⁴ Totals for "Jobs Maintained in Grant Year" and "Net Jobs Created over Base Year" do not contain values as adding these variables over time results in double-counting. ¹⁵ Both the JCG and RPIG are funded from an overall Enterprise Zone appropriation. What is not awarded under JCG in a given FY is subsequently made available for RPIG.

Enterprise Zone Job Creation Grant (JCG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-547

Completed Projects:

Year	Projects		Incentives		Jobs			
	Total	Completed	Awarded	Received	Created	Maintained	Net Created over Base Year	% of Target
FY2015	67	67	\$3,097,733	\$3,097,733	1,392	3,760	5,151	100%
FY2016	58	58	\$2,738,137	\$2,738,137	1,657	3,214	4,868	100%
FY2017	63	63	\$1,791,829	\$1,791,829	1,038	2,008	3,052	100%
FY2018	48	48	\$2,161,632	\$2,161,632	1,610	2,026	3,639	100%
FY2019	55	55	\$2,696,732	\$2,696,732	2,108	2,566	4,669	100%
<i>Total</i>	<i>291</i>	<i>291</i>	<i>\$12,486,063</i>	<i>\$12,486,063</i>	<i>7,805</i>			

Note: Enterprise Zone JCG is performance-based, by-right, and is structured to disburse funds only after proof of completion. Therefore 100% of projects met their targets.

Totals for "Jobs Maintained" and "Net Created over Base" do not contain values as adding these variables over time results in double-counting.

Enterprise Zone Real Property Investment Grant (RPIG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-548

Program Goals:

The goal of the Enterprise Zone Real Property Grant (RPIG) is to offer distressed communities (rural and urban) a tool to increase their attractiveness as a place for job creation and private investment. The intent is to spur overall community economic growth and expansion by the use of two stand-alone, but complimentary, incentives: the Job Creation Grant and Real Property Investment Grant. The program uses the primary metric below.

- Value of real property investment in Virginia

Structural Information:

Applications for the grant are submitted *after* the property receiving investment has been placed into service. The grant is performance-based and by-right.

There is a statutory minimum amount of investment which must be made.

The grant is paid out from the remaining Enterprise Zone allocation after Job Creation Grants are paid in full. When grant requests exceed the available funding, the grant is prorated.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded & Completed</i>	FY2015	FY2016	FY2017	FY2018	FY2019	Total
Total Enterprise Zone Funds Appropriated ¹⁶	\$ 12,150,000	\$ 12,071,157	\$ 12,650,000	\$ 12,814,467	\$ 13,500,000	\$ 63,185,624
Funding Available for JCG	\$ 9,052,267	\$ 9,332,135	\$ 10,858,171	\$ 10,652,835	\$ 10,803,268	\$ 50,698,676
Number of Projects	166	157	166	168	168	825
Incentives Awarded	\$ 9,052,275	\$ 9,333,020	\$ 10,858,171	\$ 10,652,835	\$ 10,803,268	\$ 50,699,569
Qualified Real Property Investment Made	\$ 242,131,768	\$ 300,484,639	\$ 275,733,033	\$ 241,345,100	\$ 231,893,443	\$ 1,291,587,983
RPIG Proration Rate	69.11%	66.64%	73.68%	69.97%	74.51%	70.78%
Type of Qualified Real Property Investment (Count)						
New Construction	37	43	41	38	27	186
Expansion of Existing Building or Facility	19	11	17	15	16	78
Rehabilitation of Existing Building or Facility	110	103	108	115	125	561
Investment-to-Cost Ratio	26.75	32.20	25.39	22.66	21.47	25.48

Notes:

Applications to the Real Property Investment Grant are submitted the calendar year following the year in which the property was placed in service. A statutory minimum investment of \$100,000 is required for a single building or facility in the case of rehabilitation or expansion, or \$500,000 in the case of new construction. Grant requests are capped at \$100,000 for Qualified Real Property Investment under \$5 million and \$200,000 for investments over \$5 million. Applications are due April 1 of each year.

The Real Property Investment Grant is paid after qualified investment has been made. Projects are considered completed once the application is approved and payment disbursed.

¹⁶ Both the JCG and RPIG are funded from an overall Enterprise Zone appropriation. What is not awarded under JCG in a given FY is subsequently made available for RPIG.

Enterprise Zone Real Property Investment Grant (RPIG)
 Administered by: Department of Housing & Community Development
 Va. Code § 59.1-548

Completed Projects:

Year	Projects		Incentives		Real Property	
	Total	Completed	Awarded	Received	Qualified Real Property Investment	% of Target
<i>FY2015</i>	166	166	\$9,052,275	\$9,052,275	\$242,131,768	100%
<i>FY2016</i>	157	157	\$9,333,020	\$9,333,020	\$300,484,639	100%
<i>FY2017</i>	166	166	\$10,858,171	\$10,858,171	\$275,733,033	100%
<i>FY2018</i>	168	168	\$10,652,835	\$10,652,835	\$241,345,100	100%
<i>FY2019</i>	168	168	\$10,803,268	\$10,803,268	\$231,893,443	100%
<i>Total</i>	<i>825</i>	<i>825</i>	<i>\$50,699,569</i>	<i>\$50,699,569</i>	<i>\$1,291,587,983</i>	<i>100%</i>

Rail Industrial Access Fund (RIAF)

Administered by: Department of Rail & Public Transportation

Va. Code § 33.2-1600

Program Goals:

The goal of the Rail Industrial Access Fund (RIAF) is to promote truck diversion by connecting new or expanding businesses to the freight rail network. The program is available to localities, businesses, or industries who seek access to a common carrier railroad. The program uses the following metrics:

- Value of capital investment in Virginia
- Increase in number of carloads along the route

Structural Information:

The incentive is paid after an approved performance agreement between Department of Rail and Public Transportation and company has been signed and construction is complete. The performance agreement contains a clawback provision.

The program scores applicants from 0 to 100, a minimum score of 50 is required to receive recommendation for approval to the Commonwealth Transportation Board.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2015	FY2016	FY2017	FY2018	FY2019	Total
Funds Appropriated		\$ 5,500,000	\$ 5,500,000	\$ 5,500,000	\$ 5,500,000	\$ 5,500,000	\$ 27,500,000
Funding Available for RIAF		\$ 3,000,000	\$ 3,000,000	\$ 3,000,000	\$ 3,000,000	\$ 3,000,000	\$ 15,000,000
Number of Projects		1	3	-	4	2	10
Incentives Awarded		\$ 365,400	\$ 1,040,000	\$ -	\$ 1,788,000	\$ 680,810	\$ 3,874,210
Expected at time of award	Value of Capital Investment	\$ 2,600,000	\$ 7,190,000	\$ -	\$ 47,315,000	\$ 43,300,000	\$ 100,405,000
	Increase in Carloads	10	30	-	703	20	763
<i>Projects awarded in Fiscal Year that were Completed or at Milestone on or before 6/30/2019 (subset of Projects Awarded)</i>							
Number of Projects		1	2	-	2	-	5
Incentives Awarded		\$ 365,400	\$ 690,000	None Completed or at Milestone	\$ 888,000	None Completed or at Milestone	1,943,400
Incentives Paid		\$ 365,400	\$ 495,000		\$ 888,000		1,748,400
Incentives Repaid ¹⁷		\$ -	\$ -		\$ -		-
Number of Projects with Funds Deobligated		-	-		1		1
Funds De-obligated		\$ -	\$ -		\$ 450,000		\$ 450,000
Milestone	Value of Capital Investment	n/a	n/a	n/a	n/a	n/a	n/a
	Increase in Carloads						
Completed	Value of Capital Investment	\$ 2,100,000	\$ 7,477,885	n/a	\$ 39,433,406	n/a	\$ 49,011,291
	Increase in Carloads	96	n/a		n/a		96

Notes:

The Rail Industrial Access Fund (DRPT), Economic Development Access Program (VDOT), and Airport Access Program (VDOT) all share a \$5.5 million appropriation each fiscal year. During program review in FY 2015, the Commonwealth Transportation Board put a moratorium on the Rail Industrial Access Fund accepting applications.

¹⁷ While no incentives have been repaid, de-obligated funds are noted in the table. De-obligated projects and projects underway have no milestone or completion data.

Rail Industrial Access Fund (RIAF)

Administered by: Department of Rail & Public Transportation

Va. Code § 33.2-1600

Completed Projects:

Year	Projects		Incentives			Capital Investment			Carloads		
	Total	Completed	Awarded	Received	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target
<i>FY2015</i>	1	1	\$ 365,400	\$ 365,400	\$ -	\$ 2,600,000	\$ 2,100,000	81%	10	96	960%
<i>FY2016</i>	3	2	\$ 690,000	\$ 495,000	\$ -	\$ 6,200,000	\$ 7,477,885	121%	20	n/a	n/a
<i>FY2017</i>	-	-	<i>No completed projects</i>								
<i>FY2018</i>	4	2	\$ 888,000	\$ 888,000	\$ -	\$ 30,920,000	\$ 39,433,406	128%	502	n/a	n/a
<i>FY2019</i>	2	-	<i>No completed projects</i>								
<i>Total</i>	<i>10</i>	<i>5</i>	<i>\$ 1,943,400</i>	<i>\$ 1,748,400</i>	<i>-</i>	<i>\$ 39,720,000</i>	<i>\$ 49,011,291</i>	<i>123%</i>	<i>532</i>	<i>96</i>	<i>18%</i>

Note: Projects which did not materialize (de-obligated) are not included in this summary, but are listed in Appendix A.

Tobacco Region Opportunity Fund (TROF)

Administered by: Tobacco Region Revitalization Commission

Va. Code Not Applicable

Program Goals:

The goal of the Tobacco Region Opportunity Fund (TROF) is to assist in the creation of new jobs and investments in tobacco-dependent regions and communities, whether through new business attraction or existing business expansion. The program uses the following metrics:

- Virginia jobs created, and their average wage
- Value of taxable assets in Virginia

Structural Information:

The incentive is paid after an approved performance agreement between the locality and company has been signed. The performance agreement contains a clawback provision.

The performance period is typically 36-months; milestones reflect the latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2015	FY2016	FY2017	FY2018	FY2019	Total
Funds Appropriated		\$ 20,465,000	\$ 3,700,000	\$ 3,000,000	\$ -	\$ -	\$ 27,165,000
Number of Projects		34	34	25	33	16	142
Incentives Awarded		\$ 22,875,000	\$ 17,108,000	\$ 4,457,500	\$ 5,912,500	\$ 6,125,000	\$ 56,478,000
Expected at time of award	Jobs Created	5,182	3,492	879	1,412	1,234	12,199
	Value of Taxable Assets	\$ 550,981,086	\$ 1,252,407,050	\$ 161,710,205	\$ 161,934,797	\$ 171,393,878	\$ 2,298,427,016
<i>Projects awarded in Fiscal Year that were Completed or at Milestone on or before 6/30/2019 (subset of Projects Awarded)</i>							
Number of Projects		17	16	17	16	3	69
Incentives Awarded		\$ 5,935,000	\$ 8,360,000	\$ 3,502,500	\$ 1,817,500	\$ 1,980,000	\$ 21,595,000
Incentives Paid		\$ 1,135,000	\$ 2,590,000	\$ 155,000	\$ -	\$ -	\$ 3,880,000
Incentives Repaid		\$ 1,415,425	\$ 73,450	\$ 155,000	\$ -	\$ -	\$ 1,643,875
Milestone	Jobs Created	n/a	n/a	n/a	n/a	n/a	n/a
	Value of Taxable Assets	\$ 6,195,800	\$ 5,770,000	\$ 3,347,500	\$ 1,817,500	\$ 1,350,000	\$ 18,480,800
Completed	Jobs Created	98	249	n/a	n/a	n/a	347
	Value of Taxable Assets	\$ 17,919,950	\$ 654,280,000	n/a	n/a	n/a	\$ 672,199,950
Percentage of Performance Agreement Compliance ¹⁸		100%	100%	100%	100%	100%	100%

Notes:

The reported amounts in the FY 2019 report for 'Incentives Paid' are actual incentive payments made to the Company. In previous years' reports, this field additionally reflected money that was set aside in an escrow account, but not yet released from the Tobacco Commission. The FY2019 methodology accurately reflects the State's true cash-outflows for incentives provided.

¹⁸ This overall measure reflects the percentage of performance agreements for which the terms and conditions within were met. During the past 5-years, all awarded grants have met performance obligations, not been paid, or been repaid as deemed appropriate by the Tobacco Region Revitalization Commission.

Tobacco Region Opportunity Fund (TROF)

Administered by: Tobacco Region Revitalization Commission

Va. Code Not Applicable

Completed Projects:

Year	Projects		Incentives			Taxable Assets			Jobs		
	Total	Completed	Awarded	Received	Repaid	Incented	Actual	% of Target	Incented	Actual	% of Target
FY2015	34	5	\$1,135,000	\$1,135,000	\$810,375	\$17,484,000	\$17,919,950	102%	198	98	49%
FY2016	34	3	\$2,590,000	\$2,590,000	\$0	\$654,200,000	\$654,280,000	100%	159	249	157%
FY2017	25	1	\$155,000	\$155,000	\$155,000	\$6,000,000	\$0	0%	60	0	0%
FY2018	33	0	No Completed Projects								
FY2019	16	0	No Completed Projects								
<i>Total</i>	<i>142</i>	<i>9</i>	<i>\$3,880,000</i>	<i>\$3,880,000</i>	<i>\$965,375</i>	<i>\$677,684,000</i>	<i>\$672,199,950</i>	<i>99%</i>	<i>417</i>	<i>347</i>	<i>83%</i>

Note: Projects which are considered Active, but have not provided an annual report (primarily for FY2019) and projects that Did Not Materialize (de-obligated), are included in the count for 'Number of Projects' in the Projects Awarded section of the previous page, but are not included in this summary. Projects that did not materialize, but for which incentives were provided and subsequently repaid, are included in this summary. See Appendix A for expanded information pertaining to these projects.

Economic Development Access Program (EDAP)

Administered by: Virginia Department of Transportation

Va. Code § 33.2-1509

Program Goals:

The goal of awarding projects under the Economic Development Access Program (EDAP) is to provide funding for the construction, improvement, or maintenance of roads servicing new or expanding qualifying economic development sites. The funds must be used to create adequate access, in consideration of the type and volume of traffic anticipated, to qualifying sites. The program uses the following metric:

- Value of subsequent capital investment in Virginia

Structural Information:

The incentive is paid after an approved performance agreement between Virginia Department of Transportation and the locality (applicant) has been signed and upon documenting eligible capital investment (costs). The performance agreement contains a clawback provision.

The Value of Capital Investment reflects the minimum required capital investment balance from qualifying companies to receive full incentive awards. In most instances, actual capital investment attributed to a project is higher but not tracked beyond the contractual requirements.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2015	FY2016	FY2017	FY2018	FY2019	Total
Funds Appropriated		\$ 5,500,000	\$ 5,500,000	\$ 5,500,000	\$ 5,500,000	\$ 5,500,000	\$ 27,500,000
Funding Available for EDAP		\$ 1,300,000	\$ 953,000	\$ 3,846,000	\$ 3,100,000	\$ 2,307,000	\$ 11,506,000
Number of Projects		2	2	7	5	4	20
Incentives Awarded		\$ 650,000	\$ -	\$ 3,846,000	\$ -	\$ -	\$ 4,496,000
Investment to Cost Ratio		5.0	-	5.0	-	-	5.0
Expected at time of award	Value of Capital Investment	\$ 3,250,000	\$ -	\$ 19,230,000	\$ -	\$ -	\$ 22,480,000
<i>Projects awarded in Fiscal Year that were Completed or at Milestone on or before 6/30/2019 (subset of Projects Awarded)</i>							
Number of Projects		1	1	3	-	-	5
Incentives Awarded		\$ 1,300,000	\$ 650,000	\$ 1,896,000	\$ -	\$ -	\$ 3,846,000
Incentives Paid		\$ 650,000	\$ 650,000	\$ 1,483,306	\$ -	\$ -	\$ 2,783,306
Incentives Repaid ¹⁹		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Projects Cancelled		1	-	-	-	-	1
Funding De-Allocated to Cancelled Projects		\$ 650,000	\$ -	\$ -	\$ -	\$ -	\$ 650,000
Milestone	Value of Capital Investment	\$ -	\$ 3,250,000	\$ 2,188,985	\$ -	\$ -	\$ 5,438,985
Completed	Value of Capital Investment	\$ 3,250,000	\$ -	\$ 6,230,000	\$ -	\$ -	\$ 9,480,000
Actual Investment-to-Cost Ratio		5.0	5.0	5.7	n/a	n/a	5.4

Note:

The Economic Development Access Program (VDOT), Airport Access Program (VDOT), and Rail Industrial Access Fund (DRPT) all share a \$5.5 million appropriation each year.

¹⁹ While no incentives have been repaid, de-allocated (did not materialize) funds are noted in the table and have no milestone or completion data.

Economic Development Access Program (EDAP)

Administered by: Virginia Department of Transportation

Va. Code § 33.2-1509

Completed Projects:

Year	Projects		Incentives			Capital Investment		
	Total	Completed	Awarded	Paid	Repaid	Expected	Actual	% of Target
<i>FY2015</i>	2	1	\$650,000	\$650,000	\$0	\$3,250,000	\$3,250,000	100%
<i>FY2016</i>	2	0	No completed projects					
<i>FY2017</i>	7	3	\$3,846,000	\$1,046,509	\$0	\$19,230,000	\$8,418,985	44%
<i>FY2018</i>	5	0	No completed projects					
<i>FY2019</i>	4	0	No completed projects					
<i>Total</i>	<i>20</i>	<i>4</i>	<i>\$4,496,000</i>	<i>\$1,696,509</i>	<i>\$0</i>	<i>\$22,480,000</i>	<i>\$11,668,985</i>	<i>52%</i>

Note: Projects that did not materialize (de-allocated) are not included, but are listed in Appendix A.

Governor's Motion Picture Opportunity Fund (GMPOF)

Administered by: Virginia Tourism Authority doing business as Virginia Tourism Corporation

Va. Code § 33.2-1509

Program Goals:

The goal of the Governor's Motion Picture Opportunity Fund (GMPOF) is to support the growth of the film and television industries in Virginia. Specifically, the program provides a financial incentive for production companies to film in Virginia. The program uses the two primary metrics below. When applicable, an additional metric is used to determine the value of ancillary deliverables which are specified in the performance agreement. Examples include broadcast advertising and informational videos to promote Virginia as a travel destination.

- Total Virginia hires
- Project expenditures in Virginia

Structural Information:

The company enters into a performance agreement with the Virginia Tourism Authority.

The incentive is paid at project completion after proof of qualified spending in Virginia is submitted.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	Total
Funds Appropriated	\$ 2,512,063	\$ 2,518,261	\$ 6,100,589	\$ 3,087,811	\$ 3,109,412	\$ 17,328,136
Number of Projects	4	8	7	5	8	32
Incentives Awarded	\$ 2,725,000	\$ 4,802,239	\$ 7,686,704	\$ 3,400,000	\$ 6,794,500	\$ 25,408,443
Tax Credit (Refundable) Awarded	\$ 6,490,641	\$ 6,361,969	\$ 7,594,663	\$ 6,573,080	\$ 6,183,103	\$ 33,203,456
<i>Projects awarded in Fiscal Year that were Completed or at Milestone on or before 6/30/2019 (subset of Projects Awarded)</i>						
Number of Projects	4	8	7	5	5	29
Incentives Awarded	\$ 2,725,000	\$ 4,802,239	\$ 7,686,704	\$ 3,400,000	\$ 6,794,500	\$ 25,408,443
Incentives Paid	\$ 2,654,184	\$ 4,744,869	\$ 6,601,953	\$ 3,295,152	\$ 1,905,832	\$ 19,201,990
Tax Credit (Refundable) Awarded	\$ 6,383,321	\$ 5,414,009	\$ 6,361,969	\$ 6,058,480	\$ 6,500,000	\$ 30,717,779
Total Hires	1,331	1,594	2,159	1,671	3,491	10,246
Project Expenditures	\$ 33,043,734	\$ 38,561,210	\$ 51,489,306	\$ 33,684,296	\$ 67,810,265	\$ 224,588,811
Value of Ancillary Deliverables	\$ -	\$ 3,100,000	\$ 12,375,000	\$ 10,850,000	\$ 250,000	\$ 26,575,000
Economic Output (estimated)	\$ 82,902,452	\$ 109,014,261	\$ 116,411,464	\$ 70,331,047	\$ 135,413,032	\$ 514,072,256
Benefit-to-Cost Ratio ²⁰	9.2	10.7	9.0	7.5	16.1	10.5

Notes:

For some productions, GMPOF is used in conjunction with the Motion Picture Production tax credit, so data on the tax credit also are listed.

Incentives for film production support the growth of the entire statewide film and television production industry. In addition to associated jobs and economic impact, film and television projects promote Virginia and encourage travel and tourism. Many projects receiving incentives are required to provide ancillary deliverables which promote travel and tourism in Virginia.

²⁰ The Benefit-to-Cost ratio was calculated by dividing estimated total economic output generated to date by the motion picture industry in Virginia (direct, indirect, and induced) by the total cost (GMPOF and MPP tax credits, where applicable). Estimated total economic output was provided by VTC.

Governor's Motion Picture Opportunity Fund (GMPOF)

Administered by: Virginia Tourism Authority doing business as Virginia Tourism Corporation

Va. Code § 33.2-1509

Completed Projects:

Year	Projects		Incentives			Virginia			
	Total	Completed	Awarded	Paid	Repaid	Hires	Spend	Ancillary Benefits	% of Target
<i>FY2015</i>	4	4	\$2,725,000	\$2,654,184	\$0	1,331	\$33,043,734	\$0	100%
<i>FY2016</i>	8	8	\$4,802,239	\$4,744,869	\$0	1,594	\$38,561,210	\$3,100,000	100%
<i>FY2017</i>	7	7	\$7,686,704	\$6,601,953	\$0	2,159	\$51,489,306	\$12,375,000	100%
<i>FY2018</i>	5	5	\$3,400,000	\$3,295,152	\$0	1,671	\$33,684,296	\$10,850,000	100%
<i>FY2019</i>	8	5	\$6,794,500	\$1,905,832	\$0	3,491	\$67,810,265	\$250,000	100%
<i>Total</i>	<i>32</i>	<i>29</i>	<i>\$25,408,443</i>	<i>\$19,201,990</i>	<i>\$0</i>	<i>10,246</i>	<i>\$224,588,811</i>	<i>\$26,575,000</i>	<i>100%</i>

Note: GMPOF is performance-based, and is structured to disburse funds only after proof of qualified expenditures and Virginia hires have been submitted. Therefore, 100% of projects met their targets.

Port of Virginia Economic and Infrastructure Development Zone Grant Program (POVEIDG)

Administered by: Virginia Port Authority

Va. Code § 62.1-132.3:2

Program Goals:

The goal of awarding Port of Virginia Economic and Infrastructure Development Grant (POVEIDG) is to incentivize companies to locate new maritime-related employment centers or expand existing centers in Virginia to encourage and facilitate the growth of the Port of Virginia. As a result, the Port of Virginia continues to research an appropriate overall measure or ratio to gauge program effectiveness. The program uses the following metrics:

- Virginia jobs created
- Verification of Port of Virginia customer

Structural Information:

The incentive is paid after an approved performance agreement between Port of Virginia and the company has been signed. The performance agreement contains a clawback provision.

The performance period is typically 36-months; milestones reflect latest information received from company in the specified fiscal year.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2015	FY2016	FY2017	FY2018	FY2019	Total
Funds Appropriated		\$ 1,000,000	\$ 1,500,000	\$ 2,000,000	\$ 2,000,000	\$ 2,000,000	\$ 8,500,000
Number of Projects		0	1	7	2	2	12
Incentives Awarded		n/a	\$ 309,000	\$ 2,173,500	\$ 508,000	\$ 75,000	\$ 3,065,500
Average Incentive per Job		n/a	\$ 3,000	\$ 1,920	\$ 2,674	\$ 1,000	\$ 8,594
Expected at time of award	Jobs Created	n/a	103	1,132	190	75	1,500
	Port of Virginia Customer	n/a	100%	100%	100%	100%	100%
<i>Projects awarded in Fiscal Year that were Completed or at Milestone on or before 6/30/2019 (subset of Projects Awarded)</i>							
Number of Projects		n/a	1	7	2	2	12
Incentives Awarded		n/a	\$ 309,000	\$ 2,173,500	\$ 508,000	\$ 75,000	\$ 3,065,500
Incentives Paid		n/a	\$ 309,000	\$ 2,173,500	\$ 508,000	\$ 75,000	\$ 3,065,500
Incentives Repaid		n/a	\$ -	\$ -	\$ -	\$ -	\$ -
Milestone	Jobs Created	n/a	n/a	n/a	n/a	n/a	n/a
	Port of Virginia Customer	n/a	n/a	n/a	n/a	n/a	n/a
Completed	Jobs Created	n/a	103	1,132	190	75	1,500
	Port of Virginia Customer	n/a	100%	100%	100%	100%	100%

Port of Virginia Economic and Infrastructure Development Zone Grant Program (POVEIDG)

Administered by: Virginia Port Authority

Va. Code § 62.1-132.3:2

Completed Projects:

Year	Projects		Incentives			Jobs Created			
	Total	Completed	Awarded	Paid	Repaid	Expected	Actual	% of Target	Port User
<i>FY2015</i>	0	0	\$0	\$0	\$0	0	0	0%	N/A
<i>FY2016</i>	1	1	\$309,000	\$309,000	\$0	103	103	100%	Yes
<i>FY2017</i>	7	7	\$2,173,500	\$2,173,500	\$0	1,132	1,132	100%	Yes
<i>FY2018</i>	2	2	\$508,000	\$508,000	\$0	190	190	100%	Yes
<i>FY2019</i>	2	2	\$75,000	\$75,000	\$0	75	75	100%	Yes
<i>Total</i>	<i>12</i>	<i>12</i>	<i>\$3,065,500</i>	<i>\$3,065,500</i>	<i>\$0</i>	<i>1,500</i>	<i>1,500</i>	<i>100%</i>	<i>100%</i>

Growth Acceleration Program (GAP)

Administered by: Virginia Center for Innovative Technology

Va. Code § 2.2-2221.1

Program Goals:

The goal of the Growth Acceleration Program (GAP) fund is to invest in seed stage companies headquartered in Virginia who focus on Energy, Life Sciences, or Technology. Program investments are either in the form of a convertible note or through seed rounds to establish equity. Since inception, CIT GAP Funds has deployed capital in all regions of the Commonwealth. Beginning in 2018, CIT Gap Funds has been expanded to include the Virginia Founders Fund (VFF). VFF focuses on companies in underserved geographies and founders identifying with traditionally underserved groups. Unlike grant programs, CIT holds an ownership position in the investee company and maintains that ownership for a multi-year holding period of indefinite length while the company grows operations and value. The program uses the following metrics:

- Venture and Angel Capital Attracted
- GAP Fund Program Return

Structural Information:

Investments are either in the form of a convertible note or through seed rounds to establish equity; both include a clawback provision if the company moves from the Commonwealth.

Investments are held for a multi-year period of indefinite length; CIT recovers GAP fund investments only upon the sale of the company.

Summary of Incentives, Relevant Goals, and Performance:

<i>Projects Awarded</i>		FY2015	FY2016	FY2017	FY2018	FY2019	Total
General Fund Appropriation		\$ 1,100,000	\$ 3,100,000	\$ 2,875,596	\$ 3,100,000	\$ 3,100,000	\$ 15,475,596
Number of Projects		28	25	30	31	37	151
Investments Awarded		\$ 1,600,050	\$ 1,725,000	\$ 2,046,532	\$ 2,238,956	\$ 2,939,400	\$ 10,549,938
<i>Projects awarded in Fiscal Year that were Completed or at Milestone on or before 6/30/2019 (subset of Projects Awarded)</i>							
Investments at Milestone		15	14	23	30	32	114
Investments Completed		12	8	4	-	-	24
Milestone	Venture and Angel Capital Attracted	\$ 33,197,508	\$ 31,515,179	\$ 83,528,000	\$ 49,719,725	\$ 87,797,391	\$ 285,757,803
	GAP Fund Program Return	\$ -	\$ -	\$ -	\$ 1,295	\$ -	\$ 1,295
Completed	Venture and Angel Capital Attracted	\$ 2,052,771	\$ 290,000	\$ 3,450,000	\$ -	\$ -	\$ 5,792,771
	GAP Fund Program Return	\$ 355,315	\$ 874,920	\$ 290,406	\$ -	\$ -	\$ 1,520,642
Leveraged Cash on Investment		22.00	18.40	42.50	22.20	29.90	27.64

Notes:

Leverage Cash on Investment is achieved by adding Milestone Venture and Angel Capital Attracted plus Completed Venture and Angel Capital Attracted and dividing by Investments Awarded. Return on investment and venture and angel capital attracted are recognized during the first fiscal year CIT made an investment in the company.

Since inception, CIT has considered over 6,000 companies for investment. CIT has deployed \$28.1M in 220 seed and early stage companies. CIT has attracted \$883.2M in angel and venture dollars, for an inception-to-date leverage factor of 31.5. Return on investments has totaled \$8.6M.

Growth Acceleration Program (GAP)

Administered by: Virginia Center for Innovative Technology

Va. Code § 2.2-2221.1

Completed Projects:

Note: Due to non-disclosure agreements, and/or other legally binding agreements, data on completed projects (either at the individual level or summary level) cannot be reported.

Program Comparison & Overview:

The program comparison and overview is a quick reference guide to easily discern differences in incentive programs across entities. Due to space, each program is abbreviated with an acronym that corresponds to the ones used in the program summaries and are provided on the following pages. For online users, hyperlinks contain program information (Responsible Entity) and the appropriate section(s) of the Code of Virginia (Program Name)

Responsible Entity	CIT	DHCD		DRPT	TRRC	VDACS	VDOT	VEDP											VTC	VPA		
Program Name	GAP	JCG	RPIG	RIAF	TROF	AFID	EDAP	ASPFG	ASTFPG	AEMPG	COF	VEDIG	VIP	MEE	MHWG	SMG	SEMI	SWG	VJIP	GMPOF	POVEIDG	
Eligibility Requirements	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
<i>Incentive Type:</i>																						
Tax Incentive	n/a ²¹																					
Grant Incentive		•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
<i>Incentive Amount:</i>																						
Limited by Statute		•	•			•		•	•	•	•	•	•	•	•	•	•	•	•			
Determined by Statute	•	•	•					•	•	•					•	•	•	•				•
Determined by Program Policy				•			•													•		
Influenced by ROI ²²	•			•	•	•	•				•	•	•	•					•			
<i>Incentive Distribution:</i>																						
In Advance, if appropriate	•				•	•	•				•											
At Completion or Milestone	•	•	•	•	•		•	•	•	•		•	•	•	•	•	•	•	•	•	•	•
Received by Company ²³	•	•	•	•	•	•	•			•	•	•	•	•	•	•	•	•	•	•	•	•
Received by Locality							•	•	•													
<i>Survey or Verification:</i>																						
Required by Statute:		•	•																	•		•
Conducted	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
In Advanced	•	•	•																			
During	•				•	•	•	•	•	•	•	•	•	•	•	•	•	•	•			•
At Completion	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Response by Company	•	•	•	•	•	•	•			•	•	•	•	•	•	•	•	•	•	•	•	•
Response by Locality								•	•													
<i>Contractual Agreement Contains:</i>																						
Statutory Measurements		•	•	•		•		•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Additional Measurements	•			•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•

²¹ GAP invests in early stage companies headquartered in Virginia who focus on Energy, Life Sciences, or Technology. The funds are either in the form of a convertible note or through seed rounds to establish equity; both include a clawback provision.

²² ROI stands for Return on Incentive and refers to any internal analysis, research, and/or due diligence by the entity that may influence the dollar amount of the incentive prior to entering a contractual agreement with the company.

²³ For the AFID, COF, and TROF programs, funds are distributed to the locality who then distributes them to the company. For a more complete view, these bullets reflect the *destination* and *origin* of the incentive funds and survey or verification responses.

Interpreting Program Comparison & Overview:

Definitions of the terms and phrases in the Program Comparison & Overview are included below.

A dot in a cell should be interpreted as yes, while the absence of a dot should be interpreted as no.

Terms & Phrases	Definition
Eligibility Requirements	Does the program have eligibility requirements, or shall <i>any</i> applicant be entitled to receive approval in the program?
<i>Incentive Type:</i>	<i>Describe the type of incentive.</i>
Tax Incentive	Is the incentive a tax incentive (credit, refund, etc.)?
Grant Incentive	Is the incentive a grant incentive?
<i>Incentive Amount:</i>	<i>Describe the fiscal properties of the incentive.</i>
Limited by Statute	Does the statute contain a statutory limit or cap on the <i>program</i> over a period of time (e.g. Fiscal Year)?
Determined by Statute	Is the incentive amount determined by a formula or method prescribed in the statute?
Determined by Program	Is the incentive amount determined by program policy by the awarding entity?
Influenced by ROI	Is the incentive amount influenced by a calculation by the awarding entity (e.g. ROI analysis)?
<i>Incentive Distribution:</i>	<i>Describe when the incentive is distributed, and who receives the incentive.</i>
In Advanced	Is the incentive distributed in advance of performance?
At Completion or Milestone	Is the incentive distributed at a performance milestone, or at the completion of performance, or both?
Received by Company	Is the incentive <i>ultimately</i> received by the company?
Received by Locality	Is the incentive <i>ultimately</i> received by the locality?
<i>Survey or Verification:</i>	<i>Describe any survey or verification process associated with the incentive.</i>
Required by Statute	Does the statute specifically require a survey or other verification of performance?
Conducted	Is a survey or other verification of performance conducted (regardless of statutory requirements)?
In Advance	If a survey or other verification is conducted, is one done in advance or as part of application?
During	If a survey or other verification is conducted, is one done during the project?
At Completion	If a survey or other verification is conducted, is one done at project completion?
Response by Company	Does the company respond to the survey?
Response by Locality	Does the locality respond to the survey?
<i>Contractual Agreement Contains:</i>	<i>Describe the contractual agreement, legally binding agreement, or performance agreement.</i>
Statutory Measurements	Does the agreement contain performance measures specified in the statute (note: statute may not specify measures)?
Additional Measurements	Does the agreement contain performance measures determined outside the statute (e.g., via policy)?

Acronyms Found Within Report:

<i>Programs</i>	<i>Definition</i>	<i>Responsible Entity</i>
AEMPG	Aerospace Engine Manufacturing Performance Grant Program	VEDP
AFID	Agriculture and Forestry Industries Development Fund – Facility Grant	VDACS
ASPFG	Advanced Shipbuilding Production Facility Grant	VEDP
ASTFPG	Advanced Shipbuilding Training Facility Performance Grant Program	VEDP
COF	Commonwealth's Development Opportunity Fund (note: formerly Governor's Development Opportunity Fund)	VEDP
EDAP	Economic Development Access Program	VDOT
VEDIG	Economic Development Incentive Grant subfund	VEDP
GAP	Growth Acceleration Program	CIT
GMPOF	Governor's Motion Picture Opportunity Fund	VTC
VIP	Investment Partnership Grant subfund	VEDP
JCG	Enterprise Zone Job Creation Grant Program	DHCD
MEE	Major Eligible Employer Grant subfund	VEDP
MHWG	Major Headquarters Workforce Grant Program	VEDP
POVEIDG	Port of Virginia Economic and Infrastructure Development Zone Grant Program	VPA
RIAF	Rail Industrial Access Fund	DRPT
RPIG	Enterprise Zone Real Property Investment Grant Program	DHCD
SEMI	Semiconductor Memory or Logic Wager Manufacturing Performance Grant Program	VEDP
SMG	Semiconductor Manufacturing Grant Fund	VEDP
SWG	Special Workforce Grant Program	VEDP
TROF	Tobacco Region Opportunity Fund	TRRC
VJIP	Virginia Jobs Investment Program	VEDP
<i>Entities</i>	<i>Definition</i>	
CIT	Virginia Center for Innovative Technology	
DHCD	Virginia Department of Housing & Community Development	
DRPT	Virginia Department of Rail & Public Transportation	
TAX	Virginia Department of Taxation	
TRRC	Tobacco Region Revitalization Commission	
VDACS	Virginia Department of Agriculture and Consumer Services	
VDOT	Virginia Department of Transportation	
VEDP	Virginia Economic Development Partnership	
VTC	Virginia Tourism Corporation	
VPA	Virginia Port Authority (Port of Virginia)	

Definitions:

The standardized definitions below became effective beginning with projects in FY2017. Although adopting these definitions is beneficial in the long-term, it is more difficult to compare programs year-over-year in the near term because the definition used in FY2015 for "job", for example, may differ from the definition used in FY2018. This issue will cease to exist after all years in the report make use of the same definition.

Capital Investment

Part 1: Basic Definition:

"Capital investment" means an investment made by or on behalf of the Company in taxable real property, taxable personal property, or both, at the Company's Facility within the Locality which is or may be capitalized by the Company.

Part 2: Basic Verification:

The Company agrees only those capital assets owned or leased by the Company, and on record with the [Commissioner of the Revenue] in the name of the Company or its lessor, all during the [36-month period] following the Base Year shall be counted in fulfillment of the Company's capital investment obligation. Company assets located, constructed, or leased in the Locality prior to or during the Base Year will not be counted in fulfillment of the Company's capital investment obligation.

Leased assets not on record with the [Commissioner of the Revenue] in the name of the Company will be counted in fulfillment of the Company's capital investment obligation only if a copy of the lease is submitted to the Grantor indicating the asset(s) under lease meet the other requirements listed above and were not leased from the Locality or its control affiliates at a substantial discount from market rates.

The Company's achievement toward meeting its capital investment obligation shall be based on asset values assessed by the [Commissioner of the Revenue] for the Locality and shall be the sum of the following:

- a. the highest real property assessed value of record for any one of the three years following the Base Year, less and except the assessed value for the Base Year, PLUS
- b. the first personal property assessed value for each asset first appearing of record during the three calendar years following the Base Year.

The Grantor shall rely upon the information described above as the same is reported to the Grantor by the [Commissioner of the Revenue] in writing, without exception.

Part 3: Access to Confidential Information:

The Company hereby authorizes the Locality, including the [Offices of the Commissioner of the Revenue and the Treasurer] for the Locality, to release to the Grantor the Company's real estate tax, business personal property tax and machinery and tools tax information. Such information shall be marked and considered confidential and proprietary and shall be used by the Grantor solely for verifying satisfaction of the capital investment target. If the Locality, [the Office of the Commissioner of the Revenue or the Office of the Treasurer] should require additional documentation or consents from the Company to access such information, the Company shall promptly provide, at the Company's expense, such additional documentation or consents as the Locality, the Authority or the Grantor may request.

Part 4: Make Whole Provision:

In the event capital investments have been made by or on behalf of the Company since the Base Year, but such capital investments have not been fully reflected in the assessed valuations described on the records of the [Commission of the Revenue], the Company may provide to the Grantor copies of invoices, receipts, bills of lading or other documentation which demonstrate the full value of those capital investment has not been so reflected. The Grantor may determine such additional costs should count toward the Company's achievement of its capital investment obligation.

Jobs

Part 1: Basic Definition:

"New job" means new permanent [full-time] employment of [an indefinite duration], created on or after _____, 2017 as the direct result of the private investment, for which the Company provides an average [annual average] [hourly] wage of at least \$ _____ [and provides standard fringe benefits for its employee,] requiring a minimum of either (i) 35 hours of the employee's time a week for the entire normal year of the firm's operations, which "normal year" shall consist of at least 48 weeks, or (ii) 1,680 hours per year. [Seasonal or temporary positions,] positions created when a job function is shifted from an existing location in the Commonwealth to the location of the economic development project, positions with suppliers, and multiplier or spin-off jobs shall not qualify as new jobs. The term "new job" may include positions with contractors provided that all requirements included within the definition of the term are met.

Part 2: Part-Time/Seasonal/FTEs:

Each Grantor may determine if seasonal, temporary, FTE (full time equivalent), or positions without fringe benefits may be counted toward satisfying the new job obligation. If they may, such Grantor will make appropriate adjustments to the Basic Definition.

Part 3: Basic Verification:

The Grantor may verify new jobs through a Company survey, data from the Virginia Employment Commission, and/or other methods as appropriate.

Part 4: Access to Confidential Information:

The Company should understand the information provided to the Grantor will be verified by the Grantor with the Virginia Employment Commission. The Company may be requested to provide copies to the Grantor of the Company's quarterly reports provided to the Virginia Employment Commission.

Performance criteria for certain programs

"Value-added agricultural or forestal products" means any agricultural or forestal product that (i) has undergone a change in physical state; (ii) was produced in a manner that enhances the value of the agricultural commodity or product; (iii) is physically segregated in a manner that results in the enhancement of the value of the agricultural or forestal product; (iv) is a source of renewable energy; or (v) is aggregated and marketed as a locally produced agricultural or forestal product.

Virginia Hires

Number of Virginians employed on a full-time or part-time basis in association with a project in the Commonwealth. Determination of full-time or part-time hires shall be specified in the performance agreement and/or contractual obligation between the Company and the Grantor.

Virginia Project Spending

Number of dollars spent on Virginia goods and/or services by the Company in association with a project in the Commonwealth. Qualifying expenditures shall be specified in the performance agreement and/or contractual obligation between the Company and Grantor.

Did Not Materialize

A project in which the Company is awarded funds and a performance agreement and/or contractual obligation between the Company and Grantor is signed, but no payments are ever made by the Grantor. Projects that "did not materialize" will be considered complete; however, they will not be included in the completed project statistics for the program.

Appendix A: Additional Data on Individual Projects

Individual Projects

The following includes all incented projects covered by the entities and programs in this report. For each incented project, basic background information such as company name and Virginia locality is provided. Each entity provided data on specific and relevant metrics or measures about their program – either specified by the governing statute or used by the entity to align with program goals. Although all historical data are expected to remain static, revisions may be made and the updated data are reflected in the report.

A single project may have received more than one incentive, from multiple entities, during different periods of time, with different completion dates. Some incented companies therefore appear multiple times in this appendix.

Each project is also assigned a specific *type*, which indicates its status as: *initial*, *milestone*, *completed*, or *did not materialize*. *Initial* means the project has been awarded and/or received the incentive, but no data on the progress of the project have been received, typically due to the timing of the project (e.g. a recent project from FY2018). *Milestone* means that data about the progress of the project toward completion has been received and is being reported – whether or not the program has official milestones. *Completed* means the project has reached completion (defined by the entity) and is considered complete. Finally, *did not materialize* means that a company was awarded funds and signed a contractual obligation, but no payments are ever made and the contract is cancelled.

For some grants, a Benefit-to-Cost Ratio (BCR) may be included even though there are no values for jobs or capital investment. In those instances, milestone data, or confidential information that cannot be publicly shared, are used to derive these measurements. For VEDP administered grants, the Expected BCR is the BCR at the proposal stage, the Projected BCR is calculated using the current data forecasted 10 years into the future, and the Current BCR is calculated using current milestone data.

Advanced Shipbuilding Production Facility Grant Program (ASPFG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.29

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Average Wage		Capital Investment		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Actual	

FY2019

Huntington-Ingalls Shipbuilding	New port News	\$ 40,000,000	\$ 6,000,000	\$ -	1,000	n/a	\$ 50,289	n/a	\$ 750,000,000	n/a	Active
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Advanced Shipbuilding Training Facility Performance Grant Program (ASTFPG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.23

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Apprentices		Average Wage		Capital Investment		Type
		Awarded	Paid	Repaid	Incented	Actual	Incented	Actual	Incented	Actual	Incented	Actual	

FY2011

Huntington-Ingalls Shipbuilding	New port News	\$ 32,777,745	\$ 32,777,745	\$ -	1,000	1,520	750	825	Requirement Met	\$300,000,000	\$357,960,000	Completed
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Aerospace Engine Manufacturing Performance Grant Program (AEMPG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.20

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Average Wage		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Actual	

FY2007

Rolls-Royce North America	Prince George	\$ 50,683,000	\$ 5,250,000	\$ -	642	250	Requirement Met	\$501,300,000	\$267,400,000	Milestone
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Commonwealth Development Opportunity Fund (COF)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-115

All Projects: Individual Performance

Company Name	Locality	Incentives			Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Current	
FY2015													
Corsi Group	Charlotte	\$ 100,000	\$ 100,000	\$ 100,000	\$ 2,500,000	\$ -	110	-	\$ 27,248	\$ -	0.5	1.2	Completed
Mayville Engineering	Smyth	\$ 300,000	\$ 300,000	\$ 76,500	\$ 9,000,000	\$ 12,061,600	160	78	\$ 32,396	\$ 34,472	2.3	1.0	Completed
Core Health & Fitness	Grayson	\$ 350,000	\$ 350,000	\$ 99,750	\$ 2,000,000	Confidential	250	Confidential	\$ 30,000	Confidential	1.8	0.2	Milestone
Liberty-Source	Hampton	\$ 300,000	\$ 300,000	\$ 27,563	\$ 1,567,452	Confidential	596	Confidential	\$ 34,599	Confidential	21.2	2.9	Milestone
Microsoft	Mecklenburg	\$ 1,600,000	\$ 1,600,000	\$ -	\$ 346,760,699	Confidential	90	Confidential	\$ 44,964	Confidential	3.8	2.4	Milestone
Shandong Tranlin Paper Company	Chesterfield	\$ 5,000,000	\$ 5,000,000	\$ 150,000	\$ 2,000,000,000	Confidential	2,000	Confidential	\$ 45,663	Confidential	1.1	1.7	Milestone
Arconic	Hampton	\$ 200,000	\$ 200,000	\$ 100,000	\$ 25,000,000	\$ 27,579,043	75	-	\$ 62,000	\$ -	5.0	4.0	Completed
ABC Recycling	Lunenburg	\$ 100,000	\$ 100,000	\$ 20,000	\$ 4,308,000	\$ 5,274,955	30	18	\$ 48,000	\$ 58,283	2.7	1.1	Completed
The Corporate Executive Board	Arlington	\$ 4,500,000	\$ 4,500,000	\$ -	\$ 149,700,000	Confidential	800	Confidential	\$ 122,083	Confidential	10.6	5.0	Milestone
Tenry Pharmaceutical	Petersburg	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 15,000,000	\$ -	376	-	\$ 66,194	\$ -	-	-	Completed
Continental	Culpeper	\$ 175,000	\$ 175,000	\$ -	\$ 49,004,750	Confidential	25	Confidential	\$ 59,971	Confidential	2.8	1.1	Milestone
Lindenburg Industry	Appomattox	\$ 1,400,000	\$ 1,400,000	\$ 1,400,000	\$ 113,000,000	Confidential	349	Confidential	\$ 32,000	Confidential	3.3	1.0	Milestone
McKesson Medical-Surgical	Henrico	\$ 500,000	\$ 500,000	\$ -	\$ 12,200,000	\$ 12,297,436	135	138	\$ 104,000	\$ 117,091	39.3	13.1	Completed
James Hardie Building Products	Pulaski	\$ 250,000	\$ 250,000	\$ -	\$ 25,000,000	\$ 29,771,354	69	82	\$ 36,795	\$ 40,393	5.1	2.7	Completed
K2M	Loudoun	\$ 450,000	\$ 450,000	\$ -	\$ 28,400,000	\$ 30,387,890	97	95	\$ 103,000	\$ 103,345	5.8	2.7	Completed
Hillenbrand Industries (Coperion)	Wythe	\$ 75,000	\$ 75,000	\$ -	\$ 3,000,000	\$ 5,148,244	22	37	\$ 50,400	\$ 53,949	6.8	2.0	Completed
Stone Brewing	Richmond City	\$ 5,000,000	\$ 5,000,000	\$ -	\$ 73,700,000	Confidential	90	Confidential	\$ 57,024	Confidential	1.1	0.5	Milestone
Nulife Glass	Bristol	\$ 110,000	\$ 110,000	\$ 110,000	\$ 5,900,000	\$ -	46	-	\$ 36,630	\$ -	4.3	0.9	Completed
Hardide	Henry	\$ 150,000	\$ 150,000	\$ -	\$ 7,250,000	Confidential	29	Confidential	\$ 50,000	Confidential	1.3	0.2	Milestone
Wolverine	Montgomery	\$ 250,000	\$ 250,000	\$ 36,250	\$ 10,625,000	\$ 11,880,000	93	66	\$ 34,609	\$ 51,242	7.2	1.4	Completed
Dynax America	Botetourt	\$ 225,000	\$ 225,000	\$ 225,000	\$ 32,625,000	\$ 19,441,593	75	-	\$ 40,683	\$ -	10.3	14.0	Completed
Patriot Rail	Charlotte	\$ 100,000	\$ 100,000	\$ 100,000	\$ 2,411,882	Confidential	37	Confidential	\$ 39,191	Confidential	1.8	0.3	Milestone
Friant and Associates	Suffolk	\$ 200,000	\$ 200,000	\$ 48,000	\$ 16,919,000	Confidential	166	Confidential	\$ 28,567	Confidential	5.1	2.1	Milestone
Viva Terra	Madison	\$ 100,000	\$ 100,000	\$ -	\$ 4,533,000	\$ 5,221,443	25	28	\$ 32,040	\$ 35,178	11.0	4.5	Completed
Mavalerio	Hanover	\$ 50,000	\$ 50,000	\$ 50,000	\$ 5,000,000	Confidential	55	Confidential	\$ 38,693	Confidential	7.2	2.0	Milestone
Bechtel Group	Fairfax	\$ 500,000	\$ 500,000	\$ -	\$ 10,000,000	Confidential	700	Confidential	\$ 129,000	Confidential	18.0	1.6	Milestone
Monogram Snacks	Henry	\$ 200,000	\$ 200,000	\$ -	\$ 43,719,750	Confidential	301	Confidential	\$ 25,666	Confidential	-	-	Milestone
3B Consulting Services	Russell	\$ 50,000	\$ 50,000	\$ -	\$ 2,500,000	Confidential	15	Confidential	\$ 65,000	Confidential	4.6	1.2	Milestone
Hubbell Lighting	Montgomery	\$ 100,000	\$ 100,000	\$ -	\$ 4,665,000	\$ 5,875,081	100	90	\$ 38,526	\$ 44,064	5.5	0.9	Completed
CWW Conveyors	Carroll	\$ 65,000	\$ 65,000	\$ 65,000	\$ 2,000,000	\$ -	20	-	\$ 36,504	\$ -	22.7	-	Completed

Commonwealth Development Opportunity Fund (COF)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-115

Company Name	Locality	Incentives			Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Current	
FY2016													
Navy Federal Credit Union	Frederick	\$ 2,000,000	\$ 2,000,000	\$ -	\$ 100,000,000	Confidential	1,400	Confidential	\$ 60,314	Confidential	4.5	1.5	Milestone
Tadano/Mantis Cranes	Tazewell	\$ 100,000	\$ 100,000	\$ -	\$ 2,500,000	Confidential	25	Confidential	\$ 31,200	Confidential	1.7	0.4	Milestone
Aerojet-Rocketdyne	Orange	\$ 300,000	\$ 300,000	\$ -	\$ 11,000,000	Confidential	100	Confidential	\$ 70,000	Confidential	17.3	2.9	Milestone
Lidl US	Spotsylvania	\$ 1,000,000	\$ 1,000,000	\$ -	\$ 125,000,000	Confidential	80	Confidential	\$ 80,000	Confidential	29.5	10.6	Milestone
ConvergentAI, Inc. (formerly Axon Ghost)	Harrisonburg	\$ 75,000	\$ 75,000	\$ 75,000	\$ 1,500,000	Confidential	29	Confidential	\$ 82,778	Confidential	13.7	1.9	Milestone
Qore Systems	Washington	\$ 500,000	\$ 500,000	\$ 500,000	\$ 12,800,000	Confidential	140	Confidential	\$ 45,000	Confidential	0.1	0.1	Milestone
Bowman Andros Products	Shenandoah	\$ 400,000	\$ 400,000	\$ 182,000	\$ 50,000,000	Confidential	66	Confidential	\$ 27,581	Confidential	4.1	2.9	Milestone
Carfax	Fairfax	\$ 150,000	\$ 150,000	\$ -	\$ 5,000,000	\$ 8,380,713	120	150	\$ 95,000	\$ 96,886	85.1	23.4	Completed
510nano	Greensville	\$ 200,000	\$ 200,000	\$ 200,000	\$ 11,000,000	\$ -	113	-	\$ 36,109	\$ -	3.4	0.9	Completed
Chris Renee Cosmetics	Washington	\$ 115,000	\$ 115,000	\$ -	\$ 2,025,750	\$ -	37	-	\$ 30,700	\$ -	5.6	1.5	Completed
Schaffner-Mtc Transformers	Wythe	\$ 175,000	\$ 175,000	\$ 97,125	\$ 3,128,336	Confidential	79	Confidential	\$ 38,517	Confidential	2.4	0.5	Milestone
NorrisBuilt Fabrication	Wise	\$ 75,000	\$ 75,000	\$ -	\$ 1,500,000	\$ 1,500,000	24	26	\$ 29,000	\$ 33,000	3.1	0.8	Completed
Lidl US	Arlington	\$ 4,000,000	\$ 4,000,000	\$ -	\$ 77,000,000	Confidential	500	Confidential	\$ 128,000	Confidential	14.6	4.4	Milestone
Microsoft	Mecklenburg	\$ 700,000	\$ 700,000	\$ -	\$ 402,400,000	Confidential	42	Confidential	\$ 45,000	Confidential	6.9	4.5	Milestone
Blue Wolf Sales and Service	Tazewell	\$ 45,000	\$ 45,000	\$ -	\$ 1,559,000	Confidential	15	Confidential	\$ 27,435	Confidential	3.5	0.6	Milestone
TE Connectivity (Rochester Wire and Cable)	Hampton	\$ 200,000	\$ 200,000	\$ 200,000	\$ 9,000,000	\$ -	66	-	\$ 42,727	\$ -	0.0	0.1	Completed
Hardywood Craft Beer	Goochland	\$ 500,000	\$ 500,000	\$ -	\$ 28,250,000	Confidential	56	Confidential	\$ 51,000	Confidential	4.1	1.3	Milestone
Starsprings	Henry	\$ 100,000	\$ 100,000	\$ -	\$ 3,689,875	Confidential	68	Confidential	\$ 27,428	Confidential	1.7	0.2	Milestone
Ernst & Young	Fairfax	\$ 1,300,000	\$ 1,300,000	\$ -	\$ 12,666,600	\$ 14,622,328	462	943	\$ 98,042	\$ 119,194	48.4	5.5	Completed
TeleTech	Scott	\$ 75,000	\$ 75,000	\$ -	\$ 1,525,000	Confidential	300	Confidential	\$ 20,800	Confidential	4.7	1.1	Milestone
Continental	Newport News	\$ 2,000,000	\$ 2,000,000	\$ -	\$ 152,000,000	\$ 95,852,149	525	310	\$ 36,532	\$ 53,102	3.5	1.5	Completed
Ply Gem	Franklin	\$ 100,000	\$ 100,000	\$ -	\$ 1,980,000	Confidential	76	Confidential	\$ 26,083	Confidential	19.5	4.2	Milestone
Harris Teeter	Caroline	\$ 650,000	\$ 650,000	\$ -	\$ 115,250,000	Confidential	400	Confidential	\$ 38,000	Confidential	8.9	3.7	Milestone
Eldor	Botetourt	\$ 3,200,000	\$ 3,200,000	\$ -	\$ 75,200,000	Confidential	350	Confidential	\$ 37,950	Confidential	4.0	0.5	Milestone
Automatic Data Processing (ADP)	Norfolk	\$ 5,000,000	\$ 5,000,000	\$ -	\$ 32,250,000	Confidential	1,800	Confidential	\$ 50,693	Confidential	10.3	1.1	Milestone
Colonna's Shipyard	Norfolk	\$ 200,000	\$ 200,000	\$ -	\$ 34,250,000	Confidential	51	Confidential	\$ 46,072	Confidential	10.1	3.0	Milestone
Euro-Composites	Culpeper	\$ 150,000	\$ 150,000	\$ -	\$ 10,500,000	Confidential	58	Confidential	\$ 38,931	Confidential	11.2	2.2	Milestone
Deschutes Brewery	Roanoke City	\$ 3,000,000	\$ 3,000,000	\$ 3,000,000	\$ 85,000,000	\$ -	108	-	\$ 44,928	\$ -	4.6	2.5	Completed
Norfolk Southern	Norfolk	\$ 1,925,000	\$ 1,925,000	\$ 1,925,000	\$ 8,200,000	\$ 8,640,257	165	165	\$ 97,000	\$ 98,292	-	-	Completed
Graphic Packaging	Staunton	\$ 250,000	\$ 250,000	\$ -	\$ 20,000,000	Confidential	43	Confidential	\$ 31,893	Confidential	9.9	2.0	Milestone
Lohmann Specialties	Orange	\$ 85,000	\$ 85,000	\$ -	\$ 6,700,000	Confidential	56	Confidential	\$ 51,429	Confidential	17.2	3.1	Milestone
Accutec Blades	Augusta	\$ 125,000	\$ 125,000	\$ 125,000	\$ 5,376,000	Confidential	53	Confidential	\$ 47,281	Confidential	14.9	1.5	Milestone

Commonwealth Development Opportunity Fund (COF)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-115

Company Name	Locality	Incentives			Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Current	
FY2016, Continued													
Ballast Point Brewing & Spirits	Botetourt	\$ 2,400,000	\$ 2,400,000	\$ -	\$ 47,800,000	Confidential	178	Confidential	\$ 41,075	Confidential	1.9	0.7	Milestone
Printpack	Newport News	\$ 150,000	\$ 150,000	\$ -	\$ 25,700,000	Confidential	50	Confidential	\$ 42,840	Confidential	-	-	Milestone
KmX Chemical	Accomack	\$ 40,000	\$ 40,000	\$ 40,000	\$ 2,075,500	\$ -	16	-	\$ 41,125	\$ -	14.5	5.1	Completed

FY2017

Solid Stone Fabrics	Henry	\$ 50,000	\$ 50,000	\$ -	\$ 1,500,000	Confidential	22	Confidential	\$ 33,280	Confidential	7.2	1.3	Milestone
Niagara Bottling	Chesterfield	\$ 500,000	\$ 500,000	\$ -	\$ 95,440,093	Confidential	76	Confidential	\$ 50,630	Confidential	12.6	4.8	Milestone
Overfinch	Danville	\$ 125,000	\$ 125,000	\$ -	\$ 1,945,260	Confidential	41	Confidential	\$ 42,000	Confidential	1.6	0.1	Milestone
Aldi Food	Dinwiddie	\$ 450,000	\$ 450,000	\$ -	\$ 57,000,000	Confidential	145	Confidential	\$ 46,204	Confidential	3.8	1.3	Milestone
Microsoft	Mecklenburg	\$ 1,500,000	\$ 1,500,000	\$ -	\$ 1,066,755,918	N/A	108	-	\$ 47,000	N/A	-	-	Initial
Emser Tile	Suffolk	\$ 250,000	\$ 250,000	\$ -	\$ 16,250,000	Confidential	98	Confidential	\$ 39,873	Confidential	12.0	3.8	Milestone
Pacific Life	Lyndburg	\$ 500,000	\$ 500,000	\$ -	\$ 3,698,800	Confidential	300	Confidential	\$ 51,527	Confidential	5.9	2.3	Milestone
Applied Predictive Technologies	Arlington	\$ 1,750,000	\$ 1,750,000	\$ -	\$ 6,800,000	Confidential	368	Confidential	\$ 148,231	Confidential	32.0	3.4	Milestone
Basket Savings	Arlington	\$ 125,000	\$ 125,000	\$ 125,000	\$ 10,000,000	Confidential	65	Confidential	\$ 95,000	Confidential	17.5	3.9	Milestone
ST Tissue	Isle of Wight	\$ 167,500	\$ 167,500	\$ -	\$ 35,000,000	Confidential	50	Confidential	\$ 53,000	Confidential	19.9	10.2	Milestone
SGS Carbide Tool	Danville	\$ 200,000	\$ 200,000	\$ -	\$ 9,500,000	Confidential	35	Confidential	\$ 62,000	Confidential	2.0	0.3	Milestone
Peet's Coffee & Tea	Suffolk	\$ 1,000,000	\$ 1,000,000	\$ -	\$ 58,799,600	Confidential	135	Confidential	\$ 38,625	Confidential	5.3	2.5	Milestone
Movement Mortgage	Norfolk	\$ 600,000	\$ 600,000	\$ -	\$ 2,000,000	Confidential	200	Confidential	\$ 44,000	Confidential	45.6	10.2	Milestone
Dominion Packaging	Henrico	\$ 150,000	\$ 150,000	\$ -	\$ 25,100,000	Confidential	60	Confidential	\$ 53,000	Confidential	18.4	12.0	Milestone
Novatech Patio Doors	Henry	\$ 100,000	\$ 100,000	\$ -	\$ 3,150,000	Confidential	50	Confidential	\$ 28,724	Confidential	1.9	0.3	Milestone
Dollar Tree Stores	Chesapeake	\$ 4,000,000	\$ 4,000,000	\$ -	\$ 110,000,000	Confidential	600	Confidential	\$ 61,000	Confidential	13.5	3.4	Milestone
OVH Group	Fauquier	\$ 1,250,000	\$ 1,250,000	\$ -	\$ 47,528,400	Confidential	54	Confidential	\$ 58,333	Confidential	8.1	1.4	Milestone
Grant Thornton	Arlington	\$ 1,000,000	\$ 1,000,000	\$ -	\$ 15,750,000	Confidential	348	Confidential	\$ 87,000	Confidential	47.3	2.6	Milestone
CoStar Group	Richmond City	\$ 4,000,000	\$ 4,000,000	\$ -	\$ 8,170,000	Confidential	732	Confidential	\$ 57,821	Confidential	4.6	0.9	Milestone
American Woodmark Corporation	Frederick	\$ 550,000	\$ 550,000	\$ -	\$ 30,000,000	Confidential	55	Confidential	\$ 45,500	Confidential	22.4	4.2	Milestone
SteelFab of Virginia	Emporia	\$ 50,000	\$ 50,000	\$ -	\$ 2,144,582	Confidential	18	Confidential	\$ 29,400	Confidential	9.8	1.0	Milestone
Universal Companies	Washington	\$ 90,000	\$ 90,000	\$ -	\$ 1,500,000	Confidential	30	Confidential	\$ 50,000	Confidential	6.6	0.7	Milestone
IDX	Spotsylvania	\$ 75,000	\$ 75,000	\$ -	\$ 2,680,000	N/A	25	-	\$ 50,000	N/A	-	-	Initial
Nestle USA	Arlington	\$ 6,000,000	\$ 6,000,000	\$ -	\$ 36,300,000	N/A	748	-	\$ 127,719	N/A	-	-	Initial
Commonwealth Laminating & Coating	Henry	\$ 50,000	\$ 50,000	\$ -	\$ 11,700,000	Confidential	15	Confidential	\$ 43,000	Confidential	27.5	4.0	Milestone
Oran Safety Glass	Greensville	\$ 150,000	\$ 150,000	\$ -	\$ 4,450,000	Confidential	55	Confidential	\$ 43,000	Confidential	3.5	0.3	Milestone

Commonwealth Development Opportunity Fund (COF)

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Va. Code § 2.2-115

Company Name	Locality	Incentives			Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Current	
FY2018													
JM Conveyors (Jennchem)	Russell	\$ 100,000	\$ 100,000	\$ -	\$ 5,000,000	Confidential	40	Confidential	\$ 38,740	Confidential	3.4	0.3	Milestone
Owens & Minor	Richmond City	\$ 1,500,000	\$ 1,500,000	\$ -	\$ 15,000,000	Confidential	300	Confidential	\$ 52,700	Confidential	6.0	0.9	Milestone
Atarfil	Suffolk	\$ 60,000	\$ 60,000	\$ -	\$ 5,139,122	Confidential	15	Confidential	\$ 52,547	Confidential	12.7	1.1	Milestone
Bloomberg BNA	Arlington	\$ 500,000	\$ 500,000	\$ -	\$ 5,500,000	Confidential	125	Confidential	\$ 85,500	Confidential	3.7	1.4	Milestone
Volvo Trucks North America	Pulaski	\$ 100,000	\$ 100,000	\$ -	\$ 13,700,000	\$ 64,705,705	32	162	\$ 59,800	\$ 59,800	-	-	Completed
Ferguson PLC	Newport News	\$ 2,000,000	\$ 2,000,000	\$ -	\$ 82,800,000	Confidential	434	Confidential	\$ 45,000	Confidential	31.1	1.3	Milestone
U.S. Foods	Prince William	\$ 350,000	\$ 350,000	\$ -	\$ 42,000,000	Confidential	99	Confidential	\$ 51,000	Confidential	20.9	7.0	Milestone
Intertape Polymer	Pittsylvania	\$ 50,000	\$ 50,000	\$ -	\$ 7,000,000	Confidential	15	Confidential	\$ 40,066	Confidential	7.5	5.0	Milestone
Navy Federal Credit Union	Fairfax	\$ 1,000,000	\$ 1,000,000	\$ -	\$ 114,600,000	Confidential	600	Confidential	\$ 53,535	Confidential	80.4	18.7	Milestone
Humm Kombucha	Roanoke City	\$ 150,000	\$ 150,000	\$ -	\$ 10,000,000	Confidential	46	Confidential	\$ 39,462	Confidential	-	-	Milestone
LifeNet Health	Virginia Beach	\$ 700,000	\$ 700,000	\$ -	\$ 12,254,000	Confidential	321	Confidential	\$ 70,524	Confidential	7.1	0.7	Milestone
Sanjo	Virginia Beach	\$ 250,000	\$ 250,000	\$ -	\$ 17,500,000	Confidential	85	Confidential	\$ 40,400	Confidential	5.0	0.7	Milestone
PowerSchool	Roanoke City	\$ 250,000	\$ 250,000	\$ -	\$ 1,785,000	Confidential	96	Confidential	\$ 68,116	Confidential	2.7	0.7	Milestone
Unison	Pittsylvania	\$ 105,000	\$ 105,000	\$ -	\$ 5,041,462	Confidential	35	Confidential	\$ 51,771	Confidential	2.2	0.1	Milestone
Merchant House International	Bristol	\$ 300,000	\$ 300,000	\$ -	\$ 19,908,100	Confidential	405	Confidential	\$ 32,664	Confidential	2.6	0.2	Milestone
Midland Credit Management	Roanoke City	\$ 250,000	\$ 250,000	\$ -	\$ 4,000,000	Confidential	115	Confidential	\$ 43,333	Confidential	6.6	1.5	Milestone
Altec Industries	Botetourt	\$ 400,000	\$ 400,000	\$ -	\$ 30,200,000	Confidential	180	Confidential	\$ 55,000	Confidential	24.3	2.4	Milestone
Koinonia	Pulaski	\$ 100,000	\$ 100,000	\$ -	\$ 4,905,000	Confidential	40	Confidential	\$ 35,300	Confidential	3.3	1.8	Milestone
Ariake USA	Harrisonburg	\$ 75,000	\$ 75,000	\$ -	\$ 17,000,000	Confidential	22	Confidential	\$ 40,000	Confidential	23.4	2.8	Milestone
Phoenix Packaging	Pulaski	\$ 600,000	\$ 600,000	\$ -	\$ 48,705,264	Confidential	145	Confidential	\$ 40,978	Confidential	-	-	Milestone
American Institute for Research	Arlington	\$ 500,000	\$ 500,000	\$ -	\$ 12,500,000	Confidential	320	Confidential	\$ 90,000	Confidential	44.9	2.1	Milestone
Cogar Mine Supply	Giles	\$ 150,000	\$ 150,000	\$ -	\$ 2,500,000	Confidential	60	Confidential	\$ 40,267	Confidential	6.6	0.2	Milestone
Interstate Group	Giles	\$ 200,000	\$ 200,000	\$ -	\$ 4,100,000	Confidential	83	Confidential	\$ 37,200	Confidential	7.4	0.5	Milestone
Sumitomo Machinery Corporation of America	Chesapeake	\$ 200,000	\$ 200,000	\$ -	\$ 10,000,000	Confidential	26	Confidential	\$ 38,917	Confidential	11.3	2.5	Milestone

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Va. Code § 2.2-115

Company Name	Locality	Incentives			Capital Investment		Jobs		Average Wage		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Current	
FY2019													
Amthor International	Pittsylvania	\$ 150,000	\$ 150,000	\$ -	\$ 2,500,000	N/A	70	-	\$ 38,000	N/A	-	-	Initial
Mohawk Industries	Rockbridge	\$ 73,000	\$ 73,000	\$ -	\$ 10,000,000	Confidential	15	Confidential	\$ 34,888	Confidential	-	-	Milestone
CAI Global	Hanover	\$ 1,950,000	\$ 1,950,000	\$ -	\$ 275,010,000	N/A	140	-	\$ 75,551	N/A	-	-	Initial
Microstrategy	Fairfax	\$ 1,000,000	\$ 1,000,000	\$ -	\$ 6,000,000	Confidential	300	Confidential	\$ 95,000	Confidential	-	-	Milestone
Appian	Fairfax	\$ 4,000,000	\$ 4,000,000	\$ -	\$ 28,460,000	N/A	600	-	\$ 115,000	N/A	-	-	Initial
The College Board	Fairfax	\$ 750,000	\$ 750,000	\$ -	\$ 15,400,270	N/A	120	-	\$ 113,651	N/A	-	-	Initial
Discovery Communications	Loudoun	\$ 500,000	\$ 500,000	\$ -	\$ 16,000,000	Confidential	240	Confidential	\$ 150,331	Confidential	-	-	Milestone
Panacea BioMatx	Pittsylvania	\$ 105,000	\$ 105,000	\$ -	\$ 5,817,000	N/A	70	-	\$ 52,742	N/A	-	-	Initial
Press Glass	Henry	\$ 1,000,000	\$ 1,000,000	\$ -	\$ 43,550,000	N/A	212	-	\$ 37,736	N/A	-	-	Initial
Global Technical Systems	Virginia Beach	\$ 1,800,000	\$ 1,800,000	\$ -	\$ 54,700,000	N/A	1,100	-	\$ 73,372	N/A	21.2	124.4	Initial
IDX	Spotsylvania	\$ 400,000	\$ 400,000	\$ -	\$ 7,200,000	Confidential	150	Confidential	\$ 55,502	Confidential	9.1	1.5	Milestone
Willow Tree Apps	Albemarle	\$ 500,000	\$ 500,000	\$ -	\$ 12,302,000	Confidential	200	Confidential	\$ 80,000	Confidential	-	-	Milestone
Monogram Snacks	Henry	\$ 350,000	\$ 350,000	\$ -	\$ 30,000,000	N/A	300	-	\$ 29,370	N/A	-	-	Initial
Arconic	Fairfax	\$ 750,000	\$ 750,000	\$ 750,000	\$ 5,175,000	\$ -	58	-	\$ 347,275	\$ -	-	-	Completed
Empire Bakery	Franklin	\$ 225,000	\$ 225,000	\$ -	\$ 10,400,000	Confidential	75	Confidential	\$ 29,000	Confidential	-	-	Milestone
BGF Industries	Danville	\$ 275,000	\$ 275,000	\$ -	\$ 7,000,000	Confidential	65	Confidential	\$ 75,000	Confidential	-	-	Milestone
Microsoft	Mecklenburg	\$ 500,000	\$ 500,000	\$ -	\$ 251,590,000	Confidential	44	Confidential	\$ 47,000	Confidential	11.8	17.9	Milestone
Aurora Flight Sciences Corporation	Manassas	\$ 500,000	\$ 500,000	\$ -	\$ 13,750,000	N/A	135	-	\$ 105,030	N/A	-	-	Initial
Becker Global America	Smyth	\$ 100,000	\$ 100,000	\$ -	\$ 2,100,000	N/A	35	-	\$ 35,883	N/A	-	-	Initial
Service Center Metals	Prince George	\$ 200,000	\$ 200,000	\$ -	\$ 45,243,000	N/A	58	-	\$ 55,411	N/A	4.7	8.6	Initial
Speyside Bourbon Cooperage	Smyth	\$ 325,000	\$ 325,000	\$ -	\$ 26,000,000	N/A	125	-	\$ 30,173	N/A	-	-	Initial
Scholle IPN	Smyth	\$ 125,000	\$ 125,000	\$ -	\$ 10,290,000	N/A	42	-	\$ 43,806	N/A	-	-	Initial
Essel Propack Americas	Danville	\$ 150,000	\$ 150,000	\$ -	\$ 31,197,395	N/A	45	-	\$ 47,319	N/A	-	-	Initial
McAirlaid's	Franklin	\$ 75,000	\$ 75,000	\$ -	\$ 7,800,000	N/A	25	-	\$ 31,200	N/A	-	-	Initial
Standard Calibrations	Chesapeake	\$ 250,000	\$ 250,000	\$ -	\$ 9,618,912	N/A	89	-	\$ 51,011	N/A	-	-	Initial
Premier Tech	King and Queen	\$ 75,000	\$ 75,000	\$ -	\$ 1,840,000	N/A	20	-	\$ 34,000	N/A	-	-	Initial
Tessy Plastics	Lynchburg	\$ 200,000	\$ 200,000	\$ -	\$ 9,214,000	N/A	34	-	\$ 43,000	N/A	-	-	Initial
Pratt Industries	Botetourt	\$ 300,000	\$ 300,000	\$ -	\$ 20,100,000	N/A	50	-	\$ 47,900	N/A	-	-	Initial
M. C. Dean	Caroline	\$ 500,000	\$ 500,000	\$ -	\$ 25,095,001	N/A	100	-	\$ 51,600	N/A	-	-	Initial
O'Sullivan Films	Winchester	\$ 187,931	\$ 187,931	\$ -	\$ 10,348,500	Confidential	61	Confidential	\$ 53,852	Confidential	-	-	Milestone
Nestle USA	Arlington	\$ 862,500	\$ 862,500	\$ -	\$ 5,000,000	Confidential	150	Confidential	\$ 127,919	Confidential	9.7	1.2	Milestone
Yak Attack, LLC	Prince Edward	\$ 100,000	\$ 100,000	\$ -	\$ 3,408,541	\$ -	34	-	\$ 32,058	\$ -	-	-	Initial

Economic Development Incentive Grant Subfund (VEDIG)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-5102.1

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Average Wage		Capital Investment		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Actual	Incented	Current	

FY2015

Bechtel Group	Fairfax	\$ 4,000,000	\$ -	\$ -	700	0	\$ 129,000	\$ -	\$ 10,000,000	\$ -	3.88	1.59	Initial
Lidl US	Arlington	\$ 2,000,000	\$ -	\$ -	500	0	\$ 128,000	\$ -	\$ 77,000,000	\$ -	5.41	4.41	Initial

FY2016

No projects to report													
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FY2017

Dollar Tree Stores	Chesapeake	\$ 5,300,000	\$ -	\$ -	600	0	\$ 61,000	\$ -	\$ 110,000,000	\$ -	19.02	3.37	Initial
Nestle USA	Arlington	\$ 4,000,000	\$ -	\$ -	748	0	\$ 127,719	\$ -	\$ 36,300,000	\$ -	7.34	1.23	Initial

FY2018

Navy Federal Credit Union	Frederick	\$ 4,000,000	\$ -	\$ -	1,400	0	\$ 60,314	\$ -	\$ 100,000,000	\$ -	2.56	1.51	Initial
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FY2019

Willow Tree Apps	Albemarle	\$ 1,500,000	\$ -	\$ -	200	0	\$ 80,000	\$ -	\$ 12,302,000	\$ -	7.67	4.01	Initial
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Investment Partnership Grant subfund (VIP)
Administered by: Virginia Economic Development Partnership
 Va. Code § 2.2-5101

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Average Wage		Capital Investment		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Actual	Incented	Current	

FY2015

Ashland Inc.	Hopewell	\$ 700,000	\$ -	\$ -	17	Confidential	\$ 75,000	Confidential	\$ 89,250,000	Confidential	2.6	-	Milestone
Canon Virginia	New port News	\$ 3,000,000	\$ -	\$ -	60	Confidential	\$ 34,528	Confidential	\$100,000,000	Confidential	8.2	64.7	Milestone
Continental Automotive Systems	New port News	\$ 4,000,000	\$ -	\$ -	525	Confidential	\$ 36,532	Confidential	\$152,000,000	Confidential	13.7	1.5	Milestone
Dynax America	Botetourt	\$ 250,000	\$ -	\$ -	75	-	\$ 40,683	\$ -	\$ 32,625,000	\$ -	5.4	14.0	Did Not Materialize
James Hardie Building Products	Pulaski	\$ 200,000	\$ -	\$ -	69	Confidential	\$ 36,795	Confidential	\$ 25,000,000	Confidential	-	2.7	Milestone
K2M	Loudoun	\$ 400,000	\$ -	\$ -	97	Confidential	\$ 103,000	Confidential	\$ 28,400,000	Confidential	13.7	2.7	Milestone
Kingspan Insulation, LLC.	Frederick	\$ 500,000	\$ -	\$ -	15	Confidential	\$ 34,320	Confidential	\$ 25,000,000	Confidential	-	-	Milestone
McKee Foods	Augusta	\$ 300,000	\$ -	\$ -	54	Confidential	\$ 34,055	Confidential	\$ 34,000,000	Confidential	2.9	-	Milestone
San-J International	Henrico	\$ 300,000	\$ -	\$ -	18	Confidential	\$ 26,489	Confidential	\$ 38,000,000	Confidential	3.6	38.7	Milestone

FY2016

Abbott Laboratories	Campbell	\$ 300,000	\$ -	\$ -	34	-	\$ 41,600	\$ -	\$ 34,000,000	\$ -	1.9	11.1	Initial
Merck and Co	Rockingham	\$ 1,300,000	\$ -	\$ -	-	Confidential	\$ -	Confidential	\$168,000,000	Confidential	2.5	-	Milestone
Polykon Manufacturing, LLC.	Henrico	\$ 700,000	\$ -	\$ -	54	-	\$ 45,950	\$ -	\$ 56,406,798	\$ -	7.9	17.0	Initial
VA Poultry Growers Cooperative	Rockingham	\$ 500,000	\$ -	\$ -	6	-	\$ 23,920	\$ -	\$ 61,888,793	\$ -	3.2	9.0	Initial

FY2017

Bowman Andros	Shenandoah	\$ 600,000	\$ -	\$ -	160	Confidential	\$ 27,581	Confidential	\$ 73,000,000	Confidential	4.7	2.9	Milestone
Colonna's Shipyard	Norfolk	\$ 250,000	\$ -	\$ -	51	-	\$ 46,072	\$ -	\$ 34,250,000	\$ -	8.4	3.0	Initial
Continental	Culpeper	\$ 550,000	\$ -	\$ -	25	-	\$ 59,971	\$ -	\$ 49,004,750	\$ -	21.9	1.1	Initial
Dominion Packaging	Henrico	\$ 200,000	\$ -	\$ -	60	-	\$ 53,000	\$ -	\$ 25,100,000	\$ -	9.9	12.0	Initial
Hardywood Craft Beer	Goochland	\$ 400,000	\$ -	\$ -	56	-	\$ 51,000	\$ -	\$ 28,250,000	\$ -	14.4	1.3	Initial
MillerCoors	Rockingham	\$ 500,000	\$ -	\$ -	23	Confidential	\$ 73,112	Confidential	\$ 60,000,000	Confidential	5.2	-	Milestone
Phoenix Packaging	Pulaski	\$ 1,000,000	\$ -	\$ -	145	-	\$ 40,978	\$ -	\$ 48,705,264	\$ -	18.4	23.8	Initial
Printpack	New port News	\$ 200,000	\$ -	\$ -	50	-	\$ 42,840	\$ -	\$ 25,700,000	\$ -	4.8	6.1	Initial
Shamrock Farms	Augusta	\$ 400,000	\$ -	\$ -	78	-	\$ 45,760	\$ -	\$ 43,900,000	\$ -	5.2	45.9	Initial
Volvo Trucks North America	Pulaski	\$ 2,000,000	\$ -	\$ -	-	Confidential	\$ 59,800	Confidential	\$ 25,000,000	Confidential	5.4	1.6	Milestone

Investment Partnership Grant subfund (VIP)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-5101

Company Name	Locality	Incentives			Jobs		Average Wage		Capital Investment		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Actual	Incented	Current	

FY2018

Altec Industries	Botetourt	\$ 300,000	\$ -	\$ -	180	-	\$ 55,000	\$ -	\$ 30,200,000	\$ -	-	2.4	Initial
Global Technology Systems	Virginia Beach	\$ 3,000,000	\$ -	\$ -	1,110	-	\$ 73,372	\$ -	\$ 54,700,000	\$ -	4.2	124.4	Initial
Service Center Metals	Prince George	\$ 400,000	\$ -	\$ -	58	-	\$ 55,411	\$ -	\$ 45,243,000	\$ -	6.5	8.6	Initial
WhiteWave/Danone (formally Silk)	Rockingham	\$ 700,000	\$ -	\$ -	49	-	\$ 49,500	\$ -	\$ 60,000,000	\$ -	-	5.0	Initial

FY2019

Essel Propack Americas	Danville	\$ 300,000	\$ -	\$ -	45	-	\$ 47,319	\$ -	\$ 31,197,395	\$ -	9.3	-	Initial
M. C. Dean	Caroline	\$ 250,000	\$ -	\$ -	100	-	\$ 51,600	\$ -	\$ 25,095,001	\$ -	9.1	-	Initial
Monogram Snacks	Henry	\$ 300,000	\$ -	\$ -	300	-	\$ 29,370	\$ -	\$ 30,000,000	\$ -	11.9	-	Initial
WestRock (formerly MeadWestvaco)	Covington	\$ 2,000,000	\$ -	\$ -	-	-	\$ -	\$ -	\$248,400,000	\$ -	-	-	Initial

Major Eligible Employer Grant subfund (MEE)
Administered by: Virginia Economic Development Partnership
 Va. Code § 2.2-5102

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Average Wage		Capital Investment		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Actual	Incented	Current	

FY2005

Booz Allen Hamilton	Fairfax	\$ 9,000,000	\$ 3,474,000	\$ -	4,600	5,094	\$ 79,591	\$ 104,000	\$ 133,000,000	\$ 171,800,000	121.92	91.67	Completed
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FY2006

Philip Morris (HQ)	Henrico	\$ 25,000,000	\$ 25,000,000	\$ -	450	450	\$ 133,333	\$ 156,596	\$ 300,000,000	\$ 425,600,000	1.70	2.68	Completed
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Major Headquarters Workforce Grant Program (MHWG)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.31

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Capital Investment		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	
<i>FY2019</i>											
Amazon.com Services, Inc.	Arlington	\$ 750,000,000	\$ -	\$ -	37,850	-	\$ 2,000,000,000	\$ -	2.6	-	Initial

Semiconductor Manufacturing Grant Fund (SMG)
Administered by: Virginia Economic Development Partnership
 Va. Code § 59.1-284.32

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Capital Investment		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	

FY2019

Micron	Manassas City	\$ 70,000,000	\$ -	\$ -	1,106	-	\$ 2,980,000,000	\$ -	1.4	-	Initial
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Semiconductor Memory or Logic Wafer Manufacturing Performance Grant Program (SEMI)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.14

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Capital Investment		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	

FY2006

Micron	Manassas City	\$ 27,000,000	\$ 27,000,000	\$ -	860	860	\$ 1,200,000,000	\$ 1,200,000,000	2.3	8.2	Completed
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Special Workforce Grant Program (SWP)

Administered by: Virginia Economic Development Partnership

Va. Code § 59.1-284.30

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Capital Investment		Benefit-to-Cost Ratio		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	

FY2019

Amazon Web Services	Fairfax	\$10,500,000	\$ -	\$ -	1,500	-	\$ 84,000,000	\$ -	-	-	Initial
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Virginia Jobs Investment Program (VJIP)
Administered by: Virginia Economic Development Partnership
 Va. Code § 2.2-2204.3

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
FY2015													
22nd Century Technologies Inc	Fairfax	\$ 296,408	\$ 279,472	\$ -	420	396	-	-	420	396	\$ 1,000,000	\$ 1,000,000	Completed
ABB South Boston	Halifax	\$ 41,891	\$ -	\$ -	-	-	100	-	100	-	\$ 5,000,000	\$ -	Did Not Materialize
ABC Imaging	Fairfax	\$ 174,000	\$ -	\$ -	232	-	-	-	232	-	\$ 9,707,006	\$ -	Did Not Materialize
Afton Scientific	Albemarle	\$ 12,069	\$ -	\$ -	17	-	-	-	17	-	\$ 1,000,000	\$ -	Did Not Materialize
Anord Control Systems Ltd.	Henrico	\$ 197,100	\$ 197,100	\$ -	98	98	-	-	98	98	\$ 960,000	\$ 960,000	Completed
Apex Systems Inc.	Fairfax	\$ 41,266	\$ 41,266	\$ -	50	50	-	-	50	50	\$ 1,000,000	\$ 1,000,000	Completed
AppTech Solutions (dba Applied Technologies??)	Roanoke	\$ 78,000	\$ 13,500	\$ -	104	18	-	-	104	18	\$ 210,000	\$ 210,000	Completed
Azdel	Bedford	\$ 81,725	\$ 47,839	\$ -	82	48	-	-	82	48	\$ 21,335,000	\$ 21,335,000	Completed
Beacon Roofing Supply, Inc.	Fairfax	\$ 71,858	\$ 31,702	\$ -	102	45	-	-	102	45	\$ 1,000,000	\$ 1,000,000	Completed
Bloomaker USA, Inc.	Augusta	\$ 10,000	\$ 5,000	\$ -	10	5	-	-	10	5	\$ 1,800,000	\$ 1,800,000	Completed
Blue Ridge Machine Works	Augusta	\$ 42,000	\$ -	\$ -	56	-	-	-	56	-	\$ 800,000	\$ -	Did Not Materialize
Bode Technology	Fairfax	\$ 145,750	\$ 53,303	\$ -	175	64	-	-	175	64	\$ 1,200,000	\$ 1,200,000	Completed
Bowman Andros Products, LLC	Shenandoah	\$ 81,500	\$ 13,000	\$ -	163	26	-	-	163	26	\$ 73,000,000	\$ 73,000,000	Completed
Buckingham Branch Railroad	Buckingham	\$ 10,482	\$ 10,482	\$ -	7	7	-	-	7	7	\$ 1,000,000	\$ 1,000,000	Completed
ByteCubed LLC	Arlington	\$ 219,969	\$ 97,313	\$ -	217	96	-	-	217	96	\$ 307,900	\$ 307,900	Completed
Canvas Solutions (Go Canvas)	Fairfax	\$ 170,767	\$ 40,244	\$ -	157	37	-	-	157	37	\$ 550,000	\$ 550,000	Completed
Cardinal Glass	Roanoke	\$ 39,550	\$ 39,549	\$ -	-	-	79	79	79	79	\$ 550,000	\$ 550,000	Completed
Cerro Fabricated Products, Inc.	Augusta	\$ 42,625	\$ 10,850	\$ -	55	14	-	-	55	14	\$ 5,100,000	\$ 5,100,000	Completed
Champion Brewing Company, LLC	Albemarle	\$ 17,600	\$ 6,400	\$ -	22	8	-	-	22	8	\$ 1,000,000	\$ 1,000,000	Completed
Ciba Specialty Chemicals Corporation USA (BASF VA)	Suffolk	\$ 36,450	\$ 36,450	\$ -	-	-	54	54	54	54	\$ 4,500,000	\$ 4,500,000	Completed
Clark Brothers Welding	Roanoke City	\$ 20,155	\$ -	\$ -	26	-	-	-	26	-	\$ 275,000	\$ -	Did Not Materialize
Classic Creations	Carroll	\$ 56,440	\$ 56,440	\$ -	68	68	-	-	68	68	\$ 2,500,000	\$ 2,500,000	Completed
Co-Construct LLC	Albemarle	\$ 48,000	\$ 48,000	\$ -	48	48	-	-	48	48	\$ 144,000	\$ 144,000	Completed
Continental (formerly Siemens VDO Automotive)	Newport News	\$ 363,148	\$ 268,154	\$ -	302	223	-	-	302	223	\$ 152,000,000	\$ 152,000,000	Completed
Corsi Group Inc.	Charlotte	\$ 112,421	\$ 50,078	\$ -	110	49	-	-	110	49	\$ 5,000,000	\$ 5,000,000	Completed
Countryside Natural Products, Inc. (Countryside Organics)	Waynesboro	\$ 12,750	\$ 5,100	\$ -	15	6	-	-	15	6	\$ 200,000	\$ 200,000	Completed
Custom Truck One Source (formerly Forestry Equipment of VA (FEVA) and MRT Mfg)	Bedford	\$ 28,324	\$ 24,105	\$ -	47	40	-	-	47	40	\$ 120,000	\$ 120,000	Completed
Discover Technology	Fairfax	\$ 96,590	\$ 29,397	\$ -	92	28	-	-	92	28	\$ 105,000	\$ 105,000	Completed
Doma Technologies	Virginia Beach	\$ 263,249	\$ 263,249	\$ -	288	288	-	-	288	288	\$ 7,500,000	\$ 7,500,000	Completed
Dynax America Corporation	Botetourt	\$ 80,800	\$ -	\$ -	101	-	-	-	101	-	\$ 32,600,000	\$ -	Did Not Materialize
Enclos Corp	Chesterfield	\$ 201,650	\$ 201,650	\$ -	200	200	-	-	200	200	\$ 3,000,000	\$ 3,000,000	Completed

Virginia Jobs Investment Program (VJIP)
Administered by: Virginia Economic Development Partnership
 Va. Code § 2.2-2204.3

Company Name	Locality	Incentives			Jobs Created		Jobs Retained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Essel Propack Americas	Danville	\$ 23,155	\$ 21,752	\$ -	-	-	33	31	33	31	\$ 2,100,000	\$ 2,100,000	Completed
FR Drake	Hampton	\$ 292,642	\$ 61,101	\$ -	364	76	-	-	364	76	\$ 1,290,483	\$ 1,290,483	Completed
Freightcar Roanoke	Roanoke City	\$ 60,000	\$ 60,000	\$ -	80	80	-	-	80	80	\$ 3,000,000	\$ 3,000,000	Completed
Graphic Packaging Staunton (formerly Carded Graphics)	Staunton	\$ 35,000	\$ 22,400	\$ -	50	32	-	-	50	32	\$ 2,000,000	\$ 2,000,000	Completed
Hapco Aluminum Pole Products	Washington	\$ -	\$ 95,700	\$ -	-	-	174	174	174	174	\$ 2,100,000	\$ 2,100,000	Completed
Health Diagnostic Laboratory (HDL)	Richmond City	\$ 247,945	\$ 248,368	\$ -	257	257	-	-	257	257	\$ 4,200,000	\$ 4,200,000	Completed
Indoor Biotechnologies	Charlottesville	\$ 8,000	\$ 7,000	\$ -	8	7	-	-	8	7	\$ 2,481,920	\$ 2,481,920	Completed
Intelsat	Fairfax	\$ 50,000	\$ 50,000	\$ -	50	50	-	-	50	50	\$ 18,832,404	\$ 18,832,404	Completed
Intelsat	Fairfax	\$ 56,440	\$ 56,440	\$ -	-	-	-	-	-	-	\$ 2,500,000	\$ 2,500,000	Completed
Interbake Foods Front Royal	Warren	\$ 24,800	\$ 24,800	\$ -	31	31	-	-	31	31	\$ 10,600,000	\$ 10,600,000	Completed
Interbake Foods Front Royal	Warren	\$ 8,200	\$ 8,200	\$ -	-	-	-	-	-	-	\$ 100,000	\$ 100,000	Completed
Liberty-Source, PBC	Hampton	\$ 477,441	\$ 166,566	\$ -	665	232	-	-	665	232	\$ 1,500,000	\$ 1,500,000	Completed
Lighthouse Instruments	Albemarle	\$ 6,800	\$ 4,250	\$ -	8	5	-	-	8	5	\$ 185,404	\$ 185,404	Completed
Lowers Risk Group	Loudoun	\$ 165,764	\$ 112,862	\$ -	282	192	-	-	282	192	\$ 439,000	\$ 439,000	Completed
M&H Plastics	Frederick	\$ 33,750	\$ 32,250	\$ -	45	43	-	-	45	43	\$ 5,500,000	\$ 5,500,000	Completed
M&H Plastics	Frederick	\$ 197,100	\$ 197,100	\$ -	-	-	-	-	-	-	\$ -	\$ -	Completed
Magnets USA	Roanoke	\$ 20,000	\$ 12,000	\$ -	25	15	-	-	25	15	\$ 750,000	\$ 750,000	Completed
Mercury Paper	Shenandoah	\$ 81,599	\$ -	\$ -	96	57	-	-	96	57	\$ 25,000,000	\$ -	Completed
MetroStar Systems	Fairfax	\$ 72,000	\$ 24,000	\$ -	90	30	-	-	90	30	\$ 2,300,000	\$ 2,300,000	Completed
Mondelez Global (Nabisco Kraft Foods)	Henrico	\$ 123,800	\$ 121,757	\$ -	-	-	303	298	303	298	\$ 70,000,000	\$ 70,000,000	Completed
Mountain View Brewery	Rockbridge	\$ 12,000	\$ 30,750	\$ -	41	41	-	-	41	41	\$ 10,150,000	\$ 10,150,000	Completed
Nature's Touch Frozen Foods, Inc.	Warren	\$ 18,000	\$ 18,000	\$ -	25	25	-	-	25	25	\$ 1,800,000	\$ 1,800,000	Completed
Neuman Aluminium Impact Extrusion, Inc.	Waynesboro	\$ 20,800	\$ -	\$ -	26	-	-	-	26	-	\$ 2,800,000	\$ -	Did Not Materialize
Nex Vortex	Fairfax	\$ 23,596	\$ 10,323	\$ -	32	14	-	-	32	14	\$ 259,000	\$ 259,000	Completed
Opus Group, LLC	Fairfax	\$ 61,110	\$ -	\$ -	58	-	-	-	58	-	\$ 104,178	\$ -	Did Not Materialize
Origo (Mill Mountain Capital)	Roanoke	\$ 14,400	\$ -	\$ -	18	-	-	-	18	-	\$ 150,000	\$ -	Did Not Materialize
O'Sullivan Films Corporation	Winchester	\$ 72,250	\$ 21,825	\$ -	96	29	-	-	96	29	\$ 6,000,000	\$ 6,000,000	Completed
Penny Plate, LLC	Augusta	\$ 26,400	\$ 26,400	\$ -	-	-	44	44	44	44	\$ 3,000,000	\$ 3,000,000	Completed
Piedmont Metal Fabricators (HMB)	Louisa	\$ 10,907	\$ 10,907	\$ -	15	15	-	-	15	15	\$ 200,000	\$ 200,000	Completed
Provides Metalmeccanica	Augusta	\$ 42,300	\$ 42,300	\$ -	47	47	-	-	47	47	\$ 6,100,000	\$ 6,100,000	Completed
PsiKick, Inc.	Charlottesville	\$ 40,000	\$ 7,000	\$ -	40	7	-	-	40	7	\$ 1,000,000	\$ 1,000,000	Completed
R.B. Mining Specialists	Bland	\$ 40,940	\$ 35,208	\$ -	50	43	-	-	50	43	\$ 3,086,773	\$ 3,086,773	Completed
Route 11 Potato Chips	Shenandoah	\$ 10,400	\$ 10,400	\$ -	13	13	-	-	13	13	\$ 1,250,000	\$ 1,250,000	Completed

Virginia Jobs Investment Program (VJIP)
Administered by: Virginia Economic Development Partnership
 Va. Code § 2.2-2204.3

Company Name	Locality	Incentives			Jobs Created		Jobs Retained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
FY2015, Continued													
Sabra Dipping Company LLC	Chesterfield	\$ 84,849	\$ 84,849	\$ -	106	106	-	-	106	106	\$ 86,000,000	\$ 86,000,000	Completed
Savvy Rest, Inc.	Albemarle	\$ 8,200	\$ 8,200	\$ -	10	10	-	-	10	10	\$ 100,000	\$ 100,000	Completed
SC & A Inc.	Fairfax	\$ 73,930	\$ -	\$ -	67	-	-	-	67	-	\$ 1,000,000	\$ -	Did Not Materialize
SCITENT	Charlottesville	\$ 15,000	\$ 9,000	\$ -	15	9	-	-	15	9	\$ 100,000	\$ 100,000	Completed
SCM - Service Center Metals	Prince George	\$ 32,150	\$ 32,150	\$ -	40	40	-	-	40	40	\$ 17,500,000	\$ 17,500,000	Completed
Seven Hills Food	Lynchburg	\$ 42,220	\$ 24,225	\$ -	61	35	-	-	61	35	\$ 3,000,000	\$ 3,000,000	Completed
Shamrock Farms	Augusta	\$ 75,750	\$ 45,000	\$ -	101	60	-	-	101	60	\$ 50,000,000	\$ 50,000,000	Completed
SimVentions, inc	Fredericksburg	\$ 180,900	\$ 73,800	\$ -	201	82	-	-	201	82	\$ 328,000	\$ 328,000	Completed
SteelFab of Virginia, Inc.	Emporia	\$ 6,345	\$ 6,345	\$ -	6	6	-	-	6	6	\$ 650,000	\$ 650,000	Completed
Sunset Digital Communications	Scott	\$ 18,000	\$ 9,000	\$ -	-	-	30	15	30	15	\$ 100,000	\$ 100,000	Completed
TalentWise	Frederick	\$ 63,449	\$ 45,450	\$ -	141	101	-	-	141	101	\$ 1,000,000	\$ 1,000,000	Completed
Tech Dynamism LLC	Charlottesville	\$ 24,000	\$ 16,800	\$ -	30	21	-	-	30	21	\$ 100,000	\$ 100,000	Completed
Technology Management Associates	Fairfax	\$ 85,372	\$ 34,960	\$ -	105	43	-	-	105	43	\$ 1,500,000	\$ 1,500,000	Completed
Teleperformance USA Corp	Henrico	\$ 338,833	\$ 209,400	\$ -	500	309	-	-	500	309	\$ 3,500,000	\$ 3,500,000	Completed
Timbr (Timbrio)	Charlottesville	\$ 29,000	\$ -	\$ -	29	-	-	-	29	-	\$ 100,000	\$ -	Did Not Materialize
Tread Corporation	Botetourt	\$ 40,650	\$ 40,649	\$ -	-	-	59	59	59	59	\$ 400,000	\$ 400,000	Completed
Virginia Forge Company	Botetourt	\$ 47,480	\$ 20,119	\$ -	59	25	-	-	59	25	\$ 4,000,000	\$ 4,000,000	Completed
VividCortex Inc	Charlottesville	\$ 39,750	\$ 7,500	\$ -	53	10	-	-	53	10	\$ 150,000	\$ 150,000	Completed
Yokohama Tire Manufacturing Virginia LLC	Salem	\$ 507,500	\$ 453,446	\$ -	-	-	845	755	845	755	\$ 15,000,000	\$ 15,000,000	Completed

FY2016													
Aerojet-Rocketdyne	Orange	\$ 87,811	\$ 20,327	\$ -	108	25	-	-	108	25	\$ 11,500,000	\$ 11,500,000	Completed
aesys	Richmond City	\$ 32,000	\$ -	\$ -	40	-	-	-	40	-	\$ -	\$ -	Within Performance
Ag Lasers Technologies LLC	Warren	\$ 30,399	\$ 20,900	\$ -	32	22	-	-	32	22	\$ 3,100,000	\$ 3,100,000	Completed
Agricola El Rosal SA de CV	Pulaski	\$ 107,999	\$ 79,200	\$ -	135	99	-	-	135	99	\$ 30,000,000	\$ 30,000,000	Completed
Alarm.com, Incorporated	Fairfax	\$ 85,680	\$ 162,180	\$ -	200	200	-	-	200	200	\$ 3,000,000	\$ 3,000,000	Completed
Amazon.com, Inc.	Fairfax	\$ 526,500	\$ 500,526	\$ -	750	713	-	-	750	713	\$ 18,000,000	\$ 18,000,000	Completed
Apex Clean Energy, Inc.	Charlottesville	\$ 27,900	\$ 83,700	\$ -	184	93	-	-	184	93	\$ 234,662	\$ 234,662	Completed
Aqueous Solutions LLC	Richmond City	\$ 20,650	\$ -	\$ -	23	-	-	-	23	-	\$ 1,800,000	\$ -	Did Not Materialize
Arkay Packaging	Botetourt	\$ 47,999	\$ 34,400	\$ -	60	43	-	-	60	43	\$ 11,000,000	\$ 11,000,000	Completed
Bam Bams	Manassas	\$ 27,950	\$ 9,750	\$ -	43	15	-	-	43	15	\$ 1,070,000	\$ 1,070,000	Completed
BDO Fairfax	Fairfax	\$ 191,399	\$ 166,800	\$ -	319	278	-	-	319	278	\$ 4,500,000	\$ 4,500,000	Completed
Bingham and Taylor	Stafford	\$ 24,500	\$ -	\$ -	35	-	-	-	35	-	\$ 3,000,000	\$ -	Did Not Materialize

Virginia Jobs Investment Program (VJIP)
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Company Name	Locality	Incentives			Jobs Created		Jobs Retained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Blue Ridge Fiberboard	Danville	\$ 26,075	\$ -	\$ -	26	-	-	-	26	-	\$ 2,000,000	\$ -	Did Not Materialize
Borrowed & Blue Inc	Charlottesville	\$ 24,500	\$ -	\$ -	28	-	-	-	28	-	\$ 250,000	\$ -	Did Not Materialize
Bristol Compressors International	Washington	\$ 243,500	\$ 150,971	\$ -	300	186	-	-	300	186	\$ 1,000,000	\$ 1,000,000	Completed
Buckingham Branch Railroad	Buckingham	\$ 53,200	\$ 53,200	\$ -			85	85	85	85	\$ 1,000,000	\$ 1,000,000	Completed
Camrett Logistics	Pulaski	\$ 37,599	\$ 37,600	\$ -	47	47	-	-	47	47	\$ 3,125,000	\$ 3,125,000	Completed
Canon Virginia, Inc.	Newport News	\$ 42,000	\$ 42,000	\$ -	-	-	60	60	60	60	\$ 75,000,000	\$ 75,000,000	Completed
Carbon-Core	Fluvanna	\$ 11,230	\$ -	\$ -	16	-	-	-	16	-	\$ 500,000	\$ -	Within Performance
Carfax Inc	Fairfax	\$ 84,000	\$ 70,000	\$ -	120	100	-	-	120	100	\$ 5,000,000	\$ 5,000,000	Completed
ClearForce LLC	Fairfax	\$ 51,850	\$ -	\$ -	61	-	-	-	61	-	\$ 101,000	\$ -	Did Not Materialize
Collaborative Solutions LLC	Fairfax	\$ 321,341	\$ 37,365	\$ -	344	40	-	-	344	40	\$ 150,000	\$ 150,000	Completed
ConvergentAI, Inc. (formerly Axon Ghost Sentinel)	Harrisonburg	\$ 33,999	\$ 5,000	\$ -	34	5	-	-	34	5	\$ 1,500,000	\$ 1,500,000	Completed
Convolve, Inc.	Arlington	\$ 18,006	\$ 13,004	\$ -	18	13	-	-	18	13	\$ 560,000	\$ 560,000	Completed
Coming, Inc	Montgomery	\$ 136,850	\$ 106,400	\$ -	-	-	391	304	391	304	\$ 805,240	\$ 805,240	Completed
CRA Inc	Fairfax	\$ 16,184	\$ -	\$ -	20	-	-	-	20	-	\$ 200,000	\$ -	Did Not Materialize
Detectamet	Henrico	\$ 22,687	\$ 15,125	\$ -	30	15	-	-	30	15	\$ 500,000	\$ 500,000	Completed
DS Smith (fmr Corrugated Container Corporation, Roanoke)	Roanoke	\$ 15,400	\$ 3,500	\$ -	22	5	-	-	22	5	\$ 117,900	\$ 117,900	Completed
DS Smith (fmr Corrugated Container Corporation, Roanoke)	Roanoke	\$ 31,150	\$ -	\$ -	-	-	57	-	57	-	\$ 8,551,000	N/A	Completed
Elephant Auto Insurance	Henrico	\$ 939,020	\$ 195,329	\$ -	1,173	244	-	-	1,173	244	\$ 1,100,000	\$ 1,100,000	Completed
Emser Tile, LLC	Suffolk	\$ 86,400	\$ -	\$ -	96	-	-	-	96	-	\$ 16,250,000	\$ -	Within Performance
Ernst & Young - McLean	Fairfax	\$ 277,200	\$ 277,200	\$ -	462	462	-	-	462	462	\$ 12,666,600	\$ 12,666,600	Completed
Faneuil, Inc.	Hampton	\$ 280,626	\$ 245,547	\$ -	344	301	-	-	344	301	\$ 1,500,000	\$ 1,500,000	Completed
Fleetwood Homes	Franklin	\$ 95,538	\$ 79,296	\$ -	100	83	-	-	100	83	\$ 2,303,863	\$ 2,303,863	Completed
Friant and Associates	Suffolk	\$ 121,600	\$ 48,806	\$ -	167	61	-	-	167	61	\$ 17,419,000	\$ 17,419,000	Completed
GEICO Insurance	Fredericksburg	\$ 879,323	\$ 436,657	\$ -	1,758	873	-	-	1,758	873	\$ 1,730,310	\$ 1,730,310	Completed
Gerdau Ameristeel (Chaparral VIRGINIA) Inc	Petersburg	\$ 31,150	\$ -	\$ -	-	-	57	-	57	-	\$ 8,551,000	\$ -	Did Not Materialize
Great-Circle Technologies	Fairfax	\$ 269,758	\$ 4,977	\$ -	271	5	-	-	271	5	\$ 100,000	\$ 100,000	Completed
Hardwood Craft Beer	Goochland	\$ 55,664	\$ -	\$ -	54	-	-	-	54	-	\$ 30,000,000	\$ -	Within Performance
Hermes Abrasives	Virginia Beach	\$ 84,606	\$ 84,606	\$ -	-	-	122	122	122	122	\$ 1,300,000	\$ 1,300,000	Completed
Hermitage Hill Farm and Stables	Augusta	\$ 9,600	\$ 9,600	\$ -	12	12	-	-	12	12	\$ 650,000	\$ 650,000	Completed
Hubbell Lighting, Inc.	Montgomery	\$ 90,000	\$ 90,000	\$ -	100	100	-	-	100	100	\$ 6,015,000	\$ 6,015,000	Completed
Hudson industries	Henrico	\$ 47,672	\$ -	\$ -	87	-	-	-	87	-	\$ 750,000	\$ -	Did Not Materialize
IMT Holdings Herndon	Fairfax	\$ 24,751	\$ 12,375	\$ -	30	15	-	-	30	15	\$ 100,000	\$ 100,000	Completed
Innovative Refrigeration Systems, Inc.	Augusta	\$ 93,500	\$ 72,930	\$ -	100	78	-	-	100	78	\$ 1,600,000	\$ 1,600,000	Completed

Virginia Jobs Investment Program (VJIP)
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Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Inorganic Ventures, Inc.	Montgomery	\$ 27,500	\$ 27,500	\$ -	-	-	55	55	55	55	\$ 100,000	\$ 100,000	Completed
Integrity Windows (Marvin Windows and Doors)	Roanoke	\$ 45,000	\$ 45,000	\$ -	60	60	-	-	60	60	\$ 1,692,487	\$ 1,692,487	Completed
IPPON	Richmond City	\$ 35,400	\$ 22,527	\$ -	44	28	-	-	44	28	\$ 112,000	\$ 112,000	Completed
IronNet Cybersecurity	Fairfax	\$ 85,500	\$ 33,250	\$ -	90	35	-	-	90	35	\$ 1,400,000	\$ 1,400,000	Completed
Java Productions, Inc	Montgomery	\$ 17,000	\$ 14,450	\$ -	20	17	-	-	20	17	\$ 100,000	\$ 100,000	Completed
Korona S.A.	Pulaski	\$ 136,205	\$ 136,205	\$ -	170	170	-	-	170	170	\$ 18,380,000	\$ 18,380,000	Completed
Lynchburg Metallica (Chaparral Gerda)	Lynchburg	\$ 10,788	\$ -	\$ -	-	-	25	-	25	-	\$ 6,945,000	\$ -	Did Not Materialize
Manalto Inc.	Fairfax	\$ 17,556	\$ -	\$ -	19	-	-	-	19	-	\$ 103,742	\$ -	Did Not Materialize
Mavalero Ltd. (Industria de Produtos Alimenticios Mail Cores)	Hanover	\$ 36,016	\$ -	\$ -	51	-	-	-	51	-	\$ 5,000,000	\$ -	Did Not Materialize
McKee Foods Corporation	Augusta	\$ 66,300	\$ 22,950	\$ -	78	27	-	-	78	27	\$ 34,000,000	\$ 34,000,000	Completed
McKesson Medical-Surgical	Henrico	\$ 227,899	\$ 125,598	\$ -	225	124	-	-	225	124	\$ 12,200,000	\$ 12,200,000	Completed
Meherrin Agriculture (Hampton Farms)	Franklin City	\$ 45,601	\$ 45,601	\$ -	57	57	-	-	57	57	\$ 18,000,000	\$ 18,000,000	Completed
Merck and Co	Rockingham	\$ 450,000	\$ 450,000	\$ -	-	-	600	600	600	600	\$ 168,000,000	\$ 168,000,000	Completed
Monogram Snacks LLC	Henry	\$ 329,380	\$ 167,101	\$ -	410	208	-	-	410	208	\$ 36,500,000	\$ 36,500,000	Completed
Moore Company, The	Henrico	\$ 209,972	\$ 103,690	\$ -	243	120	-	-	243	120	\$ 1,000,000	\$ 1,000,000	Completed
Novel Applications	Fairfax	\$ 78,579	\$ -	\$ -	87	-	-	-	87	-	\$ 102,811	\$ -	Did Not Materialize
Old Barn Reclaimed Wood	Henrico	\$ 22,848	\$ -	\$ -	25	-	-	-	25	-	\$ 200,000	\$ -	Did Not Materialize
OnDeck	Arlington	\$ 89,500	\$ 29,535	\$ -	100	33	-	-	100	33	\$ 1,000,000	\$ 1,000,000	Completed
Ozmo App	Montgomery	\$ 54,999	\$ 44,000	\$ -	55	44	-	-	55	44	\$ 560,000	\$ 560,000	Completed
Perfect Sense	Fairfax	\$ 89,520	\$ 58,802	\$ -	102	67	-	-	102	67	\$ 500,000	\$ 500,000	Completed
Phoenix Packaging Group (Dublin, VA)	Pulaski	\$ 112,001	\$ 112,000	\$ -	140	140	-	-	140	140	\$ 37,500,000	\$ 37,500,000	Completed
Polymer Solutions	Montgomery	\$ 19,000	\$ 6,000	\$ -	19	6	-	-	19	6	\$ 650,000	\$ 650,000	Completed
Precision Pipeline Solutions	Prince William	\$ 197,250	\$ 57,750	\$ -	263	77	-	-	263	77	\$ 5,000,000	\$ 5,000,000	Completed
Premier Fabrication Solutions	Buena Vista	\$ 12,000	\$ -	\$ -	12	-	-	-	12	-	\$ 465,000	\$ -	Did Not Materialize
Printpack, Inc.	Newport News	\$ 40,839	\$ 36,835	\$ -	51	46	-	-	51	46	\$ 20,000,000	\$ 20,000,000	Completed
ProChem Inc.	Montgomery	\$ 23,250	\$ 7,750	\$ -	30	10	-	-	30	10	\$ 400,000	\$ 400,000	Completed
REAN Cloud LLC	Fairfax	\$ 54,935	\$ 54,935	\$ -	61	61	-	-	61	61	\$ 103,000	\$ 103,000	Completed
Resilient Corp	Fairfax	\$ 53,323	\$ 8,742	\$ -	61	10	-	-	61	10	\$ 250,000	\$ 250,000	Completed
Rivanna Medical, LLC	Charlottesville	\$ 12,622	\$ -	\$ -	13	-	-	-	13	-	\$ 242,950	\$ -	Did Not Materialize
Rowe Furniture, Inc.	Montgomery	\$ 55,000	\$ 55,000	\$ -	-	-	55	55	55	55	\$ 58,610	\$ 58,610	Completed
Sestra Systems (formerly Five Grapes Dispensing)	Loudoun	\$ 99,876	\$ 24,318	\$ -	115	28	-	-	115	28	\$ 804,275	\$ 804,275	Completed
Shenandoah Growers, Inc./Fresh Herbs	Rockingham	\$ 22,500	\$ 21,000	\$ -	30	28	-	-	30	28	\$ 8,700,000	\$ 8,700,000	Completed
Simplimatic Automation	Bedford	\$ 25,581	\$ 25,580	\$ -	33	33	-	-	33	33	\$ 5,342,000	\$ 5,342,000	Completed

Virginia Jobs Investment Program (VJIP)
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Company Name	Locality	Incentives			Jobs Created		Jobs Retained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
FY2016, Continued													
STIHL Incorporated	Virginia Beach	\$ 921,600	\$ 921,604	\$ -	-	-	1,694	1,694	1,694	1,694	\$ 47,841	\$ 47,841	Completed
Stone Brewing Co.	Richmond City	\$ 108,613	\$ 80,280	\$ -	92	68	-	-	92	68	\$ 50,000,000	\$ 50,000,000	Completed
Sutherland Global VA	Chesapeake	\$ 187,019	\$ 136,746	\$ -	186	136	-	-	186	136	\$ 2,168,750	\$ 2,168,750	Completed
Target Suffolk	Suffolk	\$ -	\$ 594,407	\$ -	784	743	-	-	784	743	\$ 50,000,000	\$ 50,000,000	Completed
Trex Company	Frederick	\$ 93,750	\$ 93,750	\$ -	125	125	-	-	125	125	\$ 17,500,000	\$ 17,500,000	Completed
TSSI Tactical and Survival Specialties, Inc.	Harrisonburg	\$ 19,800	\$ 18,450	\$ -	-	-	44	41	44	41	\$ 400,000	\$ 400,000	Completed
VA Poultry Growers Cooperative	Rockingham	\$ 50,000	\$ 50,000	\$ -	-	-	133	133	133	133	\$ 61,888,793	\$ 61,888,793	Completed
Ventech Solutions LLC	Prince William	\$ 198,600	\$ 89,767	\$ -	250	113	-	-	250	113	\$ 1,000,000	\$ 1,000,000	Completed
Virid, Inc	Fairfax	\$ 19,950	\$ 6,650	\$ -	21	7	-	-	21	7	\$ 500,000	\$ 500,000	Completed
VivaTerra	Madison	\$ 17,322	\$ -	\$ -	30	-	-	-	30	-	\$ 4,533,000	\$ -	Did Not Materialize
VPT, Inc	Montgomery	\$ 15,600	\$ -	\$ -	16	-	-	-	16	-	\$ 1,000,000	\$ -	Within Performance
WalMart IT	Fairfax	\$ 261,340	\$ 102,030	\$ -	292	114	-	-	292	114	\$ 7,551,365	\$ 7,551,365	Completed
Wolf Hills Fabricators	Washington	\$ 40,000	\$ 25,600	\$ -	-	-	50	32	50	32	\$ 1,300,000	\$ 1,300,000	Completed
Wolverine Advanced Materials	Montgomery	\$ 80,196	\$ 72,177	\$ -	100	90	-	-	100	90	\$ 10,600,000	\$ 10,600,000	Completed
Zerion Software, Inc	Fairfax	\$ 23,200	\$ 11,200	\$ -	29	14	-	-	29	14	\$ 138,507	\$ 138,507	Completed
Zero Point	Virginia Beach	\$ 35,200	\$ 6,400	\$ -	44	8	-	-	44	8	\$ 2,530,000	\$ 2,530,000	Completed

FY2017													
2nd Life Inc	Richmond City	\$ 51,013	\$ -	\$ -	66	-	-	-	66	-	\$ 975,000	\$ -	Within Performance
84 Lumber Components	Frederick	\$ 75,000	\$ -	\$ -	100	-	-	-	100	-	\$ 3,900,000	\$ -	Within Performance
Abbott Laboratories (Abbott Nutrition)	Campbell	\$ 34,078	\$ 34,078	\$ -	34	34	-	-	34	34	\$ 34,000,000	\$ 34,000,000	Completed
Abbott Laboratories (Abbott Nutrition)	Campbell	\$ 65,638	\$ 20,475	\$ -	-	-	109	-	109	-	\$ 500,000	\$ 500,000	Completed
Accutec Blades	Augusta	\$ 52,999	\$ 28,000	\$ -	53	28	-	-	53	28	\$ 5,376,000	\$ 5,376,000	Completed
Aeroprobe (was Schultz-Creehan Holdings, Inc.)	Montgomery	\$ 7,750	\$ -	\$ -	10	-	-	-	10	-	\$ 300,000	\$ -	Within Performance
All Traffic Solutions	Fairfax	\$ 73,099	\$ -	\$ -	86	-	-	-	86	-	\$ 100,000	\$ -	Within Performance
Allfirst L.L.C.	Suffolk	\$ 31,000	\$ 31,000	\$ -	-	-	62	62	62	62	\$ 86,000	\$ 86,000	Completed
Allfirst L.L.C.	Suffolk	\$ 19,305	\$ 4,290	\$ -	27	6	-	-	27	6	\$ 100,000	\$ 100,000	Completed
Anheuser-Busch (Williamsburg)	James City	\$ 41,000	\$ -	\$ -	41	-	-	-	41	-	\$ -	\$ -	Completed
Anheuser-Busch (Williamsburg)	James City	\$ 202,499	\$ 159,300	\$ -	-	-	225	177	225	177	\$ 8,500,000	\$ 8,500,000	Completed
Atlantic Bay Mortgage Group, L.L.C.	Virginia Beach	\$ 83,999	\$ 51,100	\$ -	120	73	-	-	120	73	\$ 1,000,000	\$ 1,000,000	Completed
Atlantic Core Building Products	Chesapeake	\$ 40,000	\$ -	\$ -	50	-	-	-	50	-	\$ 3,000,000	\$ -	Did Not Materialize
Automatic Data Processing (ADP)	Norfolk	\$ 2,200,002	\$ -	\$ -	2,200	-	-	-	2,200	-	\$ 42,150,000	\$ -	Within Performance
Blue Ridge Industries, Inc.	Frederick	\$ 55,200	\$ 55,200	\$ -	-	-	92	92	92	92	\$ 2,000,000	\$ 2,000,000	Completed

Virginia Jobs Investment Program (VJIP)

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Company Name	Locality	Incentives			Jobs Created		Jobs Retained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
FY2017, Continued													
BMS Direct	Lynchburg	\$ 41,153	\$ 38,867	\$ -	36	34	-	-	36	34	\$ 1,181,052	\$ 1,181,052	Completed
Bryce D Jewett Machine Manufacturing	Richmond City	\$ 24,000	\$ 4,200	\$ -	40	7	-	-	40	7	\$ 2,000,000	\$ 2,000,000	Completed
Canatal Steel USA, Inc.	Botetourt	\$ 26,600	\$ -	\$ -	38	-	-	-	38	-	\$ 1,500,000	\$ -	Within Performance
Colonna's Shipyard, Inc.	Norfolk	\$ -	\$ 51,000	\$ -	51	51	-	-	51	51	\$ 34,250,000	\$ 34,250,000	Completed
Columbia Flooring	Danville	\$ 37,014	\$ -	\$ -	46	-	-	-	46	-	\$ 18,294,165	\$ -	Did Not Materialize
Concept Plus, LLC	Fairfax	\$ 27,125	\$ -	\$ -	31	-	-	-	31	-	\$ 140,000	\$ -	Within Performance
Continental (formerly Siemens VDO Automotive)	Culpeper	\$ 19,421	\$ 19,421	\$ -	-	-	32	32	32	32	\$ 49,000,000	\$ 49,000,000	Completed
Convergent Coffee Co. (Confluence Coffee)	Richmond City	\$ 20,070	\$ -	\$ -	33	-	-	-	33	-	\$ 100,000	\$ -	Did Not Materialize
Core Health & Fitness, LLC	Grayson	\$ 211,566	\$ 93,936	\$ -	250	111	-	-	250	111	\$ 2,000,000	\$ 2,000,000	Completed
Corrugated Container Corporation	Frederick	\$ 10,500	\$ -	\$ -	15	-	-	-	15	-	\$ 5,083,346	\$ -	Did Not Materialize
Corrugated Container Corporation	Frederick	\$ 14,800	\$ -	\$ -	-	-	37	-	37	-	\$ 110,104	\$ -	Did Not Materialize
CoStar Group	Richmond City	\$ 732,000	\$ -	\$ -	732	-	-	-	732	-	\$ 8,170,000	\$ -	Within Performance
CVENT	Fairfax	\$ 76,875	\$ 95,000	\$ -	123	123	-	-	123	123	\$ 9,609,173	\$ 9,609,173	Completed
Davis Defense Group	Orange	\$ 27,348	\$ -	\$ -	28	-	-	-	28	-	\$ 2,200,000	\$ -	Within Performance
Dominion Packaging (Division sold to LBP)	Henrico	\$ 113,000	\$ 113,000	\$ -	113	113	-	-	113	113	\$ 35,000,000	\$ 35,000,000	Completed
Dominion Packaging (Division sold to LBP)	Henrico	\$ 60,000	\$ 60,000	\$ -	60	60	-	-	60	60	\$ 25,100,000	\$ 25,100,000	Completed
Draftco, Inc.	Augusta	\$ 11,999	\$ -	\$ -	16	-	-	-	16	-	\$ 450,000	\$ -	Within Performance
Dulles Glass and Mirror	Prince William	\$ 25,500	\$ -	\$ -	30	-	-	-	30	-	\$ 6,100,000	\$ -	Within Performance
Eaton Crouse-Hinds	Roanoke City	\$ 100,270	\$ 99,900	\$ -	-	-	271	270	271	270	\$ 1,052,060	\$ 1,052,060	Completed
Euro-Composites Corp	Culpeper	\$ 48,198	\$ -	\$ -	60	-	-	-	60	-	\$ 10,000,000	\$ -	Within Performance
Evonik Degussa (formerly Degussa Goldschmidt)	Chesterfield	\$ 100,000	\$ -	\$ -	50	-	-	-	50	-	\$ 15,000,000	\$ -	Did Not Materialize
Excella Consulting	Arlington	\$ 497,650	\$ -	\$ -	538	-	-	-	538	-	\$ 203,772	\$ -	Within Performance
Favor Tech Consulting	Fairfax	\$ 894,207	\$ -	\$ -	1,275	-	-	-	1,275	-	\$ 1,650,000	\$ -	Within Performance
Glad Manufacturing Company	Amherst	\$ 82,962	\$ 10,995	\$ -	83	11	-	-	83	11	\$ 20,600,000	\$ 20,600,000	Completed
Global Guardian	Fairfax	\$ 18,700	\$ -	\$ -	22	-	-	-	22	-	\$ 125,000	\$ -	Did Not Materialize
Grand Springs, Inc.	Halifax	\$ 22,400	\$ 22,400	\$ -	28	28	-	-	28	28	\$ 800,000	\$ 800,000	Completed
Grant Thornton LLP	Arlington	\$ 348,000	\$ 151,000	\$ -	348	151	-	-	348	151	\$ 6,000,000	\$ 6,000,000	Completed
Granules India	Fairfax	\$ 76,500	\$ -	\$ -	102	-	-	-	102	-	\$ 35,000,000	\$ -	Within Performance
Graphic Packaging	Staunton	\$ 44,999	\$ 32,000	\$ -	45	32	-	-	45	32	\$ 20,000,000	\$ 20,000,000	Completed
Hershey Chocolate of Virginia, Inc.	Augusta	\$ 77,000	\$ 75,350	\$ -	-	-	140	137	140	137	\$ 16,900,000	\$ 16,900,000	Completed
Hershey Chocolate of Virginia, Inc.	Augusta	\$ 51,749	\$ 51,750	\$ -	69	69	-	-	69	69	\$ 26,800,000	\$ 26,800,000	Completed
Hillenbrand Industries, Inc. (Hill-Rom Holdings)	Wythe	\$ 43,200	\$ 27,200	\$ -	54	34	-	-	54	34	\$ 5,500,000	\$ 5,500,000	Completed
Hollingsworth & Vose Company	Floyd	\$ 23,999	\$ -	\$ -	30	-	-	-	30	-	\$ 15,210,000	\$ -	Within Performance

Virginia Jobs Investment Program (VJIP)

Administered by: Virginia Economic Development Partnership

Va. Code § 2.2-2204.3

Company Name	Locality	Incentives			Jobs Created		Jobs Retained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
FY2017, Continued													
I R Engraving LLC	Henrico	\$ 19,800	\$ -	\$ -	22	-	-	-	22	-	\$ 850,344	\$ -	Within Performance
Independence Lumber	Grayson	\$ 37,741	\$ 33,726	\$ -	47	42	-	-	47	42	\$ 5,200,000	\$ 5,200,000	Completed
Infolock Technologies	Arlington	\$ 11,200	\$ 11,200	\$ -	14	14	-	-	14	14	\$ 200,000	\$ 200,000	Completed
InMotion U.S. (Zapi, Inc.)	Montgomery	\$ 70,999	\$ 24,000	\$ -	71	24	-	-	71	24	\$ 7,000,000	\$ 7,000,000	Completed
IOMAXIS	Fairfax	\$ 277,500	\$ -	\$ -	555	-	-	-	555	-	\$ 150,000	\$ -	Within Performance
James Hardie Building Products, Virginia	Pulaski	\$ 64,999	\$ 65,000	\$ -	65	65	-	-	65	65	\$ 25,000,000	\$ 25,000,000	Completed
Jemison Metals	Amherst	\$ 5,005	\$ 5,005	\$ -	5	5	-	-	5	5	\$ 1,750,000	\$ 1,750,000	Completed
JK Moving & Storage, Inc.	Loudoun	\$ 544,475	\$ -	\$ -	751	-	-	-	751	-	\$ 19,000,000	\$ -	Within Performance
Kam Custom Woodwork	Richmond City	\$ 22,500	\$ -	\$ -	30	-	-	-	30	-	\$ 2,550,000	\$ -	Within Performance
Kosmo Machine, Inc.	Henrico	\$ 28,799	\$ -	\$ -	36	-	-	-	36	-	\$ 1,000,000	\$ -	Within Performance
Lake Region Medical / Integer	Salem	\$ 102,000	\$ -	\$ -	136	-	-	-	136	-	\$ 7,000,000	\$ -	Within Performance
Lohmann Specialties	Orange	\$ 67,824	\$ 36,334	\$ -	56	30	-	-	56	30	\$ 6,700,000	\$ 6,700,000	Completed
MicroHealth, LLC	Fairfax	\$ 48,750	\$ -	\$ -	65	-	-	-	65	-	\$ 395,000	\$ -	Within Performance
Micronic Technologies	Wise	\$ 25,055	\$ 12,026	\$ -	25	12	-	-	25	12	\$ 2,000,000	\$ 2,000,000	Completed
MIKRO, Inc.	Albemarle	\$ -	\$ 34,909	\$ -	38	38	-	-	38	38	\$ 1,550,000	\$ 1,550,000	Completed
MillerCoors	Rockingham	\$ 175,000	\$ 175,000	\$ -	-	-	350	350	350	350	\$ 60,000,000	\$ 60,000,000	Completed
Modea	Montgomery	\$ 55,010	\$ -	\$ -	55	-	-	-	55	-	\$ 100,000	\$ -	Did Not Materialize
Munters (Formerly Des Champs Technologies)	Buena Vista	\$ 80,000	\$ -	\$ -	100	-	-	-	100	-	\$ 2,500,000	\$ -	Within Performance
Mythics	Virginia Beach	\$ 23,999	\$ -	\$ -	30	-	-	-	30	-	\$ 7,500,000	\$ -	Within Performance
Niagara Bottling LLC	Chesterfield	\$ 113,987	\$ 114,011	\$ -	76	76	-	-	76	76	\$ 95,000,000	\$ 95,000,000	Completed
Nomadic Display	Fairfax	\$ 18,000	\$ -	\$ -	30	-	-	-	30	-	\$ 309,890	\$ -	Completed
Nomadic Display	Fairfax	\$ 33,550	\$ 26,400	\$ -	-	-	61	48	61	48	\$ 630,110	\$ 630,110	Completed
Notarize Inc.	Arlington	\$ 385,900	\$ -	\$ -	454	-	-	-	454	-	\$ 500,000	\$ -	Within Performance
Numbers Place, Inc.	Fairfax	\$ 39,600	\$ -	\$ -	44	-	-	-	44	-	\$ 100,000	\$ -	Within Performance
Opterna International	Loudoun	\$ 12,000	\$ -	\$ -	20	-	-	-	20	-	\$ 250,000	\$ -	Did Not Materialize
Pacific Life	Lynchburg	\$ 160,320	\$ -	\$ -	300	-	-	-	300	-	\$ 3,698,800	\$ -	Within Performance
Prufrex Innovative Power Products GmbH	Virginia Beach	\$ 60,000	\$ 24,000	\$ -	60	24	-	-	60	24	\$ 4,730,000	\$ 4,730,000	Completed
Qualtrax	Montgomery	\$ 34,999	\$ 12,000	\$ -	35	12	-	-	35	12	\$ 2,000,000	\$ 2,000,000	Completed
ScienceLogic, LLC	Fairfax	\$ 122,999	\$ 27,750	\$ -	164	37	-	-	164	37	\$ 1,300,000	\$ 1,300,000	Completed
Sentry Control Systems	Loudoun	\$ 35,700	\$ 26,350	\$ -	42	31	-	-	42	31	\$ 128,065	\$ 128,065	Completed
Shearer Foods	Bristol	\$ 17,600	\$ 17,600	\$ -	22	22	-	-	22	22	\$ 4,750,000	\$ 4,750,000	Completed
Somic America, Inc.	Wythe	\$ 151,499	\$ 151,500	\$ -	-	-	303	303	303	303	\$ 16,200,000	\$ 16,200,000	Completed
Spectrum Brands Blacksburg	Montgomery	\$ 73,200	\$ -	\$ -	-	-	183	67	183	67	\$ 7,281,737	\$ -	Within Performance

Virginia Jobs Investment Program (VJIP)
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 Va. Code § 2.2-2204.3

Company Name	Locality	Incentives			Jobs Created		Jobs Retained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
FY2017, Continued													
Steel Dynamics Roanoke Bar Division	Roanoke City	\$ 153,499	\$ -	\$ -	-	-	307	224	307	224	\$ 28,000,000	\$ -	Within Performance
Tactical Walls	Page	\$ 22,399	\$ -	\$ -	28	-	-	-	28	-	\$ 892,427	\$ -	Did Not Materialize
TAG Lumber Services	Winchester	\$ 21,763	\$ 21,763	\$ -	27	27	-	-	27	27	\$ 5,000,000	\$ 5,000,000	Completed
Target Flavors Inc	Newport News	\$ -	\$ -	\$ -	30	-	-	-	30	-	\$ 1,775,000	\$ -	Within Performance
Tech Wizards	King George	\$ 27,200	\$ 5,100	\$ -	32	6	-	-	32	6	\$ 100,000	\$ 100,000	Completed
TeleTech	Scott	\$ 298,178	\$ 240,000	\$ -	422	300	-	-	422	300	\$ 1,525,000	\$ 1,525,000	Completed
TemperPack Technologies Inc.	Richmond City	\$ 18,550	\$ 18,550	\$ -	23	23	-	-	23	23	\$ 2,000,000	\$ 2,000,000	Completed
The Corporate Executive Board	Arlington	\$ 640,000	\$ 296,800	\$ -	800	371	-	-	800	371	\$ 17,320,566	\$ 17,320,566	Completed
The Standard Insurance Company	Campbell	\$ 194,956	\$ 99,896	\$ -	242	124	-	-	242	124	\$ 1,714,235	\$ 1,714,235	Completed
Thomas Automation Management, LLC	Carroll	\$ 23,700	\$ -	\$ -	27	-	-	-	27	-	\$ 750,000	\$ -	Within Performance
Toray Plastics America, Inc.	Warren	\$ 26,400	\$ 26,400	\$ -	33	33	-	-	33	33	\$ 45,000,000	\$ 45,000,000	Completed
Tri-Dim Filter Corporation	Louisa	\$ 7,058	\$ 6,416	\$ -	-	-	11	10	11	10	\$ 700,000	\$ 700,000	Completed
Trustify, Inc	Arlington	\$ 119,600	\$ -	\$ -	184	-	-	-	184	-	\$ 1,043,440	\$ -	Within Performance
Universal Companies	Washington	\$ -	\$ -	\$ -	30	-	-	-	30	-	\$ 1,500,000	\$ -	Within Performance
ValidaTek	Arlington	\$ 206,400	\$ 121,600	\$ -	258	152	-	-	258	152	\$ 450,000	\$ 450,000	Completed
Vance and Huffman	Isle of Wight	\$ 31,500	\$ -	\$ -	90	-	-	-	90	-	\$ 430,000	\$ -	Did Not Materialize
Vorsight	Arlington	\$ 84,000	\$ -	\$ -	112	-	-	-	112	-	\$ 105,701	\$ -	Within Performance
Wal-Mart Distribution (Dinwiddie)	Dinwiddie	\$ 70,000	\$ 77,947	\$ -	110	110	-	-	110	110	\$ 4,000,000	\$ 4,000,000	Completed
Wal-mart Distribution Center Rockingham	Rockingham	\$ 86,100	\$ 86,100	\$ -	123	123	-	-	123	123	\$ 6,000,000	\$ 6,000,000	Completed
Whereoware	Fairfax	\$ 126,434	\$ 26,340	\$ -	144	30	-	-	144	30	\$ 225,000	\$ 225,000	Completed
Wholesome Harvest	Roanoke City	\$ 129,825	\$ 125,816	\$ -	-	-	324	314	324	314	\$ 22,100,000	\$ 22,100,000	Completed
Winchester Metals, Inc.	Frederick	\$ 15,975	\$ 15,975	\$ -	-	-	29	29	29	29	\$ 140,000	\$ 140,000	Completed
Winchester Metals, Inc.	Frederick	\$ 13,599	\$ -	\$ -	17	-	-	-	17	-	\$ 870,000	\$ -	Within Performance
Windward IT Solutions	Fairfax	\$ 84,875	\$ -	\$ -	97	-	-	-	97	-	\$ 825,000	\$ -	Within Performance

FY2018													
Aldi Food, Inc.	Dinwiddie	\$ 116,000	\$ -	\$ -	145	-	-	-	145	-	\$ 47,700,000	\$ -	Within Performance
Altec Industries-Roanoke	Botetourt	\$ 139,500	\$ 139,500	\$ -	180	180	-	-	180	180	\$ 30,200,000	\$ 30,200,000	Completed
Amazon.com, Inc.	Frederick	\$ 770,000	\$ -	\$ -	1,100	-	-	-	1,100	-	\$ 163,000,000	\$ -	Within Performance
American Electric Power (AEP)	Roanoke City	\$ 54,000	\$ -	\$ -	90	-	-	-	90	-	\$ 12,700,000	\$ -	Within Performance
American Woodmark Corporation	Frederick	\$ 55,000	\$ 53,000	\$ -	55	53	-	-	55	53	\$ 30,000,000	\$ 30,000,000	Completed
Amthor International	Pittsylvania	\$ 52,500	\$ -	\$ -	70	-	-	-	70	-	\$ 2,800,000	\$ -	Within Performance
Applied Predictive Technologies	Arlington	\$ 368,000	\$ -	\$ -	368	-	-	-	368	-	\$ 6,800,000	\$ -	Within Performance

Virginia Jobs Investment Program (VJIP)
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Company Name	Locality	Incentives			Jobs Created		Jobs Retained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
<i>FY2018, Continued</i>													
Ariake USA	Harrisonburg	\$ 17,600	\$ -	\$ -	22	-	-	-	22	-	\$ 17,000,000	\$ -	Within Performance
Astraea	Charlottesville	\$ 31,000	\$ -	\$ -	31	-	-	-	31	-	\$ 1,005,000	\$ -	Within Performance
Atarfil SL	Suffolk	\$ -	\$ 19,500	\$ -	15	15	-	-	15	15	\$ 5,000,000	\$ 5,000,000	Completed
Auxiliary Systems Inc.	Norfolk	\$ 42,250	\$ -	\$ -	-	-	65	16	65	16	\$ 220,000	\$ -	Within Performance
AvePoint	Richmond City	\$ 119,999	\$ 72,000	\$ -	100	60	-	-	100	60	\$ 1,500,000	\$ 1,500,000	Completed
AvePoint	Arlington	\$ 66,000	\$ 25,200	\$ -	55	21	-	-	55	21	\$ 1,000,000	\$ 1,000,000	Completed
Avizia 2017	Fairfax	\$ 22,950	\$ -	\$ -	27	-	-	-	27	-	\$ 191,680	\$ -	Within Performance
Bcause	Virginia Beach	\$ 70,000	\$ -	\$ -	100	-	-	-	100	-	\$ 64,800,000	\$ -	Within Performance
Becker Global America	Washington	\$ 44,100	\$ 44,100	\$ -	-	-	63	63	63	63	\$ 150,000	\$ 150,000	Completed
BGF Industries Altavista Specialty Weaving Plant	Campbell	\$ 34,000	\$ 17,000	\$ -	34	17	-	-	34	17	\$ 2,400,000	\$ 2,400,000	Completed
Bioinformatics	Arlington	\$ 20,250	\$ -	\$ -	27	-	-	-	27	-	\$ 175,000	\$ -	Within Performance
Blue Ridge Optics, LLC	Bedford	\$ 5,600	\$ -	\$ -	-	-	7	-	7	-	\$ 750,000	\$ -	Within Performance
BrightFarms	Culpeper	\$ 14,400	\$ -	\$ -	24	-	-	-	24	-	\$ 7,350,000	\$ -	Within Performance
Cardinal Glass	Roanoke	\$ 36,000	\$ -	\$ -	60	-	-	-	60	-	\$ 6,700,000	\$ -	Within Performance
Carmeuse Natural Chemicals	Shenandoah	\$ 46,900	\$ -	\$ -	67	-	-	-	67	-	\$ 8,700,000	\$ -	Did Not Materialize
Carmeuse Natural Chemicals	Frederick	\$ 21,000	\$ -	\$ -	30	-	-	-	30	-	\$ 28,700,000	\$ -	Did Not Materialize
Chemres	Chesapeake	\$ 14,400	\$ -	\$ -	16	-	-	-	16	-	\$ 3,000,000	\$ -	Within Performance
Co-Construct LLC	Albemarle	\$ 69,000	\$ -	\$ -	69	-	-	-	69	-	\$ 485,000	\$ -	Within Performance
Collins Aerospace Simulation & Training Solutions, LLC	Loudoun	\$ 43,500	\$ -	\$ -	58	-	-	-	58	-	\$ 3,500,000	\$ -	Within Performance
ComSonic	Augusta	\$ 21,250	\$ -	\$ -	34	-	-	-	34	-	\$ 615,000	\$ -	Within Performance
Concentrix	Lynchburg	\$ 360,000	\$ -	\$ -	450	-	-	-	450	-	\$ 3,000,000	\$ -	Within Performance
Corenso North America Corporation	Richmond City	\$ 6,000	\$ 6,000	\$ -	-	-	12	12	12	12	\$ 160,000	\$ 160,000	Completed
Defense Technology Equipment, Inc.	Loudoun	\$ 12,000	\$ -	\$ -	20	-	-	-	20	-	\$ 866,500	\$ -	Did Not Materialize
Delta Pure Filtration, LLC	Hanover	\$ 12,600	\$ -	\$ -	18	-	-	-	18	-	\$ 2,000,000	\$ -	Within Performance
Dollar Tree Stores	Chesapeake	\$ 715,000	\$ -	\$ -	715	-	-	-	715	-	\$ 110,000,000	\$ -	Within Performance
Dominion Outsourcing LLC	Henrico	\$ 76,000	\$ -	\$ -	190	-	-	-	190	-	\$ 370,000	\$ -	Within Performance
Eastern Panel Manufacturing	Pittsylvania	\$ 15,000	\$ -	\$ -	15	-	-	-	15	-	\$ 1,000,000	\$ -	Within Performance
Eldor Corporation S.p.A.	Botetourt	\$ 399,000	\$ -	\$ -	266	-	-	-	266	-	\$ 75,000,000	\$ -	Within Performance
Electric Motor & Contracting Company, Inc.	Chesapeake	\$ 104,000	\$ 104,000	\$ -	-	-	130	130	130	130	\$ 3,000,000	\$ 3,000,000	Completed
England Furniture Company	Lee	\$ 40,000	\$ -	\$ -	50	-	-	-	50	-	\$ 1,300,000	\$ -	Within Performance
Envira	Richmond City	\$ 169,400	\$ -	\$ -	242	-	-	-	242	-	\$ 11,718,375	\$ -	Within Performance
Excivity, Inc	Fairfax	\$ 27,000	\$ -	\$ -	45	-	-	-	45	-	\$ 392,123	\$ -	Within Performance

Virginia Jobs Investment Program (VJIP)
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Company Name	Locality	Incentives			Jobs Created		Jobs Retrained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Fairlead	Newport News	\$ 48,000	\$ -	\$ -	60	-	-	-	60	-	\$ 3,000,000	\$ -	Within Performance
Foxguard Solutions	Montgomery	\$ 43,000	\$ -	\$ -	43	-	-	-	43	-	\$ 106,303	\$ -	Within Performance
Global Technical Systems (GTS)	Virginia Beach	\$ 18,900	\$ -	\$ -	21	-	-	-	21	-	\$ 4,100,000	\$ -	Did Not Materialize
Graham Packaging Company (Altavista)	Campbell	\$ 29,600	\$ 29,600	\$ -	-	-	37	37	37	37	\$ 3,350,000	\$ 3,350,000	Completed
Graham Packaging Company (Altavista)	Campbell	\$ 7,200	\$ 7,200	\$ -	8	8	-	-	8	8	\$ -	\$ -	Completed
GS Industries of Bassett, Inc.	Henry	\$ 3,000	\$ 3,000	\$ -	-	-	6	6	6	6	\$ 451,720	\$ 451,720	Completed
Hapco Aluminum Pole Products	Washington	\$ 22,399	\$ -	\$ -	28	-	-	-	28	-	\$ 6,750,000	\$ -	Within Performance
Hardide	Henry	\$ 29,000	\$ 9,000	\$ -	29	9	-	-	29	9	\$ 7,250,000	\$ 7,250,000	Completed
Hutchins and Hutchins, Inc.	Augusta	\$ 11,999	\$ -	\$ -	15	-	-	-	15	-	\$ 224,000	\$ -	Within Performance
IMS Gear Virginia Inc.	Virginia Beach	\$ 57,500	\$ 57,500	\$ -	-	-	115	115	115	115	\$ 1,050,000	\$ 1,050,000	Completed
Instant Systems	Norfolk	\$ 57,600	\$ 5,600	\$ -	72	5	-	-	72	5	\$ 460,000	\$ 460,000	Completed
Instant Systems	Norfolk	\$ 15,600	\$ 5,400	\$ -	-	-	26	9	26	9	\$ -	\$ -	Completed
J&F Alliance Group	Hampton	\$ 83,299	\$ -	\$ -	119	-	-	-	119	-	\$ 100,000	\$ -	Did Not Materialize
JM Conveyors, LLC	Russell	\$ 32,000	\$ -	\$ -	40	-	-	-	40	-	\$ 4,500,000	\$ -	Within Performance
KMR Aviation Services, Inc.	Bedford	\$ 12,000	\$ -	\$ -	12	-	-	-	12	-	\$ 1,000,000	\$ -	Within Performance
Lidl US	Arlington	\$ 500,000	\$ 500,000	\$ -	500	500	-	-	500	500	\$ 77,000,000	\$ 77,000,000	Completed
Lidl US	Arlington	\$ 64,000	\$ 64,000	\$ -	80	80	-	-	80	80	\$ 125,000,000	\$ 125,000,000	Completed
Lighthouse Instruments	Albemarle	\$ 8,500	\$ -	\$ -	10	-	-	-	10	-	\$ 4,885,000	\$ -	Within Performance
M&H Plastics	Frederick	\$ 117,750	\$ -	\$ -	157	-	-	-	157	-	\$ 12,000,000	\$ -	Within Performance
Magnets USA	Roanoke	\$ 35,000	\$ 35,000	\$ -	-	-	70	70	70	70	\$ 1,500,000	\$ 1,500,000	Completed
Maximus	Hampton	\$ -	\$ 113,400	\$ -	189	189	-	-	189	189	\$ 2,771,182	\$ 2,771,182	Completed
MI Technical Solutions	Chesapeake	\$ 12,750	\$ -	\$ -	15	-	-	-	15	-	\$ 100,000	\$ -	Within Performance
Midland Credit Management Inc.	Roanoke City	\$ 92,000	\$ -	\$ -	115	-	-	-	115	-	\$ 4,000,000	\$ -	Within Performance
Mission Services, Inc.	Fairfax	\$ 240,000	\$ -	\$ -	400	-	-	-	400	-	\$ 820,000	\$ -	Within Performance
Movement Mortgage	Norfolk	\$ 140,000	\$ -	\$ -	200	-	-	-	200	-	\$ 5,000,000	\$ -	Did Not Materialize
Muhlbauer, Inc.	Newport News	\$ 17,500	\$ 17,500	\$ -	-	-	25	25	25	25	\$ 3,500,000	\$ 3,500,000	Completed
Muhlbauer, Inc.	Newport News	\$ 9,600	\$ 4,000	\$ -	12	5	-	-	12	5			Completed
Navy Federal Credit Union (NFCU)	Fairfax	\$ 480,000	\$ -	\$ -	600	-	-	-	600	-	\$ 114,600,000	\$ -	Within Performance
Navy Federal Credit Union (NFCU)	Frederick	\$ 700,000	\$ -	\$ -	1,400	-	-	-	1,400	-	\$ 102,000,000	\$ -	Within Performance
New Ravenna Mosaics Inc	Northampton	\$ 27,900	\$ -	\$ -	31	-	-	-	31	-	\$ 826,256	\$ -	Within Performance
NIBCO, Inc.	Augusta	\$ 22,500	\$ 22,500	\$ -	30	30	-	-	30	30	\$ 8,000,000	\$ 8,000,000	Completed
NIBCO, Inc.	Augusta	\$ 58,500	\$ 29,000	\$ -	-	-	117	58	117	58	\$ 6,000,000	\$ 6,000,000	Completed
NorrisBuilt Fabrication, LLC	Wise	\$ 32,800	\$ 44,000	\$ -	55	55	-	-	55	55	\$ 1,450,000	\$ 1,450,000	Completed

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Company Name	Locality	Incentives			Jobs Created		Jobs Retained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
NorrisBuilt Fabrication, LLC	Wise	\$ 39,200	\$ -	\$ -	49	-	-	-	49	-	\$ 925,000	\$ -	Within Performance
Novatech Patio Doors	Martinsville	\$ 45,000	\$ -	\$ -	50	-	-	-	50	-	\$ 4,000,000	\$ -	Within Performance
NZO, LLC dba Central Virginia Manufacturing	Bedford	\$ 7,650	\$ -	\$ -	9	-	-	-	9	-	\$ 300,000	\$ -	Within Performance
Owens & Minor, Inc.	Richmond City	\$ 300,000	\$ -	\$ -	300	-	-	-	300	-	\$ 15,000,000	\$ -	Within Performance
Park Hotels & Resorts	Fairfax	\$ 100,000	\$ -	\$ -	100	-	-	-	100	-	\$ 2,485,000	\$ -	Within Performance
Perrone Robotics	Albemarle	\$ 127,000	\$ -	\$ -	127	-	-	-	127	-	\$ 3,866,343	\$ -	Within Performance
Phone2Action	Arlington	\$ 127,800	\$ -	\$ -	142	-	-	-	142	-	\$ 150,000	\$ -	Within Performance
Provides US, Inc.	Augusta	\$ 18,000	\$ -	\$ -	20	-	-	-	20	-	\$ 897,000	\$ -	Within Performance
River Ridge Meats, LLC	Grayson	\$ 8,800	\$ -	\$ -	11	-	-	-	11	-	\$ 2,100,000	\$ -	Within Performance
RPC Superfos US, Inc.	Frederick	\$ 26,250	\$ -	\$ -	35	-	-	-	35	-	\$ 9,700,000	\$ -	Within Performance
Sanjo Fineblanking	Virginia Beach	\$ -	\$ -	\$ -	41	-	-	-	41	-	\$ 17,500,000	\$ -	Within Performance
SAP NS2	Fairfax	\$ 80,750	\$ -	\$ -	95	-	-	-	95	-	\$ 6,000,000	\$ -	Within Performance
SCM - Service Center Metals	Prince George	\$ 46,400	\$ -	\$ -	58	-	-	-	58	-	\$ 45,243,000	\$ -	Within Performance
SGS Carbide Tool (UK) Ltd	Danville	\$ 52,500	\$ -	\$ -	28	-	-	-	28	-	\$ 9,500,000	\$ -	Within Performance
Shamrock Farms	Augusta	\$ 58,500	\$ -	\$ -	78	-	-	-	78	-	\$ 43,900,000	\$ -	Within Performance
Speyside Cooperage	Bath	\$ 22,499	\$ 22,500	\$ -	30	30	-	-	30	30	\$ 6,000,000	\$ 6,000,000	Completed
ST Tissue LLC	Isle of Wight	\$ 58,999	\$ -	\$ -	59	-	-	-	59	-	\$ 40,000,000	\$ -	Within Performance
Standard Calibrations, Inc.	Chesapeake	\$ 119,999	\$ 11,200	\$ -	150	14	-	-	150	14	\$ 287,546	\$ 287,546	Completed
Standard Calibrations, Inc.	Chesapeake	\$ 21,700	\$ -	\$ -			31	-	31	-	\$ 221,000	\$ -	Completed
Starsprings	Henry	\$ 68,000	\$ -	\$ -	68	-	-	-	68	-	\$ 3,689,875	\$ -	Within Performance
SteelFab of Virginia, Inc.	Emporia	\$ 14,400	\$ -	\$ -	-	-	18	-	18	-	\$ 2,500,000	\$ -	Within Performance
Studio Center	Virginia Beach	\$ 16,000	\$ -	\$ -	20	-	-	-	20	-	\$ 1,300,000	\$ -	Did Not Materialize
Sykes Enterprises, Inc.	Wise	\$ 400,000	\$ 268,800	\$ -	500	336	-	-	500	336	\$ -	\$ -	Completed
Symplicity Corporation	Arlington	\$ 78,000	\$ -	\$ -	120	-	-	-	120	-	\$ 300,000	\$ -	Within Performance
TemperPack Technologies Inc.	Henrico	\$ 98,700	\$ -	\$ -	141	-	-	-	141	-	\$ 10,400,000	\$ -	Within Performance
Thermo Fisher Scientific Co VA	Frederick	\$ 45,600	\$ -	\$ -	57	-	-	-	57	-	\$ 9,500,000	\$ -	Did Not Materialize
Thomson Reuters	Richmond City	\$ 68,000	\$ -	\$ -	68	-	-	-	68	-	\$ 2,180,000	\$ -	Within Performance
UDig LLC	Henrico	\$ 45,900	\$ -	\$ -	51	-	-	-	51	-	\$ 1,600,000	\$ -	Within Performance
Unanet	Loudoun	\$ 28,500	\$ 28,500	\$ -	38	38	-	-	38	38	\$ 1,675,000	\$ 1,675,000	Completed
Unison Ltd	Pittsylvania	\$ 35,000	\$ -	\$ -	35	-	-	-	35	-	\$ 5,200,000	\$ -	Within Performance
VideoBlocks	Arlington	\$ 57,600	\$ -	\$ -	64	-	-	-	64	-	\$ 3,857,350	\$ -	Within Performance
Vignet	Fairfax	\$ 72,750	\$ 72,750	\$ -	97	97	-	-	97	97	\$ 2,250,000	\$ 2,250,000	Completed
WhiteWave/ Danone	Rockingham	\$ 41,650	\$ -	\$ -	49	-	-	-	49	-	\$ 60,000,000	\$ -	Within Performance

Virginia Jobs Investment Program (VJIP)
Administered by: Virginia Economic Development Partnership
 Va. Code § 2.2-2204.3

Company Name	Locality	Incentives			Jobs Created		Jobs Retained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
1901 Group	Montgomery	\$ 406,000	\$ -	\$ -	580	-	-	-	580	-	\$ 3,000,000	\$ -	Within Performance
1901 Group	Fairfax	\$ 157,500	\$ -	\$ -	225	-	-	-	225	-	\$ 1,000,000	\$ -	Within Performance
AFL Global	Washington	\$ 15,600	\$ -	\$ -	-	-	39	-	39	-	\$ 3,825,000	\$ -	Within Performance
Aireon	Fairfax	\$ 28,000	\$ -	\$ -	56	-	-	-	56	-	\$ 2,000,000	\$ -	Within Performance
Anord Control Systems Ltd.	Henrico	\$ 40,800	\$ -	\$ -	51	-	-	-	51	-	\$ 907,500	\$ -	Within Performance
Aquatic (was Lasco Bathware)	Halifax	\$ 60,000	\$ -	\$ -	120	-	-	-	120	-	\$ 1,000,000	\$ -	Within Performance
Averhealth	Henrico	\$ 40,000	\$ -	\$ -	50	-	-	-	50	-	\$ 325,000	\$ -	Within Performance
Axios	Arlington	\$ 155,000	\$ -	\$ -	155	-	-	-	155	-	\$ 1,500,000	\$ -	Within Performance
Ballast Point Brewing & Spirits	Botetourt	\$ 106,400	\$ -	\$ -	100	-	-	-	100	-	\$ 47,800,000	\$ -	Within Performance
BGF Industries, Inc. Corporate Headquarters	Pittsylvania	\$ 45,500	\$ -	\$ -	65	-	-	-	65	-	\$ 7,000,000	\$ -	Within Performance
Bissell Inc.	Chesterfield	\$ 75,000	\$ -	\$ -	100	-	-	-	100	-	\$ 25,100,000	\$ -	Within Performance
Bloomberg BNA (Bureau of National Affairs)	Arlington	\$ 100,000	\$ -	\$ -	125	-	-	-	125	-	\$ 5,500,000	\$ -	Within Performance
CAI Global	Hanover	\$ 84,000	\$ -	\$ -	140	-	-	-	140	-	\$ 275,000,000	\$ -	Within Performance
CareerBuilder	Frederick	\$ 125,000	\$ -	\$ -	250	-	-	-	250	-	\$ 2,512,000	\$ -	Within Performance
Clarke Precision Machine, Inc	Wythe	\$ 9,600	\$ -	\$ -	12	-	-	-	12	-	\$ 750,000	\$ -	Within Performance
CloudFit	Lynchburg	\$ 97,300	\$ -	\$ -	139	-	-	-	139	-	\$ 491,000	\$ -	Within Performance
Cogar Mine Supply Inc	Giles	\$ 42,000	\$ -	\$ -	60	-	-	-	60	-	\$ 2,500,000	\$ -	Within Performance
Deloitte LLP	Arlington	\$ 550,000	\$ -	\$ -	1,375	-	-	-	1,375	-	\$ 25,000,000	\$ -	Within Performance
Deschutes Brewery	Roanoke City	\$ 81,000	\$ -	\$ -	108	-	-	-	108	-	\$ 65,000,000	\$ -	Did Not Materialize
Discovery Communications, Incorporated	Loudoun	\$ 204,000	\$ -	\$ -	240	-	-	-	240	-	\$ 16,000,000	\$ -	Within Performance
Dynovis, Inc.	Rockbridge	\$ 30,800	\$ -	\$ -	44	-	-	-	44	-	\$ 592,000	\$ -	Within Performance
Empire Bakery	Franklin	\$ 45,000	\$ -	\$ -	75	-	-	-	75	-	\$ 10,400,000	\$ -	Within Performance
Ferguson PLC (Name Chg from Wolseley plc)	Newport News	\$ -	\$ -	\$ -	434	-	-	-	434	-	\$ 57,000,000	\$ -	Within Performance
G.D USA	Chesterfield	\$ 13,000	\$ -	\$ -	26	-	-	-	26	-	\$ 3,730,500	\$ -	Within Performance
Global Technical Systems (GTS)	Virginia Beach	\$ -	\$ -	\$ -	1,110	-	-	-	1,110	-	\$ 54,700,000	\$ -	Within Performance
Halo DX	Richmond City	\$ 18,900	\$ -	\$ -	21	-	-	-	21	-	\$ 1,700,000	\$ -	Within Performance
Harris Corporation	Roanoke	\$ 72,750	\$ -	\$ -	97	-	-	-	97	-	\$ 10,000,000	\$ -	Within Performance
Hermitage Hill Farm and Stables	Augusta	\$ 5,600	\$ -	\$ -	7	-	-	-	7	-	\$ 500,000	\$ -	Did Not Materialize
Huntington-Ingalls	Newport News	\$ 283,000	\$ 287,000	\$ -	-	-	2,830	2,830	2,830	2,830	\$ 8,745,492	\$ 8,745,492	Completed
IDX Corporation	Spotsylvania	\$ 22,500	\$ -	\$ -	25	-	-	-	25	-	\$ 2,680,000	\$ -	Within Performance
IDX Corporation	Spotsylvania	\$ 117,000	\$ -	\$ -	130	-	-	-	130	-	\$ 7,200,000	\$ -	Within Performance
Innovaire Communications (Mail America Communications)	Bedford	\$ 36,000	\$ 36,000	\$ -	-	-	72	72	72	72	\$ 35,000,000	\$ 35,000,000	Completed
Interchange Company	Rockingham	\$ 44,000	\$ -	\$ -	88	-	-	-	88	-	\$ 41,600,000	\$ -	Within Performance

Virginia Jobs Investment Program (VJIP)
Administered by: Virginia Economic Development Partnership
 Va. Code § 2.2-2204.3

Company Name	Locality	Incentives			Jobs Created		Jobs Retained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	
Interstate Group LLC	Giles	\$ 74,700	\$ -	\$ -	83	-	-	-	83	-	\$ 1,650,000	\$ -	Within Performance
LifeNet Health	Virginia Beach	\$ 288,900	\$ -	\$ -	321	-	-	-	321	-	\$ 12,254,000	\$ -	Within Performance
M. C. Dean (Caroline)	Caroline	\$ 70,000	\$ -	\$ -	100	-	-	-	100	-	\$ 25,095,001	\$ -	Within Performance
Meherrin Agriculture (Hampton Farms)	Southampton	\$ 6,000	\$ -	\$ -	-	-	12	-	12	-	\$ 5,235,000	\$ -	Within Performance
Merchant House International	Bristol	\$ 210,400	\$ -	\$ -	263	-	-	-	263	-	\$ 16,450,000	\$ -	Within Performance
Mercury Paper	Shenandoah	\$ 47,450	\$ -	\$ -	73	-	-	-	73	-	\$ 17,200,000	\$ -	Within Performance
Metalsa Roanoke Inc.	Botetourt	\$ 15,000	\$ -	\$ -	25	-	-	-	25	-	\$ 6,409,000	\$ -	Within Performance
Monogram Snacks LLC	Henry	\$ 211,200	\$ -	\$ -	264	-	-	-	264	-	\$ 30,000,000	\$ -	Within Performance
Mountain Top Timber Products, LLC	Scott	\$ 40,000	\$ -	\$ -	50	-	-	-	50	-	\$ 1,647,000	\$ -	Did Not Materialize
Nestle USA	Arlington	\$ 1,122,000	\$ -	\$ -	748	-	-	-	748	-	\$ 39,800,000	\$ -	Within Performance
Ocean Network Express (North America), Inc.	Richmond City	\$ 96,750	\$ -	\$ -	129	-	-	-	129	-	\$ 2,550,000	\$ -	Within Performance
Oran Safety Glass (OSG)	Greensville	\$ 55,000	\$ -	\$ -	55	-	-	-	55	-	\$ 3,500,000	\$ -	Within Performance
Overfinch	Danville	\$ 32,800	\$ -	\$ -	41	-	-	-	41	-	\$ 1,945,260	\$ -	Within Performance
OVH Group	Fauquier	\$ 54,000	\$ -	\$ -	54	-	-	-	54	-	\$ 47,528,000	\$ -	Within Performance
Ozmo App	Montgomery	\$ 28,000	\$ -	\$ -	40	-	-	-	40	-	\$ 202,500	\$ -	Within Performance
Panacea BioMatx	Pittsylvania	\$ 70,000	\$ -	\$ -	70	-	-	-	70	-	\$ 5,000,000	\$ -	Within Performance
Petalcard	Chesterfield	\$ 44,500	\$ -	\$ -	89	-	-	-	89	-	\$ 300,000	\$ -	Within Performance
Phoenix Packaging Group (Dublin, VA)	Pulaski	\$ 116,000	\$ -	\$ -	145	-	-	-	145	-	\$ 49,089,312	\$ -	Within Performance
Plasticap	Russell	\$ 33,600	\$ -	\$ -	48	-	-	-	48	-	\$ 11,800,000	\$ -	Within Performance
PowerSchool	Roanoke City	\$ 76,800	\$ -	\$ -	96	-	-	-	96	-	\$ 1,785,000	\$ -	Within Performance
Prime Photonics	Montgomery	\$ 16,800	\$ -	\$ -	24	-	-	-	24	-	\$ 150,000	\$ -	Within Performance
Rising Tides Solutions, LLC	Henrico	\$ 72,000	\$ -	\$ -	90	-	-	-	90	-	\$ 926,500	\$ -	Within Performance
SchaeferRolls, Inc	Covington	\$ 24,800	\$ -	\$ -	31	-	-	-	31	-	\$ 7,542,975	\$ -	Within Performance
SEPPIC	Henrico	\$ 59,400	\$ -	\$ -	54	-	-	-	54	-	\$ 56,406,798	\$ -	Within Performance
Smyth Companies, Inc.	Bedford	\$ 14,000	\$ 14,000	\$ -	-	-	28	28	28	28	\$ 6,500,000	\$ 6,500,000	Completed
Speyside Bourbon Stave Mill in Virginia, Inc.	Bath	\$ 33,750	\$ -	\$ -	45	-	-	-	45	-	\$ 114,000	\$ -	Within Performance
Sugaright	Rockingham	\$ 31,500	\$ -	\$ -	42	-	-	-	42	-	\$ 3,500,000	\$ -	Within Performance
Sumitomo Machinery Corporation of America	Chesapeake	\$ 20,800	\$ -	\$ -	26	-	-	-	26	-	\$ 11,000,000	\$ -	Within Performance
Sumitomo Verona	Augusta	\$ 17,000	\$ -	\$ -	-	-	34	20	34	20	\$ 6,000,000	\$ -	Within Performance
Target Corporation	Suffolk	\$ 157,500	\$ -	\$ -	225	-	-	-	225	-	\$ 2,800,000	\$ -	Within Performance
The Results Companies	Chesterfield	\$ 210,000	\$ -	\$ -	600	-	-	-	600	-	\$ 1,500,000	\$ -	Within Performance
Two Six Labs	Arlington	\$ 43,500	\$ -	\$ -	87	-	-	-	87	-	\$ 3,400,000	\$ -	Within Performance

Virginia Jobs Investment Program (VJIP)
Administered by: Virginia Economic Development Partnership
 Va. Code § 2.2-2204.3

Company Name	Locality	Incentives			Jobs Created		Jobs Retained		Total Jobs		Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	Incented	Current	Incented	Completed	

FY2019, Continued

U.S. Foods	Prince William	\$ 79,200	\$ -	\$ -	99	-	-	-	99	-	\$ 42,000,000	\$ -	Within Performance
West River Conveyors & Machinery Company	Buchanan	\$ 8,800	\$ -	\$ -	11	-	-	-	11	-	\$ 650,000	\$ -	Within Performance
Willow Tree Apps Inc	Albemarle	\$ 200,000	\$ -	\$ -	200	-	-	-	200	-	\$ 12,300,000	\$ -	Within Performance
Yak Attack, LLC	Prince Edward	\$ 17,000	\$ -	\$ -	34	-	-	-	34	-	\$ 3,408,541	\$ -	Within Performance
Zantech IT Services Inc.	Fairfax	\$ 75,000	\$ -	\$ -	120	-	-	-	120	-	\$ 317,853	\$ -	Within Performance

Agriculture and Forestry Industries Development Fund (AFID)
Administered by: Virginia Department of Agriculture and Consumer Services
 Va. Code § 3.2-305

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Average Wage	Capital Investment		Value of Agriculture Products		Type
		Awarded	Received	Repaid	Incented	Actual		Incented	Actual	Incented	Actual	
FY2015												
Big Trouble Malting and Spirits	Petersburg	\$ 50,000	\$ 50,000	\$ -	8	-	\$ 37,440	\$ 810,000	\$ 800,000	\$ 1,356,300	\$ -	Active
Black Hops Farm	Loudoun	\$ 40,000	\$ 40,000	\$ -	11	14	\$ 13,009	\$ 911,500	\$ 874,234	\$ 21,500	\$ 5,110	Active
Bloomaker USA, Inc.	Augusta	\$ 50,000	\$ 50,000	\$ -	98	96	\$ 20,800	\$ 2,000,000	\$ 2,000,000	\$ 17,660,000	\$ 8,176,254	Active
Copper Fox Distillery	Williamsburg	\$ 50,000	\$ 50,000	\$ -	28	15	\$ 28,214	\$ 2,025,000	\$ 2,250,000	\$ 457,710	\$ 146,000	Active
Relay Foods	Charlottesville	\$ 50,000	\$ 50,000	\$ 50,000	25	-	\$ 42,515	\$ 735,000	\$ -	\$ 353,309	\$ -	Did not materialize
Seven Hills Food, LLC	Lynchburg	\$ 250,000	\$ 250,000	\$ -	43	30	\$ 31,256	\$ 2,900,000	\$ 5,400,000	\$ 14,475,000	\$ 10,960,658	Active
FY2016												
Andros Bowman Foods North America	Shenandoah	\$ 100,000	\$ 100,000	\$ -	160	56	\$ 27,581	\$ 73,000,000	\$ 27,625,732	\$ 12,690,000	\$ 9,069,841	Active
Blue Bee Cider	Richmond	\$ 50,000	\$ 50,000	\$ -	4	4	\$ 30,710	\$ 1,143,000	\$ 1,318,052	\$ 257,700	\$ 215,810	Active
Bright Farms	Culpeper	\$ 75,000	\$ 75,000	\$ -	24	33	\$ 35,948	\$ 7,348,678	\$ 9,059,964	\$ 10,718,100	\$ 885,266	Active
Hardy wood Park	Goochland	\$ 250,000	\$ 250,000	\$ -	56	22	\$ 51,000	\$ 24,300,000	\$ 189,648	\$ 1,400,000	\$ 38,733,824	Active
Kelly Turkey s USA, LLC	Albemarle	\$ 29,000	\$ 29,000	\$ -	6	7	\$ 40,479	\$ 1,400,000	\$ 2,000,000	\$ 3,062,500	\$ 955,000	Active
Old House Distillery	Culpeper	\$ 20,000	\$ 20,000	\$ -	3	3	\$ 20,107	\$ 229,000	\$ 150,419	\$ 101,500	\$ 185,708	Active
Performance Livestock and Feed Company	Henry	\$ 100,000	\$ 100,000	\$ -	32	26	\$ 26,000	\$ 4,203,000	\$ 8,399,759	\$ 10,991,925	\$ 2,020,628	Active
Route 11 Potato Chips	Shenandoah	\$ 50,000	\$ 50,000	\$ -	13	11	\$ 36,005	\$ 1,200,000	\$ 1,200,000	\$ 586,000	\$ 628,158	Active
Shenandoah Growers, LLC	Rockingham	\$ 100,000	\$ 100,000	\$ -	15	59	\$ 20,800	\$ 8,700,000	\$ 24,079,203	\$ 14,880,000	\$ 6,055,377	Active
Springfield 1842	Halifax	\$ 10,000	\$ 10,000	\$ -	5	-	\$ 25,792	\$ 160,000	\$ 198,000	\$ 15,156	\$ 10,400	Active
Twenty Paces	Albemarle	\$ 11,000	\$ 11,000	\$ -	6	1	\$ 33,773	\$ 321,000	\$ 421,000	\$ 903,430	\$ 141,972	Active
Virginia Poultry Growers Cooperativ e	Rockingham	\$ 250,000	\$ 250,000	\$ -	6	11	\$ 23,920	\$ 61,888,793	\$ 119,267,461	\$ 9,100,000	\$ 15,969,031	Active
FY2017												
BadWolf Public House	Manassas	\$ 10,000	\$ 10,000	\$ -	2	1	\$ 22,880	\$ 207,475	\$ 225,000	\$ 21,945	\$ -	Active
Black Narrow s Brew ing	Accomack	\$ 11,000	\$ 11,000	\$ -	5	4	\$ 27,000	\$ 360,000	\$ 280,285	\$ 42,590	\$ 16,103	Active
Blue Ridge Aquaculture	Henry	\$ 50,000	\$ 50,000	\$ -	5	10	\$ 39,184	\$ 3,208,065	\$ 9,374,145	\$ 900,642	\$ 78,650	Active
Coyote Hole Ciderworks	Louisa	\$ 20,000	\$ 20,000	\$ -	6	3	\$ 35,333	\$ 775,000	\$ 549,763	\$ 346,416	\$ 72,871	Active
Filibuster Distillery	Shenandoah	\$ 30,000	\$ 30,000	\$ -	8	2	\$ 28,500	\$ 795,000	\$ 665,000	\$ 263,250	\$ 90,427	Active
Handsome Brook Farms	Clarke	\$ 200,000	\$ 200,000	\$ 200,000	105	-	\$ 36,000	\$ 6,412,820	\$ -	\$ 50,581,125	\$ -	Did not materialize
Ironclad Distillery	New port News	\$ 12,000	\$ 12,000	\$ -	8	7	\$ 31,595	\$ 100,000	\$ 557,039	\$ 126,000	\$ 36,518	Active
KO Distilling	Manassas	\$ 25,000	\$ 25,000	\$ -	6	5	\$ 28,266	\$ 675,000	\$ 986,587	\$ 63,750	\$ 255,216	Active
Monroe Bay Vinery ards	Westmoreland	\$ 30,000	\$ 30,000	\$ -	7	2	\$ 34,507	\$ 385,632	\$ 289,700	\$ 1,400,000	\$ 46,662	Active
Parkway Brewing Company	Salem	\$ 30,000	\$ 30,000	\$ -	13	5	\$ 17,845	\$ 750,000	\$ 325,000	\$ 20,500	\$ 1,521	Active

Agriculture and Forestry Industries Development Fund (AFID)
Administered by: Virginia Department of Agriculture and Consumer Services
 Va. Code § 3.2-305

Company Name	Locality	Incentives			Jobs		Average Wage	Capital Investment		Value of Agriculture Products		Type
		Awarded	Received	Repaid	Incented	Actual		Incented	Actual	Incented	Actual	
FY2017, Continued												
Port City Brewing	Alexandria	\$ 250,000	\$ 250,000	\$ -	21	5	\$ 24,960	\$ 2,680,000	\$ 2,851,017	\$ 41,042	\$ 101,025	Active
River Ridge Land and Cattle Company	Grayson	\$ 50,000	\$ 50,000	\$ -	11	8	\$ 33,222	\$ 2,110,000	\$ 2,110,000	\$ 3,994,370	\$ 472,232	Active
Rock Wood Products	Buckingham	\$ 150,000	\$ 150,000	\$ -	12	12	\$ 37,275	\$ 8,750,000	\$ 33,039,668	\$ 3,646,000	\$ 8,049,759	Active
Shamrock Farms	Augusta	\$ 400,000	\$ 400,000	\$ -	78	73	\$ 45,760	\$ 43,900,000	\$ 38,403,437	\$ 23,878,400	\$ 7,379,283	Active
Shawnee Canning	Frederick	\$ 7,500	\$ 7,500	\$ -	5	6	\$ 32,829	\$ 499,500	\$ 537,041	\$ 57,000	\$ 97,359	Active
Slick Rock Lumber	Halifax	\$ 12,000	\$ 12,000	\$ -	13	17	\$ 27,200	\$ 535,000	\$ 2,100,000	\$ 5,118,750	\$ 3,874,850	Active
Speyside Cooperage Stave Mill	Bath	\$ 250,000	\$ 250,000	\$ -	30	43	\$ 28,662	\$ 5,500,000	\$ 10,879,605	\$ 11,200,000	\$ 5,365,215	Active
Strangeways Brewing	Fredericksburg	\$ 150,000	\$ 150,000	\$ -	27	20	\$ 37,407	\$ 2,540,000	\$ 888,611	\$ 33,482	\$ 12,312	active
T&E Meats	Harrisonburg	\$ 50,000	\$ 50,000	\$ -	7	8	\$ 32,531	\$ 642,464	\$ 1,055,820	\$ 1,188,864	\$ 448,877	Active
Woodgrain Millwork	Smyth	\$ 100,000	\$ 100,000	\$ -	17	11	\$ 29,195	\$ 1,860,000	\$ 1,115,000	\$ 4,685,100	\$ 7,258,023	Active

FY2018

Blue Ridge Lumber	Essex	\$ 50,000	\$ 50,000	\$ -	17	15	\$ 40,040	\$ 2,687,647	\$ 1,801,427	\$ 5,245,511	\$ 6,066,577	Active
Chaos Mountain Distillery	Franklin	\$ 8,000	\$ 8,000	\$ -	5	-	\$ 33,400	\$ 247,000	\$ -	\$ 19,654	\$ -	Active
Chrysalis Vineyards	Loudoun	\$ 24,000	\$ 24,000	\$ -	12	-	\$ 35,666	\$ 478,000	\$ -	\$ 537,000	\$ -	Active
Farmhouse Cidery	Virginia Beach	\$ 20,000	\$ 20,000	\$ -	9	-	\$ 34,167	\$ 750,000	\$ -	\$ 476,160	\$ -	Active
Heritage Brewing Company	Manassas	\$ 250,000	\$ 250,000	\$ 250,000	66	-	\$ 32,167	\$ 8,900,000	\$ -	\$ 235,300	\$ -	Did not materialize
JBR Vineyards	Giles	\$ 5,000	\$ 5,000	\$ -	2	-	\$ 16,500	\$ 227,250	\$ 201,682	\$ 28,000	\$ 2,000	Active
Kappa Farms	Loudoun	\$ 40,000	\$ -	\$ -	21	-	\$ 41,190	\$ 865,000	\$ 324,721	\$ 7,128,000	\$ 25,924	Active
Lickinghole Creek Craft Brewery	Goochland	\$ 250,000	\$ 250,000	\$ -	36	6	\$ 34,281	\$ 12,050,000	\$ 228,040	\$ 449,334	\$ 47,000	Active
Richlands Creamery	Dinwiddie	\$ 20,000	\$ 20,000	\$ -	17	-	\$ 24,235	\$ 1,700,000	\$ -	\$ 959,071	\$ -	Active
Sly Clyde Ciderworks	Hampton	\$ 30,000	\$ 30,000	\$ -	7	7	\$ 28,486	\$ 494,300	\$ 1,079,544	\$ 157,235	\$ 51,452	Active
Stable Craft Brewing	Augusta	\$ 15,000	\$ 15,000	\$ -	13	14	\$ 33,462	\$ 500,000	\$ 173,713	\$ 33,860	\$ 6,368	Active
Three Notch'd Brewery	Charlottesville	\$ 50,000	\$ 50,000	\$ -	9	26	\$ 77,444	\$ 2,935,000	\$ 347,651	\$ 175,616	\$ 88,166	Active
Virginia Produce Company	Carroll	\$ 100,000	\$ 100,000	\$ -	33	29	\$ 21,273	\$ 650,000	\$ 666,788	\$ 6,315,918	\$ 3,719,055	Active

FY2019

Belmont Peanuts	Southampton	\$ 30,000	\$ 30,000	\$ -	15	-	\$ 25,120	\$ 2,508,000	\$ -	\$ 126,648	\$ -	Active
Commune Bakery	Virginia Beach	\$ 15,000	\$ 15,000	\$ -	5	-	\$ 35,600	\$ 163,000	\$ -	\$ 207,400	\$ -	Active
Glaize & Brother Juice Company	Winchester	\$ 17,500	\$ 17,500	\$ -	5	-	\$ 26,800	\$ 1,037,000	\$ -	\$ 1,029,000	\$ -	Active
Haley's Meadery	Hopewell	\$ 12,000	\$ 12,000	\$ -	4	-	\$ 32,500	\$ 85,000	\$ -	\$ 134,700	\$ -	Active
Hampton Farms	Southampton	\$ 100,000	\$ 100,000	\$ -	14	-	\$ 42,900	\$ 5,735,000	\$ -	\$ 6,000,000	\$ -	Active
Homestead Building Systems	Orange	\$ 78,000	\$ 78,000	\$ -	60	-	\$ 26,743	\$ 2,450,000	\$ -	\$ 4,525,742	\$ -	Active

Agriculture and Forestry Industries Development Fund (AFID)
Administered by: Virginia Department of Agriculture and Consumer Services
 Va. Code § 3.2-305

Company Name	Locality	Incentives			Jobs		Average Wage	Capital Investment		Value of Agriculture Products		Type
		Awarded	Received	Repaid	Incented	Actual		Incented	Actual	Incented	Actual	
<i>FY2019, Continued</i>												
Little Austria	Loudoun	\$ 13,700	\$ 13,700	\$ -	5	-	\$ 35,200	\$ 371,000	\$ -	\$ 36,000	\$ -	Active
Mountain Top Timber Products	Scott	\$ 260,000	\$ 260,000	\$ -	50	-	\$ 33,480	\$ 3,759,000	\$ -	\$ 14,234,496	\$ -	Active
Mountain Valley Brewing	Henry	\$ 20,000	\$ 20,000	\$ -	5	-	\$ 25,200	\$ 174,000	\$ -	\$ 10,892	\$ -	Active
New Kent Winery	New Kent	\$ 15,000	\$ 15,000	\$ -	7	-	\$ 40,000	\$ 715,000	\$ -	\$ 360,000	\$ -	Active
Old Hill Cider	Rockingham	\$ 25,000	\$ 25,000	\$ -	5	-	\$ 26,000	\$ 500,000	\$ -	\$ 47,676	\$ -	Active
Old Rappahannock Brewing Company	Warsaw	\$ 50,000	\$ 50,000	\$ -	11	-	\$ 30,454	\$ 1,205,000	\$ -	\$ 17,872	\$ -	Active
Potter's Craft Cider	Albemarle	\$ 50,000	\$ 50,000	\$ -	12	-	\$ 40,583	\$ 1,560,000	\$ -	\$ 519,794	\$ -	Active
Speyside Bourbon Cooperage - Stave Mill	Washington	\$ 200,000	\$ 200,000	\$ -	35	-	\$ 32,890	\$ 9,000,000	\$ -	\$ 13,440,000	\$ -	Active
Sugar Hill Cider	Norton	\$ 50,000	\$ 50,000	\$ -	6	-	\$ 18,760	\$ 467,090	\$ -	\$ 89,000	\$ -	Active
The Winery at Bull Run	Fairfax	\$ 100,000	\$ 100,000	\$ -	38	-	\$ 28,169	\$ 1,726,551	\$ -	\$ 436,820	\$ -	Active
Whitley's Peanut Factory	Gloucester	\$ 20,000	\$ 20,000	\$ -	5	-	\$ 24,000	\$ 530,000	\$ -	\$ 215,196	\$ -	Active
Zoll Vineyards	Gloucester	\$ 10,000	\$ 10,000	\$ -	14	-	\$ 29,286	\$ 436,200	\$ -	\$ 221,000	\$ -	Active

Enterprise Zone Job Creation Grant (JCG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-547

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
FY2015								
ABB, Inc.	Halifax	39,888	39,888	-	25	35	60	Completed
Abilene Motor Express, Inc.	Chesterfield	202,976	202,976	-	46	212	258	Completed
American Medical Response Mid-Atlantic, Inc	Hampton	12,567	12,567	-	33	-	33	Completed
Amthor International	Pittsylvania	3,596	3,596	-	13	15	29	Completed
Annin & Co., Inc.	Halifax	5,750	5,750	-	-	14	14	Completed
Axxor N.A., LLC	Pittsylvania	6,504	6,504	-	1	11	12	Completed
BAE Systems Norfolk Ship Repair, Inc.	Norfolk	203,344	203,344	-	77	181	258	Completed
Baker Sheet Metal Corporation	Norfolk	10,600	10,600	-	-	18	18	Completed
Bauer Compressors, Inc.	Norfolk	19,696	19,696	-	29	-	29	Completed
Belvac Production Machinery, Inc.	Lynchburg	39,760	39,760	-	5	48	54	Completed
Blue Ridge Fiberboard, Inc.	Danville	61,150	61,150	-	8	80	87	Completed
Cadence, Inc.	Staunton	63,051	63,051	-	22	77	98	Completed
Carry On Trucking, Inc.	Pulaski	8,392	8,392	-	-	14	14	Completed
CBN Secure Technologies, Inc.	Danville	19,883	19,883	-	4	28	33	Completed
Chicopee, Inc.	Waynesboro	10,912	10,912	-	-	18	18	Completed
Colonna's Shipyard, Inc.	Norfolk	95,688	95,688	-	76	48	124	Completed
Commonwealth Laminating and Coating, Inc.	Henry	39,614	39,614	-	13	52	66	Completed
Delphinus Engineering, Inc.	Norfolk	24,256	24,256	-	22	12	34	Completed
Delta Star, Inc.	Lynchburg	67,296	67,296	-	-	88	88	Completed
Enviva Pellets Southampton, LLC	Southampton	65,674	65,674	-	92	-	92	Completed
Faneuil, Inc.	Hampton	19,392	19,392	-	11	18	28	Completed
Foot Levelers, Inc.	Roanoke	9,128	9,128	-	4	11	15	Completed
FreightCar Roanoke, Inc.	Roanoke	70,560	70,560	-	92	-	92	Completed
Greystone of Virginia, Inc.	James City	22,005	22,005	-	55	-	55	Completed
Hanwha Azdel, Inc	Lynchburg	32,008	32,008	-	7	37	44	Completed
Highground Services, Inc.	Franklin	4,560	4,560	-	10	-	10	Completed
Highground Services, Inc.	Newport News	3,112	3,112	-	8	-	8	Completed
ICA Farmville, LLC	Prince Edward	125,952	125,952	-	-	161	161	Completed
ICF Consulting Group, Inc.	Henry	51,245	51,245	-	-	187	187	Completed
Insignia Technology Services, LLC	Newport News	20,904	20,904	-	30	-	30	Completed

Enterprise Zone Job Creation Grant (JCG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-547

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
FY2015, Continued								
International Communications Group, Inc.	New port New s	15,536	15,536	-	23	-	23	Completed
International Paper Company	Isle of Wight	154,148	154,148	-	18	212	230	Completed
International Paper Company	Petersburg	13,664	13,664	-	21	-	21	Completed
Jarrett Welding & Machine, Inc.	Danville	6,608	6,608	-	2	13	15	Completed
JTI Leaf Services US, LLC	Danville	38,728	38,728	-	4	49	52	Completed
Keurig Green Mountain, Inc.	Isle of Wight	252,682	252,682	-	197	236	433	Completed
Liebherr Mining & Construction Equipment, Inc.	New port New s	29,072	29,072	-	-	40	40	Completed
Manufacturing Techniques, Inc.	Kilmarnock	8,008	8,008	-	4	10	14	Completed
Marine Specialty Painting, Inc.	Portsmouth	6,536	6,536	-	12	-	12	Completed
MeadWestVaco Corp	Richmond	280,000	280,000	-	-	616	616	Completed
Metro Machine Corp.	Norfolk	82,864	82,864	-	-	108	108	Completed
MTEQ Precision Machining, LLC	Westmoreland	688	688	-	-	5	5	Completed
NCI Group, Inc.	Chesterfield	28,731	28,731	-	44	-	44	Completed
Owens-Brockway Glass Container, Inc.	James City	38,232	38,232	-	-	52	52	Completed
Phoenix Packagng Operations, LLC	Pulaski	47,270	47,270	-	-	114	114	Completed
Porter's Group Lynchburg, LLC	Lynchburg	64,521	64,521	-	51	61	112	Completed
Recycling and Disposal Solutions of Virginia Inc	Portsmouth	2,432	2,432	-	7	-	7	Completed
Registrar Corp	Hampton	8,768	8,768	-	18	-	18	Completed
Rex Companies, Inc.	New port New s	24,824	24,824	-	1	34	35	Completed
Reynolds Consumer Products	Halifax	45,505	45,505	-	39	40	79	Completed
RockTenn CP, LLC	Hopewell	28,304	28,304	-	7	32	39	Completed
RTI Martinsville, Inc.	Henry	10,824	10,824	-	-	18	18	Completed
Sabra Dipping Company	Chesterfield	276,244	276,244	-	62	359	420	Completed
Science Systems and Applications, Inc.	Hampton	56,488	56,488	-	4	77	81	Completed
Service Center Metals, LLC	Prince George	5,440	5,440	-	17	-	17	Completed
SimIS, Inc.	Portsmouth	9,408	9,408	-	-	16	16	Completed
Southern Finishing Company, Inc.	Martinsville	27,707	27,707	-	43	122	165	Completed
ST Tissue, LLC	Isle of Wight	55,776	55,776	-	8	66	74	Completed
Taxing Authority Consulting Services, P.C.	Henrico	4,344	4,344	-	10	-	10	Completed
ThreatTec	Hampton	3,344	3,344	-	8	-	8	Completed
Tienda, Inc.	James City	9,453	9,453	-	1	16	17	Completed
TMI Auto Tech, Inc.	Halifax	5,168	5,168	-	2	8	10	Completed

Enterprise Zone Job Creation Grant (JCG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-547

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	

FY2015, Continued

Tri-Boro Rack & Storage Products, LLC	Prince Edward	11,490	11,490	-	32	-	32	Completed
Tri-Boro Shelving & Partition Corp	Prince Edward	4,775	4,775	-	18	-	18	Completed
Two Rivers Law Group, PC	Henrico	6,848	6,848	-	-	13	13	Completed
VFP, Inc.	Scott	14,400	14,400	-	56	-	56	Completed
Wholesome Harvest Baking, LLC	Roanoke	59,440	59,440	-	-	78	78	Completed

FY2016

ABB Inc	Halifax	13,501	13,501	-	-	28	28	Completed
Abilene Motor Express, Inc.	Chesterfield	217,712	217,712	-	18	258	276	Completed
Amthor International	Pittsylvania	5,841	5,841	-	-	21	21	Completed
Annin & Co. Inc	Halifax	4,870	4,870	-	-	12	12	Completed
Axxor N.A., LLC	Pittsylvania	3,680	3,680	-	-	9	9	Completed
Baker Sheet Metal Corporation	Norfolk	15,563	15,563	-	6	18	24	Completed
Bauer Compressors, Inc.	Norfolk	41,576	41,576	-	27	29	56	Completed
Bayshore Concrete Products Corporation	Northampton	68,596	68,596	-	253	-	253	Completed
Bedford Storage Investment, LLC	Bedford	34,844	34,844	-	21	28	49	Completed
Belvac Production Machinery, Inc.	Lynchburg	38,760	38,760	-	-	52	52	Completed
Burns & McDonnell Engineering Co., Inc.	Roanoke	5,552	5,552	-	11	-	11	Completed
Cadence, Inc.	Staunton	70,710	70,710	-	123	98	222	Completed
Carry On Trucking, Inc.	Pulaski	6,360	6,360	-	-	12	12	Completed
CBN Secure Technologies, Inc.	Danville	19,813	19,813	-	-	31	31	Completed
Center Manufacturing Inc.	Smyth	4,952	4,952	-	10	-	10	Completed
Chicopee, Inc.	Waynesboro	12,520	12,520	-	2	18	20	Completed
Colonna's Shipyard, Inc.	Norfolk	135,776	135,776	-	50	124	174	Completed
Continental Automotive Systems, Inc.	Newport News	34,144	34,144	-	64	-	64	Completed
Core Health & Fitness, LLC	Grayson	51,877	51,877	-	101	-	101	Completed
Delphinus Engineering, Inc.	Norfolk	41,480	41,480	-	22	34	56	Completed
Delta Star, Inc.	Lynchburg	15,112	15,112	-	35	-	35	Completed
Enviva Pellets Southampton, LLC	Southampton	66,392	66,392	-	-	91	91	Completed
Ferguson Enterprises, Inc.	Hampton	60,017	60,017	-	90	-	90	Completed
FreightCar Roanoke, LLC	Roanoke	132,160	132,160	-	77	92	169	Completed
Greystone of Virginia, Inc.	James City	35,035	35,035	-	30	55	85	Completed

Enterprise Zone Job Creation Grant (JCG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-547

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
FY2016, Continued								
Hardywood Park Craft Brewery, LLC	Richmond	4,544	4,544	-	10	-	10	Completed
Highground Services, Inc.	Franklin	4,040	4,040	-	1	8	9	Completed
Highground Services, Inc.	Newport News	10,264	10,264	-	9	10	17	Completed
Huber Engineered Woods LLC	Halifax	10,184	10,184	-	17	-	17	Completed
ICA Farmville, LLC	Prince Edward	133,624	133,624	-	10	161	171	Completed
ICF Consulting Group, Incorporated	Henry	69,165	69,165	-	-	116	116	Completed
Insignia Technology Services, LLC	Newport News	27,424	27,424	-	8	30	38	Completed
International Paper - Petersburg	Petersburg	10,944	10,944	-	-	18	18	Completed
International Paper Company	Isle of Wight	152,432	152,432	-	-	212	212	Completed
Jarrett Welding & Machine, Inc.	Danville	7,513	7,513	-	3	15	18	Completed
Keurig Green Mountain, Inc.	Isle of Wight	280,000	280,000	-	71	433	504	Completed
Liebherr Mining & Construction Equipment, Inc.	Newport News	16,688	16,688	-	-	25	25	Completed
Monogram Snacks Martinsville, LLC	Henry	33,411	33,411	-	152	-	152	Completed
Owens-Brockway Glass Container, Inc.	James City	38,648	38,648	-	1	52	52	Completed
Phoenix Packaging Operations LLC	Pulaski	197,160	197,160	-	259	114	373	Completed
Porter's Group Lynchburg, LLC	Lynchburg	71,867	71,867	-	22	112	133	Completed
Prism Contractors & Engineers, Inc.	James City	3,968	3,968	-	9	-	9	Completed
Recycling and Disposal Solutions of Virginia Inc	Portsmouth	1,360	1,360	-	-	6	6	Completed
Registrar Corp	Hampton	15,184	15,184	-	7	18	24	Completed
Rex Companies, Inc.	Newport News	24,872	24,872	-	-	35	35	Completed
Reynolds Consumer Products	Halifax	4,729	4,729	-	13	-	13	Completed
RTI Martinsville, Inc.	Henry	9,839	9,839	-	-	17	17	Completed
Sabra Dipping Company	Chesterfield	280,000	280,000	-	69	420	489	Completed
Service Center Metals, LLC	Prince George	11,364	11,364	-	10	17	27	Completed
Southern Finishing Company, Inc.	Martinsville	26,905	26,905	-	-	161	161	Completed
ST Tissue LLC	Isle of Wight	56,413	56,413	-	1	74	75	Completed
Threat Tec, LLC	Hampton	5,744	5,744	-	3	8	11	Completed
Tienda, Inc.	James City	10,219	10,219	-	1	17	18	Completed
TMI Auto Tech, Inc.	Halifax	5,240	5,240	-	-	10	11	Completed
Trex Company, Inc.	Winchester	20,792	20,792	-	30	-	30	Completed
Tri-Boro Rack & Storage Products, LLC	Prince Edward	8,469	8,469	-	-	20	20	Completed
VFP, Inc.	Scott	17,136	17,136	-	7	56	63	Completed

Enterprise Zone Job Creation Grant (JCG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-547

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	

FY2016, Continued

WestRock CP, LLC	Hopewell	31,152	31,152	-	4	39	43	Completed
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FY2017

Advanced Plumbing LLC	Richmond	4,656	4,656	-	10	-	10	Completed
ALCOVA Mortgage Inc	Roanoke	4,448	4,448	-	10	-	10	Completed
AMTHOR INTERNATIONAL	Pittsylvania	13,903	13,903	-	13	21	35	Completed
Annin & Co. Inc.	Halifax	13,806	13,806	-	16	12	27	Completed
AvePoint, Inc.	Richmond	7,576	7,576	-	13	-	13	Completed
Axxor N.A., LLC	Pittsylvania	4,240	4,240	-	-	9	9	Completed
Baker Sheet Metal Corporation	Norfolk	15,936	15,936	-	-	24	24	Completed
Bauer Compressors, Inc.	Norfolk	67,744	67,744	-	33	56	89	Completed
Bayshore Concrete Products Corporation	Northampton	74,333	74,333	-	-	130	130	Completed
Bedford Storage Investment, LLC	Bedford	36,336	36,336	-	1	50	51	Completed
Belvac Production Machinery, Inc.	Lynchburg	44,656	44,656	-	7	52	60	Completed
Blue Ridge Fiberboard, Inc.	Danville	10,465	10,465	-	18	-	18	Completed
Burns & McDonnell Engineering Co., Inc.	Roanoke	14,960	14,960	-	12	11	23	Completed
Carry On Trucking, Inc.	Pulaski	4,592	4,592	-	-	10	10	Completed
CBN Secure Technologies, Inc.	Danville	21,194	21,194	-	-	31	32	Completed
Center Manufacturing Inc.	Smyth	11,073	11,073	-	12	10	22	Completed
CIMC Intermodal Equipment, LLC	Greensville	14,276	14,276	-	24	-	24	Completed
Colonna's Shipyard, Inc.	Norfolk	88,368	88,368	-	-	114	114	Completed
Continental Automotive Systems, Inc.	Newport News	61,085	61,085	-	67	64	131	Completed
EBI, LLC	Danville	18,675	18,675	-	117	-	117	Completed
Elizabeth River Mechanical LLC	Portsmouth	3,838	3,838	-	11	-	11	Completed
Enviva Partners, LP	Southampton	65,518	65,518	-	-	88	88	Completed
EsselPropack America, LLC	Danville	66,304	66,304	-	51	41	92	Completed
Faneuil, Inc	Hampton	29,984	29,984	-	13	28	41	Completed
Ferguson Enterprises, Inc.	Hampton	87,372	87,372	-	27	90	117	Completed
FreightCar America, Inc.	Roanoke	104,456	104,456	-	46	88	135	Completed
Genesis Properties, Inc.	Richmond	8,328	8,328	-	14	-	14	Completed
Global Refining Group, Inc.	Lunenburg	10,976	10,976	-	18	-	18	Completed
GreyStone of Virginia, Inc.	James City	34,900	34,900	-	12	85	97	Completed

Enterprise Zone Job Creation Grant (JCG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-547

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
FY2017, Continued								
Hardide Coatings, Inc.	Henry	1,472	1,472	-	6	-	6	Completed
Helping Hands Veterinary Care, LLC	Richmond	3,288	3,288	-	8	-	8	Completed
Highground Services, Inc.	New port New s	3,040	3,040	-	-	8	8	Completed
Highground Services, Inc.	Franklin	7,680	7,680	-	-	14	14	Completed
How met Castings & Services, Inc.	Hampton	51,896	51,896	-	69	-	69	Completed
Huber Engineered Woods LLC	Halifax	12,896	12,896	-	3	17	20	Completed
ICF Consulting Group, Inc.	Henry	72,893	72,893	-	50	116	166	Completed
Integrated Health Services, LLC	Hampton	7,960	7,960	-	14	-	14	Completed
International Paper - Petersburg (7405)	Petersburg	372	372	-	-	14	14	Completed
International Paper Company	Isle of Wight	173,904	173,904	-	23	212	235	Completed
JARRETT WELDING & MACHINE, INC.	Danville	7,448	7,448	-	-	15	15	Completed
KoochenVagner's Brewing Co. dba Stone Brewing Co.	Richmond	23,124	23,124	-	34	-	34	Completed
Monogram Snacks Martinsville, LLC	Henry	64,251	64,251	-	64	152	215	Completed
Neathawk Dubuque, Inc.	Richmond	1,552	1,552	-	6	-	6	Completed
Porter's Group Lynchburg, LLC	Lynchburg	78,901	78,901	-	-	130	130	Completed
Prism Contractors & Engineers, Inc.	James City	8,944	8,944	-	6	9	15	Completed
RDS of Virginia LLC	Roanoke	1,608	1,608	-	8	-	8	Completed
Registrar Corp	Hampton	13,520	13,520	-	-	21	21	Completed
Rex Companies, Inc.	New port New s	24,928	24,928	-	-	35	35	Completed
REYNOLDS CONSUMER PRODUCTS	Halifax	16,319	16,319	-	14	13	27	Completed
Rolls-Royce North America Inc.	Prince George	52,488	52,488	-	70	-	70	Completed
RTI Martinsville, Inc.	Henry	12,928	12,928	-	3	17	20	Completed
Service Center Metals, LLC	Prince George	16,636	16,636	-	15	27	43	Completed
Severn Peanut Co. Inc. dba Hampton Farms	Southampton	16,537	16,537	-	32	-	32	Completed
ST Tissue LLC	Isle of Wight	58,824	58,824	-	2	75	78	Completed
TAXING AUTHORITY CONSULTING SERVICES P.C	Henrico	9,803	9,803	-	8	9	18	Completed
THE CARPENTRY AND PAINTING EXPERTS, LLC	Henrico	3,920	3,920	-	9	-	9	Completed
The Mimslyn Inn, LLC	Page	368	368	-	4	-	4	Completed
Threat Tec, LLC	Hampton	6,872	6,872	-	1	11	13	Completed
Tidewater Physicians Multispecialty Group, PC	New port New s	26,592	26,592	-	37	-	37	Completed
TMI AUTO TECH, INC	Halifax	4,248	4,248	-	-	9	9	Completed

Enterprise Zone Job Creation Grant (JCG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-547

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	

FY2017, Continued

Trex Company, Inc.	Winchester	21,648	21,648	-	1	30	31	Completed
TRI-BORO RACK & STORAGE PRODUCTS,LLC	Prince Edward	12,131	12,131	-	6	20	26	Completed
WestRock CP, LLC	Hopewell	28,840	28,840	-	-	40	40	Completed

FY2018

ALCOVA Mortgage LLC	Roanoke	14,144	14,144	-	12	10	22	Completed
AvePoint, Inc.	Richmond	24,664	24,664	-	21	13	35	Completed
Axxor NA, LLC	Pittsylvania	3,160	3,160	-	8	-	8	Completed
Bauer Compressors, Inc.	Norfolk	35,096	35,096	-	-	48	48	Completed
Blue Ridge Fiberboard, Inc.	Danville	10,336	10,336	-	-	17	17	Completed
Center Manufacturing Inc.	Smyth	21,575	21,575	-	18	22	40	Completed
Continental Automotive Systems, Inc.	Newport News	130,515	130,515	-	166	131	298	Completed
CoStar Realty Information, Inc.	Richmond	280,000	280,000	-	438	-	438	Completed
EBI, LLC	Danville	28,232	28,232	-	16	117	133	Completed
Enviva Partners, LP	Southampton	63,705	63,705	-	-	86	86	Completed
Ferguson Enterprises, Inc.	Hampton	87,416	87,416	-	-	113	113	Completed
Gateway Health Alliance, Inc.	Danville	5,067	5,067	-	11	-	11	Completed
Genesis Properties, Inc.	Richmond	11,168	11,168	-	4	14	18	Completed
Global Refining Group, Inc	Lunenburg	14,846	14,846	-	8	18	26	Completed
Greystone of Virginia, Inc.	James City	47,030	47,030	-	-	92	92	Completed
Helping Hands Veterinary Care, LLC	Richmond	6,064	6,064	-	4	8	12	Completed
Highground Services Inc.	Newport	2,152	2,152	-	-	7	7	Completed
Highground Services, Inc.	Franklin	3,992	3,992	-	-	9	9	Completed
Howmet Castings & Services, Inc.	Hampton	103,064	103,064	-	64	69	133	Completed
Huber Engineered Woods, LLC	Halifax	17,408	17,408	-	6	20	26	Completed
Jarrett Welding & Machine	Danville	7,781	7,781	-	1	14	15	Completed
Keurig Green Mountain, Inc.	Isle of Wight	280,000	280,000	-	-	494	494	Completed
Korona Candles, Inc.	Pulaski	16,560	16,560	-	57	-	57	Completed
MAXIMUS, Inc.	Hampton	13,616	13,616	-	21	-	21	Completed
Monogram Snacks Martinsville	Henry	78,095	78,095	-	-	176	176	Completed
Neathawk Dubuque, Inc.	Richmond	8,152	8,152	-	14	-	14	Completed
NOVATECH USA INC.	Henry	3,330	3,330	-	23	-	23	Completed

Enterprise Zone Job Creation Grant (JCG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-547

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	

FY2018, Continued

Pacific Life Insurance Company	Lynchburg	130,528	130,528	-	167	-	167	Completed
Porter's Group Lynchburg, LLC	Lynchburg	72,956	72,956	-	-	112	112	Completed
Portfolio Recovery Associates, LLC	Hampton	51,084	51,084	-	102	-	102	Completed
Prism Contractors & Engineers, Inc.	James City	11,624	11,624	-	3	15	19	Completed
RDS of Virginia LLC	Roanoke	2,362	2,362	-	1	8	9	Completed
Registrar Corp	Hampton	28,224	28,224	-	18	21	39	Completed
Reynolds Consumer Products	Halifax	5,208	5,208	-	-	11	11	Completed
Rolls-Royce North America Inc.	Prince George	100,640	100,640	-	60	70	130	Completed
RTI Martinsville, Inc.	Henry	20,712	20,712	-	10	20	30	Completed
Service Center Metals, LLC	Prince George	59,824	59,824	-	36	43	79	Completed
Solsys Medical, LLC	New port New s	4,504	4,504	-	10	-	10	Completed
ST Tissue LLC	Isle of Wight	74,296	74,296	-	19	78	97	Completed
Stone Brewing Co., LLC	Richmond	35,875	35,875	-	16	34	50	Completed
TAXING AUTHORITY CONSULTING SERVICES P.C.	Henrico	19,669	19,669	-	16	18	34	Completed
THE CARPENTRY AND PAINTING EXPERTS, LLC	Henrico	9,232	9,232	-	7	9	16	Completed
Threat Tec, LLC	Hampton	7,960	7,960	-	1	13	14	Completed
Trex Company Inc.	Winchester	26,432	26,432	-	6	31	37	Completed
Tri-Boro Rack & Storage Products, LLC	Prince Edward	13,184	13,184	-	-	25	25	Completed
W.F. Magann Corporation	Portsmouth	22,864	22,864	-	33	-	33	Completed
WestRock CP, LLC	Hopewell	29,104	29,104	-	-	40	40	Completed
Wisconsin Physicians Service Insurance Corporation dba WPS Health Solutions	Hampton	118,182	118,182	-	213	-	213	Completed

FY2019

Bauer Compressors, Inc.	Norfolk	39,136	39,136	-	5	48	53	Completed
GATEWAY HEALTH ALLIANCE	Danville	6,688	6,688	-	2	11	12	Completed
Service Center Metals, LLC	Prince George	82,736	82,736	-	29	79	107	Completed
EBI, LLC	Danville	27,400	27,400	-	-	133	133	Completed
Registrar Corp	Hampton	45,097	45,097	-	22	39	61	Completed
Blue Ridge Fiberboard, Inc.	Danville	25,000	25,000	-	18	17	35	Completed
Monogram Snacks Martinsville, LLC	Martinsville	61,251	61,251	-	-	84	84	Completed
Liebherr-America, Inc.	New port New s	85,728	85,728	-	111	-	111	Completed
Axxor NA, LLC	Ringgold	4,120	4,120	-	1	8	9	Completed

Enterprise Zone Job Creation Grant (JCG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-547

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
FY2019, Continued								
ST Tissue LLC	Franklin	14,104	14,104	-	22	-	22	Completed
TAXING AUTHORITY CONSULTING SERVICES P.C.	Henrico	23,270	23,270	-	3	34	37	Completed
Highground Services, Inc.	New port New s	464	464	-	-	7	7	Completed
Highground Services, Inc.	Franklin	1,640	1,640	-	-	9	9	Completed
Enviva Partners, LP	Franklin	62,956	62,956	-	-	86	86	Completed
Greystone of Virginia, Inc.	Toano	40,289	40,289	-	39	92	131	Completed
TRI-BORO RACK & STORAGE PRODUCTS,LLC	Farmville	10,551	10,551	-	-	25	25	Completed
Threat Tec, LLC	Hampton	11,904	11,904	-	5	14	19	Completed
Huber Engineered Woods LLC	Halifax	20,944	20,944	-	4	26	30	Completed
Center Manufacturing Inc	Atkins	41,389	41,389	-	32	40	72	Completed
Continental Automotive Systems, Inc.	New port New s	225,629	225,629	-	57	298	354	Completed
Trex Company	Winchester	23,424	23,424	-	-	37	37	Completed
Prism Contractors & Engineers, Inc.	Williamsburg	14,248	14,248	-	3	19	22	Completed
GLOBAL REFINING GROUP, INC	Kenbridge	16,962	16,962	-	-	26	26	Completed
THE CARPENTRY AND PAINTING EXPERTS	Henrico	9,104	9,104	-	-	16	16	Completed
Helping Hands Veterinary Care, LLC	Richmond	9,143	9,143	-	7	12	19	Completed
ALCOVA MORTGAGE LLC	Roanoke	15,472	15,472	-	2	22	23	Completed
Genesis Properties, Inc.	Richmond	2,344	2,344	-	-	18	18	Completed
Severn Peanut Co Inc dba Hampton Farms	Franklin	51,135	51,135	-	41	32	74	Completed
Starsprings USA Inc.	Ridgew ay	4,120	4,120	-	9	-	9	Completed
RDS of Virginia LLC	Roanoke	3,174	3,174	-	3	9	12	Completed
AvePoint, Inc.	Richmond	34,848	34,848	-	13	35	48	Completed
Stone Brewing Co., LLC	Richmond	44,288	44,288	-	9	50	59	Completed
Rolls-Royce Crosspointe, LLC	Prince George	168,936	168,936	-	85	130	215	Completed
NOVATECH USA INC.	Ridgew ay	9,414	9,414	-	-	23	23	Completed
Pacific Life Insurance Company	Lynchburg	159,736	159,736	-	37	167	204	Completed
CoStar Realty Information, Inc.	Richmond	280,000	280,000	-	257	438	695	Completed
Wisconsin Physicians Service Insurance Corporation	Hampton	216,262	216,262	-	435	213	647	Completed
MAXIMUS, Inc.	Hampton	57,521	57,521	-	64	21	85	Completed
W. F. Magann Corporation	Portsmouth	43,560	43,560	-	26	33	58	Completed
Owens & Minor Medical, Inc.	Richmond	184,208	184,208	-	234	-	234	Completed

Enterprise Zone Job Creation Grant (JCG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-547

Company Name	Locality	Incentives			Jobs			Type
		Awarded	Received	Repaid	Created	Maintained	Net Created over Base Year	
FY2019, Continued								
Portfolio Recovery Associates, LLC	Norfolk	122,159	122,159	-	62	102	164	Completed
River Fiberglass Pools, Inc.	Warsaw	1,808	1,808	-	6	-	6	Completed
River Pools and Spas, Inc.	Warsaw	5,008	5,008	-	10	-	10	Completed
Clarke Precision Machine, Inc	Wytheville	2,184	2,184	-	7	-	7	Completed
Carter Bank & Trust	Martinsville	20,209	20,209	-	30	-	30	Completed
LTD Oyster Point, LLC	Newport News	7,753	7,753	-	30	-	30	Completed
Network Computing Group, Inc.	Roanoke	2,680	2,680	-	7	-	7	Completed
Kyocera SGS Tech Hub LLC	Danville	3,336	3,336	-	8	-	8	Completed
Thomson Reuters Holdings Inc.	Richmond	25,224	25,224	-	36	-	36	Completed
Provost Construction & Sons LLC	Norfolk	9,648	9,648	-	16	-	16	Completed
Colonna's Shipyard, Inc.	Norfolk	23,112	23,112	-	33	-	33	Completed
Auxiliary Systems, Inc.	Norfolk	13,384	13,384	-	21	-	21	Completed
Ferguson Enterprises, Inc.	Newport News	57,664	57,664	-	76	-	76	Completed
Ferguson Enterprises, Inc.	Hampton	74,424	74,424	-	-	113	113	Completed
BAE Systems Norfolk Ship Repair, Inc.	Norfolk	149,944	149,944	-	191	-	191	Completed

Enterprise Zone Real Property Investment Grant (RPIG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-548

All Projects: Individual Performance

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
FY2015				
113 Norfolk Avenue LLC	Roanoke	\$ 69,107	\$ 1,232,376	Completed
1300 Main, LLC	Lynchburg	\$ 69,107	\$ 938,061	Completed
1537 West Main LLC	Richmond	\$ 42,684	\$ 408,823	Completed
170 East Main, LLC	Wythe	\$ 69,107	\$ 3,023,072	Completed
21st Street Partners, LC	Norfolk	\$ 69,107	\$ 3,188,958	Completed
306 6th Street, LLC	Roanoke	\$ 69,107	\$ 662,478	Completed
3800 Deep Water Terminal LLC	Richmond	\$ 69,107	\$ 3,191,146	Completed
425 Campbell Avenue LLC	Roanoke	\$ 69,107	\$ 1,377,722	Completed
720 Church Street, LLC	Norfolk	\$ 46,126	\$ 433,727	Completed
7-Eleven, Inc.	Henrico	\$ 69,107	\$ 1,338,414	Completed
801 N 23rd Street, LLC	Richmond	\$ 36,757	\$ 365,942	Completed
A R N Ventures LLC dba ABC Recycling	Kenbridge	\$ 58,746	\$ 525,037	Completed
AA Properties - Church Avenue, LLC	Roanoke	\$ 69,107	\$ 706,791	Completed
ACO Development, LLC	Hampton	\$ 3,933	\$ 528,454	Completed
Advanced Technologies, Inc.	New port News	\$ 69,107	\$ 1,293,434	Completed
Advex Corporation	Hampton	\$ 59,840	\$ 532,947	Completed
Allied Arts, LLC	Lynchburg	\$ 46,344	\$ 435,303	Completed
Altos International, LLC	Pulaski	\$ 20,927	\$ 251,411	Completed
Anderson Woodrow LLC	Norfolk	\$ 35,858	\$ 359,435	Completed
Apple Nine Hospitality Ownership, Inc.	Richmond	\$ 138,215	\$ 23,001,284	Completed
Augusta Investors, LLC	Richmond	\$ 17,394	\$ 303,756	Completed
Automated Conveyor Systems, Inc.	Lynchburg	\$ 69,107	\$ 1,460,409	Completed
B & S Associates, LLC	New port News	\$ 27,063	\$ 295,801	Completed
Bauer Real Estate, Inc.	Norfolk	\$ 138,215	\$ 8,362,637	Completed
Beaver, LLC	Henrico	\$ 69,107	\$ 957,657	Completed
Berglund Chevrolet, Inc.	Roanoke	\$ 31,216	\$ 501,055	Completed
Beth Lynn LLC	Norfolk	\$ 45,475	\$ 429,014	Completed
Biotech 8, LLC	Richmond	\$ 12,686	\$ 262,094	Completed
Blue Chip Racing Resorts, LLC	Halifax	\$ 6,343	\$ 1,015,196	Completed

Enterprise Zone Real Property Investment Grant (RPIG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-548

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
FY2015, Continued				
Boxley Asphalt, LLC	Lynchburg	\$ 69,107	\$ 1,053,476	Completed
Canavos Holdings, LLC	New port News	\$ 20,165	\$ 245,895	Completed
Canon Virginia, Inc.	New port News	\$ 69,107	\$ 1,044,887	Completed
Carrols Corporation	Chesterfield	\$ 32,594	\$ 335,819	Completed
Carrols Corporation	Portsmouth	\$ 27,064	\$ 295,811	Completed
Carrols Corporation	Richmond	\$ 36,885	\$ 366,869	Completed
Carrols Corporation	Richmond	\$ 31,406	\$ 327,227	Completed
Carrols Corporation	Richmond	\$ 32,617	\$ 335,990	Completed
CCOP Thimble Shoals One, LLC	New port News	\$ 138,215	\$ 9,360,993	Completed
CCOP Town Center One, LLC	New port News	\$ 30,899	\$ 323,556	Completed
CDI Leigh, LLC	Richmond	\$ 69,107	\$ 610,173	Completed
Centra Medical Group, LLC	Pittsylvania	\$ 138,215	\$ 7,228,211	Completed
CFDQ, Inc.	Clifton Forge	\$ 22,303	\$ 261,363	Completed
Charles T. Small	Richmond	\$ 7,680	\$ 155,564	Completed
Chick-fil-A, Inc.	Norfolk	\$ 69,107	\$ 1,843,714	Completed
Chick-fil-A, Inc.	Portsmouth	\$ 69,107	\$ 1,663,902	Completed
City Center at Oyster Point II, LLC	New port News	\$ 69,107	\$ 645,511	Completed
CML Pizza, Inc	Henrico	\$ 3,842	\$ 127,797	Completed
COMEBACK INN LLC	Lynchburg	\$ 69,107	\$ 2,385,680	Completed
D & D Henderson Properties	Smyth	\$ 17,077	\$ 223,552	Completed
Dan River Plants, LLC	Pittsylvania	\$ 42,744	\$ 809,255	Completed
Delta Star, Inc.	Lynchburg	\$ 39,845	\$ 2,636,182	Completed
Dijon Properties, LLC	Richmond	\$ 65,155	\$ 571,404	Completed
Diversified Properties of Virginia, L.L.C.	New port News	\$ 38,351	\$ 377,477	Completed
DKOD, LLC	Accomack	\$ 17,803	\$ 628,808	Completed
Duesenberg Properties LLC	Richmond	\$ 138,215	\$ 5,016,268	Completed
Eastern Shore Rural Health System, Inc.	Accomack	\$ 26,491	\$ 291,666	Completed
Edelen Property Holdings, LLC	Henry	\$ 19,834	\$ 243,500	Completed
Ellis Hospitality Properties LLC	Smyth	\$ 38,588	\$ 379,189	Completed
Family Dollar Services, Inc.	Warren	\$ 69,107	\$ 841,222	Completed
Feed More Inc.	Richmond	\$ 46,835	\$ 438,857	Completed

Enterprise Zone Real Property Investment Grant (RPIG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-548

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
<i>FY2015, Continued</i>				
Ferguson Enterprises, Inc.	Hampton	\$ 41,076	\$ 397,187	Completed
Four Corner Plaza, LLC	Accomack	\$ 18,122	\$ 231,116	Completed
FQSR, LLC	Hampton	\$ 17,882	\$ 229,378	Completed
FQSR, LLC	Henrico	\$ 20,420	\$ 247,740	Completed
FQSR, LLC	Henrico	\$ 28,891	\$ 309,032	Completed
FQSR, LLC	New port New s	\$ 12,226	\$ 188,455	Completed
FQSR, LLC	Richmond	\$ 16,195	\$ 217,169	Completed
Gateway Hyundai Inc	Chesterfield	\$ 43,972	\$ 418,140	Completed
GE Mobile Water, Inc.	Norfolk	\$ 69,107	\$ 659,604	Completed
Glaize Properties, LC	Winchester	\$ 69,107	\$ 1,000,749	Completed
Goodwill Industries of Central Virginia	New port New s	\$ 69,107	\$ 1,594,624	Completed
H & S Motors, LLC	Lynchburg	\$ 69,107	\$ 629,231	Completed
Hammersley, LLC	Lynchburg	\$ 47,584	\$ 444,274	Completed
Hampton Roads Orthopedic and Sports Medicine, PLC	New port New s	\$ 22,217	\$ 260,745	Completed
Hardy wood Park Craft Brewery, LLC	Richmond	\$ 57,619	\$ 516,878	Completed
HPSE, LLC	Richmond	\$ 27,083	\$ 695,946	Completed
Inland Harbor, LLC	Richmond	\$ 69,107	\$ 1,086,609	Completed
ISJ, Inc.	New port New s	\$ 69,107	\$ 1,023,286	Completed
J. Crew, Inc.	Lynchburg	\$ 69,107	\$ 1,712,204	Completed
J1C4, LLC	James City	\$ 16,893	\$ 622,220	Completed
John Freeland Properties, LLC	Richmond City	\$ 43,418	\$ 414,132	Completed
Johnny L Guilliams & Flora S. Guilliams	Radford	\$ 2,999	\$ 521,700	Completed
Joshuas House, LLC c/o George S. Sanchez	Lynchburg	\$ 23,551	\$ 270,393	Completed
Karn Custom Woodwork, Inc.	Richmond	\$ 22,886	\$ 265,584	Completed
Kato Finishing Systems, Inc.	New port New s	\$ 69,107	\$ 631,383	Completed
Kinder Morgan Bulk Terminals, Inc.	New port New s	\$ 138,215	\$ 5,024,317	Completed
Korona Candles, Inc.	Pulaski	\$ 69,107	\$ 2,943,065	Completed
Kroger Limited Partnership I	Portsmouth	\$ 138,215	\$ 9,420,562	Completed
Kroger Limited Partnership I	Martinsville	\$ 69,107	\$ 767,056	Completed
Langley Federal Credit Union	Hampton	\$ 69,107	\$ 1,643,955	Completed
Langley Federal Credit Union	New port New s	\$ 68,799	\$ 597,771	Completed

Enterprise Zone Real Property Investment Grant (RPIG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-548

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
FY2015, Continued				
Langley Federal Credit Union	New port News	\$ 2,457	\$ 117,776	Completed
Langley Federal Credit Union	New port News	\$ 17,971	\$ 418,491	Completed
Liebherr Mining & Construction Equipment, Inc.	New port News	\$ 6,343	\$ 170,195	Completed
LM Retail, LLC	Henrico	\$ 138,215	\$ 7,892,501	Completed
LOVES TRAVELS STOPS AND COUNTRY STORES, INC	Franklin	\$ 138,215	\$ 6,056,141	Completed
Lunsford Enterprises, LLC	Petersburg	\$ 5,470	\$ 139,579	Completed
Lynchburg Humane Society Inc.	Lynchburg	\$ 69,107	\$ 3,740,057	Completed
Major Properties, LLC	Winchester	\$ 69,107	\$ 1,114,169	Completed
MGC Advanced Polymers, Inc.	Chesterfield	\$ 69,107	\$ 791,682	Completed
Mincon Inc.	Roanoke	\$ 53,468	\$ 486,849	Completed
Monmouth Real Estate Investment Corporation	Roanoke	\$ 69,107	\$ 601,842	Completed
NCI Group, Inc.	Chesterfield	\$ 69,107	\$ 1,406,012	Completed
Nickerson Plaza Associates GP	Hampton	\$ 15,644	\$ 213,187	Completed
NSONAN, LLC	Accomack	\$ 3,829	\$ 127,703	Completed
OAP - Nine Mile, LLC	Henrico	\$ 49,142	\$ 855,547	Completed
O'Connor Brewing Company, LLC	Norfolk	\$ 69,107	\$ 813,042	Completed
OLD POINT NATIONAL BANK	Hampton	\$ 138,215	\$ 11,870,875	Completed
O'Reilly Automotive Stores, Inc.	Richmond	\$ 19,446	\$ 640,696	Completed
O'Reilly Automotive Stores, Inc.	Richmond	\$ 20,997	\$ 651,919	Completed
Par 3 Development Group, LLC	Richmond	\$ 27,991	\$ 702,521	Completed
PEMCO CORPORATION	Tazewell	\$ 6,343	\$ 173,911	Completed
Peninsula Main VA, LLC	Hampton	\$ 27,716	\$ 300,531	Completed
Peninsula Main VA, LLC	Hampton	\$ 69,107	\$ 1,006,490	Completed
Piedmont Regional Community Services Board	Patrick	\$ 69,107	\$ 721,175	Completed
Pioneer Health Services of Patrick County, Inc.	Patrick	\$ 69,107	\$ 1,868,343	Completed
Port Warwick Realty Partner, LLC	New port News	\$ 62,680	\$ 553,495	Completed
Porter's Group Lynchburg, LLC	Lynchburg	\$ 69,107	\$ 2,452,445	Completed
Progress Dodson, LLC	Richmond	\$ 69,107	\$ 764,385	Completed
Randy Mac II, LLC	Richmond	\$ 63,913	\$ 562,415	Completed
Research Holdings, LLC	Hampton	\$ 69,107	\$ 614,915	Completed
Richmond Area High Blood Pressure Center	Richmond	\$ 12,298	\$ 188,977	Completed

Enterprise Zone Real Property Investment Grant (RPIG)

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Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
<i>FY2015, Continued</i>				
RICHMOND RESIDENTIAL SERVICES INC.	Richmond	\$ 59,528	\$ 530,692	Completed
Rick Barker Properties, LLC	Danville	\$ 69,107	\$ 1,760,093	Completed
River City Veterinary Hospital, LLC	Henrico	\$ 12,262	\$ 188,716	Completed
Ruin Creek Properties, LLC	Emporia	\$ 69,107	\$ 3,475,250	Completed
S&V Warehousing Services LLC	Hampton	\$ 36,379	\$ 363,209	Completed
SAM Wards Comer, LLC	Norfolk	\$ 138,215	\$ 5,406,003	Completed
SHAH DEVELOPMENT LLC	Pulaski	\$ 69,107	\$ 1,247,831	Completed
Slocum Adhesives Corporation	Lynchburg	\$ 69,107	\$ 1,176,810	Completed
Smoke LLC	Newport	\$ 41,010	\$ 396,712	Completed
Southern Air, Inc.	Lynchburg	\$ 58,312	\$ 521,896	Completed
Southgate Associates II, L.P.	Prince Edward	\$ 63,633	\$ 960,389	Completed
Southgate Associates II, L.P.	Prince Edward	\$ 12,756	\$ 192,292	Completed
Steves Properties LLC	Richmond	\$ 69,107	\$ 1,027,687	Completed
Stokes Hampton Warehouse, LLC	Hampton	\$ 33,493	\$ 342,326	Completed
Summit Investments II	Prince George	\$ 138,215	\$ 5,112,103	Completed
Sycamore Crossings, LLC	Petersburg	\$ 69,107	\$ 947,752	Completed
T. O. Williams, Inc.	Portsmouth	\$ 30,842	\$ 323,144	Completed
Taylor Landlord, LLC	Winchester	\$ 69,107	\$ 986,032	Completed
The Alleghany Foundation	Covington	\$ 60,534	\$ 537,969	Completed
THE HORTON PROJECT	Roanoke	\$ 69,107	\$ 1,548,269	Completed
THE NASH, LLC	Petersburg	\$ 69,107	\$ 1,479,228	Completed
Third Capital Inc	Portsmouth	\$ 69,107	\$ 765,726	Completed
Tisa Leasing, LLC	Roanoke	\$ 45,118	\$ 826,433	Completed
Todd Shopping Center, LLC	Hampton	\$ 14,028	\$ 201,492	Completed
TowneBank	Norfolk	\$ 69,107	\$ 2,290,780	Completed
TRP JULIANS LLC	Richmond	\$ 69,107	\$ 634,134	Completed
TUCKAHOE MANAGEMENT LLC	Henrico	\$ 38,422	\$ 377,984	Completed
Two City Center, LLC	Newport News	\$ 69,107	\$ 1,280,535	Completed
Ty's Hauling and Paving, Inc.	Richmond	\$ 53,268	\$ 485,401	Completed
Tysinger Real Estate, LLC	Hampton	\$ 138,215	\$ 8,439,027	Completed
U. S. Waterways Transportation, LLC	Norfolk	\$ 69,107	\$ 699,453	Completed

Enterprise Zone Real Property Investment Grant (RPIG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-548

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
FY2015, Continued				
Union Developments, LLC	Petersburg	\$ 69,107	\$ 1,507,576	Completed
United Network for Organ Sharing	Richmond	\$ 69,107	\$ 874,330	Completed
Valentine Richmond History Center	Richmond	\$ 69,107	\$ 794,360	Completed
VersAbility Resources, Inc.	Hampton	\$ 46,457	\$ 436,124	Completed
VILMA N. PAMBID	Halifax	\$ 14,357	\$ 203,876	Completed
Virginia Commonwealth University Real Estate Foundation	Richmond	\$ 11,952	\$ 186,472	Completed
Virginia Commonwealth University Real Estate Foundation	Richmond	\$ 69,107	\$ 2,080,123	Completed
Virginia Produce Company, Inc	Carroll	\$ 64,757	\$ 568,528	Completed
West End Center, Inc.	Roanoke	\$ 36,209	\$ 761,973	Completed
Wholesome Harvest Baking, LLC (formerly Maple Leaf Bakery, Inc.)	Roanoke	\$ 44,475	\$ 421,782	Completed
Wilton Commercial I, LLC	Henrico	\$ 38,235	\$ 376,631	Completed
YOUNG MEN'S CHRISTIAN ASSOCIATION OF DANVILLE, VIRGINIA	Danville	\$ 138,215	\$ 7,343,834	Completed
Young Men's Christian Association of Greater Richmond	Petersburg	\$ 68,578	\$ 596,170	Completed

FY2016

1016JEFFERSONSTREETLYNCHBURG LLC	Lynchburg	\$ 66,643	\$ 799,090	Completed
110 Campbell Ave., LLC	Roanoke	\$ 66,643	\$ 2,797,451	Completed
119 Leigh LP	Richmond	\$ 10,423	\$ 178,200	Completed
1220 Commerce, LLC	Lynchburg	\$ 23,521	\$ 276,466	Completed
13 S. 13th Street, LLC	Richmond	\$ 66,643	\$ 830,943	Completed
1512 Willow Lawn LLC	Henrico	\$ 66,643	\$ 700,887	Completed
21st Street Partners MOB, LC	Norfolk	\$ 66,643	\$ 2,089,601	Completed
2740 Fort Avenue, LLC	Lynchburg	\$ 66,643	\$ 848,725	Completed
3300 West Clay Street LLC	Richmond	\$ 45,300	\$ 439,868	Completed
337 West Main, LLC	Radford	\$ 66,643	\$ 814,002	Completed
360 Toyota, LLC	Roanoke	\$ 133,286	\$ 7,304,428	Completed
3620 Cowardin, LLC	Richmond	\$ 133,286	\$ 7,615,823	Completed
420 E Grace Richmond, LLC	Richmond	\$ 66,643	\$ 1,314,321	Completed
500 West Marshall LLC and 6200 Lakeside Ave LLC Tenants in Common	Richmond	\$ 66,643	\$ 810,242	Completed
6605 Broad, LLC	Henrico	\$ 6,117	\$ 502,325	Completed
6627 Broad, LLC	Henrico	\$ 133,286	\$ 5,674,252	Completed

Enterprise Zone Real Property Investment Grant (RPIG)

Administered by: Department of Housing & Community Development

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Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
FY2016, Continued				
68 FIRST STREET LLC	Pulaski	\$ 66,643	\$ 3,378,807	Completed
7000 Forest, LLC	Henrico	\$ 66,643	\$ 2,925,755	Completed
738 City Center Blvd., LLC	New port News	\$ 3,110	\$ 123,332	Completed
759 Granby LLC	Norfolk	\$ 66,643	\$ 1,428,700	Completed
800 East Main, LLC	Richmond	\$ 66,643	\$ 3,504,848	Completed
826, LLC	Portsmouth	\$ 66,643	\$ 807,034	Completed
Acrospire, LLC	Portsmouth	\$ 66,643	\$ 1,201,966	Completed
Advex Corporation	Bristol	\$ 26,764	\$ 670,673	Completed
Advex Corporation	Hampton	\$ 63,118	\$ 573,553	Completed
American Youth Hostels, Inc.	Hampton	\$ 66,643	\$ 1,775,648	Completed
Anstey Holdings, LLC	Richmond	\$ 44,504	\$ 433,898	Completed
Appalachian Capital Investments, LLC	Roanoke	\$ 34,086	\$ 755,736	Completed
Aragon Group, A Virginia Limited Partnership	Tazewell	\$ 66,643	\$ 636,099	Completed
Arlington Road, LLC	Richmond	\$ 66,643	\$ 1,062,374	Completed
AT Main Street Richmond LLC	Richmond	\$ 72,760	\$ 5,819,258	Completed
Autobell Car Wash, Inc.	Richmond	\$ 66,643	\$ 1,054,079	Completed
Bayshore Concrete Products Corporation	Portsmouth	\$ 66,643	\$ 890,775	Completed
BEACON CREDIT UNION, INC	Northampton	\$ 27,491	\$ 706,253	Completed
Bee Green Recycling, LLC	Lynchburg	\$ 66,643	\$ 1,603,699	Completed
Beechwood, Inc.	Bedford	\$ 66,643	\$ 657,306	Completed
Bek-Le Investments, LLC	Henrico	\$ 11,761	\$ 188,235	Completed
Blue Ridge Highlands, Inc.	Chesterfield	\$ 66,643	\$ 639,340	Completed
Boulevard Master Tenant, LLC	Tazewell	\$ 48,543	\$ 464,198	Completed
Brooks Lyon, LLC	Roanoke	\$ 36,753	\$ 375,745	Completed
BUSTED ROCK CORPORATION	Richmond	\$ 133,286	\$ 6,009,506	Completed
C&C North America, Inc.	Halifax	\$ 26,226	\$ 296,766	Completed
CAH Holdings, LLC	Patrick	\$ 39,083	\$ 393,223	Completed
Cape Charles Animal Hospital, Inc	Hampton	\$ 19,365	\$ 245,285	Completed
CCOP Town Center One, LLC	New port News	\$ 20,406	\$ 253,100	Completed
CEDA, LLC	Northampton	\$ 30,290	\$ 727,254	Completed
Center Avenue Plaza II, LLC	New port	\$ 20,264	\$ 252,034	Completed

Enterprise Zone Real Property Investment Grant (RPIG)

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Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
FY2016, Continued				
Centra Health, Inc.	Lynchburg	\$ 133,286	\$ 8,823,437	Completed
Centra Health, Inc.	New port New s	\$ 133,286	\$ 8,148,174	Completed
Centra Health, Inc.	Alleghany	\$ 66,643	\$ 1,724,131	Completed
CGP Chilhowie TB, LLC	Lynchburg	\$ 46,824	\$ 851,302	Completed
Chester Dental Property , LLC	Prince Edw ard	\$ 66,643	\$ 1,060,931	Completed
Chippenham Square LLC	Smy th	\$ 47,238	\$ 454,409	Completed
Coastline Dev elopers, LLC	Chesterfield	\$ 22,255	\$ 266,974	Completed
COP Farmville, LLC	Chesterfield	\$ 66,643	\$ 2,278,781	Completed
CRES-EG Development, LLC	Hampton	\$ 53,135	\$ 898,654	Completed
D.K.B.A. PROPERTIES, LLC	Prince Edw ard	\$ 66,643	\$ 687,109	Completed
Deepwater Properties LLC	Portsmouth	\$ 133,286	\$ 5,038,205	Completed
DEHM, LLC	Bristol	\$ 27,664	\$ 707,552	Completed
Dr. Mark T. Mahoney	Richmond	\$ 66,308	\$ 997,484	Completed
ECS Investments LLC	James	\$ 66,643	\$ 1,440,752	Completed
Ellwood, LC	Henry	\$ 21,842	\$ 263,872	Completed
Enviva Pellets Southampton, LLC	LaCrosse	\$ 133,286	\$ 13,269,593	Completed
EOS Surfaces, LLC	Richmond	\$ 63,634	\$ 577,421	Completed
FALLS STAMPING & WELDING COMPANY, INC	Southampton	\$ 34,225	\$ 356,780	Completed
FEEDMORE, INC.	Norfolk	\$ 14,044	\$ 561,575	Completed
Ferguson Enterprises, Inc.	Pulaski	\$ 133,286	\$ 5,483,353	Completed
Ferguson Enterprises, Inc.	Richmond	\$ 42,812	\$ 725,393	Completed
First Piedmont Corporation	New port New s	\$ 6,117	\$ 820,949	Completed
FLINT HOLDINGS LLC	New port New s	\$ 21,777	\$ 263,387	Completed
Food Country USA of Duffield, Inc.	Danville	\$ 39,080	\$ 393,205	Completed
Forest Avenue Office, LLC	Richmond	\$ 20,621	\$ 254,712	Completed
Fort Norfolk Retirement Community , Inc. DBA Harbor's Edge	Scott	\$ 66,643	\$ 628,955	Completed
Fort Tar Associates, LLC	Henrico	\$ 66,643	\$ 2,075,156	Completed
Four Corner Plaza, LLC	Norfolk	\$ 40,592	\$ 404,549	Completed
Glass Wheel Studio, LLC	Norfolk	\$ 66,643	\$ 1,540,967	Completed
Global Refining Group, Inc.	Accomack	\$ 66,643	\$ 1,694,800	Completed
Goodyear Tire and Rubber Co	Norfolk	\$ 66,643	\$ 1,546,253	Completed

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Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
FY2016, Continued				
Guiseppe Buffa, LLC	Victoria	\$ 65,038	\$ 987,957	Completed
H & S Motors, LLC.	Danville	\$ 20,073	\$ 250,603	Completed
Halifax County World of Sports	Dinwiddie	\$ 66,643	\$ 656,001	Completed
Handcraft Cleaners & Launderers, Inc.	Lynchburg	\$ 66,643	\$ 3,064,503	Completed
Hardide Coatings, Inc.	Halifax	\$ 28,556	\$ 314,245	Completed
HBIC, LLC	Richmond	\$ 30,837	\$ 331,361	Completed
Henry Uptown LLC	Henry	\$ 66,643	\$ 1,103,000	Completed
Hilton Properties, LLC	Roanoke	\$ 10,726	\$ 180,477	Completed
HISTORIC CALFEE PARK LLC	Martinsville	\$ 66,643	\$ 2,790,715	Completed
Historic Hotels of Richmond, LLC	Newport News	\$ 133,286	\$ 10,839,665	Completed
HRIP Miller & Rhoads Acquisition, LLC	Pulaski	\$ 133,286	\$ 6,866,977	Completed
Jamerson - Lewis Construction, Inc.	Richmond	\$ 42,135	\$ 416,123	Completed
James A. Scott & Son, Inc.	Richmond	\$ 28,039	\$ 310,370	Completed
JETR, LLC	Lynchburg	\$ 66,643	\$ 1,346,864	Completed
Judd Brook 4, LLC	Lynchburg	\$ 8,735	\$ 165,532	Completed
Keurig Green Mountain, Inc.	Roanoke	\$ 133,286	\$ 7,171,849	Completed
Liberty Hill Properties, LLC	Accomack	\$ 11,507	\$ 186,334	Completed
Liebherr Mining & Construction Equipment, Inc.	Isle of Wight	\$ 1,890	\$ 4,066,917	Completed
Lillie R. Bennett MD, LTD	Roanoke	\$ 50,990	\$ 482,562	Completed
LM Office/Retail A, LLC	Newport News	\$ 133,286	\$ 5,756,063	Completed
MACADO'S INC	Richmond	\$ 57,593	\$ 532,096	Completed
McAllister Mills, Inc.	Henrico	\$ 30,103	\$ 325,851	Completed
Member One Federal Credit Union	Radford	\$ 25,364	\$ 3,008,551	Completed
Midtown Marketplace 2, LLC	Grayson	\$ 66,643	\$ 2,696,414	Completed
Midtown Marketplace 2, LLC	Roanoke	\$ 66,643	\$ 1,153,083	Completed
Miller Investment J II, LLC	Portsmouth	\$ 66,643	\$ 1,049,081	Completed
Mondelez Global, LLC	Portsmouth	\$ 133,286	\$ 6,731,629	Completed
Monogram Snacks Martinsville, LLC	Hampton	\$ 133,286	\$ 7,049,164	Completed
MVG WM Investments LLC	Henrico	\$ 133,286	\$ 5,733,887	Completed
MVG WM Investments LLC	Henrico	\$ 133,286	\$ 5,258,356	Completed
MVG WM Investments LLC	Henry	\$ 133,286	\$ 5,499,567	Completed

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Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
FY2016, Continued				
New Ravenna, Inc.	Roanoke	\$ 31,008	\$ 332,640	Completed
NOSMADA HOLDINGS, LLC	Roanoke	\$ 2,263	\$ 116,982	Completed
Orange Slices, Inc.	Northampton	\$ 10,646	\$ 179,874	Completed
O'Reilly Automotive Stores, Inc.	Richmond	\$ 23,337	\$ 675,090	Completed
Par 3 Development Group, LLC	Martinsville	\$ 66,643	\$ 1,028,527	Completed
Par 3 Development Group, LLC	Newport News	\$ 59,723	\$ 948,083	Completed
Par 3 Development Group, LLC	Orange	\$ 34,819	\$ 761,231	Completed
PARCO International, LLC	Henrico	\$ 17,324	\$ 229,974	Completed
Patterson Properties, Inc.	Danville	\$ 12,770	\$ 195,806	Completed
Patterson Properties, Inc.	Portsmouth	\$ 46,999	\$ 452,619	Completed
PAW IV, LLC	Henrico	\$ 66,643	\$ 677,145	Completed
Pawsatively Purrfect, LLC	Henrico	\$ 66,643	\$ 781,357	Completed
Phillips-Brown, LLC	Pulaski	\$ 66,643	\$ 844,268	Completed
Piedmont Access to Health Services, Inc.	Richmond	\$ 66,643	\$ 1,747,983	Completed
Plasticell, LLC	Hampton	\$ 53,507	\$ 501,442	Completed
PlymKraft, Inc.	Danville	\$ 66,643	\$ 1,052,651	Completed
Poquoson Motors	Bedford	\$ 29,452	\$ 320,969	Completed
Powers Bros LLC	Newport News	\$ 43,294	\$ 424,822	Completed
Prism Holdings, LLC	Hampton	\$ 10,493	\$ 178,723	Completed
Pro Investments, LLC	Richmond	\$ 55,911	\$ 519,484	Completed
Progress Realty Group, Inc	James City	\$ 25,533	\$ 291,564	Completed
Red Sun Farms Virginia LLC	Orange	\$ 133,286	\$ 5,881,632	Completed
Richmond Area Association for Retarded Citizens	Richmond	\$ 66,643	\$ 1,891,778	Completed
Robert L. Lambert Jr.	Pulaski	\$ 42,405	\$ 418,149	Completed
Rock Ridge Holdings, LLC	Richmond	\$ 66,643	\$ 2,317,569	Completed
Royal Oak Associates, LLC	Newport News	\$ 66,643	\$ 1,093,537	Completed
Serve it Up VCU LLC	Richmond	\$ 37,058	\$ 378,036	Completed
Seven Hills Food LLC	Smyth	\$ 66,643	\$ 1,384,575	Completed
Shen-Valley, LLC	Richmond	\$ 66,643	\$ 1,101,203	Completed
SKYLIMIT TRW LLC	Lynchburg	\$ 66,643	\$ 733,845	Completed
Southgate Lot 3, LLC	Warren	\$ 66,643	\$ 1,204,013	Completed

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Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
FY2016, Continued				
Southside Holdings, LLC	Lynchburg	\$ 40,228	\$ 401,813	Completed
SRQ Hull Partners, LLC	Prince Edward	\$ 66,643	\$ 791,507	Completed
Tacala Tennessee Corp	Prince Edward	\$ 50,678	\$ 880,220	Completed
Taylor Hollow Management, LLC	Richmond	\$ 16,668	\$ 225,053	Completed
The Marketplace at Tech Center, LLC	Tazewell	\$ 133,286	\$ 23,528,366	Completed
THIBAUT ENTERPRISES	Radford	\$ 66,643	\$ 1,242,033	Completed
Third Capital Inc	Newport News	\$ 35,174	\$ 363,901	Completed
United Network for Organ Sharing	Chesterfield	\$ 20,588	\$ 302,177	Completed
VA Donuts XIII, LLC	Roanoke	\$ 25,765	\$ 293,308	Completed
Vernon J. Harris East End Community Health Center	Richmond	\$ 66,643	\$ 1,526,617	Completed
Virginia Commonwealth University Real Estate Foundation	Richmond	\$ 133,286	\$ 8,917,313	Completed
Virginia Commonwealth University Real Estate Foundation	Richmond	\$ 66,643	\$ 742,070	Completed
Virginia Credit Union League	Richmond	\$ 66,643	\$ 2,526,725	Completed
VIRGINIA TRANSFORMER CORPORATION	Richmond	\$ 66,643	\$ 638,258	Completed
Wal-Mart Stores East, LP	Richmond	\$ 133,286	\$ 5,149,595	Completed
WALTERS, LLC	Roanoke	\$ 66,643	\$ 622,876	Completed
Young Men's Christian Association of Greater Richmond	Chesterfield	\$ 20,196	\$ 251,523	Completed

FY2017				
Exotic Nutrition LLC	Newport News	\$ 13,280	\$ 190,119	Completed
Fareva Richmond Inc	Henrico	\$ 147,361	\$ 5,389,690	Completed
Immigration Centers of America, LLC	Prince Edward	\$ 73,680	\$ 1,744,737	Completed
Midtown Land Partners, LLC	Henrico	\$ 49,155	\$ 1,243,762	Completed
NAPA Transportation, Inc.	Richmond	\$ 19,447	\$ 231,971	Completed
Next Century Properties, LLC	Newport News	\$ 5,005	\$ 133,964	Completed
Parham Plaza SC, LLC	Henrico	\$ 73,680	\$ 1,810,184	Completed
Parker Farms Holding, LLC	Westmoreland	\$ 73,680	\$ 608,017	Completed
RADVA Corporation	Radford	\$ 73,680	\$ 846,003	Completed
Royal Oak Associates, LLC	Smyth	\$ 24,577	\$ 1,044,758	Completed
Somic America	Wythe	\$ 73,680	\$ 4,142,947	Completed
Southern Air, Inc.	Lynchburg	\$ 29,770	\$ 302,023	Completed

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Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
<i>FY2017, Continued</i>				
Sunset Beach Investments, LLC	Northampton	\$ 147,361	\$ 6,447,571	Completed
The Mimslyn Inn Properties, LLC	Page	\$ 73,680	\$ 785,864	Completed
WEGMANN USA, INC	Lynchburg	\$ 21,187	\$ 243,779	Completed
Wholesome Harvest Baking, LLC	Roanoke	\$ 40,911	\$ 1,259,742	Completed
William Henry Talley III	Henrico	\$ 73,680	\$ 1,149,295	Completed
401 Gordon Ave, LLC	Bristol	\$ 147,361	\$ 6,915,907	Completed
808 Triton, LLC	Newport News	\$ 73,680	\$ 1,037,341	Completed
Adams Construction Company	Prince Edward	\$ 73,680	\$ 1,008,478	Completed
ALDI (N.C.) L.L.C.	Lynchburg	\$ 73,680	\$ 1,751,483	Completed
Boos-Lynchburg, LLC	Lynchburg	\$ 73,680	\$ 1,025,704	Completed
Bowditch on Jefferson, LLC	Newport News	\$ 147,361	\$ 5,235,225	Completed
Collegiate Development Co LLC	Radford	\$ 29,827	\$ 702,407	Completed
D.P. Facilities Inc. South, LLC	Wise	\$ 147,361	\$ 6,359,741	Completed
Diamond Virginia Partners, LLC	Henrico	\$ 73,680	\$ 1,744,415	Completed
Joseph E Thompson	Roanoke	\$ 61,155	\$ 915,000	Completed
Karditsa Properties, LLC	Hampton	\$ 27,354	\$ 685,624	Completed
Kemper Properties, LLC	Alleghany	\$ 9,332	\$ 563,327	Completed
KoochenVagner's Brewing Co. dba Stone Brewing Co.	Richmond	\$ 147,361	\$ 5,036,541	Completed
Land 501, LLC	Emporia	\$ 73,680	\$ 1,124,983	Completed
Langley Federal Credit Union	Hampton	\$ 73,680	\$ 4,261,542	Completed
Maplewoods Plaza LLC	Norfolk	\$ 73,680	\$ 1,729,050	Completed
Midtown Land Partners, LLC	Henrico	\$ 147,361	\$ 7,616,906	Completed
Northern Neck Electric Cooperative	Richmond	\$ 147,361	\$ 8,052,631	Completed
O'Reilly Automotive Stores, Inc.	Henrico	\$ 64,937	\$ 940,669	Completed
Parkside Storage, LLC	Roanoke	\$ 73,680	\$ 1,902,711	Completed
Patrick Henry Commons, LLC	Newport News	\$ 73,680	\$ 1,147,329	Completed
Peninsula Main VA, LLC	Hampton	\$ 73,680	\$ 1,571,998	Completed
Peninsula Main VA, LLC	Hampton	\$ 73,680	\$ 1,169,489	Completed
Prasom Realty Group LLC	Franklin	\$ 73,680	\$ 1,002,353	Completed
RCA HOLDINGS, LLC	Prince Edward	\$ 73,680	\$ 1,013,461	Completed
Rebkee Partners Newmarket, LLC	Hampton	\$ 22,059	\$ 649,693	Completed

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Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
<i>FY2017, Continued</i>				
Restaurant Property Investors II, LLC	Portsmouth	\$ 67,552	\$ 958,410	Completed
Schaubach Rentals, LLP	Norfolk	\$ 73,680	\$ 3,184,683	Completed
Seibel Truck & Auto Repair LLC	Alleghany	\$ 28,706	\$ 694,798	Completed
South Commonwealth Partners LLC	Roanoke	\$ 147,361	\$ 6,519,250	Completed
Southeast Commerce Center Associates, LLC	New port New s	\$ 41,024	\$ 778,395	Completed
Southeast Commerce Center Associates, LLC	New port New s	\$ 33,877	\$ 729,892	Completed
Southeastern Virginia Powersports, LLC	New port New s	\$ 73,680	\$ 1,467,206	Completed
Summit Development Co LLC	Radford	\$ 73,680	\$ 1,369,088	Completed
TAZEWELL DEVELOPMENT, LLC	Roanoke	\$ 147,361	\$ 7,583,173	Completed
Tech Center Office, LLC	New port New s	\$ 73,680	\$ 3,213,330	Completed
TWN, LLC	Lynchburg	\$ 73,680	\$ 1,680,057	Completed
Vane Marine Terminal, LLC	Portsmouth	\$ 73,680	\$ 1,573,760	Completed
VRE Warwick, LLC	New port New s	\$ 73,680	\$ 1,117,010	Completed
Wal-Mart Stores, Inc.	Way nesboro	\$ 147,361	\$ 10,212,892	Completed
WKE, Inc.	Petersburg	\$ 47,733	\$ 823,923	Completed
201 LLC	Richmond	\$ 147,361	\$ 10,705,478	Completed
2011 Tate Springs Co., LLC	Lynchburg	\$ 53,105	\$ 460,372	Completed
210 E Clay Street LLC	Richmond	\$ 73,680	\$ 688,932	Completed
219 E BANK ST, LLC	Petersburg	\$ 147,361	\$ 6,254,400	Completed
229 North Sycamore LLC	Petersburg	\$ 73,680	\$ 813,703	Completed
2816 W. Broad Street LLC	Richmond	\$ 73,680	\$ 1,230,158	Completed
315 Broad, LLC	Richmond	\$ 73,680	\$ 1,386,024	Completed
315 North Main Street, LLC	Smy th	\$ 73,680	\$ 1,559,089	Completed
322 Wise Hundley, LLC	Danv ille	\$ 73,680	\$ 2,330,590	Completed
412 E Grace LLC	Richmond	\$ 73,680	\$ 600,500	Completed
416 Salem LLC	Roanoke	\$ 73,680	\$ 849,055	Completed
613 North Lombardy LLC	Richmond	\$ 73,680	\$ 690,819	Completed
631 Campbell Avenue, LLC	Roanoke	\$ 73,680	\$ 640,940	Completed
6627 Broad, LLC	Henrico	\$ 49,155	\$ 474,318	Completed
700 Main, LLC	Richmond	\$ 147,361	\$ 21,708,826	Completed
7-Elev en, Inc.	Richmond	\$ 73,680	\$ 789,734	Completed

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Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
<i>FY2017, Continued</i>				
Accurate Marine Environmental, Inc.	Portsmouth	\$ 73,680	\$ 611,649	Completed
Alam Properties LLC	Roanoke	\$ 73,680	\$ 717,344	Completed
Aqueous Solutions Global, LLC	Richmond	\$ 24,577	\$ 598,309	Completed
BARRY WILSON	Henrico	\$ 32,630	\$ 321,431	Completed
BB&T Building, LLC	Petersburg	\$ 73,680	\$ 3,787,972	Completed
Bedford Storage Investment, LLC	Bedford	\$ 67,789	\$ 573,609	Completed
BELLA ROSE PLANTATION, LLC	Lynchburg	\$ 73,680	\$ 756,785	Completed
Benchmark Community Bank	Victoria	\$ 64,539	\$ 537,969	Completed
Benchmark Community Bank	Kenbridge	\$ 73,680	\$ 989,418	Completed
Benchtop Brewing Company LLC	Norfolk	\$ 15,079	\$ 202,326	Completed
Berglund Luxury Auto, Inc.	Lynchburg	\$ 73,680	\$ 649,731	Completed
BMS DIRECT, INC.	Lynchburg	\$ 44,590	\$ 402,588	Completed
Brandy DeGraw dba Simple Splendor Salon	Halifax	\$ 5,906	\$ 140,077	Completed
Broad LLC	Richmond	\$ 73,680	\$ 982,811	Completed
Brooks-Lyon Funeral Home, LLC	Halifax	\$ 73,680	\$ 654,246	Completed
Butler Land & Timber Company, Inc.	Newport News	\$ 37,093	\$ 351,716	Completed
Casey Chevrolet Corporation	Newport News	\$ 73,680	\$ 667,759	Completed
Centra Health, Inc.	Prince Edward	\$ 73,680	\$ 1,144,854	Completed
Centra Health, Inc.	Lynchburg	\$ 73,680	\$ 2,068,687	Completed
Centra Health, Inc.	Lynchburg	\$ 73,680	\$ 3,501,227	Completed
Challenge, LLC	Roanoke	\$ 43,246	\$ 393,468	Completed
Children's Hospital of the King's Daughters Inc	Norfolk	\$ 73,680	\$ 1,975,275	Completed
Children's Hospital of the King's Daughters Inc.	Newport News	\$ 73,680	\$ 1,824,786	Completed
City Market Investors, LLC	Petersburg	\$ 73,680	\$ 1,033,735	Completed
Coleman LLC	Norfolk	\$ 38,629	\$ 362,137	Completed
Coliseum Crossing Associates, LLC	Hampton	\$ 73,680	\$ 963,570	Completed
Corbett Holdings, LLC	Richmond	\$ 21,966	\$ 249,065	Completed
CRANKY OWL LLC	Lynchburg	\$ 73,680	\$ 720,079	Completed
Ellmer Properties Jefferson Avenue II, LLC	Newport News	\$ 73,680	\$ 2,645,661	Completed
Fastlap VA, LLC	Newport News	\$ 15,996	\$ 402,258	Completed
Ferguson Enterprises, Inc.	Newport News	\$ 49,155	\$ 1,647,779	Completed

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Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
<i>FY2017, Continued</i>				
Fleetmaster Express Incorporated	Roanoke	\$ 25,876	\$ 275,595	Completed
FLINT HOLDINGS LLC	Richmond	\$ 22,495	\$ 252,651	Completed
Foodbank of Southeastern Virginia	Accomack	\$ 32,307	\$ 319,235	Completed
Forest Avenue Office, LLC	Henrico	\$ 58,487	\$ 1,739,682	Completed
Four Corner Plaza, LLC	Accomack	\$ 15,449	\$ 204,836	Completed
Frisbie-Fulton, LLC	Prince Edward	\$ 33,132	\$ 324,839	Completed
GMRI, INC.	Hampton	\$ 34,647	\$ 335,116	Completed
HABITAT FOR HUMANITY IN THE ROANOKE VALLEY	Roanoke	\$ 68,415	\$ 564,269	Completed
Hampton Commerce Center LP	Hampton	\$ 28,764	\$ 295,197	Completed
HISTORIC MASONIC THEATRE, LLC	Clifton Forge	\$ 147,361	\$ 5,777,948	Completed
HOTEL ACQUISITIONS I LLC	Lynchburg	\$ 73,680	\$ 1,371,430	Completed
Hudson Century, LLC	Richmond	\$ 73,680	\$ 2,504,431	Completed
ICE HOUSE PARTNERS, LLC	Petersburg	\$ 73,680	\$ 2,619,550	Completed
Immigration Centers of America LLC	Prince Edward	\$ 35,524	\$ 341,067	Completed
J. R. Tharpe Trucking, Inc.	Prince Edward	\$ 26,761	\$ 281,599	Completed
James R Strozier dba Union Street Properties, LLC	Franklin	\$ 73,680	\$ 719,932	Completed
Jaymack Properties South, LLC	Newport News	\$ 73,680	\$ 1,080,548	Completed
Jessie Silver, LLC	Richmond	\$ 73,680	\$ 659,372	Completed
L & M Properties, LLC	Bedford	\$ 65,673	\$ 545,659	Completed
Legacy Development Group LLC	Roanoke	\$ 73,680	\$ 652,658	Completed
Loom, Inc.	Lynchburg	\$ 22,950	\$ 255,737	Completed
Maida Enterprises, LLC	Richmond	\$ 72,409	\$ 591,373	Completed
Mark on Broad LLC	Richmond	\$ 73,680	\$ 624,569	Completed
Mark T. Motley	Richmond	\$ 61,300	\$ 515,986	Completed
Mishorim Gold Newport News, LP	Newport News	\$ 57,684	\$ 491,448	Completed
Municipal Partners III LLC	Newport News	\$ 73,680	\$ 661,182	Completed
NANCY GREEVER BROOKS	Tazewell	\$ 21,981	\$ 249,166	Completed
Netcenter Owners, LLC	Hampton	\$ 73,680	\$ 1,326,265	Completed
New Oak Hill Plaza LLC	Henrico	\$ 26,061	\$ 276,855	Completed
Newport Plaza LP	Norfolk	\$ 73,680	\$ 614,479	Completed
NIRMAM, LLC	Halifax	\$ 50,166	\$ 440,433	Completed

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Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
FY2017, Continued				
OSullivan Films Inc	Winchester	\$ 73,680	\$ 1,311,490	Completed
PierceProps, LLC	Richmond	\$ 48,182	\$ 426,970	Completed
Pittza LLC	Lynchburg	\$ 38,691	\$ 362,558	Completed
Progress Dodson III, LLC	Richmond	\$ 73,680	\$ 1,287,976	Completed
Richmond Belly Ventures, LLC	Richmond	\$ 45,297	\$ 407,390	Completed
Richmond SPCA Land Company, LLC	Richmond	\$ 73,680	\$ 999,999	Completed
Rick Barker Properties, LLC	Danville	\$ 22,762	\$ 549,870	Completed
Roseneath Brewers, LLC	Richmond	\$ 73,680	\$ 851,005	Completed
Scharke, LLC	Staunton	\$ 19,224	\$ 230,452	Completed
Schaubach Rentals, LLP	Hampton	\$ 46,185	\$ 1,632,910	Completed
Sentara Halifax Regional Properties, Inc.	Mecklenburg	\$ 73,680	\$ 1,301,296	Completed
Severn Peanut Co. Inc. dba Hampton Farms	Southampton	\$ 147,361	\$ 5,668,876	Completed
Shelley K. Blackwell	Danville	\$ 4,419	\$ 129,986	Completed
SilasNellie Investments, LLC	Petersburg	\$ 20,218	\$ 237,204	Completed
SLW & Associates, LLC	Danville	\$ 62,577	\$ 524,654	Completed
STARSPRINGS USA INC.	Henry	\$ 15,151	\$ 202,815	Completed
Summit Stables LLC	Richmond	\$ 73,680	\$ 724,893	Completed
SW Unit C - Storage, LLC	Richmond	\$ 73,680	\$ 2,457,235	Completed
The 1998 Diradour Trust	Richmond	\$ 12,820	\$ 186,999	Completed
The Community Library, Inc.	Kilmarnock	\$ 73,680	\$ 1,572,558	Completed
The Hurrah Players, Inc.	Norfolk	\$ 73,680	\$ 641,498	Completed
Theodore Watson Holding Company, LLC	Page	\$ 44,559	\$ 402,381	Completed
Torq Holdings, LLC	Richmond	\$ 73,680	\$ 1,191,125	Completed
Tradition Brewing Company LLC	Newport News	\$ 73,680	\$ 722,304	Completed
VersAbility Resources, Inc.	Hampton	\$ 14,096	\$ 195,653	Completed
Warehouse 888 L.L.C.	Norfolk	\$ 24,529	\$ 266,454	Completed
WAYNE THEATER PARTNERS, LLC	Waynesboro	\$ 147,361	\$ 5,288,368	Completed
William J Gentry Jr	Danville	\$ 57,918	\$ 493,035	Completed
Wythe Shopping Center, LP	Hampton	\$ 44,404	\$ 401,328	Completed
YOUNG MEN'S CHRISTIAN ASSOCIATION OF GREATER RICHMOND	Richmond	\$ 50,851	\$ 445,080	Completed

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Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
FY2018				
1001 N. 25th Street, LLC	Richmond	\$ 67,255	\$ 580,596	Completed
Aldi (N.C.) L.L.C.	Martinsville	\$ 69,971	\$ 1,225,783	Completed
AMAZEMENT SQUARE, INC.	Lynchburg	\$ 69,971	\$ 1,910,040	Completed
APPLIED FELTS, INC	Henry	\$ 69,971	\$ 1,761,910	Completed
BANKER STEEL CO., LLC	Lynchburg	\$ 34,921	\$ 349,543	Completed
Goodwill of Central and Coastal Virginia, Inc.	Hampton	\$ 69,971	\$ 1,089,541	Completed
Goodwill of Central and Coastal Virginia, Inc.	Portsmouth	\$ 69,971	\$ 1,726,551	Completed
Hopkins LLC	Patrick	\$ 29,825	\$ 313,127	Completed
JTI Leaf Services US LLC	Danville	\$ 139,941	\$ 5,355,354	Completed
Korona Candles, Inc.	Pulaski	\$ 20,480	\$ 246,345	Completed
MF Development LLC	Richmond	\$ 26,841	\$ 291,804	Completed
P.A.M. Inc.	Danville	\$ 57,200	\$ 508,743	Completed
Printpack, Inc.	Newport News	\$ 89,135	\$ 15,676,886	Completed
R. A. Siewers, Inc.	Richmond	\$ 49,392	\$ 452,947	Completed
Shendow Real Estate, LLC	Winchester	\$ 69,971	\$ 841,020	Completed
1975 Cunningham Drive, LLC	Hampton	\$ 139,941	\$ 9,339,018	Completed
7-Eleven, Inc.	Newport News	\$ 69,971	\$ 1,510,621	Completed
7-Eleven, Inc.	Newport News	\$ 69,971	\$ 1,247,726	Completed
Aldi Inc. (Maryland)	Richmond	\$ 69,971	\$ 1,410,894	Completed
Bayside Hospitality, LLC	Accomack	\$ 139,941	\$ 5,636,524	Completed
Blue Ridge Aquaculture Inc	Henry	\$ 64,388	\$ 960,110	Completed
CCJ, LLC	Newport News	\$ 69,971	\$ 1,383,047	Completed
CD Restaurants, Inc.	Hopewell	\$ 63,697	\$ 955,168	Completed
Centra Health Inc.	Lynchburg	\$ 69,971	\$ 4,918,765	Completed
Coliseum Crossing Associates, LLC	Hampton	\$ 69,971	\$ 1,050,743	Completed
COP Halifax LLC	Halifax	\$ 69,971	\$ 2,092,052	Completed
Darwin Walker	Smyth	\$ 69,971	\$ 1,615,140	Completed
Eagle on 3, LLC	Westmoreland	\$ 49,110	\$ 850,933	Completed

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Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
<i>FY2018, Continued</i>				
E-Commerce Center of Hampton, LLC	Hampton	\$ 139,941	\$ 7,746,756	Completed
FEDERAL REALTY INVESTMENT TRUST, a Maryland real estate investment trust	Henrico	\$ 69,971	\$ 2,780,087	Completed
First National Bank	Ly nchburg	\$ 69,971	\$ 4,386,451	Completed
GEMCAP Development, LLC	Wise	\$ 69,971	\$ 1,061,489	Completed
Hamdy Properties LLC	Martinsville	\$ 16,260	\$ 616,191	Completed
Helena Chemical Company	Richmond	\$ 69,971	\$ 2,320,299	Completed
JanJak LLC	Lancaster	\$ 35,319	\$ 752,386	Completed
Lidl US Operations LLC	Henrico	\$ 139,941	\$ 5,743,531	Completed
Lidl US Operations LLC	New port News	\$ 139,941	\$ 5,924,431	Completed
Lidl US Operations, LLC	Hampton	\$ 139,941	\$ 5,885,027	Completed
Lidl US Operations, LLC	Henrico	\$ 139,941	\$ 6,520,771	Completed
Lidl US Operations, LLC	New port	\$ 139,941	\$ 5,663,795	Completed
MDT, LLC	Richmond	\$ 69,971	\$ 1,868,337	Completed
New market Outparcels, LLC	New port News	\$ 47,752	\$ 841,232	Completed
Par 3 Development Group, LLC	Dinw iddie	\$ 49,768	\$ 855,637	Completed
Par 5 Development Group, LLC	Northampton	\$ 69,971	\$ 1,023,226	Completed
Patrick Henry Square LLC	Richmond	\$ 69,971	\$ 1,737,883	Completed
Peninsula Main VA, LLC	Hampton	\$ 69,971	\$ 2,393,133	Completed
Pinnacle Agriculture Distribution, Inc.	Franklin	\$ 69,971	\$ 1,849,447	Completed
Richard A. Lambert Investments, LLC	Richmond	\$ 69,971	\$ 1,460,717	Completed
RIVER RIDGE LAND & CATTLE CO, LLC	Gray son	\$ 69,971	\$ 1,538,888	Completed
Rock Landing Commons, LLC	New port News	\$ 69,971	\$ 1,562,800	Completed
Symbol Development Office LLC	Richmond	\$ 139,941	\$ 5,930,660	Completed
TRC Hull Street, LLC	Richmond	\$ 53,039	\$ 879,009	Completed
VRE Roanoke, LLC	Roanoke	\$ 58,916	\$ 921,009	Completed
130 WEST MAIN TAZEWELL, LLC	Tazew ell	\$ 69,971	\$ 603,682	Completed
200 N Main, LLC	Prince Edward	\$ 69,971	\$ 625,000	Completed
2040 Coliseum Drive LLC	Hampton	\$ 27,822	\$ 298,812	Completed
2912, LLC	Richmond	\$ 69,971	\$ 1,257,351	Completed
3300 West Clay Street LLC	Richmond	\$ 38,274	\$ 476,089	Completed
403 Salem LLC	Roanoke	\$ 69,971	\$ 692,939	Completed

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Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
FY2018, Continued				
416 Campbell Avenue LLC	Roanoke	\$ 69,971	\$ 609,013	Completed
4X LLC (ECK Enterprises LLC)	Richmond	\$ 49,820	\$ 456,004	Completed
4X LLC (ECK Enterprises LLC)	Richmond	\$ 69,971	\$ 828,560	Completed
4X LLC (ECK Enterprises LLC)	Richmond	\$ 53,362	\$ 481,317	Completed
600 Craghead LLC	Danville	\$ 139,941	\$ 5,898,562	Completed
95/58 EMPORIA PARTNERS, LLC	Emporia	\$ 14,780	\$ 205,618	Completed
AKTA ENTERPRISES, INC.	Alleghany	\$ 69,971	\$ 2,998,385	Completed
AmeriStaff, Inc.	Martinsville	\$ 30,088	\$ 315,005	Completed
B & K Hotels, LLC	Westmoreland	\$ 53,492	\$ 482,246	Completed
Baker Building Partnership, LLC	Roanoke	\$ 69,971	\$ 794,439	Completed
BEDFORD BREWING LLC	Bedford	\$ 69,971	\$ 1,014,324	Completed
Benchmark Community Bank	Lunenburg	\$ 28,068	\$ 300,570	Completed
Benchmark Community Bank	Prince Edward	\$ 60,646	\$ 533,368	Completed
Blue Whaler LLC	Richmond	\$ 67,497	\$ 582,325	Completed
Bon Secours – Richmond Community Hospital, Inc.	Richmond	\$ 69,971	\$ 1,037,429	Completed
Calvin B. Taylor Banking Company	Accomack	\$ 53,350	\$ 481,230	Completed
Capital GMC Trucks, Inc.	Henrico	\$ 69,971	\$ 678,684	Completed
Caudill & Hand, LLC	Wythe	\$ 25,948	\$ 285,422	Completed
Center Building Properties, L.L.C.	Smyth	\$ 69,971	\$ 2,755,755	Completed
Centra Health, Inc.	Lynchburg	\$ 59,162	\$ 522,764	Completed
Central Virginia Foundation for Economic Education & Improvement, Inc.	Lynchburg	\$ 42,282	\$ 402,142	Completed
Church Hill Ventures, LLC	Richmond	\$ 69,971	\$ 667,624	Completed
Coastline Developers, LLC	Hampton	\$ 23,941	\$ 271,079	Completed
Dean M. & Cecelia G. Hymes	Tazewell	\$ 30,421	\$ 317,383	Completed
Delhaize US Holding, Inc DBA Food Lion, LLC	Prince Edward	\$ 65,407	\$ 567,389	Completed
Delhaize US Holding, Inc.	Henrico	\$ 69,971	\$ 675,742	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	Henrico	\$ 66,175	\$ 572,879	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	Henrico	\$ 69,971	\$ 666,383	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	Hopewell	\$ 69,971	\$ 671,601	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	Northumberland	\$ 69,971	\$ 738,657	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	Kilmarnock	\$ 69,971	\$ 687,912	Completed

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Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
FY2018, Continued				
Delhaize US Holding, Inc. DBA Food Lion, LLC	Warsaw	\$ 69,650	\$ 597,712	Completed
Denbigh Boulevard Medical, LLC	New port News	\$ 69,971	\$ 946,010	Completed
Dupont and Downtown LLC	Westmoreland	\$ 19,275	\$ 237,739	Completed
EBI, LLC	Danville	\$ 19,004	\$ 235,800	Completed
Eclipse Building, LLC	Richmond	\$ 69,971	\$ 1,797,567	Completed
F. Read Hopkins Pediatric Associates, Inc.	Lynchburg	\$ 12,088	\$ 186,381	Completed
FAIRLAWN AT JEFFERSON, LLC	Roanoke	\$ 69,971	\$ 2,058,566	Completed
Fishing Creek Investments, LLC	Lynchburg	\$ 69,971	\$ 906,950	Completed
Flowserve US Inc.	Lynchburg	\$ 68,629	\$ 590,411	Completed
Gatehouse II, LLC	Norfolk	\$ 69,971	\$ 1,245,469	Completed
Hampton Medical, LLC	Hampton	\$ 69,971	\$ 1,405,627	Completed
HHN BUILDING LLC	Halifax	\$ 47,947	\$ 442,623	Completed
High Bridge Lofts, LLC	Prince Edward	\$ 69,971	\$ 684,650	Completed
Historic Broad Pioneers LLC	Richmond	\$ 69,971	\$ 627,455	Completed
Historic Broad Pioneers, LLC	Richmond	\$ 69,971	\$ 1,094,629	Completed
HISTORIC CALFEE PARK LLC	Pulaski	\$ 23,340	\$ 1,453,821	Completed
Hopewell Properties, LLC	Hopewell	\$ 57,419	\$ 510,306	Completed
Hudson Century, LLC	Richmond	\$ 18,416	\$ 407,040	Completed
Interstate Professional Center LLC	New port News	\$ 69,971	\$ 731,006	Completed
JACL, Inc.	Richmond	\$ 24,936	\$ 278,188	Completed
JAMES LAPRADE DBA APOLLO INVESTMENTS LLC	Lynchburg	\$ 69,971	\$ 684,291	Completed
JM REAL ESTATE, LLC	Petersburg	\$ 69,971	\$ 729,047	Completed
Johnson Health Center	Lynchburg	\$ 56,948	\$ 506,944	Completed
Kenneth W. Roop	Wythe	\$ 50,197	\$ 458,702	Completed
Kentucky Fried Chicken of Farmville	Prince Edward	\$ 15,695	\$ 212,155	Completed
L.D. Amory and Company, Inc.	Hampton	\$ 69,971	\$ 948,217	Completed
Lakeside Animal Hospital LLC	Henrico	\$ 15,987	\$ 214,241	Completed
Legacy Development Group, LLC	Roanoke	\$ 18,416	\$ 231,600	Completed
Lunch RVA, Inc.	Richmond	\$ 14,715	\$ 205,151	Completed
Marianne P. Metzger	Henrico	\$ 69,971	\$ 996,810	Completed
Marianne P. Metzger	Henrico	\$ 52,282	\$ 473,602	Completed

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Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
FY2018, Continued				
Marion Plaza Venture, LLC	Smyth	\$ 69,971	\$ 932,753	Completed
Martinsville DuPont Employees Credit Union Inc. dba ValleyStar Credit Union	Waynesboro	\$ 49,716	\$ 455,262	Completed
MDR Specialty Distribution Corp.	Newport News	\$ 69,971	\$ 604,694	Completed
MDV SpartanNash LLC	Norfolk	\$ 69,971	\$ 1,150,000	Completed
Modest Apparel, LLC	Richmond	\$ 61,398	\$ 538,744	Completed
NetCenter Owner, LLC	Hampton	\$ 18,416	\$ 1,353,222	Completed
Newport News Shipbuilding Employees' Credit Union dba BayPort Credit Union	Newport News	\$ 69,971	\$ 611,493	Completed
Ocular 501 LLC	Richmond	\$ 69,971	\$ 656,363	Completed
OSS Village Ave, LLC	Norfolk	\$ 31,534	\$ 325,337	Completed
Owens & Minor Medical, Inc.	Richmond	\$ 69,971	\$ 880,969	Completed
Paper Trails, LLC	Newport News	\$ 69,971	\$ 1,409,415	Completed
Patton Landlord, LLC	Winchester	\$ 69,971	\$ 622,265	Completed
Perpetual Corporation DBA Sinclair Television Stations LLC WSET-TV	Lynchburg	\$ 64,239	\$ 559,044	Completed
Philomena, LLC	Norfolk	\$ 15,158	\$ 208,315	Completed
Pierce Props, LLC	Richmond	\$ 68,797	\$ 591,612	Completed
Pointe Hope, LLC	Newport News	\$ 21,616	\$ 426,632	Completed
Pointe Hope, LLC	Newport News	\$ 41,101	\$ 393,703	Completed
Publix North Carolina LP	Henrico	\$ 139,941	\$ 5,014,766	Completed
Richard T. Hood	Richmond	\$ 69,971	\$ 625,014	Completed
Rick Barker Properties LLC	Danville	\$ 5,689	\$ 251,933	Completed
Rick Barker Properties LLC	Danville	\$ 69,971	\$ 1,374,118	Completed
Rick Barker Properties LLC	Danville	\$ 34,560	\$ 346,958	Completed
River District Tower, LLC	Danville	\$ 139,941	\$ 5,118,076	Completed
Riverside Healthcare Association, Inc.	Newport News	\$ 32,249	\$ 330,450	Completed
Rock Landing Partners III, LLC	Newport News	\$ 17,827	\$ 227,392	Completed
Roseleigh Partners, LLC	Richmond	\$ 69,971	\$ 2,075,115	Completed
Sherman D. and Pamela M. Moore	Bristol	\$ 11,350	\$ 181,108	Completed
Steven Dandalides	Norfolk	\$ 57,721	\$ 512,469	Completed
Summit Suites, LLC	Richmond	\$ 69,971	\$ 789,596	Completed
Sunshine Foods - Ft Chiswell LLC	Wythe	\$ 69,048	\$ 593,408	Completed
SW Unit A - Flex, LLC	Richmond	\$ 69,971	\$ 825,044	Completed

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FY2018, Continued				
SW Unit A - Flex, LLC	Richmond	\$ 69,971	\$ 825,044	Completed
SW Unit A - Flex, LLC	Richmond	\$ 69,971	\$ 872,508	Completed
SW Unit A - Flex, LLC	Richmond	\$ 69,971	\$ 859,775	Completed
The Jury's Inn, LLC	Petersburg	\$ 69,971	\$ 749,522	Completed
The Postman, LLC	Hampton	\$ 63,235	\$ 551,869	Completed
The Treated Lumber Outlet of Virginia, LLC	New port News	\$ 69,971	\$ 1,217,481	Completed
The Wilton Companies, Inc.	Henrico	\$ 43,787	\$ 412,893	Completed
UrbanCore Holdings LLC	Richmond	\$ 69,971	\$ 629,087	Completed
Valley Land Associates, LLC	Pulaski	\$ 2,274	\$ 116,249	Completed
Vilma Pambid	Halifax	\$ 21,753	\$ 255,442	Completed
Virginian Hotel LLC	Lynchburg	\$ 139,941	\$ 5,310,160	Completed
VM Acquisition Waynesboro, LLC	Waynesboro	\$ 69,971	\$ 1,595,424	Completed
Willis Properties, LLC	Wise	\$ 139,941	\$ 5,120,729	Completed
WILZER, LLC	Roanoke	\$ 52,971	\$ 478,526	Completed
Wisconsin Physicians Service Insurance Corporation dba WPS Health Solutions	Hampton	\$ 69,971	\$ 771,065	Completed
ZES, LLC	Hopewell	\$ 52,833	\$ 477,535	Completed

FY2019				
Macado's Inc	Winchester	\$ 23,017	\$ 648,053	Completed
R. Hayden Smith, Incorporated	Hampton	\$ 74,506	\$ 668,482	Completed
Highlands Community Bank	Covington	\$ 45,754	\$ 407,048	Completed
Bay Storage, Inc.	Cape Charles	\$ 48,714	\$ 426,910	Completed
Federal Realty Investment Trust	Henrico	\$ 96,880	\$ 5,800,603	Completed
Richmond Indoor Soccer and Sports Ltd	Richmond	\$ 74,506	\$ 1,334,887	Completed
Martican Investments, LLC	South Boston	\$ 31,220	\$ 309,511	Completed
ACADEMY CENTER OF THE ARTS, INC	Lynchburg	\$ 149,012	\$ 17,904,099	Completed
Breeger Properties, LLC	New port News	\$ 35,423	\$ 337,718	Completed
ACO Development LLC	Hampton	\$ 29,477	\$ 697,818	Completed
Canon Virginia, Inc.	New port News	\$ 23,017	\$ 402,000	Completed
CML Pizza, Inc.	Henrico	\$ 67,773	\$ 554,818	Completed
Commonwealth Blvd Associates, LLC	Martinsville	\$ 12,899	\$ 186,562	Completed

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Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
<i>FY2019, Continued</i>				
6605 Broad LLC	Henrico	\$ 52,312	\$ 451,058	Completed
Feed More, Inc.	Richmond	\$ 74,506	\$ 1,837,628	Completed
Coliseum Crossing Associates, LLC	Hampton	\$ 74,506	\$ 1,724,211	Completed
Virginia Panel Corporation	Waynesboro	\$ 74,506	\$ 981,979	Completed
Muehlbauer America LP	Newport News	\$ 149,012	\$ 5,431,174	Completed
The Wilton Companies, Inc.	Henrico	\$ 19,807	\$ 232,920	Completed
Goodwill of Central and Coastal Virginia	Emporia	\$ 74,506	\$ 875,502	Completed
Tractor Supply Company	Onley	\$ 74,506	\$ 757,088	Completed
Riverside Hospital Inc.	Newport News	\$ 74,506	\$ 681,264	Completed
One Step Properties LLC	Burgess	\$ 18,772	\$ 225,978	Completed
CBN Secure Technologies, Inc.	Danville	\$ 48,720	\$ 426,952	Completed
Bedford Storage Investment, LLC	Bedford	\$ 10,294	\$ 174,078	Completed
7 Elev en, Inc.	Sandston	\$ 35,640	\$ 739,177	Completed
Don-Barry, LLC	Richmond	\$ 74,506	\$ 2,598,388	Completed
BACON ENTERPRISES, INC	Pulaski	\$ 42,050	\$ 382,191	Completed
BACON ENTERPRISES, INC	Covington	\$ 26,315	\$ 276,594	Completed
Rick Barker Properties LLC	Danville	\$ 22,374	\$ 565,890	Completed
Par 3 Development Group, LLC	Rice	\$ 58,982	\$ 895,818	Completed
Peninsula Main VA, LLC	Hampton	\$ 57,550	\$ 486,207	Completed
James A Scott & Son Inc.	Lynchburg	\$ 17,285	\$ 215,994	Completed
Tacala Tennessee Corp	Gate City	\$ 74,506	\$ 1,424,864	Completed
Continental Automotive Systems, Inc.	Newport News	\$ 15,846	\$ 206,337	Completed
BMS DIRECT INC	Lynchburg	\$ 41,284	\$ 478,431	Completed
Parkside Storage, LLC	Roanoke	\$ 19,610	\$ 1,516,824	Completed
Howmet Castings & Services, Inc.	Hampton	\$ 14,619	\$ 198,107	Completed
Lidl US Operations, LLC	Richmond	\$ 74,506	\$ 1,186,964	Completed
Pointe Hope, LLC	Newport News	\$ 17,691	\$ 218,720	Completed
MDT, LLC	Richmond	\$ 74,506	\$ 649,243	Completed
Church Hill Ventures, LLC	Richmond	\$ 74,506	\$ 1,802,314	Completed
Church Hill Ventures, LLC	Richmond	\$ 74,506	\$ 943,332	Completed
Virginian Hotel, LLC	Lynchburg	\$ 44,748	\$ 400,295	Completed

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Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
FY2019, Continued				
Valley Land Associates, LLC	Dublin	\$ 8,909	\$ 159,789	Completed
Pacific Life Insurance Company	Lynchburg	\$ 74,506	\$ 4,389,119	Completed
CoStar Realty Information, Inc.	Richmond	\$ 74,506	\$ 710,743	Completed
Patrick Henry Square LLC	Richmond	\$ 22,374	\$ 1,227,710	Completed
Interstate Professional Center LLC	New port News	\$ 31,850	\$ 313,743	Completed
BL-East Towne, LLC	Richmond	\$ 55,974	\$ 475,635	Completed
Owens & Minor Medical, Inc.	Richmond	\$ 96,880	\$ 6,026,091	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	Franklin	\$ 74,506	\$ 763,325	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	New port News	\$ 74,506	\$ 618,689	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	Onley	\$ 74,506	\$ 809,367	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	New port News	\$ 74,506	\$ 631,205	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	Hampton	\$ 62,850	\$ 729,175	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	New port News	\$ 74,506	\$ 670,832	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	Ex more	\$ 74,506	\$ 696,052	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	Norfolk	\$ 74,506	\$ 728,791	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	Hampton	\$ 74,506	\$ 646,518	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	Hampton	\$ 74,506	\$ 632,839	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	Portsmouth	\$ 63,086	\$ 523,359	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	Oak Hall	\$ 74,506	\$ 661,977	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	Cape Charles	\$ 74,506	\$ 713,851	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	Courtland	\$ 74,506	\$ 624,107	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	Pulaski	\$ 74,506	\$ 736,977	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	Lynchburg	\$ 63,646	\$ 527,118	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	Hampton	\$ 74,506	\$ 623,789	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	Radford	\$ 74,506	\$ 681,161	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	New port News	\$ 74,506	\$ 613,805	Completed
Delhaize US Holding, Inc. DBA Food Lion, LLC	New port News	\$ 74,506	\$ 666,281	Completed
The Harvest Foundation of the Piedmont	Martinsville	\$ 74,506	\$ 961,471	Completed
Remac, Inc.	Freeman	\$ 52,714	\$ 453,756	Completed
Brian Calhoun LLC	Alberta	\$ 74,506	\$ 729,051	Completed
Martinsville International, Inc.	Ridgew ay	\$ 74,506	\$ 707,171	Completed

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Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
<i>FY2019, Continued</i>				
Hotel Weyanoke LLC	Farmville	\$ 149,012	\$ 9,080,249	Completed
Royal Oak Real Estate, LLC	Marion	\$ 74,506	\$ 808,482	Completed
River City Real Estate LLC	Richmond	\$ 74,506	\$ 3,636,073	Completed
SW Unit B LLC	Richmond	\$ 74,506	\$ 872,626	Completed
SW Unit B LLC	Richmond	\$ 74,506	\$ 914,160	Completed
1519 Summit LLC	Richmond	\$ 74,506	\$ 1,000,212	Completed
1519 Summit LLC	Richmond	\$ 74,506	\$ 685,211	Completed
TRC Brookland Park, LLC	Richmond	\$ 24,811	\$ 266,503	Completed
22 E Broad LLC	Richmond	\$ 74,506	\$ 858,980	Completed
22 E Broad LLC	Richmond	\$ 74,506	\$ 818,884	Completed
TKC CCXXXVI, LLC	Stuart	\$ 74,506	\$ 1,773,917	Completed
Virginia Donuts XXVI, LLC	Hampton	\$ 29,804	\$ 300,010	Completed
Lispen, LLC	Portsmouth	\$ 149,012	\$ 5,630,818	Completed
The Wilton Companies, LLC	Henrico	\$ 74,506	\$ 1,666,725	Completed
Briarfield Farm Enterprises, LLC	Henrico	\$ 47,352	\$ 417,770	Completed
Roanoke Column Stage, LLC	Roanoke	\$ 74,506	\$ 626,532	Completed
Ramsey Investments LLC	Staunton	\$ 35,326	\$ 337,071	Completed
11th Street Village Center LLC	Roanoke	\$ 47,688	\$ 432,223	Completed
Asbury Avenue LLC	Norfolk	\$ 149,012	\$ 5,262,547	Completed
Hotel Express, LLC	Farmville	\$ 149,012	\$ 6,487,083	Completed
Harrington Corp	Lynchburg	\$ 74,506	\$ 1,125,420	Completed
Turkey Pen Hollow, Inc.	Marion	\$ 14,119	\$ 194,748	Completed
1806 Summit LLC	Richmond	\$ 74,506	\$ 1,124,705	Completed
DKJ New Construction LLC	Richmond	\$ 74,506	\$ 3,168,290	Completed
Blackburn Inn LLC	Staunton	\$ 149,012	\$ 6,668,135	Completed
312 N 2nd LLC	Richmond	\$ 74,506	\$ 701,624	Completed
ARWB LLC	Henrico	\$ 74,506	\$ 1,631,003	Completed
The Highpoint Collective, LLC	Richmond	\$ 74,506	\$ 1,403,452	Completed
I Can Enterprises, LLC	Hampton	\$ 74,506	\$ 1,534,231	Completed
Warwick Self Storage, LLC	Newport News	\$ 74,506	\$ 1,808,420	Completed
Urgent Care MSO, LLC	Henrico	\$ 74,506	\$ 1,454,965	Completed

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Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
<i>FY2019, Continued</i>				
Caryn B. Kayton	Rice	\$ 26,499	\$ 277,830	Completed
OMAR J WHITE	Henrico	\$ 10,054	\$ 167,468	Completed
TCL Properties, LLC	Warsaw	\$ 74,506	\$ 683,080	Completed
The Faison Center, Inc.	Richmond	\$ 149,012	\$ 5,418,954	Completed
B Eleven, LLC	Tazewell	\$ 74,506	\$ 646,066	Completed
Virginia Hickory Associates, LLP	Portsmouth	\$ 74,506	\$ 696,206	Completed
Cape Charles Brewing Co LLC	Cape Charles	\$ 74,506	\$ 616,729	Completed
Geneva's Place, LLC	Lynchburg	\$ 56,460	\$ 478,897	Completed
BFMR, LLC	Roanoke	\$ 74,506	\$ 697,195	Completed
NDT PROPERTIES LLC	Wytheville	\$ 74,506	\$ 977,729	Completed
Dan River Restaurants LLC	Martinsville	\$ 37,436	\$ 351,229	Completed
Hudson Bingo, LLC	Richmond	\$ 74,506	\$ 882,788	Completed
1200 COMMERCE STREET LYNCHBURG, LLC	Lynchburg	\$ 74,506	\$ 1,042,151	Completed
Tatum Commerce Road LLC	Richmond	\$ 74,506	\$ 743,551	Completed
The Euclid Avenue Center LLC	Bristol	\$ 74,506	\$ 1,013,998	Completed
First Street Development, LLC	Radford	\$ 31,644	\$ 312,357	Completed
First Street Development, LLC	Radford	\$ 61,061	\$ 509,773	Completed
Hampton Roads Center Condominium	Hampton	\$ 5,278	\$ 135,420	Completed
Sycamore Street Properties, LLC	Petersburg	\$ 52,742	\$ 453,947	Completed
Sycamore Street Properties, LLC	Petersburg	\$ 21,150	\$ 241,932	Completed
6946 Forest LLC	Henrico	\$ 149,012	\$ 7,443,571	Completed
AAA CLUB ALLIANCE INC	Richmond	\$ 74,506	\$ 2,041,541	Completed
755, Inc.	Newport News	\$ 7,361	\$ 174,354	Completed
SSBL, LLC	Newport News	\$ 74,506	\$ 1,092,363	Completed
Washington Prime Group LP	Martinsville	\$ 74,506	\$ 1,638,919	Completed
Cucci's Pizzeria, Inc.	Covington	\$ 21,203	\$ 242,292	Completed
Carter Bank & Trust	Stuart	\$ 23,921	\$ 260,533	Completed
Carter Bank & Trust	Martinsville	\$ 6,866	\$ 146,079	Completed
Carter Bank & Trust	Martinsville	\$ 71,769	\$ 581,632	Completed
IMPERIAL LOFTS, LLC	South Boston	\$ 149,012	\$ 5,050,384	Completed
Main Street Village Center, LLC	Roanoke	\$ 7,145	\$ 158,300	Completed

Enterprise Zone Real Property Investment Grant (RPIG)

Administered by: Department of Housing & Community Development

Va. Code § 59.1-548

Company Name	Locality	Incentives Awarded	Qualified Real Property Investment	Type
<i>FY2019, Continued</i>				
Semmes Group, LLC	Richmond	\$ 74,506	\$ 832,302	Completed
FARMVILLE HOTEL PARTNERS LLC	Farmville	\$ 149,012	\$ 6,294,248	Completed
Lynchburg Hospitality, LLC	Lynchburg	\$ 149,012	\$ 6,440,000	Completed
23rd Triangle LLC	Richmond	\$ 74,506	\$ 1,073,836	Completed
TQ Real Estate, LLC	Marion	\$ 74,506	\$ 1,208,251	Completed
Jacal Enterprise, LLC	Richmond	\$ 74,506	\$ 804,392	Completed
Ellis Harwood Apartments, LLC	Marion	\$ 47,825	\$ 420,951	Completed
300 E Grace LLC	Richmond	\$ 74,506	\$ 784,860	Completed
Columbia Gas of Virginia, Inc.	Petersburg	\$ 55,968	\$ 475,592	Completed
Sunshine Foods - Wytheville LLC	Wytheville	\$ 17,252	\$ 215,779	Completed
Kyocera SGS Tech Hub LLC	Danville	\$ 74,506	\$ 3,923,766	Completed
Fonseca LLC	Richmond	\$ 10,439	\$ 170,057	Completed
1705 E. Franklin, LLC	Richmond	\$ 74,506	\$ 1,391,487	Completed
DAVID & KATRINA MARPLE	Lynchburg	\$ 51,230	\$ 443,795	Completed
Black Dog Properties, LLC	Roanoke	\$ 72,811	\$ 588,621	Completed
Dobluefield, LLC	Bluefield	\$ 74,506	\$ 619,580	Completed
Roseneath Holdings, LLC	Richmond	\$ 149,012	\$ 5,297,420	Completed
2302 Bedford Restaurant LLC	Lynchburg	\$ 31,468	\$ 311,178	Completed
2482 Patterson, LLC	Roanoke	\$ 26,878	\$ 280,375	Completed
110 Franklin, LLC	Roanoke	\$ 74,506	\$ 1,297,402	Completed
Ellicott 77, LLC	Portsmouth	\$ 74,506	\$ 677,344	Completed
1420 N Parham Road, LC	Henrico	\$ 74,506	\$ 1,969,717	Completed
Fusion Holdings, LLC	Wytheville	\$ 26,893	\$ 280,475	Completed
RVA 1111 East Main Tower LP	Richmond	\$ 74,506	\$ 1,301,468	Completed
3406 Moore Street, LLC	Richmond	\$ 74,506	\$ 1,173,618	Completed
NPN Land LLC	Newport News	\$ 74,506	\$ 3,612,747	Completed
Les Yeux LLC	Collinsville	\$ 47,241	\$ 417,028	Completed
Claus Ihlemann	Norfolk	\$ 74,506	\$ 1,458,066	Completed
BEACHFRONT VIRGINIA, LLC	Emporia	\$ 55,960	\$ 475,537	Completed
Ferguson Enterprises, Inc.	Newport News	\$ 13,082	\$ 839,273	Completed
Bassett Furniture Industries, Inc.	Bassett	\$ 74,506	\$ 828,416	Completed

Rail Industrial Access Fund (RIAF)

Administered by: Department of Rail & Public Transportation

Va. Code § 33.2-1600

All Projects: Individual Performance

Company Name	Locality	Incentives			Capital Investment		Carloads		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	

FY2015

Coastline Chemical, Inc.	Accomack	\$ 365,400	\$ 365,400	\$ -	\$ 2,600,000	\$ 2,100,000	10	10	Active
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FY2016

Trex Company	Winchester	\$ 300,000	\$ 150,000	\$ -	\$ 1,800,000	\$ 1,888,765	10	10	Active
Hampton Roads Integrated Bio-Energy	Chesapeake	\$ 350,000	n/a	\$ -	\$ 990,000	n/a	10	n/a	Initial
Performance Livestock & Feed	Henry	\$ 390,000	\$ 345,000	\$ -	\$ 4,400,000	\$ 5,589,120	10	10	Active

FY2017

<i>No projects to report</i>									
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FY2018

Houff Corporation	Alleghany	\$ 438,000	\$ 438,000	\$ -	\$ 2,920,000	\$ 3,028,247	401	401	Active
Steel Dynamics Roanoke Division	Roanoke	\$ 450,000	\$ 450,000	\$ -	\$ 28,000,000	\$ 36,405,159	101	101	Active
Seagate Terminals, LLC	Chesapeake	\$ 450,000	\$ -	\$ -	\$ 4,000,000	\$ -	510	-	Did Not Materialize
Buckingham Branch Railroad	Hanover	\$ 450,000	n/a	\$ -	\$ 12,395,000	n/a	201	201	Initial

FY2019

Superb Solutions For You, Inc.	Sussex	\$ 230,810	n/a	\$ -	\$ 2,300,000	n/a	10	n/a	Initial
InterChange Cold Storage, LLC	Harrisonburg	\$ 450,000	n/a	\$ -	\$ 41,000,000	n/a	10	n/a	Initial

Tobacco Region Opportunity Fund (TROF)

Administered by: Tobacco Region Revitalization Commission

Va. Code Not Applicable

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs		Taxable Assets		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	
FY2015									
Norsk Titanium	Dinwiddie	\$ 2,735,000	\$ -	\$ -	426	-	\$ 90,000,000	\$ -	Did not materialize
eBay Enterprise, Inc. (Radial, Inc.)	Henry	\$ 710,000	\$ -	\$ -	191	-	\$ 5,800,000	\$ -	Did not materialize
Schaffner MTC LLC	Wythe	\$ 260,000	\$ -	\$ -	79	-	\$ 3,128,336	\$ -	Active
3B CONSULTING SERVICES, LLD & HIGHLAND STONE COMPANY, LLC	Russell	\$ 75,000	\$ -	\$ -	15	-	\$ 2,500,000	\$ -	Active
CWW Conveyors, LLC	Carroll	\$ 85,000	\$ -	\$ -	20	-	\$ 2,000,000	\$ -	Did not materialize
Energy Enterprises of Norton, LLC	Wise	\$ 95,000	\$ -	\$ -	25	-	\$ 1,725,000	\$ -	Did not materialize
Innerspec Technologies Inc.	Bedford	\$ 20,000	\$ -	\$ -	3	-	\$ 3,900,000	\$ -	Active
Project Roy	Halifax	\$ 4,120,000	\$ -	\$ -	1,000	-	\$ 60,000,000	\$ -	Did not materialize
Revolution Aquaculture	Mecklenburg	\$ 2,300,000	\$ -	\$ -	580	-	\$ 48,000,000	\$ -	Did not materialize
Core Health & Fitness, LLC(Star Trac and StairMaster)	Grayson	\$ 1,045,000	\$ -	\$ 94,050	250	-	\$ 2,000,000	\$ -	Active
Project Lunchbox (aka: Bram Industries)	Greensville	\$ 250,000	\$ -	\$ -	80	-	\$ 5,000,000	\$ -	Did not materialize
Hotel Bristol at Reynolds Park	Bristol	\$ 750,000	\$ -	\$ -	25	-	\$ 1,300,000	\$ -	Active
APPALACHIAN BIOFUELS, LLC	Russell	\$ 210,000	\$ -	\$ 355,000	40	-	\$ 3,500,000	\$ -	Active
Bram Industries, LTD.(aka: Project Lunchbox)	Greensville	\$ 305,000	\$ -	\$ -	80	-	\$ 5,000,000	\$ -	Did not materialize
Coperion	Wythe	\$ 80,000	\$ 80,000.0	\$ -	22	34	\$ 3,000,000	\$ 11,219,279	Closed
Consolidated Glass & Mirror Corporation andConsolidated Glass & Mirror Trucking Corporation	Galax	\$ 125,000	\$ 125,000.0	\$ -	30	47	\$ 1,574,000	\$ 2,913,545	Closed
Lindenburg Industry, LLC	Appomattox	\$ 1,170,000	\$ -	\$ -	349	-	\$ 113,000,000	\$ -	Did not materialize
Revolution Aquaculture	Mecklenburg	\$ 2,900,000	\$ -	\$ -	700	-	\$ 65,000,000	\$ -	Did not materialize
The Dhiyo House	Wise	\$ 645,000	\$ 645,000.0	\$ 645,000	80	-	\$ 6,300,000	\$ -	Closed
Tadano Mantis Cranes	Tazewell	\$ 140,000	\$ -	\$ -	25	-	\$ 2,500,000	\$ -	Active
Andrews Farming, Inc andANDCO Logistics, Inc	Carroll	\$ 225,000	\$ 225,000.0	\$ 165,375	51	2	\$ 5,610,000	\$ 2,754,577	Closed
Hutchinson Sealing Systems Inc.	Wythe	\$ 140,000	\$ -	\$ -	44	-	\$ 1,200,000	\$ -	Did not materialize
Hardide Coatings, Inc.	Henry	\$ 170,000	\$ -	\$ -	29	-	\$ 7,250,000	\$ -	Active
Interstate Snacks	Bristol	\$ 360,000	\$ -	\$ -	90	-	\$ 3,660,000	\$ -	Did not materialize
Integrative Centers for Science and Medicine & College of Henricopolis School of Medicine	Martinsville	\$ 800,000	\$ -	\$ 156,000	111	-	\$ 3,000,000	\$ -	Active
Monogram Meat Snacks, LLC	Henry	\$ 835,000	\$ -	\$ -	301	-	\$ 43,719,750	\$ -	Active
Nulife Glass VA, INC	Bristol	\$ 190,000	\$ -	\$ -	46	-	\$ 7,568,000	\$ -	Active
Thomas Automation Management, LLC and Thomas Automation Holdings Group, LLC	Carroll	\$ 60,000	\$ 60,000.0	\$ -	15	15	\$ 1,000,000	\$ 1,032,549	Closed
Oak Hall Industries (Oak Hall Cap & Gown)	Grayson	\$ 385,000	\$ -	\$ -	100	-	\$ 1,200,000	\$ -	Active
510nano VA LLC	Greensville	\$ 635,000	\$ -	\$ -	110	-	\$ 11,000,000	\$ -	Did not materialize

Tobacco Region Opportunity Fund (TROF)

Administered by: Tobacco Region Revitalization Commission

Va. Code Not Applicable

Company Name	Locality	Incentives			Jobs		Taxable Assets		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	
FY2015, Continued									
McAllister Mills, Inc.	Grayson	\$ 110,000	\$ -	\$ -	16	-	\$ 1,046,000	\$ -	Active
CONFIDENTIAL - CHOBE ADVISORS, LLC	Scott	\$ 450,000	\$ -	\$ -	83	-	\$ 20,700,000	\$ -	Did not materialize
Xpress Natural Gas LLC (XNG LLC)	Appomattox	\$ 75,000	\$ -	\$ -	26	-	\$ 6,000,000	\$ -	Did not materialize
Qore Systems, LLC	Washington	\$ 420,000	\$ -	\$ -	140	-	\$ 12,800,000	\$ -	Did not materialize
FY2016									
Starsprings	Henry	\$ 220,000	\$ -	\$ -	68	-	\$ 3,035,000	\$ -	Active
RTI Martinsville, Inc. (Project LID)	Henry	\$ 80,000	\$ -	\$ -	15	-	\$ 8,596,000	\$ -	Active
River Ridge Land and Cattle Co., LLC	Grayson	\$ 45,000	\$ -	\$ -	11	-	\$ 2,110,000	\$ -	Active
Chris Renee Cosmetics LLC	Washington	\$ 80,000	\$ -	\$ -	37	-	\$ 2,025,750	\$ -	Active
Performance Livestock & Feed Company Inc.	Henry	\$ 170,000	\$ -	\$ -	32	-	\$ 3,800,000	\$ -	Active
Frontier Communications Corporation (aka Citizens Telecom Serv. - SYKES ENTERPRISES)	Wise	\$ 2,000,000	\$ -	\$ -	470	-	\$ 10,900,000	\$ -	Active
Hutchinson Sealing Systems, Inc.	Wythe	\$ 60,000	\$ -	\$ -	22	-	\$ 1,236,000	\$ -	Did not materialize
UAV Pro, INC	Nottoway	\$ 280,000	\$ 280,000.0	\$ -	75	100	\$ 1,200,000	\$ 1,280,000	Closed
eBay Enterprise, Inc.	Henry	\$ 3,000,000	\$ -	\$ -	829	-	\$ 72,600,000	\$ -	Did not materialize
Classic Creations LLC	Carroll	\$ 130,000	\$ -	\$ 73,450	50	-	\$ 1,400,000	\$ -	Active
Valley Processing Virginia, LLC	Bedford	\$ 365,000	\$ -	\$ -	200	-	\$ 2,700,000	\$ -	Did not materialize
Goodyear Tire & Rubber Co.	Danville	\$ 960,000	\$ -	\$ -	-	-	\$ 251,000,000	\$ -	Did not materialize
Abbott Laboratories	Campbell	\$ 240,000	\$ -	\$ -	56	-	\$ 34,000,000	\$ -	Active
Teletech Healthcare Solutions, Inc, Teletech Holdings, Inc, Teletech Services Corporation	Scott	\$ 645,000	\$ -	\$ -	300	-	\$ 1,525,000	\$ -	Active
NorrisBuilt Fabrication, LLC.	Wise	\$ 75,000	\$ -	\$ -	15	-	\$ 1,500,000	\$ -	Active
CHN, LLC. (aka: Sadler Bros Oil Co., Jade Food Woks, LLC & Slip In Food Marts, Inc.)	Greensville	\$ 60,000	\$ -	\$ -	32	-	\$ 3,500,000	\$ -	Active
Clinch River Corporation - Elgin Equipment Group	Tazewell	\$ 100,000	\$ -	\$ -	35	-	\$ 3,373,600	\$ -	Did not materialize
Consolidated Glass and Mirror Corporation	Galax	\$ 110,000	\$ -	\$ -	30	-	\$ 3,000,000	\$ -	Did not materialize
Blue Wolf Sales and Service	Tazewell	\$ 50,000	\$ -	\$ -	15	-	\$ 1,559,000	\$ -	Active
Drake Extrusion, Inc.	Henry	\$ 100,000	\$ -	\$ -	30	-	\$ 6,000,000	\$ -	Active
BGF Industries Inc.	Campbell	\$ 63,000	\$ -	\$ -	32	-	\$ 2,400,000	\$ -	Active
MW Manufacturers, Inc (PlyGem Window Group)	Franklin	\$ 160,000	\$ -	\$ -	76	-	\$ 1,980,000	\$ -	Active
Branch Botanicals, Inc.	Wythe	\$ 200,000	\$ -	\$ -	40	-	\$ 21,900,000	\$ -	Active
Aldi (Virginia) LLC	Dinwiddie	\$ 680,000	\$ -	\$ -	145	-	\$ 57,000,000	\$ -	Did not materialize
Swelect Energy, LLC	Mecklenburg	\$ 475,000	\$ -	\$ -	155	-	\$ 4,750,000	\$ -	Did not materialize
Hotel Weyanoke, LLC	Prince Edward	\$ 145,000	\$ -	\$ -	70	-	\$ 3,063,700	\$ -	Did not materialize

Tobacco Region Opportunity Fund (TROF)

Administered by: Tobacco Region Revitalization Commission

Va. Code Not Applicable

Company Name	Locality	Incentives			Jobs		Taxable Assets		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	
FY2016, Continued									
KYOCERA SGS TECH HUB, LLC	Danville	\$ 350,000	\$ -	\$ -	35	-	\$ 9,500,000	\$ -	Did not materialize
Microsoft Corporation	Mecklenburg	\$ 1,340,000	\$ 1,340,000.0	\$ -	42	42	\$ 402,000,000	\$ 402,000,000	Closed
Microsoft Corporation	Mecklenburg	\$ 970,000	\$ 970,000.0	\$ -	42	107	\$ 251,000,000	\$ 251,000,000	Closed
Standard Insurance Company	Campbell	\$ 320,000	\$ -	\$ -	178	-	\$ 1,500,000	\$ -	Active
Woodgrain Millwork	Smyth	\$ 75,000	\$ -	\$ -	19	-	\$ 1,600,000	\$ -	Active
Overfinch North America	Danville	\$ 275,000	\$ -	\$ -	41	-	\$ 8,653,000	\$ -	Active
Dinwiddie County Infrastructure Improvements (Aldi)	Dinwiddie	\$ 1,880,000	\$ -	\$ -	145	-	\$ 57,000,000	\$ -	Active
Natty Greene's Brewing Company (Project Nateo)	Danville	\$ 1,405,000	\$ -	\$ -	150	-	\$ 15,000,000	\$ -	Did not materialize

FY2017

Honaker Animal Health	Russell	\$ 25,000	\$ -	\$ -	10	-	\$ 500,000	\$ -	Did not materialize
Delta Response Team	Appomattox	\$ 25,000	\$ -	\$ -	-	-	\$ 1,200,000	\$ -	Active
Runk & Pratt Senior Living Communities	Pittsylvania	\$ 155,000	\$ 155,000.0	\$ 155,000	60	-	\$ 6,000,000	\$ -	Closed
Runk & Pratt	Franklin	\$ 65,000	\$ -	\$ -	35	-	\$ 15,700,000	\$ -	Did not materialize
SteelFab, Inc.	Emporia	\$ 60,000	\$ -	\$ -	18	-	\$ 2,000,000	\$ -	Active
Applied Felts	Henry	\$ 35,000	\$ -	\$ -	15	-	\$ 2,500,000	\$ -	Active
Novatech USA Inc.	Henry	\$ 130,000	\$ -	\$ -	50	-	\$ 3,000,000	\$ -	Active
Hollingsworth & Vose	Floyd	\$ 50,000	\$ -	\$ -	13	-	\$ 9,100,000	\$ -	Active
Sunset Digital Communications Incorporated	Tazewell	\$ 1,360,000	\$ -	\$ -	50	-	\$ 47,000,000	\$ -	Active
Oran Safety Glass, Inc. (OSG)	Greensville	\$ 352,500	\$ -	\$ -	55	-	\$ 4,450,000	\$ -	Active
DP Facilities, Inc.	Wise	\$ 350,000	\$ -	\$ -	40	-	\$ 32,000,000	\$ -	Active
Becker Global America	Washington	\$ 90,000	\$ -	\$ -	40	-	\$ 1,057,000	\$ -	Did not materialize
Jennchem, LLC	Russell	\$ 322,500	\$ -	\$ -	40	-	\$ 5,000,000	\$ -	Active
Blue Ridge Fiberboard Inc.	Danville	\$ 75,000	\$ -	\$ -	26	-	\$ 2,000,000	\$ -	Active
Liquid Performance of America, Inc.	Franklin	\$ 10,000	\$ -	\$ -	2	-	\$ 475,000	\$ -	Active
The Results Customer Solutions LLC	Galax	\$ 65,000	\$ -	\$ -	59	-	\$ 29,355	\$ -	Did not materialize
CPFilms Inc. (Eastman Chemical Company)	Henry	\$ 110,000	\$ -	\$ -	15	-	\$ 11,700,000	\$ -	Active
Bassett Furniture Industries, Inc.	Henry	\$ 95,000	\$ -	\$ -	22	-	\$ 1,500,000	\$ -	Active
Blue Ridge Aquaculture, Inc.	Henry	\$ 25,000	\$ -	\$ -	5	-	\$ 3,200,000	\$ -	Active
Universal Companies, Inc. (Project Bubbles)	Washington	\$ 210,000	\$ -	\$ -	30	-	\$ 1,500,000	\$ -	Active
Central Carolina Bottling Co, Inc. DBA Grand Springs Distribution	Halifax	\$ 45,000	\$ -	\$ -	20	-	\$ 1,135,150	\$ -	Did not materialize
Wal-Mart Stores East, LP	Dinwiddie	\$ 380,000	\$ -	\$ -	110	-	\$ 6,500,000	\$ -	Active

Tobacco Region Opportunity Fund (TROF)

Administered by: Tobacco Region Revitalization Commission

Va. Code Not Applicable

Company Name	Locality	Incentives			Jobs		Taxable Assets		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	
FY2017, Continued									
VA Produce	Carroll	\$ 142,500	\$ -	\$ -	80	-	\$ 600,000	\$ -	Active
Hotel Weyanoke, LLC	Prince Edward	\$ 145,000	\$ -	\$ -	70	-	\$ 3,063,700	\$ -	Active
Trina Health of Pounding Mill, LLC	Tazewell	\$ 135,000	\$ -	\$ -	14	-	\$ 500,000	\$ -	Active
FY2018									
Innovairre Communications Inc.	Bedford	\$ 65,000	\$ -	\$ -	12	-	\$ 4,850,000	\$ -	Active
Interstate Group LLC	Carroll	\$ 260,000	\$ -	\$ -	93	-	\$ 7,430,000	\$ -	Did not materialize
Eastern Panel Manufacturing, Inc.	Pittsylvania	\$ 30,000	\$ -	\$ -	15	-	\$ 1,000,000	\$ -	Active
Trina Health of Pounding Mill, LLC DBA Trina Health Town Center	Buchanan	\$ 82,500	\$ -	\$ -	10	-	\$ 1,115,000	\$ -	Active
Blue Ridge Eye Care Associates	Carroll	\$ 30,000	\$ -	\$ -	7	-	\$ 3,000,000	\$ -	Did not materialize
UAV Pro, Inc.	Nottoway	\$ 520,000	\$ -	\$ -	75	-	\$ 2,500,000	\$ -	Active
KMR Aviation Services Inc.	Bedford	\$ 35,000	\$ -	\$ -	12	-	\$ 1,045,000	\$ -	Active
New River Polymers	Carroll	\$ 50,000	\$ -	\$ -	15	-	\$ 1,125,000	\$ -	Active
Unison Tube L.L.C.	Pittsylvania	\$ 330,000	\$ -	\$ -	55	-	\$ 3,810,000	\$ -	Active
American Merchant Inc. (formerly Merchant House International Ltd)	Bristol	\$ 590,000	\$ -	\$ -	263	-	\$ 19,908,100	\$ -	Active
Hapco Pole Products (Project Clink)	Washington	\$ 95,000	\$ -	\$ -	28	-	\$ 6,318,500	\$ -	Active
England, Inc.	Lee	\$ 135,000	\$ -	\$ -	50	-	\$ 1,000,005	\$ -	Active
Daley Acquisitions, LLC	Floyd	\$ 150,000	\$ -	\$ -	56	-	\$ 700,000	\$ -	Active
Highlands Automotive Inc.	Washington	\$ 140,000	\$ -	\$ -	42	-	\$ 3,170,000	\$ -	Active
Panacea BioMatx	Pittsylvania	\$ 415,000	\$ -	\$ -	70	-	\$ 5,675,000	\$ -	Active
AirShip Technologies	Nottoway	\$ 620,000	\$ -	\$ -	71	-	\$ 5,000,000	\$ -	Did not materialize
Innovatio Sealing Technologies, LLC	Appomattox	\$ 120,000	\$ -	\$ -	28	-	\$ 2,120,000	\$ -	Active
Virginia Mirror Corp.	Martinsville	\$ 35,000	\$ -	\$ -	9	-	\$ 3,776,996	\$ -	Active
Willis LLC c/o St. Paul IDA	Wise	\$ 85,000	\$ -	\$ -	22	-	\$ 6,396,615	\$ -	Active
Amthor International, Inc.	Pittsylvania	\$ 255,000	\$ -	\$ -	90	-	\$ 7,000,000	\$ -	Active
S & S Transporters, Inc.	Carroll	\$ 250,000	\$ -	\$ -	20	-	\$ 5,250,000	\$ -	Active
Beach Mold and Tool Virginia, Inc.	Greensville	\$ 130,000	\$ -	\$ -	45	-	\$ 14,500,000	\$ -	Active
Piedmont Access to Health Services, Inc.	Pittsylvania	\$ 90,000	\$ -	\$ -	21	-	\$ 1,500,000	\$ -	Active
Southwest Virginia Community Health Systems, Inc.	Tazewell	\$ 230,000	\$ -	\$ -	9	-	\$ 2,887,290	\$ -	Active
Martinsville DuPont Credit Union-D/B/A ValleyStar Credit Union	Franklin	\$ 40,000	\$ -	\$ -	10	-	\$ 5,250,000	\$ -	Active
Vanguard Furniture	Carroll	\$ 40,000	\$ -	\$ -	30	-	\$ 125,000	\$ -	Active

Tobacco Region Opportunity Fund (TROF)

Administered by: Tobacco Region Revitalization Commission

Va. Code Not Applicable

Company Name	Locality	Incentives			Jobs		Taxable Assets		Type
		Awarded	Received	Repaid	Incented	Actual	Incented	Actual	
FY2018, Continued									
Intertape Polymer Corporation	Pittsylvania	\$ 75,000	\$ -	\$ -	15	-	\$ 7,000,000	\$ -	Active
Mohawk Industries	Carroll	\$ 95,000	\$ -	\$ -	6	-	\$ 6,900,000	\$ -	Active
Reynolds Presto Products	Halifax	\$ 40,000	\$ -	\$ -	-	-	\$ 13,700,000	\$ -	Active
Mountain Top Timber Products, LLC	Scott	\$ 250,000	\$ -	\$ -	52	-	\$ 3,495,000	\$ -	Active
Stateline Heart & Vascular	Martinsville	\$ 120,000	\$ -	\$ -	10	-	\$ 187,291	\$ -	Active
Richlands Creamery, Inc.	Dinwiddie	\$ 40,000	\$ -	\$ -	17	-	\$ 1,700,000	\$ -	Active
Select Engineering Services LLC	Cumberland	\$ 470,000	\$ -	\$ -	154	-	\$ 12,500,000	\$ -	Active

FY2019

Aquatic	Halifax	\$ 125,000	\$ -	\$ -	70	-	\$ 500,000	\$ -	Active
McAirlaids, Inc	Franklin	\$ 120,000	\$ -	\$ -	25	-	\$ 7,800,000	\$ -	Active
Scholle IPN Packaging, Inc.	Smyth	\$ 195,000	\$ -	\$ -	42	-	\$ 10,290,000	\$ -	Active
VitalPlan Inc	Danville	\$ 140,000	\$ -	\$ -	26	-	\$ 218,004	\$ -	Active
Yak Attack	Prince Edward	\$ 110,000	\$ -	\$ -	50	-	\$ 650,000	\$ -	Active
Blue Ridge Designs, LLC	Carroll	\$ 100,000	\$ -	\$ -	35	-	\$ 950,000	\$ -	Did not materialize
Activ Wall Systems, LLC	Henry	\$ 25,000	\$ -	\$ -	12	-	\$ 245,874	\$ -	Did not materialize
Speyside Bourbon Cooperage, Inc.	Washington	\$ 95,000	\$ -	\$ -	35	-	\$ 9,000,000	\$ -	Active
Empire Bakery Commissary	Franklin	\$ 280,000	\$ -	\$ -	75	-	\$ 10,400,000	\$ -	Did not materialize
Cardinal Homes	Charlotte	\$ 740,000	\$ -	\$ -	200	-	\$ 2,550,000	\$ -	Active
Press Glass, Inc.	Henry	\$ 835,000	\$ -	\$ -	212	-	\$ 43,550,000	\$ -	Active
BGF Industries, Inc.	Danville	\$ 1,240,000	\$ -	\$ -	65	-	\$ 7,000,000	\$ -	Active
Litehouse Inc.	Danville	\$ 560,000	\$ -	\$ -	160	-	\$ 40,240,000	\$ -	Did not materialize
Speyside Bourbon Cooperage, Inc.	Smyth	\$ 415,000	\$ -	\$ -	125	-	\$ 26,000,000	\$ -	Active
Harlow Fastech LLC	Danville	\$ 945,000	\$ -	\$ -	49	-	\$ 8,000,000	\$ -	Active
Smyth County Machine and Fabrication LLC	Smyth	\$ 200,000	\$ -	\$ -	53	-	\$ 4,000,000	\$ -	Active

Economic Development Access Program (EDAP)

Administered by: Virginia Department of Transportation

Va. Code § 33.2-1509

All Projects: Individual Performance

Company Name	Locality	Incentives			Capital Investment		Type
		Awarded	Received	Repaid	Incented	Actual	

FY2015

K2M Company	Leesburg	\$ 650,000	\$ 650,000	\$ -	\$ 3,250,000	\$ 3,250,000	Closed
Patriot Centre, Lot 12	Henry	\$ 650,000	\$ -	\$ -	\$ 3,250,000	\$ -	Did not materialize

FY2016

Xpress Natural Gas	Appomattox	\$ 303,000	\$ -	\$ -	\$ 1,515,000	\$ -	Active
CenterPoint Intermodal Center (Lot 5 - formerly "Project Tomahawk")	Suffolk	\$ 650,000	\$ 650,000	\$ -	\$ 3,250,000	\$ 3,250,000	Active

FY2017

Grayson County Industrial Park - Project Process II	Grayson	\$ 346,000	\$ 217,688	\$ -	\$ 1,730,000	\$ 1,730,000	Closed
Patton Park Development	Dinwiddie	\$ 650,000	\$ 578,820	\$ -	\$ 3,250,000	\$ 3,250,000	Closed
IT Federal, LLC	Front Royal	\$ 650,000	\$ 436,797	\$ -	\$ 3,250,000	\$ 2,188,985	Active
Mill Place Parkway	Augusta	\$ 250,000	\$ 250,000	\$ -	\$ 1,250,000	\$ 1,250,000	Closed
Deschutes Brewery, Inc.	Roanoke	\$ 650,000	\$ -	\$ -	\$ 3,250,000	\$ -	Active
Dollar Tree, Inc.	Chesapeake	\$ 650,000	\$ -	\$ -	\$ 3,250,000	\$ -	Active
Summit View Business Park	Franklin	\$ 650,000	\$ -	\$ -	\$ 3,250,000	\$ -	Active

FY2018

White Oak Technology Park	Henrico	\$ 650,000	\$ -	\$ -	\$ 3,250,000	\$ -	Active
Patriot Centre at Beaver Creek (Lot 4)	Henry	\$ 650,000	\$ -	\$ -	\$ 3,250,000	\$ -	Active
New River Valley Commerce Park	Pulaski	\$ 500,000	\$ -	\$ -	\$ 2,500,000	\$ -	Active
Summit View Business Park, Phase 2	Franklin	\$ 650,000	\$ -	\$ -	\$ 3,250,000	\$ -	Active
Shenandoah Valley Industrial Park South, Phase 1	Rockingham	\$ 650,000	\$ -	\$ -	\$ 3,250,000	\$ -	Active

FY2019

Holiday Property	Spotsylvania	\$ 650,000	\$ -	\$ -	\$ 3,250,000	\$ -	Active
Buena Vista Industrial Park (Columbia Gas of Virginia, Inc.)	Buena Vista	\$ 357,000	\$ -	\$ -	\$ 1,785,000	\$ -	Active
Waterford Business Park (ERNI Electronics, Inc.)	Chesterfield	\$ 650,000	\$ -	\$ -	\$ 3,250,000	\$ -	Active
Botetourt Center - West Center Drive	Botetourt	\$ 650,000	\$ -	\$ -	\$ 3,250,000	\$ -	Active

Governor's Motion Picture Opportunity Fund (GMPOF)

Administered by: Virginia Tourism Authority doing business as Virginia Tourism Corporation

Va. Code § 33.2-1509

All Projects: Individual Performance

Company Name	Locality	Incentives			Virginia		Ancillary Benefits	Type
		Awarded	Received	Repaid	Hires	Spend		

FY 2015

Turn Productions, LLC	Henrico	\$ 900,000	\$ 900,000	None	369	\$ 22,349,983	\$ -	Closed
Yes to All Things, LLC	Multiple	\$ 1,100,000	\$ 1,100,000	None	434	\$ 3,405,947	\$ -	Closed
Coming Through the Rye Productions, LLC	Orange County	\$ 375,000	\$ 304,184	None	99	\$ 1,573,781	Deliverable Separate	Closed
ABC Signature Studios, Inc.	Multiple	\$ 350,000	\$ 350,000	None	429	\$ 5,714,023	\$ -	Closed

FY 2016

Virginia Commonwealth University	Richmond	\$ 30,000	\$ 30,000	None	50	\$ 91,507	\$ -	Closed
Turn Productions II, LLC	Henrico	\$ 773,239	\$ 773,239	None	369	\$ 22,349,983	\$ 600,000	Closed
Virginia Filmworks, LLC	Virginia Beach	\$ 84,000	\$ 76,630	None	46	\$ 504,198	\$ -	Closed
Belltower Pictures, Inc.	Richmond	\$ 90,000	\$ 90,000	None	84	\$ 511,393	\$ -	Closed
Josephine Productions, LLC	Halifax County	\$ 175,000	\$ 175,000	None	87	\$ 588,653	\$ -	Closed
MIHC, LLC d/b/a Mansion House Productions	Richmond	\$ 2,800,000	\$ 2,800,000	None	598	\$ 11,713,622	\$ 1,500,000	Closed
Big Beach, LLC	Richmond	\$ 200,000	\$ 200,000	None	Deliverable only	Deliverable only	\$ 1,000,000	Closed
TDSD, LLC	Hopewell	\$ 650,000	\$ 600,000	None	360	\$ 2,801,854	\$ -	Closed

FY 2017

Coming Through the Rye Productions, LLC	Orange County	\$ 25,000	\$ 25,000	None	Deliverable only	Deliverable only	\$ 50,000	Closed
Big Beach, LLC	Richmond	\$ 2,106,477	\$ 1,100,040	None	203	\$ 8,874,397	Deliverable Separate	Closed
Turn Productions III, LLC	Henrico	\$ 2,000,000	\$ 2,000,000	None	916	\$ 26,462,733	\$ 10,600,000	Closed
Warm Springs Productions, LLC	Chesterfield	\$ 375,000	\$ 296,686	None	203	\$ 1,417,847	\$ -	Closed
MIHC, LLC d/b/a Mansion House Productions	Richmond	\$ 2,800,000	\$ 2,800,000	None	758	\$ 13,782,506	\$ 1,500,000	Closed
Zapruder Film, LLC	Norfolk	\$ 280,227	\$ 280,227	None	79	\$ 951,823	\$ 25,000	Closed
Permanent Productions, LLC	Richmond	\$ 100,000	\$ 100,000	None	Deliverable only	Deliverable only	\$ 200,000	Closed

FY 2018

Turn Productions IV, LLC	Henrico	\$ 2,000,000	\$ 2,000,000	None	1,005	\$ 28,151,599	\$ 10,600,000	Closed
Believe the Film, LLC	Bristol	\$ 350,000	\$ 300,000	None	75	\$ 1,481,767	\$ 100,000	Closed
Permanent Productions, LLC	Richmond	\$ 350,000	\$ 322,922	None	241	\$ 1,233,856	Deliverable Separate	Closed
Juanita 5, LLC	Petersburg	\$ 550,000	\$ 550,000	None	316	\$ 2,446,681	\$ 150,000	Closed
All the Animals LLC	Virginia Beach	\$ 150,000	\$ 122,230	None	34	\$ 370,393	\$ -	Closed

Governor's Motion Picture Opportunity Fund (GMPOF)

Administered by: Virginia Tourism Authority doing business as Virginia Tourism Corporation

Va. Code § 33.2-1509

Company Name	Locality	Incentives			Virginia		Ancillary Benefits	Type
		Awarded	Received	Repaid	Hires	Spend		
FY 2019								
Pacific 2.1 Entertainment Group, Inc.	Richmond	\$ 1,000,000	\$ 700,000	None	2,502	\$ 41,002,978	\$ 250,000	Closed
Virginia Filmworks 2, LLC	Isle Of Wight	\$ 82,000	\$ 50,351	None	33	\$ 279,378	\$ -	Closed
LMOC, LLC	Norfolk	\$ 400,000	\$ 350,167	None	200	\$ 1,415,728	\$ -	Closed
Days Ferry Productions, LLC	Newport News	\$ 62,500	\$ 55,313	None	38	\$ 249,360	\$ -	Closed
Crown City Pictures Inc.	Alexandria	\$ 750,000	\$ 750,000	None	718	\$ 24,862,821	\$ -	Closed
Delta Films LLC	TBD	\$ 3,100,000	TBD	None	TBD	TBD	TBD	Active
New Dominion Pictures, LLC	TBD	\$ 400,000	TBD	None	TBD	TBD	TBD	Active
BH Bird, Inc.	TBD	\$ 1,000,000	TBD	None	TBD	TBD	TBD	Active

Port of Virginia Economic and Infrastructure Development Zone Grant Program (POVEIDG)

Administered by: Virginia Port Authority

Va. Code § 62.1-132.3:2

All Projects: Individual Performance

Company Name	Locality	Incentives			Jobs Created		Port User	Type
		Awarded	Received	Repaid	Incented	Actual		

FY2015

<i>No projects to report</i>								
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FY2016

Core Heath & Fitness, LLC	Grayson	\$ 309,000	\$ 309,000	\$ -	103	103	Yes	Completed
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FY2017

Continental Automotive Systems Inc.	New port News	\$ 417,000	\$ 417,000	\$ -	139	139	Yes	Completed
Friant and Associates	Suffolk	\$ 315,000	\$ 315,000	\$ -	105	105	Yes	Completed
Haulotte U.S. Inc.	Virginia Beach	\$ 35,000	\$ 35,000	\$ -	35	35	Yes	Completed
Hubbell Lighting Inc.	Christiansburg	\$ 315,000	\$ 315,000	\$ -	105	105	Yes	Completed
Rubbermaid Commercial Products	Winchester	\$ 500,000	\$ 500,000	\$ -	224	224	Yes	Completed
Target	Suffolk	\$ 500,000	\$ 500,000	\$ -	463	463	Yes	Completed
Wolverine Advanced Materials	Blacksburg	\$ 91,500	\$ 91,500	\$ -	61	61	Yes	Completed

FY2018

Lidl US, LLC	Fredericksburg	\$ 477,000	\$ 477,000	\$ -	159	159	Yes	Completed
Printpack, Inc.	New port News	\$ 31,000	\$ 31,000	\$ -	31	31	Yes	Completed

FY2019

Starsprings USA Inc.	Richmond	\$ 30,000	\$ 30,000	\$ -	30	30	Yes	Completed
Ocean Network Express	Danville	\$ 45,000	\$ 45,000	\$ -	45	45	Yes	Completed

Growth Acceleration Program (GAP)

Administered by: Virginia Center for Innovative Technology

Va. Code § 2.2-2221.1

All Projects: Individual Performance

Company Name	Locality	Incentives		
		Awarded	Paid	Repaid
FY2015				
Antatropé	Fairfax	\$ 50,000	\$ 50,000	\$ -
Atomic Corp	Fairfax	\$ 50,000	\$ 50,000	\$ -
BiJoTi	Fairfax	\$ 62,500	\$ 62,500	\$ -
BiJoTi	Fairfax	\$ 50,000	\$ 50,000	\$ -
Biotherapeutics	Montgomery	\$ 125,000	\$ 125,000	\$ -
Bloompop	Arlington	\$ 100,000	\$ 100,000	\$ -
Blue Triangle	Hanover	\$ 100,000	\$ 100,000	\$ -
Brazen Careerist	Arlington	\$ 7,550	\$ 7,550	\$ -
Caveonix, Inc (Formerly Eumomics, Inc.)	Fairfax	\$ 50,000	\$ 50,000	\$ -
Cyph	Fairfax	\$ 50,000	\$ 50,000	\$ -
iAspire	Fairfax	\$ 50,000	\$ 50,000	\$ -
JeKuDo	Fairfax	\$ 25,000	\$ 25,000	\$ -
JeKuDo	Fairfax	\$ 25,000	\$ 25,000	\$ -
nvite (bought by Eventbrite)	Arlington	\$ 100,000	\$ 100,000	\$ -
Oppleo, Inc (fka Sikernes)	Fairfax	\$ 25,000	\$ 25,000	\$ -
Oppleo, Inc (fka Sikernes)	Fairfax	\$ 25,000	\$ 25,000	\$ -
Ostendio	Arlington	\$ 100,000	\$ 100,000	\$ -
Ovastasis	Albermarle	\$ 25,000	\$ 25,000	\$ -
PhosImmune	Albermarle	\$ 125,000	\$ 125,000	\$ -
Riff Digital	Montgomery	\$ 5,000	\$ 5,000	\$ -
SecureDB	Loudoun	\$ 100,000	\$ 100,000	\$ -
SecureDB	Loudoun	\$ 50,000	\$ 50,000	\$ -
Shevirah	Fairfax	\$ 50,000	\$ 50,000	\$ -
Sy ncurity	Fairfax	\$ 50,000	\$ 50,000	\$ -
Virgil	City of Manassas	\$ 25,000	\$ 25,000	\$ -
Virgil	City of Manassas	\$ 25,000	\$ 25,000	\$ -
vThreat	Fairfax	\$ 100,000	\$ 100,000	\$ -
vThreat	Fairfax	\$ 50,000	\$ 50,000	\$ -

Growth Acceleration Program (GAP)

Administered by: Virginia Center for Innovative Technology

Va. Code § 2.2-2221.1

Company Name	Locality	Incentives		
		Awarded	Paid	Repaid
FY2016				
418 Intelligence	Fairfax	\$ 50,000	\$ 50,000	\$ -
Atriceps	Fairfax	\$ 50,000	\$ 50,000	\$ -
AxonGhost	Rockingham	\$ 100,000	\$ 100,000	\$ -
CargoSense	Fairfax	\$ 100,000	\$ 100,000	\$ -
ChurnZero	Fairfax	\$ 100,000	\$ 100,000	\$ -
Cyber Algorithms	Fairfax	\$ 50,000	\$ 50,000	\$ -
Cyber2020	Fairfax	\$ 50,000	\$ 50,000	\$ -
Cyph	Fairfax	\$ 100,000	\$ 100,000	\$ -
Encore	Arlington	\$ 50,000	\$ 50,000	\$ -
Gyomo	Fairfax	\$ 50,000	\$ 50,000	\$ -
Hill Top Security	Fairfax	\$ 50,000	\$ 50,000	\$ -
Huntress Labs	Fairfax	\$ 50,000	\$ 50,000	\$ -
Locurity	Fairfax	\$ 50,000	\$ 50,000	\$ -
MobilePhire	Fairfax	\$ 100,000	\$ 100,000	\$ -
NormShield	Fairfax	\$ 50,000	\$ 50,000	\$ -
PCPursuit	Fairfax	\$ 50,000	\$ 50,000	\$ -
Provenance Cyber Solutions	Fairfax	\$ 50,000	\$ 50,000	\$ -
Tear Solutions	Albermarle	\$ 25,000	\$ 25,000	\$ -
TearSolutions	Albermarle	\$ 125,000	\$ 125,000	\$ -
TenantTurner	Richmond	\$ 100,000	\$ 100,000	\$ -
Tensorwrench	Fairfax	\$ 50,000	\$ 50,000	\$ -
TypeZero	Albermarle	\$ 125,000	\$ 125,000	\$ -
Unblinkr	Fairfax	\$ 50,000	\$ 50,000	\$ -
Zoobean	Fairfax	\$ 50,000	\$ 50,000	\$ -
Zoomph	Fairfax	\$ 100,000	\$ 100,000	\$ -

FY2017				
418 Intelligence	Fairfax	\$ 100,000	\$ 100,000	\$ -
Adlumin	Fairfax	\$ 49,000	\$ 49,000	\$ -
Aida Health	Fairfax	\$ 50,000	\$ 50,000	\$ -

Growth Acceleration Program (GAP)

Administered by: Virginia Center for Innovative Technology

Va. Code § 2.2-2221.1

Company Name	Locality	Incentives		
		Awarded	Paid	Repaid
FY2017, Continued				
AtomicCorp	Fairfax	\$ 100,000	\$ 100,000	\$ -
AutomatedDL	Fairfax	\$ 49,000	\$ 49,000	\$ -
BroadBridge	Fairfax	\$ 49,000	\$ 49,000	\$ -
bThere	Fairfax	\$ 50,000	\$ 50,000	\$ -
Caveonix, Inc (Formerly Eumomics, Inc.)	Fairfax	\$ 100,000	\$ 100,000	\$ -
Contraline	Albermarle	\$ 125,000	\$ 125,000	\$ -
Coulomb	Albermarle	\$ 50,000	\$ 50,000	\$ -
Dark3	Fairfax	\$ 67,532	\$ 67,532	\$ -
Ekran	Fairfax	\$ 49,000	\$ 49,000	\$ -
Hill Top Security	Fairfax	\$ 80,000	\$ 80,000	\$ -
INF Robotics	Fairfax	\$ 20,000	\$ 20,000	\$ -
Intelligence Framework Inc. (InfraScan)	Fairfax	\$ 49,000	\$ 49,000	\$ -
Manor Finacial, Inc. (previously UpsideDoor, Inc.)	Fairfax	\$ 50,000	\$ 50,000	\$ -
NeoEyed	Fairfax	\$ 49,000	\$ 49,000	\$ -
NS8	Fairfax	\$ 49,000	\$ 49,000	\$ -
Riogin	Albermarle	\$ 75,000	\$ 75,000	\$ -
Scryb	Fairfax	\$ 100,000	\$ 100,000	\$ -
SecureHome	Loudoun	\$ 49,000	\$ 49,000	\$ -
Shevirah	Fairfax	\$ 100,000	\$ 100,000	\$ -
South49 Solutions, Inc. (Natural Insights)	Loudoun	\$ 50,000	\$ 50,000	\$ -
Steel Mountain	Fairfax	\$ 49,000	\$ 49,000	\$ -
ThreatQuotient	Fairfax	\$ 90,000	\$ 90,000	\$ -
ThreatSwitch	Fairfax	\$ 49,000	\$ 49,000	\$ -
Triblio	Fairfax	\$ 100,000	\$ 100,000	\$ -
Trovalone	Fairfax	\$ 49,000	\$ 49,000	\$ -
TypeZero	Albermarle	\$ 100,000	\$ 100,000	\$ -
Zoomph	Fairfax	\$ 100,000	\$ 100,000	\$ -

Growth Acceleration Program (GAP)

Administered by: Virginia Center for Innovative Technology

Va. Code § 2.2-2221.1

Company Name	Locality	Incentives		
		Awarded	Paid	Repaid
FY2018				
Advanced Aircraft	Hampton	\$ 50,000	\$ 50,000	\$ -
Aquanta	Fairfax	\$ 100,000	\$ 100,000	\$ -
ChurnZero	Fairfax	\$ 100,000	\$ 100,000	\$ -
Contraline	Albermarle	\$ 125,000	\$ 125,000	\$ -
Cynja Tech	Fairfax	\$ 50,000	\$ 50,000	\$ -
CytoRecovery	Montgomery	\$ 50,000	\$ 50,000	\$ -
DeepSig	Arlington	\$ 100,000	\$ 100,000	\$ -
DeepSig	Arlington	\$ 100,000	\$ 100,000	\$ -
EdConnectiv e	Richmond	\$ 50,000	\$ 50,000	\$ -
FarmRaiser	Arlington	\$ 100,000	\$ 100,000	\$ -
Hashlit	Fairfax	\$ 50,000	\$ 50,000	\$ -
Hideez	Fairfax	\$ 50,000	\$ 50,000	\$ -
Hungry	Arlington	\$ 100,000	\$ 100,000	\$ -
HyperQube (Network Security)	Fairfax	\$ 50,000	\$ 50,000	\$ -
INF Robotics	Fairfax	\$ 25,000	\$ 25,000	\$ -
Loci	Fairfax	\$ 15,000	\$ 15,000	\$ -
Manor Finacial, Inc. (previously UpsideDoor, Inc.)	Fairfax	\$ 100,000	\$ 100,000	\$ -
Manor Finacial, Inc. (previously UpsideDoor, Inc.)	Fairfax	\$ 100,000	\$ 100,000	\$ -
MarginEdge	Arlington	\$ 100,000	\$ 100,000	\$ -
Pype	Fairfax	\$ 100,000	\$ 100,000	\$ -
Runsafe	Fairfax	\$ 50,000	\$ 50,000	\$ -
RunSafe	Fairfax	\$ 100,000	\$ 100,000	\$ -
Rybbon	Fairfax	\$ 100,000	\$ 100,000	\$ -
Status Identity	Fairfax	\$ 25,000	\$ 25,000	\$ -
Status Identity	Fairfax	\$ 25,000	\$ 25,000	\$ -
Status Identity	Fairfax	\$ 50,000	\$ 50,000	\$ -
Student Opportunity Center	Arlington	\$ 50,000	\$ 50,000	\$ -
Tear Solutions	Albermarle	\$ 55,604	\$ 55,604	\$ -
Tear Solutions	Albermarle	\$ 168,352	\$ 168,352	\$ -

Growth Acceleration Program (GAP)

Administered by: Virginia Center for Innovative Technology

Va. Code § 2.2-2221.1

Company Name	Locality	Incentives		
		Awarded	Paid	Repaid

FY2018, Continued

ThreatLocker	Fairfax	\$ 50,000	\$ 50,000	\$ -
Ubiquity Link	Fairfax	\$ 50,000	\$ 50,000	\$ -

FY2019

Ario Technologies, LLC	Norfolk	\$ 50,000	\$ 50,000	\$ -
ARtGlass	Richmond	\$ 50,000	\$ 50,000	\$ -
Atomicorp	Fairfax	\$ 104,850	\$ 104,850	\$ -
Babylon Microfarms	Albermarle	\$ 50,000	\$ 50,000	\$ -
Churn Zero	Fairfax	\$ 74,518	\$ 74,518	\$ -
Coulomb, Inc (dba Lumin)	Albermarle	\$ 66,000	\$ 66,000	\$ -
Coulomb, Inc (dba Lumin)	Albermarle	\$ 134,000	\$ 134,000	\$ -
Dark3	Fairfax	\$ 100,000	\$ 100,000	\$ -
DivvyCloud	Fairfax	\$ 250,000	\$ 250,000	\$ -
DroneUp	Norfolk	\$ 100,000	\$ 100,000	\$ -
DroneUp	norfolk	\$ 100,000	\$ 100,000	\$ -
Embody	Norfolk	\$ 125,000	\$ 125,000	\$ -
Embody	Norfolk	\$ 125,000	\$ 125,000	\$ -
Fenris	Richmond	\$ 100,000	\$ 100,000	\$ -
Fenris	Richmond	\$ 25,000	\$ 25,000	\$ -
FourStay	Fairfax	\$ 100,000	\$ 100,000	\$ -
FourStay	Fairfax	\$ 100,000	\$ 100,000	\$ -
FRNGE	Richmond	\$ 50,000	\$ 50,000	\$ -
Gathering, Inc. (aka Rize)	Arlington	\$ 100,000	\$ 100,000	\$ -
HyperCube	Arlington	\$ 50,000	\$ 50,000	\$ -
Liteldeas	Lynchburg	\$ 100,000	\$ 100,000	\$ -
Manor Finacial, Inc. (previously UpsideDoor, Inc.)	Fairfax	\$ 36,653	\$ 36,653	\$ -
Metallum3D	Albermarle	\$ 25,000	\$ 25,000	\$ -
Micronic	Bristol	\$ 50,000	\$ 50,000	\$ -
NOVI, LLC	Arlington	\$ 50,000	\$ 50,000	\$ -

Growth Acceleration Program (GAP)

Administered by: Virginia Center for Innovative Technology

Va. Code § 2.2-2221.1

Company Name	Locality	Incentives		
		Awarded	Paid	Repaid
<i>FY2019, Continued</i>				
Ostendio	Arlington	\$ 123,379	\$ 123,379	\$ -
Plutus Privacy Security	Prince William	\$ 50,000	\$ 50,000	\$ -
Py pe	Fairfax	\$ 100,000	\$ 100,000	\$ -
Quirk	Fairfax	\$ 25,000	\$ 25,000	\$ -
RunSafe	Fairfax	\$ 100,000	\$ 100,000	\$ -
SceneThink	Albermarle	\$ 50,000	\$ 50,000	\$ -
Senseware	Fairfax	\$ 100,000	\$ 100,000	\$ -
Skyphos	Roanoke	\$ 25,000	\$ 25,000	\$ -
Societas (Anova Intelligence)	Fairfax	\$ 50,000	\$ 50,000	\$ -
Stratus Digital Solutions	Fairfax	\$ 50,000	\$ 50,000	\$ -
Student Opportunity Center	Arlington	\$ 100,000	\$ 100,000	\$ -
Tympanogen	Richmond	\$ 50,000	\$ 50,000	\$ -

Economic Incentive Grant Programs; Responsibilities of the Secretary

- A. By July 15 of each year, the agencies listed in subdivisions B 1 through 7 shall report the information outlined in subsection C to the Secretary of Commerce and Trade for the three prior calendar or fiscal years, as applicable, so that the Secretary may develop and issue a report on the effectiveness of economic development incentive grant programs administered by the Commonwealth in meeting performance goals and stimulating economic activity.

By September 15 of each year, the Secretary shall submit the draft report to the Joint Legislative Audit and Review Commission for its review of the accuracy of the information contained in the report and the effectiveness of the evaluation methods.

The Joint Legislative Audit and Review Commission shall provide its comments on the content of the report and the Secretary's analysis to the Secretary, and such comments shall be included as an appendix to the final report, which shall be submitted to the Chairmen of the House Appropriations and Senate Finance Committees by November 15 of each year.

- B. The report shall include a review of allocations from the following economic development incentive programs and funds for the previous three calendar or fiscal years, as applicable, as follows:
1. Virginia Economic Development Partnership: *Advanced Shipbuilding Training Facility Grant Program, Aerospace Engine Manufacturing Performance Grant Program, Clean Energy Manufacturing Incentive Grant Program as it was in effect prior to July 1, 2015, Commonwealth's Development Opportunity Fund, Investment Partnership Grant subfund, Major Eligible Employer Grant subfund, Semiconductor Memory or Logic Wafer Manufacturing Performance Grant Program as it was in effect prior to July 1, 2016, Specialized Biotechnology Research Performance Grant Program as it was in effect prior to July 1, 2015, Economic Development Incentive Grant subfund, and any customized incentive grants;*
 2. Virginia Economic Development Partnership Authority: *Virginia Jobs Investment Program;*
 3. Department of Housing and Community Development: *Enterprise Zone Job Creation and Real Property Investment Grant Programs;*
 4. Tobacco Region Revitalization Commission: *Tobacco Region Opportunity Fund;*
 5. Virginia Tourism Authority: *Governor's Motion Picture Opportunity Fund;*
 6. Virginia Port Authority: *Port of Virginia Economic and Infrastructure Development Grant Program;* and
 7. Innovation and Entrepreneurship Investment Authority: *Growth Acceleration Program.*
- C. The report shall assess the effectiveness of allocations made for each program listed in subsection B. Each agency administering programs outlined in subsection B shall submit the applicable data regarding jobs, wages, capital investment, and any other related information requested by the Secretary of Commerce and Trade for purposes of evaluating economic development incentive programs in meeting their performance goals and stimulating economic activity.

For each program, the report shall include:

- (i) An explanation of the overall goals of the program, describing whether the program is focused on job creation and capital investment or investments are governed by ancillary goals of community development and revitalization or the development of a particular industry sector in the Commonwealth;
- (ii) For each of the previous three calendar or fiscal years, as applicable, summary information, including the total amount of grant funding made available for the program, the total dollar amount of the grants awarded, the total number of grants awarded, the average dollar amount approved per job and average wage expected, where applicable, and any grant amounts repaid;
- (iii) For each of the three previous calendar or fiscal years, as applicable, for projects that have reached completion or a performance milestone, an aggregate comparison of the projects' performance measures, including the actual number of jobs created, the actual average wages paid, and the actual amount of capital investment, with the expected number of jobs, assumed average wage, and planned capital investment when the grant awards were made, and the proportion of projects that met or exceeded the project-specific goals relevant to the program;
- (iv) For each of the three previous calendar or fiscal years, as applicable, for all projects that have reached completion or a performance milestone, an aggregate assessment of the projects' actual rate of return on the Commonwealth's investment compared with the expected rate of return when the grant awards were made;
- (v) For each of the three previous calendar or fiscal years, as applicable, for all projects that have reached completion or a performance milestone, an aggregate estimate of the projects' total economic impact measured by the Virginia Economic Development Partnership Authority on the basis of estimated state tax revenues generated directly or indirectly by the projects, where applicable; and
- (vi) For all projects that reached completion five calendar or fiscal years, as applicable, prior to the year of the report, an aggregate final comparison of jobs reported by companies at the time of completion and jobs at the end of the most recent calendar year, and an aggregate final comparison of the projects' rate of return at the time of completion and a five-year rate of return based on the most recent job levels.

The chapters of the acts of assembly referenced in the historical citation at the end of this section may not constitute a comprehensive list of such chapters and may exclude chapters whose provisions have expired.

October 29, 2019

The Honorable Brian Ball
Secretary of Commerce and Trade
Patrick Henry Building
1111 East Broad Street
Richmond, VA 23219

Dear Secretary Ball:

As required by statute, staff of the Joint Legislative Audit and Review Commission (JLARC) reviewed the 2019 report, the *Effectiveness of Economic Development Incentive Grant Programs Administered by the Commonwealth of Virginia*, which is prepared annually by the Virginia Economic Development Partnership (VEDP). As we have noted in the past, VEDP has made significant improvements to the content and substance of the report since it was first issued in 2014. However, the report still does not satisfy all aspects of legislative intent. Specifically, the actual rate of return and total economic impact of grant projects are not included because this information is not readily available.

Given recent requirements for JLARC to evaluate economic development incentives, this report has become duplicative of a more comprehensive JLARC annual report on all economic development incentives including grants, tax credits and exemptions, and other incentives. The JLARC report includes similar information as the report prepared by VEDP. The JLARC report also includes information on the economic impact of Virginia's economic development incentive grants and other incentive programs.

As I indicated last year, I would be glad to work with you, VEDP staff, and other stakeholders to reduce the duplicative efforts that are necessary to produce these two reports. Please contact me at your earliest convenience, or have your staff contact me, so that we can come up with a data collection and reporting process that fulfills the information needs of all stakeholders, including the legislature, VEDP, and my staff.

As always, I thank VEDP staff for their cooperation and for the opportunity to review this report.

Sincerely,



Hal E. Greer
Director

cc: The Honorable Thomas K. Norment, Jr.
The Honorable R. Steven Landes
Stephen Moret