









# Virginia College Savings Plan Annual Report

For the period ended on June 30, 2019





#### LETTER OF TRANSMITTAL

November 15, 2019

Board of the Virginia College Savings Plan 9001 Arboretum Parkway North Chesterfield, Virginia 23236

To the Members of the Board:

It is our pleasure to present the Annual Financial Report (the Report) of the Virginia College Savings Plan (VA529) for the fiscal year ended June 30, 2019, as required by Section 23.1-709 of the *Code of Virginia*. This Report will be presented to the Governor, the Senate Committee on Finance, the House Committees on Appropriations and Finance, and the Joint Legislative Audit and Review Commission. The Report also will be available on our web site at Virginia529.com.

#### MISSION AND PROGRAMS

VA529's primary mission is twofold: first to assist families and others in achieving their higher education goals through three college savings programs, Prepaid529<sup>SM</sup> (Prepaid529), Invest529<sup>SM</sup> (Invest529) and CollegeAmerica<sup>®</sup>, and our early commitment scholarship program, SOAR Virginia<sup>®</sup>, as part of our statutory mandate to help make college more affordable and accessible; and second, to assist individuals with disabilities to save for qualified disability expenses without losing certain federal means-tested benefits through ABLEnow<sup>®</sup> and ABLEAmerica<sup>®</sup>, both ABLE disability savings programs. Note that Prepaid529 is now closed to new participants.

#### ACCOUNTING SYSTEM AND INTERNAL CONTROL

VA529's management assumes full responsibility for the accuracy, completeness and reliability of the information presented. The financial statements are presented in accordance with accounting principles generally accepted in the United States of America (GAAP) as established by the Governmental Accounting Standards Board (GASB). The financial statements contain a description of the accounting principles used in the preparation of the statements. In accordance with GASB principles per the *Codification of Governmental Accounting and Financial Reporting Standards*, the financial statements include Management's Discussion and Analysis (MD&A). This Letter of Transmittal is designed to complement the MD&A and should be read in conjunction with it.

VA529's management is responsible for maintaining a system of adequate internal accounting controls designed to provide reasonable assurance that transactions are executed in accordance with management's general or specific authorization, and are recorded as necessary to

maintain accountability for assets and to permit preparation of financial statements in accordance with GAAP. The internal control system includes the organization plan, the appropriate segregation of duties and responsibilities and sound practices in the performance of duties, data security, and personnel with capabilities commensurate with their responsibilities.

#### PREPAID529 ACTUARIAL VALUATION AND OUTLOOK

VA529's most recent actuarial valuation report for the Prepaid529 program was prepared by Milliman, Inc. as of June 30, 2019 and compares the value of the current and projected assets of Prepaid529 to the value of the expected future disbursements and program costs. The actuarial valuation was performed based upon generally accepted actuarial principles. The two most significant assumptions used to prepare Prepaid529's actuarial valuation report are the long-term rates of investment return and future tuition growth. The report indicated an increase in Prepaid529's actuarially determined funded position from the position as of June 30, 2018 primarily due to lower than expected tuition growth and a decrease in the tuition increase assumption. We are pleased to report that Prepaid529 was 151.7 percent funded on an actuarial basis as of June 30, 2019.

VA529 continues to remain optimistic that its asset allocation and investment strategies will result in the Prepaid529 portfolio meeting or exceeding performance expectations over the long term. The Plan has an assumed long-term rate of return of 5.75 percent on Prepaid529 investments. As of June 30, 2019, the total return since inception was 6.18 percent net of fees, and reflected the lower than expected 4.92 percent overall fund performance during fiscal 2019. VA529 has adopted a long-term target asset allocation strategy for Prepaid529 as set forth within its Investment Policy and Guidelines. As of June 30, 2019, the Prepaid529 portfolio was within about 1.1 percent of its target allocation in the three major categories: Equities, Fixed Income, and Alternative Investments.

Prepaid529 performance was skewed by significant volatility within the equity and fixed income markets throughout fiscal 2019. Despite a near ten-year bull market, the market experienced volatility due to global trade tensions, major currency depreciation in emerging markets, and central bank lending rate changes. Although these instances provoked global volatility, U.S. Stocks still continued to outperform international developed and emerging market stocks. This is reflected by the index performance of the S&P 500, Dow Jones Industrial Average and the Nasdaq Composite indices which in total returned 10.4%, 12.7% and 7.3%, respectively, while the MSCI ACWI ex. U.S. Index and the MSCI Emerging Markets index returned just 1.3% and 1.6%, respectively. The S&P 500 reached its all-time high of 2,954 on June 20, 2019.

In fiscal 2019, the U.S. markets experienced notable volatility, mainly due to trade tensions with China and changes to the interbank lending rate. The VIX volatility index had a range of 10.85 to 36.07 for the year, indicating fluctuating market expectations. The VIX ended the fiscal year at 15.08, which is just under its historical average.

Global trade tensions escalated throughout fiscal 2019, as the Trump administration threatened increased tariffs on certain foreign goods and planned to end sanction waivers on imported oil from Iran to trigger negotiations. The ongoing trade war between the U.S. and China worsened during August 2018, as the administration increased tariffs from 10% to 25% on approximately \$200 billion of Chinese imports. China responded with threats to increase tariffs on over \$60 billion of U.S. goods, which further escalated tensions until leaders from both countries agreed to restart negotiations in late June 2019.

The U.S. Real GDP expanded at a rate of 2.9% throughout 2018, despite the market correction in December bringing GDP growth to only 1.1% in the fourth quarter. The U.S. GDP recovered in the first quarter of 2019 with GDP growth reaching 3.1%, and plateauing to 2.9% by the end of June 2019. The recovery in GDP growth can be attributed to increased consumer spending, as well as increases in nonresidential fixed investments.

The Federal Open Market Committee (Fed) tightened early in fiscal 2019, raising the target range for the federal funds rate from 2 to 2-1/4 percent. This was followed by another rate hike in December, raising the target range from 2-1/4 to 2-1/2 percent. After the market correction that occurred in December, The Fed promised rate hikes would halt for the remainder of 2019. It also continued to take steps to reduce its balance sheet after quantitative easing following the 2007-2008 recession.

Fed rate increases throughout the first half of fiscal 2019 coupled with diminishing growth outlook caused the 2-year and 5-year treasury yields to invert in early December. The yield curve inversion coupled with trade war concerns caused massive sell-offs in the market, bringing the S&P 500 down 10.2% in December alone. Although the market recovered from this correction early in 2019, the yield curve inversion remained prominent through the end of the fiscal year. The 6-month and 10-year yield curve inverted in May 2019, further fueling investor fears of an oncoming recession.

The U.S. unemployment rate hit a 50-year low multiple times this year, hitting 3.7% in both September and November. The unemployment rate increased following the December market correction, and ultimately fell back to a new low of 3.6% in April 2019. Rising inflation was interrupted in November and December, with rolling 12-month inflation falling from 2.5% to 1.9% within two months. Fiscal 2019 ended with a 12-month inflation rate of 1.6% as of June 30, 2019. Labor costs have been on the rise throughout fiscal 2019, with 2-year moving averages indicating continued rising labor costs & productivity.

As we enter fiscal 2020, the U.S. economy has signals of slowing growth, despite the strength of U.S. equity markets. Major currency depreciations in countries like Turkey, Argentina, and Indonesia, caused by political instability and financial management concerns, brought instability into Emerging Markets for the first quarter of fiscal 2019. These issues within emerging markets drove market capital towards developed markets, which was encouraged further through rising interest rates in the U.S.

Worries continue to abound with regard to fluctuating trade tensions between the U.S. and China, with the possibility of tariff hikes from both countries; yield curve inversion and the possibility of slowing economic growth globally; waning investor confidence in the U.S. Bond markets; and heavy pressure on central banks to cut lending rates. It is difficult to accurately predict how these factors may impact markets and subsequently the performance of the Prepaid529 Plan during the remainder of fiscal 2020.

The other significant factor in Prepaid529's ability to meet future obligations is the future growth in tuition and mandatory fees. There is an inverse relationship between state funding and the rate at which tuition increases at public higher education institutions. When the state provides additional support to public higher education, institutions are better able to control the rate at which they increase tuition. According to the State Council of Higher Education for Virginia (SCHEV),

as reported in the 2019-20 Tuition and Fees Report, tuition and mandatory educational general (E&G) fees did not increase for in-state undergraduate students, primarily as a result of additional state funding. During the 2019 Session, the General Assembly provided \$52.5 million in general funds to establish a Tuition Moderation Fund and required public institutions wishing to receive their share of the additional funding to maintain in-state undergraduate tuition and mandatory E&G fees at the fiscal 2019 level. All institutions complied with this requirement and did not increase tuition for in-state undergraduate students. The last time this occurred was 20 years ago, also as a result of the General Assembly's action to hold down tuition increases.

While tuition and mandatory E&G fees did not increase, mandatory non-E&G fees (those related to non-instructional activities) increased by 4%. This resulted in an overall increase of \$155 (1.2%) in average tuition and all mandatory fees for instate undergraduates over the prior year.

Substantial general fund budget reductions over the last decade have adversely impacted the affordability and accessibility of Virginia's public higher education system. The State's contribution to the cost of public higher education is estimated to be 48 percent, which means that on average, in-state undergraduate students will pay more than half of the cost of their education in fiscal 2020. The Commonwealth's contribution is 19 percentage points lower than the target of 67 percent identified in its official tuition policy.

In assessing Prepaid529's financial condition, VA529 has projected that tuition and fee increases at Virginia's public higher education institutions will increase annually by approximately 4.0 percent for the 2020-2022 academic years, and 6.0 percent thereafter for four-year universities, colleges and two-year universities. Future budget shortfalls and corresponding reductions in general fund support to Virginia's public higher education institutions may result in higher tuition and fee increases in future academic years. Changes in public education funding that results in tuition increases above VA529's projections would have an immediate, detrimental impact on VA529's outstanding long-term Prepaid529 obligations. With the statutory requirement that institutions provide updated, long-term tuition projections, VA529 remains in a position to be informed of future tuition and fee increases. However, changes in tuition and fee models at Virginia's public higher education institutions that impact Prepaid529 and unanticipated changes in program revenue or statutorily mandated changes may have an adverse impact on program sustainability.

#### **2019 PROGRAM HIGHLIGHTS**

#### Legacy Prepaid529 Program

Prepaid529 closed to new participants after its final enrollment period during fiscal 2019, which resulted in the purchase of approximately 3,972 contracts by customers. With a long history dating back to 1996, it has been one of the most successful programs in the country. While over time, it experienced brand name changes, contract prices increases, and program structure changes, the defined benefit remained the same. Existing Prepaid529 program customers still have the certainty that VA529 will continue to service their contracts and that Prepaid529 will cover future tuition as defined in their contracts as the normal, in-state, and undergraduate full-time tuition and mandatory fees assessed to all students.

While planning for the final enrollment of Prepaid529, VA529 continued to build and seek approval for a revised prepaid program structure. This followed a Prepaid529 Sustainability Study

in 2016, proposed program structure review in 2017, and a study of VA529's proposed weighted-average tuition (WAT) benefit model by the Joint Legislative Audit & Review Commission (JLARC) that was completed in November 2018. During the 2019 Session, the Virginia General Assembly approved House Bill 1972 and Senate Bill 1315, Chapters 803 and 804, respectively that provided for a new WAT benefit structure for contracts issued after July 1, 2019.

Planning for the new program is ongoing with a targeted launch in late 2020. Integral to this project is the need to focus on program design, materials and development of internal systems, as well as technical and operational procedures. This will also include the finalization of key assumptions for valuation and pricing purposes.

## Invest529 and CollegeAmerica Investment Updates

In October 2018, Invest529 retained the Gold rating from Morningstar that was first awarded in October 2016. Morningstar, a leading provider of independent investment research, introduced its ratings on 529 plans in 2010 and evaluates college savings plans on five key pillars - Process, People, Parent, Price, and Performance - which its analysts believe lead to plans that are more likely to outperform over the long term on a risk-adjusted basis. Morningstar evaluated 62 of the largest 529 plans in 2018. Morningstar's ratings from highest to lowest are Gold, Silver, Bronze, Neutral and Negative. Only four college savings programs received the coveted Gold rating and they were noted as standing out for their low costs, strong stewardship, and exceptional investment options. CollegeAmerica retained its strong Silver rating, one of only two advisor based programs to receive such a high rating. Invest529 and CollegeAmerica are two of only fourteen plans that received one of the top two ratings.

During fiscal year 2019, VA529 added the Invest529 Global Equity Portfolio to its actively-managed portfolio offerings. In its effort to manage excess liquidity and enhance earnings, VA529 implemented staggered Certificates of Deposit (CD) products as underlying investments for the Invest529 FDIC-Insured Portfolio.

As of June 30<sup>th</sup>, the CollegeAmerica program offered 43 American Funds mutual funds. Invest529 offered 21 investment options.

# ABLEnow Growth and ABLEAmerica® Launch

VA529's statutory mission was expanded in 2015 with the passage of the Virginia ABLE Act that gave VA529 responsibility for the development and administration of an ABLE disability savings program. In December 2016, VA529 successfully launched ABLEnow, a direct-sold, defined contribution program to allow individuals with disabilities to save for "qualified disability expenses" without losing certain federal means-tested benefits. Qualified expenses include education, including higher education, housing, transportation, obtaining and maintaining employment, health and wellness, and other personal support expenses. ABLEnow is offered in partnership with PNC Bank, N.A. using a health savings account model providing accounts with the ability to have both an interest-bearing checking account and low-cost investment options. As of June 30, 2019, ABLEnow had 6,135 active accounts and over \$23 million in assets under management.

In July 2018, the American Funds launched ABLEAmerica, the first ABLE plan available through financial advisors. ABLEAmerica is a compliment to ABLEnow by giving those individuals

and families who utilize financial advisors another means through which to access an ABLE plan. Investments are offered through seven approved mutual funds at the ABLE-A share class level. As of June 30, 2019, ABLEnow had 476 total accounts and over \$3.6 million in assets under management.

### Account Growth and Transaction Volume

During fiscal 2019, VA529 experienced varying account growth by program as shown in the table below. Invest529's 17.3 percent growth rate depicts continued strong growth and corresponds to an additional 49,038 accounts opened during the fiscal year. ABLEnow also continue to experience growth in accounts and VA529 welcomed the launch of the ABLEAmerica program.

Fiscal 2019 Growth in Accounts <sup>1</sup>			
Prepaid529	6.3%		
Invest529	17.3%		
CollegeAmerica	0.9%		
ABLEnow	86.0%		
ABLEAmerica	N/A*		

<sup>&</sup>lt;sup>1</sup>Gross accounts opened during fiscal year, except for CollegeAmerica (net) and ABLEnow (net)

Transaction volume also continued to increase as participants utilized their college savings accounts. During fiscal 2019, the Plan processed 80,531 Invest529 distribution requests and 20,209 Prepaid529 payments to institutions, representing a 29 percent increase and 2 percent decrease over the prior fiscal year, respectively.

## Operational and System Improvements

During fiscal 2019, VA529 continued to make operational improvements to better serve our customers with primary goals to enhance customer functionality, increase transaction efficiency and improve the customer experience. This included continued enhancement of VA529's web presence, enhancing gifting options, and improving ABLEnow online functionality.

Enhancements were made with regard to customer security, enhanced customer verification and identification for online transactions. In addition, through work with its financial institution, VA529 implemented a direct deposit solution to ensure efficiency in posting customer transactions. Virginia529@Work was also launched to promote collaboration with employers wishing to offer payroll direct deposit to employees for contribution into their VA529 program accounts.

During the 2019 General Assembly Session, VA529 received authorization for the decentralization of Prepaid529 disbursements. This resulted in VA529's implementation of a controlled disbursement account on July 1, 2019, which allows for the prompt and efficient disbursement of funds to customers and higher education institutions from its own bank accounts with summary reporting of accounting transactions to the Commonwealth's Cardinal Financials System.

<sup>\*</sup> ABLEAmerica was launched in FY19

VA529 launched the Banner Forms Transformation Project, a major systems initiative that will extend through December 2019. Banner is the participant recordkeeping and accounting system of record for 529 program and agency operations. In conjunction with this project, VA529 implemented a comprehensive user acceptance testing (UAT) process, which allows for development teams to get instant feedback from users on proposed new system features prior to implementation.

VA529 remains committed to its controls over accounting and financial reporting. During fiscal 2019, it implemented a new travel and expense management system, a new cloud based financial reporting system, and continued development of workflows in its electronic document management system.

#### · Joint Legislative Audit and Review Commission (JLARC) Oversight.

During its 2012 Session, the General Assembly passed, and the Governor signed, the Virginia College Savings Plan Oversight Act, which provided for oversight and evaluation on a continuing basis by JLARC. The legislation was not the result of any problem or deficiency.

As previously reported, JLARC issued its third biennial status report on VA529 in June 2018 and noted that VA529's programs had grown and met long-term performance goals. The report noted that the Prepaid529 program was 138 percent funded on an actuarial basis as of June 30, 2017, but that the fund's investments had underperformed their benchmark for certain shorter-term periods. The report noted however, that the Investment Advisory Committee oversaw the investment strategies and that the Committee indicated that the fund was defensively positioned with the intent of outperforming over the long term to achieve the Prepaid529 program's long-term assumed rate of return. The report also discussed recent changes in the fund's benchmark that were implemented in 2018 following an internal review to improve performance transparency. JLARC, as directed in the 2018 Appropriation Act, initiated their own study of the fund's benchmarks to determine whether they were appropriate to measure performance given the fund's goals, strategies and risk tolerance as established by VA529. The study was completed in fiscal 2019 by JLARC, which included a benchmark review by an external consulting firm. Proposed changes were considered by the VA529 and the Investment Advisory Committee and resulting changes were incorporated into the Prepaid529 Investment Policy and Guidelines during fiscal 2019.

JLARC also issued its report on the Proposed Change to Payout Model of Virginia's Prepaid529 Program, which included a recommendation that the General Assembly may wish to change the current structure of the Prepaid529 to the weighted average tuition model as proposed by VA529 and included other recommendations for VA529's consideration in the administration of such model. As noted previously, the General Assembly passed legislation in fiscal 2019 authorizing the proposed structure. This report can be found on JLARC's website at <a href="http://jlarc.virginia.gov/vcsp.asp">http://jlarc.virginia.gov/vcsp.asp</a>. We look forward to continuing our relationship with JLARC.

#### **ACKNOWLEDGEMENTS**

We remain committed to providing the best possible customer service to our program participants and to the citizens of the Commonwealth, and to being responsible stewards of the funds in our care. We express our sincere thanks and appreciation to our outstanding staff and our

business partners and for the guidance and dedication of our Board and Committee members.

Respectfully submitted,

Mary G/Morris

Chief Executive Officer

Vivian Shields

Chief Financial Officer

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#### **Independent Auditor's Report**

To: Members of the Board Virginia College Savings Plan N. Chesterfield, VA 23236

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the business type activities (the Enterprise Fund) and the remaining fund information (the Private Purpose Trust Fund) of the Virginia College Savings Plan (the Plan) as of and for the year ended June 30, 2019, and the related notes to the financial statements which collectively comprise the Plan's basic financial statements as listed in the table of contents.

#### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business type activities and the remaining fund information of the Virginia College Savings Plan as of June 30, 2019, and its respective changes in net position for the year then ended in conformity with accounting principles generally accepted in the United States of America.

#### **Emphasis of Matters**

#### Reporting Entity

As discussed in Note 1, the financial statements of the Plan, are intended to present the financial net position, the changes in financial net position and cash flows of only that portion of the business-type activities, and the aggregate remaining information that is attributable to the transactions of the Plan. They do not purport to, and do not, present fairly the financial position of the Commonwealth of Virginia as of June 30, 2019, and the changes in their financial position and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America. Our opinions are not modified with respect to this matter.

#### Alternative Investments

As discussed in Notes 1 and 4 to the financial statements of the Plan, total system investments include investments valued at \$1,006.4 million (33.0% of total assets) for the Enterprise Fund and \$117.01 million (2.3% of total assets) for the Private Purpose Trust Fund, respectively, as of June 30, 2019, whose fair values have been estimated by management in the absence of readily determinable values. Management's estimates are based on information provided by the fund managers or the general partners. Our opinions are not modified with respect to that matter.

#### **Other Matters**

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis on pages 7-21, the Schedule of Plan's Proportionate Share of the Net Pension Liability, Schedule of the Plan's Contributions, Schedule of Plan's Share of Net OPEB Liability Group Life Insurance Program (GLIP), Schedule of Plan's Contributions GLIP, Schedule of Plan's Share of Net OPEB Liability Health Insurance Credit Program (HICP), Schedule of Plan's Contributions HICP, Schedule of Plan's Share of Net OPEB Liability Virginia Sickness and Disability Program (VSDP), Schedule of Plan's Contributions VSDP Schedule of Plan's Share of Total OPEB Liability – Pre-Medicare Retirees, and respective notes to the required supplementary information on pages 71-77, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context.

We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Plan's basic financial statements. The accompanying supplementary information including, Appendix A, Appendix B, Appendix C, Appendix D (supplementary information), the letter of transmittal and other information are presented for purposes of additional analysis and are not a required part of the financial statements.

The supplementary information is the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the financial statements. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the financial statements taken as a whole.

The letter of transmittal, other information and board members have not been subjected to the auditing procedures applied in the audit of the basic financial statements and accordingly, we do not express an opinion or provide any assurance on them.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued a report dated November 15, 2019 on our consideration of the Plan's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Plan's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Plan's internal control over financial reporting and compliance.

sde Saelly LLP Boise, Idaho

November 15, 2019





Management's Discussion & Analysis



Virginia529<sup>®</sup> &BLEnow



# VIRGINIA COLLEGE SAVINGS PLAN'S MANAGEMENT'S DISCUSSION AND ANALYSIS Unaudited

The Virginia College Savings Plan's (VA529) Management's Discussion and Analysis is designed to assist the reader in focusing on significant financial issues and provides an overview of financial activity. This discussion includes an analysis of VA529's financial condition and results of operations for the fiscal year ended June 30, 2019. This presentation includes summarized data and should be read in conjunction with the accompanying financial statements and notes.

VA529 operates the Commonwealth's Internal Revenue Code (IRC) Section 529 qualified tuition plan, which offers three programs, Prepaid529<sup>SM</sup> (Prepaid529), Invest529<sup>SM</sup> (Invest529), and CollegeAmerica<sup>®</sup>. Prepaid529 is a defined benefit program, which closed to new participants in fiscal 2019. Contracts in this program are based on actuarially determined prices that provide the future payment of undergraduate tuition for the normal full-time course load for students enrolled in a general course of study at any Virginia public higher educational institution and all mandatory fees required as a condition of enrollment of all students, and differing payouts at private or out-of-state institutions. Annually, VA529's actuary determines the actuarial soundness of Prepaid529. Key factors used in the actuarial analysis include anticipated tuition increases (both short and long-term) as well as anticipated long-term investment performance. Invest529 is a defined contribution savings program, which allows participants to make contributions into their selected investment portfolio(s). Invest529 accounts are subject to market investment risks, including the possible loss of principal.

CollegeAmerica is also a defined contribution savings program. CollegeAmerica, a broker-sold program, offers 43 different American Funds mutual fund products as investment options. CollegeAmerica participants bear all market risk for their investment, including the potential loss of principal. The American Funds acts as program manager for CollegeAmerica and provides all back office and operational services for the program.

VA529 also operates the Commonwealth's IRC Section 529A programs. The Stephen Beck, Jr. Achieving a Better Life Experience (ABLE) Act authorized states to offer tax-advantaged savings programs for individuals with disabilities. ABLEnow® and ABLEAmerica®, both defined contribution plans, are VA529's tax-advantaged savings programs for people with disabilities. The American Funds acts as program manager for ABLEAmerica. These programs presented in Other Information are not audited.

#### **Overview of Financial Statements**

This discussion and analysis is an introduction to VA529's basic financial statements, which include VA529's business-type activity or enterprise fund, the fiduciary or private purpose trust fund, and notes to the financial statements.

#### Business Type Activities – Enterprise Fund

All Prepaid529 activities and VA529's operating activities are accounted for in an enterprise fund (a statutorily-created special nonreverting fund), which is typically used to account for governmental operations that are financed and operated in a manner similar to a private sector business. Enterprise funds typically report activities that charge fees for supplies or services to the general public. This activity is reported on the full accrual basis of accounting. This means that all revenue and expenses are reflected in the financial statements even if the related cash has not been received or paid as of fiscal year-end (June 30<sup>th</sup>).

The Statement of Net Position presents information on all Prepaid529 assets and deferred outflows of resources as well as liabilities and deferred inflows of resources, with the difference between the two reported as total net position. Over time, increases and decreases in net position along with the information contained in the annual actuarial soundness report indicate Prepaid529's financial position.

The Statement of Revenues, Expenses, and Changes in Net Position presents the revenues earned and expenses incurred during the year, including both actual as well as actuarially determined contract payments from participants and distributions for higher education expenses.

The Statement of Cash Flows presents information related to cash inflows and outflows summarized by operating, financing, and investing activities.

#### Fiduciary Fund

Invest529 is reported as a private purpose trust fund. A private purpose trust fund accounts for transactions of trust arrangements in which the principal and income benefit individuals, private organizations or other governments, and uses the full accrual basis of accounting.

Invest529 activities are reported in the Statement of Fiduciary Net Position and the Statement of Changes in Fiduciary Net Position. The Statement of Fiduciary Net Position presents information on all Invest529 assets and liabilities, with the difference between the two reported as net position held in trust for program participants. The Statement of Changes in Fiduciary Net Position presents the revenues earned and expenses incurred during the year.

#### Notes to the Financial Statements

The Notes to the Financial Statements provide additional information that is essential to a full understanding of the data provided in the financial statements.

#### Other Information

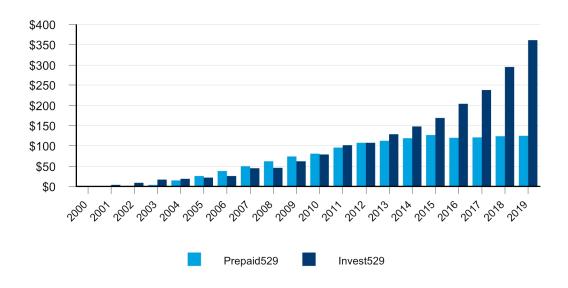
CollegeAmerica, ABLEnow, and ABLEAmerica are defined contribution savings programs and are presented as Other Information. CollegeWealth, which closed to new participants in fiscal 2017, is also presented as Other Information. Other Information is unaudited but presented as additional information.

## **Fiscal 2019 Financial Highlights**

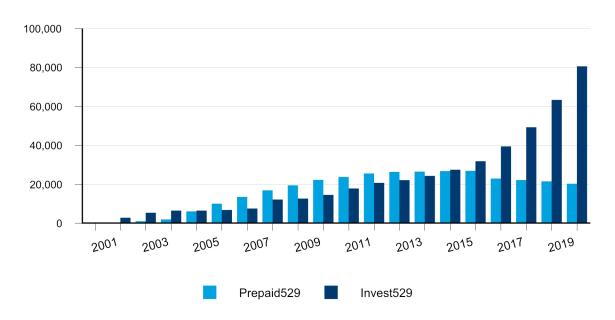
In aggregate, market movements had an overall net positive effect on fixed income and equity security prices in the Prepaid529 and Invest529 portfolios for the fiscal year ended June 30, 2019. Transaction activity also increased as customers continued to fund their college savings accounts and use them to pay higher education expenses.

The two graphs below represent Invest529 and Prepaid529 distributions since fiscal year 2000.

# Amounts Distributed per Fiscal Year Dollars in Millions



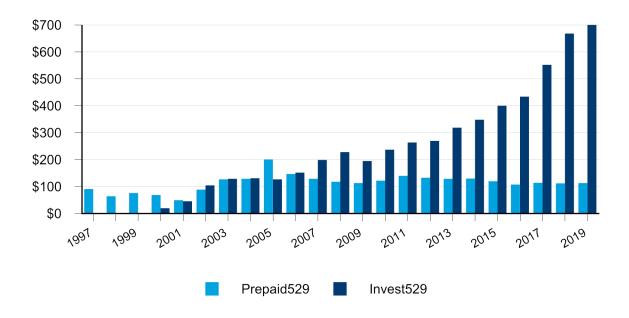
# Number of Distributions on Behalf of Beneficiaries per Fiscal Year



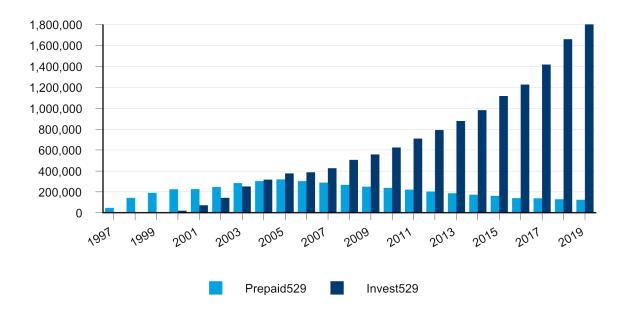
The two graphs below represent Prepaid529 contract payments and Invest529 contributions received since fiscal year 1997 - Invest529 being introduced in fiscal 2000.

# **Amounts Received per Fiscal Year**

Dollars in Millions



# Number of Payments/Contributions Received per Fiscal Year



The graph below represents Invest529 and Prepaid529 active accounts under management at fiscal year-end since fiscal year 1997 - Invest529 being introduced in fiscal 2000.

# **Growth in Accounts Under Management per Fiscal Year**

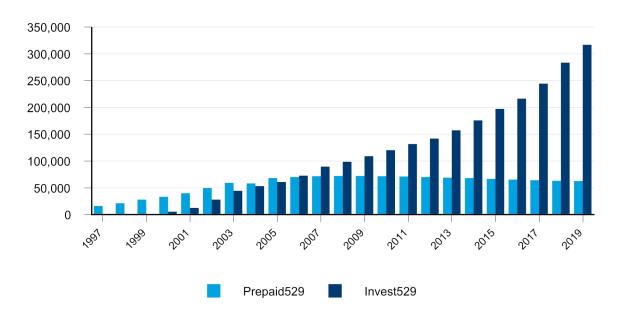


Table 1 demonstrates the numbers of students served, the amounts paid from Prepaid529 directly to Virginia public universities and community colleges, and the amounts paid from Invest529 on behalf of beneficiaries associated with the respective university or community college during fiscal year 2019. Actual payments from Invest529 may have been issued to account owners, beneficiaries, or the respective university or community college.

Table 1
Prepaid529 and Invest529 Payments to or Associated with Virginia Public Universities and Community Colleges
Fiscal Year 2019

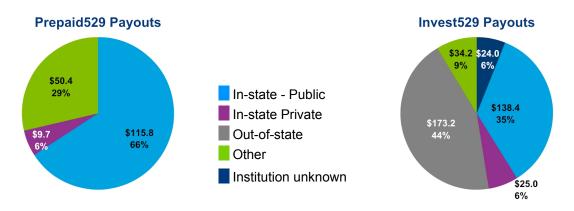
	Prepa	id529	Invest529		
Public Universities	Number of Students	Payments to Universities	Number of Students	Payments Associated with Universities	
University of Virginia	1,577	\$ 24,681,505	1,726	\$ 26,329,023	
Virginia Tech	1,805	23,042,757	2,254	29,458,510	
Virginia Commonwealth University	1,180	13,968,639	1,132	12,748,669	
College of William & Mary	575	12,168,673	631	10,903,238	
James Madison University	995	10,607,733	1,585	19,415,036	
George Mason University	848	9,043,104	1,159	12,983,122	
Christopher Newport University	455	6,397,858	427	5,569,109	
Old Dominion University	362	2,899,992	449	3,861,346	
Longwood University	251	2,831,998	204	2,247,240	
University of Mary Washington	247	2,787,849	365	4,421,469	
Radford University	254	2,500,944	308	2,977,943	
Virginia Military Institute	67	1,138,070	71	812,043	
University of Virginia's College at Wise	14	121,826	20	150,663	
Virginia State University	12	90,700	23	138,039	
Norfolk State University	9	80,665	17	95,518	
Total Universities	8,651	\$ 112,362,313	10,371	\$ 132,110,970	

	Prepa	id529	Invest529		
Community Colleges	Number of Students	Payments to Community Colleges	Number of Students	Payments Associated with Community Colleges	
Northern Virginia Community College	448	\$1,424,419	857	\$2,959,697	
Tidewater Community College	127	375,038	139	434,538	
J Sargeant Reynolds Community	111	291,010	133	441,878	
Germanna Community College	66	176,751	94	296,774	
John Tyler Community College	107	170,039	148	460,520	
Lord Fairfax Community College	51	136,552	69	170,245	
Thomas Nelson Community College	51	133,523	76	234,487	
Virginia Western Community College	43	116,945	56	141,134	
Blue Ridge Community College	24	84,360	42	196,480	
Piedmont Virginia Community College	35	75,480	85	384,543	
Richard Bland College	11	70,200	18	82,816	
New River Community College	24	56,662	38	122,739	
Rappahannock Community College	17	34,804	17	25,322	
Central Virginia Community College	16	34,619	29	81,022	
Wytheville Community College	7	23,699	8	15,110	
Danville Community College	8	21,752	6	28,959	
Southwest Virginia Community College	6	17,855	1	1,000	
Patrick Henry Community College	5	13,058	7	30,899	
Southside Virginia Community College	6	11,803	4	8,717	
Virginia Highlands Community College	3	10,161	5	13,102	
Paul D Camp Community College	5	8,040	4	14,915	
Mountain Empire Community College	2	5,652	2	4,404	
Eastern Shore Community College	1	4,628	2	3,520	
Dabney S Lancaster Community College	1	2,177	3	2,323	
Total Community Colleges*	1,175	\$ 3,299,226	1,843	\$ 6,155,145	

<sup>\*</sup>Includes Richard Bland College; Virginia's only 2-year junior college

Chart 1 below reflects the types of institutions to which benefits are paid. Most Prepaid529 payments are made to in-state public institutions on behalf of the beneficiary pursuant to the contracts. Prepaid529 benefits paid for those students attending an out-of-state school are distributed by transferring benefits to an Invest529 account, which represent a portion of 'Other' Prepaid529 Payouts. The majority of Invest529 payments are made directly to account owners or beneficiaries for expenses paid to institutions, including out-of-state institutions. 'Other' payments reflected in Chart 1 include rollovers to another state's plan, rollovers/transfers to another VA529 program, other distributions to account owners and beneficiaries, and refunds to the account owner.

Chart 1
2019 Program Payouts by Institution Type (in millions)



# Analysis of Enterprise Fund Financial Activities

The Enterprise Fund includes the activities of Prepaid529 as well as VA529's general operating activities. The Enterprise Fund ended the year with net position of \$1,029.4 million. The Enterprise Fund's change in net position increased by \$244.8 million during the fiscal year, primarily due to an increase in investment return coupled with a decrease in tuition benefits expense as explained further in the following paragraphs.

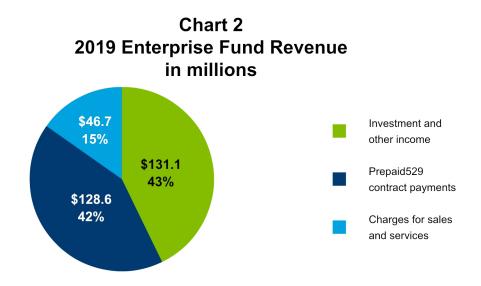
Table 2 is a summary comparison of the Enterprise Fund's Statement of Revenues, Expenses, and Changes in Net Position for fiscal year 2019 as compared to the prior year.

Table 2 - Enterprise Fund - Changes in Net Position (in millions)\*

YEARS ENDED JUNE 30,	2019		2018		CHANGE	
Operating revenues						
Charges for sales and services	\$	46.7	\$	45.7	\$	1.0
Interest and dividends (net)		129.8		147.0		(17.3)
Net increase (decrease) in fair value of investments		1.4		(11.8)		13.1
Prepaid529 contract payments		128.6		114.4		14.2
Net operating revenues		306.4		295.4		11.0
Operating expenses						
Tuition benefits expense		32.1		266.0		(234.0)
Other operating expenses		29.1		25.3		3.9
Net operating expenses		61.2		291.3		(230.1)
Operating income (loss)		245.2		4.1		241.1
Non operating revenue (expense) net		_		(2.7)		2.7
Income (loss) before transfers		245.2		1.4		243.8
Transfer to the Commonwealth		(0.4)		(0.6)		0.3
Change in net position		244.8		0.8		244.0
Net position, beginning		784.6		783.8		0.8
Net position, ending	\$	1,029.4	\$	784.6	\$	244.8

<sup>\*</sup>Amounts may not sum due to rounding

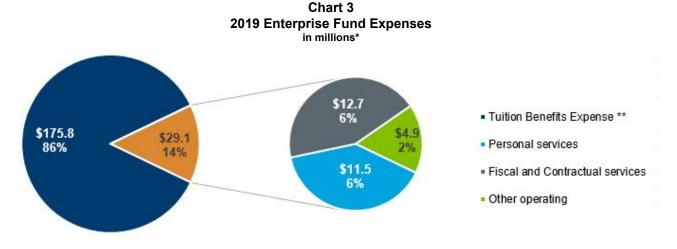
The Prepaid529 portfolio's asset allocation benefited from the strong performance of emerging market equities, as well as certain fixed income classes as reflected in the rate of return for fiscal 2019 of 4.92 percent. For the fiscal year ended June 30, 2019, a net increase is reflected in the fair value of investments of approximately \$1.4 million, versus the decrease in the prior fiscal year of \$11.8 million. This slight increase is a result of a \$21 million increase in dividends and interest, a \$35 million decrease in realized gains and the remainder primarily attributable to the difference in pending trades accrued year over year. The fair market value of investment securities changes on a daily basis depending upon market conditions. This number will fluctuate from year to year, depending upon market conditions as of June 30th, or the last business day of the fiscal year. Investment income represents about 43 percent of enterprise fund revenue, as shown in Chart 2.



Prepaid529 contract payment revenue includes actual and actuarially estimated contract payments, and represents approximately 42 percent of enterprise fund revenue. Actual contract payments received from participants decreased by \$1.6 million over prior year receipts. In addition, actuarially determined Prepaid529 contract payment revenue increased by \$15.8 million. Receipts for charges for sales and services increased during fiscal year 2019 by \$1.0 million. This increase is attributable to growth in assets in the CollegeAmerica program.

Table 2 also reflects tuition benefits expense, which is comprised of two components; actuarially determined and actual tuition benefits expenses. Tuition benefits expense decreased by \$233.9 million from fiscal year 2018. The actuarially determined tuition benefit expense is accrued for estimated expenses, as determined by VA529's actuary, and represents the net change in tuition benefits payable over the prior fiscal year end. This actuarially determined amount decreased from the previous fiscal year end accrual by \$230.8 million, primarily due to tuition assumptions versus actual tuition increases. Actual tuition benefits expense represents actual distributions made during the fiscal year. This amount decreased over the prior year by \$3.1 million, or 1.7 percent.

As shown in Chart 3, tuition benefit payments represent 86 percent of actual expenses of the Enterprise Fund. Of the \$29.1 million expended for administration and operations expenses, 83 percent were for personal and contractual services.



<sup>\*</sup> Amounts may not sum due to rounding

Table 3 provides a comparison of administration and operations expenses between fiscal years 2019 and 2018, which increased by 15.3 percent.

Table 3 – Enterprise Fund
Plan Administration and Operations Expenses (in thousands)\*

YEARS ENDED JUNE 30,	2019		2019 2018		8 CHAN	
Personal services	\$	11,536	\$	10,851	\$	685
Actuarial pension expense		829		1,167		(338)
Fiscal and contractual services		12,724		10,086		2,638
Supplies and materials		62		51		11
Depreciation		227		511		(284)
Rent, insurance, and other related charges		897		255		641
Expendable equipment		672		255		416
SOAR Virginia		2,000		2,000		_
Other		185		84		102
Administration and Operations Expenses	\$	29,133	\$	25,261	\$	3,872

<sup>\*</sup> Amounts may not sum due to rounding

Personal services expense increased by \$685,258, or 6.3 percent, over the prior year's amount. The increase is attributable to hiring additional staff, and salary and incentive increases as provided in VA529's Compensation Plan approved by the General Assembly. Expenses for fiscal and contractual services represent about 43.8 percent of fiscal 2019 administrative expenses. This expense category experienced an increase of \$2.6 million, or 26.2 percent, over the prior year due to increases in marketing, information technology, and banking and custodial services in fiscal 2019. Depreciation expense decreased by \$283,586. Rent, insurance, and other related charges increased by \$641,108, or 252 percent. These changes were due to the reclassification of the Arboretum Office Building lease to an operating lease, previously recognized as a capital lease.

<sup>\*\*</sup> Does not include actuarial tuition benefits

Table 4 – Enterprise Fund Summary of Net Position (in millions)\*

As of JUNE 30,	2019 2018		CHANGE
Assets and deferred outflows:			
Current assets	\$ 141.1	\$ 152.6	\$ (11.5)
Investments	2,746.2	2,671.8	74.4
Capital Assets	1.0	0.8	0.3
Other noncurrent assets	160.1	147.0	13.1
Total assets	3,048.4	2,972.1	76.3
Total deferred outflows	2.1	1.9	0.1
Assets and deferred outflows	3,050.5	2,974.1	76.4
Liabilities and deferred inflows:			
Current liabilities	297.8	320.6	(22.8)
Noncurrent liabilities	1,721.5	1,867.6	(146.0)
Total liabilities	2,019.3	2,188.2	(168.8)
Total deferred inflows	1.8	1.3	0.5
Liabilities and deferred inflows	2,021.1	2,189.4	(168.4)
Net Position			
Investment in capital assets	1.0	8.0	0.3
Restricted	0.4	_	0.4
Unrestricted	1,028.0	783.9	244.2
Total net position	\$ 1,029.4	\$ 784.6	\$ 244.8

<sup>\*</sup>Amounts may not sum due to rounding

#### **Assets**

Long-term investments increased by 2.8 percent, attributable to strong market conditions. Other noncurrent assets represents the noncurrent portion of tuition contributions receivables which increased by \$13.1 million for fiscal 2019. This represents the increase in the actuarially determined amount expected to be collected from contract holders of record in future years.

#### **Liabilities**

Current liabilities decreased by \$22.8 million. Noncurrent liabilities decreased by \$146.0 million. These decreases are due to the change in the actuarial present value of the future tuition obligations. Changes in the present value of the future tuition benefit obligation can be attributed to the passage of time, unit redemptions and new unit sales, differences between actual experience and the actuarial assumptions used, and changes to the actuarial assumptions.

## **Actuarial Soundness**

VA529's statute requires that it annually determine the actuarial soundness of Prepaid529. The purpose of the actuarial valuation is to assess the future value of VA529's assets and liabilities, which are discounted to reflect their present value.

During fiscal year 2019, Prepaid529's actuarial reserve position, as calculated by VA529's actuary and reported in the 2019 Actuarial Valuation Report, increased from an actuarial surplus of \$784.6 million to a surplus of \$1,029.4 million. Lower than expected tuition increases during fiscal 2019 also contributed to earnings on the actuarial reserve and other actuarial gains. Actuarial assumptions are discussed in Note 9 in the Notes to the Financial Statements.

The overall effect of the changes on the actuarial reserve is summarized in Table 5. Table 5 reflects the actuarial gains and losses and the Actuarial Reserve as of June 30, 2019 as calculated by VA529's actuary using preliminary financial statements developed and provided by VA529 as reflected in the draft Actuarial Valuation Report as of October 31, 2019. The final report is expected to be completed no later than mid-December 2019. Any adjustments to the final Actuarial Reserve and the estimated valuation will be reflected and disclosed in subsequent year's financial statements. A copy of the 2019 Actuarial Valuation Report may be obtained from VA529.

Table 5 – Prepaid529
Statement of Changes in Actuarial Reserve (dollars in millions)

Actuarial Reserve / (Deficit) as of June 30, 2018	\$ 784.6
Interest on the reserve at 5.75%	45.1
Investment gain / (loss)	(21.5)
Tuition gain / (loss)	62.6
Lower than expected actual account balances	4.5
Sale of new contracts	7.7
Administrative fee revenue from Virginia529	24.5
Change to reasonable rate and volatility assumptions	14.1
Change to tuition growth assumptions	66.6
Other experience gains	41.2
Actuarial Reserve / (Deficit) as of June 30, 2019	\$ 1,029.4

Prepaid529's overall funded status, as calculated by the actuary, as of June 30, 2019 was 151.7 percent. Chart 4 provides Prepaid529's funded status since 1997.

Chart 4
Prepaid529 Actuarially Funded Percentage as of June 30th (rounded)

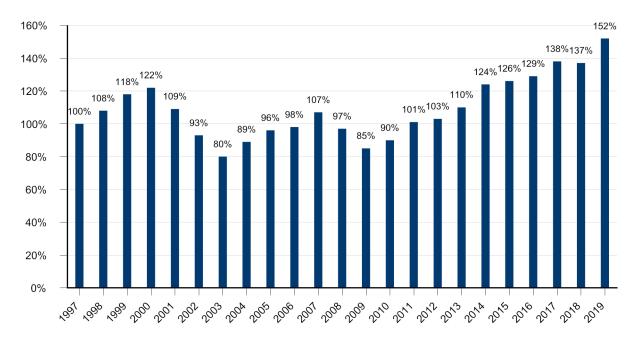


Table 6 represents the condensed Statement of Cash Flows for the Enterprise Fund for the fiscal years ended June 30, 2019 and 2018. VA529's year-end cash balance in the Enterprise Fund decreased by \$1.9 million.

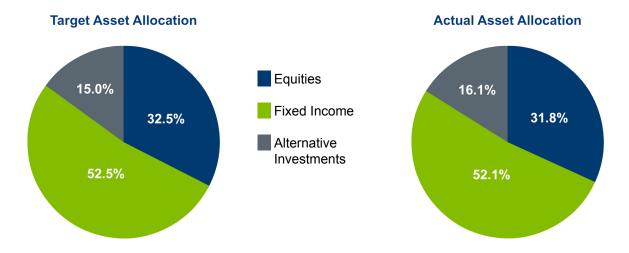
Table 6 – Enterprise Fund Statement of Cash Flows (in millions)

As of June 30,	2019	2018
Cash provided (used) by:	,	
Operating activities	(\$44.9)	(\$50.6)
Noncapital financing activity	(0.4)	(0.6)
Capital and related financing activities	(0.5)	(0.7)
Investing activities	43.9	43.5
Net increase (decrease) in cash	(1.9)	(8.5)
Cash – beginning of year	69.3	77.8
Cash – end of year	\$67.4	\$69.3

In fiscal 2019, the Board revised its Investment Policies and Guidelines for Prepaid529 and Invest529. Changes primarily related to the benchmarks within the Prepaid529 Guidelines. The Prepaid529 benchmarks were revised during the year such that composite benchmarks are constructed using a top down methodology in which asset class benchmarks are based on portfolio modeling. Chart 5 below illustrates the target and actual asset allocations of Prepaid529 as of fiscal year end. During the fiscal year the Board also reviewed and approved Investment Policies and Guidelines for the ABLEnow program.

In fiscal 2019, the Investment Advisory Committee terminated Donald Smith & Company as a domestic equity manager for Prepaid529. The liquidation of assets was largely complete by fiscal year end with proceeds being temporarily invested in the Vanguard 500 Index Fund. Additionally during the fiscal year the committee hired Sands Capital Management as an emerging markets equity manager for Prepaid529. A complete list of Prepaid529 managers as of June 30, 2019 can be found in Appendices A and B.

Chart 5
Prepaid529 Asset Allocation as of June 30, 2019



# Analysis of Fiduciary Fund (Invest529) Financial Activities

Table 7 presents a summary of Invest529's assets and liabilities for fiscal 2019 and 2018. Cash decreased by \$18.5 million from fiscal year 2018. VA529 engages various investment managers to invest the funds of the Invest529 program. The cash position fluctuates as these managers purchase and sell investments. Strong market conditions and continued increases in participant contributions during the fiscal year resulted in a 13.7 percent increase in investments.

Table 7 – Invest529
Statement of Fiduciary Net Position (in millions)\*

Fiscal year ended June 30	2019	2018	Change
Assets:	,		
Cash	\$ 115.8	\$ 134.3	\$ (18.5)
Receivables	5.4	5.6	(0.2)
Investments	4,991.4	4,391.5	599.9
Total Assets	5,112.6	4,531.3	\$ 581.2
Liabilities	8.9	9.4	(0.5)
Net position held in trust, ending	\$ 5,103.7	\$ 4,522.0	\$ 581.7

<sup>\*</sup>Amounts may not sum due to rounding

Table 8 reflects the change in Invest529's net position for fiscal 2019. Additions to the fiduciary net position held in trust include contributions from participants as well as net investment income. Contributions represent amounts received from new and existing account holders. Contributions from Invest529 participants increased from the previous year by approximately \$42 million and there were more than 49,000 new Invest529 accounts opened during the fiscal year. Educational expense benefit payments made on behalf of participants represent 91 percent of Invest529 deductions. As anticipated, overall disbursements to Invest529 account owners, beneficiaries, and institutions increased over the prior year by approximately 20.7 percent as more participants withdrew funds for higher education expenses.

Table 8 – Invest529
Change in Fiduciary Net Position (in millions)

Fiscal year ended June 30	2019		2018		Chang	
Additions	\$	979.0	\$	906.4	\$	72.7
Deductions		397.3		329.1		68.2
Net Increase (decrease)		581.7		577.2		4.5
Net position held in trust, beginning		4,522.0		3,944.7		577.2
Net position held in trust, ending	\$	5,103.7	\$	4,522.0	\$	581.7

<sup>\*</sup>Amounts may not sum due to rounding

In October 2018, Invest529 received a Gold rating from Morningstar. Morningstar is a leading provider of independent investment research in North America, Europe, Australia, and Asia. Morningstar offers an extensive line of products and services for individual investors, financial advisors, asset managers, and retirement plan providers and sponsors. Morningstar introduced its ratings on 529 plans in 2010 and evaluates college savings plans on five key pillars – Process, Performance, People, Parent, and Price – which its analysts believe lead to plans that are more likely to outperform over the long term on a risk-adjusted basis. Morningstar evaluated the majority of 529 plans in 2018. Morningstar's ratings from highest to lowest are Gold, Silver, Bronze, Neutral and Negative. Invest529 was one of four plans to receive a Gold rating.

In fiscal 2019, the Invest529 age-based portfolios evolved in accordance with the rebalancing policy along their scheduled glide paths, which emphasizes more income and preservation of capital as the portfolios proceed towards their final evolution. This evolution represented one of the minor steps in order to maintain a progressive evolution in the glide path. The next major step evolution will occur on January 1, 2021 where the portfolios will hit their respective triennial target allocations as set forth in the Invest529 Program Description.

#### CollegeAmerica, CollegeWealth, ABLEnow and ABLEAmerica

Assets under management in CollegeAmerica increased during the fiscal year by approximately 3.5 percent from \$64.2 billion to \$66.4 billion. There were an additional 21,324 unique CollegeAmerica accounts at fiscal year-end compared to the prior fiscal year-end.

Assets under management in CollegeWealth decreased by 21 percent in fiscal year 2019 to approximately \$37.7 million at year end. The program was closed to new participants during fiscal year 2017 in conjunction with the opening of the Invest529 FDIC-Insured Portfolio. Remaining CollegeWealth assets represent those assets held in savings instruments at BB&T.

ABLEnow, VA529's direct-sold ABLE disability savings program, launched in fiscal year 2017 and saw continued growth in fiscal year 2019. As of June 30, 2019, there were 6,135 active accounts. Assets under management increased by more than \$12.76 million, ending the fiscal year at approximately \$23 million.

ABLEAmerica, VA529's broker-sold ABLE disability savings program, launched in fiscal year 2019. As of June 30, 2019, there were 337 unique active accounts and \$3 million in assets under management.

These college and disability savings programs are presented as Other Information to VA529. Additional information on these programs can be found in this section of the report.

#### **Economic Factors and Outlook**

VA529 continues to remain optimistic that its asset allocation and investment strategies will result in the Prepaid529 portfolio meeting or exceeding performance expectations over the long term. VA529 has assumed a long-term rate of return of 5.75 percent on the Prepaid529 investments. As of June 30, 2019, the total return since inception was about 6.18 percent net of fees and reflected Prepaid529's 4.92 percent investment performance during fiscal 2019. Domestic equity and fixed income markets continue to perform well into fiscal 2020 having a positive impact on Prepaid529 portfolio performance. Portfolio performance through the balance of fiscal 2020 will depend on many factors.

In assessing Prepaid529's financial condition, VA529 has projected that tuition and fee increases at Virginia's public higher education institutions will increase annually by approximately 4.0 percent for the two academic years beginning Fall 2020 and ending Spring 2022, and 6.0 percent thereafter. This applies to four-year universities, community colleges and two-year institutions. These long-term tuition and fee increase projections were established for the June 30, 2019 Prepaid529 valuation.

Changes in public education funding that result in tuition increases above VA529's projections would have an immediate, detrimental impact on VA529's outstanding long-term Prepaid529 obligations. With the statutory requirement that institutions provide updated, long-term tuition projections, VA529 remains in a position to be informed of future tuition and fee increases.

In light of these and other issues, in fiscal 2016 VA529 underwent a sustainability study to consider all options for Prepaid529 including maintaining the current program unchanged; maintaining the current program with minimal modifications (single-price model; single-tier pricing); closing Prepaid529 to new enrollment and managing existing contracts through depletion; considering a new structure, such as a weighted average payout program for new contracts; and/or considering a program with some risk sharing among VA529 and Virginia public higher education institutions. The sustainability study was completed and presented to the Board for consideration in October 2016. As a result, VA529's Board approved moving to a single-tier pricing model for the 2016-2017 enrollment period, and directed staff to review the design and implementation of an enrollment-weighted average tuition payout program to supplant the current Prepaid529 program. That study continued during fiscal 2017 and was presented to the Board for consideration in October 2017. The Board approved proceeding with legislation to revise Prepaid529's benefits to an enrollment-weighted average tuition payout structure. Legislation was proposed during the 2018 General Assembly Session and was not adopted but continued to the 2019 Session until it could be studied by the Joint Legislative Audit & Review Commission. The Commission completed its study in November 2018, prior to the 2019 Session. Legislation was proposed and adopted during the 2019 General Assembly Session, authorizing VA529 to proceed with implementation of a new program structure.

The performance of participants' Invest529, CollegeAmerica, ABLEnow, and ABLEAmerica portfolios will depend on many of the same investment factors as those impacting Prepaid529. In the college and disability savings programs the participants, rather than VA529, bear the risk of portfolio declines as a result of the market or other factors.





Financial Statements



Virginia529\*

&BLEnow



# VIRGINIA529 STATEMENT OF NET POSITION ENTERPRISE FUND As of June 30, 2019

	Administration and Operations		Prepaid529	7	otal Enterprise
Assets and Deferred Outflows of Resources					
Current assets:	<b>A</b> 0.000.000	•	04.000.404	•	07 000 000
Cash and cash equivalents (Note 1D and 2)	\$ 3,008,369	\$	64,600,431	\$	67,608,800
Interest receivable	_		5,767,806		5,767,806
Prepaid529 contract payments receivable (Note 1F and 9)	_		50,033,900		50,033,900
Pending trade receivables	<del>-</del>		4,540,868		4,540,868
Prepaid and other assets	785,718				785,718
Accounts receivable (Note 1G)	10,851,766		1,518,273		12,370,040
Total current assets	14,645,853	_	126,461,279		141,107,132
Noncurrent assets:					
Investments (Note 1D, 2, 3 and 4)	_		2,746,183,844		2,746,183,844
Other post employment benefits, net (Note 11 and 12)	444,000		_		444,000
Prepaid529 contract payments receivable (Note 1F and 9)	_		159,635,062		159,635,062
Non-depreciable capital assets	423,821		_		423,821
Depreciable capital assets, net (Note 1J and 8)	620,605		_		620,605
Total noncurrent assets	1,488,426		2,905,818,906		2,907,307,333
Total assets	16,134,280		3,032,280,185		3,048,414,464
Deferred Outflows of Resources:					
Pension contributions made after measurement date (Note 10)	1,060,037		_		1,060,037
Pension Related (Note 10)	541,000		_		541,000
Other post employment benefits related (Note 11 and 12)	485,401		_		485,401
Total deferred outflows	2,086,437	_			2,086,437
Total Assets and Deferred Outflows of Resources	18,220,717		3,032,280,185		3,050,500,902
Liabilities and Deferred Inflows of Resources Current liabilities:	050 003				050 003
Accounts payable	958,883		44.050.007		958,883
Pending trades payable	_		11,852,387		11,852,387
Program distributions payable	_		200,383		200,383
Due to program participants (Note 1K)	400.040		736,277		736,277
Obligations under securities lending (Note 4)	190,242		-		190,242
Tuition benefits payable (Note 7 and 9)			283,076,668		283,076,668
Compensated absences (Note 1L and 7B)	715,975		_		715,975
Net other post employment benefits liability (Note 12)	49,695				49,695
Total current liabilities	1,914,795		295,865,716		297,780,511
Noncurrent liabilities:					
Tuition benefits payable (Note 7 and 9)			1,708,392,294		1,708,392,294
Compensated absences (Note 1L and 7B)	149,332		_		149,332
Net pension liability (Note 10)	10,150,000		_		10,150,000
Net other post employment benefits liability (Note 11 and 12)	2,842,023	_			2,842,023
Total noncurrent liabilities	13,141,355		1,708,392,294		1,721,533,649
Total liabilities	15,056,150		2,004,258,010		2,019,314,160
Deferred inflows of resources:					
Pension Related (Note 10)	879,000		_		879,000
Other post employment benefits related (Note 11 and 12)	879,141	_			879,141
Total deferred inflows	1,758,141				1,758,141
Total Liabilities and Deferred Inflows of Resources	16,814,291		2,004,258,010		2,021,072,301
NET POSITION					
Investment in capital assets	1,044,426		_		1,044,426
Restricted for net other post employment asset (Note 12)	362,000		_		362,000
Unrestricted		_	1,028,022,175		1,028,022,175
Total net position	\$ 1,406,426	\$	1,028,022,175	\$	1,029,428,601

# VIRGINIA529 STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION ENTERPRISE FUND

For the Year Ended June 30, 2019

	Administration and Operations	Prepaid529	Total Enterprise
Operating revenues:			
Charges for sales and services (Note 1C)	\$ 46,689,634	\$ —	\$ 46,689,634
Interest, dividends, rents, and other investment income (net)	435,700	129,324,124	129,759,825
Net increase (decrease) in fair value of investments	1,618	1,365,840	1,367,458
Prepaid529 contract payments (Note 1F)	_	113,180,493	113,180,493
Actuarial Prepaid529 contract payments (Note 9)	_	15,446,536	15,446,536
Other	459		459
Total operating revenues	47,127,411	259,316,994	306,444,405
Operating expenses:			
Personal services (Note 10 and Note 11)	11,536,495	_	11,536,495
Actuarial pension expense (Note 10)	829,000	_	829,000
Fiscal and Contractual services	12,724,415	8,763	12,733,177
Supplies and materials	61,773	_	61,773
Depreciation (Note 8)	227,476	_	227,476
Rent, insurance, and other related charges	896,591	_	896,591
Tuition benefits expense	_	175,842,183	175,842,183
Actuarial tuition benefits expense (Note 9)	_	(143,753,464)	(143,753,464)
Expendable equipment	671,529	_	671,529
SOAR Virginia (Note 14)	2,000,000	_	2,000,000
Other	185,491		185,491
Total operating expenses	29,132,769	32,097,481	61,230,251
Operating income/loss	17,994,642	227,219,512	245,214,154
Nonoperating Revenues (Expenses)			
Interest expense	(8,210)	_	(8,210)
Loss on disposal of capital asset	(25,823)		(25,823)
Operating income/loss before transfers	17,960,609	227,219,512	245,180,121
Transfers:			
Transfers to the General Fund of the Commonwealth	(380,986)	_	(380,986)
Interfund transfer in (out) (Note 1)	(16,936,211)	16,936,211	
Change in net position	643,412	244,155,723	244,799,135
Net position - July 1, 2018	763,014	783,866,452	784,629,466
Net position - June 30, 2019	\$ 1,406,426	\$1,028,022,175	\$1,029,428,601

# VIRGINIA529 STATEMENT OF CASH FLOWS ENTERPRISE FUND

# For the Year Ended June 30, 2019

Cash flows from operating activities:	
Receipts for sales and services	\$ 47,706,069
Contributions received	112,990,375
Other operating revenue	459
Payments to suppliers for goods & services	(664,927)
Payments to employees	(12,650,231)
Payments for contractual services	(12,878,441)
Distributions	(177,248,415)
Other operating expenses	 (2,185,491)
Net cash provided by (used for) operating activities	 (44,930,603)
Cash flows from noncapital financing activities:	
Transfer to the General Fund of the Commonwealth	 (380,986)
Net cash provided by (used for) noncapital financing activities	 (380,986)
Cash flows from capital and related financing activities: Acquisition of capital assets	 (534,710)
Net cash provided by (used for) capital and related financing activities	(534,710)
Cash flows from investing activities:	
Purchase of investments	(857,004,474)
Proceeds from sales or maturities of investments	807,441,047
Interest income on cash, cash equivalents, and investments	 93,503,952
Net cash provided by (used for) investing activities	 43,940,526
Net change in cash and cash equivalents	(1,905,774)
Cash and cash equivalents - Beginning	 69,324,332
Cash and cash equivalents - Ending	 67,418,558
Reconciliation of cash and cash equivalents:	
Per the Statement of Net Position:	
Cash and cash equivalents	67,608,800
Less:	
Securities lending cash equivalents	 (190,242)
Cash and cash equivalents per the Statement of Cash Flows	\$ 67,418,558

# VIRGINIA529 STATEMENT OF CASH FLOWS (continued) ENTERPRISE FUND

For the Year Ended June 30, 2019

Decemblishing of energing income to not each provided		
Reconciliation of operating income to net cash provided by operating activities:		
Operating activities.  Operating income	\$	245,214,154
Operating income	φ	245,214,154
Adjustments to reconcile operating income to net cash provided		
by (used for) operating activities:		
Depreciation		227,476
Interest, dividends, rents and other investment income		(129,759,825)
Net increase in fair value of investments		(1,367,458)
Changes in assets, liabilities, and deferred inflows and outflows:		
(Increase) decrease in receivables		826,315
(Increase) decrease in tuition contributions receivable		(15,446,536)
(Increase) decrease in assets		536,080
(Increase) decrease in OPEB asset		(51,000)
Increase (decrease) in deferred outflows		(136,443)
Increase (decrease) in accounts payable		239,101
Increase (decrease) in amounts due to program participants		(1,406,232)
Increase (decrease) in current tuition benefits payable		1,661,499
Increase (decrease) in current compensated absences		38,864
Increase (decrease) in current obligations in net OPEB liability		49,695
Increase (decrease) in noncurrent tuition benefits payable		(145,414,963)
Increase (decrease) in noncurrent compensated absences		54,633
Increase (decrease) in net pension liability		(376,000)
Increase (decrease) in net OPEB liability		65,000
Increase (decrease) in total OPEB liability		(351,194)
Increase (decrease) in deferred inflows		466,231
Net cash provided by (used for) operating activities	_	(44,930,603)
Noncash investing, capital, and financing activities:		
Change in fair value of investments		1,367,458
Loss on disposal of capital asset		(25,823)

# VIRGINIA529 STATEMENT OF FIDUCIARY NET POSITION PRIVATE PURPOSE TRUST FUND

As of June 30, 2019

Assets:		
Cash and cash equivalents (Note 1D and 2)	\$	115,795,051
Receivables:		
Interest and dividends		3,934,742
Accounts receivable		316,215
Pending trades receivable		1,122,217
Investments:		
Certificates of Deposit		66,520,400
Bonds		128,256,395
Mutual funds - Non-Index		752,114,360
Mutual funds - Index		2,724,469,447
Stable Value		1,115,736,967
Equities		87,288,713
Private real estate		117,012,549
Total investments		4,991,398,831
Total Assets		5,112,567,057
Liabilities:		
Accounts payable		368,246
Pending trades payable		2,081,965
Due to program participants (Note 1K)		4,457,894
Program distributions payable		1,992,869
Total liabilities		8,900,974
Not position hold in trust for program		
Net position held in trust for program	Ф	E 102 666 094
participants	<b>₽</b>	5,103,666,084

Amounts may not sum due to rounding

# VIRGINIA529 STATEMENT OF CHANGES IN FIDUCIARY NET POSITION PRIVATE PURPOSE TRUST FUND

For the Year Ended June 30, 2019

ADDITIONS	
Contributions:	
From participants	\$ 708,609,381
Total contributions	708,609,381
Investment income:	
Net increase (decrease) in fair value of investments	83,990,187
Interest, dividends, and other investment income	191,134,456
Total investment income	275,124,643
Less investment expense	(4,692,764)
Net investment income	270,431,879
Total additions	979,041,260
DEDUCTIONS	
Educational expense benefits	361,583,130
Shares redeemed	33,244,008
Other expenses	2,514,022
Total deductions	397,341,159
Changes in net position	581,700,101
Net position held in trust for program participants:	
Beginning	\$ 4,521,965,983
Ending	\$ 5,103,666,084



Notes to the Financial Statements



Virginia529<sup>®</sup> ABLEnow



# 1. Summary of Significant Accounting Policies

The Virginia College Savings Plan (VA529), a body politic and corporate and an independent agency of the Commonwealth of Virginia, was created in 1994 by the Virginia General Assembly, and its enabling legislation is codified at §23.1-700 through §23.1-713 of the *Code of Virginia*, as amended. VA529 operates the Commonwealth's Internal Revenue Code (IRC) §529 qualified tuition plan, which offers three programs, Prepaid529, Invest529, and CollegeAmerica. VA529 also operates the Commonwealth's IRC §529A disability savings plans through the ABLEnow and ABLEAmerica programs.

Prepaid529 is a defined benefit program, which closed to new participants in fiscal 2019. Contracts in this program were based on actuarially determined prices that provide the future payment of undergraduate tuition for the normal full-time course load for students enrolled in a general course of study at any Virginia public higher educational institution and all mandatory fees required as a condition of enrollment of all students. The contract provisions also allow benefits to be used at in-state private or out-of-state institutions with payouts based on earnings and the amounts charged by Virginia's public higher education institutions. Calculations and payouts differ between in-state private and out-of-state institutions. Since inception, over 133,950 accounts have been opened, with 62,514 contracts remaining active at year-end. The program invests contract payments to meet future obligations and had total assets invested of approximately \$2.7 billion as of June 30, 2019.

VA529 completed the final enrollment period of the Prepaid529 program in fiscal 2019, and is now closed to new participants. VA529 will continue to service existing contracts beyond the 2019 fiscal year.

VA529's operating costs are paid from program earnings and other revenue. VA529 does not receive any general fund appropriations. VA529's enabling legislation provides that all moneys remaining in its enterprise fund (a statutorily-created special nonreverting fund) at the end of a biennium shall not revert to the Commonwealth's general fund. Funds remaining may be used to pay VA529's obligations, including those of Prepaid529. VA529 annually assigns net operating revenue to Prepaid529 to support its funded status. Accordingly, net operating revenue of \$16,936,211 was allocated within the enterprise fund to Prepaid529 for fiscal 2019 via an interfund transfer. VA529's assets and income are exempt from federal, state, and local income taxation, except for taxes on unrelated business income. VA529's enabling legislation also provides that a sum sufficient appropriation be included by the Governor in his budget to cover current obligations of VA529, including Prepaid529's contractual obligations, in the event of a funding shortfall.

Invest529 is a defined contribution savings program, which allows participants of all ages to save for qualified higher education expenses, including tuition and fees, at any qualified higher education institution or primary and secondary school by making contributions into the investment portfolio(s) of their choice. Participants are allowed to select from among 21 investment portfolios. Two additional portfolios remain open but are closed to new participants. Invest529 accounts are subject to investment risks, including the possible loss of principal. The Invest529 program is open year round and has no age or residency restrictions. Invest529 began operations in December 1999. The program had 419,911 open accounts since inception and 316,681 accounts remaining active at year end. These accounts had a net position value of approximately \$5.1 billion as of June 30, 2019. Invest529 investment management fees and administrative fees are paid on a prorata basis by each account owner and vary according to the portfolio selected. Invest529 accounts provide investors with the same federal and state tax benefits available to participants in the Prepaid529 program.

CollegeAmerica, a broker-sold IRC §529 college savings option, is a defined contribution college savings program and is administered by the American Funds pursuant to a contract using 43 American Funds mutual funds. CollegeWealth is also a defined contribution college savings program under which participants invest in FDIC-insured savings products offered through a participating bank. CollegeWealth was closed to new participants in 2017.

ABLEnow, Virginia's IRC §529A direct-sold savings program, is a defined contribution disability savings program which allows individuals with disabilities to save for qualified disability expenses. ABLEnow is administered by PNC Bank, N.A. with low-cost, target-risk mutual funds as investment options. ABLEAmerica, Virginia's IRC §529A broker-sold savings program, was launched in July 2018 and is administered by the American Funds pursuant to a contract using seven (7) American Funds mutual funds.

These programs are presented as Other Information as the majority of associated investment and record keeping is maintained by the respective partners, not VA529.

An eleven-member governing Board administers VA529, consisting of four ex-officio members and seven non-legislative citizens. Four members are appointed by the Governor, one is appointed by the Senate Committee on Rules, and two are appointed by the Speaker of the House of Delegates. The ex-officio members are the Director of the State Council on Higher Education for Virginia, the Chancellor of the Virginia Community College System, the State Treasurer, and the State Comptroller. The non-legislative citizen members shall have significant experience in finance, accounting, law, or investment management. In order to assist the Board in fulfilling its fiduciary duty with the investment of VA529 assets; and in fulfilling its responsibilities relating to VA529's financial reporting processes and internal and financial controls; the Board has appointed an Investment Advisory Committee (IAC) and Audit and Actuarial Committee (A&AC), respectively. The IAC and A&AC are permanent advisory committees of the Board pursuant to §23.1-702 of the Code of Virginia, as amended. The Board has adopted charters that describe the purpose of the committees as well as their duties and responsibilities, composition and conduct of business.

A separate report is prepared for the Commonwealth of Virginia, which includes all agencies, boards, commissions, and authorities over which the Commonwealth exercises, or has the ability to exercise, oversight authority. VA529 is an integral part of the reporting entity of the Commonwealth of Virginia and is included in the Commonwealth's basic financial statements.

The following is a summary of significant accounting policies employed by VA529.

# A. Basis of Presentation

The accompanying financial statements have been prepared in conformance with accounting principles generally accepted in the United States of America as prescribed by the Governmental Accounting Standards Board (GASB).

#### B. Reporting Entity

The accompanying financial statements report the financial position, changes in financial position and cash flows of VA529 as of and for the fiscal year ended June 30, 2019. For financial reporting purposes, VA529 includes all funds and entities over which VA529 is financially accountable and exercises oversight authority. The financial statements of VA529 do not include the assets, liabilities and operations of CollegeAmerica, CollegeWealth, ABLEnow and ABLEAmerica.

#### C. Measurement Focus, Basis of Accounting, and Financial Statement Presentation

VA529 reports the activity of the Prepaid529 program as an enterprise fund, which is a type of proprietary fund. Enterprise funds typically account for transactions related to resources received and used for financing self-supporting entities that offer products and services for a fee to external users. All operating expenses and revenue collected to support VA529 operations, including administrative fee revenue and expenses of all VA529 college and disability savings programs are reflected in the enterprise fund.

VA529 reports the activity of the Invest529 program as a private-purpose trust fund, which is a type of fiduciary fund. Private-purpose trust funds account for transactions of trust arrangements in which the principal and income benefit individuals, private organizations, or other governments.

The financial statements of the proprietary and fiduciary funds are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recognized when a liability is incurred, regardless of the timing of related cash flows.

Proprietary funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services and/or producing and delivering goods in connection with a proprietary fund's principal ongoing operations. Revenues and expenses not meeting this definition are reported as nonoperating. The principal enterprise fund revenues of VA529 are Prepaid529 contract payments for program participants and investment income. VA529 enterprise fund expenses include tuition benefits expenses.

VA529's operating component is presented in a separate column, providing transparency in reporting operating position and activity. Operating revenues include administrative and other fees received from VA529 programs. Operating expenses include contractual and personal services.

#### D. Cash Equivalents and Investments

Money market investments of VA529, which are deemed short-term, highly liquid investments, are reported at amortized cost. Long-term investments of VA529 are reported at fair value based upon quoted market prices, except for stable value investments, which are reported at contract value. Cash equivalents are investments with an original maturity of three months or less. Investments are reported on a trade date basis. Nonnegotiable Certificates of Deposits are reported as investments due to their long term original maturity dates. Trade date accounting accurately depicts VA529's financial position as of fiscal year end, as all securities pending settlements at June 30, 2019 are incorporated in the reported values.

VA529 also participated in the Commonwealth's General Account pool, which is managed by the State Treasurer. These pooled investments are valued on an amortized cost basis. VA529 receives no additional distribution of unrealized gains or losses in the fair values of the pool's investments.

#### E. <u>Use of Estimates</u>

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# F. Prepaid529 Contract Payments

Prepaid529 contract purchasers may elect to pay their contract in full via a lump sum payment or over a period of time. Customized financing options are available for purchasers by allowing payments to be spread over a period of time determined by the contract purchaser. However, contracts must be paid in full prior to drawing benefits; therefore the maximum number of years available for those purchasers electing to pay over time is approximately equal to the number of years between the beneficiary's current age and their expected college entrance date. Prepaid529 contract payments receivable represent the actuarially determined present value of future payments due from contract holders.

Approximately 50.92 percent of contract holders of outstanding (active) contracts as of June 30, 2019 had elected to pay over time. Prepaid529 is now closed to new participants.

# G. Accounts Receivable

Accounts receivable reflected in VA529's operating column of the enterprise fund reflect amounts due to VA529 at June 30<sup>th</sup> for administrative and other services provided. These amounts include second calendar quarter administrative fees collected on behalf of VA529 for the CollegeAmerica, CollegeWealth and ABLEnow programs.

The American Funds pays VA529 an annual fee equal to ten basis points (.10 percent) of the average daily net asset value of the underlying funds held in CollegeAmerica up to \$20 billion. The fee is reduced to five basis points (.05 percent) for amounts in excess of \$20 billion up to \$100 billion with further reductions above \$100 billion. This fee is calculated and accrued daily and paid to VA529 on a quarterly basis.

CollegeWealth's banking partner, Branch Banking & Trust (BB&T) pays VA529 an annual fee equal to ten basis points (.10 percent) of the average daily assets held in 529 bank accounts under the Program. These fees are calculated, accrued and paid to VA529 on a quarterly basis.

PNC Bank pays VA529 an annual fee equal to ten basis points (.10 percent) of the assets held in the ABLEnow program's investment options. This fee is calculated and accrued daily and paid to VA529 on a quarterly basis.

ABLEAmerica fees have been waived until assets under management reach \$300 million or June 2023; whichever is earlier.

# H. Deferred Outflows and Deferred Inflows of Resources

Deferred outflows of resources are a consumption of assets by VA529 that is applicable to a future reporting period. Deferred inflows of resources are an acquisition of assets by VA529 that is applicable to a future reporting period. VA529 reported deferred inflows and outflows for the fiscal year relating to pensions and other post-employment benefits (OPEB) in accordance with GASB Statement Nos. 68 and 75, respectively.

Changes in net pension liability not included in pension expense are reported as deferred outflows of resources or deferred inflows of resources. Changes in net OPEB liability or asset not included in personal services expense are reported as deferred outflows of resources or deferred inflows of resources. Employer contributions subsequent to the measurement date of the liabilities or assets are reported as deferred outflows of resources. For additional information, see Note 10, Retirement and Pension Plan; Note 11, Group Life Insurance Program, Virginia Sickness and Disability Plan and State Employee Health Insurance Credit Program; and Note 12, Healthcare Plan for Pre-Medicare Retirees.

#### Administrative Expenses and Budget

VA529 is an independent state agency that does not receive a general fund appropriation from the Commonwealth of Virginia. However, VA529's operating expenditures, funded with non-general fund revenues, are included in the Commonwealth's Appropriation Acts and accordingly are subject to approval by the General Assembly and the Governor. The Board annually reviews and approves an operating budget. Operating expenses are primarily funded from administrative fee revenue. VA529 prepares and submits a biennial budget to the Commonwealth in compliance with biennial budgetary requirements (cash basis). Also, in accordance with its fiduciary responsibility, the Board reviews a comparison of actual versus budgeted expenses each quarter.

#### J. Capital Assets

Tangible assets are recorded at cost at the time of acquisition and are reported net of accumulated depreciation. VA529 capitalizes all property, plant, and equipment that have a cost or value greater than \$5,000 and an expected useful life greater than two years. Depreciation is computed on a straight-line basis over the estimated useful life of the property. Intangible assets with a value of \$100,000 or greater are capitalized, except for internally generated software. Internally generated software with a value of \$1,000,000 or greater is capitalized. Intangible assets, if depreciated, are amortized over their useful lives.

Intangible assets are nonfinancial in nature, lack physical substance and have an initial useful life extending beyond a single reporting period. These assets may be acquired by purchase or license, through non-exchange transactions, or internally generated. Intangible assets are also capital assets and adhere to the same policies of other property, plant and equipment. VA529 has two types of intangible assets, purchased and internally generated computer software, which are reported in Note 8, Capital Assets.

### K. Amounts Due To Program Participants

Amounts due to program participants reflects accrued amounts due and payable at June 30, 2019 for distributions to other qualified tuition programs, or to participants for cancelled or overpaid prepaid contracts or savings accounts. In the Fiduciary Statement of Net Position, Due to Program Participants also includes contributions received from participants that have yet to settle. These funds are classified as a liability until the settlement process is complete.

#### L. Accrued Leave Policy

Since January 1, 2016, VA529 has administered a Paid Time Off (PTO) Policy with a defined leave year of January 1 through December 31. VA529 provides a bank of PTO that employees may use at their discretion for absences, including vacation, sick, community service, and various other leave types. The Policy applies to all leave-eligible employees including regular full-time and regular part-time employees.

When the Policy became effective, employees' existing annual leave balances converted to an annual bank up to the maximum carryover amount as dictated by VA529's previous annual leave policy. This bank will be available for employees' use throughout their remaining tenure with VA529 and will pay out upon termination according to the provisions below. While employees may use this time in lieu of or in addition to their PTO, they do not accrue time in the annual bank.

Employees accrue PTO at a rate of 8.3 to 13.3 hours semi-monthly, depending on their length of service. The maximum accumulation within the year is dependent upon years of service, but in no case may it exceed 40 days at the end of the calendar year. Regular part-time employees who retain eligibility for benefits receive a pro-rated accrual of PTO based on the number of regularly scheduled hours and state tenure. Employees may carryover up to 80 hours of unused PTO each year.

Employees are eligible annually for a partial payout of PTO time that was accrued but not used in the previous year. The payout of unused leave will occur automatically after the end of the plan year, by February 1 of the subsequent plan year, provided certain conditions are met as specified in the PTO Policy. Eligible accrued but unused PTO will be paid out at 50 percent of the employee's current salary up to a maximum of three to ten days based on total state tenure. Employees have the option to receive a taxable cash payment or they may defer their payment to their 457(b) deferred compensation retirement account.

All employees leaving the agency are paid for accrued but unused leave up to a maximum limit, not to exceed 36 days for 15-19 years of service and 42 days for 20 or more years of service, at their current earnings rate. Employees having a negative PTO balance must pay VA529 the value of the borrowed leave as described in the PTO Policy.

In conformance with Section C60 of GASB Codification, the monetary value of accumulated leave payable upon termination is included in the accompanying financial statements. The liability at June 30, 2019, was computed using salary rates effective at that date and represents annual bank, PTO bank, overtime and disability credits held by employees up to the allowable ceilings, including the liability for VA529's share of Social Security and Medicare taxes on leave balances for which employees will be compensated.

#### M. Other Postemployment Benefits

VA529 eligible employees participate in postemployment benefit programs that are sponsored by the Commonwealth and administered by the Virginia Retirement System (VRS). These programs include the Group Life Insurance Program (GLIP), Virginia Sickness and Disability Program (VSDP), and the Retiree Health Insurance Credit Program (HICP). All but one VA529 employee participates in the VSDP.

The GLIP is a multiple-employer, cost-sharing, defined benefit plan that provides members basic group life insurance upon employment. The VSDP is a single employer plan that is presented as a multiple-employer, cost-sharing plan that in addition to sick, family and personal leave and short-term and long-term disability benefits provided to active members during employment, provides inactive members with long-term disability and long-term care benefits. The HICP is a single employer plan that is presented as a multiple-employer, cost-sharing plan that provides member retirees who have at least 15 years of service health insurance credits to offset their monthly health insurance premiums. GLIP, VSDP and HICP benefit payments are recognized when due and payable in accordance with benefit terms and investments are reported at fair value. The GLIP liability, VSDP asset, HICP liability, deferred outflows and inflows of resources are determined on the same basis as reported by VRS. See Note 11 Group Life Insurance Program, Virginia Sickness and Disability

Plan and State Employee Health Insurance Credit Program for additional information on these VRS benefit programs.

VA529 also participates in the postemployment Pre-Medicare Retiree Healthcare Plan (PMRHP), which is sponsored by the Commonwealth and administered by the Department of Human Resources Management (DHRM). The plan provides the option for retirees who are not eligible to participate in Medicare to participate in the Commonwealth's healthcare plan for its active employees. VA529 does not pay a portion of the retirees' healthcare premium because both active employees and retirees are included in the same pool for purposes of determining health insurance rates. This generally results in a higher rate for active employees. Therefore, VA529 effectively subsidizes the costs of the participating retirees' healthcare through payment of the employer's portion of premiums for active employees.

The PMRHP is a single-employer defined benefit plan that is presented as a cost-sharing plan. The PMRHP is reported as part of the Commonwealth's Healthcare Internal Service Fund. There are no assets accumulated in a trust to pay benefits. Benefit payments are recognized when due and payable in accordance with the benefit terms. The PMRHP liability, deferred outflows and inflows of resources are determined on the same basis as reported by DHRM. See Note 12 Healthcare Plan for Pre-Medicare Retirees for additional information.

Additional information related to all of these programs or plans is available at the state-wide level in the Commonwealth's Comprehensive Annual Financial Report.

### N. Prepaid529 – Investment in Real Estate

In 2008, VA529 established Aventura Holdings LLC, a limited liability company, to purchase a 48,500 square foot office building in Chesterfield County, Virginia; such purchase was funded by Prepaid529. The investment in Aventura is reflected in Prepaid529's assets at \$7.85 million as of fiscal year end. The value was determined by a professional real estate appraisal in June 2019.

VA529 is the sole member of Aventura and VA529's Chief Executive Officer, Chief Financial Officer and Chief Administrative Officer are its only non-equity managers. VA529 leases the building from Aventura. A Second Amendment to the Lease was entered into by VA529 for another ten years beginning July 1, 2018, upon the first option lease renewal that expired on June 30, 2018. On July 1, 2018, VA529 and Aventura entered into a 10-year extension of the Lease Agreement through June 30, 2028.

The Lease is carried as an operating lease in the enterprise fund financial statements. See the Commitments Note 6 for a description of the Lease Agreement. Aventura has also established a renewal and replacement reserve funded from the annual rental payments received from VA529 to cover capital improvements to the building.

# O. Pensions

The Virginia Retirement System's (VRS) State Employee Retirement Plans are single employer pension plans that are treated like cost-sharing plans. For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the VRS State Employee Retirement Plan; and the additions to/deductions from the VRS State Employee Retirement Plan's net fiduciary position have been determined on the same basis as they were reported by VRS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value. See Note 10, Retirement and Pension Plan for additional information.

# 2. Cash, Cash Equivalents, and Investments

VA529's Board has established Statements of Investment Policy and Guidelines for its investment programs in accordance with §23.1-706 of the *Code of Virginia*, as amended. This section of the *Code* requires the Board to discharge its duties in a manner which will provide the investment return and risk level consistent with the actuarial return requirements and cash flow demands of VA529 and conforming

to all statutes governing the investment of VA529 funds. The Board shall exercise the judgment of care under the circumstances then prevailing, which persons of prudence, discretion, and intelligence exercise in the management of their own affairs, not in regard to speculation but to the permanent disposition of funds, considering the probable income as well as the probable safety of their capital when investing funds. In order to meet the return requirements, VA529's portfolio shall be invested in a broadly diversified investment portfolio including, but not limited to, domestic and foreign stocks, bonds, mutual funds, collective trust funds, hedge funds, private equity funds and cash equivalent investments, which are defined as investments with an original maturity of three months or less. The Board's allocation target for the Prepaid529 portfolio, at market value, is 32.5 percent equities, 52.5 percent fixed income, and 15 percent alternatives. The Board's allocation targets for the Invest529 and ABLEnow programs vary according to the investment objective of each portfolio.

To assist the Board in fulfilling its fiduciary duty with the investment of VA529 assets, the Board-appointed IAC provides objective and prudent investment advice on all matters related to the management of investments, within the parameters set by the Board's Statement of Investment Policy and Guidelines and the IAC's Charter. The Board has also selected a group of external managers; complete lists of investment managers are located in Appendices A and B. In addition, Prepaid529 contractual payments are considered Commonwealth revenue and as a result must pass through the State Treasury. Prior to being moved to VA529's custodian, these monies along with other minor balances may be invested with the State Treasurer as part of the Commonwealth's General Account. The Appropriation Act includes a provision for the allocation of interest on balances held at the State Treasury to VA529 and certain other agencies. Accordingly, VA529 received interest earnings on a quarterly basis from the Commonwealth based on its relative participation during the quarter.

Invest529 contributions are excluded as Commonwealth revenue and accordingly are deposited directly with VA529's financial institution, Wells Fargo Bank N.A.

The Board has authorized its partner, the American Funds, to offer a subset of their mutual funds to investors in CollegeAmerica and ABLEAmerica. At fiscal year-end, 43 mutual funds were approved and available for investment through the CollegeAmerica program and seven (7) for ABLEAmerica. The Board has oversight and review authority for the investment activity and operations of the CollegeAmerica and ABLEAmerica programs. The American Funds is required to seek renewed approval of the use of these mutual funds on an annual basis.

The Board has selected and authorized its partner, PNC, to offer three target risk mutual funds and a money market mutual fund to investors in the ABLEnow program.

#### Private Debt & Equity Investment Commitments

In fiscal year 2019, VA529 extended investment commitments under limited partnership agreements for private equity and debt investments in Prepaid529. At June 30, 2019, VA529's investment commitments amounted to \$153 million.

#### **Custodial Credit Risk**

Custodial Credit Risk – Deposits: Custodial credit risk is the risk that in the event of a bank failure, VA529's deposits may not be returned to it. VA529 does not hold deposits for CollegeAmerica, CollegeWealth, ABLEnow, or ABLEAmerica. All deposits of the Prepaid529 and Invest529 programs, except those in the FDIC-Insured Omnibus Account, are secured in accordance with the provisions of the Virginia Security for Public Deposits Act, Section 2.2-4400, of the Code of Virginia.

Custodial Credit Risk – Investments: For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, VA529 will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. At June 30, 2019, all investments of the Prepaid529 and Invest529 programs, except those investments in open-end mutual funds, certain collective trusts, private equity or hedge funds, were held in VA529's name by VA529's custodian, BNY Mellon Asset Servicing. Approximately 66 percent of total Prepaid529 investments and 73 percent of total Invest529 investments are invested in vehicles that are not held in VA529's name by its custodian. All investments of the CollegeAmerica and ABLEAmerica programs are invested in American Funds mutual funds. Investments in open-end mutual funds, collective trusts, private equity and hedge funds are not directly exposed to custodial credit risk because their existence is not evidenced by individual securities held by the custodian.

#### Interest Rate Risk - Fixed Income Securities

As of June 30, 2019, VA529 had fixed income investment securities held in Prepaid529 and Invest529 with the following maturities and effective duration. Effective duration is a measure of interest rate and price sensitivity that takes into account options, such as early call provisions, embedded in the securities. It is widely used in the management of fixed income portfolios as it quantifies the risk of interest rate changes.

Prepaid529							
Investment Type	Fair Value	Effective Duration (years)					
Money Market Funds	\$ 64,918,375	0.08					
Bank Loans	238,555,168	0.11					
Non-Agency Mortgage-Backed Securities	34,322,524	2.38					
Mortgage-Backed Securities - Agency	30,859,080	1.66					
Asset-Backed Securities	43,813,174	0.60					
Corporate Bonds	216,394,985	4.06					
Convertible Securities <sup>1</sup>	117,440,301	3.26					
Bond Funds <sup>1</sup>	578,630,253	4.59					
Treasury and Agency Futures Contracts	246,892	6.25					
Stable Value <sup>2</sup>	125,733,440	2.96					
Total	\$ 1,450,914,194	3.09					
Inve	est529						
Investment Type	Fair Value	Effective Duration (years)					
Money Market Funds	\$ 64,675,493	0.08					
Bank Loans	3,965,149	0.26					
Asset-Backed Securities	10,753,126	0.07					
Corporate Bonds	113,538,121	4.01					
Bond Funds	1,059,508,071	6.49					
Stable Value <sup>2</sup>	1,115,736,968	3.05					
Total	\$ 2,368,176,927	4.54					

<sup>&</sup>lt;sup>1</sup>Effective duration for convertible bonds and convertible bond funds is calculated using a methodology that takes into account the duration impact of equity warrants and rate-sensitive instruments. <sup>2</sup>Reported at contract value.

VA529's Statements of Investment Policy and Guidelines do not limit investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates. Although not an explicit requirement, duration of fixed income portfolios, if applicable, is expected to be within +/-20 percent of each portfolio's designated benchmark.

#### Credit Risk of Fixed Income Securities

VA529's Statements of Investment Policy and Guidelines require its fixed income securities managers to invest in holdings which, on average, are comprised of high quality securities and may not include securities deemed to be below investment grade. Investment grade is generally defined as a rating of BBB or above by one of the three major rating agencies. This requirement does not apply to VA529's managers who are instructed to manage a specific investment strategy (e.g., high-yield fixed income), whether in a separate account or as a dedicated allocation within a broader fixed income portfolio. VA529's fixed income investment securities held in Prepaid529 and Invest529 as of June 30, 2019 were rated by Standard & Poor's (S&P) and/or Moody's and the ratings are presented in the charts entitled credit quality by investment type.

## Concentration of Credit Risk

At June 30, 2019, VA529 had no investment securities held in separately managed accounts in Prepaid529 and Invest529 in any one issuer that represented 5 percent or more of total investments.

#### Mutual Fund Risks

At June 30, 2019, VA529 participated in a number of open-end domestic and foreign equity and fixed income mutual funds and collective trusts in Prepaid529 and Invest529. These funds are subject to various investment risks, including the possibility that the value of the fund's portfolio holdings may fluctuate

in response to events specific to the companies in which the fund invests, as well as economic, political or social events in the United States and abroad. Certain mutual funds may be subject to additional risks due to investments in a more limited group of sectors and industries than the broad market. Those funds with holdings issued by entities based outside the United States are subject to foreign securities risks, including currency fluctuations.

The value of and the income generated by fixed income securities held by certain mutual funds in which VA529 participates, may be affected by changing interest rates and credit risk assessments. Lower quality or longer maturity bonds may be subject to greater price volatility than higher quality or shorter maturity bonds.

Prospectuses for each of the mutual funds in which VA529 participates may be requested from VA529, 9001 Arboretum Parkway, North Chesterfield, VA 23236, or at <a href="Virginia529.com">Virginia529.com</a>. A prospectus may also be requested directly from each of the underlying fund managers. Prospectuses for each CollegeAmerica and ABLEAmerica mutual fund offering may be obtained directly from the American Funds or from a financial adviser. Please see Supplementary and Other Information for a listing of Prepaid529, Invest529, CollegeAmerica, ABLEnow and ABLEAmerica mutual funds.

#### Foreign Currency Risk

Foreign currency risk is the risk that changes in currency exchange rates will adversely affect the fair value, in U.S. dollars (USD), of non-USD denominated securities. At June 30, 2019, VA529 had indirect exposure to this risk through its investments in certain mutual funds and other pooled vehicles. More information relating to currency risk in VA529's mutual fund investments can be found in each fund's prospectus.

VA529 has direct exposure to foreign currency risk through investments held in the convertible bonds account managed by Advent Capital Management, LLC. Advent invests in both domestic and international securities and uses currency forward contracts to hedge risks associated with currency fluctuations. The table below shows exposures to non-USD denominated currencies by asset class. A similar exhibit showing non-USD denominated currency exposure associated with the forward contracts is included in Note 3, Investment in Derivative Instruments and Stable Value.

Prepaid529 Foreign Currency Exposures by Asset Class								
Currency	Convertible Bonds Cash & Cash Equivalents To							
British Pound Sterling	\$ 1,493,053	_	\$ 1,493,053					
Chinese Yuan	1,157,103	_	1,157,103					
Euro	19,142,872	\$ 7,546	19,150,418					
Hong Kong Dollar	8,571,153	168	8,571,320					
Japanese Yen	4,745,338	1,874	4,747,212					
Swiss Franc	4,446,800	185,959	4,632,760					
Total	\$ 39,556,320	\$ 195,546	\$ 39,751,866					

Note: Amounts shown in U.S. dollars using June 30, 2019 foreign exchange rates.

#### Counterparty Risk

Counterparty risk is the risk of loss arising from the failure of one party to a transaction to fulfill its contractual obligation to the other. VA529 has exposure to counterparty risk through its investments. Higher levels of this risk are attributable to VA529's investments in hedge funds, as these types of investments are subject to the potential usage of over-the-counter derivative transactions. Other potential examples of risk for over-the-counter transactions may include transaction costs/inefficiencies/errors, fraud or reputation risk. As of June 30, 2019 approximately 5 percent of Prepaid529 investments were invested in these vehicles.

Rating Agency		Invest529 Credit Quality by Investment Type									
	Corporate Bonds	Asset- Backed Securities	Bank Loans	Money Market Funds	Bond Funds <sup>2</sup>	Stable Value <sup>3</sup>	Nonnegotiable Certificate of Deposits				
S&P's Quality Rating											
AAA	-	\$ 3,074,811	-	\$ 64,674,691	l	_	_				
BBB	\$ 1,524,677					_	_				
BBB-	5,688,884		-		-	_	_				
BB+	7,870,859					_	_				
BB	13,667,710		\$ 222,499		-	_	_				
BB-	26,007,077					_	_				
B+	10,445,544	_	422,762	_	-	_	_				
В	18,983,804	_	2,087,174	_		_	_				
B-	15,159,767		790,114		-	_	_				
Less than B-	11,226,915	_	442,600	_	_	_	_				
Moody's Quality Rating											
Aaa		7,678,315				_	_				
Ba3	1,514,913	_	_	_							
B1	378,000	_		_		_					
B3	261,500	_	_	_							
Unrated <sup>1</sup>	808,472	-		803	\$1,059,508,071	\$1,115,736,968	\$ 66,520,400				

<sup>&</sup>lt;sup>1</sup>Securities have not been rated by either Standard & Poor's or Moody's
<sup>2</sup>Funds are not rated directly by S&P, however the underlying investments weighted average credit quality rating is A+
<sup>3</sup>Stable Value Contracts are not rated directly by S&P, however the underlying investments weighted average credit quality rating is AA

Rating Agency		Prepaid529 Credit Quality by Investment Type									
	Non-Agency Mortgage- Backed Securities	Asset-Backed Securities	Mortgage- Backed Securities - Agency	Bank Loans	Corporate Bonds	Convertibles	Money Market Funds	Bond Funds <sup>2</sup>	Treasury and Agency Futures Contracts	Stable Value <sup>3</sup>	
S&P											
AAA	\$ 4,903,753	\$ 12,688,516	\$ 367,371	-	-	-	\$ 45,870,487	_		_	
AA+	1,937,289	_	28,232,931			_	_	_	_	_	
AA	1,926,372	2,070,765	-	-	-	-	_	_		_	
A+	844,443	200,526				\$ 3,221,100	_	_	_	_	
Α	1,276,240	1,611,064	_	\$ 311,332	_	1,876,214	_	_	_	_	
A-	687,745	167,984			_	11,998,272	_	_	_	_	
BBB+	275,157	707,214	_	_	_	2,655,270	_	_	_	_	
BBB	641,391	_	_	_	\$ 3,035,778	16,071,879	_	_	_	_	
BBB-	1,751,794	272,282	_	15,040,541	11,282,808	3,933,646	_	_	_	_	
BB+	_	_	_	12,142,847	15,327,153	_	_	_	_	_	
BB	286,975	_	_	15,403,014	25,745,782	873,233	_	_	_	_	
BB-	1,119,598	_	_	35,267,230	48,799,602	1,690,692	_	_	_	_	
B+	_	326,574	_	39,236,032	20,321,230	943,389	_	_	_	_	
В	_	_	_	79,014,021	35,143,542	_	_	_	_	_	
B-	_	800,784	_	26,134,361	29,816,108	_	_	_	_	_	
Less than B-	19,113	1,358,986	_	7,283,669	21,033,990	_	_	_	_	_	
Moody's											
Aaa	8,836,643	21,022,365	266,005	_	_	_	18,351,605	_	_	_	
Aa1	_	287,302	_	_	_	_	_	_	_	_	
Aa3	_	603,572	_			_	_	_	_	_	
A2	_	_	_	-	_	7,432,737	_	_	_	_	
A3	279,464	_	_			4,102,501	_	_	_	_	
Baa1	708,708	_	_	1	_	2,924,590	_	_	_	_	
Baa2	187,963	_	_			1,493,053	_	_	_	_	
Baa3	547,515	_	_	_	_	2,595,307	_	_	_	_	
Ba2	_	_	_	400,000		_	_	_	_	_	
Ba3	519,782	_	_	528,316	2,807,875	_	_	_	_	_	
B1	87,949	_	_	806,908	590,625	_	_	_	_	_	
B2	_	_	_	933,233	_	_	_	_	_	_	
Less than B2	1,173,120	524,719	_	_	579,063	_	_	_	_	_	
Unrated <sup>1</sup>	6,311,508	1,170,521	1,992,774	6,053,663	1,911,430	55,628,419	696,284	\$ 578,630,253	\$ 246,892	\$ 125,733,440	
Securities have not bee		land O Danila an Mand	. J								

<sup>1</sup>Securities have not been rated by either Standard & Poor's or Moody's
2Funds are not rated directly by S&P, how ever the underlying investments w eighted average credit quality rating is A
3Stable Value Contracts are not rated directly by S&P how ever the underlying investments w eighted average credit quality rating is AA

#### 3. Investment Derivative Instruments and Stable Value

GASB Statement No. 53, Accounting and Financial Reporting for Derivative Instruments, requires that VA529 disclose its exposure to investment derivative instruments and certain investments described as synthetic guaranteed investment contracts.

## A) Investment Derivatives:

Pursuant to the Statements of Investment Policy and Guidelines established for VA529's investment programs, investments in derivative securities are prohibited except where specifically permitted in the investment manager agreement for a separate account or prospectus for a fund. The Board may permit managers in certain asset classes to use derivatives consistent with the overall investment guidelines and objectives of that asset class. As of June 30, 2019, three separate account managers were permitted to use derivatives as shown in the table below.

Program	Manager	Asset Class
Prepaid529	PGIM Fixed Income	High-yield Fixed Income
Invest529	PGIM Fixed Income	High-yield Fixed Income
Prepaid529	Schroders Investment Management North America, Inc.	Mortgage-Backed Securities
Prepaid529	Advent Capital Management, LLC	Convertible Fixed Income

## (i) <u>Derivatives held in PGIM Fixed Income Accounts</u>

Pursuant to its investment management agreement, PGIM Fixed Income may invest in derivatives for hedging, duration and cash management. The portfolio's exposure to derivatives, as measured on a net market value basis, is limited to 10 percent of the market value of the high-yield account. Neither the Invest529 nor Prepaid529 PGIM Fixed Income accounts held any derivatives at June 30, 2019.

# (ii) Derivatives held in Schroders Investment Management Account

Pursuant to its investment management agreement, Schroders Investment Management may invest in derivatives for hedging, and duration management. The portfolio's notional exposure to derivatives, as measured on a net market value basis, is limited to 10 percent of the market value of the account. U.S. Treasury futures used to hedge duration are excluded from the 10 percent limit. At June 30, 2019, the only derivatives held in the account were U.S. Treasury futures. The following table contains information relating to fair value, changes in fair value and notional value of these derivative instruments. Credit risk is mitigated with these instruments as they are exchange traded.

Investment Derivatives - U	U.S. Treasury	Futures	Contracts
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	Changes in	Fair Value	Fair Value at June 30, 2019				
	Classification	Amount	Classification	Amount	Notional Amount		
Enterprise Fund	Revenue	-\$160,616	Investment	\$246,892	\$18,246,430		

# (iii) Derivatives held in Advent Capital Management Account

Pursuant to its investment management agreement, Advent Capital Management, LLC may invest in derivatives for hedging purposes or for efficient portfolio management. Synthetic positions are not allowed and the use of derivatives should not be considered as an alpha generator. Advent primarily uses forward foreign exchange contracts to hedge the value of investments denominated in non-U.S. dollar currencies. Credit risk of exchange traded currency contracts lies with the clearinghouse of the exchange at which the contracts are traded, while credit risk of currency contracts traded over the counter lies with the counterparty. Counterparty risk exposure is generally equal to the unrealized gain on in-the-money contracts. The following table contains a breakdown of these forward contracts by currency.

Prepaid529 Foreign Currency Forwards									
Currency	Cost	Foreign Exchange Purchases	Foreign Exchange Sales	Market Value					
Swiss Franc	\$ (4,407,569)	_	\$ (4,550,103)	\$ (4,550,103)					
British Pound Sterling	(1,493,625)	_	(1,495,116)	(1,495,116)					
Euro	(18,917,516)	\$ 245,830	(19,469,738)	(19,223,908)					
Hong Kong Dollar	(8,481,610)	_	(8,510,719)	(8,510,719)					
Japanese Yen	(4,660,114)	2,571,305	(7,280,706)	(4,709,401)					
U.S. Dollar	37,960,434	40,725,561	(2,765,127)	37,960,434					
Total	\$	\$ 43,542,696	\$ (44,071,509)	\$ (528,813)					

Note: Amounts shown in U.S. dollars using June 30, 2019 foreign exchange rates.

#### B) Stable Value:

GASB Statement No. 53 defines stable value investment vehicles as synthetic guaranteed investment contracts. Stable value funds are invested in a high quality, diversified, intermediate term, fixed income portfolio that is protected against interest rate volatility by wrap or investment contracts from banks and insurance companies that guarantee the payment of benefits at book value (cost plus accrued interest), which enables the entire investment to be carried at its book value. VA529 utilizes stable value investments in both the Prepaid529 and Invest529 programs. VA529's stable value investments meet the definition of fully benefit-responsive synthetic guaranteed investment contracts and are reported at contract value. At June 30, 2019, VA529 had the following stable value investments outstanding in the respective programs as shown in the table below.

Program	Wrap Provider		Notional Amount	Effective Date	Maturity Date	Crediting Rate
Prepaid529	American General Life		25,116,475	2/21/2014	Open ended	2.35%
	Nationwide Life Insurance		23,928,768	4/19/2018	Open ended	2.50%
	RGA		25,384,467	6/22/2016	Open ended	2.51%
	State Street Bank		25,373,485	5/01/2002	Open ended	2.89%
	Voya Retirement & Annuity		25,930,245	12/03/2002	Open ended	2.88%
Invest529	American General Life	\$	185,911,555	1/16/2014	Open ended	2.51%
	Nationwide Life Insurance		186,102,888	1/29/2018	Open ended	2.95%
	Prudential Retirement Ins. & Annuity		186,017,916	1/30/2014	Open ended	2.68%
	RGA		185,895,426	8/28/2015	Open ended	2.57%
	State Street Bank		185,903,664	5/01/2002	Open ended	2.58%
	Voya Retirement & Annuity		185,905,517	10/05/2012	Open ended	2.47%

At June 30, 2019, the fair value of the underlying investments for both Prepaid529 and Invest529 was more than the book value (notional amount) of the wrap contracts. The book value of the wrap contracts provides a guaranteed minimum value that program participants would receive upon liquidation, and therefore has a separate fair value only in the circumstance that the fair value of the associated underlying investment pool is below the book value of the wrap contracts. The fair value of the wrap contracts is the amount required to bring the total value of the stable value investments up to the book value of the wrap contracts.

In the Prepaid529 program, the fair value of the wrapped stable value investments at June 30, 2019, was \$127,845,307.

Prepaid529 - Stable Value Components	<u>Fair Value</u>
Underlying Investments	\$ 127,845,307
Wrap Contracts	_
Total	\$ 127,845,307

In the Invest529 program, the fair value of the wrapped stable value investments at June 30, 2019, was \$1,131,010.497.

Invest529 - Stable Value Components	Fair Value
Underlying Investments	\$ 1,131,010,497
Wrap Contracts	_
Total	\$ 1,131,010,497

# 4. Fair Value Measurement and Application

GASB Statement No. 72, Fair Value Measurement and Application, establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes inputs of valuation techniques used to determine fair value. The hierarchy gives highest priority to valuations maximizing observable inputs and lowest priority to those utilizing unobservable inputs. The three levels of the fair value hierarchy are described below:

Level 1: Quoted prices in active markets for identical assets or liabilities

**Level 2:** Quoted prices for similar assets or liabilities, quoted prices for identical or similar assets or liabilities in markets that are not active or inputs other than quoted prices that are observable for the asset or liability

Level 3: Unobservable inputs

GASB Statement No. 72 also permits certain investments that do not have a readily determinable fair value to be reported at the investment's Net Asset Value (NAV). These investments are excluded from the fair value hierarchy above and accordingly are reported in a separate table. The following exhibits represent VA529's investments and related disclosures in accordance with GASB Statement No. 72 by program.

Prepaid529 investments measured at fair value as of June 30, 2019:

		Fair Value Measurements Using:					j:
Prepaid529 Investments By Fair Value Level	Fair Value		uoted Prices in Active Markets for entical Assets (Level 1)		Significant Other Observable Inputs (Level 2)	Un	ignificant observable Inputs (Level 3)
Debt Securities							
US Treasury & Agency Securities	\$ 246,892	\$	246,892		_		_
Corporate Bonds	216,394,985		_	\$	216,394,985		_
Convertible Bonds	117,440,301		_		117,440,301		_
Bond Funds	82,667,307		82,667,307		_		_
Bank Loans	238,555,168		_		238,555,168		_
Asset-Backed Securities	43,813,174		_		43,813,174		_
Mortgage-Backed - Agency	30,859,080		_		30,859,080		_
Mortgage-Backed - Non Agency	34,322,524		_		34,322,524		_
Total Debt Securities	764,299,431		82,914,199		681,385,232		
Equity Securities							
Equities	236,424,953		229,881,047		6,543,905		_
Equity Real Estate	7,850,000		_		_	\$	7,850,000
Index Funds - Equity	172,679,650		172,679,650		_		_
International & Emerging Markets Funds	432,836,819		432,836,819				
Total Equity Securities	849,791,422		835,397,517		6,543,905		7,850,000
Total Investments by Fair Value Level	\$ 1,614,090,853	\$	918,311,716	\$	687,929,137	\$	7,850,000

Note: Cash equivalent investments, in the amount of \$65,103,804, that are measured at amortized cost are not classified in the fair value hierarchy and as a result, are not included in the above table.

#### **Description of Prepaid529 investments measured at fair value:**

- 1. Debt and equity securities classified in level 1 of the fair value hierarchy are valued using prices quoted in active markets for those securities. Debt securities classified in level 2 of the fair value hierarchy utilize dealer quotes for similar securities traded in active markets. VA529's investment in real estate as the sole member of Aventura Holdings, LLC. is classified as a level 3 investment. The property value is determined annually at fiscal year-end by an independent real estate appraiser. The appraisal takes into account the comparable sales, cost and income approach in determining value.
- 2. Stable Value investments are held at contract value and are accordingly excluded from this exhibit.

# Prepaid529 investments measured at NAV:

Investments Measured at the NAV	Fair Value	С	Unfunded ommitments	Redemption Frequency (if Currently Eligible)	Redemption Notice Period
Hedge Funds					
Blackstone - Hedge Fund of Funds	\$ 137,872,844		_	Semi-Annual	95 Days
Equity Real Estate					·
UBS Realty Investors	51,406,178		_	Quarterly	60 Days
Private Debt & Private Equity Funds of Funds					
Golub Capital	21,000,000	\$	14,000,000		
Private Advisors	35,536,824		8,883,039		
Adams Street Partners	146,640,728		66,085,900		
LGT Capital Partners	4,268,127		6,480,000		
Neuberger Berman	19,921,883		14,804,135		
Aether Investment Partners	26,651,767		21,847,986		
Commonfund	18,380,883		2,670,000		
Horsley Bridge Partners	1,296,593		18,552,000		
Common Trust Funds & Other					
Wellington Management	198,293,954		_	Monthly	10 Days
State Street Global Advisors	135,366,937		_	Daily	2 Days
Ferox Capital	78,144,011		_	Daily	2 Days
BlackRock	84,158,043		_	Daily	3 Days
Sands Capital	47,420,778		_	Monthly	10 Days
Total Investments Measured at the NAV	\$ 1,006,359,550				

# **Description of Prepaid529 investments measured at NAV:**

- Hedge Funds: This investment type includes two hedge funds. The Blackstone Partners Offshore
  Fund is a diversified, multi-strategy hedge funds of funds. Underlying investment strategies include
  a range of asset classes and the funds are not restricted from participating in any market, strategy
  or investment. The fair value of investments in this type has been determined using the NAV per
  share of the investments.
- 2. Equity Real Estate: This investment type includes one limited partnership. The UBS Trumbull Property Fund's investment strategy is to invest primarily through direct equity-owned real estate assets. The fund also has flexibility to invest in joint venture and debt investments. Investments are generally acquired on an all-cash basis, however debt may be used where UBS determines leverage is prudent and is expected to enhance total return without undue risk. The fair values of investments in this type have been determined using the NAV per share of VA529's ownership of the partnership.

3. Private Debt and Private Equity Funds of Funds: This investment type includes private equity funds of funds managed by seven managers and one private debt fund. These investments cannot be redeemed from the fund. Capital is generally expected to be called during the initial 4 to 5 years and is expected to be returned through liquidations of underlying fund investments during the 3<sup>rd</sup> through 15<sup>th</sup> years. Secondaries funds of funds may have an accelerated capital call and return of capital profile. VA529 invests in multiple funds with three of its private equity investment managers and is also diversified by vintage year with respect to these investments. The fair values of investments in this type have been determined using the March 31, 2019 NAV of VA529's ownership of the partnership, adjusted for cash flows (capital calls) through June 30, 2019. The following table provides information for this investment type by investment manager, fund name and underlying investments.

Investment Manager	Fund Name(s)	Invests In
Adams Street Partners	Multiple U.S./Non-U.S. Centric Buyout Funds	Emerging Markets U.S.and Non-U.S. Developed Markets Funds
Adams Street Partners	Venture Innovation Funds I & II	Venture
Commonfund	Capital Natural Resources Fund IX, LP	Natural Resources
Aether Investment Partners, LLC	Real Assets III & IV, LP Funds	Natural Resources
Private Advisors, LLC	Multiple small company buyout/private equity funds	U.S. small company growth equity/ buyout, distressed and turnaround, and opportunistic funds
LGT Capital Partners	Crown Global Secondaries Fund IV, plc	Private equity secondaries (Global)
Neuberger Berman	Crossroads Fund XXI - Asset Allocation, LP	Asset allocation fund of funds; diversified geographically and strategically
Horsely Bridge Partners	XII Growth Buyout, LP	U.S. small company buyout (Growth)
Golub Capital	Golub Capital Partners 11, LP	Private Debt - U.S. middle markets, senior secured, low / floating rate loans

4. Common Trust Funds & Other: This investment type includes four common trust funds and one limited partnership. The fair value of investments in this type have been determined using the NAV per share of the investments. The following table provides information for this investment type by investment manager, fund name and underlying investments.

Investment Manager	Fund Name(s)	Invests In
State Street Global Advisors	U.S. Treasury Inflation Protected Securities Index Non-Lending Common Trust Fund	Securities or other pooled vehicles in order to track performance of the Barclays Capital U.S. Treasury Inflation Protected Securities Index
Wellington Management Co., LLP	Emerging Market Debt Common Trust Fund	Securities, derivatives, private placements or other pooled vehicles in order to generate excess returns over the J.P. Morgan Emerging Markets Bond Index Plus.
BlackRock, Inc.	Intermediate Term Credit Core Bond Index Non-Lendable Fund "B"	The index fund seeks to approximate the total rate of return of the Barclays Intermediate Credit Bond Index, which consists of credit bonds with maturities between one and ten years.
Sands Capital Management	Sands Capital Emerging Markets Growth Feeder Fund (DE), L.P.	The fund seeks to invest in only long emerging market equity securities with a focus on growth.
Ferox Capital, LLP	Salar Fund PLC	A UCITS compliant Dublin, Ireland based Public Limited Company with an investment strategy in long-only global convertible bonds

# **Description of Invest529 investments measured at fair value:**

- 1. Debt and equity securities classified in level 1 of the fair value hierarchy are valued using prices quoted in active markets for those securities. Debt securities classified in level 2 of the fair value hierarchy utilize dealer quotes for similar securities traded in active markets.
- 2. Stable Value investments are held at contract value and are thus excluded from this exhibit.

# Invest529 investments measured at fair value as of June 30, 2019:

		Fair Value Measurements Using				
Investments By Fair Value Level	Fair Value	A	Quoted Prices in ctive Markets for dentical Assets (Level 1)		gnificant Other servable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Debt Securities						
Corporate Bonds	\$ 113,538,121		_	\$	113,538,121	_
Bank Loans	3,965,149		_		3,965,149	_
Asset Backed Securities	10,753,126		_		10,753,126	_
Emerging Markets - Debt	243,664,815	\$	243,664,815		_	_
Index Funds - Debt	815,843,255		815,843,255		_	_
Total Debt Securities	1,187,764,466		1,059,508,071		128,256,395	
Equity Securities						
Equities	87,288,713		87,288,713		_	_
Equity Real Estate	105,510,190		105,510,190		_	_
Index Funds - Equity	1,803,116,001		1,803,116,001		_	_
Equity Funds	73,346,161		73,346,161		_	_
International & Emerging Markets Funds	435,103,383		435,103,383		_	_
Total Equity Securities	2,504,364,449		2,504,364,449			
Total Investments by Fair Value Level	\$ 3,692,128,915	\$	3,563,872,520	\$	128,256,395	

Note: Cash equivalent investments, in the amount of \$64,675,493, that are measured at amortized cost are not classified in the fair value hierarchy and as a result, are not included in the above table.

#### Invest529 investments measured at NAV:

Investments Measured at the NAV		Fair Value	Unfunded Commitments	Redemption Frequency (if Currently Eligible)	Redemption Notice Period	
Equity Real Estate						
UBS Realty Investors	\$	69,317,767	_	Quarterly	60 Days	
Blackstone Property Partners		47,694,782	_	Quarterly	90 Days	
Total Investments Measured at the NAV	\$	117,012,549				

# Description of Invest529 investments measured at NAV:

Equity Real Estate: This investment type includes two limited partnerships. The UBS Trumbull Property Fund's investment strategy is to invest primarily through direct equity-owned real estate assets. The fund also has flexibility to invest in joint venture and debt investments. Investments are generally acquired on an all-cash basis, however debt may be used where UBS determines leverage is prudent and is expected to enhance total return without undue risk. Blackstone Property Partners is an open ended commingled fund seeking core plus real estate investments in the U.S. and Canada. The fair values of investments in this type have been determined using the NAV per share of VA529's ownership of the partnership.

# 5. Securities Lending Transactions

As of June 30, 2019, there were \$190,242 in investments and cash equivalents held by the Treasurer of Virginia that represent VA529's allocated share of cash collateral received and reinvested and securities received for the State Treasury's securities lending program. The Treasurer of Virginia is authorized to enter into securities lending transactions – loans of securities to broker-dealers and other entities for collateral with a simultaneous agreement to return the collateral for the same securities in the future – for a fee. The Commonwealth's policy is to record unrealized gains and losses on the State Treasury's securities lending program in the General Fund in the Commonwealth's basic financial statements. When gains or losses are realized, the actual gains and losses are recorded by the affected agencies. Accordingly, VA529 recorded interest of \$500 for securities lending transactions in fiscal year 2019. Information related to the State Treasury's securities lending program is available on a statewide level in the Commonwealth of Virginia's Comprehensive Annual Financial Report found at <a href="https://www.doa.virginia.gov/">https://www.doa.virginia.gov/</a> by selecting "Reports" and "Comprehensive Annual Financial Report".

#### 6. Commitments

VA529 is committed under operating leases for business equipment, single office space rental, and VA529's headquarters office building. The equipment lease is for a three-year term. The single office space rental is for one year, automatically renewing each year. In all cases, VA529 expects that in the normal course of business, these leases will be renewed or replaced by similar leases.

The total rental expense for the equipment and single office space was \$680,808 for the fiscal year ended 2019. As of June 30, 2019, VA529 had the following total future minimum rental payments due under these leases.

Fiscal Year		
2020	\$	148,017
2021		85,137
2022		23,410
2023		16,487
2024		16,487
Total future minimum rental payments*	\$	289,539
	=	-,

<sup>\*</sup> Total does not include operating lease payments for the Arboretum Building referenced below

On July 1, 2018, VA529 entered into a 10-year extension of its Lease Agreement with Aventura Holdings, LLC under which it leases the 48,500 square foot headquarters office building through June 30, 2028.

Pursuant to the Lease, VA529 will make base rent payments as reflected below on an annual basis in advance, and will make additional rent payments on a quarterly basis in advance in an amount sufficient to pay building operating costs for the next quarter. Aventura has entered into an agreement with a property management company for the purpose of providing facilities maintenance, grounds keeping, custodial services, etc. The additional rent payments will cover operating costs incurred by Aventura under the property management agreement. At the end of each quarter, VA529 and Aventura reconcile expenses before funding operating expenses for the subsequent quarter.

Base Rent Periods	-	Annual Base Rent
2020	\$	669,235
2021		685,966
2022		703,115
2023		720,693
2024		738,711
Thereafter		3,144,194
Total Arboretum future minimum rental payments	\$	6,661,914

Aventura has also established a renewal and replacement reserve funded from a portion of the annual rental payments received from VA529 to cover capital improvements to the building. The total reserve funding expense for the fiscal year ending 2019 was \$97,937. The reserve funding schedule is set forth below.

Base Reserve Periods	A	nnual Reserve Funding
2020	\$	100,385
2021		102,895
2022		105,467
2023		108,104
2024		110,807
Thereafter		471,630
Total Arboretum future reserve funding	\$	999,288

# 7. Long-Term Liabilities

Long-term liabilities include tuition benefits payable and compensated absences.

#### A. Tuition Benefits Pavable

This liability represents the actuarially determined present value of future obligations anticipated for payment of benefits and administrative expenses for Prepaid529.

# B. Compensated Absences

Compensated Absences represent the long-term liability for accrued annual, sick or disability credits, compensatory, overtime, on-call, and other leave for all leave-eligible employees employed on June 25, 2019. Long-term leave liability is further apportioned as current or noncurrent based on whether they are estimated to be due within one year or due greater than one year, respectively.

Changes in long-term liabilities are shown below:

		Beginning Balance	Increases	Decreases	Endir	ng Balance	ue Within One Year
Compensated Absences	\$	771,810	\$ 760,054	•	,	865,307	\$ 715,975
Tuition Benefits Payable	Total \$	2,135,222,426 2,135,994,236	\$ 32,088,719 32,848,773	175,842,183 \$176,508,740		991,468,962	 283,076,668 283,792,643

# 8. Capital Assets

The following schedule presents capital asset activity of VA529 for the year ended June 30, 2019.

		Balance			
Enterprise Fund	July 1, 2018		Increases	Decreases	June 30, 2019
No. Bossella of the second					
Non - Depreciable capital assets:					
Infrastructure - Software	\$	—	\$ 423,821	\$ —	\$ 423,821
		_	423,821	_	423,821
Depreciable capital assets:					
Equipment	1,827,9	66	110,889	161,876	1,776,979
Software	1,038,4	66	_	26,400	1,012,066
Total Depreciable capital assets:	2,866,4	32	110,889	188,276	2,789,045
Less accumulated depreciation for:					
Equipment	1,400,5	61	123,629	138,473	1,385,717
Software	702,8	55	103,847	23,980	782,721
Total accumulated depreciation	2,103,4	16	227,476	162,453	2,168,439
Net depreciable capital assets	763,0	14	(116,586)	25,823	620,605
Total net capital assets	\$ 763,0	14	\$ 307,235	\$ 25,823	\$ 1,044,426

# 9. Summary of Actuarial Assumptions and Methods

VA529's statute requires that it annually determine the actuarial soundness of Prepaid529. VA529 has assumed that actuarially sound, when applied to Prepaid529, means that VA529 has sufficient assets (including the value of future installment payments due under current Prepaid529 contracts) to cover the actuarially estimated value of the tuition obligations under those contracts, including any administrative costs associated with those contracts.

The two most significant assumptions used to prepare Prepaid529's actuarial valuation report and contract pricing are the rates of investment return and future tuition growth. In addition, there are other assumptions the actuary employs in the actuarial valuation and contract pricing. In the summer of 2019, VA529's Board reviewed the rates of investment return and future tuition growth assumptions and the long-term investment return assumption remained at 5.75 percent. The Board reduced the future tuition growth assumption for four-year universities from 6.50 to 4.0 percent and also reduced the future tuition growth assumption for two-year institutions and community colleges from 6.0 to 4.0 percent. The following assumptions were used in the actuarial valuation for June 30, 2019:

Investment Rate of Return: 5.75 percent per annum.

Projected Tuition Increase: The assumed tuition increase rates used in the current year's valuation are outlined in the table below.

	<u>Universities</u>	Community Colleges
Fall 2020	4.0%	4.0%
Fall 2021	4.0%	4.0%
Fall 2022 and thereafter	6.0%	6.0%

Cancellations, Rollovers and Transfers: It is assumed that 0.5 percent of contracts will be cancelled, etc. each year for beneficiaries ages 0 through 17. It is assumed that 5.0 percent of contracts will be cancelled, etc. each year for beneficiaries ages 18 and higher.

Attendance and Bias: It is assumed that of the remaining contracts that will be redeemed to pay for tuition, 76 percent of beneficiaries will attend a public university in Virginia, 7.6 percent will attend a private university in Virginia, 11.4 percent will attend a university in another state, and 5 percent will request a cancellation, transfer, or rollover to a savings plan. Weighted average tuition for four-year public universities and two-year community colleges in Virginia was adjusted with 8 percent and 1 percent loads, respectively, to add a bias for attendance at more expensive schools. The highest tuition for a public university in Virginia was assumed to be 176 percent of weighted average tuition. Out-of-state students are assumed to receive a benefit equal to the payments made on the contract plus interest at the composite reasonable rate of return.

Utilization: It is assumed that participants will begin utilizing their contract at actuarially determined rates, and then redeem up to two semesters of tuition per year until the contract is depleted. While some participants redeem contracts and utilize benefits in the year of expected matriculation, many delay redeeming units until later years.

Expenses: The expenses included in the present value of future obligations are those relating to Annual Maintenance Expense per Contract of \$62.56 and Annual Distribution Cost per Contract in Payment Status of \$27.70. These expenses were developed by VA529 staff and are assumed to increase annually at the rate of inflation plus 0.5 percent.

The actuarial Prepaid529 contract payments and the actuarial tuition benefits expense line items represent the annual accrual of contract payments receivable and the obligation for distribution expenses determined by the actuarial valuation. At June 30, 2019, the accrual of the actuarially determined Prepaid529 contract payments receivable increased over the prior year. The increase in the receivable resulted in positive actuarial Prepaid529 contract payments reported as a increase in operating revenue. The accrual of the tuition benefits payable decreased over the prior year. The decrease in the payable resulted in a decrease in actuarial Prepaid529 tuition benefit expenses.

	2019	2018	Change
Prepaid529 contract payments receivable	\$ 209,668,962 \$	194,222,426 \$	15,446,536
Tuition benefits payable	\$ 1,991,468,962 \$	2,135,222,426 \$	(143,753,464)

### 10. Retirement and Pension Plan

#### Eligibility

VA529 employees are employees of the Commonwealth of Virginia. VA529 employees participate in one of two defined benefit pension plans or a hybrid retirement plan all of which are administered by the Virginia Retirement System (VRS or System). The first defined benefit plan (Plan 1) includes members who became eligible for VRS prior to July 1, 2010 and vested as of January 1, 2013. Otherwise, Plan 1 is a closed plan. Plan 2 is a defined benefit plan for employees who became eligible on or after July 1, 2010 or whose membership date was before July 1, 2010 but they were not vested as of January 1, 2013. The hybrid retirement plan combines the features of a defined benefit plan and a defined contribution plan and is open to members hired on or after January 1, 2014, as well as other members who were eligible and opted into this plan. Eligibility is determined by the *Code of Virginia*, as may be amended from time to time. In addition, certain members are eligible for an optional retirement plan (ORP), having service under Plans 1 or 2 and are not eligible to elect the hybrid retirement plan option.

# Benefits provided

Plans 1 and 2's members are eligible for benefits based on a formula adjusting for age, creditable service and average final compensation. The hybrid retirement plan contains a similar formula to the defined benefit plans, but incorporates a defined contribution component (DC). The DC element depends on the member and VA529's contributions made to the plan and the investment performance of those contributions, net of any required fees.

Various adjustments to benefit provisions based on Plan are detailed in the VRS annual report found at <a href="https://www.varetire.org">https://www.varetire.org</a>, clicking on "Publications" and "Comprehensive Annual Financial Report."

#### Contributions

In general, employees contribute 5 percent (5%) of their compensation each month through a pre-tax salary reduction. VA529 contributes to VRS based on an actuarial determination only for members of Plan 1. For the hybrid retirement plan, mandatory employee contributions are based on a percentage of creditable compensation and matched by VA529. Members may choose to make additional voluntary contributions to the plan and VA529 is required to match those contributions according to specified percentages.

Contribution formulas for active employees are also provided in the *Code of Virginia*, as amended, but may be adjusted based on funding provided by the General Assembly. For the year ended June 30, 2019, the contribution rate was 13.52 % of compensation, based on an actuarial valuation as of June 30, 2017. Contributions to VRS totaled \$1,060,037 for the fiscal year.

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

As of June 30, 2019, VA529 reported a liability of \$10,150,000 for its proportionate share of the VRS Net Pension Liability (NPL). The NPL was measured as of June 30, 2018 and the total pension liability used to calculate the NPL was determined by an actuarial valuation as of that date. VA529's proportion of the NPL was based on a projection of VA529's actuarially-determined long-term share of contributions to the pension plan for the year ended June 30, 2018 relative to the projected contributions of all participating employers and the State. At June 30, 2018, VA529's proportion of the VRS State Employee Retirement Plan was 0.18750 percent as compared to 0.18062 percent at June 30, 2017.

For the year ended June 30, 2019, VA529 recognized pension expense of \$829,000 for the VRS. Due to the change in proportionate share from June 30, 2017 to June 30, 2018, a portion of the pension expense relates to deferred amounts from changes in proportion and differences between VA529's contributions and the proportionate share of employer contributions expected to be amortized in future years.

At June 30, 2019, VA529 reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	red Outflows Resources	 red Inflows of lesources
Differences between expected and actual experience	\$ _	\$ 614,000
Net difference between projected and actual		
earnings on pension plan investments	_	265,000
Change in assumptions	68,000	_
Changes in proportion and differences between		
Employer contributions and proportionate		
share of contributions	473,000	_
Employer contributions subsequent to the		
measurement date	 1,060,037	 <u> </u>
Total	\$ 1,601,037	\$ 879,000
	 •	

VA529 reported \$1,060,037 as deferred outflows of resources related to pensions resulting from contributions subsequent to the measurement date, which will be recognized as a reduction of the NPL in the year ended June 30, 2020. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Fiscal Year ended June 30	Pension Expense		
2020	\$	103,000	
2021	(32,00		
2022		(381,000)	
2023		(28,000)	
2024		_	

## **Actuarial Assumptions**

The total pension liability in VRS' actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation 2.5 percent

Salary increases, including inflation 3.5 percent – 5.35 percent

Investment rate of return 7.0 percent, net of pension plan investment

expense, including inflation

#### Mortality rates were based on:

#### Pre-Retirement:

RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with Scale BB to 2020; males set back 1 year, 85% of rates; females set back 1 year.

### Post-Retirement:

RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with Scale BB; males set forward 1 year; females set back 1 year with 1.5% increase compounded from ages 70 to 85.

#### Post-Disablement:

RP-2014 Disability Life Mortality Table projected with scale BB to 2020; males 115% of rates; females 130% of rates.

The actuarial assumptions used in the June 30, 2017 valuation were based on the results of an actuarial experience study for the period July 1, 2012 through June 30, 2016. The following adjustments were made as a result of the Study:

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled	Update to a more current mortality table – RP-2014 projected to 2020
Retirement Rates	Lowered rates at older ages and changed final retirement from 70 to 75
Withdrawal Rates	Adjusted rates to better fit experience at each year age and service through 9 years of service
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Increase rate from 14% to 25%

# Long-Term Expected Rate of Return

The long-term expected rate of return on pension plan investments was determined using a log-normal distribution analysis in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

Asset Class (Strategy)	Target Allocation	Arithmetic Long-Term Expected Rate of Return	Weighted Average Long-Term Expected Rate of Return
Public Equity	40.00%	4.54%	1.82%
Fixed Income	15.00%	0.69%	0.10%
Credit Strategies	15.00%	3.96%	0.59%
Real Estate	15.00%	5.76%	0.86%
Private Equity	15.00%	9.53%	1.43%
Total	100.00%	-	4.80%
		Inflation	2.50%
	Expected arithm	7.30%	

#### **Discount Rate**

The discount rate used to measure the total pension liability was 7.00 percent. The projection of cash flows used to determine the discount rate assumed that VRS contributions will be made per the *Code of Virginia* from employers including VA529 at rates equal to the difference between the actuarially determined contributions rates adopted by VRS and the member rate. Through the fiscal year ended June 30, 2018, a portion of the rates will be funded by an appropriation from the Commonwealth. From July 1, 2018 on, the discount rate assumes 100 percent funding by all employers. VRS's fiduciary net position is projected to be available to make all projected future benefit payments for current active and inactive employees. Therefore, the long-term expected rate of return was applied to all periods of projected benefit payments to determine the liability.

#### Sensitivity of VA529's Proportionate Share of the Net Pension Liability to Changes in the Discount Rate

The following presents VA529's proportionate share of the NPL using the discount rate of 7.00 percent, as well as what VA529's proportionate share of the NPL would be if it were calculated using a discount rate that is one percentage point lower (6.00 percent) or one percentage point higher (8.00 percent) than the current rate:

	1.00	0% Decrease	Cu	Current Discount		0% Increase
		(6.00%)	F	Rate (7.00%)		(8.00%)
VA529's proportionate share of the						
VRS State Employee Retirement						
Plan Net Pension Liability	\$	15,368,000	\$	10,150,000	\$	5,758,000

#### Pension Plan Fiduciary Net Position

Detailed information about the VRS's fiduciary net position is available in the separately issued VRS Comprehensive Annual Financial Report found at <a href="https://www.varetire.org">https://www.varetire.org</a>.

#### Payables to the Pension Plan

As of June 30, 2019, VA529 reported payables to VRS in the amount of \$63,210. This amount is comprised of payments due to the VRS that were not made until after the fiscal year end through the normal course of business.

# 11. Group Life Insurance Program, Virginia Sickness and Disability Plan and State Employee Health Insurance Credit Program

# Eligibility and Plan Descriptions

VA529 employees are employees of the Commonwealth of Virginia and are eligible for programs provided separately from the Virginia Retirement System's (VRS's) pension plans but administered by the VRS. The VRS administers the Group Life Insurance Program (GLIP), Disability Insurance Program (Virginia Sickness and Disability Program or VSDP) and the State Employee Health Insurance Credit Program (HICP).

Details as to eligibility, the benefit provisions, and contribution requirements for each of these programs may be found in the VRS annual report found at <a href="https://www.varetire.org">https://www.varetire.org</a>. The programs and eligibility for each are summarized below.

Group Life Insurance Program: VA529's full-time, salaried, permanent employees are automatically covered by the GLIP. The GLIP is a defined benefit plan that provides a basic group life insurance benefit. In addition to the basic group life insurance benefit, members are also eligible to elect additional coverage for themselves as well as a spouse or dependent children through the Optional Group Life Insurance Program, which is a separate and fully insured program, and it is not included as part of the GLIP.

Virginia Sickness and Disability Program: VA529's full-time and part-time, salaried, permanent employees hired on or after January 1, 1999 are automatically covered by the VSDP. The VSDP also covers state employees hired before January 1, 1999 who elected to transfer to VSDP rather than retain their eligibility to be considered for disability retirement. All but one of VA529's employees participate in the VSDP. The VSDP is a managed care program that provides sick, family and personal leave and short-term and long-term disability benefits for non-work-related and work-related disabilities.

State Employee Health Insurance Credit Program: VA529's full-time, salaried, permanent employees are automatically covered by the HICP. The HICP is a defined benefit plan that provides a credit toward the cost of health insurance coverage for retired state employees who retire with at least 15 years of service credit. Employees earn one month of service credit toward the benefit for each month they are employed and for which their employer pays contributions to VRS. The health insurance credit is a tax-free reimbursement in an amount set by the General Assembly for each year of service credit against qualified health insurance

premiums retirees pay for single coverage, excluding any portion covering the spouse or dependents. The credit cannot exceed the amount of the premiums and ends upon the retiree's death.

# **Benefits**

Benefits for each of the programs include as follows:

GLIP	VSDP	HICP
The benefits payable under the GLIP include natural death and accidental death benefits and additional benefits provided under specific circumstances. The benefit amounts provided to members are subject to a reduction factor. The benefit amount reduces by 25 percent on January 1 following one calendar year of separation. The benefit amount reduces by an additional 25 percent on each subsequent January 1 until it reaches 25 percent of its original value. For covered members with at least 30 years of creditable service, there is a minimum benefit payable under the GLIP of \$8,000. This amount is increased annually based on a cost-of-living adjustment and is currently \$8,279.	long-term disability benefits include income replacement up to certain levels and for certain time periods based on the employee's disability period and length of service. Long-term disability and long-term care benefits are paid from the VSDP. Depending on the type of long-term	The monthly benefit payable to retired VA529 employees under the HICP is \$4.00 per year of service per month with no cap on the benefit amount. For VA529 employees who retire on disability or go on long-term disability under the Virginia Sickness and Disability Program, the monthly benefit is \$120.00 or \$4.00 per year of service, whichever is higher.

# Contributions

The contribution requirements for the GLIP, VSDP and HICP are governed by the *Code of Virginia*, as amended, but may be impacted as a result of funding provided by the General Assembly. Contribution provisions are summarized as follows:

GLIP	VSDP	HICP
The total rate for the GLIP was 1.31 percent of covered employee compensation. This was allocated into an employee and an employer component using a 60/40 split. The employee component was 0.79 percent (1.31 percent X 60 percent) and the employer component was 0.52 percent (1.31 percent X 40 percent). Employers may elect to pay all or part of the employer must pay all of the employer must pay all of the employer contribution. VA529's contractually required employer contribution rate for the year ended June 30, 2019 was 0.52 percent of covered employee compensation based on an actuarially determined rate from an actuarial valuation as of June 30, 2017. VA529's contributions were \$108,148 and \$101,528 for the years ended June 30, 2019 and June 30, 2018, respectively.	VA529's contractually required contribution rate for the VSDP for the year ended June 30, 2019 was 0.62 percent of covered employee compensation. This rate was based on an actuarially determined rate from an actuarial valuation as of June 30, 2017. The actuarially determined rate was expected to finance the costs of benefits payable during the year, with an adjustment to amortize the accrued OPEB assets. VA529's contributions to the VSDP were \$50,863 and \$50,835 for the years ended June 30, 2019 and June 30, 2018, respectively.	VA529's contractually required contribution rate for the year ended June 30, 2019 was 1.17% of covered employee compensation. This rate was based on an actuarially determined rate from an actuarial valuation as of June 30, 2017. The actuarially determined rate was expected to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. VA529's contributions were \$96,591 and \$91,582 for the years ended June 30, 2019 and June 30, 2018, respectively.

# GLIP OPEB Liabilities, GLIP OPEB Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to the GLIP OPEB

At June 30, 2019, VA529 reported a liability \$624,000 for its proportionate share of the VRS Net GLIP OPEB Liability. The Net GLIP OPEB Liability was measured as of June 30, 2018 and the total GLIP OPEB liability used to calculate the Net GLIP OPEB Liability was determined by an actuarial valuation as of that date. VA529's proportion of the Net GLIP OPEB Liability was based on VA529's actuarially determined employer contributions to the GLIP for the year ended June 30, 2018 relative to the total of the actuarially determined employer contributions for all participating employers. At June 30, 2018, VA529's proportion 0.04111% as compared to 0.03944% at June 30, 2017.

For the year ended June 30, 2019, VA529 recognized GLIP OPEB expense of \$9,000. Since there was a change in proportionate share between measurement dates, a portion of the GLIP OPEB expense was related to deferred amounts from changes in proportion.

At June 30, 2019, VA529 reported deferred outflows of resources and deferred inflows of resources related to the GLIP OPEB from the following sources:

	Deferred Outflows of Resources		Deferred Inflows of Resources	
Differences between expected and actual				
experience	\$	31,000	\$	12,000
Net difference between projected and actual				
earnings on GLIP OPEB program investments		_		20,000
Change in assumptions		_		26,000
Changes in proportion		29,000		_
VA529 contributions subsequent to the				
measurement date		108,148		<u> </u>
Total	\$	168,148	\$	58,000

VA529 reported \$108,148 of deferred outflows of resources related to the GLIP OPEB resulting from contributions subsequent to the measurement date, which will be recognized as a reduction of the Net GLIP OPEB Liability in the fiscal year ended June 30, 2020. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to the GLIP OPEB will be recognized in the GLIP OPEB expense in future years as follows:

Fiscal Year ended June 30	GLIP OPEB Expense	
2020	\$ (4,000)	
2021	(4,000)	
2022	(4,000)	
2023	2,000	
2024	7,000	
Thereafter	5,000	

VSDP OPEB Liabilities, VSDP Net OPEB Assets, VSDP OPEB Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to the VSDP OPEB

At June 30, 2019, VA529 reported an asset of \$444,000 for its proportionate share of the Net VSDP OPEB Asset. The Net VSDP OPEB Asset was measured as of June 30, 2018 and the total VSDP OPEB liability used to calculate the Net VSDP OPEB Asset was determined by an actuarial valuation as of that date. VA529's proportion of the Net VSDP OPEB Asset was based on VA529's actuarially determined employer contributions to the VSDP OPEB plan for the year ended June 30, 2018 relative to the total of the actuarially

determined employer contributions for all participating employers. At June 30, 2018, VA529's proportion was 0.19690 percent as compared to 0.19152 percent at June 30, 2017.

For the year ended June 30, 2019, VA529 recognized VSDP OPEB expense of \$22,000. Since there was a change in proportionate share between measurement dates, a portion of the VSDP OPEB expense was related to deferred amounts from changes in proportion.

At June 30, 2019, VA529 reported deferred outflows of resources and deferred inflows of resources related to the VSDP OPEB from the following sources:

	Deferred Outflows of Resources		Deferred Inflows of Resources		
Differences between expected and actual experience	\$	_	\$	19,000	
Net difference between projected and actual					
earnings on VSDP OPEB plan investments		_		26,000	
Change in assumptions		_		26,000	
Changes in proportion		_		11,000	
VA529 contributions subsequent to the					
measurement date		50,863		_	
Total	\$	50,863	\$	82,000	

VA529 reported \$50,863 as deferred outflows of resources related to the VSDP OPEB resulting from contributions subsequent to the measurement date, which will be recognized as an adjustment of the Net VSDP OPEB Asset in the fiscal year ended June 30, 2020. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to the VSDP OPEB will be recognized in VSDP OPEB expense in future years as follows:

Fiscal Year ended June 30	VSDP OPEB Expense		
2020	\$	(18,000)	
2021		(18,000)	
2022		(18,000)	
2023		(9,000)	
2024		(8,000)	
Thereafter		(11,000)	

# HICP OPEB Liabilities, HICP OPEB Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to HICP OPEB

At June 30, 2019, VA529 reported a liability of \$1,059,000 for its proportionate share of the VRS HICP Net OPEB Liability. The Net HICP OPEB Liability was measured as of June 30, 2018 and the total HICP OPEB liability used to calculate the Net HICP OPEB Liability was determined by an actuarial valuation as of that date. VA529's proportion of the Net HICP OPEB Liability was based on VA529's actuarially determined employer contributions to the HICP OPEB plan for the year ended June 30, 2018 relative to the total of the actuarially determined employer contributions for all participating employers. At June 30, 2018, VA529's proportion of the HICP was 0.11609 percent as compared to 0.11259 percent at June 30, 2017.

For the year ended June 30, 2019, VA529 recognized HICP OPEB expense of \$97,000. Since there was a change in proportionate share between June 30, 2017 and June 30, 2018 a portion of the HICP Net OPEB expense was related to deferred amounts from changes in proportion.

At June 30, 2019, VA529 reported deferred outflows of resources and deferred inflows of resources related to the HICP OPEB from the following sources:

		Deferred Outflows of Resources		Deferred Inflows of Resources
Differences between expected and actual				
experience	\$	1,000	\$	_
Net difference between projected and actual				
earnings on State HICP OPEB plan investments		_		2,000
Change in assumptions		_		10,000
Changes in proportionate share		33,000		_
VA529 contributions subsequent to the				
measurement date		96,591		_
Total	\$	130,591	\$	12,000
	_		_	

VA529 reported \$96,591 as deferred outflows of resources related to the HICP OPEB resulting from VA529's contributions subsequent to the measurement date, which will be recognized as a reduction of the Net HICP OPEB Liability in the fiscal year ended June 30, 2020. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to the HICP OPEB will be recognized in the HICP OPEB expense in future years as follows:

Fiscal Year ended June 30	P OPEB cpense
2020	\$ 4,000
2021	4,000
2022	4,000
2023	3,000
2024	5,000
Thereafter	2.000

#### **Actuarial Assumptions**

The various total OPEB liabilities were based on an actuarial valuation for all programs as of June 30, 2017, using the Entry Age Normal actuarial cost method and the following assumptions, applied to all periods included in the measurement and rolled forward to the measurement date of June 30, 2018:

Assumptions	Provisions
Inflation	2.5 percent
Salary increases, including inflation (General state employees only)	3.5 percent – 5.35 percent
Investment rate of return	7.0 Percent, net of investment expenses, including inflation
Mortality rates:	
Pre-Retirement	RP-2014 Employee Rates to age 80, Healthy Annuitant Rates to 81 and older projected with Scale BB to 2020; males set back 1 year, 85 percent of rates; females set back 1 year.
Post-Retirement	RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with Scale BB to 2020; males set forward 1 year; females set back 1 year with 1.5 percent increase compounded from ages 70 to 85.
Post-Disablement	RP-2014 Disability Life Mortality Table projected with scale BB to 2020; males 115 percent of rates; females 130 percent of rates.

The actuarial assumptions used in the June 30, 2017 valuation were based on the results of an actuarial experience study for the period from July 1, 2012 through June 30, 2016. Changes to the actuarial assumptions as a result of the experience study are as follows:

Assumptions	Changes
Mortality Rates (Pre-retirement, post retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020
Retirement Rates	Lowered rates at older ages and changed final retirement from 70 to 75
Withdrawal Rates	Adjusted rates to better fit experience at each year age and service through 9 years of service
Disability Rates	Adjusted rates to better match experience
Line of Duty Disability	Increased rate from 14 percent to 25 percent

## Long-Term Expected Rate of Return

The long-term expected rate of return on the System's investments was determined using a log-normal distribution analysis in which best-estimate ranges of expected future real rates of return (expected returns, net of the System's investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target asset allocation and best estimate of arithmetic real rates of return for each major asset class are summarized in the following table:

Asset Class (Strategy)	Target Allocation	Arithmetic Long- Term Expected Rate of Return	Weighted Average Long-Term Expected Rate of Return
Public Equity	40.00%	4.54%	1.82%
Fixed Income	15.00%	0.69%	0.10%
Credit Strategies	15.00%	3.96%	0.59%
Real Assets	15.00%	5.76%	0.86%
Private Equity	15.00%	9.53%	1.43%
Total	100.00%	<u>-</u>	4.80%
		Inflation	2.50%
	Expected ar	7.30%	

#### **Discount Rate**

The discount rate used to measure the various total OPEB liabilities was 7.00 percent, determined as follows:

Program	Method
GLIP	Projection of cash flows used to determine the discount rate assumed that member contributions will be made per the VRS guidance and the employer contributions will be made at rates equal to the difference between actuarially determined contribution rates adopted by VRS and the member rate.
VSDP	Projection of cash flows used to determine the discount rate assumed that employer contributions will be made per VRS guidance and that they will be made in accordance with the VRS funding policy and at rates equal to the actuarially determined contribution rates adopted by VRS.
HICP	Projection of cash flows used to determine the discount rate assumed that employer contributions will be made in accordance with VRS guidance at rates equal to the actuarially determined contribution rates adopted by VRS.

Through the fiscal year ending June 30, 2018, a portion of the rates for each of the programs was funded by an appropriation from the Commonwealth. From July 1, 2018, all agencies are assumed to continue to contribute 100 percent of the actuarially determined contribution rates. VRS's fiduciary net position is projected to be available to make all projected future benefit payments for eligible employees. Therefore the long-term expected rate of return was applied to all periods of projected benefit payments to determine the respective liability.

# Sensitivity of VA529's Proportionate Share of the Net OPEB Liabilities (Asset) to Changes in the Discount Rate

The following table presents VA529's proportionate share of the net GLIP OPEB liability, net VSDP OPEB asset and net HICP OPEB liability using the discount rate of 7.00 percent, as well as what VA529's proportionate share of the net GLIP OPEB liability, net VSDP OPEB asset, and net HICP OPEB liability would be if it were calculated using a discount rate that is one percentage point lower (6.00 percent) or one percentage point higher (8.00 percent) than the current rate:

VA529's proportionate share of the VRS:	•	1.00% Decrease (6.00%)	(	Current Discount Rate (7.00%)	1.00% Increase (8.00%)
GLIP Net OPEB Liability	\$	816,000	\$	624,000	\$ 468,000
VSDP Net OPEB Asset	\$	(428,000)	\$	(444,000)	\$ (458,000)
HICP Net OPEB Liability	\$	1.172.000	\$	1.059.000	\$ 963.000

# GLIP, VSDP and HICP Fiduciary Net Position

Detailed information about the VRS GLIP, VSDP and HICP's fiduciary net positions is available in the separately issued VRS Comprehensive Annual Financial Report found at <a href="https://www.varetire.org">https://www.varetire.org</a>.

#### Payables to the VRS GLIP, VSDP and HICP

As of June 30, 2019, VA529 reported payables to VRS in the amount of \$6,512 for GLIP. This amount is comprised of payments due to the VRS that were not made until after the fiscal year end through the normal course of business.

As of June 30, 2019, VA529 reported payables to VRS in the amount of \$3,064 for VSDP. This amount is comprised of payments due to the VRS that were not made until after the fiscal year end through the normal course of business.

As of June 30, 2019, VA529 reported payables to VRS in the amount of \$5,816 for HICP. This amount is comprised of payments due to the VRS that were not made until after the fiscal year end through the normal course of business.

#### 12. Healthcare Plan for Pre-Medicare Retirees

#### Eligibility and Plan Description

VA529 employees who retire from state service and receive VRS monthly benefits or periodic benefits from another qualified vendor, and who are not eligible to participate in Medicare because of their age, are eligible to participate in the Pre-Medicare Retiree Healthcare Plan (PMRHP) administered by the Commonwealth's Department of Human Resource Management (DHRM). For a retiree to participate in the Plan, the participant must be eligible for a monthly annuity from the VRS *or* a periodic benefit from one of the qualified Optional Retirement Plan (ORP) vendors, and:

- be receiving (not deferring) the annuity or periodic benefit immediately upon retirement;
- have his or her last employer before retirement be the state;
- be eligible for coverage as an active employee in the State Health Benefits Program until his or her retirement date (not including Extended Coverage); and,
- have submitted within 31 days of his or her retirement date an Enrollment Form to his or her Benefits Administrator to enroll.

#### **Benefits**

VA529 effectively subsidizes the costs of the participating retirees' healthcare through payment of its portion of the premiums for active employees.

#### Contributions

VA529 does not pay a portion of the retirees' healthcare premium; however, since both active employees and retirees are included in the same pool for purposes of determining health insurance rates, this generally results in a higher rate for active employees.

Total OPEB Liability, OPEB Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources

At June 30, 2019, VA529 reported \$1,208,717 as VA529's proportionate share of the PMRHP's Total OPEB liability. The PMRHP OPEB liability was measured as of June 30, 2018 and was determined by an actuarial valuation as of June 30, 2018. VA529's proportionate amount of the PMRHP OPEB liability was based on each employer's healthcare premium contributions as a percentage of the total employer's healthcare premium contributions for all participating employers. At June 30, 2018, VA529's proportion was 0.12019 percent as compared to 0.11627 percent at June 30, 2017.

For the year ended June 30, 2019, VA529 recognized PMRHP OPEB expense of 39,954.

At June 30, 2019, VA529 reported deferred outflows of resources and deferred inflows of resources related to PMRHP OPEB comprised of the following elements:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual experience	\$ —	\$ 243,712
Change in assumptions	_	483,429
Change in proportion	86,103	_
Subtotal	86,103	727,141
VA529 contributions subsequent to the measurement date	96,591	N/A
Total	\$ 182,694	\$ 727,141

VA529 reported \$96,591 as deferred outflows of resources related to PMRHP OPEB resulting from amounts associated with transactions subsequent to the measurement date, which will be recognized as a reduction of the total OPEB liability during the fiscal year ended June 30, 2020. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to the PMRHP OPEB will be recognized as part of PMRHP OPEB expense in future years as follows:

Fiscal Year Ended June 30	RHP OPEB Expense
2020	\$ (133,056)
2021	(133,056)
2022	(133,056)
2023	(133,056)
2024	(95,914)
Thereafter	(12,898)

#### **Actuarial Assumptions and Discount Rate**

The Total PMRHP OPEB liability was based on an actuarial valuation with a valuation date of June 30, 2018, using the Entry Age Normal actuarial cost method and the following assumptions. DHRM selected the economic, demographic and healthcare claim cost assumptions. DHRM's actuary provided guidance with respect to these assumptions.

Assumptions –PMRHP	Provisions – PMRHP
Valuation Date	Actuarially determined contribution rates are calculated as of June 30, one year prior to the end of the fiscal year in which contributions are reported.
Measurement Date	June 30, 2018 (one year prior to the end of the fiscal year)
Amortization Method	Level dollar, Closed.
Effective Amortization Period	6.19 years
Discount Rate	3.87%. The discount rate was based on The Bond Buyer's GO 20 Municipal Bond Index as of the measurement date which is June 30, 2018.
Projected Salary Increases	4%
Medical Trend Under 65	Medical and prescription drugs: 8.21% to 5.00% Dental: 4.00% Before reflecting excise tax in federal law as of the valuation date.
Year of Ultimate Trend	2025
Mortality:	Mortality rates vary by participant status (below).
Pre-Retirement:	RP-2014 Employee Rates projected with Scale BB to 2020; males setback 1 year, 85% of rates; females setback 1 year.
Post-Retirement:	RP-2014 Employee Rates to age 49, Healthy Annuitant Rates at ages 50 and older projected with Scale BB to 2020; males and females setback 1 year.
Post-Disablement:	RP-2014 Disabled Mortality Rates projected with Scale BB to 2020; males 115% of rates; females 130% of rates.

#### Changes of Assumptions

The following assumptions were updated since the July 1, 2017 valuation based recent experience:

- Spousal Coverage reduced the rate from 50 percent to 35 percent
- Retiree Participation reduced the rate from 70 percent to 60 percent

Spousal coverage and retiree participation were both reduced based on a blend of recent experience and the prior year assumptions. The mortality assumption was modified slightly to reflect mortality improvement projection scale BB to 2020. Additionally, the discount rate was increased from 3.58 percent to 3.87 percent based on the Bond Buyers GO 20 Municipal Bond Index.

# Sensitivity of VA529's Proportionate Share of the Total OPEB Liability to Changes in the Discount Rate and Healthcare Cost Trend Rates

The following presents VA529's proportionate share of the PMRHP OPEB liability using the discount rate of 3.87 percent, as well as what VA529's proportionate share of the PMRHP OPEB liability would be if it were calculated using a discount rate that is one percentage point lower (2.87 percent) or one percentage point higher (4.87 percent) than the current rate:

	1.0	00% Decrease (2.87%)	Cı	urrent Discount Rate (3.87%)	1.00% Increase (4.87%)
VA529's proportionate share of the total PMRHP liability	\$	1,293,294	\$	1,208,717	\$ 1,128,292

The following presents VA529's proportionate share of the PMRHP OPEB liability using a healthcare cost trend rate of 8.21 percent decreasing to 5 percent, as well as what VA529's proportionate share of the PMRHP OPEB liability would be if it were calculated using a healthcare cost trend rate that is one percentage point lower (7.21 percent decreasing to 4.0 percent) or one percentage point higher (9.21 percent decreasing to 6.0 percent) than the current rate:

	1.00% Decrease from Initial Rate of 8.21% decreasing to 5.00% (7.21% - 4.00%)	Current Healthcare Cost Trend Rate (8.21% - 5.00%)	1.00% Increase from Initial Rate of 8.21% decreasing to 5.00% (9.21%- 6.00%)	
VA529's proportionate share of the total PMRHP liability	\$1,078,098	\$1,208,717	\$1,362,252	

#### Payables to the PMRHP

As of June 30, 2019, VA529 reported payables to DHRM in the amount of \$89,875 for medical and hospitalization insurance premiums, which includes its proportionate share for PMRHP. This amount is comprised of payments due to the VRS that were not made until after the fiscal year end through the normal course of business

Detailed information about the Commonwealth's PMRHP is available in the separately issued Commonwealth's Comprehensive Annual Financial Report found at <a href="https://www.doa.virginia.gov">https://www.doa.virginia.gov</a>.

#### 13. Risk Management

VA529 is exposed to various risks of loss related to torts; theft or, damage to, and destruction of assets; errors and omissions; non-performance of duty; injuries to employees; and natural disasters. VA529 participates in insurance plans maintained by the Commonwealth of Virginia. The state employee health care and worker's compensation plans are administered by the Department of Human Resource Management and the risk management insurance plans are administered by the Department of Treasury, Division of Risk Management. Risk management insurance includes property, general liability, faithful performance of duty bond, automobile, and airplanes. VA529 pays premiums to each of these Departments for its insurance coverage. Information relating to the Commonwealth's insurance plans is available at the statewide level in the Commonwealth of Virginia's Comprehensive Annual Financial Report.

VA529's information technology disaster recovery site is provided through a co-location agreement. The co-location has a fully equipped network environment as well as multiple direct-access internet feeds necessary to facilitate recovery of mission critical VA529 systems. VA529 also has co-location agreements in place to provide alternate office space for periods of one business day to four weeks in the event that VA529 no longer has access to its primary office facilities.

#### 14. SOAR Virginia

SOAR Virginia® is an early commitment scholarship program created to inspire and assist high school students to reach their post-secondary education goals. To participate, eligible students pledge to meet program requirements. In return, participating students receive a range of assistance and accumulate scholarship support up to \$2,000 to apply toward their post-secondary education expenses. SOAR Virginia is a unique program created by VA529 to further its mission to make college more affordable and accessible to all Virginians and is offered in partnership with local Virginia college access providers.

VA529's Board has funded an Invest529 account in the name of VA529 for the program. Amounts deposited, plus earnings thereon, remain in the account until distributed. Amounts are allocated to students once awarded pursuant to program rules. VA529 will not commit support in excess of amounts on-hand in the SOAR Virginia account. As of June 30, 2019, the SOAR Virginia account had a balance of \$11.6 million. During fiscal year 2019, \$560,099 was distributed to institutions on behalf of SOAR participants. Details as to the number of students enrolled in the program and amounts committed as of June 30, 2019 are shown below.

	Award Amounts	Additional Awards	
Number of	Allocated to Enrolled	<b>Enrolled Students May</b>	Total SOAR
Students Enrolled (1)	Students	Receive	Commitment
5,287	\$6,052,383	\$2,527,750	\$8,580,133

<sup>(1)</sup> Number of students that have completed a SOAR application and pledge, and have been admitted to and are currently enrolled in the program

## 15. Scholarship Program And Promotional Accounts

The VA529 scholarship program consists of Prepaid529 and Invest529 third party scholarship accounts (excluding SOAR Virginia) established to provide a range of benefits to future beneficiaries. The purpose of the program is to enable individuals, organizations, community groups, corporations, and trusts to make qualified charitable contributions, which are used to purchase Prepaid529 and Invest529 accounts for beneficiaries. VA529's scholarship program's mission is to work with community partners to make the dream of college a reality for deserving youth in Virginia.

In addition to scholarship accounts, VA529 awards Prepaid529 or Invest529 promotional accounts that do not specifically qualify as scholarships as defined by federal law. Like scholarship accounts, these accounts are funded by VA529, individuals, organizations, school groups, or other entities.

Active scholarship (excluding SOAR) and promotional accounts at June 30, 2019:

	Scholarsh	nip	Promotional			
Program	Accounts	Value	Accounts	Value		
Invest529	240	\$828,519	196	\$1,102,959		
Prepaid529	20	\$305,312	14	\$184,135		
Prepaid529 value re Invest529 value rep	presents the cancellation varesents the aggregate mark	alue of accounts et value of the inv	at June 30, 2019 restments in the portfolios	at June 30, 2019		

#### 16. Unrelated Business Income Tax

As a qualified tuition program under IRC §529, VA529 is subject to tax on unrelated business income. VA529 invests in certain agreements and funds that may produce unrelated business income. As such, VA529 may pay taxes on unrelated business income. During fiscal year 2019 VA529 paid no taxes as there was no reportable unrelated business income during the prior fiscal year. VA529 will determine and pay its unrelated business income tax liability, if any, for fiscal 2019 after it receives all Schedule K-1s at the end of calendar 2019.



Required Supplementary Information



Virginia529° & BLEnow.



# **VA529 Pension Liability**

	2018	2017	2016	2015	2014
VA529's Proportion of the Net Pension					
Liability (Asset)	0.18750%	0.18062%	0.17742%	0.17215%	0.15817%
VA529's Proportionate Share of the Net					
Pension Liability (Asset)	\$ 10,150,000	\$ 10,526,000	\$ 11,693,000	\$ 10,540,000 \$	8,855,000
VA529's Covered Payroll	\$ 7,816,602	\$ 7,274,947	\$ 7,018,667	\$ 6,633,764 \$	6,108,107
VA529's Proportionate Share of the Net					
Pension Liability (Asset) as a Percentage of its Covered Payroll	129.85%	144.69%	166.60%	158.88%	144.97%
Plan Fiduciary Net Position as a Percentage of the Total Pension Liability	77.39%	75.33%	71.29%	72.81%	74.28%
Schedule is intended to show information for 10 years.	Since 2018 is the fift	h year for this			
oresentation, only five years available. However, addit	ional years will be incl	uded as they			

Schedule of VA529 Contributions									
VRS State	VRS State Employee Retirement Plan								
For the Yo	For the Years Ended June 30, 2010 through 2019								
	Contributions in								
				Relation to				Contributions	
	Co	ontractually	(	Contractually		Contribution	Employer's	as a % of	
	ı	Required		Required		Deficiency	Covered	Covered	
	C	ontribution	(	Contribution		(Excess)	Payroll	Payroll	
Date		(1)		(2)		(3)	(4)	(5)	
2019	\$	1,117,852	\$	1,117,852	\$	_	\$ 8,268,139	13.52 %	
2018	\$	1,054,460	\$	1,054,460	\$	_	\$ 7,816,602	13.49 %	
2017	\$	981,390	\$	981,390	\$	_	\$ 7,274,947	13.49 %	
2016	\$	981,917	\$	981,917	\$	_	\$ 7,018,667	13.99 %	
2015	\$	817,943	\$	817,943	\$		\$ 6,633,764	12.33 %	
2014	\$	535,070	\$	535,070	\$		\$ 6,108,107	8.76 %	
2013	\$	497,646	\$	497,646	\$		\$ 5,680,894	8.76 %	
2012	\$	178,017	\$	178,017	\$		\$ 5,533,440	3.22 %	
2011	\$	109,800	\$	109,800	\$		\$ 5,154,926	2.13 %	
2010	\$	238,675	\$	238,675	\$	_	\$ 4,847,401	4.92 %	

# Notes to Required Supplementary Information State Retirement Employment Plan

**Changes of benefit terms** – There have been no actuarially material changes to the System benefit provisions since the prior actuarial valuation. The 2014 valuation includes hybrid retirement plan members for the first time. The hybrid plan applies to most new employees hired on or after January 1, 2014 and not covered by enhanced hazardous duty benefits. Because this is still a fairly new benefit and the number of participants was relatively small, the impact on the liabilities as of the measurement date of June 30, 2017 are not material.

**Changes of assumptions –** The following changes in actuarial assumptions were made for the VRS plan effective June 30, 2016 based on the most recent experience study of the System for the four-year period ending June 30, 2016:

Mortality Rates (Pre- retirement, post-retirement healthy, and disabled	Update to a more current mortality table – RP-2014 projected to 2020
Retirement Rates	Lowered rates at older ages and changed final retirement from 70 to 75
Withdrawal Rates	Adjusted rates to better fit experience at each year age and service through 9 years of service
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Increase rate from 14% to 25%

# **VA529 OPEB Liability**

Schedule of VA529's Share of Net OPEB Liability Group Life Insurance Program (GLIP) For the Measurement Dates of June 30, 2018 and 2017			
	2018	2	2017
VA529's Proportion of the Net GLIP OPEB Liability (Asset)	0.04111%	C	).03944%
VA529's Proportionate Share of the Net GLIP OPEB Liability (Asset)	\$ 624,000	\$ 5	593,000
VA529's Covered Payroll	\$ 7,816,602	\$ 7,2	274,947
VA529's Proportionate Share of the Net GLIP OPEB Liability (Asset) as a Percentage of its Covered Payroll	7.98%		8.15%
Plan Fiduciary Net Position as a Percentage of the Total GLIP OPEB Liability	51.22%		48.86%
Schedule is intended to show information for 10 years. Since 2018 is the second year for this presentation, only two years of data is available. However, additional years will be included as they become available.			

	Schedule of VA529 Contributions - GLIP For the Years Ended June 30, 2010 through 2019								
roi tile	Contributions in								
	Relation to Contributions								
	Co	ontractually		Contractually		Contribution	Employer's	as a % of	
		Required		Required		Deficiency	Covered	Covered	
	Contribution			Contribution		(Excess)	Payroll	Payroll	
Date		(1)		(2)		(3)	(4)	(5)	
1									
2019	\$	42,994	\$	42,994	\$	— \$	8,268,139	0.52%	
2018	\$	40,646	\$	40,646	\$	— \$	7,816,602	0.52%	
2017	\$	37,830	\$	37,830	\$	— \$	7,274,947	0.52%	
2016	\$	33,690	\$	33,690	\$	— \$	7,018,667	0.48%	
2015	\$	31,842	\$	31,842	\$	— \$	6,633,764	0.48%	
2014	\$	29,358	\$	29,358	\$	— \$	6,116,156	0.48%	
2013	\$	27,652	\$	27,652	\$	— \$	5,760,844	0.48%	
2012	\$	17,250	\$	17,250	\$	— \$	5,545,378	0.31%	
2011	\$	14,455	\$	14,455	\$	— \$	5,162,540	0.28%	
2010	\$	9,753	\$	9,753	\$	— \$	3,612,086	0.27%	

Schedule of VA529's Share of Net OPEB Liability				
Health Insurance Credit Program (HICP)				
For the Measurement Dates of June 30, 2018 and 2017				
		2018		2017
VA529's Proportion of the Net HICP OPEB		0.11609%	<b>o</b>	0.11259%
Liability (Asset)				
VA529's Proportionate Share of the Net	\$	1,059,000	\$	1,025,000
HICP OPEB Liability (Asset)				
VA529's Covered Payroll	\$	7,816,602	\$	7,274,947
VA529's Proportionate Share of the Net				
HICP OPEB Liability (Asset) as a Percentage		13.55%	0	14.09%
of its Covered Payroll				
Plan Fiduciary Net Position as a Percentage				
of the Total HICP OPEB Liability		9.51%	6	8.03%
Schedule is intended to show information for 10 years. Since 2018 is the	second			
year for this presentation, only two years of data is available. However,				
additional years will be included as they become available.				

	Schedule of VA529 Contributions - HICP For the Years Ended June 30, 2010 through 2019								
	Contributions in								
	Relation to Contribution								
	С	ontractually		Contractually		Contribution		Employer's	as a % of
		Required		Required		Deficiency		Covered	Covered
	C	Contribution		Contribution		(Excess)		Payroll	Payroll
Date	Date (1) (2) (3)			(3)		(4)	(5)		
2019	\$	96,737	\$	96,737	\$	_	\$	8,268,139	1.17%
2018	\$	92,236	\$	92,236	\$		\$	7,816,602	1.18%
2017	\$	85,844	\$	85,844	\$		\$	7,274,947	1.18%
2016	\$	73,696	\$	73,696	\$		\$	7,018,667	1.05%
2015	\$	69,655	\$	69,655	\$	_	\$	6,633,764	1.05%
2014	\$	61,081	\$	61,081	\$		\$	6,108,107	1.00%
2013	\$	56,861	\$	56,861	\$		\$	5,686,134	1.00%
2012	\$	7,606	\$	7,606	\$	_	\$	5,534,040	0.14%
2011	\$	5,156	\$	5,156	\$	_	\$	5,155,840	0.10%
2010	\$	38,128	\$	38,128	\$	_	\$	3,812,767	1.00%

Schedule of VA529's Share of Net OPEB Liability Virginia Sickness and Disability Program (VSDP) For the Measurement Dates of June 30, 2018 and 2017				
		2018		2017
VA529's Proportion of the Net VSDP OPEB Liability (Asset)		0.19690 %	)	0.19152 %
VA529's Proportionate Share of the Net VSDP OPEB Liability (Asset)	\$	(444,000)	\$	(393,000)
VA529's Covered Payroll	\$	7,765,006	\$	7,225,108
VA529's Proportionate Share of the Net VSDP OPEB Liability (Asset) as a Percentage of its Covered Payroll		(5.72)%	1	(5.44)%
Plan Fiduciary Net Position as a Percentage of the Total VSDP OPEB Liability		194.74 %	)	186.63 %
Schedule is intended to show information for 10 years. Since 2018 is the second year for this presentation, only two years of data is available. However, additional years will be included as they become available.	1			

			(	Contributions in				
	Relation to							
	Co	ontractually		Contractually		Contribution	Employer's	as a % of
		Required		Required		Deficiency	Covered	Covered
	С	ontribution		Contribution		(Excess)	Payroll	Payroll
Date	,	(1)		(2)		(3)	(4)	(5)
2019	\$	50,941	\$	50,941	\$	— \$	8,216,289	0.62%
2018	\$	51,249	\$	51,249	\$	— \$	7,765,006	0.66%
2017	\$	47,686	\$	47,686	\$	— \$	7,225,108	0.66%
2016	\$	45,996	\$	45,996	\$	— \$	6,969,031	0.66%
2015	\$	43,462	\$	43,462	\$	— \$	6,585,143	0.66%
2014	\$	28,481	\$	28,481	\$	— \$	6,059,746	0.47%
2013	\$	26,554	\$	26,554	\$	— \$	5,649,843	0.47%
2012	\$	1,537	\$	1,537	\$	— \$	5,545,618	0.03%
2011	\$	_	\$	_	\$	— \$	5,162,591	—%
2010	\$	38,226	\$	38,226	\$	— \$	3,822,557	1.00%

# Notes to Required Supplementary Information Commonwealth of Virginia GLIP, VSDP, and HICP

**Changes of benefit terms –** There have been no actuarially material changes to the System benefit provisions since the prior actuarial valuation.

**Changes of assumptions –** The following changes in actuarial assumptions were made effective June 30, 2016 based on the most recent experience study of the System for the four-year period ending June 30, 2016:

Mortality Rates (Pre-retirement, post-retirement healthy, and disabled)	Updated to a more current mortality table – RP-2014 projected to 2020
Retirement Rates	Lowered rates at older ages and changed final retirement from 70 to 75
Withdrawal Rates	Adjusted rates to better fit experience at each year age and service through 9 years of service
Disability Rates	Adjusted rates to better match experience
Salary Scale	No change
Line of Duty Disability	Increased rate from 14% to 25%

Schedule of VA529's Share of Total OPEB Liability Pre-Medicare Retirees For the Measurement Dates of June 30, 2018 and 2017		
	2018	2017
VA529's proportion of the collective total OPEB liability	0.12019%	0.11627%
VA529's proportionate share of the collective total OPEB liability	\$ 1,208,717	\$ 1,510,217
VA529's covered-employee payroll	\$ 7,816,602	\$ 7,274,947
VA529's proportionate share of the collective total OPEB liability as a percentage of its covered-employee payroll	15.46%	20.76%
Schedule is intended to show information for 10 years. Since 2018 was the first year for this presentation, only two years of data are available. However, additional years will be included as they become available.		

# Notes to Required Supplementary Information Commonwealth of Virginia State Health Plans Program for Pre-Medicare Retirees

There are no assets accumulated in a trust to pay related benefits.

**Changes of benefit terms** – There have been no changes to the benefit provisions since the prior actuarial valuation.

**Changes of assumptions** – The following actuarial assumptions were updated since the June 30, 2017 valuation based on recent experience:

- Spousal Coverage reduced the rate from 50% to 35%
- Retiree Participation reduced the rate from 70% to 60%

Spousal coverage and retiree participation were both reduced based on a blend of recent experience and the prior year assumptions. The mortality assumption was modified slightly to reflect mortality improvement projection scale BB to 2020. Additionally, the discount rate was increased from 3.58% to 3.87% based on the Bond Buyers GO 20 Municipal Bond Index.





Supplementary Information



Virginia529\*

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#### ADDITIONAL FINANCIAL INFORMATION

The following schedules provide additional information not included in the Basic Financial Statements:

- Appendix A Mutual Funds by Program
- Appendix B Separate Accounts, Commingled Funds & Alternative Managers by Program
- Appendix C Investment Details by Program
- Appendix D Schedule of Investment Expenses

#### **APPENDIX A**

# **Mutual Funds by Program**

# Prepaid529<sup>SM</sup>

#### **Investment Manager**

Aberdeen Asset Management, Inc.
Capital Research & Management Co.
Dimensional Fund Advisors, LP
Dreyfus Cash Investment Strategies
Stone Harbor Investment Partners LP
Templeton Institutional Funds, Inc.

#### **Fund Name**

Emerging Market Equity Fund
American Funds EuroPacific Growth Fund
Emerging Markets Core Equity
Dreyfus Cash Management
Emerging Market Debt Blend
TIF International Equity Series
Institutional Index Fund

# Invest529<sup>SM</sup>

#### **Investment Manager**

# Aberdeen Asset Management, Inc. Capital Research & Management Co. Capital Research & Management Co.

Dimensional Fund Advisors, LP

Parnassus Investments

The Vanguard Group, Inc.

Stone Harbor Investment Partners LP Templeton Institutional Funds, Inc.

The Vanguard Group, Inc. The Vanguard Group, Inc.

The Vanguard Group, Inc. The Vanguard Group, Inc.

The Vanguard Group, Inc.

The Vanguard Group, Inc.

The Vanguard Group, Inc.

The Vanguard Group, Inc.

#### **Fund Name**

**Emerging Market Equity Fund** 

American Funds EuroPacific Growth Fund

SMALLCAP World Fund

**Emerging Markets Core Equity** 

Core Equity Fund

**Emerging Markets Debt Fund** 

Templeton International Equity Series

Institutional Index Fund Small Cap Index Fund

Total International Bond Index Fund

Total Stock Market Index Fund

Total Bond Market Index Fund

Total International Stock Index Fund Inflation-Protected Securities Fund

Real Estate Index Fund

#### **APPENDIX B**

#### Separate Accounts, Commingled Funds & Alternative Managers by Program

# Prepaid529<sup>SM</sup>

#### **Investment Manager** Adams Street Partners Private Equity Fund of Funds Convertible Fixed Income Advent Capital Management, LLC Aether Investment Partners, LLC Private Equity Fund of Funds Aurora Investment Management, LLC Market Neutral Hedge Fund of Funds BlackRock, Inc. Intermediate Corporate Bonds Blackstone Alternative Asset Management Market Neutral Hedge Fund of Funds Commonfund Private Equity Fund of Funds State Street Global Advisors Small Cap Value Domestic Equity Ferox Capital, LLP Convertible Fixed Income Golub Capital Private Debt Private Equity Fund of Funds Horsley Bridge Partners Invesco Advisers, Inc. Stable Value Fixed Income **LGT Capital Partners**

Private Advisors, LLC Sands Capital Management, LLC

Schroders Investment Management North America Inc.

Shenkman Capital Management, Inc.

State Street Global Advisors

Neuberger Berman

**PGIM Fixed Income** 

Thompson, Siegel & Walmsley, LLC

UBS Realty Investors, LLC Wellington Management Co., LLP

Westfield Capital Management Co., LP

## **Investment Strategy**

Private Equity Secondaries Private Equity Fund of Funds High-Yield Fixed Income Private Equity Fund of Funds **Emerging Market Growth Fund** Mortgage Backed Securities Senior Secured Bank Loans

Indexed US Inflation Protected Securities

SMID Cap Value Domestic Equity

Private Real Estate **Emerging Market Debt** 

SMID Growth Domestic Equity

# Invest529<sup>SM</sup>

#### **Investment Manager**

# **Investment Strategy**

Atlantic Union Bank Blackstone Property Advisors L.P.

Invesco Advisers, Inc.

**PGIM Fixed Income** 

Rothschild Asset Management, Inc.

UBS Realty Investors, LLC

FDIC-Insured (Cash & Equivalents)

Private Real Estate

Stable Value Fixed Income High-Yield Fixed Income

SMID Cap Value Domestic Equity

Private Real Estate

Appendix C
Investment Details by Program as of June 30, 2019
Prepaid529<sup>SM</sup>

Investment Manager	Asset Class / Strategy	Mutual Fund(s) (if applicable)	Aggregate Fair Value <sup>3</sup>	% of Total Fund <sup>1</sup>
Equities				
Aberdeen Asset Management, Inc.	<b>Emerging Market Equity</b>	Emerging Market Equity	\$ 91,129,483	3.26%
Capital Research & Management Co.	International Growth	American Funds EuroPacific Growth	142,923,733	5.12%
Dimensional Fund Advisors, LP	<b>Emerging Market Equity</b>	Emerging Markets Core Equity	67,392,716	2.41%
State Street Global Advisors	Small-Cap Value	N/A	512,625	0.02%
Sands Capital Management , LLC	<b>Emerging Market Growth</b>	N/A	47,420,778	1.70%
Templeton Institutional Funds, Inc.	International Value	TIF International Equity Series	131,390,887	4.70%
The Vanguard Group, Inc.	Large-Cap Domestic Blend	Institutional Index	172,679,650	6.18%
Thompson, Siegel & Walmsley, LLC	Small/Mid-Cap Value	N/A	87,356,846	3.13%
Westfield Capital Management Co., LP	SMID-Cap Growth	N/A	146,483,535	5.24%
Total Equities			\$ 887,290,253	31.76%
Alternative Investments				
Adams Street Partners	Private Equity Fund of Funds	N/A	146,640,728	5.25%
Aether Investment Partners, LLC	Private Equity Fund of Funds	N/A	26,651,767	0.95%
Aventura Holdings, LLC	Private Real Estate	N/A	8,451,189	0.30%
Blackstone Alternative Asset Management	Hedge Fund of Funds	N/A	137,872,844	4.93%
Commonfund	Private Equity Fund of Funds	N/A	18,380,883	0.66%
Horsley Bridge Partners	Private Equity Fund of Funds	N/A	1,296,593	0.05%
LGT Capital Partners	Private Equity Secondaries	N/A	4,268,127	0.15%
Neuberger Berman	Private Equity Fund of Funds	N/A	19,921,883	0.71%
Private Advisors, LLC	Private Equity Fund of Funds	N/A	35,536,824	1.27%
UBS Realty Investors, LLC	Private Real Estate	N/A	51,406,178	1.84%
Total Alternative Investments			\$ 450,427,016	16.12%
Fixed Income			, , , , , , , , , , , , , , , , , , , ,	
Advent Capital Management, LLC	Convertible Bonds	N/A	127,159,719	4.55%
BlackRock Inc.	Intermediate Corporate Bonds	N/A	84,158,043	3.01%
Dreyfus Cash Investment Strategies <sup>2</sup>	Cash Equivalents	Dreyfus Cash Management	12,242,136	0.44%
Ferox Capital, LLP	Convertible Bonds	N/A	78,144,011	2.80%
Golub Capital	Private Debt	N/A	21,000,000	0.75%
Invesco Advisers, Inc. <sup>3</sup>	Stable Value	N/A	129,932,124	4.65%
PGIM Fixed Income	High Yield Bonds	N/A	251,008,989	8.98%
Schroders Investment Management, Inc.	Mortgage-Backed Securities	N/A	88,492,942	3.17%
Shenkman Capital Management, Inc.	Senior Secured Bank Loans	N/A	246,429,349	8.82%
State Street Global Advisors	Inflation-Protected Securities	N/A	135,366,937	4.85%
Stone Harbor Investment Partners LP	Emerging Markets Debt Blend	Emerging Markets Debt & Local Markets	82,667,307	2.96%
Wellington Management Co., LLP	Emerging Markets Debt	N/A	198,293,954	7.10%
Treasurer of Virginia	Cash Equivalents	N/A	918,117	0.03%
VA529 Transition Account	N/A	N/A	323,263	0.01%
Total Fixed Income			\$ 1,456,136,891	52.12%
Grand Total			\$ 2,793,854,160	100.00%

<sup>&</sup>lt;sup>1</sup>May not sum to 100% due to rounding. <sup>2</sup>Operating Cash of \$18,351,444 is not included in the total above. <sup>3</sup>Stable value assets shown at contract value.

Appendix C (cont.)
Investment Details by Program as of June 30, 2019
Invest529<sup>SM</sup>

Investment Manager	Asset Class / Strategy	Mutual Fund (if applicable)	Agg	regate Fair Value <sup>1</sup>
Age-Based and Actively Managed Static E	Balanced Portfolios			
Aberdeen Asset Management, Inc.	Emerging Markets Equity	Emerging Market Equity Fund	\$	76,462,510
Blackstone Property Partners	Private Real Estate	N/A		47,694,782
Capital Research & Management Co.	International Growth	American Funds EuroPacific Growth		142,018,159
Dimensional Fund Advisors, LP	Emerging Market Equity	Emerging Markets Core Equity		75,665,402
Templeton Institutional Funds, Inc.	International Value Equity	Templeton International Equity Series		140,837,237
Invesco Advisers, Inc.	Stable Value	N/A		1,177,937,251
PGIM Fixed Income	High Yield Bonds	N/A		129,610,000
Rothschild Asset Management	Small/Mid Cap Domestic Equity	N/A		88,410,318
Stone Harbor Investment Partners LP	Emerging Markets Debt	Emerging Market Debt Fund		243,664,815
The Vanguard Group, Inc.	Intermediate Core Fixed Income	Total Bond Market Index Fund		412,734,062
The Vanguard Group, Inc.	Large-Cap Domestic Equity Blend	Institutional Index Fund		284,349,816
The Vanguard Group, Inc.	Small Cap Domestic Equity Blend	Small Cap Index Fund		63,265,773
The Vanguard Group, Inc.	U.S. Real Estate	Real Estate Index Fund		39,616,499
UBS Trumbull Property	Private Real Estate	N/A		69,317,767
Total Age-Based Evolving Portfolios			\$	2,991,584,391
Static Portfolios				
Atlantic Union Bank	FDIC - Insured (Cash & Equivalents)	N/A	\$	113,842,030
Capital Research & Management Co.	Global Small-Cap	American Funds SMALLCAP World Fund		120,075
Parnassus Investments	Socially Targeted Large Cap Core Equity	Core Equity Fund		73,346,161
The Vanguard Group, Inc.	Inflation Protected Securities	Inflation-Protected Securities Fund		27,745,997
The Vanguard Group, Inc.	U.S. Real Estate	Real Estate Index Fund		65,893,691
The Vanguard Group, Inc.	Intermediate Core Fixed Income	Total Bond Market Index Fund		283,784,836
The Vanguard Group, Inc.	International Equity	Total International Stock Index Fund		379,221,511
The Vanguard Group, Inc.	Domestic Equity Blend	Total Stock Market Index Fund		1,076,278,902
The Vanguard Group, Inc.	International Fixed Income	Total International Bond Index Fund		91,578,360
Total Static Portfolios			\$	2,111,811,563
Grand Total			\$	5,103,395,954

<sup>&</sup>lt;sup>1</sup>Cash net of distributions liability held with Wells Fargo as well as with BNY Mellon (custodian) in the amount of \$2,810,694 is not included in the total above.

#### **APPENDIX D**

# SCHEDULE OF INVESTMENT EXPENSES FOR THE YEAR ENDING JUNE 30, 2019

Prepaid529 Management Fees:		2019
Domestic Equity Managers	\$	2,345,772
International Equity Managers		3,441,536
Domestic Fixed Income Managers		2,563,449
International Fixed Income Managers		1,526,876
Convertibles Managers		1,554,273
Private Equity Managers		2,829,653
Hedge Fund Managers		1,439,287
Private Real Estate Managers		454,798
Total Management Fees	\$	16,155,644
Private Investment Performance Fees & Expenses	\$	1,236,837
Private Investment Performance Fees & Expenses  Custodial and Other Expenses:	<u> </u>	1,236,837
	<b>\$</b> \$	<b>1,236,837</b> 577,985
Custodial and Other Expenses:	·	
Custodial and Other Expenses: Custodial Fees	·	577,985
Custodial and Other Expenses: Custodial Fees Legal Fees	·	577,985 3,927
Custodial and Other Expenses:  Custodial Fees  Legal Fees  Proxy Voting Services	·	577,985 3,927 5,712
Custodial and Other Expenses: Custodial Fees Legal Fees Proxy Voting Services Actuarial Services	\$	577,985 3,927 5,712 110,893
Custodial and Other Expenses: Custodial Fees Legal Fees Proxy Voting Services Actuarial Services Total Custodial and Other Expenses	\$	577,985 3,927 5,712 110,893 <b>698,518</b>

Invest529		2019
Management Fees:	1	
Domestic Equity	\$	1,145,665
International Equity		3,043,937
Domestic Fixed Income		1,127,190
International Fixed Income		1,692,731
Real Estate		1,138,343
Total Management Fees	\$	8,147,866
Custodial and Other Expenses:		
Custodial Fees	\$	1,010,942
Proxy Voting Services		9,988
Total Custodial and Other Expenses	\$	1,020,929
Investment Consulting	\$	183,579
Total Invest529 Investment Expenses	\$	9,352,374

**Notes:** Custodial, Proxy Voting Services, and Investment Consulting fees are allocated between Invest529 and Prepaid529 based on program Assets Under Management. Manager fees include both those fees that are charged directly on separately managed accounts as well as management fees that are implicit within a pooled vehicle's net asset value, and therefore do not agree to the face of the financial statements for the Enterprise or Private Purpose Trust Fund.



Other Information



Virginia529° ABLEnow.



# CollegeAmerica®

CollegeAmerica, a broker-sold IRC §529 college savings option, was launched on February 15, 2002. CollegeAmerica is a defined contribution savings program administered by Capital Research and Management Company, American Funds Distributors, Inc., and American Funds Service Company, Inc. (together, the American Funds) pursuant to a contract. The American Funds acts as program manager and provides all back office and operational services for the program. As a result of this structure, VA529 is responsible for program oversight and review; however, VA529's staff has minimal day-to-day operational responsibility. VA529 has contracted these services with the American Funds through February 15, 2050.

CollegeAmerica is available year round and has no age or residency restrictions. Accounts are subject to market risk, including the possible loss of principal. As of June 30, 2019, approximately 2.3 million unique active accounts were open with net assets in excess of \$66.4 billion. American Funds defines unique active accounts as unique open account numbers at period end. Fees and expenses of the program are also paid on a pro-rata basis by each account owner and vary according to the fund and share class selected.

During fiscal year 2019, the American Funds changed the name for two of the Portfolio Series funds. The Income Portfolio is now known as the American Funds Conservative Growth and Income Portfolio and the Balanced Portfolio is now the American Funds Moderate Growth and Income Portfolio. As of June 30, 2019, the CollegeAmerica program offered 43 American Funds mutual funds. A complete list of approved and available funds is shown in the tables on the following pages.

A separate audited report for each of the 43 funds available for investment in the CollegeAmerica program is published annually by the American Funds. Each of the funds has a different year ending date, so these audited reports are published throughout the year. An individual fund audit report includes that fund's results for all share classes offered in the fund, including the IRC §529 share classes created for the CollegeAmerica program. The individual fund reports are available in their entirety from the American Funds. A summary of the 529 Share Class Net Assets as of Fund Fiscal Year End and at June 30, 2019 for each fund are presented in the following charts.

CollegeAmerica
529 Share Class Net Assets as of Fund Fiscal Year End (dollars and shares in thousands)

Fund	Shares	Net Assets	Fiscal Year End
Growth funds			
AMCAP Fund®	78,099	\$ 2,349,399	2/28/19
EuroPacific Growth Fund®	35,853	1,799,412	3/31/19
The Growth Fund of America®	200,677	11,088,44	8/31/18
The New Economy Fund®	18,436	823,741	11/30/18
New Perspective Fund®	58,995	2,720,602	09/30/18
New World Fund®	17,291	1,013,513	10/31/18
SMALLCAP World Fund®	31,725	1,861,483	09/30/18
Growth-and-income funds	0 1,1 = 0	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
American Mutual Fund®	29,072	1,186,724	10/31/18
Capital World Growth and Income Fund®	85,018	4,047,122	11/30/18
American Funds Developing World Growth and Income Fund <sup>SM</sup>	4,992	48,387	11/30/18
Fundamental Investors®	55,079	2,875,040	12/31/18
International Growth and Income Fund <sup>SM</sup>	6,201	205,787	6/30/18
The Investment Company of America®	87,566	2,960,699	12/31/18
Washington Mutual Investors Fund <sup>SM</sup>	63,769	2,966,198	4/30/19
Equity-income funds	00,.00	_,000,00	.,
Capital Income Builder®	49,173	2,851,731	10/31/18
The Income Fund of America®	94,955	2,204,739	7/31/18
Balanced funds	0 1,000	_,,	1701110
American Balanced Fund®	194,014	4,822,375	12/31/18
American Funds Global Balanced Fund <sup>SM</sup>	12,300	373,921	10/31/18
Bond funds	,000	0.0,02.	10/01/10
American High-Income Trust®	42,873	439,558	9/30/18
American Funds Inflation Linked Bond Fund®	3,404	32,463	11/30/18
The Bond Fund of America®	106,494	1,338,898	12/31/18
Capital World Bond Fund®	21,439	412,602	12/31/18
Intermediate Bond Fund of America®	41,883	550,299	8/31/18
Short-Term Bond Fund of America®	52,486	514,219	8/31/18
American Funds Strategic Bond Fund <sup>SM</sup>	3,095	30,376	12/31/18
U.S. Government Securities Fund®	14,184	189,591	8/31/18
American Funds Mortgage Fund®	3,494	34,348	8/31/18
American Funds Corporate Bond Fund®	4,018	41,930	5/31/19
American Funds Emerging Markets Bond Fund®	957	8,955	12/31/18
Money market fund		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
American Funds U.S. Government Money Market Fund <sup>SM</sup>	1,781,463	1,781,420	09/30/18
American Funds College Target Date Series funds			
American Funds College 2021 Fund®	152,072	1,666,573	10/31/18
American Funds College 2024 Fund®	136,127	1,600,516	10/31/18
American Funds College 2027 Fund®	104,270	1,292,908	10/31/18
American Funds College 2030 Fund®	109,977	1,461,741	10/31/18
American Funds College 2033 Fund®	71,595	810,276	10/31/18
American Funds College 2036 Fund <sup>SM</sup>	9,117	88,501	10/31/18
American Funds College Enrollment Fund®	128,699	1,246,637	10/31/18
American Funds Portfolio Series <sup>SM</sup> funds			
American Funds Global Growth Portfolio <sup>SM</sup>	24,682	393,238	10/31/18
American Funds Growth Portfolio <sup>SM</sup>	56,356	1,003,358	10/31/18
American Funds Growth and Income Portfolio <sup>SM</sup>	49,507	723,210	10/31/18
American Funds Moderate Growth and Income Portfolio <sup>SM</sup>	35,193	502,172	10/31/18
American Funds Conservative Growth and Income Portfolio <sup>SM</sup>	17,202	209,954	10/31/18
American Funds Preservation Portfolio <sup>SM</sup>	15,688	152,042	10/31/18
Data compiled from American Funds audited fund statements. Funds I	isted are those	open as of June 3	30, 2019.

CollegeAmerica 529 Share Class Net Assets as of June 30, 2019 (dollars and shares in thousands)

Fund	Shares	Net Assets
Growth funds		
AMCAP Fund®	77,654	\$ 2,438,653
EuroPacific Growth Fund®	35,302	1,837,385
The Growth Fund of America®	218,437	10,778,453
The New Economy Fund®	19,922	880,580
New Perspective Fund®	61,767	2,717,994
New World Fund®	17,096	1,143,370
SMALLCAP World Fund®	33,104	1,818,786
Growth-and-income funds		
American Mutual Fund®	30,537	1,270,251
Capital World Growth and Income Fund®	86,728	4,219,546
American Funds Developing World Growth and Income Fund <sup>SM</sup>	4,993	52,298
Fundamental Investors®	54,790	3,241,634
International Growth and Income Fund <sup>SM</sup>	6,047	200,613
The Investment Company of America®	85,690	3,259,363
Washington Mutual Investors Fund <sup>SM</sup>	64,738	2,957,055
Equity-income funds		
Capital Income Builder®	48,050	2,935,563
The Income Fund of America®	95,968	2,152,528
Balanced funds		
American Balanced Fund®	197,000	5,374,190
American Funds Global Balanced Fund <sup>SM</sup>	12,186	398,973
Bond funds		
American High-Income Trust®	42,519	432,419
American Funds Inflation Linked Bond Fund®	3,494	34,404
The Bond Fund of America®	111,314	1,464,896
Capital World Bond Fund®	21,021	426,468
Intermediate Bond Fund of America®	43,761	594,254
Short-Term Bond Fund of America®	60,374	601,917
American Funds Strategic Bond Fund <sup>SM</sup>	3,935	41,034
U.S. Government Securities Fund®	15,222	212,394
American Funds Mortgage Fund®	3,619	36,718
American Funds Corporate Bond Fund®	4,215	44,931
American Funds Emerging Markets Bond Fund®	1,103	11,000
Money market fund		
American Funds U.S. Government Money Market Fund <sup>SM</sup>	2,157,927	2,157,927
American Funds College Target Date Series funds		
American Funds College 2021 Fund®	172,007	1,948,205
American Funds College 2024 Fund®	159,821	1,941,644
American Funds College 2027 Fund®	123,692	1,582,004
American Funds College 2030 Fund®	131,436	1,784,559
American Funds College 2033 Fund®	90,742	1,072,796
American Funds College 2036 Fund <sup>SM</sup>	23,914	250,608
American Funds College Enrollment Fund®	121,937	1,221,128
American Funds Portfolio Series <sup>SM</sup> funds		
American Funds Global Growth Portfolio <sup>SM</sup>	27,730	466,156
American Funds Growth Portfolio <sup>SM</sup>	66,064	1,217,547
American Funds Growth and Income Portfolio <sup>SM</sup>	54,892	825,325
American Funds Moderate Growth and Income Portfolio <sup>SM</sup>	37,598	563,896
American Funds Conservative Growth and Income Portfolio <sup>SM</sup>	19,913	251,156
American Funds Preservation Portfolio <sup>SM</sup>	18,637	186,519
Total Assets		\$ 67,047,142

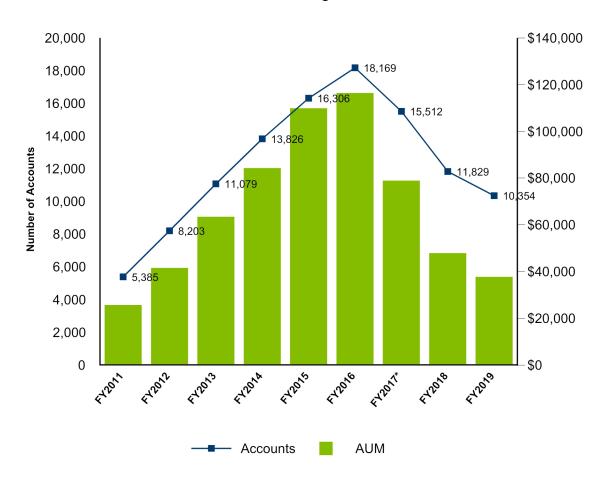
Data compiled from American Funds reports. Figures may not sum foot due to rounding.

#### **CollegeWealth®**

CollegeWealth is VA529's FDIC-insured, defined contribution, 529 college savings program, which closed to new participants in fiscal 2017. Each CollegeWealth college savings account with a value up to \$250,000 (when combined with any other holdings of an individual at the bank) is FDIC insured. CollegeWealth began in the autumn of 2007 with Atlantic Union Bank (AUB) as VA529's first banking partner. In the autumn of 2009, VA529 added Branch Banking and Trust (BB&T) Corporation as a banking partner in an effort to significantly expand the availability of CollegeWealth within and outside of the Commonwealth.

In January 2017, VA529 introduced an FDIC-Insured Portfolio option within the Invest529 program through an omnibus account with AUB. With this offering VA529 terminated the existing CollegeWealth offering through AUB and transferred those remaining assets to the Invest529 FDIC-Insured Portfolio. On April 23, 2017, the CollegeWealth program offered through BB&T was closed to new participants. As of June 30, 2019, there were 10,354 unique active accounts with net assets of \$37.7 million remaining in the program. Unique active accounts represent all active accounts at period end. The net assets represented amounts held in savings instruments at the participating banks and were thus not subject to fair market value adjustments at year end.

#### Assets and Accounts Under Management as of Fiscal Year End



<sup>\*</sup> On April 3, 2017, \$33.9 million representing 3,350 accounts was transferred from the CollegeWealth offering through Atlantic Union Bank to the Invest529 FDIC-Insured Portfolio.

#### **ABLE Programs**

ABLE accounts were made possible by the federal Stephen Beck, Jr. Achieving a Better Life Experience (ABLE) Act, which authorized states to establish tax-advantaged savings programs for individuals with disabilities and their families to save for "qualified disability expenses" without losing certain federal meanstested benefits. The Virginia ABLE Act of the 2015 Virginia Acts of Assembly amended VA529's enabling legislation, adding the development and implementation of ABLE program(s) to its statutory mission. Accordingly, VA529 established two IRC §529A savings options, ABLEnow and ABLEAmerica.

#### **ABLEnow®**

ABLEnow launched in December 2016, and is a direct-sold defined contribution savings program with low-cost, target risk mutual funds (Vanguard Life Strategy Funds) as investment options administered through PNC Bank. VA529 is the program sponsor and manager, providing customer service for the program. VA529 has contracted with PNC Bank, N.A. to offer the ABLEnow program through November 29, 2021. The program offers an online portal to manage accounts and the ABLEnow Card - a debit card providing a simple, convenient way to pay for qualified disability expenses. Eligible individuals can start their ABLEnow account with no enrollment fee and no minimum contribution.

As of June 30, 2019, 6,135 accounts were open with more than \$22.8 million in assets under management. More information on ABLEnow can be found at <a href="https://www.able-now.com">www.able-now.com</a>.

#### ABLEAmerica®

ABLEAmerica launched in July 2018, and is a broker-sold defined contribution savings program. The program is administered by American Funds pursuant to a contract. The American Funds acts as program manager and provides all back office and operational services for the program. As a result of this structure, VA529 is responsible for program oversight and review; however, VA529's staff has minimal day-to-day operational responsibility. VA529 has contracted these services with the American Funds through February 15, 2050.

Accounts are subject to market risk, including the possible loss of principal. As of June 30, 2019, approximately 337 unique active accounts were open with net assets in excess of \$3.4 million . American Funds defines unique active accounts as unique open account numbers at period end. Fees and expenses of the program shall be waived until June 30, 2023 or until assets in the program exceed \$300 million, whichever occurs first.

A separate audited report for each of the seven (7) funds available for investment in the ABLEAmerica program is published by the American Funds. Each of the funds may have a different year ending date, so these audited reports are published throughout the year. An individual fund audit report includes that fund's results for all share classes offered in the fund, including the IRC §529 share classes created for the ABLEAmerica program. The individual fund reports are available in their entirety from the American Funds. A summary of the 529 Share Class Net Assets as of Fund Fiscal Year End and at June 30, 2019 for each fund are presented in the following charts.

ABLEAmerica
529 Share Class Net Assets as of Fund Fiscal Year End (dollars and shares in thousands)

Fund	Shares	Net Assets	Fiscal Year End
Money market fund			
American Funds U.S. Government Money Market Fund <sup>SM</sup>	38	38	9/30/2018
American Funds Portfolio Series <sup>SM</sup> funds			
American Funds Global Growth Portfolio <sup>SM</sup>	3	53	10/31/2018
American Funds Growth Portfolio <sup>SM</sup>	4	65	10/31/2018
American Funds Growth and Income Portfolio <sup>SM</sup>	8	111	10/31/2018
American Funds Moderate Growth and Income Portfolio <sup>SM</sup>	10	144	10/31/2018
American Funds Conservative Growth and Income Portfolio <sup>SM</sup>	6	73	10/31/2018
American Funds Preservation Portfolio <sup>SM</sup>	5	47	10/31/2018

ABLEAmerica
529 Share Class Net Assets as of June 30, 2019 (dollars and shares in millions)

Fund	Shares	Net Assets
Money market fund		
American Funds U.S. Government Money Market Fund <sup>SM</sup>	245	245
American Funds Portfolio Series <sup>SM</sup> funds		
American Funds Global Growth Portfolio <sup>SM</sup>	18	297
American Funds Growth Portfolio <sup>SM</sup>	49	911
American Funds Growth and Income Portfolio <sup>SM</sup>	56	836
American Funds Moderate Growth and Income Portfolio <sup>SM</sup>	43	645
American Funds Conservative Growth and Income Portfolio <sup>SM</sup>	31	390
American Funds Preservation Portfolio <sup>SM</sup>	15	155



**Board Members** 



Virginia529° & BLEnow.



# **VIRGINIA COLLEGE SAVINGS PLAN**

N. Chesterfield, Virginia

# **BOARD MEMBERS**

As of June 30, 2019

Dr. Edward H. Bersoff, Chairman

Mr. Reggie Samuel, Vice Chairman

Mr. Peter A. Blake

Dr. Glenn DuBois

Mr. William E. Eastburn

Ms. Manju Ganeriwala

Mr. Shawn P. McLaughlin

Ms. Martha M. Mugler

Hon. Walter A. Stosch

Mr. Peter M. Vogt

Mr. David A. Von Moll

# **CHIEF EXECUTIVE OFFICER**

Ms. Mary G. Morris

# **Committee Assignments**

As of June 30, 2019

#### **Audit and Actuarial Committee:**

#### **Board Members:**

Hon. Walter A. Stosch, Chairman David A. Von Moll, Vice Chairman

Dr. Edward H. Bersoff

Peter A. Blake

Manju Ganeriwala

Edward "Ted" Raspiller, permanent designee for Dr. Glenn DuBois

Peter M. Vogt

## **Compensation Committee:**

#### **Board Members:**

Shawn P. McLaughlin, Chairman
Martha M. Mugler, Vice Chairperson
Dr. Edward Bersoff

Edward "Ted" Raspiller, permanent designee for Dr. Glenn DuBois

Reggie Samuel

# **Investment Advisory Committee:**

#### **Board Members:**

William E. Eastburn, Vice Chairman Dr. Edward H. Bersoff Manju Ganeriwala Reggie Samuel David A. Von Moll

#### **Non-Board Members:**

Christopher J. Dion, Chairman Sheila Corcoran Liza Scott

## Ex Officio:

Mary G. Morris