



VIRGINIA ENTERPRISE ZONE PROGRAM
GRANT YEAR 2018 ANNUAL REPORT



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2018 QUALIFICATION YEAR SNAPSHOT



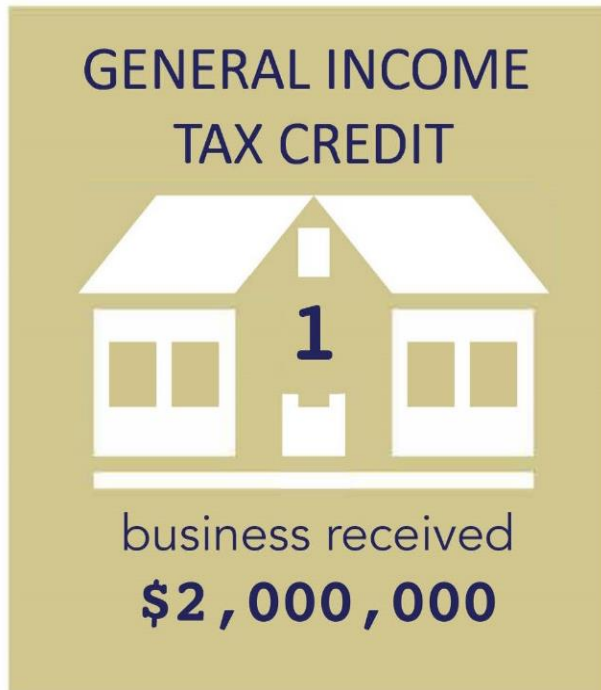
JOB CREATION GRANT



55
businesses received
\$2,696,732



4,670
jobs were created or retained



REAL PROPERTY INVESTMENT GRANT

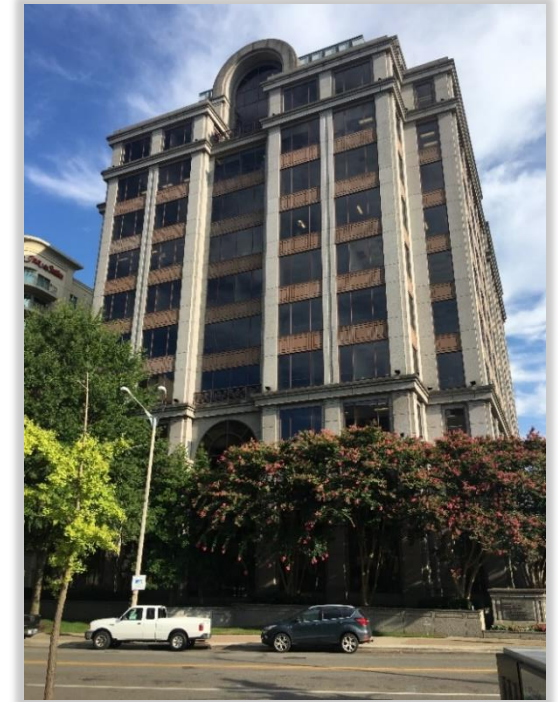


ENTERPRISE ZONE PROGRAM OVERVIEW

The Virginia Enterprise Zone (VEZ) program is a partnership between state and local government that promotes economic development and revitalization through job creation and real property investment. When used in conjunction with other local, state and federal programs, enterprise zones can leverage substantial private sector investment in targeted areas throughout Virginia.

The Virginia Enterprise Zone program was first established in 1982 and has undergone several amendments over the years. The most significant change was in 2005 when the General Assembly passed the Enterprise Zone (EZ) Grant Act. It provided for the implementation of specific community and economic development policies: targeting zone designations to distressed localities, gradually reducing the number of zones statewide for deeper impact, and providing incentives for the creation of higher paying jobs with health benefits. The 2005 EZ Grant Act also replaced the former tax credit incentives with the Real Property Investment Grant (RPIG) and the Job Creation Grant (JCG). These grants are performance-based, and firms must create jobs and/or place a real property investment into service before applying for grant awards. However, the 2005 act allowed pre-qualified firms to continue accessing the former General Income and Investment Tax Credit incentives. The tax credit program officially concluded in 2019.

The grant incentives are explained in greater detail below and are the focus of this report.



110 Franklin LLC, City of Roanoke

Real Property Investment Grant (RPIG) awards up to 20 percent of the total amount of Qualified Real Property Investments (QRPI) made to a building or facility, not to exceed \$100,000 within a five-consecutive-year period, for investments of less than \$5 million. For QRPI of \$5 million or more, the grant is capped at \$200,000 per building or facility. For rehabilitation and expansion projects, a zone investor must spend at least \$100,000 in QRPI to be considered eligible for the RPIG. New construction projects require zone investors spend at least \$500,000 to qualify for the grant. The 20 percent grant award is based on the amount of investment made in excess of the \$100,000 and \$500,000 eligibility thresholds, respectively.

In Qualification Year 2018, the most frequent type of RPIG in which the grantee invested was the rehabilitation of an existing commercial building that the grantee owned but did *not* occupy. The typical RPIG grantee invested \$696,700 in the project and received a grant award of \$74,506 (these figures reflect the median investments and awards). Across all RPIG grantees, the average investment was \$1,380,318, and the average grant award was \$64,305.17. It should be noted that in Qualification Year 2018 RPIG awards were pro-rated at 74.506 cents on the dollar.



Howmet Castings & Services Inc., City of Hampton

Job Creation Grant (JCG) awards up to \$500 or \$800 for each net new, permanent and full-time position created above a four-position threshold. Positions earning at least \$12.69/hour (175 percent of the federal minimum wage of \$7.25/hour) with health benefits are eligible for a grant of up to \$500/position. Positions earning at least \$14.50 (200 percent of the federal minimum wage) with health benefits are eligible for a grant of up to \$800 per year. Eligible firms can receive grants for up to 350 positions per year for a period of five years. Retail, food and beverage, personal service and nonprofit positions are not eligible for the JCG. As of 2010, firms in High Unemployment Areas (HUAs) may qualify for JCG at a reduced wage threshold of 150 percent of the federal minimum wage (\$10.88/hour) for the \$500 grant per eligible position. HUAs are localities with unemployment rates that are equal to or more than 150 percent of the state average unemployment. A list of the HUA zones for the 2018 Qualification Year is included in Appendix E.

In Qualification Year 2018, the average grantee created 38.33 net new jobs over the previous calendar year, 84.92 net new jobs over their base year and received a grant of \$49,031. The typical JCG award for Qualification Year 2018 was \$23,270, indicating that most awards were in the \$10,000-\$25,000 range. The average job creation and JCG awards were higher in Qualification Year 2018 than in Qualification Years 2016 and 2017, which is attributed to several JCG firms with higher than average job creation numbers. For example, four firms (CoStar Realty Information Inc. – Richmond, Owens & Minor Medical Inc. – Richmond, Wisconsin Physicians Service Insurance Corp. – Hampton, and BAE Systems – Norfolk) accounted for more than 53 percent of the 2,108 total new jobs created. In Qualification Year 2017, grantees created just over 1,610 net new jobs in total.



Bedford Storage Investment LLC, Town of Bedford

ENTERPRISE ZONE GRANTS – 2018 USAGE OVERVIEW

For the 2018 Qualification Year, a total of 225 entities qualified for enterprise zone incentives including Job Creation Grants (JCG), Real Property Investment Grants (RPIG) and pre-2005 tax credits. Cumulatively, 187 businesses and zone investors received a total of 223 state enterprise zone grants and one applicant qualified for the pre-2005 tax credits. Enterprise zone incentive usage typically mirrors the conditions of the national and Virginia economies. For example, the number of applications and total value of grant requests in Qualification Years 2010-12 were notably lower than Qualification Years 2006-09. These periods coincide with the build-up of the real estate boom and the subsequent recession, with a year of delay due to the construction pipeline lag and the program's retroactive nature. In addition, funding for the Virginia Enterprise Zone (VEZ) program increased substantially in 2011.

Figure 1 illustrates the 10-year history of the disparity between allocations and requests for enterprise zone grants. Qualification Year 2009 was the most substantial funding shortfall at \$7,367,330, causing RPIG awards to be prorated at 61 cents per dollar. Meanwhile, 2011 was the only year reflecting a surplus, with just under \$1.5 million remaining after grants were awarded. Qualification Year 2018 is the sixth consecutive year requiring the proration of RPIG awards. Applications submitted for both programs totaled \$17,196,572 in Qualification Year 2018, which resulted in a shortfall of nearly \$3.7 million over the allocated \$13.5 million.

Figure 1: Funding Shortfall/Surplus History

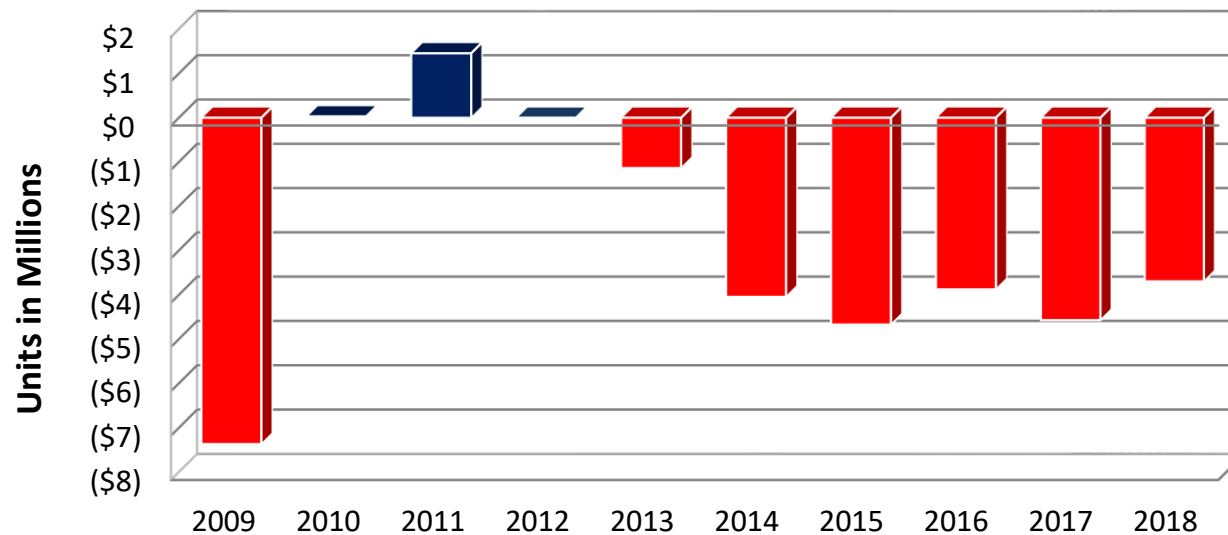


Figure 2: RPIG Proration By Grant Year 2014-18

Year	2014	2015	2016	2017	2018
Surplus/Shortfall	-\$4,046,579	-\$4,671,430	-\$3,878,710	-\$4,571,915	-\$3,696,572
Appropriation	\$12,150,000	\$12,071,157*	\$12,650,000	\$12,814,467	\$13,500,000
Grant Requests	\$16,196,579	\$16,742,587	\$16,528,710	\$17,386,382	\$17,196,572
Proration	69.1074%	66.6432%	73.6803%	69.9705%	74.5061%

**The Grant Year 2015 appropriation figure reflects the \$12.15 million Enterprise Zone appropriation, less the \$78,843 allocated for the Enterprise Zone Study conducted by the Center for Urban and Regional Analysis at Virginia Commonwealth University.*

The 2018 RPIG proration rate of 74.5 percent shows an increase over Qualification Year 2017. The overall funding available VEZ increased by \$685,533 for Grant Year 2018, while the demand for grants was down slightly compared to Qualification Year 2017. The total requests for JCG increased by more than \$535,000, and the total requests for RPIG decreased by \$724,900 compared to the previous Qualification Year. The RPIG proration levels for Qualification Years 2014-18 are illustrated in Figure 2.



The Faison Center Inc., Henrico County



Liebherr-America Inc., City of Newport News

2018 REAL PROPERTY INVESTMENT GRANTS

The Commonwealth received 168 applications for RPIG in Qualification Year 2018, for a total of \$10,803,268 in funding. Before proration, RPIG qualified requests totaled \$14,499,840, or approximately 84.3% percent of the total requested funds.

Since the inception of the grant programs in 2005, the majority of the enterprise zone funds have been utilized for RPIG awards. Beginning with the 2010 Qualification Year, the JCG applications are given funding priority (funded at 100 percent and prior to RPIGs). However, the demand for RPIG awards consistently outweighs the demand for JCG awards, with the ratio of RPIG to JCG requests ranging from \$3.5:1 in Qualification Year 2011 to \$7:1 in Qualification Year 2017. The ratio for Qualification Year 2018 was \$5.4:1.



Tacala Tennessee Corp., Scott County

Qualified Real Property Investment Ranges

The 2018 Qualification Year encompassed individual Qualified Real Property Investments (QRPI) ranging from a low of \$135,420 for a commercial rehab in the City of Hampton, to a high of \$17.9 million for the rehabilitation of a theater in the City of Lynchburg.

Figure 3 shows the distribution of funds awarded based on the QRPI range for Qualification Years 2014-18. Most notably, Qualification Year 2018 shows that more than 75 percent of RPIG funding going to projects with a QRPI of \$100,000-\$2,000,000, with the largest percentage of projects in the \$500,000-\$999,999 range.

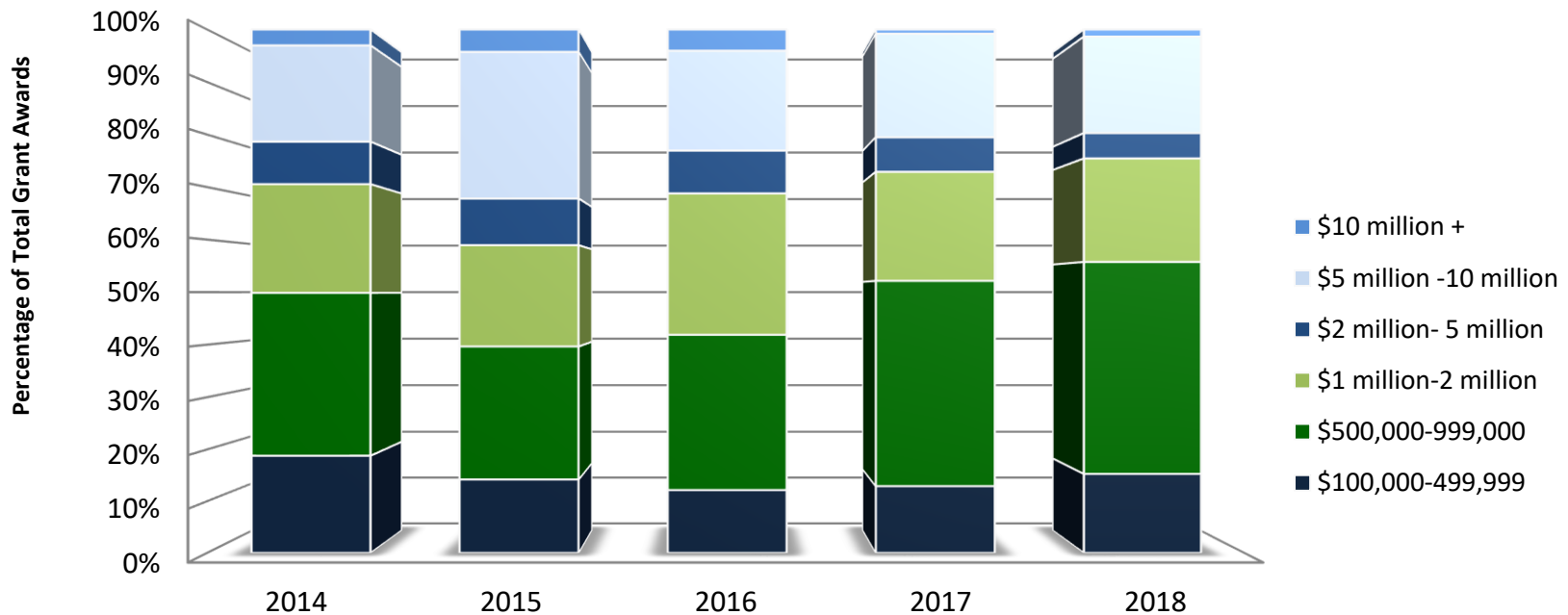
Annual fluctuations and the impact of the national recession in 2008 complicate the identification of long-term trends in real estate development and subsequent impacts on the RPIG program. This fluctuation can be seen by looking at post-recession applications from 2014-18. Average QRPI increased from \$1.3 million in Qualification Year 2013 to \$1.9 million in Qualification Year 2015. Since then, average QRPI has declined slightly to \$1.6 million in 2015 and approximately \$1.4 million in Qualification Years 2017 and 2018. This decrease in project size could be due to the expiration of zones that typically had larger projects (Chesterfield County and James City County). Figure 4 illustrates the annual breakdown of RPIG funding by investment levels since 2013 and illustrates the growth in the number of projects with investments between \$500,000-\$999,999.



*R. Hayden Smith Inc., City of Hampton
(Sly Clyde Ciderworks)*

Figure 3: Percentage of Funds Awarded and Application Count by QRPI Ranges 2014-18											
Grant Year	2014		2015		2016		2017		2018		
\$100,000-499,999	18.80%	63	14.21%	49	12.16%	44	12.92%	45	15.29%	53	
\$500,000-999,000	31.07%	50	25.45%	44	29.73%	51	39.22%	64	40.46%	63	
\$1 million-2 million	20.68%	28	19.28%	27	26.90%	42	20.75%	33	19.70%	30	
\$2 million-5 million	8.07%	11	8.86%	14	8.14%	12	6.57%	10	4.83%	7	
\$5 million-10 million	18.32%	12	27.91%	20	19.00%	14	19.70%	15	18.35%	14	
\$10 million +	3.05%	2	4.28%	3	4.07%	3	0.84%	1	1.38%	1	

Figure 4: Investment Range 2014-18

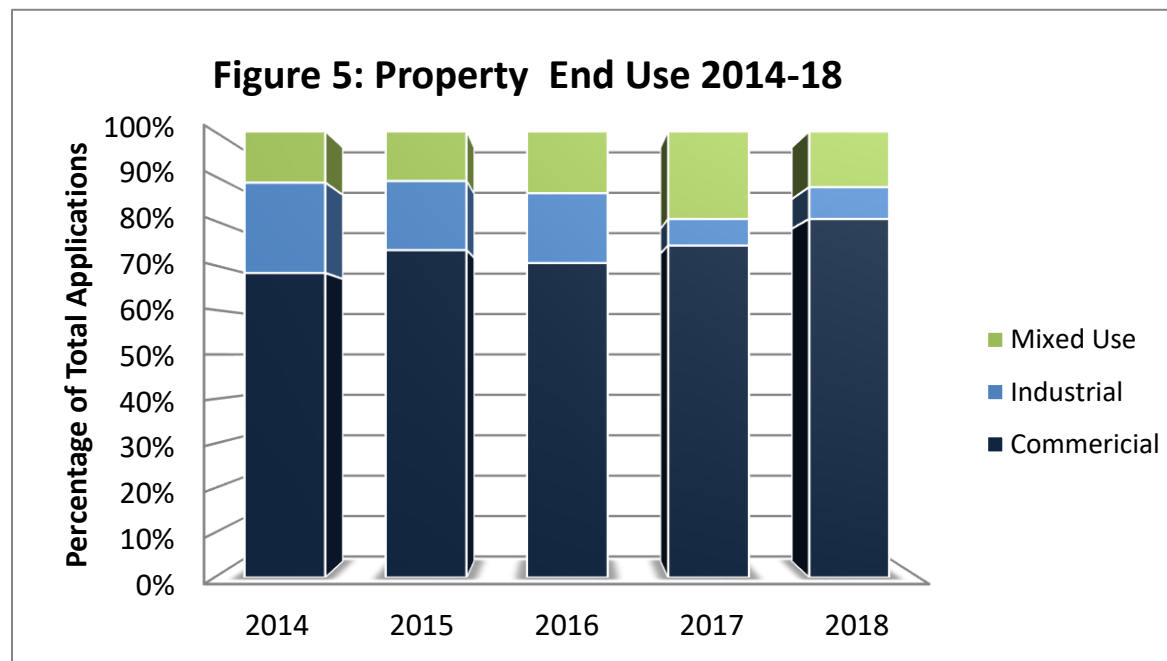


Applications by Property End Use

RPIG is available for investments made to commercial, industrial or mixed-use properties. Retail and office buildings are classified as commercial. As illustrated by Figure 5, commercial projects have consistently made up the largest proportion of RPIG applications, with industrial and mixed-use projects making up approximately 75 percent of all RPIG applications annually. For Qualification Year 2018, RPIGs were awarded for 135 commercial properties, but only 12 industrial and 21 mixed-use properties.

Despite the disparity in application counts by use, the average grant awards were similar regardless of the uses, particularly due to the condensing effect of proration. Commercial projects received the highest average grant of \$64,967, followed by mixed-use project awards with an average of \$62,132 and industrial projects with an average of \$60,667.

Mixed-use projects received the highest median QPRI (\$764,860), followed by commercial properties (\$696,206) and industrial properties (\$577,888). It should be noted that while mixed-use properties had a lower median investment than commercial properties, a larger portion of these projects (85 percent) were rehab projects which utilized a lower investment threshold of \$100,000. Meanwhile, a larger portion (28 percent) of commercial projects were new construction and utilized the higher investment threshold of \$500,000.



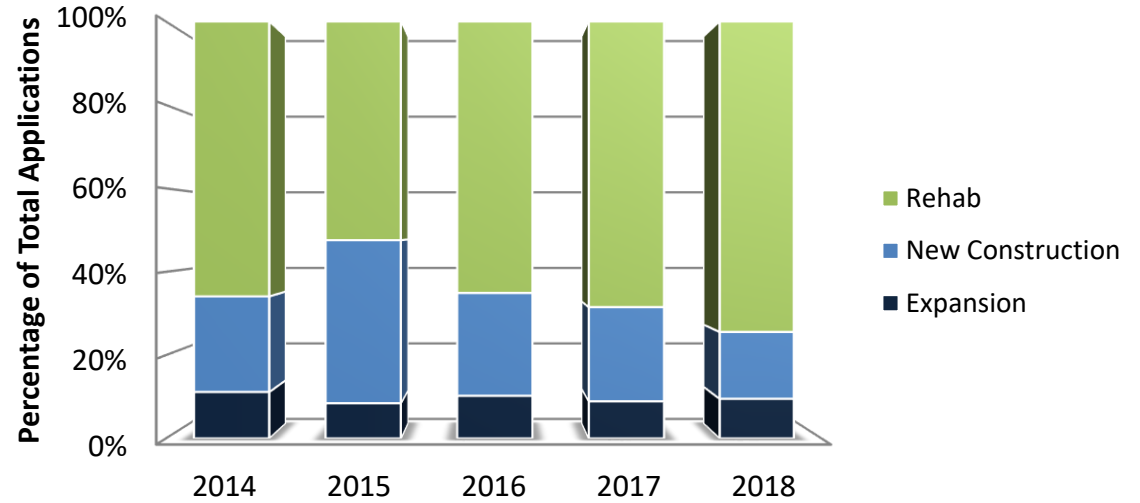
Goodwill of Central and Coastal Virginia, City of Emporia

Applications by Construction Project Type

RPIGs are available for new construction, rehabilitation and expansion activities. Figure 6 illustrates that, over the last five grant cycles, the majority of applications have been submitted for rehabilitation projects. For Qualification Year 2018, projects involving the rehab of an existing building made up 74.4 percent of all applications, while new construction projects were 16.1 percent and expansion projects were 9.5 percent.

A smaller portion of the 2018 applications were for new construction projects (16.1 percent) than in 2017 (22.6 percent). Figure 6 illustrates that the volume of rehabilitation applications has increased over the past five years and is not indicative of any decline in the construction industry.

Figure 6: Construction Project Type 2014-18



*Cucci's Pizzeria Inc., City of Covington
(Luca's Pizza)*

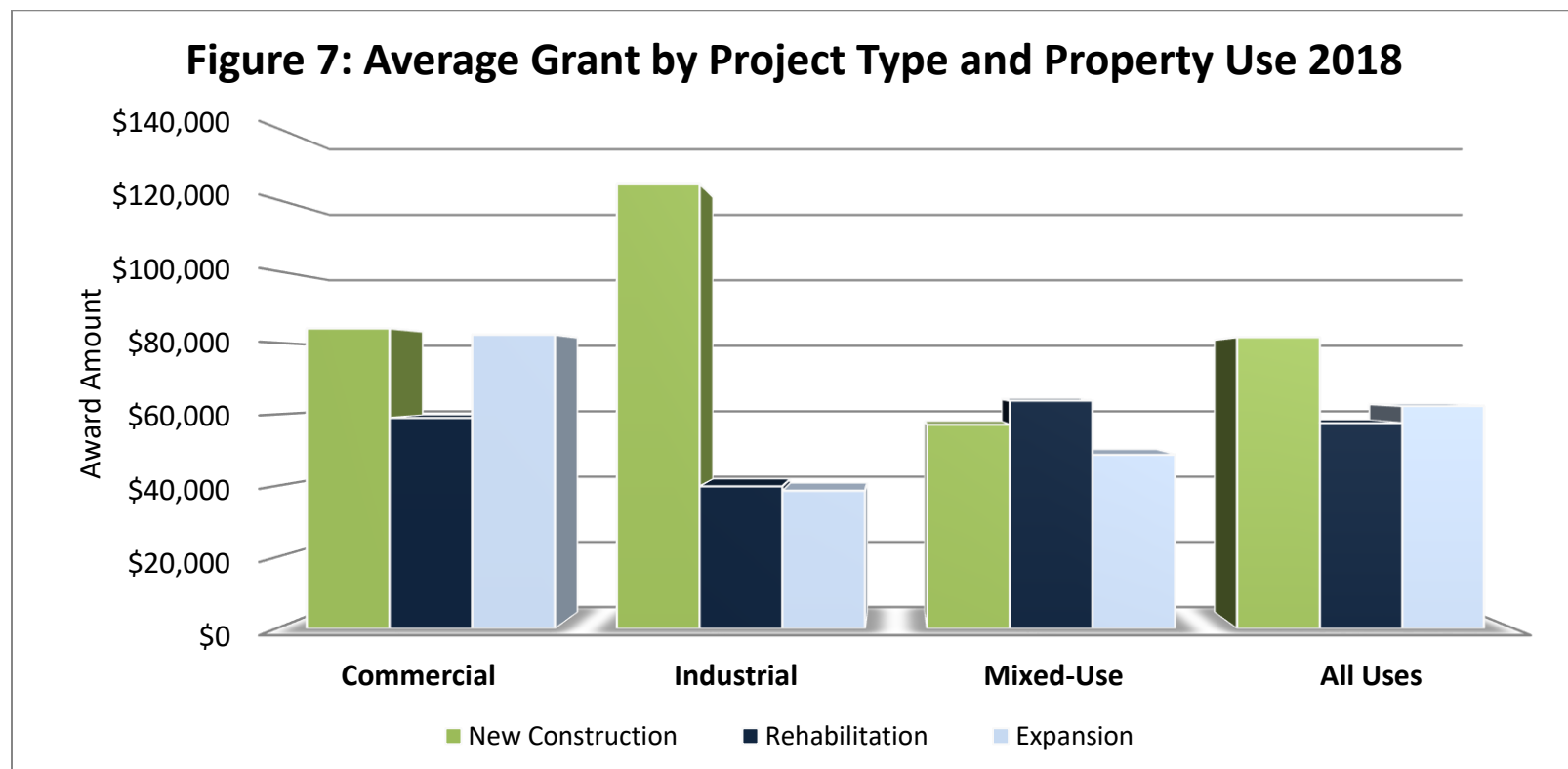


*NDT Properties LLC, Town of Wytheville - Wythe County
(7 Dogs Brewpub)*

Average Award by Type of Investment and Use of Property

Overall, the average grant award for all 168 RPIGs was \$64,305.17. While the average grant awarded to projects across property uses (commercial, industrial, mixed-use) is similar, the average grant awarded across project types (rehabilitation, expansion, new construction) is more variable. For Qualification Year 2018, commercial properties received the highest average grant award (\$64,967), while grants for mixed-use and industrial properties averaged \$62,132 and \$60,667, respectively.

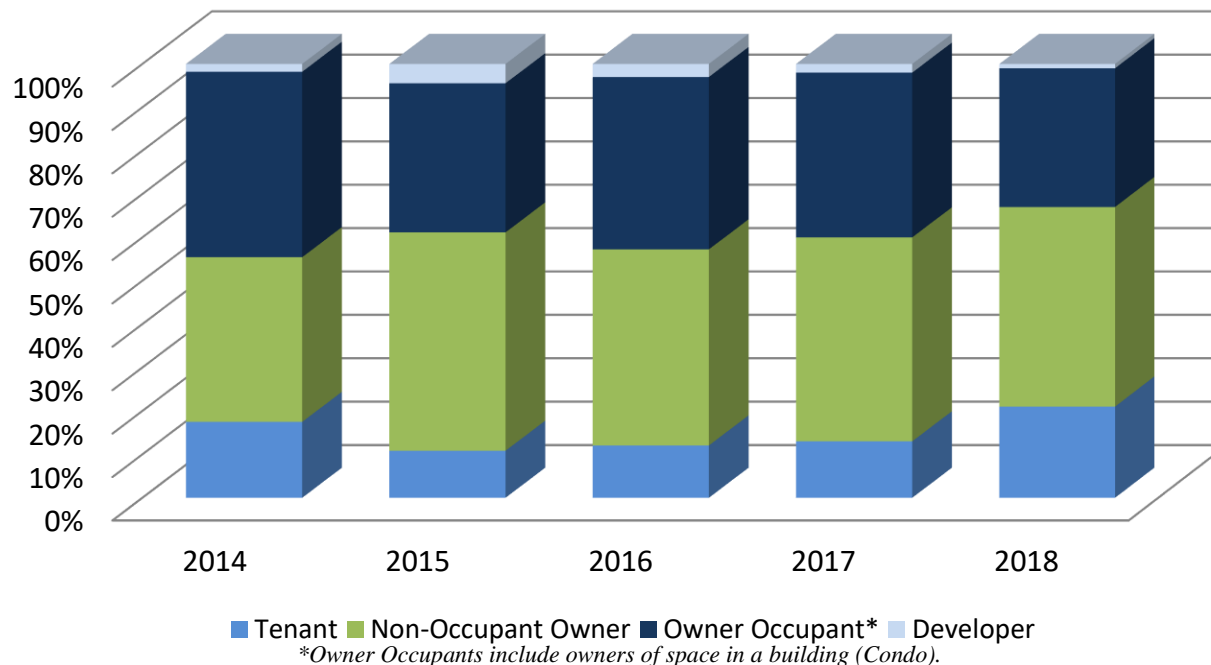
Meanwhile, new construction projects produced the highest average award of \$85,450, and rehab and expansion projects had lower average awards of \$58,760 and \$71,944, respectively. Figure 7 illustrates more specifically that new construction projects for either commercial or industrial properties had the highest average awards, while industrial-rehabilitation projects had the lowest average award (\$52,534). While no mixed use expansion projects were awarded in Qualification Year 2016, three expansion projects for mixed-use properties, located in the Cities of Richmond and Winchester, were awarded during Qualification Year 2018.



Applications by Qualified Zone Investors

Qualified zone investors may be property owners (occupant or non-occupant), owners of space in a building (condo), tenants who have capitalized their own improvements or developers who capitalized an investment before selling a property. As illustrated in Figure 8, the majority of zone investors for Qualification Year 2014 were owner-occupants. However, in Qualification Years 2015-18, non-occupant owners were the most common type of zone investor to receive RPIG awards. The increase in non-occupant ownership indicates there may have been growth in speculative building as the real estate market remains strong.

Figure 8: Type of Investor 2014-18



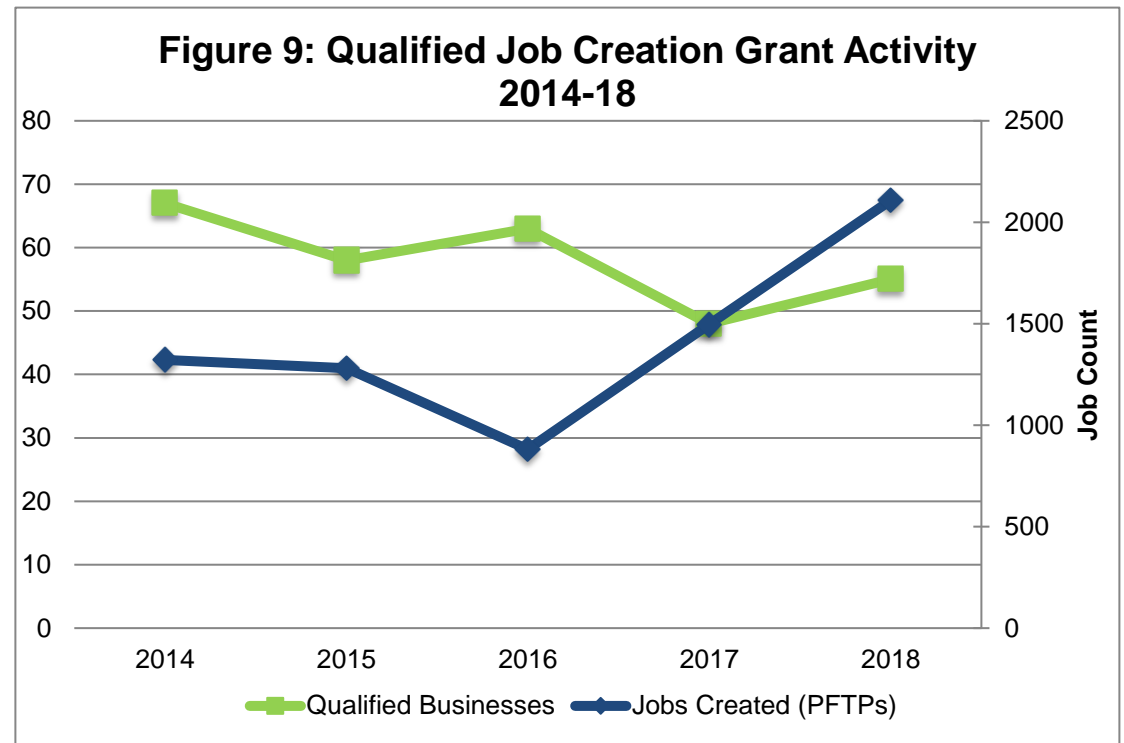
The Harvest Foundation of the Piedmont, City of Martinsville

Owner-occupants were the second most-frequent type of investor (32 percent), followed by tenants (21 percent) and developers (1 percent). As Figure 8 illustrates, few applications are received from developers. In 2018, only one application was submitted by a property developer, located in Prince Edward County.

2018 JOB CREATION GRANT

The Commonwealth received 55 applications for JCGs in Qualification Year 2018. DHCD awarded these applicants a total of \$2,696,732 in enterprise zone funds (an increase of over \$500,000 from 2017). JCG requests represent approximately 15.7 percent of requested funds and 20 percent of awarded funds. Figure 9 illustrates the five-year trends in JCG applications and corresponding job creation.

Qualification Year 2018 represents a peak in the number of net new jobs, despite a lower number of JCG applications compared to 2014-16. Three companies applied for the maximum number of positions of 350, partially attributing to the spike in net new jobs for Qualification Year 2018. The increase in net new jobs can also be attributed to substantial expansions of existing JCG firms in the Cities of Hampton, Newport News, Richmond and Lynchburg, and Prince George County.



Payout by Wage Rates

JCG award amounts are based on wages paid to each grant eligible position. A grant award of \$500 per position is available for employees earning between 175 and 199 percent of the federal minimum wage (\$12.69/hour to \$14.49/hour). Positions earning 200 percent or more of the federal minimum wage (\$14.50/hour or higher) are eligible for a grant of \$800.

Qualification Year 2018 was the eighth grant cycle that localities could be classified as a High Unemployment Area (HUA). As previously stated, firms located in HUAs are able to qualify for a \$500 per position grant at a reduced wage threshold equal to 150 percent of the federal minimum wage (\$10.88/hour or higher) rather than 175 percent. Nine localities (17 percent) of the 54 designated localities (not including towns within these counties) were designated as HUAs for Qualification Year 2018. Figure 10 shows the list of three current HUA localities that had firms qualify for the JCG and the portion of the total grant eligible positions that qualified at the reduce wage threshold. Of all applications submitted by firms in HUA localities, 31 percent of all grant-eligible positions qualified at the lower wage threshold (150-199 percent). Refer to Appendix E for the complete list of Qualification Year 2018 HUA zones.

Figure 10: Qualifying Firms in HUA Localities

GY 2018	Qualifying Businesses	Total Awarded Jobs	Awarded Jobs at 150%	Percent of Jobs Qualifying at 150%
Dickenson County (Clintwood, Haysi)	0	N/A	N/A	N/A
City of Covington	0	N/A	N/A	N/A
City of Danville	4	89.76	31.28	35%
City of Hopewell	0	N/A	N/A	N/A
City of Martinsville	0	N/A	N/A	N/A
Northampton County	0	N/A	N/A	N/A
City of Petersburg	0	N/A	N/A	N/A
Tazewell County	0	N/A	N/A	N/A
Wise County	0	N/A	N/A	N/A
City of Franklin*	1	2.05	0	0%
Halifax County*	1	26.18	0	0%
Henry County *	1	30.99	3.76	12%
City of Portsmouth*	1	54.45	0	0%
Prince Edward County*	1	16.86	9.79	58%
Smyth County (Saltville, Chilhowie)*	1	68.39	44.41	65%
Total	10	288.68	89.24	30.91%

* Per the Enterprise Zone regulations, once a qualified business is eligible for the reduced wage rate threshold it remains so through the end of its current five consecutive calendar year grant period, regardless of changes to the unemployment rate of the enterprise zone locality. As such, businesses in the City of Franklin, Halifax County, Henry County, City of Portsmouth, Prince Edward County and Smyth County used the reduced wage thresholds to qualify in 2018. However, these six localities are no longer classified as HUAs.

Usage by Sector

Job growth by sector is tracked using the North American Industry Classification System (NAICS) codes for all JCG recipients. As with previous grant cycles, the majority of qualified firms in Qualification Year 2018 were manufacturers (NAICS 300), representing nearly 50 percent of all grantees. Professional and scientific services (NAICS 541) represented the second largest proportion, at 18 percent of grantees.

Figure 11: Qualified Firms by Industry Sector 2014-18

Type of Business Firm	2014		2015		2016		2017		2018	
	#	%	#	%	#	%	#	%	#	%
Construction	0	0%	0	0%	3	5%	2	4%	3	6%
Health Care/Social Assistance	2	3%	2	3%	3	5%	0	0%	0	0%
Information	1	1%	1	2%	1	2%	0	0%	1	2%
Manufacturing	45	67%	37	64%	36	57%	24	50%	26	47%
Other Services	0	0%	0	0%	2	3%	7	15%	8	15%
Professional/Scientific Services	12	18%	10	17%	12	19%	10	21%	10	18%
Transport/Warehousing	2	3%	2	3%	1	2%	0	0%	0	0%
Wholesale Trade	2	3%	3	5%	1	2%	2	4%	4	7%
Admin. & Support and Waste Mgmt. & Remediation	2	3%	2	3%	3	5%	3	6%	2	4%
Utilities	1	1%	0	0%	0	0%	0	0%	0	0%
Accommodations and Food Service	0	0%	1	2%	1	2%	0	0%	1	2%
Management of Companies and Enterprises	0	0%	0	0%	0	0%	0	0%	0	0%
	67		58		63		48		55	

LOCAL ENTERPRISE ZONES

The commonwealth's 45 enterprise zones encompass approximately 245 square miles and include boundaries in 20 cities, 34 counties, and 12 towns within those counties. During Qualification Year 2018, 18 of the 45 were joint zones (including pre-2005 zones designated as joint zones between counties and towns), and 12 localities had two enterprise zone designations.

Unless noted otherwise, all data used in this report is generated from the Enterprise Zone Administration Database and is based on information reported by businesses and investors on the incentive applications.

The following sections of the annual report are a series of appendices that provide the details of how our local partners are contributing to the success of the program.

- Appendix A: Zone Highlights
- Appendix B: State Incentive Usage by Zone 2014-18
- Appendix C: Report on Local Incentives
- Appendix D: Enterprise Zone Maps
- Appendix E: 2018 High Unemployment Areas



Blackburn Inn LLC, City of Staunton

APPENDIX A: ZONE HIGHLIGHTS

Accomack County - Northampton County

- Cape Charles Brewing Company, LLC invested \$616,000 in building renovations for their brewery/restaurant in the town of Cape Charles.

Alleghany County – Clifton Forge (Town) – Covington (City)

- Cucci's Pizzeria Inc. completed building renovations of \$242,000 for their restaurant in the city of Covington.

Bedford (Town)

- Bedford Storage Investment LLC invested \$174,000 in a rehabilitation to their facility in the town of Bedford.

Brunswick County - Mecklenburg County

- Remac Inc., a full-service asphalt maintenance company that services the Mid-Atlantic region, invested over \$450,000 in their facility in Brunswick County.

Danville (City) – Pittsylvania County

- Following high levels of investment in 2015 to 2017, Rick Barker Properties LLC invested more than \$565,000 in 2018 in the rehabilitation of mixed-use properties along Craghead Street to continue the revitalization of downtown Danville.
- Kyocera SGS Tech Hub LLC, a manufacturer of customized tools for the aerospace, airline, and medical industries, invested over \$3.9 million in a facility in the Cyber Park and started ramping up employment.

Emporia (City) – Greensville County

- Goodwill of Central and Coastal Virginia made over \$875,000 in improvements to a building in the city of Emporia.

Franklin (City) – Southampton County – Isle of Wight County

- Delhaize US Holding Inc. completed a major renovation of their Food Lion store in the city of Franklin totaling more than \$763,000. Delhaize completed 20 renovations in 2018 within enterprise zones.
- ST Tissue LLC, a producer of towel and tissue products, added 20 jobs in 2018. The Isle of Wight County facility has created 119 jobs since 2011. ST Tissue operates the widest tissue machine in North America.

Halifax County

- Huber Engineered Woods LLC created 5 jobs in 2018 and 31 new, full-time jobs since 2013. The company is the leading manufacturer of building systems for roofs, walls and floors.
- Imperial Lofts LLC completed a major mixed use project in the town of South Boston, investing over \$5 million to convert a tobacco warehouse into commercial space and lofts.

Hampton (City)

- WPS Health Insurance Corp., a health insurance company headquartered in Madison, Wisconsin, created 434 new jobs in 2018. The company has created almost 650 jobs in Hampton since 2015.
- Howmet Castings & Services Inc. made \$200,000 in improvements to their building in 2018. The manufacturer of airplane, gas turbine, and aerospace parts has created 133 new, full-time jobs since 2014.



Kyocera SGS Tech Hub LLC, City of Danville

Henrico County

- The Faison Center Inc., a non-profit educational and treatment center serving individuals and families impacted by autism spectrum disorder (ASD) and other developmental disabilities, completed a \$5.4 million expansion to their facilities.
- Taxing Authority Consulting Services, a law firm that specializes in providing tax collection and bankruptcy services and consulting to state and local governments, added three jobs in 2018. The firm has created 37 jobs since 2012.
- Federal Realty Investment, owners of the Willow Lawn Shopping Center, invested \$5.8 million in building rehabilitation to continue the ongoing revitalization of the Willow Lawn community.

Henry County – Martinsville (City)

- Carter Bank & Trust spent over \$757,000 on two buildings in Martinsville and Henry County, and added 30 employees.
- The Harvest Foundation of the Piedmont invested \$961,000 in renovation costs to convert a former bank into their headquarters.

Lynchburg (City)

- Academy Center of the Arts Inc. completed a \$17.9 million major rehabilitation to an historic theater in downtown Lynchburg. **Photograph on cover.**
- Pacific Life Insurance Company, a 150-year-old insurance company, continues to increase its presence in Lynchburg with a \$4.3 million renovation to their building and creating over 200 jobs since 2015.

Newport News (City)

- Liebherr-America Inc., a leading manufacturer of construction and mining equipment, has added over 100 jobs to their facility in Newport News since 2016, bringing total employment to over 600.
- Ferguson Enterprises Inc., the largest US distributor of plumbing supplies, continues to expand their headquarters with over \$850,000 in building renovations and the addition of 75 employees, bringing their total employment at this location to over 1,700.
- Continental Automotive Systems Inc. continued to expand their Newport News workforce in 2018 with the addition of 57 jobs, for a total of 355 new jobs at the Bland Boulevard manufacturing facility since 2013. The plant manufactures high and low pressure gas injectors and exhaust after-treatment products, as well as turbochargers.

Norfolk (City)

- BAE Systems Norfolk Ship Repair Inc. has added 191 jobs since 2017, bringing their total employment to over 1,160.
- Bauer Compressors Inc. added five employees in 2018, bringing their total new employees since 2012 to 53.



Bauer Compressors Inc., City of Norfolk



*SW Unit B LLC, City of Richmond
(Clopton Siteworks)*



Rolls-Royce Crosspointe LLC, Prince George County

Northern Neck Zone (Counties of Lancaster, Northumberland, Richmond, Westmoreland, Towns of Warsaw and Kilmarnock)

- River Pools and Spas Inc. and River Fiberglass Pools Inc., two related companies that manufacture and install swimming pools, increased their employment in the town of Warsaw by 16 employees.
- TCL Properties LLC invested over \$800,000 in a commercial rehabilitation project in the town of Warsaw.

Petersburg (City)

- Sycamore Street Properties LLC completed renovations to two buildings in downtown Petersburg with a total investment of almost \$700,000.
- Columbia Gas of Virginia Inc. completed \$475,000 in renovations to their facility in Petersburg.

Portsmouth (City)

- W.F. Magann Corporation, a general contractor for the heavy industrial, marine, and concrete construction industries, created 25 new, full-time jobs in 2018, bringing their total added employees to 58 since 2015.
- Virginia Hickory Associates LLP made \$696,000 in improvements to a commercial shopping center on Airline Boulevard.

Prince George County

- Service Center Metals LLC added 37 new positions in 2018, for a total of 79 new, full-time jobs since 2012.
- Rolls-Royce Crosspointe LLC added 85 new jobs at their facility in Prince George County, for a total of 215 positions since 2014. The firm manufactures precision-engineered engine components for some of the most advanced aircraft in the world.

Pulaski County – Radford (City)

- First Street Development LLC made improvements to two buildings in downtown Radford totaling \$822,000.
- Bacon Enterprises Inc. made nearly \$400,000 in renovations to their KFC restaurant in the town of Pulaski.

Richmond (City)

- CoStar Realty Information Inc. continued hiring in its new headquarters for operations and global research, creating 257 new jobs in 2018, bringing their total employment to 695. CoStar creates and delivers information, marketing, and analytic tools that facilitate the majority of commercial real estate transactions in the U.S.
- Stone Brewing LLC added 10 new jobs in 2018 and has created 60 full time jobs at the new facility since it opened in February 2016. Stone is the eighth largest craft brewery in the United States.
- SW Unit B LLC continued the redevelopment of the former Philip Morris warehouses on Maury Street into commercial and office spaces collectively called “Clopton Siteworks.” Two buildings were renovated in 2018 with a total investment of \$1.8 million. There have been seven warehouses renovated to date.

Roanoke (City)

- 110 Franklin LLC started renovations to an office building in the city of Roanoke with \$1.8 million in improvements in 2018.
- ALCOVA Mortgage added 2 new jobs in 2018, for a total of 24 full time jobs created at their Roanoke headquarters since 2015. The company has 46 branch locations throughout the Mid-Atlantic, with ongoing plans for expansion.

Scott County

- Tacala Tennessee Corp. invested \$1.4 million to build a new Taco Bell restaurant in the town of Gate City.

Smyth County

- Center Manufacturing Inc., owned by Wisconsin-based Mayville Engineering Company Inc., added 32 new jobs in 2018. The company has created 72 jobs at their 148,000 square foot facility in the town of Atkins since 2014.
- TQ Real Estate LLC constructed a new Burger King restaurant in the town of Marion and invested \$1.2 million in the building.

Staunton (City)

- Blackburn Inn LLC completed a \$6.6 million renovation to the former Western State Hospital to convert it into a 49 room boutique hotel.

Waynesboro (City)

- Virginia Panel Corporation, a company who designs, manufactures and markets Interface Connector products for commercial, military, telecommunications, aerospace, medical, automotive, and consumer electronic applications, made \$1 million in improvements to their facility in the city of Waynesboro.

Winchester (City)

- Trex Company, a composite decking manufacturer, has created 37 new, full time jobs since 2013.
- Macado’s Inc. made over \$650,000 in leasehold improvements in their restaurant space on the downtown mall in Winchester.

Wythe County

- NDT Properties LLC invested \$977,000 to renovate the historic Carpenter Building to house Seven Dogs Brewpub.

APPENDIX B: STATE INCENTIVE USAGE BY ZONE 2014-18

Zone Information					Number of Incentives					Summary of 2018 Grants	
Zone #	Community	Acreage	Designation	Expiration*	2018	2017	2016	2015	2014	Award \$	% of Total
48	Charlotte County	773	2000	2019	0	6	8	6	5	\$543,068.34	4.02%
	Lunenburg County	404			0						
	Prince Edward County	2859			6						
49	Dickenson County	3654	2000	2019	0	0	0	0	0	\$0.00	0.00%
	Town of Clintwood	237			0						
	Town of Haysi	163			0						
50	Town of Warsaw	961	2000	2019	3	8	8	3	0	\$161,444.32	1.20%
	Lancaster County	3696			0						
	Northumberland County	2496			1						
	Richmond County	1140			0						
	Westmoreland County	2982			0						
Town of Kilmarnock	374	0									
51	Smyth County	3177	2000	2019	5	4	3	3	1	\$252,345.32	1.87%
	Washington County	3305			0						
	Town of Chilhowie	505			0						
	Town of Glade Spring	289			0						
53	Alleghany County	3608	2001	2020	0	1	3	1	2	\$93,271.86	0.69%
	Town of Clifton Forge	246			0						
	City of Covington	639			3						
54	Henry County	2934	2001	2020	0	4	0	1	1	\$131,707.46	0.98%
	City of Martinsville	527			4						
55	Lunenburg County	364	2001	2020	1	1	3	1	1	\$16,962.00	0.13%
	Town of Kenbridge	310			0						
	Town of Victoria	220			0						
57	Pittsylvania County	3428	2001	2020	1	4	5	3	4	\$56,520.00	0.42%
	City of Danville	1646			2						
22	Patrick County	3621	2002	2021	2	1	0	1	2	\$98,427.47	0.72%
	Town of Stuart	176			0						

Grant Year 2018 Enterprise Zone Annual Report

Zone Information					Number of Incentives					Summary of 2018 Grants	
Zone #	Community	Acreage	Designation	Expiration*	2018	2017	2016	2015	2014	Award \$	% of Total
28	City of Richmond (North)	3588	2003	2022	34	45	42	45	38	\$3,579,082.67	26.51%
	Henrico County	3811			16						
1	City of Danville	1911	2004	2023	5	8	7	5	5	\$155,623.81	1.15%
2	City of Lynchburg	2198	2004	2023	10	11	10	9	10	\$735,872.07	5.45%
3	City of Newport News	3639	2004	2023	12	16	14	12	18	\$546,444.86	4.05%
5	City of Roanoke	1904	2004	2023	11	9	16	13	13	\$418,975.12	3.10%
6	Smyth County	619	2004	2019	0	0	0	0	1	\$0.00	0.00%
	Town of Saltville	357			0						
8	City of Hampton	3233	2005	2024	11	12	15	4	13	\$716,706.91	5.31%
9	City of Hopewell	2183	2005	2024	0	5	1	1	1	\$0.00	0.00%
10	City of Petersburg	922	2005	2024	3	2	7	0	5	\$129,859.77	0.96%
11	Wythe County	3449	2005	2024	4	3	1	0	0	\$120,835.50	0.90%
12	Town of Bedford	636	2005	2024	1	1	3	2	0	\$10,293.54	0.09%
14	City of Waynesboro	608	2008	2027	1	2	2	1	1	\$74,506.12	0.55%
15	Halifax County	3670	2008	2027	3	5	7	7	6	\$201,175.97	1.49%
52	Wise County	3808	2008	2027	0	2	1	0	0	\$0.00	0.00%
4	City of Portsmouth	1468	2010	2029	4	1	2	6	5	\$361,110.19	2.67%
7	City of Norfolk	2371	2010	2029	8	6	11	10	17	\$533,248.47	3.95%
16	Prince George County	3754	2010	2029	2	2	2	1	2	\$251,672.00	1.86%
17	City of Staunton	699	2010	2029	2	0	1	1	1	\$184,338.66	1.37%
18	City of Franklin	878	2010	2029	2	5	8	7	6	\$278,847.24	2.07%
	Southampton County	3412			3						
	Isle of Wight County	2438			1						
24	Pittsylvania County	3132	2010	2029	0	0	0	0	1	\$0.00	0.00%
19	City of Richmond (South)	3611	2013	2032	7	10	6	3	5	\$449,380.71	3.33%
43	Greensville County	3280	2013	2032	0	1	2	0	1	\$130,465.67	0.97%
	City of Emporia	631			2						
20	City of Portsmouth	3659	2014	2033	1	1	2	1	3	\$43,560.00	0.32%
21	City of Winchester	590	2014	2033	2	3	2	1	3	\$46,440.85	0.34%
23	Scott County	2075	2014	2033	1	0	0	2	1	74,506.12	0.55%

Zone Information					Number of Incentives					Summary of 2018 Grants	
Zone #	Community	Acreage	Designation	Expiration*	2018	2017	2016	2015	2014	Award \$	% of Total
25	Pulaski County	3748	2014	2033	3	4	4	5	4	\$292,676.39	2.17%
	City of Radford	1289			3						
26	Accomack County	3390	2015	2034	3	3	4	6	N/A	\$495,750.33	3.67%
	Northampton County	2993			4						
27	Carroll County	3658	2015	2034	0	1	0	2	N/A	\$0.00	0.00%
	Grayson County	1231			0						
	City of Galax	638			0						
29	City of Bristol	637	2015	2034	1	1	1	2	N/A	\$74,506.12	0.55%
30	Page County	2427	2015	2034	0	0	3	0	N/A	\$0.00	0.00%
31	City of Newport News	3236	2015	2034	10	5	10	5	N/A	\$794,680.56	5.89%
32	Mecklenburg County	2738	2016	2035	0	0	1	1	0	\$127,220.13	0.94%
	Brunswick County	3297			2						
35	City of Hampton	3636	2016	2035	7	8	3	6	7	\$457,275.07	3.39%
36	Henry County	3840	2016	2035	8	6	5	8	5	\$437,522.45	3.24%
	City of Martinsville	630			1						
44	Tazewell County	3786	2016	2035	2	2	1	3	1	\$149,012.24	1.10%
46	City of Lynchburg	2176	2016	2035	3	4	7	5	8	\$251,526.69	1.86%
0	JCG from Expired Zones	N/A	N/A	N/A	2	2	2	1	1	\$54,537.00	0.40%
Totals		151,073			223					\$13,500,000	

* The General Assembly changed the Enterprise Zone Code in 2019 to allow for an additional five-year term on each zone designation, which is not reflected in the expiration dates noted. Localities are still required to apply for zone renewal per the enterprise zone regulations.

Tax Credit Information		
Locality	Number of credits	Value
Dinwiddie County (47B)	1	\$2,000,000.00
Total	1	\$2,000,000.00

APPENDIX C: LOCAL INCENTIVES

Accomack County #26A

- Accelerated permit processing and plan review
- Bond conduit issuer fee exemption
- Business Personal Property tax grant
- Discounted land buy-down
- Local job creation grants in the Accomack Industrial Park
- Local real property investment grants
- Marketing opportunities
- Permit fee and land fill rebates

Alleghany County #53A

- Building permit fee rebate
- Business license tax reduction
- Machinery and tools tax reduction
- Partial real estate tax exemption
- Utility consumption tax reduction
- Zoning fee rebate

Bedford (Town) #12

- Five-year business, occupational, license (BPOL) fee rebates
- Five-year rehabilitated real estate tax exemption
- Accelerated permit processing
- Utility service improvements and reduction of connection fees
- Zoning and signage fee waiver

Bristol (City) #29

- Accelerated permit processing
- Business and job training grants
- Design assistance
- Façade improvement grant
- Partial real property tax exemption

Brunswick County #32B

- Accelerated permit processing
- Building permit fee waiver
- Coordination with local banking services
- Discounted land buy-down
- Low-interest loans for fixed assets
- Machinery and tools tax grant
- Partial real estate tax exemption
- Water and sewer connection fee waiver

Carroll County #27A

- Building permit fee waiver
- Local job creation credit program
- Water and sewer connection fee waiver

Charlotte County #48A

- Accelerated permit processing
- Discounted land buy-down
- Machinery and tools tax grant
- Technology assistance in industrial parks
- Workforce training

Chilhowie (Town) #51C

- Building permit fee waiver
- Business, professional and occupational license fee waiver for businesses creating new jobs
- Partial real estate tax exemption
- Utilities connection fee credit

Clifton Forge (Town) #53C

- Business, professional and occupational license fee partial waiver
- Machinery and tools tax grant
- Partial real estate tax exemption
- Utility consumption tax reduction
- Zoning and building permit fee rebate

Clintwood (Town) #49B

- Water and sewer connection fee waiver
- Workforce training opportunities

Covington (City) #53B

- Machinery and tools tax grant
- Partial business, professional and occupational license fee waiver
- Partial real estate tax exemption
- Permit and zoning fee waiver
- Small business loan program
- Utility consumption tax reduction

Danville (City) #1 & #57B

- Dan River Businesses Development Center assistance
- Discounted land buy-down
- Local job creation grant
- Machinery and tools tax grant
- Partial business, professional and occupational license fee waiver
- Partial real estate tax exemption
- Permit fee waiver
- Regional Center for Applied Technology and Training assistance
- Utility connection fee rebates

Dickenson County #49A

- Building and permit fee waivers
- Grants based on real estate taxes paid
- Machinery and tools tax grant
- Partial real estate tax exemption
- Utility connection fee rebates
- Workforce training grants

Dinwiddie County #47B

- Accelerated permit processing
- Building and permit fee waivers
- Business, professional and occupational license fee waiver
- Certified recycling equipment grant
- Partial Water and sewer connection fee waiver

Emporia (City) #43B

- Business incubation grant
- Business personal property grant
- Business, professional and occupational license fee waiver
- Façade improvement grant
- Machinery and tools tax grant
- Partial real estate tax exemption
- Water and sewer connection fee waiver
- Zoning and building permit fee waiver

Franklin (City) #18A

- Accelerated permit processing
- Discounted land buy-down
- Electricity fee and tax rebate
- Regional Workforce Development Center assistance
- Free temporary office space for up to five persons
- Machinery and tools tax grant
- Partial real estate tax exemption
- Permit fee rebate
- Reduced fee for jobs skills assessment

Galax (City) #27C

- Building permit fee waiver
- Water and sewer connection fee waiver

Glade Spring (Town) #51D

- Partial real estate tax exemption
- Business, professional and occupational license credit

Grayson County #27B

- Building permit fee waiver
- Water and sewer connection fee waiver

Greensville County #43A

- Building and zoning permit fee waivers
- Discounted land buy-down
- Grant based on real estate taxes paid
- Machinery and tools tax grant
- Water and sewer connection fee waiver

Halifax County #15

- Business, professional and occupational license fee waiver
- Chamber of Commerce membership fee waivers
- Discounted land buy-down
- Furniture, fixtures and equipment grant
- Local real property investment grants
- Machinery and tools tax grant
- Partial permit fee waivers by the town of South Boston
- Partial sales tax exemption in the town of South Boston
- Utility tax grant on electricity and natural gas
- Workforce training opportunities

Hampton (City) #8 & #35

- Capital investment grants
- Business, professional and occupational license fee rebate
- Hampton Technology Incubator assistance
- Hampton University Small Business Incubator assistance
- Revolving loan fund
- Utility tax grant

Henrico County #28B

- Accelerated permit processing and design assistance
- Architectural Design Assistance Program for façade, exterior (landscaping) improvements
- Building demolition and site preparation grant
- Crime Prevention Through Environmental Design
- Façade improvement grants
- Freestanding signage grants
- Offsite improvement grants for draining, water and sewer
- Parking lot sealing and paving, and landscaping grants
- Partial real estate tax exemption
- Permit and plan review fee waivers
- Training seminars for businesses
- Workforce training opportunities

Henry County #46A & #54A

- Building permit fee waiver
- Furniture, fixtures and equipment grant
- Machinery and tools tax grant
- Partial real estate tax exemption
- Water and sewer connection fee waiver

Hopewell (City) #9

- Accelerated permit processing
- Crime prevention assessments
- Fire safety education seminars
- Land development and permit fee waivers
- Partial business, professional and occupational license fee waiver
- Partial real estate tax exemption
- Public facility and infrastructure enhancements
- Sewer connection fee waiver

Isle of Wight County #18C

- Accelerated permit processing
- Local job creation grant
- Machinery and tools tax grant
- Permit fee waivers

Kenbridge (Town) #55B

- Accelerated permit processing
- Building permit fee waiver
- Business, professional and occupational license fee waiver
- Discounted land buy-down
- Tax-exempt industrial revenue bonds
- Water and sewer connection fee waiver and reduced extension fees
- Workforce training

Kilmarnock (Town) #50A

- Auto decal fee waiver
- Business, professional and occupational license fee waivers
- Capital investment and job creation incentives
- Water and sewer connection fee waiver
- Zoning, permit and subdivision fee waivers

Lancaster County #50B

- Capital investment and job creation incentives
- Façade improvement grants
- Micro-enterprise loan pool
- Partial real estate tax exemption

Lunenburg County #48B

- Accelerated permit processing
- Discounted land buy-down
- Machinery and tools tax grant
- Real estate tax grants
- Technology assistance
- Workforce training opportunities

Lunenburg County #55A

- Accelerated permit processing
- Building permit fee waiver
- Business, professional and occupational license fee waiver
- Discounted land buy-down
- Equipment investment grants
- Industrial and commercial development grants
- Tax-exempt industrial revenue bonds
- Workforce training opportunities

Lynchburg (City) #2 & #46

- Discounted land buy-down
- Industrial training programs through CVCC
- Low-interest loan pool
- Partial real estate tax exemption
- Real estate redevelopment grants
- Water and sewer connection fee financing

Martinsville (City) #46B & #54B

- Building permit fee waiver
- Business, professional and occupational license fee rebate
- Furniture, fixtures and equipment grant
- Grant based on real estate taxes paid
- Machinery and tools tax grant
- Partial real estate tax exemption
- Water and sewer connection fee waiver

Mecklenburg County #32A

- Building permit fee waiver
- Coordination with local banking services
- Discounted land buy-down in the Airport Industrial Park
- Local job creation grant
- Machinery and tools tax grant

Newport News (City) #3

- Business, professional and occupational license fee rebate
- Infrastructure improvements to the Oakland Industrial Park and Carleton Farm Industrial Park
- Occupancy cost reduction for target industries
- Utility tax

Newport News (City) #31

- Business assistance
- Business, professional and occupational license fee rebate
- Discounted land buy-down
- Loan guarantee assistance
- Low-interest loan pool
- Occupancy cost reduction for target industries
- Partial real estate tax exemption
- Utility consumption tax reduction

Norfolk (City) #7

- Building permit fee waiver
- Business assistance
- Business, professional and occupational license fee rebate
- Free tax consultations
- Marketing opportunities
- Norfolk Redevelopment Housing Authority technical and research assistance and access to free meeting space
- Partial real estate tax exemption
- Utility consumption tax reduction

Northampton County #26B

- Accelerated permit processing and plan review
- Micro-enterprise loan pool
- Partial real property tax exemption

Northumberland County #50C

- Capital investment and job creation incentives

Page County #30

- Accelerated permit processing
- Business, professional and occupational license fee rebate
- Capital investment grants
- Development fee rebates
- Local sales, meals and lodging tax partial refund
- Partial real estate tax exemption
- Small business loan program

Patrick County #22A

- Building permit fee waiver
- Machinery and tools tax grant
- Partial real estate tax exemption

Petersburg (City) #10

- Architectural Design Assistance Program
- Building and land disturbance permit and zoning fee waivers
- Discounted land buy-down
- Façade improvement grants
- Machinery and tools tax grant
- Partial real estate tax exemption
- Water and sewer connection fee reduction
- Water and sewer permit fee waivers

Petersburg (City) #47A

- Building and land disturbance permit and zoning fee waivers
- Business, professional and occupational license fee rebate
- Free water and sewer extension for city-owned properties
- Water and sewer connection fee reduction

Pittsylvania County #24 & #57A

- Building permit fee waiver (Zone 24 only)
- Dan River Business Development Center spaces
- Discounted land buy-down
- Local job creation grant
- Local sales tax grant (Zone 24 only)
- Machinery and tools tax grant (Zone 57A only)
- Regional Center for Applied Technology and Training (RCATT)
- Shell building development assistance (Zone 57A only)
- Workforce training (Zone 57A only)

Portsmouth (City) #4 & #20

- Business personal property investment grant
- Façade improvement grants
- Machinery and tools tax grant
- Mixed-use development incentives
- Partial real estate tax exemption
- Permit fee waivers
- Streetscape improvement grants

Prince Edward County #48C

- Accelerated permit processing
- Architectural design fee rebate in Farmville Historic District
- Building permit fee waiver
- Business security audit
- Crime Prevention Through Environmental Design
- Discounted land buy-down in Prince Edward Business Park
- Machinery and tools tax grants in select business parks
- Partial real estate tax exemption
- Permit fee waiver for select properties
- Water and sewer connection fee reduction in the town of Farmville

Prince George County #16

- Business, professional and occupational license fee rebate
- Machinery and tools tax grant
- Utility consumption tax reduction
- Zoning fee waiver

Pulaski County #25B

- Accelerated permit processing
- Off-balance sheet financing
- Stimulus Grant for job creation and capital investments
- Tax-exempt industrial revenue bonds
- Water and sewer connection fee waiver
- Reduced consumption charges for water and sewer

Radford (City) #25A

- Machinery and tools tax grant
- Partial real property tax exemption
- Utility connection fee waiver

Richmond (City) #19 and #28A

- Brownfield development rebate
- Business relocation rebate
- Employment assistance grant for job creation
- Industrial development fee rebate
- Loan fee rebate up to \$1,000
- Machinery and tools tax grant
- Partial real estate tax exemption

Richmond County #50E

- Capital investment and job creation incentives
- Partial real estate tax exemption

Roanoke (City) #5

- Business security grant
- Development fee rebates
- Façade, parking and landscaping improvement grants
- Fire suppression retro-fit grant and connection fee rebate
- Neighborhood parks and recreation grant
- Partial real estate tax exemption
- Water and sewer and fire connection fee rebates

Saltville (Town) #6A

- Broadband access connection reimbursement
- Business personal property investment grant
- Downtown revitalization grants and loans
- Tourism marketing mini-grant

Scott County #23

- Building permit and zoning fee waiver
- CPA fee refund for EZ incentive attestation
- Grant based on real estate taxes paid
- Lodging tax grant
- Machinery and tools tax grant
- Merchant Capital tax grant

Smyth County #6B & #51A

- Loan assistance
- Partial real estate tax exemption
- Stimulus grant for job creation and equipment investments
- Water and sewer connection fee reduction
- Workforce training opportunities

Southampton County #18B

- Accelerated permit processing
- Building permit fee waiver
- Discounted land buy-down
- Labor pool information
- Machinery and tools tax grant
- Partial real estate tax exemption
- Temporary office space
- Utility tax grant for electricity
- Workforce training

Staunton (City) #17

- Five-year business grant
- Crime Prevention Through Environmental Design
- Labor pool information
- Local job creation grant
- Low-interest loan pool
- Machinery and tools tax grant
- Partial real estate tax exemption
- Permit fee waivers
- Public property enhancement and beautification program
- Water and sewer connection fee reduction
- Workforce training assessment
- Zoning modification consideration

Stuart (Town) #22B

- Business, professional and occupational license fee reduction
- Machinery and tools tax grant
- Partial real estate tax exemption
- Water and sewer connection fee waiver

Tazewell County # 44

- Industrial development grant programs
- Partial real estate tax exemption

Victoria (Town) #55C

- Accelerated permit processing
- Business, professional and occupational license fee waivers in the Kilmarnock Business and Technology Park
- Discounted land buy-down
- Tax-exempt industrial revenue bonds
- Water and sewer connection and extension fee reduction

Warsaw (Town) #50F

- Capital investment and job creation incentives
- Façade improvement grants
- Partial real estate tax exemptions

Washington County #51B

- Building and zoning permit fee waivers or reductions
- Discounted land buy-down
- Partial real estate tax exemption
- Tax-exempt industrial revenue bond application fee waiver

Waynesboro (City) #14

- Local job creation grants in the Accomack Industrial Park
- Partial real estate tax exemption
- Sidewalk and landscape enhancement grants

Westmoreland County #50D

- Capital investment and job creation incentives

Winchester (City) #21

- Business development grants
- Commercial and mixed-use property rehabilitation grant
- Development fee rebates
- Entrepreneurship grant
- Façade improvement loans
- Professional Job Creation Grant
- Major mixed-use development incentive
- Micro-enterprise loan pool
- New or expanding technology-driven business grant
- Partial real property tax exemption
- Residential real estate improvement grant
- Exterior Improvement Grant Program
- Revolving loan fund

Wise County #52

- Building permit fee waiver
- Discounted land buy-down and reduced development costs
- Machinery and tools tax grant
- Partial real estate tax exemption
- Workforce training at UVA Wise and MECC

Wythe County #11

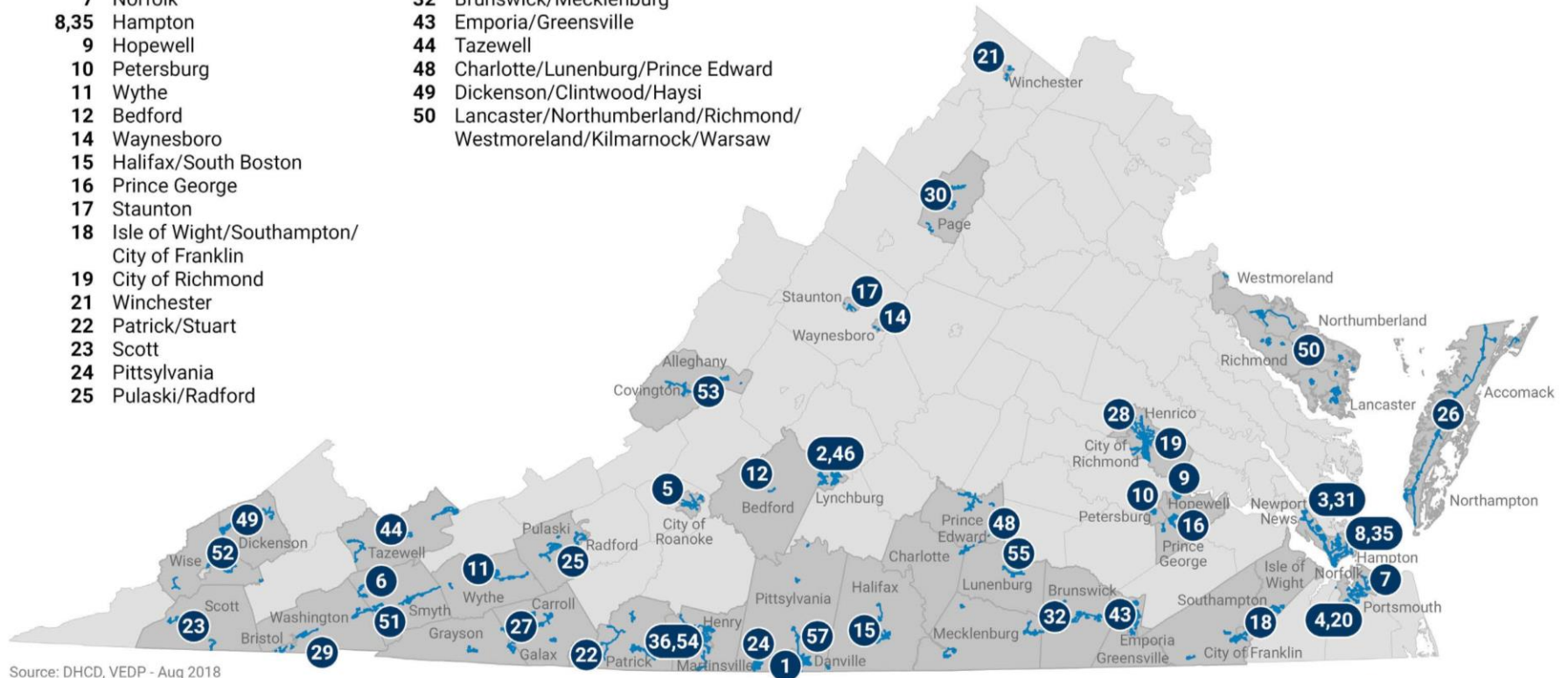
- Accelerated permit processing
- Business, professional and occupational license fee reduction
- Dining and lodging establishment grants
- Discounted land buy-down in Progress Park
- Local job creation grants for high-wage businesses
- Permit fee waivers
- Revolving loan fund
- Sewer connection fee reduction
- Water consumption rate reduction

APPENDIX D: ENTERPRISE ZONE MAP

Virginia's 2018 Enterprise Zones

Enterprise Zones

- | | | |
|---|---|--|
| 1 Danville | 26 Accomack/Northampton | 51 Smyth/Washington/Chilhowie/Glade Spring |
| 2,46 Lynchburg | 27 Carroll/Galax/Grayson | 52 Wise |
| 3,31 Newport News | 28 City of Richmond/Henrico | 53 Alleghany/Covington/Clifton Forge |
| 4,20 Portsmouth | 29 Bristol | 55 Lunenburg/Kenbridge/Victoria |
| 5 City of Roanoke | 30 Page | 57 Pittsylvania/Danville |
| 6 Saltville/Smyth | 36,54 Martinsville/Henry | |
| 7 Norfolk | 32 Brunswick/Mecklenburg | |
| 8,35 Hampton | 43 Emporia/Greensville | |
| 9 Hopewell | 44 Tazewell | |
| 10 Petersburg | 48 Charlotte/Lunenburg/Prince Edward | |
| 11 Wythe | 49 Dickenson/Clintwood/Haysi | |
| 12 Bedford | 50 Lancaster/Northumberland/Richmond/
Westmoreland/Kilmarnock/Warsaw | |
| 14 Waynesboro | | |
| 15 Halifax/South Boston | | |
| 16 Prince George | | |
| 17 Staunton | | |
| 18 Isle of Wight/Southampton/
City of Franklin | | |
| 19 City of Richmond | | |
| 21 Winchester | | |
| 22 Patrick/Stuart | | |
| 23 Scott | | |
| 24 Pittsylvania | | |
| 25 Pulaski/Radford | | |



Source: DHCD, VEDP - Aug 2018

- Enterprise Zone Designation
- Enterprise Zone Boundary
- Locality with Enterprise Zone

APPENDIX E: HIGH UNEMPLOYMENT AREAS

2018 High Unemployment Areas (HUA)			
Dickenson County (Clintwood & Haysi)	49	Northampton County	26*
City of Covington	53*	City of Petersburg	10
City of Danville	1, 57*	Tazewell County	44
City of Hopewell	9	Wise County	52
City of Martinsville	36, 54*		
<p>The following communities in joint zones are NOT HUAs: Alleghany County, Town of Clifton Forge, Henry County, Accomack County, and Pittsylvania County. Businesses in these communities are not eligible for the reduced wage threshold.</p> <p>Source: DHCD based on the LAUS Unit and Bureau of Labor Statistics 2017 Annual Virginia Unemployment Report.</p>			



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