

February 21, 2020

The Honorable Janet D. Howell  
Chair  
Senate Finance Committee  
900 East Main Street  
Pocahontas Building, Room E509  
Richmond, Virginia 23219

The Honorable Luke E. Torian  
Chair  
House Appropriations Committee  
900 East Main Street  
Pocahontas Building, Room W1304  
Richmond, Virginia 23219

The Honorable Vivian E. Watts  
Chair  
House Finance Committee  
900 East Main Street  
Pocahontas Building, Room E203  
Richmond, Virginia 23219

Dear Chair:

I am writing to provide documentation of the transactions of the Commonwealth's Opportunity Fund (COF) which have occurred during the second quarter of the 2020 fiscal year as required by Chapter 836, Item 125.G.

As of December 31, 2019, a total of \$334,434,547 had been appropriated to the Fund. As of December 31, 2019, the Cardinal Financial System cash balance was \$30,182,413, and the balance available for future commitments totaled \$27,141,312. However, when the COF preapprovals of \$10,204,000 made by the Secretary of Commerce and Trade are taken into account, the available balance is reduced to \$16,937,312. Observing the rule that 40% of preapprovals, or \$4,081,600, will not move forward, the available balance becomes \$21,018,912. Active grants awarded since the inception of the Fund total 646.

For the second quarter of the 2020 fiscal year, ended December 31, 2019, a total of \$4,905,000 was committed from the Opportunity Fund to assist eight projects relocating to or expanding in the state. Total committed job creation of these projects was 1,306, while committed investment totaled \$395.7 million. Summaries on these projects follow:

1. Chesterfield County: **Cartograf** will locate a folding and micro corrugated package printing facility in Chesterfield County. This project will create 63 new jobs and an investment of \$65.3 million (amount of grant: \$750,000; use of grant: building construction). This project has been announced.
2. City of Richmond: **GlaxoSmithKline (GSK)** will expand its consumer healthcare research and development facility in the City of Richmond. This project will create 183 new jobs and an investment of \$16.7 million (amount of grant: \$675,000; use of grant: site and building improvements). This project has been announced.

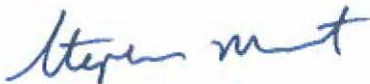
Committee Chair  
February 21, 2020  
Page Two

3. Hanover County: **Wegmans** will locate a distribution facility in Hanover County. This location will create 700 new jobs and an investment of \$175 million (amount of grant: \$2,350,000; use of grant: building construction). This project has been announced.
4. City of Franklin: **GMAX**, a manufacturer, assembler, and distributor of surgical kits, will locate a new facility in the City of Franklin. The company will create 40 new jobs and invest \$10.5 million (amount of grant: \$70,000; use of grant: parking lot improvements). This project has been announced.
5. Chesterfield County: **Carvana** will locate an automotive inspection, recondition, and distribution facility in Chesterfield County. This project will create 120 new jobs and an investment of \$25 million (amount of grant: \$360,000; use of grant: site development and building construction). This project has been announced.
6. Pittsylvania County: **Aerofarms** will locate a vertical grow house operation for leafy greens in Pittsylvania County. This location will create 92 new jobs and an investment of \$41.8 million (amount of grant: \$200,000; use of grant: building construction and utility infrastructure). This project has been announced.
7. Not Yet Announced.
8. Franklin County: **Traditional Medicinals**, a manufacturer of herbal teas, will locate a new facility in Franklin County. The company will create 56 new jobs and invest \$29.7 million (amount of grant: \$350,000; use of grant: building construction and workforce training). This project has been announced.

For the projects which have been announced, I am enclosing a profile and analysis and recommendation by the Virginia Economic Development Partnership.

For the second quarter of the 2020 fiscal year, actual disbursements from the Fund were made to the City of Danville for PRA, the City of Danville for Harlow, and Henry County for Teal-Jones. Actual disbursements totaled \$1,127,000.

Sincerely,



Stephen Moret  
President and Chief Executive Officer

SM:kme

Enclosures

cc The Honorable Brian Ball  
Secretary of Commerce and Trade