



COMMONWEALTH of VIRGINIA

Department of Medical Assistance Services

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October 14, 2020

MEMORANDUM

TO: The Honorable Janet Howell
 Chair, Senate Finance and Appropriations Committee

 The Honorable Luke Torian
 Chair, House Appropriations Committee

 Dan Timberlake
 Director, Department of Planning and Budget

 Sean Connaughton
 President, Virginia Hospital and Healthcare Association

FROM: Karen Kimsey *KK*
 Director, Department of Medical Assistance Services

SUBJECT: Report on the Coverage and Payment Rate Assessment

This report is submitted in compliance with the Virginia Acts of the Assembly - Item 3-5.15 E of the 2020 Appropriation Act, which states:

DMAS shall submit a report, due September 1 of each year to the Director, Department of Planning and Budget and Chairmen of the House Appropriations and Senate Finance Committees, and the Virginia Hospital and Healthcare Association. The report shall include, for the most recently completed fiscal year, the revenue collected from the coverage assessment, expenditures for purposes authorized by this Item, and the year-end coverage assessment balance in the Health Care Coverage Assessment Fund. The report shall also include a complete and itemized listing of all administrative costs included in the coverage assessment.

This report is also submitted in compliance with the Virginia Acts of the Assembly - Item 3-5.16 G of the 2020 Appropriations Act.

DMAS shall submit a report, due September 1 of each year to the Director, Department of Planning and Budget and Chairmen of the House Appropriations and Senate Finance Committees, and the Virginia Hospital and Healthcare Association. The report shall include, for the most recently completed fiscal year, the revenue collected from the payment rate assessment, expenditures for purposes authorized by this Item, and the year-end assessment balance in the Health Care Provider Payment Rate Assessment Fund.

Should you have any questions or need additional information, please feel free to contact me at (804) 786-8099.

Enclosure

Pc: The Honorable Daniel Carey, M.D., Secretary of Health and Human Resources

DMAS COVERAGE ASSESSMENT SUMMARY 2020

Final

	Assessment Estimate		Funding Adjustments ¹		Total Current Appropriation ⁴		YTD actuals as of June ²		Balance Remaining	
	Total Funds	Special Funds	Total Funds	Special Funds	Total Funds	Special Funds	Total Funds	Special Funds	Total Funds	Special Funds
DMAS Administrative										
Medical Assistance Management Services	7,921,518	2,344,057	-	-	7,921,518	2,344,057	5,684,692	1,958,219	2,236,826	385,838
Administration & Support Services	22,733,120	8,256,919	-	-	22,733,120	8,256,919	18,459,104	6,252,325	4,274,017	2,125,182
1115 Waiver Costs	24,480,572	10,240,286	-	-	24,480,572	10,240,286	2,619,871	1,309,936	21,860,701	8,930,350
DSS Administrative										
Expansion Administrative Cost	22,638,620	5,659,655	-	-	22,638,620	5,659,655	22,638,620	5,659,655	-	-
1115 Waiver Costs	4,200,000	1,050,000	-	-	4,200,000	1,050,000	-	-	4,200,000	1,050,000
DMAS Medical Costs										
Claims and Hospital Payments ³	3,072,408,338	260,888,882	-	-	3,072,408,338	260,888,882	2,791,202,474	243,761,435	281,205,864	17,127,447
Coverage Assessment Total	\$ 3,154,382,168	\$ 288,439,799	\$ -	\$ -	\$ 3,154,382,168	\$ 288,439,799	\$ 2,840,604,761	\$ 258,941,570	\$ 313,777,407	\$ 29,618,818

¹General Assembly and Intra-Agency Budget Adjustments

²YTD actuals provided by DSS on a quarterly basis

³Based on November 2019 Forecast

⁴Medical costs based on November 2019 Forecast

Coverage Assessment Revenues

Final

Coverage Assessment 2020			Cumulative
DMAS	Total Collections	Total Spending	Remaining Balance
Balance from previous year			\$ 20,632,307
July	\$ 72,955,582	\$ 16,416,616	\$ 77,171,273
August	\$ -	\$ 15,410,092	\$ 61,761,181
September	\$ (1,712,088)	\$ 16,643,712	\$ 43,405,380
October	\$ 82,136,544	\$ 16,175,397	\$ 109,366,527
November	\$ -	\$ 17,562,302	\$ 91,804,225
December	\$ (1,712,865)	\$ 18,161,613	\$ 71,929,747
January	\$ 69,680,714	\$ 21,248,137	\$ 120,362,324
February	\$ (2,345,454)	\$ 28,006,011	\$ 90,010,859
March	\$ 12,228	\$ 26,991,200	\$ 63,031,887
April	\$ 61,220,961	\$ 27,881,984	\$ 96,370,864
May	\$ (1,967,686)	\$ 27,533,106	\$ 66,870,072
June	\$ 5,466,193	\$ 21,251,375	\$ 51,084,890
Coverage Assessment Year End Balance	\$ 283,734,127	\$ 253,281,544	\$ 51,084,890

Coverage Assessment 2020			Cumulative
DSS	Total Collections	Total Spending	Remaining Balance
Balance from previous year			\$ 780,806
July	\$ -	\$ -	\$ -
August	\$ -	\$ -	\$ -
September	\$ 1,719,861	\$ 1,993,930	\$ 506,737
October	\$ -	\$ -	\$ 506,737
November	\$ -	\$ -	\$ 506,737
December	\$ 1,719,861	\$ 2,313,841	\$ (87,242)
January	\$ -	\$ -	\$ (87,242)
February	\$ 2,357,236	\$ -	\$ 2,269,994
March	\$ -	\$ -	\$ 2,269,994
April	\$ 2,357,236	\$ -	\$ 4,627,229
May	\$ -	\$ -	\$ 4,627,229
June	\$ -	\$ 1,351,884	\$ 3,275,345
Coverage Assessment Year End Balance	\$ 8,154,194	\$ 5,659,655	\$ 3,275,345

Combined Balance Remaining Total \$ 54,360,235

NOTES:

*This reflects future adjustments that will be processed next state fiscal year.

*June collections includes \$4,278,454.49 for FY21 Q1 invoice.

Coverage Assessment Administrative Detail

DMAS Administrative Costs 2020

Expansion

Contract	Coverage Assessment Estimate			Funding Adjustments ¹			Total Current Appropriation			YTD Actuals as of June ²			Balance Remaining			% Spent
	Total Funds	Special Funds	FED	Total Funds	Special Funds	FED	Total Funds	Special Funds	FED	Total	Special Funds	FED	Total	Special Funds	FED	
Claims Processing (MMIS)	\$5,163,003	\$1,367,693	\$3,795,310	\$0	\$0	\$0	\$5,163,003	\$1,367,693	\$3,795,310	\$2,229,286	\$557,321	\$1,671,964	\$2,933,718	\$810,372	\$2,123,346	43%
Magellan BHSA PMPMs	\$2,140,212	\$667,213	\$1,473,000	\$0	\$0	\$0	\$2,140,212	\$667,213	\$1,473,000	\$2,783,054	\$1,064,722	\$1,718,332	-\$642,842	-\$397,509	-\$245,333	130%
DentaQuest PMPMs	\$618,302	\$309,151	\$309,151	\$0	\$0	\$0	\$618,302	\$309,151	\$309,151	\$587,607	\$293,804	\$293,804	\$30,695	\$15,347	\$15,347	95%
Consumer Directed PMPM SFY19	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,105	\$3,052	\$3,052	-\$6,105	-\$3,052	-\$3,052	#DIV/0!
Consumer Directed PMPM SFY20	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$78,640	\$39,320	\$39,320	-\$78,640	-\$39,320	-\$39,320	#DIV/0!
Total	\$7,921,518	\$2,344,057	\$5,577,461	\$0	\$0	\$0	\$7,921,518	\$2,344,057	\$5,577,461	\$5,684,692	\$1,958,219	\$3,726,473	\$2,236,826	\$385,838	\$1,850,989	72%

CoverVA eligibility and system changes	\$7,369,941	\$1,842,485	\$5,527,456	\$0	\$0	\$0	\$7,369,941	\$1,842,485	\$5,527,456	\$8,725,122	\$2,180,339	\$6,544,783	-\$1,355,181	-\$337,854	-\$1,017,327	118%
MMIS Operational Costs	\$1,991,351	\$497,838	\$1,493,513	\$0	\$0	\$0	\$1,991,351	\$497,838	\$1,493,513	\$2,010,628	\$502,475	\$1,508,153	-\$19,277	-\$4,637	-\$14,640	101%
Medicaid ID Cards	\$165,000	\$82,500	\$82,500	\$0	\$0	\$0	\$165,000	\$82,500	\$82,500	\$143,997	\$71,999	\$71,999	\$21,003	\$10,501	\$10,501	87%
YCU Eval	\$300,000	\$150,000	\$150,000	\$0	\$0	\$0	\$300,000	\$150,000	\$150,000	\$173,321	\$86,661	\$86,661	\$126,679	\$63,339	\$63,339	58%
Magellan RX (PBMS)	\$379,836	\$189,918	\$189,918	\$0	\$0	\$0	\$379,836	\$189,918	\$189,918	\$862,813	\$215,703	\$647,109	-\$482,977	-\$25,785	-\$457,191	227%
Project Connect Outreach	\$200,000	\$100,000	\$100,000	\$0	\$0	\$0	\$200,000	\$100,000	\$100,000	\$95,045	\$47,523	\$47,523	\$104,955	\$52,477	\$52,477	48%
Myers & Stauffer	\$510,000	\$255,000	\$255,000	\$0	\$0	\$0	\$510,000	\$255,000	\$255,000	\$624,706	\$312,353	\$312,353	-\$114,706	-\$57,353	-\$57,353	122%
Mercer - Rate Setting	\$228,675	\$114,338	\$114,338	\$0	\$0	\$0	\$228,675	\$114,338	\$114,338	\$21,916	\$10,958	\$10,958	\$206,759	\$103,379	\$103,379	10%
Mckinsey & Company	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%
Maximus Enrollment Broker	\$2,307,530	\$1,153,765	\$1,153,765	\$0	\$0	\$0	\$2,307,530	\$1,153,765	\$1,153,765	\$1,604,965	\$802,482	\$802,482	\$702,565	\$351,283	\$351,283	70%
EQRO	\$1,000,000	\$250,000	\$750,000	\$0	\$0	\$0	\$1,000,000	\$250,000	\$750,000	\$0	\$0	\$0	\$1,000,000	\$250,000	\$750,000	0%
DirectMail Mailings	\$1,200,000	\$600,000	\$600,000	\$0	\$0	\$0	\$1,200,000	\$600,000	\$600,000	\$249,712	\$124,856	\$124,856	\$950,288	\$475,144	\$475,144	21%
KePRO Service Authorizations	\$2,077,271	\$519,318	\$1,557,953	\$0	\$0	\$0	\$2,077,271	\$519,318	\$1,557,953	\$685,236	\$171,309	\$513,927	\$1,392,035	\$348,009	\$1,044,026	33%
Granicus/Communication	\$215,000	\$107,500	\$107,500	\$0	\$0	\$0	\$215,000	\$107,500	\$107,500	\$102,966	\$25,742	\$77,225	\$112,034	\$81,758	\$30,275	48%
Print Communications	\$750,000	\$375,000	\$375,000	\$0	\$0	\$0	\$750,000	\$375,000	\$375,000	\$220,057	\$110,029	\$110,029	\$529,943	\$264,971	\$264,971	29%
Focused Stakeholder Engagement	\$250,000	\$125,000	\$125,000	\$0	\$0	\$0	\$250,000	\$125,000	\$125,000	\$70,360	\$35,180	\$35,180	\$179,640	\$89,820	\$89,820	28%
MedEx Website modifications	\$500,000	\$250,000	\$250,000	\$0	\$0	\$0	\$500,000	\$250,000	\$250,000	\$95,800	\$47,900	\$47,900	\$404,200	\$202,100	\$202,100	19%
15 MEL (GA18)	\$1,695,626	\$847,813	\$847,813	\$0	\$0	\$0	\$1,695,626	\$847,813	\$847,813	\$1,434,030	\$717,015	\$717,015	\$261,596	\$130,798	\$130,798	85%
14 MEL additional (for 6 months)	\$1,592,890	\$796,445	\$796,445	\$0	\$0	\$0	\$1,592,890	\$796,445	\$796,445	\$1,338,428	\$669,214	\$669,214	\$254,462	\$127,231	\$127,231	84%
DSS VaCMS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$146,730	\$120,588	\$26,142	-\$146,730	-\$120,588	-\$26,142	
Total	\$22,733,120	\$8,256,919	\$14,476,201	\$0	\$0	\$0	\$22,733,120	\$8,256,919	\$14,476,201	\$18,459,104	\$6,252,325	\$12,327,367	\$4,274,017	\$2,125,182	\$2,148,834	81%

1115 Waiver

Waiver Vendor to manage Premium/Health and Wellness accounts ³	\$14,000,000	\$7,000,000	\$7,000,000	\$0	\$0	\$0	\$14,000,000	\$7,000,000	\$7,000,000	\$0	\$0	\$0	\$14,000,000	\$7,000,000	\$7,000,000	0.00%
Waiver contractor for implementation	\$4,250,000	\$2,125,000	\$2,125,000	\$0	\$0	\$0	\$4,250,000	\$2,125,000	\$2,125,000	\$2,619,871	\$1,309,936	\$1,309,936	\$1,630,129	\$815,064	\$815,064	61.64%
Waiver Staff (8 total)	\$1,030,572	\$515,286	\$515,286	\$0	\$0	\$0	\$1,030,572	\$515,286	\$515,286	\$0	\$0	\$0	\$1,030,572	\$515,286	\$515,286	0.00%
Waiver Evaluation	\$200,000	\$100,000	\$100,000	\$0	\$0	\$0	\$200,000	\$100,000	\$100,000	\$0	\$0	\$0	\$200,000	\$100,000	\$100,000	0.00%
System Pre-Implementation Planning	\$5,000,000	\$500,000	\$4,500,000	\$0	\$0	\$0	\$5,000,000	\$500,000	\$4,500,000	\$0	\$0	\$0	\$5,000,000	\$500,000	\$4,500,000	0.00%
Total	\$24,480,572	\$10,240,286	\$14,240,286	\$0	\$0	\$0	\$24,480,572	\$10,240,286	\$14,240,286	\$2,619,871	\$1,309,936	\$1,309,936	\$21,860,701	\$8,930,350	\$12,930,350	11%

DSS Administrative Costs

DSS Eligibility Determination	\$22,638,620	\$5,659,655	\$16,978,965	\$0	\$0	\$0	\$22,638,620	\$5,659,655	\$16,978,965	\$22,638,620	\$5,659,655	\$16,978,965	\$0	\$0	\$0	100.00%
DSS 1115 Waiver Eligibility Determination & System Changes	\$4,200,000	\$1,050,000	\$3,150,000	\$0	\$0	\$0	\$4,200,000	\$1,050,000	\$3,150,000	\$0	\$0	\$0	\$4,200,000	\$1,050,000	\$3,150,000	0.00%
Total	\$26,838,620	\$6,709,655	\$20,128,965	\$0	\$0	\$0	\$26,838,620	\$6,709,655	\$20,128,965	\$22,638,620	\$5,659,655	\$16,978,965	\$4,200,000	\$1,050,000	\$3,150,000	84%

Coverage Assessment Admin Totals

\$81,973,830	\$27,550,917	\$54,422,913	\$0	\$0	\$0	\$81,973,830	\$27,550,917	\$54,422,913	\$49,402,287	\$15,180,135	\$34,342,740	\$32,571,544	\$12,491,371	\$20,080,173	60%
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¹General Assembly and Intra-Agency Budget Adjustments

²YTD actuals provided by DSS on a quarterly basis

DMAS Medical Resources Needed for Medicaid Expansion

2020

	Forecast		Funding Adjustments ¹		Total Current Forecast		YTD actuals as of June		Balance Remaining	
	Total Funds	Special Funds	Total Funds	Special Funds	Total Funds	Special Funds	Total Funds	Special Funds ²	Total Funds	Special Funds
General Medical Care: MCOs	2,580,289,897	219,324,641	-	-	2,580,289,897	219,324,641	2,389,348,007	208,687,375	190,941,890	10,637,266
Capitation Payments: Low-Income Adults & Children	1,931,694,440	164,194,027	-	-	1,931,694,440	164,194,027	1,948,610,164	168,516,400	(16,915,724)	(4,322,373)
Capitation Payments: Aged, Blind & Disabled	-	-	-	-	-	-	-	-	-	-
Capitation Payments: Duals/CCC Program	-	-	-	-	-	-	-	-	-	-
Capitation Payments: CCC+ Program	648,595,457	55,130,614	-	-	648,595,457	55,130,614	608,228,440	52,403,276	40,367,017	2,727,338
MCO Pharmacy Rebates	-	-	-	-	-	-	(167,490,597)	(12,232,301)	167,490,597	12,232,301
General Medical Care: Fee-For-Service	427,550,338	36,341,779	-	-	427,550,338	36,341,779	304,623,342	26,128,121	122,926,996	10,213,658
Inpatient Hospital	272,948,123	23,200,590	-	-	272,948,123	23,200,590	211,380,959	17,820,871	61,567,164	5,379,719
Outpatient Hospital	65,086,648	5,532,365	-	-	65,086,648	5,532,365	47,485,182	3,950,441	17,601,466	1,581,924
Physician/Practitioner Services	43,523,641	3,699,509	-	-	43,523,641	3,699,509	25,058,195	2,245,991	18,465,446	1,453,518
Clinic Services	9,230,398	784,584	-	-	9,230,398	784,584	7,292,037	623,146	1,938,361	161,438
Pharmacy	10,896,299	926,185	-	-	10,896,299	926,185	10,455,177	893,371	441,122	32,814
FFS Pharmacy Rebates	-	-	-	-	-	-	(21,462,301)	(1,543,257)	21,462,301	1,543,257
Dental	16,928,351	1,438,910	-	-	16,928,351	1,438,910	14,221,571	1,269,307	2,706,780	169,603
Transportation	4,164,869	354,014	-	-	4,164,869	354,014	6,137,632	518,307	(1,972,763)	(164,293)
All Other	4,772,009	405,621	-	-	4,772,009	405,621	4,054,890	349,943	717,119	55,677
Behavioral Health & Rehabilitative Services	6,797,043	577,749	-	-	6,797,043	577,749	7,983,639	677,878	(1,186,596)	(100,129)
MH Case Management	-	-	-	-	-	-	580,517	49,226	(580,517)	(49,226)
MH Residential Services	-	-	-	-	-	-	40,137	4,014	(40,137)	(4,014)
MH Rehabilitative Services	-	-	-	-	-	-	7,017,156	590,174	(7,017,156)	(590,174)
Early Intervention & EPSDT-Authorized Services	-	-	-	-	-	-	345,829	34,464	(345,829)	(34,464)
Long-Term Care Services	21,560,602	1,832,651	-	-	21,560,602	1,832,651	19,024,432	1,649,781	2,536,170	182,870
Nursing Facility	12,898,207	1,096,348	-	-	12,898,207	1,096,348	6,840,520	565,820	6,057,687	530,527
Private ICF/MRs	-	-	-	-	-	-	1,583,943	135,145	(1,583,943)	(135,145)
PACE	-	-	-	-	-	-	782,172	70,507	(782,172)	(70,507)
HCBC Waivers: Personal Support	-	-	-	-	-	-	2,278,901	197,116	(2,278,901)	(197,116)
HCBC Waivers: Habilitation	8,662,395	736,304	-	-	8,662,395	736,304	6,560,545	593,767	2,101,850	142,537
HCBC Waivers: Nursing, EM/AT, Adult Day Care, Alzheimers	-	-	-	-	-	-	222,870	20,319	(222,870)	(20,319)
HCBC Waivers: Case Management & Support	-	-	-	-	-	-	755,481	67,107	(755,481)	(67,107)
Hospital Payments	36,210,458	2,812,062	-	-	36,210,458	2,812,062	70,223,055	6,618,280	(34,012,597)	(3,806,218)
Total Medicaid EXPANSION Expenditures (coverage)	\$ 3,072,408,338	\$ 260,888,882	\$ -	\$ -	\$ 3,072,408,338	\$ 260,888,882	\$ 2,791,202,474	\$ 243,761,435	\$ 281,205,864	\$ 17,127,447
Federal Funds	2,811,519,462	-	8,264,343	-	2,819,783,805	-	2,547,441,039	-	264,078,416	-
Coverage Assessment	260,888,882	-	767,725	-	261,656,607	-	243,761,435	-	17,127,447	-

¹General Assembly and Intra-Agency Budget Adjustments

² This balance does not include \$465,996.33 in expenditure refunds that will be adjusted in the next state fiscal year.

DMAS Payment Rate Assessment Summary 2020

REVENUES

Rate Assessment 2020	0979		
	Total Collections	Total Spending	Cumulative Remaining Balance
Balance from previous year			\$ 8,958,622
July	\$ 100,434,272	\$ -	\$ 109,392,894
August	\$ -	\$ 109,122,605	\$ 270,289
September	\$ -	\$ -	\$ 270,289
October	\$ 85,169,658	\$ -	\$ 85,439,947
November	\$ -	\$ 85,072,600	\$ 367,347
December	\$ -	\$ 93,480	\$ 273,867
January	\$ 85,114,056	\$ -	\$ 85,387,923
February	\$ -	\$ 85,015,004	\$ 372,919
March	\$ -	\$ -	\$ -
April	\$ 63,961,671	\$ -	\$ 63,961,671
May	\$ -	\$ 63,892,469	\$ 69,202
June	\$ 105,599	\$ -	\$ 174,801
Rate Assessment Year End Balance	\$ 334,785,256	\$ 343,196,158	\$ 174,801

EXPENDITURES

	Medical Accuracy Report														
	Assessment Estimate			Funding Adjustments ¹			Total Current Forecast			YTD actuals as of June			Balance Remaining		
	Total Funds	Special Funds	Federal Funds	Total Funds	Special Funds	Federal Funds	Total Funds	Special Funds	Federal Funds	Total Funds	Special Funds	Federal Funds	Total Funds	Special Funds	Federal Funds
MedEx Medical Supplemental Rate Assessment	318,580,182	27,079,315	291,500,867	-	-	-	318,580,182	27,079,315	291,500,867	365,618,877	31,411,255	334,207,622	(47,038,695)	(4,331,940)	(42,706,755)
Base Medicaid Rate Assessment	835,241,463	417,620,732	417,620,731	-	-	-	835,241,463	417,620,732	417,620,731	669,927,357	311,784,903	358,142,454	165,314,106	105,835,829	59,478,277
MedEx Administration Rate Assessment ²	111,675	55,838	55,838	-	-	-	111,675	55,838	55,838	-	-	-	111,675	55,838	55,838
Total	\$1,153,933,320	\$444,755,885	\$709,177,436	\$0	\$0	\$0	\$1,153,933,320	\$444,755,885	\$709,177,436	\$1,035,546,234	\$343,196,158	\$692,350,076	\$118,387,086	\$101,559,727	\$16,827,360

¹General Assembly and Intra-Agency Budget Adjustments

²Not included in the Medical Accuracy Report