

July 30, 2021

The Honorable Ralph S. Northam
Governor
Commonwealth of Virginia
Patrick Henry Building, 3rd floor
Richmond, VA 23219

Re: June 2021 Lottery Results

Dear Governor Northam:

I am very pleased to provide our report of monthly activities and financial update for the month of June 2021, and preview our preliminary FY21 results, as required in §58.1-4006 of the *Code of Virginia*.

June sales totaled \$276.3 million, up \$77.2 million (38.8%) compared to the same month last year. June profits of \$57.4 million were \$7.7 million (15.6%) higher than June 2020. The strong sales and profits recorded in June 2021 continue to be supported by Virginia's overall strong economy, as evidenced by significant sales gains for traditional lottery products sold at retail, as well as our agency's continued success with iLottery online play introduced at the beginning of FY21.

For the fiscal year to date, Lottery sales totaled \$3.259 billion, an increase of \$1.110 billion (51.7%) compared to last year. Profits for FY21 through June totaled \$766.7 million, or \$171.4 million (28.8%) higher than last year. On June 17th, our final profit transfer of the year was initiated to meet the FY21 budget estimate of \$708.2 million to the Lottery Proceeds Fund. The difference between the estimated FY21 profits included in the enacted budget and actual profits from FY21 sales activity will be transferred to the Lottery Proceeds Fund after the statutorily required certification from the Auditor of Public Accounts, expected no later than August 15, 2021. This residual transfer will be included in the revised budget for available Lottery Proceeds Fund transfers during the forecasting process this fall.

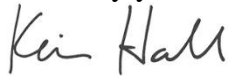
In addition to these transfers to the Lottery Proceeds Fund, the Lottery made debt setoff collection payments to the Department of Taxation totaling \$4,849,585, and unclaimed prizes totaling \$10,323,580 were transferred to the Literary Fund in FY21.

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On behalf of the Virginia Lottery Board and our employees, I want to thank you for joining us on July 21 to celebrate our FY21 success and to accept a ceremonial check representing our record-breaking FY21 profits. We are very proud of the work of our 300 employees in generating this significant financial support for Virginia's K-12 public schools. We also appreciate the support that you, the First Lady, and top Northam Administration officials have demonstrated by participating in many of our year-round activities highlighting the great work performed every day by Virginia's students, teachers and public schools.

Please let me know if you have any questions, or if you would like more information.

Sincerely yours,



Kevin Hall

c: The Honorable Janet D. Howell, Chairwoman, Senate Finance & Appropriations
 Committee
 The Honorable Luke E. Torian, Chairman, House Appropriations Committee
 The Honorable Vivian E. Watts, Chairwoman, House Finance Committee
 The Honorable Clark Mercer, Chief of Staff, Office of the Governor
 The Honorable F. Joseph Flores, Secretary of Finance
 Daniel S. Timberlake, Director, Department of Planning & Budget
 David A. Von Moll, State Comptroller
 April Kees, Director, Senate Finance & Appropriations Committee
 Anne E. Oman, Staff Director, House Appropriations Committee
 Ferhan Hamid, Chairman, Virginia Lottery Board