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Department of Legislative Automated Systems Pocahontas Building, 5<sup>th</sup> Floor 900 East Main Street, Suite W528 Richmond, VA 23219 Attention: Legislative Documents and Reports Processing

To Whom It May Concern:

The Longwood University's foundation report in accordance with the Code of Virginia Section 23.1-108 for the year ending December 31, 2020, follows: Longwood University Foundation<sup>1</sup> Total Annual Expenditures – \$2,419,995 Percentage of Expenditures used for scholarships or financial aid - 41.0% Percentage of Expenditures used for faculty compensation - 0% Percentage of Expenditures used for program costs - 43.3% Percentage of Expenditures used for equipment and technology - 0.0% Percentage of Expenditures used for administrative support - 12.8% Percentage of Expenditures used for executive compensation - 2.9% Longwood University Real Estate Foundation Total Annual Expenditures - \$26,926,317 Percentage of Expenditures used for scholarships or financial aid - 0% Percentage of Expenditures used for faculty compensation - 0% Percentage of Expenditures used for program costs - 98% Percentage of Expenditures used for equipment and technology - 0% Percentage of Expenditures used for administrative support - 1% Percentage of Expenditures used for executive compensation - 1% Longwood University Trust Total Annual Expenditures - \$4,376,716 Percentage of Expenditures used for scholarships or financial aid - 0% Percentage of Expenditures used for faculty compensation - 0% Percentage of Expenditures used for program costs - 96% Percentage of Expenditures used for equipment and technology - 1%

Percentage of Expenditures used for administrative support – 3% Percentage of Expenditures used for executive compensation – 0%

If you need further information, please contact me at wallermw@longwood.edu.

Sincerely,

Louise Waller

Louise W. Waller Vice President, Administration and Finance

<sup>1</sup>The Longwood University Foundation switched from a fiscal year to calendar year financial statement reporting to coincide with the other affiliated foundations. Therefore, these percentages are based period from 6/30/2020 to 12/31/2020.

Louise Waller