



November 14, 2022

Mr. Michael Maul  
Director  
Department of Planning and Budget  
1111 East Broad Street, Room 5040  
Richmond, Virginia 23219

Dear Director Maul:

Enclosed please find the first Quarterly Report for FY2023 for the Virginia Innovation Partnership Authority. The attached report fulfills the requirements of the Item 127.C.2 of the 2022 Special Session I, Virginia Acts of Assembly.

If you have any questions, please call me at 703-689-3021.

Sincerely,

A handwritten signature in black ink, appearing to read "Susan Aitcheson", is written over a light gray rectangular background.

Susan Aitcheson  
CFO  
Center for Innovative Technology

cc: The Honorable Caren Merrick, Secretary of Commerce and Trade  
The Honorable Janet D Howell, Chair, Senate Finance & Appropriations Committee  
The Honorable Barry Knight, Chair, House Appropriations Committee  
Ms. Anne Oman, Staff Director, House Appropriations Committee  
Ms. April Kees, Staff Director, Senate Finance & Appropriations Committee  
Ms. Toni Walker, Associate Director, Department of Planning and Budget  
Ms. Samantha Martin, Budget and Policy Analyst, Department of Planning and Budget  
Dr. Barbara Boyan, VIPC Board of Directors Chair  
Mr. Rob Quartel, VIPC Board of Directors Finance Committee Chair

Item 127.C.2.a

Fiscal Year 2023 Quarter 1  
September 30, 2022

Financial Performance

Virginia Innovation Partnership Authority  
**BUDGET ANALYSIS**  
 For the Three Months Ended September 30, 2022

(In Thousands)				(In Thousands)			
<b>ACTUAL - Jul - Sep 2022</b>				<b>FORECASTED - Fiscal Year 2023</b>			
<u>Actual</u>	<u>Budget</u>	<u>Variance</u>		<u>Forecast</u>	<u>Budget</u>	<u>Variance</u>	
<b>Revenue</b>							
\$ 19,427	\$ 10,585	\$ 8,842	Commonwealth Appropriation - General Fund	\$ 42,341	\$ 42,341	\$ -	
13	1	12	Interest & Misc. Income	3	3	-	
<u>19,440</u>	<u>10,586</u>	<u>8,854</u>		<u>42,344</u>	<u>42,344</u>	<u>-</u>	<b>Total Revenue</b>
<b>Expenses and Transfers</b>							
3	1	2	VIPA Administrative Expense	3	3	-	
4,261	4,248	14	Transfer to VIPC - FY2023 Appropriation	16,991	16,991	-	
15,166	6,338	8,829	Transfer to COEs - FY2023 Appropriation	25,350	25,350	-	
<u>19,430</u>	<u>10,587</u>	<u>8,845</u>		<u>42,344</u>	<u>42,344</u>	<u>-</u>	<b>Total Expenses &amp; Transfers</b>
<b>Consolidated Revenue, Expenses and Changes in Net Position</b>							
19,440	10,586	8,854	Revenue	42,344	42,344	-	
19,430	10,587	8,845	Expenses and Transfers	42,344	42,344	-	
10	(1)	9	Change in Net Position	-	-	-	
2,529	2,593	(64)	Beginning Net Position	2,529	2,593	(64)	
<u>\$ 2,539</u>	<u>\$ 2,592</u>	<u>\$ (55)</u>	Ending Net Position	<u>\$ 2,529</u>	<u>\$ 2,593</u>	<u>\$ (64)</u>	

Commonwealth Projects Funded by Appropriation & Other Revenue					
(In Thousands)			(In Thousands)		
<b>ACTUAL - Jul - September 2022</b>			<b>FORECASTED - Fiscal Year 2023</b>		
Actual	Budget	Variance	Forecast	Budget	Variance
<b>Revenue</b>					
\$ 4,261	\$ 4,248	\$ 14	\$ 16,909	\$ 16,991	\$ (82)
808	38	771	1,231	150	1,081
<u>5,069</u>	<u>4,286</u>	<u>785</u>	<u>18,140</u>	<u>17,141</u>	<u>999</u>
<b>Expenses</b>					
2,323	2,508	(185)	16,957	16,972	(15)
3,967	4,417	(450)	10,097	12,690	(2,593)
428	653	(225)	3,148	2,667	481
689	291	398	1,533	1,286	247
282	406	(124)	2,458	1,951	507
-	-	-	3,596	3,596	-
344	431	(87)	2,026	1,951	75
-	-	-	599	-	599
(599)	(470)	(129)	(4,875)	(3,078)	(1,797)
<u>7,434</u>	<u>8,236</u>	<u>(802)</u>	<u>35,539</u>	<u>38,035</u>	<u>(2,496)</u>
<u>(2,365)</u>	<u>(3,950)</u>	<u>1,587</u>	<u>(17,399)</u>	<u>(20,894)</u>	<u>3,495</u>

Strategic Initiatives and Other Funding Provided by Contracts & Grants					
Strategic Initiatives					
1,081	-	1,081	3,544	-	3,544
1,001	-	1,001	3,282	-	3,282
<u>80</u>	<u>-</u>	<u>80</u>	<u>262</u>	<u>-</u>	<u>262</u>
-	-	-	415	500	(85)
115	258	(143)	415	500	(85)
<u>(115)</u>	<u>(258)</u>	<u>143</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>Investment Division</b>					
-	-	-	6,527	-	6,527
-	-	-	6,527	-	6,527
<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>Other</b>					
-	-	-	262	-	262
-	-	-	262	-	262
<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
-	-	-	-	-	-
-	-	-	-	-	-
1	39	(38)	121	53	68
1	39	(38)	121	53	68
<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
1,082	39	1,043	10,869	553	10,316
1,117	297	820	10,607	553	10,054
<u>(35)</u>	<u>(258)</u>	<u>223</u>	<u>262</u>	<u>-</u>	<u>262</u>

Consolidated Revenue, Expenses and Changes in Net Position					
6,151	4,325	1,828	29,009	17,694	11,315
8,551	8,533	18	46,146	38,588	7,558
79	-	79	316	-	316
(2,479)	(4,208)	1,729	(17,453)	(20,894)	3,441
<u>73,140</u>	<u>71,417</u>	<u>1,723</u>	<u>73,140</u>	<u>71,417</u>	<u>1,723</u>
<u>\$ 70,661</u>	<u>\$ 67,209</u>	<u>\$ 3,452</u>	<u>\$ 55,687</u>	<u>\$ 50,523</u>	<u>\$ 5,164</u>

**Virginia Innovation Partnership Corporation  
Fiscal Year 2023 Q2 Forecast**

	Operating Funds		Designated Funds							Total
	COV	Other	COV							
	Discretionary Operating	Grants & Contracts	Commercialization Division	Investment Division	Entrepreneurial Ecosystems Division	Strategic Initiatives Fund	Unmanned Systems Fund	Petersburg Founders Fund	Building Sale Proceeds	
(In Thousands)										
Beginning Balance at 7/1/2022	\$ 1,169	\$ 980	\$ 33,013	\$ 11,586	\$ 4,327	\$ 233	\$ 1,154	\$ -	\$ 20,678	\$ 73,140
Transfer			\$	(500)			\$	500	\$	-
<b>REVENUE</b>										
General Fund Appropriation	\$ 3,809		\$ 5,000	\$ 3,100	\$ 3,000	\$ 1,000	\$ 1,000			\$ 16,909
Interest, Sponsorship, Return on Investment	\$ 366		\$ 332	\$ 480	\$ 53					\$ 1,231
Contracts & Grants		\$ 10,869								\$ 10,869
<b>Total Revenue</b>	<b>\$ 4,175</b>	<b>\$ 10,869</b>	<b>\$ 5,332</b>	<b>\$ 3,580</b>	<b>\$ 3,053</b>	<b>\$ 1,000</b>	<b>\$ 1,000</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 29,009</b>
<b>EXPENSES AND TRANSFERS</b>										
Operating and Designated Programs	\$ 5,477		\$ 13,954	\$ 7,114	\$ 2,562	\$ 1,233	\$ 2,015	\$ 500	\$ 3,000	\$ 35,855
Contracts & Grants		\$ 10,607								\$ 10,607
Transfers and Indirect Application to Designated Programs	\$ (400)	\$ 211	\$ 92	\$ 47	\$ 17		\$ 13		\$ 20	\$ -
<b>Total Expenses</b>	<b>\$ 5,077</b>	<b>\$ 10,818</b>	<b>\$ 14,046</b>	<b>\$ 7,161</b>	<b>\$ 2,579</b>	<b>\$ 1,233</b>	<b>\$ 2,028</b>	<b>\$ 500</b>	<b>\$ 3,020</b>	<b>\$ 46,462</b>
<b>Net Change</b>	<b>\$ (902)</b>	<b>\$ 51</b>	<b>\$ (8,714)</b>	<b>\$ (3,581)</b>	<b>\$ 474</b>	<b>\$ (233)</b>	<b>\$ (1,028)</b>	<b>\$ (500)</b>	<b>\$ (3,020)</b>	<b>\$ (17,453)</b>
<b>Forecasted Ending Balance at 6/30/2023</b>	<b>\$ 267</b>	<b>\$ 1,031</b>	<b>\$ 24,299</b>	<b>\$ 7,505</b>	<b>\$ 4,801</b>	<b>\$ -</b>	<b>\$ 126</b>	<b>\$ -</b>	<b>\$ 17,658</b>	<b>\$ 55,687</b>

Designated Funds are amounts which are to be spent on a specific purpose stated in the Appropriation Act,  
with the exception of the Petersburg Founders Fund, which is designated as part of Governor Youngkin's "Partnership for Petersburg" Initiative

**Item 127.C.2.b**

**Fiscal Year 2023 Quarter 1  
September 30, 2022**

**Investments & Grants**

**Virginia Innovation Partnership Corporation**  
**Investments & Grants Made and Return on Prior Investments**  
**For the three months ended September 30, 2022**

	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
<b><u>Investments made Virginia Venture Partners (VVP):</u></b>			
Investment in 17 companies	\$ 2,714,949.91	\$ 2,700,000.00	\$ 14,949.91
<b><u>Return on Prior Investments, including gains and losses:</u></b>			
Returns from 4 companies	\$ 468,804.35	\$ -	\$ 468,804.35
<b><u>Grants Made:</u></b>			
Commonwealth Commercialization Fund (CCF)	\$ 1,601,428.00	\$ 1,709,500.00	\$ (108,072.00)
Grants to 43 companies			
1st tranche payments to 32 companies			
2nd tranche payments to 11 companies			
Regional Innovation Fund (RIF)	\$ 100,000.00	\$ -	\$ 100,000.00
1st tranche payment to 1 company			

Item 127.C.2.c

Fiscal Year 2023 Quarter 1  
September 30, 2022

Financial & Programmatic  
Performance of Operating  
Entities Owned by VIPC

**No Operating Entities Owned  
during FY23 Q1**