



VIRGINIA INITIATIVE FOR
**GROWTH &
OPPORTUNITY**
IN EACH REGION

2022 ANNUAL REPORT

Submitted by the Virginia Department of Housing and
Community Development

Bryan Horn, Director

Chapters 778 and 779 of the 2016 Virginia Acts of Assembly amended Title 2.2 of the Code of Virginia by adding Chapter 24 to create the Virginia Growth and Opportunity Board (the Board) and the Virginia Growth and Opportunity Fund (VGOF) within the Virginia Growth and Opportunity Act. Subsection 11 of §2.2-2486 of the code requires the Board to submit an annual executive summary of the interim activity of the Board by December 1 of each year. The information provided here provides an executive summary of the program and summarizes the activities of the Board from July 1, 2021 to June 30, 2022.

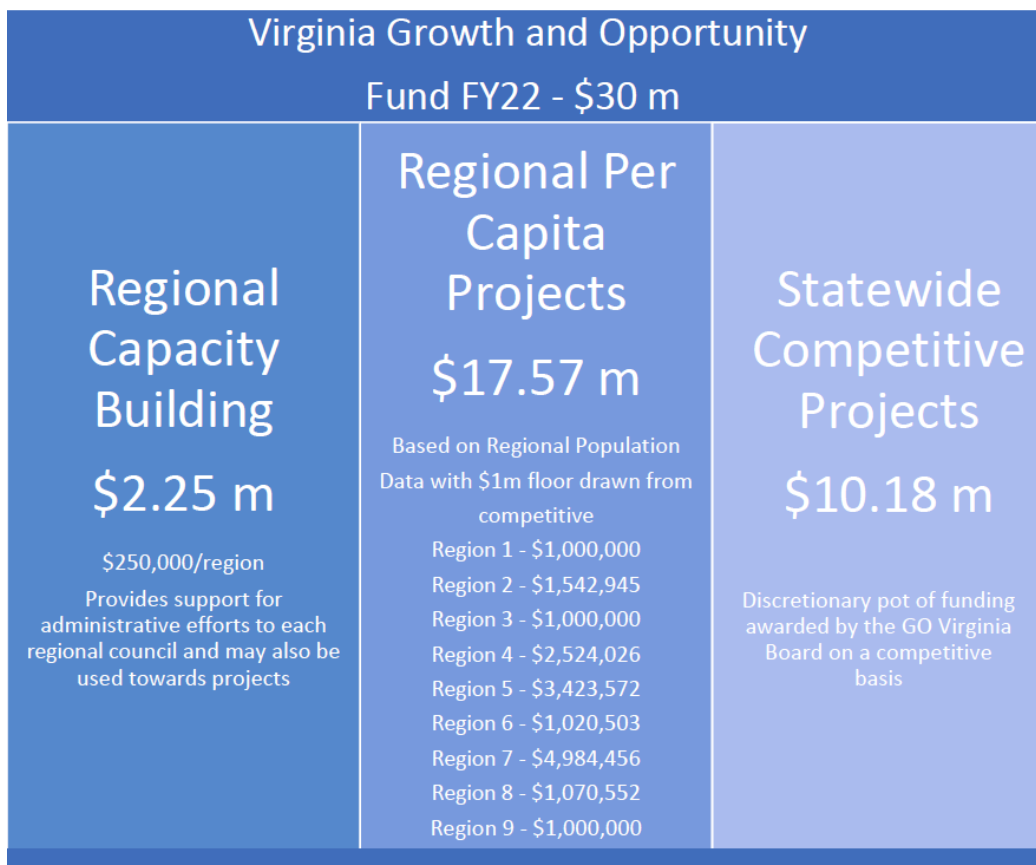
1 CONTENTS

- 2 The Fund 3
- 3 Executive Summary 4
- 4 The Virginia Growth and Opportunity Board 7
 - 4.1 Key Board Actions and Activity 8
- 5 FY22 Grant Awards 12
 - 5.1 Region One 12
 - 5.2 Region Two 14
 - 5.3 Region Three 15
 - 5.4 Region Four 17
 - 5.5 Region Five 18
 - 5.6 Region Six 21
 - 5.7 Region Seven 22
 - 5.8 Region Eight 24
 - 5.9 Region Nine 25
- Appendix A: Virginia Growth and Opportunity Board Members 27

2 THE FUND

Appropriations for the Virginia Growth and Opportunity Fund are included in the budget for the Virginia Department of Housing and Community Development (DHCD). The fund, as created in §2.2-2487 of the Code, has three grant categories; (1) capacity building funds to assist regional councils in building capacity for job creation and program implementation (capacity building grants); (2) per capita project grants allocated to each region on a per capita basis for projects of regional significance (per capita grants); and (3) competitive grants awarded for projects of statewide economic impact and interregional collaborations (competitive grants).

The FY20-FY22 biennium budget allocated \$34.45 million for the fund in the first year and \$30.0 million for the second year. The following chart shows the distribution for FY22 among the three fund categories, including the per capita allocation across nine GO Virginia regions.



Following a year-end recapture and return of \$27.5M to the general fund, fiscal year end fund balances (Per Capita and Statewide Competitive Fund) available for future awards totaled \$17,430,520.

3 EXECUTIVE SUMMARY

The GO Virginia State Board continued its support of projects in four priority investment areas; startup ecosystem, cluster scale-up, workforce development, and site development and infrastructure. These strategies have been recognized as essential building blocks for sustaining and accelerating the growth of traded industry clusters, interrelated firms who together contribute significantly to Virginia's total economic output. Firms in supported traded cluster are positioned to compete to serve national and international markets and most importantly, drive wealth-creating employment opportunities for Virginians.

Program Impact Areas

Regional Collaboration

GO Virginia was developed to incentivize and reward regional collaboration that supports the growth and diversification of regional economies and more efficient use of state and local resources. **By measures, GO Virginia has helped to achieve these outcomes, engaging more than 200 unique public entities in collaborative regional economic development initiatives, including more than 150 units of local government (counties, cities, and towns), 15 regional economic development organizations/authorities, more than 30 school divisions, as well as planning districts and workforce development boards.**

GO Virginia was recently recognized by the International Economic Development Council for these efforts, receiving the highest honor Excellence in Economic Development Award for Regional Collaboration in 2022.

Leveraged Resources

Since program inception and through June 30, 2022, GO Virginia has awarded \$92.4 million in funding for 228 projects across the Commonwealth. In the spirit of regional collaboration, GO Virginia projects require the participation of two or more localities and matching funds from non-

state sources. **These project awards have leveraged more than \$109.4 million in additional funding from public and private sources.**

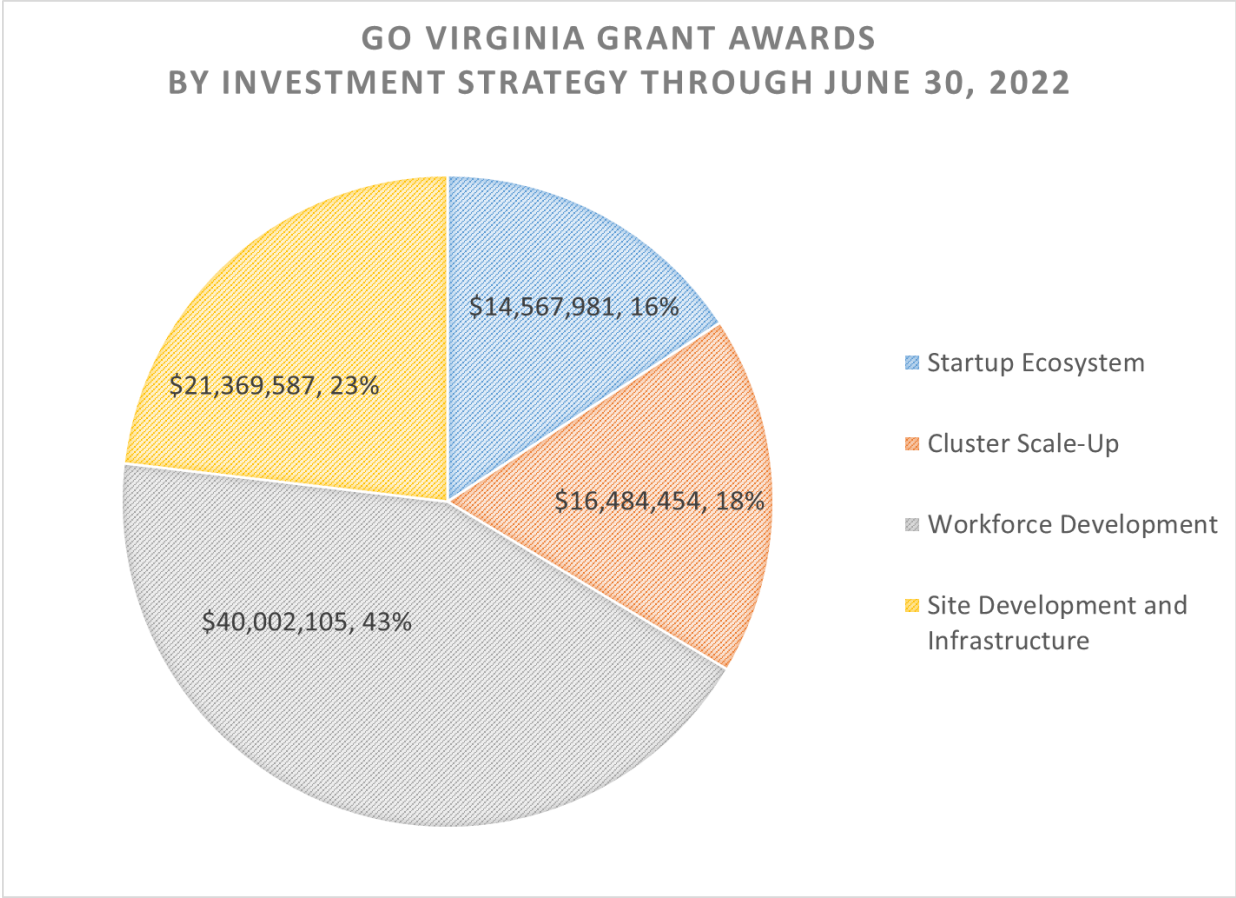
GO Virginia funded efforts have also demonstrated success in accessing federal funds. **During the most recent program year, more than \$77M in federal grants were awarded to projects inspired and funded by GO Virginia.** Notable in FY 2022, project leads in GO Virginia regions Four and Five were successful with two of the US Economic Development Administration's most competitive programs – the Build Back Better Regional Jobs Challenge and the Good Jobs Challenge. Collectively, they attracted \$64M in federal funds to support efforts to establish an end-to-end supply chain for the emerging advanced pharmaceutical manufacturing cluster in Region 4 and to expand the pool of qualified workers to support the blue economy and clean energy industries and address critical shortages in cybersecurity roles in Region Five.

High-Impact Outcomes

Through June 30, 2022, GO Virginia projects under contract have pledged to support the following outcomes during their grant performance period.

- Create 26,000 new jobs
- Train 13,000 students in high demand fields
- Create 2,700 new work-based learning opportunities, including internships and apprenticeships
- Award 3,600 workforce credentials
- Serve 14,000 existing businesses
- Create 800 new businesses in traded sector industries
- Prepare 10,000 acres for future economic development opportunities

The following chart shows the distribution of GO Virginia funds across these focused investment areas since program inception.

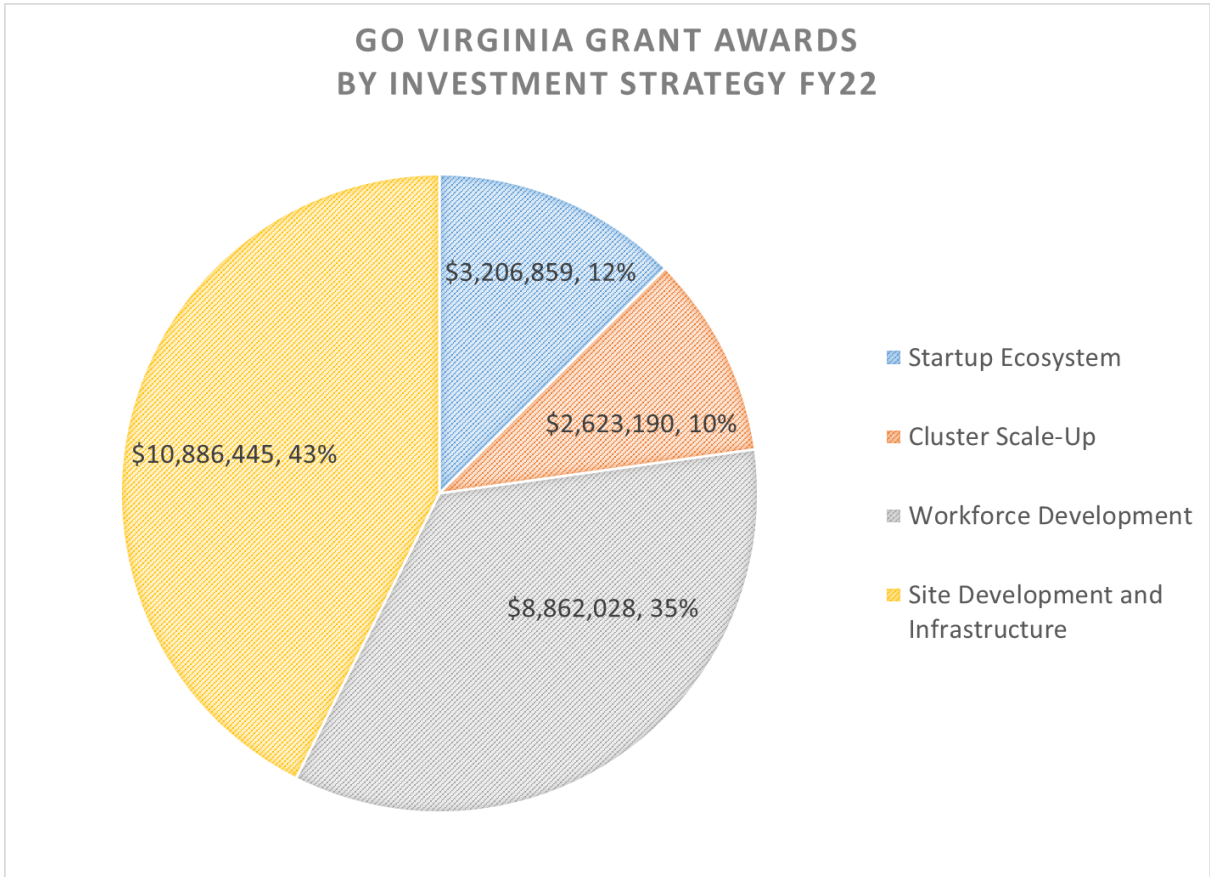


4 THE VIRGINIA GROWTH AND OPPORTUNITY BOARD

The Virginia Growth and Opportunity Board consists of seven legislators, three ex-officio members with voting privileges from the Governor's Cabinet, and fourteen private sector representatives. A full list of board members seated on June 30, 2022 can be found in [Appendix A](#).

The GO Virginia State Board held five meetings during the fiscal year. The deliberations and actions are described in detail in Section 5 of this report. The Board awarded \$25,578,522 in support of 45 collaborative economic development projects across the Commonwealth. These initiatives leveraged more than \$28M in qualifying non-state investments.

The following chart shows the award distribution by investment strategy for FY22. Forty-three percent of the total awards supported site development and infrastructure. Notable investment included a \$5.0M award from the Statewide Competitive fund in which GO Virginia Region 3 led an application with Region 4 as a partner which will extend critical middle mile broadband infrastructure to a series of industrial parks.



4.1 KEY BOARD ACTIONS AND ACTIVITY

The following section describes the key actions and determinations of the Board. Details regarding the agendas, meeting materials, and meeting minutes can be found under the provided links.

Board Meeting - September 23, 2021

[Agenda and Meeting Materials](#)

[Meeting Minutes](#)

The Board elected Nancy Agee to serve as Chair and Todd Stottlemeyer to serve as Vice Chair for a term of one year. The Board also amended [Policy #12 Use of Tobacco Commission Funds](#)

[as Match](#), which extended the ability of select regions to use Tobacco Commission funds to meet 50% of the required project match through June 30, 2022.

They also approved an amendment to [Policy #9 Use of GO Virginia Funds for Site Development Investments](#). This change gave DHCD the authority to consider post-award amendments to sites applications involving multiple sites assuming the award amount was unaffected and that any changes to sites qualified under the approved program guidelines.

The Board considered ten applications, which included eight regional Per Capita Applications and two requests under the Economic Resilience and Recovery Initiative. The Board approved seven and deferred three of these projects.

Board Meeting - December 15, 2021

[Agenda and Meeting Materials](#)

[Meeting Minutes](#)

The Board considered ten applications, which included nine regional per Capita Applications and one Economic Recovery and Resilience application. Final Board actions during this round included to deny funding for one project, one project deferral, and eight approvals.

Special Board Meeting - March 10, 2022

[Agenda and Meeting Materials](#)

[Meeting Minutes](#)

The Board held a special meeting on March 10th to take action on two time sensitive applications. The meeting was called by members Leah Fremouw and Jim Dyke citing the need to act in advance of critical application deadlines presented by the US Economic Development Administration.

New members joining included Secretary Caren Merrick, Secretary Steve Cummings, Speaker of House, Todd Gilbert, Delegate Barry Knight, Chairman of the House Committee on Appropriations and Delegates Terry Kilgore and Terry Austin.

The Board considered an application from Region 4 - Building a Pharmaceutical Manufacturing Talent Pipeline (\$482,330). This project will result in the development of two new pharmaceutical manufacturing technician-training programs to meet the needs of the emerging industry cluster.

The second application considered was a \$5 million Statewide Competitive application lead by Region 3 in partnership with Region 4. The project will allow Mid Atlantic Broadband to construct six middle-mile broadband segments that will connect industrial parks and employment hubs in these regions and support the expansion of firms in the regions' shared industry targets.

Both application were approved.

Board Retreat – April 20-21, 2022

[Presentation Materials](#)

The Board held a retreat in Richmond on April 20-21. The purpose of the meeting was to orient new members to the GO Virginia program framework, review the achievements of the program since inception, present best practices and exemplary projects, and engage in a discussion about future focus for the GO Virginia program. No actions were taken during the retreat. A full business meeting followed.

Board Meeting - April 21, 2022

[Agenda and Meeting Materials](#)

[Meeting Minutes](#)

The Board approved the Growth and Diversification plans submitted by the nine GO Virginia Regional Councils. These plan reviews are conducted each year as required by State Code and serve as strategic actions plans for project development and future investments. Each plan identifies the priority industry targets for each region as well as the goals and economic development strategies they will pursue to accomplish them. The following chart illustrates the priority industry sector selected by each region.

| GO Virginia 2021 Growth and Diversification Plan | | | | | | | | | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Statewide Summary of Targets and Strategies ¹ | | | | | | | | | |
| Cluster | Region 1 | Region 2 | Region 3 | Region 4 | Region 5 | Region 6 | Region 7 | Region 8 | Region 9 |
| Manufacturing and Advanced Manufacturing | X | X | X | X | X | X | | X | X |
| Agriculture/Beverage/Food Manufacturing | X | | X | | | X | | X | X |
| Information and Emerging Technologies | X | X | | X | X | X | X | X | X |
| Energy and Minerals | X | | | | X | | | | |
| Health/Bioscience/Life Sciences | | X | X | X | X | | X | X | X |
| Forestry/Wood/Paper Products | | | X | | | X | | | X |
| Transportation and Logistics | | | | X | X | X | X | X | |
| Water Technologies | | | | | X | X | | | |
| Unmanned Systems and Autonomy | | X | | | X | | | X | |
| Professional Services | | | X | X | X | X | X | X | X |

The Board certified the nine Regional Councils as required by State Code. They certify annually that the regional council member selection process, membership, governance, structure, composition, and leadership meet the requirements of this article and the program guidelines and procedures. Further, the certification process ensures that the regional council has adopted bylaws and taken other such steps in its organizational activities and business plan as are necessary or required by Board guidelines and procedures to provide for accountability for and oversight of regional activities funded from the Fund.

The Board also took actions to extend [Policy #11 GO Virginia Program Match Per Capita Requests](#) through June 20, 2023 and adopted [Policy #13 GO Virginia Program Match Requirement - Statewide Competitive Projects](#). Each of these policies defined modified match

¹ Some identified priority clusters were broader than other regions and as a result they cross cut through multiple clusters.

requirements under the Board's authority to reduce the match requirement to no less than half of the grant upon a finding by the Board of fiscal distress or an exceptional economic opportunity in a region.

Board Meeting - June 14, 2022

[Agenda and Meeting Materials](#)

[Meeting Minutes](#)

The Board convened in June and approved the distribution of the FY23 program fund using the methodology described in the budget.

Following the legislative session, the Board also amended Policy #12, continuing the allowance for Tobacco Commission funds to be used for 50% of the match required by GO Virginia projects.

The Board considered fifteen applications that included 10 regional Per Capita applications and five Economic Resilience and Recovery initiative applications.

The Board also approved a methodology to accommodate the reversion of \$27.5M from the GO Virginia fund to the state general funding following the signing of the budget by the Governor. The recapture impacted eight GO Virginia regions as well as the Statewide Competitive Fund and was determined at fiscal year-end as the total unobligated regional fund balances for resources appropriated in FY19, FY20 and FY21. To fully accommodate the application requests presented, a portion of the FY22 Statewide Competitive fund was impacted.

5 FY22 GRANT AWARDS

To support the GO Virginia program goals and objectives, as well as the pandemic response, the GO Virginia State Board approved \$25.6 million in funding for 45 projects during FY22. These grants attracted an additional \$28.6 million in matching funds from private and public sources.

5.1 REGION ONE

Region One includes the counties of Bland, Buchanan, Carroll, Dickenson, Grayson, Lee, Russell, Scott, Smyth, Tazewell, Washington, Wise and Wythe; and the cities of Bristol, Galax, and

Norton. In FY21, Moir Beamer led the Region One Council as chair and Beth Rhinehart served as vice chair. The University of Virginia at Wise served as the support organization for the Region One Council.

Six projects were awarded funding in FY22, totaling \$1.54 million. The Region One Annual Report can be found [here](#).

| REGION ONE FY 22 FUNDED PROJECTS SUMMARY | | | | | |
|---|-------------------------------------|-------------------------------------|-----------|-----------------|--|
| Project Name | Subgrantee | Strategy | \$ Award | Committed Match | Project Purpose |
| Mobilizing the Supply Chain with Critical Infrastructure | Appalachian Sustainable Development | Cluster Scale-Up | \$212,200 | \$106,624 | To create critical infrastructure in the food supply chain to address some unmet needs in the region. This critical infrastructure includes several elements such as outfitting building space at Appalachian Harvest Food Hub with the equipment and space necessary to process produce. |
| Project Veer | InvestSWVA | Cluster Scale-Up | \$49,750 | \$24,875 | To perform a market analysis relative to the opportunity for Region 1's manufacturers to participate in the onshore and offshore wind supply chain. |
| Pathway Park Infrastructure | Smyth County EDA | Site Development and Infrastructure | \$600,000 | \$300,000 | To provide water and sewer line extensions to Pathway Park in Smyth County, site work for a proposed spec building, and the formation of a RIFA between Smyth and Bland Counties (and possibly other localities) that will allow the RIFA to competitively market the property for manufacturing and distribution centers. |
| United Way of Southwest Virginia - Employee Sponsored Healthcare Benefit, 2022 | United Way of Southwest Virginia | Workforce Development | \$269,406 | \$134,703 | To help manufacturers in the region fill open jobs by increasing the labor force participation rate through the development of a pilot program to expand the capacity of the childcare industry and address costs through the development of an employer-sponsored benefit program. |

| | | | | | |
|---|--|-----------------------|-----------|-----------|---|
| GO TEC Region 1 | Carroll County Public Schools | Workforce Development | \$308,924 | \$154,462 | To pilot GO TEC Career Connections labs at Carroll County Middle School, Grayson County Middle School, and one middle school at Wythe County Public Schools. These labs will serve as pilot labs for Region 1 and will be implemented in partnerships with GO TEC in Region 3. |
| Mountain Empire Community College Project WELD | Mountain Empire Community College (MECC) | Workforce Development | \$101,025 | \$50,730 | To create a welding certification program through a collaboration between MECC, the VA Dept. of Corrections Wise Correctional Unit, and regional manufacturing employers by leveraging the two agencies' strengths and existing resources to address a demonstrated workforce need for entry-level welders. |

5.2 REGION TWO

Region Two includes the counties of Alleghany, Amherst, Appomattox, Bedford, Botetourt, Campbell, Craig, Floyd, Franklin, Giles, Montgomery, Pulaski and Roanoke; and the cities of Covington, Lynchburg, Radford, Roanoke and Salem. The Region Two Council is led by Raymond Smoot as chair and Ab Boxley as vice chair. Virginia Tech's Center for Economic and Community Engagement serves as the support organization for the GO Virginia Region 2 Council.

The Region Two Council was awarded \$855,141 for three projects in FY22. The Region Two Annual Report can be found [here](#).

| REGION TWO FY22 FUNDED PROJECTS SUMMARY | | | | | |
|---|--------------------------|------------------|-----------|-----------------|--|
| Project Name | Subgrantee | Strategy | \$ Award | Committed Match | Project Purpose |
| Project Eagle+ | Virginia Tech Foundation | Cluster Scale-Up | \$599,437 | \$503,687 | To bring marquee programming into a dedicated lab facility designed to be flexible and fulfill the needs of smaller emerging startups and existing regional biotech companies. |

| | | | | | |
|--|--|-----------------------|-----------|-----------|--|
| Workforce and Entrepreneurship Initiatives in a Regional Makerspace | Vector Space | Startup Ecosystem | \$324,000 | \$162,100 | To facilitate the implementation of expanded programming and equipment at the Vector Space to support workforce development and entrepreneurship activities. |
| Regional Talent Strategy Implementation | Western Virginia Workforce Development Board | Workforce Development | \$315,911 | \$189,354 | To implement a regional talent strategy in the Roanoke Valley and Alleghany Highlands in partnership with the Roanoke Regional Partnership focused on career awareness and career pathways, talent development, talent attraction and retention, and collaboration and leadership. |

5.3 REGION THREE

Region Three includes the counties of Amelia, Brunswick, Buckingham, Charlotte, Cumberland, Halifax, Henry, Lunenburg, Mecklenburg, Nottoway, Patrick, Pittsylvania and Prince Edward; and the cities of Danville and Martinsville. The Region Three Council is led by Randy Lail as chair and Charlie Majors as vice chair. The Southside Planning District Commission (SPDC) serves as the support organization, in partnership with the University of Virginia’s Weldon Cooper Center for Public Service.

Region Three advanced seven applications totaling \$8,001,835, notably serving as lead for a \$5.0M middle-mile broadband project in partnership with Region Four. Region Three’s Annual Report can be accessed [here](#).

| REGION THREE FY22 FUNDED PROJECTS SUMMARY | | | | | |
|---|---|------------------|----------|-----------------|---|
| Project Name | Subgrantee | Strategy | \$ Award | Committed Match | Project Purpose |
| Strategy and Roadmap for Growing the Controlled Environmental Agriculture (CEA) Sector | Institute of Advanced Learning and Research | Cluster Scale-Up | \$77,803 | \$38,543 | To develop a strategy and roadmap for supporting industry growth and workforce development for Controlled Environmental Agriculture (CEA) in Region 3. The strategy and roadmap will include an analysis of this emerging and |

| | | | | | |
|---|---|-------------------------------------|-------------|-------------|---|
| | | | | | dynamic agribusiness sector, including industry and economic growth potential, identifying and validating needed facilities and infrastructure, workforce development issues and opportunities, and applied research assets. |
| MBC Middle Mile Fiber Expansion Project | Mid-Atlantic Broadband Communities | Site Development and Infrastructure | \$5,000,000 | \$6,000,000 | To extend middle mile open-access fiber optic infrastructure to critical business and industrial parks in Regions 3 and 4 that will increase the marketability, reduce the future infrastructure extension costs, and provide a robust and diverse fiber connection that will enable private sector telecom carriers to reach these economic development sites. |
| Strengthening Southern Virginia's Economy by Expanding the Inventory of Shovel Ready Sites | Institute of Advanced Learning and Research | Site Development and Infrastructure | \$1,534,900 | \$767,450 | To increase the number of shovel-ready sites in order to attract companies to invest capital and create jobs in the region. |
| Project SEED - Innovation Hub at Midtown Square | Longwood University Real Estate Foundation | Startup Ecosystem | \$674,304 | \$3,087,154 | To connect the community to local and regional resources for business and social entrepreneurship development by establishing an Innovation Hub in Downtown Farmville. |
| VGA Refresh/Restart: A Strategy for Regional Economic Development In Southern Virginia | Virginia's Growth Alliance (VGA) | Workforce Development | \$100,000 | \$51,000 | To build and strengthen the capacity of the regional economic development organization in the eastern sub region of GO Virginia Region 3. |
| Gupton Initiative | Virginia College Fund | Workforce Development | \$99,200 | \$59,000 | To create a pipeline of internship and employment opportunities for students of the VCF member institutions in the advanced pharmaceutical manufacturing cluster in central Virginia and further demonstrate the potential for employment in advanced manufacturing sectors across the Commonwealth. |

| | | | | | |
|------------------------|---|------------------------------|-----------|-----------|---|
| ExperienceWorks | Institute of Advanced Learning and Research | Workforce Development | \$515,628 | \$523,358 | To lead the ExperienceWorks initiative, a systems approach that leverages GO Virginia Region 3 investments to connect students and young adults to high-skill high-wage employment opportunities through a myriad of work-based learning opportunities. |
|------------------------|---|------------------------------|-----------|-----------|---|

5.4 REGION FOUR

Region Four includes the counties of Charles City, Chesterfield, Dinwiddie, Goochland, Greensville, Hanover, Henrico, New Kent, Powhatan, Prince George, Surry, and Sussex; and the cities of Colonial Heights, Emporia, Hopewell, Petersburg, and Richmond. The Region Four Council is led by Mark Hourigan as chair, Todd Haymore as vice chair and is supported by the Grow Capital Jobs Foundation, a nonprofit established to support regional economic development efforts.

The Region Four Council committed \$3,161,330 towards six projects. A summary of those projects can be found below. The Region Four Annual report can be accessed [here](#).

| REGION FOUR FY22 FUNDED PROJECTS SUMMARY | | | | | | |
|--|---|--------------------|-------------------|-------------|-----------------|---|
| Type | Project Name | Subgrantee | Strategy | \$ Award | Committed Match | Project Purpose |
| Regional Per Capita | Pharmaceutical Manufacturing Cluster ScaleUp | Activation Capital | Cluster Scale-Up | \$1,400,000 | \$702,480 | To accelerate the growth of the emerging Pharmaceutical Manufacturing cluster for Region 4 and to become an international leader in advanced pharmaceutical manufacturing and R&D, thus grow high-paying jobs, recruitment and expansion of companies and investment. |
| Regional Per Capita | Activation Capital REI for Region 4 | Activation Capital | Startup Ecosystem | \$300,000 | \$150,000 | To develop a plan and a set of actionable to advance the Region 4 entrepreneurial ecosystem. |

| | | | | | | |
|---------------------|--|------------------------------|-----------------------|-----------|-----------|--|
| Regional ERR | Growing the Pipeline: Expanding Early State Entrepreneurial Support | StartupVA | Startup Ecosystem | \$250,000 | \$125,000 | To support the entrepreneurial rise created by the pandemic to cultivate and expand the pool of early-stage startups in Region 4. |
| Regional Per Capita | Lighthouse Labs Alumni Program | Lighthouse Labs | Startup Ecosystem | \$429,000 | \$234,510 | To provide an additional 9 months of support to alumni of the pre-seed accelerator program for early stage companies with high growth potential. |
| Regional Per Capita | Building a Pharmaceutical Manufacturing Talent Pipeline | John Tyler Community College | Workforce Development | \$482,330 | \$246,160 | To meet the emerging advanced pharmaceutical manufacturing sector's workforce demands and grow a diverse regional pipeline of skilled advanced pharmaceutical manufacturing technicians. |
| Regional ERR | New Kent County/RCC Welding Program | New Kent County | Workforce Development | \$300,000 | \$150,000 | To train and develop a pipeline of welders, meeting a critical and growing need in the area. |

5.5 REGION FIVE

Region 5 includes the counties of Accomack, Franklin, Isle of Wright, James City, Northampton, Southampton and York; and the cities of Chesapeake, Hampton, Newport News, Norfolk, Poquoson, Portsmouth, Suffolk, Virginia Beach and Williamsburg. The Region Five Council is led by Thomas Frantz as chair and Anne Conner as vice chair, and is supported by Reinvent Hampton Roads.

The Region Five Council was awarded \$5,311,294 in funding in FY22 for seven projects. The annual report for Region Five can be accessed [here](#).

REGION FIVE FY22 FUNDED PROJECTS SUMMARY

| Type | Project Name | Subgrantee | Strategy | \$ Award | Committed Match | Project Purpose |
|---------------------|---|--|-------------------------------------|-------------|-----------------|--|
| Regional Per Capita | I-64 Innovation Corridor Internet Hub Growth Plan Initiative | City of Virginia Beach | Cluster Scale-Up | \$100,000 | \$50,000 | Virginia Beach Economic Development will lead to develop a strategic growth plan that coordinates, directs and accelerates the digital infrastructure community and stakeholders in making the I-64 Innovation Corridor a Global Internet Hub. |
| Regional Per Capita | Hampton Roads Regional Energy Master Plan | Hampton Roads Alliance | Cluster Scale-Up | \$84,000 | \$42,000 | To evaluate projected growth of the region and analyze the energy infrastructure to support this level of growth. The Hampton Roads Alliance plans to explore collaborating with InvestSWVA and the Energy DELTA Lab in the development of a mutually beneficial, bi-regional partnership. |
| Regional Per Capita | Hampton Roads Economic Development Sites Readiness: Phase II | Hampton Roads Planning District Commission | Site Development and Infrastructure | \$3,751,545 | \$10,476,310 | This effort will assist in promoting the availability of shovel-ready sites to prospective businesses. |

| | | | | | | |
|---------------------|---|---|-----------------------|-------------|-----------|--|
| Regional Per Capita | Unmanned Autonomous Systems (UxS) Route/Corridor Network Study | Old Dominion University Research Foundation | Startup Ecosystem | \$100,000 | \$74,500 | The study will examine how a network nodes and routes/corridors utilizing air, ground, and water through unmanned systems could expedite the transport of goods, services, and travelers between currently underutilized entry points, and leverage Upper Chesapeake Bay routes. |
| Regional Per Capita | Maritime Entry-to-Employment Training (MEET) | Old Dominion University Research Foundation | Workforce Development | \$1,090,527 | \$563,565 | MEET will extend and expand the workforce development begun through the previously GO Virginia-funded project, COVA MAP. Through partnerships between ODU, Tidewater Community College (TCC), New College Institute, and Q.E.D Systems (QED), MEET will provide a deliberate, coordinated training pipeline. |
| Regional ERR | Career and Community Development Expansion Program | Neighborhood | Workforce Development | \$85,222 | \$42,611 | To prepare pandemic-impacted unemployed and under-employed residents of South Norfolk with the skills to be employed in a career in high demand jobs of shipbuilding and ship repair, and cybersecurity and information technology. |

| | | | | | | |
|---------------------|--|---------------------------|-----------------------|-----------|----------|--|
| Regional Per Capita | Setting Pathways that Activate Real-World Knowledge (SPARK) | Portsmouth Public Schools | Workforce Development | \$100,000 | \$55,000 | To ensure a strong connection between STEM learning opportunities available in the region's high schools and the region's workforce needs in advanced manufacturing. |
|---------------------|--|---------------------------|-----------------------|-----------|----------|--|

5.6 REGION SIX

GO Virginia Region Six includes the counties of Caroline, Essex, Gloucester, King and Queen, King George, King William, Lancaster, Mathews, Middlesex, Northumberland, Richmond, Spotsylvania, Stafford and Westmoreland; and the city of Fredericksburg. The Region Six Council, also known as the Mary Ball Washington Regional Council, is led by William Beale as chair and is supported by the George Washington Regional Commission (GWRC).

In FY21 the Region Six Council was awarded \$539,056 in the support of four projects. A summary of those projects can be found below and their annual report can be accessed [here](#).

| REGION SIX FY22 FUNDED PROJECTS SUMMARY | | | | | | |
|---|---|-----------------------------------|-----------------------|-----------|-----------------|--|
| Type | Project Name | Subgrantee | Strategy | \$ Award | Committed Match | Project Purpose |
| Regional Per Capita | Riot Pre-Accelerator Program | Wireless Research Center dba RIoT | Startup Ecosystem | \$96,804 | \$80,000 | To launch three 6-week pre-accelerator program to support idea-state entrepreneurs in launching new businesses. |
| Regional ERR | Rappahannock And Germanna Community Colleges Patient Care Technician | Rappahannock Community College | Workforce Development | \$306,252 | \$177,057 | To address critical healthcare shortages exacerbated by the pandemic, RCC and Germanna Community College will partner to develop and deliver a |

| | | | | | | |
|---------------------|--|---|-----------------------|-----------|----------|--|
| | | | | | | non-credit Patient Care Technician program. |
| Regional Per Capita | Promoting Careers in Aquaculture | Rappahannock Community College Educational Foundation | Workforce Development | \$100,000 | \$52,000 | To promote jobs in the aquaculture industry cluster by expanding high school students' understanding of what jobs are available in the aquaculture industry cluster, expanding educational opportunities that meet employers' needs, and create internship opportunities that help young people gain experience and awareness. |
| Regional Per Capita | Internship Expo & Hiring Workshop | Fredericksburg Regional Chamber of Commerce | Workforce Development | \$36,000 | \$37,254 | The Fredericksburg Chamber in partnership with five school divisions, Rappahannock Goodwill Career Works, Germanna Community College, and the University of Mary Washington will host an Internship Expo and five hiring workshops throughout the year. Between 40 and 60 local businesses are expected to be supported by the effort. |

5.7 REGION SEVEN

Region Seven includes the counties of Arlington, Fairfax, Loudoun and Prince William; and the cities of Alexandria, Fairfax, Falls Church, Manassas and Manassas Park. The Northern Virginia Region Commission serves as the fiscal agent with the SkillSource group contracted to provide support staff to the Regional Council.

The Region Seven Council was awarded \$3,315,751 for five projects. Their annual report of activities can be accessed [here](#).

REGION SEVEN FY22 FUNDED PROJECTS SUMMARY

| Type | Project Name | Subgrantee | Strategy | \$ Award | Committed Match | Project Purpose |
|---------------------|--|-------------------------|-----------------------|-------------|-----------------|---|
| Regional Per Capita | Convene and Collaborate - Region 7 REI | George Mason University | Startup Ecosystem | \$193,751 | \$132,690 | To develop a strategy for the region's entrepreneurial ecosystem, increasing start up activity. |
| Regional Per Capita | Innovation Center Roadmap | NOVA Labs, Inc. | Startup Ecosystem | \$100,000 | \$52,000 | To develop a plan to expand the Innovation Center, add new tools and equipment, and support programs for member companies that will contribute to their success and growth. |
| Regional Per Capita | Nano-IMAGINE | George Mason University | Workforce Development | \$2,500,000 | \$1,250,000 | To catalyze growth of Virginia's nanotech sector by providing hands-on workforce training and supporting the launch and growth of high-tech nanotechnology startups. |
| Regional Per Capita | The Future Kings STEM Pipeline Project Focused on Black and Latino Boys | Future Kings | Workforce Development | \$97,000 | \$76,000 | Future Kings will lead a study to determine the feasibility of implementing the Future Kings program outside of the limited location of the Woodbridge campus of Northern Virginia Community College and expanding to Region 7. |
| Regional ERR | Tech Set | Marymount College | Workforce Development | \$425,000 | \$230,000 | To increase the number of economically disadvantaged college students in technology jobs in Region 7 while addressing the Region 7 technology companies' identified need for entry-level workers. |

5.8 REGION EIGHT

GO Virginia Region Eight includes the counties of Augusta, Bath, Clarke, Frederick, Highland, Page, Rockbridge, Rockingham, Shenandoah and Warren; and the cities of Buena Vista, Harrisonburg, Lexington, Staunton, Waynesboro and Winchester. The Region Eight Council is led by Chris Kyle as chair and Joanie Eiland as vice chair, and is supported by the Northern Shenandoah Valley Regional Commission (NSVRC). Additional contract support is provided by the Shenandoah Valley Partnership (SVP) and the Central Shenandoah Planning District Commission (CSPDC).

The Region Eight Council was awarded \$1,486,000 in funding for four projects. A full version of the regional annual report can be found [here](#).

| REGION EIGHT FY22 FUNDED PROJECTS SUMMARY | | | | | | |
|---|---|--------------------------------|-------------------|-----------|-----------------|---|
| Type | Project Name | Subgrantee | Strategy | \$ Award | Committed Match | Project Purpose |
| Regional ERR | Shenandoah Valley Small Business Resiliency Teams (SBRT) Round 2 | Laurel Ridge Community College | Cluster Scale-Up | \$100,000 | \$50,500 | To enable Business Resiliency Navigators to work with the small business community and assist in the specific areas of e-commerce, finance, and operational systems. |
| Regional Per Capita | Agricultural Innovation Center | The Advancement Foundation | Startup Ecosystem | \$550,000 | \$275,000 | To create a multi-use facility featuring a business incubator and classrooms, ag and food tech labs, a small-scale manufacturing space, a processing and product development space, and a commercial kitchen to expand agricultural and tech industries across the Shenandoah Valley. |

| | | | | | | |
|---------------------|--|--------------------------------|-----------------------|-----------|-----------|---|
| Regional Per Capita | Accelerating Advanced Manufacturing Workforce | Laurel Ridge Community College | Workforce Development | \$530,000 | \$266,687 | Laurel Ridge Community College will partner with the National Coalition of Certification Centers (NC3) to offer their advanced manufacturing sector focused career pathway training program. |
| Regional ERR | NextGen Nurses | Shenandoah University | Workforce Development | \$306,000 | \$343,455 | To address critical healthcare shortages exacerbated by the pandemic, Shenandoah University and Valley Health System will partner to develop and deliver a model that will increase the number of nurse preceptors, increase the number of clinical hours achieved in simulation labs, increase the number of newly trained nurse graduates retained in the region, and increase the number of new nursing enrollments. |

5.9 REGION NINE

Region Nine includes the counties of Albemarle, Culpeper, Fauquier, Fluvanna, Greene, Louisa, Madison, Nelson, Orange and Rappahannock; and the city of Charlottesville. The Council is led by Ed Scott as chair and Ed Dalrymple as vice chair, and is supported by the Central Virginia Partnership for Economic Development.

In FY22, Region Nine supported three projects totaling \$982,603. The Region Nine annual report can be accessed [here](#).

REGION NINE FY22 FUNDED PROJECTS SUMMARY

| Type | Project Name | Subgrantee | Strategy | \$ Award | Committed Match | Project Purpose |
|---------------------|--|----------------------------------|-----------------------|-----------|-----------------|---|
| Regional ERR | BEACON's Kitchen | New Hill Development Corporation | Startup Ecosystem | \$189,000 | \$94,500 | To stabilize existing Food and Beverage businesses still recovering from the economic impact of the COVID-19 pandemic and to grow Food and Beverage manufacturing activity in the region. |
| Regional Per Capita | Talent Supply Connector | Virginia Career Works - Piedmont | Workforce Development | \$391,528 | \$200,851 | This project will advance Region 9 Growth & Diversification Plan Update (2021) Talent Development opportunities listed below and will target the Light Manufacturing and Food & Beverage Manufacturing sectors. |
| Regional Per Capita | Technology Academies for Fauquier and Rappahannock Counties | Laurel Ridge Community College | Workforce Development | \$402,075 | \$201,038 | To develop technology academies for students that will offer college level courses in robotics and drones to Rappahannock and Fauquier high schools and to adult learners. |

APPENDIX A: VIRGINIA GROWTH AND OPPORTUNITY BOARD MEMBERS²

|   | |
|--|---|
| Gubernatorial Appointees | |
| Nancy Howell Agee, Chair | President and CEO, Carilion Clinic |
| The Honorable Caren Merrick | Secretary of Commerce & Trade |
| The Honorable Steve Cummings | Secretary of Finance |
| Jim Dyke | Senior Advisor, McGuireWoods Consulting |
| Doug Juanarena | Retired, Vice President, RackSpace Hosting |
| Leah Fremouw | Virginia Community Capital |
| Todd A. Stottlemeyer, Vice Chair | CEO, CNSI |
| Eva Tieg Hardy | Senior Advisor, Dominion Resources |
| Lucia Anna “Pia” Trigiani | Partner, MercerTrigiani |
| Marilyn H. West | Chairman/CEO, M. H. West & Co. Inc. |
| John O. “Dubby” Wynne | Retired, President & CEO, Landmark Communications |
| Virginia Senate Appointees | |
| Benjamin J. Davenport Jr. | Chairman, First Piedmont Corporation |
| Heywood W. Fralin | President and CEO, Medical Facilities of America |
| Virginia House of Delegates Appointees | |
| Joe Wilson | President Emeritus, PermaTreat, Inc |

² This list represents members serving on June 30, 2022.

| Virginia Senate Members | |
|--|---------------------------|
| Senator George Barker | 39 th District |
| Senator Janet D. Howell | 32 nd District |
| Senator Frank M. Ruff | 15 th District |
| Virginia House of Delegates Members | |
| Speaker Todd Gilbert | 15 th District |
| Delegate Barry Knight | 81 st District |
| Delegate Terry Austin | 19 th District |
| Delegate Terry Kilgore | 5 th District |