

for January 2023

**To:** The Honorable Glenn Youngkin, Governor of Virginia  
The Honorable Barry D. Knight, Chair, House Appropriations Committee  
The Honorable Janet D. Howell, Co-Chair, Senate Finance & Appropriations Committee  
The Honorable George L. Barker, Co-Chair, Senate Finance & Appropriations Committee

**From:** Virginia Information Technologies Agency (VITA)

## BACKGROUND / INTRODUCTION

VITA, on behalf of the Chief Information Officer of the Commonwealth, Robert Osmond, and the Secretary of Administration, Lyn McDermid, respectfully submits this report pursuant to [Item 93\(D\)](#) of the 2022 Appropriation Act, which provides:

“The Chief Information Officer and the Secretary of Administration shall provide the Governor and the Chairs of the House Appropriations and Senate Finance and Appropriations Committees with a report detailing any amendments or modifications to the information technology infrastructure services contracts. The report shall include statements describing the fiscal impact of such amendments or modifications and shall be submitted within 30 days following the signing of any amended agreement.”

In addition to this report, VITA continues to report in detail on the IT infrastructure services contracts and platform through other legislative and executive reporting and through the committees’ staff and Joint Legislative Audit and Review Commission (JLARC) staff.

## REPORT

Copies of amendments (and other contract documents) are made available as soon as practicable on VITA’s public contracts portal at <https://vita.cobblestonesystems.com/public/>. The links below go directly to each contract on that portal.

## Amendments/Modifications

### [Managed Security Services \(MSS\) contract with Atos](#) (VA-180112-ATOS)

<i>Number</i>	<i>Date</i>	<i>Description</i>	<i>Fiscal Impact</i>
21	1/19/23	This modification redefines Web Application Firewall (WAF) services and extends the period of performance for an additional 36 months.	This amendment reduces costs by a total of \$1,032,399 through rate reductions or cost avoidance.

### [Server, Storage, and Data Center Services \(SSDC\) contract with Unisys](#) (VA-180815-UC)

<i>Number</i>	<i>Date</i>	<i>Description</i>	<i>Fiscal Impact</i>
20	1/27/23	This modification adds enterprise cyber vault services that will allow agencies to take advantage of cloud cyber vaulting capabilities to protect against ransomware and other cyber threats.	Costs for an initial, pilot use of cyber vault services are indeterminate at this point but will be within the amount provided in a budget decision package that was included in VITA's budget for FY23 & FY24 in the 2022 Appropriation Act.

### [Voice and Data Network \(VDN\) contract with Verizon](#) (VA-151028-MCI5)

<i>Number</i>	<i>Date</i>	<i>Description</i>	<i>Fiscal Impact</i>
5J	1/12/23	This modification facilitates the provision of Software-Defined Wide Area Network (SD WAN) services, making SD WAN standard for any customers using the Managed WAN service, and adds the Feedback Manager service to replace a previously discontinued service.	SD WAN is being provided to all 1,129 Tier 1 routers, with a discount resulting in an estimated cost avoidance of approximately \$111,000 per month. The additional labor cost to convert to SD WAN is not to exceed \$220,500 and is accounted for out of existing budgeted funds.

[Messaging Services contract with NTT Data \(VA-210517-NTT\)](#)

<i>Number</i>	<i>Date</i>	<i>Description</i>	<i>Fiscal Impact</i>
11	1/23/23	The archiving, ediscovery, and records management (AERM) solution originally specified in the contract is not being implemented. Instead, agencies are using Microsoft Purview, which is part of Microsoft 365. This modification establishes an interim rate for support from NTT for Purview.	Costs during FY23 are expected to be \$339,014. The Purview interim support rate is a fraction of the contract rate that would have been incurred for provision and support of the original AERM solution and is accounted for out of existing budgeted funds.

[End User Services-Computing \(EUS\) contract with Iron Bow \(VA-180915-IBTL\)](#)

<i>Number</i>	<i>Date</i>	<i>Description</i>	<i>Fiscal Impact</i>
13	1/10/23	This modification increases the Hardware and Service Charge (HSC) Banding by 12% to address market cost and interest rate increases, which threaten the Commonwealth's ability to obtain required devices and functionality in certain categories, and also suspends certain reports that are not needed at this time.	As agencies refresh affected end-user devices, they will pay the updated device pricing, which will be incorporated in VITA rates moving forward. The total fiscal impact is indeterminate at this point because it depends on agency device choices and final prices when devices are ordered.