



COMMONWEALTH of VIRGINIA

Department of Medical Assistance Services

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October 20, 2023

MEMORANDUM

TO: The Honorable Janet D. Howell
Chair, Senate Finance Committee

The Honorable Barry D. Knight
Chair, House Appropriations Committee

Michael Maul
Director, Virginia Department of Planning and Budget

Sean T. Connaughton
President & CEO, Virginia Hospital and Healthcare Foundation

FROM: Cheryl Roberts
Director, Virginia Department of Medical Assistance Services

SUBJECT: Healthcare Coverage Assessment and Provider Payment Rate Assessment Report

This report is submitted in compliance with Item 3-5.15.E. and Item 3-5.16.G. of the 2023 Appropriations Act which states:

3-5.15.E. DMAS shall submit a report, due September 1 of each year, to the Director, Department of Planning and Budget and Chairs of the House Appropriations and Senate Finance and Appropriations Committees, and the Virginia Hospital and Healthcare Association. The report shall include, for the most recently completed fiscal year, the revenue collected from the coverage assessment, expenditures for purposes authorized by this Item, and the year-end coverage assessment balance in the Health Care Coverage Assessment Fund. The report shall also include a complete and itemized listing of all administrative costs included in the coverage assessment.

3-5.16.G. DMAS shall submit a report due September 1 of each year to the Director, Department of Planning and Budget and Chairs of the House Appropriations and Senate Finance and Appropriations Committees. The report shall include, for the most recently completed fiscal year, the revenue collected from the payment rate assessment, expenditures for purposes authorized by this item, and the year-end assessment balance in the Health Care Provider Payment Rate Assessment Fund.

Should you have any questions or need additional information, please feel free to contact me at 804-664-2660.

CR/wrf
Enclosure

Pc: The Honorable John Littel, Secretary of Health and Human Resources

DMAS Medicaid Expansion Appropriation/Budget to Actual Variance & Assessment Report

Actual Expenditures through 06/30/2023

All Funds

Table 1: Budget to Actuals by Category

Category	SFY23 Appropriation/Budget		Actuals YTD-through 06/30/2023		Actuals + Projected		Variance from Appropriation		% of Variance to Appropriation
	Total	Special	Total	Special	Total	Special	Total	Special	Special
Administrative Costs									
DMAS - Medical Assistance Management Services	17,049,976	6,404,940	17,176,592	6,329,891	17,176,592	6,329,891	126,616	(75,050)	99%
DMAS - Administration & Support Services	25,070,889	8,969,113	27,673,041	8,680,506	27,673,041	8,680,506	2,602,152	(288,607)	97%
DMAS - 1115 Waiver Costs	-	-	-	-	-	-	-	-	0%
DSS - Administrative Eligibility Costs	23,770,552	5,942,638	23,770,552	5,942,638	23,770,552	5,942,638	-	-	100%
DMAS - Medical Costs	5,950,875,024	604,230,629	5,663,644,214	588,400,234	5,663,644,214	588,400,234	(287,230,810)	(15,830,395)	97%
			-	-	-	-	-	-	
Totals	6,016,766,441	625,547,321	5,732,264,399	609,353,269	5,732,264,399	609,353,269	(284,502,042)	(16,194,052)	97%

Coverage Assessment Revenues

June

Coverage Assessment 2023			
DMAS			Cumulative Remaining Balance
	Total Collections	Total Spending	
Balance from previous year¹			\$ 191,477,763
July	\$ -	\$ 46,744,389	\$ 144,733,374
August	\$ 37,490,342	\$ 44,769,672	\$ 137,454,045
September	\$ 131,643,439	\$ 52,379,668	\$ 216,717,815
October	\$ 9,655,832	\$ 49,273,496	\$ 177,100,151
November	\$ 12,599,447	\$ 50,550,782	\$ 139,148,816
December	\$ 168,829,741	\$ 52,383,292	\$ 255,595,265
January	\$ (1,055,987)	\$ 40,922,897	\$ 213,616,381
February	\$ 234,264	\$ 48,146,046	\$ 165,704,598
March	\$ 342,848	\$ 55,593,304	\$ 110,454,141
April	\$ 42,055,139	\$ 42,702,501	\$ 109,806,779
May	\$ 436,497	\$ 94,733,877	\$ 15,509,399
June	\$ 163,302,389	\$ 25,210,706	\$ 153,601,082
Coverage Assessment Year End Balance	\$ 565,533,950	\$ 603,410,632	\$ 109,806,779

Coverage Assessment 2023			
DSS			Cumulative Remaining Balance
	Total Collections	Total Spending	
Balance from previous year¹			\$ -
July	\$ -	\$ -	\$ -
August	\$ -	\$ -	\$ -
September	\$ 1,485,660	\$ 1,485,660	\$ -
October	\$ -	\$ -	\$ -
November	\$ -	\$ -	\$ -
December	\$ -	\$ -	\$ -
January	\$ 2,000,000	\$ 2,000,000	\$ -
February	\$ -	\$ -	\$ -
March	\$ -	\$ -	\$ -
April	\$ 2,456,979	\$ 2,058,342	\$ 398,637
May	\$ -	\$ -	\$ 398,637
June	\$ -	\$ 398,637	\$ (0)
Coverage Assessment Year End Balance	\$ 5,942,638	\$ 5,942,638	\$ (0)

Combined SFY23 Balance Remaining Total \$ 109,806,778

Actual Expenditures through 06/30/2023

All Funds

Table 1: Budget to Actuals by Category

Category - 496 - Medical Assistance Contracts	SFY23 Appropriation/Budget			Actuals YTD-through 06/30/2023			Actuals + Projected			Variance from Appropriation			% of Variance to Appropriation
	Total	Special	Federal	Total	Special	Federal	Total	Special	Federal	Total	Special	Federal	Special
Eligibility and Enrollment Contracts													
Conduent Claims Processing	2,542,655	635,664	1,906,991	5,354,885	1,338,721	4,016,164	5,354,885	1,338,721	4,016,164	2,812,230	703,058	2,109,173	211%
Magellan BNSA PMPM	4,711,684	1,802,569	2,909,115	6,145,080	2,350,949	3,794,131	6,145,080	2,350,949	3,794,131	1,433,396	548,381	885,016	130%
Dental PMPM	956,666	478,333	478,333	4,805,949	2,402,975	2,402,975	4,805,949	2,402,975	2,402,975	3,849,283	1,924,642	1,924,642	502%
KePro (Uses a Flat Rate)	799,442	199,861	599,582	792,372	198,093	594,279	792,372	198,093	594,279	(7,070)	(1,768)	(5,303)	99%
CDCN	77,029	38,515	38,515	78,305	39,153	39,153	78,305	39,153	39,153	1,276	638	638	102%
FY22 GA Action and BEX from 499	3,900,000	1,950,000	1,950,000	-	-	-	-	-	-	(3,900,000)	(1,950,000)	(1,950,000)	0%
FY23 One Time BEX	4,062,500	1,300,000	2,762,500	-	-	-	-	-	-	(4,062,500)	(1,300,000)	(2,762,500)	0%
496 Totals	17,049,976	6,404,940	10,645,035	17,176,592	6,329,891	10,846,701	17,176,592	6,329,891	10,846,701	126,616	(75,050)	201,666	99%

Category - 499 - Administrative Contracts	SFY23 Appropriation/Budget			Actuals YTD-through 06/30/2023			Actuals + Projected			Variance from Appropriation			% of Variance to Appropriation
	Total	Special	Federal	Total	Special	Federal	Total	Special	Federal	Total	Special	Federal	Special
Contracts and MEL													
Conduent CoverVA	-	-	-	19,021	1,902	17,119	19,021	1,902	17,119	19,021	1,902	17,119	0%
Maximus CoverVA Implementation	-	-	-	1,005,617	100,562	905,055	1,005,617	100,562	905,055	1,005,617	100,562	905,055	0%
Maximus CoverVA Operational	9,544,590	2,386,148	7,158,443	6,602,374	1,719,766	4,882,608	6,602,374	1,719,766	4,882,608	(2,942,216)	(666,383)	(2,275,835)	72%
Maximus Settlement Payout	-	-	-	9,970,660	2,618,405	7,352,256	9,970,660	2,618,405	7,352,256	9,970,660	2,618,405	7,352,256	0%
Conduent MMIS Operational Costs	2,777,266	694,317	2,082,950	2,215,440	553,860	1,661,580	2,215,440	553,860	1,661,580	(561,826)	(140,456)	(421,369)	80%
Conduent Postage	181,500	90,750	90,750	137,702	68,851	68,851	137,702	68,851	68,851	(43,798)	(21,899)	(21,899)	76%
VCU Expansion Impact Evaluation	451,677	112,919	338,757	468,115	234,057	234,057	468,115	234,057	234,057	16,438	121,138	(104,700)	207%
Magellan RX (PBMS)	421,656	105,414	316,242	403,384	100,846	302,538	403,384	100,846	302,538	(18,272)	(4,568)	(13,704)	96%
Project Connect Outreach	188,078	80,186	80,186	305,830	152,915	152,915	305,830	152,915	152,915	117,752	72,729	72,729	191%
Myers & Stauffer Payment Error Rate Measurement & Eligibility Audits	728,823	364,412	364,412	44,922	22,461	22,461	44,922	22,461	22,461	(683,902)	(341,951)	(341,951)	6%
Mercer Rate Setting	200,000	100,000	100,000	-	-	-	-	-	-	(200,000)	(100,000)	(100,000)	0%
Maximus Enrollment Broker	2,557,455	1,278,728	1,278,728	1,526,320	763,160	763,160	1,526,320	763,160	763,160	(1,031,135)	(515,568)	(515,568)	60%
Health Services Advisory Group EQRO	689,746	172,437	517,310	419,423	104,856	314,567	419,423	104,856	314,567	(270,323)	(67,581)	(202,743)	61%
Direct Mail Works Agency Mailings	1,235,972	604,133	604,133	612,038	306,019	306,019	612,038	306,019	306,019	(623,933)	(298,114)	(298,114)	51%
Granicus Marketing Outreach	152,602	38,150	114,451	153,002	38,250	114,751	153,002	38,250	114,751	400	100	300	100%
Reingold Print Communications	135,000	67,500	67,500	-	-	-	-	-	-	(135,000)	(67,500)	(67,500)	0%
VHI All Payers Claim Database	116,970	29,243	87,728	-	-	-	-	-	-	(116,970)	(29,243)	(87,728)	0%
31 MEL	3,789,194	1,894,597	1,894,597	3,789,194	1,894,597	1,894,597	3,789,194	1,894,597	1,894,597	(0)	(0)	(0)	100%
FY22 GA Action - Cover Cost of Interoperability and patient access requirements	470,924	235,462	235,462	-	-	-	-	-	-	(470,924)	(235,462)	(235,462)	0%
Merger of the Medicaid Managed Care Programs	479,322	239,661	239,661	-	-	-	-	-	-	(479,322)	(239,661)	(239,661)	0%
Personal Care Attendant Orientation Training	50,114	25,057	25,057	-	-	-	-	-	-	(50,114)	(25,057)	(25,057)	0%
Waiver contractor for implementation	900,000	450,000	450,000	-	-	-	-	-	-	(900,000)	(450,000)	(450,000)	0%
499 Totals	25,070,889	8,969,113	16,046,366	27,673,041	8,680,506	18,992,535	27,673,041	8,680,506	18,992,535	2,602,152	(288,607)	2,946,169	97%

DSS Administrative Costs	SFY23 Appropriation/Budget			Actuals YTD-through 03/31/2023			Actuals + Projected			Variance from Appropriation			% of Variance to Appropriation
	Total	Special	Federal	Total	Special	Federal	Total	Special	Federal	Total	Special	Federal	Special
Contracts and MEL													
DSS Eligibility Determination	23,770,552	5,942,638	17,827,914	23,770,552	5,942,638	17,827,914	23,770,552	5,942,638	17,827,914	-	-	-	100%
Total	23,770,552	5,942,638	17,827,914	23,770,552	5,942,638	17,827,914	23,770,552	5,942,638	17,827,914	-	-	-	100%

**DMAS Medical Resources Needed for Medicaid Expansion
2023**

	Appropriation ¹		Funding Adjustments ²		Total Current Appropriation		YTD actuals as of June		Balance Remaining	
	Total Funds	Special Funds	Total Funds	Special Funds	Total Funds	Special Funds	Total Funds	Special Funds	Total Funds	Special Funds
General Medical Care: MCOs²	4,696,899,982	469,689,998	613,750,038	70,518,131	5,310,650,021	540,208,129	5,127,374,919	513,923,480	183,275,102	26,284,649
Capitation Payments: Low-Income Adults & Children	3,640,327,999	364,032,800	460,312,529	46,031,253	4,100,640,528	419,207,180	3,891,602,281	388,874,441	209,038,247	30,332,739
Capitation Payments: CCC+ Program	1,434,448,681	143,444,868	153,437,509	15,343,751	1,587,886,190	158,788,619	1,642,720,021	164,265,806	(54,833,831)	(6,477,187)
MCO Pharmacy Rebates	(377,876,697)	(37,787,670)	-	-	(377,876,697)	(37,787,670)	(406,947,383)	(39,216,767)	29,070,686	1,429,097
General Medical Care: Fee-For-Service	467,673,241	46,767,324	-	-	467,673,241	46,767,324	341,048,382	57,864,666	126,624,859	(11,097,342)
Inpatient Hospital	244,427,750	24,442,775	-	-	244,427,750	24,442,775	139,958,089	13,994,937	104,469,661	10,447,838
Outpatient Hospital	42,732,865	4,273,287	-	-	42,732,865	4,273,287	28,997,255	2,899,318	13,735,610	1,373,969
Physician/Practitioner Services	29,437,432	2,943,743	-	-	29,437,432	2,943,743	24,871,254	2,462,268	4,566,178	481,475
Clinic Services	7,633,185	763,319	-	-	7,633,185	763,319	13,739,478	935,323	(6,106,293)	(172,005)
Pharmacy	8,292,562	829,256	-	-	8,292,562	829,256	5,730,227	572,884	2,562,335	256,373
FFS Pharmacy Rebates	(7,301,477)	(730,148)	-	-	(7,301,477)	(730,148)	(23,732,441)	(2,292,910)	16,430,964	1,562,763
Medicare Premiums Part D	-	-	-	-	-	-	26,827,361	26,827,361	-	-
Dental	132,879,516	13,287,952	-	-	132,879,516	13,287,952	115,528,645	11,552,864	17,350,871	1,735,088
Transportation	5,686,407	568,641	-	-	5,686,407	568,641	3,718,142	371,756	1,968,265	196,885
All Other	3,885,001	388,500	-	-	3,885,001	388,500	5,410,372	540,866	(1,525,371)	(152,366)
Behavioral Health & Rehabilitative Services	8,004,121	800,412	-	-	8,004,121	800,412	10,303,946	1,030,334	(2,299,825)	(229,922)
MH Case Management	-	-	-	-	-	-	1,034,120	103,412	(1,034,120)	(103,412)
MH Residential Services	-	-	-	-	-	-	-	-	-	-
MH Rehabilitative Services	-	-	-	-	-	-	9,269,826	926,922	(9,269,826)	(926,922)
Early Intervention & EPSDT-Authorized Services	-	-	-	-	-	-	-	-	-	-
Long-Term Care Services	57,456,927	5,745,693	-	-	57,456,927	5,745,693	60,882,306	6,000,852	(3,425,379)	(255,159)
Nursing Facility	18,603,100	1,860,310	-	-	18,603,100	1,860,310	11,176,236	1,117,616	7,426,864	742,694
Private ICF/MRs	-	-	-	-	-	-	2,487,314	248,730	(2,487,314)	(248,730)
PACE	-	-	-	-	-	-	4,917,092	491,705	(4,917,092)	(491,705)
HCBC Waivers: Personal Support	-	-	-	-	-	-	10,347,254	1,034,336	(10,347,254)	(1,034,336)
HCBC Waivers: Habilitation	38,853,827	3,885,383	-	-	38,853,827	3,885,383	26,880,792	2,625,451	11,973,035	1,259,932
HCBC Waivers: Nursing, EM/AT, Adult Day Care, Alzheimers	-	-	-	-	-	-	2,462,170	246,212	(2,462,170)	(246,212)
HCBC Waivers: Case Management & Support	-	-	-	-	-	-	2,611,448	236,802	(2,611,448)	(236,802)
Hospital Payments³	107,090,714	4,227,202	-	-	107,090,714	10,709,071	124,034,661	9,580,902	(16,943,947)	1,128,169
Total Medicaid EXPANSION Expenditures (coverage)	\$ 5,337,124,986	\$ 527,230,629	\$ 613,750,038	\$ 70,518,131	\$ 5,950,875,024	\$ 604,230,629	\$ 5,663,644,214	\$ 588,400,234	\$ 287,230,810	\$ 15,830,396
Federal Funds	4,809,894,353	-	568,750,038	-	5,378,644,391	-	5,075,243,980	-	271,400,414	-
Coverage Assessment	527,230,629	527,230,629	45,000,000	-	572,230,629	572,230,629	588,400,234	588,400,234	15,830,396	15,830,396
Revenue (PY Pharmacy Rebates & Interest on Coverage Assessment)⁴			\$ -	\$ -	\$ -	\$ -	\$ -	\$ (30,384,602)		

¹Chapter 2 Appropriation

²General Assembly and Intra-Agency Budget Adjustments

³This is not calculated as 10% of total because it is a net of IGT Funded-PSP Expansion

⁴This number shows as negative because it is revenue received that offsets collections from the hospitals.

DMAS Payment Rate Assessment Summary 2023

REVENUES

Rate Assessment 2023			
	Total Collections	Total Spending	Cumulative Remaining Balance
Balance from previous year			\$ 55,771
July	\$ 9,599,458	\$ -	\$ 9,655,229
August	\$ 126,199,492	\$ 135,798,948	\$ 55,773
September	\$ -	\$ -	\$ 55,773
October	\$ 44,257		\$ 100,030
November	\$ 191,266,209	\$ 188,918,641	\$ 2,447,598
December	\$ -	\$ -	\$ 2,447,598
January	\$ 163,644	\$ -	\$ 2,611,242
February	\$ 205,433,094	\$ 207,780,689	\$ 263,647
March	\$ -	\$ -	\$ 263,647
April	\$ 121,182		\$ 384,829
May	\$ 235,045,689	\$ 235,045,688	\$ 384,830
June	\$ 217,956	\$ -	\$ 602,786
Rate Assessment Year End Balance	\$ 768,090,981	\$ 767,543,966	\$ 602,786

EXPENDITURES

	Medical Accuracy Report														
	Appropriation			Funding Adjustments ¹			Total Current Appropriation			YTD actuals as of June			Appropriation Balance Remaining		
	Total Funds	Special Funds	Federal Funds	Total Funds	Special Funds	Federal Funds	Total Funds	Special Funds	Federal Funds	Total Funds	Special Funds	Federal Funds	Total Funds	Special Funds	Federal Funds
Base Medicaid Rate Assessment	867,600,452	86,760,045	780,840,407	513,464,360	51,346,434	462,117,926	1,381,064,812	138,106,479	1,242,958,333	1,381,064,812	138,106,479	1,242,958,333	-	-	-
Total	837,434,167	418,717,084	418,717,083	605,499,462	210,720,403	394,779,059	1,442,933,629	629,437,487	813,496,142	1,442,933,629	629,437,487	813,496,142	-	-	-
	\$1,705,034,619	\$505,477,129	\$1,199,557,490	\$1,118,963,822	\$262,066,837	\$856,896,985	\$2,823,998,441	\$767,543,966	\$2,056,454,475	\$2,823,998,441	\$767,543,966	\$2,056,454,475	\$0	\$0	\$0

¹General Assembly and Intra-Agency Budget Adjustments