

ANNUAL REPORT TO THE GOVERNOR AND GENERAL ASSEMBLY



ENERGY CONSERVATION EFFORTS OF VIRGINIA'S INVESTOR-OWNED PUBLIC UTILITIES IN 2023



Submitted by the Virginia Department of Energy

December 19, 2023

Introduction

The Code of Virginia (§ 45.2-1712) requires each investor-owned public utility (IOU) that provides electricity service in the Commonwealth to prepare an annual report to the Virginia Department of Energy (Virginia Energy) delineating its efforts to conserve energy. In the report, each IOU is required to disclose its implementation of demand-side management (DSM) programs serving its customers and its efforts to improve energy efficiency and conservation relating to its internal operations. These annual reports are to be submitted by November 1 to the State Energy Office of Virginia Energy. The State Energy Office is required to compile the utilities' reports and submit the compilation to the Governor and the General Assembly.

For the year 2023, reports were received from Virginia Electric and Power Company (Dominion Energy, or Dominion), Appalachian Power Company (APCo) and Kentucky Utilities Company d/b/a Old Dominion Power Company (ODP) on or by November 1. Each report includes the respective IOU's energy conservation efforts during the past year. The reports also include how the IOUs implement their demand-side management (DSM) programs including energy efficiency (EE) and demand response (DR). A copy of each utility's full report is attached.

Dominion Energy's report summarizes its current efforts to implement DSM tariffs and programs. ODP's report discloses its efforts to conserve energy. APCo describes its previous, ongoing and expected demand-side resource activity in the report.



**Dominion
Energy[®]**

Virginia Electric and Power Company

**Annual Report to the
Virginia Department of Energy**

**As Required by § 45.2-1712 of the Code of Virginia
Annual Reporting by Investor-Owned Public Utilities**

November 1, 2023

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INTRODUCTION

Pursuant to Virginia Code § 45.2-1712, Virginia Electric and Power Company (“Dominion Energy Virginia” or the “Company”) submits this Annual Report of Conservation Efforts (“Report”) to the Virginia Department of Energy.

Virginia Code § 45.2-1712, *Annual reporting by investor-owned public utilities*, provides that:

Each investor-owned public utility providing electric service in the Commonwealth shall prepare an annual report disclosing its efforts to conserve energy, including (i) its implementation of customer demand-side management programs and (ii) efforts by the utility to improve efficiency and conserve energy in its internal operations pursuant to § 56-235.1. The utility shall submit each annual report to the Division by November 1 of each year, and the Division shall compile the reports of the utilities and submit the compilation to the Governor and the General Assembly as provided in the procedures of the Division of Legislative Automated Systems for the processing of legislative documents.

Virginia Code § 56-235.1, *Conservation of energy and capital resources*, provides that:

It shall be the duty of the Commission to investigate from time to time the acts, practices, rates or charges of public utilities so as to determine whether such acts, practices, rates or charges are reasonably calculated to promote the maximum effective conservation and use of energy and capital resources used by public utilities in rendering utility service. Where the Commission finds that the public interest would be served, it may order any public utility to eliminate, alter or adopt a substitute for any act, practice, rate or charge which is not reasonably calculated to promote the maximum effective conservation and use of energy and capital resources used by public utilities in providing utility service and it may further provide for the dissemination of information to the public, either through the Commission staff or through a public utility, in order to promote public understanding and cooperation in achieving effective conservation of such resources; provided, however, that nothing in this section shall be construed to authorize the adoption of any rate or charge which is clearly not cost-based or which is in the nature of a penalty for otherwise permissible use of utility services. This section shall not apply to telephone companies.

Energy conservation is essential to the Commonwealth’s future and continues to be one of the Company’s top priorities. The General Assembly, through the Grid Transformation and Security Act (“GTSA”) and the Virginia Clean Economy Act (“VCEA”), established energy efficiency proposed spending targets and incremental energy efficiency savings goals applicable to the Company, for each year 2022 through 2025, with the goal of reaching 5% energy efficiency savings (based on 2019 jurisdictional electricity sales) by 2025.

This Report covers the Company’s conservation efforts for the approximate time September 1, 2022 through August 31, 2023 and is divided into two sections. The first section focuses on the Company’s implementation of customer demand-side management (“DSM”) programs and includes a description of current DSM tariffs and programs, plans for future programs, and efforts at evaluating, measuring, and verifying the energy savings resulting from these programs.

The Report’s second section focuses on the Company’s efforts, as well as broader efforts throughout the Dominion Energy, Inc. organization (“Dominion Energy”), to improve energy efficiency and conservation in its internal operations. For example, this includes a description about how the Company conserves and uses energy efficiently in areas such as Facilities, Information Technology, Investment Recovery, and other Dominion Energy-wide initiatives. Although the requirement in Va. Code § 45.2-1712 is specific to the Company as an investor-owned utility operating in Virginia, the Company believes that it is also important to note more extensive programs where it participates alongside other Dominion Energy entities.

I.
**CUSTOMER DEMAND-SIDE MANAGEMENT (DSM) PROGRAMS,
ENERGY EFFICIENCY (EE), AND DEMAND RESPONSE (DR) PROGRAMS**

DSM, EE, and DR Programs

Overview

The Company generally defines DSM as all activities or programs undertaken to influence the amount and timing of electricity use. Demand-side resources are used to encourage more efficient use of existing resources and to potentially delay or eliminate the need for new supply-side infrastructure. In this Report, the Company will summarize its current efforts to implement DSM tariffs and programs. The Company's DSM programs are designed, among other purposes, to provide customers the opportunity to better manage their electricity usage.

The Company's DSM planning process has also been enhanced since the Company's 2021 Annual Report through the development of a DSM long-term plan. In the 2020 DSM Final Order (Case No. PUR-2020-00274), the SCC directed the Company to present a long-term plan for DSM sufficient to comply with the total energy savings targets in the VCEA and investment levels in the GTSA. The SCC required that the long-term plan should include: (i) proposed program savings and budgets for the five-year period beginning January 1, 2022, sufficient to comply with the total energy savings targets in the VCEA and investment levels in the GTSA; (ii) a proposed plan and framework for consolidating, streamlining, and marketing the public-facing aspects of the Company's approved and proposed DSM programs to facilitate participation at the levels required to achieve the VCEA targets; and (iii) a detailed project management plan and risk management strategy demonstrating that the Company has identified and planned for deployment of the resources required to implement its revised programs. The SCC also required that the strategic plan should reflect short-term, medium-term, and long-term recommendations for improvement of the Company's DSM Portfolio.

In consideration of VCEA targets and discussions with DSM stakeholders, the Company decided to obtain an external industry-informed perspective to assist in developing a DSM long-term plan. Accordingly, in 2020, the Company issued an RFP for consulting, planning, and technical services in support of the Company's DSM portfolio. Cadmus was the successful bidder in this RFP process. Cadmus was charged with developing a long-term plan for DSM that could chart the Company's path over the next decade. Throughout the development of the long-term plan, Cadmus consulted with the Company, its DSM contractors, and numerous internal and external stakeholders for input and feedback.

The DSM long-term plan provides a path forward for the Company’s DSM program portfolio, with the end goal of setting forth an achievable strategy for meeting the VCEA energy efficiency targets. It provides a vision and pathways for making every practicable effort to achieve the legislative goals over short-, medium-, and long-term timeframes. The long-term plan addresses strategic vision; achievability of GTSA and VCEA energy efficiency targets; risks, challenges, and opportunities stemming from legislative and regulatory changes; sector profiles, program design recommendations, and implementation pathways aligned with targets and high-level timelines; approaches for adapting to an evolving customer market and advancements in technology; and high-level forecasts of energy and demand impacts, program costs, and cost-effectiveness.

In sum, the Company expects the DSM long-term plan to be instrumental in future iterations of the DSM planning process, which will be reflected in future filings. The SCC has also issued directives regarding the evaluation, measurement, and verification of the Company’s DSM programs, which will guide how energy and capacity savings influence planning projections.

List of Programs

Figure 1 provides a list of the Company’s DSM tariffs and programs that were active or approved by the State Corporation Commission of Virginia (the “Commission” or the “SCC”), since the Company’s 2022 Annual Report. The table thus includes the most recently approved programs (DSM Phase XI) that were filed with the Commission in December 2022. The Company anticipates filing its next phase of DSM programs in December 2023 with the intent to report its proposed DSM program portfolio in next year’s annual report. As noted in the DSM long-term plan, the Company is also working through efforts to streamline its DSM portfolio in order to enhance the overall customer experience.

Figure 1 – Dominion Energy Virginia Tariffs and Programs

| Tariffs | |
|--|--|
| Standby Generation | |
| Active and Recently Approved DSM Programs | |
| | DSM Phase VIII Non-residential New Construction |
| DSM Phase VII Residential Appliance Recycling | DSM Phase VIII HB 2789 (Heating and Cooling/Health and Safety) |
| DSM Phase VII Residential Efficient Products Marketplace | DSM Phase II Non-residential Distributed Generation |

| | |
|---|--|
| DSM Phase VIII Residential Home Energy Assessment | DSM Phase VII Non- Residential Lighting Systems & Controls |
| DSM Phase VIII Residential Smart Thermostat (EE & DR) | DSM Phase VII Non-Residential Heating & Cooling Efficiency |
| DSM Phase VIII Electric Vehicle (Peak Shaving) | DSM Phase VII Non-Residential Window Film |
| DSM Phase VIII Residential Electric Vehicle (EE and DR) | DSM Phase VII Non-Residential Manufacturing |
| DSM Phase VIII Residential Energy Efficiency Kits | DSM Phase VII Non-Residential Office |
| DSM Phase VIII Residential Home Retrofit | DSM Phase VIII Residential/Non-residential Multi-family |
| DSM Phase VIII Residential Manufactured Housing | DSM Phase VIII Non-residential Midstream Energy Efficient Products |
| DSM Phase VIII Residential New Construction | DSM Phase VIII Small Business Improvement Enhanced |
| DSM Phase IX HB 2789 Solar Component | DSM Phase IX Non-residential Agricultural |
| DSM Phase IX Residential Income and Age Qualifying | DSM Phase IX Non-residential Building Automation |
| DSM Phase IX Residential Water Savings (EE) | DSM Phase IX Non-residential Building Optimization |
| DSM Phase IX Residential Water Savings (DR) | DSM Phase IX Non-residential Engagement |
| DSM Phase IX Residential Smart Home | DSM Phase IX Non-residential Enhanced Prescriptive |
| DSM Phase IX Residential Virtual Audit | DSM Phase X Non-residential Lighting Systems & Controls Program Extension |
| DSM Phase X Residential Income and Age Qualifying Home Improvement (EE) | DSM Phase X Non-residential Income and Age Qualifying Program for Health Care and Rental Property Owners |
| DSM Phase X Small Business Behavioral (EE) | DSM Phase X Non-residential Data Center and Server Rooms (EE) |
| DSM Phase X Non-residential Health Care (EE) | DSM Phase X Non-residential Hotel and Lodging (EE) |
| DSM Phase X Voltage Optimization (EE) | DSM Phase XI Non-residential Custom Program (EE) |
| DSM Phase XI Residential Peak Time Rebate (DR) | DSM Phase XI Residential Customer Engagement (EE) |
| DSM Phase XI Residential EE Products Marketplace (EE) | Residential Electric Vehicle Telematics (DR) Pilot |
| Residential Income and Age Qualifying Bundle (EE) | Non-residential Income and Age Qualifying Bundle (EE) |
| Non-residential Prescriptive Bundle (EE) | Residential Retrofit Bundle (EE) |

Current DSM Tariffs

The Company currently offers one DSM pricing tariff, the Standby Generation (“SG”) rate schedule, in Virginia. This tariff provides incentive payments for dispatchable load reductions that can be called on by the Company when capacity is needed.

The SG rate schedule provides a direct means of implementing load reduction during peak periods by transferring load normally served by the Company to a customer’s standby generator. The customer receives a bill credit based on a contracted capacity level or average capacity generated during a billing month when SG is requested.

During a load reduction event, a customer receiving service under the SG rate schedule is required to transfer a contracted level of load to its dedicated on-site backup generator.

Phase XI DSM Programs

Overview

In December 2022, the Company filed with the SCC for approval of Phase XI of its DSM Portfolio in Case No. PUR-2022-00210. DSM Phase XI is comprised of the following nine new programs, consisting of five new Phase XI Programs and four new Program Bundles to streamline the DSM Portfolio: Non-Residential Income and Age Qualifying Bundle, Residential Income and Age Qualifying Bundle, Residential Electric Vehicle Telematics Pilot, re-designed Residential Customer Engagement and Residential Efficient Products Marketplace Programs, Residential Peak Time Rebate Program (Demand Response), Non-Residential Custom Program, Residential Enhanced Home Retrofit Bundle Program and the Non-Residential Enhanced Prescriptive Bundle Program. All programs with the exception of the Residential Electric Vehicle Telematics Pilot and the Residential Peak Time Rebate (Demand Response) are classified as energy efficiency programs under Va. Code § 56-576. On August 4, 2023, the SCC issued a final order approving all proposed programs in the proceeding.

Residential Income and Age Qualifying Bundle

The Residential Income and Age Qualifying Bundle combines existing and new program measures from the Company’s existing Phase IX Residential Income and Age Qualifying, Phase X Residential Income and Age Qualifying Enhanced and DSM Phase VIII House Bill 2789 (Heating and Cooling/Health and Safety Component) Programs, extends planned operation through 2028, and adds several new program measures to provide income and age qualifying residential customers with in-home energy assessments and installation of select energy-saving measures.

Energy assessments and installations will be conducted by qualified, local Weatherization Service Providers (“WSPs”) who currently offer weatherization related services through the Virginia Department of Housing and Community Development and have been approved by the Income and Age Qualifying Program to complete assessments and install the selected energy-saving products. The newly added program measures are wall insulation, heat pump replacement, baseboard upgrade, upgrade to mini split, ventilation fan, and duct replacement as well as EnergyStar ceiling fans, smart power strips, and T8 and T12 (fluorescent tube lighting) upgrade to LED lighting. This Bundled Program approach will allow homes to be treated more comprehensively and offer qualifying customers the opportunity to implement a wider variety of energy efficiency measures during the in-home energy assessment stage.

Non-residential Income and Age Qualifying Bundle

The proposed Non-residential Income and Age Qualifying Bundle combines the Phase VIII House Bill 2789 Program (Heating and Cooling/Health and Safety Component) and the Non-residential Income and Age Qualifying Program and extends them until 2028. The Non-residential Income and Age Qualifying Bundle would offer installation of select energy-saving measures to be installed in properties that house low-income and aging residents, but the electric bill is paid by the property, rather than the individual resident. This would include housing authority and master metered properties, assisted living residences, and nursing homes. These properties could enroll through the current process, have the incomes of the residents verified, and participate in the Non-residential Income and Age Qualifying Bundle. The energy assessments and installations will be conducted by qualified, local WSPs who currently offer weatherization related services through the Virginia Department of Housing and Community Development and have been approved by the Income and Age Qualifying Program to complete assessments and install the selected energy-saving products in the residential living areas.

Non-residential Prescriptive Bundle

The Non-residential Prescriptive Bundle would incorporate the Company’s expiring Phase VII Non-residential Heating and Cooling Efficiency Program, Non-residential Small Manufacturing and Non-residential Window Film Programs with the Phase IX Non-residential Enhanced Prescriptive Program. The consolidation of various program measures into an updated version of the Phase IX Non-residential Enhanced Prescriptive Program would allow the Company to consolidate programs and offer qualifying non-residential customers the ease of implementing a wide variety of energy efficiency measures. This Program would provide qualifying non-residential customers with incentives for the installation of refrigeration, commercial kitchen

equipment, HVAC improvements, window film installation and maintenance and installation of other program specific, energy efficiency measures.

Residential Home Retrofit Bundle

The proposed program re-design incorporates key program measures from the Company's Phase VII Residential Home Energy Assessment Program into the Phase VIII Residential Home Retrofit Program, but the requirement for all contractors to have Building Performance Institute ("BPI") certification will no longer be required for all installed measures. Instead, BPI certification will only be required for those contractors that perform measures that require BPI certification for detail diagnostic audits, including – air sealing, attic insulation, drill & fill wall insulation, basement wall insulation, and crawl space insulation. A-line LEDs are not included in the Program redesign in response to recent Energy Independence and Security Act driven changes to baseline efficiency. Program design introduces a handful of select new measures including the replacement of electric baseboard heating with air source heat pump, high efficiency room AC upgrades, and shower thermostats.

Residential Customer Engagement Program

The Program will target certain high energy usage customers and provide them with educational insights into their energy consumption via a Home Energy Report. The Home Energy report is intended to provide periodic suggestions on how to save energy based upon analysis of the customer's energy usage. Customers can opt-out of participating in the Program at any time. This is a new program design, building upon the success of the Phase VIII Residential Customer Engagement Program.

Residential Energy Efficient Products Marketplace Program

The program provides residential customers an incentive to purchase specific energy efficient appliances with a rebate through an online marketplace and through stores. This is a new program design, building upon the success of the Phase VII Residential Efficient Products Marketplace Program.

Residential Peak Time Rebate Program

This Program enables residential customers to reduce their energy usage consumption during peak time periods as called upon by the Company. During peak time rebate event days, the Company or the implementation vendor will alert customers with text messaging, emails or outbound telemarketing voicemails, as well as by utilizing the Company's dominionenergy.com website with banner announcements informing participants an event is in progress.

Non-residential Custom Program

This Program would provide qualifying non-residential customers, with a focus on larger facilities with demand greater than 300 kW, with the technical support and incentives needed to pursue non-standard, more complex energy efficiency projects. Through this proposed Program, the Company can help qualifying customers develop tailored projects that best meet their unique facility and organizational goals while achieving savings from a diverse mix of measures.

Residential EV Telematics (Demand Response)

The proposed Pilot Program would run in parallel with the current Electric Vehicle DR Program. Instead of communicating with the electric vehicle charger, the proposed Pilot Program would allow for integration with the onboard vehicle telematics to capture charging data and control the charging rate during load curtailment events dispatched by the Company.

Future DSM Programs

As part of the Grid Transformation and Security Act passed in 2018, the Company continues to meet with stakeholders and a third-party moderator, hired by the Commission, to discuss and plan for new DSM programs. In addition, competitive Requests for Proposals (RFPs) are being conducted for the fulfillment of new programs to be filed with the SCC.

Evaluation, Measurement & Verification (“EM&V”)

Overview

The Company is required to implement EM&V plans to quantify the level of energy and demand savings for approved DSM programs in Virginia and North Carolina. In its Virginia DSM filing in December 2022 for the Phase XI programs, the Company filed EM&V plans for all Phase XI programs for which the Company was requesting approval. The SCC approved these EM&V plans as part of its final order in the Phase XI proceeding in August of 2023

EM&V Reporting

As required by its regulators, the Company also provides annual EM&V reports about its programs that include: (i) the actual EM&V data; (ii) the cumulative results for each DSM program in comparison to forecasted annual projections; and (iii) any recommendations or observations following the analysis of the EM&V data. These reports are filed annually with the SCC and provide information through the prior calendar year. DNV (formerly DNV GL), a third-party vendor, continues to be responsible for developing, executing, and reporting the EM&V results for the Company’s currently approved DSM programs.

The Company filed its 2023 EM&V report, of calendar 2022 program results on June 15, 2023 in Case No. PUR-2020-00274. In its next EM&V report (to be filed in 2023), the Company will be incorporating the additional directives that resulted from the SCC's order in Case No. PUR-2021-00274, which evaluated EM&V practices and policies, and established baseline study requirements for certain DSM programs.

II.

EFFORTS TO IMPROVE EFFICIENCY AND CONSERVE ENERGY

The following section discusses the Company's overall efforts related to its focus on environmental stewardship, including initiatives to conserve energy through its internal operations pursuant to Va. Code § 56-235.1. The Company's efficiency and conservation commitment is multi-faceted. The Company views environmental responsibility as not only controlling emissions, but also conserving resources, such as energy and water. Examples of these projects and other environmentally focused projects are described below.

Consumer Education Programs

Overview

The Company's consumer education initiatives include providing demand and energy usage information, educational opportunities, and online customer support options to assist customers in managing their energy consumption. The Company's website has a section dedicated to energy conservation. This section contains helpful information for both residential and non-residential customers, including information about the Company's currently active DSM programs. Through consumer education, the Company is working to encourage the adoption of energy-efficient technologies in residences and businesses in Virginia. Examples of how the Company increases customer awareness include:

Twitter, Facebook, Instagram, LinkedIn, and YouTube

The Company uses the social media channels of Twitter, Facebook, Instagram, LinkedIn, and YouTube to provide real-time updates on energy-related topics, promote Company messages, and provide two-way communication with customers. The Company's Twitter account is available online at <<https://twitter.com/DominionEnergy>>. The Company's Facebook account is available online at <<https://www.facebook.com/dominionenergy/>>. The Company's Instagram account is available online at <<https://www.instagram.com/dominionenergy/>>. The Company's LinkedIn account is available at <<https://www.linkedin.com/company/dominionenergy/>>. The Company's YouTube account is available online at < <https://youtube.com/dominionenergy> >.

Dominion Energy Virginia Advertising

The Company advertises through television, digital, print, radio, and outdoor mediums to address a variety of topics including energy conservation and the use of renewable energy sources like solar and wind to help reduce carbon emissions.

News Releases

The Company prepares news releases and reports on the latest developments regarding its DSM initiatives, and provides updates on Company offerings and recommendations for saving energy as new information becomes available. For example, on June 21, 2023, the Company issued a press release on its bill assistance programs and summer cooling tips to help customers save energy and lower bills. Current and archived news releases can be viewed at <<https://news.dominionenergy.com/news>>.

Online Energy Calculators

Home and business energy calculators are provided on the Company's website to estimate electrical usage for homes and business facilities. The calculators can help customers understand specific energy use by location and discover new means to reduce usage and save money. An appliance energy usage calculator and holiday lighting calculator are also available to customers. The energy calculators are available at <<https://www.dominionenergy.com/home-and-small-business/ways-to-save/energy-saving-calculators>>.

Community Outreach

Dominion Energy remains steadfast in its commitment to communities within its service area through its programs like EnergyShare. EnergyShare, the company's year-round energy assistance program, has helped more than 920,000 individuals and families experiencing financial hardship with the cost to heat and cool their homes since its inception in 1982.

That commitment was further strengthened in September 2015 when EnergyShare expanded to include its weatherization component. For the first time a link was created between energy bill payment assistance and no-cost energy efficiency upgrades to address not only the immediate financial hardship of the customer, but also sustainable cost savings for the customer on their future energy bills. This expansion also included an increase in financial resources dedicated specifically to bill payment assistance and outreach for military veterans and individuals living with disabilities participating in the voucher programs of the Department of Veteran Services (DVS) and the Centers for Independent Living (CIL). Since this expansion, more than 22,000 homes have been made more energy efficient through weatherization and more than 10,000 military veterans and 9,800 individuals living with disabilities have been provided bill payment assistance.

Dominion Energy further strengthened its commitment to the community in 2018, pledging \$13 million annually to the EnergyShare program through 2028.

Customer Paperless Billing Program

Customers are reducing paper usage by choosing to participate in the Company's paperless billing program, eBill. 54% of Virginia and North Carolina eligible electric customers opt to receive their bill notification via email each month either through the Company's website or through their financial institution. Customers can create online accounts via dominionenergy.com to view and pay bills electronically and enroll in programs such as paperless billing, energy conservation, Renewable Energy Certificates (REF Select), 100% renewable generation (Rider TRG), and the Dominion Energy Green Power[®] Program. In 2020, customers performed approximately 21 million transactions through their online accounts. Further, many customers want to do business electronically, and the Company is providing the channels and options to do so through Internet, Mobile, and Interactive Voice Response Unit.

Employee Education Programs

"domnet"

The Company provides daily internal news and announcements to all its employees through its intranet site called "domnet", where energy efficiency and conservation topics are spotlighted on a routine basis. Employees are provided information concerning how to conserve energy at home and work and on various other environmental issues. For example, a June 2023 article showcased the Company's guidance against polystyrene foam ("styrofoam") for general office supplies.

Company Reporting on Conservation and Sustainability

Annual Sustainability and Corporate Responsibility Report

Dominion Energy publishes an annual "Sustainability & Corporate Responsibility (SCR) Report," which provides the latest information about the Company's environmental, social, and governance performance. On September 28, 2022, the Company issued its 2021 SCR Report, which generally covers the company's 2021 activities, is available online at <https://sustainability.dominionenergy.com>. The 2022 SCR Report is expected to be published in the fourth quarter of 2023.

Dominion Energy's 2021 SCR Report highlights significant investments in clean energy, including its progress toward its Net Zero commitments. Dominion Energy expanded its Net Zero commitments in February 2022. They now not only cover those emissions within the Company's direct control, but also Scope 2 and the following three material categories of Scope 3 emissions:

electricity purchased to power the grid, fuel for its power stations and gas distribution systems, and consumption by natural gas customers.

The SCR Report also covers a variety of additional topics, including safety, reliability, governance, energy value, contributions to communities, and benefits provided to employees. Beginning in 2021, Dominion Energy began publishing a standalone annual report on Diversity, Equity, and Inclusion, which expands on employee experience, community impact, and supplier diversity. The 2022 Diversity, Equity, and Inclusion Report is available online at <<https://dei.dominionenergy.com>>.

2022 Climate Report

Dominion Energy published its most recent Climate Report in December 2022 highlighting potential pathways that support its commitment to achieve Net Zero emissions by 2050.¹ The report aligns with the recommendations of the Task Force on Climate-related Financial Disclosures (TCFD) and includes 1.5-degree scenario modeling consistent with the Paris Agreement on climate change.

With the effects of climate change emerging globally, Dominion Energy has a vital role to play in reducing emissions. As the Company transitions to Net Zero, it is thoughtfully exploring solutions that can accelerate decarbonization and help limit stakeholder exposure to risks, while remaining true to its mission of providing safe, reliable, and affordable service to millions of households and businesses in the U.S. The report details Dominion Energy's strong climate governance framework that guides its corporate strategy and risk management processes along with an inventory of emissions across the value chain. Finally, the report details the Company's progress on emission reductions through 2021, decarbonization strategy, and the risks and opportunities associated with climate change. The 2022 Climate Report is also available online at <<https://esg.dominionenergy.com/assets/pdf/2022-Climate-Report.pdf>>. The Company expects to issue the next Climate Report in the fourth quarter of 2024.

CDP Climate Change Questionnaire

Dominion Energy submitted responses to the CDP's Climate Change Questionnaire in 2022 for the 2021 reporting year. The CDP was formerly named the "Carbon Disclosure Project," and it is

¹ Dominion Energy's Net Zero commitment includes the following carbon and methane emissions: Scope 1 (direct) emissions; Scope 2 (indirect) emissions from electricity the company consumes but does not generate; and Scope 3 (indirect) emissions from three material categories: electricity purchased to power the grid, fossil fuels purchased for our power stations and gas distribution systems, and consumption of sales gas by our natural gas customers.

an independent, not-for-profit organization that collects information from large corporations about their greenhouse gas emissions and climate change strategies. The project then discloses that information to investors and the public. The focus of this questionnaire is to provide investors and the public with insight to companies' awareness of potential environmental risks and vulnerabilities, progress in assessing specific impacts, and implementation of adaptation measures and strategies to manage risks. This is the fifth year in a row that Dominion Energy submitted the Climate Change Questionnaire since 2017. Responses are graded by a third party (F to A+). The grade for the 2022 CDP response for the 2021 reporting year resulted in A, which made Dominion Energy the only electric company in the US to receive an A in Climate for the 2021 reporting year and maintains its place in the "leadership band" among utility peers. CDP ratings are used by investors to determine Company resiliency to financial risks caused by climate change.

The 2022 questionnaire focuses on how climate change risks and opportunities are identified, assessed, and managed. The climate CDP provides details regarding impacts of climate-related issues on strategy, financial planning and businesses and how climate-related issues are integrated into Dominion Energy's business objectives. This was the fourth year the Company underwent third-party verification of the Greenhouse Gas ("GHG") emissions data for assets reported to the CDP and the first year that Dominion Energy underwent Reasonable Assurance verification of its Scope 1 and Scope 2 emissions from a third-party auditor, which is a higher level of verification than prior years. Reasonable Assurance verification requires sufficient detail so the verifier can form an opinion around completeness and accuracy. This includes more extensive data reviews, site visits, and interviews with its power station employees. Dominion Energy also received limited assurance verification on its Scope 3 emissions.

Among other things, the CDP's 2022 Climate Change Questionnaire discloses and details:

- Dominion Energy's progress made towards climate-related targets, included in its Net Zero target and interim carbon and methane reduction targets.
- In addition to the 2021 quantification for its Net Zero commitment progress in the Targets and Performance section, Dominion Energy also communicated that in February 2022 Dominion Energy expanded its commitment to include Scope 2 and material Scope 3 categories.
- The low-carbon transition plan and how it supports business strategy and gives examples that demonstrate the steps necessary to transition to a lower GHG future.

- Dominion Energy reports on emission reduction initiatives, including CO2e saving estimates and financial figures which include solar projects that came online in 2021 and its CVOW pilot project.
- Identified climate-related risks and opportunities that relate to the Company's businesses, such as emerging regulations and technologies. Specifically, Dominion Energy provides details of its investments in low-carbon research initiatives, including its partnership with the Electric Power Research Institute and the Gas Technology Institute. Dominion Energy discloses the average percentage of the investment over the last three years in research and development projects. Examples of projects discussed in this section include energy storage, the electric school bus program, RNG, electric vehicles, microgrids, and electrification. The climate CDP also provides details about Dominion Energy's other engagement activities it undertakes and describes the process that it has in place to ensure that all its direct and indirect activities influencing policy are consistent with Dominion Energy's overall climate change strategy.

Water Conservation Questionnaire

Since 2011, Dominion Energy has participated in the CDP's annual "Water Security Questionnaire" to share data and information with investors and the public about the Company's overall water use and risk management practices. Dominion Energy's grade for the 2022 Water CDP, reporting on 2021 operations, was an A. Similar to the Climate score, Dominion Energy was once again the only electric utility in the US to achieve an A. This grade places Dominion Energy in the "Leadership band", whereas peers in the United States who were invited to respond earned an average score of B of "Management band."

Dominion Energy submitted responses to the CDP's Water Security Questionnaire in 2022 for the 2021 reporting year. The 2022 questionnaire focuses on how water-related risks and opportunities are identified, assessed, and managed. Some of the efforts the Company has undertaken to reduce, reuse, or recycle water include:

- Chesterfield Power Station is reusing wastewater from Proctors Creek Wastewater Treatment Plant in portions of its air emissions control equipment;
- Possum Point, Southampton, and Clover power stations are reusing water from cooling towers in air and wastewater treatment and various other systems;
- Clover Power Station is reusing treated wastewater in the air emissions treatment system;

- Virginia City Hybrid Energy Center, using an air-cooled condenser, is reducing use of water for cooling by at least 90%, and reusing process water to condition the ash for transport to the onsite captive landfill and as scrubber spray water;
- Warren County, Brunswick County, and Greenville power stations, which became operational 2014, 2016 and 2018 respectively, are reducing water use by using similar cooling system technology; and
- Bear Garden Power Station in Buckingham County, Virginia is changing the operation of its cooling tower to prevent taking water from the James River, conserving 50 million gallons per year.

Transportation Decarbonization

Electric Vehicles

The Company currently has twenty-three fully electric, sixty-five plug-in hybrid-electric, and one hundred ninety-nine hybrid-electric vehicles in its service fleet. In addition, the Company continues to invest in idle mitigation technology, employed in vehicles such as service trucks where the aerial lifts are powered by hybrid electric technology. Other green fleet initiatives include business units selecting electric forklifts where applicable, the introduction of electric UTV pilot programs, and the use of renewable natural gas in converted vehicles. Dominion Energy also uses biodiesel fuel at 36 locations in Virginia and North Carolina.

Dominion Energy is continuing the installation of electric vehicle charging stations at its offices to provide charging for fleet vehicles and workplace charging for employees' personal electric vehicles. Dominion Energy also has an incentive program for employees who purchase a new or used electric vehicle and offers workplace charging at no cost for enrolled employees' personal EVs / PHEVs.

In 2021, Dominion Energy announced an ambitious carbon-reduction vehicle initiative to convert a significant portion of its vehicles to electric power and clean-burning alternative fuels by 2030.

- 75% of passenger vehicles, including sedans and SUVs, will be converted to electric power by 2030.
- 50% of work vehicles – from full-size pickups and bucket trucks to forklifts and ATVs – will be converted by 2030 to plug-ins, battery electric vehicles, or vehicles fueled by cleaner-burning alternatives, such as hydrogen, renewable natural gas, and compressed natural gas. In the transition, the Company will make use of trucks equipped with emissions-reducing ePTO (Electric Power Takeoff) systems.

- 100% of all new vehicles – from sedans to heavy-duty vehicles – purchased will be powered either by electricity or alternative fuels, after 2030.

Environmental and Conservation Awards

Climate Disclosure Project

“A Rating”

In 2023, Dominion Energy scored an A rating on climate change and water security from CDP for the 2022 performance. Only 2% of companies earn an “A” rating in either category.

U.S. Environmental Protection Agency & Department of Energy

“Virginia ENERGY STAR® Award Winner”

In 2023, Dominion Energy Virginia was recognized by the EPA for assisting with the sale of 3.6 million ENERGY STAR® certified LED bulbs and over 15,000 residential customer rebates on ENERGY STAR® certified appliances. Dominion Energy is recognized for its efforts in tackling the climate crisis and supporting the clean energy transition.

“Tree Line USA Utility”

Dominion Energy Virginia has been recognized as a Tree Line USA Utility for twelve consecutive years. This recognition is a result of its commitment to five core standards: 1) quality tree care, 2) annual worker training, 3) tree planting and public education, 4) tree-based energy conservation program, and 5) Arbor Day celebration, established by the Arbor Day foundation and reviewed by state foresters.

Electric Utility Industry Sustainable Supply Chain Alliance (“EUISSCA”)

“EUISSCA Sustainable Supply Chain Award”

In 2022, Dominion Energy won the EUISSCA Sustainable Supply Chain Award for submitting a case study that demonstrates sustainable practices within the supply chain.

Newsweek

“America’s Most Responsible Companies”

In 2023, Dominion Energy ranked as one of “America’s Most Responsible Companies” based on environmental, social, and corporate governance indicators.

POWER Magazine

“POWER’s Water Award”

Dominion Energy won the 2023 POWER Water Award for the Reverse Osmosis (RO) Concentrate Recovery System at Surry Power Station in Virginia. The system reduces the annual water withdrawal from the Upper Potomac Aquifer by about 13.9 millions gallons annually.

Workplace Sustainability

The Company applies the principles of sustainability across the board — including in Dominion Energy’s places of work. This ensures its employees experience and cultivate a sustainable mindset throughout their workday – even when doing something as simple as pouring a cup of coffee.

Waste Reduction Programs

- Recycling programs for typical office waste (e.g., paper, cardboard, plastic, aluminum) are available to employees at most of Dominion Energy’s corporate offices. In addition, the Company continues to implement centralized waste collection at additional facilities.
- Dominion Energy’s Corporate Composting program diverted over 50 tons of food and other organic waste away from landfills in 2022.
- Dominion Energy has implemented sustainable solutions for fixtures, furniture and equipment. During the consolidation of Electric Transmission employees from two different facilities to the newly renovated and constructed facility at the Innsbrook Technical Center in Glen Allen, VA and moving employees out of one building in downtown Richmond, VA in advance of a potential sale, over 1600 tons of CO2 emissions were avoided through reuse of furniture, recycling materials, and donations to charitable organizations.
 - 2400 and 2501 Grayland Ave buildings: 97% waste diversion
 - Highwoods I building: 95% waste diversion
 - 8th & Main building: 97% waste diversion

Building Construction & Management

- Dominion Energy strives for Leadership in Energy & Environmental Design (LEED) Silver-level certification in new office construction, not only to encourage environmental stewardship, but also to provide an optimized work environment for employees. LEED

building practices support healthier, more productive workplaces, reduce stress on the environment by encouraging energy and resource-efficient buildings, and produce savings from increased building value and decreased utility costs.

- In renovations, and in building operation, Dominion Energy leverages LEED best practices, including low-flow water fixtures, water-efficient landscaping, and LED lighting. In addition, its construction practices include:
 - using recycled materials in new office furniture systems, including carpet manufactured from 90% recycled materials;
 - recycling demolition material; and
 - installing native vegetation in support of pollination and reduced irrigation.
- Dominion Energy continues to expand new property management innovations to reduce energy usage, pilot new technologies, and seek efficiency in operations. Examples include:
 - Continued conversion to LED light fixtures across the Dominion Energy facilities footprint nation-wide;
 - Installing electric chargers for forklifts in storerooms at facilities across the company footprint
 - Piloting the SITES sustainability program at a site work intensive construction project the Castlewood Road facility in Richmond, VA
 - Construction of a new, rooftop solar array on the parking garage at its Tredegar Campus in Richmond, Virginia was completed.
 - Xeriscaping projects at existing Dominion Energy facilities in Utah to reduce or eliminate water consumption for landscaping irrigation;
 - Expansion of autonomous mowing programs at office facilities in South Carolina;

LEED-Certified Buildings: Complete & In-Progress:

| Site | LEED Rating | City/State | Construction Complete |
|--------------------------------------|------------------|--------------------|-----------------------|
| Cove Point Admin Building | Silver | Lusby, MD | 2008 |
| Sabinsville Office | Gold | Sabinsville, PA | 2010 |
| Silver Creek Office | Certified | Park City, UT | 2012 |
| Utah Center Office | Gold | Salt Lake City, UT | 2012 |
| White Oaks Office | Gold | Bridgeport, WV | 2015 |
| Ohio Training Center | Silver | Boston Heights, OH | 2016 |
| Magnolia – Systems Operations Center | Silver | Henrico, VA | 2016 |

| | | | |
|---|------------------|--------------------|------|
| Summersville Office | Silver | Summersville, WV | 2017 |
| Oakford (Western Area Headquarters) | Silver | Oakford, PA | 2018 |
| Lima Office | Silver | Lima, OH | 2019 |
| Hampton Office | Silver | Hampton, VA | 2020 |
| Greensville Power Station Admin Building | Silver | Greensville, VA | 2020 |
| Brunswick Power Station Admin Building | Certified | Brunswick, VA | 2020 |
| 600 Canal Place | Gold | Richmond, VA | 2020 |
| Petersburg-Dinwiddie District Office | Silver | Dinwiddie, VA | 2020 |
| Electric Transmission Crew Building | Silver | Dinwiddie, VA | 2021 |
| Electric Transmission Crew Building | Silver | Warrenton, VA | 2021 |
| Gas Operations Building | Silver | McBee, SC | 2021 |
| Corporate Hangar | Silver | Richmond, VA | 2022 |
| DESC Fleet Building | Silver | Cayce, SC | 2022 |
| Technical Support Building and High Voltage Lab | Silver | Dinwiddie, VA | 2024 |
| Electric Transmission Crew Building | Silver | Possum Point, VA | 2025 |
| Electric Transmission Crew Building | Silver | Loudoun County, VA | 2025 |
| South Boston District Office | Silver | South Boston, VA | 2025 |

Facilities Management's Additional Green Efforts

The Company's internal Facilities Management group supports over 300 office buildings across its operating territory, in addition to over 700 substation control houses and microwave towers, vehicle fueling and electric vehicle charging infrastructure, and many other Company properties. The Company continually works to improve efficiency and conserve energy in its internal operations, including:

Equipment & Maintenance

- Performing preventative maintenance programs to maintain equipment in peak operating condition, which enhances the life of the equipment and delays replacements;
- Leveraging paperless work order processes for preventative maintenance and service tickets;

- Upgrading efficiency gas-fired unit heaters in place of steam fan coil units;
- Installing efficient heat pumps in place of existing heating and cooling systems when warranted;
- Using variable speed drives on large air handling units to allow fan speed control as needed, which reduces the starting load of the motor;
- Upgrading high efficiency hot-water boilers in place of steam boilers;
- Installing high efficiency chillers, which can eliminate the need for heat exchangers, to replace existing low efficiency chillers;
- Using building automation schedules (see Building Automation section, below), occupancy/vacancy sensors and other efficiency automation integrations;
- Reducing generator emissions by replacing many diesel generators with newer, more efficient models or natural gas generators; and
- Utilizing scrap metal recycling containers for large projects to divert material from landfills while also recovering financial credits on assets.

Lighting, Roofing, & Windows

- Modifying existing lamps to more efficient lighting fixtures, including the installation of T-8 fluorescent fixtures, T-5 high-bay fixtures, and LEDs;
- Opening floor plans to maximize the natural light in building interiors, reducing the number and wattage of lighting fixtures needed;
- Installing solar film on windows to decrease heat infiltration and to increase the efficiency of air-conditioning operations; and
- Installing reflective membranes or other efficient systems during roof repairs and replacements.

Restrooms & Cleaning

- Using motion sensors in restrooms with touchless flush and hand washing fixtures to minimize water usage, and installing foam soap dispensers in restrooms to reduce use of soap;
- Using hands-free automated paper towel dispensers, which are set to distribute the smallest effective amount of paper to reduce trash, and composting those paper towels in facilities with composting programs;
- Utilization of electric-powered garage sweepers in place of gas or diesel powered; and
- Utilizing LEED-compliant “Green” cleaning products and plant-based lubricants in place of harsh chemicals and aerosols.

Refrigerant Management

- Facilities Management has a robust system for tracking and managing the Company's refrigerant systems. First and foremost, each piece of equipment is on a scheduled preventative maintenance plan, where it is inspected and tested regularly to identify possible leaks and repair damaged systems immediately.
- In addition to ensuring none of the Company's systems use CFCs (damaging both to the stratospheric ozone layer and extremely potent as a greenhouse gas), the Company has continued replacing its R-22 refrigerant systems with R-410A systems. This is completed for DE West and DEV Substations Control Enclosures.

Building Automation

Many of the Company's office buildings leverage Building Automation Systems (BAS), a network of computerized control panels that are programmed to control the heating, ventilation, and air conditioning (HVAC) systems in a building. A BAS can also control the lighting system and monitor other electric systems, like emergency generators, battery backup systems, and building power. These systems help operate the offices more efficiently, saving water and energy.

Employee & Community Engagement

- In September 2022, Dominion Energy launched the Sustainability Exchange Network, a new employee education and engagement platform focused on sustainability. The platform, which is featured prominently on its intranet site, supports employee education and collaboration on key focus areas for the Company. The program expanded in March 2023 to include the following focus areas: Coastal Virginia Offshore Wind, Dominion Energy Solutions, Supply Chain Sustainability, Demand-Side Management and Energy Efficiency programs (DEV and DESC), Gas Sustainability, Workplace Sustainability, Electric Vehicles, Net Zero, Habitat & Conservation, and Grid Transformation. In 2023, each focus area held one Lunch & Learn session for employees, and recordings of each were made available for on-demand delivery. The program will also be promoted at the company's Innovation Expo events in October and November 2023.
- The Go Paperless campaign educates, promotes and makes available tools and process redesign to continue to reduce the use of paper at Dominion Energy in support of environmental, sustainability and cost containment goals and the IT strategic goal of making technology more accessible to colleagues. Dominion Energy's Go Paperless campaign is in large part a positive outcome of remote work during the pandemic. The

compelling event for the campaign that was launched at the Emerging Tech open house in May 2021 was to build on the momentum of pandemic remote work with a call to action to advocate to “think before you print.” Research uncovered that employees used almost 24 million fewer sheets of printer paper in the year that over a third of employees were not in the office.



In recent years, IT has expanded focus on this campaign by automating paper-based processes using mobile apps for data collection in the field and software bots to digitize workflows.

Workplace benefits of the Go Paperless campaign include:

- Reduced manual data entry
- Faster work with fewer errors
- Visibility into all business processes
- Automatic audit preparation
- Remote work further facilitated
- Improved customer and employee experience
- Opportunities for automation of digital applications

Green Information Technology

The Company’s Information Technology (IT) organization continues working toward a more environmentally friendly computing environment. IT continually strives to gain efficiencies and cost savings while reducing environmental impacts. All new desktops, laptops, monitors, and printers ordered within the Company’s fleet are Energy Star compliant or certified. Additionally, the Company’s primary data centers have undergone significant redesigns. These changes eliminated areas above ambient temperatures created by the Company’s larger data centers and increased the data centers' power and cooling efficiencies. Ambient temperature in the main

computing rooms were increased to 77 degrees. This resulted in approximately a 22% decrease in the electricity required to cool the rooms.

IT continues reducing the number of physical machines in the Company's server farm, making the farm more energy efficient. By consolidating 40 servers to one using virtualization software, approximately 93% of the Company's server farm is now virtual. Over 97% of new server builds are virtual. IT also adopted a physical configuration called a blade server which is 30% to 40% more energy-efficient than the older, rack-mounted servers.

In 2019, Dominion Energy moved its data center to its new building at 600 Canal Place, where it is using new efficient computer cabinets along with consolidation and virtualization. With this change, Dominion Energy reduced power consumption by 40kva, representing a 12% reduction. Computer storage acquisitions now consider power and cooling to ensure that the Company uses the smallest amount of power and cooling for the storage requirements for both Storage Area Network and Network Attached Storage. These practices have resulted in the Company's maintaining the same power consumption for storage while increasing the overall amount of storage approximately 35% per year due to business requirements. The Company has added software for data de-duplication on the storage to further reduce the amount of storage required by 30-35%.

In 2022, Dominion Energy replaced the data center UPSs at its 5000 Dominion Blvd location, that are 10% more efficient than the old ones.

Additionally, among other initiatives, Dominion Energy's IT has:

- Completed disk-based backup efforts in compressed format (2013);
- Changed to a new backup appliance that uses larger disks but still maintains compression to further reduce power requirements (2015);
- Begun methodically replacing spinning disk technology with flash-based drive technology to reduce power load for the storage farm by approximately 50%;
- Secured a disposal vendor with a "no landfill" policy, reselling almost all the Company's disposed assets for continued use while recycling all others in an environmentally responsible manner; and
- Begun updating older datacenter's cooling units with more efficient dual cool units and replacing the lighting with more energy efficient LED.

Investment Recovery

Dominion Energy Shared Services Asset Investment Recovery has a sustainability charter to provide disposition of Company assets. The disposition is completed in a way that both maximizes return on investment and minimizes environmental impact. Such assets include precious metal, copper, brass, aluminum, steel, and batteries. These assets are processed and recycled, which helps the environment while returning revenue back to the Company.

From September 1, 2022 to August 31, 2023, Dominion Energy Virginia, Dominion Energy Generation, Dominion Energy Ohio, Dominion Energy Privatization and Dominion Energy's Corporate Offices recycled approximately:

- 5 million pounds of scrap Aluminum and Copper
- 68,000 pounds of scrap Brass, Tin, and Lead
- 662,000 pounds of Glass and Porcelain
- 10 million pounds of scrap Iron and Steel
- 6,000 barrels (55g) of Crude Oil
- 815,000 gallons of used Transformer Oil
- 137,000 each of scrap Transformers
- 165,000 pounds of scrap CT and PT Transformers

Conclusion

This Report provides an overview of the current energy efficiency and conservation plans and programs available to the Company's internal and external stakeholders, including its participation in such widespread efforts across the entire Dominion Energy footprint. The Company continues to evaluate information as it becomes available regarding DSM program opportunities and to participate in the stakeholder process that supports these efforts. The Company embraces the Commonwealth's goals regarding energy efficiency and conservation and will continue to evaluate and implement such programs and sustainability initiatives in order to build a cleaner, more energy efficient future for its customers, employees, communities, and the world.



Appalachian Power
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Roanoke, VA 24022-2121
AppalachianPower.com

October 31, 2023

Mr. Glenn Davis
Agency Director
Virginia Department of Energy
Washington Building, 8th Floor
1100 Bank Street
Richmond, VA 23219

Re: 2023 Annual Demand Side Management Report

Dear Mr. Davis:

Pursuant to Va. Code §§ 56-235.1 and 45.2-1712, please find enclosed Appalachian Power Company's 2023 Demand Side Management report to the Virginia Department of Energy.

If you have any questions or concerns regarding the report, please contact me at fdnichols@aep.com.

Regards,

Don Nichols
Manager, EE & Consumer Programs Manager

Enclosure

cc: Bettina Bergoo
Larry Corkey
Rabita Banee
W. K. Castle
Tammy Stafford
C. S. Amores, Jr.

Appalachian Power Company (APCo or Company) remains committed to cost-effective demand-side management (DSM) programs, including energy efficiency (EE) and demand response (DR) initiatives that help customers use electricity in an informed and efficient manner. The effects of these efforts, both current and potential, are reflected in both the Company's Integrated Resource Plan (IRP), which was filed with the Virginia State Corporation Commission (SCC) on April 29, 2022, and 2023 Renewable Portfolio Standard Plan, submitted March 15, 2023.

To delay the need to procure supply resources, the Company seeks to limit the growth in the amount of power consumed at the time of peak electricity consumption on the system. This can be accomplished in several ways: through DR tariffs, direct load control programs, time-differentiated rates, and retail EE programs.

A description of the previous, ongoing, and expected demand-side resource activity for APCo follows.

APCo Virginia DSM Regulatory Activities

Case No. PUE-2014-00026

On March 31, 2014, Appalachian Power filed for approval of two DSM programs, the Residential Low Income and Residential Direct Load Control programs. In November 2014, the SCC approved these programs for a three-year period. On July 7, 2017, Appalachian Power filed to extend these programs in case PUR-2017-00094 and was granted approval by the SCC to continue through December 31, 2020.

RESIDENTIAL LOW INCOME PROGRAM is designed to provide home energy services to APCo's Virginia customers with limited income to assist them in reducing their electric energy use and to manage their utility costs. This program, which was launched in early 2015, helps facilitate the implementation of electric energy-saving measures in residential low-income households. These services are provided free of charge to qualifying participants. APCo utilized existing weatherization agencies in its service territory to implement this program. Through December 2020, 1,365 customers had participated in the program. Starting in 2021, this program was replaced by the Residential Low Income Single Family Program that was approved in Case No. PUR-2019-00122.

RESIDENTIAL DIRECT LOAD CONTROL PROGRAM This program has been discontinued and installed load control switches have been removed.

Case No. PUE 2014-00039

On October 24, 2014, Appalachian Power filed for approval of six new programs. Five of these programs, which are summarized below, were granted approval by the SCC for a period of three years.

HOME PERFORMANCE PROGRAM offers financial incentives for measures implemented during and after the energy audit within a specified time period, that will offset the costs of the measures and the audit fee. Additionally, financial incentives will be available for measures

installed in new construction homes that exceed minimum energy efficiency standards. These standards will be determined by the company using current standards for construction. Through the end of 2018, 13,249 customers participated in the program. This program ended on December 31, 2018.

RESIDENTIAL APPLIANCE RECYCLING PROGRAM is designed to produce long-term electric energy savings in the residential sector by permanently removing operable second refrigerators and freezers from the power grid and recycling them in an environmentally safe manner. Through the end of 2018, 3,394 appliances were recycled. The program ended on December 31, 2018.

MANUFACTURED HOUSING ENERGY STAR PROGRAM incentivizes builders and dealers of manufactured homes to manufacture and sell new homes that meet ENERGY STAR[®] efficiency standards. Through the end of 2018, 217 homes participated in the program. The program ended on December 31, 2018.

RESIDENTIAL EFFICIENT PRODUCTS generates energy savings for consumers through the promotion of high efficiency lighting and appliances. Through the end of 2018, 733,579 energy-efficient bulbs and 2,934 appliances were purchased. The program ended on December 31, 2018.

COMMERICAL & INDUSTRIAL PRESCRIPTIVE PROGRAM offers financial incentives that are tailored to the specific results of the energy-saving technologies implemented. Through the end of 2018, 736 projects were completed. The program ended on December 31, 2018.

Case No. PUR-2017-00126

On September 29, 2017, Appalachian Power filed for approval of six new programs and for the extension of the Residential Appliance Recycling Program and Residential Efficient Products Program. Five of these programs, which are summarized below, were granted approval by the SCC for a period of three years. The SCC also granted approval for a one-year extension for the Residential Appliance Recycling Program. These programs were launched in early 2019. The Company subsequently withdrew its request to extend the Residential Efficient Products Program.

C&I LIGHTING PROGRAM is designed to generate energy savings for C&I customers through the promotion of high efficiency lighting upgrades. For qualifying lighting equipment, customers are eligible for incentives to cover a portion of the cost of installing energy efficient lighting technology. Through December 31, 2021, 463 energy efficiency projects had been completed. This program ended on December 31, 2021.

C&I STANDARD PROGRAM is designed to generate energy savings for C&I customers through the promotion of high efficiency non-lighting measures. In comments received during the EM&V process for the C&I Prescriptive Program, participants stated that they were interested in additional energy efficient equipment for which incentives were not previously offered. Incentives are available on energy efficiency measures such as variable frequency drives (VFDs), efficient kitchen equipment, efficient HVAC units, and efficiency improvements related to industrial processes. These and other non-lighting measures were

incorporated into this new program. Through December 31, 2021, 81 energy efficiency projects had been completed. This program ended on December 31, 2021.

SMALL BUSINESS DIRECT INSTALL PROGRAM offers on-site energy assessments, direct installation of certain energy efficiency measures, and financial incentives for other cost-effective measures to capture deeper energy savings. All assessments and measure installations are performed by trade allies participating in the program or the Company's implementation contractor. A customized Energy Report is provided to each program participant that highlights recommended energy efficiency improvements as well as the return on investment of those measures. The program targets the harder-to-reach small business customers with a peak demand of 200 kW or less.

BRING YOUR OWN THERMOSTAT PROGRAM provides residential customers the opportunity to enroll a qualifying Wi-Fi-enabled thermostat in a demand response program. Customers with already installed qualifying Wi-Fi-enabled thermostats as well as customers purchasing new qualifying thermostats are eligible to participate. During a load management event, the Company will either cycle the customer's HVAC equipment or raise the set point of the thermostat. The Company had 5,588 devices enrolled in the program at the end of 2021.

HOME PERFORMANCE PROGRAM focuses on helping participants through what can be their long-term journey to achieving energy efficiency. The Home Performance Program engages the participant over time, at his or her own pace, to lower energy costs and improve the customer experience. The Home Performance Program offers online assessments, in-home assessments, virtual assessments, and rebates for certain larger energy efficiency upgrades. Through December 2021, 2,961 assessments and 208 rebate applications had been completed. This program ended on December 31, 2021.

RESIDENTIAL APPLIANCE RECYCLING PROGRAM was designed to help customers reduce their energy consumption by removing old, but still operational, refrigerators and freezers from their homes for recycling. The program launch was delayed as the original implementation vendor abruptly went into receivership in November 2015. The Company sought an alternative qualified vendor in an effort to launch this program as quickly as possible and executed a contract with an implementation vendor in April 2016. The program was launched in June 2016.

The Residential Appliance Recycling Program incorporated a variety of outreach methods to generate customer interest. These methods include bill inserts, direct mailing materials, word of mouth, and digital media campaigns. Through December 2019, the program recycled 4,980 freezers and refrigerators. This program ended on December 31, 2019.

Case No. PUR-2019-00122

On September 30, 2019, Appalachian Power filed for approval for three new DSM programs: the Residential Low-Income Single Family Weatherization program, the Residential Low-Income Multi-Family Weatherization program, and the ENERGY STAR® Manufactured Homes program. In the Commission’s Final Order, the Company was granted permission to implement these programs beginning in January 2021.

RESIDENTIAL LOW INCOME SINGLE FAMILY WEATHERIZATION PROGRAM is designed to generate savings for residential low income customers through the evaluation of energy improvement opportunities, installation of weatherization upgrades, and other energy savings for dwellings. The program has been implemented to replace APCo’s existing Residential Low Income Weatherization program, the latter of which began in 2015 and expired on December 31, 2020. The new Low-Income Single Family program is a more fully funded offering that can reach and assist more low income customers. Through December 31, 2022, 516 projects had been completed.

RESIDENTIAL LOW INCOME MULTI-FAMILY WEATHERIZATION PROGRAM delivers targeted energy efficiency measures that are provided and installed in income-qualified multi-family properties. The program educates and motivates owners and tenants to participate in additional programs offered by Appalachian Power in Virginia and includes an education component for participating customers on ways to effectively manage their energy use. Through December 31, 2022, 1,159 projects had been completed.

RESIDENTIAL ENERGY STAR® MANUFACTURED HOMES PROGRAM incentivizes builders and dealers of manufactured homes to manufacture and sell new homes that meet ENERGY STAR® efficiency standards, as well as incentivize APCo customers to purchase them. The ENERGY STAR® Manufactured Homes Program was previously included in the Company’s portfolio and ended in December 2018. Due to the increasing popularity and success of the program during the program’s last months of operation, the Company re-launched the program, with certain modifications, beginning in 2021. There were 145 ENERGY STAR manufactured homes purchased through December 31, 2021.

Based on ADM’s analysis, and surveys conducted with manufactured home retailers, manufactured homes now being sold in the APCo service territory are almost exclusively ENERGY STAR®, or similar, homes. Therefore, there is heavy free ridership in the program. It appears the market for ENERGY STAR® manufactured homes has been transformed since this program was designed and implemented. Given this, and that the Company’s program appears to be no longer influencing the customer’s buying decision, the Company will close the program proactively. To be more specific, the Company stopped accepting new incentive applications on May 1, 2022. For any applications submitted prior to May 1, 2022, the Company honored customer rebate applications until December 31, 2022. This program ended on December 31, 2022.

Case No. PUR-2020-00251

On November 30, 2020, Appalachian Power filed for approval to implement five new EE/DR programs and one new EE pilot program and to continue two existing programs. The new programs are the Residential Home Energy Report program, the Residential Efficient Products program, the Residential Energy Efficiency Kit program, the Residential Home Performance program, and the Business Energy Solutions program.

RESIDENTIAL HOME ENERGY REPORT PROGRAM helps customers reduce energy needs by encouraging them to alter their electricity usage habits by providing positive reinforcement. The reports compare the participant's energy usage with similar homes, which, ideally, motivates them to take action to save energy and maintain those savings. The program successfully launched in early 2022. Through December 31, 2022, 294,442 customers had been enrolled.

RESIDENTIAL EFFICIENT PRODUCTS PROGRAM generates energy savings for consumers through the promotion of high efficiency lighting and appliances. This program was previously included in Appalachian's EE portfolio and ended in December 2018. Based on discussions and recommendations in the stakeholder process, the Company re-launched the program. The program successfully launched in early 2022. Through December 31, 2022, there had been 1,594 rebate applications submitted for ENERGY STAR® rated appliances.

RESIDENTIAL ENERGY EFFICIENCY KIT PROGRAM generates energy savings for customers by providing energy efficiency kits to residential customers. The kits provide cost-effective energy saving measures for customers while promoting other programs in the Company's EE portfolio. The kits include products with verified electric energy savings that customers can self-install. The program successfully launched in early 2022. Through December 31, 2022, there had been 9,225 energy efficiency kits ordered.

RESIDENTIAL HOME PERFORMANCE PROGRAM generates savings for the Company's residential customers through the promotion of energy efficient homes. The primary objective of the program is to produce long-term electric energy reduction in the residential sector. The program provides customers with a comprehensive in-home energy assessment to identify immediate and larger-scale measures that the customer can implement to reduce energy usage. The program successfully launched in early 2022. Through December 31, 2022, there had been 1,157 home energy assessments completed.

BUSINESS ENERGY SOLUTIONS (BES) PROGRAM is designed to generate energy savings for C&I customers through the promotion of high efficiency lighting and nonlighting upgrades. The BES Program accelerates energy efficiency by incorporating both lighting and non-lighting measures under one program at the start of 2022. The program was successfully launched in early 2022. Through December 31, 2022, 125 energy efficiency projects had been completed.

The two programs to be extended include the Residential Bring Your Own SMART Thermostat program and the Small Business Direct Install program.

RESIDENTIAL BRING YOUR OWN SMART THERMOSTAT (BYOT) PROGRAM, which the Commission initially approved for a three-year period ending December 31, 2021. The BYOT Program allows residential customers to enroll a qualifying WiFi-enabled smart thermostat in a demand response program. During a load management event, the Company either cycles the customer's HVAC equipment or raises the set point of the thermostat. The Company received approval to extend the program for an additional five-year period, beginning in 2022. Through December 31, 2022, the Company had 6,089 devices enrolled in the program.

SMALL BUSINESS DIRECT INSTALL (SBDI) PROGRAM, offers on-site energy assessments at small businesses, direct installation of certain energy efficiency measures, and financial incentives for other cost-effective measures to capture deeper energy savings. The Company received approval to extend the program for an additional five-year period, beginning in 2022. Through December 31, 2022, 242 energy efficiency projects had been completed.

The Company also requested approval for one pilot program, the Volt Var Optimization Pilot program.

VOLT VAR OPTIMIZATION PILOT PROGRAM will allow the Company to regulate more closely the voltage of the electricity that it delivers to its customers so that customers receive a lower, but still acceptable, voltage that allows them to use less energy. Testing has shown that certain equipment, especially motors and other inductive load, operates more efficiently when voltages are closer to the equipment's design voltage. Thus, the program will result in energy and demand savings, with no individual customer investment, and will reach a large group of customers including low-income and rural customers. The first two distribution circuits were turned on in 2022. An additional two distribution circuits are scheduled to be turned on in late 2023.

On July 29, 2021, the Virginia State Corporation Commission issued an order in this case. All programs proposed by the Company were approved subject to certain modifications and conditions. These programs, with the exception of the Volt Var Optimization Pilot program, were approved for a five-year period beginning January 1, 2022. The Volt Var Optimization Pilot program was approved for a three-year period.

Case No. PUR-2021-00236

On November 30, 2021, Appalachian Power filed for approval of one new energy efficiency pilot program, the Commercial and Industrial (C&I) Custom Pilot Program. The Company also proposed to extend the period between EE-RAC filings from one year to two years. During the years when a full EE-RAC filing is not required, Appalachian Power will provide the Commission with reporting on program costs, revenues, participation, and other relevant information.

C&I CUSTOM PILOT PROGRAM will provide customers with the opportunity to earn incentives for energy efficiency improvements that are not already covered by the BES Program and/or Small Business Direct Install Program. Customers will receive an incentive that

is customized to the specific results of the energy efficiency technologies, processes, and measures proposed for implementation. The C&I Custom Pilot Program successfully launched in January 2023.

On July 15, 2021, the Virginia State Corporation Commission issued an order in this case. The Commission approved the C&I Custom Pilot Program for a three-year period starting in January 2023. The Commission approved the Company’s request to extend the period between EE-RAC filings to two years. The Company filed an updated report on program costs, revenues, participation, and other relevant information on November 30, 2022.

Active Energy and Demand Savings Programs

The following table outlines the Gross and Net savings for both kWh and kW for each of the Energy Efficiency programs in Virginia during program year 2022.

| 2022 Energy Efficiency Programs | Realized Gross kWh Savings | Realized Net kWh Savings | Realized Gross kW Savings | Realized Net kW Savings |
|---|----------------------------|--------------------------|---------------------------|-------------------------|
| Residential Low Income Weatherization | 1,213,006 | 1,213,006 | 221.72 | 221.72 |
| Residential Low Income Multifamily | 564,165 | 564,165 | 164.71 | 164.71 |
| Residential Home Performance Program | 1,357,239 | 1,230,687 | 227.20 | 210.05 |
| Residential Bring Your Own Thermostat Program | 74,982 | 189,881 | 5,608.84 | 5,608.84 |
| Efficient Products Program | 11,646,522 | 8,326,219 | 1,074.53 | 987.64 |
| Energy Efficiency Kits | 2,913,569 | 2,733,029 | 243.77 | 226.49 |
| Home Energy Reports | 26,612,523 | 26,612,523 | 5,094.06 | 5,094.06 |
| Business Energy Solutions | 9,836,076 | 8,802,494 | 2,065.81 | 1,652.32 |
| Small Business Direct Install | 1,512,611 | 1,297,479 | 559.03 | 420.54 |
| Total | 55,730,693 | 50,969,483 | 15,259.67 | 14,586.37 |

Opt-Out (20VAC-350)

Consistent with the Virginia State Corporation Commission’s Rules (20VAC5-350) for Large General Service Exemption from Energy Efficiency Rate Adjustment Clause(s), customers may obtain exemption from energy efficiency rate adjustment clauses (sometimes referred to as “riders”) and are thereby no longer eligible to participate in a utility’s energy efficiency programs. To facilitate exemption, customers must certify they have implemented energy efficiency programs, at the customer’s expense, that have produced measured and verified results within the prior five years. There are other customer obligations required to opt-out of the EE-RAC, or to continue to opt-out of the EE-RAC, as defined in 20VAC5-350. Customer-reported energy and demand savings associated with such customer-implemented programs for Program Year 2022 are summarized in the below table.

Summary of Opt-Out Customer Reported Savings

| <i>Program Year</i> | <i>Number of Customers</i> | <i>Reported kWh Savings</i> |
|---------------------|----------------------------|-----------------------------|
| PY2022 | 14 | 28,289,230 |

Pilot Programs to Comply with Legislation

SB1349 and SB966

VETERAN ENERGY VOUCHER PILOT PROGRAM provides energy assistance for homeless veterans who are receiving support from the Virginia Housing Development for Veterans through the Virginia Wounded Warrior Program. On August 31, 2015, APCo and Dollar Energy Fund, Inc. (Dollar Energy) signed a letter of agreement setting forth the operating parameters of the program. As administrator, Dollar Energy was responsible for managing and administering all phases of the Veteran Energy Voucher Pilot Program. The goal of the program was to provide utility grant assistance to low-income homeless veterans to assist them in getting back into housing. Those veterans enrolled in the Virginia Veterans & Family Support program or the Total Action for Progress (TAP) program within the Company’s Virginia service area also qualified for the assistance.

To access the \$500 energy voucher, Virginia Veterans & Family Support or TAP completed the application for new electric service on behalf of the veteran. Each \$500 energy voucher was used for connection fees and deposits, with any remaining voucher funds applied to future billings. Through December 2022, 303 grants were given for a total amount of \$151,500.

Under the provisions of Senate Bill 966 of the 2018 General Assembly, the Company has extended this program.

ENERGY EDUCATION PILOT identifies APCo customers who have received financial assistance through different agencies to help pay their electric bill. The pilot program provides

mailings directly to these customers with information regarding measures they can take to save energy and reduce their electric bills.

This pilot program was originally proposed and facilitated under SB1349. Because of the success of the program, the pilot was continued under the provisions of SB966.

The Company partnered with Dollar Energy to collaborate on the pilot program. Together, a comprehensive energy efficiency packet of information was developed and ultimately mailed to qualifying customers. The energy efficiency packet includes:

- Information regarding specific measures or behavior changes customers can make to reduce energy consumption;
- Energy Efficiency and Demand Response programs offered by the Company in which the customers could participate;
- Information on other weatherization assistance programs offered in the Company's service territory;
- Literature to increase energy efficiency awareness; and
- A post card with information on how the customer can receive a free energy conservation kit mailed directly to their home. This kit includes six energy efficient light bulbs, 2 LED night lights, two faucet aerators, and a refrigerator thermometer.
- Up to 2,500 kits are available to qualifying customers annually.

Tariff Options

APCo continues to offer various time-of-day tariff options that encourage customers to shift consumption to lower cost, off-peak, periods. With a change of lifestyle, or in the case of a non-residential customer, a change in operations, customers that shift or reduce demand during the Company's peak demand periods may save money. These tariff options include Commercial Load Management Time-of-Day Provision, off-peak excess demand provisions for Medium General Service, General Service, and Large General Service Schedules, a General Service Time-of-Day Schedule and an Advance Time-of-Day Schedule.

In addition, on September 12, 2019, the SCC approved a voluntary and experimental rate schedule, for a four-year period, for APCo customers who own electric vehicles. This optional tariff, called Schedule PEV – Experimental (Residential Plug-In Electric Vehicle Charging), allows residential customers, who are receiving standard service, to separately charge their electric vehicles on a time-of-day rate schedule. To take service under Schedule PEV, a customer must have an advanced metering infrastructure (AMI) meter installed. In addition to the house meter, a separate AMI meter is installed to measure the on-peak and off-peak kWh usage of the electric vehicle charger. The electric usage of the electric vehicle charger is thereby subtracted from the house meter so that the entire house is not subject to on-peak and off-peak rates, providing the customer with an economical method to charge their electric vehicle and helping the Company manage on-peak electrical demand on the grid. The Company recently asked for the RS-PEV tariff [059] to be approved as a permanent offering as part of Case No. PUR-2023-00002.

The Company received approval for the Residential Smart Demand and Smart Time of Use rate schedules to be available to customers in 2021 (Case No. PUR 2020-00015). The two rate schedules use Advanced Metering Infrastructure (AMI) to provide residential customers with options to reduce consumption during peak hours.

Demand Response Tariffs

In case PUR-2020-00015, the Company received permission to close Rider DRS RTO Capacity to new customers and modify DRS to be a peak shaving tariff with the purpose of reducing the Company's cost causing peaks. The Company plans to use up to 60 hours each PJM Delivery Year, at its own discretion to reduce its peaks coincident with PJM's. If customers who are participating in the tariff comply with the interruptions, they will receive a monthly demand credit of \$5.50/KW-month that will apply to their nominated interruptible demand reservation kW.

Also, the Company recently introduced another demand response tariff, the Optional Rider C.S. (Curtailment Service Rider) for Commercial and Industrial customers. Under this tariff, the Customer is provided the opportunity to reduce their cost of electric service by curtailing usage during Voluntary Curtailment Events as requested by the Company. Upon each event, the Customer shall have the option, but not the obligation, to curtail usage at their premises. Customers are compensated for reducing load during Voluntary Curtailment Events per the provisions of the tariff. Eligible Standard Service customers must have a curtailable usage of not less than 1,000 kW at the metering point for a single account for electric service.

Consumer Education Program on Energy Conservation

For several years, Appalachian Power has utilized a consumer education program on energy conservation entitled, "Watt, Why, & How." The program is geared toward educating community leaders and citizens on what APCo is doing to meet the demand for electricity, what changes are involved in electric rates, and how people can save money on their electric bills.

The program is promoted through bill inserts, bill messages, advertisements, and community presentations. APCo employees continued to make presentations about energy efficiency to such groups as local Rotary Clubs, Chamber of Commerce boards, and other civic groups. In addition, APCo has a monthly e-newsletter that offers energy saving tips to approximately 290,000 of its customers who have registered an e-mail address with the Company.

Improved Efficiencies in Internal Operations

The Company continues to explore opportunities to improve internal efficiencies including the use of newly emerging cost-effective LED lighting technologies both inside and outside our facilities. The Company continues to conduct lighting retrofit projects, install ENERGY STAR rated white roofs, energy management controls, and replace older, inefficient HVAC equipment. When compared to weather-normalized usage during a baseline year of 2007, energy use in APCo's Virginia facilities for the 12-month period ending December 2022, more than 10 million kWh have been saved, representing an approximate 48% reduction.

Rick E. Lovekamp

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Glenn Davis, Director
Virginia Department of Energy
Washington Building
1100 Bank Street, 8th Floor
Richmond, VA 23219-3638

November 1, 2023

RE: Annual Reporting Requirement of § 45.2-1712

Dear Mr. Davis:

Pursuant to § 45.2-1712 of the Code of Virginia, Kentucky Utilities Company, d/b/a Old Dominion Power Company (“ODP” or “the Company”) hereby submits the 2023 Annual Report that discloses its efforts to conserve energy.

On June 1, 2023 ODP filed an application¹ with the Virginia State Corporation Commission (“VSCC”) requesting approval of a Demand-Side Management (“DSM”) Plan and cost-recovery adjustment clause. For the 2024-2030 period, the Company is proposing one energy efficiency program and one administrative program. The energy efficiency program is Income and Age Qualifying Deep Retrofit that is an education and weatherization program designed to reduce electric energy consumption of qualifying customers. To accomplish this, the Company provides funding to Weatherization Assistance Program network providers to conduct energy audits, direct install measures, provide energy education, and implement deep retrofits through home weatherization assistance and installation of energy-efficient measures. The program will target residential customers in single-family households that meet income-eligibility requirements and those households that include members who are veterans, disabled, or elderly. The Company is proposing to work with Weatherization Assistance Program network providers who are already serving the Company’s service territory through state and federal weatherization assistance programs. The administrative program is Program Development and Administration, which captures costs incurred in developing and administering energy efficiency initiatives that are common to the development of all the possible programs. The Company projects a total DSM-EE portfolio cost of \$2.8 million from 2024 to 2030 that will achieve a total energy reduction of over 770 MWhs. ODP has requested the VSCC issue an order approving ODP’s proposed and DSM Adjustment Clause by January 1, 2024, which would allow for the DSM Plan and DSM Adjustment Clause rates for customer billing to go into effect for services rendered April 1, 2024.

¹ Application of Kentucky Utilities Company d/b/a Old Dominion Power Company For Implementation of Demand-Side Management Program and Cost-Recovery Adjustment Clause, Case No. PUR-2023-00096

The Company continues to place a strong emphasis on energy conservation through consumer education and employs several methods to disseminate energy efficiency and conservation tips. Each month the Company prepares its Power Source newsletter which each customer receives with their monthly bill. The newsletter contains practical and proactive ways for customers to implement energy and conservation measures. Customers who request a paperless bill receive an electronic version of the newsletter. Customers also can view the newsletter on the Company website.

The Company website also contains user friendly tools which allow customers to identify potential areas for energy savings. There are "how to" videos which offer low cost and no cost ways to save on lighting, heating and cooling, appliances and electronics, insulation and air sealing, water, and seasonal tips. Additionally, a Watt Finder Guide is available, which educates customers on how appliance choices and usage impact energy consumption.

Energy efficiency tips continue to be made available to customers through advertising and at various public gatherings and community festivals. New energy efficiency displays at these events give customers hands-on experiential tips on how to detect air leaks and make smart energy choices at home.

The Company is installing more energy efficient LED lights for all new streetlight requests. In addition, existing mercury vapor and high-pressure sodium streetlights are being replaced with LED lights upon failure.

In addition KU and LG&E have had demand-side management and energy efficiency programs ("DSM/EE") in place in Kentucky since 1994, which ODP customers have benefitted from indirectly through avoided cost of capacity savings. KU and LG&E have obtained approval from the Kentucky Public Service Commission ("KPSC") of numerous DSM/EE offerings over the years.

ODP, KU, and LG&E are also committed to supporting efforts that promote planting trees as demonstrated in their Plant for the Planet program which dedicates \$75,000 annually to offer matching grants from \$500 to \$5,000 to non-profit and local governments. The Right Tree – The Right Place program supports planting native trees in appropriate locations throughout each utility's service territory. Additionally, KU and ODP provided free tree seedlings to the communities in which they serve in support of Earth Day. These programs are important because trees help to provide shade for houses which, over time, can help customers better manage energy use and, in turn, their energy bills. Also, trees give off oxygen and remove carbon dioxide from the environment.

Should you have any questions about this report, please contact me at your convenience.

Sincerely,

A handwritten signature in blue ink that reads "Rick E. Lovekamp". The signature is written in a cursive style with a large, sweeping initial "R".

Rick E. Lovekamp