



GLENN YOUNGKIN, GOVERNOR | KHALID REEDE JONES, EXECUTIVE DIRECTOR

Virginia Lottery | 600 E. Main St. | Richmond, VA 23219 | ph: 804.692.7100 | valottery.com

September 30, 2025

The Honorable Glenn Youngkin  
Governor  
Commonwealth of Virginia  
Patrick Henry Building, 3<sup>rd</sup> floor  
1111 E. Broad Street  
Richmond, VA 23219

**Re: August 2025 Lottery Results**

Dear Governor Youngkin:

I am very pleased to provide our report of monthly activities and financial update for the month of August 2025, as required in §58.1-4006 of the *Code of Virginia*.

August Monthly Update:

	Monthly Actuals Aug FY26	% of Total	Monthly Actuals Aug FY25	Current Month FY26 vs FY25	
<b><u>Sales</u></b>				<u>\$ Change</u>	<u>% Change</u>
Scratchers	\$ 101,039,595	18.7%	\$ 109,418,042	\$ (8,378,447)	-7.7%
Draw Games	\$ 115,216,342	21.4%	\$ 97,142,804	\$ 18,073,538	18.6%
iLottery Instants	\$ 323,045,494	<u>59.9%</u>	\$ 249,244,205	\$ 73,801,289	<u>29.6%</u>
Total	\$ 539,301,431	100.0%	\$ 455,805,051	\$ 83,496,380	18.3%
<b><u>Prize Expense</u></b>				<u>FY26 Rates</u>	<u>FY25 Rates</u>
Scratchers	\$ 75,046,921	17.1%	\$ 80,612,518	74.3%	73.7%
Draw Games	\$ 74,448,662	16.9%	\$ 50,784,447	64.6%	52.3%
iLottery Instants	\$ 290,652,522	<u>66.0%</u>	\$ 221,873,493	<u>90.0%</u>	<u>89.0%</u>
Total	\$ 440,148,105	100.0%	\$ 353,270,458	81.6%	77.5%
<u>Retailer Earnings</u>	\$ 11,736,888		\$ 10,758,260	5.9%	5.5%
<u>Admin Expenses</u>	\$ 21,023,691		\$ 19,015,641	3.9%	4.2%
<u>Other Income</u>	\$ 748,097		\$ 648,362		
<b><u>Profits</u></b>	<u>\$ 67,140,844</u>		<u>\$ 73,409,054</u>	<u>\$ (6,268,210)</u>	<u>-8.5%</u>

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Fiscal Year to Date Update:

	YTD FY26 Aug	% of Total	YTD FY25 Aug	Year to Date FY26 vs FY25	
<b><u>Sales</u></b>				<b><u>\$ Change</u></b>	<b><u>% Change</u></b>
Scratchers	\$ 203,961,750	19.5%	\$ 218,342,412	\$ (14,380,662)	-6.6%
Draw Games	\$ 208,685,561	20.0%	\$ 190,754,503	\$ 17,931,058	9.4%
iLottery Instant	\$ 631,736,710	60.5%	\$ 500,506,301	\$ 131,230,409	26.2%
Total	\$ 1,044,384,021	100.0%	\$ 909,603,216	\$ 134,780,805	14.8%
<b><u>Prize Expense</u></b>				<b><u>FY26 Rates</u></b>	<b><u>FY25 Rates</u></b>
Scratchers	\$ 149,566,730	17.6%	\$ 158,944,296	73.3%	72.8%
Draw Games	\$ 133,202,306	15.7%	\$ 98,479,073	63.8%	51.6%
iLottery Instant	\$ 567,359,051	66.7%	\$ 446,900,865	89.8%	89.3%
Total	\$ 850,128,087	100.0%	\$ 704,324,234	81.4%	77.4%
<u>Retailer Earnings</u>	\$ 22,186,852		\$ 21,423,198	5.8%	5.5%
<u>Admin Expenses</u>	\$ 41,654,935		\$ 35,160,950	4.0%	3.9%
<u>Other Income</u>	\$ 1,149,851		\$ 1,233,287		
<b><u>Profits</u></b>	<b><u>\$ 131,563,998</u></b>		<b><u>\$ 149,928,121</u></b>	<b><u>\$ Change</u></b> <b><u>(18,364,123)</u></b>	<b><u>% Change</u></b> <b><u>-12.2%</u></b>

### Sales Highlights

August sales overall were up more than 18% compared to last year, from the continued strength of iLottery digital games and the national Powerball jackpot that grew to an advertised \$1 Billion for the drawing on August 30. Retail sales were up \$4 million (+2.1%) compared to August 2024. For the year to date, total sales are up nearly 15% in the first two months, crossing \$1 billion by month end.

### Profit Highlights

August profits totaled \$67.1 million, down 8.5% compared to last year. For the year to date, profits of \$131.6 million are \$18 million less than FY25, due almost exclusively to the continued good luck experienced by our daily draw games players. Retailers earned nearly 6% of sales from commissions and incentives, including cashing bonuses for the high volume of prizes won and redeemed at licensed retailer locations throughout the Commonwealth. The Lottery's operating expense rate remains at a low 4%.

### Other Highlights

I appreciated the opportunity to address the Senate Finance and Appropriations Committee at their meeting on September 16. In addition, I addressed the Virginia Petroleum and Convenience Marketers Association (VPCMA) at their annual meeting with key members of the Lottery leadership team on September 29.

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Please let me know if you have any questions, or if you would like more information.

Respectfully,

A handwritten signature in black ink, appearing to read 'K. Jones', with a stylized flourish at the end.

Khalid R. Jones

- c:   The Honorable L. Louise Lucas, Chairwoman, Senate Finance & Appropriations Committee  
      The Honorable Luke E. Torian, Chairman, House Appropriations Committee  
      The Honorable Vivian E. Watts, Chairwoman, House Finance Committee  
      The Honorable John Littel, Chief of Staff, Office of the Governor  
      The Honorable Stephen E. Cummings, Secretary of Finance  
      Michael Maul, Director, Department of Planning & Budget  
      Scott Adams, State Comptroller  
      April Kees, Director, Senate Finance & Appropriations Committee  
      Anne E. Oman, Staff Director, House Appropriations Committee  
      Ferhan Hamid, Chairman, Virginia Lottery Board