



ABIGAIL D. SPANBERGER, GOVERNOR | **KEVIN HALL**, EXECUTIVE DIRECTOR

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September 30, 2026

The Honorable Abigail Spanberger
Governor
Commonwealth of Virginia
Patrick Henry Building, 3rd floor
1111 E. Broad Street
Richmond, VA 23219

Re: August 2026 Lottery Results

Dear Governor Spanberger:

I am pleased to provide our report of monthly activities and financial update for August 2026, as required in §58.1-4006 of the *Code of Virginia*.

August Monthly Update:

	Monthly Actuals Aug FY27	% of Total	Monthly Actuals Aug FY26	Current Month FY27 vs FY26	
<u>Sales</u>				<u>\$ Change</u>	<u>% Change</u>
Scratchers	\$ 88,804,053	17.1%	\$ 101,039,595	\$ (12,235,542)	-12.1%
Draw Games	\$ 101,681,386	19.6%	\$ 115,216,342	\$ (13,534,956)	-11.7%
iLottery Instant	\$ 328,450,195	<u>63.3%</u>	\$ 323,045,494	\$ 5,404,701	<u>1.7%</u>
Total	\$ 518,935,634	100.0%	\$ 539,301,431	\$ (20,365,797)	-3.8%
<u>Prize Expense</u>				<u>FY27 Rates</u>	<u>FY26 Rates</u>
Scratchers	\$ 66,134,670	16.3%	\$ 75,046,921	74.5%	74.3%
Draw Games	\$ 47,385,248	11.7%	\$ 74,448,662	46.6%	64.6%
iLottery Instant	\$ 292,145,755	<u>72.0%</u>	\$ 290,652,522	<u>88.9%</u>	<u>90.0%</u>
Total	\$ 405,665,672	100.0%	\$ 440,148,104	78.2%	81.6%
<u>Retailer Earnings</u>	\$ 9,795,806		\$ 11,736,888	5.7%	5.9%
<u>Admin Expenses</u>	\$ 18,168,078		\$ 21,023,698	3.5%	3.9%
<u>Other Income</u>	\$ 721,217		\$ 748,097		
<u>Profits</u>	<u>\$ 86,027,293</u>		<u>\$ 67,140,844</u>	<u>\$ 18,886,449</u>	<u>28.1%</u>

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Fiscal Year-to-Date Update:

	YTD FY27 Aug	% of Total	YTD FY26 Aug	Year to Date FY27 vs FY26	
<u>Sales</u>				<u>\$ Change</u>	<u>% Change</u>
Scratchers	\$ 181,313,480	17.6%	\$ 203,961,750	\$ (22,648,270)	-11.1%
Draw Games	\$ 201,628,240	19.5%	\$ 208,685,561	\$ (7,057,321)	-3.4%
iLottery Instant	\$ 648,803,195	62.9%	\$ 631,736,710	\$ 17,066,485	2.7%
Total	\$ 1,031,744,915	100.0%	\$ 1,044,384,021	\$ (12,639,106)	-1.2%
<u>Prize Expense</u>				<u>FY27 Rates</u>	<u>FY26 Rates</u>
Scratchers	\$ 133,170,401	16.5%	\$ 149,566,730	73.4%	73.3%
Draw Games	\$ 94,361,001	11.7%	\$ 133,202,306	46.8%	63.8%
iLottery Instant	\$ 577,938,021	71.8%	\$ 567,359,051	89.1%	89.8%
Total	\$ 805,469,423	100.0%	\$ 850,128,087	78.1%	81.4%
<u>Retailer Earnings</u>	\$ 20,273,452		\$ 22,186,852	5.8%	5.8%
<u>Admin Expenses</u>	\$ 38,159,756		\$ 41,654,936	3.7%	4.0%
<u>Other Income</u>	\$ 1,109,657		\$ 1,149,851		
<u>Profits</u>	<u>\$ 168,951,940</u>		<u>\$ 131,563,998</u>	<u>\$ 37,387,942</u>	<u>28.4%</u>

Sales Highlights

Sales in August declined \$20.4 million, or 3.8% from the prior year, while year-to-date sales are down \$12.6 million, or 1.2%, compared to FY26. The August comparison reflects continued softness in scratcher sales as well as the sales lift from last year's Powerball jackpot, which reached an advertised \$1 billion. iLottery sales remain strong, increasing 1.7% in August and 2.7% year-to-date, helping offset the declines in scratcher and draw game sales. Despite the modest year-over-year decline, the Lottery generated more than \$1 billion in sales during the first two months of FY27.

Profit Highlights

August profits exceeded \$86 million, an increase of \$18.9 million, or 28.1%, compared to last year. Year-to-date profits have increased 28.4%, to \$169 million, despite a 1.2% decline in sales. The increase in profits reflects lower operating expenses and lower prize expense, which varies based on game outcomes. Retailers have continued to earn approximately 6% of sales year-to-date through commissions and incentives, including cashing bonuses for prizes won and redeemed at licensed retailer locations.

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Other Highlights

The Virginia Lottery recently marked its 38th anniversary, reflecting the evolution of the Lottery from its first \$1 scratcher ticket in 1988 to a modern organization offering retail and online games, and providing regulatory oversight of casinos and mobile sports wagering.

The Lottery continues to focus on strengthening both its retail and digital channels as we begin FY27. Online iLottery now represents nearly 63% of sales year-to-date, while the Lottery is continuing efforts to support the retail network and adapt to changing consumer purchasing patterns. We also remain focused on responsible gaming and ensuring Virginians have access to the tools and information they need to make informed choices about legal gaming.

Please let me know if you have any questions, or if you would like more information.

Respectfully,



Kevin Hall

c: The Honorable L. Louise Lucas, Chairwoman, Senate Finance & Appropriations Committee
 The Honorable Luke E. Torian, Chairman, House Appropriations Committee
 The Honorable Vivian E. Watts, Chairwoman, House Finance Committee
 The Honorable Bonnie Krenz-Schnurman, Chief of Staff, Office of the Governor
 The Honorable Mark D. Sickles, Secretary of Finance
 Michael Maul, Director, Department of Planning & Budget
 Sharon Lawrence, State Comptroller
 April Kees, Director, Senate Finance & Appropriations Committee
 Anne E. Oman, Staff Director, House Appropriations Committee
 Ferhan Hamid, Chairman, Virginia Lottery Board