ABIGAIL D. SPANBERGER, GOVERNOR | **KEVIN HALL**, EXECUTIVE DIRECTOR
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October 30, 2026

The Honorable Abigail Spanberger
Governor
Commonwealth of Virginia
Patrick Henry Building, 3rd floor
1111 E. Broad Street
Richmond, VA 23219

Re: September 2026 Lottery Results

Dear Governor Spanberger:

I am pleased to provide our report of monthly activities and financial update for September 2026, as required in §58.1-4006 of the *Code of Virginia*.

September Monthly Update:

	Monthly Actuals Sep FY27	% of Total	Monthly Actuals Sep FY26	Current Month FY27 vs FY26	
Sales				$ Change	% Change
Scratchers	$ 95,618,127	19.5%	$ 102,423,945	$ (6,805,818)	-6.6%
Draw Games	$ 88,267,508	18.0%	$ 124,947,078	$ (36,679,570)	-29.4%
iLottery Instants	$ 305,764,040	62.4%	$ 316,904,297	$ (11,140,257)	-3.5%
Total	$ 489,649,675	100.0%	$ 544,275,320	$ (54,625,645)	-10.0%
Prize Expense				FY27 Rates	FY26 Rates
Scratchers	$ 71,282,390	18.3%	$ 76,071,797	74.5%	74.3%
Draw Games	$ 48,279,689	12.4%	$ 60,033,764	54.7%	48.0%
iLottery Instants	$ 269,554,957	69.3%	$ 282,143,846	88.2%	89.0%
Total	$ 389,117,036	100.0%	$ 418,249,407	79.5%	76.8%
Retailer Earnings	$ 9,701,519		$ 11,396,569	5.7%	5.5%
Admin Expenses	$ 20,579,322		$ 22,660,254	4.2%	4.2%
Other Income	$ 780,259		$ 1,076,247		
				$ Change	% Change
Profits	**$ 71,032,057**		**$ 93,045,337**	**$ (22,013,280)**	**-23.7%**

Fiscal Year-to-Date Update:

	YTD FY27 Sep	% of Total	YTD FY26 Sep	Year to Date FY27 vs FY26	
Sales				$ Change	% Change
Scratchers	$ 276,931,607	18.2%	$ 306,385,695	$ (29,454,088)	-9.6%
Draw Games	$ 289,895,748	19.1%	$ 333,632,639	$ (43,736,891)	-13.1%
iLottery Instants	$ 954,567,236	62.7%	$ 948,641,006	$ 5,926,230	0.6%
Total	$ 1,521,394,591	100.0%	$ 1,588,659,340	$ (67,264,749)	-4.2%
Prize Expense				FY27 Rates	FY26 Rates
Scratchers	$ 204,452,791	17.1%	$ 225,638,527	73.8%	73.6%
Draw Games	$ 142,640,690	11.9%	$ 193,236,069	49.2%	57.9%
iLottery Instants	$ 847,492,978	70.9%	$ 849,502,897	88.8%	89.5%
Total	$ 1,194,586,459	100.0%	$ 1,268,377,493	78.5%	79.8%
Retailer Earnings	$ 29,974,971		$ 33,583,421	5.8%	5.7%
Admin Expenses	$ 58,739,080		$ 64,315,189	3.9%	4.0%
Other Income	$ 1,889,916		$ 2,226,098		
				$ Change	% Change
Profits	**$ 239,983,997**		**$ 224,609,335**	**$ 15,374,662**	**6.8%**

Sales Highlights

Sales in September declined $54.6 million, or 10%, compared with September 2025. Fiscal year-to-date sales are down $67.3 million, or 4.2%, compared with the same period last year. The September comparison reflects a continued softness in scratcher sales, as well as the sales impact of last year's Powerball $1.8 billion jackpot – the third-largest in the game's history. Despite these year-over-year declines, the Lottery generated more than $1.5 billion in sales during the first quarter of FY27.

Profit Highlights

September profits were $22 million, or 23.7%, below the prior year, largely reflecting the impact of last year's Powerball jackpot. Year-to-date profits, however, have increased 6.8% to nearly $240 million, despite the decline in sales. This increase reflects lower operating expenses and lower prize expense, which varies with game outcomes. We will continue to monitor sales and profit trends closely as the fiscal year progresses and adapt retail and product strategies where appropriate. Retailers have earned approximately 5.8% of sales year-to-date through commissions and incentives, including bonuses for cashing winning tickets at licensed retailer locations.

Other Highlights

The Lottery's second annual Teachers' Lounge Makeover campaign attracted more than 12,000 entries representing more than 1,800 schools - approximately 80% of Virginia's public schools. Building on the success of the inaugural year, the campaign, in partnership with Ashland-based SWaM-certified office supplier The Supply Room, will provide two winning schools with lounge makeovers valued at $10,000 each. The initiative recognizes Virginia's educators by creating welcoming spaces for educators to recharge and collaborate. Outreach to the winning schools is now underway.

Finally, at its October 28 regular business meeting, the Lottery Board reviewed and approved updated forecasts for sales, profits and transfers to the Lottery Proceeds Fund. The Board's recommendation has been forwarded to you for review. We look forward to working with your Administration as the annual revenue forecast is finalized.

Please let me know if you have any questions or would like more information.

Respectfully,

Kevin Hall

Kevin Hall

c: The Honorable L. Louise Lucas, Chairwoman, Senate Finance & Appropriations Committee
The Honorable Luke E. Torian, Chairman, House Appropriations Committee
The Honorable Vivian E. Watts, Chairwoman, House Finance Committee
The Honorable Bonnie Krenz-Schnurman, Chief of Staff, Office of the Governor
The Honorable Mark D. Sickles, Secretary of Finance
Michael Maul, Director, Department of Planning & Budget
Sharon Lawrence, State Comptroller
April Kees, Director, Senate Finance & Appropriations Committee
Anne E. Oman, Staff Director, House Appropriations Committee
Adam Tolbert, Vice Chairman, Virginia Lottery Board